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THE CANADIAN GROCER

VOL. VIII TORONTO, JULY 6, 1894. No. 27

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

The Magnet Draws the Needle

A WORD
TO
THE WISE
IS
SUFFICIENT

Somerville's Chewing Gums Draw the People.

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

FINNAN HADDIES

Highest Grade

THISTLE BRAND

Pure Castile

SOAP

Red Lion Brand

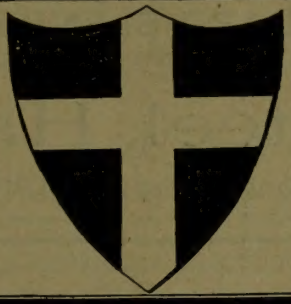
QUALITY NEVER VARIES

Cox's Gelatine

Specially Prepared for Exportation.
AND UNRIVALLED FOR QUALITY & CHEAPNESS
BY HER MAJESTY'S ROYAL LETTERS PATENT
COX'S PATENT REFINED SPARKLING GELATINE

Always trustworthy. Full weight.

VERDIN COOKE'S



PURE ENGLISH SALT

Fry's Chocolates

LAZENBY'S

BROWNING SAUCE

LAZENBY'S

PICKLES

LAZENBY'S

TARRAGON VINEGAR

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

Grand Mogul Tea...

Grocers Mark

Don't condemn all package teas because the common lead package does not please your customers. Try the new air-tight package. The best Tea and best package on the market.

Write us for Sample Chest.

T. B. ESCOTT & CO., SOLE AGENTS FOR CANADA, **LONDON, ONT.**

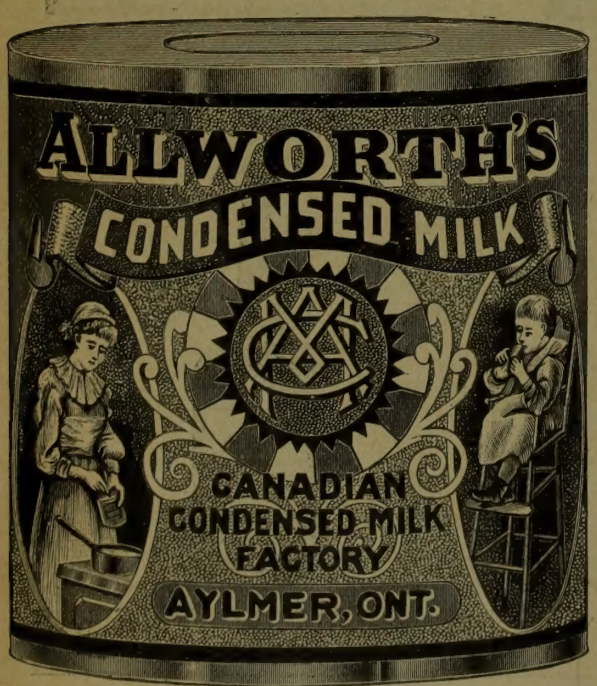
When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our **STANDARD BLENDED TEAS** in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers



Mothers and Nurses should use this as an Infants' Food during the warm weather.

The Test of Time

Has been applied to our Condensed Milk and Evaporated Cream, and they have stood the test in every particular. "Allworth's" goods ceased to be an experiment long ago, and your most exacting customers will be more than satisfied with them.

G. C. ALLWORTH & CO.

AYLMER, ONT.

HOT! YES, VERY

All the energy is taken out of salesmen. See that you have the following in stock ; they sell themselves :—

Ram Lal's Pure Indian Tea (in lead packages)
Batger's Nonpareil Table Jellies
Paterson's Eureka (Indian Chutney) Pickles
Paterson's Worcester Sauce

ROSE & LAFLAMME
Montreal.

. . . AVOID . . .
COMPLAINTS, ANNOYANCE AND LOSS
BY HANDLING
TANGLEFOOT
SEALED
STICKY FLY PAPER.

EACH DOUBLE SHEET OF
TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. $5.00 PER CASE.
IN FIVE CASE LOTS $4.75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

SOLD BY THE FOLLOWING JOBBERS

MONTREAL.
Evans & Sons, Ltd.
Lyman, Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
Howden, Starke & Co.

QUEBEC.
W. Brunet & Co.
Edmund Giroux & Bro.
Dr. Ed. Morin & Co.

TORONTO.
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Northrop & Lyman Co.
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HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.

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HAMILTON.
J. Winer & Co
Archdale Wilson & Co.

LONDON.
Jas. A. Kennedy & Co.
M. Masuret & Co.
London Drug Co.

KINGSTON.
Henry Skinner & Co.

PRESCOTT.
T. W. Chamberlin & Co.

BELLEVILLE.
L. W Yeomans & Co.

WINNIPEG.
E. D. Martin & Co.
Bole Wynne & Co.

VICTORIA.
Moore & Co.
Langley & Co.
Simon Leiser & Co.

VANCOUVER.
H. McDowell & Co.

NEW WESTMINSTER.
D. S. Curtis & Co.

NANAIMO.
E. Pimbury & Co.

F. W. HUDSON & CO.

AGENTS TORONTO

ARE SUPERIOR TO ALL OTHERS

SNIDER'S

Tomato Soup

SNIDER'S

Tomato Catsup

All grocers should recommend them because they are the best.

WRIGHT & COPP

Dominion Agents . . . . TORONTO

YOUNG & SMYLIE'S

Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

HOT CAKES

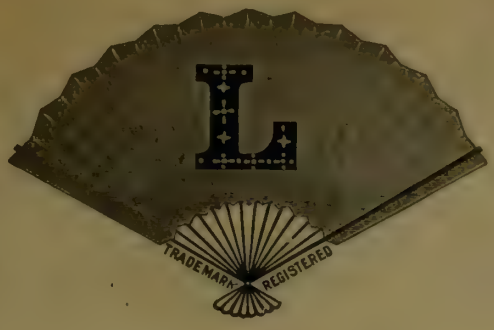
May sell well in cold weather, but

Sweet Home Soap

Sells all the time and everywhere.

Rice

We have received from Japan a carload of 1st quality Japan Rice. Ask our travelers for sample and price.



Teas

The quality of our "Fan" Brand teas is always superior. Do not forget to ask travelers for samples.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High class **JAMS**. (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal

Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH FISH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.

"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

Thousands daily drink . . . .

New York Ginger Ale

INCOMPARABLY THE MOST DELIGHTFUL HOT WEATHER DRINK.

If you are weary and heavy laden it will support and strengthen you ; if hot and thirsty it will comfort and refresh you. Verily it is the Good Samaritan of summer beverages.

Have you tried its virtues? We give you an opportunity of doing good, both to your customers and to your bank account.

French's Botanic Root Beer

Celebrated for its **Tonic Effects** and **Stimulating Properties.**

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

WE MAKE

CHOCOLATES DELICIOUSLY FLAVORED

BON-BONS THAT MELT IN YOUR MOUTH

CARAMELS MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, JULY 6, 1894 ($2.00 per Year) No. 27

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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NEW YORK OFFICE: Room 41, Times Building,
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
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John Cameron, General Subscription Agent.

LARD is a commodity which affords ample opportunity for adulteration. Unless the maker is not reckless in regard to the foreign substances which he places in the lard when rendering it, ten chances to one the average consumer will remain in ignorance thereof. That the renderers of lard know this is evident from the analyses which are from time to time made by the officials of the Inland Revenue Department of the Dominion. The report for 1893 has just been issued, and it shows that in the whole list of articles analyzed the proportion of adulterated to pure was larger in lard than in any other, namely, 33 to 38, or nearly 87 per cent, while 6 were doubtful. The total number analyzed was 77. Cotton seed oil was the chief adulterant used, being apparent, in some instances to the extent of 30 per cent. in 26 out of the 33 samples adulterated. Tallow and mutton fat were the other substances used. In Halifax, 8 out of 17 samples were found to be adulterated; in St. John, N. B., 4 out of 12; in Quebec district, 10 out of 12, the impure in each instance being American lard; in London, 2 out of 12; in Winnipeg, 6 out of 12.

* * *

It is a poor commentary both upon the honesty of the lard manufacturers and the vigilance of the law when it is found that out of 77 samples of lard tested by Dominion analysts 33 should be found adulterated, 6 doubtful and but 38 genuine. Even the much abused milk men were able to make a better showing than that. Of the 188 samples analyzed they were able to produce 120 genuine. But the samples taken from the brewers turned out even better still: Out of 119, 107 were genuine, 12 doubtful, and none adulterated.

* * *

The law is clear in regard to adulterations. Adulterated food is defined by the act to be (1) such as is diluted with any substance which lowers its quality or strength; (2) such as has inferior or cheaper substances mixed with it, even although these may not be injurious to health; (3) such as may be deprived of any of its valuable constituents in whole or in part; (4) such as is an imitation of or sold under the name of another article; (5) such as is wholly or in part diseased or decomposed; (6) such as contain ingredients injurious to health; (7) if its strength or purity falls below the standard, or its constituents are not within the limits of variability fixed by the act or by the Governor-in-Council. The penalty for infraction of the law ranges all the way from $10 to $50. And yet in the face of all this we find the law so extensively violated. It is evident that more rigor needs to be generated somewhere.

* * *

The man who adulterates an article of food with a view to deception is, in plain English, a thief, and should be treated as such. Nothing can justify him. If an admixture of lard or any other commodity is demanded there is nothing to prevent a manufacturer providing it. All that the law stipulates is that the article shall be labelled as a mixture, and that the foreign substance shall not be injurious to the public health. The law, therefore, while specific in its reading against adulteration is sufficiently elastic to allow the manufacture and sale of cheap compounds. The cause of complaint seems not to be with the law, but with the officers of the law.

* * *

The conference now in session at Ottawa is unique in the history of the British Empire. Present are delegates representing Great Britain, Canada and Australia, and its objects are primarily twofold: The extension of inter colonial and inter-imperial trade. Neither of these objects are of recent conception. Every reader of the newspapers knows this. But the conference now sitting in Ottawa is the first of the kind held within the British Empire. There was a conference of delegates from the colonies and Mother Country in London some seven or eight years ago. But its object was to discuss ways and means for the defence of the Empire; this at Ottawa the extension of trade within the Empire.

* * *

To Canada, more than any other member of the conference, belongs the honor of the conference. She is the key stone of it. Ten years ago such a conference was probably dreamed of by no one. And were the conditions the same now as then its possibility of being fruitful in results would have been doubted by everyone. The building of the C. P. R. was the first step in bringing about the conference. Next the need of a steamship service between Canada and the Orient was conceived and subsequently established. Then followed the idea of extending trade relations with Australia. To

promote this the Government of Canada offered to subsidize a line of steamships that would undertake to ply between the Antipodes and the Dominion. This induced a company of Australian capitalists to establish the desideratum about a year ago. Canada is now the stepping stone midway between Australasia and the Mother Land.

* * *

But the building of the C.P.R. and the establishment of a line of steamships were not the only things to be done in order to develop trade between Canada and the Australian colonies: Canada has a tariff wall in the way; so has some of the Australian colonies. British colonies now and British colonies when the memorable tea party was held in Boston harbor are vastly different. The colonies are now virtually independent. But now and then, when special circumstances arise, it is found that there are still a few more of the threads of the apron string which hold us to the Mother Land that curtail our liberty somewhat and which we would like to have severed. There is a disposition among the Australian colonies to enter into some special tariff arrangements with Canada whereby the development of trade between us and them may be facilitated. But while Canada is free in this respect, the Australian colonies are not. Under the Imperial statute known as the "Australian Customs Duties Act, 1873," the Antipodean colonies were conceded the power to make laws imposing or remitting duties, whether differential or preferential, for or against one another, but the right to impose differential duties upon goods imported from Great Britain or from foreign countries was denied them. This right they now want given them; and the matter will be discussed at the conference now sitting, the outcome of which will probably be a formal request to the Imperial Government to comply with the wishes of the Australian colonies. The laying of an independent Pacific cable will also be considered.

* * *

As to the results of the conference, time alone can but tell what their import will be. All parties to the conference will undoubtedly be benefitted to a more or less extent. As a result of the establishment of the direct line of steamships between this country and the Antipodean colonies, our trade with Australia and theirs with us is bound to expand; and when the difficulties in the shape of opposing tariff have been removed a still better growth may be expected, especially after the fruits of a better acquaintanceship, as a result of the present conference, have developed. But that at the same time does not mean that Canada is the country that is going to receive the greater benefit. In fact she is likely to receive the least benefit. Many of the staple articles that Australia wants to sell us are the very same class of goods of which we ourselves are sellers. One of the delegates stated at the opening of the conference that his colony had cattle which they wanted to sell to Canada, and at extraordinary low figures. Well, now, Canada does not want to buy cattle; she wants to sell them. This is only cited as an instance. Then by facilitating the transport, both by water and rail, of Australian products to England, we are helping to carry a competitor's goods to market. Then, too, Canada will be assisting Great Britain to compete with us in the Australian market. But while Canada is likely to reap the least benefit from the selling point of view, it must be remembered that in respect to transportation the greatest benefit will accrue to Canada. She is the bridge, as it were, across which most of the merchandise is destined to be carried and the passengers between Great Britain and Australia and the Orient travel. The immediate benefit that will result to Canada from the conference is the advertising she will get. Next the different portions of the Empire represented will get a better acquaintanceship with each other and a knowledge of the wants of each in a trade sense. And for such a large portion of the earth's population to know each other better is to hasten the approach of that cosmopolitanism which is so desirable for the peace and welfare of the world. Success to the conference.

SPECULATION IN JUNE CHEESE.

THE "June deal," as it is called, or rather the purchase of the cheese output of the month of June, this year presents many new features.

Never before at this period of the year have the shipments to Great Britain been so heavy—being already over 300,000 boxes, or 21,000,000 lbs. of cheese—fully 100,000 boxes more than for the corresponding period last year.

The output also to date is heavier than last year, and the make in progress is admitted to be much greater.

Last year the cold storage establishments contained little or no cheese, but to-day they are full to the brim.

In the face of all these conditions, which would naturally infer easier markets, buyers in the country have been having a regular scramble for cheese, and instead of the price being lower, the ruling cost at the different country markets last week was from ⅛ to ¼c. higher than it was the previous week.

It is difficult to explain this unusual condition of affairs except on the ground that the short interest for prompt and near-by shipment for June cheese is much larger than expected. As a matter of fact this is the case, and it is understood that no less than four or five of the leading firms of cheese exporters in Montreal have sold June cheese short to the extent of 30,000 boxes each, or in round numbers these are short on June cheese to the extent of 130,000 boxes, or almost half the month's entire output of the provinces of Ontario and Quebec.

This fact explains the way the markets have kept up on this side of the water in the face of cables quoting lower prices from the other side. These goods had to be had, and put the peg in which kept values up in the country so well.

That the deal has not been a profitable one is obvious, but as it is understood that English firms are partially interested with the Montrealers in the above deal, it is likely that a lot of this June cheese will be put into cold store and held either on this side or across the water for a turn in the market. Prices, however, are rather high for this season of the year, and it has to be borne in mind that when they go above a certain figure the English demand always stops.

It is more than likely, however, that with the appearance of the July make, which will be due in the course of a week or so, prices will react, and sharply too unless the people behind the recent purchasing are prepared to add to their already heavy load—a very unlikely thing, for it looks just at present, to use a popular phrase, that they have "bitten off more than they can chew."

The amount of money involved in a deal of 125,000 to 130,000, it may be interesting to know, is about $800,000, which gives some idea of the magnitude of the deal in cheese.

The grocers and butchers of the Caterers' Union have a petition in circulation asking the chairman to call a meeting to discuss the advisability of having a weekly half holiday during July and August. It is thought that the grocers, butchers and dry goods dealers will probably arrange to keep the same half day.—Free Press, Winnipeg.

TRADE CHAT.

A NEW postoffice has been opened at Port Whitby, South Ontario, and another at Dudley, in East Simcoe.

Whitefish are reported as being plentiful this season on Lake Winnipeg.

E. D. Tillson, of Tilsonburg, is putting in a new cornmeal plant for the manufacture of cornmeal.

The Canada Shipping Co. will apply for legislation to reduce present capital stock and to issue preference shares.

The inland revenue receipts at Winnipeg for the fiscal year past ended were $418,000, an excess of several thousand over previous years.

The Hudson's Bay Company have been awarded the contract for supplies for the Northwest Mounted Police for the coming year.

Bell & Co., the St. John, N.B., cigar men, have put in a plant for the manufacture of German mustard. They will turn out 100 bottles daily.

Birth—In Delhi, on Monday, June 25th, the wife of W. H. Whitside (traveler for the Delhi Canning Co.), of a son. Congratulations, Mr. W.

The Woodstock cheese board has passed a resolution regretting the defeat of Hon. Thomas Ballantyne, who has always taken a lively interest in dairying matters in Canada.

Smith & Taylor's new wholesale grocery, which will be located in the building formerly occupied by Wm. Wright, decorator, will be opened next week.—Times, Windsor.

E. C. Henderson & Co. have moved to the store lately occupied by W. McLaren. "Cheapside," is doing a rushing trade built up by a judicious use of printers' ink, good stock, etc.—Pick-Me-Up, Picton.

Potato rot is what some farmers are troubled by. The seed rots after the plant is several inches high, and soon the plant wilts away. The trouble has never been extensive, but this year whole fields are being destroyed.—Gazette, St. John.

In water in which decaying vegetables have been infused the microscope discovers creatures so minute that 10,000 of them would not exceed in bulk a grain of mustard, though they are supplied with organs as complicated as those of a whale.

J. Youill & Sons, Carleton Place, have placed in their creamery a separator with a capacity of 800 pounds an hour. By this new improvement the milk can be passed through and the cream extracted therefrom and the milk given to the pigs before it cools.

With the view of warding off distress among the agricultural population in seasons of crop failure, Russian statesmen are preparing a scheme for the insurance of crops by the State. The insurance is to be compulsory so far as farming lands are concerned, the rates varying according to the conditions of the various districts.

The total duties collected at the port of Toronto during the past month were $215,935.69, being $130,524 43 less than the same month last year. For the year ending June 30, 1894, the total duties collected were $2,920.566,34, or $648,714.54 below the figures for the previous year.

According to some recent statistics on the cost of living, an Englishman spends, on an average, $48 a year for food; a Frenchman, $47; a German, $42; a Spaniard, $33; an Italian, $24; and a Russian, $23. Of meat the Englishman eats 109 pounds a year; the Frenchman, 87; the German, 64; the Italian, 26; and the Russian, 51. Of bread the Englishman consumes 380 pounds; the Frenchman, 540; the German, 560; the Spaniard, 480; the Italian, 400; and the Russian, 635.

If "all flesh is grass" and "dust we are," and "the salt of the earth," what a country grocery store a man must be.—Ex.

Banks—"That young Wheatley is sowing wild oats at a fearful rate." Rivers—"And yet that young man to my certain know was raised on good oatmeal."

Miss Snappy—"I wonder why Maud gave her age as 25 when she married old Moneybags?"

Miss Gappy—"Oh, I suppose she made a discount for cash!"—Harpers' Bazar.

Little drops of printers' ink,
A little type displayed,
Make our merchant princes
And all their big parade.
Little bits of stinginess,
Discarding printers' ink,
Bursts the man of business
And sees his credit sink.

HOW TO GET RID OF FLIES.

AMERICAN Grocer: A little fly is a big nuisance. Many flies are an intolerable pest. How to get rid of them is a puzzle to many retail grocers. Two of the correspondents of that lively little paper, "But—," offer the following:

NORRISTOWN, Pa., April 2, 1894.

DEAR "BUT—":

The remedy or prevention for flies is so simple that it is a wonder the grocers do not banish them altogether. The method is contained in one word, "cleanliness." Keep the sugar bins closed, the molasses in the cellar, the floor well scrubbed, glass covers on dried fruits, cakes and crackers in cans with glass fronts, and, in short, expose to the air no goods that attract the pests. The result will be a neat, tidy store, brighter and fresher goods and pleased patrons. There is no need of the ancient screen doors and sticky fly paper. The liberal use of water and elbow grease is cheaper and far more satisfactory, and the enterprising grocer who follows this plan will not only get rid of the flies, but cause increased sales. The writer knows by experience the merits of a clean tidy store.

YORK, Pa., March 30, 1894.

DEAR "BUT—":

My store is 15 x 30 feet, having two windows each 3 x 6 feet, three doors, two of which are half glass, and three transoms. So much for light. I do not hide my shelf goods with covers, have no paper on ceiling for flies to sit on, no screen doors to keep out fresh air and to be in the way of customers passing in and out, neither fly nor poison paper to draw flies and cause many dead ones to lie about. But during the entire summer, except on very dusty or stormy days, I have my two doors (one fronting north, the other east), and often the other door (fronting south) wide open. At the same time I have my sugar, etc., exposed, which generally attracts flies.

Now as to their presence, I rarely find a dead one, and the live ones are not so numerous that they cannot be counted with very little trouble. The secret is, they do not care to be in my store. I can only attribute this to the fact that for ten years I have been selling the Famous insect powder, and as I frequently weigh out and put it up in packages, the smell pervades the atmosphere, and, while it is not unpleasant and is perfectly safe and harmless to myself (who am handling it all the time) and to my customers, the flies seem to prefer to be elsewhere.

Now I do not claim perfection for this, and yet, the difference between the screen door and covering inconveniences, etc., and my simple and safe remedy with so few flies and so many advantages, such as plenty of light and fresh air, is very great.

But, if I am correct as to the cause, the question is, how to use it so that others may secure the same result. This I am not ready to answer, but I am ready to hear suggestions, and as "the proof of the pudding is in the eating," so my place is open for inspection for all, especially during fly time.

Respectfully yours,

W. H. WELSH.

ORIGINALITY

HOW TO ATTAIN IT

By selling teas of unique character—teas which are always uniform and which possess a certain DISTINCTIVE FLAVOR with which your customers become fascinated, and by which their custom is always retained. It is this ORIGINALITY that everyone seeks. You can possess it by obtaining the agency for **"SALADA"** Ceylon Tea, in lead packets, for your town (if we have not already an agent there). Write us for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East. TORONTO.

MONEY-WASTING ADVERTISING.

BY NATHANIEL C. FOWLER, JR.

THE man who says that all advertising pays is a liar. Half the advertising mediums are worth half charged for them. Half the methods of publicity are worth little more than nothing.

The circulation of the average advertising solicitor is twice as large as the circulation of his medium.

Half the advertising is placed because the man who asked for it knows his business.

Half the printed matter suits the compositor better than the man who sends it out.

Half the printed matter is ten times too long.

Half the advertisements attract nobody.

Half the descriptive catalogues are understood principally by their publishers.

Advertising will pay if not too much and not too little money is expended for it.

Economy is to be practiced in advertising.

Economy is to be practiced in everything.

Too much economy in advertising is just as unprofitable as too little of it.

The newspaper or regularly issued periodical is the fundamental back, sides, and bottom of all successful advertising, and all else, to be profitable, must be used in conjunction with it.

The circular has its place; so has the flyer, the hand-bill, the sign on the fence, the painting on the rock, the novelty, and everything else which tends to bring people to the store or to keep regular customers.

In every town of any size there are one or two directories.

The majority of directories are issued by concerns who grind them out by the yard and paste on new covers, getting their names from the other directories.

The directory publisher depends upon the advertisements and not upon the sale of the directory for profit, because it has no sale.

The majority of local dealers advertise in every directory.

It may pay to advertise in the regular standard directory of the town, but it never pays to advertise in directories not thoroughly standard.

If the advertiser thinks his advertisement in the back pages of the directory, surrounded by 100 or 1,000 more advertisements, is of any particular use to him, let him put a $5 bill among these advertising pages, place the directory in the most conspicuous place in his store, and he will find that his money is about as safe in that directory as it would be in his safe.

The charitable programme, and programmes issued by other local entertainment committees, come under the classification of legitimate blackmail; that is, they are honestly issued, their publishers are leading men and women, and it generally does not pay the advertiser to refuse to place a small announcement in them, because by not doing so he is liable to get the ill-will of regular or prospective customers. He must take this advertising space, although it is practically worthless in itself, and charge it either to charity or to profit and loss.

The advertiser issues a pamphlet, describing his goods.

He spoils it because he plasters his name all over it.

He gives information of interest to himself and not of interest to the public.

He is too technical.

He does not present his goods so that the public can understand what he intends to tell them.

He makes a directory of his catalogue when he should make of it an interesting book of reading.

More good money has been lost in catalogue and descriptive pamphlet advertising than in almost any other method of publicity.

The catalogue is indispensable, but its value is practically annihilated by overwriting it and presenting it to the public, typographically and otherwise, in a way which makes the public immediately throw it into the waste-basket without even a glance of recognition.

The flyer is illegitimate in that it is a cheap way of advertising—cheap in cost, and cheap in every way.

The flyer can be made to be of benefit if it contains the briefest matter, and only makes one point at a time.

The flyer should never be used to dispose of regular stock, but it can be used for the announcement of bargains, shop-worn articles, or anything else out of the usual line.

The newspaper announcement of bargains is worth much more than the flyer, but both can be used to advantage.

Never let a boy distribute flyers, unless the boy is guaranteed by some surety company.

If he is like the average boy, or like you as you were when a boy, he will leave from one to one hundred at each house, and give to each passer-by as many as he will take.

The circular left at the door seldom gets beyond the front steps, because the wind blows it away.

If the bell is rung, the servant girl takes the flyer into the kitchen, and there it remains.

About one out of a hundred circulars left at houses is seen by the inmates.

About one out of every twenty-five handed to passers-by is read by the receiver.

A circular to be delivered at the houses, to be of any value, must be handsomely printed, and sent in a sealed envelope, properly addressed.

The circular given out upon the street must contain little matter and be in large type, that when the pedestrian drops it, and it happens to fall face up upon the sidewalk, it may then do a little good as a transient advertisement.

Signs on fences have been proven to be profitable.

Do not have the signs so near the street that the occupants of carriages cannot easily read them.

A large sign at a distance is much better than a small one near to.

Do not use the expression: "Go to Smith's," or "Smith's is the cheapest."

Paint lines of life.

Say something broad and out of the conventional ruts.

"Go to Smith's" means nothing.

"Smith's is the cheapest" is a hackneyed expression passed by everybody.

Of course the sign cannot be changed often, and therefore it must be of permanent character, but that does not interfere with its being bright.

If you know how to be funny, be funny in your signs.

Dry prose is bad enough, but cheap wit is an abomination.

The mile-board idea is not bad, although conventional.

If you put up mile-boards be sure that your distances are correct. It doesn't make a prospective customer feel very well to read while on the way that it is five miles to Jones', and then, after traveling a mile further, discover that he is five miles and a half away.

Be sure that your signs along the railroad are a considerable distance from the track, because passengers on a moving train cannot read letters close by the road-bed.

Advertisements on hotel blotters and depot clocks are worth comparatively little, because users of hotel blotters are transients, and people don't stay long in a depot if they can help it, and those who do are not generally townspeople.

Stereopticon advertising sometimes is valuable, but is not generally worth as much as is charged for it. It is of too transient a character.

The advertisement in the regular newspaper generally pays.

The advertisement in anything else may or may not pay.

From one-half to three quarters of the advertising appropriation should go into the regular newspapers, the balance into catalogues and other printed matter.

ESTABLISHED 1850.

LAMP SHADES FOR 1894.

All the latest productions in

AMERICAN & CONTINENTAL SHAPES

PAPER. LINEN. SILK

Before placing your orders **See Our Samples** or write us for cuts and prices.

JAMES A. SKINNER & CO.

TORONTO, ONT., VANCOUVER, B.C.

TEAS TEAS TEAS

We have in stock a full assortment of this year's crop

EARLY PICKED JAPAN TEAS

Lucas, Steele & Bristol Wholesale Grocers .....HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON

Picnic Parties' Provisions

CANNED AND POTTED MEATS
CHOICEST SINGAPORE PINEAPPLES IN TINS
MacLAREN'S IMPERIAL CREAM CHEESE
MORTON'S PERSIAN SHERBET
LIME JUICE, APOLLINARIS WATER
RAM LAL'S TEA

SALMON PROSPECTS.

H. O. Bell-Irving reports fishing prospects on the Skeena for this year very good though there has been very high water. A strike among the fishermen at first threatened some complication, but they are gradually coming in again one after the other and several boats went out on the 16th inst. The strike is chiefly confined to the Port Simpson Indians and is owing to a reduction of one cent in the price of fish. The number of boats this season has by mutual consent been restricted to 35 for each cannery, thereby increasing the likelihood of each individual boat doing better than they have done during previous years. No doubt when the fact is fully realized by the Indian fisherman, they will go to work again, because as a matter of fact, in spite of the reduction in the price of fish, the boats stand to make more this year even at the reduced figure than on former occasions. The water in the canon has been exceptionally high. On May 15th a canoe load of Indians attempted to get through, but the canoe was split in two and all the occupants drowned. The water too, is much muddier than usual, which is generally regarded as a good sign by the canners. The different canneries are all ready for work and a fair average pack is confidently expected this season.

On the Fraser fishing will most likely begin on July 5th, and the probabilities are that there will be a larger number of boats out than ever before. It is satisfactory also, to be able to state that more white fishermen will be employed this season on the river than on any other occasion.—Advertiser, Vancouver, June 27.

THE PICNIC SEASON.

The season of picnics is well under way and nothing can be more timely for a grocery store than a picnic window. But, to do this properly, more is required than a mere display of goods. An attempt should be made to realize a picnic scene. In one corner of the window arrange the regular camp cooking place, with kettle. Have floor covered with sod, or green tea. In the middle of the window spread a white linen cloth, and in the centre, place picnic plates around the edge of the cloth, as if they were laid for the picnicers. Show the cups, pewter spoons, and iron forks. If you want to put in a supreme touch of realism, get some toy spiders and put them on top of an olive bottle or astride of a lemon. If you want to create fun, have a number of "Brownie" figures seated around a table enjoying themselves. A hammock stretched across one corner of the window, the introduction of foliage or boughs; all these things will help out the effect wonderfully.—By Harry Harman.

COLOR HARMONY.

The following general rules on color effects in window dressing, which are taken from a catalogue issued by an eastern concern, will convey an idea as to the character of its contents :

Red and violet do not accord well.

Orange and yellow accord incomparably better than red and orange.

Orange and green do not accord well.

Orange and violet accord passably.

Yellow and green form an agreeable combination.

Greenish yellow and violet blend nicely.

The arrangement of yellow and blue is more agreeable than that of yellow and green, but it is less lively.

Green and blue produce an indifferent effect, but better when the colors are deep.

Green and violet, especially when light, form a combination preferable to green and blue.

Burns, Philp & Co., Ltd., Australian merchants, have opened up a branch of their business in Vancouver, B C., under the management of Frank Dogan, who has been for many years with the firm. The company is strong financially, and have numerous branches in Queensland, New Guinea and Western Australia, and are large buyers of all kinds of merchandise suitable for the Colonies.

SUNLIGHT SOAP

THE LARGEST SALE IN THE WORLD.

Reduction IN PRICE...

TO THE GROCERS OF CANADA:

The Government having completed the Tariff amendments, and the duty on Laundry Soap having been slightly reduced, we have decided to give you the full benefit of that reduction; therefore, the price of "Sunlight" Soap will be lowered 20c. PER CASE, all round, and quotations on and after June 11th will be :—

1 Case, $3.30, net cash, 30 days
5 Cases, $3.20, net cash, 30 days.

(Freight prepaid on 5 cases and up.)

☞ Grocers will now derive the handsomest profits on the best of all soaps—"SUNLIGHT."

LEVER BROS., LTD.

CANADIAN HEAD OFFICE: TORONTO.

JUST RECEIVED 200 Half Boxes Currants
(Finest Quality) also
1000 Puncheons Choicest Barbadoes Molasses
Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers **Montreal**

NEW CROP JAPANS
CHOICE AND MEDIUMS

Crown Lobsters "HALVES"
(NEW PACK)

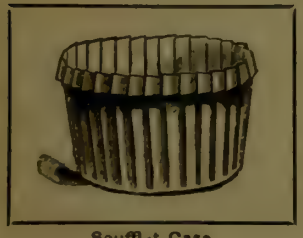
Sardines { JACQUES & CO.
¼s. Keyed.

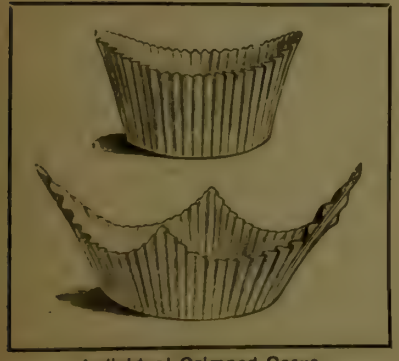
Davidson & Hay 36 YONGE STREET **Toronto.**

Soufflet Cases Pie Collars Ice Cases

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.
LONDON, ENGLAND.


Soufflet Case


Individual Crimped Cases

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

New

Eagle Japan Teas

In Store

QUALITY UNSURPASSED.

Write for Samples

M. MASURET & CO.

Wholesale Grocers LONDON, ONT.

THE MACKEREL CATCH.

LATEST returns show that the New England mackerel fleet, nearly all of which have arrived from their first trip, landed 25,175 barrels salt mackerel. The landings up to the corresponding date last year were 14,510 barrels. Those of 1892 aggregated 5,500 barrels. The returns for the present year would thus tend to strengthen the opinion that has been expressed for some time past by experts that the season's catch will be a large one ; but the uncertainties of fish are many, and there is more than a bare chance that the fishermen may not be as successful on their later trips, although reports from most sections are that mackerel are schooling freely. In accordance with usual custom, those fishermen who went out on a second trip will return in time to celebrate Independence Day whether they catch fish or not. Those who remained at home after the first trip will undoubtedly remain a few days after the Fourth. Meanwhile, the dealers will have a chance to trade on knowledge as to the extent of the supply for a week or two at least. The fish received thus far have been well taken care of. That is to say, dealers have purchased liberally, and distributed goods at prices showing comparatively small margin advance or average cost, besides giving a certain measure of support by taking up quite liberal quantities beyond what imperative wants dictated. The result is that Gloucesters are 50 to 75c. up from the extreme lowest point of the season, and the offering somewhat reserved. As yet evidence is wanting that the cheapness of mackerel has led to increase in the consumption. Jobbers have purchased more liberally than they did a year ago, and their sales have been larger as well. It is, therefore, presumable that retailers will push the sale of the goods, and encouraging results from work in that direction may be heard before the fishermen arrive from the second trip. Regarding the European catch, very little and only fragmentary information has been received up to the present time, and it is problematical whether packers of Irish and Norway fish will send much stock here in competition with American caught mackerel at present prices. After paying duty, freight, commissions, to say nothing of allowances for inferior goods, etc., that frequently have to be made, the net financial return to the packer would be very small.—N. Y. Journal of Commerce.

SQUARE DEALING.

IN building a business, as in building a house, remarks Merchants' Review, the first care should be to secure a substantial foundation. If the foundation is all right one can then go straight ahead and build, with the assurance that his time and energy will not be expended for naught because the underpinning of the business is too weak to sustain it. Various kinds of foundations have been tried by business men, but none has yet proven so durable or given such satisfactory results as what we will call the square-dealing foundation. Build your business upon a basis of square-dealing and you will soon obtain the entire confidence of consumers, after which the active competition or trickery of would-be rivals, including the offers of such baits as cut prices, gift schemes, etc., will have no terrors for you. If the average retailer would follow the example of the most successful wholesale salesmen, he probably would find the business a more remunerative, certainly a more pleasant avocation. Such salesmen, we mean, as those who are at the head of their class in the grocery business, and to whom is often left, more than to the retailer's own judgment, the difficult and important task of selecting the proper kinds of tea, coffee, etc., to suit certain customers. Many retailers depend upon the salesman's judgment in regard to the purchase of novelties, as well as the staples, and if he urges a purchase of the novelty, that settles it, because they know that he cannot afford to deceive them, while they also are aware that his skill and judgment as a professional buyer are superior to those of most men in their own branch of the grocery business. The cautious warning, caveat emptor (let the buyer beware), to them has no meaning, because having bought from only one man during a long period, they have found by experience that there has been no attempt to deceive, and that they can, in fact, rely better upon the salesman's judgment and honor than upon their own skill and practical knowledge. There are too many salesmen who could not be trusted in such a manner, and who, if put upon their honor, would not hesitate to betray the confidence of their customer, thinking it smart, perhaps, to do so. But for every one of these salesmen there are no doubt several of the first-mentioned class, and every retailer must have met such men and appreciated the advantages that they enjoy over their foolish competitors, by reason of the confidence that the merchant learns to place in them. It is equally an advantage, in dealing with consumers, to enjoy their confidence, and the merchant who refuses to recognize the importance of this suggestion will find before long that he has built upon an insecure foundation, and that the edifice is in danger of falling.

VALUE OF ACCURACY.

The president of a New England College, according to an exchange, in a recent address emphasized the moral value of accuracy. "There is a conscience of the mind," said he, "without the use of which no one can ever expect to become right-minded." But more than that he urged that accuracy is a joy. "Good study," he said, "is not a pastime—no one would claim that ; but it may be made a very interesting business. Attention, if it is not strained, may become a source of pride and delight. I have no doubt that if we would cultivate the habit of accuracy, we might derive quite as much pleasure from it as from the Yankee substitute of guessing at things. Not only does devotion to accuracy bring its moral gains and its pleasures, though no more valuable. Whatever shallow cynics may say, in the long run it is the accurate newspaper that wins circulation, the accurate clerk that keeps his place, the accurate writer whose words are read and heeded. The engineer true to the second, the elevator boy careful about the niceties of stopping and starting and shutting doors, the office boy who observes where the waste-paper basket is used and puts it there—these rise, and others do not."

Finest Scotch Fish

From the famed Aberdeen and Shetland fisheries, preserved and packed by A. & M. SMITH, Leith, Scotland.

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Bloaters
Digby Chicks
Cod Roes, etc.

H. P. Eckardt & Co.

AGENTS TORONTO

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

Apples...

Bowlby's Preserved Apples in heavy syrup are a good selling line at present; also tomatoes in one gallon tins.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

JAPANS...

Excellent Style and Liquor **10c.**

Best Value Ever Offered

Samples on application.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S "EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & CO.
41 and 43 Front St. East

We are in receipt of our

NEW SEASON'S

Lemon, Orange and Citron Peels

Prices Lower than usual.

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO CO.

TORONTO

DRY GOODS.

TORONTO MARKET.

DEMANDS from outside the city for anything but a few special lines of summer goods are very slim. Perhaps the most active line at present is men's furnishings in summer classes. Light colored neckwear, neglige shirts, linen and cashmere vests; linen, flannel, and other summer coats—these are the lines which are always selling, for the simple reason that the young man of to-day spends the first instalment of his income on his clothes. Cream cashmeres are favorites with the fair sex just now, although no wholesale house seems to have a large stock. Cream gloves in lisle, taffeta and silk are also selling well and are scarce with the jobbers. Wool crinkles are steadily moving out, and most wholesalers have found it necessary to repeat.

The French market in plain dress goods has an upward tendency, owing to an increased demand from the United States. Advances of from 5 to 7½ per cent. are reported.

Alexander & Anderson have just opened a new range of moire velveteens. In summer clearances they offer special values in laces, embroideries, ladies' underwear and hosiery.

Caldecott, Burton & Spence have maintained a full summer stock of their specialty—hosiery and gloves. Stainless black and stainless tan are in full display in hosiery, as are whites in all qualities. Black, tan and cream gloves are offered in their well-known lines and to suit the season's vagaries. In cashmere hosiery their range is never incomplete.

W. R. Brock & Co. report an extraordinary call for cream worsteds, cricketing flannels, light weight worsteds, etc. The male portion of the community seem to be going in for this class of goods much more strongly than at any previous season. This house claims to have yet a very fair assortment of this class of merchant tailors' supplies.

Wyld, Grasett & Darling are offering summer clearances in prints at prices which ensure quick movement. Their lines need no recommendation. In linens they have a full display of towellings, tablings, glass-cloths, etc., among which are some very special prices despite the fact that flax is high at present.

MONTREAL MARKET.

The week has been a quiet one in dry goods in Montreal, a few more sorting orders for prints, ginghams and dress goods being about the only business there is to note. A fair enquiry for cotton flannel is reported, and the same is to remark about silk goods. Payments continue much the same. Travelers are now out with fall samples for their placing trip, but it is too early yet, at the time of writing, to say what the prospects are.

A UNIQUE SALT SAMPLE CASE.

THE manner in which a commodity is displayed exercises an influence on its sale. If the package is attractive, it tends to induce business; if the package is unattractive, the opposite results are obtained. The proprietors of the Windsor Salt, for which the Toronto Salt Works are sole agents in Toronto, realize this fact; and they have distributed unique and attractive cases, containing samples of their product, among the trade. The case is of cardboard, covered with imitation of morocco leather, and across the cover, in striking gilt letters, are the words: "Windsor Salt Samples. Toronto Salt Works, City Agents." The interior of the case is divided into three compartments, containing samples of table salt, dairy salt and Acme table salt, all of which are covered in with a glass top. The package is an attractive addition to the grocer's counter.

CANADA'S GREAT FAIR FOR 1894.

The Toronto Industrial Exhibition has now become one of the great events of the year in Canadian history, and is looked forward to by the people in all parts of the Dominion. We have received a copy of the prize list for this year's fair, which is to be held from the 3rd to the 15th September next. The amount of prizes offered is as large as ever, and there is every prospect of this year's show excelling all others, as there is no other great fair to conflict with it, and the directors have voted a large amount for novelties and special features which are bound to attract the people. The grounds are also being vastly improved this year. Any one desiring a copy of the prize list can obtain one by dropping a post card to Mr. H. J. Hill, manager, Toronto.

NO ORDERS!

What takes the brightness off the morn,
And leadens dullest days that dawn,
Makes every rose turn out a thorn?
No orders!

When discontented workmen wait,
And well-paid travelers soundly rate,
What makes them so bemoan their fate?
No orders!

When costs work out absurdly high,
And the "governor" asks the reason why,
Who falls back on the well-worn cry—
No orders?

What makes the wife at home sedate,
The husband rue the married state—
Its "sad results"—both soon and late?
No orders!

When summer comes and neighbors fly
To seaside joys and pleasures high;
What makes the home-tied victim sigh?
No orders!

But wait a bit, the tide will turn,
The "governor," travelers, men will learn
That life can sparkle yet again—
With orders!

W. L. HASLAM, in Ironmonger.

J. F. EBY

HUGH BLAIN

"Eureka" Salt is the Standard for Dairy and Household purposes

Canada, and particularly our own **Province of Ontario,** is establishing a great reputation as a **butter** producing and exporting country. You cannot make good butter unless you use **good salt.** If you wish to be absolutely safe sell your customers Higgin's "Eureka" Salt.

It is the Very Best

Do You Want New Season's JAPAN TEAS?

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

The Jobber and the Grocer who is out for the business finds Eddy's Matches an indispensable part of his stock-in-trade. It pays to handle them.

The Jobber and the Grocer who deals in Eddy's Matches deals in an article that has given universal satisfaction for nearly half a century.

The Jobber and the Grocer who handles E. B. Eddy's Matches cannot suffer by any fall in price; he is protected against fluctuations in the market and has nothing to fear from a decline in price.

THE E. B. EDDY CO. HULL, CANADA

BRANCHES

Montreal, 318 St. James St.
Toronto, 29 Front St. West

AGENTS

F. H. Andrews & Son -	Quebec, Que.
Alfred Powis - - -	Hamilton, Ont.
J. A. Hendry - - - -	Kingston, Ont.
A. P. Tippet & Co. -	St. John, N.B.
John Peters & Co. - -	Halifax, N.S.
Tees & Persse - - -	Winnipeg, Man.
Jas. Mitchell - - - -	Victoria, B.C.
E. A. Benjamin - -	St. Johns, Newfld.
Resident Agents not yet appointed -	Sydney, Australia.
	Melbourne, "

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 5, 1894.

GROCERIES.

NO new striking features have developed in trade during the week. Business appears to be fairly satisfactory for the season, although the volume of business for the past week has been somewhat curtailed on account of the holiday. Payments are reported fair. Canned goods are moving in seasonable quantities at steady to firm prices. There is some demand for the better grades of coffees, of which there is a scarcity on this market. Rice is in good demand. The demand for sugar continues to enlarge, although it has not yet reached a point where it can be called large. Syrups and molasses are dull. In teas, new season's Japans are attracting most of the attention. The conditions in dried fruits are much as before, stocks of most lines being scarce and prices firm. The butter market is firmer in consequence of light shipments, and the price of green fruits is advancing owing to the railroad strikes.

CANNED GOODS.

Tomatoes are in steady demand at 85 to 90c. Corn continues firm, with stocks low and demand good at 90 to 95c. Peas are in brisk demand at 80 to 85c. Canned peaches are getting very scarce, and prices are a little higher, at $3.25 to $3 40 for 3's and $2.10 to $2.25 for 2's. There does not appear to be any gallon apples to be had, and for the few preserved apples to be had there is a big demand. Other kinds of canned fruit are not much wanted. We quote as follows: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 75, and preserved fancy quarters at $1.35 to $1.40. Salmon continues in seasonable demand at $1.25 to $1.35 for tall tins and $1.50 to $1.60 for flat tins. Demand is just fair for lobsters, at $1.85 to $2 for tall tins, and $2.40 to $2.50 for flat tins.

COFFEES.

There is a good demand for good grades of Rio coffee, but there are very few of these to be had. We quote green, in bags, as follows: Rio, 21 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Nothing new to be said, trade being dull and prices unchanged. We quote as follows: Brazil nuts, 11 to 11½c. a pound; Sicily shelled almonds, 25 to 26c. a pound; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

There is a good demand for rice, principally for "B" at 3½ to 3⅝c. Demand is good for tapioca of medium quality at 4¼ to 4½c. We quote as follows: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade remains much as before. Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

Demand is fairly good. There are a few carload lots moving, and an increasing demand is experienced for five and ten barrel lots. Buying however is still being characterized by more or less caution by both wholesalers and retailers. The ruling quotation is still 4⅛c. for granulated, but this price is being shaded; yellows range from 3⅜ to 4c.; raws 3¾c.

N. Y. Journal of Commerce, Tuesday: On the market for raws there is a sort of skirmishing position among operators who are contending over small fractional differences only, and neither buyer or seller looking for any radical change at the moment. In consequence there is neither pressure to realize or special effort to purchase, and business has no snap. Europe was rather firmer to-day. Refined have been dull. In verification of indications at the close of last week there was a reduction of 1-16 to ⅛c. on soft grades, but that had no influence on business, as buyers were in quite a determined stand-off mood and about the only orders came from those who wanted some odd lot for assortment and could not wait until after the holiday.

Willett & Gray's Weekly Statistical: While conditions here, growing out of the duty agitation, tend to advance the quotations for refined, yet conditions abroad in beet sugar countries are not keeping pace in refined with our markets, and the offerings for the week of foreign sugars have been at a marketable parity. Trade is in a nervous condition, and in spite of a good demand for carrying stocks, refiners have melted beyond requirements, making an ⅛c. per lb. reduction necessary as the outcome of the week's business. This reduction has not increased the orders, and in order to keep the business up to the summer average in the present unsettled state of affairs generally it may be found necessary to make further concessions, though of this there are no present indications.

SYRUP.

Market continues dull at previous quotations — namely: Dark, 25c.; medium, 28 to 30c.; bright, 35c. to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a little movement reported, mostly in Barbadoes. Prices are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 30 to 33c.; half-barrels, 36 to 38c.

TEA.

May pickings new season's Japan teas are still attracting the most attention, and the demand is fair for them at 30 to 35c., but the bulk of the business will not of course be done until the arrival of the lower and cheaper grades of new Japan teas which will retail at about 25c. Samples of these lower grade teas are now being offered jobbers by brokers, and they are showing much better value than last season's teas. New black teas are expected to arrive on this market some time next month. Indian and Ceylon teas are quiet, and there is not much doing in Young Hysons.

Mail advices from London, under date of June 22, say that auctions of Indian tea were again extremely small, and no change can be reported. New season's teas are being catalogued more freely. Exports from Calcutta to U. K., from May 1 to middle of June were 3,850,000 lbs., against 4,080,000 lbs. same period last year. In Ceylon teas competition was good, but change can be quoted in rates, although prices of good liquoring kinds were here and there a little stiffer.

DRIED FRUITS.

There is no change in the situation in regard to Valencia raisins. There is a little off-stalk to be had, and that is about all. Some houses are taking advantage of the prices prevailing to substitute London layers for Valencia raisins, and are able to sell them at a lower figure. We quote off-stalk at 5¾ to 6¼c., and fine off-stalk at 6½ to 7c. Currants are in steady demand at former quotations. We quote: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls, 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Although the demand has fallen off some-

MARKETS—Continued

what for prunes there is still a fair business doing, people buying more of this article than they otherwise would in consequence of the scarcity of dried and evaporated apples. The local market is almost bare of prunes. We quote: U's, 5½c.; B's, 7½.; bags, 3¾c.; casks, 4½ to 5c. Figs are dull and easy with quotations nominal. Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 8c.; 28-lb. boxes choice Eleme, 8½c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c.; taps, 4 to 4½c.; natural, 5½ to 6c. Dates quiet and easy, at 4¼ to 5c.; selected Hallowee dates 8½ to 9c.

BUTTER AND CHEESE.

The butter market is not in a satisfactory condition. There appears to be a fair quantity of butter in the country, but buyers and sellers are apart, the latter asking as high as 14 to 15c. f.o.b. outside. In consequence of this there is a scarcity of choice butter on the local market at the moment. The hot weather, too, has naturally tended to curtail the supply. Receipts are of course largely confined to dairy tubs, no inducements being held out for shipment of other kinds. Prices are firm, and jobbers experience no difficulty in getting 16c. for choice dairy tubs. There is not much creamery tub butter moving, and there is not much wanted. The factories are asking 18 to 19c., but little or nothing is being taken by the jobbers. There is a fair movement in creamery pound prints, and supplies are none too liberal. We quote jobbing prices as follows: Dairy— Choice tubs, 15 to 16c.; medium, 13 to 14c.; pound rolls, 17c. Creamery—Tubs, fresh, 19 to 20c.; pound prints, 20 to 21c.

Cheese is in fair demand and steady. Jobbers are not buying extensively, waiting for lower prices; 9½ to 10c. seems to be the ruling prices, although in some instances as low as 9¼c. is quoted.

PROVISIONS.

Trade in provisions is quiet. The only line which exhibits any life is smoked meats, for which the hot weather has created a good demand. Smoked backs are quoted a little firmer.

BACON—Long clear, 7½c.; smoked backs, 10 to 10½c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½c. for smoked, and at 9½c. for pickled.

LARD—Pure Canadian 8¾c. in tubs, 9c. in pails and 8½c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short-cut $17.00 to $17.50, shoulder mess $14.50, clear mess $15.

LIVE STOCK MARKET.

The market was dull and weaker Tuesday with no disposition on part of shippers to buy. The depressed condition of British market was the chief reason. Total receipts at western yard were 40 car loads. The demand for exporters was light and the top price is $4.30. A load was bought at this this price, but they are to be turned out to grass and wait for a better market. There were a few other sales at 4 to 4¼c. The hot weather has had a bad effect on the demand for meats, and consequently butchers show little disposition to lay in stocks. The best butchers' cattle sold at 3½ to 3¾c. per lb., medium at 3¼c., and interior at 2¾ to 3c. Calves steady, with sales of good veals at $4.50 to $5 each. Sheep and lambs are weaker. The former sold at 3½c., weighed off cars, and rams at 2½c. Spring lambs sold at $3 to $3.70 each. Hogs in limited supply and prices firmer; the best light bacon animals are higher at $5.30 to $5.50 per 100, heavy fats at $4 80 to $4.90, stores at $4 75 to $4.80, sows at $4 to $4.25, and stags at $2.50.

GREEN FRUIT.

The railroad strikes in the Western States are having their effect on the fruit trade here, very little seasonable foreign fruit now coming forward. As a consequence, prices are higher. Oranges are in good demand, with supply fair. There are a few California oranges on the market, but stocks are chiefly of Messinas. Lemon market is active, with prices in the ascendency. Supply is getting short and the trade will soon have to look to foreign markets for supplies. Bananas are scarce and much higher on account of the increased holiday demand. Strawberries are coming in freely, but the season will soon be over. Domestic raspberries and cherries are beginning to arrive. We quote: Oranges, Cal. seedlings, $2.50 to $3.25; Messinas, half-boxes, $2 to $2.25, boxes, $3.50 to $4.75. Lemons, $4 to $5. Bananas, $1 to $2 per bunch. Pineapples, 6 to 15c. Strawberries, Canadian, 4 to 8c. Raspberries, 9 to 15c. Cherries, 75c. to $1 per basket. California fresh fruit—Cherries, $1.25 to $1.50 per box; apricots, $1.50; peaches and plums, $2.50. Baltimore cucumbers, $2.50 to $3 per crate; in barrels, 40 to 50c. per doz. Baltimore cabbages, $1.75 to $2 per crate. Tomatoes, Mississippi, $1.60 to $2 per four basket crate. California dried fruit—Peaches, 16 to 17c. per lb.

COUNTRY PRODUCE.

BEANS—Quiet, with prices much as before at $1.20 to $1.25 per bushel.

DRIED AND EVAPORATED APPLES—Are out of the market.

POTATOES—Are weaker, with demand good. Old stock are nominally worth 50c. on track, and for small lots out of stock 75 to 80c. is quoted. New Southern potatoes are quoted at $2.50 to $2.75 per barrel.

EGGS—There is a fair demand. Deliveries are not as free as they were and prices are higher at 10 to 10½c.

HOPS—Market is much as before. We hear of a sale of 10 bales of Canadian 1893 growth at 12c. here. Package hops, 20c. per lb.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—Dull; clover, in sections, 11 to 12c.; buckwheat, 5c.

FISH.

Trade continues quiet owing to the abundance of berries on the market. No change is reported in prices. We quote as follows: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.50 to $1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6½ to 7c.; pike, 5c. lb.; perch, $1.50 per 100; haddock and cod, 5½c. per lb; steak cod, 5 to 6c; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

There has been a little falling off in sales during the past week, although a fair local trade is still reported. We quote: Dairy, $1.50, special grade; brls., 90c.; coarse sacks, 58c.; fine sacks, 70c.; American rock, $10 per ton.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are quiet at unchanged prices. We quote prices paid by dealers 3c. for No. 1's, 2c. for No. 2's, 1c. for No. 3's.

SKINS—Are moving a little, and an advance of 5c. is reported in prices. We quote:

DIRECT CONSIGNMENTS OF Choice GREEN COFFEES JAVA, RIO, SANTOS, MARACAIBO, ETC.

W. B. BAYLEY & CO.
IMPORT BROKERS
42 Front St. E., TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 867.

WHITE & CO. 70 Colborne St., Toronto.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese. Cold Storage for Butter and Eggs.

Country Consignments Solicited. Prompt Returns Made.

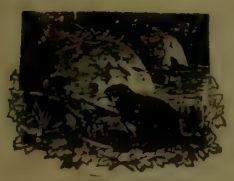
THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

Lambskins, 25c.; pelts, 20c.; calfskins, 4 to 6c. per lb. for No. 1's and 2's.

TALLOW—Rules quiet. No change is reported in prices. We quote: Rendered, 5 to 5¼c.; rough, 2c.

WOOL—A fair street trade is reported. No large shipments have been made since our last report; prices unchanged. We quote: Mercantile combing, 16 to 16½c.; clothing, 19c.; unwashed, 9 to 10c.

PETROLEUM.

Nothing new to report in oils. Trade is quiet and few shipments are reported. Prices are unchanged. We quote: 5 to 10 barrel lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene 20c.

MARKET NOTES.

Watermelons are on the market and selling at 30 to 40c. each.

Smith & Keighley report large sales of their new season's Japan tea.

T. Kinnear & Co. are offering some new Japans to arrive at from 16 to 25c.

Perkins, Ince & Co. have a shipment of fine off-stalk raisins on the way from London.

W. M. Milligan & Co. have opened up a branch store in Yonge street near Gould street.

T. Kinnear & Co. are offering some New Orleans molasses at what they claim to be special prices.

Dawson & Co. are this week in receipt of two carloads of watermelons and one carload of new potatoes.

Eby, Blain & Co. are selling London layers instead of Valencia raisins, and at lower prices than the latter.

Dressed hogs sold as low as 2c. per lb. on the Toronto market Tuesday last. The hogs were good, but the weather was hot.

Eby, Blain & Co. are just in receipt of a carload each of Higgin's Eureka salt and canned corn and tomatoes.

Gunn, Flavelle & Co. are selling such large quantities of their "Maple Leaf" brand of smoked meats that they cannot smoke them fast enough.

Sloan & Crowther are going extensively into handling cigars, and have just bought a large line which they say they will be able to quote at low figures. "Our Mr. Smith," said a representative, "is so taken up with

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lumsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer. . . . . .

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES .. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 Colborne Street, Toronto

Commission Merchants

Egg trade a specialty. Consignments of Crock and Tub Butter solicited.

Egg Cases Supplied. Write us for Quotations

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MARKETS—Continued

them that he will now smoke no other, and he's a connoisseur. What will suit him ought to suit anybody."

T. Kinnear & Co. have another lot of Golden Finnan Haddies.

Golden Finnan Haddies are for sale by Balfour & Co., Hamilton.

W. H. Gillard & Co., Hamilton, offer Golden Finnan Haddies.

M. Masuret & Co. have some tomatoes, and a few only of corn and peas.

Golden Finnan Haddies are being offered to the trade by J. W. Lang & Co.

H. P. Eckardt & Co. are receiving this season's pack Golden Finnan Haddies.

T. Kenny & Co., Sarnia, can supply their customers with Golden Finnan Haddies.

Donner, of Orangeville, has accepted the agency for Salada Ceylon tea for that town.

The price of Reckitt's blue is now as follows: Reckitt's square blue, 12 lb. box, 17c. per lb.; ditto, 5 lb. box, 16c. per lb.

C. Wilson & Son, 69 Esplanade, Toronto, have issued a complete catalogue of their refrigerators, scales, and various utensils useful to the trade.

M. Masuret & Co. report a ready sale for Hire's root beer and Tanglefoot sticky fly paper. These are reliable goods, pay the retailer a good profit, and are a ready sale this weather.

T. B. Escott, London: Our sales the past week for proof vinegar and pickling spices have been large, ⅛ lb. packages for 5c. have sold well. Teas are moving well especially Grand Mogul ½s. and 1s, and Ceylo-China blends.

Saturday last Dawson & Co., retail fruiters, Brampton, had the largest business they ever had in any previous summer's day in their long history. In strawberries alone they retailed over 40 cases. Pretty good for a town of 3,500 inhabitants.

The Toronto Salt Works report sales in salt to be slightly on the decrease. They have had, however, an extra demand for Church's Potato Big Finish, having sold a car Friday last, and nearly all of another by the Tuesday following.

Eagle Japan teas are in store with M. Masuret & Co. "We are pushing this well-known brand this month, and we guarantee style and draw. You can recommend these goods to your customers. If you have not handled them, write us for samples and prices," say that firm.

During the last two weeks agencies for the sale of Salada Ceylon tea has been opened in the following towns: Lindsay, Peterboro, Belleville, Windsor, Brighton, Oshawa, Newcastle, Norwood, Lakefield, Port Perry, Millbrook, Bowmanville, Brampton, Georgetown, Milton, Orangeville.

MONTREAL MARKETS.

MONTREAL, July 5, 1894.

GROCERIES.

THE fact of the holiday intervening has to a certain extent interfered with business in groceries during the week, and trade has ruled in somewhat smaller dimensions. Few new features of importance are to note, and there has been, up to the time of writing, no radical change in values. Sugar continues to furnish the main activity of the week, and the tone of values is strong. Teas exhibit no special change, while the same is to note in other lines. In dried fruit supplies are still in very small compass, and the demand for canned goods, with the exception of providing for future supplies, is conspicuous by its absence. In other lines there is not much change to note.

SUGAR.

There is a steady demand for sugar, immediate consumptive requirements, now that the preserving season is on, increasing daily. This leads to a good volume of business in all grades, from granulated to cheap yellows. The tone of the market is steady, and the recent advances in values are well maintained. Granulated in round lots moves at 4 3-16 to 4¼c. nett cash. Stocks of yellows are small, and keep so, refiners being closely sold up on all these grades. Sales are freely made at 3¼ to 3⅜c., as to quality at the factory.

SYRUPS.

Business in syrups has ruled quiet with no feature of special importance to record. Bright goods may be quoted steady at 2 to 2⅛c., and dark at 1¼ to 1½c.

MOLASSES.

In molasses the chief feature has been the receipt of unexpected news from Barbadoes of higher prices, cable quoting 19c. higher at the Islands. It has not had much effect on the spot market, however, which is steady at former prices under a quiet demand at 28c. in round lots; car lots, 29c., and single puncheons, 30c.

TEA.

The tea market has furnished no special features since our last report. Very few lots of new crop Japans have yet come forward, and in consequence large buyers are not in the market yet. The result is a generally quiet market. In a jobbing way business is not brisk either. The tone, however, is steady, and it is questionable if goods could be got on as favorable terms now as orders for supplies were booked for in the early spring.

COFFEES.

The coffee market does not present much activity, but rules steady with a fair demand. Maracaibo is the chief line to furnish any movement on the basis of 18¾ to 20c. in round lots and 21 to 21½c. in smaller quantities, and stocks of all grades on the whole are in moderate compass. We quote:—Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There is no change in the spice market, with nothing special to record in any line. Pepper is dull and steady, while cloves and cassia are quiet and firmer. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

The rice market is without any new feature. Demand is of a quiet but steady character, and prices are unchanged as follows: Standard, $3.45 to $3.70; Japan, $3.95 to $4 25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

Dried fruit continues quiet and unchanged, and it is likely to remain so for some time. There is no stock in first hands, and jobbers' supplies are scant also. Currants are quiet and unchanged with demand of an indifferent character. We quote: Off-stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

Featureless and unchanged. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½c.; filberts, 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

There is no improvement to report in this branch of business, for aside from an occasional order for a lot of salmon for future delivery there is little to note. Business in this connection also is quieter than it has been, as buyers show a disposition to hold back at present. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUITS.

There is nothing very special to say about the green fruit market. Oranges are selling well at steady prices, and the clearing up as noted in our last and the hot weather has had a markedly beneficial effect on lemons, which are from 50c. to $1 per box stronger. Pineapples are a light receipt and steady, and bananas meet a fairly ready sale. There are large supplies of strawberries and the market is easy. Cherries are in fair demand. We quote: Oranges, $4 to $4 50; lemons, $3.50 to $4 per box; pineapples, 18 to 30c. each; bananas, $1 to $1.25 per bunch; strawberries, 4½ to 7c. per quart; cherries, California, $1.25 to $1.50 per box, and Canadian $1.25 to $1.50 per basket; California peaches, $1.50 per box; apricots, $1.25 per box; plums, $1.50 to $1.75 per crate.

VANCE & CO. Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited All orders will receive our prompt attention. **63 Colborne St., Toronto**

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited **TORONTO.**

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. **FRUIT**
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

AUSTRALIAN MUTTON
We have been appointed sole agents in Canada for the
Sydney Meat Preserving Co.
And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:
Boiled Mutton, 2s. and 1s.
Roast Mutton, 2s. and 1s.
Corned Mutton, 2s. and 1s.
Haricot Mutton, 2s.
Stewed Sheep's Kidneys, 2s.
Irish Stew, 2s.
Sheep's Tongues, 2s.
A large consignment of Sheep's Tongues, 1s., is expected on next steamer.
Prices to the wholesale trade on application.
BUCHANAN & GORDON,
Winnipeg, Man.

Fine, Square Cut, Sugar Cured
SHOULDERS
7 1/2 c. In Barrel Lot.
Best Value in the Market
F. W. FEARMAN
HAMILTON

MONTREAL MARKETS—Continued

COUNTRY PRODUCE.

There is a good demand for eggs in a small way, and sales are freely made at 10c., with round lots 9 to 9½c. per dozen. Beans are steady and sell at $1.25 to $1.35 per bushel of 60 lbs. There is a fair demand for tomatoes at $2.25 per crate. No Bermuda onions are offering, but Egyptian are selling at $2.50 to $3 per bag.

PROVISIONS.

The provision market is without change. Pork and lard meet a slow demand, while hams and smoked meats generally meet a fair enquiry. We quote as follows: Canadian short cut, heavy, $18.50 to $19; do., light, $17.50 to $18; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market is in a nominal position at present. Speculators have bought up all the June creamery they care to handle at present, and as the regular demand is small the market is very quiet. We quote: Fine creamery, 10 to 20c.; fine townships, 16 to 17c.; fine western, 15 to 16c.

CHEESE.

The cheese situation has not cleared up a particle since our last. Speculators in the country have continued to pay higher prices than it is possible to realize on spot, which makes business difficult. English advices are not encouraging and the market has far from a healthy tone. Finest Western colored, 9 to 9⅛c.; finest Western white, 9 to 9⅛c.; finest Eastern, colored, 8¾ to 9c.; finest Eastern white, 8¾ to 9c.; under grades, 8⅜ to 8½c.

ASHES.

Ashes are quiet and unchanged. We quote first pots, $4.10; seconds, $3.65; pearls, $5.40 to $5.50 per 100 lbs.

MONTREAL TRADE NOTES.

Two more cargo lots of molasses have been received since our last, consisting of 2,000 puncheons, for John Pinder & Co.

Brokers here have been cabled withdrawals of all offers on Barbadoes molasses except at 11c. at the Islands, an advance of 1c.

Refiners' stocks of the cheaper grades of yellow sugar are more closely sold up than they have been in a long time at the same season of the year.

Laporte, Martin & Co, wholesale grocers, have since their fire taken up new and commodious premises at 72 St. Peter street,

(Continued on page 26)

A. PAXTON & CO., 72 COLBORNE ST., TORONTO.
Pays Good Price for
Choice Dairy Butter
All kinds of Country Produce Handled.
EGGS, 10½ TO 11 CENTS.
GIVE US A TRIAL.

Produce Consignments
SOLICITED BY
WITT, MACAULAY & CO.
64 Colborne St., TORONTO
HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
Orders Solicited.

BUY "Maple Leaf Brand"
of Smoked Hams, Rolls, Breakfast Bacon, Shoulder, and Pure Lard
They Please Everybody. . .
D. GUNN, FLAVELLE & CO.,
Pork Packers and Commission Merchants.
. . TORONTO . .

100 8-oz. Packages in each Box.
Klenzine

FOR WASHING—CLEANING AND SCRUBBING
RUB NO MORE!
Washes clothes without hard labor, or injury to hands or fabric.
Price $3 per box for quick orders
Manufactured by The Klenzine Co., Chicago, Ill
Sole Agent for Canada
JOHN A. MOODY,
GRAIN, FLOUR and PRODUCE. Commission Merchant, LONDON, ONT.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

FLOUR AND FEED

THE flour market is quiet, but no change in prices is yet reported, and if indications are to go for anything the tendency will be towards higher prices. The Mark Lane Express, in its last issue to hand, has an elaborate estimate of the grain crop, in which it figures out a decrease of one hundred million bushels, the principal part of which is in Russia, India and the United States. This is but one of many arguments in favor of higher prices, but notwithstanding they still remain the same.

Owing to the hot weather that we have recently experienced, the sales of flour in the grocery business have been very small, as their customers are doing very little baking at home. They report, however, that the increase in the sales of bread, cakes, etc., has not been in proportion.

It is the habit of many grocers to stock up heavily in cheap flour and to carry a large assortment of brands of more or less good quality. Some of the trade seem to be of the opinion that there is but little demand for the best flour from customers, and often, through not keeping the best brands in stock, lose many sales. The better class of grocer cannot afford to be without some high grade flour in stock. Though the demand may not be so large at first, as for the cheaper family flours, it will increase, and the customer being well pleased, will speak of it to others, and the demand for it will grow.

THE MARKETS.

TORONTO.

FLOUR—Trade is very quiet. There has been no change in prices. We quote as follows: Manitoba wheat patents, $3.65 to $3.80; strong bakers', $3.45 to $3.55; winter wheat patents, $3.45 to $3.60; Ontario family, $3.00 to $3.25; straight rollers, $2.90 to $3.05.

MILLFEED—Prices are unchanged. At city mills bran is selling at $15, and shorts at $16.

OATMEAL—Demand is much as before with prices a little higher. Rolled and standard meals are quoted at $4.35 in bags and $4.50 in barrels; granulated, $4.40 in bags; cornmeal, common, $3.10; gold dust, $3.25 to $3.50.

OATS—The feeling is not so strong as it was, and we now quote 39½ to 40c. on track.

CEREAL FOODS—Split peas, $3.75 per barrel; pot barley, $3.75 per barrel; pearl barley, XXX $2.25 per 49 lb box.

MONTREAL.

Flour meets with a fair local demand. Winter wheat, $3.60 to $3.70; Manitoba patents, best brands, $3.50 to $3.60; straight rollers, $3; extra, $2.75 to $2.90; superfine, $2.50 to $2.65; Manitoba strong bakers', $3.40 to $3.50; Manitoba strong bakers', best brands, $3.45 to $3.50.

The feed market has a firmer tone, and bran and shorts are $1 to $2 higher. Bran, $15 to $16; shorts, $18; mouillie, $20 to $22.

Oatmeal is unchanged. Standard, brls., $4.25 to $4.30; granulated, brls., $4.25 to $4.30; rolled oats, brls., $4.25 to $4.30; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

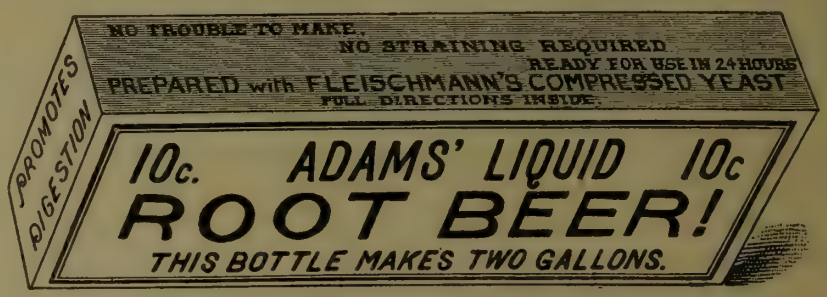
The millers who advanced prices much are now regretting lost business, as the market is drifting back to old figures, though still above them. Oatmeal is scarce and prices are advancing. Cornmeal is firm. Oats do not seem as firm as oatmeal, and at time of writing show a decline of about 2c. Oats are firm here. Canadian timothy seed is out of the market and American is marked up. Beans firm. Hay easy. We quote as follows: Manitoba, $4.25 to $4.35; best Ontario, $3.50 to $3.65; medium, $3.35 to $3.50; oatmeal, standard, $4.40 to $4.45; roller, $4.65 to $4.75; cornmeal, $2.65 to $2.70; middlings on track, $20.50 to $21.00; bran, $19.50 to $20.50; oats, local, 46 to 48c.; Ontario, 49 to 51c. on track; smalls, 50 to 55c.; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; round peas, $3.75; pot barley, $3.85 to $4.00; hay on track, $12 to $12.50; rice, 3¼ to 3⅜c.; timothy seed, American, $3.00; red clover, 11½ to 12c.; alsike, 13½ to 15c.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, **THE BEST.**

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.



ORDER NOW

10 AND 25c. SIZE.

The Canadian Specialty Co.
Dominion Agents. 38 Front St. East, TORONTO, ONT.

SAPOLIO

The Old Reliable
SCOURING SOAP
Of the world. Now is the time to lay in stock. . . .

EMIL POLIWKA & CO.
38 Front Street East
Dominion Agents. TORONTO, ONT.

Depots at MONTREAL, Q. and ST. JOHN, N.B.

CRYSTAL RICE.

This is a nice light summer food.
Requires very little cooking.
In 25 and 50-lb bags.
For prices see Current Market Quotations.

The Canadian Specialty Co.
TORONTO.
Dominion Agents.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Every Grocer Every Family

Should endeavor to cultivate among his customers a demand for the **PUREST GOODS** that are produced

Should make it a point to procure the **PUREST GOODS** that are placed on the market

Our Graham Flour, Wheat Farina, Flake Barley, are the purest and sweetest of their kinds on the Canadian market.

Tilsonburg and the E. D. Tillson Mills are illustrated in this week's Saturday Globe—Read it.

E. D. Tillson, Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

247 DUNDAS ST., LONDON, ONT.

Grocery Broker and Mnfrs. Agent.

FOAM YEAST—Just try one 3 doz. box from your wholesaler at $1. FAREWELL & RHINE'S Diabetic and Dyspeptic Flour, Watertown, N. Y. E. D. TILLSON'S Meals and Breakfast Cereals. EASY-BRIGHT Stove Polishes: EASY-BRIGHT Shoe Dressings The very latest—The Edwards' Patent Bar Handle Lunch, School and Picnic Basket. **Orders Solicited.**

PARK, BLACKWELL & CO.

(LIMITED)

PORK PACKERS

— AND —

Wholesale Provision Merchants

..TORONTO..

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

"Build to-day then, strong and sure, With a firm and ample base." —Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued.

right in the heart of the wholesale district, and opposite the west wing of the Board of Trade building.

According to advices to W. T. Costigan & Co., the tenor of primary markets on Japan teas is steadier, and that orders for supplies could not be filled as cheaply as earlier in the season.

A small shipment of 1,000 boxes of Valencia raisins was no sooner offered by a commission man here than it was distributed to the jobbing trade at full prices in the twinkling of an eye. Two houses took the whole of the lot.

There have been offers of samples of canned Australian butter, brawn and meats on this market recently from a canning firm in Sydney, N.S.W. The Australians are showing more enterprise than our merchants and manufacturers.

Laporte, Martin & Co., of 72 St. Peter street, have just received a fine lot of currants in half boxes, which they offer at very low figures, as per their advertisement.

The St. Lawrence Sugar Refinery received on Thursday last another large cargo of raw sugar on the ss. City of Lincoln, from Matanzas.

Laporte, Martin & Co., wholesale grocers, have sent the police pension fund a donation of $100 in recognition of the able work done by the police in protecting their property at the recent fire in their premises.

Marshall & Co., the famous Scotch fish exporters, have advised their agents, W. R. Wonham & Sons, Montreal, that they are again able to fill orders for herrings in tomato sauce. The demand for Marshall & Co.'s Scotch fish is daily increasing.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., July 5, 1894.

TRADE is quiet and has been so during the month. Accounts are being paid fairly promptly, perhaps because they are being more carefully looked after than usual. Changes in the tariff still continue; this time, oddly enough, it is a reduction, the duty on factory filled salt having been removed. In flour values are dropping back to old figures. Oats and oatmeal are higher. Molasses, raisins, and pork, are firmer. In tea it is expected new goods will be extra value. One firm reports a purchase of 2,000 packages. There is a growing feeling in favor of blends. The business in Ceylon tea is also showing an increase. On account of large crops values are good at right prices for business. In lumber the market continues unfavorable. The large bulk of shipments are to British markets.

SPICES—Nutmegs are reported firm with prospects of higher figures. In consequence there is expected to be a shortage to at least some extent in the mace product. Pepper, though low, shows firmness in price. Prices are: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2 30 to $2.38; sal. soda, 1 to 1½c.

SALT—The removing of the duty from factory filled salt has caused a drop of 15c. in the price, it selling from vessel side as low as 85c. Stocks though equal to demand are not large when looked at from the standpoint of former years. Coarse, 48 to 50c.; factory filled, $1 to $1.10; Canadian 5 lb. bags, $3.25 per brl.; 10 lb. bags, $3.10 per brl.; 20 lb. boxes, 20c.; 10 lb. boxes, 12c.

TOBACCO—This week we quote prices of Tuckett brands which are meeting with good demand. Smoking tobacco, T. & B. Myrtle, 59c.; Lily, 46c.; T. & B. Myrtle cut, 1-9s. 70c.; chewing, T. & B, long black, 12s. 48c.; long Mahogany, 12s. 48c.; Mahogany, 7s. 48c. McDonald's brands, Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c.

OIL—Market tends to lower values; prices of cod, seal and castor oils are marked down. Burning oil, best American, 18¼c.; best Canadian, 17¼c.; second, 13⅛c., 60 days, no charge for barrel. Linseed, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Cod oil, 28 to 30c. Olive oil, 95c. to $1.05. Castor oil, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—Values are firm; prices show no change from last week. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; salmon, $1.30 to $1.35; lobsters, $1.75 to $2; oysters, 1's, $1.50; 2's, $2.20; corned beef, 1 lb. tins, $1.75; 2 lb. tins, $2.65; American peaches, 2's, $1.65; 3's, $2.65; Canadian peaches, 2's, $1.90; 3's, $2.90.

DRIED FRUIT AND NUTS—Evaporated apples are out of the market and dried are very scarce. Dates are firm. California loose mucatels, for which, owing to there being no Valencia layers to get, there is an increased demand, are firmer and prices will go higher. Nuts continue low. Dried apples, 7 to 7½c.; dates, 5 to 6c.; figs, 10 to 12c.; prunes, 5½ to 6c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; raisins; Sultana, 7 to 7½c.; Valencias, 5½ to 5¾c.; layers, 6½ to 7c.; London layers, $2.10 to $2.20; loose muscatels, 6½ to 6¾c.; Egyptian onions, 2¾ to 3c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Both wild and cultivated strawberries continue to come forward in increasing quantities, and are now both cheap and good. Cherries will soon arrive; large quantities are expected. Oranges continue to go higher. Tomatoes and cucumbers are quoted lower. California peaches, plums, and cherries, are quoted. Lemons, $3.50 to $4; case oranges, 420s, $9 to $10; Messinas, $5; pineapples, $1.50 to $2; bananas, $2 to $2.50; tomatoes, per crate, $3 25; cucumbers, per dozen; 65c.; Watermelons, 65 to 70c.; California apricots, peaches and plums, per crate, $2 50; cherries, $1.75 to $2.

DAIRY PRODUCTS—Butter continues very slow, with more arrivals than demand will take. Eggs are also slow, and poor eggs coming forward hurts the trade. Cheese continues in good demand and firmer. Firm creamery butter does not sell at price asked. Creamery rolls, 20 to 22c.; tubs, 19 to 20c.; dairy, 15 to 16c.; eggs, 8½ to 9c.; cheese, 10 to 10½c.

MOLASSES—Owing to a further advance of 1c. at Barbadoes this molasses is very firm here. Demand is good. New Barbadoes, 27 to 28c.; old, 26 to 27c.; fancy Porto Rico, 43½ to 44c.; choice, 33 to 35c; seconds, 28 to 29c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SUGAR—There is no change in quotation. Granulated, $4.30 to $4.40; yellows, 3½ to 4c.; Barbadoes, 3¾ to 4c.; Paris lump, 6 to 6¼c.

FISH—Dry fish are quoted lower owing to increased arrivals and small demand. A very large business is being done in fresh salmon. Lobster season is closed; catch has been poor and prices low. Outside of salmon there are no fresh fish to speak of, which is unusual for this time of year. Large codfish $3.50 to $3.75; medium, $3.25 to $3.50; pollock, $1.75 to $1.85; salmon, 9 to 10c. per lb.; lobsters, $5.50 to $6; bay herring, $1.40 to $1.50; smoked herring, medium, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—Plate beef is lower. Pork firm with higher prices looked for. The change in duty has caused an increase in importation of short cut. Clear mess pork, $18.50 to $19; P.E.I. mess, $16.75 to $17; prime, $14 to $14.50; plate beef, $13 to $13.50; extra plate, $13.75 to $14; pure lard, 10 to 11c.; compound, 8½ to 10c.

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

BUY RELIABLE GOODS

.. Quality Is Our Aim ..

VEGETABLES:
Tomatoes, Corn, Peas, Etc.

FRUITS:
Pears, Peaches, Strawberries, Etc.

Lakeport Preserving Co.
LAKEPORT, ONT.

Again Ahead

Try a sample case of our Bottled Pickles, put up in
PURE
MALT
VINEGAR
They are the best goods packed in Canada.

The Kent Canning & Pickling Co.
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
—AND—

The "LION BRAND"
Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.

TRY

PHOENIX BRAND

CANNED CORN
PEAS
TOMATOES.

Factory, Welland, Ont.
W. E. HARDISON, Manager.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.
JAMS,
JELLIES,
VINEGARS,
PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL
Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

IT PAYS YOU NO PROFIT

Unless you sell it. Just try a sample lot and notice how the wrinkles disappear from your purse. It is the catsup your best customers like, so let them have what they want, and hold their trade.

Delhi Canning Co.
DELHI, ONT.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

TRAIN THE MEMORY.

A MEMORANDUM is a good thing for many purposes, but we should learn not to depend upon it for things which we ought to "have at our fingers' end," for knowledge that ought to be part of our very selves, says a contemporary. The Earl of Chatham, in those famous letters to his nephew, advises him not to depend much on his memorandum book. "Your memory," he says, is a good friend, who if you do not trust him will soon cease to serve you."

A junior partner in a house was one day seated before a table with samples, a microscope and a new memorandum book, determined to learn and note down everything that was to be learned about cloth. The old partner came along and advised him to put up his glass as he might possibly need it some day, though not likely; then burn the memorandum and go among the goods; look at them, feel of them, learn to know them thoroughly, ask questions, remember what he heard, and before he knew it he would be able to tell the value of a piece of goods in the dark. "You can't learn this business by rule, young man," he said, "you've got to absorb it."

You know that with dexterity a trained hand can turn off its accustomed work. Just so a trained memory can imbibe ideas, can ticket and lay them away on the shelf in excellent order, ready to be brought out whenever called for. As one has said, "People talk about being blessed with a good memory, but anyone of ordinary mental capacity may bless himself with that useful article if he will but try."

A frequent review of knowledge is quite a help to retain it, especially in the start. Rapidly run over at night the points you have gained through the day. Study over those you have noted down, and transfer them to the mental ledger, so you may never have to recur to the same on the place-book again.

A "sponge" is not thought to represent just the kind of character to be cultivated, but if we would all learn to absorb knowledge sponge fashion, we should be great gainers. Be just as much of the sponge as you can in taking up information about your business, from every available source.

AN OPINION RE BUTTER.

"I think there are some people who are going to be left on butter," said a commission man Tuesday. "I know where to go out and get two carloads in a day's drive, and every pound of it in country stores, some country storekeepers having as much as one hundred to one hundred and fifty tubs in store. The market is almost purely speculative. The Montreal people are paying pretty full prices, but they are going to get filled up shortly as they have before. We had intended buying a few carloads, but we shall not do so now. We prefer to wait for the fall, when prices cannot be higher than they are now, while we will be able to save the interest on our money."

HE'S WEDDED TO POVERTY.

An up town grocer says he "can't afford to subscribe," and complains that there is nothing in trade papers nowadays.

That's so; nothing but the news of grocery associations, announcements of new business establishments, failures and business changes, accurate and sensible statements of the news of the trade, authentic market quotations of butter, eggs, provisions, fruit and produce; a reliable list of the ever-changing prices of staple groceries, every available item of reliable news concerning the growing crops and the probable condition of the future markets; editorial comment, interesting reading, humorous paragraphs, and advertising columns filled with tempting bargains by the leading merchants in the trade, which alone are worth many dollars each week to the grocer who reads them carefully. Come to think of it, a grocery paper is an expensive luxury and the law should compel publishers to put three cents' worth of news in each issue. Perhaps the up-town man can't really afford to subscribe because he is paying a big bonus for someone else's judgment to run his business, but he's wedded to poverty all the same.—Cash Grocer, Philadelphia.

THE TRAVELER CONVINCED HER.

THE other day an omnibus, full of passengers, drove up to its suburban terminus, says a contemporary. Side by side sat a commercial traveler and a lady temperance lecturer. The commercial traveler seized his bag and made a move to get out. The lady made a snatch after him and he halted.

"I beg your pardon," she said, "but you have my bag."

"You are certainly mistaken, madam," the traveler said, courteously but firmly, "This bag is mine."

"No, sir," the lady replied firmly, "it is mine. I should know it among a thousand. You must not take it."

But the traveler persisted and the lady insisted, and they came very near quarreling.

Presently one of the passengers pointed to a twin bag in the omnibus, and said:

"Whose is that?"

"It isn't mine," said the traveler. "It is just like mine, but this is mine."

"And it isn't mine," said the lady. "He has mine, and I want it, and I'll have it. It's a pity if a lady can't travel alone in this country without being robbed of her property in broad daylight."

Finally the traveler said he would open the bag to prove his property.

The lady objected at first, saying she did not want her bag opened in the presence of a crowd of strangers.

But as there were no other means of settling the dispute, she at length consented.

The traveler took out a key, opened the bag, and the curious crowd bent forward to see.

On the top of everything lay a big, flat flask, half full of whisky, a pack of cards, meerchaum pipe, a quarter of a pound of tobacco, and a snuff box.

The traveler was the first to recover his self-possession and speech.

"Madam," said he, "You are right. The bag is yours. I owe you a thousand apolo—"

But the lady had fainted and the traveler relocked his bag with a quiet smile.

Early in the afternoon a sign painter received a note in a feminine hand, asking him to come to a certain house to mark a black bag in white letters a foot and a half long.

PERSONAL MENTION.

A. M. Smith, of Smith & Keighley, is still improving.

E. McCoy, with Lucas, Steele & Bristol, Hamilton, has been laid up again, THE GROCER is sorry to hear. Mr. Steele and John Stuart have being calling on some of his customers for him. He expects to be on the road next week.

E. B. Eddy, the well known manufacturer and head of the E. B. Eddy Manufacturing Company, of Hull, Quebec, was married at Halifax, on Wednesday, the 27th ult., by Rev. William Fraser, to Miss Jennie Shireff, daughter of John Shireff, high sheriff of Northumberland Co., N. B.

A MEEK MAN.

A demure-looking little man approached the haughty clerk in a grocer's shop, and meekly asked if he had any coffee to sell.

"We have ground coffee," said the young man.

"No other kind?"

"None. This is the best ground coffee on the market."

"But I don't want it," the little man braced up. "I got some sugar here the other day with sand in it, and I don't want coffee with ground in it. You must think I want the earth."—Harlem Life.

The second annual promenade concert of the City Travelers' Association, Toronto, to be held on Monday week, 16th inst., on the steamer Chippewa, promises to be a success-ful affair. That is at least if the preparations that are being made are any criterion. In the ladies' cabin there will be a vocal and instrumental concert under the direction of R. M. Corrie. On the promenade deck there will be dancing to the music of Glionna's orchestra, while card rooms will be placed at the disposal of those who have a preference for cards, checkers, etc.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto, Canadian Agents.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:

NORTHRUP & CO. ST. JOHN, N.B.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

SURPRISE SOAP

The best For Washing Clothes

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

LIME FRUIT JUICE.

THE island of Montserrat, says an exchange, is considered the most healthy of the Antilles; it is eight miles in length by a breadth of five miles; the temperature is uniform, with an average of 70 to 80 degrees Fahrenheit, and is almost entirely cultivated by the Montserrat Company for the production of limes and arrowroot.

In 1632 it was colonized by English settlers, each working his own farm. Like the adjacent islands, it was long a bone of contention between the English and the French, and even now some of the massive guns used in the contests may be found on the tops of the steepest ranges, partially concealed by the thick tropical vegetation.

The French took the island in 1664, restored it to England in 1668, retook it in 1782, and finally gave it up in 1784.

Lime fruit juice has become a standard article in the stock of every first class store. It is all important that it should be of high grade. It is a delightful, healthful and economical beverage, and is regarded highly beneficial in all cases of gout, rheumatism, dyspepsia, or any form of blood impurity. It is desirable to use with ærated waters. The "Montserrat" is made from limes, specially cultivated on the plantations of the Montserrat Company, and gathered just at the time when the fruit is best adapted for pressing. In order to obtain fruit juice which will improve with age, the perfectly ripened limes are only partially pressed. The pulpy matter and fallings from the trees are pressed separately and used in the manufacture of citric acid.

Much of the lime juice imported from the West Indies is pressed from limes in all conditions, and very soon decomposes. This accounts for the trash found in the market at the present day.

MONTREAL RETAIL GROCERS.

The Montreal Retail Grocers' picnic takes place on July 18th, to St. Rose, and the association begs to acknowledge with thanks the following donations: A. S. & W. H. Masterman, cash $5; J. A. Vaillancourt, cash $5; Laporte, Martin & Co., cash $10; Caverhill, Hughes & Co., cash, $15; N. Quintal & Fils, cash $30; the Canada Sugar Refinery, cash $25; S. H. & A. S. Ewing, cash $10; J. C. Wilson & Co., cash $10; Hudon, Hebert & Co., cash $25; Wm. Dow & Co., cash $25; the St. Lawrence Sugar Refinery, cash, $50; Chas. Langlois & Co., cash $10; the Canadian Brewing Co., $25; the Laing Manufacturing Co., one silver cup, one butter cooler, one pickle stand; Christie, Brown & Co., one silver water pitcher, value $12; one salad dish, value $10.50; one berry dish, value $10; one cake dish, value $7.25; one butter dish, value $2.50; one salt dish, value $2.50; M. Hickey, one barrel flour; St. Croix Soap Co., 1 box Surprise soap.

KEEP KICKING.

Once upon a time, says a contemporary, two frogs who had been living in comfort and ease in a cool pool of clear water were accidently scooped up by a pious milkman in a bucket of water which he poured into his can in order to give his milk more body, and thereby increase his revenue. The frogs were astonished to find themselves in an unknown element in which it was not possible to support life, and they had to kick vigorously in order to keep their heads above the milk. One of them, disheartened by being shut up in the dark in an element new to him, said: "Let's give it up and go to the bottom; it's no use kicking any longer." The other said: "Oh, no; let's keep kicking as long as we can, and see what the outcome will be. Maybe things will change presently." So one frog gave up and went to the bottom. The other kept kicking, and when the pious milkman got to town and opened his can, behold! the frog had kicked out a lump of butter large enough to float him, and he was sitting on it very comfortably.

Moral—In hard times never give up, but keep kicking.

Joseph Morris, manager for Mahaffy & Clinkskill, Leithbridge, N.W.T., is visiting points in Ontario and Quebec, on his marriage trip. He is an old Ontario boy, coming originally from Blenheim, and has, like most other Ontario boys, made a success in his new field. He speaks very favorably of business in his district, where they depend largely on ranching and coal mining.

Indispensable to the Tea Trade.

THE PERFECTION TEA MIXER

IN THREE SIZES :

25, 50 and 100 POUNDS CAPACITY

An Enclosed Cylinder and Drawer.

Manufactured only by QU CK, CLEAN, CHEAP.

J. A. COWANS, 1444 QUEEN ST. WEST, TORONTO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

Thousands

OF

Consumers

are praising the merits of . .

AMMONIA SOAP

. .

MANUFACTURED BY

W. A. BRADSHAW & CO.,

TORONTO.

. . FINEST . .

British Columbia Salmon

TURNER, BEETON & CO., VICTORIA,

OWNERS

Also agents for the following well known and well packed Fraser River Brands :

The old and celebrated Skeena River brands :

"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
The Pacific Coast Packing Co. - Emblem Brand
The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT	R. B. ELLIS	J. L. WATT & SCOTT	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

Canadian Agent Wanted

Cooney's Manufacturing Co.
(Limited), Dublin, Ireland

Require an energetic agent, purchasing or commission, to sell their Mustard, Laundry Blue, Blacking, and Black Lead throughout Canada. Address, care of

Toronto Office, CANADIAN GROCER

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST

MECHANICS FOR MERCHANTS.

IN the ordinary acceptation of the term the "commercial" or business college means a bookkeeping college, and in a large part of the institutions having this name throughout the country the sole aim is to impart a knowledge of bookkeeping in all its applications and to give to the young man such instruction in the bookkeeping branches as will enable him to successfully enter upon a business career. The idea of adding anything to the courses as laid down in the better schools of this class seems to be an unheard of proposition. Additions have been few and far between in the last thirty years. They have mainly consisted of new systems applicable to new branches of business.

In answer to the question what could be with the greatest advantage added to the course of such a college to better fit the young man for success in a business career, we answer unhesitatingly a course in elementary mechanics. To most business educators this will seem an irrational idea, and probably a very large proportion of the young men who are studying bookkeeping would think that mechanics was the last thing in the world which they needed to help them in a business way. Let us see. The greatest number of mistakes made by business men seem to be in mechanical lines. They conduct a store and a counting house very fairly, and when they undertake the factory they are very likely to produce blunders which are phenomenal. Even in the handling of goods in stores there is a universal want of mechanical knowledge manifested by the heads of departments which shows that more blunders, as we have said, are made in this department than in almost any other. The worst errors made by the business men are in the mechanical line, and of these we only have to mention the Keely motor as an example. Here was stock in an entirely impracticable affair with a nominal value of $50, which was sold for over $2,500. A little mechanical knowledge would have kept the legitimate business element out of such a scheme, but in these days of mechanical achievements, mechanical credulity has been cultivated to such an extent that one only has to put a thing plausibly to find the ordinary business man a ready dupe. Inventions to supersede the crank, to propel ships by jets of water, to utilize a thousand and one "forces of nature" which do not exist, find ready and constant votaries in the business circles of our country, while schemes of the greatest usefulness languish and die and opportunities for immense fortunes are lost, simply because men with money, and business tact and brains, have not sufficient mechanical comprehension of the importance of mechanics to undertake them, or when undertaken do not have the technical knowledge to foresee and overcome trivial difficulties, meeting which they are discouraged and abandon the undertaking in disgust, still ready, however, to invest in the first bogus enterprise that appears.

The student will ask what use will mechanics be to him. Is it merely for the purpose, as it were, of keeping him out of mischief? By no means. There is another side to this question. The greatest fields for business success are to be found in the mechanical lines. The fortunes of the present day, as well as of the future, are to be found in the development of the resources of nature, and not in pure and simple commercial lines. The man of business who combines with his business ability a very small amount of mechanical knowledge is almost as certain to die rich as he is to live and do business. It is only necessary to name in this connection one or two of the men who are wealthy in this world, and become so by their own exertions. Henry Bessemer, Andrew Carnegie, Sir William Armstrong, Herr Krupp, and others are looked upon as great inventors. Practically they had to commence with a very small but practical knowledge of mechanics, and this they put to use to the very best possible advantage. They were able also to understand the inventions of others, and to take them to the right market. Sir Joseph Whitworth might be cited in the same way. The business men who are rich because of a moderate mechanical knowledge are to be numbered by the tens of thousands.

Two great lines—the mechanical and electrical—are open at the present time. In general it is supposed that these can only be entered by inventors. This is a mistake; inventions can be had for a song. The developing of them calls for men of business talent who have some knowledge of fundamental principles. In the immediate future in the electric line, for example, dynamos and motors must be manufactured in untold numbers. Now they are largely built, and between manufacturing and building there is a wide difference in profit.

Lastly, the question comes up, what would we do for a boy or young man to whom we propose to add mechanics as a branch of his education? First, we would teach him the principles, the reasons and the facts of mechanics in a general way. We would give him the foundation of the science of physics, with sufficient practical experimentation to enable him to really comprehend it. We would also give him an idea of the immutable laws of the universe and then some idea of their scope and application. We would put them before him in such a way that he would not fall a prey to the first inviting fraud who devised a new jargon and juggled with experimental mechanics.—William Eugene, in Business.

"Give the Holder which accompanies every box of Tanglefoot to some good customer; he will appreciate it and use more Tanglefoot for it."

Highest Prize at Chicago.

WILSON'S IMPROVED

SCALES

Refrigerators, Butcher Tools

C. Wilson & Son

69 Esplanade St. East

Special Prices this month. TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants

As its name implies it is full of ideas for the retail hardware merchant.

PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea

Being the experience of the most prominent and successful merchants.

PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade

This is another batch of Prize Essays full of valuable information.

PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

DALLEY'S

PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor.
Is 50 per cent. better value than any other extract for same money.
Try it and be convinced

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

IMPORTANT.

How to Handle and Care for MacLaren's Imperial Cheese.

What to Do

Keep cool.
Keep dry.
Keep packed in sawdust.
Keep in ordinary cellar.
Buy in small quantities.
Buy often.
Advise the consumer to keep in refrigerator.

What Not to Do

Don't pile up in window. Don't keep your stock in refrigerator. Don't pile on shelves or counter. Don't wait six months to find fault. Don't buy too much at a time, then goods will always be fresh. Don't say some other cheese is good enough.

We want to please the trade, and will pack almost any quantity desired in a case.

A. F. MacLAREN & CO.

TORONTO

It Takes the Lead

The "Acme" of Success in Tea Blending.

JOSEPH TETLEY & CO.

MONTREAL. TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co.
CROWN PICKLES
(REGISTERED)
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
ONLY GENUINE WHEN BEARING BATTY & Co's TRADE MARK OR CAPSULE
Batty & Co
LONDON E.C.

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CREDITS.

CREDITS is a subject much written and much talked about, and yet it is always a live subject. At a recent meeting of the Southern Hardware Jobbers' Association that was the subject of one of the papers. It was prepared and read by W. L. Magill, and was so well handled that THE GROCER produces it for the benefit of its readers :

Goods may be bought well and sold at profitable prices, but if at the end of our business year our books are filled with worthless accounts, we will reap a harvest of barren regrets. While it troubles us at stock taking time to find in our stocks lines of goods that have declined in price, how much more painful to have to transfer to our suspense ledger a large list of accounts that are considered doubtful or worthless. To overcome this trouble is of the greatest importance to all of us.

In the first place, you no doubt have observed that the best salesmen on the road are most frequently the poorest judges of credits. The popular salesman is usually of a happy, genial disposition and looks only on the good side of life and sees his customer only in the most favorable light. With this happy turn of mind he makes many friends and customers and after he has taken the order he uses the same happy faculty to present his customer to his house under the most favorable conditions. One of the first things that a traveling man should be taught is that he is in a measure an assistant to the credit man, and he should be trained to look for unfavorable financial points in his customer as well as his good ones and avoid as far as possible sending in orders that are liable to be " turned down," for the influence brought about by refusing a man credit, no matter how hazardous the risk may appear at time, is far more lasting than we might suppose. It is therefore important to a house that they make as few enemies as possible in this manner.

A man may be a good business man, honest, straightforward man, etc., but may have associated with him a partner who, by intemperate, dissolute habits and outside speculation, has drawn his firm into financial straits. You stand on the safe side and decline the order, but he may later on extricate himself and get on a good, sound footing ; but it will be a long time before he forgets the humiliation of having been flatly refused credit. In this connection we have found it profitable to have our men take the names of possibly doubtful trade, which we look up with special reports and inquiries before we solicit their business. We allow our traveling men full access to our files containing our special reports on the trade and encourage them in studying this information.

A credit man should neither be too lax nor too rigid, but should give each credit a thorough, careful, impartial investigation, looking closely to the customer's character, capacity, capital, habits, location, mode of doing business, insurance carried, etc. We do not attach as much importance to the local reports obtained in a customer's own town, except as to his habits and general standing in the community, as we do to the trade and agency reports. In a man's own home his next door neighbors do not know much of his actual financial condition ; they do not know how much he owes in the market, or how much is due or past due ; how much is due him from his customers, etc. In a general way commercial agency reports help us a great deal and are valuable, but we have found that trade reports, obtained from jobbing towns from jobbers in the different lines who are having actual business transactions with a customer, show more clearly than anything else the customer's record as a desirable credit risk. We use two blanks for obtaining information of this sort—one we use in sending out of the city and the other we send around in our town, and this blank, if carefully and conscientiously filled out by our neighboring jobbers in other lines in our own town, will reveal promptly whether a customer is a man that we want on our books or not. It is also our custom to keep our traveling men advised each month of the condition of every account in their own territory.

Our traveling men are also informed that where ratings are very low no lapping of bills will be allowed. This makes them more careful to collect accounts that are due, as they do not relish the idea of having us write to their customers that we cannot ship the goods until their account that is now due is paid. The great idea of the jobbers should be to educate the retail buyer to pay promptly, and then the retailer, in turn, will be more exacting with his patrons.

It is the province of the jobber to do what he can to make the retailer a prompt payer and a systematic, successful business man, thereby insuring to the jobber a lasting customer ; and if the retailer is trained in this direction he in turn will educate his trade to do the same way, thereby increasing the general prosperity of the country.

BACON WANTED.

BACON, PEA-FED, WANTED BY A LONDON agent with large connection amongst best buyers. Can sell now 500 to 1,000 boxes weekly Advances made against consignments. Address," English Bacon," GROCER office, Toronto. (27)

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

GROCERS RE-PACKING fruit will save money by using our baskets.

SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY

ST. CATHARINES, ONT.

Is Now For Sale Everywhere in the United States and Canada

as its use as a table beverage in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER** Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

Our 1/8s, 23½ lbs. of

Windsor Dairy ....Salt

12 in a barrel.
A splendid selling size.
A superior article.
Ask your wholesale house for it.

TORONTO SALT WORKS

128 Adelaide St. East,

.....TORONTO

A CANADIAN POWDER

MADE IN CANADA

WE have heard of foolish storekeepers saying as an inducement to sell an article that it was "American make." Why not start in now to crack up "Canadian make" goods. Listen!! Pure Gold Baking Powder is purely Canadian and heads the list for **PURITY** in the world—think of that! See reports Inland Revenue Department, Ottawa.

Write for Sample
See our Travelers

PURE GOLD MFG. CO.
TORONTO

HOW TO SMILE.

Meet your customers with a smile on your face, and if it is not a self-evidently manufactured one, it will bring you good returns before night, remarks a contemporary. Most certainly, if it is one simply gotten up for business purposes and does not come from an inherent or cultivated kindness of heart, your customer will detect the fraud and think less of you for covering your face with the symbol of kindness, which is after all only the formation of the dollar mark upon your lips. No, we don't mean that kind of a smile, but one that comes out and is the product of a thankful heart and manifests itself in the beaming eye and sympathetic tone. This kind of a smile—the true and not the counterfeit—will bring you friends, and friends mean customers, customers mean a good profitable return for your labors, and all the blessings which, honestly earned, money can bring with it.

POOR LOBSTER CATCHING.

The Liverpool, Nova Scotia, Times says: "Very discouraging reports come from our boat fishermen all along the shore, as well as from the lobster canneries. The great fall off in the catch of lobsters last week was thought to be owing to the heavy sea which prevailed, but with a smoother sea this week the catch has continued to decrease, and some of the fishermen have taken up their traps for the season. The spurt of good luck the cod fishers had last week did not last, and for some days the best fished boats have been coming in with less than half a fare."

SOAP PAPER.

There has recently been brought out in France, says a contemporary, a sort of fancy soap, for the use of those who are obliged to do considerable traveling. It is a question of small pieces of paper, slightly larger than visiting cards, covered on each side with a thin layer of ordinary soap variously colored and perfumed. These soap papers are put into memorandum books, card cases, and pocket books, just as if they were business or visiting cards. Each sheet serves as soap for one time only, and it is used like an ordinary cake of soap. In fact, it is an easily carried soap that may be offered to a traveling companion, for every sheet is intact, it having to be used but once. The manufacture of this soap paper is very simple. It consists in immersing sheets of unsized paper in a bath of cocoanut oil soap, prepared in the same way as for the manufacture of toilet soaps. The strips of paper are dried, and then passed between rollers, in order to render them smooth and give them a handsame appearance. The strips are then cut to the proper dimensions, and stamped with such marks as may be desired. Instead of paper, there may be used squares of parchment paper, or, better still, of tracing cloth. This industry is still new, and we do not yet know what development is in store for it.

"PLANKED" THE BUTTER.

One day last week a farmer came to town and sold some tubs of butter to T. N. Brown & Co. The firm usually dispose of their butter in the firkin, but this time they needed some for retailing, and accordingly used one of the tubs. On reaching the bottom they found a piece of plank that weighed six pounds neatly packed in along with three pounds of nice clean salt. The person who sold the butter is known, and if he does not make the little matter straight, he will hear further about it.—Collingwood Bulletin.

Keep It In Mind
THAT
THE DOVER APPLE CO.
OF PORT DOVER
Are manufacturers of the best and cheapest
Cider and White Wine Vinegars
ON THE MARKET.
Quotations promptly sent on application

THE ADVANCE IN RICE.

FOLLOWING recent cable reports of advancing rice markets in Europe, Richard Gough & Co., of this city, says N.Y. Journal of Commerce, have received mail advices from one of the chief authorities in Europe on East India rice, who writes in substance as follows: "The continued fall in the values of rice in the past three years has seriously affected most of the European millers, and in some instances brought about a liquidation which resulted in a further decline, culminating a short time since after a considerable amount of sacrifice. From that point, however, in view of the healthy statistical position, prices have begun to rebound. We give you inclosed a statement of the shipment and imports of rice. It speaks for itself and does not require explanation. It is a position unheard of in the rice trade, and people are now all at once awakening to the situation. Prices have gone up 6d. per cwt. this week for cargoes afloat, with further rising tendency; and, as there are very few cargoes for sale afloat, the millers will probably have to pay dear for them. Prices for cleaned have also been marked up 6d. to 9d. per cwt. in the past few days, and sellers are very chary of making firm offers even at the advance, and then only for limited quantities. Compared with former years, prices are very low, and this in the face of the fact that shipments from the East will probably be smaller than we have seen in twenty years.

"The following is a synopsis of shipments, etc., above alluded to and from all ports, viz., Burmah, Calcutta, Siam, Saigon and Japan to the north of Europe up to date of June 14:

Arrivals in—	1894. Tons.	1893. Tons.	1892. Tons.
England	84,000	125,000	145,000
Germany	96,000	180,000	200,000
Holland	34,000	69,000	61,000
Belgium	10,000	23,000	29,000
Denmark	8,000	11,000	17,000
	232,000	408,000	452,000
Afloat from all ports for Europe	90,000	156,000	136,000
Total	322,000	564,000	588,000

"Showing about 242,000 tons less visible supply against 1893, and 266,000 tons less visible supply against 1892.

Imports into—	1894. Tons.	1893. Tons.	1892. Tons.
Bremen	71,000	116,000	149,000
Hamburg	21,000	57,000	47,000
Total	92,000	173,000	196,000

"Showing 81,000 tons less than 1893, 104,000 tons less than 1892, and 118,000 tons less than 1891."

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.
There are numerous imitations.
See that our name is on each label.

Taylor, Scott & Co.
TORONTO.

Summer Drinks

The Most Wholesome
The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa Essence Absolutely Pure Powdered Cocoa

French Chocolate Made by special refining French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.
Cocoa and Chocolate Mnfrs. **TORONTO**

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF
Eclipses all Meat Extracts and Home-made Beef Tea

IT IS **FIFTY TIMES** As Nourishing

And makes a Strengthening and Invigorating Beverage.

—— PREPARED BY ——

The Johnston Fluid Beef Co., Montreal

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOMAS DAYNS, general merchant, Charing Cross, Ont., has obtained an extension.

Thomas & Mowatt, general merchants, Elkhorn, Man., have assigned.

King, Leakey & Co., general merchants, Calgary, are asking an extension.

Standard Havana Cigar Co., Ottawa, have assigned to John Sweetland.

A meeting of the creditors of L. J. Desrosiers, grocer, Montreal, has been held.

CHANGES.

James Crerar, hotel, Yorktown, Man, has sold out to C. Abbott.

J. A. Hobbs, drugs, Pilot Mount, Man., is reported to have sold out to E. Scarlett, of Manitou.

DEATHS.

Wm. Lush, liquors, Toronto, is dead.

THE THURBER-WHYLAND ESTATE.

The American Grocery Co., successors to the Thurber-Whyland Co., have chosen the following Board of Directors: T. L. Marsalis, F. W. Hopkins, E. F. Cuming, W. B. Nash, F. B. Thurber, David Hunt, Thos. E. Barr and Chas. E. Meade. Officers were elected as follows: President, T. L. Marsalis; Vice-President, F. W. Hopkins; Treasurer, E. F. Cuming; Secretary, W. B. Nash. The president is an energetic business man of the most pronounced type, and intends to devote his entire energies to building up the business of the company. The vice-president is a member of the Hopkins Bros., brokers. The treasurer is a son of a Philadelphia banker, and the secretary is a son of President Nash, of the Corn Exchange Bank. The combination is doubtless a strong one. Under the direction of President Marsalis numerous changes are being made in the arrangements of the counting room, salesroom and the shipping department, in which convenience, economy and artistic display will be combined. The plans indicate a complete change in these respects, and evidence is not wanting that the arrangement and management will be modern in all that the term implies.—N. Y. Journal of Commerce

U. S. SUGAR TARIFF.

The tariff on sugar was fixed by the U. S. Senate on Monday. It fixes a duty of 40 per cent. ad valorem on all sugars, with additions of one-eighth of a cent a pound on sugars above No. 16 Dutch standard, and of one-tenth cent a pound on sugars imported from countries that pay an export duty; and it goes into effect on the passage of the bill. The sugar bounty was repealed, and also goes into effect with the passage of the act.

25 IT WILL PAY YOU 25

to handle our special

X FINE CARPET BROOM

RETAILS AT 25 CENTS

Made of Choice Short Corn, Solid Weight, Velvet Finish, Varnished Handle. Freight allowed on 6 dozen lots.

Chas. Boeckh & Sons

Manufacturers

Toronto

25 All Orders Promptly Filled. 25

You can get a beautiful

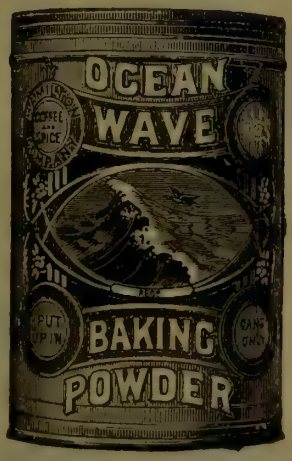
Glass Jar Free

By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.

Lithographic cards representing Glass Jar sent on application.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

GONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S

"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

SPECIMEN LETTER

MESSRS. FRANK MAGOR & CO.,

16 St. John Street, Montreal:

DEAR SIRS,—We have to thank you for so promptly sending in the sample of Robinson's Patent Barley, and in justice to you, must not delay longer writing to say that the food has saved our baby's life. Nothing that we tried previously can compare with it. We shall be regular customers henceforth. You are at liberty to use this letter in any way you see fit.

Yours faithfully,

(Signed) J. TULLOCH JONES.

MONTREAL JUNCTION, June 27, '94.

CURRENT MARKET QUOTATIONS

TORONTO, July 6, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans. 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 80
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE		
No 10—	doz cases	$0 75
½-lb.	3 doz cases	1 20
No 1 (14 oz)	2 doz case	1 80
1-lb.	2 doz in cases	2 00
3-lb.	½ doz. in cases	5 75
5-lb.	½ " "	9 00
5-lb.	½ " "	9 60

DIAMOND—			
¼lb. tins,	4 doz cases.	0 67½
" —½lb.	" 3 " "	1 17
" —1 lb.	" 2 " "	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

No. 4	$4 00
No. 6	4 50
No. 8	7 25
No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 90
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25
Reckitt's Pure Blue	2 10

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz.
6d. ..... London 3s., Canada, $1 15
"Cervus" boxes of 1 doz.
1s. ..... London 6s., Canada, $2 30
For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—		
"Imperial," ex. fine,	8, 4 strings.	$3 65
Do.	do. 7, 4 strings.	3 45
Do.	do. 6, 3 strings.	3 25
"Victoria," fine,	No. 8, 4 strings.	3 30
Do.	do. 7, 4 strings.	3 10
Do.	do. 6, 3 strings,	2 90
"Standard," select,	8, 4 strings.	2 90
Do.	do. 7, 4 strings.	2 75
Do.	do. 6, 3 strings.	2 60
Do.	do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 90
" Epicure		1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select		1 25
Pears, Bartlett, 2's		1 75
" Sugar, 2's		1 50
Pineapple, 2's	2 25	2 75

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd., BRANTFORD, ONT.

Prices Current Continued—

Peaches, 2's	1 90	2 00
" 3's	2 85	3 00
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 80	1 90
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 25
" " (flat)	....	2 45
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 10	1 35
" " flats.	1 50	1 65
Sardines Albert, ¼'s tins		13
" ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		12½
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.		11½
" " " " ½s.		10½ 11
" " " " ½s.		18½ 19
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

MARSHALL & CO, ABERDEEN, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans		2 60	
" " 2 "	2 60	2 65	
Ox Tongue 2 "	....	3 50	
Lunch Tongue 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn 2 "	2 75	2 80	
Camb. Sausage 1 "	....	2 50	
" " 2	....	4 00	
Soups, assorted 1	....	1 50	
" " 2 "	....	2 25	
Soups & Boulli 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

To Retailers

Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic ..... Tutti Frutti Girl .... Sign Box (new) .. } 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20	
Pepsin (Dyspepsia), 20—5c. Bars	0 70	
Sweet Sugar Cane, 150 pieces	1 00	
Celery, 100 "	0 70	
Lalla Rookh (all flavors) 100 "	0 70	
Jingle Bell, 150 "	1 00	
Cracker, 144 "	1 00	
O-Dont-O, 144 "	1 00	
Little Jap, 100 "	0 70	
Dude Prize; 144 "	1 00	
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75	
La Rosa (20-10c pieces)	1 40	
Baby (100-1c. pieces)	0 65	
Alphabet (100-1c. pieces)	0 65	
Keno Prize (144-1c. pieces)	1 00	
Love Talk (100-1c. pieces)	0 70	

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 44
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 06
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 12 0 1b. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box 40 " ... "	$0 36 $0 40
Pastilles— Yellow wrapper per lb	$0 40 $0 45
Pink " "	0 55 0 60
Green " "	

Each case contains 54 1 lb packages or 108 ½ lb packages.

" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " " ...	.....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN	c. per lb.
Mocha	28 33
Old Government Java	25 35
Rio	21 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 30
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins assted	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17

High Class Biscuits

Such as Lady Fingers, Savoy Fingers, Almond and Cocoanut Macaroons, Ratifia Cakes, etc., we are now making and can supply you on short notice.

ASK TO SEE COCOANUT CAKES . . . .

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz ...	1 75
" " " " 3, 3 oz ...	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filistras, bbls	4	4½
" " ½ bbls	4¼	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8¾
" Panarita (finer than Vos.)	8½	9½
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
Raisins, Valencia, off-stalk	5½	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons	1 75	3 50
Oranges, Californias	2 50	3 50
" Valencias	6 50	7 00
" Floridas	3 50	4 50
" Messinas, ½ bxs	2 00	2 25
" " boxes	3 50	4 50

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	11

FISH.

Pike	per lb. 0 00	0 05
White fish		0 07
Salmon Trout		0 06
Lake Erie herring, per 100		2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters ..... per box	....	1 50
Digby herring	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD.

PETTIJOHN'S

Per case 3 doz. 2 lb pkg in case $4 00
Ten cents more Quebec.

QUAKER ROLLED OATS.

Per case, 3 doz. 2-lbs in case.. $3 70
Ten cents more Quebec.

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 63	0 64
" Red Winter	0 63	0 64
" Goose	0 62	0 63
Wheat, Spring, No. 2	0 63	0 64
" Man. Hard, No 1	....	0 74
" " No 2	....	0 70
Oats, No. 2 per 34 lbs	....	40
Barley, No 1 per 48 lbs	47	49
" No. 2	...	...
" No 3	...	...
Peas	59	60
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	9 00
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.
HORSE SHOES:
From Toronto, per keg 3 80
SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	.....	1 40
3rd " (41 to 50 ")	.....	3 10
4th " (51 to 60 ")	.....	3 40
5th " (61 to 70 "	....	3 70
ROPE: Manilla	0 09	0 09½
Sisal	0 06½	0 07½
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.
SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	...04½	05
" Screw, hook & strap.	03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.		
25 lb. irons ..... per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4¼
No. 3 "	..	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	....	0 53½
Boiled, per gal	....	0 56½
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10
These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. 1 lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	24	27
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12½
Carbon Safety	0 15½	0 16
Canadian Water White.	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene		0 20

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable	4 00
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 18	$0 19
" dairy, tubs, choice	0 13½	0 15½
" low grades to com	0 10	0 12
Butter, pound rolls	0 15	0 17
" large rolls	0 13	0 14
" store crocks	0 13	0 14
Cheese	0 09½	0 09¾
Eggs, fresh, per doz.	0 13	0 10½
Beans	1 30	1 35
Onions, Egyptian, bags		2 25
Potatoes, per bag	0 70	0 90
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Mess pork	17 00	17 50
Pork, shortcut, p. bbl	17 00	17 50
Hams, smoked, per lb	0 10½	0 00
" pickled		0 09½
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08¾
Backs	0 10	0 10½
Lard, pure, per lb	0 8½	0 9
Compound Lard	0 07½	0 07¾

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna		4¼
" Japan		5
" Imperial Secta		5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5½
Tapioca,	4½	5¼
Goathead (finest imported)		6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " per gros.	10 00
" 25 cents size, per doz.	1 75
" " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box	1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS { 40-lb bxs., 1-lb pkgs., new wrappers	8¼
SILVER GLOSS { 6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE { 36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO { 40 lb. bxs, 1-lb CORN STARCH { pkgs	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., STARCH { 6 bundles	6½
STARCH IN { Silver Gloss	8
BARRELS { Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4½	4¾
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing	5½	5¾
Powdered, bbls	4¾	
Extra bright refined	4	4¼
Bright Yellow	3¾	3¾
Medium "		3¾
Dark yellow		3¾
Raw	3½	

SALT.

Bbl salt, car lots		0 90
Coarse, car lots, F.O.B.		0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.		1 25
" small lots		1 50
" quarter-sacks	0 38	0 40
Common, fine car lots		0 70
" small lots	0 85	0 90
Rock salt, per ton		10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls.
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

Redpath's Honey	40
" " 2 gal. pails	1 25
" " 5 " "	1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

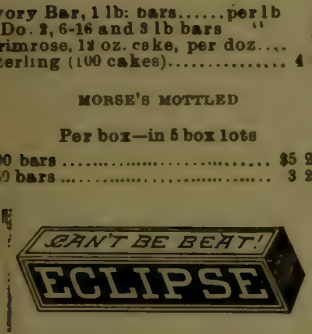
SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 1½ oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP.

72 bars, per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

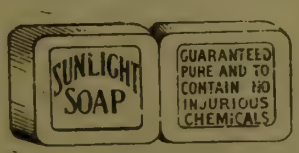
LONDON SOAP CO.

Sweet Home, 100 bars 4 00

Glycerine,	60	"	3 00
"	20	"	3 00
Eureka Electric,	60	bars	2 00
" "	100	"	3 25
World,	70	"	2 40
"	60	"	2 40
"	30	"	2 40
Family	25	"	2 40
Ruby	100	"	2 00
O.K.	144	"	2 70
Twin Bar Castile, 2 doz			1 50
Oatmeal, 2 doz			1 50
Prairie Flower, 2 doz			1 50

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 10 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	16
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.

Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	46
Diamond Solace, 12's	60
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

Duty paid	per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.	
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61	
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61	
Jubilee, 7½ to lb, chocalate, 15 lb butts	58	
Prince George, 8s 21 lb caddies	47	
Tecumseh, 9 to lb (fancy chew'g)	65	

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47	

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45	

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50	
3rds	50	
Sunny South, 6s and 7s, 18 lb caddies	46	
Solid Comfort, 6s, 18 lb butts	44	
Special, 7s, extra value, 18 lb caddies	44	

Cut Tobaccos, Smoking—

Silver Ash, 1-9ths, 5 lb boxes	62	
Puck, mixture, 1-9ths, 5 lb boxes	70	
Cut Cavendish, 1-9ths, 5 lb boxes	65	

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80	
Apricot, dark sweet, 5 lb pails	65	

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Lansdowne	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug	4s. Solace	16	1 lbs. 68
" " "	8s "	16	68
" " "	8s. R. & R.	13½	68
" " chew	7s. R. & R	14½	58
" " "	7s. Solace	14½	58
" " "	8s. R. & R.	16	58
" " "	8s. Solace	15	58
O. V. - plug	8s. Twist	16	58
O. V. - "	3s. Solace	17½	58
O. V. - "	7s. "	17	55½
Derby, - "	12s, "	17½	51
Derby, - "	7s. "	17	51
Athlete, - "	5s. Twist	9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 70
" 3 " "		1 90
Pails, 2 hoops, clear	No. 2	1 60
" 3 " "		1 80
" 3 " painted		1 80
Tubs, No. 0		9 50
" 1		8 00
" 2		7 00
" 3		6 00
Washboards, Globe		$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches,	per case 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ass't'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

THE
Eureka Refrigerator,
PATENT.

Manufactured by the
Eureka Refrigerator Co., of Toronto.
54 Noble St.

Wilbert Hooey
Manager

This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

BUYING, HANDLING AND SELLING OF TEAS.

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

Price, 25 cents.

THE CANADIAN GROCER
TORONTO

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

UNEXCELLED...

Crosse & Blackwell.

ESTABLISHED 1706. 188 YEARS AGO.

And still their goods are the best in the market.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

THE CANADIAN GROCER

VOL. VIII TORONTO, JULY 13, 1894. No. 28

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

C. R. Somerville

LONDON, ONT.

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

Pure Sulphur

BEARS THIS

TRADE MARK

It contains no foreign matter and is packed in bags or barrels.

Pure Castile

SOAP

Red Lion Brand

QUALITY NEVER VARIES

MACURQUHART'S

Worcestershire

SAUCE

It Increases the Appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY
LOWEST PRICE

Try It

The best houses sell it.

FINNAN HADDIES

HIGHEST GRADE

Thistle Brand

FOR SALE BY

All Leading Houses

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

GOVERNMENT PROOF VINEGAR

WE are headquarters for Spices and Vinegar. We are not bound by combination prices. One gallon of proof and one gallon of water makes two gallons of X vinegar. You save the freight on the water and get a better vinegar. Send for sample barrel.

Sole agents for Lion Spice Mill products. The most reliable Baking Powder, Spices and Extracts on the market.

T. B. Escott & Co.

LONDON, ONT.

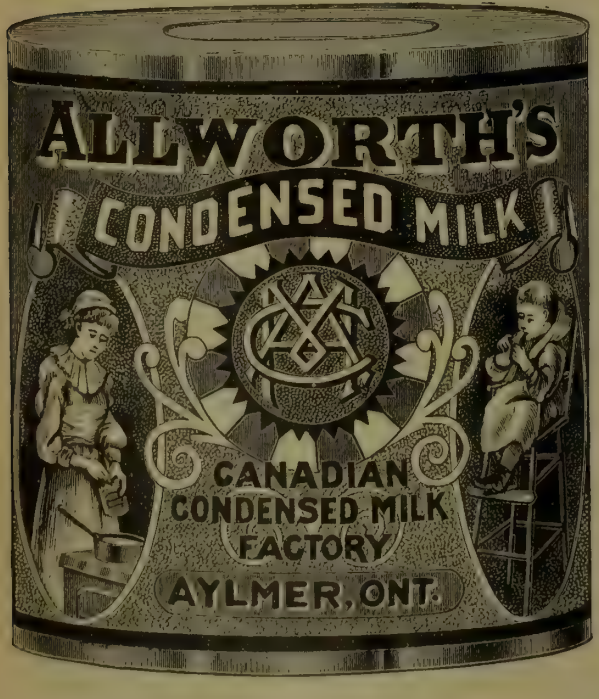
When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO Growers and Importers



Distinguished for its unerring uniformity.

Consumers have their own ways

Of determining whether an article of food is pure, wholesome, reliable, convenient and economical.

Allworth's Evaporated Cream

Possesses intrinsic merit with all the above qualifications. It is rich and wholesome milk, condensed with its entire proportion of cream, and people who like to use preserved milk are learning of its merits and will want it.

G. C. ALLWORTH & CO.

AYLMER, ONT.

HOT! YES, VERY

All the energy is taken out of salesmen. See that you have the following in stock ; they sell themselves :—

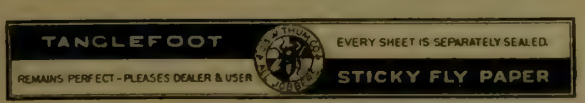
Ram Lal's Pure Indian Tea (in lead packages)
Batger's Nonpareil Table Jellies
Paterson's Eureka (Indian Chutney) Pickles
Paterson's Worcester Sauce

ROSE & LAFLAMME
Montreal.

...AVOID...
COMPLAINTS, ANNOYANCE AND LOSS
BY HANDLING

TANGLEFOOT

SEALED
STICKY FLY PAPER.



EACH DOUBLE SHEET OF
TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. $5.00 PER CASE.
IN FIVE CASE LOTS $4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

SOLD BY THE FOLLOWING JOBBERS

MONTREAL.
Evans & Sons, Ltd.
Lyman, Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
Howden, Starke & Co.

QUEBEC.
W. Brunet & Co.
Edmund Giroux & Bro.
Dr. Ed. Morin & Co.

TORONTO.
Lyman Bros. & Co.
Northrop & Lyman Co.
Elliott & Co.

HALIFAX.
Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.

ST. JOHNS.
Dearborn & Co.

HAMILTON.
J. Winer & Co
Archdale Wilson & Co.

LONDON.
Jas. A. Kennedy & Co.
M. Masuret & Co.
London Drug Co.

KINGSTON.
Henry Skinner & Co.

PRESCOTT.
T. W. Chamberlin & Co.

BELLEVILLE.
L. W. Yeomans & Co.

WINNIPEG.
E. D. Martin & Co.
Bole Wynne & Co.

VICTORIA.
Moore & Co.
Langley & Co.
Simon Leiser & Co.

VANCOUVER.
H. McDowell & Co.

NEW WESTMINSTER.
D. S. Curtis & Co

NANAIMO.
E. Pimbury & Co

F. W. HUDSON & CO.

AGENTS TORONTO

ARE SUPERIOR TO ALL OTHERS

SNIDER'S
Tomato Soup

SNIDER'S
Tomato Catsup

All grocers should recommend them because they are the best.

WRIGHT & COPP

Dominion Agents . . . . TORONTO

Soufflet Cases Pie Collars Ice Cases

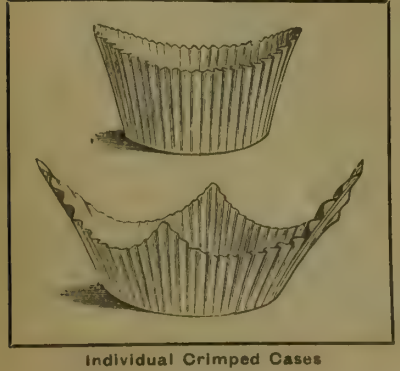
MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Case

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.



Individual Crimped Cases

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

New Goods

Fan Chop Japan, in half c. and cads,
Fan Chop Ceylon, in 20-lb. cads,
Crosse & Blackwell Goods,
Armour's Lunch Tongues,
Armour's Ox Tongues,
Victor Lime Juice,
Paterson English Pickles,
Windsor Salt Co.'s Table Salt, 3's and 7's.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice

SCOTCH FISH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs,
and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

YOU MAY BET

Your Last Dollar

These Teas are right. They never fail to delight and satisfy

CANADIAN TEA DRINKERS

Why?

Because they combine the highest excellence, strictest uniformity, and best value offered. Once used, always used. Choose which you will handle—you can make no mistake.

The 400 Select
Dalu Kola Congou
Russian Congou
Imperial Congou

We offer a fine range of Choice New Japans.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

WE MAKE

CHOCOLATES DELICIOUSLY FLAVORED

BON-BONS THAT MELT IN YOUR MOUTH

CARAMELS MADE RICH WITH CREAM

Altogether Over 500 Lines of Candy. Write for Catalogue

WM. PATERSON & SON - - BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, JULY 13, 1894 ($2.00 per Year) No. 28

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THE extraordinary rapidity of the increase in the consumption of Indian and Ceylon tea has been one of the features of the tea trade during the past ten to twelve years. Many evidences of this have been exemplified of late, but one of the most striking is that adduced by a statement, illustrated by diagrams, issued by a London tea firm, Gow, Wilson & Stanton, by name. This statement demonstrates that not only had the teas of these countries the competition of China tea to contend with, but a steady fall in value besides. The fall was greatest in Indian tea during the thirteen years ending with 1893. In 1881 the average price of Indian tea was 1s. 5d., and of Ceylon, 11¼d., but in 1893 the average had fallen to 9¼d. to 9d. respectively.

* * *

In spite of discouragements, in the shape of low prices, to growers, the consumption of Indian tea in Great Britain swelled from 48,000,000 pounds in 1881 to 108,000,000 pounds in 1893, or over 55 per cent. In 1881 the consumption of Ceylon tea in Great Britain was limited. In 1883 it was one million pounds, but in 1893 it had jumped to 64 000,000 pounds, an increase of over 98 per cent. The consumption of China tea, on the other hand, fell from 114,000,000 pounds in 1882 to 36,000,000 pounds in 1893, while the aggregate consumption of all classes of tea had grown from 160,000,000 pounds in 1881 to 208,000,000 pounds in 1893. The question now arises in the mind of the Indian and Ceylon tea people, where is there room for largely increased tea production? The cost of displacing China tea on the British market is felt to be expensive, and the conclusion is arrived at that "if India and Ceylon are to extensively increase the output of their teas, year by year, Great Britain cannot take their whole crops. With this end in view increased attention has turned to the United States market, which at present takes but little Indian and Ceylon tea. And there is plenty of room yet for increasing the consumption of these teas outside Great Britain, although a good deal has been done in this direction. In 1880-84 the consumption in 25 different countries was only 53,000,000 pounds of Indian and Ceylon tea to 306,000,000 pounds of China tea, while in 1892 the proportion was 193 and 250 respectively. The quantity of British grown tea used outside Great Britain was 14,000,000 pounds in 1890 and 20,000,000 pounds in 1892. In Canada, the consumption of Indian and Ceylon teas has increased rapidly during the last few years, and the probability is that it will for some time to come. But whether this will be maintained remains to be seen. The public taste, like the public favor, is fickle.

* * *

Advertising can be made to pay or not to pay just as the advertiser chooses. If a merchant or manufacturer has an article which is worth advertising and no results are obtained from his announcement it is his own fault nine chances to one. The man who has an article to sell and who wishes to announce the fact to the public, should select as his medium some good trade or daily or weekly newspaper. To-day no advertiser need make a mistake if he be wide awake. There are too many mediums of from fair to good quality to be had. But the trouble is that advertisers are too fond of going out after new and strange things and devices. In a word fakes, which, if they would only stop and think twice before committing themselves, their better judgment would tell them were wild will o' the wisps. Program, guide book, pamphlet advertising, is of this character.

* * *

At the moment Canada is the happy hunting ground of a number of projectors of advertising fakes of the program and guide book type. They confine their scheme to no one class of business men. Manufacturers, wholesalers and retailers, one and all, may come in and reap the advantages (?) they offer. This very fact alone is sufficient to condemn the scheme. One of the first things an advertiser wants to learn is where he can find the best medium for reaching the constituency to which he caters: If it is the masses, the daily or weekly paper is the best; if it is the manufacturer or the jobber, the trade journal is to be recommended. It is obvious that where the circulation of the medium is indiscriminate much energy is lost. In other words it is as if a cannon ball was divided into a number of small pieces, which, when fired, would fail to demolish the object it was aimed at, which the ball, left in its original shape, would have accomplished. In order to successful advertising the effort must be concentrated and the medium trusty. Trustworthiness is the last thing that can be claimed for the average projectors of guide books and pamphlet advertising. If they promise to issue 5 000 copies, 500 may be taken as nearer the mark, while five dozen will be more probable. This is no secret. Nearly everybody who has had anything to do with these advertising fakirs knows this. The hint, to the wise, is obvious: Give a wide berth to those things whose intent and purpose you know not of—advertising fakirs especially.

TRADE SITUATION IN CANADA.

THE trade situation in Canada is not of a character that should cause mistrust.

Business is not brisk. Neither is it stagnant. Nor will an unprejudiced search gather much material for a hot bed whereon to propagate pessimism.

The more the trade horizon is scanned and the conditions analyzed, the more reason will there be found for taking a bright view of the situation and the less reason will there be for taking a gloomy.

It is not well to judge the condition of the business of the country from the condition of our own environment.

We need to climb the fence and look around at our neighbors before we can begin to qualify for expressing an opinion on a matter so broad.

There are some business men with whom trade is always bad, with whom collections are always slow. And so it will be with them to the end of the chapter. There is no business adaptibility in them. And they are not sufficiently keen of perception to see that the hard times they experience is of their own making.

Anyone that gets outside himself cannot fail to find much of an assuring character in the trade situation in Canada at the moment.

For some years, the past five years particularly, there has been a preconcerted attempt on the part of mercantile men to do business on more business-like lines.

And this peculiarity was never so marked, never so general as it is now.

Manufacturers, wholesalers, retailers, all are scrutinizing their accounts more closely; all are curtailing their credits. And while there is still much room for improvement, yet much has been done. Rome was not built in a day.

Buying, too, is now being done more carefully. In fact, shorter credits and conservative buying are reforms that necessarily go hand-in-hand. Merchants do not now buy with the same speculative—or, rather, gambling—spirit that they did five or ten years ago. They buy because they want the goods. And this is the wiser course for everybody to pursue, be the times good or be the times bad.

So far the conditions noted are those within the trade. Those outside are on the whole of a promising character, too.

Ever since the seven fat and the seven lean years we read of in Holy Writ, much of any nation's prosperity depends upon the nature of the crops. In a country like Canada, where agriculture is the leading industry, it is of the utmost importance. Basing on this premise, the outlook for the next twelve months is excellent.

A land flowing with milk and honey, may Canada, like Canaan of old, at the moment be styled.

Never before probably were reports regarding the crops more uniformly assuring. From the Atlantic to the Pacific a rich and bountiful harvest is heralded. Fields are rich with golden grain, and the apple, the peach and the plum trees are loaded with fruit: and the cultivated and the wild small fruits are contributing their quota towards a bountiful harvest.

Turning to the dairying interests one is greeted by another bright view. As a maker of cheese Canada has a name that stands above all other names. She has for some years been qualifying for it. At the World's Fair she was formally crowned as such. Great as have been her achievements in the consuming cheese markets of the world, her prospects were never better than they are at the moment. While with regard to butter Canada does not occupy as enviable a position as desirable, yet her position is improving in this respect. The creamery system is growing, and as the creameries multiply the condition of the farmer, and consequently the condition of the country storekeeper, improves. This is beyond peradventure.

The world has not yet reached the ideal stage. Until it has, Canada, or any other country, will have a dark side as well as a bright side to its shield. Sometimes it may be the dark side that is the most prominent; at others, the bright.

In Canada at the moment the bright side of the trade situation shines out strong and powerful, almost hiding the conditions that are dark.

While the financial crisis which swept over the civilized world last year scarcely touched the shores of Canada, yet they did touch; and although it caused no panic, it exercised some influence: Capitalists became more cautious; some of them over so. But this influence was only slight and short-lived. Next the coal strikes in the United States caused a number of factories in Western Canada to close down for want of fuel, and the railways to curtail passenger and freight service. And now the wheels of commerce in this country are not moving as rapidly as they otherwise would because of the railroad strike that is causing our neighbors so much trouble.

That part of the Dominion where the situation is probably not so satisfactory as in others, is Manitoba, the Northwest Territories, and British Columbia.

Last season Manitoba and the Territories had one of the best crops they ever had as far as quality was concerned. But the unusually low prices obtained more than counteracted the results that might have been expected to accrue from the exceptional quality of the crop. Being almost wholly a wheat-raising country the effect of low prices was more keenly felt than it was in the older provinces of the Dominion. As the farmers in those portions of the Dominion are now actively branching out into mixed farming, a short wheat crop, or low prices for wheat, are bound to have less and less influence as this tendency becomes more general.

Then the credit system has obtained in its most vicious type in Manitoba, in the Territories, and in British Columbia, and for some time they have been reaping the whirlwind. But like all young countries they have to learn by experience, and pay a high price for it, too. A general improvement is now, however, apparent all along the line. The crop conditions are promising, and confidence is gradually, but surely, rising in the scale.

The people in Manitoba and the Northwest have unbounded faith in the future of their country and the greatness of its possibilities. In no other part of the Dominion is it probably so pronounced. And as they are made of the stuff that laughs at difficulties and cries "It shall be done," a brighter trade era may be expected soon to dawn in Manitoba and the Northwest.

In British Columbia a revival in the lumbering industries, in which that province is so rich, is setting in, and in spite of the injury wrought by the floods out there, a fairly active trade and a gradual recovery of normal conditions is assured.

There are some things that reflect more strongly than others the trade conditions of a country. One of them is the banks. The Canadian banks have lately been holding their annual meetings, and while the reports show a general falling off in business,

yet the reports are equally plain in showing that the chartered banks in the Dominion of Canada are in a most healthy condition Last year in the United States over 600 banks failed, while in Canada there was but one chartered bank that went to the wall, and its collapse was directly traceable to reckless mismanagement. In Canada, too, the clearing house returns declined but 11 per cent. last year to the United States' 26 per cent.

To he who will stop and think this must be plain : The financial condition of the Dominion is healthy, the outlook promising, and, consequently, reassuring, and that the trade of the country is entering upon a newer and better era.

GREEN FRUIT AND THE STRIKE.

THE action of Mr. Debs in the recent labor disturbances in Chicago and the West has seriously affected one branch of trade in Montreal. This is the trade in fresh California fruit, which, during the past two summers, has assumed large dimensions and led to a great deal cheaper fruit for the great bulk of the population in that city.

In June, last year, the idea of running a couple of car loads daily of this fresh California fruit was first inaugurated, and it proved such a success that the original ideas of the promoters were extended until as many as five and six cars daily were auctioned off in the flush of the fruit season.

This summer these daily auction sales of fruit have become a regular feature of the green fruit trade, and from one to two car loads per day were auctioned off, aggregating from $8,000 to $9,000 worth.

The interruption to railway communication west of Chicago has stopped this for the time being, however, and since the 3rd of July there has been no daily auction sale for the reason that there was no fruit to sell. The Montreal Fruit Exchange, therefore, has to content itself with an occasional sale of receipts of such Canadian and other fruits as were derived from the eastern section of the continent.

It is estimated that there must be fully 100 cars of this California fruit consigned to Montreal tied up by the strike. At about $1,000 a car this would represent a loss of $100,000.

With regard to the effect of the strike on the immediate future of the fruit trade it is uncertain.

As the labor troubles in California, however, are equally severe as those in Chicago, no dealer expects that shippers are going to run the risk of sending out perishable freight unless there is some good prospect of getting it to its destination.

The growers will no doubt sell all they can to the canners at whatever price they can get in preference to hipping.

OLD-TIME TEA ADULTERATION.

BY ROBERT O. FIELDING, NIAGARA FALLS.

ADULTERATED tea is now comparatively rare, largely owing to the watchfulness of the food inspectors. Moreover, as it is nearly as cheap to make tea from the leaves of the tea plant as from those of any other herb, there is not much incentive to substitute the false for the real.

Some of the methods of adulteration practised in years gone by would astonish many of the present day grocers.

The making of shotty-leaf caper into gunpowder, by putting a quantity of the caper along with a little coloring powder into a doeskin or canvas bag, a man being stationed at each end who worked the bag to and fro until the caper had taken on the acquired shade of green, was a common mode of sophistication.

Turning over some papers the other day I came across the following advertisement in Every Saturday, for July 15th, 1871 :

COUNT ST. GERMAN'S.

LIFE TEA

Generates appetite, improves digestion, and by its gentle action, regulates the system, thus precluding all recourse to medicine. A small portion mixed with ordinary tea imparts to it a delicious aromatic flavor. Used alone it is an excellent substitute for ordinary tea, and admirably suited to those with whose constitutions Chinese teas do not agree. Sold by all druggists. Sole agents for United States.

EDWARDS & RUSSELL, 38 Vesey street, New York.

This was sold in England and France put up in fancy packages and labeled "Veno Bono Tea," and described by Dr. Normandy as being composed of two parts tea dust mixed with five parts of powdered catechu or terra japonica. A few grains of this substance thrown into the teapot are described in the advertisement as being capable of more than doubling the strength of the beverage.

The once notorious "Paraguay Tea Plant," sold in packets, was simply new meadow hay that had been wilted with a strong infusion of catechu, then dried, chopped small, and strongly compressed.

A writer in the Echo for June 8th, 1874, describes a "Fine New Season's Gunpowder" that was the refuse of a pig's stye mixed with green dust and faced with Prussian blue.

I remember a well known Liverpool merchant who was not adverse to a little speculation outside of his legitimate business. One day a man called upon him with a sample of fine Pingsuey Gunpowder, of which he had some 35 boxes, and as he wanted some little ready money he desired a loan on them. The merchant submitted the samples to some of his tea friends, and after some haggling about the price, which was finally agreed at 2s. per lb., he advanced the amount and the tea was duly delivered. The time for redemption having passed, the merchant thought he would realize on them, so had a box opened and took samples to the various tea houses. What was his surprise to learn that they were nothing but dried figs cut up into small pieces, rolled and colored.

"SALADA"

How to Attain Success :

By selling teas of unique character—teas which are always uniform and which possess a certain DISTINCTIVE FLAVOR with which your customers become fascinated, and by which their custom is always retained.

You can possess it by obtaining the agency for "SALADA" Ceylon Tea, in lead packets, for your town (if we have not already an agent there). Write us for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East. TORONTO.

PEA AND STRAWBERRY PACK.

"Yes," said a representative of the Canadian Packer's Association in reply to a remark of THE GROCER, "I believe there is a fairly good supply of peas in jobbers' hands; but the pack of peas is going to be short this season," he added, with an air that flavored somewhat of satisfaction.

"Are you in earnest?" ventured THE GROCER.

"I am, really," he rejoined, as his face assumed an expression in keeping with his protestation. "The only place that has a crop of peas that is at all good is around the Bay of Quinte. In the Niagara district and through Western Ontario the pea crop is a failure. Why, do you know the western packers are not putting up within 25 per cent. of what they usually do. I saw a letter from an eastern packer in which he urges an advance of from 5 to 10c. per dozen in peas, and a western packer whom I saw is of the same opinion. Then, by-the-way, the pack of strawberries will be exceedingly light. I know of one leading packer who has only put up a little over one hundred cases where he usually puts up two to four thousand cases. That is straight, too.

WHO SELLS CITRIC ACID?

THE GROCER has an inquiry from a manufacturer for the address of the Toronto representative of a Montreal firm which sells citric acid.

If any reader of THE GROCER can oblige him by sending the name and address to this office it will probably lead to an order.

TORONTO RETAIL GROCERS.

CHAIRMAN Roberts, of the Excursion Committee, reported at the regular meeting of the Retail Grocer's Association, held Monday night in St. George's Hall, that "everything is in good shape for the annual excursion to Niagara Falls and Buffalo, on Wednesday, July 25."

At a subsequent stage of the meeting it was resolved to request all retail grocers to close their places of business on July 25, and attend the picnic with their sisters and their cousins and their aunts.

There was a good attendance of members, and President Donald presided.

These names were submitted by Secretary Corrie for membership: W. H. Sharpe, Gerrard street east; H. E. Coupland, 467 Dundas street; E. Williams, 326 Lippincott street; D. F. Pickell, 72 Sussex street; J. Blood, 373 Church street; J. Graydon, 659 Queen street west.

On motion by D. W. Clarke, they were accepted into membership on complying with the usual regulations.

Communications were received from A. Paxton & Co., notifying the association that they had withdrawn from the Toronto Fruit and Produce Exchange, and would henceforth make their own terms, and from McWilliam & Everist, re selling fruit to consumers. The letter from the last named firm read:

ROBT. MILLS, ESQ., Hon. Secretary Retail Grocers Association:

DEAR SIR,—Your favor of the 6th duly to hand and contents noted. We have given our salesman, both at fruit market and wharf, instructions to be very careful and avoid selling to consumers. It is a trade we do not wish to cultivate, but sometimes the most careful will get caught, as there are so many new men in the trade. But we think with a little care a good deal of this may be avoided.

Both letters were ordered to be filed.

President Donald announced that Mr. Wright, of Wright & Copp, had told him that strenuous efforts were being made to prevent those not in the trade from selling Surprise soap; and that he (Mr. Wright) had every hope that they would be successful. He also stated, as has already been pointed out in THE GROCER, that there was no foundation for the statement made at a recent meeting of the association, that Lever Bros. were supplying the departmental stores with Sunlight soap.

Secretary Corrie: What do you think of the idea of establishing a library in connection with the association, where trade journals and books of interest to the grocery trade could be kept?

President Donald: I think it is a good idea. I never knew, until THE GROCER published a list, that there were so many bearing on the grocery trade.

J. S. Bond: Would the members be allowed to take the books home?

The President: Yes, of course.

Mr. Marmion: If you have any money lying around that you do not want, why not start an insurance fund for grocer's horses.

D. W. Clarke: Hear, hear.

The President (jocularly): Then you don't believe in improving the mind?

Mr. Marmion: O, yes, I do; but there are grocers who have their own ideas of doing business, and all the books in the world will not make them change them.

The President: I don't agree with you. There are men of ideas who have placed them on paper, and I think we ought to get all the benefit we can therefrom.

Mr. Mills suggested that representations be made to the Public Library with a view to getting that institution to place a better selection of books appertaining to the grocery trade on their shelves.

F. S. Roberts: Will we not then be giving too much information to consumers regarding our trade?

Mr. Bond: It would be better if some of them did know more about us than they do.

Eventually, on motion of Mr. Bond, President Donald, Vice-President Roberts, and Hon. Secretary Mills were appointed a committee to try and secure the desideratum from the Public Library Board.

The secretary was instructed to write associations having horse insurance funds in connection with their organizations for information regarding thereto.

President Donald suggested that the association donate fifty or sixty dollars as prizes for the first and second best grocery wagon shown at the next Industrial Fair, and that representations be made to Manager Hill in regard to the matter.

While the idea was favorably commented upon, it was thought to be too late to do anything in the premises this year, and the matter dropped.

President Donald gave a talk on books in the retail store, illustrating some on the black board.

He first dealt with a book in which might be kept a record of goods purchased whereby the grocer can refer readily to the time when he purchased a certain lot of canned goods for instance, the cost, and how many cases were bought.

A suggestion for a delivery book was outlined, during which the discussion drifted into the best method of delivering butter. The President's method was as follows: We simply take an old tea chest, put a few racks therein, break up ice and place in bottom and stand the butter in the racks. Over the top of the box we throw a wet rice bag, thus keeping the butter in good condition. By this means the use of trays was obviated, the butter being merely wrapped in suitable paper.

The association adjourned 10 p.m.

A penny is a very little thing, but the interest on it from the days of Cain and Abel would buy out the globe.

DESERONTO GROCERS.

The Deseronto Tribune, of June 29th, has issued an illustrated supplement showing the stores of the prominent business men of the town, with a brief sketch of their business career. Among the various merchants are the names of L. Hopkins, proprietor of the the "City Grocer." Mr. Hopkins is a member of the Town Council. Although in business but a short time, he has made an honorable reputation for himself. A. S. Valleau and J. Sexsmith are also among the list of grocers. Mr. Valleau established his grocery business in Deseronto in 1881, and the same year was appointed clerk of the Division Court. He has performed the duties of his office with marked ability, and at the same time has built up a lucrative business in groceries. At the last municipal elections Mr. Valleau was elected deputy-reeve by a large majority. James Sexsmith, grocery and provision merchant, also a member of the firm of Sexsmith & Hopper, manufacturers of the "Surprise" and "Souvenir" baking powder, is brought prominently to the front as an enterprising trader, and one, though in business but a few years, who has won a large circle of friends in the surrounding country. Dealing extensively in country produce, he enjoys a lucrative outside trade.

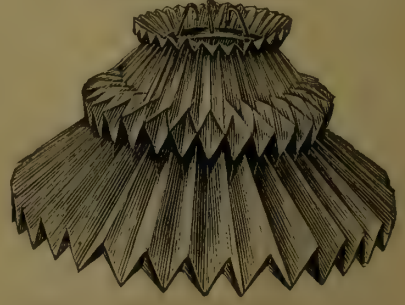
SALMON CANNING SEASON.

Arrangements are now completed at all the canneries to start work as soon as the fish make their appearance in sufficient quantities, which may be almost any day now. Already a few cohoes have been caught in the river.

The spring salmon season has been fairly good, and a large number of these beauties have been canned at Ewen's cannery.

At a meeting of the British Columbia Board of Trade, to-day, a letter was received from Agent-General Beeton that 7,500 cases of Point Robert salmon had been placed on the London market as Fraser River fish. —News, Vancouver, July 4.

ESTABLISHED 1850.



LAMP SHADES FOR 1894.

PAPER. LINEN. SILK.

Before placing your orders **See Our Samples**

James A. Skinner & Co.

TORONTO, ONT., VANCOUVER, B.C.

TEAS TEAS TEAS

We have in stock a full assortment of this year's crop

EARLY PICKED JAPAN TEAS

Lucas, Steele & Bristol Wholesale Grocers
.....HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON

DRY GOODS.

TORONTO MARKET.

AMONG the wholesale houses the feeling concerning the spring trade is that it finished up wretchedly. The last three weeks, being warm weather, induced a good midsummer trade, and this relieved what would otherwise have been a painful monotony of very quiet trade. Nevertheless the whole volume of trade during the past two months has been less than for the corresponding period of last year, and much less profitable. Fall orders are not quite so good as last year, but everybody takes a hopeful view and buyers are confident, but careful.

Pin spot muslins are very scarce, the demand having distanced the supply. Narrow Valenciennes laces have also had a momentary demand of large extent.

Narrow jet edgings are in active demand, and will be the leading trimming used this fall.

This week's importations by W. R. Brock & Co. are worthy of notice at many points. Cream silk gloves, now so scarce, are being opened up. Hercules braids in all widths of black and cream are re-stocked. Linens are also in full display, and, in spite of the stiffer price of flax, their buyer has secured some stock lots which are now being offered at even lower prices than obtained before the rise in the raw material. These special lines include towellings, tablings, canvasses and napkins. Similarly some manufacturers' jobs of prints and other cotton goods have been picked up, and their customers are to receive the benefit of reduced prices on these lines. Some odd lots and broken ranges, and also some travelers' samples can be secured at very reduced prices in their hosiery, glove and men's furnishing department.

In John McDonald & Co.'s haberdashery department canvas belts, belt buckles and black silk Petersham in rolls are just to hand. H. B. red embroidery cotton is now shown in cabinets. Stockinette, silk, satin and cambric dress shields are re-stocked for the season's trade. All numbers of Thomson's corsets are again procurable in plain and web bands. Sequin trimmings in gilt, silver, steel and black are in full display, as are black jet edgings and braid insertion trimmings.

Moire velveteens are to hand in a large shipment and full range with Alexander & Anderson.

Some ten cases of black and colored velveteens are being opened up by John Macdonald & Co.

Wyld, Grasett & Darling report an increased demand, in neckwear, for 2-inch Derbys. Knots are also selling with increased vigor, now that their size has been reduced. The roll point collar is undoubtedly the most stylish collar of the day, but nevertheless the sale for their Grandee and Glendowe is on the increase. In gloves, tans and golden browns are leading in the orders placed for fall delivery.

MONTREAL MARKET.

Considering that the end of June and the beginning of July is usually a quiet time with the wholesale dry goods trade, the volume of business in summer goods has been more satisfactory since our last than most people expected. Sorting orders for prints, colored cottons, ginghams, etc., have continued good until very recently. Now, however, business has ruled rather duller, but travelers, who are now all out on their placing trips on fall account, are still getting quite a few orders for summer goods. This is notably the case in light ground prints, for which the demand since the spell of hot weather set in has been unusually brisk. City retail trade has not been specially active.

There has been a fair enquiry for Nottingham and other laces, and fancy goods have had their fair share of activity.

It is expected that there will be a big run on velveteens this fall. S. Greenshields, Son & Co. have made ample provision in anticipation of this event, and show a line of goods that it would be hard to surpass. In dress goods their plain cashmeres, plain satin cloth, etc., are well worthy of inspection. The firm expects that this class of plain goods will be leaders this fall.

Hodgson, Sumner & Co. are showing some very attractive lines of new "wave"

ECONOMISE.

One Tablet of The "SUNLIGHT SOAP" will do more washing than Two tablets of ordinary laundry soaps.

IT WILL MAKE YOUR CLOTHES WHITE.
IT WILL NOT INJURE THE MOST DELICATE LACE.
IT WILL NOT SHRINK FLANNELS & WOOLLENS.
It will enable YOU to do a LARGE WASH in half-a-day.

BEWARE. Do not allow other Soaps, said to be the same as the "Sunlight Soap," to be palmed off upon you. If you do, you must expect to be disappointed. See that you get what you ask for, and that the word "Sunlight" is stamped upon every tablet, and printed upon every wrapper.

AGENCIES:

FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.

CANADIAN HEAD OFFICE: TORONTO.

braids at prices from 85c. to $10 a gross, which should prove good selling stock. Their range of fancy garter elastics at from 40c. per dozen and up is very tempting also.

"Try-me Soie" is one of Brophy, Cains & Co.'s new silks for summer and fall of '94. This firm are now showing some very pretty and new designs in pirate caps and "tams," their misses' caps in the latter in navy and other colors with gold centres are very active.

IN THE DOMAIN OF RETAILERS.

James A. Blain, of Gilford, paid a visit to Toronto last week on business.

J. Langskill, grocer, 60 Gerrard street east, Toronto, has sold out to W. Hutchinson, who was some years ago in the business at Grange avenue and Huron street.

H. Kiteley, grocer, Yonge and Hayden streets, Toronto, has sold out to J. J. Burns. Mr. Burns, who took possession Friday, was formerly a clerk with the W. M. Milligan Co.

Isaac Gilpin, formerly of Kirkpatrick & Gilpin, Lefroy, has built a store at Victoria Harbor, and will occupy it at once with a general stock. "Mr. Gilpin is a nice fellow," said a traveler to THE GROCER, "and will do well. They have enough lumber in the vicinity of Victoria Harbor to warrant a good trade for the next fifteen years."

A MANUFACTURER'S BRIGHT VIEW

DEAR GROCER,—I have been wondering for some time why people continually talk of "hard times." It is the only text some people seem to have for their "talks." Why not try the other side, and talk of all the good things we have.

Crops are good. Wages are not bad. Money has not entirely left this country.

The fact is this: We have got into the habit of grumbling; and it is a habit that seems to afflict everybody about the same time, like la grippe. Would we not feel better if we decided to look things fairly in the face and see if there is really room for all this grumbling?

I don't think there is, myself. You know what kind of a business I am in and doing. Trade with our concern is better than it was last year, and collections are not very bad. I believe they would be much better if everybody would quit saying, "Trade is very bad," "Times are hard," "Money is scarce."

Did you ever see money any other way? It has been hard to get ever since I commenced to try and get it. I like your story of the "Frogs in the Milk" in your last CANADIAN GROCER. Mark Twain says: "Blessed is the kicker, for he gets there every time."

An old Front street grocer said to me once: "You boys think your troubles are big ones, and that you are sure to be unable to get around this one or that one; but when you walk squarely up to it you find it not half so bad; and how many of them have you got safely over, time and again? You will get over them all if you 'try the best you know how.'"

Well, let us all try for one month to talk "good times," say trade is just what it is. Examine your affairs and see if business is worse than in past years. If it is worse, see if it is not your fault. See if you have not "let up" trying to win trade. See if you are as keen in buying, in selling, in looking after your windows, your stock, your customers. See if you are not just resting on your oars.

If we would all put our shoulders to the wheel, "b'ow" a little about this glorious Canada of ours and quit growling, we would find we had a good deal to be thankful for.

FRONT STREET.

MAKE A SUBJECT FOR VERSE.

Toronto has an old-time grocer who has received the honors of knighthood, and his name is just plain Smith. His career is a marked example of what a poor boy can do in growing to a good grocer.

"He cleaned the windows and he swept the floor,
And polished up the handle of the big front door,
He polished up the handle so careful-lee—"
That the queen has dubbed him a k-g-t.

Herald of Commerce, Detroit.

JUST RECEIVED 200 Half Boxes Currants
(Finest Quality) also
1000 Puncheons Choicest Barbadoes Molasses
Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers **Montreal**

"EXCELSIOR"
Patras Currants
We have just received a consignment of this fruit in HALF CASES, which we are offering at an exceptionally low figure. Quality No. 1.

Davidson & Hay Wholesale Grocers Toronto.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

EAGLE BRAND FLOWERY PEKOES

FROM BOMERIA GARDENS, CEYLON.

1 lb. and ½ lb. Packages, 6 lb. Fancy Tin Canisters, 20 lb. Cads. and 50 lb. Half chests.

TRY IT.

M. MASURET & CO.

Wholesale Grocers LONDON, ONT.

SITUATION RE CANARY SEED.

CANARY seed for many years stood in the front rank as one of the most favored articles for speculative operations, but the old time spirit has almost entirely disappeared, the bold operators of the past having wearied of playing bulls and bears and standing the heavy losses that were more frequently harvested than profits. One by one the various speculative lights have given up the field, the losses incurred and the changed methods of business having suggested the wisdom of dropping the article as one of speculation, and confining attention to the legitimate purchase and sale for consumptive purposes. Though prices have certainly been reasonable the past year or two, there has been no time during that period when the large importers of former years considered it wise to venture upon operations with a view of manipulating the market. The result has been a slow legitimate trade and with values during the greater part of the time kept upon an even keel. This has been the condition of affairs up to a very recent date, when the trade began to receive advices from Smyrna to the effect that the growing crop was threatened by extremely dry weather and that the tendency of values was strongly upward. As time progressed the reports of drought continued, and the same coming from what was regarded as reliable sources, holders here began to strengthen their position by reserved offerings, and by gradually raising their selling limits. The higher tendency of the market served to increase the demand from the trade somewhat, but when it came to engineering a boom it was found that the old-time spirit could not be revived, and that to influence c. and f. business was an exceedingly difficult matter. Cables from London advise an advance in the price of Smyrna seed to 12s. 6d., and from primary sources direct the latest quotation received indicates an appreciation to 12s. c. and f., or say the equivalent of 2¾c. to import. From mail advices we learn that the sowings the past season were upon a much heavier scale than usual, and in consequence a large harvest was confidently anticipated; but well-informed authorities now state that owing to the absence of rain the net results will not show a quantity much beyond fifty per cent. of last year, and that the recent advance there is fully warranted. The crop of last year is said to have been about 215,000 bags, and of this quantity Smyrna is credited with holding now only a balance of 8,000 bags. The stock of this market is variously placed at 2,000 to 3,000 bags, though the latter figure is probably nearer the actual quantity held. Those who possess the goods are displaying considerable firmness and show an unwillingness to shade 2⅞c. Sicily seed has advanced in the primary market to 13s. c. and f., and upon this basis some little business has been completed for July shipment, a price which is equivalent to 3c. in this market. Smyrna seed is harvested during the present month, though first shipments are seldom made before August. The market certainly is in strong shape to-day, but sufficient confidence is lacking to induce speculative operations upon a large scale.—N. Y. Journal of Commerce.

CANADA WHEAT TOOK THE MEDAL.

JAS. ANDERSON, of North York, Ont., superintendent of Canadian exhibits at the San Francisco midwinter fair, was in the city yesterday on his way to Ottawa. Mr. Anderson closed the Canadian departments last week and shipped the exhibits east. He has been at the fair since last December, and from his observation he believes the exhibits of Canadian grains, grasses, coal and minerals placed in the agricultural building did great good to the country. The people of California and other adjoining states have peculiar ideas as to the climate of the Northwest, and in many instances their minds were cleared of the false impressions of the ice-bound, snow-covered plains by the excellent grain samples sent from the Brandon and Indian Head experimental farms. The grasses were used for decorating, and the grain in straw from Brandon, Souris, Edmonton, Calgary, and other points, together with the 800 bottles of grain from this province, the Territories, and British Columbia, captivated the eyes of many farmers, and a party of fifty persons left last month for Canada, and another party leaves on the 19th. California, Mr. Anderson says, is in bad shape. There is great depression in the farming districts, and the prices now received for the raising of grapes is not worth the trouble of growing the fruit.

The exhibit of grain sent in from Manitoba and the Territories, was judged by the commissioners, and they awarded it 100 points and the much coveted gold medal for the finest grain exhibit.

Besides showing visitors through the Canadian exhibit, 20,000 pamplets and 10,000 C.P.R. folders were given away.

The surplus of receipts over expenses at the fair was $160,000.—Free Press, Winnipeg.

WILL SEEK REST THURSDAYS.

In response to a petition fairly well signed by city grocers, a meeting was held in Winnipeg on the 4th inst., for the purpose of considering the question of a weekly half-holiday during the coming two months. J. W. Horne was appointed chairman and Geo. Hague, secretary. The general feeling was that Thursday afternoon should be chosen, and it was stated that the butchers had so decided, but that the dry goods men had already chosen Friday afternoon. It was agreed that the various branches of trade should close on the same day. Mr. New, who represented the dry goods trade, stated that the merchants had been seen, and that they were willing to unite with the others upon Thursday afternoon.

Moved by Mr. Hartley, seconded by Mr. Turnbull, it was resolved to close the respective places on Thursday afternoon at 1 o'clock, during the months of July and August, commencing Thursday, July 12.

On motion of T. Jobin, seconded by John Capell, the chairman was asked to appoint a committee to get cards printed to be placed in the windows of stores indicating when they close. The chairman appointed the secretary as the committee.

IMPORTED SARDINES

We are offering big value in Portuguese Sardines, ¼ tins, 8/12 fish packed in good oil; price, $7.00 per case. This price we would shade for quantities. Get some of these while they are going, as this offer cannot be repeated after the lot is sold.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered
New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

CANNED

FINNAN HADDIE

KING BRAND

Cut Prices. Quality Guaranteed.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S
"EUREKA"
INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & CO.
41 and 43 Front St. East

Headquarters
FOR

-SALMON-

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO CO.

TORONTO

TRADE CHAT.

A SHIPMENT of 500 pounds of frogs' legs was recently made from Carleton Place to New York.

Burk's Falls is to have a creamery, and operations are expected to be commenced this week.

Geo. Cushing, salesman for the Kenilworth Cheese Factory, has sold the June make to J. G Brill, of Guelph, for 9⅛c. per lb.

Humphrey & Newberry, wool dealers, Hamilton, have dissolved partnership, and Nelson Humphrey will continue the business.

It is about 30 miles across town in London, and for that entire distance there is said to be an unbroken line of residences and stores.

E. B. Garneau, the newly elected president of the Quebec Board of Trade, was banquetted the other night at the Union club, Quebec.

C. A. Gigault, deputy commissioner of agriculture, sailed on Sunday for Europe to study improved methods of cheese making and introduce them into this province

Canada's revenue for the fiscal year ending June 30, amounted to $35,382,000, as against $37,183,000 in 1893. The Customs yielded $19,119,000, as against $20,700,000 last year.

Another apple storage warehouse is in course of erection at Thornbury. It will be finished in time for the fall trade, and will be the second of the kind in Thornbury.

The Quebec Provincial Government proposes taking early means to enforce the collection of overdue commercial taxes and licenses declared constitutional by the highest courts.

Archibald Campbell, a prominent business man of Lockport, Ont., is dead. He was an extensive grain dealer and ship owner, and was also one of the proprietors of the Lockport canning factory.

An enquiry has been received on behalf of a firm in the Island of Malta for names of leading exporters of Canadian butter and cheese. The reputation obtained for Canadian dairy products at Chicago is bearing good fruit

W. A. Mighton, of the Hamilton Coffee & Spice Company, died Sunday after an illness of several weeks. Before becoming a member of the company deceased was traveller for the Todhunter & Mitchell Company, of Toronto.

Free Press, Winnipeg: Rumors have been rife in the city for the past few days to the effect that certain wholesale firms had failed. The Free Press instituted inquiries, with the result that the reports were found to be lacking in truth. Two concerns went to the wall last month, viz., a biscuit factory and a pork packing establishment. It is said that the proprietor of the latter has left the city, and that before going he raised money on goods that had already been warehoused, and thereby let in one of the banks for a considerable sum.

The Windsor police are looking for a young man named Arthur Sparks, who, until a few days ago, resided in Walkerville, and worked in the grocery store of Blackadder & Johnston. He is charged with having taken about $30 from the till on the eve of his departure from the city.

Four burglaries and robberies were committed in Chatham on Thursday night of last week. The residences of James Cornhill and J. T. Bogart, the grocery store of Darwin Pelette, and the Station Hotel, were all entered and money and jewellery taken. Jas. Montgomery, of Detroit, a guest at the hotel, lost $30 in cash.

Hon. Mr. Wallace, answering a question in the House, Monday, said that the value of goods exported last year from Niagara Falls was $1,452,430, and at Fort Erie $1,403,868; and the imports for the same period at Niagara Falls, $1,488,023; and at Fort Erie, $940,752.

L. Wigle has set out 20 acres of tobacco plants. If the season remains suitable it means a mint of money. It will give employment to a lot of men and boys, as it will require steady work from date of planting until the plants are hung up to dry. The crop last year on the same field fell a victim to the early frost.—Leamington Post.

G. W. Sibbald has exchanged his crockery and glassware department to Wm. Dunbar, Wheatley, for his stock of boots and shoes. Bro. Sibbald says the sale of crockery and glassware is too slow, as there are so many who handle this line, consequently he thought he would give the footwear a trial. Leamington Post.

The cheese factory at Havelock, Kings county, is doing a rushing business this summer, and R. T. McReady, the manager, reports that a larger supply of milk is being received now than at any other time during its operation. About 6,000 pounds are being received daily, and a large amount of cheese is being shipped away.—Gazette, St. John, N.B.

James Burnett, Montreal's leading broker, president of the stock exchange, and a man worth probably three-quarters of a million dollars, died suddenly the other morning. His health had not been good for some time past. Deceased had been for 20 years one of the foremost financiers of the street, and was at one time connected with the Bank of British North America. He was always considered exceedingly conservative in his financial methods, possessed excellent judgment and his wise counsel will be much missed by many younger members of the board. Deceased was 52 years of age and leaves a widow, six daughters and a son.

J. F. EBY HUGH BLAIN

In Great Demand NOW

If you have not these excellent **FISH** in stock lose no time in getting same on your shelves. They are unsurpassed for Summer trade.

We Sell Them Right

Oh, the Heat

doesn't affect the quality of **"Reindeer" Brand Evaporated Cream**—but it affects the sale of these goods, as the consumption is increasing every summer. People are beginning to realize that they are cheaper, safer and easier to handle, as well as more economical than plain milk during the hot season—**We sell them**—Write for sample case.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, prepared and pressed into shape by tremendous hydraulic pressure, and hardened or indurated by chemical process. It was first manufactured in this country in 1884, has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Pans, Wash Basins, Cuspidors, etc., and its peculiar advantages are :

Will not shrink or swell.
Will not taint milk or any liquor.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, it is forced upon the notice of the public by the most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 12, 1894.

GROCERIES.

TRADE exhibits nothing particularly new this week. There is a fair business doing, although orders are not large. The usual seasonable falling off in the sale of canned vegetables and fruit is still to be noted, although there is an approach to activity in some lines. In regard to prices, canned goods are firm. Sugars are quiet and steady at previous quotations. Syrups and molasses are quiet and unchanged. New season's Japan teas are occupying some attention, although it is but small, holding off for the arrival of the medium and cheaper grades. In dried fruits, the demand for prunes continues to fall of, and the scarcity and strength of Valencia raisins still remains the feature of the market.

CANNED GOODS.

There is still a fair demand for tomatoes, although the seasonable falling off in sales has set in. Stocks held by jobbers are getting into small compass, and prices rule firm at 85 to 90c. Corn is still in fair demand, and moving rather better than tomatoes. Demand for peas is good, although in this line, too, there is less doing than there was; 80 to 85c. is the ruling quotation. Demand continues active for salmon at steady, unchanged prices—namely, $1.25 to $1.35 for tall tins and $1.50 to $1.60 for flat tins. There is a good deal of lobster selling, particularly of the new pack. We quote: Flats, $2.40 to $2.50; new flats, ½'s, $1.35; talls, $1.85 to $2.25 Canned chicken, meats, sardines, etc., are all in good demand. Demand is good for canned peaches and preserved apples; other lines of fruits are quiet. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 75, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

The conditions are much as before, both with regard to prices and volume of business. We quote green, in bags, as follows: Rio, 21 to 21½c.; East Indian, 27 to 30c. ; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Business is quiet and prices unchanged. We quote: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c. ; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 12½ to 15c.: Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for smal lots; pecans, 12½c.

RICE.

There is a steady trade doing at unchanged prices. We quote as follows : "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

The movement is fair in this line, with Jamaica ginger at about 25c. having the call. We quote : Pure black pepper, 12c. ; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

Not much life is exhibited by the sugar market this week. Purchases are principally of five or ten barrel lots, and buying is not active. Large buyers seem to be holding off. Representatives of the refineries are doing scarcely anything. Jobbing price for granulated runs from 4⅜ to 4½c., and yellows sell at from 3⅜c. up.

N. Y. Journal of Commerce, Tuesday : "The average characteristic of market for raws are just about the same as at the end of last week. Supplies to take care of are not abundant ; buyers can be found at about former cost, making a good balance as between offerings and demand, and with opinions pretty nearly even regarding tariff, there is no seriously disturbing factor. The market for refined goods was slow, and a little quantity of stock satisfied all orders. The market for refined goods was slow, and a little quantity of stock satisfied all orders. Prices remain as before, excepting that the 1-16c. special rebate is now restricted to 50-barrel lots of Nos. 6 and 7."

Willett & Gray's Weekly Statistical : "Total stock in all the principal countries, 1,334,929 tons, against 976,378 tons at same date last year. Afloats to the United States from all countries estimated 62,000 tons, against 55,000 tons last year.

SYRUP.

Bright syrups are going out a little better in half barrels at about 2¾ to 3½c., but the market is on the whole quiet. We quote : Dark, 25c. ; medium, 28 to 30c.; bright, 35c. to 40c.; very bright, 45 to 50c.

MOLASSES.

Molasses, while quiet, is in little better demand than syrup. Prices are : New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

New season's Japan teas are moving out fairly well at 25 to 35c., but not in large quantities. New Japan teas of medium quality are late in coming forward, although they are expected to arrive inside of a week. In the meantime people are holding back. There has been a fair movement in China blacks and Indian and Ceylon teas. Medium green teas at about 16 to 25c. are scarce. Cheap China black teas and Pingsueys are higher, a cable to this effect being received in Toronto, Tuesday.

DRIED FRUITS.

Valencia raisins are still scarce and dear, Good off-stalk are worth 6c. to-day. Demand is good. We quote off-stalk at 6 to 6¼c., and fine off-stalk at 6½ to 7c. Bevari & Co., of Denia, writing under date of June 23rd, say that the crop of Valencia raisins promises to be much larger than last year, unless it is ruined by the weather. Prices will depend somewhat upon the new United States tariff bill. Shipments will be made about August 8th or 10th—about a week later than usual. Currants are in fair request at previous quotations. Some good values are being offered in Patras fruit in cases and half cases. They are said to be showing better value than Vostizzas. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4½c. in brls., and 4¼ to 4¾c. in half barrels ; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases ; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases ; Panariti, 8½ to 9c. A cable announces that currants are ½c. dearer in Patras, and a similar advance has taken place in New York. There is very litt'e doing in prunes, but prices are as before : We quote: U's, 5½c.; B's. 7½.; bags, 3¾c.; casks, 4½ to 5c. Advices regarding the prune crop state that the trees are flowering well. There is hardly any demand for figs, and taps and mats are out of the market. We quote : Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10c.; 28-lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c. Dates quiet and easy, at 4¼ to 5c.; selected Hallowee dates, 8½ to 9c.

BUTTER AND CHEESE.

Butter market has been fairly active during the week with prices higher. Very little consigned butter is coming forward, receipts being largely confined to round lots that have been purchased in the country at about 15c., but the supply has been about equal to the demand. Dairy produce rolls are wanted. Creamery pound prints are in supply, and demand is good for them at quotations. There is not much enquiry for creamery tubs. We quote jobbing prices as follows : Dairy —Choice tubs, 16 to 17c. ; medium, 14 to

15c.; pound rolls, 17 to 19c. Creamery—Tubs, fresh, 20c.; pound prints, 22 to 23c.

Cheese are in fairly good demand at about 9¾ to 10c. There is a plentiful supply.

PROVISIONS.

An improvement is to be noted in trade this week, and the improvement is general, with smoked meats particularly active. Smoked backs are scarce, some of the packers being buyers. Prices in some lines are a little higher.

BACON—Long clear, 7½c.; smoked backs, 10½c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½c. for smoked, and at 9½c. for pickled.

LARD—Pure Canadian 8¾c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short-cut $18.00 to $18.50, shoulder mess $14.50 to $15, clear mess $15 to $15.50.

LIVE STOCK MARKET.

The run of live stock at the western yards Tuesday was heavy, over 100 loads coming forward. Receipts consisted mostly of export cattle, though supplies of sheep and lambs and of butchers' cattle were also liberal. Cables on cattle and sheep were stronger, but scarcity of ocean freights and firmer prices for same tended to make the market slow. There was neither the active buying nor the sympathetic advance in prices that might have been expected from the previous day's cables. The scarcity of space seemed to be the principal deterrent, both of trade and a rise of prices. Buyers of export cattle were numerous, but the heavy run reduced competition. Prices ranged from 4 37½ to 4½c. for fair to good shipping cattle, 4.60 to 4¾c. for choice, and from 4⅞ to 4 90c. for extras.

In butchers' cattle supplies were liberal and buying fair. Prices ranged from 2¾ to 3c. for medium grass cattle, 3 to 3¼c. for choice, 3¼ to 3.35c. for fairish fed grassers, and 3.40 to 3½c. for choice fed grassers. Stall fed cattle sold from 3⅝ to 3¾c., but there was only an odd bullock here and there to be had.

Export sheep sold freely at from 3½ to 3¾c., weighed off car. All offerings were taken. There was a good demand for spring lambs, sales being made at $2 85 to $3.75 per head. Butchers' sheep and yearlings were in fair demand at $3 to $3.25 a head. Calves—All sold at from $1 to $1.50 for bobs, $4 to $5 for good fair veals, and from $5.50 to $7 for choice to fancy veals. Prices for hogs were firm. Long lean hogs, extra choice, of from 150 to 220 lbs., were quoted at from $5.50 to $5 60. Nice lots sold from $5.40 to $5.50. Thick fats were firmer at $5 to $5 10. Stores sold at $4.75; sows at $4.25, and stags at $2.50. Demand was moderate for milch cows and springers, but prices were easy, the range being from $25 to $40. A bid of $40 was refused for one choice milker, but others sold at that figure.

GREEN FRUIT.

The railroad strike in the United States is still interfering with the receipts of foreign green fruit and vegetables, shipments of California fruit and tomatoes particularly being delayed. There is an active demand for oranges at prices a little higher than quoted a week ago. The cool weather has somewhat interfered with the consumption of lemons, and the market is quieter and prices easier in consequence. Bananas are scarce and higher, with demand good. There is a good demand for tomatoes, but there is some difficulty in satisfying it. Watermelons are in demand and supply is only fair, with prices higher. We quote: Oranges, Cal. seedlings, $2.50 to $3.25; Messinas, half-boxes, $2 to $2.50, boxes, $4 to $4.50. Lemons, $4.25 to $5. Bananas, $1.25 to $2.25 per bunch. Watermelons, 25 to 35c. each. Raspberries, 9 to 13c. Cherries, $1 to $1.75 per basket. Red currants, 65 to 90c. per basket. Gooseberries, Hanton's, 40 to 50c.; Downy's, 50 to 75c. Baltimore cucumbers, $1.25 to $1.75 per crate; in brls., 35 to 40c. per doz. Baltimore cabbages, $1.75 to $2 per crate. Tomatoes, Mississippi, $2 to $2.25 per four basket crate. California dried fruit—Peaches, 16 to 17c. per lb.

COUNTRY PRODUCE.

BEANS—Are firmer on account of enquiries from the United States, and jobbers are now quoting $1.35 to $1.40 for choice hand-picked.

POTATOES—New Southern potatoes are only arriving slowly in consequence of the railroad strike. Prices are in consequence higher at $3 to $3 25 per barrel. Demand is good. Old have changed hands on track at 50c. per bag in carload lots; old out of store are quoted at 75c.

EGGS—Demand is fairly good, but supplies are arriving in bad condition, there being a good many held and musty eggs. Really good stock is worth 10½ to 11c., while some whose quality is not so good are going at 9¾ to 10c.

HOPS—Quiet, at 12 to 15c. for 1893's. Package hops, 20c. per lb.

ONIONS—Quiet and unchanged, Egyptian onions still selling at $2.25 per crate.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—Dull; clover, in sections, 11 to 12c.; buckwheat, 5c.

FISH.

Receipts are confined almost wholly to white fish and trout. We quote as follows: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c. Lake Erie herring, $1.50 to $1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6c.; pike, 5c. lb.; perch, $1.50 per 100; haddock and cod, 5½c. per lb; steak cod, 5 to 6c; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

Jobbing trade is reported better, and and several inquiries for car lots have been received during the week. Prices are unchanged. We quote: Dairy, $1.50, special grade; brls., 90c.; coarse sacks, 58c.; fine sacks, 70c.; American rock, $10 per ton.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Remain unchanged with poor prospects for advancement. We quote: No. 1's, 3c.; No. 2's, 2c.; No. 3's, 1c. Steers, ½c. in advance of above price.

SKINS—Nothing new to report in skins. The usual number are being received by butchers, but no export or shipments are reported. Prices are the same. We quote: Lambskins, 25c.; pelts, 20c.; calfskins, 4 to 6c. per lb. for No. 1's and 2's.

WOOL—Plenty of wool is offering, and farmers lots are being bought at 16 to 17c; country lots at close selection are 17c.; clothing, including down, 18 to 19c.; unwashed, 9½ to 10½c.; rejection, including black coat, burrs, and chaffy fleeces, 12 to 13c. It is expected that the passing of the Wilson Tariff Bill will have but little effect on our wool market owing to the fact that the domestic wools in the United States are as low as the domestic wools in Canada. The only hope that the dealers have is that there will be a demand for our bright, light, shearing and combing wools.

PETROLEUM.

There is no change to report in oils. Trade remains about the same, with a pros-

DIRECT
CONSIGNMENTS
OF
Choice
GREEN
COFFEES
JAVA, RIO, SANTOS,
MARACAIBO, ETC.
W. B. BAYLEY
& CO.
IMPORT BROKERS
42 Front St. E., TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 867.

WHITE & CO. 70 Colborne St., Toronto.

ESTABLISHED 1874.

JAMES E. BAILLIE

PORK PACKER

AND WHOLESALE PROVISION MERCHANT

66 Front St. East, Toronto.

Mess Pork, Bacon, Hams, Lard, Cheese.
Cold Storage for Butter and Eggs.

Country Consignments Solicited.
Prompt Returns Made.

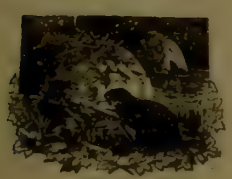
THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

We handle Grocers' Specialties, etc. Can we sell anything for "you" in this market? Write us. Good connection with Wholesale and Retail trade.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

pect of advancement later on. 5 to 10 brl. lots, imperial gallon, Toronto—Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser, in its weekly report, says: "Crude, 93c. per brl.; refined, 5¾ to 6¼c. in bulk, or 8½ to 9c. in barrels in car lots f.o.b. here. Oil matters are painfully quiet, and there is nothing of any interest to report."

MARKET NOTES.

A cable to J. L. Watt & Scott quotes currants ½c. dearer.

Eby, Blain & Co. report increasing sales of Higgin's Eureka salt.

Smith & Keigh'ey are experiencing heavy sales of canned salmon.

Masuret & Co. report that they have still a few Bosnia prunes in stock.

Eby, B'ain & Co. are expecting daily a direct shipment of new Ceylon tea.

Wm. Paterson & Son are busy just now making immense quantities of jam.

T. Kinnear & Co. are offering 7 crown figs at prices which they claim to be low.

Clemes Bros. report that they are having a big demand for oranges and lemons.

James A. Skinner & Co. are showing an unusually large variety of lamp goods.

Huntley & Palmer's price list for July for Canada and the United States is to hand.

Davidson & Hay report large sales of Noble's canned lobsters in ½'s, new pack.

Smith & Keighley are offering Redpath's golden syrup, which has been scarce of late.

Gunn, Flavelle & Co. are shipping a carload of smoked meats to the Coast in a few days.

Davidson & Hay report the arrival of another consignment of low grade Ceylon teas.

Gillard & Co. have recently made a shipment of their Counter Tea Mixer to New Brunswick.

Davidson & Hay are this week in receipt of a large consignment of Patras currants in half cases.

Sloan & Crowther have to hand a shipment of fine Scotch clay pipes, colored to imitate meerschaum.

The Toronto Biscuit and Confectionery Co. are giving away the celebrated "Masterpieces from the Art Galleries of the World." Get one of the coupons from your grocer,

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lumsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer. . . . . .

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES .. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 Colborne Street, Toronto

Commission Merchants

Egg trade a specialty. Consignments of Crock and Tub Butter solicited.

Egg Cases Supplied. Write us for Quotations

MARKETS—Continued

and secure these gems, 20 books in all; or, they will send you the whole lot, nicely bound, for $2. The collection forms a valuable addition to any library.

Crystal rice is being put on the market in a 3-lb. cotton sack.

Park, Blackwell & Co. report a good demand, both locally and shipping, for smoked meats.

Advices to P. L. Mason & Co. state that prospects are good for an abundant crop of Malaga raisins.

Good sales of "B" rice, of which they claim to be showing good value, are reported by M. Masuret & Co.

H. P. Eckardt & Co. report that they are offering a good deal in imported sardines. See their advertisement.

Sloan & Crowther report a fair enquiry for "Blue Label" catsup, which they are advertising on another page.

S. K. Moyer is making a specialty of Southern potatoes at the moment. He is receiving carload lots regularly.

Rutherford & Harrison, produce and commission merchants, report that they last Saturday sold over 1,000 creamery pound rolls.

A. Paxton & Co. report that they are handling, on consignment, large quantities of tub butter at good prices, both in city and outside.

E. Williams, late Horner & Williams, of West Toronto Junction, report that since handling Salada Ceylon tea trade has more than trebled.

H. P. Eckardt & Co. received muster samples of their new season's Moning Congous this week. The teas are expected along in a few days.

George Tutt is opening a general store at Dorset, on Lake of Bays, with prospects of good success, as Gilmour & Co. are operating extensively there.

"Pin your faith to Somerville's Mexican Fruit Chewing Gum," is the device on a neat little pocket card of pins issued by Somerville, of chewing gum fame.

The Canadian Specialty Co. are putting a new package on the market for holding lantern polish. It is in the shape of a lantern and is in red and green colors.

M. Masuret & Co., of London, draw the special attention of the trade to their stock of currants of all grades, in cases, half cases, barrels, and half barrels.

New pack gallon canned tomatoes, 1894 pack, autumn shipment, were offered at $2.25 for standards and $2 for seconds.—N. Y. Journal of Commerce.

On the occasion of the great "Patron Picnic" in Brantford, last week, Wm. Paterson & Son's large confectionery and biscuit factory was a special object of interest. Every courtesy was extended to the visitors by the firm, and all expressed themselves as being highly gratified and instructed by the inspection.

Agencies for the sale of "Salada" Ceylon tea have been opened in the following towns during the past week: Niagara-on-the-Lake, Chippewa, Fort Erie, Thorold, Blenheim, etc.

Preparations are practically complete for the promenade concert of the City Travelers' Association of Toronto, which takes place Monday night on board the steamer Chippewa.

The Toronto Salt Works report active sales in car lots of their Windsor brand. They report the following sales: 2 cars barrels, 1 car of sacks, 1 car dairy, 1 car table salt, 1 car common barrels.

Cable advices report the shipments of Brazilian coffee last month at 309,000 bags, including to the United States 20,000 from Victoria, 34,500 from Santos and 145,000 from Rio; to Europe, 28,000 from Santos and 64,000 from Rio, and to other countries, 18,000 from Rio.

Marshall & Co., the Scotch fish exporters, are furnishing their customers with a very attractive show card. Those who have not yet received one will please advise their agents, Walter R. Wonham & Sons, Montreal, who will gladly forward a supply.

The Hamilton Biscuit and Confectionery Co. have reorganized the business, W. H. Herner retiring and R. F. Woodhouse succeeding him. The company have doubled their facilities for manufacturing and are going into many new lines. A number of new cutters ordered by them are now on the way from England. Thos. W. Purkis, who has been with Christie, Brown & Co. over twenty-two years, is foreman of the bakeshop.

English mails state that the total exports of tea from the north of China to the United Kingdom thus far in the new season are about 16,000,000 pounds, against 20,000,000 pounds in 1893 94. From Foo Chow the statement is received that the quantity exported from thence to the United Kingdom since the opening of the season has been nearly 7,000,000 pounds, as compared with between 5,000,000 and 6,000,000 pounds last year.

Emil Poliwka, of the Canada Specialty Co., returned a few days ago from a business trip through Indiana. He reports that the mills of the Crystal Rice Co., at Marion, Ind., are closed on account of the railway strike. Mr. Poliwka brought back some new agencies with him. One is a line of chewing gums, of which "Tolu Sugar Plums," "Sweet Wheat," "After Dinner" are some of the brands. He has also secured the agency for the Curtis patent barrel truck.

The Surprise Soap people are nothing if not original. They have just issued a twine holder of unique style. It is a representation of a washtub, with soapsuds almost in the act of flowing over the sides, while a cake of Surprise in gilt is partly submerged in the suds. The tub is made of compressed paper, and is about eight inches broad by about four inches high. It is finished in gilt and makes an attractive advertisement for the St. Croix Soap Co., as well as an attractive twine holder for the grocer's counter.

MONTREAL MARKETS.

MONTREAL, July 12, 1894.

GROCERIES.

THERE has been no important change in the position of the general grocery market since our last report. Trade, on the whole, rules on the quiet side, and the tendency of values generally is steady in all the leading staples. In teas and coffees a somewhat better distributing trade has been done, also in molasses and canned goods. Sugar has not been quite so active as it was, but there is no change in its tone. Syrups rule slow, while molasses has been fairly active. Rice has been fairly active, and other lines furnish no special feature.

SUGAR.

The sugar market has reflected nothing new during the week. Values rule steady in sympathy with other markets, but the volume of business has not been quite as large as it was last week. Still, a fair business has been done in refined, sales of granulated transpiring at 4 3 16 to 4¼c. net cash, and yellows at 3¼ to 3⅞c., as to quality, at the factory.

SYRUPS.

The demand for syrups has not shown any improvement since last week, ruling slow. Values are nominally unchanged, at 2 to 2⅛c. for bright grades and 1¼ to 1½c. for dark Canadian, while American is quoted at 17 to 21½c. as to quality.

MOLASSES.

The molasses market has been quiet and steady in a wholesale sense, as buyers have filled their wants pretty well, but the distributing trade from jobbers' hands is better than it was. Prices remain steady at 29c. for car lots, 30c. for single puncheons, and 28c. for wholesale business.

TEA.

The tea market has not exhibited any marked change. Jobbers seem to be doing a good distributing trade, but do not seem inclined to buy freely as yet. For this reason the market rules on the quiet side, though some business has been put through in new crop Japans during the week. The tone of the market is steady and the tenor of advices with regard to new crop is very firm. In Japan teas we quote: Common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair demand for coffee passing during the week, and sales of some

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited
TORONTO.

George McWilliam. Frank Everist
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

AUSTRALIAN MUTTON
We have been appointed sole agents in Canada for the
Sydney Meat Preserving Co.
And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:
Boiled Mutton, 2s. and 1s.
Roast Mutton, 2s. and 1s.
Corned Mutton, 2s. and 1s.
Haricot Mutton, 2s.
Stewed Sheep's Kidneys, 2s.
Irish Stew, 2s.
Sheep's Tongues, 2s.
A large consignment of Sheep's Tongues, 1s., is expected on next steamer.
Prices to the wholesale trade on application.
BUCHANAN & GORDON,
Winnipeg, Man.

Fine, Square Cut, Sugar Cured
SHOULDERS
7½c. In Barrel Lot.
Best Value in the Market
F. W. FEARMAN
HAMILTON

MONTREAL MARKETS—Continued

good round lots of Maracaibo have transpired at steady prices. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There is no special change to note in spices, which rule moderately active in a jobbing way. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There has been a fair business moving in rice for the season of the year, and prices are steady and unchanged. We quote: Standard, $3.45 to $3.70; Japan, $3 95 to $4 25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

The only business doing in dried fruit is among the jobbing trade with their own customers. As THE GROCER has exclusively pointed out several times before, the market here is bare of Valencias, what there are being held by jobbers, who can make more money by jobbing them to their own customers than selling them to the market here. In currants business remains quiet and prices are unchanged. We quote: Off-stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

There is no change in nuts. Stocks here of these are becoming well reduced but demand is moderate. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½c.; filberts, 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

There has been no improvement in the canned goods market in a wholesale sense. Demand is slow and business dull with no change in prices to note. From jobbers' hands a little better movement is to note, but nothing of importance. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUITS.

The hot weather had a beneficial effect on green fruit here. Owing to the railway strike quite a number of car loads of California fruit have been tied up, but on Tuesday last a car load was brought in via the C.P.R. Oranges are in fair demand, while

(Continued on page 26)

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Solicit consignments of Butter, Eggs, etc.
Honest Dealing. Quick Returns.

Produce Consignments
SOLICITED BY
WITT, MACAULAY & CO.
64 Colborne St., TORONTO
HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
Commission Merchant,
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh and Salt Fish, Oranges, Lemons, Dates, Figs, etc.
Orders Solicited.

BUY "Maple Leaf Brand"
of Smoked Hams, Rolls, Breakfast Bacon, Shoulder, and Pure Lard
They Please Everybody...
D. GUNN, FLAVELLE & CO.,
Pork Packers and Commission Merchants.
. . TORONTO . .

Klenzine
100 8-oz. Packages in each Box.

FOR WASHING—CLEANING AND SCRUBBING
RUB NO MORE!
Washes clothes without hard labor, or injury to hands or fabric.
Price $3 per box for quick orders
Manufactured by The Klenzine Co., Chicago, Ill
Sole Agent for Canada
JOHN A. MOODY,
GRAIN, FLOUR and PRODUCE. Commission Merchant, LONDON, ONT.

FLOUR AND FEED

ALL through Canada crops are looking well, and prospects point to their being a large yield to the acre. A large yield usually means good samples; but notwithstanding this, on account of the extremely low prices at present, the likelihood of an improvement in prices is not unreasonable.

Travelers report business in flour quiet, and the grocers and flour and feed merchants are complaining of the small amount of home baking that is being done during the summer months. The number of people that have left the towns and cities during the summer months tend to decrease the demand, and in consequence retailers are carrying but small stocks on hand, and are buying lightly.

The lowness in the price of flour should be an inducement for grocers to go more largely into the sale of this line. While it is to be admitted that there is but little sale for flour during the months of July and August, the demand rapidly increases during September, and all through the winter months, when families find it not only more to their liking, but cheaper, to do their own baking. The grocer will find the demand for medium-priced family flour, and also high grade pastry, good, and by handling flour and letting his customers know that he has it in stock at reasonable prices, he will find ready sale for it. The grocer in these days of strong competition cannot afford to neglect any line that will tend to increase his profits.

THE MARKETS

TORONTO.

FLOUR—Business is quiet and no changes in prices have been reported. We quote as follows: Manitoba wheat patents, $3.65 to $3.80; strong bakers', $3 45 to $3.55; winter wheat patents, $3.45 to $3.60; Ontario family, $3.00 to $3.25; straight rollers, $2.90 to $3.05.

BRAN—Flour and feed merchants report a good demand for bran, considering the season of the year, and city mills are supplying dealers at $14.50 to $15 per ton.

SHORTS—Have been somewhat hard to get, owing to the fact that many of the mills throughout the city and country have not been running. In the city, where the mills have been dependent on the coal supply, many have not been grinding owing to their inability to obtain suitable coal at reasonable prices. Many of the city mills are now running full time and are able to supply the demand. The price remains unchanged at from $16 to $16.50 per ton.

SCREENINGS—The demand for screenings has also been larger than city mills have been able to supply, and the price quoted is from $12 to $12.50 per ton.

OATMEAL—Demand is light and prices steady. Rolled and standard meals are quoted at $4.35 in bags and $4 50 in barrels; granulated, $4.40 in bags; cornmeal, common, $3.10; gold dust, $3.25 to $3.50.

OATS—Are easier at 39c. on track.

CEREAL FOODS—Split peas, $3 75 per barrel; pot barley, $3 75 per barrel; pearl barley, XXX $2.25 per 49 lb box.

MONTREAL.

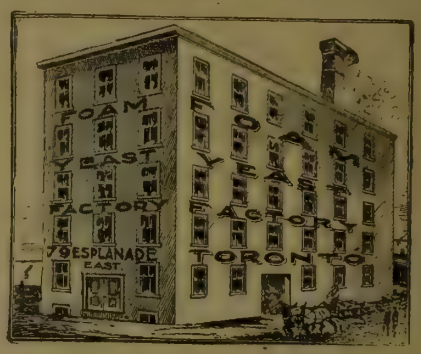
There is considerable enquiry from abroad for flour, and cables generally are stronger and higher, and sales of 2,000 sacks are reported. The advance in prices is principally due to the rise of 1s. 6d. in ocean freights of late. A fair local business is doing, there being a good demand for car lots at firm prices. Winter wheat, $3.60 to $3 70; Manitoba patents, best brands, $3 50 to $3 60; straight roller, $3; extra, $2.75 to $2.90; superfine, $2.50 to $2.65; Manitoba strong bakers', $3.40 to $3.50; Manitoba strong bakers', best brands, $3.45 to $3.50.

There was no change to note in feed. The demand was fair and the market ruled steady. Bran, $16 to $17; shorts, $18 to $20; mouillie, $20 to $22.

In oatmeal the feeling was steady and values were unchanged. Standard, brls., $4.25 to $4.30; granulated, brls., $4 25 to $4.30; rolled oats, brls., $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3 40.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.
Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

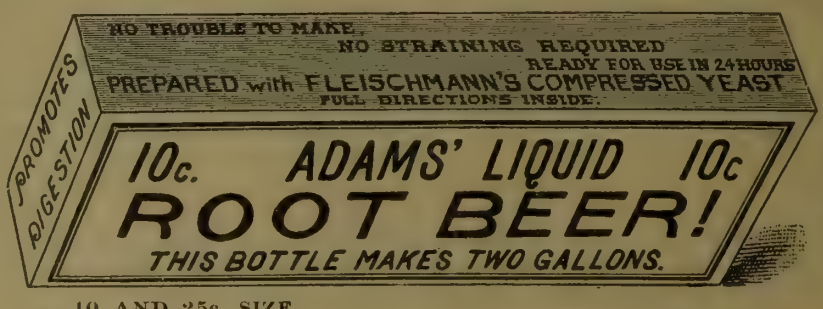


FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.



10 AND 25c. SIZE.

The Canadian Specialty Co.
Dominion Agents. 38 Front St. East, TORONTO, ONT.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Every Grocer Every Family

Should endeavor to cultivate among his customers a demand for the PUREST GOODS that are produced

Should make it a point to procure the PUREST GOODS that are placed on the market

Our Graham Flour, Wheat Farina, Flake Barley, are the purest and sweetest of their kinds on the Canadian market.

Tilsonburg and the E. D. Tillson Mills are illustrated in this week's Saturday Globe—Read it.

E. D. Tillson, Tilsonburg, Ont.

Park, Blackwell

& CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

247 Dundas St., LONDON, ONT.

Broker and Manufacturers' Agent.

Our three specialties this week—Farwell & Rhine's GLUTEN FLOUR, DIABETIC FLOUR, and BARLEY CRYSTALS. These meals are easily digested, healthful for children, and a grand relief in all cases of diabetes and dyspepsia. Correspondence solicited.

Our watchword is "THE LATEST AND BEST."

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued.

lemons continue scarce and firmer, prices advancing 50c. since our last report, in fact a good deal more in the case of extra fancy fruit. Pineapples are about finished and the offerings here are small. Bananas are quiet. Receipts of strawberries are decreasing and prices are firm. Cherries are a heavy receipt. California peaches, plums, prunes, and apricots, are all firmer owing to the curtailed receipts. We quote: Oranges, $4 to $4.50; lemons, $3.50 to $4.50 per box; pineapples, 18 to 30c. each; bananas, $1 to $1.50 per bunch; strawberries, 4½ to 7c. per quart; cherries, California, $1.25 to $1.50 per box, and Canadian $1 to $1.50 per basket; California peaches, $2.12 to $2.15 per box; apricots, $2 to $2.50 per box; plums, $3.87 per crate; prunes, $3 to $3.75; figs, 25 to 75c.

COUNTRY PRODUCE.

There has been a sharp advance in eggs since our last report under improved demand and lighter receipts. Choice candled stock are the only kind wanted now, and they are held at 10½ to 11c. There is no change in beans, which meet a fair demand at steady values, $1.25 to $1.35 per bushel of 60 lbs. There is quite a lot of new potatoes coming in and they are selling freely at $1.25 to $1 75 per brl., which is lower than a week ago. Egyptian onions are a glut in the market at $1.75, a drop of 75c. to $1 per bag. Tomatoes meet a good sale at $2 75 to $2.50 per crate of four baskets, and watermelons are in good demand at 25 to 30c. each.

PROVISIONS.

A fair amount of business is transacted in local provisions, there being a good demand for small lots, and the market was moderately active and firm. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market continues about steady, further speculative purchasing acting as a brace to prices. Purchases of creamery at about the figure we quote for a spot basis have occurred recently in the country. With regard to dairy stock, it is understood that holders are asking 15c. in the country for Western dairy, and that it has been paid in some cases. We quote: Fine creamery, 19 to 20c.; fine townships, 16 to 17c.; fine western, 15 to 16c.

CHEESE.

The cheese market is certainly firm so far as the position on this side is concerned. There is evidently a strong party who believe June cheese a purchase, for they are keeping at it hammer and tongs, and prices instead of declining are ascending the scale. The business at the wharf Monday morning was a forcible illustration of this, for out of receipts of 5,000 boxes only 1,500 were for sale. The remainder had been bought to arrive last week at 9c. Of the 1,500 for sale they made 9⅛c. owing to comparative scarcity, but 9c. was the ruling on the receipts as a whole. Though it is as difficult as ever to say whether goods costing this would realize a profit in a regular way for immediate shipment, the fact that they did sell it means that a buyer certainly could not fill an order for less to-day. The question of the exact quantity of June goods in cold store is a problem that many traders would like answered. It is of course impossible to arrive at any reliable idea of the figure, but one is pretty safe in assuming that there is a good deal more than there was last year at the same time. Finest Western colored, 9⅛ to 9¼c.; finest Western white, 9⅛ to 9¼c.; finest Eastern, colored, 9 to 9⅛c.; finest Eastern white, 9 to 9⅛c.; under grades, 8½c.; cable, 45s.

ASHES.

The receipts of ashes continue light, and as a result the market rules quiet. Prices naturally are steady—in fact, firmly held. We quote: First pots, $4.10; seconds, $3.65; pearls, $5.40 to $5.50 per 100 lbs.

RAW FURS.

The market here for raw furs, when it is a question of actual values, is purely nominal. Stocks on hand are very heavy, and with very blue foreign advices, a demoralized feeling prevails, and holders hardly know how they are going to pull out. It may be remarked, also, that prices during the past season were lower than usual, so that with the large stocks on hand and the low prices that have been ruling, the tendency for the coming season will be very doubtful.

LIVE STOCK.

The labor troubles in the west are having a strong influence on the cattle market both on local and export account here. At the Point St. Charles yards Monday morning a large business was done, and though there was a heavy run of grass fed stock the market at the close was well cleared up, values advancing ¼ to ½c. per lb., round bunches of stock selling at $4 75 to $5 per 100 lbs. The supply of butchers' cattle was not large, and as the quality was better, a good demand was experienced by drovers, consequently a clearance was made at the advance. Choice beeves sold at 4 to 4¼c., good at 3½ to 4c., fair at 3 to 3½c., and common at 2½ to 3c. per lb. live weight. The receipts of sheep were large, but the bulk of them were on through account for export. However, quite a few fair sized lots were offered, which met with a ready sale for shipping purposes at $3.50 to $3.62½ per 100 lbs. Butchers' stock sold down as low as $3.25. John Rollinger, of Toronto, had a lot of 342 head of American sheep from Black Rock, Buffalo, which will be shipped this week. Live hogs were somewhat scarce and prices were higher. There was a good enquiry, and buyers in some cases could not fill their wants. Sales were made at from $5 25 to $5 35 per 100 lbs. Calves sold fairly well at $2 to $10 each, as to size and quality. The receipts of live stock at these yards for the week ending July 7th were 2,200 cattle, 2,500 sheep and 700 hogs. The receipts since Saturday night were 1,436 cattle, 2,456 sheep, 234 hogs and 38 calves.

At the East End market choice beasts brought 4 to 4¼c.; good, 3½ to 4c.; fair, 3 to 3½c., and common, 2½ to 3c. per lb. live weight. The demand for sheep was good on local account, and all the offerings were taken at 3½ to 4c. per lb. live weight, while lambs sold at $3 to $3.50 each as to size and quality. There was only a fair enquiry for calves, the season for them being now about over, and very few choice veals were on the market. Those that were brought $8 each, while common sold at $1 to $5 each. Lean hogs realized from $3 to $10 each as to size. At the C. P. R. stock yards a train load of 15 cars Manitoba cattle and hogs were received Tuesday night for John Wake and Taylor Bros. The cattle will be exported and the hogs sold on spot. On Monday morning about 200 hogs changed hands at these yards at $5 25 per 100 lbs. live weight. The principal shippers for this week from these yards are: James Aitkins, of Port Hope, 15 cars cattle; Brown & Co., Toronto, 10 cars; John Sheridan, 4 cars sheep; John Lunnis, 7 cars cattle, and M. Green, of this city, 4 cars.

MONTREAL TRADE NOTES.

Laporte, Martin & Co. have on the wharf this week an especially fine lot of Barbadoes molasses which they offer the trade.

A cargo of 1,300 puncheons of molasses arrived on Thursday last. It was made up of lots for the various jobbing houses.

Laporte, Martin & Co. expect a consignment very shortly of their Victoria Japan teas in five, ten, fifteen pound, etc., packages.

Advices to W. T. Costigan & Co. state that Japan teas are from $1 to $2 per picul higher than what was paid for them in the early part of June.

The first carload of fresh California fruit that got through since last Monday was sold here on Tuesday, the total amount realized

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Again Ahead

Try a sample case of our Bottled Pickles, put up in

PURE MALT VINEGAR

They are the best goods packed in Canada.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND" Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

O! Why should the spirit of mortal be proud?

Because he has something his neighbor has not and can afford to pity him. Then don't let your neighbor be exalted with pride at your expense. Handle "Epicure" Catsup too, and be on an equal footing with him.

Delhi Canning Co.

DELHI, ONT.

MONTREAL MARKETS.—Continued.

being $2,500, or fully 25 per cent. better than previous sales. This was due to unusual scarcity.

Cables from Barbadoes state that the molasses market is about closed, all the crop having been disposed of, and that prices are unchanged at 11c. first cost.

Mr. Rose, of Rose & Laflamme, who got back from a trip in Eastern Ontario on Saturday last, reports trade from Kingston East as very quiet at present.

J. Alex. Gordon & Co. have received the first consignment of Australian canned meats ever offered to the trade on this market. It consists of boiled, roast and corned mutton in two pound tins.

A Quebec firm of jobbing grocers paid as high as 5c. on this market for a straight lot of off-stalk Valencias The seller made a handsome profit on the deal of fully 1½c. Holders of raisins are lucky just now.

The first cargo of new crop rice, 40,731 bags, has arrived, which is about equal to 4,000 tons. Most of this cargo has already been placed to arrive, and it has all or nearly all been moved from the wharf at the time of writing.

F. Hughes, of Caverhill, Hughes & Co., got back from the seaside on Tuesday morning. He had been taking his family down for their summer outing and took advantage of the fact to enjoy a short but well-earned holiday.

David Brown, the Canadian manager, reports a fresh consignment of Tetley's famous package teas Their Western travellers find the demand for the specialty constantly increasing, both for blended teas and packets. These teas are bona fide English blends of Indian and Ceylon.

The movement giving the retail clerks of Winnipeg a half holiday, is spreading to all stores in the city. The grocers and butchers have decided to close on Thursday afternoons, and the dry goods houses on Friday. All the rest are expected to join immediately.

PERSONAL MENTION.

J. E. JEJANG, representing the St. Croix Soap Co., St. Stephen, N.B., has been visiting the trade at Ontario points lately.

H. Wilson, Oakville, called on THE GROCER last week. He reports business good in Oakville. Mr. Wilson seems to know a good thing when he sees it, as he has never been without THE GROCER since it started.

G. H. Cutter, representing Bensdorp's Royal Dutch Cocoa, is visiting the Canadian trade.

W. H. Gillard, of W. H. Gillard & Co., Hamilton, was in Toronto, Wednesday. He reports business fairly good in the west.

W. A. Strowger, manager of the Ireland National Food Co., who has been in Montreal and Quebec introducing their new package goods, says that business generally in Lower Canada appears to be improving.

John Hagey, one of Gillard & Co.'s knights, had a very painful accident last week, being thrown from his buggy, which left him unconscious for the greater part of the day. He is now hopeful of resuming his trip in a few days.

"OUR NATIONAL FOODS" IN NEW PACKAGES.

The Ireland National Food Co., Toronto, have made an important change in the style of their package goods. The new packages in which they send out their principal cereals are somewhat smaller, and they are encased in the most attractive lithographed covering of any that have been offered. The three principal lines are desiccated rolled oats, wheat and barley ; but they also put up a package of self-rising buckwheat flour. They have very appropriately made the chief feature of each label a colored sheaf of the grain from which the contents of the package are made. They will make cheap and very attractive shelf and window goods. The Ireland Co. have made a further improvement in the quality of the oats and barley by the adoption of an additional process which more effectively removes the hulls and foreign matter. How to get rid of these is the aim of every ambitious miller, and, judging from the samples now at THE GROCER office, they have made an important stride in the right direction.

TO SHUT OUT SPURIOUS TEA.

FURTHER tariff changes were announced in the House, Tuesday night, by the Minister of Finance.

The change of most importance to the grocery trade was one relating to adulterated tea.

Canada has long been the dumping ground for spurious tea that would not pass inspection at New York. And the Government has been from time to time urged to take measures to prevent the continuance of the practice. A step was made in the direction of complying with this when the Government decreed that all tea imported, when not direct from country of production, should pay a duty of 10 per cent. unless it was accompanied by a certificate showing that the tea had passed the customs of the country in which it had been brought as fit for consumption. Now it has been decided to prohibit the importation of adulterated tea altogether. The clause announcing this reads :

Tea adulterated with spurious leaf or with exhausted leaves, or which contains so great an admixture of chemical or other deleterious substance as to make it unfit for use, to be prohibited from entering Canada.

Other changes of interest to the trade are :

Lamp chimneys, 10 per cent. ad valorem.
Maple sugar, 20 per cent.

Under the old tariff the duty on lamp chimneys was 30 per cent. ad valorem.

Last Friday Wm. Dancy, ex-merchant, of Bobcaygeon, visited the circus in Lindsay and was very much interested in the walnut shell business, but not being as well posted in the game as he expected, he had to pay between one and two hundred dollars for his experience, and returned home a sadder but wiser man.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Packages
2 Doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.
Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

The Ireland National Food Co., Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

Books for Retailers
Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

THE
Poorest Customer
YOU HAVE CAN AFFORD THE . .

BEST of SALT.
Windsor
TABLE SALT

Pleases everybody.
You should keep it.

TORONTO SALT WORKS
128 Adelaide St. East,
.....TORONTO
Tel. 2347. Sole City Agents.

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:

NORTHRUP & CO. ST. JOHN, N.B.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

The Best Results

ARE HAD FROM THE USE OF

SURPRISE SOAP

No one knows it better than the users of it. If you make all your customers use SURPRISE SOAP, you will satisfy them you sell the best Soap. The profit will satisfy you.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

A POINT WELL TAKEN.

A BROOKLYN grocer, advertising in one of the daily papers, says Grocer's Review, advises patronizing a person who is educated by long study, and experience, in the business. This is a point well-taken, and a departure from the reasons ordinarily given to establish the tradesman's right to public preference. The attractions usually held out are all of a kind, and though a variety of methods are resorted to, the object is always an assurance that at the place mentioned more can be obtained for the money, either in quantity or quality, than elsewhere. When a tradesman makes any material reduction in the prices at which similar goods are generally sold, one of two conclusions can usually be drawn; either the merchant is doing business at a loss or the quality of his goods is not as represented; for the fluctuations of the market in grocers' supplies are not such as to affect an individual, except in rare instances. We take it for granted that no business is conducted, purposely, at a loss, although we are aware that it has been the policy of department stores and houses dealing in a variety of lines to sell well-known articles in general use at a loss, but only as a decoy to attract customers, from whom it was expected to make good the damage on other purchases which they might make. This is not, properly speaking, a legitimate business method, and we will consider the second conclusion only—that of a deteriorated article. Because a grocer sells inferior merchandise does not necessarily signify that he is a knave; he may be a fool, or at least, an incompetent judge. It makes no difference to the consumer, the result is the same. How often is the assertion made, that a certain article is "just as good" as something else of known quality, and that the goods offered have the additional merit of being much cheaper? A person who will reflect upon the conditions under which business is conducted, and consider the pressure which is brought to bear by competition in all lines to force prices down to a minimum, will readily perceive the impossibility of an individual or a class underselling, to any material extent, their contemporaries in the same line of business and still maintain the same or equal quality of merchandise. Yet many are deceived into the belief that such is the case, and are induced to buy inferior imitations of well-known brands with established reputations for quality, believing them to be equal to the latter in every respect. The average consumer must depend largely, not only upon the honesty, but also upon the judgment, of his grocer to supply him with what he requires, and a man deficient in a knowledge of his business may therefore deceive his customers, still having the best of intentions, and proposing only to serve their interests.

Our friend in Brooklyn says in his circular that it is of the utmost importance that what you eat and drink be clean and unadulterated. We do not think it worth while to expatiate upon the truth of this statement, for we believe that the majority of buyers intend that their purchases shall be such, and that whatever else they may get is through misrepresentation, intentional or otherwise. He further maintains that the adulterated and inferior imitations are more costly in the end, in that some essential constituent has been replaced by something less wholesome, less nutritious, and less expensive; and that the harm done by thus taking injurious substances into the system cannot be reckoned in dollars and cents. He concludes by stating that he has a thorough knowledge of his business, is a competent judge, and one who can be relied upon to furnish the best, and only the best, at prices in accordance with the quality supplied; a claim entirely compatible with existing circumstances and consistent with good reason and common sense, tending to establish confidence between the dealer and his customer. On the other hand, a grocer who advertises to furnish the best, at prices the same, or only slightly in advance of what is known to be inferior, renders himself liable to suspicion, and if he is honest he cannot be thoroughly posted in his business, or he could not be deceived into the belief that so wide a difference exists in the value of merchandise having the same intrinsic merits.

Highest Prize at Chicago.

WILSON'S IMPROVED

SCALES

Refrigerators, Butcher Tools

C. Wilson & Son
69 Esplanade St. East
Special Prices this month. TORONTO.

Thousands
OF
Consumers

are praising the merits of . .

AMMONIA SOAP

. .

MANUFACTURED BY

W. A. BRADSHAW & CO.,

TORONTO.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

U. S. IMPORTS DRIED FRUIT.

DURING the month of May, 1894, there were imported into this country no less than 1,844,826 pounds of currants. The importations in May, 1893, amounted to only 68,867 pounds. This is according to the report of the Bureau of Statistics. During the eleven months ending May 31st, 1894, no less than 42,970,513 pounds have been imported. The importations in the eleven months ending May 31st, 1893, were 33,033,994 pounds. Statistics of consumption and stocks on hand do not appear to be available. It seems a reasonable conclusion that the stock on hand must be very heavy, since evidence is wanting of any great increase in consumption, despite the low prices that have ruled for the goods during the past few months. The increase of nearly 10,000,000 pounds in importations suggests that the force of circumstances at the primary sources of supply and the disposition to anticipate the proposed duty have together had a somewhat unfavorable if not a somewhat boomerang influence. A year ago ordinary stock, in barrels, realized 2⅝ to 2¾c. At the present time it is difficult to work deals in round lots of uncleaned stock at 2c. In the month of July last year currants in cases realized 3¼ to 5¼c.; they are selling now at 2½ to 3¼c. Cleaned currants are quoted now at 3¼ to 3¾c. in bulk, and 4 to 4½c. in cartons. In the early part of July last year they were quoted at 5¼ to 5½c. and 6¼ to 7c. respectively. The reduction in prices of the goods in original condition may fairly be attributed to the heavy supply. The decline in prices of cleaned currants is due to that fact and partly to the increased competition in the business of fruit cleaning.

Importations of raisins in the eleven months ending May 31, 1894, are shown to have been only 13,453,153 lbs., against 27,456,893 lbs. during the corresponding period last year, or over 50 per cent. California raisins have not gone into consumption at a corresponding rate, but liberally enough to place the foreign article considerably in the shade. The data relating to prunes are particularly interesting, showing as they do only 8,275,457 lbs. imported in the eleven months ending May 31, 1894, against 26,012,557 lbs. the year previous. This falling off was due in a good measure to the liberal supply and cheapness of California prunes. How the contest during the new season may end is problematical, but present indications are that France will have a heavy crop, and will ship freely to America. California will, it is calculated, make a heavy crop, so that upon the whole the chances would seem to be in favor of a liberal, if not inconveniently large supply.—N. Y. Journal of Commerce.

COWAN'S
HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.
Toronto, Canada.

THE
Eureka Refrigerator,
PATENT.
Manufactured by the
Eureka Refrigerator Co., of Toronto.
54 Noble St.
Wilbert Hooey
Manager

This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.
Send for Catalogue.

. . FINEST . .
British Columbia Salmon
TURNER, BEETON & CO., VICTORIA,
OWNERS

Also agents for the following well known and well packed Fraser River Brands:

The old and celebrated Skeena River brands:
"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
The Pacific Coast Packing Co. - Emblem Brand
The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT, Montreal
R. B. ELLIS, Toronto
J. L. WATT & SCOTT, Halifax
ARTHUR P. TIPPET, St. John, N.B.

IT TAKES THE LEAD

THE "ACME" OF SUCCESS IN TEA BLENDING

JOSEPH TETLEY & CO.
MONTREAL. - - TORONTO.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

IMPORTANT.

How to Handle and Care for MacLaren's Imperial Cheese.

What to Do

Keep cool.
Keep dry.
Keep packed in sawdust.
Keep in ordinary cellar.
Buy in small quantities.
Buy often.
Advise the consumer to keep in refrigerator.

What Not to Do

Don't pile up in window. Don't keep your stock in refrigerator. Don't pile on shelves or counter. Don't wait six months to find fault. Don't buy too much at a time, then goods will always be fresh. Don't say some other cheese is good enough.

We want to please the trade, and will pack almost any quantity desired in a case.

A. F. MacLAREN & CO.
TORONTO

YOUNG & SMYLIE'S

Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co.
CROWN PICKLES
(REGISTERED)
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
ONLY GENUINE WHEN BEARING BATTY & Co.'s TRADE MARK OR CAPSULE
Batty & Co
LONDON EC

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

WORK FAITHFULLY DONE.

TWO men employed by the city government, says an exchange, were conversing lately about their work.

"How much can you do in a day?" asked one.

"When I came to this place last fall," he replied with a smile at the recollection, "I was quite 'fresh,' and I worked with all my might. I did a big day's work every time," and he specified the amount. "But I have learned better since then. I do about a third now of what I did at first," and he seemed to feel quite proud of his increased worldly wisdom.

"When I am paid for a day's work I do it," said the other.

"Everybody knows your practice, and it will make you unpopular with the rest if you persist in being so exact to the minute in the morning, and in working your full time or over at night."

"I am willing to take the risk," said his friend decidedly. "It will be the first time I ever saw it work to a man's disadvantage, to do his duty honestly and faithfully."

"There is no use in being so particular," said another in the same line of work, "when you get your money just the same, whether you work or not."

It might look so on the surface, but even on the low ground of expediency, faithfulness was best.

Troublesome investigating committees have a fashion of coming around at times and making a good deal of disturbance where they are honestly conducted. It is not the really useful workers who are weeded out. It is the nature, too, of all dishonest proceedings to multiply themselves, and sometimes losing his place is the least of the evils that befalls such a workman.

In these days, when every perjury seems so common, a young man cannot take too great pains to have his character rooted and grounded in truth. Nothing short of it will save him from a thousand pitfalls. "Being found out" is a small consideration compared with being dishonest; and being dishonest in the matter of time is the same in principle as being too free with an employer's money. The responsibility is not the least lessened when that employer is the Government of the United States.

The first year of a boy's business life often decides much with regard to his future course. When the Duke of Wellington stood in his later years overlooking the playground of his boyish school days and observed the skill and science and endurance of the lads, busy with their athletic games, he said with warm interest and sympathy: "It was here that Waterloo was won!" Many a youth has won or lost his Waterloo in just such unconscious moments. That was a sad day for Napoleon, but not in the least more disastrous than for one to lose the battle of life.

The Perfection Mixer,
For Tea, Coffee, Spice or Flour.
Combined Barrel-truck and Rack
The Handy Counter Changer
MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer of Special Machinery,
1444 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

Is Now For Sale Everywhere in the United States and Canada as its use as a table beverage in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

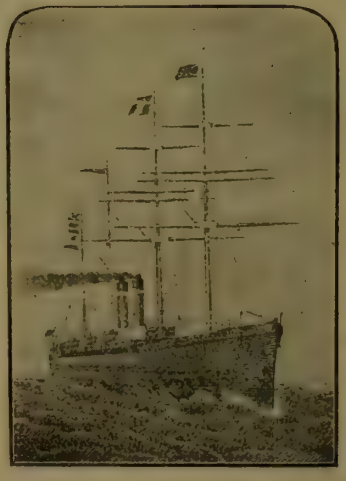
Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed 33 MILLION POUNDS
If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

OILS
Samuel Rogers & Co.
TORONTO

DALLEY'S PURE FRUIT
FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor.
Is 50 per cent. better value than any other extract for same money.
Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.



ALLAN LINE
ROYAL MAIL STEAMSHIPS
Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
SARDINIAN	July 14	July 15
NUMIDIAN	" 21	" 22
PARISIAN	" 28	" 29
MONGOLIAN	Aug. 4	Aug. 5
LAURENTIAN	" 11	Not calling
SARDINIAN	" 18	Aug. 19
NUMIDIAN	" 25	Not calling
PARISIAN	Sept. 1	Sept. 2

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $50 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, $20. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A CANADIAN POWDER

MADE IN CANADA

WE have heard of foolish storekeepers saying as an inducement to sell an article that it was "American make." Why not start in now to crack up "Canadian make" goods. Listen!! Pure Gold Baking Powder is purely Canadian and heads the list for PURITY in the world—think of that! See reports Inland Revenue Department, Ottawa.

Write for Sample
See our Travelers

PURE GOLD MFG. CO.
TORONTO

DOES ADVERTISING PAY?

A book, entitled "How to Get Money," published away back in the fifties, contains, according to an exchange, the following on advertising:

"Whatever your occupation or calling may be, if it needs support from the public, advertise it thoroughly and efficiently in some shape or other that will arrest public attention. I freely confess that what success I have had in life may be attributed more to the public press than to nearly all other causes combined. There may possibly be occupations that do not require advertising, but I cannot well conceive what they are. Men in business will sometimes tell you that they have tried advertising and it did not pay. This is only when advertising is done sparingly and grudgingly. Homeopathic doses of advertising will not pay, perhaps; it is like a portion of physic, making the patient sick, but effecting nothing. Administer liberally and the cure will be permanent. Some say they cannot afford to advertise. They mistake: they cannot afford not to advertise. In this country, where everybody reads the newspapers, it will be seen that these are the cheapest and best media through which persons can speak to the public, where they are to find their customers. Put on the appearance of business and generally the reality will follow. The farmer plants his seed, and while he is sleeping his corn and potatoes are growing. So with advertising. While you are sleeping or eating, or conversing with one of your customers, your advertisement is being read by hundreds and thousands of persons who never saw you or heard of your business, and never would had it not been for your advertisement appearing in the newspapers."

EARLY CLOSING OF STORES.

WINNIPEG is to try the experiment of the compulsory closing of retail stores at a fixed hour. Some time ago an act was passed by the provincial legislature, giving municipal councils the power, upon petition of retail dealers in any particular branch of trade, to pass a by-law providing that stores should be closed at a given hour. The act has heretofore been a dead letter, but lately an effort has been made to have it enforced in Winnipeg. The requisite number of signatures has been obtained in several branches of trade, to a petition asking that the act be put into effect, and at the last meeting of the council the necessary by-law was passed. The by-law provides for the closing of grocery, boot and shoe, jewelry and hardware stores and tailoring shops. The effect of the working of the by-law will be watched with interest. While there seems to be something harsh about compelling stores to be closed at a certain hour, it is certainly more harsh and unjust to compel clerks to work such an unreasonably long number of hours each day, as is customary in this country. Some may say that the clerks are not compelled to work these hours, as they can give up their jobs; but clerks have to earn their living, and though in theory they are not compelled to accept a position which necessitates their working twelve to fifteen hours per day, they are practially compelled by force of circumstances to fulfil the requirements of this unreasonable system of long hours. If the system of long hours is unreasonable and unjust to the employees in stores, as all admit that it is, it seems justifiable for the state to interfere to correct the abuse. Really the first duty of the state is to provide for the welfare of its subjects, and those who are obliged to earn a living in any capacity as employees, have a right to the protection of the state from a system which is unjust to employees, and which is really an abuse of the power of employers. The great majority of merchants, we believe, are in favor of early closing, but they have been forced into the long hour system by the few. If all close at the same time, business will not be injured in any way, the distribution of custom will not be interfered with, and the general public will not be seriously inconvenienced.—Commercial Winnipeg.

E. B. Eddy, the Hull lumberman, has again taken to himself a wife. It never did seem very difficult for him to make a "match."—Winnipeg Free Press.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MOWATT & JOHNSTON, boots and shoes, Brockville, has assigned to James T. Tennant.

Cardinal & Charron, grocers, Rat Portage, have assigned to Chas. Chadwick.

W. P. Wescott, victualler, St. Stephen, N.B., has assigned.

Thomas Empey, liquors, Napanee, has assigned to O. T. Pruyn, sheriff.

D. A. McDonald, general merchant, Port Hawkesbury, N.S., has assigned.

A. Genest, general merchant, Gentilly, Que., has assigned to A. Lamarche.

A. McDonald, confectioner, Kingston, is offering to compromise at 25c. on the dollar.

Andrew Lottimer, boots and shoes, Fredericton, N.B., is offering to compromise at 20c. on the dollar.

A meeting of the creditors of the Dominion Blanket and Fibre Co., Ltd., Montreal, has been called for 24th inst.

W. F. Penrice, grocer, 255 Queen street west, Toronto, has assigned to G. M. Gardner. The liabilities and assets are about $1,000.

The firm of S. & J. Armstrong, millers and general contractors, of McKellar, Ont., have assigned to Richard Tew. The liabilities will reach about $10,000, with assets nominally the same.

A demand of assignment has been made upon Jean Simard, boots and shoes, Quebec. A like request has been made upon L. L. Dussault, general merchant, St. Jean des Chaillons, Que., and Camille Didier, and Thos. Bedard, boot and shoe dealers, Three Rivers.

SALES MADE AND PENDING.

The stock of J. A. Boucher, grocer, Montreal, has been sold.

The boot and shoe stock of A. M. Hunter & Co., Barrie, has been sold.

The stock of James Fitzgerald, general merchant, is advertised for sale by tender.

The stock of Ecrement & Co., general merchants, St. Gabriel de Brandon, is to be sold.

The stock of G. S. Wetmore & Co., produce and commission merchants, St. John, N. B., has been sold to S. Z. Dixon.

PARTNERSHIPS FORMED AND DISSOLVED.

G. W. Robinson & Co., general merchants, Manitou, N. W. T., have dissolved; James Houston continues.

Robert Saulnier, general merchant, Weldford, N. B., has formed a partnership with Clarence Wry; style Wry & Saulnier.

J. R. Black and Richard R. Flinn have registered a partnership in Halifax to carry

The best families use the . .

QUEEN BROOM

The best Grocers sell it

We are the only manufacturers.
There are numerous imitations.
See that our name is on each label.

Taylor, Scott & Co.

TORONTO.

Summer Drinks

The Most Wholesome

The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa Essence Absolutely Pure Powdered Cocoa

French Chocolate Made by special refining French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.

Cocoa and Chocolate Mnfrs. **TORONTO**

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
ST. CATHARINES ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

on business as commission merchants, etc., under the style of Black & Flinn.

George McDonald and John Matheson have registered a partnership in Westville, N. S., to carry on business as grocers under the style of McDonald & Matheson.

I. Harris & Co., cigar manufacturers, Montreal, have dissolved ; new partnership formed composed of Isaac and Samuel Harris and Edward Youngheart ; style unchanged.

CHANGES.

Hay & Millman, wholesale produce, Toronto, are giving up business.

A. W. Archibald, general merchant, Melrose, N.S., is out of business.

E. Downing, boots and shoes, Goderich, has sold out to W. Sharman.

FIRES.

J. W. Brennan, boots and shoes and liquors, Cornwall, has had his premises partially damaged by fire.

DEATHS.

W. Whitman, general merchant, Georgetown, P.E.I., is dead.

THE FIRST ROLLER MILL.

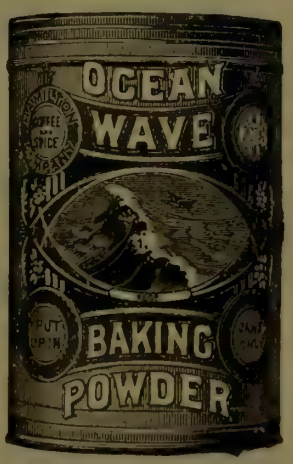
In 1879 H. B. Rathbun & Son, Deseronto, Ont., placed with a Canadian firm of mill furnishers the order for a 75-barrel mill, the equipment to include smooth rollers on the breaks. The mill was in due time completed and started up, but failed to make the quality and quantity of flour which had been "nominated in the bond." Ira Wescott, superintendent with John T. Noye & Sons, Buffalo, N.Y., was sent for, and on visiting the mill it was arranged to increase the capacity of the mill to 150 barrels with a full roller outfit. A new roller corrugation, invented by John Stevens, of Neenah, Wis., was put in, and in due time the Deseronto mill was completed and started up with results which were very gratifying to the Rathbun Co. The products of the mill worked quickly into favor, and the patent under the brand "Crown Jewel" sold far and wide. Thus it is the Rathbun Co. properly claim to be pioneers in the use of Stevens' roller system, and to have been owners of the first all-roller mill in Canada.

A SOAP FIRM ASSIGNS.

The assignment of G. F. Mott, soap manufacturer, was heard with regret on the streets the other afternoon. It is understood the assignment was caused or hastened by the result of a big gold mine case in which he was interested. The assets and liabilities are not yet known. The preferential creditors are : Union Bank, $15,000 ; Catherine Ann Mott, $1,000 ; Elizabeth J. Mott, $1,000 ; Sarah E. Howe, $2,800 ; W. B. McDonald, $1,000. Lyons, Lyons, Mellish & Tobin are also preferred for the amount of their legal charges. John G. Trider is the assignee.—Chronicle, Halifax.

25 IT WILL PAY YOU 25
to handle our special
X FINE CARPET BROOM
RETAILS AT 25 CENTS
Made of Choice Short Corn, Solid Weight, Velvet Finish, Varnished Handle. Freight allowed on 6 dozen lots.
Chas. Boeckh & Sons
Manufacturers
Toronto
25 All Orders Promptly Filled. 25

You can get a beautiful
Glass Jar Free
By buying the equivalent of five boxes Pepsin Tutti-Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.
ADAMS & SONS CO.
11 and 13 Jarvis Street - TORONTO, ONT.
Lithographic cards representing Glass Jar sent on application.



Sold by the Wholesale Grocery Trade and the Manufacturers,
THE HAMILTON COFFEE AND SPICE CO
Sales Increase Yearly
It Holds Trade

A TOTAL ECLIPSE
JOHNSTON'S FLUID BEEF
Eclipses all Meat Extracts and Home-made Beef Tea
IT IS FIFTY TIMES As Nourishing
And makes a Strengthening and Invigorating Beverage.
—— PREPARED BY ——
The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

GROCERS

RE-PACKING fruit will save money by using our baskets.

SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY
ST. CATHARINES, ONT.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
CLEANLINESS.
NIXEY'S BLACK LEAD
REFINED
THE BEST !!!
GOES THE FARTHEST
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

STANDARD GOODS ARE THE BEST

Keen's Mustard The favorite Condiment.

Keen's Oxford Blue The delight of the Laundry.

Keen's Mixed Spice The purest and best.

Robinson's Patent Barley The best foods for

Robinson's Patent Groats Infants and Invalids.

Wholesalers and Retailers throughout the world sell them.

CURRENT MARKET QUOTATIONS

TORONTO, July 13, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
1 lb. cans, 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 8, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 60
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE		
	No 10— doz cases	$0 75
	½-lb. 3 doz cases	1 20
	No 1 (14 oz) 2 doz case	1 80
	1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases		5 75
5-lb. ½ " "		9 00
5-lb. ½ " "		9 60
DIAMOND—¼lb. tins, 4 doz cases		0 67½
" —½lb. " 3 " "		1 17
" —1 lb. " 2 " "		1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50
P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LE AD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz, or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	$9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5-lb. box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d ..... London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s ..... London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure		1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	85
" Sifted select		1 25

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

A Grocer writes:

"I have sold a great many different foods for Infants in my time, but none of them have given the same satisfaction as ROBINSON'S PATENT BARLEY and PATENT GROATS. Many of our customers now take no other."

Wholesale of ....

FRANK MAGOR & CO., 16 St. John St., Montreal

Prices Current Continued—

Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 25
" " (flat)	....	2 45
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats.	1 50	1 60
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		12½
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.		11½ 11½
" " " " ½s.		10½ 11
" " " " ½s.		18½ 19
" Other brands, 9¾		11 16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO, ABERDEEN, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" " 2 "	2 60	2 65
Ox Tongue 2 "	....	....
Lunch Tongue 1 "	3 40	3 50
" 2 "		6 90
English Brawn 2 "	2 75	2 80
Camb. Sausage 1 "	....	2 50
" " 2	....	4 00
Soups, assorted 1 "	....	1 50
" " 2 "	....	2 25
Soups & Boulli 2 "	....	1 80
" " 6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize, 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&½ lb pkgs	0 44
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.
Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box 40 " ... "	$0 36	$0 40
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

" Highland Brand Evaporated Cream, per case 7 25
4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package		0 85
" 6 " " ...		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb.
Mocha	28 33
Old Government Java	25 35
Rio	21 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 30
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

IN A FEW DAYS . . .

Our representatives will show you a "new rapid" selling Biscuit. You have Jam Jams, Nelson Tarts, Jelly Wafers, etc., but this is to be the Queen of them all.

We are very busy—trade is better than it was last year and collections are not bad. Drop in and see us when in the city.

HENRY C. FORTIER
CHARLES J. PETER

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

Iodine	5 50	5 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4½
" Filistras, bbls	4	4½
" " ½ bbls	4½	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8¾
" Panarita (finer than Vos.)	8½	9½
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
Raisins, Valencia, off-stalk	6	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons	1 75	3 50
Oranges, Californias	2 50	3 50
" Valencias	6 50	7 00
" Floridas	3 50	4 50
" Messinas, ½ bxs	2 00	2 25
" " boxes	3 50	4 50

DOMESTIC

Apples, Dried, per lb	6½	6¾
" Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish		0 07
Salmon Trout		0 06
Lake Erie herring, per 100		2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD.

PETTIJOHN'S

Per case 3 doz. 2 lb pkg in case $4 00
Ten cents more Quebec.

QUAKER ROLLED OATS.

Per case, 3 doz. 2-lbs in case.. $3 70
Ten cents more Quebec.

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 62	0 63½
" Red Winter	0 62	0 63½
" Goose	0 00	0 61
Wheat, Spring, No. 2	0 63	0 64
" Man. Hard, No 1	....	0 73
" " No 2	....	0 71
Oats, No. 2 per 34 lbs	...	39
Barley, No 1 per 48 lbs	48	49
" No. 2	...	...
" No 3	...	...
Peas	60	61
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 85	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	1 40	
3rd " (41 to 50 ")	3 10	
4th " (51 to 60 ")	3 40	
5th " (61 to 70 "	3 70	
ROPE: Manilla	0 09	0 09½
Sisal	0 06½	0 07½
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	...04½	05
" Screw, hook & strap.	03½	04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4½
No. 3 "	..	4

TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	....	0 53½
Boiled, per gal	....	0 56½
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets. Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45

Round tins—

F.D. 1 lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica	... ...
" Tarragona	12½ 14
" Fornigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	24 27
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases	... ...
" Marbots	11 12

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12½
Carbon Safety	0 15½	0 16
Canadian Water White.	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene		0 20

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable	4 00
Worcester Sauce, ½ pts	$3 60 $3 75
" " pints	6 25 6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 18	$0 19
" dairy, tubs, choice	0 13½	0 15½
" low grades to com	0 10	0 12
Butter, pound rolls	0 15	0 17
" large rolls	0 13	0 14
" store crocks	0 13	0 14
Cheese	0 09½	0 09¾
Eggs, fresh, per doz	0 10½	0 10¾
Beans	1 30	1 35
Onions, Egyptian, bags		2 25
Potatoes, per bag	0 70	0 90
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Mess pork	17 00	17 50
Pork, shortcut, p. bbl	17 00	17 50
Hams, smoked, per lb	0 10½	0 00
" pickled		0 09½
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08¾
Backs	0 10	0 10½
Lard, pure, per lb	0 8½	0 9
Compound Lard	0 07½	0 07¾

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna		4¼
" Japan		5
" Imperial Secta		5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5½
Tapioca	4½	5½
Goathead (finest imported)		6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	[illegible]	27
" African, "	16	18
Jassia, fine to pure	20	[illegible]
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	[illegible]	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box	1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4 45	4 50
Paris Lump, bbls and 100 lb. bxs	5¼	5¾
Extra Ground, bbls Icing	5¼	5¾
Powdered, bbls	4¾	
Extra bright refined	4	4¼
Bright Yellow	3¾	3¾
Medium "		3¾
Dark yellow		3¾
Raw	3½	

SALT.

Bbl salt, car lots		0 90
Coarse, car lots, F.O.B.		0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.		1 25
" small lots		1 50
" quarter-sacks	0 38	0 40
Common, fine car lots		0 70
" small lots	0 85	0 90
Rock salt, per ton		10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3 " "	1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

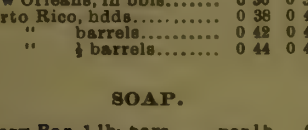
SOAP.

Ivory Bar, 1 lb: bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA BULK.

72 bars, per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

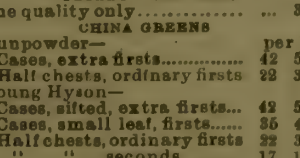
LONDON SOAP CO.

Sweet Home, 100 bars 4 00

Glycerine,	60 "	3 00
"	20 "	3 00
Eureka Electric,	60 bars	2 00
" "	100 "	3 25
World,	70 "	2 40
"	60 "	2 40
"	30 "	2 40
Family	25 "	2 40
Ruby	100 "	2 00
O.K.	144 "	2 70
Twin Bar Castile, 2 doz		1 50
Oatmeal, 2 doz		1 50
Prairie Flower, 2 doz		1 50

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 10 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

BLACK.

Congou—		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	46
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7⅛ to 1b, chocalate, 15 lb butts	68
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1b (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1b, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 8s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	91
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	70
" " " 8s. " 16	68
" " " 8s. R. & R. 13½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	70
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	70
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear ..... No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	per case. 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ass't'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

BUY . . .

The goods that will give you the best value for the money. Do this in every line, but more especially in such goods as Men's, Boys' and Youths'

BRACES

This you can do by purchasing from C. N. Vroom, St. Stephen, New Brunswick. His goods are made with the greatest care as to quality of material and workmanship. When you buy as here indicated you will have something that will

SELL.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

BUYING, HANDLING AND SELLING OF TEAS.

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

Price, 25 cents.

THE CANADIAN GROCER

TORONTO

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
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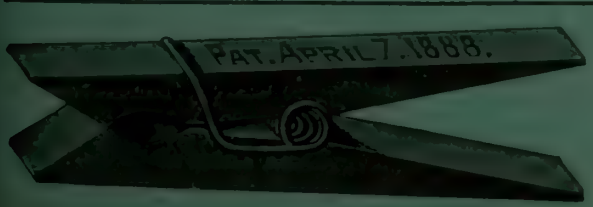


Dominion Clothes Pin

They are the Best.

Send for Prices in Case Lots.

C. C. BROWN,

DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, JULY 20, 1894. No. 29

Manufacturers To Her Majesty · by Special Warrant THE QUEEN

PURVEYORS TO H.R.H. THE PRINCE OF WALES

TO THE COURT OF HOLLAND AND THE KING OF ITALY

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

Bulls Head Trade Mark

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865. Grand Gold Medal Moscow 1872 & 76

IF YOU WISH TO INCREASE YOUR TRADE

AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

C. R. Somerville

LONDON, ONT.

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

Pure Sulphur

BEARS THIS

TRADE MARK

It contains no foreign matter and is packed in bags or barrels.

Pure Castile

SOAP

Red Lion Brand

QUALITY NEVER VARIES

MACURQUHART'S

Worcestershire

SAUCE

It Increases the Appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY
LOWEST PRICE

Try It

The best houses sell it.

VERDIN COOKE'S

PURE ENGLISH SALT

FINNAN HADDIES

HIGHEST GRADE

Thistle Brand

FOR SALE BY

All Leading Houses

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

Finest Scotch Fish

FRESH HERRINGS
KIPPERED HERRINGS
HERRINGS in Tomato Sauce
BLOATERS
DIGBY CHICKS
COD ROES, ETC.
WHITE SALTED HERRINGS

In Barrels, Halves, Firkins and Kegs

Agents

H. P. Eckardt & Co. TORONTO

Jas. Turner & Co. HAMILTON

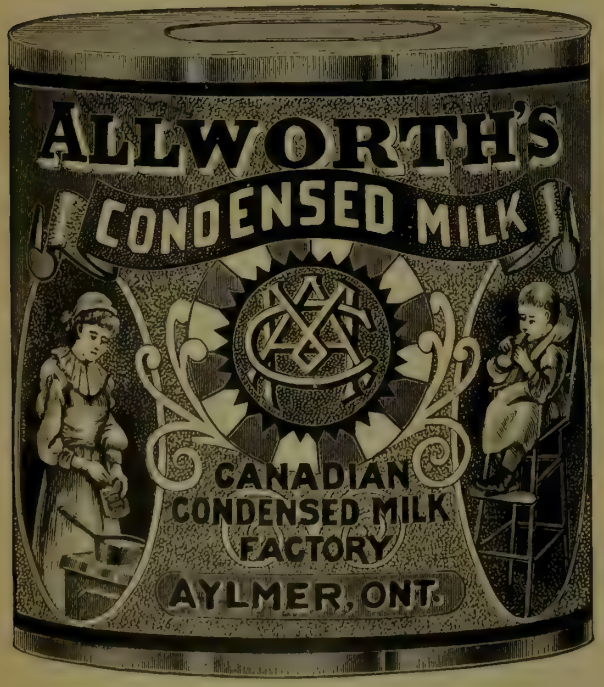
When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers



Mutual Satisfaction

Consumer
Retailer
Manufacturer

THE CONSUMER is satisfied that it is pure and wholesome, and that it is exactly as represented.

THE RETAILER is satisfied that it is a first-class article, and one that is worth handling.

THE MANUFACTURER is satisfied that no efforts are being spared to keep it up to the standard. No precaution is neglected in procuring only the richest and purest of milk, from healthy cows, and it is evaporated in such a manner as to preserve ALL its most wholesome properties.

G. C. ALLWORTH & CO. - Aylmer, Ont.

STRIKE

Your grocery traveller for

Paterson's Woster Sauce

The best value ever offered in ½ pint bottles.

ROSE & LAFLAMME

AGENTS . . . . . Montreal.

. . . AVOID . . .

COMPLAINTS, ANNOYANCE AND LOSS

BY HANDLING

TANGLEFOOT

SEALED

STICKY FLY PAPER.

EACH DOUBLE SHEET OF

TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. $5.00 PER CASE.
IN FIVE CASE LOTS $4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

SOLD BY THE FOLLOWING JOBBERS

MONTREAL.
Evans & Sons, Ltd.
Lyman, Sons & Co.
Lyman, Knox & Co.
Kerry, Watson & Co.
N. Quintal & Fils.
Howden, Starke & Co.

QUEBEC.
W. Brunet & Co.
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Dr. Ed. Morin & Co.

TORONTO.
Lyman Bros. & Co.
Northrop & Lyman Co.
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Brown & Webb.
Forsyth, Sutcliffe & Co.
Simson Bros. & Co.

ST. JOHNS.
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HAMILTON.
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LONDON.
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London Drug Co.

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E. D. Martin & Co.
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VICTORIA.
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Simon Leiser & Co.

VANCOUVER.
H. McDowell & Co.

NEW WESTMINSTER.
D. S. Curtis & Co.

NANAIMO.
E. Pimbury & Co

F. W. HUDSON & CO.

AGENTS TORONTO

ARE SUPERIOR TO ALL OTHERS

SNIDER'S

Tomato Soup

SNIDER'S

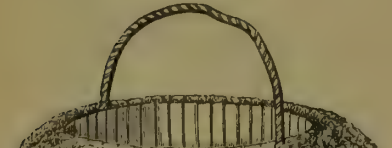
Tomato Catsup

All grocers should recommend them because they are the best.

WRIGHT & COPP

Dominion Agents . . . . TORONTO

DOMINION PAPER BOX COMPANY



Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

New Goods

Fan Chop Japan, in half c. and cads,
Fan Chop Ceylon, in 20-lb. cads,
Crosse & Blackwell Goods,
Armour's Lunch Tongues,
Armour's Ox Tongues,
Victor Lime Juice,
Paterson English Pickles,
Windsor Salt Co.'s Table Salt, 3's and 7's.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Choice SCOTCH FISH

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

Warranted SOLELY from the FAMED ABERDEEN FISHERIES.

ARE THE BEST TO BE HAD

The recognized leading Brand in all the markets of the world.

SALT HERRINGS, in tins and kegs, and RED HERRINGS, in tins.
"CROWN" BRAND.

DELICACIES

Specially adapted for family use. No household should be without them.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

TEAS...

New Japans

New Japans

EARLY CROP MAY-PICKED YOKOHAMA.

New Japans

Keen buyers and judges of value—your best interests will be served by inspection and comparison of the grand values we offer.

Our selections this season have been made with exceptional care, with the result that our large and varied range of New Japans show more than ordinary inducements to buyers.

Kindly write us for Samples. We want your business and are willing to risk our reputation upon the result.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

WM. PATERSON & SON
BRANTFORD

MANUFACTURERS OF HIGH-CLASS

Biscuits Confectionery and Pickles

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly), TORONTO AND MONTREAL, JULY 20, 1894 ($2.00 per Year) .No. 29

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St. E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building, Roy V. Somerville, Manager.
EUROPEAN BRANCH: Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

SIGNS of disintegration have made their appearance in the organization known as the Toronto Fruit and Produce Exchange. This is to be regretted. The primary object of the Exchange is to curtail credits; not to fix or regulate prices. And for this it is entitled to the support and sympathy of all who desire to see the evils of the credit system eliminated from business. There are two sets of rules in the Exchange regarding collections. One relates to city customers and the other to country customers. Those dealing with the former decree that all goods sold on credit up to Friday night of each week must be paid for on the Monday succeeding. The debtor who fails to comply is placed on the delinquent list, and all members of the Exchange are enjoined, under penalty of a fine from selling him on credit until such account is liquidated. Country customers are required to pay their bills the first Saturday in each month. Taking notes, accepting cheques dated ahead, or holding a cheque longer than the next banking day succeeding that upon which the cheque is received, are among the things for which the members must withhold. At first, and before its objects were understood, there was a good deal of opposition to the Exchange by the retail fruit dealers, but as its objects and aims became known better, this nearly all vanished, and now, only a few months after its inception, its principles are generally endorsed.

* * *

All the members of the wholesale fruit trade are not members of the Exchange. The largest firm in Toronto, for instance, is not. But whatever dangers may have arisen to threaten the existence of the Exchange, they are not the making of foes without. They are rather because of the action of those within. In the first place, through inadvertence, customers were placed on the delinquent list who should not have been; and now one member at least has seceded because other members have not been faithful to the rules of the Exchange regarding credits, and the penalties were not enforced. This is the most serious danger that has yet threatened the existence of the Exchange. When members of such an organization as that lose faith in each other, it's good-morning to it, unless, peradventure, it can be restored. It lives by faith. A paltry fine will never keep the Exchange intact, when that quality is lacking. Since the Exchange came into existence much benefit has accrued to its members, in the way of shortening the terms of credit particularly, and it is to be hoped that the dangers now threatening it may drive the members more closely together, and to a better observance and enforcement of the rules than is claimed to now obtain.

* * *

Retail grocers have but few recreation days. And the fact is none the less true because it is the fault of a system which is of their own building. Next Wednesday, the 25th inst., is one of the days in the year of grace when the retail grocers of Toronto disport themselves. On that day the Retail Grocers' Association holds its annual excursion to Niagara Falls and Buffalo. All who can should take it in. Much of the friction that exists in the trade to-day is because of mutual jealousies. These jealousies in turn are largely the result of a want of acquaintanceship of the members of the trade with each other. It is obvious, then, that the larger the circle of acquaintanceship gets the broader will become the views of the trade, the wider its charity, and the fewer the evils which it has to contend with. The excursion on Wednesday next will afford the opportunity of the year for propagating the spirit of goodfellowship in the trade, and no grocer should miss taking advantage of it. A good many will close their stores on that day. Others there are who probably will be unable to see their way clear to do so, but if they cannot close up, they can leave their clerks in charge and go themselves. The clerks can be given another day. But where it is possible, everybody should try and close up. And then the advantage to be gained by rubbing shoulders together is supplemented by the benefit to health that will accrue from the day's outing.

* * *

Ratified at last has been the treaty between the Dominion of Canada and France. At the last session of the House of Com-

mons, it will be remembered, Canada's acquiescence in the treaty was deferred because of certain obscurities surrounding it. Prominent among these were the meaning of the items of "fish preserved in their natural form" and "soap." During the year that intervened between the last session of Parliament and the present, the Finance Minister had correspondence with the French Government in regard to these obscurities, with the result that they were explained away; and he was warranted in last week urging the ratification of the treaty. The item in regard to canned fish interpreted means that Canadian canned fish, as ordinarily understood, will be allowed entry into France under the minimum tariff, while that relating to soap means Castile soap only will be allowed special privileges under the Canadian tariff. The House complied, but it was not without some opposition. Not much of the opposition was of a party character; in fact, the leader of the Opposition and several of his followers voted for ratification. It was those who took up the cudgels in behalf of the prohibitionists and the grape growers that presented the strongest front against the proposition; although those who held that Canada was getting the worst of the bargain were by no means an insignificant company.

* * *

As far as the protests of the prohibitionists are concerned, the fact that the treaty can be abrogated after due notice has been given will be ample protection to their interests should the Dominion ever adopt a prohibitory law. Then as to the grape growers and wine makers, it is the opinion that they still have a fair meed of protection. As for Canada's end of the bargain, what that will be is yet largely a matter of speculation. In agreements of this kind the smaller party usually has to take the smaller share of the benefits; and that is what it looks like in the present instance. That is yet, however, to be demonstrated by the actual working of the treaty. But supposing that Canada has not got the big end of the stick, or even half of it, is it not better to have a small part than none at all? In other words, will not Canada enjoy privileges under the treaty that she otherwise would not? The fact alone that we shall be able to get access to the French market with certain articles under the minimum tariff that we otherwise would practically be unable to get there at all, is evidence that we will.

LIGHT STRAWBERRY PACK.

THE pack of strawberries this season is not as large as last year. There seems to be no doubt about this. The damage sustained by the crop is the cause of the decrease. As a result firmer prices may be anticipated the ensuing season. A marked appreciation, however, is not probable. The strawberry pack of late years has ruled large, with the result that season after season large quantities have been carried over. The past year was no exception to the rule, and so, if the pack should be even so short that it will be exceeded by the demand, there is still some of last season's goods to draw upon. People may probably have to pay a little more for canned strawberries than they did last season, but there is no fear about their being able to get a sufficiency. At any rate it is a question whether as many strawberries would have been packed this season whatever the nature of the crop might have been. One of the objects of the Packers' Association, when the Selling Committee was organized some months ago, was to regulate the pack; and as strawberries was particularly one of the lines in which the pack had been excessive, there is ground for suspecting that in any event there would not have been so many put up as usual.

ONTARIO'S ARBITRATION LAW.

ONE of the most difficult social questions that has for years been occupying the attention of economists is how to settle grievances between capital and labor.

One of the means most advocated in order to secure the end is arbitration. And so strong has faith in its efficacy become that legislative bodies throughout the world are creating machinery to carry out the principle.

At the last session of the Ontario Legislature, it, too, fell into line, enacting what is now known as "The Ontario Trade Disputes Conciliation and Arbitration Act, 1894."

The Act is what may be termed double-barrelled in character.

One set of machinery is for the settlement of difficulties between railway companies and their employees, and the other is for adjudicating difficulties between all other kinds of employers and their employees.

There are what are termed councils of conciliation and councils of arbitration.

The council of conciliation consists of four conciliators. To this body the dispute is first submitted. Should this body fail to bring about a settlement, the matter goes on to the council of arbitration. That body consists of three members, two appointed by the Lieut.-Governor, on recommendation of employer and employees respectively. The third, who presides, is appointed on the recommendation of the other arbitrators. Each council holds office for two years.

A claim or dispute under the Act includes such matters of dispute between employers and employees of ten or more in number as these: (1) The price to be paid for work done; (2) damages alleged to have been done to work, delay in finishing same, etc.; (3) the price to be paid for mining; (4) the performance or non-performance of any stipulation or matter alleged to have been in an agreement; (5) insufficient or unwholesome food supplied to employees where there is an agreement in regard thereto; (6) ill-ventilated or dangerous workings or places in mines or unwholesome or unsanitary rooms or other places of accommodation in which work is being performed; (7) the dismissal or employment under agreement of employees; (8) the dismissal of employees for their connection with any trade or labor organization.

Both councils have power to enforce the attendance of witnesses and to examine them under oath.

The report of the award of the council of arbitration is to be made within one month after the council has completed its sittings, and, provided each party to the dispute had agreed, prior to the hearing of the same, to be bound by the award, the award may be enforced by legal proceedings.

Remuneration of members of council of arbitration is fixed at $3 for preliminary meetings, $4 for whole day sittings. The members of the board of arbitration are to be remunerated in such manner and at such rate as the Lieut.-Governor-in-Council may appoint. Witnesses are entitled to the same fees as in the Division Court.

There is now in the Province of Ontario the machinery for adjudicating differences between capital and labor, and if disputants fail to take advantage of it, the fault will not be with our legislators. They have done their part; and it now devolves upon employers and wage-earners to do theirs when occasion demands, instead of going into open warfare, unsettling trade and inflicting injury upon themselves directly and others indirectly, as is always the case to a more or less extent where strikes obtain.

POOR EXPRESS DELIVERY.

COMPETITION is needed badly in express transporta ion in Canada, especially with the Canadian Express Co. Unless they amend their ways, slow freight will get there before them. The other day a parcel was left with them at 2 p.m. to forward by a regular 4.35 p.m. train. The depot is only five minutes distant, but the package was not sent until some time at night. When spoken to the only response was that if the shippers wanted to catch that train they should have taken the parcel to the station themselves.

Complaints are also made that employees steal fruit and other commodi ies in transit, and there can be no doubt of it. No satisfaction, however, can be got from the company. The time is not far distant when the post office department will handle much of the business now done by the express companies, and continued inattention to the needs of the public will bring on that period sooner than anything else. In Germany, especially, the post office does a very large and profitable parcel business, such articles as tea, sugar, coffees, etc., being largely delivered in that way.

JAPAN TEA OUTLOOK.

"THE Japan tea market is on the mend," said a tea broker to THE GROCER'S Montreal correspondent on Saturday last. "In fact the most interesting phase of the grocery market at present is the improved demand for early teas in Japan, which, according to my cables show a noticeable change for the better. The stock remaining there is now held at an advance of from $1 to $2 per picul above what was paid for shipments in the early part of June. The settlements are about 10 per cent. in advance of what they were last year, but this, however, was almost entirely due to the earlier opening of the season.

"At the same time the fact remains that the yield of first crop teas is actually smaller than what it was last year. A result of this is that early teas are not plentiful, and it is my opinion that those who are in a position to hold such for awhile, can realize higher prices. Stocks in Montreal, also in my opinion, are in better shape than last year, and, altogether I think the Japan tea trade has a much healthier outlook than a year ago. All depends, however, upon the trade having nerve enough to hold on for higher prices, which in my opinion are sure to come."

A letter from Yokohama was shown THE GROCER man in relation to the same matter which was much to the same effect. It was as follows :

"During the early part of the interval business at the two ports was continued with great a tivity, but more recently there has been a slackening in the demand. The first crop is now practically exhausted. The second crop teas are arriving with a fair degree of freedom, and thus far appear of good average quality. As to values, while some irregularity is noticeable here and there, the result of the less eager attitude of buyers, prices on the whole cannot be quoted down, as the falling off in quality fully compensates any apparent decline. The arrivals are 50,691 piculs; settlements, 52,516; stock, 8,340. At Hiogo the arrivals are 37.330 piculs; settlements, 38,815; stock, 2,035. The settlements up to date at both points amount to 214,011 piculs, against 182,955 piculs at the same time last year and 194,275 in 1892. The amount exported to Canada up to date is 1,511,122 pounds, as against 1,351,477 at the same time last year, and 1,863,638 in 1892."

THE TRAVELERS' PROMENADE.

TORONTO'S City Trave'ers' Association held its second annual promenade concert Monday evening last. And 'twas a "a jolly good company" that took it in.

About 1000 of the youth and beauty of the city crowded their way on board the steamer Chippewa, bent on having a good time. And they got it, which is nothing unusual with anything the travelers father.

About 9 o'clock the big steamer left her wharf and lazily made her way out through the western gap into the lake, where for nearly three hours she steamed about to nearly all points of the compass, seemingly having no other care than the pleasure of the crowd of exuberant spirits she was carrying. The mo n looked down through an almost cloudless sky, and the breezes, while cool, were not sufficiently so to cause uncomfortableness.

The arrangements made by the committee for the entertainment of its guests were excellent. On the promenade deck was stationed the band of the Royal Grenadiers. Aft of the main deck was Glionna's orchestra, around which were gathered many score of laughing dancers. In the ladies' cabin a recherche program of vocal and instrumental music and readings was digested under the direction of R. M. Corrie. Those who contibuted to the program were : The Harmony Quartette (Chas. Dimmock, R. Gorrie, W. H. Adamson, Fred. T. Verral); Mr. Harrison, piano soloist; George Barron, baritone soloist; Mr. Osborne, mandolin soloist; E. B. Piggott, comic; Mr. Howitt, bass soloist; A. J. Tipping, tenor soloist; Neil Burton, elocutionist. By no means the least point of attraction was for'ard on the main deck. Here was located Chas. Parsons, banjoist; Albert Irving, mouth organist; and Albert Taylor, banjoist; and around them circled many jovial spirits with good voices, and a knowledge of, seemingly, all the popular and topical songs in existence. The smoking room was turned into a card room, but the attractions were too strong elsewhere for it to be well patronized.

The second annual promenade concert of the City Travelers' Association was a successful affair in every respect, and the committee of management is to be congratulated.

A SOAP MAN MARRIES.

The Handsworth Herald and North Birmingham News (England) of June 16 contains the following :

"Before a large congregation at St. Silas', Lozells, on Wednesday, the marriage took place of Thomas E. Owens, of Picton, Ont., Canada, and Miss Annie Pearce, the eldest daughter of Henry Pearce, of Hunter's Road, Handsworth. The ceremony was conducted by the Rev. D. A. Maxwell, M.A., vicar. The bride, who was given away by her father, wore a charming dress of cream serge, trimmed with white fur. There were three bridesmaids—two sisters and a cousin of the bride—the dresses of the two former being of yellow crepon, trimmed with lace to match, and that of the latter similar to the dress of the bride. Each carried a lovely bouquet, that of the bride being of magnificent white roses and lilies. Albert Assender was the bridegroom's best man. Subsequently a reception was held at the home of the bride's father, the guests being chiefly relatives of the bride and bridegroom. A large number of valuable presents, including several of sterling silver, were received. During the afternoon the bride and bridegroom left for London prior to their departure for Montreal."

The groom, Mr. Owens, is a member of the Century Co., the Picton, Ont., soap manufacturers, and THE GROCER tenders congratulations.

CORRECTION.

A paragraph appeared in last week's GROCER to the effect that "A. Campbell, a prominent business man of Lockport, Ont.," was dead. The paragraph, which was clipped from an exchange, was incorrect. That this was so we are reminded by the following :

LAKEPORT, ONT., July 16, 1894.

THE J. B. MCLEAN PUB. CO., Toronto.

Gentlemen,—We wish to contradict the statement that appeared in the last issue of THE GROCER, of the death of A. Campbell, of this place. It was A. Campbell's wife. Please have this attended to and oblige.

Yours respectfully,

LAKEPORT PRESERVING CO.

Per M.

CREDIT IN COUNTRY STORES.

A MANITOBAN merchant named Clifford has issued a pamphlet on the subject, "Credit in Country Stores," and THE GROCER herewith reproduces it for the benefit of its large constituency. The writer launches into his subject without any preliminary exercises, and in the following manner:

That we should all be the better for paying for the necessaries of life, our food and clothing, as we use them, will I think be admitted by all. Is such a method of living practicable with us? is a subject this pamphlet proposes to discuss.

A cash system is a hard system to get into when times are bad, but when they are "booming" we do not realize that the same necessity exists. The People's Store was started with the object of gradually working from a credit to a cash system by making a difference between the price of goods bought on credit and those paid for in cash; but unless some more decided step is taken this object will never be attained, for there is always a tendency to expect more accommodation from the local store because it is a local institution, than from a firm that has its headquarters at some distant point. The local merchant being more in touch with his customers, having more opportunities of speaking to them and knowing their financial position, to some extent admits this claim, but one exaggeration grows out of another till some begin to treat, even if they do not maintain it in so many words, the local store as a charitable institution and not as a business one. "If I can't get my groceries on credit till fall, I don't know how I shall pull through," "I'm ashamed to ask you for credit, but—" and similar phrases are I think familiar to all country storekeepers, while many are the men who count themselves excellent customers to the local store because they pay their bill regularly at the end of twelve months.

To give the best satisfaction to all, a business should be run strictly on business lines. We should not look for credit where we have to apologize for asking for it. No one thinks of apologizing to a loan company when they apply for an advance on farm property. The loan company's business is to advance money at interest, the storekeeper's business is to turn over his capital as frequently as possible.

Let us look for a moment into some of the causes that have led to the credit system in this country, to a system that has given men the idea that they are "good pay" if they settle up at the end of a year. First and foremost, this system has been bred by the fact of Manitoba being a new country; everything starts at sea level as it were; to have left it alone for a hundred years, it would not have gone behind what it was twenty years ago, because at that time it was practically untouched by men, therefore every step taken was an advance, every acre cultivated, every building added was a step towards a development that practically has no limit. This at once created a feeling of confidence; men had no hesitation to buy, and sellers parted readily with their goods, not on the credit of the purchaser, but because of the confidence they had in the country. But in making their calculations they omitted to reckon time, forgot that no matter what the resources of the country were, and they are to-day just as great as ever, it must take time as well as capital to bring about that development; hence promises to pay in comparatively short time were given and accepted without due consideration for unforseen risks and the time necessary to produce the desired returns, and it is the awakening to these facts that largely tends to the want of confidence and consequent general depression of to-day. The fault was on both sides; the salesman was too ready to part with his goods, for he was confident the amount was to be got out of the land. What does it matter to a man, from a business point of view, whether you or I can hold on to what we have, provided that when we are wiped out our 160 acres are in such a locality and state of cultivation that some one else will take hold of it where we left off? Many are the complaints raised against machine companies and horse dealers because they have persuaded farmers to purchase what they could have done without. But they were simply business institutions; their object was to make sales and get their money, and it was for the purchaser to know whether he required the money or whether he could purchase them without sacrificing what he already had. The greatest fault was on the part of the purchaser, hence the punishment falls heaviest on him. The salesman was likewise sometimes at fault in estimating the ability of his customer to pay, hence he suffers in proportion, and the depression is felt by both parties.

Another cause is that the returns of our year's labor only come in once a year so long as we depend on wheat alone; and a man who has practically been without money for eight months seems to be unable to hold it when he gets it; hence in the years when wheat was a high price, or a big yield, many could see nothing better than to at once invest the balance of their earnings, after paying their debts (some not even waiting to do that) in land, more machinery or some similar article which could not be turned into money again at a moment's notice should an emergency like the present arise.

But there is another cause which more directly affects the country store than those just cited. The bigger the profits the bigger the risk, and in order to increase his business the merchant will sell on credit, increasing the percentage on his goods to what he thinks will cover the risk of bad debts; so that if he knows a customer has only $100 cash to spend, but will buy $150 worth of goods if given till fall to pay for them, he will naturally take the risk, which, supposing his man to be industrious and on a good farm, is small, and thus increases his business fifty per cent., otherwise the trade will go elsewhere. Provided the storekeeper adheres strictly to business principles, and selects only such credit customers as he knows to be reliable, his risk is small compared with the increase of business he gains. But in taking these risks the storekeeper opens the door to the man who looks upon him as a charitable institution. "If I pay the cash to you a creditor will sue me for an old debt," "I can give you no security beyond my note, but will make it a point to pay you first if you will only see me through till fall," "You know I paid you up before, won't you trust me again?" and so they follow one another. There is not a single one amongst them who would admit that he was dishonest, that he is getting goods under false pretences or that he is not a man of his word, but that the merchant knows from experience that a percentage of these debts will be bad, but that he must wait till fall to get his suspicions confirmed. Why is it that the storekeeper does not draw a hard and fast line that will exclude these customers? Because in doing so he would dismiss a large number who will pay when they say they will; he therefore adds an extra ten per cent. on the goods he sells to all, to cover the loss which he knows is there but cannot detect till it is too late.

By carrying on a strictly cash store all this bad debt risk is wiped out, but in a place the size of ours and situated the way we are, the question arises, can we guarantee a sufficiently large business to warrant anyone running a permanent cash store?

Five years ago a store with a stock worth $4,000 supplied us with an assortment of dry goods, groceries, general merchandise, and hardware. To-day a general store requires a stock worth at least $8,000, exclusive of hardware, to carry the assortment desired. The interest on this amount at 10 per cent. is $2.65 per working day, while the cost of

Established 1850

MICA GOODS

To hand a large consignment of

Canopies for Gas Globes
Will fit any shape.

Adjustable Cylinders for
Silk Lamp Shades
Protectors for Candle Shades
Will fit any holder.

Write us for Quotations.

James A. Skinner & Co.
TORONTO, ONT. VANCOUVER, B.C.

DISAPPOINTED = =

Our second lot of Japan Teas ex "Empress of Japan" have not yet arrived on account of recent floods on C. P. R., **but** we trust to be able to make shipment by end of the week. See our samples before buying.

Lucas, Steele & Bristol Wholesale Grocers .....HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON

attendance, fuel, light, rent, taxes, and insurance, cannot be paid for with less than $5.35 per day. Selling goods at 12½ per cent. margin, it would require a business of $67 per day to pay expenses; at 15 per cent. margin, it would require $58 per day, while if only $29 was taken in, goods would have to be sold at 30 per cent. to pay expenses, and it makes no difference whether the proprietor attends to the counter himself or pays another to take his place, the working expenses chargeable to the business will be the same in either case.

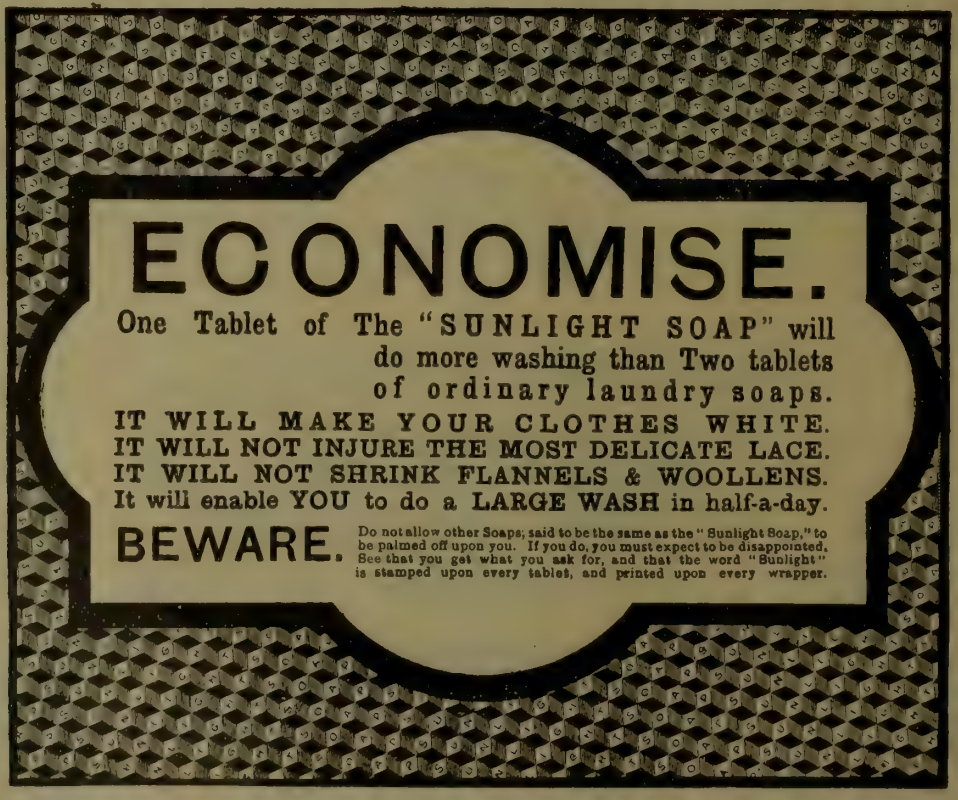
We have no transient trade in Austin, no one coming on a holiday from a distance who will spend a little money in presents for themselves and their friends before leaving. The country store's business is the same the year round; the same customers with much the same requirements for their households one year as another, therefore if a cash store is to exist it must look for support from the immediate neighborhood. Can we guarantee 200 customers who will average $90, or 150 customers who will average $120 per year at the very least? If not, it will not pay one to carry a stock such as we require and sell goods near a 15 per cent. margin.

This is the view the merchant takes of the situation and the answer is plain to each of us. Make no more effort than we have done in the past towards getting into a cash system and it will be impossible to run a cash store in Austin.

As business is carried on at present, some pay their year's bill in the fall, and some at the end of every three months, and some at end of every month. If then we can pay at the end of our stated term, why not at the beginning? If we pay $100 every fall, why not let it be paid in for what we shall require instead of always for what we have had? If we can pay $10 into the store on June 1st, why not pay that $10 for June, not for May? This is reversing the order of things. I wonder what our opinion would be of the merchant to whom we had paid $100 in advance, and he was to tell us with a long face that he had really meant to supply the goods but on account of hard times, etc., he could neither supply the goods nor return the money. No! no! this is a string we have always attached to our own bow, and comes in too handy with many of us nearly every year, to part with. Many will tell you they would pay cash if they could catch up with the back debts, and the next moment turn round and buy a horse or some machinery to be paid for out of the next crop. The real reason that the cash system is not more general, is that we will spend any length of time talking about it, but we will not make the effort necessary to bring about the adoption of the system.

It is not correct to say the cash customer pays for the bad debts; the credit customer who pays, pays for the credit customer who doesn't. The ten per cent. added to cover bad debts is returned to the cash customer in the form of discount, though were every article sold on a cash basis the cash customer would probably get goods to better advantage than he does at present. Still a cash store at Austin cannot be expected to sell every item at the lowest price quoted elsewhere, though the cash customer being more independent and more desirable than the credit one, a merchant will invariably try and quote a price to suit him. Some firms will sell an article as a "leader" at cost or less than cost; others will have a line of bankrupt stock, whilst some doing a larger business with a larger range of customers require a smaller margin to cover running expenses, and I have seen goods quoted by retail dealers in the larger towns at the wholesale prices quoted to small country storekeepers; but I am convinced that even supposing we could not buy much cheaper by paying cash, we should find our position greatly improved by having no store bill to meet in the fall.

I do not wish to be understood as condemning the system of dealing on credit, for without it business and speculation would be dead, but what is to be avoided is the abuse of it, as instanced in our own province. It may pay us to raise a percentage of the value of the farm on the security of the whole; it may pay a man with a hundred acres of crop to buy a binder by instalments, so that instead of paying out $100 cash a year for hav-


ECONOMISE.
One Tablet of The "SUNLIGHT SOAP" will do more washing than Two tablets of ordinary laundry soaps.
IT WILL MAKE YOUR CLOTHES WHITE.
IT WILL NOT INJURE THE MOST DELICATE LACE.
IT WILL NOT SHRINK FLANNELS & WOOLLENS.
It will enable YOU to do a LARGE WASH in half-a-day.
BEWARE.
Do not allow other Soaps; said to be the same as the "Sunlight Soap," to be palmed off upon you. If you do, you must expect to be disappointed. See that you get what you ask for, and that the word "Sunlight" is stamped upon every tablet, and printed upon every wrapper.

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.
CANADIAN HEAD OFFICE: TORONTO.

ing his crop cut for him, he may pay the same sum to a machine company for a couple of years and then own a binder for himself, or it may pay him to purchase a team, paying only half their value in cash and the balance when, by the use of them, he has earned it; but it is an abuse of the credit system for a man with 30 or 40 acres of crop to buy a binder because he can get it on time, or to consume his groceries and wear out his clothes months, not to say years, before he has paid for them; for the necessities of life do not earn their own value—they are an expense which must be paid for by deducting from the profits of the industry we follow.

In conclusion—(1) No man should be able to purchase goods on credit without having material security, either in the articles themselves or in collaterals, to offer in exchange.

(2) No man should expect credit in a business deal merely because he is known to be honest; no praise is due to a man for being honest, but no condemnation is too severe if he is dishonest.

(3) The life of a cash store in Austin, and

JUST RECEIVED 200 Half Boxes Currants
(Finest Quality) also
1000 Puncheons Choicest Barbadoes Molasses
Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers **Montreal**

NEW CROP JAPANS
CHOICE and MEDIUM Grades
NOW IN STOCK

Write us for Samples and Quotations.

Davidson & Hay Wholesale Grocers Toronto.

EXCELLING ALL OTHERS IN
BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Packages
2 Doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.
Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

The Ireland National Food Co., Ltd.
OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.
TORONTO, CAN.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Denia Raisins Sold Out

We are now offering

Fine California MUSCATEL RAISINS

AT LOW PRICES

M. MASURET & CO.

Wholesale Grocers LONDON, ONT.

the price at which goods can be sold in it, depend entirely upon the support it receives from the neighborhood. The volume of business, cash and credit combined, being done in Austin during the present year would not warrant a cash store at prices that would be satisfactory to purchasers.

(4) No one need expect to pay cash for what his household will require for nine months or a year by merely making up his mind to do so. He must make some provision by which he can carry out his determination, and if necessary set apart a certain quantity of wheat or cattle, or start a savings bank account, and no matter where he buys his goods, have the money so placed that he can spend it for no other purpose than for supplying himself and family with household requirements, and now is the time to think the matter over and see what would be the best to do for next year.

(5) If a cash store is to be started in Austin, its object should be to better the community and not a mere excuse for refusing credit to long-winded customers, and this can be done by treating all, from the railroad tramp to the Governor-General, alike, by selling to all at the same price when, and only when, they have the money. If you allow a man credit for three hours, why not for three days, and if you allow one man credit for three days, why not allow another who owns several times the value of property credit for three months?

(6) It has always been the endeavor of the management of The People's Store to make it worthy of this name, and if the proprietor can assist in such a movement as the one above suggested, he will be pleased to do it; if, however, the verdict is that only a credit store can exist, he will, as already intimated, retire as soon after October the first as possible, for the reason that the direction of a credit store requires more attention and time than he can devote to it.

John Wilson Lawrence, assignee of the estate of C. A. Wilson and W. J. F. Wilson, has filed suit for the purpose of having Isabella Wilson, of Barrie, declared a trustee of the estate.

DRY GOODS.

TORONTO MARKET.

THE dry goods wholesalers have now got clearly into fall business, while the manufacturers' agents are booking orders for next spring. In the warehouses the unsold balances of summer stock—and these are not large—are being put away behind counters or on the top of shelves. The full attention of every person in every department is being turned to the opening up of fall goods, and marking, ticketing and arranging these. There will be full display in the warehouses inside of a month, but shipping on fall account will not be very general until after August 4th.

Retailers are ordering much more freely than two weeks ago. True the orders are not so large as last year, nor is the total volume to date equal to last season. Nevertheless summer stocks have been materially lightened and retailers are deciding that they must buy fall goods some time or other. When the shelves begin to show bare, travelers can make better impressions and customers have better heart.

Japanese silks are reported to be much stronger in primary market. They have been very low for some time, and the rise is due no doubt to the increased demand from America.

MONTREAL MARKET.

The week has witnessed little change in the position of the dry goods market; a few sorting orders are coming in from travelers now out for summer lines of goods, but, in the main, business is very quiet. With regard to fall orders, a very cautious spirit seems to actuate buyers, and it is yet too early to speak of business in this connection with any degree of authority.

Wm. Agnew & Co. received during the week some of their fine lines of dress goods, and shipped them without opening the packages on orders already in hand.

Brophy, Cains & Co. have now on hand some of their fine lines of fall dress goods. They invite their friends to give their representatives a few minutes when called upon, feeling assured that they will be repaid for the trouble of an inspection of their samples.

THE LONDON GROCERS' PICNIC.

The fourth annual picnic of the Retail Grocers' Association of London will take place Wednesday next, 25th inst. London's grocers are progressive in matters of pleasure as well as in matters of business; and it is not surprising therefore that THE GROCER'S correspondent in the Forest City writes that next Wednesday's picnic "promises to eclipse all former efforts in that line." As each one, however, has been better than its predecessor, a good many will wonder how that can really be. But London grocers laugh at difficulties and cry "it shall be done" when they undertake to do a thing. All London's grocers will be there. That is a foregone conclusion, for they always close up on picnic day. Country merchants in the vicinity of London should do the same thing and go to the picnic. At any rate they should take in the picnic whether they close up or no.

NOT SURE OF HIMSELF.

Over-confidence has been the ruin of many a man. It is better not to boast, but rather to remember ourselves, lest we also be tempted. So thought a venerable negro, mentioned by the Washington Star.

He had applied for work.

"So you want to do chores for us?" said the gentleman on whom he had called.

"'Deed I does."

"Well, I don't know. You look as if you were honest"—

"Colonel, I'll tell yer de troof 'bout dat."

"Very good."

"Well, yer see, I specks I'se pufficly hones', but I kain't be sho."

"Why not?"

"'Kase I aint had 'nough 'sperience. I'se wifstood watermillions all right 'nough, but I aint nebber had no face-ter-face temptations wid chickens."

S. F. McKinnon & Co., filed suit, Monday, against W. H. Trebelcock, a former London merchant and C. B. Armstrong, to whom Trebelcock recently assigned, to set aside as preferences a judgment of $8,000 given to McMaster & Co., and one of $2,000 to Harriet Armstrong, mother of the assignee.

IMPORTED SARDINES

We are offering big value in Portuguese Sardines, ¼ tins, 8 12 fish packed in good oil; price, $7.00 per case. This price we would shade for quantities. Get some of these while they are going, as this offer cannot be repeated after the lot is sold.

SAMPLES ON APPLICATION.

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered
New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

CANNED

FINNAN HADDIE

KING BRAND

Cut Prices Quality Guaranteed.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S "EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & CO.
41 and 43 Front St. East

Headquarters FOR

-SALMON-

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

TRADE CHAT.

A MEETING of the Executive Committee of the Fruit Buyers' and Exporters' Association will be held in Hamilton to-day (Friday) for the purpose of making arrangements for the annual meeting which takes place in Toronto next month.

New potatoes are selling at $2 per bushel in Simcoe.

Live fish have been safely transmitted by mail from India to London.

It is expected now that the new United States tariff will not go into force till Sept. 1st.

Cherries are very plentiful at Ridgetown. Three cents per quart is about the price quoted.

F. Smith, of Tilbury, made a shipment of 125 two framed nuclei of bees to Michigan last week.

The hail storm that passed over the Niagara district is claimed to have injured the fruit crops.

A grocer named Gagnon, from Cote St. Paul, was run over and killed at Montreal Thursday night by an electric street car.

A Quebec despatch says that salmon are exceedingly plentiful this season, and are being brought up in great numbers from the north shore streams.

Burglaries are quite the order of the day in Brantford just now. The grocery store of Hartley Bros. was broken into on Sunday, and a quantity of stuff taken.

The Dominion Government has announced that the Insolvency bill, which has already passed the Senate, will not be dealt with by the House of Commons this session.

One hundred and seventy bushels of Canadian raspberries were purchased by Detroit buyers at the market in Windsor one day last week and shipped over the river.

The wholesale confectionery establishment of D. S. Perrin & Co., London, is partially shut down on account of non-arrival of goods from Chicago delayed by the labor troubles.

During the first six months of 1894, 471 families from the United States reported to the Customs authorities at St. Hyacinthe, Que., their intention of becoming residents of Canada.

The business men of Delhi have decided to close their places of business Thursday afternoons until the middle of September, and at 8.30 evenings, excepting Saturdays and days preceding holidays.

Good butter in Philadelphia sells very high. Fifty cents is quite a common price. More indifferent qualities, of course, can be procured for a less price. The butter made by the Quaker families of Darlington and Sharpless is widely known, and for twenty years the Darlington butter has sold for $1 a pound. The supply is limited, and new customers have to wait for old customers to die before they can buy it.

Twelve men have just completed the shearing of 15,000 sheep on the ranch at Swift Current. Two of them, Australians, sheared 150 per day each. The clip averages about 7 lbs. The lamb crop has been exceptionally good.

W. H. Stevens, proprietor of the Kent Mills, Chatham, predicts that the ruling price for the new wheat crop will be 50c. a bushel. He considers that dealers have been paying far in excess of the price warranted by the market, either present or prospective.

J. Cameron, representing the J. B. McLean Co., of Toronto, is in the city on his way to the coast. The publications represented are THE CANADIAN GROCER, BOOKS AND NOTIONS, THE HARDWARE MERCHANT, DRY GOODS REVIEW, and THE PRINTER AND PUBLISHER.—Free Press, Winnipeg.

The Yarmouth Creamery Co. have been operating their factory for a week past and are turning out a prime quality of butter. An average of 5,700 lbs. of milk, is taken in daily, from which 275 lbs. of butter is made. It is reported that the manager, a young man from Ontario, says that although he made the butter which took the prize at the World's Fair, he never saw the equal of the article he is now making for fine flavor. C. G. Godfrey has been appointed selling agent. —Gazette, St. John, N.B.

A GOOD PLACE TO REST.

An exchange tells of a man who went into a store and asked if he could rest four or five hours. The proprietor, who had just found a nest of new born mice in the coffee grinder, told him he could, and then asked why he did not go to a hotel. The man replied: I am suffering from nervous prostration, and the doctor told me to find a quiet place to rest, and as I see you do not advertise I knew I could not find a quieter place, and with that he settled back in his chair and watched the swallows build a nest in the cheese case.

IT'S THE WAY THE WORLD OVER.

A Snohomish grocer, who has a long list of real tough delinquents on his books, posted himself in a convenient position the other night and counted fifty-seven moneyless debtors who paid seventy-five cents each to take in a second class minstrel performance. No wonder a merchant occasionally loses faith in human nature.—West Coast Trade.

The use of sticky fly paper is constantly increasing and has become a remunerative article of trade. The volume of your trade will depend upon your selection of brands. Tanglefoot will always give the best results to you and your customers.

J. F. EBY HUGH BLAIN

Chase & Sanborn's Condensed Coffee

Red
Blue
Yellow
} **Seals**

Pure Coffee, Cream and Sugar

ABSOLUTE PURITY GUARANTEED

Write us for sample case.

Now is the Time for Selling Same

Batger's (London, Eng.) **JAMS JELLIES**

Unequalled for Purity and Flavor

1 lb. Glass Jars

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, prepared and pressed into shape by tremendous hydraulic pressure, and hardened or indurated by chemical process. It was first manufactured in this country in 1884, has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Pans, Wash Basins, Cuspidors, etc., and its peculiar advantages are :

Will not shrink or swell.
Will not taint milk or any liquor.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, it is forced upon the notice of the public by the most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 19, 1894.

GROCERIES.

TRADE exhibits more life than it has for some weeks, but it is almost altogether on country account. City trade is quiet, but little else could be expected, however, when so many families are away at holiday resorts. The feeling in sugars is stronger than a week ago, in sympathy with the New York market, but there has been no advance in prices. The demand is a little better for sugars, and is still improving. But the interest is principally centred around the tea market. The second shipment of new season's Japan teas arrived here Monday, and they are receiving some attention. Samples of new season's Moning Congous and Ceylon teas are also being shown, and like the Japan teas, are showing exceptionally good value. Shipments of the Ceylon tea are expected to arrive within a few days, and the Moning Congous will probably be to hand about the middle of next month. The only new feature in canned goods is a firmer feeling in peas in consequence of the reported light pack. Fresh shipments of green Rio coffee are on the market, and there is a good demand for them at steady prices. A little more activity has been developed in molasses. A few fresh shipments of Valencia raisins have arrived during the past week, but there is still a scarcity of this fruit, and prices are firm. On account of the liberal supply of fresh domestic fruits, foreign green fruits are not receiving much attention. The butter market rules firm.

CANNED GOODS.

About the only new development in the situation is a firmer feeling in canned peas in consequence of the lightness of the pack. The range in prices is still 80 to 85c., although some houses are firm at the outside figure. Demand for all kinds of canned vegetables is fair only. We quote tomatoes at 85 to 90c. and corn at 90 to 95c. Demand keeps good for salmon at $1.25 to $1.35 for tall tins and $1.50 to $1 60 for flat tins. Lobster is still going out well, particularly new pack in flat ½'s. We quote: Flats, $2.40 to $2.50; new flats, ½'s. $1.35; talls, $1.85 to $2.25 Canned peaches are selling well, but other kinds of canned fruits are not wanted. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 75, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

Fresh shipments of Rio coffees have been received. The fine grades are moving out rapidly, and no trouble is experienced in getting full prices for them. Finer coffees are little higher, the outside price touching 23c. We quote green, in bags, as follows: Rio, 20½ to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

There is nothing new to report, business still being dull. The following are the quotations: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

Trade remains steady and prices unchanged. We quote as follows: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade continues fair at previous quotations. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

There is a stronger feeling and an improved movement to report. From this out an increased demand may be expected. The increased business, however, does not appear to have yet reached the refineries, but it is of course merely a matter of time before it will. Ruling price for granulated is 4⅜ to 4½c., and yellows sell at from 3⅜ to 4c., with raws quoted at 3¼c.

N. Y. Journal of Commerce: Offerings of raws depend a little upon the terms of consignment, but in general they are moderate and carefully made for all near-by positions, and are not very plentiful. Indeed, some importers are refusing to negotiate at all just now, feeling confident that the natural merits of the position must act as a stimulant. Refiners certainly appear quite willing to negotiate. Refined have been a little irregular. At the opening demand was very good, in part filling orders received after hours on Saturday, but later buyers seemed to be more cautious, and only small lots were called for. In general prices were steady, but on Nos. 13 and 14 an advance was made. Just why these grades were selected does not appear clear to the general trade, and there is evidently some disappointment that the advance was not more general.

Epitomized, Willett & Gray's Statistical says: "Total stock in all the principal countries, 1,301,859 tons, against 984,093 tons at same dates last year. Afloats to the United States from all countries estimated 72,000 tons, against 53,000 tons last year. The raw market has been steady and firm during the week, with large transactions, buyers having been willing to take all the sugars offered at the current quotations, which were on the spot, or near by, or which could arrive before August 1st, or the possibility or probability of a duty taking effect on that date. Some holders prefer to store their arrived cargoes rather than sell at present prices. Refined has been in fair demand during the week, but it has been restricted somewhat by a feeling of uncertainty respecting the tariff outcome and of uneasiness regarding the impending railroad strikes. At the close, however, a large business is doing, and buyers are no doubt accumulating a considerable surplus stock over their present requirements. Some refineries are oversold two weeks or more, and an improvement in prices must soon follow."

SYRUPS.

There is a fair demand, particularly for brights. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

An improvement is reported in the demand, and more is said to be selling than is usual at this time of the year. Prices are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

The second shipment of new season's Japan teas, which should have been here some weeks ago, arrived on this market Monday last. This fact has given new interest to the market. The teas are showing exceptionally good value. They range in price from 17 to 25c., but the demand is principally for those selling at around 18 to 19c. There is a good enquiry. Samples are also being shown this week of new season's Moning Congou and Ceylon teas, and like all new teas this season are showing good value. Shipments of the new Ceylon teas, which are direct, are expected to arrive within a few days, but it will probably be three weeks or a month before the new Moning Congous are on the spot. The former will sell at from 15c. upwards. Advices from London state that the quality of the new season's Monings arriving there are somewhat better than last year, this being particularly noticeable in

the Keemuns and Kintucks. Some few chops have sold there at prices ranging from 1s. 6d. to 2s. 6d. Common grades are inferior to those of last year, and have sold down to 4½d. per lb.

Gow, Wilson & Stanton tea circular, under date of July 9, says: "Deliveries of Indian and Ceylon teas during June again show an improvement compared with last year's figures. It is satisfactory to notice that the stock of Indian tea at the end of last month was about 2,500,000 pounds less than at the corresponding time last year, and is smaller than it has been at that date for some four years past. The stock of Ceylon tea given in the tables below does not include 1,000,000 pounds which have arrived, but were not entered in time to be returned by the warehouse officials."

DRIED FRUITS.

There have been a few shipments of Valencia raisins received during the past week, but there is still a scarcity of this fruit. Prices are still firm, and we quote: Off-stalk, 6 to 6¼c.; fine off-stalk, 6¾ to 7c.; fine layers, 8c. Currants are still in fair demand at unchanged prices. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Prunes are moving fairly well for the season, several orders having been received during the past week; U's at 5½ to 5¾c. are what is wanted principally. We quote: U's, 5½ to 5¾c.; B's. 7½.; bags, 3¾c.; casks, 4½ to 5c. Figs are almost out of the market. We quote: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10c.; 28-lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c. Dates quiet and easy, at 4¼ to 5c.; selected Hallowee dates, 8½ to 9c.

BUTTER AND CHEESE.

A stronger feeling predominates the butter market this week. Very little is yet coming in on commission, and as buyers and sellers are still apart receipts are naturally not liberal; 15 to 16c. f.o.b., is the ruling price asked by holders outside for tub butter, although as high as 17c. is wanted in some instances. There is a fair demand for choice dairy tubs, but bakers' butter is hard to move. The demand for dairy pound rolls exceeds the supply. The same remarks apply to creamery pound prints, the creameries now being engaged in packing. There is not much demand for creamery butter and the supply is light. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 17½c.; crocks, 18c.; bakers' butter, 12 to 15c.; pound rolls, 19 to 20c. Creamery—Tubs, fresh, 20 to 21c.; pound prints, 21 to 23c.

There is not much demand for cheese. Prices are steady at 9½ to 9¾c.

PROVISIONS.

Meats continue in active demand at prices a little firmer than a week ago. Lots moving, however, are not large. There is said to be less compound laid than usual selling, the price of the pure article being so low.

BACON—Long clear, 7½ to 7¾c.; smoked backs, 10½ to 11c.; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—10½ to 11c. for smoked, and at 9½ to 10c. for pickled.

LARD—Pure Canadian 8¾c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess $17 to $17.50, Canadian short-cut $18.00 to $18.50, shoulder mess $14 50 to $15, clear mess $15 to $15.50.

LIVE STOCK MARKET.

Business was dull at the western yards Tuesday. Offerings heavy, being 80 carloads, half of which were left over from yesterday. Owing to lower cables shippers held off, and very few loads of shipping stock were sold. One load averaging 1,391 lbs. sold at 4c. per lb., and three loads averaging 1,325 lbs. sold at 4c. per lb. and $10 over for the lot. Others were offered at 4c., but dealers refused to pay it. There was only a limited demand for butchers' cattle, which were chiefly grass-fed. A few picked lots brought 3½ to 3¾c., the latter for two heifers averaging 1,090 lbs. Nice medium cattle sold at 3¼c., and inferior butchers' at 2½ to 2¾c. per lb. About 100 calves offered, chiefly bobs, which sold at $1.50 to $2 each. Good veals slow at $4 to $5. Milch cows dull and hard to sell, with receipts of 30 head. They sold at $25 to $40 each.

About 925 head of sheep and lambs offered. The former were in fair demand for export, with sales at $3 40 to $3.50 per hundred and at $2.75 for choice. Rams, 2¾c. per lb. Lambs dull, selling slowly at $2 75 to $3.25 each. Hogs firm, with receipts of 460; choice bacon hogs brought $5.70 to to $5 75 per hundred, and nice mixed lots at $5.25. Thick fat hogs brought $4 95 to $5, stores at $4.75 to $4 85, sows at $4.25 to $4.50 and stags at $2.50.

GREEN FRUIT.

Domestic green fruit is absorbing nearly all the attention to the detriment of foreign green fruits. Oranges are quiet but without any change in prices. There are quite a few lemons moving, but prices are easier. Watermelons are in good demand, but the supply is fair only. Demand is active for raspberries, and there are a good many red currants going out. A few black currants are coming forward. Demand for gooseberries is light. Bananas are in moderate demand only with prices lower than a week ago. The supply of cherries is limited, and are confined to preserving kinds. Huckleberries are arriving, and they are moving freely at quotations. Domestic celery is on the market and all offered is taken. We quote: Oranges, Cal. seedlings, $3.00 to $3.50; Messinas, half-boxes, $2 to $2.50, boxes, $4 to $4.50. Lemons, $3.75 to $4.75. Bananas, $1 to $1.75 per bunch. Watermelons, 22 to 27c. each. Raspberries, 8 to 10c. Cherries, $1 to $1.75 per basket. Red currants, 65 to 90c. per basket. Black currants $1.25 to $1.50 per basket. Gooseberries, Houton's, 40 to 50c.; Downy's, 50 to 75c. Huckleberries, $1 to $120 per basket. Celery, 75 to 80c. per doz. Baltimore cucumbers, $1.25 to $1.75 per crate; in brls., 35 to 40c. per doz. Cabbages, $1.25 to $2 per brl. Tomatoes, Mississippi, $2 to $2.25 per four basket crate.

COUNTRY PRODUCE.

BEANS—Quiet and steady at $1.35 to $1.40 for hand-picked per bushel.

POTATOES—Demand is only moderate for new potatoes, and there is no old stock offering. New potatoes are lower at $2.25 to $2 50 per barrel.

EGGS — Deliveries are little better in quality than a week or so ago. Demand is fair and prices steady and unchanged at 10½ to 11c.

HOPS—Quiet at 12 to 15c. for 1893's. Package hops, 20c. per lb.

ONIONS—Quiet and unchanged, Egyptian onions still selling at $2.25 per crate.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine

THE BRAND
IVARS & CO.
DENIA · SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb Pkgs.

88 Front Street East, TORONTO

ARRIVING DAILY

Pineapples, Strawberries, Bananas, Messina and Valencia Oranges; Mikado, Jarbo and Eagle Brand Lemons, Cocoanuts, Cucumbers, Tomatoes, Cabbage, etc.

Write for Quotations. Consignments Solicited. Tel. 867.

WHITE & CO. 70 Colborne St., Toronto.

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WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
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Libby, McNeill & Libby, Chicago.
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John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

THE

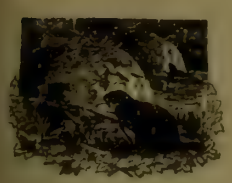
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

OUR LIST:

BANANAS, CHERRIES
STRAWBERRIES,
NUTS, FIGS, DATES,
ORANGES, LEMONS

Prompt Shipments. Best Goods.

CLEMES BROS.

TORONTO

MARKETS—Continued

gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—Dull; clover, in sections, 11 to 12c.; buckwheat, 5c.

FISH.

There are very few fish coming forward, and there are not many wanted. White fish and salmon trout are still the principal kinds coming in. Prices are as before: We quote as follows: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c. Lake Erie herring, $1.50 to $1.75 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6c.; white fish, 6c.; pike, 5c. lb.; perch, $1.50 per 100; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

PETROLEUM.

Trade remains much as before. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser, in its weekly report, says: "Petrolea crude, 93c. per brl.; Oil Springs crude, 94½c. per brl.; refined, 5¾ to 6¼c. in bulk, or 8½ to 9c. in barrels in car lots f.o.b. here. The flash test has been lowered from 90 to 85°, and should make a difference of a few cents per barrel in the price of crude. The market is in such an apathetic state, however, that little or no change has as yet resulted. Perhaps another day or two may tell a different tale. We are of opinion, nevertheless, that the change in the flash test should increase the price of the crude article, and if it does not do so it is due to the fact that the producer has given over all his rights to the refiner by submitting quietly to the direct delivery system."

ESTABLISHED 1890.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer. . . . . .

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES ..LEMONS..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

IF

YOU WANT CASH,

Send your Fruit and Produce

TO THE

DOMINION PRODUCE CO.

66 and 68 Colborne Street, Toronto

And get Highest Prices and Prompt Returns. Fruit returns remitted daily.

MARKET NOTES.

Eby, Blain & Co. report large sales of salmon.

Gunn, Flavelle & Co. report the sale of a carload of pickled hams.

Special value in whole mixed spices is being offered by Eby, Blain & Co.

Smith & Keighley report large sales of Marshall's Scotch fish.

Samples of next season's Ceylon tea are being tested by Eby, Blain & Co.

Sloan & Crowther report increasing sales in fresh herring.

J. W. Lang & Co. have received a shipment of off-stalk raisins this week from London.

Eby, Blain & Co. have to hand their shipment of Armour's canned meats which had been delayed by the strike.

Good sales of canned meats and canned fish are reported by M. Masuret & Co.

M. Masuret & Co. report that 6 lb. fancy cannisters of Ceylon tea are selling well.

"Lily" tobacco should be quoted at 46c. instead of 47c. as given in the prices current.

Warren Bros. & Boomer are in receipt of a fresh shipment of Rio coffee.

Warren Bros. & Boomer have in stock a shipment of new season's lobster in flat ½'s, Noble brand.

Clemes Bros. have received two cars of bananas this week, and two more are on the way.

Davidson & Hay report large sales of new season Japan teas, particularly in the medium grades.

Shipments of new pack strawberries and 3-lb. peaches arrived this week for Davidson & Hay.

Davidson & Hay report a rapid sale of their last shipment of Patras currants in half cases.

A large shipment of new season Japans (medium) arrived on Tuesday for Davidson & Hay.

Lucas, Steele & Bristol report delay in shipment of their 25c. Japans. They expect them end at of week.

Lucas, Steele & Bristol report that their California raisins are taking well with the trade.

Olive oil is being offered by Lucas, Steele & Bristol. They have Dandicalle and Gaugin's.

Lucas, Steele & Bristol report that their Hillwattee tea just to hand, in 50 lb. cases, shows excellent value.

M. Masuret & Co. advise their customers that now is a good time to buy pickling spices.

Advices to J. L. Watt & Scott, from Smyrna, state that the fig crop is expected to be about the same as last year in quality, but it is feared the size of the fruit will not be so large in consequence of the want of rain last winter. The report on Sultana raisins is similar to that on figs, both the fruits being grown in the same district.

W. H. Gillard & Co. report active sales of new Japans from stock and to arrive. They claim to be offering extra values.

New York Ginger Ale, controlled in the West by W. H. Gillard & Co., is meeting, it is claimed, with great success.

Currants in cases are reported by T. B. Escott & Co., of London, to be going well just now.

A new line in this market is "powdered bath brick." The price is about the same as ordinary bath brick.

"Lion Baking Powder" and extracts are reported by T. B. Escott & Co. to be selling fast.

Perkins, Ince & Co. are this week in receipt of samples of Moning Congous. The samples are showing better drawing value than last season's teas.

Todhunter, Mitchell & Co. report a brisk movement in their "Excelsior" blend coffee. "We find our coffee trade growing right along," said a member of the firm.

New Orleans molasses in barrels and halves is being offered by Lucas, Steele & Bristol at what they claim to be a great bargain. Their travelers have samples.

T. B. Escott & Co. have just received a carload of pickles in 20 oz. bottles, Blackfriars' brand, 6 doz. in barrel, and the firm report that they are going out rapidly.

Eby, Blain & Co. have a shipment of Darjeeling tea, flowery leaf, arriving in a few days. It is claimed to be something different from anything ever shown here before.

Grand Mogul tea is reported by T. B. Escott & Co. to be having a good sale. "Grand Mogul tea is going to all customers," say the firm.

The Toronto Biscuit & Confectionery Co.'s employees' third annual picnic will be held at Oakville on the 30th inst. The proceeds are to be given to one of the employees who has been ill a long time.

Notwithstanding the general cry of depression in trade and the reduction in values of all staples, W. H. Gillard & Co.'s sales, so it is said, show a substantial increase, month by month, over former years.

John A. Gowans reports the receipt of a number of testimonials regarding his tea-mixer, handled by Davidson & Hay. One from W. H. Hamilton, of Peterboro', under date of July 11, says: "It is entirely satisfactory, doing the work completely. Hitherto it has been impossible to have the different teas in a blend properly mixed, they not running even. Now with the mixer we manage to have them turn out the same every time."

MONTREAL MARKETS.

MONTREAL, July 19, 1894.

GROCERIES.

IN wholesale groceries the week has not furnished many new features. A rather better enquiry has been experienced for old Japan teas owing to the delay in the arrivals of new stock, and prices are steady. There has been a fairly good demand for coffee, and spices are steady. In refined sugar a fair volume of trade is noted, while prices are lower. Raw sugar is barely steady, but molasses are firmer, while syrups are very quiet. In canned goods there is no particular feature to report, and other lines show no change.

SUGAR.

The feature of the sugar market has been a decline of 1-16c. in granulated. This is in sympathy with the easier advices from New York and lower cables on raw. Demand has been fair, granulated in some lots selling at 4⅛c., and in smaller quantities 4 3-16c., with cash. There is no change in yellow on spot to note, values ranging from 3 3-16 to 3¾c., as to quality, at the factory.

SYRUP.

The market for syrup continues to rule quiet and steady at 2 to 2½c. for bright grades and 1 to 1¼c. for dark.

MOLASSES.

In molasses business has been quiet, owing to the fact that buyers have filled their wants for the time being. Stocks here are large and there is nothing new to report. We quote round lots 28c., car lots, 29c., and single puncheons 30c.

TEA.

The market for teas on spot continues quiet, the demand at present being restricted mainly to actual requirements. Delay in the arrival of new crop Japans has resulted in the clearing up of a lot of old stock, however. In Japan teas we quote: Common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair demand for coffee, sales of 250 bags Maracaibo occurring at 19 to 19¼c. in 25 and 50 bag lots. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There is little or no change to report in spices. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

The demand for rice continues fair, and an average business is doing at steady prices. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

The jobbers are the only ones doing any business in dried fruit. Business is limited

VANCE & CO.

Wholesale Fruit Produce and Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.

63 Colborne St., Toronto

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL.. FRUIT Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

AUSTRALIAN MUTTON

We have been appointed sole agents in Canada for the

Sydney Meat Preserving Co.

And have just received consignments per steamships "Warrimoo" and "Arawa" of the following:

Boiled Mutton, 2s. and 1s.
Roast Mutton, 2s. and 1s.
Corned Mutton, 2s. and 1s.
Haricot Mutton, 2s.
Stewed Sheep's Kidneys, 2s.
Irish Stew, 2s.
Sheep's Tongues, 2s.

A large consignment of Sheep's Tongues, 1s., is expected on next steamer.

Prices to the wholesale trade on application.

BUCHANAN & GORDON, Winnipeg, Man.

LARD

Especially put up for the best family trade in

Guaranteed Pure Kettle Rendered.

1 LB. BOXES

Convenient, the best way to handle lard.

All our Meats are Branded with Our Trade Mark

F

Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

MARKETS—Continued

under light supplies and a small demand. Denia advices state that a good crop of raisins are expected. Currants do not show any improvement. We quote: Off-stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

No change to note in nuts of importance. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½c.; filberts, 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

The market shows some signs of more life since our last, and a moderate amount of business is passing in tomatoes, corn, and other vegetables. Gallon apples have been in good demand and stocks are light. In salmon, business is reported on spot at $1.25 to $1.30 for choice brands. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUITS.

The strike has interfered seriously with the supply of California fruits of all kinds, and stocks of it are very small here at present. Oranges are in light supply and firm at $4 to $4.50. Lemons are scarce and firm at $3.50 to $4.50. Only a few pineapples are coming in while other lines show no change of importance. We quote: Oranges, $4 to $4 50; lemons, $3.50 to $4.50 per box; pineapples, 18 to 30c. each; bananas, $1 to $1.50 per bunch; strawberries, 4½ to 7c. per quart; cherries, California, $1.25 to $1.50 per box, and Canadian $1 to $1.50 per basket; California peaches, $2.12 to $2.15 per box; apricots, $2 to $2.50 per box; plums, $3 87 per crate; prunes, $3 to $3 75; figs, 25 to 75c.

COUNTRY PRODUCE.

There in a fair demand for eggs, and prices are steady at 10½ to 11c. A fair amount of business is doing in beans at $1 35 to $1.50 per bushel.

PROVISIONS.

There was no important feature in the provision market. A fair amount of business is doing, but the turnover is not as large as it should be for this season of the year. The feeling is firm and values are well maintained, especially for pork. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per

(Continued on page 28)

A. PAXTON & CO.

Commission Merchants

72 Colborne St. - TORONTO

Solicit consignments of Butter, Eggs, etc.

Honest Dealing. Quick Returns.

Produce Consignments SOLICITED BY

WITT, MACAULAY & CO.

64 Colborne St., TORONTO

HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST., TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

D. GUNN, FLAVELLE & CO.

Maple Leaf Brand

SMOKED MEATS

—AND—

PURE LARD

WRITE FOR PRICES

76-80 Front St. East, Toronto

Klenzine

100 8-oz. Packages in each Box.

FOR WASHING—CLEANING AND SCRUBBING

RUB NO MORE!

Price $3 per box for quick orders

Washes clothes without hard labor, or injury to hands or fabric

Manufactured by The Klenzine Co., Chicago, Ill

Sole Agent for Canada

JOHN A. MOODY, Commission Merchant, LONDON, ONT.

GRAIN, FLOUR and PRODUCE.

FLOUR AND FEED

FLOUR and feed merchants report business very quiet. Flour moving slowly and but little doing in other lines. The demand for bran has dropped off a little. Barley for feed is in fairly good demand, and a fairly good supply of hay is reported in, but not selling fast. Straw has been somewhat scarcer.

THE MARKETS

TORONTO.

FLOUR—Business is quiet. Values for both Ontario and Manitoba wheat have been easier, but no change is yet reported in prices. We quote as follows: Manitoba wheat patents, $3.65 to $3 80; strong bakers', $3 45 to $3.55; winter wheat patents, $3.45 to $3.60; Ontario family, $3 00 to $3.25; straight rollers, $2.90 to $3 05.

SHORTS—There is an increase in the supply, many of the city mills having been running during the past two weeks. Prices remain unchanged at $16 to $16 50 per ton.

SCREENINGS—The demand is not large. Prices are the same at $12 to $12.50.

BRAN—Flour and feed men report very little selling, and as a consequence a slight reduction is reported, and city mills are selling at from $13.50 to $14.

OATMEAL—Quiet and firm. Rolled and standard meals are quoted at $4.40 in bags and $4.50 in barrels; granulated, $4.40 in bags; cornmeal, common, $3.10; gold dust, $3.25 to $3.50.

OATS—Quiet at 38 to 38½c. on track.

CEREAL FOODS—Split peas, $3.75 per barrel; pot barley, $3.75 per barrel; pearl barley, XXX $2.25 per 49 lb box.

MONTREAL.

The tone of the flour market is firm, holders as a rule asking outside prices. The demand is good and the market is active with a larger volume of business doing, especially in Manitoba strong bakers'. The Lake of the Woods Milling Company report sales of eleven cars on local account. Winter wheat, $3.60 to $3 70; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $3; extra, $2.75 to $2.90; superfine, $2.50 to $2.65; Manitoba strong bakers', $3.40 to $3.50; Manitoba strong bakers', best brands, $3.45 to $3.50.

There is no change in feed. The demand is good and values steady. Bran, $16 to $17; shorts, $18 to $20; mouillie, $20 to $22.

The market for oatmeal is quiet and steady, the demand being only for small lots, to fill actual requirements. Standard, brls., $4.25 to $4.30; granulated, brls., $4 25 to $4.30; rolled oats, brls., $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

There appears to be a better feeling in the flour market shown by an increased demand. Although wheat appears firm, flour is about back to old prices. Oatmeal is firm at the high figures. Middlings show an inclination to advance, demand good. Hay is off, holders being anxious to move stocks. Oats are firm. We quote: Manitoba, $4.25 to $4.35; best Ontario, $3.50 to $3 60; medium, $3.35 to $3.50; oatmeal, standard, $4.50 to $4 60; rolled, $4.65 to $4.75; cornmeal, $2 65 to $2.70; granulated, $3.50; middlings on track, $20.50 to $21; cotton-seed meal per ton $30; oats, local, on track, 46 to 48c.; Ontario, 49 to 51c.; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3 85; round peas, $3.65 to $3.75; pot barley, $3.85 to $4.00; hay on track, $10.50 to $12.00; rice, 3¼ to 3⅜c.; American timothy seed, $3.00; red clover, 11½ to12c.; alsike, 13½ to 15c.

Out of 48 grocery establishments in Winnipeg, the Free Press says that 32 were closed on Thursday last at 1 p.m., the half holiday.

The Uptergrove chee e factory is turning out about 300 boxes per month. J. F. Gillespie, reeve of Mara, represents this factory at the cheese board at its meetings in Peterboro'.

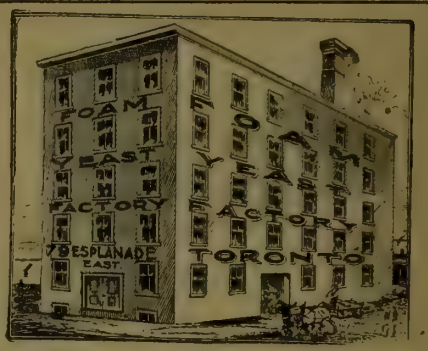
WITHIN RETAIL CIRCLES.

T. Moore & Son, grocers, Spadina avenue, have placed very handsome electric light fittings in their store and windows. The store in the evening is one blaze of light, and a tracts much attention.

F. Dean, grocer, Parkdale, has an attractive fruit window.

R. F. Green, Bradford, is extending his shop and moving his offices to the rear of the same. The alterations add much to the appearance of the store.

James Ireland, who, as THE GROCER previously announced, was opening up a new store in Wroxeter, was in Toronto last week buying his opening stock.

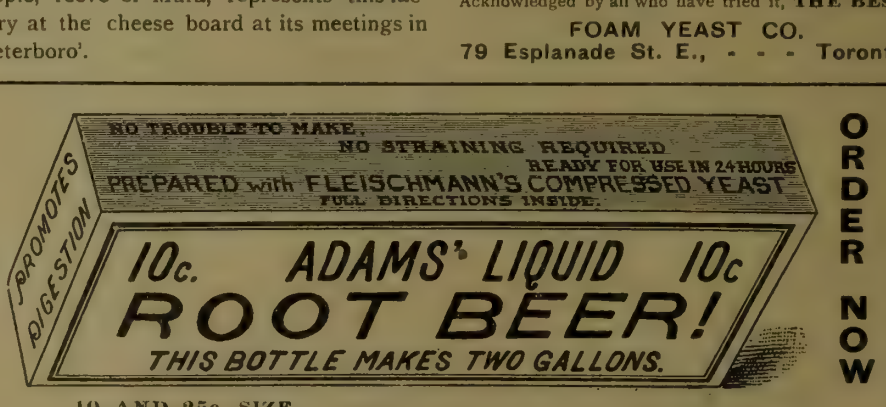


FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it; **THE BEST.**

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.



10 AND 25c. SIZE.

The Canadian Specialty Co.

Dominion Agents. 38 Front St. East, TORONTO, ONT.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound.

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Every Grocer Every Family

Should endeavor to cultivate among his customers a demand for the PUREST GOODS that are produced

Should make it a point to procure the PUREST GOODS that are placed on the market

Our Graham Flour, Wheat Farina, Flake Barley, are the purest and sweetest of their kinds on the Canadian market.

Tilsonburg and the E. D. Tillson Mills are illustrated in this week's Saturday Globe—Read it.

E. D. Tillson, Tilsonburg, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

E. A. SHOEBOTHAM

Broker and Mnfrs.' Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.

Orders Solicited. Our Goods are Guaranteed

Park, Blackwell

& CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market does not exhibit much change. There have been offerings of creamery by factorymen at a rather lower level, but on the whole the market is steady at 19 to 19¼c. for finest creamery, which continues scarce. Seconds are more plentiful, and there is little to report in regard to dairy stock. We quote: Fine creamery, 19 to 19¼c.; creamery seconds, 18 to 18¼c.; fine townships, 16 to 17c.; fine western, 15½ to 16c.

CHEESE.

There is no change in the cheese market. The firm tone is fully maintained, as was evidenced by the transaction at the wharf Monday morning, where some 6,000 boxes of cheese were received by boat and rail. The demand was active for them, and they all sold at 9¼c. and a fraction better, which is an advance of a fraction on last week's range. Outside of this trading there is little to note. These transactions form an actual spot basis, and we readjust quotations: Finest Western colored, 9⅜ to 9½c.; finest Western white, 9⅜ to 9½c.; finest Eastern, colored, 9¼ to 9⅜c.; finest Eastern white, 9¼ to 9⅜c.; under grades, 8¾ to 8⅞c.; cable, 45s.

LIVE STOCK.

The offerings of live stock at the East End abattoir Monday morning were 600 cattle, 500 sheep and lambs, 60 lean hogs, 20 young pigs and 250 calves. Owing to the large supply of cattle, the limited demand from butchers, and the prospects of a good many being left over, the tone of this market was also weak and prices were fully ¼c. per lb. lower. The bulk of the sales made were at 3c. to 3½c. for good grass cattle, while a few choice fed stock sold as high as 4c. per lb. live weight. Common to inferior grassers sold down as low as 1½ to 2c. per lb. There was no export business done at this end, and on the whole trade was quiet, butchers only taking sufficient stock to fill actual wants on account of the warm weather. Sheep and lambs met with an active demand and prices were steady. A few fair sized lots of sheep were taken for export account at 3½c. per lb. live weight, while butchers paid from $3.50 to $5 each, and lambs brought from $3.25 to $4 each, as to size and quality. There was a fair enquiry for calves and, as the supply was not large, prices were fairly well maintained, sales being made at from $1.50 to $7 each, as to size and quality. Lean hogs sold from $3 to $10 each, and young pigs from 75c. to $3 each, as to size.

ASHES.

There is an easier feeling in the ashes market and first pots are 10c. lower, while other grades are unchanged. The stock of pearls here is very small and prices are purely nominal. We quote: First pots, $4; seconds, $3.65; pearls, $5.40 to $5.50 per 100 lbs.

RAW FURS.

There is no improvement in the fur market and none is looked for in the near future. Business is nil and values are nominal in the absence of transactions, but the general tendency is decidedly easy.

MONTREAL TRADE NOTES.

Pineapples are very scarce now; in fact, the season for them is practically over.

Several lots of old Japan teas have been cleaned up during the week at full figures.

L. Chaput, Sons & Co. have some fine Barbadoes molasses which they offer the trade.

Private cables from London quote beet sugar at 11s. 4½d., which is a decline.

First arrivals of Quebec raspberries came in last week. They are selling at 12 to 13c. per box.

In black teas, offers of Indian and Ceylons at 5 to 7d. f.o.b. London have been made here.

Laporte, Martin & Co.'s brand of Victoria Japan teas, in handy packages, are good sellers.

J. Alex. Gordon & Co.'s advices from Yokohama state that the Japan tea market is steady, and that stocks are light.

The retail grocers hold their picnic this week. Nearly all the wholesale houses have donated handsome prizes to be competed for at the grounds.

Denia advices state that the prospects are for a good crop of Valencias. Gillespie & Co.'s advices from Great Britain state that prices have been advanced 2s. per lb.

A Quebec house offered a large cargo of Barbadoes molasses last week, which is taken to mean that they have more stock than they want down there.

The receipts of live stock at the Montreal stock yards at Point St. Charles for the week ending July 14th were 3,810 cattle, 3,535 sheep, 725 hogs and 641 calves, which show an increase of 1,000 cattle, 1,500 sheep and 500 hogs as compared with a week ago, and an increase of 1,100 cattle, 3,500 sheep and 500 hogs with the corresponding week last year.

ST. JOHN, N.B., MARKETS.

St. John, N.B., July 19, 1894.

ANOTHER great week is what is heard when the question, How is business? is asked. Although the value of goods entered this June is below that of last, being $254,411, as against $267,212, the duty collected is more, being $56,650, against $56,273. Value of dutiable goods entered this June, $164,662; free goods, $89,749. The value of exports for this June is also less, being $428,906 as against $434,867. A new outlet has been discovered by a Halifax merchant for fish, a carload having been shipped to Vancouver to be forwarded to Honolulu. In the lumber business everything is quiet. Six and a quarter million feet of deals cleared for British ports, while less than 2,500,000 laths and 500,000 feet of long lumber, with 3,000,000 shingles, a load of piling and one of cordwood is the list for U. S. ports. The Tynemouth Castle took equal to 4,500 barrels of freight from this port for the West Indies.

SPICE—At this time of year trade is quiet. Prices continue firm. Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2 30 to $2.38; sal. soda, 1 to 1½c.

SALT—The matter of the removal of the duty from factory filled salt does not yet appear as settled, though it is being permitted a free entry. Business is light. Coarse, 48 to 50c.; factory filled, 95c. to $1; Canadian brls., 5 lb. bags, $3.25; 10 lb. bags, $3.10; American, 20 lb. wood boxes, 20c.; 10 lb. boxes, 12c.

TOBACCO—Business is reported good. Prices are: McDonald's brands, Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 59c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands, smoking tobacco, T. & B. Myrtle Navy, 59c.; Lily, 46c.; Myrtle cut, 70c.; chewing, T. & B, long black, 48c.; Mahogany, 12s, 48c.; Mahogany, 7s., 48c.

OILS—No change in quotations are reported. Burning oil, best American, 18¼c.; best Canadian, 17¼c.; second, 13½c., 60 days, no charge for barrel Linseed, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, 95c. to $1.05. Castor oil, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—Owing to the cheapness of all small fruit the trade in canned goods is lessened, though picnic and fishing parties help to keep up the average. An advance of 15c
ned salmon or
new pack is

THE . . .
STRATH
AND
Packers of
Vegeta
All
Office and
STRATHROY, ONTARIO.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Again Ahead

Try a sample case of our Bottled Pickles, put up in

PURE MALT VINEGAR

They are the best goods packed in Canada.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

TRY

PHOENIX BRAND

CANNED CORN PEAS TOMATOES.

Factory, Welland, Ont.

W. E. HARDISON, Manager.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

Money OR Reputation

Which are you after? If it's money, then let us say right here—"Epicure" Tomato Catsup pays good profits, and sells on its merits. If you seek reputation—then handle first-class goods only, and do not delay one minute in ordering "Epicure" Tomato Catsup.

Delhi Canning Co.

DELHI, ONT.

ST. JOHN MARKETS—Continued.

here. Canned vegetables are firm. We quote: Corn, 90c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.45 to $2.55; salmon, $1.30 to $1.35; lobsters, $1.75 to $2; oysters, 1's, $1.50; 2's, $2.20; corned beef, 1 lb. tins, $1.75; 2 lb. tins, $2.65; American peaches, 2's, $1.65; 3's, $2.65; Canadian peaches, 2's, $1.90; 3's, $2.90.

DRIED FRUIT AND NUTS—There is an increasing demand for California loose Muscatels, which are, however, scarce and price advancing. Valencia layers are out of the market. Demand for nuts is light. Peanuts are firmer. Egyptian onions are very low. Sultana raisins, 7 to 7½c.; Valencias, 5¼ to 5½c.; London layers, $2.10 to $2.20; loose muscatels, 50-lb. boxes, 6½ to 7c.; prunes, 5½ to 6c.; Californias, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 2 to 2¼c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Strawberries have been very plentiful—in fact, they could not be disposed of as fast as they arrived, good berries at times selling as low as 2 to 3c., though 4 to 5c. was the usual price. Supply is now smaller, and prices are higher. Cherries from Nova Scotia are now in the market. Oranges are higher. No California fruit to hand owing to the labor trouble. Lemons are firmer while water melons are lower. We quote: Lemons, $4 to $4.50; case oranges, $10; Messinas, $5; pineapples, $1.50 to $2; bananas, $2 to $2.50; tomatoes, per crate, $3.25; cucumbers, per dozen, 60 to 65c.; strawberries, 5 to 6c.; gooseberries, 75c. per basket; cherries, 30 to 35c. per box.

DAIRY PRODUCTS—Butter very slow, though a little firmer. N. B. cheese are coming forward in better numbers; price is firmer with good demand. Eggs are slow, and shippers are not as careful about quality as they should be. Butter creamery, 19 to 20c.; dairy, 16 to 17c.; eggs, 8½ to 9c.; cheese, 10 to 10½c.

MOLASSES—Two cargoes and a quantity per West India steamer are to hand. Prices are easy, with fair demand. Barbadoes, new, 27 to 28c.; old, 26 to 27c.; Antigua, 27 to 28c.; fancy Porto Rico, 43 to 44c.; choice, 34 to 35c; St. Croix, 27 to 28c.; syrup, 30 to 35c.

SUGAR—Demand is large. A reported advance of ¼c. in New York has made prices firmer here; an advance is looked for. Granulated, $4.30 to $5.30; yellows, 3¼ to 4c.

FISH—In dry and smoked fish prices are rather lower. There is a carload of herring from Newfoundland here. There are also to be seen in our retail stores kegs of Scotch pickled herring. Pollock and haddock are firmer; the trade in fresh salmon is falling off and prices have advanced. Large cod, $3 25 to $3.50; medium, $3.25; haddock, $1.75 to $2; pollock, $1.60 to $1.65; salmon, 11 to 12c. per lb.; bay herring, half brl., new, $1.40 to $1.50; smoked herring, medium, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—Clear mess pork and plate beef are higher. Hams are firmer. Clear mess pork, $19 to $20; P.E.I. mess, $16 to $17; prime mess, $12.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8½ to 10c.

HOW A COMPETITOR WAS BEATEN.

THE National Grocer relates an interesting case of how a grocer tried to take a customer away from a competitor. He was a pushing, th ck-headed fellow, and went to the house of the lady to discover what time she usually went to the kitchen to give the orders for the day.

He started in business by quoting prices that, in some instances, could not have been matched by manufacturers or packers. The goods were to be of the same quality as those generally supplied.

He sent the proper goods at a loss to himself for some considerable time, contrary to the usual course under such circumstances.

The lady was a good buyer and excellent pay, and her grocer had always given her the best article he could get.

Our readers may imagine that when he found his business with her dwindling away, that he as quickly as possible discovered the cause. It was a case of give and take, and this grocer was a man of few words, but exceedingly prompt in action. He concluded that he must frankly state the situation to his customer, and beat the other fellow out of sight.

By this time the intruder had become anxious to get profit, and had begun to substitute inferior articles as often as possible. So that when the grocer began his onslaught on prices in his turn, and kept up his quality, the other fellow soon had to retire.

The reader may now promptly ask: "Did the grocer continue to sell at the new prices?" Well, hardly; in an extended conversation with his patron, he showed her she had been a large beneficiary in the fight which had just ended, and that as his adversary had retired, that old relations would be resumed. And they were resumed to the satisfaction of both.

Renfrew's butter factory is to be helped by the Government. Prof. Robertson will manage it for the first season, and will also assume the loss which it is quite possible the creamery company will have to face in the first season's operations. He will manufacture the butter for 3½c. a pound, instead of 4c., probably the lowest figure the company will have to pay when once fairly started. The Government meantime will bear the loss of the d fference.

PERSONAL MENTION.

Mr. Dallas, of New York, made one of his periodical busine:s trips to Toronto this week.

A. Munn, of Ripley, was in Toronto this week.

A. M. Smith, of Smith & Keighley, is still convalescing.

Mr. Walker, Sr., of Walker & Son, McCaul street, Toronto, has just returned from a six weeks tour of the Western States and British Columbia. Mr. Walker is looking well.

E. McCoy, representing Lucas, Steele & Bristol, is on his western trip this week, and is receiving congratulations all round, but "not on his good looks."

A NEW BLACKING.

A NEW blacking is being put on the market by the F. F. Dalley Co., Ltd., Hamilton. It is named "English Army." The tin package containing the blacking is probably the most attractive on the market. On the foreground of the cover are pictures of two soldiers. One is an officer of the Grenadiers and the other a cavalryman. Both wear the regulation red coat and both carry glistening swords. In the background is to be seen the white tents of the camp, with a red coated soldier standing here and there. J. R. Vert, representing the Dalley Co., has been in Toronto the past few days introducing the blacking. One day he undertook to supply the shoeblacks, and on that day the Queen's hotel, where Mr. Vert was staying, was besieged by an army of little urchins clamoring for a box of the "English Army."

"SALADA"

How to Attain Success:

By selling teas of unique character—teas which are always uniform and which possess a certain DISTINCTIVE FLAVOR with which your customers become fascinated, and by which their custom is always retained.

You can possess it by obtaining the agency for **"SALADA"** Ceylon Tea, in lead packets, for your town (if we have not already an agent there). Write us for particulars.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East. TORONTO.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

Books for Retailers
Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

THE GREAT STRIKE
of the season is
Windsor ....Salt

100—3 lb. Bags per Barrel.
60—5 lb. " " "
42—7 lb. " " "
4 Doz. 5c. Boxes per Case.
2 Doz. 10c. " " "

Toronto Representatives:
TORONTO SALT WORKS
128 Adelaide St. East,
Tel. 2437. .....TORONTO

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:
NORTHRUP & CO. ST. JOHN, N.B.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

SURPRISE SOAP

BEST FOR ALL USES

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

"TREATING" CUSTOMERS.

THE customer who is in the habit of taking solace out of the clay pipe may experience a beatitude through a choice Havana cigar which will allay discordant feelings and put him in a good buying humor, says the Traveling Salesman. But it must be handled cautiously by the traveler, and it must never appear that he goes about with a case full of the article, intended expressly to give him an audience with the trade. The dealer is not to be bought, and if the offering of a cigar carries with it the remotest intimation of this sort, the traveler had better pack his grip on the spot. Should he have the faculty of casually presenting the weed, and with the same air of unconcern and good fellowship that he would unconsciously assume when he hands a cigar to a friend of the inner circle, the act would do no harm.

But this is a hard thing to do, and the man you may never have seen before can hardly fail to suspect your motive when you deliberately hand him a cigar. This is especially apt to be the case when the gentleman is not a smoker. As a rule, therefore, do not attempt the cigar lay. An intimate acquaintance with the customer is, unquestionably, a very decided advantage, and the nearer the traveler can get to a customer in a dignified way, the more he enhances his chances of capturing his order. The acquaintance, however, must never degenerate to familiarity. Some travelers assume the familiar manner, and think they have made substantial progress when they can address the customer by his given name. This is dangerous ground to tread upon.

CENTRIFUGAL MOLASSES.

WE presume there are many of our readers, says the New England Grocer, who do not know the difference between centrifugal and open-kettle molasses, although these are two very common terms in daily use by the wholesale grocer and in the trade journals.

Centrifugal sugar is so called because, after the molasses is boiled to the proper consistency, it is put into a cylindrical machine which revolves with great rapidity. The rapid motion throws the molasses to the surface of the machine, which is perforated with a great many small holes. The fact of the molasses being thrown from the centre to the circumference is why the process is called centrifugal (from centrum, the centre, and fugere, to flee).

Open-kettle sugar is so called because, after boiling down, it is allowed to settle and the molasses drains off without motion of any kind. Centrifugal sugar is much clearer and brighter than open-kettle, as more molasses is extracted; but for this reason it does not contain as much saccharine matter as open-kettle sugar.

After the molasses is extracted the first time, it is again boiled down and again put into the machine and another grade of sugar is the result. This is repeated until several grades of sugar are obtained, known as "first," "seconds," "thirds," etc. Both open-kettle sugar and molasses are said to be much "stronger," there not being so many grades in the former as in the latter. Centrifugal molasses is the drippings from centrifugal sugar, and the open-kettle molasses is the drippings from that process.

THE MIOWERA'S RETURN.

SS. Miowera is expected here in December, and in the meantime is making trips between Norway and the Tyne. She has been immensely improved and is now fitted up with cold storage for the Australian trade, and will also bring out a similar complement for the Warrimoo. A large number of pleasure-seekers have booked for a round-the-world trip on this steamer. The course she is to take on her way to this coast will be by way of the Suez canal to Colombo, thence to Australia, New Zealand, and back again to Sydney, and from Sydney to Vancouver. Stoppages will be made at points of interest, and the steamer used as a kind of hotel for the passengers. After her arrival here the latter will return to Europe over the C. P. R. thus completing the circle round the world. —News, Vancouver.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

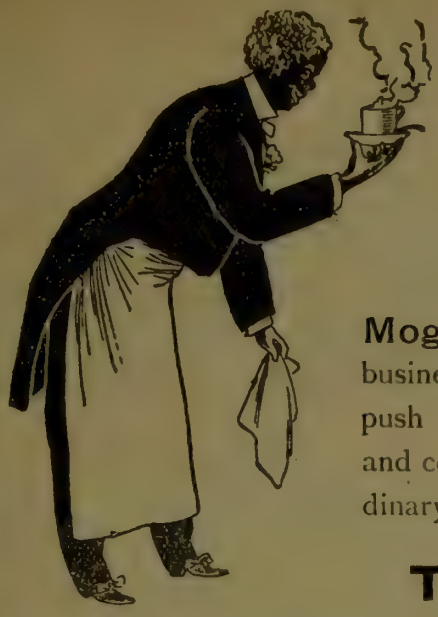
THE COWAN CO., Ltd.
Toronto, Canada.

Thousands
OF
Consumers

are praising the merits of . .

AMMONIA SOAP

MANUFACTURED BY
W. A. BRADSHAW & CO.,
TORONTO.



YES, SAH!

We always serve **Grand Mogul Tea.** That's the reason our business is growing. The boss says to push it, 'coz pedlars can't get it nohow and compete with us like they do with ordinary bulk Teas.

T. B. ESCOTT & CO.
Sole Agents.

1-2 AND 1 LB. AIR-TIGHT PACKAGES.

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

. . ODART'S SPECIALTIES . .

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A. CHILD, BUT NOT A CHILD.

IF variety of experience tends to qualify a man for the busy, bustling life of a commercial traveler, A. Child, who is one of John Taylor & Co.'s (Morse Soap Works) staff of travelers, should stand well in the ranks. He was born near Schomberg, York Co., some 40 years ago. When he first left the paternal roof to carve out his future it was to accept a position with the old Toronto, Grey & Bruce railway. "Life on the rail" became uncongenial to him after an experience of some years, during which he had gathered several relics in the shape of scars which are unfortunately common to the lot of only too many railroad men, and then he branched into general storekeeping. His place of business was at Beeton, Simcoe county. It proved a fortunate move, for success crowned his efforts. Eventually he sold out to G. G. Price & Co. He has been with John Taylor & Co. since July, last year, and for three years previous to that he carried on a grocery and butchery business in Queen street west, Toronto. His route is in Western Ontario, covering the ground from Niagara on the east to Windsor on the west and from Lake Erie on the south to the Georgian Bay on the north. Mr. Child is genial, energetic and enthusiastic regarding the merits of the soaps made by the Morse Soap Works, and since he "took the road" has met with considerable success. And why shouldn't he. He may be "A. Child," but he is not a child in avoirdupois: He weighs 230 pounds. When, therefore, he gets hold of a customer he has not only a good article to induce a sale, but he has an imposing appearance as a further argument why he should get the order.

A. CHILD.

EFFECT OF THE RAILROAD STRIKE

The tonnage East bound from Chicago, the principal seat of trouble, was reduced from 45,000 to 11,000 tons the first week in July, but the decrease in payments through banks of that city is only 11 per cent. Many railroads have not as yet reported earnings for the first part of July, and those reported are 25.7 per cent. less than last year, but the decrease in exchanges at all the principal clearing houses has been only 11.7 per cent. this week compared with last year, and only 23.2 per cent. compared with 1892. Stocks have recovered a little with restoration of order, and are slightly higher than a week or two ago. This is in spite of the unfavorable returns for June, earnings in that month being 27.0 per cent. smaller than last year. For the first half of 1894, wholly or in part, the earnings of one hundred and ninety-seven roads, operating 129,261 miles in the United States, were $359,822,456, a decrease of 17.0 per cent., and if six Canadian and Mexican roads are added, the earnings for the year thus far are $377,979,778, and the decrease 16 5 per cent.—Dun's Review.

EFFORT FOR PURER CHINA TEAS.

N. Y. Journal of Commerce: The large and uncompromising rejection of impure teas at this port last season appears to have borne good results. Buyers of stock for this country at primal points have evidently thoroughly wakened to the necessity of reform, and the translation of circulars addressed to Chinese tea growers by two leading houses, and hereto annexed, are pertinent and instructive:

NOTICE TO TEAMEN.

"Boyd & Co. hereby inform teamen in Amoy and Tainsin that, owing to the admixture of dust, chaw and inferior leaf, that has of late years so greatly increased, their friends and constituents in America now refuse to take any teas containing any such admixtures, and Boyd & Co. now make the following rule: That they will not take any chop or chops found to contain any such admixture, and that if any such be found in any string settlement they will be returned, and no allowance in price made for any such chop or chops.

"Amoy, May 8th, 1894."

TO THE TEAMEN OF AMOY AND FORMOSA.

"The changes of trade demand changes of procedure, and the present time would seem to indicate the necessity of a new departure on your side. For many years Formosa and Amoy teas have been steadily deteriorating through want of care in preparation, and, even to a greater extent, through the admixture of dust and chaw, which you have put in to reduce the cost. So long as this system paid you have, from your point of view, been justified in continuing, but the home markets now appear to insist on a better method. You may remember that in 1889 the foreign buyers agreed together not to buy teas which were found defective through the addition of dust and chaw; but at that date the movement was in advance of actual necessity, as was proved by the teas, circulated as unmerchantable owing to this defect, being purchased within one week. Now since this action the position has been gradually accentuated, and the chance for a similar proceeding in the near future much lessened, the home requirements being of such a nature that no buyers here can ignore them. As the oldest merchant to whom you sell, I recommend you, for your own protection, to take heed to the general warning, and prepare for the market only such teas as are clean and merchantable. Signed,

"FRANK LEYBURN."

In introducing his bill respecting the sale of railway passenger tickets, on Monday, in the House of Commons, Hon. Mr. Haggart said that it was intended to prevent conductors from selling return tickets and pocketing the proceeds. Passengers using such tickets would have to go to the ticket office and sign a receipt to show that they were the parties to whom the ticket was issued.

AN AGE OF PROGRESS

For the **Cottage** and **Home**

For the **Cruise** and **Camp**

AGENTS

MONTREAL—Rose & Laflamme.
LONDON—A. M. Smith & Co.
WINNIPEG—Joseph Carman.
VANCOUVER, B.C—A. D. Hossack.
ST. JOHN, N.B.—C. & E. MacMichael.

Should be in every live grocer's stock.

A. F. MacLAREN & CO.
Manufacturers TORONTO

YOUNG & SMYLIE'S Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co's
CROWN PICKLES
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
LONDON EC

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

"Build to-day then, strong and sure, With a firm and ample base." —Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, Toronto will bring you tenders from the best contractors.

BACON WANTED.

BACON, PEA-FED, WANTED BY A LONDON agent with large connection amongst best buyers. Can sell now 500 to 1,000 boxes weekly. Advances made against consignments. Address, "English Bacon," Grocer office, Toronto. (29)

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.
Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

The Perfection Mixer,
For Tea, Coffee, Spice or Flour.
Combined Barrel-truck and Rack
The Handy Counter Changer
MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer of Special Machinery,
1444 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

They don't cost much!

Many a merchant thinks he cannot afford a safe.

Well,—we have them at all prices, so all can possess one.

And, — since no one doubts the wisdom of insuring stocks against fire, is it not wisdom also to provide protection for your books by having a ?

Taylor Safe

HO! FOR Toronto Retail Grocers' EXCURSION

To NIAGARA FALLS AND BUFFALO

Wednesday, July 25

PER STEAMERS

Chippewa, Cibola, Chicora

Electric Railway and Michigan Central Railway. Six hours at Falls, six hours in Buffalo, plenty of good music by Glionna's Band, reduced rates to principal points of interest. TICKETS: To Falls, adults, $1.25; children, 65 cts. Buffalo, adults, $2.00; children, $1.00.

Is Now For Sale Everywhere in the **United States** and **Canada** as its use as a table beverage in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER** Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

IT TAKES THE LEAD

THE "ACME" OF SUCCESS IN TEA BLENDING

JOSEPH TETLEY & CO.

MONTREAL. - - TORONTO.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

Speaking of Pickles . . .

IF YOUR CUSTOMERS WANT

Ye Olde English

FLAVOR

Offer them the Pure Gold pickling spice put up in 5 and 10 cent packages, and in bulk.

P.S.—Write us for Quotations and Samples.
See our Travelers . . .

PURE GOLD MFG. CO.
TORONTO

SICILY FILBERTS.

THE present duty upon Sicily filberts is three cents per lb., but in the new tariff bill this rate will be reduced one-third ; and for this reason, and also the fact that present quotations are the lowest in the history of the trade, a large speculative movement has been completed abroad for American account. At 31s. c. and f. a parcel of 200 bags was purchased ; this was the lowest sterling price touched, and it has been subsequently said that the offer of this lot was made by a bear operator abroad, who hoped to influence similar action upon the part of others, so as to afford him an opportunity to secure some cheap goods ; but the scheme did not work successfully, for from the point of 31s. the market advanced by easy stages, and on the rise American buyers became free purchasers, the operations not ceasing until some 12,000 bags had been contracted for, and up to 32s. 6d. c. and f. paid. Here is quantity in sight which is said to be nearly equal to a year's consumption. The prices paid were certainly low, and each individual operator considers he has made a good investment in the purchase, the stock being regarded as excellent property to carry, the shrinkage in weight and depreciation in quality being so insignificant as not to disturb in the least the minds of owners when they think of a possible carriage to a distant period. Many of those upon the outside are inclined to doubt the favorable prospects for the goods, and in their arguments will point to the spot supply (which by the way is rather limited at the moment), then to the quantity in transit and for forward shipment, and end by alluding to the prospective liberal crop, which reports now appear to favor. They say that recent purchases will cover the necessities of the trade of this country for many months, and when the new crop is ready for shipment in October there will be no inquiries from this country, and the absence of American competition will hold in check any advance. The facts of present and future supply, however, have been taken into consideration by speculative operators, and, after fully digesting the figures, those who have "stocked up" are unable to see anything in the future situation to change their original views regarding a profitable return upon the investment. The market here under the present duty is 6¾c. per lb., and under the new scale would be 5¾c., an attractive price certainly, and one that it is believed will serve to increase materially the consumption. Though the actual unsold stock in Messina is not definitely known, it is believed that the quantity available does not exceed 5,000 or 6,000 bags. The latest sterling prices cabled are 32s. 6d. for prompt shipment, the same value for September-October, and 32s. 9d. for October. Distant shipments are regarded by importers as more advantageous than earlier, as the goods are then received here during the active period, and the incidental charges of the interval are thus avoided. In view of the prospective lower duty, and a corresponding lower market price, there is no special inquiry at the moment from the trade. The greater part of the stock, however, is held in bond, and the goods are only withdrawn as the necessities of the time demand, hence when the new tariff goes into effect the change in the price can be made without serious injury to any in the trade.—N. Y. Journal of Commerce.

British imports from Canada increased £694,665, or 40 per cent., in the past six months, as compared with the same period of 1893. The chief increases are : Sheep, £18,000 ; bacon, £57,000 ; hams, £5,000 ; butter, £3,000 ; cheese, £38,000 ; eggs, £1,500 ; fish, £278,000 ; wood, £260,000. Exports from Britain to Canada during the six months decreased 28 per cent. For June, the imports increased 25 per cent., and the exports decreased 37 per cent.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

MRS. John Burch, general store, Red Deer, Man., is asking an extension.

Damien Bouchard, general merchant, St. Hyacinthe, Que., has assigned.

A. Genest, general merchant, Gentilly, is offering to compromise at 30c. on the dollar.

L. A. H. Hogle & Son, general merchants, Pike River, have obtained an extension.

Jean Simard, boots and shoes, Quebec, is offering to compromise at 50 cents on the dollar.

Thomas Hoskin, boot and shoe dealer, 658 Queen street east, Toronto, has assigned to W. A Campbell.

Anderson Bros., grocers, 395 Parliament street, have placed their estate in the hands of Assignee Richard Tew.

W. A. Milne, who kept a general store at Parkhill, has made an assignment of his book debts, amounting to about $2,000, to W. A. Campbell.

Isabella J. Thomas, grocer, 639 Yonge street, Toronto, has assigned to John Ferguson. The liabilities are about $1,000 and the assets not yet known.

Two Nova Scotia general merchants have assigned. They are Thomas M. Martin, of Falmouth, and G. A. Beals, of Mahone Bay.

The creditors of the estate of Smith Bros., general storekeepers and manufacturers, of Sarnia and Dresden, met at the Queen's hotel, Toronto, a few days ago. Among the creditors represented were McMaster & Co., Toronto; John Hallam, Toronto; Calder & Co., Hamilton; Robert Berryman, Hamilton; Gordon, Mackay & Co., Toronto; W. R. Brock & Co., Toronto; Gault Bros. & Co., Montreal; and Robinson, Little & Co., London. The gross liabilities are about $38,000, and the nominal assets about $60,000. Much sympathy was expressed with the firm, but the opinion expressed was that it had been carrying on too large a business. The meeting was firm in its determination not to accept less than 65 cents at four, six, nine and twelve months, secured. It is expected that about 70 cents will be realized. Messrs. Berryman, of Hamilton; Muldrew, of McMaster & Co., and Gibbons, of London, were appointed inspectors.

PARTNERSHIPS FORMED AND DISSOLVED.

V. Brosseau & Co., general merchants, Bedford, Que., have dissolved.

H. Elderkin & Co., general store and lumber, Port Greville, N.S., have dissolved.

Rathbun & Blaikie, meats, Deseronto, have dissolved. W. C. B. Rathbun, continues.

. . FINEST . .

British Columbia Salmon

TURNER, BEETON & CO., VICTORIA,

OWNERS

Also agents for the following well known and well packed Fraser River Brands:

The old and celebrated Skeena River brands:

"Inverness" and "Balmoral"

The Lulu Island Canning Co. - Empress Brand
The Pacific Coast Packing Co. - Emblem Brand
The Terra Nova Canning Co. - Gold Ring Brand

INVERNESS BRAND--This brand secured Gold medal at Antwerp, Silver medal at London, and medal and diploma at Chicago for superiority of color, flavor and neatness of pack.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

Summer Drinks

The Most Wholesome
The Most Delicious

The best of all Summer Beverages. The new

Royal Cocoa Essence

Absolutely Pure Powdered Cocoa

French Chocolate

Made by special refining French process

These goods are equal to the best imported, at less cost, and superior to any other made in Canada. See Prices Current.

Todhunter, Mitchell & Co.

Cocoa and Chocolate Mnfrs. TORONTO

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
ST. CATHARINES, ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

The Hamilton Biscuit & Confectionery Co. has dissolved; W. H. Kerner retires and R. F. Wodehouse admitted; style unchanged.

W. and James Doonan, Capelton, Que., have registered a partnership to carry on business as grocers and livery stable keepers.

Webster, Smith & Co., wholesale and retail crockery, is the style of a new firm registered in Halifax, by Ed. A. Smith and W. M. P. Webster.

Alex. Dupuy and Victor Remillard have registered a partnership to carry on business in Montreal as seed merchants under the style Dupuy & Co.

A co-partnership has been registered by M. J. Harrison and Isaac B. Smith, to carry on a fruit business in Halifax under the style of Boston Fruit Store.

H. A. Spector and Jennie Markson have registered a partnership in St. Joseph de Soulanges, to carry on business as general merchants, under the style of Markson & Spector.

CHANGES.

David Boyd, a Kemptville grocer, has sold out to T. W. Barnes.

James F. Garrow is commencing business at Ottawa as a grocer.

D. Halliday, general merchant, Almonte, has sold out to John Beaton.

L. Marier & Co., general merchants, St. Hyacinthe, Que., have been succeeded by Godard & Proulx.

E. Dubord is commencing business as general merchant at Champlain, and R. A. Duchene is opening out in the same line of trade at Montreal.

SALES MADE AND PENDING.

The stock of H. O. Dupuy, grocer, Montreal, has been sold.

The stock of Thos. Empey, liquors, Napanee, is advertised for sale by tender.

B. Grennan, general merchant, Orillia and Aurora, is advertising business for sale.

The Parry Sound Lumber Co. is advertising its general store business for sale.

The general stock of A. Bauliane, general merchant, Chicoutimi, Que., is to be sold today.

The stock of W. D. Copeland, grocer, Brockville, is advertised to be sold by auction 21st inst.

The general stock of S. N. Percival, general merchant, Smith's Falls, is to be sold by auction 25th inst.

The stock and plant of Wm. Bateman & Co., biscuit manufacturers, Winnipeg, has been sold to Thompson, Codville & Co. at 48½c. on the dollar.

FIRES.

R. Tanner & Sons, boot and shoe manufacturers, Pictou, N.S., have been burned out; insured.

"A few sheets of Tanglefoot properly displayed in the Holder will serve the double purpose of ridding your store of flies and will increase your calls for it."

25 IT WILL PAY YOU 25

to handle our special

X FINE CARPET BROOM

RETAILS AT 25 CENTS

Made of Choice Short Corn, Solid Weight, Velvet Finish, Varnished Handle. Freight allowed on 6 dozen lots.

Chas. Boeckh & Sons

Manufacturers

Toronto

25 All Orders Promptly Filled. 25

You can get a beautiful

Glass Jar Free

By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.

Lithographic cards representing Glass Jar sent on application.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts and Home-made Beef Tea

IT IS FIFTY TIMES As Nourishing

And makes a Strengthening and Invigorating Beverage.

PREPARED BY

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

GROCERS RE-PACKING fruit will save money by using our baskets.

SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY
ST. CATHARINES, ONT.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

MATCHLESS STOVE POLISH

Will Please Your Customers.

Herrings in Tomato Sauce

From the Celebrated House

Maconochie Brothers
London, England.

The largest Fish Curers and Packers in the world.

Also Finest Scotch Kippered Herrings. Fresh Herrings in Round Tins.

Write for Quotations.

FRANK MAGOR & CO., 16 St. John St., Montreal

CURRENT MARKET QUOTATIONS

TORONTO, July 29, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in ¾ and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
¼-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. ¼ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb fancy enamelled tins 2 doz	2 75
1 lb. tins, ½ doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$1 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
¼ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5-lb. box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. ..... London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s. ..... London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS

Carpet Brooms—	per doz
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., LTD., BRANTFORD, ONT.

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	85
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 75
" Star (tall)	....	2 25
" " (flat)	....	2 45
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats	1 50	1 60
Sardines Albert, ¼'s tins	..	13
" " ½'s "	....	20
Sportsmen, ¼s genuine French high grade, key opener		12½
Sardines, key opener, ¼s	....	10½
" Exq. fine Fr'ch, k.op. ¼s	11½	11½
" " " " ¼s	10½	11
" " " " ½s	18½	19
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans	2 60		
" " 2 "	2 60	2 65	
Lunch Tongue 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn, 2 "	2 75	2 80	
Camb. Sausage, 1 "	....	2 50	
" " 2	....	4 00	
Soups, assorted, 1	..	1 50	
" " 2 "	....	2 25	
Soups & Boulli, 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 8 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s 6 and 12 lbs.	0 30
Caraccas, ¼'s 6 and 12 lbs.	0 35
Premium, ½'s 6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate 12 lb. boxes ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	54

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " " "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

" Highland Brand Evaporated Cream, per case 7 25

4 doz 1 lb tins.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " " ...	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb.
Mocha	28 33
Old Government Java	25 35
Rio	21 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½

PEACH CAKE....

Our latest delicacy. Price low, very low considering the quality. Every grocer ought to order now before the crush commences. We will make them only to order, so get yours in early if you want to have them for your customers before they see them in your rival's store.

N.B.—See how soon this cake will be imitated like our Jelly Wafer, Moss Wafer, etc., was.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" ½ bbls	3¾	4¼
" Filiatras, bbls	4	4½
" ½ bbls	4¼	4¾
Currants, Patras, bbls	5	5½
" ½ bbls	5½	5¾
" cases	5	6½
" Vostizzas, cases	6½	7½
" ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" ½ case	8¼	8¾
" Panarita (finer than Vos.)	8¼	9¼
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
Raisins, Valencia, off-stalk	6	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons	3 75	5 00
Oranges, Californias	3 00	3 50
" Messinas, ½ bxs	2 00	2 50
" " boxes	4 00	4 50

HUMPHRIES

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish		0 07
Salmon Trout	....	0 06
Lake Erie herring, per 100		2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD.

PETTIJOHN'S

Per case 3 doz. 2 lb pkg in case $4 00
Ten cents more Quebec.

QUAKER ROLLED OATS.

Per case, 3 doz. 2-lbs in case $3 70
Ten cents more Quebec.

FOOD

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 62	0 63½
" Red Winter	0 62	0 63½
" Goose	0 00	0 61
Wheat, Spring, No. 2	0 63	0 64
" Man. Hard, No 1	....	0 73
" " No 2	....	0 71
Oats, No. 2 per 34 lbs	....	39
Barley, No 1 per 48 lbs	48	49
" No. 2	...	...
" No 3	...	...
Peas	60	61
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

HORSE NAILS: Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES: From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)		1 40
3rd " (41 to 50 ")		3 10
4th " (51 to 60 ")		3 40
5th " (61 to 70 ")		3 70

ROPE: Manilla ... 0 09 0 09½
Sisal ... 0 06½ 0 07½
New Zealand ... 0 08½ 0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap ... 04½ 05
" Screw, hook & strap. 03½ 04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4¼
No. 3 "	..	4

TURPENTINE Selected packages, per gal ... 0 42 0 43

LINSEED OIL per gal, raw 0 58½
Boiled, per gal 0 56½

GLUE: Common, per lb 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange ... 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can		2 00
"Acme" Pellets, Fancy boxes (30s) per box		1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)		1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can		2 00
Licorice Lozenges, 5 lb glass jars		1 75
Licorice Lozenges 5 lb cans		1 50
Purity" Licorice, 200 sticks		1 45
" 100 "		0 72½
Imitation Calabria, 5 lb bxs p lb		0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F, 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	..	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	24	27
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	8½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12½
Carbon Safety	0 15½	0 16
Canadian Water White.	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene	.....	0 20

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable	4 00
Worcester Sauce, ½ pts	$3 60
" " pints	6 25
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

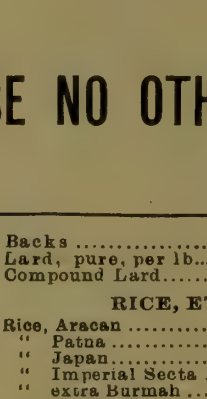
Butter, creamery, tubs.	$0 20	$0 21
" dairy, tubs, choice	0 17	0 17½
" low grades to com	0 13	0 15
Butter, pound rolls	0 19	0 20
" large rolls	....	..
" store crocks	....	0 18
Cheese	0 09½	0 09¾
Eggs, fresh, per doz	3 10½	0 11
Beans	1 35	1 40
Onions, Egyptian, bags	....	2 25
Potatoes, per bbl	2 25	2 50
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Mess pork	17 00	17 50
Pork, shortcut, p. bbl	18 00	18 50
Hams, smoked, per lb	0 10½	0 11
" pickled	0 09½	0 10
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08¾
Backs	....	0 10½
Lard, pure, per lb	0 8½	0 9
Compound Lard	0 07½	0 07½

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	..	4¼
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5¼
Tapioca,	4½	5¼
Goathead (finest imported)	....	6¼



CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ gr or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
Pepper white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	[illegible]	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	[illegible]	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry— 3 lb. cartoons, boxes, 36 lbs	5¼
Ditto.....brls., 175 "	4¾
Ditto .....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs	4½
Brantford Gloss— 1 lb. fancy boxes, cases, 36 lbs	7
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch— 1 lb fancy boxes, cases. 28 lbs	9
No. 1 Pure Prepared Corn— 1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn— 1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8¼
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches— St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches— No. 1, White, 4 lb. Cartons	5¼
" " Bbls	4¾
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches— No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch— W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch— Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4⅜	4½
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing	5½	5⅝
Powdered, bbls	4¾	..
Extra bright refined	4	4⅛
Bright Yellow	3⅞	3⅞
Medium "	...	3⅜
Dark yellow	...	3⅜
Raw	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

Prices current, continued—

Redpath's Honey	40
" " 2 gal. pails	1 25
" " 3 " "	1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 13 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

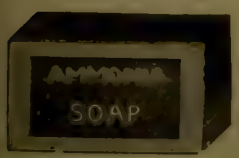
Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00



AMMONIA SOAP.

72 bars, per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

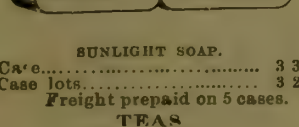
LONDON SOAP CO.

Sweet Home, 100 bars 4 00

Glycerine,	60 "	3 00
"	20 "	3 00
Eureka Electric,	60 bars	2 00
" "	100 "	3 25
World,	70 "	2 40
"	60 "	2 40
"	30 "	2 40
Family	25 "	2 40
Ruby	100 "	2 00
O.K.	144 "	2 70
Twin Bar Castile, 2 doz		1 50
Oatmeal, 2 doz		1 50
Prairie Flower, 2 doz		1 50

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Half Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.

Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	16	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	46
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Lansdowne	$60	00
" Panetelas	60	00
" Bouquet	60	00
" Perfectos	85	00
" Longfellow	85	00
" Reina Victoria	80	00
" Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00
Cigarettes, all Tobacco—		
Cable	7	00
El Padre	1	00
Mauricio	15	00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 13½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 - 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	per case. 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ass't'd	3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

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MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

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Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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TORONTO

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VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality

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Eureka Refrigerator,
PATENT.

Manufactured by the
Eureka Refrigerator Co., of Toronto.
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This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue.

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THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

BUYING, HANDLING AND SELLING OF TEAS.

We have published in neat booklet form the prize-winning essays on the above subject. They are written by retailers who have made the buying, handling and selling of teas a special study. Postage prepaid.

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THE CANADIAN GROCER
TORONTO

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MERCANTILE AGENCY
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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

UNEXCELLED...

Crosse & Blackwell.

ESTABLISHED 1706. 188 YEARS AGO.

And still their goods are the best in the market.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
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ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

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"IVORY TOP" LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

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The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

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RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, JULY 27, 1894. No. 30

COLMAN'S MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

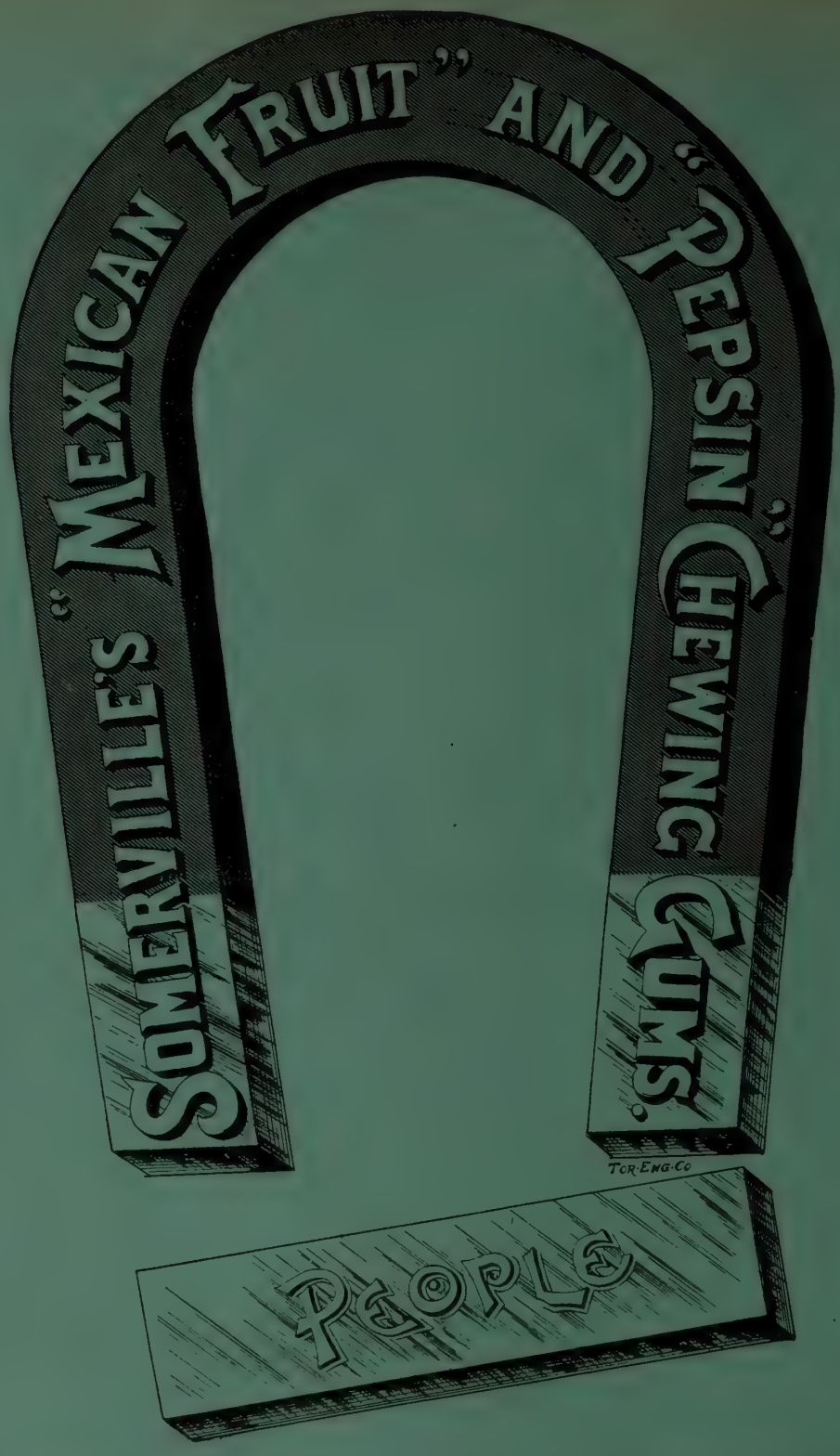
Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.



SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

C. R. Somerville

LONDON, ONT.

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

Pure Sulphur

BEARS THIS

TRADE MARK

It contains no foreign matter and is packed in bags or barrels.

Pure Castile

SOAP

Red Lion Brand

QUALITY NEVER VARIES

MACURQUHART'S

Worcestershire

SAUCE

It Increases the Appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY
LOWEST PRICE

Try It

The best houses sell it.

VERDIN COOKE'S

PURE ENGLISH SALT

FINNAN HADDIES

HIGHEST GRADE

Thistle Brand

FOR SALE BY

All Leading Houses

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ST. JOHN, N.B.
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Finest Scotch Fish

FRESH HERRINGS
KIPPERED HERRINGS
HERRINGS in Tomato Sauce
BLOATERS
DIGBY CHICKS
COD ROES, ETC.
WHITE SALTED HERRINGS

In Barrels, Halves, Firkins and Kegs

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Jas. Turner & Co. HAMILTON

When looking for a good packet tea
Don't forget the old established

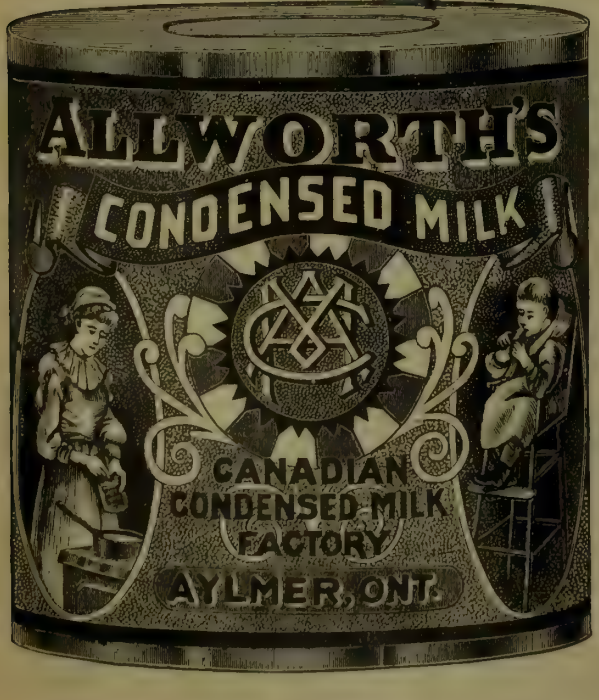
"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our **STANDARD BLENDED TEAS** in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

Necessity Knows No Law



THERE is no law to compel a man to keep our Condensed Milk and Evaporated Cream, but it is a necessity if he wishes to retain his customers. Our goods are favorites wherever they have been tried, so you are providing yourself with a sure thing when you order **"Allworth's."**

G. C. ALLWORTH & CO., Aylmer, Ont.

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Order Taking

Before Them

Put up only in Sealed Lead Packages. Cases, 60 lbs. each

ROSE & LAFLAMME

EASTERN AGENTS Montreal.

. . . AVOID . . .

COMPLAINTS, ANNOYANCE AND LOSS

BY HANDLING

TANGLEFOOT

SEALED

STICKY FLY PAPER.

EACH DOUBLE SHEET OF

TANGLEFOOT

Is separately sealed with our Patent Wax Border and remains in perfect condition until used. Every sheet will please a customer.

PROFIT 125 PER CENT.

PRICES FOR THE EASTERN PROVINCES OF CANADA.

55 CENTS PER BOX. $5.00 PER CASE.
IN FIVE CASE LOTS $4 75 PER CASE.

Each box contains 25 double sheets and one holder. Each case contains 10 boxes.

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Evans & Sons, Ltd.
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ARE SUPERIOR TO ALL OTHERS

SNIDER'S
Tomato Soup

SNIDER'S
Tomato Catsup

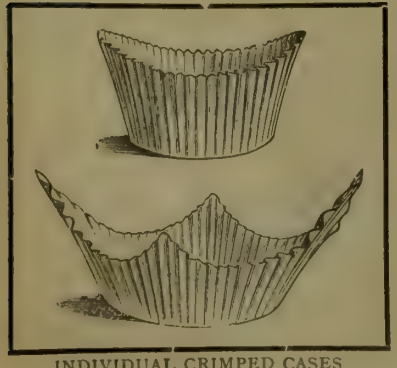
All grocers should recommend them because they are the best.

WRIGHT & COPP

Dominion Agents . . . . TORONTO

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



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MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

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Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

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We have now in stock a full line of

NEW SEASON'S

Fan Brand Japan Teas

To Retail at 25c., 30c., 40c., 50c. and 60c.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

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Marshall's Are the Best to be Had

The recognized leading Brand in all the markets of the world.

Herrings a-la-Sardine
Preserved Bloaters, Etc.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce

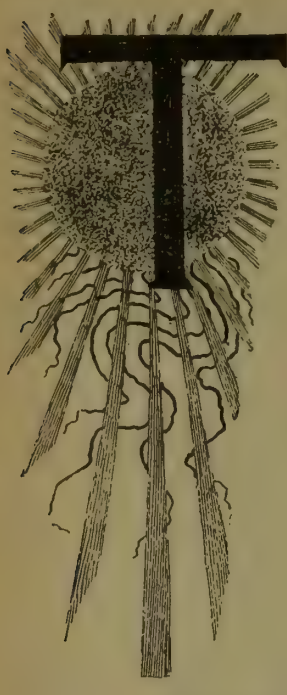
FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.



TEAS...

New Japans

New Japans

EARLY CROP MAY-PICKED
YOKOHAMA.

New Japans

Keen buyers and judges of value—your best interests will be served by inspection and comparison of the grand values we offer.

Our selections this season have been made with exceptional care, with the result that our large and varied range of New Japans show more than ordinary inducements to buyers.

Kindly write us for Samples. We want your business and are willing to risk our reputation upon the result.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

DO YOU SELL

CANDY

WE MANUFACTURE IT IN
EVERY CONCEIVABLE FORM

WILL SHIP A SAMPLE LOT ANYWHERE

WM. PATERSON & SON

BRANTFORD

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THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, JULY 27, 1894 ($2.00 per Year) No. 30

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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We understand there is a scoundrel in Winnipeg, named Ostrosser, who claims to be our agent. He has already called upon several of our subscribers, and in one or two cases succeeded in obtaining money. Friends, he is an impostor; he is not our agent, never was, and never will be, so please look out for him. Of course, our journals have now such an enviable reputation that people insist upon working for us whether we like it or not. We don't like it. Mr. John Cameron and F. W. Armstrong are our only authorized agents in Manitoba, Northwest Territories and British Columbia. They are well known and thoroughly trustworthy.

OUR cousins across the border are congratulating themselves over their export trade for the past fiscal year. And they certainly have some reason for so doing. Their total exports were $869,181,345. This was the enormous total of $237,275,407 in excess of imports compared with last year. And herein it is that our cousins glory. Last year, it will be remembered, they put on sackcloth and ashes because the balance of trade was against them to the extent of $18,735,728. Under analysis, however, these figures lose some of their brightness. In the export of what is termed the principal class, included in which are such articles as breadstuffs, provisions and live animals, cotton and petroleum, and which the nation is most desirous of sending abroad, there is a decrease of about $3,000,000. This does not afford much consolation to the agriculturalist, nor to the storekeeper, whose welfare in turn depends much upon the condition of the farmer. What matters it to the farmer if the manufacturer is sending more goods to foreign markets? Not a great deal, no matter what consolation other people may draw from it. It is regarding his own products that he is concerned—directly, at any rate.

* * *

The exports of what is classified as minor articles showed the enormous increase of over $40,000,000, compared with last year. But what has been the principal cause of this, if not the cause? Certainly not good times, or that manufactures of the United States have gained to that extent in popularity. To the fact that the manufacturers across the border were willing to sell to foreign countries their large surplus stocks at almost any price they could get in order to lift from their shoulders the burdens that were heavier than they could bear, must be ascribed the principal cause. Tariff walls that have hitherto been looked upon as insurmountable have been surmounted in the haste of finding a market. At least it is a well known fact that Canada has seen goods from the United States coming across her border that hitherto either did not come at all or only in much smaller quantities. And what is Canada's experience is probably the experience of other countries whose trade and financial condition is better than that of the United States. In a word, the increase in the exports of what are termed minor articles, such as manufactures and machinery, was due to extraordinary circumstances, namely, the financial crisis. But it is a source of some satisfaction to the people of the United States that they were enabled to sell foreign countries so much more goods than last year even if they did have to sacrifice prices and profits in order to do so. It is just what a wise business man does when he wants to lighten his burdens.

* * *

The decree of the Government of the Dominion prohibiting the importation of adulterated teas is giving satisfaction to others than Canadians. Leading tea men of New York express satisfaction. Everybody knows that most of the adulterated teas which have found their way into Canada in the past have been those which the inspector at the port of New York had previously rejected. Only last year, it will be remembered, there was a wholesale rejection of adulterated Pingsuey teas at New York, and a wholesale entry of them subsequently into Canada. And this was the last straw that broke the patience of the trade in this country and induced them to make such representations to the Government that ultimately led it to issue the prohibitory decree that it did the other day. The reason whereof the tea men of New York are glad at this move of the Dominion Parliament, is that there is less inducement to ship spurious tea to New York. The tea adulterators in the past knew that if their goods failed to pass the inspector at the latter place there was in Canada a market for at least a part of them. Now, with Canadian ports closed against the spurious tea, the chance of finding a market for it on this continent is reduced to a small point indeed. Hence New York is not likely to be bombarded with this objectionable class of tea as often as it has been, and the tea men there anticipate more peace of mind thereat.

* * *

Numbered appear to be the days of the Chinese tea adulterators: and there are a concomitant of circumstances contributing towards that end. A year or two ago the

Chinese government, recognizing the evi's resulting to the tea trade therefrom, issued a decree to all whom it might concern, prohibiting the adulteration of tea, and threatening penalties dire if any of its subjects were found violating it. The effect, judging from even the adulterated teas that have found their way to this continent, has not been very wholesome. But still the decree itself shows that the authorities are doing something towards mitigating the evil. In England, tea not accounted fit for consumption is denied entry. Across the border there are inspectors whose duty it is to keep out the spurious article, and now Canada has awakened to her duty and forbidden the importation of any more of the adulterated tea which has so long found a market within her borders. Another obstacle to the entry of adulterated teas into the United States is seen in the fact that a number of leading importers in that country are sending notices to tea men in Amoy and Formosa to the effect that tea will be rejected when not delivered pure. John Chinaman's opportunities for palming off spurious tea on the consuming markets of the world are indeed getting within narrow limits.

* * *

The white bean market in the United States has a little more interest for Canadians just now than is usual, in view of the fact that buyers from that country have been here lately making purchases which have resulted in an appreciation of values on the home market. Some time since large shipments arrived at New York, which in the opinion of a good many were not wanted. To the surprise of those who did not see eye to eye with the shippers the beans were soon picked up; and, what was stranger still, prices appreciated. This hardening tendency has been maintained, and to-day medium beans are worth $1.55 to $1.60. This is the bean which is most favored, while its stocks are lightest. The importation of beans into the States last year appear to have been liberal, but for some reason or other the demand has been so heavy that present stocks are thought to be no more than 20,000 bags at the outside, while the amount in transit is only about 7,000 bags. The complaint is that the farmers in the United States, in spite of a heavy protective tariff of 41½c. per 62 lbs., have not paid as much attention to the cultivation of beans as they should have. Now, however, they may be induced to cultivate this article of food more extensively, although the fact that the proposed new tariff is about one-half lower than the old one will probably prevent the movement along this line from being as general as it otherwise would have been. One thing seems certain, however, Hungary and other exporting countries will try to cater for more of the bean trade of the United States than they have hitherto.

THE TARIFF.

THE House of Commons finally disposed of the tariff bill on Friday last. The bill was introduced March 27, so it occupied four months, lacking one week in making its journey through the House.

It might have been put through more expeditiously, although no one complains much on that score, seeing that the United States Congress has been pegging away for nearly a year, and is still apparently far from the goal.

Then whether the time occupied in dealing with the bill had been long or short would not have mattered so much, in view of the fact that the tariff went into force the day following the submission of the matter to the House.

But if fault cannot well be found with the time occupied in fashioning the tariff bill, the same can hardly be said regarding the way in which the fashioning was done. Those employed at the task were not novices. They were tried and old hands at the business.

The fault with them was they lacked decision.

For a year prior to the bill being brought down the members of the Cabinet visited every important section of the country. They consulted with all classes who were supposed to be worth consulting. In camera they listened to what the manufacturers and the wholesalers had to say, and in private and in public they heard the pros and cons of the farmers, although we do not remember their consulting the retail merchants of the country. But this may be a lapse of memory on our part, or perhaps on the part of the Ministers.

At any rate the Minister of Finance and his colleagues collected a lot of evidence, and enough supposed to be to guide them in the arduous undertaking of revising the tariff.

And the measure as it was brought down on March 27 really looked as if they had made fairly good use of the information they had collected. The bill was, generally speaking, along the lines asked for by the wholesalers, and the farmers and the consumers concluded that the bill tended to lighten their burdens and were fairly satisfied. But some of the manufacturers were not. Herein lies the secret of most of the changes which were subsequently made in the bill. And to-day there is dissatisfaction among the great mass of the business men of this country, where, on the 28th of March last, satisfaction obtained to a more or less extent.

But the dissatisfaction is perhaps not so much with the tariff as it ultimately stands as with the way in which the Government played battledore and shuttlecock with so many of its clauses. The duty on rice was one thing to-day, something else to-morrow, and another thing next day. The same thing may be said of woolens, of cottons, of teas, of coffees, and of many other staple lines appertaining to the grocery and other trades.

We had much to be thankful for in that we had not a United States Congress to mold and fashion our tariff, but at the same time Canadians cannot help wishing that their tariff revisors had shown a little more independence and appreciation of their duty.

THE MACKEREL TRADE.

A HALIFAX fish exporter is, according to the Chronicle of that place, in receipt of the subjoined circular from a prominent fish importing firm in Boston. The warning and suggestion it contains should be heeded and promptly acted upon by our fishermen, fish packers and fish exporters, otherwise our people may wake up some fine day to find their mackerel trade gone from them :

It has seemed to us that during the past two years there has been more damage to lots of mackerel that have been received from Nova Scotia and P. E I. from stain, rust, etc., than we have known before, and from close observation there is no doubt in our minds that the cause is chiefly owing to too little salt being used in the packing. That barrels are full of strong pickle is not sufficient; a liberal quantity of salt should always be used. We have consulted our leading packers and dealers about this and they agree fully with these ideas.

It has been more or less talked since Irish mackerel have been imported that when prices should again rule low that kind would cease being brought to this country; as such fish are now coming forward and packing going on specially for our markets, this idea can no longer be entertained. The methods of handling this kind of mackerel have been greatly improved, the color of the fish is white and compares favorably with our home packs, the weights are good, frequently overrunning, and such care is being taken with the cull that they get the preference and bring better prices than provincial caught fish. Besides, the latter are more or less neglected when markets are quiet. Something should be done to cause your fishermen and packers to change their careless handling; better color of fish by more careful soaking, full weights, better barrels that will hold pickle, and a more uniform inspection are some of the requirements that are necessary. If a reform is not brought about, the prejudice that acquired so strong a hold last season will increase and become permanent, greatly to the injury of the trade you have in this kind of fish.

St. Thomas Board of Trade has decided to picnic at Courtright and Port Huron, per M.C.R., this year.

MONTREAL GROCERS' OUTING.

ONE of the best picnics of the year at Montreal has always been that of the Retail Grocers' Association of that city. The one which they held on Wednesday of last week, and which THE GROCER'S correspondent attended, was no exception to this rule.

The grocers appear to have a binding contract with that unstable individual, the clerk of the weather, for the right sort of a day.

Every year sees them set out on a glorious summer morning, and the current season saw the rule observed. In fact, if anything, the only drawback was that it was too fine. The sun beat down on the pleasure seekers with that tropical fierceness that makes the preservation of a boiled shirt impossible, and is a regular harvest for the laundry man.

St. Rose, the pleasant and picturesque village on one of the many branches of the Ottawa, was the objective point this year, and nearly all the old faces were seen at the Canadian Pacific station. There was the president, John Johnston, with what the ladies call his loves of whiskers, and his persuasive tongue, the gift of the Emerald Isle; and genial A. D. Fraser, whose care of the press representatives is proverbial. Ever in the thickest of the work of seeing all the arrangements carried out was Bernard Connaughton and his distinctive white leghorn of generous dimensions. In fact all the good fellows of the trade were on hand, for the day is always generally observed. So much for the actual members of the association; but there are guests without which no grocers' picnic would be complete. Why, the knights of the scoop and scales would be lost if Geo. Waite, who knows so well how to sell produce and provisions, and the games run off, was not on hand. It would be the same with the other judges, for J. C. Wilson's (of J. C. Wilson & Co.) presence is as indispensable at the picnic as his paper bags are to the grocers in their business. They could not get on either without G. Lightbound (Lightbound, Ralston & Co.), H. Laporte (Laporte, Martin & Co.), F. Hughes (Caverhill, Hughes & Co.), Chas. Langlois, whose butter so many of them handle, and others.

Well, they were all there, and no one can deny that they enjoyed themselves.

It took two trains, which were under the personal supervision of genial Harry Ibbotson, the passenger agent of the C.P.R., to convey the grocers, their wives, children, cousins, aunts, and friends, to the number of 5,000 in all, to the pleasant grove on the river bank at St. Rose.

Arrived there the first thing that caught the eye was the handsome and roomy pavilion tent in which the grocers give their yearly celebrated luncheons.

If a grocer does not know how to live no one does, and the spread they gave at their annual outing is ample testimony to this. After the games, the results of which will be found elsewhere, had been run off, Pipers Matheson, Riddell, and Ferguson, of the Royal Scots, who have piped the grocers in to dinner ever since the inauguration of their annual picnics, performed the same ceremony over again, and the good things were thoroughly discussed by about 1,000 of the pleasure-seekers.

Of course, speeches were in order after the inner man had been provided for, and they contained some practical thoughts, both from the members and their guests.

President John on, of course, like a loyal north countryman, submitted the toast of "The Queen," which was duly honored.

A. D. Fraser, who always does so much to look after their entertainment, appropriately proposed "The Health of the Guests." This elicited responses from J. C. Wilson, George Waite, George Lightbound and H. Laporte. "The Judges," proposed by S. Demers, was replied to by F. Hughes, Charles Langlois and T. L. Paton. John Scanlan gave "The Health of the Wholesale Trade," which brought forth short speeches from all the gentlemen of the trade above enumerated. "The Ladies," "the Press," "the Ginger Ale Men," and "the Chairman" followed in their due order, and the party broke up to enjoy themselves as they saw fit in the cool recesses of the grove or on the river.

There was dancing, also, in a roomy pavilion to the music of a fine orchestra, and which, despite the sultriness, was well patronized by the young folks.

The results of the games were as follows:

Quoits—B. Connaughton, 1; W. Osgoode, 2; H. McPhee, 3.

One hundred yards dash, open to boys of twelve years and under—F. Dowse, 1; O. Leveille, 2; W. Johnston, 3.

Seventy-five yards dash, open to girls of twelve and under—E. Long, 1; Jessie Kendal, 2; Gracie Young, 3.

Quarter-mile race, open to bookkeepers and salesmen employed in the retail grocery trade—J. Glashen, 1; J. Laugnran, 2; Z. Mantha and Thos. Elliott, 3.

Quarter mile race, open to drivers and salesmen employed in the retail grocery trade—J. Fortier, 1; J. Black, 2; W. Gagne, 3.

Running high jump, open to grocers and their employees in the retail grocery trade—J. Charette, 1; A. Lavoie, 2; J. T. Watson, 3.

Quarter-mile race, open to city travelers in the wholesale grocery trade—W. Ducksworth, 1; Lapointe, 2; O. Parent, 3.

Quarter-mile race, open to all employees in the wholesale biscuit trade—A. J. Duncan, 1; H. Maille, 2; F. Collin, 3.

Running hop, step and leap, open to grocers and their employees in the retail trade—R. Doyle, 1; J. Frigon, 2; J. Charette, 3.

Potato race—A. E. Lavoie, 1; W. J. Wilson, 2; T. Westlake, 3.

Quarter-mile race, open to bread, ale and ginger ale drivers—P. Creamer, 1; T. Reynolds, 2; W. Fyfe, 3.

Fat man's race, 100 yards—J. E. Manning, 1; Martin Elliott, 2; N. Lapointe, 3

Running long leap, open to grocers and their employees in the wholesale and retail trade—J. P. Frigon, 1; P. Grace, 2.

One hundred yards dash, open to retail grocers, members of committee—B. Taylor, 1; J. P. Dixon, 2; N. Marchand, 3.

Quarter-mile race, open to subscribers employees—J. Atter, 1; A. J. Duncan, 2.

Consolation race—T. Scott, 1; P. H. Hart, 2; N. Fortier, 3.

Guessing competition, open to ladies only—Mrs. D. Currie, 1; Miss Gertie Foster, 2; Miss B. Levesque, 3; Mrs. R. Walsh, 4.

The donators of the prizes were: A. S. & W. H. Masterman, cash, $5; J. A. Vaillancourt, cash, $5; Laporte, Martin & Co., cash, $10; Caverhill, Hughes & Co., cash, $15; N. Quintal & Fils, cash, $30; L. Chaput, Fils & Co., cash, $10; Chas. Langlois & Co., cash, $10; D. Hatton & Co., cash, $5; Viau Frere, cash, $5; the St. Lawrence Sugar Refinery, cash, $50; the Canada Sugar Refinery, cash, $25; S. H. & A. S. Ewing, cash, $10; Wm. Dow & Co., cash, $25; J. O. Villeneuve & Co., cash, $15; the Canadian Brewing Co., cash, $25; J. C. Wilson & Co., cash, $10; Hudon, Hebert & Co., cash, $25; James Harper, cash, $5; D. H. Reynoldson & Co., cash, $10; Fleishman & Co., cash, $5; Thomas Kinsella, cash, $5; Hislop Meldrum, cash, $5; Dawes & Co., cash, $25; Christie Brown & Co., 1 silver water pitcher, 1 berry dish, 1 salt dish, 1 salad dish, 1 cake basket; D. Masson & Co., 4 cases claret and cocoa; Lightbound, Ralston & Co., 1 fancy cabinet of black tea; M. Lefebvre & Co., 1 keg pickles; M. Hickey, 1 barrel flour; The Lang Manufacturing Co., 1 silver cup, 1 butter cooler, 1 pickle stand; C. Robillard, 1 gold medal; C. Peverly, 1 case Astral oil; Le Prix Courant, 1 gold medal; St. Croix Soap Co., 1 box Surprise soap; James Dalrymple, 1 barrel flour; Messrs. Gladu Frere, 1 box biscuits; Samuel Rodgers & Co., 1 barrel coal oil; W. Strachan & Co., 1 box Gilt Edge soap; Joseph Tetley, 1 silver teapot; Vipond & McBride, 1 silver statue; Ewing, Herron & Co., 1 silver medal; John Taylor & Co., 1 box Diamond soap; Geo. Childs & Co., 1 gold medal; the Montreal Biscuit Co., 1 case solid silver spoons; P. Grace & Co., 1 gold headed cane; W. D. McLaren, 1 box Cook's Friend; Evans & Sons, 1 case lime juice; J. Barsalou & Co., 1 case soap powder; Chase & Sanborn, 1 Bohemian crystal set, 1 china 5 o'clock tea set, 1 fancy vase lamp, 1 flower stand; Thos. Doherty, 1 caddy tea; A. Brisette & Fils, 1 case champagne.

TORONTO GROCERS' EXCURSION.

THE members of the Toronto Retail Grocers' Association had their annual outing Wednesday last. Their destination was Niagara Falls and Buffalo.

I have attended several grocers' excursions and picnics, but I never participated in one at which I had such an enjoyable time, and if anybody else did not it was his or her own fault.

In numbers there were not as many as last year. The thunder storms of the previous day and night doubtless deterred many from going that otherwise would have. But the primary loss was theirs, although the association lost by their absence and the excursionists missed their company.

But if the night before was stormy the day following was not. "A bit of a haze" veiled the sun and obscured distant views on land and sea, but a lovelier day, taking it all in all, could scarcely have been secured. The veil of mist toned down the heat of the sun, and a stiff breeze contributed its part towards tempering the atmosphere. On the lake, instead of the rolling waves which a good many expected to see there were nothing worse than dancing glistening wavelets.

If the crowd was not as large as that at last year's excursion, it was none the less representative. Most of those who are always seen at the annual outings of the Toronto Retail Grocers' Association were there, while many new faces were to be seen.

Don't understand that the attendance was small, for it was not. It was not of the proportion that it usually is. But it was big enough to make the excursion a success from a financial point of view, if that is to be the principal point from which its measure of success is to be viewed.

But everybody knows that this is not the principal concern of the Retail Grocers' Association of Toronto. The end it has in view is a right royal good time, although it of course does not want to pay too highly for it. And it always does have a good time, whether it be at summer outings or winter "At Homes;" and the length of its purse is never shortened thereby either.

The greater portion of the excursionists took the early morning boat, but a good many followed in the later boats. The point of destination for most of the excursionists was of course Niagara Falls. Its attractiveness never fades. On the contrary its attractiveness, in consequence of the devices of man, is ever increasing, and this season is by no means an exception to the rule, thanks particularly to the enterprise of the electric railway people, who have greatly increased the facilities for the transportation of excursionists and tourists.

But however these facilities may have contributed towards the enjoyment of Wednesday excursionists, they were supplemented by the excellent arrangements which had been prepared for their entertainment and comfort by the excursion committee. The committee did its duty well.

Those who went to Buffalo had their choice of the railroads or the steamboat route from Chippewa. Most took the railroads. It gave them about six hours in the "Bison City," while those who took the steamboat route merely had time to doff their hats at the city, the scheduled time there being only thirty minutes. But the small party that took the latter means of reaching Buffalo undoubtedly had the best of it; and I know what I am talking about from experience.

The route from Chippewa to Buffalo, via the Columbian, is delightful. The scenery on either side of the river is an ever-changing panorama of beauty. There is Navy Island with its primeval beauty and historical reminiscences, and American Island during nearly the whole of its entire length of 15 miles, dotted with pretty little summer residences, antique, and, in some instances massive, club houses, with here and there pretty little parks, while fields of waving grain, ripe unto the harvest, and orchards rich with ripening fruit, with prosperous-looking farm houses and barns nestling between the green foliage, greet the eye on either side.

While we were waiting for the Columbian at the landing opposite Navy Island, some of us amused ourselves searching for bullets, relics of the Mackenzie rebellion, which had recently been turned up by the navvy's pick-axe and shovel and washed into view by the recent rains. A few of these relics of Canada's long ago internecine troubles were found, but although I was unfortunate in this respect, I found a couple of silver coins, one had the superscription and image of Queen Victoria and the other the superscription and image of the American eagle. I could not convince the party that these coins, too, were relics of the rebellion of '37, although they were covered with clay, and I had to confess the likelihood of their being what was contended, namely, the evidences of same returning Yankee excursionist sprinting for the boat. At any rate, whatever the coins were, they helped to pay my expenses.

EXCURSIONETTES.

The bulk of the excursionists missed the six o'clock return boat; consequently, did not reach home till nearly ten o'clock.

J. G. Gibson was one of the fortunates who caught the six o'clock boat, but his heart was with the great majority behind, and he got off at Niagara-on-the-Lake, and waited till it came down on the next boat.

"There are not as many here as last year, but we have the old heads."—D. W. Clarke.

Frank Johnston got possession of the money bag, and then went to Buffalo. But he came back, though 'twas on the late boat.

The trio who feasted sumptuously—E. B. Dewey, Frank Johnston and James Mortimer.

President Donald honored Buffalo with his presence.

"I saw John Charters in Buffalo. He has been in business there about four months, and is doing a rattling fine trade."—W. R. Armstrong.

Fred. Mauthie missed the early return boat, and got a ferryman to row him across to Lewiston, where the facilities are more congenial to those who have to wait for late boats.

Secretary Corrie's face wore an expression that told of anything but disappointment.

Hon. Secretary Mills was, as usual, solicitous for the entertainment of the excursionists.

Glionna's orchestra supplied the music, and 'twas good.

W. J. Sykes was here, there and everywhere with bunches of tickets for the trip to Chippewa via the electric railway. And the cause of his ubiquity was that his tickets were cheaper than those obtained by the ordinary means.

The Extractor of Pleasure was A. R. Williamson.

President Owen, of the City Travelers' Association, returned on the early boat, and a good many missed the pleasure of his company.

RE BRIGHT AND YELLOW SUGARS.

DEAR GROCER,—The remarks in last Friday's Mail re Sugar are correct and to the point, but not strong enough. It has been and is now impossible to get a decent bright sugar, and as for nice yellows they are a thing of the past—the smell from many of them reminding one of the days of low grade Scotch sugars. This applies to Montreal as well as to Lower Province goods. What can we do to remedy this state of affairs? Yours, etc.,

HAMILTON RETAIL GROCER.

AGENTS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BRYANT'S ROOT BEER — AGENTS WANTED for Montreal, Winnipeg and British Columbia; sole control of province given. Apply BRYANT, CANADIAN GROCER Office, Toronto. 33

Established 1850

MICA GOODS

To hand a large consignment of

Canopies for Gas Globes
Will fit any shape.

Adjustable Cylinders for

Silk Lamp Shades
Protectors for Candle Shades
Will fit any holder.

Write us for Quotations.

James A. Skinner & Co.
TORONTO, ONT. VANCOUVER, B.C.

COFFEE

No better can be found than
L. P. & CO. brand

Order a 25 lb. Can. We guarantee it.

Lucas, Steele & Bristol Wholesale Grocers
.....HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON

SLOVENLY VS. NEAT STORES.

BY NOMAD.

I AM not a grocer, but in the course of my business I am forced to visit many of the grocery stores in Toronto and surrounding country; and I have come to the conclusion that the amount of business that they do and the class of custom that they control depends greatly upon their exterior and interior appearances.

You enter one store, and when on the threshold your nasal organ is assailed with the smell of coal oil, cheese of great strength, decaying potatoes, etc., and you quickly find out that the general arrangement of the store in question is in keeping with the smell.

A bag half full of potatoes stands in front of the counter where the customer will stand, while the floor is strewed with peas, etc., that have fallen from other sacks which stand around wherever chance happens to have placed them. On the counter you will find a pile of soap, with loaves of bread piled up against them, and no attempt seems to have been made to separate articles of food from other goods that are likely to contaminate them. Two or three sheets of fly paper lie around where they are an offence to the eye and a menace to the clothes of customers. On the shelves dust is thick and the labels on the bottles and tinned meats, etc., are dull and fly specked. Then when the frowsy headed, dirty aproned storekeeper shakes his chronic drowsiness off long enough to complain bitterly of the dulness of business in general and his own in particular, you cannot help wondering how anybody could ever have had the courage to eat anything that has come out of such a dingy and dirty store, and been handled by such a slovenly individual as the owner of it.

Of course you will say that I am piling it on, and that very few of the grocers resemble the description that I have given, but you would be surprised if you were to take a tour of inspection, how many you would find that resemble it to a greater or lesser degree.

A great deal of the lack of business done by the smaller class of grocery stores can be traced to the untidyness of the store, the dingy appearance of the windows, and the absence of neatness of dress and manner about the attendant or owner.

It is not necessary that you should have costly fixtures for your store in order to make it clean and inviting, but you will find that nothing will be lost by wearing a clean apron, and forbearing from wiping your hands on it after you have been hand ing molasses or coal oil.

The stores that I find do the most business are those in which an air of neatness prevails, where the clerks are ob'iging and clean, the stock is arranged with some attention to appearance, and where goods of a different class are kept separate as they should be.

The show window, which is the index to the interior of every store, should be kept stocked with seasonable goods effectively arranged, and the windows kept clean so as not to mar the effect of your window display.

I have lately been brought in contact with grocers keeping stores both on the neat and slovenly plan, and have found in nearly all cases that the most grumbling about the slackness of trade and hardness of times comes from the slovenly ones. I fear that I have overstepped the bounds in criticizing a trade of which I am not a member, but I wished to show how the general appearance of grocery stores affected an outsider.

"Oh, wad some power the giftie gie us,
To see ourselves as others see us."

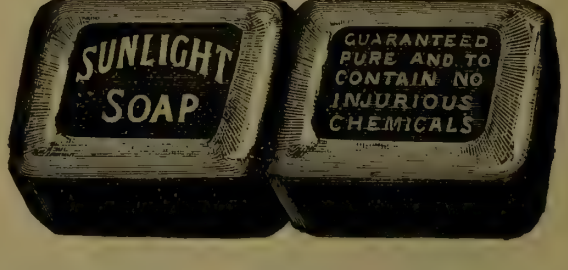
WITH THE RETAILERS.

THE store of A. S. Brubasher, Elmira, was the scene of a little excitement the other day. The cause was a tarantula that had been espied in a bunch of bananas. The customers and others who had heard all kinds of stories about this reptile became excited. But somebody managed to secure the tarantula, and now it sleeps the sleep that knows no waking in a

SOAP

Can be bought at all sorts of prices, because it is made up of all sorts of materials — good, bad, and very bad! : : : : :

WHAT ABOUT THIS SOAP?



EVERY BAR IS WARRANTED!

The wrapper around every bar contains a $5,000 guarantee that the soap is PURE. Think what this means! While it puts a tremendous responsibility upon the makers, yet it means satisfaction and absolute safety to the consumers, and this is one reason why SUNLIGHT SOAP has a sale more than double that of any other soap in the world.

It is SAFE TO BUY, TO RECOMMEND, AND TO USE

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.
CANADIAN HEAD OFFICE: TORONTO.

bottle of alcohol in Mr. Brubasher's window, and is looked at with interest unmixed with fear by a large number of persons every day.

T. S. Ford, groceries and dry goods, Mitchell, is refitting and beautifying his store.

T. Quirk, wine and spirit merchant, Stratford, formerly of the firm of C. Flaherty & Quirk, recently married a St. Thomas lady, and wishes he had joined the benedicts several years ago. But it's better late than never. Congratulations.

Walsh Bros., of Stratford, are making extensive alterations in their store. It is being refitted and painted, and by no means least of the improvements is the putting in of a cash railroad, which has been necessitated by the demands of the business. Walsh Bros. are also opening up a wine and spirit store in a building down the street from their present premises, while on their stud farm they have a number of fancy horses ready for purchasers.

F. King, of Tavistock, who met with an accident some time ago, is convalescent and again able to take charge of his business, which is one of the largest in the West.

W. A. McClean & Co., of Owen Sound, find trade with them in their retail store good and fully up to that of last year at this time.

S. Hill, of Markdale, is in receipt of a car load of sugar which he is selling at a price which is attracting a good deal of attention.

E. Berwick & Son, of Shelburne, are in receipt of two car loads of sugar and a large quantity of new season's Japan tea, direct importation. Business is good with E. B. & Son.

McClarty Bros., of Owen Sound, report trade good, and as Billy is looking the same it is evidently so.

W. A. Grier, of Owen Sound, has had many dollars added to his bank account, the result of his purchasing the stock of Notter & Scott last spring.

Cantleon Bros., of Clinton, find business good in both groceries and crockery. This firm handles butter and eggs extensively, and has sent a good deal of butter to the Maritime Provinces lately.

B. C. Strachan, of Goderich, who is reputed to have one of the finest stores in the north, has lately secured the copyright of a new story and accompanying song, "When the Robin Comes Marching Home," which he gives occasionally for the delectation of his customers and his friends.

P. Anderson, of the "Noted Tea Store,' Guelph, is in receipt of a letter from his son reporting his arrival safely on the other side of the "herring pond."

J. S. Ireland, formerly of Wroxeter, has rented the store in Owen Sound formerly occupied by Notter & Scott. He was in Toronto a few days ago and purchased a

1894 Congous

We have received this week direct shipments of **NEW SEASON'S**

THESE TEAS SHOW EXCELLENT VALUE.

Write us for Samples and Quotations . . . . . .

Fine Moning and Panyong Congous

Davidson & Hay Wholesale Grocers Toronto.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods In 2 lb. Pkgs. 2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.

TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B. Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

SEASONABLE GOODS

Can Meats and Can Fish
Pickles and Sauces
Hire's Root Beer
Eagle Japan and Ceylon Teas
Will draw Trade. Try a sample package.

M. MASURET & CO.

Tanglefoot Sticky Fly Paper Pays a Good Profit.

Wholesale Grocers LONDON, ONT.

well assorted stock. His store is one of the finest in Owen Sound, and as Mr. Ireland is a thorough grocer and a genial fellow, he may naturally be expected to do well.

Watson Bros., of Guelph, are in receipt of a large consignment of fruit. This firm is making a specialty of fruit this season.

John Whitesides, of Huntsville, was in Toronto on business last week.

"For better or for worse; for richer or for poorer," etc., were the words uttered a few days ago by — Sykes, son of Charles Sykes, merchant, Victoria Harbor. THE GROCER congratulates and wishes Mr. and Mrs. Sykes many happy years of married life.

Isaac Gilpin, who was reported in last week's GROCER to be opening up a new store in Victoria Harbor, has changed his mind. The store which he built he has sold, and he will enjoy the life of a private gentleman a little longer.

A CURIOUS RECORD.

A methodical man died in Berlin recently at the age of 73 years. When 16 years old he began keeping a record, which he continued for 52 years, which, says an exchange, is the best commentary we have seen on the life of a mere worldling. His book shows that in 52 years this "natural man" had smoked 638,715 cigars, of which he had received 43,692 as presents, while for the remaining 585,021 he had paid about $10,433. In 52 years, according to his bookkeeping, he had drank 28,780 glasses of beer and 36,086 glasses of spirits, for all of which he spent $5,340. The diary closes with these words: "I have tried all things, I have seen many, I have accomplished nothing."

EBY, BLAIN & CO. REORGANIZE.

EBY, BLAIN & CO., who for some fifteen years have been numbered with Toronto's wholesale grocers, are turning the firm into a joint stock company.

A notice to this effect appeared in the Ontario Gazette of Saturday.

The applicants for incorporation are: Joseph Fisher Eby, merchant; Hugh Blain, merchant; James Walton Borsbery, traveler; Robert William Ritchie, traveler; Joseph Henry Devany, traveler; John Arbuthnutt Milne, traveler; Wilhelm Heinrich Seyler, clerk; William James McMurtry, insurance manager, and Charles Corbishley Bennett, accountant, all of Toronto; and the first directors of the company are to be J. F. Eby, Hugh Blain, W. J. McMurtry, W. H. Seyler, and C. C. Bennett.

The name of the company is to be Eby, Blain & Company, of Toronto, Limited, and the capital stock is to be $150,000 in 150,000 shares of $100 each.

A pleasing complexion about the new company is that some half dozen of the employees of the old firm are joining their employers in promoting the new business. Such a combination cannot fail to be of substantial advantage to the new concern, and demonstrates the mutual confidence and appreciation which must have existed among these gentlemen during the past.

This is an era for the formation of joint stock companies, and there is much that can be said in favor of it. It means the concentration of capital, and, consequently, stronger firms. Furthermore, governmental supervision is created, the advantage of which is obvious, while where there is a joint stock company there is a board of directors whose counsel and advice naturally tend to improve business methods and increase the chances of success. Two heads are better than one, and half a dozen or a dozen are better than two in devising ways and means to develop and push trade.

Eby, Blain & Co. has long been recognized as ranking amongst the most live and energetic business firms in Canada, and judging from the personnel of Eby, Blain & Co., Ltd., it is not likely to lose any of its lustre in this respect.

PREPARING STILTON CHEESE.

A tin cylinder open at both ends is required, 6 inches long and 12 inches in diameter, with perforated sides to allow the escape of the whey. Lamb's maw is used as a rennet, and a lemon filled with cloves is placed in the curd. Nine gallons of fresh milk and the cream from 2 to 3 gallons of milk are used for 1 cheese. The milk is heated to its natural temperature before adding the rennet. When the mass is curdled, it is strained through a cloth, broken short and allowed to remain quiet, wrapped in the cloth, until it is fit to be cut. The tin cylinder is then placed upon a board and filled with alternate layers of curd and salt and covered with another board.

The cylinder with the cheese is turned over every 2 or 3 hours for the first day, and 2 or 3 times a day for the succeeding 3 or 4 days, after which the cheese is taken out, wrapped in a cloth wet with boiling water, and pressed until it is dry. It is turned twice a day, and protected from flies and insects. Considerable time is required to make it fit for the table.

JUST RECEIVED 200 Half Boxes Currants
(Finest Quality) also
1000 Puncheons Choicest Barbadoes Molasses
Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers Montreal

ELEME RAISINS..

We have arriving in a few days a shipment of very fine quality Eleme Raisins. These are good enough to take place of the best fine off stalk Valencias which are now so scarce as to be practically out of the market. This fruit is packed in 56 pound Boxes. Quantity is limited. Please communicate with us at once if in need.

H. P. ECKARDT & CO.
Wholesale Grocers .... TORONTO.

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered
New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

Rio Coffees

Now in stock ex S.S. Salerno
Extra Choice Selection.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,
.. MONTREAL ..
WHOLESALE GROCERS
Importers of
TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.
Established 1842

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

IMPORTED
PICKLES
PATERSON'S
"EUREKA"
INDIAN CHUTNEY

Sole Agents for Toronto,
PERKINS, INCE & CO.
41 and 43 Front St. East

Headquarters
FOR
-SALMON-

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

McAlpin Tobacco Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McAlpin Tobacco Co.

TORONTO

TRADE CHAT.

GOWANS, Kent & Co.'s employees spent a merry day Thursday last at Bay View Park, going on the steamers Macassa and Modjeska.

Manitoba Provincial Exhibition opened in Winnipeg, Monday.

It is now reported that the Western Ontario peach crop will be small.

Ballantyne & Sons shipped the last half of June cheese from Goldstone factory on Thursday of last week.

J. Van Sommer, who has closed his general store at Goldstone, has removed the balance of his stock to Port Elgin.

The storehouse of Galt Bros., Calgary, was broken into the other day and a quantity of tea and beef stolen.

Business is reported to be quieter in New Glasgow this summer than it has been for many years.

J. F. Honor's grocery store, Port Hope, was damaged to the extent of $1,000 by fire the other day. Incendiarism is believed to be the cause.

The Ingersoll Packing Company refuse to buy hogs from Chatham district because the flesh is too soft. A prominent breeder thinks it is because the hogs are fed on beans.

Little lumps of logic
Mixed with business brain
Made your ad. effective
And credit loss and gain.
—JED SCARBORO.

A fire in the premises of Theophile Desroches, grocer, at 439 Amherst street, Montreal, the other night about 11 o'clock, did damage to the extent of $2,000. A valuable horse was suffocated.

Last week forty fine cheese, averaging over 70 pounds in weight, were made in the Brooklin factory, being the largest turnout for any week since it has been in operation. A shipment of 75 was made again this week. --Ex.

This year seems, up to date, to be the best fishing season Newfoundland has had for twenty years. The shore fishery generally is very good. Business is brisk and public confidence is completely restored in the island.

Reports to the Ogilvie Milling Company estimate an excess of three to four million bushels over the crop of last year in Manitoba alone. In some districts the farmers will be cutting by August 1st, and by the 10th it is expected the harvest will be general.

At a meeting of the council of the Board of Trade, on Monday, the eighth annual report of the gratuity trustees was received and adopted. It showed that there were 45 transfers made this year, the average age of those relinquishing their interest being 44, and of the new participants, 37. There had been eight deaths, which had been duly assessed upon the subscribing members. The average age of those who died was 61, and the death rate for the past eight years has only reached a fraction over the expectancy of 1 per cent. The amount on mortgage is $57,250, invested on property appraised at $118,000. The amount in bonds is $38,000. The average rate of interest is a fraction over 5 per cent. The total amount of gratuities paid was $15,597, the average amount of each payment being $1,559. The number of beneficiaries was 50. On July 1st, 1894, there were 851 subscribers.

The store of Hartley Bros., Brantford, was robbed the other night. Entrance was gained by cutting a screen in the back door so as to permit of the bolt being slipped back. The till was forced open, but did not yield anything, as the money had been taken away Saturday night. The thieves consequently rewarded themselves by taking some tobacco, cigars, cans of salmon and other articles.

There are now being exhibited in the rotunda of the Toronto Board of Trade two cases of lemons, of the Lisbon variety, grown on the Kinnerong Hill, near Sydney, N.S.W., and picked by the students of the Agricultural College, adjacent to that city.

The firm of Davis Bros., general dealers, have lately admitted James Hickman into partnership, under the name and style of Davis & Hickman. Mr. Hickman's capital and business experience will put the firm in a better position than ever.—Pick-Me-Up, Pictou, N.S.

E. B. Eddy, the celebrated manufacturer, of Hull, Que., is in town, the guest of Prince of Wales' Hotel. Eddy's woodenware and indurated fibreware are used in almost every house. Mr. Eddy came to Hull about forty years ago with something less than $75 in his pocket, and to day he claims to be the largest manufacturer in Canada, giving employment to 2,200 people. He says he has done more to develop the manufacturing interests of Canada than any other live man.—Pick-Me-Up, Pictou, N.S.

The fruit of British Columbia has been seriously affected by fruit pests this year. The tent caterpiller is playing havoc with ornamental and fruit trees. The wooly aphis is also showing itself and has worked a great deal of havoc. R. M. Palmer, provincial inspector of fruit pests, has issued circular letters to all the fruit-growers in the province warning them against the insect plague and advising as to their destruction.

The Vancouver Advertiser says: "At about 12.40 yesterday noon the Great Northern engine, No. 218, ran into Vancouver at the end of a run slightly exceeding 2,000 miles. Sir William Van Horne congratulated Mr. Connor, the engineer, in having thus made the record for the longest straight away run upon rails, the former longest being only some 1,066 miles." President Hill, of the Great Northern, and other officials of that road, accompanied Sir William's party to the Terminal city.

J. F. EBY HUGH BLAIN

"FIVE LETTERS FROM HOME"

1

RICHMOND STATION, QUE., Feb. 20th, 1893.

THE EUREKA SALT MFG. CO.

GENTLEMEN,—About five years ago I bought from you the first Higgin's "Eureka" Salt I ever handled. I had to do a good deal of persuading to make customers believe it was worth the difference more than common salt, but I now have not the least trouble selling 800 to 1000 sacks per year at a fair profit.

I might also say that the quality of the butter in this section has certainly improved, since dairymen commenced using Higgin's "Eureka" Salt. I am satisfied it is the cheapest and best salt in the market.

Yours truly,

R. F. McKEE.

2

WATERLOO, QUE., Feb. 20th, 1893.

THE EUREKA SALT MFG. CO.

DEAR SIRS,—We have sold Higgin's "Eureka" Salt for the past nine years, and are much pleased to say that it gives perfect satisfaction. The best dairies in this section will use no other.

Yours truly,

ROBINSON & SON.

3

MONTREAL, Feb. 21s, 1893.

THE EUREKA SALT MFG. CO.

DEAR SIRS,—For the past eight years I have handled Higgin's "Eureka" Salt and each year I find my sales largely increase. I distribute your salt amongst a large number of creameries, whose output I sell, and I find that the quality of their butter has much improved since they started the use of "Eureka" Salt.

My customers are all so pleased with your salt that they will not now use any other in their butter. They find that in the end it is the cheapest salt to use. I shall always recommend "Eureka" to my customers. I remain, Yours truly,

J. A. VAILLANCOURT.

4

ST. MARC, QUE., Feb. 14 h, 1893.

THE EUREKA SALT MFG. CO.

GENTLEMEN,—I take pleasure in recommending Higgin's "Eureka" Salt to all creamery and other butter makers, as I have found it the best to use. I have found it much better and cheaper to use in the long run than any of the other cheaper grades of salt. The difference in price is more than made up by the superior flavor of the butter as well as making the butter keep much better. I remain, Yours truly,

ALEXIS CHICOINE.

5

LENNOXVILLE, Feb. 7 h, 1893.

THE EUREKA SALT MFG. CO.

DEAR SIRS,—We have handled Higgin's "Eureka" Salt for a number of years now, and the quality we find gives every satisfaction to our customers and they will not now take any other salt.

The salt is having an increased sale each year, and now there is but very little salt sold through this section of other brands. Yours truly,

C. R. CLOUGH & CO.

Will You be Another ?

IT
WILL
PAY YOU
WELL

We are Agents

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, specially prepared, then shaped by tremendous hydraulic pressure, and hardened or indurated, by chemical process. First manufactured in this country in 1884, it has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc. Its peculiar advantages are that it

Will not shrink or swell.
Will not taint milk or any liquid.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Imparts no taste or flavor to its contents.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, this ware is forced upon the notice of the public by most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

Factories at Hull, Canada. **Branches and agencies in chief cities.**

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, July 26, 1894.

GROCERIES.

A FAIRLY good business is doing on the street, although the turn-over is scarcely as large as a week ago. This is probably more marked in sugars, but this is only natural after the brisk demand that was experienced last week. Values rule as before, although they scarcely exhibit the same strength they did a week ago. Canned goods are much as before, the demand being fair for the season at unchanged prices. While sugar is occupying rather less attention than a week ago, tea on the other hand is occupying more on account of the new teas which have arrived or are arriving. The improved demand noted a week ago for molasses has been maintained, but syrups are still seasonably dull. Foreign dried fruits are still scarce and in demand at firm prices. This applies particularly, of course, to Valencia raisins.

CANNED GOODS.

Demand continues to ease off for tomatoes, although there is still a fair seasonable trade doing at the unchanged prices of 85 to 90c. Corn is in fair demand and firmer at 90 to 95c. Peas are quiet and firm at 82½ to 85c. The Packers' Association reports a fair movement in all kinds of canned vegetables, particularly peas. There is a good seasonable movement in salmon at the old prices of $1.25 to $1.35 for tall tins and $1.50 to $1.60 for flat tins. Fresh shipments of new lobster are arriving and there is a fair demand, and we quote talls at $1.80 and flats at $2.25 to $2.50. There is a continued demand for canned peaches, but other kinds of fruit are dull. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 75, and preserved fancy quarters at $1.35 to $1.40.

Epitomized, the weekly report of the Packers' Association regarding the fruit and vegetable crops is as follows: Raspberries, injured by drought and only quarter to half crop, none being packed by some canneries. Plums, large crop in Niagara district and around Hamilton, but apparently short in other districts. Pears, fair to good. Peaches, large crop in the Niagara district. Apples, while very good in some districts, in others the fruit is falling off and not turning out as well as anticipated. Peas, the packers are through packing; crop good in the east, and while abundant in isolated instances in the west, generally speaking the crop in that part of the country was short. Corn is on the whole promising well, but rain is wanted. Tomatoes are here and there reported to be unsatisfactory, but the outlook is good on the whole.

COFFEES.

Trade is fair and prices unchanged. We quote green, in bags, as follows: Rio, 20½ to 23c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Dull and unchanged. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

There is a good demand for "B" at 3½ to 3¾c. We quote as follows: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

There is a good demand at unchanged prices. We quote: Pure black pepper, 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 28 to 30c.; cloves, 25 to 30c.; pure mixed spice, 23 to 25c.; cream of tartar, 25c. per lb.

SUGAR.

Market is steady, but there is not the same strong undertone that was apparent a week ago. People are not talking of advances. Neither is the demand as active as it was a week ago, but retailers' stocks are light although the buying so far this season has not been up to expectations. The idea as to price is still 4⅜ to 4½c. up for yellows, with raw quoted at 3¼c.

Willett & Gray's statistical: Raws advanced 1-16c. Refined advanced ¼c. Total stock in all the principal countries, 1,104,141 tons, against 871,267 tons at same date last year. The raw market during the week has been controlled entirely by the expectation that the tariff bill would be put through in season to take effect August 1st. All sugars available for arrival at that date met with ready buyers at 3 3-16c. for 96° test, while all sugars for later delivery met with no demand at all. At the close, however, the market is at a standstill, and is uncertain which way to turn, because of the failure of the Conference Committee to reach an agreement on the tariff bill. This will cause delay and may necessitate the change of date from August 1st, which would lengthen out the time for arrival of sugar, free of duty, and give opportunity for Cuba and the West Indies to dispose of balance of their crop.

SYRUPS.

No new features. Demand is small and prices unchanged. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand still continues to be a little better than is usual at this time of the year, principally at prices ranging from 25 to 45c. New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Shipments of new season's Monings and Foo Chows are to hand this week, and the market exhibits more life in consequence. The quality and value of the Moning teas were referred to last week, and much the same remarks as applied to them apply to the Foo Chow teas, they showing good quality and far better value than the teas which arrived this time a year ago. These are about the only teas which are at the moment receiving much attention from wholesalers. There are not many China black teas going into the hands of retailers yet, but jobbers report a good demand for new season's Japans around 18 to 20c., and a fair movement in Japan and Ceylon teas. Green teas are quiet, and new Young Hysons will be 2 to 3c. higher than last year. First Young Hysons are very scarce, while good cup Young Hysons of any kind cannot be got. New China green teas will not be here for about five weeks, but Pingsueys are due to arrive in about three weeks. In the latter kind of tea buyers have been more careful this year, and the result is an improvement in the quality, being good in both cup and style. We hear of offers being made for Pingsueys to take the place of first Young Hysons.

Mail advices from London, under date of July 13, state that duty payments during the first six months of the year show a substantial increase in the home consumption. The use of China tea has fallen to only 12 per cent. of the total, as against 20 per cent. consumed during the same period last year. Export figures show a gradual expansion in the use of British grown teas in foreign markets. Nearly all the Indian tea offered was of new season's growth. "Buyers" say the advices are devoting their attention to the better liquoring parcels and quality is receiving its reward in the prices realized. Poorer liquoring parcels are perhaps a trifle cheaper on the week. In Ceylon tea, bidding was brisk notwithstanding the arrival of some heavy cargoes which will be placed on the market

directly; low priced teas are in strong demand at present quotations, whilst the better liquoring and fine parcels show a further advance.

DRIED FRUITS.

Dried fruits of all kinds are in limited supply on spot, and prices are well maintained, especially in Valencia raisins. Stocks of the latter are almost exhausted. As far as we are aware there is only one wholesale house in the city that has any layer Valencias, and it is holding them at high prices. Off-stalk is all the other houses appear to have. Demand continues good. We quote: Off-stalk, 6 to 6¼c.; fine layers, 8½ to 9c. Currants are in fair demand at steady and unchanged figures. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls., and 4¼ to 4¾c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Prunes are quiet and unchanged. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Figs are dull and featureless. We quote: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10c.; 28-lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown 13½c.; bags, 28-lb., 6½ to 7c. Dates quiet and unchanged, at 4¼ to 5c.; selected Hallowee dates, 8½ to 9c.

BUTTER AND CHEESE.

There has been no material change during the week in butter. Prices if anything are a little easier than they were a week ago. Demand is nearly altogether for choice dairy butter, low grades being but little wanted, while more of it is arriving. The idea for choice dairy tubs is 17c; some jobbers are trying to get ½c. more than this figure, but it is asserted that they seldom get it. Jobbers are buyers at 16c. Straight store-packed is being taken at 14 to 15c., and jobbers are selling at 1c. advance. Dairy pound rolls are coming in more freely, but still they are not plentiful, while the demand is good. Creamery tub butter is offering freely, but buyers are few. Creamery pound prints are coming forward more freely, but as dairy pound rolls are more plentiful, they are not so eagerly sought after as they were. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 17½c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 13 to 15c.; pound rolls, 19 to 20c. Creamery— Tubs, fresh, 20 to 21c; pound prints, 22 to 23c.

There is only a small business doing in cheese, demand being on consumptive account. Prices are a little stiffer, however, 10c. now being the idea.

PROVISIONS.

Demand continues to increase for smoked meats, and prices are firmer, lowest quotations on small medium hams being 11c., and we quote long clear fractionally higher. We hear of some shipments of round lots of meats to the Northwest.

BACON—Long clear, 7¾ to 8c.; smoked backs, 10½ to 11c.; breakfast bacon, 11 to 11½c.; rolls, 8¾c.

HAMS—11c. for smoked, and 10c. for pickled.

LARD—Pure Canadian 8½ to 8¾c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess $17 to $17.50; Canadian short-cut, $18.00 to $18.50; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Demand is fair only for lemons, while supply is plentiful and prices easy. There are not many oranges on the market and there are not many wanted. Rodi oranges are due to arrive. Bananas are plentiful and cheap, a great deal of the fruit arriving being overripe. Several carloads sold at auction as low as 40c. per hundred bunch lots, while the maximum touched was $1.30. Ordinarily the price is $1 to $1.50. Demand is good, better in fact than is to be expected in view of the large quantity of domestic small fruits on the market. Some nice shipments of domestic peaches are arriving on the market, and there is a fair demand for them at quotations. Several carloads of water melons have arrived during the past week, and there is a good demand for them. There is a big demand for tomatoes. Both supply and demand is good in small fruit. Gooseberries are nearly out of the market. We quote: Oranges, Californias, $3.75 to $4.25; Messinas, half-boxes, 80's $2.25, 100's $2.50, boxes, $4 to $4.50. Lemons, $3.75 to $4.25. Bananas, $1 to $1 50 per bunch. Watermelons, 20 to 30c. each. Raspberries, 7 to 8½c. Cherries, $1 to $1 75 per basket. Red currants, 50 to 80c. per basket. Black currants $1.25 per basket. Gooseberries, large varieties, $1.20 per basket. Huckleberries, 80c. to $1 per basket. Celery, 60 to 70c. per doz. Baltimore cucumbers, $1.25 to $1.75 per crate; in brls., 35 to 40c. per doz. Cabbages, $1.25 to $2 per brl. Tomatoes, Mississippi, $1 to $3 according to package. Peaches, 75c. to $1 per basket.

COUNTRY PRODUCE.

BEANS—Quiet, with medium held at 1.20 to $1.30 and hand-picked at $1.35 to $1 40.

DRIED APPLES—There have been sales of odd boxes at 6c. per lb.

EVAPORATED APPLES—Some enquiries are reported, but it seems it was not possible to supply them.

POTATOES—Demand is good, but there are not many coming forward, and prices are firmer at $2 50 per barrel.

EGGS—There are more coming in, while demand is dropping off, causing an easier feeling in prices; 10½ to 11c. is still the range quoted, but the outside figure is not the ruling price. Complaints are again heard of the arrival of a good deal of held stock which has deteriorated in quality.

HOPS—Quiet at 12 to 15c. for 1893's. Package hops, 20c. per lb.

ONIONS—Egyptian onions are dull and easy at $1.40 per sack.

MAPLE PRODUCTS—Are dull and nominally unchanged. We quote: Syrup, wine gallon tins, 65 to 70c.; 5 gallon packages, 60 to 75c.; sugar, 1 lb. cakes, 7½ to 8c.; small cakes, 9½ to 10c.

HONEY—New honey is being offered at 12½ to 15c. for comb, but no transactions are reported.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are plentiful but of very poor quality, and it is difficult to make up a car of good buff selection. Jobbers are selling at 3½c. and pay ½c. less.

SKINS—Pelts are alleged to be much too high in price owing to the low price of tanned stock. We quote lamb skins at 30c. and pelts at 25c.

WOOL—Is coming in freely, but dealers claim to be "buying it in the dark," although they have been paying lower prices than was ever known before in the history of the trade. The prices they are now paying are: Ordinary combing, 17c.; fine clothing and down, 18 to 19c.; rejections, 12 to 13c. and unwashed, 10 to 11c.

TALLOW—Is more plentiful, but it is arriving in bad condition. Dealers are paying 4¾ to 5¼c. and selling at 5¼ to 5½c.

FISH.

There is only a little white fish and trout coming forward, and this is not enough to supply the demand. Prices are in consequence higher. We quote as follows: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c. Lake Erie herring, $1.75 to $2 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
Lumsden Brothers, Hamilton.
John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

THE

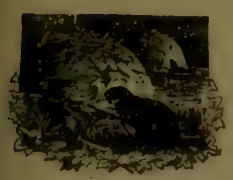
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh -:- Best
Goods -:- Values

CLEMES BROS.

TORONTO

MARKETS—Continued

6½c.; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

Trade has greatly improved during the last week and is now quite brisk. Prices are unchanged. We quote: Dairy, $1.50, special grade; brls., 90c.; coarse sacks, 58c.; fine sacks, 70c.; American rock, $10 per ton.

PETROLEUM.

Trade remains much as before. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says:—"Petrolia Crude: 93 cents per brl. Oil Springs Crude: 94½c. per brl. Refined, 5¾ to 6¼ cents in bulk, or 8½ to 9 cents in barrels in car lots f.o.b. here. The crude market is much firmer, although there is no advance in the price. Oil men are anxiously watching developments in Newfoundland, whither some of the drillers have gone to search for the greasy fluid."

MARKET NOTES.

Perkins, Ince & Co. have to hand a shipment of layer Valencia raisins.

Clemes Bros. have shipments of Tennessee apples and tomatoes to hand.

Davidson & Hay have a third shipment of Noble's lobsters, ½s., now on the way.

A shipment of new Japan tea is to hand with T. B. Escott & Co.

W. A. McClean & Co., Owen Sound, are doing a big trade in bacon, hams and long clear on Northwest account.

A shipment of Chicago meats, including potted meats in ½s. and ¼s., has been received this week by Davidson & Hay.

Dawson & Co. are in receipt of one car of tomatoes and another of "Cantelope" and "Little Gem" musk melons.

D. Gunn, Flavelle & Co. are shipping two carloads of meats to the Northwest at advanced prices.

(Continued on page 22)

ESTABLISHED 1890.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs, APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

OLD POTATOES Are almost out of the market, but we still have a few cars to offer. . . . . .

Will be offering New Potatoes next week. We thank our numerous customers for their liberal support during past season.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES .. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

IF YOU WANT CASH,

Send your Fruit and Produce

TO THE

DOMINION PRODUCE CO.

66 and 68 Colborne Street, Toronto

And get Highest Prices and Prompt Returns. Fruit returns remitted daily.

MARKETS.—Continued

H. P. Eckardt & Co. are offering special value in Eleme raisins.

H. P. Eckardt & Co. have received shipment of new season's Moning Congous. Quality is exceptionally good.

The Marsh Hill creamery is putting up butter in pound prints for D. Gunn, Flavelle & Co.

Eby, Blain & Co. are in receipt of a carload of New Orleans molasses in barrels, which is said to show good value.

One hundred barrels early apples are wanted this week by White & Co., 70 Colborne street, Toronto.

Todhunter, Mitchell & Co. are introducing this season a new package of pickling spice under the name of "Dominion Mills Brand."

S. L. Vanstone, of Brantford, is advertising "Salada Ceylon Tea" in the Brant ford Expositor.

Exhibits of Grand Mogul tea were at the following towns the past week: St. Thomas, Aylmer, Tilsonburg and Brantford.

M. Masuret & Co., of London, remind the trade that Tanglefoot and Hires' root beer are good sellers at a good profit just now.

See Wm. Paterson & Son's candy advt. on page 6. If in want of anything in this line, this firm can supply you.

The peanut season is now in full swing. Wm. Paterson & Son claim to be headquarters. Get samples and quotations from them.

Todhunter, Mitchell & Co. announce a big reduction in the price of Fruit Puddine, rendered possible by the changes in the tariff.

Proof vinegar is reported by T. B. Escott & Co., of London, to be going out fast. The firm report similarly in regard to "Lion Digestive Coffee."

"We have a good ar icle in our Eagle Japan and Ceylon teas," write M. Masuret & Co., "and our friends throughout Western Ontario know it."

W. H. Gillard & Co, of Hamilton, are offering a fine range of early May pick d Japans at prices, they claim, that make the lines valuable.

The canned whole pineapple and grated pineapple, offering by Lucas, Steele & Bristol, is meeting with much favor. Their rennet wine is also going off well.

The Japan teas ex the Empress of Japan, which Lucas, Steele & Bristol delivered this week, are eye-openers. Their customers are much pleased with the quality.

Davidson & Hay report the arrival of new season's Moning and Panyong Congou teas. They were received Monday, and the honor of being the first on the market is claimed for them.

Intending exhibitors at the Toronto Industrial Exhibition will do well to bear in mind that the last day for entries for manufacturers is the 11th of August next. As there is no exhibition at Montreal this year there are unusual demands for space, and applications should be made early.

The Retail Grocers' Association of London held its annual picnic Wednesday, but at the hour of going to press our report had not arrived. It will appear next week.

W. H. Gillard & Co. report that their customers almost to a man handle New York ginger ale, and that their average sales of this are 150 cases a day during the hot weather.

A new supply of the Myrtle peaches are now in Lucas, Steele & Bristol's warehouse. They also have some of the Derby brand. This firm offer very attractive sardines from Dandicolle & Gaudin, of Bordeaux.

P. C. Larkin & Co. report the opening last week of three good agencies for the sale of Salada Ceylon tea in the city of Brantford. Moral: When you have a good thing to sell, advertise it in THE GROCER.

The Toronto Biscuit and Confectionery Co. get out a new biscuit every little while, the last one being "Peach Cake," and it has proved a bonanza to everybody handling it. We have been presented with a sample, and can speak from experience.

The John on-Locke Mercantile Company, of San Francisco, commission merchants, have telegraphed Walter Baker & Company as follows: "You have just been awarded special prize at Midwinter Fair, which exceeds in value and consideration gold medal, and is highest award Exposition gives. Congratulations."

Crops along the line of the Midland and Northern railways are in excellent condition. The farmers are now in the midst of haying, but unfortunately their barley and fall wheat crops are awaiting the sickle, leaving them in the position with three crops on their hands demanding attention at the same time.

Agencies for the sale of Salada Ceylon tea were opened in the following towns during the week ending July 14th: Grimsby, Waterdown, Dundas, Simcoe, Port Dover, Jarvis, Hagersville, and Caledonia; and during the past week at Preston, Drayton, Palmerston, Mount Forest, Moorfield, Maple, Acton, Hespeler, and Fergus. P. C. Larkin & Co. report the sale of "Salada," to have increased in Toronto during the last three months to more than three times what it was during the same three months of last year. It is now on sale in 432 stores in Toronto alone.

Goods entered for consumption in June amount to $9,421,493, and duty collected, $1,285,374. This shows a decrease of $2,579,557 in volume, and $569,324 in duty. The exports for the month were $13,225,873, showing the slight falling off of $146,422 from last June.

MONTREAL MARKETS.

MONTREAL, July 26, 1894.

GROCERIES.

THERE is little change to note in the grocery market, which does not present many new features this week, nor is business as a whole especially active, but rather dull. In consequence of the unsettled feeling in New York there has been an uncertain tone about sugar, but up to the time of this writing business was doing from the refineries at the prices we quoted last week. In syrups and molasses trade is of the quiet order, with nothing very special to mention. The same can be said of coffees and spices. New crop Japan teas are now actually on the market. As we pointed out specially last week their cost is reasonable and the quality desirable, but so far no great occasion of activity is to note. In dried fruit the bareness of the market of Valencia raisins is the sole feature. There has been notable activity in canned goods in the matter of ordering fresh supplies of salmon and fruit, the details of which are given below. Values on salmon, it will be seen, are higher. Other lines furnish nothing calling for special mention here.

SUGAR.

There has been little change in the actual position of the sugar market during the week, though the excitement in New York consequent upon the developments at Washington caused an unsettled feeling. However, though higher prices have been spoken of in consequence of this, the basis from the refinery is still 4⅛c. for granulated, the decline noted in our last, which is the ruling figure up to the time of this writing. On yellows the range is 3 1-16 to 3¼c. The demand at these prices has been of moderate volume, and refiners complain that the turn-over is not what it should be for this season. Outside advices regarding New York and London continue of much the same tenor.

SYRUP.

There has been no change in the syrup market, demand continuing slow. Despite the fact that one refiner has cleared out his stock, there is no lack of supplies here. The tone is steady, prices ruling unchanged at 2 to 2⅛c. for bright and 1 to 1¼c. for dark.

MOLASSES.

No new or important feature has transpired since our last in the molasses market. At the time of writing the demand is limited and sales are confined to small lots for actual wants. There is no change in prices which we quote: Round lots 28c., car lots 29c. and and single puncheons 30c.

TEA.

The only noticeable feature in the tea market is the fact that new crop Japans, ex Empress of India, are now on the market, and some sales have transpired at 14 to 20c. On the whole, however, the demand is not

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

LARD
Especially put up for the best family trade in
Guaranteed Pure, Kettle Rendered.
1 LB. BOXES
Convenient, the best way to handle lard.
All our Meats are Branded with Our Trade Mark
F
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH
RALSTON'S IMPROVED No 1
MATCHLESS
STOVE POLISH
REQUIRES NO MIXING. NO DUST. LITTLE LABOR. GOOD POLISH. DURABLE.
DIRECTIONS.—Apply with damp Woollen Cloth or Brush. Polish with a dry Woollen Cloth or Brush.
KEEP COVER ON BOX
ROBT. RALSTON & CO.
MANUFACTURERS
HAMILTON, ONT.
MATCHLESS
Will Please Your Customers.

MONTREAL MARKETS—Continued.

specially brisk. As we have noted, however, the tenor of primary advices continues firm, and with further arrivals of new crop business in teas should expand shortly to more generous proportions. The quality of the new goods offering is desirable, and the cost very reasonable, so that this should be an inducement. We quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair business doing in coffees, 25 and 50 bags of Maracaibo changing hands at 19 to 19½c., and smaller lots at 20½ to 22c. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

There is no change in spices, which rule steady in value, with a fair business doing on the basis last quoted. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

A fair average business is doing in rice, and the market rules moderately active and steady. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

Remarks made last week regarding dried fruit may be repeated, and until offers are made to arrive on new supplies the market is not apt to be interesting. California stock has been offering here in the place of Mediterranean fruit, the stocks of which, as already noted, are exhausted. In fact, as THE GROCER pointed out early in the summer, the new fruit will arrive on a market better fitted to receive them than ever before. There is no change in currants, which meet a small jobbing demand at former prices. We quote: Off stalk Valencias, 4½ to 4¾c.; fine, 5 to 5¼c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

There is no change in nuts, business in which is of a hand to mouth character. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18

(Continued on page 26)

THE
Eureka Refrigerator,
PATENT.
Manufactured by the
Eureka Refrigerator Co., of Toronto.
54 Noble St.
Wilbert Hooey
Manager
This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.
Send for Catalogue.

Produce Consignments
SOLICITED BY
WITT, MACAULAY & CO.
64 Colborne St., TORONTO
HIGHEST PRICES QUICK RETURNS

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

D. GUNN, FLAVELLE & CO.
Maple Leaf Brand
SMOKED MEATS
AND
PURE LARD
WRITE FOR PRICES
76-80 Front St. East, Toronto

Klenzine
100 8-oz. Packages in each Box.

FOR WASHING—CLEANING AND SCRUBBING
RUB NO MORE!
Washes clothes without hard labor, or soiling to hands or fabric
Price $3 per box for quick orders
Manufactured by The Klenzine Co., Chicago, Ill
Sole Agent for Canada
JOHN A. MOODY,
Commission Merchant,
GRAIN, FLOUR and PRODUCE.
LONDON, ONT.

FLOUR AND FEED

SPEAKING on the subject of the flour and feed trade, city dealers state that there is little flour selling owing to the lack of home baking that is being done and the number of people that are out of town. Breakfast cereals, such as rolled oats, etc., are also moving very slowly. The demand for feed is about the average, considering the season, and some dealers report trade in this line a little more brisk than it was last summer. There is very little demand for hay, and it is selling at from $8.50 to $10 in car lots. Straw is slow and there is no demand for bale straw, though there is some sheaf straw selling. Bran and shorts are quiet, but there is a fair demand for chicken feed. City dealers say that people are buying very lightly this month, and that collections are hard owing to the fact that people have recently paid their taxes and are short of ready money. There has been some cutting of prices during the recent dull times, but not so much as in many other lines, the margin being too small to allow much cutting.

THE MARKETS.

TORONTO.

FLOUR—There is but little change in prices. Manitoba has dropped 10c. per brl., and strong bakers' is selling at 5c. per brl. less than last week.

BRAN—There is a very small demand and dealers are not carrying large stocks. City mills are selling at from $13.50 to $14 per ton.

SHORTS—Trade is quiet and no change in price is reported. City mills are selling at $16 per ton.

SCREENINGS—The demand is fairly good at from $12 to $12.50 per ton.

MONTREAL.

The demand for flour on local account continues good, and the market in consequence is fairly active and about steady. There was also some enquiry for export, but cables were easier and bids lower, which millers would not accept. Winter wheat, $3.60 to $3.70; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $3; extra, $2.75 to $2.90; superfine, $2.50 to $2.65; Manitoba strong bakers', $3.40 to $3.50; Manitoba strong bakers', best brands, $3.45 to $3.50.

In feed an active business is doing for this season of the year; in fact, millers state they never remember being kept so closely sold up at this period before. One firm reports sales of 17 car loads of bran at $15, and a large quantity of shorts at $17. Mouillie is also moving freely at $20. Bran, $15; shorts, $17; mouillie, $20.

The market for oatmeal rules quiet, with only a fair jobbing trade doing at about quotations. Standard, brls., $4.25 to $4.30; granulated, brls., $4.25 to $4.30; rolled oats, brls., $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

In flour market is dull and weak with little prospect of being better. Oatmeal is now above the best flour, and a strong market with prices a little higher. Cornmeal is up five cents with market firm. Middlings continue scarce and high. Oats are lower. Hay very weak with prospects of a very large crop. We quote: Manitoba, $4.25 to $4.35; best Ontario, $3.50 to $3.60; medium, $3.35 to $3.50; oatmeal, standard, $4.65 to $4.75; rolled, $4.65 to $4.75; cornmeal, $2.70 to $2.75; granulated, $3.50; middlings on track, $21; bran, $19 to $21; cottonseed meal per ton $30; oats, on track, N. B. and Ontario, 45 to 47c.; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; round peas, $3.65 to $3.75; pot barley, $3.85 to $4.00; hay on track, $10 to $10.50

The British ship Clan Robertson, of some 1,900 tons, is now en route to this port from Hong Kong with a cargo of tea under charter to the C. P. R. Her cargo consists of about 2,500 tons. She left Hong Kong on July 6, and is expected here about the middle of next month.—News, Vancouver.

A BUSINESS FINDER.

Cobwebs: How do you find business?

Rustle: Advertise for it, of course.

No amount of argument can suppress the fact that a good advertisement, rightly placed, is a business finder; and when trade is slow is just the time advertising should be pushed in the most careful and persistent manner possible.—Exchange.

"SALADA"

CEYLON TEA

IN LEAD PACKETS.

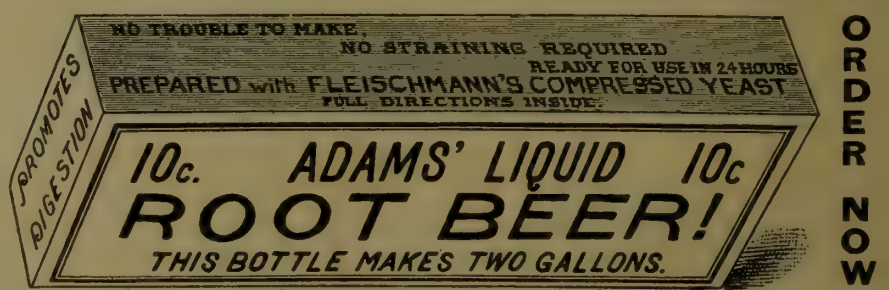
Retailed at 40, 50, and 60 cts.

If you want your Tea trade to be a pleasure as well as a profit, apply for the Agency of "Salada" if we are not already represented in your town.

P. C. LARKIN & CO.

WHOLESALE AGENTS.

25 Front St. East. TORONTO.



10 AND 25c. SIZE.

The Canadian Specialty Co.

Dominion Agents. 38 Front St. East, TORONTO, ONT.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Park, Blackwell

& CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid keeping the yeast dry and in good condition for 3 months longer than in wood.

36 packages to a box, price $1 00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued

to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

There has been considerable business in canned goods on this market since the date of last writing. Salmon has been one of the active lines, the feeling ruling strong, while a noticeable advance in values has been established. Sales are reported of 1,000 cases Lynx brand at $3.60 f. o. b. on the coast, and they are now held firm at $3.65 f. o. b. on the coast. Another lot of 50 cases of Clover Leaf was placed at $4.15 for flats and $3 65 for talls. There has been a good enquiry for canned fruit, 100 box lots of evaporated apricots changing hands at 8½ to 9c. per lb. on the coast and 50 case lots $1.90 delivered in Montreal, also 50 case lots of peaches at $2 to $2.50 Montreal. In addition to this large purchasing of future supplies quite a movement in a small way has transpired in pears, green gages, cherries and assorted plums. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

GREEN FRUITS.

There has been no receipt of California green fruit up to the date of the present writing since our last. A fair amount of oranges are changing hands at firm prices. Rodi oranges received towards the close of last week are selling well at quotations. Lemons also meet a fair sale and rule firm under light supplies. There is a fair demand for bannas. Receipts of cherries are light and values higher. Gooseberries, raspberries, and currants, all meet a fair enquiry. We quote: Oranges, $4 to $5; lemons, $3.50 to $4.50 per box; bananas, $1 to $2 per bunch; cherries, Canadian, $1 to $1.50 per basket; gooseberries, 50 to 75c. per basket; raspberries, 10c. per box; currants, 5 to 6. per box.

COUNTRY PRODUCE.

With large receipts and warm weather and a falling off in the demand, the egg market is weak at present, and values rule easy at 10 to 11c., with a possibility of a decline before the end of the week. New potatoes are selling freely at $1.50 to $2 per brl. In hops the market is very quiet in sympathy with the position across the lines. We quote a range of 12 to 13c. for best lots, and old lots 3 to 7c. as to quality.

PROVISIONS.

A fair amount of business was transacted in local provisions. The demand for pork is limited, which is usually the case at this season of the year, but the movement of hams, bacon and lard is very good. On the whole the market is fairly active and steady. Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market remains much the same, and though a lower price is talked of, it is questionable whether 19c. could be cut upon if it was a question of a lot of strictly fancy fine creamery. As a matter of fact there may be said to be more or less of a premium on A1 goods, owing to their scarcity. On the other hand, there is an oversufficiency of goods that will not grade up to finest, and this constitutes an easy feature, for factory men are anxious to realize on these goods if they can, and are comparatively free sellers. With regard to the position on the other side, mail advices of eight or ten days ago convey the impression that a great deal depends on the price of Danish butter, which at the date of writing exhibited a firmer tendency, whether there will be money in Canadian creamery at about its present level or not. It also conveyed the idea that the Britishers were watching the Canadian market more closely than they have done previously this season. We quote: Fine creamery, 19 to 19¼c.; creamery seconds, 18 to 18¼c.; fine townships, 16 to 17c.; fine western, 15½ to 16c.

CHEESE.

The cheese market is unsettled, though there are indications apparent which make it probable that an order for cheese may possibly be filled cheaper than it could a week ago. In fact, it is possible now in the case of Eastern cheese, on which it may be said that a decline is actually established. It is different, however, in the case of Western goods, which could hardly be got under 9⅜ to 9½c., certainly not under the inside. It is worthy of note, however, despite the easier feeling, that there are some orders in the market for cheese at a price. These possibly came under the head of business by firms who regularly ship a certain quantity per month and have it already placed. Some of the business was put through on Tuesday, among which was the purchase of a leading Ottawa valley combination involving 1,000 boxes, partly June and July, at 9¼c.; it is understood, however, this is not given officially as the exact figures were put. At the wharf on Monday the offerings were 4,000 boxes odd, all of which were sold, the ruling price being 9⅛c. This is a decline of an ⅛c., and in consequence of it we reduce our price on Eastern cheese a fraction. At St. Hyacinthe, also, it is understood that 3,000 boxes or so were bought at 9c. Finest Western colored, 9⅜ to 9½c.; finest Western white, 9⅜ to 9½c.; finest Eastern, colored, 9⅛ to 9¼c.; finest Eastern white, 9⅛ to 9¼c.; under grades, 8¾ to 8⅞c.; cable, 45s. 6d.

LIVE STOCK.

The receipts of live stock at the Montreal stock yards at Point St. Charles for the week ending July 21 were 4,142 cattle, 2,270 sheep, 635 hogs, and 170 calves. The feature of this market to-day was the sharp advance in hogs of 35 to 40c. per 100 lbs., which was due to the small run and the active demand both here and in the West for light weights. Business was active and sales were made freely at $5.50 to $5 70 per 100 lbs. live weight. The market for cattle was weak and prices slow, a decline of fully ¼ to ½c. per lb. on account of the heavy supplies and the large number of inferior beasts. A few lots of the best butchers' changed hands at 3 to 3½c., while common to inferior were offered down as low as 1½ to 2½c. per lb. without meeting with a buyer. A few choice bunches of sheep for export sold at 3½ to 3¾c. per lb., and butchers paid for a few 3 to 3¼c. per lb. live weight. Calves were in light supply and met with a good demand at prices ranging from $2 to $8 each as to size and quality.

At the East End abattoir this morning the offerings of live stock were 500 cattle, 250 sheep and lambs, 150 calves, and 20 lean hogs. On the whole business at this market was quiet, and values were lower in sympathy with other markets. A few shippers were present, and some small lots of the best stock offered were taken at 3¾ to 4c. per lb. The attendance of butchers was small, and the demand was limited, owing to the continued warm weather, consequently sales were slow. Choice beeves sold at 3½c.; good at 3 to 3¼c.; fair at 2½ to 3c.; common, at 2 to 2½c.; and inferior, at 1½ to 2c. per lb., live weight. The demand for sheep and lambs was good, and as the supply was not large, prices showed no change. All the best sheep were picked up by shippers at 3½c. per lb., live weight, while butchers paid from 4 to 5c. each, and lambs brought from $2.50 to $3.50 each, as to size and quality. Calves met with a ready sale at prices ranging from $2 to $8 each, as to size and quality, and the lean hogs sold at $3 to $7 each.

ASHES.

There is no change in the market for ashes, business being quiet and values about steady. We quote: First pots, $4; seconds, $3.65; pearls, $5.40 to $5.50 per 100 lbs.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .
Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Again Ahead

Try a sample case of our Bottled Pickles, put up in

PURE MALT VINEGAR

They are the best goods packed in Canada.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

Money OR Reputation

Which are you after? If it's money, then let us say right here—"Epicure" Tomato Catsup pays good profits, and sells on its merits. If you seek reputation—then handle first-class goods only, and do not delay one minute in ordering "Epicure" Tomato Catsup.

Delhi Canning Co.

DELHI, ONT.

MONTREAL TRADE NOTES.

Vipond McBride & Co. note a good demand for bananas. They have turned over several good lines recently.

Wm. Duckworth, of Caverhill, Hughes & Co., has gone to the Maine seaside for a short holiday.

Cable reports to Rose & Laflamme quote new Hallowee dates at 15s. cost, freight and insurance, to arrive.

The expectation is that the increased receipts of new crop Japans will have the effect of expanding the volume of business in teas.

A large and comp'ete assortment of Crosse & Blackwell's well known specialties have just been received by Caverhill, Hughes & Co.

W. C. Wonham, of Walter R. Wonham & Sons, left Tuesday night on a short western trip. Mr. Wonham has just got back from a business visit to Great Britain.

Laporte, Martin & Co. have just received a large consignment of their Japan teas, branded "Victoria" and "Princess Louise." These are good value and well worth a trial.

So far no definite offers to arrive on new crop Valencia raisins have been made of a reliable nature. However 19s. has been spoken of and the expectation here seems to be for a high opening.

Tetley's Tea had a stand at the retail grocers' picnic last week, and people had a chance of judging for themselves of its qualities. Mr. Brown does not neglect any opportunity of pushing the goods he represents.

Advices to Wm. T. Costigan & Co. state that the pack of canned salmon on the coast, owing to recent occurrences, is going to be considerably short of that of last year. Prices have also advanced sharply on the coast.

ST. JOHN, N.B., MARKETS.

St. John, N.B., July 26, 1894.

If there is any change in the state of trade here, it is for the better. The decline in the price of hay, and a good demand for it reported from parts of the West Indies, caused it to form quite an important part in the outward cargo of the last steamer, and a reported large crop favors continued low prices. In the lumber market business continues quiet. There is a great deal of pushing being done by the wholesale houses here now in blended tea, each house having its own brand—which is, of course, the best. One of our leading houses intends putting a team on the road. Tea is about the one article which at all pays a profit, and as a good blend is local to the firm selling it—that is, controlled by them—it means if a blend once establishes itself, that a continued profit is the outcome.

Spice—Demand fair. Prices continue steady, no change being reported here. We quote: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2 30 to $2.38; sal. soda, 1 to 1½c.

Salt—Another small cargo of some 5,000 sacks is to hand. Demand fair. We quote: Coarse, 48 to 50c.; factory filled, 95c. to $1; wood boxes, 20 lb., 20c.; 10 lb., 12c.; brls., 10c.; bags, $3.10; 5 lb. bags, $3 25.

Canned Goods—Demand is better. Stocks of vegetables, particularly corn, are running low. Gallon apples are scarce. We quote: Corn, 90 to 95c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.50; oysters, 1's, $1.50; 2's, $2.25; corned beef, 1 lb. tins, $1.65; 2 lb. tins, $2.65; salmon, $1.35 to $1.40; lobsters, $1.75 to $2; peaches, 2's, $1.70 to $1 90; 3's, $2.70 to $2.90.

Tobacco—McDonald's brands are having more competition than for some time, though they are still the chief brands. Prices quoted are: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's sell at: Smoking tobacco, T. & B. Myrtle Navy, 59c.; Lily, 46c.; Myrtle cut, 70c.; chewing, T. & B., long black, 48c.; Mahogany, 12s., 48c.; Mahogany, 7s., 48c.

Oils—Prices are off ½c. on illuminating oils, and an improvement is reported in the the quality of Canadian prime oil owing to improvements in its manufacture. Prices to-day are: Burning oil, best American, 18c.; best Canadian, 17c.; prime do., 13½c., 60 days, no charge for barrel. Linseed, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, commercial, 90c. to $1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

Dried Fruit and Nuts—Demand for Egyptian prunes, owing to their being so much lower than usual and of good quality, is particularly good. The sale of California loose muscatels continues. The fact that Valencia layers are out of the market is giving a splendid chance to this grade of fruit to become popular, and being undoubtedly a better summer fruit, it will, from the appearance now, be a stayer. Though price of nuts is low, the demand is quiet. Sultana raisins, 7 to 7½c.; Valencias, 5½ to 5¾c.; London layers, $2.10 to $2.20; loose muscatels, 6½ to 7c.; prunes, 5½ to 6c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 2 to 2¼c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

Green Fruit—The small fruit business is at its height. Strawberries are about over; in no year have they sold lower. While the cultivated have sold well, one shipment to Boston being 90 crates—4 900 boxes equal 150 bushels—the demand for wild ones in bulk is not up to other years. Raspberries are just beginning. Cherries are not in as large quantities as last year; demand good. The reports from Nova Scotia are for a large plum crop, but a much smaller apple crop than last year. American apples are quoted. Oranges are higher, Messina in boxes being about all there are offering. Gooseberries are plentiful and low. New apples $6 per brl. We quote: Lemons, $3 75 to $4; Messina oranges, $5; pineapples, $1.50 to $2; bananas, $2 to $2.50; cucumbers, 45 to 50c.; strawberries, 7 to 8c.; watermelons, 45 to 60; gooseberries, 30 to 40c. per basket; cherries, N. S., 25 to 30c.

Dairy Products—N. B. cheese are now offering freely, and are of extra quality. The price has not followed the advance in Ontario owing to the number of factories in competition and the competition of cheap Quebec products. For creamery butter there is but little demand, they holding their price too high for the market. Good dairy is in fair demand. Eggs are slow and buyers very particular. Cheese, 10½c.; butter, 16 to 17c.; eggs, 8½ to 9½c.

Molasses—Another cargo of Barbadoes is unloading this week. Demand fair. Stocks fairly large. New Barbadoes, 27 to 28c.; fancy Porto Rico, 43c.; choice, 35c.; Antigua, 27 to 28c.; St. Croix, 27c.; sugar syrup, 35c.

Sugar—Demand good. Prices are firm. There is no change in prices. Granulated, $4 30 to $4.40; extra C. white, 3¾ to 4c.; bright yellow, 3⅝ to 3¾c.; yellow, 3⅜ to 3½c.; dark yellow, 3¼ to 3⅜c.; Barbadoes, 3¾ to 4c.; Paris lump, 6 to 6¼c.

Fish—All dried are firmer, particularly pollock. On account of the low prices at which large cod have been selling fishermen are not sending them here. A few Newfoundland pickled herring are for sale here. Large cod, $3.25 to $3.50; medium, $3.25; haddock, $1.75; pollock, $1.65 to $1.75; salmon, fresh, 11 to 12c. per lb.; bay herring, half brl., $1.40 to $1.50; smoked herring, medium, 11 to 12c.; lengthwise, 10 to 11c.

Provisions—No changes are reported; demand light. Clear mess pork, $19 to $20.50; P.E.I. mess, $16.50 to $17; prime mess, $13.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 9¾ to 10c.

Under the Forbes system of drainage, some 5,000 acres of land in Raleigh township, Kent county, at one time deemed almost valueless by reason of the inundation which yearly overtook it, have been reclaimed, and a ride recently throughout the reclaimed section revealed 3,000 acres with splendid ripening wheat, which is judged to yield 30 to 35 bushels per acre, while the remainder of the land is more or less under profitable cultivation.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

Books for Retailers
Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

You Want Salt

WE SELL IT.

WE HAVE

Windsor salt in 5 grades.
Extra fine Table, Fine Table,
Dairy, Cheese and Common
Fine, 20 different packages.
From barrels to glass jars.

TORONTO SALT WORKS
128 Adelaide St. East,
Tel. 2437. .....TORONTO

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:

NORTHRUP & CO. ST. JOHN, N.B.

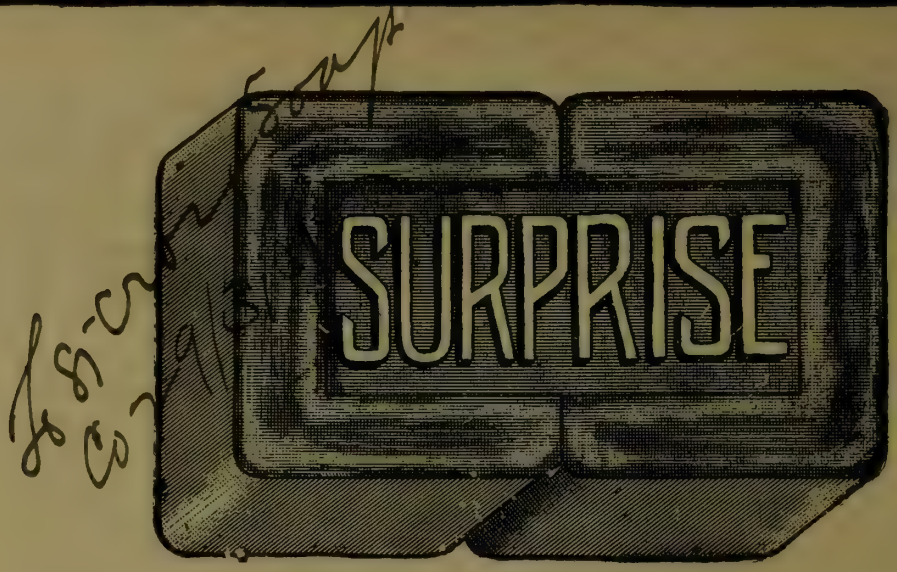
McLAREN'S COOK'S FRIEND BAKING POWDER.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto



SURPRISE SOAP has a steady sale all over Canada. It is **Standard.**
You can be as sure of selling it as you can sugar. The profit is good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

PERSONAL MENTION.

GEO. F. Anderson, cashier of the Pure Gold Manufacturing Co., left Wednesday last for Manitoba and the Northwest. He will be away about two months.

H. E. Ralston, of Robt. Ralston & Co., Hamilton, Ont., left for Manitoba and N. W. T., on the 20th inst., and will call on the grocery and hardware trades.

C. McLennan, formerly with Gilmour Bros., of Brockville, and now representing Lucas, Steele & Bristol in the west, is making many new friends. His eastern customers will be pleased to hear this.

Charlie Leaney, North Shore traveler for W. H. Gillard & Co., took a holiday to himself last week, and together with W. H. MacDougal, of White River, hied himself unto the home of the restive trout for which White River is noted, with the result that the head of the firm received three fine ones the other morning, totalling nine lbs. thirteen ounces, the largest going three lbs. eight ounces. It's good to have travelers who can catch trout as well as orders.

J. R. Vert, representing the F. F. Dalley Co., of Hamilton, left Tuesday for Montreal with the special purpose of introducing the new blacking, the "English Army," which the firm is putting on the market.

Major John Sloan, of Sloan & Crowther, is still unable to attend business on account of the cold caught when at camp a few weeks ago with the G. G. B. G., of which he is quarter-master.

Capt. James Adams, of Smith & Keighley, received a letter this week from R. B. Ellis, for many years a leading broker on the street, but who left a couple of months ago for British Columbia to take charge of the Manufacturers' Life Insurance business in that province. In the letter Mr. Ellis speaks in eulogistic terms of his new home, and tells of giant trees which it required twenty-one paces to circumnavigate. Mr. Ellis' friends are glad that he finds his surroundings agreeable.

U. S. SUGAR CONSUMPTION.

The sugar consumption of the United States for the first half of 1894 as compared with three preceding years was, according to Willett & Gray, 902,116 tons for 1894, against 907,725 tons in 1893, and 821,392 tons in 1892. The decrease this year is 5,609 tons, which follows an increase of 86,333 tons in the year 1893. Under normal conditions there is always an increase in consumption from year to year, but the general depression throughout the country has caused the decrease this year. The sugar consumed during the six months consists of 108,400 tons of domestic production and 793,716 tons of foreign production.

POOR SUGAR.

EDITOR GROCER,—Complaints are to hand all the time about the poor quality of coffee sugars in the market; also the heavy, bad-flavored yellows we are getting. Retailers all over are kicking—and no wonder. The light-colored sugars have to be taken out with hammer and chisel or pickaxe, while with the yellows a dipper might at times answer.

I was under the impression that with the recent uncalled for addition to the syrup duties, our refiners could afford to rid their sugars of moisture, but it appears the more they get the more they want.

July 24, 1894. TRAVELER.

B.C. SALMON NEWS.

Several of the canneries have now begun packing, though the run of fish is still very limited. The fishermen are still getting a considerable number of very fine spring salmon, and large consignments of these are going forward to Montreal several times a week.—News, Vancouver, July 13.

The first shipment of salmon this season has been made by the A.B.C.P. Co.'s Skeena river canneries. The Danube, which came down from the north last Friday, brought with her 1,000 cases in all, consisting of 300 cases of flats and 700 cases of talls, which are now being distributed to various points. —News, Vancouver, July 17.

A YANKEE TRICK.

SOME time back reference was made in these columns to the memorial of the British Columbia Legislature setting forth the fact that at Point Roberts, in United States territory, close to the mouth of the Fraser River, salmon fishing and canning operations were being carried on to the detriment of the Fraser River industry. It was pointed out that practically these people were amenable to no fishery regulations and that it was therefore advisable that the British Government should acquire the small strip of territory in question either by purchase or exchange. The memorial was duly forwarded; but nothing further has been heard on the subject. The other day, however, the British Columbia Board of Trade were informed by Agent-General Beeton, in London, that 7,500 cases of salmon on passage from San Francisco to London, had been labelled as "Fraser River salmon," whereas the fish were caught and canned at Point Roberts, Washington. He had, therefore, officially represented to the Customs Commissioner, that the labelling was contrary to the Merchandise Mark Act, and detrimental to the Fraser River salmon industry, and asked that the labels be removed from the tins before the goods were permitted to leave the docks. This action on the part of Mr. Beeton is highly commendable and it is to be hoped that his course in the matter will have the result of stirring up British red-tapeism and securing the action which the situation demands.—B.C. Commercial Journal.

NEW FISH-PREPARING PROCESS.

Prepared fish by a new process is being put on the market by Aikenhead & Sloan, Church street, Toronto. It is put up in sealed glass jars, two different sizes, and the package is nicely labelled and is attractive. The fish put up is white fish and trout, and a commendable feature is that if the consumers did not use all the contents of one jar, it could be put away in the same vessel till required. The price to the retail trade is $2.40 per dozen for the large jars and $1.50 per dozen for the small jars. As the firm cannot get all the jars they require, the supply for the next few weeks will be limited.

SOAPS

Eclipse Bar

Morse's Mottled

Morse's Best

ARE THE LEADING

LAUNDRY SOAPS

AND WILL PLEASE YOUR TRADE.

Manufactured only by

BRANCHES:
Montreal
Winnipeg
Vancouver

JOHN TAYLOR & CO.
PROPRIETORS
Morse Soap Works, Toronto

COWAN'S
HYGIENIC COCOA
Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.
THE COWAN CO., Ltd.
Toronto, Canada.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CIRCULATING CIRCULARS.

BY NATHANIEL C. FOWLER, JR.

ALL men who circulate circulars are not fools, but every fool circulates circulars.

The centre of all advertising is the regular advertisement in the regular periodical.

The men who have built up business without the use of periodical advertising can be counted on the fingers of one hand exclusive of the thumb.

It is safer to follow the rule of success than the law of exception.

Because one man by peculiarly constructed ability, coupled with unusual luck and an almost unconscious grasping of opportunities, has made success along any particular line, does not prove that you and I and others can duplicate his success.

There are certain fundamental principles of debit and credit, of buying and selling, of store management, of regulation of prices, and of advertising, and he who would be successful must follow standard rules more than run in the road of any unproven-to-be-successful originality.

There is as much danger in over-originality as in under-originality.

Brains may be but varnish thick.

That which looks well on the outside may be rotten on the inside.

Fundamental principles owe their origin to the trunk, not to the bark of the tree.

Without the healthy inside the outside can only look healthy, and is not likely to look so long.

The cheaper class of merchants and others who depend entirely upon transient trade, and whose success is even more transient than their business, generally adopt the flyer or circular as the bringer-in of trade.

They do so because the first cost is less than that of the newspaper advertisement, and because they imagine that by controlling the circulation of their own individual medium they reach the people as they want to reach them.

They simply fool themselves.

Do not think I believe there is no value in the dodger, the flyer, and the circular, because there is.

Every product of the printing press can be used to advantage.

The forceps that are all right for pulling teeth, may not be suited for the unscrewing of a nut on a carriage axle.

In the adaption of the method is the success of it.

The flyer which is distributed from house to house is worth a little less than the cost of the white paper, unless such flyer is inclosed in an envelope, personally directed, and delivered by a trustworthy carrier.

Millions of dollars have been thrown away in the production and distribution of circulars, some of them printed in gilt upon coated paper, when the same amount of money expended in the newspaper advertisement would have brought permanent as well as transient business.

Wholesalers, and the majority of retailers, are obliged to issue descriptive catalogues and price lists, but to these I am not referring.

I simply have reference to the so-called dodger, or flyer, which is distributed upon the street, or thrown upon the doorsteps.

A circus can use flyers to advantage, for everybody is interested in a circus, principally because it comes but once a year, and the mere mention of a circus attracts attention ; but the success of a circus is of a transient sort—transient in each particular town.

If the business man is going to carry his goods in a cart, and can burn enough red fire around the cart to make himself as prominent as a Barnum, then he can use circulars and exaggerated statements to advantage, but the majority of business men prefer to stay in the same store, on the same street, as long as they can.

Ninety-nine per cent. of the flyers contain from one to twenty-five times too much matter.

Does the merchant ever read circulars of other concerns ?

Does his wife pay any attention to the bills handed her at the door ?

If he doesn't notice other people's circulars, if his wife pays no attention to them, why should he expect others to read his circulars ?

Because a circular reads well to the merchant, to his wife, and to his doctor and minister, is no reason that the circular will read well to those to whom it is sent.

The question is, will the people who can be made to become buyers read the circular ?

If they will, send them out, send out a million, send out any number, but don't send them out unless you are reasonably sure of returns, and even then, the circular advertisement, except for the cheapest stores on the cheapest street in the cheapest towns, will never bring adequate return.

The following presents in reduced form a conventional circular. It does not well illustrate it, because the space does not permit of sufficient matter, but the selection of type, and the crowding together of sentences are fairly correct, and no worse than in 90 per cent. of the circulars distributed in any town :

> NOTICE.
>
> The undersigned begs to announce that he has just received large shipments of choice molasses, fine teas, and pure coffees, Bridegroom flour, Kentucky sardines, Egyptian prunes, sticky salt, lemons, exhilarated cheese, dairy butter, and all other things in the grocery line. Good goods at low prices. Please give me a call.
>
> JOHN SMITH,
> 44 Smith Ave.

In the first place, the word "notice" has no place in business economy. It is all right upon the announcements of railroads and express companies, but it never should be used in announcing any line of goods. The firm name at the bottom is in type at least four times too large. The golden rule of advertising is to advertise the goods for sale—not the man who sells them. So many articles are offered that the merchant has produced a conglomeration which will not be read by anybody.

The following is calculated to present an effective circular. It has no heading, largely because the majority of circulars have headings :

> I have 200 lbs. of the best 25-cent butter I ever had, and there won't be any of it left day after to-morrow.
>
> JOHN SMITH,
> 44 Smith Av, - - SMITHVILLE.

The above presents a clean, definite statement, one that will be read and appreciated.

The following advertisement gives another idea of the extreme of brevity :

CHICKENLESS EGGS.

I have just chartered two hundred hens, and they are to lay eggs only for me. The hens and the eggs are guaranteed.

JOHN SMITH, 44 Smith Av., Smithville.

WHAT BRITISH COLUMBIA CLAIMS.

At the annual meeting of the Victoria, B. C, Board of Trade an exhaustive report was presented. It showed that according to the population of British Columbia, it was the largest manufacturing Province in the Dominion, the number of employees having increased 300 per cent. during the year. Trade continued healthy but not so great as during the previous two years. The Dominion Insolvency Act was approved. The following officers were elected : President, A. C. Flummerfelt ; Vice-President, C. E. Renouf; Secretary, F. Elworthy ; Council, D. R. Ker, G. Leiser, W. H. Ellis, L. C. Futcher, H. Bostock, A. B. Gray H. E. Connon, and H. Croft, with a large Arbitration Committee.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

E. A. SHOEBOTHAM

Broker and Mnfrs.' Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.

Orders Solicited. Our Goods are Guaranteed

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

WILL EXCEL ALL OTHERS

Canada's Great

INDUSTRIAL

❋ FAIR ❋

TORONTO

SEPT. 3 -TO- 15

1894

VAST IMPROVEMENTS THIS YEAR

Exhibits and Attractions Greater and Grander than Ever

ALL ENTRIES CLOSE AUGUST 11th

The Best Holiday Outing of the Year.
Cheap Excursions on all Railways.

J. J. WITHROW, President **H. J. HILL,** Manager, TORONTO

YOUNG & SMYLIE'S Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co.
CROWN PICKLES
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
ONLY GENUINE WHEN BEARING BATTY & Co's TRADE MARK OR CAPSULE
LONDON EC

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

The Perfection Mixer,
For Tea, Coffee, Spice or Flour.
Combined Barrel-truck and Rack
The Handy Counter Changer
MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer of Special Machinery,
1444 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

Is Now For Sale Everywhere in the
United States
and
Canada
as its use as a table beverage
in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

WALTER BAKER & CO.

The Largest Manufacturers of
Cocoa and Chocolate
IN THIS COUNTRY,
have received from the Judges of the
World's Columbian Exposition
The Highest Awards
(Medals and Diplomas)
on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.
Branch House, 6 Hospital St., Montreal.

Highest Prize at Chicago.

WILSON'S IMPROVED
SCALES
Refrigerators, Butcher Tools
C. Wilson & Son
69 Esplanade St. East
Special Prices this month. TORONTO.

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Quote Butter easier for low grades; choice, same. Eggs, 11c. Raspberries in pails, 7c.
Give us a trial.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for J. B. McLEAN Publishing Co., Toronto.

FINEST
British Columbia Salmon
TURNER, BEETON & CO.
Owners the o'd and celebrated Skeena River Brands :
VICTORIA, B.C.
"Inverness" and "Balmoral"
AGENTS
WATT & SCOTT, Montreal
WATT & SCOTT, Toronto
GRANT, OXLEY & CO., Halifax
ARTHUR P. TIPPET, St. John, N.B.

IT TAKES THE LEAD

THE "ACME" OF SUCCESS IN TEA BLENDING
JOSEPH TETLEY & CO.
MONTREAL. - - TORONTO.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

See the Point?

It's time to order Pickling Spice. Drop a Card for samples of our 5 and 10 cent packages. See our travellers.

PURE GOLD MFG. CO.
TORONTO

DRY GOODS.

TORONTO MARKET.

ANY wholesale house that has not been been making special efforts to secure orders has had a quiet time of it during the past week. Domestic goods have been exceedingly dull The mills are receiving more orders than formerly, but jobbers cannot report the same. Fall goods generally are receiving fair attention from retailers, but the orders are not large.

Collections are very poor. Retailers are renewing in all directions in a way that is discouraging. Wholesalers are frowning on renewals as much as they can, but still find many cases in which they are absolutely necessary. August 4th is looked forward to with much anxiety, although the amount of paper falling due on that day is not so great as usual.

John Macdonald & Co. report a very fair business in sorting orders, owing to the fact that their ranges are very large and their shelves replete with goods needed for present trade. Their fall stock of tapestry and brussel carpets is to hand and being opened up. The range of new designs is very comprehensive. Harvest mitts are in good demand at prices nearly ten per cent. lower than last season. Overalls to retail from 50 cents to $1, flannelette shirts to retail from 30 cents to $1, and a special line of English braces with heavy fittings, to retail at 25 cents, are three lines much in demand at present. Spot and stripe flannels for ladies' blouses, wrappers and dressing jackets are shown in good range. Red and blue cotton handkerchiefs are in full stock.

MONTREAL MARKET.

The wholesale dry goods trade here generally is quiet, though some of the larger general houses report fair sorting orders. It is held, however, that the latter do not compare favorably with those of the same time last year, though some of the houses do report that their fall orders to date are ahead of those of the corresponding period in 1893.

White cotton for future delivery is said to be in good demand, and colored cottons and flanneletes are still in firm request.

There has been a slight change for the better in payments, but the gain, on the average, is not of a very appreciable kind.

SEASONABLE WINDOW DRESSING.

This is the season for camping outings, and the grocers should make hay while the sun shines.

Many grocers are making a specialty of catering to camping parties and have cards in their show windows to that effect.

Some have their windows dressed to resemble a camping scene. A small tent is placed in the centre of the window, the bottom of which has been strewed with sand, and on the table inside, and surrounding the tent, are arranged tinned meats, condensed milk and various other suitable goods. They make attractive displays.

A GROCER'S AWFUL BLUNDER.

When the assistant assessors start on their rounds they are notified by the Board of Principal Assessors to tell who they are before asking any questions. One of them, according to a Boston paper, neglected to do this a few days ago when he entered a grocery store, and the proprietor, mistaking him for a representative of Bradstreet's, gave him a fund of figures that almost took his breath away. The grocer said much, however, when he got his tax bill. How a small store could contain so much valuable merchandise was more than the assistant could understand, but he was there to get values, so he said nothing.

The Centre Support is a new device put in the bottom of every Tanglefoot Holder. It is a simple mechanism calculated to raise and support the centre of the sheet of fly paper in the Holder. A sheet thus raised will catch flies much faster than if it lies flat. The Support can be lowered readily when desired to place the Holders in piles. Ten Holders are placed in every case—one in each box—and are intended for presenting with every first liberal sale of Tanglefoot from the box. Every time you sell a case of Tanglefoot you have an opportunity to please ten customers by giving them gratis just what they care for when buying fly paper. The careful dealer takes advantage of this. The Holders are protected by letters-patent.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

W. H. Merrill, merchant, Montreal, carrying on business under the name of W. H. Merrill & Co., has assigned at the demand of Gault Bros. & Co., with liabilities of about $3,000. The principal creditors are: Gault Bros. & Co., $1,250; John Macdonald & Co., Toronto, $1,000.

S. & J. Armstrong, mills, etc., McKellar, are offering to compromise.

J. G. Oliver & Co., wines and liquors, Toronto, have assigned to E. R. C. Clarkson.

L. M. Jacks, general merchant, Caughnawaga, Que., has assigned.

C. O. Campagne, grocer, Sorel, Que., has assigned.

A St. Philippe (Que.) general merchant, named D. Longtin, has assigned.

J. F. Allen & Co., general store, Copleston, have assigned to C. B. Armstrong.

John Armstrong, grocer, Peterboro', is offering to compromise at 25c. on the dollar.

George Eadie, crockery merchant, Notre Dame street, Montreal, has assigned to Kent & Turcotte.

Charles Swift, boots and shoes, Church street, Toronto, has assigned with liabilities of $800.

A. H. Johnston, of Mowatt & Johnston, boots and shoes, Brockville, is offering the creditors 65c. on the dollar.

Thos. Hoskin, boots and shoes, Queen west, has effected a compromise with his creditors at 35c. on the dollar.

J. Frappier & Co., grocers, Montreal, have assigned. E. Auclaire, in the same line of business at St. Vincent de Paul, has done likewise.

George Bevelockway, general merchant, Nanaimo, B.C., is offering to compromise at 50c. on the dollar.

J. S. Baxter, grocer, Smith's Falls, is offering to comoromise at 40c. on the dollar —cash.

A meeting of the creditors of Isabella J. Thomas, grocer, Isabella and Yonge streets, was held a few days ago, when a statement of affairs showed an apparent surplus of $700. The stock was ordered to be sold.

Marson & Brosseau, grain, etc., Montreal, who have been in difficulties for a long time, made an abandonment of their estate Monday on demand of Dual Mireault. The liabilities are nearly $200,000. The largest creditor is the Ontario Bank, for $60,000, only half secured.

Joseph Schaffer, who for more than 30 years has carried on business at Paris, has, on account of several suits against him, been forced to place his affairs in the hands of Richard Tew, assignee, of Toronto. Liabilities, $5,000. Assets between $15,000 and $20,000

GRAND MOGUL TEA

Has such a rich full flavor.

Pedlars can't buy it to compete with the regular grocer.

Any pedlar can handle bulk Teas and claim to sell at less than the regular trade do.

Grand Mogul Tea will never be sold to Pedlars.

We protect the grocer.

Our exhibit is now going through the country offering a cup of Grand Mogul Tea to each and all free.

T. B. ESCOTT & CO.

Sole Agents.

1-2 AND 1 LB. AIR-TIGHT PACKAGES.

NOW IS THE TIME TO ORDER...

PICKLE SPICE

Last year you had trouble through buying cheap bulk goods. This year you can secure the gratitude of your customers by selling our new

Dominion Mills Pickle Spice

In 10 cent packages. Extra large size.

The Right Combination. The Right Flavor.
The Best Value. No Other Like It.

Todhunter, Mitchell & Co.

TORONTO

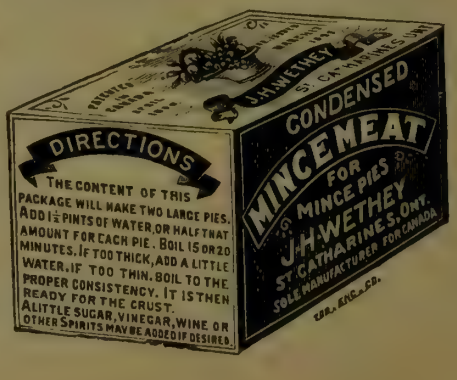
CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.


J.H. WETHEY
ST. CATHARINES, ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST.
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

T. O'Connell, general merchant, Digby, N.S., has assigned to R. G. Monroe.

Mrs. John W. McLellan, general merchant, Strathlorne, N.S., has assigned.

Rupert Pratt, grocer, Wolfville, N.S, has assigned.

Spence & Tucker, lobster packers, Port Elgin, N.B., have assigned.

SALES MADE AND PENDING.

The stock of Isabella J. Thomas, grocer, Yonge street, Toronto, is to be sold by auction on the 25th.

The stock of Anderson Bros., grocers, Toronto, has been sold.

The book debts of L. J. Desrosiers, grocer, Montreal, has been sold at 29c. on the dollar.

The stock of Mowatt & Johnston, boots and shoes, Brockville, has been sold at 75c, on the dollar.

CHANGES.

Mrs. J. A. Stewart, general merchant, Constance, Ont., has sold out to T. Andrew.

A. Hudgin, grocer, Toronto, has sold out store at Dundas and Arygle street to J. W. Shunk.

FIRES.

Sills' roller mills at Meyrsburg, near Campbellford, were destroyed by fire Saturday; cause believed to be incendiarism; loss, $20,000; insurance, $10,400.

At Clinton, the other day, Cook's flour and feed shop, Young's bakery, and Cantelon Bros'. grocery, were slightly damaged by fire, and two stables belonging to Young and Cantelon were burned, as also a fine hound, which was tied in Cantelon's stable.

DEATHS.

T. G. Anderson, general merchant, Arden Man., is dead.

OUR CREAMERY IN ENGLAND.

A new trade is being inaugurated by Marples, Jones & Co., of Mathew street, Liverpool, who have just commenced operations with their first consignment of mild Canadian creamery butter. It is as nearly as possible the same texture and character as Danish creamery butter, and is clean, sweet, and uniform throughout. The consignees are selling it at 88s. to 90s, packed in kiels or 56-lb. boxes. There will henceforward be regular weekly shipments from Ontario and Quebec. The venture should be not only a successful but a popular one, for traders should prefer colonial to foreign produce. Canadian cheese sells largely now in this country, and there is no reason why Canadian creamery butter should not have an equally large sale, and why the enterprising firm who are introducing it should not "do" thousands of packages a week. The butter, it might be said, will take a few days longer on the voyage, but it will get less knocking about than the Continental product, there being but one transhipment. —Grocers' Review, Manchester.

25 IT WILL PAY YOU 25

to handle our special

X FINE CARPET BROOM

RETAILS AT 25 CENTS

Made of Choice Short Corn, Solid Weight, Velvet Finish, Varnished Handle. Freight allowed on 6 dozen lots.

Chas. Boeckh & Sons

Manufacturers

Toronto

25 All Orders Promptly Filled. 25

You can get a beautiful

Glass Jar Free

By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.

Lithographic cards representing Glass Jar sent on application.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts and Home-made Beef Tea

IT IS FIFTY TIMES As Nourishing

And makes a Strengthening and Invigorating Beverage.

—— PREPARED BY ——

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

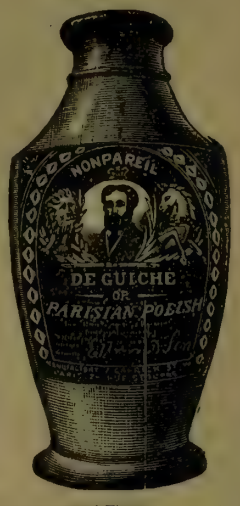
7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

GROCERS
RE-PACKING fruit will save money by using our baskets.

SEND FOR PRICE.

ST. CATHARINES BOX AND BASKET COMPANY
ST. CATHARINES, ONT.

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1849
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
"CLEANLINESS"
NIXEY'S BLACK LEAD
REFINED
THE BEST !!! GOES THE FARTHEST
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

AH, THERE!!!

QUITE SO!

Keen's Mustard

Has a reputation of over One Hundred and Fifty Years

IT IS THE BEST IN THE WORLD

CURRENT MARKET QUOTATIONS

TORONTO, July 20, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE	
No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND	
¼lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 3	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckit.'s Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d ..... London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s..... London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.
"Imperial," ex fine, 8, 4 strings.	$3 65
Do. do 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

FOR PICNICS AND GARDEN PARTIES

Nelson's Brilliant Gelatine

Is the Best.

Nelson's Jelly Tablets

Economical, Convenient, Delightful.

WHOLESALE OF

FRANK MAGOR & CO., 16 St. John St., Montreal

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	85
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 75
" Star (tall)	....	2 25
" (flat)	....	2 45
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" flats	1 50	1 60
Sardines Albert, ¼'s tins		13
" ½'s "		20
Sportsmen, ¼s genuine French high grade, key opener		12½
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s	11½	11½
" " " ¼s	10½	11
" " " ⅛s	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans	2	60
"	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
"	2 "	6	90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	..	1 50
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces... (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00

Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.) 3 75

La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ⅛&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ¼ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	32
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN	c. per lb.	
Mocha	28	33
Old Government Java	25	35
Rio	21	22
Platation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins assted		33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		34
Our Own "		32
Jersey "		30
Laguayra "		20
Mocha and Java		35
Old Government Java	30	32 36
Arabian Mocha		35
Maracaibo		30
Santos	27	28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

THAT

PEACH CAKE....

Is just what we thought it would be—a big seller. If you have not had it, hurry along your orders. We don't want to blow about it, but—

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	...

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filistras, bbls	4	4½
" " ½ bbls	4½	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8¾
" Panarita (finer than Vos.)	8½	9½
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
Raisins, Valencia, off-stalk	6	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	.....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons	3 75	4 25
Oranges, Californias	3 00	3 50
" Messinas, ½ bxs	2 00	2 50
" " boxes	4 00	4 50

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish		0 07
Salmon Trout		0 06
Lake Erie herring, per 100		2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box		1 50
Digby herring "		0 15
Sea Fish:		
Express Haddock per lb		0 06½
Cod "		0 05½
B.C. salmon "		0 15

FOOD

	per brl
Split peas	$3.75
Pot barley	3.75
	per 49-lb. packet
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 62	0 63½
" Red Winter	0 62	0 63½
" Goose	0 00	0 61
Wheat, Spring, No. 2	0 63	0 64
" Man. Hard, No 1	....	0 73
" " No 2	....	0 71
Oats, No. 2, per 34 lbs	....	39
Barley, No 1 per 48 lbs	48	49
" No. 2	...	...
" No 3	...	...
Peas	60	61
Corn	...	5[illegible]

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS:		
Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES:		
From Toronto, per keg		3 80
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p c.		
WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]		
1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)		1 40
3rd " (41 to 50 ")		3 10
4th " (51 to 60 ")		3 40
5th " (61 to 70 "		3 70
ROPE: Manilla	0 09	0 09½
Sisal	0 06½	0 07½
New Zealand	0 08½	0 09
AXES: Per box, $6 to $12.		
SHOT: Canadian, dis. 12½ per cent.		
HINGES: Heavy T and strap	04½	05
" Screw, hook & strap.	03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.		
25 lb. irons per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4½
No. 3 "	..	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets. Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb
D.S.F., 1 lb. tins	$0 4
" ½ "	0 4
" ¼ "	0 4

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 4
Pure in ½ lb. tins	0 4
Pure in ¼ lb. tins	0 4

NUTS.

Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	24	27
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce .....pts	4 50
" " " ½ pts	3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

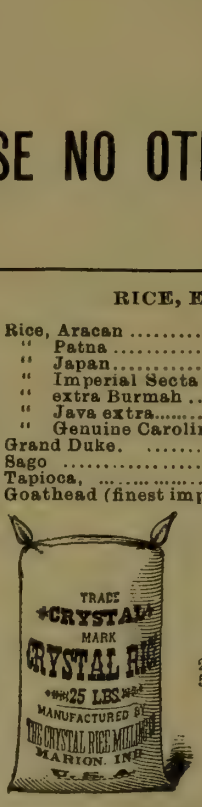
Butter, creamery, tubs.	$0 20	$0 21
" dairy, tubs, choice	0 17	0 17½
" low grades to com	0 13	0 15
Butter, pound rolls	0 19	0 20
" large rolls	....	
" store crocks....	....	0 18
Cheese	0 09½	0 09¾
Eggs, fresh, per doz.....	0 10½	0 11
Beans	1 35	1 40
Onions, Egyptian, bags...	....	2 25
Potatoes, per bbl	2 25	2 50
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 07¾
Mess pork	17 00	17 50
Pork, shortcut, p. bbl..	18 00	18 50
Hams, smoked, per lb...	0 10½	0 11
" pickled	0 09½	0 10
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08½
Backs	....	0 10½
Lard, pure, per lb.....	0 8½	0 9
Compound Lard.....	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan.....	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6¼ 6½
Sago	4¾ 5½
Tapioca, ...	4½ 5¼
Goathead (finest imported)	6½



CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 14	$0 16
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	[illegible]	25
Cloves, " "	[illegible]	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMEBICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto .....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5¼
" " Bbls	4¾
" " Kegs.....	4¾
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	¼

SUGAR.

	c. per lb	
Granulated	4⅜	4½
Paris Lump, bbls and 100 lb.bxs	5¼	5⅜
Extra Ground, bbls Icing.....	5½	5⅝
Powdered, bbls	4¾	...
Extra bright refined.....	4	4⅛
Bright Yellow.....	3⅞	3⅞
Medium "	...	3⅝
Dark yellow.....	...	3⅜
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CRESCENT BRAND

BM&Co TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

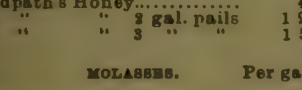
SOAP.

Ivory Bar, 1 lb; bars.....per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$1 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓, Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP

72 bars per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11
Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddles	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	58
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 15	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear .....No. 1	$1 70
" 3 " "	1 90
Pails, 2hoops, clear .....No. 2	1 60
" 3 " " ..... "	1 80
" 3 " painted... "	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

	per case 5 case lots.	single case
Matches, Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 60	4 80
French	5 00	5 10

Steamship (10 grs. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor.
Is 50 per cent. better value than any other extract for same money.
Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
PARISIAN	July 28	July 29
MONGOLIAN	Aug. 4	Aug. 5
*LAURENTIAN	" 11	Not calling
SARDINIAN	" 18	Aug. 19
*NUMIDIAN	" 25	Not calling
PARISIAN	Sept. 1	Sept. 2

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. RATES OF PASSAGE:—Cabin, £45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

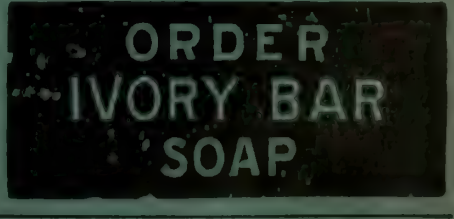
The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

The Hilliard House

RAT PORTAGE, ONT.

Strictly first-class. The favorite commercial house along the line of C. P. R.

LOUIS HILLIARD, Prop.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, AUGUST 3, 1894. No. 31

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

C. R. Somerville

LONDON, ONT.

Standard Goods THE Best to Handle

For standards of excellence Lazenby's goods are second to none and stand in the front rank. The cuts below show a few of them.

Every article prepared by us is guaranteed entirely unadulterated.
Our labels are affixed only to the choicest goods.

E. LAZENBY & SON, London, Eng.

These high-grade goods are for sale by leading houses in the Dominion.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

Finest Scotch Fish

FRESH HERRINGS
KIPPERED HERRINGS
HERRINGS in Tomato Sauce
BLOATERS
DIGBY CHICKS
COD ROES, ETC.
WHITE SALTED HERRINGS

In Barrels, Halves, Firkins and Kegs

Agents

H. P. Eckardt & Co. TORONTO — **Jas. Turner & Co.** HAMILTON

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

GOING FOR THE MILK!

THAT'S one tiresome duty many campers and cottagers have to perform twice a day. They would save themselves a lot of time and trouble if they had some of our CONDENSED MILK.

They may have asked their grocer for it when preparing for camp. Perhaps he didn't have it; 'twas too late then to order, and the result was a loss all round. See that you are not caught that way.

ALL WHOLESALERS HAVE IT

G. C. ALLWORTH & CO., Aylmer, Ont.

HOLIDAYS

Order Taking

Before Them

Put up only in Sealed Lead Packages. Cases, 60 lbs. each

ROSE & LAFLAMME

EASTERN AGENTS Montreal.

YOUNG & SMYLIE'S

Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

F. W. HUDSON & CO.

AGENTS TORONTO

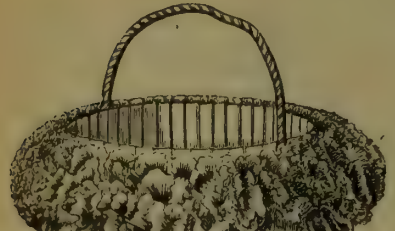
It Takes the Lead

The "Acme" of Success in Tea Blending.

JOSEPH TETLEY & CO.

MONTREAL. TORONTO.

DOMINION PAPER BOX COMPANY



Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

We have now in stock a full line of

NEW SEASON'S

Fan Brand Japan Teas

To Retail at 25c., 30c., 40c., 50c. and 60c.

EDWARD ADAMS & CO., London

ESTABLISHED 1844.

WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal

Chas. Southwell & Co., Works, Dockhead, London, England

Marshall's Are the Best to be Had

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

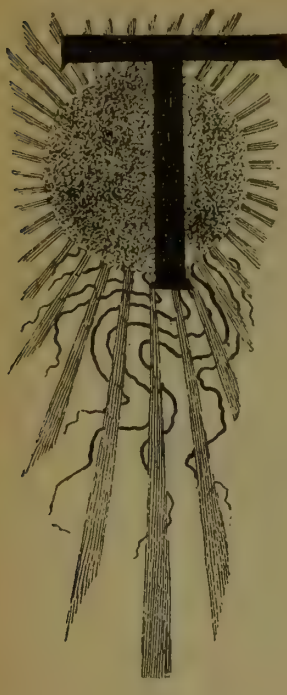
FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,



TEAS...

Know All Grocers

That our range of early May-picked **Yokohama Japan Teas** is varied and most complete.

That our selections have been made with a thorough knowledge of the requirements of Canadian tea drinkers.

That the values offered are exceptional; the result of intelligent, painstaking inspection and comparison by an experienced buyer.

That we are in business to do business, and want your trade.

That your interests will be best served by writing us for samples and quotations.

W. H. Gillard & Co., Wholesalers Only, **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

SAMPLE-CASES

WM. PATERSON & SON'S

Popular Representative

MR. J. H. SMITH

Biscuits
Confectionery
Pickles
Jams, Etc.

OVERFLOWING

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, AUG. 3, 1894 ($2.00 per Year) No. 31

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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WARNING TO SUBSCRIBERS.

We understand there is a man in Winnipeg, named Ostrosser, who claims to be our agent. He has already called upon several of our subscribers, and in one or two cases succeeded in obtaining money. Friends, he is an impostor; he is not our agent, never was, and never will be, so please look out for him. Of course, our journals have now such an enviable reputation that people insist upon working for us whether we like it or not. We don't like it. Mr. John Cameron and F. W. Armstrong are our only authorized agents in Manitoba, Northwest Territories and British Columbia. They are well known and thoroughly trustworthy.

COMPLAINTS have reached THE GROCER several times lately to the effect that some spice and extract firms are in the habit of imitating the labels, marks, packages, and ideas generally, of their competitor. One firm particularly seems to be affected in this respect. Against such practices language scarcely strong enough can be brought to bear. When men spend their time and their money in crystallizing ideas for advancing their business, the resultant is as much their property as is any piece of machinery in their factory or article in their shop. And it is no less robbery to copy the one than to take the other. Scarcely one of those who are remiss in this particular are probably ever conscious of this. They cannot help knowing that what they are doing is not exactly right. But that they were guilty of theft pure and simple they would all probably scout. They are, nevertheless. What difference there is is only one of degree. The thief in the ordinary accepted sense takes all he can find in his victim's pocket or till. On the other hand he who steals a man's ideas as represented in labels, marks, etc., does leave his victim his ideas and the labels, marks, etc., which he has caused to be made. But this makes him none the less a thief. His motive is to deprive his competitor of enjoying to the full the advantages that are likely to accrue from the label or mark and to appropriate them unto himself. If that is not robbery, what is?

* * *

Of course the originator of a mark or label can protect himself against these idea-stealers by recourse to registration. But that is not the question. Be a label registered or be it not, that does not alter the moral right of a man to keep intact the product of his own ingenuity or give another freedom to deprive him of that right. Because a man may not have a mark registered, or an invention patented, he who would purloin either is none the less a thief in the eyes of the moral law, whatever he may be in the eyes of the statutory law. But a great obstacle in the way of registration is the fee which is demanded for doing so. This fee is from $25 to $35, no small sum, especially to a firm that is continually getting out new labels and marks like spice and extract firms are. And this is what is the cause of so many marks and labels going unregistered, and affords in consequence so many opportunities for plagiarism in this respect. Obviously it is the duty of the Government to cheapen the registration fee, and that by two-thirds at least. Were this to be done registration would be much more common, while beneficial results would accrue to the Government in the shape of increased fees.

* * *

The final official figures of Canada's foreign trade for the fiscal year ending June 30 have not yet been issued; nor will they be for some months yet. But from what can be gathered from the monthly returns there is much to give satisfaction and very little to create dissatisfaction. The aggregate trade was not as large as that for the year 1892-3, but that year it was the largest on record, and, in view of the general condition of the financial world and the general conservative tendency that obtains at home, it was not to be expected that that of the past fiscal year would either equal or even come near it. Bulking the twelve monthly returns the aggregate trade is made out to be $227,430,787. These monthly returns are never complete, and therefore when the returns for the year come to be finally made up, an increase in these figures will be seen, probably, of three or four millions. At least, that is what has been the rule in the past. But taking the figures as they are, the decrease in the aggregate trade is $13,838,213. This decrease is caused largely by a falling off in the imports, the decline in this respect being about $8,750,000. The decline in exports, on the other hand, was less than $700,000, the aggregate for the two years being $115,187,665 and $114,488,985 respectively.

* * *

Lacking as the trade returns are in completeness, they are sufficiently full to demonstrate one thing to even he who reads as he runs, and that is Canada's steady development as an exporting country. In spite of the depression in the United States and in Great Britain—our two largest customers—and the low price of wheat, flour and barley

Canada's export trade comes within less than three-quarters of a million of being as large as last year, which was by some $5,000,000 larger than ever before in the history of the Dominion. Ten years ago our export trade only aggregated $91,406,496.

* * *

As with the individual merchant, so with the nation: It is buying carefully and pushing business energetically. And in this way our credit among the nations is gradually rising. No nation is to-day enjoying immunity from depression to the extent that Canada is. Financial men in the Old World are recognizing this more and more every day; and the opportunities Canada affords for investment come as an afterthought. The trouble is that we have not advertised our country enough. Nations as well as individuals must advertise in order to be anything. At the World's Fair we surprised everybody, ourselves no less than foreigners. Like a young giant we did not know our own strength. We knew long ago that we were something, but it was not till we actually measured our strength with the nations of the world as represented at Chicago, and proved our superiority in many important respects, that we awoke to anything like an adequate sense of what we really were and what we might be. Nature has blessed us with fisheries and mineral deposits, the richest on the globe; our grain lands are not to be surpassed, and the championship for wheat growing is held by the Dominion. In timber there is none to touch us, while if we are the Land of Icicles in the winter that some deluded people imagine, we are also the land that abounds in fruit illimitable in the summer. Canada is a country of which we might well be proud and in which we might well have abounding confidence. And we are cultivating these qualities, and not any too soon either.

* * *

Advices from Great Britain indicate that prices for canned lobster will be well maintained there the current season. The reason for this is that ordinary shipments have not been "equal to the ordinary requirements for consumption." This is good news for the Canadian packers, Great Britain being about our best customer in this respect, our shipments of canned lobster to that market for 1893 aggregating 5,932,272 lbs., valued at $829,334. Our total exports to all countries were 12,618,662 lbs., so that our exports of canned lobster to Great Britain last year were more than 47 per cent. of the whole.

HONESTY OF CUSTOMS OFFICERS.

THE crookedness which is so scandalously characteristic of the Customs officials in the United States in general and the port of New York in particular does not obtain in Canada.

But Canadian officials are not above suspicion in this respect.

THE GROCER has more than once lately charged this. And with promptness that is commendable, and not at all in keeping with the insinuations often thrown out regarding the Customs department being a latter day "circumlocution office," the Hon. Clarke Wallace, Controller of Customs, instituted vigorous investigations.

These charges were specially in regard to blackmailing and pilfering.

The practical work of the investigation devolved upon S. W. McMichael, Financial Inspector of Customs. As a result of the probings of that astute officer some of the charges were brought home, and some of those affected were men in high places too. The work of investigation is still going on.

A recent charge was one made by some of the wholesale fruit dealers, through THE GROCER, and was to the effect that the Customs authorities were in the habit of systematically pilfering from packages.

During the last few days Inspector McMichael has been specially engaged in investigating these charges. So has THE GROCER. Pilfering there undoubtedly is, but the onus does not appear to be on the Customs officials. They may take a peach, sample a cherry or some other fruit, but from what can be gathered it does not seem possible that the Customs officials could carry on the wholesale pilfering of fruit that is reported, even were they so disposed. There are not enough of them through whose hands the fruit passes unless they have some underground railway to carry away the stuff

The bonded cars of fruit arriving in Toronto are run into the siding at the foot of Yonge street. When a car is opened by the Customs official a certain proportion of the packages are taken to the Customs house, a hundred or a hundred and fifty yards distant, there examined, and returned to the car, the consignee often awaiting their return, while it is the duty of the Customs official at the fruit siding to see that the packages come back intact. And he says that to the best of his knowledge they do.

That packages of fruit are broken into and pilferred the Customs officials emphatically declare to be true. But they are all of one mind in asserting that nearly all the pilfering is done before the fruit reaches Toronto, and that, therefore, the onus is upon either the carriers or the Customs authorities at New York or other entry ports. And enquiries of the railway officials bear out these contentions.

They claim that the stealing in nearly every instance is done before the car crosses the Canadian border.

During Mr. McMichael's tour of the fruit men, not one had any charges of pilfering to prefer against the Customs officials; nor would any of them acknowledge that they had ever suffered from any dishonesty on the part of the officials. And yet to THE GROCER there are fruit dealers who still maintain that they do suffer from dishonesty in that direction, but they will neither speak for publication or prefer definite changes.

The excuse is that "they don't want to get themselves into hot water with the Customs authorities."

"We are glad," said Inspector McMichael, "that THE GROCER has brought these matters to the attention of the department. Hon. Mr. Wallace is determined to put a stop to any and all pilfering or blackmailing that may exist. Pilfering and blackmailing there undoubtedly is somewhere in the Customs department. It is, however, only to a small extent, comparatively speaking; but whoever is suspected will be suspended and dismissed from the service if proven guilty."

Controller Wallace is aggressive in this matter, and he has an able lieutenant in Inspector McMichael. If there are any Augean stables to be cleaned we may therefore expect to see them cleaned before a great while, although scouring of this kind is necessarily slow, especially when those who would profit most thereby are so loath to point out the unclean spots.

In order to assist the department in the premises, all importers having complaints against officials in other places besides Montreal and Toronto should lay them before Mr. McMichael, who will keep in confidence whatever information may be supplied him.

FENELON FALLS BOOMING.

Business men in Fenelon Falls are in good spirits. The particular reason is that an American syndicate has purchased and fitted up the old saw mill there, and is now turning out large quantities of lumber. The syndicate in question is reputed to have large timber limits in the northern part of the province, and the lumber will be sawn at Fenelon Falls. It is said that the owners have enough lumber to keep the mills running for 20 years.

CITRIC ACID.

The subscriber who wanted the address of the Toronto representative of a Montreal firm which handles citric acid may apply to A. P. Tippet & Co., 43½ Wellington street east, Toronto, who can supply him.

A sandwich man was run over and killed in the streets of Edinburgh recently. He was carrying at the time boards advertising Sir Noel Paton's picture, "Death the Gate of Life."

SNAP SHOTS AT THE LONDON RETAIL GROCERS' PICNIC.

BY THE DOCTOR OF ADVERTISING.

THE SECRETARY.

WHEW! but I'm hot. What made me hot? Well, say, if you had been at the London Retail Grocers' picnic you would be hot too. The day, you know, was not so awfully hot, but I chased round for about two hours trying to get photographs of decorated grocery wagons, of committees and of baseball teams, all of which is respectfully submitted.

The day was made to order. The night previous the rain came down in torrents, the lightning flashed and the thunder pealed, and at every peal Peter McGlade, the caterer, was heard to shout, "There goes another basket of sandwiches." But on the breaking of a glorious morning the sandwiches were found quite safe.

Shortly before 10 o'clock, the hour on which the procession was to start, I made my way into the market square and a sight met my gaze. Everywhere was life, color and gaiety. Grand Marshal Trebilcock was rushing around with a club forming carriages, wagons, etc., into line. On the first stroke of ten he rushed up to the President's carriage, in which I was seated, and shouted, "Is the CANADIAN GROCER here?" "Yes, sir." "Then let the procession begin." He raised his club, the big drum thumped, the bag-pipes squealed, the small boy shouted, and the great picnic of 1894 was begun.

The procession was headed by the Seventh Regiment band. Following the band were about 20 carriages containing the officers of the association—W. H. Ferguson, president; W. H. McCutcheon, vice-president; W. H. Branton, treasurer, and E. Sutton, secretary—and a number of the leading grocery

THE WORKERS OF THE LONDON RETAIL GROCERS' ASSOCIATION.

merchants and their assistants. Among the more prettily decorated delivery wagons in the line were those of Ferguson & Co., Ald. Fitzgerald, Andrew McCormick & Sons, drawn by the well-known team of mules; Rolston's, surmounted by a ship made entirely of straw; R. A. Jones, E. Butler, S. Powell, with a couple of boys putting away watermelon; McCutcheon & Co, J. C. Trebilcock, A. J. Denny, W. H. Branton, with four little girls at tea; F. Harley and F. C. Toon. The judges awarded the prizes

THE PRESIDENT'S WAGON.

for the best decorated wagon as follows: 1, E. Rutter; 2, Jas. Fitzgerald; 3, McCormick & Sons; 4, Wm. Ferguson; 5, F. Harley; 6, A. J. Denny. Hundreds lined the street along the line of march, which was from the market by way of Talbot and Dundas streets to the park.

The baseball match was the centre of attraction in the morning between the wholesale and retail men. The wholesale men outbatted their retail brethren, they likewise outran them, they went to bat oftener, and were regular kleptomaniacs when a base was in view. "Bob" Lind's pitching puzzled

FITZGERALD'S WAGON.

the retailers and kept them down to seven hits. There were some brilliant features in the game. No chance was missed, even if it meant the turning of a double somersault in old time Donovan style. There was no grand stand to play to, but there was glory and $20 awaiting the winners. The losing team were solaced with a box of cigars.

The wholesalers won by 18 runs, and the retailers had to content themselves with 7.

The sports in the ring began about two o'clock and lasted until eight in the evening. I am sorry that our editor will not allow me space for the full list of prize winners, but herewith are the principal events:

Fat men's race, 100 yards, open to grocers, their sons, or employees, 200 pounds or over to qualify—1, J. C. Trebilcock; 2, R. J. Wood; 3, J. R. Shuttleworth.

Combination horse race, 1½ miles in harness, open to horses owned by grocers three months prior to race and driven regularly in delivery wagon; walk ½ mile, trot ½ mile, go as you please ½ mile; horses breaking in first or second event must make a turn on track—R. J. Wood's Barney McCoy won the event in the ½ mile walk. In this he got such a lead that he had finished the race before his competitors had finished the second part; W. Winder's Dolly, took

MCCORMICK'S WAGON.

the second, and James Annett's McKinley Junior, third.

Foot race, 200 yards, open to all travelers selling to the grocery trade of London—1, Robert Lind; 2, F. W. Griffith; 3, D. W. Bell.

Grocers' delivery race, with regular delivery horse and wagon. Harness and hitch horse to wagon, deliver goods, return empties, unharness horse and tie up. Horses to trot or pace. Drivers running their horses will be ruled out. Driver allowed an assistant to hold horses—1, R. H. Cullis; 2, F. Richardson; 3, W. Cook; 4, McCormick & Sons.

Best turnout of horse, harness and buggy and cart, the bona fide property of retail grocers, their sons or employees—1, Ald. Fitzgerald; 2, Frank Turville; 3, T. A. Rowat; 4, R. Smith.

WHOLESALE BASEBALL TEAM—THE WINNERS.

Trotting race, one mile, best 2 in 3. Open to horses owned three months prior to race by grocers, their sons or employees.—The entries were Jennie Rooker, Sandy F. and

Shanghi. The Wood's mare drew the pole, but Sandy F. immediately took the lead. Coming down the half mile stretch Shanghi pulled ahead, with Rooker at his neck and Sandy F. bringing up the rear, having broke badly. This order was maintained to the finish, Shanghi winning by a length. In the second heat a pretty trotting exhibition was given between Shanghi and Jennie Rooker, the former leading all the way to the three-quarter, when he broke, and the latter went ahead and kept the advantage down the home stretch, passing under the wire a winner by a neck. The third heat was a neck and neck race all the way around, first one horse edging a little ahead and then the other. Shanghi won by a neck. Summary:

Shuttleworth's Shanghi	1	2	1
Wood's Jennie Rooker	2	1	2
Turville's Sandy F	3	3	dr

Committeemen's race, 100 yards, open to all active committeemen—1, A. G. McCormick; 2, Geo. Trebilcock; 3, D. J. Langdon; 4, A. E. Richardson.

Mr. McCormick was afterwards ruled out because he was not a committeeman.

NOTES.

By a curious coincidence the initials of the president, vice-president and treasurer are all "W. H." They're all hustlers.

Andrew McCormick's delivery wagon mules have been pulling groceries around the city for fifteen years now.

The veteran Peter McGlade was everywhere.

The ladies were in the ascendancy on the grand stand.

Not a grocery store was open in the city on that day.

Hot water was provided for those with lunch baskets.

The retail ball players threaten dire vengeance on the wholesalers next year.

Checking lunch baskets free proved a great convenience.

SALMON CANNING IN B.C.

B. C. Commercial Journal: "The first vessel of the new season's salmon fleet has arrived—the City of Glasgow, 1,168 tons, under charter to Turner, Beeton & Co, to load at Victoria for U.K. at 37s. 6d. Total tonnage engaged to date, 6,012. The Northern canneries are now in the packing season, and the first shipment has been received from the Skeena River by the A. B. C. P. Co., consisting of 700 cases talls and 300 cases flats for immediate distribution. But little information has been received as to the progress the canneries are making with their packing operations. Everything is ready on the Fraser River, and a few sockeyes are reported, but not sufficient for the canneries to get into full swing. The big run is daily expected. It is reported that buyers are waiting to see how the pack will turn out before doing much business. Prices for the Eastern Canadian market are ruling from $3.50 to $4 per case according to brand. In London and Liverpool the current offerings are from 17s. 6d. to 18s per case for stocks of last year's pack now in warehouse.

"There will be twenty-eight canneries packing on the Fraser this season, which have taken out 560 fishing licenses. About 1,300 licenses have been issued altogether for the Fraser this year, which is 200 more than last year and double the number of four or five years ago."

THE CANADIAN TARIFF.

DEAR GROCER,—Your remarks on the above subject are right to the point. The way the matter was tampered with from beginning to end was most disgusting. With many others of its supporters I thought the measure brought down on March 27th was an evidence that the Government intended carrying out the many promises made, but instead of that the last estate is really worse than the first. The rice question which you allude to is a most unjust one. It benefits one or two people hugely, but the poor consumer has to foot the bill. Having no competition, the Mount Royal Mills can make their own terms and qualities — the latter at the moment being particularly poor. Our friends the sugar refiners had their finger in the pie also, and forced a prohibitive duty on American syrups, a most uncalled for concession on the part of the Government, as they knew from repeated representations made to them that a full supply of various syrups could not be procured from Canadian refiners. The tariff revisors have shown no independence or appreciation of their duty. The manufacturers have the pull, and wholesale and retail merchants as well as consumers have the grim satisfaction of knowing that no good use was made of the information they volunteered to those employed at the task of tariff revision.

ONE OF THEM.

July 30, 1894.

WITH PROGRESSIVE RETAILERS.

JOHN BAMBRICK, Ottawa, has recently made improvements in his store. He has added a new office.

John Dean has been sold out on judgment obtained by his sister.

John Pratt and wife, of Heathcote, are holidaying in Great Britain. They expect to be absent about three months.

Among the country merchants who are "doing" the Old Country is J. M. Bothwell, of Barrie.

Bemrose Bros., of Bradford, are erecting a new store and dwelling. The building is of brick, and is of imposing appearance. It will be finished in a few weeks.

Thompson Bros., dry goods, etc., of Orangeville, are going more extensively into groceries. Preparatory to this their store has been enlarged, giving it a depth of over 130 feet. Plate glass windows have been put in the store and in the room above, and a large stock of groceries has been purchased.

W. Davey, of Bobcaygeon, who has been out of business for about four years, during which time he has been in the Northwest, is going into business again.

D. A. McCalvey has bought out Workman & Stinson, general merchants, Minden.

Manager Clarke, for Mrs. B. Anderson, general merchant, Haliburton, is wearing a smile unusually broad. It's a daughter.

Noel Rivers, Kinmount, has bought on the opposite side of the street from his present premises, and has removed thereto.

J. J. Davis, merchant, Halton, is snuffing the invigorating breezes that are to be found on the upper lakes.

Mr. Deeves, of Crawford & Deeves, Brampton, is away enjoying a respite from business.

PURE GOLD TAKES A PARTNER.

J. D. ROBERTS, manager of the Pure Gold Manufacturing Co., took unto himself a life partner some months ago, and now his firm has taken him into partnership. Increasing business necessitated some such step being taken, Mr. A. Jardine having found the duties of proprietor pressing upon him too heavily.

Mr. Roberts is a first-class man. He has good executive ability, is a good buyer, a good seller, and is ever on the alert to appropriate whatever will advance the interests of his firm. His connection with the Pure Gold Co. dates back some seven years, when he took charge of the firm's business in Manitoba, his territory subsequently including the Northwest Territory and British Columbia. Under his superintendence Pure Gold's trade in these western parts of the Dominion grew rapidly, and the pushing representative became known from Port Arthur to Victoria as "Pure Gold" Roberts. Last summer brought him to Toronto when the firm made him manager, and now, less than a year afterwards, he has been taken in to share the responsibilities and honors of part proprietor.

Established 1850

Every Hotel, Restaurant and Saloon in your town wants . . .

STONE LAGER BEER MUGS

"So Why Not Order Some?"

Place the Mugs in CHOPPED ICE and a COOL DRINK can be served which is obtained in no other manner.

Made in two shapes—Barrel and Straight

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

THE HIGHEST YET

When shining like a brilliant star,
By envious eyes 'tis seen afar ;
Above each rival set so high,
Is "Diamond Crystal" in the sky !

'Tis made so pure by process rare,
No other can with it compare.
Each guest declares the dinner "good"
When "Diamond Crystal" 's in the food.

Once use this SALT you'll have the pledge,
"Your butter will be called 'gilt-edge.'"
Pleasure and profit in it all,
When "Diamond Crystal" 's at your call.

Diamond Crystal Salt is the purest and best in the world. Why use any other ?

Lucas, Steele & Bristol Wholesale Grocers
..... HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON

HAVE NOW ON HAND

Finest Sphinx Prunes
Choice Vostizza Currants
Fine Off-Stalk Valencias

... ALL AT 'WAY-DOWN PRICES

CONDITION IN DRIED FRUIT.

REMARKABLE as was the opening of the Mediterranean dried fruit market last fall, it is held that the present year is likely to see an even more remarkable opening in another direction.

Last year the peculiarity was the exceptionally low range of values at which the market opened on both currants and raisins. On the former, instead of prices ranging at the usual figure of 16 to 18s. per cwt. f.o.b., they opened at 12s., and from that figure gradually moved down to 7s. per cwt. f.o.b.

This unusually low level of prices led to free importation, so much so in fact that there are still holders of currants in Canada who have occasion to mourn the fact that they went in so deep.

With raisins the experience was rather different.

Prices on them also ruled from 2 to 4s. f.o.b. below their usual level, but despite this fact less of the fruit came across the Atlantic than usual.

The result was that after the influence of the arrivals of the first importations in Canada and the United States had passed away, values commenced to appreciate and have continued to do so ever since last fall under steadily diminishing supplies.

At present the market is absolutely bare of Denia goods at Montreal, and California raisins have had to take their place at full figures.

It is owing to this unusual scarcity that a well-known Montreal commission man expressed his fears to THE GROCER'S correspondent that the market might open out too high.

With no fruit there, the market ostensibly was in right order for the receipt of new crop goods this fall. There was danger, however, that this exceptional condition would lead to the market opening out too high. Buyers having no stock on hand might be induced to pay speculatively high prices, which they would be unable to realize later on, and before values could settle down to a reasonable level, some dealers would be so involved that they would have to be satisfied with taking sharp losses.

Dried fruit ventures had not always been profitable ones in previous seasons, and there was just the possibility that the present condition of the market might make traders loose their heads this season in the matter of paying more for future supplies than they legitimately should.

Though nothing that could be much depended upon was to hand in the shape of advices from primary sources, there were indications that dealers in Denia had pretty high ideas of what fruit should be worth. These talked of 17s. to 19s. f.o.b, at Denia, which was fully 1s. above what prices usually open at.

Under the circumstances we would strongly advise caution in the matter of dried fruit.

Naturally such a disposition might be carried too far, but there was less danger in this direction than in the other.

WILL MOLASSES DECLINE?

THEIR molasses speculation is, if present indications are fulfilled, not going to be so profitable a one with several Montreal houses as they expected. THE GROCER'S correspondent has had occasion to refer before to the fact that the importations were heavy, and that the demand did not seem to materialize to the extent that some in the trade anticipated.

With these large stocks on hand, there have been freer offerings from primary sources, an offer that was made last Thursday capping the climax when a cargo lot of 1,500 puncheons was offered to arrive in August at 26c.

With goods available at this figure in any large quantity it seems hardly possible that the parties to the agreement to sell molasses at a uniform rate will be able to hold up the market.

The only way they can do so will be to go in and buy up the fresh lots that arrive and are offered at the lower level, and whether with their already large stocks on hand they will care to do so is problematical. For this reason the theorists in the trade are figuring on the possibility of a decline in the position of the molasses market. In fact such a decline has already taken place to a certain extent, for although jobbers maintain the basis of 30c. for single puncheons, and 29c. for lots, round l ts of stock have changed hands here at 27c.

Sales on this basis are apt to have their effect sooner or later on selling values.

SOAP

Can be bought at all sorts of prices, because it is made up of all sorts of materials — good, bad, and very bad! : : : : :

WHAT ABOUT THIS SOAP?

EVERY BAR IS WARRANTED!

The wrapper around every bar contains a $5,000 guarantee that the soap is PURE. Think what this means! While it puts a tremendous responsibility upon the makers, yet it means satisfaction and absolute safety to the consumers, and this is one reason why **SUNLIGHT SOAP** has a sale more than double that of any other soap in the world.

It is **SAFE TO BUY, TO RECOMMEND, AND TO USE**

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.
CANADIAN HEAD OFFICE: TORONTO.

SEE OUR SAMPLES

...OF...

LOW GRADE JAPANS

Value Exceptional

Quantity Limited

Davidson & Hay Wholesale Grocers Toronto.

NOT HAPPY WITHOUT IT.

John Leslie, Blake, Ont., writes July 27, '94: "I enclose $2 for another year's subscription to THE GROCER to July 16, 1895. I thought at one time I would not renew this time, as I have been in rather poor health lately and thought of giving up business this fall. On second consideration I thought it would be impossible for me to even pass one month without THE GROCER. Even if I do sell my business I think I cannot do without the welcome weekly visits which I have enjoyed for so many years, and from which I have got so many benefits."

It is to be hoped that Mr. Leslie will soon improve and enjoy the best of health, and that not only THE GROCER, but the representatives of the wholesale houses, will continue to receive the same hospitable welcome from Mr. Leslie for many years to come that they have had for many years past.—ED. GROCER.

A BAD EGG CASE.

INFORMATION has just been given us regarding the returns of a lot of eggs shipped by an Ontario firm to an English house on commission not long since. It seems that the eggs, which were selected and carefully packed by an experienced man, were landed in good shape on the other side and delivered to the house in question, which rendered account sales at the market price, but deducted 50 per cent. for bad eggs, which showed a loss to the shipper of £32 15s. on the lot. A lot of about the same number of cases was sent to another firm in the same city, consisting of precisely the same class of eggs packed by the same experienced hand, with the result that account sales showed a net profit of £27 10s. 3d. In view of the suspicious circumstances surrounding this case, the shipper has written the consignee, asking him to furnish him with the name of the party or parties to whom the eggs were sold, in order that he may verify the correctness of the account sales, at the same time stating that if the party refused to do this he should consider there was something wrong. Unless the shipper gets a more satisfactory account of the eggs, he intends putting the case into the hands of a party on the other side, with instructions to make what investigation he considered necessary.—Trade Bulletin, Montreal.

SUGAR PRODUCTION IN GERMANY.

From an article recently published in a French commercial journal is secured the following information regarding the production of sugar in the German Empire. The average price of raw sugar was, in 1892-93, 16s. 3d. per cwt., against about 18s. 4d. per cwt. in 1891-92. The average price of refined sugar was £1 10s. 1d., against £1 10s. in 1891 92. The imports in 1892 93 were: For raw sugar, 18,000 cwts., and for refined sugar, 20,000 cwts. The exports amounted to 8,100,000 cwts. of raw sugar and 5,314,000 cwts. of refined sugar. The imports are so insignificant as to be of no account. As regards the exports, they represent, for both raw and refined sugar, little more than one-third of the production. The net yield of the different duties on the sugar industry and trade amounted to £2,610,750, or 1.03 per head of population.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.

TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turnbull.
ST. JOHN, N.B. Jardine & Co.
HALIFAX, N.S.—Pauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

For Picnic Parties and Cold Lunches

Canned Meats | Corned Beef, Lunch Tongue, Boneless Turkey, " Chicken

Canned Fish | Salmon, Sardines, Lobsters, Fresh Herrings, Kippered " , Preserved Bloaters

M. MASURET & CO.

We sell Tanglefoot for flies. Wholesale Grocers, LONDON, ONT.

DRY GOODS.

TORONTO MARKET.

CONSIDERABLE uncertainty prevails as to the situation in grey cottons. The recent drop was thought to be a temporary one, but it has, so far, given every evidence of being a permanent one. The reasons advanced at first were that the company had a lot of stock to unload, and that American firms desired to perform the same act on the Canadian market. But when prices continue low these reasons are seen to be inadequate. A buyer advanced the idea this morning that the combine, with Mr. Morrice as its chief selling agent, was attempting to undersell and crush the St. John mill. If this is so the consuming public will be pleased, although it may not please Mr. Parks and the St. John capitalists who generously put up $160,000 some time ago to keep the mill going. If the Parks' mill should be closed out, or forced into the combine, the latter would soon make up for any losses it may be sustaining now, and the public would soon pay for all its previous advantages. In the meantime prices are ruling low.

Fall orders are certainly coming in more briskly, although not yet as freely as the wholesalers desire. Covert coatings, worsted coatings, and tweed effects, are leading in dress goods and orders are very fair for this class of merchandise. Woolens generally are slower.

A full range of cream cashmeres have been opened this week by Alexander & Anderson. These are scarce goods. Orders for their fall goods are coming in well, and shipments arriving and being opened up keeps their dress goods department busy.

U. S. RICE CROP.

The following regarding the growing rice is taken from Dan. Talmage's Sons (July) bulletin No. 3, rice crop, 1894: In the States of North and South Carolina and Georgia conditions are generally favorable. Total area planted, 50,000 acres. Louisiana planting practically completed. In some sections acreage is considerably less than last year, but in the majority the area is said to be quite that taken off in 1892. Wherever less, it has been to give better care to that under cultivation. Rains have been frequent, yet the fall scarcely sufficient for immediate demands. Early plantings show vigorous growth, good stand, clean and free of grass. Later plantings germinating and growing finely. Present month and early August is the critical period of growth and the question of moisture causes apprehension, especially wherever the reserve supply is light or exhausted. Harvest will be generally late, but some arrivals may be expected from upper and lower Coast in first half of August. Area planted, 147,500 acres. Total area present season, 197,500 acres, which under ordinary conditions should produce 7,900,000 bushels rough, equal to 625,000 barrels cleaned rice.

THE SHAPE OF AN EGG.

Dr. Nicalsky, of St. Petersburg, attributes the form of birds' eggs to gravity. He thinks that every egg not yet coated with a solid shell departs from the spherical form and elongates, simply by pressure on it by the walls of the ovary. In birds which keep a virtical position when at rest (such as the falcon and owl), the soft egg becomes short through the bird's weight against the ovarian pressure. In birds which, like the grebe, are nearly always swimming, the egg lengthens, because the weight of the body acts in the same direction as the ovarian compression.

JUST RECEIVED 200 Half Boxes Currants

(Finest Quality) also

1000 Puncheons Choicest Barbadoes Molasses

Ex. Barque "Prince Georges."

Laporte, Martin & Co. Wholesale Grocers Montreal

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

ELEME RAISINS..

We have arriving in a few days a shipment of very fine quality Eleme Raisins. These are good enough to take place of the best fine off stalk Valencias which are now so scarce as to be practically out of the market. This fruit is packed in 56 pound Boxes. Quantity is limited. Please communicate with us at once if in need.

H. P. ECKARDT & CO.
Wholesale Grocers .... TORONTO.

Herrings

Morton's Kippered
Morton's Fresh
Morton's in Tomato Sauce
Marshall's Kippered
Marshall's Fresh
Crosse & Blackwell Kippered New Pack.
Thistle Haddies—just arrived.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

Canned Meats, Canned Fish, Pickles, Sauces, etc.

Now is the time to stock up for the picnic season.

J. W. LANG & CO.
WHOLESALE GROCERS
59, 61, 63 Front St. East, TORONTO

Rio Coffees

Now in stock ex S.S. Salerno
Extra Choice Selection.

WARREN BROS. & BOOMER
35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE,
.. MONTREAL ..
WHOLESALE GROCERS
Importers of
TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.
Established 1842

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

IMPORTED
PICKLES
PATERSON'S "EUREKA"
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Sole Agents for Toronto,
PERKINS, INCE & CO.
41 and 43 Front St. East

Headquarters FOR
-SALMON-

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9 Front St. E., TORONTO.

J. F. EBY HUGH BLAIN

Always Right:——

OUR

Whole Mixed

Pickling Spice

Do not put off buying your Spice. The season is at hand. } Put up in 10 lb. lots.

No. 1 — 16 varieties, finest grade.
Select — 12 " superior quality.
Royal Mills — Strong, well-assorted mixture.

Prices Very Low. We Guarantee Satisfaction.

Do You Want Butter Tubs?

Write us or ask our travellers.
We carry all sizes—10, 20, 30 and 50 lb. Spruce Tubs. Send your orders.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, August 2, 1894.

GROCERIES.

NO marked change has taken place in trade during the week. There is a fair business doing, but not much life is exhibited, buying still being characterized by a great deal of conservatism. Travelers found business, if anything, a little better last week than for some time, but still the turnover is not generally as large as last year at this time. Sugars are stronger in tone, in sympathy with the New York market, but no actual advance has taken place. The market is again rather bare of Rio coffees. There is a fair movement in canned goods at steady prices. For spices the demand seems to be rather better than is usual at this season. There is still some demand for molasses. Teas continue to receive some attention, especially new Japans and new Monings. In green fruits people are again giving more attention to those of foreign growth on account of the season for some domestic small fruits nearing the close. Butter and eggs are easier, while provisions are firmer. Payments are fair.

CANNED GOODS.

Tomatoes are still moving fairly well for the season at the firm figures of 85 to 90c. Corn is in good demand at 80c. Peas, firm and quiet at 82½ to 85c. There is a little doing in new pack strawberries. The demand for canned peaches has fallen to a small compass. Plums are rather scarce. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 75, and preserved fancy quarters at $1.35 to $1.40. There is a good demand for salmon at $1.25 to $1.35 for tall tins and $1.50 to $1.60 for flat. A good deal of new pack lobster is going out. We quote: Flats, $2.40 to $2.50; new flats, ½'s, $1.35; talls, $1.80 to $2 25. Potted meats are in active demand.

This report is furnished by the Packers' Association:

"The season for strawberry, raspberry, cherry and other small fruits is now past and is the lightest in the history of the canning trade. The pea pack is also past and is an exceptionally light one. The recent rains have helped the growing crops of corn and tomatoes materially in most localities, and, if no drawback, there is hopes of a fair pack of these two lines, but the critical time for these has yet to come. One night's frost in September would utterly ruin them, and as the spring was exceptionally early and summer-like, some growers think that this would point to an early fall. If their opinion is a correct one, we may see these two staple lines that now promise well put in the same position as all the other lines so far packed this season, viz., the lightest for years.

"Canned goods have been selling freely for the past week, orders coming in from the far east and from the far west and from nearly every point between. The assured prospect for a fine wheat harvest is apparently helping to revive business in most sections of the country, and the canned goods business along with other lines evidently is benefitted thereby."

COFFEES.

There is quite a demand for the better grades of coffee, while the market is getting bare. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

NUTS.

Much as before. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 13c.; peanuts, 10½ to 11c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 12½ to 15c.; Marbot walnuts, 12 to 13c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10¼c. for sacks and 10½ to 11c. for small lots; pecans, 12½c.

RICE.

Trade continues fair for the season. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade is brisk for the season. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 28c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

There is a stronger feeling in sympathy with the New York market, but no change has taken place in quotations. Jobbers report a fair turnover, but it is not equal to what it usually is at this season. Refiners' agents report business dull with them at the moment. The ordinary range for granulated is still 4⅜ to 4½c., but it is seldom indeed that the outside figure is obtained. Yellows run from 3¼c. for dark up to 4c. for bright.

N. Y. Journal of Commerce, July 31: Now and then some one suggests the possibility of final disappointment over the calculations that have been made upon the placing of an import duty upon sugar, and that is the vital point of the market. A very large majority, however, believe in the duty as a surety, and act accordingly, the market ruling steady and a fair demand still prevailing. Custom is mostly with the outside refiners, the current large arrivals coming to the Trust giving that source of custom an ample supply for the present. After the refusal to accept orders on Saturday it was no surprise to find the list of prices on refined goods marked up 1-16 to ⅛c., although the advance was not as great as expected, and the two top and two bottom quotations were exempt from change. At the increase demand has been very fair, including the execution of some of Saturday's held-over orders renewed at the advance and some few fresh calls, but no unusual animation shown.

SYRUPS.

Dull and unchanged. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There are still a good many moving out taking into account the season. Quotations are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Trade continues fairly satisfactory in this line. New season's Japan teas are still attracting the most attention, medium kinds running in price from 18 to 22c. being the most sought after. Some exceptionally good values are being shown in low grade Japans at 13 to 15c. New season's Monings and Panyongs, fine quality, at from 35 to 40c., are receiving considerable attention; also new season's Monings at 16 to 18c. Indian, Ceylon and China green teas are quiet.

DRIED FRUITS.

Several cable quotations on new fruit have been received, but have attracted but little attention from the buyers, who are no doubt benefitting by their experience of the last two seasons, when many of them bought on speculative offers before the market opened and found they could be had much cheaper when the time of shipment arrived. Valencia raisins are still in demand and firm at quotations. We quote: Off-stalk, 6 to 6¼c.; fine layers, 8½ to 9c. The Valencia raisin crop promises to be lighter than last year, but quality promises well. There is a fair business doing in currants, with case fruit at from 4¾ to 5½c. being the most sought after. Some fine Filiatra currants in barrels and half barrels are being shown at 4¾ to 5c. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Mail advices estimate that the crop of currants in Greece will be about 20 per cent.

less than last year, and authorities differ as to the prospects of quality, but they all agree as to probability of higher prices obtaining. Prunes are quiet, as follows: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Figs remain seasonably dull at prices nominally unchanged. We quote as follows: Small boxes, 7½ to 8c.; 5 lb. boxes, 7½ to 8c.; 10 lb. boxes, 10 to 10½c.; 28-lb. boxes choice Eleme, 11c.; 6-crown, 12½c.; 7-crown boxes, 28-lb., 13½ to 15c. Dates quiet and unchanged, at 4¼ to 5c.; selected Hallowee dates, 8½ to 9c.

BUTTER AND CHEESE.

The feeling on the butter market is easier, with buyers and sellers still apart. There have been some transactions at 14, 14½, and 15½c. for round lots f.o.b. outside, but holders are, as a rule, asking 15 to 16c., while about 14c. is the limit that dealers seem willing to pay. Buyers and sellers are even further apart than a few weeks ago, and while the supply of really choice dairy tub butter is none too plentiful, large quantities appear to be held in the country. With no export demand there are a good many who cannot see how prices are going to be maintained. There are a few dairy pound rolls coming in, but they are not gilt edge, a good many of them being merely made over. The supply of creamery pound prints is about equal to the demand. Creamery tubs are slow of sale. We quote jobbing prices as follows: Dairy—Choice tubs, 17c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 14 to 15c.; pound rolls, 18 to 19c. Creamery— Tubs, fresh, 19 to 20c.; pound prints, 22 to 23c.

Cheese is in liberal supply, and there is a fair demand locally at 9¾ to 10c.

PROVISIONS.

There is a good trade doing in provisions, especially in long clear bacon. Market is almost bare of breakfast bacon, backs and barrel pork. Small hams are particularly scarce. Prices are higher on some lines. There have been quite a few dressed hogs on the market during the week, and some sold as high as $7.50.

BACON—Long clear, 7¾ to 8c.; smoked backs, 11½ to 12c.; breakfast bacon, 11 to 11½c.; rolls, 8¾c.

HAMS—11 to 11½c. for smoked, and 10c. for pickled.

LARD—Pure Canadian 8½ to 8¾c. in tubs, 9c. in pails and 8¼c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess $17 to $17.50; Canadian short-cut, $18.00 to $18.50; shoulder mess, $14 50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Oranges are in light supply and practically confined to Messinas, Rodi's not having yet arrived. Prices are higher. Enquiry for oranges is fair, but it does not appear to be as good as the character of the weather would warrant. Prices run all the way from $3.50 to $4.50. Bananas are in little better demand on account of the falling off in the supply of domestic small fruit, and prices are a little higher. Four cars of bananas were sold by auction on the track Monday, and the prices realized ranged from 80c. to $1.50 per bunch. The ordinary jobbing price is $1 to $2 per bunch. There are still a few raspberries to be had, and they are in good demand. A good many early peaches are coming in, but they are all taken. Watermelons are in good demand and those now arriving are small. Cucumbers are getting easier, while demand is good. We quote: Oranges, Messinas, half-boxes, $2.50; boxes, $4.50 to $4.75. Lemons, $3.50 to $4.50. Bananas, $1 to $2 per bunch. Watermelons, $18 per 100. Raspberries, 7 to 8c. Lawton berries, 6 to 9c. Celery, 60 to 70c. per doz. Cucumbers, 50 to 65c. per basket. Tomatoes, $1.25 to $1.50 per case and 50 to 60c. per box. Peaches, 40 to 65c. per basket.

COUNTRY PRODUCE.

BEANS—Very few selling, but prices are steady at $1.35 to $1 40 for hand picked.

POTATOES—Receipts are more liberal and prices easier, domestic growth now offering. The idea as to price is $2.25.

EGGS—Supply is liberal, while consumption is dropping off, and prices are easier at 10 to 10½c.

HOPS—Quiet. There was some fear of a shortage in the crop owing to the dry weather, but that possibility seems to have been removed by the recent rains. Some sales of bale lots of good hops are reported at 13½c. Package hops, 20c. per lb.

ONIONS—Egyptian are slow of sale, while jobbers are anxious to push sales. We quote: Egyptian, $1 25 to $1.40 per sack; domestic, 65c. per basket.

LIVE STOCK MARKET.

The total receipts Tuesday were 58 carloads, including 845 sheep and lambs, 377 hogs and 50 calves. The cattle trade is dull, with shippers showing little disposition to buy, owing to lower cables. Some heavy losses are reported by the exporters on cattle landed the past two weeks. Good to choice shipping cattle, averaging 1,200 to 1,350 lbs., sold at 3⅝ to 4c. per lb. Butcher's cattle slow. The best sold at 3⅜ to 3½c. per lb. for picked lots and good to medium cattle brought 2⅞ to 3c. Inferior sold as low as 2c. About 50 calves offered. Good veals sold at $4 to $5.40 each. Sheep in fair demand, with sales at 3½c. per lb. for shippers' and at 3 to 3¼c. for butchers'. Lambs are easy, with sales at $2.50 to $3 25 each. Hogs are steady and sold well. The best long and lean bacon hogs sold at $5 50 to $5.60, mixed at $5.25, stores at $5 to $5 10, sows at $4 25 to $4 50, and stags at $2 50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Supply is good, but there is no accumulation of stock, and demand is fair. Dealers are paying 3c., and selling cured at 3½c.

SKINS—Dealers are paying 30c. all round for lamb skins and pelts.

WOOL—Has been offering freely at unchanged prices. The prices they are now paying are: Ordinary combing, 17c.; fine clothing and down, 18 to 19c.; rejections, 12 to 13c., and unwashed, 10 to 11c.

TALLOW—As before. Dealers are paying 4¾ to 5¼c. and selling at 5¼ to 5½c.

FISH.

Trade is improving and prices are stiffening. White fish and trout are still scarce and higher. We quote: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.75 to $2 per 100; blueback herring 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout 6½c.; white fish, 7½c.; pike, 5c. lb.; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; large halibut, 10c.; brook trout, 25c. per lb.

SALT.

Trade has been fairly good and prices have gone up a little. We quote: Dairy, $1.50, special grade; brls., 95c.; coarse sacks, 68c.; fine sacks, 70c.; American rock, $10 per ton.

PETROLEUM.

Trade remains much as before. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

MARKET NOTES.

T. Kinnear & Co. have now their full range of new Japan teas in stock.

Dominion Produce Co. report business gradually picking up.

Vance & Co. have to hand a shipment of California pears, peaches and apricots.

Further shipments of potted meats, etc., arrived this week for Davidson & Hay.

H. P. Eckardt & Co. are offering good values in lemons (Mikado brand).

The Dandy can-opener, sold by H. P. Eckardt & Co., is a dandy.

McAlpin Tobacco Co. report business quiet during the last three weeks on account of harvest.

T. Kinnear & Co. are making a specialty of Boulter's and of McClean's canned peas.

T. Kinnear & Co. report that they are offering special lines of brooms to the trade.

Jas. A. Skinner & Co. are now placing on the market a neat little novelty in the way of a cigar lighter. It is a small coal oil lamp

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

JAMES A. HENDRY

WHOLESALE AGENT

Representing ONTARIO ST., KINGSTON.

The Canada Sugar Refining Co., Ltd., Montreal.
The E. B. Eddy Co., Ltd., Hull.
The Geo. E. Tuckett & Son Co., Ltd., Hamilton.
The Adams & Son Co., Toronto.
Libby, McNeill & Libby, Chicago.
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John Sealy, Saint John, N.B.

Orders Solicited. Prompt Attention Guaranteed.

THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE

And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

MARKETS—Continued

designed for the purpose, with a fancy globe, the whole being set on a small mahogany base. It will be handy as well as ornamental in hotels and cigar stores.

Advices report that Tarragona almonds are a poor crop.

T. B. Escott & Co.'s second consignment of new Japans arrived this week, showing splendid value.

T. B. Escott & Co., of London, have received a consignment of choice rice, which, the firm reports, is selling well at low prices.

T. Kinnear & Co. announce that they are offering good value in three or four kinds of new Japan tea.

James Turner & Co. report that they are showing grand value in last season's Japans, which they have just received.

Beef, Iron and Wine, is a specialty with J. W. Lang & Co. just now, and they report that they have already sold large quantities.

White & Co., Toronto, want one carload of harvest apples and one carload of Duchess apples.

Two cars of California green fruit are due to arrive for Dawson & Co. One contains pears and the other mixed fruit.

The starch manufacturers here increased the trade discounts on 50 box lots to 4 per cent. and on 100 box lots to 8 per cent.

Todhunter, Mitchell & Co. have just received a large importation of fancy whole spices for the pickling season.

Davidson & Hay report the arrival of a shipment of low-grade Japan teas, which they are offering cheap.

W. H. Gillard & Co., Hamilton, report that their range of Japans this season is ahead of anything they ever had.

On account of the high prices asked for cash registers few of the dealers in small towns care to purchase, but Adams & Co., Toronto, are now placing one before the trade which is within the reach of all. It is neat, compact, simple and accurate. It is a total adder, and will register amounts from

ESTABLISHED 1890.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES .. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

IF YOU WANT CASH,

Send your Fruit and Produce

TO THE

DOMINION PRODUCE CO.

66 and 68 Colborne Street, Toronto

And get Highest Prices and Prompt Returns. Fruit returns remitted daily.

MARKETS.—Continued

one cent to one thousand dollars. They will supply the Tutti Frutti Cash Register and thirteen boxes of Tutti Frutti gum, valued at $26.50, for $15. Out of this investment a merchant can realize $11.50 clear, through the gum.

Marshall & Co., the fish curers, of Aberdeen, Scotla d, beg to inform their Canadian customers that they are now shipping the new season's pack of herrings.

The trade tell James Turner & Co.'s travelers that the line of extra choice Japan shown by them is the finest they have looked at this season or handled. It is a beauty.

James Turner & Co. announce that their customers are unusually well pleased with the new season's Japan teas being shown by this firm.

Wm. Paterson & Son, in addition to their many other lines, are extensive dealers in "licorice." They ask the trade to write for samples and prices.

Valencia raisins are about exhausted. James Turner & Co. have a few fine off-stalk left for their trade, which, they report, they are selling at a reasonable price.

James Turner & Co. advise their friends to buy freely of their line of Vostizza currants in cases and ½-cases, in view of the reported damage to the growing crop.

White & Co., Colborne street, report tomatoes, potatoes and cucumbers coming in more plentifully of late, and prices gradually dropping.

Graham, McLean & Co. report they are experiencing large increases in receipts of commiss on butter, much of which is of second quality.

M. Masuret & Co. have just received their third shipment of Tanglefoot sticky fly paper. This is a good seller and pays well; so, says the firm, does Hire's Root Beer.

Eagle Japan and Ceylon teas in 6 lb. cannisters, 30 lb. caddies, half chests and chests, are in increasing demand with M. Masuret & Co.

Canned meats and fish are handy and convenient for cold lunches and picnic parties. M. Masuret & Co. announce that they are closing their stock of these goods at lower prices.

Six cars of fruits and vegetables were on the track one day this week for Dawson & Co. There were two each of potatoes and watermelons, one of tomatoes and one mixed car.

The Toronto Biscuit & Confectionery Co. are again working late at nights trying to overtake their orders. They have, in addition to the Ontario orders, some from the Northwest.

W. R. Wonham & Sons, Montreal, agents for Marshall & Co., fish curers and provision merchants, Aberdeen, Scotland, have recently filled an order for St. John, N.B., for their canned soups. The consignees are greatly pleased with the goods, and write that they think them superior to any American soups they have been importing at the same cost.

Grand Mogul tea exhibits were held this week past at Niagara Falls, Grimsby, Woodstock, Ingersoll, Princeton and Drumbo. T. B. Escott & Co. are well satisfied with the success that they met with.

John Mouat, W. H. Gillard & Co.'s north representative, states that his customers now ask for Imperial Congou almost to a man, "as it is specially adapted to alkaline water," writes the firm.

Witt, Macaulay & Co., commission merchants, 64 Colborne street, Toronto, have sold their business and stock to P. J. Reid, of this city. Mr. Reid will continue the commission business, but on a much larger scale.

Joseph Tetley & Co. distinctly wish to inform the retail grocers of Canada that their teas are not sold to any dry goods merchants, but are extensively handled by grocers and general merchants throughout the Dominion.

Dried apples are all eaten up; evaporated in same position; so, to meet a want, James Turner & Co. write that they have arriving a nice line of Sphinx prunes, specially prepared by the grower and packer to keep fresh during August and September. Price is low.

A. & H. Foreman, of Collingwood, have taken the agency for "Salada" Ceylon tea for that town. P. C. Larkin & Co. report the opening of other agencies for this tea during the week at Elora, Newmarket, Markdale, Owen Sound, Thornbury, Dundalk, Tottenham, Ingersoll.

MONTREAL MARKETS.

MONTREAL, August 2, 1894.

GROCERIES.

THE grocery market remains much the the same as it was in its general features as at the date of last writing. The demand for sugar continues slack and there is a feeling of uncertainty with regard to this staple which checks the demand. Tea has shown a fair degree of activity. Molasses has declined in price under heavy stocks, and canned goods are not as active as they were at the time of last writing. Dried fruit are firm in value and some high offers are spoken of to arrive, but are no criterion to figure future cost upon. In other lines there is nothing to mention.

SUGAR.

There are few new features of interest to the sugar market, the tone ruling steady and values unchanged. Business is of small volume for the demand has fallen off to a considerable extent. Granulated is quoted here at 4⅛c. net cash, and yellows at 3 3-16 to 3¾c. as to quality at the factory. With regard to the future of the market there is more or less uncertainty, and reasons are advanced to show that prices are apt to go either way. In a word, on this re pect the feeling is very irregular and the uncertainty no doubt has a good deal to do with curtailing the demand which is not anything like what it should be with the preserving season on in full force.

SYRUP.

Business in syrups continues quiet, the demand only being for small lots to supply actual necessities. Bright goods have sold at 2 to 2⅛c. and dark grades 1 to 1¼c. per pound, so that the market can be called unchanged.

MOLASSES.

The development of an easier feeling has been the chief feature of the molasses market, and sales have been made of round lots at a decline of fully 1c. per gallon. This easiness is due to a congested market, supplies being more than ample for the demand. In fact it would not be at all surprising if prices should go lower. Fair-sized lots have changed hands during the week at 27c., while jobbers are asking 27 to 30c., according to quantity.

TEA.

There has been a rather better demand for tea during the week, and arrivals of new crop Japans have been meeting a fair reception. The eastern war trouble is attracting some attention from tea importers, as it is apt to have material influence on the question of supplies. Sales of 400 packages new crop Japans are noted at 17 to 20c. and we quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

The market for coffee continues steady and values have no change. Demand is fair for small lots. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

The spice market rules moderately active in a jobbing way. Values are unchanged. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There is no change to note in rice on spot. Demand is fair, and millers report about the average business at firmer prices. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

The scarcity of Valencia fruit that has already been referred to in this column has led to further importations of California stock on this market to make up for the shortage. There have been sales of this fruit at 5⅝c. in lots. With regard to future supplies of Valencias nothing definite is to note, but offers of 17 to 19c. f.o.b. Denia are spoken of. These are purely speculative, however, and no fair criterion on which to base any judgment of cost. Currants con-

VANCE & CO.

Wholesale Fruit Produce and Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.

63 Colborne St., Toronto

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 West Market Street

Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

LARD

Especially put up for the best family trade in

Guaranteed Pure. Kettle Rendered.

1 LB. BOXES

Convenient, the best way to handle lard.

All our Meats are Branded with Our Trade Mark

Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

MATCHLESS STOVE POLISH

Will Please Your Customers.

MONTREAL MARKETS—Continued.

tinue much the same. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

There is a fair jobbing trade doing in nuts at steady prices. The following are the quotations: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

A rather quieter feeling has characterized this market during the past week. The firmness in values in one or two of the leading lines previously noted by us, however, is fimrly maintained. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c per doz.

GREEN FRUITS.

The supply of green fruit of late has been somewhat light, owing to the fact that no receipts of California stock have been received. Demand for all kinds is good. Oranges are scarce and firmly held at $5 per box. Stocks of lemons are light and meet a good demand at firm values, $3.50 to $4 per box. Cocoanuts rule weaker at $2.50 to $3.50 per 100. Bananas are in good demand, but the market is well supplied with them. New apples in baskets come forward more freely and meet a ready sale at 75c. per basket. A few small lots of California cherries are coming in this week. Gooseberries are a heavy receipt, and the same can be said of raspberries and currants, prices on which are rather easier. We quote: Oranges, $5; lemons, $3.50 to $4.50 per box; bananas, 75c. to $1.50 per bunch; cherries, Canadian, $1 to $1.50 per basket; gooseberries, 50 to 75c. per basket; raspberries, 9 to 10c. per box; currants, 25 to 35c. per gallon; new apples, 75c. per basket.

COUNTRY PRODUCE.

Continued heavy receipts and a poor demand have resulted in a further decline on the price of eggs. We quote choice caudled stock 9 to 10c., and culls 7 to 8c. per dozen. Canadian tomatoes are commencing to come in and sell at $2.50 per basket, but prices have a downward tendency at this level. A complete absence of demand characterizes the hop market which we quote as before nominal at 12 to 13c. for choice, 9 to 10c. for medium, and 5 to 7c. for old stock.

PROVISIONS.

A fair amount of business was transacted in provisions and the market was moderately active and steady with no change in values to note. We quote as follows: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18 50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market is dull with the tone easy as before. No export business to speak of is doing and values are more or less nominal. We quote: Finest creamery, 19c.; creamery seconds, 18 to 18¼c.; fine Townships, 16 to 17c; fine Western, 14 to 15½c.

CHEESE.

The cheese market continues much the same as it was. The easiness noted last

(Continued on page 24.)

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

D. GUNN, FLAVELLE & CO.

Maple Leaf Brand

SMOKED MEATS

— AND —

PURE LARD

WRITE FOR PRICES

76-80 Front St. East, Toronto

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

THE Eureka Refrigerator,

PATENT.

Manufactured by the Eureka Refrigerator Co., of Toronto. 54 Noble St.

Wilbert Hooey Manager

This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.

Send for Catalogue.

FLOUR AND FEED

RETAIL dealers report that there is but little improvement in flour and feed. Flour in the grocery and feed stores has but little life, and breakfast cereals are selling very slowly ; but little hope is held out for any improvement in these lines until September. There is a little more demand for chicken and other feeds. Collections are reported slow and many of the flour and feed merchants are complaining of their inability to collect accounts, and are refusing to give credit.

THE MARKETS.

TORONTO.

FLOUR—Trade is quiet. There has been a stronger feeling in wheat this week, but it has not affected flour prices. We quote as follows : Manitoba wheat patents, $3.55 to $3.65; strong bakers', $3.35 to $4.45; winter wheat patents, $3 45 to $3 60 ; Ontario family, $3 to $3.25 ; straight rollers, $2.90 to $3.05.

BRAN—While the demand has been fairly good for the season, there has been a reduction of from $1 to $1.50 per ton owing to the large stocks accumulated by city mills. In the city it is now being offered at from $12.50 to $13 per ton.

SHORTS—The demand has been good, and there seems to be a scarcity of it at the city mills, which are selling it at from $16 to $16.50 per ton.

SCREENINGS—A fairly good trade is reported. City mills are selling at from $12 to $12.50 per ton.

ROLLED OATS—The demand for all breakfast cereals is poor, and rolled oats are reported selling at from $4.25 to $4.50.

HAY—Trade is quiet. It is at present being offered at from $8.50 to $9 on track.

STRAW—There is not much being offered, but quite enough to supply the present demand, which is slow. Prices range from $5.75 to $7.50 for choice.

MONTREAL.

The demand for flour continues good, and the market rules active and steady, with a large volume of business doing. The Lake of the Woods Milling Co. report one sale of 1,000 sacks on export account and twenty cars on local at quotations. Winter wheat, $3.60 to $3 70 ; Manitoba patents, best brands, $3.50 to $3.60 ; straight roller, $3 ; extra, $2.75 to $2.90 ; superfine, $2.50 to $2.65 ; Manitoba strong bakers', $3.40 to $3.50 ; Manitoba strong bakers', best brands, $3.45 to $3.50.

An active business was transacted in feed, there being a good demand at steady prices. Bran, $15 ; shorts, $17 ; mouillie, $20.

In oatmeal a fair jobbing trade was transacted at about quotations. Standard, brls., $4.30 to $4 40 ; granulated, brls., $4 30 to $4.40 ; rolled oats, brls., $4.50 to $4.60 ; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

Wheat is again at low water mark and the flour trade is limited to actual wants. Oatmeal is easier, while cornmeal continues firm. Middlings are about out of the market, being scarce and very hard to get. Bran is in better supply. Oats are firm, N.B. and P.E.I. being about out of the market ; this is particularly the case with P.E.I. oats. Hay is very weak with a very large new crop about to hand. Beans are selling below the car load price to arrive. We quote : Manitoba, $4.25 to $4.35; best Ontario, $3.50 to $3.60 ; medium, $3.35 to $3.50 ; oatmeal, standard, $4.50 to $4.75 ; rolled, $4.65 to $4.75 ; cornmeal, $2.70 to $2.75 ; middlings on track, $22 to $23 ; bran, small lots, $18.50 to $19.50; oats, N. B., 45 to 47c. ; Ontario, 47 to 48c.; beans, h.p., $1.50 to $1.55 ; prime, $1.45 to $1.50 ; split peas, $3.65 to $3.85 ; round peas, $3.65 to $3.75 ; pot barley, $3.85 to $4.00 ; hay on track, $10.50 to $11.

FINE VS. TRASHY TEA.

THE following is in part a circular recently sent out by a Philadelphia firm :

We all will admit that there is an infinite number of grades of tea, and that the differences in quality are not wholly discernable to the eye. Style counts for much in tea, as in everything else, but beyond the appearance of tea in the hand, its inherent value in the cup, comprehended by the term "flavor," is brought to light only by most careful and expert testing. Besides the flavor at first steeping, a good tea will develop strength and a lasting aroma, so that at table the second cup will be as good as was the first poured out. In these times of business depression, when competition sets people wildly astray in efforts to beat the world in prices, we find many dealers making a great ado in print about teas at absurdly low prices, some at less than half the import cost of good tea. No argument is required to prove that such prices always mean extremely poor qualities. It cannot be said that it pays the grocer to sell such tea to his customers if it prejudices them against tea in general, and sets them in particular against the goods of the grocer who sells it to them. The users of such tea are likely either to stop drinking the beverage altogether or go elsewhere for their supplies afterward.

Dealers who permit themselves to be inveigled into a hope of reward by the notoriety which an advertisement of trashy tea brings them, will probably find, ere long, that the bird that once was in their hand has taken to the bush ; their tea trade has "taken the wings of the morning" ; other and wiser grocers are supplying their customers.

As to profit, the low grade article may show the largest immediate percentage, but the best ultimate reward comes to the man who sells the finer quality and wins the smile of his customers.

It is not inconsistent with these general principles to have in stock fair tea at a comparatively low price, to meet the demand from a certain class of people whose means require them to look to the price rather than to merit. Every grocer may judge for himself how best to cater to this class of buyers, without impinging upon his good rule to establish a reputation for satisfactory qualities in everything he sells.

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50, and 60 cts.
If you want your Tea trade to be a pleasure as well as a profit, apply for the Agency of "Salada" if we are not already represented in your town.
P. C. LARKIN & CO.
WHOLESALE AGENTS.
25 Front St. East. TORONTO.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound
CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

This label on your barrel indicates . . .

A uniform high quality

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

Park, Blackwell

& CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition for months longer than in wood.

36 packages to a box, price $1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued

week is more apparent, and trading at the wharf on Monday was on a lower level than last week. The offerings were some 7,000 boxes, which sold at 9c. We quote: Finest Western colored, 9⅜c.; finest Western white, 9⅜c.; finest Eastern colored, 9 to 9⅛c.; finest eastern white, 9 to 9⅛c.; Under grades, 8¾ to 8⅞c.; cable, 45s.

LIVE STOCK.

At the East End abattoir market Monday the offerings of live stock were 350 cattle, 600 sheep and lambs, 300 calves and 20 lean hogs. The market was fairly active. One or two shippers were present and bought a few small lots, weighing on an average 1,250 each, at 3¾ to 4c. per lb, but they were rough looking beasts. Butchers' cattle were well enquired for, and all the choice stock was picked up at 3 to 3½c. per lb., while the lower grades sold down as low as 2c. per lb. live weight. The demand for sheep on export account was good, and a number were bought at 3¼ to 3½c. per lb. Lambs also met with a ready sale and butchers bought freely at prices ranging from $2 to $3 50 each as to size and quality. Choice calves were well enquired for and sold at $5 to $7 each, while common stock moved slow at from $1 to $4 each. Lean hogs brought $3 to $7 each as to size. The shipments of live stock to the different ports since the opening of navigation to date were 43,488 cattle and 31,938 sheep.

ASHES.

Business in ashes continues quiet, and values are nominally unchanged. We quote: First pots, $4; seconds, $3.65; pearls, $5.40 to $5.50 per 100 lbs.

MONTREAL TRADE NOTES.

There were sales of Ceylon Pekoe at 7 to 7½d. on this market during the week to London buyers.

California raisins, which have been taking the place of Valencia fruit on this market, were turned over by a leading McGill street dealer at 5⅝c. for 100-box lots.

J. Alex. Gordon & Co. received on Thursday last 425 cases of Australian canned meats, consisting of boiled, corned and roast mutton, in one and two-pound tins.

A few small lots of Californian cherries, which sold at $2.50 per box, were the only Californian fruit to arrive during the past week.

Tea importers here are commencing to speculate as to whether the troubles in the East will seriously interfere with the flow of supplies of tea from Japan and China.

Cables from London to brokers here place the stock of raw sugars at four ports in the United Kingdom at 90,000 tons against 104,000 tons the same date last year.

A cargo of 1,500 puncheons of molasses was offered on this market to arrive in August at 26c. last week. This fact, with large stocks already here, has weakened the market.

The first arrivals of new fresh Canadian tomatoes were offered here for the first time on Thursday. They were taken at $2.50 per basket, but will sell off from this in the course of a day or so.

ST. JOHN, N.B., MARKETS.

St. John, N.B., August 2, 1894.

BUSINESS has been better during the past week, and collections continue good. Coffee is firm, while tea is in buyers' favor, though some qualities of new crop are extra value. Some are not up to standard, and this keeps a weak feeling.

SPICE—Demand light. Compound goods are about out of the market. People are beginning to realize that pure spices are the cheapest. Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2 30 to $2.38; sal. soda, 1 to 1½c.

SALT—Demand is not as wished by holders, stocks being large during the past week. Coarse sold from vessel's side about 44c. An effort is being made to introduce Canadian fine salt in large packages. We quote: Coarse, 48 to 50c.; factory filled, 95c. to $1; 5-lb. bags in brls., $3 25; 10-lb. bags, $3.10 per brl., 20-lb. wood boxes, 20c.; 10-lb. boxes, 12c.

CANNED GOODS—Demand is not large. Three cars of new salmon have been placed on this market; one or two more may be sold, but sales will be far less than last year. Low prices are being quoted on old goods. New goods are firmer. Values are as follows: Corn, 90 to 95c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.50; oysters, 1's, $1.50; 2's, $2.25; corned beef, 1-lb. tins, $1.65; 2-lb. tins, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2; peaches, 2's, $1.70 to $1.90; 3's, $2.70 to $2.90.

OIL—Demand is reported good, but wholesale dealers complain that on account of extreme low prices there is no profit. We quote: Best American burning oil, 18c.; Canadian, 17c.; prime, 13⅛c.; 60 days, no charge for barrel.

DRIED FRUIT AND NUTS—Egyptian onions, which were so low last week, are much firmer, though no advance is reported here, still stocks could not be received at old figures. Currants, though they continue low, are somewhat firmer. California loose muscatels are firm; they are having a large sale. Sultana raisins, 7 to 7½c.; Valencias, 5½ to 5¾c.; London layers, $2.10 to $2.20; loose muscatels, 6½ to 7c.; prunes, 5½ to 6½c.; California, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1½ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 14c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—American apples are now plentiful and Canadian are expected shortly. Bananas are easier, while oranges and lemons continue high. Cherries are scarce and continue high. Raspberries are now in good supply, while strawberries are about out of market. Good pines have been plentiful and have sold low. Lemons, $4 to $4 50; oranges, $5; bananas, $2 to $2.50; tomatoes, per crate, $3 to $3.25; strawberries, 8 to 10c.; watermelons, 40 to 60; gooseberries, 35 to 40c. per basket; California apricots, peaches and plums, $2 to $2.50; cherries, 30 to 35c.; apples, $5 to $5.50; raspberries, 8 to 10c.

DAIRY PRODUCTS—Butter is rather firmer and a much better demand for creamery is noticed. Cheese is quiet. Eggs are in good demand and much firmer. Butter, 15 to 17c.; creamery, 20 to 21c.; cheese, 10 to 10½c.

MOLASSES—Demand is quiet. It is understood New York parties are again in the market offering goods, some samples showing good values. Barbadoes, 27 to 28c.; Porto Rico, 35 to 43c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.; syrup, demand light, 35c. per gal.

SUGAR—Is in good demand, with a not over-strong market locally, and offers of granulated under the market are reported. Granulated, $4.30 to $4.40; yellows, 3¼ to 4c.; Barbadoes, 3¾ to 4c.

FISH—Owing to small arrivals of dry fish market is firm. Large codfish are scarce. The prospects are for a continued firmness; prices are higher. Fresh salmon are coming forward in only small quantities, and prices have advanced. Halibut is also firmer. Smoked herring is somewhat easier. Salmon and mackerel from the gulf are being shipped to Boston. Large cod, $3.50 to $3.60; medium, $3.25 to $3 35; haddock, $1.75; pollock, $1.75 to $1.85; salmon, 16 to 17c.; bay herring, half brl., $1.40 to $1.50; medium, smoked, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—Demand is quiet. There is little if any change. Compound lard is rather lower. Clear mess pork, $19 to $20.50; P.E.I. mess, $16.50 to $17; prime mess, $13.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

PERSONAL MENTION.

C. E. Colson, of Montreal, is making his usual tour of the West, gathering orders for fall shipment.

Major John Sloan has recovered sufficiently to enable him to pay short visits to the warehouse.

An excellent cut of J. H. Smith, the popular representative of Wm. Paterson & Son in the Northwest, is presented by the firm in their ad. on page 6. Mr. Smith has been carrying the "grip" for them for nine years, and at no time has he been so loaded up with "good things" as on his present fall trip.

M. Davidson, grocer, McCaul street, who has recently been laid up with an injured ankle, is able to be about again, and was seen visiting the wholesale houses last week.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . . Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

Don't Be Put Off!

Ask your wholesale grocer to give you "KENT" Bottled or Bulk Pickles.

They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

Money OR Reputation

Which are you after? If it's money, then let us say right here—"Epicure" Tomato Catsup pays good profits, and sells on its merits. If you seek reputation—then handle first-class goods only, and do not delay one minute in ordering "Epicure" Tomato Catsup.

Delhi Canning Co.

DELHI, ONT.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.

AGENTS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BRYANT'S ROOT BEER—AGENTS WANTED for Montreal, Winnipeg and British Columbia; sole control of province given. Apply BRYANT, CANADIAN GROCER Office, Toronto. 33

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

A Man Not Salted

is generally too fresh. But the salt you sell should be always fresh.

WINDSOR SALT

is always fresh and clean, and is never contaminated by being shipped in vessels that have carried oil, meat or fish the trip before, so is better than imported salts for dairy use.

TORONTO SALT WORKS
128 Adelaide St. East,
City Agents. ....TORONTO

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:

NORTHRUP & CO. ST. JOHN, N.B.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

SURPRISE SOAP has a steady sale all over Canada. It is **Standard.**
You can be as sure of selling it as you can sugar. The profit is good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

EVOLUTION OF TEA-PACKING.

AN Indian tea-planter, in a series of reminiscences of the industry, tells in the Indian Planters' Gazette of the experiments of thirty years ago to utilize machinery in tea-packing after this fashion:

"The first efforts in labor-saving machinery had rather a comical side to them; there was a pretty general complaint as to the large proportion of dust and broken leaf owing to defective measures adopted for packing, and considering the means taken to get the tea into the chest this was not to be wondered at. We were some time ere discerning the advantages of a uniform net weight, and, ere the steamer companies looked into matters, many planters set themselves to devise methods of getting the largest amount of tea into a box possible, a chest being taken on trust as a maund; the heaviest coolies available were in request for stamping down the leaf; one gentleman introduced a jack-screw, and, though carrying off the palm with this power, miscalculated the resistibility of his chests and nails, as, though he succeeded in getting a maund and a quarter into a space intended only for the regulation bulk, his boxes burst asunder when removed from the protecting mould. Some pounded the tea in, and as we did not attend much to marking, at that time, when the consignments were opened for sampling in town, some from the top and others from the bottom, there was rather a want of uniformity in the musters; not being aware of the ramming and jamming in vogue at the gardens, the agents sent up sieves, with directions for use. One secretary favored the manager with a winnowing machine, which the latter duly appreciated, placing it at the foot of his bed and utilizing it as a punkah. Rolling machines were the first to attract attention, and crude as the first contrivances in this line were, they led up to the present ones; though, had each device been sent to Europe or America in the early days, an enormous sum would have been saved. Kinmond's was not the first, but Gibbons'; this latter was a cylinder covered with corrugated leather revolving in a sack, and, though it did not finish the leaf, reduced the labor by one-half; this was considered a great step in advance; then came Nelson's mangle, and strange to say without collusion of any kind, the same idea was simultaneously hit upon by a lady in Ootacamund; both of these necessitated the use of bags, which from the difficulty of keeping them clean proved very objectionable, so that they had soon to be given up. One resembling very much the present rapid roller first saw the light in Hylakandy, but as the inventor failed to regulate the pressure he pulped his tea into a mass that would not answer, and so for a time we rested on our oars till Kinmond, Jackson and others came to the rescue."

TRADE METHODS.

It is surprising that some business men are so thoughtless as to continue an unprofitable business, or a business that pays a small profit, without stopping to consider for a moment why the business is unprofitable, or why it fails to pay a large profit, says N.E. Grocer. There is always a reason why these conditions exist; they do not come by chance. They are the result of wrong management, or else they exist because natural conditions are against the successful prosecution of the business at the point where it is unsuccessful.

It is not within the nature of things that all business men can be competent; there must be a good deal of incompetency until the world becomes a good deal more perfect than it is. We need not be surprised, therefore, at the failures that come to notice. But there is a remedy for a large part of unsuccessful business, and that can be found in consultation with competent business men who can be found in every locality. There are a good many competent business men who have not been able to reveal their full capability because they have been unable to straighten one or two problems in connection with their business, but as soon as some one can point out where the trouble exists, it serves to make them more searching and sharpens their ability to straighten out other equally as difficult matters, and in this way they develop into keen business men.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

PRUNE GROWING IN TRIESTE.

THE prune trade through Trieste suffe ed severely in 1893, in fact it is said that the depression has been unprecedented. According to a report to the Foreign Office by Consul Haggard at Trieste, there have been different reasons for this. One, it is alleged, is the abolition of the free port which drives the buyers to the places of production in Bosnia and Servia to avoid paying duty here; but it is the fashion now to put the blame for everything on the abolition of the free port. A more substantial explanation lies in the falling off in the demand from the United States, for which there are several reasons, but the depression may be only temporary, as should the proposed Wilson tariff pass in its present form, the duty will be reduced on the basis of present prices by about 50 per cent. This want of demand in America has caused prunes to desert Trieste in another way, for when they do not go to the United States they are almost entirely sent to Germany, consequently there is no need for them to come near this port at all. The factors which govern the prune trade in America are the Californian prune crop and the apple and apricot crops there, which last year were most productive. The Californian prunes are always at the top of the market, being very fine fruit, and no doubt chiefly compete with the French prunes. On the other hand American apples and apricots directly affect the Bosnian and Servian prunes, because the former can be (and are) used as substitutes by the German population of the United States, who eat the fruit with their meat, whether it be prunes, apples, or apricots, whichever is cheapest. It is said also that the trade is being permanently affected by the gradual assimilation of the Germans to the native Americans, as in the second generation they give up eating fruit with their meat, becoming in habits like the ordinary Americans. The McKinley tariff, too, has much injured the prune trade through Trieste: the duty, comparatively speaking, is enormous, being 2c. per lb. Under the proposed new tariff the duty will be 20 per cent. ad valorem. The prunes now shipped from Trieste are packed in boxes, being previously prepared in the French manner by steaming. In former times they were simply sorted and shipped in large casks, holding 13 cwt. or 14 cwt. of prunes each. This was altered partly in consequence of the steamship companies placing a differential rate of 2s. 6d. per ton upon the casks, which gave much trouble, as against bags and boxes, which were more easily stowed and less damaged in the hold. But the falling off in the prune trade has affected British shipping interests materially; eight or nine years ago it was no uncommon thing for large steamers to leave Trieste with full cargoes of prunes alone, whereas the quantity now shipped on board a single steamer rarely exceeds 200 tons. There is a small trade to England in prunes through Trieste, but it is very small, as in England prunes are only used for dessert, the sweeter French prunes being preferred.—Grocers' Review, Manchester.

MORE RE ADULTERATED TEA.

N. Y. Journal of Commerce: Importers of Oolong teas have, as has already been reported, advised the tea growers in China that hereafter no first quality Oolong teas mixed with the poor tea will be accepted. This action on the part of importers is not, as is popularly supposed, due to the fact that large quantities of Pingsuey teas were rejected by the Government inspector last winter. It is an entirely different class of teas that are now meeting the attention of buyers. The Pingsuey tea rejected last winter was adulterated with a kind of Ningpoo mud, which made its use unhealthy to the consumers. Buyers are ordered to refuse poor Oolong tea, not because they are adulterated with a foreign substance, but because they are mixed with a poor quality of tea; the result being an inferior article.

Three sorts of Oolong teas are shipped here from China. They are Formosa, Foochow and Amoy. Of these, Formosas are much the best and very popular in the United States, where about 20,000,000 pounds of Formosa are used annually, against 8,000,000 pounds of Amoy and Foochow teas together. All the Formosa teas are raised in the Formosa Islands and brought over to Amoy by steamers of the Lapraik Line, of which Lapraik, Cass & Co. are managers. This concern is also the largest shipper of Oolong tea from China.

E. A. Willard was asked as to the reason of Lapraik, Cass & Co.'s circular, recently published, warning buyers against poor teas. He said: "In the latter part of the season, when the low grades arrive from the plantations, the poorer teas are obtained, such as are used here by those tea stores which give presents with every pound of tea. This plan has proved very popular and the tea stores have reaped a harvest, but the consumer has been getting poor tea in consequence. The increased demand for poor teas has enabled the grower to get a relatively larger profit on them than he could on fine teas, and he has increased the production of poor tea and lessened the production of fine.

"Last season the tea men in Formosa took over poor tea from the mainland and mixed it with true Formosa leaf, thus making the late crop poorer than ever. To guard against the repetition of this action by the Chinese, Messrs. Lapraik, Cass & Co. have distributed the circular already published widely among the tea growers, and other shippers have taken similar action. This course protects the dealer and consumer in this country, and is highly commendable."

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, specially prepared, then shaped by tremendous hydraulic pressure, and hardened or indurated, by chemical process. First manufactured in this country in 1884, it has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc. Its peculiar advantages are that it

Will not shrink or swell.
Will not taint milk or any liquid.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Imparts no taste or flavor to its contents.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, this ware is forced upon the notice of the public by most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

Factories at Hull, Canada. **Branches and agencies in chief cities.**

The Perfection Mixer,
For Tea, Coffee, Spice or Flour.
Combined Barrel-truck and Rack
The Handy Counter Changer
MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer of Special Machinery,
1444 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

Is Now For Sale Everywhere in the
United States
and
Canada
as its use as a table beverage
in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

E. A. SHOEBOTHAM
Broker and Mnfrs.' Agent
Representing: LONDON, ONT.
THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.
Orders Solicited. Our Goods are Guaranteed

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.
The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.
Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

FINEST
British Columbia Salmon

TURNER, BEETON & CO.
Owners the o'd and celebrated Skeena River Brands:
VICTORIA, B.C.
"Inverness" and "Balmoral"
AGENTS
WATT & SCOTT, Montreal
WATT & SCOTT, Toronto
GRANT, OXLEY & CO., Halifax
ARTHUR P. TIPPET, St. John, N.B.

Slee, Slee & Co.
makers of

ESTD 1812.
Pure Malt Vinegar.
London, England.
Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles & sauces.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

LOTS

Of Holes in a Skimmer

Lots of ways of throwing away money. One of the best methods of economizing is to watch the markets carefully and buy when prices have reached the bottom notch. Just now we are offering special inducements in Pickling Spice—done up in 5 and 10 cent packages, also in bulk. Please note you can buy our goods through any wholesale house in Toronto, Montreal, Hamilton, Ottawa or London. Time is ripe to buy.

PURE GOLD MFG. CO.

See our travelers. TORONTO

PURCHASING COMBINATIONS.

AMERICAN Grocer: At intervals of a few years there comes over the retail trade a craze for a buying combination or purchasing syndicate, based upon the idea that money can be saved by getting goods from first hands and then distributing them among its members. The strongest objections to this plan come from the retailers themselves, including many who are advocates of and belong to retail grocers' associations. These men object to the leveling power of the plan, as it discriminates against the most enterprising, thrifty and largest retailers. It gives to the man ignorant of business principles and methods, with small and limited capital, the same advantages possessed by his more progressive neighbor in high credit.

It is destructive of individuality and puts a premium upon ignorant, indifferent, incompetent and possibly insolvent retailers. It is a violation of the principle involved in the demand of the retailers that the jobber should not sell the consumer. This purchasing syndicate seeks to overthrow or do away with the services of the jobbers, who in equity have as much right to demand of the importers, manufacturers and the first hand dealers that they shall not sell the retailers, as the latter have to demand that jobbers shall not sell consumers or hotels.

The best retailers desire perfect freedom as to the style, character and quality of their stock. The purchasing syndicate places, as it were, all of its members in a mold. They all keep "Merchant's Oats," or whatever the article may be; and unless they all agree to sell at the same price, there will soon be a war of prices among themselves.

They will run against innumerable snags, amongst the foremost being the liability to irregularity in the quality of their proprietary brands, through not always buying from the same party instead of the lowest bidder. Part of the policy of the most representative retailers in this country is never to change the source of supply so long as high quality is maintained. And thus it happens that for 30 or 40 years they have bought their spices and other goods from the same firms, no inducement of price or terms being strong enough to cause them to assume the risks involved in a change.

It is doubtful if a purchasing syndicate can buy, deliver and settle for merchandise at as low or lower cost than the jobbers who are now distributing goods at a net profit of 1 or 2 per cent on their sales. No syndicate can possibly render as varied or complete a service as the jobber. Why, then, try the experiment of co-operative buying? It has been tried over and over again without success, and yet no sooner is the past record forgotten than a new set of men, generally young and inexperienced, again make the attempt.

SOME QUEER FOODS.

THERE is an old proverb to the effect that what is food to one man is poison to another, and the proverb is well illustrated at the Department of Agriculture at Washington, remarks an exchange, by an odd sort of exhibit of queer foods eaten by out-of-the-way people. Among the articles in the exhibit is a loaf of bread made from the leaves of a plant that is allied to the century plant; as also another kind of bread from a dough of juniper berries. These are relished by some kinds of Indians, while others make cakes out of different kinds of bulbs. The prairie Indians like a dish of wild turnips, and the "screw beans," which grow on mesquite bushes, are utilized by Indians for food. Soap berries furnish an agreeable diet for some tribes. The Digger Indians in California do not disdain the seeds of salt grass, and the seeds of gourds are consumed in the shape of a mush by Indians in Arizona. The exhibit in question includes a jar of pulverized crickets, which are eaten in that form by Indians of Oregon. They are roasted, as are also grasshoppers. These delicacies are cooked in a pit, being arranged in alternate layers with hot stones. After being thus prepared they are dried and ground to powder. They are mixed with pounded acorns or berries, the flour made in this way being kneaded into cakes and dried in the sun. Among other curious things used by Indians for food are acorns, sunflower seeds, grape seeds, flowers of cattails, moss from the spruce fir tree, and the blossoms of wild clover.

GRAND MOGUL TEA

THE DYSPEPTIC.

The way every grocer feels who lets **Grand Mogul Tea** pass their store, and their far-seeing neighbors selling the tea and getting the praise from consumers: Can't eat, can't sleep, until he writes for a case of Grand Mogul Tea.

The only air-tight ½ and 1 pound package in the market.

T. B. ESCOTT & CO.

Sole Agents LONDON

"Build to-day then, strong and sure, With a firm and ample base." —Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

Fall In

to line, and buy what all live dealers are buying at the moment. The demand for **PICKLING SPICE** is good just now, and the best package on the market is put up by

DOMINION SPICE MILLS

The Right Combination. The Right Flavor.
The Best Value. No Other Like It.

Todhunter, Mitchell & Co.

TORONTO

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H.WETHEY
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

Very seldom in his lifetime

does a man buy a safe. When buying, therefore, he should see that he gets value for his money—in short, one of

Taylor's Safes

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE liabilities of Spence & Tucker, the insolvent Cape Tormentine, N.B., lobster packers, are about $2,500, and the assets $1,600.

The meeting of the creditors of J. D. Oliver, the insolvent Toronto wine merchant, was adjourned the other day till August 7. The insolvent's liabilities are $4,180 37, and the assets $5,463.19, leaving a nominal surplus of $1,282.72. R. H. Howard, C. Mead, and Mr. Les Visconte, have been appointed inspectors.

The stock of C. D. Anderson & Co., grocers, Winnipeg, has been sold to C. D. Anderson at 60c. on the dollar.

A. Genet, general merchant, Gentilly, Que., has secured a compromise at 25c. on the dollar.

W. Batchelor, grocer, Victoria, B.C., has been closed out under chattel mortgage.

J. F. Allan & Co., general merchants, Copleston, have assigned, and their stock is to be sold Aug. 6th.

G. Raymond, grocer, etc., Rosseau, has assigned.

Wm. McElroy, general merchant, Richmond, is offering to compromise at 40c. on the dollar.

SALES MADE AND PENDING.

These stocks were sold last week at Suckling's: That of V. S. Parsons, Smith's Falls, $13,000, was sold to Nicholas Garland at 65c. on the dollar. The stock of W. H. Smith, Niagara Falls, $14,300, was sold to N. B. Gould, Port Hope, at 65c. on the dollar. The general stock of Wilson Bros., Barrie, $14,000, was sold to Powell & Co., Barrie, at 65c. on the dollar.

The general stock of S. N. Percival, Smith's Falls, has been sold.

The stock of Isabella Thomas, grocer, Toronto, has been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

C. Moreau and Joseph Moreau have registered a partnership in Quebec to carry on business as traders, under the style of Moreau & Co.

Sylvestre & Lecuyer, grocers, Montreal, have dissolved.

CHANGES.

P. A. Rooney, grocer, Windsor, N.S., has sold out.

N. Wilson, general merchant, Edmonton South, N.W.T., advertises that he is giving up business.

A. Brawley, hotel, Uxbridge, has sold out to T. Derusha.

W. H. Burke & Son, bakers and confectioners, have been succeeded by T. Rear & Son.

FIRES.

E. R. Atherton, general merchant, Watson, B.C., has been burned out.

J. Chilton, cigars, etc., Barrie, has been burned out.

Armstrong Bros., manufacturers cheese boxes and lumber, Markdale, have been partially burned out.

DEATHS.

John Bascom, hotel, Uxbridge, is dead.

Patrick Lynott, of the firm of Bertrand & Co., general merchants, Edmunston, N B, is dead.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO

You can get a beautiful

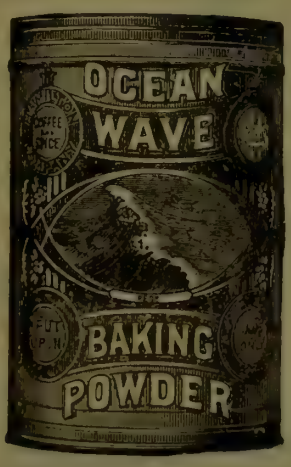
Glass Jar Free

By buying the equivalent of five boxes Pepsin Tutti Frutti. The gum is packed in it and makes a fine display. It is a handsome article. It is square with bevel corners and ground-in stopper. Capacity four pounds. GET ONE.

ADAMS & SONS CO.

11 and 13 Jarvis Street - TORONTO, ONT.

Lithographic cards representing Glass Jar sent on application.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts and Home-made Beef Tea

IT IS FIFTY TIMES As Nourishing

And makes a Strengthening and Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Quote Butter easier for low grades; choice, same. Eggs, 11c. Raspberries in pails, 7c.
Give us a trial.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

MOTT'S
DIAMOND
CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED
1844
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

NOTHING BETTER

For **Cruise** and **Camp**

Cottage and **Home**

All Leading Wholesale Grocers sell it.

A. F. MacLAREN & CO., 51 Colborne Street . . . Toronto

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

FOR PICNICS AND GARDEN PARTIES

Nelson's Brilliant Gelatine
Is the Best.

Nelson's Jelly Tablets
Economical, Convenient, Delightful.

WHOLESALE OF
FRANK MAGOR & CO., 16 St. John St., Montreal

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 3 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ¼ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (91 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box 1 15
Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s. London 6s., Canada, $2 30
For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., LTD., BRANTFORD, ONT.

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$0 95	$1 00
" gallons	2 50	2 60
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	85
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 75
" Star (tall)	....	2 25
" " (flat)	....	2 45
" Impr'l Crown flat	....	2 60
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats.	1 50	1 60
Sardines Albert, ¼'s tins	.. ..	13
" " ½'s "	....	20
Sportsmen, ½s genuine French high grade, key opener		12½
Sardines, key opener, ½s	...	10½
" Exq. fine Fr'ch, k.op. ½s.	11½	11½
" " " " ½s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 60
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans			2 60
" .....2 "		2 60	2 65
Lunch Tongue..1 "		3 40	3 50
" ..2 "		6	90
English Brawn. 2 "		2 75	2 80
Camb. Sausage. 1 "		....	2 50
" " .2		....	4 00
Soups, assorted. 1		.. .	1 50
" " .2 "		....	2 25
Soups & Boulli.. 2 "		....	1 80
" " .6 "		....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic ..... } Tutti Frutti Girl.... } 800 pieces.	6 00
Sign Box (new).. }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1	20
Pepsin (Dyspepsia), 20—5c. Bars	0	70
Sweet Sugar Cane, 150 pieces	1	00
Celery, 100 "	0	70
Lalla Rookh (all flavors) 100 "	0	70
Jingle Bell, 150 "	1	00
Cracker, 144 "	1	00
O-Dont-O, 144 "	1	00
Little Jap, 100 "	0	70
Dude Prize; 144 "	1	00
Clock Gum comprising 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3	75
La Rosa (20-10c pieces)	1	40
Baby (100-1c. pieces)	0	65
Alphabet (100-1c. pieces)	0	65
Keno Prize (144-1c. pieces)	1	00
Love Talk (100-1c. pieces)	0	70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma.....per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 12 ½ lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box } 40 " ... " }	$0 36	$0 40
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "		
Green " " }	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	.....	0 85
" 6 " " ...	.....	1 25
" 4 " cotton bags	.....	0 90

COFFEE.

GREEN	c. per lb.
Mocha	28 33
Old Government Java	25 35
Rio	21 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum ..... lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02¼

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

Wintergreen Berries **Cinnamon Breath Pills**

Tea Berries . . . **Princess Lozenges**

IN HALF BOTTLES

By having them in this attractive form your sales will double. Try them and see.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN

	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filistras, bbls	4	4½
" " ½ bbls	4¼	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8¾
" Panarita (finer than Vos.)	8½	9½
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	9½	10
7 Crown	13½	14
Natural Figs, 28 lb bxs	6	6½
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
Raisins, Valencia, off-stalk	6	6½
Fine off-stalk	6½	7
Raisins, Sultanas	5½	8½
" Eleme	...	...
" Malaga:		
London layers	2	25
Imperial cabinets	2 25	2 55
Royal clusters	....	....
Fancy Vega boxes	....	....
Black baskets	....	....
Blue "	....	....
Dehesas boxes	....	3 75
Lemons	4 25	4 50
Oranges, Messinas, ½ bxs	...	2 50
" " boxes	4 50	4 75

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish		0 07½
Salmon Trout	....	0 06½
Lake Erie herring, per 100	1 75	2 00
Smoked Fish :		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley	3.75
	per 49-lb. packet
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00	0 60
" Red Winter	0 00	0 60
" Goose	0 00	0 [illegible]
Wheat, Spring, No. 2	0 00	0 62
" Mal. Hard, No 1	....	0 [illegible]
" " No 2	..	0 69
Oats, No. 2 per 34 lbs	37½	38
Barley, No 1 per 48 lbs	47	49
" No. 2	...	...
" No 3	...	...
Peas	..	64
Corn	...	[illegible]

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	...	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS :
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES :
From Toronto, per keg 3 80

SCREWS : Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)	.....	1 40
3rd " (41 to 50 ")	.....	3 10
4th " (51 to 60 ")	.....	3 40
5th " (61 to 70 "	.....	3 70

ROPE : Manilla	0 09	0 09½
Sisal	0 06½	0 07½
New Zealand	0 08½	0 09

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 12½ per cent.

HINGES : Heavy T and strap	04½	05
" Screw, hook & strap.	03½	04

WHITE LEAD : Pure Ass'n guarante ground in oil.		
25 lb. irons per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4½
No. 3 "	..	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	....	0 53½
Boiled, per gal	....	0 56½
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20

All the above in 1 lb. clear glass pots

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" 100 "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Ivica	...	...
" Tarragona	12½	14
" Fornigetta	..	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	24	27
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	0 22	0 23
" dairy, tubs, choice	0 17	0 17½
" low grades to com	0 13	0 15
Butter, pound rolls	0 19	0 20
" store crocks....	....	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz	0 10½	0 10½
Beans	1 25	1 40
Onions, Egyptian, bags...	....	2 25
Potatoes, per bbl	2 25	2 50
Honey, extracted	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08
Mess pork	17 00	17 50
Pork, shortcut, p. bbl..	18 00	18 50
Hams, smoked, per lb...	0 11	0 11½
" pickled	....	0 10
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08½
Backs	....	0 10½
Lard, pure, per lb	0 8½	0 9
Compound Lard	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6¼ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	4½ 5½
Goathead (finest imported)	6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90	
" " " per gros.	10 00	
" 25 cents size, per doz.	1 75	
" " " per gros.	20 00	

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 14	$0 16
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs	7
Lily White Gloss, kegs, 100 lbs	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases. 28 lbs	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4⅝	4½
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing	5½	5⅝
Powdered, bbls	4¾	..
Extra bright refined	4	4⅛
Bright Yellow	3⅝	3⅞
Medium "	...	3⅝
Dark yellow	...	3⅜
Raw	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton	....	10 00
Liverpool coarse	0 75	0 80

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

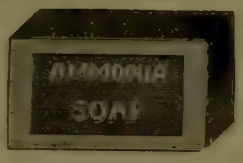
Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00



AMMONIA SOAP

72 bars per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Hal Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11
Congou—	BLACK.
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" " Panetelas	80 00
" " Bouquet	80 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	80 00
" Conchas de Regalia	80 00
" Bouquet	55 00
" Pins	80 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs:	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	68
O. V. - " 8s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 70
" 3 " "	1 90
Pails, 2 hoops, clear No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor	1 70 $1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10

Steamship (10 grs. in case)

Single case and under 5 cs.	$3 10
5 cases, freight allowed	3 10

per doz

Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ass'd	3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
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NOTICE

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
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Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.
Executive Offices,
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Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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1, 2, 3 bushel grain and root baskets
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Butcher and Crockery baskets.
Fruit package of all descriptions.

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CELEBRATED FOR

Jams,
Pickles,
Sauces,
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Table Delicacies.

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All Grocers in Canada

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The Wm. CANE & SONS MANUFACTURING Co
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The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

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PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE OF OUR

"IVORY TOP" LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

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THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

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Machine Brushes Made to Order

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S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, AUGUST 10, 1894. No. 32

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IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

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HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

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SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

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LONDON, ONT.

Standard Goods THE Best to Handle

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Every article prepared by us is guaranteed entirely unadulterated.
Our labels are affixed only to the choicest goods.

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Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

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Will not put it in his sugar, but rather into business principles. He will be watchful and careful in buying—then he will know what he is selling. In buying Condensed Milk he invariably orders "Allworth's" brand, because he knows what it is, and his customers know what it is, and can rely upon it.

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Put up only in Sealed Lead Packages. Cases, 60 lbs. each

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LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

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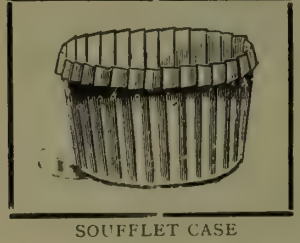
The "Acme" of Success in Tea Blending.

JOSEPH TETLEY & CO.

MONTREAL. TORONTO.

Soufflet Cases Pie Collars Ice Cases



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INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

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Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

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Canned Meats.

We have a full line of **Clark's, Fairbank's** and **Armour's,** in 1s, 2s, 6s, 14s.

Also, Ox Tongues and Lunch Tongues, in 1s, 1½s and 2s.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

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Fresh... Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
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Herrings in Anchovy Sauce
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Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

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Sole Agents for Canada, MONTREAL,

OUR STANDARD LINES

THE 400 SELECT
IMPERIAL CONGOU

DALU KOLA CONGOU
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For honest worth and real merit these teas cannot be beaten. They have secured a firm hold upon the tea drinking public by reason of their distinctive and high-class qualities, and retailers make a handsome margin in handling them. They always delight and satisfy and are a sure foundation to a successful tea trade.

We are proud of our standard lines and it is a pleasure for us to send samples and give all particulars.

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

HEADQUARTERS FOR

PEANUTS

WRITE FOR SAMPLES AND PRICES

WM. PATERSON & SON

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, AUGUST 10, 1894 ($2.00 per Year) No. 32

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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WARNING TO SUBSCRIBERS.

We understand there is a man in Winnipeg, named Ostrosser, who claims to be our agent. He has already called upon several of our subscribers, and in one or two cases succeeded in obtaining money. Friends, he is an impostor; he is not our agent, never was, and never will be, so please look out for him. Of course, our journals have now such an enviable reputation that people insist upon working for us whether we like it or not. We don't like it. Mr. John Cameron and F. W. Armstrong are our only authorized agents in Manitoba, Northwest Territories and British Columbia. They are well known and thoroughly trustworthy.

A BUSINESS man should never miss an opportunity of making an honest dollar. Just now is the time of year when numbers of people, especially those who are unable to enjoy a respite from their daily avocations, feel the need of tonics. To cater to this demand is within the province of practically every grocer and general merchant in the country. It does not necessarily cost much to get in a supply. The character and location of a merchant's business must determine the extent to which he should invest in this particular. But no one need stock heavily in patent medicines, particularly when the object at the moment is merely to cater to the demand for tonics. For this it will only be necessary for the merchant to lay in a few cases of the leading standard tonics. In fact, if he gets in a supply of, say beef, iron and wine only, it will suffice. At any rate, it will be a start. This medicine is one of the most popular of tonics, while the package is attractive, and, what is still more important to the merchant, there is a good profit attached to it. THE GROCER is persuaded that if the retail merchants would take hold of not merely tonics but proprietary medicines generally, they would reap beneficial results therefrom.

* * *

Could we but see to what an undertaking would lead, or the possibilities in store for it, we would often have done this or that particular differently in order that it would the more easily have fitted certain conditions. When electricity became first to be applied as a motive power, if anybody thought of it in connection with the steam railways it was as a competitor, not as an adjunct. Of late years, however, it has come to be looked upon as both competitor and feeder of the railway systems of the country, and town and villages, here and there, are building electric railways in order to facilitate transportation between themselves and the steam railways. But now the question is dawning upon them whether the desideratum would not have been better secured had the gauge of the electric railways been made to conform with that of the ordinary railways. The promoters of the new electric railway between Galt and Preston saw the advantage of so doing, and the cars that now run on that line can run just as well on the rails of the Canadian Pacific Railway if need be.

* * *

The wisdom of the Galt and Preston Railway directors has set some of the daily papers moralizing. The Toronto World, after pointing out the mistake that this city made when converting its street railway system from horse cars to electricity in not changing the gauge and making it the same as the standard railway gauge, dwelt upon the advantages that would accrue to Toronto if cars of merchandise brought in by the C. P. R. or G T. R. could be hauled direct to the consignee's warehouse via the electric railway's road bed. The Free Press, of London, also takes up the burden of the song and sings of the advantage it would be to that city if the gauge of its street railway were made the standard width. And as London is on the eve of changing its system, it has a good opportunity to take the advice of the Free Press.

* * *

There no longer seems to be any "ifs" or "buts" about the wedding of the electric and steam railway systems. Even with the gauges of the two systems as they are the consummation is gradually being accomplished. But the union will be the more expeditiously and completely accomplished when the same standard gauge obtains on both systems. In the commercial centres rails could be laid along the lanes, etc., in rear of the warehouses, whereon the cars might be switched from the steam railways and unloaded at the doors of the consignees, or cars might be loaded at the warehouse doors, economy in time and expense being secured in each instance. But great as would be the advantages to the merchants in the cities from such a union of the steam and electric system they would be greater still to the farming community and to country merchants. Electric railways are no longer confined to the cities and larger towns: They tap and are tapping the country. And as the urban system extends the disadvantage under which the farmers labor as a class in getting their produce and live stock to market will diminish. If a farmer wants to ship a carload of live stock or

produce, instead of driving the animals or teaming the produce through probably miles of dusty roads and crowded city streets, particularly if his farm happens to be near an electric railway, a steam railroad car can be sent out to him whereon he can load, in all likelihood, at his farm gate, whatever he may desire to send to market. Country merchants would have the advantage in being able to ship their butter and eggs to market more conveniently, and to receive the supplies they had ordered at the city wholesale houses. This is the custom that will obtain in the future, and promoters of new lines of electric railways, urban as well as suburban, should govern themselves accordingly.

* * *

The currant crop in Greece has reached the stage where forecasts can be made with less speculation surrounding them. From what can be gathered from private advices and other sources, one thing seems settled—that is, that the yield of 1894 will be less than last year. Authorities generally estimate the falling off at about twenty per cent., the aggregate crop being placed at from 140,000 to 150,000 tons. With regard to the quality, the advices are not so uniformly of the same opinion. One says "that the quality promises to be very good if there is not trouble with rain during the dry period," while another says that "the fruit in many districts has been shrivelled and without juice." Whatever the damage may be, it does not appear to be general. Other factors there are of a bullish tendency. One is that as distilling operations in Greece last year used up 15,000 tons, a large quantity may be again consumed in this way this year. But in counting upon this factor it must not be forgotten that unusual means were taken to encourage the distillation of currants last season in order to find an outlet for the crop which was larger than the growers knew what to do with. The other bullish factor is the presence of Russia in the market as a buyer. Last year, it is claimed, was that country's first appearance as a customer, when it took 16,000 tons, while the fact that the Muscovite has been lately buying currants on an advancing market encourages the hope that he will continue to buy. And Russia is not the only country in which it is claimed new markets are being opened up for Greece's currants. Then the refusal of the French Chamber to impose a further duty has removed a disturbing element, and a revival in the currant trade with that country is now looked for. The indications certainly point to higher prices for the coming crop; and the condition of the growers needs that it should be.

GOVERNMENT OWNERSHIP OF RAILWAYS.

THE railway strike in the United States has revived discuss on regarding Government ownership of railways.

The ground taken by some of those favoring the innovation is that in governmental ownership of railways is to be found the panacea for strikes. In fact the discussion was started by those who argue from this standpoint.

Those who are opposed to government ownership of the steel highways find this species of argument an easy mark.

They contend that government ownership would be no guarantee against strikes.

This is true, but in part only.

If the railways of Canada or of the United States were owned by the respective governments, it would be no guarantee that the last would be heard of strikes. But there is this much to be said about it: If the railways were under the control of the government, there would be less chance of strikes.

The postal service is in governmental hands, and we do not remember when there was anything approaching a strike among the postal employees either in Canada or the United States. At any rate, if there have been strikes, the remembrance of which we cannot recall, one thing i certain, they have been rare.

Then again, the fact that the railway system was under the control of one central authority would naturally tend to expedite and simplify differences if they did arise.

Not infrequently we see strikes created or maintained because of lack of harmony among the different interests concerned.

The fewer parties there are to a dispute the easier, naturally, it is to effect a settlement.

But aside altogether from the question of strikes, it seems to us that the assumption of ownership of the railroads by the government would, in the long run, be to the public good.

The most common argument against the innovation is that it would afford the government greater opportunity for corruption.

But what is the government? It is the expression of the will of the people.

The stream is not higher than its source. Therefore if the government be continually corrupt it is evident that the source from which it emanates is nothing better. Governments, in fact, are just what the people make them.

After a government has been launched on its mission by the people it may fall into corrupt ways. But the people have the remedy in their own hands; and in Canada the constitution allows them to use it quickly too.

To contend, therefore, that the ownership of railways should not lie with the government because it could not be trusted is to cast a reflection upon the people.

But we deny that governments are as corrupt as some would have us believe.

They might be vastly improved upon, and the more duties the people impose upon them that will require careful discharge, the greater likelihood will there be of this improvement taking place.

The imposition of the ownership of railways upon the government is one of these particular kind of duties that demand eternal vigilance as the price of successful operation.

The argument, therefore, that the government should not be trusted with the ownership of the railways because it would use them for corrupt purposes is unworthy of a free and intelligent people, armed to the teeth as they are with the franchise.

The railroad is a public convenience, and obviously the nearer the controlling force is allied to the public the more closely should the latter's interest be looked after.

The public in its essence is to be found in its representatives in Parliament or in Congress, and in these—as the expression of the people and, consequently, the closest in touch with the people—should be reposed the control of the national highways of this or any other country similarly advanced in civilization and enjoying a liberal franchise.

The postal service is under government control, and in Great Britain to the Imperial authorities belongs the telegraph as well as the postal service. No sensible man ever dreams of placing these under the control of private ownership.

And if the carrying of mails and the sending of telegraph messages can be safely reposed in the government, why not the carrying of freight and passengers? To us it seems unreasonable to answer in the negative.

One of the wants keenly felt by shippers to-day is cheaper carrying facilities. This government ownership of railways would tend to accomplish. All that the government would desire under the circumstances would be to make both ends meet. It may be urged that this is about all some of the railways are doing now while others are not even able to accomplish this. In the United States last year we are told over 61 per cent. of the railroads returned no dividends to their shareholders. But this, it must be remembered, was under circumstances of extraordinary depression. Granted, however, that from bad management, over-competition, etc., some railways do not pay and others prove positively unprofitable, it is not because the shareholders will it so.

They invested their money with the intention of making more out of it, and because they failed that does not take any from their object.

The object of the government on the other hand would perforce be to make freight and

passenger rates as low as was consonant with running expenses.

Another crying evil of to-day is freight discrimination. This, too, governmental control would tend to obliterate. The people would not brook discrimination, and there would be no other alternative, for no government could afford to run in the face of the wishes of the author of its being in matters of this kind.

A question of such moment as the government ownership of railroads has its pros and its cons, but in our opinion the former by far outweigh the latter. And the signs of the times say that they will ultimately prevail.

THOSE POOR SUGARS.

IN our issue of the 27th July there were two interesting communications regarding bright and dark yellow sugars that made some serious complaints regarding the grade of goods of this kind at present supplied to the trade by Canadian refiners. It was also alleged that the Montreal refiners were as much to blame as those of the Lower Provinces.

Among the alleged faults given was the statement that the smell of many reminded one of the low-grade Scotch yellows; that the moisture was not sufficiently extracted, and that the bright, light-colored sugars solidified too rapidly, so that it was necessary to chop them out of the barrel with an axe.

If true, these were really serious complaints, so THE GROCER'S Montreal correspondent called upon the representatives of both refineries, showed them the letters in question, and asked them for their side of the story.

In both cases the accusations were characterized as exaggerations, the refiners maintaining that the consuming public in Canada to-day was getting a better sugar than they ever did for the money.

They pointed out that $1 would buy more than double the quantity of sugar now than it did eight or ten years ago.

As an actual fact Montreal at present was one of the cheapest markets to buy sugar on the continent, being fully $1.50 per brl. cheaper than New York.

Of course that market was unsettled at present, but it did not alter the fact.

But to return to the complaints regarding the quality of the bright and dark yellow sugars it was, to use a colloquialism, something of a chestnut.

When the market was easy in tone or declining, complaints about quality were always numerous. It was different when the market was on the rise, for they were conspicuous by their absence.

As to the merits of the complaints under consideration, the representatives of both companies positively averred that they were entirely unfounded so far as their goods were concerned. In fact they had had fewer complaints than usual lately. They could not understand them, therefore, and had nothing to say of other sugars, on which they were not in a position to speak.

The correspondent next directed attention to another source of information, visiting some well known sugar brokers. These gentlemen fully endorsed the statements of the refiners.

The sugars complained of were certainly not Montreal sugars. When a buyer paid the price he got a good sugar every time, but if he wanted goods for a price that was ⅛ to ¼c. below his competitors, he should not be surprised if the quality did not suit him. There had of necessity to be a certain percentage of moisture in all dark and bright yellow sugars. After the goods left refiners' hands it was not fair to expect that the latter should be responsible for the condition in which they were kept, a matter over which they had no control. Everyone knew that sugar was an article that readily absorbed any taste or smell from a foreign substance kept adjacent to it, and this, they were prepared to say, was the secret of sugar being in improper condition in many instances.

With regard to the solidifying of bright sugars, this was easily understood. As already pointed out, the moisture was never entirely removed from any dark and bright yellows. If it was they would cost as much as granulated and have to be sold at the same price. No refiner, therefore, guaranteed bright sugars over a month, and if after being kept two or perhaps three months they showed a tendency to lump up, the refiner in all fairness could not be held responsible. But they could talk for columns on the subject.

The fact of the matter was you could never please buyers. One of the gentlemen gave an instance of this where a customer of his had been kicking and kicking for a special kind of sugar. At last, to satisfy him, the broker in question got the refinery he represented to go to work and make the special grade requested. After they had gone to all this extra trouble the customer calmly took 50 or 60 packages, leaving the balance of several hundred on the refiner's hands. The latter, however, in these days of keen competition, had to grin and bear it.

This was only one instance, but many others could be given to show that the grievances of the refiners were not by any means slight, though so much might not be heard about them.

FRENCH PEAS LOWER.

"French peas are going to be cheaper this year," said a broker to THE GROCER the other day. "And you might suggest to the retailers that the tins they ought to have this year should weigh about 19 oz. gross. The same applies to mushrooms."

A FRONTIER MERCHANTS' ASSOCIATION.

DEAR GROCER,—It may not be generally known that the above association has been organized since April, 1893. Its objects are for mutual protection from "beats," either dead or live, and for the promotion of a better understanding among local merchants. The association embraces all classes of business men, and aims to assist in any way possible in building up the locality. Last year we arranged for a civic holiday on August 16th, and an excursion to Toronto, which proved successful, and was highly appreciated. This year our second annual excursion has been arranged for Aug. 15th to Toronto. All ye traveling men please take note! Our password, which until recently was a profound secret, has leaked out, owing to a defect in the barrel. It is ("Codfish and Molasses") generally believed that John T. Atkinson, of Jas. Turner & Co, Hamilton, was the originator of the password. It is probable that some of our members will pay THE GROCER a call while in the city.

J. T. JAMES, Sec.

THE GROCER is pleased to know that the Frontier Business Men's Association is still vigorous, and hopes that its members will honor it with a call on the 15th inst.—ED. GROCER.

DROP IN TUBS AND PAILS.

A drop in the price of wooden tubs and pails is announced. Pails are 10c. per dozen and tubs 50c. per dozen cheaper.

The changes were decided upon at the annual meeting of the Woodenware Association, held on Saturday last.

For all purchases of $20 and over the quotations to the retail trade are now as follows: Pails, 2 hoops, clear, No. 1, $1.50; pails, 3 do., $1.70. Pails, 2 hoops, clear, No. 2, $1.40; pails, 3 do., $1.60; pails, 3 do., painted, $1.60. Tubs, No. 0, $9; do. 1, $7; do. 2, $6; do. 3, $5.

Established 1850

Show them to your customers and they will be glad to buy them at 10c. each.

The Robertson Perfection Fruit Jar Holder

Made to fit the Pint, Quart and ½ Gallon Jar.

Any housekeeper once using this will never be without it.

Saves the Hands,
Saves the Clothes and
Saves the Temper.

Send for a sample dozen.

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

McAlpin Tobacco Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

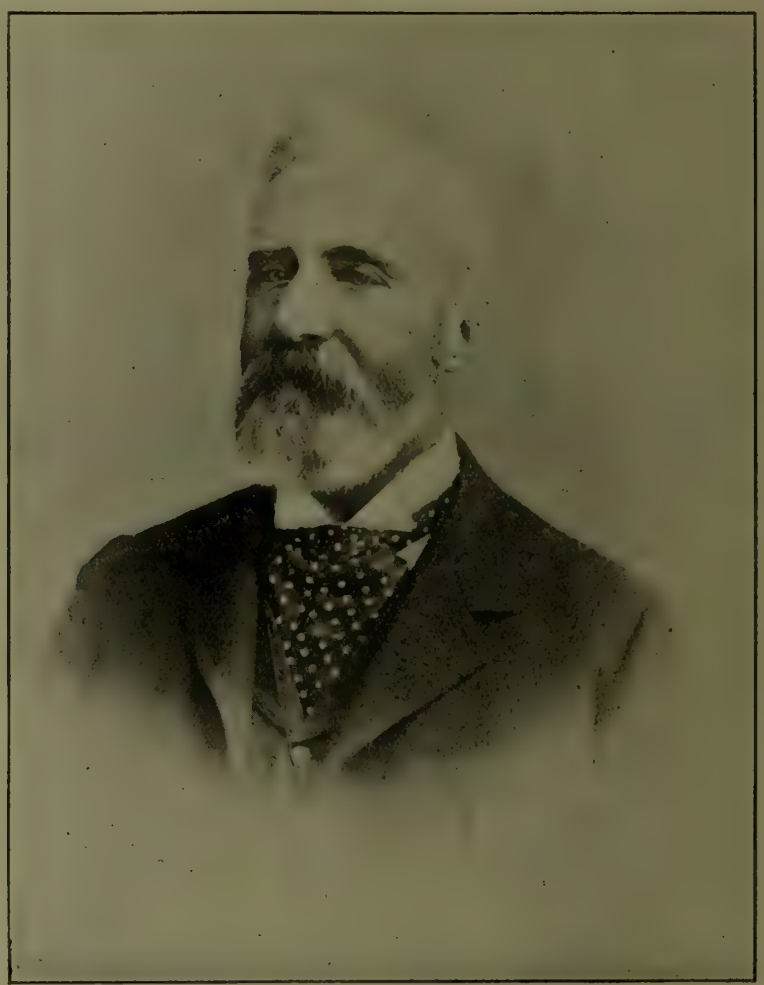
See "Prices Current."

McAlpin Tobacco Co.

TORONTO

A TRAVELER INDEED.

SAM WILKINS, whose genial, fatherly face smiles upon you from the accompanying photograph, covers the ground in Ontario west of London as far as Windsor, for W. H. Gillard & Company, of Hamilton. Mr. Wilkins has had a varied experience as a "globe trotter," and commenced when a boy by taking a trip from his native land, England, up the Mediterranean to the seat of the Crimean War, where he remained for some years. He returned in 1855, to start immediately for Australia, and in that country spent four years among the kangaroos. He next took



SAM WILKINS.

a jump backwards, landing in England in 1864, when he caught a fever (the western fever) and started for the land of Stars and Stripes. In two years he drifted into Canada and halted at Strathroy, there filling a lucrative position until his engagement as bookkeeper for Stuart, Harvey & Company. His capabilities as a salesman being recognized by the firm, it persuaded him to go on the road, and since that time he has steadily stuck to the grip with every success to himself and to his employers. He started with W. H. Gillard & Company in 1866, since which time he has made for himself a host of friends on the road, and is highly esteemed by his fellow travelers and clerks, both in the house and on the road. He is a man of fine appearance, standing over six feet, has robust health and is a noble representive for any house.

HOW TO TEST A WATERMELON.

I draw my thumb nail over the melon, scraping off the thin greenish skin, says the correspondent of an exchange. If the edges of the skin on each side of the scar are left ragged or granulated, and the rind under the scar is smooth, firm and white, and has something of a glassy appearance, the melon is ripe. But if the edges of the scar are smooth and even, and the thumb nail has dug into the rind in places, and the skin does not come off clean, then the melon is green. You can easily learn on two melons, one ripe and the other green, noting the difference after they have been cut open.

TEA AND COFFEE AS FOOD.

M. Stanislaus Martin states that, as the result of an experiment on three different criminals sentenced to death, who accepted the scientific trial in preference to hanging, No. 1, nourished exclusively on tea, lived three years, and then died. He had become almost a skeleton, and was in a transparent condition. No. 2, on coffee, died in two years, burned as if an interior fire had calcined him. No. 3 lived on chocolate for eight months and died in a very advanced state of rottenness, as it were, devoured by worms.—London Lancet.

HILLWATTEE TEA

Always has had, has now, and always will have a regular steady sale with all grocers.

Lucas, Steele & Bristol Wholesale Grocers .....HAMILTON

Ex. "Empress of Japan" arrived in Vancouver on the 12th inst.
Our travelers are showing samples

Yokohama Japans

Wonderful values will be in store in a week.

BALFOUR & CO. HAMILTON

JAMES TURNER & CO.

HAMILTON

HAVE NOW ON HAND

Finest	Sphinx	Prunes
Choice	Vostizza	Currants
Fine	Off-Stalk	Valencias

...ALL AT 'WAY-DOWN PRICES

TRADE CHAT.

THE popular and widely known Tudhope, the grocer, of Welland, has entered into partnership with C. W. Nugent, the flour and feed merchant. Their premises in the Morwood Block are being extensively altered and improved. This firm deserves success for their indefatigable energy.

A cold storage warehouse has been opened at Morrisburg.

Around Kingston there are a number of pedlars who are not licensed.

The Woodstock Board of Trade is negotiating for the establishment of a beef and pork packing business in that city.

Alex. Smith, Moosomin, is building a large brick store on Main street next to his present store.

Alex. Armstrong, merchant, Whitevale, has sailed for Great Britain, where he will spend about three months with his brother.

W. H. Lindsay, one of Milton's leading merchants, is having the inside of his store somewhat remodelled and improved.

Toronto and Montreal packing houses have begun making heavy purchases of Manitoba hogs for export bacon.

The new exhibition buildings at Owen Sound are being rushed ahead for occupation this fall. The company is expending $5,100. The dates for the exhibition are the 18th, 19th, and 20th of September, and the Lieutenant-Governor has promised that he will be present at the opening.

During the past twelve months E. D Tillson, of Tilsonburg, has purchased from the farmers of that section over 150,000 bushels of wheat for the roller mill.

A Whitevale merchant set rough on rats for mice. His three-year-old child narrowly escaped going where it was intended the mice should go.

A Montreal man was fined $1 the other day for peddling without a license, and $50 for having in his possession unstamped tobacco.

Cod fishing on the north shore of the Gulf of St. Lawrence, especially at Esquimaux Point and Longue Point, nine miles from Mingan, is reported to be exceedingly good this year.

John Carter, grocer, Yonge street, Toronto, was thrown from his wagon a few days ago while driving on Yonge street near Eglinton, and sustained a fracture of the right arm.

The St. Croix Soap Manufacturing Co., St. Stephen, N.B., manufacturers of Surprise Soap, sent a contribution of $50 to the Children's Aid Society, Toronto, the other day.

The abnormal abundance of money in London, Eng., last week compelled the joint stock banks to reduce their allowance on deposits from the previous minimum of 1 per cent. to ½ per cent. It was even suggested that the Bank of England should change its custom and descend below its recognized minimum rate of 2 per cent. Gilt-edged securities have attained phenomenal prices, though it will be rash to predict that they have touched the highest point.

These have been elected officers of the Master Bakers' Association, Toronto, for the ensuing year: President, A. W. Carrick; Vice-Presidents, Geo. Weston and H. C. Tomlin; Secretary, M. Bredin; Treasurer, Wm. Bain.

Supplementary letters patent have been issued to the Hamilton Vinegar Works Co., authorizing an increase in its capital stock from $100,000 to $300,000, and changing the name to the Hamilton Distillery Company, Ltd.

Letters patent have been granted to the Canadian Forwarding and Export Co., Ltd., of Montreal, and to the International Produce and Manufacturing Ex. Co., Ltd., of Montreal.

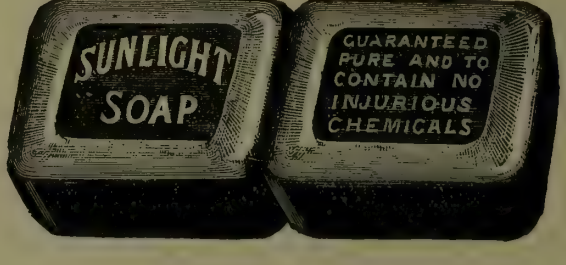
Port Huron Times: The Grand Trunk is rushed with business now on account of the delayed shipments caused by the strike. They were never so busy at this season of the year. During the last 24 hours 35 trains passed Battle Creek, 20 east bound and 15 west bound.

At a meeting of the directors of the Richelieu and Ontario Navigation Co., a statement was submitted, showing a large increase in the company's earnings this sea-

SOAP

Can be bought at all sorts of prices, because it is made up of all sorts of materials — good, bad, and very bad! : : : : :

WHAT ABOUT THIS SOAP?



EVERY BAR IS WARRANTED!

The wrapper around every bar contains a $5,000 guarantee that the soap is PURE. Think what this means! While it puts a tremendous responsibility upon the makers, yet it means satisfaction and absolute safety to the consumers, and this is one reason why SUNLIGHT SOAP has a sale more than double that of any other soap in the world.

It is SAFE TO BUY, TO RECOMMEND, AND TO USE

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B.
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.
CANADIAN HEAD OFFICE: TORONTO.

WE WOULD DIRECT

Your attention this week to our splendid range of **New Season's** Japans and Congous now in stock. Write us for Samples and Quotations.

Davidson & Hay Wholesale Grocers and Importers **Toronto.**

son. The report showed the receipts to have been $263,903 for 1894, as against $232,826 in 1893. The Saguenay and Quebec lines show large increases.

It is generally known that Hiram Walker & Sons have been leasing or buying all the available land located on the gas belt at Gosfield. It has aroused Kingsville people and several of them are endeavoring to secure enough of the gas fields to supply fuel for their manufactories.

Sawyer—"How do you suppose Knowsall amuses himself at his store since he gave up advertising?"

Seenyer—"I give it up. How?"

Sawyer—"By picking the flies from the fly-paper and using the paper over again."—South Boston News.

England exported only 25,880 cwts. of currants during the six months ending June 30, 1894. In the corresponding period last year, 37,523 cwts. were shipped, and in 1892, no less than 44,490 cwts. There were in bond there, June 30, 314,255 cwts., against 284,708 cwts. a year ago, and 245,753 cwts. in 1892.

The other morning some miscreant threw a large stone through one of Perry & Alport's plate glass fronts, Orillia. The missile struck just about the centre of the pane and completely destroyed it. It was valued at $80, and uninsured.

B.C. TRADE PROSPECTS.

Touching the trade prospects of British Columbia, the Vancouver News Advertiser says: "We cannot regard the present trade situation in the province as showing much improvement over the position two months ago. Compared with the state of things on the coast to the south of us, we may, however, congratulate ourselves. The serious labor troubles and disturbances which are paralyzing trade throughout the United States fortunately do not here intensify the generally depressed state of business. British Columbia is also fortunate in having more diversity in her industries than is the case in some other provinces. It is to be hoped that the salmon canning industry will be up to expectation, as, although prices for the article in Europe are low, a good pack means a good deal of money put in circulation in the lower region of the province. It appears now as if the harvest will, in some parts of the province, be better than was anticipated. The lumber trade still continues dull and depressed. The outlook for the mining industry is better, especially in the Cariboo district, where much interest is centred in the operations of several companies engaged in opening out large hydraulic works. On the whole, it may be hoped that trade generally will continue at least moderately good, and that the gradual change towards an improvement in all branches of business, which appears now to be taking place, may shortly become more apparent and positive."

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.

TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Fine Large Dry **Codfish** In Cases

Bosnia Prunes, in casks—a few yet
California Muscatel Raisins
In Bags and Boxes

Currants In Cases, Half Cases, Barrels, and Half Barrels.

M. MASURET & CO.
Wholesale Grocers, LONDON, ONT.

BOUGHT EGGS, GOT CHICKENS.

On Monday evening last Mr. Joe Demara, of the south ward, went into a Kent street store and purchased a dozen eggs. The eggs were done up for him in a paper bag, and he took them home and put them away for future use. On Wednesday morning about 8 o'clock Mr. Demara concluded to cook some of the eggs for breakfast, and proceeded to the pantry. While in the act of opening the bag he heard a "tweet, tweet," and tearing away the paper he saw nine chickens looking up at him. The chickens are all eating heartily, and may be seen at any time. Mr. Demara says he would not take 50c. apiece for them, and is recommending that store as the cheapest place in town to buy fowl.—Lindsay Post.

Highest Prize at Chicago.

WILSON'S IMPROVED
SCALES
Refrigerators, Butcher Tools

C. Wilson & Son
69 Esplanade St. East
Special Prices this month. TORONTO.

FINEST
British Columbia Salmon

TURNER, BEETON & CO.
Owners the old and celebrated Skeena River Brands :
VICTORIA, B.C.

"Inverness" and "Balmoral"

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

BRANDY RICHARD

JUST RECEIVED
A large Consignment of

RICHARD'S
C. CONTURIER'S
F. MARION & CIE.'S
} **Brandies**
In bottles
½ "
¼ "

Also in Hogsheads, Casks, Quarter Casks, Octaves, and Half Octaves. Write for prices.

Laporte, Martin & Co. St. Peter Street, **Montreal**

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

GILLARD'S PICKLES

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

JAPAN TEA.

Full lines this season's Japan Teas now in stock. Best value in the market.

SEE OUR PRICES.

T. KINNEAR & CO.,

49 Front St. E., TORONTO.

"BLUE LABEL."

We have been appointed sole agents for the famous Blue Label Tomato Catsup. Ask our travelers for quotations.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

J. W. LANG & CO.

WHOLESALE GROCERS

BURNHAM'S

Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO

Sole Agents for Canada.

Rio Coffees

Now in stock ex S.S. Salerno

Extra Choice Selection.

WARREN BROS. & BOOMER

35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE.

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S "EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & CO.

41 and 43 Front St. East

We are offering some excellent values in ....

NEW SEASON'S

Black and Japan ...

Teas

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

J. F. EBY HUGH BLAIN

It Leads them all—Quality will tell

Have you got it on sale?

If not, get it at once

from us

Finest Values in New Season's

JAPAN TEAS

Fine leaf and splendid draw. Prices low. Send for samples or ask our travellers for same.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, August 9, 1894

GROCERIES.

NOT many interesting features surround trade at this moment. Business is probably fair for the season, but that fair does not represent much volume. Sugars are quiet, and to induce trade cutting is commonly resorted to by the trade. New season's Japan teas are attracting some attention, but the agents are complaining a good deal as to the unsatisfactory condition of prices. The price of canned peas has been advanced 5c. by the Packers' Association. This is the only new feature in canned goods. Coffees continue in good demand and scarce. In spices the feature is a brisk demand for the pickling kinds. Advices regarding the new crop of dried foreign fruit are becoming more definite, and a little more interest is being taken in this market in consequence. Payments are not up to the mark.

CANNED GOODS.

The feature of this market is an advance of 5c. per dozen in the price of canned peas by the Packers' Association. This brings their price to the jobbing trade up to 80c. There are still some to be had at this price from the jobbers, but the price with the latter is generally firmer, sifted being quoted at 90 to 95c. There is the usual quiet, seasonable demand for tomatoes at 85 to 90c. Corn is fairly active at 85 to 95c. Canned fruits are dull, with prices as before. Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2 65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. Advices regarding new pack of salmon show that in some places it is fair, while in others a shortage is reported. Demand for salmon on spot is fairly good at $1.30 to $1.40 for the better brands, and those not so well known can be had at $1.10 to $1 20. Lobster is in fairly good demand. We quote: Flats, $2.40 to $2.50; new flats, ½'s, $1.35; talls, $1.80 to $2 25. Potted meats are in active demand.

COFFEES.

There is a good demand for the better grades of Rio coffee, stocks of which are light on spot. Outside markets are a little better than they were. We quote green, in bags, as follows: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Trade is still moderately good and prices unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅝c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

There is a brisk trade doing in pickling spices at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 28c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

The market is quiet, and one of the best evidences of this is the cutting that is being done in an effort to induce trade, granulated being freely sold at 4¼c., which is the laid down price here from the refineries; 4⅜c. is the ruling quotation. Yellows range in price from 3½c. up, although some dark kinds may be got at a fraction less. The market generally has a firmer tone, in sympathy with the New York market.

SYRUPS.

There is no change to note either in regard to prices or business. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business keeps fairly good for the season at former quotations, which are: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

No special features have developed during the week. Demand continues good for low and medium grade new season's Japans at from 17½ to 25c. A few new season's Moning teas are moving at 18 to 35c., but they are not saleable. Ceylon teas are nearly one penny dearer in London. Here both Indian and Ceylon teas are quiet. Tea agents report a little better demand from jobbers, but they are all complaining regarding the unsatisfactory prices obtained. Advices from London state that the war between Japan and China has induced some speculation on teas.

DRIED FRUITS.

The situation on the local market remains much as before. Valencia raisins are still scarce and firm. The demand is not large, the high prices ruling having, to some extent at least, checked consumption. We quote: Off-stalk at 5½ to 6½c.; fine off-stalk at 6½ to 7½c., and layers at 8¼ to 8½c. Advices received by P. L. Mason & Co. state that shipments of early Valencia raisins will be late this season, the scalding not having begun as soon as usual on account of the backward condition of the vines. Shipments will probably begin about August 20. Advices from R. C. Casado, of Malaga, report the Malaga crop as good, and that low values will rule throughout the season. Currants are firmer on account of reported shortage in new crop, although no actual change has taken place in quotations. There are not many selling, although the demand is probably better than it otherwise would be on account of the scarcity and high price of Valencia raisins. We quote as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4½c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Barff & Co., of Patras, under date of July 20, advise P. L. Mason & Co. that the coming crop will be smaller than last year by 15 to 20 per cent., estimating the aggregate at 140,000 to 145,000 tons. The falling off, they say, is accounted for by "natural decrease after a year of unusual plenty, by a very dry winter and spring, imperfect cultivation owing to straitened circumstances of many growers, and finally by loss caused by peronosporos in various districts." Of last year's crop 148,490 tons have already been exported. Dem. Schusas, writing from Patras under date of July 24 to Watt & Scott, says: "Since writing we have had some very hot winds that did great damage to the fruit now about ripening. This as well as the mildew and the drought during the winter have rendered the yield some 30 per cent. perhaps less than last year, so that our crop is not expected to turn out more than 130,000 to 138,000 tons, against fully 175,000 tons last season. You will understand from this that prices are sure to be higher." Early shipments of currants are expected to be on about August 28.

Prunes are quiet and unchanged on spot. We quote: U's, 5½ to 5¾c.; B's. 7½c.; bags, 3¾c.; casks, 4½ to 5c. Opening prices for Turkish prunes will be higher than last year, and indications are that as crop is good, low prices will rule throughout the season.

BUTTER AND CHEESE.

Holders of butter seem to be a little more desirous of selling than they were a week or so ago, but still their views are as a rule above those of the buyers. Some sellers seem to be pressed to sell by the need of money. The idea with holders appears to be about 15 to 16c. f.o.b. for round lots, although we hear of some wanting as high as 18c. With buyers the idea is about 14 to 14½c. f.o.b., maintaining that this is nearer the value in view of the fact that a good deal of that coming in now is slightly off in quality. Of really choice butter there is not any too much, while low grade is beginning to accumulate. Price of the choice article is firm. A lot of 50 tubs of low grade changed hands this week at 13c., and was subsequently turned over at an advance of ½c. per lb. There is a little better demand for creamery pound prints, but tubs are still quiet. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 17½c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 13 to 14c.; pound rolls, 19 to 20c. Creamery—Tubs, 19 to 20c.; pound prints, 22 to 22½c.

Cheese is in much about the same position as before, local demand being fair at 9¾ to 10c. The factories are wanting about 9⅞ to 9¾c.

PROVISIONS.

Hog products are ruling firm, and stocks are light. In smoked meats there is a scarcity. Further advances are announced in some lines. There are only a few dressed hogs coming in and they are selling at $6.75 to $7.

BACON—Long clear, 7¾ to 8c.; smoked backs, 11½ to 12c.; breakfast bacon, 11 to 12½c.; rolls, 9½c.

HAMS—11½ to 12c. for smoked, and 10 to 11c. for pickled.

LARD—Pure Canadian 8¾ to 9c. in tubs, 9¼c. in pails and 8½c. in tierces. Compound, 7¼ to 7½c.

BARREL PORK—Canadian heavy mess $17.50 to $18; Canadian short-cut, $18.50 to

MARKETS.—Continued

$19.00 ; shoulder mess, $14.50 to $15 ; clear mess, $15 to $15.50.

GREEN FRUIT.

New oranges have been arriving, but in bad condition, while old are about done. Stocks are consequently light, there only being a few Messina oranges to be had. There is a good outside demand for lemons, while the supply is getting limited and prices are higher. Demand for bananas is reported to be unusually good for this time of year, but the supply is equal to it, and the quotations are lower. Watermelons are in a liberal supply with demand good. Tomatoes are in good demand and supply is ample. There are still a few tomatoes of foreign growth coming forward, but domestic are now coming in pretty freely. A few domestic apples are coming in, but they are of poor quality. Demand for huckleberries, California peaches, plums, and pears, are in fair demand. Of domestic peaches there are more arriving than the market can comfortably absorb. Cucumbers are in good demand. We quote: Oranges, Messinas, half-boxes, $2.50 to $2.75 ; boxes, $5 to $5.25. Lemons, $4.50 to $5. Bananas, 90c. to $1.50 per bunch. Watermelons, $15 to $23 per 100. Huckleberries, 80 to 90c. per basket. Cucumbers, 35c. per basket. Tomatoes, domestic, 60c. per basket ; foreign, 80 to 90c. per four basket crate, and $2 per bushel crate. Peaches, 55 to 60c. per basket. Apples, $1.25 to $2 per brl., and 20 to 35c. per basket. California green fruit—Peaches, $1.85 to $2 per box ; plums, $2 to $2.25 ; pears, $2 to 2.50.

COUNTRY PRODUCE.

BEANS—Quiet at $1.20 to $1.25 for medium and $1.35 to $1 40 for choice hand picked.

POTATOES—Prices are lower in view of heavy arrivals. Market is still principally supplied with the American article. The idea as to price is $2 per barrel. Demand is light.

EGGS—The bottom is out of the egg market. The cause is the anxiety of holders to dispose of their stock, and with these freer deliveries have come out large quantities of bad eggs, some of which have sold as low as 3c. per dozen ; 100 cases sold at 5c. We quote: Cold storage, 8½ to 9c.; fresh, 9½ to 10c.

HOPS—Market is much as before with sales of bale lots of 1893 growth at 12½c. Package hops, 20c. per lb.

ONIONS—Egyptian onions are practically out of the market. Domestic are quoted at $1.25 per bag and $2.50 per barrel.

FISH.

Demand is good, with white fish and trout still higher. Herring are beginning to arrive. We quote: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.75 to $2 per 100 ; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 7c.; white fish, 7 to 7½c.; pike, 5c. lb.; haddock and cod, 5½c. per lb ; steak cod, 5 to 6c. ; large halibut, 10c.; brook trout, 25c. per lb.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a fair demand at unchanged prices, carloads of cured having changed hands at 3½c.

SKINS—There is not much doing, and dealers, as before, are paying 30c. for lambskins and pelts.

WOOL—Buyers have pretty well stocked up, and they are not so keen in consequence as they were. We quote : Ordinary combing, 17c.; fine clothing and down, 18 to 19c.; rejections, 12 to 13c.; and unwashed, 10 to 11c.

TALLOW — Demand is moderate and chiefly for small lots. Dealers are paying 4¾ to 5¼c. and selling at 5¼ to 5½c.

SALT.

Trade is reported good, with several car lots moving. Prices are unchanged and are as follows : Dairy, $1.50, special grade ; brls., 95c. ; coarse sacks, 68c.; fine sacks, 70c.; American rock, $10 per ton.

PETROLEUM.

Trade is picking up, especially in burning oils. Prices are unchanged. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says:—"Petrolia Crude : 93 cents per brl. Oil Springs Crude : 96c. per brl. Refined, 5¾ to 6¼ cents in bulk, or 8½ to 9 cents in barrels in car lots f.o.b. here. Although business is not rushing, the crude market is very firm at the above quotations, with a strong tendency to rise. Refined is going along steady without change in prices."

MARKET NOTES.

Peels will be cheaper this season.

H. P. Eckardt & Co. are in receipt of a shipment of Gillard's pickles.

Dominion Produce Co. report eggs and butter coming in freely.

Adams & Co. report an increase in the sale of chewing gum during the week.

Sixteen stores in Beamsville are closing at 1 p.m. on Wednesday in July and August.

S. K. Moyer has a shipment of sweet potatoes in stock

Dawson & Co. received five cars of watermelons this week.

Among Clemes Bros. receipts this week were one car assorted California fruit, several cars of bananas, a consignment of musk melons (cantelopes) and their first shipment of sweet potatoes.

New white oats sold on the street, Toronto, at 34c.

Rutherford & Harrison report that during the past week they have been handling on an average 100 cases of eggs per day.

G. F. Marter, M.L.A., has bought out the Phœnix Coffee and Spice Mills, Toronto, manufacturers of Barton's baking powder.

Smith & Keighley report that they are offering fine, flowery Pekoe Ceylon tea at low prices.

Davidson & Hay have received further shipments of new season's Congous and medium Japan teas.

Vance & Co. have on hand a large consignment of California pears, peaches, plums and apricots.

A. Paxton & Co. are in receipt of a large quantity of dairy butter which is bringing a good price.

White & Co. report apples weaker, the supply being better, but principally in baskets.

Graham, McLean & Co. are handling a large number of pound rolls of butter at present.

Smith & Keighley report that they are experiencing an unusually good demand for new season's Japan tea.

J. E. Murgatroyd and Midgley Murgatroyd have opened up a new general store in Smithville.

Vance & Co. have on hand a consignment of California pears, peaches, plums and apricots, all very choice stock.

"We have seen better value in Japan teas this season than ever before," say W. H. Gillard & Co.

The "Western Mixed" biscuit introduced by W. Paterson & Sons a short time ago, is proving, the firm says, a great seller.

Toronto Salt Works have just shipped 1 car dairy at $1.50 ; 2 cars brl., at 95c., and 2 cars sacks, at 58c.

Hughan & Co., general merchants, Lindsay, are getting their stock arranged as fast as possible in their new premises, 52 Kent street.

The stock of Thomas & Mowat, Elkhorn, Man., was sold on July 28th at Winnipeg. Wilcox & Ramsay, of Virden, were the purchasers.

P. C. Larkin & Co. report the opening of agencies for the sale of "Salada" Ceylon

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. : Write for Quotations.

We Carry Pails

Pans, Bowls and Tubs, in fact a complete line of Fibreware manufactured by The E. B. Eddy Co. These goods are lighter, and much more durable than Woodenware.

JAMES A. HENDRY

WHOLESALE AGENT

KINGSTON, ONT.

THE

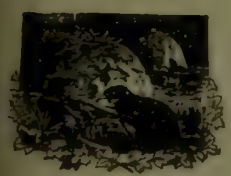
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

MARKETS—Continued

tea in the following towns during the past week: Penetanguishene, Mildmay, Clifford, Allandale, Port Elgin, Paisley, Hanover, Tilsonburg, and Southampton.

W. H. Gillard & Co. state that New York ginger ale is now in the hands of nearly every one of their customers, and that the sales are increasing daily.

Eby, Blain & Co. are in receipt of another shipment of Orient tea. This firm also reports large sales of low and medium grade new season's Japan tea and pickling spices.

M. Masuret & Co., of London, are offering large dry codfish in cases, and have a few Bosnia prunes in barrels, bags and cases, and currants in barrels, half barrels, cases and half cases.

Sinclair & Co., of Caer-Howell street, Toronto, are moving from their present stand to the premises lately occupied by the Royal Arms Hotel at the corner of Yonge and Edward streets.

T. B. Escott & Co., of London, have held exhibits for "Grand Mogul Tea" the past week at Waddell Bros., St. Thomas; J. T. L. Orme, Port Stanley; A. J. Denny, London, and Farmer Bros., Exeter.

Gillard & Co. report that they have secured the sole control of "Sovereign" salmon for this season, and having bought before the scarcity was known, are, they claim, able to quote specially low prices.

The attention of the trade is directed to W. Paterson & Sons' "Peanut" ad. on page 6. This firm are large dealers in these goods and will be pleased to quote prices and send samples on application.

Gowans, Kent & Co. are now placing on the market their new "Ivory Top" lamp chimney which is advertised on the back cover of this issue. This chimney combines durability to stand heat, and neatness, and retails at a low price considering the quality. It is manufactured by one of the best makers in the United States.

One of the latest novelties in lamp goods is a "Costume Shade" now being put on

ESTABLISHED 1880.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

BANANAS ORANGES .. LEMONS ..

And all kinds of Tropical and Domestic Fruits.

A. G. GIBSON & CO.,

Correspondence Invited. TORONTO.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 & 68 COLBORNE ST.

....TORONTO

SOLICIT ALL KINDS OF

Fruit and Produce

MARKETS—Continued

the market by James A. Skinner & Co This shade is handsomely gotten up in the shape of a costume, and is attached to the chimney the same as any ordinary shade. It will prove an attraction in a show window or store where lamp goods are displayed.

A. M. Piper, formerly with Todhunter, Mitchell & Co., has formed a partnership with James Langskill to carry on the manufacture of spices, coffees, cocoas, chocolates, baking powder, etc. The style of the firm is "Piper & Langskill, proprietors of the Queen City Coffee and Spice Mills," and the factory and offices are at 101 to 109 Adelaide street west, Toronto.

Sloan & Crowther have to hand advice of shipment of first car of 350 cases of Fraser sockeye salmon, this season's catch, per C.P.R. The packers advise Sloan & Crowther as follows: "We may mention to you that the run of salmon on the Fraser at present is very poor and only two canneries are reported to have caught over 1,000 cases, and in many instances they have not much over a carload to be put up. As time for fishing is so short, it looks as if a serious shortage will take place, and those who have made large contracts at low figures will suffer greatly in consequence. We note that a large combination has been formed in England to buy up British Columbia and Alaska packs at low prices."

MONTREAL MARKETS.

MONTREAL, August 9, 1894.

GROCERIES.

THERE has been no pronounced change in the grocery market during the week. A moderate volume of business is doing, but the dimensions are still more or less restricted. Tea, which was expected to show more life ere this, has failed yet in doing so, but a change for the better is expected. Sugar is very firm, but the demand for it does not widen to any material extent. Molasses continues easy, but values are not quotably altered. Canned goods rule quiet, the only business of importance being some round lots of salmon. Spices and coffees remain about the same, and there is nothing special to report yet in dried fruit. Payments are generally complained of.

SUGAR.

The past week has witnessed a rather firm feeling in our sugar market, in consequence of the tenor of advices from New York. Values, however, are not quotably changed and refiners do not appear to anticipate any radical alteration. Demand is limited for the season of the year; in fact, the volume of business is generally admitted to be comparatively light. For granulated 4⅛c. is still the basis from the refineries, and yellows 3 1-16 to 3¾c. as to quality at the refinery. Cables from London on beet stock have been fairly steady on the whole.

MOLASSES.

This market has continued quiet, and the easy tone noted specially and in our market letters last week continues, but no further change has, up to the time of writing, taken place in values governing ordinary business. For forward business further sales to arrive of round lots are noted on the basis of 26c. August delivery. The combination prices are still unchanged at 29c. for car lots and 30c. for single puncheons.

SYRUP.

Syrups have continued quiet and featureless with only a very moderate business passing. Quotations are unchanged from a week ago at 2 to 2⅛c. for bright grades and 1 to 1¼c for dark.

TEA.

Nothing very striking has transpired in the tea market since our last report. What demand there is continues to be of a hand to mouth character and very few large lots have been moving. In this connection we note sales of a 1,000 odd packages of Japans at a range of 13 to 20c. as to quality. The trouble between China and Japan has not affected the market, and as the bulk of the Japan teas for this market are now afloat importers here do not apprehend that it will do so in the immediate future. In New York, however, the feeling is strong on war news, and if speculators manipulate any pronounced alteration in that market it may possibly have some sympathetic influence on values here. We quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

There is about the usual amount of business doing in coffees, but no large operations are being put through except a few round lots of Maracaibo, and one or two parcels of Mocha at 19½ and 24½c. respectively. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

The spice market is quiet under a moderate business at unchanged prices. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There is no change in rice. A fair business is being transacted at previous quotations. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

There has been nothing very special since our last in dried fruit which rules much the same. Prices are more or less nominal and we quote as follows: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

There is a fair business doing in nuts at unchanged prices. The following are the quotations: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

Outside of the sale of a round lot of 1,500 cases of B. C. salmon on the basis of $3.65 f.o.b. on the coast on Thursday last very little business of importance has transpired. Aside from this the ordinary jobbing business is of very limited dimensions indeed, and there is no change in prices. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz.

The Australian canned meats, the arrival of which we noted last week, are offering on this market at the following range of prices: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3 40 per doz, 2-lb. tins.

GREEN FRUIT.

The chief feature of the week in the green fruit market has been large receipts of apples and consequent demoralization in prices owing to poor sales. Duchess and Astracans have been sold all the way from $1.25 to $2 per brl. The only oranges offering are a few boxes of Rodi, which sell at high prices, viz., $5.50 per box. Demand for lemons has been rather quiet, but light stocks have prevented any decline in prices, which rule firm at $3.75 to $4 per box. California cherries are meeting a fair sale at $1.75 per box. Pears command good sales at $2 to $2.50 per box, and plums sell well at $1.75 to $2.25 per crate. Raspberries sell very well at 12c. per box. The supply of bananas is large, and prices range from $1 to $1.50 per bunch.

COUNTRY PRODUCE.

Demand for eggs is fair, but receipts continue large and prices rule on the easy side at 9 to 10c. for candled and 7 to 8c. per dozen for culls. In honey a fair business has been transacted for small lots at 8 to 9c. per lb. The market for beans continues to be quiet and steady at $1.35 to $1.50 per bushel of 60 lbs. Hops rule quiet at 10 to 12c. for good to choice and 9c. for medium grades. The market is kept well cleaned up of tomatoes at $2.25.

PROVISIONS.

The provision market is without any new feature of interest to note. The feeling generally is steady and values are maintained. The demand for all lines is limited, and business in consequence rules quiet. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market does not furnish any special change, except that prices are practically lower. It is understood that with freer offerings by factorymen quite a lot of July creamery has been picked up at 18½c. or thereabouts in the country, and this, no doubt, will act to a certain extent as a stiffener. Still it is pretty generally admitted that there is quite a quantity of July make to market, and, no doubt, the salesmen want to realize, which will have its effect. In dairy goods there are very few developments to report. We quote: Finest creamery,

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

LARD
Especially put up for the best family trade in
Guaranteed Pure Kettle Rendered.
1 LB. BOXES
Convenient, the best way to handle lard.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH
RALSTON'S IMPROVED No. 1
MATCHLESS
STOVE POLISH
REQUIRES NO MIXING. NO DUST. LITTLE LABOR.
GOOD POLISH. DURABLE.
DIRECTIONS—Apply with damp Woollen Cloth or Brush. Polish with a dry Woollen Cloth or Brush.
KEEP COVER ON BOX
ROBT. RALSTON & CO.
MANUFACTURERS
HAMILTON, ONT.
MATCHLESS
Will Please Your Customers.

MONTREAL MARKETS—Continued.

18¾ to 18⅞c.; creamery seconds, 18 to 18¼c.; fine Townships, 16 to 17c; fine Western, 14 to 15½c.

CHEESE.

The cheese market rules about steady, the buying in the country of July goods that has already been referred to tending to dissipate the easy feeling apparent at the beginning of last week. This buying has already been supplemented by more and at fractionally firmer prices, so that it is evident the speculators have again stepped in to keep the market up. This is the only interpretation that can be put upon it with an 8⅝c. market in New York and offers from this side on the basis of 45s. c.i.f. It is hinted also that there are some shorts and that a squeeze is on the tapis. Whatever the reason, the cheese market, so far as indications go in Canada, is steady. At the wharf Monday morning 3,500 cheese were offered and all sold at a range of 9 to 9⅛c., a good percentage going at the higher figure. At St. Hyacinthe the offerings comprised 5,000 boxes, and the ruling price was 8⅞c. We quote: Finest Western colored, 9⅜ to 9½c.; finest Western white, 9¼ to 9⅜c.; finest Townships', 9⅛ to 9¼c.; finest Eastern colored, 9 to 9⅛c.; finest eastern white, 8⅞ to 9c.; Under grades, 8⅝ to 8¾c.

ASHES.

Receipts of ashes are small and business is quiet with no change in price to note. We quote: First pots, $4; seconds, $3.70; pearls, $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

F. Hughes, of Caverhill, Hughes & Co., is away from town at present on a short trip.

Mr. Rose, of Rose & Laflamme, is away on a short business tour.

A cargo of 1,500 puncheons of Barbadoes molasses is expected shortly by John Pinder & Co.

There was a round lot of 1,500 cases of B.C. canned salmon placed to arrive during the past week by J. Alex. Gordon & Co

The Lion L brand of jams, jellies, vinegars and pickles is well known to all friends of the old house of Michel Lefebvre & Co.

L. Chaput, Sons & Co. report trade in Quebec on the mend. There is a better demand for immediate wants, as well as for future delivery, for fall account.

J. Alex. Gordon & Co., brokers, received during the week some 400 cases of Australian canned meats, which they are offering at ruling quotations.

Rose & Laflamme say that the demand for Ram Lal packet teas is improving, and that the tea market generally seems to be on the mend.

Many now think of jellies, marmalades, etc. The trade should remember that Frank Magor & Co. can book orders through for

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Eggs, 10 to 10½c. Butter, 17 to 18c. for choice. Raspberries in pails, 4 to 5c. Blueberries, 5 to 6c.
Remittances every Tuesday.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

D. GUNN, FLAVELLE & CO.
Maple Leaf Brand
SMOKED MEATS
— AND —
PURE LARD
WRITE FOR PRICES
76-80 Front St. East, Toronto

COWAN'S
HYGIENIC COCOA
Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.
THE COWAN CO., Ltd.
Toronto, Canada.

THE
Eureka Refrigerator,
PATENT.
Manufactured by the Eureka Refrigerator Co., of Toronto.
54 Noble St.
Wilbert Hooey
Manager
This cut shows our grocer refrigerator in three sizes. We also keep in stock a large assortment for family use.
Send for Catalogue.

FLOUR AND FEED

THERE has been much said through the columns of this and other trade journals as to the value of the window display for enhancing sales. Many grocers are inclined to think that the place for their flour stock is in the back of the store, or in the cellar, and that customers will naturally ask for it if they need it. An East Toronto grocer was heard recently to remark: "Oh, flour looks very well in the window of a flour and feed store, but a grocer is only sacrificing space and time, without receiving any return for his trouble, when he attempts to make a flour display." Now, while we respect this dealer's opinion, we differ from him nevertheless. A grocer in Parkdale, who is one of the leading dealers in that vicinity, has been recently devoting one of his windows to the display of flour only, and has not only succeeded in arranging the gaily labelled paper bags effectively, but has also enhanced his sales in this line considerably thereby. This is the dull season for the sale of flour, and the time when it needs most pushing. If one dealer finds it profitable to make such a display, why should not others? To those who wish to build up a good flour trade we say, "Go thou and do likewise."

Reports from the United States say that there has been a great lack of rain in the corn districts, and prices have risen considerably in the Chicago markets, carrying wheat with it. A deficiency in corn crop will doubtless do much to raise the price of wheat, and, as a consequence, we may expect a raise in flour. The weather bureau holds forth no prospects of relief from the hot winds that have been withering and destroying the grain in the western corn fields.

The aunual meeting of the Dominion Millers' Association was held at the Board of Trade last Tuesday. President A. H. Baird, of Paris, was in the chair. There was a large attendance, and all the officers and committee were present, with the exception of Mr. Flavelle, of Lindsay, who was unable to attend through illness. The reports presented by the secretary-treasurer were satisfactory, and after the President's annual address the following papers were read:

"Our Export Flour Trade, and why it has been Largely Lost," M. McLaughlin, Toronto; "Shortages in Car Wheat—Causes and Remedies," W. H. Meldrum, Peterboro'; "Export Freight Rates on Flour—How to Secure Them"; "Doubtful Patents on Milling Machinery," H. Barrett, Port Hope; "The Plansifter System of Bolting," James Hodd, Stratford; "Fire Risk in Mills—How Reduced," J. L. Spink, Toronto; "Discussion on Wheat Buying and Prices," T. O. Kemp, Seaforth; "Chattel Mortgage on Farmers' Grain—How it Affects Millers," James Goldie, Guelph.

THE MARKETS.

TORONTO.

FLOUR—Business in the city is quiet. Grocers complain of the hot weather which keeps their customers from doing much home baking, and bakers report a dullness owing to numbers of people who are at present out of town. An improvement in the flour trade is looked for during the coming month. There has been no change in prices. We quote: Manitoba wheat patents, $3.55 to $3.65; strong bakers', $3.35 to $3.45; winter wheat patents, $3 45 to $3 60; Ontario family, $3 to $3.25; straight rollers, $2 90 to $3.05.

SHORTS—The demand has been good, and city mills have been hard taxed to supply it. There is but little to be had at present. City mills are selling at from $16 to $16.50 per ton.

BRAN—While the demand from dealers in the city has not been great, some good shipments in car lots are reported at from $12.50 to $13, and city mills have a very small quantity on hand which they are offering at $13 per ton.

SCREENINGS—There is a good demand and the mills are selling at $12 per ton.

HAY—Business is quiet. Prices unchanged at $8.50 to $9 on track.

STRAW—There is some demand for sheave straw, but bale straw is selling very slowly. Prices unchanged at $5 75 to $7.50 for choice.

MONTREAL.

The demand for Manitoba flour on local account continues good, and a fairly active business is doing at steady prices. Winter wheat, $3.60 to $3.70; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $3; extra, $2.75 to $2.90; superfine, $2.50 to $2.65; Manitoba strong bakers', $3.40 to $3.50; Manitoba strong bakers', best brands, $3.45 to $3.50.

Owing to the continued good demand for feed, especially shorts, a stronger feeling prevailed and prices advanced $1 per ton, sales being made freely Monday at $18, and millers state that a further advance of $1 per ton will be in order before the end of the week if the present demand continues, as supplies are very short. Bran, $15; shorts, $18; mouillie, $20.

In oatmeal a fair amount of business was done, there being a good demand for small lots, and values were steady. Standard, brls., $4.30 to $4.40; granulated, brls., $4 30 to $4 40; rolled oats, brls, $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl. $3.40.

ST. JOHN, N.B.

The movement in flour as stated by a leading broker is flat, stale and unprofitable. The reaction after the recent advance has left the market if anything duller than before. Oatmeal is firm, as are middlings. Bran is, however, not so much in demand. Oats are off about 3c., and hay is again lower. The one movement is in cornmeal. It shows an advance of 20c. in the week, and if the firm feeling in corn continues, it will go higher. We quote: Manitoba flour, $4.20 to $4.30; best Ontario, $3.50 to $3.60; medium, $3.35 to $3.50; oatmeal standard, $4.50 to $4.75; cornmeal, $2.85 to $2.95; middlings, $22 to $23, on track; bran, small lots, $18 to $19; cottonseed meal, $30; N. B. oats, on track, 43 to 44c.; Ontario, on track, 44 to 45c.; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; round peas, $3.65 to $3.75; pot barley, $3.85 to $4.00; hay on track, $9.50 to $10.

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50, and 60 cts.
If "SALADA" is not already sold in your town, why delay in applying for the Agency. It will prove most valuable. Purchase it in small quantities and return it if it does not prove satisfactory. There is no risk for the purchaser. . . . . .
P. C. LARKIN & CO.
WHOLESALE AGENTS.
25 Front St. East. TORONTO.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound
CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

This label on your barrel indicates . . .

A uniform high quality

Put up in barrels of 100 lbs. net.

Park, Blackwell & CO., Ltd.

PORK PACKERS

AND

Wholesale Provision Merchants

TORONTO

Lowest prices to the trade.

SAMPLE ORDER SOLICITED.

Embro Oatmeal Mills

D. K. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price $1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued

Chas. Southwell & Co.'s high-class Kentish fruit.

Laporte, Martin & Co. are receiving this week a large consignment of "Brandy Richard" in bottles, half ditto and quarters, which they are offering at very special prices for immediate delivery.

Some very tempting samples of "Batger's" candied peels have been received by Messrs. Rose & Laflamme. They comprise lemon, orange, citron, etc. One sample of the latter—a complete half of a fruit—especially attracts attention.

The new season's catch of Marshall's Scotch salt herrings is a very fine one. Walter R. Wonham & Sons state that the goods are meeting a good demand in kegs, firkins, quarters, halves and barrels, but especially in kegs, as the latter is a very handy package.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., August 9, 1894.

TRADE continues rather quiet, but payments are fair and people are buying carefully. The only matter of excitement has been the rapid advance of cornmeal, first 5c., then 5c., and then again 10c. This, with 5c. last week, makes an advance of 25c., with value very firm and a further advance looked for. In tea some samples of direct importation are to hand. In Saryunes extra value are shown.

SPICE—Whole pickling spice is now a seller in value. Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2.30 to $2.38; sal. soda, 1 to 1½c.

SALT—In spite of reports to the contrary stocks here are large and movement is not rapid. Coarse salt, 48 to 50c.; factory filled, $1 to $1.10; Canadian 5-lb. bags in brls., $3 25; 10-lb. bags, $3.10; American wood boxes, 20, 10 and 12c.

TOBACCO—Prices as last week. McDonald's brands: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's T. & B. Myrtle Navy, 59c.; cut, 70c.; Lily, 46c.; chewing, T. & B., long black, 48c.; Mahogany, 12s., 48c.; Mahogany, 12s. and 7s., 48c.

CANNED GOODS—A car of new salmon is reported on the road for Halifax. Orders for futures in vegetables are now being booked. Prices spot goods are quoted as last week. Corn, 90 to 95c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.50; oysters, 1's, $1.50; 2's, $2.25; corned beef, 1-lb. tins, $1.65; 2-lb. tins, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2; peaches, 2's, $1.70 to $1.90; 3's, $2.70 to $2.90.

OIL—Quotations are as last week. Demand good. Best American, 18c.; best Canadian, 17c.; prime Canadian, 13⅛c.; 60 days, no charge for barrel; linseed, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, commercial, 90c. to $1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

DRIED FRUIT AND NUTS—In New York an advance of ½c. on currants is reported, but though prices are firmer here no advance has yet been made. Those selling Valencias for direct shipment report a larger sale than up to this time last year. California loose muscatels are making many friends in this market. One firm has a hundred sacks of filberts direct from Spain; this is understood to be the first direct shipment received here. A short crop of Sultana raisins is reported. We quote as follows: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 5¾c.; London layers, $2.10 to $2.20; California loose muscatels, 6½ to 6¾c.; prunes, 5½ to 6½c.; California, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1½ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Strawberries are out of the market. Raspberries hold firm. Cherries are out of the market after an exceedingly light crop, prices holding very high, and not enough for local demand. Plums are reported a large crop, while apples are reported light. Oranges are firmer, and other fruits are taking their place. Tomatoes, of which but very few natives are yet to hand, are lower, as are watermelons. Bartlett pears are now being offered. Messina lemons, $4 to $4.50; oranges, $5 to $5.50; bananas, $2 to $2.50; tomatoes, per crate, $2.25 to $2.50; cucumbers, per doz., 30 to 35c.; watermelons, 40 to 50; gooseberries, 40c. per peck; California apricots, peaches and plums, $2 to $2.50 per crate; apples, $4.50 to $5; Bartlett pears, $4.50 per bush.

DAIRY PRODUCTS—Eggs continue slow, with rather firmer market. Butter—a good demand for creamery prints is reported; market all round is rather firmer. Cheese is rather quiet; competition between the different factories is causing a rather weaker feeling in the market. One factory has a carload now ready for the English market. It is a splendid lot of cheese; average weight, 70 lbs. Eggs, 9½ to 10c.; butter, dairy, 15 to 16c.; creamery, tubs, 18 to 19c.; prints, 21c.; cheese, 10 to 10½c.

MOLASSES—No change in price is reported. Demand is fair. Barbadoes, new, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SUGAR—In this market no change reported. Granulated, 4¼ to 4⅜c.; white extra, 3¾ to 3⅞c.; bright yellow, 3⅝ to 3¾c.; yellow, 3⅜ to 3½c.; dark yellow, 3¼ to 3⅜c.; Barbadoes, 3¾ to 4c.; Paris lump, 6 to 6¼c.; pulverized, 6 to 6¼c.

FISH—From Bathurst encouraging reports in regard to mackerel are to hand. Lobsters are a small catch this season. Fresh halibut and salmon are among the things of the past as far as general business is concerned. Fresh shad are being received in fair quantities. In salt and smoked fish market is steady. A carload of pickled herring from the east is to hand, being first of the season. Large cod, $3.50 to $3.60; medium, $3.25 to $3.35; haddock, $1.75; pollock, $1.70 to $1.75; bay herring, half brl., $1.40 to $1.50; medium, smoked, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—Values are as last week. There are those who think the state of the corn market will cause a weakening on account of the unloading of live stock. Clear pork, $19 to $20; P.E.I. mess, $16.50 to $17; prime mess, $13.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

ST. JOHN MARKET NOTES.

In lumber the only movement is to British ports, which, however, makes a fair showing.

The friends of I. C. Bowman are much pleased to see him again in his accustomed place after a severe illness. No broker is more deservedly popular, and a general movement along the lines in which he is interested is expected.

In Customs receipts there is a decline of over $12,000, comparing this July with last. The figures are: Last year, $63,684 48; this, $51,390.37. The inland revenue also shows a decrease amounting to $4,486 71, figures being: last July, $26,339.78; this, $21,853.08.

B.C. SALMON NEWS.

B.C. Commercial Journal: The beginning of the run of sockeye salmon on the Fraser River this season is the latest on record. In fact, the run proper has scarcely begun yet, and is the cause of considerable anxiety among cannery men, who have made preparations for an average pack. Advices from the North received Monday report that fish are plentiful on the Naas River and Rivers Inlet, but on the Skeena the run is only middling, the canneries averaging, it is reported, about 6,000 cases each. On the Naas, the two canneries of the Federation brand have put up 13,000 cases. The B.C. Canning Co., Rivers Inlet, report that they were nearly finished on Thursday, 26th, with a pack for their two canneries of 25,000 cases. The Wannuck cannery, Rivers Inlet, is also reported to have filled 12,000 cases.

THEY COME HIGH.

It was such a bright boy who applied to the grocer for a job that he thought he would give him a little talk just for a guy.

"If I hire you," he asked, "I suppose you will do what I tell you?"

"Yes, sir."

"If I told you to say the sugar was high-grade when it was low, what would you say?"

The boy never turned a hair.

"I'd say it," he responded promptly.

"If I told you to say the coffee was pure when you knew it had beans in it, what would you say?"

"I'd say it."

"If I told you to say that the butter was fresh, when you knew it had been in the store for a month, what would you say?"

"I'd say it."

The merchant was nonplussed.

"How much will you work for?" he inquired very seriously.

"One hundred dollars a week," answered the boy, in a business-like tone.

The grocer came near falling off his stool.

"One hundred dollars a week?" he repeated in astonishment.

"With a percentage after the first two weeks," said the boy coolly. "You see," he went on, "first-class liars come high, and if you need them in your business you've got to pay them the price. Otherwise I'll work for three dollars per," and the boy had caught the grocer at his own game and got the job at three per.—Detroit Free Press.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . . Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

DON'T BE PUT OFF !

Ask your Wholesale Grocer to give you

"KENT"

Bottled or Bulk Pickles.

They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

High in quality

All our goods are as represented.

Delhi Canning Co.

Low in price

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle.
Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

AGENTS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BRYANT'S ROOT BEER — AGENTS WANTED for Montreal, Winnipeg and British Columbia; sole control of province given. Apply BRYANT, CANADIAN GROCER Office, Toronto. 33

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

. THE CANADIAN GROCER
TORONTO.

WE HAVE 5,000 WIVES

And getting more daily

That are using WINDSOR SALT
And want no other now.

It TICKLES THEIR TASTE,
And you TAKE THEIR TRADE.
That means money.
Wholesale Houses keep it.
Put up in Bags, Boxes and Glass Jars.

Toronto Salt Works

128 Adelaide St. East, Toronto
TEL. 2437

GROCERS Increase your trade by selling . . .

Golden Finnan Haddies

EVERY CAN GUARANTEED

Canners Agents:

NORTHRUP & CO. ST. JOHN, N.B.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A PURE SOAP

AT A FAIR PRICE

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

A TRICK OF THE TRADE.

Shrewd orange shippers in Florida make a virtue of necessity, and brand their rusty oranges with such fancy and attractive names as "Golden Russet," etc., says an exchange. Most consumers, and many Northern dealers believe such oranges to be a distinct and probably improved variety, and sometimes pay a higher price for them on that account. We have previously pointed out that the russet oranges of Florida are made so by an insect, and are in no sense a separate variety of fruit. At a recent meeting of the Florida State Horticultural Society, W. A. Marsh read a paper from which we take the following account of the rust mite: "This minute insect, which is invisible to the naked eye, is a great source of annoyance to the orange grower, and causes a loss of thousands of dollars each year to the growers. The rust mite is only the 1,200th part of an inch long. The eggs are deposited singly or in clusters over the leaves, and hatch in four or five days. In about ten days they shed their skins and reach the adult condition, which differs from the young in being a little darker. It is during the hot, moist weather in summer when they become most abundant, cold or dry weather checking them. On examination of a single leaf infested with them, Mr. Hubbard estimates the number of mites and eggs at 75,000. These little creatures are able to travel twelve feet per hour, so they are able to cover a good deal of space in a short time. The result of the little fellows' work is not altogether bad, for our rusty fruit will carry a good deal better than the bright, and late in the season there is not much difference in price. The russet fruit holds its juices better than bright. Almost any of the insecticides now in use will destroy the rust mite, but the trees must have several applications, for they work the year round, as their food is the oil in the rind of the orange, and other citrus fruits."

The trade returns of Germany for the first six months of the year, when compared with those of the same period of 1893, show a decrease in exports of 96,000,000 marks, and an increase in imports of 151,000,000 marks, 6 and 8 per cent. respectively of the total.

HEALTHFUL

NUTRITIOUS

MacLaren's IMPERIAL CHEESE possesses immense advantages over other cheese--viz., that it is always ready, economic and does not deteriorate.

ECONOMICAL

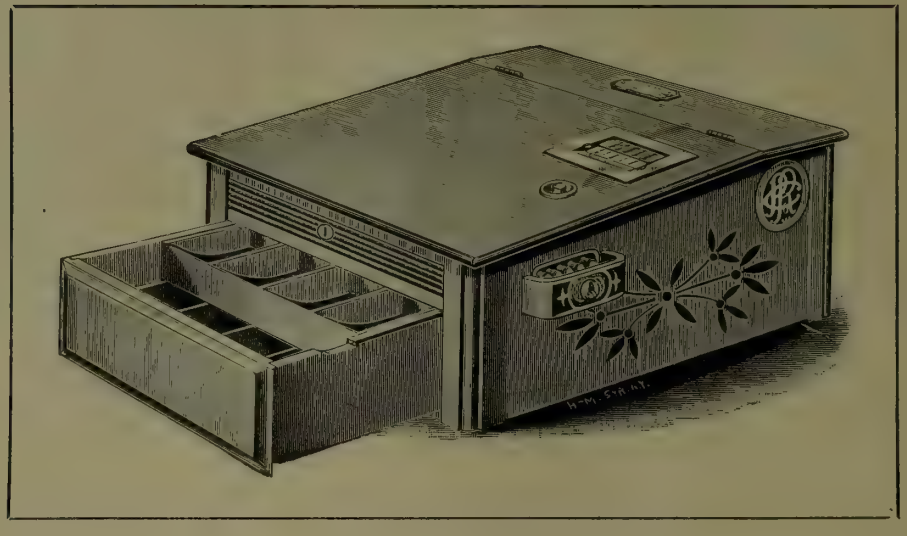
CONVENIENT

Sold in Brown Stone Jars Only

A. F. MacLAREN & CO., TORONTO

Buy a Peck

CASH REGISTER



It is the Best
It gives you a **PERFECT** System
It gives Satisfaction
It has no Equal

IF YOU HAVE NOT GOT A

Peck Cash Register

You are behind the age. Delay means a loss to you. Send us your order. The Peck is the best; it is also the cheapest.

TAYLOR, SCOTT & CO.

Sole Agents for Canada

.... TORONTO

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, specially prepared, then shaped by tremendous hydraulic pressure, and hardened or indurated, by chemical process. First manufactured in this country in 1884, it has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc. Its peculiar advantages are that it

Will not shrink or swell.
Will not taint milk or any liquid.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Imparts no taste or flavor to its contents.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, this ware is forced upon the notice of the public by most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

Factories at Hull, Canada. **Branches and agencies in chief cities.**

The Perfection Mixer,
For Tea, Coffee, Spice or Flour.
Combined Barrel-truck and Rack
The Handy Counter Changer
MANUFACTURED ONLY BY
J. A. GOWANS, Designer and Manufacturer of Special Machinery,
1444 QUEEN ST. WEST, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

CHOCOLAT MENIER

Is Now For Sale Everywhere in the United States and Canada as its use as a table beverage in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**
Annual Sales Exceed 33 MILLION POUNDS
If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

E. A. SHOEBOTHAM
Broker and Mnfrs.' Agent
Representing: LONDON, ONT.
THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.
Orders Solicited. Our Goods are Guaranteed

The British Columbia Commercial Journal
Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.
The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.
SUBSCRIPTION $2.00 PER YEAR.
Advertising Rates made known on Application
77 JOHNSON ST., VICTORIA, B.C.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

SOAPS

Eclipse Bar

Morse's Mottled

Morse's Best

ARE THE LEADING

LAUNDRY SOAPS

AND WILL PLEASE YOUR TRADE.

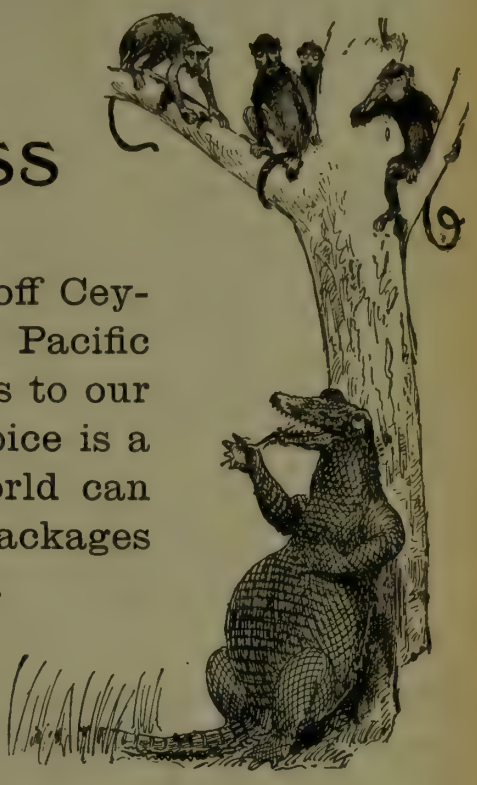
Manufactured only by

BRANCHES:
Montreal
Winnipeg
Vancouver

JOHN TAYLOR & CO.
PROPRIETORS
Morse Soap Works, Toronto

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

The Heathen that Walketh in Darkness



Contribute their mite, and from far off Ceylon and the spice-laden isles of the Pacific come the rich stores of sweet spices to our warehouses. Pure Gold Pickling Spice is a combination of the choicest the world can produce. Done up in 5 and 10c. packages and in bulk. Drop a card for prices.

N. B.—No loss in weight when handling the packages, and your profit is sure.

PURE GOLD MFG. CO.
TORONTO

DRY GOODS.

TORONTO MARKET.

FALL orders are increasing in volume and the demand for all lines of imported goods is ten per cent. better than two weeks ago. This no doubt is due to very favorable crop prospects and a slackness in the money market. Domestics continue very dull, cottons, woolens, and underwear being very weak. Shaving of prices is quite common, although the bottom of the market is solid.

Collections this week have been important. The amount due was large, but while expected percentages of payment were made, still expectations were for a fair amount of renewals and these expectations were not groundless as events proved. Still no very weak spots have been brought to light.

MONTREAL MARKETS.

A fair enquiry for assortments of seasonable goods has characterized the week in dry goods, and some improvement, though it is very slight, is noted in the volume of orders for goods on fall account. Printed fabrics are in good supply from both England and the United States, and with this competition prices are very moderate as our own mills are meeting it.

Remittances are not as good as they might be, in fact collections are very slow.

Brophy, Cains & Co. have been busy for some time back receiving fall goods. Their range of dress goods is an especially large and varied one with the firm this year.

Priestly's dress fabrics are a standard line, and S. Greenshields, Son & Co report business on them fully up to the average.

Thouret, Fitzgibbon & Co.'s glove department reports that cadet blue, navy, and myrtle, are to be the fashion for the coming season's supplies of fancy glace gloves.

JAPAN RICE SITUATION.

A NEW York firm has received the following resume of the Japan rice situation, compiled from their special dispatches: Recent telegraphic advices from Tokio inform us that the prospects for the new crop for the Southern provinces are unfavorable on account of the continued dry weather, but the account from the Northern counties are quite cheerful. From this it is evident that the Southern rice district, which alone produces the best rice fit for export, has somewhat suffered from the want of rain, the young plant requiring any quantity of water during May, June and July. However, as it is too early in the season to do much damage to the coming crop, we may yet hear that the change of weather has completely restored the young plant to its normal condition. The good feature of the situation is the fact of the favorable account from the North, whose crop supplies most of the domestic demand, and is the greater factor of the two to regulate our rice market. The telegram adds that the market is advancing but steadily, which is in itself evidence that it is not at all alarmed, but is waiting and hoping for a favorable turn. Everything depends upon the meteorological conditions of the next two months. What is wanted is an abundant rainfall for the immediate future, to be followed later by a hot and dry harvest. The present high price is evidently caused by the crop prospects, assisted to a certain extent by the Corean dispute.

APPLE MEN CONFER.

The Apple Buyers' and Exporters' Association held its annual session on Tuesday at the Albion Hotel. The report of the Executive was presented and recommended that assistants for buying and packing be paid by salary, instead of on commission, as has been the practice in the past. A uniform contract between buyers and sellers was adopted. The crop prospects are large and consequently prices will be low.

These officers were elected: President, W. Dixon, Hamilton; vice president, A. E. W. Peterson, Cobourg. Executive Committee—J. M. Shuttleworth, Brantford; J. C. Smith, Burlington; D. Cantelon, Clinton; S. Nesbitt, Brighton; Thomas Seldon, Ingersoll.

GRAND MOGUL TEA

THE DYSPEPTIC.

The way every grocer feels who lets **Grand Mogul Tea** pass their store, and their far-seeing neighbors selling the tea and getting the praise from consumers: Can't eat, can't sleep, until he writes for a case of Grand Mogul Tea.

The only air-tight ½ and 1 pound package in the market.

T. B. ESCOTT & CO.

Sole Agents LONDON

Fall In

to line, and buy what all live dealers are buying at the moment. The demand for **PICKLING SPICE** is good just now, and the best package on the market is put up by

DOMINION SPICE MILLS

The Right Combination. The Right Flavor.
The Best Value. No Other Like It.

Todhunter, Mitchell & Co.

TORONTO

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, Ont.
MANUFACTURER FOR CANADA

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

BUY . . .

The goods that will give you the best value for the money. Do this in every line, but more especially in such goods as Men's, Boys' and Youths'

BRACES

This you can do by purchasing from C. N. Vroom, St. Stephen, New Brunswick. His goods are made with the greatest care as to quality of material and workmanship. When you buy as here indicated you will have something that will

SELL.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co,, Montreal.
" Tees & Persse, Winnipeg.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

J. J. KELLY, general merchant, Acton, has assigned to Henry Barber & Co, with liabilities amounting to $1,800.

T. Sylvestre, a Montreal grocer, has assigned to Beladeau & Renaud.

F. Juneau, boots and shoes, Quebec, has compromised at 40c. on the dollar.

Walter Welsh, of Stoney Point, reputed to be the wealthiest grain dealer in Essex county, has assigned.

L. M. Jocks, general merchant, Caughnawaga, Que., is offering to compromise at 25c. on the dollar cash.

H. Larocque, boots and shoes, Hull, Que., is offering to compromise at 60c. on the dollar cash.

James W. Kievell, baker, Hamilton, has assigned His liabilities are only $800, while his assets are said to amount to $2,100. His difficulties have arisen from his carrying on too large a credit business.

CHANGES.

E. A. Baker, soda water, Vancouver, has sold out to Alex. Calley.

D. Tracey, grocer, Montreal, has been succeeded by A. Gannon.

T. L. Bray, general merchant, Wolseley, is reported to be selling out to D. Desbresay.

Fred. Goebel, general merchant, New Hamburg, Ont., has been succeeded by J. K. Bricker.

T. Davidson has been registered proprietor of the wholesale grocery firm of Davidson & Co., Quebec.

PARTNERSHIPS FORMED AND DISSOLVED.

Bigaoutte & Co., grocers, Montreal, have dissolved.

Archibald & Crowe, general merchants, Lower Stewiacke, N S., have dissolved.

W. P. Moseley & Co., grocers, Dartmouth —partnership registered; W. P. Moseley only.

W. T. Archibald, general merchant, Truro, N.S., has admitted J. A. Dickson as partner; style, W. T. Archibald & Co.

F. W. Griffith, A. M. Thompson and John M. Thompson have registered a partnership to carry on business as grain and hay merchants, under the style of Griffith & Thompson.

SALES MADE AND PENDING.

D. Longtin, general merchant, St. Philippe la Prairie; stock sold at 44c. on the dollar.

FIRES.

John Morrison & Co, saw mills, Petit Rocher, N.B., have been burned out.

The saw mill of W. B. Kelly, lumber, etc., Bridgenorth, has been burned.

The Canadian Oil Co., of Sarnia, has been partly burned out.

H. Laundry, general merchant, Tweed, has been burned out.

Jardine & Co., brewers, Toronto, had their premises damaged by fire the other night.

W. Harris & Co., manufacturers sausage casings, etc., Toronto, have been burned out; loss about $5,000; insured.

J. A. Ford, grocer and butcher, and John Stocker, general merchant, were among those who were burned out by the recent fire at Harrow, Ont.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

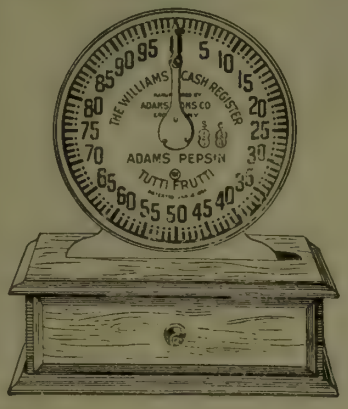
Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO



GET ONE!

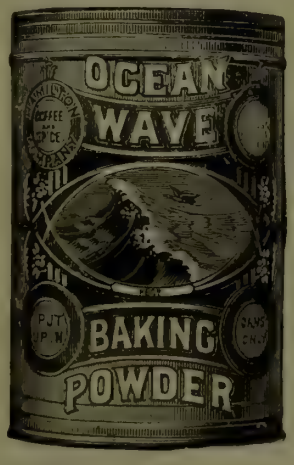
ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,

11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

A TOTAL ECLIPSE

JOHNSTON'S FLUID BEEF

Eclipses all Meat Extracts and Home-made Beef Tea

IT IS FIFTY TIMES As Nourishing

And makes a Strengthening and Invigorating Beverage.

— PREPARED BY —

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

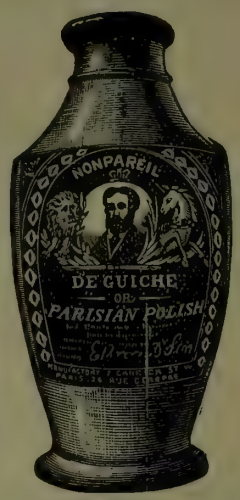
MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

NIXEY'S BLACK LEAD

REFINED

THE BEST !!! GOES THE FARTHEST

W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:

MR. W. MATTHEWS, 7 Richmond St. East, Toronto

MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

STANDARD GOODS ARE THE BEST

Keen's Mustard The favorite Condiment.

Keen's Oxford Blue The delight of the Laundry.

Keen's Mixed Spice The purest and best.

Robinson's Patent Barley The best foods for

Robinson's Patent Groats Infants and Invalids.

Wholesalers and Retailers throughout the world sell them.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 10, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 1½, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	$ 2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00
MATCHLESS STOVE PASTE POLISH	
No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s. London 6s., Canada, $2 30
For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—			
"Imperial," ex. fine,	8,	4 strings.	$3 65
Do.	do.	7, 4 strings.	3 45
Do.	do.	6, 3 strings.	3 25
"Victoria," fine,	No. 8,	4 strings.	3 30
Do.	do.	7, 4 strings.	3 10
Do.	do.	6, 3 strings,	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

We will mail to your customers samples of

NELSON'S GELATINE

THE VERY BEST QUALITY MADE.

Economical, Convenient, Delicious.

WHOLESALE OF

FRANK MAGOR & CO., 16 St. John St., Montreal

Prices Current Continued—

"Standard," select,	8, 4 strings.		2 90
Do. do.	7, 4 strings.		2 75
Do. do.	6, 3 strings.		2 60
Do. do	5, 3 strings.		2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		11½ 12
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ¼s.	10½	11
" " " " ⅛s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans	....	2 60
"	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
"	2 "	....	6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	.. .	1 50
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	800 pieces. 6 00
Tutti Frutti Girl	
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's No. 1 Chocolate	30
Mott's Breakf. Cocoa (in tins)	45
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	0 85	
" 6 " "	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN	c. per lb	
Mocha	28	33
Old Government Java	25	35
Rio	21	22
Platation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd		33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum 1b	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

Wintergreen Berries **Cinnamon Breath Pills**

Tea Berries . . . **Princess Lozenges**

IN HALF BOTTLES

By having them in this attractive form your sales will double. Try them and see.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 60	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3⅝	4½
" Filiatras, bbls	4	4½
" " ½ bbls	4½	4⅝
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5⅝
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6⅝	7⅝
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8⅝
" Panarita (finer than Vos.)	7½	8
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
" Anchor C, "	0	6
" " E, "	0	5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	5½	6½
Fine off-stalk	6½	7½
Selected layers	8½	8½
Raisins, Sultanas	4½	8½
" Eleme		
" Malaga:		
London layers		2 25
Imperial cabinets	2 25	2 55
Royal clusters		
Fancy Vega boxes		
Black baskets		
Blue "		
Dehesas boxes		3 75
Lemons	4 25	4 50
Oranges, Messinas, ½ bxs		2 50
" " boxes	4 50	4 75

DOMESTIC

Apples, Dried, per lb	6½	6⅔
do Evaporated		

FISH.

Pike per lb.	0 00	0 05
White fish		0 07½
Salmon Trout		0 06½
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box		1 50
Digby herring "		0 15
Sea Fish:		
Express Haddock per lb		0 06½
Cod "		0 05½
B.C. salmon "		0 15

FOOD

	per brl
Split peas	$3.75
Pot barley	3.75
	per 49-lb. packet
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00	0 60
" Red Winter	0 00	0 60
" Goose	0 00	0 59
Wheat, Spring, No. 2	0 00	0 62
" Man. Hard, No 1		0 69½
" " No 2		0 69
Oats, No, 2 per 34 lbs	37½	38
Barley, No 1 per 48 lbs	47	49
" No. 2		
" No 3		
Peas		64
Corn		52

HAY & STRAW.

Hay, Pressed, " on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS:		
Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES:		
From Toronto, per keg		3 80
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p c		

WINDOW GLASS: [To find out what break any required size of pane come under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 20	1 25
2nd " (26 to 40 inches)		1 40
3rd " (41 to 50 ")		3 10
4th " (51 to 60 ")		3 40
5th " (61 to 70 "		3 70
ROPE: Manilla	0 09	0 09½
Sisal	0 06½	0 07½
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	04¾	05
" Screw, hook & strap	03¾	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb		4¾
No. 1 "		4¾
No. 2 "		4¾
No. 3 "		4

TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20

All the above in 1 lb. clear glass pots

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" 1 "	0 27½
" 4 lb. jars, per jar	0 65
" 1 "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" 1 "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta		
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases		
Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photolene	0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

EDWARDSBURG Starch Company
CARDINAL, ONT.

Sole Manufacturers of the Celebrated

BENSON'S

Canada Prepared Corn
Silver Gloss and
Satin Starch

USE NO OTHER

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

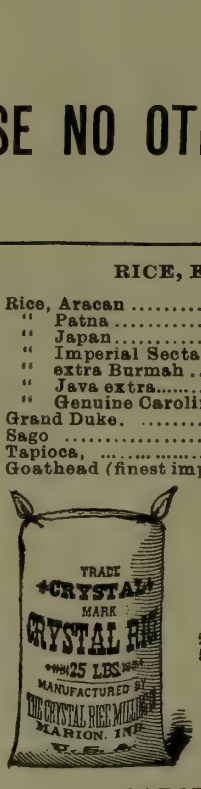
Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	0 22	0 23
" dairy, tubs, choice	0 17	0 17½
" low grades to com	0 13	0 15
Butter, pound rolls	0 19	0 20
" store crocks....	....	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz.....	0 8½	0 9
Beans	1 25	1 40
Onions, Egyptian, bags...	....	2 25
Potatoes, per bbl	2 25	2 50
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 07½	0 08
Mess pork 17 00		17 50
Pork, shortcut, p. bbl.. 18 00		18 50
Hams, smoked, per lb...	0 11	0 11½
" pickled		0 10
Breakfast Bacon	0 11	0 11½
Rolls	0 8½	0 08½
Backs		0 10½
Lard, pure, per lb.....	0 8½	0 9
Compound Lard.....	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan.....	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5½
Tapioca, ...	4½ 5½
Goathead (finest imported)	6½



CRYSTAL.

25 lb sacks.	$1 35
50 " bags...	2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	[illegible]
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs., 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure.....	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—		
St. Lawrence corn starch.....		7½
Durham corn starch.....		6¾
Laundry Starches—		
No. 1, White, 4 lb. Cartons.....		5½
" " Bbls		4¾
" " Kegs.....		4¾
Canada Laundry.....		4½
Ivory Gloss, six 6 lb. bozes, sliding covers		7
Ivory Gloss, fancy picture, 1 lb packs		7
Patent Starch, fancy picture, 1 lb. cartons		7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—		
No. 1 White or Blue, cartoons.		5½
Canada Laundry.....		4½
Silver Gloss, 6-lb. draw-lid bxs		7
Edwardsburg Silver Gloss, 1-lb. chromo package		7
Silver Gloss large crystals....		6½
Benson's Satin, 1-lb. cartoons...		7½
No. 1 White.....		4½
Culinary Starch—		
W. T. Benson & Co.'s Prepared Corn		7½
Canada Pure Corn		6½
Rice Starch—		
Edwardsburg No. 1 White, 1-lb. cartoons.....		
Edwardsburg No. 1 White or Blue, 4-lb. lumps		½

SUGAR.

	c. per lb	
Granulated	4½	4¾
Paris Lump, bbls and 100 lb.bxs	5½	5¾
Extra Ground, bbls Icing.....	5½	5¾
Powdered, bbls	4¾	..
Extra bright refined.....	4	4½
Bright Yellow.....	3¾	3¾
Medium "	...	3¾
Dark yellow.....	...	3¾
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP
72 bars per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	55
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	35
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAVAN.

Half Chests—		
Finest May pickings	35	40
Choice	32	35
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	18	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11
Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

	Sizes	Per M
Madre E' Hijo, Lord Landsdow		$60 00
" Panetelas		60 00
" " Bouquet		60 00
" Perfectos		85 00
" Longfellow		85 00
" Reina Victoria		80 00
" Pins		55 00
El Padre, Reina Victoria		55 00
" Reina Vict., Especial		50 00
" Conchas de Regalia		50 00
" Bouquet		55 00
" Pins		50 00
" Longfellow		80 00
" Perfectos		80 00
Mungo, Nine		35 00
Cable, Conchas		30 00
Queens		29 00
Cigarettes, all Tobacco—		
Cable		7 00
El Padre		1 00
Mauricio		15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear, No. 1	$1 70
" 3 "	1 90
Pails, 2 hoops, clear, No. 2	1 60
" 3 " "	1 80
" 3 " painted	1 80
Tubs, No. 0	9 50
" 1	8 00
" 2	7 00
" 3	6 00
Washboards, Globe	$1 90
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	per case 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 grs. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

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Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

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Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

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Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

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LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced

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MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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STEAMSHIPS.	From Montreal.	From Quebec.
*LAURENTIAN	Aug. 11	Not calling
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PARISIAN	Sept. 1	Sept. 2

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are providedwith bedding and every requisite for the voyage without extra charge.

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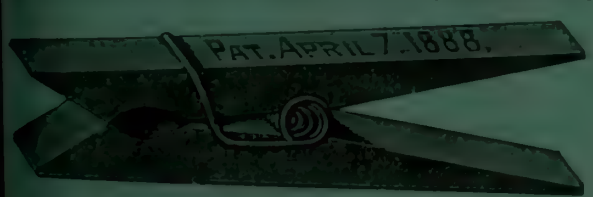

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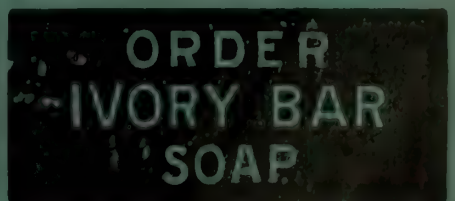

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Phœnix Coffee and Spice Mills, Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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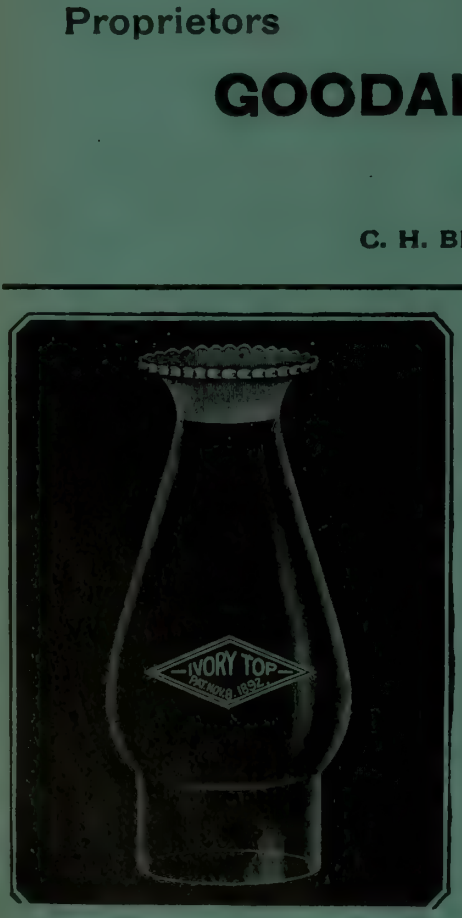

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OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

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Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

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COX'S GELATINE

Always Trustworthy.

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Machine Brushes Made to Order

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THE CANADIAN GROCER

VOL. VIII TORONTO, AUGUST 17, 1894. No. 33

Manufacturers To Her Majesty by Special Warrant THE QUEEN

COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

TWO GOLD MEDALS

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Only Prize Medal London 1862 — Only Silver Medal Paris 1875

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1873 CROSS OF THE LEGION OF HONOUR

IF YOU WISH TO INCREASE YOUR TRADE

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ENGLISH BISCUITS

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FOR PRICES APPLY TO THEIR REPRESENTATIVE:

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"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

SOMERVILLE'S "MEXICAN FRUIT."

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER

C. R. Somerville

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Every article prepared by us is guaranteed entirely unadulterated.
Our labels are affixed only to the choicest goods.

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These high-grade goods are for sale by leading houses in the Dominion.

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Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our **STANDARD BLENDED TEAS** in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

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11 and 13 Front St. East, TORONTO — Growers and Importers

Don't Swim When There's a Bridge

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Has No Superior

The most popular Table Jelly on the market. . . .

AN INDISPENSABLE BREAKFAST COMMODITY
SPECIALLY PREPARED FOR TRAINING DIET
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SOLE MAKERS
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LEADS

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SEE QUOTATIONS.

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For sale by Leading Wholesale Grocers.

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F. W. HUDSON & CO.

AGENTS TORONTO

IN LEAD PACKETS.

TETLEY'S TEAS

FROM INDIA & CEYLON.

DOMINION PAPER BOX COMPANY

Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

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We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

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Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

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We have a full line of **Clark's, Fairbank's** and **Armour's,** in 1s, 2s, 6s, 14s.

Also, Ox Tongues and Lunch Tongues, in 1s, 1½s and 2s.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

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HERRINGS IN TOMATO SAUCE
PREPARED BY MARSHALL & Co
SPRING GARDEN PRESERVED PROVISION WORKS ABERDEEN SCOTLAND

Herrings in Tomato Sauce

The recognized leading Brand in all the markets of the world.

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Preserved Bloaters, Etc.

Fresh Herrings
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Herrings in Tomato Sauce
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FOR SALE BY ALL LEADING GROCERS.

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Sole Agents for Canada, MONTREAL,

WE HAVE GRAND VALUES

IN FIRST SHIPMENTS

WRITE US.

New Congous
New Japans

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

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THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, AUGUST 17, 1894 ($2.00 per Year) No. 33

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

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We understand there is a man in Winnipeg, named Ostrosser, who claims to be our agent. He has already called upon several of our subscribers, and in one or two cases succeeded in obtaining money. Friends, he is an impostor; he is not our agent, never was, and never will be, so please look out for him. Of course, our journals have now such an enviable reputation that people insist upon working for us whether we like it or not. We don't like it. Mr. John Cameron and F. W. Armstrong are our only authorized agents in Manitoba, Northwest Territories and British Columbia. They are well known and thoroughly trustworthy.

THERE are a great many old business men who look with disdain on the business men of to-day who take a week or two's respite from the cares of mercantile life. "We never took holidays, and I don't think the business men of to-day are any healthier than we were," is in effect what we hear the Past say when it sees the Present skipping about summer resorts or lolling about farms or trout streams. But it overlooks the fact that business then and business now is surrounded by vastly different conditions. Then competition was small and of a live and let live character, now it is large and cut-throat in its character; then the merchant had little mental worry, now he has much. In a word, then a week or more's respite from business was perhaps not necessary; now it is absolutely so if premature breaking up is to be avoided.

* * *

But even granted that holidays are no more necessary now than a generation ago, that is no reason why the Present should do as the Past did in this respect. The Creator never intended that man's life should be all work and no play, even if He did sentence our first parents to earn their bread by the sweat of their brow. It is only necessary that we should sweat long enough to earn our bread and butter and create a little surplus for rainy days. We are not commanded to work on forever at a treadmill, as some evidently believe. Pleasure is bequeathed to us as well as work, although, and fortunately so, the proportions of the latter exceed the former considerably. If this were not so pleasure would be work and work would be pleasure. Some probably do wish that the latter was the order, but they are lazy people. It is not the slothful merchant or clerk or whatever his avocation may be that needs recreation. He will die of dry rot anyhow, and recreation won't prevent it. It is the live, pushing, energetic man that needs rest and recreation in order that the machinery of mind and muscle may not wear out too soon. But the man who gets away for a spell from the cares and anxieties of business and the sledge-hammer work of every day life, gets something more than rest and improved health. He gets ideas. He rubs shoulders, whether he hies away to the city or the country, with people other than whom he is ordinarily brought into contact with, during the process of which many cobwebs are brushed from him and he gathers new ideas of business, of humanity, of the world; and he comes back to his duties more vigorous in body and in mind, broader in his views and better equipped to fight the battle of life. Old man, young man, take a holiday.

* * *

The immigration problem of the United States seems to be solving itself. The masses of Europe have learned that the land of the Stars and Stripes is no longer the land flowing with milk and honey that it was supposed to be. Canadians are flocking back again to the land of their birth, and the outgoing steamers from New York are crowded with emigrants, the number leaving during the month of July being nearly 20,000. This is more by over 8,000 than the immigrants who came in during that month. If in these outgoings are included the elements that are threatening the peace of the Republic, our cousins are indeed to be congratulated. Nature frequently does for us what we cannot do ourselves.

* * *

The information that the fish of Norway and Sweden are to be allowed free entry into Cuba, and perhaps Porto Rico, is not pleasant food for reflection for Canada generally and Nova Scotia in particular. In certain lines of fish the Spanish West Indies are our best customers. The fiscal year ending June 30, 1893, for instance, that part of Spain's domains took of Canadian cod fish, including haddock, ling and pollock, dry and salted, 207,080 cwt., valued at $865,552. Our next best customer in this respect was British West Indies, with 178,337 cwt., valued at $767,737. Of pickled herring we sold them 16,355 barrels, valued at $55,178, while of smoked herring they took 147,787 pounds, valued at $3,047. Pickled mackerel they bought to the amount of 318 barrels, valued at $2,545. They also purchased small lots of other kinds of fish, making in all a total value of nearly $2,000,000. But if the country at large is concerned in

losing the greater part of this trade, the Province of Nova Scotia has cause to be much more so, for that province is the most interested as a seller. The duty on codfish in Cuba is $1 per quintal and in Porto Rico 50c. per quintal, and it is obvious that Canada, having to pay these duties, cannot compete with Scandinavia, against whose fish there is now no impost, the treaty granting her these privileges having gone into effect the 15th inst.

* * *

The Nova Scotia fishermen have not been rolling in clover by any means for some time. A glance at the last report of Marine and Fisheries Department is proof of this. And judging from the tone of the press in that province, it is feared that the present blow at the industry will be more than they will be able to bear. Porto Rico is the only market that Nova Scotia has for its bank, bay and Labrador fish, and with this treaty in force that only market is practically wiped out. This is indeed a serious thing, and the Halifax Board of Trade was well warranted in urging on the Dominion Government the necessity of taking prompt steps to protect the country's trade with the Spanish West Indies. But we are at a loss to know why Canada was not appraised before of the import of the treaty when her interests were so vitally affected. The onus, as far as can be learned, lies with the Imperial authorities. The Dominion Government cannot cause the abrogation of the objectionable treaty. The best it apparently can do is to urge the Imperial Government to secure from Spain for Canada the most favored nation treatment. And that is all the Nova Scotians ask. As soon as the matter is brought before the British Government, it will probably move in the premises ; but with what measure of success is another question. Great Britain herself of course participates in the favored nation clause, but Spain, it seems, is not inclined to recognize the right of Britain's colonies to be accorded the same privileges that she is. Time, however, will tell what British diplomacy can do.

* *. *

Certain conditions are requisite in order to hold eggs. First among these is good cold storage. Where this does not obtain it is folly to hold them. That everybody does not realize this is evident from the plethora of bad eggs that have been arriving on the Toronto market during the last few weeks, many of which sold as low as 3c. per dozen, while o hers will of necessity be fit for nothing but the dump heap, and that a far-away dump heap. A word to the wise is sufficient.

THE APPLE SITUATION.

SUFFICIENTLY near to maturity is now the apple crop for its character to be determined with some degree of certainty.

The promises made in the early spring of a good crop the world over, as then stated in THE GROCER, have been largely fulfilled. In Canada, while anticipations have not been fulfilled to the letter, we are to have a fairly good crop at any rate.

Last spring spraying was more generally and scientifically practiced than ever before. The result of this is that this year's apples are less worm-eaten and are larger and finer in consequence. One thing seems assured, the crop of 1894 will be heavier and better than that of 1893. An average crop in the Province of Ontario is accounted to be 3,000,000 barrels, 10 per cent. of which are summer apples, 30 per cent. fall and 60 per cent. winter.

The United States last year, it will be remembered, had a poor crop, and afforded Canada a ready market at good prices. This year the conditions are the opposite. The crop in New England will be very large, and much the same may be said of that in the States west of the Mississippi. Michigan and Iowa will have a fair crop, while in Ohio, Indiana and New York the yield will be smaller than usual.

Whatever benefit may accrue to the consumer from the Canadian apple crop, the outlook for the exporter is not of the brightest. True there will be more apples of the exportable quality demanded by the English market, while a better system of packing will be inaugurated, but there are factors with a contrary influence which are stronger than they.

The United States will of course this year be a much keener competitor for the English market, where that country was last year Canada's best customer, so that the good crop in the States hits Canada from two directions.

Another factor which does not help the Canadian exporter is the increasing efficiency of the apple-growing countries of Northern Europe to compete with the present caterers for the English trade.

These countries, sticking to old methods, have hitherto been accustomed to ship their apples in hogsheads. Coming in this way their keeping qualities were not to be relied upon, and consequently they possessed not the confidence of the English buyer. Now these exporting countries of Northern Europe are adopting the American barrel, which is more popular than the clumsy hogshead. Even were these countries as far from the British market as Canada and the United States the effect of this adoption of the more modern package would be felt, but as they are so much nearer it will be felt all the more by the exporters on this side of the Atlantic.

But all the changed conditions of an advantageous character are not on the side of Canada's competitors, notwithstanding that they may not override the advantages that have developed with the latter.

Aside from the better quality of the fruit which Canada this year has, the exporters themselves have inaugurated some important reforms in their methods of doing business which cannot but tend to diminish their loss on this side of the Atlantic at any rate, thanks to the inauguration of the Canadian Fruit Buyers' and Exporters' Association, which held its first annual meeting a few days ago.

Probably the most important of these reforms is in regard to the plan of purchasing apples known as "so much and the rise."

Under this method the exporter, when buying apples, would agree to pay the grower, say, $1 per barrel, and a further sum should an advance in the market take place in the meantime, no provision being made for the remuneration of the buyer should a decline instead of a rise develop.

The great evil of this system was that it was made a whip handle whereby the shoulders of the buyer might be belabored, or, rather his pockets rifled ; and in this way : Another buyer comes along after a grower has sold his apples. Learning this, and the price obtained, would often remark in effect, "Oh, I would have given you 25c. more than that." Whether made in seriousness or not, the grower grasps it as an opportunity for going to the exporter who has bought his apples and demanding more money. This "so much and rise plan" the Exporters' Association have decided to discard and a form of contract devised by the association which will prevent the evil in future.

Another reform is in regard to bills of lading. Heretofore exporters have been in the habit of accepting what are termed "shipper's count" or "more or less" bills of lading.

These shelved upon the shipper all responsibility for loss ; and as sometimes as many as ten barrels of apples would be missing when the shipment reached the steamer's side, the loss was often serious.

This form of bill of lading is contrary to the charter under which the railways secured their incorporation, and having learned this the members of the association will hereafter demand the ordinary and legal bill of lading, thus leaving the responsibility for pilfering where it belongs, with the railways.

Not the least of the reforms which the association have decided to inaugurate is one stipulating that the practice of engaging assistants to pack and buy on commission shall obtain no longer. This practice, which has been in vogue a long time, was the cause of much loss and annoyance to exporters on account of the recklessness which often characterized both the buying and the packing. Much of the heavy loss that was incurred on the apples shipped to the

English market in 1892 was directly traceable to this cause, as THE GROCER, it will be remembered, pointed out at the time.

Frequently during past winter seasons Canadian apples, via United States port, have often been put to one side and left over for the next steamer in order that the home-grown article might be sent, the American shippers having offered to pay a higher freight in order to get precedence. This meant increased risk of damage to fruit and loss from a falling market. No definite line of action, it is understood, has yet been decided upon to prevent the continuance of this practice, but the matter is under consideration, and it is to be hoped that some remedy will be evolved as a result of the deliberations.

One satisfactory feature of the situation is that the conditions unfavorable to the export apple trade of this country are not of our own creation, but that, on the contrary, our growers and exporters are doing their part better than ever before. The Canadian Fruit Buyers' and Exporters' Association is particularly to be congratulated upon the work which it has accomplished during the few months it has been in existence, the tendency of which will be to increase Canada's qualification as a caterer to the British apple market.

TEA AND THE EASTERN TROUBLE.

THE GROCER'S Montreal correspondent had an interesting talk with a well known tea broker in that city, on Saturday, as to whether the war now in its inception between China and Japan would have any material influence on the Canadian tea market.

"It is quite natural," he said, "to expect that the trouble will have some influence on the tea situation, but whether they will be as radical as some of the more speculative members of the trade anticipate it is difficult to say. I may say, however, that I am not quite so sanguine in this connection as some of my brother members in the trade. No one can say, with the information at our disposal, which is at the very best most conflicting, whether the war is going to amount to anything or not. Of course it is well for a trader to be prepared, but I don't think that it means he should rush in and get excited. In the meantime I am compelled to admit that the possibility of future developments has already had an effect upon the cheese market of late. The tone is very firm, and higher prices are being obtained on all lines but especially on Japans.

"The fear of possibilities in regard to the Eastern troubles is no doubt having its effect on buyers who are taking larger lines to provide for contingencies in the event of their being of lengthy duration. Importers who have goods to come forward are also rushing them along as much as they can, some of them, even going so far as to say — an opinion I don't altogether coincide, in—that if the war continues the supply of tea will run short by the end of the season, and that there will be no crop next year. Of course, the business of tea culture will be to a certain extent interfered with, but my opinion is that it will not be absolutely interrupted.

"It is wonderful how, when anything is really wanted, under what difficulties it can be produced. Take the Southern States during the American civil war as an instance. Though they were being invaded, while practically all their able-bodied men were fighting at the front, and the negroes were under lax control, they yet had cargoes of cotton to run the blockade. I think we will find that it will be the same in the East when it is found that tea is wanted. The fact of possible difficulty, though, will, of course, enhance its cost, and it is no doubt upon this fact that the speculators in Chicago and New York are already banking upon. The tea market at both those centres has been active and higher for over ten days back.

"One thing also has to be considered in relation to the Canadian position, and that is that the stock carried over this season is generally admitted to be lighter on all grades, both in wholesale and retail hands, than usual. Take, for instance, the case of Gunpowders. There is practically none here now, a very unusual thing, what there is being all in the hands of one firm.

"Another thing also that is bothering the trade is the difficulty of communicating with primary centres. Cables which formerly brought an answer in three days now take ten for a reply, and all the time the Exchange market is advancing, having risen from 2s. 0½d. at the beginning of the season to 2s. 2½d., the rate on the last shipments.

"I may conclude by saying that taken altogether the tea market is a decidedly interesting one at present."

THE U.S. TARIFF PASSED.

THE United States House of Representatives showed its good sense in adopting the tariff bill as it came from the Senate when it became evident that it was that bill or nothing.

This branch of Congress stood to its guns as long as it was necessary in order to demonstrate its principles, but when this was served and there was not the remotest chance of the Senate surrounding it, it would have been foolishness to have continued the warfare, particularly when by so doing the agony of the country would have been continued. Congress had been dealing with the bill for about a year, and that was long enough to have tried the patience of any people.

The people of this country would not have stood the dilly-dallying so long, that is sure.

All that is now necessary in order to make the bill law is the signature of the President, or it will become so by the lapse of time if the President fails to do so within ten days.

The tariff does not bear much resemblance to the Wilson bill, but from either the tariff reformers' point of view or from a Canadian point of view it is an improvement on the McKinley bill.

The clause in the bill around which was waged the warmest warfare was the sugar clause. The Wilson bill proposed to abolish ½c. per lb. on sugar above 16 Dutch standard and the bounty of 1¼ to 2c. per lb. on sugar produced from beets and cane grown in the United States. The Senate on the other hand fixed the duty on sugar above 16 Dutch standard at 1 4-10c. per pound, and all not up to this standard at an average rate of 1 1-10c. per lb. The all-powerful hand of the Sugar Trust was visible in this handiwork. In anticipation of the sugar clause passing as, it is generally conceded, it willed, the Trust bought sugar in foreign markets to the value of $112,000,000, while its aggregate profit as a result of the Senate bill prevailing is estimated to be $40,000,000.

An advancing market in sugars is what will now obtain.

The duty on iron ore and bituminous coal is 40c. per ton. The Wilson bill purposed making both free, but the tariff as it passes is more favorable to Canada than the McKinley tariff, under which the tariff was 75c. per ton. Lumber is free, even including the finished article. Barley duty is 30 per cent. instead of 30c. per bushel as under the McKinley bill. This is 5 per cent. above the Wilson bill. The duty on horses is 20 per cent., which is lower than under the McKinley tariff.

Other items under the new tariff, of interest to Canadians, together with a comparison of the duty under the old tariff, are :

	New Tariff.	McKinley Tariff.
Poultry	20 p.c.	5c. lb.
Beef	25 p.c.	2c. lb.
Mutton	25 p.c.	2c. lb.
Pork	25 p.c.	2c. lb.
Butter	20 p.c.	6c. lb.
Preserved milk	5c. lb.	3c. lb.
Honey	20 p.c.	20c. gal.
Smoked fish	15 p.c.	¾c. lb.
Hay	20 p.c.	$4 ton
Hops	20 p.c.	15c. lb.
Onions	20 p.c.	40c. bush.
Potatoes	30 p.c.	25c. bush.
Apples	20 p.c.	25c. bush.
Dried apples	20 p.c.	2c. lb.
Cattle	20 p.c.	$10
Peas	20 p.c.	40c. bush.

After adopting the tariff the House passed a bill placing sugar, iron ore, coal and barbed wire on the free list. This, while practically nothing more at the moment than an expression of opinion, means that the tariff reformers are still in the field.

THOSE POOR SUGARS.

DEAR GROCER,—Under the above heading, in yours of August 10th, you refer to some communications of the 27th July re quality of Canadian sugars. It is all very well for the refinery representatives to characterize the accusations as exaggerations. I cannot blame them, as it is their bread and butter, and are the only answers the buyer has ever received when making complaints, either direct to the refiners or their agents.

I beg to repeat again that for some months past it has been almost impossible to get good coffee sugars, while some of the yellows that have been furnished to the trade have been of a disgraceful quality. If you or your friends doubt my assertions, I can take out of our stock something that will convince you of what I claim, or I can get my complaint backed up by hundreds of prominent retail grocers.

The question of a dollar buying more than double the sugar now than it did eight to ten years ago has no bearing. Raw is not one half the price it was at that time.

Would your refinery brokers tell us why it is an impossibility to-day to get any syrups? To get any quantity of same we would be obliged to go to the United States for them, paying the additional duty which the Government levied in the interests of the refiners—a most uncalled for concession.

I think the trade have by this time become pretty well convinced that their complaints are of little avail and the only thing to do is to grin and bear it.

Yours truly,

KICKER.

P. S.—The sugar referred to as bad smelling stuff was both from Montreal and Halifax, the result I think of using beet root raw. Will our Montreal friends deny using beet?

LOBSTERS FOR FRANCE.

Messrs. Von Huffel and Guinneau of Paris, France, were at Cape Tormentine this year canning lobsters for direct shipment to France. The lobsters are first boiled in a liquid, whose composition is kept secret, then packed whole in casks, each cask holding from forty to fifty lobsters. Then the liquid in which the lobsters were boiled is poured in and the cask when sealed up is ready for shipment. The lobsters keep remarkably well. They have been taken from this pickle, left exposed in the sun for a week, and then the meat has been found as sweet and pleasant to taste as in a new boiled lobster. Neither will the flies go near lobsters taken from the pickle. Messrs. Von Huffel and Guinneau were in St. John the last of June and while there were told that the lobster fishing season closed July 1st. Accordingly they purchased their tickets for France and were much disappointed on returning to Port Elgin to learn that the season does not close till the fifteenth. They will return next spring with better equipments and expect to ship a great quantity.—Chignecto Post.

TWENTY-SIX YEARS A TRAVELER.

A quarter of a century is a long time to carry the "grip," yet that is what A. Hill, one of Sloan & Crowther's travelers has been doing. And more too, for in June last he completed his twenty-sixth year on the road, and can lay claim to the honor of being one of the oldest travelers in Northwestern Ontario. Mr. Hill does not appear to be going down the "hill" yet, being still as lively as a cricket and as energetic as a junior, and looks as if he is good for another quarter of a century on the road. He has just been fortifying himself for another year's work by taking a ten days' holiday at Southampton, where fishing was good and fun abundant.

THE LOWERING OF WAGES.

THE tendency of wages, says the Iron Age, in sympathy with the tendency of prices for the past three years, is downward. The movement is resisted by all the means available to those who are obliged to work for others, but its force is irresistible. The most formidable strikes known in our industrial history have been undertaken in the hope of restoring past schedules, but they have either been successful in only a slight degree or they have proved inglorious failures. The trend of all values being downward, the price of labor goes down also. The recent coal and railroad strikes were crucial tests, and now that they have been met and passed the question seems to have been settled. Until the general condition of business improves there can be no restoration of wages to former standards, and there is no guarantee that further reductions will not have to be endured by those who are now working for much less than they consider their services worth. Railroad revenues are still shrinking, manufacturers' incomes are still diminishing, merchants' sales are still falling off, and it is only reasonable to suppose that employees will have to bear a greater part of the burden of hard times than has yet been imposed upon or assumed by them.

In certain occupations, which are hedged about by agreements with a time limit, no change in rates can be made. The workmen in such trades, however, are likely to be losers in the amount of their yearly income from the irregularity of employment. Numberless other occupations exist, however, in which time agreements are not made and wages can be changed by mutual consent whenever conditions may seem to require a rearrangement. In such lines the lowering tendency is now proceeding. It is not forced specially by employers, but is assisted by employees themselves. For instance, workmen whose usual wages are 35 cents per hour in good times are offering to work for 20 cents in order to get employment. This is being done in a Western city in which labor is supposed to be as strongly organized as in any other place in the country. Lack of regular employment is, of course, the cause. After a man has averaged less than half time for a year he concludes that more steady work must be had if possible. Having only his labor for sale he proceeds to offer it at a bargain, in the hope that he may find an appreciative buyer. Probably the expectant employer has helped the downward plunge in wages by making a low bid for the workman's services, but he too is seeking work and is struggling to secure contracts on which he must reduce his costs. This acceptance of hard times conditions is believed to be widespread, and will shortly affect the great mass of wage workers unless there is a radical change in general business, which is unfortunately not to be expected in the near future. Those who maliciously assert that employers are taking advantage of the times to reduce wages, falsify the circumstances. An occasional instance may be found in which a man will wantonly grind the faces of those dependent upon him, but it is the exception and not the rule. Reductions in wages are almost invariably the last resort to reduce costs. We have sufficient faith in human nature to believe that employers generally are more pleased when they are able to increase the compensation of their employees than when they find themselves obliged to make a reduction.

INCREASING IN POPULARITY.

"Time tries all things" says the proverb, and the Toronto Industrial Exhibition is one of the institutions that stands the test triumphantly. Year after year it increases in popularity and adds to the record of its unbroken list of successes. The Fair which opens on the 3rd of September, will surpass any hitherto held in the number and variety of its exhibits, and the brilliancy and interest of its special attractions. There is an unusually large number of entries in manufactures, machinery, live stock, agricultural and dairy products, in fact, in all the staple departments. Those desirous of familiarizing themselves with the progress of the world in mechanical inventions and improved processes of industry can learn more by a day's visit to the Industrial Exhibition than in a year spent at home. Entertainments and specialty performances of every description fascinate and enthral the large class who seek for legitimate recreation. The attendance this year will be larger than ever, as in addition to the greatly reduced rates granted by the railways and steamboats, special excursions will be run from many distant points embracing the intermediate localities. The Fair continues from the 3rd to the 15th of September. [adv.]

Established 1850

Pulpit Lamps

With Automatic Extension

NEW
CHEAP
PRACTICAL

Can be attached to an Organ, Desk, or any piece of furniture requiring a Light.

Write us for any information regarding it.

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

When You Want Tea

PLEASE WRITE US FOR SAMPLES.

We have all kinds. Special values now in Blacks to retail at 50 cents, and Japans at 25 cents.

Lucas, Steele & Bristol - Hamilton

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new **"BON-ACCORD"** Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & CO. HAMILTON.

Ram Lal's T

A rich, appetising
A truly surprising
A saving, not wasting,
Beautiful tasting
Very fine flavored

JAMES TURNER & CO.

Wholesale Agents HAMILTON

DELIVER ON COLLECTION.

EVERY glossary of commercial terms contains an explanation of the well-known letters C.O.D., remarks an exchange. There is also an explanation of this legend in every list of abbreviations. While some of the young people of the day give it a familiar interpretation, to the effect "Call on Dad," it is ordinarily used in the sense of "Collect on Delivery."

A good story is told of an Irishman who ordered a quantity of haddock fish, to be delivered by carrier. He was somewhat indignant upon the delivery of the fish to find on the outside of the package the letters "C.O.D." "An' sure," says Pat, "I didn't order codfish." The carrier examined the fish, and pronounced them haddock. "Well,' says Pat, "C.O.D. don't spell haddock." "Oh, no," the carrier replied, "C.O.D. spells cod." "Then," says Pat, triumphantly, pointing to the fish, "then's fish." "Yes, you're right there." "Well, that makes codfish, don't it?" "But where do you get the cod f om?" returned the carrier. "Look here," says Pat, pointing at the pretentious C.O.D., "that's cod to be sure." "Oh, no, that's C.O.D., which means 'collect on delivery.'" "Ah, bedad, I didn't think of that," cried Pat, scratching his head with one hand and feeling for his purse with the other. "But, young man, let me give you a bit of advice, when yez bring any more bundles for me, don t put on anything so mysterious again, but just reverse the big letters, making it D.O.C., and then ye can 'deliver on collection,' which any fool can understand."

We doubt very much if there is to be found any better play upon commercial terms than this reversal of the well-known letters, C.O.D.

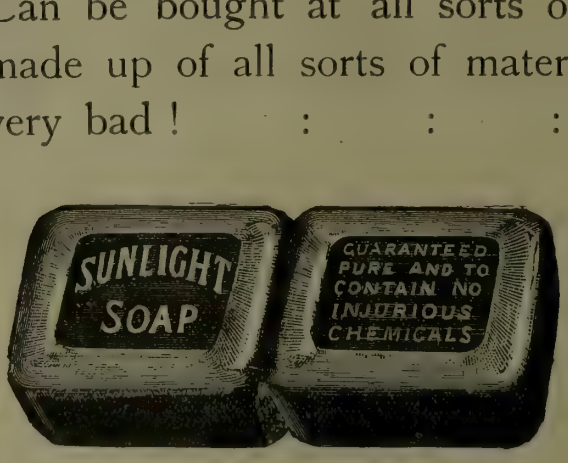
HOW WORKERS LIVE.

AN English health journal expresses great surprise at the quantity of food eaten by American as against English laborers. It is very curious to see how different foods preponderate in the different industries. The textile worker in Europe will have 95 pounds of meat per annum for every 100 units of consumption, or say a quarter of a pound of meat a dav, while steel workers indulge in 114 pounds for every 100 units. On the other hand, the weaver consumes more flour than the steel worker—275 pounds per 100 units ins'ead of 208 pounds. He also takes about 71 pounds of sugar more per 100 units and a dozen more eggs; of butter, lard and tea both take about the same, though both in tea and coffee the weaver a little exceeds the other. That is, in the calling which demands the greater muscular exertion, a greater amount of nitrogenous food is required. On the European continent the consumption of meat by workers is much less than in Great Britain. Even in the iron industry the German, with 16½ pounds per 100 units, is little more extravagant than the English weaver; while the Frenchman consumes only 57¾ pounds and the Belgian 55½ pounds. On the other hand, the latter consumes more flour and eggs, more than twice as much of each. Their consumption of coffee, too, is large—14 pounds and 19 pounds respectively to the Englishman's 3½ pounds; but it must also be taken in the reckoning that tea does not appear in their accounts. But all these figures pale before the statistics of food consumption in America. The Illinois iron worker manages to consume 393 pounds of meat per 100 units, and though this is excessive, 206½ pounds are put down as the average of Pennsylvania, 197¾ pounds for Ohio, 187¼ pounds for West Virginia, and 155 pounds for Tennessee. The average consumption of flour for the States is about 250 pounds, but voracious Illinois again comes to the fore with 366 pounds; and sugar, butter and eggs are everywhere more lavishly used than in Europe. Here, as in Europe, iron and steel industries are found to be more self-indulgent than other trades, but the expenditure here is far above that of even the most extravagant worker in Europe. Much of the food accounted for in these figures is actually consumed, but a large margin must be allowed for what is wantonly destroyed, and when the history of the waste of food products in the United States comes to be written, it will contain some startling and not altogether pleasant reading.

SOAP

Can be bought at all sorts of prices, because it is made up of all sorts of materials — good, bad, and very bad! : : : : :

WHAT ABOUT THIS SOAP?



EVERY BAR IS WARRANTED!

The wrapper around every bar contains a $5,000 guarantee that the soap is PURE. Think what this means! While it puts a tremendous responsibility upon the makers, yet it means satisfaction and absolute safety to the consumers, and this is one reason why SUNLIGHT SOAP has a sale more than double that of any other soap in the world.

It is SAFE TO BUY, TO RECOMMEND, AND TO USE

AGENCIES:
FRANK MAGOR & CO., MONTREAL.
G. W. HUNT, OTTAWA.
SEETON & MITCHELL, HALIFAX.
SMITH & TILTON, ST. JOHN, N. B
JOS. CARMAN, WINNIPEG.
C. R. KING, VICTORIA, B. C.

LEVER BROS., LTD.
CANADIAN HEAD OFFICE: TORONTO.

KURMA
THE TEA OF TEAS
TRADE MARK
INDIGENOUS INDIAN TEA PLANT

Put up in
½ and 1 lb. packages
and 5 lb. . . . . .
Tins.

Davidson & Hay Wholesale Grocers and Importers Toronto.

BRAZIL COFFEE CROP.

W. H. Crossman & Co., of New York, have issued a lengthy circular on the situation of coffee, from which we extract the following :

"As regards the present Brazil crop we put our estimate at 7,500,000 bags, based on our January figures of 3,500,000 for Rio, and 4,000,000 for Santos, but, while we prefer to adhere to these estimates, we are willing to admit that by reason of certain unforeseen circumstances, such as a lack of labor and so forth, the yield may fall to 7,000,000 bags for Rio and Santos together. In addition to this, however, the Victoria, Bahia and Ceara crops are quite likely to contribute 1,000,000 bags. We also leave unchanged our estimate of an aggregate production of 13,500,000 bags for the entire crops in the 1894-95 season, and this we do on the ground of the extreme probability that if one section may give a little less, other sources will give more. In the crop season of 1891-92, Rio and Santos yielded 7,300,000 bags, and the total mild crops yielded say 4,300,000 bags. During the same season the total arrivals in Europe and United States were only 11,332,954 bags. Allowing that the stocks remaining in Brazil then were equal to the home consumption and exports to other countries, of which no record is kept, we think that the total world's production in that crop year did not exceed 11,750,000 bags, and we therefore feel satisfied, that since increased production is to be looked for from countries other than Brazil, the total yield of the present season can easily overreach the above figures by 1,500,000 bags or more.

"But aside from the well known fact of a larger production, we have a far different condition of affairs to reckon with now than then. It must be frankly acknowledged on all sides that the general condition of financial and commercial affairs throughout the world is not such as will take and distribute the largest crop of coffee on record at these values so easily as was the case three years ago ; nor is there any other sound point from which believers in coffee can derive any assurance of advance from present prices, or that same can be maintained. The visible supply for the world on July 1, 1894, was 2,146,000 bags, as compared with July 1, 1891, 1,909,000 bags. If the latter was found sufficient for all purposes and to sustain the subsequent heavy decline, why should not the same experience occur with the present large and increasing visible supply? In fact, we have reached the end of the period of short supplies, and have entered upon an era of steadily increasing abundance of coffee, which, according to the natural influence of supply and demand means a gradual, but certain reduction of prices."

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Fine Large Dry **Codfish** In Cases

Bosnia Prunes, in casks—a few yet
California Muscatel Raisins
In Bags and Boxes

Currants In Cases, Half Cases, Barrels, and Half Barrels.

M. MASURET & CO.
Wholesale Grocers, LONDON, ONT.

PERSONAL MENTION.

Major Sloan, of Sloan & Crowther, is holidaying at the Preston springs.

Alexander Taylor, Dromore, was in Toronto this week. He is bound for the east.

Charles Boomer, of Warren Bros. & Boomer, left last week on a brief visit to Great Britain.

T. Harold Mason, of P. L. Mason & Co., who has been holidaying on the Atlantic Coast near Old Orchard, is again back to business.

W. Bremner, Perkins, Ince & Co.'s representative in the West, was in Toronto Saturday. He reported unusually large sales of new season's Japan tea.

Fred. J. Dixon, of Davidson & Hay's sample room, has returned from a holiday trip to Manitoulin Island, sunburned and primed with fish stories.

Arthur P. Tippet, of Montreal, THE GROCER is glad to hear, has sufficiently recovered from the severe sprain to his knee to be able to attend business again.

J. B. Gowanlock, with Perkins, Ince & Co., while at Lefroy, Lake Simcoe, the other day, found time to drop his "grip," pick up a fishing rod and haul in numerous herring, which were plentiful in that neighborhood just then.

J. J. Clark, Wiarton, is taking a couple of weeks' vacation, visiting Hamilton, Toronto and Montreal. He says Wiarton continues to thrive, and they hope ere long to make it a popular summer resort. As it is, the hotels are always filled. They have a population of 2,500. The chief industry is in saw mills, of which there are five. There is sufficient lumber to keep them running for perhaps another twenty years. They have also an extensive furniture factory.

Charles Parson, one of Sloan & Crowther's city travelers, has returned from his holidays. He spent them at the Canadian Chautauqua, Niagara-on-the-Lake. James Owen, another of the same firm's city travelers, has now dropped his "grip" for the fishing pole and pleasure.

R. W. Gowanlock, with Perkins, Ince & Co., took a party of about one hundred, comprising his customers and friends, to Honey Harbor a few days ago. Of course they had a sweet time, what with the character of the locality and the entertainment provided by Mine Host Gowanlock.

Albert Irving, of Sloan & Crowther's sample room, has returned to business from a two week's vacation. The two weeks he was away were fraught with much sadness. First he lost his only child, a seven months' old boy, and then he was confined to his bed himself for a week.

E. D. Holliday, of Port Perry, who purchased the Dawson stock at Raglan, was in Toronto, Saturday, and says he is doing very well in his new place. The prospects are good as farmers have excellent pea and fall wheat and oat crops, and fair barley, but poor buckwheat. They have also done well in cheese and cattle.

C. R. Cooper, of the Toronto Salt Works, paid a business visit to the Windsor Salt Works, at Windsor, for which he is the Toronto agent. He was much pleased with his inspection of the works which he accounts the finest in America. The present capacity of 600 barrels daily is being increased to 1,000 barrels daily.

THE CURRANT CROP.

G. Marcopoli & Fils, Patras, Greece, write R. S. McIndoe, under date July 26, 1894, as follows regarding the new currant crop: "The prospects for a smaller crop are still further increased day by day. Hot, dry winds continue to damage the fruit, which, where not entirely destroyed, will at least lose a great deal in both color and substance. This applies almost entirely to the vineyards on high ground, those in the plains having evaded those evils owing to irrigation. The present crop estimate is 130,000 tons, not more, and no doubt this figure will be still further decreased. Messenia (Calamata) is said to be from one-half to even one-third of what it was last year, and Pergos from two-thirds to three-fourths. With regard to quality of the different provinces it is said that Gulf will be up to the average, high ground Vostizza and Patras poor, but low ground very fine. Pergos will be nothing extra, but Prifilia, (Filiatra, etc.) excellent. From Calamata and Campos we have confusing reports and cannot vouchsafe any information. Our own opinion is that really good fruit will have abnormally high value. Prices apparently have a tendency towards opening on a basis of 9s. 3d. to 9s. 6d. f. o. b. cases for good average Provincials. This however is but a mere supposition, and in fact anything we may write at present, may, owing to the great possibility of the state of things being changed from day to day, be subject to alteration."

BRANDY RICHARD

JUST RECEIVED
A large Consignment of

RICHARD'S
C. CONTURIER'S
F. MARION & CIE.'S
} **Brandies** In bottles ½ " ¼ "

Also in Hogsheads, Casks, Quarter Casks, Octaves, and Half Octaves. Write for prices.

Laporte, Martin & Co. St. Peter Street, **Montreal**

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

GILLARD'S PICKLES

H. P. ECKARDT & Co.

Wholesale Grocers . . . . . TORONTO.

JAPAN TEA.

Full lines this season's Japan Teas now in stock. Best value in the market.

SEE OUR PRICES.

T. KINNEAR & CO.,
49 Front St. E., TORONTO.

NABOB SAUCE.

Another shipment of Batty's Nabob Sauce just to hand; get your stock replenished; it is the popular sauce of the day; don't be without it.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

J. W. LANG & CO.

WHOLESALE GROCERS

BURNHAM'S
Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO
Sole Agents for Canada.

Warren Bros. & Boomer

IMPORTERS AND
WHOLESALE GROCERS

35 and 37 Front St. East, **Toronto**

SUGARS, COFFEES AND TEAS
SPECIALTIES

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED
PICKLES

PATERSON'S
"EUREKA"
INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & Co.
41 and 43 Front St. East

We are offering some excellent values in . . . .

NEW SEASON'S
Black and Japan . . .

Teas

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

J. F. EBY HUGH BLAIN

There are Fish and Marshall's (Aberdeen, Scotland)

Scotch Kippered and Fresh **Herrings,** Preserved **Bloaters,** and **Herrings** in Tomato Sauce, are the finest packed.

Write us for special prices on these goods. It is money in your pocket.

Sales Increasing Daily

Higgin's "Eureka" Salt is now sold by every enterprising merchant with an eye to business.

It pays everybody
Will pay you too

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, August 16, 1894.

GROCERIES.

THE feature of trade during the week has been the advance in sugar, prices having gone up a full ¼c. The market is still strong and tending upward. The advance is of course in sympathy with the New York market. The demand has responded a little to the appreciation in prices, but it is not active. A good many of the travelers are taking their holidays, and business generally is quiet. The tea market both at home and abroad is gradually becoming more interesting, and mail advices announce further advances in price in England. Syrups are showing increased firmness, and the refiners are getting fractionally higher prices. The movement in canned vegetables and fruit is gradually falling off, but prices remain steady and unchanged.

CANNED GOODS.

Canned corn is being gradually less enquired after, and canned vegetables and fruits generally are dull. Prices are unchanged at 85 to 90c. for tomatoes, 90 to 95c. for corn, and 82½c. up for peas; peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. There is a good demand for salmon at $1.30 to $1.40 for first class and $1.10 to $1.20 for second class. Lobster continues in moderate demand. We quote: Flats, $2.40 to $2.50; new flats, ½'s, $1.35; talls, $1.80 to $2.25. Potted meats are in active demand. Mackerel is in good demand, supply of which does not appear to be any too large. There is a good demand for canned meats in 1's, 2's and 14's; also for sardines.

Regarding the salmon pack, the British Columbia Journal of 7th inst. says: "The run has been miserable up to the end of last week, when there was a sudden improvement, and prospects are now brighter. The anxiety of canners to get fish is attested by the fact that last week several raised their price to fishermen from 8 to 15c., and in some cases as high as 20c. a fish was offered. The pack of five canneries on the Fraser up to last Friday night was 7,400 cases, averaging a little less than 1,500 cases each. As an indication of the improvement, a cannery of the average size wired their agents Monday morning that they had 7,000 fish on the dock from Sunday night's fishing and would pack fully 1,000 cases for the day. The general opinion here is that the pack will be short. The season has now advanced too far to enable the canners to put up the expected pack, even should the fish continue to run well. The close season on the Fraser begins on the 25th inst., and the fish will have to come in very fast in order to allow the canners to make a fair pack. Some of the canners have withdrawn their packs from the market and expect better prices. It is stated that there is as yet no appreciable change in the English market. In the North, fishing has been exceptionally good on the Naas river and Rivers Inlet, but on the Skeena it has been only moderate. Two well-known canners on the Skeena are reported to have packed 4,800 cases up to July 24, the date of last advices."

On the same subject the New Westminster correspondent of the Vancouver News-Advertiser says: "The Western Fisheries Co. and Boutillier & Co., yesterday despatched a carload of fresh sockeye to New York. Canners and fish merchants are now quite pleased with the run of fish. As many as 1,200 were delivered yesterday morning from three boats, and the average over the river would be about 200 fish per boat. The canneries are therefore now in full blast. While the fish were scarce the canners gave as high as 25 cents for them, but they have now decided to allow only 8 cents each while the run lasts."

COFFEES.

No change to report, there is still being a demand for the better grades at unchanged prices. We quote green, in bags, as follows: Rio, 20 to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Java rice is higher in primary markets, a cable order at former prices having been refused, an advance of 1s. 6d. being asked. There is no change on the local market. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

An increased demand is reported for pickling spices at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 28c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

Prices have been advanced ¼c., and the tendency of the market is still upward. The idea for granulated is $4 40 to $4 60; yellows are held from 3⅜c. up, and raws at 3¼c. The advance has stimulated the demand somewhat, but there is still room for improvement in this respect.

SYRUPS.

The market is a little stiffer and sales are being effected at ⅛c. advance. Taking into consideration the time of year there are still a good many syrups moving. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Dull and uninteresting. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

There are still a good many Japan teas moving at from 17 to 25c. In the order of attention new season's Congous come next at from 18 to 40c. Some good values in last season's Japan teas are being shown at 12½ to 15c. There is a steady movement in Indian and Ceylon teas at 17 to 35c. Low grade Indian teas are scarce. In Young Hysons business is quiet.

Mail advices from London under date of Aug. 2 state that the quality of offerings of Indian teas during the previous fortnight had shown considerable improvement, but that after making allowances for this a general advance must be quoted, especially for Pekoes and Pekoe Souchongs, which closed ½ to 1d. dearer. Broken Pekoes were not so keenly competed for as the leaf tea, but common Pekoe Souchong and Pekoes show a slight recovery on the previous low quotations. The Ceylon teas, finest broken Pekoes, showed 1 to 2d. advance, and medium kinds 1d. The demand for medium and fine Pekoes has been strong, those goods marking fully 1d. per lb. advance. Common grades are ¼d. to ½d. per lb. up for the fortnight. In China teas the demand for Keemun kinds continued strong, and these grades were readily saleable at fully previous rates. In consequence of the advance in Indian and Ceylon descriptions, the attention of the trade has been taken to the same grades of China tea, and a moderate business has resulted in both old and new season's teas. The latest China telegrams with export figures are dated August 1st, and showed the total shipments from all ports amounted to 22,800,000 lbs, against 31,000,000 lbs. at the same time last year, and 33,000,000 lbs. in 1892.

DRIED FRUITS.

Nothing materially new has developed during the week. Valencia raisins are still in fair demand, with stocks light and prices

MARKETS—Continued

firm. We quote off-stalk at 5½ to 6½c.; fine off-stalk at 6½ to 7½c.; and layers at 8¼ to 8½c. A moderately good business is reported in currants at unchanged figures, as follows: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4½c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c. Prunes are quiet and steady. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c.

BUTTER AND CHEESE.

The butter market continues much as before. There is a good demand for choice butter, but taken on the whole the market is heavy and prices if anything are a little lower. Country lots are still held at about 15 to 16c. f.o.b., which are still too high for buyers' views. There are still a good many pound rolls coming in that have been made up from tub butter, and the market seems to be getting over-supplied therewith. We hear of a sale of 100 tubs of low grade butter at 13 to 13½c. for shipment to the Old Country. An increasing demand is reported for creamery pound prints while creamery tubs are still quiet. We quote jobbing prices as follows: Dairy—Choice tubs, 17c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 13 to 14c.; pound rolls, 19c. Creamery—Tubs, 19 to 20c.; pound prints, 22c.

Cheese continues slow at 9¾ to 10c. on local account.

PROVISIONS.

Trade continues good with stocks low, and the market generally in a healthy condition. Sweet pickled meats are practically scarce. Further slight advances in prices are announced. Offerings of dressed hogs have been liberal for the season and prices are easy at $7.

BACON—Long clear, 8c.; smoked backs, 11½ to 12c.; breakfast bacon, 12 to 12½c.; rolls, 9½c.

HAMS—Small and medium, 12½c.; large, 11c.; pickled, 11c.

LARD—Pure Canadian 8¾c. in tubs, 9 to 9¼c. in pails and 8¼ to 8½c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess $17.50 to $18; Canadian short-cut, $18.50 to $19; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

LIVE STOCK MARKET.

The market for live stock was a little better Tuesday than on Friday, and receipts amounted to 70 carloads. These included 1,000 head of sheep and lambs, 150 hogs and 50 calves. There was a fair demand for export cattle, with sales of choice at 4c. per lb. and ordinary to good stock at 3½ to 3¾c. per lb. Freights from Montreal are a little lower at 35c. The best butchers' cattle sold at $3.60 per hundred; it was for 10 choice animals, averaging 1,072 lbs. There were sales of choice loads at 3½c., while ordinary to good stock brought 3 to 3¼c., and inferior 2½ to 2¾c. Milch cows sold at $28 to $45 each; choice veals at $5 to $7, and bobs at $1 to $2. The demand for export sheep is good and prices firm. Sales of choice were made at 3¾c. per lb., and we believe that contracts have been made at 4c. Butchers' sheep sold at 3¼c. per lb. and lambs at $2.25 to $3 each. There was a light run of hogs, and with the exception of best qualities prices are unchanged. Choice long and lean hogs brought $5.35 to $5.40 per 100; thick fats, $4.90 to $5; stores, $4.75, and sows, $4.25 to $4.50.

GREEN FRUIT.

Oranges are practically cleaned out of the market at the moment. Lemons are moving well. Old stock is about cleaned out, and the new is arriving more freely. As far as quality is concerned, the preference is still given to last season's fruit. There is a plentiful supply of apples, but demand is poor and prices are without much basis. Bananas are in good demand, but prices are easier on account of free supplies. Much the same applies to watermelons. Supply of peaches is large, but demand is poor and prices easy. Pears are in good demand. Tomatoes are in good supply, but all coming in are taken care of. A good many plums are offering. We quote: Oranges, Messinas, half-boxes, $2.50; boxes, $5 to $5.25. Lemons, $4 to $5. Bananas, $1 to $1.50 per bunch. Watermelons, $12 to $25 per 100. Huckleberries, 80c. to $1 per basket. Lawton berries, 6 to 8½c. Cucumbers, 25c. per basket. Tomatoes, 50 to 70c. per basket. Peaches, 35 to 60c. per basket. Pears, 30 to 50c. for common; 40 to 60c. for good. Plums, 70c. to $1 per basket. Apples, $1.25 to $1.50 per brl., and 15 to 40c. per basket. California green fruit—Peaches, $1.25 to $1.50 per case; plums, $1.75 to $2 per case; pears, $1.75 to $2 per box.

COUNTRY PRODUCE.

BEANS—Quiet and featureless at $1.25 to $1.30.

DRIED APPLES—There have been sales during the week at 6¾c.

POTATOES—Market weak and demand light, while there are a good many coming in. The supply of the United States article is dropping off. American potatoes are quoted at $1.75 per brl. and Canadian at $1.50 per brl.

EGGS—Market is still weak on account of the poor quality of the eggs arriving. Good stock is worth 9 to 10c. and held stock 6 to 7c.

ONIONS—Jobbers are quoting 1¾ to 2c. per lb. for choice yellow Danvers and Silver Skins.

SWEET POTATOES—Are quiet at $4 per brl.

FISH.

White fish and trout are arriving more freely and prices are easier in consequence. A few ciscoes are on the market this week. We quote: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.75 to $2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6½ to 7c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, $1.25.

SALT.

Trade is fair. Prices are unchanged except in brls. We quote as follows: Dairy, $1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c. American rock, $10 per ton.

HIDES, SKINS, WOOL AND TALLOW

HIDES—Good buff hides are scarce, and locally are ¼c. higher. Demand is good.

SKINS—There are a few coming forward and all are being taken at 55c. for lamb skins and 30c. for pelts.

WOOL—More wool is said to be on the Toronto and Hamilton markets than ever before. There is not much doing in consequence. We quote: Ordinary combing, 17c.; fine clothing and down, 18 to 19c.; rejections, 12 to 13c.; and unwashed, 10 to 11c.

TALLOW—Demand keeps moderate for small lots. Dealers are paying 4¾ to 5½c. and selling at 5¼ to 5½c.

PETROLEUM

Trade is fair and prices unchanged, although it is anticipated they will soon be higher. Car lots are beginning to move quite freely. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

MARKET NOTES.

Lucas, Steele & Bristol report further arrivals of Noble's ½-lb. lobsters.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports business

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 887. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

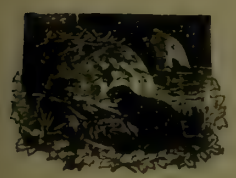
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- -:- Best Values

CLEMES BROS.

TORONTO

prospects steadily improving with him in that province, and states that trade in the grocery line is assuming a healthier air.

Wm. Ryan & Co. are holding their meats for higher prices.

Davidson & Hay report the arrival of a shipment of Kurma tea.

T. B. Escott & Co. are in receipt of a shipment of new dry cod in quintals.

W. Paterson & Son are offering gelatine for ice cream makers in 1 lb. packages.

McWilliam & Everist are selling a car of California fruit every other day at their warehouse.

'Social Tea" biscuits are advertised by W. Paterson & Son on page six of this issue.

Adams & Son report business in chewing gum as picking up considerably during the last month.

Hannah & Co. are giving 50 cents a bushel for new potatoes. Old potatoes are now done.

Davidson & Hay are offering what they claim to be good value in a bright syrup in half-barrels.

Eby, Blain & Co. claim to be offering excellent value in low price Congou teas at astonishing low prices.

Gowans, Kent & Co. are now prepared to supply the trade with all the latest designs of lamps for the fall trade.

The Ceylon teas offered by Lucas, Steele & Bristol were, the firm reports, all bought before recent sharp advance.

T. B. Escott & Co. announce that they are offering special inducements to the trade in red sockeye salmon, new pack.

James Turner & Co. have full lines of canned herrings, fresh, kippered and in tomato sauce; also preserved bloaters.

Imperial brand Fraser River salmon, new pack, is on sale by Lucas, Steele & Bristol. This firm's advices report the run poor and pack a short one.

W. H. Gillard & Co. last week made a shipment of their Diamond baking powder to Nova Scotia, where a reasonable demand for it now obtains, it is said.

Both New Orleans and West India molasses, in barrels and halves, is being offered by Lucas, Steele & Bristol at prices claimed to be very low.

W. H. Gillard & Co. are just in receipt of a wide range of new Congous, showing, they report, exceptional value, and bought before the advance in the market.

Lucas, Steele & Bristol are in receipt of a shipment of pickles from Gillard & Co., of London, England; also J. T. Morton's fresh herrings and pickles and English malt vinegar in 25 gallon barrels.

Grand Mogul tea exhibits were held at the following places the past week: D. Weir-miller, Hensall; B. G. Simpson, Brucefield;

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FIRSTBROOK BROS. TORONTO, ONT.

BOX MAKERS

WOOD PRINTERS, ETC.

SPECIALTIES:

EGG CASES, SHIPPING CASES, BERRY, SOAP, SPICE AND CIGAR BOXES.

A. G. GIBSON & CO.

TORONTO.

BANANAS, LEMONS,

California and Domestic fruits.

Send sample order.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 & 68 COLBORNE ST.

. . . . TORONTO

SOLICIT ALL KINDS OF

Fruit and Produce

J. Y. Cairns, Varna: J. Whiddon, Bayfield; T. W. Scott, Blyth. Large sales are reported in every one of these places.

Vance & Co. have to hand a consignment of choice bananas.

Dawson & Co. are in receipt of five cars of bananas this week.

As a result of the increase in the discount on starch, retailers are taking a good many 50 box lots.

Clemes Bros. received nearly a thousand baskets of Canadian peaches Tuesday, but they were all disposed of before sunset.

We notice D. R. Duncan, of Owen Sound, has taken the agency for Salada Ceylon tea, as the handsome sign on his window shows.

Eby, Blain & Co. report large sales of some especially fine Darjeeling teas, and are experiencing some difficulty in matching their teas to fill orders.

D. Gunn, Flavelle & Co. report that their stocks of meats are getting so low that they will be compelled to begin winter packing operations earlier than usual.

Smith & Keighley have a cable announcing that their first shipment of new crop Valencia raisins will leave there this week. It will reach Toronto in about three or four weeks.

D. Gunn, Flavelle & Co., pork packers, etc., report a large increase in their letter orders. The firm is making a specialty of this branch of their business just now.

James Turner & Co. have just received a large consignment of Sphinx "U" prunes which they are offering, they report, at low figures. They have also a well assorted stock of currants and Valencia raisins.

A. G. Gibson & Co. are receiving regular shipments of new lemons which are sound and cheaper than old stock. They are also dealing largely in bananas and domestic fruits.

Eby, Blain & Co. have received in stock this week direct shipments of new season's Ceylon teas in chests and half-chests. They show excellent value, being good clean leaf, syrupy and bright in liquors, in low, medium and higher grades.

A novelty is being put on the market by Jas. A. Skinner & Co. called "The Stone Beer Mug." It is intended for keeping on ice in order to serve customers with ice-cold lager. This is a new article on the Canadian market, and dealers will find it a fast seller among hotels and restaurants.

Foam Yeast Co., 79 Esplanade east, report business very brisk. "Although the company has been established only a short time," said a member of the firm, "still Foam Yeast is now known all over the Dominion and is becoming very popular. It is a new discovery and is put up in very attractive small packages which are enclosed in larger hinged tin boxes, thus preserving all its strength. We are now receiving enquiries every day from all parts of the Dominion. Sample packages will be mailed free to any part of the Dominion on receipt of a card."

The following retail grocers are noticed to be advertising Salada tea in their different local papers: F. A. Gonne, Chatham; Chas. A. Wennino, Sarnia; Merriman Bros., St. Catharines; J. L. Cruickshank, St. Catharines; Murphy & Scott, Port Dalhousie; W. R. White, Aylmer; W. B. Hogarth, Windsor; J. H. Price, St. Thomas; John Rogers, Petrolea; John Butler, Woodstock; Arch. Campbell, Lindsay; A'ex. Elliott, Peterboro'.

MONTREAL MARKETS.

MONTREAL, August 16, 1894.

GROCERIES.

THE actual jobbing movement at the moment is not of large volume, but this is nothing extraordinary during August, when the holiday season is at its height. The strictly wholesale situation, however, has assumed quite an interesting aspect on several of the leading staples. In the first place the excitement in sugar across the line, which culminated in an advance in New York on Thursday, was followed the same day by a rise in Montreal, the refiners deciding late on Thursday afternoon of last week to put up the price of granulated a ¼c. per lb. and lowest yellows 3-16c. The rise, however, has not had any effect on the movement as yet, but with the tone firm it probably will have later on. In tea also wholesalers have shown more interest regarding supplies, and the fact has led to more activity. The question of fall supplies of Mediterranean dried fruit has commenced to attract attention, and the offers so far received from the leading shippers in Denia are considered pretty high. In canned goods there is not much to report, and the same may be said with regard to other lines.

SUGAR.

Since our last report this market has furnished the most interesting phase of the week in groceries. On Thursday of last week advices to refiners here cited considerable excitement in New York, and an advance of ⅛c. per lb. on all refined sugar due to the fact that all raw sugars had been withdrawn from the market there. The receipt of this news caused some little excitement along St. Sacrament street, and materialized about 5 o'clock Thursday in the local refiners deciding upon an advance of ¼c. per lb. on granulated and 3-16c. on lowest yellows. Since the rise the tone has been firm, but the fact has not induced any change in the demand of a material kind as yet, though it ought to have that effect if the firmness is retained, which it is likely to be. We now quote granulated, 4⅜c., yellows, 3¼ to 3¾c. as to quality at the factory.

SYRUP.

The demand for syrup continues slow and the market rules quiet and featureless. There is no change in prices which rule at 2 to 2⅛c. for bright grades and 1 to 1¼c. for dark grades.

MOLASSES.

There has been no change in the molasses market. Barbadoes is quiet with only a small jobbing business doing, and round lots are offering at 26c., while car lots continue to be quoted by the combine at 29c. and single puncheons 30c.

TEA.

A fair healthy distributing trade has been done in Japan teas at steady prices. City wholesales have been doing more in the market, some 2,000 packages of Japans changing hands at 13 to 15c. for common, 16 to 21c. for medium to fine. A lot of 800 packages of Japans to arrive has also been placed at 14 to 17½c. Blacks have also changed hands at 16 to 22½c., a lot of choice Congous fetching as high as 24½c. There has also been a fair enquiry for green at steady prices. We quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

COFFEES.

There has been a fair business doing in coffee, a little more enquiry being noted since our last. Round lots of Maracaibo have been put through at 19½c. and smaller lots 20 to 21c. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

SPICES.

The spice market is steady and there is a fair demand to note. We quote: Black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c., and Jamaica ginger, 15 to 18c.

RICE.

There has been no change in the situation of the rice market. Millers report the demand as fair and that an average business is doing at steady prices. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

The interesting topic in this market at present is the question of fall supplies, and news from primary markets is eagerly looked for. So far the advices from these in raisins have been very firm, but no reliable quotations can be cited, offers ranging from 17 to 22c. The English demand is the chief factor in Spain at the moment, and as soon as it is supplied buyers here look for an easing up in prices. At present there are absolutely no Valencia raisins here, and pressing necessities are being relieved with California fruit at 5¾ to 6c. The quality of those which have so far come forward has been excellent. For currants there has been little or no enquiry. Advices with regard to the prune crop state that it is a little in excess of last years, while dates are quoted very firm. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

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FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

LARD
Especially put up for the best family trade in
Guaranteed Pure Kettle Rendered.
1 LB. BOXES
Convenient, the best way to handle lard.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH

Will Please Your Customers.

MONTREAL MARKETS—Continued

NUTS.

The nut market is steady. Stocks here are diminishing steadily and prices are firm. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

This market has not presented any particular activity since our last report. Demand has been limited and business slow. In salmon, however, advices to agents here from the coast have been of a character to strengthen prices. There has been a fairly ready sale for the Australian canned meat at the prices quoted. We quote as follows: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3 40 per doz, 2-lb. tins.

GREEN FRUITS.

An active business has been transacted in green fruit during the past week. Some eight carloads of California fruit have been sold at auction and met ready bidders. Lemons are scarce and firm at $4.50 to $5 per box. The supply of oranges is very light, in fact Rodi have been the only kind offering, and have ruled at $5.50 to $6 per box. Bananas have ruled steady under light supplies at $1.25 to $2 per bunch. Apples continue a drug, Duchess being quoted down to $1.50 to $1.75. Receipts of plums are heavy and prices are quoted at $1 75 to $2 25 per box. Peaches met a fair sale at $1 to $1.50 for California per box, and Canadian 50 to 75c. per basket. Canadian pears are coming in at 75c. per basket and California at $1.50 to $2.25 per box.

COUNTRY PRODUCE.

Receipts of eggs continue liberal and the market is easy but values show no change. Demand is moderate at 9 to 10c. for choice

(Continued on page 24.)

COWAN'S
HYGIENIC COCOA
Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.
THE COWAN CO., Ltd.
Toronto, Canada.

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Eggs, 10 to 10½c. Butter, 17 to 18c. for choice. Raspberries in pails, 4 to 5c. Blueberries, 5 to 6c.
Remittances every Tuesday.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

D. GUNN, FLAVELLE & CO.
Maple Leaf Brand
SMOKED MEATS
—AND—
PURE LARD
WRITE FOR PRICES
76-80 Front St. East, Toronto

ESTABLISHED 1890.
JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

THE exports of wheat and flour from the United States for July amount to 13,487,000 bushels. In the corresponding month last year the exports were 22,850,000 bushels.

The Toronto bakers have been holding meetings for the purpose of forming an association for the regulation of prices. It is their hope to maintain a higher price and a standard weight for the loaves sold. Should the price of bread materially increase, there is no doubt but that there will be an increase in demand for flour from the grocer, and flour and feed merchants.

A flour and feed dealer, speaking in reference to the handling and sale of flour by grocers, said: "Grocers should be very careful if they are keeping flour in stock that it is not placed near anything that will taint it." Flour is very easily contaminated, especially when placed near paraffin oil, and care should be taken that it is not so placed.

The outlook of the United States corn crop is still a very important subject in the cereal market, and speculators have been working the gossip for all it is worth. The public are still almost as uncertain as to the outlook of the corn harvest as they were a week ago. The Modern Miller says in regard to this matter: "Sections of Nebraska, Iowa, Kansas and Oklahoma have suffered from lack of moisture this week, and the general condition is thereby reduced. Missouri is all right and promises now to raise a much larger corn crop than in 1893. The damage in Iowa amounts to from 35 to 40 per cent. of the corn area; in Nebraska and Kansas about 30 per cent.; but the great areas seeded to corn in those states must be taken into consideration in comparing the prospective harvest with that of last year or previous years. Kansas City is selling corn and hay to points in Iowa, Kansas and Nebraska, much of which is destined for points that buy corn every year. In Western Kansas, a large portion of Nebraska and Iowa, where corn is badly injured, farmers are cutting it for fodder. Most of the damage done in Oklahoma is in a region not considered in the corn crop estimates of former years."

THE MARKETS.

TORONTO.

FLOUR—Business remains quiet, and little change is looked for before September. The majority of the city mills are again running, and are selling at unchanged prices. We quote: Manitoba wheat patents, $3.55 to $3.65; strong bakers', $3.35 to $3.45; winter wheat patents, $3 45 to $3 60; Ontario family, $3 to $3.25; straight rollers, $2.90 to $3.05.

BRAN—The demand is fairly good for the season. There is still a scarcity of bran in the city mills, and those that are at present running are offering at from $13 to $13 50 per ton.

SHORTS—City mills have been unable to supply the demand, owing to the fact that they have been running steadily. The price is unchanged at from $16 to $16.50 per ton.

SCREENINGS—A fairly good business is doing. Good screenings are selling at from $12 to $12 50 per ton.

NOTES.

There has been a slight improvement in the sale of flour during the past week, and grocers report cereals to be more in demand.

F. Dean, grocer, of Parkdale, is devoting one of his spacious windows to the display of flour, while in the other he is exhibiting a fine assortment of fruit.

Worthy of notice is the display of flour made by T. Bletsoe, grocer, Parkdale, and it is in keeping with the interior of his store—neatly and tastefully arranged.

MONTREAL.

The local grain market was quiet to-day and without any new feature of importance to note. No. 1 hard Manitoba, 73 to 74c.; No. 2 hard Manitoba, 72 to 73c.; Peas, per 66 lbs., in store, 72½ to 73½c.; No. 1 oats, per 34 lbs., 39½c.; No. 2 oats, per 34 lbs., 38 to 39½c.; No. 3 oats, per 34 lbs., 35½ to 36c.; corn, duty paid, 57 to 58c.; barley, feed, 46 to 47c.; barley, malting, 50 to 53c.; rye, 52 to 53c.

A fair amount of business was transacted in flour on local account, and the market was moderately active and steady. Winter wheat, $3.25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

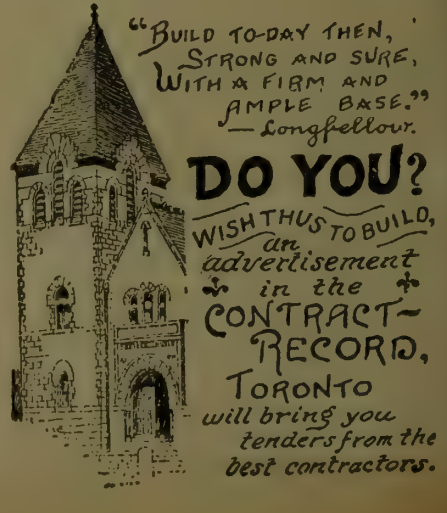
There was no change in the feed market. The demand was good and values were firm. Bran, $15.50; shorts, $17.50; mouillie, $20.

The market for oatmeal was quiet and unchanged. Standard, brls., $4.30 to $4 40; granulated, brls., $4.30 to $4.40; rolled oats, brls, $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

In flour there appears, at least on the part of the millers, a firmer feeling. The movement here is slow, and no change in price is reported on account of the difference in freight. Small quantities continue to come in via Boston. Cornmeal is rather easier, though still firm. The price at the mill did reach $3.15, but is now off to $3 00, which is about 15c. over last week's price, being an advance of about 35c. As always there is a difference as regards the corn crop, but from best advices it would appear to be short. Millers here have a fair stock of corn now on hand. Oats are somewhat off in price, and dealers are not inclined to buy except for actual need. Prospects for a good crop in P.E.I. are much better than a week ago. Hay in this province has been found in splendid condition. We quote: Manitoba flour, $4.20 to $4.30; best Ontario, $3.50 to $3.60; medium, $3.35 to $3.50; standard oatmeal, $4.50 to $4.75; roller oatmeal, $4.65 to $4 75; cornmeal, $3 00 to $3.10; granulated cornmeal, $3.55; middlings, $22 to $23 on track; bran, $18 to $19; cottonseed meal, $30 per ton; oats, on track, 42 to 43c.; small lots, 47 to 50c.; French beans, $1.45 to $1.50; Canadian h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; pot barley, $3.85 to $4.00; round peas, $3.65 to $3.75; hay on track, $9.50 to $10; small lots, $10 to $11; rice, 3¼ to 3⅜.

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50, and 60 cts.
If "SALADA" is not already sold in your town, why delay in applying for the Agency. It will prove most valuable. Purchase it in small quantities and return it if it does not prove satisfactory. There is no risk for the purchaser. . . . . .
P. C. LARKIN & CO.
WHOLESALE AGENTS.
25 Front St. East. TORONTO.



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Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

This label on your barrel indicates . . .

A uniform high quality

Put up in barrels of 100 lbs. net.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price $1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

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Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.

Orders Solicited. Our Goods are Guaranteed

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

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All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS—Continued.

caudled stock, and 7 to 8c. for culls per doz. Honey meets with a fair jobbing trade at 8 to 9c. per lb. The hop market is quiet at 10 to 12c. for good to choice and 3 to 7c. for old. Receipts of new potatoes are very heavy, but demand is good at 90c. to $1 per brl.

PROVISIONS.

There was no important change in the local provision market to note. The demand for pork, lard and cut meats was fair for small lots, but on the whole the market was quiet and steady. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The easier feeling in butter intimated last week has had further development. Actual transactions in creamery have transpired at a lower level, which furnish a fair basis for a lower range of quotations. A factoryman was in town Saturday offering a line of 100 odd boxes of July make and did not meet with very urgent buyers. The quality, it was claimed, did not grade very high, and it is understood that he closed the lot out at 18c. For strictly finest goods, however, it is pretty certain 18¼c. would be paid. Dairy goods continue, as they have been all along, dull. It is claimed that there is now quite a quantity of Western dairy in receivers' hands on spot. Buyers contend, however, that is held too high to suit their ideas, and for this reason no business is doing and values on it are nominal. Finest creamery, 18 to 18¼c.; creamery seconds, 17¼ to 17½c.; fine Townships, 16 to 17c.; fine western, 14 to 15½c.

CHEESE.

Cheese on spot moves along on much the same lines, and, as it has done all along, fails to show any marked sympathy with the course of affairs in the country. If shippers are to be believed there is little encouragement in their private advices to permit of business at what goods will cost now. It is, therefore, still a stand off, and the new business on legitimate orders is limited. The tone, however, in view of the prices that have been paid this and last week, and were again paid to-day, is steady. The speculative element control the market, and while they are able to do so there is no prospect of cheaper cheese. Reports from the country show plainly that factorymen are not urgent sellers, except in a few sections, even at the advance which has been offered to them. Those who are east of Toronto, having practically closed out their July make at full figures, are in no present hurry to sell, which is an influence in strengthening the market. In view of the fact that the spot movement is small, it is difficult to quote prices, but a buyer with an open order could certainly not fill it to-day inside of the prices quoted below. We quote: Finest Western colored, 9½ to 9⅝c.; finest Western white, 9⅜ to 9½c.; finest Townships', 9⅛ to 9¼c.; finest Eastern colored, 9 to 9⅛c.; finest eastern white, 8⅞ to 9c.; under grades, 8⅝ to 8¾c. Cable 45s.

ASHES.

The market for ashes is quiet owing to light offerings. We quote: First pots, $4; seconds, $3.70, and pearls, $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

Fred. Hughes got back from Murray Bay this week, looking as brown as a berry.

Laporte, Martin & Co. are prepared to supply molasses at the most favorable rates.

J. Alex. Gordon & Co. report that the consignment of Australian canned meats is working off very nicely.

Caverhill, Hughes & Co. have now close at hand some of their first of leading brands of B.C. canned salmon.

The cargo of molasses (1,500 puncheons) for John Pinder & Co. was received last week, the barque Runymead entering on Friday last.

Hart & Tuckwell have in stock now some especially tempting Rodi oranges. As oranges are scarce on this market they are doing a good trade with them.

The catch this season of Scotch salt herring is a very fine one. Marshall's well known goods in this line therefore are meeting a good demand, especially in kegs.

There is, according to leading tea brokers, an absolute scarcity of Gunpowders in this market. One of them had a good order on Monday, and found it impossible to fill it.

W. T. Costigan & Co.'s advices from the coast state that the Fraser River pack of canned salmon is very poor, and that the aggregate for the canneries on the Columbia River will be 100,000 cases short.

Norman Croker, who is at present calling on Lower Province grocers in the interests of Tetley's teas, reports a good demand for this brand. "The many old country people in this province," writes the firm, "doubtless recognize the flavor of Tetley's as that they used to get in the teas they drank in Merry England."

Gillespie & Co.'s advices from Denia state that no change in the raisin market can be expected until after the first steamer sails for Liverpool on the 20th. The fruit in this port is going forward on the basis of 19s. 6d. for fine off-stalk, 22s. for selected and 24s. 6d. for layers.

Tetley's teas' stand at the Exhibition in Winnipeg—July 23 to 28—was quite a centre of attraction, owing not only to fine showing made, but also to the fact that these teas were being served free to all comers. The flavor of these teas seems to strike home to the palate of the amateur," they write, "and the Hudson Bay stores who sell them in the Northwest report a steady increase in their output."

Cables to Rose & Laflamme state that the prune crop this year will, it is expected, be in excess of that of last. Quotations for first shipments are on the basis of 13s. to 19s. 3d., according to quality.

ST. JOHN, N.B., MARKETS.

St. John, N.B., August 16, 1894.

BUSINESS during the past week has been quiet. The excitement in cornmeal is rather off, although market continues firm at present prices, which is, however, somewhat off from full advance. The direct importations of tea are coming to hand. One day last week six carloads, being 2,651 packages, were received. This tea was but forty-eight days on the road. The values showing are extra good. The number of Americans traveling through here this year

AGENTS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BRYANT'S ROOT BEER—AGENTS WANTED for Montreal, Winnipeg and British Columbia; sole control of province given. Apply BRYANT, CANADIAN GROCER Office, Toronto. 33

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15.00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

TELL YOUR CUSTOMER

that "ACME" is the only Table Salt that does not get hard and you have a clear conscience. It's worth having—so is the salt. The SALT sells at 10c.

TORONTO SALT WORKS
128 Adelaide St. East,
City Agents. ....TORONTO

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

DON'T BE PUT OFF !

Ask your Wholesale Grocer to give you

"KENT"

Bottled or Bulk Pickles.

They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PICTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

High in quality

All our goods are as represented.

Delhi Canning Co.

Low in price

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO CO.

TORONTO

MARKETS.—Continued

has been much larger than usual, and American money has driven our own out of general use. Even the silver dollar is in active circulation. It is a question with a great many if there ought not to be a discount on it, as our money will not move with any such readiness in the States. The banks not accepting it tends to keep it all in circulation, making it often inconvenient. At present the matter seems one sided, to prevent which something must be done. Reports from Prince Edward Island are for splendid crops in hay, potatoes, grain and fruit. Even oats, which on account of an insect which appeared on them, and which it was feared would do much harm, but which has on account of the weather been largely driven away, will turn out much better than was expected. In the country market the principal change has been in lamb, which has been off in price, selling as low as 7½c. In the savings bank the deposits for June exceeded the withdrawals by $3,691.77, figures being $93,003.23, against $96,695. In lumber no change is reported, most shipments going to British ports. Export business in lime is small.

SPICE—There is no change to report, and movement among these lines is small. We quote: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; bicarb. soda, $2.30 to $2.38; sal. soda, 1 to 1½c.

SALT—A fair business is being done at steady figures. There is a cargo of coarse afloat for here. We quote as follows: Coarse salt, 48 to 50c.; factory filled, $1 to $1.15; Canadian 5-lb. bags in brls., $3 25; 10-lb. bags, $3.10; American salt in 20-lb. wood boxes, 20c.; 10 lb. boxes, 12c.

TOBACCO — Movement is always large. McDonald continues to sell at his cut prices, but shows no sign of further reduction. His tobaccos are sold here as follows: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Tecumseh, 65c.; Beaver, 62c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands are sold at: T. & B. Myrtle Navy, 59c.; cut, 70c.; Lily, 46c.; chewing, T. & B. black, 48c.; Mahogany 12's, 48c.; and 7's, 48c.

CANNED GOODS—Those who have bought their salmon would seem to have an advantage. A telegram from one of the largest canners on the Coast to his broker here reads: "None to offer; present run salmon failure." There is a fair stock of old salmon still on the market, and as the quantity sold here to arrive is not large, it is expected that loss on those carried over will not be as large as was expected. In vegetables market is firm. Spot prices are as follows: Corn, 90 to 95c.; peas, 90c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; oysters, 1's, $1.50; 2's, $2.25; corned beef, 1-lb. tins, $1.65; 2-lb. tins, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2; peaches, 2's, $1.70 to $1.90; 3's, $2.70 to $2.90.

OIL—No change in values is reported and business is but fair. Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13⅛c.; 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, commercial, 90c. to $1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

DRIED FRUIT AND NUTS—In raisins demand is somewhat off, dealers waiting for the new fruit on which some very low prices have been quoted. Evaporated and dried apples, like Valencia raisins, will come in on a bare market. Nuts except peanuts move but slowly. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 5¾c.; London layers, $2.10 to $2.20; muscatels, loose in boxes, 6½ to 6¾c.; prunes, 5½ to 6c.; California, 11 to 12c.; currants, barrels, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—The trade is very active. The finest California fruit ever seen here is to hand this season, particularly plums. Oranges and lemons are 50c. higher. Raspberries are about out of the market, the crop was not a large one and prices held firm. Gooseberries are firmer. Apples, which promise a large crop, it is reported will find ready sale in England and on the continent. The crop in Ontario and in the States is reported large. It is hoped the packers here will follow the example of those in Ontario and see that the greatest care is taken in putting up the fruit. The careless manner in which it has been packed has told against the Lower Province fruit in the past years. We quote: Lemons, $4.50 to $5 50; oranges, $5.50 to $6; bananas, $2 to $2.50; grapes per basket, $1 to $1.25; tomatoes, native, $2.50 to $3 per crate, cucumbers, 25 to 30c. per doz; watermelons, 40 to 45c. per doz.; gooseberries, 40c. per peck; California apricots, peaches and plums, $2.50 to $3 per crate; apples, $3.50 to $4; California pears, $3.50 to $4.25; Bartlett pears per brl., $7.50 to $9.

DAIRY PRODUCTS—Cheese is quiet, and factories are off about ¼ of a cent. This is about the dullest part of the season for cheese. The feeling in the cheese market at large is firm. In butter the market is firmer; the hot weather has kept a good deal of the butter back. Demand for creamery continues to improve. Eggs are in good demand, the presence of off stock and the hot weather tends to keep the price down. Good stock find a ready sale, at 10c.; creamery butter prints, 21c.; tubs, 20c.; dairy tubs, 16c.; cheese, 10c.

MOLASSES—The last steamer from the West Indies had but 50 casks aboard. Stocks here move slowly. No change in price from last week. Barbadoes, 27 to 28c.; Porto Rico, fancy, 43c.; choice, 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SUGAR—Demand good; price not over firm. In granulated it is in a great measure being sold at a loss. The experience of those speculating in sugar this summer, though not as bad as those who did in flour, has not been of the pleasantest. Granulated, 4¼ to 4⅜c.; yellow, 3¼ to 3⅞c.; Barbadoes, 3¾ to 4c.; Paris lump, 6 to 6¼c.; powdered, 6 to 6¼c. Syrup, 35c.

FISH—Halifax is getting some of the fish which usually come here owing to better prices obtainable there. Price of dried is steady. Fresh fish are scarce. In smoked herring, lengthwise tend to firmer prices than medium. Large cod, $3.50 to $3 60; medium, $3.25 to $3.35; pollock, $1.75; bay herring, half brl., $1.40 to $1.50; ripplings, $1.75; medium smoked herring, 11 to 12c.; lengthwise, 10 to 11c.

PROVISIONS—No change reported; movement is quiet. Clear pork, $19 to $20; P.E.I. mess, $16.50 to $17; prime, $13.50 to $14; plate beef, $13.50 to $14; extra $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

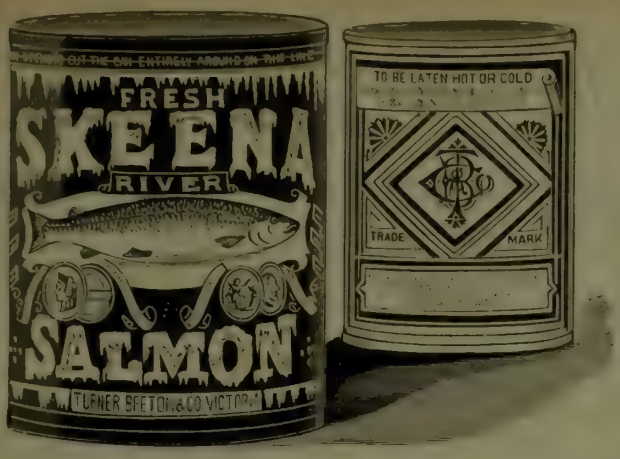
JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto, Canadian Agents.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO

GROCERS

Do you know that

Golden Finnan Haddies

Are cured, smoked and canned immediately after being caught.
Are the highest grade canned Haddies.
Are ready for table use.
Are very nourishing.
Are easily digested.
Are superior to all others.
Are for sale by the leading wholesale grocers.
Are fully guaranteed by the packers.

NORTHRUP & CO. Canners' Agents ST. JOHN, N.B.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

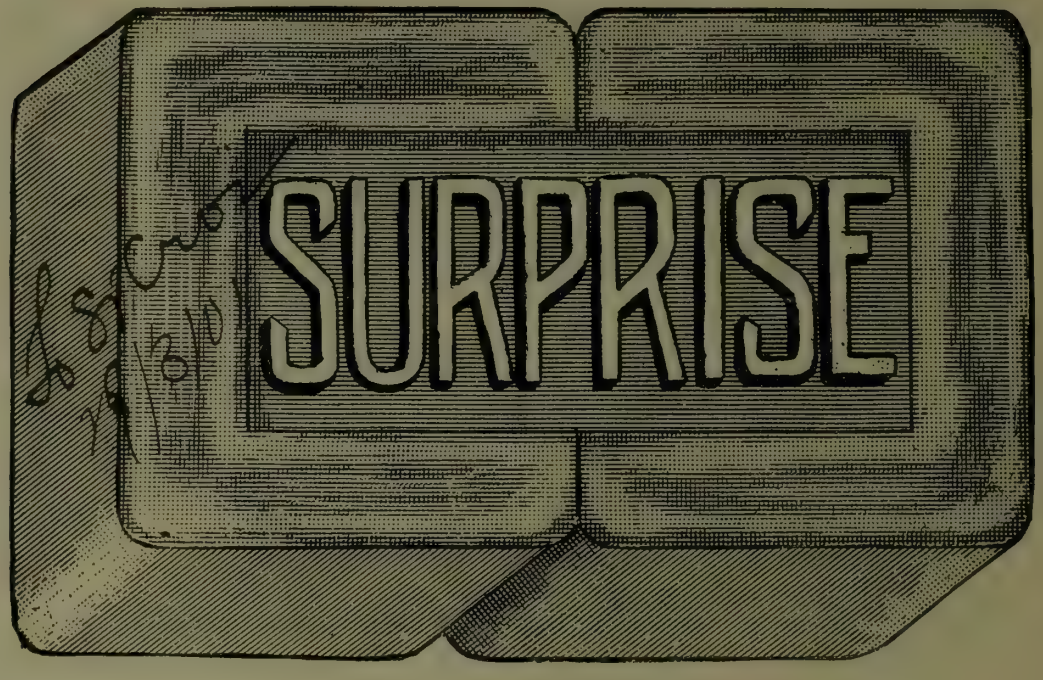
The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A PURE SOAP

AT A FAIR PRICE



BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

ST. JACOB'S CREAMERY.

A WRITER in the Waterloo Chronicle of a recent issue, who signs himself "Visitor," has this to say of the above creamery:

Among the most important industries of the county is the above prosperous e tablishment carried on by W. and A. Snyder and W. H. Brubacher. Few young men in the county would undertake to risk the investment of the amount of capital this firm of young men have at a time when butter is selling for less than they now pay for the cream. Last year the firm manufactured 130,000 pounds of butter, all of which was shipped to England or the Lower Provinces. At one time they had over $22,000 worth of butter in stock. A reduction of several cents a pound would have ruined them, but they pluckily held on to the butter until a favorable time, when several cents a pound was cleared on the lot and the firm put upon an independent financial footing.

The firm has between four and five hundred patrons and six teams out gathering the cream. Christian Wideman and Ben Lichty go north, David Letson goes east, George Porter and Philip Wire go west and south. It is through the courtesy of these gentlemen that the list of patrons of the creamery is gradually increasing.

At the present time the firm is paying more for the cream than the price of butter in England and is turning out 1,500 pounds of butter per day, and average over 1,000 pounds of butter per day during the season. And such butter! It makes your lips water to see it. It is not touched with a hand from the time it is sent in as cream until it goes out as butter in 25-lb., 50-lb. and 70-lb. tubs. The staff who turn out this really excellent butter consists of W. H. Brubacher, manager; W. and A. Snyder, secretary and treasurer, and Jacob Killer, Isaac Good and E. Hollinger, assistants. All of these have become experts in the business. The cream as it is brought in in large cans is run into large tanks which are surrounded with ice and two streams of ice-cold water (from two artesian wells) run around the vats, thus keeping the cream nice and cool over night. The next morning the cream is run into two large square box churns, where it is churned until it becomes granulated. When the sweet buttermilk is drawn off water is run in and the butter well washed, after which it is put into tubs and thence run into the butter machine, where every particle of water is squeezed out. Salt is now added and the butter well mixed by the large revolving machine; it is then taken out and deposited in the St. Jacob's and Waterloo refrigerators, and kept there until a favorable market is open for it. To carry such an immense quantity of butter requires a large capital and a cool head when to sell. What a reduction there would be in the price of butter on our local markets if 10,000 pounds a week were put on our markets; therefore, the firm are public benefactors to the farming community in investing their capital to hold over the farmers' butter for a favorable season and ship the same to a foreign market instead of glutting the home markets. But, best of all, the farmer still retains his milk for his calves and pigs, while the good wives and daughters are saved the hard work of churning the butter.

Now, the reader will ask, what becomes of the buttermilk drawn off? Well, the writer tried hard to get some one in Berlin or Waterloo to start selling the same. But it seemed beneath the dignity of some who should be working at something to take hold of the matter. So the local agent, to oblige many who are fond of this really healthy and delicious drink, will bring a load down with him every time he has business up that way, and it can be got of him at ten cents a gallon if a can is sent along. In fact, the request for this buttermilk has become so great that an extra rig may be put on the road. Housewives say it is better for baking purposes than any other milk, and when too sour to use it makes excellent feed for the pigs. Farmers fetch the washings of the butter by the thousand-gallon loads for their pigs, hence the demand for the fine pork of this vicinity. We congratulate our farmer friends on having such an excellent

Indurated Fibreware

from *Induratus* (Latin) hardened, and *Fibre* (French) the fine, stringy substance found in animals and plants,

Is a ware made of the toughest wood fibre, specially prepared, then shaped by tremendous hydraulic pressure, and hardened or indurated, by chemical process. First manufactured in this country in 1884, it has been constantly improved on since, and has now reached the acme of perfection.

Indurated Fibreware is made into Tubs, Pails, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc. Its peculiar advantages are that it

Will not shrink or swell.
Will not taint milk or any liquid.
Cannot leak, water-soak or rust.
Has no hoops to rust or drop off.
Being seamless, bottom cannot drop out.
Is lighter than a wooden pail.
Imparts no taste or flavor to its contents.
Is proof against kerosene, benzine, vinegar, and ordinary acids.

In addition to its many superior qualities, this ware is forced upon the notice of the public by most persistent and aggressive advertising throughout Canada.

To keep up with the times you must have in stock

E. B. EDDY'S INDURATED FIBREWARE

Factories at Hull, Canada. **Branches and agencies in chief cities.**

institution as the St. Jacob's creamery in their midst, and hope they will continue to patronize the same, as it is as much for their benefit as it is for that of the proprietors that the business is carried on. In conclusion, we would compliment the proprietors for for their pluck in thus having established such an important industry in the county, and wish them continued success in their enterprise.

Eby, Blain & Co. claim to be offering excellent value in low price Congou teas at astonishing low prices.

A "WORD" FROM R. B. ELLIS.

P. C. Larkin has received a letter from R. B. Ellis, the well known and popular ex-broker, late of Toronto, now of Vancouver, in which he says: "I like this place very much indeed. Of course it is new, and perhaps a little rough compared with Toronto, but the summer climate is perfection. Fairly warm in mid-day, with evenings and nights delightfully cool and balmy; very little wind, but always a light breeze. If you get too warm you can just step to the front door or window and look at the snow on the tops of the mountains across Burrard Inlet. On a clear day it only looks as far as from Front to College streets, but is really about twenty miles, measuring up the side of the mountain. One never gets tired of looking at the scenery. It is really grand. There is good sea bathing which my boys enjoy very much. One splendid thing here is the water supply. It comes from a lake formed by damming up a stream seven miles up a mountain gorge,

HEALTHFUL

NUTRITIOUS

MacLaren's IMPERIAL CHEESE possesses immense advantages over other cheese—viz., that it is always ready, economic and does not deteriorate.

ECONOMICAL

CONVENIENT

Sold in Brown Stone Jars Only

A. F. MacLAREN & CO., TORONTO

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

Is Now For Sale Everywhere in the

United States and Canada

as its use as a table beverage in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU, 12 St. John Street, Montreal, Que.

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles & sauces.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

The Latest Out

THESE WHOLE SPICES ARE COMBINED FROM AN OLD ENGLISH RECIPE IN USE IN ENGLAND FOR OVER FIFTY YEARS
PURE GOLD
WHOLE
PICKLING SPICE
PRICE
5¢

THESE WHOLE SPICES ARE COMBINED FROM AN OLD ENGLISH RECIPE IN USE IN ENGLAND FOR OVER FIFTY YEARS
PURE GOLD
WHOLE
PICKLING SPICE
PRICE
10¢

Our 5 cent and 10 cent Packages **Old English Pickling Spice**

WRITE FOR PRICES

PURE GOLD MFG. CO.
TORONTO

and is as clear as crystal. It is so delightful to drink that you do not require any whiskey, but I believe there is a very little used here. How are things in Toronto? I cannot lose interest in Front street and its people, who treated me so very kindly. I see you have "Salada" for sale, even out as far as here. I called in at the firm who has it for sale (J. C Hutchinson & Co., and they seem to be very fine people and do a rattling good trade.

"With kind regards to all in the trade in Toronto, R. B. ELLIS."

A BIG SOAP FACTORY.

Lever Bros., manufacturers of Sunlight soap, have issued a circular from their factory in England from which THE GROCER gleans the following: "From pole to pole is a distance of nearly 8,000 miles, yet it would only require 200 days for the soap made at Port Sunlight to reach from the north to the south pole, and at the same rate of production, an unbroken line of Sunlight soap reaching to the moon (a distance of 225,000 miles), could be made in less than 6,000 working days. This means that equal to a mile of Sunlight soap is made every fifteen minutes." Lever Bros. have recently increased the capacity of their factory from 800 tons to 1600 tons per week. Two years ago their factory covered 10 acres; now it covers 20 acres. Their site has also been increased to from 50 to 86 acres, with a wharfage of one quarter mile. In order to increase their capital to $7,500,000 they put on the market last June 50,000 shares at £10 each. All these shares were sold at once, and the demand exceeded the number four-fold.

Cooper Bros., chartered accountants, London, Eng., report the sales of this firm for one year to amount to $5,000,000 in value.

A PRUNE MAN IN TOWN.

Gino Kabiglio, son of Salamon Kabiglio of Trieste, Austria, packer of the "Atlas" brand prunes, was in Toronto a few days last week. This is his second visit to Canada, having been here in July of last year. Mr. Kabiglio is a young man of fine appearance and an interesting conversationalist.

THE GROCER had a brief talk with him, and the conversation naturally turned upon the new prune crop.

"The crop," he said, "will be larger in Bosnia and Servia, but smaller in Bohemia. Taking it all round, however, it will be the same as last year."

"Are there any particular features in the trade?" queried THE GROCER.

"A feature of the prune trade is the almost total absence of demand for cask prunes, the consumption being almost entirely for the larger sized fruit prepared and packed in boxes."

"About what time do you expect the first shipment will be made?"

"About the end of September or early in October. Prices for first shipment are lower than for the corresponding shipment last year. This is due chiefly to the falling off in the demand from the United States. The demand from that country has fallen off a great deal of late years, principally on account of the development of the prune industry in California. In what we called the good years, say four or five years ago, the United States took about 200,000 boxes of our prunes annually, while last year they only took 25,000 boxes."

Mr. Kabiglio left for the west Friday night.

FRONTIER MERCHANTS "EXCURT."

The Frontier Merchants' Association held its annual excursion to Toronto, Wednesday. There were nearly 170 in the party, and among those comprising it were noted Wm. and E. W. Vabey, J. J. Kelly, E. E. Hart, J. H. Atwood, Thos. H. Allan, Geo. A. Clark, A. B. Hurrell, J. T. James, Mrs. Benner, all merchants, of International Bridge. An effort was made to induce the Fort Erie merchants to close up their stores and come along with the party, but John Sheppard was the only one who saw fit to comply. The day was fine, and, of course, the excursionists had a good time.

THE SALMON CANNING SEASON.

THE following from its New Westminster correspondent appears in the Vancouver News-Advertiser of Aug. 5. Steveston is meantime a very busy place and it has a large population. Its many canneries are all in full swing and it is estimated that 1,800 boats are engaged fishing at the mouth of the river and in the Gulf. All sorts of habitations have been erected. There are houses of wood, houses of tin and houses of canvas. All nationalities are here living in amity together. There are Chinamen, Japs, Indians, Canadians, Americans and Europeans, old and young, male and female. Excellent order appears to prevail in the community.

Till this week little work was done at the canneries, but though the fish have not yet entered the river in large numbers they are to be got in plenty out in the Gulf. It is easily evident, however, that fishing in the Gulf is a much more dangerous matter than fishing in the river, as the gale is stronger and the waves are more turbulent. The scene on the gulf was a most animated one, in fact the boats looked like a flock of sheep spread over a lawn.

The pack already up at the Gulf of Georgia cannery is 3,000 cases, at the Steveston cannery 2,700 cases, and at the Guichon cannery 1,900 cases. The other canneries will doubtless have an equally large pack on hand.

As many as 500 fish have been got by one boat, but so far the averages have been much below that, in fact yesterday morning the average would not exceed 40 fish per boat.

Speaking with a canner as to Indian fishermen, he said he found it very unprofitable to employ them. They insist on being engaged by the day at from $2.25 to $2.50 per day. He finds them very lazy, and in consequence the fish they catch cost too much. He seriously contemplates parting with them all and engaging whi e men instead. If there is substantial foundation for this canner's statement, it is time the friends of the Indians took them in hand and got them either to give a better day's work or to fish at their own risk. The services of the Indian women appear to be highly appreciated in the canneries.

The Gulf of Georgia cannery yesterday shipped 500 cases of fish by the Yosemite to be taken to Victoria, and there transhipped to the Seattle boat to be sent per Northern Pacific Railway to Montreal. This appears rather a roundabout course, but it shows the great advantages of competition.

The Gulf of Georgia cannery, popularly known as "Windsor's" is a splendidly fitted up one with a capacity to turn out 2,000 cases per day if the fish were to be got in plenty. They have altogether 75 boats fishing for them. On their wharf there were about 1,200 fish lying ready to be handled, and that they deemed a very small quantity.

I rise to say that

GRAND MOGUL TEA

Is leading all other teas, and it should, because it is the best tea.

THE BEST PACKAGE
THE BEST ADVERTISED
THE BEST SELLER

All live merchants buy it at once.
Many write to us for it.
It is to the interest of all grocers to push it, because pedlars can't get it.

T. B. ESCOTT & CO.
Sole Agents London, Ont.

Fall In

to line, and buy what all live dealers are buying at the moment. The demand for **PICKLING SPICE** is good just now, and the best package on the market is put up by

DOMINION SPICE MILLS

The Right Combination. The Right Flavor.
The Best Value. No Other Like It.

Todhunter, Mitchell & Co.
TORONTO

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE bailiff is in possession of the premises of Alex. L. Hay, fruit, Hamilton.

Geo. Rowbotham, grocer, Victoria, has assigned.

John McMaster, general merchant, Perth, has assigned to W. A Campbell.

D. McCarthy, fruits, Montreal, is offering to compromise at 20c. on the dollar.

Business has proved unprofitable to John S. Baxter, grocer, Smith's Falls, and he has assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

Louis Renaud & Co., St. Cunegonde, Que., have dissolved.

Middleton & Kneeshaw, warehousemen, Montreal, have dissolved.

J. D. V. Roy and V. Clinche, cheese makers, St. Edouard de Frampton, Que., have registered a partnership to carry on business as cheese makers under the style of Roy & Clinche.

SALES MADE AND PENDING.

The stock of W. Kennedy, grocer, Spanish River Station, Ont., is advertised for sale.

The chattels of George H. Harper & Co., millers, Dundas, are advertised by assignee for sale.

CHANGES.

H. J. Dager, drugs, Norwich, has been succeeded by J. H. Haker.

L. H. Fitzgerald, grocer, Winnipeg, has sold out to Harry Morgan.

W. M. Harrison, drugs, Neepawa, has opened a branch at Arden, Man.

J. J. Woodcock, hotel, Deseronto, has been succeeded by James Stewart.

H. Renaud has been registered proprietor of the grocery firm of Louis Renaud & Co, St. Henri de Montreal.

FIRES.

Peter McLaren, lumber, Macleod, N. W. T., has been burned out.

W. J. Manning, grist mill, Balmoral, Man., has been burned out.

N. B. Heath, general merchant, Leduc, Man., has been burned out.

W. C. Harrison's planing mill at Norwood, was burned Friday night; loss $9,000, insurance $3,000.

These have been burned out in Springfield: R. W. House, general merchant; J. Milgan, grocer; D. K. Millard, grocer.

The Grand Trunk grain elevators at Forest, were burned Friday, together with 6,000 bushels wheat and 2,700 bushels oats; loss $6,000, insurance $5,000.

DEATHS.

Geo. Thompson, saloon keeper, Victoria, is dead.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

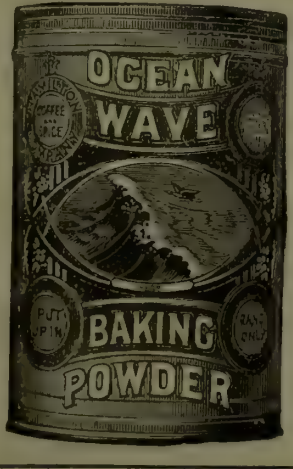
GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

The Hot Weather is Weakening

JOHNSTON'S FLUID BEEF IS STRENGTHENING.

Keep up your Strength by taking it regularly.

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,

MONTREAL.

We will mail to your customers samples of

NELSON'S GELATINE

THE VERY BEST QUALITY MADE.

Economical, Convenient, Delicious.

WHOLESALE OF

FRANK MAGOR & CO., 16 St. John St., Montreal

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 17, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ¼ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
¼ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER:

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	20	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb.	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 95

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., LTD., BRANTFORD, ONT.

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		11½ 12
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" ½'s "	33	36
Sardines Amer. ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 60
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans		....	2 60
" .....2 "		2 60	2 65
Lunch Tongue..1 "		3 40	3 50
" ..2 "		....	6 90
English Brawn. 2 "		2 75	2 80
Camb. Sausage. 1 "		....	2 50
" " .2		....	4 00
Soups, assorted. 1		.. .	1 50
" " .2 "		....	2 25
Soups & Boulli.. 2 "		....	1 80
" " .6 "		....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	800 pieces. 6 00
Tutti Frutti Girl	
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	0 85	
" 6 " " ...	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN	c. per lb	
Mocha	28	33
Old Government Java	25	35
Rio	20	22
Platation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd		33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		34
Our Own "		32
Jersey "		30
Laguayra "		20
Mocha and Java		35
Old Government Java	30	32 36
Arabian Mocha		35
Maracaibo		30
Santos	27	28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 26	0 28
Epsom Salts	0 02½	0 02½

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

Wintergreen Berries **Cinnamon Breath Pills**

Tea Berries . . . **Princess Lozenges**

IN HALF BOTTLES

By having them in this attractive form your sales will double. Try them and see.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4½
" Filistras, bbls	4	4½
" " ½ bbls	4½	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8¾
" Panarita (finer than Vos.)	7½	8
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7½
" Anchor C, "	0	6
" " E, "	0	5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	5½	6½
Fine off-stalk	6½	7½
Selected layers	8½	8½
Raisins, Sultanas	4½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	.....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons	4 25	4 50
Oranges, Messinas, ¼ bxs	....	2 50
" " boxes	4 50	4 75

DOMESTIC

Apples, Dried, per lb	6½	6½
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	....	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00	0 60
" Red Winter	0 00	0 60
" Goose	0 00	0 59
Wheat, Spring, No. 2	0 00	0 62
" Man. Hard, No 1	....	0 70½
" " No 2	...	0 69
Oats, No. 2, per 34 lbs	37½	38
Barley, No 1 per 48 lbs	47	49
" No. 2	...	...
" No 3	...	...
Peas	..	64
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	....	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS:		
Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES:		
From Toronto, per keg	....	3 80
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 "	3 50	
ROPE: Manilla	0 09½	0 10
Sisal	0 06½	0 07½
New Zealand	0 07½	0 08
AXES: Per box, $6 to $12.		
SHOT: Canadian, dis. 12½ per cent.		
HINGES: Heavy T and strap	04½	05
" Screw, hook & strap.	03½	04
WHITE LEAD: Pure Ass'n guarante ground in oil.		
25 lb. irons per lb		4½
No. 1 "		4½
No. 2 "		4½
No. 3 "		4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	....	0 22
" dairy, tubs, choice	....	0 17
" low grades to com	0 13	0 14
Butter, pound rolls	0 19	0 20
" store crocks....	....	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz.....	0 9½	0 10
Beans	1 25	1 40
Onions, per bag	....	1 25
Potatoes, per bbl	....	1 75
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 00	0 08
Mess pork	17 00	17 50
Pork, shortcut, p. bbl...	18 50	19 00
Hams, smoked, per lb...	0 11	0 12½
" pickled	0 12	0 12½
Breakfast Bacon	0 11	0 11½
Rolls	....	0 08½
Backs	0 11½	0 12
Lard, pure, per lb.....	0 8½	0 9½
Compound Lard	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan.....	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6¼ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6½
Sago	4¾ 5½
Tapioca, ...	4½ 5½
Goathead (finest imported)	6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	[illegible]	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs., 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure.....	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4½
" " Kegs.....	4½
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry.....	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4 40	4 60
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing.....	5½	5¾
Powdered, bbls	4¾	...
Extra bright refined.....	4	4½
Bright Yellow.....	3¾	3¾
Medium "	...	3¾
Dark yellow.....	...	3¾
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY
WORTHILY

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	60
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

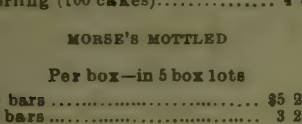
SOAP.

Ivory Bar, 1 lb. bars per lb	6
Do 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

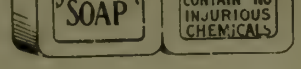
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 85
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP
72 bars per box
1 box...$3 00
5 " ... 2 85
10 " .. 2 75
25 " ... 2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GUNPWD

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	16	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00
Cigarettes, all Tobacco—		
Cable	7	00
El Padre	1	00
Mauricio	15	00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug	4s. Solace	16 lbs.	58
" " "	8s "	16	68
" " "	8s. R. & R. 12½		68
" " chew	7s. R. & R. 14½		58
" " "	7s. Solace 14½		58
" " "	8s. R. & R. 16		58
" " "	8s. Solace 15		58
O. V. - plug	8s. Twist	16	58
O. V. - "	3s. Solace	17½	58
O. V. - "	7s. "	17	55½
Derby, - "	12s, "	17½	51
Derby, - "	7s. "	17	51
Athlete, - "	5s. Twist	9	74

WOODENWARE, per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 " "		1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 " "	"	1 60
" 3 " painted	"	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00
Washboards, Globe		$1 90 2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

	per case.	
Matches, 5 case lots.	single case	
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 grs. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz	
Mops and Handles, comb		1 25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd		3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made.
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
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Fruit package of all descriptions.

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All Grocers in Canada

ORDER IVORY BAR SOAP

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PUREST, BEST AND GOES FARTHEST
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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

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LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

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Always Trustworthy.

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THE CANADIAN GROCER

VOL. VIII TORONTO, AUGUST 24, 1894. No. 34

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MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

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ENGLISH BISCUITS

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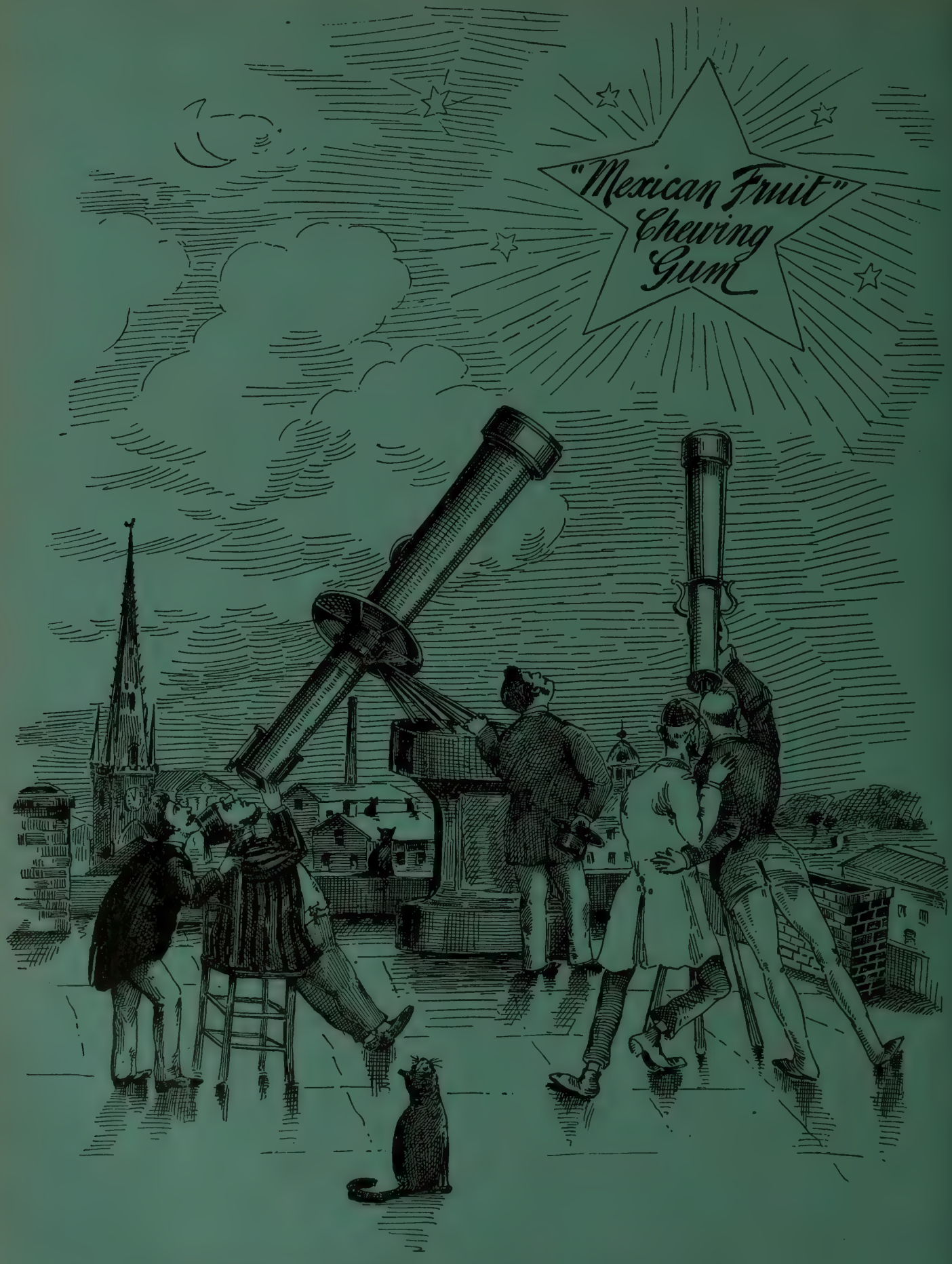

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Cocoas and Chocolates

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FOR STRENGTH

This brand is always reliable. Highest test 98.50/100 % pure.

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PURE ENGLISH SALT

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Chloride of Sodium	99.33
Sodium Sulphate,	trace
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When looking for a good packet tea
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Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

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Is just about as satisfactory as a tolerably good egg. That's one reason why we only manufacture one grade, which now represents absolute perfection in Condensed Milk. We guarantee it; so can you. Order from your wholesaler or direct from us.

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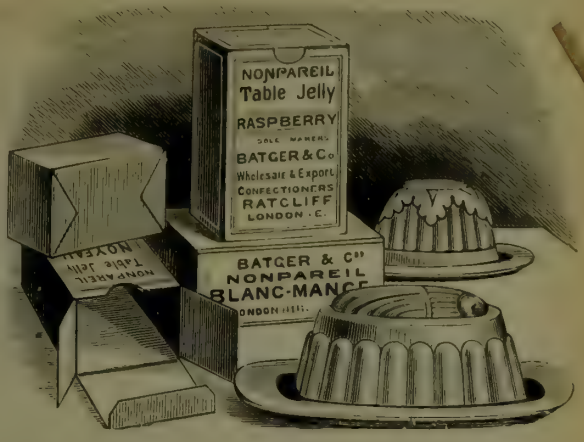

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IN LEAD PACKETS.

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FROM INDIA & CEYLON.

Soufflet Cases Pie Collars Ice Cases

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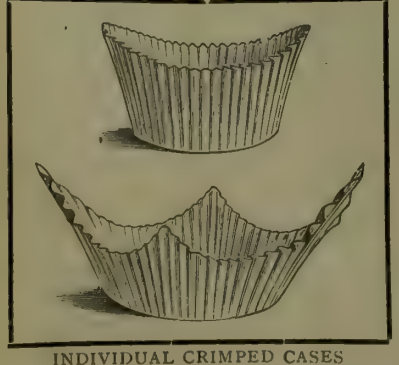
Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.



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We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

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Now in Stock

STAR BLEND OF INDIA, CEYLON AND CHINA TEAS

In 20 and 60 lb. Boxes

Ask travelers for Samples.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal

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Fresh... Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
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FOR SALE BY ALL LEADING GROCERS.

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EVERLASTING
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THE CANADIAN GROCER

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J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

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DO NOT BESPEAK HARD TIMES.

EVIDENCES are wanting that the condition of the country is unhealthy; but evidences are forthcoming to prove that the country is healthy.

The Government savings' banks returns for 1893 recently published are of the latter character.

These banks are the depositories of the savings of the masses. And when people are hard up, not only do they not increase their savings, but they are of necessity compelled to draw upon what they have in their day of prosperity put aside. No one will gainsay this. Yet, notwithstanding the hard times that some people have been bemoaning, we find that last year not only did these people increase their savings, but they withdrew less than they have done any year during the previous five years.

The total number of depositors in the Government savings' banks last year were 148,868 against 145,400 in 1892, while they deposited $7,708,000 against $7,056,000 the latter year.

The number of withdrawals was 73,000, and the amount withdrawn $6,631,000, against 77,000 and $7,230,000 respectively in 1892.

The total amount on deposit at the end of the fiscal year 1893 was $24,153,193, including interest. Not so bad a nest egg, after all, for a people suffering from "hard times."

The fact of the matter is, we are too much in the habit of crying "wolf" when no wolf is nigh.

Half the time it is "scare" talk, and the want of confidence it breeds that clogs the wheels of commerce and prevents their running as freely as they otherwise would.

When business is quiet, instead of sitting in sackcloth and ashes, merchants should exert a little more ingenuity to bring trade. That is the sensible way—that is the right way.

CANDLE YOUR EGGS.

IT is not wise to trust the doing of a thing to anyone else when you can do it yourself.

The commission merchant candles the eggs he sells the retailer, but that is no reason why the retailer should not repeat the operation before he sells to the consumer.

Just now, when so many held and bad eggs are being placed on the market, it is necessary that the retailer should exercise more than usual care in the matter of eggs.

A bad egg may mean a good deal. It may mean the loss of a customer.

The trouble is that too many retailers are not precautious enough in the matter of eggs. Numbers of them never candle an egg, and numbers of them as a result have a reputation that they cannot be relied upon for supplying fresh eggs.

It is worth while for the retailer to take a little extra pains to satisfy himself as to the quality of the eggs he has for sale.

The grocer who has earned a reputation for keeping good butter and eggs has opened a door through which customers will come in to buy other things, and has laid a good foundation upon which to build a good business.

People always have a weakness for the man who can be relied upon to please their stomachs.

A good way to test eggs is to cut a dozen holes in the top of a box, and an aperture through the side. Inside place a mirror on which to reflect the eggs when they are placed in the holes. By this means it can be seen at a glance whether the eggs are good or bad. The experienced "candler" will probably prefer the more expeditious method of picking up half a dozen eggs at a time and holding them before a candle in a darkened room.

But by whatever means you may do it, candle your eggs.

CANADIAN BEANS AND U.S. TARIFF

CANADIAN bean growers and exporters should benefit by the new tariff in the United States.

In the face of a tariff of 40 per cent. we sold the States 273,354 bushels, valued at $351,058, during the fiscal year 1892-3.

The importance of the American bean market to us may be gathered from the fact that our total exports to all countries, the States included, was 776,313 bushels, valued at $355,682, showing that all other countries combined took less than 3,000 bushels from us.

The people of the United States are great bean eaters, but they are not great bean raisers, in spite of the fostering care of a high protective tariff, and the persistency with which the press have urged the farmers

of that country to cultivate more extensively this popular article of food.

And if under a high tariff they could not be induced to do so, what can they be expected to do under a lower tariff of 20 per cent.?

During the fiscal year ending June 30, 1893, the importations of beans into the United States aggregated 1,225,607 bushels valued at $1,206,689, and on which duties to the amount of $490,243 were paid.

As already pointed out Canada's contribution to the total imported was 273,354 bushels. What Canada's crop of beans on an average aggregates we have no means of ascertaining, the Government returns classifying beans and peas under one head, but we doubtless raise enough to spare the United States a few more than we did last year. Then if it is worth our while we can increase our acreage anyhow. And it does look to be worth our while.

TRADE DEVELOPMENT THE ISSUE.

THOSE who claim to know allege that the real issue in the conflict between China and Japan is whether progress shall be the rule in Corea.

China is credited with a desire to preserve Corea in its pristine condition as a hermit kingdom, while the Japanese are said to be in favor of opening up that country to trade and civilization.

The "pristine condition" referred to is deplorable. The old feudal system obtains there, while abject poverty is the condition of the great mass of the Coreans. The country is rich in minerals, but they are undeveloped except a little gold, and all the precious metals the King claims as his own. In one part of the country there is a rich seam of anthracite coal, for the product of which a high price could be obtained at Hong Kong or Shanghai, but it is quarried for the use of the palace, and its export is prohibited.

Corea has long been known as a nation low in the scale of civilization, and the revelations of the past few months have emphasized this knowledge. If, therefore, the real issue of the present war is as stated, let us hope for success to Japanese arms. Otherwise the people of this country are unconcerned how the conflict ends.

The trade and navigation returns do not show that Canada either buys from or sells to Corea one dollar's worth of goods, but if Japan, by trouncing John Chinaman, is going to increase our opportunities—or the opportunities of any other civilized nation for that matter—for doing business with that country, well and good. We have, no doubt, a few things which we could sell the Coreans, and they have in all likelihood a few things which they would not object to sell us.

THE EMBARGO ON CANADIAN CATTLE.

IT is not with good grace that Canada receives the announcement that the British authorities have finally decided that the embargo against Canadian cattle entering that country must continue.

But what are we going to do about it? It is evident that something is wrong in the state of Denmark.

It has yet to be demonstrated that pleuro-pneumonia exists in Canadian cattle, but that no contagious disease is to be found among them is another thing.

Experts in Great Britain aver that there is, and they are not likely to say so unless there is some ground for it.

The duty of Canadians is now to search out this evil thing, its cause, and its cure.

It may not have developed in this country, but it is evident that some of our cattle have been affected by some disease or other when they reached Liverpool.

We want to get our cattle into the British market again on the hoof, and the best way in which we can do this is by seeking out and removing the cause which has deprived us of the privilege we once enjoyed.

THE CHEESE POSITION.

THE cheese market in Canada has got into an interesting condition to those of a speculative turn of mind.

THE GROCER'S Montreal correspondent on Monday last had an interesting half hour's chat with one of the leading Montreal shippers.

According to this gentleman the cheese market on this side of the water was entirely controlled by the speculative element. If country cost was any criterion, the cheese market was firm with a strong upward tendency. On the average the cost of recent purchases in the country was one-quarter cent higher for those of the corresponding period last year, and the latter were generally admitted to be high enough. In fact, the Canadian factorymen this season have realized fully one half cent more for their July cheese than they have in previous seasons.

They certainly have made money on their early goods, and substantial money at that, and of course it is none of their business if the buyers do make a cent or not.

The prospects of the latter are not so definite. Their purchases have cost them all the way from 9¼c. to 9½c. per lb., and on the face of it the argument seems to be against such prices this season.

They are comparatively high, and how the owners of goods costing this money will come out only the future can decide. Exporting firms are—to use a colloquialism—into it with both feet, and how they are going to come out will be seen later.

On the face of it the argument seems to be against high prices. Though drouth is spoken of, it is held that the shrinkage in this respect is fully made up for by the increased number of establishments turning out cheese this year, and that, allowing for all drawbacks, the make this year is an average one.

The shipments of cheese this year from Montreal are in excess of those of last year for the same period. There is a large quantity of cheese in cold storage which has got to be marketed some time or other, reliable estimates placing it at 500,000 boxes in the United States and Canada.

Reports from Great Britain are not bullish in their tenor, for they all speak of a largely increased make, some statements pointing at 20 to 30 per cent. of an increase.

If this is correct, it means, based on the aggregate British output, a quantity of cheese almost if not double our season's exports.

It is also worthy of note, despite the way prices on this side have been climbing the scale, the public Liverpool cable on cheese stubbornly refused to budge a peg until Thursday last, when it jumped 1s.

Another point worthy of mention is that shippers in Montreal don't seem to be rushed with orders, for the reason that their limits prevent them from doing business. No buyer can secure finest cheese under 9⅞c. At the present time this means that he must get over 47s. c.i.f, and at that price he will have to do some close figuring to come out even, while it is unlikely, if values continue

GOWANS, KENT & CO.

TORONTO AND WINNIPEG

We are and intend to be for some time to come the Leaders in Lamps and Lamp Goods

Right Prices, New Goods, Quick Sellers. Write for Colored Cuts and Price Lists

GOWANS, KENT & CO. Toronto and Winnipeg.

THE GILES COMPANY, LITH., N.Y.

No. 840. Decoration 6034.

to go up in the country, that business can be done on this basis even very long.

In the meantime nothing seems to bother the speculative element, who still keep at it hammer and tongs. Factorymen last week got ¼ to ⅜c. more per lb. for their output than in any previous season for the last six years, yet buyers seem to be still hungry for choice.

In addition to the full figures paid, offers have been made to contract September and October's at 10¼c. in the Brockville and Belleville districts, while factorymen have refused bids of 10c. for their August makes.

These contract offers have not, as far as we can learn, been accepted by factorymen.

It may be remarked that factorymen at present are in a good position to hold. With the exception of some in the townships and down around Quebec they are practically sold right up to date. This means that their shelves are clear and that they can be in no hurry to sell.

If all we can hear is to be believed, action in this direction would fall in line with the views of quite a few buyers.

Anyone who has got cause to sell should carefully consider whether advice to hold their make is entirely disinterested or not.

DANGERS OF AN "UPLIFT."

DEAR GROCER,—Is it not ambition to rise which leads men onward and upward in professions and in business? Is this not the oil which keeps the axle of the whole machinery of life running continually? And are there not dangers of an "uplift" in all these pursuits? If a laborer were called to ascend the lofty spire of a church to assist in some repairs near its apex, he would realize that his new and loftier position greatly increased his personal perils. A slip or a stumble on his part, that would be a little matter while he was on the ground level, might prove fatal to him when his standing place was two hundred feet above the roadway. A tourist who would give slight heed to dangers in a pleasant valley among the mountains would have a sense of growing danger with every hour of climbing toward a mountain summit; and his outlook from a lofty crag a thousand feet above the valley would require a steadier head and a firmer foothold than were called for on the lower plane. So in every sphere of human experience dangers increase with the "uplift." A man cannot be in such danger of falling when his feet are on the ground as when his head is high above his fellows; and his perils grow with his upward progress. With every promotion in business or in station there are new responsibilities and new opportunities of harming one's self or one's fellows by mistakes or failures in duty. Many a man at the head of a large mercantile or manufacturing establishment, or an extensive financial or railroad corporation, or in high political station, realizes the increased perils of his position to such an extent that he longs at times to be back in an humbler place where his blunders and lacks concerned only himself, or those in a limited sphere, instead of involving the interests and welfare of large numbers. Promotion has its attractions and its advantages, but it cannot be said to lift one above perils, or to diminish dangers to him who rises. Knowledge, wealth, station, influence, and power of all kinds, with all the gain that they proffer to anyone, have special and corresponding dangers unknown to those who have not risen so high in the world. And no one of us can ever rise to such a mental or moral elevation that he is above weakness or temptation. And he in business who counts himself already above danger of failure is perhaps in the direst of peril. The present condition of trade throughout the Dominion calls for judicious, not reckless, moves to be made by its business men, and the order of the march should be carefulness and better times are sure to follow, and the "uplift" in trade will then stand upon a surer footing.

A TRAVELER.

Toronto, Aug. 20, 1894.

THE EGG TRADE.

D. Gunn, Flavelle & Co., Toronto, have issued the following circular re eggs. It requires no comment:

The very unsatisfactory condition of the egg trade in this city is apparent to all engaged in the trade, both in the city and adjacent towns; but the cause is not so genrally known. Why should eggs go begging for buyers in Toronto to-day at 7 to 8c. per dozen when they are worth in New York 17c.? It will only take about 5c. to pay freight thence and duty. It is simply because the quality is poor.

Why is this? Do not our Canadian hens lay good eggs? They do. There are no better eggs than those produced here. Then what is the trouble? Simply this: They are not fresh.

Many farmers and country dealers do not market their eggs when fresh, but they got into the vicious habit of holding for a rise in price, and not having storage of suitable temperature, a few hot days catch them. They are then hastened to market, arrive out of condition, and are unsalable. To-day there are hundreds, yes, we believe thousands of cases of eggs held here for which the receiver would be glad to get any price, but for which there is no sale. Attempts to force these into consumption have turned consumers against eggs generally, and other articles of food are now taking their place. The consumption of eggs in the city at present is not half of what it should be if stock were good.

The loss the country has sustained during the past month from deterioration in the value of eggs is very great, for every egg was once fresh and salable, and there has always been a good demand for fresh eggs.

Notwithstanding all this, there is still a demand for fine fresh eggs.

THE SALMON PACK.

NEWS, Vancouver, August 15: With the arrival of the Danube from the north yesterday morning, comes the news that the salmon canneries all along the North-west Coast are closed down. These consist of the eight on the Skeena, one on the Naas, one on Lowe Inlet, one at Alert Bay, and two at River's Inlet. The run, however, still continues, but despite the fact, with the exception of those on the Naas and River's Inlet, the packs are small, not running over three-quarters of the average put up, and there is little probability of operations being resumed. The fish have been of larger size and excellent quality, and although troubled somewhat with a strike amongst the fishermen, in all other respects the season has been a very quiet one. The following are the packs so far reported:

	Cases.
Naas River	20,000
Skeena—	
Inverness	8,000
North Pacific	9,500
Aberdeen	8,000
Balmoral	7,000
British America	7,500
Diamond C	8,000
Royal Canadian	8,000
Standard	6,500–62,500
Lowe Inlet	9,000
River's Inlet—	
Wharnock	13 000
British Columbia	27,000–40,000
Alert Bay	2,000
Total	133,500

On the Fraser the run still continues in large numbers. Fishermen are kept hard at work, and the canneries have all they can do to keep up with their supplies of fish.

B. C. Commercial Journal, August 14, has the following salmon news: Further advices have been received by the steamship Danube, which arrived from northern canneries Monday morning. On the Skeena, the cannerymen are disappointed, extensive arrangements having been made in anticipation of a full pack. The weather has been generally bad for fishing, and the packs of the canners run from about 6,500 to 8,500 cases each. At River's Inlet, the B. C. Canning Co.'s two canneries have put up 27,000 cases. The Wharnock is also reported with from 12,000 to 13,000 cases.

Alert Bay Cannery has a pack of about 2,000 cases.

The Naas River canneries of the Federation brand are reported to have filled 20,000

cases. The run on the Naas is said to have been an exceptionally good one this year.

A late advice from Ladner's Landing says that there has not yet been a full day's pack on the Fraser River, but it has been fairly good during the past week. At a number of the canneries the average pack for the week was 3,000 cases.

Last week was the first really good one since the beginning of the season. Previous to that the fish were only running in driblets. Prices to the fishermen were advanced from 8c. per fish—the usual figure—to 15c., and in some cases 25c., to induce the fishermen to keep at work. Even last week, with a fairly satisfactory run, there were not sufficient fish to keep the canneries employed to their full capacity. The total pack for the Fraser all depends on the next two weeks' fishing, and even with a big run it is feared that the canneries will fall far short of filling the tins already made. A three-quarter pack is expected in some quarters, but it is a matter of great uncertainty.

The Fraser River packs to date vary considerably. Some report an average of 5,000 cases to the cannery, others 7,000 cases, and some of the larger canneries are reported to have put up 10,000, 13,000 and 15,000 cases.

The markets are unsettled, and canners are looking for advanced figures

AMONG THE RETAILERS.

A. G. AULT, of Seaforth, who formerly conducted a general store, has gone exclusively into groceries.

J. Comb, of Palmerston, is in Bonnie Scotland with relatives.

Mitchell Bros. & Co., of Galt, are about opening up in Aurora.

J. Colborn, of Paisley, will move into his new store in a few days.

J. H. Strickland, grocer, etc., Cannington, has opened a branch store at Bolsover.

J. S. Sharpe, formerly of Pontypool, has bought out William Watson, of Cadmus.

Fred. Rogers, of Enniskillen, has gone to the Old Country. He will be away about three months.

J. Rothwell and James Whitefish, two Walkerton merchants, are summering with their families at Southampton.

Stuebing Bros., Berlin, have had a large fruit trade this season, and general business has been likewise good with them.

Sam. Ashton, of Hampton, is seriously ill. He is about seventy-five years of age, and fears are entertained of his recovery.

John Waddel, of Harriston, has been confined to his bed for several days, but he is expected to be all right again shortly.

Hilborn Bros., general merchants, Baden, have just completed their first year in business, and it has been a successful one. Hilborn Bros. are pushing and energetic, and to those who know them their success is not surprising.

Henderson & Son, who opened up in Georgetown a few months ago, are reported to be well pleased with the results obtained.

Peter Bros., Walker on, are making an addition to their store. It is about 40 feet long and will be devoted to a clothing and boot and shoe department.

Robertson Bros. & Co., of Drayton, adopted the cash system about six months ago, "and it works like a charm," said a traveler who had called on the firm lately.

J. H. Shields, Palmerston, has had an addition made to his store and is now occupying it. Mr Shields is credited with having one of the neatest stores on the W. G & B. railway.

"Steiss & Good, Berlin, have one of the nattiest stores on the G. T. R. west, and they have a largely increasing family grocery and fruit trade," a traveler was heard to say the other day.

Wm. Clay, son of the well known W. P. Clay, grocer, Galt, is representing the Hamilton Coffee and Spice Co. in Western Ontario. Mr. Clay's friends wish him success in his new venture.

A unique and attractive window display has E. S. Cressman, of Hanover. He has the whole of one of his windows devoted to fruit jars which are tastefully arranged and filled with a varity of colored waters.

D. McEachren and family, of Clifford, are now residing at their summer cottage "Argyle," Southampton. "Mac. is one of those men whom the boys always like to call upon," enthusiastically remarked a traveler.

J. S. Boddy & Bros., of Bradford, have made extensive alterations in their handsome store. They have extended its length nearly 25 feet, and made other improvements. THE GROCER hopes that Boddy Bros. will be compelled to enlarge their premises again before long.

N. S. Bowman, general merchant, Conestoga, has refitted his dry goods department with new shelving, greatly improving the appearance of the store. Mr. Bowman is one of the oldest merchants in the county of Waterloo, having been in the business there for some 30 years.

Robert Mitchell, of Guelph, familiarly known as "Bob," has one of the best equipped grocery stores in the "Royal City." His is the old John A. Wood business, with whom Mr. Mitchell served his apprenticeship, and Mr. Mitchell receives a large patronage from the best city and rural families.

Scott Bros., who bought out the business of MacWillie Bros., King street east, Toronto, have issued a writ for $2,000 damages against the latter for alleged breach of contract. The charge is that MacWillie Bros. have not abstained from doing a jobbing trade since they removed to Yonge and Richmond streets.

Coulter & Perrin, of Pontypool, decided to dissolve partnership the other day. In pursuance of this the store was closed up, and Mr. Coulter took a trip to Toronto. After three or four days, Messrs. Coulter & Perrin found they could not get along without each other. Then the partnership was firmly cemented again and the store opened for business.

S. Ruthven & Co. have removed from No. 377 Parliament street, Toronto, to No. 346 the same street. The latter was formerly a private dwelling owned by the firm, but it has been turned into a large and attractive store by the addition of a new front some 40 feet in length. The store has two large plate glass windows, and at night is brilliantly lighted with patent gas burners. The arrangement of the stock and store well maintains Ruthven & Co.'s reputation in this respect.

J. A. McKerchar, of Winnipeg, has found it necessary to make extensive alterations in the interior of his premises, so well and favorably known to the people of the Prairie City as the Maple Leaf store, which is now in the fourteenth year of its existence. The division between the front shop and the back store room has been taken away and the shelving on both sides extended to the rear end of the building, where a nicely arranged office is situated, the combined arrangement of stock and fixtures giving evidence of the progressive nature of this establishment, which is one of the largest and most successful grocery houses in Winnipeg.

FLY CATCHING SCREENS.

A correspondent of the Scientific American, G. P. Yule, of Clinton, Ia., tells a grateful public how to put in window screens and not have any flies in the room. First place the frame on the outside of the window, the wire to be on the inside of the frame. Nail on moulding on each side and at the bottom to cover the ends of the wires, but let the wire cloth extend over the nail on top of the

Established 1850

Pulpit Lamps

With Automatic Extension

NEW
CHEAP
PRACTICAL

Can be attached to an Organ, Desk, or any piece of furniture requiring a Light.

Write us for any information regarding it.

James A. Skinner & Co.

TORONTO, ONT. VANCOUVER, B.C.

Honest Goods FOR Honest Grocers

L. P. & Co.
Absolutely Pure Spices

These Goods are all Pure and Pure in all ways.

On hand—English Malt Vinegar in 25 gallon barrels.

Lucas, Steele & Bristol - Hamilton

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new **"BON-ACCORD"** Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

Wholesale Agents for **HAMILTON**

Bensdorp's Royal

Dutch Cocoa

Have pleasure in advising they have arranged with manufacturers to sell this well known brand at old prices in spite of heavy advance in duty.

frame. Put no moulding at the top on the inside. If you will give the flies a chance, they will alight on the screens and walk up and out. Take any common window screen and place it on the outside, but instead of closing the space at the top, take a hammer and pull the top moulding off from the screen; let the space then be open between the top of the screen and the sash. When you draw down the window shade half way, or down to the top of the screen, and the open space is thus left across its top, you will see the flies go toward the light and walk up the screen and go out. All the flies that come in from the screen door when it is open go to the window screen and thus go out.

DRY GOODS.

TORONTO MARKET.

TRADE has picked up very considerably during the past two weeks, although it has not yet attained ordinary proportions. The orders for fall delivery now being taken are much more generous than those secured in July. Not only have retailers decided to buy staples, but they are also buying more in novelties. Braids, jets, fancy dress goods, underwear, ribbons, grey flannels and blankets are a few of the lines in which most attention is centred.

The millinery openings next week, beginning on the 27th, will attract many buyers to the city and liven the house trade.

A special lot of lace curtains in three prices to retail at $1, $1.25 and $1.50 respectively are shown this week by John Macdonald & Co. The quality and patterns are said to be much better than ever seen before.

A new dress facing can be procured from W. R. Brock & Co. It is called R.D.F., and is a combination of a braid and a cord. This corded edge is where the wearing qualities are found, and it is claimed to be much ahead of a wholly flat braid or a velvet facing. It is easily attached, is low in price, and should be popular. It can be procured in black, cream, navy, four shades of brown, fawn, cardinal, etc.

The special number of THE DRY GOODS REVIEW, issued this week, contains about 60 pages, is resplendent with a special colored cover, and is valuable as an index to the fall trade.

Wyld, Grasett & Darling have passed into stock this month some very desirable lines of men's umbrellas. They show special value in steel rods, both nickeled and japanned, with laventine, gloria and silk tops, and new designs in handles. These are most attractive goods and worthy of inspection. They also show a number of lines with 27-inch paragon frames, in various cloths made from American designs. Their finer numbers are made with pure silk coverings and small, nobby frames known as the "Cobweb," "Featherweight Perfectum," etc.

In W. R. Brock & Co.'s dress trimming department, lace braids, military, Hercules, and fancy wave braids, jet trimmings, jet gimps, and other more extreme novelties are shown in abundance. The collection is thoroughly up to date, both in point of designs shown and with respect to colorings.

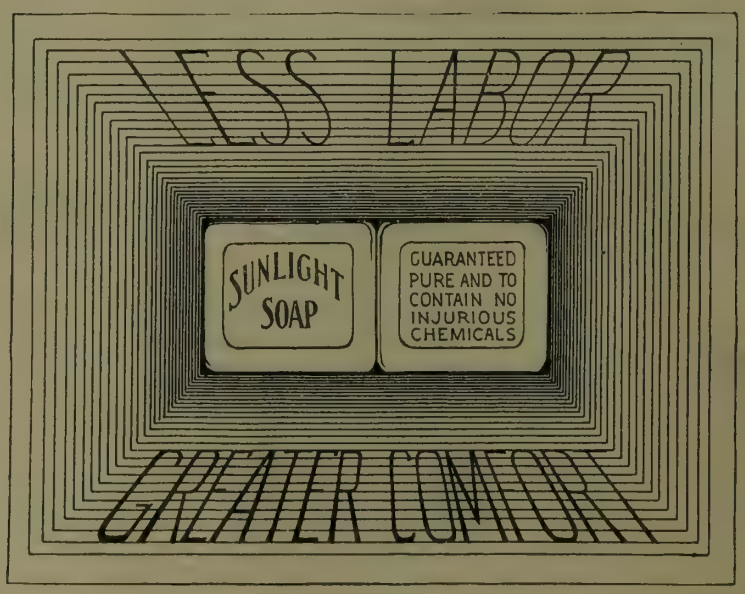
Samson, Kennedy & Co. are running on laces and trimming novelties just now. They have a very large range of the newest things in both these lines. Jet gimps and jetted laces are leading for trimming purposes, and promise to hold fairly well throughout the season. Their smallware department is especially well stocked.

MONTREAL MARKETS.

The wholesale millinery openings have been announced for the week of the 4th of September. A call at the different warehouses elicited the fact that it was too early for them to speak of their goods.

It is understood that the firm who secured the round lot of prints at a cut of 12 to 15 per cent., which was the clearance of a line in first hands, are carrying the bulk of them over until next season. They have marketed a small portion of them, however, and it was no doubt from this fact that talk of a

BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

KURMA
THE TEA OF TEAS
TRADE MARK
INDIGENOUS INDIAN TEA PLANT.

Put up in

½ and 1 lb. packages
and 5 lb. . . . . .

Tins.

Davidson & Hay Wholesale Grocers and Importers Toronto.

regular campaign of lower prices by the manufacturers arose.

Thouret, Fitzgibbon & Co.'s glove department report that in fancy glace gloves, cadet blue, navy and myrtle are about the only shades likely to be the "go" for fall wear. Dark tans and browns are good under any circumstances, but greys seem to have had their day.

Brophy, Cains & Co. say that black will be a very fashionable color this autumn. There will be a run on black silks, gros grain taffetas, bengalines, and gros de Londres They have the goods.

Thibaudeau Bros.' new carpet showrooms, which have been referred to in previous issues, have a very handsome appearance at present. This firm shows an unusually large range of carpets.

Any buyer who likes to look at some handsome lines of fine fall underwear, mufflers, etc., should spare some time when they get a call from Matthews, Towers & Co.'s travelers. If they want any goods of this sort they will not find it time wasted.

Those who have check s lks left in stock should have them made into petticoats. Check silk petticoats are the mode in Paris; the handsomest have a ruffle of lace around bottom and a broad flounce of lace above it. The laces you can get from Brophy, Cains & Co.

A busy warehouse when the writer called was the big store on the corner of Victoria square and Craig streets of S. Greenshields, Son & Co. Their stock of English and other imported goods is as usual a very complete one.

J. G. McKenzie & Co. report more activity in domestic tweeds and woolens, and hold that the indications in these point to more activity. They have experienced quite a brisk time recently in Canadian underclothing.

The domestic tweed department of Gault Bros. is a busy scene just at present. The demand for fall tweeds has shown more life than other lines, and this firm's trade in Canadian goods of this sort is, perhaps, the largest in the country.

The valley of the Pembina River which is about a mile wide, is in many places this season, a vast hay meadow, for owing to the dry summer many portions of the valley usually too wet can now be gone over with the mower, and strong forces of men are at work cu ting and stacking all along the river. The Pilot Mound Sentinel says that the quantity of hay secured will be prodigious.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat **Desiccated Rolled Oats**
Desiccated Rolled Barley **Self-Rising Buckwheat Flour**

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Fine
Large
Dry
Codfish
In Cases

Bosnia Prunes, in casks—a few yet
California Muscatel Raisins
In Bags and Boxes

Currants In Cases, Half Cases, Barrels, and Half Barrels.

M. MASURET & CO.
Wholesale Grocers, LONDON, ONT.

TRADE CHAT.

A. R. CAMPBELL, Carman, Man, is building an addition to his hotel, whereby he has largely increased his facilities for accommodating the public. The hotel has now two sample rooms. A bus runs to and from the hotel for the accommodation of the guests.

H. P. Eckardt & Co. are holding a large stock of all kinds of tea bought at the bottom of the market.

Kelly & Co.'s flour mills at Brandon were completely destroyed by fire Thursday night. The loss is fully $55,000; insurance, $33,000.

George E. Boak & Co., Halifax, received a cable Saturday from the Spanish West Indies, stating that the duty on Canadian fish had been removed.

The general store of Hercules Burwell, Lawrence Station, was broken into the other night and thirteen silver and nickel watches and a lot of other goods were taken.

H. P. Eckardt & Co. are selling a fine line of Eleme raisins at a low price considering the scarcity of Valencias. They are also offering a line of selected bunch Dahesas at about half the original cost.

On Saturday night a man found a $5 bill on a store counter which he gave to the proprietor to return to the owner. Up to the middle of yesterday afternoon no less than three persons called for that bill, all expressing their readiness to swear on a stack of Bibles that they had lost it.—News, Vancouver.

The death of Henry S. Losee, secretary of Woodstock Cheese Board for a number of years, took place Friday. The deceased had been in failing health for the past year, the direct cause of his death being pleuro-pneumonia. Mr. Losee was seventy-four years of age. The funeral took place on Monday at Burgessville.

The Montreal Gas Company decided recently to reduce its price of gas all over the city. The new price is to be 95 cents per 1,000 feet, for both lighting and heating purposes. The consumers are to be allowed one meter free. The prices charged by the company at present are $1.30 for lighting and $1 for heating, so that the reduction is a good one for the citizens.

CURING FORMOSA TEA.

THE British Consul at Tamsui recently furnished his Government with a report regarding Formosa tea. Among other things he says:

It is in reality a black tea prepared without the usual fermentation, but possessing a decided flavor of the green variety. The leaf is fired when green, and this, taken with the flavor, may account for the popular belief. But between the exposure in the open air and the firing, the leaf has to undergo a somewhat peculiar treatment, a process which I discovered accidentally, and which was unknown to the foreign tea merchants to whom I mentioned the matter. One day in September I was walking at the base of the North Hill, near the port of Tamsui, on the look-out for a certain plant, when I suddenly found myself near a farm-house. I saw a man sitting on a high stool on the threshing floor, and with his feet he was rapidly turning what appeared to be a long cylindrical drum. On nearer inspection I found that the machine was about 8 feet long and 2 feet to 2½ feet in diameter, six-sided (each side being made of brown coarse cloth, let in a wooden framework), that the axle ran right through the cylinder and rested on two wooden supports, one at each end. Between the support and the cylinder at one end were four treadles fixed in the axle; working these with his feet the man caused the cylinder to revolve rapidly, each revolution being accompanied by a swishing noise inside the cylinder. On my expressing my desire for some enlightenment, the man willingly unfastened one of the sides, which was the door of the cylinder, and laid it back on its hinges. Exposed to view were six bamboos, corresponding in number to the sides of the machine, fixed at equal intervals in the ends of the cylinder, midway between the axle to which they ran parallel and the periphery of the 'ch' a-nung, or tea-preparer; at the bottom of the cylinder there was a heap of green tea leaves which had been placed there after the necessary exposure on the threshing floor. As the machine revolves these leaves are dashed against the bamboos, whereby their edges are rendered quite soft; they are then removed and put into the iron firing pans. It will be asked: Why are the edges of the leaves softened? The answer is easy: Were the leaves, after being picked and exposed for a short time, placed in the firing pans, they would split up—the leaf is dark and brittle—and lose all semblance to the whole leaf, which is so much desired. Such at least was the explanation given to me, and it appears to be very reasonable and natural. Some of the leaf which is brought into Twatutia, the tea market of the island, is ready for packing and shipment, but most of it is brought in after the first firing and is finished—that is to say, again fired in bamboo baskets—in Twatuti itself, where foreigners and Chinese alike possess firing rooms. After being fired until every particle of moisture has evaporated, the tea is removed and packed hot in lead-lined boxes for export. Almost the entire output of tea finds its way to the United States, where it is specially favored; and to show the value attached to this trade, I may mention that attempts have been made in Ceylon to manufacture Formosa tea, but in spite of all efforts it has been found impossible to produce an article of the proper flavor.

BRANDY RICHARD

JUST RECEIVED
A large Consignment of

RICHARD'S
C. CONTURIER'S
F. MARION & CIE.'S
Brandies
In bottles
½ "
¼ "

Also in Hogsheads, Casks, Quarter Casks, Octaves, and Half Octaves.
Write for prices.

Laporte, Martin & Co. St. Peter Street, **Montreal**

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

J. F. EBY HUGH BLAIN

Welcome News

Bensdorp's "Royal Dutch"

Cocoa

At the OLD Prices

The manufacturers in Holland have decided to pay the extra duty imposed by our Government, consequently prices will be as before——, namely:

¼	at	$2.40	Doz.
½	"	4.50	"
1 lb.	"	8.50	"

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

GILLARD'S PICKLES

H. P. ECKARDT & CO.
Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

NABOB SAUCE.

Another shipment of Batty's Nabob Sauce just to hand; get your stock replenished; it is the popular sauce of the day; don't be without it.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

J. W. LANG & CO.
WHOLESALE GROCERS

BURNHAM'S
Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO
Sole Agents for Canada.

Warren Bros. & Boomer

IMPORTERS AND WHOLESALE GROCERS

35 and 37 Front St. East, **Toronto**

SUGARS, COFFEES AND TEAS
SPECIALTIES

1894

L. CHAPUT, FILS & CIE.
.. MONTREAL ..
WHOLESALE GROCERS
Importers of
TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

IMPORTED
PICKLES
PATERSON'S "EUREKA"
INDIAN CHUTNEY
Sole Agents for Toronto,
PERKINS, INCE & CO.
41 and 43 Front St. East

We are offering some excellent values in ....
NEW SEASON'S
Black and Japan ...
Teas
SMITH & KEIGHLEY
9 Front St. E., TORONTO.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, August 23, 1894.

GROCERIES.

TRADE does not exhibit much activity—less in fact than last week. Tea is the commodity that is the centre of attention at the moment, there being a good business doing in some lines, while prices are generally firm. Sugars continue firm, but the demand has fallen off. Valencia raisins are gradually getting scarcer and higher. Prunes are cabled a little lower. The movement in syrups continues to increase, but the usual seasonable dulness obtains in molasses. Spices are in good demand, and marked advances have taken place in the first cost of some kinds. In green fruit, oranges are almost out of the market. In fish, trade is much as before. The egg market is still in an unsatisfactory condition, and there is no material change in butter.

CANNED GOODS.

Nothing materially new has developed during the week. There are not many tomatoes selling, and prices are unchanged at 90 to 95c. The idea for peas is 85 to 90c., but there are only a few selling. Canned fruits are quiet. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. Demand keeps brisk for salmon at unchanged prices. We quote $1.30 to $1.40 for first class and $1.10 to $1.20 for second class. There is a good demand for lobster in ½ lb. flats, but otherwise trade in this line is quiet. We quote: Tall tins, $1.80 to $2.00; $2.40 to $2.50 for flats; and $1.35 for new flat ½'s. Potted meats and sardines are still in good to fair demand.

COFFEES.

Green Rio coffees are scarce on the spot. New crop is expected to arrive about middle of September. Fine coffees are slightly higher, while mediums are a little lower. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is no change in rice, there still being a fair seasonable demand at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅝c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

The long-expected advance in the first cost of certain spices has at last materialized. Nutmegs are from 3 to 5c. higher, and pepper 1c. Cloves are also firmer. No actual change has taken place here. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

Firmness is still the predominating characteristic of the sugar market, but no speculative buying seems to have been induced. Neither wholesalers nor retailers are large buyers. "Retailers," said a jobber, "are buying just what they want for immediate requirements. They say that they do not make money out of sugar, and that if a further advance takes place, the consumer will merely have to pay it. The retailer cannot be induced to take any risks." The price of granulated rules at from $4.40 to $4.50; 3½ to 3⅝c. is the ruling idea for yellows, with a dark sugar selling at 3⅜c. Raw is unchanged at 3¼c.

Willett & Gray's Statistical referring to the raw market says: It can scarcely be said that there have been any transactions as yet upon the new duty basis. One-eighth cent per lb. advance has been paid in two instances by a speculator for Centrifugals, and the same advance is offered by refiners, but sellers, with few exceptions, are waiting to see where the new basis will settle. It is early yet to say, but we think that 3¾ to 3⅞c. duty paid will be about the settling point until the new sugar campaign begins in October. The market may be slow in reaching this level, because refiners hold about five weeks' supply, and are not forced to purchase until that is gone. Business will be small for some time. The arrivals this week were as remarkably small (5,806 tons), as they were remarkably large two weeks ago (116,000). At the close sales have been made to refiners of 12,000 bags Centrifugals, from store, at 3⅜c.

SYRUPS.

Syrups continue to show increased movement at firm prices; the idea for prices ranges from 2 to 3½c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business is still quiet in this line, with West Indian, New Orleans and Cuba kinds in most request. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

There is still a good deal of high and low grade and medium new season's Japan tea moving at from 17 to 25c. A fair enquiry is reported for last season's growth of Japan teas at 12½ to 15c. A good many new season's Japan teas are understood to have been sold in Chicago during the last few days by Toronto houses. The feeling in Japan teas is strong on account of the war. A little improvement is announced in the demand for Indian and Ceylon teas at from 18 to 35c., but business cannot yet be called brisk in these lines. China blacks are quiet; and the same may be said of Young Hyson's, but as far as China teas are concerned people are of course now awaiting the new crop.

Mail advices dated London, 10th inst., state that during July, 164 928 lbs. Indian, and 432,277 lbs. Ceylon tea, were re-exported against 150,583 lbs. Indian, and 429,049 lbs. Ceylon during the same month last year. The very small quantity of Indian tea brought forward has met with a ready sale at prices showing no change on rates current last week. A few lines have commanded some very satisfactory quotations. The market for Ceylon tea, the despatches state, continues to advance gradually, and the small quantity catalogued met with good competition. The quality of many marks shows a tendency to improve, a feature generally noticeable at this period of the year.

DRIED FRUITS.

Valencia raisins continue scarce and higher. Ordinary off-stalk seems to be about the only kind now to be had on this market and it is quoted at 6½ to 7c. A cable states that the first shipment of new season's Valencia raisins were shipped from Denia Monday last. We quote off-stalk at 6½ to 7½c.; fine off-stalk at 6½ to 7½c.; and layers at 8¼ to 8½c. It is said by a competent authority that there are buyers on spot for 10,000 boxes of Valencia raisins if they could be had.

Currants are getting more active on account of the scarcity of Valencia raisins. The first of the new crop will be shipped about the 28th inst. Quotations are still: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; Panariti, 8½ to 9c.

There is very little demand for prunes, but no stocks are held here. A cable received by P. L. Mason & Co. on Tuesday quotes

MARKETS.—Continued

Turkish prunes a little lower. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c.

BUTTER AND CHEESE.

No material change has taken place in the butter market during the week, either in regard to volume of business or profits. Demand is still local in character. Holders are still asking 15 to 16c., f.o.b., for round lots, and a few lots of Strait yellows have changed hands at the inside figure, but buyers, as a rule, apparently do not want to make purchases. There is not much really good butter in the country, and choice tubs are a little firmer. Second grade butter, on the other hand, is abundant and accumulating. A round lot of mixed butter offered at 13c., f.o.b., but was not taken. Some of the local jobbers have been nibbling in Montreal for bids, but without success. Demand for first-class quality dairy pound rolls is good, but there is very little of this to be had, a good many of the pound rolls coming forward still being made up from old tub butter. There is a good demand for creamery pound prints, but creamery tubs are still not much wanted, although several lots sold Monday at 19c. The factories are reported to be wanting 20½c. The bulk of the dairy tub butter is going at about 16 to 17c., with ½ to 1c. more than the outside figure being obtained occasionally for something extra choice. We quote jobbing prices as follows: Dairy—Choice tubs, 17c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 12 to 14c.; pound rolls, 19c. Creamery—Tubs, 19 to 20c.; pound prints, 22 to 23c.

Cheese is in fair demand and higher at 10 to 10½c. Some orders for export are reported at 9¾c.

PROVISIONS AND DRESSED HOGS.

Provision market continues active, with prices higher in some instances. There have been quite a few dressed hogs in this week, but all were taken.

BACON—Long clear, 8 to 8¼c.; smoked backs, 12 to 12½c.; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Small and medium, 12½c.; large, 11c.; pickled, 11c.

LARD—Pure Canadian, 9 to 9¼c. in tubs, 9¼ to 9½c. in pails, and 8½ to 8¾c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess $18; Canadian short-cut, $18.50 to $19; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

LIVE STOCK MARKET.

The receipts on Tuesday showed a falling off, but the market generally was worse than on Friday last in consequence of poorer cables. The total receipts at the western yards were 68 car loads, which includes 1,100 head of cattle. The demand for export cattle was somewhat slow, and only choice animals wanted. A few head of the best sold at 4⅛c. per lb., and best loads at 4c. Good to medium shippers brought 3½ to 3¾c. The run of butchers' cattle was of inferior quality, and prices ranged low. The best loads brought 3¼c. per lb., while in a few cases two and three head sold at 3⅜ to 3½c. Good medium butchers' sold at 3c., and others at 2½ to 2¾c. Calves dull at $2 to $6 each, and milch cows also easier at $22 to $40 each. The demand was less active for shipping sheep, and prices are off a little. There were sales at 3¼ to 3½c. per lb., and of butchers' sheep at $2.50 to $3.50 each. Lambs dull, with $3 an exceptional price; they ruled at $1.75 to $2.50 each. Hogs dull and about steady. The best sold at $5.25 to $5.30, thick fats at $4.75 to $5, stores at $4.50 to $4.75, sows at $4.50, and stags at $2 to $2.50 each.

GREEN FRUIT.

Trade keeps fairly good. There are very few oranges to be had. Sorrentos are the only kind to be had, and they are quoted at $5 per box. Lemons are in good demand and the price is kept at its present figure by the shipments of new season's growth which are arriving. Tomatoes are receiving moderate attention, but receipts have been larger than the demand warranted. It is, however, anticipated that the cooler weather of the past few days will cause both a falling off in the supply and an increase in the demand. California green fruit is scarce and high. Domestic peaches are not as plentiful as they were, it now being between the early and fall crops. Watermelons are not receiving as much attention as they were on account of the cool weather. Muskmelons, on the other hand, are in good demand, especially on country account. Canadian pears are forced sale. There are a good many apples going into consumption, but a large portion of the supply is being received direct from the farmers. Wholesale trade is quiet. Bananas are plentiful and easy. We quote: Oranges—Sorrentos, 200's, $5 per box. Lemons—Fancy Rodhi, 300's, $5.50 to $6.50 per box; ditto, 360's, $5.50 to $6 per box; Messinas, 300's, $4.50 per box; 360's, $4.50 per box. Bananas, $1.25 to $1.75 per bunch. Watermelons, $15 to $23 per 100. Musk melons, $1.50 to $1.75 per case; $2 to $2.25 per brl., and 50c. per basket. Huckleberries, $1 per basket. Lawton berries, 6 to 8½c. Cucumbers, 25c. per basket. Tomatoes, 60 to 75c. per basket. Peaches, 60 to 75c. per basket. Pears, 30 to 50c. per basket. Plums, 60 to 85c. per basket. Apples, 75c. to $1 50 per brl., and 15 to 40c. per basket. California green fruit—Peaches, $1.60 to $1.75 per case; plums, $1.50 to $2.50 per case; pears, $2.25 to $2.75 per box.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at $1.25 to $1.30 ordinarily.

DRIED APPLES—There have been sales at 6½ to 7c. during the week, and a few more could probably be placed at the same figure, but not many.

EVAPORATED APPLES—The factories are asking for bids for new season's fruit, but neither transactions nor bids are heard of.

POTATOES—Market is quiet and weak at 60c. per bag for Canadian and 75c. per bag for American.

EGGS—A good many bad eggs are still coming in and prices are weak and without a recognized basis, jobbers being willing to take almost anything they can get. Good are quoted at 8 to 9c., while anything that cannot qualify under that head can be had all the way from 3 up to 6c. Said a dealer: The quality of many of the eggs coming in is so bad that we simply cannot do anything with them. We would buy eggs here and pay 10c. for them if the quality could be guaranteed strictly fresh.

ONIONS—Much as before at $1.25 per sack for Egyptian, and 50 to 60c. for new crop domestic.

HOPS—Dull at 12½ to 15c; package hops, 20c. per lb.

FISH.

The movement is about the same as it was in white fish and trout, at about previous prices. Lake herring is not to be had. We quote: Skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

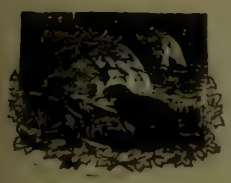
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

MARKETS—Continued

8c.; Lake Erie herring, $1.75 to $2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 5 to 6c. per lb.; salmon trout, 6½c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, $1.25.

SALT.

Trade continuous to improve and prospects are good for the pickling season. Prices are unchanged. We quote: Dairy, $1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c. American rock, $10 per ton.

PETROLEUM.

Trade is firm although what is moving is in small lots. Prices are still unchanged, but a rise is anticipated in the near future. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

MARKET NOTES.

Lucas, Steele & Bristol have another lot of Odart's pickles on the way from Gillard & Co., of London.

W. J. McFarland, of Markdale, has sold and just shipped to Yong & Bisby, of Hamilton, four carloads of wool.

Rising Sun Stove Polish is now in stock with Lucas, Steele & Bristol. This firm also have shredded cocoanut in 5 and 10-lb. tins.

James Turner & Co. have arriving a full line of Batger's Nonpareil jelly, pints. They have just received some of this firm's "University" marmalade.

Lucas, Steele & Bristol make a specialty of pure spices, including currie powder (bulk and in tins), turmeric, mustard seed, red peppers, etc.

James Turner & Co. advise the arrival of splendid values in new season Congous. They have also arriving in a day or two a large consignment of Japans ex ship Argomene.

Toronto Salt Works is building a brick extension to the rear of its warehouse 20x24.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1441 QUEEN ST. WEST. TORONTO.

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

A. G. GIBSON & CO.

TORONTO.

BANANAS, LEMONS,

California and Domestic fruits.

Send sample order.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 & 68 COLBORNE ST.

....TORONTO

SOLICIT ALL KINDS OF

Fruit and Produce

The company has been compelled to make this increase in floor space in order to keep up with its growing trade.

W. Paterson & Son have a unique "Candy ad." on page 6 of this issue. See it.

Consumers are beginning to ask after Aikenhead & Sloan's prepared fish.

Warren Bros. & Boomer claim they have the finest value in Japan teas on the market.

T. Kinnear & Co. announce that they are showing good value in new season's Japan teas.

Aikenhead & Sloan expect their first shipment of haddie about the first week in September.

T. Kinnear & Co. have this week received their first shipment of new season's "Crown" lobster.

J. W. Lang & Co. have sold out their last shipment of beef, iron and wine, but another lot is on the way.

Sloan & Crowther have a direct importation of new season's finest Pekoe Congous to hand; also car of new season's salmon.

Perkins, Ince & Co. have to hand their first consignment of new season's French peas. The quality is said to compare well with last year's pack.

W. Paterson & Son make a specialty of "Gross Goods." Their sales in this line they say, are enormous, and they are producing "something new" continually.

Davidson & Hay have to hand a shipment of Brown & Polson's corn flour, direct from London, England; also direct importation of Ceylon tea, which is claimed to show excellent value.

Smith & Keighley are importing large lots of Japan tea this season, "and we are giving our friends the advantage of the low prices at which we purchased," said a member of the firm.

Eby, Blain & Co. have a lot of medium Japan teas coming in which are said to show excellent value. They have also to hand a direct shipment of Ceylon tea; also fresh kippered herring.

Roberts' table jellies are reported by Davidson & Hay to be in brisk demand at the moment. The firm has another shipment on the way. Kurma package tea is also reported to be having a good sale.

Eby, Blain & Co. got in a shipment of Californian loose Muscatels, and they have taken so well that another lot has been ordered. They are to take the place of Valencia raisins, which are so scarce just now.

Agencies for the sale of Salada Ceylon tea have been opened in the following towns during the past two weeks: Rockwood, Port Colborne, Gorrie, Dunnville, Lucknow, Kincardine, Mitchell, Wroxeter, Hepworth, Wiarton, Paisley, Southampton, Hanover, Blythe, Lucan, St. Mary's, Exeter, Seaforth, Goderich. P. C. Larkin & Co. claim that one-seventh of all the tea sold in Toronto is Salada, and state that they are willing to prove it to the satisfaction of anyone that is interested.

W. H. Gillard & Co. report that their second shipments of new Japans and Congous are now coming in. Their first, they say, showed such good values that they went out in fifty and twenty-five package lots in most cases.

The egg market would have been in better condition to-day, and holders would have little or no loss, had they placed them in Aikenhead & Sloan's cold storage warehouse, instead of keeping them where there were not proper facilities to keep them good.

Sales of Imperial cheese have more than doubled since MacLaren & Co. removed their factory to Toronto some three months ago. They are receiving orders every day from the Atlantic and Pacific coasts.

T. B. Escott & Co. report a steady sale for "Leon Digestive Coffee," and they look for an increased demand as the weather gets colder. The peculiarity claimed for this coffee is that it is particularly beneficial to people with weak stomachs. Both this coffee and "Mogul" tea will be exhibited at the Western Fair by Escott & Co.

W. H. Gillard & Co. are daily expecting the arrival of Sphinx prunes, "U" brand. They have handled many carloads of this pack during the past few seasons, and they report that the quality has always been excellent and uniform.

Hamilton Times: A magnificent map of the city of Hamilton, in which a bird's-eye view of all the streets, churches, public buildings, business blocks, etc., is given, is being presented by W. H. Gillard & Co., the enterprising wholesale grocers, to their customers.

T. B. Escott & Co., London, write: We had exhibits Grand Mogul tea the past week at J. G. Stewart, Clinton; W. M. Ellis, Goderich; R. Babb, Mitchell; H. Livens, Seaforth; Shiver & Marshall, Kirkton: R. B. Thornton, Woodstock. The lady in charge writes that everybody is delighted with the full round flavor of Grand Mogul tea, and in most places her sales was quite large, those who tasted it, pronouncing it the best tea they ever drank.

R. S. McIndoe is advised by G. Marcopoli & Fils, of Smyrna, as follows, under date of August 10: Sultanas—Since our report of 7th ult. alarming advices have come from nearly all the vine-growing districts. The favorable hopes that were entertained some five or six weeks ago with regard to the coming crop have not been realized insomuch that the vines have sustained sensible damage owing to hot weather. According to trustworthy accounts, the yield will be short by 25 to 30 per cent. as compared to that of the preceding year. Some, however, bring down the deficit up to 50 per cent., but we think that the production will not be under 25,000 tons. The berry will be small and the quality moderately fair. Under such circumstances the prevailing opinion is that opening prices will be relatively high; this is partly justified by the firmer tone already noticed on the markets of consumption. We have unfortunately to report the same for Elemes, which show a yield of about 170,000 tons. Figs—This product has not suffered so much, and we presume to reach last year's return, viz., 13,000 tons, with the exception that the fruit will be smaller, and large figs very few. We shall not be able before a month to furnish our friends with reliable types of our crops in general. Any samples mailed earlier would imperfectly represent the exact bearing of the new fruit.

MONTREAL MARKETS.

MONTREAL, August 23, 1894.

GROCERIES.

THE grocery market does not present any particular activity at the moment, but this condition is usually normal to the month of August. The most lively staple at the moment is tea, which has been dealt in pretty freely during the week. The recent advance in sugar has not put any life into the demand, which remains quiet. Syrups and molasses are characterized by the same feeling. Advices on rice are firm, but spot prices remain as before. The canned goods market rules quiet, and in dried fruit the actual movement is small. No importation of new crop fruit can arrive here before the end of September or the beginning of October. Its tone continues firm. Other lines furnish no feature of moment.

SUGAR.

Since the advance last noted there has been no important change in the sugar market. Prices are well maintained, but the demand is not active and the volume of business is small. The condition of things, however, is more or less expected during August. Supplies in second hands at present are said to be ample, and with the advanced prices wholesale grocers no doubt will benefit on those goods which cost them less money. We quote: Granulated at 4¼c. and yellows, 3¼ to 3¾c., as to quality at the factory.

SYRUPS.

The market for syrups continues to rule quiet and steady, with only a jobbing business doing. We quote: Bright goods, 2 to 2⅛c., and dark, 1 to 1¼c. per lb.

MOLASSES.

Business in molasses has continued quiet under a limited demand, and there is no important feature to report. We quote: Round lots, 26c.; car lots, 29c., and single puncheons, 30c.

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited.
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark

Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH

Will Please Your Customers.

MONTREAL MARKETS—Continued.

TEA.

The demand for teas has continued good and the market rules active, both on local and country account. Importers state that orders have not been coming in so freely as at present for a long time, and they consider prospects encouraging for a very active market. We quote: Japan teas, common, 10 to 13c.; medium, 14 to 17c.; fine, 18 to 21½c.; and choicest, 23 to 29c.

RICE.

There has been no change in the situation of the rice market. The demand is fair and business is moderately active at steady prices. We quote: Standard, $3.45 to $3 70; Japan, $3.95 to $4 25, and Patna, $4.25 to $4.75.

DRIED FRUIT.

Sales of small lots of Valencia raisins have been made during the week, but the price was kept private. It was very likely a pretty full one. No new fruit is expected until the end of September, which is about a month later than the date when new crop fruit was offered here last year. Currants continue unchanged. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

A fair jobbing trade is passing in nuts, with nothing special to report. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

COFFEES.

The coffee market has been rather more active owing to the excitement in the States. Prices here in consequence are more or less nominal, as dealers don't know what to ask. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 18 to 21c.

CANNED GOODS.

Since our last there has been but little change in the canned goods market. Jobbers have ample stock for immediate requirements, and having provided for some future

(Continued on page 24.)

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

A. PAXTON & CO.
Commission Merchants
72 Colborne St. - TORONTO
Eggs, 10 to 10½c. Butter, 17 to 18c. for choice. Raspberries in pails, 4 to 5c. Blueberries, 5 to 6c.
Remittances every Tuesday.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

Write Us For Prices
Breakfast Bacon
Shoulders Backs
Hams Pure Lard
D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
76, 78, 80 Front St. E.,
TORONTO

ESTABLISHED 1890.
JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

IT is the opinion of many of the local flour and feed merchants that an advance in the price of hay is to be expected. The reduction in the United States tariff will open a new market for Canadian hay. Timothy hay is quoted in New York at $15 per ton, and the same hay is reported to be able to be bought in the vicinity of Toronto for $8 per ton, baled and on track at a profit of $1.50 to the seller. The freight will come to about $3 50, so Canadian hay can now be placed on the New York market considerably below the present quotations there.

Dealers report a slightly better demand for cereals, flour moving better owing to cooler weather, and a good demand for bran and shorts. Collections have not improved much, still being poor.

THE MARKETS.

TORONTO.

FLOUR—Dealers report a slightly better demand during the past week. Some of the city mills have made a 10c. reduction on all their fall flours and are selling at the following prices. We quote: Manitoba wheat patents, $3.55 to $3.65; strong bakers', $3.35 to $3.45; Ontario, $3.00 to $3 15; straight roller, $2.80 to $3.

BRAN—The demand is still large owing to the continuation of dry weather, and the price has again advanced 50c. to $1 per ton. City mills have very little on hand and are selling at $12 50 to $13 per ton.

SHORTS—A good demand is reported. There has been no change in price, though some car lots were sold during the week at $16.50 per ton. City mills are selling at $16.

SCREENINGS—The demand remains good at unchanged prices. Good screenings are selling at $12 per ton.

MONTREAL.

There was no change in the situation of the flour market. The tone is steady and values are fairly well maintained. The demand was good on local account, and business continues fairly active, but there was no business done for export. Winter wheat, $3 25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

The feed market is very firm, and prices have an upward tendency, which is due to the light offerings; in fact, some millers have been obliged to stop selling to outsiders, as they have only sufficient stock to supply their regular customers. On the whole an active business is doing. Bran, $15.50; shorts, $17.50 to $18; mouillie, $20.

A fair amount of business was transacted in oatmeal in a jobbing way at steady prices. Standard, brls., $4.30 to $4 40; granulated, brls., $4 30 to $4.40; rolled oats, brls, $4.50 to $4 60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

Flour is rather firmer, millers being stiff on their price. Stocks here are large and movement slow. Dealers only buy to fill actual wants. Feed flour, owing to scarcity of feed and the high price of cornmeal, is higher and in demand. Cornmeal is firmer again, being about 10c. above last week. Oatmeal, following the low price of oats, is rather easier. Samples of new Ontario oats to hand are hardly up to last year in quality. Prices are 2 to 3c. off from last week. New hay is selling in Woodstock at $6 per ton. This is to make room to store grain. It is expected the price will be higher. The crop is a large one. We quote as follows: Manitoba flour, $4.30 to $4.35; best Ontario, $3.50 to $3.60; medium, $3.35 to $3.50; oatmeal, $4.50 to $4 60; cornmeal, $3 20 to $3.25; middlings on track, $22 to $23; bran, $18 to $19; cottonseed meal, $30 per ton; oats, N.B., 42c.; Ontario, 41 to 42c., on cars; oats, small lots, 47 to 50c.; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; pot barley, $3.85 to $4.00; round peas, $3.65 to $3.75; hay on track, $9.50 to $10.

Some 600 brls. damaged flour, ex schr. Welcome Home, were sold by the underwriters at auction at $1.55 to $1.85 per brl.

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50, and 60 cts.

The consumption of "SALADA" Ceylon Tea is fully one-seventh of all the teas consumed in Toronto. Before making this statement we take into account all Indian, Ceylon, China and Japan Teas either loose or in packets.

Apply for the Agency.

P. C. LARKIN & CO.
WHOLESALE AGENTS.
25 Front St. East. TORONTO.

Books for Retailers
Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

— THE IMPROVED —
Globe Washboard
The Best Seller in the Market
Send for Quotations

CHAS. BOECKH & SONS,
MANUFACTURERS
Brushes, Brooms and Woodenware
TORONTO

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

This label on your barrel indicates . . .

A uniform high quality

Put up in barrels of 100 lbs. net.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price $1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto

E. A. SHOEBOTHAM

Broker and Mnfrs.' Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc., Etc.

Orders Solicited. Our Goods are Guaranteed

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER

All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

McAlpin Tobacco Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McAlpin Tobacco Co.

TORONTO

MONTREAL MARKETS—Continued

supplies as well, are holding off more or less at present. We quote as follows: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2.10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1.86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins.

GREEN FRUIT.

The green fruit market continues to present a seasonable degree of activity. Several car loads of California fruit changed hands. There are few changes in prices to note. Pears sell at $1.15 to $1.40 per box; plums, $1.10 to $1.40; peaches, $1.10 to $1.75, and grapes, $2.05 to $2.35. Local demand for apples is small. Astrachans sell at $1 to $1.10 per bbl. and Duchess, $1.25 to $1.75. Rodi oranges move at $5 per box. Lemons sell at $3 50 to $4.25, and bananas, 75c. to $1.50 per bunch.

COUNTRY PRODUCE.

The egg market continues quiet and unchanged on the whole. Prices remain at 9 to 10c. for choice candled, and 7 to 8c. for culls. Hops sold dull, at 10 to 12c. Potatoes are in light receipt at the moment, and are selling at 95c. to $1.25 per brl. Reports state that the crop this year is a very heavy one.

PROVISIONS.

There was no change in the situation of the local provision market. The demand was fair, and a moderate amount of business was done at quotations. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

Butter rules about the same. The tone is about steady, and we do not hear of any further important operations in the country. With regard to encouragement in the shape of new business from the other side it is not very much en evidence at present. Some of the optimists, however, point to the exceptionally high prices ruling across the line as an influence in favor of steadiness. Finest creamery, 18 to 18¼c.; creamery seconds, 17¼ to 17¾c.; fine Townships, 16 to 17c.; fine Western, 14 to 15½c.

CHEESE.

There is but little business in cheese on spot, and private advices from Great Britain do not indicate much change in the temper of buyers over there. It may be noted, however, that the public cable for the first time since the recent bulge in the country acted in sympathy. It advanced a shilling on Friday last to 46s. The market here is pretty well cleared up of available lots, which have consisted principally of goods from the Townships, Ottawa valley, etc., which have realized around 9½c. Prices for finest Western continues nominal. The goods are here, but they are not offering on spot except at fuller figures than buyers are prepared to pay. At the wharf on Monday the offerings were 5,000 boxes, with 9¾ to 9⅞c. the range, the inside the ruling price. We quote: Finest Western colored, 9⅞ to 10c.; finest Western white, 9¾ to 9⅞c.; finest Townships', 9¾ to 9⅞c.; finest Eastern colored, 9⅝ to 9¾c.; finest Eastern white, 9½ to 9⅝c.; under grades, 9¼c. Cable 46s.

ASHES.

Receipts of ashes continue light and prices rule firm. We quote: First pots $3, seconds $3.70, and pearls $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

Marshall's herrings in tomato sauce are a genuine breakfast delicacy.

Laporte, Martin & Co. offer their Richard brandy at special prices to the trade.

Frank Magor & Co. report that the new season's marmalades of Charles Southwell & Co. are now ready.

Arthur P. Tippet has been registered proprietor of the firm of A. P. Tippet & Co., manufacturers' agents.

Advices to a leading tea broker here state that Ceylon teas in London have advanced 1d. to 2d. per lb.

Caverhill, Hughes & Co. are at present receiving their new supplies of Crosse & Blackwell's jams, pickles, sauces, etc.

Rose & Laflamme have placed quite a few good lots of California raisins since the market became so bare of Valencia fruit.

Gillespie & Co. don't expect their first importations of new crop Valencia raisins until the end of September, which is a month later than last year.

John Pinder & Co. have put the balance of the cargo of molasses, ex Runnymede, into store. Quotations are therefore no longer ex wharf.

J. Alex. Gordon & Co. have placed during the week on this market two carloads of California canned fruit. The way these goods are put up would be a pointer to some of our Canadian canners. They are due to arrive about the end of September.

W. T. Costigan & Co. note further advices from the Coast about a small catch of salmon on the Columbia and Fraser rivers. Their correspondents hold that there is a possibility of some contracts not being filled.

London advices state that the demand for Burmah rice cargoes has shown more activity, prices being fully 3d. to 4½d. higher. Other kinds of rice also manifest a firmer tendency in London, while at primary markets in Burmah an advance of 3d. nett is reported.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

DON'T BE PUT OFF !

Ask your Wholesale Grocer to give you

"KENT"

Bottled or Bulk Pickles.

They are the standard. Don't be put off with "something just as good."

Kent Pickles please wherever introduced, and hold custom.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

Are You Aware

That we are daily expecting to hear from you ? Although we have been exceedingly busy, we have managed to pack your goods, and we have them ready now, waiting your instructions. Don't keep us waiting any longer.

All Fruits and Vegetables Fresh Stock Quality A 1.

Delhi Canning Co.

DELHI.

This Soap Washes Clothes

USE
SURPRISE SOAP
on Wash Day.
Follow the Directions on the Wrapper.

That is its sole purpose ; but it's good for all general uses.

If you don't have a good sale for Surprise Soap there is something wrong somewhere. Nearly every grocer in Canada sells **SURPRISE SOAP** for the purpose of giving their customers the best soap in the market—but they don't overlook the fact that **there is a good profit in selling it.**

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., August 23, 1894.

THE past week has seen somewhat of an improvement in business. There has been a strengthening of prices except perhaps in cheese, which, compared with lines west, are low. Cheese is moving slowly. Tea continues to arrive in large quantities, some four thousand five hundred half chests arriving during the past week. No business is receiving more attention at the hands of the wholesalers at present, and the competition between the different houses is keen. The bulk of tea now imported is coming direct from China, almost all the wholesale houses being direct importers. The stocks here and to arrive are large ; it is not expected the trouble between China and Japan will at all affect prices. The tone of the market is not as firm as it is in London, better prices being obtainable there. Large sales of woodenware are reported by brokers at lower prices than for some time past.

SPICE—There is nothing whatever new to report. Values are unchanged and demand is fair. We quote : Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, $2.30 to $2.38 ; sal. soda, 1 to 1½c.

SALT—The last week has seen a very decided improvement in the demand. Prices are therefore firmer. A combination is reported between local holders to keep the price of coarse at 52c. It is understood that the first cargo to arrive has all been sold. One house sold upward of 6,000 sacks ex store and to arrive, one day this week. Coarse salt, ex store, 52c.; fine factory filled, $1 to $1.15 ; Canadian 5-lb. bags in brls., $3 25; 10-lb. bags, $3.10 ; American salt in 20 lb. wood boxes, 20c.; 10-lb. boxes, 12c.

TOBACCO—The business manager of the firm of Geo. E. Tuckett & Son Co. has been here during the past week and was much pleased at the amount of business done. With four factories now in active competition here it is making somewhat of a change in the tobacco business. Tuckett's brands are quoted by the trade : T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c. ; chewing,

(Continued on page 30)

For Sale From

ATLANTIC TO PACIFIC

AGENTS :
Rose & Laflamme
Montreal
C. & E. MacMichael
St. John, N.B.

AGENTS :
Joseph Carman
Winnipeg
A. D. Hossack
Vancouver, B.C.

A. F. MacLAREN & CO., TORONTO

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

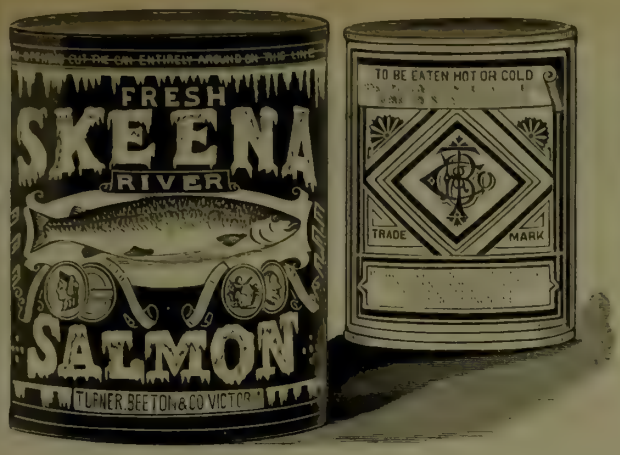
Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

GROCERS

Do you know that

Golden Finnan Haddies

Are cured, smoked and canned immediately after being caught.
Are the highest grade canned Haddies.
Are ready for table use.
Are very nourishing.
Are easily digested.
Are superior to all others.
Are for sale by the leading wholesale grocers.
Are fully guaranteed by the packers.

NORTHRUP & CO. Canners' Agents **ST. JOHN, N.B.**

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Highest Prize at Chicago.

WILSON'S IMPROVED

SCALES

Refrigerators, Butcher Tools

C. Wilson & Son
69 Esplanade St. East
Special Prices this month. TORONTO.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

Is Now For Sale Everywhere in the
United States
and
Canada
as its use as a table beverage
in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

WARNING

TO THE TRADE.

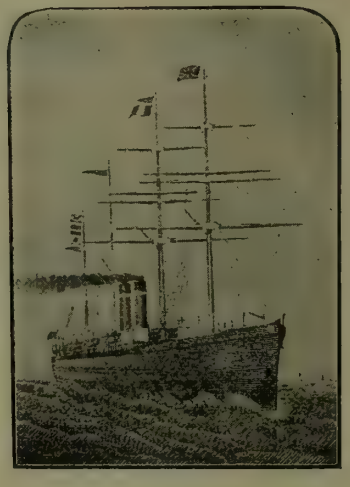
Having purchased the title to the trade mark "Globe," as applied to Wash Boards, we propose to prosecute all infringements of that trade mark.

Dealers will understand that while most reluctant to take any course which may annoy them, we cannot in any other way protect our rights.

Dealers can protect themselves by refusing to keep or purchase washboards bearing the name "Globe," "Improved Globe," or any other title containing the word "Globe" unless manufactured by

Taylor, Scott & Co.

Toronto, August 16th, 1894.



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
*NUMIDIAN	Aug. 25	.....
PARISIAN	Sept. 1	Sept. 2
MONGOLIAN	" 8	" 9
*LAURENTIAN	" 15	.....
SARDINIAN	" 22	Sept. 23
*NUMIDIAN	" 29	.....
PARISIAN	Oct. 6	Oct. 7

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

AGENCIES

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

ST. JOHN MARKETS—Continued.

T. & B., long black, 48c.; Mahogany 12's, 48c.; and 7's, 48c. McAlpin's brands: Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. McDonald's brands: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c.

OIL—Fish oil is rather firmer and is in limited supply. Prices are as last week. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c.; terms, 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, 90c. to $1. Castor oil, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—By this time it is usual that the larger part of the canned goods for fall delivery are sold, but not so this year, the association not yet having quoted prices. Outside of vegetables, however, some goods have been sold. Corn is scarce, though for present small demand it is sufficient. Values are a little higher. Demand for canned fruit is at present limited. We quote: Corn, 95c. to $1.10; peas, 90 to 95c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; oysters, 1's, $1.50; 2's, $2 25; corned beef, 1's, $1.65; 2's, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2.10; peaches, 2's, $1.70 to $1.90; 3's, $2.70 to $2.90.

DRIED FRUIT AND NUTS—Raisins are quiet. New Californias are now being quoted, but as yet are high. Loose muscatels would cost, landed here, about 6¾c. Talking to one broker selling Valencias direct, he reports 2,500 sold for August shipment, and about 1,000 more for later—a good beginning. Dried apples are hard to get. Currants are firmer, but demand is light. French prunes are being sold here to come direct, fall shipment. We quote as follows: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 6c.; London layers, $2.10 to $2.20; loose muscatels, in boxes, 6½ to 6¾c.; prunes, 7 to 7½c.; California, 11 to 12c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 12c.

GREEN FRUIT—Nova Scotia apples are now in the market, but American and Canadian apples continue to have a large sale. New Brunswick apples will soon be on the market; there are never many, but there will be more than usual. N.B. plums will also soon be in the market; the crop is large. Pears are cheaper. Business in fruit is very active. We quote as follows: Lemons, $4.50 to $5.50; oranges, $5.50 to $6; bananas, $2 to $2.50; grapes per basket, $1.00 to $1.25; tomatoes, $2.50 to $3.00 per crate; cucumbers, 25 to 30c. per doz.; watermelons, 40 to 45c. per doz.; gooseberries, 40c. per peck; California apricots, peaches and plums, $2.50 to $3 per crate; California pears, $3.50 to $4.00; Bartlett pears, per brl., $6 to $7; Nova Scotia apples, $1.75 to $2.50.

DAIRY PRODUCTS — Cheese continues quiet and low, and market here does not at all show sympathy with western values. One factory, it is understood, has sold a car for export at slightly over 9 cents. The lack of united efforts among the factories is largely the cause, and also because a large quantity of the cheese are not properly put up for export. The output of cheese in this province will not, it is expected, be up to last year. This is very different from what was expected. Butter is higher, being up from 1½ to 2c. Demand good. One creamery reports selling about 1,000 pounds per week. There will be quite a quantity of creamery tub butter for sale in this province this fall; it is an extra article. Eggs—Supply is equal to demand, at firm figures. Cheese, 10 to 10½c.; butter, 17 to 18c.; creamery, 21 to 22c.; eggs, 9½ to 10c.

MOLASSES—There is nothing to report. Price as last week. Fair demand. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SUGAR—Our refiners which have already done some business in American markets, are looking forward to a large business there should the present duty cease. Prices are up here and firm, being about ¼c. advance on those of last week. Demand good. Granulated, 4½c.; bright yellow, 3½ to 3⅞c.; yellow, 3¼ to 3½c.; Barbadoes, 3¾c.; powdered, 6 to 6¼c; Paris lump, 6 to 6¼c.

FISH—Owing to the fishermen picking out their large mediums and having the bulk of those sold only just over the required 14 in., the measure being 14 to 22 in, the dealers have decided to make the inside limit 16 in., the measure running to 22 in. All under 16 in. will be regarded as small. Large cod are higher as are bay herring. Smoked fish are easier. Shad are now being caught in fairly large quantities; one day this week nearly 2,000 were landed. The quality is very fine and will make a choice pickle stock. Smoked shad are very popular here, and to lovers of fish there can be no more dainty dish; it is much liked by Americans visiting here. We quote: Large cod, $3 60; medium, $3.20 to $3.35; haddock, $1.75; pollock, $1.70 to $1.75; bay herring, half brl., $1.40

DOG DAYS . . .

Keep Clean
Use Good Soap

You will say, what is good soap? We reply, soap free from excess of alkali and adulterants used to cheapen the cost.

Try . . .

Eclipse

for the laundry. The best soap in the world.

"SWEET MELODIES OF OTHER DAYS"

MAY BE WELL ENOUGH TO DREAM ABOUT, BUT WE DEAL WITH THE PRESENT, AND TRY TO KEEP UP WITH THE TIMES. OUR 5 AND 10c. PACKAGES PICKLING SPICE ARE THE SUCCESS OF THE AGE. NO LOSS IN WEIGHT AND YOUR PROFIT IS SURE.

Pure Gold Mfg. Co.
TORONTO.

See our travelers.

MARKETS—Continued

to $1.50; medium smoked herring, 11 to 12c.; lengthwise, 9 to10c.

PROVISIONS—Pure lard is easier. Prices with this exception are as last week. Demand fair. We quote: Clear pork, $19 to $20; P.E.I. mess, $16.50 to $17; prime, $13.50 to $14; plate beef, $13.50 to $14; extra $13.75 to $14.25; pure lard, 9¼ to 10c.; compound, 8 to 9c.; cottolene, 9¼ to 10c.

ABOUT RIO COFFEE CROP.

A SUPPLEMENTARY market report, giving results of exports of coffee from Rio Janeiro for past crop year and comparisons, has been issued by Johnson & Co.:

	Crop Year		
To—	1893-94.	1892-93.	1891-92.
The United States, bags...	1,654,828	1,966,898	2,555,105
Europe.....	568,293	820,060	986,465
The Cape of Good Hope..	87,820	96,901	111,670
River Plate and sundries.	42,850	59,332	48,605
Total.....	2,353,791	2,943,191	3,701,845

The verified stock on hand June 30th was 120,000 bags. There is also the following table of direct exports from Victoria, State of Espirito Santo:

	Crop Year		
To—	1893-94.	1892-93.	1891-92.
Europe.....Bags	66,429	39,300	10,950
The United States.....	291,824	146,306	94,320
Total.....Bags	358,253	185,606	105,270

After reviewing the discouragements of the past season, Johnston & Co. say that the planting of new fields goes on. Present currency prices are a powerful incentive to production, to which not only the older coffee states, but also the new ones of Espirito Santo and Bahia are responding. The large increase in Victoria exports, as shown by our statement, is due partly to a change in the mode of conducting the business, for all the coffee of home growth is now exported direct instead of coming to Rio; but the area of production in the province will soon be extended by the construction of the railway that will eventually connect the capitals of Espirito Santo and Minas. This line will open a new and rich country in the valleys of the rivers Doce and Manhuassu, causing coffee to be cultivated also in the Minas district north of the Ouro Preto Mountains, well suited for planting, but hitherto neglected on account of the difficult communications and higher freights Bahia is attracting no little attention, and it is worth noting that its exports of coffee, which were, in 1892, 121,000 bags, and in 1893, 315,000 bags, are estimated for 1894 at 400,000 bags. With high prices prevailing, every effort has been made to market the new crop early, and small parcels began to appear even in May. As usual, however, the work of gathering the crop, which is the more important and more urgent, has stopped its preparation for market; besides which heavy and continued rains during June have interfered with all agricultural work, transport included, so that large entries are not expected before the customary time. The new coffee so far shows a good bean, but also the customary lack of careful preparation, type 8 N.Y. (Common Channel) and below composing the lots offered for sale. From inquiries made, with all possible diligence and care we are led to expect a yield of from 3,000,000 to 3,250,000 bags. This does not include the exports from Victoria nor that from Bahia.

PERSONAL MENTION.

W. H. Seyler, of Eby, Blain & Co., went off on his holidays last Monday. When last seen he was boarding a steamer, having in his arms a pair of field glasses and two long-necked pickle (?) bottles tied up in strong paper.

Wm. Ince, sr, and Wm. Ince, jr., returned this week from a bass-fishing expedition to Penetang. There are several less black bass in the waters thereabout as a result.

W. L. Baker, representing the manufacturers of Sapolio, is making a business tour of Canada. He was in Toronto last week. He has just returned from a trip through the Southern and Pacific States, and announces that his orders aggregated larger than ever before for the same territory.

Robert Hamilton, grocer, Queen street east, Toronto, was charged at the Police Court on Tuesday by Eby, Blain & Co. with fraud, it being alleged that he obtained some $1,200 worth of goods on the statement that the house in which he lived was his own property, which the plaintiffs claim is not true. Mr. Blain said in the witness box that Mr. Hamilton gave him a statement of his position in February last, showing assets of $7,100 and liabilities of $1,283, and on the truthfulness of this statement the firm furnished Hamilton all the goods he required since then to the amount of about $1,100. The statement was made because Mr. Blain refused to sell Hamilton any more goods in the state the account was then. Hamilton assigned some time during this month.

LIVE HALIFAX MERCHANTS.

The enterprising wholesale merchants of Halifax propose to use their country customers well during Exhibition week in that city in September. The Herald says: "The wholesale merchants of Halifax some time ago decided to suitably entertain their country customers during Exhibition week. A committee was appointed to arrange details of this very commendable undertaking. The project will doubtless succeed, as it should succeed. The committee propose to have a building erected on the Exhibition grounds, about 50 by 25 feet, in two compartments. One will be used as a reading room, etc., and in the other refreshments will be served. Such an arrangement would prove a great convenience to country merchants, and it ought to be of advantage to the Halifax wholesale men as well."

NOT A COMBINATION.

Wm. Dixon, of Dixon Bros., Hamilton, president of the Fruit Buyers' and Exporters' Association, writes congratulating THE GROCER on its article of last week on the apple situation.

He draws attention to the fact that among some persons not well informed there exists an impression that prices were fixed at the recent meeting in Toronto, and desires THE GROCER to state that such an impression is entirely erroneous. There has been no attempt at a combination to control prices, and every appearance of such has been tabooed. The association exists merely to introduce better methods of business and to collect proper crop reports.

A Pace Maker

in selling. That's what we are all after. Well, here's one in salt. It's a 50 lb. Sack of Windsor Common Salt; put up for people that want "some salt" for cooking or pickling, or that "can't take a barrel out to-day." You have had them say it and hardly knew what to give them. This size fills the bill. Ask your wholesale house for it or call up Telephone 2437, that's the

TORONTO SALT WORKS

128 Adelaide St. East,

City Agents. ....TORONTO

I rise to say that

GRAND MOGUL TEA

Is leading all other teas, and it should, because it is the best tea.

THE BEST PACKAGE
THE BEST ADVERTISED
THE BEST SELLER

All live merchants buy it at once.
Many write to us for it.
It is to the interest of all grocers to push it because pedlars can't get it.

T. B. ESCOTT & CO.

Sole Agents London, Ont.

OUR OWN
COFFEE
BLEND
The Grocers' Favorite Coffee
Deservedly one of the most popular combinations of High Grade Coffees offered.
TODHUNTER, MITCHELL & CO.
Coffee Importers and Dealers, Toronto.

Why it Sells

Everybody likes it

A cup of Coffee exclusively delicious

You will want no other.

Todhunter, Mitchell & Co.

TORONTO

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

RUSSELL, GARDNER & RUSSELL, wholesale fancy goods, Ottawa, are liquidating.

E. C. Gooden & Co., general merchants, Baie Verte, N.B., have assigned.

Thomas H. Lavers, grocer, St. John, N.B., has compromised at 50c. on the dollar.

H. Larocque, boots and shoes, Hull, Que., has compromised at 60c. on the dollar.

Bunyan & Flannery, general merchants, North Bay, are offering to compromise.

William Hinde, baker and confectioner, Woodstock, has assigned to A. C. McBean.

McKelligan & Young, grocers, Fredericton, N.B., have dissolved. James McKelligan continues.

The creditors of A. Munroe, grocer, St. Thomas, met Monday, and agreed to accept 25c. on the dollar.

The Northumberland Paper and Egg Case Co., of Campbellford, have called a meeting of their creditors.

Lewis E. and Charles S. Jost have registered a partnership in Sydney, N.S., to carry on business as general merchants under the style of Jost Bros.

CHANGES.

J. H. Chute, general merchant, Middleton, N.S., has sold out.

Wm. Willoughby, grocer, Guelph, has sold out to Wm. Bowers.

McIves & Beaton, grocers, New Denver, B.C., have sold out to the Balfour Trading Co.

Rose Armstrong has been registered proprietress of the general business of H. Levis & Co., East Clifton, Que.

The estate of Peter Campbell, general merchant, Arichat, N.S., has been reconveyed to him by assignee.

Thomas A. Ward has been registered proprietor of the grocery firm of Thomas Ward & Co., Chambly, Que.

E. T. Hetherington has been registered proprietor of the general business of S. Hetherington, Hatley, Que.

SALES MADE AND PENDING.

The stock of T. Sylvestre, grocer, Montreal, is advertised for sale 27th inst.

The stock of C. C. Champagne, grocer, Sorel, Que., has been sold at 71½c. on the dollar.

The estate of J. D. Oliver & Co., wine and liquor merchants, Toronto, is to be sold by auction 24th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

K. McKay and John A. Strang have registered a partnership in Montreal under the style of the Eagle Baking Powder Co.

FIRES.

Wm. Dunbar, saw mill, Sterling Falls, has been burned out.

Wm. Sutherland, general merchant and hotel keeper, Sheet Harbor, N.S., has been burned out.

Wm. Clew and Geo. F. Smith, both general merchants, of Woodstock, N.B., have been burned out.

DEATHS.

George Hannam, fruits and confectionery, Banff, N.W.T., is dead.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

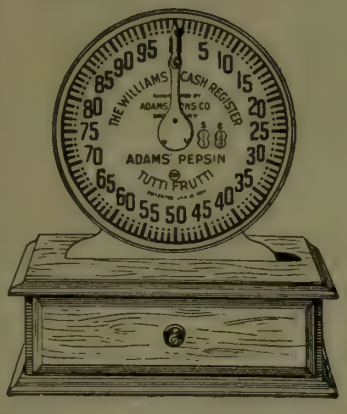
Will not ferment in warm weather.

J.H.WETHEY
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



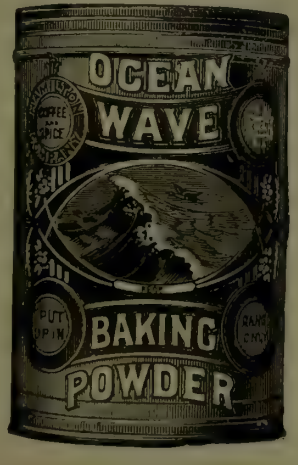
GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

Fortify Yourself AGAINST THE Hot Weather

BY STRENGTHENING UP.

The regular use of

JOHNSTON'S FLUID BEEF

Has a wonderful effect in keeping the system well nourished.

The best safeguard against disease is to keep strong.

The Johnston Fluid Beef Co., Montreal

E. BROWN & SON'S,

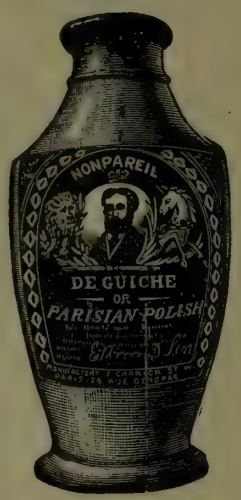
7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.



NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
THE BEST !!!
CLEANLINESS
NIXEY'S
REFINED
BLACK LEAD
GOES THE FARTHEST
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

STANDARD GOODS ARE THE BEST

Keen's Mustard The favorite Condiment.

Keen's Oxford Blue The delight of the Laundry.

Keen's Mixed Spice The purest and best.

Robinson's Patent Barley The best foods for

Robinson's Patent Groats Infants and Invalids.

Wholesalers and Retailers throughout the world sell them.

CURRENT MARKET QUOTATIONS

TORONTO, Aug. 24, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	per doz
PURE GOLD.	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER:

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8½	Oyster	6½
Arrowroot	10½	People's Mixed	10
Butter	6	Pic Nic	09½
" 3 lbs	30	Prairie	8
Cabin	7½	Rich Mixed	14
Cottage	8½	School Cake	11
Digestive	8	Soda	6
Daisy Wafer	16	" 3 lb	20
Garibaldi	9	Sultana	10
Gingerbread	10	Tea	10
Ginger Nuts	10	Tid Bits	9
Graham Wafer	09	Variety	12
Lemon	10	Village	7½
Milk	9	Wine	8½
Nic Nac	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ½ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15

"Cervus" boxes of 1 doz. 1s. London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

We will mail to your customers samples of

NELSON'S GELATINE

THE VERY BEST QUALITY MADE.

Economical, Convenient, Delicious.

WHOLESALE OF

FRANK MAGOR & CO., 16 St. John St., Montreal

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 25
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		11½ 12
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s	11	11½
" " " " ¼s	10½	11
" " " " ½s	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer. ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans		$1 50	$1 60
" "	2 "		2 60	2 65
" "	4 "		4 80	5 00
" "	6 "		7 50	7 75
" "	14 "		17 25	17 50
Minced Collops, 2 lb cans				2 60
"	2	"	2 60	2 65
Lunch Tongue	1	"	3 40	3 50
"	2	"	6 90	
English Brawn	2	"	2 75	2 80
Camb. Sausage	1	"	....	2 50
" "	2		....	4 00
Soups, assorted	1		..	1 50
" "	2	"	....	2 25
Soups & Boulli.	2	"	....	1 80
" "	6	"	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom	150 pieces 1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic	800 pieces. 6 00
Tutti Frutti Girl	
Sign Box (new)	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma	per lb $0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, ½ lb., 1 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box 40 " ... "		$0 36 $0 40
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	0 85	
" 6 " " ...	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN	c per lb	
Mocha	28	33
Old Government Java	25	35
Rio	20	22
Platation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd		33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend		34
Our Own "		32
Jersey "		30
Laguayra "		20
Mocha and Java		35
Old Government Java	30	32 36
Arabian Mocha		35
Maracaibo		30
Santos	27	28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

RECEPTION

This is our latest biscuit. It is high grade, and we claim it is the finest produced in Canada. We ask you to give it a trial.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz ...	1 75
" " " " 3, 3 oz ...	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filistras, bbls	4	4½
" " ½ bbls	4½	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" ½ case	8½	8¾
" Panarita (finer than Vos.)	7½	8
Dates, Persian, boxes	5½	6
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " bags	3½	4½
" " cases	5½	7
" Anchor C, "	0	6
" " E, "	0	5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	6½	7
Fine off-stalk	6¾	7¼
Selected layers	8½	8¾
Raisins, Sultanas	4½	8½
" Eleme	...	...
" Malaga:		
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	....
Fancy Vega boxes	....	....
Black baskets	....	....
Blue "	....	....
Dehesas boxes	....	3 75
Lemons	4 25	4 50
Oranges, Messinas, ⅛ bxs	...	2 50
" " boxes	4 50	4 75

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	....	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00	0 58½
" Red Winter	0 00	0 58½
" Goose	0 00	0 58
Wheat, Spring, No. 1	0 00	0 60
" Man. Hard, No 1	....	0 69½
" " No 2	...	0 67
Oats, No. 2, per 34 lbs	30	31
Barley, No 1 per 48 lbs	00	00
" No. 2	...	...
" No 3	...	...
Peas	60	62
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	3 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS:		
Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES:		
From Toronto, per keg	....	3 80
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p.c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	.....	1 30
3rd " (41 to 50 ")	.....	2 90
4th " (51 to 60 ")	.....	3 20
5th " (61 to 70 "	.....	3 50
ROPE: Manilla	0 09½	0 10
Sisal	0 06½	0 07½
New Zealand	0 07½	0 08

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	...	04¾ 05
" Screw, hook & strap.	03¾	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	...	4¾
No. 1 "	...	4½
No. 2 "	..	4¼
No. 3 "	..	4

TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazils	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

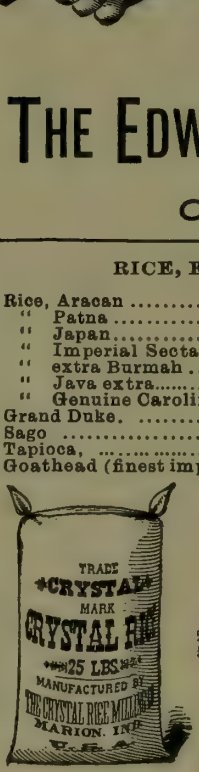
Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	....	0 22
" dairy, tubs, choice	....	0 17
" low grades to com	0 13	0 14
Butter, pound rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz.....	0 07½	0 08½
Beans	1 25	1 40
Onions, per bag	....	1 25
Potatoes, per bbl	1 40	1 50
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 00	0 08
Mess pork 17 00		17 50
Pork, shortcut, p. bbl...18 50		19 00
Hams, smoked, per lb...	0 11	0 12½
" pickled	0 12	0 12½
Breakfast Bacon	0 11	0 11½
Rolls	..	0 08½
Backs	0 11½	0 12
Lard, pure, per lb.....	0 08½	0 09½
Compound Lard.....	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	.. 4¼
" Japan.....	... 5
" Imperial Secta	.. 5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5½
Tapioca, ...	4½ 5½
Goathead (finest imported)	6¼



CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace. " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	32

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4¾
" " Kegs.....	4¾
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry.....	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated 4 40	4	60
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing.....	5½	5¾
Powdered, bbls	4¾	..
Extra bright refined.....	4	4¼
Bright Yellow.....	3¾	3¾
Medium "	...	3¾
Dark yellow.....	...	3¾
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton.....	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		8
Sterling (100 cakes)		4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

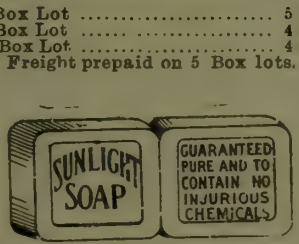
AMMONIA SOAP

72 bars per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb	
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11

Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.	
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61	
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61	
Jubilee, 7⅛ to lb, chocalate, 15 lb butts	58	
Prince George, 8s 21 lb caddies	47	
Tecumseh, 9 to lb (fancy chew'g)	65	
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47	
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45	
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s	50	
3rds	50	
Sunny South, 6s and 7s, 18 lb caddies	46	
Solid Comfort, 6s, 18 lb butts	44	
Special, 7s, extra value, 18 lb caddies	44	
Cut Tobaccos, Smoking—		
Silver Ash, 1-9ths, 5 lb boxes	62	
Puck, mixture, 1-9ths, 5 lb boxes	70	
Cut Cavendish, 1-9ths, 5 lb boxes	65	
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails	80	
Apricot, dark sweet, 5 lb pails	65	

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	85	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00

Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	22	00
Cigarettes, all Tobacco—		
Cable	7	00
El Padre	1	00
Mauricio	15	00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M	
Athlete	$7	50
Puritan	6	25
Sultana	5	75
Derby	4	25
B. C. No. 1	4	00
Sweet Sixteen	3	75
The Holder	3	85
Hyde Park	10	50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	[illegible]
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.		58
" " " 8s. " 16		68
" " " 8s. R. & R. 12½		68
" " chew 7s. R. & R. 14½		58
" " " 7s. Solace 14½		58
" " " 8s. R. & R. 16		58
" " " 8s. Solace 15		58
O. V. - plug 8s. Twist 16		58
O. V. - " 3s. Solace 17½		58
O. V. - " 7s. " 17		55½
Derby, - " 12s, " 17½		51
Derby, - " 7s. " 17		51
Athlete, - " 5s. Twist 9		74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1	50
" 3 " "	1	70
Pails, 2 hoops, clear ..... No. 2	1	40
" 3 " " "	1	60
" 3 " painted "	1	60
Tubs, No. 0	8	50
" 1	7	00
" 2	6	00
" 3	5	00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1	40
" Northern Queen	2	25
" Planet	1	70
" Waverly	1	60
" X X	1	50
" X	1	30
" Single Crescent	1	85
" Double "	2	75
" Jubilee	2	25
" Globe Improved	2	00
" Quick and Easy	1	80
" World	1	75
" Rattler	1	30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz	
Mops and Handles, comb	1	25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd	3	60

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the Manufacture of **OUR GRANULATED**

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

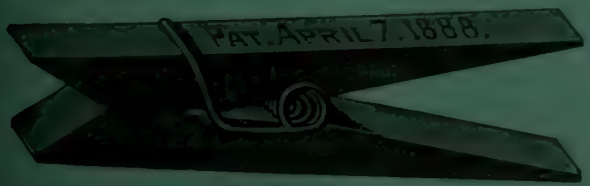
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

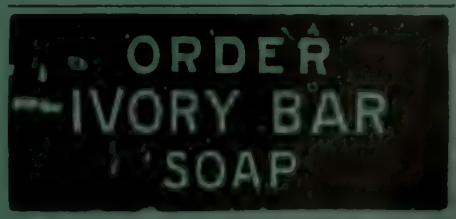
H. A. Nelson & Sons, Montreal.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.



BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, AUGUST 31, 1894. No. 35

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

The proof of this PUDDING is in the "CHEWING" of it.

SOMERVILLE'S

"Mexican Fruit" and "Pepsin"

CHEWING GUMS

If used as a dessert (for 20 minutes after eating) will aid **DIGESTION**, prevent **DYSPEPSIA**, and make you feel that your meal has done you good. Sold everywhere.

Do You Keep it in Stock?

See our Watch Coupons in every box. . . .

C. R. SOMERVILLE - London, Ont.

Standard Goods THE Best to Handle

FRY'S
Cocoas and Chocolates

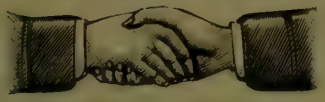
ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..

It pays to sell them. Annual sales over 34,000,000

FOR **PURITY**

Bi-Carbonate of Soda



TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO. Ltd., Liverpool**

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N B.
Prince William Street

FACSIMILE OF CUT ON EACH PACKAGE.

GRAND MOGUL TEA.

Pays the grocer a good profit in $ $ $ $, in reputation and increased Trade. The grocer who does not want either of these does not handle **Grand Mogul** Tea.

Grand exhibit at Western Fair, London, in main building. Come and taste the tea.

T. B. Escott & Co.

SOLE AGENTS. LONDON

AGENTS:

H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON

Tolerably Good Milk

Is just about as satisfactory as a tolerably good egg. That's one reason why we only manufacture one grade, which now represents absolute perfection in Condensed Milk. We guarantee it; so can you. Order from your wholesaler or direct from us.

G. C. Allworth & Co.

AYLMER, ONT.

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING, TOILET, AND OTHER PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

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QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

F. W. HUDSON & CO.

AGENTS TORONTO

IN LEAD PACKETS.

TETLEY'S TEAS

FROM INDIA & CEYLON.

DOMINION PAPER BOX COMPANY

Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

The Fruit Season is On!

AND FRUIT JARS ARE WANTED

We are handling them. Get our prices before buying.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal
Chas. Southwell & Co., Works, Dockhead, London, England

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

WE ARE ALWAYS ALIVE

To the requirements of the Tea Drinking Public.

This is a special department of our business and our values never disappoint.

Our . .

NEW JAPANS

and

NEW GONGOUS

Ask for samples, draw them, and be convinced that we know whereof we speak.

Are Right

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

William Paterson & Son

BRANTFORD, ONT.

1¼ ACRES OF FLOOR SPACE

LARGEST FACTORY IN CANADA

MANUFACTURERS OF

CONFECTIONERY, BISCUITS, PICKLES, JAMS, JELLIES AND SAUCES.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, AUGUST 31, 1894 ($2.00 per Year) No. 35

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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17 Victoria St., London, S.W.
R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

ENGLISH MANUFACTURERS AND CANADA.

MEN do not always see the fruit of their labors in a day or a week. Sometimes the flower even only appears after years of persistent work.

If a man takes a pickaxe and shovel and proceeds to make a hole in the ground, he sees the fruit of his labor at every stroke of the pick and with every shovel of earth he lifts.

But the merchant or the manufacturer who is introducing a new article or is assaying to get an old article introduced into new territory, often do not see the fruit of their labors for many a day.

There is nothing new about this, and yet people seem to forget it.

Here is a manufacturer, in England for instance, who has a line of goods which he desires to introduce into Canada or the United States. The article is a good one, and in the home market is popular; or if not at home it is somewhere else. He appoints one or more agents in the country or locality in which he proposes to introduce his goods. Then he advertises.

The time arrives when he thinks the orders should be coming in more freely. He writes the agent to stir him up, and begins to question whether advertising pays. Still the trade does not assume the proportions in the new territory that he anticipated. Then the manufacturer loses patience, and the probability is that he will quietly feel about for another representative, and occasionally goes to the extreme of seriously considering whether he will discontinue advertising.

He has infinite faith in the superiority of his goods; and although this may be true, he forgets, or apparently so at least, that other similar lines have preceded him and become favorites in the territory where his products are making their initiatory bow. This is where the trouble largely arises.

People are conservative, and when they get a good thing will not surrender it until they are persuaded that that offered them is better. It takes time to do this.

But English manufacturers should not forget the conservatism of their own people, and, while ruminating upon this, exercise a little more sympathy and patience with their struggling agents in new fields. True, the people of this continent are tinged with the same peculiarity, but in a lesser degree.

No matter how good a thing may be, or how much it may have been demonstrated in Great Britain or any other country, the people on this side of the Atlantic want to find out its merits for themselves. If it is good and the price right the manufacturer need have no fear of the result. All he needs to have is patience, perseverance and continuity of purpose.

Everything comes to him who waits—and also does a little pushing.

WHAT CUTTING DOES.

CUTTING prices will maim or kill a town as well as individuals.

A well known town northeast from Toronto is a case in point.

It is favorably situated, is traversed by a good river, has excellent manufacturing industries, bright and spacious stores; but the "cutter" got in there some time ago. The disease spread, and by-and-bye many merchants were affected.

Now, where there was once few failures there are many, and some have been disastrous.

The credit of the town has gone down as a result, and wholesalers will tell you that they do not push business there like they formerly did.

"Cutting" is like the buzz saw: It is a dangerous thing to fool with, and the trouble—or rather blessing, perhaps—is that it usually cuts the operator deeper than it does the subject which its teeth are set to annihilate.

With competition as keen as it is, it is a great temptation for merchants to cut in order to induce custom to flow their way; but it is none the less foolish, it is none the less wrong.

Every man has got a right to make a living in whatsoever honest way he may choose, and no one has the right to say him nay. But this is what every merchant is doing when he, with a view to squeezing a competitor to the wall, resorts to cu ting prices.

The trouble is there is too much selfishness in the world. This breeds cutting and cutting breeds dishonesty.

Sink selfishness and "cutting" will die, and with "cutting" dead, merchants will make more money, and live and die happier.

Bury the hatchet.

CANADA'S OPPORTUNITY.

THE question with the United States half a century ago was how to get people into the country. Now it is a question of how to keep them out.

The depression is helping them to solve the problem, it being estimated that during the past six months 151 former immigrants have returned to Europe for every 100 that have come to settle. Two weeks ago a whole colony of Russians that had settled in Kansas decided to take up their beds and return to their native land.

But these outgoing tides do not satisfy the apostles of immigration reform, and leagues are being formed to restrict the incoming tide, although the causes that are increasing the flow of people out of the country are diminishing the volume of the inflow.

The effect of this return of so many former immigrants—the largest in the history of the country—must tend to sow broadcast over Europe a poor opinion of the United States, and to some extent of the American continent.

The position of the United States in this respect is Canada's opportunity.

The United States has practically no arable land to offer the immigrant; Canada has abundance. The United States has no inducements to offer the European agriculturist; Canada has.

The duty of the Government is to seize the present opportunity of acquainting Europe of the favorable position Canada to-day occupies financially as well as a land for settlement.

But it is no use of doing so unless we are prepared to adopt a liberal immigration policy.

We do not want mechanics, clerks or dudes; we want brawny sons of agriculture, the kind whose value to the country is placed at one thousand dollars each.

This class of immigrants we should bonus either with free farms or farms at a nominal cost.

Assisted passages are neither popular nor desirable.

The people who are too poor to buy their own tickets are hardly the class we want.

Canada wants immigrants with a little money, plenty of brawn and muscle, and a fair meed of intelligence.

To men of this class Canada should be only too glad to give free land, or land at a nominal price.

Land has no practical value unless people dwell on it or are adjacent to it; and the way to place a value on our unsettled and fertile lands in the Northwest is to hold out such inducements as will persuade the people of overcrowded Europe to take up their abode with us.

Now, when the opportunities are more than usually favorable, is the time for the Government to act.

FAVORABLE TO CANADIAN BEANS.

REFERENCE was made in last week's GROCER to the possibilities of increased trade in white beans with the United States consequent upon the change in the tariff.

Since then other factors favorable to the advancement of Canada's bean trade with the United States, this season at least, have come under our observation.

We have reference to the market. It is considered in excellent shape. The available stocks in New York, according to the Journal of Commerce, do not exceed 12,000 to 15 000 bags. Then the country is bare of domestic goods, leaving consumers to depend for supplies on the foreign article for the next six weeks. Two boat loads are on the way to New York, one of which contains 26,000 bags. These two consignments are held to be the last of the desirable stock to be had in primary markets. The new Hungarian crop, from which the United States market principally draws its foreign supplies, will be ready for shipment about the middle of next month.

The weather in Hungary this season has been unfavorable to bean culture and it is estimated that the crop will not be over 50 per cent. of last year's yield. On account of this, and in view of the insufficiency of the domestic supply, materially higher prices are expected to rule.

The condition of the bean crop in the Province of Ontario, as reported to the Agricultural Department, August 15th, was critical. "If rain falls," says the report, "a fair crop may be harvested; if the drouth continues there will be but a very limited crop." And the trouble is the drouth has continued. The yield per acre according to the same report was estimated at 14.6 bushels.

With the duty lower and the market favorable Canada should, during the ensuing season, largely increase her sale of beans with Uncle Sam.

SLOTHFUL EXPRESSAGE.

EXPRESS companies are useful adjuncts to trade. Parcels which require speedy delivery and consignments of goods which would spoil if sent by the ordinary freight train are gathered and sent forward on the swift-moving passenger train.

But we are living in an age characteristically evolutionary, and express companies, like all other transportation organizations, must conform themselves to the new and improved order of things, or give place to something that will.

There is at least one company, the Canadian Express Company, which seems to be so loaded down with the barnacles of the Past, that it refuses to adapt itself to the methods and requirements of the Present.

THE GROCER has had two instances of this recently.

A parcel was delivered at the Toronto office before noon to be sent out on a train leaving between four and five o'clock. It was important that it should go on that train, but it did not.

When enquiry was made at the office of the company, this curt explanation was given by an official: "O, if you wanted the parcel to go on that train you should have had it in the office here the day before."

Twenty-four or thirty-six hours to get a small parcel away! Awake, ye Rip Van Winkles.

If this instance illustrated the sloth of the Canadian Express Co., the other exhibited the crudeness of its system.

A parcel containing five rolls of wall paper, neither too burdensome to be handled nor too small to be seen, was expressed from Montreal for Toronto. It was addressed to a gentleman well known in Toronto, and whose firm frequently does business with the company, giving his initials but no street number.

The day the parcel was due enquiry was made for it at the office, but the enquirer was told it had not arrived. Three days later the consignee himself made enquiries, and he too was told there was no parcel addressed to him.

Wondering at the delay he walked over to where a number of parcels were lying, and there, lo and behold, was the identical parcel. It had lain there three days.

When confronted with the parcel an official remarked: "There was no street num-

GOWANS, KENT & CO.

TORONTO AND WINNIPEG

We are and intend to be for some time to come the Leaders in Lamps and Lamp Goods

Right Prices, New Goods, Quick Sellers. Write for Colored Cuts and Price Lists

"ROYAL" CENTRAL DRAFT LAMP.

GOWANS, KENT & CO. Toronto and Winnipeg.

No. 810. Dec. 6028.

Height, 18 inches.

ber given, and we have no time to look up the directory."

The consignee left the parcel, saying he would send for it. He did send for it, and when the messenger asked for a parcel addressed to Mr. So-and So, "There is no parcel here for anyone by that name," was the answer that again came And before that parcel could be obtained the consignee had to again go and turn it out.

Could not "find time" to look at the city directory, indeed! Why, even in the post office department, where so many thousands of letters, post cards and papers are handled daily, they are able to find time to turn up the directory for an address should it be wanting.

Of course, if an express company cannot "find time," it is high time that the privileges it enjoys were taken from it and placed where time can be found to attend to such matters.

There is a growing belief in this country that the expressage of parcels should devolve upon the postal authorities as well as the carrying of letters. And nothing that we know of will assist more in propagating this belief than such instances as those cited.

THE ACTIVITY IN TEA.

THE deal for future supplies of tea between the jobbing houses and the selling agents continues to be one of the most interesting features of the grocery market in Montreal at present.

THE GROCER'S correspondent in a round of the trade at the close of last week found out that the tea market was on the average fully 2c. higher on all grades of tea. He ascertained also that the China-Japan trouble was being worked for all it was worth.

As pointed out in an interview given in these columns a week or so ago, though it does not do to ignore the possible influence of the troubles on the tea market, it is just as well for buyers not to get excited over all the reports that are related to them about how high tea is going to be, etc.

There can be no doubt that the tea market is firm, and that it is not safe for buyers to "bank" on obtaining better terms by holding off, but this does not mean by any means that we are going to have a positive tea famine in Canada. There are eight firms of selling agents in Montreal, and from all that can be learned four of them at least have in the aggregate quite a nice little quantity of tea on the way.

It has to be admitted, however, that the offerings of first crop teas on this market have been bought up with greater freedom than usual and at fuller figures.

This, however, is only natural under the circumstances, and it is not at all surprising that buyers with small stocks on hand quickly take up any offers to arrive.

One fact worthy of notice in this connection is the influence all these reports is having on the small buyers.

Jobbers stated to THE GROCER man on Monday morning last that the demand in this connection was quite active, and not a few of them also admitted at the same time that they had some fair supplies of fresh goods on the way.

The member of a trading firm also expressed the opinion that he did not think they would see the advance of from 5 to 8c. in the market that some of the sanguine ones expected unless the belligerent powers closed the treaty ports. This, he said, was very unlikely, as he felt certain that both England and the United States would have something very forcible to say against any decision of the kind.

He believed, nevertheless, in a firm tea market, remarking, at the same time, that the advance in tea above referred to was mainly attributable to the advance of twopence in the rate on silver toward the close of last week.

Advices to some sales agents were also seen, and were to the effect that the Russians were after Moyune gunpowders, which were from 25 to 35 per cent. higher than last year, while the boom in the American tea market that has already been referred to appears to be as strong as ever.

CROPS IN ONTARIO.

WHAT has for some time been no secret regarding the crops in Ontario, has been emphasized by the bulletin just issued by the Provincial Agricultural Department. Ontario has, on the whole, a fairly good crop.

Fall wheat is probably the best crop of the season, the average yield being placed at 21.6 bushels per acre. Spring wheat was injured by drouth and seems to be limited in quantity and light in weight, and yielded but 16.1 bushels per acre. Anticipating the reduction in the United States territory, there has been an increased acreage devoted to barley compared with last year, but the yield per acre is below the average and on the whole there will be available only a limited quantity of plump, bright barley for export. The average yield per acre is 22.7. There is a large increase in the acreage devoted to oats, but on account of the drouth and ravages in the west by grasshoppers the yield per acre is but fair, namely, 30.4 bushels. The yield of peas is estimated at 17.5 per acre, and the report says "that on the whole the yield of first-class peas will probably be less than for some years past. The bean crop is light at 14.6 bushels per acre. The hay crop was good, yielding 1.39 tons to the acre. The cultivation of corn is receiving more attention in this province, but the drouth is interfering with its development, although from Eastern Ontario the reports are encouraging. In Western Ontario the yield of potatoes is small, while reports from the eastern part of the province are encouraging. As with potatoes, so with roots, the yield is small west and fair east. The yield of grapes is said to be below the average, but other fruits are fair crop. Honey is somewhat darker in color, but of good flavor. The average yield will be less than usual.

IT IS NICE AND TERSE.

A. M. Little, general merchant, Waterford, has decided to retire from business, and has issued an attractive circular to his customers announcing the fact. The first paragraph is so nicely and tersely put that THE GROCER deems it worthy of reproduction. It reads:

"After doing business in Waterford for over 26 years, and during that time have neither failed nor made a fortune, I have finally decided to retire. I believe that it is just as important for a man to know when to quit as it is when to begin. During my career in this place my business relations with the people of Waterford and surrounding country have, on the whole, been of the most pleasant character. I have been accustomed to meet daily with so many pleasant people and to see so many cheerful faces that it is with a great deal of hesitancy that I have decided to take this step."

A while ago our merchants decided to close their places of business on Thursday afternoons, and other evenings at 8.30. We were very much surprised to see one of them with his store open all day last Thursday, while others acted as they agreed. It is no common sight to see some of the stores still open at nine, and even later. We think the guilty parties apparently have little consideration for their agreement.—Delhi cor., St. Thomas Journal.

CHAT BY THE WAY.

OWING to steadily increasing business Henry J. Lehman, merchant, of West Montrose, has been compelled to build an addition to his store.

Toronto master bakers to-day agreed to advance the price of bread one cent per large loaf.

An order for flour and meal has been received by E. D. Tillson, Tilsonburg, from the Canary Islands.

Large shipments of lumber are expected to go out from Hamilton now that the new tariff is in force.

Willis Mason, late of the Manning House block, Windsor, has removed to the double store in the new Fleming block.

Galt clerks get their weekly half holiday on Thursday afternoons, all the stores closing at 1 o'clock for the rest of the day.

The canning company at Ridgetown intend putting up a quantity of pears this season, the crop of which is enormous in that section.

W. Winkler has purchased the stock of groceries from M. E. Eby on King street, Berlin, and will continue the business in the same stand.

Charles Richards, assistant clerk in the water works office, St. Thomas, has purchased the fruit and confectionery business of M. Rochleau, Sandwich street east.

The stock of A. Munro, grocer, St. Thomas, will be sold and the estate wound up. Mr. Munro declines to accept the offer of the creditors to pay twenty-five cents on the dollar.

Albert E Hourd, of this city, has entered into the management of the White Star Store, corner of Front and Caradoc streets, Strathroy, having purchased the stock from T. B. Escott & Co.

G. H. Bennett, of Walkerville, who is the owner of a large vineyard, says the prospects for the largest yield of grapes in several years is excellent. He expects to have over 100 tons on his own vines.

D. D. Wilson, the Seaforth egg buyer, claims that it will pay farmers better to feed their wheat to the hens and sell the eggs at eight cents a dozen than to market the grain at fifty cents a bushel.

Owing to the drought the drying up of pasture and the difficulty of procuring water, some of the milkmen of St. Thomas express their intention of raising the price of milk on September 1 to 6c. per quart.

Wm. Garvey, better known as the "Butter King," died at Morrisburg, Ont., recently, aged 66 years. The deceased who, 10 or 12 years ago, was the largest butter shipper in America, resided in Morrisburg for over 40 years.

T. A. Crane and James Carruthers, of Montreal, and C. B. Watts and G. A. Chapman, of Toronto, have been appointed members of the Western board to select grain standards, which meets in Winnipeg on September 10.

The following have been elected members of the Toronto Board of Trade: James C. Grace, secretary-treasurer Toronto Railway Co.; F. Clare, stove manufacturer, Preston, and Robert B. Harcourt, tailor and gents' furnisher, King street west.

The rise in price of silver is having a more or less stimulating effect upon nearly all East Indian products. On the grocery markets the articles most directly influenced are teas and spices, the latter in some cases having a quotation at primal points above valuation level here.

The retail grocers of Atlanta, Ga., are making efforts to have the peddler's ordinance changed. The peddlers pay a license of $5 per month, while the retail grocer pays an ad valorem tax, rent, insurance and clerks' hire, in addition to the business tax placed upon him.

The Ridgetown gas well is down 750 feet and the well has been cased. Indications of gas are plentiful, but the impression is that gas will not be struck short of 1,500 feet. The work is being pushed along rapidly, and Ridgetown will soon know whether she is to have more gas or not.

R. Booth's lumber yard, Ottawa, was destroyed by fire Sunday. Loss about $75,000, upon which there is insurance amounting to $40,000 in the following companies: Manchester, $5,000; North British and Mercantile, $10,000; London and Lancashire, $5,000; Union, $5,000; Sun Insurance Co., $5,000; Northern, $5,000; Lancashire, $5,000.

An order-in-council has been passed appointing the Board of Examiners for the selection of standards of grain grown east of Port Arthur. W. D. Matthews, of Toronto, is chairman, and the other representatives are: Thomas Flynn, H. N. Baird, and J. L. Spink, Toronto; R. R. Morgan, Hamilton; R M. Esdaile, A. G Thompson, A McFee, Montreal; James Carrick, Toronto, and W. Brodie, Quebec. The board will meet in Toronto at the call of the chairman.

During the present berry season nearly 26 tons of fruit, or 34,000 baskets, have been shipped over the M. C. R. from Leamington. The average net price would be about 8c. per box, making the nice sum of $2,700. It is thought that the amount shipped over the Lake Erie and Detroit River Railway at that point would fully equal the quantity taken by the other road, making $5,440 received by the growers, out of which sum $1,300 were paid the pickers, the school boys and girls.—Times, Windsor.

Free Press, Winnipeg: Rublee, Riddell & Co., the wholesale fruiterers of this city, have added a new branch to their business, through the purchase of the biscuit and confectionery factory lately operated by Wm. Bateman. A thorough renovation of the premises and overhauling and replacing of the machinery is now in progress. The firm expect to have the new branch of their business in full operation in every department within the next ten days, and travelers on the road. The biscuit and confectionery business will admirably fit in with their present extensive wholesale fruit trade, and should ensure a double success.

A circular issued by Wilhelm Schroder, under date of August 11, gives spice statistics of the Government in Holland, as follows: July, 1894—Nutmegs, landed, 92 tons; delivered, 44 tons. Mace, landed, 25 tons; delivered, 13 tons. Cloves, landed, 5 tons; delivered, 2 tons. Pepper, landed, 101 tons; delivered, 75 tons. Stocks, August 1, 1894—1,094 tons nutmegs, 403 do. mace, 738 do. cloves, 5,209 do. pepper; do., 1893—849 tons nutmegs, 375 do. mace, 528 do. cloves, 5,094 do. pepper; do., 1892—691 tons nutmegs, 290 do. mace, 466 do. cloves, 1,645 do. pepper. Mr. Schroder also writes that nutmegs and mace are in rather better demand after the rest during the past six weeks. The tendency is very steady, as it is known that the next periodical sale will be very small. The largest importer, the C. & H. V. Banda, will only bring about 1,300 cases nutmegs and 300 cases mace, against 2,165 cases nutmegs and 613 cases mace in the last sale. Particulars, as well as the date of the next sale, are not yet given. Arrivals in the first seven months of nutmegs in 1894, 555 tons gross, against 640 do. in 1893; deliveries in 1894, 507 tons gross, against 344 do. in 1893. Arrivals of mace in 1894, 101 tons gross, against 212 do. in 1893; deliveries in 1894, 128 tons gross, against 120 do. in 1893. Pepper advancing. In 1894 arrivals were 747 tons and deliveries 909 tons, against arrivals in 1893 of 3,645 tons and deliveries of 528 tons. The opinion for pepper is generally favorable; stocks in second hands are small and a good demand for consumption is expected. Offers from the East are scarce; it seems to me that the next crop is contracted for—the greatest part—and in firm hands.

NOTES.

"Yes, teas are up and going higher," say Lucas, Steele & Bristol. "Can see nothing else ahead. But Japan friends advise us that all their Chinamen are leaving the country and that prices have gone up two cents past few days. Freights and exchanges have also advanced. We have a heavy stock all bought before advances."

Spices and seasonings of all kinds are for sale by Lucas, Steele & Bristol in 10c. tins, 2 doz. in the case. They also have mixed spice and cayenne in 5c. tins, 3 doz. in the case.

A full supply of Roberts' jellies are now to hand with Lucas, Steele and Bristol. This firm also offer Chinese Cumgurts (oranges) preserved in pots like ginger.

Lucas, Steele & Bristol expect in store in a few days some choice salt water herrings, also mackerel in half barrels and kitts.

Established 1850

We have made every preparation to do a LARGE TRADE during

Exhibition Time . .

And **we will do it**, for we are showing the range of goods and our prices are **right.**

"Drop us a post card the day you will be in the city and we will arrange to have our traveler who calls on you to make it interesting."

James A. Skinner & Co.

Wholesale headquarters for China, Crockery, Glassware, Lamps, etc.

54 and 56 Wellington Street West TORONTO, ONT.

IT'S NO LONGER A QUESTION

As to whether "Teas" will advance or not. They have advanced and are going higher. Anticipate your wants. We have a large stock, bought at bottom figures. You will do well to examine our samples before placing orders.

Lucas, Steele & Bristol

WHOLESALE GROCERS. HAMILTON

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new **"BON-ACCORD"** Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

Wholesale Agents for **HAMILTON**

Bensdorp's Royal

Dutch Cocoa

Have pleasure in advising they have arranged with manufacturers to sell this well known brand at old prices in spite of heavy advance in duty.

DRY GOODS.

TORONTO MARKET.

MILLINERY is the chief line of goods to receive attention from the very numerous buyers which have thronged the market this week. Despite half-hearted feelings and doubtful prognostications, the number of people who have visited the millinery houses this week is fully equal to that of last season, and trade has been equally promising. Buying has been much ahead of expectations. When the writer visited S. F. McKinnon & Co.'s on Tuesday, Mr. Guthrie stated that they could utilize ten more salesmen than they had. At McCall's the customers seemed to find difficulty in securing salesmen to wait upon them, and so it was at the other houses. At the dry goods houses a very unusual bustle was apparent, and enquiries for all lines of goods were acknowledged to be surprisingly active. The shipping rooms were also very busy, showing that buyers wanted goods immediately and were not buying at random.

The new hats are, for the most part, in velvet, and also derived from the latest summer shapes. The trimmings only have changed, and will include ribbons, velvets, feathers, birds, jet ornaments—principally wired passementerie. Jet is likely to have much success. Ostrich tips and long plumes are in favor. Ostrich edgings and pinpins will also be used, and they allow of all sorts of dispositions and combinations. Of stuffed birds, the preferred are among the smallest, the tangara, the chimney and sea swallows. Among the larger, the most in demand are the white dove and pigeon, the largest species of minuta, the Formosa swallow, the woodcock, the touraco, and the paradise bird.

In fancy feathers, the woodcock lyre and all curved ornaments will be most in favor; next come the wings and birds. White birds will be in demand, and they are intended more especially for ornaments in the front of the hats. There will be a demand for curved coq feathers in white and in colors, wings and quills of changeable shades, small aigrettes mounted with groups of small birds, and bow-shaped ornaments will be worn.

A novelty in feathers is an imitation of flowers, altogether different from what has been seen. The most remarkable are roses and peonies in all imaginable shades. The scale of colors are as complete as possible; there are to be found in the flowers as many as six tints of red combined in perfect harmony.

MONTREAL MARKETS.

The cooler weather of the past week has led to a somewhat better actual movement in dry goods, but it cannot be said yet that the trade has entirely lost its midsummer dulness.

A feature of the week was the receipt of an order by a leading local house for a large line of blankets for the Ottawa district which has been filled.

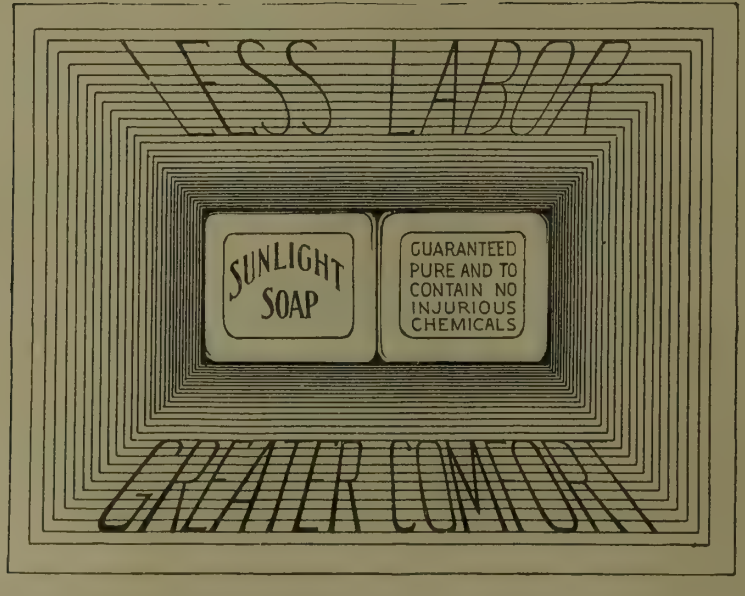
The millinery openings which take place on Tuesday next (the 4th) are expected to bring in quite an influx of buyers, as the usual reduced rate excursions have been arranged. This always leads to some incidental buying of general dry goods and is expected to have the same effect this year.

Cotton goods continue to attract some attention, fair sized orders for white goods being spoken of. The city retail trade also has been rather brisker during the past ten days.

A MONTREALER'S BIG PROFIT.

A merchant, who has his office in the Board of Trade building, has just had a remarkable stroke of good luck. Two months ago he brought a cargo of 15,000 bags of sugar from Cuba to New York. The cargo was entered free. The merchant forsaw that a change in the tariff was likely and decided to hold on to his cargo. He has just returned from a trip to New York, and stated to a Star reporter to-day that he had an offer of $25,000 clear profit on the transaction. He refused it, however, hoping to make $45,000 once the President signs the

BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

KURMA
THE TEA OF TEAS
TRADE MARK
INDIGENOUS INDIAN TEA PLANT

Put up in
½ and 1 lb. packages
and 5 lb. . . . . .
Tins.

Davidson & Hay Wholesale Grocers and Importers Toronto.

new Senate bill, which imposes a duty of 40c. on the article. Speaking of the likely effect of the bill on the sugar trust the merchant said it was not altogether satisfactory to that body. They had been getting 60 cents per 100 lbs. protection under the McKinley Bill, while all they would get now would be 30 cents. They would, however, make from five to six million dollars on their stock of raw sugar in hand.—Star.

ADVICE ON COLD STORAGE.

THE temperature to preserve food substances by cold must be at or below the freezing point of fresh water, says a writer in the American Agriculturist. Substances so preserved should be gradually thawed before they are cooked, either by boiling or baking. Meats that are naturally tough are greatly improved by freezing, and when frozen may be kept as long as one desires. The preservation of meats in refrigerators on ocean steamers has been found very advantageous, not only for consumption on the voyage, but as a supply for foreign markets. The preservation of fruits of various sorts by cold storage, in what are sometimes called retarding houses, has been largely tried for a number of years. It is found to be a valuable method of keeping the fruit whenever there is a glutted market. But it is not desirable for a great length of time, as some of the fruits so preserved soon lose their fine flavors, and depreciate in value. The average temperature for success in cold storage is found to be between 32 and 40 degrees F. If peaches are kept in this degree of cold for a fortnight they will lose their flavor. Pears like the Bartlett keep well at 38 degrees F. for three weeks, but are worthless if the time be extended to three or four months. The different varieties of both pears and peaches vary considerably in their keeping qualities, both in and out of cold storage. With the exception of peaches, experience indicates that the most delicate skinned fruits may be kept in cold storage all the time it is necessary, without perceptibly losing their flavor.

Moore & Wilcox are busy preparing to commence operations at their evaporator on Bay street next week, by which time they expect to have everything going at full blast. They have advertised for 10,000 bushels of apples, and, if they can get them, will probably require twice that amount. They have made some slight changes in the evaporator which will facilitate operations, and they also intend building an addition for storing fruit as it arrives.—Times, Owen Sound.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat
Desiccated Rolled Barley
Desiccated Rolled Oats
Self-Rising Buckwheat Flour

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Eagle Japan and Ceylon Teas

Are excellent values.
Any size package.

NEW Canned Peas

Now in demand **PICKLING SPICE** Are you supplied?

SALMON expected daily.

M. MASURET & CO.

Wholesale Grocers, LONDON, ONT.

EDWARD LAWSON DEAD.

Edward Lawson, of the Victoria Tea House, Church and Colborne streets, Toronto, is dead. He had been ill for about three weeks, but it was not known by the trade generally, and the announcement of his death, in spite of his advanced years, came as a surprise. Deceased, to use the words of an admirer of his, "was a fine old gentleman." Everybody liked him. He was honest, fearless, and outspoken and genial. He was a man. As he was held in esteem as a man so was he as a tradesman. For many years he was adjudged to be the best tea expert in Toronto, and he retained his reputation as a connoiseur to the end of his days. The trade of Toronto had ample opportunity to judge him. He came here some 65 years ago, and at the time of his death had been in business over 50 years. He was in his 76th year when he died, but he preserved his age so well that he looked many years younger. The funeral took place Tuesday last, and was largely attended. The pall bearers representing the grocery trade were Wm. Ince, Sr., J. W. Cowan, and Robert Swan. Among other members of the wholesale grocery trade were noticed P. C. Larkin, W. G. A. Lambe, and A. B. Lambe.

DUTY IMPOSED ON TIN FOIL TEA PACKAGES.

The appraisers at the Toronto Customs house have ruled that the tin foil packages of package teas must pay a duty.

This decision was the result of representations made by Canadian package tea men.

The value placed by the appraisers on the different-sized packages, the printed labels included, is as follows: One pound package, 3c.; half-pound package, 2c.; quarter-pound package, 1½c. On this value a duty of 30 per cent. is charged. The tea in the packages is, of course, free.

Under the old tariff the packages were free, but the Canadian merchants who put up tea in packages had to pay a duty of 30 per cent. on the tin foil they imported for making their packages. This, of course, gave the foreign package tea an advantage over the domestic. Now, it will be observed, the burden rests on the former.

PERSONAL MENTION.

J. L. Watt, of Watt & Scott, is holidaying in Muskoka.

C. W. Boon who is carrying a grip of "Tetley's Tea" samples in the West, is finding the tea rapidly increasing in popularity, and reports some very good sales. "Tetley's Tea," it is said, can be found in all the principal towns and villages of Canada.

CHARGE RE HORSESHOE SALMON.

SOME houses in Toronto are alleged to be palming off on the trade last season's pack of "Horseshoe" brand canned salmon for new season's pack.

"Do you know," said my informant, "that there are wholesale houses who have so little regard for the truth as to be imposing upon their customers by professing to be selling them new season's pack of 'Horseshoe' salmon, when as a matter of fact not a tin of new 'Horseshoe' has reached this market yet. It shows a state of business morality that it grieves me to discover. I am not speaking from mere hearsay. I am telling you what I know to be true."

"Yes, and I can prove it," said a traveler who heard a part of the conversation, "for I came across two instances of it myself."

"I would not say," interposed my original informant, "that the principals of the firms in question are parties to this fraud. I hope, for the morality of the trade, that they are not."

I afterwards put these questions over the telephone to Geo. Stanway, the Toronto agent for "Horseshoe" brand:

"Has any 'Horseshoe' salmon, new season's pack, arrived on the Toronto market yet?"

"No, there has not."

"Are you positive?"

"Positive."

"When do you expect the first shipment to arrive?"

"In about ten days."

A grocery traveler, who was up West last week, writes: "Geo. Hasenflug, 'city grocer,' Waterloo, has one of the best stocked and well managed grocery and crockery stores on the G.T.R. west of Toronto. In addition to his grocery and crockery business, he is a large jobber of fresh fruit in the season, his sales to the 22nd, just of huckleberries alone, being over 3,000 baskets. Waterloo evidently is a good distributing point for this class of business, and Mr. H. seems to have the right run of it. He also is a large dealer in plums, peaches, pears, grapes and other varieties."

L. Augusina, an Italian and street pedler of Toronto, has absconded leaving debts to about the amount of $2,000. One commission merchant is out over $600, and several others $200. He is reported to have gone to Italy. Their experience with this man will probably learn commission merchants a lesson which they will not forget very soon.

We offer TO ARRIVE a fine lot of

"LOOSE MUSCATEL" RAISINS

In perfect order.
Price moderate.

Also **JUST RECEIVED**

About 200 barrels Syrup.
Fine Quality.

WRITE FOR QUOTATIONS AND SAMPLES.

Laporte, Martin & Co. St. Peter Street, **Montreal**

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

J. F. EBY HUGH BLAIN

Welcome News

Bensdorp's "Royal Dutch"

Cocoa

At the OLD Prices

The manufacturers in Holland have decided to pay the extra duty imposed by our Government, consequently prices will be as before——, namely:

¼ at $2.40 Doz.
½ " 4.50 "
1 lb. " 8.50 "

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity. Sample on Application.

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

JUST TO HAND

First car 1894 catch

Ewan Salmon

Quality we believe to be better than ever—"It goes without saying" how it took last year.

SLOAN & CROWTHER,

WHOLESALE GROCERS,

Toronto.

J. W. LANG & CO.

WHOLESALE GROCERS

BURNHAM'S

Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO

Sole Agents for Canada.

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

IMPORTED

PICKLES

PATERSON'S "EUREKA"

INDIAN CHUTNEY

Sole Agents for Toronto,

PERKINS, INCE & CO.

41 and 43 Front St. East

We are now taking orders for New Season's

Raisins

Which are already on way.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Aug. 30, 1894.

GROCERIES.

SUGARS and teas continue to be the cynosures of the trade on account of their hardening tendencies. Since our last review two advances of ⅛c. each have taken place, and although they stimulated the demand to some extent yet the volume of business in sugars is still somewhat disappointing. Teas are firmer, particularly Japans, for which higher prices are asked. Business in teas is fairly good. Advices quote rice higher in Japan, but there has been no change here. Canned goods are not important factors in the market just now. A good business is being done in spices, and syrups are moving fairly well for the season. Nothing new has developed in dried fruits, nor is there likely to until the new fruit arrive. A good many of the houses have not a box of Valencia raisins in their possession. Payments are fair.

CANNED GOODS.

Nothing new has developed. Business is quiet all round for vegetables. Tomatoes and peas are selling at 85 to 90c. and corn at 90c. There is a good demand for salmon at $1.15 to $1.30 for talls and $1.35 to $1 40 for flats. The market is strong. Lobster is quiet and unchanged. We quote: Tall tins, $1.80 to $2; $2.40 to $2.50 for flats; and $1.35 for new flat ½'s. Canned fruits are quiet and unchanged. We quote: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

There are no new features. Business is quiet, with good grades of Rio scarce. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

In New York the demand on the street market for Brazil growths lack speculative composition, and from regular trade sources comes out in very much the old slow, careful form. Buyers complain of quality as usual, but there are indications that even with a better assortment available the opportunities for an expansion of business would be exhausted at a few thousand bags, and there are some who believe that a guaranteed offer to deliver strictly standard grading would meet with much less custom than imagined, while the coffee is not really forthcoming.

RICE.

The price of Japan rice has advanced equal to ½c. per lb. in primary markets owing to the war. There has been no change here. Business is quiet. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

There is still a fair seasonable trade doing at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

Sugar is ¼c. dearer than a week ago, there having been two advances of ⅛c. each since last review. The ruling figures are now 4½ to 4⅝c. for granulated and 3⅜ up for yellows. These advances have stimulated the demand somewhat, but still the volume of business is not as large as jobbers would like to see it. To induce business there is still some cutting being done. Some houses are said to be not even getting the advance of a month ago. Low grade yellows are scarce, some of the refiners having none. Raw sugars are quiet at 3¼c.

N. Y. Journal of Commerce, 28th inst.: Holders of raw sugars are generally in cheerful confident mood. Refiners are well satisfied with investments recently made, and importers who are carrying remaining stocks feel that while possibly they may not be able to secure any further immediate gain, the chances are largely in favor of fully retaining the recent advances, on the theory that whatever stimulus there may be in the change of duty is probably only just about discounted and the sugars now to come forward are small.

SYRUPS.

Demand is fair for the season, but there are not many selling yet. There are not many syrups to be had, and prices are firm. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Continue quiet at unchanged prices. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Stimulated by the advance in primary markets, jobbers here are asking higher prices for Japan tea. The movement continues brisk in new season's Japan tea at 18 to 21c. for medium, and 30 to 35c. for high-priced teas. There is very little new season's Japans left in first hands. Low grade new season's tea at about 15 to 16c. is expected to arrive every day, and a good demand is anticipated for it. Low grade old season's Japan tea is obtainable at 12½ to 15c. Low grade Ceylon teas have been moving freely, and there is a fair and increasing movement in Indian and Ceylon teas at from 17 to 35c. China blacks are quiet, and those principally selling range from 15 to 25c. Young Hysons are quiet at 12 to 27c.

DRIED FRUIT.

Valencia raisins on spot are gradually getting into smaller compass, some of the houses being cleaned out completely. The few there are consist of off-stalk, and those who have them are getting 6¼ to 6½c. Advices from Denia state that the outlook for the new crop continues good, the fruit so far coming into the market in limited quantities.

There is a good demand for currants, better than is usual on account of the scarcity of Valencia raisins. The first shipment of new season's currants was made on Tuesday last from Patras. It will be about four or five weeks before it reaches here. Quotations are: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases.

Barff & Co., of Patras, under date of Aug. 9, advise P. L. Mason & Co. as follows: Since issuing our last report in date of 20th ultimo, very hot weather accompanied by scorching winds has prevailed, and this has

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50, and 60 cts.
The consumption of "SALADA" Ceylon Tea is fully one-seventh of all the teas consumed in Toronto. Before making this statement we take into account all Indian, Ceylon, China and Japan Teas either loose or in packets.
Apply for the Agency for your Town.
P. C. LARKIN & CO.
WHOLESALE AGENTS.
25 Front St. East. TORONTO.

MARKETS.—Continued

tended to further reduce the growing crop of currants. We append our estimate drawn up on advices received from all districts and from this it will be seen that, if all goes well during drying season, the coming crop will fall short by 40,000 to 47,000 tons of crop 1893, which reached the hitherto unprecedented total of 175,000 tons. Quality of coming crop is expected to be fine on the whole and prices will naturally be considerably higher than those which have been ruling during the last nine months. Shipments of new fruit will commence on 28th instant. Owing to shortness of crop prices of 1893 fruit have advanced considerably. Approximate estimate of currant crop, 1894:

MOREA.				
Gulf	Tons	8,500	to	9,000
Vostizza	"	10,500	"	11,000
Patras and Achaia	"	12,000	"	12,500
Pyrgos & Olympia	"	29,000	"	30,500
Campos	"	9,500	"	10,000
Kyparissia, Filiatra and Gargalino	"	16,000	"	17,000
Pylos, Corone, and Modone	"	11,500	"	12,000
Calamata and Nisi	"	12,500	"	13,500
Messolongi, Leponto, etc	"	2,000	"	2,500
Nauplin	"	500	"	500
Total Morea crop	Tons	112,000	to	118,500
ISLANDS.				
Cephalonia, Sta. Maura & Ithaca	Tons	9,000	to	10,000
Zante	"	7,000	"	7,000
Total currant crop	Tons	128,000	to	135,500

Prunes are quiet and unchanged. We quote U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Cables quote the Trieste markets easier.

Advices received by P. L. Mason & Co. from C. Whittal, Smyrna, under date August 10, say regarding Sultana raisins: "Forecasts about our yield vary continually. We ourselves are inclined to think that the yield will be about 23,000 tons against a total of 38,000 tons last season. The little old fruit that remains in Smyrna is held firmly for an advance. We expect relatively higher prices during the coming season."

Advices to the same firm regarding Eleme figs say: "Very damp and mild nights of late are favoring the trees, and hopes are entertained of the yield reaching two-thirds of last year's production. The better grades will be scarce."

BUTTER AND CHEESE.

The situation is much as before in regard to butter. Holders are asking from 14 to 16c., but there is such a small proportion of choice butter in lots generally that jobbers say they cannot pay these prices. A couple of round lots of low grade changed hands a few days ago at 13c. Good butter is wanted, but poor stuff is accumulating. Demand is nearly altogether for dairy tubs and creamery pound prints. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 12 to 14c.; pound rolls, 19 to 20c. Creamery—Tubs, 19 to 20c.; pound prints, 22 to 23c.

Cheese is in fair demand and firmer at 10½c. for July and August makes.

PROVISIONS AND DRESSED HOGS.

Provisions continue in good demand with prices advancing. Sales of round lots of long clear bacon are reported. A number of dressed hogs are coming in and demand is fair at $6.75.

BACON—Long clear, 8 to 8¼c.; smoked backs, 12 to 12½c.; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Small and medium, 12½c.; large, 11½c.; pickled, 11c.

LARD—Pure Canadian, 9 to 9¼c. in tubs, 9¼ to 9½c. in pails, and 8½ to 8¾c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess $18; Canadian short-cut, $18.50 to $19; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

LIVE STOCK MARKET.

The receipts at the Western yards Tuesday were 45 carloads, and left over from Friday 20, making 65 in all. There was a fair demand for shipping cattle, and they ruled steady. The best brought 3¾ to 4c. per lb., and others 3½c. The bulk of butchers' cattle is of inferior quality, and the demand for them is somewhat slack. The best, averaging 1,000 to 1,100 lbs. sold at 3¼ to 3½c per lb. Medium at 2¾ to 3c., and inferior at 2¼ to 2½c. per lb. Calves dull at $1.50 up to $6.50 per head, the latter for choice veals. Milch cows not wanted, and prices heavy. They sold at $40 down to $15 for very inferior animals. Cables are weaker for sheep, but prices were a little firmer here than on Friday. The best exporters brought 3½c. per lb., and butchers' sheep from $2 to $3 per head. Lambs inactive and easy, with only a limited demand. They sold at $1.75 to $2.50 per head. Hogs steady, with choice long and lean animals fetching $5.40 to $5.50; thick fats, $5; stores, $4.75 to $4.80; sows, $4.50, and stags, $2.50.

GREEN FRUIT.

Lemons are in fair demand, and there is a good supply of new season's growth. All old lemons are cleaned out. Bananas are "draggy," with prices easy at $1 to $1.25 for firsts, 75 to 90c. for seconds, and 60 to 75c. for thirds. Pears are dull. Peaches are arriving more freely again, and the market is absorbing them pretty well, country orders being particularly good. Plums are in fair demand and firm. There is a good demand for grapes, and the supply is about equal to it. There are not many watermelons coming in, and there are not many wanted. Muskmelons are in good demand. There is a fair supply of tomatoes, and demand is good. Baskets of apples are scarce and prices for apples generally are about 40 per cent. higher than a week ago. We quote: Oranges—Sorrentos, 200's, $5 per box. Lemons—Fancy Rodhi, 300's, $5 to $5 50 per box; ditto, 360's, $5.25 to $5.50 per box; Palermos, 360's, $3 50 per box; 360's, $4.50 per box. Bananas, firsts $1 to $1.25; seconds, 75 to 90c.; thirds, 60 to 75c. per bunch. Watermelons, $15 per 100. Musk melons, $1 to $1.25 per case; $1.50 to $2 per brl., and 40c. to 75c. per basket. Huckleberries, 40 to 50c. per basket. Cucumbers, 25c. per basket. Tomatoes, 20 to 25c. per basket. Peaches, 40c. to $1.10 per basket. Pears, $3 to $4 per brl. for Bartlett's and 40 to 50c. per basket. Plums, 50 to 60c. per basket, large plums, $1; green gages, 65 to 85c. per basket. Apples, $1.50 per brl. Grapes—Champion's, 3c. lb.; Moore's Early, 5c. lb. California green fruit—Peaches, $1.25 to $1.35 per case; plums, $1 to $1.50 per case; pears, $2.50 to $2.75 per box.

COUNTRY PORDUCE.

BEANS—Quiet and unchanged at $1.25 to $1.40.

POTATOES—Demand is fair and supplies are liberal. Prices are easier, carloads offering on track at 60c. per bag, with 55c. bid. Jobbers are ordinarly getting 70c. out of store.

EGGS—There has been some improvement both in quality and in price. Demand is fair. The ruling figure is 10c. for first-class stock, but there is plenty of poor eggs to be had at 7½ to 8c.

ONIONS—New crop are quoted at 50 to 65c. per bushel; Egyptian, $1.25 per sack.

HOPS—Dull at 13 to 15c.; package hops, 20c. per lb.

FISH.

The feeling is now a little better, the demand now being equal to the supply. Prices are almost the same as last week. We quote: Skinned aud boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.75 to $2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; salmon trout, 6½c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, $1.25.

SALT.

Trade is firm, although the pickle crop will not be as good as was anticipated, hence the demand for coarse salt will not be as strong as usual in the fall. Prices are unchanged and as follows: Dairy, $1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c.; American rock, $10 per ton.

PETROLEUM.

There is no change from last week. Trade is good in small lots. Prices are unchanged: We quote, in 5 to 10 brl. lots, imperial

THE BRAND
IVARS & CO.
DENIA SPAIN
VALENCIA RAISINS
Are Second to None

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

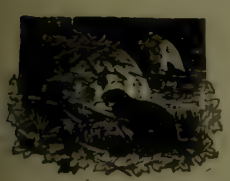
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

MARKETS—Continued

gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

MARKET NOTES.

See W. Paterson & Sons' "cough drops," packed in 5 lb. tins.

W. H. Gillard & Co. have now in stock 1-lb. tall and 1-lb. and ½-lb. flat tins new pack lobsters.

"W. Paterson & Sons' soda biscuits," writes the firm, "are leaders, in 3 lb. red boxes."

T. B. Escott & Co.'s second shipment of new Japan teas have just arrived. They show good value.

The Toronto Biscuit and Confectionery Company have put another new biscuit on the market, "The Reception."

The arrival of another importation of choice Japans ex Argomene, via Tacoma, is reported by W. H. Gi lard & Co.

"Ceylon and Japan teas of the well-known Eagle brand," write M. Masuret & Co., "will please your trade. You can offer this brand to your best customers."

W. H. Gillard & Co. advise arriving this week 2,000 ¼-boxes six-crown finest Dehesa layer raisins in good order, which can be retailed at 50c. per box.

An acre and a quarter of floor space in W. Paterson & Sons' biscuit and confectionery factory. Go through it when in Brantford.

W. H. Gillard & Co. have secured a good stock of new pack strawberries and raspberries. They intimate that as the pack of these fruits is light, they will soon have to advance prices.

Grand Mogul Tea exhibits have been held the past week at the following places: Jos. Corbett, Brownsville; E. C. Corbett, Verschoyle; Wm. Teetham, Shedden; Geo. Whitton, Fingal; Urlin Bros., Dutton.

T. B. Escott & Co. write: "We have found sales so much larger for Grand Mogul Tea than we expected that we have been unable to fill orders promptly. We are now caught up with orders and will be able to ship promptly in future. Our friends will

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS. (43)

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15.00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

NEW POTATOES

in large or small lots. First class stock.

WM. HANNAH & CO.

78 Colborne St., Toronto, Ont

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N.B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 & 68 COLBORNE ST.

....TORONTO

SOLICIT ALL KINDS OF

Fruit and Produce

please pardon past delays and come and see our grand exhibit at the Western Fair."

S. K. Moyer is receiving shipments of oysters daily.

Wm. Ryan & Co. report an increased demand for meats.

Dawson & Co. have a carload of Palermo lemons to hand.

Rutherford & Harrison report good sales of creamery butter.

Clemes Bros. have a car of fancy Verdella lemons arriving this week.

The Dominion Produce Co. report a large increase in the demand for eggs.

Perkins, Ince & Co. received a large consignment of new season's Japan tea on Tuesday last.

Sloan & Crowther are experiencing a good demand for new season's "Lion" brand salmon.

Davidson & Hay have shipments of Morton's goods and French peas and mushrooms on the way.

Gowans, Kent & Co. are getting out a new catalogue, which they will mail to the trade on application.

Shipments of Bosnia prunes in cases and loose muscatels have been received by Eby, Blain & Co. this week.

Vance & Co. report Crawford peaches and Bartlett pears as coming in more plentifully, with prices easier.

There has been an advance of about ½c. per lb. in the price of glucose, in sympathy with the corn market.

Pickling spice is used in every household. M. Masuret & Co. offer these goods in ¼, ½ and 1-lb. packages, also in bulk in boxes.

The Pure Gold Manufacturing Co. are this week beginning to receive their supplies of tomatoes for their next season's make of tomato catsup.

James A. Skinner & Co., 54 and 56 Wellington street west, are offering special inducements to merchants to visit their sample rooms during Exhibition time.

J. L. Watt & Scott report the arrival of a carload of John Sealy's assorted fish and Munn's pure cod. This is understood to be the first arriving on the market this season.

Fine large dry codfish in quintals and 100 lb. cases. M. Masuret & Co. just had their third shipment of these. They are, the firm advises, selling quickly and giving good satisfaction.

Aikenhead & Sloan will make a specialty of fresh, frozen and salt fish next winter. Arrangements are now completed for taking in their new stock. They will also carry a good assortment of canned fish.

J. Dunfee, Port Hope, writes of "Salada" Ceylon tea to P. C. Larkin & Co.: "It is a great pleasure for me to add to your list of testimonials. Your 'Salada' Ceylon tea is giving the best of satisfaction to my customers and made much new trade for me. I have never heard anything but words of praise from each purchaser."

A. G. Gibson have just received a fresh shipment of Rodi and Palermo lemons, which they are selling at what they claim to be low price. They have also a stock of bananas, which they are clearing at a discount.

Smith & Keighley received a cable Tuesday from Smyrna advising them of the shipment to them of a small lot of Sultana raisins via Liverpool. The cable further states that this is the first shipment of new season's fruit to leave Smyrna.

Several New England and New York State packers of corn have withdrawn offers of new pack, owing to the unfavorable crop prospects. The Maine pack, it is estimated, will be one-third short of that of last year.

W. H. Gillard & Co. have in stock a range of last season's currants of high quality, viz., choicest Gulf, choice Amalias, extra fine Patras and Panarete, which show, they claim, exceptional value at the prices asked.

Cable advices report that the Dutch Government sale of nutmegs in Holland has been fixed for 30th inst., with only 105 tons, against 195 tons last sale, and the small amount with advance in silver is expected to realize higher prices.

A new improved Globe washboard has been placed on the market by Chas. Boeckh & Sons. It is made of the best quality of zinc and selected basswood, and has the bent top protector. This board is offered at a close price, and should have an extensive sale among leading grocers.

A letter from Port Dalhousie to P. C. Larkin & Co., says: "One of your employees dropped into our store on Saturday and I gave him a further order for 'Salada.' Our steadily increasing sales of 'Salada' is the best evidence we have to offer in regard to the satisfaction our customers derive from using this tea. We have yet to hear the first complaint."

The new crop of broom cane is now being harvested and promises to be of excellent quality. Chas. Boeckh & Sons have already made extensive purchases of same in the best growing districts, and will have an assortment of their leading lines of brooms on exhibition at the Industrial Fair; also a large line and variety of their standard brushes, woodenware, etc.

The manager of the Foam Yeast Co. states that in many parts of Ontario where their yeast has been placed, the grocer can sell no other kind. The company is systematically leaving a sample with every housekeeper, and only ask a trial to convince any one of its superiority. The firm has made a great hit in the handsome and attractive tin box with hinged lid which they have adopted as their trade mark; also in the pretty shelf goods which their packages make.

MONTREAL MARKETS.

MONTREAL, August 30, 1894.

GROCERIES.

THERE have been no striking changes in the general grocery position since our last. The actual movement at present is not very extensive, but the excitement in tea has led to some freer movement from second hands. Jobbers have been taking more supplies of sugar also, but, on the other hand, their customers don't appear to be in want of anything large at present. Spices are steady, and the same can be said of values on all lines of goods, with few exceptions. In fact, values on teas have advanced, and orders for fresh supplies could not be duplicated at the same cost as a week or ten days ago. The first cost of canned salmon on the coast has also advanced, but it has not led to any actual change on spot yet, though it has had a firmer influence.

SUGAR.

The sugar market does not show any material change. The demand for supplies has been somewhat better from wholesalers, but though this is the case the movement from second hands is not very extensive. This is easy to understand, as the preserving season is about over. A feature during the week has been the booking at the refineries of some big orders on western account for granulated at 4¼ to 4⅜c., and it is claimed that the outside figure will soon be the ruling rate, but the fact has yet to be established. Aside from this there was little to note, but the feeling on yellows is equally steady at 3¼ to 3¾c. according to grade. English advices quote the market there firmer at 12s. 6d. prompt, and in New York granulated has sold at 4 9-16c., so that everything seems to be in favor of firmness.

SYRUPS.

There has been a somewhat improved demand for syrups since our last report, which has resulted in a fair turnover of stock. We hear of sales of round lots of bright grades at 2 to 2⅛c., and dark grades at 1 to 1¼c. per lb.

MOLASSES.

There has been no change in this market, and the position of affairs is unimproved. The stock on spot is estimated to be 1,500 puncheons more than at the same time last year, but no further large receipts are expected as all the direct cargoes have arrived. Round lots could no doubt be had for less; but the combine are still asking 29c. for car lots and 30c. for single puncheons.

TEA.

The flurry in tea and the reports that are being circulated in regard to future possibilities has had the effect of inducing a better demand from second hands. As a consequence jobbers report a better demand from their customers, but it seems to be the expectation that this will soon stop. In the

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Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
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PRODUCE
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Consignments Solicited.
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25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
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SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH
Will Please Your Customers.
RALSTON'S IMPROVED No 1
MATCHLESS
STOVE POLISH
REQUIRES NO MIXING. NO DUST. LITTLE LABOR.
GOOD POLISH. DURABLE.
DIRECTIONS.—Apply with damp Woollen Cloth or Brush. Polish with a dry Woollen Cloth or Brush.
KEEP COVER ON BOX
ROBT. RALSTON & CO.
MANUFACTURERS
HAMILTON, ONT.
MATCHLESS

MONTREAL MARKETS—Continued.

meantime in consequence of the advance in Exchange values are firmer all round, and with silver 2d. higher sellers here are asking an equivalent advance for their goods on spot. Sales of 1,100 packages of Japans are spoken of at 16 to 19c., and it would be something very poor that can be had now under the inside price. There is a fair demand for blacks also, and an advance of fully 1½c. has been made on these in the case of round lots. The distributing trade is as we have noted above, excellent both in Japans and blacks.

COFFEES.

There has been little change in the coffee market since our last report. Demand has been fair for good sized lots both from urban and country dealers, and prices rule steady on the whole. Maracaibo has been the principal goods moving in a large way on the basis of 19 to 20c. We quote: Java, 24 to 28c.; Mocha, 25 to 28c.; Maracaibo, 19 to 21c.; Jamaica, 19 to 21c., and Rio, 19 to 21c.

RICE.

There has been a fair movement in rice during the past week. Advices from all the primary markets continue firm in tone. It is not anticipated here that the advance in Burmah rice in England, referred to in our last, will have any effect on prices here. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

SPICES.

The spice market does not furnish any special change. Manufacturers report a larger volume of business for the week which should mean that jobbers are also doing more. Prices continue steady and unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 65c., and 70 to 90c., and Jamaica ginger, 15 to 22c. at the mills. Jobbers' quotations call for a proportionate advance on this basis.

DRIED FRUITS.

The actual movement in all kinds of dried fruit on spot at the moment is small. The

(Continued on page 24.)

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BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

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By having competent inspection and advice when pressure first arises.
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Breakfast Bacon
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JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

DEALERS in flour and feed report but little improvement in trade. Cereals are still moving slowly and the demand for flour has not yet shown any appreciable change. The dryness of the weather has caused an increased demand for shorts and bran in the country, but city dealers are reaping but little benefit from it. There is a comparatively small demand for oats, and it is hard to tell which way they are going to go. There is a bigger difference between the values of old and new oats this year than last; the old oats seem to be holding their own better. There is very little demand for straw and scarcely any offering. A dealer remarked this week, "I have not had a load for at least two months. It has all been of an inferior quality." Very little hay is moving, corn is dearer, and all other lines are quiet.

THE MARKETS.

TORONTO.

FLOUR—Business is dull and deliveries from city mills are reported small. Prices remain as before. We quote: Manitoba wheat patents, $3.55 to $3.65; strong bakers', $3.35 to $3.45; Ontario, $3 to $3.15; straight roller, $2 80 to $3.

BRAN—The continuation of dry weather is the cause of the advance in the price of bran, which is now selling at $14 per ton. City mills are unable to supply the demand, which is large.

SHORTS—The dry weather has also stimulated the demand, and the consequence is an advance in price. City mills are offering at $14 per ton.

OATS—Trade quiet. Old oats are reported as selling at 34c. in car lots, and new oats at 30c.

HAY—Is moving slowly, and there is a scarcity of good hay being offered. It is selling at from $8.50 to $9 per ton.

STRAW—The demand is small, and that which is being offered is reported to be of an inferior quality. The prices quoted are from $5 to $6.50 per ton.

MONTREAL.

There was a good export enquiry for flour to-day, and as cables were rather better some sales were put through, including one lot of 2,000 sacks. There was also a good demand from local buyers, and on the whole the market was fairly active and steady. Winter wheat, $3.25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

An active business was transacted in feed and values were firmly held. Bran, $15.50; shorts, $17.50 to $18; mouille, $20.

In oatmeal a fair business was accomplished at steady prices. Standard, brls., $4.30 to $4.40; granulated, brls., $4.30 to $4.40; rolled oats, brls, $4.50 to $4 60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

There is little new or encouraging in the flour market. Mills are firm at present prices. Sales are, however, light. Feed, owing to extreme dry weather and the high price of cornmeal, is in demand It is impossible to get enough to satisfy it; the same is true of feed flour. New oats coming in has caused a falling off in price. Oatmeal is also easier. Cornmeal continues firm. Beans are firmer owing to reports of bad crops. We quote as follows: Manitoba flour, $4.30 to $4.35; best Ontario, $3.35 to $3.50; medium, $3.35 to $3.50; oatmeal, $4.50 to $4.60; cornmeal, $3 20 to $3.25; middlings on track, $22.30 to $23.50; bran, $18 to $19; cottonseed meal, $30 per ton; oats, N.B., 40 to 42c.; Ontario, 40 to 41c., on cars; beans, h.p., $1.55 to $1.65; medium, $1.45 to $1.55; split peas, $3.65 to $3.85; pot barley, $3.85 to $4.00; round peas, $3.65 $3.75; hay on track, $9.50 to $10.

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As its name implies it is full of ideas for the retail hardware merchant.
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Tea, Coffee or Cocoa
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It Nourishes and Strengthens
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TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

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A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

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CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
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A NEW DISCOVERY. TRY IT.

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36 packages to a box, price $1.00.

A sample box sent to any address.

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CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

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AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

MONTREAL MARKETS—Continued

scarcity of several leading staples has already been referred to, and with stocks in second hands so limited, business is bound to be dull. The chief interest is in regard to the question of supplies of new crop fruits. Advices from Denia state that the first vessel for Liverpool only took 40 tons of raisins, a very small quantity, but the prediction is for a fully average crop, and present indications are that the quality is excellent. The latest quotations were for last week's steamers which were 19s. selected, and 16s. fine off-stalk, f.o.b., London, and for later shipment, 17s. selected, and 14s. fine off-stalk. Currants continue quiet as heretofore. Cables from Bordeaux state that new crop prunes have opened 1s. to 3s. lower than last year. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

There is no change in nuts, stocks of all kinds of which are working into very narrow compass. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

There has been no special change in the canned goods market since our last report. Demand on spot has been quiet both from first and second hands. In fact, the only goods moving have been salmon. In a large way also salmon have furnished the only interesting feature of the week, namely, the sale of 2,000 cases B.C. salmon at $3.80 f.o.b. on the coast, which is quite an advance on previous sales. Prices here have a firmer tendency in consequence, but no actual change is to note. We quote as follows: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins.

GREEN FRUIT.

The green fruit market has exhibited a fair degree of activity in all its branches, but Californian goods, which come in fresh in large quantities every day, is monopolizing attention, to the exclusion of everything else. In oranges, Rodi are the only kind offering, and they sell at $4.50 to $5. There is only a limited demand for lemons, which are quoted at $3 to $4. Bananas have a slow sale at 50c. to $1 per bunch. California peaches command good sales at $1.25 to $1.30 per box, and Canadian 50 to 60c. per basket. The heavy offerings of California fruit is keeping down the price of the domestic below its usual level. There is a good demand for California pears at $2 to $2.50 per box, and Hudson River Bartlett's move at $1.25 to $1.75 per keg. Canadian move at 40 to 60c. per basket. There is a rapid sale for California plums at $1.25 to $1.75 per box, and Canadians 65 to 90c. per basket. Quite a few sales of Canadian grapes are being made at 60c. per basket, while Hudson River stock is selling at 60c.

COUNTRY PRODUCE.

The large receipts of eggs has given the market a weak tone, and values have an easier tendency. We quote choice candled stock 9 to 10c. and culls 7 to 8c. per dozen. Demand for honey is fair at 8 to 9c. per lb. The first new hops of the season have been offered and sold, several small lots changing hands at 10c. to arrive. We quote yearlings 7½c., with an indifferent demand. The call for potatoes is not active and prices are rather easier. Sales on the track have been made at 85 to 90c., and they are jobbing out at 95c. to $1.10 per brl.

PROVISIONS.

The demand for provisions in small lots was fair, both on local and country account, but the market on the whole was quiet and values showed no change. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market does not exhibit much change. Nothing further is to note from the country, but shippers protest as strongly as ever that they cannot pay over 18¼ to 18½c. for July stock, and that it is doubtful if such a bid will stand long. Their mail advices to-day all spoke of heavy receipts of Danish butter in England, and complained about the difficulty of securing purchases at a price permitting business on the basis of cost in Canada. Finest late made creamery, 18c.; finest July creamery, 18¼ to 19½c.; Townships, 16 to 17c.; fine Western, 14 to 15½c.

CHEESE.

The firmness of the cheese market is fully maintained, and though encouragement in a regular way from the other side is wanting, nothing seems to check the steady appreciation in prices. Business that transpired this week was on a basis fully ¼c. to ⅜c. higher than last Friday, so that though shippers protest that their limits do not permit of such a cost the fact remains that there are buyers for the cheese. It is the speculative element, however, who are largely responsible, for the consensus of advices from the other side is to the effect that sellers there find it difficult work to make the British buyers follow the advance in prices on this side. There is an advance in the public cable, but even at 47s. it is away below the parity of cost on this side the water. At the wharf Monday morning the receipts were 4,500 odd, all of which sold at a range of 10⅛c to 10¼c. This is an advance of about a ½c. on a week ago. Briefly, the market can be placed higher all around, as we intimate above. We understand that east of Toronto further contracting has been done. None so far is spoken of in the Brockville district, but in Belleville and Napanee a good percentage has already left the control of first hands at 10c. to 10¼c. for August and the three months. In the Belleville district factorymen who have not yet contracted have been bid 10¼c. for the three months, or 10⅛c. for August, 10¼c. for September and 10⅜c. October, but factorymen ask 10¼c. for August, and 10½c. for balance. On the basis of these bids the factorymen who contracted early have lost money, but that is one of the chances that speculation always entails. There was an offer of some Western goods to-day, colored and white, at 10⅜c., and it is likely to be closed with. This offers a reliable basis to quote upon and prices are worked up accordingly. We quote: Finest Western colored, 10⅜ to 10½c.; finest Western white, 10¼ to 10⅜c.; finest Townships', 10⅛ to 10¼c.; finest Eastern colored, 10⅛ to 10¼c.; finest Eastern white, 10⅛c.; under grades, 9⅞c. Cable 47s.

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . . Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

DON'T BE PUT OFF !
Ask your Wholesale Grocer to give you
"KENT"
Bottled or Bulk Pickles.
They are the standard. Don't be put off with "something just as good."
Kent Pickles please wherever introduced, and hold custom.
The Kent Canning & Pickling Co.
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
—AND—
The "LION BRAND"
Canned Goods Leads ! !
No need to ask the reason,
No need to make the reply.
Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.
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Keep It In Mind
THAT
THE DOVER APPLE CO.
OF PORT DOVER
Are manufacturers of the best and cheapest
Cider and White Wine Vinegars
ON THE MARKET.
Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.
T. A. LYTLE & CO.,
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LION "L" BRAND
REGISTERED TRADE MARK.
PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.
The largest factory of the kind in the Dominion.
DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

Are You Aware

That we are daily expecting to hear from you ? Although we have been exceedingly busy, we have managed to pack your goods, and we have them ready now, waiting your instructions. Don't keep us waiting any longer.

All Fruits and Vegetables
Fresh Stock
Quality A 1.

Delhi Canning Co.

DELHI.

MONTREAL MARKETS.—Continued.

ASHES.

There is no change in the market for ashes, business ruling quiet and prices unchanged. We quote: Firsts, $4; seconds, $3.75, and pearls, $3.50 per 100 lbs.

MONTREAL TRADE NOTES.

John Pinder & Co. are now holding their cargo of Barbadoes molasses ex Runnymede at 27½c. ex store.

Tetley's western agent is "painting the west red," by way of calling attention to the merits of the Elephant brand tea.

Laporte, Martin & Co. are offering to arrive a very fine lot of loose Muscatel raisins in perfect order and at moderate cost.

Advices to Gillespie & Co. state that the first vessel from Denia to England took out only 40 tons of raisins, or about 3,200 boxes of fruit.

Caverhill, Hughes & Co. have now on hand their fresh supplies of French sardines. Their tomato and boneless goods are worthy of attention.

Laporte, Martin & Co. offer this week to arrive 200 brls. of syrup of very fine quality, and ask their patrons to write for quotations and samples.

Caverhill, Hughes & Co.'s advices from British Columbia state that the run of fish on the Fraser river has improved, and that first shipments of canned salmon will be somewhat delayed therefore. They don't expect their first lots of new goods for a fortnight yet.

Cable advices from Denia to brokers here are to the effect that the crop of raisins is a good one, but that scalding has commenced later than usual.

Cables to Rose & Laflamme from Bordeaux state that the market for new prunes has opened out 1s. to 3s. per cwt. c. i. and f. lower than last season.

Prices on canned salmon, according to advices to W. T. Costigan & Co., have advanced materially on the cost over the basis at which previous purchases were made.

Demand for Tetley's teas throughout the West and Lower Provinces is becoming brisk. Fresh arrivals are to hand, and travelers are now showing their new samples.

Silver and sterling having advanced materially, the fact has had an immediate effect on the tea market, and it takes a 2c. advance all round now to procure supplies on this market.

Wm. Munn, of Stewart Munn & Co., states that advices from the coast all point to a light catch of herrings. In former seasons there were several cargoes on the way here by this time, but now the only advices received are of a lot of 100 brls.

Arthur P. Tippet & Co, Montreal, have accepted the agency of the Griffin & Skelley Co., of San Francisco, the large handlers of California raisins as well as extensive dealers in prunes, evaporated peaches, pears and apricots.

Vipond, McBride & Co. are among the few holders of figs on this market. They have just taken out of cold store some fine Turkey layer figs, which are offering at 8 to 10c.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., August 30.

BUSINESS during the past week has shown some improvement, though it is not yet as active as it should be at this season. The improvement in the cheese market is a feature. Tea continues to arrive in large quantities, the amount imported direct being larger than ever before. The following prices are quoted at Charlottetown, P.E.I.: Oats, 42 to 44; eggs, 9 to 10c.; butter, 18 to 22c. Value of shipment for past week: Mackerel, $670; horses, $515; lambs, $430; wool, $400; eggs, $397; pork, $150. The extreme dry weather is affecting the market here in a number of ways. There is a firmness in the cheese and butter market. The local dealers have advanced the price of milk one cent per quart. The above and the high price of cornmeal makes a large demand for feed and feed flour, and it is hard to get, the mills not being able to supply the demand. The lumber market is quiet, what movement there is being to England.

SPICE—In cream of tartar figures on large sales have been shaded, causing an easier

Warning

TO THE TRADE

Having purchased the title to the trade mark "Globe," as applied to Wash Boards, we propose to prosecute all infringements of that trade mark.

Dealers will understand that while most reluctant to take any course which may annoy them, we cannot in any other way protect our rights.

Dealers can protect themselves by refusing to keep or purchase washboards bearing the name "Globe," "Improved Globe," or any other title containing the word "Globe" unless manufactured by

TAYLOR, SCOTT & CO.

Toronto, August 16th, 1894.

The very Best

FOR A DELICIOUS CUP OF TEA USE RAM LAL'S

Rose & Laflamme

Eastern Agents MONTREAL

YOUNG & SMYLIE'S

Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Will Wash Clothes

That's what it is made specially for.

USE
SURPRISE SOAP
on Wash Day.
Follow the Directions on the Wrapper.

A SAVING of no little labor results from the use of SURPRISE SOAP. There is an actual saving too in the clothes—less wear and tear.

CUSTOMERS should know this. You can guarantee to them as we do to you!

DON'T OVERLOOK THE GOOD PROFIT TO YOURSELVES.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

IF YOU ARE AT THE

Industrial Exhibition

Come and **TRY ME**

I am to be served up . . . . **FREE**

(With Biscuits), on the

Ground Floor - Main Building

From St. John's, Nfld., to Victoria, B.C., in Canada, and in Great Britain and Ireland, India, Australia, South America, China and the West Indies, you will find the

Taylor Safes

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

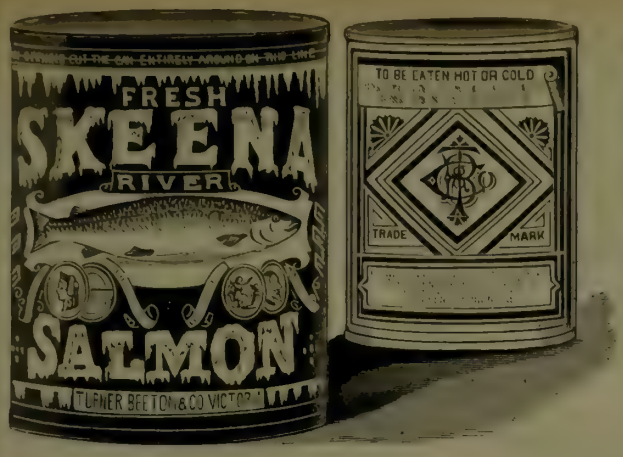
Made on the English principle. Equal to the Imported and at less cost. . . . . .

. . WRITE FOR PRICES . .

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

NO GROCER'S STOCK

Is complete without the celebrated

Golden Finnan Haddies

Packed 4 doz. 1 lb. Flat Tins in each case.
Order through your wholesale grocer.

NORTHRUP & CO. Canners' Agents ST. JOHN, N.B.

ALSO OFFER . . . . .

CANNED CLAMS

To the wholesale trade. Ask for prices.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ST. JOHN MARKETS—Continued.

feeling. This applies to nutmegs also. Prices otherwise are quoted as last week. We quote: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, $2.30 to $2.38; sal. soda, brls., 1 to 1½c.

SALT—Market is steady at advance of last week. Demand continues good. Prices show no change. Quotations are as follows: Coarse salt, bags, ex store, 52c.; fine factory filled, ex store, $1 to $1.15; Canadian, small bags in brls., 5-lb. bags, $3.25 per brl.; 10-lb. bags, $3.10 per brl.; American, wood boxes, 20 lb., 20c.; 10-lb., 12c.

TOBACCO—But a short time ago the larger number of merchants kept but one line of these goods. Now almost all keep three, and some even add a fourth, that of Canadian grown. The demand for this is, however, limited. Then there is one manufacturer who sells direct to the retail trade, so that his brands are but very little handled by the wholesaler. The principal lines, brands and prices are: McDonald's Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c.; chewing T. & B., long black, 48c.; Mahogany 12's, 48c.; Mahogany 7's, 48c.

OIL—Fish oil continues in small supply, market firm. In burning oil a better demand is reported. Values show as last week. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c.; terms, 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28

"OUR NATIONAL FOODS"

AT

Toronto Industrial Exhibition

SEPT. 3rd to 15th, 1894

We extend a cordial invitation to our customers and the trade when visiting the Fair to call and see our exhibit in the Main Building, near the eastern entrance. We intend to make it the finest exhibit of Breakfast Cereal Foods ever shown on the continent of America, and you should not fail to see it. The exhibit will be in charge of our eastern representative on the road, Mr. F. J. Musgrove, who will furnish samples, quotations and full particulars of the goods.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

THE ST. LAWRENCE SUGAR REFINING CO'S

GRANULATED,

YELLOWS

and SYRUPS

ARE PURE.

NO BLUEING Material whatsoever is used in the

Manufacture of OUR GRANULATED

"SWEET MELODIES OF OTHER DAYS"

MAY BE WELL ENOUGH TO DREAM ABOUT, BUT WE DEAL WITH THE PRESENT, AND TRY TO KEEP UP WITH THE TIMES. OUR 5 AND 10c. PACKAGES PICKLING SPICE ARE THE SUCCESS OF THE AGE. NO LOSS IN WEIGHT AND YOUR PROFIT IS SURE.

Pure Gold Mfg. Co.
TORONTO.

See our travelers.

to 30c. Seal oil, steam refined, 40 to 45c.; pale, 38 to 43c. Olive oil, 90c. to $1. Castor oil, commercial, 6½ to 7c. Extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—The association have not yet quoted, except fruits, which they quote low no doubt on account of low price of California. There are those here who think the best known factories are losing much which cost them time and money by the present arrangement. Corn is scarce. There is quiet a demand for American canned peaches, prices being below that of Canadian goods. Salmon are weak. The sale of two cars of California canned fruit, fall delivery, is reported. We quote as follows: Corn, 95c. to $1.10; peas, 90 to 95c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; oysters, 1's, $1.40 to $1.50; 2's, $2 20 $2.25; corned beef, 1's, $1.65 to $1.70; 2's, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2.00; peaches, Canadian, 2's, $1.90 to $2; 3's, $2.90 to $3; peaches, American, 2's, $1.65 to $1.70; 3's, $2.65 to $2 70.

DRIED FRUITS AND NUTS—Good quality old California London layers are being offered here from New York very low. Loose muscatels continue firm, with good demand. Some dried California fruit for fall delivery have been sold here, not, however, I believe, including raisins. New York houses are quoting Valencias to arrive. Demand, as a rule, is quiet. New Chilian walnuts are now to hand. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 6c.; London layers, $2 to $2.10; loose muscatels, in boxes, 6½ to 6¾c.; prunes, 7 to 7½c.; California, 11 to 12c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 12c.

GREEN FRUIT—Apples are now here in quantities, both Nova Scotia and New Brunswick. Demand, particularly for Nova Scotia, is slow, quality not yet being very good. New Brunswick plums are also in the market, but most to be seen are Canadian, that is Upper Canadian. Sweet potatoes are also to be had. Bartlett pears are lower. Grapes are beginning to arrive freely. All fruit merchants are very busy. Prices are quoted as below: Lemons, $4.50 to $5; oranges, $5.50 to $6; bananas, $2 to $2.50; grapes, $1 to $1.25 per basket; cucumbers, 25 to 30c. per doz.; watermelons, 40 to 45c.; gooseberries, 40c. per peck; California apricots, peaches and plums, $2.50 to $3 per crate; pears, $5.50 to $6.50 per brl.; apples, $1 to $2 per brl.; plums, $1 per box. Tomatoes, native, which are coming in in large quantities, 5 to 6c. per lb.

DAIRY PRODUCTS—Milk, owing to dry weather, has advanced in the city 1c. per quart. Cheese is also firmer, and more enquiry is the outcome. Price is still lower here than outside. The factories should take more care putting up their goods, hardly any using scale boards, and in many cases the boxes are not what they should be. A little care now will more than repay for itself in the future, when it takes a very long time to overcome a bad impression. Butter is firm with fair demand; better prices are expected. Creamery is 2c. advanced over price of two weeks ago. Eggs are also firmer, quoted at 10 to 10½c. Butter, dairy, 17 to 18c.; creamery, 22 to 23c. Cheese, 10 to 10½c.

MOLASSES—Just at this season demand is light and values rule even. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SYRUP—Continues quiet, 30 to 35c. per gallon.

SUGAR—Demand continues light. Prices are, however, firm. Of the two Montreal refineries but one is now represented here, and it is selling but little sugar, the great bulk being sold by the local combine. Granulated, $4.40 to $4.50; bright yellow, 3½ to 3⅞c.; yellow, 3¼ to 3½c.; Barbadoes, 3¾c.; powdered, 6 to 6¼c; Paris lump, 6 to 6¼c.

FISH—Medium cod, dry, sold firmer ex vessel. Large and mediums, ex store, are both higher, and owing to the mediums not now running less than 16-inch in length they are much better fish than formerly, large quantities of what were mediums now selling only as small. Pollock are rather easier. Smoked herrings are also not as firm. Shad are now being barreled, and are very firm, the fall shad being always the best. A few fresh halibut and haddock were landed during the week. Wolf Island, a particularly good brand of bay herring, are now in the market. We quote: Large cod, $3.60 to $3.70; medium, $3.23 to $3.40; small, $2.90 to $3; pollock, $1.65 to $1.70; bay herring, half brl., $1.40 to $1.50; Wolf Island, $1.75 to $1.80; shad, $6 per half-barrel: medium smoked herring, 11 to 12c.; lengthwise, 9 to 10c.

PROVISIONS—Pork is rather higher, but demand is light. We quote prices firm at last week's figures. Clear pork, $19 to $20; P.E.I. mess, $16.50 to $17; prime, $13.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 9¼ to 10c.; compound, 8 to 9c.; cottolene, 9¾ to 10c.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS COMPROMISES.

A. MUNRO, grocer, St. Thomas, has compromised at 25 cents on the dollar.

Alex. Menzies, drugs, Arnprior, has assigned.

James Dick, general merchant, Shelburne, has assigned.

C. J. McRae, general merchant, Stayner, has assigned.

Rosina Alt, general merchant, Paisley, has assigned.

Hirst Bros., general merchants, Nanaimo, have assigned.

W. Greig, provisions, Toronto, has assigned to Z. Gallagher.

S. Jarvis, grocer, Niagara Falls, has assigned to H. S. Stephens.

Bunyan & Flannerty, general merchants, North Bay, have assigned to John Ferguson.

Charles A. Evans, grocer, Queen street west, Toronto, has assigned to E. R. C. Clarkson. The liabilities are small.

A meeting of the creditors of George Williamson, grocer, College street, Toronto, was held Tuesday afternoon at the office of Richard Tew, the assignee. The statement presented showed liabilities of $3,500 and assets of $3,000.

Geo. Eadie, crockery and glassware, Montreal, has assigned on demand of Geo. A. Mann, with liabilities amounting to about $12,000 and assets $1,993 44. Principal creditors: R. Bickerdike, $1,400; Gowans, Kent & Co., Toronto, $826; J. L Cassidy & Co., Montreal, $655; Arch. Campbell, $828; McMahon, Broadfield & Co., Toronto, $615; Bank of Hochelaga, $1,075; F. Nash, $1,610; Succession Rodier (rent), $1,145.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Bastien & Co., grocers, Montreal, have dissolved.

Norton & Rorke, general merchants, Lawrence Station, have dissolved; L. D. Norton continues.

CHANGES.

Mrs. Hyslop, baker, Bowmanville, has sold out to Fred. Clarke.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

Why it Sells

Everybody likes it

A cup of Coffee exclusively delicious

You will want no other.

Todhunter, Mitchell & Co.

TORONTO

GRIMBLE'S English Malt

Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

J. L. Eidt, miller, Londesboro', is moving his grist mill to Auburn.

Burgess Bros., grocers, Sault Ste. Marie, have sold out to Hand & Sutherland.

SALES MADE AND PENDING.

The assets of T. Sylvestre & Co., grocers, Montreal, have been sold.

The general stock of John McMaster, Perth, is to be sold by auction 5th prox.

FIRES.

C. A. Sleeve's sawmill at Coverdale, N.B., has been burned.

R. S. Beattie, general merchant, Bryanstown, has been burned out.

Fire damaged Gillies Bros.' lumber yard, Paris, to the extent of $5,000 a week ago.

John Matheson's broom factory in Belleville was destroyed by fire on Wednesday.

Alex. Kelly & Co.'s flour mill, Brandon, has been burned out; loss, $55,000; insurance, $33,000.

The elevator and contents of the Northern Elevator Company, Winnipeg, have been burned.

McKechnie's sawmills at Durham, Ont., were burned Monday, together with a lot of lumber. Firebugs are believed to have caused the blaze.

DEATHS.

James Woolnough, grocer, Niagara Falls, is dead.

THE SALMON FISHERIES.

B.C. Commercial Journal, August 21st: "There was a good run on the Fraser during the first half of the last week and the pack was considerably increased. The latter part of the week fishing fell off. Friday night the fish are said to have averaged about forty to the boat, and for Sunday night telegraph advice reports twenty-five fish to the boat. It is believed by some that there will be another spurt on the river before the end of the season, while others state that they believe the run is practically over. Estimates place the pack to date on the Fraser river at 300,000 cases; northern rivers, 120,000 cases; making a total of 420,000 cases to date. The Westminster Board of Trade have requested the Fisheries Department to extend the sockeye season from the 25th to the end of the month, in consequence of the unusual lateness of the run this season."

News, Vancouver, August 22nd: "The salmon run yesterday morning was almost nil. Reports are to hand, however, that a big school is approaching, and the hope is entertained that it will be on hand in time to eke out the pack before the 25th inst. Failing that it will be a serious loss to the canners if the time is not extended for at least one week more."

The Suva (Fiji) Times devotes several columns to trade between Canada and Fiji. The islands are preparing to make experimental shipments of coffee, cocoa, cinnamon, castor oil, oil cake, cocoanut oil, dye stuffs, ginger and tobacco.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

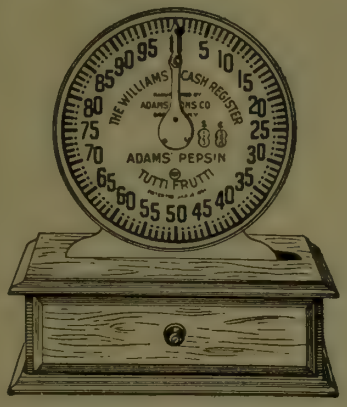
Will not ferment in warm weather.

CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.



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Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

One Pound of Johnston's Fluid Beef

Contains more of the feeding qualities of Beef

Than 50 Pounds of Extract of Beef

EXTRACTS OF BEEF are void of all nutritive qualities.

JOHNSTON'S FLUID BEEF is rich in the life principle of Prime Beef. Who would choose a Beef Flavor only when a perfect Beef Food is available?

The Johnston Fluid Beef Co.
MONTREAL.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
TRADE MARK
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S
"CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

No Grocer's Stock is complete unless he has a supply of

Nelson's Tablet Jellies

AND

Nelson's Brilliant Gelatine

For Dinners, Parties, Etc.

Robinson's Patent Barley

AND

Robinson's Patent Groats

For Infants and Invalids

Wholesale of the Agents . . . . FRANK MAGOR & CO., Montreal

CURRENT MARKET QUOTATIONS

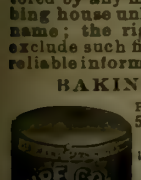
TORONTO, Aug. 31, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD. per doz	
5 lb. cans, 1 doz. in case	19 80
1 lb. cans 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
6 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
4 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " ½ "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER:

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8½	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers Square	6
Butter	6	" Pearl	6½
" ½lb pks	20	Peach Cake	12
Cottage	8½	Pearl Wafers	13
Cocoanut	11	People's Mixed	10
Garibaldi	9	Pilot Family	5
Gingerbread	10	Queen's	12
Ginger Nuts	10	Reception	14
Graham Wafer	9	School Cake	11
" 2lb. pks	20	Soda	6
Jam Jams	11½	" 3 lb pks	20
Jumbles	11	Sultana	10
Lemon	10	Tea	10
Lunch	9	Variety	12
Molasses Snaps	5½	Village	7½
Moss Wafers	14½	Wine	8½
Napoleon	12		

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (91 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (18½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d. London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s. London 6s., Canada, $2 30
For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	net. per doz
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our **STANDARD BLENDED TEAS** in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

Prices Current Continued—

"Standard,"	select,	8, 4 strings.	2 90
Do.	do.	7, 4 strings.	2 75
Do.	do.	6, 3 strings.	2 60
Do.	do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 15	1 30
" " flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ¼s genuine French high grade, key opener		11½ 12
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s	11	11½
" " " " ¼s	10½	11
" " " " ½s	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans		2 60
"	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
"	2 "	....	6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	..	1 50
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ⅛, 6 lb bxs.	0 26
	per doz
Cocoa—	
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 4/6 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., ¼ tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 12 0 1 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " " ...	....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN	c per lb	
Mocha	28	33
Old Government Java	25	35
Rio	20	22
Plantation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd	..	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	..	34
Our Own "	..	32
Jersey "	..	30
Laguayra "	..	20
Mocha and Java	...	35
Old Government Java	30	32 36
Arabian Mocha	...	35
Maracaibo	...	30
Santos	27	

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

RECEPTION

Our newest biscuit can be eaten by everybody. They are nice for the sick room, the dining room, the parlor. For parties and light repasts they have no equal. Ask your grocer for a pound and try them. Made only by

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	..

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" ½ bbls	3½ 4½
" Filiatras, bbls	4 4½
" ½ bbls	4½ 4¾
Currants, Patras, bbls	5 5½
" ½ bbls	5½ 5¾
" cases	5 6½
" Vostizzas, cases	6½ 7½
" ½ cases	6¾ 7¾
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, boxes	5½ 6
Figs, Elemes, 10 lb. boxes	00 00
7 Crown	00 00
Natural Figs, 28 lb bxs	00 00
Prunes, Bosnia, casks	4 4½
" bags	5½ 6
" cases	5½ 7
" Anchor C	0 6
" E	0 5½
" G & J, cases	0 5½
Raisins, Valencia, off-stalk	6½ 7
Fine off-stalk	.. ..
Selected layers	8½ 8¾
Raisins, Sultanas	4½ 8½
" Eleme	.. ..

" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Royal clusters	....
Fancy Vega boxes	....
Black baskets	....
Blue "	....
Dehesaa boxes	..... 3 75
Lemons, 300's, fancy Rodhi	5 00 5 50
" 360's	.... 5 00 5 50
" 300's, Palmero	.... 3 50
Oranges, Sorrento, 200's, per box	.... 5 00

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	..	..

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	..	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 56	0 57
" Red Winter	0 56	0 57
" Goose	0 00	0 56
Wheat, Spring, No. 2	0 00	0 69
" Man. Hard, No 1	0 68	0 68½
" No 2	..	0 66
Oats, No. 2, per 34 lbs	33	34
Barley, No 1 per 48 lbs	44	46
" No. 2	...	...
" No 3	...	...
Peas	59	60
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis		1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS: Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES: From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 77½ p.c. dis
Round " " 72½ p.c. dis.
Flat head brass 75 p.c. dis
Round head brass 70 p.c.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	....	1 80
3rd " (41 to 50 ")	....	2 90
4th " (51 to 60 ")	....	3 20
5th " (61 to 70 ")	....	3 50
ROPE: Manilla	0 09½	0 10
Sisal	0 06½	0 07½
New Zealand	0 07½	0 08

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	04¾	05
" Screw, hook & strap.	03¾	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	..	4¾
No. 1 "	..	4½
No. 2 "	..	4¼
No. 3 "	..	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	....	0 53½
Boiled, per gal	....	0 56½
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$ 40
" ½ "	0 42
" ¼ "	0 45

Round tins—

F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45

Round tins—

F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	..	..
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	..	..
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Every package bears our name

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable.....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 19	$0 20
" creamery prints ...	22	0 23
" dairy, tubs, choice	17½	0 18½
" low grades to com	0 13	0 14
Butter, pound rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz.....	0 09	0 10
Beans	1 25	1 40
Onions, per bag	....	1 25
Potatoes, per bbl.	1 40	1 50
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 00	0 08
Mess pork 17 00	17 50	
Pork, shortcut, p. bbl.. 18 50	19 00	
Hams, smoked, per lb...	0 11	0 12½
" pickled	0 12	0 12½
Breakfast Bacon	0 11	0 11½
Rolls	....	0 08½
Backs	0 11½	0 12
Lard, pure, per lb.....	0 8½	0 9½
Compound Lard.....	0 07½	0 07¾

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan.....	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5¼
Tapioca, ...	4½ 5½
Goathead (finest imported)	6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " per gros.	10 00
" 25 cents size, per doz.	1 75
" " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	3

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. ackage, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs ..... For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure.....	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4¾
" " Kegs.....	4¾
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry.....	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb
Granulated	4½ 4¾
Paris Lump, bbls and 100 lb.bxs	5½ 5¾
Extra Ground, bbls Icing.....	5½ 6
Powdered, bbls	4¾ 5
Extra bright refined.....	4 4½
Bright Yellow.....	3¾ 3¾
Medium "	3¾
Dark yellow.....	3½
Raw.....	3½

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton...	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

ST. LAWRENCE
Corn Starch

Increases in Sales DAILY
WORTHILY

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails	1	25
" " 3 " "	1	50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

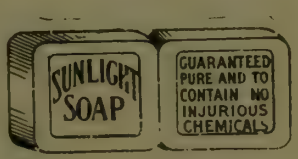
	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP

72 bars per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	22 35
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	22 25
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Hal Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

Congou— BLACK.	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	55 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	75

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear, No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear, No. 2	1 40
" 3 " "	1 60
" 3 " painted "	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

Matches,	5 case lots.	single case
	per case.	
Parlor	1 70	$1 75
Telephone	3 80	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

A Nation's Greatness

Depends upon its backbone.

To Keep it Stiff

USE

BRANTFORD STARCH

THERE'S NOTHING LIKE IT.

British America Starch Co., Ltd., BRANTFORD, ONT.

THE CANADA SUGAR REFINING CO'Y [LIMITED],

MONTREAL.

MANUFACTURERS OF REFINED SUGARS OF THE WELL-KNOWN BRAND

Redpath

Of the Highest Quality and Purity, made by the Latest Processes, and the newest and Best Machinery, not Surpassed Anywhere.

Lump Sugar, in 50 and 100 lb. boxes.
"Crown" Granulated, Special Brand, the finest which can be made
Extra Granulated, very Superior Quality.
"Cream" Sugars, (not dried.)
Yellow Sugars of all Grades and Standards.
Syrups of all Grades in Barrels and Half Barrels.
Sole Makers of high class Syrups in tins, 2 lb. and 8 lb. each.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

"Build to-day then, strong and sure, With a firm and ample base." —Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, Toronto will bring you tenders from the best contractors.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON
Sole Manufacturers.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

BARTON'S BAKING POWDER

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE

OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

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SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

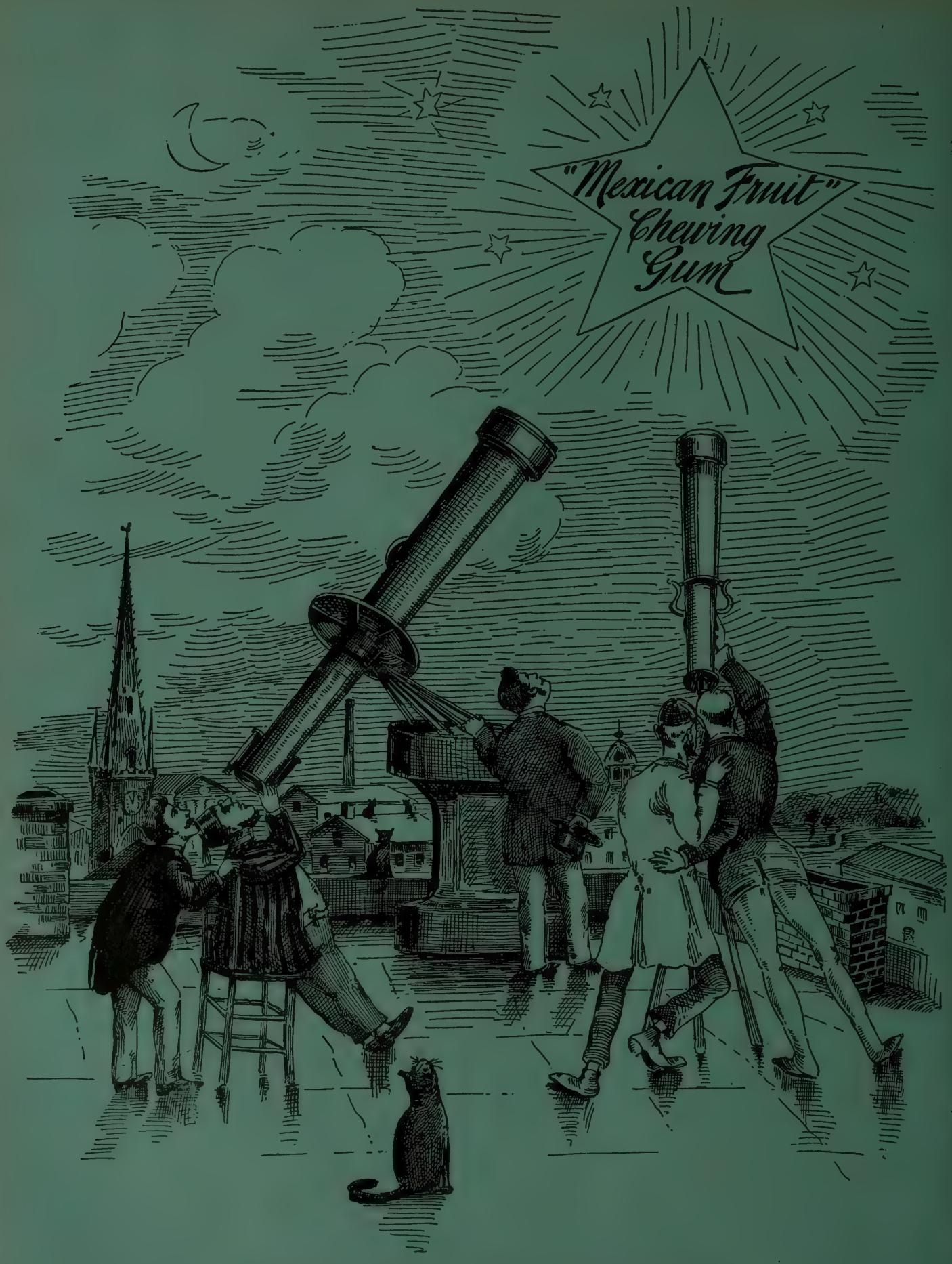
READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.



THE RISING STAR.

Standard Goods THE Best to Handle

FRY'S
Cocoas and Chocolates

ARE ABSOLUTELY PURE

..66 PRIZE MEDALS..

It pays to sell them.. Annual sales over 34,000,000

FOR PURITY

Bi-Carbonate of Soda

FOR STRENGTH

TRADE MARK

This brand is always reliable. Highest test 98 50/100 % pure.

Made only by The UNITED ALKALI CO. Ltd., Liverpool

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W. Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

FACSIMILE OF CUT ON EACH PACKAGE.

GRAND MOGUL TEA.

Pays the grocer a good profit in $ $ $ $, in reputation and increased Trade. The grocer who does not want either of these does not handle **Grand Mogul** Tea.

Grand exhibit at Western Fair, London, in main building. Come and taste the tea.

T. B. Escott & Co.

SOLE AGENTS. LONDON

AGENTS:

H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON

Allworth's Evaporated Cream

Is the product of absolutely pure milk reduced to the consistency of cream by evaporation, and after sealing it hermetically in cans, subjecting it to a sterilizing process whereby its wholesome properties are preserved. No sugar used.

G. C. Allworth & Co. AYLMER, W. ONT.

The very Best

FOR A DELICIOUS CUP OF TEA USE RAM LAL'S

Rose & Laflamme

Eastern Agents MONTREAL

YOUNG & SMYLIE'S

Licorice...

LEADS

The increasing consumption of Pure Licorice in the Dominion, proves that a good thing is always quickly recognized. Don't forget Y. & S. when getting your supplies.

SEE QUOTATIONS.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

F. W. HUDSON & CO.

AGENTS TORONTO

IN LEAD PACKETS.

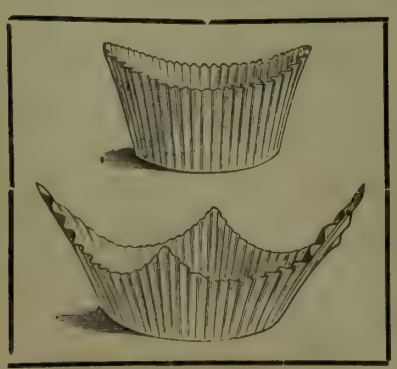
TETLEY'S TEAS

FROM INDIA & CEYLON.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

The Fruit Season is On!

AND FRUIT JARS ARE WANTED

We are handling them. Get our prices before buying.

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO'S

High-class **JAMS** (Kentish Fruit)

JELLIES

MARMALADES

SPECIALTY IN

Clear Jelly Marmalades, Orange, Lemon, and Citron Peels

New Season's Marmalades Now Ready . . . . .

ORDERS CAN BE BOOKED THROUGH

Messrs. Frank Magor & Co., 16 St. John St., Montreal

Chas. Southwell & Co., Works, Dockhead, London, England

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL,

WE ARE ALWAYS ALIVE

To the requirements of the Tea Drinking Public.

This is a special department of our business and our values never disappoint.

Our . .

NEW JAPANS

and

NEW GONGOUS

Ask for samples, draw them, and be convinced that we know whereof we speak.

Are Right

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

PATERSON'S

SODAS

UNQUESTIONABLY
THE BEST BISCUITS
MADE IN CANADA.

WM. PATERSON & SON

TRY A SAMPLE CASE

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 7, 1894 ($2.00 per Year) No. 36

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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EUROPEAN BRANCH:
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John Cameron, General Subscription Agent.

DEEPER CANALS WANTED.

CHEAPER freight rates is the desideratum which merchants, manufacturers, and farmers are clamoring for.

The want is felt in Canada as well as in the United States, and the manner in which it is hoped to be obtained is by improving the canal systems of the country, and that of the St. Lawrence in particular.

The St. Lawrence system of navigation is 2,260 miles, of which over 70 miles are composed of canals, and it is in these canals that are to be found the obstacles which prevent shippers from reaping to the full the advantages of our splendid inland system of navigation.

The obstacles do not exist at either end of the system. They are encountered intermediary. In a word the great trouble is with the St. Lawrence canals, and it is with a view of removing the obstacles there that the international convention is to be held in Toronto week after next.

The new canal built by the Dominion Government at Sault Ste. Marie will pass vessels drawing over 20 feet of water, and the Welland Canal those with a depth of 14 feet. But down the St. Lawrence canals no vessel with a draught of over nine feet can pass. This necessitates the transhipment to canal boats of a large portion of the cargoes from the upper lakes destined for Montreal.

The objects sought by those who are seeking for the deepening of the St. Lawrence canals are of two different kinds: One desires to induce the Government to proceed expeditiously with its intention to make these canals of a uniform depth of 14 feet. Others desire that both the St. Lawrence and Welland canals be made of a uniform depth of 20 feet in order that ocean vessels might, if need be, steam into Port Arthur at the head of Lake Superior.

This latter object will probably be realized at some time, but on account of the financial obstacles in the way it is likely to be deferred for many years.

Government engineers have estimated the cost at over $100,000,000; and besides this there is the cost of dredging out the harbors to accommodate vessels of ocean steamship capacity. But this latter consideration is infinitesimal compared with the other, which would mean the addition of another $100,000,000 to our Federal debt, which is now over $240,000,000 net. In the face of this it does not seem politic to advocate the 20-foot scheme at present.

The proposition, however, to deepen the canals to a uniform depth of 14 feet should receive the support of everyone in the country.

This proposition is based on no theoretical propositions. Fourteen feet canals are demanded upon practical grounds. They are demanded in order that products of the Canadian great Northwest may be conveyed down to Montreal in vessels drawing fourteen feet of water to the side of the ocean steamships, thus obviating at least one costly and unnecessary transhipment. They are demanded in order that the St. Lawrence route—the natural one—to the sea from the upper lakes shall be preserved to Canada.

The press despatches of a few days ago informed us that the Dominion Government have called for tenders for deepening the Lachine canal to fifteen feet, work to be completed by the end of October, 1896. But this canal is only 8½ miles out of the total of 43⅜ miles of the St. Lawrence river canals. It is however a step, but if no bigger or more rapid steps than that are taken it will take a good many years to secure the decided uniform fourteen feet throughout the system.

It is opportune that the people should agitate.

IT'S COMING.

THE trade of the country look as regularly for the fall number of the CANADIAN GROCER as does the farmer for the varying seasons of the year.

The number is coming. It will make it's obeisance in another month.

The cover has already been prepared, and now we are busy getting ready the material to fill it up.

THE GROCER'S special fall number cover is always striking and original. That of the coming number is even more so. Our artist, when instructed to draft a design for it, was in Bermuda. One day he came across a big, jolly-faced negro in the act of eating a banana. He saw in that an idea for the cover, and there and then he sketched the unique picture that the lithographer has transferred to the cover of our fall number for 1894.

The gentleman of color stands with a banana partly peeled in his hand. His head is turned to one side, while the expression on his face seems to say: "Golly, ain't it nice!"

THE CHEESE SITUATION.

CHEESE is the cynosure on the produce markets. It has been so for some time, and dur ng the last week or two it has been doubly so.

The drouth has been the all-important factor. On account of this the factories in the west have not been able to turn out their full complement. Instances are known where they have not been able during the last month to come within doing so by 66⅔ per cent

In consequence of this prices have appreciated considerably. They are from 1¼ to 1½c. higher than a month ago, and the latter part of last week bids that were entertained the day previous were refused, and equal to ½c. more demanded. The factories in Ingersoll and west of there are holding at 11c. f.o.b., and men in Toronto, who made contracts when lower figures ruled, are now regretting that they did not place orders for much larger quantities.

There does not appear to be much cheese in the hands of the factories, but while this is so, the same cannot be said with regard to the middlemen. They have quite a number in cold storage, but they are holding them at high prices. In Montreal there are over 300,000 boxes in cold storage, and the number is increasing. In fact, accomodation, advices from there state, cannot be found for all seeking storage.

Rumors are rife that a corner on cheese is in process of formation, but THE GROCER has been unable to discover reliable evidence that such is the case. True, middlemen are holding a good many, but, on the other hand, dealers in Toronto have experienced no difficulty within the last week in making contracts with factories.

The heavy rains of Sunday seem to have somewhat abated the bull fever, but those so affected still appear to have faith in the market at present prices.

The rainfall has certainly changed to some extent the influences that were stiffening the market. But there are still elements of uncertainty regarding the situation that are somewhat puzzling to dealers, and one of them is as to the extent of the June and July cheese held in Montreal.

From what THE GROCER can gather the situation does not appear to favor further or at least material appreciation in values. Large quantities of cheese are held in Montreal, and Quebec has not suffered from drouth as has the West. Then there are the lots held in the West, and now we have had rain to improve the pasturage.

Furthermore, it must be remembered that the cheese making industry in Canada received quite an impetus from the World's Fair, and, although the make will be curtailed somewhat on account of the drouth, it will be larger than ever before. Europe, and the United States with its duty of 2c. per lb. lower, will take more cheese from us than they did last year, but it must be remembered that the condition of prices in these markets, in the former particularly of course, will largely govern values here.

Our exports of cheese for the fiscal year ending June 30, 1893, were 133,946,365 lbs, valued at $13,407,470. Of this $13,360,237 worth went to Great Britain and $23,578 to the United States.

THE FRASER SALMON PACK.

SALMON packing in British Columbia is over for the season. It closed August 25th.

Efforts were made to induce the Government to prolong the season a week, but without avail.

The run of fish on the Fraser this season has fluctuated a good deal, some days it being small while on others the canneries were taxed to accommodate the catch. The last week of the fishing was of the latter character.

The pack on the Fraser is estimated at 317,000 cases, and that in the North at 127 000 cases, making a total of 444,000 cases. This is according to figures in the News-Advertiser, at Vancouver, while the B. C. Commercial Journal places the total pack at 430,000 to 440,000 cases.

Of the total pack, according to the News-Advertiser, 355,000 cases will go to the United Kingdom; 55,000 to Canada, 25,000 to Australia and 10,000 to other points. The same paper further says: "The quality throughout is excellent and about one-half the whole pack has already been sold, the balance being firmly held for an advance. Latest prices in the United Kingdom range from 17s. 6d. to 18s. 6d. for talls, and 19s. 6d. to 20s. for flats, but holders expect an early advance in the face of the short pack. The total pack of flats was 58,000 cases, of which some 3,000 will go to Australia and Canada. In the United Kingdom consignment is included 15,000 cases of half-pound flats, which should fetch a fancy price. Most of the lines un old are held in Victoria."

Last year the pack on the Fraser was 590,229 cases. In 1892 it was 228,470 cases, in 1891, 314,893 cases and in 1890, 409,464 cases.

Taking the pack as estimated it is much larger than that of the average of the previous four years, which was 360,014 cases.

Our exchange says that holders are firmer in their views, although only a few sales were reported at advanced figures since the beginning of the packing season.

MERCHANTS SHOULD SEE THE FAIR.

EVERY merchant within reasonable distance of Toronto should visit the Industrial Exhibition, which opened Monday last, and which continues till the 15th inst.

Because a merchant visited it last year, or the year before, it is no reason why he shou'd abstain this year.

The man who stops reading his trade or daily paper gets out of touch with what is going on in the world of politics and of commerce.

And the man who misses attending the Toronto Industrial Fair gets out of touch with what new goods and new inventions are coming out, and fails to glean ideas that would have helped to make his business, his life, a better success.

Visit the Fair and call in and see THE GROCER, the wholesalers, and have a good time generally.

NEW B.C. INDUSTRY.

A salmon smoking establishment has recently been started at South Westminster, which bids fair to be the forerunner of a big industry in this line.

The smoking of salmon is comparatively new on the Coast, canning having heretofore absorbed all the attention and capital of those engaged in the fish business.

The proprietor, H. C. Barber, of this city, is employing an experienced staff of men and putting up a first-class quality of fish, of which he should have no difficulty in making large sales. The smoked fish for foreign trade is being put up in 25-pound tin cans, a new idea, and one which it is warranted will keep the fish for an unlimited time.—News, Vancouver.

Like the manufacturers and farmers, the railways of Canada will in time benefit by the new United States tariff. They will certainly carry a great deal more lumber across the line, and larger loads of coal, farm and dairy produce are certain to be shipped to our cousins than now. The railways are also likely to bring back into Canada more freight than has been customary.

A VEXATIOUS CUSTOMS LAW.

INDIGNATION higher and higher is being heaped up against the Dominion Government as the number of the members of the grocery trade harrassed and annoyed by the decree of the Customs Department ordering the strict enforcement of Section 10 of the Customs Act increase.

The section referred to reads: "All invoices of goods shall be made out in the currency of the country whence the goods are imported and shall contain a true statement of the value of such goods."

This means a complete reversal of the custom that has obtained for no one knows how long.

Until this order went into force the invoices were made out in the same currency as the goods were bought—pounds, shillings, and pence.

Now, although the buying and selling of foreign goods is still on the sterling basis, the foreign merchant from whom goods are bought is compelled to furnish an invoice, certified correct, in the currency of the country of shipment. For instance, if the goods are bought in Turkey, the invoice must be made out in piastres, if in China, in the tael, if in Germany, in the mark, and so on.

The law is not a new one; it is an old one revived.

The avowed object for putting the law into operation is to the better ensure the Customs getting at the actual value of the article imported. There are those, however, who aver that it will not.

But one thing, it is certain, the order has done: It has stirred up the animosity of importers in Toronto, particularly grocers and dry goods merchants; and in words strong and expressive, if not always elegant, they give vent to their feelings.

Good cause have importers for being indignant. The ruling puts them often to a good deal of extra trouble and inconvenience.

It compels them to have their invoices for the inspection of the Customs authorities made out in a currency other than that in which the goods are bought.

Then not unfrequently the foreign house from which the goods are bought, through ignorance of the Canadian law or inadvertence, makes out the invoice as it always has. This requires the importer, in order to get his goods, to make a "sight entry" and return the invoice to be made out in piastres or marks or whatever it might be. Instances are known where three invoices had to be sent before. This means extra worry and waste of time of all concerned—to the man who buys, to the man who sells and even to the Customs officials at the ports of entry.

Furthermore, the ruling breeds much confusion, importers not always being able to ascertain whether the invoice as made out in the currency of the country in which the goods are bought is the exact price, and is, therefore, correct or not.

The duty of the Government is to devise means to enable importers to pass their goods through the Custom House with as much simplicity and expedition as possible. This recent ruling, on the other hand, has the opposite effect.

It is, in short, like an evil spirit sent to worry and harrass importers, and some more than even the grocers.

It is to be hoped that Hon. Clarke Wallace, who has hitherto always shown a willingness to remove, when in his power, any unnecessary burdens which the Customs regulations imposed upon importers, will in this instance also display his wisdom and suspend the operation of a law which is unreasonable and vexatious, without serving any good purpose.

THE EXPORT APPLE TRADE.

THE time for export business in our rosy Canadian apples is again on hand, and already the vanguard of representatives from English houses have made their appearance in Montreal and held councils of war regarding the campaign with the big fruit houses on McGill street.

THE GROCER correspondent on Monday last had a short chat with one of these gentlemen, in company with the head of one of the largest exporting firms in Montreal.

He elicited the information that there was some kind of a tacit agreement among the various buyers this year not to cut each others' throats by bidding too high prices.

There has been, it seems, generally enough fruit to go around, but the competition among buyers has generally 'boosted' prices sky high, so to speak.

This has frequently led to heavy losses when it came to turning over the goods to the actual consumers in England. In fact, last year was the first year for two or three that was a uniformly profitable one.

However advantageous such an agreement as the proposed one may be, a good number in the market are skeptical about its success.

They hold that once the fun commences it will be the old story over again, for there are always one or two new speculators in the market every fall who upset previous calculations, and force values up, the rest having to follow suit unless they are content with being practically shut out of supplies.

The English buyers also informed the correspondent that the first shipments of North American apples had arrived on the other side last week, and that sales had been made in Liverpool, netting $1.75 per barrel, but, of course, the lots were small. Some people, he understood, also proposed to make shipments in cases like egg boxes, but this had been tried unsuccessfully before, and he did not think it would work any better now.

Neither of the gentlemen had heard of any contracts for winter fruit, but they were going west to find out.

It is understood, however, that some local speculators up west have been offering $1.25 per brl. on the tree for a number of orchards without any one accepting.

This is a pretty full figure to start out with.

WHEAT NOW AND 50 YEARS AGO.

Homer Baldwin, who has been milling in Youngstown, Ohio, for nearly half a century, has written a letter to the Northwestern Miller, that contains some curious information and valuable suggestion. Mr. Baldwin began milling in 1846, and paid 50 cents a bushel for wheat. This summer he bought wheat again for 50 cents for the first time since his first summer in the business. The highest price he ever paid was $3.50 currency in June, 1867. The failure of the potato crop in Ireland in 1847, sent wheat here up to $1.20, and Mr. Baldwin wonders whether the low price this year is to be followed by a like advance. When in 1846 he paid 50 cents for wheat he sold bran for $5 a ton, and now with wheat at the same price he sells bran for $15 a ton. He had this summer bought wheat at 48 cents a bushel, and he says that with wheat at $16, and bran at $15 at ton, the question arose in his mind whether it were worth while to spend money in the improvement of mill machinery in order to get the most and best flour from the wheat. He had almost reached the conclusion that it did not pay, when he sold some flour at $4 a barrel, the price of eight bushels of wheat, and he decided that it did pay him to have a good mill and make fine flour and save all the produce of milling. Mr. Baldwin, remarks N.Y. Journal of Commerce, would have added greatly to the interest of his letter had he mentioned the prices the farmers paid in 1846 and in 1894 for the things they had to buy with the money they got for their wheat at 50 cents a bushel. Probably there is hardly anything the farmer buys that he cannot buy with much fewer bushels of wheat now than then.

Established 1850

We have made every preparation to do a **LARGE TRADE** during

Exhibition Time . .

And **we will do it**, for we are showing the range of goods and our prices are **right.**

"Drop us a post card the day you will be in the city and we will arrange to have our traveler who calls on you to make it interesting."

James A. Skinner & Co.

Wholesale headquarters for China, Crockery, Glassware, Lamps, etc.

54 and 56 Wellington Street West TORONTO, ONT.

NOW IN COURSE OF PREPARATION

THE SPECIAL

AUTUMN NUMBER

OF

The .. Canadian Grocer

It will be an EDITION DE LUXE such as has never yet been attempted in Newspaper Publication. . . . .

IT WILL POSSESS A

World-Wide Circulation

And a copy will get into the hands of practically every Buyer whose account is worth attention.

ADVERTISERS who have NOT already done so, will much assist us by sending their instructions as early as possible, as the highest results in ART PRINTING cannot be produced unless plenty of time be allowed.

DRY GOODS.

TORONTO MARKET.

FREE traders have another chance to work up their stock arguments under new guises this week. Domestic colored cottons have gone down from 5 to 20 per cent. This is due to the fact that under the new Canadian tariff United States manufacturers had begun to find exporting to Canada a profitable occupation, and week by week the imports were increasing. As soon as these grew large enough to make themselves felt the prices of Canadians went down. This, at least, seems the most plausible and only accepted explanation.

That the decline varies from 5 to 20 per cent. shows that there must have previously been a huge margin for the cotton companies. For example, a line of goods they formerly sold at 8½ cents they now sell at 7 cents, or a reduction of 18 per cent. What must have been the profit per yard when they can afford to go on manufacturing it at 1½ cents per yard less than before? A line that the mills got 12½ cents for is now sold at 10½, and so on through the list.

The reductions seem to be along the best lines of goods, the percentage of reduction in the higher grades being much greater than in the lower ones.

In denims the reduction is very considerable, amounting in some lines to from 15 to 18 per cent. In shirtings the reductions are not so large, and will average perhaps 7½ per cent., being 10 per cent. in some cases. In cottonades the reduction is very considerable and runs anywhere from 5 to 10 per cent.

The wholesalers are issuing new price-lists and retailers are hereby warned to be very careful in their purchases. The reduced prices will apply only to goods delivered to jobbers on and after Oct. 1st. No rebates will be allowed. The intention was at first to let it apply only to spring goods, but this has been slightly modified.

John Macdonald & Co. are busy in every department, and report a very heavy trade last week. Customers are numerous this week also.

W. R. Brock & Co. have a special line of grey flannels to retail at 25c. which is exceedingly trustworthy. Four special lines of umbrellas to retail at 50c., 75c. and $1 are being cleared at 25 per cent. below regular quotations. Several stock lots of braces have been lifted out of the manufacturers' hands, and are being jobbed at less than mill prices. Cable repeats have been sent in this week for "R.D.F." dress facing and for cashmere gloves. Both lines have been in great demand for the past month.

MONTREAL MARKET.

The millinery openings, which were held on Tuesday last, were well attended, in fact in many cases it is said that the attendance was better than at those in the spring. Buyers came in from all points in the Eastern Townships and in Eastern Ontario from many points east of Kingston.

A careful review of the styles shows that the hats are to be largely velvet and felt, and they have a decidedly large tendency, while the bonnets are medium. Jacquimot and blue seem to be the prevailing colors, although browns still hold a good place. In ribbons, moire silk and in velvets, moire velvets, as well as plain, promise to be in good demand. In children's hats, felt and covered goods seem to be coming to the front this season. The three favorite combinations this summer are tan, magenta and bluett; purple, bluett and green, and moss green, black and white.

Reports in general dry goods state that stocks of fall goods are being broken into more, and that travelers find business constantly increasing.

Importations of cottons from the States have ceased, it is claimed, because demand across the line has picked up so much that the supply of goods is insufficient to meet the home demand.

Remittances are fair, and better returns are noted from several sections.

Satan—What was your business on earth?

Unfortunate—I solicted advertising for cards, hotel registers, albums, and——

Satan—Right over there, in the warm corner, with the bunco steerers and green goods men!

WE ARE FREE SELLERS . . .

Have closed out several invoices "New Teas." More on the way bought before the advance. We invite inspection.

Lucas, Steele & Bristol

WHOLESALE GROCERS. HAMILTON

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new **"BON-ACCORD"** Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

Wholesale Agents for HAMILTON

Bensdorp's Royal

Dutch Cocoa

Have pleasure in advising they have arranged with manufacturers to sell this well known brand at old prices in spite of heavy advance in duty.

CHAT BY THE WAY.

THE Aylmer Canning Co. is now busy canning corn. The crop will be very good, and the samples now brought in are as good as in former years.—Ex.

Burglars entered the store of W. H. Anderson, Kemptville, lately, and carried off four watches and two revolvers.

Through a pneumatic tube 700 miles in length, letters are whirled between Paris and Berlin at the speed of 20 miles a minute.

It has been discovered here that some one has been raising $10 Bank of Montreal bills to fifties, and the public are warned against them.

Shipments of Northwest cattle to English markets are constantly increasing. This week 70 carloads of cattle have been shipped.

The store and goods which were the property of the late E. H. Disney, Balsam, are to be offered for sale on the 20th September by public auction.

A city priest surprised a Winnipeg grocer the other day by handing him $75, the amount pilfered by a clerk who had made confession of the crime.

You can trace a resemblance between the merchant who, when hard times bear him down, seeks safety by withdrawing his name from public gaze and the ostrich when it is in danger considers itself safe when its head is buried in the sand. The man who buries his business prospects by refusing to advertise should bury himself and have done with it.

The Canadian Pacific railway has reduced its rates 25 per cent. on dairy products from all stations on the Edmonton branch to points on the main line east and west.

There is now on its way to this city a 100-pound chest of Travancore grown tea, possibly the first sample of it ever introduced to Kingston. This consignment is being made by a tea planter in South India.—News, Kingston.

The latest crop reports from Southern Manitoba are most encouraging. As the threshing progresses it is found that the yield is greater than formerly estimated. Cutting is practically completed, and stacking is well forward.

Large irrigation works, costing $2,000,000, and irrigating 400,000 acres of land, are to be built in the Rio Verde Valley of Arizona. The work is to be completed in 18 months. It includes about 110 miles of canal, and a reservoir of immense capacity.

The Newfoundland correspondent of the Montreal Gazette says: The latest news from Labrador was by no means encouraging. The next mail will be anxiously looked for. The shore fishery is the best for many years. The crops on the whole are good. Hay and potatoes especially are well reported of. Business is good and employment at good wages is abundant. The activity along the new line of railway is specially beneficial to the working classes.

Meteorologists say that the heat of the air is due to six sources: (1) That from the interior of the earth; (2) that from the stars; (3) that from the moon; (4) that from the friction of the winds and tides; (5) that from the meteors; (6) that from the sun.

The gross earnings of the Richelieu Navigation Company from the opening of navigation to August 25 were $462,270.68, against $365,094.54 for the same period of last year, showing an increase of $97,176.14 for this year. The net earnings for July, after deducting all expenses, were $80,-929.78. Up to August 24 the steamer Quebec topped the list, with earnings of $73,031.61, against $55,369.73 for the same time last year. No less than $35,278.54 was received from pilgrimage excursions.

The Montrealer referred to in the Trade Bulletin two weeks ago, who stood to make a large amount of money on a cargo of raw sugar held in New York, has sold it, consisting of about 2,300 tons of centrifugal 95 test, at 3 5/8c., which nets him a profit of $30,000 to $35,000, which is a nice little fortune on a single deal. The lucky Montrealer is John Pinder, of the firm of John Pinder & Co., and the general remark made by the trade is that Mr. Pinder is a good fellow, and richly deserves the result of his pluck in holding on and taking the chances of the tariff.—Trade Bulletin.

BEST TO BUY, BECAUSE BEST TO USE.

The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

Put up in

½ and 1 lb. packages
and 5 lb. . . . . .

Tins.

Davidson & Hay Wholesale Grocers and Importers Toronto.

NEW ZEALAND BUTTER.

THE New Zealand Trade Review gives this interesting information regarding the butter industry in that country: "The colony may be now fairly said to be alive to the importance of this industry, and the number of factories is on the rapid increase. The following are the number of factories and creameries existing in New Zealand at the present time:

	Factories.	Creameries.	Total.
North Island....	70	40	110
South Island....	48	20	68

The total is 178, against 104 in June, 1893, and 72 at the same time in 1892. Several more are in course of erection in both islands. The Government is also in earnest in its efforts to encourage and promote the industry. The number of instructors appointed by the department has been increased from two to six, three of whom will work in each of the two islands.

"A bill to be promoted in Parliament by the Government this session will provide for the erection of cool storage at the four chief ports of shipment—Auckland, Wellington, Lyttleton and Dunedin. This is a most important step. It will also provide for a system of inspection and grading of butter before shipment.

"Dairy associations are being formed where none existed before, and the various associations in the two islands, while maintaining their separate organizations, are combining their forces to take joint action for the common good of the trade in respect of such things as cool storage, rates of freight to England, proper care on the voyage, and so forth.

"The Union Steamship Company has decided to have one of their coasting steamers fitted with refrigerating machinery with the view of employing it in taking butter from the smaller ports to the larger ones for transhipment into the steamers loading for England.

"Together with the recent agricultural returns, particulars were obtained of the number of cattle and breeding cows held in New Zealand, from which we extract the subjoined figures, adding comparison of the totals for previous years:

	North Island.	South Island.	Total.
Cattle, 1894.....	613,454	270,637	884,091
Breeding cows, 1894..	218,238	109,374	327,612
Cattle, 1893..... ...	557,566	250,873	808,439
Breeding cows, 1893...	199,470	105,800	305,270
*Cattle, 1891.....	.....	.....	788,919
Breeding cows, 1891...	.....	.....	280,711
*Cattle, 1886	.....	.....	853,358
Breeding cows, 1886 .	.....	.....	279,136

*Census year.

* * * * In 1893 the proportion of breeding cows to the whole number of cattle was fully 37 per cent., whereas in 1886 it was under 33 per cent."

"OUR NATIONAL FOODS"

AT

Toronto Industrial Exhibition

SEPT. 3rd to 15th, 1894

We extend a cordial invitation to our customers and the trade when visiting the Fair to call and see our exhibit in the Main Building, near the eastern entrance. We intend to make it the finest exhibit of Breakfast Cereal Foods ever shown on the continent of America, and you should not fail to see it. The exhibit will be in charge of our eastern representative on the road, Mr. F. J. Musgrove, who will furnish samples, quotations and full particulars of the goods.

The Ireland National Food Co. Ltd.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CAN.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

New 1894 "

Lynx and . . . British Columbia **Salmon**

Fine Red Fish—Quality better than ever

EAGLE JAPAN CEYLON **TEAS** These can be depended upon. Our 6 lb. Cannister is a beauty.

M. MASURET & CO.

Wholesale Grocers, LONDON, ONT.

HOW TO FILE RECEIPTS.

Every firm has its own way of filing invoices, receipts, letters, etc. The best and most convenient method is, of course, the regular indexed file, in which two holes are first perforated in the receipts, and they are then placed under their proper initial letter on the file. The plan followed by most merchants, however, is to fold the sheet once or twice, write particulars on the upper part of the back, and enclose it in a rubber band. An objectionable feature in this method is the irregularity in the size of the sheets thus folded. Some will be 3½, others 2½ inches wide, but the bulk will vary ⅛ to ¼, more or less, than 3 inches. This makes a bundle with a very irregular edge. Some of the receipts will slip out easily while the whole packet must be pulled to pieces before the others can be got out. While talking to a St. Stephen's, N.B., merchant a few days ago, THE GROCER noticed a simple device he used to produce even edges. It was a tin strap 2½ x 10 inches. This strap is laid over the receipt, which is folded over the exact size of the strap. This gives a bundle with perfectly square edges and no overlapping. This strap is, perhaps, narrower than most bookkeepers would use; 3 inches would be nearer the average width.

A BIG TEA ENTRY.

Perkins, Ince & Co., of Toronto, have been importing several large lots of tea this season. One lot particularly has been large. It was Japan tea, and contained in the neighborhood of 2,500 packages. This is believed to be the largest lot of tea ever passed through the Toronto custom house by one firm. This was last week, and among their shipments this week was a consignment of 450 packages of China green teas.

TO IRRIGATE THE NORTHWEST.

The C.P.R. Land Department are undertaking a work which will be the means of transforming a dry waste of country along their line, in extent about 1,000,000 acres, into a fertile farming district. Lying between Medicine Hat and Gleichen, on the C. P. R., there is a magnificent plateau, the only drawback to which is the lack of water supply. J. L. Douple, of the Land Department, returned last evening from west of Medicine Hat, where he has been engaged in taking levellings, with a view to the possibility of taking the waters from the rear of the Bow river and turning them over the plateau for irrigation purposes. He was accompanied by Mr. Pearce, of Calgary, the Government inspector, and a party of helpers. After examining the report, Commissioner L. A. Hamilton will be able to make a statement as to the plans of the company. —Free Press, Winnipeg.

PERSONAL MENTION.

Mr and Mrs. E. B. Eddy, of Hull, Que., were in Toronto, Wednesday.

D. W. Ross, of D. W Ross & Co., general merchants, Parry Sound, was in Toronto Tuesday. He was en route for New York, from whence he sails for Scotland by the Lucania. He wore a buttonhole of heather in honor of the occasion. Ross & Co. have recently bought out the firm of S. & J. Armstrong, who have been in business in McKellar for some twenty years, and business at this branch will be carried on under the firm name of Patterson, Ross & Co.

J. D. Roberts, of Pure Gold Manufacturing Co, and W. H. Seyler, of Eby, Blain & Co., returned from their holidays this week. Both rusticated at different points, but both met in Berlin, and both are said to have had an exceedingly good time before they parted.

ANSWERS TO CORRESPONDENTS.

REGULAR READER writes: "Would you kindly inform me if it is necessary for two persons doing business under the title of, say, Brown & Co, to register their partnership, and if so, where? In the event of Brown alone doing business as Brown & Co, would he require to register?"

ANS.—All persons entering into business, whether as a company or otherwise, are required to register the same at the registry office in the county town. The fee is only small.

A STARCH COMPANY FAILS.

As we go to press the announcement is made that the British American Starch Co., Ltd., of Brantford, has assigned. The business was at one time a good one, but lack of capital, together with bad management, has brought ruin.

We offer TO ARRIVE a fine lot of

"LOOSE MUSCATEL" RAISINS

In perfect order. Price moderate.

Also **JUST RECEIVED**

About 200 barrels Syrup. Fine Quality.

WRITE FOR QUOTATIONS AND SAMPLES.

Laporte, Martin & Co. St. Peter Street, **Montreal**

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

J. F. EBY HUGH BLAIN

Welcome News

Bensdorp's "Royal Dutch"

Cocoa

At the OLD Prices

The manufacturers in Holland have decided to pay the extra duty imposed by our Government, consequently prices will be as before——, namely:

¼	at	$2.40	Doz.
½	"	4.50	"
1 lb.	"	8.50	"

EBY, BLAIN & CO., Wholesale Grocers, **Toronto, Ont.**

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

AGENCIES

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Sept. 6, 1894

GROCERIES.

MUCH as before is the situation in the wholesale grocery trade. The holiday interfered with business to some extent, although Labor Day was not generally observed, either by the wholesale or retail trades. The sugar market has developed more activity, but still the volume of business is not all that the trade would like to see. Values remain firm. Teas, particularly new season's Japans and China greens, are active, and higher prices have been asked and obtained. Canned goods are not moving to any extent, but the packers are holding prices firmly. They will not quote futures on vegetables, and the price of peaches has been advanced. The few Valencias there are are all in one or two houses, and prices are firm. Syrups are scarce. The egg market is improving, while butter is much as before.

CANNED GOODS.

The only change to note in this line is an advance by the packers in the price of peaches. They quote 10c. per dozen higher on 2's and 5c. per dozen higher on 3's. The association also refuses to quote futures on vegetables. Tomatoes, corn and peas are quiet and unchanged. We quote tomatoes and peas at 85 to 90c., and corn at 90c. Salmon is in good demand at $1.15 to $1.30 for talls and $1.35 to $1.40 for flats. Lobster quiet and unchanged at $1.80 to $2 for talls; $2.40 to $2.50 for flats; and $1.35 for new flat ½'s. Fruits are quiet at these quotations: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

There has been no material change. In New York the market for Brazils continues as monotonous and uninteresting as ever. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Market is quiet with quotations as before. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Business continues fairly good without any new or special features. We quote: Pure black pepper, 12 to 14c.; pure white 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

SUGAR.

The demand is improving, while there is a fairly good consumption, but it is not yet as large as one would fancy is warranted by the large quantity of fresh fruits there are in the market, and the cheapness thereof. The ordinary quotation for granulated is still 4½ to 4⅝c. Yellows run from $3.35 up, and raws are quoted at 3½c.

N. Y. Journal of Commerce, Monday: "Raw sugars have been parted with fairly this week by those who evidently considered the return they could obtain for investments as quite satisfactory, and were willing to clean up and draw out. Still they experienced no difficulty in securing custom whenever ready to accept old rates, and there are others who still expect to compel a raise in the line of bids before selling. Refined sugars have had a slow week, with a simply perfunctory line of trading, but no one cognizant of conditions of the market has been greatly surprised. Pretty much every section of dependent custom was loaded up to the brim either with goods in hand or ordered before the tariff bill went into effect, and as the duty seemed to be pretty well discounted on raws, and consumption of refined was not remarkably large, demand narrowed down accordingly. The close is exceedingly dull, with prices nominally unchanged."

Willett & Gray's Statistical: "The week—Raws advanced ⅛ to ¼c. Refined advanced ⅛c. Total stock in all the principal countries, 771,849 tons, against 645,000 tons at same dates last year. Raws—The demand to complete required supplies of refiners until the new sugar campaign was pretty well filled by the sellers this week. The holders who are waiting for a possible further demand in September, and are still asking 4c. for Centrifugals, may or may not obtain their price. Much depends on the size of the demand for refined sugar, which just at present is somewhat sentimental on the expectation of a further rise in the refined product. Refined sugar is now above the parity of foreign granulated for new crop delivery in October, and it is a little uncertain for how long present prices can be maintained, or a possible temporary advance succeed, although new beet sugar cannot reach here before the last of October. The conditions attending the change from free sugar to a duty basis are somewhat problematical and will require two months at least before well settled."

SYRUPS.

Syrups are scarce and firm in price. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Dull and unchanged. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Business continues active in new season's Japan teas, and the representatives of the tea houses on spot have been asking and getting higher prices from the wholesale houses. The net result of the war on prices has been an advance of 2c. per lb. on Formosa Oolongs, 1 to 1½c. on China greens, and ½ to 1c. on China blacks. Exchange

"SALADA"

CEYLON TEA

IN LEAD PACKETS.

Retailed at 40, 50 and 60 cts.

Are you well satisfied with your TEA trade?

Are you doing as much trade in TEA as you wish to?

Are your customers always well pleased with your TEAS?

If you cannot answer the above questions in the affirmative write us for the agency of "SALADA," if we have not already an agent in your town.

We cordially invite visiting grocers, who take an interest in teas, to call and see us at our place of business, or at our exhibit of "SALADA" in the main building at the Industrial Exhibition.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East. TORONTO.

MARKETS.—Continued

has risen from lowest point about 5 per cent. and rates of insurance are higher. There is considerable competition on the local market, and shippers are not demanding the same advances that are being obtained in the United States. Japans in Canada are getting scarce. China blacks are in poor supply while there is a large demand. There is a good business doing in Ceylon teas, which are difficult to get in London.

Mail advices from London, under date of August 24, say that 18,140 packages of Ceylon tea were brought forward against 23,817 the previous week. Bidding was good for all grades with the exception of teas for price, which were occasionally not quite so eagerly competed for. Exports of Ceylon tea to the United Kingdom for the first half of August were about 2,700,000 lbs., and the estimate for the month has been reduced 5,500,000 lbs.

DRIED FRUIT.

The few Valencia raisins there are on the market are gradually falling into fewer hands. There are a few layers to be had at 7½c., and selected at 7c., and California loose muscatels at 7 to 7¼c. New crop will likely be here in about ten days, and prices will probably rule at from 6 to 6½c. for fine off-stalk. Advices from Denia report prices well sustained. Currants are in fair demand and unchanged. Quotations are: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases. The Dracona, the first direct currant steamer, left Patras Tuesday or Wednesday, and advices state that prices remain firm on the primary markets. Prunes are quiet and unchanged. Cable advices received Tuesday state that the market in Trieste remains much as before. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. Cables quote the Trieste markets easier.

BUTTER AND CHEESE.

The local demand for butter continues fair, all the better grades being taken, while the poor and medium qualities are accumulating. The Old Country markets are much as before, while values here and there are too far apart for business of an export character to be done yet, either in dairy or creamery butter. The quality of the butter held by many of the country dealers is becoming much deteriorated, and some large buyers, who have been examining lots, inform THE GROCER that they would not bid any price at all, although holders were anxious to sell. They look for a lower range of values. Creamery pound prints are in good demand, but creamery tubs are quiet. There is a good deal of creamery butter on the market that has been held for some time, much of which is no better than poor dairy. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 18c.; bakers' butter, 12 to 14c.; pound rolls, 19 to 20c. Creamery—Tubs, 19 to 20c.; pound prints, 22 to 23c.

The local cheese market does not respond to any extent to the advanced prices outside. Jobbers are getting 10½ to 11c., while about this price is being obtained at the factories.

PROVISIONS AND DRESSED HOGS.

Pork packers report that sales of provisions, especially long clear and barrel pork are much larger than usual. This is attributed to the increased activity in the lumber business on account of the removal of the American duty on lumber.

BACON—Long clear, 8¼ to 8½c.; smoked backs, 12 to 12½c.; breakfast bacon, 12½ to 13c.; rolls, 9 to 9¼c.

HAMS—Large, 22 lbs. and over, 11½c.; medium, 15 to 20 lbs., 12c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, 9½ to 9¾c. in tubs, 9¾ to 10c. in pails, and 8½ to 8¾c. in tierces. Compound, 7½ to 7¾c.

BARREL PORK—Canadian heavy mess $18.50 to $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

LIVE STOCK MARKET.

The receipts of live stock at the Western Yards, Tuesday, were larger than usual, but the demand was by no means active, and prices dragged. There were 80 carloads, which include 1,100 head of sheep and lambs, 800 hogs, 80 calves, and 12 milch cows. Cables were a trifle better for export cattle, but as the supply was large here, and the condition of animals hardly up to the mark, prices show little change from those of Friday. The best brought 3¾ to 4c. per lb., and others 3½c. The bulk of butchers' cattle is of inferior quality, and the demand was slow. The best, averaging 1,000 to 1,100 lbs., sold at 3¼c. per lb.; medium at 2¾ to 3c., and inferior at 2¼ to 2½c. per lb. Calves dull at $1.50 up to $7 per head, the latter for choice veals. Milch cows firm, and prices steady. They sold at $28 to $50 each, the latter for choice. There was a moderate demand for sheep, which rule firm. Sales of exporters at 3½c. per lb., and butchers' sheep from $2 to $3 per head. Lambs inactive and easy, with only a limited demand. They sold at $1 75 to $2.50 per head. Hogs easier, with choice long and lean animals fetching $5.40, thick fats, $4.90 to $5, stores, $4.75 to $4 80, sows, $4.50, and stags, $2.50.

GREEN FRUIT.

Fall peaches are arriving freely, Tuesday's shipments being the largest of the season. Prices are in consequence lower. Demand for tomatoes is moderate only, while there is a good supply. Plums are wanted. Lemons and oranges remain much as before. We quote: Oranges—Sorrentos, 200's, $5 per box. Lemons—Fancy Rodhi, 300's, $5 to $5 50 per box; ditto, 360's, $5 00 to $5.25 per box; Palermos, 360's, $3 50 per box; 360's, $4.50 per box. Bananas, $1.25 to $1.75. Watermelons, $15 to $20 per 100. Muskmelons, $1 to $1.25 per crate; $1.50 to $2 per brl., and 25c. to 40c. per basket. Cucumbers, 25c. per basket. Tomatoes, 15 to 30c. per basket. Peaches, 60c. to $1 per basket. Pears, $2.25 per barrel for Bartlett's and 40 to 50c. per basket. Plums, 60 to 85c. per basket. Apples, $1.25 to $1.75 per brl. Grapes, 40 to 50c. per basket.

COUNTRY PRODUCE.

BEANS—Quiet and unchanged at $1.20 to $1.40.

EGGS—The export trade is a little better, several shipments having been made within the last few days. Business on the spot has also improved. Jobbers are now asking 10½ to 11c. for strictly fresh eggs and 7 to 8c. for held stock.

POTATOES—Demand is light and receipts liberal, with prices easy. We quote car lots at 60c. and small lots out of store at 70c. per bag.

ONIONS—Demand fair at 50 to 60c. per bag.

HOPS—Much as before at 13 to 15c.; package, 20c. per lb.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 887. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

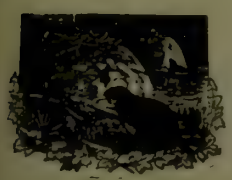
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- -:- Best Values

CLEMES BROS.

TORONTO

MARKETS—Continued

HONEY—Is beginning to move a little, but there is not much doing yet. Comb is quoted at 14 to 15c. and strained at 7 to 8c.

FISH.

Trade is firm. The supply slightly exceeds the demand, but it is held for the Exhibition. Lake Ontario trout is now coming in quite freely. Prices are unchanged and are as follows: Lake Ontario trout, 7 to 8c.; skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1 75 to $2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; salmon trout, 6½c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, $1.25.

OYSTERS.

Oysters are beginning to arrive. None but a few of the best shops are handling them yet, and then it is on a small scale on account of the warm weather. The price is $1.50 per gallon.

SALT.

Trade is good, especially in large lots. The demand for coarse salt for meats is extra good. Prices unchanged as follows: Dairy, $1.50, special grade; brls., 90 to 95c.; coarse sacks, 68c.; fine sacks, 70c.; American rock, $10 per ton.

SEEDS.

There is a little alsike and timothy seed offering, and jobbers are paying all the way from $5.50 to $6.30 per bushel for alsike and $2 to $2.75 for timothy, f.o.b. points of shipment. Offerings are more liberal, and the market is somewhat feverish.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is no change, carloads lots of cured moving at 4c.

SKINS—Prices have been advanced 5c., 40c. now being the ruling figure. There is not much doing.

WOOL—Business is dull, and in the absence of transactions prices are nominal.

TALLOW—Is moving slowly. Dealers are paying 5½c. and selling at 6c.

PETROLEUM.

Trade remains firm, with prices much as before. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15½ to 16c.; Canadian water white, 16 to 17c.; American water white, 18 to 19c.; photogene, 20c.

In Petrolea car lots are quoted at 9½c.

MARKET NOTES.

T. A. Lytle & Co. report a good fall trade for pickling vinegar.

White & Co. want one carload of good fall apples, colored variety preferred.

H. P. Eckardt & Co. are offering a lot of Gem jars at prices said to be away down.

Out of the forty tons of Valencia raisins on the first steamer from Denia to Liver-

POTATOES Wanted, a few cars of choice large potatoes. Write or wire us price F. O. B. cars or delivered Toronto.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

NOTICE.

We wish to caution the country trade against other parties using our business address, (66 Colborne St.) We are the sole occupants at that address and the only firm entitled to use it. The other parties using same have never had any business relations with us, either as members of the firm or employees.

DOMINION PRODUCE CO.
TORONTO.

pool, one quarter or ten tons of this amount is said to be for W. H. Gillard & Co., of Hamilton.

J. L. Watt & Scott are in receipt of a carload lot of Bay herring.

A consignment of Sphinx brand prunes is to hand with Perkins, Ince & Co.

H. P. Eckardt & Co. have received a shipment of new season Young Hysons.

Sloan & Crowther are receiving another shipment of early picked new Japan tea.

Gunn, Flavelle & Co. have made several shipments of eggs to the English market lately.

Wm. Paterson & Son's "ad." on page 6 draws the special attention of the trade to their soda biscuits.

The Eleme raisins which are being offered by H. P. Eckardt & Co. are said to be giving excellent satisfaction.

Eby, Blain & Co. are offering loose muscatels in 50-lb. boxes; also "Anchor" Bosnia prunes at 5½ to 6½c.

T. Kinnear & Co. have to hand a shipment of "O-Wee-Kay-No" salmon, new pack; also Young Hyson tea.

Aikenhead & Sloan have on hand a large supply of smoked trout which they claim is superior to, and a pleasant change from haddies.

T. B. Escott & Co. write their friends to call at their warehouse during the Western Fair, and they promise to make the call pleasant.

W. H. Gillard & Co., of Hamilton, report their sales in Imperial Congou in Manitoba and the Northwest as having been doubled during the past year.

Wm. Paterson & Son are now working on Christmas confectionery specialties. Their travelers will shortly call on the trade with a large and varied line of samples.

"Grand Mogul Tea" and "Lion Digestive Coffee" will be infused and served to all who wish it at T. B. Escott & Co's exhibit, Western Fair, London.

New 1894 salmon has just arrived with M. Masuret & Co., of London, they having taken into warehouse two cars of their "Lynx" and "British Columbia" brands.

New Orleans private despatches report scanty supplies of rice, with no milled grades available. Receipts of rough about 2,000 bags per day, against 10,000 last year.

"Eagle Ceylon and Japan teas are reliable," write M. Masuret & Co. "We use every precaution in the buying of these teas, and you can recommend them to your customers."

Advices received by R. S. McIndoe state that sardine fishing, both in France and Portugal, is still practically nil, and that even should the packing now improve prices must be higher.

James A. Skinner & Co.'s travelers will be in the sample rooms at 54-56 Wellington west during the Exhibition to meet and entertain their customers who are visiting the city during the Fair.

The Foam Yeast Co. report heavy sales of their yeast in London, Sarnia, Hamilton, Brantford, Prince Edward Island and St. John, N.B. They are making large exhibits at London, Ottawa and Guelph.

The show of "Salada" Ceylon tea in the Main Building at the Exhibition is a credit to the Exhibition itself as well as to the wholesale agents for "Salada," and from the numbers who are sampling the tea and the opinions expressed as to same, the large outlay incurred is not wasted in exhibiting.

T. A. Lytle & Co. are now carrying in stock a choice lot of fruits for jams and jellies; also vegetables for pickling. They are making contracts with large fruit growers for supplies to keep their factories going. Merchants visiting the city during exhibition are cordially invited by the firm to visit its sample rooms on Richmond street, near York.

Grand Mogul tea exhibits were held at the following places the past week: Skinner Bros., West Lorne; D. J. McLean, Ridgetown; A. M. Aubin, Comber; W. H. Parnell, Leamington; J. G. Kolfage, Kingsville; D. W. Mason, Windsor. The lady in charge writes: "Great success everywhere, some stores sold nearly half-chest in single day during exhibit."

The following letter, re "Salada" Ceylon Tea, was shown THE CANADIAN GROCER by P. C. Larkin & Co.: "Toronto Junction, August 28th. Please send us, as soon as possible, 75 pounds of Blue Label and 25 pounds of Red Label 'Salada.' I can say of this tea, now that I have handled it for over two years, that it has pleased my customers and has been most satisfactory in every respect. The profit is fair and there is no cutting in prices, and the quality is always right. I value the agency for Toronto Junction very highly indeed. Respectfully yours, Geo. E. Williams."

The Dominion Paper Box Co. is just now making a specialty of oyster pails. These pails are liquid tight, and are claimed to be second to none on the market. Every pail is guaranteed uniform. One of the methods adopted by the firm to induce business is the promise of a window display card or a lithographed chromo to every purchaser of 1,000 oyster pails. The display card is printed in gold leaf on heavy morocco board, and is 19 x 12. The chromo is in fifteen colors. Both are handsome and attractive, and either will make an attractive sign to inform passers-by that oysters are sold in the store in which it is suspended.

MONTREAL MARKETS.

MONTREAL, September 6, 1894.

GROCERIES.

BUSINESS showed a fair degree of improvement in the past week. Sugar and tea take the lead in activity, a large quantity of the former having gone west during the week, while the active demand for teas which was noticed in our last from second hands is fully maintained. Coffee and all the other lines show good life also. In canned goods there have been some further large purchases of salmon to arrive, but canned vegetables continue on the dull side. Values generally are firm, especially so in tea and sugar, advices from outside markets on both of these being firm.

SUGAR.

The sugar market has been a very active one since our last report, a large volume of business being transacted. The demand comes from both local and western buyers. A large quantity has gone to the latter during the week on the basis of 4¼c. for granulated, 3¼ to 3⅞c. for yellows, as to quality, at the factory. Outside advices both from London and New York have been remarkably firm, and are naturally exercising an influence on sellers. Stocks in refiners' hands are light, and it would not be at all surprising if the above prices are advanced before the date of next writing.

SYRUPS.

In syrup a fair amount of business has been transacted, and the market rules steady, sales of bright grades having been made at 2 to 2⅛c. and dark at 1 to 1¼c. per lb. American syrups have sold at 17 to 21½c. per gallon.

MOLASSES.

No improvement has been noted in the molasses market, which continues dull and heavy. The weight of heavy stocks is felt all the more owing to the poor demand which sellers are experiencing. Round lots are offering at 27½c. ex store; car lots are selling at 29c., while the price for single puncheons remains nominally at 30c.

TEA.

The tea market has ruled very active, and a large volume of business has been put through at firm prices. Japans have been the most active grade, and the turnover of them is large. Gunpowders have met a good enquiry also. It is now impossible to do business except at much firmer prices than a fortnight ago. Japans have fetched 10½ to 11c. which were offered at 9c. a few weeks ago, and medium to fine have realized 16 to 22c. In blacks values have raised all the way from 10 to 20c. up to 17 to 21c. for Oolongs, Foo Chows and Formosas.

COFFEES.

The coffee market has been fairly active and prices are firm. Orders are principally for small lots. Maracaibo changed hands at quotations. We quote: Maracaibo, 18¾ to 21c.; Rio, 19 to 21c.; Java, 24 to 30c.; Mocha, 22½ to 28c.

SPICES.

The spice market has continued active as noted last week, and the mills report a good demand. Values are steady. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia,

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited.
TORONTO.

George McWilliam. Frank Everist
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

MATCHLESS STOVE POLISH

Will Please Your Customers.

MONTREAL MARKETS.—Continued.

9 to 10c.; nutmegs, 60 to 65c. and 70 to 90c., and Jamaica ginger, 15 to 22c. at the mills. Jobbers' quotations call for a proportionate advance on this basis.

DRIED FRUITS.

The dried fruit market remains much the same. The season is backward in Spain for raisins, and advices state that shipments so far have been light. Prices quoted up to date on the cable have been for fancy for this market. In currants it is claimed that the crop in Greece is 30 per cent. less than last year. Prices have opened 11s. 6d. to 12s. for provincials in brls., cost of freight to Montreal. We quote: Off-stalk Valencias, 5 to 5½c.; fine, 5½ to 5¾c.; layers, 6 to 6½c.; currants, 3 to 3½c.

NUTS.

The nut market is unchanged and moderate jobbing trade passing. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

There has been very little change in canned goods except that purchases of salmon have been made at fu'l prices owing to the shortage on the coast. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 80 to 85c. per doz.; peaches, $2 to $2 10 per doz.; corn, 85 to 90c. per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2 lb. tins.

GREEN FRUIT.

The apple market does not show much change. Prices are fairly steady, however. Astrachans and Duchesses, $1.50 to $1.75. The only oranges offering are Rodi, which sell at $4 50 to $5.50 per box, as to quality. There was some fresh receipts of lemons

(Continued on page 22)

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

AVOID FAILURE . .
By having competent inspection and advice when pressure first arises.
A. C. NEFF Chartered Accountant, Auditor, Assignee, etc.
32 Church St., Toronto.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

Write Us For Prices
Breakfast Bacon
Shoulders Backs
Hams Pure Lard
D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
76, 78, 80 Front St. E.,
TORONTO

ESTABLISHED 1890.
JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

A PROMINENT grocer on Queen street west, Toronto, speaking on the subject of flour displays for the window said to a representative of THE GROCER: "I have not the least doubt, that as effective a display can be made from flour as anything else. I have noticed that the grocers were not slow in following the advice given in your columns, and I was surprised to see the number of windows so dressed on Queen street."

A better demand is being felt in flour, and feed is moving better. There is a large demand for bran and shorts, but they are hard to get, owing to the amount shipped outside by the city mills. Very little improvement is reported in the demand for cereals, and collections are still very hard to make.

The stock of grain in the Toronto elevators is reported to have decreased by 3,000 bushels during the last week.

THE MARKETS.

TORONTO.

FLOUR—A better local demand is being felt this week, and the reduction on fall flours has been followed by a similar reduction on Manitoba patents and strong bakers'. We quote: Manitoba wheat patents, $3.50 to $3.60; strong bakers', $3.35 to $3.45; Ontario, $3 to $3.15; straight roller, $2 80 to $3.

BRAN—The demand for bran is larger, and prices remain high in consequence. City mills that have any to offer are selling at $14 per ton.

STRAW—A slightly better demand is reported by retail dealers. Good straw is offering at from $7 to $8 per ton.

BARLEY—Is nominally quoted at 42½c. per bushel.

PEAS—Quite a large amount changed hands this week at from 60 to 60½c. per bushel.

HAY—There is a good supply, but not of the highest quality. It is offering at from $7.50 to $8.50 per ton.

SHORTS—A good outside trade is reported, while in the city wholesale dealers are unable to supply the demand, and are selling at $17 per ton.

SCREENINGS — Trade is brisk. Good screenings are selling at $12 at the mills.

OATS—Are reported somewhat firmer, and are selling at from 32 to 33c. per bushel in large lots.

MONTREAL.

There was a fair demand for flour on local account, and the market ruled fairly active and steady. Winter wheat, $3.25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

A fair business was accomplished in feed, and values were firmly held. Bran, $16; shorts, $18; mouille, $22 to $24.

There was no change in oatmeal, the market being quiet and steady Standard, brls., $4.30 to $4 40; granulated, brls., $4.30 to $4.40; rolled oats, brls, $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

Sales in flour continue light. Mills, however, report a good business at firm values. Local market is dull. Feed is in demand but hard to get. Oatmeal is off 10 to 15c. Cornmeal continues firm. Hay is slow at low prices. Beans firm with sign tending upward. We quote: Manitoba flour, $4.20 to $4.25; Ontario, high grade, $3.50 to $3.60; medium, $3.35 to $3.50; oatmeal, $4.25 to $4.35; cornmeal, $3 10 to $3.15; middlings on track, $22 to $23.00; oats, 38 to 40c., on track; beans, h.p., $1.55 to $1.60; prime, $1.45 to $1.50; split peas, $3.65 to $3.85; pot barley, $3.85 to $4.00; round peas, $3.65 $3.75; hay, $9.50 to $10, on track.

MONTREAL MARKETS—Continued.

during the week, which were turned over promptly at $3.50 for choice new stock; medium to good, $3; old stock, $2 to $2.50 per box. Bananas are very dull at 25 to 75c. per bunch, according to size and quality. Receipts of peaches have been large and the demand is rather slow—$1 to $1.30 for California and 60c. to $1 for Canadian. Pears are an over supply also, California 75c. to $1.20 per box for ripe fruit and $1.75 to $2 for green; Hudson river Bartletts $2 per keg, and Canadian Bartletts $3.50 to $4.50 per brl. California plums are in fair demand at $1.25 to $1.50 per box; Canadian, 50 to 60c. per basket.

COUNTRY PRODUCE.

The egg market was firmer at 9 to 10c. for choice stock; inferior, 7 to 8c. Beans are quiet at $1.20 per bushel. There is a fair demand for honey at 7½ to 9c. in tins. New comb honey has sold at 10 to 14c. per lb. Hops continue quiet. We quote new crop to arrive, 9 to 10c.; yearlings on spot, 6 to 7c.

PROVISIONS.

The tone of the local provision market is firm, and prices generally are well maintained. Business on the whole is quiet and principally of a jobbing character, owing to the fact that buyers on spot and in the country are only buying sufficient to fill actual wants on account of the high prices ruling. We quote as follows: Canadian short cut, heavy, $18.50 to $20;

SITUATIONS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BY YOUNG MAN, AS GROCERY CLERK. HONest, upright, energetic, some experience. Understands window-dressing. Owns and operates good-sized printing press which can be made of value to employer. Can do bookkeeping. Wages not so much an object as a good insight into the business. References. Town preferred. Address "HUSTLER," GROCER Office. (37)

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

Is Now For Sale Everywhere in the

United States

and

Canada

as its use as a table beverage

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

To all visiting the

Toronto Exhibition

WE extend a cordial invitation to visit our exhibit in the Main Building, south-west side. Our Mr. Hogan will be in charge and will be prepared to answer any questions or give any information concerning it. We hope to make it attractive and enjoyable, and everyone will be made welcome.

E. D. Tillson, Tilsonburg ONT.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.

36 packages to a box, price $1.00.

A sample box sent to any address.

Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.

79 Esplanade St. E., - - - Toronto

E. A. SHOEBOTHAM

Broker and Mnfrs.' Agent

Representing: LONDON, ONT.

THE FOAM YEAST CO., Toronto. FARWELL & RHINE'S Diabetic and Gluten Flour, Barley Crystals, Watertown, New York. EASY-BRIGHT Stove and Shoe Paste and Polishes, Buffalo, N.Y. THE EDWARDS' PATENT Bar Lunch, School and Shopping Basket, Toronto, Ont. Etc, Etc.

Orders Solicited. Our Goods are Guaranteed

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER

All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Our Specialties

CHEWING

BEAVER PLUG (Bright)

Jubilee Plug (Chocolate)

Tecumseh Plug (Bright)

AND

GOLD SHIELD (Black)

ALSO

FINE CUT CHEWING

Standard Kentucky

and

Apricot

SMOKING PLUG

Woodcock

Solid Comfort, etc.

See "Prices Current."

McALPIN TOBACCO Co.

TORONTO

do., light, $17.50 to $18 50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

Butter does not show any change of moment on spot. Business doing is of moderate dimensions, and our quotations give a fair idea of possible values. Local jobbers show a disposition to trade in late made creamery, have in some cases paid 19c. for it. Shippers still affirm that this is too extreme for them. Some of the optimistic in the trade to-day were speculating on what effect the high prices in the States might have. Elgin quotations 24c. The tenor of British advices, however, are not more encouraging than they were. We quote as follows: Finest late made creamery, 19c.; finest July creamery, 18¼ to 18½c.; Finest Townships, 16 to 16½c.; fine Western, 14 to 15½c.

CHEESE.

The firm tone to the cheese market is fully maintained. In fact it is quite likely that a buyer with an order to fill would not find it easy to repeat purchases at the figures paid last week. Spot business is confined to Eastern goods, and, as usual, it looks as though the market was going to be well cleared up of what goods are available. For early August white 10¼c. has been paid, and for colored a fraction more would have to be given, though we did not hear of any actual transactions. Advices from the country sections are as firm as ever, and buyers gave values another hoist on Thursday. At Brockville, as expected, the factorymen have commenced to contract the balance of their make and will not sell their August separately, but want to sell it with the balance. On Thursday one factoryman secured 10⅝c. for his August, and 10¾c. for the balance. This is almost a full cent higher than the best price paid last year. Such prices for August and the balance in the country make it more difficult than ever to quote Western goods on spot. What is here is not for sale except at a substantial consideration also, but we quote them nominally ¼c. higher than Eastern goods. Finest Western colored, 10⅝ to 10¾c.; finest Western white, 10½ to 10⅝c.; finest Townships', 10⅜c.; finest Eastern colored, 10⅜c.; finest Eastern white, 10¼c.; Cable 49s.

ASHES.

The ashes market has made a notable advance during the week under the influence of moderate stocks and an increased demand for England. We quote values 10 to 15c. higher. Firsts, $4.15; seconds, $3.25 to $3.80, and pearls, $7 to $7.50 per 100 lbs.

MONTREAL TRADE NOTES.

A cable order was made during the week for a round lot of Japan teas, but nothing less than 17 cents would buy the goods.

John Pinder, of John Pinder & Co., the big molasses and raw sugar importers, have made a clean $30,000 out of the sale of a lot of raw sugar which he held in New York.

Advices to Rose & Laflamme from Greece state that the currant crop there is estimated to be 30 per cent: less than that of last year.

Advices to the Mount Royal Melting Co. state that the rice market is very firm. In England prices have advanced 1½d. during the week.

Cables to Gillespie & Co. from Denia state that the first steamers have only taken out 5 000 boxes of raisins, as the season is very backward.

Frank Hart, of the fruit house of Hart & Tuckwell, went west last week on a tour visiting the different apple orchards in Ontario. He is making arrangements about export purchases.

Heavy transactions in New York have sent up the price both of refined and raw. It is said that Montreal refiners whose stocks of cane sugar are not heavy have been operating these also.

W. T. Costigan & Co. have advices from the Coast that the advance in f.o.b cost of salmon recently reported is fully maintained and that canners are undecided about accepting some recent offers.

ST. JOHN, N.B., MARKETS.

St. John, N.B., Sept. 6.

BUSINESS for the past week has shown an improvement, and a firm feeling is felt in prices along many lines. Cheese, which has been rather quiet, has advanced about ¼c., and demand is much better. The price is still low. If the factories would but take broader and more business-like views of the cheese question, and would form in a cheese board, such as are worked so successfully in Upper Canada, they would get a much better price for their output than they do now—from ½ to 1c. below Ontario market, and nothing like as good an opportunity for marketing. There is too much jealousy between the factories. Matters of interest in other lines will be found below under their respective heads:

SPICE—Demand for these goods is quiet, this not being the active season except for pickling spice. Ginger continues firm at advance. Pepper shows a firmer feeling. Nutmegs are also firm, and cream of tartar shows a slight advance over old figures. Quotations from merchants here show no change: Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25c.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, $2.35 to $2.40; sal. soda, brls., 1 to 1½c.

SALT—Market is showing a good demand, one firm having shipped to Maine ports dur-

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

"KENT" BRAND

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

"Nothing Succeeds Like Success"

TRADE MARK.

OUR goods have been a pronounced success ever since they were first placed upon the market. Bear in mind the fact that every can of goods we put up carries our trade mark as shown. The contents of each can are truthfully described, and we guarantee them to be exactly as represented and strictly first-class.

DELHI CANNING CO.

DELHI, ONT.

THE GROCER

Who has never sold

SURPRISE SOAP

Is losing the sale of the most satisfactory soap on the market.

Any Woman

Who has used Surprise Soap will tell you this. The profit is nearly as satisfactory as the soap.

The St. Croix Soap Mfg. Co.

St. Stephen, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

ST. JOHN MARKETS—Continued.

ing the last month upward of 5,000 bags. At present writing stocks are low. Four cargoes are, however, due, amounting to some 15,000 bags, so that no difficulty in filling orders is expected. Prices are quoted to arrive ex ship's side: Coarse, 46c.; ex store, 50 to 52c.; factory filled, $1 to $1.15; Canadian, small bags in brls., 5-lb. bags, $3 25; 10-lb. bags, $3.10; American, wood boxes, 20 lb., 20c.; 10 lb., 12c.

TOBACCO—Market shows no change. Demand fair. McDonald's brands quoted: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Beaver, 62c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands: T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c.; Crescent, 43c.; chewing T. & B., long black, 48c.; Mahogany 12's, 49c.; Mahogany 7's, 48c.

OIL—Demand is reported rather better during the past week. Values unchanged. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c., no charge for barrel, terms 60 days; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c.; seal oil, steam refined, 40 to 45c.; seal oil, pale, 38 to 43c.; olive oil, commercial, 90c. to $1; castor oil, commercial, 6½ to 7c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—No vegetables are as yet quoted for future, and quotations on fruits have been withdrawn by the association. Salmon are firm for fall delivery, some packers on the Coast having refused orders owing to short pack. Those who delayed ordering, expecting that, as last year, prices would fall off, are disappointed. As the quantity sold here is small compared with last year firmer prices are in order. We quote: Corn, 95c. to $1.00; peas, 90 to 95c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; oysters, 1's, $1.40 to $1.50; 2's, $2 20 $2 25; corned beef, 1's, $1.65 to $1.70; 2's, $2.65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2.00; peaches, Canadian, 2's, $1.90 to $2; 3's, $2.90 to $3; peaches, American, 2's, $1.65 to $1.70; 3's, $2.65 to $2 70.

DRIED FRUIT AND NUTS—Although reports from Denia are for a very large crop, prices of September shipments from there are higher than they were for August. This has caused somewhat of a falling off in the demand. New California loose muscatels are quoted rather high to sell. At equal prices with Valencia layers it is believed by many they would hold a large share of the trade. Evaporated and dried apples will come in on a bare market. Demand for nuts is quiet. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5½ to 6c.; layer Valencias, 6½ to 7c; loose muscatels, in boxes, 6½ to 6¾c.; London layers, $2 to $2.10; prunes, 7 to 7½c.; California, 11 to 12c.; currents, brls., 3½ to 4c.; cases, 4 to 5c.; cleaned, 1lb. cartoons, 8 to 9c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Business is active. Apples are very plentiful. There are daily auction sales, and these tend to keep prices down. Peaches and pears are now coming forward in large quantities. Plums are very plentiful and very low, being much below last season's price. Grapes are becoming more plentiful. Peaches, per basket, $2 to $2.25; lemons, $4.50 to $5.50; oranges, $5.50 to $6; bananas, $1.50 to $2.25; apples, $1.25 to $2.50; grapes, per basket, $1 to $1.25; tomatoes, 2 to 3c. per lb.; cucumbers, 10 to 12c. per doz.; Bartlet pears, $5 to $6.50; watermelons, 40 to 45c.; California apricots, peaches, plums, per crate, $2.50 to $3.

DAIRY PRODUCE—Cheese is firmer and in better demand. If style and size were right a better figure could be obtained. Higher prices are looked for. Butter is in fair demand, but trade is not being pushed as better values are expected. Eggs are higher, with fair demand. Cheese, 10 to 10½c.; butter, creamery, 20 to 22c.; dairy, 17 to 18c.; eggs, 10 to 12c. for fresh.

MOLASSES—No change is reported. Barbadoes, 27 to 28c.; fancy Porto Rico, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, quiet, 30 to 35c.

SUGAR—Demand is better than last week. There is no change in value. Granulated, $4.40 to $4.50; bright yellow, 3½ to 3⅝c.; yellow, 3¼ to 3½c.; Barbadoes, 3¾c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c. In West India sugar, though quality is better than under the old tariff, demand continues light. It is expected another year will see larger quantities in use.

FISH—Trade is quiet. Arrivals are small. Dealers are slow in paying prices asked for pickled fish. We quote: Large cod, $3.60 to $3.75; medium, $3.40 to $3.50; small, $2 75 to $3; pollock, $1.70 to $1.75; bay

A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity. Sample on Application.

H. P. ECKARDT & CO.
Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

JUST TO HAND
First car 1894 catch
Ewan Salmon

Quality we believe to be better than ever—"It goes without saying" how it took last year.

SLOAN & CROWTHER,
WHOLESALE GROCERS,
Toronto.

J. W. LANG & CO.
WHOLESALE GROCERS

BURNHAM'S
Beef, Iron and Wine.

Large bottle retails 50 cents. Shows a good profit. Sold only to grocers, etc.

59, 61, 63 Front St. East, TORONTO
Sole Agents for Canada.

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

1894
L. CHAPUT, FILS & CIE.
. . MONTREAL . .
WHOLESALE GROCERS
Importers of
TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.
Established 1842

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

IMPORTED
PICKLES
PATERSON'S "EUREKA"
INDIAN CHUTNEY
Sole Agents for Toronto,
PERKINS, INCE & CO.
41 and 43 Front St. East

We are now taking orders for New Season's
Raisins
Which are already on way.
SMITH & KEIGHLEY
9 Front St. E., TORONTO.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. **PRICE, $12.00, $15 00, $20.00.**

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WOMEN WILL TALK

And, if you give one a 7 pound bag of Windsor Salt for 10 cents when she had only been getting 6 pounds of an inferior grade before, she will tell her neighbors and you get their trade in Salt. You are quite willing to, ain't you? Your wholesale house keeps it!

Our Telephone is 2437.

TORONTO SALT WORKS

128 Adelaide St. East, ...TORONTO

City Agents for Windsor Salt Works.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Dominion Paper Box Co'y

MANUFACTURERS OF

All kinds of Solid and Folding **Boxes**

We have recently increased our facilities for turning out folding packages, bottle cartoons, and all kinds of knock-down boxes, and are in a position to supply this class of goods to better advantage than any other maker in Canada.

When you are requiring anything in this line don't fail to write us for quotations before placing your orders.

36 & 38 ADELAIDE STREET WEST
TORONTO, ONT.

F. P. BIRLEY. -:- A. JEPHCOTT.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO

Watson's Mexican Sweet Chocolate

Is absolutely pure, nothing whatever being added but sugar and flavor. For icing cakes or making a cup of Good Chocolate it has no equal.

TRY IT.

Put up in 5c. Tablets.

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

BARTON'S BAKING POWDER — PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

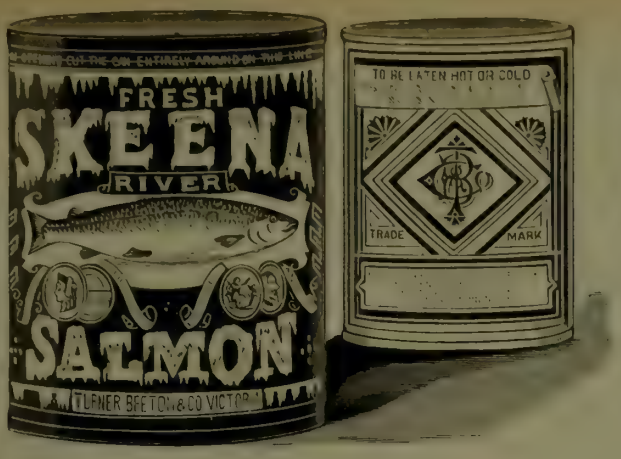
JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., Toronto, Canadian Agents.



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.

Why it Sells

Everybody likes it

A cup of Coffee exclusively delicious

You will want no other.

Todhunter, Mitchell & Co.

TORONTO

Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

A Fine Trio

Rose & Laflamme

Agents MONTREAL

herring, half brl., $1.40 to $1.50; medium smoked herring, 10 to 11c.; lengthwise, 9 to 10c.

PROVISIONS—Tone of market is firmer, particularly lard. Movement is not large. We quote: Clear pork, $19.50 to $20; P.E.I. mess, $16.50 to $17; prime, $13.50 to $14; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 9¾ to 10¼c.; compound, 8 to 9c.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Sept. 6, 1894.

BUSINESS is showing steady improvement, the markets being better supplied than for some time. In hay, though price continues low, and the fact of a reduction in the duty under the new American tariff has not increased the price, it is expected it will prevent its going lower, and better figures are expected. New oats are beginning to come in. Apples and plums are very plentiful and of extra good quality. They are very low. Eggs are steady. Butter is scarce, and higher prices are expected. Cheese are also firm, and the outlook is that values will be higher, the extra dry season is so affecting the output. We quote: Hay, $6.00 per ton; new oats, local, on track, 30c.; apples, $1.00 per brl.; potatoes, $1.00 per brl.; turnips, 75c. per brl.; beets, $1.00; carrots, 80c. to $1.00; onions, $1.50 per bushel; cabbage, 4 to 6c. per head; green corn, 8 to 12c. per doz.; squash, 1½ to 2c. per lb.; cucumbers, 8 to 12c. per doz; tomatoes, 60c. per bushel; plums, 50 to 75c. per peck; eggs, 10c. per doz.; butter, 15 to 16c.; cheese, 9½ to 10c.

MUSKMELON SITUATION.

MUSKMELONS have been arriving freely for some time, and of late the market has been almost overstocked with them. The quality of the fruit seems to be unusually poor this season from most all sections, and many of the usually fine marks are not good enough for the best trade. Melons are arriving now from North and some points in South Carolina and from all sections north of that up to the southern part of Jersey, with advices from upper or near-by Jersey arriving to the effect that shipments will commence very soon from these sections. The bulk of the supply just at present is from Maryland and Delaware, and while there are some very nice melons received, the proportion is small and market has been burdened with large quantities of poor stock which, while often having a good appearance, lacks flavor, and tastes more like a squash than a melon. Much of the stock is too green, though many arrive over-ripe and probably latter are more neglected than the green melons, as only the cheapest trade can use them, and then only at extremely low prices; while it is not an uncommon occurrence with receivers to have to dump large quantities, even after having paid the freight and other expenses on them. Most growers are not particular enough as to the varieties they raise, and then again many are very careless regarding packing and preparing their shipments. Stock, especially from far southern points, should be slightly green when shipped in order to arrive in condition for ready consumption, and shippers should endeavor to have the stock as uniform as possible, not only in ripeness, but in size and appearance, but nearly all growers pick their melons too soon and they arrive here too green to attract even cheap buyers. Probably the packages used for muskmelons are more uniform than with many other articles shipped here, but from some sections odd-sized crates or packages are used. The most popular package with buyers is the barrel or full-sized barrel-crate. From the general appearance of a large proportion of the receipts, one would believe that shippers thought most anything was marketable upon this market, and such seems to be pretty nearly the case, as thousands of melons find their way to the table which never should be allowed to go into consumption. If the fruit inspector of the Board of Health department should seize a share of the green, unwholesome melons, and in fact some other fresh fruits with which the market is burdened, it would enable commission receivers to realize better prices for their good stock, and would have a tendency to keep the market from being glutted with inferior fruit, and the growers of fine varieties would not only be rewarded by larger returns, but it would probably raise the standard of the

GET A DOUGHNUT FROM OUR BAKER AT THE FAIR

Then we will be glad to have you call at our premises, 31 and 33 Front Street East, and see our permanent exhibit.

Pure Gold Mfg. Co.

P.S.—
BRING YOUR WIFE.

melons shipped to this market and cause Southern growers to be more careful in selecting their varieties to grow and in handling their product. About the best melons received come from near-by sections of New Jersey, but shipments have not commenced as yet this season, though expected shortly.

CHINA TEAS.

WISNER & CO., Shanghai, under date July 30th, advise as follows: Black teas—Musters have been arriving more freely, and a small business has transpired, principally for America. No noticeable change in prices can, however, be quoted, but the market is weak, and a slight concession has been made in common teas, a few of very low quality having been settled at tls. 12.50. Advices from Hankow are to the 16th inst. The yield of second crops proved larger than was anticipated, being 140,000 half-chests, or very nearly double that of last season. Of this it was estimated that 100,000 had been bought for Russia. Third crops were just beginning to arrive, but no estimate of quantity could be given. Total arrivals, 37,165 half-chests, against 53,633 half-chests in 1893; total settlements, 13,165 half-chests, against 32,633 half-chests in 1893; stock, 24,000 half-chests, against 21,000 half-chests in 1893. Green teas—A steady business has passed in Pingsueys until the last few days, since when buying has almost entirely ceased, owing to adverse advices respecting the first arrivals in America, and the natives declining to make any concession in price. The market was opened for Moyunes and Teenkais on the 14th inst., the first settlements showing an advance on last year's prices of taels 6 to 7. The following day great excitement prevailed and prices rapidly advanced 3 to 4 taels. Although this excitement has now somewhat abated, there is still a keen demand for choice teas. The lower qualities are not in such request, and show only a moderate advance over last year. The teas (Moyunes especially) are very badly made and the quality is disappointing. The movement for season is as follows:

	Country and local.		Pingsueys.	
Arrivals—½-chests ...	36,238	32,917	98,576	95,101
Settlements	25,188	22,917	64,576	74,101
Stock	8,050	10,000	34,000	21,000

SOUTHERN RICE CROP.

The following regarding the progress and prospects of the rice crop in the respective States is taken from the bulletin of Dan Talmage's Sons, New York, August 15th: "Conditions in the older rice-growing States, North and South Carolina and Georgia, are generally favorable, and if no untoward circumstances arise during harvest, the outcome, in spite of reduced area, is likely to prove full average both as regards quantity and quality. These, however, are minor States, the largest producer, South Carolina, raising scarce one sixth, and all of them combined only one-fourth that of Louisiana." Of the latter State the Messrs. Talmage remark: "Considerable uncertainty exists as to the outcome. Wherever situated along bayou, river or other stream, crops are in fine condition; but those deriving moisture from rainfall are struggling for life, safety depending on favorable winds, temperature, plenty of rain from now on and a late fall. Immediate prospects are encouraging, giving positive assurance of 1,000,000 sacks, and under favorable circumstances suggested a possible outcome of 1,500,000 sacks (6,000-000 bushels). Harvesting of exceptional sections and crops now under way."

MONEY CHANGES IN CHILI.

The Bureau of the American Republics is informed that the Chilian Government has under consideration the project of requiring all import duties to be paid in the national money, the cost of exchange added. At present 25 per cent of the duty is payable in gold. It is also proposed that the export duty on nitrate, now payable partly in the national currency, shall be paid in gold, or by accepted letters of credit. The four millions of dollars surplus, which it is hoped will be gained by this operation, are to be applied to the fund for conversion of the national paper currency. This proposed financial scheme is to go into effect December 1st.

HITTING THE SPLINTER.

"How is the advertising business, Cannon?" queried a friend to the well-known advertising manager.

"Dull, sir! Dull!" he replied. "Everybody economizing. Scared to death. Pulling in their horns. No enterprise left in 'em. Some of 'em carrying it so far, sir, that if they do not take care they will hit a splinter."

"Hit a splinter! What do you mean?"

"What! Do you mean to say you never heard that expression before? Well, I will tell you: Old Bill Soper, near Henderson, Ky., was about the closest-fisted old man in the state—wealthy and miserly. His son, young Bill Soper, went to town and spent 5 cents on a ginger cake. It nearly broke the old man's heart, so he sent him to old man Hugh Tate, an economist, to take lessons in economy. 'Ask him questions, Bill,' said the old man, 'and bear in mind what he tells you. He will make your fortune for you.' Old man Hugh Tate was a close-fisted farmer, and when Bill got there it was dark—just in time for supper. They had nothing on the table but bread and water. 'Why do you not have vegetables?' asked Billy, 'there are lots in the garden!' 'Sell 'em,' replied the economist. 'Why do you not have mutton, you have lots of sheep?' was the next query. 'I sell the mutton,' said Tate, and so the lesson proceeded. When the meal was over Tate blew out the candle. 'What did you do that for?' queried Billy. 'Candles cost money,' responded the old man, 'we can talk in the dark.' Just then he heard rustling on the other side of the table, and said: 'What are you doing, Billy?' 'Taking off my pants' said Billy, 'save wearing the seat out, nobody can see in the dark.' 'Good boy, Billy! Good boy! You can go home in the morning, I can't teach you anything. But, sonny; mind you don't hit a splinter and ruin yourself.'"

John Wilson, merchant, is looking particularly amiable this week, and the cause may be found in the arrival of a son on Wednesday last—the first event of the kind in the family. Numerous congratulations are being received.—Pick-Me-Up, Pictou, N.S.

IF YOU ARE AT THE

INDUSTRIAL EXHIBITION

Come and Try Me

I am to be served up FREE (With Biscuits)

ON THE

Ground Floor - Main Building

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

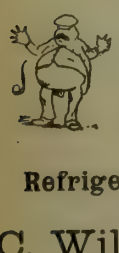
STEAMSHIPS.	From Montreal.	From Quebec.
MONGOLIAN	Sept. 8	Sept. 9
LAURENTIAN	" 15	.....
SARDINIAN	" 22	Sept. 23
*NUMIDIAN	" 29	.....
PARISIAN	Oct. 6	Oct. 7

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Highest Prize at Chicago.



WILSON'S IMPROVED

SCALES

Refrigerators, Butcher Tools

C. Wilson & Son

69 Esplanade St. East

Special Prices this month. TORONTO.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

JOSEPH TELLIER, trader, Montreal, has had a demand of assignment made upon him.

R. A. Dubrule, grocer, Montreal, has assigned.

D. M. Shields, grocer, Petrolea, has assigned to T. W. Nash.

Paul Magnusson, general merchant, Selkirk, Man., has assigned.

E. G. Belisle, general merchant, St. Andre-Avelin, Que., has assigned.

H. C. Goerke, boots and shoes, Sault Ste. Marie, has assigned in trust.

James A. Moore, general merchant, Worthington, has assigned in trust.

W. A. Mowatt & Co., general merchants, Campbelltown, N.B., have assigned. So has Max Ross, of St. John, same Province.

PARTNERSHIPS FORMED AND DISSOLVED.

Wilson Bros., hay and grain, Montreal, are reported to be absent.

Westland & Co., pork packers, etc., Ridgetown, have dissolved.

Soby & Membery, hotel, Toronto, have dissolved; John Soby continues.

Lomer, Higginson & Co., exporters hay and grain, Montreal, have dissolved.

Robert Kneeshaw and James Lawrie have registered a partnership in Montreal to carry on business as warehousemen under the style of Kneeshaw & Lawrie.

SALES MADE AND PENDING.

W. Tilden, general merchant, Blytheswood, is advertising business for sale.

The stock of Plunkett & Co., grocers, Ottawa, is advertised to be sold for rent.

The stock of A. J. Dubuc, general merchant, St. Hyacinthe, Que., has been sold at 75c.

CHANGES.

E. B. Hill & Co., produce, Victoria, are closed.

Louis Payment, general merchant, is opening branch at St. Malo, Man.

FIRES.

Bienvenue & Frere's saw mill at Varennes, Que., has been burned.

The stock of O. Jutres, grocer, Montreal, has been damaged by fire and water; insured.

DEATHS.

W. R Clark, auctioneer, Victoria, is dead.

Wm. Heyward, coal, grain, etc., Chatham, is dead.

Elijah Bawler, of the Dominion Sanitary Pottery Co., St. John, Que., is dead.

Do you, Mr. Merchant, imagine for a moment that successful advertisers all over the country are spending money for space just for the fun of it? Not much. It pays.

GONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

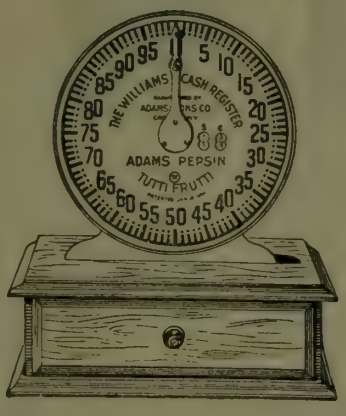
Will not ferment in warm weather.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines Ont.



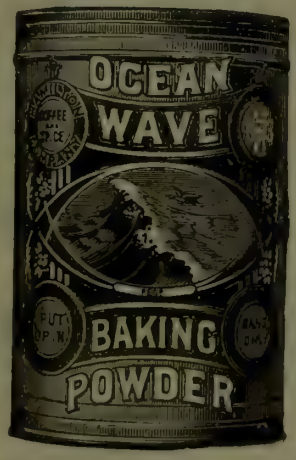
GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

One Pound of Johnston's Fluid Beef

Contains more of the feeding qualities of Beef

Than 50 Pounds of Extract of Beef

EXTRACTS OF BEEF are void of all nutritive qualities.

JOHNSTON'S FLUID BEEF is rich in the life principle of Prime Beef. Who would choose a Beef Flavor only when a perfect Beef Food is available?

The Johnston Fluid Beef Co.
MONTREAL.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." — Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
THE BEST !!!
"CLEANLINESS"
NIXEY'S BLACK LEAD
REFINED
GOES THE FARTHEST
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular" BLACK LEAD
The "Most Remarkable" POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE OLD RELIABLE!

Keen's Oxford Blue

Has a reputation of over 150 years and still surpasses all other brands.

When ordering from your wholesaler ask for a box of the

NEW PACKAGE—THREE X ONE OUNCE SQUARES

Conveniently Packed. To Retail at 5 Cents.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 7, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

	per doz
PURE GOLD.	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. ¼ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO.

Abernethy	8½	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 5lb pks	20	" Pearl	6½
Cottage	8½	Peach Cake	12
Cocoanut	11	Pearl Waters	13
Garibaldi	9	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	10	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	6
Jumbles	11	" 3 lb pks	20
Lemon	10	Sultana	10
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7½
Napoleon	12	Wine	8½

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (18½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," 8 oz. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 10

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

No Grocer's Stock is complete unless he has a supply of

Nelson's Tablet Jellies
AND
Nelson's Brilliant Gelatine
For Dinners, Parties, Etc.

Robinson's Patent Barley
AND
Robinson's Patent Groats
For Infants and Invalids

Wholesale of the Agents . . . .
FRANK MAGOR & CO., Montreal

Prices Current Continued—

"Standard," select, 8, 4 strings.		2 90
Do. do. 7, 4 strings.		2 75
Do. do. 6, 3 strings.		2 60
Do. do 5, 3 strings.		2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 15	1 30
" " flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ⅛s genuine French high grade, key opener		11½ 12
Sardines, key opener, ⅛s		10½
" Exq. fine Fr'ch, k.op. ⅛s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ½'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" .....2 "	2 60	2 65
Lunch Tongue . . 1 "	3 40	3 50
" . . 2 "	6	90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2	....	4 00
Soups, assorted. 1 "	.. .	1 50
" " .2 "	....	2 25
Soups & Boulli. . 2 "	....	1 80
" " .6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers	
Tutti Frutti, 36 5c bars		$1 20
Pepsin Tutti Frutti, 235c. packets		0 75
Nerve Food Tablet, 36-5c. bars		1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)		1 00
Flirtation Gum (115 pieces)		0 65
Monte Cristo, 180 pieces (with brilliant stone ring)		1 30
Mexican Fruit, 36 5c. bars		1 20
Sappota, 150 pieces		0 90
Sweet Fern, 230 "		0 75
Black Jack 115 "		0 75
Red Rose, 115 pieces		0 75
Magic Trick, 115 "		0 75
Oolah 115 "		0 75
Puzzle Gum 115 pieces		0 75
Bo-Kay 150 "		0 90
Red Spruce Chico 200 "		1 00
Automatic } Tutti Frutti Girl } Sign Box (new) }	800 pieces.	6 00
Tutti Frutti cash box 800 "		6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&1 lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate, 21c—43	
Mott's Sweet Choc. Liquors 19c—30	

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	0 85	
" 6 " ...	1 25	
" 4 " cotton bags	0 90	

COFFEE.

GREEN	c per lb	
Mocha	28	33
Old Government Java	25	35
Rio	20	22
Plantation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	30
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd	33	

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34	
Our Own "	32	
Jersey "	30	
Laguayra "	20	
Mocha and Java	35	
Old Government Java	30	32 36
Arabian Mocha	35	
Maracaibo	30	
Santos	27	28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 [illegible]
Blue Vitriol	0 06	0 0[illegible]
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

RECEPTION

Our newest biscuit can be eaten by everybody. They are nice for the sick room, the dining room, the parlor. For parties and light repasts they have no equal. Ask your grocer for a pound and try them. Made only by

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4½
" Filiatras, bbls	4	4½
" " ¼ bbls	4½	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	5¾
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 5-crown Excelsior (cases)	8	8½
" ½ case	8½	8¾
Dates, Persian, boxes	5	5½
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " bags	3¾	4½
" " cases	5½	7
" Anchor C, "	0	6
" " E, "	0	5¾
" " G & J, cases	5	5½
Raisins, Valencia, off-stalk	6½	7
Fine off-stalk	...	..
Selected	...	7
Layers	..	7½
Raisins, Sultanas	4½	8½
" Cal. Loose Muscatels 50 lb. boxes	7	7½
" Malaga:	per box	
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons, 300's, fancy Rodhi	5 00	5 50
" 360's	5 00	5 50
" 360's, Palmero	...	3 50
Oranges, Sorrento, 200's, per box	....	5 00

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	....	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish :		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 56	0 57
" Red Winter	0 56	0 57
" Goose	0 00	0 56
Wheat, Spring, No. 2	0 00	0 60
" Man. Hard, No 1	0 68	0 68½
" " No 2	....	0 66
Oats, No. 2, per 34 lbs	30	34
Barley, No 1 per 48 lbs	44	46
" No. 2	...	...
" No 3	...	...
Peas	59	60
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	....	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS : Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES : From Toronto, per keg	....	3 80
SCREWS : Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p c		

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 80	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 "	3 50	
ROPE : Manilla	0 09½	0 10
Sisal	0 06½	0 07½
New Zealand	0 07½	0 08

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 12½ per cent.

HINGES : Heavy T and strap	04¾	05
" Screw, hook & strap.	03¾	04

WHITE LEAD : Pure Ass'n guarante ground in oil.

25 lb. irons per lb		4¾
No. 1 "		4½
No. 2 "		4¼
No. 3 "		4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	0 53½	
Boiled, per gal	0 56½	
GLUE : Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds. These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.	0 10
Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F, 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
" Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal	
Canadian	0 12	0 12½
Carbon Safety	0 15½	0 16
Canadian Water White	0 16	0 17
Amer'n Water White	0 18	0 19
Photogene	.....	0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ASK FOR

BENSON'S

CANADA PREPARED

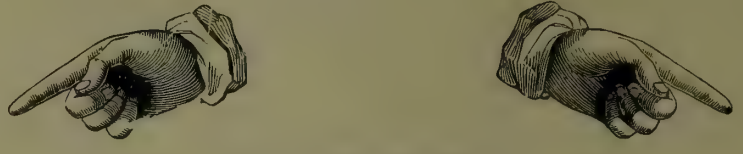
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

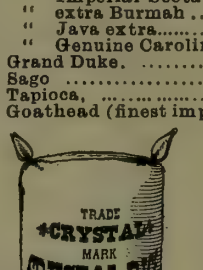
Butter, creamery, tubs.	$0 19	$0 20
" creamery prints ...	22	0 23
" dairy, tubs, choice	17	0 18
" low grades to com	0 12	0 14
Butter, pound rolls	0 19	0 20
" store crocks....	0 17	0 18
Cheese	0 09½	0 10
Eggs, fresh, per doz.....	0 08	0 10
Beans	1 25	1 40
Onions, per bag		1 25
Potatoes, per bag	0 55	0 65
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 (8¼	0 08½
Mess pork	18 00	19 00
Pork, shortcut, p. bbl..	19 00	20 00
Hams, smoked, per lb...	0 11½	0 13
" pickled	0 11	0 11½
Breakfast Bacon	0 12½	0 13
Rolls	0 09	0 09½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 09	0 10½
Compound Lard.....	0 07½	0 07½

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3⅜ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca,	4½ 5½
Goathead (finest imported)	6½



CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	3

KEEN'S MIXED

1 oz. tins, 2 lb boxes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto .....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. ackage, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8⅛
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7⅛
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4¾
" " Kegs.....	4½
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4½	4⅝
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing.....	5½	6
Powdered, bbls	4⅝	5
Extra bright refined.....	4	4⅛
Bright Yellow.....	3⅝	3⅞
Medium "	...	3⅜
Dark yellow.....	...	3¼
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton.....	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP
72 bars per box

1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	29	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAPAN.

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11
Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50

INDIAN.

Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30

CEYLON.

Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44

Cut Tobaccos, Smoking—

Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 3) days, less 2 per cent.

CIGARS—S. DAVIN & SONS Montreal.

Sizes	Per M
Madro E' Hijo, Lord Lansdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear, No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear, No. 2	1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 grs. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz	
Mops and Handles, comb	1	25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ast'd	3	60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

A SOAP LION WEIGHING NEARLY 2,000 LBS.

Now on exhibition in the Main Building at the great **Toronto Fair,** modelled out of

ECLIPSE SOAP

MANUFACTURED ONLY BY

John Taylor & Co.

Proprietors MORSE SOAP WORKS

Be sure and see our exhibit and tell your customers not to miss it.

Toronto

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor.
Is 50 per cent. better value than any other extract for same money.
Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

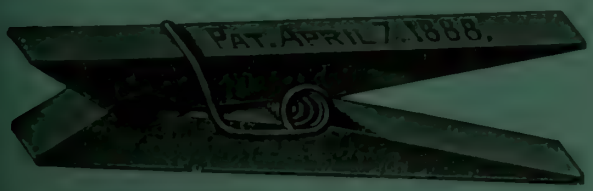
We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.



Dominion Clothes Pin

They are the Best.
Send for Prices in Case Lots.

C. C. BROWN,
DANVILLE, QUE.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

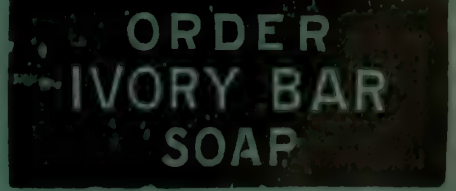
TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ASK TO SEE A SAMPLE OF OUR

"IVORY TOP"

LAMP CHIMNEY

It is a Pure Flint "AMERICAN" Chimney that heat will not break. Made especially for good retail trade.

Gowans, Kent & Co.

TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR THE ST. LAWRENCE SUGAR REFINING CO.,

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,

Brush Manufacturer,

10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order

SEND FOR PRICE LISTS

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, SEPTEMBER 14, 1894. No. 37

Manufacturers To Her Majesty — by Special Warrant — THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MADRE E' HIJO (7 SIZES).

EL PADRE AND CABLE EXTRA.

SOMERVILLE'S "MEXICAN FRUIT".

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER.

C. R. SOMERVILLE
LONDON, ONT.

Standard Goods THE Best to Handle

FRY'S
Cocoas and Chocolates

ARE ABSOLUTELY PURE

..66 PRIZE MEDALS..

It pays to sell them. Annual sales over 34,000,000

FOR **PURITY**

Bi-Carbonate of Soda

FOR **STRENGTH**

This brand is always reliable. Highest test 98.50/100 % pure.

Made only by **The UNITED ALKALI CO. Ltd., Liverpool**

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N B.
Prince William Street

FACSIMILE OF CUT ON EACH PACKAGE.

GRAND MOGUL TEA.

Pays the grocer a good profit in $ $ $ $, in reputation and increased Trade. The grocer who does not want either of these does not handle **Grand Mogul** Tea.

Grand exhibit at Western Fair, London, in main building. Come and taste the tea.

T. B. Escott & Co.

SOLE AGENTS. LONDON

AGENTS:

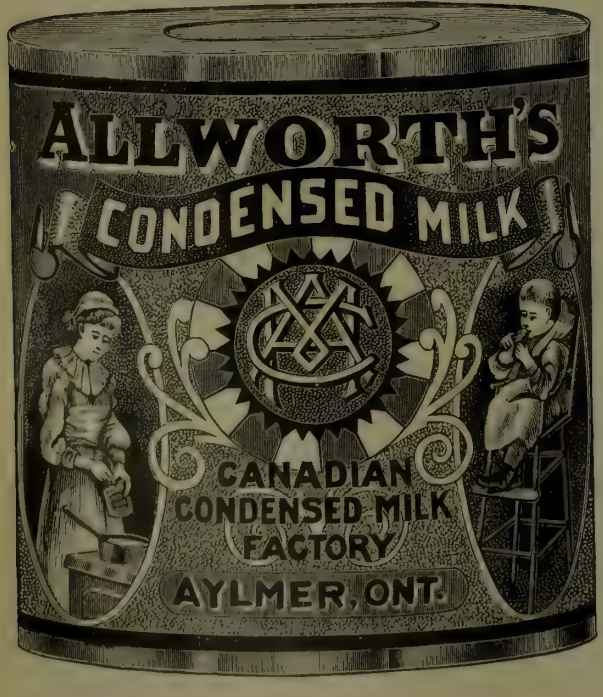
H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



Skeptics Shake Their Heads

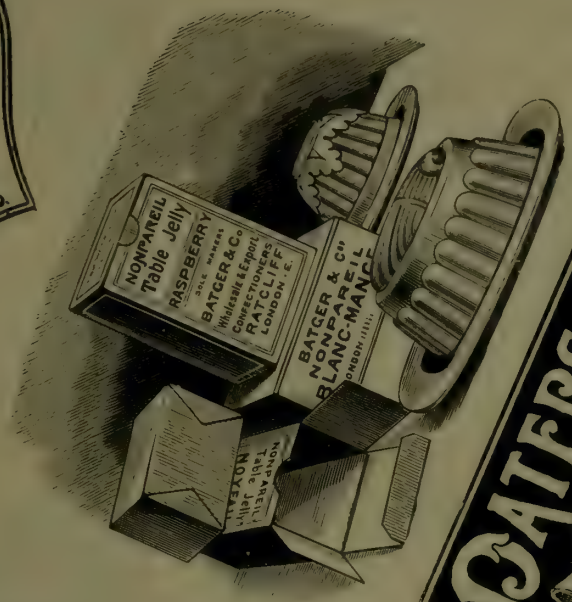
And tell you that "they've never tried it, but they don't think it would suit them." But for every one of this kind there are a dozen who have tried it, and are loud in their praises of what they have found to be a household necessity. Our goods always give satisfaction.

FOR SALE BY ALL WHOLESALERS.

G. C. Allworth & Co.

AYLMER, ONT.

A Fine **Trio**



Rose & Laflamme

Agents MONTREAL

Now Ready New Crop

SNIDER'S

Home- Made

Catsup

Wright & Copp

Dominion Agents . . Toronto

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

F. W. HUDSON & CO.

AGENTS TORONTO

IN LEAD PACKETS.

TETLEY'S TEAS

FROM INDIA & CEYLON.

DOMINION PAPER BOX COMPANY

Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Get samples and prices from our travellers . . .

Teas! Teas!

China and Japan are at war, but that does not affect the increase of sales of the celebrated "Fan" brand of

Japan, China, India, and Ceylon Teas

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO.'S

High-class **Jams, Jellies, and Marmalades**

We are making a specialty of

Orange Marmalade

In 1 lb. Glass Jars, Price, $1.50 per doz., net.

Handsomely put up, Orders can be booked now.

Write for Price List of other styles.

FRANK MAGOR & CO., 16 St. John Street MONTREAL

N.B.—Messrs. Southwell's goods are equal to any imported and superior to most. . . . . .

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.
Salt Herrings in Kegs

To the Trade

We beg to advise that the last trip of the S. S. "State of Georgia," sailing direct from Aberdeen to Montreal, will leave about October 10th. To avail of low freights on Messrs. Marshall & Co.'s Fish Products orders will require to be forwarded to us at once. Awaiting your valued favors.

We remain, very truly yours,

WALTER R. WONHAM & SONS

MONTREAL

Sole agents for Canada

WE ARE ALWAYS ALIVE

To the requirements of the Tea Drinking Public.

This is a special department of our business and our values never disappoint.

Our . .

NEW JAPANS

and

NEW GONGOUS

Ask for samples, draw them, and be convinced that we know whereof we speak.

Are Right

W. H. Gillard & Co., Wholesalers Only, Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

Paterson's Sodas

THEY ARE STANDARD
HAVE YOU TRIED THEM
EVERYBODY PLEASED
YOU WOULD BE

HAVE THEM ON HAND
ALL WHO HAVE TRIED THEM WANT MORE
VERY REMARKABLE, BUT
EVEN SO

MORE W. P. & S. SODAS
EVERYBODY SAYS
RIGHTLY ADVERTISED
INGREDIENTS ABSOLUTELY PURE
THEN WHY BE WITHOUT THEM

WM. PATERSON & SON

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 14, 1894 ($2.00 per Year) No. 37

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

HEAD OFFICE: - - 10 Front St. E.
MONTREAL OFFICE: - 146 St. James St.
E. Desbarats, Manager.
NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

PATRON STORES' SUPPLIES.

THE prominence which the Patrons of Industry have developed lately in politics has hid somewhat from view their operations in regard to the retail trade of the country.

Occasionally, however, a glimpse is obtained and then it is seen that the same old process of dis ntegration is going on among the stores that the Patrons have set up.

In one little town of 1,300 inhabitants in Western Ontario two Patron storekeepers have just gone the way of many of their predecessors, and another is said to be contemplating the folding of his tent.

In Bradstreets' neither of the two firms that have failed are given any rating. Their names are given, but that is all, while the third firm, about whose stability rumors are current, is rated as poor pay.

But if a mercantile agency would not rate the two firms as worthy of credit, there were wholesale houses who would. At any rate they trusted them.

This leads a merchant in another town to write asking how it is that these Patron storekeepers can get goods "when we have been led to believe the wholesale trade did not cater for such a class of trade"; and further on he adds, "could we retailers possibly feel sorry for the wholesale houses who have been badly bitten by such a class of customers, especially when they knew with whom they were dealing, and equally well that they were assisting the Patrons to destroy the good old reliable retail merchants of the country?"

All that our correspondent says regarding wholesalers "assisting the Patrons to destroy the good old retail merchants" when they supply Patron stores with goods, is true. And he would have been equally true had he said that the wholesalers thus engaged were helping to destroy themselves.

In a word, the wholesaler who supplies goods to the stores of the Patrons is helping those who are the avowed enemies of the legitimate storekeeper to dam up and cut off his main source of supply.

THE GROCER is yet to be convinced that this short-sighted policy is pursued by the leading and old-established wholesale houses. Occasionally, "in a moment of weakness," an ordinary wholesaler may sell a bill of goods to a Patron storekeeper, but it is rare, we believe.

The houses that do supply the Patrons regularly were instituted for that purpose. They are usually well known, and obtain comparatively little patronage from the legitimate retail merchant.

Those of the regular merchants who deal with these Patron-supplying wholesale houses are invariably caught with some glittering inducement such as cheap sugar, etc., or a long term of credit.

The Patron store is an exotic that cannot thrive in the world of business. It is bound to die in time. It is dying now. But until it is dead and buried it cannot be prevented from getting supplies.

If the regular wholesaler will not cater to them there is some one who will spring up and make it his special business to do so.

All that the legitimate storekeeper can do is to refuse to buy one single dollars' worth of goods from the wholesaler who is found selling to Patron stores, no matter what inducement may be held out for him to do so.

Let each storekeeper so decide and stand by his decision. Then a blow will be struck that will do some good.

Any wholesaler that condescends to supply Patron storekeepers deserves no sympathy when his regular customers leave him and losses crowd upon him, as is sure to be the result in the latter particular at any rate.

TALE OF FOUR TRADE CENTRES.

SOMETHING new is what THE GROCER aims to introduce always in its special numbers. How we have succeeded, the past amply testifies.

In the special Fall Number that appears October 5, one of the features will be a historical sketch, from a trade point of view, of four Canadian trade centres, together with their leading mercantile houses and manufacturing industries appertaining to the grocery and allied trades. These centres will be Montreal, the "Commercial Metropolis"; Toronto, the "Queen City"; Hamilton, the "Ambitious City," and London, the "Forest City."

The articles are being prepared primarily with a view of furnishing the trade information regarding the manufacturers and wholesalers of to-day, and for this reason they will not only prove momentarily interesting, but worthy of being kept for future reference.

THE "THUNDERER" ON TEAS.

THE London Times of a recent issue devotes considerable space to a dissertation upon the relative merits and possibilities of Indian and Ceylon tea on the one hand and of China tea on the other.

Much that it says is not new to Canadian readers, having already been furnished through the columns of THE GROCER. This applies particularly to the statistics adduced.

The Times is evidently an enthusiastic champion of the British grown teas. After quoting figures showing the changes in the relative consumption of British grown and China teas in the United Kingdom and expressing the opinion that the contest was now no longer a question between India and China, but between British enterprise in Asia and the Chinese power of endurance, adds :

"Like all struggles it ultimately resolves itself into a question of quality and of price. It only takes a nation about ten years to get rid of its taste for bad teas and to acquire a preference for good ones. As regards quality, China has not got a chance against India and Ceylon. Her rule-of-thumb methods produce an article inferior in flavor and in high-class strength to that which the scientific appliances, the costly machinery and the chemistry of arrested fermentation enable the British tea-planter to send to the market. Whether the India soil and climate are really better suited to the growth of the fine qualities of teas has not yet and probably never will be determined. It should be remembered that there is an infinite variety of soil and climate in India, and that the present tea-growing tracts are the survivals of the fittest, the proved successes after many experiments and failures.

"As regards price, the power of India and Ceylon to give the best value for the consumer's money has so far been maintained. But the eventual supremacy depends on how deeply India and China can cut into their respective margin of profits. The result of the conflict so far is that India and Ceylon have beaten China and displaced her product in the greatest tea market of the world."

In the opinion of the Times the struggle has entered upon a new phase. "It is not merely between the British and the Chinese," it adds, "but between the British producers themselves." And in support of this contention animadverts upon the phenomenal growth of the Ceylon tea trade since 1881. "Fortunately," it adds, "the interests of India and Ceylon are in this matter identical. It is the interest of the British tea planter as against the Chinese tea grower. The amount of British capital invested in tea plantations is about £26,000,000 sterling. The contest is for the largest tea market in the world next to Great Britain."

The "largest market" referred to in the last sentence is that of the United States. That country consumes about 90,000,000 pounds a year, nearly all is of China and Japan growths. But as a result of the exhibit of Indian and Ceylon tea at Chicago last year, together with the efforts that are being made by the Indian Tea Association to push business in the United States, the Times evidently anticipates that British grown tea will eventually find favor in that market.

GETTING "STALE."

CLOSE application to business is the price of success ; but there is a possibility of the success being attained at too high a cost, just as a merchant sometimes pays too much for his goods.

All business and no relaxation makes merchants dull and prematurely old, as well as all work and no play makes Jack a dull boy.

There are men who move, live and have their being in their businesses.

They get up in the morning and go to the shop, and leave their shop and go to bed, year in and year out. They close their stores Sundays, but their minds are all day in business.

The athlete who is ever training gets "stale," to use a sporting term, and so does the merchant who does not occasionally take a rest from business.

The summer is nearly gone, and there are storekeepers who have never sniffed a lake breeze or taken a drive into the country since it set in.

They know by the tired and listless feeling they have that such close application is doing them harm, but they console themselves with the idea that they are only complying with the imperative demands of their business.

Never was there a bigger mistake. Business demands attention, not slavery.

Relaxation should be taken regularly just as should meals and sleep. And one is as much conducive to health as the other.

The man who, tired and weary with the cares of business, takes a respite therefrom, comes back more vigorous in body and in mind, feeling well repaid for the hours or days he has snatched from his ordinary mercantile pursuits.

DO FANCY GROCERIES PAY?

MANY think that it will not pay to go into fancy groceries anywhere but in large cities, and in the average town of 3,000 to 5,000 very few merchants do.

The experience of a New Brunswick firm would seem to indicate that there is money in it.

St. Stephen is a town of 3,000, with Milltown and a population of 1,500 a mile distant. Some nine years ago two young men formed a partnership in the former town under the name Inches & Grimmer.

They saw they could not successfully compete and make satisfactory headway against several of the strong old-established firms with good connections and an equally good reputation. They, therefore, resolved to try a new line—fancy groceries, crockery and glassware, fruits and vegetables and fish.

"At first," said Mr. Grimmer to THE GROCER, "it was slow work. We had to educate the people to it. Many of our goods were luxuries, and high-priced ones too. For instance, although we are by the sea, at times during the year we sell considerable quantities of British Columbia fresh salmon, the freight on which makes them an expensive food, especially where fish are so plentiful and cheap as they are here. Our trade has increased steadily. Now we keep one wagon going all day, and occasionally we have to use a second to make our deliveries. We now have a good connection with the town and suburban trade ; you cannot do much with farmers in high-class groceries. We have very little competition and its cutting of prices, most of our goods being sold on the brand instead of being staples. We are on good terms with all the leading grocers here, and often buy butter, eggs, etc., from them. We average higher prices than most grocers, and this in itself is a good advertisement for us. People talk about it. Our great aim now is to maintain our reputation. We try to have the very best goods only, and as price is no object with our customers, as long as quality is right, we, ourselves, do not object to paying a little more for the best brands We also try to study the wants of our individual customers and meet them and retain their confidence."

FALL SCRAMBLE FOR APPLES.

LAST week THE GROCER referred in some correspondence from Montreal to the opening of the export apple season.

It was intimated then that the Canadian Fruit Buyers' and Exporters' Association had pledged themselves not to purchase apples on the plan known as "so much and the rise," or to give a bonus, etc., etc.

As THE GROCER anticipated, the suggestion has been honored in the breach instead of the observance.

This has been demonstrated plainly by some occurrences of which Montreal fruit dealers have been advised during the past week.

Last week it was intimated that exceptionally full prices had been bid for the fruit on the trees. This has turned out to be quite true, and not only this, but it appears that these prices have been advanced upon since then.

Briefly, the speculator that the more conservative traders fear so much is already getting in his work, and it seems as though in same cases he had gone almost crazy.

The only grounds on which to account for some of the recent prices that have been quoted are the two encouraging circulars that have been sen out by Liverpool commission houses asking for consignments of Canadian apples, and promising all sorts of things if they get them.

It is just as well, however, for growers and dealers in apples to consider why these people are so anxious for consignments that they are scattering circulars broadcast.

Those who have had experience in consigning have not always found it as profitable as they were led to expect, and in the majority of cases would have made more money had they accepted bids that were made to them on this side of the water.

It is also worthy of note that the quality of the fruit so far shown this season is not anything like up to the average.

It is speckled and generally undersized and it is a questionable speculation whether it is worth more than $1 per brl. on the tree, whereas it is understood that during the past week as high as $1.50 to $1.60 per brl. "and the rise" for fruit after it has been picked, without the barrels, has been paid.

These prices are considered extreme by dealers in Montreal, who also remark that it is curious that they are reported to have been paid by a prominent dealer of the association, who has been the first to infringe upon the agreement.

The only way that the Montrealers can account for this is by attributing it to fears that some of the best fruit will be consigned.

In the meantime, it looks from these circumstances as though the regular fall scramble was about to ensue.

THE "POP" WAR IS OVER.

THERE is harmony again, apparently, at least, between the soda water manufacturers in Toronto.

Some time since an old ex-manufacturer, who had made his fortune and retired, again resumed business when the lease of his factory expired and the lessee had moved to another building near by.

For reasons best known to himself the old manufacturer began to cut prices considerably below those regulated by the association To meet this cut the association also ordered a reduction, and for a time the battle raged warmly, the retailers and saloon keepers in the meantime reaping the benefit.

Now a treaty of peace has been signed and prices have been raised to the old figures, with the cause of the effervescence either a member of the manufacturers' association or, at least, a subscriber to its price list.

AN ASTOUNDING RESULT.

AN interesting statement has just been compiled by the State Department, Washington. It relates to the exports of foreign countries to the United States during the quarter ending June 30, 1894.

The statement is compiled from reports of the United States consuls in the several foreign countries concerned, and the peculiar interest in it lies in the fact that it shows the extent to which exporters to the United States held off awaiting the new tariff to go into force.

The results shown are astounding. From the United Kingdom alone the imports declined more than $16,000,000 compared with the same period last year; from Austria-Hungary, $916,949; from Belgium, $846,814; from Germany, $4,314,620; from Sweden and Norway, figures not complete, but large decrease; Switzerland, $1,256,155.

The figures relating to the exports from the Dominion of Canada read as follows:

MARITIME PROVINCES.

	Decrease.		Decrease.
Charlottetown, P. E. I	$101,305	St. Johns, N.F	$ 30,960
Halifax, N.S.	5,719	St. Stephen, N.B.	8,208
Moncton, N.B	36,027	Windsor, N.S.	*19,930
Pictou, N.S.	*13,675	Woodstock, N.B.	*9,314
St. John, N.B.	169,987	Yarmouth, N.S.	119,134

Total exports for the quarter, $1,358,519; total decrease, $418,423.

ONTARIO.

	Decrease.		Decrease.
Amherstburg	*$79	Orillia	*$36,210
Belleville	168,079	Palmerston	31,684
Brockville	47,547	Port Hope	67,991
Chatham	*67,025	Port Rowan	16,381
Clifton	*9,339	Port Sarnia	17,737
Collingwood	196,042	Port Stanley and St. Thomas	23,879
Port Erie	6,753	Prescott	*42,596
Goderich	11,010	Sault Ste. Marie	*376,540
Guelph	17,124	Stratford	2,008
Hamilton	215,831	Toronto	122,328
Kingston	32,261	Wallaceburg	42,293
London	4,584	Windsor	1,380
Morrisburg	15,211		
Ottawa	136,180		

Total exports to the United States from Ontario, $4,013,150; total for same quarter in 1893, $4,704,903; total decrease, $691,752.

* Denotes increase.

CREDIT SYSTEM IN MANITOBA.

The merchants of Morris, Man., have made an agreement by which they hope to improve their own interests and at the same time be of advantage to their customers. In a circular just issued the scheme is explained as follows:

"It may be well to mention here that at a meeting of the board of trade in Winnipeg and elsewhere it was unanimously decided that the credit system was ruinous alike to the wholesale merchant, the retail merchant and the consumer, and that it was necessary to devise some scheme to do away with it to a great extent and at the same time make it reasonable to those who are depending upon the credit system to carry them along from year to year. They have arranged this plan, for all who wish to take advantage of it, namely, to give six months credit, and sell for six months for cash and cash only. This is the scheme we propose to carry out commencing on the 1st day of November, 1894, until the 1st day of May, 1895, when those who feel compelled to ask for credit or are desirable accounts will again be given the privilege of taking advantage of credit for the period above mentioned, six months, the object at issue being to enable country merchants to compete in selling goods with our friends in large cities, and to increase the local trade by offering the public a material reduction in the price of goods."

Established 1850

Before placing your orders for

LAMP CHIMNEYS

Get our quotations and examine the

"CORONA"

AMERICAN FLINT CHIMNEY

Made from the highest grade of Lead glass.

JAMES. A. SKINNER & CO.

Toronto, Ont. Vancouver, B. C.

Make Hay While the Sun Shines

THE clouds of trade depression have at length rolled away, and the sun once more sheds its rays of prosperity upon a promising and fruitful harvest field. The merchant who would gather in his full harvest must be equipped with a sure and reliable reaper. Of all the trade harvesters which will be employed in the Fall campaign, the most effective will be the Special Number of THE CANADIAN GROCER, covering the entire Dominion with its immense circulation of 12,000 copies. It is for you to say whether you will take advantage of this or not. This number will be the finest specimen of trade journalism ever produced in this country, and nothing will be omitted which is calculated to conduce either to its usefulness or its perfection. In order to secure good position, and careful attention to display, copy should be sent in at once.

THE CANADIAN GROCER

TORONTO

TRADE CHAT.

THE first shipment, an experimental one, of Northwest cattle for the English market, has just been made.

Hay is selling for $11 a ton in Woodstock.

There are over 100 acres in the vicinity of Georgetown under hop culture.

E Morgan, of Delhi, has sold to a Buffalo buyer twenty thousand dozen of eggs.

The Dominion Compressed Fodder Co., Barrie, is applying for charter of incorporation.

A man has been working the saloons and cigar stores in Hamilton with bogus Mexican dollars.

The Aylmer Canning Company's branch factory at Hamilton is now busy canning tomatoes.

Brown Watson, of the Red Star Grocery, Tilsonburg, has gone on a visit to his home in Teeswater.

The new cold storage and ice works erected at Victoria by R. Dunsmuir & Sons are now completed.

The O'Kell-Morris Fruit Preserving Co., of Victoria, have commenced the manufacture of candied peel.

A carload of grass seeds arrived here on Monday morning for the Brackman & Ker Milling Company, from Chicago. It includes all kinds of grass and clover seeds. It is the largest consignment of such seeds that has ever been received in British Columbia. —News, Vancouver.

The Lake of the Woods Milling Company are buying on an average 4,000 bushels of wheat each day at Portage la Prairie.

During August 118,000 pounds of freight was shipped from Carberry, Man., station, 12,000 pounds of which was butter and eggs.

Messers. Hooey and MacNachtan's stores look much improved since painted.—Cobourg Advertiser.

Mrs. McNellis, a grocery keeper in Belleville, has been fined $10 and costs for selling cigarettes to boys.

W. F. Collner & Co., storekeepers, of Petersburg, Pa., were robbed of $70,000 on Sept 1st, and the thieves have not been caught.

The Bell Telephone Company contemplates placing its system in many of the towns in the south western part of the Province of Manitoba.

Conway's have removed their grocery stock back to the old stand on Peterborough street, Norwood, next door to D. Booth's photograph gallery.

Lake Winnipeg traffic is about over for the season, and the steamboat owners are beginning to tie up their craft. The fishing fleet will soon be in winter quarters. The catch this summer on the lake is reported to have been successful.

The Edmonton Bulletin says grasshoppers are reported to have attacked the potato vines at Fort Smith, and done considerable damage to gardens.

The Collingwood Meat Canning Company's building is rapidly approaching completion. The freezing apparatus and machinery are now being put in.

The engagement of Sam Gintzburger, proprietor of the Mammoth Grocery, to Miss Rose Robinson, daughter of M. Robinson, is announced.—News, Vancouver.

John Reuter, a Spanish lumber merchant, of Venezuela, is in Ottawa for the purpose of establishing a trade in Canadian pine logs between this country and Venezuela.

The grocery store of James Hamilton, of Port Credit, Ont., was robbed the other morning. The safe was blown open and about $40 in bills and a like amount in silver taken.

The Exeter creamery, which was closed down a few weeks ago, was put up for sale by auction on the premises on Wednesday, and was sold to A. Q. Robier for the sum of $1,300.

The firm of Guilfoyle Bros., Collingwood, has already shipped over 30,000 baskets of plums, and is still expressing them. A. and

NOW IS THE TIME

For Bargains in "TEAS."

We bought early and are willing you should have the benefit. Don't hesitate about sending for Samples.

Lucas, Steele & Bristol

WHOLESALE GROCERS. HAMILTON

"Koh-i-noor"

This grand blend of Tea continues to give great satisfaction. There is certainly no finer brand on the market. It will pay every first-class grocer to keep it in stock.

We have advice of the shipment this week of a car new **"BON-ACCORD"** Salmon.

Just arrived, on direct order from Ceylon, an invoice of "St. Olaf" and "Viking" Teas—very fine values.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

WHOLESALE GROCERS HAMILTON

Have just received a further lot of

Choicest New Season's

T E A JAPAN CONGOU RAM LAL T E A

H. Fireman and the Telfer Bros. have also sent to market an immense number of baskets. Next year another big yield is expected, as many young orchards will be coming in.

Bean threshing has commenced in the neighborhood of Ridgetown. The crop will be light, but the sample excellent. They will open at about $1.15 to $1.25, according to an exchange.

H. H. Spencer, the first importer of Southdown sheep in Canada, died in Brooklin, Ont., yesterday, aged 63. He was born in Dorsetshire, England, and came to Canada with his parents in 1831.

A young man named Goodmanson, who was engaged in business in Selkirk, is reported to be missing. His parents, who reside in this city, are anxious to learn of his whereabouts.—Free Press Winnipeg.

J. Y. Griffin & Co., pork packers, will in a few days commence slaughtering and packing hogs again, after having been closed down for the past three weeks owing to their supply of ice having run short.—Free Press, Winnipeg.

The receipts of the Winnipeg Industrial Association this year are estimated at about $25,800, and the expenditure at $25,200, leaving a balance on the right side of $600. This is a better showing than was anticipated, as the public grants this year were not so large as in 1893, and they began preparations for the exhibition with a liability of $3,500 at the bank, and had to spend $4,000 in improvements to the grounds and buildings.—Free Press Winnipeg.

According to advices received at the fisheries department, Ottawa, the total pack of salmon in British Columbia this year is 445,000 against 593,000 for last year. The request of canners for an extension of time was not allowed by the department.

The shareholders of the Canada Meat Packing Co. held a meeting in Montreal for the winding up of the company. Wm. Weir, Joseph B. Clearihue and Wm. S. Patterson, of Montreal, were appointed liquidators. Liquidation to commence from Sept. 1st.

A company of local capitalists has been formed to build and operate a brewery in Prince Albert. The capital of the new concern is said to be $10,000. Operations will be commenced at once and the establishment in running order before the new year.

John Cameron, representative of the J. B. McLean Publishing Co., of Toronto, was here this week and reported a most successful trip. They publish several trade journals, and the fact that subscribers renew cheerfully is proof of the excellence of their publications.—Standard, Regina, N.W.T., Sept. 6th.

W. H. Glassco, W. Southam, Richard Fuller, J. W. Hendrie, W. A. Wood, W. W. Osborne and John Patterson, Hamilton, have applied for incorporation for the Cataract Power Company. The capital stock of the company is $100,000. The object of the company is to bring electrical power from Niagara Falls to Hamilton.

The statement of the revenue and expenditure of the Dominion for the year ended June 30 last has been made up at the Department of Finance, and shows a deficit of $1,157,000. The deficit in the revenue is shown in the Customs returns, and is attributed to the uncertainty which prevailed over the time which the tariff was under revision.

Secretary Wills, of the Toronto Board of Trade, has on file in the rotunda of the board the publications of the International Customs Tariffs' Bureau. These publications, which are of considerable interest to the members of the Board, especially exporters or importers, had been forwarded to the Dominion Government and sent by them to the local Board of Trade.

McKenzie, Powis & Co., wholesale grocers of Winnipeg, purpose opening a branch house at Edmonton at an early date. The lumber is now on the ground for the erection of a warehouse on the H. B. reserve, west of First street, which will be occupied by the firm when completed. Mr. McKenzie is here in the interests of the firm. T. Hourston will manage the business here.—Edmonton Bulletin.

BEST TO BUY, BECAUSE BEST TO USE.

The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

KURMA
THE TEA OF TEAS

Put up in

½ and 1 lb. packages
and 5 lb. . . . . .

Tins.

Davidson & Hay

Wholesale Grocers and Importers

Toronto.

MANITOBA WHEAT CROP.

A press dispatch says: "Manitoba has every reason to be proud of its magnificent crop this year. There will be close on to 20,000,000 bushels of wheat, nearly five millions more than last year, and every particle has been saved without the slightest damage from frost or wet. The great bulk of it will grade No. 1 hard. Of 75 cars received recently from all points by the Ogilvies, 72 graded No. 1 hard. Fifteen million bushels will be exported. This means, at the present low prices, about $6,000,000 to come into the province this fall. As the farmers have been very economical for the past two or three years, this amount of money ought to be immediately available for the purchase of new supplies, instead of having to pay old debts, as in the years when the future had been heavily discounted. Further, since the purchasing power of a dollar is much greater than a few years since, this amount of money means a good supply of necessaries and comforts for our population during the coming winter. The whole situation is such as to lead to a very hopeful view of the future."

'OUR NATIONAL FOODS" FORTRESS

AN exhibit that is attracting a great deal of attention at the Industrial Fair is that of the National Food Company, limited, Toronto. It is in the shape of a fortress, with the wall built of packages of "Our National Foods." The "fortress" has a frontage of 16 feet, with a depth of 20 feet, and has quite a formidable appearance. The walls are lofty, while frowning down from them are two cannons, with cannon balls piled alongside ready for action—"ready," as one visitor remarked, "to belch forth for 'Our National Foods.'" But the grimness of the "fortress" is toned down by handsomely lettered signs and nodding sheaves of grain, which are suspended tastefully from the walls, while if this is not sufficient to assure the timid that the aim of the National Food Company is only to capture the good-will and favor of consumers, dainty little dishes of varied breakfast cereal foods are doled out to whomsoever will come and partake. Prominent among some score or more of varieties exhibited were desiccated wheat (both rolled and granulated), which is claimed to be equal to or better than any other breakfast cereal in the world; desiccated rolled oats, snowflake barley, buckwheat flour (self-rising), farinose or germ meal, farina, etc. The foods are made from selected grain, and are free from hulls and foreign matter. The works of the company are situated on the C.P.R., near North Toronto station, and are replete with all modern facilities for turning out large quantities of first-class cereal foods.

EXCELLING ALL OTHERS IN

BREAKFAST CEREAL FOODS

Our New Goods
In 2 lb. Pkgs.
2 doz. per Case

Desiccated Rolled Wheat — **Desiccated Rolled Oats**
Desiccated Rolled Barley — **Self-Rising Buckwheat Flour**

The most attractive goods yet offered to the trade. Beautifully put up in handsome lithographed cartoons of convenient size. Superior quality of the goods will ensure large and steady sales.

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us. Just the goods for summer trade.

The Ireland National Food Co., Ltd.

TORONTO, CAN.

MONTREAL, P.Q.—Howe, McIntyre Co., Agents.
QUEBEC, P.Q.—Whitehead & Turner.
ST. JOHN, N.B.—Jardine & Co.
HALIFAX, N.S.—Bauld, Gibson & Co.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

Ex. S. S. Pinzon
to Liverpool—Arguimbau's Fine Off-Stalk

Ex. S. S. Italia
via New York—I. Morand's Raisins

The best known brands in the market, at reasonable prices.

M. MASURET & CO.

Wholesale Grocers, LONDON, ONT.

FLIRTING WITH VALUES.

On several occasions recently the report has come to us from purchasers that there is no bottom to the market, and that prices of the day will not hold over night, says N. E. Grocer. In a buyer's market like that which now obtains a little backbone would impart confidence to purchasers, would be to the advantage of salesmen and sellers, and would sell more goods. Instances have been reported where the very best prices that could be named were made, and because the purchaser did not respond they were reduced the following day, and on the third he was approached and an offer solicited.

This is a species of bushwhacking with values for which no excuse can be furnished that will palliate the offence. "There are as good fish in the sea as were ever caught," is an old axiom, and besides as good to-day as when first uttered. When the best prices are made for a kind of goods, "mean what you say" and wait for the purchaser to come, for nine times out of ten (if the salesman does not follow him up) he will go after the salesman. Flirting with prices can do no good in any instance. It intimidates purchasers and salesmen alike, and the goods have to suffer in prices.

Those who have confidence in the value of their merchandise have the regard of purchasers, as the latter realize that the goods are better than thought for. This, however, has nothing to do with the general question. There has been, and is too much flirting with values. Nothing can be gained by such a process, and the sale of goods is likely to be injured. Hold for what you want, and buyers will come to your prices or will make offers that can be accepted. Never give away your whole position, as to do that is to lose the opportunity of sales, which is almost as bad as flirting with prices.

PERSONAL MENTION.

T. A. Snider, the well-known catsup manufacturer, Cincinnati, O., is in Toronto visiting the Fair and renewing old acquaintances.

W. H. and Mrs. McCormick, London, paid their respects to THE GROCER the other day. They were in Toronto seeing the Fair.

A. W. Porte, managing director of the McCormick Manufacturing Company, London, and president of the Western Fair Association, was in Toronto this week.

W. J. Boyd, the popular traveler for Edward Adams & Co., London, has been laid up with an attack of typhoid fever. "Billy" is, however, convalescing and will appear on the road again in a short time.

Walter and Edward Clemes, of Clemes Bros., and Howard Clemes, with Gunn, Flavelle & Co., are laid up with typhoid fever. THE GROCER hopes their recovery will be speedy.

J. Moffatt, of Kincardine, was "on the street" Tuesday. Business, he said, was fairly good, and he ventured the information that the packing of fall apples in his neighborhood was nearly over, and that the packing of winter stock would begin shortly.

T. M. Cutler, secretary Acadia Sugar Refinery Co., Halifax, is in Toronto visiting the trade in company with Wallace Anderson, the Toronto representative. He is on a tour of inspection in the west. He says stocks of sugars, particularly yellows, are light and he looks for higher prices. Two of the company's refineries, the Halifax and the Moncton, have closed down for repairs.

Among outside merchants who have been in Toronto during the week were: Mr. Bean, of Bean & Westlake, Woodstock; James McLaughlin, jr., Owen Sound; W. J. Crowther, Kingston; Mr. Colwell, of W. C. Gibson & Sons, Ottawa; Mr. Abbott, of Abbott, Grant & Buell, Brockville; Robert Carson, Kingston; E. E. Thornton, of R. B. Thornton & Son, Woodstock; J. Young, Belleville; G. E. Reynolds, Beeton; D. Shanks, Paisley.

James Dowler, Eby, Blain & Co.'s resident representative in Manitoba, Northwest Territories and British Columbia, is in Toronto on his annual visit to the house. He says that the wheat crop, in Manitoba particularly, is turning out twice as well as was anticipated in June last that it would, and there is a much better feeling in the West in consequence. The one drawback is the scarcity of money, but he says that the merchants are adopting shorter terms of credit and scrutinize their accounts more closely. Stocks, he says, are low, and retailers are in consequence owing much less money than is usual.

WOODENWARE, BRUSHES, ETC.

The firm of Chas. Boeckh & Sons is showing a tastefully arranged exhibit of their brushes, brooms and woodenware at the Industrial Fair, which has been greatly admired. They show amongst other lines a select line of the Newmarket pails and tubs, and also washboards, including the celebrated Imperial Globe, which they are now prepared to supply to the trade in any quantity.

We offer TO ARRIVE a fine lot of
"LOOSE MUSCATEL" RAISINS
In perfect order.
Price moderate.

Also **JUST RECEIVED**
About 200 barrels Syrup.
Fine Quality.

WRITE FOR QUOTATIONS AND SAMPLES.

Laporte, Martin & Co. St. Peter Street, **Montreal**

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

J. F. EBY HUGH BLAIN

At the Fair

Great Show of a
Great and Good Article

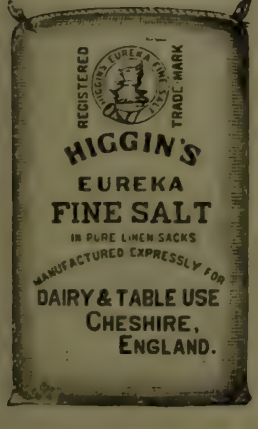
Truro "Reindeer"

Condensed Milk
Coffee, Evaporated Cream

Everybody sees them,
Everybody likes them,

Everybody drinks them,
Everybody sells them.

DO YOU?



Visitors

Don't fail to buy "Eureka" Dairy Salt

If you are interested in butter making. **IT** is the best salt on the market.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING, TOILET, AND OTHER PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

AGENCIES

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Sept. 13, 1894.

GROCERIES.

THIS, the second week of the Exhibition, has seen a large number of country customers in the warehouses. Although they came primarily with a view to paying their respects, there seems to have been a good deal of business done, especially in teas. The buying, however, has been done with a great deal of caution, and the volume of business is probably not as large as is usual at this time. The situation in the country is, however, improving. There is no doubt about it. Country merchants are in much better spirits than they were a few weeks ago, and they are selling more goods and buying more goods. The gradual development of a better state of things may now be expected from this out. There has been some excitement along the street in regard to salmon on account of rumors of sharp advances on the Coast. Sugars are active and firm, and there is a stronger feeling in Valencia raisins on account of reported damage to crops by rains. Some small shipments of new season's Valencia raisins arrived on this market Monday. The tea market is still gathering strength, and there is a brisk demand.

CANNED GOODS.

The salmon market has been the centre of interest in the canned goods trade during the week. On Monday a telegram was shown on the street announcing that sockeye salmon had been advanced to $5 per case on the Coast, and cohoe to $4 per case. This is about equal to $1.44 per dozen for the former laid down here, and $1.16 per dozen for the latter. Prices are undoubtedly stronger, but there are a good many who are sceptical about any such advances having taken place. In fact, cables have offered during the week at much less prices than the figures quoted. On the strength of the bull talk local jobbers here have advanced the price of sockeye salmon 10c. per dozen, $1.30 now being the lowest figure for good red fish. Cohoe salmon is quoted at $1.20 per dozen. Not much demand has developed for salmon so far, the trade evidently not yet realizing that higher prices have been obtained. Lobster is quiet and unchanged at $1.80 to $2 for talls; $2.40 to $2.50 for flats; and $1.35 for new flat ½'s. Canned meats are firm at the recent advance, and manufacturers find it difficult to fill orders in some sizes on account of the unusually large demand there is on foreign account. Tomatoes and peas are quiet and unchanged at 85 to 90c., and corn at 90c.

There is a little doing in canned peaches, plums and cherries, but practically nothing outside these. We quote as follows: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

Reports sent in during the week to the secretary of the Packers' Association by the several members indicate that the pack of tomatoes will be short. In some districts the pack is good, but in the sections in which the crop is poor is where are located the principal tomato canners. Corn pack will be quarter to half short in the east, small around St. Catharines, but in the west it is good. Apple pack will, taking it all round, be fair.

COFFEES.

The situation locally is much as before. We quote green, in bags, as follows: Rio, 20½ to 22c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

The fancy imported article seems to be receiving the most attention at the moment. "B" rice is quiet. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade continues fair at unchanged prices. We quote: Pure black pepper, 12 to 14c.

SUGAR.

Prices remain the same as a week ago, but they are strong with an upward tendency. Business is much more satisfactory as far as volume is concerned, and the turnover may now be said to be of a good average character. Dark sugars are scarce. The idea for granulated is 4½c., and for yellow 3½c. up. Raw sugar 3½c.

N. Y. Journal of Commerce, Sept. 11: "It seems to be conceded that refiners are in no immediate need of additions to supply, and demand, therefore, is of voluntary character, rather than one of necessity, which, to a certain extent, places buyers at a disadvantage. Holders with faith in the future have in some cases been carrying at a higher limit than could readily be obtained and so continue, and there are goods that cannot be reached except at advanced bids."

SYRUPS.

Syrups are scarce and firm with demand fair. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

The market rules dull and featureless. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The tea market continues active, with prices tending upward. A cable received on Tuesday by a tea agent here announces that Foo Chow teas are up 1 to 1½c. per lb., and that further advances have taken place in both exchange rates and in freights. Stocks of these teas are light and demand good. Young Hysons of the better grades have advanced 2 to 2½c. in Shanghai, and the market is strong. The high prices ruling for China green teas is interfering with the movement, and if any reductions were to take place there would no doubt be a largely increased business done. There is a fair amount of business doing in blacks, prices of which are even now very reasonable. Ceylon and Assam teas are stiff in the primary markets. All teas of good liquor are strongly competed for, and even poor teas are advancing in price. The general tone of the tea market is strong and the position good.

DRIED FRUIT.

First shipments of new season's Valencia raisins arrived on this market on Saturday

"SALADA"
CEYLON TEA
IN LEAD PACKETS.
Retailed at 40, 50 and 60 cts.

Are you well satisfied with your TEA trade?

Are you doing as much trade in TEA as you wish to?

Are your customers always well pleased with your TEAS?

If you cannot answer the above questions in the affirmative write us for the agency of "SALADA," if we have not already an agent in your town.

P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO.

MARKETS—Continued

last, and were in the warehouses early on Monday morning. They were Bordehore & Co.'s (C. Moran & Co.) pack, and were brought on from Liverpool by the Dominion Co.'s line, and arrived here much earlier than the trade expected. The shipment was only a small one, no house receiving more than about a couple of hundred boxes. They came upon a bare market, and are selling at from 6 to 7c. Advices received from Denia this week state that rains have interfered with the curing of the Valencia raisin crop, and have done some damage. In consequence of this, agents' offers have for the most part been withdrawn. The feeling on the market is stronger in consequence.

Advices state that Sultana raisins are opening at higher prices than a year ago.

Currants are offering at slight concessions on previously cabled prices, but the opinion is expressed from Patras that values are likely to go higher. Locally there is a fair demand at unchanged prices. Quotations are: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases. Prunes are much as before. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c.

BUTTER AND CHEESE.

Good dairy butter is still wanted, and if anything more so than a week ago. Low grade butter is plentiful, while choice dairy is scarce, dealers in the country holding for higher prices, and prices which jobbers cannot see their way to pay. Prices asked for round lots range all the way from 15 to 17c. f.o.b., and we hear of 18c. being asked in one instance at least. With low grade jobbing out at 12 to 13c., jobbers' views are 14 to 14½c. for round lots of fairly good butter, the large lots containing so much inferior butter. On account of the scarcity of choice dairy tubs, demand for creamery tubs has improved, and pound prints are selling well. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 19c.; bakers' butter, 12 to 13c.; pound rolls, 20 to 21c. Creamery—Tubs, 20 to 21c.; pound prints, 23 to 25c.

Cheese is in moderate demand, and firm at 10¾ to 11.

PROVISIONS AND DRESSED HOGS.

Supply of provisions is still short with prices firm and higher. Demand is good. Street deliveries of hogs are fair, and prices steady at $6.25 to $7 for rough and medium, respectively.

BACON—Long clear, 8½ to 8¾c.; smoked backs, 12 to 12½c.; breakfast bacon, 12½ to 13c.; rolls, 9 to 9¼c.

HAMS—Large, 22 lbs. and over, 11½c.; medium, 15 to 20 lbs., 12c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, tierces, 8½ to 8¾c.; tubs, 9½ to 9¾c.; pails, 9¾ to 10c.

BARREL PORK—Canadian heavy mess $18.50 to $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Oranges and lemons remain much as before. Peaches, plums, pears and grapes are arriving in large quantities, and there is a good demand. Bananas are slow of sale, and the same may be said of water and musk melons. We quote: Oranges—Sorrentos, 200's, $5 per box. Lemons—Fancy Rodhi, 300's, $5 to $5 50 per box; ditto, 360's, $5 00 to $5.25 per box; Palermos, 360's, $3 50 per box; 360's, $4.50 per box. Bananas, firsts, 85c. to $1.10; seconds, 55 to 65c.; common, 52c. Watermelons, $1 to $1.25 per brl. Muskmelons, $1 to $1 25 per barrel; $1.50 to $2 per brl., and 25c. to 40c. per basket. Cucumbers, 20 to 25c. per basket. Tomatoes, 15 to 20c. per basket. Peaches, 50c. to 70c. per basket. Pears, $2 to $3.50 per barrel for Bartlett's and 40 to 50c. per basket. Plums, 35 to 60c. per basket. Apples, $1.00 to $1.50 per brl. Grapes, 2 to 3c. per lb.

COUNTRY PRODUCE.

BEANS—Quiet at $1.40 to $1.45.

EVAPORATED APPLES—New fruit is beginning to be offered by the factories at about 8c. f.o.b. outside. Prospects are for a large crop, while the foreign markets are low on account of the liberal offerings of other dried fruit.

DRIED APPLES—Too early yet for new fruit to offer, but a few odd barrels of old fruit are selling at 6c. for bright stock.

EGGS—The market is firmer, and demand has improved. Supply and demand are about equal; 11 to 11½c. is the idea as to price.

ONIONS—Quiet at $1.10 to $1.25 per sack for Egyptian, and 40 to 50c. per basket for pickling kinds.

POTATOES—Receipts fair and prices steady. Car lots on track are quoted at 60c. for choice, and waggon loads delivered at the same price. Dealers quote five and ten-bag lots out of store to day at 70c. for choice.

HOPS—Hop men are by no means satisfied with the present situation of the market, but they are compelled to take the prices going. We hear of sales of hops yet scarcely matured at 10 to 12c.

HONEY—Extracted, 7½ to 8c., according to quantity; sections, $1.50 to $1.70 per doz. for both new and old. Dealers buy at $1.50 and sell at $1.70.

FISH AND OYSTERS.

Trade is quiet and prices firm. Oysters are beginning to move more freely. We quote as follows: Lake Ontario trout, 7 to 8c.; skinned aud boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Lake Erie herring, $1.75 to $2 per 100; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; salmon trout, 6½c.; white fish, 6½ to 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; large halibut, 10c.; ciscoes, $1.25. Oysters, $1 50 per gallon.

SALT.

Trade is firm with a great many car lots moving. The prices for sacks have dropped slightly. We quote: Dairy, $1.50, special grade; brls., 90 to 95c.; coarse sacks, 60c.; fine sacks, 65c.; American rock, $10 per ton.

SEEDS.

Trade is about the same as last week, except in timothy, which is about done for the season. Prices are unchanged and as follows: Alsike, $5.50 to $6 30 per bushel, and timothy, $2 to $2.75 f.o.b. points of shipment.

PETROLEUM.

Trade is good with sales of car lots as the principal feature. Prices have dropped a little. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolea Advertiser quotes: "Petrolia crude, 98c. per brl.; Oil Springs crude, 98c. per brl.; refined, 6½ to 9¼c. in bulk, or 8½ to 9c. in brls. in car lots, f.o.b., here."

MARKET NOTES.

Smith & Keighley report large sales to friends visiting the Fair.

Edward Adams & Co. are making large sales of Verdin Cooke's fine dairy salt in 14 lb. bags.

Eby, Blain & Co. have a shipment of Bosnia prunes in cases on the way.

R. & T. Watson report the sale of their cough drops phenomenal for this season of the year.

Delhi Canning Company claim to have the most complete system for putting up corn in America, and will be pleased to see

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

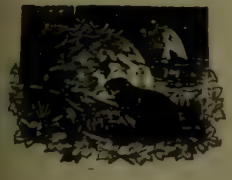
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

COLD STORAGE



And Freezing

Splendid cooling rooms for Summer.

Write for rates.

WE ALSO HANDLE

FISH, ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- -:- Best Values

CLEMES BROS.

TORONTO

any of their customers during the corn packing season and show them over the premises.

A shipment of Sphinx brand prunes is to hand with Perkins, Ince & Co.

Toronto Salt Works have just shipped 3 car loads of barrel salt at 93c., also 2 cars of fine at 65c.

A shipment of Japan rice arrived for Davidson & Hay on Tuesday. The quality is accounted excellent.

Sloan & Crowther have a shipment of fancy Japan rice arriving; also a shipment of West Indian molasses.

W. Paterson & Son report their new pickle stock now in process. Goods will be ready for shipment in about two weeks.

Davidson & Hay have a shipment of Morton's pickles to hand; also French mustard and French peas, 3 grades.

The "Star" blend of China, India and Ceylon teas handled by Edward Adams & Co. is meeting with a steady demand.

The oyster cracker season is here, and the Toronto Biscuit and Confectionery Co. are manufacturing them fresh every day.

M. Masuret & Co. advise that they have a good supply of raisins, best brands, with which to supply the wants of their customers.

It is reported that the English crop of strawberries is very short this season, and that the pack of jams will be correspondingly short.

A large shipment of Japan teas, all grades, is arriving for T. Kinnear & Co., who will be able to complete the filling of back orders in a few days.

The recent hot, dry weather somewhat stunted the growth of apples in the country, thereby diminishing their value for exporting purposes.

P. C. Larkin & Co. have received seventeen letters from country agents during the past week, all praising the merits of "Salada" tea.

Newfoundland herrings in barrels, mackerel in half barrels and kitts, large sundried and large evaporated codfish are in store with Lucas, Steele & Bristol.

Sir John Thompson visited the exhibit of "Salada" at the Exhibition. He drank a cup of the tea and pronounced it good, and afterwards came for a second cup.

M. Masuret & Co. extend a cordial invitation to their friends to call at their warehouse if in London during the Western Fair. "We are always pleased to see you."

An exchange says: "Soda biscuits are now about as staple an article as bread." W. Paterson & Son have something to say about the former on page 6 of this issue.

The Grand Mogul tea exhibit at the Western Fair will be decorated with mirror signs with ruby letters thrown out by electricity. The first time this style of sign has ever been

POTATOES Wanted, a few cars of choice large potatoes. Write or wire us price F. O. B. cars or delivered Toronto.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

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77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

NOTICE.

We wish to caution the country trade against other parties using our business address, (66 Colborne St.) We are the sole occupants at that address and the only firm entitled to use it. The other parties using same have never had any business relations with us, either as members of the firm or employees.

DOMINION PRODUCE CO.

TORONTO.

used. Maidens in Oriental costume will serve Grand Mogul tea and Lion Digestive coffee.

M. Masuret & Co. are booking orders for Arguimb us and I. Morand's raisins, ex ss. Pinzon and Italia, and anticipate being able to give deliveries of same at an early date.

A Pure Food Exposition is to be held in Cleveland, O., from Oct. 1st to 20th. The prospects for its success are bright, and space for exhibitors is being rapidly taken up.

Shell Castile Soap, bars and tablets, is to hand this week with Lucas, Steele & Bristol. They also advise the arrival of a large assortment of Crosse & Blackwell's goods.

Edward Adams & Co., London, have opened a branch warehouse in Windsor under the management of M. B. Twomey, who will look after the firm's interests in that locality.

The Toronto Biscuit and Confectionery Co. closed their factory on Monday last instead of Labor Day, as arranged with their employees, so as to allow them to attend the Exhibition.

Several invoices of Ceylon teas are to hand this week with Lucas, Steele & Bristol, bought before advance. They are being offered, the firm writes, exceptionally cheap, as are also their Japans.

Grand Mogul tea exhibits were held at the following places during the past week: D. W. Mason, Windsor; R. S. Dunlop, J. H. Bogart and J. W. Dyer, Chatham; A. T. Sussex, Bothwell; T. W. Evans, Glencoe.

J. R. Hunter, successor to J. H. Hunter & Co., general merchants, Durham, Ont., has decided to discontinue the credit system and after October 1 all purchasing goods at his store will have to pay cash for them. Mr. Hunter has displayed ability and ingenuity to an eminent degree and he will, no doubt, make his new departure a success.

It will be of interest to grocers to learn that owing to the failure of the crops in the Western States the broom corn market has been visibly affected, an advance being already asked of fully $30 per ton. This will no doubt affect the price of brooms and Chas. Boeckh & Sons report that an advance has already been made by the leading manufacturers in the United States, and the same will have to be done by the Canadian manufacturers if the present high prices of raw material are maintained.

MONTREAL MARKETS.

MONTREAL, September 13, 1894.

GROCERIES.

THE improvement noted last week in the grocery market is fully maintained and the week since the date of last writing has furnished a good volume of trade in all staple lines of groceries. Values generally are firm also on all the leading lines. Refined sugar rules steady, and though business is not quite so active a good trade has been put through. The fair enquiry for syrups already noted is continued, while molasses is about the only dull line in the grocery market. The firm tone of the tea market is strongly upheld under a good demand while the same disposition is noted in coffees. Rice is firm, and the first arrivals of new Valencia raisins have been offered on the market this week, and as they are a small lot, command extreme prices. Advices on rice continue of the same tenor, and there are further complaints about the delay in the arrival of the first purchases of new pack B. C. salmon. Quite a quantity was expected by the end of the first week in September, but up to the date of writing only a couple of car loads have been received, while advices with regard to other stock on the way does not indicate that it is near at hand.

SUGAR.

With continued strong advices from outside markets the refined sugar market on spot is firm, and values continue well maintained. Demand, though not quite so active as it was a week ago, has been good, especially for bright yellow, of which supplies here are almost exhausted, and though rather firmer prices have been realized for these goods, no active advance is spoken of. On the whole, a good active market has ruled in sugar both on local and western account. We quote granulated firm at 4¼c., and yellows 3¼ to 3⅞c., as to quality at the refinery.

SYRUPS.

The demand for syrups has continued good, and a fairly active market has ruled at steady prices. Stocks are not large, and it would not be surprising to see prices higher in the near future. Bright grades have changed hands freely at 2 to 2⅛c., and dark 1 to 1¼c. per lb. at the factory.

MOLASSES.

The molasses market has continued quiet without any feature of importance to note. Demand is slow and not likely to pick up until the colder weather sets in. We quote round lots ex store, 27½c.; car lots, 29c., and single puncheons, 30c.

TEA.

The tea market continues firm all round, and a fairly active demand has been kept up since our last. The stock in first hands on spot is not large, and prices are apt to be well sustained in consequence. In Japans there have been sales of old crop at 11 to 12c. for low grades, and 14½ to 17c. for mediums, and fine 19 to 23c. First crop new Japans continue very scarce, and holders are firm in their demands at the 2 to 3c. per lb. advance already noted. Jobbers also note a good distributing trade in progress, so that the advance in prices is being gradually established.

COFFEES.

The coffee market has been quiet but firm in its tone, and values are well maintained. We quote: Maracaibo, 18¾ to 21c.; Rio, 19 to 21c.; Java, 24 to 30c.; Mocha, 22½ to 28c.

SPICES.

There has been no striking change in the spice market since our last reports. Demand continues fair and the manufacturers report a good average business for the season of the year. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

The most notable feature of the week in this market has been the first arrivals of new off-stalk Valencia raisins, via Liverpool. About 1,500 boxes have been received during the week, and they have met an active demand, leaving jobbers' hands at 6½c. This, of course, is an extreme figure, and the basis is bound to settle down from this as supplies increase. Advices from primary centres show that since the departure of the first steamer for Liverpool, more moderate prices have prevailed. Offers of goods on the first direct steamer for the St. Lawrence have been made at 18s. layers, 16s. selected, 14s. fine off-stock, and 12s. 6d. for off-stalk, cost and freight Montreal. These prices are considered very moderate. Buyers here are not doing much in the way of purchasing for forward delivery, but are waiting for the goods to arrive on spot. Primary advices on currants quote lower prices also, viz., 10s. 9d. for Provincials in barrels and 11s. in cases, cost and freight Montreal, by direct steamer.

RICE.

The rice market rules steady and fairly active while foreign advices are as firm as ever. We quote: Standard, $3.45 to $3.70; Japan, $3 95 to $4 25, and Patna, $4 25 to $4.75.

NUTS.

The nut market does not furnish any notable features there being only a quiet jobbing business to note. We quote: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

The canned goods market has not furnished any activity during the week. There has been little doing in salmon, this seasons' catch now being well booked up, while in fruits and vegetables it is yet too early to talk on new pack. California canned fruits have been taking fairly well. The first couple of car loads of new pack British Columbia red salmon has been received, but the delivery is very backward this fall. The above goods have been selling since their arrival on the basis of $1 15 to $1.20. Tomatoes have shown a firmer tendency since our last and prices are rather higher. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c.

VANCE & CO.

Wholesale Fruit Produce and

Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.

63 Colborne St., Toronto

Dawson & Co.

FRUIT PRODUCE

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32 West Market Street

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GEORGE McWILLIAM. FRANK EVERIST

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25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD SWEET
SQUARE CUT
SMOKED

Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark

Burnt in the Skin of Each piece.

F. W. FEARMAN

HAMILTON

ROBERT WILLIAM CLARK

BROKER and COMMISSION AGENT

VANCOUVER, B.C.

Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS—Continued

per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3 35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz, 2 lb. tins.

GREEN FRUIT.

The green fruit market has continued fairly active. Apples have continued in light receipt, and prices are firmer at $2 to $2 50 for Duchess, and fall apples $1.80 to $2 per brl. Oranges are unchanged at $4.50 to $5.50. Lemons have ruled rather weak at $2.50 to $3 for new stock and $1.50 to $2 for old. Bananas are dull at 25 to 50c. for ripe and 75c. to $1 for green fruit per bunch. California peaches are a large stock, and prices are very low at 90c. to $1.25 per box, and Canadian 40 to 75c. per basket. Pears are easy from the same cause at $2 to $2.50 per box for California, $1.50 to $2 per keg for Hudson River Bartletts, and $3 to $5 per brl. for Canadian. Plums only meet a moderate demand, and the supply is over sufficient at $1 to $1.25 per box for California, and 65 to 90c. per basket for Canadian. Canadian grapes meet a fair sale at 3c. per lb. for Champions; New York Delaware, 10c.; Canadian do., 4 to 5c.; New York Niagara, 8c.; Canadian do., 4c. per lb.; and California Tokay, $3 to $3.25 per carrier.

COUNTRY PRODUCE.

The feature of the egg market since our last has been the advance of 1c. per dozen on last Monday under an active local and export demand. The volume of business has been large on the basis of 10 to 11c. for choice candled, and 8 to 9c. for culls per dozen. Honey is in slow demand at 3 to 9c. per pound. Beans are steady and unchanged at $1.20 per bushel of 60 pounds. Onions are in fair demand and fair sized lots change hands at $2 per barrel for both red and yellow. There is no change to report in the hop market, a few bales of new hops changing hands at a price that is no criterion of the possible basis in a regular way. For future delivery grocers are offering to contract at 10c. Receipts of potatoes have been heavy, but prices are maintained at 45 to 55c. per bag of 90 pounds.

PROVISIONS.

The tone of the provision market is firm and values are well maintained. The demand is good for small lots and dealers report a fair average business doing for the season of the year. We quote as follows: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18 50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

(Continued on page 24.)

GRAPES

All kinds. Any quantity.

WRITE FOR PRICES

Nugent & Tudhope

WELLAND.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

Write Us For Prices

Breakfast Bacon
Shoulders Backs
Hams Pure Lard

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants

76, 78, 80 Front St. E., TORONTO

ESTABLISHED 1890.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

BUSINESS on the whole in flour and feed is somewhat better, but not up to expectations. While the demand for bran and shorts continues good, other lines are moving slowly. Cereals show no improvement, and flour, though a little more in demand, owing to the return of many of the retailers' customers to the city, is not showing any great improvement. The usual demand for hay and straw is reported. Collections are somewhat better, and with the return of people who have been spending the summer outside the city, they bid fair to improve.

THE MARKETS

TORONTO.

FLOUR—A fair local demand is reported. Prices are unchanged. We quote: Manitoba wheat patents, $3.50 to $3.60; strong bakers', $3.35 to $3.45; Ontario, $3 to $3 15; straight roller, $2.80 to $3.

BRAN—There is very little offering, while the demand continues larger. City mills that have any in stock are selling at $14 per ton.

SHORTS—There is still a large demand. Buyers report very little to be had, and are paying from $17 to $17.50 per ton.

SCREENINGS—There is a fair demand. City mills are selling at $12 per ton.

STRAW—Business is quiet. Good straw selling at $17 to $18 per ton.

WHEAT — The receipts of grain on the street is reported on the increase. Wheat has been fetching 54c. for white, 53c. for red, and 51½c. for goose.

PEAS—The demand is fair. Sales are reported at from 59½ to 60c. per bushel.

HAY—Good hay is reported hard to obtain. What is offering fetches from $7.50 to $8 per ton.

OATS—Were easier this week. Quite an amount changed hands at 30½ to 31½c. per bushel.

BREAKFAST FOOD—Demand is light. We quote: Standard and rolled oats, $4.10 to $4.20 per bag; granulated, $4.15 to $4.25; granulated wheat, $4 per barrel; cornmeal, higher at $3.75 per barrel.

MONTREAL.

There was no change in the situation of the flour market, the feeling being steady and values unchanged. There was a good enquiry from abroad by cable, and several sales were made, including one reported by a local milling company of 2,000 sacks. The demand from local and country buyers was good, and an active business was reported in car lots. Winter wheat, $3.25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

The demand for feed was good and the market rules active and firm. Bran, $16; shorts, $18; mouille, $22 to $24.

In oatmeal a fair jobbing business was transacted at steady prices. Standard, brls., $4.30 to $4.40; granulated, brls., $4.30 to $4.40; rolled oats, brls, $4.50 to $4.60; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

In flour the market is very dull, and values appear easier. Sales are hard to make. Cornmeal continues firm. Beans are higher, although here the price responds to the advance but slowly. Oatmeal is easier, as are oats. Feed continues scarce and high. Millers say they could get even higher prices, but wheat being so low they are ashamed to advance prices. We quote: Manitoba flour, $4.30 to $4.35; best Ontario, $3.35 to $3.50; medium, $3.35 to $3.50; oatmeal, $4.35 to $4 40; cornmeal, $3.10 to $3.20; middlings on track, $22.50 to $23.00; bran $18 to $19; cotton seed meal, $30 per ton; oats, on track, 39 to 40c.; beans, $1.60 to $1.70; h.p., $1.50 to $1.55; prime split peas, $3.65 to $3.75; pot barley, $3.85 to $4.00; round peas, $3.65 to $3.75; hay, on track, $9.50 to $10.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

Is Now For Sale Everywhere in the United States and Canada as its use as a table beverage in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for CHOCOLAT MENIER

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

WOMEN WILL TALK

And, if you give one a 7 pound bag of Windsor Salt for 10 cents when she had only been getting 6 pounds of an inferior grade before, she will tell her neighbors and you get their trade in Salt. You are quite willing to, ain't you? Your wholesale house keeps it!

Our Telephone is 2437.

TORONTO SALT WORKS

128 Adelaide St. East,

....TORONTO

City Agents for Windsor Salt Works.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Something New

A flour combining the best properties for family use. This is not a bakers' flour, but a quality every family once trying will wish to use. Put up in cotton bags 98, 49, 24 lbs.

E. D. Tillson, Tilsonburg ONT.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

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As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

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Being the experience of the most prominent and successful merchants.
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This is another batch of Prize Essays full of valuable information.
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Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MONTREAL MARKETS.—Continued.

BUTTER.

There is no improvement to the butter market, as far as export business is concerned, and we hear of little business either on spot or in the country. Appended quotations give a fair idea of the shipping basis on spot. Reports from the West state that there is a scarcity of butter in the district west of Toronto, and that a good local demand is experienced. This, no doubt, accounts for the full figures that holders of western dairy are asking in the country. It is understood in this connection that local dealers have placed some small sized lots of creamery in the section in question at full figures. We quote as follows: Finest late made creamery, 19c.; finest July creamery, 18¼ to 18½c.; Finest Townships, 16 to 16½c.; fine Western, 14 to 15½c.

CHEESE.

The week shows no pronounced change in the tone of the cheese market. It is noticeable, however, that there is not the same hunger for cheese that there was, recent dealing in the country not exhibiting the same snap that it did a week ago. On spot there was little doing to-day. Reports state that 5,000 boxes sold at 10¼c. at St. Hyacinthe, the goods being last half of August make. This is equivalent to about 10⅜c. here, so that 10½c. will be about the spot basis for these goods. The quality is said to be very good. Finest Western colored, 10¾c. to 10⅞c.; finest Western white, 10¾c. finest Townships, 10⅝c. to 10¾c.; finest Eastern colored, 10½c. to 10⅝c.; finest Eastern white, 10½c. to 10⅝c.

ASHES.

The market for ashes continues quiet but firm. We quote: First pots at $4 15; seconds, $3.75 to $3.80, and pearls, $7 to $7.50 per 100 lbs

MONTREAL TRADE NOTES.

London cables state that there is a strong demand for rice at the advance of 3d. on cleaned rice.

The s.s. Labrador which came in this week brought in 1,000 boxes of Valencias for different firms here. The quality is very good.

Cable advices regarding the China tea market say, "market buoyant with both freight and exchange higher and prices fully 20 per cent. up."

Gillespie & Co.'s advices from Denia on raisins, and Patras on currants cite an easier feeling on both lines of fruit as compared with the opening prices.

A leading broker is willing to bet that molasses will go higher as soon as the cold weather sets in in earnest. The stock here is an ample one however.

Private cables to Alex. Gordon & Co., from Shanghai, state that P. D. gunpowders are scarce and in active demand, at values 3c. per lb. higher than last year.

It is well known that holders of tea here have turned over lots of Japans in New York during the week at 1 to 1½c. per lb. more than they could realize here.

The scarcity of bright grades of yellow sugar is a leading feature of the grocery market. The Canada Sugar Refinery was almost completely sold out of this grade last week.

Caverhill, Hughes & Co. received the first lot of new off-stalk Valencias offered on the market this season They were a lot of 50 boxes ex. Lake Winnipeg, via Liverpool.

Estimates place the stock of canned tomatoes held here at 3,000 cases, and W. T. Costigan & Co.'s advices are to the effect that the pack this season is expected to be less than the average.

The agents for Marshall & Co.'s fish products write that orders continue to come to them from all parts of the country for these goods, notwithstanding the low price of Canadian fish and alleged dull times.

Rose & Laflamme's London cables state that advices from primary markets state that Sultana raisins are scarce and firm, and that prices on new fruit are expected to open much higher than last year. At present old stock in London is nearly double the price it was in the regular season.

Walter R. Wonham & Sons, Montreal, Canadian agents for Marshall & Co., Aberdeen, call attention to this season's new pack of "Crown" brand Scotch salt herrings, in kegs, etc. These fish are in growing demand with consumers, and the trade are buying largely.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Sept. 13.

A MUCH better feeling prevails in business circles, and the outlook for a good fall business is considered good. The extreme dry weather is affecting the markets, and, if it continues, its effects will not only be felt this fall and winter, but the hay crop of next summer will also suffer. The extensive fires are doing much damage to both lumber and land. Some sixteen schooners in the market slip one day last week, loading and unloading for and from Nova Scotia ports, caused quite a stir, and gave to the wharves quite a busy look. The business at the Custom House for the past month shows a decrease as compared with the same month last year in imports, while in exports there is an increase. The figures on dutiable goods for August, this year, were $213,479; last, $245,030. Duty collected this year, $75,940; last, $81,260 Amount of free goods this August, $130,183; last, $142,401. Exports last August, $355,593; this, $426,232. During August of this year 448 vessels—equal to 98,986 tons, and carrying 3,905 men—reported inwards at this port. The summer lumber business has been largely confined to shipping to Great Britain, and compares well with last year.

SPICE—The amount of business in this line continues light; values show no change. We quote: Cream of tartar, 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, whole, 60 to 90c.; cassia, 18 to 20c.; cloves, ground, 20 to 25.; whole, 15 to 20c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb soda, $2.30 to $2.40; sal soda 1 to 1½c.

SALT—Market is about bare of coarse and prices are very firm. It is hard to get vessels at Liverpool coming this way, deal freights from here offer such little inducement. I expect by the time this is read some which is now on the way will be to hand which will supply present demand. Stock will, it is expected, be light for this season of year, and prices it is expected will be firm. We quote: Coarse, ex store, 52 to 54c.; factory filled, $1 to $1.15; Canadian, brls., 5-lb. bags, $3.25; 10-lb. bags, $3 10; American, wood boxes, 20-lb, 20c.; 10-lb., 12c.

TOBACCO — Selling figures show no change. McDonald's brands are quoted: Crown, 43c.; Pilot, 45c.; Index, 43c.; Napoleon, 49c. McAlpin's brands: Beaver, 65c.; Tecumseh, 65c.; Jubilee, 49c.; Gold Shield, 49c.; Woodcock, 53c.; Army and Navy, 45c. Tuckett's brands: T. & B. Myrtle Navy plug, 59c.; cut, 70c.; Lily, 46c.; Crescent, 43c.; chewing T. & B., long black, 48c.; Mahogany 12's, 48c.; Mahogany 7's, 48c.

OIL—A better demand is reported and a firmer feeling in burning oil is in order owing to advances west. Values show no change from last week. We quote as follows: Burning oil, best American, 18c.; best Canadian, 17c.; prime Canadian, 13c., terms 60 days, no charge for barrel; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c.; seal oil, steam refined, 40 to 45c.; seal oil, pale, 38 to 43c.; olive oil, 90c. to $1; castor oil, commercial, 6½ to 7c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS—The association are not as yet quoting all the lines. Not for a number of years have orders been so late going forward. Prices are rather firmer. We quote: Corn, 95c. to $1.00; peas, 90 to 95c.; tomatoes, 95c. to $1; gallon apples, $2.40 to $2.50; oysters, 1's, $1.40 to $1.50; 2's, $2 20 $2 25; corned beef, 1's, $1.65 to $1.70; 2's, $2 65; salmon, $1.25 to $1.35; lobsters, $1.75 to $2.00; peaches, Canadian, 2's, $1.90 to $2; 3's, $2.90 to $3; peaches, American, 2's, $1.65 to $1.70; 3's, $2.65 to $2 75.

DRIED FRUIT AND NUTS—In onions, a movement is on foot to have them sold by the weight rather than by the barrel, as it has been a common thing with some to empty and refill the barrel, in this way gaining about one barrel in six or seven. This has made it very hard for those selling honest barrels to compete in price with the others. New raisins are offering firmer. New evaporated apples are being offered; they came on a bare market. New dates, prunes, figs and currants will soon be in the market, first orders having been placed some time since. Nuts continue low with light demand. We quote: Canadian onions, $3 25 per brl.; Sultana raisins, 7 to 7½c.; Valencias, 5½ to 6c.; London layers, $2 to $2.10; loose muscatels, in boxes, 6½ to 6¾c.; prunes, 7 to 7½c.; California, 11 to 12c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.; French walnuts, 11 to 12c.; Grenobles, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10 to 11c.

GREEN FRUIT—Business continues very active. Apples are very slow, those coming forward not being keepers, and the quantities being large. Native plums are in very large supply and are very low. Peaches are coming in cheaper as are pears and grapes. Bananas continue to hold a first place

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . . Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

"KENT" BRAND

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

NO ADMITTANCE

How familiar this sign! How well it helps to hide the unclean mysteries of many canning factories! But here's a contrast! We are proud of ours, and would like all our many customers to see it. We extend a cordial invitation to all to visit us and see us at work during the canning season. One of our specialties is "Epicure" Tomato Catsup. We claim that this catsup is the finest in flavor, and absolutely the best value of any catsup in the world. Have you got it?

DELHI CANNING CO.

DELHI, ONT.

ST. JOHN MARKETS—Continued.

among sales. We quote prices as follows: Lemons, $4.50 to $5.00; oranges, $5.50 to $6; bananas, $2 to to $2.25; grapes, $1 per basket; cucumbers, 25 to 30c. per doz.; watermelons, 40 to 50c.; plums, 45 to 50c. per peck; peaches, $1.25 to $1.50 per basket; Bartlett pears, $5 to $5.50 per barrel.

DAIRY PRODUCE — The extreme dry weather is greatly affecting the output from the cheese factories and also the prospects of of late make of butter. Butter is up two cents. Eggs are slow. The cheese from this province are coming forward in splendid condition, and if factories were to take the matter in hand rightly they ought to get equal price with those west in place at least of half cent less. There appears to be too many heads at the factories, in many cases no one man being able to make sales. Cheese is quoted at 9¾ to 10½c.; dairy butter, 18 to 19c.; creamery, 22 to 24c; eggs, 12c.

MOLASSES—Sales at present are not large; market is firm. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 30 to 35c.

SUGAR—Demand is reported good. Market is firmer, with yellow advanced ⅛c. Prices quoted as follows: Granulated, $4.40 to $4.50; bright yellow, 3⅝ to 3¾c.; yellow, 3⅜ to 3⅝c.; Barbadoes, 3¾c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—Medium codfish are very scarce and prices are higher. First arrivals will get the advantage of the bare market. A few Shelborne herring are in the market; also some from Barrington. It is expected the new tariff in the United States will help the fish business. Fresh fish are free, while the duty on pickled cod, salmon, mackerel, and canned herring, salmon, mackerel is reduced, but on dry fish, pickled or smoked herring there is no change, nor in sardines. Large cod, $4 to $4.25; medium, $3.60 to $4; small, $3 to $3.25; pollock, $1.65 to $1.70; Shelborne herring, brls., new, $4.75; Barrington, $3 75 to $4; bay herring, half brl., $1.40 to $1.50; Wolf herring, $1.75 to $1.80 half brl.; shad, $6 half brl.; medium smoked herring, 11 to 12c.; lengthwise, 9 to 10c.

PROVISIONS—The market is very firm, the advance in pure lard being almost 1c., while cottolene is up ½c. and pork 50c. all round. We quote: Clear pork, $20 to $21; mess, $17.50 to $18; prime, $14 to $15; pure lard, 10 to 10½c.; compound, 9 to 9½c.; cottolene, 10 to 10½c.; extra plate beef, $14.25 to $14 75; plate, $14 to $14.25.

BUSINESS OF LOAN COMPANIES.

THE annual report of the loan companies and building societies in the Dominion for the year 1893 was issued Saturday by the Finance Department. The material for the report was ready in June, but owing to the crowded state of the printing bureau, N. S. Garland, who compiled the report, states that it was not possible to get it printed until now. There were 82 loan companies and building societies that made returns, being an increase of 12 over the previous year. These are represented by provinces as follows: Ontario, 72; Quebec, 8; Nova Scotia, 2; total 82. Of the 12 new companies, 11 are in Ontario and 1 in Quebec. The total liabilities of the companies are placed at $132,410,436, and the assets at $133,250,285. The present cash value of investments on mortgages and other securities is placed at $131,276.354. For the year previous the investment on mortgages was $128,151,577. The amount loaned during the year was $20,865,871, compared with $23,762,737 for 1892. There was $23,437,786 received from depositors during the year, and $24,963,830 repaid to depositors. The amount of principal and interest overdue and in default on mortgages was $2,746,872, an increase of over $200,000 as compared with 1892. There is $5,191,251 of mortgaged property held for sale, and $4,963,940 chargeable against the said property. The amount borrowed for investment during the year was $65,463.335, as compared with $68,179,144 in 1892. The amount of dividends declared during the year was $2,511,477, about $5,000 less than in the year previous. The real estate placed under mortgage in Ontario is placed at $100,782,388; in Quebec, $9,152,712, and in Nova Scotia, $981,458, making a total of $110,916,559.

APPLE SITUATION IN THE STATES.

N. Y. Journal of Commerce: Early in the season advance orders for New York State gallon canned apples were taken at $1.90 per dozen by a number of canners. The prospects at that time were favorable for a large crop of fruit. Maine canners also accepted orders at about the same price, as the outlook there was favorable also. Latterly, the orchards in both states have suffered to greater or less extent, chiefly from extreme dry weather, and, instead of being a large one, the crop will fall considerably below early calculations, and the output of canners will be reduced accordingly. So clearly is this fact demonstrated, that buyers have placed orders recently for gallon canned fruit at 50c. per dozen advance upon the opening prices, and it is difficult to purchase now at less than $2.50. Goods on the spot are also higher, with $3 named as a close price and $3.25 upward asked by most holders. Evaporated apples of last season's crop are also in limited supply, and it is reported from most sections that driers will be unable this season to turn out the quantity that they expected to. Hence prices for the evaporated, as well as the canned fruit, are considerably higher than they were a few weeks ago. The change in the situation has prompted some speculative movement, but there is not enough of it to have any decided bearing, and the rise in prices would seem to be due almost solely to prospects for supplies, as outlined above. Hence the general opinion among large handlers of the goods is that prices will move still higher, with no further stimulus than ordinary trade demand being given. The comparative cheapness of various other lines of fruit may have a certain amount of indirect restraining influence, but it is doubtful if the competition, if such it may be termed, will stand in the way of the natural influence of probable shortage in the supply.

CEYLON COFFEE PRODUCTION.

THE decrease in exports of coffee from Ceylon during the past 15 or 20 years is somewhat remarkable, says New York Journal of Commerce. In the year 1875 no less than 112,000,000 pounds were sent out from the primary sources. In 1892 the movement amounted to less than 5,000,000 pounds. It appears also that the exports in 1893 were nearly or quite as small. On their face the returns would indicate that the coffee industry of Ceylon has lost its old prominence, and is at present an unimportant factor in the market. The downfall, as it may be termed, is attributed to the ravages of a fungoid disease among the plants that killed many, and seriously affected the vitality of others, so that it has been impossible to produce remunerative crops. The disease is commonly termed the Ceylon coffee disease. Besides seriously crippling coffee culture in Ceylon, it spread to Southern India and eventually to Java, the Straits settlements, Sumatra, Mauritius, Natal, and Madagascar, in all of which the effects of the disease were nearly as bad as in Ceylon, thus reducing the importance of the Old World as a producer and factor in the markets. The disease has not appeared to any alarming extent in Central or South America or in the West Indies. Its ravages in the Old World stimulated coffee production at the several points. The coffee industries in Guatemala, Costa Rica and Brazil have greatly contributed to keep up the supplies in the world's markets. In Guatemala especially the exports during the last few years have nearly doubled. Hence the losses of the unfortunate districts have been overcome in a great degree. In spite of the great difficulties experienced in Guatemala with regard to labor, it is noticed that the production of coffee has risen from 49,000,000 pounds in 1888 to 75,000,000 pounds in 1892, and is understood to have gained more recently. Jamaica is an old coffee-producing country, and some of its produce from the Blue Mountains ranks as nearly the best in the world. Of late years, however, there has been little or no increase in the exports. In fact, what change has taken place has been for the worse and not for the better. In 1882 the exports (according to the "Handbook of Jamaica") were 41,004 cwts.; in 1892 they had fallen to 25,677 cwts. There are yearly fluctuations depending upon seasons and prices, but the general tendency lately, in spite of good prices, has been towards a smaller production in that quarter.

A carload of "U" Sphinx prunes has just been received by W. H. Gillard & Co., of Hamilton, and are finding a ready sale.

W. H. Gillard & Co. are in receipt of a large consignment of fine off-stalk Valencia raisins, which are of superior quality and are being offered to the trade at low figures.

John Mouat, W. H. Gillard & Co.'s Northwest representative, reports a much better outlook in Manitoba and the Northwest in the grocery business generally, and especially in teas.

A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity. Sample on Application.

H. P. ECKARDT & Co.
Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

FANCY
Japan Rice

We have arriving to day 200 bags of our celebrated Fancy Japan Rice, and are filling all orders booked to arrive. How is your stock?

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.
WHOLESALE GROCERS

First Arrival New
VALENCIA RAISINS
C. MORAND'S.

59, 61, 63 Front Street East Toronto

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

1894
L. CHAPUT, FILS & CIE.
. . MONTREAL . .
WHOLESALE GROCERS
Importers of
TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.
Established 1842

Elliott, Marr & Co.,
Importers of Teas
—AND—
Wholesale Grocers.
LONDON, ONT.

NEW
Valencia Raisins
FIRST OF THE SEASON
NOW IN STORE.

PERKINS, INCE & Co.
41 and 43 Front St. East

NEW
Valencia Raisins
NOW IN STORE
New Sultanas
ARRIVING

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

McALPIN TOBACCO Co.

Manufacturers,

Toronto, Can.

Send in your order for a sample package (20 lbs.) **"HARP" Chewing Plug.** Only 47c. per pound. It is a pure white Burley tobacco-filler and wrapper, perfectly clean and sweet and costs little more than ordinary black chewing. Harp is put up in 5c. and 10c. plugs, weighing 12 and 7 to the pound, respectively. Try it!

We desire to caution our customers against a bogus imitation of our **BEAVER Plug,** which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag and the word BEAVER printed plainly on each tag.

McALPIN TOBACCO CO.

TORONTO

AMONG OUR READERS.

ST. ANDREWS, N. B., Sept. 8, 1894.

THE grocers and general stores in this town have enjoyed a good summer's business, and they look forward to an active fall and winter. They had a greater number of summer visitors than ever before, and they have been liberal buyers of fancy groceries. Of course the majority were tourists who stayed at the Algonquin, the large summer hotel, or at Kennedy's, a good place in the heart of the town. Some of these tourists will become permanent summer residents, and, as the place cannot but be popular, others will join them in succeeding seasons; but I shall have more to say about this feature of St. Andrews later. The best summer residence at present is that of Sir William Van Horne, of the C. P. R, who will next season be joined by Mr. Shaughnessy, of the same road. The St. Andrews people have every reason to feel that the tide has once more turned in their direction, and to look forward to brighter times, improving with each succeeding year. The farmers about here seem well-to-do and use their heads, for when they found wheat-growing did not pay, they abandoned it entirely, and now devote the acreage to more profitable crops.

It cannot be said that there are any model grocery or general stores in the place, in fact, some of the smaller shops set an example to the big establishments. The latter in the past have not required clean, attractively dressed stores, for their business has been largely with farmers, fishermen, and in a jobbing way, with the islands near by. Now the trend is turning to the store which presents the most attractive appearance, in which attention is given first to bright windows and then to equally clean interiors.

Hartt & Greenlaw, who are old subscribers to THE GROCER, are quietly working into a very good business. They are both hard workers, and if they give as careful attention to the details of buying and the collection of their accounts as they do to selling, they must be making a good deal of money. This they seem to be doing, for I learned from an outside source that their total cash sales to the islands one week recently amounted to $1,100.

John Maloney is a sadder but a wiser grocer. For a couple of years he had the exclusive supply of groceries to the Canadian armed vessel, the Cruiser, and they say he made a good thing of it. Capt. Pratt decided that it was hardly fair to give all the trade to one man, and began to distribute his business. This did not suit Mr. Maloney, who wanted to have a monopoly, and he suspected that the other grocers were giving a commission. His suspicions grew so strong the more he thought, that he became quite positive that bribes were used. A charge was laid against the captain, and a commission was appointed by the Government to investigate. But St. Andrews merchants are honorable men, who would scorn to pay commissions. Though strong efforts were made to prove the charge, not one tittle of evidence was produced. Mr. Maloney has now lost the share of business he would otherwise have secured.

Leo W. Ross, who has been a clerk in De Wolfe's and in Mowatt's stores here for the past few years, recently began on his own account. He has a small capital—the savings of four or five years—and very wisely limits his stock to a small assortment of general groceries, canned goods, confectionery, flour and feed and provisions, all of which he pays for promptly. As his capital grows he will increase his stock. He "creeps before he walks"—an excellent business motto. If he continues as he began he will make money.

"D. Clark" is a sign over a clean, well-kept grocery store. It is probably the oldest firm in St. Andrews. It first appeared 64 years ago, across the street from the present stand. The business is carried on by Peter Clark, a son of the founder, who entered the firm 37 years ago. The family come from Dornoch, Scotland, and must have been related to the late Sir John A. Macdonald.

John Burton has a bakery in connection with his grocery and has the reputation of doing a conservative business in which he has made a good deal of money. He is one of the few left of the men who began about fifty years ago, in St. Andrews' most prosperous days, but he looks fit for many seasons yet. His son Thomas is interested in fisheries but takes an active part in the business.

George D. Grimmer, who has a profitable general store, is one of the most popular and influential men in the place. He does not give the attention to the details of his business that he did at one time, but they are looked after by a careful manager. He takes a prominent interest in Free Masonry and other society work.

The Messrs. O'Neill, who are carrying on the business of their father a generation ago, are now doing the poultry, meat and vegetable trade of the town as well as their grocery. This should increase each season with the growth in the tourist and summer resident trade.

Thomas Black combines groceries with books and stationery.

The large wholesale and retail boot and shoe store of Haines & Lockett, Belleville, was destroyed by fire on Monday morning. The fire is supposed to have caught from lightning running down the telephone wire. The stock is almost a total loss, and the store is completely gutted. The firm places their loss ot $42,000, which is largely covered by insurance.

JOLIETTE CANADIAN

LEAF TOBACCO

Is cheap and good, and nets the retailer a handsome profit.

JOLIETTE TOBACCO CO.
JOLIETTE, P.Q.

F. W. HUDSON & CO., TORONTO, Canadian Agents.

British Columbia Salmon

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

"INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

Why it Sells

Everybody likes it

A cup of Coffee exclusively delicious

You will want no other.

Todhunter, Mitchell & Co.

TORONTO

Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

DRY GOODS.

TORONTO MARKET.

EVERYTHING considered, it must be confessed that trade is not improving in a manner that indicates a freely purchasing public. Orders continue less in volume than last year, although much ahead of what they were four weeks ago.

The current issue of THE DRY GOODS REVIEW is attracting much attention with its articles on the decline in colored cottons, mentioned last week, and on the recent conferences held in regard to lists and terms on domestic prints. These latter consultations have brought up the whole question of terms again, and on this point an interview with John Macdonald, of John Macdonald & Co., is especially important as showing that this house is willing to conform to any arrangement regarding domestic goods that the trade generally may desire. The two articles are most important.

Rubber coats are being displayed at all the wholesale houses. Wyld, Grasett & Darling have a shipment of black parmattas and tweeds, with 26 and 30-inch capes, ventilated, two large pockets, stitched seams and edges. These are kept in stock in a variety of qualities. An extreme style is a navy beaver, double-breasted, large smoked-pearl buttons, velvet collar, loose back and no cape. An assortment of umbrellas in gingham, alpaca, zenilla, laventine and silk is shown. Wood and steel rods, some japanned, others nickeled, attractive and nobby handles in knobs and crooks are the leading features. Lap rugs and mauds in wool and plush are in full display.

W. R. Brock & Co. claim to be showing some extraordinary value in wool half-hose. Their 3½-pounder, called "Beatsall," leads the trade and is selling in large quantities. Cardigan jackets are a leading line with this house. Their favorite numbers, Paralyzer, Dandy, Ripper, Blizzard, Jumbo, etc., are well known to the trade, and this season show up better in weight and style than in any previous one. Special value is being offered in men's black waterproof Para coats, with deep cape, sewn seams and edges, and ventilated sleeves; also three-deckers, a triple cape, mantles in ladies' and misses', being the purchase of their special buyer, who secured these goods under extraordin-

SITUATIONS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BY YOUNG MAN, AS GROCERY CLERK. HONest, upright, energetic, some experience. Understands window-dressing. Owns and operates good-sized printing press which can be made of value to employer. Can do bookkeeping. Wages not so much an object as a good insight into the business. References. Town preferred. Address "HUSTLER," GROCER Office. (37)

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.
The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

MUNN'S
BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

Slee, Slee & Co.
makers of

ESTD 1812.
Pure Malt Vinegar.
London, England.
Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

BARTON'S BAKING POWDER
PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OUR new season sweet Herbs are now being harvested and will be ready for you this week.

CHECK up your stock, and if this line is low, drop us a card or see our travellers' samples.

Pure Gold Mfg. Co.

ary circumstances away below market value during the trade depression in the British markets. Further shipments of dress trimmings in fancy lace braids, insertions, jet and other makes are being opened up.

A special drive of several cases of American braces is now offered by Alexander & Anderson. They are great value.

Alexander & Anderson are selling their new cashmere glove, "The Triumph," at a great rate. It seems to suit the trade. A case of antique moire ribbons in colors and blacks has just been opened up. These are pretty goods. Laces are in full stock, with Valenciennes and Irish points leading.

Last November the price of linen threads went up about 10 per cent., due to advancing prices of raw material in foreign market. Now, owing to the continued depression in trade, the price has dropped to the old level. This applies to both spool and hank thread.

MONTREAL MARKET.

Few changes in value are to be noted, but the tone is firm, and already, according to cable advices, the influence of the settlement of the American tariff question is being felt by the foreign textile markets, values being advanced in one or two cases. Buyers now on the other side therefore will have to pay more for their supplies, and this means an advance in the near future on all imported staples.

A canvass of several of the leading houses develops the fact that remittances on the 4th of September were rather better than on the 4th of August, and that they compare very favorably with the 4th of September in 1893.

Summing up the conditions in the different sections, a member of one of the leading houses said: "In Manitoba and the Northwest trade is very unsatisfactory; in Ontario and Quebec it is quite as good as can be expected, and in the Maritime districts indications are encouraging."

Box cloths, beavers, reversible cape cloths and ulsterings, have had ready sale, and are still well assorted with Brophy, Cains & Co.

S. Greenshields, Son & Co. note an improved demand for all kinds of fall goods recently. Serges keep as much to the fore as ever, and the firm have had to repeat orders nearly every week for Priestley's goods of this kind.

Linen towels, towelling, and tablings, new stock at new prices which are less than old prices, are a leader with Brophy, Cains & Co.

Cottonades and flannelettes are a large line with S. Greenshields, Son & Co., in fact they carry one of the largest stocks on the market. Buyers are sure to find something to satisfy them.

Brophy, Cains & Co. report that this has been the best season for handkerchiefs that they have ever had. Their assortment is larger than ever.

TRADE WITH CUBA.

The maritime provinces, says St. John, N B., Sun, are likely to have a greatly enlarged trade with Cuba and Porto Rico. We now get the advantage of the minimum tariff, while the U.S. has to pay the maximum which gives us a distinct advantage. Should the United States secure the minimum tariff also, we would still be able to hold the markets of the islands for potatoes, and probably lumber. If the Americans do not secure the advantage of minimum tariff we can also ship flour, hams, bacon, and lard very largely.

In any event our position is greatly improved. We have the potato market, and it is a good one. A dealer said yesterday that as many as 17,000 brls. of potatoes per week have gone into Havana in the height of the season. Whole cargoes formerly went from provincial ports.

Regarding fish, Havana letters of Sept. 1st, received yesterday, said the old duties were still being collected, no new authoritative announcement having been made, though it was expected. As all provincial fish must go from provincial ports under the new arrangement to avoid the duty on shipment via American ports, St. John shippers must depend on the Halifax route. This route has always been more expensive and less certain than that via New York, and it is hoped that arrangements will now be made so that St. John shippers will have a fair opportunity to get their goods forwarded without delay and at a reasonable freight charge.

THE GROCER

Who has never sold

SURPRISE SOAP

Is losing the sale of the most satisfactory soap on the market.

Any Woman

Who has used Surprise Soap will tell you this. The profit is nearly as satisfactory as the soap.

The St. Croix Soap Mfg. Co.

St. Stephen, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

ARSENE LARAUCHE, trader, Baie St. Paul, has assigned. So has Camille Gelinas, a St. Clotilde de Horton general merchant.

S. R. Wilkins, tobacconist, Galt, has assigned.

G. Wyatt & Son, boots and shoes, London, has assigned.

Wm. Kennedy, general store, Spanish River, has assigned.

The stock and chattels of Wm. H. Melville, grocer, Toronto, have been seized.

N. Reburn, leather merchant, of Medland, is offering to compromise with his creditors.

A demand of assignment has been made upon J. L. Barre & Co., wines, etc., Montreal.

The Canada Meat Packing Co., Montreal, is to be wound up, the shareholders consenting.

L. L. Ledaux, grocer, Knowlton, Que., has assigned. So has Moise Aubin, provision dealer, Montreal.

Simpson & Reid, grocers and liquor dealers, Port Hope, have assigned to W. A. Campbell, Toronto. The liabilities are $6,000, and the assets will realize, it is said, sufficient to pay all claims in full.

SALES MADE AND PENDING.

The stock of tobaccos and cigars belonging to the insolvent estate of Philip Henry, Montreal, has been sold by auction to B. A. Boas at 75c. on the dollar. The fixtures were sold to J. B. Hutcheson at 26c. on the dollar.

The general stock of John McMaster, Perth, has been sold at sixty cents on the dollar.

Bunyan & Flannery, general merchants, North Bay, have their stock advertised for sale by auction 18th inst.

The stock and accounts of C. J. McRae, general merchant, Stayner, whose failure was recently announced, have been sold.

PARTNERSHIPS FORMED AND DISSOLVED.

Haines & Davis, pork dealers, Halifax, have dissolved.

Smith & Firth, manufacturers brushes, Brantford, have dissolved.

Ross & Co., coal, Ingersoll, have dissolved. J. Ross continues.

N. W. Thomas & Co., grain and flour, Coaticook, Que., have dissolved, and been succeeded by Baldwin & Son.

English & McCanbrey, produce and auctioneers, St. John's, Newfoundland, have dissolved. W. English continues.

A partnership has been formed by A. A. Terroux and A. Lacombe, to carry on business as grocers under the style of Terroux, Lacombe & Co.

New York Soap Co., Montreal, has dissolved, and new partnership has been registered, composed of Frederick Faure, A. Stewart, and James D. Miller; style unchanged.

CHANGES.

J. Cobbledick, general merchant, Exeter, has sold out to Harry Bishop.

James Doyle, hotel keeper, Smith's Falls, is retiring from business.

Knowles & Son, teas, Guelph, have been succeeded by Lillie & Hadden.

G. R. Thompson, butcher, Ingersoll, has sold out.

Sharp & Wilson, general store, Hespeler, has sold out to Unger & Hilborn.

W. J. Hall, grocer, Peterboro', has been succeeded by A. Dawson.

James J. Fox, grocer, Fredericton, N.B., has sold out to H. C. Jewett.

Emma Doucet, wife of Lambert Paquette, has been registered proprietress for five years of the grocery firm of L. Paquette & Co., Montreal.

FIRES.

Robert Patterson's planing-mill, at Hensall, has been burned.

Miller Bros., grocers, Grand Manan, N.B., have been burned out; insured.

The stock of Dupuy & Co., seeds, Montreal, has been partially damaged by water.

The grocery stock of W. B. Dubrule, Montreal, is to be sold by auction 14th inst.

DEATHS.

Simon Shore, butcher, Shakespeare, is dead.

R. T. Inglis, soda water manufacturer, Port Arthur, is dead.

Chas. A. McLean, of the firm of A. H. McLean & Co., general merchants, Albert, N. B., is dead.

GOLD MINING AT MEDICINE HAT.

YEARS ago an employee of the Hudson Bay Co., who had been through this locality long before there was any thought of putting a town here, made use of the expression that "there was a bar on this river, within five miles of where Medicine Hat is now situated, on which a man could wash out $30 a day for three months in the year."

Although this information has been in possession of some of our residents for some time, it was never turned to advantage until this year, when the veteran prospector, Sam. Livingstone, came down the river from the west and unearthed the riches that were lying undeveloped and practically unlooked for on the bars along the South Saskatchewan. About fifteen miles below the town his party located on a claim, and immediately set to work to wash out the pay dirt, and the results have been so gratifying and the returns so apparently rich, that the infection, or, as it is termed here, "the gold fever," has struck the town. Prospectors are coming in from every quarter, and it is only the matter of a few days until every bar within a twenty-mile radius of the town will be staked out. While it is generally admitted that Sam. Livingstone has the best location, yet there are many other bars on which the prospectors are striking it rich. The gold is found at almost every place you put in the shovel, but it varies greatly as to quantity. A few "colors" are also found in the small creeks tributary to the river here, and it is also found in the Cypress Hills to the south of here, but in what quantity is yet a matter of conjecture.

The attention of monied men in the East has been directed to the discoveries here, and we have been informed that a couple of wealthy manufacturers from St. Catharines, who were here last week, intend to put an outfit of the latest improved machinery on their location, and start in to work as soon as possible.

That some of the claims are very rich can be seen from the wash of one shovelful of the pay dirt. In some cases you will get enough of the flake gold out of this quantity to cover a five cent piece. The interested parties will tell you that they are making eight or ten dollars a day, and in the same breath inform you that they are getting four cents a shovel. If you understand the business, figure up a day's work for a man at four cents a shovel and you may get a not too exaggerated idea of the wealth that has been lying unmolested for years within the easy reach of our citizens. The work, so far, has been done with the crudest kind of an outfit—rocker and grizzly—but this week will see more extensive operations inaugurated, as one company is putting in a ditch, sluice box and other material necessary to the rapid washing of the dirt.

There will be about two months' work yet before the frost stops operations, and in this period we will have time in which to see the practical results of the now fast developing work. Should the indications of the present "pan out" in the way that is anticipated, we may be sure that Medicine Hat has struck a good thing—another of our much-boasted "natural advantages."

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather

J.H.WETHEY
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H.WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST.
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

JOHNSTON'S FLUID BEEF

THE GREAT STRENGTH-GIVER

The most perfect form of Concentrated Nourishment.

Stimulating Strengthening Invigorating

The Johnston Fluid Beef Co.
MONTREAL.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
TRADE MARK
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

NIXEY'S
"CERVUS" KNIFE POLISH.
OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr Chas Gyde, 33 St. Nicholas St., Montreal.

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

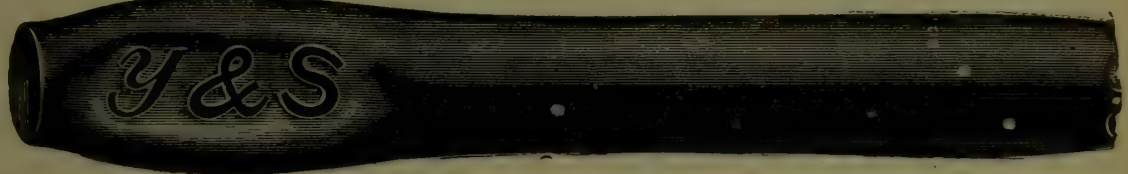
Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

The increased demand for our goods, testifies to their superiority.



Our leaders at present are:

PURE CALABRIA "Y & S" LICORICE--4, 6, 8, 12, 16's to pound.
ACME LICORICE PELLETS--5 lb. cans.
TAR, LICORICE and TOLU WAFERS--5 lb. cans.
LICORICE "Y & S" LOZENGES--5 lb. cans and glass jars.
"PURITY" PURE PENNY LICORICE--100 and 200 sticks to Box.

Manufactured exclusively by
These can be obtained from any of the leading first-class houses in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.

CURRENT MARKET QUOTATIONS

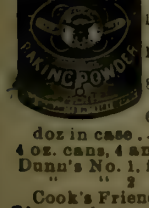
TORONTO, Sept. 14, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD. 5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE — No 10— doz cases... $0 75
No 1 (14 oz) 2 doz case 1 80
½-lb. 3 doz cases 1 20
1-lb. 2 doz in cases 2 00
3-lb. ½ doz. in cases 5 75
5-lb. ¼ " " 9 00
5-lb. ½ " " 9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND — ½lb. tins, 4 doz. cases 0 67½
½ lb. tins, 3 doz. cases 1 17
1 lb. tins, 2 doz. cases 1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8½	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8½	Peach Cake	12
Cocoanut	11	Pearl Waters	13
Garibaldi	9	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	10	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	6
Jumbles	11	" 3 lb pks	20
Lemon	10	Sultana	10
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	11½	Village	7½
Napoleon	12	Wine	8½

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING. per gross

¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (18½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S
"Cervus" boxes of 1 doz. 6d.....London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s.....London 6s., Canada, $2 30
For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

MATCHLESS STOVE POLISH

ALL SENSIBLE PEOPLE USE THIS BRAND

STANDARD GOODS

Nelson's Brilliant Gelatine

In 1 oz. Packets.

Nelson's Tablet Jellies

In Pints and Quarts.

Maconochie's

Kippered Herrings
Fresh Herrings
Herrings in Tomato Sauce
Bloater Paste

Write for Quotations and Samples.

FRANK MAGOR & CO., Montreal
16 ST. JOHN ST.

Prices Current Continued—

"Standard," select, 8, 4 strings.			2 90
Do. do. 7, 4 strings.			2 75
Do. do. 6, 3 strings.			2 60
Do. do 5, 3 strings.			2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 15	1 30
" " flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		11½ 12
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ½s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans		$1 50	$1 60
" " 2 "		2 60	2 65
" " 4 "		4 80	5 00
" " 6 "		7 50	7 75
" " 14 "		17 25	17 50
Minced Collops, 2 lb cans			2 60
" " 2 "			2 65
Lunch Tongue	1 "		3 50
"	2 "		6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "		3 50
" "	2 "		4 00
Soups, assorted	1 "		1 50
" "	2 "		2 25
Soups & Boulli	2 "		1 80
" "	6 "		4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 4/16 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " "	....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OYSTER CRACKERS

The season for them has opened.
We make them fresh every day.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	...

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz ...	1 75
" " " " 3, 3 oz ...	2 00

FLUID BEEF.

JOHNSTON'S. MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FORREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filiatras, bbls	4	4½
" " ½ bbls	4¼	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6¾	7¾
" 3-crown Excelsior (cases)	8	8½
" ½ case	8½	8¾
Dates, Persian, boxes	5	5½
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " bags	4¾	4¾
" " cases	5½	7
" Anchor C, "	0	6
" " E, "	0	5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	6½	7
Fine off-stalk	...	..
Selected	...	7
Layers	...	7½
Raisins, Sultanas	4½	8½
" Cal. Loose Muscatele 50 lb. boxes	...	7
" Malaga:	per box	
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	.....
Fancy Vega boxes	....	....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons, 300's, fancy Rodhi	5 00	5 50
" 360's	5 00	5 25
" 340's, Palmero	... .	3 50
Oranges, Sorrento, 200's, per box	....	5 00

DOMESTIC

Apples, Dried, per lb	6½	6¾
do Evaporated	...	...

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	...	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters ...per box	....	1 50
Digby herring "	....	0 15
Sea Fish:		
Express Haddock per lb	....	0 06½
Cod "	.....	0 05½
B.C. salmon "	....	0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00	0 54
" Red Winter	0 00	0 53
" Goose	0 00	0 51
Wheat, Spring, No. 2	0 00	0 60
" Man. Hard, No 1	0 68	0 68½
" " No 2	....	0 66
Oats, No. 2, per 34 lbs	30	31
Barley, No 1 per 48 lbs	...	41½
" No. 2	...	...
" No 3	...	...
Peas	...	60
Corn	...	52

HAY & STRAW.

Hay, Pressed, "on track	8 50	8 75
Straw, Pressed "	5 50	5 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	....	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10
HORSE NAILS:		
Canadian, dis. 60 to 60 and 2½ per cent.		
HORSE SHOES:		
From Toronto, per keg	....	3 80
SCREWS: Wood—		
Flat head iron 77½ p.c. dis		
Round " " 72½ p.c. dis.		
Flat head brass 75 p.c. dis		
Round head brass 70 p c.		

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	.....	1 30
3rd " (41 to 50 ")	.....	2 90
4th " (51 to 60 ")	.....	3 20
5th " (61 to 70 "	.....	3 50
ROPE: Manilla	.....	0 09½ 0 10
Sisal	.....	0 06½ 0 07½
New Zealand	.....	0 07½ 0 08

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap	...	04¾ 05
" Screw, hook & strap.	03¾	04

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons ...per lb	...	4¾
No. 1 "	...	4½
No. 2 "	..	4¼
No. 3 "	..	4
TURPENTINE Selected packages, per gal	0 42	0 43
LINSEED OIL per gal, raw	....	0 53½
Boiled, per gal	....	0 56½
GLUE: Common, per lb	0 10	0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 11b. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F, 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	..	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
Marbots	11	12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	..... 0 20

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25
Snider's Soups (in 3 lb cans).	
Tomato.....	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	23	0 25
" dairy, tubs, choice	17	0 18
" low grades to com	0 12	0 13
Butter, pound rolls	0 20	0 21
" store crocks....	0 18	0 19
Cheese	0 10½	0 11
Eggs, fresh, per doz.....	0 11	0 11½
Beans	1 40	1 45
Onions, per bag	1 10	1 25
Potatoes, per bag	....	0 70
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 08½	0 08¾
Mess pork 18 00		19 00
Pork, shortcut, p. bbl.. 19 00		20 00
Hams, smoked, per lb...	0 11½	0 13
" pickled	0 11	0 11½
Breakfast Bacon	0 12½	0 13
Rolls	0 09	0 09½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 09	0 10½
Compound Lard.....	0 07½	0 07¾

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra.....	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke.	6½ 6¾
Sago	4¾ 5¼
Tapioca, ...	4½ 5¼
Goathead (finest imported)	6½

CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ ½or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	26	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	3

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto.....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4⅛
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases, 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8⅛
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40 lb. bxs., 1-lb pkgs ..... For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure.....	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch....	7½
Durham corn starch.....	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4¾
" " Kegs.....	4¾
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry.....	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	⅛

SUGAR.

	c. per lb	
Granulated	4½	...
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing.....	5½	6
Powdered, bbls	4⅝	5
Extra bright refined.....	4	4⅛
Bright Yellow.....	3⅜	3⅝
Medium "	...	...
Dark yellow.....	...	3¼
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton.....	....	10 00
Liverpool coarse.....	0 75	0 80

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST

Phœnix Coffee and Spice Mills, Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

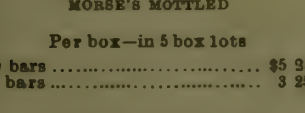
SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



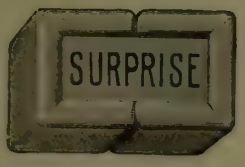
Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	2 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP

72 bars per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65



1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

Gunpowder—	per lb
Cases, extra firsts	42 50
Half chests, ordinary firsts	32 38
Young Hyson—	
Cases, sifted, extra firsts	42 50
Cases, small leaf, firsts	35 40
Half chests, ordinary firsts	32 38
" " seconds	17 19
" " thirds	15 17
" " common	13 14

PING SUEYS.

Young Hyson—	
Half chests, firsts	28 32
" " seconds	16 19
Hal Boxes, firsts	28 32
" " seconds	16 19

JAPAN.

Half Chests—	
Finest May pickings	38 40
Choice	32 36
Finest	28 30
Fine	25 27
Good medium	22 24
Medium	19 20
Good common	16 18
Common	13½ 15
Nagasaki, ½ chests Pekoe	16 22
" " Oolong	14 15
" " Gunpowder	16 19
" " Siftings	7½ 11

Congou— BLACK.	
Half Chests Kaisow, Moning, Pakling	12 60
Caddies, Pakling, Kaisow	18 50

INDIAN.

Darjeelings	35 55
Assam Pekoes	20 40
Pekoe Souchong	18 30

CEYLON.

Broken Pekoes	35 42
Pekoes	20 40
Pekoe Souchong	17 35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7⅛ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7s, extra value, 18 lb caddies	44
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted "	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST Phœnix Coffee and Spice Mills, Toronto

BUY . . .

The goods that will give you the best value for the money. Do this in every line, but more especially in such goods as Men's, Boys' and Youths'

BRACES

This you can do by purchasing from C. N. Vroom, St. Stephen, New Brunswick. His goods are made with the greatest care as to quality of material and workmanship. When you buy as here indicated you will have something that will

SELL.

— THE IMPROVED —

Globe Washboard

The Best Seller in the Market

Send for Quotations

CHAS. BOECKH & SONS,

MANUFACTURERS

Brushes, Brooms and Woodenware

TORONTO

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED **YELLOWS** **SYRUPS**

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

BARTON'S BAKING POWDER PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

OILS

Samuel Rogers & Co.
TORONTO

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.
HAMILTON

Sole Manufacturers.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

BARTON'S BAKING POWDER

PUREST, BEST AND GOES FARTHEST
Phœnix Coffee and Spice Mills, Toronto

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

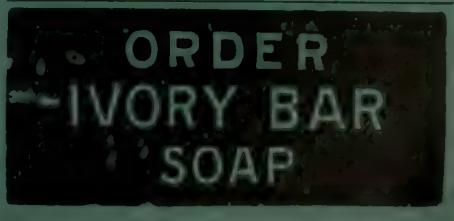
DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



No Dinner Table is perfect without one or two delicious Jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

FRUIT JARS

We have a full stock of all sizes. . . . .

• • •

GOWANS, KENT & CO. Toronto

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

• •

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S
'WELLINGTON'
KNIFE POLISH
The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

THE CANADIAN GROCER

VOL. VIII TORONTO, SEPTEMBER 21, 1894. No. 38

COLMAN'S MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

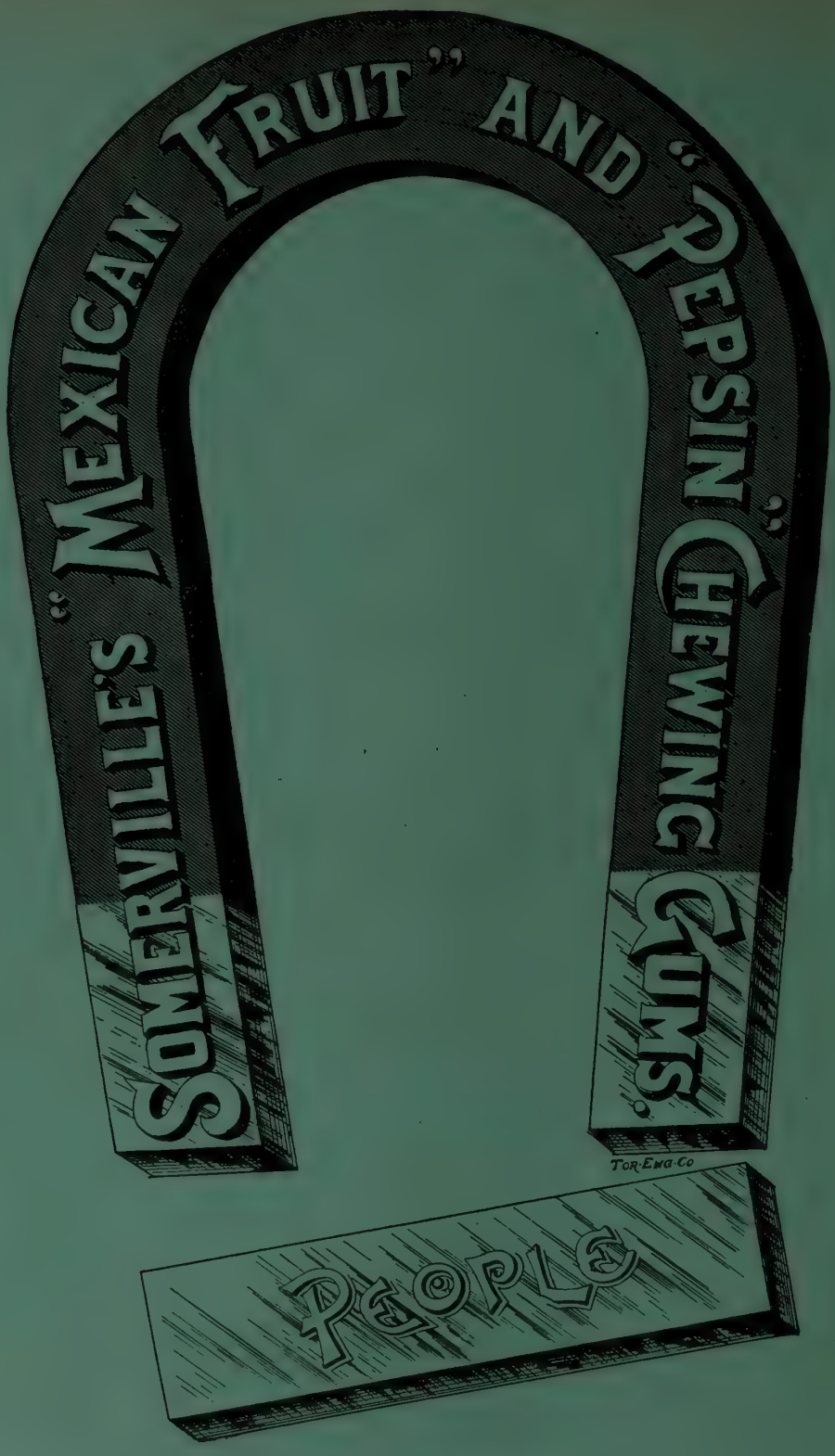
"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

FINE GOODS OUR SPECIALTY.

MUNGO CIGARS, EXCEPTIONALLY FINE.

MADE IN THREE (7 SIZES).

EL PADRE AND CABLE EXTRA.



SOMERVILLE'S "MEXICAN FRUIT"

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER.

C. R. SOMERVILLE
LONDON, ONT.

Standard Goods THE Best to Handle

FRY'S
Cocoas and Chocolates

ARE ABSOLUTELY PURE

.. 66 PRIZE MEDALS ..

It pays to sell them. Annual sales over 34,000,000

FOR **PURITY**

Bi-Carbonate of Soda

TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO. Ltd., Liverpool**

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

Lynx Salmon

Has Arrived. Maple Leaf, Beaver, Tiger, Columbia, are expected shortly. Having made large purchases we can quote low as the lowest for these choice brands Red Sockeye Salmon.

T. B. ESCOTT & CO.
LONDON

AGENTS:

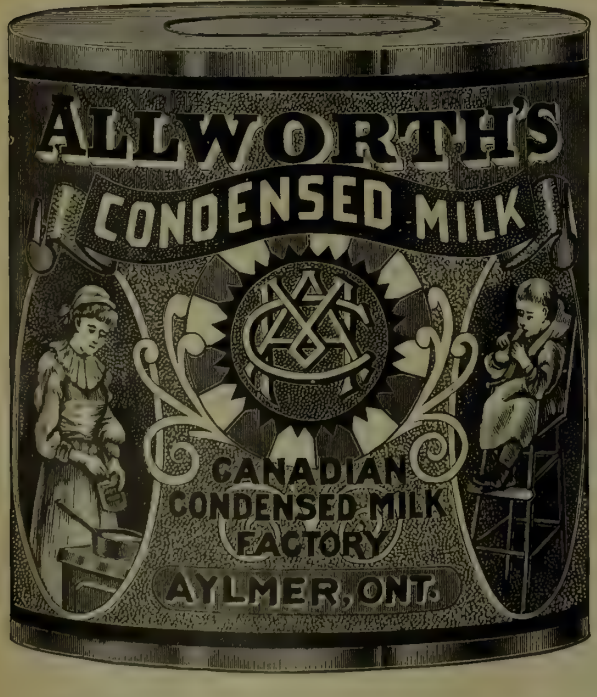
H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



Body and Richness

Purity and Strength

Are all combined in **Allworth's Condensed Milk.** It is much superior to common milk for Cooking and Baking, Tea, Coffee, Cocoa, Ice Cream or Fruit, and is **A Most Wholesome Infants' Food.**

G. C. ALLWORTH & CO.

Aylmer,
Ontario.

STRIKE HIM HARD

that is your grocery traveler for

PATERSON Woster Sauce

Forpricequalityandvalue

It has no equal.

ROSE & LAFLAMME

Agents . . . MONTREAL

For a few dollars paid regularly every month or quarter, you can have a safe built to order, just the size and style you want.

J. & J. Taylor

Toronto Safe Works

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

F. W. HUDSON & CO.

AGENTS TORONTO

Why It Sells

EVERYBODY LIKES IT

A Cup of Coffee Exclusively Delicious

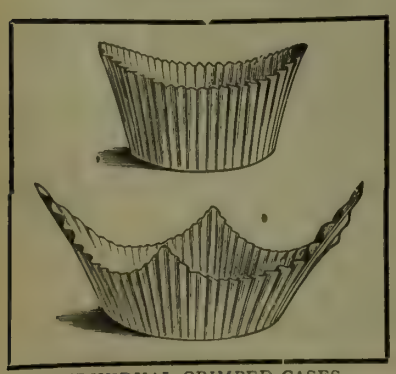
YOU WILL WANT NO OTHER.

TODHUNTER, MITCHELL & Co.

TORONTO

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Teas! Teas!

China and Japan are at war, but that does not affect the increase of sales of the celebrated "Fan" brand of

Japan, China, India, and Ceylon Teas

Get samples and prices from our travellers . . .

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO.'S

High-class **Jams, Jellies, and Marmalades**

We are making a specialty of

Orange Marmalade

In 1 lb. Glass Jars,
Price, $1.50 per doz., net.

Handsomely put up,
Orders can be booked now.

Write for Price List of other styles.

FRANK MAGOR & CO., 16 St. John Street MONTREAL

N.B.—Messrs. Southwell's goods are equal to any imported and superior to most. . . . . .

Fresh Herrings
Kippered Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.
Salt Herrings in Kegs

To the Trade

We beg to advise that the last trip of the S. S. "State of Georgia," sailing direct from Aberdeen to Montreal, will leave about October 10th. To avail of low **freights** on Messrs. Marshall & Co.'s Fish Products orders will require to be forwarded to us at once. Awaiting your valued favors.

We remain, very truly yours,

WALTER R. WONHAM & SONS
MONTREAL

Sole agents for Canada

A Rising Jewel *

THE "DIAMOND"

This Baking Powder stands alone, far beyond the reach of competition. Incomparably the purest, most economical, and efficacious. Good cooks endorse it everywhere. Have you handled it? If not, why not? You lose more than we do by not introducing it to your customers.

W. H. Gillard & Co., - - Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

PATERSONS PICKLES NEW STOCK

WM. PATERSON & SON

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 21, 1894 ($2.00 per Year) No. 38

J. B. McLEAN, President. HUGH O. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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NEW YORK OFFICE: Room 41, Times Building.
Roy V. Somerville, Manager.
EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

A HINT TO WHOLESALERS, ETC.

AS a medium for reaching the retail merchant the forthcoming Fall Number of THE GROCER will excel all its predecessors.

In appearance and in subject matter the number will surpass anything of the kind ever attempted in the country, or on the continent, for that matter.

Consequently, it will be more than usually interesting to retail grocers and general merchants, every one of whom, in the Dominion, will get a copy, subscribers and non-subscribers being treated alike in this respect. Then, of course, there is the foreign list of subscribers.

The hint to manufacturers and wholesale merchants is obvious.

Remember, the number appears October 5th.

THE GOOD TIMES ARE COMING.

TRADE is reviving. There is no doubt about it. It is in evidence every where. The farmer, the retailer, the wholesaler, the manufacturer, all are experiencing the fact.

At no time was trade stagnant in Canada. It was quiet for some months: In the first place because of the financial crisis in the United States and the general depression the world over, and in the second place because of our own tariff revision.

The influences which proved a drag on the trade of the Dominion have loosened their grip, while the good crops has engendered fresh motive power and set the wheels of the industrial machine revolving as they have not revolved for some time.

And unless we positively refuse to entertain them, better times can hardly be kept from our door.

The careful buying which has characterized merchants and manufacturers for some time; the closer scrutiny of accounts and shorter credits that have developed, and the general tendency obtaining of doing business on more businesslike principles, has purged the commercial body politic of many impurities and left it in good condition to reap the advantages accompanying a revival of trade.

In a word, like an athlete, the business men of the country have been well trained. From this out they should give a good account of themselves.

Now that the tide has turned, take advantage of it. Do not allow yourself to drift aimlessly with it. Get up and hustle. Be live, be energetic, plan and scheme for business, and thus hasten along the good times.

INJURING ST. LAWRENCE ROUTE.

THE controversy that is going on between the Allans and Mr. Huddart, the promoter of the fast Atlantic service, will benefit neither of the parties to it.

One thing, however, it will do: It will tend to injure the St. Lawrence route with the timid and the ignorant.

To ascribe that route dangerous is to perpetrate a libel thereon.

The route is not dangerous. Its freedom from calamitous accidents is an evidence of this; and the placing of a newer and faster type of steamships on the route, with the capacity to travel a few miles an hour more, is not going to sufficiently increase the liability to accident to make its serious consideration worth while.

The steamers built with the power to travel fast are built with the power to control themselves readily, while every day or hour saved in crossing the Atlantic means the lessening of the vessel's liability to be caught in storms or in fogs.

The opinion of the people of this country may be divided regarding the wisdom of Canada subsidizing a fast steamship service at the moment, but if the loyalty of Canada is judged rightly, there are no two opinions regarding the folly of belittling the St. Lawrence route.

The Allans and Mr. Huddart may fight until doomsday regarding their respective merits for veracity, but Canada does urge that they keep off her grass plot.

ANOTHER ALLEGED POISONING.

A MONTREAL lawyer ate canned tomatoes the other day. There was nothing extraordinary in this, but there was in the fact that shortly afterwards he was taken ill—the press despatches say with eating canned tomatoes.

The Packers' Association should, if it has not already prepared to do so, investigate the matter. As in previous instances of alleged poisoning from eating canned goods so it may be in this, the illness was induced by the carelessness of either the patient or some member of his family.

But this alleged poisoning case again suggests the advisability of the canners placing a brief list of instructions, to be followed by consumers, on the labels in order to prevent the contents of the cans being spoiled or the people being poisoned.

It is as safe to eat canned goods as any other food product; and the canners and the trade should take every opportunity to preach this gospel. THE GROCER does.

No sensible man doubts that canned goods have come to stay, but there are people who, when they read press despatches about cases of alleged poisoning from eating canned goods, become sceptical, and it is for the benefit of these good people that the Canadian Packers' Association should ascertain the truth regarding this, the latest case of alleged poisoning from eating canned tomatoes.

STILL STICK TO BUSINESS RULES.

WHILE better times are dawning, it is well, in the exuberance of realizing this, not to desert the cautious policy which has for some years been gradually developing.

Judicious buying, careful discrimination of accounts, short terms of credit, are principles which need to be closely followed, however good business may be. In fact, good times cannot long obtain after these fail to exist.

Bad crops may bring depression, but it is carelessness in buying and recklessness in credits that are the most potent causes of failure.

The man who has exerted all his strength in useless exertion on the plains below is not equal to the task of climbing to the top of the rugged mountain; nor is the merchant able to survive the periods of depression when they come round if during the good times he has neglected to observe the ordinary rules laid down for the government of business.

THE TEA MARKETS.

"NEVER," said a Montreal tea broker to THE GROCER, "has the course of the tea market been more satisfactory to importers and dealers generally than it has been this fall. In fact the only drop of discontent in our cup of satisfaction is the difficulty we are experiencing in communicating with primary markets. The rush of work on the cables is so great that it frequently takes days to get a message through where it was usually a question of hours. Aside from this the business done has been remarkably satisfactory, and now with light stocks buyers have in many cases been compelled to place their orders with importers at an advance in order to secure future delivery of supplies. All advices from primary centres point to values going higher. Some private letters that were furnished to THE GROCER may be interesting in this connection: A Yokohama letter states: "Settlements have averaged 1,000 piculs daily, arrivals being delayed in transit owing to the Government monopolizing the railways in forwarding troops for transportation to Corea. Stocks are small and prices higher. Demand has been principally for goods from medium to fine which are very dear. The third crop is nearly exhausted and a few parcels of fourth crop teas are being offered. Result of recent rains is being felt in the country and arrivals from now on are expected to be better both in leaf and in cup. Total settlements to August 31, amounted to 202,644 piculs against 195,609 piculs for the same period in 1893. Quotations on that date were: Choice, $31 to $33; finest, $26 to $28; fine, $23 to $24; good medium, $19 to $20; medium, $17 to $18; good common, $14 to $15, and common, $12 to $13."

Another private letter from Shanghai says: "In black teas a distinct advance for nearly all grades must be quoted as having occurred since we last advised you, brought about to some extent by an improved demand from the States, whither shipments have been heavy. Settlements for the interval total 27,000 half chests at tls. 11.75 to 23.75. Low grades after touching tls. 11.75 are now selling at tls. 12.25, notwithstanding every prospect according to native reports of a big supply of third crop common teas to follow. London buyers are chary of operating at present prices, sales so far received for the lower grades of first crop teas not resulting well. Good teas still continue to show satisfactory profits. Green teas have been given a marked stimulus in buying by the satisfactory results obtained on early Pingsueys at New York, coupled with the passing of the tariff bill and vague ideas that the war may sooner or later interfere with supplies. Added to this, shipments are being hurried forward at a rate never before approached, several overland cargoes beating any previous record. There has naturally been very little buying for England as there has been no possibility of working up any excitement about prospects for that market. The two comforting features to the situation are that total supplies of Pingsueys will not exceed 160,000 half chests, and that natives are evincing a desire to make purer teas. For all teas with fairly pure infusions have continually hardened, being now fully 10 to 15 per cent. above the lowest point."

NEW IDEA IN ADVERTISING.

F. S. Merritt, of Puddington & Merritt, St. John, has adopted a novel advertising idea in his store. He clips advertisements of specialties, etc., out of THE GROCER, and pastes them on the bent glass fronts of his show cases.

Customers while waiting to be served are attracted by the various advertisements. Often these are people who do not see newspapers, or skip the advertisements in the hurry to see the news. He does not crowd the cases with them, only putting three or four on each. He has found it a very effective advertisement—far ahead of the handsome lithographed and expensively-framed pictures that are used to adorn the bare walls along the top of the shop. Buyers hardly ever crane their necks to look at them.

Everyone who reads the advertisements does not buy at the time, but Mr. Merritt says he is continually hearing of results weeks and even months later. The effectively-written advertisement is the one that tells. That which crowds a page to describe its many good points he leaves alone, and uses the one which goes straight for the facts in the fewest words. One with an illustration is preferred. This form of advertising need not be confined to the grocery counter. It is equally effective in dry goods, in hardware and in books and stationery. We would like to hear later from any of our readers who try this experiment.

IMPROVED STORE FITTINGS.

PLATE glass cabinets are the coming style for store interiors, or rather they are now the fashion. No merchant, whether wholesale or retail, building a new place or refitting an old one, should complete his plans until he has first examined and found how far these cabinets can be adopted A number of stores in Canada are already using them to a limited extent, a result of a suggestion made in these columns some months ago. The only completely fitted store in this respect we have yet seen is a wholesale and retail hat and cap establishment in St. John, N. B. No doubt there are others, but we have not yet seen them. The whole side of this place is laid out in compartments about three feet wide by a height of about 70 inches. These stand on a ledge or side counter about three feet from the floor. Beneath this counter are drawers or shelves, or the space may be left open for boxes, cases or something of that sort. The compartments may vary from 6 to 18 inches in depth, and are fitted with adjustable shelves or racks. They have false backs painted white to reflect the contents. These wooden backs are used instead of the partition walls of the store so that the sash weights may drop behind them—between them and the wall. Each compartment has a bevelled plate glass front fitted into a sliding sash. It is balanced by two weights attached to the sides in the usual way, but instead of running alongside, the ropes or chains are carried over the top of the cabinet and down behind the false backs. No display space is thus wasted, and the weights are hid from view entirely. In the St. John store the sashes are 34½ inches from centre to centre, and 66 inches in height. There is only a half inch between each sash, and the wood work is all half inch stuff, the object being to have as much glass front as possible. The wood is thoroughly seasoned polished hardwood; the fitting must be done with great care. The sashes must run up and down smoothly, and at the same time every part must fit so close that dust and flies cannot work their way in, for after all, this is the greatest object to be gained by this arrangement. The amount of dust that blows in from the streets, no matter how careful business men are to keep the doors closed, seems to increase with the modern pavements, coal soot from tall chimneys, and the rushing electric cars, followed by clouds, which penetrate the smallest apertures. The flies are equally bad. There are few establishments in which there are not goods with their imprint. Grocers and

confectioners suffer most, and they above all others require the cleanest goods.

For firms who wish to be more extravagant, and fit all or part of their store in this way, the shelving may be lined with black velvet or plush, and have the back and sides of each compartment plate glass mirrors instead of painted wood. We noticed a small cabinet of this sort in a Winnipeg store. In another place plate glass shelving is used. These are better adapted for the finer classes of goods.

We will be glad to have further suggestions from the experience of others who may have adopted this style of fitting.

DOES FAKE ADVERTISING PAY?

Daniel & Robertson, of St. John, N.B., make short interviews with canvassers who work fake advertising schemes. "When we were young and verdant, and thought we knew it all," said Mr. Robertson to THE CANADIAN GROCER, "we went into hotel registers, circulars, posters, write ups and similar things. Many of them were nice in theory, but we could get no results.

"Then we tried newspaper advertising. That paid us, and we have used it ever since. For our country trade we have used calendars, not as an advertising ventu e, but as a souvenir They are getting common, and we are not using them now. We may possibly, however, adopt something new in this line. I am looking into the matter now, but we will not charge the expenditure to advertising account."

AMONG OUR READERS.

ST. STEPHEN, N. B., Sept. 12, '94.

FREE trade in lumber is not welcomed by the Canadians on the St. Croix river, which forms the boundary between the States and Canada. They have enjoyed this privi ege for years and now they are going to have competition. Owing to the diffi.ulties in keeping the logs of the two countries apart when floating in the same river, the Governments agreed some years ago on practical free trade. There were restrictions but they were not observed.

Milltown is a very enterprising town adjoining St. Stephen, N. B., and judging from the substantial character of the business done by the grocers there, the residents must be of the well-to-do class. They have several saw mills and a cotton mill, and it is said that a furniture and a sash, door and blind factory will shortly be removed there. Competition among the grocers is very keen. The two leading firms keep two wagons each canvassing for and filling orders. Instead of calling once a week for orders as is usual in large cities, or not all, as in smaller places, they call on every customer every day. There seems to be no reason why they should not agree among themselves to cease doing so or limit their calls to weekly instead of daily. In the face of it they all look prosperous. The town has now an excellent waterworks, and electric car and light system, and bears the impress of an enterprising and prosperous town which is making sure and s eady progress.

Mr. Ganong, who took over the estate of Ganong & Wilson some time ago, is making a big rush to get the business on a good footing and to increase it.

Almon I. Teed, who took over the business of C. D. Hill & Co. about nine months ago, is doing a very satisfactory wholesale trade in groceries, flour and feed. Mr. Teed personally covers the ground between St. Stephen and Woodstock, and his son, Ed. Teed, takes in the islands, St. George's and a few near-by points.

The St. Croix Soap Co. are making further enlargements in their works. This is the third large addition that has been made to their buildings since the present company took hold.

"I am only doing a small cash business now," said Thomas Gregory. "At one time I was pretty well off. I carried heavy insurance on my stock for many years, but we had a good fire department, and they quickly put out any fires we had in the town. I thought it was foolish of me to carry insurance, and took my chances on it. I cancelled my policy in January, and in May there was a large fire. I lost everything—all my years' savings. Times became hard, and I have never been able to recover my former position."

J. B. Robinson's general store business is now being effectively managed by his son, E. M. Robinson. They are doing a good farmers' trade in groceries and dry goods. Speaking to THE GROCER, he said: "There is a remarkably good feeling among the business men of the town. Last fall we went in with another firm and imported a carload of canned goods, thus being able to buy at lower prices. It is quite a usual thing for us to supply some of the other houses with butter and eggs."

E. W. Toal, who has been under the weather since Christmas from an attack of influenza, is thinking of selling his business. It is commonly reported that he can afford to retire, having been doing a profitable trade for 20 years.

P. F. McKenna reports money a little hard to get, but looks for an improvement as soon as fall trade opens. He handles a large amount of provisions and also does a good trade in boots and shoes.

"I like your articles on early closing," said F. Libby, a clerk in Inches & Grimmer's store. "We tried to follow them out here, but some of the houses pulled down their blinds, and keeping the doors ajar, caught all the chance trade in the evenings. By and by people began to find out that they were open and went there. Those who lived up to the agreement lost customers and we had to re-open in self-defence. These same people will never close on holidays either."

F. E. Rose has one of the most profitable stores in St. Stephen. He does a good farmers' as well as local trade, with a well-to-do class of customers who are not affected to any extent by booms or depressions. He is a strong advocate of the cash system. "Business men here," said he to THE GROCER, "are not so mealy-mouthed as they used to be in demanding prompt monthly settlements. They are not afraid to hand a man his account and ask him to pay it and promptly to. The cash system saves me fully $400 a year, not to mention losses from bad debts. Jobbers are very properly adopting the 30-day system, and retailers should do the same."

"If it were not for the unbusinesslike methods of some western confectioners with which we have to contend, we would be quite happy. We are doing a good business; their methods curtail profits." So spoke Mr. Ganong who does a nice grocery business in addition to his large confectionery works. "I am glad to see that THE GROCER is after them, for they affect retail as well as our trade."

CONCERNING RETAILERS.

ON Saturday Mr. Hutchinson, of Hutchinson Bros., Bracebridge, gave THE GROCER a friendly call. He reports that business was good dur ng the summer. "Bra-ebridge," he said, "is a town that never gets slow, as we have our two tanneries besides the saw mills to keep up the busine s of the place." The town is now putting in an electric light plant and waterworks, which will cost $25,000. It is an "up to date" town; business is largely done on the cash basis, and all s ores close at 6 o'clock sharp. Hutchinson Bros. moved into their new block (the old Danie's' stand) on Monday last.

T. J. Hamilton, Erin, has opened crockery, g assware and fancy goods in the store adjoining his present premises.

Dahl Bros., Erin, have been compelled by the growing demands of their business to add about 40 feet to their store.

J. Strickland, Cannington, has opened another branch store. This makes his third, and it is in Argyle.

The business of the late Samuel Ashton, general merchant, Hampton, who died a few weeks ago, will be carried on by his widow for the time being at least.

A. H. Beale, who recently managed the Patron store in Nestleton, has gone into business on his own account. Many of his old customers are said to have followed him with their patronage.

P. Lavrock, late of Port Elgin, has removed to Hamilton, and his business at the former place is being carried on by Mr. Goeble.

W. Calder, of Spence, has sold out his business in that place and opened up in Magnetawan. He was in Toronto last week purchasing stock.

J. W. McCULLOCH DEAD.

J. W. McCULLOCH, traveler in the Ottawa district for the Pure Gold Manufacturing Co., Toronto, is dead. His demise took place last week. Deceased had for some time been suffering from a bowel complaint. About three months ago he underwent an operation at the Victoria Hospital, Montreal. To all appearances it was successful, and for a while he seemed to be regaining his health, but about three weeks ago, however, he had a relapse, and went back to the Victoria Hospital for further treatment. He was destined never to leave that institution again alive, for the operation he underwent was more than his strength could bear, death taking place Saturday last. Deceased was 45 years of age and leaves a wife and one child. He resided in Ottawa. The remains were brought to Toronto and interred Monday last.

The late Mr. McCulloch was one of Pure Gold's oldest travelers, he having entered its employ some 11 years ago. His territory was at first in the north, but during the last six years he represented the firm in Ottawa and the east.

"We have lost one of our best travelers," said a member of the firm, "and it will be hard to replace him."

TWO-MANNERED PEOPLE.

PEOPLE who have two sets of manners, one for those arrayed in "soft raiment" and one for the wearers of homespun, often involve themselves in much difficulty and embarrassment, says an exchange. In their estimates of the lofty and the lowly they are constantly making mistakes and displaying the wrong set of manners before the wrong people.

A carriage dealer in the city had this fashion and was especially gruff towards those whom he suspected of shallow purses, and yet who were presuming enough to come and look at his wares.

He was standing in his door one day, when a stout man walked up, with a rough overcoat buttoned to his chin, and a pair of heavy unpolished boots on his feet.

"Good day," said the stranger, civilly: "Are you the owner of this estab ishment?"

"Well, I am," was the curt reply.

"Have you any fine carriages for sale?"

"Well, I have."

"Can I look at them?"

"You can do as you please; there they are."

The man must have wished to buy a carriage very much to have accepted such an ungracious permission. However, he seemed to take no notice of the dealer's boorishness, but examined the carriages carefully, and finally picked out one that pleased him. Its price was two hundred dollars, and he said he would call next day and inform him of his decision.

"Oh, yes," said the carriage dealer, "you will call to morrow, certainly," and he walked away whistling.

To his surprise he did call, and counted out his bills in payment. Greatly disturbed, the dealer looked him over from hat to boots, and then examined each bill with care to see that it was all right. He was now in a fever to learn his customer's name. "Perhaps he would like a receipt?"

"It might be as well," said the other.

"What name?"

"Washington Irving."

What a thunderbolt it was to the admirer of the great and the despiser of the lowly. His apologies began to rain down, but Irving waved them aside. He was too much of a gentleman to take pleasure in his discomfiture, as a narrow mind would surely have done, and bidding him a courteous "good-day," he left him to recover from his chagrin at his leisure.

No doubt Dickens would have made a good point of him in his next story, but Irving was too genial and kindly, and probably felt a sincere regret for his mortification, justly as it was merited.

A true gentleman is not one who puts on politeness as a mask. It is his true face that you see, and it never deceives you. It is a very unfavorable world for masks. The best art cannot keep them often from dropping in most inopportune places, and in most conspicuous noontide light.

COURTESY IN BUSINESS.

PEOPLE buy when in good humor, and are not apt to when they feel provoked, says Cash Grocer. There is no doubt about this. We are all largely influenced by our surroundings and those we approach.

A lady stops in at her grocer's to leave an order. Perhaps she has been shopping, and is on her way home, tired and disappointed in not finding on her shopping tour just exactly what she desired. Or, perhaps, there has been some unfortunate trouble at home—a trifle, it may be, but sufficient to make her irritable. In either case, she is not in a pleasant mood, and is visibly annoyed.

Here is the retail grocer's opportunity, if he is present, and, if he also be discerning enough to observe the humor the lady is in, he will not trust her to a clerk, unless he feels sure of that clerk's ability to be equal to his own. Even so, it would perhaps be best to flatter the lady by his personal attention. A pleasant, respectful bearing—not over-obsequious—and a self-evident desire to save the lady time; the exercise of a knack of making suggestions, if it is possessed, and a cheery manner generally, will, in such cases, smooth out the furrows of irritability from the lady's fair brow, and she will be absolutely cheered and rested without exactly knowing why, but her good opinion of the grocer will be further cemented, and what is of equal importance to him, she will have left him an order, including several important items which she surely would have forgotten if the grocer's diplomatic good nature had not been hypnotically employed.

A RETAILER'S ADVICE.

A SUCCESSFUL grocer in the Quaker city, while abroad on the Atlantic took occasion, accord ng to an exchange, to write to Secretary Smedley, of the Philadelphia Retail Grocers' Association, and give the younger grocers and aspirants for independence some good advice as follows:

"A word of council to young grocers—first, study your adaptations; if you are adapted to the business and like it, then make everything bend to accomplishing success, but remember this can never be done unless you have in the first good moral habits; this is the first qualifi ation; to my mind there is no such thing as what some would call luck. To my mind, based on experience pluck is luck, the old adage holds good, 'Keep your store, and your store will keep you'; let this be a motto, and depend upon it you must succeed.

"Again, never buy more goods than you can pay for when the bill becomes due; never make a promise, without you first see your way clear to fulfil it. Always try and discount your bills; it will pay you!

"Do not allow salesmen to persuade you to buy what you do not see your way clear to sell before the discount season arrives. You will find this an excellent plan—first, because it makes more money for you and all merchants hunt up the men that discount, with the bargains they have to offer.

"If you want to enlarge your business never do it by keeping your wholesaler waiting for his money; if you find it needful, go to some friend and borrow what you require and pay interest. By this means it enables you to be always independent and respected. That was the plan I adopted in my business life, and I recommend it to any young man; it is bound to succeed if these suggestions are adopted. Last, but not least, never lose faith in yourself, and aim high, and you will 'get there.' I will close with the words of Solomon: 'See'st thou a man diligent in business he shall stand before kings, and not before mean men.'"

Established 1850

Mail us your orders at once for

FRUIT JARS

We have all sizes in stock at

Old Prices

The chances are in about ten days there will be no jars in the market.

JAMES. A. SKINNER & CO.

Toronto, Ont. Vancouver, B. C.

JAPAN
CHINA
CEYLON

TEAS

BOUGHT
BEFORE
ADVANCE

And which we offer to the trade much below present values.

Lucas, Steele & Bristol - - Hamilton

New Raisins

Now in store { FINE OFF-STALK VALENCIAS
EXTRA SELECTED VALENCIAS
3 CROWN CLEANED CURRANTS

BALFOUR & CO. HAMILTON.

RAM LAL'S

PURE INDIAN

Package

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.

...Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co. WHOLESALE AGENTS Hamilton

TRADE CHAT.

J. J. LAWRENCE and family, who have been running a grocery in Tilsonburg for a short time, have removed to Florence.

The Toronto dealers in coal have reduced prices to $5 per ton.

The Aylmer Cider Works is running now at its fullest capacity.

The Delhi Canning Company's factory has been running night and day lately.

D. L. Schultz, Guelph, shipped last week the first car of turnips this season to New York.

The Aylmer Canning Company will start their apple evaporator in about a week's time.

The Ridgetown canning factory is doing a rushing business in corn and tomatoes, working night and day.

Anthracite coal now sells in Winnipeg at $7 50 per ton, which is a reduction of $3 from last year's price.

When a merchant begins to purchase advertising space he soon finds himself in need of additional space in his store.

The Marsh Hill creamery, situated about five miles from Uxbridge, and owned by Tomlinson Bros., was destroyed by fire Friday. About 60 tubs of butter, together with the entire plant, were burned. Loss estimated at about $3,000. Insured for $1,700 in the Guardian. Cause of fire unknown.

John Riley's grain elevator at Cypress River, Man., was burned Sunday with 10,000 bushels of wheat belonging to farmers of the district.

Business men of New York city, who employ 20,000 boys, have determined to give the preference to boys who do not smoke cigarettes.

Qu'Appelle Board of Trade is endeavoring to get a Government creamery for that town, and there seems every probability of its being successful.

New post-offices were opened in Ontario on September 1 as follows : Gertrude, East Simcoe ; Inglis Falls, North Grey ; Kintyre, West Elgin ; Rock Hill, Muskoka

The Hamilton, Grimsby and Beamsville electric railway will likely be pushed on to Beamsville this fall. It is said it will also be built to the beach next summer.

A. W. Wright, traveler for Watts' soap works at Brantford, was burned to death at the American hotel in Port Elgin recently. He took a fit and fell on the lamp, causing the fatality.

Edmonton is the centre of the fur trade ; there is gathered the furs from the Mackenzie, Peace, and Athabasca rivers, Lac la Biche, Jasper Pass, and even British Columbia. About $250,000 worth of furs have already been marketed there this year, and large shipments are reported on the way.

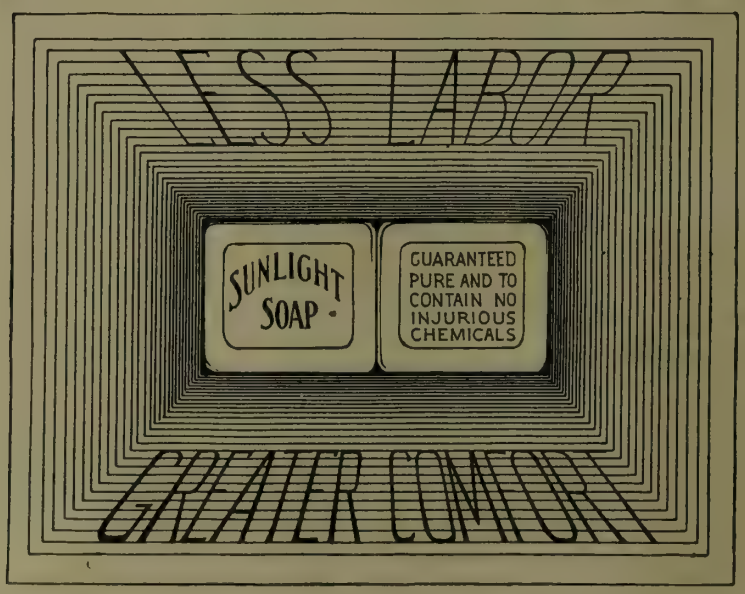
The Calgary Irrigation Co. have filed the necessary plans with the Interior Department and will make application for the right to divert sufficient water from the Elbow river to irrigate lands amounting to 45,000 acres.

The tobacco crop of Kelowna, says the Midway "Advance," promises very well. The plants are three feet high and are still growing. Tobacco growing, if the experiment should prove successful, may become an industry at the Mission.

A branch of the Retail Merchants' Protective Association of Rochester was organized in Simcoe the other evening. Wm. Sutton was elected president, and Geo. Kilpatrick secretary. Nearly all the business men of Simcoe are members.

Important results to Canada have followed a survey of the boundary between Canadian and Alaskan territory. One of the most notable is the discovery that Mount St. Elias, so long regarded as the giant mountain of the continent, is in Canadian and not in United States territory. The height of the mountain was found to be 18,023 feet, considerably higher than the estimate given by the numerous exploring parties of the geological survey. A. M. Burgess, Deputy Minister of the Interior,

BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

OUR VALUES

in Choice and Medium **Japans . .**

Are **"Second to None."**

Likewise **Congous and Hysons**

Davidson & Hay Wholesale Grocers and Importers **Toronto.**

says the results of the season's survey would, he believed, establish the justice of Canada's claim to still more important points in the disputed territory.

A meeting of the creditors of Hirst Bros. was held at Nanaimo on the 8th inst. Settlements will be made in full, the creditors giving an extension of the time for payment. James Hirst will carry on the business under the name of James & George Hirst, the former firm retiring.

The total receipts for the Industrial Exhibition amounted to $68,937.95, as against $71,961.05 last year, a decrease of $3,024.10. The attendance was actually greater this year, but the decrease in receipts is attributable to the falling off in the grand stand takings on several rainy afternoons, on which no performance could be given.

A carload of Ontario fruit reached the city this morning in poor shape. The fruit is now being sold retail here at hardly paying prices—that is, to the grower. Large baskets of very fine peaches are being sold for seventy-five cents each, and when the fruit is in a damaged condition, for less than half that price.—Brandon correspondence, Winnipeg Free Press.

People often read and hear of the mammoth trees of British Columbia, but are not aware that we have very large trees in this province. There is an elm tree on David Scott's farm at St. Croix, Hants county, that measures 19 feet 6 inches in circumference, and the branches shade over a quarter of an acre of land. This elm tree should be seen by tourists who pass that way with their wheels.—Chronicle, Halifax.

The statement of circulation and specie on 31st August shows the necessity there was for the act of last session extending the issue, as the amount of Dominion notes outstanding on that date was $22,094,124, the largest ever known. The amount of gold held was $10,323,800, and of guaranteed debentures $1,946,667. The excess of gold and guaranteed debentures over the amount required by law to hold was $5,175,467. The deposits in the Government savings banks during August were $304,870, and withdrawals $300,867. The balance at the credit of depositors was $17,587,025.

Iona correspondent of St. Thomas Journal: The somewhat unexpected and sudden death of J. J. Campbell, our merchant here, has cast a gloom over this locality which will not soon be dispelled. Mr. Campbell had been ailing for some six months, but not until the last two weeks was he confined to his bed, when the best medical aid available was brought into requisition. Notwithstanding every effort he gradually weakened, and Sunday morning he passed peacefully away. To say he was a man without a fault is hardly an exaggeration, and the deep sorrow that possesses both old and young over his death is very indicative. He was 58 years of age, and leaves an aged widow and no family.

BUCKWHEAT FLOUR

WE . . HAVE IT . .

(SELF-RISING)

Ready for immediate use.
Needs no Salt, Baking Powder or Eggs.

A perfect self-rising flour superior to all others for making delicious griddle cakes.

In 2½ lb. packages
2 doz. per case.

In 5 lb. packages
1 doz. per case.

Order at once. Your customers will be delighted with it. We are ready to fill all orders promptly from this year's crop.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

All wholesale grocers sell it.
Insist upon having our goods.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

AFTER THE FAIR

Our new "Eagle" Brand Japan
"Eagle" Brand Ceylon TEAS

NEW VALENCIAS
Arguimbau's and Morand's

Are second to none in the market
Now in stock.

M. Masuret & Co. - - London, Ont.

PERSONAL MENTION.

D. H. CURRIE, grocer, Ottawa, who was in Toronto visiting the Fair, made THE GROCER a call Saturday. He said trade has been fair in Ottawa.

J. Ashton, of Enfield, was in Toronto last week.

J. J. Philp is opening out in Winnipeg as broker in fruit and provisions.

T. J. Hamilton, general merchant, Erin, has opened out a crockery, glassware and fancy goods branch in the store adjoining his present premises.

Robert Stewart, Davidson & Hay's representative in the Niagara Peninsula and the West, was in Toronto during the past week. "Bob" has only recently recovered from an attack of typhoid fever, which laid him up for six weeks. His genial face and winning ways will be welcomed by his friends and the trade in the West.

These were among the country customers who visited Eby, Blain & Co.'s warehouse during the Exhibition: T. Henderson, Milton; R. R. Hopper, Claremont; Mr. Rowe, Belleville; D. W. Ross, Parry Harbor; B. Savage, Richmond Hill; R. Bradfield, Aurora. Friday—Fred. Walton, Parry Sound; Mrs. P. Worden, Hillsburg; T. H. Goodison, Streetsville; M. Naughton, Richmond Hill; G. Hagerman, Zephyr; Miss Flo. Hagerman, J. Hagerman, Jr., Sutton West. Saturday—F. Halliday, Brooklin; M. Parr, Blackstock; Mr. Simms, Little Current; F. M. Stafford, of W. J. McFarland, Markdale; Mrs. McIlroy, Concord; Castle Fox, Port Whitby; C. Throop, Cobourg; D. J. Miller, Gore Bay; Fred. Rogers, Enniskillen; Caverley & Co., Woodville; Wesley Saylor, Trenton; Mr. Brook, Fenella; W. B. Nash, Woodville; Thos. Williamson, Pontypool; A. Wallace, Jr., Belleville; C. Lundy, Newmarket; W. H. Pogue, Little Britain; A. Sleep, Seagrave; Fred. Rogers, Enniskillen; J. Richards, Rocklyn; W. A. Grier, Owen Sound; Geo. Upton, Alliston; W. H. Benson, Picton; Wm. Brattz, Parry Sound; Jas. McCaffrey, Box Grove; G. H. Powell, Vandorf; Mr. Henry, Kenilworth; R. Troy, Oshawa; Frank Garfat, Port Hope; M. Bick, Sunderland; W. J. Dodds, Charleston; Mrs. J. McCullough, Goodwood; W. Shire, Elsinore; J. H. Farrow, Hawkstone; J. W. Watson, Miss Watson, Minden; E. Berwick, Shelburne; D. R. Duncan, Owen Sound; W. C. Hazelwood, Wroxeter; Jas. McKeown, Havelock; G. C. Church, Burk's Falls (Muskoka); R. A. Smith, Newmarket; R. J. Orr, Fairmount; P. McGaw, Kincardine; J. W. Sanderson, Wroxeter; P. Welch, Springfield; A. Campbell, Lindsay; N. Wilson, Redwing; G. S. Sharp, Pontypool; O. Lloyd, Holland Landing; H. Ball, Thornton; J. S. Boddy & Bro., Bradford; J. Dunfee, Port Hope; Frank Stewart, Newmarket; T. Mulcahy, Orillia; Robt. Perry, Bracebridge; Wm. Orr, Brechin; John Reynolds, Paris; P. J. Scollard, Ennismore; Joseph Ball, Warminster; G. Laing, Peterboro'; S. Davidson, Pt. Arthur; J. M. Butler, St. Catharines; E. J. Eccleston, Huntsville; R. Y. Blyth, Belwood; J. K. Applebe, Trafalgar; Geo. Suggitt, Valentia; John Dyke, Siloam; Mr. Reith, Grand Valley; M. Kemp, Brighton; Miss Murphy, Loretto; Jas. McLean, Mt. Pleasant; J. M. Burt, Huntsville; P. Potvin, Byng Inlet; C. Mellish, Carville.

A GLUT OF FRUIT.

Boston Globe: There is a glut in the fruit market this year. In the words of one of the largest fruit dealers, the market is drugged.

There is a superabundance of apples, pears, peaches and grapes, the first named being the most plentiful of all.

The prices this year are much lower for apples of all kinds than they were last year, and there is little probability that they will be advanced materially before the close of the fruit season. Excellent apples can be bought, the dealers say, at prices ranging from 30c. a barrel upward. In past years the same quality of fall apples have brought anywhere from $1.25 to $1.50 a barrel at this time. The crop this year has been a tremendous one, which accounts for the great fall in the price of the fruit.

Delaware peaches are a comparative failure, however, so all that the dealers have to rely upon are the Jersey and Maryland qualities, which are a good crop, but will not last very long. Good peaches are selling from 90c. to $1.50 a basket, and there is a considerable demand for them at these prices.

Pears, too, are plentiful, every description of the fruit being in advance of the crop of last year. They bring from 50c. to $1.75 a bushel, according to the quality. The price is about the same as it was a year ago, so that there is really no change because of the abundant crop.

Grapes sell for about 25c. a basket, the price which they fetched last year, the crop this season being a very heavy one. This season is expected to end in about three or four weeks more.

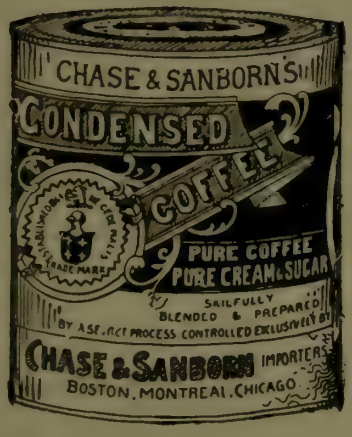
We offer TO ARRIVE a fine lot of
"LOOSE MUSCATEL" RAISINS
In perfect order.
Price moderate.

Also JUST RECEIVED
About 200 barrels Syrup.
Fine Quality.
WRITE FOR QUOTATIONS AND SAMPLES.

Laporte, Martin & Co. St. Peter Street, Montreal

J. F. EBY HUGH BLAIN

Chase & Sanborn's



Coffees

Every live grocer handles them.
It pays every live grocer to do this.

Do You Handle Them?

Coffee that has pleased millions will please a few more—Send us trial order.

NOW

Batger's

Nonpareil Table Jellies

WILL SELL

How is your stock?
These are the finest
Jellies put up.

September

Is a great month for Butter and Cheese. To make good butter, good salt must be used. The **BEST** salt is

HIGGIN'S "EUREKA"

Fine English Dairy Salt

Write us for prices.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

AGENCIES

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Sept. 20, 1894.

GROCERIES.

THERE is a lull in business this week; it is the calm after the hurry and bustle of the exhibition. The travelers are again upon their respective routes, and a reawakening may be looked for in a few days. Teas continue active and advancing in prices. There is a falling off in the demand for sugars, but the price remains firm. Syrups are quiet and scarce. Molasses are in rather better demand. A little more enquiry is reported for canned peas, but other kinds of canned vegetables are still dull with prices steady. The second shipment of new Valencia raisins is arriving, and advices confirm the firmness of prices in the primary markets. Butter and eggs, particularly the latter, are firmer. New dried and evaporated apples are beginning to be offered, but there is a wide range in the prices asked.

CANNED GOODS.

Two of the canneries affiliated with the Canadian Packers' Association have been offering independently of the selling committee during the week, and on some lines they have been quoting prices somewhat lower than those fixed by the Association. It is, however, asserted by representatives of the Association that the erring members will be again brought into line. Peas are beginning to show a little more life, an increased demand being reported for them at from 80 to 90c., the inside figure being for old pack. Quite a few extra sifted have been going out at $1.45 to $1.50. Tomatoes and corn are quiet and unchanged at 85 to 90c. The Packers' Association is again quoting futures on vegetables and fruit, and it is said the organization will advance the price of canned vegetables 2½c. per dozen October 1. Nothing particularly new has developed in regard to canned salmon. Prices are firmly held at the advance on the Coast, and the inducements held out by the English market appear to make the canners independent of the home market. Advices received by a local jobbing house quote new red salmon at $1.20 to $1.25 on the Coast. On the spot $1.25 to $1.35 are the ruling prices for red salmon, while as low as $1.20 is quoted in some instances, not all the houses apparently having followed the primary markets in advancing prices. Cables are quoted at $1.10 to $1.20, according to grade. An increasing demand is reported for lobsters at $1 85 to $2 for talls, and $2.30 to $2.50 for flats. Demand is easing off for meats. Fruits are quiet and unchanged at these quotations: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

Rio kinds are scarce and more attention has been turned to Maracaibo in consequence. We quote green, in bags, as follows: Rio, 20½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Demand is still brisk for fancy imported Japan rice at 5¾ to 6c., and there is not a large quantity to be had here. "B" rice is moving fairly well. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade is good, particularly in pickling spices. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Advices received by a local broker state that the great shortage on the crop of walnuts prevents any quotations being made in advance, and only open orders have any chance of being filled for the Christmas trade. The crop is also two weeks later than last year, which is regarded as quite as serious for the Canadian trade as the question of price. Regarding Terragona almonds, advices state that the first direct shipments will cost about 2c. more than last year. Local trade is quiet and featureless. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.: Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The activity is not as pronounced as it was a week ago, and no difficulty is now experienced in filling orders. Prices, however, are still steady at $4 45 to $4.50 for granulated and 3¾ to 4c. for yellows; raw, 3½c.

N. Y. Journal of Commerce: On market for raw sugars the majority of trade appear to think that if top prices have not been reached they are pretty near it, and as all the free sugars left pay a handsome profit, it is considered probably just as well to meet demand when it develops. Offerings, at least, are fair, and with the decline in refined there seems to be an idea that there may be more of an inclination to realize.

Willett & Gray's Weekly Statistical: Meltings have been reduced, but the demand is reduced still more, and is surprisingly small for the season, and it must be admitted that the invisible stock of refined in the hands of the trade is large, and is being used to supply consumers. The excess of melting is, therefore, more or less fictitious as to increased consumption, which must be equalized by a small demand for some time to come. It is not likely that a reduction of prices would facilitate business, and yet it is scarcely to be expected that cutting of rates can be avoided, when a competition for business begins. The above applies only to hard sugars. The soft grades have had an excellent demand this month and deliveries of some grades are still delayed. The main features, however, of the raw and refined sugar trade indicate top prices of the present campaign and a general if gradual recession to the new campaign basis, whatever that may prove to be. Foreign refined may play an important part in the coming campaign.

SYRUPS.

Business is higher in volume, but there is still a scarcity of the article. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

"SALADA"
CEYLON TEA
In Lead Packets—1 lb. and ½ lb.
Retailed at 30, 40, 50 and 60 cts.

For DOWNRIGHT
"Standout" Value in Cup
"SALADA" IS SIMPLY Incomparable

If we have not already an Agent in your town drop us a card, we will supply all information and samples.

P. C. LARKIN & CO.
25 Front St. East. TORONTO.

MARKETS—Continued

MOLASSES.

Demand for molasses has improved lately. This applies particularly to the Barbadoes kinds at about 28 to 32c. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The tea market continues active and strong. A cable received Thursday by a local broker quotes Indian tea firmer. Both Indian and Ceylon teas continue to sell freely in London, with a hardening tendency in price. Cheap China black teas are still advancing, and some excellent values are being shown by representatives of China tea houses at 15c. Samples of new green teas are arriving. There is a marked scarcity of all green teas except Pingsueys, and any offered are readily taken. The jobbing houses are still doing a good trade in new season's Japan teas, low and medium grades, at from 14 to 17c. and 20 to 25c. respectively. Medium grades China blacks are active at 18 to 22c. Quite a few Young Hysons are going out at 20c. for medium and 35c. for fine teas. Indian and Ceylon teas are moving fairly well at 25 to 30c.

DRIED FRUIT.

The few hundred boxes of new season's Valencia raisins noted to have arrived last week have been almost cleaned out, but another shipment is arriving this week, and as high as 7½c. has been obtained for the few off-stalk that are to be had. Orders are being booked for second shipment at 6c. The advance in the price of Valencia raisins, previously announced as having taken place in the primary markets, has been maintained. Detailed reports of damage to the curing crop by rains have not yet been received, but cable advices from all quarters confirm what has already been said in this respect, and announce that it applies to half the crop.

CURRANTS.

Demand for currants is light and prices unchanged. Quotations are: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases. Prunes are much as before. We quote: U's, 5½ to 5¾c.; B's, 7½c.; bags, 3¾c.; casks, 4½ to 5c. The Avalona, the second direct steamer, has completed loading at Patras. The market from the opening till to-day has been a steadily declining one, but it is generally believed that prices have touched bottom, and a reaction is looked for, the latest purchases on the Avalona having cost quite as low as those made at the same time last year, whereas the crop is certainly not more than 75 per cent. of that abnormal yield.

A few case prunes of the better grades are going out at 7 to 7½c. for "B"; "U," 5¼ to 5½c.; "A," 9c.

BUTTER AND CHEESE.

The butter market is firm and higher. Good butter is scarce and wanted, while low grade is accumulating. A buyer has just returned from covering territory in which there are some 5,000 packages of butter held without buying a package, his views and those of the sellers being too far apart. Holders' ideas are from 15 to 16c. f.o.b. outside. Creamery tubs and pound prints are in good demand in consequence of the scarcity of choice dairy butter. Receipts of dairy pound rolls are almost nil. The ruling price for good dairy tubs is 17½ to 18c., with 19c. being occasionally obtained for something extra choice. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 19c.; bakers' butter, 12 to 13c.; pound rolls, 20 to 21c. Creamery—Tubs, 20 to 21c.; pound prints, 23 to 25c.

Cheese is firm and higher at 11 to 11½c., but prices are interfering with the consumption, and demand is only fair.

PROVISIONS AND DRESSED HOGS.

Long clear bacon is firm. A bid of 8¼c. for a carload lot was refused Monday, and it is learned that one house refused 8½c. for a two-ton lot. Demand is good for long clear, while stocks are small. There are practically no smoked backs on the market. All dressed hogs coming in are wanted at from $6 75 to $7.

BACON—Long clear, 8½c. for car lots and 8¾ to 9c. for small lots; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Large, 22 lbs. and over, 11c.; medium, 15 to 20 lbs., 12½c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, tierces, 9¼c.; tubs, 9¾c.; pails, 10c.

BARREL PORK—Canadian heavy mess $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

The market is a little easier in lemons on account of a falling off in the demand. There are a few Jamaica and Rodi oranges on the market, but the quality of the latter is so bad that prices are without quotable basis. Peaches are in good demand, all arriving being taken. Except a few high-priced kinds, plums are practically out of the market. Both the supply and the demand is large in grapes. There is an improved demand for apples at rather better prices. Watermelons are out of the market, and the demand for muskmelons exceeds the supply. Bananas are in good demand with supply light. We quote: Oranges—Rodis, $2.75 to $3 per ½ box. Lemons—Maoris, $4.50 to $5; Palermos, $3.50 to $4; Messinas, $3 50 to $4; Sorentos, $4 to $4.50. Bananas 75c. to $1. Muskmelons, $1.50 per brl. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Peaches, 50c. to $1 per basket. Pears, Bartlett's, 60c. per basket. Apples, $1.50 to $2 per brl. Grapes, 2 to 3c. per lb. Sweet potatoes, $3.50 per brl.; Jerseys, $4 per brl. Crab apples, 25 to 40c. per basket.

COUNTRY PRODUCE.

BEANS—Quiet and steady at $1.30 to $1 35, in bushel lots; $1.35 to $1.45 is asked for choice hand picked first samples.

EVAPORATED APPLES—Are beginning to be offered freely, but the market is without a reliable basis just now. Some holders are asking 8 to 9c., but we hear of sales at 6½c. f.o.b. factories, and 7½c. delivered here.

DRIED APPLES—Prospects are for a large crop and correspondingly low prices. Offerings are being made about three weeks earlier than last year. Transactions are reported at 4¾ to 5c. f.o.b. outside.

EGGS—A good many eggs are being shipped to the English and United States markets, and prices here are higher at 13 to 14c.

POTATOES—There is a good demand for good stock, but the quality as a rule is not of the best. Sales are reported on track at 55 to 60c. in carload lots; jobbers are getting 65 to 70c. out of store.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 867. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

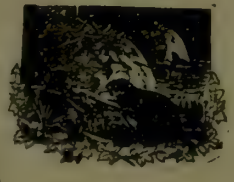
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

FISH HADDIE OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

- We have them -

Peanuts

Roasted or Green

Fresh Goods -:- Best Values

CLEMES BROS.

TORONTO

MARKETS.—Continued

ONIONS—Market quiet at $1.10 per 80-lb. bag.

HOPS—Dull at 12½ to 15c., with quotations for old nominal.

HONEY—Demand fair. Extracted is quoted at 7½ to 8c., according to quantity; and sections at 12½ to 13c. per lb.

FISH AND OYSTERS.

White fish is scarce. So also is medium-sized trout, while large trout are too plentiful. There is no lake herring to be had. Demand is good for small fish, but large are not much wanted. The weather has been too warm for trade to be good in oysters. We quote as follows: Salmon trout, 6½ to 7c.; skinned and boned codfish, 6½c.; shore herring, $4 per brl.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Labrador herring, $2 50; ditto, split, $3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; white fish, 7 to 7½c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 8c.; Digby herring, medium, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.25. Oysters, $1.50 per gallon.

SEEDS.

With demand for fall sowing about over, there is a somewhat easier feeling in timothy seed, although prices are nominally unchanged. Alsike has been steady for the past week, but if tenor of cable advices received Tuesday is maintained prices must be reduced, especially for inferior grades. We quote, f.o.b. points of shipment: Alsike, $5.50 to $6.30 per bushel, and timothy, $2 to $2.75.

HIDES, SKINS, WOOL AND TALLOW

There was an advance of ½c. last week, and we now quote $4.25 for cured and $3.50 for No. 1 green hides. There is a ready sale for all hides offering.

SHEEP SKINS—All arriving taken, but receipts are light. We quote 45c.

WOOL—There has been some enquiry during the week. Some local mills have been buying, but they are not willing to give a substantial advance, and are buying from hand to mouth. Prices are about ½c. higher at 17½ to 18c. for medium fleece wools.

TALLOW—Is a little scarce, but in spite of this the market is not firm. We quote rendered at 5¼ to 5½c. for prime and 3½ to 4½c. for inferior; rough, 2c.

PETROLEUM.

Trade is still brisk at previous quotations. A reduction has been made in the price of empty barrels. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

MARKET NOTES.

A large shipment of syrups in two and three gallon tins arrived this week for

POTATOES Wanted, a few cars of choice large potatoes. Write or wire us price F. O. B. cars or delivered Toronto.

WM. HANNAH & CO.

78 Colborne St., Toronto.

Commission Merchants.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 and 68 Colborne St.

TORONTO.

EGGS have advanced in price considerably the last week and will go still higher. Shipments now should do well as the market is practically bare.

BUTTER in good demand and stocks cleared up daily. The tendency if any is a little easier.

Beans, Apples and Onions in good demand.

ALL LINES OF PRODUCE HANDLED.
EGG CASES SUPPLIED.

MARKETS—Continued

Davidson & Hay, who claim to be offering them at lower figures than an equal syrup could be sold for in barrels or half barrels.

M. Masuret & Co. report a big demand for British Columbia salmon.

Smith & Keighley report large sales of new Valencia and Sultana raisins.

Aikenhead & Sloan will be able to start freezing operations after October 1.

Dawson & Co. have in warehouse shipments of Maori and Sorento lemons.

Ireland National Food Co. report good demand for their rising buckwheat flour.

Perkins, Ince & Co.'s second shipment of new season's Valencia raisins is to hand.

Perkins, Ince & Co. have to hand a shipment of Sphinx prunes in 55 pound cases.

The "Salada" Ceylon tea exhibit in London is attracting a great deal of attention.

A consignment of Brown & Polson's corn flour is to hand this week with Davidson & Hay.

Smith & Keighley are offering Porto Rico molasses at 32c. in barrels and 35c. in half barrels.

J. W. Lang & Co. have still a few boxes of first shipment of new season's Valencia raisins.

Davidson & Hay expect the arrival of their third shipment of new Valencia raisins in a week.

Sloan & Crowther have just arriving a shipment of new season's Pingsuey tea; also first Young Hysons.

F. A. Gonne, of Chatham, has a sign on his window stating that he is the agent for "Salada" in his town.

W. Boulter & Sons' cannery in Toronto is in full operation. Besides men and boys, some 75 girls are employed.

A fresh shipment of prunes has just been received by Eby, Blain & Co.; also of Noble's "Scripture" brand lobster.

Invoices of the first shipment of new French prunes are to hand, and the goods will be on this market within two weeks.

M. Masuret & Co. have new Valencias (Arguimbau and Morand), in stock. The sample this season is fine and demand brisk.

Charles Boomer, of Warren Bros. & Boomer, who has been in Great Britain some weeks, is expected home in a couple of days.

P. C. Larkin & Co. report that during Toronto Exhibition they received twenty-seven applications for agencies for "Salada" in different towns throughout Ontario.

M. Masuret & Co. report a good demand for their "Eagle Brand" Ceylon tea in half-chests, caddies, and six-pound canisters.

The T. A Snider Preserving Co., Cincinnati, O., have entirely gone out of the manufacturing of fancy soups, and will now confine itself to the manufacture of tomato catsup and soup.

W. Paterson & Son have their new "pickles" now ready. See ad. page 6.

M. E. Gillard, W. H. Gillard & Co.'s special tea man, reports his sales of new season's Japans in advance of any other season.

Aikenhead & Sloan have got in a carload of smoked herrings in half barrels. The firm is also handling large quantities of haddies.

Rutherford & Harrison state that their sales of creamery pound prints on local account aggregated 6,000 pounds during the Exhibition.

Samples of several invoices of teas are to hand with Lucas, Steele & Bristol. This firm claim this season to have done a larger tea trade than for years.

N. Irvine, who takes the Wiarton and Southampton lines for Lucas, Steele & Bristol, has returned from his holidays, looking none the worse of the rest.

G. F. Marter & Son (successors to Barton, Son & Co.), Phœnix Coffee and Spice Mills, have removed to larger premises at No. 1 Jarvis street, corner of Esplanade.

J. A. Carthew, the Skeena River canner, has this year put up 1,000 barrels of salmon. This is the largest quantity ever put up in one season.—News, Vancouver.

Eby, Blain & Co. report large sales of Bensdorp's Royal Dutch Cocoa which they are selling at the prices which obtained before the new tariff went into force.

Both New Orleans and West India molasses are being quoted low by Lucas, Steele & Bristol. This firm also reports that it is offering exceptional value in fine syrups.

W. J. Massey, manager J. W. Lang & Co., has just returned from a trout fishing expedition in the far north, where he landed many speckled beauties, some of them being two feet long.

Lucas, Steele & Bristol report arrival of new Valencias this week Trenor brand. Early in October they will have Getty and Llano goods, and later on an assortment of Arguimbau's.

From the enormous quantity turned out every day, the Toronto Biscuit & Confectionery Co.'s soda biscuits must be appreciated. They claim that trade with them was never so brisk before.

The Western Fisheries Company and Messrs. Boutilier & Co. despatched a carload of salmon, 15,000 lbs. weight, to New York yesterday. This carload is the last of the season of spring salmon. —News, Vancouver, September 9.

The map of Hamilton, which W. H. Gillard & Co., Hamilton, are giving to their customers, being too large to go through the mails, one will be sent with their goods if customers will mention it when placing their orders.

The Diamond Spice and Baking Powder Mills, operated by W. H. Gillard & Co., of Hamilton, are now running with an extra staff, on account of large orders received from the Lower Provinces.

Grand Mogul exhibits have been held during the past week at the following places: A. B. McGregor, Appin; Joseph Campbell, Melbourne; Mann & Co., Petrolea; W. A. Perkins, Petrolea; Anderson & Coghill, Wyoming.

Advices received from Liverpool, Monday, by J. L. Watt & Scott regarding grapes, state that suitable shipping quality is now on the market there, but is early for our Canadian trade as the domestic article is still plentiful.

On account of the press of business the manufacturers of MacLaren's cheese will be unable to fill fresh orders for another ten days, by which time the firm hopes to be able to fill orders it now has on hand.

The big 1,800-pound lion, made of Eclipse brand soap, that frowned down upon exhibitors at the Industrial Exhibition, has been transferred to Michie & Co.'s window, King street west, Toronto, where it attracts large crowds daily.

A Toronto broker, who on Wednesday cabled several offers for fine Moning teas, could not get any, these teas being almost impossible to get on account of their scarcity. A cable to the same broker announced another advance in Indian teas.

In the monster trades' procession at Brantford on Labor Day, W. Paterson & Son had three immense floats. On one of them they made candy and flung it out to the crowd. It is needless to say that the thousand or more children who followed, voted it by far the best display in the procession.

The Statist, London, published an authoritative estimate of the coffee crop of 1894, on Saturday last, 15th inst., showing it to be approximately 12,500,000 bags. This will be the largest crop in the annals of the trade. The maximum consumption of coffee, according to the Statist, is 10,500,000 bags annually, and the Statist thinks that if the prices are maintained by speculators during 1894 a great crash in the spring of 1895 may be expected.

Grand Mogul Tea exhibit at Western Fair, London, was a great success. It was served in small Wedgewood china cups. Many persons, report T. B. Escott & Co., stated that they never tasted such good tea before. Orders were taken for the various retailers throughout the country from the consumers who tasted the tea. The sales were large.

The grocers who make their own sausages for sale can make a good profit independent

VANCE & CO. Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited All orders will receive our prompt attention. 63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited. TORONTO.

George McWilliam. Frank Everist
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

of the grocery business. R. McCormick, of Brockville, made a trial and succeeded and now has ordered an improved sausage machine from C. Wilson & Son, Toronto, capable of making three hundred pounds per hour. Others should try it. Every person eats meat as well as groceries.

Regarding salmon, the B. C. Commercial Journal of Sept. 11, says: "Considerable sales have recently been made at prices which are a marked advance on what have been ruling for some time back. The bark Northernhay will probably commence loading this week on account of R. P. Rithet & Co., Ltd. It is expected that the tonnage already engaged will completely clean up the market; only a few odd lots will be left for local demand. The canners are much pleased that the market is now strong and in their favor."

MONTREAL MARKETS.

MONTREAL, September 20, 1894.

GROCERIES.

THE grocery trade has been much the same this week as last, none of the previously reported improvement having been lost, and, if anything, a little has been added to the volume of trade. Prices have ruled steady. Sugar still holds firm on account of advices from primary markets, and business has been more active on signs shown of an advance in the near future. In syrups a fairly active business is being done, and molasses has brightened up a little. The tea market holds firm, with prices gradually hardening, and there has been a sharp advance in coffees. Rice continues to rule fairly active, and the prospects are that the higher values at which raisins have opened will continue for some little time. Canned goods have ruled moderately active, with the exception of canned salmon, which is rather quiet.

SUGAR.

There is an inclination towards an advance in sugar, although there is no important change as yet to note. Advices from primary markets have continued firm, and the result here is that prices are very well maintained. One refinery holds nearly all the stock of bright yellows on hand, and the result has been that buyers, in the face of a good demand, have had to pay in cases 1-16

(Continued on page 24.)

GRAPES
All kinds. Any quantity.
WRITE FOR PRICES
Nugent & Tudhope
WELLAND.

TEA MIXERS
Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.
MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

Write Us For Prices
Breakfast Bacon
Shoulders Backs
Hams Pure Lard
D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
76, 78, 80 Front St. E., TORONTO

ESTABLISHED 1890.
JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors.
Correspondence solicited.

FLOUR AND FEED

THE demand for flour during the past week has not been large, though a fairly good local trade is reported. The Exhibition stimulated the demand a little, but very little appreciable change was felt, except by dealers supplying the hotel trade, etc. Retailers are still experiencing difficulty in getting bran and shorts in the city. Cereals show little change, and trade is quiet. Many retailers ran out of baled hay during the past week, and experienced some difficulty in getting more. The scarcity in baled hay was attributed to the number of cars in use for the Exhibition, and the inability of shippers to obtain them. There was also less loose hay offering on the market; fall ploughing is commencing, and farmers are not fetching so much into the city.

There is at present no great probability of a rise in flour, but a further drop is unlikely. Very few flour merchants are carrying any stock; bakers are not buying much ahead, and the mills are also carrying light stock. The grain merchants also have not been buying heavily, and the natural conclusion is that should anything cause prices to advance, no matter how little, there would be a revival in trade. If grain merchants, millers and retailers would hasten to replenish their depleted stock before a further advance, this would naturally cause prices to go up rapidly. Dealers will do well to watch the market closely.

THE MARKETS

TORONTO.

FLOUR—Local trade has been somewhat duller this week. No changes in prices are reported. We quote as follows: Manitoba wheat patents, $3.50 to $3.60; strong bakers', $3.35 to $3.45; Ontario, $3 to $3 15; straight roller, $2.80 to $3.

SHORTS—City mills still have very little to offer. There is a good outside demand and local trade is good. It is selling from $16 to $17 per ton at the mills.

BRAN — The demand continues good. Bran is reported scarce and is selling at $14 per ton.

SCREENINGS—There is a good demand, but few city mills are offering. Good screenings are fetching from $12 to $12.50 per ton.

OATS—Business is quiet, yet the market is reported firm. A fair amount changed hands during the week at from 31½ to 32½c. per bushel.

BARLEY—There is not a great amount moving. Feed is quoted at 41 to 42c. per bushel.

WHEAT—There is a large quantity of the fall wheat coming in. The prices that it is fetching are 54c. for white, and 53c. for red.

HAY—While there has been a fair amount of loose hay on the market, baled is reported rather scarce this week. Prices are reported firm at $8 to $10 per ton.

STRAW—Trade is quiet. Baled straw is selling in car lots at from $7.50 to $8 per ton.

BREAKFAST FOODS—Oatmeal is a little lower with trade fair. We quote: Standard and rolled oats, $4 to $4.10 per bag; granulated, $4 05 to $4 15; granulated wheat, $4 per barrel; cornmeal, higher at $3.75 per barrel.

MONTREAL.

The demand for flour on local account continues good, consequently the market rules active, with a large volume of business doing at steady prices. We quote as follows: Winter wheat, $3.25 to $3.50; spring wheat, patents, $3.25 to $3.50; Manitoba patents, best brands, $3.50 to $3.60; straight roller, $2.85 to $3; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.30 to $3.40; Manitoba strong bakers', best brands, $3.40 to $3.45.

There was no change in the situation of the feed market. The demand was active and values were firmly held. Bran, $16; shorts, $18; mouillie, $22 to $24.

The demand for oatmeal was limited, and the market ruled quiet and about steady. Standard, brls., $4; granulated, brls., $4.05 to $4.10; rolled oats, brls, $4.05 to $4.10; pot barley, per brl., $3.90; split peas, per brl., $3.40.

ST. JOHN, N.B.

Demand in the flour market continues rather better, but values do not show strength, prices being very low. Oatmeal is easier with good demand. Cornmeal continues firm at high prices. Oats are easy. Beans are very firm, and just at present rather hard to get. Hay continues dull and low. We quote: Manitoba flour, $4.30 to $4.35; best Ontario, $3.50 to $3.60; medium, $3.35 to $3.50; oatmeal, $4.20 to $4.30; cornmeal, $3.10 to $3.20; middlings on track, $22 to $23; bran, $18 to $19; cotton seed meal, $30 per ton. Demand for low grade flour is very large and cannot be met, as millers do not have enough to fill orders. Oats, on track, 38 to 42c.; beans, $1.55 to $1.60; h.p., prime, $1.45 to $1.55; hay, $9.50 to $10.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Something New

A flour combining the best properties for family use. This is not a bakers' flour, but a quality every family once trying will wish to use. Put up in cotton bags 98, 49, 24 lbs.

E. D. Tillson, Tilsonburg ONT.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS
Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.

MONTREAL MARKETS—Continued

to ⅛c advance in order to fill their wants. Granulated is unchanged at 4¼c., and yellows are quoted at 3¼ to 3⅜c. as to quality at the factory. Altogether a brisk business is doing in sugar.

SYRUPS.

There is a good demand for small lots of syrups, and a fairly active business is reported. Small lots of bright have sold at 2 to 2⅛c., and 1 to 1¼c. for dark. There has been a fair movement in American syrups at 1¾c. per lb.

MOLASSES.

Business remains quiet, and will probably do so until cooler weather sets in. There has been an improved demand from the Ottawa district, probably for lumbering purposes. We quote: Round lots of Barbadoes, ex store, at 27½c.; car lots at 29c., and single puncheons at 30c. There have been a few sales of small lots of Porto Rico at 24 to 25c.

TEA.

There has been a brisk demand for all lines of tea on spot, and a larger volume of business has been doing at firmer prices. Importers in some cases state that buyers have been placing their orders at an advance in prices in order to secure what they want. An advance would not be surprising in view of the small stocks. Importers are finding some difficulty in getting their orders filled. There have been some inquiries from American points, but no sales have been effected on account of the shortness of stocks here. Sales have been made of new grade Japans at 11 to 13c., showing an advance of 2c. per lb. over what the goods could have been freely obtained for a short time ago. Country dealers continue to buy freely. Medium to good medium Japans sell at 14 to 17c.; fine, 18½ to 23c., and choicest at 24 to 31c.

COFFEES.

An advance in choice Mocha grades of 1c. per lb., on account of active demand and small stocks, has been the feature of the coffee market. Long berry grades cannot be obtained. Prices have an upward tendency in other grades. We quote: Maracaibo, 18¾ to 21c.; Rio, 19 to 21c.; Java, 24 to 30c., and Mocha, 23½ to 29c.

SPICES.

The spice market is fairly active and steady with a good demand for small lots. Prices remain unchanged. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

Fall supplies are attracting the attention of the dried fruit trade. There have been further arrivals of new stock and sales have been made of some five or six thousand boxes arriving or to arrive this week at 5c. for fine off-stalk, and 4½c. off-stalk. Currants are very quiet with no change in prices.

RICE.

The market for rice rules fairly active and firm under a good demand. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patna, $4.25 to $4.75.

NUTS.

The jobbing business in nuts noted last week still continues with no changes in prices to note. We quote as follows: Almonds at 11½ to 12c.; shelled do., 23 to 29c.; shelled walnuts, 18 to 21c.; Grenoble walnuts, 11½ to 12c.; filberts, 7½ to 8c.; pecans, 7½ to 8c.; Brazils, 9 to 10c., and peanuts, 7 to 9c.

CANNED GOODS.

A fair amount of business is reported and the market rules moderately active with no changes in prices to note except in canned tomatoes. The pack of tomatoes is turning out much smaller than usual, and only a limited demand has kept this line from a rapid advance in prices. As it is sales have been made recently of round lots at 80c. per dozen. Canned salmon is quiet, but firm at the recent advice in prices. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz, 2-lb. tins.

GREEN FRUIT.

The green fruit market is active, with a good demand and a large volume of business doing. Apples show a firmer feeling and good fall stock has realized higher prices, sales having recently been made at $2.25 to $2.75 per brl. Jamaica oranges in in barrels are lower at $5, but for boxes prices are steady at $3.50. The recent cool weather has not materially affected the demand for lemons, and prices are firmer at $2.50 to $3 per box, as supplies are not large. Bananas are plentiful and sell at 45 to 75c. per bunch. California and domestic small fruits have ruled weak on account of heavy arrivals, and prices are much lower than they were a week ago. California pears can be bought for $1.75 to $2 per basket; domestic peaches at 40 to 75c. per basket; grapes, 2 to 3c. per lb.; Delewares at 4c. per lb., and Niagaras at 3½c. per lb.

COUNTRY PRODUCE.

There has been another slight advance in eggs, in which business is good with a large volume doing at the advance. Sales have been made freely at 10½ to 11½c. in round lots, and 12c. for single cases of choice stock, while culls are worth from 8½ to 9½c. per dozen. Honey remains quiet and prices are unchanged at 8 to 9c. for choice strained stock. The receipts of onions are fair for which the demand is good at $2 per brl. for red and yellow. There is no change in hops and in potatoes receipts continue heavy with prices remaining at 45 to 55c. per bag of 90 pounds.

PROVISIONS.

A fair amount of business is being transacted in provisions, there being a good demand for small lots at firm prices. We quote: Canadian short cut, heavy, $18.50 to $20; do., light, $17.50 to $18.50; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

BUTTER.

Butter does not show any material alteration from last week. The tone on the whole continues steady and what business there is doing is on a steady basis. As the fall advances, however, holders in the country are naturally apt to become more anxious about the clearance of the stocks of creamery and dairy. We quote as follows: Finest late made creamery, 19 to 19¼c.; finest July creamery, 18 to 18¼c. Finest Townships, 16 to 16½c.; fine Western, 15¼ to 15½c.

CHEESE.

The cheese market continues steady in tone. Aside from the transactions at the wharf there has not been a great deal of business on spot to note. There have been sales of French goods made at 10½c. Buyers are urgent and accept everything offered at quoted prices. We quote: Finest Western colored, 10¾c. to 10⅞c.; finest Western white, 10¾c.; finest Townships, 10⅝c. to 10¾c.; finest Eastern colored, 10½c. to 10⅝c.; finest Eastern white, 10½c. to 10⅝c.

ASHES.

A slight advance in ashes may be noted. Business is quiet and values firm. We quote: First pots at $4.20; seconds, $3.80 to $3.85, and pearls, $7.50 per 100 lbs.

MONTREAL TRADE NOTES.

Frank Magor & Co., Montreal, report an exceptionally good enquiry for Southwell's fine marmalades, fruit jams and jellies throughout Canada. The quality alone has made them popular.

There is quite a revival in the general grocery trade in Montreal since the 1st of September. Frank Magor & Co. have had to cable for extra stock of many of their lines.

In response to advertisements offering a present of a half pound tin of Robinson's patent barley or patent groats, the Canadian agents, Frank Magor & Co., Montreal, are daily receiving applications from Vancouver to Halifax for these old established foods. They have been in favor for over 70 years, and are used in the royal nurseries in England and on the continent.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

"KENT" BRAND

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PICTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

"EPICURE"

TOMATO CATSUP

No trouble to sell, because it is advertised to the consumer. Show them the bottle and they will know it at once.

It has a finer flavor and a more natural color than any other catsup on the market.

A TRIAL ORDER IS ALL WE ASK.

Delhi Canning Co.

DELHI, ONT.

ST. JOHN, N.B., MARKETS.

ST. JOHN, N.B., Sept. 20, 1894.

BUSINESS during the past week has been fair. There is, in fact, a noticeable improvement. The trade have been much pleased to again meet with J. B. McLean, managing editor of THE GROCER. In markets there is a tendency to higher prices, except flour and oatmeal. The war in the East is making itself felt in the tea market, values being higher, particularly along lines of desirable teas. The season continues very dry, and demand for feeding flour and feed exceeds the supply. Provisions have taken a sharp advance. It is thought by some that price of corn will affect flour. Cheese and butter are active, and though price shows advancement, values, particularly cheese, continue below Upper Canadian prices.

SPICE—Continues quiet as regards demand. Prices are firm, nutmegs being up about 5c. Ginger is also inclined to be active. Cream of tartar, brls., 17½ to 18c.; boxes, 20 to 24c.; nutmegs, 65 to 95c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground, 20 to 25c.; ginger, 18 to 22c.; pepper, 12 to 16c.; allspice, 14 to 16c.; bicarb soda, $2.30 to $2.38; sal soda, 1 to 1½c.

SALT—As advised in report of last week a cargo of some 4,800 bags coarse salt has arrived during the week, and another with about the same quantity is daily expected. The first coming on a bare market brought a good figure, selling at 45c. from ship's side. The prospect is for easy prices. By a new tariff regulation in the States, charging a duty on salt if imported other than direct from England, a large market is closed to importers here, and contracts already made are either being filled at a loss or not at all. St. John merchants will, no doubt, hold part at least of the trade, as they already get large quantities via Boston, and they will fill their orders for Maine from there. We quote prices out of store: Coarse, factory filled, $1 to $1.10; Canadian, 5-lb. bags, in brls., $3.25; 10-lb. bags, in brls., $3.10; American, 20-lb., wood boxes, 20c.; 10 lb., wood boxes, 12c.

OIL—Is quoted rather lower than last week, particularly in Canadian. The trade in burning oil is reported improving, as is the rule at this time of year. Trade in lubricating is also fair, the fall months showing as a rule good business. We quote prices: American, best, 18c.; best Canadian, 16½c.; prime, 12¾c.; linseed oil, raw, 56 to 59c.; boiled, 59 to 62c. Turpentine, 45 to 47c. Cod oil, 28 to 30c.; seal oil, steam refined, 40 to 45c.; pale, 38 to 43c.; olive oil, commercial, 90c. to $1; castor oil, commercial, 6½ to 7c.; extra lard oil, 65 to 70c.; No. 1 lard oil, 60 to 65c.

CANNED GOODS — Values show little change. Local factories are offering new goods, but the association still withhold new quotations, preferring to sell their old goods first. Large quantitities of new finnan haddies are coming forward, although some factories are not yet offering, they saying that early canned fish are not as good as those canned later in the fall. New salmon are now to hand. Your correspondent has heard of two carloads sold here, which, owing to short pack, shippers would not forward. We quote corn, peas and tomatoes, 95c.; gallon apples, $2.40 to $2.50; oysters, 1's, $1.40 to $1.50; 2's, $2 20 to $2 25; corned beef, 1's, $1.75; 2's, $2.75; salmon, new, $4.80 per case; haddies, $5.55; peaches, American, 2's, $1.65; 3's, $2.65; Canadian, 2's, $1.90; 3's, $2.90. It will be observed that the canned beef is about fifteen cents higher than last week.

DRIED FRUIT—Valencia raisins show firmness. Advices from Denia report a still further advance. Loose muscatels continue in demand, but it is expected when new Valencias come in they will affect the trade. Currants are rather firmer. We quote: Sultana raisins, 7 to 7½c.; Valencias, 5 to 5½c.; London layers, $2.10 to $2.20; loose muscatels, 6½ to 6¾c.; prunes, 7 to 7½c.; currants, 3½ to 4c.; cases, 4 to 5c.; dried apples, 6¾ to 7c.; dates, 5 to 6c.; figs, 10 to 12c.; Egyptian onions, 1¾ to 2c.

GREEN FRUIT—Business is very active. Apples, fall fruit, are very plenty, and bring anywhere from $1 to $1.50. Gravensteins and other apples which are fair keepers bring better prices. Plums are very plenty and continue low. Grapes are also very plenty and find ready sale. Gravensteins sold out of schooners for $2 75, and the report is they will be high. Apples, soft fruit, $1 to $1.50; hard and good keepers, $1 50 to $1.75; plums, 35 to 50c. per peck; peaches, $1 to $2.25 per basket; grapes, 30 to 50c. per basket; lemons, $4.50 to $5.50; oranges, $5.50 to $6; bananas, $1.50 to $2.25; tomatoes, $1.50 per crate; watermelons, 40 to 45c.; pears, $5 to $6 per barrel.

DAIRY PRODUCE—Except eggs, which are slow and rather falling off in value, goods in this line are firm and ready of sale. Cheese continues to strengthen; some factories have already shut down owing to the dry weather. Butter continues to advance, and good is hard to get except at outside figures. Prices, it is expected, will be higher. Eggs are selling at 11 to 12c.; dairy butter, 18 to 19c.; creamery, 22 to 24c.; cheese, 10½ to 11c.

MOLASSES—The active season should be here, there always being a large demand in the fall for use in the woods. Values do not show any change. We quote: Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 30 to 35c.

FISH—Dry fish are in rather limited supply. Pickled fish are coming in more freely. Fresh herring and haddock are being received by the grocers in good quantities. Were it not for dogfish, which are unusually plentiful, the fishermen would have little to complain of. It is believed that to have fish enter Cuba or Porto Rico free, they must be shipped from a Canadian port. This caused St. John to ship via Halifax rather than via New York, which is the most usual. Large cod, $3.60 to $3.75; medium, $3.40 to $3.50; small, $2 75 to $3; haddock, $1.75; pollock, $1.70 to $1.75; bay herring, $1.40 to $1.50; wolves, $1.85 to $2; medium smoked herring, 10 to 11c.; lengthwise, 9 to 10c. New smoked herring are expected this week.

SUGAR—An advance of ⅛c. is reported in all grades, demand being good. Granulated, 4½ to 4⅝c.; bright yellows, 3¾ to 3⅞c.; yellows, 3⅜ to 3⅝c.; dark, 3¼ to 3⅜c.

PROVISIONS—Values continue to advance changes during the week being about 50c. a barrel. Cottolene is up about ¼c. We quote as follows: Clear pork, $20 to $21.50; P.E.I. mess, $17 to $17 50; prime, $14; plate beef, $13.75 to $14 25; extra plate, $14 to $14.50; pure lard, 9¾ to 10¼c.; compound, 8 to 9c.; cottolene, 9¾ to 10¼c.

ST. JOHN TRADE NOTES.

Smith & Filton are reported to have received the appointment as agents for the St. Lawrence Sugar Refinery.

The E. B. Eddy Co. have changed their agents here, Schofield Bros., in place of A. P. Tippet & Co., being now their representatives.

WHAT IS IT?

THE GROCER'S FRUIT IMPROVER

A machine for cleaning Currants, Raisins and Prunes. The Simplest, Cheapest and the VERY BEST mechanical device ever sold for this purpose. No grocer can afford to be without this machine.

PRICE ONLY $16.00.

No Agents. Write Direct.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

A WORD ABOUT TEAS

We desire to advise the trade that our stocks of tea are large and have been bought at the bottom of the market. Consequently we are in a position to offer good values to those who give us an opportunity. Sample on Application.

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

FANCY

Japan Rice

We have arriving to-day 200 bags of our celebrated Fancy Japan Rice, and are filling all orders booked to arrive. How is your stock?

SLOAN & GROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE.

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Fresh Prunes

"SPHINX" BRAND

A shipment just to hand, can offer them at an in 55 lb. cases

Exceptionally Low Price

PERKINS, INCE & CO.

41 and 43 Front St. East

NEW

Valencia Raisins

NOW IN STORE

New Sultanas

ARRIVING

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

McAlpin Tobacco Co.

Manufacturers,

Toronto, Can.

Send in your order for a sample package (20 lbs.) **"HARP" Chewing Plug.** Only 47c. per pound. It is a pure white Burley tobacco-filler and wrapper, perfectly clean and sweet and costs little more than ordinary black chewing. Harp is put up in 5c. and 10c. plugs, weighing 12 and 7 to the pound, respectively. Try it!

We desire to caution our customers against a bogus imitation of our **BEAVER Plug,** which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag and the word BEAVER printed plainly on each tag.

McAlpin Tobacco Co.

TORONTO

WOODSTOCK, N.B., MARKETS.

Woodstock, N.B., Sept. 20, 1894.

New Brunswick apples were never so plentiful, and were it not that quality is not such as will keep, it would be a good thing. Under the circumstances, however, it is hard to find a market, as it is necessary they go into immediate consumption. Plums show better value, with good demand. Potatoes are coming in more freely and they are rather lower. Onions, which show but fair crop, sell freely. Cucumbers are being received in much smaller quantities. Butter and cheese are both firmer, and show signs of advancing. We quote: Apples, 75c. to $1.00 per brl.; plums, 60 to 75c. per peck; potatoes, 80c. to $1.00 per brl.; turnips, 50 to 60c. per brl.; beets, $1.00; carrots, 75c.; onions, $1.40 to $1.50 per bushel; cabbage, 4 to 5c. per head; squash, 1½ to 2c. per lb.; pumpkins, 10c. each; tomatoes, 60c.; eggs, 10 to 12c. per doz.; butter, 15 to 17c.; cheese, 9½ to 9¾c.; beans, $1.80 to $2; buckwheat meal, $1.25 per cwt.

A DISHONEST GROCERY CLERK.

A young lad named Wm. Scott, about sixteen years of age, working for D Scroggie, grocer, Paisley street, was sent to the Bank of Commerce on Saturday, shortly before one o'clock, to deposit $90. The lad did not turn up at three o'clock, and Mr. Scroggie telephoned to the bank. They replied that the money had not been deposited. A description of the youth was given to Chief of Police Randall, who put the wires in operation, and secured the boy's arrest in Stratford. When searched by the chief of police there, $87 was found in his possession. Chief Randall left Saturday evening for Stratford and returned this morning, bringing the prisoner with him. He was brought before Magistrate Saunders this morning and was convicted, but was let off on suspended sentence, his father going security for his good behavior during the next twelve months.—Herald, Guelph.

A FILING DEVICE.

Dear Grocer,—For filing receipts, invoices, letters, etc., I use a piece of tin 12 x 2⅞ inches with a hole in one end to hang up by. I roll receipts, etc., tightly on this slip leaving them all one width, writing on the outside, receipts, letters, or whatever it is, with date, whom from, and what for, as under:

20th April, 1894; invoice, $184.19; Morden, Blare & Co.; groceries.

30th January, 1894; receipts, $89.15; Rogers, Sons & Co.; tea.

10th September, 1894; letter from Smith & O'Brien, giving quotations for cheese, etc.

These are all filed in separate rubber bands, and you have only to turn them over like the leaves of a book till you come to the one you want. I learned this system in an office in Scotland, and I have seen nothing to equal it for compactness and simplicity. I have never been troubled in getting out what I wanted. Of course, the packets musn't be made too big. When packing them away I always fasten them lightly with a cord. One serious objection I have to an indexed file is, when turning them over several times, the holes are apt to get torn.

Can you give us any information regarding the new light displayed at 158 King street west?

Yours truly,

Paisley, Sept. 15, 1894. D. Shanks.

IS IT A PRACTICE WITH YOU?

Grocers often extend credit far in excess of the limits of business prudence to customers because they own the house in which they live. In these days of dashing financiering, however, this is not always a security. It very often happens that the reputed owner has really no equity at all, When the aid of the law is invoked, it is found that the house is built upon a ground rent, the building association owns the walls, and the owner really owns only from the top of the roof upwards.—Cash Grocer.

THE WAY IS CIRCUITOUS.

Ex-Mayor MacDonald, who is a wholesale grocer in Winnipeg, writes as follows to the newspapers of that city: "I have been offered by a commission house doing business in St. Paul, Minn., canned goods, packed in Ontario, by the Canadian Packing Association, for twenty per cent. less than I can buy from the same combine direct. This, however, is not the only advantage the American has over us in our own market. The through rate of freight from points of shipment in Ontario to Winnipeg, as quoted by this American firm, is 54c. per 100 lbs., while we pay the railway combine here 73c. on a hundred pounds on the same class of goods."

D. J. McLeod, of Tilsonburg, has started on the road for Edward Adams & Co., of London.

A meeting of the creditors of the British-American Starch Co., Brantford, was held on Thursday, Sept. 13th. Mr. Elmsley, of the B.B.N.A., J. R. Vanfleet and James Watt were appointed inspectors. It is understood that the principal creditors are the Bank of British North America, $21,000 unsecured, and George Foster, $17,000, unsecured.

L. B. Banks & Co., of Buffalo, N.Y., have engaged to erect a monster ice house at Dunnville, probably the largest in America, and capable of holding 40,000 tons of ice. The G.T.R, are running a spur line to the river.

S. Archibald, a large Montreal tobacco dealer, has arranged to buy all the crop of tobacco raised this season by Hiram Walker & Sons, and Lewis Wigle, of Leamington. The amount to be paid will be upwards of $25,000.

The estate of Bunyan & Flannery, general storekeepers, of North Bay and Nipissing, was sold Tuesday afternoon at Suckling & Co.'s auction rooms, Toronto. The North Bay stock, amounting to $6,500, was sold at 64c. on the dollar, and the Nipissing stock, amounting to $3,000, was sold at 30c. on the dollar. The book debts, $7,500, were sold at 26c. John Strong, of Toronto, purchased the three lots.

THE FELLOW WHOSE ADS. ARE SO FUNNY

Must have lots of time to make 'em up. We have not. The best we can do this week is to send you a photo of our PURE GOLD SWEET HERBS. We are kept busy sending them out these days. How is your stock? See our travellers.

PURE GOLD MFG. CO.

TORONTO.

REINDEER BRAND

CONDENSED MILK EVAPORATED CREAM
CONDENSED COFFEE AND MILK

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.

DR. ARTHUR HILL HASSALL,
Analy., Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired.

DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

PROFITABLE CLEANLINESS.

BY NATHANIEL C. FOWLER, JR.

THE regular advertisement in the regular newspaper is the bottom of all advertising.

The well-printed circular and the comprehensive catalogue have their place in the economy of advertising.

The poster, the painted rock, the chromo, are valuable to the advertiser.

The advertising that does not harmonize with the business is worth nothing.

The business that does not harmonize with the advertising wastes all the money it spends in advertising.

In good harmony is good profit and good business.

A big advertisement, written by the best advertisement writer, set by the most skilful compositor, and appearing in the leading medium or mediums of business or place, will bring to the store many would-be customers, but the advertisement will not sell the goods; that is the business of the store, the clerks, and the quality of the goods.

Ninety per cent. of the failures in advertising have been because the advertiser expected his advertisements to do the selling; he depended upon advertising, unsupplemented by proficent salemen, attractively arranged goods, and conveniently located place of business.

The appearance of a store has as much to do with successful business as has the advertising, the goods, or the clerks.

A diamond is a diamond in any market, but place it in a box of sawdust, in a dark corner of a store, and the would-be purchaser, unless he be an expert in diamonds, won't buy it for less than 75 per cent. discount.

A wagon is worth its price anywhere, and is just as good a wagon with cobwebs between the spokes and dust on the cushions, but you can't sell it for its regular price.

A fly-specked electrical battery will ring just as many bells, but it won't sell well. Folks don't like dirty glass.

A bedstead separated into its several parts is just as much of a bedstead, and any woman can put it together, but it doesn't look well in the warerooms. The shrewd furniture man has his furniture look the same in his store as it would in a house.

Dress goods are dress goods, and will wear just as well in the dark as in the light, but the woman buys them to wear in the light, and they must be shown her in as attractive a way as they will look when properly made up and put on her.

Rusty tools won't sell for half their value.

A little elbow grease will make a stove worth 25 per cent. more.

A lot of tobacco pipes mixed up together, looking like a job lot, will sell for only half the money the same pipes will if set apart each kind by itself, and given show-room prominence.

A dirty collar is worth less than no collar at all, and yet I have had men's outfitters hand me soiled collars from a box. It's a little thing, but many a man may take his trade away from a house which does not deal in cleanliness.

A pair of shoes that don't shine may be of just as good leather, and can be shined to look as well as they ever did, but it is the business of the shoe retailer, if the shine is worn off, to shine them before he shows them.

A house is just as comfortable, and worth just as much, with long grass on the lawn, and two or three dollars will cut the grass, but the prospective buyer may take the next house.

The appearance of anything to be sold has as much to do with the sale as the actual intrinsic value of the article itself.

A dent in a tomato can, no matter how new the can may be, makes it look like an old can.

Oatmeal is just as wholesome and just as clean inside of a well-sealed package if the flies have been running over the package until the printed matter on it can hardly be read, but the public, which will not think much anyway, imagines that the oatmeal is dirty.

It is just as essential, so far as selling is concerned, to have the package clean as to have the goods inside clean.

There is many a drug store with a dirty fountain, and yet the syrups are as pure as can be, and the glasses always bright, but the dirty fountain makes people think that the syrups are dirty, that the glasses are dirty, that everything is dirty, and if the public think so the man must clean up his fountain if he wants to sell soda.

You can wash the fly-specks off of a hair brush, and you had better wash them off before you try to sell it.

Light and cleanliness are the two great essentials to selling.

A dark store is never as profitable as a light one.

Daylight is free to everybody, and many a store can be made light by knocking a few more holes in the wall.

If the retailer is so unfortunate that he cannot light his store naturally, let him light it artificially.

No one yet has failed in business because he spent too much money in lighting his store. Light doesn't cost a great deal.

Keep the store light all the time, in dull times and in good.

Don't economize in gas by turning up the lights in any particular corner only when somebody happens to come into that corner.

People are like flies, they don't generally go into dark places.

Folks are attracted by light.

Darkness doesn't cover up a multitude of business sins.

Folks think they see unseen dirt in a half-lighted store.

Successful stores are always light, whether they sell perishable articles, dry goods, or anything else.

I have yet to find a first-class, progressive and profitable business run without plenty of natural or artificial illumination.

The man who keeps a dark store himself will not allow his wife to buy anything from a similar store.

In these modern times it would seem absurd to discuss the common-sense doctrine of profitable light and cleanliness, and yet while everybody knows that cleanliness should be a part of business, and that light should be everywhere, one-half of the storekeepers attempt to do business in dark stores, and fully one-half of this half do not not give the attention to business cleanliness which they insist that their wives shall give in the management of the household.

There's many a market man and grocer who would discharge his wife, if he could, if she presented him with a kitchen or dining-table half as dirty as the store which sells the goods to supply the household.

Do not fool yourself by thinking that disorder is a mark of genius.

Do not try to convince the public that your business is so solid that you can do as you please.

There never was a man free to do as he pleased. You have got to do as others want you to, or do no business.

A dirty, ragged clerk can sell goods, but a well-dressed clerk, who isn't a dude, can sell more.

A poor but well-brushed suit of clothes, with a clean collar and a pair of polished shoes, on a clerk have almost as much to do with the selling quality of that clerk as has the ability of the clerk.

Do not make the mistake that some storekeepers do, of having the front of the store light, bright, clean, and attractive, and the back of the store like the inside of a cave.

Cleanliness costs little.

Shoe blacking and clean collars are inexpensive.

Dusters and brooms don't wear out very rapidly.

Soap is cheap, and water costs nothing.

Sunlight is free, and artificial light doesn't cost much.

But even if they cost a great deal, it is better to put out more money and do more business than to cut expenses and do less business.

Some folks believe that in economy is the success of business, that what you save is as important as what you earn—and they are right. But the successful business man, in not forgetting to save, figures that what he makes has as much to do with his success as what he saves.

It is better to put out $1,000 and take in $2,000 than put out $500 and take in $1,000.

Everybody knows that profit is the difference between expenditure and receipt, and yet fully one-half of the business men make more effort to cut down expenses than to increase business.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

THE increasing demand for "Y. & S." Licorice goes to prove that a good article is quickly recognized.

This cut shows our 5 lb. can of Licorice Lozenges. The box is very attractive and the goods are A 1.

Can be had from any first-class house in Canada.

MANUFACTURED BY

Young & Smylie

BROOKLYN, N.Y.

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

THE GROCER

Who has never sold

SURPRISE SOAP

Is losing the sale of the most satisfactory soap on the market.

Any Woman

Who has used Surprise Soap will tell you this. The profit is nearly as satisfactory as the soap.

The St. Croix Soap Mfg. Co.

St. Stephen, N.B.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

THE FIRMNESS IN TEAS.

IT may be interesting to note in connection with the market across the lines that the New York Journal of Commerce and Commercial Bulletin does not attribute the strength of the tea market to pure speculation. It says:

"As a stimulating factor, the breaking out of war between China and Japan has proved potential, but rather as a prospective influence to diminish shipments from those countries than because of any fear of immediate curtailment in the movement; a position fully endorsed by the Government record of imports into the United States during the first seven months of the year, showing a gain of about 11,000,000 pounds. Indeed, considering the incentive presented by the state of warfare existing between the two countries from which practically our entire supply of tea is drawn, speculation has been remarkable only for its exceedingly limited character, and the recuperation of tone in the tea market may fairly be credited to favorable natural conditions sufficiently strong to support the gains made."

"The advance in price has been of an irregular character. On some grades of stock previously crowded to an abnormally low level in the auction room, the reaction can be traced at from 35 to 50 per cent., which is the maximum, and the major portion of the improvement runs at 30 per cent. and under to say 20 per cent., and all this on stock costing from 10 to 20c. per lb. On teas valued at 20c. and upwards the improvement will not amount to more than 10 per cent. at the best, and it is estimated by conservative operators that 25 per cent. will fairly represent the net average advance thus far fully established.

"The general run of quality thus far has been equal to or a trifle better than last season both in leaf and cup, and much cleaner. Importers of Pingsueys, however, have encountered a difficulty which they claim seriously threatens the bringing forward of any considerable quantity of that description of tea. The cause of complaint is in the very high standard of quality required by the Government officials in order to pass inspection, much above last year it is said, which is felt to be an unjustifiable discrimination against a large quantity of the supply."

U. S. DUTY ON SALT.

In reply to an inquiry by Francis D. Moulton & Co., of New York, as to whether salt used for curing fish is dutiable under the law of 1894, Secretary Carlisle has made a ruling that it was not. Paragraph 322 of the Act of 1890 provides that salt used in curing fish or by exporters of meat, either packed or smoked, which has been cured in the United States with imported salt, is free of duty under regulations established by the treasury. The secretary holds that there is nothing in the Act of 1894 inconsistent with this paragraph, and that it is therefore unrepealed. He declares therefore that "dutiable salt in bond may continue to be withdrawn for curing fish free of duty." Presumably, adds an exchange, the same would be true of salt used for curing meats; but the department does not touch this question, it not being raised by the letter of inquiry.

TEA AND HARDWARE.

The tea trade is full of mysteries to the outsider. A dealer in Liverpool, who has about 60 branches, has laid in a stock of ironmongery, crockery, china, etc., to give away as bonus with so many pounds of tea. He makes a show on the pavement outside his shop of galvanized iron buckets, etc. The bonus is at the rate of 8d. and 1s. on 2s. tea, 1s. on 2s. 4d. tea, and 8d. on 2s. 6d. tea. Purchasers of ½ lb. of 2s. tea receive a tea pot. The value of a frying pan or a bucket in Bohea is not stated. Another firm, in London road, give away a large tin trunk with 5 lbs. of tea, and smaller trunks with smaller quantities of the leaf. They even give away carpets and other house-furnishing requisites at so many pounds of tea per yard or per article. "If this goes on ironmongers and others will have to sell tea in self-defence," remarks an English hardware paper.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

Is Now For Sale Everywhere in the

United States

and

Canada

as its use as a table beverage

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

From Sept. 10th to 17th we have shipped to grocers

261

50 lb.

SACKS of Windsor Common Salt.

YOU can't sell any if you haven't got them.

It's no trouble to get them. The price in lots of 10 or over is 22c. at Toronto, and a card to us will bring them.

How is your stock of Dairy Salt?

We will look for an order from YOU.

TORONTO SALT WORKS

128 Adelaide St. East,

....TORONTO

SITUATIONS WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

BY YOUNG MAN, AS GROCERY CLERK. HONest, upright, energetic, some experience. Understands window-dressing. Owns and operates good-sized printing press which can be made of value to employer. Can do bookkeeping. Wages not so much an object as a good insight into the business. References. Town preferred. Address "HUSTLER," GROCER Office. (37)

WILLIAM ARCHER, **Carpenter and Store Fitter**

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER

All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., **Toronto.**

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,

MONTREAL.

IF YOU VISIT THE OTTAWA or LONDON **EXHIBITION**

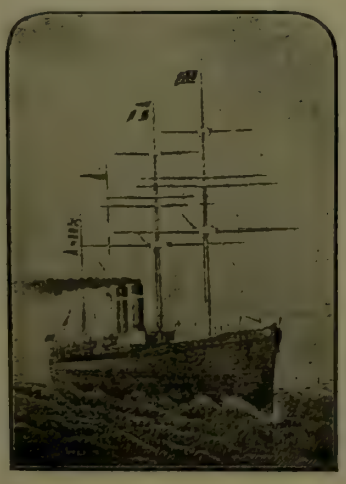
Come and try a cup of

SERVED **FREE**

The "Acme" of Success in Tea Blending.

JOSEPH TETLEY & CO.

MONTREAL - - - - TORONTO



ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
SARDINIAN	Sept. 22	Sept. 23
*NUMIDIAN	" 29	.....
PARISIAN	Oct. 6	Oct. 7
MONGOLIAN	" 13	" 14
*BUENOS AYREAN	" 20	.....
LAURENTIAN	" 27	Oct. 28

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

BUSINESS TALKS TO BUSINESS MEN

IF your advertising has failed to bring you wished for results it is more than likely that you were alone to blame for it.

The great majority of the American people reason sensibly upon all that they read and hear.

They resent the implication that they are standing around ready to be filled full by all sorts of braggart assertion from all sorts of pretentious claimants.

They button up their pockets all the closer when the "never failing cure for all ills" makes it appearance in their local papers, threatening them with "dire calamity" if they hesitate a moment to avail themselves of "the only" remedy.

There is positive danger in claiming too much.

Of course, a certain class of advertisers will remind you of this, that or the other "Proprietary" article that created such a furore five, ten years or so ago.

They'll tell you of the thousands of dollars spent in advertising and in salaries, and yet—

It never occurs to them to wonder why so many of these concerns were lost almost in a night, and their very names are now recalled with difficulty.

Many of these articles had positive merit, and deserved a better success than they had

The managers went on the theory that the American public were fools, and so they ran madly on their career of boasting and claiming and over-praising until the sober second thought of the people turned them away with disgust from the remedies, and the advertisements no longer won their attention or dollars.

Extravagant claims for anything on earth are sure to result in disappointment.

The American people are a sensible and thinking race.

They prepare their advertising in a sensible manner. They tell the story briefly, pointedly, and humanly. They do not boast, they reason, and then as a rule prove their arguments by testimony of the strongest character they have.

The honest, upright and almost always successful advertiser is the one who appeals to the heart, the mind, the judgment of the readers.

The first duty of a business man is to win friends through their faith in him and in what he has to sell them.

If you have an article of general use, try a line of advertising and bring your own special brand more prominently before the public. Never mind how many similar articles there may be, yours will eventually become the leader.

Look at the baking powders, the washing powders, the $3 shoes.

What name do these three suggestions bring to your mind?

All that you need to do is to tell your story modestly and pleasantly—confidently, truthfully, and persistently—and your success is sure.—Printers' Ink.

GRIMBLE'S English Malt
Six GOLD Medals **VINEGAR**
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

We Have Moved

Owing to increased business, we have been obliged to remove to larger and better premises, at No. 1 Jarvis Street. Our improved machinery and increased accommodation now enables us to fill all orders—large or small—on the shortest notice, and we will always supply the purest and best goods at closest price. We continue to manufacture **Barton's Baking Powder.**

G. F. Marter & Son

SUCCESSORS TO BARTON, SON & CO.

Phœnix Coffee and Spice Mills
Cor. Jarvis and Esplanade
...TORONTO

Do Not Send Any Orders!

Owing to the exceptional demand for

MacLaren's Imperial Cheese

We positively cannot fill new orders for one week.

A. F. MacLAREN & CO., - TORONTO

ADULTERATED FOODS.

The question of adulteration of food and drugs in the United States is discussed in detail in the report of special agent Alex. J. Wedderburn of the Agricultural Department. After referring to the fact that the public ideas of adulteration of food are in many cases very much exaggerated, the report says: It has been proved that adulteration is general and increasing, and that no kind of food, drugs or liquors is free from the finishing touches of the manipulators. Whether the intent be criminal and vicious or simply fraudulent, the result is the same, and the people will continue to suffer until the strong hand of federal law steps in to supplement and support the action of the state.

The extent of adulteration is fully 15 per cent., of which 2 per cent. is of a character injurious to health. But to furnish 65,000,000 people with food, drink and drugs costs not less than $6,760,000,000, and it is found that the amount of adulteration reaches the immense sum of $1,014,000,000 annually. As at least 2 per cent. of the whole is deleterious to health, $135,200,000 constitutes the annual amount paid by the American people for sacrifice of their lives or injury of their health. As there exists no more serious or exhaustive drain upon the resources of the people than the adulteration of their food and drug products, the Federal Government should enact a law to prevent the transportation of misbranded, poisonous, or deleterious food and drug products from one state or territory into another, not interfering with the police powers of the state. This being done, the various state laws would become effective, and by systematic effort on the part of officials or honest dealers and manufacturers adulterations would be reduced to a minimum and millions of dollars saved annually to the country. The cost of execution of such a law would be moderate, and should be borne by the manufacturers of food and drug products.

C. Stubbs, grocer, South London, lost a trunk that he had left on the G.T.R. station two weeks ago and has not heard of it since. He is out about $100. The trunk had not been checked.—Advertiser.

The Detroit Woodenware Co'y

The oldest, the largest, and the most reliable woodenware factory in America . . .

Our Motto: Best Goods at Lowest Prices

We manufacture everything in the line of hollow ware

WASH TUBS, all sizes
WATER PAILS, all sizes
SPICE PAILS
CANDY PAILS
LARD PAILS
TOBACCO PAILS
PICKLE PAILS
JELLY PAILS
JAM PAILS
ETC., ETC.

Our prices are the lowest.

Our goods are the best.

Write us for prices

TAYLOR, SCOTT & CO.

Sole Agents for Canada — Toronto

DRY GOODS.

TORONTO MARKET.

HOUSE trade this week has been less than usual, as fewer buyers are in town. Travelers have mostly departed, however, and orders are coming in from them and per mail. Both these classes are for very small parcels, as retailers do not seem to have broken heavily into their stocks Nevertheless, the sorting trade this season is expected to be brisk, because dealers have bought very lightly in advance, and as soon as they experience an increase of trade they will be forced to sort up often and in a general and extensive way. Fall orders to date are over 25 per cent. less than last year. This must be made up by an increase in the sorting orders.

Payments are entirely satisfactory, however. This, of course, is a natural result of close sailing to the wind by retailers generally. They have bought less and sold more and consequently can pay for more.

Woolen underwear has taken a boom since the price of wool stiffened. Jobbers and retailers seem to have become satisfied that prices could go no lower under present circumstances and they have bought more freely. Quite a number of manufacturers have cleaned out stock lots and overmakes to the jobbers at prices which has further accelerated this activity. Woolens and other Canadian staples are all active and no further drop in prices is to be reported, nor is one expected.

MONTREAL MARKET.

The cooler weather during the past week has had the effect of bringing in a number of country orders, both from travelers and merchants, direct for all lines of fall and winter fabrics.

The warehouses have also continued to receive a number of direct visits from buyers personally who have placed good sorting orders. In fact, it is the general impression that travelers who have just started out on their sorting trip will meet with much better success than on their placing one.

Prices are fairly steady, notably so on cloakings, blankets and woolen goods of all kinds, all of which have met a decidedly improved demand.

Remittances continue much the same as they were, but better returns are expected next month.

JOHN TAYLOR & CO.'S SOAP EXHIBIT INDUSTRIAL FAIR, TORONTO, 1894.

This unique display represents a Pompeian Court with pillars of soap to represent various marbles. The central figure is a lion (made of their well-known **Eclipse** brand) weighing 1,800 lbs.

JOHN TAYLOR & CO. Proprietors Morse Soap Works Toronto

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE creditors of Carson Price, general merchant, Holland Centre, have refused to entertain his offer of 75c. on the dollar, secured by his wife, but agreed to allow an extension of 18 months. His assets are $13,396 36 and liabilities $8,960.46.

Alex. Elliott, groceries and liquors, is offering to compromise.

S. Dalston, general merchant, Drumbo, is offering to compromise.

J. Charette, general merchant, St. Marie de Blandford, has assigned.

J. T. Hutchison, general merchant, Mono Road Station, has assigned.

David Donaldson, liquors, Sarnia, has called a meeting of his creditors.

Hirst Bros., general merchants, Nanaimo, B.C., have obtained an extension.

The bailiff is in possession of Smart's tea store, Hamilton, under a chattel mortgage.

U. Mallette, tobacconist, Montreal, is offering to compromise at 20c. on the dollar.

N. Cote, general merchant, St. Fabien, Que., is offering to compromise at 25c. on the dollar.

Alph. Descary, tobacconist, Montreal, has assigned on demand of Alph. Turcotte. Liabilities about $12,000.

W. S. Loggie, fish and lumber, Chatham, N.B., is compromising with his creditors. He, it is said, owes about $150,000.

Mrs. Moise Aubin, provisions, Montreal, has assigned on demand of Charles Langlois & Cie., with liabilities of about $17,000.

CHANGES.

T. A. Shaw is opening a general store at Kewatin.

G. R. Jones, grocer, Moncton, N. B., has sold out to E E. Ayer.

Colwell Bros., grocers, St. John, N. B., have sold out to Geo. Desbart.

Thos. Todd, baker and confectioner, Uxbridge, sold out to Halley & Wylie.

L. A. Bogy, general merchant, New Denver, B. C., has sold out to Bourne Bros.

A B. Miller, general merchant, Rainham Centre, has been succeeded by A. Leggatt.

McFadden & Co., general merchants, Willescroft, Ont., have sold out to J. A. Collard.

W. R. Erskine, general merchant, Belgrave, has sold out to J. M. Henderson, of Ethel, who takes possession October 1.

SALES MADE AND PENDING.

The stock of R. A. Dubrule, grocer, Montreal, has been sold at 52c. on the dollar.

The stock of A. Major, grocer, Montreal, is advertised for sale by auction. A like fate awaits the grocery stock of James Mulholland, same place.

PARTNERSHIPS FORMED AND DISSOLVED.

Chabot & Dufort, grocers, Montreal, have dissolved.

Thos. Bearss & Son, general merchants, Corinth, have dissolved. Thos. Bearss continues.

FIRES.

Tomlinson Bros.' creamery, Uxbridge, has been burned.

W. A. Robertson & Co., fish, St. Andrews, N.B., have been burned out.

DEATHS.

Thomas Carter, grocer, Winnipeg, is dead.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

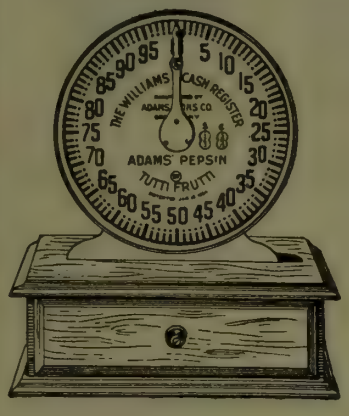
Will not ferment in warm weather.

J.H. WETHEY
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

JOHNSTON'S FLUID BEEF

THE GREAT STRENGTH-GIVER

The most perfect form of Concentrated Nourishment.

Stimulating Strengthening Invigorating

The Johnston Fluid Beef Co.
MONTREAL.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
"CLEANLINESS"
NIXEY'S
REFINED
BLACK LEAD
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.
THE BEST !!!
GOES THE FARTHEST

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular" BLACK LEAD
The "Most Remarkable" POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

Standard Goods

THREE
OF A KIND

Keen's D. S. F. Mustard

Keen's Oxford Blue

Keen's Mixed Spice

Orders for stock are incomplete without an assortment of the above well known sellers.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 21, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 8, in 6 "	80
" 12, in 6 "	70
" 8, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	n.		c
Abernethy	8½	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8½	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	9	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	10	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	6
Jumbles	11	" 3 lb pks	20
Lemon	10	Sultana	10
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7½
Napoleon	12	Wine	8½

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50

Reckitt's Black Lead, per box	1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings	$3 65
Do. do. 7, 4 strings	3 45
Do. do. 6, 3 strings	3 25
"Victoria," fine, No. 8, 4 strings	3 30
Do. do. 7, 4 strings	3 10
Do. do. 6, 3 strings	2 90

MATCHLESS STOVE POLISH

ALL SENSIBLE PEOPLE USE THIS BRAND

Something Tasty

Nelson's Brilliant Gelatine

For Evening Parties and Entertainments.

Something Tasty

Maconochie's Herrings in Tomato Sauce

Maconochie's Bloater Paste

No Grocer's Stock Complete Without Them.

Stocked in Montreal by FRANK MAGOR & CO., Montreal
16 ST. JOHN ST.

Prices Current Continued—

"Standard," select, 8, 4 strings.		2 90
Do. do. 7, 4 strings.		2 75
Do. do. 6, 3 strings.		2 60
Do. do 5, 3 strings.		2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 40	1 50
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 15	1 30
" " flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ¼s genuine French high grade, key opener		11½ 12
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2	60
" .2 "	2 60	2 65
Lunch Tongue, 1 "	3 40	3 50
" .2 "	6	90
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "		2 50
" " .2 "		4 00
Soups, assorted, 1 "		1 50
" " .2 "		2 25
Soups & Boulli., 2 "		1 80
" " .6 "		4 50

CHEWING GUM.

ADAMS & SONS CO.

To Retailers	
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ¼ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

	Paris et Noisiel. Per 120 1 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box 40 " ... "	$0 36	$0 40
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package		0 85
" 6 " "		1 25
" 4 " cotton bags		0 90

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 30
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

SODAS

Made by **The Toronto Biscuit & Confectionery Co.** are now the leaders. Grocers who are alive to their own interests are never without them.

Opposite the BOARD OF TRADE.

FACTORY
7 FRONT STREET EAST - - TORONTO

Prices current continued—

Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	...

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3½ 4½
" Filiatras, bbls	4 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5½
" " cases	5 6½
" Vostizzas, cases	6½ 7½
" " ½ cases	6½ 7½
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8½
Dates, Persian, boxes	5 5½
Figs, Elemes, 10 lb. boxes	00 00
7 Crown	00 00
Natural Figs, 28 lb bxs	00 00
Prunes, Bosnia, casks	4 4½
" " bags	3½ 4½
" " cases	5½ 7
" Anchor C, "	0 6
" " E, "	0 5½
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	6½ 7
" off-stalk	... ...
Selected	... 7
Layers	... 7½
Raisins, Sultanas	4½ 8½
" Cal. Loose Muscatele 50 lb. boxes	... 7

Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Royal clusters	....
Fancy Vega boxes	....
Black baskets	....
Blue "	....
Dehesas boxes	..... 3 75
Lemons, 300's, fancy Rodhi	5 00 5 50
" 360's	5 00 5 25
" 360's, Palmero	3 50
Oranges, Sorrento, 200's, per box	.... 5 00

DOMESTIC

Apples, Dried, per lb	6½ 6½
do Evaporated	... ...

FISH.

Pike per lb.	0 00 0 05
White fish	0 07 0 07½
Salmon Trout	... 0 07
Lake Erie herring, per 100	1 75 2 00
Smoked Fish :	
Finnan Haddies, per lb	0 06½ 0 07½
Bloaters per box	.... 1 50
Digby herring "	.... 0 15
Sea Fish:	
Express Haddock per lb	.... 0 06½
Cod "	..... 0 05½
B.C. salmon "	.... 0 15

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

GRAIN.

Wheat, White	0 00 0 54
" Red Winter	0 00 0 53
" Goose	0 00 0 51
Wheat, Spring, No. 2	0 00 0 60
" Man. Hard, No 1	0 68 0 68½
" " No 2	... 0 66
Oats, No. 2, per 34 lbs	30 31
Barley, No 1 per 48 lbs	... 41½
" No. 2	... ...
" No 3	... ...
Peas	... 60
Corn	... 52

HAY & STRAW.

Hay, Pressed, "on track	8 50 8 75
Straw, Pressed "	5 50 6 00

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	.... 1 90
40 dy	... 1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10
HORSE NAILS :	
Canadian, dis. 60 to 60 and 2½ per cent.	
HORSE SHOES :	
From Toronto, per keg	.... 3 80
SCREWS : Wood—	
Flat head iron 77½ p.c. dis	
Round " " 72½ p.c. dis.	
Flat head brass 75 p.c. dis	
Round head brass 70 p c.	

WINDOW GLASS : [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	.....	1 30
3rd " (41 to 50 ")	.....	2 90
4th " (51 to 60 ")	.....	3 20
5th " (61 to 70 "	.....	3 50
ROPE : Manilla	... 0 09½	0 10
Sisal	..... 0 06½	0 07½
New Zealand	..... 0 07½	0 08

AXES : Per box, $6 to $12.

SHOT : Canadian, dis. 12½ per cent.

HINGES : Heavy T and strap	...04½ 05
" Screw, hook & strap.	03½ 04

WHITE LEAD : Pure Ass'n guarantee ground in oil.

25 lb. irons per lb	... 4½
No. 1 "	... 4½
No. 2 "	.. 4½
No. 3 "	.. 4
TURPENTINE Selected packages, per gal	0 42 0 43
LINSEED OIL per gal, raw	.... 0 53½
Boiled, per gal	.... 0 56½
GLUE : Common, per lb	.... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

CHERRY'S IRISH

Pure in 1 lb. tins	0 40
Pure in ½ lb. tins	0 42
Pure in ¼ lb. tins	0 44

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases	... ...
" Marbots	11 12

PETROLEUM.

5 to 10 bbl lots, Toronto.	Imp. gal
Canadian	0 12 0 12½
Carbon Safety	0 15½ 0 16
Canadian Water White	0 16 0 17
Amer'n Water White	0 18 0 19
Photogene	0 20

ASK FOR

BENSON'S

CANADA PREPARED

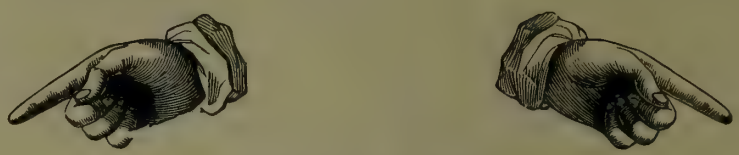
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices current, continued.

PICKLES, SAUCES, SOUPS.

Wright & Copp, Agents, Toronto.

	per doz
Snider's Tomato Catsup.....qts	5 50
" " " ....pts	3 50
" " " ½ pts	2 00
" Chili Sauce.....pts	4 50
" " " .....½ pts	3 25

Snider's Soups (in 3 lb cans).

Tomato	3 50
Bouillon, Beef, Chicken Consomme, Chicken Gumbo, Cream of Asparagus, Cream of Celery, Cream of Corn, Cream of Green Pea, Julienne, Mock Turtle, Mulligatawny, Mutton Broth, Noodle, Oxtail, Pea, Vermicelli, Vegetable....	4 00
Worcester Sauce, ½ pts.. $3 60	$3 75
" " pints 6 25	6 50
Pickles, all kinds, pints.....	3 25
" " quarts	6 00
Harvey Sauce-genuine-hlf. pts	3 25
Mushroom Catsup " "	2 25
Anchovy Sauce " "	3 25

PRODUCE.

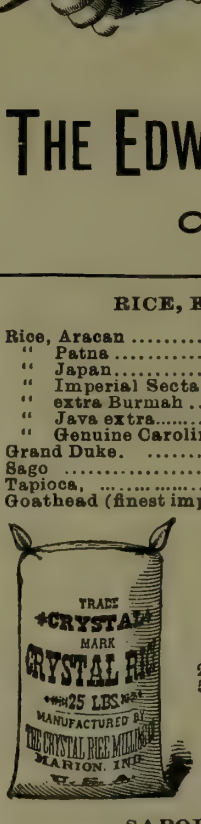
Butter, creamery, tubs.	$0 20	$0 21
" creamery prints ...	23	0 25
" dairy, tubs, choice	17	0 18
" low grades to com	0 12	0 13
Butter, pound rolls	0 20	0 21
" store crocks....	0 18	0 19
Cheese	0 10½	0 11
Eggs, fresh, per doz.....	0 11	0 11½
Beans	1 40	1 45
Onions, per bag	1 10	1 25
Potatoes, per bag	....	0 70
Honey, extracted.....	0 05	0 08
" section	0 14	0 15

PROVISIONS.

Bacon, long clear, p lb.	0 08¼	0 08¾
Mess pork	18 00	19 00
Pork, shortcut, p. bbl..	19 00	20 00
Hams, smoked, per lb...	0 11½	0 13
" pickled	0 11	0 11½
Breakfast Bacon	0 12½	0 13
Rolls	0 09	0 09½
Backs	0 12	0 12½
Lard, pure, per lb.....	0 09	0 10½
Compound Lard.....	0 07½	0 07¾

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	..	4¼
" Japan	...	5
" Imperial Secta	..	5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9¼	10
Grand Duke.	6½	6¾
Sago	4¾	5¼
Tapioca,	4½	5¼
Goathead (finest imported)	...	6¼



CRYSTAL.

25 lb sacks. $1 35
50 " bags... 2 60

SAPOLIO.

In ½ gr or grs. boxes, per gross.... $11 3

ROOT BEER.

Adams', 10 cents size, per doz.	$0 90
" " " per gros.	10 00
" 25 cents size, per doz.	1 75
" " " per gros.	20 00

SPICES.

GROUND	Per lb.	
Pepper, black, pure.....	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior....	10	15
Ginger, Jamaica, pure	26	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	

KEEN'S MIXED

1 oz. tins, 2 lb bozes, per box... 1 00

STARCH.

BRITISH AMERICA STARCH CO

1st Quality White Laundry—	
3 lb. cartoons, boxes, 36 lbs.....	5¼
Ditto.....brls., 175 "	4¾
Ditto .....kegs, 100 "	4¾
Canada Laundry, bxs, 40 lbs.....	4½
Brantford Gloss—	
1 lb. fancy boxes, cases, 36 lbs....	7
Lily White Gloss, kegs, 100 lbs ...	6½
1 lb. fancy cartoons, cases, 36 lbs	7
6 lb draw-lid bxs, 8 in c'te, 48 lbs	7
Brantford Cold Water Rice Starch—	
1 lb fancy boxes, cases. 28 lbs.....	9
No. 1 Pure Prepared Corn—	
1 lb. packages, boxes, 40 lbs	7½
Challenge Prepared Corn—	
1 lb. package, boxes, 40 lbs.....	7

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)...	9
PURE	36-lb. bxs., 12 3-lb. bxs....	7½
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs ..... For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss.....	8
	Pure.....	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch.....	7½
Durham corn starch.....	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons.....	5½
" " Bbls	4¾
" " Kegs.....	4½
Canada Laundry.....	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals....	6½
Benson's Satin, 1-lb. cartoons...	7½
No. 1 White.....	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons.....	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4½	...
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing.....	5½	6
Powdered, bbls	4⅝	5
Extra bright refined.....	4	4½
Bright Yellow.....	3¾	...
Medium "	...	3¾
Dark yellow.....	...	3½
Raw.....	3½	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.....	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F O.B.....	.....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton.....	....	10 00
Liverpool coarse.....	0 75	0 80

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Prices current, continued—

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	60
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

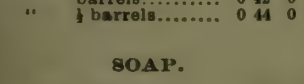
SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8
Sterling (100 cakes)	4 85

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	3 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

AMMONIA SOAP

72 bars per box	
1 box	$3 00
5 "	2 85
10 "	2 75
25 "	2 65

1 Box Lot	5 00
5 Box Lot	4 90
10 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TEAS.

TETLEY'S TEA.

No. 1 quality	50
" 2 "	35

TETLEY'S COFFEES.

One quality only	35

CHINA GREENS

	per lb	
Gunpowder—		
Cases, extra firsts	42	50
Half chests, ordinary firsts	22	38
Young Hyson—		
Cases, sifted, extra firsts	42	50
Cases, small leaf, firsts	35	40
Half chests, ordinary firsts	22	38
" " seconds	17	19
" " thirds	15	17
" " common	13	14

PING SUEYS.

Young Hyson—		
Half chests, firsts	28	32
" " seconds	16	19
Hal Boxes, firsts	28	32
" " seconds	16	19

JAPAN

Half Chests—		
Finest May pickings	38	40
Choice	32	36
Finest	28	30
Fine	25	27
Good medium	22	24
Medium	19	20
Good common	16	18
Common	13½	15
Nagasaki, ½ chests Pekoe	16	22
" " Oolong	14	15
" " Gunpowder	16	19
" " Siftings	7½	11
Congou— BLACK.		
Half Chests Kaisow, Moning, Pakling	12	60
Caddies, Pakling, Kaisow	18	50
INDIAN.		
Darjeelings	35	55
Assam Pekoes	20	40
Pekoe Souchong	18	30
CEYLON.		
Broken Pekoes	35	42
Pekoes	20	40
Pekoe Souchong	17	35

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

Duty paid	per lb	
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7s, extra value, 18 lb caddies		44
Cut Tobaccos, Smoking—		
Silver Ash, 1-9ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M	
Madre E' Hijo, Lord Landsdow	$60	00
" " Panetelas	60	00
" " Bouquet	60	00
" " Perfectos	85	00
" " Longfellow	55	00
" " Reina Victoria	80	00
" " Pins	55	00
El Padre, Reina Victoria	55	00
" Reina Vict., Especial	50	00
" Conchas de Regalia	50	00
" Bouquet	55	00
" Pins	50	00
" Longfellow	80	00
" Perfectos	80	00
Mungo, Nine	35	00
Cable, Conchas	30	00
Queens	29	00
Cigarettes, all Tobacco—		
Cable	7	00
El Padre	1	00
Mauricio	15	00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s " 16	58
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 5c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

Matches, per case.	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

77 JOHNSON ST., VICTORIA, B.C.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO Growers and Importers

OILS

Samuel Rogers & Co.
TORONTO

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

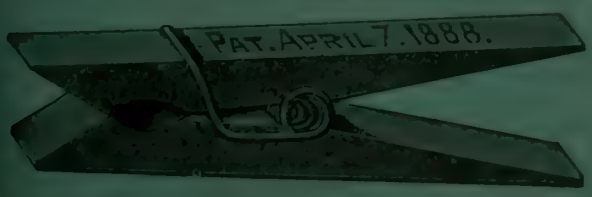
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



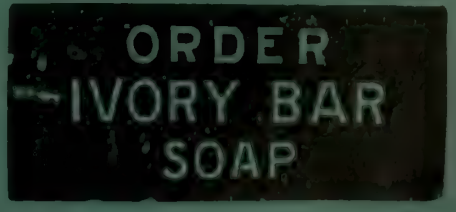
Dominion Clothes Pin

They are the Best.

Send for Prices in Case Lots.

C. C. BROWN,

DANVILLE, QUE.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

You Drop a Dollar in a Rat Hole

And tear up the floor to get it out.

Did You Ever Think how many dollars drop into your competitor's store because he sells the **PITTSBURGH LAMP** and you don't ?

We are now ready to quote prices on this season's lines of Lamp goods.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE Always Trustworthy. ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,

Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO

Machine Brushes Made to Order
SEND FOR PRICE LISTS

HYDE PARK. ATHLETE. PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER

VOL. VIII TORONTO, SEPTEMBER 28, 1894. No. 39.

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

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EL PADRE AND CABLE EXTRA.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

SOMERVILLE'S "MEXICAN FRUIT"

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER.

C. R. SOMERVILLE
LONDON, ONT.

Standard Goods THE Best to Handle

FRY'S

Cocoas and Chocolates

ARE ABSOLUTELY PURE

..66 PRIZE MEDALS..

It pays to sell them. Annual sales over 34,000,000

FOR **PURITY**

Bi-Carbonate of Soda

TRADE MARK

FOR **STRENGTH**

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by **The UNITED ALKALI CO. Ltd., Liverpool**

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
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TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

Grand Mogul Tea

Is demanded by the best families. It is imperatively necessary for all dealers to carry Grand Mogul Tea in stock or lose some trade. It shews a good profit to the dealer and pleases every cultivated taste. Send us order by mail if traveler does not call on you at once.

T. B. Escott & Co. Sole Agents **London**

AGENTS:

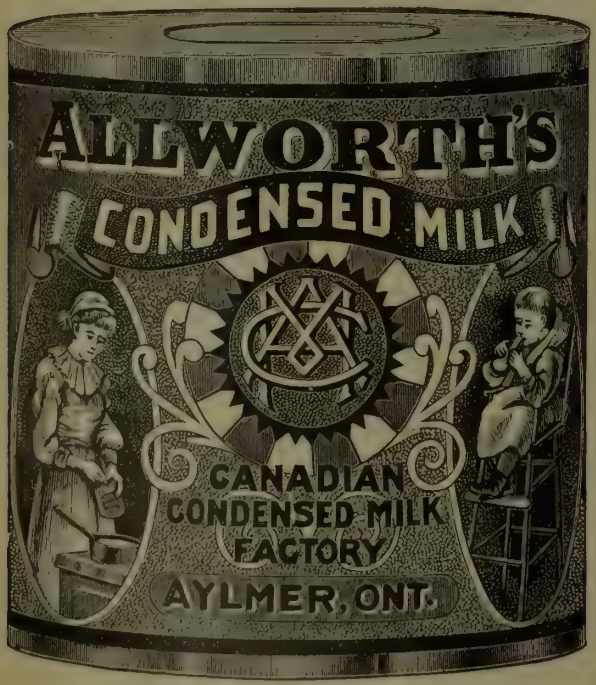
H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



THERE'S NO RISK IN TRYING IT

To dealers who have not as yet tried our goods we would say that there is no risk whatever incurred in making a trial. Our **Condensed Milk** and **Evaporated Cream** have been tested and proved in every possible way, and cannot fail to satisfy the most exacting consumer. Every can guaranteed.

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HALIFAX, N.S.—H. F. Burton.
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VANCOUVER.—G. J. Wonder & Co.

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AYLMER, ONT.

STRIKE HIM HARD

that is your grocery traveler for

PATERSON Woster Sauce

Forpricequalityandvalue

It has no equal.

ROSE & LAFLAMME

Agents . . . MONTREAL

WE TAKE DELIGHT IN SELLING

Rose & Laflamme

Agents for Montreal, Quebec, Ottawa and Kingston.

INDIVIDUAL Packed as desired **$1.00 Per Doz.**

SMALL 2 Doz. in Case **$2.40 Per Doz.**

MEDIUM 1 Doz. in Case **$4.50 Per Doz.**

LARGE 1 Doz. in Case **$9.00 Per Doz.**

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C. & E. MacMichael, St. John, N.B.

Dickison & Co., Halifax, N.S.

Manufacturers A. F. MacLAREN & CO., 51 Colborne St., Toronto.

The British Columbia Commercial Journal

Is the universally recognized leading trade and commercial paper west of Toronto. As an advertising medium to reach the B. C. trade it cannot be surpassed.

The Commercial Journal is devoted to the Lumbering, Mining, Shipping, Commercial and Industrial Interests of British Columbia. It is found on the counter in nearly every retail store in the Province. To reach the retailer you must advertise in The Commercial Journal.

SUBSCRIPTION $2.00 PER YEAR.

Advertising Rates made known on Application

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"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

F. W. HUDSON & CO.

AGENTS TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co.
CROWN PICKLES
(REGISTERED)
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
ONLY GENUINE WHEN BEARING BATTY & Co's TRADE MARK ON CAPSULE
Batty & Co
LONDON. E.C

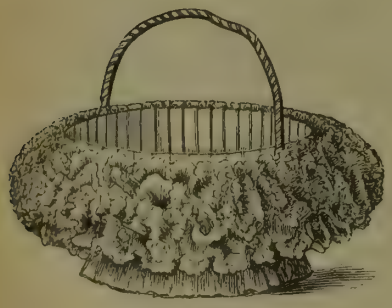
Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY



Ice Case

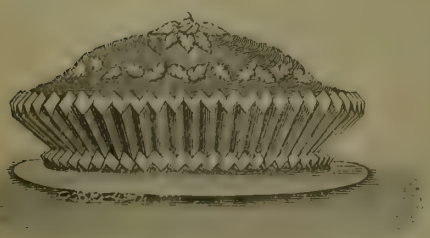
Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.



The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Teas! Teas!

China and Japan are at war, but that does not affect the increase of sales of the celebrated "Fan" brand of

Japan, China, India, and Ceylon Teas

Get samples and prices from our travellers . . .

EDWARD ADAMS & CO., London

ESTABLISHED 1844. WHOLESALE GROCERS

CHAS. SOUTHWELL & CO.'S

High-class **Jams, Jellies, and Marmalades**

We are making a specialty of

Orange Marmalade

In 1 lb. Glass Jars,
Price, $1.50 per doz., net.

Handsomely put up,
Orders can be booked now.

Write for Price List of other styles.

FRANK MAGOR & CO., 16 St. John Street

MONTREAL

N.B.—Messrs. Southwell's goods are equal to any imported and superior to most. . . . . .

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

WE HAVE THEM

Just Arrived

CELEBRATED

Sphinx Prunes

"U" BRAND.

New Peels

7 LB. BOXES.

C. & B. ORANGE.
C. & B. LEMON.
C. & B. CITRON.

New Raisins

FINE OFF-STALK VALENCIAS.

The largest shipment of high grade

Currants . . .

Imported into Canada this season is for us, and we bought at the lowest point of the market. Write us.

W. H. Gillard & Co., - - Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

BISCUITS

CANDY

WM. PATERSON & SON

PICKLES

BRANTFORD

ONT.

JAMS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, SEPTEMBER 28, 1894 ($2.00 per Year) No. 39

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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Canadian Government Offices,
17 Victoria St., London, S.W.
R. Hargreaves, Manager.
John Cameron, General Subscription Agent.

VALENCIA RAISINS BADLY DAMAGED.

DISAPPOINTING has heen the Valencia raisin crop this season. When the crop was sufficiently advanced for an opinion to be formed of its extent with a reasonable degree of certainty, the promise was for a good crop of good quality. And up to within a few weeks ago there appeared to be every probability of these predictions being realized. Then came rumors, duly chronicled in THE GROCER, of damage to the crop by rain.

This week THE GROCER is in possession of data from a reliable source giving more definite information in the premises.

It shows the injury to be of a serious charaacter. The crop itself is placed at 600,000 quintals or hundred weights, but of this quantity one-half is held to be damaged.

As far as quantity is concerned the present crop is about the same as that of 1892, but it is 300,000 boxes less than the crop of 1891, and over 1,000,000 boxes less than in 1890. Last year's yield, it will be remembered, was a small one and insufficient for the demand.

With half of the present year's crop damaged and the market bare of 1893 fruit, it is obvious what kind of a market may be expected for the season 1894-5.

Already the market is strong, and greater strength is expected to develop in the near future.

It is evident that the trade will require to be watchful if it is to avoid having damaged fruit palmed off upon it.

THE APPLE SITUATION.

AN uncertain quantity has been the apple situation all the season. All crops whose weal or woe depend upon the whims of the weather always are to a greater or less extent, but this year the situation regarding the apple crop seems to have been more than usually susceptible to change.

Leaving aside the early conditions, a few weeks ago the crop in Canada was being retarded in its growth by the drouth, resulting in the p omise of smaller quantity of exportable fruit than was anticipated. Then the rain came, and with it an improvement in the quality of the fruit. But within the last few days a hurricane sweeps over the country, and again an uncertainty is created. Returns at the time of writing are not to hand regarding the area of Sunday's wind storm, or wh t damage it may have done to the apple crop. But in districts just west of Toronto heard from large quantities of apples were blown from the branches. In some places it is estimated that the trees were deprived of one-third their load. The apples, however, that were thrown to the ground were largely worm-eaten and deformed fruit. If this proves to be characteristic of all places where the storm touched, the quantity of exportable apples will probably not be materially reduced. At any rate there is no possible danger of a shortage of common fruit. But even if the quantity of fruit suitable for the export trade should be largely reduced, it will probably result in an appreciation of values.

If all accounts are true an advance in prices would be particularly welcomed by some people. While the drouth was obtaining, some buyers, it seems, sent their agents through the country purchasing all the fruit they could lay their hands upon. Then, when it became evident that the crop was turning out better than was expected some of them became alarmed and have been looking around for somebody to assume their contracts.

As the season advances, the situation in Europe does not change for the benefit of the Canadian exporter. True, mail advices received this week state that Canadian apples that have been sold in England have realized good prices, but cables bring the intelligence that the prices obtained on the London market on Friday last would not allow shippers a profit. Furthermore, private advices state that while the apple crop both in England and on the Continent is short, it is turning out better than was anticipated. Then it must be remembered that the United States will this season have a larger quantity of apples for export than ever before.

One authority in London (Eng.) estimates that the United States, from two ports alone, will send nearly 2,000,000 barrels of apples to the English market. But this is probably a wide guess.

Last year England all told took but 110,-038 barrels of apples from the United States and Canada together, while her total imports from all countries were but 1,175,000 barrels. Granted that the apple crop in Great Britain is the shortest in 20 years, it is obvious that even the attempt to place the quantity of apples on that market, as it is said the United States proposes to do, would send prices down to a point that would stop further shipments.

The United States will ship large quantities of apples to Great Britain. No one doubts that, but a large quantity does not mean nearly 2,000,000 barrels. In the meantime, however, the situation does not appear to be very promising for the Canadian exporter.

A MISTAKEN IDEA.

AN impression appears to obtain in some quarters that the paramount object of the convention held in Toronto last week was to deepen the canals on the St. Lawrence system in order to bring the entreport of the country some hundreds of miles further west—to Toronto, for instance.

This is a mistaken idea. Anyone who followed the discussion scarcely needs not be told this, while the co-operation in the deliberations of delegates from Chicago, Duluth, Minneapolis and St. Paul gives the assertion a further denial.

The convention was to discuss ways and means of enlarging and deepening the waterways from the head of inland navigation to the sea, and thus creating the desideratum of lower freights for the products of the "Golden West."

There are men who dream of seeing ocean vessels of mammoth proportions loading and unloading freight at Toronto, Hamilton, Chicago, Duluth and other inland cities. And he would be a rash man who would say that such things cannot be. But it is another thing to ascribe as the object of the convention's existence the furtherance of this scheme.

What the convention was concerned about, and what the association which emanated from it has set i self to accomplish is the getting of the big grain-carrying vessels that ply the upper lakes down to the entreports without breaking bulk and not the entreports into the upper lakes. And this will redound to the advantage of the entreports as well as to the farmers, the vessel-owners, and the trade of the country in general.

DISHONEST DEBTORS.

IT is a serious thing when the tide turns against a man in business. But it is a still more serious thing when the merchant thus placed resorts to dishonest practices in order that out of the wreck he may save unto himself the lion's share, leaving the remnants for his creditors to gather up.

One of the methods commonly pra tised for accomplishing this end is the transference by the insolvent—yes, and by the solvent, too—of real estate to his wife.

Sometimes the court defeats these little games. We had an evidence of this in Toronto last week.

Joseph Dilworth carried on for a number of years a, seemingly at least, successful retail drug business in King street. Not satisfied with his drug business alone, he started a so-called wholesale grocery warehouse in Front street, still retaining his drug business. The "wholesale grocery warehouse" is alleged to have been nothing short of a supply house for the Patrons.

At any rate, as a wholesale grocer, Mr. Dilworth's career was comparatively brief. In a word, he failed; and dragged down with him his drug business, but the building in whi h the drug business was carried on he tried to save by conveying it to his wife. Against this the creditors demurred And last week the courts sustained them, declaring the transfer fraudulent and void. It is, however, but fair to state that Mrs. Dilworth had a claim for $4,300 against her husband's estate, which the court allowed.

The man who conveys any part of his assets to his wife or anybody else is a thief, and the law should treat him as such; but the trouble is he is looked upon more as an acute financier than what he really is, an appropriator of other men's goods.

The law should do with the man who attempts to defraud his creditors out of $4,000 the same as it would with the man who steals $4: Put him in jail.

WORKING GROCERIES AND MEATS TOGETHER.

VERY few of the New Brunswick grocers handle liquors, nor have they for many years. It is a separate trade with them. On the other hand they differ from the western trade in that they go extensively into fish and meat. Nearly all the best stores have butcher shops attached. These are the cleanest and sweetest shops THE GROCER has ever seen. They usually have separate entrances, but are connected with the grocery store by a wire screen door which permits a free passage of air but excludes the flies.

These, however, do not give much trouble to business men who take pains to keep down the nuisan e. In fact, the presence of numerous flies or their deposits is frequently a sign of a careless dealer. One who is too lazy to exterminate flies is generally too indolent to look after his business.

It is natural that groceries, vegetables and meats should run together. The one would draw trade to the other. It is an easy trade to handle and there is no dead stock, unless it be a few decayed vegetables. In cities and towns, as well as in all large villages, the retail butchers are supplied by wholesale dealers, who buy the live stock and slaughter them. They will cut meat in any style and supply any quantity to suit retail buyers. The retailer usually receives his supply every morning, but he can often have his order increased later in the day, if necessary. With a good refrigerator he can carry an overstock from day to day. Many of them prefer doing this, to improve the meat. Very fresh meat is always tough. A day or two in the cooler makes it tender, and much more delicious. This does not mean that it should be frozen; that spoils it.

There is not much experience required to handle meat purchased from wholesale dealers in small quantities. We know of one grocer who spent an hour every day at his wholesale butcher's slaughter-house in cutting up carcasses and learning the details. Another man sent his clerk there. This is advisable but not necessary.

WE HAIL THEE!

THE American Grocer is always a welcome guest at the table of the CANADIAN GROCER, but the current number is seven times welcome. In fact, we cannot enthuse too much over it. No grocery paper ever came out of the United States like unto it; and it will take a mighty clever publisher to ever get out a better one. The American Grocer has just been celebrating its twenty-fifth birthday, and in order to fittingly commemorate the occasion, it appears with 94 pages. But it is not the size that is the unique feature of the journal. It is its appearance and subject matter that first draw forth one's admiration. The cover is a beaut ful exemplification of the lithographer's art, and the articles, which show patient research into many matters appertaining to the grocery trade, are ably written and profusely illustrated. The 1894 special number of the American Grocer will be kept in the archives of THE CANADIAN GROCER for inspiration and reference.

OCEAN TO OCEAN.

Mr. J. Cameron, representing several trade journals published in Toronto by The MacLean Publishing Co., was in town on Friday last. The journals are THE HARDWARE MERCHANT, THE CANADIAN GROCER, BOOKS AND NOTIONS, THE DRY GOODS REVIEW and PRINTER AND PUBLISHER. He got a large list of new subscribers in town, and many renewals. The journals are all very helpful to the respective businesses, and should receive large circulations. Mr. Cameron will go as far as Victoria.—Elkhorn (Man.) Advocate.

Mr. J. Cameron, representing the MacLean Publishing Co., Toronto, Trade Journal Publishers, was in town last week. He is going through to the coast, and states that so far he has met with nothing but praise of the several journals published by his company. As regards PRINTER AND PUBLISHER, we may say we are more than satisfied with it, and consider no printer should be without it.—Virden (Man.) Advance.

IT'S COMING.

IT'S coming. October 5th will see it. That is, the Fall Number of THE CANADIAN GROCER will make its appearance on that date. We have told you all about its handsome and unique cover and the special features it would contain. In another week it will be in your hands. And when you get it "read, mark, learn and inwardly digest" its contents. Peruse the advertisements; they will give you information for buying and pointers on how to write your own "ads." The special articles will of course interest you, and the markets always receive your careful attention.

A BAD FAILURE.

THE failure of the British American Starch Company, Brantford, is a bad one. The general creditors will get nothing.

At the adjourned meeting held 19th inst. at the office of Assignee Reid the statement presented showed liabilities of $113,190.45, of which $65,580.68 was secured. The mortgage and interest indebtedness is $16,718.73. The assets are $50,700.98, leaving a deficit of $13,628.21.

The estate is to be wound up, and negotiations are said to be in progress with a view to induce one of the existing starch companies to take over the plant and stock.

The trouble with the concern from the first was that it never had sufficient capital to carry on the business. The principal men who composed the company had plenty and to spare of this world's goods, but they refused to put enough into the starch factory to make it successful. It is said that in the first place they took over the business because they were compelled to, and in the second place rumor has it that they were never altogether satisfied with the management. Those who had business with the firm were not, of late years at any rate, obligations being frequently ignored.

FIRMNESS IN CANNED GOODS.

"THERE is," said a leading Montreal broker to THE GROCER, "considerable uncertainty at present regarding the future of values on several staple lines of canned goods. At present the best instances of this uncertainty are tomatoes and corn in the vegetable department, and salmon in the fish. In the latter connection occurrences of the present week tend to make matters still more confused. The stock of old salmon which has been carried over from last year is a fair-sized one, and in view of this, and the fact that there have been receipts of new pack salmon this week, holders of old stock have in some cases manifested an anxiety to realize, and are at present offering goods 10c. lower, at $1.15 to $1.20. If advices from the Coast are reliable, however, I fail to see the reason why prices on salmon should decline, or, in fact, why new pack red salmon should have changed hands in Montreal, as it has done this week, at $1.25. According to advices received on Monday, packers in British Columbia are now asking on the coast the equivalent of $1.40 to $1.45 laid down here, while I know for a fact that two carload lots of pink fish were sold since the opening of the week at $1.27 actual cost laid down here. Now everyone knows the relative standing of red and pink salmon, and the above offers on the first named are therefore hard to reconcile with these latter facts.

"In regard to corn and tomatoes, packers predict all sorts of fancy prices on the former. They are now asking 85 cents for it and say that they expect to get 95 cents before Christmas. They are equally strong in their views on tomatoes, and in justice it may be stated that even the sceptical traders now admit that the pack of this vegetable is much shorter than usual this year. I consider, therefore, that these three lines of canned goods present many interesting possibilities."

THE LAST DAY
for copy for
Special Fall Number
will be
TUESDAY, OCT. 2
Special Inducements Offered

STREET PEDLARS.

ON Thursday evening last the Montreal Retail Grocers' Association held a well-attended meeting, when the question of a tax on street fruit pedlars was discussed and steps were taken to endeavor to make the City Council impose such on this class of people, who are really seriously injuring legitimate traders. Strong speeches were made by Messrs. John Scanlan, S. Demers, B. Connaughton, W. Levesque and Ald. Turner, ex-Ald. Gauthier and ex-Mayor McShane, the discussion eventuating in the following:

Resolved, that the sum of $100, as imposed, be paid in advance for licence fixed for pedlars' waggons and hand-carts, and that the Chief of Police and Mayor have not the right to issue permits or break rates, and that each waggon have a special number.

The petition is as follows:

To His Honor the Mayor and to the Aldermen of the City of Montreal,

The petition of the undersigned respectfully submits:

That they are an incorporated body according to law, known under the name of the "Montreal Grocers' Association":

That your petitioners are contributing a large amount in the revenues of the city of Montreal, as they are paying large sums of money for water and property taxes;

That, moreover, to have the privilege of doing business they are obliged to pay another very high tax;

That the high rentage and the expenses for the numerous staff required for the direction of their business also bears considerably upon your petitioners;

That the said association has, on many occasions, complained of the dreadful competition brought by the pedlars against the grocers of Montreal;

That these pedlars of all kinds, not paying either business or water taxes, the most of them not paying any licence whatever, bring against your petitioners an unjust and disloyal competition;

That the same pedlars are generally offering for sale merely inferior goods, thus injuring public health, and, besides, they are an annoyance to the whole population of the city.

That under these circumstances, it would be advisable to put an end to that unfair trade and give protection to the whole community and all taxpayers who are doing an honest and regular business;

Wherefore your petitioners respectfully request you to pass a by-law to the effect of putting an end to that state of things, either by imposing a high tax upon any pedlar of provisions of any kind, or by absolutely prohibiting that unfair trade carried on by pedlars, so that the general public and grocers of the city of Montreal suffer no longer from the same.

This has been signed by almost every retail grocer in Montreal, and will be presented at the next meeting of Council.

OUR BACKBONE DID IT.

A Nova Scotia subscriber speaking of the relations between Canada and the States said to THE GROCER that the abrogation of the Washington Treaty was, at first, thought to be a pretty severe blow to Nova Scotia fisheries—"which" he said "are our most important industries. We did suffer a good deal during the time Canada allowed Americans to fish on our coasts. Since the armed cruisers were put on and have kept them off, our own fishermen have had the ground to themselves. They are now perfectly happy. They are better off than under the Treaty. Less fish are caught and the offerings in the United States markets being smaller we can get better prices. Even after paying the duty we make more. Of course, under heavy runs such as we had this spring, prices go down. The reduction in duty will be a help.

There is nothing like keeping a stiff upper lip and letting the Americans see that we do not care what dut es they impose. They have seen that they could not impose on us, and as they need our products at lower prices they have reduced duties on nearly all of them."

DRY GOODS.

TORONTO MARKET.

DRY GOODS remain quite active, and the colder weather this week has induced a more cheerful feeling. Travellers are all out and are sending in very fair orders, showing that retailers have commenced to break their fall and winter stock. This is still further evidenced by the increasing number of letter orders received. The demand is very general.

Dress goods are in good demand, with serges leading. Bright-finished, small-effect goods are also fairly active. Sedans are good property for those who cater to the cape and mantle trades.

Heavy woollens in socks, mitts, underwear, blankets, etc., are moving freely and at steady prices.

Caldecott, Burton & Spence show a great drive in 39-inch henriettas. These goods have been falling in value for some time, but the market has taken a turn upward, hence it will be safe to venture. A new shipment of trimmings is just to hand, including jets, braids, swansdown, and some fluted effects which are now in taste in the French market.

Holiday goods are already moving with Samson, Kennedy & Co. Dolls, albums, note books, perfumes, scrap albums, fancy baskets, brushes, and brush sets, and Christmas tree ornamentations are in profuse display. Art plushes for fancy cushion covers, etc., are shown in new and delicate patterns at a low price. A new and taking line of Swiss embroidered pillow shams, d'oylies, tray covers, and smaller goods is shown. Some are in cream, but most are in white. This open style of fancy linen seems to be catching on. Another line in which they excel just now is their display of dress trimmings. Narrow silk, tinsel and jet gimps are selling for early fall dresses. Beaver and astrachan edgings are taking for the later trade. Wave braids are still in favor in spite of predictions to the contrary. Large buttons are forging to the front again.

WHAT BRAVE YOUNG CLERKS DO.

IT is a common remark among a certain class of young men that "the world owes them a living," remarks an exchange. It is hardly the most industrial class that put in this claim, nor those who seem to do the most for their fellows. But for some mysterious reason they seem to think the world is greatly in their debt, though it appears so slow to recognize their claims.

Does it not rather seem as if the truth was just the other way? So many years at the beginning of life, and towards its close, if prolonged to old age, must be spent in helplessness and entire dependence upon others. Would not an honorable nature desire to make some return to the world for so much kindness and care? Such an army of workers are constantly busy in the four corners of the earth to supply us with the most simple necessaries and luxuries of life that common gratitude would seem to call on us also for some contribution to the world's working force.

How the old pioneers toiled in this new land to fight back the wild beasts, hew down the forests, build up the highways and towns and cities for our comfort to-day! The wor'd owed them a living. And so it does to the hardy sailors who cross the perilous seas to bring to our doors the products of other lands, or the men who build their ships, and those who toil hard with brain and hand to invent and make the machinery which works over the earth's productions with endless forms for our convenience. It is a great debtor to those who handle the products in the marts of trade, and so make them accessible to millions of homes. Those who contribute to the moral growth of the world are no less its benefactors, and the world acknowledges all their claims. It is a general principle everywhere that "the laborer is worthy of his hire." The whole sentiment of the community is against one who would defraud his workman.

But the principle works both ways. The world also despises and laughs at the man who expects wages without work. It feels he has neither justice nor common sense on his side. A good roof and food and clothing are excellent things, but the world does not step up and present them to those who sit idly in the shade and demand them as a right. It is an idle complaint that some millionaire has his portion and ought to be compelled to give it back. He never had a portion to lose.

But the brave boys working hard and hopefully to-day in humble positions are laying up a score which the world will be glad to settle by-and-by, and they will have the high and keen satisfaction of knowing that the "living" was honestly won. They did not take it as a tramp does his crust. The finer and better the work and the more brains worked in with it the higher the reward.

HOW TO WIN TRADE.

You've got to push yourself out at times to win trade, says an exchange. What's the use of saying that if you've the goods they'll sell themselves? I know better. Give me my pick of the clerks along the street, and with ordinary prices I'll agree to put a new store in shoes, clothing and groceries on its feet in any city in a year's time. The clerks I would select are people who have learned how to forget their own likes and dislikes and cater to the whims of the people who buy, and make those whims valuable for their employers. A disagreeable salesman, who feels it his duty to consult his own preference and put forward his own personality at all times, is a bad man in a store. He will not only lose sales—he will drive trade out of the store, never to return. The clerk who succeeds needn't bow down to a customer and sacrifice his own respect, but he can't lord it over customers and insist on doing their buying for them, and he can't pick and choose customers and deal pleasantly with this one and be sharp and crabbed with one he doesn't like.

Davidson & Hay received their first shipment of new Patras currants in half barrels on Wednesday last. This is the earliest arrival of this fruit on the market.

The biscuit manufacturers have reduced prices on sodas and some of the sweet biscuits, and 2c. each on 3-lb. packages. This is the first change made in two or three years.

Established 1850

Mail us your orders at once for

FRUIT JARS

We have all sizes in stock at

Old Prices

The chances are in about ten days there will be no jars in the market.

JAMES. A. SKINNER & CO.

Toronto, Ont. Vancouver, B. C.

We have the largest assortment of

BARGAINS IN JAPAN TEAS

We want to sell now.

That we have ever offered.

Oblige us by examining our samples before buying.

Lucas, Steele & Bristol - - Hamilton

New Raisins

Now in store

FINE OFF-STALK VALENCIAS
EXTRA SELECTED VALENCIAS
3 CROWN CLEANED CURRANTS

BALFOUR & CO. HAMILTON.

RAM LAL'S

PURE INDIAN

Package

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.

...Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co.

WHOLESALE AGENTS

Hamilton

THE VALUE OF SALT.

SODIUM chloride, or common salt, is a necessity of animal life, remarks an exchange. Wild animals of the herbivorous class make regular excursions of many miles to "salt licks," or other places where it abounds. The human body contains salt in large proportion. The blood tastes of it, and in greater or less quantities it is found in all the many fluids and juices manufactured by the various glands of the body. That its presence is not accidental but designed is shown by the study of some of the essential factors of the organism when deprived of it. Recent experiments have proved that the white corpuscle of the blood swells and bursts quickly in distilled water. Protoplasm is inactive, and the cilia, or fringe-like edges of certain cells, stop their motion when deprived of sodium chloride, while in a salt solution they remain active and intact. It is stated that by the passage of salt through the body the absorption of food is stimulated and the activity of tissue changes and growth is increased. It is a matter of common observation that the swallowing of salt produces thirst, which is but saying that certain organs are stimulated to activity thereby, and consequently demand more fluid in order to continue their normal activity. Many children doubtless suffer from an insufficient supply of common salt, especially when artificial foods are used. Such children are often weak and poorly nourished. Their digestion proceeds slowly, absorption of digested products is delayed, and they become emaciated. The doctor is called, and with the order to add "a pinch" of salt to the milk or other prepared food, the appetite improves, the digestion is stimulated, and the proper condition of nourishment returns. It is more than probable that the chlorine element of the hydrochloric acid of the gastric juice is supplied by this salt. In this fact persons who live largely on a vegetable diet may find a reason for a weak digestion and insufficient activity, for the mineral matter found in vegetables consists for the most part of potash salts, which do not satisfy the demands of the animal organism. The water of mineral springs is chiefly efficacious in that it supplies both salt and water to the blood in increased quantity. The salt tends to increase tissue changes, and the greater supply of water hastens the excretion of the waste products which are thereby generated.

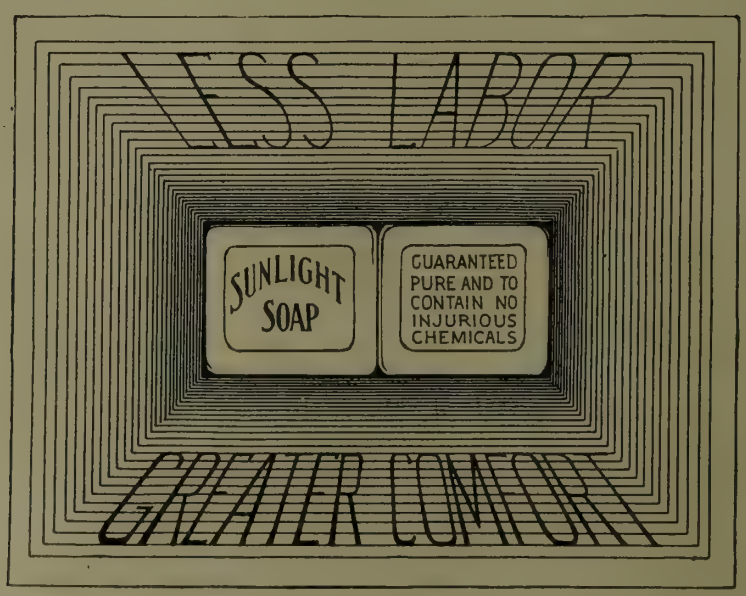
GROWTH OF BEEF PACKING.

THE growth of beef packing operations in the United States has been largely increased in late years, chiefly incident to the business of pork packing, says Cincinnati Prices Current. Exact statistics have not been made available with reference to this industry. The introduction of refrigerator cars for the safe transportation of fresh product has effected great changes in the beef trade of the larger towns and cities throughout the country, the local killing of animals giving way in a great measure to the more economical methods reflected by the dressed meat operations of large concerns.

Cattle killing for commercial supplies of beef is chiefly prosecuted at Chicago, Kansas City, St. Louis and Omaha, with considerable in the aggregate at other places. The total number of cattle killed in these four centres in 1880 was about 750,000; in 1885 it had advanced to 1,450,000; subsequent years showed an important increase, reaching a total of 3,375,000 in 1890; the following year no gain was shown, but there was a fair increase in 1892 and 1893, reaching a total in excess of 4,100,000 in the latter year. These figures, while they embrace animals slaughtered for local requirements, are instructive as illustrating the important extension of beef production for commercial distribution in these centres.

The exportation of beef has greatly enlarged in late years, although the total for 1893 was decidedly reduced in comparison with several years previously. In 1890 the total reached 398,000,000 pounds, the maximum recorded; for ten years ending with 1892 the annual average was 261,000,000 pounds; in 1893 it was 290,000,000 pounds, having a value of nearly $25,000,000; the annual average exports for ten years ending with 1892 was $21,000,000.

BEST TO BUY, BECAUSE BEST TO USE.



The sales of "SUNLIGHT" SOAP testify to its popularity with those who use it, and it is no idle boast or exaggerated statement to say that over **Five Million Dollars' worth of SUNLIGHT SOAP** was sold during the year 1893. No such sale of soap, by one firm, was ever heard of before. **Quality tells.**

"CROWN" and "HONEY"

....Syrups

QUALITY AND PRICE RIGHT.

In two and three gallon tins.
(Full weight guaranteed.)

Davidson & Hay Wholesale Grocers and Importers Toronto.

CONCERNING RETAILERS.

A new grocery firm has commenced business in Belleville. Elliott & Petty is the name.

Shield & Son, Broadview avenue, Toronto, have just completed alterations in their store whereby increased capacity is obtained and a number of improvements are made.

The bright and attractive grocery store of J. H. Greenshield, King and Berkeley streets, Toronto, is being enhanced by the aid of the painter and decorator's art.

E. Burt, formerly buyer for the Muskoka Mill and Lumber Company, with his partner Mr. Thompson, of Penetanguishine, will open a first class grocery, crockery and provision store in the town of Bracebridge, Muskoka district, under the style of E. B. Burt & Co. The handsome store this firm will occupy is owned by Samuel Armstrong, ex-mayor of Bracebridge. Mr. Burt decided to open in Bracebridge on account of the many advantages it afforded, and with his long knowledge of the grocery business gathered at home and abroad he will no doubt do well. A stock of clean, fresh groceries will be kept constantly on hand.

BRITISH COLUMBIA SALMON.

B. C. Commercial Journal, September 18: There is no change worthy of note in the situation since our last review. The markets continue firm. Another salmon vessel has arrived, the Corryvrechan, 1,299 tons, which will load on account of Robt. Ward & Co., Ltd., when her cargo of coal is discharged. The Corryvrechan and Rimac are the only salmon vessels that will load for London. The remaining four, City of Glasgow, Clan Robertson, Northernhay, and Senta will load for Liverpool.

Early this season the Liverpool buyers made free purchases when new brands were offered at low prices, and later they bought heavily of established brands at considerably higher figures. Consequently the bulk of the pack for the United Kingdom will go Liverpool. Last season six vessels carrying 253,833 cases went to Liverpool and four vessels carrying 148,332 cases to London.

The Canadian Co-operative Commonwealth held its regular meeting in the rooms on Carrall street, on Tuesday night, their being a large attendance of members. Arrangements were made for the disposition of 2,000 barrels of fish a month, and the Society has concluded in view of the large number of applicants for admittance to the colony, to take the curing and barrelling of fish. The Committee of Management have already made the purchase of from 800 to 1,000 fish barrels, and have engaged coopers to proceed to the colony in order to continue the construction of the latter. By the next boat going North, a large cargo of provisions will be despatched, together with a number of fishing nets and boats. Several applications have been received from good practical agriculturists and fishermen, to join the Northern Colony, and the Commonwealth would seem to have a prosperous future before it.—News, Vancouver.

BUCKWHEAT FLOUR

WE . . HAVE IT . .

(SELF-RISING)

Ready for immediate use.
Needs no Salt, Baking Powder or Eggs.

A perfect self-rising flour superior to all others for making delicious griddle cakes.

In 2½ lb. packages
2 doz. per case.

In 5 lb. packages
1 doz. per case.

Order at once. Your customers will be delighted with it. We are ready to fill all orders promptly from this year's crop.

The Ireland National Food Co., Ltd.
TORONTO, CAN.

All wholesale grocers sell it.
Insist upon having our goods.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

AFTER THE FAIR

Our new "Eagle" Brand Japan
"Eagle" Brand Ceylon TEAS

NEW VALENCIAS Are second to none in the market
Arguimbau's and Morand's Now in stock.

M. Masuret & Co. - - London, Ont.

LEMONS IN NEW YORK.

THE supply of lemons in this port, says the N. Y. Journal of Commerce, is placed at 42,000 boxes, against a quantity of 66,500 boxes corresponding period last year, and 50,000 boxes same time the year previous. The stock in transit consists of only 10,000 boxes, the Gleadowe, the next vessel to arrival, having 7,000 boxes, and the Gladiolus following, 3,000 boxes, both of which shipments are of Sicily fruit. Of the present available stock a very small portion consists of really prime grades, and as a similar condition of affairs is noticed relative to the goods in the hands of the trade generally, there is naturally a strong feeling where sound and attractive fruit is possessed. The importation at this port for the crop year beginning September 1, 1893, to date have been 1,956,617 boxes, and to all ports 2,651,717 boxes, against a total quantity last year to 1st inst, of 2,646,000 boxes, thus showing a very slight difference in favor of the present season. In view of the present favorable statistical position the opinion is entertained that market values will be held up without important variation to the close of the season. The new crop Malaga is now in course of preparation for market, though it is doubtful if any considerable quantity of the fruit will arrive here much before the 15th prox. Some few shipments via Liverpool may possibly be made, though present values ruling here and the character of the demand are not likely to influence the importation of any large parcels by this indirect cause. New Malaga, however, are usually given a good reception, as the appearance of the fruit is desirable, and they possess excellent keeping quality, though the merits of the fruit fall considerably below Sicily and other grades. As an evidence of this and for the purpose of realizing more remunerative prices some in the trade take advantage of the ignorance of many buyers by repacking the fruit in Sicily boxes, adopting style, etc. So common has this practice become, and so many advantages gained by the deception, that it has suggested to some Sicily shippers the wisdom of preparing the fruit at primary sources with the view of making the goods more attractive when presented through the auction rooms. To carry out this scheme we learn that several of the leading packers in Sicily are at present in Malaga, and have already made large purchases of the fruit there with the intention of packing same in regular sizes, and adorned with fancy papers, etc., for the purpose of giving the goods a Sicilian appearance, thus aiding materially their sale, and the realization of better prices upon their arrival in this market. The season for the sale of Malaga, however, promises to be much shorter than usual the present year, as new crop Sicily will enter the market at an unusually early period. From information received we learned that shipments will be made from primary sources during the first half the coming month, and the arrivals here may be expected about the 25th prox. The quality of the crop this year, it is said, will be superior to that of last, a fact that will be appreciated when the fruit of the past season and the heavy losses incurred by the melting process is considered, The period of the year has now arrived when the demond has settled down to the legitimate, and few opportunities are presented for speculation. The supply at present is sufficient to piece out the requirements of the trade for some time to come, and during the coming month the additions of new fruit will give to the trade renewed assortments, and check any tendency toward a scarcity. As an item of interest it may be said that the coming crop of Florida will considerably exceed that of last year, some authorities placing the total yield at 125,000 to 150,000 boxes.

GROCER HAMILTON GUILTY.

The charge preferred against Robert Hamilton by Eby, Blain & Co., of having obtained goods under false pretences, was proven at the Assize Court Tuesday and a charge of guilty was returned by the jury. Sentence was deferred.

The case occupied three days. Evidence showed that the accused in February last made a statement of his affairs to Mr. Blain, of Eby, Blain & Co., in which he represented that he owned a house valued at $4,000, upon which there was no encumbrance. He valued his book debts at $1,900, and estimated his stock at $1,100. Outside of Eby, Blain & Co., to whom he at that time owed $1,100, he claimed that his liabilities were $250 only. He failed in August last with assets amounting to but $700 and liabilities exceeding $3,000, of which $1,100 was due to Eby, Blain & Co. It then transpired that the property, which he claimed to own, was, and had always been, in his wife's name. The judge, in summing up the evidence, charged heavily against the accused, and the jury returned a verdict as already stated.

PERSONAL MENTION.

William Ince, Jr., was elected chairman of the Gratuity Fund Committee of the Toronto Board of Trade on Monday.

J. W. Larkin, Nobleton, Ont., called on THE GROCER when in Toronto a few days ago. He reports business good in Nobleton.

Henry C. Boomer, of Warren Bros. & Boomer, returned Monday from a six weeks' trip to Great Britain. He had a pleasant time, and his increased avoirdupois and generally healthy appearance show it. He reports that excessive rains have done much damage in the agricultural districts in Great Britain.

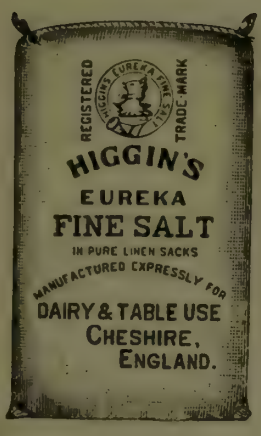
P. C. Larkin has returned from London, where he was visiting the exhibit of "Salada" at the London Fair. He is well pleased with London. He speaks of it as the most delightful city in every way that he has ever seen, and says if he ever made a change from Toronto, London would be the place of all others he would choose to live in.

Capt. Charles A. Smylie, of Young & Smylie, New York, the great American licorice manufacturers, was in Toronto this week on his regular rounds of the trade. Mr. Smylie is an officer in the 12th Regiment, New York, known as the best drilled and disciplined volunteer corps in the United States.

W. G. Walker, grocer, McCaul street, Toronto, is a happy man. Recently his father transferred his interest in the business to him, and a week or so ago he became possessed of the best wife in the Dominion. The happy couple have just returned from their honeymoon trip. THE GROCER tenders congratulations.

J. F. EBY

HUGH BLAIN



A Pyramid of Good Things

UNEQUALLED IN THEIR LINE

Don't be without them

Eby, Blain & Co.

Wholesale
Grocers

TORONTO

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

BRANCHES

MONTREAL
TORONTO

AGENCIES

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	A. P. Tippet & Co.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Sept. 27, 1894.

GROCERIES.

THE after Exhibition quietude still obtains. For sugar the demand has dropped off materially, but no change has taken place in prices. Teas are still active and firm. Green Rio coffees are still scarce. Canned goods are quiet, but firm, with some lines tending upward in price. Rice continues in fair demand. Syrups and molasses are quiet. The first regular shipment of new season's Valencia raisins arrived on the market this week, and they are going readily into consumption at firm prices. Currants are quiet, but higher in the primary markets. Choice butter is scarce and firm, and cheese is quiet and steady. There is a good business doing in cured meats at the advanced prices. Oranges are scarce, there only being a few Jamicas on the market. Dried and evaporated apples have been offering more freely during the week, but not many transactions have been reported. A further advance is reported in eggs.

CANNED GOODS.

The Packers' Association will advance the price of tomatoes and corn 2½c. per dozen Oct. 1. During the past week nothing particularly new has developed. Business is still quiet and devoid of any specially striking features. Tomatoes and corn have been slow at 85 to 90c. Extra sifted peas have been in good demand at $1.45 to $1.50, but ordinary kinds are quiet at 80 to 85c. Receipts of new season's salmon are arriving more freely, while the demand on the other hand is scarcely as good as it was. Prices, however, continue firm at $1.25 to $1.35 for first-class red fish in tall tins, and $1.55 to $1.60 in flat tins. In lobsters there is a fair trade doing at $1.85 to $2 for talls, and $2.30 to $2.50 for flats. Canned fruits continue quiet at these quotations: Peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. Canned meats and sardines are quiet.

COFFEES.

Green Rio's are still scarce, and a fair business continues to be done in Maracaibo coffees in consequence. In New York the market for Brazil growths has been gaining gradually in tone all the week. At first the improvement seemed to be principally a reflection of the advancing tendency on options, but later developments disclose the fact that there has been a strong and persistent demand from roasters for desirable grades, No. 7 in particular being called for, a grade that is still exceedingly scarce and indifferently offered by those fortunate enough to hold it. Other qualities have been benefited to some extent, and the low grades are now spoken of with greater favor, and the difference in value as compared with the standard is smaller than heretofore.

RICE.

There is still a good demand for fancy imported Japan rice. "B" rice is also moving fairly well, but medium grades are neglected. The market still rules strong. The present season is said to be the most satisfactory in regard to profits that the trade has experienced for a number of years. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

European advices report higher prices in ginger, cloves and pepper. There is no change here, but business has been more active than for some time. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Business continues quiet and featureless, and will, of course, remain so until the new season's goods arrive. We quote: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The feature of the market this week is the scarcity of yellow sugars, the representatives of some of the refiners not having shown samples of these kinds for several days. Some of the wholesale houses are completely cleaned out in consequence. The scarcity, however, is only temporary, it being anticipated that by the end of the week fresh supplies will be on the spot. The demand for sugar shows a further easing off, but prices remain much as before. We quote granulated at 4⅜ to 4½c., and yellows at $3.45 up.

N. Y. Journal of Commerce, September 25: For raw sugars the position continues somewhat unsettled, and probably will be in that condition until all the free goods have been sold out and good fair test is made over stock subject to duty. The present light melting wants admit of slow demand for material, and unless the outlet for refined stock expands pretty soon it looks as though production would have to be curtailed. It was a quiet day for refined goods. The decline of Saturday did not seem to have any effect to break up the indifferent attitude of buyers, and orders came forward in the old slow, unsatisfactory manner, and business was exceedingly dull for all grades.

SYRUPS AND MOLASSES.

Both syrups and molasses are quiet at unchanged prices. We quote: Molasses—New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c. Syrups—Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

TEAS.

The market continues brisk at firm prices, although nothing particularly new has developed. Young Hyson teas are this week receiving a large share of attention from retailers at about 16 to 18c. for low grade, 24 to 27c. for medium, and 33 to 38c. for high grades. Low grade China Congous at about 16 to 18c. are also receiving a good deal of attention. Retailers are pretty well stocked up with Japan teas, and there is a temporary falling off in the demand in consequence, although there is still a good business doing, particularly in the medium kinds, at about 16 to 20c. Indian and Ceylon teas are quiet but strong in price.

DRIED FRUITS.

The first direct shipment of Valencia raisins, new season's crop, arrived in Toronto this week, and they came upon a bare

"SALADA"
CEYLON TEA
In Lead Packets—1 lb. and ½ lb.
Retailed at 30, 40, 50 and 60 cts.

For DOWNRIGHT
"Standout"
Value in Cup
"SALADA" IS SIMPLY
Incomparable

If we have not already an Agent in your town drop us a card, we will supply all information and samples.

P. C. LARKIN & CO.
25 Front St. East. TORONTO.

MARKETS—Continued

market, the few hundred boxes received via Liverpool a couple of weeks ago having been cleaned out. The idea as to price is 5½ to 6c. for off-stalk and 6½ to 7c. for fine off-stalk. Demand is good. A cable received by P. L. Mason & Co. from Arguimbau states that one-half the crop of Valencia raisins has been damaged by rain, and that prices are firmer. The situation in Valencia raisins is referred to more fully in the editorial columns.

There is not anything worthy of special note in regard to the local currant market. Business is light and less than it was a week ago on account of the arrival of new season's Valencia raisins. A cable to J. L. Watt & Scott from Patras quotes currants 1s. per cwt. dearer. Quotations here are unchanged: Provincials, 3½ to 4c. in brls., half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases. In prunes business is still confined largely to a few odd cases of "B" brand. For the lower brands there is no enquiry. We quote: "A," 9c; "B," 7 to 7½c.; "U," 5¼ to 5½c.; bags, 3¾c.; casks, 4½ to 5c.

BUTTER AND CHEESE.

Market continues firm for good butter, but offerings are light, with the desired kind scarce. Low grade butter, however, continues to accumulate, jobbers being willing to take almost any price that they can get. There is a good demand for creamery butter in the absence of a supply of choice dairy tubs. No transactions are heard of on export account. We quote jobbing prices as follows: Dairy—Choice tubs, 17 to 18c.; straight store, 15 to 16c.; crocks, 19c.; bakers' butter, 12 to 13c.; pound rolls, 20 to 21c. Creamery—Tubs, 21 to 22c.; pound prints, 24 to 25c.

There has been no change in cheese, demand still being light and prices 11 to 11½c. There is neither pressure to sell nor to buy.

PROVISIONS AND DRESSED HOGS.

Active and firm continues to be the provision market, but no new features have developed. We hear of a transaction in two carloads of long clear bacon at 8½c. Receipts of dressed hogs have been fairly liberal during the week, and prices are easier. As high as $7 was paid in a few instances for something choice, but $6.50 to $6.75 is the ordinary range.

BACON—Long clear, 8½c. for car lots and 8¾ to 9c. for small lots; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Large, 22 lbs. and over, 11c.; medium, 15 to 20 lbs., 12½c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, tierces, 9¼c.; tubs, 9¾c.; pails, 10c.

BARREL PORK—Canadian heavy mess $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Rodi oranges are not to be had, but there are a few Jamaica oranges arriving, and for them there is not much demand. The demand for lemons is moderate only. In peaches there is a demand for good stock, but other kinds are not wanted and sell at almost any price. Receipts are beginning to fall off. There is a good demand, and for the latter receipts better prices have been realized. Grapes are in liberal supply and demand is good, but prices are low. The quantity of tomatoes coming forward is not large, but demand is fair for those of good quality. Good varieties of pears are in active request. We quote: Oranges, Jamaicas, $1 per basket and $6 per brl. Lemons, $3.50 to $4.50. Bananas, $1 to $1.50. Muskmelons, $1 to $1.50 per brl., and 30 to 40c. per basket. Cucumbers, 20 to 25c. per basket. Tomatoes, 20 to 35c. per basket. Peaches, 30 to 75c. per basket. Pears, 40 to 90c. per basket. Apples, $1.50 to $2 per brl. Grapes, 1½ to 3c. per lb. Sweet potatoes, $3.50 per brl.; Jerseys, $4 per brl. Crab apples, 25 to 40c. per basket.

COUNTRY PRODUCE.

BEANS—Quiet at $1.35 to $1.40 for hand-picked.

EVAPORATED APPLES—Offerings are gradually getting more liberal, and at the same time more varied, although 8c. appears to be the ruling idea with the factories. Jobbers quote 8½c.

DRIED APPLES—As far as offerings are concerned, the conditions are similar to those relating to evaporated apples. As to price, we hear of transactions in barrel lots at 6c., but there is yet no well-defined price basis.

EGGS—Demand is brisk, and fresh stock is higher at 14 to 15c. The desired kind are scarce, but eggs of inferior quality are plentiful.

POTATOES—The market has assumed, unexpectedly, an easier attitude on account of liberal receipts and good quality thereof. Those who have carloads on hand bought a week or so ago stand to lose money. As to price, 55c. is now the idea for carload lots on track, and 65c. for small lots out of store.

ONIONS—New season's Spanish and Valencia onions arrived on the market this week. We quote: Spanish, 90c. to $1, inside figure being for 10 case lots; Valencias, $3 to $3.25 per case.

POULTRY—There is a fair supply and prices are steady. Chickens are quoted at 50 to 55c.; ducks at 50 to 60c., and turkeys at 10 to 11c. per lb.

FISH AND OYSTERS.

The fish trade continues unsatisfactory on account of the large proportion of big fish coming in. Ciscoes are scarce and higher. Demand is beginning to open up for Labrador herring, and the cold weather is expected to create a better demand for finnan haddie. Digby herrings, new stock, are on the market. Oysters are in fair demand and lower. We quote: Salmon trout, 6 to 6½c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Labrador herring, $2 50 per half keg; ditto, split, $3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 8c.; Digby herring, medium, 14 to 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1 35. Oysters, $1.35 to $1.40 per gallon.

SEEDS.

The United States markets for timothy seed have shown a marked decline the past few days, in which the markets here must sympathise. Alsike has experienced practically no change since our last quotations, but with more varied receipts there is a wide range in quotations, prices paid ranging from $5 to $6.30 per bushel, the latter being for really fancy quality, while inferior grades are bought at proportionate values. We quote timothy at $1.80 to $2 20 per bushel, f.o.b. points of shipment.

SALT.

Trade is brisk with a good many car lots moving. We quote: Barrels, 90 to 95c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, $1.50; rock, $10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a good demand for all the best select buff hides offered, and the market is firm at the advance. Local dealers are paying 3½c. for green. Cars of prime buff are held at 4¼c. The Chicago market was reported a trifle easier to-day.

LAMBSKINS—Are in good demand and steady at 45c.; pelts, 45c.

CALFSKINS—Are quiet. Dealers quote 6c. for No. 1 and 4c. for No. 2.

TALLOW—Is steady. Local dealers are paying 5½c. and 5¾c. and selling at 6c. and 6¼c.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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WHITE & CO. 70 Colborne St., Toronto.

WHOLESALE COMMISSION MERCHANTS

DEALERS IN

Bananas, Lemons, Oranges, Nuts, Cheese, Lard, Butter and all Foreign and Domestic Fruits and Country Produce.

Consignments Solicited. Tel. 887. • Write for Quotations.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

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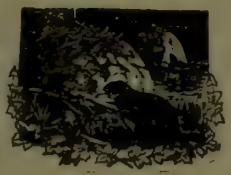

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ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

SPANISH ONIONS

First Arrivals
Direct Importation

EXTRA JERSEY SWEET POTATOES

The Very Best.

CLEMES BROS., - TORONTO

MARKETS.—Continued

FLEECE—There is a firmer feeling in the market, the recent shipments having created a better inquiry, and prices are firmer. Combing is quoted at 17½ to 18c. and clothing at 19 to 20c.

PULLED WOOLS—Are quiet. The demand from the home mills is moderate. Prices are rather firmer at 21 to 23c. for supers and 19 to 20c. for extras. Foreign wools are firmer.

PETROLEUM.

Car lots are now moving brisk. Prices are much the same as last week. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolia Advertiser quotes: Petrolia crude, 98c. per brl.; Oil Spring crude, 99c. per brl.; refined, 6½ to 9¼c. in bulk, or 8½ to 9c. in brls. in car lots, f.o.b., here.

MARKET NOTES.

Dawson & Co. have a shipment of Valencia oranges in stock.

W. Paterson & Son report a big demand for their "soda biscuits."

Bright syrups in 2 to 3 gallon tins are being offered by Davidson & Hay.

Smith & Keighley have just received a consignment of cranberries, new crop.

Clemes Bros. received their first carload this week of new season's Spanish onions.

H. P. Eckardt & Co. are in receipt of several invoices of Congou and green teas.

Another shipment of Orient tea in packages arrived this week for Eby, Blain & Co.

The McAlpine Tobacco Co., Toronto, has just issued a neat price list with calendar on back.

Aikenhead & Sloan are handling Freeman & Shaw's "Horseshoe" brand of oysters.

A shipment of British Columbia salt water salmon, in barrels, is to hand with Smith & Keighley.

Davidson & Hay have a shipment of new season's Congou tea, full assortment, arriving this week

Sloan & Crowther are just in receipt of their shipments of new season's Congous and Young Hysons.

W. Paterson & Sons' new season's stock pickles are now on the market. Quality is understood to be fine.

A small consignment of Sphinx "U" brand prunes has been received by W. H. Gillard & Co. and are going out rapidly.

Toronto salt works report the sales of three cars barrels, five cars coarse, three cars fine, one car dairy, and one car American Rock.

C. & B. new candied peels are to hand with Lucas, Steele & Bristol. This firm will have their York factory peels also here in a few days.

More orders, by a third, were booked for Salada during the past week than ever before in a single week. "This," says P. C.

POTATOES Wanted, a few cars of choice large potatoes. Write or wire us price F. O. B. cars or delivered Toronto.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

FOR SALE AT A BARGAIN

Steam Peanut Roaster

HUGH WALKER & SON

Wholesale Fruit and Commission Merchants

GUELPH, ONT.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Dealers in all kinds of Farm and Dairy Produce. Liberal advances made on consignments. Consignments Solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

66 and 68 Colborne St.

TORONTO.

EGGS have advanced in price considerably the last week and will go still higher. Shipments now should do well as the market is practically bare.

BUTTER in good demand and stocks cleared up daily. The tendency if any is a little easier.

Beans, Apples and Onions in good demand.

ALL LINES OF PRODUCE HANDLED.
EGG CASES SUPPLIED.

GOOD BOOKKEEPERS often go astray in the preparation of Balance Sheets, Profit and Loss Accounts, and the adjustment of Capital Accounts. Unless you have competent inspection the errors pass uncorrected. My forte is a knack for dealing with them.

A. C. NEFF Chartered Accountant, Auditor, Trustee, etc.

32 Church St., Toronto.

Larkin & Co., "leads us to the belief that in a few years nothing but packet teas will be sold."

Grand Mogul tea exhibit at the Western Fair, London, received the highest award that was given, a silver medal.

H. P. Eckardt & Co. have in store shipments of these brands of new season's canned salmon: Maple Leaf, Bon-Accord, Horseshoe, Imperial and Lynx.

T. B. Escott & Co. have received new Valencia raisins. New currants, in half barrels, are arriving in a few days.

Aikenhead & Sloan have to hand a carload of small Digby herring in boxes, which they are selling at 15c. They have a shipment of split herring on the way.

W. H. Gillard & Co. are in receipt of new peels, orange, lemon and citron, Crosse & Blackwell's goods. They report the quality fully up to that of former seasons.

A gentleman who has just returned from Montreal says there are 25,000 packages of spring make Ontario butter, purchased in June last, in cold storage in that city.

The Toronto Biscuit and Confectionery Company call attention to their advertisement of B. F. P. cough drops, which they claim to be the best on the market.

Lucas, Steele & Bristol, in addition to their big spice list, have following herbs for sale in 10c. tins: Poultry dressing, sweet marjoram, summer savory, thyme and sage.

J. Butcher, the well-known grocer of Queen street west, Toronto, has one of his windows filled with "Salada" tea and an interesting collection of photographs of tea planting in Ceylon.

Horseshoe salmon is being delivered this week to the trade in Toronto. Only 80 per cent. of the orders are being filled owing to the shortness of the pack. Jobbers who sold to arrive at $1.10 to $1.15 are now quoting $1.25.

Grand Mogul tea exhibits have been held during the past week as follows: D. & H. Becker, New Hamburg; Adam Palk, Shakespeare; F. Krug, Tavistock; W. E. & C. Stanley, Lucan; H. W. Housberger, Ethel; J. F. Brownscombe, Uxbridge.

The Reception cake made by the Toronto Biscuit & Confectionery Co. is said to be the choicest thing of the kind ever made in Canada. The firm reports that it can hardly fill its orders for them. Merchants who have not seen them should write for samples.

Following new currants are now offering to arrive with Lucas, Steele & Bristol: Cases and half cases Panarete, cases extra choice Vostizza, cases choice Vostizza, cases choice Cassolina, cases and half cases fine Filiatra, barrels and half barrels fine Filiatra, half barrels fine Provincial.

E. B. Eddy Co. are putting a special match on the Maratime Province market, which may be left out all night in the rain or exposed to the waves on the sea shore, but which will light as readily as if it had not been damped at all. Many of the buyers in the east ask for such a match.

P. C. Larkin & Co. report having opened during the past week fourteen agencies in London for the sale of Salada Ceylon tea, among the number being all the leading grocers of the city.

MONTREAL MARKETS.

MONTREAL, September 27, 1894.

GROCERIES.

THERE is a satisfactory volume of business passing at present in all staple lines of groceries. The chief notable features at the time of writing are a firmer feeling on yellow sugars, continued activity and strength in tea, firmer values and an active demand for both raisins and currants to arrive, and strength in both canned vegetables and salmon. With this condition of affairs ruling on leading lines, it is not at all surprising that jobbers should be experiencing a good enquiry from their customers. In fact, the general tenor of value at the moment is steady on all lines of goods.

SUGAR.

The sugar market on spot fully retains its firm tone despite the easier feeling in New York, and prices here are well maintained at both the refineries. This is notably so in the case of yellows, for which jobbers are experiencing an active demand, and with light stocks generally, this means a good demand from first hand as well. In fact, it is doubtful now if orders could be accepted at 3¼c., and we quote 3⅜ to 3⅞c., as to quality, the outside figures for bright yellows, in which a good volume of trade is passing. Granulated furnishes no special feature, trade being fair and prices steady at 4¼ to 4⅜c. at the refineries and recent advices from New York note further business in refined goods, and, of course, this is having its effect on the raw sugar market at that centre as it places holders of the latter stock at a great disadvantage. It is in this connection that influence may be exerted on Canadian values, for any radical decline in the price of raw supplies would be apt to have sympathetic influence on our markets.

SYRUPS.

The firm feeling in syrups on the market is well maintained. Reference was made some weeks ago to the fact of light stock in refiners' hands here. Well! they have not had material replenishment since, and with this fact in mind, coupled with the fairly active demand now experienced, prices are firmly maintained. We quote 2 to 2½c. for bright grades, and 1¼ to 1½c. for dark.

MOLASSES.

The molasses market shows no improvement, ruling quiet with prices barely steady. Barbadoes in round lots are still quoted a 27½c. in car lots 29c., and single purchasers 30c. Porto Rico is unchanged at 24 to 25c.

TEA.

The tea market continues active and strong all round. Importers are experiencing as great a demand as ever from jobbers, and the latter are busy as nailers supplying orders from their own customers. Large transactions have transpired in all descriptions during the week from China blacks to Japans, the former at prices ranging from 10 to 21½c., and the latter all the way from 16c. for medium up to 23c. for fine. In fact the outlook all round appears to be a healthy one. A scarcity of April and May pickings of Japans is one of the features of the market, and it is doubtful if any large quantity could be had here. We quote Japans as follows: Low grades, 11 to 13c.; medium, 14 to 17c.; fine 18½ to 23c., and choice 24 to 31c.

COFFEES.

There is nothing new in the coffee market. The advance in Mocha coffee recently noted is maintained, and fair-sized lots of both Mocha and Maracaibo have changed hands. We quote: Maracaibo, 18¾ to 21c.; Rio, 19 to 21c.; Java, 24 to 30c., and Mocha, 23½ to 29c.

SPICES.

The spice market is steady under a fair demand. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

The market rules strong, and if anything values are higher. The chief business transpiring at present is in stock to arrive, for the available supplies on spot are very limited. The Drocona, the first direct steamer, sailed from Denia on the 22nd of September, and she should therefore be here by the middle of October. No definite information is at hand as to the extent of her cargo. Advices from primary centres are firm, both on currants from Patras and raisins from Denia. An active business is passing in raisins to arrive by this steamer at the following range: Ordinary off-stalk, 4½c.; fine off-stalk, 4¾c; selected, 5½c.; layers, 5¾ to 6c. Advices received on Monday stated that currants had advanced 1s. 9d. Provincials are selling freely to arrive at 3¼c. in barrels, 3⅜c. in half-barrels, and 3¾ to 4¾c. in cases, according to quality. There are no further advices on prunes or dates, and no great activity can be anticipated on these for a month.

RICE.

A good demand is experienced for rice which has led to a satisfactory volume of business during the past week. We quote: Standard, $3.45 to $3.70; Japan, $3 95 to $4.25 and Patras, $4.25 to $4.75.

NUTS.

The nut market is very quiet. Stocks of Grenoble and Terragona are practically exhausted, and prices on them are purely

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Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
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25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
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SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark

Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS—Continued.

nominal. Sicily Filberts have been moving at 7½c. while Pecans are quoted at 8c. Brazil nuts are steady at 9 to 10c., and Cocoanuts $4 per bag.

CANNED GOODS.

The canned goods market does not furnish anything very new this week except that advices confirm what has already been published regarding scarcity and firmness of corn for which packers are now asking 85c., and hold that buyers will not be able to repeat at this price very long. The firmness which we noted over a fortnight ago in Toronto is fully maintained for, as we noted last week the pack is turning out to be smaller than usual. Advices on new pack salmon continue very firm. New pack red salmon have sold here at $1.25, which is a low price considering the fact that at the asking price on the Coast they cannot be laid down for much less than $1.44. One car load of pack salmon has also been placed to arrive at $1.27, which makes the above price for red fish look all the cheaper. We quote: Lobsters, $6 to $6.50 per case; sardines, $8.50 to $9.50; salmon, $1.15 to $1.30 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz.; and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1 86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz, 2-lb. tins.

FISH.

The fish market during the past week has been more active, there being a better demand for small lots of all lines. Prices generally, except on green cod, are steady. Recent sales of these, however, have been made at $5 to $5.50 for No. 1 Cape Breton. No. 1 shore herring are moving freely at $5.25 to $6. There is a good demand for B.C. salmon, sales of No. 1 transpiring at $10.50. No. 1 Labrador is quoted at $12 per brl. New fresh haddies are commencing to arrive, and meet a ready sale at 4 to 4½c. Fresh cod, 4c. There have been fair receipts of finnan haddies, which meet a good demand, and supplies are fairly well cleared up at 7 to 7½c. per lb. Boneless cod are steady at 6 to 6½c. per lb, and fish 3¼c. Shell oysters have been in active demand, and sales to arrive have been booked freely at $3 to $3.50 for Malpreques.

GREEN FRUIT.

APPLES—The chief feature in the apple trade is, of course, the deal on export account. In this connection nothing very new is to report, except that exporters' ideas and holders' views in the country are rather more at variance than they were. For instance, a shipper wired a round order to a buyer in the West, stipulating that he would pay $1.25 for the fruit picked, and the answer came back that the holders were firm at $1.50, which is considered altogether too high for this market. For the fall varieties which are selling here, $1.75 to $2.50 is the range.

ORANGES—These are very scarce here. The bulk of supply consists of Jamaica fruit, which is selling at firm prices. Lots of 100 brls. have sold at $5 per brl., and we quote the jobbing range $5 50 to $6 per brl. A few Rodi are offering at $4 50 to $5 per box.

LEMONS—The lemon market is firm under moderate stock and a fairly good demand. Values are steady at $1 to $3.

(Continued on page 24.)

TEA MIXERS
Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.
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WILLIAM RYAN,
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Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
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DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
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JAMES E. PATMORE,
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EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
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Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

THERE is a litt'e demand for flour, but business is still quiet, and prices easier. There is also a slightly better demand for cereals. Very little hay and straw are selling, and good straw has been hard to obtain. The price of wheat on the local market remains much as before owing to the farmers preferring to feed their wheat than sell at the ruling prices. Feed dealers complain of bad collections, which show no sign of improvement. Cooler weather is coming on and the demand for flour for family use should soon increase. With flour at the exceedingly low price that it at present is, and bread having risen 1c. per loaf, the retail dealer should do more than the average trade during the coming winter.

THE MARKETS.

TORONTO.

FLOUR—Trade is firm, and a slight local reduction in price in all lines is reported. We quote as follows: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3 15; straight roller, $2.80 to $2.90.

SHORTS—The demand remains good. City mills that have any to offer are selling at $16 to $16.50.

BRAN—It is still scarce. Good bran is selling at $14 per ton.

SCREENINGS—A fair demand is reported. City mills are selling at $12 per ton.

OATS—Steady but quiet. Sales are reported at 27c. for winter. Mixed were also offered west at 27c.

BARLEY—Trade quiet. Sales were reported at 43c. per bushel.

WHEAT—There is not so much fall wheat coming in this week. Prices are unchanged at 53c. for red, and 54c. for white.

STRAW — Trade remains quiet. No changes in prices are reported and that which is offering is mostly of inferior quality. In car lots it is selling at from $7.50 to $8 per ton.

HAY—There has not been much loose hay selling. Prices are reported at $8 to $10 per ton.

BREAKFAST FOODS—In oatmeal trade is fair and prices unchanged. We quote: Standard and rolled oats, $4 to $4.10 per bag; granulated, $4.05 to $4 15; granulated wheat, $4 per barrel; cornmeal, higher at $3.75 per barrel.

MONTREAL.

There was a good demand for flour, and the market ruled active and steady with very large volume of business doing, in fact, millers state that the turnover was the largest for some time past. We quote as follows: Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.45 to $3.55; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.20 to $3.30; Manitoba strong bakers', best brands, $3.30 to $3.35.

The demand for feed continues good, and sales were made freely at firm prices. Bran, $16; shorts, $18; mouliffe, $22 to $24. There was no change in the situation of the oatmeal market. The demand was fair and prices steady. Standard, brls., $4; granulated, brls., $4 05 to $4.10; rolled oats, brls, $4.05 to $4.10; pot barley, per brl., $3.90, split peas, per brl. $3.40.

ST. JOHN, N.B.

The flour market has nothing of interest. Sales are slow and values not firm. Feed flour is, however, in demand, and cannot be got. Middlings are in rather better supply. Oatmeal is 5c. below price of last week. Cornmeal is firm, with light demand. Millers are not working full time; in fact, supply of corn is small, and millers, on account of demand and high figures, are not inclined to buy largely. P.E.I. oats are quoted higher than either New Brunswick or Ontario. Beans are firm. Manitoba flour, $4.20 to $4.25; best Ontario, $3.40 to $3.55; medium, $3.25 to $3.35; oatmeal, $4.20 to $4.30; cornmeal, $3 10 to $3.15; middlings on track, $22 to $23; bran, $18 to $19; oats, N.B., on track, 37 to 38c.; P.E.I., 41 to 42c.; Ont., 38 to 40c.; small lots, 40 to 45c.; hand-picked beans, $1.60 to $1.65; prime, $1.50 to $1.55; pot barley, $3.85 to $4; hay, $8 to $9 on woodboat; by rail in usual way it is higher, at $10 to $10.50 on track.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Something New

A flour combining the best properties for family use. This is not a bakers' flour, but a quality every family once trying will wish to use. Put up in cotton bags 98, 49, 24 lbs.

E. D. Tillson, Tilsonburg ONT.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W.,
TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.

McALPIN TOBACCO CO.

Manufacturers,

Toronto, Can.

Send in your order for a sample package (20 lbs.) **"HARP" Chewing Plug.** Only 47c. per pound. It is a pure white Burley tobacco-filler and wrapper, perfectly clean and sweet and costs little more than ordinary black chewing. Harp is put up in 5c. and 10c. plugs, weighing 12 and 7 to the pound, respectively. Try it!

We desire to caution our customers against a bogus imitation of our **BEAVER Plug,** which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag and the word BEAVER printed plainly on each tag.

McALPIN TOBACCO CO.

TORONTO

MARKETS—Continued

GRAPES—The first lot of Almeria grapes was offered this week consisting of 40 to 50 kegs. They are firmly held at $5 per keg. Blue Concords sell at 1⅞ to 2⅛c., and Niagaras, $2.50 upward.

PEACHES, PEARS, ETC.—The receipts of these have not been heavy and prices are steady in the whole. Peaches sell at $1.50, and pears and plums are normal at the time of writing.

FIGS—Nothing is to note in connection with these as yet, and no further advices from primary centres are cited. The first shipment of new fruit is expected at New York the end of the week and there will possibly be some offers made on account.

SPANISH ONIONS—The first lots of new Spanish onions have been received this week, and are selling freely at 90 to 95c.

COUNTRY PRODUCE.

EGGS—The firm feeling in the egg market is strongly maintained, for various reasons. In the first place, advices from Great Britain continue favorable regarding consignments which have recently arrived, while the fact that receipts during the week from the West have been exceedingly light is taken to mean that purchasing on American account is sweeping supplies pretty clean in Ontario. The spot market here is active, and a large volume of business is passing at 11 to 12c. for round lots and 12½c. to 13c. for single cases.

HONEY—The honey market is quiet and steady. Choice strawed stock is moving at 8 to 9c.

ONIONS—A fair business is doing in onions, there being a good demand for small lots at $2 per brl. for red and white.

BEANS—Demand is slow at $1.20 to $1.45 per bushel for choice stock.

PROVISIONS.

Demand for general supplies of provisions is good and the market rules fairly active and firm. We quote: Canadian short cut, heavy, $21 to $22; do., light, $19 to $20; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb, 7¼ to 7½c.

BUTTER.

The butter market is much the same. The volume of business passing is not large, in fact the only business to note is a small one on local account. No further news is to report from the country, and previous quotations can be repeated, as follows: Finest late made creamery, 19 to 19¼c.; finest July creamery, 18 to 18½c. Finest Townships, 16 to 16½c.; fine Western, 15¼ to 15½c.

CHEESE.

The tone of the cheese market is rather easier in view of lower prices paid last Saturday in the country, and the fact that the ruling figure at the warf on Monday was from an ⅛c. to ¼c. lower. It is doubtful, however, if a buyer could fill a large order for finest Western goods for less than our quotations. At the same time it is admitted that business on London account was put through recently on a basis which it would be difficult to repeat to-day, viz, 11c. or thereabouts. In the absence of anything definite the range appended, 10¾c. to 10⅞c. is a fair one for such Western goods as are on spot. For Eastern makes, however, the case is somewhat different, owing to the dealing at the wharf already mentioned. The offerings amounted to 4,300 boxes, which sold at a range of 9¼ to 9⅜ with possibly a fraction more for one lot. This, as stated, is a decline on last Monday's basis, and of course has its influence. The public cable remains unchanged at 51s 6d, while private advices indicated an indifferent feeling. There is information from Ontario to the effect that country purchases of an important nature had transpired some time ago, which involve the transfer of a large line of August and balance, possibly 25,000 boxes from first hands. It is understood also that negotiations were going on regarding another large line of stock, probably 10,000 or 12,000 boxes, which may be closed by this time. We quote: Finest Western colored, 10¾c. to 10⅞c.; finest Western white, 10¾c.; finest Townships, 10½c.; finest Eastern colored, 10⅜c. to 10½c.; finest Eastern white, 10¼c.; cable, 51s. 6d.

ASHES.

There is no change in the ashes market, which rules quiet but firm. We quote: Firsts, $4.20; seconds, $3.80 to $3 85; and pearls $7.50 per 100 lbs.

MONTREAL TRADE NOTES.

Hart & Tuckwell were the first house to receive Almeria grapes this fall. They received this week a lot of 50 kegs.

Stewart, Munn & Co. have several shipments of Newfoundland and Nova Scotia shore herrings arriving.

The Canada Sugar Refinery reports that stocks of syrup in Montreal are very light and likely to remain so for some time.

Munn's boneless codfish, this season's catch, put up in two pound bricks, is said to be the finest ever seen on the market.

Vipond, McBride & Co. received on Wednesday 1,150 packages California peaches, grapes and pears, which they offer at public sale.

There is an active demand for bright description of yellow sugar, according to L. Chaput, Son & Co., who are having lots of orders.

Latest advices to Stewart, Munn & Co. state that some herrings are being caught in Labrador, and the firm expect a shipment in a week or so.

Laporte, Martin & Co. are now receiving every week consignments of new crop Valencia raisins of all leading brands, and also all kinds of canned goods.

Coverhill, Hughes & Co. expect a large consignment of all leading brands of Valencia raisins on the direct steamer which is due on the 10th of October.

It is claimed that there are only one or two lots of low-priced Japan teas available in Montreal, and it is just possible that ere this is published they also have left first hands.

Tetley & Co., of London, Eng., received many congratulations for their exhibits in London and Ottawa. Orders have increased considerably within the last few days in those districts.

Now that the season for fresh fish is about closing, Marshall's fine selected Scotch salt herring are in good demand. They are

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

"KENT" BRAND

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S PICKLES

Are Superior to all others.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

"EPICURE"

TOMATO CATSUP

No trouble to sell, because it is advertised to the consumer. Show them the bottle and they will know it at once.

It has a finer flavor and a more natural color than any other catsup on the market.

A TRIAL ORDER IS ALL WE ASK.

Delhi Canning Co.

DELHI, ONT.

shipped in kegs, firk ns, quarter, half-barrels and barrels. Their shipments of kippered and fresh herrings and herrings in tomato sauce continue to steadily increase.

Frank Magor & Co., Montreal, report improved demand for Southwell's orange marmalades. Their stock has required replenishing and orders have been cabled for further supplies.

The SS. Avlona, which will follow the SS. Dracona now on the way to this port with a cargo of dried fruit, is expected to sail from Denia with her complete cargo in a week or so, and be here about the 25th October.

The general outlook for fancy groceries is decidely better, and during the past fortnight enquiries for Christmas and New Year's importations are already being made. Frank Magor & Co, Montreal, have found this apply particularly to Carbuarys, chocolates and cocoas which they represent.

Frank Magor & Co., Montreal, have just received per London steamer, a large assortment of Maconochie Bros.' canned herrings, kippered herrings, bloater paste, etc., etc. These goods are of very superior quality, and are becoming popular throughout the Dominion.

"Marshall's Character Telling Fishes" are again very much in evidence. They are an especially good novelty, and well advertise the Scotch fish products of Marshall & Co., Aberdeen. The agents for Canada, Walter R. Wonham & Sons, Montreal, will be glad to supply the novelty upon application.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Sept. 27, 1894.

TRADE during the past week has been good. The fall business is beginning to set in in earnest. The call for lumbermen's supplies, which is an important factor in the grocery trade here, has now commenced. The river boats, coming as they do from the agricultural centres of the province, have full cargoes of apples and large quantities of plums, one schooner having as many as five hundred boxes. Considering supply, demand for plums is good, and prices continue firm. Apples are, however, a drug.

CANNED GOODS—The Forrest Canning Factory, of Nova Scotia, is not offering vegetables this season, but will be in the market with canned apples. This firm's condensed milk is increasing in favor. D. W. Hoegg, the New Brunswick packer, is offering canned peas somewhat below the association prices. Of corn he will have a large pack, but of peas he will have but a fair output while tomatoes are not a feature with him. Apples and blueberries will have a large output. The association is now offering freely all lines, but buying is not as active as usual. The experience of late years has not been favorable to holding stocks. In salmon, however, appearances are now in favor of higher prices, and holders are not anxious to sell. Several buyers have been disappointed in getting their orders filled, packers being short. Buyers held off expecting a decline as in former years, and got caught. Beef is firm at high prices. We quote: Corn, peas and tomatos, 95c.; gallon apples, $2.40; oysters, 1's, $1 35 to $1.40; 2's, $2 20 to $2 25; corned beef, 1's, $1.75; 2's, $2.75 to $2.80; salmon, new, $4 80 to $4.90 per case; haddies, $5 50.

SPICE—Values in cassia and allspice are higher, while holders are daily looking for pepper and cloves to advance. The feeling is firm. Quotations here are unchanged.

DRIED FRUIT—New evaporated apples are now to hand, and new dried are being offered. Valencia raisins are firm at advance of last week. The new ones are expected to arrive daily. The prospects are that cleaned currants, which were sold here for the first time in any quantity last year, will be much more freely in use this season. Canadian yellow onions are now here, and Egyptians are out of the market. While old loose muscatels are rather easier, the new will come in higher. We quote: Sultana raisins, 7 to 7½c.; London layers, $2 to $2.10; loose muscatels, 6½ to 6¾c.; prunes, 5½ to 6c.; currants, brls., 3 to 3½c.; cases, 4 to 4½c.; evaporated apples, new, 10 to 10½c.; dates, 5 to 6c.; figs, 10 to 12c.; onions, $2.75 to $3.

GREEN FRUIT—Just at this time business in these lines is on the rush, sales have to be made quick, and this season prices are low. Apples are very slow. Daily active sales continue to keep the price down, but better things are expected when once the soft fruit is sold. Plums find good demand. American peaches in baskets have not been arriving in good condition, and importers are not bringing forward as many as usual. Prices are rather below last quotations, as is the figure for bananas. Grapes are in good demand and low, quantities of Nova Scotia pears are now coming forward. Peaches, $1.75 to $2 per basket for American; Canadian, $1 to $1.25; Bartlett pears, $3.25 per bushel; Jamaica oranges, $6.50 per brl., $4 per box; Messina oranges, $5.50; lemons, $4.50 to $5.50; bananas, $1.50 to $2; apples, $1 to $2.75; New Brunswickers, $1 to $1.25; Nova Scotia fall fruit, $1.25 to $2; Gravensteins, $2.50 to $2.75.

DAIRY PRODUCE—Cheese appears in better demand, though buyers will not talk prices at all as they are now in Ontario, there being still June's and July's in the market to supply the trade. Buyers are unwilling to pay the price asked for late makes. Holders are however confident with apparent good reason. Butter is very firm and prospects are good, buyers through the country eagerly picking up what little lots offer. Eggs are rather slow, buyers being afraid of case goods. Cheese 10½ to 11c.; creamery butter 23 to 24c.; dairy 19 to 20c.; eggs 11 to 12c.

FISH—Dry fish continues firm. A large variety of pickled fish are now on hand to choose from. Values as last week. Fresh fish are to hand in fair quantities and curing houses are being well supplied. Shad are rather more plentiful than they have been. We quote: Large cod fish, $4.25 to $4.35; medium, $4 to $4.10; small, $3 15 to $3 25; pollock and haddock, $1.70 to $1.75; bay herring, $1.35 to $1.45, half brls.; kiffl.ng, $1.75; wolves, $2 to $2.10; canso, $5.25; shad, $5.50 to $6; medium smoked herring, 9 to 10c.; lengthwise, 8 to 9c.

MOLASSES—The Barbadoes is feeling firmer on account of rather light stock, the same being true of other markets. We quote: Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 35 to 36c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 35c.

SUGAR—Though firm at advance of last week shows no change in price. We quote: Granulated, 4¾c.; white Ex. C., 3⅞ to 4c.; bright yellows, 3¾ to 3⅞c.; yellows, 3½ to 3⅝c.; dark, 3⅜ to 3½c.; Barbadoes, 3½ to 3¾c.

PROVISIONS—Demand for lumbermen's supply is tending to make more active business. American clear is still with them the favorite. Stacks here are not large and prices are firm with prime mess rather higher. Cottoline is also higher. We quote: Clear pork, $21 to $21.50; mess, $17.25 to $17.75; prime, $13.50 to $14.50; plate beef, $13.50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 10¼ to 10¾c.

ST. JOHN TRADE NOTES.

W. H. Geary, representing Ewing, Herron & Co., of Montreal, has been in the city during the week. He reports good sales.

D. W. Hoegg, of Fredericton, whose brands of canned goods are so favorably known, visited the trade here during the past week.

G. F. Stone, of Digby, has been in the city buying stock for a new and larger store into which he intends moving.

W. Blewett, representing Arch. Campbell, of Toronto Junction, manufacturer of Monarch brand of flour, called upon THE GROCER during the week. H. B. White is the representative here.

Paterson's Worcester Sauce
Clover Leaf Brand Salmon, Flats.
Phœnix Brand Salmon, Talls.
Maconochie Brothers' Pickles

C. & E. MACMICHAEL,
40 Dock St,, ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

As with exception of Bloaters and Finnan Haddie I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealey's Guaranteed Fish.

JOHN SEALEY
25 and 26 South Wharf, ST. JOHN, N.B.

CANNED SALMON

We are now receiving shipments of Salmon consisting of some of the best packs put up in British Columbia, i.e., **Maple Leaf, Horse Shoe, Bon-Accord, Imperial, Lynx,** etc. As these were bought before the recent advance, we are able to quote at the lowest prices consistent with the market.

H. P. ECKARDT & CO.

Wholesale Grocers .... TORONTO.

May Pickings New Crop Japan Tea

We have now in store full lines New Japan Tea; better value than ever offered before. See our samples and prices before buying.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

FANCY

Japan Rice

We have arriving to-day 200 bags of our celebrated Fancy Japan Rice, and are filling all orders booked to arrive. How is your stock?

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

Bee Brand Pure Ceylon

New shipments just arriving.
Pounds and Halves.
Constant repeat orders prove its merit as to quality.
Samples on application.

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

1894

L. CHAPUT, FILS & CIE.

.. MONTREAL ..

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Currants

FIRST OF SEASON

Now in Store

Barrels, ½ Barrels and ½ Cases.

PERKINS, INCE & CO.

41 and 43 Front St. East

NOW IN STOCK

New Valencias

ALL QUALITIES.

New Sultanas

New Prunes on way.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

SURPRISE SOAP

The Quality of Surprise Soap is beyond a question.

So many grocers sell it. So many people use it and have for years.

THE PROFIT ON RETAILING SURPRISE SOAP
Is not so well known.
There is a clear 30 per cent.

A Good Profit on a Good Soap

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

TRADE CHAT.

On Tuesday night of last week some person entered T. J. Widden's grocery store, Port Perry, by a cellar window, and were rewarded for their trouble by the large sum of four cents, which was in the till.

Hop picking commenced in the Chilliwack district, B.C., on the 17th inst.

St. Lawrence river fishermen say the fishing has never been so bad as this season.

W. C. Caverhill, general merchant, of North Bay, was drowned in Lake Tallon Thursday night, 19th inst.

H. T. Johnston, of the Star Grocery, Ridgetown, has a tomato on exhibition weighing one pound seven ounces.

A cable from London says: There were 82,935 cattle, 3,590 sheep and 157 swine imported from Canada in the year 1893.

Deposits in the Post-office Savings Banks of the Dominion during August amounted to $582,264 and the withdrawals to $508,967.

Mayor Stevens, of Napanee, has gone out of the manufacture of potash, and has converted the large building into a barrel factory.

An effort is being made to get a fruit cannery established at Okanagan Mission. At a meeting held there to discuss the scheme it was said that the statement made by Mr. Hutcherson, of Ladner's Landing, that Bartlett pears did not do well in the Okanagan Valley was incorrect as they have done very well on the Aberdeen ranches.—News, Vancouver.

The Ames-Holden Co., boot and shoe manufacturers, Montreal, have been granted authority to increase their capital stock from $40,000 to $200,000.

Some of the Quebec leather factories which have been going slow of late are reported to be again looking up, as orders are beginning to come in pretty lively.

The New England Homestead estimates the Maine corn pack for 1894 at only 9,000,000 cans, against 14,616,000 in 1893 The details are given on the first page of this this issue.

The grocery store of Booth Bros., 591 St. Urbain street, Montreal, was burglarized Friday night. The thieves entered the building from the rear, and succeeded in getting away with $65 worth of goods.

C. J. Gregoire, grocer, Montreal, has taken an action for $5,000 against the authorities of that city for false arrest. He alleges that he was arrested on a charge of incendiarism at the instance of P. O. Cerat, secretary of the Fire Commissioners, and discharged.

The Gravenhurst merchants have formed a local organization for their protection against dead beats. Each member of the combine pledges himself under penalty of $20 that he will refuse to give credit to anyone who is owing another merchant and refuses to pay his indebtedness.

Tuesday of this week the canning company at Delhi packed the largest number of cans ever put up since they have been in the business. At night when they finished work their indicator stood at 39,976 cans. If these cans were laid end to end, they would reach very close to three miles.

The trade returns for August are not of a very encouraging character. The exports for the month are valued at $11,107,892, as against $13,572,817 for August of last year. The imports show a slight increase; but for the two months there is a falling off of half a million dollars. The duty collected during July and August amounted to $3,009,887, as compared with $3,745,834 in the corresponding months last year.

The complaint of the Montreal grocers against the unlicensed peddlers is having a good effect. Special Constables McNully and Hogg are looking after street vendors, and already a number of those without a licence have been brought before the Recorder. The way the thing is worked is this. One man takes out a licence to peddle and receives it along with a badge. He keeps either one and hands the other over to a confederate. When arrested the claim invariably is that the missing part of the licence was left at home, but when taken there to get it of course it cannot be found.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

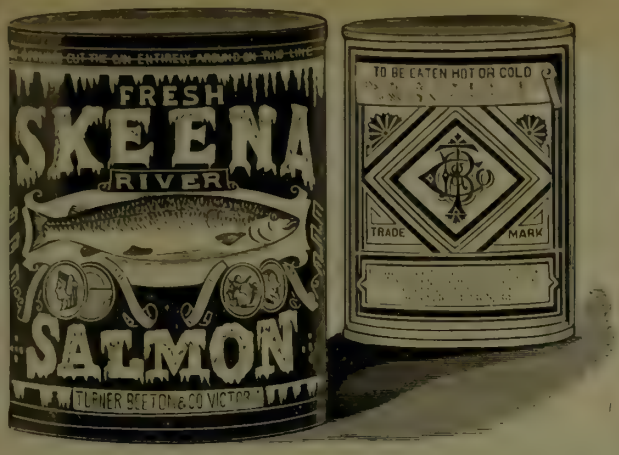
This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

Tetley's Teas

HAVE NO EQUAL

To prove this . .

469 St. Paul St.
MONTREAL
30 Front St.
TORONTO

TEST THEM

Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S
COOK'S FRIEND
BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

UNSATISFACTORY RETURNS.

THE Board of Trade returns for the past month again appear unsatisfactory, as both imports and exports show a considerable decrease. Allowance, however, must be made for the facts that the American tariff was scarcely settled and that the war in the far East stopped some trade to China and Japan during the past month. The imports are valued at £31,638,521, which is less than in August, 1893, by £3,364,251, equal to 9.6 per cent.; the exports of British and Irish produce amount to £18,581,240, a decrease of £948,938, or 4.8 per cent.

With the exception of animals, tobacco, oils, and articles received by parcel post, all classes of imported goods are less in value than last year, especially articles of food and drink and raw materials. Wheat, barley and oats are each more in quantity, but less in value. Wheat flour, peas, beans and Indian corn are less, both in quantity and value. The receipts of wheat and wheat flour in the harvest year expired with August were equal to 22,432,751 qrs., compared with 22,566,654 qrs., and 23,147,518 qrs. respectively in 1893 and 1892. Of barley 8,877,000 qrs. were landed, but in 1893 5,021,139 qrs., and of oats 5,226,508 qrs., as against 5,222,147 qrs. During the past month Russia and the Argentine Republic each sent more wheat, but from the United States less was received.

The increase in refined sugar is 387,375 cwt. derived almost entirely from Germany; but of raw sugar there was a heavy fall of 569,000 cwts., caused mainly by the lessened shipments from Java, the British East Indies and Philippine Islands. Of tea China sent only 6,764,000 pounds, compared with 11,744,000 pounds in August, 1893. Considerable decreases are also found in the landings of india rubber, nitrate of soda and hewn timber.

As to the exports of British and Irish produce, articles of food and drink, raw materials, machinery and mill work, and articles by parcel post are each higher in value; all other classes are lower, especially yarns and textile fabrics and metals. The decrease of cotton yarn and piece goods is more marked in value than in quantity. As to woollens, the expected revival of demand from the United States, which has at last been experienced, had not taken place in August. Of linens, however, that country took 8,038,000 yards, compared with 7,240,000 yards. Of metals only copper and zinc show any increase. Of the others the export of iron in the aggregate is less by 40,000 tons and £207,000 in value.—London Times.

STORE LEAKAGES.

MERCHANTS who do not keep a close watch over their business, says an exchange, are sometimes unable to account for their small incomes. They imagine they ought to be making a fair profit all the time; but the end of the year shows little or no improvement. There are several ways in which little leaks may go on for a long time, entirely unobserved

Is Now For Sale Everywhere in the
United States
and
Canada
as its use as a table beverage
in place of
Tea, Coffee or Cocoa
has become quite universal.
It Nourishes and Strengthens
If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

WILLIAM ARCHER, **Carpenter and Store Fitter**
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases. Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., **Toronto.**

MUNN'S
Pure Boneless Codfish
1 and 2 lb. bricks in boxes
Pure Skinless Codfish
In 100 lb. cases.
This year's catch—just arriving.
Finest ever put up. . . .
If you **EAT**—you want Munn's Codfish.
STEWART MUNN & Co.
Board of Trade Building. . . . MONTREAL

Large makers of butter who have used
WINDSOR DAIRY SALT say that it is
BETTER THAN IMPORTED DAIRY SALTS. It's not only stronger and purer, but it's fresher. It is paying others to handle Windsor Salt, and it will do the same for you. That is, IF YOU HAVE IT. If you haven't it, we can supply you. So can your wholesale house.
TORONTO SALT WORKS,
128 Adelaide St. East,
....TORONTO

Biscuits for Fall Trade

VERY POPULAR WITH DOMESTIC TRADE.

Arrowroot Jumbles
Cocoanut Jumbles
Cocoa Sally Cakes
Graham Wafers
Imperial Mixed Cakes
Jam Jams
Jelly Bar
Jelly Wafers
Lemon Sugars
Scotch Oat Cake
Royal Lunch
School
School Fruit
Seed Sugar
Social Tea
Vanilla Jumbles

Chocolate Jumbles
ONE OF OUR LATEST LINES IS SELLING FAST.
It is handsome and unique in appearance, being formed of many alternate white and chocolate stripes.

G. J. HAMILTON & SONS - Pictou, N. S.

1894 CATSUP READY

We would advise our Manitoba, North-West and British Columbia customers to send in their orders as early as possible, so as to insure delivery before frost. Our travellers are now showing samples.

PURE GOLD MFG. CO.

TORONTO.

by the proprietor. The following incident was reported the other day by a Winnipeg paper, showing one of the leakages which may exist about a store business :

A prominent retail grocer was somewhat surprised on Thursday on being visited by an ecclesiastical father, who planked down $75 in cold cash on the counter of the store, and remarked that he (the grocer) should keep the amount as his own. Not being fully decided as to what the meaning of this unusual action could be, the dumbfounded grocer interrogated the rev. father, and learned that the amount was the pilferings of one of his clerks, who is a parishioner of the rev. father, and who confessed the theft of the money. It is hardly necessary to comment on the surprise of the grocer. The amount came like so much found money, and swelled the receipts of that day to a goodly sum.

Under the system in which most stores are conducted in this country, there is abundant room for continuous pilfering with little fear of detection, and undoubtedly many retailers lose heavily in this way, even to the extent of ultimately causing failures in some cases. In the grocery trade, for instance, the margin of profits is small, and it would not require a very great leakage of this nature to change a small profit into a loss. If the leak is not discovered and stopped, it may continue month after month and year after year, and finally failure is brought about. Many a reckless clerk could easily squander enough money without being observed, to bring a small business to ruin. Probably very few of the leakages of this nature are ever discovered, and undoubtedly the annual loss to the trade from pilferings is much greater than most merchants believe possible. Sometimes it is the clerk in whom is reposed the fullest confidence, who is the chief cause of the loss. The greater the confidence, the more easily will the dishonest clerk be enabled to carry on his thieving.

All clerks are not dishonest. There are, we hope, a large majority who would not think of appropriating funds of their employers. At the same time, business men should be on their guard for these leakages. They do not need to be continuously keeping a suspicious watch upon their clerks, but should rather try to carry on business in such a way as to make thieving either impossible or very difficult. In the larger stores, where a number of clerks are kept, it is comparatively easy to prevent the appropriation of cash by the employees, by a system which excludes the clerks from handling the cash. In the small stores, where perhaps only one or two clerks are kept, and where the proprietor cannot, of course, always be present, there is greater danger of the existence of these leakages, as the clerks must be allowed to receive payment for goods sold, make change, etc. Hence the great need of care in selecting clerks for such stores.

Another way in which a leakage may occur is in sending out goods through an accomplice, which have not been paid for. This is more likely to occur in the larger city stores. In wrapping up a parcel, it is a comparatively easy matter for a clerk to put in some articles which have not been paid for. To avoid any probability of this practice, some of the stores have all goods sent to the parcel room for wrapping up, while the invoice, together with the cash, goes to the cashier.

FOR THE EDDY CO.'S PRIZE.

The E. B. Eddy Co.'s married men's prize was shot for on Saturday by all the married officers and men of the 43rd. The competition was keen as the prize was a complete set of indurated fibre-ware, etc., etc., etc. The winner was Lieut. J. E. Hutcheson, superintendent of the Ottawa Electric Railway. He made the handsome score of eight consecutive bull's eyes at 500 yards, which beats the record for the Eddy Co.'s prize, which was shot for by many regiments and battalions from one end of Canada to the other.—Journal, Ottawa.

Geo. M. Elliott, grocer, Goderich, in remitting subscription to GROCER, writes: "I am very fond of THE GROCER, and gather many valuable hints therefrom. I am waiting very patiently to see the Fall Number."

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THOS. SHARPE, provisions, Queen street west, Toronto, has assigned to Geo. H. May. The liabilities are small.

A. Sweet & Co., general store, Winchester, have suspended.

S. L. Teskey, shoes, Ottawa, is offering to compromise at 50 cents.

W. R. Griffith & Co., butchers, Chapleau, have assigned to H. A. West.

D. Donaldson, liquors, Sarnia, is offering his creditors 50c. on the dollar.

J. O. Lafreniere & Co., wholesale flour and feed, Montreal, have assigned.

James Hamilton, general store, Thessalon, has assigned to J. M. Hopkins, Collingwood.

A demand of assignment has been made upon J. L. Barre & Co., wine manufacturers, Montreal.

Jean B. Berrier, grocer, Sherbrooke, Que., has assigned, and a meeting of creditors will be held 27th inst.

Napoleon Galarneau, grocer, Montreal, has assigned on the demand of Hudon & Orsali. Liabilities, about $1,500.

Franklin J. Durkee, grocer, 356 St. Lawrence street, Montreal, has assigned on demand of John Clarke. Liabilities about $1,500. A meeting of creditors will be held 27th inst.

Racine & Dion, boot and shoe manufacturers, Quebec, have assigned on demand of G. Roy. Assets, $30,000; liabilities, $37,698. G. Darveau has been appointed provisional guardian.

Bilodeau, Lamontagne & Cie., tanners, Quebec, have assigned on demand of A. A. Cantin. The latter was appointed provisional guardian. The assets of the insolvents are $28,672; liabilities, $32,000.

Jos. Lafortune, grocer, 312 Panet street, Montreal, has assigned on demand of Hudon & Orsali. Liabilities, about $2,500. Principal creditors, Hudon & Orsali, $580; Dame Albina Pelletier (marriage contract), $1,000; E. Desjardins, advocate, $100.

SALES MADE AND PENDING.

A. Smith, general merchant, Edmondville, is advertising business for sale.

The stock of B. R. Welkins, tobacconist, Galt, is advertised by assignee for sale.

The stock of Bunyan & Flannery, general merchants, North Bay, has been sold.

Thomas Mulcahy, general merchant, Orillia, is advertising business for sale.

The boot and shoe stock of W. Wyatt & Son, London, has been sold at 60 cents.

The assets of Adams & Sons, boot and shoe manufacturers, Montreal, are to be sold.

The stock of T. J. L. Orme, groceries, dry goods, etc. Port Stanley, was sold at J. W. Jones' auction rooms, London, on Friday,

WHAT IS IT?

THE GROCER'S FRUIT IMPROVER

A machine for cleaning Currants, Raisins and Prunes. The Simplest, Cheapest and the VERY BEST mechanical device ever sold for this purpose. No grocer can afford to be without this machine.

PRICE ONLY $16.00.

No Agents. Write Direct.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

We Have Moved

Owing to increased business, we have been obliged to remove to larger and better premises, at No. 1 Jarvis Street. Our improved machinery and increased accommodation now enables us to fill all orders—large or small—on the shortest notice, and we will always supply the purest and best goods at closest price. We continue to manufacture **Barton's Baking Powder.**

G. F. Marter & Son

SUCCESSORS TO BARTON, SON & CO.

Phœnix Coffee and Spice Mills
Cor. Jarvis and Esplanade

...TORONTO

WHY IT . . . SELLS

EVERYBODY LIKES IT

A CUP OF COFFEE

Exclusively Delicious . .

You Will Want No Other

TODHUNTER, MITCHELL & CO. - TORONTO

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S

JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

You Drop a Dollar in a Rat Hole

And tear up the floor to get it out.

Did You Ever Think how many dollars drop into your competitor's store because he sells the **PITTSBURGH LAMP** and you don't ?

We are now ready to quote prices on this season's lines of Lamp goods.

Gowans, Kent & Co. TORONTO AND WINNIPEG.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

GEO. ROSSITER,
Brush Manufacturer,
10 to 14 Pape Avenue, TORONTO
Machine Brushes Made to Order
SEND FOR PRICE LISTS

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S
'WELLINGTON'
KNIFE POLISH
The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. sp

at 61 cents on the dollar. The purchaser was E. Cowley, of the same place.

William Kimball, general stock at Wilkesport, has been sold to Wellington Kimball.

The general stock of James R. Moore, Worthington, is to be sold by auction on the 26th inst.

The stock of John Waddell & Co., general merchants, Mount Forest, has been sold to R. Scott & Co.

The assets of the Fruit, Spice and Botanic Extract Company, Plantagenet, are advertised for sale.

The stock of U. Mallette, tobacconist, Montreal, has been sold, the stock in Notre Dame street store realizing 55c. on the dollar, and the Windsor street store 60c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED.

Robert & Williams, grocers, Montreal, have dissolved.

Randolph Routh has been registered proprietor of the firm of Routh & Co., warehouse men, Montreal.

Marie Louise Gaudet, wife of E. T. Favreau, has been registered proprietress of the firm of M. L. Gaudet & Co., grocers, Montreal.

Albert and Samuel Brown have registered a partnership in Montreal to carry on business as cigar manufacturers, under the style of Brown Bros.

Lightbound, Ralston & Co., wholesale grocers, Montreal, have dissolved. George Lightbound continues the grocery business under the same style, and Silas Huxley the tea business under style of the Tamilkande Tea Co.

CHANGES.

R. R. Ashbaugh, hotelkeeper, Burlington, has sold out.

T. H. Latham, hotelkeeper, Brigden, has sold out to C. W. Helmer.

L. A. Gillies, liquors, Toronto Junction, has been succeeded by E. Blundelle.

A. Diorme, general merchant, Durham South, Que., has sold out to Levesque & Cote.

J. K. Schmidt & Co., general store, Carthage, have sold out to Schaefer Bros., of Milverton.

FIRES.

Stewart Bros.' saw mills at Stewart, Ont., have been burned.

Joseph Schaffer, general merchant, Paris, has been burned out.

The premises of the Petrolia Oil Co., Petrolea, have been damaged by fire.

McCormack Bros.' planing mill at Winnipeg has been burned ; insurance, $1,000.

DEATHS.

James Mann, general store, Embro, is dead.

W. C. Caverhill, grocer, North Bay, is dead.

John Rochester, lumber merchant, Ottawa, is dead.

Alfred Henripain, tobacconist, Montreal, is dead.

Wm. Glanville, general store, Mount Forest, is dead.

A. Dassylva, wholesale shoes and rubbers, Quebec, is dead.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods; No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various Imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

MOTT'S DIAMOND CHOCOLATE,
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

THE "MOST POPULAR" BLACK LEAD

By Royal Warrant Manufacturers to Her Majesty the Queen.

NIXEY'S LEAD

THE "MOST REMARKABLE" POLISH

For KNIVES, FORKS, BRASS and STEEL WORK, Etc., Etc.
Won't Wear the Blades like others.
6d. and 1s. Tins.

CERVUS KNIFE POLISH

NIXEY'S "CERVUS" KNIFE POLISH.

OF ALL STOREKEEPERS EVERYWHERE.
Wholesale: W. G. NIXEY, London, England.

Canadian Representatives
Mr W. Matthews, 7 Richmond St. East, Toronto.
Mr. Chas Gyde, 33 St. Nicholas St., Montreal.

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

CURRENT MARKET QUOTATIONS

TORONTO, Sept. 28, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

¼lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.

	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING per doz

No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (91b. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	2 50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.: ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Squar" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s,. Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 60
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90

Don't Think

Polishing your stove a task . . .

You can make it a pleasure by using

Matchless Stove Polish

Robt. Ralston & Co.

HAMILTON, ONT.

Something Tasty

Nelson's Brilliant Gelatine

For Evening Parties and Entertainments.

Something Tasty

Maconochie's Herrings in Tomato Sauce

Maconochie's Bloater Paste

No Grocer's Stock Complete Without Them.

Stocked in Montreal by

FRANK MAGOR & CO., Montreal

16 ST. JOHN ST.

Prices Current Continued—

"Standard," select,	8, 4 strings.	2 90
Do. do.	7, 4 strings.	2 75
Do. do.	6, 3 strings.	2 60
Do. do	5, 3 strings.	2 40

CANNED GOODS.

	Per doz	
	To Retailer	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 80	90
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan Haddies	1 40	1 50
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	....	1 30
" flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ¼s genuine French high grade, key opener		11½ 12
Sardines, key opener, ¼s		10½
" Exq. fine Frch, key. ¼s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11	16 17
" P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer. ¼'s "		6½ 8
" " ½'s "		9 11
Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Finnan Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans		2 60
" "	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
" "	2 "	....	6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted	1 "	....	1 50
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 50
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailer
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (1s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 8 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHODOLAT.

Paris et Noisiel.

	Per 12 0 1 b. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " "	....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN c per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Peach Cake
Jelly Wafers
Reception

Three of our leading Biscuits. They are not equalled anywhere.

Imitators are plentiful, but we still are leading.

Watch this space for new Biscuits.

The Reception is the finest Biscuit ever produced.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3½	4
" " ½ bbls	3⅝	4¼
" Filiatras, bbls	4	4¼
" " ½ bbls	4¼	4½
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5⅝
" " cases	5	6½
" Vostizzas, cases	6½	7¼
" " ½ cases	6¾	7½
" 5-crown Excelsior (cases)	8	8½
" ½ case	8¼	8⅝
Dates, Persian, boxes	5	5½
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " cases	3½	4¼
" " bags	5½	7
" Anchor C, "	0	6
" " E, "	0	5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	5½	6
Fine off-stalk	6½	7
Selected	...	..
Layers	..	...
Raisins, Sultanas	4½	8½
" Cal. Loose Muscatele 50 lb. boxes	...	7

" Malaga:	per box	
London layers	....	2 25
Imperial cabinets	2 25	2 55
Royal clusters	....	....
Fancy Vega boxes	....	.....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons, 300's, fancy Rodhi	5 00	5 50
" 360's	5 00	5 25
" 360's, Palmero	... .	3 50
Oranges, Sorrento, 200's, per box	....	5 00

DOMESTIC

Apples, Dried, per lb	6½	7
do Evaporated	...	9

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	....	0 07
Lake Erie herring, per 100	1 75	2 00
Smoked Fish:		
Finnan Haddies, per lb	0 06½	0 07½
Bloaters per box	....	1 50
Digby herring "	0 14	0 15
Sea Fish:		
Express Haddock per lb	0 06½	
Cod "	0 05½	
B.C. salmon "	.... 0 15	

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25.
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto 50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	.....	1 30
3rd " (41 to 50 ")	.....	2 90
4th " (51 to 60 ")	.....	3 20
5th " (61 to 70 "	.....	3 50
ROPE: Manilla	0 09½	0 10
Sisal	0 08	0 10
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap 33-5	04⅜	
" Screw, hook & strap.	02½	03⅜

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	...	4½
No. 1 "	...	4¼
No. 2 "	..	4
No. 3 "	..	4½

TURPENTINE Selected packages, per gal	0 40	0 41
LINSEED OIL per gal, raw	....	0 53
Boiled, per gal	....	0 56
GLUE Common, per lb	0 07½	0 08

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange	0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity " Licorice, 200 sticks	1 45	
" 100 "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" ½ lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" ½ lb. jars, per jar	0 75
" 1 " "	0 25
" ½ lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases	...	...
Marbots	11	12

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3⅝
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3½ 4
" Java extra	6½ 6⅝
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¼ 5½
Tapioca	4½ 5½
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9

ST. LAWRENCE
Corn Starch

Increases in Sales DAILY

WORTHILY

Prices current, continued—

PURE 36-1b. bxs., 12 3-1b. bxs.	7½
OSWEGO 40 lb. bxs, 1-lb pkgs	8
For puddings, custards, etc.	
ONTARIO 36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN Silver Gloss	8
BARRELS Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c.	per lb
Granulated	4½	4½
Paris Lump, bbls and 100 lb. bxs	5½	5½
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4½	5
Extra bright refined	4	4½
Bright Yellow	3½	3½
Medium	...	3½
Dark yellow	...	3½
Raw	...	...

SALT.

Bbl salt, car lots	....	0 90
Coarse, car lots, F.O.B.	....	0 60
" small lots	0 75	0 80
Dairy, car lots, F.O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 38	0 40
Common, fine car lots	....	0 70
" small lots	0 85	0 90
Rock salt, per ton	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

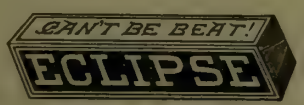
SOAP.

Ivory Bar, 1 lb: bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$5 25
60 bars	3 25



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	2 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33⅓ Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to 1b, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos, Smoking—		
Silver Ash, 1-9ths, 5 lb boxes		82
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00

Cigarettes, all Tobacco—

Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	[illegible]
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	[illegible]
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	[illegible]
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 " "		1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 " "		1 60
" 3 " painted		1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 90	
" World	1 75	
" Rattler	1 30	

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

per doz

Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used in the manufacture of

OUR GRANULATED

The increased demand for our goods, testifies to their superiority.

Our leaders at present are:

PURE CALABRIA "Y & S" LICORICE--4, 6, 8, 12, 16's to pound.
ACME LICORICE PELLETS--5 lb. cans.
TAR, LICORICE and TOLU WAFERS--5 lb. cans.
LICORICE "Y & S" LOZENGES--5 lb. cans and glass jars.
"PURITY" PURE PENNY LICORICE--100 and 200 sticks to Box.

Manufactured exclusively by

These can be obtained from any of the leading first-class houses in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO — Growers and Importers

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor. Is 50 per cent. better value than any other extract for same money. Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

NOW ARRIVING WEEKLY CONSIGNMENTS OF ....NEW CROP
VALENCIA RAISINS
Their quality is unsurpassed. Write for our prices.
Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.
Laporte, Martin & Co. St. Peter Street, Montreal

KOFF NO MORE
WATSON'S COUGH DROPS
Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.
R. & T. W. STAMPED ON EACH DROP.

REINDEER BRAND

CONDENSED MILK EVAPORATED CREAM
CONDENSED COFFEE AND MILK

The "Reindeer" Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory.
DR. ARTHUR HILL HASSALL,
Analy., Sanit. Inst., London, Eng.

I am satisfied that the original milk from which the "Reindeer" Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired.
DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

Eighth Year

The Canadian Grocer

Fall Trade Number 1894.

THE McLEAN PUBLISHING CO

RETAILERS

HAVE you ever figured out the return on $2 invested in a year's subscription to THE CANADIAN GROCER? No? Well, here's the way to figure it. We will suppose you read it regularly and carefully every week. The first week you see an item stating that John Jones & Co. are making a cut on canned goods; you wire for five cases—lowest saving on each case 10 cents—total profit 50 cents; cost pointer, 3½ cents. Next week you read that the Sultana raisin market opened at a higher price than a year ago; you raise prices on stock on hand and make a profit at the very least of $5—cost of pointer, 3½ cents. The third week you read that molasses will go higher and you promptly order a supply. Sure enough up it goes. You make $25 out of an item that cost you 3½ cents. Here now is a total saving of $30.50 on an investment of 10½ cents. Seems too good to be true, doesn't it? Still hundreds and hundreds of our subscribers can testify that the above is correct. Better invest right away if you have not already done so.

ADVERTISERS

DO you know how to advertise? We mean, to advertise legitimately, scientifically and intelligently? Very few people do. Experience is, of course, the best teacher; lacking this, you must take the experience of advertisers who spend from $1,000 to $200,000 each year. No one can say, in the face of such enormous outlays, that it does not pay. Lots of money is thrown away, but it should not be charged to advertising account, but to inexperience. The largest advertisers in THE CANADIAN GROCER started with the smallest space. To get a return you must look after your advertisement, change it every week, tell your probable buyer something that will interest him, not about yourself but about your goods, make your space so interesting, full of information, new goods and bargains, that he will look for it every week, and your year's advertising will be paid for in three months' time, or less. We sell you the space, and we hold the ears of your probable buyers. Have you noticed that within the last two years we have doubled the advertising on THE CANADIAN GROCER? Do you know why? It is because we now have the circulation and the attention of the best buyers in every city, town and village in Canada. We have worked hard and spent money freely in securing this circulation.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

MADRE E' HIJO (7 SIZES).

Manufacturers to Her Majesty — by Special Warrant — THE QUEEN

Purveyors to H.R.H. The Prince of Wales

To the Court of Holland and the King of Italy

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 Cross of the Legion of Honour

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

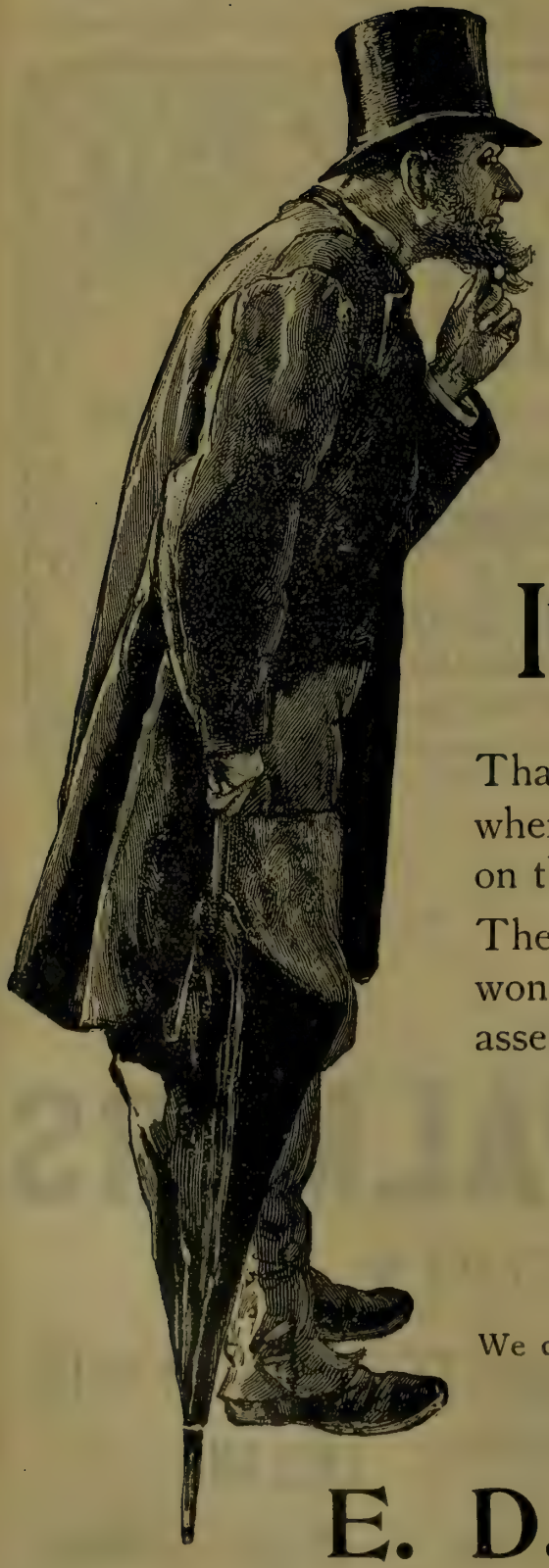
The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

EL PADRE AND CABLE EXTRA.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.



TILLSON'S

Pan-Dried Rolled Oats
Molina Rolled Wheat
Flake Barley . . .

It Seems Queer to Us

That you pay high prices for Package Goods, when you can buy the finest **Food Products** on the market in barrels or bags for less money.

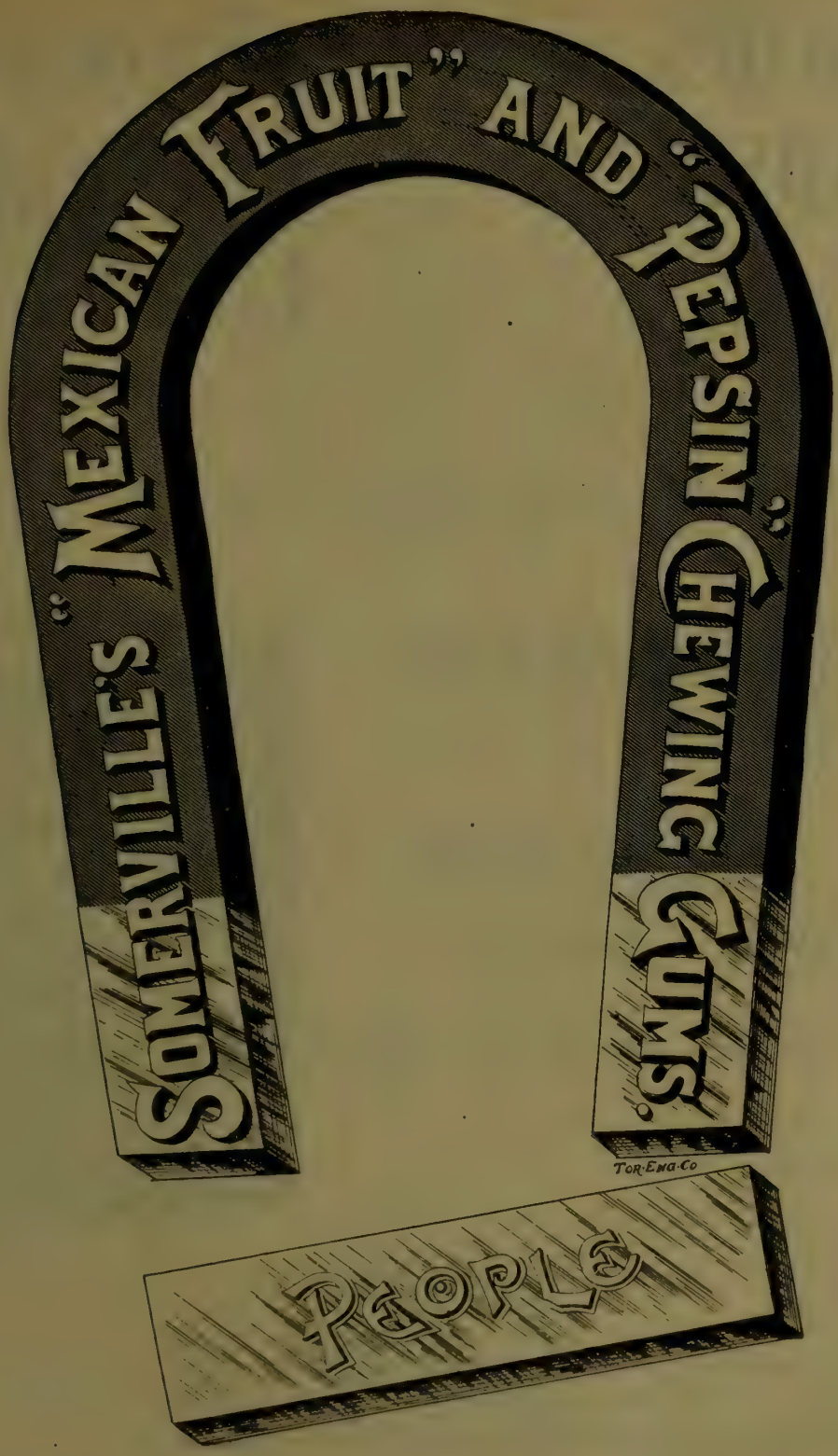
The place that **Tillson's Food Products** have won in the public estimation, verifies us in the assertion that . . . . .

FOR STANDARD EXCELLENCE THEY HAVE NO EQUAL

We can convince you if you try us.

E. D. TILLSON

TILSONBURG, ONTARIO



SOMERVILLE'S "MEXICAN FRUIT"

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER.

C. R. SOMERVILLE
LONDON, ONT.

Allworth's Condensed Milk . .

Distinguished for its Unerring Uniformity.

Allworth's Evaporated Cream . .

An Excellent Cream for all Table and Culinary Purposes.

REGARDED AS A HOUSEHOLD NECESSITY

NONE SUPERIOR FOR

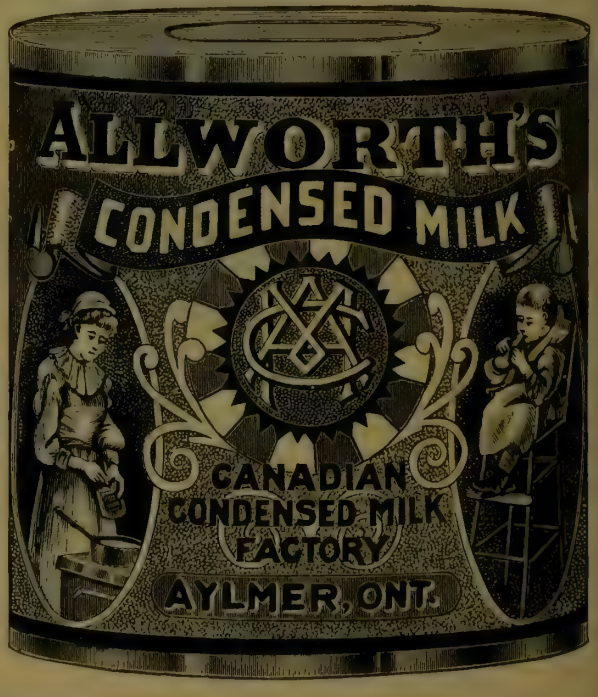
Coffee, Tea

Chocolate and Cocoa . .

Oatmeal Porridge

Puddings

Sauces, etc.



Try a Sample Order.
Write for Samples and Quotations. . . .

The pure food movement in this country has attracted wide attention throughout its entire breadth, and a former prejudice against Condensed Milk is rapidly passing away.

THE CANADIAN CONDENSED MILK FACTORY

Aylmer, Ont.

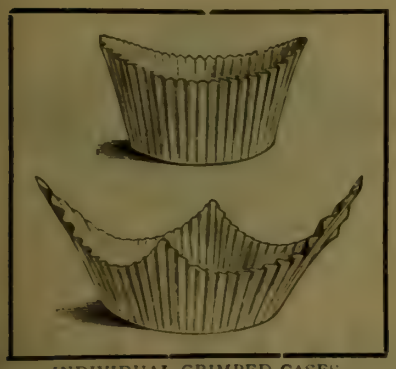
AGENTS:

HALIFAX, N. S.—H. F. Burton.
ST. JOHN, N. B.—E. T. Sturdee.
WINNIPEG.—Buchanan & Gordon.
VANCOUVER.—G. J. Wonder & Co.

G. C. ALLWORTH & CO.

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA :

Dominion Paper Box Company 36-38 Adelaide Street West, **Toronto**

Something New

From THE ROYAL HOTEL,

HAMILTON, ONT.

THE ROYAL HOTEL.

HAMILTON, July 12th, 1894

The F. F. Dalley Co., Ltd., City

Dear Sirs: Our porters, having a large number of boots to polish every day, ranging from seventy-five to two hundred pairs, we endeavor to give them the best blacking to be got. We have used all the best known blackings in the market, and have pleasure in stating that the **"ENGLISH ARMY BLACKING"** is their choice, as they consider it far superior to any other make for a quick, bright and permanent polish, giving a beautiful jet black finish to the leather. Yours truly,

Hood & Bro.,
Proprietors.

From D. MACDONALD, ESQ.

The well-known Manufacturer

TORONTO, ONT.

23 Grange Avenue, Toronto, Aug. 15, 1894.

F. F. Dalley, Esq., Hamilton, Ont.

Dear Sir: When in Toronto some time ago you gave me a sample box of English Army Blacking. I resolved to test same, and was so pleased with the result that I consider it my duty to compliment you on the high state of perfection to which you have brought this blacking. I have tried all the famous French and American Blackings, and am not exaggerating a bit when I say that none of them bear comparison with the English Army Blacking. I have spoken of its qualities to a few of my friends, and they are very anxious to know where it can be purchased. I am very glad to know that you are able to manufacture a grade of blacking which can surpass that of foreign manufacture. Yours respectfully,

D. M[illegible]

THE F. F. DALLEY COMPANY OF HAMILTON LIMITED.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity, We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

TRADE MARK

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

St. John's Works, London, W.C., England.

Samples may be seen and quotations obtained of
The CANADIAN SPECIALTY CO., Toronto

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY

"CLEANLINESS"

THE BEST !!!

NIXEY'S BLACK LEAD

REFINED

GOES THE FARTHEST

W. G. NIXEY.

LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:

MR. W. MATTHEWS, 7 Richmond St. East, Toronto

MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

Fry's

80 Medals

Highest honors at Chicago

Cocoas and Chocolates

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

LAZENBY'S "The Best are the Cheapest" LAZENBY'S

These are absolutely pure. One trial will convince you of their superiority.

THISTLE BRAND

Canned Haddies

THE FINEST QUALITY ONLY

SOLIDIFIED SOUP SQUARE
PREPARED BY
E. LAZENBY & SON
HOUSEHOLD
This "SQUARE" contains the soluble parts of 1½ lb of Beef, free from fat and bone with sufficient vegetables and flavoring ingredients to make 1½ pint of strong nutritious soup
DIRECTIONS FOR USE INSIDE

These are one of the choicest preparations and most profitable and satisfactory.

THE BEST HOUSES SELL THESE GOODS

ARTHUR P. TIPPET & CO.

Canadian Agents

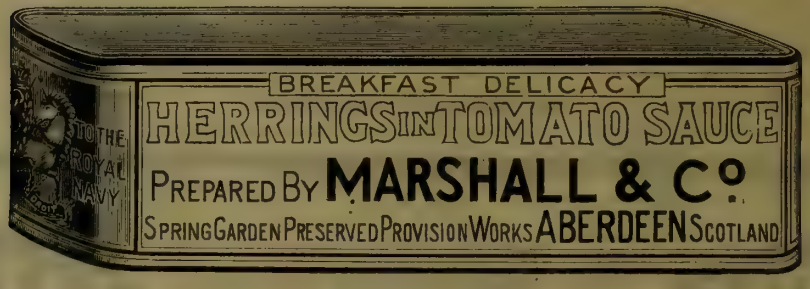
MONTREAL
30 St. Francis Xavier Street
ST. JOHN, N.B.
Prince William Street
TORONTO
43½ Wellington Street East

MARSHALL & CO.

Aberdeen, Scotland

The recognized leading brands in all the markets of the world. . . .

KIPPERED HERRINGS


BREAKFAST DELICACY
HERRINGS IN TOMATO SAUCE
PREPARED BY MARSHALL & Co
SPRING GARDEN PRESERVED PROVISION WORKS ABERDEEN SCOTLAND
TO THE ROYAL NAVY

HERRINGS IN TOMATO SAUCE

FRESH HERRINGS

For sale by all leading wholesale and retail grocers. . . .

Walter R. Wonham & Sons

Sole Agents for Canada

MONTREAL

GLIMPSE AT A FISH-PREPARING FACTORY.

THE inventive genius has been kind to the palate of man as well as careful for his bodily comforts. This is patent to everyone who can glance back ten or twenty years and compare the articles that were then to be found in the average grocer's store with those that are there to-day. In no respect is this probably more striking than in canned goods. Among the manufacturers who have kept in the van of this movement is that of Marshall & Co., Spring Garden Works, Victoria Bridge, Aberdeen, Scotland.

Like many of Great Britain's leading manufacturing firms, Marshall & Co.'s inception dates back many years, and upon the word of reputable Aberdeenshire men who have made

FRONT VIEW OF FACTORY.

Toronto their home, its integrity is as high as the years of its existence is long.

Beginning business in a comparatively small way, Marshall & Co. grew steadily in importance and in favor of consumers at home and abroad, until to-day it is not only one of the oldest but one of the most prominent manufacturing firms of the kind in the world. The firm's manufactures are varied, among them being fresh herring, kippered herring, herrings a la sardine, herrings in tomato sauce, herrings in shrimp sauce, herrings in anchovy sauce, preserved bloater herrings, red herrings, white or salt herrings in tins, kegs and barrels; dried ling and cod, in

CAN MAKING SHOP.

tin-lined cases and oak, whole and half puncheons; real finnan haddocks, meats, soups, vegetables, potted meats, Scotch oatmeals, pearl barley, etc. Some of these lines, although only of comparatively recent introduction to Canada, are well-known and fast friends. This is particularly true of canned fresh herrings, kippered herrings and preserved bloaters.

For such extensive lines as these enumerated, extensive works are necessary, and the firm has them. They are situated

SOLDERING-UP SHOP.

on both sides of the River Dee, and give regular employment to 250 hands. The preserved provision works face the Dee towards the south end of the harbor, cover nearly two acres, are square in plan, built of the native grey granite, for which that part of the country is so famous, and appear to be as substantial as the "everlasting hills," which in fact may also be said of the firm itself. In the centre of the buildings adequate yard space is provided, while the quay in front provides ample wharfage. The buildings were erected specially for the business, and are well lighted, well ventilated and commodious. In this building the beef, mutton, veal and game are prepared and

EXPORT FISH PACKING ROOM.

canned. Each tin put up is tested and lacquered. The factory has three vertical steam engines and two boilers for working the machinery and hoists of the factory. "Cleanliness," remarks a writer who once visited the works, "is strictly enforced throughout, and nothing about the works is more agreeable than the firm's rigor in this matter."

On the opposite side of the Dee, at Point Law, is the firm's great pickled or salt herring curing establishment. In the herring season the firm's curing yards at this spot are one of the sights of Aberdeen. There hundreds of "braw Hieland lasses" are employed in assorting, gutting and packing herrings. The fishing boats come right along side and discharge their

"crans" into the receptacles provided for the purpose. In the foreign markets, Marshall & Co. as fish curers and preparers are particularly well known and many thousands of barrels and kegs are exported annually. They are also extensive curers by the smoking process, and have a fine outfit of kilns for that purpose. The accompanying cuts are illustrations of some of Marshall & Co.'s departments.

While the firm's success is largely the result of the ingenuity, integrity and enterprise of its members, there is another important factor: That is the superior quality of the fish to be found in the sea in that part of Scotland, the cattle that are to be found in the Highlands, and the sheep that roam in the Aberdeenshire pasture lands.

The fishing boats employed by the firm number several hundred. The fishing is confined to about one month in midsummer, when the fish are in their prime condition; and while some firms in similar industries extend the catching period, Marshall & Co. are so solicitous for their good name that they refuse to be induced to follow the example of others. It is no wonder that the firm should have carried off the highest awards for canned fish at Sydney, 1879; Melbourne, 1880, and Adelaide, 1881, and become the manufacturers and contractors to the Royal Navy.

The original founders of the firm have passed away, but their mantle has fallen upon the present partners, A. W. Ledingham and W. M. Ledingham, who are universally regarded as pillars of the industry of the port, and are among the most genial and courteous of Aberdeenians. And to this latter peculiarity THE GROCER is able to testify from experience.

HOW TO REMEMBER FIGURES.

FEW of us there are who are adepts at remembering figures. And in our moments of perplexity blessed would we have called the man who would have advanced some simple method whereby we would be enabled to strengthen ourselves in this particular weakness.

A writer in Business, named James C. Moffet, has some advice to offer, which cannot but be helpful in the premises. He starts with the premise that according to the laws of mental association we can recall knowledge only by connecting the unknown with the known. Just here lies, he proceeds, the whole secret of a good memory for figures, words, ideas or anything else. We must always proceed from the known to the unknown, and recently acquired knowledge should be firmly associated with facts we already have a strong hold upon. To apply this to figures: We should associate a figure with an article that it belongs to, so that when we think of the latter we will also recall the former. To remember the price per yard of a particular piece of dress goods, for instance, we should always recall its price whenever we look at or think of that piece of goods. This will stamp it indelibly upon one's memory. The reason we never forget the price of a certain widely advertised three dollar shoe is because we always think of the price and the shoe together.

REMEMBERING PRICES.

Suppose, however, one wishes to remember the prices of a dozen or a hundred different patterns and qualities of dress goods, how is he to do it? Simply by distinguishing one piece from another and connecting the price with the article. If there is a difference in price between two pieces of goods, there must necessarily be some difference in quality or design, or possibly both. The first thing to be done, then, is to ascertain what this difference is, and then the association can be made more easily and intelligently. Differentiating one article or object from another is one of the most valuable habits a person can acquire; it is the basis of all scientific observation and the first step in memorizing.

THE PRACTICAL METHOD.

Whenever we run across a salesman in a store, or a drummer on the road, who remembers without effort the price of every article he handles, we will probably find out if we inquire that he does so because he has acquired the habit of never looking at an article in his stock or sample case without recalling its price. The two go always together. This is the reason we recollect some dates and forget others; those we forget have not been indissolubly connected with the events to which they refer. Were the mental operations of those persons who are supposed to be "blessed" with phenomenal figure memories, or heads for dates, carefully analyzed, it would be discovered that they had acquired this habit, most likely unconsciously, of storing away and recalling figures and facts together. Those dates that the poorest memories retain are those that are so closely associated with the events to which they refer that they are being continually recalled with their events.

No one should rely when memorizing upon mnemonical aids if they can possibly avoid doing so. The use of what mnemonicians call a "figure alphabet," can only be of service to one who is preparing for an examination and wants to retain certain dates and figures in his memory for only a few days, until the ordeal is over. The natural way is to connect what you want to remember with what you already know by means of its resemblance or contrast, or by contiguity in time or place. This last principle is that which we see in operation when we endeavor to commit anything to memory by repetition; we repeat a series of words together so that we recall them again because they have been placed side by side.

AVOID REPETITIONS.

Speaking of learning by rote, it may be remarked that there is no type large enough in a printing office in which to say that words and figures must not be repeated in memorizing oftener than is absolutely necessary, as the mind should be trained to grasp instantly and tenaciously what it wants to master. If the memory is to be strengthened, the work of learning by heart must be done energetically. The mind, like the body, should be developed by vigorous exercise.

If we have a series of figures to remember, and nothing concrete with which to connect them, we should associate them one to another. This, of course, may at first prove very difficult, but one peculiarity of the memory that will soon make itself apparent to any one who takes advantage of the foregoing hints, is that the more we strive intelligently to remember figures the easier becomes the process. In fact good memory is really all a matter of habit. To put the whole thing in a nutshell, it may be said that all who wish to master "the art of never forgetting" must form the habit of recalling their figures with their facts or with each other. When this has been accomplished they will discover they have learned the true secret of a good figure memory.

EPICURE TOMATO CATSUP

Rich
Delicate
Appetizing

This delicious relish is now acknowledged to be the most wholesome and palatable catsup on the market. Its ingredients are the purest and choicest, no chemicals or other objectionable constituents being used to heighten flavor or color. All attempts to produce an equal have proved unavailing.

ORDER FROM YOUR WHOLESALER

OR

DELHI CANNING CO.

DELHI, ONT.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

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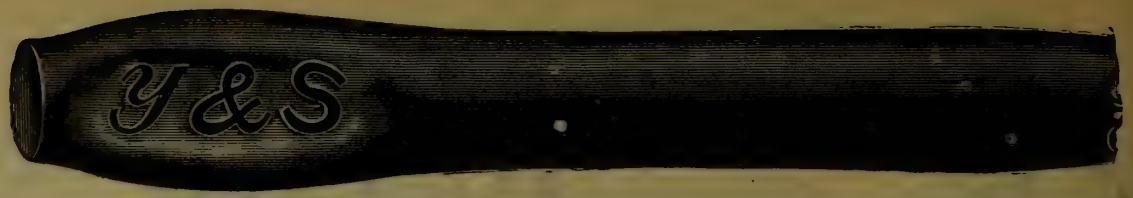
The increased demand for our goods, testifies to their superiority.



Our leaders at present are:

PURE CALABRIA "Y & S" LICORICE--4, 6, 8, 12, 16's to pound.
ACME LICORICE PELLETS--5 lb. cans.
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"PURITY" PURE PENNY LICORICE--100 and 200 sticks to Box.

Manufactured exclusively by

These can be obtained from any of the leading first-class houses in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.

. . FINEST . .

British Columbia Salmon

The old and celebrated brands

"Inverness" and "Balmoral"

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TORONTO

AGENTS:

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HAMILTON

When looking for a good packet tea
Don't forget the old established

"MONSOON" BRANDS

Which for years have given satisfaction. Also ask for samples of our STANDARD BLENDED TEAS in bulk, to suit any water. They are unsurpassed for delicacy of flavor and strength.

Steel, Hayter & Co.

11 and 13 Front St. East, TORONTO

Growers and Importers

"The largest works of their kind and comprising the most unique establishment under the British Flag"

MATCHES.
WOODENWARE.
INDURATED-FIBREWARE.
WASHBOARDS.
WRAPPING,
TOILET,
AND OTHER
PAPERS.

The product of our various mills and factories is made on honor, sold on merit at fair prices with liberal discounts and on reasonable terms.

The material used, the excellence of workmanship, the finish, the variety of styles, the uniform grade, and the quality of our products is unsurpassed.

Everything manufactured by us is unreservedly guaranteed to be free from factory defects.

THE E. B. EDDY CO., Hull, Canada

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MONTREAL
TORONTO

AGENCIES

QUEBEC - -	F. H. Andrews & Son
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THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

CROSSE & BLACKWELL

Celebrated for . . .

JAMS, PICKLES
SAUCES
POTTED MEATS
TABLE DELICACIES

SOLD BY

All Grocers in Canada

WEALTH AND PROSPERITY

MONTREAL

Its Shippers, Wholesalers and Manufacturers.

MONTREAL is the chief entrepot of the Dominion, has always been, and its citizens aver it is likely to remain so. Her annual imports were valued at $57,000,000 and her exports at $54,000,000 in 1893. During that year there was cleared from her harbor 804 seagoing vessels, the tonnage of which was 1,151,777, and some 5,000 inland vessels with a tonnage of 1,000,000.

A port with a trade of these dimensions takes no mean rank compared with other of the world's great centres of trade; and the record shows that it is constantly expanding from year to year.

Montreal's future is assured, and, in fact, was so from the early days of its history when the fur traders selected it as the most advantageous site for their annual gathering, though other places made great bids to get it.

The city owes a great deal of her success to her unequalled geographical position, the merits of which appear to have been recognized long before the white man ever set his foot in Canada, for even then it was the home of a prosperous, if primitive, community, as the narratives of the early voyagers attest.

This position gives the city command of many natural arteries of communication, and supplemented as it is by great artificial means for carrying goods both to and from the port, the surprise is not that Montreal's trade is what it is, but why it is not more. The record of each successive year, however, shows that the enterprise of her merchants, whose financial resources are more than equal to those of any other two or three cities, is steadily remedying this. A noteworthy fact also is their conservative spirit, so that if the city has made great strides it is based, owing to this disposition of her traders, upon a safe and solid foundation.

The banks of Montreal are the leading institutions of the kind in the Dominion, and managed by shrewd, able financiers, they supply the much needed sinews of war with which Montreal's enormous trade is carried on. The increase in their capital account from $13,457,000 odd in 1858 to $27,555,000 odd in 1891, the increase in circulation from $6,205,000 odd in the same year to $14,312,000 odd in 1893, and the increase in deposits from $6,123,958 in 1858 to $58,882,336 in 1891, is

a record showing plainly how satisfactory the expansion has been. If the financial pulse of Old England is in Threadneedle street, the financial pulse of Canada is in Place d'Armes square, and the Bank of Montreal is that pulse. Montrealers may well be proud of having the third greatest financial institution in the world. The story of the increase of the paid-up capital of this great institution is, as a leading banker puts it, one of the most remarkable things in the history of banking. In 1829 its capital was $850,000; in 1841, $2,000,000; in 1845, $3,000,000; in 1855, $4,000,000, and it went on increasing in a greater ratio each successive year until it now stands at $12,000,000, the largest capital on the American continent, and one of the firmest banking institutions in the world. The beneficial influence that this great bank can exert in times of stringency was never more evident than last year. Then the banks all over were calling in their loans, and a regular crash of most disastrous consequences was only averted by the action on the Montreal Stock Exchange by the Bank of Montreal breaking its usual rule not to finance Stock Exchange speculation, and offering to help the distressed brokers to tide over the evil day. Its great resources enabled it to take this step which a weaker institution would not have dared to do with the business conditions as they were, and the commercial world in a very feverish state.

Next to the Montreal is the Merchants' bank, with a paid-up capital of $5,799,200, and a rest of $2,570,000. The Bank of British North America is perhaps the second bank in the Dominion in point of financial resources. Its stock, however, is all held in England, and in this sense it occupies an unusual position among Canadian banks. The Molsons, the Ville Marie, the Hochelaga, the People's, and the Jacques Cartier, all sound and flourishing institutions, cannot be forgotten either, nor the ably managed branches of the various other banks whose headquarters are in other cities. In fact, looking over the roll of banks doing business in Montreal, and the funds at their disposal, one has to admit that Montreal merchants are well provided with banking facilities.

Next to the money to buy and sell the merchandise, the essential is means of forwarding it to its destination. In this respect Montreal possesses peculiar natural advantages, and they have been supplemented by comprehensive artificial ones. It was a Montreal merchant, John Molson, the founder of the family of that name so intimately identified with the commerce of the city, who utilized the St. Lawrence for steam navigation. From this beginning—the primitive accommodation—has sprung the great fleet of inland vessels that come to and go from the wharves of Montreal every summer. It was another Montrealer also, Sir Hugh Allan, who systematically developed the trans-oceanic trade of the city with Great Britain. A small sailing vessel, the Jean, was the ancestor of the great fleet of ocean leviathans that now line the Allan docks every summer. The increasing business done by the Allan's soon attracted competitors, and the next candidate for patronage was the Dominion and Mississippi Steamship Company. This was followed by the Beaver Line, a company owned and operated entirely by Montrealers, and finally, as the trade of the "Royal City" expanded, communication was opened with other places in Great Britain and on the continent. There are now eight lines of steamships sailing out of Montreal—the Allan, Dominion, Beaver, Donaldson, Thompson, Head, Johnston and Hamburg American, affording weekly communication with Liverpool, London, Bristol and Glasgow, and fortnightly sailings for Hamburg, Antwerp and Bremen. There is also a tri-weekly service to the West Indies by the steamers of J. S. Vipond & Co., while Quebec Steamship Co. and the Black Diamond Line do a large gulf and coasting trade with the lower ports. The latter company also operates the colliers that carry the product of the great Nova Scotia coal mines to Montreal. In this connection the Dominion Coal Co. have put in appliances which places Montreal equal if not ahead of any port on the continent for the unloading and quick despatch of coal cargoes. In the inland forwarding trade there is the Richelieu Co., the Montreal Transportation Co., the Kingston and Montreal Forwarding Co., and the Ottawa River Navigation Co.

It is almost needless to refer to the two great systems of Canadian railway, as every reader knows all about them. It may be stated, however, that they have their headquarters in Montreal, and that the Canadian Pacific have erected two enormous grain elevators right on the wharves in their east end yards. These elevators have a capacity of many millions of bushels. Other elevating facilities for the vast quantities of Canadian and American grain that pass through Montreal are supplied by the Montreal Elevating Co., which, in addition to their fleet of floating elevators working in the harbor, have two great stationary establishments on the canal, which, like those of the C.P.R., are in direct communication with the docks and the yards of the Grand Trunk. The two railways, it may be stated, give employment to over 15,000 men in Montreal. In addition to the communication they afford, there is the Central Vermont, Delaware and Hudson, and New York Central roads, which connect with New York, Boston and other American centres. In a word, Montreal is in close touch with the entire continent, through the great railway systems centering there and her unequalled water communication.

The trade that these great banking and forwarding institutions cater to comprises everything from the export of grain and produce to all kinds of manufacture. Montreal is not only the greatest shoe manufacturing centre in Canada, but is the greatest cotton, cigar, tobacco, rubber and clothing manufacturing centre in the Dominion. The capital invested in these is approximated at $59,000,000 odd, and they employ a vast industrial army of men and women, whose wages probably aggregate in the vicinity of $20,000,000 odd, and the probable value of the goods they turn out may be set at $130,000,000 odd. These figures show that Montreal is not simply a great commercial and trading centre, but is a great manufacturing city as well. The municipality only takes real estate, and the city's realty taxed and exempt is valued at $140,000,000. The facts we have above outlined will convey some rough idea of the great and elastic resources of Montreal, for only a rough idea can be afforded in a sketch of this kind.

INCEPTION OF WHOLESALE GROCERS' ASSOCIATION.

It was about seventeen years ago that that important body of business men, the Montreal Wholesale Grocers' Association, met in the office of Lockerby Bros., then known as Kirk, Lockerby & Co., for the purpose of organization. Up to that time each member of the trade acted on lines of his own, and, of course, the result was more or less friction. At the time mentioned, however, Messrs. Childs, Lockerby, Kinloch, Hebert, Lindsay and other leading members of the trade came to the conclusion that wholesale groceries was a sufficiently important branch of

MANUFACTURERS BY APPOINTMENT TO

HER MAJESTY THE QUEEN.
H.M. THE KING OF ITALY,
H.M. THE KING OF THE BELGIANS,
H.M. THE QUEEN REGENT OF HOLLAND,
H.R.H. THE PRINCE OF WALES, &c., &c.

HUNTLEY & PALMERS

1894
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1897

"BREAKFAST BISCUIT."

This new speciality of HUNTLEY & PALMERS is remarkable for its lightness and delicacy, and will be found an agreeable addition to the table at all times.

It is intended for use with butter or cheese, or with coffee, tea, chocolate, &c.

To be obtained of the principal Italian Warehousemen, Grocers, &c., throughout the world.

MANUFACTURERS BY APPOINTMENT TO

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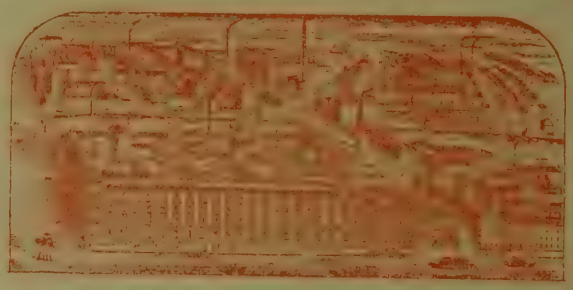
THE PRINCE OF WALES,

&c., &c.

HUNTLEY & PALMERS

Biscuit Manufacturers,



READING & LONDON.

PARIS EXHIBITION, 1878. The "GRAND PRIX" awarded. The "ONLY GRAND PRIZE" given to the BISCUIT TRADE and the Highest Distinction the Exhibition could confer.

INTERNATIONAL HEALTH EXHIBITION, LONDON, 1884: GOLD MEDAL AWARDED.

The Highest Awards given for Biscuits to any English House have been made to HUNTLEY & PALMERS, at all the leading International Exhibitions, for "Excellence of Quality."

HUNTLEY & PALMERS BISCUITS AND CAKES are made of the finest materials and from their great variety of shape and flavour, acknowledged superiority of make and fine keeping qualities, they have obtained a very extensive and increasing sale in England, on the Continent, in the United States of America, and in Canada, also in the various Markets throughout the World.

ESTABLISHED 1870

Laporte, Martin & Co.

WHOLESALE GROCERS

AND DIRECT IMPORTERS.

We control exclusively the "VICTORIA" and "PRINCESS LOUISE" brands of

Japan Teas

THEIR QUALITY IS UNSURPASSED.

Sole Agents for Canada for the celebrated

Cognacs

"PHILIPPE RICHARD," *"CHS. CONTURIER,"*

"F. MARION & CIE."

Write for Prices and Samples. In Wood or Bottles.

V. O.

72, 74, 76 and 78 St. Peter Street

Montreal

V.S.O.P.

the business world to be represented by a regularly organized association, and the meeting above referred to was the result. For the first ten or eleven years the association was not affiliated with the Board of Trade, and, as a consequence, did not exercise the weight in the business world that it now does. Seven years ago, however, in consequence of representations that were made to it as well as to other trade associations by representatives of the Board of Trade, it became an affiliated branch of that body, and since that time, owing to the representation that it has on the Executive, has been able to secure the backing of the combined influence of the entire business community for any reforms in trade matters that it has desired to secure. At present, with two or three exceptions at the outside, every firm in the wholesale grocery trade of Montreal is a member of the association. The present office holders, which we append, will show plainly that it numbers all the leading firms on its roll.

President—Geo. Childs (Geo. Childs & Co.)

Vice-President—C. P. Hebert (Hudon, Hebert & Co.)

Treasurer—Wm. Lockerby (Lockerby Bros.)

Directors—Chas. Chaput (L. Chaput, Sons & Co.); H. H. F. Hughes (Caverhill, Hughes & Co.), and Wm. Kinloch (Kinloch, Lindsay & Co.)

GEO. CHILDS & CO.

The firm of the President, Geo. Childs, of Geo. Childs & Co., is one that has witnessed fewer changes in its personnel than perhaps any other firm in Montreal. Thirty-one years ago the business was started by its present leading partner, Geo. Childs, on St. Paul street. It has made two moves since—first, to St. Francis Xavier street, and, finally, to the present commodious premises that the firm at present occupy at 152 and 154 McGill street. Mr. Childs has had his two sons associated with him in the management of the firm's extensive business, the ramifications of which extend from the Atlantic to the Pacific, and which requires a large staff of employees as well as a full force of travelers to handle. In addition to occupying the presidency of the Wholesale Grocers' Association for a number of years, Mr. Childs has filled several other public offices, and is a director of a number of leading business companies also.

HUDON, HEBERT & CO.

The firm of the Vice-President, C. P. Hebert, of Hudon, Hebert & Co., is a wealthy concern; in fact, one of the wealthiest in the trade. It does an enormous trade in general groceries, and also in flour and provisions, and wines and spirits, a unique feature in connection with it being that it does all its great business direct from its warehouse, not employing a single traveler. The business was originally founded by E. V. Hudon in 1837, and has had several changes of title since then. In addition to C. P. Hebert, who has held office on the Executive of the Board of Trade and the Grocers' Association for a number of years, there are several other partners—Mr. Hudon, the senior partner of the concern, and C. Hebert, jr., and one of Mr. Hebert's son's-in-law. The firm up to the present year occupied the large warehouses facing on St. Paul and Commissioner streets. This year, however, they have secured the three large warehouses at the corner of St. Sulpice and De Bresole streets, and facing also on Le Royer streets. This site gives them exceptional advantages for the receipt and transmission of goods, facing as it does on three different streets. The premises in question are now undergoing extensive alterations and repairs which, when finished, will make one of the most complete grocery warehouses in the country. The firm will take possession of their new premises some time during the present or following month.

LOCKERBY BROS.

The firm to which the Treasurer, Mr. Lockerby, belongs—Lockerby Bros.—is the direct descendant of one of the most influential of the English wholesale houses. Douglas, Kirk & Co. was the original title of the great business of which D. W. Lockerby is now the chief director. Twenty-two years ago Mr. Douglas, the senior partner dying, John Kirk, the junior partner, took the present head of the business, D. W. Lockerby, into partnership. In 1886 Mr. Kirk retired and Mr. Lockerby then took his brother into the firm, and it assumed its present well known title, Lockerby Bros. The firm's warehouse is the large one at the corner of St. Peter and Sacrament streets, and it does a very large business, restricting its attention to regular groceries.

L. CHAPUT, SONS & CO.

Chas. Chaput, the first named of the directors, is a member of the well-known firm of L. Chaput, Sons & Co. This is another of the leading French-Canadian houses, and financially one of the very strongest, while it is one of the most enterprising in the trade. The conservative manner in which they carry on their extensive business is a feature that the trade generally admire. This firm was founded by L. Chaput many years ago, and at present the head of the firm is Charles Chaput, L. Chaput having retired from the business. Associated with Charles Chaput in the management are E. St. Denis, L. N. St. Arnaud and L. E. Geoffrion. The firm's headquarters are at No. 2 to 6 De Bresole street, and also faces on St. Dizier and Le Royer streets as well. The reader has only to pay the warehouse a visit to realize that it is in every respect a modern establishment.

KINLOCH, LINDSAY & CO.

Wm. Kinloch, another of the directors of the association, is a member of the oldest wholesale grocery firm in Montreal, Kinloch, Lindsay & Co. This firm can trace back its history for fifty-one years, when it was known under the title, Kingan & Kinloch, so that in addition to being a member of the oldest firm, Mr. Kinloch is also the oldest of the active wholesale grocery merchants of Montreal. In 1864, the present junior partner, who can give many other senior partners a handicap of a few years, entered the firm, but the style of the firm was not changed to its present title till 1874. It occupies large premises at 80 St. Peter street, opposite the Board of Trade, and it is noted as one of the most conservative houses in the trade. Tea of all kinds, of which it handles very large quantities every year, is its leading specialty, and what Mr. Lindsay does not know about tea would fill an extremely small book.

CAVERHILL, HUGHES & CO.

H. H. F. Hughes, or, as he is more popularly known, Fred. Hughes, the other director, is a member of one of the younger houses in the trade, Caverhill, Hughes & Co. This firm is an amalgamation of two houses, Caverhill, Hughes & Co. and Turner, Rose & Co., which took place a few years ago. It was then known as Caverhill, Rose, Hughes & Co., but in 1893 Mr. Rose retired, and the firm assumed the old title of Caverhill, Hughes & Co., with Mr. Caverhill and Mr. Hughes as the two sole partners. The former gentleman attends to the finan-

THE BEST GROCERS KEEP THE BEST GOODS

Keen's Mustard

Has a splendid reputation of over 150 years.

Keen's OXFORD Blue

Is the best blue in the world.

Robinson's PATENT Barley

AND

Robinson's PATENT Groats

Are the best foods for Infants and Invalids, and have been used in the Royal Nurseries during the past seventy years.

Chas. Southwell & Co.'s

HIGH CLASS

JAMS, JELLIES and MARMALADES

OF THE BEST QUALITY ONLY
MODERATE IN PRICE
STEADILY INCREASING IN FAVOR

Nelson's

Gelatine, in 1 oz. Packets.
Nelson's Tablet Jellies.

Cadbury's Cocoa

Cadbury's Chocolate.
Cadbury's Chocolate Creams.
Cadbury's Fancy Boxes.

Maconochie Bros.

Fresh Herrings.
Kippered Herrings.
Herrings in Tomato Sauce.
Bloater Paste.

QUOTATIONS AND SAMPLES OF ALL THE ABOVE GOODS ON APPLICATION.

Frank Magor & Co. 16 ST. JOHN STREET ***Montreal.***

Advice to Grocers

The sales of **Baby's Own Soap** are increasing every day.

If you think you can afford to let your customers pass your door, because you cannot make the profit you want, on account of competition, you make a mistake, **as its sale carries trade with it.**

There is no use running down the quality and all that; the public are the judges on this point, and **YOU** only will be the sufferers.

The public will have what they want and have proved——

The Albert Toilet Soap Co.

MANUFACTURERS

..... MONTREAL

MUNN'S

BONELESS CODFISH.

NEW ARRIVALS.

Send in your orders. Full stock on hand of Assorted Boxes, 5 lb., 10 lb., 20 lb. and 40 lb. boxes; also

SKINLESS CODFISH in 100 lb. Cases.

The Munn Brand, after a most severe test, gained the only medal awarded at the World's Fair this summer, which speaks highly for the merits of this article.

Stewart Munn & Co.,
MONTREAL.

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

EWING, HERRON & CO.

The Name is a Guarantee of the Goods.

THE TRADE MILLS are fitted out with the latest improved machinery, and are capable of turning out a class of work of the highest order. . . . . .

COFFEE . . .
SPICES . .
BAKING POWDER
FRENCH MUSTARD
ETC., ETC.

GIVE OUR TRAVELERS AN ORDER FOR A SAMPLE LOT

Sole Manufacturers for Canada of PETERMAN'S ROACH FOOD

379 and 581 ST. PAUL STREET

MONTREAL

EWING, HERRON & CO.

ONE OR TWO GOOD . . . **Agencies Wanted**

Good connection with Grocers

Reference—Merchants Bank of Canada, Montreal

S. E. W. ADAMS

26 St. Peter Street, MONTREAL, P. Q.

cial portion of the firm's business, while Mr. Hughes looks after the business part. It is in every respect one of the most enterprising firms in the trade, and is in the first rank in point of the quantity of its yearly turnover of goods.

N. QUINTAL & SON.

Forty-one years ago N. Quintal founded the business now known as that of N. Quintal & Son. Thirty years later he admitted his son as a partner. The firm transacts a large business in all kinds of groceries throughout the Dominion, but the bulk of its trade is its enormous turnover of fish, molasses, and the other heavier lines of groceries, as well as flour and provisions, in the Province of Quebec. The firm's warehouses are 270 and 274 St. Paul street, where a large staff are employed.

RANSOM, FORBES & CO.

In the extensive warehouse at 156 McGill street, Ransom, Forbes & Co. transact their large business. The partners are Mr. Ransom and Geo. Forbes. The former received his early education in the trade with J. A. Mathewson & Co., while Mr. Forbes, previous to his partnership with Mr. Ransom, was a trader on his own account for many years.

CARTER, GALBRAITH & CO.

The firm of Carter, Galbraith & Co., whose large warehouse stands at the corner of Foundling and St. Peter streets, are the direct successors of the enterprising firm of Wood, Carter & Co., who formerly occupied premises on the other side of St Ann's Market. The firm, therefore, can date its history back for quite a number of years. About four or five years ago, Wood, Carter & Co. dissolved partnership, Mr. Wood taking the provision business proper, which was an extensive branch with the firm, while Mr. Carter took control of the grocery end. The latter gentleman associated with him Wm. Galbraith, who had been previously associated with J. A. Mathewson & Co., and the firm assumed its present title of Carter, Galbraith & Co. Both the gentlemen show a large experience, and Mr. Galbraith is one of the veteran members of the Dominion Commercial Travelers' Association.

J. O. VILLENEUVE & CO.

As traders the firm of J. O. Villeneuve & Co., 1,260 St. Lawrence street, can go back for over thirty years, but their life in the ranks of the wholesale grocers proper only dates back a few years. The firm was founded by the present mayor of Montreal, J. O. Villeneuve, and has always done a large trading and supply business with retail grocers, provision dealers and country traders. J. O. Villeneuve is a member of the Harbor Commission, and also sits for the county of Hochelaga in the Provincial Legislature, in addition to being mayor of the city.

J. A. MATHEWSON & CO.

One of the oldest and strongest firms in the trade is that of J. A. Mathewson & Co., which was founded as far back as 1834 by Samuel Mathewson. In 1831 it removed to the premises built by J. A. Mathewson, Sr., on McGill street, where it has been located for fifty years. J. A. Mathewson has associated with him in the management of the firm his three sons, and it does an enormous trade, especially in the Townships and up the Ottawa valley. Outside of the grocery business proper, Mr. Mathewson is well known for his unassuming and whole souled benevolence to the poor of the community.

MUNN'S

PURE

Boneless Codfish

1 and 2 lb. bricks in boxes.

PURE

Skinless Codfish

In 100 lb. cases.

If you **EAT**—you want Munn's Codfish

This year's catch—just arriving. Finest ever put up.

Stewart Munn & Co.

BOARD OF TRADE BUILDING . . . .

MONTREAL

BUY . . . .

Richards'

. . . SUPERIOR TO ALL OTHERS

Pure Soap

PAYS 28 PER CENT. PROFIT

Put up in neat attractive style.
Full weight. Sells at sight.
Beautiful show card with first order.
Sold by all wholesale grocers.

D. RICHARDS

WOODSTOCK

AN INNOVATION . .

The Perfection Broom

PATENT APPLIED FOR.

Warranted in every respect

THIS BROOM is recommended to the trade and consumers as an article of merit. Having a number of improvements in the essential parts of the Broom, they will last longer and give better service than the ordinary make. The best material only is used in their construction, including the smoothest and neatest handle on the market. Furnished with plated and colored metal ferrules. Group is old style Brooms in large variety. . . . . .

Manufacturers of

WHISKS, BROOMS and BRUSHES

The Windsor Patent Brush Co., Ltd.

SANDWICH, ONTARIO.

CAVERHILL, HUGHES & CO.

AGENTS FOR

Spratt's Patent Dog Cakes and Medicines
Diamond Crystal Salt
National Pure Food Co.'s Tomato Catsup . . . .
Skinner & Loudon's Tomato Soup . . . . . .
Bensdorp's Cocoa
Royal Arms Cheese
Cornmelia Toilet Soap

TEAS

LIPTON'S GOLD MEDAL BLUE CROSS

Our Own Blends

ABERDEEN EXTRA
ABERDEEN
KANDAH YELLOW
KANDAH GREEN
KANDAH PINK

In chests and 40 lb. tins.

Special Agents, ROBERTS' ROYAL TABLE JELLY.

NOW IN STOCK

New Pack Salmon, New Crop Valencias and Currants, Marshall's Herrings in Tomato Sauce, Kippered Herrings, etc. Also Marshall's Salt Herrings in kegs.

309, 311, 313 Commissioners St. - Montreal

Is Your Wife a Believer
IN GOOD THINGS?
If so, there is no doubt but that she uses . .
THE COOK'S FRIEND
BAKING POWDER

YOU CAN LOVE
Your Neighbor Better
When not troubled with indigestion. Secure this by using
The Cook's Friend BAKING POWDER

You Buy
And We
Help You
To Sell

SAMPLES OF HOW WE ARE MAKING CUSTOMERS FOR THE
COOK'S FRIEND
BAKING POWDER.

500,000 People read these Advertisements every day

"Love's Labor Lost"
TRYING TO COOK WITHOUT
THE COOK'S FRIEND
BAKING POWDER

Sole Proprietor
W. D. McLAREN
St. Paul St.
MONTREAL

IF your Wife says No,
You say Nothing.
Respect her judgment, she knows what is best.
The Cook's Friend
BAKING POWDER

Foundation

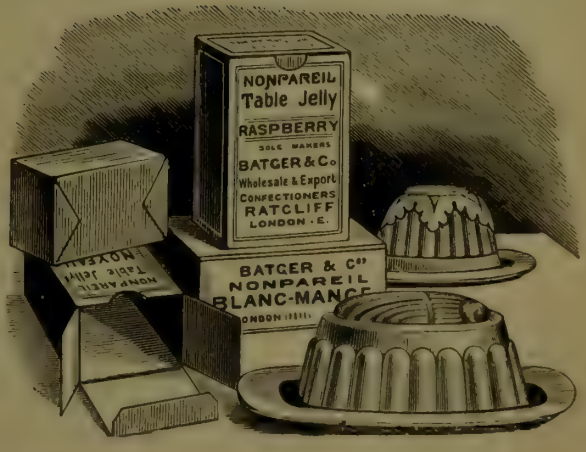
Is everything.

Build

Up your trade on reliable goods.

Commencing

With the best of Package Teas.



ROSE & LAFLAMME ***..Agents..*** ***Montreal.***

STOREKEEPING OUTSIDE CIVILIZATION.

By the Editor.

Alfred (Fred) Brick.

VASTLY different is storekeeping in Canada to-day and storekeeping in Canada a century ago. We learn this from the historian ; we learn it from tradition. And the modern merchant, in spite of the evils with which he has to contend, congratulates himself that his lot was cast in the latter part of the nineteenth century, if he goes so far as to make a comparison.

But marked as has been the development of business and business methods in Canada during the past hundred years, there are .parts of the country where the primitive storekeeping methods of a century ago still obtain. And some of them are neither the planting of generations ago, nor the property of Rip Van Winkles ; they are the product of the exigencies of to-day. They are as adaptable to their environment as were their prototypes in the days of Simcoe, Brock, Durham and other celebrities who, in the early history of the country, played important parts in fashioning and shaping its destiny. Taking into consideration their surroundings and the office they have to fulfil, they are as modern as are the department stores that have developed within the last few years in the larger centres of population.

One of these primitive stores is to be found away up upon the banks of the Peace river, four hundred miles north of Edmonton, N.W.T., and the nearest railway point. Its proprietors are two brothers, T. A. and Alfred Brick. And primitive indeed is their manner of doing business ; one more so probably never existed since white man first set up storekeeping in the country. The only difference, probably, is in the character of the goods found in stock, and in some of the customers. Canned goods and other latter-day commodities are to be found upon the shelves, and the customers, instead of being all Indians, are Indians and half-breeds. No white men buy at their counters for the simple reason that the pale-faced settlers' zone has not reached that part of the country yet. Neither does the white man's currency yet circulate in this northern latitude. Barter, in all its primitive fulness, obtains. But if they are devoid of dollars and cents whereby values may be computed, they are not without a unit of value. That unit of value is what is termed a "skin," and upon that basis Brick Bros. sell and poor Lo buys.

Discourse as one may upon the advisability of storekeepers exercising caution, buying frequently and keeping their stocks fresh, all must be unheeded by Brick Bros., no matter how desirous they may be of being in the modern swim. The hustling commercial traveler does not call upon them once a week, month or even year. In fact, he never calls. Brick Bros. have to come to the wholesale markets themselves. And this they do once a year, and during the summer months. Toronto is their headquarters for supplies, and the duty of selecting these this year devolved upon Alfred Brick, the younger brother. He spent two weeks in the "Queen City" making his purchases, and on the evening of the day before he started for his long journey home I had a pleasant and interesting hour's chat with him. I found him a bright and intelligent young man who had not yet seen a quarter of century of life. He had none of the appearance or manner of a man who had spent about half his life outside the pale of civilization. The cause of his going there was not his own volition. Until about twelve years ago he was a school boy in Toronto. Then he, with the other members of the family, accompanied his father to the Peace river, where the latter went as an Anglican missionary to the Pagan aborigines. About two years ago Alfred and his senior brother, T. A., began storekeeping 400 miles north of Edmonton, with a general stock adapted to the wants of their aboriginal customers. And now they are starting a branch store 300 miles further north, with T. A. Brick in charge. It is hardly necessary to say that telephone communication will be established between the two stores at present. The distance is so short that communication for the time being will be kept up by the aid of boats in summer and dog teams in winter.

To get their supplies from the wholesale houses in Toronto to the store on the Peace river, is no small matter, and requires the combined aid of the modern carrier, the railway, and the primitive, the horse team and the cumbersome river boat. The distance every package of goods has to be taken is nearly 3,000 miles. Of course, the greater distance is traversed by rail—some 2,500 miles—to Edmonton, but to go the remaining four hundred miles consumes four times as much time as it takes to make the railway journey. The freight charges for the transportation of goods from Toronto to Brick Bros.' store on the Peace river aggregates from ten to eleven cents a pound, while the time occupied in the journey is some five weeks. One could make several journeys across either the Continent or the Atlantic in the meantime. The manner of carrying the goods from Edmonton, at the end of the railway service, to the site of his store, I will let Mr. Brick tell in his own words.

"After the goods reach Edmonton by the C.P.R., we team them overland 90 miles to Athabasca Landing. Each team of horses will take about 2,500 pounds. Athabasca Landing is the great divide for the distribution of freight. The freight that is destined for the Northwest goes up the river, and that for the North goes down the river. All the Hudson Bay Co.'s freight coming in at Edmonton for distribution among its several stations is teamed to Athabasca, and sent up and down the river as I have described.

"At Athabasca we take a boat 47 feet long by about 12 feet beam. While on the river the boat is towed by Indians, four of them on the line. The Indians pick up the tow line about 4 o'clock in the morning. Three stops are made per day for rest and meals, and we go into camp for the night about 8 o'clock. In this way we make from 20 to 28 miles a day.

"Towing a boat is about the only thing an Indian is good for," parenthetically remarked Mr. Brick, as, with a smile, he momentarily raised his right hand from where it had been resting on his knee. "He is not any good for general or farm work, but in towing a boat he beats the white man hollow."

Where the river flows into the lake, the Indians leave the tow path, enter the boat and man the sweeps, eight of which there are in all. The river and lake route from Athabaska Landing to Brick Bros.' store occupies from 18 to 20 days in traversing.

"What remuneration does an Indian get for towing and rowing the boat so many days?" I asked.

"Each Indian gets so much for the trip. It is reckoned in

skins and he takes it out in trade, for you know we never use money up there."

"Tell me something of the way in which you do business?" I asked.

"It is all barter. An Indian will come in with his pile of furs and throw them down on the floor of the store. After examining them we tell him, in a lump sum, how many 'skins' we will allow him for his pile."

"Do you sometimes experience difficulty in striking a bargain?"

"Yes; sometimes blows are struck, but nothing serious ever happens. If the Indian is satisfied with what we offer him he will start in to take out the amount in goods. He generally begins with clothing for himself. Next ammunition and then tobacco and tea. He will have those things before anything else. If, after getting these, he has still a balance coming, he begins to think about his wife and children. They are very fond of jewelry, particularly brooches and ear-rings.

"Do you find your customers as a rule honest?"

"Far from it," rejoined Mr. Brick, emphatically. "But of course you will strike one amongst the crowd now and then who will have a little consideration for the man into whose pocket he gets his hand and leave something, but most of them won't leave anything. The Indian, I can tell you, is no fool. He is

En Route to Edmonton.

as sharp as a steel trap, and will get the best of you in a deal unless you keep your eyes open. One favorite trick of his is this: He will buy, say, a comb and a match box, costing half a 'skin' each. Then he will pretend that he has changed his mind and hand back one of the articles and try to get something worth a 'skin' in return for it. But just attempt to cheat him and see how you will get disappointed; you can't cheat him."

"I suppose you get good profits?" I remarked.

"Yes; fair," quietly replied Mr. Brick; "but the great drawback is the heavy freight rates entailed in shipping goods from the wholesale centres to our store."

"Do you do much business on credit?"

"Yes; that is to the trustworthy Indians. We have been there long enough to know who can be trusted and who can not. An Indian wants goods in the fall when he is preparing to go off trapping, but he has no 'skins' to pay for them. So he brings a horse to us and leaves it as security for two-thirds value of the goods received. In the winter, when he comes back from the hunt, the first thing he will do is to redeem his horse. Then whatever surplus he may have is expended on supplies."

"Sometimes, I suppose, you make bad debts?" I further ventured.

"Yes, but very few. And those that we do make are seldom on account of the dishonesty of the Indian. Not at all. As long as an Indian can pay his way he will. When he is unable to meet his obligations it is generally because the hunting season has turned out bad."

The furs obtained in that part of the country, Mr. Brick informed me, are bear (black, brown and cinnamon), beaver, fish otter, martin, mink, wolverine, skunk, muskrat, etc. "But the market price of furs is very low now," he added. "We sell our furs in Edmonton, and prices there last spring were lower than ever before."

All packages of merchandise taken into the Northwest Territories are examined by the Mounted Police in order to prevent intoxicating liquors from entering. The examination is done by means of steel needles several feet in length, which are thrust into the packages here and there. Proprietary medicines, such as "pain killer," beef, iron and wine, etc., can be taken in freely. "Pain killer" is the Indian's substitute for whiskey. He drinks it with gusto, and seems to prefer it without any dilutant. Sometimes he adds water, but it is apparently more with the intention of increasing the quantity of the beverage than toning down its firey properties.

Brick Bros. find it necessary during the winter months to make occasional trips to Edmonton. The river of course being frozen over, recourse is had to snowshoes and dog trains. The accompanying illustration shows Alfred Brick, a companion, and the dog train with which they made the journey last winter to Edmonton. It takes from eight to ten days to traverse the 400 miles between their store and that place. At night they are compelled, of course, to sleep out upon the open prairie. But rigorous as the weather may be, it causes little or no inconvenience to the travelers. With their showshoes as shovels they throw back the snow to make places for their beds and a fire. Then, when supper has been partaken of, the travelers wrap themselves in their furs, lie down in their snowy couch, and sleep as soundly and comfortably as any storekeeper inside the pale of civilization does.

"I suppose," interjected a lady who had become interested in our conversation, "that the Indian wives do all the heavy work?"

"Yes," replied Mr. Brick, and added with a laugh, "but sometimes the woman is the boss; but even then, like a good and faithful spouse, she does the heavy work."

"Oh, I would not mind that if I was boss," remarked the aforesaid lady, with an emphasis on the latter "I."

In case any of The Grocer's readers should desire to write these far-distant storekeepers, I give their address: "Brick Bros., Peace river, via Edmonton." It is not as ambiguous as was the letter addressed by a woman in Ireland to her son in America: "Pat O'Neil, America," for a letter addressed to Brick Bros. as directed will get there in time, although it may take a long time. From Edmonton there is no regular mail carrier. Whatever mail matter there may be for, say Brick Bros., depends on the first reputable traveler that is journeying northward for its forwarding. He carries it as far as he goes. If it is a hundred or two hundred miles, or whatever distance it may be. Then it gets a further lift towards its destination when the next traveler comes along bound in that direction, and so on.

R. A. LUCAS R. T. STEELE G. E. BRISTOL

LUCAS, STEELE & BRISTOL

Wholesale Grocers and Importers

73 McNab Street North

. . HAMILTON, ONT.

"Mail Orders" receive our personal care.
"Quick Despatch" We pride ourselves on it.
"We Guarantee" absolute purity of our spices.
"At Old Prices" For teas we are receiving orders and can attend to more. . . . . .
"Our Travelers" have "special prices" for this month.
"Try Us" and find out whether statements are correct or not.

DO . . YOU KNOW

That Salt containing Sulphate of Lime is dangerous to health ? . . . . .

That Salt containing Chlorides of Calcium and Magnesium imparts a bitter flavor to food seasoned with it ?

That a good steak may be spoiled with poor Salt ?

That the difference in the cost of seasoning one thousand meals with Diamond Crystal Salt and the Cheapest Salt is not more than 10 cents ?

That if you want good Salt you must ask for it ?

ALWAYS INSIST ON HAVING DIAMOND CRYSTAL SALT AND YOUR CUSTOMERS WILL HAVE NO REASON TO COMPLAIN.

Lucas, Steele & Bristol

Agents *HAMILTON, ONT.*

HAMILTON

Her Resources, Merchants and Manufacturers.

HAMILTON is not a city set upon a hill. She is at the foot of one—or rather at the foot of a mountain—and the waters of Burlington Bay lave her feet. But if the city is not elevated the ambition of its citizens is, hence the cognomen, "Ambitious City," given by a traveler some forty years ago, and retained to this day. And the name was not inappropriately given. Hamilton is an ambitious city. The position she occupies to-day as second in population in Ontario and third in the Dominion demonstrates this, while a still better evidence is the fact that in proportion to population she is the largest manufacturing city in the Dominion; and this has led to her being dubbed with a second cognomen, the "Birmingham of Canada."

Burlington Bay and the future site of Hamilton was a little late in being revealed to the gaze of the early explorers of the country. The Fleur-de-Lis of France had floated in the breezes of Lakes Simcoe and Huron some time before La Salle, in skirting Lake Ontario, found the little sylvan lake known to us to-day as Burlington Bay, with its overhanging banks, rich foliage and towering mountain reflected on its bosom. That was over two and a quarter centuries ago. And although the handiwork of man has marred much of its original grandeur, Burlington Bay and its environment is still of rare beauty, while the hands that razed the forest trees and built habitations for the white man are relieved of any disabilities. If they destroyed one kind of beauty it was only to create another. Hamilton is a lovely city. The little park known as the Gore, in the very heart of the business part of the city, with its inviting shade trees, pretty flowers, well-kept grass plots, and tempting seats, where tired clerks, wearied shop girls, worried merchants, and hardworked mechanics can find rest during the noon-day hour, is a standing rebuke to the parsimonious policy of most cities. Many of the public and private buildings of Hamilton would do credit to a city much larger in population. Seldom is the heart of the visitor saddened by the eye meeting hovels of poverty, while frequently is the heart gladdened by the comfortable houses of brick or stone which stand in the midst of well kept and sloping lawns, while the fringe of substantial and handsome residences of the wealthier citizens form a background of picturesque beauty not soon forgotten.

The site of Hamilton was intended by Nature as the resting place of a city. And when she was forming its physical features and that of the adjoining country, she exercised a peculiar care in the carrying out of her purpose. When building the great Niagara escarpment she brought it on in a straight line until it reached the vicinity of the Hamilton of to-day, when she caused it to describe a half circle. And in the amphitheatre thus formed nestles the city of Hamilton. A city's possibilities for greatness are governed to no small extent by its contiguity to navigable waters. And again was Nature kind to Hamilton, for in creating Burlington Bay she created the best and most sheltered harbor on Lake Ontario.

It was foreordained that a city should spring up on the spot where the "Ambitious City" stands, but the cause of which the Hamilton of to-day is the effect was the massing of troops on

its site in the war of 1812-14. And an enterprising farmer named George Hamilton took advantage of the prominence that the place had obtained through being made a military rendezvous, and laid out his acres of forest and field into village lots. That was in 1813. And the result is the to-day city of 50,000 inhabitants, with its 170 factories, 14,000 artizans, many busy warehouses and stores and exceptional educational advantages.

The growth of Hamilton has not been spasmodic. It has been gradual, although its development has probably been more marked during the last fifteen years than during any other time in its history.

Hamilton has had the fortunate peculiarity of applying her skill and capital in promoting those industries which were most likely to take root in her midst, until to-day the factories, workshops, mills, etc., of the "Ambitious City," turn out almost every kind of article that is required in the Dominion. There is scarcely an important branch of industry that is left unrepresented. Her factories equipped with modern machinery, and the latest labor-saving devices to miminize the cost of production, maintain a daily output of innumerable articles of metal, wood, leather, textile fabrics, glassware, pottery, clothing, cured meats, and canned meats, fruits and vegetables. The total capital invested in manufacturing industries in the city is $8,360,000.

Important as is Hamilton as a manufacturing centre, she is scarcely any less so as a wholesale centre, goods from some of her warehouses going out to all parts of the Dominion. And among the wholesale trades it is the grocers that take first rank.

The general financial condition of the city is sound. The best evidence of this is its peculiar freedom of late years from serious failures.

Hamilton has 90¼ miles of streets, 90 3-10 miles of water mains, 40 miles of sewers, and 35½ acres of public parks. The area of the city itself is 3,696 acres. The citizens are blessed with an excellent system of waterworks, the city is lit by both electric light and gas, while an efficient and well-appointed electric street railway system branches out into all parts of the city.

The lines of railway running into Hamilton are the Southern Division of the Grand Trunk and Hamilton and Northwestern Division of the same system, thus giving access to all parts of the Province. But the fact that the city is without railway competition does not redound to its commercial advantage. It is, however, but a matter of time before the city's shortcoming in this respect will be remedied. At the moment the Toronto, Hamilton and Buffalo and the St. Catharines and Niagara Central Railway companies are negotiating for an entrance. With these railways touching the city, the merchants and manufacturers of Hamilton will not only in all likelihood obtain cheaper freight rates, but the one will give the "Ambitious City" connection with the Michigan Central railway, and the other will put it in touch with the large railway systems of the United States, while both of these railways will bring in cheaper coal, an important consideration to Hamilton on account of the large quantity of fuel that is necessarily required for use in her many factories. The Hamilton and Dundas street railway system brings in large numbers of customers from the outlying country; and the city will still more be benefitted in this particular when the Hamilton, Grimsby and Beamsville electric railway is in operation, as it soon will be. This railway will run into the very heart of the far-famed Niagara district, and, besides bringing many customers into the city, will convey large quantities of fruit and produce to the Hamilton market.

The "Ambitious City" is fairly well off as far as communication with the outside world by water is concerned, steamboats running out of Burlington Bay at regular intervals for Chicago, Sault Ste. Marie, Toronto, Montreal, etc.

The seal of prosperity has been set upon Hamilton. It must be evident to every one who will consider her natural advantages and the class of men who are making and selling goods there. She is bound to grow; and it would be a rash man who would place a limit upon her possibilities.

Subjoined are sketches of Hamilton's wholesale grocery houses and the principal manufacturing industries allied to the grocery trade.

LUCAS, STEELE & BRISTOL.

This firm of wholesale grocers may be termed the offspring of the old house of G. J. Forster & Co., founded away back in the "fifties," and the present partners are wont to point with pride to an old but well preserved mahogany desk upon which samples have stood every day for some two score of years, except holidays and the day of Mr. Forster's death. When the original founder of the house died the business was carried on by Messrs. Lucas and Park, under the style of Lucas, Park & Co. In 1881 Messrs. Bristol and Steele entered the firm, the same title still being retained. Eleven years later Mr. Park retired, and then the firm name was changed to its present style of Lucas, Steele & Bristol. The firm carries a full line of groceries, and it caters to the territory in Ontario lying west of Toronto, and to Manitoba, the Territories and British Columbia. The firm's specialties are teas, coffees and spices. Hillwattee is the firm's leading feature in teas, while it carries full lines of Indian, Ceylon and Japan teas, the last named particularly, at prices that will retail at from 25 to 50c. In coffees the brand that the firm pushes particularly is the L. P. & Co. blend No. 1, packed in 25 and 50 pound air-tight cans. In spices they handle none but pure, and L. P. & Co. is again the brand which the firm centres its efforts upon in this line. Lucas, Steele & Bristol moved into the warehouse they at present occupy some thirteen years ago. It is peculiarly adapted for carrying on a wholesale grocery trade, having been built for the purpose. It is built of grey stone hewn from the adjacent mountain, of which one of the partners says it is a part, and is therefore just as solid. And it looks it, the walls being built as for a fortress, while massive stone pillars in the cellar support the ground floor. The building is in the shape of a big "L" with the cellar running around to Merrick street under Calder & Co.'s building. An open court yard entering from MacNab street gives the firm excellent facilities for loading and unloading goods. The building is four stories high and has a frontage in MacNab street of about 80 feet. The sample rooms are large and general offices are well ventilated and lighted and spacious. And all that is said of the offices applies with equal truth to the warerooms. Lucas, Steele & Bristol pride themselves upon the success with which they fill orders: Every order coming in before 5 p.m. is shipped on the day which it is received, and in order to assist in the premises the firm has for two years issued a freight time table, prepared especially for it by the G. T. R., which informs the trade when goods can be shipped from Hamilton on the various trains and at what time they will reach their destination. Every grocer and general merchant in Western Ontario,

New Raisins

Now in store
- FINE OFF-STALK VALENCIAS
- EXTRA SELECTED VALENCIAS
- 3 CROWN CLEANED CURRANTS

BALFOUR & CO. HAMILTON.

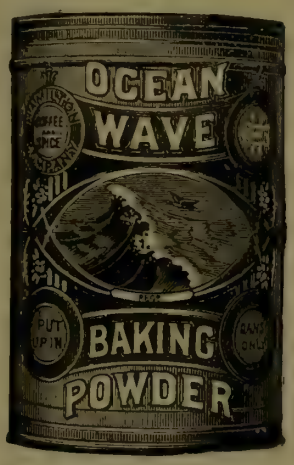
Don't Think

Polishing your stove a task . . .

You can make it a pleasure by using

Matchless Stove Polish

Robt. Ralston & Co.
HAMILTON, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

Walter Woods & Co.

Manufacturers Importers and Dealers in . . .

Brooms, Brushes,
Wooden Ware, Willow Ware,
Paper, Twines, Cordage,
Pipes, Grocers' Sundries, etc.

• • •

Hamilton, - Ont.

ESTABLISHED 1872. CASH SYSTEM INTRODUCED 1883.

LUMSDEN BROS.

WHOLESALE GROCERS, TEA AND COFFEE IMPORTERS, COCOANUT MANUFACTURERS, SPICE GRINDERS, COFFEE ROASTERS.

Dealers in

China Greens, Blacks, Gunpowders
Ceylons, Assams, Darjeelings
Japans, Yokohamas, Nagasahis

Blenders of

English Breakfast Blend
Perfection Blend
Wattee Wattee Blend

Manufacturers of the Celebrated

Jersey Cream BAKING POWDER

Standard Baking Powder
Boston Baking Powder
Cream Shredded Cocoanut
Standard Shredded Cocoanut
Desiccated Cocoanut
The original English Mustard Packers
Extracts, all kinds, etc.

We carry an immense stock of teas, bought at lowest cash prices. We have Nagasahi Japan, 9c. up; Yokohama Japans, 11c. up. Agents for Blue Cross Packet Teas. We invite the trade who buy for cash to write for samples and prices. If you pay promptly we will quote right.

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods. It pays much better than a little extra profit.

HAMILTON, ONTARIO.

WHO SAYS FINE BISCUITS CAN'T BE MADE IN HAMILTON?

JOHN DAVIDSON
J. S. REID
R. F. WODEHOUSE

The increased demand for our **"SODAS"** testifies to their superiority. . . . . .

In High-Class Confectionery we excel. . . . . .

The Hamilton Biscuit and Confectionery Co.

MANUFACTURERS OF

Plain and Fancy Biscuits
And Pure Candies

83 to 91 Cannon Street West

HAMILTON, ONT.

whether a customer or no, has a copy of this time table. As a result of this scheme there has been a large increase in the number of the firm's letter orders during the last couple of years.

JAMES TURNER & CO.

The foundations of this firm were laid over forty years ago by John and James Turner. The present partners are Alexander Turner, Lloyd T. Mewburn and Alex. G. Osborne. The firm's business is an extended one, reaching away out to the Pacific, a representative going through to the Coast twice a year. But James Turner & Co. centre their energies chiefly to cultivating business in Western Ontario, their staff of travelers covering the territory between the Niagara and Detroit rivers and north to Sault Ste. Marie and the islands. The firm carries a general line of groceries, and its chief specialty is "Ram Lals" package tea, Indian growth. The firm is agent for several well known standard articles, among which may be mentioned "Bensdorps" cocoa, Marshall & Co.'s fish goods, Batcher's jams and jellies. James Turner & Co.'s place of business is in Main street, near the Board of Trade, and is commodious and convenient. The ample proportions of the sample room would make glad the heart of many a wholesaler, while the business offices are well-lighted and complete in every respect.

THE F. F. DALLEY CO., LTD.

Edward Dalley was the original founder of this firm. This was in 1846. He continued the business till 1870, when it was taken over by his sons. Then the firm's name became F. F. Dalley & Co., and thus it continued to be till 1893, when a joint stock company with a capital of $90,000 was formed. Then the style of the firm became the F. F. Dally Co., Ltd., the directors being F. F. Dalley, president; E. A. Dalley, vice-president; J. B. Brown, secretary, and John R. Vert. The firm's leading manufactures are "English Army" blacking, a recent venture; ladies' shoe dressing, tan dressing, men's tan waterproof dressing, baking powder, spices, flavoring extracts, patent medicines. When Edward Dalley started business the factory was an unpretentious building in James street, on the site of where Pratt & Watkins now do business. The gradual development of the business necessitated several moves, until last year the firm located in its present premises, Nos. 75 to 83 Hughson street north. The building is of brick, three stories high, and is in the form of an open square, with the wings running back 180 feet. The floor space is 85,000 square feet. Steam is the motive power, and the same agent heats the building. The offices and warerooms front on Hughson street, while the mills, boiler and engine house, etc., are situated in the wings. The shafting radiates all over the building. The firm's business connections extend all over the Dominion from the Atlantic to the Pacific, and it is now engaged in opening up agencies in the leading trade centres of the United States, while enquiries have been received within the last few weeks from the West Indies.

W. H. GILLARD & CO.

The Ambitious City has for a long time been one of the great distributing points for groceries, and notwithstanding the keen competition of these days, the drive and energy of her merchants enable her to maintain and strengthen her hold upon this important trade. The firm of W. H. Gillard & Co. is one of the foremost engaged in this business. They are conspicuous for push, up-to-date ideas, and a thorough knowledge of their business. W. H. Gillard, H. N. Kittson and H. C. Beckett comprise the firm. Mr. Kittson is president of the Hamilton Board of Trade. W. H. Gillard has been identified with the grocery trade since 1856, and his wide and varied experience enables him to lend to the business a mature judgment and thorough knowledge of every branch of the trade; while H. N. Kittson and H. C. Beckett are both recognized as pushing men, up to the times, and the firm deserves the success which it is evidently achieving. The firm do a strictly wholesale trade. No Granger or P. of I. accounts are on their books. Their travelers are competent, reliable men, who recognize that the welfare of the customer is the welfare of the house. Goods are not misrepresented, they are delivered exactly as sold and satisfaction given the consumer. The travelers of the firm cover the Province of Ontario and the Province of Manitoba and the Territories, while their special tea travelers cover the principal cities and towns from Ottawa to Vancouver. The tea business of this firm is conducted as a separate department, and is rapidly increasing in volume. Their special brands of teas are the Imperial Breakfast Congou, Russian Congou, 400 Select, and Dalu Kola Congou. The firm is a large and judicious user of printers' ink, and prompt despatch, close prices, good goods are the leading articles in its business creed.

LUMSDEN BROS.

It was some twenty-two years ago that this firm first saw light, namely, in 1872. Its first premises were in King street. Subsequently it moved to York street, and later still to NcNab street, where business is still carried on. Lumsden Bros. own the building they are now in, and having erected it for the special purposes of their wholesale grocery and spice manufacturing departments of their business it has many conveniences that it probably otherwise would not have. It is of brick with stones and basement. The firm carries a general line of groceries and owns the Standard Spice Mills which are located in the same building. Lumsden Bros., specialty in the manufacturing line is Jersey Cream Baking Powder in which they do a large business. In November last the firm began the manufacture of shredded cocoanut, and it is working up a nice trade in this line. The firm has agencies in London, Toronto, Montreal, Kingston, Halifax, Winnipeg and Vancouver.

JOHN A. BRUCE & CO.

This firm of wholesale seed men was established in 1850, and during the 44 years it has been in existence has managed to steadily increase its trade. Bruce & Co. not only send their seeds all over the Dominion, but they are large exporters as well, sending grass, clover and garden seeds to Great Britain, France and Germany. Their trade in grass and clover seeds is the heaviest part of their business. Their offices and warehouse are at King and MacNab streets. Their building has a frontage of 30 feet on the former street and 130 on the latter, and covers seven floors.

HAMILTON BISCUIT AND CONFECTIONERY CO.

While the present firm is only about eighteen months old, it is the successor to one of the oldest biscuit manufacturers in Canada, namely, the late Z. Pattison, who is reputed to have been the first in the country to apply machinery to the making of biscuits. After Mr. Pattison's death the business was bought by John Stevens, W. H. Kerner and John Davidson, the last named of whom had been with the late proprietor for over seventeen years. In February last J. S. Reid bought out J. Stevens' interest, and in June last R. F. Woodhouse acquired W. H. Kerner's share in the business. The present partners

are, therefore, Messrs. Davidson, Reid and Woodhouse. In biscuits, the firm's specialties are "Social Tea," "Grandma's Cookie," and soda biscuits in three pound red boxes. During the last four months the firm's output of soda biscuits has more than doubled, necessitating the putting in of another revolving oven.

W. G. DUNN & CO.

It was about 25 years ago that this firm came into existence. Its principal manufactures are baking powder, mustard, spices and coffee. W. G. Dunn is in England the greater part of his time, he having started a factory in Croydon some years ago. The factory in Hamilton is under the management of Mr. Dunn's son. Among the commodities manufactured at Croydon are Saline, an effervescent draught, which is being sold extensively in Canada. It has also found its way into Africa, India and Australia. The Hamilton factory does its business entirely through the wholesale houses of the country. The factory is on Main street, and was erected ten years ago. It has three floors, and is 30 by 75 feet. The old factory building in which the firm began business still exists, and is utilized for storage purposes.

WALTER WOODS & CO.

Brantford was the place where this firm had its origin, but it has been in Hamilton some nineteen years, having moved there in 1875. At that time the firm confined its energies to the manufacturing of brooms, but now, besides manufacturing brooms and whisks, it handles a variety of goods whose number is legion. The firm's leading lines are woodenware, brooms, brushes, cordage, split baskets for fruit, imported French and German pipes, trunks, bags, purses, broom corn, etc. Walter Woods & Co.'s warehouse is in McNab street. It has five floors and a frontage of seventy feet with a depth of sixty feet.

T. LAWRY & SON.

This firm of pork packers was established in 1850 by T. Lawry. In 1882 he took his son, T. H. Lawry, into partnership, and the style of the firm then became T. Lawry & Son. The firm's chief manufactures are turned out under the brands "L and S" and "Imperial." The firm's trade extends from the Atlantic to the Pacific, but its domestic business is small compared with its foreign trade, large quantities of meats, etc., being exported every year to England, Ireland, Scotland and the Continent. Lawry & Son's factory ranges from two to four storeys in height, is 300 feet long by 100 wide. The killing capacity of the factory is 1,000 hogs per day and the number of hands employed is 200.

HAMILTON COFFEE AND SPICE CO.

The present proprietors of this industry are John I. McLaren and W. E. Duncan, W. A. Mighton having died in July last; Mr. McLaren is manager. It was in 1888 when they assumed control, and since then the business has gradually increased, until it is to-day four times as large as it was six years ago. The firm manufactures and imports coffees, spices, mustards, cream tartars, baking powder. The article which is the company's particular specialty is "Ocean Wave" baking powder, the manufacture of which was begun with the inception of the firm. The firm's representative in the north is Robert Moncur, while W. S. Clay takes the route of the late W. A. Mighton. The rest of the traveling is done by members of the firm, and they between them cover the ground from the Atlantic to the Pacific.

BALFOUR & CO.

While the style, of Balfour & Co., has only had an existence of five years, the firm itself is really a continuation of one that was founded some 60 years ago, and in which the name of Balfour usually figured. About a year ago Balfour & Co. took over the business of Stuart, Harvey & Co., since when their business has largely increased, the firm to-day doing one of the largest trades in Hamilton. The firm employs five travelers, and its trade extends through Western and North-Western Ontario, and out through Manitoba, the Territories and British Columbia to the Coast. Balfour & Co. study to buy only the best goods, and give strict and prompt attention to letter orders. The firm's warehouse is centrally situated in James street, and is three stories high. The sample room and offices are replete with modern appliances and conveniences necessary for the successful carrying on of an extensive wholesale grocery trade such as that of Balfour & Co.

BUSINESS NOTES FROM HAMILTON.

BALFOUR & CO. have just received a carload of Horseshoe salmon and a shipment of fine selected Valencia raisins.

Large sales of 3 and 5 "Crown" cleaned currants are reported by Balfour & Co.

Balfour & Co. report that they have in their warehouse a large stock of new season's teas, all grades, bought before the advance.

W. H. Gillard & Co., of Hamilton, are this season importing a large and varied range of the choicest brands of Malaga fruits from such packers as Marcopoli, Arquimbau, Rein and others, world-renowned for the excellence of their goods.

W. H. Gillard & Co. of Hamilton, have in store for their fall and winter trade several tons of Crosse & Blackwell's peels, bought at the lowest point of the market, and are prepared to give bargains.

The special lines of black tea put up by W. H. Gillard & Co. are having a splendid run, particularly the Imperial Congou, whose peculiar adaptibility to alkaline waters have won for it a solid foothold in Manitoba and the Territories.

W. H. Gillard & Co. ask the attention of the trade to their advertisement on another page.

TRADE NEWS FROM LONDON.

LION digestive coffee in one pound tins is having a large run these days. It is a fine-flavored coffee prepared specially for persons of weak digestion and for lovers of a delicious cup of coffee. The coffee is ground fine so that in five minutes' draw all the strength is secured. Daisy coffee-makers are given free with each purchase. This little contrivance prevents any settling, and renders the coffee beautiful and clear.

Grand Mogul exhibits are now going through the country. The ladies in charge sell to the consumer at the merchant's price, who has all the profit. The sales in a single day are in many instances large.

It is claimed by M. Masuret & Co. that their Eagle brand Japans and Congous teas are second to none in style and draw. They are put up in different sized packages. The 6-lb. canister is a particularly nice package.

M. Masuret & Co. have in stock new, sound Valencia raisins, Arguimbau's fine off stalk and selected layers, in boxes, halves and quarter boxes.

H. P. Eckardt & Co. have arriving a shipment of Sphinx prunes.

H. P. Eckardt & Co. are offering Rounts imperial 20 oz. pickles at $1.50 per doz.

H. P. Eckardt & Co. are selling Elem raisins at 4¼c. per lb.

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

THE MOST DELICIOUS MADE

MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

His Advice

FREE

WAR

BLOODY

WAR

PING SUEY and Young Hyson are fighting it out and neglecting their tea farms. Li Hung Chang having lost his yellow jacket has come off his perch and given us a direct pointer that teas will go higher along with many of the celestials.

We have taken his advice and bought freely before the first gun was fired. Our assortment is nearly complete and our warehouse will be loaded with bargains in teas for intending purchasers. We are doing a great business and attribute it to the values we offer.

IN BLACK TEAS THE FAMILY FAVORITES AND TRADE WINNERS ARE:

The 400 Select Congou
Dalu Kola Congou
Imperial Congou
Russian Congou

Put up in our Patented Metal Lined Cases.

W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers

HAMILTON

NOTE

GILLARD'S New Pickle is the most delicious table appetiser extant. Beware of imitations on the market which only attest the merits of Gillard's.

ACROSS THE SEA . . .

Steamers are speeding laden with thousandsof packages of the choicest brands of

Mediterranean Fruits

FOR . . . . .

W. H. GILLARD & CO.

OF HAMILTON.

The range is most varied and complete, and bought when the markets touched bottom. Such noted and reliable packers as Marcopoli, Arguimbau, Trenor, Juan de Llano, Whittal, Bevan, Rein, Crosse & Blackwell, and others, are a guarantee of quality and satisfaction.

We handle the finest qualities, and

The Best is the Cheapest.
Our prices will be right.

TO THE TRADE . . . . .

Phoenix Matches

QUALITY CANNOT BE EXCELLED.

Ask your Grocer for Samples and Quotations, or write us either to the factory

HARDY & DUBORD
Beauport, Que.

Dominion Matches

OR TO THE BRANCH OFFICE

275 St. Paul Street, - - Montreal.

THESE GOODS ARE OF A REALLY HIGH ORDER.

M. MASURET & CO.

LONDON, ONT.

Our new **"Eagle" Brand Japan**
"Eagle" Brand Ceylon **TEAS**

NEW VALENCIAS Are second to none in the market

Arguimbau's and Morand's **Now in stock.**

HAVE YOU TRIED OUR

STAR BLEND

Of China, India and Ceylon Teas?

EDWARD ADAMS & CO., - LONDON, ONT.

LONDON

Its Wholesalers and Manufacturers.

LONDON, Ont., is no mean city. One feels this as he steps off at it. He knows it for a fact before he has been many hours in there. What the greater London is to the world, the lesser London is to Western Ontario—the metropolis.

It is known under the caption of the "Forest City," and some dub it "London in the Woods." Why they should I can not see, unless it be because of the forest of beautiful maples and other handsome shade trees that in the summer line its streets and spread their leafy arms out in the pretty little parks, coaxingly inviting one to find rest in their cooling embrace.

London was founded in 1793 by Governor Simcoe, who performed a like office for the Queen City of the West—Toronto. But it was not till 1826, or thirty-three years afterwards, that the town site was surveyed and the first cabin in the "forest primeval" built.

History tell us that its founder "judged the site eminently calculated for the metropolis of all Canada." And although it has never risen to that eminent position, it is questionable whether the founder of London contemplated the pretty little city which to-day is the mistress of Western Ontario, and to whom the country for miles around makes obeisance.

Governor Simcoe was as wise in the selection of city sites as he was in the administration of the affairs of the country. London is an ocular demonstration of this. Planted in the centre of a district rich in agricultural possibilities, London gradually developed, until to-day she is the hub of the trade for twenty-five miles around.

One drawback to London has been her distance from any large body of water. The north and south branches of the River Thames have their meeting place within the city's limits, but that is not the great inland lake system with which Canada has been so richly blessed. The nearest harbor is Port Stanley. This is twenty-seven miles distant, and running to it is a line of railway owned by the city of London, and operated since last year by the Lake Erie and Detroit River Company. This season the experiment is being tried of bringing freight by water direct from Montreal, and shipping it to London via this road. There is no regular line running, only occasional steamers calling, but a start has been made, and it is to be hoped it will develop to the commercial advantage of the "Forest City."

The possibilities of a city largely depend upon its railway facilities. Where railways do not converge population and trade do not gather to any extent. London has the facilities in this respect. Seven lines have their entrance and their exit there. These are the Canadian Pacific, the Grand Trunk, the Michigan Central, the Lake Erie and Detroit River, the London, Huron and Bruce railway, the St. Mary's branch of the G.T.R., and the line to Port Stanley. About fifty-five regular passenger trains, not taking into account the special trains, arrive at and leave the city daily, and over one hundred and twenty-five freight trains pull in and out of it on an average

every twenty-four hours. This is unequalled by any city in Canada; and if there is one thing Londoners are proud of it is this. Although all the lines are not competing lines, yet the advantage to shippers of so many tapping the country is obvious, wholesalers being able to ship out orders more promptly than any other city in the country. London's bill for freight alone aggregates something like $600,000 per annum.

If London is noted for its railways, it is noted also for its retail stores. Their number in proportion to population is large—about five to every hundred of inhabitants. To one unacquainted with the business peculiarities of the city they would probably appear too large. But that they are not is evident from their healthy and fine appearance.

The grocery stores are large, have well-stocked and well-arranged shelves and windows. In a word, the grocery stores of London appear to be run by men who know their business and have the energy and push to put their knowledge to good account.

A peculiarity that strikes one as he first makes a tour of the city is the comparatively insignificant number—judged from what is seen in other cities—of small and poverty-stricken looking grocery stores. And what is true of the grocery and other stores is true also of the private dwellings of the citizens—hovels are a rarity in London.

Where there are so many healthy retailers a correspondingly healthy condition may be expected among the manufacturers and wholesalers. If there are hard times in the country they do not seem to have found a resting place among the manufacturers and wholesalers of London, as far as those in grocery and allied trades are concerned at any rate. Enlarged trade is what one hears on nearly every hand and enlarged factories is what greets the eye not infrequently. There are about 206 manufacturing establishments, employing about 7,000 hands, in the city; the capital invested is estimated at $7,500,000 and the value of the manufactured product is placed at $15,000,000 annually.

The development of London's wholesale trade may be said to be only of the present generation. Thirty years ago there were only three wholesale houses in the city. Now there are scores. Of purely wholesale grocery houses there are five. The aggregate business of the wholesale houses of all kinds in the city is estimated at $12,000,000.

Speaking of the wholesale grocery houses particularly, they are conducted by sharp, pushing and solid men. As a rule their territory is confined to Western Ontario, although the field of many of the manufacturers is the Dominion.

The position London occupies to-day has not been attained by spasmodic leaps and bounds. Her development has been steady, and like the oak in character. Only once was she cursed with a land boom. That was away back in 1855, and that retarded the growth of the city for several years. "We never wish for another," said an old citizen who was relating the circumstance to me.

A fairly good summer's trade has been done, and I did not hear anything like the grumbling I have heard among merchants in some other places. In fact, I cannot remember having heard even one out and out complaint. I suppose there are some who complain about hard times, but I did not hear them. In fact, there must be, for one of London's most respected and oldest citizens remarked to me: "People talk of hard times here, but I don't see why they should. Business has been fairly good, we have never had so many buildings being erected, and we never had as many excursions and picnics." And the evidences I could both see and hear were certainly a corroboration of his testimony.

Among the Forest City's glories is its water, which its citizens aver is the best in Ontario.

EDWARD ADAMS & CO.

This house claims the honor of being not only the oldest in the wholesale grocery trade in London, but of the Province of Ontario as well. It was founded in 1844 by the late Edward Adams, and had a retail branch in connection. The place of business is to-day on the original site, the only difference being that the adjoining building to the west has been taken in. In 1850 the late A. Cleghorn, who, coming from Montreal when a youth, had been with Mr. Adams from the first, became a member of the firm. In 1866 Mr. Adams retired, and the business was continued by Mr. Cleghorn under the old firm name. In 1889 Mr. Cleghorn died. Then the two sons of deceased, Edward and Andrew, with Mr. Screton, assumed the proprietorship of the firm, style remaining unchanged. Since then there has been no change in the composition of the firm. Edward Adams & Co. carry a regular line of groceries, and make a specialty of China and Japan teas. "Fan" blend is their leading line. Their warehouse is four stories and basement. The firm employs six travelers. Their routes are: Simon Metcalfe, G.T.R. west; W. Turnbull, Air line and M.C.R.; W. Boyd, L.G. and B. and the north country; Robert Lind, G.T.R. east and city; Dan McLeod, main line G.T.R.; W. Richards, suburbs, etc.

M. MASURET & CO.

The wholesale grocery firm of M. Masuret & Co. have been in business in London about eighteen years. M. Masuret is sole proprietor, and has had long experience in the grocery trade. Previously to settling in the "Forest City," he carried on a jobbing and retail trade in Sarnia for twenty years. They carry a full line of groceries, and their travelers cover the country from Simcoe to Windsor and north to Kincardine and Wiarton. Ed. Morley covers the main line west to Windsor and the Sarnia branch; L. Heath, M. C. R. to Amherstburg; A. C. Patterson, Wiarton and Goderich branches; A. E. Whittiker, the L. H. & B.; Fred. Griffith, city. The warehouse of M. Masuret & Co. has its front and back respectively abutting on Dundas and Carling streets. It is spacious and well lighted and ventilated, and has unusually good facilities for loading and unloading goods.

T. B. ESCOTT & CO.

This firm's place of business is in York street. The business was established in London in 1886, by T. B. Escott, who is sole proprietor. Like many others, Mr. Escott came to London from the West. Chatham was his former abiding place, and there he carried on a jobbing and retail grocery business, four stores being devoted to the latter and one to the former branch of the trade. The building the firm occupies is of white brick, is four stories high, is 120 feet deep by 40 feet wide, and was built expressly for T. B. Escott & Co. It consequently has many facilities which it otherwise would not have. All the loading and unloading is done under cover, the drays driving into the building from York street. T. B. Escott & Co. carry a full line of groceries and are sole agents in Canada for Grand Mogul tea. The firm's travelers confine themselves to Western Ontario. Their different territories are: W. E. Eardley, west of St. Thomas on the M.C.R., and all west of

Mayell's Absolutely Pure . . .

Gold Medal Mustard

Is equal to any square tin of imported mustard

PRICE TO THE TRADE 85 CTS. PER DOZ.

MAYELL'S

Moutarde Diaphane

French Mustard

Put up under Blue Label has a big run.

MAYELL'S

Baking Powder

Is a leading card with all grocers handling it.

If you do not now handle it **WRITE FOR PRICES**

our ***"Day Dawn"*** Brand absolutely pure Java and Moca Coffee, put up in air tight 1-lb. tins only, will be on the market this month. An elegant package. Write for price.

I. M. MAYELL & CO.

IMPORTERS AND MANUFACTURERS

LONDON, ONT.

London on the G.T.R., except Chatham and Windsor; L. B. Kent, Chatham and Windsor and Erie and Huron; J. C. Hassard, St. Thomas, south on M.C.R. to Hagersville, north to Goderich and northeast to Stratford; W. H. Escott, L. H. & B., Woodstock, and old G.T.R. line to Galt; Bert Moore, city and suburbs.

A. M. SMITH & CO.

This firm last year received extended newspaper notice on account of its having purchased Ontario's exhibit of cheese at the World's Fair. The firm was founded in 1886, and carries a full line of goods appertaining to a wholesale grocery house and some lines of proprietary goods, but its specialties are Shield's Chop brand tea and Prime "Columbia" cheese. A. M. Smith & Co.'s business turnover is about $600,000 annually. Their warehouse is five stories high, has a frontage of 35 feet, and runs back 200 feet. The firm employs six travelers—five outside and one in the city.

ELLIOTT, MARR & CO.

A full line of groceries is carried by this firm at its warehouse in the Waterloo block, or as some choose to call it, the wholesale block. The firm is about five years old, and prior to its formation the senior partner was a member of the retail grocery firm of Elliott Bros., in Dundas street. "Beaver" brand Japan tea is one of the firm's specialties.

THE M'CORMICK MANUFACTURING COMPANY.

The nucleus of this biscuit manufacturing firm was formed in 1856 by T. McCormick, who continued to run it independently till some fifteen years ago, when the present joint stock company was formed. The original building was a small and unpretentious affair, and was located in Dundas street. From thence it was moved to Clarence street, and finally settling down on its present site in Dundas street. This was about 20 years ago. Since then three distinct additions have been made, making the factory three times as large as it was when Mr. McCormick first occupied it. The factory is a detached building, is four stories and basement, and is brick. On an average about 150 hands are employed in the factory. Mr. McCormick is still head of the firm, and Capt. A. W. Porte is managing director. The latter finds time to attend to the duties of president of the Western Fair. The firm manufactures a general line of biscuits, has eight travelers, and is represented by commission men in different large trade centres. The factory on an average employs about 150 hands, the number in the busy season running up to 175.

C. R. SOMERVILLE.

Mr. Somerville makes a specialty of the manufacture of three articles. They are Mexican Fruit chewing gum, pop corn and paper bags, and these he sends to every part of the Dominion. Mr. Somerville began business about eight years ago. Then he employed six hands, now he has 60. Then they had hand power. This soon developed into steam power, and now electricity is the motive force that drives the factory's machinery. Within the last couple of months Mr. Somerville has made extensive alterations in his factory system. The head offices and factory in Dundas street have been overhauled and enlarged. The factory proper has been run back to a depth of 170 feet, electricity for both lighting and motive power has been put in, a plate glass window has been placed in the business office, and a new system of heating and ventilating the building adopted. The last named particular will bear further explanation. The system is what is known as blast heating or cooling. Air from the outside of the building is drawn through a flue which runs up through the roof. A powerful fan drives it through coils of pipes heated by steam in the winter and cooled by water in the summer. After passing through these coils of pipe the air is forced on through various flues into the different parts of the building. The chewing gum factory has heretofore been in the Globe building, but the enlargements and improvements noted have enabled Mr. Somerville to place this as well as his pop corn and paper box branches of manufacturing under one roof. The basement has been lengthened with the building, running back the whole distance. This will be found a great convenience, as Mr. Somerville buys in large quantities everything he requires for his diversified manufactures.

I. M. MAYELL & CO.

This is understood to be the oldest spice and extract manufacturing firm in Western Ontario. It was established in 1875. The firm's specialties are baking powder and French mustard. The latter has only recently been added to the firm's list of manufactured goods, but it is already becoming well known on the market. It is put up in glass packages with a blue label, and this latter fact has caused it to be dubbed "Blue Label" mustard by the trade. The baking powder is put up in fancy glass packages, glass "sealers," and tin boxes. The firm has three travelers and its products are to be found in grocery stores from Halifax to Vancouver. In the former city Mayell & Co.'s business is in charge of a firm of brokers.

P. M. LAWRASON.

Until within the last three years Mr. Lawrason devoted the whole of his business to oils. Then he added the manufacture of soap, and it appears to have been a wise move. Owing to the increase in business Mr. Lawrason has found it necessary to enlarge his factory twice within the past year, and now he is putting in a new press, and is contemplating the erection of an additional wing of 70 feet deep by 15 feet wide to the present factory. P. M. Lawrason's soaps are sold, to use an expression of one of his travelers, "from ocean to ocean," a particularly good business being done in Montreal and the Maritime Provinces. His special brands of soap are "Our Own Electric," "Supreme," and "Wonderful." He makes other lines of laundry soap; also toilet soaps.

THE LONDON SOAP CO.

This concern was started some twenty-five years ago by Charles Churcher. He was succeeded by H. D. Long, who formed a joint stock company. At his death, some four years ago, the ownership passed into the hands of Mr. McMechan, who still continues it under the old firm name. In order to comply with the requirements of a growing business, it has been found necessary to enlarge the factory considerably within the last few months. An addition 15 x 46 feet has been added to the north end. Another story has been added to the whole factory, a new roof has been put on, and the exterior walls, which were formerly frame, are now white brick. To all intents and purposes the building is a new one. The firm is at present making a specialty of "Sweet Home" laundry soap, wrapped in red and yellow papers, accompanied in a box with a piece of music, "Home, Sweet Home," and bags. Other brands of soap made by this firm are, "Crown," "Glycerine," "World," "Eureka Electric," "Family," "Rugby," "O.K.," "Twin Bar Castile," "Twin Bar Oatmeal," "Twin Bar Prairie Flower," "Tecumseh."

D. S. PERRIN & CO.

One of the enterprises which is most closely connected with the prosperity of the Forest City is the large biscuit and confectionery establishment of D. S. Perrin & Co., founded over 30 years since. The business has gradually increased from comparatively trifling dimensions until at present this firm ship their goods from Halifax to Victoria. Few people have any idea of the space covered by D. S. Perrin & Co.'s factory. The frontage on Dundas street is over 60 feet, and on Carling street 100 feet, the factory premises running through from Dundas to Carling streets, a distance of 200 feet, thus giving a superficial area for factory premises proper of over 50,000 square feet. This does not include the extensive box factory, lumber and coal yards, stables, etc., on the north side of Carling street. Over 600 different varieties of biscuits and confectionery are manufactured, and when it is remembered that during the busy season of sugar alone some 600 barrels per month are consumed, some idea may be formed of the output of this establishment. The latest evidence of enterprise on the part of this firm is their purchase of the exclusive right to use the "Holmes'" chocolate coating and cooling machines in the Province of Ontario.

LONDON BRUSH FACTORY.

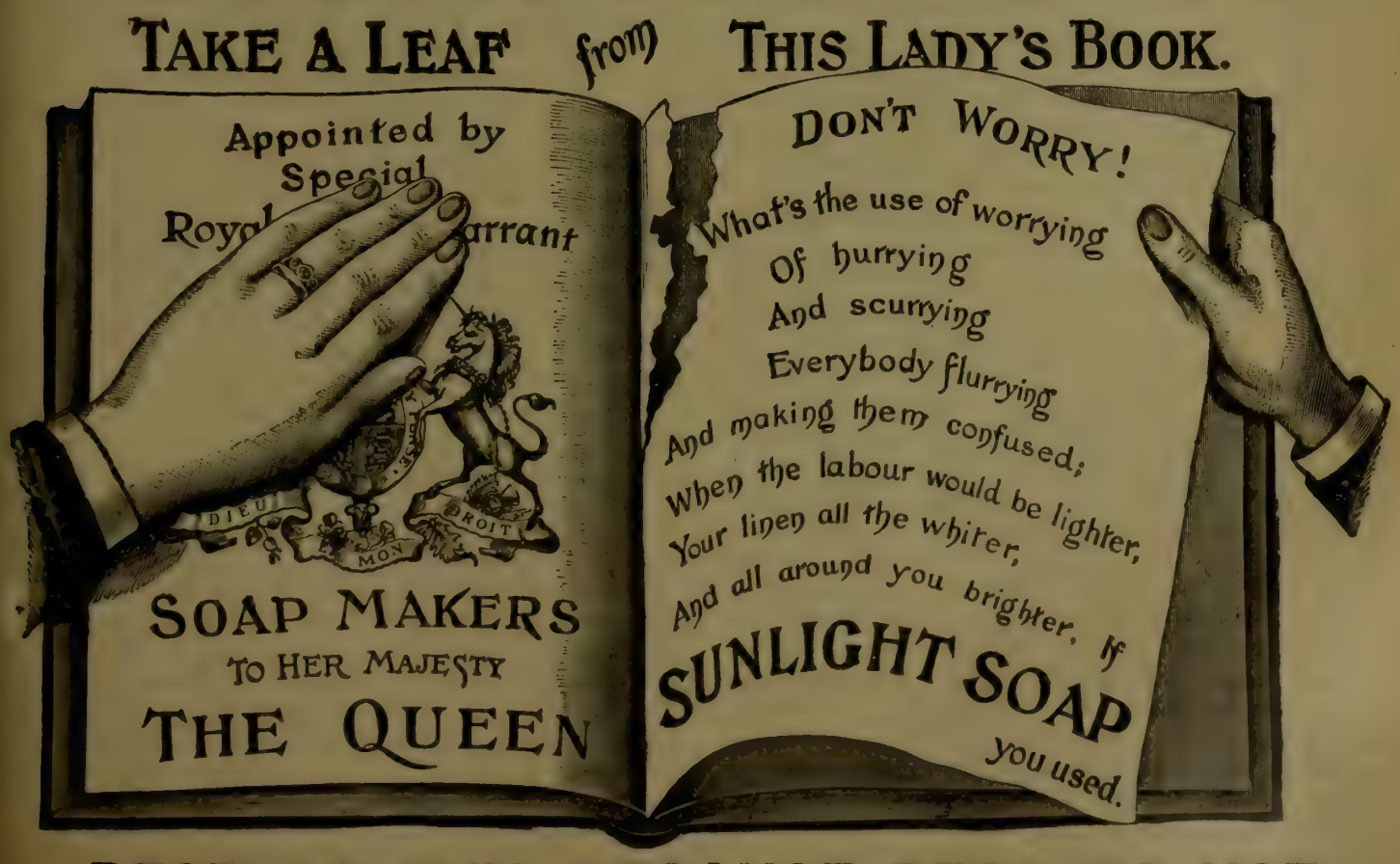
This factory was started twenty-two years ago by Thomas Bryan, and is still conducted by him. The brushes, etc., made by this factory are designed specially for grocery and hardware trades. During the last few years a number of brush factories have collapsed, but that owned by Thomas Bryan has steadily grown, and to-day its manufactures are found away out to the Pacific Coast. The factory is in Dundas street, is four stories high, has a frontage of 67 feet and a depth of 80 feet. Thirty hands are employed on an average, and electricity is the motive power.

GORMAN & ECKERT.

This firm manufactures spices, baking powder, coffees, extracts, and French mustard. It began business ten years ago under the style of Gorman, Ditson & Co. Five years ago Mr. Ditson withdrew and removed to Winnipeg, where he started a similar industry. Mr. Gorman, who had hitherto not been actively engaged in the business, then became so, and the firm name was changed to its present style. The firm originally occupied a small building in Talbot street, moving about five years ago to the building it now occupies in Dundas street. This building was formerly occupied by C. S. Hyman & Co. as a boot and shoe factory. It is five stories high, is 120 feet deep by 35 feet wide, is of brick and fitted up with the most modern machinery appertaining to the spice trade. Gorman & Eckert make a specialty of French mustard and baking powder. The mustard, which is their chief line, and of which there is only one other manufacturer in Ontario, is put up in fancy glass packages chiefly. The baking powder is put up in glass packages of different sizes and shapes and in tins.

DOMINION OATMEAL MILLS.

These mills were established about 25 years ago. The mill building is four stories, with a frontage on Talbot street of 80 feet by 200, on the G. T. R. track. It is very conveniently situated for the handling of grain and shipping of manufactured goods, being situated on a side track of the G. T. R. on one side, where grain shipped in or produce for shipment is handled, with a driveway on the other side where the grain bought on the local market is unloaded and goods for the local trade is handled.



BEST TO BUY, BECAUSE BEST TO USE.

View of Harbor of St. John.

ST. JOHN, N. B.

Office of the Canadian Grocer,
St. John, N.B., Oct. 2, 1894.

ST. JOHN is the commercial centre of New Brunswick. Though but the seventh city in point of population it has a greater number of fine grocery stores than any other city in Canada. They carry better stocks, they sell higher priced goods, and they make more attractive displays. Other cities have a few stores that it would be hard to surpass in America, but the great number of St. John stores are of this class.

Such stores are usually an indication of well-to-do customers, and inquiry proves this to be the case in St. John. Other cities have a number of wealthy people, but they have a greater number of poor people also. In St. John the wealth is more equally distributed. There are few very rich and there are no poor people. It is said that no family in St. John keeps a carriage and liveried coachman, but they all live well and enjoy life. Average families in New Brunswick are better off than their cousins in the other provinces. Their savings show this. In 1892 they averaged $21.22 per head of population and in 1893 $22.32. This makes the average wealth nearly three times as great as Ontario's and ten times that of Quebec. These are the deposits in the postal and other Government savings banks in which the interest paid is only 3½ per cent. In addition to these there are nearly $12,009,000 on deposit in the chartered and other banks in St. John alone. The percentage of failures to the number in business has been smaller than in other provinces.

To many in the west these figures will probably be a revelation. It has been drummed into them, by papers which favored annexation, that the Maritime Provinces were in a bad way, and unless they had free United States markets they would soon be on the verge of starvation. As a matter of fact it would be very much more difficult to induce them to vote for annexation than the ultra loyal Toronto people. In the west it is generally supposed that Attorney-General Longley of Nova Scotia is the leader of this movement. This is not the case. One of his right-hand men, and an intimate friend of The Grocer in Nova Scotia, offers $5,000 to any one who can prove that Mr. Longley ever spoke or wrote one word in favor of annexation. Some years ago he had a series of articles in a London paper on the future of Canada. Our best policy, he contended, was to remain as we are, a portion of Great Britain; but, if Britain were to cast us off, annexation would be better for us than independence.

The experience that some western business men have had in this province has not been encouraging, but it has been their own fault. They have sold goods without inquiring as to the financial standing of the buyers. A number failed, and with no insolvency law here, the local creditors being on the spot, got everything. The losses made by New Brunswick merchants, who look carefully after their credits, are small. A dry goods house in St. John say that their losses from bad debts are not more than one-half of one per cent. They favor a Dominion bankruptcy law, and the Board of Trade petitioned the Government to pass the bill last session.

A feature of this year's business has been the great number of American tourists who have visited the city and provinces and who have spent their money freely at the hotels and in buying clothing and novelties. It was stated by a Boston paper that about 150,000 people bought tickets there and in New York, for the Maritime Provinces. Though this seems hardly possible, there can be no doubt but that this number will be far exceeded in time to come. The provinces cannot but be popular as a summer resort with their warm bracing days and cool nights; a feature which the Americans are beginning to appreciate. The number of Western people who spend the season here is steadily increasing, and several new houses went up this year at seaside places. It would pay western business men to spend their vacation here. Besides the vacation they would learn something of the products and resources of Eastern Canada, which might lead to future business. A merchant in North-western Ontario might find a market for a produce for which there is no profitable demand in his own locality; or he may find something here which may sell well in the west. These are not theoretical suggestions. There are men in the west who are doing a profitable business with the Maritime Provinces, which was suggested and begun in this way. The railways are only too anxious to assist by giving the lowest rates that will let them out with a profit.

St. John has a Board of Trade which goes a step further than the majority of similar organizations. Besides dealing promptly with matters affecting the interests of its members it is ever on the alert to develop new enterprises that will increase the trade of the city and province. The following prepared by the secretary, Ira Cornwall, will give some idea of St John's resources and advantages: The harbor is never frozen or impeded by ice; vessels are always certain of return cargoes; marine insurance rates to and from all points are as low as

GROCERS . . .

Just to remind you that it is to your interest to sell the

CELEBRATED

GOLDEN FINNAN HADDIES

They are very attractive shelf goods.
They are the highest grade Canned Haddies.
They give you a good profit.
They are canned immediately after being caught, thereby retaining all their delicious and delicate flavor.
They are sold by all the leading Wholesale Grocers.

CANNERS' AGENTS

NORTHRUP & CO. ST. JOHN, N.B.

Boneless Fish

5 LB., 25 LB. AND 40 LB. BOXES.

Cured Haddies

30 LB. CASES.

All orders will be promptly attended to by

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FISH AND HADDIE CURERS. CENTREVILLE, Digby Co., N.S.

from Portland, Boston, and New York; fully equipped harbor for handling all kinds of merchandise; elevator capacity, 300,000 bushels, with ample deep water wharf accommodation, depth sufficient at all times of tide to float the largest vessels in the British navy; terminus of Pickford & Black's West India and S. America line of steamers; of the Furness line to London, Eng.; of the Canadian Pacific and two other railways; and of steamers connecting New York, Boston and Portland; unlimited water power; New Brunswick possesses in its lime quarries facilities for producing and shipping lime at rates that cannot be met by any competitors; facilities for all classes of manufactories unsurpassed by any town in Canada; unsurpassed attractions as a summer resort; the most orderly, industrious and energetic workmen on the continent; (not a city in America has been so free from strikes and labor trouble;) the best free public school system in the world, as acknowledged by leading experts at the Colonial and Indian Exhibition in 1886; was the first city in Canada to adopt new and improved methods in its Municipal Government, insuring the most economical and careful management of municipal affairs; offers some of the best openings on the continent for the safe and profitable investment of capital; the greatest facilities on this continent for repairing vessels without going into dry dock; one of the best openings on the continent for the headquarters of forwarding and commission merchants; its harbor is free from destructive marine worms; the best centre for the fish trade of the Maritime Provinces; about 400,000,000 feet of manufactured lumber are shipped through St. John; the amount of shipping owned in St. John is 522 vessels, aggregating 131,909 tons; the amount of tonnage entering and clearing for St. John is 8,245 vessels of 1,652,485 tons annually; is so favorably situated, both as to access to raw material and for inter-provincial and export trade, that nothing can prevent its rapid development; an almost unlimited supply of coal, iron, wood, manganese, plumbago and many other important raw materials, within easy access of the city; there are nine million dollars on deposit in the banks of this city; there are 601 separate industries, employing 3,672 hands, giving $1,200,000 in wages, involving a capital of $3,200,000 with over $1,000,000 of working capital and over $4,500,000 of product.

THE CANADIAN GROCER'S office in St. John is on North Water street, where the manager, J. Hunter White, will be glad to see any of our readers. The year has been an unusually satisfactory one for THE GROCER in New Brunswick. The number of subscribers has steadily grown, and now nearly all the good business men in every part of the province, no matter how small the place, are readers.

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Retailers can with confidence handle my packing of . .

Boneless Fish

Dry Codfish

Smoked Herring

Etc., Etc., Etc.

AS WITH EXCEPTION OF

BLOATERS and FINNAN HADDIE

I will guarantee all salt fish to keep good until 1st April, 1895.

When buying ask your wholesale grocer for ***Sealey's Guaranteed Fish***

JOHN SEALEY, — ST. JOHN, N.B.

25 AND 26 SOUTH WHARF.

THEODORE H. ESTABROOKS

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DIRECT IMPORTER

Tea.. from CHINA, JAPAN, INDIA, CEYLON

Molasses from BARBADOES, DEMARARA, TRINIDAD, ST. CROIX, ST. KITTS

I BUY BUTTER, CHEESE, HAY AND OATS FOR LOCAL AND EXPORT TRADE.

. . . Write for Quotations

Cocoanuts from VENEZUELA, TRINIDAD

Paterson's Worcester Sauce

Clover Leaf Brand Salmon
FLATS

Phoenix Brand Salmon . . . .
TALLS

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C. & E. MACMICHAEL, St. John, N.B.

40 Dock Street

HALIFAX, N.S.

City of Halifax.

THE general depression in business has had no appreciable effect on the trade in Nova Scotia, and much less in Cape Breton and Prince Edward Island. While Western Ontario has been complaining of hard times we have been doing an excellent business and have been making money. The future is also bright. Our fisheries have been good. Our mines are being worked to advantage, and the output promises to increase. Lumbering operations are likely to be more active than ever. Railways are being built and new country opened. The extent and value of our animal and agricultural products are growing. In this last particular we have been behind Ontario and Quebec, but as more attention is being devoted to their development we hope soon to make as good a showing as these provinces. Infact there is no reason why we should not do better. The country is well watered and the grass is always fresh, being seldom dry and parched as it is sometimes in the west. There is no province of Canada that has as varied natural resources as Nova Scotia. The tourist trade is another important factor in business which made itself much more manifest this year than ever before. It is only beginning, and from what THE GROCER knows of the American tourist travel it is more than likely that it will grow beyond the most sanguine expectations. The number who were attracted hither this year is variously estimated at 100,000 to 200,000 people. Hon. Mr. Baker, of the Yarmouth S.S. Co., which runs three boats a week from Boston to Yarmouth, thinks they will have carried nearly 40,000 passengers alone, and this is only one line. Putting it at the lowest estimate, 100,0000, and the average amount spent in steamship fares, railway transport, carriages and the numerous purchases of clothing and souvenirs for themselves and friends left at home, at $20—which is a low figure—we have $2,000,000 distributed among the people of the province in four months. The "Land of Evangeline," made famous by Longfellow, is the great attraction, but numbers of the travelers this year extended their trip through the province to Cape Breton, which has numerous delightful summer resorts.

With all this we are not resting on our oars. The Halifax Board of Trade is looking for more, and in doing so they should have the support of the western part of Canada. For some years they have been endeavoring to induce the Government to make Halifax the terminal winter port for the Canadian subsidized steamers carrying the mails. At present they steam by, and land passengers and freights for Canadian points at Portland, thus building up a foreign port with trade and traffic that really belong to Canada. As Mr. G. J. Troop, president of the board, in his annual address points out, there is a great advantage to a port in its being made the terminus of lines of Atlantic steamships, and by shows this by actual figures in the case of the Canada and Newfoundland S.S. Co., whose steamers sail from Halifax. This company alone expended here last year $77,693 in wages and for supplies, etc. He might have gone further and pointed out that not only are Halifax and Nova Scotia interested, but so is the whole of Canada, in retaining all these disbursements in the country. It should be considered, and is really, part of the protective system. The North-west, for instance, will benefit, for it supplies much of the bread stuffs consumed here. The men employed on and about the ships must eat, and the horses of the teamsters must be fed. They use goods made in Ontario and Quebec. Then there are the ship's supplies. The more Canadian coal they use, the greater number of men will be required to mine it. These miners must be fed by the North-West and supplied with clothing, etc., by Ontario and Quebec. When the steamers go to Portland, all these expenditures pass into American coffers. Then there are the expenditures by the passengers, which in the aggregate are considerable. If the other parts of Canada look at the matter from this standpoint—and THE GROCER thinks it is the only just one—they will unite in urging the Government to insist that all vessels receiving Dominion subsidies make Canada their terminals, and not a United States port.

Nova Scotia has acted very generously, indeed, in all Dominion matters since Confederation. They have contributed their share of the cost of building and enlarging the canals, and of extending the Canadian Pacific along the north shore and out to the western coast without a murmur, because it was in the interests of the western country. They have not been treated quite as liberally by the authorities who control the Intercolonial railway, which should be looked at in the same light as the western canals—a public highway, in which the whole country is interested.

THE GROCER trusts that during the next session of Parliament western members will be found supporting those from the Maritime Provinces in insisting on the terminal port question being settled at once.

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Ask your Broker for the
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Ask your Wholesale Dealer for
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Families and all consumers ask for and insist upon having the PURE FOOD BRAND of canned fruits and vegetables if you would have the very best that can be produced. They may cost you a little more than some other brands, but you will get more than the difference.

"Our National Foods"

EXCELLING ALL OTHERS IN

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Our New Goods | **In 2 lb. Packages** | **2 Dozen Per Case**

Desiccated Rolled Wheat
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These are the most attractive goods yet offered to the trade.

Beautifully put up in handsome lithographed cartoons of convenient size.

Fac-simile of our package

Buckwheat Flour
(Self-rising), 2½ lb. pkgs
Buckwheat Flour
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In 4 lb. packages.

Superior quality of the goods will ensure large and steady sales.

CAUTION — We wish to caution the trade against buying "IMPORTED" Cereal Foods which are of inferior quality and liable to become stale before reaching the consumer. Dealers can secure a supply of our Foods fresh every week. **Canada leads the world in the manufacture of Cereal Foods.**

Write us at once for complete set of samples, prices and particulars, then place a sample order with your wholesale grocer, or direct to us

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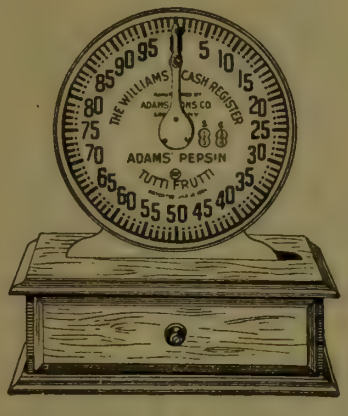

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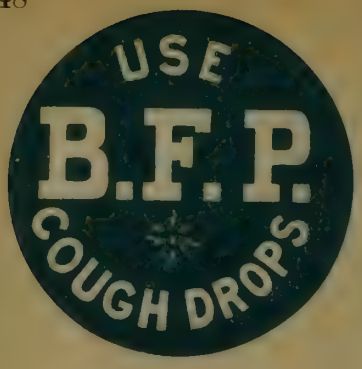

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Asthma, Coughs, Colds in the Head, Hoarseness, Catarrah, and Bronchial Troubles

LAST YEAR'S SALES 40,000 POUNDS

Packed in 5-pound tins handsomely lithographed in colors.

Most attractive tin on the market.

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Company

TORONTO

Ivory Bar Soap

Is made from ***Pure Rendered Tallow.*** It would be whiter in color if made from ***Bleached Hog Grease*** as many soaps now on the market are. Soap made from ***grease*** wastes away quickly in hot water.

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IVORY BAR SOAP

IVORY BAR being a Pure Tallow Soap lasts much longer and does more thorough work than a Grease Soap can do. Those who use **Ivory Bar Soap** can compare it with other brands in the market and judge for themselves.

BRANTFORD SOAP WORKS CO.

SURPRISE SOAP

The Quality of Surprise Soap is beyond a question.

So many grocers sell it. So many people use it and have for years.

THE PROFIT ON RETAILING SURPRISE SOAP
Is not so well known.
There is a clear 30 per cent.

A Good Profit on a Good Soap

BRANCHES—
MONTREAL: 17 St. Nicholas St.
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...Condensed Milk Evaporated Cream

CONDENSED COFFEE AND MILK
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We carry a full line of : : :

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THE FINEST IN THE LAND

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G.B. CHOCOLATES

Superfine Coating
Unequalled in flavor
Superior finish

The children demand it, so buy

Royal Standard Chocolate Stick

THE PENNY PIECE OF 1894

PACKED 100 pieces of delicious Caramel Sticks, coated with fine Chocolate. With each piece a finely lithographed flag on Bristol board, 3 x 4½ inches, representing the Flags of All Nations, in each box. Upon return of one each of these flags, we will mail a full uncut sheet, suitable to hang in a library or office.

To Teachers furnishing a certificate from the Secretary of Trustees of their district, we will furnish one of these sheets to hang up in School Rooms.

GANONG BROS. Ltd., ST. STEPHEN, N. B.

THE ARTIFICIAL WATERWAYS OF CANADA.

By W. L. E.

N more efficient waterways reposes the solution of the problem of low freights. The question of low freights is local to no one country; nor to one continent, for that matter. In Europe, in Asia, in America, men are applying themselves with more or less zeal to the task of securing the desideratum with the factors recognized to be the most potent.

Canada, always in the van in matters of transportation, is an active participant in the world-wide agitation that is going on for greater efficiency of the waterways. And well might she be. Like unto her no country has been so blessed with a natural system of inland navigation.

But when Nature made the rivers and lakes of our great inland waterways, she bequeathed to man certain duties, the performance of which were necessary before he could enjoy to the full her beneficence. These were the deepening of shallows and the building of canals to circumnavigate cataracts and rapids. To the task thus assigned him, Young Canada has not been remiss. Rivers and harbors have been dredged, and canals have been built.

Canal building in Canada may be said to have been first seriously undertaken in 1826, when the building of the Rideau canal, which had been suggested in 1812 for military purposes, in order to connect Montreal, by the waters of the Ottawa, with Kingston, on Lake Ontario, was begun. The canal was finished in 1834. Circuitous indeed was the way in which the desideratum was to be secured, but it was bred of the necessities of war times when the St. Lawrence was a risky waterway to travel. The length of this canal and its water stretches is over 126 miles, while to reach Montreal from Kingston, via it and the Ottawa river and its system of canals, means the traversing of over 245 miles. This system was held by the Imperial Government till 1856 for purposes of defence, when it was handed over to the Canadian authorities. The depth of water on the Rideau is five feet.

The chief canal system of the country is, of course, that known as the St Lawrence. From the Straits of Belle Isle to Port Arthur, the beginning and ending respectively of the St. Lawrence system of inland navigation, the distance is 2,260 miles, and of this distance 71¾ miles consist of canals. These canals are: Lachine, 8½ miles; Beauharnois, 11¼ miles; Cornwall, 11½ miles; Farran's, ¾ mile; Rapide Plat, 4 miles; Galops, 7⅝ miles; Welland, 27 miles; Sault Ste. Marie (Canadian), ⅔ mile.

The Chambly canal system extends from the Rivers St. Lawrence and Richelieu, 46 miles below Montreal, into Lake Champlain, a distance of 81 miles. The canal proper is 12 miles long and its depth of water seven feet. By this system access is had to the Hudson river and thence to New York.

The Ottawa river canal system connects Montreal and the city of Ottawa. The canals on this system are Ste. Anne's, Carillon and Grenville, and their aggregate length is scarcely two miles. At Ottawa, as already pointed out, the system connects with the Rideau river and the Rideau canal, which runs to Kingston. Depth of water on the sill on these three canals is nine feet.

The Culbute locks and dams in the Upper Ottawa river comprise two locks and three continuous dams, all built of wood, and reduce the Chaudiere, the Des Chenes, the Chats and other rapids there to smooth water, and make the river navigable. Depth of water, five feet.

The construction of the Trent Valley system of canals, which have proved the source of much debate among politicians, was conceived by the generation preceding the present. Construction was begun in 1837. Since then work has been done on various sections, but still completion seems to be a long way off. At present the system is only efficient for local use. Its purpose is to connect Lakes Ontario and Huron, and the distance between the two is 235 miles, of which 155 miles are available for light draught vessels. The depth of water on sill is five feet.

The Murray canal is the youngest but one of Canada's canals. It cuts across the Murray isthmus, is five-and-a-half miles long, has a depth of 12½ feet, has no locks, and was opened in April, 1890.

The Burlington canal connects Lake Ontario and Burlington bay and is half a mile long.

The St. Peter's canal, Cape Breton, Nova Scotia, gives access from the Atlantic to the Bras D'Or lakes, and is 2,400 feet long, with 18 feet of water on sill.

The Sault Ste. Marie canal, although Canada's baby canal, is the most perfect in the Dominion's system. Its construction is now practically complete. There is one lock 900 feet long and 60 feet wide with a depth of water on the sills of 20 feet 3 inches at the lowest recorded water level. The length of the canal is two-thirds of a mile, and its total cost about $3,000,000.

Canada's canal system had cost her, up to the 30th June, 1893, a total of $71,310,793. It was expended as follows:

Lachine canal	$ 9,686,684
Beauharnois canal	1,611,690
Soulanges canal (under construction)	291,572
Williamsburg canal (being enlarged)	2,940,551
Cornwall canal " "	4,649,575
St. Lawrence river canals, surveys, etc	943,178
Murray canal	1,247,470
Welland canal	23,762,295
Sault Ste. Marie canal (under construction)	1,475,344
Ste. Anne's canal	1,170,216
Carillon and Grenville canal	4,025,553
Culbute canal	379,494
Rideau canal (including Perth branch)	4,560,286
Trent canal	1,088,484
St. Ours lock	121,538
Chambly canal	637,2 7
St. Peter's canal	645,995
Total	$59,210,132

In addition to the above there has been expended from income:

Renewals	
Repairs	
Staff and maintenance	
Grand total	$71,410,793

Large as is the above total expenditure, it will be much larger before many years if the present position of the public mind towards increasing the efficiency of the canals already existing, let alone the construction of new ones agitated, is any criterion.

When the St. Lawrence system of canals was designed, it was contemplated to afford a depth, at all stages, of nine feet. The inadequacy of such a depth is well known. In 1871 it was decided to enlarge the canals on this system, in order to afford a navigable depth of twelve feet throughout. Subsequently, however, it was decided that the depth should ultimately be increased to accommodate vessels of 14 feet draught. This was over twenty years ago, and although the practical work of

deepening the canals to 14 feet has been going on at various periods since then, the undertaking is far from complete, the Lachine canal being the only one in the system that has yet been deepened to 14 feet, the others still having a depth of but nine feet. All the locks are built to accommodate vessels drawing 14 feet of water. A few weeks ago, it will be remembered, the Dominion Government let a contract for the deepening of the Lachine canal to 15 feet. The agitation, now active, for the deepening of the canals on the St. Lawrence river to 20 feet, needs only to be merely mentioned here. The Welland canal is navigable to vessels of 14 feet draught, so that the only barrier to vessels of a like draught going through from Port Arthur at the head of Lake Superior to Montreal, or to, in fact, Liverpool, is the St. Lawrence river canals.

The following table shows the tons of freight passing through each canal, the tolls collected, and the number of trips of vessels through each canal for the year ending December 31, 1893:

NAME OF CANAL.	Tons of traffic passing through.	Tolls collected.	Number trips vessels passing through.
Lachine, Beauharnois, Cornwall, Williamsburg } St. Lawrence canals	966,755	$66,067	10,412
Welland	955,554	195,803	2,615
Chambly	270,766	20,959	2,696
Ste. Anne's, Carillon, Grenville } Ottawa River canals	647,011	43,066	2,667
Rideau	93,366	4,987	2,690
Murray	13,729	585	843
Trent	22,513	725	1,291
Ste. Peter's	59,042	3,155	1,891

Compared with the previous year there was in 1893 an increase of 2,257 in the total number of vessels passing through the canals of the country, 1,931 in number of Canadian vessels and 326 in number of United States vessels. The tonnage increased by 300,190 tons. The increase in the quantity of freight carried was 129,210 tons, and in the number of passengers 6,103. Both the total tonnage and number of passengers carried was the largest recorded. The revenue received by the Government last year from the different canals aggregated $357,090. This, while the largest since 1884, is not the largest since Confederation. The greatest aggregate was in 1874, when the total receipts were $510,000.

Much as Canada has done of the work allotted her by Nature, there is yet much to be done. We are now in the morning of a canal-building and canal improving era born of the necessity of cheaper transportation to the seaboard of the grain and produce of the interior of the continent. And Canada cannot afford to take her ease in the matter. Her first duty in the premises is to complete the deepening of the St. Lawrence river canal system to fourteen feet. That accomplished, many vessels that are now prohibited from doing so, through insufficiency of water, would then be able to get through to Montreal and to the side of the Atlantic liners without breaking bulk. This needs to be done quickly. By the time that is done we shall probably have gathered sufficient data to determine how much further we shall be warranted in going in acquiring a still greater depth in our canal system.

The above is a cut of the Grand Mogul Tea and Lion Digestive Coffee exhibited at the Western Fair, London, which took the highest award—the Silver Medal.

Grand Mogul Tea

Was pronounced by thousands who tasted it at the Western Fair the finest tea they ever drank. The packages are air-tight, and full net weight.

Dealers cannot buy a tea in bulk of equal quality at the price. Our sales are increasing daily. Pedlars cannot compete with you, as we will sell the trade only.

Lion Digestive Coffee

1 LB. - TINS.

With 12 Daisy Makers in each case free. Great seller. Gives the best satisfaction.

T. B. ESCOTT & CO.

Wholesale Grocers
Sole Agents.....

LONDON, ONT.

TORONTO

Its Beauty, Commercial and Shipping Advantages.

THE germ of the Toronto of to-day was planted nearly 150 years ago, when the French erected Fort Rouille on a part of what is now the Industrial Exhibition grounds. The importance of the site as a commercial centre was even then recognized, for the object of building the fortifications was to conserve the then important trade of the continent—the fur trade—to the French and keep it out of the hands of the English.

Governor Simcoe, too, recognized the adaptability of the site as a centre of government, population and trade. In his trip around Lake Ontario he might have chosen places which possessed greater natural advantages from a warrior's point of view, but not, he evidently thought, for the purpose which he had uppermost in his mind.

The site where Toronto stands was intended for a commercial centre by Nature. It would never have placed a big basin of water at her feet and a rich agricultural country surrounding her if it had not so intended, nor flanked it on either side with a river—the Don and Humber rivers respectively.

From her birthday in 1793, when she was christened Little York, till she was ordained a city in 1834, and given a new name—Toronto—her growth was steady in spite of the devastations of war and the curse of hard times. For the fifty years following it was rapid, during the latter quarter of a century being particularly so. Ten years after Governor Simcoe had said: "Here build ye the capital," the population of Little York had only reached about 450, but by the time Little York became Toronto and a city, there were about 9,000 people within her walls. During the next decade the population doubled, and by the end of another ten years it had doubled again. By 1871, the population was 56,000. Ten years later it had reached the 100,000 mark, and to-day it is not far from double the latter figure.

The only natural advantage, probably, which has assisted Toronto in becoming the most important city and port on Lake Ontario, is the bay, with the island, like the arm of a giant, encircling and protecting the harbor from the stormy billows of the lake. This arm, though once joined to the shoulder of the mainland, is now stronger and more efficient than it probably ever was, thanks to the joint expenditure of money by the civic authorities and the Dominion Government. The bay is about three miles long by one and a half wide. The first vessels to plow it were probably those bearing the illustrious founder of the city and his party, and the first vessel built in the neighborhood was the Toronto Yacht. This latter event took place in the closing year of the 18th century, and the craft to which belongs this honor plied between Little York and Niagara.

The period of navigation proper did not really dawn till after the war of 1812-14. The first steamboat to enter Toronto harbor, and also to make regular trips to and therefrom, was the Frontenac. She went into commission in 1816. Other vessels followed, until now there daily flits in and out one or other of the two entrances to the harbor during the navigation season, among many others, such magnificent palace passenger and freight steamers as the Chippewa, Cibola, Chicora, Macassa, Modjeska, Empress of India, Garden City and the Richelieu and Ontario Navigation Co.'s boats. These boats run regularly to and from Niagara, St. Catharines, Hamilton, Montreal and intermediate points, and the passenger and freight traffic is enormous. Toronto is the green fruit centre of the country, distribution being made therefrom to nearly all parts of the country, and during the regular season thousands of packages daily are landed at the wharves, by the Niagara and

St. Catharines boats particularly. Of late years, although there has been a marked increase in the number of steamers, there has, on the other hand, been a decrease in the number of sailing vessels entering the port. The total number arrivals of all kinds last year was 2,577. It comprised 1,350 steamers, 188 propellers, 1,039 schooners. This, compared with the previous year, was an increase of 59 in the number of steamers and 12 in loaded propellers, while in light propellers it was a decrease of 39, and in schooners of 371. Now that the United States tariff is more favorable to Canada's products of the field, forest and mine, a revival in Toronto's shipping industries may be expected.

First in the Province of Ontario as a steamboat centre, Toronto is also first as a railway centre. Nominally there are eight lines of railway converging in the city, while in reality there are only two—the Grand Trunk and the Canadian Pacific—these between them having absorbed the Northern, Credit Valley, Toronto, Grey and Bruce, Wellington, Grey and Bruce, Ontario and Quebec, Great Western, and Midland railways. Besides this, the Niagara boats bring the city in direct communication with the New York Central and Michigan Central railways.

The first line of railway to enter Toronto was the Ontario, Simcoe and Huron Railway, afterwards called the Northern. This was in 1853. With the completion of this line was inaugurated a new system of transportation which developed so rapidly as to almost completely supersede the old system in a few years. In pro-railway days farmers could only bring their produce to market in the winter and when there was sleighing, on account of the bad condition of the roads. Yonge street and other leading thoroughfares would then be alive for many miles out into the country with hurrying and bustling teams going to the city with their produce or returning home well loaded with groceries and other necessaries of life, as well as a supply of whiskey, which in those days was accounted more of a necessity than tea. Even with the building of this one railway there began to be a marked change in the old manner of marketing produce, the farmers taking it to the railway stations instead of teaming it long distances.

A couple of years later the Great Western gave Toronto an outlet to the west, and the Grand Trunk to the east and west. This and the subsequent building of the other lines running into the city largely helped to make Toronto what she is to-day —the commercial hub of Upper Canada.

While well provided by both rail and water facilities for communicating with the outside world, Toronto is none the less well equipped with a system of urban transit. A belt line of steam railway some, fourteen miles in circumference, is operated by the Grand Trunk, while suburban trains are run to outside points of interest, and to outlying municipalities at regular intervals each day, Sunday excepted. But the most perfect transit system of all is the street railway. This much, however, could not be said until within the last year, as it was only about two years ago that the work of changing the system from horse cars to electric cars was begun. The work of transfer is now practically completed, and the Queen City can to-day boast of having, according to the testimony of travelers, one of the best, if not the best, street railway system on the continent. There are in all nearly ninty miles of track, and for one fare, by aid of the transfer system, a passenger can ride to any part of the city.

Could Governor Simcoe come among us to-day, he might well say that the founding of Toronto was one of his greatest and most successful acts. Aside from her prominence in trade and size in population, her beauty shines forth resplendent. Among her three hundred miles of branching streets are to be found avenues of entrancing beauty, viewed when the trees are clothed in their summer garb. But let an outsider speak—Albert Shaw, the editor of the American edition of the Review of Reviews. In the August issue of that magazine, in the course of an article referring to Toronto, he said: "It would be hard to find anywhere a community of equal population so commodiously housed. Well-shaded streets and green bits of lawn and garden are characteristic of the whole city. Considering the rapidity of its growth, Toronto's air of completeness and finish is altogether unusual. Many towns of slower growth have found it far more difficult to make the march of public improvements and facilities keep pace with the growth of population and urban territory." All the main thoroughfares are paved with asphalt, and this material is gradually superseding cedar blocks and macadam as a material for road beds.

Toronto has about 222 miles of sewers and 225 miles of water mains. The assessed value of the city is over $150,000,000, an increase of more than $100,000,000 during the decade.

The exports and imports of the city of Toronto during 1893 were $3,478,269 and $21,088,930 respectively.

The Clearing House returns last year aggregated $316,037,473. This was exclusive of the Bank of Toronto, which is not affiliated with the Clearing House. There are fourteen distinct banks, some of which have their headquarters in Toronto, doing business in Toronto. Their capital and surplus aggregates about $20,000,000 and assets about $90,000,000. Some of the banks have a number of branch offices scattered throughout the city, materially assisting the expedition of local business. The first bank to establish in Toronto was the Bank of British North America, and that was in 1837.

Toronto has always been more or less of a manufacturing centre, but even as late as 1847 there were hardly two dozen factories within the city's limits. The most important in that day was the furniture factory of Jacques & Hay, the latter of whom was father of Major J. D. Hay, of Davidson & Hay. In 1859 the annual report of the Board of Trade enumerated the successful establishment of manufactures of soap, leather, candles, whiskey, ale, cigars, ground coffee, spices, mustard, nails, boots and shoes, tinware. To-day there are probably 500, and numbered among them are some of the largest on the continent.

The wholesale trade has kept pace with the development of the city in other respects, and the grocery trade has no need to be ashamed of the extent to which it has shared in this growth. Forty years ago there were only two or three wholesale grocery houses. Now there are a dozen, besides a large number of brokers, some of whom carry stock. The rating of these houses is good, only three going below $50,000, while one touches $400,000. Of retail grocery stores there are between seven and eight hundred, some of which would vie in soundness, extent, attractiveness and modern facilities with those in any other city on the continent.

JAMES A. SKINNER & CO.

This firm first saw the light of day in Hamilton. This was in 1850, and James A. Skinner was the founder. The business was removed to Toronto nearly three years ago, and is now carried on in Wellington street. The warehouse the firm occupies was built expressly for it, and it is one of the largest in

McAlpin Tobacco Co.

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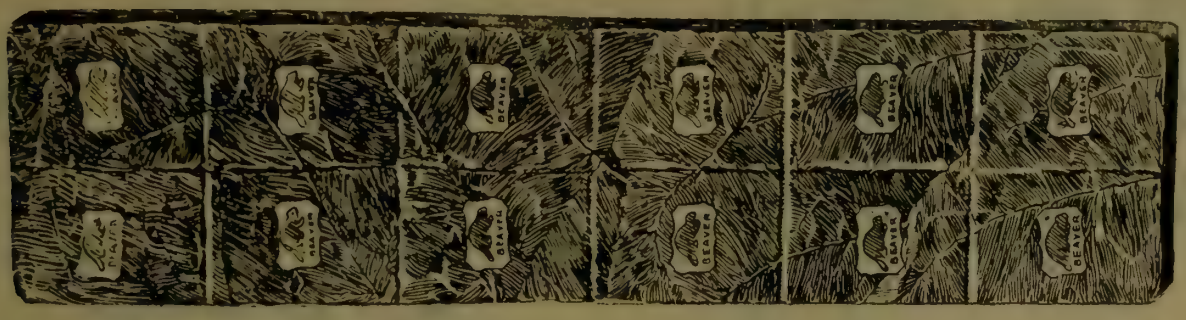

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We desire to caution our customers against a bogus imitation of our BEAVER PLUG, which is now being offered to the trade. The genuine Beaver tobacco is stamped with yellow and black tag, and the word BEAVER printed plainly on each tag.

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of some of our leading lines, and for which, remember we are headquarters . . . . . .

Boeckh's Standard Brushes
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Star Pails and Tubs
Durable Pails and Tubs
Improved Globe Washboards
Extra Star Clothes Pins
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We guarantee all goods to be strictly as represented and prices right.

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

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Offices and Warerooms: 80 York Street.
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THE REAL CAWS

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Eclipse Soap

(3-LB. BARS)

Is the Good Value for the Consumer and Good Profit for the Merchant.

Manufactured only by

JOHN TAYLOR & CO., PROPRIETORS MORSE SOAP WORKS TORONTO

DO YOU CARRY INK?

Quarts per doz	$5.00	Half Pints, per doz	$1.80
Pints, "	3.75	Quarter Pints, per doz	1.00

SCHOOL INKS

Red, glass, miniature	$2.40 gross	Black, stone, miniature	$1.75 gross
Blue, " "	2.40 "	Blue black, glass "	2.00 "
Violet, " "	2.40 "		

If not, you ought to.

It takes up but little room, calls for no expert or high-priced help, and, what is more to the point, **it pays a generous profit.**

It is an article of general use,

Therefore an article which every general merchant should carry.

All your customers require it.

Some use much, some little. A good ink, and one on which you can **make money** is **WALKDEN'S.**
Note prices. School Inks to retail at three to five cents. Quarts retail at 60 cents. Order a sample lot now. Before long we will be unable to ship on account of frost.

The COPP, CLARK CO., Ltd.

Manufacturing Stationers, Etc.
FRONT ST. WEST, TORONTO

Attractive Lines . .

Ewen & Co.'s "Lion" brand canned Salmon in tall tins.

"Clover Leaf," extra fine in flats.

"Little Chief," "Faultless," and "Extra Faultless" Corn in tall and flat tins, and Extra Sifted Peas.

"Aylmer" "Canada First" Corn, "Standard" and "Champion of England" Peas, and canned Chicken, Turkey, and Duck.

FULL LINES OF

Canned Vegetables, Fruits, and Fish

WRITE FOR QUOTATIONS

SLOAN & CROWTHER

Wholesale Grocers . . .

P.S.—Great values in Teas, Spices, Raisins, Currants, and General Groceries.

Toronto, Ont.

the city. It is seven stories high, including the basement, has a frontage of 87 feet and a depth of 125 feet. A branch house is situated in Vancouver. James A. Skinner & Co. claim the honor of being the first house in Ontario to send travelers out to the Pacific coast. Their staff of travelers numbers nine. The white ware and common ware are kept and packed in the basement. On the ground floor is the chief sample room for the display of such staple lines as lamps, crockery, glassware, etc. Samples of fancy goods, dinner, tea and chamber sets, etc., are on the second floor. In the rear of the same floor are situated the white china and the travelers' rooms. On the third floor are kept the stocks of dinner, tea and chamber sets, and there all these lines are packed and prepared for shipment. Glassware is stored on the fourth flat, and there orders are packed. The fifth flat is where all the lamps, lanterns and lamp goods are kept and put up for shipment. The sixth flat is known as the package room. The building is equipped with two electric elevators—one passenger and one freight—and both give access to each floor. James A. Skinner retired from active participation in the business some eighteen or twenty years ago, since when all the responsibilities of management have devolved upon his son, Robert B. Skinner.

STEEL, HAYTER & CO.

This firm is known as the pioneer in the Indian and Ceylon tea trade in not only Canada but in the United States as well. Ross W. Hayter came to Toronto in 1888 as the representative of Octavius, Steel & Co., of Calcutta and London, a large firm of tea growers and importers, establishing business here under the style of Steel, Hayter & Co. About two years ago Mr. Steel died, when the business was taken over by P. R. Buchanan & Co., of London, England, style remaining unchanged. Up till quite recently the firm has imported tea for the wholesale houses besides doing a wholesale trade itself. These two interests having been found to frequently clash, together with the fact that the business had assumed large proportions, it was resolved a few months ago to separate the two departments. The importing business is still being looked after by R. W. Hayter, while the wholesale department, which has been removed to different premises, is under the management of H. C. McCuaig, who was Mr. Hayter's chief assistant from the time the business was opened up in Toronto. Mr. Hayter has the advantage a good many tea men have not: He has had his training as a planter as well as a seller of teas, having spent twenty years on plantations in the Assam and Sylbet districts, India.

WARREN BROS. & BOOMER.

This business, which was originally carried on by Charles Moore & Co., was founded in 1856. Mr. Moore dying, the firm name in 1876 became Warren Bros., and in 1882, on Henry C. Boomer's entering the firm, Warren Bros. & Boomer, its present style. The present partners are Charles D. and Wm. A. Warren, Henry C. Boomer and Edmund G. Williams. The firm handles all lines of groceries, but its principal business is in staple groceries, particularly sugars, coffees, Mediterranean dried fruits and teas. In green Rio coffees Warren Bros. & Boomer make regular direct monthly importations, and in this particular they are said to stand at the head of the trade in Canada, and in sugars they stand among the largest. Their business is largely confined to Ontario, east and west. The firm's place of business is at 35-37 Front street east. Not counting the cellar the warehouse is four stories high. Its frontage is 56 feet and depth 180 feet. There are two entrances in the rear, through which goods are received and shipped.

J. W. LANG & CO.

This firm was originally Kinnear & Lang, being started in 1871 by T. Kinnear and J. W. Lang. In 1880 the former retired, and the business was then continued by the latter when the style became J. W. Lang & Co. The original place of business was in the Market square. From that the firm moved to No. 33 Front street east, and about three years ago to its present warehouse at Front and Church streets. The firm carries a full assortment of general groceries, paying particular attention to teas and canned goods, and its business extends all over the province of Ontario, particularly in the northeastern and northwestern portions. J. W. Lang & Co.'s warehouse, which is three stories high, has a frontage of 70 feet on Front street and a depth of 120 feet on Church street. All heavy goods are taken in at lane in rear of the premises, while the shipping entrance is in Church street.

PHŒNIX SPICE MILLS.

These mills have since July last been the property of G. F. Marter & Son. They are situated at Jarvis and Esplanade streets, having been removed there within the last few weeks from No. 17 Jarvis street. The present premises are both more convenient and larger than those formerly occupied. The main entrance is in Jarvis street, while the shipping and receiving entrance is in Esplanade street. The number of flats occupied are five. The firm's leading manufactures are Barton's baking powder, mustard in 1 and 4-lb. jars, ¼ and ½-lb. tins, and in pails, and flavoring extracts. Marter & Son mean to push business. Since they assumed the proprietorship they have put on two more travelers, making the total staff now four, while the business has already assumed double its former proportions. New machinery has been put in, and other conveniences added. Steam is the motive power. Owing to the cessation of manufacturing, consequent upon removing, the firm has been unable to keep up with its orders, but it expects to be able to soon catch up.

CHRISTIE, BROWN & CO.

The nucleus of this business was started by William Christie away back in the fifties. In 1868 the firm became Christie, Brown & Co. by the entering of Alexander Brown into partnership. With the formation of the company the factory was removed to 746 Yonge street, at present occupied by Joseph Tait. These premises becoming too small, the firm in 1872 removed to a building in Francis street. Two years later Christie, Brown & Co. built the nucleus of their present factory at Frederick and Duke streets, and removed there. In 1878 Mr. Brown retired, since when the business has been carried on by Mr. Christie alone under the old firm name. Since the original factory was built in 1878 about a dozen different extensions have been made, while last year a new wing was added, which in itself doubled the capacity of the factory. The factory occupies nearly one-fourth of the entire block, having a frontage of 200 feet in Duke street and 131 feet in Frederick street. The firm employs 280 hands, included in which are ten travelers, and its business extends over the Dominion and Newfoundland. As with all biscuit manufacturers, soda biscuits is Christie, Brown & Co.'s chief staple article, while its total number of different kinds of biscuits is 420. The firm consumes annually over 30,000 barrels of flour. A branch is situated in

NEW SEASON'S CONGOUS

We have a large shipment of New Season's
KAISOWS, PACKLINGS and PANYONGS
now in stock.

Superb Liquor
Excellent Style

Davidson & Hay, Wholesale Grocers and Importers Toronto

F. W. HUDSON & CO.

AGENTS TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Montreal. The building in which it is situated is three stories high, and 50 x 100 feet. All the manufacturing is carried on in Toronto.

ROYAL DOMINION MILLS.

These mills are situated at Bay and Esplanade streets, and are owned by Michael McLaughlin, who last year was president of the Dominion Millers' Association. The original owner was H. J. Boulton, who founded the mills in 1867, and ran them till 1876, when the present proprietor succeeded him. Since then the milling capacity has been doubled and the storage capacity increased ten-fold. The addition made last year alone for storage room and office accommodation was twice as large as the original building. This mill has a frontage of 66 feet on the Esplanade, and 220 feet on Bay street, and there are six floors. The capacity of the mill is 600 barrels per day. The Royal Dominion Mills make a specialty of manufacturing high grades of flour from the best Manitoba wheat, and also high grades of flour from Ontario wheat. The "Queen" brand of flour made by this firm took, it will be remembered, the gold medal at the World's Fair, Chicago, last year. These mills do a large trade in Toronto and the eastern part of the Dominion. Their exports are confined to low grade flours.

TAYLOR, SCOTT & CO.

Messrs. Taylor and Scott founded this firm about eight years ago, and they carried it on till about eighteen months ago, when Mr. Scott retired. Mr. Taylor has since continued the business as sole proprietor, style remaining unchanged. Mr. Scott died shortly after serving his connection with the firm. The firm manufactures brooms, brushes and woodenware of all kinds, making a specialty of the first and last named articles. The "Northern Queen" washboard is an article in which a particularly large business is done. Taylor, Scott & Co. send their manufactures all over the Dominion, and have worked up a nice export trade with England and Scotland, especially in the "Northern Queen" washboard. The firm's offices and warerooms are at 120 Bay street, and abutting on the lane in rear are the factories, two in number. One is 96 by 50 feet and four stories high, and the other is 60 by 40 and contains five flats. These factories are fitted up with improved machinery and are lit by electricity, which is generated on the premises. One hundred hands are employed in the factory. Taylor, Scott & Co. are also selling agents for the manufacturers of the Detroit Pail and Tub Co.

TORONTO SALT WORKS.

These works are situated at 128 Adelaide street east. They were started in a small way in 1887 by C. R. Cooper, the present proprietor, in King street west. The present premises were first occupied about five years ago. The only line which Mr. Cooper manufactures is the "Acme" brand table salt, but he does an extensive business in other kinds of salt, being agent in Toronto for the Windsor Salt Co. and the Livonia Mining Co.'s rock salts. The business of the Toronto Salt Works extends all over the Dominion, and a good trade is done with the West Indies in Acme table salt. The firm's business has doubled during the last six months. Among the articles other than salt for which the Toronto Salt Works is agent is Churche's "Bug Finish," which is fast coming into favor with man and disfavor with potato bugs.

PERKINS, INCE & CO.

It was away back over 50 years ago that this house was founded, making it the oldest in the grocery trade in Toronto. To be exact, it was established in 1843, and its first warehouse was at what is now the south-east corner of King and Jordan streets. The firm name was then F. Perkins & Co. In 1845 Mr. Perkins erected a warehouse in Front street on the site of the firm's present place of business, and a part of it stands to this day. For many years this was the first building standing on the south side of Front street. On moving to Front street the firm name became F. & G. Perkins, and in 1855, when Mr. Ince, Sr., the present head of the firm entered the house, the style became F. & G. Perkins & Co. In 1874 F. Perkins retired, when the firm name was changed to Perkins, Ince & Co., and as such has since remained. G. Perkins died in 1875, when the late Mr. Young entered the firm, and by these two the business was carried on till the latter's death some two years ago. Since then Mr. Ince has had associated with him in the partnership his two sons William and James. Perkins, Ince & Co. ship goods to every part of the country, and carry a full line of groceries. They make a specialty in teas, particularly Japans, of which they passed nearly three thousand packages through the Customs in one day lately, believed to be the largest consignment ever passed through the Toronto Customs house in one day. The firm is also a large importer of rice and foreign dried fruits.

EBY, BLAIN & CO.

It was in 1880 that this firm was organized, the partners being Joseph F. Eby and Hugh Blain. The firm's first warehouse was at No. 11 Front street east, where Steele, Hayter & Co. now do business. Two years later, when W. Ramsay & Co. retired from business, Eby, Blain & Co. moved into the warehouse at the southwest corner of Front and Scott streets. Three years ago, when Sir Frank Smith made his adieu to the wholesale grocery trade, they moved across the street to his warehouse, where they still do business. Their building is 50 feet wide, extends to the Esplanade, a distance of 360 feet, and covers over an acre of ground. The front of the building is three stories high, dropping to two stories at the Esplanade. There is also a large basement. The sample-room and offices are among the finest on the continent. Eby, Blain & Co. handle staple and fancy groceries. Teas are the chief feature of their business, special attention being given to blends, to be noted among which are "Queen's," "Crown," "Standard" and "Recherche." The firm handles all kinds of teas, but, next to the blends, its energy is spent on the Indian and Ceylon growths. The firm is also agent for Higgins' Eureka salt, Batcher's jellies and jams, Truro Reindeer condensed milk and coffee-and-milk, Chase & Sanborn's coffees and Orient package tea. Eby, Blain & Co.'s business extends all over the Dominion, and they have two resident representatives in the North-West to look after the trade in Manitoba, the Territories and British Columbia. Eby, Blain & Co. are now applying for power to organize a joint stock company, with a capital stock of $150,000, in 1,500 shares of $100 each.

DAVIDSON & HAY.

This is a continuation of one of the oldest wholesale grocery houses in Toronto. The style of the firm preceding the present one was Fitch & Davidson. In 1886 Mr. Fitch retired from the business, and Mr. Hay entered the firm, the style then becoming Davidson & Hay. John I. Davidson is the well-known colonel of the 48th Highlanders, while J. D. Hay is major of the Royal Grenadiers. The firm does a general wholesale grocery trade, and its business is a progressive one. Davidson & Hay's warehouse is in Yonge street. It is four

J. F. EBY. H. BLAIN.

Without blare of trumpets, tinkling cymbals and sounding brass,

The "Orient" Tea

Has gained an enduring place in the affections of lovers of really good teas.

It is a PURE

Ceylon and India Tea

SKILLFULLY BLENDED.

Send for Sample.

Put up in 1-2 lb. and 1 lb. pkgs. and 5 lb. tins.

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

stories high and has a cellar the full length of the building, which is 217 feet. The sample room, offices and warehouses are all well lighted and complemented with modern appliances. The elevators are run by hydraulic power. The facilities of the firm for receiving and shipping goods are excellent, the entrance for the one being off Wellington and that of the other off Front street. The firm centres its energies upon cultivating trade in Toronto, the Province of Ontario and in Winnipeg. Davidson & Hay also do a large lumber business. Their mills are at Cache Bay and they cut in the neighborhood of 25 to 30 million feet of pine per year, the greater part of which is exported to the United States and to Great Britain.

PURE GOLD MANUFACTURING CO.

Mr. Jardine, the present head of the company, started this business some eleven years ago. He has now associated with him in the partnership J. D. Roberts, who left the road fourteen months ago to assume the management of the business. His membership in the company is an event of a few months ago. The Pure Gold Co. manufactures a general line of spices, flavoring extracts, blacking, etc. Its leading lines are: Pure Gold baking powder, Pure Gold flavoring extract, Pure Gold coffees and spices, "Golden Age" soap powder, "Boss" stove polish, Peerless washing compound, Pure Gold tomato catsup. The "Golden Age" soap powder is the firm's latest line. All pure goods made by this house are labelled with the firm's trade mark, "Pure Gold." Mixtures, on the other hand, do not bear this mark, merely having the name "mustard," "coffee," or whatever it may be thereon, together with the firm's name. The catsup was a new venture with the firm last season, but this year it has put in new machinery capable of turning into pulp 75 tons of tomatoes per day, and the output will be three times as large as in the experimental year. "Pure Gold" goods are sold all over the Dominion and in Newfoundland. They also go regularly to Trinidad, the firm having secured a large customer there that formerly did its business with a house in London, England. The firm employs ten travelers and from 50 to 60 hands in the factory. The factory is half as large again as when the firm started business, having taken in additional premises and made several improvements. The building is four stories high and 50 feet wide by 180 deep.

T. KINNEAR & CO.

The head of this house has climbed up to his present position from a clerk in a retail store. The present business was established fourteen years ago at 49 Front street east, where it was carried on till nearly four years ago, when the firm removed to the present premises, No. 47, one door west, which the firm had purchased. The warehouse is convenient, commodious, well-lighted, and fitted up in attractive modern style, Kinnear & Co. having expended some $5,000 in making it so, after having purchased the premises. The building is 36½ feet wide by 182 feet deep, and the main part is four stories high. The facilities for receiving and shipping goods are ample. All heavy goods are taken in at the cellar doorway in the rear, while light goods are taken in and orders shipped from the side entrance in Front street. Kinnear & Co. carry a full line of general groceries, but make a specialty of teas, spices and brooms. They employ seven travelers, and confine their energies to catering to the trade in the Province of Ontario.

D. GUNN, FLAVELLE & CO.

This is the successor of the old house of Morrison & Taylor, established over forty years ago, D. Gunn taking over the business some eighteen years ago. The firm name then became D. Gunn & Co., and as such it continued to be until about seven years ago, when J. W. Flavelle became a partner. Then the style was changed to D. Gunn, Flavelle & Co. Two years ago Mr. Flavelle retired, and J. R. Dundas and Andrew Gunn entered the house, style remaining unchanged. The firm's chief industry is pork packing, its meats—the "Maple Leaf" brand—having a Dominion-wide reputation. Another feature of the firm's business is the pickling of eggs, it putting down on an average about a quarter-million dozen annually. Gunn, Flavelle & Co. also do a large commission, and export large quantities of butter and eggs every year.

OUR NATIONAL FOODS.

The original manufacturer of the breakfast foods which are known under the name of "Our National Foods," was F. C. Ireland. Up to 1889 the business was carried on under the style of F. C. Ireland & Son. In that year a joint stock company was formed with the style of the Ireland National Food Co., Ltd., and the old premises having become too circumscribed for the growing demands of the business, the firm removed, in the year of its incorporation, to its present mills near the C. P. R. station, North Toronto. The building occupied by the firm is 90 x 75 feet, is three stories high, with basement, and is equipped with the most improved plant. The capacity of the mill is 150 barrels per day of the firm's various lines. A compound tandem Wheelock engine of 100 horse-power furnishes the power. A railway siding laid direct into the premises affords excellent facilities for receiving grain and shipping goods. In addition to the mills in Toronto the firm operates a large elevator at Grand Valley, from which point they take a large quantity of the grain required for the factory. The company manufacture everything in the cereal food line, its specialty being a superior quality of specially prepared breakfast food, put up only in packages of attractive appearance, bearing the name and trade-mark of the company, and known throughout the Dominion as "Our National Foods." The directors of the company are: S. F. McKinnon, president; Geo. D. Morton, M.D., vice-president; H. M. Pellatt, secretary-treasurer; F. C. Ireland, Thos. Wamsley, J. L. Spink, with W. A. Strowger as managers. The company so far has confined its attention altogether to the home markets, its goods being now well and favorably known from Victoria to Halifax, but the company expects in the near future to place its goods both in the English and Australian markets, having had enquiry for samples and prices and receiving favorable comments upon the goods.

TORONTO SOAP WORKS.

These works were originally started by Rodger McClay. He in turn was succeeded by Davidson & Scott, who some four years ago gave place to the present proprietors, W. A. Bradshaw & Co. Since the latter firm assumed control the works have been located on Lombard street until a few weeks ago, when they were removed to a building in Defries street, which affords the firm better facilities than it has hitherto possessed. The building is three stories high, and is 125 by 60 feet. The factory has been fitted up with all modern appliances for making boiled soaps. Three soap tanks, each having a capacity of 40,000 pounds, have been put in, and there are two boilers and a 40 horse-power engine. Fifteen hands are employed. The firm makes all kinds of laundry soap, and its special brands

are Ammonia, Marble and Bradshaw's Good. The last named is an oval bar, and is now being placed on the market for the first time.

TORONTO BISCUIT AND CONFECTIONERY CO.

The year 1890 saw the birth of this company, although the business it took over was established a number of years before. The present proprietors are H. C. Fortier and C. J. Peter, and since the day they took charge the business has made rapid progress, the number of hands, for instance, having more than doubled during the four years. Then there were 40 employed; now there are over 100. The factory, which is four stories high and 50 feet wide by 180 deep, is no longer sufficient for the demands that are made upon it, and before the end of the year the company expect to be occupying newer and more commodious premises. The firm manufactures all kinds of biscuits and confectionery and jams and jellies. Soda biscuits is their leading line. The firm's consumption of flour is 40 barrels per day, and of sugar 15 to 16 barrels. In confectionery, the firm's leading lines are "B. & F. P." and "Menthol" cough drops. The latter has been placed on the market for the first time within the last few days, and the peculiar medicinal property claimed for them is their efficacy for relieving cold in the head. The company has ten representatives on the road, and they sell goods from Halifax to Winnipeg.

SLOAN & CROWTHER.

The business of this firm was established about twenty years ago. The present proprietors are John Sloan and W. C. Crowther. The firm handles a general line of groceries, making the importation of teas and the sale of canned goods and spices specialties. Sloan & Crowther confine their energies largely to catering to the trade in the Province of Ontario, and in pursuance of this they have nine or ten travelers gathering in orders. The firm's place of business at Scott and Front streets is one of the most convenient in the city. The office and shipping rooms are well adapted for carrying on a wholesale grocery trade. There are three for shipping goods and one for receiving, while the offices, sample rooms and ware rooms are equipped with modern appurtenances and well lighted and ventilated. The building is four stories high, and has a frontage of 40 feet in Front street and 200 feet in Scott street.

P. C. LARKIN & CO.

It is now about four years since this firm was established by the present proprietor, P. C. Larkin. For some fifteen years previous to that, Mr. Larkin was with Fiffin Bros., of Montreal, representing that firm in Toronto. It was when that firm retired from business that he established his present business. P. C. Larkin & Co. began business as general grocers, but later on, the presence of one branch of the business, viz., Salada Ceylon tea, becoming so great, they have for some time devoted themselves exclusively to the handling of teas. The sale of Salada package tea, which is their leader, is rapidly increasing, and the firm anticipates that in a short time it will demand all its attention. Salada is sold in nearly every grocery store in Toronto, and is found as far west as Vancouver. In towns of 3,000 inhabitants, and under, the sale of this tea is placed in the hands of one storekeeper only, and should any of the tea remain unsold, it can be returned, when the money will be refunded.

MC ALPINE TOBACCO CO.

This industry was started about seven years ago. The factory is situated at Walter and McMurrick streets, and is 200 feet long by 60 feet wide with an "L" 35 feet wide and 75 feet long branching off the north end. There are four stories and cellar. One hundred hands are employed, and the aggregate annual wage bill is $40,000. There are four travelers, and resident agents for the Maritime Provinces and for Manitoba, the North-West Territories and British Columbia. The McAlpine Co. pays especial attention to the manufacture of high grade tobaccos, especially the chewing kinds. Its "Beaver" plug is on sale in every market from Halifax to Victoria. The directors consist of E. A. McAlpine, president; G. L. McAlpine, secretary-treasurer, and John S. Williams, general manager. The late Joseph R. McAlpine, who died in 1890, was the original vice-president.

A. F. MACLAREN & CO.

This firm is the manufacturer of MacLaren's Imperial cheese. The business was originally started by Mr. MacLaren in 1891. He began in Stratford, but removed to Windsor two years later. While there he started a branch factory in Detroit for the manufacture of cheese for the United States market. In May of the present year Mr. MacLaren removed his Windsor branch to Toronto in order to secure better shipping advantages. Then Wright & Copp, who since the factory was started in Stratford had controlled its output, were taken into partnership, and the firm assumed its present style of MacLaren & Co. Since then Mr. Copp has died, and the present partners are A F. MacLaren and Henry Wright. MacLaren's cheese carried off the highest award at the World's Fair, having scored "Perfection," in order to do which it had to make 100 points. The cheese is put up in four different sized pots, and its sale has been increasing so rapidly of late that for ten days recently the firm was compelled to stop filling new orders until it had caught up with the old. The firm's business not only extends all over Canada, but shipments are made to England, while several orders have been received from distant China. Lately enquiries have been received both from Malta and Germany. Mr. MacLaren, as a cheese expert, stands the acknowledged head on the North American continent. Some say he was born in a cheese box. At any rate, he had not been born many years before he was making cheese to put in the box.

H. P. ECKARDT & CO.

This business was started in 1887 at the present stand, No. 3 Front street east. The firm handles general groceries, but makes a specialty of the direct importation of teas. By this means the firm is able to avoid the costs of the middlemen incidental to buying tea in London or New York. Eckardt & Co. also make a specialty of fancy groceries, giving particular attention to table delicacies. Their business has steadily increased since its inception, but it is during the past year that the growth has been the most marked, their sales during that time having almost doubled. The firm has made special preparations for the fall and Christmas trade. Eckardt & Co. are the selling agents for, among other lines, Diamond crystal salt, A. & M. Smith's preserved fish, etc., Webb's perfect starch, and Heinrich's gelatine.

R. & T. WATSON.

Since this firm was established some twenty-one years ago its growth has been steady and marked. When it first began the manufacturer of confectionery the firm's place of business was in Yonge street, and it was small and unpretentious. After that the firm was in Adelaide street for some time, removing to its present premises, 75 Front street east, about eleven years ago. R. & T. Watson's building has a frontage of 60 feet and

runs back to the Esplanade, a depth of 375 feet, and the main part is five stories high. The firm manufactures over 500 different kinds of confectionery, and consumes about 8,000 barrels of sugar annually. The employees number 135. The lines to which the firm is at the moment paying the most attention are cough drops, bala licorice and gypsey carmels. The machinery is of the most perfected kind, and is driven by two 60-horse-power engines. The firm makes all its own paper boxes, and for this work, too, the machinery is of the most modern kind. For the manufacture of chocolate the Messrs. Watson bring in their own raw material, namely the beans, and husk them and grind them on the spot. The products of this firm are sold all over the Dominion.

PARK, BLACKWELL & CO.

The original of this firm was established 35 years ago by James Park, the present head of the firm. In 1883 the style became James Park & Son by the admission of Andrew Park, son of the founder. In 1892 a joint stock was formed, when the style became Park, Blackwell & Co., with James Park and C. S. Blackwell as managers, and Andrew Park as superintendent of the business office. The company's packing house is at No. 111 Front street east, where about 50 hands are employed. The building in which this is situated is 40 by about 375 feet, and is three stories high. The wholesale and retail branch is in the market and is 41 by 47 feet. The firm handles all kinds of meats, and makes a specialty of preserved meats such as sausage, canned meats, cooked beef and pork hams, which are in use by customers all over the Province. The company does an extensive provision and commission business all over the Dominion. The local trade is also large, especially in butter and eggs, most of the hotels being supplied from this house.

ADAMS & SONS COMPANY, LTD.

It was about fifteen years ago that the chewing gums of this firm were first introduced into Canada, and the business grew so extensive that about three years ago a branch factory was started in Toronto. The machinery is a duplicate, only on a smaller scale, of the parent factory in Brooklyn, N.Y. The firm is continually introducing new lines under its Tutti-Frutti brand, and these are sold all over the Dominion. W. H. Law is the manager in Toronto. The firm has recently adopted a unique method of pushing trade: To every customer who purchases $15 worth of Tutti-Frutti it presents a cash register and combination money drawer, and it is figured that the net result to the purchaser, after he has disposed of his gum, will be a profit of $11.50.

GOWANS, KENT & CO.

This firm began business in 1871 under the style still obtaining. The original founders were John Gowan and Henry Kent. On the latter's death, some years ago, his place in the partnership was assumed by his two sons, John G. and James G. Kent. The business was first started in Hamilton, but was removed to Toronto a few years after its inception. In the "Queen City" the firm's first warehouse was where THE GROCER is now situated. About twelve years ago Mr. Henry Kent built Nos. 14 and 16 further east, especially with a view to their adaptibility for carrying on a wholesale glassware and crockery business. Into these the firm moved, and now it not only occupies these, but No. 12 and part of No. 10 as well. The warehouse is four stories high without the cellar, and has a depth of 108 feet. Gowans, Kent & Co.'s sample rooms are among the most handsome on the continent. They are finished in oak. Large plate-glass mirrors form the background, and in

A WOMAN JUMPS : : AT CONCLUSIONS

While a man limps toward them. It doesn't take a woman long to decide upon the merits of an article. Our

GOLDEN AGE SOAP POWDER

has received her approval, and in it's use she realizes the dawn of her GOLDEN AGE. Our travellers are now showing samples.

PURE GOLD MFG. CO.

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GET ONE!

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A SUBSTANTIAL AND RELIABLE ARTICLE

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ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

LYTLE'S

Pure Pickling
VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
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AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather

J.H. WETHEY
CONDENSED
MINCE MEAT
FOR
MINCE PIES
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
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CONGOUS.

Now arriving Ex-S.S. Sikh. Superbly Choice New Season's Packlings Panyongs and Pekoes.

Best value ever offered.

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

NEW CURRANTS.

FIRT ARRIVAL.

PROVINCIAL in barrels and half barrels.
PERFECTO in cans and half cans.

T. KINNEAR & CO.,
WHOLESALE GROCERS
49 Front St. E. TORONTO.

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

New Currants

FIRST OF SEASON

Now in Store

Barrels, ½ Barrels and ½ Cases.

PERKINS, INCE & CO.
41 and 43 Front St. East

New Valencias
New Sultanas
New Currants
New Peels

IN STORE.

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

many instances, especially in the cut-glass room, the shelving is formed of the same, while overhead are canopies of white oak set with incandescent electric lights, which, when turned on, make a striking effect not soon forgotten. Last year the sum of $15,000 was expended in fittings alone. The firm makes a specialty of lamps and lamp goods of the various kinds, and it is agent for the "Pittsburg" lamp. The firm handles English earthenware of all kinds, and French and German fancy china goods. A line of goods the house is pushing just now besides those enumerated is Elite Limoges French China. Gowans, Kent & Co. have eleven travelers, and besides this they have a resident representative in Vancouver and a resident buyer in Staffordshire, the centre of the pottery district. It is almost unnecessary to say that the business of this house extends from ocean to ocean.

SMITH & KEIGHLEY.

This business was started in 1846 by the present honored head of the firm, A. M. Smith. In 1855 he took John Smith into partnership, when the style of the firm became A. M. Smith & Co., and in 1870 he, with Mr. Keighley, formed the firm which still exists as Smith & Keighley. The firm's leading specialty is Mediterranean dried fruits, of which it is among the largest importers in the city. One order for currants alone placed the other day aggregated about seven carloads. Among Smith & Keighley's other leading lines are foreign rice, Porto Rico and New Orleans molasses, and Porto Rico, Java and Mocha coffees. Tea blending is also quite a feature with them. Their business extends all over the Province of Ontario, and they do a large trade with Winnipeg houses. Their warehouse is at No. 9 Front street east. It is, with basement, four stories high, and is 40 feet wide by 280 feet deep.

TODHUNTER, MITCHELL & CO.

This firm is proprietor of the Dominion Cocoa Mills, Adelaide street east. The firm's inception dates back some 20 years, and it was started a few doors west of its present premises. Todhunter, Mitchell & Co. manufacture coffees, cocoas, chocolates, flavoring extracts, baking powder, etc. In coffees their leading brand is "Excelsior," the demand for which has steadily increased since the brand was first put upon the market some fifteen years ago. French chocolate and Homœopathic cocoa are the firm's chief brands in these respective lines. The last-named article, on account of the excess of oil being removed, is particularly adapted for the use of invalids and for people with weak digestive organs. Todhunter, Mitchell & Co. study to keep up the standard of goods throughout, and their trade now extends from the Atlantic to the Pacific. The firm's factory is 70 by 120 feet and is four stories high, while an additional warehouse is employed in another part of the city for storage purposes.

THR COWAN CO., LTD.

The original of this business was J. W. Cowan & Co., which was established in 1876 by Mr. Cowan. For the first 10 years of its existence the firm confined its energies to teas and coffees only, taking up the manufacture of cocoas and chocolates about eight years ago. The original place of business was in Church street. From there the firm moved to the old "Caffin block" in Front street. This place becoming too small after an occupancy of five years, J. W. Cowan & Co. removed to Mincing lane to a building that had been specially built for them. This in turn becoming too small, a removal was made in 1893 to the present premises, No. 470 King west. The building now occupied is 95 by 100 feet, and ranges from two to three stories in height. The firm manufactures cocoas, eating, drinking and confectioners' chocolates, icing, roasted and green coffees, etc. Its chief brands are Hygienic cocoa, cocoa essence, Queen's Head, Royal Navy, Diamond and other chocolates, chocolate ginger, crystalized chocolate ginger, etc. The company is now a joint stock affair, having been incorporated a few years ago.

CHARLES BOECKH & SONS.

It was away back in 1856 that the honored head of this firm started the foundation of the present well-known and extensive business. Since then the firm as well as its trade has increased, Mr. Boeckh having associated with him in the proprietorship his two sons, Charles and Emil C. In fact, it is upon them that now devolve the duties of active management. Parliament street saw the first factory of the firm, next Berkeley street. In 1876 the factory was removed to York street, and finally in 1887 the present factory in Richmond street was built, or rather the two factories, for the brush and broom factories respectively are separate and distinct buildings. Both these factories are five storeys high, and 100 by 40 feet. The broom factory was the other night damaged by fire. The factory hands number about 100. The offices and show rooms are at York street. Boeckh & Sons manufacture all kinds of brushes and brooms, making a feature of leading lines of household brushes, dusters and corn brooms, specially adapted for the grocery trade, their variety in this line being large. Having recently purchased a large stock of broom corn, the firm is at the moment in a position to fill with promptness all orders. Boeckh & Sons deal extensively in woodenware, and are agents for the manufactures of W. Cane & Co., of Newmarket. The firm employs six travelers, and has a resident agent in Winnipeg, while its trade extends from Newfoundland to British Columbia, and in some particular lines it is doing a growing trade with the United States.

THE MORSE SOAP WORKS.

On the west bank of the Don, on the east end of Front street, Toronto, stand the Morse Soap Works owned and operated by John Taylor & Co. The structure is of brick—main building 60 x 120 feet—four floors and a considerable wing addition, also of brick. The rapidly increasing business of this firm required the erection of the present annex, which is about same size as the main factory. A walk through the works is bewildering to any one unaccustomed to the business, for household soaps, in every variety of progress and in immense quantities, are on every floor, while the seventy operatives herein employed are busy transferring the huge blocks—or frames—into slabs, and finally into "Best," "Eclipse," or "Mottled" bars, as the case may be. The boiling room contains five mammoth kettles with a capacity of over 100 tons a week, and is fitted throughout with steam pumps, and other modern appliances for the convenience and conduct of the business. In the toilet department the air is redolent of sweet odors and the finest of perfumed tablets in trays tiered about on either side. John Taylor & Co.'s "Heliotrope," "Infant's Delight," and "33 per cent. Glycerine," soaps are specialties in their line. This firm's list comprises nearly 200 varieties of toilet soaps alone, which find a market in every hamlet in Canada, and are fairly well known in the West Indies and Newfoundland. A box-making plant, comprising the very latest inventions, is an important branch of the business and employs 15 girls.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

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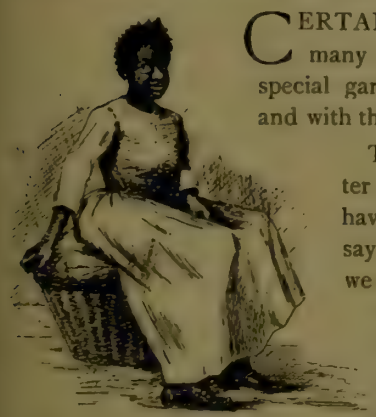


CERTAIN occasions have a good many of us for putting on new or special garbs. THE GROCER has its, and with this issue appears one of them.

The present number is better than its predecessors. We have fortunately been able to say this with every issue. When we shall no longer be able to say this we do not know. Our purpose is never to get to that point where further improvement cannot be made. Practice makes perfect, and the more experience we have in getting out special numbers the better we shall make them. In fact this is our policy with regard to our regular as well as to our special issues. "We never sleep" when there is anything to be done that will redound to the benefit of either our subscribers or our advertisers.

Our circulation is by several hundreds larger than it was at the beginning of the year, and it is increasing appreciably every week, while, as a medium for reaching buyers, sellers are more and more realizing its efficacy. Our increasing advertising patronage demonstrates this.

But let us return to our muttons. The present special issue is not only better, but it has cost more money and time than any of its predecessors.

The handsome, unique and striking design on the front cover was sketched especially for THE GROCER. Our artist was enjoying a holiday in the Bermudas when he received the order to prepare a design for the cover for this issue, and while rambling through a plantation ruminating on what it should be, he ran against the big, happy-faced negro whose picture is portrayed on our cover, he having there and then sketched him as he was in the act of devouring a banana.

In the large budget of reading matter presented the feature is, of course, the sketches of some of the business centres of the Dominion, together with the leading wholesale grocers and manufacturers allied to the grocery trade in each. The list of firms is not as complete as was originally intended, several houses who did not see fit to furnish our reporters with the desired information necessary to writing an intelligent sketch of them having failed to mail the promised information in time for publication. But in spite of this, however, never in the history of the country has such full information regarding the leading cities of Canada and their business firms been published within the covers of one volume.

THE CANADIAN GROCER to-day regularly visits storekeepers in many places that are seldom visited by travelers. The value of THE GROCER to advertisers is therefore obvious.

The object of this special issue is to let the trade know what we are doing, and to enable manufacturers and wholesalers to talk through the advertising pages with a larger number of buyers than they ordinarily can, for a copy goes to every grocery and general merchant in the Dominion—something which is really of more value to our advertisers than to ourselves.

If the special articles in this issue are worthy of perusal, so are the advertisements. No grocery paper on this or any other continent has its advertisements "set up" as artistically and attractively as THE CANADIAN GROCER. And what is true of its regular issues is doubly true of its special issues. The advertisements should, therefore, be perused as religiously as are the special articles, for, after all, it is likely that from them will be derived the most direct benefit.

AN IMPORTANT TRADE EVENT.

A CONVENTION of Maritime Province boards of trade was opened in St. John, N.B., yesterday. During its session papers will be read and discussions will take place on such timely topics as pedlars and hawkers, freight rates, exportation of products through Canadian ports only, treatment of insolvent estates, shortening terms of credit, duties on cornmeal and kerosine, to what extent may wholesale houses do retail trade, and would it be to mutual advantage of wholesale and country merchants that retail trade be left to latter?

THE GROCER has special reporters in attendance, and next week a full report of the proceedings will be published.

WHAT IS THE CIRCULATION OF THE CANADIAN GROCER?

THIS is a question that we are asked every day, and one that we sometimes hesitate before answering. The reply we give is usually disbelieved by many advertisers who do not know us well. Why should they disbelieve us? Because, not knowing, they rank us with the army of dishonest publishers who live on the inexperienced advertisers by systematic lying on circulation. We believe the majority of these publishers would rather tell the truth about their circulation, but they are compelled to lie. We know and are prepared to prove that THE CANADIAN GROCER has double, and in the majority of cases four times, the circulation of any financial or trade paper in Canada. Therefore, to get business, these papers are compelled to claim double our circulation. If advertisers would only think for a moment they would see how absurd are the statements made by some of these publishers. There is a French commercial paper in Montreal claiming a circulation of 10,000 copies weekly, whereas there are only 1,200 French grocers and general storekeepers in business in the whole of Canada. Where do they get the 10,000 circulation? The paper is of no use to English grocers, as not one per cent. of them can read French. Probably (?) they mean 10,000 yearly.

Our books are open for inspection by advertisers at any time. The best way to find out the circulation of THE CANADIAN GROCER is to ask your customers if they take it, and ask your travelers if they see it in the hands of those they call upon. We give herewith a list of 800 places that THE GROCER reaches every week. This list was made up roughly from our subscription sheets, and some places may have been missed. Still, we think it quite large enough to convince advertisers that we cover the field.

ONTARIO.

Athens
Avonmore
Alliston
Acton
Amherstburg
Alma
Aylmer
Arthur
Ayr
Alexandria
Aultsville
Almonte
Arden
Adolphuston
Aurora
Algoma Mills
Ayton
Ailsa Craig
Amigari
Alberton
Arnow
Avon
Attwood
Altona
Allen Park
Angus
Avening
Alton
Arnprior
Adelaide
Appin

Bedford Park
Brockville
Blenheim
Beamsville
Brigden
Beaverton
Bensfort
Blackstock
Bewdley
Ballantyne Station
Bethany
Byng Inlet
Biscotasing
Bala
Baysville
Blind River
Balleroy
Banda
Barrow Bay
Bennington
Bosworth
Blake

Blythe
Belton
Bluevale
Binbrook
Brucefield
Bolsover
Bowling Green
Buttonville
Brantford
Bobcaygeon
Barrie
Buxton
Burlington
Bronte
Belleville
Baldwin
Brussels
Berlin
Breslau
Bloomingdale
Baden
Black Bank
Beeton
Bradford
Bolton
Brinsley
Becher
Battersea
Bothwell
Brampton
Burk's Falls
Bloomfield
Bowmanville
Bracebridge

Carleton Place
Cornwall
Cobourg
Caledon
Colborne
Collingwood
Chapleau
Clinton
Chesley
Courtright
Creemore
Campbellville
Comber
Chatham
Clifford
Chesley
Coboconk
Chatsworth
Cardinal

Camborne
Campbellford
Cedar Dale
Chesterville
Cardinal
Chisholm
Camden East
Clarksburg
Colpoy's Bay
Corunna
Camilla
Cargill
Cassell
Chepstone
Campden
Courtland
Corinth
Cottam
Conn
Cashel
Claremont
Coleraine
Chippewa Hill
Conestoga
Churchill
Carp
Caledon East
Connor
Coldwater
Cannington
Chippewa
Coatsworth
Caledonia
Cedar Springs

Deer Park
Desoronto
Dublin
Delhi
Dutton
Dresden
Dunnville
Durham
Dundalk
Demorestville
Dickinson's Landing
Dunchurch
Duncan
Dorset
Dashwood
Dorchester
Dundas
Dexter
Dromore

Doon
Drayton
Desboro
Davisville
Dungannon
Darling Road
Dornock
Duntroon
Dunedin
Dorset
De Cewesville
Duart

Elmwood
Embro
Essex
Elginburg
Emerald
Eganville
Enterprise
Enfield
East Oro
Echo Bay
Emsdale
Elmvale
Egbert
Everett
Eberts
Edgar's Mills
Elisnore
Elmira
Erin
Elora
Ethel
Eagle Place
East Toronto
Eloro
Emsdale
Essex

Fenelon Falls
Fort William
Fort William, East
Fort William, West
Forest
Fergus
Fenella
Franklin
Falkenburg
Florence
Fort Erie
Floradale
Feversham
Flesherton
Fonthill
French River
Flesherton Station
Forrestville
Fisherville

Gananoque
Gravenhurst
Guelph
Goderich
Georgetown
Gad's Hill
Glencoe
Glen Oak
Galt
Grimsby
Grand Valley
Gorrie
Glen Tay
Golden Lake
Glen Sandfield
Greenwood
Garden River
Greenway
Gore Bay
Greenbank
Greenriver
Glen Allen
Glen Stewart
Glen Huron
Granton
Glencairn
Gilford
Gelert

Hamilton
Haliburton
Hanover
Hepworth
Hespeler
Highgate
Harriston
Havelock
Huntsville
Housey's Rapids
Harrow
Hay
Harrisburg
Harwich
Holbrooke
Hagersville
Henfryn
Hensall
Hopeville
Hockley
Horning's Mills

Iroquois
Ingersoll
International Bridge
Ivy
Ilderton
Inglewood

Jarvis
Jeannettes Creek

Kingston
Kemptville
Kinmount
Keewatin
Kingsville
Kincardine
Kirkfield
Kilmaurs
Kendall
Katrine
Kinlough
Kenilworth
Keady
Kingsmill

London
Lindsay
Little Britain
Listowel
Leamington
Lucknow
Lakefield
Lancaster
Lakeport
Lorneville Junction
Lunenburg
Lansdowne
Little Current
Loring
Lyn
Lyon's Head
Longford Mills
Longford
Lynedock
Lambeth
Lisle
Little York
Lefroy
Linwood
Lansing

Maxville
Minden
Midland
Morrisburg
Moose Creek
Massey Stn.
Mitchell
Mountain Grove
Merritton
Markham
Mount Forest
Marlbank
McLaren's Depot
Moorewood
Meatawatchan
Mountain View
Moulinette
Mitchell Square
Manitowaning
Muskoka Mills
Meaford
Mansfield
Marmion
Milton
Molesworth
Munro
Marshville
Mimosa
Middleport
Middlemiss
Mull
Melbairne
Markdale
Maxwell
Manilla
Mono Mills
Mimico
Malakoff
Mildmay
Millbrook
Muirkirk
Maidstone
Mount Brydges
Missassabie
Maganetewan
Madoc
Martintown

Napanee
Newmarket
North Bay
Novar
New Hamburg
Neustadt
Norwich
Niagara-on-the-Lake
Niagara Falls
Niagara Falls S.
North Williamsburg
Newington
New Lowel
Nipissing
Norman
Nobleton
Newton
Nithburg
Nottawa
North Buxton
North Pelham
Nilestown
Niagara Falls Centre
Nashville
Norland
Nepigon
Nestleton
Nelles Corner
Newbury
Norwood
Nassagaweya

Ottawa
Oshawa
Orillia
Oil Springs
Owen Sound
Orangeville
Oakville
Osnabruck
Oro Station
Oustic
Oil City
Otterville
Onondaga
Omemee

Port Perry
Peterboro'
Peninsular
Perth
Picton
Pembroke
Port Hope
Pickering
Powels Corners
Port Sydney
Parry Sound
Port Arthur
Penetanguishene
Powassan
Point Edward
Port Lambton
Port Dover
Paisley
Port Alma
Port Stanley
Port Credit
Petrolea
Port Colborne
Preston
Paris
Pontypool
Portsmouth
Park Hill
Palmerston
Pike Creek
Port Robinson
Princeton
Port Dalhousie
Peepaburn
Park Head
Port Elgin
Parry Harbor
Pinkerton
Prescott
Plattsville
Petersburg
Painswick
Priceville
Port Robinson
Port Dover
Port Rowan
Palmyra
Peninsular Lake

Renfrew
Rat Portage
Rodney
Ridgetown
Richmond Hill
Rossport
Rosseau Falls
Richard's Landing
Roseville
Russeldale
Ravenswood
Ridley
Ripley
River View
Red Deer Crossing
Renton
Rosseau
Raglan
Rosebank

Smith's Falls
Sturgeon Falls
Sundridge
Stayner
Stratford
St. Mary's
Seaforth
Sarnia
St. Catharines
Strathroy
St. Thomas
Simcoe
Sandwich
Southampton
Stouffville
Springville
Spring Brook
South Finch
Scugog
Salina
Sahanatien
Savanne
Sharon
South River
Sprucedale
St. Patrick
Sault Ste. Marie
Schrieber
Sheguinandah
Sudbury
Sebringville
Saltford
Shanty Bay
St. Helens
St. Joachim Ruscom

Stirton
South Cayuga
Selkirk

Staples
Stromness
Springfield
Shelburne
Sunderland
Streetsville
Springfield
Sutton
St. Jacobs
St. Clements
Sonya
Singhampton
St. George
South End
Sandhill
St. Williams
Sparta

Toronto
Trenton
Trout Creek
Thornbury
Tara
Tottenham
Thamesville
Tilsonburg
Thorold

Tilbury Centre
Trent Bridge
Tweed
Thornhill
Thornton
Thessalon
Teston
Thorndale
Tiverton
Tuscarora
Tavistock
Thistleton

Uxbridge
Udora
Unionville
Uphill
Uptergrove

Verona
Victoria Road
Vellore
Vittoria

Whitby
Winchester
Webbwood
Waterloo
Wiarton
Wallaceburg
Wyoming

Windsor
Welland
Walkerton
Woodstock
Waubaushene
Watford
Waterford
Wingham
West Toronto Junction
Walkerville
Woodville
Williamsford
Waupoose
Wales
Wahanapital
White River
Whiteside
Waverley
Woodford
Winona
Waldemar
Wick
Weston
Wroxeter
Winterbourne
Wellesley
West Lorne
Williamstown
Wheately

York Mills

Morden
Malakoff
Medecine Hat
MacLeod
Manitou
Moose Jaw
Methven
Morris
Mianai
Minnedosa

Napinka
Neepawa

Oak Lake

Portage La Prairie

Pincher Creek
Pilot Mound
Poplar Point
Prince Albert
Plum Coulee

Qu Appelle

Regina
Rapid City
Rathwell
Roland
Rounthwaite

Selkirk
Stonewall

Souris
Solsgirth
Shoal Lakes
Strathclair
Stockton
Sintaluta

Virden

Winnipeg
Whitewood
Whitemouth
Wolseley
Westbourne
Wawanesa
Wapella

QUEBEC AND PRINCE EDWARD ISLAND.

Aylmer

Buckingham
Black Cape
Bedford

Charlottetown
Coaticooke
Cowansville
Cape Cove

East Sherbrooke

Farnham

Granby

Hull
Huntingdon

Little Cascapedia

Montreal
Magog

Quebec

Richmond
River Desert

Sherbrooke
Summerside
St. Flavie St.
St. Hyacinthe
St. Lamberts
St. Johns
Stanley Bridge
Stanbridge

Thurso

Valleyfield

Waterloo

MANITOBA AND NORTHWEST TERRITORIES.

Austin
Anthiacite
Alexander
Austin

Broadview
Brandon
Boissevain
Banff
Beulah
Birtle
Belmont

Canmore
Calgary
Cypress River
Carnman

Carberry
Cochrane
Cartwright

Deloraine
Douglas

Elkhorn
Edmonton
Emerson

Franklin
Fort Qu Appelle

Grenfell
Gleichen
Gainsboro

Glenboro
Gretna
Griswold

Holland

Indian Head
Innisfail

Killarney

Lethbridge

Moosomin
Maple Creek
Melita
McGregor

Ainsworth
Ashcroft

Chilliwack
Courtenay

Donald
Dog Creek

Enderby

Fort Simpson
Field
Fort Steele

Golden

BRITISH COLUMBIA.

Kamloops
Keithley Creek
Kaslo

Lulu Island
Lower Nicola
Lilloet

Mount Lehman
Mission City

Nanaimo
New Westminster
Nicola Lake

Okanagan Mission

Port Haney

Quesnelle

Revelstoke

Vernon
Vancouver
Victoria

Wharnock
Wellington

NOVA SCOTIA.

Antigonish
Annapolis
Amherst

Bayfield
Baddeck

Canning
Canso

Dartmouth
Digby

Glenwood

Halifax

Kentville

Lockeport

Merigonish
Middleton
Milford Station

New Glasgow
North Sydney

Pictou

Sydney
Springhill

Truro
Trenton

Windsor
Wolfville
Westville

Yarmouth

NEW BRUNSWICK.

Bathurst

Chatham
Campbelltown
Canterbury

Dalhousie

Frederickton

Glassville

Hampton

Moncton
Milltown

Newcastle
New Mills

St. Stephens
St. John
St. Andrews

Victoria Corners

Woodstock

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

OILS

Samuel Rogers & Co.
TORONTO

COWAN'S
HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.
Toronto, Canada.

DUNN'S BAKING POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.

WHOLESALE COMMISSION MERCHANTS.

Weekly price list. — Telephone 867.

Bananas, 75c. to $1.50; Serento Lemons, $3.25 to $4; Palermo Lemons, 300 and 360, $3.50; Maiora, 300 and 360, $4.50; Sweet Potatoes, $3 to $3 50; Cranberries, Cape Cod, $3 a box; Peanuts, green, 7½c.; Peanuts, roasted, 9c.; Evaporated apples, 7c.; Spanish onions, $1 per crate; Grapes, 1½ to 2½c.; Peaches, 50 to 75c.

Mail orders promptly attended to.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

THE

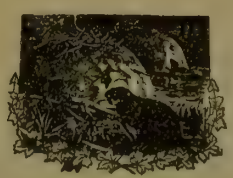
Winnipeg Produce and Commission Co. Ltd.

WINNIPEG, MANITOBA.

Are prepared to receive consignments

Fruit, Tomatoes, and all kinds Produce.

FISH HADDIE OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

SPANISH ONIONS

First Arrivals
Direct Importation

EXTRA JERSEY SWEET POTATOES

The Very Best.

CLEMES BROS., - TORONTO

VANCE & CO.

Wholesale Fruit Produce and Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.

63 Colborne St., Toronto

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 WEST MARKET STREET

Consignments Solicited. TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT

Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD SWEET SQUARE CUT SMOKED

Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark F Burnt in the Skin of Each piece.

F. W. FEARMAN

HAMILTON

ROBERT WILLIAM CLARK

BROKER and COMMISSION AGENT

VANCOUVER, B.C.

Correspondence Invited.
Consignments Solicited.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

Write Us For Prices

Breakfast Bacon
Shoulders Backs
Hams Pure Lard

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants 76, 78, 80 Front St. E., TORONTO

ESTABLISHED 1890.

JAMES E. PATMORE,

LONDON, ONTARIO.

EXPORTER OF

Hay, Oats, Oatmeal, Butter, Cheese, Eggs,

APPLES, ETC.,

AND

Produce Commission Merchant.

BUTTER, CHEESE AND EGGS

Handled to best advantage. Good storage. Also, Finest English Creamery Salt.

Prompt and personal attention to all favors. Correspondence solicited.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, October 4, 1894.

BUSINESS is a little more interesting than a week ago. The volume is, on the whole, larger, and a better tone generally prevails. Travelers' reports are more reassuring than they have been for some time. The interest is still chiefly centred in dried fruits. New season's currants are in some hands, and Sultana raisins are due here this week. The position in Valencia raisins continues to gather strength, and the demand is active. Strength is still the characteristic of the tea market, and demand is keeping up well, although it is probably not so keen as it was. Some advances have taken place in certain packs of canned tomatoes and corn, and the canned goods market generally is steady. Dark sugars are still scarce and wanted, but the demand for other kinds is small. Green Rio coffees are still—as before—scarce. Offerings in dried and evaporated apples are increasing in liberality, but demand is good, and evaporated are the only kind that can so far be said to be weak. In green fruit the chief interest lies in the fact that new fancy lemons are arriving. The fish trade is improving. Choice butter is dearer, and eggs are steady.

CANNED GOODS—As anticipated the Packers' Association have advanced the price of certain brands of tomatoes and corn 2½c. per dozen. The lines affected are A. C. Miller, Delhi, Boulter and Aylmer. The advance is in pursuance of a rule of the association which stipulates that when a packer has sold 30 to 50 per cent. of his pack his price must be advanced according to the discretion of the Selling Committee. And when each packer's output reaches the percentage at which the advance was in the first instance ordered he falls into line. The packers are doing a fair business in canned vegetables, particularly in corn. Wholesalers report tomatoes and corn quiet at 85 to 90c. Ordinary brands of peas at 80 to 85c. are quiet, but a fair enquiry is still heard for extra sifted at $1.45 to $1.50. Little or no attention is yet being paid to canned fruits. Peaches, $3 to $3 25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. Salmon is in fair demand and firm; $1.25 is the lowest quotation heard for good red fish, running 10c. higher, while "clover leaf" in flat tins is quoted at $1 55. The run of cohoe salmon on the Coast began last week and the canneries are now packing. The prices being asked for cohoes by the packers is about the same as the figure wholesalers paid for sockeye fish. This gives a pretty good idea of the strength of the market. There is not much demand for lobsters, evidently principally on account of the high prices. We quote $1.75 to $2.00 in tall tins and $2 25 to $2.75 for flat tins. Canned mackerel in first hands is higher and canned corned beef has been advanced by the packers.

COFFEES—There is a good enquiry for Rio coffees of the better grades, but they are unobtainable. In consequence of the scarcity of Rios, more than usual attention is still being given to other kinds of coffees. We quote green, in bags, as follows: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c. N.Y. Journal of Commerce says: "A great many of the trade appear to have reached a point where they no longer care to even talk about the market for Brazils. Buyers have manifested a position of very positive indifference again all this week, and placed business within such narrow circles as to prevent sufficient negotiation for testing values, and affairs drifted in a stupid form that was simply discouraging."

RICE—The demand has fallen off, except for fancy imported Japan, which is still selling well. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES—No further advances are announced in the primary markets, but prices are still firm On the local market demand for pickling spices keeps active. We quote: Pure black pepper, 12 to 14c; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS—The local market continues featureless. In New York walnuts are in fair demand and firm. We quote: Brazil nuts, 11 to 11½c lb.; Sicily shelled almonds, 25 to 26c. lb.; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR—That the heavy part of the sugar was nearing its close has been in evidence the past couple of weeks. At the moment it is particularly clear, the demand for granulated being limited. Dark yellows are the only kinds that are wanted, and they can scarcely be had. For the first time in several days a little is being offered this week, but this is not general with the refineries. Refiners' views regarding prices are still unchanged, a bid for 1,000 barrels at 1-16c. below the ruling figure not being entertained. The idea for granulated with wholesalers is 4⅜ to 4½c., while the lowest for yellow sugar is 3½c.

SYRUPS—There is scarcely anything doing, and there is still a scarcity with refineries. We quote: Dark, 25c; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES—A little more business has developed in this line. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS—Demand on the local market continues good, particularly for low and medium grade Congous and Young Hysons. Japans are also still active. Indian and Ceylon teas are receiving moderate attention. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 33 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c. Good prices are understood to have been realized for shipments to arrive from London. Packlings are getting scarce, and are likely to go higher in price. Pekoes are much higher. Nothing in the way of nice orange pekoes under 10½d. in London, and pekoes at 9 to 9½d.

DRIED FRUITS—The Valencia raisin market, according to cable advices, continues to gather strength on good sound fruit, which is gradually getting scarcer in the primary markets. Mail advices received by Warren Bros. & Boomer estimate that 20 per cent. of the crop is entirely lost, and that 35 per cent. is more or less damaged by rain. New season's Valencia raisins are arriving regularly on the local market, and demand is good, especially for future delivery at 5c. for off-stalk, 6½c. for fine off-stalk, and 7½c. for Ondara layers. For immediate delivery off-stalk is quoted at 6c. Early shipments of new season's Sultana raisins are arriving this week, and they are quoted at 6c. The position in currants continues strong. A few houses have received shipments of new season's Patras currants, which are being sold at 5c in half-barrels. Shipments of barrels and cases are also being received. Advices from Barff & Co. state that considering the comparatively small quantity of prime fruit no decline is anticipated, as the fruit is sure to meet with a good reception in the foreign markets. Quotations for all fruit are unchanged, being as follows: Provincials, 3½ to 4c. in brls, half brls., 3⅝ to 4⅛c.; Filiatras, 4 to 4¼c. in brls, and 4½ to 5c. in half brls.; Patras, 5 to 5½c. in brls., 5¼ to 5¾c. in half brls., 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases. Prunes are quiet and unchanged. We quote: "A," 9c; "B," 7 to 7½c.; "U," 5¼ to 5½c.; bags, 3¾c.; casks, 4½ to 5c Shipments of new season's French prunes have arrived on this market during the week, and the price for the few that have been wanted has ruled at 7 to 9c. It will probably be at least two weeks before shipments of new season's figs arrive on the market.

BUTTER AND CHEESE—The scarcity noted for some weeks past in choice dairy butter is more pronounced than ever. Buyers who have been through the country lately aver that there is not more than 5 per cent. of choice butter in the stocks that are being held; and we hear of actual experiments where only about 6 per cent. of choice was obtained. For this reason transactions in round lots are nil, wholesalers being afraid to purchase. In consequence of the scarcity, the price of choice dairy tub butter is about 1c. higher. Low grades continue to accumulate. Good dairy butter should be coming in more freely shortly. Some of the cheese factories have closed down and there is now a good supply of grass. Creamery tub butter is still in brisk demand, on account of the scarcity of the dairy-made article. There is some creamery tub on

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

For DOWNRIGHT

"Standout" Value in Cup

"SALADA" IS SIMPLY Incomparable

If we have not already an Agent in your town drop us a card, we will supply all information and samples.

P. C. LARKIN & CO.

25 Front St. East. TORONTO.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PICTON, ONT.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

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JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

WHY IT . . . SELLS

EVERYBODY LIKES IT

A CUP OF COFFEE

Exclusively Delicious . .

You Will Want No Other

TODHUNTER, MITCHELL & CO. - TORONTO

"FLETCHER" WICK

See that any wick you buy bears the above trade mark in red ink on every package.

It is the best wick in the market and as cheap as poorer makes.

GOWANS, KENT & CO.

TORONTO

the market selling as low as 20c., but it is early make. Creamery pound prints, on the other hand, are for some reason a little easier, the prices having a wider range. We quote jobbing prices as follows: Dairy—Choice tubs, 18 to 19c.; straight store, 15 to 16c.; crocks, 20c.; low grades, 12 to 13c.; pound rolls, 21 to 22c. Creamery—Tubs, 20 to 22c.; pound prints, 24 to 26c. Cheese market is slow, with factories holding for higher prices. We quote wholesale price for August and September makes at 11c.

PROVISIONS AND DRESSED HOGS—The provision market continues active, and we hear of carloads of mixed meats moving. Long clear bacon and hams are part cularly in demand. There are a good many dressed hogs coming in and all are taken around $6.25. Bacon—Long clear, 8½c. for carload lots and 8¾ to 9c. for small lots; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c. Hams—Large, 22 lbs. and over, 11c.; medium, 15 to 20 lbs, 12½c.; small hams, 13c.; pickled, 11 to 11½c. Lard—Pure Canadian, tierces, 9¼c.; tubs, 9¾c.; pails, 10c. Barrel pork—Canadian heavy mess, $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15 50.

GREEN FRUIT—Oranges are practically all cleaned out. Lemons are in fair demand; Floridas are arriving this week. Peaches of the late variety kinds are still coming in, and all are being taken. Grapes are in brisk demand at higher prices. Pears are in fair demand and easier. Tomatoes are slow and easier. Apples are easier on account of liberal deliveries. Sweet potatoes are in good demand. We quote: Lemons, Moores and Rodis, $5, Floridas, $4 to $4.50. Bananas, $1 to $2. Cucumbers, 20 to 25c. per basket. Tomatoes, 20 to 30c. per basket. Peaches, 50c. to $1 per basket. Pears, 40 to 50c. per basket. Apples, $1 to $2 per brl. and 10 to 20c. per basket. Grapes, 1½ to 2½c. per lb. Sweet potatoes, Jerseys, $3.25 to $3.75 per brl. Crab apples, 25 to 40c. per basket. Quinces, 40 to 50c. per basket.

COUNTRY PRODUCE—Beans are quiet and firm at $1.40 to $1.50 for hand-picked. Evaporated Apples—Offerings are still more liberal with prices weak Factories' views are as a rule around 7½ to 8c. f.o.b., and jobbers are selling at 8½ to 9c. Dried apples—Stocks are coming forward freely, but the local demand is good, and this keeps prices steady. We hear of transactions at 5½c. delivered here. Jobbers are getting 6½c. Eggs—Supply is more liberal than a week ago. The local demand is good, and a good many are going to the States from country points. Prices are in consequence steady. Strictly new laid are quoted at 16c.; first at 14 to15c., and seconds at 12 to 13c. Potatoes—Market has been very dull, although some signs of an improvement are to be noted during the last few days. Carload lots are down to 50c. on track, and 40c. f.o b., outside; small lots out of store, 55c. Onions—Spanish are in fair demand at 95c. to $1 per crate, and Valencias at $3 to $3 25 per case. Yellow Danver onions are a little easier on account of liberal offerings, 1c. per lb. now being quoted. Hops—Sales of new are reported at 10c., and old are quoted at 4½ to 6c.

FISH AND OYSTERS—Trade in fish is more satisfactory. For finnan haddies a rapidly increasing trade is reported. White fish continue scarce and large size salmon trout plentiful. Lake Erie herring are still unobtainable. We quote: Salmon trout, 6 to 6½c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.: Labrador herring, $2.50 per half keg; ditto, split, $ 3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c per lb.; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35. Oysters, $1.35 to $1.40 per gallon.

SEEDS—The market for alsike is fully 50c. per bushel lower in order to meet the views of the foreign buyers. We quote, f.o.b. points of shipment: Alsike, $4 to $5.80; timothy, $1.50 to $2.25; red clover, nominally $5.25 per bushel.

SALT—Trade has been good the past week, largely on account of the fact that the winter pork packers have resumed operations. We quote: Barrels, 90 to 95c.; coarse sacks, 58c.; fine sacks, 60c., dairy, $1.50; rock, $10.

MARKET NOTES.

Clemes Bros. are importing direct a carload of Florida oranges this week.

Warren Bros. & Boomer have just got in a shipment of Venezula cocoanuts.

F. A. Gonne, of Chatham, had a fine exhibit of "Salada" at the fair in his town.

D. Robertson, of Southampton, has been appointed agent for "Salada" for his town.

G. C. Allworth & Co., manufacturers of condensed milk and evaporated cream, Aylmer, Ont., have recently made some changes in their agents. The firm is now represented in Halifax by Ephraim Erb & Co., in Winnipeg by Alex. Harvey, and in Montreal by J. L. Watt & Scott.

D. Gunn, Flavelle & Co. are offering special lines in fresh pork sausages and bolognas.

Smith & Keighley have to hand their first shipment of new season's Sultana raisins.

Another shipment of extra fancy Jersey sweet pota'oes is to hand with Clemes Bros.

Samp'es of another shipment of Young Hyson tea are to hand with Perkins, Ince & Co.

John Taylor & Co. report that their output of Eclipse soap has increased enormously since the Exhibition.

Eby, Blain & Co. have to hand another shipment of Orient tea in ½lb. and 1lb. packages and 5lb. caddies.

Davidson & Hay on Tuesday received a shipment of 600 packages of Japan tea, embracing several grades.

T. A. Lytle & Co. have had more repeat orders for their pure pickling vinegar this season than in any previous one.

A carload of West Indian molasses, in barrels and half-barrels, has been received this week by Davidson & Hay.

T. Kinnear & Co. have received a shipment of new season's currants in barrels, half-barrels and cases; also Redpath's "brown" syrup.

Eby, Blain & Co. are offering Labrador herring in barrels and half-barrels; also Munn's boned and skinned codfish in 100lb. cases.

The Pure Gold Manufacturing Co. are shipping large lots of tomato catsup to Manitoba, British Columbia and the Maritime Provinces.

D. Gunn, Flavelle & Co. have commenced packing, and are busy, the supply of dressed hogs having being liberal during the past few days.

A shipment of 100 cases of Bensdorp's cocoa has just been received by Eby, Blain & Co., and another 100 cases are due to arrive November 1st.

Aikenhead & Sloan are offering No. 1 Labrador herring at $2.50, and No. 1 splits at $3, and newly smoked Digby herrings in five bundle boxes at 15c.

Sloan & Crowther received their first shipment of "Clover Leaf" brand canned salmon on Monday. They are the only handlers of this brand on the Toronto market this season.

"Go'den Age Soap Powder" is the name of a new article that the Pure Gold Manufacturing Co. has placed on the market within the last few days, and large sales have already been made.

Davidson & Hay have to hand their first shipment of new season's French prunes in cases, put up in four different grades. They have also in stock a shipment of new season's Patras currants in half-barrels.

The potato crop in Ontario, which a few weeks ago was thought to be rather slim, has, owing to the recent rains helping the late varieties, turned out much better than was expected both in quality and quantity.

Those having any choice winter apples are invited to write White & Co., Toronto, stating price and varieties. See White & Co.'s weekly price list in another column. The firm also invites parties having butter, eggs, apples or onions, to write or consign to it.

MONTREAL MARKETS.

MONTREAL, October 4th, 1894.

GROCERIES.

THE grocery market has been characterized by a great deal of activity during the week, the strong disposition of values on many of the leading staples, no doubt, inducing buyers to take hold with a fair degree of freedom. The result has been a satisfactory week for the jobbing houses. The most active lines have been tea, low grade yellow sugars, new crop dried raisins and currants to arrive, and canned goods. Values on all these are firm. In sugars no yellow can now be had under 3⅜c., while in dried raisins jobbers have been asking ¼c. advance. In teas the scarcity of low grade Japans continues a leading feature, while in canned goods corn and tomatoes are firm with a higher disposition and the same tendency characterizes B. C. canned salmon with the result of improving values on held stocks of old on spot.

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

If you want FIRST CLASS POTATOES in car lots, write or wire us for prices, F. O. B. or delivered.

WM. HANNAH & CO.

78 Colborne St., Toronto.

Commission Merchants.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants, **TORONTO**

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

We Have Moved

Owing to increased business, we have been obliged to remove to larger and better premises, at No. 1 Jarvis Street. Our improved machinery and increased accommodation now enables us to fill all orders—large or small—on the shortest notice, and we will always supply the purest and best goods at closest price. We continue to manufacture **Barton's Baking Powder.**

G. F. Marter & Son

SUCCESSORS TO BARTON, SON & CO.

Phœnix Coffee and Spice Mills
Cor. Jarvis and Esplanade

. . . TORONTO

MONTREAL MARKETS—Continued

SUGAR—The leading feature in the sugar market locally is the activity and firmness in low grade yellows, and both refineries are refu ing orders for any grades below the value of 4⅜c., being sold completely out of them. Jobbers' stocks also are small and the result is that from sheer force of necessity demand has increased for higher priced sugars, giving the market generally a very firm tone. The demand for granulated has also ruled fairly active with good free movement, both from first and second hands, at steady prices. The tactics of the Sugar Trust in New York are attracting some attention here, but whether its manipulation of the New York market will have any radical effect on the market in Canada is at best problematical. We quote spot prices at the refineries 4¼ to 4⅜c. for granulated and 3⅜ to 3⅝c. for yellows with positively nothing lower than the inside price.

SYRUPS—There has been no special change in the syrup market. A fairly good demand has been experienced, and as stocks in first hands, as previously noted in these columns, continue light, values are held firm. Sales have taken place freely at the refineries at 2 to 2⅛c. for bright and 1¼ to 1½c. per lb. for dark domestic syrups. The supply of American offering is light, and prices on it are more or less nominal at 17½ to 23c., as to grade.

MOLASSES—There is only a moderate demand to note for molasses, and business is confined mainly to jobbing sales. During the past eight or ten days only a few wholesale lots have changed hands, the basis on which they took place showing no change. We quote round lots ex store 27½c., car lots 29c., and single puncheons 30c.

TEA—The activity in teas that we have recently noted continues, and a good volume of trade has been put through since our last report. No special change is to note in the tendency of values, but they are firmly maintained, and advices from primary centres are as stiff as ever, late cables from Japan reporting that supplies are small and prices advancing. The demand is still principally directed to Japans, round lots of which have changed hands at 14 to 17c. for medium grades. In black teas some fair-sized lots of Ceylons and Indians have left first hands at 13 to 16c. In low grade Japans prices are nominal, as there are only a few lots available. We quote Japans as follows: Low grades, 11 to 13c; medium, 14 to 17c.; fine, 18½ to 23c.; choice, 24 to 31c.

COFFEE—The coffee market is without special change, but values are well maintained on the whole. The only large business has been in some good sized lots of Maracaibo at quotations. Demand for other goods, however, is of a steady character. We quote: Maracaibo, 18¾ to 21c.; Rio, 19 to 21c; Java, 24 to 30c., and Mocha, 23½ to 29c.

SPICES—The spice market has been fairly active since our last during the few cold days that have intervened, and prices rule steady to firm. Cloves are strong in tone, and sales of Amboina have been made at full figures. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 8 to 12c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS—The firmer tendency noted in dried fruit last week is well maintained, and a good fair business has been transacted. The actual volume of trade, however, in a wholesale way has not been so large, as jobbers having provided themselves p etty well ahead are now disposed to hold off until after the arrival of the first direct steamer. There is nothing to add to the tenor of advices from primary centres to which we have referred before. It is felt, however, that the damage to the growing crop of raisins will lead to offers of large quantities of inferior fruit, and this fact also has its influence in making buyers proceed cautiously. To arrive by the first steamer raisins have been selling from the jobbing houses at rather firmer prices, and we quote a higher range in consequence as follows: Ordinary off stalk, 4½ to 4¾c.; fine off-stalk, 4¾ to 5c.; selected, 5½ to 5¾c.; layers, 6 to 6¼c. In currants values are also firm, and a fair volume of trade has been transacted at steady prices, viz., 3¼c. in barrels, 3⅜c in half-barrels, and 3¾ to 4¾c. in cases, as to quality to arrive ex Dracona. Some moderate sized lots of old prunes have been offering this week at 4½ to 6¼c., as to quality. There are no definite advices yet with regard to new crop. Several of the importing houses have consignments of figs on the way, but no definite particulars are yet to hand regarding them as they are to far off. They cannot be laid down, however, allowing for the increased duty on the higher goods much under a range of 10 to 13c. as to quality.

RICE—There has been a fairly active business in rice at steady prices. No special feature is to report. We quote: Standard, $3.45 to $3.70; Japan, $3.95 to $4.25, and Patras, $4.25 to $4.75.

CANNED GOODS—There has been no important change in the ruling conditions of the canned goods market. Canned vegetables, as we have already noted, are firm on some of the staple lines, notably corn and tomatoes. An order for a 1,000-case lot of the former was accepted at 85 to 87c., but an offer of 85c. was refused for a good-sized lot of a leading brand of the latter. Demand from second hands is not specially active. In canned fish salmon continues to be the strong line, and it is doubtful if any held goods could be had this week for less than $1.25, as the very firm feeling regarding new pack salmon has stiffened up holders' ideas. We quote: Lobsters, $6 to $8 per case; sardines, $8.50 to $9.50; salmon, $1.25 to $1.35 per doz.; tomatoes, 95c. per doz; peaches, $2 to $2.10 per doz; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1.86 to $1.90 per doz. 1-lb. tins, and $3.10 to $3.15 per doz. 2-lb tins; roast mutton, $2 05 to $2.10 per doz., 1-lb tins, and $3.35 to $3.40 per doz., 2 lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins.

FISH—Owing to the large arrivals of North Shore and Cape Breton herrings during the past week, which amounted to 1,000 barrels, by schooner and train, the market has been weak and prices have declined 50 to 75c. per barrel, sales of round lots of North Shore herring having been made at $4.50 and Cape Breton at $5 55, and in a jobbing way at $4.75 for the former and $5 50 for the latter The arrivals of green cod have also been larger, and as the demand is limited the market is weak, and prices are 50c lower at $4.50 to $5 for No. 1. Fresh haddock are scarce, owing to the recent stormy weather which has prevailed in Halifax, and some dealers have not been able to get their orders filled; consequently prices are firm at 4 to 4½., and cod at 4c. Bloaters, 60 in a box, are selling at $1 20 to $1 25 per box.

CANNED GOODS—In this line business has been quiet. Tomatoes in a jobbing way are 5c. higher at 85 to 90c., but some sales of 500-case lots have been made from canners at 77½c

GREEN FRUIT.

APPLES—The receipts of fall apples have been very large of late, and as the demand for them has only been limited there is a glut of stock on the market at present; consequently prices are very irregular as dealers state buyers can secure stock pretty much at their own figures. The general feeling is weak and the impression is that values for good winter fruit will go still lower. Private cable advices from Liverpool to-day were steady with no change in prices to note. We quote: Fancy snows at $2.50; St. Lawrences at $2.25; fameuese at $1.50 to $3, and fall stock at $1.25 to $1.60 per barrel. The next car of California fruit will arrive here on Thursday, consigned to Messrs. John Barry & Son, who will dispose of it by auction at the Montreal Fruit Auction Company's rooms.

ORANGES—The principle supplies here are Jamaica fruit which are selling fairly well at $5.25 to $5.50. A few Rodis yet remain and are held for $4.50 per case.

LEMONS—There is a fair demand for lemons at steady prices. Common fruit are selling at $1.50 to $2, and good to fancy, $2.50 to $3.50 per box, as to grade.

GRAPES—No fresh supplies of new Almeria grapes are to note. The lot we referred to last week has been almost all turned over at $5 to $5.25. Niagaras are selling steadily at 2½c., and Concords at 2 to 2¼c., while Rogers are moving at 2½c.

CRANBERRIES—These are not a plentiful article, and prices are firmly held in consequence at $10 to $10 50 per brl.

SPANISH ONIONS—New Spanish onions are selling well at a rather higher range, viz., 90c. to $1 per crate as to quality.

COUNTRY PRODUCE.

EGGS—Demand for eggs is well maintained, and prices have advanced ½ to 1c. since our last report, and a large volume of business is doing. We quote 12½ to 13c. for round lots and 13 to 13½c. for smaller quantities.

GAME—The demand for partridges is good, and all the offerings so far received have been taken at 50c. for No. 1 and 30c. for No. 2 per brace.

ONIONS—Receipts of onions have been liberal, but they have met a fair enquiry, and prices, though rather lower than last quoted, are steady at $1.50 to $1.75 in round lots and $1.75 to $2 in smaller quantities.

SWEET POTATOES—Receipts of these have been fair and they are selling fairly well at $2.75 to $3 per brl.

POTATOES—Receipts of these have been large, but the quality is not very choice. Prices are rather firmer on the whole for good stock, and we quote 50 to 60c. per bag.

BEANS—Only a small business is doing at $1.20 to $1.45 for fair to choice stock.

HONEY—Demand is quiet at 7 to 7½c. for extracted and 11 to 14c. for new comb stock.

HOPS—Sales of new early varieties have been made at 9 to 10c., but this is no fair critereon of the actual position of the market.

(Continued on page 82.)

Established 1850

Along with the Endless Variety of "Low Priced" and "HIGH GRADE" stock of

China, Crockery, Glassware, Lamp Goods, and Plated Ware.

We carry a good assortment of Low Price

Table Cutlery

From the most Celebrated English Cutlers. It will pay you to inspect our samples and prices.

JAMES. A. SKINNER & CO.

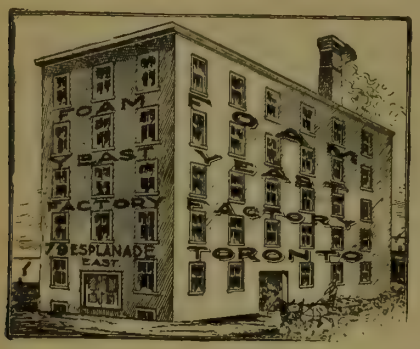
Toronto, Ont. Vancouver, B. C.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.



FOAM YEAST

A NEW DISCOVERY. TRY IT.

Put up in attractive tin boxes with hinged lid, keeping the yeast dry and in good condition 3 or 4 months longer than in wood.
36 packages to a box, price $1.00.
A sample box sent to any address.
Acknowledged by all who have tried it, THE BEST.

FOAM YEAST CO.
79 Esplanade St. E., - - - Toronto.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

"EXCELLENCE" "The secret of our success."

INDIVIDUAL	SMALL	MEDIUM	LARGE
Packed as desired	2 Doz. in Case	1 Doz. in Case	1 Doz. in Case
$1.00 Per Doz.	$2.40 Per Doz.	$4.50 Per Doz.	$9.00 Per Doz.

A. F. MacLAREN & CO.,
51 Colborne St., Toronto.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W.,
TORONTO.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

FLOUR AND FEED

FLOUR has been quiet, and a little improvement is reported in cereals. Oats, in the retail business, have been moving fairly well. Hay and straw are quiet. Collections are reported poor. A good demand is being experienced for bran, shorts and screenings.

THE MARKETS.

TORONTO.

FLOUR—Business is quiet. No change is reported in prices. We quote as follows: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3.15; straight roller, $2.80 to $2.90.

WHEAT—The market is reported steadier. Red wheat is quoted at 53c. and white at 54c. per bush.

HAY—Business quiet, and the prices quoted are $7.50 to $9. Car lots of baled, $7.50 to $9 per ton.

BARLEY—The market has been dull. That which has changed hands through the week has been quoted at from 42 to 44c. per bushel.

OATS—Business is quiet. Sales during the latter end of the week are reported at from 30 to 30½c. per bushel.

BRAN—The demand is still greater than city mills are able to supply. Good bran is selling at $13 to $14 per ton.

SHORTS—A good business is reported. Mills are offering at $16 to $16.50 per ton.

SCREENINGS—The lack of good screenings and the increased demand has caused an advance in price, and they are now quoted at from $13 to $13.50 per ton.

MONTREAL.

Considerable enquiry from abroad for flour, and several sales have been made, including one of 3,000 sacks by the Lake of the Woods Milling Co. The demand from local and country buyers was good for car lots, and a fairly active business was done in this way at steady prices. Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.45 to $3.55; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers, $3.20 to $3.30; Manitoba strong bakers', best brands, $3.30 to $3.35.

The demand for feed was good, and the market rules active and firm. Bran, $16 to $16.50; shorts, $18; mouillie, $22 to $24.

A fair jobbing trade was done in oatmeal at unchanged prices. Standard, brls., $4; granulated, brls., $4.05 to $4.10; rolled oats, brls., $4,05 to $4.10; pot barley, brls., $3 40; split peas, brls.,$3.40.

ST. JOHN, N.B.

In flour the feeling is unsatisfactory, prices ranging very low except in feed flour, of which enough cannot be got, the almost entire demand for cornmeal having been turned to a demand for feed flour. Demand for cornmeal is light. Oatmeal is easy. Middlings are in good supply. Beans continue firm, but advance slowly. Timothy seed is higher. Oats are firm, and an advance would not be a surprise. Hay easy. We quote: Manitoba, $4.20 to $4.25; best Ontario, $3.40 to $3.55; medium, $3.25 to $3.35; oatmeal, $4.20 to $4.30; cornmeal, $3.10 to $3.15; middlings, on track, $22 to $23; beans, $18 to $19; cottonseed meal, 30c; N.B. oats, 37 to 38c.; P.E.I., 41 to 42c; Ontario, 38 to 40c., all on track; beans, hand-picked, $1.65 to $1.70; prime, $1.55 to $1.60; split peas, $3.65 to $3.85; pot barley, $3.85 to $4; round peas, $3.65 to $3.75; hay, on track, $10,50 to $11; timothy seed, American, $3.10 to $3.25; red clover, 11½ to 12c.; alsike, 13½ to 15c.

BISCUITS
CANDY
WM. PATERSON & SON
PICKLES
BRANTFORD
ONT.
JAMS

(Concluded from page 79.)

PROVISIONS—A fair amount of business is transacted in provisions, and the market is moderately active and firm. Canadian short cut, heavy, $21 to $22 ; Canadian short cut, light, $19 to $20 : hams, city cured, per lb., 10 to 13c , lard, Canadian, in pails, 9½ to 10c. ; bacon, per lb., 10 to 12c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER—The butter market is fairly steady. Last Saturday the first scramble for September creamery set in, some pretty full figures being paid, as high as 20½c. in the country being quoted. It would be unwise, however, to accept these transactions as the basis at which business in a general way is possible on spot. Finest fall made creamery, 20¼ to 20½c.; earlier makes, 18½ to 19½c.; finest Townships, 16 to 17c ; finest Western dairy, 15½ to 17c.

CHEESE—There is no great change in the cheese market, and the business that is put through is generally on a steady basis. On the street there is not much doing, but at the wharf on Monday 5,000 boxes were offered, and they were sold at 10¼ to 10⅜c. This is about steady as compared with last week's prices. Shippers did not speak of much encouragement, while the public came on Monday at a decline of 6d. to 50s. 6d. It is now within one shilling of where it stood at the same time last year, viz., 49s. 6d. Reports generally regarding the fall make now in progress state that it is good. Finest Ontario Fall made, 10⅜ to 10¾c.; finest Ontario Augusts, 10½c.; finest Townships, 10⅜c.; finest Eastern, 10¼ to 10⅜c.; cable, 50s. 6d.

ASHES—There is no change, the market being quiet and prices firmer under light offerings. We quote : First, $4.25 to $4.30; seconds, $3.85 to $3 90, and Pearls $8 per 100 lbs.

MONTREAL TRADE NOTES.

Gillespie & Co.'s cables from Denia do not note any further change in the raisin market, but state that the firm tone is fully maintained.

Advices to canners' agents here hold that the crop of tomatoes and corn in Ontario is only half what it was last year, and that the pack of it will be so much lighter in consequence.

"If the Trust closes down as it threatens to do in New York," said a sugar broker, "the Canadian market may feel the influence of an American demand."

Both the refineries here report that they are practically sold completely out of any yellow sugars under 3⅜c., which is their best figure now.

Latest advices to J. Alex .Gordon & Co. state that teas are scarce and advancing in Japan.

Stewart Munn & Co received the first cargo of Newfoundland shore herring last Saturday consisting of 600 brls. They are selling it in wholesale lots at $4.50. The quality is much better than last year.

Laporte, Martin & Co. have received this week some choice consignments of leading brands new crop Valencia raisins. They request their patrons to inspect them.

There are only two firms who have any prunes on this market at present—Lightbound, Ralston & Co. and Geo. Childs & Co.

Caverhill, Hughes & Co. received invoices this week of full lines of all leading brands of new crop currants and raisins, which they now have on the way ex Dracona.

Some good round orders for Batcher's well-known peels have been booked during the week by Rose & Laflamme for Toronto account.

W. R. Wonham & Sons have booked some very large orders in Toronto and Hamilton during the week for Marshall's Scotch salt herrings as well as quite a number on local account.

NEW BRUNSWICK MARKETS.

THE OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., October 4, 1894.

BUSINESS is not as active as it should be at this time of year. Markets are easier, and wholesale houses are not buying largely. Collections outside the city are better than those inside. In flour the feeling appears rather easier, except feed flour, which cannot be supplied in quantities large enough to meet the demand. The demand for cornmeal is light ; mills here are practically closed down. Valencia raisins are being offered from New York spot goods, but by the time this report is being read, our own direct importations will be to hand at a very much lower price than we can get via New York. The quantity of flour arriving via Boston is on the increase, but, except for the lower rate of freight these shipments are not so satisfactory.

SPICE—As reported last week, markets are firm. Nutmegs, mace, pepper and cloves are all higher when bought on importers' account. Prices remain firm at quotations : Cream of tartar, brls., 17½ to 18½c.; boxes, 20 to 25c.; nutmegs, 60 to 90c.; cassia, 18 to 20c.; cloves, whole, 15 to 20c.; ground. 20 to 25c.; ginger, 18 to 22c.; pepper, 12 to 16c.; bicarb. soda, $2.30 to $2.38 ; sal. soda, 1 to 1½c.

SALT—The stock, which has been light, has been replenished this week, some three cargoes, amounting to about 15,000 sacks, having been discharged, prices from ship side to the trade in wholesale quantities being about 43c. for coarse and 80c. for fine, factory filled. Demand is good, merchants being again able to ship to American ports, if salt is for use of fishermen in their business. Coarse, ex store, 50 to 52c ; factory filled, $1 to $1.10 ; American wood boxes, 20 lb., 20c., 10 lb., 12c.; Canadian, brls., 5-lb. bags, $3.25 ; 10-lb. bags, $3.10.

CANNED GOODS—Some Canadian factories, which are represented here, and which are not in the association, are holding prices rather above the association price, so that these brokers find it impossible to make sale. The new goods will open at about as follows : Tomatoes, $1.05 to $1.10 ; corn and peas, 95 to $1. Corn and tomatoes are at present scarce. Salmon are higher, and a further advance is expected. Some brands of tomatoes and peas were advanced on the 1st inst. We quote : Corn, 95c.; peas, 95c.; tomatoes, $1 ; corned beef, 1 lb. tins, $1.75 ; 2-lb. tins, $2.75 ; oysters, 1's, $1.30 ; 2's, $2.25 ; salmon, $1.30 to $1.35 ; lobsters, $1.75 to $2.

DRIED FRUIT AND NUTS—New Valencia raisins are now here, both direct and via New York. Quality of fruit is good. Prices are firm, and orders cannot be repeated at former prices. Efforts are being made to sell new California loose muscatels, but the price is against them. Malaga, dried, have not yet been quoted. Sultana raisins, 7 to 7½c.; London layers, $2 to $2.10 ; loose muscatels, 6½ to 6¾c.; prunes, 5½ to 6c.; currants, 3½ to 4c., brls.; cases, 4 to 5c.; evaporated apples, new, 10 to 10½c.; figs, 10 to 12c.; onions, Canadian, $2.50 to $2.75 ; new Valencia, off stock, 5c.; layers, 6c. Dried apples are somewhat in demand, but none are yet in the market.

GREEN FRUIT—Except for Gravenstein apples there is little or no demand, and even they feel the influence of the large auction sales daily held. When winter fruit comes and the present over stock of soft gets out of the market a better feeling is expected. Ontario grapes are to hand in large quantities, and are low. Plums are not in as large supply, but there are enough for demand. Apples it is hard to put a price on. No. 1 Gravensteins sell as high as $2.50 to $2.75, but quantities of other grades can be bought from $1 up. Plums, 35 to 50c.; peaches, per basket, $1.75 to $2 ; lemons, $4.50 to $5.50 ; Messina oranges, $5.50 ; bananas, $1 50 to $2 ; grapes, 45 to 60c. per basket ; Bartlett pears, $7 to $7.50 ; sweet potatoes, $4 to $4.50 ; Jamaica oranges, $6 to $7 per brl.; per box, $4.

DAIRY PRODUCTS—Cheese continues in good demand at firm prices. Little later makes than July's have yet gone into consumption, buyers not being willing to pay prices asked for them. Eggs are in very light demand, quality being but fair. Butter is in demand at firm figures, though for creamery since advance of price it is not as great as it was. Cheese, 10½ to 11c.; creamery butter, 23 to 25c.; eggs, 11 to 12c.

MOLASSES—Very firm at quotations of last week. Stocks not large ; good demand. Barbadoes, 27 to 28c ; fancy Port Rico, 43c.; choice, 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.; syrup, 35c.

SUGAR—Is rather easier, with light demand, and prices as last week. Granulated, $4.30 to $4.75 ; white extra C, 3⅞ to 4c.; bright yellow, 3¾ to 3⅞c.; yellow, 3½ to 3⅝c.; dark yellow, 3⅜ to 3½c.; Barbadoes, 3½ to 3¾c.

FISH—Prices are rather easier, large cod being a little off. Arrivals of dried have been large, 200 barrels Shelburne are to hand. Fresh fish are not moving in as large quantities as last week. We quote : Large codfish, $4.10 to $4.25 ; medium codfish, $4 to $4.10 ; small, $3.25 to $3.35 ; haddock, $1.75 ; pollock, $1.70 to $1.75 ; shad, $5 to $5.50 ; bay herring, half-brls., $1.35 to $1.45 ; kippling, $1.75 ; wolves, $2 to $2 25 ; cans, brls., $5.25 ; golden finnan haddies, $1.40 to $1.50 ; medium smoked herring, 9 to 10c.; lengthwise, 8 to 9c.

PROVISIONS—Demand is beginning to be felt, though little is yet being done. Smoked meat will soon again be a feature. P.E.I. mess is higher ; the rest remains unchanged, though feeling is not as firm as it was. Clear mess, $21 to $21.50 ; P.E.I. mess, $17.50 to

$18; prime mess, $13.50 to $14.50; plate beef, $13 50 to $14; extra plate, $13.75 to $14.25; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 10¼ to 18¾c.

ST. JOHN TRADE NOTES.

There is talk of the Grand Manan men shipping their fish direct to the West Indies.

In future Tuckett's Mahogany chewing tobacco will be sold in 8's rather than 7's, also in 12's.

Large shipments of lambs are reported from Woodstock. One man shipped four cars one week and five the next.

F. S. Simms, the well-known brush and broom manufacturer, is just home from the west, where he bought some 17 cars corn.

Speculation is ripe in Nova Scotia over apples, one firm near Wolfville having bought, it is said, $100,000 worth.

Two new brands of soap have made their appearance here, Richards' Pine and Telephone, the first selling at $5 per box, the other at $4.

Jardine & Co., agents for The Ireland National Food Co., report increasing demand.

F. H. Estabrooks landed this week 150 sacks finest selected Venezula cocoanuts, which he is prepared to sell right.

Some 2,500 barrels flour have lately been landed here via Boston. Though this way is cheaper, it is not as satisfactory as all rail. Your correspondent talking to a large biscuit house here was told that they would not again import in that way, as barrels were not fit for refilling. There are also frequent delays.

A new bedding for horses is now in this market called Peat Moss. It is put up in St. George, N.B., in bales of about 175 lbs., and sells at $15 per ton.

Fairbank's Gold Dust paking powder has made its appearance here. It sells at $4 75 per case, and can be got from C. & E. Macmichael.

The demand for boneless codfish is on the increase. It is reported that there is nothing better than the brands bearing the name of John Sealy.

Another new article of merit in the market is Paterson & Son's Worcestershire Sauce. In this both price and quality are such as suit. C. & E. Macmichael are again to the fore.

Maconachie's pickles, although only in this market for a short time, are rapidly coming to the front. J. Hunter White is the agent.

Merchants here are pleased again to be able to ship salt to American ports after a few days' suspense, salt for fish being free as before. Our merchants regularly have cargoes coming that way.

Somewhat of a disappointed feeling is the outcome of a better understanding of the tariff arrangements with the Spanish West Indies, it now being understood that only codfish is free while our ports are more interested, and very largely interested, in other grades, such as hake haddock and smoked fish. It is expected the Government will at once take steps towards the effecting of better concessions from a Canadian point of view.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, **TORONTO**

CURRENT MARKET QUOTATIONS

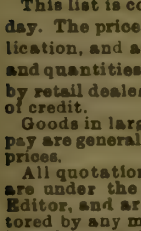
TORONTO, Oct. 4 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



	per doz
PURE GOLD.	
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

BALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (91b. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50

Reckitt's Black Lead, per box. 1 15
Each box contains either 1 gro., 1 oz., ½ gro, 2 oz., or ½ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL.

sp

YOU ARE ALWAYS LOOKING FOR SOMETHING NEW.

HERE IT IS!

THE GROCER'S FRUIT IMPROVER

The only machine that will clean and polish new Currants, Raisins or Prunes as rapidly as old ones. It pleases the Housekeeper and wins trade Buy no other! If our travellers don't reach you in time, write direct. Any Boy can operate it.

PRICE, $16.00.

Manufactured and Sold only by

BEAMER & RYAN
Brampton, Ont.

Prices Current Continued—

"Standard," select, 8, 4 strings.		2 90
Do. do. 7, 4 strings.		2 7[illegible]
Do. do. 6, 3 strings.		2 60
Do. do 5, 3 strings.		2 40

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener	12	12½
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " ¼s.	10½	11
" " " ⅛s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finnadon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	
" 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" 2 "	....	6 90
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "	....	2 50
" " 2	....	4 00
Soups, assorted, 1 "	....	1 50
" " 2 "	....	2 25
Soups & Boulli, 2 "	....	1 80
" " 6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 30
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz	
Cocoa essence, 8 oz. pkgs	$1 65	
	per lb	
Mexican chocolate, ⅛&¼ lb pkgs	0 40	
Rock chocolate, loose	0 37½	
" " 1 lb tins	0 40	
Cocoa nibs, 11 lb. tins	0 30	

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ¼ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.S

	Per lb
Chocolate—	
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00
Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 " "	22
" Rock " "	30
" Bulk, in bxs	18

	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate 21c—	43
Mott's Sweet Choc. Liquors 19c—	30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.

Paris et Noisel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box, per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 43

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " " "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "		
Green " "	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " "	....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'s

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

Peach Cake
Jelly Wafers
Reception

Three of our leading Biscuits. They are not equalled anywhere.

Imitators are plentiful, but we still are leading.

Watch this space for new Biscuits.

The Reception is the finest Biscuit ever produced.

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued—

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c	per lb
Currants, Provincials, bbls	3¼	4
" " ½ bbls	3½	4½
" Filistras, bbls	4	4½
" " ½ bbls	4½	4½
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5½
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6½	7½
" 5-crown Excelsior (cases)	8	8½
" ½ case	8½	8½
Dates, Persian, b xes	5	5½
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks		4½
" " cases	5½	7
" " bags		
" Anchor C, "	0	6
" " E, "		5½
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	5½	6
Fine off-stalk	6½	7
Selected		
Layers		
Raisins, Sultanas	5	8½
" Cal Loose Muscatele 50 lb. boxes		7

" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Royal clusters	
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	3 75
Lemons, 300's, fancy Rodhi	5 00 5 50
" 360's	5 00 5 25
" 360's, Palmero	3 50
Oranges, Sorrento, 200's, per box	5 00

DOMESTIC

Apples, Dried, per lb	6	6½
do Evaporated		9

FISH.

Pike per lb.	0 00	0 05
White fish	0 07	0 07½
Salmon Trout	0 06	0 06½
Lake Erie herring, per 100	1 75	2 00
Smoked Fish		
Finnan Haddies, per lb	0 08	0 08
Bloaters per box		1 50
Digby herring "	0 14	0 15
Lab. herring, No 1, brls	6 00	6 25
" " " kegs		2 50
" " half kegs		3 50
Sea Fish:		
Express Haddock per lb	0 06½	
Cod "	0 05½	
B.C. salmon "	0 15	
Oysters	$1 35 to $1 40	

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 ")	3 50	
ROPE: Manilla	0 09½	0 10
Sisal	0 08	0 10
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap 33-5	04½	
" Screw, hook & strap.	02½	03½

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons per lb	4½
No. 1 "	4½
No. 2 "	4
No. 3 "	4½

TURPENTINE Selected packages, per gal	0 40	0 41
LINSEED OIL per gal, raw	0 53	
Boiled, per gal	0 56	
GLUE Common, per lb	0 07½	0 08

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 "	0 72½	
Imitation Calabria, 5 lb lbs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½	14
" Formigetta		
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	11	12
" green	8	10
Walnuts, Grenoble	13	14
" Bordeau	11	12
" Naples, cases		
Marbots	11	12

RICE, ETC.

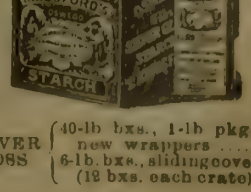
	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3½ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5½
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	15
Ginger, Jamaica, pure	25	7
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., slidingcovers (12 bxs. each crate)	9

G. J. Hamilton & Sons

...Manufacturers of...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

Prices current, continued—

PURE, 36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH, 40-lb. bxs., 1-lb pkgs. For puddings, custards, etc.	8
ONTARIO STARCH, 36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS, Silver Gloss	8
STARCH IN BARRELS, Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c.	per lb
Granulated	4⅝	4½
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4½	5
Extra bright refined	4	4½
Bright Yellow	3⅜	3⅝
Medium "	...	3⅜
Dark yellow	...	3½
Raw	...	...

SALT.

Bbl salt, car lots	....	0 93
Coarse, car lots, F.O.B.	....	0 58
" small lots	0 75	0 80
Dairy, car lots, F.O.B.	....	1 25
" small lots	....	1 50
" quarter-sacks	0 40	0 45
Common, fine car lots	....	0 60
" small lots	0 75	0 80
Rock salt, per ton	....	10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails	1 25	
" " 3 " "	1 50	

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	2 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to 1 lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to 1 lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to 1 lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	99 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 25
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s. " 16	58
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 " "		1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 " "	"	1 60
" 3 " painted	"	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 grs. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

Silver Gloss STARCH

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Every package bears our name

SKINNER'S

QUEENSLAND TURTLE SOUP

A FINISHED SOUP READY FOR THE TABLE

All Pure Turtle, made at Skinner's Factory from Finest Green Turtle

FAT AND DIRECT FROM THE SEA

SKINNER'S TURTLE FOR INVALIDS

Murray Fraser. Eng. J.E.G. del

Patronised by the Governors, Clubs, and leading Men of the Colonies for the last Ten Years.

IN ½ PINT & PINT TINS

Savoury Meats. Potted Dugong, and all kinds of Soups. Sausages Brawn & Pineapples, Cape Gooseberries, Guavas, Peaches, Quinces, Rosellas, and Jams of these fruits, Beche de Mer Soup

B. SKINNER.
O'Connell Town,
BRISBANE.

A stock of these goods always on hand, also

Australian Preserved Meats

of all descriptions and . . . .

AUSTRALIAN WINES : : : : :

Samples and Prices on application to

Burns, Philp & Co.

LIMITED

AUSTRALIAN MERCHANTS

HEAD OFFICE:
Sydney, N.S.W.

VANCOUVER BRANCH:
Hastings St., Vancouver, B.C.

Do you buy SALT .. By the Carload?

We Can Supply You With

WINDSOR ..SALT..

IN ASSORTED CAR LOTS

Toronto Salt Works

128 Adelaide St. E., TORONTO.

Is Now For Sale Everywhere in the

United States and Canada

as its use as a table beverage in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for CHOCOLAT MENIER

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

Tetley's Teas

HAVE NO EQUAL

To prove this . .

469 St. Paul St. MONTREAL

30 Front St. TORONTO

TEST THEM

From the Atlantic to the Pacific

THE FAME OF

"KENT" CANNED GOODS

is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommending them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

ESTABLISHED 1855

TAYLOR'S DOUBLE TONGUE & GROOVE SAFES

145 & 147 FRONT ST. EAST. TORONTO.

THOMAS WEST, ROBERT McCLAIN.

THE

Confederation Life Association

COMMENCED BUSINESS
OCTOBER 31st,
. . 1871 . .

OF TORONTO

BEST GUARANTEE FOR THE FUTURE

IS AN

CAPITAL AND ASSETS

$5,500,000.00

INSURANCE AT RISK

$26,000,000

Managing Director:
J. K. MACDONALD

Since organization returned to Policy-holders in Cash, over

$3,000,000.00

Actuary:
W. C. MACDONALD

Unexcelled Record in the Past

Do You Know? The Unconditional Accumulative Policy

ISSUED BY THIS ASSOCIATION

Full Information . . .

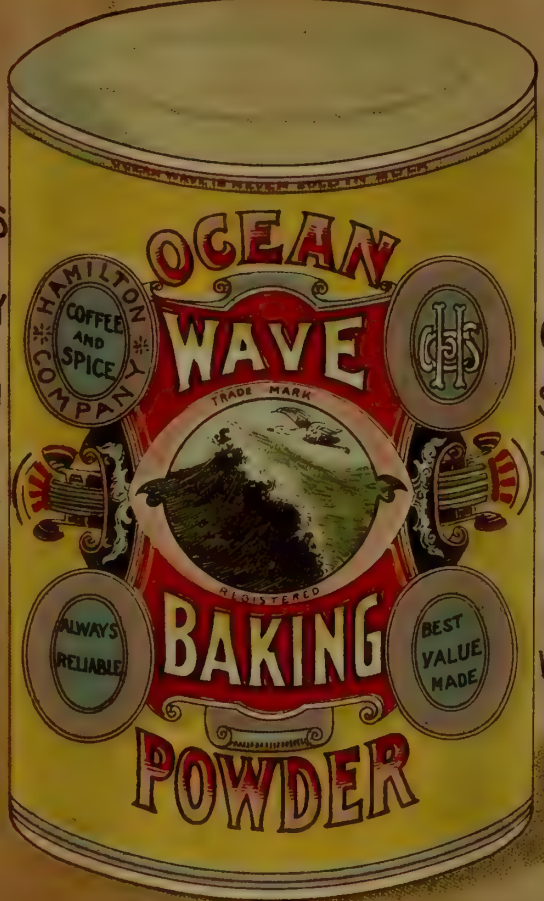
Furnished on application to the Head Office or to any of the Company's Agents.

Furnishes immediate, complete, and unquestionable protection from date of issue. . . . .

EVERY CAN IS AN ADVERTISEMENT

WHERE PROPERLY USED
NEVER SOLD IN BULK

PLEASES EVERYBODY PAYS YOU A GOOD PROFIT.



IF YOU HAVE NOT GOT IT IN STOCK, WRITE TO THE MAKERS FOR A CAN FULL AND HAVE YOUR WIFE TRY IT

DOES THE BEST POSSIBLE WORK
FOR THE MOST REASONABLE PRICE
SOLD BY THE WHOLESALE GROCERY TRADE
AND THE MANUFACTURERS
THE HAMILTON COFFEE & SPICE Co
HAMILTON

CHOCOLAT MENIER

CAN'T BE BEAT

ECLIPSE

ECLIPSE SOAP LEADING 3lb. BAR

MANUFACTURED ONLY BY
JOHN TAYLOR & CO. PROPRIETORS.
MORSE SOAP WORKS, TORONTO.

C. ALFRED CHOUILLOU, MONTREAL
GENERAL IMPORTER OF FRENCH GOODS.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

MUNGO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE EXTRA.

THE CANADIAN GROCER

VOL. VIII TORONTO, OCTOBER 12, 1894. No. 41

COLMAN'S
MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

SOMERVILLE'S "MEXICAN FRUIT"

LARGE SELLER. PAYS WELL. KEEP IT IN STOCK.

WRITE FOR ADVERTISING MATTER.

C. R. SOMERVILLE
LONDON, ONT.

Standard Goods THE Best to Handle

Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made on Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

Macurquarht's Worcestershire Sauce

It increases the appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

Grand Mogul Tea

See what Merchants say in another column.

Is demanded by all consumers who are very particular about the flavor of "the cup that cheers but not inebriates." Do you carry it in stock? Best Tea! Best Packing! The only Tea exhibit which took Silver Medal, Western Fair.

LION DIGESTIVE COFFEE, 1-lb. tins. The Principal of a Cooking School says it is better than any coffee she ever used, in flavor and strength. These two lines are indispensable to any well-conducted business.

T. B. Escott & Co. Sole Agents **London**

AGENTS:

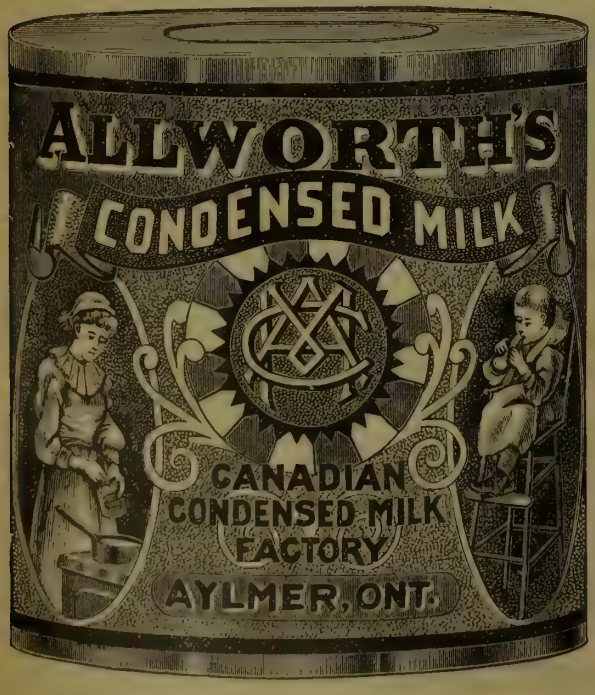
H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



THERE'S NO RISK IN TRYING IT

To dealers who have not as yet tried our goods we would say that there is no risk whatever incurred in making a trial. Our **Condensed Milk** and **Evaporated Cream** have been tested and proved in every possible way, and cannot fail to satisfy the most exacting consumer. Every can guaranteed.

AGENTS:

HALIFAX, N.S.—H. F. Burton.
ST. JOHN, N B.—E. T. Sturdee.
WINNIPEG—Buchanan & Gordon.
VANCOUVER.—G. J. Wonder & Co.

G. C. Allworth & Co.

AYLMER, ONT.

STRIKE HIM HARD

that is your grocery traveler
for

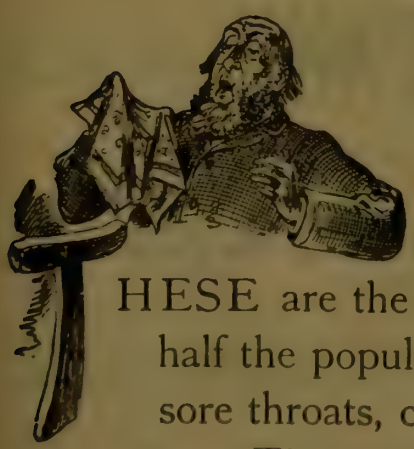
PATERSON Woster Sauce

Forpricequalityandvalue

It has no equal.

ROSE & LAFLAMME

Agents . . . MONTREAL



It's an Ill Wind

THAT BLOWS NOBODY GOOD.

HESE are the days of changeable weather, and half the population of Canada is suffering from sore throats, coughs, or colds in the head.

The troubles of others bring money to you, if you only recognize your opportunity. B. F. P. Cough Drops give immediate relief in all cases of coughs, colds, etc., etc. They sell rapidly and pay a good profit.

USE B.F.P. COUGH DROPS

LAST YEAR'S SALES
40,000 POUNDS.

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Co.

TORONTO.

F. W. HUDSON & CO.

AGENTS TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

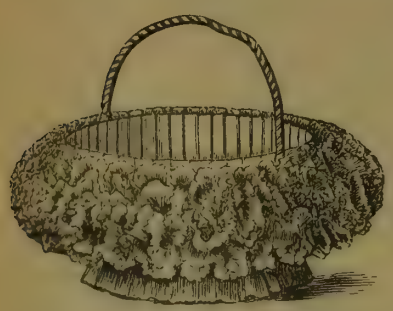
Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY



Ice Case

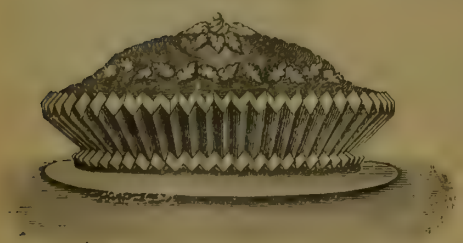
Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.



The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

"Standard Goods are the best to Handle"

For standards of excellence Lazenby's goods are second to none and have stood the test for more than 150 years.

SOLIDIFIED SOUP SQUARE
PREPARED BY
E. LAZENBY & SON
HOUSEHOLD
This "SQUARE" contains the soluble parts of 1½ lb of Beef, free from fat and bone with sufficient vegetables and flavoring ingredients to make 1½ pint of strong nutritious soup
DIRECTIONS FOR USE INSIDE

Every article prepared by us is guaranteed unadulterated.
Our labels are affixed only to the choicest goods.

E. LAZENBY & SON, London, England

FRY'S
Cocoas and Chocolates

ARE ABSOLUTELY PURE. 80 PRIZE MEDALS ! ! !

It pays to sell them. Annual sales nearly 35,000,000 lbs.

Finnan Haddies Thistle Brand

These are the HIGHEST GRADE of fish packed. Quality guaranteed.
For sale by all leading houses throughout the Dominion.

Arthur P. Tippet & Co., 30 St. Francis Xavier Street,
Agents.... MONTREAL

ACROSS THE SEA . . .

Steamers are speeding laden with thousands of packages of the choicest brands of

Mediterranean Fruits

FOR . . . . .

W. H. GILLARD & CO.

OF HAMILTON.

The range is most varied and complete, and bought when the markets touched bottom. Such noted and reliable packers as Marcopoli, Arguimbau, Trenor, Juan de Llano, Whittal, Bevan, Rein, Crosse & Blackwell, and others, are a guarantee of quality and satisfaction.

We handle the finest qualities, and

The Best is the Cheapest.
Our prices will be right.

WE ARE READY FOR THE RUSH. DON'T DELAY.

HIGH GRADE CONFECTIONERY

Wm. Paterson & Son
BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, OCTOBER 12, 1894 ($2.00 per Year). No. 41

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,

FINE MAGAZINE PRINTERS AND TRADE JOURNAL PUBLISHERS.

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THE ROBERT HAMILTON CASE.

ROBERT HAMILTON, the Toronto retail grocer found guilty of defrauding Eby, Blain & Co., was Friday last sentenced to the Central prison for three months.

Judge McDougal, in sentencing the prisoner, intimated that his term of imprisonment would have been made greater had it not been for his previous good character.

But the humiliation and degradation of being branded a criminal is greater punishment to Robert Hamilton than can the mere incarceration be, whether the term be three years or three months. The ends of justice have, therefore, been as well served by the shorter as they would have been by the longer term.

The fall of Robert Hamilton one cannot help regretting. It would be inhuman to do otherwise. For more than a score of years he has been in business in the city of Toronto, and during that time, although he has changed his store once or twice, he has never gone out of Queen street or out of the block in which he started. He was, therefore, well known, and by the general public was thought to be prosperous. His store was clean and attractive; his delivery wagon was kept busy; his private house was better than that inhabited by most merchants; and he had a nice private vehicle in which, with wife and children, he was accustomed to take regular drives in and about the city.

For a man who had been in business twenty years or more these things were not surprising.

But if the surface was pleasant the interior was rotten. This, to the surprise of everybody, was learned in August last, when Hamilton assigned. Of all the assets that the estate could scrape up, the nominal value was only $7co, against liabilities of $3,000.

The $4,500 house he said he owned was not his. It was his wife's.

And it was because he misrepresented in this particular that he got both $1,100 worth of goods on credit from Eby, Blain & Co. and a three months' sentence in the Central Prison from Judge McDougal.

What he got he deserved; and he has only his previous good record to thank that he did not get more than he did. For him to plead that when he told the firm that he owned the house in question he did not do so with the intention of defrauding it, neither "washed down" with the jury nor with the public. He falsified, and with the undoubted object of getting the goods that he could not otherwise have obtained.

Eby, Blain & Co. are to be congratulated upon the steps they took to prosecute Hamiton. It is better for the wholesale, it is better for the retail trade, that this man should be weeded out of the business world, for there is all too much of misrepresentation of assets, not among retailers only, but among all classes of business men.

THE APPLE SITUATION.

LARGE was the quantity of apples that last week left Canada and United States ports for Great Britain.

There were in all over 70,000 barrels, some 50,000 of which were shipped from Montreal and Halifax.

The effect these large shipments will have on the English market is awaited with interest, not to say anxiety.

The prospects for the apple exporting trade are still not of the best from a Canadian point of view; and although large quantities have already gone out, and with some profit to the consignors, yet it is worthy of note that those who are known as the old time exporters have, as a rule, so far this season, been resting on their oars, apparently awaiting developments. With the enormous crop there is in the United States, they do not expect to do much, any how; but on the little they expect to do, they propose to make a little money.

Further information regarding the effect of the recent wind storm upon the apple crop has been received. The storm was general, but the fruit blown down is understood to have been largely confined to worm-eaten and deformed kinds, and the little of exportable quality that fell was about balanced by the trees in some places yielding more abundantly than it was first estimated they would.

While, in view of the large supply of apples our cousins to the south have themselves, Canadian exporters will naturally not send as much fruit as usual to the United States, yet there is one kind in which they expect to send a good many. That is, snow apples, which, for some reason or other, our cousins cannot or do not grow to any extent.

THE CHANCES ON CHEESE.

"IT would be interesting to know," said a leading Montreal cheese dealer, on Saturday, to THE GROCER, "just how the owners of the large stocks of cold storage cheese held in Canada feel at present."

THE GROCER coincides with the query, and is disposed to believe that they feel anything but comfortable. An approximate estimate places the quantity of cheese so held at about 500,000 boxes. The goods range from summer make to late August and first half September, and the cheapest of them, allowing for carrying charges, etc., could not be sold at much less than 10¼ to 10½c., and let the seller out with any profit at all. On the other hand, the average first cost of the August goods and September goods has been fully 10½c. Adding to this the carrying charges, buyer's commission, freight, etc., it would take an 11c. market to let the holder of the cheese out, and at present such a price seems to be very far off indeed.

To be plain, buyers have run the price of the August cheese up altogether too high, and it looks very much at present as if some cheese dealers stood to make a pretty heavy loss, unless the market improves. There is not much encouragement for them in this connection at present. In fact, rather the reverse; and it is hard to understand on what ground buyers have based the figures they have paid.

Cheese in the country has cost this year from ¼ to 1c. more than it did last year, which is a pretty big advance on a million or so of cheese, being about 70c. a box more, or an extra cost of over $700,000 this season. On the other hand, the make has been greater all through, for despite the talk of drouth during August and the early part of September in Ontario, that province, from fairly reliable reports to hand, may be expected to turn out an increased make of fall cheese. The same facts apply in Quebec, while the shipments to date are fully 100,000 greater than last year, and the make in Great Britain 30 per cent greater. There is also a large quantity of cheese yet to dispose of in Canada and the States, so that, all in all, the outlook for holders of high-priced cheese is not very cheering.

The one good point in the situation is the higher prices farmers have been receiving. Of course, this is of no interest to the middleman, but the fact that the farmers and cheese producers generally have $700,000 more to spend this year than last must be decidedly interesting to those tradesmen from whom the farmers buy merchandise.

MR. WILSON'S ATTACK ON CANADA.

THE statement made by a Mr. Wilson in the Investors' Review of London to the effect that Canada's financial position is perilous, emanates from a pen that is either ignorant of the Dominion's condition or that is actuated by malice.

Canada's financial position is not perilous. No nation to-day occupies a better position in the financial world than does the Dominion of Canada; and if her position is perilous, what must that of other countries be? We may as well put sackcloth and ashes on for them at once.

The premier position of Canada in a financial sense was evidenced, during the recent panic that swept over the globe, more than ever before.

Great Britain, the United States, Australia were all in the throes of a struggle with Hard Times; while Canada pursued the even tenor of her way, interested, but not materially affected.

The managers of the Canadian banks, men who ever have their fingers upon the pulse of the country, at the last annual meetings dwelt upon, in glowing terms, Canada's immunity from the financial panics that were sweeping over the world, and the refrain was taken up and sung by the financial press and by public men both in Great Britain and in the United States.

The solidity and utilitarian character of the banking system particularly came in for remarks of approval.

Further proof that the opinion of Mr. Wilson is not the opinion of financial men generally in England is evidenced by the high standing of Canadian securities on the London market.

The wheels of commerce are not revolving as rapidly as desired, but little else could be expected with a cloud of depression hanging as it now is over the civilized world.

But that is a different thing from being in a "perilous state."

Canada's position was never unhealthy. And whatever quietude there may have been during the past few months, evidences of a re-awakening are not wanting.

The country has been blessed from one end to the other with abundant cereal and fruit crops, while of cheese and butter the output was never so large.

Then, with regard to the storekeepers, the outlook has improved for them.

First of all, the farmers' ability to buy, in view of the abundant crops, is better.

Next, the merchant has been pursuing a more careful policy with regard to his purchases and to his credits; and the result is that both the amount he owes and the amount he has on his books is probably smaller than ever before, while, to crown it all, better business methods are gradually developing.

Turn which way one may, none of the evidences denote a "perilous state." The banks are Gibraltars of strength, while the manufacturers, the merchants, the farmers are all putting on new life. And all we want now to make the trade of the country brisk is a little more confidence as a lubricant.

But perhaps, after all, Mr. Wilson may be laboring under the impression that Canada is a part of the United States. Other English journalists have been guilty of equally ludicrous mistakes regarding this country. Perhaps this may explain the why and the wherefore of his attack on Canada's financial standing. But in any event, he did not know what he was writing about.

THE FIRMNESS OF DRIED FRUIT.

"THE opening of the dried fruit market this fall has been interesting," said one of the leading Montreal importers to THE GROCER last Saturday, and this journal agrees with him.

Since the opening of the season the tone has been firm on both raisins and currants, the two lines that Canadians import in the greatest supply, and recent advices do not indicate anything calculated to induce a change in the direction of lower prices. This is especially the case on dried raisins, and during the past two weeks prices, in consequence of the great firmness reported from Denia have stiffened from ¼ to ½ a cent on all leading brands of good merchantable fruits. This strength has led to the execution of considerable orders by the second direct steamer from the Mediterranean to Montreal, at 1s. advance on the prices paid for similar lines of fruit by the first vessel, which is due at Montreal on the 15th of the month.

MARITIME BUSINESS MEN.

Conference of Boards of Trade held at St. John.

SUBJECTS CONSIDERED.

PEDLARS AND HAWKERS.
RAILWAY FREIGHT RATES.
STANDARD TIME.
CANADIAN WINTER PORT.
INSOLVENT ESTATES.
TERMS OF CREDIT.
WHOLESALE SELLING CONSUMERS.

THE conference of Maritime Boards of Trade, held under the auspices of the St. John, N.B., Board, on Thursday last, was a great success. Representatives were present from the leading Boards in New Brunswick, and so were Mr. Troop, President of the Halifax Board, and Mr. Curry, of the Amherst. A number of important questions were discussed, many of which are of equal interest to business men in other parts of the Dominion, such, for instance, as licensing pedlars and hawkers, railway freight discrimination, insolvency, terms of credit, wholesalers selling to consumers.

Standard time was a subject which created much discussion. For the information of readers in other parts of Canada, it may be said that there are several times in the Maritime Provinces. The railways all work on eastern standard time, while every city and town has also a time of its own, based to some extent on the sun. Halifax is, according to the sun, 52 minutes ahead of railway time; but, for convenience, it has been enacted that it should be exactly one hour ahead. In all the hotels throughout the Provinces, there are two clocks—one labelled "Standard Time," and the other "Local Time." In some places there are two local times, and when engagements are made they always specify which time, and there is much confusion. There was so much difference of opinion as to which time it would be advisable to adopt, that a decision on the matter was postponed indefinitely. The majority seemed to favor "Standard," which means that there would be but one time in Canada, East of Port Arthur and Detroit.

Pedlars and hawkers, with waggons and packs, infest New Brunswick, especially the border and northern parts. They are usually of the very worst class, being the scum of European and American cities. They pay no taxes; the authorities have no control over them; they commit crime, and easily evade arrest by skipping over the border; they cheat; they sell shoddy goods to the unsophisticated farmer, fisherman or laborer. Mothers frighten their children by telling them a pedlar is coming. There are two remedies: High licence fees and every pedlar wearing a badge, or to prohibit them entirely. There is a Provincial law for regulating this traffic, but it is inadequate, and a resolution was adopted asking the Legislature to give municipalities power to license and collect $40 annually from non-resident pedlars and $10 from residents, and to compel each pedlar to wear a badge and not to cry his wares on the street. Some of the St. John merchants opposed the proposition, on the grounds that it was an interference with trade and that it was degrading to wear badges, but the outside representatives were solid in their opposition to them. It was pointed out that the Local Legislature had no power to pass an act of this kind which would interfere with trade; but, while admitting this to be the case, it was felt that it was worth taking chances on, especially as the hawkers were not likely to carry the case to the courts. The resolution does not, of course, apply in any way to commercial travelers, though it was stated that some of the Montreal and Toronto travelers were not far removed from pedlars.

The town of Woodstock having but one railway, and consequent arbitrary freights, the Board of that town asked the Conference to support them in an effort to obtain redress, which they did. The Conference also gave its support to the Newcastle Board in its efforts to secure more equitable rates to and from Northern New Brunswick points.

Two of the strongest speeches of the meeting were made by the mover and seconder of a resolution requesting the managers of the C. P. R., I. C. R., and G. T. R., and the various Boards of Trade throughout the Dominion to support the Maritime Provinces in their efforts to make a Canadian port instead of Portland, the winter terminal point for the subsidized line of steamers. This is the most important question agitating the Maritime Provinces, and especially in their relations with other parts of Canada. They hold that it would be advantageous to the Dominion generally; and that as the provinces had made sacrifices in entering Confederation and in afterwards paying their share of the subsides for building railways and canals in the west and for ocean steamers, western Canada should assist them, especially as they had so far received no direct benefit from the monies thus spent in developing the west. Some pretty strong things were said of the selfishness of the Montreal and Ontario Boards of Trade, and the scant courtsey with which they had treated the representatives of the Maritime Boards; at other times during the conference the speakers rather harped on the disadvantages of Confederation. When the Government decide, as no doubt they will, that the terminus must be on Canadian soil, the question will then be whether Louisburg, Halifax, St. John, or St. Andrews shall be the point. The feeling seemed to be that the trade would be divided between St. John and Halifax.

There is no Insolvency Law in New Brunswick, and it was decided to ask the Legislature to adopt one similar to the Ontario Act for the equitable distribution of insolvent estates.

The long credit system was condemned and wholesalers and retailers were urged to curtail credits.

It was decided to organize a Maritime Board of Trade, composed of representatives from New Brunswick, Nova Scotia and Prince Edward Island Boards, to meet semi-annually.

The practice of wholesale houses selling to consumers was severly condemned, and it was recommended that in future the name of any firm doing so should be reported to the different Boards of Trade. The mover and seconder of the resolution considered that hotels were consumers. This, in brief, was what the Conference did.

The conference idea originated with Mr. Hatheway, President of the St. John Board, whose portrait is given. He is a young wholesale grocer, possessing the elements that should lead to more than ordinary success. While watching the details of his own business carefully, he takes a great interest in affairs generally. I do not think he took the presidency of the Board for the honor, though he must appreciate that, but because he felt that in forwarding the interests of the business men of St. John he was doing a duty, and at the same time indirectly helping himself. He thus sets an example to many business men who cannot see beyond their nose. They do not see that in promoting the interests of the community they help themselves. If they did, there would be more successful Boards of Trade, and practical men would be at the head of affairs in many towns where there are now fadists. Mr. Hatheway is a shrewd business man, and if I am not much mistaken St. John will one day have reason to congratulate herself on having made him president. He makes a good chairman; says but little, and displays more than ordinary tact.

He has a very capable assistant in Ira Cornwall, the secretary. His training in newspaper work on the Hamilton (Ont.) Spectator,

under the late Hon. Tom White, and on the Montreal Gazette, fitted him for his present work. He knows how to advertise St. John and its advantages, and he does it well. He represented New Brunswick at the Indian and Colonial Exhibition and as agent general of the Province made it much better known in Great Britain. It would have paid the Government to have kept him there. He could do more to advertise Canada—because he knows how—than half the present representatives, because they were appointed for political services, and as a rule do not.

The Mayor of St. John, George Robertson, is an ex-president of the board. He is a different stamp of man from many mayors. He was elected not by ward-heelers, as is frequently the case, but because he was well fitted for the position. He is a very successful retail grocer, but he has a good partner, and most of his time is devoted to civic affairs. He is an excellent speaker; always thoroughly posted on his subject, he places it before his audience in clear, concise sentences and in a way which carries con-viction.

Portraits of others will appear later.

WHO WERE THERE.

The conference was held in the Mechanics' Institute. W. Frank Hatheway was elected to preside, and Ira Cornwall acted as secretary.

The following were present:

Lieut. Governor Fraser.

NEWCASTLE—J. D. Creaghan, P. Hennessey, D. Morrison.

WOODSTOCK—J. T. Garden, vice-president; W. A Saunders, T. C. Ketchum, secretary; Jas. Carr, Hon. W. Lindsay, V. P. Agricultural Society.

MONCTON—J. C. Harris.

ST. STEPHEN—A. S. Teed and Hon. James Mitchell.

FREDERICKTON—J. I. Neill, H. H. Pitts, M.P.P., J. W. McCready.

HALIFAX—G. J. Troop.

AMHERST—M. Curry.

ST. JOHN—J. J. Bostwick, Brock & Patterson, Baird & Peters, Hon. A. G. Blair, E S. Carter, A. L. Calhoun, R. Cruikshank, Jas. Hanney, F. W. Daniel, J. V. Ellis, W. S. Fisher, Jos. Bullock, Jos. Finley, Ed. Fairweather, G. S. Fisher, Thos. Gorman, J. C. Robertson, W. Frank Hatheway, T. H. Hall, Geo. W. Allen, H. C. Drury, Thos. R. Jones, W. M. Jarvis, Jas. Jack, A. J. Lordly, C. E. Laechler, J. A. Likely, Manchester, Robertson & Allison, T. H. Somerville, J. McMillan, Andrew Malcolm, Jos. Merritt, J. J. McGaffigan, D. J. McLaughlan, Chas. M Donald, I. H. Northrup, W. Pugsley, W. C. Pitfield, Geo. Robertson, T. B Robinson, D. V. Roberts, W. E. Raymond, J. DeW. Spurr, S. Schofield, T. S. Simms, R. C. Scott, John Sealy, A. C. Smith, J. Willard Smith, C. N. Skinner, E Smith R. Sullivan, W. H. Thorne, Vivian E. Tippet, W. E. Vroom, C W. Weldon, John White, C. H. Warwick, E. L. Whittaker.

J. B. MacLean, of THE CANADIAN GROCER, was present as a guest of the St. John Board.

WHAT THEY DID.

In opening the Conference, Mr. Hatheway said he would like, as chairman of the St. John Board of Trade, to extend a hearty welcome to those delegates who had come at their request. To the delegates from Newcastle he extended the kindliest greeting, and recognized them as a capable band of merchants who are anxious to advance the interests of the province, in every way possible. To the delegates from Moncton he also extended the kindliest greeting. They felt that Moncton, being the centre of the railway system of New Brunswick, and also increasing rapidly in manufactures, added to the influence of the business men of that city. He extended a welcome also to Fredericton and Woodstock, the centre of lumbering and dairying industries. They were not here to ventilate any particular grievance. Whatever the future of Canada was, the desire was that New Brunswick should have a foremost place. It remained largely with them whether laws would be enacted that would help to give the Province its foremost place.

Mr. Hatheway asked that a President and Secretary be appointed, and Mr. Hatheway was elected chairman, and Ira Cornwall secretary. The first topic:

Railway Freight Rates.

Was then discussed, and W. A. Saunders, in moving a resolution, felt that the rates of freight charged to merchants in Woodstock have been too high in comparison with what have been charged in other places. He felt that they had not had that chance of competing with their neighbors that they should have had. He then moved the following resolution:

"Whereas, the town of Woodstock has a population approaching 4,000 souls, and contains a number of manufactories, and is the centre of one of the finest agricultural sections of Canada;

"And whereas, said town is served by but one line of railway, and is practically a non-competitive point, from a railway point of view;

"And whereas, an arbitrary tariff is charged on freight going to that town, which is a source of great grievance to the manufacturers, merchants, business men and citizens of Woodstock, in their opinion impeding business;

Therefore be it resolved, that in the opinion of this conference the Board of Trade of the town of Woodstock has just cause for dissatisfaction with the arbitrary rate on freight carried by rail between McAdam Junction and Woodstock;

"And further resolved that this conference support the Woodstock Board in its efforts to obtain redress of this grievance."

J. T. Garden, of Woodstock, in seconding the resolution, said that there was no competition whatever with the C.P.R., and that they had simply to grin and bear it. They were charged 24 cents per 100 lbs. on small quantities of freight, and he thought it a mistake for the railway company to take advantage of any town, or any section of the province, to which a large volume of freight was daily being sent.

T. C. L. Ketchum cited cases where excessive freights had been charged, and instanced a car of flour taken to Edmundston through Woodstock at $24 cheaper than one could be delivered at Woodstock for. The freight from Liverpool to St. John via Halifax was $12 90, while the freight from St. John to Woodstock was $22.78.

W. H. Thorne asked if there was not a regular tariff of rates from all the different points of Canada and New Brunswick to Woodstock direct, and did the same complaint arise as to shipments from Woodstock to other points?

J. T. Garden said that he believed the rate for 100 lbs. from Montreal to St. Stephen, St. Andrews and McAdam was 54 cents per 100 lbs. and freight to Woodstock 79 cents. Hay could be shipped from a point on the new railway to Boston and Bangor very much cheaper than by the C. P. R. from Woodstock.

James Carr pointed out that the expense of shipping by the C. P. R. was nearly one third more than by other railways.

A. I. Teed also quoted instances of excessive rates.

J. J. McGaffigan said that the railways charged these excessive rates because of non-competition. They want all the freight they can get, and where there is competition they bring down their rates and get the freight.

J. S Neill said that in Fredericton they were in the same position a few years ago. They were at the mercy of the C.P.R. Now they had the Canada Eastern Railway connected with the I. C. R. at Cha ham Junction, and to-day they got the same rates as St. John. The difficulty now could be got over by building a railway from Woodstock to Fredericton and then on to St. John and have a competing line. They would then have the C.P.R. by the horns, as they now had Woodstock. There was water communication by summer, and when the winter came on up went the rate of freight to Fredericton, the winter competition being removed. He thought the three cities should co-operate and get a line of railway from St. John to Woodstock direct. If the river were dredged through to Woodstock, they could have summer competition.

W. S. Fisher asked if the Woodstock Board expected any relief from the new line of railway from Bangor to Houlton. He thought a line from Houlton to Woodstock would be better. The C. P. R. said: "We will meet all competition that may arise and exist, and propose to do so, and where we have a corner we propose to utilize it to our advantage."

Hon. Mr. Lindsay thought the people of St. John might see that there was a fair rate between St. John and Woodstock. It looked to him dishonest that railways should take advantage of a town's position.

President Hatheway agreed with all that had been said and that the arbitration rate was from McAdam to Woodstock.

Mr. McGaffigan remarked that the people of the North Shore had been complaining about the arbitrary rate charged on deals in the winter time over the I. C. R. to St. John. At the request of Mr. Hatheway this was left for a separate resolution.

W. A. Saunders regretted he was not in a position to give details. The rate from St. John to Fredericton on dry goods was 15 cents, from St. John to Woodstock 42 cents. The freight rates affected the exports to a great extent. The new line from Houlton to Woodstock was being surveyed, and they would soon be able to ship freight from other ways. Being so close to the border it was very hard to keep the volume of trade.

The resolution was carried unanimously, and it was agreed that a copy be sent to the Canadian Pacific.

P. Hennessey wished to move a resolution. The rates charged by the I. C. R. taxed the North Shore people very unjustly. The

tariff was 5 cents more per barrel of flour between Campbellton and Berry's Mills than to Moncton and St. John. They asked for a uniform rate of delivery of goods all along the line. He was sorry to find that the Government were ready to take advantage and make discriminating charges against the very people who were to reap the greatest benefits from the building of the I. C. R. It was this advantage held out to them that induced them to agree to confederation. It was a breach of faith on the part, of the Government. He moved, seconded by D. Morrison :

Resolved, "That the meeting, composed as it is of the several Boards of Trade of the Province of New Brunswick and convened in the city of St. John, its commercial centre, view with disfavor the discriminating policy of the Grand Trunk and Intercolonial Railways in freight matters against the northern portion of the Province which the I. C. R. runs through;

"And whereas the I. C. R. charges 5 cents per barrel more freight to deliver flour and meal at the north shore stations, viz., from Campbellton to Berry's Mills than at Moncton, St. John or Halifax : Therefore this meeting wishes to express its disapproval at the present tariff of the I. C. Railway simply because it discriminates to the advantage of its customers in one section to the disadvantage of those in another section ; and be it

"Further resolved, That copies of this resolution be mailed to Hon. Mr. Haggart, Minister of Railways and Canals, and to the manager of the G. T. Ry. for the purpose of bringing before their notice the injustice under which the north shore section of the Province is suffering by so unfair a freight tariff, and that this Board of Trade ask that a more equitable freight tariff be introduced in place of the unjust one now in existence."

Mayor Robertson remarked that it was difficult for any railway under the control of a government or corporation to arrange their tariffs, because railways, like all other enterprises, must, if they are going to live, take into consideration competition and the competitive points. It was almost impossible for any railway to have an equalizing rate per mile. He took much pleasure in endorsing the resolution asking the Government to take steps to do ample justice to the North Shore. The northern part of the province was closed to navigation during the winter season, and if a fair rate were given to St. John and other Bay of Fundy ports it would receive the advantage of this water communication during the winter time, and great advantages accrue to the whole of the province. The shipments of lumber to the Argentine Republic are constantly increasing, and the class of lumber that we furnish will always find a market there. A better rate would enable us to ship all the year round.

The resolution was carried unanimously.

W. FRANK HATHEWAY

(President St. John Board of Trade).

Pedlars and Hawkers.—Should License Fees be Increased, and should the Legislature be Dominion or Provincial ?

D. Morrison, in moving the following, seconded by Mr. Hennessey, remarked that the pedlars were becoming so numerous that they were a nuisance :

"Whereas the present Pedlars Act of this province is inadequate to regulate the sale of wares by pedlars or hawkers :

"Be it therefore resolved, That this conference shall influence local legislation to so amend the Act whereby county municipalities shall be empowered to deal with pedlars or hawkers by causing each pedlar or hawker before entering on business to register his name with the Secretary-treasurer of the county in which said pedlar or hawker proposes to do business, and that the said Secretary-treasurer be empowered to issue licence duly numbered and collect from each non-resident pedlar or hawker the sum of $10 as a yearly licence tax.

"And further resolved, That every licensed pedlar or hawker under this law shall, when receiving his licence, be provided by the secretary-treasurer with a badge, on which shall be displayed the number of his licence, and he shall wear the same in a conspicuous place upon his hat, or on the outside of his outer garment, at all times when prosecuting his business as such pedlar or hawker ; and he shall not carry out his wares to the disturbance of the peace and comfort of the inhabitants of the municipality.

Mr. Morrison remarked that there was great difficulty in tracing these pedlars, being foreigners. It was difficult to have them registered unless they paid a licence. Collectors of rates of each parish should look after this and prosecute pedlars who have no licence and who are selling contrary to the Act.

J. V. Ellis would like to hear some argument in support of the resolution. It carried to his mind an idea that a St. John commercial traveler would have to go round the country with a badge on his back. Was a line to be drawn between people who sold by samples and the men who sold goods which they carried about with them ? The law in St. John was inoperative ; he never saw a man wearing such a badge.

Mr. Morrison said the resolution applied to pedlars, chiefly foreigners. It was difficult to keep trace of them. All that was asked was that the different municipalities should have some law relating to them ; the cities and incorporated towns already having such laws.

Mayor Robertson said there was a special by-law in St. John to take charge of these gentlemen. The reason Mr. Ellis had not seen any of the badges was because the Mayor and the Chief of Police kept such men out of the city. The last year, owing to the dull times in the United States, there has been a vast number of these hawkers. One class of men got a licence and established headquarters and sent out an army of pedlars. These are charged $20 for residence and $40 for business licence, and the full amount was exacted. Notwithstanding, there was a number of complaints of the pedlars cutting out the small shop-keepers who pay rates and taxes and are good citizens. It was only fair for the taxpayers and property-owners that these outsiders, who have no intention of being citizens, should pay handsomely for the privilege of remaining in the city. It does not apply to representatives of commercial houses who come here with samples and are in the legitimate trade of the country.

J. J. McGaffigan said he knew Mr. Morrison's resolution did not aim at the commercial travelers. He was well acquainted with the class of people referred to. He met them frequently as he travelled through the country. Only the other day, he saw several teams at one time at Boiestown.

W. A. Saunders said this matter came before the municipality of Carleton, and they found it was a pretty hard thing to handle. These pedlars carried every conceivable kind of merchandise with packs, carts and teams. As they did not carry any great stock on hand, if they were seized it was all right. When the matter came before them, they found it was necessary to get a licence from the Secretary-Treasurer. It seemed to him that the licence was too small, and that it should be increased. It seriously affected legitimate business.

H. H. Pitts said this matter had been before the Legislature. There ought to be a general law of the Province, and any community could take advantage of it if they desired. It would be conceded that the thing had become a nuisance. The wording of the resolution did not leave the responsibility on anybody. Let it be more definite, and word the resolution so that there would be somebody to carry it out.

In answer to Mr. Hatheway, Mr. Pitts stated that the law should be a Provincial one, and should give each community the privilege

of adopting it or not. There was a discussion in the House last year as to whether it should be general or not. He thought next year it would be made a general thing. As to commercial travelers, he thought there were some whom it would be well to put a badge on, as they were going beyond legitimate business. It has been suggested that commercial travelers who sell small parcels and do a retail trade should have a tax put on them.

T. H. Hall said that every person had a right to go into business if they kept within the law. He did not see why a pedlar should be obliged to put a band on his hat to distinguish him and show him everywhere as a pedlar. If he had paid his licence had he not the same right as a retailer or a wholesaler? If anyone doubted him when he was going round, all that was necessary was to ask him to show his licence.

Hon. T. R. Jones asked whether in case this resolution were adopted by the Board of Trade, they intended to apply to the Dominion Legislature or the Provincial Legislature for the remedy they were seeking.

Mr. Morrison replied that the resolut on stated the Provincial Legislature.

Mr. Jones, continuing, said the Provincial Legislature had no power to pass a law affecting trade and commerce. It was a matter for the Dominion Parliament. If there was Provincial legislation, there would be endless litigation and trouble and parties prosecuted.

J. D. Creaghan said the objection was not so much that these people interfered with the local trade, but they were all foreigners, Polish Jews and all conditions of men, and it was desirable that they should be taxed and their names should be registered. As to Mr. Jones' argument regarding the powers of the Provincial Legisleture, the Attorney-General had disproved that by passing an Act precisely as this one here.

Mr. Lindsay contended that it was a matter for the municipalities to deal with. An Act providing for that was passed before confederation. There had been no legislation since then, except the Act of 1894, which makes it the duty of the collector to collect the fees.

W. S. Schofield asked whether the substitu ion of a clause requiring pedlars and hawkers to produce their licences when demanded, would not be better protection than the clause that they should wear a badge. It seemd to him that in any class of people who were authorized to do business, and the law recognizing their business, it was hard that any particular man should be picked out and marked with badges. He suggested that the clause be removed in order to secure an unanimous vote.

H. H. Pitts hoped the mover of the resolution would not alter that. The officials of the I.C.R. wore badges. The pedlar was not better, nor as good. The pedlars should be as marked as poss ble as the business was not a legitimate one.

; D. Morrison said the matter was purely a local one, and he did not see why the board or the local Legislature could not deal with it. The County of Northumberland brought the matter up and passed a measure in the Lower House, but it was thrown out by the Upper House. They only asked for the same powers and rights that they had in in orporated cities to deal with pedlars and hawkers.

Mr. Jones said if the bill was passed in the local Legislature they would have more law on that account than they ever had before. The proper way was to apply to the Dominion Government for a bill that would regulate all these matters.

Vivian H. Tippet thought it highly desirable that these men should were badges and as a matter of protection to our wives and families they should be looked after. They were generally Polish Jews of the very lowest description; they looked so much alike it was hard to tell one from the other.

C. A. Everett: If these men are such a bad class of pedlars, why license them? Why not put and end to them? (Hear, hear.)

J. V. Ells agreed with Mr. Jones as respects the powers of the Provincial Legislature. He failed to see any difference between commercial travelers and men who carry their stock on their backs and on teams. Pedlars were not all Polish Jews, and it was entirely a matter of trade. If it aimed at Polish Jews, it should be so expressed; it took even our own people. If narrow lines of legislature were allowed to go on, we would come back to the old system of living.

J. D. Creaghan thought the resolution was comprehensive and covered the whole scope. A commercial traveler was not a Jew, nor a Greek, nor a Pole. He was established in the country.

James Carr, of Woodstock, was not aware that any part of the Province was harassed as much as the border, but he could not say he was in favor of badges. If pedlars did not produce a licence they could be prosecuted at once. They might have a badge and that be overlooked.

Mr. MacLean, of THE CANADIAN GROCER, gave a resume of the city of Toronto's experience with pedlars. He said that a few years ago the city council had passed a by-law excluding the pedlars from plying their avocation on certain central streets. To oppose this, the pedlars had organized. They carried the matter into the courts, and in the Supreme Court they succeeded in getting the by-law declared ultra vires. The civic authorities, however, he said, were still of opinion that the by-law was intra vires, and had carried the matter before the Privy Council, where it still rested. Regarding badges, he said that largely through the instrumentality of the Retail Grocers' Association, the pedlars in Toronto were now compelled to wear badges, although they at first fought hard against doing so.

Mr. Morrison thought it important to have a badge to show who these pedlars were. There was an unanimous opinion from the counties that are not incorporated that these pedlars should be controlled. It was the duty of St. John people to protect legitimate trade. These Poles, Jews and foreigners came here and contributed nothing whatever to the internal taxation of the country, and we had to compete against these people and contribute to taxation. Therefore it was not unfair to ask them to contribute a licence fee towards the revenue of the country. The complaints came not only from the mercantile people, but from the people that were trading with them.

G. W. Allen said that if the pedlars were guilty of criminal offences, surely the criminal laws should deal with them. If they could sell goods cheaper than other people, why not let them? If the charges made by Mr. Tippett were correct, those were matters for the criminal laws. This resolution did not go far enough, one way or the other. If a resolution was brought to prosecute these pedlars we might look into it; but a measure of this kind, neither protectionn or free trade, he for one should oppose.

Mr. Jones said if the gentleman would offer in his resolution, to apply to the Dominion Government for the relief sought instead of to the local Government, he would support the resolution. If a bill were passed by the local Legislature it would not hold water, it would only get the small traders of the country into the courts and the lawyers would reap the benefit. The bill would be ultra vires. The amendments that had been passed to the old Act, passed before confederation, did not interfere with the fundamental principles of the bill. They were only as to the penalties.

The Chairman then put the resolution, which was carried, and it was agreed that a copy be sent to the Provincial Secretary.

The Adoption of Standard Time.

Robert Cruikshank proposed the following resolution:

"Whereas, very great inconvenience, annoyance and loss have been caused, and are now being caused throughout the whole of the Province of New Brunswick by the use of so many different methods of reckoning time;

"And whereas, a uniform time would greatly add to the comfort and convenience of the traveling community and the general public; therefore.

"Resolved, That it is the opinion of this joint conference that the general adoption of Eastern Standard time, as now in use on the Intercolonial Railway, should be substituted and used all over the Province of New Brunswick, and that the use of what is now known as St. John, or local, time should be discontinued, and only one time known and used, and that steps be taken to secure its adoption by legislation or otherwise."

Mr. Cruikshank said that the adoption of standard time arose from several conferences on the subject of time. It was decided that Greenwich, England, should be the starting point for this time. The longitude of St. John was 66 degrees. It was found necessary by men who had considered the subject in connection with railways that time should not be altered in going from one place to another. It was also found necessary to adopt a certain parallel to regulate the time for this country. The Intercolonial Railway had adopted a time of its own. It was then decided that the 75th parallel of longitude should be adopted. The change had caused much loss of time and it was decided that something should be done at this conference to have one time for all general use instead of two or three. In Moncton and other places where standard time was used, it was found to be greatly in the interests of the people. The present system of time caused a great deal of inconvenience and annoyance, and so far the only objections to the change had been made on the score of inconvenience. At the time the change to decimal currency was made, a great outcry was raised, but a provision was made for a certain day in the year for the change to come into operation, and no one would now think of going back to the old currency. There was no reason why the same plan should not be adopted in regard to this time.

Mr. Harris was quite in accord with the resolution. It had been found to work well at Moncton.

T. S. Simms said it would be better if they all adopted the same time as Halifax.

W. H. Jarvis said if that were done they would still have two times, and the railways would still retain the eastern standard time.

It would be better to adopt the eastern standard time which all the local railways now use.

C. A. Everett said if we had eastern standard time we would have one time from Detroit to the Atlantic Coast, and favored the mover of the resolution putting in the word "eastern" standard time. This was agreed to.

Hon. Wm. Lindsay opposed any change. Did the railways want to rule them in the matter of time? It would mean confusion to the laboring men.

J. V. Ellis was not in favor of changing the time. If adopted, it would be very uncertain in its operation, especially to men who were employers of labor. There were economic reasons why work should be done by the sun.

Geo. W. Allen was in favor of the adoption of standard time, on the ground that there were only two days in the year when the sun was right.

H. A. Drury said from his experience eastern standard time should be universally adopted in the Maritime Provinces. Ninety per cent. of the people visiting the Maritime Provinces were familiar with the eastern standard time.

S. Schofield said that a change was not advisable All legislation on matters of this kind ought to be directed in the interests of the largest number of people. This change was suggested simply because the railways had adopted a different time. It would only benefit the traveling portion of the community, which was a very small percentage of the population as compared with the resident population. It was undesirable that the larger portion of the population should be inconvenienced for the smaller. They had no evidence as to the working of the system. Moncton was a town where standard time was used, but the representative from Moncton did not give them any information with regard to the practical working of the system there.

J. W. McCready, of Fredericton, did not think there was any evidence before the conference that there was any annoyance, confusion, loss or damage to any person or class of persons by the present system of time. The resolution should state facts so there should be some evidence behind it to support it. If they passed a resolution at all they should pass a resolution adopting standard time after reciting some evidence. There was no necessity for such a thing; there was no demand for it by the country or the city.

J. V. Ellis thought there was no reason in this resolution, except that the local time did not agree with the sun time. The present time of the sun was most convenient.

Andrew Malcolm thought more inconvenience would be caused be the eastern standard time than by the sun time; they would have 36 minutes less sun during the work day.

H. H. Pitts suggested the mover withdraw the resolution altogether. There was evidence of strong feeling against it.

J. F. Merritt said that Halifax, Yarmouth and other places had adopted a time one hour ahead of the railroad time here, and they found it worked admirably. If a change were made it would suit the people of the city better to adopt the same time as Halifax and Nova Scotia ports had adopted.

T. S. Simms thought if every town would adopt the 60th parallel, or the Atlantic standard time, then the railroads would come to it.

Mr. Spurr moved that the question be given the "three months' hoist" as there seemed to be a disagreement; which Mr. Pitts seconded.

On being put to the meeting it was decided on vote of 15 to 10 in favor of postponing the question.

IRA CORNWALL
(Secretary St John Board of Trade.)

Maritime Board of Trade.

Mr. Troop, President of the Halifax Board, said that as they had been successful in bringing together the local boards of trade of this Province, and what he had seen convinced him that to widen the circle could not fail to be of the greatest importance to the Maritime Provinces, he therefore moved, seconded by Mr. Everett:

"Resolved, that in the opinion of the delegates here assembled, it is desirable that a Maritime Board of Trade should be organized, representing all the local Boards of Trade in the Maritime Provinces

"Resolved that a committee of five be appointed from among the delegates here assembled, whose duty it shall be to report to the meeting this evening a brief scheme for the immediate organization of such Maritime Board."

Messrs. Troop, Halifax; Everett, Morrison, Newcastle; Teed, St. Stephen; and Mayor Robertson were appointed the committee.

Mr. Troop submitted the report later in the session, saying he did so all the more readily because the Governor had endorsed the action of the Board in anticipation, and he congratulated the chairman on having a gentleman presiding over the affairs of the Province who expressed views that they were all delighted to hear.

The report was as follows:

"The committee appointed to prepare a scheme of organization for a Maritime Board of Trade respectfully recommend adoption of the following constitution:

1. This body shall be known as the Board of Trade for the Maritime Provinces.

2. It shall be composed of delegates selected by the various Boards of Trade throughout the Maritime Provinces.

3. It shall deal with all matters of trade and commerce affecting the interests of the Maritime Provinces or of any section thereof, as well as matters affecting the interests of the whole Dominion.

4. The officers shall be a president, a vice-president for each of the Maritime Provinces, a secretary, a treasurer and a Board of Directors, upon which there shall be at least one member from each Board of Trade affiliated with the body.

5. Meetings of this board shall be held semi-annually, in the month of ——, at such places as may be selected by the board at its meeting.

Your committee recommend that the first meeting be called by the president of the Halifax Board of Trade at such time and place as he finds will be likely to best accommodate the various boards.

The report was adopted, and a copy will be sent to each Board in the provinces.

Mr. Thorne moved, seconded by Mr. Spurr, and carried, that the session adjourn until 8 o'clock.

The Lieutenant-Governor.

On resuming in the evening, the President introduced the Lieutenant-Governor of New Brunswick, Hon Mr. Fraser who said he had much pleasure in being present. The gathering together of so many of the intelligent business men of the country could

not but produce results beneficial to the commerce and industry of the province. Many years ago he was a member of the Board of Trade at Fredericton. At one meeting a delegation was appointed to visit the city of Detroit, where there was a great meeting of delegates in reference to commercial matters between the United States and Canada, and among the delegates from the city of Fredericton were the late Judge Fisher and the late John Pickard. The greatest speech made at that meeting was that of the late Joseph Howe, and Canada came out with honors. Coming back to the present meeting, his Honor said that he was present in his representative capacity, because he thought it proper and right in an assembly of this kind to do so after receiving an invitation, and that he would by his presence give every countenance possible to the gathering of the intelligent minds of the country. "It is only by rubbing against each other, by the interchange of thought and business opinion, that one can arrive at a satisfactory result with regard to anything. One Board of Trade may take one, and another may take another view. Where a large majority of the Board of Trade of any community approve and pass any resolution with regard to any particular subject with which they have been dealing, it ought to carry great weight, and if you call together Boards of Trade, as you have done here, nothing but good can result."

Shortening Terms of Credit in the Interests of Legitmate Trade.

Mr. Joseph Finley moved the following resolution:

"Whereas the long credit system at present in vogue in this country is a serious drawback to healthy business;

"Therefore, resolved, That in the opinion of this meeting it would be greatly in the interest of the country at large if credits were curtailed and goods sold on shorter time by both wholesaler and retailer."

Mr. Finley said the resolution should be supported on four grounds: 1st. On the ground of economy. The short time buyer could buy goods considerably less than on the long-credit system. 2nd. It was strongly in the interests of legitimate trade. The shortening of credit would reduce a great deal of undue competition. The resolution should be sustained on this ground if on no other. The shortening of credit would revive legitimate trade. 3rd. It was the best help towards the collection of accounts. A short credit account was more easily collected than a long one. 4th. It would avoid accumulation of stock. The short time buyer was a most careful man, and it was seldom, if ever, that they would find an accumulation of stock when the short-time buyer knew he had to pay in 30 or 40 days.

Ward Pitfield, in seconding the resolution, said if anybody wanted a reduction of credit it was the dry goods people. While Mr. Finley's terms were 3 to 4 months, their terms were from 3 to 9 months. It would be beneficial if the terms of credit were shorter, but the difficulty was to carry it out, as St. John only controlled a small portion of the trade of the Dominion. There was a pernicious system in the dry goods business of dating ahead, such as taking an order in June and dating the goods 1st November. Similar resolutions to the one moved were on the minutes of the Boards of Trade of Canada, not once but many times. It would do no harm to vote on this subject, and to vote unanimously, but at the present time, he thought, it was impracticable. The trade of Great Britain was run on long terms of credit, such as six months from 1st April for goods shipped in January to Canadian clients, from nine to twelve months to people engaged in the Australian trade, and in South Africa credits extended as long as fifteen months. He seconded the resolution, and asked the conference to unanimously place it on the minutes.

Mr. Pitts favored the resolution.

W. S Fisher was pleased with the resolution. As Mr. Pitfield said, the carrying out of the matter was a different thing. They could not stand on their own merits; they had to be guided by and follow the people of the Upper Provinces. The cause of failure, as a rule, was not that the man had been extravagant or not done sufficient business, but heavy losses, because he did not collect promptly. The trouble was not so much as between the wholesaler, manufacturer or capitalist and the retailer as between the retailer and the consumer. The retailer felt compelled to give unlimited credit to his clients. If the country merchant were more careful, not so anxious to give credit, he would be the better able to pay the jobber or merchant promptly. We should follow the method of trade adopted in the United States, which is on the short-time principle.

J. J. McGaffigan said the root of the question was the consumer. The consumer had to do with lumbering and farming interests. This took up a large portion of 6, 8 and 12 months, and while these people were waiting for returns, the jobbers in the cities had to suffer. They had to compete with English and Western credit, and if a man could buy for cash he would do so, and take the discount. It was not a question of ability to pay, it was inability to pay. He had to wait until the material grew. The lumberman had to go into the country with materials, pay for supplies, pay for materials to bring logs to market, and as he had to wait until he made a return, he was not able to meet bills in 30, 60 or 90 days. The men who labored with him did the same thing and got their support out of the store. They had to take more risks than the jobber in this country. If the jobbers were to identify themselves more with the people they would know that there were in the country honest, straight, upright men, who took more risks than the jobber and did all they could to pay their bills, but it was impossible.

The chairman then put the question which was carried.

The Treatment of Insolvent Estates.

W. H. Thorne, in moving the resolution, said the want of an Insolvent Act for the equitable distribution of the assets of insolvent estates was a great disadvantage to the legitimate traders throughout the province. In insolvent estates an agent for the insolvent came to St. John, asked them to accept a compromise of 25 cents or so, as the case might be, in the dollar. The majority to whom this appeal was made, with a leniency toward the trader, were inclined to accept the compromise without looking into the affairs of the insolvent at all. This had militated against the interests of the traders throughout the province, as well as creditors in other parts. These traders who came to grief asked for a compromise, and then put their goods on the market at a lower rate than any legitimate trader could buy them. In the absence of an Insolvent Act it was incumbent upon them to find some means of removing these difficulties. If there was an Insolvent Act it would be unnecessary to ask the conference to commit themselves to any such resolution as proposed, but it was desirable to have an expression of view upon the question. Mr. Thorne then read the resolution, as follows:

"That in the interests of legitimate traders it is desirable that we have an Insolvent Act, or an Act for the equitable distribution of insolvent estates."

Geo. A. Schofield seconded the resolution, and said that the present position of the matter in the Dominion was that an Act was passed by the Senate, would be introduced to the House of Commons at the next session, and would probably go through in some form or other. It was not worth while to press upon the Executive of the Dominion Parliament to pass an Act to provide for equitable distribution. If it did not, the Provincial Legislature should take the matter up, and not leave them as they had been, to the injury of the good name of this province and of Nova Scotia.

The resolution was carried unanimously, and it was agreed to forward a copy to the Provincial Secretary.

North Shore Lumber Freights.

J. J. McGaffigan then proposed the following:

"Resolved that in the opinion of the conference of these New Brunswick Boards of Trade, a special lumber rate on the I.C. Railway from the North Shore ports during the winter season to the open winter ports of the Maritime Provinces would add greatly to the business of the railway, and would largely develop the export lumber trade and enable that section of our province to participate in the Canadian export lumber trade to the United States, West Indies and South American ports in the winter season."

Mr. McGaffigan said that some time back they had tried to bring the matter before the Intercolonial Railway, and they were told that they could get no satisfaction from the parties at Ottawa who then managed the railway. Since then, however, there was a head of the railway at Moncton, and he knew that the interests of that section of the country had suffered in the years gone by. He understood that in order to get the lumber to British markets they were giving excessive rates to steamships and sailing vessels, and if they had anything like a fair rate on the I.C.R. they would not force a market in Great Britain, and in certain seasons of the year, owing to several sections of the country being closed to navigation, they could largely develop that trade through the open winter ports.

Mr. Hatheway said he knew personally of large quantities of shingles that had left by the way of Grand Trunk, and railways of the States of Vermont and New Hampshire, to Boston and other ports.

Mr. Thorne, in seconding the resolution, said that although there had been considerable discussion on this subject, there had been but a slight concession made, and it was not sufficient to induce them to ship. It was acknowledged on the part of the department that while the through freight rates from Halifax to all points in Canada and Ontario was at a rate that did not pay them, the rate proposed by the North Shore lumber merchants would give them a profit. There would seem to be no reason why concessions should not be made by the railway to enable the merchants to ship during the winter season a great deal of their lumber through the port of St. John.

Mayor Robertson said it was a very hard case that the whole lumber country on the northern shore should be deprived of the United States market.

J. D. Creaghan thought it was proper for the I.C.R. to give a special, low rate, the duty on the logs, etc, being now taken off. It would increase the traffic to St. John, and serve the city especially.

The President put the question, which was carried unanimously.

To What Extent may a Wholesale House do a Retail Trade, and Would it not be to the Mutual Advantage of the Wholesale Merchant and Country Storekeeper that the Retail Trade be Left to the Latter?

J. D. Creaghan moved, seconded by Mr. Hennessey, the following:

"Whereas the practice of selling merchandise at retail by the wholesale trade is detrimental to the mutual interests of both the wholesale and retail trade of this Province, tending to increase the cost of selling and commercial risk of the former, while compelling the latter to seek business advantages outside this Province which might naturally be expected from the wholesale firms of Canada if a different system of trading be established;

"And whereas the practice of selling goods to private persons by wholesale firms has been going on for a long time;

"Be it therefore resolved that this conference disapproves of this manner of doing business and recommends that any wholesale firm in Canada who shall hereafter do a retail trade as above described, in the Province of New Brunswick, shall be reported to the different Boards of Trade of this Province by the aggrieved merchant to be dealt with at their next meeting."

Mr. Thorne sympathized with the mover and seconder. It was one of the most difficult problems that he had to deal with in his business, where the consumers were very often the largest purchasers of many lines of goods that were never kept amongst the traders in the country districts. That was the difficulty that lay in the way of supporting the resolution from his own standpoint. He protected traders as far as possible, but a very large number of articles that were kept in stock in St. John were not kept by the retailers throughout the country, and people were forced to send to St. John for the purpose of finding exactly what they wanted.

H. H. Pitts said there were three words that should be omitted in this resolution—"in St. John." This thing was not in St. John. It was not the travelers from St. John, but those from Montreal and Toronto, who sold goods to wholesale merchants, and then went up through the little villages taking their samples and showing them to people, and selling them at the very same cost as they sold to the wholesale merchants. "In St. John," should be "in Canada."

Mr. Creaghan accepted Mr. Pitts's amendment.

J. F. Merritt said his own firm gave strict orders to their travelers only to sell goods to dealers.

Mr. Schofield would like to ask how it was proposed to deal with the case of a wholesale merchant who had no customer in, say, the town of Newcastle. Would their idea be to go so far as to say that, the wholesale merchant doing no business in the town, it would be right to debar him from doing any business at all in the town, there being no shopkeeper willing to buy goods from him?

Mr. Creaghan replied that if a wholesale house came into a town and it did not suit anybody there to buy from them, would that drive the wholesale house into a retail business, to sell goods to a private party? Some time ago he had sold a small party six suits of clothes, and then a large wholesale and very respectable firm in Montreal quoted these same goods 50 cents or so less than he had sold them for. The customer was a lumberman, and not recognized in business at all.

Mr. Ellis asked what difference there was between this and selling a barrel of flour to the city trade.

Mr. Hatheway would be glad if the wholesale merchants would agree not to sell any goods to consumers at all. It was simply a matter of agreement. If the wholesale merchants would agree not to sell to consumers he, for one, would be glad to fall in with such an arrangement. He had often advocated this.

GEORGE ROBERTSON
(Mayor of St. John).

Mr. McGaffigan said this matter had been brought up in the northern part of the province and they had threatened to boycott St. John and other merchants in the province who sold goods in this way. Fishermen clubbed together and got their nets at wholesale prices. The wholesale men did not know who they were dealing with, did not know the people and were not familiar with the section of the country. The merchant heard of the transaction and made a complaint if his own orders were filled with the house who had sold the goods. It was a hard matter to settle. He would like to see the merchants of St. John take the matter in hand themselves and show their determination not to sell goods to consumers in the country.

Andrew Malcolm remarked that in buying goods in Boston, where he was not known, his name was always looked up in the directory to see who he was before prices were even quoted on goods.

Mr. Troop, of Halifax, asked whether it was the intention of the mover of the resolution that it should extend to persons who do a wholesale and retail business at the same time.

Mr. Creaghan replied, "Not at all."

The question was then put to the meeting and carried unanimously.

The Exportation of the Products of Canada Through Canadian and not Through United States Ports was then Discussed.

Mr. S. Schofield introduced the subject by moving the following resolution:

"Whereas it is manifestly the duty, as well as the interest, of each section of the Dominion to assist in promoting the welfare and prosperity of the whole country;

"And whereas it would be advantageous to the Dominion generally that its import and export trades should be conducted over Canadian railways and through Canadian seaports;

"Therefore resolved that the Managers of the Grand Trunk, Intercolonial, and Canadian Pacific Railways, as well as the various Boards of Trade throughout the Dominion, be requested to promote the foregoing idea so far as practicable, especially by utilizing the Maritime Province seaports during the winter season when the St. Lawrence is closed to navigation.

"And further resolved that the Dominion Government also be requested to co

operate in every possible way, more particularly when arranging future steamship subsidy contracts, which should always stipulate for the use of Canadian ports only, and thus carry out the policy of 'Canada for the Canadians.'"

Mr. Schofield proceeded to say that it might seem strange that such a resolution should be proposed 27 years after the Confederation of the Canadian Provinces, and 7 years since the opening of the Canadian Pacific Short Line to this City. They certainly, he said, had very great expectations with regard to the benefits that would flow to these Provinces from the establishment of Confederation, and from the opening of that great railway, but they had suffered a very great deal of disappointment, and it was because of that, that the feeling existed to-day that some movement was desirable, and the matter was brought before the Conference in order to obtain its opinion and support that greater benefits might come to this Province than had been realized. Proceeding, he said, that the C. P. R since it had been opened and in operation to this city, was known to have carried very large quantities of the products of Canada to United States ports, and very little had to come to St. John or Halifax. The Grand Trunk Railway had carried nearly all the products that are exported over its road to Portland, Maine, and from that city it had been carried to the old country by steamers subsidized by our own Canadian Government, which was the greatest disappointment of all. A change was demanded, and he might fairly say not only by New Brunswick but by Nova Scotia. These Provinces had rights. They had paid, and were still paying and would always have to pay their share of the interest on the public moneys of the country which had been invested in the C. P. R. and canals and other improvements to the country to the west, and it was natural and right that they should claim to enjoy some of the benefits which resulted from these great public undertakings. He claimed from the Government more particularly, that they should assist this demand and movement in every way they could by subsidies, and, if possible, by Provincial tariff arrangements, so as to encourage the importation and exportation of goods to and from Canada through our own ports. In asking that assistance from the Central Government they were strengthened by the fact that there way a great principle underlying the whole principle of the Government, that is protection which was afforded the manufacturers and all kinds of industries throughout the Dominion. Surely it was only the same principle when he asked for protection for the sea ports and their proper business, handling the imports and exports of their country. He asked the railways for their support. The Intercolonial Railway had been built entirely by the public money of the country, and there could be no doubt that the management of that railway should do all they possibly could to do what he asked. The Grand Trunk and Canadian Pacific Railways had also been very largely aided by the public money of the country, and he was justified in asking the management of these railways to do something for the benefit of all sections of the country. As regards the people of the country generally, they were asked to support this movement on the ground of self-interest. It was to the interest of everybody in every part of the Dominion that the whole should prosper. The Martime Provinces could not possibly prosper as they should do if they were deprived of this trade. The idea was a national one, and on that ground, and on patriotic grounds, they appealed to the public generally throughout the Dominion. The next consideration would appear to be the practicability of the scheme. The most important point in that connection was the distance between the Old Country and, take Montreal. The shortest distance between Montreal and Liverpool was via Portland, Maine, next came St. John, next Halifax, and next New York, that was taking the railway and steamship distances together. From Montreal to Liverpool, via Portland, was 3,147 miles ; via St. John, 3,181 miles (only 34 miles more); via Boston, 3,290 ; via Halifax, 3,319, and via New York (which controlled the largest part of the trade), 3,375 miles. Between the longest mileage, via New York, and the shortest mileage via Portland, there was only a difference of 228 miles. It was a mere nothing in the consideration of the total and it is quite evident that it was not a question of mileage which would cause the province to gain the trade and hold it.

In regard to the ports, Nova Scotia had Halifax and Louisburg both capable of prosecuting business. He was not claiming on behalf of the Board of Trade of St. John that this business should only go through New Brunswick. They were claiming that the Maritime Provinces and Nova Scotia had at least as good ports. New Brunswick had two good ports, St. John and St. Andrews. In a general way there was no question of the practicability of the scheme. They required assistance from the Boards of Trade in order to accomplish this object. They wanted the assistance of their Parliamentary representatives, and if the people were in earnest and laid the matter before their Parliamentary representatives, it followed as a matter of course that they would get their assistance and the matter would be urged upon the Government. Whenever that point was reached, that the object was accomplished or within reach, there was no doubt there would be a friendly rivalry as between the different provinces and the different ports. St. John would like to have as much as possible of the trade, and the same with Halifax. It was wanted for the Maritime Provinces first, and then they could do what they could for their own respective interests.

In regard to St. John, a great deal had been said as to the capabilities of the port, and they had found it necessary to present a great many facts on that subject to the public from time to time, and on one special occasion the Board of Trade, in order to remove a great many erroneous ideas conveyed in regard to the Bay of Fundy and the harbor and port of St. John, appointed a special committee to look into the matter and get all the information possible and report to the Board. That committee performed its work satisfactorily, and at great length. They had prepared a pamphlet on the Bay of Fundy and the port of St. John. This showed that the port, so far as navigation went, was one of the safest north of the Hatteras. There were deep water wharves on each side of the harbor, with 27 feet of water at low tide. The C.P.R. grain elevator was the best in America. He made these remarks with regard to St. John, as Mr. Troop and others had an erroneous idea of the port. He asked that each Board of Trade take a copy of the pamphlet containing the report of the special committee on the subject.

Mayor Robertson said he had the honor to second the resolution. Since 1882 this question had been at various times discussed by the Dominion of Canada and by the mother country. Those who had voted for the confederation of the provinces did so because it was represented that it would benefit the provinces, and those in the Maritime Provinces had been grieviously disappointed. The Lower Provinces were to have the handling of the import and export business, but they had not got it. Neither the Intercolonial nor the Canadian Pacific Railway short line had brought the business as they should have done. St. John had done her part and expended a quarter-of-a-million of dollars upon her harbor, etc. He confessed it was the most difficult problem in the Dominion of Canada. He feared that unless the Government took hold of it with the determination of subsidizing freight lines and giving rates of freight to those who were running the lines to compete successfully with their rivals, that it could not be done. There was not only a Canadian aspect, not only a Maritime Province aspect, but there was an Imperial aspect. There was an Imperial aspect to it from the time that the Intercolonial Railway became a part of the contract. It was guaranteed by the British Government, and the money was raised by that guarantee. He held the Mother Country was to-day more deeply interested in this matter than she was in uniting the different provinces of Canada. At the Intercolonial Conference held at Ottawa the other day, this great question came up, and it was one of, if not the, principal question that came before the conference. Already the Canadian Government had granted a considerable subsidy to a line of steamers from Vancouver to Australia, and an enormous amount of money had been put in the C.P.R. At the discussion of the great question in Ottawa the British Government had a representative in the Earl of Jersey, and he is to report to the British Government, and he (the speaker) judged that the Government of Canada and the people of Canada were waiting with considerable interest as to the result of the report of the Earl of Jersey. They had to consider the possibility of the British Government taking hold of this thing and putting it through and making it a success. The cost of a six months' war with France would give the steamers and divert the trade that goes through the American ports. Mr. Robertson proceeded to read an extract from a paper to the effect that it was as much to the interest of the Australian Government as to the Canadian Government that a subsidy should be granted and a fast line established. The mails would gain several days by the Canadian route from Australia. The present contract for carrying the British mails, and vice versa, by the Peninsular and Oriental and other lines via the Suez Canal would expire in the year 1896, and in that year it would be available for re-distribution and then the Canadian route would become a powerful competitor. The mails from Australia can be delivered at Vancouver in 18 days, carried across the continent by the C. P. R. in five days and across the Atlantic in six days, making twenty-nine days in all. Mr. Robertson thought it was too much for the Government of Canada and the people of Canada to undertake. With all the energy, perseverance and determination of this country, it was sometimes, and he believed in this case it might be, far too much to undertake this tremendous service unless supported by the Imperial Parliament and by the Government of Australia. When the report of the Earl of Jersey came in they would come to the end of the question and know whether they were to have an Imperial highway across the Dominion of Canada or not. He had dwelt at some length upon that aspect of the affair as it was the only aspect that held out any hope for the future. The C.

P. R. had bowed to the strong feeling in Winnipeg, but Mr. Van Horne said it was absolutely necessary to make American connections. The C. P. R. had gone to American ports and had hauled our freight without reference to the national idea and purely on the principle of dollars and cents.

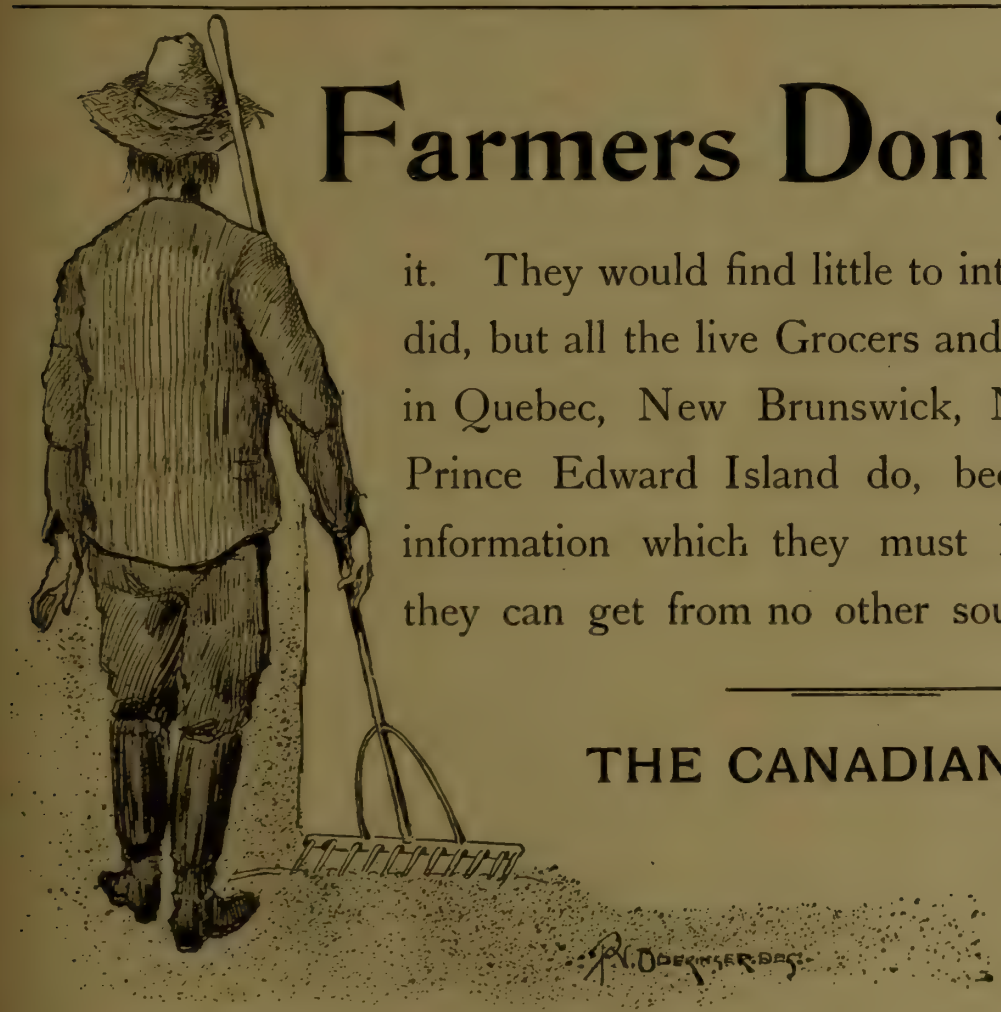
There was still another aspect to the question. The Maritime Provinces had a right to ask the Canadian Government to give the Maritime Provinces' view of the question more consideration than they had yet given it. The other day they had a deep water convention to carry the St. Lawrence route through to Chicago. He did not believe that there was a thought in the minds of the western Canadians about the importance of the Maritime Province to the Dominion of Canada. He regretted to say that he found a great deal of indifference, showing that we were not, with all our Maritime ports, in their thoughts at all. He had said in Montreal latterly: "Canadian as I am, strongly as I have faith in Canada and the Imperial idea, if the present state of affairs continue, if the trade of Canada continue to pass through American ports, I fear that the people of the Maritime Provinces will come to the point not use United States ports, that they must discharge their cargo at either St. John or Halifax, or both. The Government were giving public monies away to support a foreign port.

Hon. Mr. Lindsay said the Government should give a large subsidy to the railroad to carry cheap. Every man would ship by the cheapest route. The freight on the Intercolonial Railway should be so low, that by shipping by this route would be to the advantage of the people to do so.

Mr. Hatheway then put the question, which was carried unanimously.

Delegates at Luncheon.

The St. John Board never does things by halves, and when they decided on a conference they also arranged a luncheon which was a most delightful one. The chair was occupied by Mr. Hatheway, and the vice-chairs by W. H. Thorne, C. A. Everett, W. S. Fisher and W. M. Jarvis. After the bounteous repast, and Her Majesty's health had been toasted, the Chairman proposed "The Governor-General," to which J. V. Ellis, of the St. John Globe,



Farmers Don't Read

it. They would find little to interest them if they did, but all the live Grocers and General Dealers in Quebec, New Brunswick, Nova Scotia and Prince Edward Island do, because it contains information which they must have, and which they can get from no other source.

THE CANADIAN GROCER

Toronto and Montreal.

and say that it must not exist any longer." Were we going to stand by and see our seafaring men go to American ports, our greatest interest of ship-building passing away.

A great problem laid before the Canadian Government unsolved, and it would have to be grappled with and solved if they were going to build up a great Canadian nationality. It was the duty of the City of Halifax and of every county of the Maritime Provinces to join St. John in this common object, that the Canadian trade that is being largely developed in American ports shall be diverted to the proper route, and if it could be done by the hands or money or energy of man, it should be done, that we might become in very truth a Dominion from the Atlantic to the Pacific.

Hon. Mr. Lindsay said he would like to ask, if in shipping to the Old Country or importing back, the Government were to make the people ship by the dearer route?

Mr. Schofield said that in arranging subsidies with the Dominion and Allan lines of steamers, the Governmsnt should say they must

responded, saying he was not sure how far the Governor-General would approve of his answering the toast on this occasion. His Excellency was here, and we found him a gentleman in every sense of the word. We had never a Governor-General who made less distinction among all classes than the present one. Everyone had been deeply impressed with his wife, who had taken such a deep interest in the people. (Applause.)

W. S. Fisher proposed "His Honor the Lieutenant-Governor," to whom he paid a glowing tribute. He was a lawyer and a citizen, and one of whom all had felt proud.

Hon. James Mitchell responded on behalf of the Lieutenant-Governor. It gave him a great deal of pleasure to do so. He would say very little in addition to what Mr. Fisher had. Every man, woman and child knew the name of Governor Fraser, and no man was more popular than he. The newspapers, which delighted to say the very best of a man, told of what a reception he had had on his recent visit to the North Shore. He expected that

he would have been at the conference. He felt that he was echoing the feelings of everyone in New Brunswick when he said the present Government occupied a warm place in the hearts of all. Since Governors had been selected from men of New Brunswick we have had men of whom we have felt proud. If Governor-Generals were selected from men of Canada, we could produce as good men as can be sent from England. The gift of John J. Fraser as Governor of New Brunswick was one of the best that could have been given this fair province of ours.

The next toast was "Our Guests from Nova Scotia." The president spoke of the mines of Nova Scotia, its agricultural advantages, and the many other things which made it what it was.

Mr. Troop, president of the Halifax Board of Trade, was received with three cheers and a tiger. He said that if an eloquent speech was expected from him those assembled would be surprised. It was the forte of merchants to do and not to talk. There was a profession whose members could do and talk also. The president's kind references to Nova Scotia had entirely overcome him. Nova Scotia had great capabilities as he was aware, and he could safely say it had the most kindly feelings towards the adjoining province of New Brunswick. When he received the invitation of the St. John Board to attend the conference, an honor was conferred upon him that he had not anticipated, and would not soon forget. The interests of the Maritime Provinces stood in a peculiar position in this Dominion. We had the great-Western Provinces in a measure eclipsing and overshadowing our Maritime Provinces. For 15 years the press had been pointing towards the great western country and "Go west, young man," was the advice given. We felt now that we had interests in the Maritime Provinces. The St. John Board of Trade had struck the keynote in calling together here representatives from the various Boards of Trade, and in showing that the interests of St. John were not different from those of the outlying districts. The question of having such a conference had been discussed by the Halifax Board. He spoke very much in favor of these gatherings, and showed the advantages of them to the cities and towns of a province. As the cities advanced, so must the rural districts, and when representatives from them met the city men, prejudices were torn down and more was thought of the interests of New Brunswick. What would we give in Halifax, he continued, if we had a noble river such as you have behind you! We boast of having a good harbor, but Providence gave us that, and did not give us a river of such grandeur as St. John. The first trip he had made from his home was up the St. John river to Fredericton. He had since traveled the whole continent, but had found nothing of such beauty and with such scenery as the St. John. He saw around the table gentlemen who had been born in the same village in Nova Scotia as he. He had no sectional feelings, but believed in the possibilities of the Maritime Provinces. "But one word of warning. That is, a determination that country must be before party. We have a good country, and have spent a good deal of blood and money. We of Nova Scotia didn't take kindly to the union that made us citizens of Canada. The past is forgotten, and now we are to make the country what it can be. We will work in the interests of trade, and let us do what is best to advance its interests. You have so well undertaken the work of bringing around you gentlemen of the Boards of Trade, that let us hope that from this time forward the circle will be enlarged, and that hereafter we will have Maritime Province Boards of Trade. If ever we have the pleasure of inviting the Boards of Trade to the city of Halifax, we will give them a right royal welcome; and I will tell the board of your sister city of the welcome you have given their president to-day. I wish you every prosperity. Let us remember that we have an important office to fill, a duty to perform. If we respect ourselves, we will be respected by the people who at present overshadow us. Our integral rights as a population can only be secured by a determined purpose of the people of the Maritime Provinces."

Mr. N. Currey, of Amherst, was glad to be present and hear the debates, which he had listened to with pleasure and profit. The Amherst Board of Trade was established only a short time ago, but they had been grappling with such things as freight rates, pedlars' rights, etc. He agreed with Mr. Troop that it would be well to have a Maritime convention. The Insolvent Act was something that might well be dealt with by the Boards of Trade and the merchants of New Brunswick before it was passed by the Government. He didn't like the bill as it stood. A good Insolvent Act was a good thing, but a bad one was worse than none at all. Referring to freight rates that affected the people of the North Shore, there was one thing that should be thought of, and that was the ship railway, which, when completed in two years, would greatly cheapen the rates between the North Shore and S. John.

Mr. W. M. Jarvis said he had been asked to propose the toast of "Delegates from New Brunswick Boards of Trade." Some day he hoped to see a hearty reunion of all Maritime Boards of Trade. This move of the St John Board of Trade was experimental, and some day likely they would call together all the boards. We wanted to see that we were working together for the common good of the province. He spoke of the hospitable and hearty reception the Church of England delegates—of which he was one—had received at Woodstock. Following up along the lines of an editorial he was very much pleased to see in one of the morning papers, we should try to develop a public spirit.

Mr. J. S. Neil, of Fredericton, thanked the St. John Board on behalf of the Fredericton Board for the way they had drunk the toast. He acknowledged the success of this conference He had learned much during his visit to St John. Since the Fredericton Board had been organized, some four years since, it had done much and endeavored to show the capabilities of their city. He referred to the beauty of the River St. John, and advocated an improvement in navigation Thought the river should be given some necessary dredging.

Mr. H. H. Pitts, of Fredericton, said that just as the Boards of Trade understood their strength and usefulness the more would the people recognize them. In commercial union was what was wanted with the Old Country, and he told them that during his visit across the water, he had the privilege of going up the Rhine a short time since. We had just as good country here, but we didn't appreciate it. We have the greatest country in the world, and New Brunswick and Nova Scotia were the best of it. There was nothing like advertising it. New Brunswick and Nova Scotia were self-contained. We had no use for the rest of the country if they had none for us. Send over some of our young men to the Old Country and let them see poverty and vice there, and there couldn't be any better advertisement than that.

Mr. J. W. McCready, of Fredericton, thought he was safe in saying Frederictonians were a happy and prosperous people who lived in a beautiful city. Their business laws were sound and the city was enjoying a fairly substantial growth. The newspapers had quit talking about the west and had learned something of their own country, and the people were beginning to do so also. The west had had so much attention since the formation of the country, because it was necessary. If our young men could be taught to stay home it would be the best thing for the country. There were plenty of room for them and plenty of work.

Mr. Teed, of St. Stephen, said he would like to make a speech but couldn't. He congratulated the St. John Board on the movement it had inaugurated, and could not see why a further movement should not be made. The St. Stephen Board of Trade was formed four years ago, and had reason to congratulate themselves on what they had done. He could not see why a Maritime Board of Trade could not be formed and be a success. While we must appreciate and feel proud of the west, the success of business in the Maritime Provinces must first claim our attention. We must be liberal and willing to give and take in matters of business. The interests of the different sections of the province were identical. If the united Board of Trade could be formed, we would have a body that must make itself felt in the councils of the country. The St. Stephen Board of Trade, as soon as they got accommodation, would be only too glad to have a convention of the boards there.

Hon. James Mitchell was glad to be present as a representative of the St. Stephen board. They lived down on the border, where they could hear the American eagle scream every day. They were proud of their town, and proud to be under the broad old flag of Old England. Perish the day that they should wish for anything better. They were not provincialists down there alone, but Canadians, who wanted to see the whole country prosper, and it would be felt among the nations of the earth.

Mr. Hennessey, of Newcastle, spoke of that portion of the country, whose people were chiefly occupied in lumbering and fishing. The St. John river was the first river in New Brunswick, but the Miramichi was the second. Immense quantities of lumber were shipped from it during the year. A great deal of their money found its way to St. John, as the people of this city did a big business with them. He spoke of the excellent treatment he had received this time in St. John.

Mr. Creaghan, of Newcastle, said it was a pleasure to be in St. John and receive the information he had got at this conference. He was peculiarly struck with the remarks of Mr. Troop, of Halifax, about the St. John river. He thought the Miramichi was the first river of Canada. He had seen 200 sails of vessels anchored in the Queenstown of Canada in the Miramichi. It was a splendid summer port but unfortunately not a winter one. He regretted very much that the people of the North Shore had thought the merchants of St. John were crowding them politically and otherwise as in the matter of stumpage. He thought the agricultural implements, carloads of which came to the North Shore, should be manufactured in St. John instead of Upper Canada.

Donald Morrison, of Newcastle, said that although the Miramichi river was closed in the winter, thousands of dollars' worth of fish were got out of it. He referred to the good feeling that should exist among the people of the Maritime Provinces.

Mr. Saunders, of Woodstock, thanked the St. John Board on behalf of the Woodstock Board for inviting them to this conference. Some fifteen years ago he went into business in Woodstock. He used to come to St. John two or three times a year, but now travelers went through the country, and the merchants did not come to St. John. He thought that was a mistake, as he and others would like to come here and renew acquaintances. Although much had been said of Lieutenant-Governor Fraser, he had found among the St. John Board of Trade many a man who would make a capable Lieut.-Governor.

Hon. Wm. Lindsay, of Woodstock, said our country was a good deal as we made it. Some of the gentlemen had told of the large quantity of lumber that was sent away. They had seen Americans taking the lumber across from this country and manufacturing it, and then bringing it back to us and selling it. He strongly advocated home manufacture. Woodstock was the garden of New Brunswick. He spoke of the good crops, good horses, etc., of Carleton county. He was the oldest trader in the room, having been in the business fifty-five years, and knew this country was what the people make it. In Woodstock they had three sash and door factories, three carriage factories and three machine shops. He was glad to see the young men coming back to this country. He hoped all would study the interest of the country and do all they could for its prosperity.

Mr. Ketchum, of Woodstock, joined with Mr. Saunders in the hearty congratulations on the success of the conference. The Woodstock Board of Trade was only a few months old, but was a lively infant, and had done considerable kicking to remedy grievances.

Mr. Troop, of Halifax, was fully aware, and appreciated that he was in the city of St. John. He proposed the health of Mayor Robertson, who was highly esteemed, and whose reputation was established not only in the Maritime Provinces, but in the far west. At Montreal he uttered a sentiment of which every man in the Maritime Provinces should feel proud. He spoke in plain language on the winter port question. He did not think a foreign port should be built up as the winter terminus, that was, Portland, Me. He thanked Mayor Robertson for what he had said. Lord Aberdeen was present and heard Mayor Robertson say that when the St. Lawrence was closed a Maritime Province port should be chosen for the winter port.

Mayor Robertson thanked Mr. Troop for the kind reference he had made to him. He felt, he was going to say, almost jealous of the privilege his warm friend, the president of the St. John board, had in arranging the grand gathering of to-day. To him should be given all the credit. St. John could boast of an antiquity, being incorporated in 1785. Not more than 40 years afterwards, the Chamber of Commerce was inaugurated, and now, as the St. John Board of Trade, it had taken an active interest in its city. The extent of St. John's commerce and her history gave her a noble position. There was a time in the commercial history of New Brunswick when St. John was more to the rising towns of the province than she was to-day. Now the cities of Fredericton and Moncton competed with St. John, and although there was competition underlying there was a sentiment of good feeling and brotherly love. He had had an opportunity in Montreal of saying a word for Halifax. Halifax had some advantages, St. John had some advantages, that entitled each to the winter port. It was, after all, a matter of competition, and let the best one win. He favored the establishment of a Maritime Board of Trade. In speaking of the success of the New Brunswick men, he said that to those who were trying to rise to the heights of the mercantile trade, a vast amount of the knowledge of the country and the laws was necessary. Honesty was the backbone of trade. Many of the merchants commenced life by carrying a pedlar's pack through the country, but those days had gone by. He spoke of that, as the question had been discussed in the morning. He closed by thanking Mr. Troop for the kind remarks he had made to him and to the city of St. John.

Mr. Teed, of St. Stephen, on behalf of the visiting brethren, proposed the toast of the president and St. John Board of Trade.

President W. F. Hatheway made a short reply of thanks, and also made a short reference to trade matters. A great many years ago he heard a gentleman remark on a railway train that trade was hard and selfish. He had since learned that it was no more hard and selfish than any other vocation in life. The complete success of cities and their happiness lay at the foundation stone of labor and then trade. Rome, Athens and Alexandria rose on the heights of their military forces; but where were they to-day? Where was Venice since it had lost its trade? To-day, England the nation of shopkeepers, stood at the head of the world, and Canada was a part of it. He was proud to be a Canadian, and hoped that no one would ever be able to point with scorn at a resident of this country, but always look on one as a man of probity and honor.

PATRON STORES' SUPPLIES.

DEAR GROCER,—In THE GROCER of the 14th ult. appears an article under the above heading, and, with the exception of one paragraph, every retailer in the country will agree with and thank you for its publication. The paragraph to which I refer reads :

"THE GROCER is yet to be convinced that this short-sighted policy is pursued by the leading and old-established houses. Occasionally, 'in a moment of weakness,' an ordinary wholesaler may sell a bill of goods to a Patron storekeeper, but it is rare, we believe."

Surely this paragraph must have been penned by the writer "in a moment of weakness." Very casual investigation on your part will show the practice among wholesalers—whether "leading or old-established houses" or otherwise—to be very nearly the opposite of your contention.

The writer is prepared to furnish you with the names of the leading wholesale merchants in Toronto and other cities who are systematically supplying Patron stores with goods, well knowing the kind of trade these stores are doing, and in one particular case one of the leading hardware stores in Toronto opened an account with a Patron supply store which had just started in a small place where the house in question had had the custom of the other store for some years, and that after they had been informed of the state of affairs and requested not to fill the order of the P.S.S

The rest of the article is on a line with what usually appears in THE GROCER—good. RETAILER.

[THE GROCER is still yet to be convinced that the "short-sighted" policy of selling to the Patrons "is pursued by the leading and old-established houses." If, however, "Retailer" will supply us with the names of wholesale houses who are pursuing this "short-sighted" policy, we will gladly publish them.—ED. GROCER.]

FORGOT THE PRINCIPAL ITEM.

Burt & Co., of Bracebridge, under date of October 5th, write : "As noted in your issue of 28th ult., we have started our grocery business here, writer having left the Muskoka Mill and Lumber Co., with whom he has been for some years past. In placing our opening order, we forgot one of the principal items, viz., THE GROCER.

We can't weigh without scales, and we can't buy and sell without THE GROCER! so please add us to your list.

BROOM CORN SITUATION.

Wm. S. McDonel, manager of the Windsor Patent Brush Co., Sandwich, Ont., has returned from a purchasing tour of the Western broom corn growing States. He found that the condition of affairs at the source of of supply warranted the large advance of broom corn by the dealers and commission houses. There is not enough on hand to go around, at last year's rate of consumption ; besides, ordinary years one-half of the crop is carried over. The manufacturers in the States have advanced prices 60 to 75 cents a dozen, hardly the difference of price of the raw article in brooms. The Canadian manufacturers have advanced 25 to 40 cents a dozen, being satisfied to do business at a loss till the trade gets used to the advance.

Cholly—"The idea of a man sending a business letter with a P. S."

Chappie—"Doosid bad form, surely."

Chollie—"But that isn't the worst of it. In this case it means 'Please Settle.'"

An Erin farmer had a squash which grew six feet in circumference in five weeks.

Oblivion claimed him
As her prize.
His house would never
Advertise.

WHAT A DOLLAR WILL BUY.

MR. EDWARD ATKINSON, the American economist, gives in detail the purchasing power of a dollar in Boston markets: "I can change the dollar into dimes, nickles and cents, and passing around through a series of shops in Boston, I first buy four pounds of the coarser but more nutritious parts of beef. Where did it come from? From the plains of Nebraska or Texas, brought through the packing house in Chicago to within a few rods of the door of my office. I buy a few little bones of the breast of mutton, brought from Kentucky; a pound and a half of fish from the Grand Banks; half a pound of bacon from Illinois; half a pound of butter or a pound of butterine from Michigan. I go to another shop and I buy four pounds of flour (from which I can make a pound of bread a day) that has been brought from Minnesota or Dakota, or even from Oregon or California, I buy a pound of sugar produced by the peasants of Germany in the best fields. I buy twenty pounds of vegetables which may have come from the Maritime Provinces of Canada, or from the far away Southern States, according to the season. I buy some oranges from Florida, some grapes from Ohio. I add a little tea from China or Ceylon, a little coffee from Java or South America, salt from Liverpool, pepper from Sumatra, spice from the Spice Islands, and I have expended the almighty dollar. I have placed on my table thirty-six pounds of well-balanced, varied and nutritious food material, which I can then convert, under a flour barrel made into an oven, into the most appetizing and nutritious food with the heat developed by two cents' worth of oil from Pennsylvania or Ohio, and it will give me adequate and complete nutrition for one week — three full meals a day—twenty-one meals for one almighty dollar. That dollar's worth of food, if I bought it to-morrow in Boston, would have been brought more than a thousand miles from the far-away sources that I have named."

THE POTATO CROP.

FROM reports covering the United States and Canada, the Weekly American Agriculturist has compiled its special summary on the potato crop. This points to an extraordinary shortage in America, and only fair yields abroad. It says in part:

Potatoes are a short crop for the third successive year, though not such an utter failure as the Department of Agriculture returns indicate, because those reports have not fully recognized the favorable product and increased acreage in northern New England and in Colorado, while our reports up to September 22nd show that late potatoes are coming out better than was anticipated. Relative to population the supply is the smallest on record.

The total appears to be 165,000,000 bushels, or 20,000,000 bushels less than the bonanza potato crop of '91. The average yield per acre for the whole country is the lowest in our history, only 56 bushels, against 57½ as the next lowest in the crop failure of '90, but the total outturn is larger than last year because of the gain in breadth devoted to potatoes. With the exception of the sections above noted, the whole middle States and the central West are short of potatoes. Quality is uneven; the best yielding sections have the finest quality, while the short sections complain of small tubers of inferior quality. Prices have opened at a correspondingly higher range than usual, and growets exhibit a tendency to hold potatoes for still higher values.

This may mean that they are inclined to market more gradually and avoid a glut, in which case a steady demand at fair prices will be assured. Canada's acreage is slightly greater than last year, the largest gain being in Ontario. Last year's crop was considerably better than the present crop, but in the absence of definite data we employ the Dominion census of '91 as a basis of comparison, knowing that the '91 crop was a fair average. Our reports point to a total crop in Canada of under 45,000,000 bushels, against 52,000,000 to 55,000,000 as the average of good years. Much of the Canada ctop is shipped outside of the county where grown, but to Canadian markets, the proportion available for export to other countries being for the Prince Edward Island crop, 66 per cent.; Nova Scotia, 33; New Brunswick, 20; Ontario, 10, and Quebec 5 per cent. This looks like Canadian exports of 6,000,000 to 7,000,000 bushels of th 1894 crop against 8,000,000 to 9,000,000 bushels in the year of fullest production and most active foreign demand. The Maritime Provinces continue the surplus potato sections of Canada, but their acreage has been slightly decreasing for some years. Farmers are already planning a big increase for 1895, however, as the reduction from 25 to 15 cents per bushel in the United States tariff and cheap water freights enable them to compete with northern New England growers in the Boston and New York markets. Bids made to growers in the United States range from 30 to 85 cents per bushel and in Canada 25 to 60 cents.

A JAPANESE TEA ASSOCIATION.

There has just been established in New York an American branch of the Japan Tea Traders' Association. This association was formed in Japan about one year ago, and is composed of native tea producers, merchants and traders. Its headquarters are at Tokio, and it has two branches in Japan; one in the eastern and one in the western province. Its object is to encourage the productton of Japanese teas and to increase their sale, putting the business on an extensive footing. The president of this association is Viscount Sano, ex-Minister of the Department of Agriculture and Commerce of Japan. The general managers of the American branch are Takenosuke Furuyo and Hikonojo Komada. The first-named gentleman is fresh from a tour of the United States and Canada, where he has made a study of the peculiarities of the great tea markets in different sections. The second-named gentleman, who was one of the judges of tea at the World's Fair, sailed from Japan on September 14 for New York. The Association hopes by establishing a branch in New York to be able to study the wants of the tea market there closely, and to increas its sales in America.

ON THE TRAIL OF THE PEDLARS.

DEAR GROCER,—The Retail Grocers' Association have decided to collect all the information which can be obtained regarding pedlars and hawkers, and the restrictions and by-laws relating thereto. For this purpose it has been thought we could be assisted by your valuable paper, in its many ramifications throughout the land. We desire, above all, accurate accounts of how other progressive centres of business life regulate street pedling, so as to operate in a fair business spirit towards both parties to the controversy. The grocers believe in a live and let live policy, having no desire to unduly hamper any citizen in his efforts to make a living; only, let each and everyone be assessed fairly and pay a just and equitable portion of the taxes.

Any information will be cheerfully received by our Association.

R. A. DONALD,
President.

Toronto, Oct. 9th, 1894.

[THE GROCER will with pleasure lend all assistance possible in the premises.—Ed. GROCER]

NEBRASKA, CANADA.

Le Moniteur du Commerce, of Montreal, says that Farm, Field and Fireside, of London, entitles an article relating to matters in the State of Nebraska, "Hard Times in Canada." Le Moniteur opines that there is an English journalist who might advantageously study the geography of the empire to which he belongs.

Established 1850
WE MAKE A SPECIALTY OF
Hotel and Bar Supplies
And you can always rely on getting the latest novelty in this line from us.
We have something new in
CIGAR CUTTERS
and the latest is a combination
CIGAR CUTTER AND LIGHTER
Our selection of
BAR GLASSWARE
is not equalled by any house in the Trade.
JAMES. A. SKINNER & CO.
Toronto, Ont. Vancouver, B. C.

We Would Draw Your Attention

To the fact that we are prepared to supply the trade with all kinds of goods suitable for the season now at hand, and have secured a variety which we feel confident will meet with your approval. Some lines are already to hand and others to arrive in due course. Our representatives will call on you with samples and prices.

Valencias
Currants
Sultanas

Prunes
Dates
Figs

Peels
Table Raisins
Nuts

Special 3 Crown, 5 "", 7 "" — **Cleaned Currants in Donnes and Cartoons.**

Special attention given to orders by Mail or Wire.

BALFOUR & Co. HAMILTON.

Worth Considering

We know the difficulty you have in procuring good tea.

Too Smooth, Too Rough, Too Light, Too Heavy.

Overcome all these difficulties by using Price too High.

"HILLWATTEE TEA"

LUCAS, STEELE & BRISTOL, - - Hamilton.

RAM LAL'S

PURE INDIAN

Package

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.

... Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co. WHOLESALE AGENTS Hamilton

PERSONAL MENTION.

THE GROCER is pleased to learn that Aaron Wenger, proprietor of the Ayton creamery, is again able to attend to business. Mr. Wenger it will be remembered lost his left foot some months ago through the overturning of an omnibus in which he was riding.

W. H. Rowley, of the E. B. Eddy Co., of Hull, was in Toronto this week.

Frank J. Blackburn, formerly with Eby, Blain & Co., is now with H. P. Eckardt & Co.

J. F. Magor, of Frank Magor & Co., of Montreal, was in Toronto last week en route for the west in quest of fall orders.

George Anderson, cashier of the Pure Gold Manufacturing Co., has returned to his post after a vacation of two months in Manitoba.

Robert Jardine, representative in the Maritime Provinces for the Pure Gold Manufacturing Co., is now making a tour of Nova Scotia and Prince Edward Island.

Albert French, representing the Pure Gold Manufacturing Co., is in British Columbia. He is doing particularly well, pushing the firm's new season tomato catsup.

J. Turner Gillard, son of W. H. Gillard, who for the past four or five years has been in a wholesale grocery house, and latterly with a tea house in Toronto, leaves Hamilton in a day or two, where he has been spending a holiday, to fill a position in one of the largest tea houses in New York.

T. M. Cutter, secretary-treasurer of the Acadia Sugar Refining Company, Halifax, was in Toronto last week on his way back from Winnipeg.

Maitland R. P. Montgomery, who has been ill for some months is, his friends will be glad to learn, again back to business with Eby, Blain & Co., and will represent the firm in the city and nearly points.

Thomas McLean, chief clerk of the Toronto Customs, died Tuesday last. Deceased entered the Custom house in 1870, and had held the chief clerkship since 1879. He was highly esteemed by the business community, and his demise is regretted.

J. D. Roberts, of the Pure Gold Gompany, Toronto, started off on his holidays Wednesday. At Ottawa he joins a shooting party bound for the wilds some three hundred miles north of Ottawa. Mr. Roberts will be away a month, and his friends expect to see him come back loaded with bear, fox and wolf skins, miscellaneous game, and of course tales of exciting adventure. Fresh vigor he will, of course, have.

J. S. Leighton, of Orangeville, was in Toronto last week. Mr. Leigton has large business interests in Orangeville, and is prominent there in municipal circles. In reply to a query of THE GROCER, he said that in his part of the country it was the general opinion that the worst of the trade depression had been seen; that the day for contracting bad debts had passed; and that every one was now down to "hard pan."

TRAVELERS VS. GROCERS.

The circles in which the retail grocers and the city travelers, respectively, revolve, are excited over an event that is to come off at the Woodbine race-track, Tuesday, October 16. It is a joint bicycle meet, and among the most important of the events is a team race, grocers versus city travellers. The full programme of events is as follows: One mile, open to travelers and grocers; half-mile, open to travelers only; half-mile, open to grocers only; five mile team race, between travelers and grocers only; two mile race, open to clerks only. Prizes will be awarded for each event.

Attention is drawn to the advertisement of the Compagnie d'Approvisionnements Alimentaires de Montreal, Ltd. (Provision Supply Co. of Montreal). As will be seen from it, this company controls some of the very best and well-known brands of French goods, notably the E. Cusenier Fils, Aine & Cie.'s liqueurs, etc.; J. Denis, Henry Mounie & Cie.'s brandies; La Cie Coloniale chocolates, etc. This firm state that they do the largest import business in French goods, buying direct from the manufacturers, which, with the connection they have, should enable them to quote, as they claim they do, extremely low prices on this class of goods.

BEST TO BUY, BECAUSE BEST TO USE.

NEW FRUITS . . .

Bevan's Connoisseur Clusters	Cases	French Plums,	60/5	fruit.
" Imperial Cabinets	"	"	"	70/5	"
" Valencia Shelled Almonds	"	"	"	80/5	"
Comadra Eigs in Taps	"	"	"	90/5	"

H. P. ECKARDT & CO.

Wholesale Grocers ..... TORONTO.

... HAS NO SUPERIOR IN QUALITY ...

Snider's

HOME-MADE

Tomato Soup
Tomato Catsup
Chili Sauce

All Wholesale Grocers will supply you.

WRIGHT & COPP, Dominion Agents, TORONTO.

"Our National Foods"

Desiccated Rolled WHEAT
" " OATS
" " SNOWFLAKE BARLEY

In 2 lb. pkgs. 2 doz. per case.

SELF-RISING BUCKWHEAT FLOUR

In 2½ lb. pkgs. 2 doz. per case.
In 5 lb. pkgs. 1 doz. per case.

These goods are without an equal and meet the demand for a Superior Quality of Breakfast Foods

Giving your customers SATISFACTION
Increasing your TRADE
Paying you a good PROFIT

We take pleasure in sending samples, prices and particulars. We give mail orders prompt attention. We solicit your trade.

RESULTS

Quality
Satisfaction
Trade
Profit

The IRELAND NATIONAL FOOD CO., Ltd.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada

M. MASURET & CO., London

Always to the Front

Our Brand of **Eagle Japan and Eagle Ceylon Teas** give every satisfaction. All size packages.

NEW FRUIT Arguimbau's Fine Off Stalk Selected Layers. Boxes, ½ and ¼.

Fine Clean **CURRANTS**

New Canned **VEGETABLES**

New Rio **SALMON**

Prunes, all grades.

As Low as Any in the Trade

WHERE TIME IS NOT WASTED.

MANY boys, remarked an exchange, start out in a business which they do not expect to follow for life, because in that line an opening occurred just when they wished for a place. They are apt to look upon the years thus spent as "time just wasted," when they are at last settled in their chosen calling. But if they have done their duty in it such is very far from the case. The knowledge of business and of men which they have gained, and the working habits they have formed, will be of the greatest service. As the late Mr. Lawson Valentine once remarked: "The great thing to do for a business boy is to throw himself into something; I should not be particular what, so that it gives him a chance to begin, and made him understand that he was to make his way from that point. I should tell him to 'get to work in the quickest possible way,' and I should emphasize this to him, thinking it more important that he should go at it, than that he should go at it in any particular way. Go-at-it-iveness is the first condition, and stick-at-it-iveness the second."

Peter Cooper was a working boy who did not pick and choose a great deal in the matter of what work he should do in his early years. He tried his hand at many crafts before he settled on one which made his fortune, yet he picked up information of great value in each place, which told on his life business. A man who does nothing all his life but make button-moulds or shoe pegs, may make them exceedingly well, but he is apt to be but little in advance of the machine he employs, and the smaller his specialty the narrower in general is his prejudice, in its favor. The man who has mixed intimately with people in their several walks in life is apt to look much more respectfully upon their callings. Mr. Valentine considered a boy's "place" the best business school, yet many who cannot avail themselves of their advantages have been able to pick up among their fellow-clerks a knowledge that served them well instead.

A boy can establish a reputation for himself, even at carting bricks. Someone will know whether he is faithful or not. He is making a reputation for himself even though his toil seems to be in a very obscure corner. It is astonishing how soon a superior boy is known—one of sound principles and thoroughly industrious habits. Such boys are so scarce that the supply is always less than the demand, and people keep a a sharp lookout for them and bid them take a higher seat.

GREAT SCOTT!

The last issue of the Official (Quebec) Gazette contains a notice of an application to Parliament at its next session, by the E. B. Eddy Manufacturing Co., Ltd., of Hull, Que., for necessary powers for the issuance of a series of debentures. We learn from a reliable source that the issue will amount to $500,000 (half-a-million of dollars) to be used in the further expansion of their business and establishment of more and larger branches and agencies throughout the Dominion. We further understand that they have already leased a very large warehouse on Front street, this city. They evidently intend to maintain their claim of "The largest works of the kind and comprising the most unique establishment under the British flag."

HOW CLOVES GROW.

The small evergreen tree from which cloves are taken, remarks an exchange, was originally a native of the Spice Islands, but it is now cultivated in warm climates in all parts of the world. The clove of commerce is the unopened flower of the tree. They are quite small, but grow in large clusters among the branches. After gathering, the buds are smoked by a wood fire, and dried in the sun. Both the taste and smell of the cloves depend on the quantity of oil they contain.

Sometimes the oil is separated from the cloves before they are sold, and the odor and taste are, in consequence, much weakened. If you desire to know something of the form of the bud in the natural state, soak a few cloves for a short time in hot water. The petals of the flower will soften and readily unroll.

A. A. GRAHAM DEAD.

A. A. Graham, city salesman for M. McLaughlin, Royal Dominion flour mills, is dead. Deceased was ill fourteen weeks, and bowel trouble, superinduced by typhoid fever, was the immediate cause of death. He was 46 years of age, and was one of the oldest and best-known travelers in Toronto. For the Royal Dominion mills alone he had traveled the city seventeen years, and had the honor of finding a customer for the first bag of flour these mills sold. The remains were interred in Mount Pleasant Cemetery Saturday last, and in the funeral cortege were many grocers and commercial travelers.

"Golden" finnan haddies are offered by Laporte, Martin & Co., Montreal.

NOW ARRIVING WEEKLY CONSIGNMENTS OF **. . . NEW CROP**

VALENCIA RAISINS

Their quality is unsurpassed. Write for our prices.

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co. St. Peter Street, **Montreal**

NEW SEASON'S CONGOUS

We have a large shipment of New Season's
KAISOWS, PACKLINGS and PANYONGS
now in stock.

SUPURB LIQUOR

EXCELLENT . . STYLE

Davidson & Hay, Wholesale Grocers and Importers Toronto

GATHERED AMONG RETAILERS.

G. J. MELHUISH, grocer, Yonge and Gloucester streets, Toronto, is about to remove to the opposite corner, his present premises being required by the Standard Milk Co.

E. Noice, of Minden, is on a pleasure trip to the North-West.

Cavanagh & Riley are opening a grocery store in Winnipeg.

James A. Blain, Gilford, is doing a large business in grain this season.

W. H. Ramsey, Parkhill, has returned from visiting friends in the Ottawa district.

John J. Jack, Dovercourt road, has moved into his new premises Argyle street and Dovercourt road.

T. F. Chamberland, Dovercourt road, has added a new wing to his store, doubling the latter's capacity.

W. G. Davie, of Bobcageon, has sold out his business to W. Davie, his father. The latter is now making extensive alterations in his store, among which is the putting on of an additional forty feet.

Mitchell & Smellie is the name of the new firm that has bought out F. Armstrong, grocer, Fergus.

"Wenger's cold storage at Harriston," said a traveler, "has proved to be one of the most successful in the west. Butter and eggs shipped from there have turned out exceptionally well."

Hewter Bros., dry goods merchants, Walkerton, have enlarged their store, and added a grocery department thereto.

R. A. Anderson, grocer and hardware merchant, Victoria Road, is adding a dry goods department. With this object in view Mr. Anderson erected a new store some time ago.

At Hartney, Man., Sunday night burglars entered Hartney & Dickson's general store and broke open the safe. The firm lost about $1,000, the Ogilvies $800 and the Lake of the Woods Milling Company an unknown amount.

N. S. Bowman, of Conestaga, Waterloo County, has recently fitted up his store with new shelving, and made other improvements in his premises. The shelves are unusually commodious, being three feet wide. "Mr. B. has a great deal of taste, and he has made the best of it," said a traveler.

Mrs. Partington has been equalled if not outdone by a Toronto woman. She had some "commercial travelers" in the house, that she desired to drive out. So, summoning her little girl, she sent her to a near-by drug store with this note: "Please give this little girl 10c. worth of Grocers Suppliment. It is for bed bugs." What she wanted was corrosive sublimate.

California's Golden Fruits . . .

We have just received our first car which includes the finest of California Dried Fruits.

4 Crown Loose Muscatels, 50-lb. boxes.
4 Crown Loose Muscatels, 20-lb. boxes.
3 Crown London Layers, 20-lb. boxes.
Fancy Clusters, 20-lb. boxes.
Strictly Choice Peaches, 25-lb. boxes.
Strictly Choice Moor Park Apricots, 25-lb. boxes.
Fancy Moor Park Apricots, 25 lb. boxes.
White Fancy Nectarines, 25 lb. boxes.
Choicest Prunes, 40's to 50's, 25 lb. boxes.
" " 50's to 60's, " "
" " 60's to 70's, " "

EDWARD ADAMS & CO.

LONDON, ONT.

THE PERFECT STOREKEEPER.

BY STRAIGHT MAYUNE.

THE perfect storekeeper does not exist. We all know this, and yet such are our powers of observation, and system of accumulation of facts, that we begin to know intuitively "what ought to be," long before "what is" has ceased to have any power over our actions. We continually commit indiscretions which cost us dollars and cents every day, yet we go on doing them. Then, again, we have different opinions as to what constitutes perfect form in storekeeping, being divided as to lines of conduct, cleaning up, selling and handling of goods.

No one standard of action can possibly be set up, which will appeal to every one of my readers, as a perfect form of storekeeping life. Still, is it not possible for us to line out a few things we do and contrast them boldly against those we might far better attempt? I think so, and trust to meet with approval.

A window up Yonge street presents a most curious spectacle. The store is not what you would call a large one, nor is it one of those small affairs, with about 50 cents worth of almost everything in stock. In this window, in close juxtaposition, may be seen half-box dried apricots, a basket of ancient lemons, some lead and slate pencils, two or three smoked haddies, a few eggs, an open box of soda biscuits, three or four bottles of pop, and some clothes-lines.

Now, I would like to wash and dry that storekeeper first, and then arrange his stock for him. Stores like these only bring discredit to the trade and no profit to the proprietor. I do not say that he should not show his goods because he has not complete packages to show—far from it; we can't all have large stocks fortunately, or else the trade would be further overcrowded; but we can all handle goods as if they were meant to be eaten. This requirement is more often forgotten than remembered. This Yonge street man could take his apricots and cover them with a five cent piece of glass, put a few choice lemons on view, place his haddies on a nice piece of white paper by themselves, keep his eggs on his counter as windows are trying on these articles, keep his biscuits in a closed can or box inside, and generally act more like a sensible man.

I passed a store near Spadina avenue the other day and the proprietor lounged most ungracefully at his door with a pipe in his mouth. Now, I smoke sometimes and enjoy it, but not in the store. Of all the suicidal and foolish practices in vogue among us this is, perhaps, the most general. Customers do not like to see it, even men who smoke will tell you that, and ladies detest it most heartily. Your hands follow your example whenever they have a chance. and you have no legitimate cause of complaint. Nor are these items, evil as they sound, the worst. Your taste is surely vitiated by your excessive indulgence in this habit. Smoking may be a pleasure, but its pleasure-giving ability is largely limited by its over-mastering ability to be boss always,

Which packages ought to be closed and which opened in a store, is a question which can only be answered by your desire to sell goods, taken in connection with your ability to properly cover them up with glass, or other transparent substance. One prize tea essay says: "Never show teas out boldly as they surely lose flavor and briskness," yet we well know of a certain Yonge street grocer who sells more tea than any other Yonge street grocer, because of his fondness for displaying it boldly and well. It may, of course, be averred that the tea is spoiled, but it may as safely be said that the added rankness suits the customers of the aforesaid grocer. A King street grocer displays sugars right out on the sidewalk, and gets them full of dust, dirt, little boys' dirty fingers, and old ladies' Queen Anne gloves; and still he sells more sugar than any other King street grocer. Now, both of these men will tell you that they could not possibly sell as many goods were these things covered with glass. Absurd, you say; so say I; and yet theory versus practice, you know, was always an uneven battle.

The dirtiest store in Toronto is situate on Queen street west. It is not a small store either. There is plenty of room and there would be vastly more did the litter find a fresh resting place. The hands and boss have that red, greasy look so common to careless people, and the counters are sticky and untidy. This shop does a good business and sends out good goods in a fairly promptly manner, and we fail sometimes to understand why splendidly clean places do less, and splendidly dirty places do more. For the sake of the grocery trade cleanliness should rule everywhere. This store presents a most curious jumble at all times, and a passer-by must have curious notions, if he be of an observant mind, regarding the nature of men the grocery business makes. We are not all moulded alike, nor are we above our business, but we desire to be thought human, and being that to be clean, bright, intelligent and fairly well-read. Being this, our places will be models of neatness, and a constant source of pleasure, both to frequenters and passers-by.

The belief is pressing on some of us that the practice should be more general of providing coats and aprons to all the hands. Some prefer black and some white. Taste, of course, must decide, and no rule will be absolute. Certainly there will be additional expense, but my opinion is that this will be more than met by increased advertisement by reason of the noticeable neatness. I have in my mind's eye a bunty little chap in a King street east store, who wears long dirty aprons, and has a red handkerchief, stuck prominently in his hip pocket. The apron could be clean and a nice coat would cover up his his other weakness. Do it himself, you say. Well, so he might, and yet if the store provided these things there would be positively no excuse.

Dirty hands are the greatest and most prevalent eyesore in our stores. I think perhaps nothing is so persistently dirty as handling groceries, and yet dirty hands are an abomination. Surely the water, soap and towels are not so handy as they might be. "No matter if you wash your hands every half-hour, they must be clean," should be a standing maxim in every shop. Wagons, harness, horses, and such like must be clean, bright and attractive; and this can be done without very much trouble.

Of the many departments of our subject included in stock-keeping and handling, it would be unwise to speak shortly, as they are important and some other occasion will be found. Stock must be properly received, examined and tared, then placed in the proper position for being handily sold. Stock should be taken twice a year, and turned over as often as absence of customers from your store allows you. In no case is there necessity for dust to accumulate nor for moth and rust to corrupt.

I delight in a nice window-dresser. They are scarce, you know; indeed it is an open question whether the drawing lessons of our schools taken in conjunction with the prevalent style, which says that you must not have things arranged in an even manner but that all things must be odds and ends, have not completely spoilt our young men. Suffice it to say we have not had a man in our employ who could properly fix a shelf let alone a window for some time, and yet they can sell and handle groceries. The new store on George street shows excellent taste in this direction, and the great pity is that the proprietors have not greater facilities for display. Then, further up, the Scotchman and his fruiterer competitor deserve credit for their magnificent displays

McAlpin . .

Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.

FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

CONGOUS.

Now arriving Ex-S.S. Sikh. Superbly Choice New Season's Packlings Panyongs and Pekoes.

Best value ever offered.

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

NEW

Canned Goods

"Aylmer," "Little Chief," "Lakeport" and "Delhi," Tomatoes, Peas, Corn and Beans.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

NEW

Candied Peels

Crosse & Blackwell and Leghorn

NOW IN STORE.

PERKINS, INCE & CO.

41 and 43 Front St. East

New Valencias
New Sultanas
New Currants
New Peels

IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

of fruit, vegetables, etc. Down on King street M. & Co. show excellent lines in small fancy goods, while further east a rather bold attempt is made to brave the prejudice against open packages by a display of a windowfull each of tea and coffee. Now many of these are mentioned that you may remark the perfect in them, and note the failings as well. Goods must be attractively displayed to sell them, and just so far as you exercise your ingenuity, just as far will your success reach.

Of course the perfect storekeeper mixes his own teas, abjures package teas, grinds his own coffees, makes no bad debts, does not lose his temper, keeps a good, clean set of books, closes up at 7 every night except Saturday, on which night he closes his store at 9 o'clock, perhaps 10, takes his week's holiday and lets each clerk have a week; closes Wednesday afternoon in summer time, pays his bills every 15 days and saves his discounts; takes and pays for THE GROCER, also reads it; belongs to the association, gives it some of his ideas occasionally; believes other people have found things out as well as him; is willing to exchange; has a nice rig, takes his family out driving, calls for an order when so doing (occasionally); does not keep Jim Owen waiting long for an order; buys some of his job lines; does not get mad when they stay with him; lets Charley Shields come in either before the store is open in the morning or after it is closed at night; doesn't get mad with Maxwell for not taking "no" for an answer; nor gets mad when Dack gets mad. In short, a perfect grocer is a garvel of rare water, and when you find him he is a good buyer and seller and reflects credit on his trade, which, after all, is a good trade to live by, as you always have something to eat.

TORONTO RETAIL GROCERS MEET.

PUBLIC holidays having fallen on the August and September meeting nights, the first meeting of the Toronto Retail Grocers' Association since July was held on Monday night last in St. George's hall. President R. A. Donald presided, and there was a good attendance.

During the evening English samples of Pangyon, Packling, Packlum & Moning's bargain teas were on exhibition on the President's table.

These names were submitted for membership by Secretary Corrie: J. N. Shank, 118 Dundas street; J. T. Scholes, Sumach and Oak streets; H. Weinberg, 123 Queen street west; John J. Burns, 508 Queen street west.

On motion D. W. Clark and J. S. Bond, the above were duly received into membership.

Vice-President Roberts reported a balance of $40 from the excursion to Niagara Falls, over and above all expenses.

This sum, on motion of J. D. Baid, was ordered to be deposited in the special fund.

A communication was read from the City Clerk re illicit peddling, and it was ordered to be laid on the table.

Hon. Sec. Mills announced that, as instructed, he had waited upon Secretary Bain of the Public Library, re placing a better assortment of books on the shelves of that institution dealing with subjects allied to the grocery trade. Mr. Bain, he said, had promised to make out a list for the inspection of the members of the association, of the books relating to the grocery trade already in the library, and any books that were not there, which the members thought should be there, he would have pleasure in securing as far as possible.

Secretary Corrie suggested that part of the association's funds now lying at interest be devoted to supporting one or more cots at the General Hospital for the use of sick grocers or grocers' clerks. It was decided to lay the matter over for the present.

President Donald suggested having a reunion next meeting night, at which members of the wholesale trade and of the City Travelers' Association might be requested to take part. As, however, the officers for the coming year will be nominated that night, it was thought better to defer the matter.

On motion W. J. Sykes the secretary was instructed to write the Assistant Receiver-General, asking why it was that 20 cent pieces were still in circulation.

The secretary was also instructed to notify the Retail Fruit Dealers' Association that that body would have the co-operation of the Retail Grocers' Association in endeavoring to put a stop to the practices of dishonest fruit shippers.

The association adjourned at 10.30 p.m.

THE GREAT BENEFIT OF SUGAR.

Dr. Vaughan Harley has been making experiments upon himself to ascertain what are the effects of sugar and smoking on muscular work. As a result of unceasing trials, he finds, one day taking nothing at all to eat, another day nothing but sugar and water, and so on, that the human body is always able to do more work after than before midday, that the weakest hour is about 9 a. m., while the strongest is about three in the afternoon. His conclusion is that sugar has a wonderful effect in increasing the amount of work that can be got out of the muscles. Thus a man who eats nothing at all but sugar can do almost as much as a person living on a full normal diet, while if sugar is added to a "large mixed meal" it increases the muscular strength by from eight to sixteen per cent.

WE TOLD YOU 'TWOULD BE.

HAMILTON, 6 Oct. '94.

THE CANADIAN GROCER, Toronto.—Your fall number is a gem. Send us a dozen copies. We congratulate you.

LUCAS, STEELE & BRISTOL.

A MONTREAL SPICE INDUSTRY.

Ewing, Herron & Co., of Montreal, have in operation one of the most complete coffee and spice mills in Canada. Their goods can always be depended on to be exactly as represented. Years of practical knowledge, both as regards the manufacturing and purchasing departments, place them on an excellent footing, which, with careful personal attention and improved machinery, are utilized in turning out a line of goods second to none. Their brands are known throughout Canada, and constantly increasing sales show an appreciation accorded only to those goods of standard value. Successful coffee blending is an art only obtained by careful study, and one Ewing, Herron & Co. appear to be thoroughly up in. A large demand has been created for Peterman's Roach Food, a product that shows splendid results, and is everywhere highly spoken of. Merchants who may be in Montreal during the fall should give Ewing, Herron & Co. a call, and if possible a trial order.

DEFINING ADULTERATED TEA.

Saturday's Canada Gazette contained the Order-in-Council of 11th September, making the following regulation under the Aduiteration Act, with respect to tea: "Tea shall be considered as adulterated which contains leaves other than those of the tea plant; or previously infused leaves, or leaves of inferior quality to such an extent as to reduce the amount of extract substances soluble in hot water, to less than thirty per cent., or cause the proportion of ash soluble in hot water to be less than two-and-three-quarters per cent.; or any admixture of chemicals or other deleterious substances; or such an amount of mineral matter as will cause the amount of ash to exceed eight per cent. reckoned on the sample dried at 100 deg. C."

REGARDING THE TARIFF.

Few people are there who have anything like a wide acquaintanceship with the tariff of the country in its bearing on different articles which they buy and sell. This is inexcusable. The lists which the Government issue all cannot get, but if all cannot get the Governmental list everybody can Irwin's Hand-book to the Canadian Tariff. At the last session of Parliament, it will be remembered, the tariff was changed materially. These changes have all been taken note of by Mr. Irwin's book which has just been issued; and not only that but the latest rulings are duly chronicled. A feature of the hand-book in addition to its bearing upon the tariff is a resume of the Ontario Commercial Law. Then there are "Hints for Importers," and many tables and other information of value to business men. Every merchant and manufacturer, and in fact everybody, should have a copy of C. W. Irwin's "Hand-book to the Canadian Tariff" in his possession.

J. F. EBY HUGH BLAIN

It Pays You

To . .
Watch
This
Page

Bargains Every Week

.....1894

Eby, Blain & Co.
Toronto

Dear Sirs,—Please send us at once per.....following goods.

.....

..... Cases French Plums, each 55 lbs.

..... Boxes F.O.S. Valencia Raisins

..... Brl. $1 Labrador Herrings (same fine quality as last, no others will do.)

..... Boxes Boneless Fish, each 25 lbs.

..... Crate Pure Codfish, 1-lb. blocks

..... Case Ireland's Self-Rising Buckwheat Flour, 15 cent retail packages

..... Doz. Bensdorp's Royal Dutch Cocoa ¼, (no other)

..... Tin Chase & Sanborn's Std. Java and Mocha Coffee, Whole

..... Case Truro Condensed Milk, "Reindeer" brand

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts
Increased Capacity
Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and agressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	Schofield Bros.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Oct. 11, 1894.

GROCERIES.

BUSINESS is quieter than it was a week ago, but for the season the volume is probably fair. The demand for sugar has fallen to small proportions, and although refiners' views are unchanged, jobbers are taking less than they were a week or ten days ago. Teas are still firm, but in them, too, the briskness is not as marked as it was. Green Rio coffees are practically not to be had. The feature of the market at the moment is dried foreign fruits. Both Valencia raisins and currants are still higher in the primary markets. Canned fruits and vegetables are dull, but there is a fair movement in canned salmon and lobster. Payments are improving, but they are not yet satisfactory.

CANNED GOODS.

There have been no new developments during the week. Canned tomatoes, corn and peas are dull, the two first-named at 85 to 90c., and the last named at 80 to 85c. There is a good demand for red salmon, of which there are now none to be got on the Coast. One house on the street this week sold 500 cases to a fellow jobbing house alone. Prices are firmer on spot, those holding red salmon a week ago at $1.25 are now quoting $1.30 to $1.35, which are the ruling figures for tall tins; flat tins are quoted as high as $1.55. British Columbia papers of the 2nd inst. state that the run of coboes had shown some improvement, the run up to then having been poor. The fish, however, are in good condition. A San Francisco paper, on information furnished by R. P. Rithet & Co., limited, published this estimate of the British Columbia pack: Fraser river, 300,000 cases; Skeena river, 60,000 cases; Naas river, 20,000 cases; Lowe inlet, 8,000 cases; Rivers inlet, 40,000 cases; Alert bay, 1,500 cases. Estimated total pack, 429,500 cases. Canned lobsters are in fair demand on spot at $1.70 to $2 in tall tins, and $2.25 to $2.75 in flat tins. Canned mackerel, which have been scarce, are arriving, and are being quoted at $1 to $1.10. Sales of canned meat continue to fall off.

COFFEES.

Stocks of green Rio on the local market have become so reduced that they are now practically nil, and fresh supplies are almost impossible to get. The attention being given to other kinds of coffee is small. We quote green, in bags, as follows: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Demand is still fair for fancy imported Japan rice, but trade generally speaking is quiet. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Market continues active in pickling spices, but prices are generally firm. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is nothing new to report in this line. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 14c.; peanuts, 11 to 12c. for roasted and 8 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 11 to 12c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The market is dull and wholesalers are willing to take lower prices for granulated than they were a week or ten days ago, 4⅜c. now being the idea, although we hear of sales at $4.35. The refiners, however, are unaltered in their views, still refusing to shade. The Lower Province refineries have been offering a few yellows, but none are yet to be had from the Montreal concerns. This article is still therefore scarce, with prices firm. Yellows are quoted at from 3⅜c. for dark to 4c. for bright.

N. Y. Journal of Commerce, October 9: "Raws are still in a more or less problematical position. Owners or the remaining supply repeat expressions of faith in a demand to come that is likely to want most of the sugars, and, entertaining such views, are very naturally endeavoring to carry until buyers re-appear, with most of stock practically withdrawn because it is useless to attempt selling it at the moment. European advices are tame again, and there is nothing new from West Indies. Under present conditions quotations must remain nominal, and the close was without reported sales or intimation of any. The week opens without apparent change in market for refined goods. The continued absence of orders is the principal feature, and operators have become so used to this that they simply wait with such fortitude as they can command the renewal of interest among buyers. The reported break up of the Westers grocers' organization and probable cut on prices excites only passing comment on the general idea that the influence will not be felt here."

Referring to raws, Willett & Gray's Statistical says: "The only transactions during the week have been those made to go out of the country to Canada, comprising 3,429 bags of molasses sugar from store in New York and a cargo of Philippine Islands sugars arrived at the Delaware Breakwater for orders. Holders have not made any attempt to induce refiners to take hold, knowing that it would be quiet useless to do so in the present state of the refined market. How long this condition will remain unchanged is impossible to say, but probably until it becomes necessary to start up the refineries again, of which there is no indication at present, as the amount of surplus refined sugar in the country, in invisible stock held by the jobbers and refiners exceeds 1,000,000 barrels, or 150,000 tons. The receipts of the week were 5,041 tons, a slight increase over the previous week."

SYRUPS AND MOLASSES.

No new features have developed, business in both lines being quiet. We quote: Syrups—Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c. Molasses—New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

The market does not exhibit the same briskness as it did a week or so ago, but there is still a fair business being done, es-

"SALADA"
CEYLON TEA
In Lead Packets—1 lb. and ½ lb.
Retailed at 30, 40, 50 and 60 cts.

For DOWNRIGHT
"Standout" Value in Cup
"SALADA" IS SIMPLY Incomparable

If we have not already an Agent in your town drop us a card, we will supply all information and samples.

P. C. LARKIN & CO.
25 Front St. East. TORONTO.

MARKETS—Continued

pecially in Japan and China Congou teas. China green teas are still scarce, with good quality dear. Indian and Ceylon teas are fairly active. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 33 to 38c. for high grades; China Congous, 16 to18c.; Japans, 16 to 20c.

DRIED FRUIT.

This week's cables from Denia announce a further advance of 6d. in selected Valencias. Other kinds are unchanged but strong. There does not appear to be any probability of the market declining on good fruit, and early purchases will likely get better fruit, those made later being more likely to contain admixtures of the rain-damaged article. On the local market there is a good demand for Valencia raisins, especially for future delivery. We quote immediate delivery: Off-stalk, 5¼c.; fine off-stalk, 5¾c.; selected, 6½c.; layer selected, 7c. To arrive we quote: Off-stalk, 4½ to 4¾c.; fine off-stalk, 5 to 5½c.; selected, 6c.; larger selected, 6½ to 7c.

There is not much doing in currants, but an improvement may naturally be expected when the direct shipments of new fruits arrive. The steamer Dracona, with the first direct shipment of new season's currants, was due in Montreal Wednesday. A cable received on Tuesday quoted prices 6d. to 1s. above those of the first direct shipment. Quotations for old fruit are still as follows: Provincials, 3½ to 4c. in brls., half brls. 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls. 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases.

Sultana raisins are cabled firm from Smyrna at unchanged prices.

Prunes are quiet and unchanged. We quote: "A," 9c.; "B," 7 to 7½c.; "U," 5¼ to 5½c.; bags, 3¾c.; casks, 4½ to 5c.; French prunes, new season's, 7 to 9c.

Some shipments of new season's tap figs and "oval" figs in boxes are expected on the market this week. New Eleme figs are due next week.

BUTTER AND CHEESE.

If anything, butter is beginning to be offered a little more freely, but choice dairy tub is still scarce, while low grade continues to accumulate. The feature of the market is the increased receipts of both dairy and creamery pound rolls, and the lower prices that is the resultant. Large rolls are also beginning to put in appearance. There is no export duty, and the only transaction in round lots that we hear of was in low grade at 11c. Creamery butter is quiet. We quote jobbing prices as follows: Dairy—Choice tubs, 18 to 19c.; straight store, 15 to 16c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 19 to 20c.; large rolls, 17 to 18c. Creamery—Tubs, 20 to 22c.; pound prints, 23 to 23½c.

Cheese market is quiet and steady at 11 to 11½c.

PROVISIONS AND DRESSED HOGS.

Demand continues good for provisions, particularly for long clear for the lumber camps. Smoked meats are not quite so active as they were. Dressed hogs are firmer; $6.50 is the ruling price, although $6.75 has been paid for a few extra choice.

BACON—Long clear, 8½c. for carload lots and 8¾ to 9c. for small lots; breakfast bacon, 12½ to 13c.; rolls, 9 to 9½c.

HAMS—Large, 22 lbs. and over, 11c.; medium, 15 to 20 lbs., 12½c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, tierces, 9¼c.; tubs, 9¾c.; pails, 10c.

BARREL PORK—Canadian heavy mess $19; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Oranges continue quiet. There are a few Florida oranges on the market, but they are poor stock, and not much wanted. Lemons are higher and in fair demand. Bananas are in fair demand only. There are still a few peaches arriving, but they are only wanted on local account. Tomatoes are still to be had, but the demand is irregular. Grapes are in good demand. We quote: Lemons, Messinas and Maoris, $5 to $5 50. Oranges, Floridas, $3.75 to $4 per box. Bananas, $1 to $1.50. Cucumbers, 20 to 25c. per basket. Tomatoes, 20 to 35c. per basket. Peaches, 60c. to $1 per basket. Pears, 30 to 60c. per basket. Apples, $1.50 to $2.50 per brl. for well-packed stock. Grapes, Concords, 2 to 2½c. per lb.; Niagaras and Rogers, 3 to 3½c. per lb. Sweet potatoes, Jerseys, $3 to $3.50 per brl. Crab apples, 25 to 40c. per basket. Quinces, 40 to 50c. per basket.

COUNTRY PRODUCE.

BEANS—Market quiet, with jobbers asking $1.40 to $1.50 per bushel for hand-picked.

DRIED APPLES—Offerings are liberal. The factories are asking 5c. and jobbers are quoting 5½c.

EVAPORATED APPLES—There are none apparently selling, but 7¾c. seems to be the idea with the factories.

HONEY—Holders are asking 8c. for choice white honey in small tins, but jobbers do not seem willing to make transactions at that figure.

POTATOES—Are quiet and easy at 40 to 45c. on track and 50 to 60c. out of store.

EGGS—There is no change. Demand is fair and prices as before at 14½ to 15c.

ONIONS—Spanish onions are unchanged at 95c. to $1, per crate, and red and yellow domestic are quoted at 1¼ to 1½c. per lb.

FISH AND OYSTERS.

White fish is scarce and higher, while salmon trout is plentiful and cheap. Lake Erie herring are expected this week. The demand for Digby herring is brisk, and an increasing sale is reported for finnan haddies. In white fish the demand exceeds the supply. Sales of oysters are becoming freer. We quote: Salmon trout, 6 to 6½c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; boneless cod, 5 to 8c.; Labrador herring, $2 50 per half keg; ditto, split, $3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 8c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1 35. Oysters, $1.35 to $1.40 per gallon.

SEEDS.

Chief interest is still centred in Alsike, but the market is weak, and liable to drop below present quotations at any moment. Timothy is fully 50c. per bush. lower, the fall demand being over, and seed now held will have to be carried over. In regard to red clover, there are no offerings, and in the absence of these quotations are nominal. We quote, f.o.b. points of shipment: Alsike, $3 50 to $5 40; timothy, $1.50 to $2.25; red clover, nominally $5 per bush.

SALT.

Business is much as before—good at steady prices. We quote: Barrels, 90 to 95c.; coarse sacks, 58c.; fine sacks, 60c.; dairy, $1.50; rock, $10.

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS. HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Howell Lith Co Hamilton Ont

His Advice

FREE

WAR

BLOODY

WAR

PINGSUEY and Young Hyson are fighting it out and neglecting their tea farms.

Li Hung Chang having lost his yellow jacket has come off his perch and given us a direct pointer that teas will go higher along with many of the celestials.

We have taken his advice and bought freely before the first gun was fired. Our assortment is nearly complete and our warehouse will be loaded with bargains in teas for intending purchasers. We are doing a great business and attribute it to the values we offer.

IN BLACK TEAS THE FAMILY FAVORITES AND TRADE WINNERS ARE:

The 400 Select Congou

Imperial Congou

Dalu Kola Congou

Russian Congou

Put up in our Patented Metal Lined Cases.

W. H. GILLARD & CO.

Wholesale Grocers and Tea Importers

HAMILTON

NOTE

GILLARD'S New Pickle is the most delicious table appetiser extant. Beware of imitations on the market which only attest the merits of Gillard's.

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

WHITE & CO.

WHOLESALE COMMISSION MERCHANTS.

Weekly price list. — Telephone 867.

Bananas, 75c. to $1.50; Serento Lemons, $3.25 to $4; Palermo Lemons, 300 and 360, $3.50; Maiora, 300 and 360, $4.50; Sweet Potatoes, $3 to $3 50; Cranberries, Cape Cod, $3 a box; Peanuts, green, 7½c.; Peanuts, roasted, 9c.; Evaporated apples, 7c.; Spanish onions, $1 per crate; Grapes, 1½ to 2½c.; Peaches, 50 to 75c.

Mail orders promptly attended to.

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

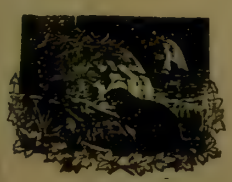
WHOLESALE AGENT KINGSTON, ONT.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH
HADDIE
OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

SPANISH ONIONS

First Arrivals
Direct Importation

EXTRA JERSEY
SWEET POTATOES

The Very Best.

CLEMES BROS., - TORONTO

MARKET NOTES.

Dominion Produce Co. have moved to 4 Brunswick avenue.

Pure Gold Mfg. Co. report large sales of "Golden Age" soap powder.

Tetley & Co. report a large increase in the sales of Elephant brand tea.

Davidson & Hay have received a shipment of Brown & Polson's corn flour.

Eby, Blain & Co. have arriving to-day half-chests of choicest Darjeeling Orange Pekoe—a direct shipment—the first of this season's pickings.

Eby, Blain & Co. report the receipt this week of two small lines of extra choice new seasons Ceylon teas in chests and half-chests. They are flowery, golden tipped, claimed to be the first of this season's growth, which is scarce.

Eby, Blain & Co have just received in stock boxes and half-chests of new season's Formosa Oolong tea, said to be the choicest Oolongs shown for years.

Eby, Blain & Co. have in stock a shipment of fine French plums in 55-lb. cases.

W. Paterson & Son report a large demand for their high-class pickles, both in bottles and kegs.

W. H. Gillard & Co. report heavy sales of Mediterranean fruits, of which they make a specialty.

Ramsay & Aitkins have been appointed Toronto agents for Stewart, Munn & Co.'s fish goods.

Dawson & Co. are in receipt of shipments of tap and "Oval" figs. Eleme's they will have in a few days.

Clemes Bros. have to hand a shipment of new season's tap figs, and have one of Eleme figs due next week.

H. P. Eckardt & Co. have in store Sealy's pure codfish in 1-lb. packages; also a choice lot of new medium scaled herring.

T. Kinnear & Co. have a shipment of new season's Valencia raisins arriving, which they claim to be offering at low prices.

H. P. Eckardt & Co. have a shipment of "Unicorn" brand of mackerel to hand, which is understood to be of fine quality.

Syrups and molasses remain cheap, report Lucas, Steele & Bristol. This firm's brand, "Something Good," is having a big sale, it it is said.

Lucas, Steele & Bristol are offering canned peaches cheap. They bought out the "Beaver" brand of 2's and 3's from Nelles, of Grimsby.

The Canadian Woodenware Manufacturers' Association held a meeting in Toronto a few days ago, but no changes were made in prices.

D. & O. Sproul, Digby, N.S., are placing their brands of fresh, dry, pickled and salt fish in one or two jobbing and large retail stores in Ontario and Quebec points. They

If you want FIRST CLASS POTATOES in car lots, write or wire us for prices, F. O. B. or delivered.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Ganada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants,

4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

are at present making a special feature of fine finnan haddies. Being fishermen themselves they are able to give better quality and prices than ordinary dealers.

Smith & Keighley have to hand a shipment of new Sultana raisins; also advices of shipment of finest Bordeaux prunes in cases.

F. Gonne, Chatham, had a magnificent exhibit of "Salada" at the Chatham Fair. It was really the point of attraction for the ladies.

Confectionery is a side-line that pays grocers big profits. W. Paterson & Son have endless varieties, and are constantly getting out "something new."

George Stanway & Co. have been appointed agents for Hall & Underwood's pure English malt vinegar, and they are offering samples this week.

Charles & Co., of Acton, had a fine exhibit of "Salada" Ceylon tea. They served the tea in dainty China cups, and crowds seemed to appreciate it.

An item in this column last week said that T. Kinnear & Co. were in receipt of a shipment of "brown" syrup. It should have read "Crown" syrup.

Sloan & Crowther have received this week a shipment of new season's Valencia raisins, comprising off-stalk, fine off-stalk, selected and layer selected.

Some choice Morano layer Valencias are to hand this week with Lucas, Steele & Bristol; also Malaga raisins and French prunes. The firm also offer a few mat figs.

The estate of the British American Starch Co. was advertised to be sold yesterday (Thursday), but with what result THE GROCER, at the time of going to press, had not learned.

J. H. Strickland, of Cannington, writes that he has not started a branch store at Argyle. It is his brother, E. Strickland, who has the store there, running it in connection with his grain business.

T. B. Escott & Co. have received a second consignment of Argumihan raisins, another carload Labrador herring, three carloads canned salmon. Several cars of fine Filiatras currants will arrive shortly.

W. H. Gillard & Co. have just received a large consignment of Crosse & Blackwell's goods, comprising fancy pickles, Lucca oil, vinegar, orange marmalades, and other goods, equally noted for high quality.

Choice new medium scaled herrings are in store with Lucas, Steele & Bristol. This firm also offer Ladradors in barrels and halves. Their kippered herrings, they report, are cheap and selling fast.

This winter's improvements at O. & W. Thum Co.'s Tanglefoot factory will be a complete new box and case making plant, the business having outgrown the present facilities of this department. The new outfit will be equipped with the latest improved machinery, and will turn out boxes and cases in keeping with the other good qualities of Tanglefoot. It will be housed in the ground floor of a new annex, the upper floor of which will be utilized for much-needed office-room.

Crouch & Co., of Liverpool, advise that most of the Canadian apples arriving in Liverpool are showing "wasty" condition, and consequently are not bringing good prices. The demand for good "tight" fruit is brisk at paying prices.

If a colored waiter carrying roast turkey, should drop it, what effect would it have on the nations of the earth? It would be the downfall of Turkey, the overthrow of Greece, the breaking up of China, and the humiliation of Africa.

Ansley, Sons & Co., Parry Sound, have sold John D. Lawrie the book, stationery and wall-paper branch of their business. Ansley, Sons & Co. will continue the grocery, provisions and flour and feed business.

Mr. Simon Metcalfe and Mr. Bert Moore, formerly travelers with Edward Adams & Co., London, are now with T. B. Escott & Co. of the same city. Mr. Moore represents the firm in the city and Mr. Metcalfe in Galt, Preston, Chatham, Windsor, Sarnia and other points.

Grand Mogul tea exhibits were held the past week as follows: Collingwood, Wiarton, Palmerston, Mount Forest, Arthur, Grand Valley, Drayton, Uxbridge, Port Perry, Peterboro', Campbellford, Millbrook, Markham, Streetsville, Brussells, Kincardin, Lucknow, Newry, Listowel, Millbank, Stratford, St. Mary's and Wingham.

The American Packer, a monthly journal devoted to the interests of the canned goods trade of America, will be published in Baltimore, Md., about November 1st. The publishers propose to devote their energies to giving the canner, the broker, the machinery manufacturer, and all others interested in the canning industry, a paper which will furnish them with facts which they cannot afford to let slip by, and which otherwise they would have to do without.

William Hannah & Co., produce dealers, Toronto, have gone into the grain business with J. Clark, of Orangeville, where they have excellent facilities for handling grain, and with a view of increasing the business have erected a new storehouse at Amarault station. They have also leased ground at Crombier station, and are busy erecting another storehouse there, which will be completed in a few weeks. William Hannah & Co. will still carry on produce business in Toronto as usual.

T. B. Escott & Co. advise: "A leading merchant of Kincardine writes: 'Grand Mogul tea is fast supplanting all other teas. It is the best tea we ever drank.' A grocer in Grand Valley writes: 'Our customers are very much pleased with the Grand Mogul tea.' And another at St. Thomas says: 'We can sell hardly any other tea. Grand Mogul is all the go.' A merchant from Lucknow writes: 'The superior quality of Grand Mogul tea and Lion Digestive coffee is showing itself in quick sales.'"

Tetley & Co. write: "We do not believe in boasting; neither do we claim that we sell all the black tea in the Dominion, but we think it worthy of note that the directors of the Western Exhibition, held last month in London, awarded us the gold medal, being first prize for our tea exhibit."

MONTREAL MARKETS.

MONTREAL, Oct. 11, 1894.

GROCERIES.

THE grocery market presents few new features in its ruling conditions. The activity in all the leading staples that we have previously noted continues, and a good volume of trade is being transacted. In granulated sugar there has been a reduction of refiners' prices by a 1-16c., but yellows at the time of writing are the same. Syrups and molasses are unchanged. Activity and strength continue to be a conspicuous feature of the tea market, and stocks are not allowed to accumulate. Coffee is firm and there is a scarcity of two of the higher grades. Canned goods show rather more life in a jobbing sense, and tomatoes are firmer and fish are rather easier in tone on several of the staple lines owing to larger receipts. Dried fruits are as firm as ever and a very active business to arrive has been put through.

SUGAR.

The continued easiness in New York resulted late last week in an easier feeling here, and prices are 1-16 lower now at the refineries than they were at the date of last writing, but only on granulated sugar. The scarcity of low grade yellows is as marked as ever and no concession has been allowed in their case as yet though the decline in the higher-priced grade is bound to have an influence on their value. If fact, it is just possible that some modification in their price will take place in them before the week closes. Demand for all kinds of sugar has been rather quiet also during the week, and as buyers generally have stocked up pretty well recently a quiet turn is now looked for. We quote refiners' prices as follows: Granulated, 4 3-16c., and yellows, 3⅜ to 3⅞c., as to quality.

SYRUPS.

There has been a good active trade done in syrups during the week, the only complaint being from sellers, to the effect that prices are cut so close that it leaves them little or no margin. Western buyers have been the heaviest customers of the refineries during the past six days or so. Round lots of dark grades have changed hands at 1½ to 1⅝c., and bright grades 2 to 2⅛c. Stocks

VANCE & CO. Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited. **TORONTO.**

George McWilliam. Frank Everist
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. **FRUIT**
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET SQUARE CUT SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS—Continued

of American syrup are small here, and prices are quoted steady at 17 to 22c. per gallon. Of course, buyers of small lots have to pay an advance on the basis above quoted.

MOLASSES.

There is no change or improvement in the molasses market, and until the cool weather sets in in earnest none is looked for. We quote round lots of Barbadoes, ex store, 27½c.; car lots, 29c., and single puncheons, 30c.

TEA.

The activity in tea noted all along continues, and the volume of business to date in this line is said to be greatly in excess of that for several years past. Since our last, round lots of Japans have changed hands at 12½ to 18c. for good to fine goods, and medium at 16 to 20c. A good enquiry continues for black teas, round lots of Congous being turned over at 12 to 15c. In fact, the firm tone of the market is well maintained at the advance noted by us some weeks ago. A satisfactory feature also is the good healthy movement in a distributing way from jobbers' hands, so that stocks are not allowed to accumulate. We quote Japans as follows: Low grades, 11 to 13c.; medium, 14 to 17c.; fine 18½ to 23c., and choice, 24 to 31c.

COFFEES.

The coffee market maintains the firm tone already reported, and, with light stocks, it is likely to continue so. Scarcity of Java and Mocha is a prominent feature, and values on both of these descriptions are very firm. The bulk of the movement at present is confined to Maracaibo, round lots of which have changed hands at 20 to 20¼c. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 21c.; Java, 25 to 30c., and Mocha, 28 to 30c.

SPICES.

There is no change in the spice market. Demand is fair, and prices are well maintained. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

DRIED FRUITS.

The market here is quite bare of all kinds of dried fruit, so that the actual movement is small. Business in supplies of both raisins and currants to arrive has continued quite active, however, and it is likely that the aggregate turnover during the last week has comprised fully 12,000 to 15,000 boxes of raisins. Values are very firm all round, and with the tenor of advices from primary centres as they are, the tendency is in sellers' favor. Whether the arrival of the Dracona will have the effect of lowering prices or not is difficult to say, but some buyers are at present holding off in the expectation of

(Continued on page 38)

TEA MIXERS
Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15.00, $20.00.
MANUFACTURED ONLY BY
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PORK PACKER
—AND—
COMMISSION MERCHANT
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76 COLBORNE ST.,
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DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
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Write Us For Prices
Breakfast Bacon
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JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

THE cooler weather has had an improving effect on the flour and feed business. Cereals are moving better, and a better demand for oats is reported. A demand for cheap wheat for feeding purposes is reported. There is a good trade doing in bran and shorts, and a fair demand for chicken feed is reported. Hay is quiet, and straw is moving slowly. Collections are reported slow, and many of the city dealers are signifying their intention of dealing entirely on a cash basis in future.

Nearly every grocer handles flour, and if he does not he should, for at the present, it will be found to be one of the most profitable lines that he can handle, and a good flour trade will amply reward the enterprising grocer who may think fit to push it.

There are several prominent grocers in Toronto who are making tasteful flour displays in their windows. The gay labels on the paper sacks make an attractive window. Some of them also make use of tickets calling attention to the present extremely low price of flour. By these means, and other advertising, they have captured more than their share of the neighboring trade, and others are now following their example. Without cutting prices the grocer can, at the present wholesale prices, sell flour at a low price and yet obtain a reasonable profit. When flour is high the tendency of the grocer's customers is to buy bread, but at present things are reversed, and as soon as it is found necessary to have a stove for heating the house the housewife will commence to do her own baking. There have been many inquiries during the past week and it will be the grocer's own fault if he allows the profit to be gained by the judicious sale of this line to slip through his fingers. The demand is increasing daily, wholesale prices are low, and a fair margin is being realized. Now, and not four or five weeks hence, is the time to boom your flour trade. Do not wait until your competitors in trade have captured it, and inadvertently some of your other trade besides. If you wish to build up your trade in this line now is the time to do so.

TORONTO.

FLOUR—Trade is improving. Prices are unchanged. We quote: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3 15; straight roller, $2.80 to $2.90.

BRAN—The demand is fair, and the prices quoted by city mills is from $13 to $13 50 per ton.

SHORTS—Trade is brisk, and the supply is somewhat limited. Good shorts are offering at from $16 to $16.50 per ton.

SCREENINGS—There is a very little offering in the city, and the price has advanced $1 per ton. City mills are selling at $13 per ton.

WHEAT—The market was somewhat weaker on the street. Sales are reported at the following prices: 52c for white, 50 to 51c. for red, and 50c. for goose.

BARLEY—There has been a slight improvement in sales, quite a large amount changing hands at from 43 to 48c. per bushel.

OATS—Business remains quiet. Sales are reported at from 30 to 31c. per bushel.

BREAKFAST FOODS—Trade is only moderate in oatmeal. There is little or no export trade, and home competition keeps prices down locally. We quote granulated, standard and rolled oatmeal at $3 90 to $4 in bags; cornmeal, $3.50.

MONTREAL.

In flour a fairly active business was transacted on local and country account, the demand being good for car lots. We quote as follows: Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.45 to $3.55; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.20 to $3.30; Manitoba strong bakers', best brands, $3.30 to $3.35.

There was no change in the position of the feed market. The demand continues good and prices are firmly held. Bran, $16 to $16.50; shorts, $18; mouliffe, $22 to $24.

A fair amount of business was reported in oatmeal, there being a good demand for small lots at steady prices. Standard, brls., $4; granulated, brls., $4 05 to $4.10; rolled oats, brls, $4.05 to $4.10; pot barley, per brl., $3.90, split peas, per brl. $3.40.

Is Now For Sale Everywhere in the

United States

and

Canada

as its use as a table beverage

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

GRIMBLE'S English Malt **VINEGAR**

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

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Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

Absolutely Pure

Buckwheat Flour

BY

FULL ROLLER PROCESS

E. D. Tillson Tilsonburg ONT.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
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This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

Brushes Whisks Brooms

for the wholesale and large and Progressive Retail Grocery Trade. Correspondence or Sample Order solicited.

WINDSOR PAT. BRUSH CO.

SANDWICH, ONT.

MONTREAL MARKETS—Continued

that result. Recent cables from Denia state that prices have advanced again, and in currants also cable advices are unsettled as to value. We quote: Valencia raisins, ordinary off-stalk, 4½ to 4¾c.; fine off-stalk, 5c; layers, 6 to 6¼c.; currants, 3¼c. in barrels, 3½c. in half-barrels, and 3¾ to 4¼c. in cases, according to quality. California raisins, 3-crown loose muscatels, 4¼c., cost and freight on board here, and 4-crown do., 5½c.

RICE.

The rice market is active, the steady demand from Western buyers being the principal stimulant to the market at present. Owing to the Eastern disturbances the tendency on Japan rice is firmer. We quote: Standard, $3.45 to $3.70; Japan, $4.75 to $5 and Patras, $4.25 to $4.75.

CANNED GOODS.

Business in canned goods has been fair on local account, and a good volume of business has been put through in staple lines at steady values. Tomatoes are firmer, and jobbers have been selling freely at 90c. per dozen, though round lots have been placed for less. Canned mackerel has been in fair enquiry in 1-lb. tins, and quite a free sale has occurred at $1 per dozen. Blueberries have been moving freely also. We quote: Lobsters, $6 to $8 per case; sardines, $8.50 to $9.50; salmon, $1.25 to $1.35 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz. Australian canned meats: Boiled mutton, $1.86 to $1.90 per doz., 1-lb. tins, and $3.10 to $3.15 per doz., 2-lb. tins; roast mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz., 2-lb. tins; corned mutton, $2.05 to $2.10 per doz., 1-lb. tins, and $3.35 to $3.40 per doz, 2-lb. tins.

FISH.

Large arrivals and a weaker feeling in herrings has been the chief feature of the market. As a result, prices have declined 50 to 75c. per barrel, sales of round lots of Newfoundland taking place at $4.50, and No. 1 shore and Cape Breton at $5.25. In a jobbing way Newfoundland have sold at $4.75 and Cape Breton at $5.50. Green cod has also exhibited a weaker feeling under free receipts, and prices are lower at $4.50 to $5 per lb. for No. 1. There is a fair movement in salmon, and values rule steady at $10.50 for No. 1 B.C. and $12 for No. 1 Labrador. Fresh fish, especially haddock and cod, have been in good demand, and prices are firmly held at 4 to 4½c. Finnan haddies are well enquired for at 7 to 7½c.

GREEN FRUIT.

APPLES—Receipts of apples have continued heavy and prices have ruled easy at $1.50 to $2 for green stock, and $2 to $2.50.

ORANGES—There is a fair sale for Jamaica oranges at $5.50 to $6 per brl., and Rodi at $4.50 to $5 per box.

LEMONS—Scarce and higher at $1.50 to $2 per box for new common stock, good $2.50 to $3.50 and fancy $4 to $5.

PEACHES—The only kind offering in any quantity are California, which sell at $2 per box.

PEARS—California pears are in good demand at $4 per box and Canadian at $3 to $7 per brl., according to quality.

GRAPES—Supplies are more moderate and prices steady: Blue, 2 to 2¼c; Niagara, 2½c. and Almeria, $5 to $5.50 per keg.

SPANISH ONIONS—Supplies of these continue very light and meet a ready demand at 90c. to $1 per crate.

COUNTRY PRODUCE.

EGGS—Demand for eggs is not so brisk and receipts have been showing a larger percentage of inferior stock recently. We quote 13 to 13½c. per dozen for round lots and 13½ to 14c. for single cases, and as high as 15 to 16c. is being paid for fancy boiling stock.

GAME—Receipts of partridge continue small and prices are maintained at 50c. for No. 1, and 30c. for No. 2 per brace.

BEANS—Rule quiet at $1.20 to $1.40 for fair to choice stock.

HONEY—Is in fair demand for extracted at 7 to 7½c. per lb., and new comb 11 to 13c. as to quality.

HOPS—New early hops have sold in a small way at 9 to 10c.

PROVISIONS.

The demand for all lines of provisions continues good, which is usual at this season of the year, consequently the market is fairly active and prices are well sustained. We quote: Canadian short cut, heavy, $21 to $22; do., light, $19 to $20; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, common refined, per lb., 7¼ to 7½c.

CHEESE.

The cheese market, so far as spot indications could be judged, exhibit steadiness, but there is no activity to note. At the wharf Monday morning some 4 300 odd boxes were offered, and all were sold, with 10½c. the ruling figure and possibly a fraction more in some cases. We quote: Finest Ontario, fall made, 10⅝c. to 10¾c.; finest Ontario, Augusts, 10½c.; finest Townships, 10⅜c.; finest Eastern, 10¼ to 10⅜c.; cable, 49s. 6d.

D. & O. SPROUL DIGBY, N. S.

Are now offering...

Fresh Haddock, Cod, and Herring; Finnan Haddies; Dry, Salt and Pickled Fish of all kinds, and dulse.

We have our own fleet and no time is lost in getting our fish cured and on the market.

Paterson's Worcester Sauce
Clover Leaf Brand Salmon, Flats.
Phœnix Brand Salmon, Talls.
Maconochie Brothers' Pickles

C. & E. MACMICHAEL,
40 Dock St., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

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No. 3 North Market Wharf,
ST. JOHN, N. B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

JOSPH E. SNOW
. . . . DIGBY, N.S.

We are now arranging with dealers everywhere in Canada for the season's supply of

FINNAN HADDIE

and all kinds of Fresh, Dry, Salt and Pickled Fish. Live Lobsters later. Write for quotations.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B.

YOU CAN GET . . .
MEDIUM and LARGE **CODFISH**
--: ALSO :--
SHELBURNE HERRING
from
NORTHRUP & CO.
St. John, N. B.

1894

Herbs

SEE OUR TRAVELLERS' SAMPLES

Pure Gold Mfg. Co.

TORONTO

BUTTER.

Business is of small compass and whatever operations are going on are confined to purchasing by local jobbers. These have to have a certain proportion of fall creamery for their trade, and to get it are still paying full figures. Though this is the case, however, it is not learned that any scope of the late-made stock in the country is being made at the prices mentioned before. The fact that they have been paid, however, tends to prevent anybody from getting supplies for less money. On spot, also, we understand that a line of 500 boxes late-made creamery changed hands at 21c. Exporters are still out of the market, as their limits don't permit of these prices. However, though this is the case, it is an open question whether fall makes are not a better purchase, even at their present values, than some of the cold storage stock, which, with carrying charges, etc., will cost nearly as much now. We quote as follows: Finest fall-made creamery, 20 to 21c.; earlier makes, 18½ to 19½c.; finest Townships, 16 to 17c.; finest Western dairy, 15½ to 17c.

ASHES.

The market for ashes was quiet but steady. We quote: Firsts, $4.25 to $4.30; seconds, $3.85 to $3 90; pearls $8 per 100 lbs.

MARKET NOTES.

The market here is almost bare of supplies of Mocha and Java coffees.

Heavy receipts of onions have resulted in an over-supply here, and prices are easier.

The s.s. Dracona is expected to arrive next week, and dried fruit buyers are speculating whether the fact will produce a decline in the market or not. Cables from Denia are 10⅛ higher.

Advices from Japan state that any further supplies of Japan rice are absolutely cut off by the war.

Receipts of several thousand barrels of pickled herrings produced a sharp slump in values on those fish.

Caverhill, Hughes & Co. are receiving this week consignments of leading brands of canned fruit and vegetables.

Laporte, Martin & Co. request their friends to write for quotations on new crop dried fruit. They have been receiving consignments for the last fortnight of several leading brands.

Canned tomatoes promise to be firm, and G. Chaput Sons & Co. say that now is the time for their friends to write them and get quotations.

If samples or prices are wanted on Nelson's gelatine etc., Cadbury's cocoa or Maconochie Bros.' delicate prepared fish goods, they can be had from Frank Magor & Co., 16 St. John street, Montreal.

Stewart, Munn & Co. have received several cargoes of pickled herring during the past eight days. The quality is excellent.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

St. John, N.B., Oct. 11, 1894.

BUSINESS during the past week has only been fair. The Fall Number of THE GROCER made a decided hit here, the quality of get-up and matter surpassing even the expectation of its best friends. The fruit men say the cut on the

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

cover is true to life. The attractiveness of the ads. is being particularly commented on by the subscribers. Owing to pressure of other matter this report will be much shorter than usual, but all matters of importance will be touched upon. Full particulars of the meetings of the convention of the Maritime Provinces Boards of Trade will be found in another part of this paper. The following is a statement of the receipts at the custom house for September. They show a decline of $12,275 27 as compared with the same month last year. Figures are: Value of dutiable goods last year, $250,498; this, $208,271. Duty collected last year, $86,745.08; this, $74,639.21. Value of free goods last year, $169,344; this, $91,772. Value of exports also show a large decrease in figures for last year, being $454,158, while for this they are only $280,048. Values in markets show little change.

SALT—No change in prices is reported; stocks though not large are up to requirements. We quote: Coarse, ex store, 50 to 52c.; fine factory filled, $1 to $1.10; Canadian, 5-lb. bags, in brls., $3 25; 10-lb. bags, in brls., $3.10; American, 20-lb., wood boxes, 20c.; 10 lb., wood boxes, 12c.

CANNED GOODS—As mentioned in last issue the Association have advanced prices of vegetables 2½c. per doz. Goods now in stock are reported as last week. We quote: Corn, 95c.; peas 95c.; tomatos, $1; salmon are very firm and two or three cases could be sold here, but packers will not quote. Those who held off from buying find themselves with little or no stock. Price to-day, $1.30 to $1.35; lobsters, $1.75 to $2; corned beef, $1.75 to $2.75; oysters, 1's, $1.30; 2's, $2.25.

DRIED FRUITS AND NUTS—Valencias are now being quoted in some cases at a very low figure. Currants and lemons should be to hand by next report. Evaporated apples are rather low. Quality continues to improve. Demand for nuts is light. Onions are somewhat lower; those here are splendid quality. Sultana raisins, 7 to 7½c.; London layers, $2 to $2.10; loose muscatels, 6½ to 6¾c.; new Valencias, 4½ to 5c.; layers, 5½ to 6c.; prunes, 5½ to 6c.; currants, 3½ to 4c. for brls., cases, 4 to 5c.; evaporated apples, 10 to 10½c.

GREEN FRUIT—Apples continue to arrive in large quantities, and daily auction sales keep the price down. Very few are being sent to the States this season, which is a great change from last. They are quoted about the same in Boston as here, which leaves no place for the duty. Oranges, Jamaica, are rather lower. New quinces are being offered.

ST. JOHN NOTES.

Choice medium and large codfish are offered by Northrup & Co.

Northrup & Co. offer their customers teas in 20 lbs. boxes, special values.

A QUEBEC MATCH FACTORY.

An industry worthy of note is the large plant of Hardy & Dubord, at Beauport, Quebec. Their factory is now complete, and millions of matches are turned out every day. The best pine wood is used. It is kiln dried and free from knots After being cut into suitable blocks, a rapid cutter, working about 150 strokes a minute, is used to form them into double-length strips, making 3,600 strips a minute. These strips are then packed in frames and well tightened up. Then they are put in the drying room, and, after a time, are placed in other frames, the strips being separated to avoid adhesion while dipping. After being coated with sulphur on the ends, they are drawn over the phosphorus roller and dried. Finally, an army of girls get at them and they are cut and packed, when you have the Phœnix and Dominion match ready for use. Hardy & Dubord report rapidly, increasing sales, and duplicate orders in nearly all cases—the best guarantee of success.

TRADE SALES.

These bankrupt stocks were sold at Sucklings this week: The hardware stock of Alexander C. Fraser, of Galt, amounting to $16,938, was sold at 47c. on the dollar, and a coal and wood yard in connection with the same estate, valued at $1,000, was sold at 77½c. on the dollar. Mr. A. J. Colvin, of Galt, was the purchaser of the two parcels.

The boot and shoe stock of P. Habel, of Wiarton, $1,600, was sold to Mr. H. D. Campbell, of Toronto, for 67c. on the dollar.

The general stock of R. Grennau, Aurora, $5,500, was purchased by James Whinnister, of Aurora, at 45c. on the dollar.

The stock of J. T. Hutchinson, Mono Road, $1,600, was sold to J. W. Shields, at 55c. on the dollar.

The stock of boots and shoes belonging to the estate of Foster Chalmers, of Woodstock, amounting to $4,500, was sold to W. L. Ouimette, of Londsboro, at 58½c. on the dollar.

THE BUSINESS MAN.

The business man should be able to fix his attention on details and be ready to give every kind of argument a considerate hearing, says a writer in Business. This will not encumber him, for he must have been practical beforehand in the exercise of his intellect and strong in principles. One man will collect material together and it will remain in a shapeless mass. Another man possessed of method will easily arrange what the first has collected, but such a man as I would describe goes further and in addition builds with the material.

The business man should be courageous. True courage, however, required in civil affairs, is that which belongs rather to the able commander than to the mere soldier. Any kind of courage, however, is serviceable. Besides a stout heart the business man should have a patient temperament; he should likewise have a vigorous but disciplined imagination. Thus equipped he will plan boldly, and with extended view will execute calmly. He will never be reaching out his hand for things not yet within his grasp. Such a man will let opportunities grow before his eyes until they are ripe to be seized. He will think over every possible failure in order to provide a remedy or a retreat. There will be strength of repose about him. He will have a deep sense of responsibility. He will believe in the vitality of truth and in all that he does and says he will be anxious to express as much truth as possible. His sense of responsibility and his love of truth will inevitably endow him with diligence, accuracy and discreetness.

RUST ON BACON.

Prof. W. F. Massey says, in the Practical Farmer, that the rust which spoils the bacon is no doubt caused by a fungus growth, but he has not studied it and cannot give any definite advice about it. But he has never had any rust on meat treated in the following way: Make a strong brine with good salt, strong enough to pop a potato. If boiled and skimmed all the better. When cool drop the hams and shoulders into a cask and filled with brine, first adding to it one pint of black molasses and one-half ounce saltpetre for each 100 pounds of meat. Put the other meat into a separate cask and treat likewise, as it does not need to remain in as long as the hams. Keep meat well covered with brine. The meat, of course, is cold and well trimmed before putting down. After remaining in the pickle four to six weeks, take the hams and shoulders out and hang in smokehouse.

"Who's the 'Co.' in your firm?" asked Smasher of his friend the grocer.

"My wife."

"Ah, she's a silent partner, is she?"

The grocer rubbed his chin for a moment.

"Well," he replied in some doubt, "she ain't so all-fired silent when you come to think of it."—Exchange.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

SITUATION WANTED.

Advertisements under this heading, two cents per word each insertion, payable in advance.

TO GENERAL MERCHANTS.—AN EXPERIenced married man, age 45 (active), not afraid to work, is open for an engagement as Manager or Foreman to general merchant, in town, village, or country. Good bookkeeper. Excellent references. Address P. O. Box 120, Peterborough, Ont. (41)

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

"KENT" BRAND

Of Canned Goods have an enviable reputation. Where once introduced they hold the trade. The CONSUMERS want them. The reason is that they are always reliable—always regular. Your trade will appreciate them.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S

Pure Pickling

VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

"EPICURE"

TOMATO CATSUP

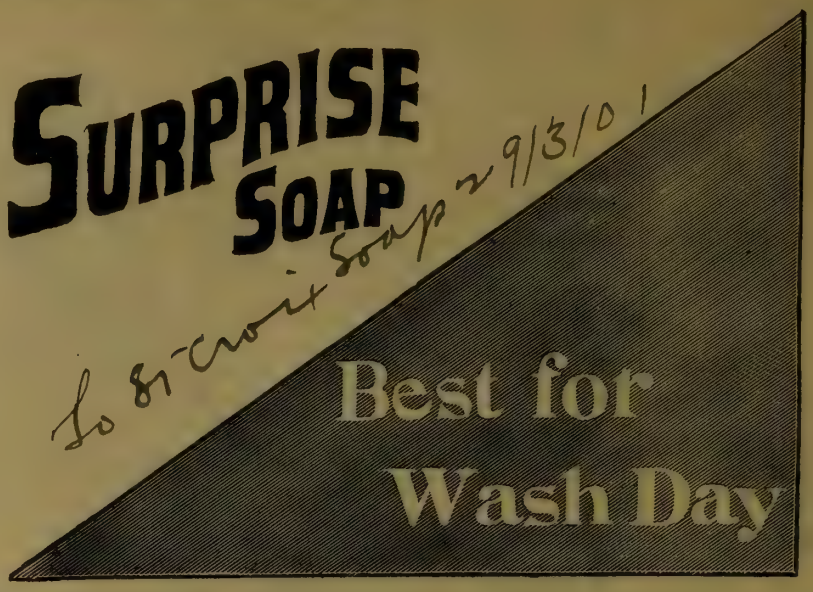
No trouble to sell, because it is advertised to the consumer. Show them the bottle and they will know it at once.

It has a finer flavor and a more natural color than any other catsup on the market.

A TRIAL ORDER IS ALL WE ASK.

Delhi Canning Co.

DELHI, ONT.



SURPISE SOAP Is offered for sale by all Wholesale Grocers in Canada of good standing.

The Retail Profit is Good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

CALIFORNIA RAISINS.

"The prejudice which has existed against California raisins in Canada," said a gentleman to THE CANADIAN GROCER, "has almost entirely passed away, owing to the particularly fine goods that have been in the market this year; and it is an interesting fact not universally known that the variety of grapes from which raisins are made in California is the Muscat of Alexandria, identically the same as that grown in Spain. When these vines are young, and bearing their first crops, and possibly for a year or two afterwards, the crops are much coarser than after the vine reaches proper age, but this applies in Spain exactly the same as in California.

"Until this year what few California raisins have come to Canada have been produced on these young vines. However, circumstances have changed very materially, and this year's California raisins are equal to the very finest produced in Malaga, while fully 50 per cent. better than Denias or Valencias. Valencia raisins are dipped in lye in curing, which cuts the skin and gives the impression that the skin is more tender than the Californias, which are cured without dipping in lye.

"California raisins contain 30 per cent. more of sugar than Valencia fruit, and are much the most economical and satisfactory raisin for consumers. The present price of California fruit is by no means unreasonable, and in view of the admirable keeping qualities the Canadian trade will no doubt find it distinctly to their advantage to cultivate the trade in these lines, especially in view of the adverse reports concerning Spanish fruit.

Canada and the United States have long been the dumping ground for the various trash in the way of Valencias, and the fact that reliable standards of raisins can now be had from California will be a matter of profit and satisfaction to all concerned.

MR. HILL'S "SUCCESSOR."

J. R. HILL is the name of a retail grocer doing business at Brock avenue and Dundas streets, Toronto. Some time since he got a barber to remove a long beard which hung about a foot below his chin. Among his customers was an old pensioner, a native of the Emerald Isle, whom we shall call "Pat." Shortly before he had his whiskers removed Mr. Hill loaned the old soldier fifty cents. A few days after the barber's scissors had shorn Mr. Hill of his beard, Pat entered the store. Perceiving what to him appeared to be a stranger behind the counter, he halted, ejaculated at the same time:

"An' where's Mr. Hill."

"Dead," gravely replied Mr. Hill.

"Dead! An' whin did he doi?"

"A few days ago."

"A few days ago," slowly repeated the Irishman. "Well, an' it's meself that's sorry. Shure, he was as dacent a man as ever broke a piece of bread. An' a good friend of mine was he too."

"Yes, so I believe," interjected Mr. Hill. "He told me before he died that he lent you fifty cents, and he said you were to pay me."

"Did he now? Well, he was roight. An' bees you afther buying him out"

"Yes. And I wish you'd pay me now."

"Can't do it," said Pat, as he began to shuffle about uneasily.

"Well, but you must. Go out and borrow it."

"Shure, I'll try." And he did try, and he got the money, too. Laying the coin in the palm of Mr. Hill's hands, he remarked:

"There now, there 'tis. But say, couldn't you lend us a quarter?"

"No, sir, I cannot," replied Mr. Hill.

"You cannot," said Pat, as he edged up nearer the counter. "Shure you mean you won't. Do you know what I think about you—well, I wouldn't like to tell you. One thing sartin, you're no gentleman. Mr. Hill was, peace to his ashes."

And then a mad Irishman stepped quickly out of the store heaping curses upon the head of Mr. Hill's "successor," while Mr. Hill lay over a sugar barrel convulsed with laughter.

G. J. Hamilton & Sons

...Manufacturers of...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

GOOD BOOKKEEPERS often go astray in the preparation of Balance Sheets, Profit and Loss Accounts, and the adjustment of Capital Accounts. Unless you have competent inspection the errors pass uncorrected. My forte is a knack for dealing with them.

A. C. NEFF Chartered Accountant, Auditor, Trustee, etc.
32 Church St., Toronto.

ONLY 6 MONTHS

has Windsor Dairy Salt been on the market, but you should see the way it is displacing imported salts among butter-makers. The way it is selling proves its merit. In one town, 23 miles from Toronto, it cleaned the imported article out of every store. They never saw anything so nice as the Windsor; besides, it keeps the trade in our own country. See the point? Let us know what sizes you carry and we will quote you prices. They suit! So does the Salt.

TORONTO SALT WORKS,
128 Adelaide St. East,
....TORONTO

City Agents for Windsor Salt Works.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY
67 Esplanade St. E., Toronto

Tetley's Teas

HAVE NO EQUAL

To prove this . .

469 St. Paul St.
MONTREAL
30 Front St.
TORONTO

TEST THEM

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

DRY GOODS.

TORONTO MARKET.

SORTING orders are coming in steadily, and all classes of woolen goods and winter dress goods are receiving a certain amount of attention. The warm weather of last week was not conducive to a heavy sale of winter goods, but the weather this week is very different and it must have its effect. The feeling among dealers is much better than it was a month ago, and the prospects for the sorting season are excellent.

Prices in cottonades, denims and shirting continue firm at the recent reduction. The prices of domestic prints are firm in spite of some reports to the contrary. The only weakness in values is where stock lots of such lines as knit underwear, etc., have been sold by manufacturers at clearing prices.

A low line of 16 inch linen towelling has been taking very well with John Macdonald & Co. The stock will last a week yet. A low line of unbleached canton has been attracting much attention during the past few weeks. The latest shipment of this line is now on the way. A special line of Nottingham lace curtains to retail at $1.25 and $1.50 is being shown, and is having an extensive sale. A large line of chenille curtains and covers has just been opened up in a full range of colors. Reduced prices are quoted. Jersey cloakings are shown in full patterns and colorings, mostly in cream grounds with wide straight or wavy stripe. Plain goods are also shown. Plain Campania serges in blacks and navys will arrive on the 15th. A shipment of pongors and pongees just to hand, and are being offered at about usual prices. German Henriettas in blacks are again in full stock, a large shipment having been passed into stock.

Samson, Kennedy & Co. have repeats to hand of velvets and velveteens in black and all colors. Sealettes are also shown, and one special line in a fawn can be retailed at $3.75 It is 56-inches wide, and is both new and valuable. Black, white and gray astrachans are seasonable goods, and are in good demand at present. They have a nice range. Knit shawls, hoods, clouds, wool mitts and all fancy wool goods are being shown, and dealers can always secure everything desirable in this class of goods.

W. R. Brock & Co. have purchased a line of chenille table covers, being a manufacturer's stock, at a price which enables them to sell them at about one-half of the regular wholesale price. One of the latest novelties from the United States market is a line of Josephine draperies, which for design, effect and durability are striking. They can be used for curtains, coverings of all kinds, such as cushion coverings and for all kinds of fancy needlework. It is shown in various shades of green, blue, gold and red, and is procurable either in plain or stamped goods. This promises to be a great fad for the fancy goods trade of this season.

MONTREAL MARKET.

The chief feature in the dry goods trade in Montreal during the past few days has been an enhanced volume of orders from travelers now out. Repeat orders from the North-West and elsewhere which have come to hand freely during the past six days have been a welcome feature, and indicate a better state of affairs. The sorting trip so far, therefore, has been a very satisfactory one with most travelers.

Remittances have plenty of room for improvement, but it is expected that after the farmers get through with their fall work and the crops begin to move, they will mend.

Prices for all classes of goods continue firm, and advices from British and other textile centres indicate a still firmer tendency on all foreign fabrics.

There is an active demand at present for golf cloths, which are being used largely in the manufacturing of ladies' cloaks. Both large and small checks are in favor.

Other lines sueh as wool hosiery, dress goods, meltons and domestic woolens, are generally in good healthy demand, and values as a rule are upward in their tendency.

A MARITIME PROVINCE TRAVELER.

The accompanying cut is a portrait of Robert Jardine, representative of the Pure Gold Manufacturing Co. in the Maritime Provinces. Mr. Jardine is a native of the

ROBT. JARDINE.

city of St. John, N.B., his father and uncle, the late Alexander and Robert Jardine respectively, having arrived in that city from Scotland about 60 years ago, starting in the grocery business under the firm name of Jardine & Co. This firm has done and still continues to do a large wholesale and retail business, and is well-known over the whole of the Maritime Provinces. The subject of the present sketch was educated in Glasgow, Scotland, and in St. John. In the former city he also studied civil engineering; but giving a preference to mercantile pursuits he returned after a few years to his native province. Believing that it pays to handle the best lines of goods, he made application for and secured the agency for the Pure Gold Manufacturing Co. of Toronto. In this connection he has been successful in doing a large business in all the leading cities of the Provinces, and the portly figure of Robert Jardine with his good-natured, honest, manly face is well-known and respected from one end of the country to the other.

LABRADOR HERRINGS.

Many a dealer has said, "Oh, Labrador herrings are a thing of the past," and so it seemed; but the connoisseur in this line and the wholesale grocer who looks to turn an honest penny, and please his customers at the same time, will be delighted to hear that there is every prospect of having some of the "real sort" here this year.

"A good sign," so many of the fishermen say, has appeared on Labrador, and several have been fortunate enough in securing good catches of herrings, which are reported as being of excellent size, and fat.

This is good news to the consumer, who has nearly had his taste for "Labrador turkey" vitiated by inferior substitutes.

As a curious coincidence, it is well worth noting that about 8 or 10 years ago, when there were plenty of herrings to be found on Labrador, there were none in Norway; but since that, for the last four or five years, there has been a tremendous glut of herrings caught in Norway; and the curious thing now happens: the catch this year is reported a failure in Norway, and, as stated above, the herrings are showing up again on the Labrador coast.

Can they be the same?

VALUE OF FOREIGN COINS.

The Director of the Mint at Washington has estimated and the Secretary of the Treasury has proclaimed the value of foreign coins, as required by Section 25 of the Act of August 28th, 1894. The changes made are as follows:

	Value July 1, 1894.	Value Oct. 1, 1894.
Boliviars of Bolivia	.457	.464
Peso of Central American States	.457	.464
Shanghai tael of China	.676	.685
Haikwan tael of China	.753	.763
Tien-Tsin tael of China	...	.727
Chee-Foo tael of China	...	.727
Peso of Colombia	.457	.464
Sucre of Ecuador	.457	.464
Rupee of India	.217	.227
Yien of Japan	.493	.500
Dollar of Mexico	.497	.504
Sol of Peru	.457	.464
Rouble of Russia	356	.371
Mahbub of Tripoli	.413	.418

The estimate of the value of coins of countries having a single silver standard is made up on the average price of silver for the three months ending Sept. 29th, 1894, viz.: $0.64127. There have been added to the list the Tien-Tsin and Chee-Foo taels of China.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

WILSON'S PURE MALT VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

THE increasing demand for "Y. & S." Licorice goes to prove that a good article is quickly recognized.

This cut shows our 5 lb. can of Licorice Lozenges. The box is very attractive and the goods are A 1.

Can be had from any first-class house in Canada.

MANUFACTURED BY

Young & Smylie

BROOKLYN, N.Y.

Is Honest Goods and just the Thing on Which to make or Extend a Business.

McLAREN'S

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a point of Keeping it always in Stock.

TRADE CHAT.

THE Niagara District Fruit Growers' Joint Stock Company, Ltd., has been given power to increase its capital stock from $10,000 to $20,000.

Thirty-two pound cauliflowers are grown in Penetanguishene.

The Manitoba Patrons of Industry propose shipping their wheat direct to England.

According to the "Woman at Home" the Duchess of Fife is an admirable butter-maker.

While this may be an unappreciative world, a man generally gets credit for paying his debts.

The eleventh annual fat stock show of the Province of Ontario will be held at Guelph on December 11th, 12th and 13th.

Mr. Warner, near the Eau, thrashed and sold eight hundred bushels of beans from forty acres. The price realized was $1.20 per bushel.

Saturday's Brockville Recorder contained this item: "Mr. Cavanagh, salesman for Cavanagh's combination of cheese factories, which includes Appleton, Golden, Ottawa Valley and Valley Queen, was in town yesterday attempting to contract August, September and October makes. The total includes 5,000 boxes, but as yet he has made no sale.

Sir W. C. Van Horne, in an interview in Winnipeg, stated he could not account for the continued low price of wheat. It must go up. Times, hard though they were, were better in Canada than in the States. Speaking of freight rates, the C. P. R. president justified the existing conditions on the ground of long hauls for "empties" and the idleness of the rolling stock part of the year that was specially made for grain traffic.

"I am not a scientist," says a writer in an exchange, "and so cannot explain it, but it is a fact that eggs that have been boiled three minutes or less, can be reboiled the next morning and will not only be fresh, but soft and palatable as though cooked but once. After an egg has been heated and cooled you can cook it till doomsday and it would not get hard. Some property in it resists the hardening process after it is once heated."

A. N. C. Black, private banker of Dutton, is in financial difficulties, and he is away. He was treasurer of the High School Board, and was asked to pay the money, $2,200 over, but failed to do it, and his surety, Mr. J. B. Crawford has paid the money. Mr. Black was one of the best-known men in West Elgin, was clerk of the Division Court and formerly licence commissioner, and was highly respected. He had carried on a banking business in Dutton for twelve years, coming there from Strathroy.

Freight is being hauled by wagon between Winnipeg and some distant Provincial towns to save high railway charges.

Merchants throughout Great Britain are still complaining about the large proportion of underpaid letters from Canada.

The ability of children to ask questions which the wisest parent cannot answer is proverbial. Little Gertrude, entering a butcher's shop for the first time, stood gazing around her in silent absorption. Presently she took her mother by the hand, and, leading her to where hung a string of Bologna sausages, she put a tiny finger on one of the sausages and gravely inquired: "Mamma, what was this when it was alive?"

The annual meeting of the shareholders of the Lake of the Woods Milling Co., Ltd., was held in the office of the company, Board of Trade building, Montreal, last week. The President submitted to the shareholders the seventh annual report and statements of account for the year ending 31st August, 1894. The report was unanimously adopted, and a dividend of 6 per cent. was declared on the capital stock of the company for the year ending 31st August, 1894. The following directors were elected: Robert Meighen, W. A. Hastings, John Mather, R. B. Angus and John Turnbull. At a subsequent meeting of the directors, Robert Meighen was elected president and managing director; W. A. Hastings, vice-president and general manager; G. V. Hastings, general superintendent; S. A. McGaw, manager at Winnipeg; F. F. Bray, secretary; B. S. Sharing, assistant secretary.

A NEW SPICE FIRM.

The Canada Gazette of Saturday last contains notice of application for incorporation of the C. A. Leffiton Co. Ltd. The applicants are A. M. Snetsinger, of Moulinette, Ont., agent; A. P. Tippet, commission agent; L. E. Dodwell, commission agent; Donald J. McGillis, merchant; Joshua C. Rose, commission agent; and W. J. White, advocate, all of the city of Montreal. The headquarters of the company will be in Montreal, and the object, according to the notice is to carry on the business of coffee roasters, spice grinders and commission agents and dealers in coffee, spices, and grocers' supplies, with power to acquire and dispose of any patent rights which may be deemed necessary or expedient, for the purposes of the company's said business. The capital stock is placed at $10,000 divided into one hundred shares of $100 each.

THERE WAS DECEPTION HERE.

A good story is told at the expense of a Toronto wholesale tea house. A local retailer, Mr. Blank, had placed an order with the house in question for a quantity of package tea. The blend, as well as the package, was to be specially prepared, and the latter was to have on the label the purchaser's name.

The tea was in due course delivered, and some of it soon went into consumption. One of Mr. Blank's regular customers bought a package, and, emptying its contents into a caddy, threw the package into a garbage box into the yard. That night it rained, and the next morning the lady who had bought the tea noticed that Mr. Blank's label had been washed off, disclosing, to her surprise, the name of a big local department store. She gathered up the package, and took it back to Mr. Blank. He was even more surprised than had been his customer, and, of course, explained the circumstances under which he had bought the tea.

Fortunately, he did not lose a customer; but a wholesaler did.

MUNN'S
Pure Boneless Codfish
1 and 2 lb. bricks in boxes
Pure Skinless Codfish
In 100 lb. cases.
This year's catch—just arriving.
Finest ever put up. . . .
If you 8AT—you want Munn's Codfish.
STEWART MUNN & Co.
Board of Trade Building. ... MONTREAL

OUR PACK OF .. Canned Fruits
Are exceptionally fine, packed the day they were picked, and each can bears our label,
The Garden City brand
We also put up the choicest CATSUPS, JELLIES and JAMS.
BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.
Put up by
FLYNN BROS.
St. Catharines, Ont.

GINGER SNAPS AND COOKIES
Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

CHAS. SOUTHWELL & CO.'S

High-class **Jams, Jellies, and Marmalades**

We are making a specialty of

Orange Marmalade

In 1 lb. Glass Jars,
Price, $1.50 per doz., net.

Handsomely put up,
Orders can be booked now.

Write for Price List of other styles.

FRANK MAGOR & CO., 16 St. John Street

N.B.—Messrs. Southwell's goods are equal to any imported and superior to most. . . . . MONTREAL

MUNN'S

PURE
Boneless Codfish
1 and 2 lb. bricks in boxes.

PURE
Skinless Codfish
In 100 lb. cases.

If you **EAT**—you want Munn's Codfish.

This year's catch—just arriving. Finest ever put up.

STEWART MUNN & CO.

Ramsey & Aiken, Toronto Agents. MONTREAL

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

"FLETCHER" WICK

See that any wick you buy bears the above trade mark in red ink on every package.
It is the best wick in the market and as cheap as poorer makes.

GOWANS, KENT & CO.

TORONTO

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England.
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
MONTREAL.

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

AN order was made by Judge Wm. Elliot in London on Saturday for the examination of Henry McBean and Michael O'Brien. Both were employees of McBean Bros., grocers, who recently assigned, and it is expected they will throw some light on the business affairs of the late firm.

Emile Picard, grocer, Quebec, has assigned.

Thomas Reid, fruits, Winnipeg, has assigned.

Kelly Bros., aerated waters, Winnipeg, have assigned.

Louis Rajotte, general store, Pembroke, is offering to compromise.

John Cameron, general merchant, Edmonton, N. W. T., has assigned.

W. S. Loggie, general merchant, etc., has compromised at 40c. on the dollar.

John Dawson, general merchant, Gelert, Ont., has assigned to W. A. Campbell, Toronto.

Charles Hunt, grocer, West Brome, Quebec, is offering to compromise at 25c. on the dollar.

A. Sweet & Co., general merchants, Winchester, Que., are offering to compromise at 40c. on the dollar.

W. A. Mowatt & Co., general merchants, Campbelltown, N.B., are offering to compromise at 50c. on the dollar.

CHANGES.

C. W. Newans, grocer, has sold out to Geo. Deacon.

Mills & Mills, bankers, Kingston, have been succeeded by Mills & Cunningham.

George Ellis, general store and hotel, Waneta, has sold hotel to Marion Davis.

The Niagara Fruit Package Co., Niagara Falls, is applying for charter of incorporation.

A new general store has been opened out at Lake Francis, Man. R. Kerr is the proprietor.

Lazenby Bros., general merchants, Port Hammond and Hatzic, have sold out business at Port Hammond.

J. H. McConnell, of Windsor, has bought out the grocery and produce business of John Scott in that town.

A. W. Carveth, miller and produce, Leskard, has been succeeded in the milling business by J. W. Cornish.

Wm. Geddes, general merchant, Sheet Harbor, N.S., has registered consent to his wife doing business in her own name.

PARTNERSHIPS FORMED AND DISSOLVED.

Bell & Hawley, grocers, Napanee, have dissolved.

Hogan & McNeil, grocers, Moncton, N.B., have dissolved.

YOU ARE ALWAYS LOOKING FOR SOMETHING NEW.

HERE IT IS!

THE GROCER'S FRUIT IMPROVER

The only machine that will clean and polish new Currants, Raisins or Prunes as rapidly as old ones. It pleases the Housekeeper and wins trade Buy no other! If our travellers don't reach you in time, write direct. Any Boy can operate it.

PRICE, $16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

We Have Moved

Owing to increased business, we have been obliged to remove to larger and better premises, at No. 1 Jarvis Street. Our improved machinery and increased accommodation now enables us to fill all orders—large or small—on the shortest notice, and we will always supply the purest and best goods at closest price. We continue to manufacture **Barton's Baking Powder.**

G. F. Marter & Son

SUCCESSORS TO BARTON, SON & CO.

Phœnix Coffee and Spice Mills
Cor. Jarvis and Esplanade

...TORONTO

WHY IT . . . SELLS

EVERYBODY LIKES IT

A CUP OF COFFEE

Exclusively Delicious . .

You Will Want No Other

TODHUNTER, MITCHELL & CO. - TORONTO

Crosby Bros., general merchants, Mount Albert, have dissolved.

Terroux, Lacombe & Co., grocers, Montreal, have dissolved. A. F. and A. Terroux continue.

The Citizens' Dairy Co., Montreal, has dissolved. Mark E. Mooreman continues. Style unchanged.

Jennie Mendelsohn has been registered proprietress of the firm of M. Mendelsohn & Co., general merchants, Cedars, Que.

SALES MADE AND PENDING.

The grocery stock of F. J. Durkee, Montreal, is to be sold by auction on the 15th inst.

The stock of C. Gelinas, St. Paulin, Quebec, is to be sold by auction on the 16th inst.

The estate of Thomas Leahy, liquors, etc., Bathurst, has been sold to Jacob White.

The stock of M. W. Aubin, provision dealer, Montreal, has been sold at 43c. on the dollar.

The boot and shoe stock of A. Thibadeau & Co., Montreal, has been sold at 56c. on the dollar.

The stock of Provost & Larose, wholesale and retail grocers, Quebec, is advertised for sale by tender.

FIRES.

A. A. McDonald, general merchant, Peake's Station, P.E.I., has been burned out; no insurance.

The fruit evaporating factory of Moore & Wilson, Owen Sound, was damaged by fire on the 4th inst. Loss on evaporated fruit, $300; on evaporator and building, $800. There was an insurance of $400 on the evaporator. The firm will start rebuilding immediately.

DEATHS.

S. A. W. Baker, Aylesford, N.S., is dead.

R. T. Gross, general merchant, Hillsboro', N.B., is dead.

Wm. Quinsler, sausage manufacturer, St. John, N.B., is dead.

TO RESUME MOLASSES BOILING.

In its issue of September 15th the Havana Weekly Report states that the managers of the molasses boiling establishment and the exporters have recently operated extensively, because the reimposition of duties in the United States will allow the molasses cooking business to be resumed under more favorable condition than before.

A large number of contracts have accordingly been closed, some, chiefly for exportation, at prices to be fixed at the time of delivery with 2 cents commission per gallon for the dealer and others, for account of the home boilers at from $9 to $10 per hogshead of 175 gallons, deliverable at ports on the Northern coast, with $5 advance per hogshead as an average in both cases.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
ST. CATHARINES ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

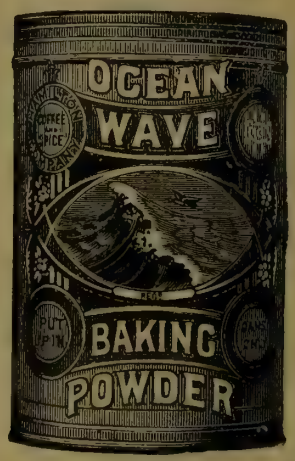
GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used in the manufacture of

OUR GRANULATED

DIPLOMAS

AWARDED AT

Intercolonial Exhibition, London, Eng., 1886
Jamaica International Exhibition, 1891
and....
Toronto Industrial Exhibition, 1892, 1893
St. John, N.B., Exhibition

TO

Reindeer Brand

Condensed Milk Condensed Milk and Coffee

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, **TORONTO.**
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

MOTT'S DIAMOND CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1841
IS THE BEST.

ASK FOR
MOTT'S

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | WORKS LONDON, W. C. | ROSE & LAFLAMME, Montreal.

SPECIAL APPOINTMENT, (ROYAL ARMS), TO H. M. THE QUEEN.

ASK FOR, INSIST ON GETTING & USE ONLY
"CLEANLINESS"
THE BEST !!!
NIXEY'S REFINED BLACK LEAD
GOES THE FARTHEST
W. G. NIXEY,
LARGEST MANUFACTURER IN THE WORLD.

By Royal warrant, manufacturers to Her Majesty, the Queen.

Highest Exhibition Honors.
Prize Medal, Chicago, 1893

The "Most Popular"
BLACK LEAD
The "Most Remarkable"
POLISH

Canadian Representatives:
MR. W. MATTHEWS, 7 Richmond St. East, Toronto
MR. CHAS. GYDE, 33 St. Nicholas St., Montreal.

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

CURRENT MARKET QUOTATIONS

TORONTO, Oct. 11, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. ½ doz. in cases.	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		
6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box		1 15

Each box contains either 1 gro., 1 oz.; ½ gro, 2 oz., or ¼ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

KNIFE POLISH.

NIXEY'S

"Cervus" boxes of 1 doz. 6d	London 3s., Canada, $1 15
"Cervus" boxes of 1 doz. 1s	London 6s., Canada, $2 30

For 5 gross and upward

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 3, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH

THE . .
MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

Something Tasty

Nelson's Brilliant Gelatine

For Evening Parties
and Entertainments.

Something Tasty

Maconochie's Herrings in Tomato Sauce

Maconochie's Bloater Paste

No Grocer's Stock Complete Without Them.

Stocked in Montreal by
FRANK MAGOR & CO., Montreal
16 ST. JOHN ST.

Prices Current Continued—

"Standard," select,	8, 4 strings.	2 90	
Do. do.	7, 4 strings.	2 75	
Do. do.	6, 3 strings.	2 60	
Do. do	5, 3 strings.	2 40	

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats	1 35	1 40
Sardines Albert, ¼'s tins	..	13
" " ½'s "	..	20
Sportsmen, ½s genuine French high grade, key opener	12	12½
Sardines, key opener, ½s	..	10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
" P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops,	2 lb cans	2 60	
"	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
"	2 "	....	6 90
English Brawn	2 "	2 75	2 80
Camb. Sausage	1 "	....	2 50
" "	2	....	4 00
Soups, assorted	1 "	..	1 50
" "	2 "	....	2 25
Soups & Boulli	2 "	....	1 80
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

		To Retailers
Tutti Frutti, 36 5c bars		$1 20
Pepsin Tutti Frutti, 23 5c. packets		0 75
Nerve Food Tablet, 36-5c. bars		1 20
Orange Blossom (each box contains a bottle of high class perfume. Guaranteed first class)	150 pieces	1 00
Mexican Fruit, 36 5c. bars		1 20
Sappota,	150 pieces	0 90
Sweet Fern,	230 "	0 75
Black Jack	115 "	0 75
Red Rose,	115 pieces	0 75
Magic Trick,	115 "	0 75
Oolah	115 "	0 75
Puzzle Gum	115 pieces	0 75
Bo-Kay	150 "	0 90
Red Spruce Chico	200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new)	800 pieces.	6 00
Tutti Frutti cash box	800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar		3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TAYLOR BROS.' CHOCOLATE & CHICORY

	Per lb
Soluble chocolate, ½ lb packets	0 30
Granulated chicory	0 10
Powdered "	10½ to 11

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs		30
" Pearl " " "		25
" London Pearl 12 & 18 "		22
" Rock " "		30
" Bulk, in bxs		18
Royal Cocoa Essence, packages	Per doz	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S

(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'s

R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box	$0 36	$0 40
40 " " ... "		
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

CLOTHES PINS.

5 gross, single & 10 bx lots	0 60	0 65
Star, 4 doz. in package	....	0 85
" 6 " " ...	.....	1 25
" 4 " cotton bags	....	0 90

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 30
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins assted	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 80	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 03½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

RECKITT'S Blue and Black Lead ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

COUGH DROPS

The season for Cough Drops is at hand, and every Grocer and Confectioner should see that his stock contains a tin of the celebrated B. F. P. Cough Drops. Made only by the

HENRY C. FORTIER.
CHARLES J. PETER.

The Toronto Biscuit and Confectionery Co.

7 FRONT STREET EAST.

Prices current continued –

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3¾ 4½
" Filiatras, bbls	4 4½
" " ½ bbls	4½ 4¾
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 6¼
" " cases	5 6½
" Vostizzas, cases	6½ 7¼
" " ½ cases	6¾ 7¾
" 5-crown Excelsior (cases)	8 8½
" " ½ case	8½ 8¾
Dates, Persian, b xes	5 5½
Figs, Elemes, 10 lb. boxes	00 00
7 Crown	00 00
Natural Figs, 28 lb bxs	00 00
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" " bags	.. ...
" Anchor C, "	0 6
" " E, "	5 5½
" " G & J, cases	5½ 5½
Raisins, Valencia, off-stalk	5½ 6
Fine off-stalk	6½ 7
Selected	... ..
Layers	.. ...
Raisins, Sultanas	5 8½
" Cal Loose Muscatele 50 lb. boxes	... 7

Malaga:	per box
London layers	.... 2 25
Imperial cabinets	2 25 2 55
Royal clusters	....
Fancy Vega boxes	....
Black baskets	....
Blue "	....
Dehesas boxes	..... 3 75
Lemons, 300's, fancy Rodhi	5 00 5 50
" 360's	5 00 5 25
" 360's, Palmero	.. .... 3 50
Oranges, Sorrento, 200's, per box	... 5 00

DOMESTIC	
Apples, Dried, per lb	6 6½
do Evaporated	... 9

FISH.

Pike	per lb.	0 00 0 05
White fish		0 07 0 07½
Salmon Trout		0 06 0 06½
Lake Erie herring, per 100		1 75 2 00
Smoked Fish :		
Finnan Haddies	per lb	0 08 0 08
Bloaters	per box	.... 1 50
Digby herring	"	0 14 0 15
Lab. herring, No 1, brls		6 00 6 25
" " " kegs		.... 2 50
" " half kegs		..... 3 50
Sea Fish:		
Express Haddock	per lb	0 06½
Cod	"	0 05½
B.C. salmon	"	.... 0 15
Oysters		....$1 35 to $1 40

FOOD

	per brl
Split peas	...$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	.....$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	.....	1 30
3rd " (41 to 50 ")	.....	2 90
4th " (51 to 60 ")	.....	3 20
5th " (61 to 70 "	....	3 50

ROPE: Manilla 0 09½ 0 10
Sisal 0 08 0 10
New Zealand 0 08½ 0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap 33-5 04½
" Screw, hook & strap. 02½ 03½

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. irons	per lb	4½
No. 1	"	4½
No. 2	"	4
No. 3	"	4½

TURPENTINE Selected packages, per gal 0 40 0 41

LINSEED OIL per gal, raw 0 53
Boiled, per gal 0 56

GLUE Common, per lb.... 0 07½ 0 08

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

TORONTO BISCUIT & CONFECTIONERY CO

	Per lb
Jams, absolutely pure—apple	$0 06
Family	0 07
Black and Red currant Raspberry, Strawberry, Peach and Gooseberry per lb	0 12
Plum	0 10
Jellies—pure—all kinds	0 10

These goods are put up in glass jars and in 5, and 10 lb. tins and 28 lb. pails.

Marmalade—orange 0 12

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20

All the above in 1 lb. clear glass pots

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40	
Fancy bxs. (36 or 50 sticks), per box	1 25	1 25
"Ringed" 5 lb boxes, per lb	0 40	
"Acme" Pellets, 5 lb cans, per can	2 00	
"Acme" Pellets, Fancy boxes (30s) per box	1 50	
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25	
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00	
Licorice Lozenges, 5 lb glass jars	1 75	
Licorice Lozenges 5 lb cans	1 50	
Purity" Licorice, 200 sticks	1 45	
" " 100 "	0 72½	
Imitation Calabria, 5 lb bxs p lb	0 20	

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F, 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. 1 lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 65
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. 1 lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	11 12
" green	8 10
Walnuts, Grenoble	13 14
" Bordeau	11 12
" Naples, cases	... ...
" Marbots	11 12

RICE, ETC.

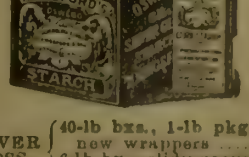
	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	... 6¼

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12 $0 14
Pepper, white, pure	20 28
" fine to superior	10 15
Ginger, Jamaica, pure	25 [illegible]
" African, "	16 18
Cassia, fine to pure	20 25
Cloves, " "	15 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	25 35
Cream of Tartar, fine to pure	25 30

STARCH.

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8¼
	6-lb. bxs., sliding covers (12 bxs. each crate)	9

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

Prices current, continued—

PURE { 36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO { 40 lb. bxs, 1-lb pkgs	8
For puddings, custards, etc.	
ONTARIO { 36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH { Silver Gloss	8
BARRELS { Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb
Granulated	4⅝
Paris Lump, bbls and 100 lb. bxs	5½ 5⅝
Extra Ground, bbls Icing	5½ 6
Powdered, bbls	4⅛ 5
Extra bright refined	4 4⅛
Bright Yellow	3⅝ 3⅞
Medium "	3⅜
Dark yellow	3⅛
Raw	

SALT.

Bbl salt, car lots		0 93
Coarse, car lots, F.O.B.		0 58
" small lots	0 75	0 80
Dairy, car lots, F.O.B.		1 25
" small lots		1 50
" quarter-sacks	0 40	0 45
Common, fine car lots		0 60
" small lots	0 75	0 80
Rock salt, per ton		10 00
Liverpool coarse	0 75	0 80

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

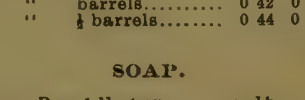
SOAP.

Ivory Bar, 1 lb: bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

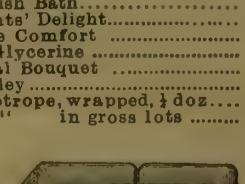
100 bars	$4 75



Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Barber's Bar, per lb	0 25
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor.	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00



SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing— Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	58
" " " 8s. " 16	58
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 18	68
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear ..... No. 2	1 40
" 3 " " ..... "	1 60
" 3 " painted ..... "	1 80
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

"BUILD TO-DAY THEN, STRONG AND SURE, WITH A FIRM AND AMPLE BASE."
—Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

OILS

Samuel Rogers & Co.
TORONTO

DALLEY'S PURE FRUIT

FLAVORING EXTRACTS

Has not a single Peer in Canada for Strength, Purity and Flavor.
Is 50 per cent. better value than any other extract for same money.
Try it and be convinced.

The F. F. Dalley Co., Ltd.

HAMILTON

Sole Manufacturers.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

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ARE you giving us credit for making you a return of $104 on a $2 investment? Did you ever figure out what you saved or made by a pointer taken from THE GROCER? Please do so and credit us up with it

AND SUBSCRIBE . . .

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry and Montreal Mail Service.

STEAMSHIPS.	From Montreal	From Quebec
MONGOLIAN....	Oct. 13..	Oct. 14
BUENOS AYREAN	" 20..	.....
*LAURENTIAN...	" 27..	" 28
*NUMIDIAN.....	Nov. 3..	.....
PARISIAN.....	" 10..	Nov. 11
MONGOLIAN....	" 17..	" 18

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part, where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. ***RATES OF PASSAGE:***—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

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HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

S. DAVIS & SONS, LARGEST CIGAR MANUFACTURERS IN CANADA.

FINE GOODS OUR SPECIALTY.

MADRE E' HIJO (7 SIZES).

THE CANADIAN GROCER

VOL. VIII TORONTO, OCTOBER 19, 1894. No. 42

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

IF YOU WISH TO INCREASE YOUR TRADE

AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE:

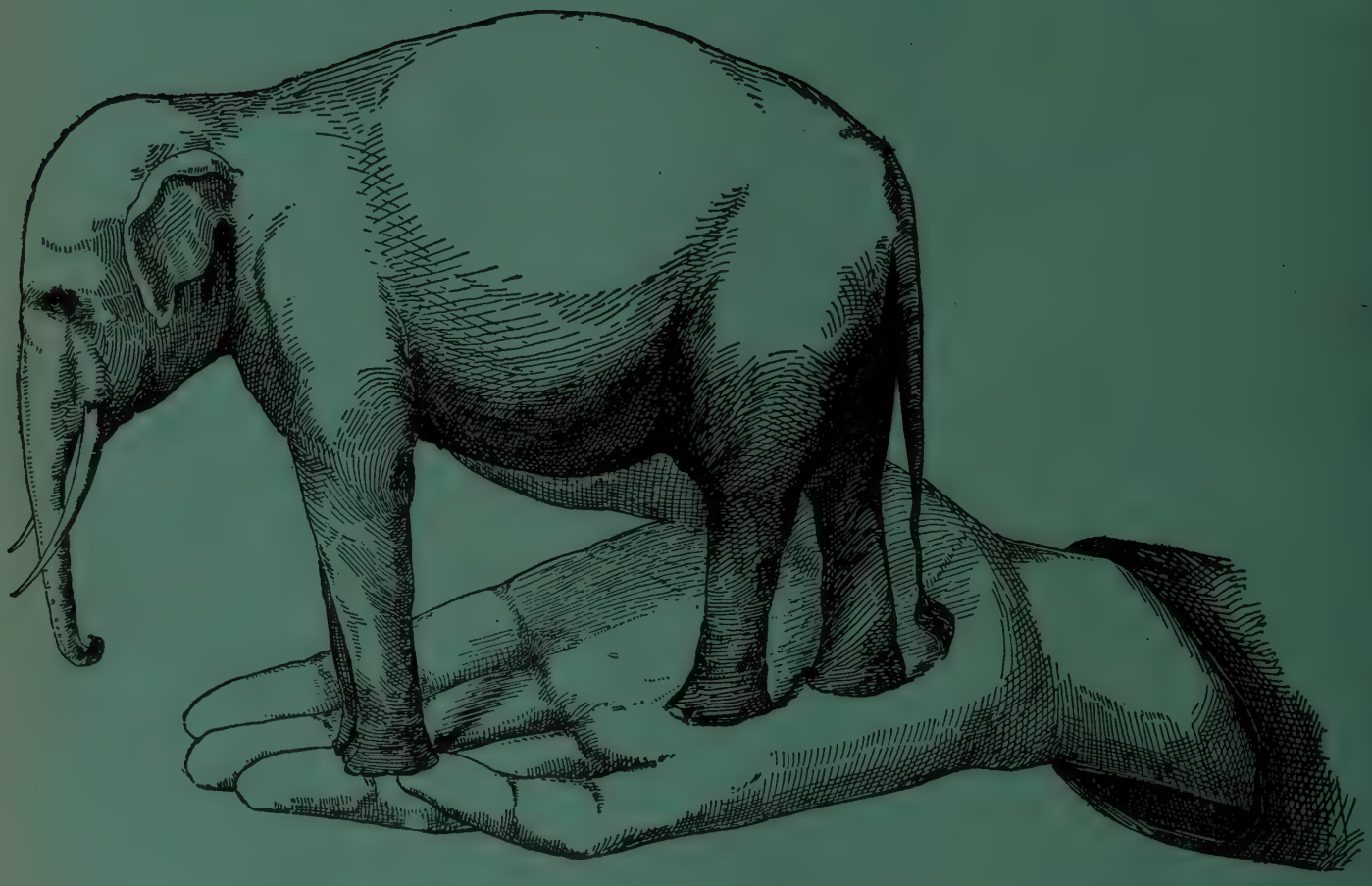
MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

"LA CADENA" and "LA FLORA" The Cream of the Havana Crop.

MONO CIGARS, EXCEPTIONALLY FINE.

EL PADRE AND CABLE EXTRA.

Elephant On Hand



The firm who are trying to "Bluff" us out of our "Name" and "Trade" in "Mexican Fruit" Chewing Gum have an Elephant on Hand. Cost to date, $5,000.

The dealer who buys Foreign Chewing Gums thinking they are just as good as "Mexican Fruit," but finds they don't sell—Elephant on Hand.

The consumer who won't try our Cough Chewing Gum, and as a result takes the Grippe, has a very troublesome Elephant on Hand.

Somerville's "Mexican Fruit," "Pepsin," and "Cough" are Medicinal Chewing Gums, and are positively beneficial to anyone using them; nicely put up, choice flavorings, and without any exception the finest goods on the market. Our increased sales testify that no firm handling our goods exclusively will ever have a Chewing Gum Elephant on their hands in the way of unsaleable stock.

C. R. Somerville, - London, Can.

Standard Goods THE Best to Handle

FRY'S
Cocoas and Chocolates

ARE ABSOLUTELY PURE

. . 66 PRIZE MEDALS . .

It pays to sell them. Annual sales over 34,000,000

FOR PURITY

Bi-Carbonate of Soda

FOR STRENGTH

TRADE MARK

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by The UNITED ALKALI CO. Ltd., Liverpool

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

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ARTHUR P. TIPPET & CO.

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30 St. Francis Xavier Street

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43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

Grand Mogul Tea

See what Merchants say in another column.

Is demanded by all consumers who are very particular about the flavor of "the cup that cheers but not inebriates." Do you carry it in stock? Best Tea! Best Packing! The only Tea exhibit which took Silver Medal, Western Fair.

LION DIGESTIVE COFFEE, 1-lb. tins. The Principal of a Cooking School says it is better than any coffee she ever used, in flavor and strength. These two lines are indispensable to any well-conducted business.

T. B. Escott & Co. Sole Agents **London**

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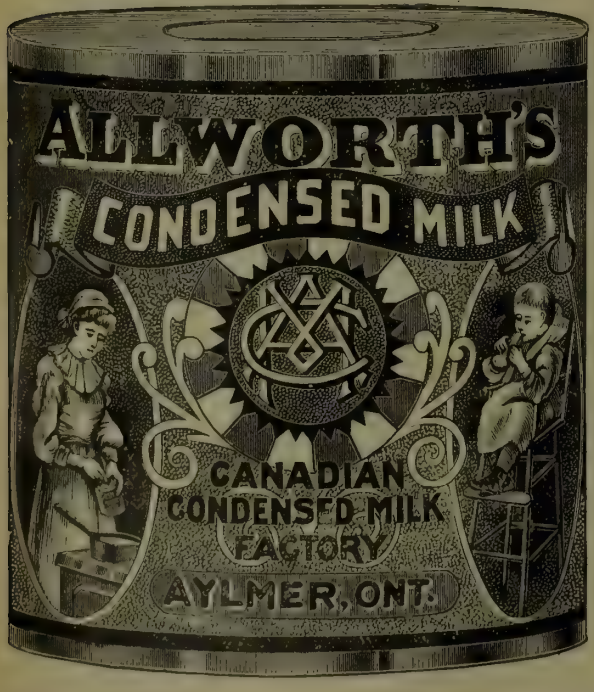
TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



It's Something Like This

You are looking for a reliable Condensed Milk, such as you can conscientiously recommend to your customer. And we are offering you a superior brand of goods, absolutely pure, with a reputation for excellence justly earned. What you are seeking seems to be what we are offering. Doesn't it? A simple way of arriving at a sure conclusion would be to test a sample.

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AYLMER, ONT.

Lemon
Orange
Citron

BATGER'S PEELS.

This brand obtained the highest award at the Chicago Exhibition.

All the leading Wholesale Grocers have it.

ROSE & LAFLAMME

Agents . . . MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

F. W. HUDSON & CO.

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BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

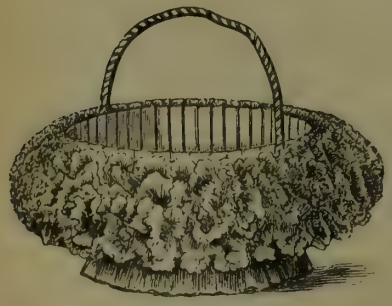
Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY



Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

"Standard Goods are the best to Handle"

Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

Macurquhart's Worcestershire Sauce

It increases the appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Across the Sea

Steamers are speeding laden with thousands of packages of the choicest brands of

Mediterranean Fruits

FOR . . . . .

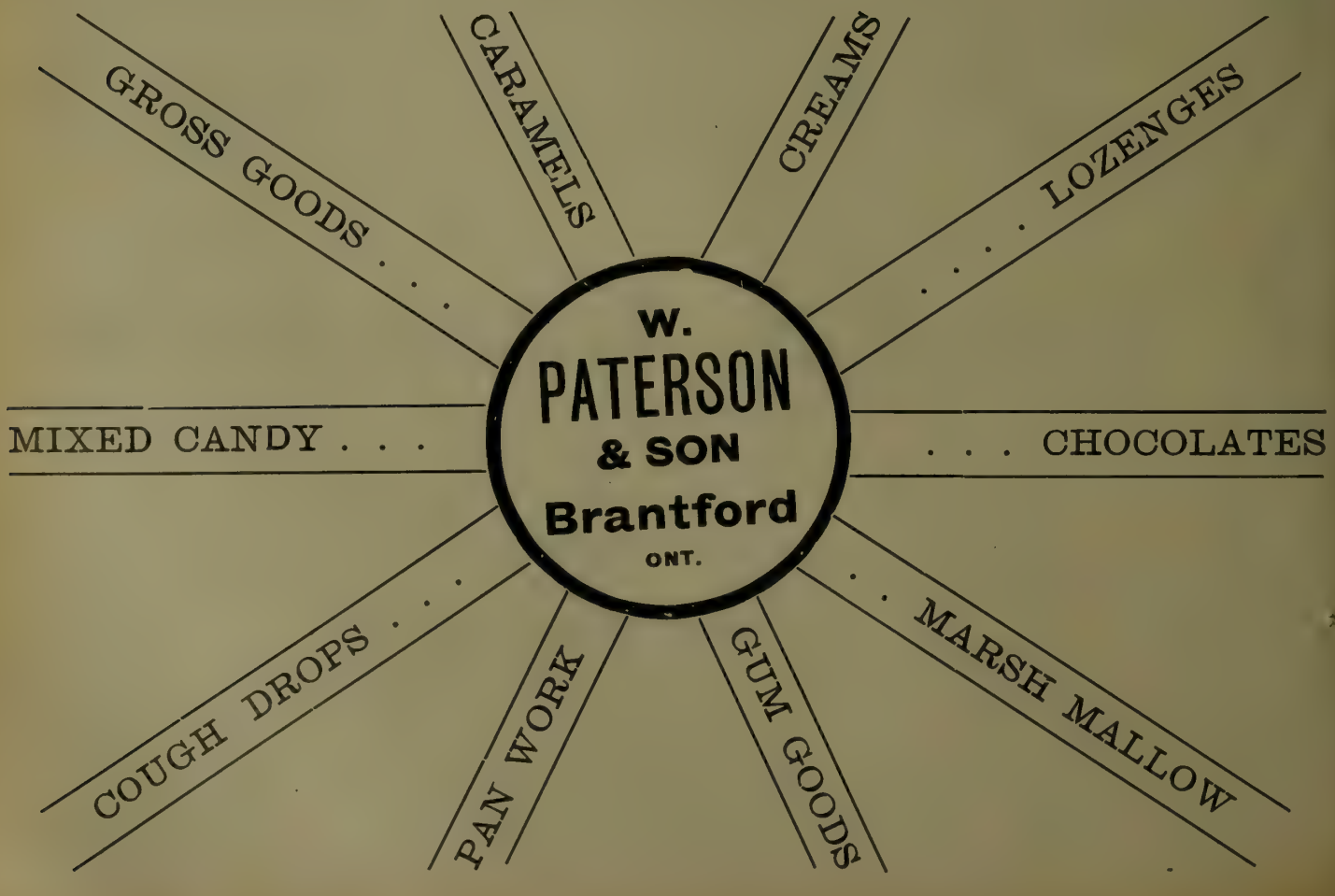
W. H. GILLARD & CO.

OF HAMILTON.

The range is most varied and complete, and bought when the markets touched bottom. Such noted and reliable packers as Marcopoli, Arguimbau, Trenor, Juan de Llano, Whittal, Bevan, Rein, Crosse & Blackwell, and others, are a guarantee of quality and satisfaction.

We handle the finest qualities, and

The Best is the Cheapest.
Our prices will be right.



This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

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BAD MANAGEMENT DID IT.

THE closing act in the failure of the British America Starch Company was enacted Thursday last, when the property was sold by the assignee under instructions from the creditors.

The goods sold were invoiced at $7,200, and the price obtained was $5,000.

George Foster and Dr. Lowery were the purchasers, but rumor has it that they were merely acting for certain local capitalists who are forming a new company.

And thus ends the British America Starch Company.

There are some business ventures that prove unsuccessful, notwithstanding that inherent in them are the properties that should make them successful.

The British America Starch Company is a case in point. THE GROCER has it on the word of a gentleman interested in the industry, that there is a fair profit in the manufacturing of starch. But in spite of this fact the company in question was not able to make ends meet.

It is evident then that there was a screw loose somewhere.

One source of weakness was undoubtedly in the particular of capital, while the fact that some of the wholesale houses were not as favorable for certain reasons to the British America as they were to other companies may have added something to the difficulties in the way of building up a successful trade.

But the principal cause of the non-success of the company is alleged to have been the management.

The men who had money in the company were competent to put in more, one or two of them, at least, almost unlimited amounts more. And because they did not advance the necessary it is surmised that they, like a good many, who had business with the firm, had not much faith in the ability of the management.

Essentials to good management are promptness in the meeting of obligations and courteousness towards those with whom it has business relations; but in both these particulars the management of the British America Starch Co. had plenty of room for improvement.

DECREASED FRUIT IMPORTS.

The official reports show a large increase of imports of foreign dried fruits into the United States during the month of August compared with the same month last year. Of currants there were 626,449 lbs. more, of raisins 170,000 lbs., and of prunes 81,300. Figs was the only fruit to show a decline.

Taking the imports for the eight months ending with August, the rule is decreases rather than increases, currants being the only fruit to show an increase, and in them the gain was 14,300,000 lbs. The decreases were: Raisins, 1,600,307 lbs.; prunes, 5,596,994 lbs; dates, 7,494 lbs.; figs, 81,238 lbs.

GOODS NOT SOLD UNTIL PAID FOR.

JOSEPH Finley, St. John, who introduced a resolution at the request of the committee at the Conference of Boards of Trade at St. John, N. B., is putting his business on a cash basis.

He disagrees entirely with those who think that a cash trade should begin with consumers, and that it cannot begin until the latter have more money.

Wholesale merchants, he says, should first insist on cash in 30 days. This would compel retailers to insist on the same terms. When they do this they will have fewer failures.

Speaking to THE GROCER, Mr. Finley said that his first experience in cash was many years ago when, as a buyer for a millionaire St. John firm, he was on his way to Europe. In New York he called at one of the wholesale dry goods houses, where for the first time he saw very cheap printed calicos. Thinking they would take well he gave an order, stating that he had not the funds, but mentioning the name of his firm, which he thought a sufficient guarantee.

The salesman replied that he knew the firm was good for anything their buyer might order, but drew Mr. Finley's attention to this sign:

GOODS
NOT CONSIDERED SOLD
UNTIL PAID FOR.

He went out and readily got the cash from a friend, bought the goods, and afterwards did an excellent trade in them. He learned that the wholesale house had at one time given extensive credit. They failed in consequence. They were then just starting to do a strictly cash business. They are now among the wealthiest business firms in New York.

MAILING ORDERS TO TRAVELERS.

THE attention of THE GROCER has been again called to the annoyances that are often caused by merchants addressing their letter-orders to the travelers.

In the case in point the letter order did not reach the house till Monday morning, after the traveler had gone out on his route. It was the Saturday week following before the traveler reached the house again; and it was Monday before the order could be shipped.

By the time the goods reached the station of the customer nearly three weeks had elapsed since they were ordered. Then the merchant refused to take them.

The wholesaler in question thus not only lost a sale, but had to pay two freights besides.

The moral is obvious: If retail merchants want their mail orders filled promptly, they must address them to the firm and not to the traveler. It is the only proper way. It is the only safe way.

It might be suggested that the firm send the letter forward to the traveler. But the possibility of the letter and the traveler failing to meet is not certain enough to make it a rule safe to follow, for in the event of the traveler and the letter not meeting the last state would be worse than the first.

The onus for the inconveniences that are frequently occasioned through letter orders being addressed to travelers bears more or less upon the shoulders of all concerned—the traveler, the retailer and the wholesaler.

The traveler naturally desires to be accredited with as many sales as possible, and each retailer is, as a rule, quite willing that every order he places, whether it be in the ordinary way or by mail, shall be totalled up with the traveler's sales. And where there is a feeling of friendship between traveler and customer such desire will always obtain.

There are two ways in which the evil—and evil it is—can be abated. The one is for the retailer to address his letter order to the firm, accompanying it with the request that Mr. Blank, the particular traveler in the habit of calling upon him, be accredited with the sale. The other is for each wholesale house to make it a rule to enter to the credit of its travelers letter orders that come in from their respective regular customers By this means not only would there be fewer annoyances, but it would also assist in the upbuilding of the letter-order department, something all progressive merchants are now trying to do.

TORONTO AND THE PEDLARS.

THE long-pending fight between the city of Toronto and the pedlars will probably come up for the final and deciding round next month before the Privy Council of Great Britain.

The particular point over which the fight is being waged is in regard to the legality of the by-law excluding the pedlars from plying their avocation on certain defined central streets.

The Supreme Court has so far been the only court to rule against the city and in favor of the pedlars, the by-law in its perigrinations through the lower courts having been declared intra vires.

The city has therefore good ground for contending that it is within its power to place a limitation upon the territory in which the pedlars shall do business. Leave to appeal from the decision of the Supreme Court was granted some time ago.

THE GROCER the other day had a talk with Licence Inspector Awde re licensing pedlars. "There would be no difficulty at all," he said, "to regulate the pedlars; neither would the pedlars themselves oppose licence regulations if the farmers and gardeners were restricted to a wholesale market. It is there that the trouble comes in. The Ontario Legislature gives the farmer and the gardener the right to sell either wholesale or retail, and they are even exempt from market fees, unless, of course, they come within the limits of any of the markets.

"Now, then, these people are neither residents of the city nor taxpayers, or even contributors to the market fees. But they do a business that properly belongs to our citizens. Therein is where the grievous wrong is done. I claim that those producers—the farmer and the gardener—should be confined to a wholesale market. And then the cheek of some of those farmers! They will sell a grocer a barrel or so of apples and then go and pedle out the balance of them in the same neighborhood. Worse than that—I have known a farmer to have the impudence to offer and to sell a barrel of apples to a customer of the grocer before he left his (the grocer's) store. Yes, give us power to regulate the farmers and market gardeners and I don't think we'll have any difficulty with the pedlars."

THE BEST KIND OF CODFISH.

"WE have excellent fish here; it is doubtful if you can get as fine a quality and as great a variety anywhere in the world as you do in St. John," said Mr. Timmerman, the New Brunswick superintendent of the Canadian Pacific Railway, to THE GROCER. "They are far ahead of the fish they get in the west. One soon tires of the freshwater varieties—you would starve on them; but the haddock, mackerel, cod and other kinds caught here are very palatable and nutritious food. There is one fish which is better when got in the back country districts of Ontario and Quebec and the far west: that is, cured cod. There is plenty of it here, but it is not sufficiently cured. It is too fresh and tough and stringy and salty. The same fish is shipped in bales to western buyers, who distribute it to country stores. It may sell freely, but as a rule it is not taken by the consumer for fully a year after it leaves the curing establishment. In this time the bale knocks about the country store. It is generally exposed on a box outside the store to sun and dust, and sometimes the rain. The top fish is always the fist disposed of, and the next one has usually ample time to be properly seasoned. If thrown in water for a few minutes before cooking it comes out fresh and sweet. Cut a piece out and you will find it is so thoroughly mellow that you cannot tell which way the grain runs. The toughness and stringiness have disappeared, and you have a fish that is very highly thought of by connoisseurs. If these fish were brought down here they would probably bring higher prices than they get for them in the west. There, no doubt, many people think that cod would be much more delicious if they could be got fresh. This is not the case."

THE GROCER has often observed that fishermen themselves when they bring in a supply of fresh fish will look around the curing establishments and pick out fish for their own use that have been in stock for a year or so.

RE FIXING PRICE OF SUGAR.

NOT altogether successful have been the efforts of wholesale grocers' associations to regulate the price of sugar.

About three years ago the Dominion Grocers' Guild was compelled to suspend the clause in the rules governing this

matter. And now advices from the United States indicate that disintegration is setting in among some of the associations there.

Trouble in the Wholesale Grocers' Association of Chicago seems to be just now largely the cause which threatens to bring this effect about.

This Chicago association was formed in May last, with the avowed object of fixing the price of sugar; but lately the forces opposed to the organization have been augmented by desertions from the ranks of the association, and the situation had become so aggravated that last week it was decided to suspend the rule relating to uniformity of price.

Cutting breeds cutting, just as "like breeds like," and since the members of the Chicago concern began slaughtering prices, other kindred associations have been induced to do likewise. Now their fate is awaited with interest.

The situation at the moment is anything but favorable to permanency of prices, for not only is the Chicago association practically dead and others tottering, but the stocks in grocers' hands are excessive, before the change in the duty they having been induced to buy far in advance of their requirements. Now, as a press despatch puts it, "they are loaded to the brim with sugar," or as Willett & Gray's Statistical remarks, their stocks "have become an onerous burden to carry."

In their haste to unload the dealers take no cognizance of refiners' prices. These are $4.35 net in New York, but grocers in every direction are selling at less than that figure. In Milwaukee 4c. per lb. is the idea with some, while in St. Louis 19 lb. for $1 is the rule for granulated.

Willett & Gray's Statistical opines that this kind of business will have to stop when the grocers are compelled to come to the refiners for fresh supplies. But this remains to be seen. Unfortunately experience does not give much hope for the realization of this possibility.

The average grocer is much like the average woman: When he will he will; and when it is his will to cut the price of sugar he does not let the little matter of the price paid stand in the way of determining the price at which he shall sell. At least this is characteristic of the Canadian grocer; and it has not been demonstrated that his confrere in the States is endowed with more wisdom in this respect than he is.

OUR EXPORT BUTTER TRADE.

THE question of whether our export trade in butter with Great Britain can be expanded or not is attracting more than the usual attention this fall, for the reason that the export business this season has been a very unsatisfactory one.

The question of the expansion of our butter trade in this respect has long been a matter of discussion among butter exporters in Montreal, which is practically the sole centre of the trade. Many suggestions have been advanced, which it was expected would induce the British public to consume more Canadian butter, but none of them have been put into practical effect.

Some five or six years ago, when Montreal exporters saw the steadily-increasing exports of American butter, they attributed the fact to the adoption of the creamery system across the line, which, they claimed, led to the more expeditious manufacture and sale.

They agitated for the general introduction of the creamery system in Canada—a worthy object—and have, it is satisfactory to note, succeeded; for the last two years has witnessed the erection of creameries all over the provinces of Ontario and Quebec; and yet the British customer has not taken to our butter as he has to our cheese, for the expansion in the exports of the former article has been inappreciable.

The reason for this is simple—the goods are held so long that they do not reach the British markets fresh enough.

In the old days of farmers' dairying it was impossible to get the goods forward promptly, and it was hoped that the adoption of the creamery method would do away with this. It no doubt, to a certain extent, would have done so but for the tenacious inclination of the Canadian agriculturist and patron to hold on to his goods in the hope of getting a higher price for them.

On the other hand, it is claimed, and by Prof. Robertson among others, that the "salesman" has some excuse for doing so, as the Montreal exporters who buy the early summer makes of goods put a good bulk of them into cold store on this side after paying a pretty high price for them, and don't ship until late in the fall. For this reason it is argued that the Federal Government should afford cold storage facilities for the farmers to carry their stock themselves.

This may appear all very well in theory, but if the Government wishes to encourage the farming element to become saturated with the pernicious habits of speculation they could not adopt a better method than the one suggested above.

It is quite true, as alleged, that the exporters in Montreal do buy up the early makes at comparatively high figures and put them into cold store. The reason why they do is not far to seek. They are simply speculating on the future of the market, and the prices paid are not all governed by the legitimate condition of the market at the time the transactions occur.

Knowing the disposition of the Canadian factorymen to hang on like grim death; and also that local jobbers and others want a certain proportion of fall makes for home consumption, they figure that the price of these more desirable goods will be advanced to such a level that they will be able to market their cold-storage stock to better advantage in the fall than if they shipped it in the spring.

If the factoryman would sell his stock right along when it is ready for the market it is obvious that this would not pay, for with the fresher stock available at a reasonable price the cold storage goods, allowing for cost of carrying, etc., would be at a decided disadvantage. Besides, though the exporters who speculate have made money, they very often lose quite as much, as, for instance, this season when several are trying to resell some of the cold-storage goods on this side again after carrying them all summer. They are in a position to take this risk, but it is a question whether the ordinary farmer is.

Briefly, the safest and best way to extend our export butter trade is to get our surplus butter on the English market as soon as possible after it is made. Then matters will soon equalize themselves without the necessity for experimenting on theoretical lines. Our Canadian creamery when fresh is equal to any in the world, and if the Britisher gets it that way, he will soon give us practical recognition of the fact, as he has already done in the case of our cheese.

NEW CROP PERSIAN DATES.

"WIND and tide wait for no man," but for one or other of these vessels frequently have to wait. An evidence of this is seen in the case of the vessels that are bringing the initial shipment of Persian dates: On account of the tides they were unable to get away till September 29. And it is expected that it will now be

the second or third week in November before the fruit is received on this side of the Atlantic.

Persian dates are this season a short crop, and some people are looking for an actual scarcity ; but in spite of this dealers at the large trade centres do not appear to be much concerned.

More interest in fact seems to be centred in the question as to whether the direct shipments or the indirect shipments will reach New York first.

The fleet to first get away comprised four steamers—three bound for England and one for New York. After the steamers reach Gibraltar the interest in the race will become more exciting than it is at the present stage. It takes from 15 to 17 days ordinarily to steam from Gibraltar to New York, and the consignees of the fruit on board the boats bound for England opine that they will be able to get their fruit into Southampton or Liverpool, tranship to one of the Atlantic greyhounds and reach New York before the direct steamer puts in an appearance there.

According to the N. Y. Journal of Commerce no definite course of action in the disposition of the direct cargo has been decided upon, those usually well informed in the trade being unable to say whether the fruit will be offered at public sale, pooled or placed in blocks among the dealers upon the rebate principle. The indirect goods have sold upon the basis of 13s. 6d. c. and f. for Hallowee via Southampton and 13s. via London, while for Khadrawee and Sair 12s. 6d. and 11s. od. to 11s. 6d., respectively, have been accepted. These prices, says the same authority, are about one shilling lower than the opening quotations of last year.

Last year dates were admitted free into the United States, but under the new tariff there is a duty of 20 per cent., which will offset the lower prices.

TWO PROVINCIAL EXHIBITIONS.

THE provincial Exhibitions held recently at Halifax and Charlottetown give some idea of the progress and resources of Nova Scotia and Prince Edward Island. The former shows important advances in manufacturing, and the latter marked progress in agriculture. The Island especially bids fair to very shortly stand at the head of the agricultural districts of the Dominion. In fact, it may be said that in dairying they are there already, for their cheese has sold to exporters at better prices than Ontario and Quebec makes. Horses, cattle and sheep show improved breeding. Fruit growing is also being developed. The climate seems specially adapted for plums, and P.E.I. plums are making a distinct name for themselves. In apples they have not yet found the varieties most suitable, though there was a rather good show of cooking stock. Small fruits, such as strawberries and gooseberries, do well, and before very long these products in cans will be a feature on the mainland markets. Both oats and potatoes, for which the island has long been famous, show no deterioration in quality. In manufacturing, outside of cheese, butter and starch-making, there is very little done, excepting in woolen milling, in which much of the wool is used up.

Nova Scotia is naturally the richest province in Canada. It has better and more varied resources than any other district in the Dominion. It is easier to make a comfortable living there than anywhere else. This is why the development has not kept pace with the Island. The Islander must work or starve. He works and does well. A Bluenose need exert himself but little. The farm, the mine, the sea, the woods, are all equally rich, and he makes an easy living, but does not save much. Those who work hard are putting by more wealth than they are in any other part of Canada. The live stock and dairying displays were below the mark and did not show the best the Province has. In fruit and vegetables, however, they had as fine a display as has ever been seen in Canada. Apples came first, King County alone showing 120 varieties. Potatoes and other roots, it will be difficult to beat anywhere. From the partial display of manufacturers of all kinds it is evident that Nova Scotia has before it an important future. It has cheap coal, cheap labor and cheap raw material. Where the latter is imported it costs less to lay it down here than at interior points, because most places are accessible by water.

GROCERIES AT THE HALIFAX EXHIBITION.

THE finest display of biscuits ever made in Canada was that of G. J. Hamilton & Sons, Pictou, N.S., at the Provincial Exhibition, Halifax. It covered an area of about 10 x 35 feet in a corner of the main building. It was arranged so that three faces were shown. The main one inclined upward from about three feet from the outer edge of the space to within a foot of the rear. In it were 230 varieties of confectionery from penny goods to the finest chocolate. The whole background was formed with over 200 kinds of biscuits. Both were put up in flat cases, with 7 x 9 in. plate glass fronts, with the edges tastefully decorated. The base was filled with the various kinds of packages in which the goods are usually sent to the retailers. On stands at the ends were glass jars of druggists' confectionery, containing twenty-five different flavors each of candy, kitchen and plain. The exhibit was one of the most attractive features of the show.

The Truro Condensed Milk Co.'s and J. P. Mott & Co.'s were very popular exhibits, and it was usually almost impossible to get near them, so great was the crowd anxious to try their products. In addition to a very tasty display of their goods—and canned goods always make a fine show—the Truro Co. gave away samples of their coffee, which is all ready with milk and sugar to add the hot water and drink. These goods are destined to secure a firm hold with the trade. Mott & Co. had two pyramids, one showing cocoa beans and all their products and the other spices, all pure. Under the direction of F. J. Ward, two pretty girls served little cups of chocolate. They were dressed exactly as are the housemaids in Mott & Co.'s colored trade mark. If consumers could get as good a cup as they prepared much more cocoa would be used. Many people do not know how to make it.

The E. B. Eddy Co., who never let an opportunity pass to bring their goods to the front, had a very good display arranged by their energetic representatives in Nova Scotia, John Peters & Co. Besides their fibreware and matches there were samples of new papers which show that Eddy is not satisfied unless he is leading in this line also.

Mott & Co. had an exhibit of soap, and a gigantic "Amber" bar attracted a good deal of attention.

The Canadian Packers' Association, Toronto, made a good display of canned fruits and vegetables. It was hardly representative of the association, for every can bore the label of the Simcoe Canning Co., no other brand being shown. Bauld, Gibson & Co. bought the exhibit.

Allworth's Condensed Milk, Aylmer, Ont., formed part of a miscellaneous display by Erb & Co.

In addition to these were miscellaneous displays of flours, meals, liquors, etc., representing a number of different brands.

Established 1850
WE MAKE A SPECIALTY OF
Hotel and Bar Supplies
And you can always rely on getting the latest novelty in this line from us.
We have something new in
CIGAR CUTTERS
and the latest is a combination
CIGAR CUTTER AND LIGHTER
Our selection of
BAR GLASSWARE
is not equalled by any house in the Trade.
JAMES. A. SKINNER & CO.
Toronto, Ont. Vancouver, B. C.

We invite every good Grocer to use

Diamond Crystal Salt

High Quality, not Low Prices, makes the "Successful Merchant."

All orders received up to 4 o'clock will be shipped same afternoon.

LUCAS, STEELE & BRISTOL, - - Hamilton.

FRUIT ARRIVALS DURING THE WEEK.

Crosse & Blackwell's **PEELS** } LEMON ORANGE CITRON

ELEME FIGS, 10-LB. BOXES

"A.B." Extra Selected Valencias. Arguimbau F.O.S. Valencias.

BALFOUR & CO. HAMILTON.

RAM LAL'S

PURE INDIAN

Package

A well-recommended T,
Judiciously blended T,
Comforting, pleasing,
Always appeasing—
Best sort of household T.

... Tea

FOR SALE BY ALL RETAIL GROCERS.

James Turner & Co. WHOLESALE AGENTS Hamilton

PEDLARS AND HAWKERS.

R. A. DONALD, ESQ.:

DEAR SIR,—I noticed a letter from you as President of the Toronto Retail Grocers' Association, in last week's issue of THE GROCER, with reference to pedlars and hawkers. I am led to believe it is very hard to deal with such as the law now stands. I have been thinking the matter over—I am not a lawyer, only a grocer trying to make an honest living—and I beg to submit the following idea as a remedy, viz.: That the retail and wholesale trade in all their branches should be dealt with something in the same manner as the liquor trade is at the present time, subject to a licence. I would suggest that all retailers pay a small licence, and be compelled to sell their goods on certain conditions only in the premises mentioned in said licence; wholesale houses to be under the same restrictions, but have the privilege of sending out travelers, and sell goods to the trade only, not to the consumer. It may be said this would interfere with the patrons; not at all, only would keep trade in its proper channel, and enable them to carry out one of their own ideas, namely, to have stores in their own locality to supply them. Of course, those who manufacture the goods they sell, also those who raise produce of whatever kind, would not be subject to those restrictions, and the loss of revenue derived at the present time from pedlars and hawkers' licence would be more than made up by the fees collected for licence from the wholesale and retail trade. I would like to have this suggestion thoroughly discussed, and if possible get legislation in that direction passed by the House.

Yours, etc.,

A GROCER.

Oct. 15, 1894.

HE'S NO "BACK-SCRATCHER."

Compliments, when not deserved, are but idle words bestowed by some vain personality in the hope and expectation of being remembered in "kind"—"back-scratching." Merit will always be recognized by every honest man. It courts criticism and can stand the crucial test. We have no patience with sycophants, but the man who has the courage of his convictions and speaks of men and things as he finds them has our admiration. We congratulate the McLean Publishing Company, Ltd., of Toronto, Ontario, upon the highly creditable Fall Trade number of THE CANADIAN GROCER, issued on the fifth instant. It is worthy of the leading trade newspaper of the British North American possessions, and would be an honor to any country, no matter how pretentious the people. However viewed, the work is meritorious. It is pleasing to note that THE CANADIAN GROCER is so practically appreciated by the manufacturing and jobbing interests, as the many pages of advertisements artistically arranged in this special number bear testimony. Our Dominion contemporary is deservedly a success. May its future be still more prosperous; and it will, because it is an honest, fearless and independent trade journal which labors earnestly to serve the entire trade, and these qualities cannot but command the confidence of the business interests in its field of operations.—New Jersey Trade Review.

THE OUTLOOK FOR FISH.

THE fish trade has, of course, felt the effects of the recent depression, and consequent curtailment of consumption in sympathy with the other branches of commerce, says a contemporary. During the summer it has been of only fair average volume. But now it appears to feel the reviving influence of increased demand, coupled with only moderate supply, and the first cargo of 600 barrels of salt herrings to arrive in Montreal, went off briskly at from $4.75 to $5 per barrel. The fish were Newfoundland South shore herring, and were of excellent quality—large, bright and well cured. Consequently they sold readily, and, judging from the demand for the first lots, the outlook for the remainder of the season's business is reasonably promising.

From Labrador comes the welcome news that the herring are commencing to strike back to the coast they have deserted for the past three years. It was just about that period that they left Canadian waters and poured their myriads into every bay and fiord on the Norwegian coast. Now comes the news that the fickle fish are in turn forsaking their Scandinavian haunts. Numbers of a new large herring, evidently the much-coveted Labrador, are being taken in Scotch ports, and the news comes that they are re-appearing on our own coasts, and that one cargo of 1,000 barrels has already been taken and is now on its way to Montreal. It is expected to bring $5 per barrel at least, and it is hoped that it is only the precursor of other and larger catches; for the Labrador herring is the finest of its species, and has always been the prime favorite with Canadian consumers.

The shore cod fishery was somewhat of a failure this year. The ice lingered late on the coast, and the northern fishermen did only poorly. But the bank fishing fleet are doing well, and there are numbers of small green fishers out who bring their own news in with them with their catches, and whose takes it is impossible to estimate. So that it is too early yet to hazard a prediction as to the fishery. Good dry cod brings $3.75 to $4 per quintal; but the old-style bundles of dry fish are being rapidly driven out of city consumption by skinless and boneless cod. The skinless fish is a new form that has become very popular. They are large selected fish, packed at full length, in 100 lb. boxes, and beautifully put up. They sell at $5.50 per box, and in cleanliness and delicacy are far ahead of the bundled fish. The now well-known boneless cod is put up in one and two pound bricks in boxes to suit customers, and sells at about 6c. per lb.

Very little green cod is in the market as yet, and it is not expected in quantity until colder weather. The supply is of importance this year as, if the herring fail, the cod must take their place. At present green cod sells at from $4.25 to $4.50 per brl. of 200 lbs. for good No. 1. Large fish bring $5. Of course the number of substitutes now offering in the shape of other fish and fish products has diminished sensibly the demand for green cod in railroad centres and large cities having ready means of communication with the seaboard. But in the smaller villages of Quebec province the codfish represents an important adjunct to the table, and it is from these points that the principal consumptive demand is felt. This year it bids fair to be fully as good as it was last, and importers have no cause to complain either of the present or prospective demand for their fish.

LIVE STOCK AND MEAT GALORE.

A Liverpool paper gives the following list of live stock and fresh meats landed at that port by 17 steamers from Canada and the United States during one week in September: Cattle, 7,266; sheep, 2,247; quarters of beef, 20,567. This induces the Montreal Gazette to remark: "The English people have a great capacity for beef-eating, but over 7,000 cattle and 20,567 quarters of beef landed at one port from Canada and the United States is a rather large order for the British public. When the market is flooded like this, it is no wonder that prices are low."

INTRADUISIBLES.

Le Moniteur du Commerce, of Montreal, speaks with approbation of an article in the Arena, by Dr. George Stewart, who argues that "it goes without saying" is not a faithful translation of the French phrase "cela va sans dire." In expressions of this kind, says Le Moniteur, the verb "aller" cannot be translated as the verb "to go." For instance, one would not translate "comment allez vous?" by "how do you go?" any more than one would render "le repos ne me va pas" as "rest does not go with me." These French expressions are untranslatable, concludes Le Moniteur; and suggests that "cela va sans dire" is best expressed by "as a matter of course," or, more concisely, "of course." Very good Moniteur; and how would you express the latent and subtle comprehensiveness of kindly interest conveyed in the idiomatic colloquial inquiry, "How goes it?" Is this "intraduisible"?

EX S.S. DRACONA AND LABRADOR

Cases Extra Choice Vostizza Currants
Half Cases Extra Choice Vostizza Currants
Barrels Fine Filiatra Currants
Half Barrels Fine Filiatra Currants
Arguimbau's Fine Off-Stalk Valencias
Arguimbau's Selected Valencias
Arguimbau's Selected Layer Valencias
Choice Erhili and Eleme Figs, in 14 oz., 10, 20 and 28-lb. boxes.

H. P. ECKARDT & CO.

Wholesale Grocers ..... TORONTO.

G. J. Hamilton & Sons

...Manufacturers of...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

"Our National Foods"

Desiccated Rolled WHEAT
" " OATS
" " SNOWFLAKE BARLEY

In 2 lb. pkgs. 2 doz. per case.

SELF-RISING BUCKWHEAT FLOUR

In 2½ lb. pkgs. 2 doz. per case.
In 5 lb. pkgs. 1 doz. per case.

These goods are without an equal and meet the demand for a Superior Quality of Breakfast Foods

Giving your customers SATISFACTION
Increasing your TRADE
Paying you a good PROFIT

We take pleasure in sending samples, prices and particulars. We give mail orders prompt attention. We solicit your trade.

RESULTS

Quality
Satisfaction
Trade
Profit

The IRELAND NATIONAL FOOD CO., Ltd.

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Toronto, Canada

AN HOUR IN WINDSOR.

WINDSOR, N.S., has been giving too much credit, and many of the merchants have suffered in consequence. Several of them have got into business difficulties. Matters are improving, however, in this respect. The numerous articles in THE GROCER have stirred them up, and they are endeavoring to work into a better state of affairs. Even yet some merchants render accounts once a year only. This might do in a back country town, but in an enterprising place like Windsor the system should be changed. It is a relic of the dark ages.

F. R. Smith, who has resumed business, is working more cautiously. He has a well-assorted, though small, stock of groceries, and is making a good connection through his trade in dairy produce and vegetables. In the past he had given too much credit, but that experience and a few months in a leading grocery store in Boston, have taught him that to make a success in the grocery business a dealer must sell for cash to doubtful customers and at 30 days on the best accounts. He found that the best grocers in Boston carried very light stocks, letting the jobbers do that. They buy frequently and get the cash discount.

W. Smith, who succeeded his uncle in the general grocery business a few months ago, had thirteen years' experience with him, and as he is popular with his customers he is holding this trade and drawing more. He is about to refit and paint the interior and make the store generally more attractive.

Campbell & Kirkpatrick, who succeeded R. H. Coalfleet, say they are working into a good business though general business is quiet.

J. Lawrence did not succeed in the grocery business. It is being wound up and he goes to a situation in Montreal. He is a good salesman and buyer, but gave too much credit. "I was a subscriber to THE GROCER, and if I had followed its advice I would still be in business," was a remark he made.

CHEESE.

The output of the eleven factories in Prince Edward Island will be about 5,000 to 6,000 boxes. About 100 boxes have been sent to Montreal as samples. They are principally June and July makes, being all white cheese. They show good value, and, when it is considered this is but the second year they have been making cheese, it speaks well for the future.

The output of cheese from Prince Edward Island and Nova Scotia for the season it is expected will reach 15,000 to 20,000 boxes.

CANNING IN P.E.I.

The farmers of Prince Edward Island are going in more for fruit growing. They produce enough now to supply the home demand, but hope to do a profitable export business. Jones & McRae, Pownal, canned and exported considerable quantities of strawberries, gooseberries, currants and plums this year, and Easton & Cogswell, Georgetown, have a factory under way at Burnt Point, on the Cardigan river, and will be in the market next season.

A DRUMMER'S DISCOMFITURE.

A rather good joke is going the rounds in St. John at the expense of the representative of a sugar refinery, says the Maritime Grocer. Calling on a merchant he found the latter examining a sample of what he (the newcomer) took to be a granulated sugar sample. Scenting competition from a new quarter he assumed a critical air and sniffed at the sample, took some of it in his fingers, and with the air of a connoisseur assured the merchant that there were no centrifugals in it and that it was not worth over three cents. He was quite sure his company could duplicate it at a very low figure. When he finally offered to take a sample and send to his people for that purpose, the owner of the sample, who was also present, observed that that would hardly be necessary, as this particular article came from the Windsor Salt Works. There was a sudden and awful silence for a minute. It was broken by the merchant, who had been laboriously holding his sides as long as he could.

BEST TO BUY, BECAUSE BEST TO USE.

NEW CURRANTS

Panerete, Vostizza, Patras and Filiatra.

NEW VALENCIAS
Off-Stalk, Fine Off-Stalk, Select and Layers.

NEW MALAGA FRUIT

NEW PRUNES Cases and Half Cases.

NEW FIGS Comadre, in Taps.

DAVIDSON & HAY, Toronto.

Munn's Boneless Codfish

Is put up better than ever. Full line of Choice New Fish now on hand.

5, 20, and 40 lb. Boxes.

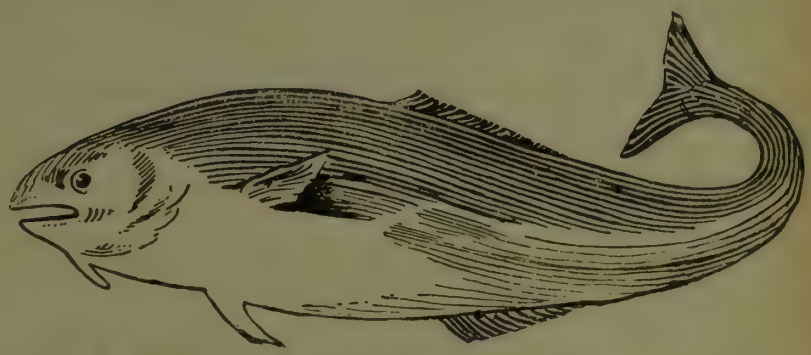
ALSO

Skinless Codfish

In 100 lb. Cases.

Whole Fish—looking very nice.

If there is a Grocer in Canada who dosen't handle Munn's Codfish, don't let him mention it to anyone.



Ramsey & Aitken, Toronto Agents.

STEWART MUNN & CO.
Board of Trade Building, MONTREAL.

TEAS

FAN BRAND

EDWARD ADAMS & CO. - London, Ont.

WE LEAD IN

Teas

Eagle Brand

Japan and
Ceylon.

A chance in a hundred

For the **FALL TRADE**

Valencias in every shape.
Arguimbau and **Morand.**

Pineapples, Morton's 3-lb. tins are delicious.

M. MASURET & CO.

London, Ont.

DRY GOODS.

TORONTO MARKET.

SORTING orders from travelers are as numerous as usual, but less bulky than at this season last year. Letter orders are very numerous, but follow the lead of the road orders as to volume. House trade is exceedingly quiet, and what is being done is in jobs and clearances. The lower prices in denims, cottonades and shirtings have induced a considerable trade in these lines.

W. R. Brock & Co.'s leading lines of kid gloves, Ava, Laura, Princess, Josephine, Padella, Prince and Otta are selling well and are much appreciated. Special plum lines are being offered in Cardigan jackets, sweaters and Jerseys. A large shipment of Swiss embroidered handkerchiefs from St. Gall, also Japanese goods from Tokio, have been received. They were bought specially for the approaching holiday trade. Golf cloakings arrived last week. This is the novelty of the season in cloakings, and Stuart and 42nd plaids are shown as well as fancy check backs. They are receiving numerous repeats from retailers for their line of grey flannels to retail at 20 cents. Some clearances in shirts and drawers and in top shirts are being offered.

On the 1st of October S. F. McKinnon & Co. inaugurated a removal sale, preparatory to placing their stock in their beautiful new building, now rapidly approaching completion. This is not a farce sale, but genuine reductions running from 15 to 50 per cent. have been made. In black and colored dress silks, silk velvets, velveteens and dress plushes, some excellent bargains are offered. In dress trimmings and ribbons of all kinds, the stock is new and large, and yet offered at prices which are moving large quantities. Mantle materials in cloth, plush, astrachan curls and sealettes are away down. Some lines of mantles and jackets are reduced 30 to 40 per cent., others 15 to 25 per cent. Hats of all kinds are offered at cut figures, while hat ornaments, such as wings, feathers, etc., are lowered from 15 to 33⅓ per cent., some even 50 per cent.

D. McCall & Co. report a lively demand for walking hats. They control special qualities and makes not found elsewhere. This house is always well up with its sorting stock, and retailers can depend on securing what they want, if it is possible to procure it.

MONTREAL MARKET.

The movement of all goods since our last report has been a fairly active one, and, on the whole, the average appears to be equal to that of last year. At any rate, two or three of the big general houses say that it is so, while one of them claims that they have done a bigger trade, and last fall was an exceptionally good one with them; they say they have no reason to be dissatisfied. It is worthy of note, also, that other houses who make a specialty of one or two lines report that their stocks are worked down to a pretty low level, which is a fair indication. For instance, one house that deals solely in fine dress goods and other ladies' goods say that they were never so low as they are at present at this time of the year.

The city retail trade has been quite brisk of late in consequence of the return wave of people from the summer resorts. The few days of bright cold weather that we have had recently have also been very beneficial in this respect. City collections, however, are complained of, being under the average.

The demand for Priestley's fine dress goods has been an unusually active one this fall with S. Greenshields, Son & Co. Their fine serges and diagonals have been hot selling lines.

The s.s. Sarnia, which arrived this week, brought in another large shipment of cape cloths for Brophy, Cains & Co., also a line of English flannelettes. They are just the thing for the sorting season.

Notwithstanding the great pressure of American orders at primary markets, Thouret, Fitzgibbon & Co. have been filling all orders promptly for French goods, besides having a well-assorted stock on hand. They are in a somewhat enviable position in this respect.

S. Greenshields, Son & Co. have experienced such an active demand for the well-known white and black dress goods of Priestley's make that they have hardly been able to fill all their orders.

Brophy, Cains & Co. report a good season in ladies', gents' and children's underwear. This department is still a well-assorted one with this firm, however, in all prices and all sizes.

Wm. Agnew, senior partner of Wm. Agnew & Co., who is at present on his usual buying tour in Great Britain, writes his firm that velvets and velveteens are in large demand abroad, and that prices have advanced to a noticeable extent.

News, Vernon, B.C., Oct. 4: "Mr. J. Cameron, representing THE CANADIAN GROCER and other trade journals issued by the J. B. McLean Co., of Toronto, was through the Okanagan district last week. Mr. Cameron was in Vernon two years ago, and naturally finds a wonderful growth since that time. The papers he represents are liberally supported in this Province—and deservedly so."

NOW ARRIVING WEEKLY CONSIGNMENTS OF . . . **NEW CROP**

VALENCIA RAISINS

Their quality is unsurpassed.
Write for our prices

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co. St. Peter Street, **Montreal**

J. F. EBY HUGH BLAIN

½ and 1 lb. Pkgs.

5 lb. Tins.

The "Orient" Tea is a combination of the choicest productions of Eastern Tea Gardens. It is pure Ceylon and India Tea, blended by the most skilful tea men, and is warranted perfectly pure and free from adulteration.

We want you to write us for a sample of this tea—it will attract you—it will interest you—it will PAY YOU to do so. There is money in the sale of this tea for you. Once sold always in demand by your customers.

WRITE FOR SAMPLE

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts
Increased Capacity
Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and agressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	Schofield Bros.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Oct. 18, 1894.

GROCERIES.

TRADE exhibits more life than it has for some weeks, and although there is no great rush, the wholesale houses are all fairly well employed. The most unsatisfactory feature of the situation is the slowness of payments, but even in this respect it is to be noted that there is some improvement. Sugars and foreign dried fruits are the commodities which are just now attracting the most attention. The market for the former is both stronger and more active, and the interest in the latter centres in the fact that new season's fruits are coming to hand more freely. The first direct shipment of new currants ex s.s. Dracona are due here this week, and most of the houses have been getting in small shipments of new season's figs. In teas the feature is higher prices in low grade Ceylons. Nothing new has developed in canned goods. Rio coffees are as scarce as ever. Further advances are announced in certain lines of spices, nutmegs being from 2d. to 4d. dearer. Quite a little activity has developed in syrups during the week, but molasses remain much as before. In foreign green fruits the principal feature to note is the arrival of Florida oranges and lemons.

CANNED GOODS.

Nothing new has developed either in regard to prices or business. Salmon is, in fact, the only line that is at all attracting interest. Advices from the Coast during the week intimate that on account of the heavy sales of sackeye on English account that there is very little of first-class stock to be had. Dealers are looking for higher prices in high grade salmon. There is a fair demand for salmon on spot, and it would be much greater if people could buy at old prices. Wholesale houses are quoting good red fish at $1.30 to $1.35 in tall tins, with flat tins as high as $1.55; new pack cahoes are selling to arrive at $1.10. Further shipments of canned mackerel have arrived, and we still quote $1 to $1.10. Canned lobsters are in fair demand on spot at $1.70 to $2 in tall tins, and $2.25 to $2.75 in flat tins. Canned tomatoes, peas, corn and fruits are quiet. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

Rio growths are still scarce, there being very few on this market, and wholesalers are unable to entertain all the orders coming in. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

The season being largely over, there is not much doing. The chief attention seems to be still devoted to fancy imported kinds. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Nutmegs are 2d. to 4d. dearer in the primary markets, and further advances have been reported in cloves, pepper and pimento. There are no changes on the local market. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is nothing new to note beyond the fact that there have been a few new season's Valencia shelled almonds arriving this week. We quote as follows: Brazil nuts, 11 to 11½c. lb.; Sicily shelled almonds, 25 to 26c. a lb.; Terragona almonds, 12½ to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Business has brightened up considerably during the week, there now being a fair turnover for the season. Among the orders going out are some carload lots for shipment up the lakes. The market is somewhat stronger than a week ago with some of the refiners, but there has been no hardening of prices with the wholesalers. Low grade yellows are still scarce, the refiners which had these kinds to sell last week being without them this week and vice versa. Nothing from Redpath, it is said, can be obtained at less than 3 5-16c. laid down here. We quote granulated at $4.30 to $4.40 per 100 lbs., and yellows at 3⅜c. per lb. up.

SYRUPS.

Demand has been active for this time of the year, particularly for medium grade syrups at about 34c. per gallon in barrels and 36c. per gallon in half barrels. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business is fairly good at unchanged prices. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)

MANUFACTURE A FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

We have absolutely demonstrated by our past and previously unheard of success that we have solved the all-important problem, and that

"SALADA" Exactly Suits the Public Taste.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East. TORONTO.

MARKETS—Continued

TEAS.

There is still a great deal of tea going out. This applies particularly to Japan teas. Medium Japan teas which retail at about 25c. are getting scarce on this market. Indian and Ceylon teas are in fair demand. An advance of 1½d. was cabled from London in the latter tea on Tuesday. In the low grade Indian teas, on the other hand there are some signs of weakness. China teas are scarce and firm, and all offering at fair prices are readily taken. There is a fair demand for China black. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 33 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.

DRIED FRUIT.

Valencia raisins are in good demand at these prices: Offstalk, 4¾c.; fine offstalk, 5 to 5½c.; selected, 5½ to 6c.; layers, 6 to 6½c. Offstalk is selling to arrive at 4½c. Selected and layers Valencias are both as dear to arrive as those now in stock. The market continues firm. There have been somesmall shipments of newseason's Malaga raisins on the market during the week, but they have been pretty well cleaned out at $2.50 for London layers, $3 for connoisseur clusters, and $3.75 for dessert clusters. New season's Sultana raisins are in demand at 5⅜ to 8c. California loose muscatel raisins, in 50-lb. boxes, are selling at 7 to 7½c. per lb., and there is a fair quantity going forward. The first direct shipment of new season's currants is expected here every day. The steamer reached Montreal some days ago, but at the hour of writing shipments consigned to Toronto houses had not arrived. We still quote old fruit as follows: Provincials, 3½ to 4c. in brls., half brls. 3⅝ to 4⅛c.; Filiatras, 4 to 4¾c. in brls., and 4½ to 5c. in half barrels; Patras, 5 to 5½c. in barrels, 5¼ to 5¾c. in half brls. 5 to 6½c. in cases; Vostizzas, 6½ to 7½c. in cases, 6¾ to 7¾c. in half cases; new season's Campos, 4¾. in brls., and 5c. in half brls. The local market appears to be fairly well supplied with French prunes at the moment, and there are a good many of them moving at 6½ to 9½c., according to size. Turkish prunes we still quote as follows: "A," 9c; "B," 7 to 7½c.; "U," 5¼ to 5½c.; bags, 3¾c.; casks, 4½ to 5c. New figs are on the market this week. They consist of Elemes, naturals and Comadre taps, and we quote: Elemes, 7-crown, 17c.; and choice, in 10 and 28 lb. boxes, 12½ to 13c.; naturals, 7½c.; taps, 5c.

BUTTER AND CHEESE.

The tone of the butter market is easier. Holders are offering more freely, and pressing for sales. They want to sell in round lots, but dealers are inclined to purchase selections only, there already being an accumulation of low grade butter. Holders' ideas for round lots of dairy tub are about 16c. The demand is still local in character, but choice dairy tub butter is still scarce and wanted, although there are some early makes of creamery butter as low as 19c., which is taking its place. Of dairy pound rolls there are rather more on the market than is wanted. We quote jobbing prices: Dairy—Choice tubs, 17 to 19c.; straight store, 14 to 16c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 19 to 20c.; large rolls, 16 to 19c. Creamery—Tubs, 19 to 22c.; pound prints, 23 to 24c. Some round lots of Manitoba butter have been offering as low as 11c. laid down here, but no transactions are reported.

The cheese market is dull, although the factories do not yet seem disposed to take lower prices, the idea with them being 10 to 10½c. There is said to be a good deal of September and latter part of season's makes still unsold. Wholesale houses are quoting 10¾ to 11c. for August and September makes.

PROVISIONS AND DRESSED HOGS.

The provision market continues active. Some carloads of mixed meats and long clear have changed hands, the latter at 8½c. The demand for hams exceeds the supply. Prices are a little lower on breakfast bacon, barrel pork and lard. There are a good many dressed hogs coming in, and the idea as to price is $6 to $6.40.

BACON—Long clear, 8½c. for carload lots and 8¾ to 9c. for small lots; breakfast bacon, 12 to 12½c.; rolls, 9 to 9¼c.

HAMS—Large, 22 lbs. and over, 11c.; medium, 15 to 20 lbs., 12½c.; small hams, 13c.; pickled, 11 to 11½c.

LARD—Pure Canadian, tierces, 9c.; tubs, 9¾c.; pails, 10c.

BARREL PORK—Canadian heavy mess $18; Canadian short-cut, $19 to $20; shoulder mess, $14.50 to $15; clear mess, $15 to $15.50.

GREEN FRUIT.

Oranges remain quiet. There are not many coming forward. A few Florida oranges are arriving this week, and they are selling at $3.25 to $3.75. There are a few Jamaicas still to be had. Until the season for small fruits is over no material improvement can naturally be expected. There is a fair trade to report in lemons, and the feature of the market in this line is the receipts of Florida lemons, which are now beginning to come in freely. Bananas are slow. Wholesalers find little sale for apples on account of the free deliveries by farmers. Cranberries are scarce, but the demand is of course yet light. In grapes, both the supply and demand keep good. There is scarcely anything doing in pears. We quote: Lemons, Messinas, $.25 to $3.50; Palmeros, $3 to $3.50; Sorrentos, $4 to $4.50; Floridas, $4 to $4.50. Oranges, Floridas, $3.25 to $3.75 per box; Jamaicas, $1.50 per basket, $8 per barrel. Bananas, $1.20 to $1.40. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, $1.75 to $2.25 per brl. for well-packed stock. Grapes, Concords, 2 to 2½c. per lb.; Niagaras, 2½ to 3c.; Rogers, 3 to 4c. per lb. Sweet potatoes, Jerseys, $3.50 per brl. Crab apples, 25 to 40c. per basket. Quinces, 40 to 50c. per basket. Cranberries, 80 to 90c. per basket.

COUNTRY PRODUCE.

BEANS—There is the usual quiet trade doing at $1.35 to $1.40 for hand-picked.

DRIED APPLES—Demand is slack at 5½c.

EVAPORATED APPLES—Offerings are liberal, but buyers are not anxious to make purchases. The factories are asking 7 to 7¼c., but the idea of buyers is about 6½c., which would bring prices down to the export basis.

EGGS—There is a fair demand and receipts are light, while the quality of the eggs now coming in is fairly good. We quote 15c.

POTATOES—Market keeps quiet at 45 to 50c. on track and 55c. out of store.

ONIONS—Market is quiet. Spanish are quoted at 90c. to $1, per crate, and Valencias are quoted at $2.75 to $3.25 per case.

FISH AND OYSTERS.

White fish is still scarce, and large salmon trout continues to come in freely with demand good. Oysters are moving freely and prices are low. We quote: Salmon trout, 6 to 6½c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.75 per barrel; ditto, split, $3; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; white fish, 7c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½ to 8c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1 35. Oysters, $1.25 to $1.30 per gallon.

SEEDS.

The Alsike market is still dull with prices 20c. per bushel lower. Timothy is practically unchanged, although the feeling is easy and samples are closely scrutinized, while not any but choicest samples bring the outside figure quoted. Red clover, in the continued absence of offerings, is purely nominal. We quote, f.o.b. points of shipment: Alsike, $3.30 to $5.20; timothy, $1.50 to $2.25; red clover, nominally $5 per bushel.

SALT.

Trade continues good, and prices are higher in barrel and in fine rock salts. We quote: Barrels, 95c.; coarse sacks, 58c.; fine sacks, 62c.; dairy, $1.50; rock, $10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Market quiet. Dealers are paying 3½c. for green and selling cured at 4¼ to 4½c.

SKINS—All offerings are taken readily at 50c.

WOOL—There is scarcely any demand from the mills, and the market generally is

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

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Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

TORONTO.

Fruit and Produce Commission Merchants.

Price lists corrected weekly.

Bananas, $1 to $1.50; Florida Oranges, $3.50 to $3.75; Florida Lemons, $3.25 to $3.50; Cerento Lemons, $3.25 to $4; Figs in taps, 5c.; Jersey Sweets, $3 to $3.25; Chestnuts, $3 to $3.25 per bush.; Almonds, 14c.; Brazil, 12c.; Haxel, 9 to 10c; Peanuts, 7 to 7½c.; Standard Oysters, $1.30 per gal.; Haddies, 7 to 7½c.; Digby Herrings, 75c. per pkg.

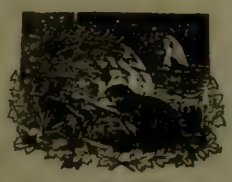
Butter, Eggs, Poultry, Lard, Cheese, Apples, Potatoes, Onions, bought and sold. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH HADDIE OYSTERS



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WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs, New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

MARKETS—Continued

quiet. We quote: Supers, 18 to 19c.; extra, 21 to 22c.; fleece, 18c.; fleece combing, 18c.; clothing, 19 to 20c.

TALLOW—Is scarce; 5¾c. would be paid for rendered delivered here. Dealers are selling at 6½c.

PETROLEUM.

There is a good trade doing at unchanged prices. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Petrolia crude: $1.05 per barrel. Oil Springs crude: $1.06 per barrel. Refined, 6¾c. in bulk; 9½c. in barrels. In carload lots f.o.b. here. There are so many ways of quoting crude prices these times that it is difficult to convey an idea of the prices in a general way. The Exchange, which should be the only authentic source, is but a branch so to speak. We are informed that oil has been sold as high as $1.08 on the street. $1.05½ was freely offered on 'Change yesterday, but there were no sellers. In quoting Petrolia crude at $1.05 and Oil Springs at $1.06 we may say that these are the minimum of Exchange values, and very firm at that. The horizon is getting brighter every day, and producers will do well to hang on to their crude as long as they can. The stocks on hand are not a month's consumption."

MARKET NOTES.

Smith & Keighley have just received a shipment of Eline figs, new season's crop.

The balance of Sniders' soups on the market has been purchased by H. P. Eckardt & Co.

D. Gunn, Flavelle & Co. report deliveries of dressed fowl commencing earlier than usual.

H. P. Eckardt & Co. report that they are offering good value in syrups, in barrels and half-barrels

New season's French prunes in cases and half cases are being offered by Davidson & Hay.

Shippers of poultry, fruit, butter and eggs are invited by White & Co., Toronto, to write them.

D. Gunn, Flavelle & Co. report a good trade in fresh pork s usages, bologna and smoked meats.

Sloan & Crowther have to hand a lot of fine selected Valencia raisins, also California loose muscatel raisins.

Eby, Blain & Co. are putting choice Lepanto, choicest Morea and fancy Vorutsa on the market in cases of 70 lbs. The currants are all thoroughly cleaned.

Eby, Blain & Co. are offering finest California Musca el raisins, 4-crown, in 50 lb. boxes, at 7 to 7½c.

Park. Blackwell & Co. have to hand this week three carloads of mixed butter and one carload of creamery butter.

On receipt of a post-card Wm. Paterson & Son will send anywhere a sample of their "Medicated Cough Drops."

M. Masuret & Co. have in stock new Arguimbau & Morand Valencia raisins, in boxes, halves and quarters.

H. P. Eckardt & Co. are just in receipt of shipments of the following: Comadre figs, in 30-lb. taps, Eleme figs, natural figs, Sul-

If you want FIRST CLASS POTATOES in car lots, write or wire us for prices, F. O. B. or delivered.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

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4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

tana raisins, Valencia shelled almonds, extra dessert clusters, connoisseur clusters, Imperial cabinets.

Northrup & Co. are offering pickles at prices which they claim to be low; also "English Army" blacking.

Davidson & Hay are offering Canadian-packed sifted peas, held to be equal in quality to French peas.

A shipment of J. T. Morton's canned pineapples in syrup; also new pack "Crown" mackerel, are to hand with Davidson & Hay.

H. P. Eckardt & Co. have a fresh consignment of Roquefort cheese of the finest quality, made on one of the finest farms in France.

J. W. Lang & Co. have now in store new currants in barrels, half-barrels, and in cases, which, they report, they are offering at low prices.

Attention is directed to Wm. Paterson & Son's candy "ad." on page 6. Goods made by this firm can be relied on for purity and general excellence.

The wide-awake grocery handles B.F.P. cough drops, made by the Toronto Biscuit & Confectionery Co., put up in fancy glass-front tins holding 5 lbs.

T. B. Escott & Co. have received a large lot of Spanish onions, several hundred cases Aylmer canned goods, carload of molasses, and another car salmon.

M. Masuret & Co. are offering something nice in canned pineapples, namely, Martons, 3 lb. tins. "These goods are A1 fine, full flavor," writes the firm.

Toronto Salt Works reports these sales for the week: Coarse, sacks, 8 cars at 58c.; fine sacks, 5 cars, at 62c.; dairy, 2 cars, at $1.50; barrels, 3 cars, at 95c.

Grand Mogul tea exhibits have been held the past week at the following places: Elmira, Guelph, Waterloo, Hespeler, Woodstock, Embro, Thamesford.

"Eagle teas—Japans and Congous—are always reliable," write M. Masuret & Co. "We have this brand of tea in all size packages, including fancy tin canisters."

Davidson & Hay report that the first shipment of Malaga raisins to arrive on this market this season was received by them. They have also Comadre tap figs in stock.

In our special number of the 5th inst. we inadvertently omitted, in referring to T. B. Escott & Co., of London, to mention that Mr. Hazard was one of the partners of that firm.

The Windsor Patent Brush Co. have added new lines and improved on old lines formerly manufactured. They can now fit out general stores complete in this department.

A lot of new Sultana raisins, Malaga choice clusters, black baskets and selected London layers, as well as Valencia almonds, arrived last week for W. H. Gillard & Co., of Hamilton.

P. C. Larkin & Co report having read more repeat orders for "Salada" during the past week than ever before in a single week. One of them was from a leading grocer in Montreal.

W. H. Gillard & Co., of Hamilton, state that their stock of canned fruits and vegetables is very complete and that they are in a position to offer to the trade upon most favorable terms.

F. A. Gonne, of Chatham, writes that grocers generally do not appreciate the benefit that results from an exhibit of a good article at the local fairs. "I exhibited," he says, "Salada tea at our fair, made tea and gave it away, in hundreds of cups, and have quadrupled my trade for this tea."

A carload of Spanish onions is to hand with T. Kinnear & Co.

Dawson & Co. are in receipt of a shipment of Florida oranges.

Sloan & Crowther have to hand this week a shipment of Barbadoes syrup.

Smith & Keighley are offering new B. C. salt-water salmon in barrels at $11.

Sloan & Crowther have to hand a shipment of their "Campos" brand currants in barrels and half-barrels.

A consignment of California raisins, peaches, apricots, prunes, etc, is to hand with Lucas, Steele & Bristol.

Perkins, Ince & Co. have a large lot of currants arriving ex Dracona. Among them are some extra choice Filiatras.

T. Kinnear & Co. have in store fine Labrador herring, cod fish, pure cod fish in 1-lb. blocks, new fresh herring and boneless fish of all kinds.

Lucas, Steele & Bristol made delivery this week of some choice Malaga raisins, packed by W. C. Bevan & Co.; also some Comadra mat figs.

Smith & Keighley have received a large quantity of new season's French prunes which they are selling at 4c. for ordinary lots, and a little less for round lots.

Some choice values in Young Hyson teas at 12½ and 17 to 18c. are now offering by Lucas, Steele & Bristol. They have, they report, some nice teas at 45 to 48c.

A new article in the form of liquid mustard is to be placed on the market shortly by Keen, Robinson & Co., the London manufacturers. The goods are of the high standard peculiar to all Messrs. Keen's preparations.

The direct steamer Dracona, which is now unloading in Montreal, has a large assortment of currants and raisins on board for Lucas, Steele & Bristol. Delivery will be made of same at once.

The Dracona, first direct steamer from Denia for Montreal arrived last week, bringing several thousand packages of Arguimbau's off-stalk, fine off-stalk and selected Valencia raisins for W. H. Gillard & Co., of Hamilton

Frank Magor & Co., Montreal, have now on the way from England a large assortment of Chas. Southwell & Co.'s high class jams, jellies and marmalades. The importation of these goods has been more than doubled during the past season.

W. H. Gillard & Co., of Hamilton, are offering a good assortment of salt water herrings, Nova Scotia, fat, in half-barrels; No 1 Labrador in half-barrels, and gibbed in barrels; also mackerel in kits and half-barrels and tins

Frank Magor & Co., Montreal, report a much improved demand during the past few weeks for Robinson's patent barley and Robinson's patent groats. A large sample tin will be forwarded free to any reader of THE GROCER writing for same.

There is much rivalry this week between the wholesale grocers as to who would be the first to get new season's figs in store. As Smith & Keighley were the first to get a box into the CANADIAN GROCER obviously the palm belongs to them.

"All along the line and up in the Cross woods the B.F.P. cough drops made by the Toronto Biscuit & Confectionery Co., are to be found in well-regulated grocery stores," say the makers. "They pay a big profit and are reliable to everybody concerned."

W. H. Gillard & Co., of Hamilton, advise the arrival ex s. s. Dracona of a full assortment of choicest Provincial currants in half barrels, choicest Filiatra in half cases, and cases; choicest Patras in cases, choicest Vostizza in half cases and cases, and choicest Panerette in half cases, comprising nearly two thousand packages.

The publishers of the Maritime Grocer are to be congratulated upon the general excellence of their Exhibition Number. Points of interest in and around Halifax are profusely and nicely illustrated, while the articles are timely, interesting, instructive and well written.

T. H. Estabrooks, St. John, N.B, is importing cocoanuts direct. He is thus able to supply the trade at $5 per 1,000 less than the majority of dealers, who have to pay the extra duty. This difference is in itself a fair profit. He sells wholesale and retail trade.

A new company is being formed to carry on the business of the British America Starch Co., Brantford. Mr. George Foster, Mr. Cockshutt and Dr. Lowry are the principal shareholders. The last-named takes the place of the former manager, W. Ellis, who retires.

Clemes Bros. have this week received a carload of Florida lemons, which came direct from the place of production. This is the first direct carload of Florida lemons to reach this market. They are 200's and 300's and are opening up nicely. The firm have also in stock New Eleme figs in 10-lb. boxes and 7-crown in 28-lb. boxes; also natural figs.

MONTREAL MARKETS.

MONTREAL, October 18, 1894.

GROCERIES.

THERE has been a fair volume of trade in general groceries during the past week, and business on the whole has been of a satisfactory character. With the exception of sugar which is rather duller and inclined to easiness, values generally are steady. Molasses has been placed in a large way during the week and prices are steady, while light stocks both of domestic and American syrups maintain value, the latter being ½c. higher than last week. Holders of tea are not urgent sellers, and will not operate ahead at all as values have an upward tendency notably on low and medium grade Japans. In dried fruit the arrival of the first direct steamer has not affected values which are maintained, while in canned goods salmon show a higher tendency and have sold at an advanced basis of value during the week. In fish a fair trade is doing, the market being well cleaned up of most lines except green cod, which is in large receipts and hard to sell. Prices on it as a result are disposed to sag off.

SUGAR.

There has been no change in the sugar market since our report of a week ago, but business rules on the quiet side in this staple, and the movement is not anything like what it was last month. Granulated sugar has ruled steady at 4 3-16c. at the refineries, while yellows maintain their value at 3⅜ to 3⅞c. as to grade at the factory. The movement from second hands is small, in fact very few lots of sugar appear to be wanted at present in the country, where dealers seem to have stocked up pretty well. Raw

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

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FRUIT
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and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited.
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

sugar in New York continues much the same, but the interpretation put upon the American tariff regarding beet sugar is expected to lead to an increased demand for cane stock.

SYRUPS.

There is a fair trade doing in domestic syrups, which rule steady on the whole. Stocks continue in small compass both in refiners' and jobbers' hands, and the fact imparts steadiness to values. Prices remain at 1½ to 1⅝c. for dark grades and 2 to 2⅛c. for bright grades at the refineries. As pointed out before, stocks of American syrup are practically nil here, and they have been diminished still further during the week. None can now be obtained under 17½c., and we quote a range of 17½ to 22½c., according to quantity, which is an advance of ½c. on prices of a week ago.

MOLASSES.

Rather more enquiry has been noted for molasses during the week, but the fact has not led to much change in the market. For 100 puncheon lots 27½ net cash has been obtained, while we quote car lots as before 29c., and single puncheons 30c.

TEA.

There is no change in the firm sentiment that has actuated the tea market all along, and it continues firm and fairly active, with seller, not very anxious about pushing business. No change is noted in values, but it is worthy of remark that orders for any long time ahead are refused, as there is a feeling that values will advance still higher shortly. Low grade Japans meet the most active demand, and considerable difficulty is being experienced in filling orders for them. Sales of Japans have aggregated 3,500 odd packages during the past few days at values ranging from 13 to 19c. according to grade. Black Congous have been turned over at 12 to 14c. We quote Japans as before: Low grades, 12 to 13c.; medium, 14 to 17c.; fine 18 to 23c., and choice, 24 to 31c.

COFFEES.

The coffee market continues firm in tone, and values are fully maintained under a fair demand. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 21c.; Java, 25 to 30c., and Mocha, 28 to 31c.

SPICES.

There is a fair demand for spices for the season of the year, and values are well maintained. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

RICE.

There is nothing new in the rice market. The Eastean war as we have already noted will be apt to restrict the supply of Japan rice, and its feeling is very firm. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Caroline at $6.50 to $7.50.

DRIED FRUITS.

In dried fruit the chief feature of the week has, of course, been the arrival on Monday of the s. s. Dracona with the first direct cargo of dried fruit—which comprises 66,000 boxes of raisins. Practically all of this or the greater part of it has been sold to arrive, so that the position so far as supplies in first hands are concerned is not much changed, and the market continues bare of fruit. At present writing values continue as firm as ever, so that buyers who have held off expecting to get better terms after her arrival have not made much by it. A fair volume of trade is doing, and quotations are m in-

(Continued on page 26.)

TEA MIXERS
Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15.00, $20.00.
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PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
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DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
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JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

IF you are not already handling flour, you are doubtless thinking about doing so. You are receiving many inquiries from your customers who are starting to do their own baking, now that a fire is needed for heating purposes. If you have not handled flour before you are no doubt speculating as to which are the best grades to carry. You have been offered flour at all kinds of prices, and of different grades, but have not decided exactly what you will need. If you are running a good class of trade you will need in the first place a good staple family flour, that will be serviceable for either bread or pastry. It is best to carry a well-known brand, of medium price. You will also have a demand for a finer class of flour, and it will pay you to have some high grade patent in stock. Another flour that you will find good sale for is a choice pastry, which should be a flour of good color while not possessing the strength of bread flour. There will also be a demand for cheaper fall flours from a certain class of your customers, but, as flour is a commodity about which the housewife is generally particular, it will not be found profitable to push cheap brands. There is always a lot of cheap flour on the market, and in many cases its only recommendation is the price at which it is sold.

If you are not a judge of flour, it will be advisable for you to stick to the sale of brands which are well-known and reliable. Do not let your customers go elsewhere to buy their flour, for they will doubtless take a lot of their other trade with them. Keep your flour where it will be seen, let them know the price you are selling it at. Keep it in a dry place, and away from anything that is liable to taint it. Arrange the ¼ and ⅛ barrel paper bags tastefully where they will be seen to advantage, and do not keep it all in the store room, so that your customers will have to inquire of you before they know that you keep it.

Retailers report a better demand all round, and have hopes of trade improving considerably now that the cooler weather has set in.

FLOURETTES.

Grocers report a much better demand for flour this week.

Palmer & Sons' display of flour in their window has attracted much attention, and they report their sales to be considerable enhanced thereby.

One of the finest flour displays that has been seen in Toronto was that which, until a few days ago, was to be seen in the window of C. Webb, Queen street west.

T. W. Dutton, Parkdale, is displaying a very tastefully-arranged flour window.

THE MARKETS.

TORONTO.

FLOUR—A fair trade is reported. Prices are unchanged. We quote: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3.15; straight roller, $2.80 to $2.90.

BRAN—City mills report a good demand, and are selling at from $13 to $13.50 per ton.

SHORTS — Trade continues fair. No change in price is reported. City mills are offering at $16 per ton.

WHEAT — Little or no change in the market. A fair amount changed hands through the week at 53c. for white, and 51c. for red.

BARLEY—There is a considerable increase in the amount offered this week. Some good sales are reported at from 44c. to 49c. per bushel.

OATS—Trade is quiet. Prices quoted on the street are from 31c. to 32c. per bushel.

MONTREAL.

There is an active demand for Manitoba patents and strong bakers' flour to-day, especially from abroad, and some very large sales were effected. There is also an active local business doing, and millers state that the turnover is one of the largest for the past three months. Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.35 to $3.40; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.20 to $3.30; Manitoba strong bakers', best brands, $3.25 to $3.30. The demand for feed continues good, and an active business was transacted at firm prices. Bran, $16 to $16.50; shorts, $18; Mouillie, $22 to $24. A fair volume of trade was accomplished in oatmeal at steady prices. Standard, brls., $4; granulated, brls., $4.05 to $4.10; rolled oats, brls., $4.05 to $4.10; pot barley, per brl., $3.75; split peas, per brl., $3.50 to $3.60.

ST. JOHN, N.B.

There seems to be no bottom to the flour market. Values are lower to-day than ever before, with millers anxious to make sales. Feed flour is in demand, selling faster than millers care to ship. Oatmeal is easier, with lower prices. Cornmeal is also lower with light demand; some American meal is coming into the market. Beans have disappointed buyers, there being a number of cars sold to arrive at least 10c. above price ruling now. We quote: Manitoba flour, $4.20; best Ontario, $3.40; medium, $3.25; low grade, $2.00 to $2.75; oatmeal, $4.20 to $4.25; cornmeal, $3 05 to $3.10; granulated, $3.75; middlings on track, $21.50 to $22; bran, $18 to $19; cotton seed meal, 30c.; oats, local, 35 to 37c.; P.E.I., 41 to 42c.; Ont., 38 to 40c. on track; beans, hand-picked, $1.50 to $1.60; prime, $1.35 to $1.45; split peas, $3 65 to $3 85; pot barley, $3.85 to $4; round peas, $3 65 to $3.75; hay, on track, $10 to $10 50; American timothy seed, $3.10 to $3.25; red clover, 11½ to 12c.; alsike clover, 13½ to 15c.

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

VOICES FROM THE PAST

Are very pleasant to those who have the time to listen to them. We haven't. We want to hear your voices TO-DAY ordering our

Breakfast Cereals.

E. D. Tillson, Tilsonburg ONT.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly Can ship via Canadian Pacific or Grand Trunk Railways.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

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Books for Retailers

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As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

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THE CANADIAN GROCER
TORONTO.

WINES

If you want only the purest and best, write us. Our principal brands are

Fine Old Port,
Golden Diana,
Dry Concord,
and Catawba.

We will be pleased to quote you either in bottles or wood.

ADDRESS—

P. O. Box 72, St. Catharines, Ont.

THE ONTARIO GRAPE GROWING AND WINE MFG. CO.

MONTREAL MARKETS—Continued

tained as follows: Ordinary off-stalk, 4½ to 4¾c.; fine off-stalk, 5¼ to 5½c.; layers, 6 to 6¼c. Only a few moderate-sized lots of California raisins have been brought forward to the market. They are costing laid down here, duty paid, 6 to 6¾c., according to quality, so it is difficult to see how they can compete seriously with the Mediterranean fruit. Jobbers are having some call for them, however, and have been moving some small lots at 6½ to 7½c., according to grade.

The currant market continues steady, and the arrival of the Dracona's lot has not had any effect on spot values. The quantity ex that vessel comprised 5,700 odd packages, most of which were already placed to arrive. We quote values as before, 3¼c. in barrels; 3½c. in half-barrels, and 3¾ to 4½c. in cases according to quality.

CANNED GOODS.

There has not been any great activity to note in canned goods since our last report, the chief feature being the more marked firmness of salmon, and we note the sale of 150 case lot at $4.65, while other good sized transactions in red fish have been on the basis of $1.35 to $1.40, which is an advance of 10 to 15c., and we quote the range that much higher. In vegetables there has been nothing special to note, in fact the movement generally from jobbers' hands is not specially brisk. We quote: Lobsters, $6 to $8 per case; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

The fish market has ruled rather more active, and jobbers are receiving more orders from the country. Aside from the weakness in green cod, the general feeling is steady. Bloaters have been selling in boxes of 90 to 100 per box at $1 to $1.25. The continued sale off the Atlantic Coast have caused fresh haddock and fresh cod to be scarce. A carload of new smoked herring received on Monday is selling at 13 to 14c. Some sales of Gaspe herring are also noted at $3. On the whole, the market is amply supplied with fish.

GREEN FRUIT.

APPLES—The easy feeling in apples is accentuated if anything under free receipts and continued unfavorable advices both from England and the United States. Fall apples are dull and dragging at $1 to $1.75. Winter fruit, No. 1 Snows, have brought $2 to $2.50 in car lots, and No. 2 ditto, $1 to $1.25.

ORANGES—There are little or no oranges on the market and quotations. The first carload of Florida oranges is expected during the course of the week.

LEMONS—Lemons are very scarce, and the only stock offering which is fine to fancy is held firmly at $4 to $5 per box.

PEACHES — California peaches are in moderate supply and easy at 80c. to $1 per box, and Canadian 40 to 50c. from first hands.

PEARS—California pears are easy at $2 to $2.50 from first hands.

GRAPES—Grapes are in large supply and easy blue grapes selling at 2 to 2½c., and Almira are steady at $5 per keg.

CRANBERRIES — Cranberries are scarce and firm at $10 to $10.50 per brl.

SPANISH ONIONS—There is a ready sale for Spanish onions, which are scarce at 75 to 85c. per crate.

COUNTRY PRODUCE.

EGGS—There is no change in the egg market, there being a fair demand at steady prices. We quote ordinary stock 13 to 13½c. in round lots, and 13½ to 14c. in single cases; fancy boiling, 15 to 17c. per dozen.

BEANS—Beans are in slow demand at present, and business is small at $1.20 to $1.40 per bushel of 60 lbs.

GAME—Offerings of partridges continue small, owing to the mild wet weather. Prices are maintained at 50c. for No. 1 and 30c. for No. 2 per brace.

ONIONS—These are moving well at $1.50 to $2 for choice and $1.25 for common stock.

HONEY—Sales of extracted are made at 7 to 7½c., and choice bright single tins fetch 8c. New comb stock is held at 11 to 14c., as to quality, the outside for white clover.

PROVISIONS.

In this branch of the trade there is no important change. The market is firm, and values are well maintained, with a fair amount of business doing. Canadian short cut, heavy, $21 to $22; Canadian short cut, light, $19 to $20; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER.

The butter market remains quiet and the tone is easy, though no great quotable change is to note. Still it is quite possible that a factory here and there could be picked up for less money than at this time last week. Any spot business doing is on local account, for exporters are getting little or no encouragement. Finest fall-made creamery, 20¼ to 20½c.; earlier makes, 18 to 19c.; finest Townships, 16 to 17c.; finest Western dairy, 15½ to 17c.

CHEESE.

As noted in previous reports new business in cheese is narrow and with the exception of Eastern goods quotations are purely nominal. The reason is simple, anything else has cost fully ½c. more laid down than buyers are prepared to give, and it looks as though we were going to have a dull, dragging market, with trading restricted solely to goods which can be picked up at a concession, for holders of others are hardly in a disposition to take their loss and be satisfied just now. At the wharf Monday 2,000 boxes of cheese were offered, and they were taken at 10c. We quote: Finest Ontario, fall made, 10⅝c. to 10¾c.; finest Townships, 10⅜c.; finest Eastern, 10⅛c. to 10¼c.; cable, 49s.

ASHES.

The market for ashes is quiet but firm. We quote: Firsts, $4.25 to $4.30; seconds, $3.85 to $3.90; pearls $8 per 100 lbs.

MONTREAL TRADE NOTES.

The lamentable death of Mr. Elmenhorst, of the St. Lawrence Sugar Refinery, was the cause of general expressions of regret in the trade.

Stewart Munn & Co. received during the week some large shipments of choice Labrador herring. They show excellent quality.

The receipts of Almeria grapes continue very light so far this fall. Hart & Tuckwell are sellers of a fair line.

L. Chaput, Sons & Co. are experiencing a good demand for their fine stock of Barbadoes molasses.

Stewart Munn & Co. report a good enquiry for their fish specialties. There boneless cod is moving very freely.

Laporte, Martin & Co. were large importers both of raisins and currants by the first direct steamer. They have full supplies of new dried fruit, having been receiving consignments for weeks past.

Caverhill, Hughes & Co. were the recipients of some choice consignments of raisins ex the Dracona. They are all well-known brands.

J. Alex Gordon & Co., among other lines of Pacific Coast specialties, handle some fine lines of California raisins, which they offer to the jobbing trade only.

The first large consignment of Spanish onions, some 5,000 crates, was received on Monday last ex Dracona. Quite a lot of them were placed to arrive at 65c.

The market is rather glutted with green cod this week, receipts between Monday and Wednesday amounting alone to six carloads.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Oct. 18, 1894.

THERE is little that is new to report this week. Business is quiet. Beans have rather surprised people, being offered as low as $1.35 delivered at St. John. Among dealers with whom your correspondent has talked there is a great difference of opinion as to the future prospects, one stating he thought beans would be a good investment, while another, and equally large handler, was doubtful, and thought chances where rather against an advance, but the larger number of the dealers agree with the first opinion. The feeling here in tea is not over firm in spite of war and short crop reports. Stocks here are large and holders in the main are anxious to turn goods over, and as yet everything is in buyer's favor. Dealers have been much disappointed over delay in arrival of Valencia raisins. It looks as if goods bought for early shipment would be as late or later than those bought for September shipment. Some reports not favorable to Denia shippers are being expressed. In fact the shippers have everything their own way. Values along almost all lines are easier.

SALT—Stocks are light and hardly equal to the demand, keeping price firm. There is, however, some on the way. The price of late years has been cut so fine that dealers do not care to carry large stocks. Coarse, 52 to 55c.; factory filled, $1 to $1.10; Canadian, fine (in small bags in brls.), 5-lb. bags, $3.25 per brl.; 10-lb. bags, $3.10; American, wood boxes, 20 lb., 20c.; 10-lb., 12c.

CANNED GOODS—The pack in Nova Scotia of canned apples is going to be large. It is expected, however, that the price will be kept up through a demand from the English market. Corn, peas and tomatoes are firm. Buyers are very backward, and no such sales are reported as last year. One of the largest holders of canned goods here, in conversation with THE GROCER, said that out of twelve cars of Canadian canned goods which they had last year, he did not believe they made a cent; and as in most cases large stocks are carried all winter, this is unsatisfactory. This accounts for small orders given this fall. Salmon are very firm. Corn, 95c.; peas, 95c.; tomatoes, $1; salmon, talls, $1.30 to $1.35; flats, $1.60 to $1.65; lobsters, $1.75 to $2; finnan haddies, $1.40; corned beef, 1's, $1.75; 2's, $2.75.

DRIED FRUITS AND NUTS—Valencia raisins are not yet to hand. Much disappointment is expressed by those who bought for early shipment. One car of California dried fruit was sold here during the past week. Car was made up among two or

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S

Pure Pickling

VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

People Who Don't Eat

Have never been heard of, and people who don't eat Canned Goods are exceedingly scarce.

TRADE MARK

Our **Delicious Fruits**
Fresh Vegetables
Rich Preserves
Jellies and **Jams**

Prepared by domestic methods are what all well read, as well as well-fed people are eating

All wholesalers keep our goods and will supply you.

DELHI CANNING CO.

DELHI.

three buyers. It was principally raisins and loose muscatels. The balance were apricots and peaches. The raisins will cost much higher than the old coming here during this fall. Valencias, to arrive, are being quoted lower. Sultana raisins, 7 to 7½c.; London layers, $2 to $2.10; loose muscatels, 6½ to 6¾c.; prunes, 5½ to 6c.; California, 11 to 12c.; currants, 3½ to 4c. for brls., cases, 4 to 5c.; evaporated apples, 10 to 10½c.; dates, 5 to 6c.; figs, 10 to 12c.; onions, $2.50. In nuts there is no change in quotations, though Virginia peanuts are offered lower, while Brazils are higher.

GREEN FRUIT—The market continues overstocked with apples, and prices rule very low. Malaga grapes and quinces are quoted. Canadian grapes continue low. Canadian tomatoes are being offered here in baskets, the frost being later there, and their tomatoes appearing to keep better than ours, making it possible to sell them here at this time of year. Peaches, $1.25 to $1.50; lemons, Messina, $5 to $5 50; bananas, $1.50 to $2; Canadian grapes, 45 to 60c. per basket; sweet potatoes, $4 to $4.50; Jamaica oranges, $6.50 per brl., $4 per box; quinces, $6 to $6.50 per brl.; Malaga grapes, $5.50 to $6 per keg.

DAIRY PRODUCE—Eggs show no improvement. Guaranteed fresh stock will find fair demand. Butter is a little off, and from now till the river closes will be easy, but then the prospects are that it wil be firm and advance. Demand good. Cheese quiet at unchanged prices. Factories are offering July, 9¾c.; August and September, 10¼ to 10½c. Eggs, 11 to 12c.; cheese, 10½ to 11c.; dairy butter, 18 to 20c.; creamery, 22 to 25c.

MOLASSES—Stocks are not large. Demand is firm, and firmer prices are looked for. Mr. Fanning, of New York, who sold a large quantity of molasses here last fall, was in the city a few days ago. He expects to again be in the market this year. We quote: Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c. Syrup, 34 to 35c.

SUGAR—One of our large wholesalers talking to your correspondent said this had been a good fall for them in sugar, and that they still had granulated bought ahead for two months at low figures. Some months ago, when at its lowest, they had bought some four thousand barrels. Yellows, not being able to buy so far ahead, they were now out of. Prices are rather easier. Sugars can be bought out of stock at about refinery prices. Dealers are not all as fortunate as one spoken of above. Granulated, $4.25 to $4 35; yellows, 3½ to 3¾c.

FISH—Medium cod firm. No mackerel in barrels are to be had, people here not being willing to pay price. We quote: Large cod fish, $3.85 to $3.90; medium, $3 75; small, $3; haddock, $1.75; pollock, $1.75 to $1.85; shad, $5 to $5.50; bay herring, $1.40 to $1.50; kippling, $1.75; wolves, $2 to $2.25; Shelborn, No. 1 large, $4 25, half brls., $2.25 to $2 40; canso, $5.25, half brls., $2.50; smoked herring, 9 to 10c.; lengthwise, 8 to 9c.

PROVISIONS—Markets continue firm with light demand. A better business is, however, looked for. Clear pork, $21 to $21.50; P.E.I mess, $17.50 to $18; P.E.I. prime mess, $13.50 to $14.50; plate beef, $13.50 to $14; extra plate beef, $13 75 to $14.25; pure lard, 10 to 11c.; compound lard, 8½ to 9½c.; cottolene, 10¾ to 11¼c.

ST. JOHN MARKET NOTES.

John Seely is offering special value in dulse.

Beardsley-Shudded codfish, in small packages, can be had from C. & C. Macmichael.

The Messrs. Northrup report a better demand this year than ever for their "Golden" brand of canned finnan haddies.

J. Hunter White, agent for Buttermilk Toilet Soap, reports increased sales, and he says parties once buying never again allow their stock to run out, it being a ready seller at a good profit.

F. W. Dumoch, general sales manager for Geo. E. Tuckett & Sons, tobacco manufacturers, is in the city on his way home from the Halifax Exhibition, where they received a special prize of a silver medal and a diploma.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Oct. 18, 1894.

A fair fall business is being done. This is the centre for New Brunswick produce. Hay is moving in better shape than before, some large lots for shipping having been bought at $6 per ton. The quantity of oats yet moving is limited; 26c. is the price paid. We quote: Potatoes, 70 to 80c.; beans, $1.50 to $1.75, Cabbage, 4 to 6c.; butter, 17 to 18c. Prospects are for higher prices. Eggs, fresh, find ready sale, 12 to 14c.; turnips, 50c. per brl.; carrots, 60c.; beets, 75c. to $1; tomatoes are out of the market; squash, 1c. per lb.; pumpkins, 5 to 7c.; buckwheat, which is said to be short on account of frost, $1.10 to $1 20 per cwt.; onions, $1.25 per bushel; honey in comb, 10 to 12c.; New Brunswick apples are out of the market. Some fine lots of Fameuse are offered at $1.50 to $1.75; Alexanders, $1.25 to $1.50.

PERSONAL MENTION.

J. H. Wethey, of St. Catharines, was in Toronto this week looking up business.

T. J. Foster, of T. J. Foster & Co., Richards' Landing, Ont., was in Toronto this week.

Fred W. Ward, of J. P. Mott & Co., Halifax, is making his fall trip through Western Ontario. He was in Toronto a few days ago.

Walter H., Howard, and A. E. Clemes, who have been laid up with typhoid fever, are convalescing nicely. The last-named is already able to put in an occasional appearance at the warehouse, and Walter H. and Howard are able to get downstairs again.

Morris Taylor, of John Taylor & Co., Toronto, is visiting the principal points in the Maritime Provinces. He is as popular and has as many friends among the trade in this part of Canada as have his soaps and perfumes, and that is saying a good deal.

WE opened a number of accounts through our advertisement in THE GROCER last season. They are with us again this season. So our fish must have given satisfaction. If you are NOT one of them write us. We are large fishermen and curers, and can supply direct any kind you want.

D. & O. SPROUL DIGBY, N.S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts
Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.
THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White
No. 3 North Market Wharf,
ST. JOHN, N.B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.
SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

People would eat more fish if they could get them "right"; dealers would sell more and make more money. We catch, cure and select the best fish for the Canadian market and export the culls. To increase your trade sell our selected fish.
JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish
Retailers can with confidence handle my packing of
BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.
With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.
JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B.

Golden Finnan Haddies,
Canned Clams,
Yorkshire Relish,
Pickles, 10-gal. kegs,
Hogarth's Pickles,
Square imp. pints,
English Army Blacking.
PRICES ON APPLICATION.
NORTHRUP & CO.
Wholesale Grocers,
St. John, N. B.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.

FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

CONGOUS.

Now arriving Ex-S.S. Sikh. Superbly Choice New Season's Packlings Panyongs and Pekoes.

Best value ever offered.

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

NEW

Canned Goods

"Aylmer," "Little Chief," "Lakeport" and "Delhi," Tomatoes, Peas, Corn and Beans.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

First Arrival New

VALENCIA RAISINS

C. MORAND'S.

59, 61, 63 Front Street East Toronto

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

FRESH ARRIVAL

OF ALL GRADES OF

Valencia Raisins,

Ex the direct Steamer "Dracona."

PERKINS, INCE & Co.

41 and 43 Front St. East

New Valencias
New Sultanas
New Currants
New Peels

IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

IRWIN'S CANADIAN CUSTOMS TARIFF

— AND —

ONTARIO COMMERCIAL LAW, 1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date** and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH

THE . .

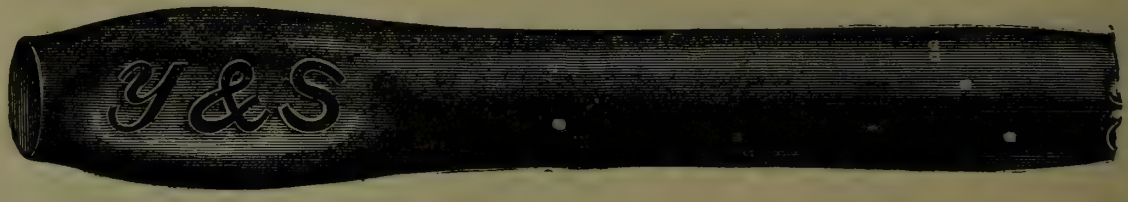
MATCHLESS WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.

HAMILTON, ONT.

The increased demand for our goods, testifies to their superiority.



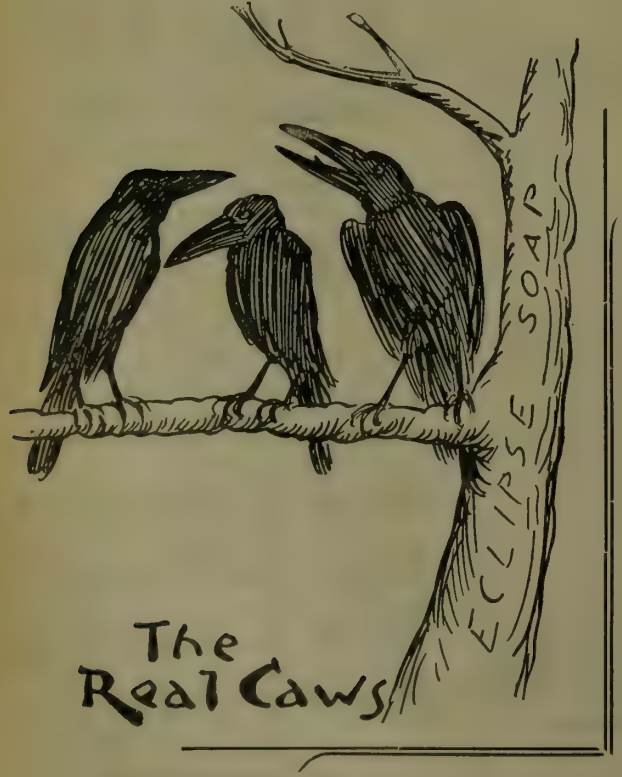
Our leaders at present are:

PURE CALABRIA "Y & S" LICORICE--4, 6, 8, 12, 16's to pound.
ACME LICORICE PELLETS--5 lb. cans.
TAR, LICORICE and TOLU WAFERS--5 lb. cans.
LICORICE "Y & S" LOZENGES--5 lb. cans and glass jars.
"PURITY" PURE PENNY LICORICE--100 and 200 sticks to Box.

Manufactured exclusively by

These can be obtained from any of the leading first-class houses in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.



THE REAL CAWS

OF SUCCESS OF . . .

Eclipse Soap

(3-LB. BARS)

Is the Good Value for the Consumer and Good Profit for the Merchant.

Manufactured only by

JOHN TAYLOR & CO., PROPRIETORS MORSE SOAP WORKS TORONTO

Quantity

Quality

— AND A —

Guarantee

The fastest selling line in Canada. Write for prices. See our Travelers.

Pure Gold Mfg. Co.

TORONTO.

TRAVELERS VS. GROCERS.

FIVE hundred people turned out Tuesday last at Woodbine Park to see the bicycle races between the city grocery travelers and the retail grocers. The Committee of Management was composed of Messrs. Morley, Lumbers, Moore, Burns, McCleary and Mulqueen. Messrs. William Wilson and James Lumbers were the judges at the finish, and Mr. Doane was the starter. The time was looked after by Messrs. George Briggs and E. C. Hill. The races were all well contested, especially the city travelers, where the favorite, "Shorty" Thompson, made a grand stand finish with Pearson, and was only beaten by half a wheel. In the race for grocers only, P. J. Mulqueen did not win, but he finished in the first division. This race was won by Panter, Stephenson second, and Morris third. The two-mile race for clerks only was won by Bounsall, Manning second, and Rogers third. After passing the half-mile post on the first round Manning started out to make the pace, and had a lead of 100 yards from that point till he turned into the stretch for the finish, when Bounsall came very fast, and won by about five yards, Manning second, and Rogers third. The team race brought the afternoon's sport to a close, and was won a ter a hard struggle by the travelers, with a majority of 5 points. Summaries :

First race—For grocers and travelers, 1 mile—Lumbers, 1 ; Pearson, 2 ; Burns, 3. Time, 3 08½. Fifteen started in this race.

Second race—Grocers only, ½ mile—Panter, 1 ; Stephenson, 2 ; Morris, 3 Time, 1.38½. Ten starters.

Third race—City travelers, ½ mile—Pearson, 1 ; Thompson, 2 ; Knox, 3. Time, 1.34¼. Ten starters.

Fourth race—Clerks only, 2 miles—Bounsall, 1 ; Manning, 2 ; Rogers, 3. Time, 6.06. Fifteen starting.

Fifth race—Team race, 5 miles, between travelers and grocers, first five to count—Grocers—Panter, 1 ; Stephenson, 3 ; Morris, 7 ; McCleary, 9 ; Mulqueen, 10. Travelers—Pearson, 2 ; Knox, 4 ; Thompson, 5 ; Andros, 6 ; Moore, 8. Time, 16.04. Twenty-eight starters.

TREAT THEM POLITELY.

The philosopher of the Trade Register reminds his friends that they must not forget that it is the poorest kind of policy to discourteously treat the traveling salesman. Deal with him as promptly and pleasantly as if he were your best customer. Don't talk over prices and business with him in the presence of your patrons, but take him to your private office and do business with him promptly, even if you do not buy an order. Travelers will appreciate such conconduct, and even those who so treat them may depend upon getting all the favors that can be given, and they are not few, as dealers know. The traveler saves the dealer time and traveling expenses, and should be treated as a friend.

CANADIAN CODFISH FREE.

Mr. Enrique du Perera, of Montreal, acting Consul-General for Spain, received has an official notification from the Spanish home Government that Canadian and Newfoundland codfish would be admitted to Spain and Cuba free of duty, the same as that from Sweden and Norway. This order is to take effect from the 14th of September. This is the result of representations made by the acting consul.

AN EVERY DAY EXPERIENCE.

"What's aiges a fetchin' on neow?" inquired an old farmer as he trudged into a villlage grocery store, carrying a basket of eggs.

"Fifteen cents a dozen," replied the clerk.

"They're paying sixteen up to Simpsonses."

"That's the place to sell them then."

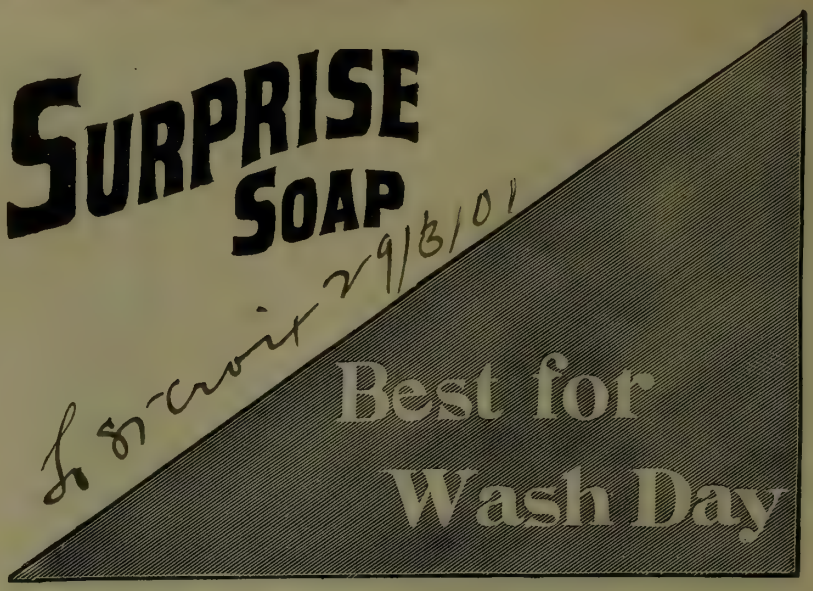
"But he says he's got all he kin handle neow. What's meal a sellin' for to-day?"

"A dollar five," was the reply.

"Simpson is sellin' fur a dollar."

"You had better get you a bag there."

"Wall. I would, but he's all out"—New England Grocer.



SURPISE SOAP Is offered for sale by all Wholesale Grocers in Canada of good standing.

The Retail Profit is Good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

WHOLESALERS' GRIEVANCES.

AT the sixth annual meeting of the Wholesale Grocers' Association of New York, held the other day, President Smith delivered an address, whose substance is probably as applicable to the wholesale trade of Canada as to that of the United States.

In part he said: "The fierce competition in trade, which has been rapidly increasing for many years, has resulted in reducing the profit on standard goods to a non-paying basis, and the greatly-increased use of package goods of uniform quantity, quality and price has widened the sphere of the cutter's work, until he has it now in his power to utterly ruin the jobbing trade and drive it from the field of action. If a cut is made in Valencia raisins, the next turn in the market or a change in grade will enable the jobber to restore the margin of profit, but if a cut is made in baking powder or chocolate it must be continued until the manufacturer comes to our aid, by the adoption of a limited price system in some of its various forms.

"The great question for the manufacturer, the jobber and the retailer to solve is to find a fair basis of co-operation for the distribution of goods that will pay each dealer a fair and reasonable margin of profit. If the manufacturer can deal directly with the consumer then the occupation of the jobber and the retailer is gone, and the capital and men engaged in both classes of trade must find occupation in the manufacturing business. If the manufacturer can distribute entirely through the retailer, then the jobber must abandon his business and become either a manufacturer or a retailer, and of course, if he becomes a retailer it must be on a very large scale, with a central depot and many branches, which would still further demoralize the retail grocery business.

"I contend that it is impossible for the manufacturer to deal directly with the consumer, as it would require a distributing plant many times greater than his manufacturing plant. I believe that for large manufacturers it is equally impossible for them to distribute directly through the retail trade, as in order to reach a million consumers he must have accounts and make frequent calls upon not less than 4,000 grocers, while a million consumers and 4,000 retailers can be reached through about forty jobbers. Hence, I believe that any system that would reduce the jobbers' profits to a non-paying basis, and eventually result in driving him from the trade, would be not only disastrous to manufacturer and retailer, but also opposed to a wise public policy, and to the direct interests of all the people, whose daily needs are and must be supplied through these agencies.

"For many years I have been diligently seeking for a basis upon which these equities could be adjusted. I have read much in relation to the matter in the trade papers, I have discussed the question with manufacturers, jobbers and retailers, and have never heard but one plan spoken of, or even hinted at, and that is the plan known as the limited price and rebate or gratuity system. I have heard some manufacturers and jobbers oppose the plan, who have since become its supporters, and are among its warmest friends.

"Until someone either discovers or invents a better system, we have either got to adopt this one or else continue to handle all goods of this class at a loss; and as more than one-half of our business is done in these goods, it follows that the whole business must become unprofitable, and that it would soon become a question of the survival of the strongest, while the weakest would have to go to the wall.

"Most manufacturers whose goods we handle have conceded the justice of our claim, and have adopted this system. There are others whose goods we have handled for many years at a loss of a vast sum of money in the aggregate, who have as yet refused to consider the justice of our demands.

"It seems to me that the remedy is not only simple but just and equitable, as it cannot possibly be claimed that we are under any obligations to handle goods that have to be sold at cost, or nearly so, and it is our privilege to cease to carry in stock goods the handling of which involves a loss; and I trust that the time will soon come when this destructive policy will be abandoned, and we shall say to all manufacturers, who will not accede to our just and reasonable demands, that our plant is no longer at their service."

MACLAREN'S IMPERIAL

TRADE MARK. REGISTERED.

CHEESE.

Your Customers Must Have Them

WHY ?

SURPRISE

Write us for Information, Prices, etc.

SNIDER'S TOMATO SOUP.

WRIGHT & COPP, Agents, - - TORONTO.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money ? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Tetley's Teas

HAVE NO EQUAL

To prove this . .

14 Lemoine St. MONTREAL
30 Front St. TORONTO

TEST THEM

OUR PACK OF . . Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.
St. Catharines, Ont.

British Columbia Salmon

McAlpin . .

Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

TRADE CHAT.

SOME of the directors of the Hamilton, Grimsby and Beamsville Railway took a trip over the road last week. The formal opening will take place about October 20th.

A Tilsonburg farmer has just sold his apple crop for $700.

The directors of the Bank of Montreal have declared a half-yearly dividend of 5 per cent.

When an advertiser has learned what not to do, he has mastered half the business.—Printers' Ink.

If you wish to compliment a milkman don't call him a gentleman of the first water. He might resent it.—Lowell Courier.

W. R. Riddle, 362 Ontario street, Toronto, who has been employed as a collector for Grocer David Bradshaw, Jarvis street, is charged with embezzlement.

The roller mill at Moosomin, Man., is now being operated by J. Riddle and J. Fraser. Both of these men were on the old staff of the Smith & Brigham employees.

W. R. Elmenhorst, president of the St. Lawrence sugar refinery, and one of the wealthiest men in Montreal, suicided by shooting Friday, having become insane.

A cable to the Montreal Star says the Mansion House relief committee is advised by the Dominion Government that there is no room in Canada for other than land workers. It is hoped this will stop this charitable emigration.

Don't stick to your store too closely. If you can't get away in fact, get away in imagination. Go out into the world and look at your store from the outside standpoint. If you keep your mind eternally on your shelves it will become shelfworn after a while.—Brains.

Commissioner Larke has received a communication from Hiram Walker & Sons, in which they state that their agent in Buenos Ayres says there is a demand in the Argentine confederation for oatmeal and pearl barley, and suggesting that trial shipments be made. Mr. Larke is asked to supply the names of a few producers.

Four thousand pounds of milk are required daily for the Kingston Dairy School, and it is very doubtful whether that amount can be obtained in the immediate vicinity of the city. If enough milk cannot be obtained by the ordinary method of delivery in Kingston the remainder of the milk needed will be brought in by rail from the northern part of Frontenac County.

On account of the recent robberies the Pacific Express Co. has a notice posted in the offices throughout the territory to the effect that it will not receive any money or valuables for transportation, nor issue any money orders until further notice. There is a report that all Pacific express offices in the territory are to be discontinued. This is a sad commentary on the boasted civilization obtaining in the United States.

Bees are being trained as letter carriers by an English farmer. A bee is taken away from home, a letter printed by microphotography is gummed to his little back, and he is thrown into the air. Home he goes, like a carrier pigeon; and the chief advantage he enjoys over his big brother is that he cannot be seen in the time of war, or, if seen, could not very well be shot.

The B. C. Grocery Company have opened in the large store of the Oddfellows' block and appear to have a large and well-assorted stock of groceries. The business is to be strictly for cash, and under the able management of J. B. Johnson it should have a good share of patronage from the citizen.—New Westminster correspondent Vancouver News.

THE INSPECTION OF TEAS.

N.Y. Journal of Commerce: About a month ago there was considerable complaint from the tea merchants in this city that the inspection of Pingsuey teas was more rigid than the law on the matter required. Of late, however, this feeling has changed, and it is now said that the rulings of Mr. McGay, the tea inspector at the appraiser's stores, are just and in harmony with the spirit and the letter of the law, as that law is understood by the tea trade.

A prominent tea merchant said to the writer yesterday: "The recent rulings of Mr. McGay have met the entire approval of the trade. The same high standard of teas that has always been maintained at New York has not been lowered in the slightest, but the merchants feel that the inspector is disposed to be reasonable and conscientious in the discharge of his duties, and that they need not fear unjust rulings."

"What do you hear about the Chicago inspections?" he was asked.

"The Chicago inspections, I understand, are being conducted more rigidly than they have been. I have just received a letter from a prominent tea merchant in that city, stating that the inspection of Pingsuey teas there had become more critical. The letter further states that the Chicago inspector has recently rejected a lot of Pingsuey teas, and that the rejection had been approved by the board of arbitration I think the New York inspector and the Chicago inspector are coming closer together in their views."

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1844 IS THE BEST.

ASK FOR MOTT'S

Is Now For Sale Everywhere in the United States and Canada as its use as a table beverage in place of Tea, Coffee or Cocoa has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most Delicious and Invigorating

Ask your Grocer for CHOCOLAT MENIER Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU 12 St. John Street, Montreal, Que.

GRIMBLE'S English Malt Six GOLD Medals VINEGAR

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet.

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal

CRESCENT BRAND

BM&Co.

TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S

JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

"FLETCHER" WICK

See that any wick you buy bears the above trade mark in red ink on every package.
It is the best wick in the market and as cheap as poorer makes.

GOWANS, KENT & CO.

TORONTO

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

D. BOUCHER, grocer, Montreal, has assigned and called a meeting of his creditors for the 22nd inst. He owes $2,500, and Mrs. Boucher is the principal creditor, for $1,120.

James Sanders, hotel, Windsor, has assigned.

Macfarlane Wilson, crockery, Peterboro', is offering to compromise.

J. Cameron, general merchant, Edmonton, N.W.T., has assigned.

Louis Rajotte, general store, Pembroke, has compromised at 40 cents on the dollar.

John Hubert & Co., general merchants, Pilot Mound, Man., have obtained an extension.

L. A. Hogle & Son, general merchants, Pike River, will meet their creditors on the 20th inst.

Mondeau & Perras, hotelkeepers, Sudbury, are offering to compromise at 50 cents on the dollar.

Israel Defresne, general merchant, St. Emelie de Levergie, Que., has assigned to Kent & Turcotte.

Daly & Co., provisions, Quebec, have assigned, and D. Arcand has been appointed provisional guardian.

J. R. Munro, crockery and teas, St. Catharines, has assigned to W. C. Boyle, bookkeeper for Gowans, Kent & Co., Toronto.

A a meeting of the creditors of Aaron Sweet & Co., general merchants, of Winchester, the merchandise liabilities were stated at $23,000, besides which there was a liability of some $12,000 to the Broder estate, mainly representing a loss in butter and lumber speculations dating back eight years ago. The assets, after allowing $4,000 on the book debts, and some other contingencies, showed a deficiency of about $8,000. Mr. Sweet made an offer of 45 cents on the dollar, which was not acceptable to the meeting, and he was allowed time in which to amend his offer.

CHANGES.

Booth & Co., grocers, Ottawa, have sold out.

J. H. Rowat, grocer, Sudbury, has sold out.

J. C. Sproule is opening out in Winnipeg with a line of groceries.

Geo. Piper, general store, Crumlin, has sold out to S. E. Clark.

L. B. Stinson, grocer, Hastings, has been succeeded by F. Jaynes.

W. Willoughby, grocer, Guelph, has been succeeded by W. B. Bowei.

Thos. Booth, fruits, Nanaimo, B.C., has sold out to Lang & Findlater.

R. Deyell, grocer, Millbrook, has been succeeded by H. McCartney.

A. Dagg, general merchan', Selkirk, Man., has sold out to Roderick Bros.

YOU ARE ALWAYS LOOKING FOR SOMETHING NEW.

HERE IT IS!

THE GROCER'S FRUIT IMPROVER

The only machine that will clean and polish new Currants, Raisins or Prunes as rapidly as old ones. It pleases the Housekeeper and wins trade. Buy no other! If our travellers don't reach you in time, write direct. Any Boy can operate it.

PRICE, $16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

THE REPUTATION OF

BARTON'S BAKING POWDER

Has been honestly earned. It has always been noted for its high leavening strength, and its absolute purity. Can be relied upon for unerring uniformity.

Put up by . . .

Geo. F. Marter & Son

JARVIS STREET

Phœnix Coffee and Spice Mills

...TORONTO

WHY IT . . . SELLS

EVERYBODY LIKES IT

A CUP OF COFFEE

Exclusively Delicious . .

You Will Want No Other

TODHUNTER, MITCHELL & CO. - TORONTO

S. G. Brown, baker, Tavistock, has been succeeded by J. W. Alles, baker.

Joseph Alden, general merchant, South Roxton, has sold out to E. Bradford.

Capel & Paul is the name of a new grocery firm that has opened up in Winnipeg.

A new grist mill is being started at Rockburn, Que. W. Gibson is the proprietor.

R. Morrison, general merchant, Boissevain, Man., has been succeeded by Morrison Bros.

J. L. Upham, fruits and confectionery, Kingston, is closing up and removing to Montreal.

Thompson Bros. & Co., aerated waters, Calgary, have sold out to the Calgary Brewing and Malting Co.

Kirkwood, Lemon & Co., wholesale and retail groceries and provisions, Sudbury, have been succeeded by Kirkwood & McKinnon.

SALES MADE AND PENDING.

The stock of David Brunet, shoes, Montreal, has been sold at 63c. on the dollar.

The stock of A. S. Chaput & Co., tobacconists, Montreal, has been sold at 40c. on the dollar.

The estate of J. J. Campbell, general merchant, Iona Station, has been sold to J. E. Gage.

N. Galarneau, grocer, Montreal, has had his stock sold at 50c. on the dollar. For the grocery stock of Joseph Lafortune, the same place, 61c. was obtained.

PARTNERSHIPS FORMED AND DISSOLVED.

Beattie Bros., grocers, Seaforth, have dissolved.

Wm. Maillaud & Co., fruits, Montreal, have dissolved.

Steacy & Wilson, Grand Union Hotel, Winnipeg, have dissolved. T. G. Wilson continues.

E. Donohue & Co., general merchants, Farnham, Que., have dissolved, and E. Donohue has been registered sole proprietor.

FIRES.

The stable and horses of W. H. Eaton & Co., general merchants, Selkirk, Man., have been burned ; uninsured. Another general merchant in the same place has also had his premises damaged by fire. He, too, was uninsured.

DEATHS.

S. E. Vogan, hotelkeeper, Caledon, is dead.

James Forrest, of the firm of Farquhar, Forrest & Co., bankers, dealers in teas, etc., is dead.

LOOK UPON THIS—AND THIS.

Broke, broke, broke,
By the sad grey sands of the sea
Is the man who failed to advertise,
As he surely ought to be.

Flush, flush, flush,
At the Normandie-by-the-Sea
We find the judicious advertiser
Up to his neck in glee.

Ah ! well for the merchant man,
Wherever he may be,
If he pins his faith to printer's ink—
Of wealth and fame the key.

—Magnet.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

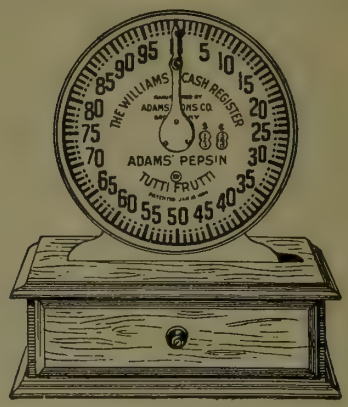
Will not ferment in warm weather.

J. H. WETHEY
ST. CATHARINES ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St , TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used in the manufacture of

OUR GRANULATED

DIPLOMAS

AWARDED AT

Intercolonial Exhibition, London, Eng., 1886
Jamaica International Exhibition, 1891
and....
Toronto Industrial Exhibition, 1892, 1893
St. John, N.B., Exhibition

TO

Reindeer Brand

Condensed Milk Condensed Milk and Coffee

MENTHOL COUGH DROPS

In Glass Jars.

A NEW LINE. GOOD PROFIT TO THE RETAILER

IN cases of Asthma, Catarrh, Colds in the Head, Coughs, Hoarseness, and all Bronchial troubles the use of MENTHOL COUGH DROPS is attended by immediate relief. Prepared from a formula whereby all the healing and curative properties of the Menthol are retained.

Put up in 5-lb. Glass Jars.

MANUFACTURED ONLY BY

Toronto Biscuit and Confectionery Co.

Front St. East, Toronto.

CURRENT MARKET QUOTATIONS

TORONTO, Oct. 18, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in ases	2 00
3-lb. ¼ doz. in cases	5 75
5-lb. ⅓ " "	9 00
5-lb. ¼ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

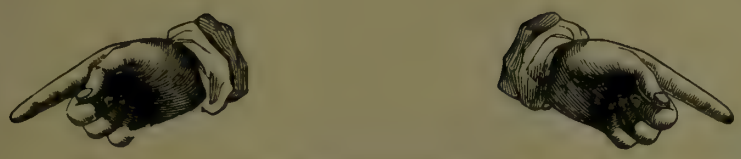
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box.		1 15
Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz., or ¼ gro., 4 oz.		
		Per gross
Silver Star Stove Paste		9 00
Matchless silver polish		24 00

MATCHLESS STOVE PASTE POLISH

No 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London 6s 0d

"Soho Square" in 8 lb. boxes, of

	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" ½ "	1 25

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz

Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 50
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 70
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener	12	12½
Sardines, key opener, ½s		10
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ½s.	10½	11
" " " " ½s.	18½	19
" Other brands, 9¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer. ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans		2 60	
" " 2 "	2 60	2 65	
Lunch Tongue, 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn, 2 "	2 75	2 80	
Camb. Sausage, 1 "	....	2 50	
" " 2 "	....	4 00	
Soups, assorted, 1 "	....	1 50	
" " 2 "	....	2 25	
Soups & Boulli., 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 7
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 80
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

Keen's Mustard

Has a reputation of over
One Hundred and Fifty Years.

IT IS—

The Mustard Par Excellence

USED THROUGHOUT THE WORLD.

CHAS. SOUTHWELL & CO.'S

High-class JAMS, JELLIES, and MARMALADES

We are making a specialty of

ORANGE MARMALADE

In 1-lb. Glass Jars, Handsomely put up,
Price, $1.50 per doz., net. Orders can be booked now.

Also in Stock—Red Currant Jelly, Whole Fruit—Strawberry Jam,
Black Currant Jelly, Raspberry Jam,
Perfection Marmalade, Green Gage Jam,
Scotch H.M. Marmalade, Plum Jam,
Lemon Jelly Marmalade. Damson Jam.

The handsomest and best packed goods ever imported to this market.

Orders can be placed now through

FRANK MAGOR & CO., 16 St. John Street
AGENTS FOR CANADA. MONTREAL

MOST IMPORTANT

YOUR TRADE CAN BE IMPROVED BY HANDLING

Nelson's Gelatine and **Nelson's Tablet Jellies** ‖ **CADBURY'S COCOA ESSENCE** **CADBURY'S MEXICAN CHOCOLATE . . .**

They are the Finest in the Land.

Wholesale of FRANK MAGOR & CO., 16 St. John St., MONTREAL.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

Cottage Biscuits
Reception Biscuits
Peach Cake

—AND—

B. F. P. . .
and
MENTHOL COUGH DROPS

And are the originators of the **JELLY WAFERS**, which **others are trying to imitate.**

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
E. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c–43
Mott's Sweet Choc. Liquors	19c–30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 4/6 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 12 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box / 40 " "	$0 36	$0 40
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " " / Green " "	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.

COFFEE.

GREEN	c. per lb	
Mocha	28	33
Old Government Java	25	35
Rio	20	22
Platation Ceylon	29	31
Porto Rico	24	28
Guatemala	24	26
Jamaica	22	20
Maracaibo	24	24
Caffaroma, 1 & 2 lb. tins asstd	..	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	..	34
Our Own "	..	32
Jersey "	..	30
Laguayra "	..	20
Mocha and Java	...	35
Old Government Java	30	32 36
Arabian Mocha	...	35
Maracaibo	...	30
Santos	27	28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 26	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	..

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
" 4 oz "	6 00
" 8 oz "	9 00
" 16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb	
Currants, Provincials, bbls	3½	4
" " ½ bbls	3⅝	4⅛
" Filiatras, bbls	4	4½
" " ½ bbls	4½	4⅝
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5⅝
" " cases	5	6½
" Vostizzas, cases	6½	7½
" " ½ cases	6⅞	7⅞
" 5-crown Excelsior (cases)	8	8½
" " ½ case	8½	8⅝
Dates, Persian, b xes	5	5½
Figs, Elemes, 10 lb. boxes	00	00
7 Crown	00	00
Natural Figs, 28 lb bxs	00	00
Prunes, Bosnia, casks	4	4½
" " cases	5½	7
" " bags	..	...
" Anchor C, "	0	..
" " E, "	0	..
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	4½	...
Fine off-stalk	5	5½
Selected	5½	6
Layers	6	6½
Raisins, Sultanas	5¾	8
" Cal Loose Muscatele 50 lb. boxes	7	7½

" Malaga:	per box	
London layers	2	25
Imperial cabinets	2 25	2 55
Royal clusters	....	....
Fancy Vega boxes	....	.....
Black baskets	.....	.....
Blue "	....	.....
Dehesas boxes	.....	3 75
Lemons, 300's, fancy Rodhi	5 00	5 50
" 360's	5 00	5 25
" 360's, Palmero	....	3 50
Oranges, Sorrento, 200's, per box	....	5 00

DOMESTIC

Apples, Dried, per lb	5½	6
do Evaporated	8	10

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	3.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 ")	3 50	

ROPE: Manilla	0 09½	0 10
Sisal	0 08	0 10
New Zealand	0 08½	0 09

AXES: Per box, $6 to $12.

SHOT: Canadian, dis. 12½ per cent.

HINGES: Heavy T and strap 33-5 04⅓
" Screw, hook & strap, (2⅜ 03⅜

WHITE LEAD: Pure Ass'n guarante ground in oil.

25 lb. Irons, per lb	...	4½
No. 1 "	...	4½
No. 2 "	..	4
No. 3 "	..	4½

TURPENTINE Selected packages, per gal 0 40 0 41

LINSEED OIL per gal, raw 0 53
Boiled, per gal 0 56

GLUE Common, per lb 0 07½ 0 08

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO

Jams assorted, extra fine, 1's	2 25
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice. 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	..	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases	...	...
" Marbots	11	12
" Bordeau	8	10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5½
Goathead (finest imported)	6½

SPICES.

GROUND

	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs. For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4 30	4 40
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4⅞	5½
Extra bright refined	4	4½
Bright Yellow	3⅝	3⅞
Medium "	...	3⅝
Dark yellow	3⅜	3½
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

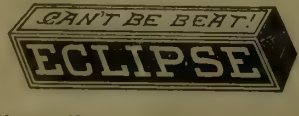
SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



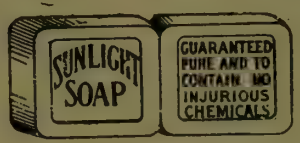
Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	6 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do., 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		45
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos, Smoking—		
Silver Ash, 1-8ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.	
B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.	
Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 " "		1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 " "		1 60
" 3 " painted		1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe		$1 90
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

Matches,	per case. 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for
J. B. McLEAN Publishing Co., Toronto.

ANOTHER TOWN SALTED

This week with Windsor Salt. The quality of the Salt and the prices did it.

When you order Salt, see that your wholesale house fills the order

WITH WINDSOR SALT.

TORONTO SALT WORKS,

128 Adelaide St. East,
....TORONTO
City Agents for Windsor Salt Works.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

La Compagnie D'Approvisionnements Alimentaires

de MONTREAL (Limitee).

THE PROVISION SUPPLY CO.

OF MONTREAL (Limited).

Wholesale Agents and Importers of

Wine, Liquors, Spirituous, and French Produce

Sole Agents in Canada for:

E. Cusenier, Fils Aine & Cie.
Morizet & Cie.
Bmy Vidal-Engaurran.
Chs. de Rancourt.
Francois Laneyrie.
E. Chevrier.
Fratelli Cora.
Joseph Llobet.
M. Margerie.
E. Rousset.
J. Ulrich Joost & Cie.
Etabt. Agricole de Grans.
Duprat, Clement & Maurel.
J. Fau.

Sole Agents in Canada for:

Denis, Henry Mounie & Cie.
Archambeaud Freres.
Engrand Freres.
L. Daniaud Fils & Cie.
J. Brown & Cie.
Spekker & d'Aquin.
Sevil Hermanos.
Raphael Garcia del Salto.
Huelin Sans & Gonz del Nido.
Francois Lecourt.
Mosser Freres.
J. Simon.
Compagnie Coloniale.
Cie. des Cafes Reunis.
Societe Anonyme des papiers a cigarettes Abadie, Etc., Etc.

TOBACCOS

of the French Government factories.

French Cigarettes, Etc., Etc.

Cigars

Charles Duc
Jockey Club
Morizet

Offices, Custom and Excise Bonding Warehouse: 87, 89 St. James Str., and 64, 66 Fortifications Lane - MONTREAL

N.B.—The official returns show that, taking into account the consignment direct to them, or to their customers on their orders, The Provision Supply Co., of Montreal, are the largest wholesale importers in Canada, of French products.

Ask for their prices before placing your import orders elsewhere.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, OCTOBER 26, 1894. No. 43

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.

Stand Aisy!

And read this ad. While doing so no time is lost.

You have whirled around on the outside of this world a distance of fifteen miles. You have also jogged along with the earth on its grand journey round the sun one thousand miles. The light by which you read the closing part was eleven million miles away when you commenced.

Whilst you read eighty new born infants arrive on deck to make things hustle, and thousands of people all over Canada are chewing Somerville's Mexican Fruit Chewing Gum, the only pure medicinal gum manufactured. Guaranteed an aid to digestion. Whitens the teeth and sweetens the breath.

Manufactured only by

G. R. SOMERVILLE

LONDON, CAN.

"Standard Goods are the best to Handle"

FRY'S

Cocoas and Chocolates

ARE ABSOLUTELY PURE

..66 PRIZE MEDALS..

It pays to sell them. Annual sales over 34,000,000

FOR PURITY

Bi-Carbonate of Soda

TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test 98 50/100 % pure.

Made only by The UNITED ALKALI CO. Ltd., Liverpool

Macurquhart's Worcestershire Sauce

It increases the appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

I am glad I went to the Western Fair and tasted Grand Mogul Tea. I will use it all the time now.

Grand Mogul Tea

See what Merchants say in another column.

Is demanded by all consumers who are very particular about the flavor of "the cup that cheers but not inebriates." Do you carry it in stock? Best Tea! Best Packing! The only Tea exhibit which took Silver Medal, Western Fair.

LION DIGESTIVE COFFEE, 1-lb. tins. The Principal of a Cooking School says it is better than any coffee she ever used, in flavor and strength. These two lines are indispensable to any well-conducted business.

T. B. Escott & Co. Sole Agents **London**

AGENTS:

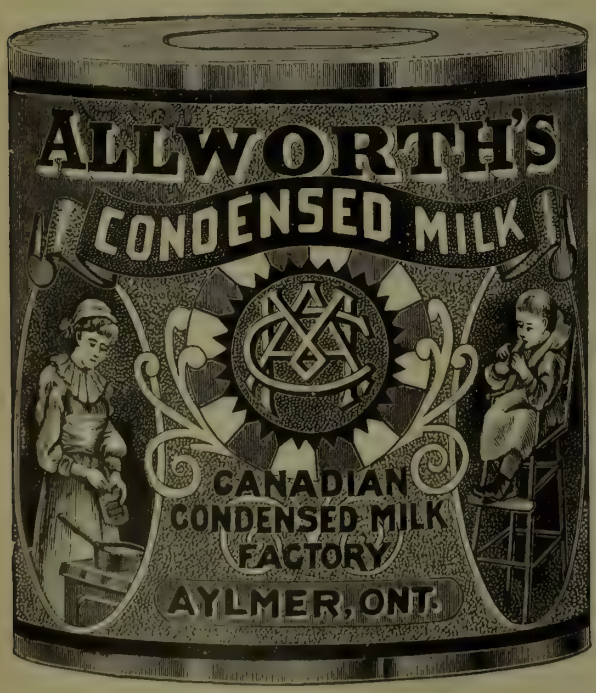
H. P. Eckardt & Co.

TORONTO

AGENTS:

Jas. Turner & Co.

HAMILTON



Honest Doubting

Is a very good thing up to a certain point, but it is possible to carry it to such an extent that your business will suffer considerably in consequence.

Any who still entertain doubts as to the quality of our **Condensed Milk** should make a trial at once and have the matter settled as soon as possible. It may be you are seriously interfering with your business in delaying.

AGENTS:

HALIFAX, N.S.—H. F. Burton.
ST. JOHN, N.B.—E. T. Sturdee.
WINNIPEG.—Buchanan & Gordon.
VANCOUVER.—G. J. Wonder & Co.

G. C. Allworth & Co.

AYLMER, ONT.

Lemon
Orange
Citron

BATGER'S

PEELS.

This brand obtained the highest award at the Chicago Exhibition.

All the leading Wholesale Grocers have it.

ROSE & LAFLAMME

Agents . . . MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate" a new pound package Retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

BATTY & Co.
CROWN PICKLES
MIXED PICKLES
We guarantee our PICKLES made of SOUND VEGETABLES and PURE MALT VINEGAR
ONLY GENUINE WHEN BEARING BATTY Y & Co's TRADE MARK OR CAPSULE
Batty & Co
LONDON E.C.

Batty's Nabob Sauce

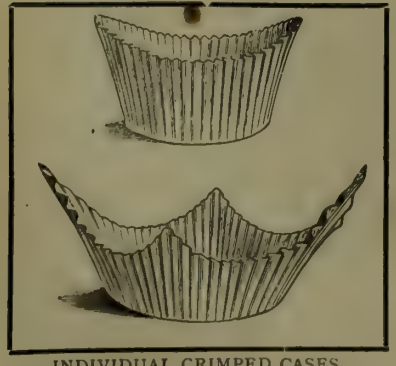
Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Standard Goods THE Best to Handle

Pure Epsoms

To obtain these specify

BRAMWELL'S

They are the purest that can be made.

No Dirt. No Moisture.

Pure Sulphur

BEARS THIS

TRADE MARK

It contains no foreign matter and is packed in bags or barrels.

Pure Castile

SOAP

Red Lion Brand

QUALITY NEVER VARIES.

LAZENBY'S "The Best are the Cheapest" **LAZENBY'S**

These are absolutely pure. One trial will convince you of their superiority.

THISTLE
BRAND

Canned Haddies

THE FINEST QUALITY ONLY

SOLIDIFIED SOUP SQUARE
PREPARED BY
E. LAZENBY & SON
HOUSEHOLD
This "SQUARE" contains the soluble parts of 1½ lb of Beef, free from fat and bone with sufficient vegetables and flavoring ingredients to make 1½ pint of strong nutritious soup
DIRECTIONS FOR USE INSIDE

These are one of the choicest preparations and most profitable and satisfactory.

THE BEST HOUSES SELL THESE GOODS

ARTHUR P. TIPPET & CO.

Canadian Agents

MONTREAL
30 St. Francis Xavier Street
ST. JOHN, N.B.
Prince William Street
TORONTO
43½ Wellington Street East

Moyune—Young Hyson

The Choicest Grades

of Young Hyson are as scarce as 3-eyed Peacock Feathers. The fact that Li Hung Chang is afraid of losing his winter flannels makes no difference in the price at which we are selling

Our Really Magnificent Range

...OF...

High Grade Sifted Young Hysons

The lines under discussion are worthy the attention of keen buyers and judges of value.

Extra Choice New Season's Young Hyson.
Extra Choicest New Season's Young Hyson.
Most Superbly Choice New Season's Sifted Young Hyson.
Extra Superfine Choice and Fancy Sifted Moyune Y. Hyson.

W. H. Gillard & Co., Hamilton

Is the place to buy these.

Your Holiday Trade

"GOOD GOODS"

CANDY AND BISCUITS

Wm. Paterson & Son

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, OCTOBER 26, 1894 ($2.00 per Year) No. 43

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

THE J. B. McLEAN PUBLISHING COMPANY,
FINE MAGAZINE PRINTERS
AND
TRADE JOURNAL PUBLISHERS.

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EUROPEAN BRANCH:
Canadian Government Offices,
17 Victoria St., London, S.W.
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A QUESTION FOR WHOLESALERS.

GENTLEMEN,—Believing it to be a fact acknowledged by all first-class dealers, whether by wholesale or retail, and also by Trade Journals in general, that consumers' stores, whether carried on under the name of a "Grange Store," "Patron's Store," "Consumer's Store," or "Farmers' Store," are detrimental to the best interests of not only the manufacturer and producer, but also to those of the wholesale and retail dealers, who must have a legitimate profit in order to succeed; and being satisfied that certain wholesale firms are in the habit of selling goods to such institutions, to the detriment of legitimate retail dealers, we, the undersigned merchants and business men of the town of Manitou, respectfully ask if it is your intention to supply such parties with goods, either directly or indirectly, in the future? This is not a question of mere local importance, but one affecting the whole Province of Manitoba, and if the practice is continued it will be necessary that the names of firms doing that kind of business shall be reported to the Secretary of the Provincial Organization of Retail Dealers, in course of construction, in order to protect their interests by patronizing only such houses as will answer the above question in the negative.

THE above is a copy of a circular that has just been issued by the business men of Manitou. It is addressed to the "wholesale merchants doing business in Manitoba," and is signed by C. R. Gordon, James Huston, Ruttan & Co., E. DePencier (for H. B. Co.), and John Wootton.

The merchants of Manitou evidently mean business in this matter. There is no verbosity or ambiguity about what they have to say. There is no beating about the bush. They tell in a few words what they want and what they intend doing if their demand is not complied with. And from what one can gather, not only the merchants of Manitou, but the merchants of Manitoba are organized sufficiently to carry out what they threaten to do.

While THE CANADIAN GROCER has yet to be convinced that leading and old-established wholesale houses sell to the kind of stores described in the circular, yet it is obvious that there are those who style themselves wholesalers or jobbers who do. And, in spite of the fact that some of them are well-known, it is equally true that regular and legitimate retailers, with these facts patent to them, deliberately place their orders for the whole or part of their supplies with these very houses.

Herein it is that is to be ascribed the reason why the retailers have not ere this been enabled to bring to time the offending wholesalers.

A house that is divided against itself cannot stand: neither can retailers obtain much amelioration of the evils that menace them unless they stand shoulder to shoulder.

Wholesalers can, if they choose, sell to Patron stores or the other Evil One. It would be arbitrary to say them nay. But the legitimate merchant is neither just to himself nor to his fellow business men when he deals with the wholesale house that makes it a practice of supplying with goods the vampires of the Patron store species.

Were these Patron stores born as legitimate competitors in the business world, the merchants of Manitou or any other place would have no right to issue such a circular as that at the head of this article. But they were not. They are illegitimate, and were born in hatred of the legitimate storekeeper and fashioned to accomplish his ruin.

True, most of the ruin has fallen upon the besiegers, but they have wrought enough evil to warrant those doing business within the legitimate circle refusing to patronize those wholesale houses that persist in supplying those who are their avowed enemies.

DRUMMERS ON FREIGHT TRAINS.

EXPEDITION is an all-important matter to commercial travelers; but many an hour are they often compelled to lose every week while waiting for a train to take them another stage on their route.

It would be impossible, of course, for the railways to run trains to suit the convenience of every commercial traveler, but they have it in their power, nevertheless, to give "drummers" better facilities than they now enjoy.

One way in which they could do this is by allowing travelers to take passage on way freight trains.

It would put the railways to no inconvenience; but, even if it did, they should not hesitate to accord this privilege, for many thousands are the dollars that are monthly put in their way by the army of travelers that are continually traversing the country.

Various attempts have been made to secure the desideratum. And now the Jobbers' Union, at a meeting held in Winnipeg, Friday last, have decided to take up the matter. The Canadian Pacific is the particular railway this organization purposes trying its persuasive powers on.

It is a rule of this railway that passengers shall not ride on its trains without first obtaining a special permit. This rule has been the cause of much inconvenience; and the Jobbers' Union, at the meeting referred to, instructed the President and Secretary to communicate with the C.P.R. officials, with a view to a relaxation of the objectionable rule.

The C.P.R. people have had the happy faculty of falling in with the views of the business men of the country in most things, and THE GROCER hopes that they will show their good sense in this instance.

MORE LOSSES ON CHEESE.

THE course of values since the middle of September has been very unfortunate to both producers in the country and exporters of cheese in Montreal.

The latter bought steadily throughout the summer, and finally the climax came during the first weeks of September, when August cheese were bid up fully 1c. above the level for the corresponding period last year, and offers were made to contract September and balance at a proportionate advance on the figures paid for the Augusts.

Nearly all the factorymen in the Belleville district, and quite a few in the Brockville district, disposed of their make at the prices offered them, which was equivalent to 10½ to 10¾c. laid down in Montreal for the August goods, and ¼c. more for the Septembers.

It is understood that fully 150,000 boxes of cheese left first hands on this basis and the factorymen who let go then have reason to thank their stars. There were others, notably the majority in the Brockville district, who held back their Septembers; those west of Toronto who have still got their August and balance; and the makers in the eastern townships in Quebec who were equally stubborn. They were offered even higher prices, but refused, and then the market took its turn, and kept declining ⅛ to ¼c. at a time, but still the factorymen above referred to would not take warning.

The result is that the cheese market at present is in a really serious state with more stock in first hands than was ever known of before at this time of year. This means that there will be forced realization sooner or later.

The first move in this direction was made on Saturday last, when factorymen in different sections commenced to let go at ¼c. less than was possible a month ago.

With all this cheese yet to market the chances are decidedly in favor of still lower prices, so that the losses may be even heavier.

No means of arriving at it accurately is available, but on, say 200,000 boxes, which it is admitted there is west of Toronto, 100,000 east of Toronto, and 50,000 in the Eastern Townships, it will be fully $180,000, which will go a good way to off-setting the extra price realized earlier in the year.

This state of affairs only emphasizes the fact that it is far better in the long run to take the market price when the goods are ready for sale, than to speculate on the future.

THE GROCER has already referred to the position of holders of the cold storage stock in Montreal, and has only to add that the further decline in the market last week makes their situation worse than it was.

Already there have been two failures in London, Eng., and if it goes much lower we may see more.

The only encouraging feature is that prices now are at such a low level for fine fall cheese that they may tempt some fresh people to go in, which would have the effect of relieving the pressure.

It is just possible that some purchasing which has been done around Morrisburg in Ontario and in the French country in Quebec may be on this account.

September cheese at less than 10c. certainly seems cheap enough, but then, everything depends on whether the British buyer considers the matter in the same light.

THE EGG TRADE.

A GREAT bird is the Canadian hen, and none on this continent is like unto her for quality of product.

This has been in evidence for some time, but lately the Department of Agriculture at Ottawa has been giving us a little more light on the subject. This additional light comes in the shape of a blue book, whose title is "Poultry and Eggs."

The figures adduced regarding the numerical strength of hens and chickens are gleaned from the census returns of 1891, and of course lose some of their interest thereby, but they help us to form an approximate idea as to number, and in approximating it is safe to venture that the hen and chicken population is larger in this year of grace than it was over three years ago.

The number of hens and chickens in the country, according to the census returns of 1891, were 12,696,701, but with the incentive to chicken raising that the low price of grain on the one hand, and the fair prices obtaining for eggs on the other, would give, it is safe venturing that the number is now nearer fifteen millions than twelve millions.

Our total exports of eggs in 1893 were 6,805,432 dozen, valued at $868,007. Of live poultry we sent $61,127 worth, and of poultry dressed or undressed, $20,840 worth.

Our largest customer for eggs was the United Kingdom, which took 4,104,632 dozen, valued at $538,044, or 13 11-100c. per dozen. The United States bought 2,664,942 dozen eggs, valued at $324,355.

Until 1891 the United Kingdom was a poor customer for Canadian eggs. True, in 1882 it took $60,000 worth, but for the five years following not an egg does John Bull appear to have taken from us. Then, in 1888, he took $262 worth; the following year he expended $18 on our eggs, and in 1890 he was gracious enough to purchase 3,600 dozen, valued at $820

The birth of the McKinley Bill, with its duty of 5c. per dozen on Canadian eggs, forced Canada, in 1891, to make a special effort to work up a larger business with the Mother Country. And we were so far successful as to induce her to take $84,589 worth in that year. In 1892 the value of the eggs she took from us had jumped up to $592,218, and although in 1893 the quantity she took from us was less in value by $53,271 than the year before, in number of dozen it was greater by 216,977.

There is an obvious lesson in this egg trade with the United Kingdom to all sorts and conditions of men: Fortified with a good article, push and enterprise can often do wonderful things in trade up-building.

But in spite of the outlet that has been found in the United Kingdom for goodly quantities of Canadian eggs, the McKinley law undoubtedly gave our export egg trade a nasty blow—at least as far as its immediate interests are concerned. As will be seen by the figures already quoted our total exports to all countries in 1893 only aggregated 6,805,432 dozen, whereas before the McKinley law went into force our exports to the United States alone had averaged from 14 to 15 million dozen annually for several years.

Now, with the United States tariff 40 per cent. lower, Canada may be expected to gain back at least a part of her diminished trade with that country, for whether there be duty or no duty our cousins to the south take from us 96 to 99 per cent. of all the eggs they import. On the other hand, there is no reason why Canada should not do an increasing trade with Great Britain: There is plenty of room for her to, at any rate, for of all her total imports, only about 3½ per cent. come from Canada.

The cloud which the McKinley law cast over the egg industry in Canada is being

dissipated, and the outlook is now better than it has been for some years.

The worst enemy the Canadian egg trade may be said to have is our own people : By improperly caring for eggs, or holding them too long, they do more harm to the industry than even can a McKinley law.

ACTIVITY IN TEA.

REFERENCE has been made before in these columns to the remarkable activity that has ruled the tea market in Montreal during the late summer and fall ; in fact ever since the news of difficulties in the east was received.

It was at first anticipated that beyond quickening the demand to a certain extent the eastern troubles would not have any material effect ; but the course of business each week since has developed unmistakably that buyers have given future possibilities more serious consideration than it was at first supposed they would.

The result of this has been a most active season for Montreal selling agents, who not only have had an active home demand to deal with, but have experienced considerable enquiry from across the lines as well.

The turnover on home account, it is approximated, has averaged 5,000 packages per week with some firms since the activity set in, principally of low grade Japans. This gives a pretty good idea of the movement. Indeed on the latter goods two or three agents at least have sold away ahead of their supplies, in spite of a determination not to do so, owing to the tendency of values at primary markets. The buyers, however, offered them such considerations as induced them to take the risk.

During the past three weeks, also, quite a round lot of stock has been moved on American account from Montreal, sales in this connection, up to Friday last, of Japans and Pingsueys amounting to fully 4,000 packages. In fact, the turnover to date in Montreal has been the largest for many seasons past ; and as stocks there are in small compass, a good, steady market seems assured for some time to come.

It is worthy of note, also, that the green tea market in New York is 2½ to 3c. higher than it is in Montreal, which is apt to have its due effect on the views of holders.

Recent reports also say that steamers that have recently arrived on the Pacific coast have not been able to carry their full cargoes, and late mail advices state that it is not improbable that other steamers will be in the same position, as all the space has been engaged for October.

If this is correct it would not be surprising if there was a shortage in some grades of stock before fresh arrivals come to hand. Besides, if the Eastern war continues, the greatest effect will be seen in next year's crop, as production will be materially interfered with.

COMMERCIAL GROWTH OF FIJI.

WONDERFUL changes have the Gospel and civilization wrought in the condition of savage life. This is evident the world over, but in no part of the globe has this probably been so marked as in the Fiji Islands.

Within the lifetime of men who are still in the land of the living the people of these islands were in the lowest state of civilization, and were noted for little else but their cannibalism.

To-day they have not only forsaken their cannibalism and savage manner of living, but have become proficient in the industries and arts. In the former particular it is evident from samples of their products which have during the last few weeks been on exhibition at the offices of Murdoch, Barber & Co, Toronto, Canadian agents of the Fiji Government.

Among the exhibits are three kinds of sugar — molasses, syrup and first ; rice, coffee, ginger, cocoanuts, dessicated cocoanut, Indian corn, vanilla, fine arrowroot, tobacco, candle nuts, kidney cotton, gum, etc.

The cultivation of sugar was begun on a large scale in 1881, and the industry has proved a thriving one. The exports of sugar in 1891 were 20,470 tons, valued at £327,526 One of the largest sugar refineries in the world, it will surprise a good many to know, is to be found in Fiji.

Tea cultivation is another young industry which is promising well in the islands. Assam hybrid is the plant which finds most favor, and an average of 600 pounds per acre is obtained. The tea manufactured sells readily at 1s. 9d. per lb, and the local demand exceeds the supply.

Some fine specimens of tobacco are grown on the islands, and as nearly all the natives—both men and women—smoke, the home consumption is large. The seeds of the tobacco which is now generally cultivated were originally brought to the islands by whalers.

Compared with Jamaica, Cochin, and African gingers, Fijian ginger is said by experts to be far the richest in active constituents. The samples shown by Murdoch, Barber & Co. are certainly fine

Bananas, oranges, lemons, pineapples, etc., are grown in abundance, and the cultivation of rice has begun with excellent results.

But one of the best evidences of Fiji's changed condition are her churches, public schools, technical schools, public libraries, and other evidences of modern civilization.

Canada's interest in Fiji is all the greater from the fact that the direct line of steamers that now ply between Victoria, B.C., and Sydney, N.S.W., call regularly at these islands.

Hitherto Canada and the Fiji Islands have had no business relations with each other—at least, the Dominion Trade and Navigation Returns do not show that they have ; but now, with steamships plying regularly between the two countries, the possibilities of establishing commercial amenities are said to be good.

THE PEDLAR NUISANCE.

"AMONG the passengers from Pt. du Chene last evening were seven Russian pedlars"

The above item is from the Charlottetown, P.E.I., Guardian, Oct. 12th. It shows how serious the pedlar nuisance is becoming in the Maritime Provinces, and the immediate necessity of an Act which shall impose such heavy licence fees that it will practically prohibit them.

No doubt many of our readers will not agree with this, considering it an interference with trade. If they lived in a district overrun with these people, they would probably see the matter in a much stronger light than we do. In this instance one daily trip of one of the boats which runs from the mainland of New Brunswick to Prince Edward Island has seven of these. Other boats and other trips no doubt carried over more of them.

Apart from the fact that a great number of the pedlars are objectionable characters, they contribute nothing towards the revenue of the country.

In nearly all instances they sell shoddy goods, and as they seldom ever visit the place again, the buyers have no means of redress. The regular dealer pays his taxes, and, as a rule, they amount to a very considerable portion of the entire taxation of each municipality. If he sold shoddy goods he would be brought up for fraud, or he would lose his customers.

SEPTEMBER TRADE RETURNS.

NOT altogether unsatisfactory are the trade returns for the Dominion of Canada for the month of September.

The total value of goods entered for home consumption was $9.358,440, of which $5,296,073 were dutiable goods, $3,578,986 free goods, and $483,381 bullion. During the same month last year the total imports were $12,193,226, of which $6,665,576 were dutiable, $3 779,870 free goods, and $1,747,780 bullion. Omitting the bullion in both instances, the imports last month were smaller by $1,570,287 than September of 1893.

The principal items relating to the grocery and general trade, together with the same month last year, are as follows :

	Sept., 1894	Sept., 1893
Dutiable Goods—		
Ale, beer, porter	$ 14,320	$ 19,488
Animals	15,290	17,233
Flour	7,481	7,441
Meal, corn, and oats	7,426	15,387
Rice	17,324	6,630
Cot ons, bleached or unbleached, not dyed, etc.	22,399	27,822
Cottons, bleached, dyed, etc.	134,094	116,734
Cottons, clothing	25,273	37,367
Thread (not on spools), yarns, warp, etc	11,135	11,408
Thread on spools	26,887	19,617
All other m'frs of cotton	45,528	112,072
Drugs and medicines	85,659	99,294
Earthenware, stone, and glassware	49,935	72,070
Fish and products of	25,392	36,189
Fruit and nuts, dried	38,709	55,235
Oranges and lemons	24,792	168,746
Furs, manufactures of	54,198	50,175
Leather	43,999	60,255
Boots and shoes	50,538	36,031
Pickles, sauces, capers, all kinds	8,388	7,849
Provisions, laid, meats, fresh and salt	66,992	63,639
Butter and cheese	2,594	3,225
Seeds and roots	6,398	33,205
Soap, all kinds	16,170	13,835
Spices, ground and unground	18,676	16 462
Spirits, all kinds	67,443	84,732
Wines, sparkling	11,377	12,693
" other than sparkling	26,939	28,548
Molasses	55,854	98,698
Tobacco and cigars	23,987	25,668
Vegetables	16,426	23.498
Woolens, carpets, Brussels and tapestry	59,774	97,830
Woolens, clothing	168,926	240,034
Woolens, cloths, worsteds, coatings, etc	258,842	279,956
Woolens, dress goods	293,615	426,339
Woolens, knitted goods	53,547	69,821
Woolens, shawls	14,567	18,809
Woolens, yarns	18,146	21,749
All other mfrs woolens	50,522	71,459
Free Goods—		
Broom corn	8,668	4,608
Coffee	50,555	49,996
Fish and products of	103,000	100,786
Fruits, bananas, olives, pineapples, etc	40,928	43,729
Fur, skins not dressed	20,739	27,855
Grease for soap making	21,536	16,568
Hides and skins	151,536	237,224
Salt	43 497	30,940
Sugar	113,885	372,246
Tea	548,285	454,744
Tobacco leaf	319,022	78,843
Wool	57,873	71,372

THE WESTERN FAIR TEA EXHIBIT.

IN THE CANADIAN GROCER of October 12th we inserted an item, in good faith, received from Joseph Tetley & Co., stating that they had received the gold medal—being first prize for tea exhibit—at the Western Fair, London A few days after the following letter was received from T. B Escott & Co.:

LONDON, Ont., October 15, 1894.

DEAR SIRS,—We notice in your issue of last Friday, page 34, that a certain tea firm who exhibited at the Western Fair, London, last month, claim to have received a gold medal (as they assert) the highest award given to any tea exhibit. This firm has drawn on their imagination somewhat. In the first place, no gold medal was given to any tea exhibit. In second place, the Grand Mogul tea exhibit received the highest award that was given to any tea exhibit (the silver medal).

Yours truly,
T. B. ESCOTT & CO.,
Sole Agents Grand Mogul Tea.

We immediately wrote Tetley & Co., asking for an explanation ; following is their reply :

MONTREAL, October 18, 1894.

GENTLEMEN,—Your favor of October 16 to hand, and in reply we beg to say that you must have been misinformed in the matter of awards given at the Western Fair.

We hold the medal we speak of, and which was noted in the London papers when the awards were made. It also appeared on our exhibit during the exhibition. When you visit Montreal we will be very pleased to show it to you.

Yours truly.
JOSEPH TETLEY & CO.

The person likely to settle the question was the Secretary of the Western Fair. We accordingly wrote him, and here is his reply :

LONDON, Ont., October 21, 1894.

GENTLEMEN,—In answer to your letter of the 16th inst., allow me to state that the awards were given for the "Displays" or exhibits of teas, as follows :

T. B. Escott & Co., of London, received the "silver medal," this is the highest award given in 1894.

Jos. Tetley & Co., of Toronto, received the "bronze medal," this is the second highest award.

You will notice that the awards were not given for the quality of the teas, but for the "excellence of the exhibits."

Yours very truly,
THOS. A. BROWNE,
Secretary Western Fair.

"Honor to whom honor is due." THE GROCER leaves it to its readers to adjudge to whom honor is due in this instance.

INTERCOLONIAL MANAGEMENT.

AS it is now managed, the Intercolonial Railway of Canada is a credit to the Government. The majority of people are against the Dominion controlling any business of this sort, because the vacancies on it are usually given as a reward for party services.

In the case of a railroad, travelers would expect to find it in a poor state of repair, never on time, and with very impolite officials.

During the present season the thousands of tourists who have used it were much struck by the attention which they received from the conductors and train hands everywhere. "They are more like the employees of a road where competition is keen and where every official feels that the success depends upon himself," was a remark an American traveler made to THE GROCER.

The rolling stock and road bed are said to be in a better condition than they have ever been. The cars are always kept clean. They arrive at and depart from stations to the minute ; in fact, the suddenness with which they stop and start is the only complaint THE GROCER hears among travelers. Should the tourist travel continue to grow as it did this year, the Intercolonial should show a good profit.

The management should aim to make it still more popular with the Canadians. Make us feel that we are each part owners and anxious that it shou'd be a still greater success.

There is one American road which was so badly run down that the management could not raise money to retrack it. A Canadian took hold of it. He made himself popular with all the people along the route. They all took a personal interest in it and it prospered to such an extent that a canal which ran along side lost its traffic and closed up. When the road was on a paying basis the Canadian resigned to return to Nova Scotia. The new management had no interest in the people along the route—in fact, would not listen to any suggestion they made—and they soon lost all sympathy in the line. The road is now in trouble and the canal is again open and is prospering.

PURE SPIRITS FROM BEET SUGAR.

An experiment of great commercial value was successfully concluded at the Columbia Distillery, Omaha, on the 13 h inst., the production of pure spirits from beet sugar molasses. The experiment was in every way successful, and from now on a car load a day of the molasses will be used at the distillery and converted into spirits. The success of the distillation is the more important from the fact that it will afford additional profit to the sugar manufacturing and give new impetus to the great industry.

The molasses used in the test was obtained from the Oxnard factory at Grand Island, and the Columbia is now using a car load a day of the product. The secret of the French system is the conversion of alkaline salts by a chemical process, which transforms into a sort of glucose, which is perfectly adapted for distillery uses.

Established 1850

So much like CUT GLASS you can only tell the difference by the PRICE

IS OUR

NO. 20 PATTERN GLASSWARE

Packed in original packages only.

PRICE, $26.27.

Beautiful Design,
Elegant Shapes,
Superior Quality,

And at the price of ordinary goods.

Send for Cuts and Price List.

JAMES. A. SKINNER & CO.

Toronto, Ont. Vancouver, B. C.

REPEATED ORDERS?
WHY, YES!

This accounts for the big increase in our "TEA" trade.

TEAS at All Prices.

Stock very complete; bought before advance.
Call and see us, or write for quotations.

LUCAS, STEELE & BRISTOL, - - Hamilton.

No Stones, Stems or Dirt

3-Crown
5-Crown
7-Crown
} **Cleaned Currants.**

100-pound DRUMS.

A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

CROP 1894

Arguimbau's — Valencia Raisins
Fine Off-Stalk....Selected.

Bevan's . . . — Malaga Raisins
Connoisseur Clusters.
Extra Dessert Clusters.

Dem Sehisa's — Currants . . .
Finest Filiatra....Finest Patras.
Choice Vostizza.

Whittal's . . . — Figs . . . . . .
Choice Eleme, 10's...Choice Eleme, 28's.
7-Crown, 28's.

Lovely Goods at Lowest Market Prices.

IN THE RETAILERS' WORLD.

A NEW grocery store has been opened up at Logan avenue and Queen streets. Blong & Son are the proprietors. The fixtures of the store are unique and handsome, and the appearance of the premises generally is bright and attractive.

Price & Son, of Goderich, are in receipt of a direct importation of Japan tea in caddies.

Charles Watson, of Watson Bros., Guelph, is with a number of friends on a hunting expedition in the north.

James McRae, of McEldery & McRae, Guelph, was in Collingwood last week in connection with church matters.

James Ellis, of Mount Forest, has opened a butcher's shop in connection with his grocery and flour and feed business.

Walsh Bros., grocers, Stratford, are in receipt of large stocks of currants, raisins and other fruits for the holiday trade.

C. McArthur has opened up a general store at Durham, and, in the words of a traveler, "it is fitted up in good shape."

H. C. Maddock, Newmarket, has added a general line of groceries to his business. He has hitherto confined his energies to dry goods.

W. E. Grier, grocer, Owen Sound, has gone north, hunting deer, bear or anything in season or out of season. He will be away three weeks, and during his absence his business is under the supervision of his brother Jack.

Bemrose Bros., Bradford, are moving into the new store which they have recently built. The store is both attractive and commodious.

A new store has been opened in Newstadt. A. V. Lang is the proprietor, and he will carry general lines of groceries, dry goods, and crockery.

"Sugar King" L. H. Yeomans, of Mount Forest, has recently been making extensive purchases of new fruits and sugars, granulated and yellow.

D. C. Strachan, of Goderich, was one of the honored judges at the Dungannon Fair the other day. Mr. Strachan as a butter expert ranks high.

H. E. Snell, who recently opened out in Wingham with a stock of groceries, glassware and crockeryware, is reported by a friend to be doing well.

T. Clarke, general merchant, Mount Forest, is endeavoring to have started in Canada a branch factory of the Royal Starch Co. of Connecticut.

J. S. Ireland, Mount Forest, has added a stock of fancy glassware and crockery to his business. It is especially selected with a view to the Christmas trade.

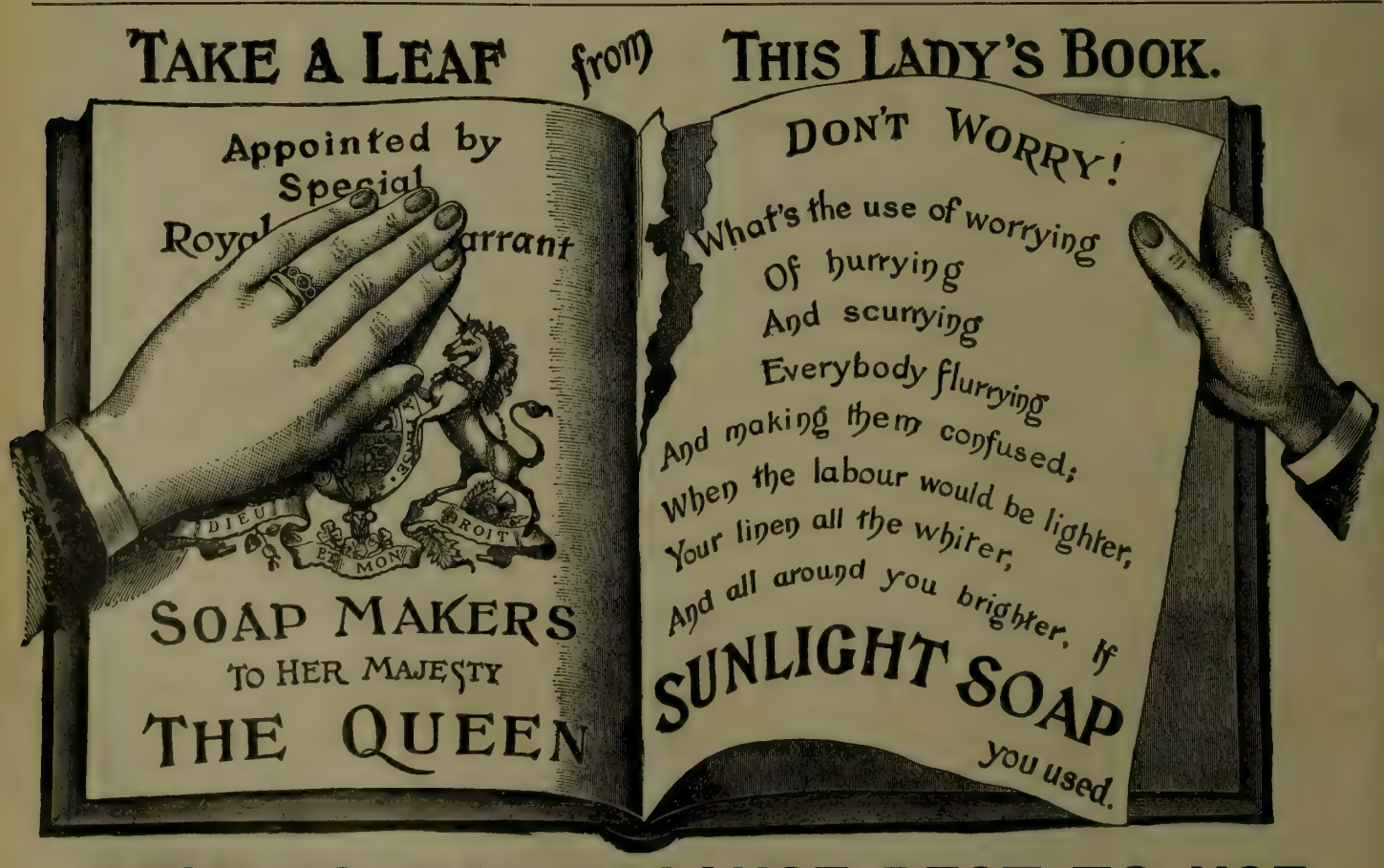
James Morison, formerly a member of the firm of R. Scott & Co., has begun business on his own account. He will carry groceries and dry goods, and his store, which is new and built especially for his own business, is said to be one of the finest in the North.

NEW POST-OFFICES.

The following new post-offices were established in Canada on the 1st October, 1894: Bryon, Magdalen Islands, Gaspe, Q.; Cape Augnet, Island Madame, Richmond, N.S.; Crow Lake, Oso, Addington, Ont.; Deep Cove, Mira, Cape Breton, N.S; Duck Creek (reopened), Queen's, N.B.; Fire Valley, Yale, B.C.; Fort Cudahy, on the Yukon river, N.W.T.; Greeley (reopened), Osgoode, Russell, Ont.; Guigues, Pontiac, Que.; Haddo, Matilda, Dundas, Ont.; La Barriere, Courcelles, Joliette, Que.; Meota, section 10, township 47, R. 17, west of third meridian, Sask.; Mitchellville, Lansdowne, Leeds, S.R., Ont.; Peardonville, New Westminster, B.C.; Pomeroy Ridge (reopened), St. James, Charlotte, N.B.; South Beach, Magdalen Islands, Gaspe, Que.; Stanley Section, Lunenburg, N.S.; Trilby, Lot 33. Queen's, P.E.I.

The following changes of name have been decided upon: Montreal Junction, county of Hochelaga, Que., to Montreal West; Nissouri, county of Oxford, N.R., Ont., to Holiday; Sand Banks, county of Prince Edward, Ont., to West Point; Weldford, county of Kent, N.B, to Harcourt.

Alloa, county of Peel, Ont., is closed.


TAKE A LEAF from THIS LADY'S BOOK.
Appointed by Special Royal Warrant
DIEU ET MON DROIT
SOAP MAKERS TO HER MAJESTY THE QUEEN
DON'T WORRY!
What's the use of worrying
Of hurrying
And scurrying
Everybody flurrying
And making them confused;
When the labour would be lighter,
Your linen all the whiter,
And all around you brighter, if
SUNLIGHT SOAP
you used.

BEST TO BUY, BECAUSE BEST TO USE.

BUCKWHEAT FLOUR

(SELF-RISING) **WE HAVE IT.**

Ready for immediate use.
Needs no Salt, Baking Powder or Eggs.

A perfect self-rising flour superior to all others for making delicious griddle cakes.

In 2½ lb. Packages
2 doz. per Case.

In 5 lb. Packages
1 doz. per Case.

Order at once. Your customers will be delighted with it. We are ready to fill all orders promptly from this year's crop.

The Ireland National Food Co., Ltd.

All Wholesale Grocers sell it.
Insist upon having our goods.
They are the best.

TORONTO, CAN.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

New Sultanas

CHOICE, FINE and GOOD. . .

H. P. ECKARDT & CO.

Wholesale Grocers ..... TORONTO.

G. J. Hamilton & Sons

...Manufacturers of...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

New Figs and Valencia Raisins in all Sized Packages

WHEN YOU BUY TEA, ask for

EAGLE BRAND Japan and Congou

NEW SEASON'S PEELS.
Crosse & Blackwell's, in 7-lb. Tins.

M. MASURET & CO.
London, Ont.

STREET PEDLARS.

THE GROCER of September 28th published a draft of a proposed by-law which has been submitted to the City Council of Montreal, the object of which is to do away with the street pedlar nuisance.

The matter was advanced a stage recently by the Council referring the proposition to the Market Commissioners, which body has control of all licences of this nature issued by the Corporation. That body has not as yet made any recommendation to the Council, but it will likely take action shortly.

The retail grocers, who not only contribute heavily by way of the business tax to the city's revenue, but pay a heavy licence as well to the Legislature, are bringing considerable pressure to bear upon the Commissioners with the object of securing a favorable report to Council.

They are receiving the earnest endorsation of the Butchers' Association in their efforts, as the latter are equally interested. The latter in addition to the payment of their regular business tax are assessed for heavy market fees as well, and their trade is very much cut into by pedlars of vegetables, etc. Both they and the retail grocers possess considerable municipal political influence, and if they bring all the interests they can control upon the Market Commissioners the chances are that the days of the street pedling nuisance in Montreal are numbered

Every housewife and hardworked housemaid who are called to the door unnecessarily four or five times a day will pray that the efforts of the Montreal grocers and butchers may be crowned with success.

THEY HAD A PLEASANT TIME.

THE REVIEW had a pleasant call last week from Mr. J. Cameron, the travelling agent of The McLean Publishing Company of Toronto, a publishing firm who devote their energies to the publication of Trade Papers. The company publish THE HARDWARE MERCHANT, THE CANADIAN GROCER, BOOKS AND NOTIONS, THE DRY GOODS REVIEW and PRINTER AND PUBLISHER, all of which are very excellent publications and most valuable to the people engaged in those respective businesses. Mr. Cameron took quite a number of new subscriptions and renewals in the Portage. We take THE PRINTER AND PUBLISHER, and know it to be a model of the printers' art and a bond of union between the Canadian publishers that is daily growing in popularity among those for whom it is specially published.—Portage la Prairie Review.

AT LAST.

A very important and interesting jury trial was commenced before Judge Archibald Saturday last in the case of the Hochelaga Bank v. F. D. Shallow. This is an action for $50,000 damages on account of an article published in the Moniteur du Commerce of November 18th, 1887. The allegation is that the article complained of insinuated that the plaintiff had acted without discernment and in a spirit of greed, and had accepted bills of the Central Bank of Toronto to the amount of $5,000 knowing that these bills were without value, and that it had in bad faith hastened to pass them on the public in the Province of Quebec by the medium of its agents. Another ground of complaint is that the plea to the action contained additional and still more damaging statements. The jury is asked to declare whether the publication of this article formed part of a system of blackmail adopted by the defendant with regard to plaintiff, to induce the latter to give advertisements, and thus to extort money from the bank.

BESSIE'S FAITH.

Little Bessie's papa
Is an advertising man,
Who talks his business everywhere,
Everywhere he can.

Little Bessie heard him,
Heard him talking ads,
And became a loyal convert
To that theory of her dad's.

And, like her good papa,
Believed that anything desired
Could be had by advertising
When properly inspired.

One day there came a babe,
To fill the house with joy,
A great big bouncing baby,
A ten pound baby boy.

And when Bessie saw her brother,
As she tip-toed on the mat
And saw the babe, she said, "Mamma,
Did you advertise for that?"

—Printers' Ink.

Tommy—"Say, paw, what is these 'movable feasts' the almanac tells about?" Mr. Figg—"Movable feasts? Movable feasts? I guess it has something to do with these traveling lunch wagons."

NOW ARRIVING WEEKLY CONSIGNMENTS OF **. . . NEW CROP**

VALENCIA RAISINS

Their quality is unsurpassed.
Write for our prices.

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co. St. Peter Street, **Montreal**

J. F. EBY HUGH BLAIN

Read This

A man who knows his business writes as follows :

"Flavor is perhaps of as much importance in determining the value of a condensed milk, and in this respect the **"REINDEER"** brand, made at Truro, N.S., takes the first place among those examined."

Frank T. Shutt, M.A., F.I.C., F.C.S., chemist of the Dominion Experimental Farms, is authority for above statement.

What Prof. Shutt says every consumer who has used and compared Condensed Milks knows to be true.

Moral—Handle the best and please your trade.

Eureka Salt

¼ Sacks—56 lbs.
16 14-lb. Sacks.
Full—224 lbs.

Best for Butter
Best for Cheese
Best for Table Use

EBY, BLAIN & CO., Wholesale Grocers, Toronto, Ont.

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts
Increased Capacity
Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and agressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC - -	F. H. Andrews & Son
HAMILTON - -	Alfred Powis
KINGSTON - -	J. A. Hendry
ST. JOHN - -	Schofield Bros.
HALIFAX - -	J. Peters & Co.
WINNIPEG - -	Tees & Persse
VICTORIA - -	James Mitchell
ST. JOHNS, Nfld. -	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Oct. 25, 1894.

GROCERIES.

BUSINESS remains much the same as a week ago. On the whole there is a fair trade doing, and travelers' reports are, if anything, of a brighter character. In point of strength, the tea and canned salmon markets are the most prominent, greater firmness being shown in each. As far as actual business is concerned, foreign dried fruits are the cynosures. All week the different warehouses have been steadily receiving shipments of new Valencia raisins, currants and figs, and fair quantities are going out again to the retail trade. Canned vegetables are occupying much the same position as a week ago, business being quiet and steady at unchanged prices. No relief has yet come to the bare Rio coffee market. There is just a fair business doing in sugar at steady and unchanged prices. There is some demand for medium syrups, and a little business is reported in New Orleans molasses. Shipments of Almeria grapes are beginning to arrive, and prices for them in England are much higher.

CANNED GOODS.

Telegraphic advices from the coast continue to speak of short pack of cohoe salmon, and the allotment of at least some sales agents for this market is 20 per cent. lower than last year, while during the week an advance of 10c. per dozen has been asked and obtained from wholesale houses here. Freights advanced yesterday, and this will add to the cost of late shipments. On the local market the demand continues fairly active at $1.30 to $1.35 for good red salmon in tall tins and $1.55 in flat tins. There is some second quality red salmon to be had at $1.20 to $1.25. Canned mackerel is in fair demand at $1 to $1.10. Lobster is quiet and unchanged at $1.70 to $2 ; $2.25 to $2.75 in flat tins. There is no particular movements in canned fruit to be noted yet. Tomatoes, peas and corn are in quiet but steady demand at unchanged prices. We quote : Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's ; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10 ; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40.

COFFEES.

Advice notes of shipments of green Rio coffees have been received, but the goods will not be here for some time. In the meantime the local market is still bare of this kind of coffee. There is considerable enquiry for Rio coffee, and a good business will undoubtedly be done in it when supplies are to hand. We quote green, in bags : Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N.Y. Journal of Commerce, Oct. 23rd : "Brazil grades get no infusion of life at the distributive end of the market to stir up general business, and affairs are still more or less unsatisfactory to both the jobber and importer, with the exact working basis somewhat uncertain. Invoices on spot are more or less neglected, but a rather stiffer tone on firm offers to-day seemed to excite a little more interest among buyers. The reports of business accomplished, however, do not amount to anything, and the valuation basis remains nominal."

RICE.

There is nothing new to report. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c. ; imported Japan, 5¾ to 6¼c. ; tapioca, 4¼ to 4½c.

SPICES.

Business continues fairly good at unchanged prices. We quote : Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

No new features have developed yet, either in regard to business or to prices. We quote as follows : Brazil nuts, 11 to 11½c. lb. ; Sicily shelled almonds, 25 to 26c. a lb. ; Terragona almonds, 12½ to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green ; cocoanuts, $4.50 to $5 per sack ; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c. ; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots ; pecans, 10½ to 11c.

SUGAR.

Not much life is exhibited. A few car-load lots are moving, but business is largely confined to small lots. Ruling quotation for granulated is still $4 30 to $4 40, and yellows range from 3⅜ to 4c. per lb. The market is from ¼ to ⅜c. below that of New York, and the Canadian refiners, while doing but

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)

MANUFACTURE A FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

We have absolutely demonstrated by our past and previously unheard-of success that we have solved the all-important problem, and that

"SALADA" Exactly Suits the Public Taste.

P. C. LARKIN & CO.

WHOLESALE AGENTS,

25 Front St. East. TORONTO

MARKETS—Continued

little business at the moment, still refuse to make concessions.

N. Y. Journal of Commerce, Oct. 23 : The demonstrations already made go to confirm the impression that both outside refiners and the Trust are in want of raw sugars against any increased call that may be made upon them in matter of meltings. It looks, however, that at the break already made holders conclude that in view of the beet and domestic crops becoming available it is just about as well to consider bids, and in a general way the tone is still a trifle slack.

Willett & Gray's Statistical: "Raws nominally unchanged. Refined unchanged. Total stock in all the principal countries, 459,151 tons, against 340,650 tons at same dates last year. Afloats from all countries to the United States estimated, 55,000 tons, against 85,000 tons last year. The refineries remained closed, or working at the lowest point, the meltings for the week being again but 10,000 tons, which is more than sufficient for the demand, except for a few special grades which are somewhat delayed. The conditions at the West remain the same as last week. The wholesale grocers find it impossible to reduce their stocks very rapidly even by the cutting of prices, for the reason that the retail dealers of the country have not yet disposed of their large holdings to consumers."

SYRUPS.

There are some bright syrups selling, and a fair business is being done in dark United States syrups at 28 to 30c. The Canadian refineries have no dark syrups to offer. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There are a good many molasses of New Orleans kinds selling at about 28c., but there is nothing special to note in regard to other sorts. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Demand continues good, although not so active as it was. A cable quotes an advance of 1d. in London on all grades of Ceylon teas. Japan teas apparently continue to gather strength. Medium kinds that were selling here recently at 16 to 17c. are now worth 18 to 19c., and it is difficult to get quality for the money. Japan teas promise to be a scarce article next spring, as the only teas coming forward in this kind now are what have been bought and held there. Young Hysons of medium and high grades have advanced from 3 to 8c. per lb. from the lowest price. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

New season's fruits continue to arrive and some houses have now in their warehouses what they term their heavy shipments. The demand for Valencia raisins is fairly good, although there are not as many moving as the trade anticipated there would be when the new fruit came to hand. There is still a scarcity of selected fruit, the bulk of it for this market being on the Avlona, the next direct steamer. Offstalk, 4½ to 5c.; fine offstalk, 4¾ to 5½c.; selected, 5½ to 6c.; layers, 6 to 7c.

As with raisins so with currants the bulk of the shipments are coming on the Avlona. The new currants that are on the market are in fair demand at from 4c. up. We quote new fruits: Filiatras, half barrels, 4½c., barrels, 4c.; fine Filiatras, half brls., 4¾c., barrels 4¼c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 7c. Old fruit appears to be pretty well cleaned up.

New season's Sultana raisins are in moderate demand at from 5½c. up.

All the houses are this week well supplied with new season's figs, except in 6 and 7 crown, which are yet to arrive. There is a fair demand. We quote: 14 oz., 10½ to 11c.; 10 lb., 11 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 20c.

Turkish prunes are quiet and unchanged. "A," 8c; "B," 7c.; "U," 5¼ to 5½c; bags, 3¾c.; casks, 4½ to 5c. French prunes are quoted at 6½ to 9½c., according to quality.

BUTTER AND CHEESE.

The condition of the butter market continues unsatisfactory, with buyers and sellers apart. In fact there do not appear to be any transactions at all at the prices asked. the demand is still largely for local consumption, although a little low grade and medium butter seems to have gone out on eastern account. Inferior butter is accumulating on the local market, and the only kind wanted is choice, but even for this buyers' views are lower. Most of the butter coming forward is on consignment—buyers not feeling disposed to devote time to the inspection of stocks offered. A cable received by D. Gunn, Flavelle & Co. on Thursday last quoted Canadian dairy butter in London at 60s. per 112 lbs., which is between 12 and 13c. Buyers claim that until sellers' views get down to an export basis, business must remain in its present unsatisfactory condition. We hear of ten to twelve car-loads in all of Manitoba butter being offered at 10c. f.o.b., but no sales are reported. The freight from Winnipeg to Toronto is about 1½ to 2c. per lb. There is quite an accumulation of summer-made creamery butter in different parts of the province. Besides this there are the large quantities in cold storage in Montreal, some of which has been re-shipshipped to this market. There is a fair demand locally for creamery butter. The fact that the cheese factories will be closing down in a short time does not help the situation in butter. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 13 to 14c.; crocks, 20c.; low grade, 10 to 12c.; pound rolls, 18 to 19c.; large rolls, 16½ to 17c. Creamery—Tubs, 20 to 22c.; pound prints, 22 to 23c.

Cheese keeps dull, with prices much as befors ; 10 to 10½c. is being asked by the factories, and jobbers are quoting 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

The provision market continues active, but prices are declining, although not so much so as they would were it not for the fact that there is not a sufficient quantity of newly cured product to meet the demand. Dressed hogs are in liberal supply, with prices lower at $5.25 to $5.75.

BACON—Long clear, 8¼c. for carload lots and 8½ to 8¾c. for small lots; breakfast bacon, 11 to 12c. ; rolls, 8¾ to 9c.

HAMS—Large, 22 lbs. and over, 9 to 10½c.; medium, 15 to 20 lbs., 12c. ; small hams, 12½c.; pickled, 10½ to 11c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9½c. ; pails, 9¾c.

BARREL PORK—Canadian heavy mess $18; Canadian short-cut, $18 to $19; shoulder mess, $14 to $14.50; clear mess, $14.50 to $15.

GREEN FRUIT.

The usual seasonable demand is beginning to set in for oranges. Floridas are practically the only kind of oranges on the market just now, and they have been poor in quality until this week. There is an abundance of lemons on the market, and they are of all sorts and conditions. Demand is fair for them. Bananas are in fair demand. Grapes are in brisk demand and higher. The first shipments of Almeria grapes are arriving this week. These grapes are arriving this week. These grapes have advanced several shillings in the primary markets lately. In cranberries business is fairly good for the season. A feature of this season's trade is the impetus that has been given to trade in the Nova Scotian cranberry by the tariff, which on account of being higher is keeping the Cape Cod and Jersey berries out of the market. Tomatoes are still coming in and there is a good demand for them. We quote: Lemons—Verdilli, $2.50 to $4 ; Maoris, $6 ; Malagas, $3.75; Floridas, $4 to $4.50. Oranges, Floridas, $3 to $3.75 per box. Bananas, $1 to $1.50. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, $1.75 to $2.25 per brl. for well-packed stock. Grapes, Concords, 10-lb. baskets, 25c.; Catawbas, 4c. per lb.; Niagaras and Rogers, 10-lb. baskets, 30c. Sweet potatoes, Jerseys, $3.50 per brl. Crab apples, 25 to 40c. per basket. Quinces, 35 to 50c. per basket. Pears, 25 to 50c. per basket, and $3 to $5 per brl. Cranberries, Nova Scotian, $10 to $11 per brl.; northern, 35 to 50c. per basket.

COUNTRY PRODUCE.

BEANS—Business is much as before—quiet—with prices unchanged at $1.35 to $1.40 for hand-picked.

DRIED APPLES—There have been some transactions at 5c. f.o.b., and jobbers are getting 5½ to 6c.

EVAPORATED APPLES — Are offering freely, everybody seemingly wanting to sell. There have been some transactions in round lots at 7 to 7½c. f.o.b. outside, but business is on the whole quiet. Jobbers quote 7½ to 8c.

HONEY—Business is still on the quiet side. We quote comb at 12 to 13c. and extracted at 8 to 9c.

HOPS—Market is dull. Yearlings are selling at 8 to 10c. and new at 12 to 14c. Pressed hops are quoted at 16 to 18c.

EGGS—Market is a little firmer. Strictly fresh are scarce and in demand at 16c.; case eggs sell at 14½ to 15c.

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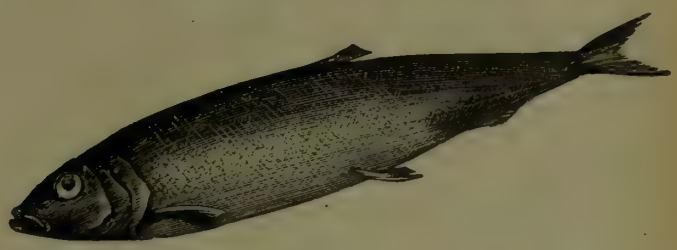

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STEWART MUNN & CO.
Board of Trade Building, MONTREAL.

TEAS

FAN BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS—Continued

ONIONS—Are quiet. Spanish onions are lower at 85 to 95c. per crate, according to size and quality; Danvers are quoted at ¾ to 1c. per lb.

POTATOES—Market much as before. Carlots on track are quoted at 45 to 48c., and small lots out of store at 55 to 60c.

FISH AND OYSTERS.

Ciscoes are getting plentiful, although the price remains as before. The demand on the other hand is not so good as it was, on account of the mild weather. White fish are scarce, there being practically none on the market. There is a fair demand for salmon trout, and supply is not as liberal as it was. Fresh herring are beginning to come in again, and a fair demand is reported for them. An improved demand is reported for Labrador herring. Trade is good at unchanged prices. Demand for finnan haddies is good but supply is light. We quote: Salmon trout, 6½c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; white fish, 7 to 7½c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.49. Oysters, $1.25 to $1.30 per gallon; select, $1.60.

SEEDS.

Deliveries are limited on account of farmers being busy, and prices are unchanged. We quote, f. o. b. points of shipment: Alsike, $3.30 to $5.20; timothy, $1.50 to $2.25; red clover, nominally $5 per bushel.

SALT.

Business continues to improve, there having been a marked increase in the volume of business during the week. We quote: Barrels, 95c.; coarse sacks, 58c.; fine sacks, 62c.; dairy, $1.50; rock, $10.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Demand is active and market is bare of stock with prices steady. Dealers are paying 3½c. for green and selling cured at 4½c.

SKINS—Fresh lambskins and shearlings are still quoted at 50c., and all offering are taken freely at this price. Calfskins are quiet at 6c.

WOOL—There is no enquiry from the States, and business generally is quiet.

TALLOW—Is in good demand at the moment. Dealers are paying 5½ to 5¾c., and selling at 6¼c.

PETROLEUM.

Trade is good with prices firm but unchanged. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Petrolia crude: $1.11¼ per barrel. Oil Springs crude: $1.13 per barrel. Refined, 6¾c. in bulk; 9½c. in barrels, in carload lots f.o.b. here. The producers of crude are now getting something nearer the legitimate value for their product. Crude jumped to $1.10 on Wednesday, and 1,000 barrels were sold at that figure, the buyer offering the same price for 5,000 more. Yesterday 700 barrels of Petrolia crude changed hands at $1.11¼ with Oil Springs about 2c. better. The market is firmer than ever, and we shall be very greatly surprised if it does not touch $1.15 before our next issue."

MARKET NOTES.

Alberti sardines are higher.

Cox gelatine is 5 to 10c. per doz. higher.

S. K. Moyer is regularly in receipt of shipments of finnan haddies.

New evaporated apples are being offered by Smith & Keighley at 8c.

Eby, Blain & Co. have fine Eleme figs in 10, 14 and 24 lb. boxes and 14 oz. boxes.

Warren Bros. & Boomer have advices of a shipment of green Rio coffee for them.

Eby, Blain & Co. report large sales of their fine Lapanto, Morea and Vonista currants.

Clemes Bros. have arriving this week their first shipment of new season's Almeria grapes.

Dawson & Co. have arriving in a few days a carload of "Parson & Brown" variety Florida oranges.

Rutherford & Harrison have shipped several lots of low grade butter to the east within the last few days.

Graham, McLean & Co. report that their sales of large roll butter have increased rapidly during the week.

Advices to J. L. Watt & Scott quote Almeria grapes several shillings higher than the prices obtaining for first quotations.

T. Kinnear & Co. have arriving a varied assortment of Eleme figs, and they have in stock a lot of French prunes in cases.

The Ireland National Foods Co., Ltd, reports an increasing demand for its self-raising buckwheat flour in 2½-lb. packages.

Toronto Salt Works reports these sales during the week: Dairy salt, 1 car; barrel salt, 3 cars; fine sacks, 2 cars; coarse sacks, 2 cars.

M. Masuret & Co. are offering Crosse & Blackwell's pickles in 7-lb. tins.

H. P. Eckardt & Co. have arriving this week fancy and choice apricots and peaches.

James Turner & Co. report that their sales, from Halifax to Vancouver, of Ram Lal's tea are increasing.

Wright & Copp expect a carload of "Snider's" tomato catsup and tomato soup to arrive next week.

W. H. Gillard & Co. report the arrival in store of Tapnet Comadra figs and 10-lb. boxes Eleme layers.

The quantity of "Salada" sold last week in Toronto was fully equal to one fifth of the entire tea trade of the city.

H. P. Eckardt & Co. have in store Munn's pure codfish in 1-lb. packages; also Fletched codfish in 100-lb. cases: new goods.

R. F. Green, of Bradford, says of "Salada" Ceylon tea: "I've never had such satisfaction with tea before. My trade is increasing daily."

Smith & Keighley have to hand a shipment of new peels; also carload of New Orleans molasses, which they claim to be offering cheap.

Sloan & Crowther have just received 250 boxesof fine layers selected Valencia raisins; also Leghorn peels, consisting of orange, lemon, and citron.

'Tis nice to have a good clean stock of new fruits from best packers. James Turner & Co. claim that they can satisfy the closest and best buyers.

M. Masuret & Co., of London, are in receipt of shipments of new season's figs and Valencia raisins in all sizes and packages; also new season's peels.

Fig culture is being attempted in California, but the fruit so far has proved inferior to the imported article.

The holiday season approaches; confectionery will be wanted; Wm. Paterson & Son are ready for the rush.

Advices received in New York from Bordeaux stated that prices for French prunes, October shipment, have advanced 1 franc during the past few days.

Lucas, Steele & Co. write: Yes, we do hold a good many teas bought before advance and are offering same at old figures

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Wholesale Fruit and Produce Commission Merchants.

Price list corrected weekly.

Bananas, $1.25 to $1.50; Florida Oranges, $3.50; Florida Lemons, $4.25; Figs in taps, 4½ to 5c.; Potatoes—Jersey Sweets, $3 per barrel; Chestnuts, $3 to $3.25 per bush.; Almonds, 14c; Brazil, 12c.; Haxel, 9 to 10c; Peanuts, 7 to 7½c.; Standard Oysters, $1.25; Haddies, 7 to 7½c.; Digby Herrings, 75c. per package.

Butter, Eggs, Poultry, Lard, Cheese, Apples, Potatoes, Onions, bought and sold. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

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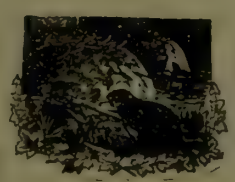
FISH HADDIE OYSTERS



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WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs, New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

"during this week"—we believe in quick returns. Are always pleased to send samples on application.

If interested in candy, write Wm. Paterson & Son about the new line of apricot jelly bon-bons they are getting out for Christmas trade.

James A. Skinner & Co., Toronto, are showing the "Ruby Pattern" stippled gold dinner sets, 97 pieces, that attract the attracts the attention of every crockery dealer.

W. H. Gillard & Co., of Hamilton, are in receipt of their first consignment of selected Valencia almonds from Beven & Co. The quality of Beven & Co.'s output this season is fine.

Todhunter, Mitchell & Co. are offering a new brand, "Beaver," chocolate in pound packages, got up in good style, to retail at 30 cents per lb. They report large sales in the west.

Joseph H. Jones, of Longford Mills, in remitting his subscription writes: "I am pleased to say your paper has greatly assisted me in business. No grocer should be without a copy."

Ceylo-China tea in hundred-pound cases, with a beautiful New York tea canister, is selling fast. "Everybody is delighted with this blend of tea and the canister," write T. B. Escott & Co.

Watt & Thornburn, fruits, etc., Queen street west, Toronto, have dissolved. Mr. Watt continues the business, and Mr. Thornburn returns to Brampton, where he will buy grain for Miller Milne.

Stewart, Munn & Co. are, through Ramsay & Aitken, their Toronto agents, placing a new article on this market called smoked caplin, which is put up in boxes after the manner of red herrings.

W. H. Gillard & Co. claim that they are offering special value in Congou tea in caddies, and that their sales last week were between six and seven hundred caddies. Their travelers have the samples.

James Turner & Co.'s travelers are showing this week a lovely wiry leaf Ceylon just arrived from Ceylon. "The boys are selling lots of it," writes the firm, "having goods that cannot be matched here or in England."

T. B. Escott & Co. write: "Lion Digestive coffee is having a splendid run just now. Merchants who have always refused to handle coffee in tins say that the people ask for it, and that they must carry it or lose their rank as first-class grocers."

Musson & Co., of Toronto, are in receipt of samples of Honolulu green coffee and rice. The samples show excellent quality, and Mr. Musson is now ascertaining freight rates in order that he may be able to quote prices.

P. C. Larkin & Co. have been advertising during the past week in the evening papers,

If you want FIRST CLASS POTATOES in car lots, write or wire us for prices, F. O. B. or delivered.

WM. HANNAH & CO.

78 Colborne St., Toronto

Commission Merchants.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

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4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

that "anyone purchasing 'Salada' and not finding it the best tea they ever tasted, can return it to their grocer, who will make no charge for what has been used of the packet."

Davidson & Hay are this week in receipt of their heavy shipments of Valencia raisins in off-stalk, selected and layers. They have also large shipments of Eleme figs; currants in barrels, half-barrels, cases and half-cases; imported Italian peels, and medium grade Young Hyson tea.

Ramsay & Aitken are in receipt of a consignment of Stewart, Munn & Co.'s boneless and skinless codfish, and of Labrador herrings in barrels. Ramsay & Aitken are the Toronto agents for Stewart, Munn & Co., and will hereafter keep an assortment of their goods in stock here.

A printing press has been put into G. J. Hamilton & Sons', Pictou, and they are now taking orders for biscuits and confectionery, with the name of the retail dealer instead of Hamilton & Sons on the boxes. They are offering to do this with all their goods excepting the 1 and 3-lb. sodas, which have a lithographed wrapper.

"Grand Mogul exhibits have met with great success," report T. B. Escott & Co. "The leading merchant in Hespeler advises that Grand Mogual tea is giving splendid satisfaction. Two merchants of Brantford, where exhibits were held last week, report good success and splendid sales. One merchant says: 'I have added largely to the profits of my business by handling Grand Mogul tea.'"

The American Cereal Co, Chicago, have appointed Wright & Copp, Toronto, their Ontario agents for the sale of Pettijohn's California Breakfast Food, and in order to save time and trouble all orders should be sent to them for execution. "There is an exceptional growing demand for this product," write the firm.

The manufacturers of MacLaren's "Imperial" cheese have been working night and day to fill orders, and they expect to supply the demand in a few days. The company regrets having disappointed so many of its customers of late, but it is now in a position to control a larger output, having made extensive alterations in the factory.

In these days the man who still pursues the old-time methods of cleaning fruit is at a decided disadvantage. Sieves and sacks have long been used for this purpose, but they have at length being superseded by a mechanical device called "The Grocers' Fruit Improver," manufactured by Beamer & Ryan, of Brampton, Ont, a cut of which is shown in their advertisement. It is strong and durable, and so easily and quickly operated that a barrel of currants can be thoroughly cleaned in about half an hour. Old fruit, raisins, prunes, etc., can be polished and cleaned with remarkable speed, which means an immense saving of time to the grocer, besides the increased value of improved fruit.

MONTREAL MARKETS.

MONTREAL, Oct. 25, 1894.

GROCERIES.

THE grocery market has furnished a fair degree of activity during the past week. One of the chief features has been activity in tea and dried fruit. Sugar has ruled rather dull, while syrups and molasses have been steady. Coffees are firm and spices about the same. Canned goods show no material change, and the same is to remark about fish. On the whole, the week has been a fairly satisfactory one in all lines of groceries.

SUGAR.

The sugar market has been the single dull spot in the grocery market, and business has been of small volume, contrasting sharply with the activity of a few weeks ago. Sales of granulated from the refineries have transpired at 4 3-16c. in round lots and 4¼c. in smaller quantities. Yellows have changed hands at 3¼ to 3⅜c., as to quality.

SYRUPS.

Stocks of syrup in refiners' hands are very low, in fact one refinery is completely sold out of them, and the other is disposing of the output as fast as it is ready. Jobbers also are doing a good trade. Dark grades have been placed at 1½ to 1⅝c., and bright at 2 to 2⅛c. per lb. at the factory.

MOLASSES.

The molasses market is quiet with a fair amount of business doing in a small way at steady prices. Sales of Barbadoes are reported at 27½c.; ex store, car lots at 29c., and single puncheons at 30c.

RICE.

The demand for rice in spot continues good and the market is active. We quote: Japan, standard, $4.25 to $4 40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Caroline at $6.50 to $7.50.

SPICES.

The cool weather has increased the movement of spices, and a larger volume of trade is to note than a week ago. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

There has been an active business in coffees with a good demand for fair sized lots of stock. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 26 to 31c.

TEA.

The situation of the tea market is much the same as it was a week ago. Demand continues good for most goods especially low grade Japans of which the supply is very scant and prices in consequence have a firmer tendency. We note the sale of several round lots of Japans at 13 to 14c. Advices from primary markets continue strong and importers state that there is every indication of values going still higher. We quote Japans: Low grades, 13 to 14c.; medium, 15to 18c.; fine 19 to 23c., and choice, 24 to 31c.

DRIED FRUITS

The firmness of this market is fully maintained, further reports from Denia stating that prices have advanced another shilling since our last report. Business here has not been specially active, for, as we noted last week, most of the Dracona's cargo was sold to arrive. Currants continue much the same as they were. We quote: Valencia layers, 6 to 6¼c.; fine off-stalk, 5¼ to 5½c.; and ordinary, 4½ to 4¾c. California raisins, 6 to 7½c., and currants, 3¼c. in barrels; 3½c. in half-barrels, and 3¾ to 4½c. in cases.

CANNED GOODS.

There has been no material change in the canned goods market since our last. The only sales of importance have been some hundred case lots of salmon at $4.65 per case. Prices, as a rule, are steady, and notably so on vegetables. We quote: Lobsters, $6 to $8 per case; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.

FISH.

Rather more business has been doing in fish, a good many orders coming in both from the city and country. The feature of the market has been the large arrivals of green cod, there being six carloads received, and in consequence a weaker feeling has prevailed, prices being still lower, sales of some fair-sized lots transpiring at $4.12½ to $4.25; but in a jobbing way quotations are $4.50 to $4.75. In herrings there is no change, except that some sales of inferior Gaspe stock have been made as low as $3, but good fish are still selling at $3.50. Newfoundland herring bring $4.50 to $4.75, and North Shore $4 75 to $5, while Cape Breton are firm at $5.50 to $6. Salmon are moving well at $10.50 for No. 1 B.C. and $12 per barrel for No. 1 Labrador. The first carload lots of smoked herrings sold at 13 to 14c. per lb. Haddock continues scarce and firm at 4 to 4½c. per lb., and finnan haddies are steady at 7 to 7½c.

GREEN FRUIT.

APPLES—Receipts of apples continue heavy and prices are lower, sales transpiring at $1 to $1.75 for fall fruit, and $2 to $2.50 per brl. for winter apples.

ORANGES—The bulk of the good now offering are Floridas, which sell well at $4 per box. Jamaicas are held at $7 per brl.

GRAPES—Receipts of grapes are heavy and prices lower; blue, 2½c.; red Niagara, 2½c.; Delaware, 3½c.; Malaga, kegs, $5.

SPANISH ONIONS—Spanish onions are in good demand at 75 to 80c. per crate, but round lots can be had for less.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is steady and values show no change. An active business is doing, but dealers state the movement is not as large as it should be for this season of the year. Sales are made at 13 to 14c. for ordinary stock, and 15 to 17c. for fancy boiling stock per doz.

BEANS—This market is quiet with demand slow. New crop beans are offering at $1.25 to $1.30 per bushel of 60 lbs.

HONEY—The market is steady, sales of extracted being reported at 7 to 8c.

HOPS—Little doing in hops. New crop have sold at 7½ to 10c., and yearlings are quoted at 5 to 6c.

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited.
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GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark

Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS—Continued

GAME—Partridges are easy, selling as low as 25c. per brace, but fine conditioned birds are quoted at 50c. for No. 1, and 30c. for No. 2.

ONIONS—Canadian onions are in good demand, but the heavy receipts have glutted the market. Prices are easy in consequence at $1.75 to $2 per brl.

PROVISIONS.

The demand for provisions is slow and market rules quiet and steady with no change in prices to note. Canadian short cut, heavy, $19 to $20; Canadian short cut, light, $17 to $18; hams, city cured, per lb., 10 to 13c.; lard, Canadian, in pails, 9½ to 10c.; bacon, per lb., 10 to 12c.; lard, com. refined, per lb., 7¼ to 7½c.

BUTTER.

The demand is restricted to supplying local wants, and the basis on which such business is done is not possible for shippers. Reports from the country show that the later make is pretty well out of first hands. A buyer who returned from a tour of a fairly representative creamery section on Saturday, states that factorymen have marketed all their August make and a big percentage of their Septembers. On the other hand the stock in cold storage must be heavy, while the exports are 40,000 packages behind those of last season. The home consumption of creamery, however, has largely increased during the last two seasons. At present local jobbers are paying 21c. on spot for late made creamery, but shippers say they are not in it at that level. Fine Western dairy, which is acceptable over the local grocers' counters, has brought 18½c. and better. There is little Townships arriving, and it sells at 19c. or thereabouts. We quote: Finest fall-made creamery, 20¼ to 20½c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.

The cheese market is dull and heavy, and prices are unsettled, and it is difficult to quote anything except Eastern goods. Of these the transactions at the wharf this morning afford a fair idea of value. The offerings by boat and rail aggregated 5,000 boxes, and the ruling price was at ¼c. decline on last Monday. For Ontario and Townships makes any goods now here have cost considerably more than buyers are prepared to give. We understand that Ontario goods have been bought recently on the basis of 10¼c. here, but they were probably Augusts, while a leading combination sold recently at that price in the country for last half August and balance. It is very unlikely, however, that with late purchases west of Toronto a buyer would be prepared to do business on that basis to-day. The cable now stands at 48s. 6d., one shilling below the level for the same time last year, and private mail advices from Great Britain state that only immediate wants are being satisfied, as there is no disposition to deal ahead at all. We quote: Finest Ontario, fall made, 10⅜c. to 10½c.; finest Townships, 10⅛ to 10¼c.; finest Eastern, 9¾c. to 9⅞c.; cable, 48s. 6d.

ASHES.

Receipts of ashes are light and the market is quiet and firm. We quote: Firsts, $4.25 to $4.30; seconds, $3 85 to $3 90; pearls $8 per 100 lbs.

MONTREAL TRADE NOTES.

The Canada Refinery has turned over a very large quantity of syrup during the

(Continued on page 26.)

TEA MIXERS
Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.
MANUFACTURED ONLY BY
J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

Write Us For Prices
Breakfast Bacon
Shoulders Backs
Hams Pure Lard
D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
76, 78, 80 Front St. E., TORONTO

ESTABLISHED 1890.
JAMES E. PATMORE,
LONDON, ONTARIO.
EXPORTER OF
Hay, Oats, Oatmeal, Butter, Cheese, Eggs,
APPLES, ETC.,
AND
Produce Commission Merchant.
BUTTER, CHEESE AND EGGS
Handled to best advantage. Good storage. Also, Finest English Creamery Salt.
Prompt and personal attention to all favors. Correspondence solicited.

FLOUR AND FEED

MANY Toronto grocers are making a run on flour, and are using various means to enhance their sales. The consequence is that there has been quite a lot of rivalry between neighboring dealers, and each of them has been displaying his flour to the best advantage and selling at the lowest prices. It will be well to remember that flour is at present one of the best-paying lines that the grocer handles, and while we do not wish any dealer to charge exorbitant prices, we fear that indiscriminate cutting and the handling of cheap flours for advertising purposes will ruin the flour trade in the grocery store.

Retail dealers report an increase in their sales of flour since the cooler weather set in. Cerea's are moving better. Bran and shorts are in fair demand, and business in flour and feed is somewhat better all round.

Now that the new oats are in, and the demand is on the increase, the following hints on how to tell good oats, given by the Mark Lane Express, will doubtless be found useful: Good oats are clean, hard, dry, sweet, heavy, plump, full of flour, rather like shot, and have a clean and almost metallic lustre. Each oat in a well-grown sample should be nearly of the same size, and there should be a few small or imperfect grains. Then, again, the hard pressure on an oat should leave little or no mark, and the kernel, when pressed between the teeth, should leave little or no mark. The skin should be thin, for it will be found that the size of the kernel will be less in proportion than when the skin is thick. The color of the oat is not very material, but white oats are generally thinner in the skin than black. Again, black oats grow on inferior soils. Short, plump oats are preferable to large, long grains. In all bearded oats there is an excess of husk, but oats are not necessarily bad because they are thick-skinned and bearded. They must, however, contain a less amount of flour per bushel than thin-skinned oats without beards, and so are worth less money. It is a question of degree in value received, rather than of badness of quality.

A. O. Foreman, grocer, Queen street west, is making a tasteful display of flour in his window.

THE MARKETS.

TORONTO.

FLOUR—Trade is quiet and featureless. There has been no change in prices. We quote: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3.15; straight roller, $2.80 to $2.90.

BRAN—Local millers report a fair demand, and quote selling at $13 per ton.

SHORTS—A slight falling off in trade is reported, and city millers are offering at from $15 to $16 per ton.

SCREENINGS—The demand is good, and local millers are selling at $15 per ton.

WHEAT—Business is dull and prices generally unchanged. Wheat on the street is selling at 53c. for white, 51c, for red, and 50c. for goose.

BARLEY—The market is quiet with prices unchanged. Sales are reported at from 31 to 31½c. per bushel.

OATS—Business is quiet, with sales at from 31 to 32c. per bushel.

BREAKFAST FOODS—Trade is quiet although if anything improving. We quote. Rolled oats and standard oatmeal, $3.80 to $4 per brl.; granulated, $3.85 to $4 45 per brl.; cornmeal, $3 50.

HAY—Receipts of hay have not been large. Prices remain unchanged at from $8 to $9 per ton for car lots of baled, and $8 to $9 for loose.

STRAW—Is steady at $8 per ton.

ST. JOHN, N.B.

Flour continues to go lower. Demand is fair, although that for feeding is perhaps not as active, but is still good and aids much in selling better brands. Cornmeal, as noted elsewhere, is rather lower. According to the opinion of those who should know, the price at the mills is now below cost, and unless a change in corn happens, meal is likely to advance again. Oatmeal and beans are both easier. In oatmeal this was expected, but in beans it was a surprise. We quote as follows: Manitoba flour, $4.20 to $4.25; best Ontario, $3.35 to $3.50; medium, $3.25 to $3.35; oatmeal, $4.10 to $4.20; cornmeal, $3 00 to $3.05; granulated, $3.75; middlings on track, $21.50 to $22; bran, $18 to $19; cottonseed meal, $30; oats, local, 35 to 37c.; P.E.I., 41 to 42c.; Ont., 38 to 40c. on cars; beans, hand-picked, $1.55 to $1.60; prime, $1 45 to $1.50; split peas, $3.65 to $3.85; pot barley, $3.85 to $4; round peas, $3 65 to $3.75; hay, on track, $10.50 to $11; American timothy seed, $3.10 to $3.25; red clover, 11½ to 12c.; alsike clover, 13½ to 15c.

MONTREAL.

There has been a good enquiry from abroad for flour and cables in some cases showed an advance of 6d., but the volume of business transacted was small owing to the rise in ocean freight rates, agents now being firm at 10s., as against 8s. 9d. a day or two ago, and the only sale reported was one lot of 500 sacks. A fairly active local trade was reported and values show no change. We quote: Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3 40; Manitoba patents, best brands, $3.35 to $3.40; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.20 to $3.30; Manitoba strong bakers', best brands, $3.25 to $3.30. The demand for feed was active and a brisk business was done at firm prices. Bran, $15.50 to $16; shorts, $17; Mouillie, $22. There was no change in the situation of the oatmeal market, business being quiet and principally of a jobbing character at steady prices. Standard, brls., $3.90 to $3.95; granulated, brls., $3.95 to $4; rolled oats, brls., $4 to $4 05; pot barley, per brl., $3.75; split peas, per brl., $3.50 to $3.60.

ASK FOR

MOTT'S

The Old "Servant's Friend."

60 Years! No Complaint!

Samples to be seen at

T. G. WILLIAMSON & CO., TORONTO.

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

N Ostrich buries its head in the sand and fancies it cannot be seen. We have been trying to hide ourselves for years, but our customers always find us. The fact is our name has become a synonym for **good** goods---that the people want. They are inquiring now for our **Buckwheat Flour.** Well, we've got it!

E. D. Tillson, Tilsonburg ONT.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company
36 and 38 Adelaide St. W.,
TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, - - EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated

Oatmeal

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Ontario Grape Growing and Wine Mfg. Co.

P. O. Box 72.

St. Catharines, Ont.

MONTREAL MARKETS—Continued

week, and both it and the St. Lawrence are being pushed to fill their orders.

With the cooler weather bloaters are being put up now 90 to 100 to the box.

L. Chaput, Sons & Co. note some good-sized sales of their fine Barbadoes molasses.

Cables to Rose & Laflamme state that large-size prunes are 1s. dearer at primary markets.

Caverhill, Hughes & Co. report the receipt of some fine lines of new-pack canned corn, peas, and other vegetables.

American buyers have taken 5,000 packages of tea off this market since our last report, further reducing stocks here.

The first carload of fresh smoked herrings this fall was received last Saturday. It sold quickly at 13 to 14c. per lb.

Sales of Ram Lal's tea have been heavy, recently, with Rose & Laflamme, and they are receiving many fresh enquiries.

Southwell's high-class jams and jellies have come to stay. Repeat orders are now being taken for delivery ex s.s. Brazilian, now due in Montreal.

Laporte, Martin & Co. have been large sellers of fine new Valencia raisins. Their stock of all leading brands is a well-assorted one.

Frank Magor & Co., Montreal, have received enquiries during the past week for samples of Robinson's patent barley and Robinson's patent groats from grocers in British Columbia and Prince Edward Island.

Hudon, Hebert & Co. are now fully established in their fine new warehouse on De Bresoles street. It is, indeed, a model place of business.

Frank Magor & Co., Montreal, report an improved enquiry during the past week for several lines represented by them, and are anticipating a good fall trade, especially in fancy confectionery. They expect shortly a full assortment for Christmas trade.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Oct. 25, 1894.

BUSINESS for the season of the year is quiet. In teas there is a stronger feeling, particularly in Oolongs. In flour the market is lower than last week. The demand for feeding flour helps to sell the better grades, as in most cases millers will not fill orders for full cars of low grade. The millers in the city grinding cornmeal have put their price down, as demand has been very light, but your correspondent understands that unless corn becomes cheaper they will have to advance again. One of the millers is talking of going into feed grinding, the low price of barley making such possible. There is practically no demand for cornmeal.

SALT—Stocks here are light, but so is demand. There is still some to arrive. Coarse salt, 52 to 55c. ex store; factory filled, $1 to $1.10; Canadian, 5-lb. bags in barrels, $3 25, 10-lb. bags, $3.10; American, in wood boxes, 20-lb., 20c.; 10 lb., 12c.

CANNED GOODS—In salmon most of our merchants find themselves short of stock. In this they are themselves to blame, as they were well informed by the brokers here of the true state of the market. One of the largest buyers, it is reported, is entirely without stock. Prices must go higher. Contrary to the expectations of a great many, the Association is showing staying power. Prices are higher than last year, and but very few good outside the Association are being offered. These reasons, together with the fact that dealers have learned lessons from overstocking in past years, have caused a falling off in orders of about 50 per cent. We quote: Corn, 95c.; peas, 95c.; tomatoes, $1; salmon, talls, $1.30 to $1.35; flats, $1.60 to $1.65; lobsters, $1.75 to $2; finnan haddies, $1.40; corned beef, 1's, $1.75; 2's, $2.75.

DRIED FRUIT AND NUTS—Except a few Valencia raisins via New York at the time of writing none of them bought direct are yet to hand, though of the time this is read at least those bought of one party will be on the market. New figs, prunes, and currants are here, all direct shipments; also new Grenoble walnuts. New California loose muscatels are being offered via New York for prompt shipment, if at anything lower prices than those which have been bought direct will cost, and they can be got here sooner. Prices at the Coast are quoted highes, particularly London layers. The early bought Valencias not arriving when expected a great deal of inconvenience has been caused dealers here. We quote: Sultana raisins, 7 to 7½c.; London layers, $2 to $2.10 for old; new Valencias, 4½ to 5c.; layers, 5¾ to 6c.; new French prunes, 11c.; new currants, brls., 3 to 3¾c.; cases, 3¾ to 5c.; new evaporated apples, 9½ to 10c..; new dried apples, 6¾ to 7c.; new figs, 13 to 16c.; onions, $2 30 to $2.50; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts roasted, 9 to 10c.

GREEN FRUIT—Snow apples are almost a drag, as far as fall fruit is concerned. It looks as if someone will lose money. Reports from Florida point to oranges being higher than last year owing to heavy storms; also that care should be taken in buying early fruit offered, as there will be a large quantity of drops in the market. We quote: Gravenstein apples, 1's, $2; 2's, $1.25 to $1.50; other grades fall apples, 1's, $1.50 to $1.75; 2's, $1 to $1.25; peaches, $1.25 per basket; Messina lemons, $5 to $5 50; oranges, $5.50; bananas, $1.50 to $2; grapes 45 to 60c.; sweet potatoes, $4 to $4.50; Jamaica oranges, $6.50 per brl., $4 per box; quinces, $6 to $6 50 per brl.

DAIRY PRODUCE — Cheese is quiet; it hardly looks as if late makes would bring the price it was expected. It is a great shame the factories did not work more together, as something nearer the Ontario

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N.S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N.B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B.

Golden Finnan Haddies,
Canned Clams,
Yorkshire Relish,
Pickles, 10-gal. kegs,
Hogarth's Pickles,
Square imp pints,
English Army Blacking.

PRICES ON APPLICATION.

NORTHRUP & CO.
Wholesale Grocers,
St. John, N. B.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S

Pure Pickling

VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

People Who Don't Eat

Have never been heard of, and people who don't eat Canned Goods are exceedingly scarce.

TRADE MARK

Our **Delicious Fruits**
Fresh Vegetables
Rich Preserves
Jellies and **Jams**

Prepared by domestic methods are what all well read, as well as well-fed people are eating

All wholesalers keep our goods and will supply you.

DELHI CANNING CO.

DELHI.

ST. JOHN MARKETS—Continued.

prices could then be obtained. As it is, factories will not put themselves in proper shape to do the business right. An effort in the right direction was made by H. B. White and J. Hunter White, by whom an exchange was formed, but their efforts, although fairly successful, fell short of what they expected. The butter market is rather firmer, with good dairy hard to get. Creamery is also higher, and a further advance is looked for. Eggs are in better demand. We quote: Cheese, 10½ to 11c.; butter, dairy, 20 to 21c.; creamery, 23 to 25c.; eggs, 12 to 13c.; price of cheese at factory, Julys, 9½ to 9¾c.; August and September, 10 to 10¼c.

MOLASSES—Business is quiet, but signs point to a firmer feeling, stocks being light. Barbadoes, 27 to 28c.; choice Porto Rico, 34 to 35c.; Fancy, 42 to 43c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.; Syrup, 35c.

SUGAR—During the past week German and Dutch samples have been shown both from London and New York, but no business has been reported. Granulated, 4¾ to 4⅞c.; yellows, 3¾ to 3⅞c.; Barbadoes, 3½ to 3¾c. Paris, lump, 6 to 6¼c; pulverized, 6 to 6¼c.

FISH—There is a prospect of the pack of Grand Manan pickled herring being smaller than usual owing to large quantities going to the American side for smoking. No large stock of fish are here. Bay caught cod are not coming in as freely as last year, while pollock are in better supply. Quite a few haddock are being caught. Bay herring are firmer. Dry fish easier. We quote: Large cod fish, $3.90 to $4; medium, $3.60 to $3.75; small, $3 to $3.25: haddock, $1.75; pollock, $1.75 to $1.85; shad, $5 to $5.50; half-barrels bay herring, $1.60 to $1.70; Shelborn, No. 1, $4 to $4.25, half brls., $2.25 to $2.40; canso, $5.25; Grand Manan medium smoked herring, 9 to 10c.; do., lengthwise, 8 to 9c.

PROVISIONS—Pork is lower. The demand for American clear is much lower than usual for this time of year. It is hard to say just why. Some say the falling off is to be accounted for by the extra quantity of native used. Beef is lower. Cottolene, for which there continues to be a good demand, is higher. Clear pork, $20.50 to $21; P. E. I. mess, $17.50 to $18; prime mess, $13.50 to $14.50; plate beef, $13 to $13.50; extra plate, $13.50 to $14; pure lard, 10 to 11c.; compound, 7½ to 9c.; cottolene, 10¼ to 10¾c.

ST. JOHN MARKET NOTES.

American potato buyers are agitating for storehouses through Carleton county, to be erected along the line of railway.

The largest handler of smoked herring in this market is John Sealy, who is said to be always ready to quote lowest prices.

Canadian Horse and Cattle Food, now sold in this market by J. Hunter White, is here, as elsewhere, finding a ready sale.

Edward Ganong, selling "Surprise" soap, paid his regular visit to the city this week. In spite of the sharp competition he reports his sales increasing.

Large quantities of flour from the west continue to come, via Boston, by schooner, the saving in freight being 5 to 10c. per brl. It seems strange the railways cannot give the merchants here the same rate they give outside buyers, whose flour comes to this port for export.

C. & E. Macmichael have now new currants, prunes, and Valencia raisins, which those buying will find, both in quality and price, such as suit the times.

T. H. Estabrook, having given particular care to the selection of teas in all grades, assured THE GROCER he was now able to offer the best values in the market.

C. & E. MacMichael are making a good thing out of "Diamond" baking powder. They have placed it in a number of retail stores where "Royal" was all the go.

Baird & Peters this week received the first car of California canned goods brought to this market. It consisted of some 450 cases, the freight on which was $224. There is another car on the way here for Dearborn & Co.

Theodore H. Estabrooks, St. John, who began a jobbing business in teas, molasses and cocoanuts some months ago, is working up a good connection. He exports cheese, butter, hay, oats, etc, to the West Indies, and receives molasses and cocoanuts in return. He says the change in the tariff admitting free of duty up to No. 16 Dutch Standard, is likely to result in the importation of more raw grocery sugars during another season.

Jardine & Co., St. John, are finding a good sale for Ireland Co.'s cereals, for which they are agents. They are agreeably surprised to find that the goods are as popular in the inland towns and villages as they are in the cities. That they will pay higher prices for a good article would indicate that they are tolerably well off financially.

PERSONAL MENTION.

JOHN Holden, formerly one of Smith & Keighley's travelers, is now on the road for the McAlpine Tobacco Co.

Arch. Wilson, grocer, 35 Queen street, St. Catharines, has taken Capt. Andrew Smith in as a partner in his business. The firm name will now be Wilson & Smith.

R. R. Cherry, eastern representative for Todhunter, Mitchell & Co., has just recovered from a six weeks' seige of typhoid fever. He is again on the road drumming up trade on his old route.

J. W. Borsberry, one of Eby, Blain & Co.'s travelers, is away on a shooting expedition. If he is as good a shot with the gun as he is with his persuasive powers, he ought to come back with a well filled game bag.

C. A. Leaney, W. H. Gillard & Co.'s North Shore traveler, has just reached home after a most successful trip, and reports business over his ground in a much healthier condition than when he last visited that section.

Fred. C. Perry, formerly manager for Graham, Horne & Co, of Fort William, has bought out the grocery stock of A. D. Sutherland & Co., of the same place, and with his experience and energetic business-like methods he should make a success of his new venture.

J. Albert McLean, of Hamilton, has severed his connection with the Canadian branch of L. Schepp's cocoa business.

WHERE THE 20 CENT PIECES COME FROM.

DEAR GROCER,—In the report of the meeting of the Toronto Retail Association, from the enquiry the secretary was instructed to make, I see that the 20 cent pieces are troubling the business men of Ontario as well as those in the Maritime Provinces. It is not the fault of the Finance Department but of the St. John Street Railway Company, which imported 5,000 of them from Newfoundland for the use of their conductors in giving change. A passenger frequently gives 25c. to pay a five-cent fare, and it is very convenient for a conductor to give back a 20c. piece.

These have gone into circulation in many places in New Brunswick. No doubt, those in the west are part of the same lot. They should be sent back. SUBSCRIBER.

Sackville, N.B., October 15th, 1894.

BUSINESS MAN AND POLITICIAN.

G. F. Marter, the new leader of the Conservative party in the Ontario Legislature, has been a successful business man as well as a politician. He is now senior partner of the spice manufacturing firm of G. F. Marter & Son, Toronto. Before that he was a general storekeeper in Gravenhurst, with branches in other towns. He removed to Toronto a few years ago. He was first elected to the Ontario Legislature in 1886. He was then a leading merchant of Gravenhurst, and had been reeve of that town and councillor of Waterford. He was re-elected at the general election of 1890. At the last general election, having removed to Toronto, he successfully contested the north riding of this city, and now the high honor of leader of his party in provincial politics has been bestowed upon him.

Thomas D. Millar, the well-known cheese dealer, of Ingersoll, died Wednesday.

Warren Bros. & Boomer have to hand their first shipment of choicest new crop Oolong teas.

Lucas, Steele & Bristol sell their figs allowing tares on same—not at so much a box. Their Eleme and Erbetti goods are in store

Fred Dixon, Davidson & Hay's head salesman, is a benedict. He was married Wednesday in St. Luke's church to Nana, eldest daughter of R. H. Matson, general manager of the Provident Savings Life Assurance Company. Mr. and Mrs. Dixon are spending their honeymoon in the eastern provinces. Fred is an energetic salesman, a good fellow, an ideal lacrosse player, and no doubt he will make an ideal husband. THE GROCER tenders congratulations.

FOR SALE

On favorable terms. First-class, well-established Grocery business in a live Western Ontario town. This is a good opportunity for anyone wishing to enter this line of business. Full particulars on application to THE GROCER, Toronto.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.

FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

1894

L. CHAPUT, FILS & CIE.

. . MONTREAL . .

WHOLESALE GROCERS

Importers of

TEAS, WINES, LIQUORS, FRUIT, Etc., Etc.

Established 1842

CONGOUS.

Now arriving Ex-S.S. Sikh. Superbly Choice New Season's Packlings Panyongs and Pekoes.

Best value ever offered.

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

NEW

Canned Goods

"Aylmer," "Little Chief," "Lakeport" and "Delhi," Tomatoes, Peas, Corn and Beans.

SLOAN & GROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants

BARRELS, HALF-BARRELS, CASES, HALF-CASES.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

CURRANTS

(Our quality.)

Fine Filiatras

In Half-Barrels.

Another shipment now in store.

PERKINS, INCE & Co.

41 and 43 Front St. East.

New Figs
New Valencias
New Sultanas
New Currants
New Peels
New Prunes

IN STORE.

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

The Detroit Woodenware Co.

The largest, the oldest and the most reliable Woodenware Company in America. We manufacture hollow-ware of every description.

Wash Tubs All Sizes.

Water Pails All Sizes.

Candy Pails

Lard Pails

Jelly Pails

Paint Pails

Tobacco Pails, etc.

The Canadian Woodenware Association and their agents (the Clams) have become alarmed. Why? Because the best dealers are buying our goods. The Clams, not being able to compete with us in quality or price, have resorted to the usual trick of trying to cry down the quality of our goods.

We sell our goods on their merits.
We guarantee satisfaction.

We have yet to receive the first complaint as to quality. Give us a trial order and be convinced.

TAYLOR, SCOTT & CO.

Sole Agents for Canada.

TORONTO.

1894

Herbs

SEE OUR TRAVELLERS' SAMPLES.

Pure Gold Mfg. Co.

TORONTO.

DRY GOODS.

TORONTO MARKET.

SORTING orders continue meagre in volume owing to the continuance of mild weather. The better trade has not been so much affected as the rural trade, and from outlying districts the demand is not satisfactory.

Spring samples are getting on the road, and are receiving considerable attention. Orders for prints and carpets are said to be ahead of last season, showing that retailers are regaining confidence, and are looking forward to an increased volume of trade in the near future.

John Macdonald & Co. carry Wm. Ayr & Sons' famous horse-blankets. These are probably the best-finished goods of this class in the world. A special line of extra heavy jute blankets are also shown. Lined and unlined jutes are always carried in full range. Fawn blankets, 80 x 80, 7 lbs., and 80 x 80, 8 lbs., in squared and shaped, are good sellers. Some new things in fancy wools are shown in both square and shaped.

Samson, Kennedy & Co. are showing fine lines of nobby tweed effects in 42-inch goods. These are peculiar goods, some having a sort of mottled or heathery effect, others the same effect in green, blue and grey. Japanese goods in metal card trays and ash trays are shown in great range, as well as numerous other lines of this class of novelties. American novelties are also shown in long range, including workboxes, dressing cases, smoking sets, photo. cases in metal and wood effect, photo. frames, white metal card receivers, mirrors in bronze, oxydised and silver, white metal pin trays, candelabras, inkstands in bronze and white metal, and many other taking lines. Fancy pins in metal and horn, and brownie and enamel stick pins are re-stocked. Fancy cushions and headrests in the newest and latest designs; painted goods including panels, placques, paperweights, finger bowls, etc.; new and tasty fancy Christmas cards; purses in many varieties—all these are goods specially purchased for the coming holiday trade.

A line of Golf capes is just to hand with John Macdonald & Co., in tweed and fancy mixtures. They are shown in different lengths, and with plaid linings, and are quoted at popular prices. The design and finish of these goods make them specially suitable for the present trade.

MONTREAL MARKET.

The dry goods market has continued fairly active during the past week, while the firm tendency of values in the wool market and on woolen material generally is having some effect on buyers. Fine dress goods, winter underclothing, hosiery, and flannels, etc., have all shared in the good sorting demand that has been experienced this week.

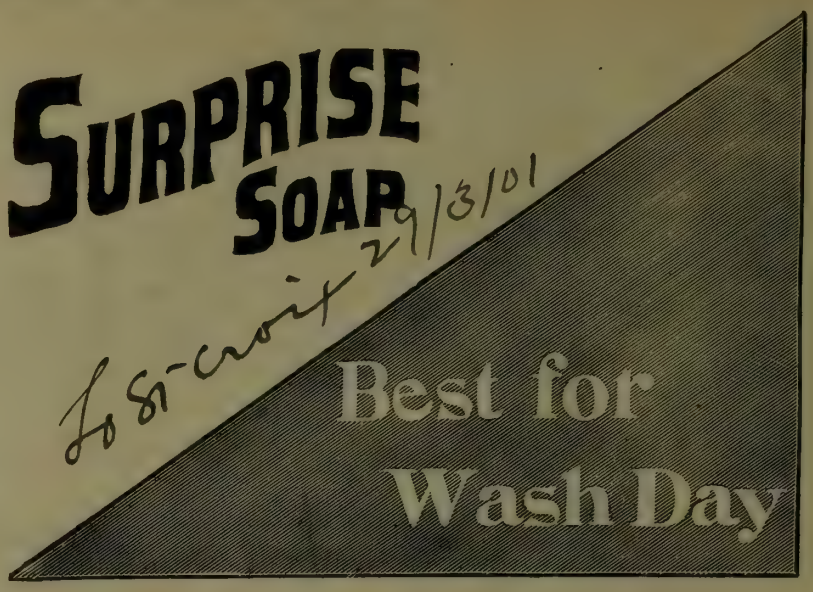
S. Greenshields, Son & Co report a continued active enquiry for cravenettes and other waterproof goods, and also for Priestley's fine dress goods.

Cape cloths have been an active line with Brophy, Cains & Co, and the fine line of stock, ex Sarnia, which has been already referred to, has been attracting quite a lot of attention.

COMBINATION ON WINDOW SHADES

There will be one less manufacturer of blinds, shades, awnings, etc., in Canada after December. The MacFarlane Shade Co., whose factory is on King street west, Toronto, just beyond the subway, has been bought by the Geo. H Hees Co. The MacFarlane Co. was organized by Mr. MacFarlane who was a partner in the MacFarlane, MacKinlay Co., also of Toronto. He showed the large profits to be made in the business and induced some local capitalists to go in. About $20,000 was invested, but the concern has never been profitable as it is said that Mr. MacFarlane has been too extravagant in his ideas.

This absorption will leave the Canadian field to two companies, and prices will be advanced to such a figure that both concerns, Hees & Co. and Menzie, Turner & Co., will make big profits. They have been working this year in combination and prices have been firmly maintained. Next year, as one of those interested remarked to THE GROCER, we will have the field to ourselves and the trade will have to pay our prices.



SURPISE SOAP Is offered for sale by all Wholesale Grocers in Canada of good standing.

The Retail Profit is Good.

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

ALASKA SALMON PACK.

UP to date of last mail advice twenty-seven vessels of the Alaska salmon fleet had arrived at San Francisco, bringing a total of 546,116 cases of canned salmon and 25,711 barrels of salted salmon. The total pack last season was 605,643 cases, and the indications are that the work for the season of 1894 will turn out to be quite as large. Of the receipts thus far this year about 431,000 cases went to the Alaska Packers' Association. The outside pack would thus be about 115,000 cases, or enough to have some influence upon the market. The Association have made no change in the prices and terms that were adopted last month. The outsiders stand just where they did at that time, and quote about 2½c. per dozen under the Association prices. Jobbers have been slow this season in the matter of placing orders. Commission merchants have acted conservatively also since the Association scheme realized only small profits last season. The export movement, apart from consignments by the Association, has been moderate. In fact, the general movement has been disappointing, and present appearances are that buyers are more than usually inclined to follow conservative policy in the near future. That such is the best plan is clear. In any event, statistics make it plain that there will be enough Alaska salmon to go around, and that the pack of Columbia River and outside fish has been sufficient to supply a good-sized outlet for these varieties. Jobbers' sales of salmon during the past six weeks have, according to most accounts, been rather below the average for the season, and it is therefore presumed that the consumption has fallen off. This, along with absence of anything in the situation indicative of relatively larger movement later on, seems to have more weight with jobbers than any other influence bearing upon the market.—N. Y. Journal of Commerce.

END OF THE PASS-BOOK.

One of the greatest impositions upon the retail dealer, remarks an exchange, is the pass-book system. He is not only expected to keep his own books, but also to keep those of nearly all his customers. While they expect the book to be properly kept and always correspond with the dealer's books, they are careless about bringing it, and endless annoyance and confusion is caused. This is bringing the coupon system more than ever into prominence.

It does away with bookkeeping, saves the dealer much annoyance and labor, prevents all loss in forgetting to charge the goods sold, and by offering them at a slight discount you can soon put your business on a cash basis. The customer likes them because their is no disputing at settlement and he knows that no goods can be charged to him by mistake.

THE CANADA MEAT CO.

It is understood that the difficulties of the Canada Meat Packing Co. were settled last week. The company was originally capitalized at $100,000, all of which was paid up. Recently they have been in deep water, the chief encumbrances being a mortgage of $35,000 and directors' notes to the extent of about $30,000. At the meeting referred to an offer of $64,750 was made and accepted.

This settlement will simply wipe out the shareholders' interest entirely, and it is understood to have been made by the directors who had given their personal paper to help the concern along. They will assume full control of the concern in the future.

BIG BUGS TAKE IT.

THE CANADIAN GROCER says: "Mrs. Partington has been equalled if not outdone by a Toronto woman. She had some 'commercial travelers' in the house, that she desired to drive out. So, summoning her little girl, she sent her to a near-by drug store with this note: 'Please give this little girl 10c. worth of Grocers Suppliment. It is for bed bugs.' What she wanted was corrosive sublimate."

Had it been THE CANADIAN GROCER'S supplement she required she did not put up enough money. THE CANADIAN GROCER is worth more than ten cents any time, without any supplement, and lots of "big bugs" take it too.—Herald of Commerce, Detroit

FOR SALE.

FOR SALE IN THE VILLAGE OF POWASSAN, Parry Sound district, line of G. T. Ry, a good building fitted up for store, storehouse, stable and driving-shed in connection, occupied at present as a tin shop. For further particulars apply to W. A. INGLIS.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

IRWIN'S CANADIAN CUSTOMS TARIFF

— AND —

ONTARIO COMMERCIAL LAW, 1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH

THE . .

MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Tetley's Teas

HAVE NO EQUAL

To prove this . .

14 Lemoine St.
MONTREAL
30 Front St.
TORONTO

TEST THEM

OUR PACK OF . . Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.
St. Catharines, Ont.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT, Montreal
WATT & SCOTT, Toronto
GRANT, OXLEY & CO., Halifax
ARTHUR P. TIPPET, St. John, N.B.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

BOY WANTED!

"BOY wanted!" Two short words! Much depends on how you read them. A boy is wanted, but that is not all. A heart, a will, a brain, a soul is called for, and the applicant may answer the call earnestly or carelessly.

A boy was wanted, and the great merchant handed one bright but quiet looking boy who applied a business letter which he had just written and asked him to copy it with a pen. The merchant's letter had the word "separately" in it spelled s-e-p-e-r, but the boy wrote it s-e-p-a-r, and fearing that he might be misjudged, he pointed out the difference he had made. The merchant laughed, but the quiet boy was so sure that a dictionary was consulted, and he got the place. That boy was Thomas Tileston, afterwards one of the merchant princes of New York.

To hold your place, put purpose in your work. Your schooling will be past; make this a new line of education. If you consider it a slavery, it will be so. If you will make it a stairway by which to ascend to better things it will be so. Lift your work up and you will mount with it. "Seest thou a man diligent in his business. He shall stand before kings; he shall not stand before mean men."

Do not measure your work by the wages. A bookmaker at the races is better paid than a clerk in a bank, and a bartender gets more than a shipping-clerk, but they are paid more only because their positions are undesirable. Work cannot in all cases be measured by the wages. Two opposing pickets in the late war were chaffing one another. It was an Irishman who was on this side. "What are you fighting in the Yankee army for, anyhow?" asked the Confederate. "I'm fighting for thirteen dollars a month, and I belave you're fighting for eleven," was the quick reply.

Don't read trash. The dime-novel boy who jumps up from a dream of Indians, of love, of ransoms and of pirates, to do plain office duty, is rarely a success. Life is real, life is earnest, and the best way to work in it is to get your own living and do your duty in whatever place it has pleased God to put you. If you are preaching at one end of the world's great cathedral, or playing the organ at the other end, do your work with your whole soul. It may in the end be your work to be a poor missionary or, on the other hand, to be a promoter of great public works. Do either well, and do not think that by merely despising the world's honors that you will merit the favor of heaven. It may be idleness, not piety. One of the greatest preachers of the day said: "Whenever I hear a young man despising the world's honors, I know that he is afraid of the world's work."

Put some excitement into your work. Do you know that the world is betting on your success or failure? Two-thirds at least say that you will not succeed. The other third, including your relatives and friends, have their money up that you will. Then don't get tired. A lazy little boy said: "Pa, haven't I sawed enough wood to-day? I'm tired!" "Tired!" exclaimed the father. "Why, I bet your mother ten cents that you would have the whole pile sawed before supper." "You did!" shouted the boy, as he grabbed the saw and spat on both hands. "You bet ten cents on me? If the saw holds out, dad, I'll win the money." It is easy to work the muscles when the mind is enlisted in the service!

Do not sit idle and wait for orders. Try to find some work to do. A boy sat at his desk drumming with his idle fingers. "I can tell you what tune you are playing," said the manager. The boy drummed on and asked, "What am I playing?" "You are playing the fool," was the reply.—Artemus Ward, in Fame.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated Charters obtained for Joint Stock Companies.

Auditor for

J. B. McLEAN Publishing Co., Toronto.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

THIS BRAND

On a bag of Salt is a guarantee of its quality. People are beginning to know it. It sells well. You give them more for their money. The profit is good. A barrel of 100 3-lb. bags, $2.70. Any wholesale house can supply you.

Toronto Salt Works,

128 Adelaide St. East, TORONTO, ONT.

City Agents for Windsor Salt Works.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

CURERS OF THE FAMOUS—

Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard

WRITE FOR QUOTATIONS

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather, Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."—Lancet

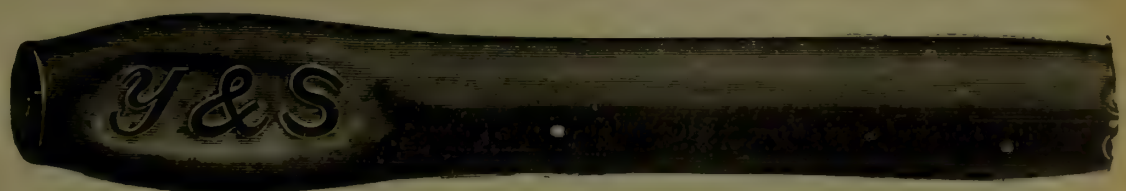
MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Put up in
4's, 6's,
8's, 12's,
and 16's
to the pound.



To be obtained from any leading first-class house in Canada.

PURE CALABRIA "Y & S" LICORICE

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

Manufactured exclusively by

YOUNG & SMYLIE, Brooklyn, N.Y.

TRADE CHAT.

PHILIPS BROS. are erecting a creamery near Rednersville. It will be one of the largest in this section.

The Hamilton, Grimsby and Beamsville Electric Company, will, it is said, run cars on Sunday.

S. M. Bark, Winnipeg, is making up his sixth carload of butter and cheese for British Columbia this season.

Mr. O'Kelly, the soda-water manufacturer, Winnipeg, after a long struggle with typhoid, is able to attend to business again.

G. Redcliffe, grocer, Toronto, was thrown out of his buggy on his way to Woodbridge Fair last week. His arm was dislocated.

Hugh and Evan McDonald have returned from Orangeville, where they were disposing of a large bankrupt stock.—Guelph Herald.

J. B. Mothersill, butcher, Oshawa, has a cow which gave birth to triplets the other evening. The animals were all perfectly formed, and at present are doing well.

Fully 30,000 barrels of apples have gone forward already from Annapolis Valley to the English market, via Halifax, besides the large quantity of early fruit sent to Halifax, St. John and elsewhere.

Shipments of apples from the United States and Canada are increasing. During the week ending October 14th Atlantic ports and Montreal cleared 52,818 brls., as against 48,163 brls. in the same week in 1893. Montreal cleared 18,433 brls.

At a special meeting of the Toronto Board of Trade on Monday, a resolution was carried endorsing the present policy of the Council of the Board in agitating for a fourteen-foot channel from the lakes to the ocean by the St. Lawrence.

James McCaffrey has been appointed to the chief clerkship of the Customs House, Toronto, made vacant by the death of Thomas McLean, and John Cowan was appointed to the vacancy made by Mr. McCaffrey's promotion.

Mr. Carbonneau, manager for the Canadian Trading and Shipping Company, Montreal, has returned east. He has established agencies of his company at Vancouver and in Winnipeg, the latter with Velie, Carey & Co,

Shipments of live stock from the port of Montreal for the week ending October 20 were: Cattle, 1,588; sheep, 6,881. Shipments up to October 20, 1893, 75,513 cattle, 753 sheep; shipments up to October 20, 1894, 76,132 cattle, 110,197 sheep.

There would appear to be a great scarcity of potatoes in the States, and the supply in Manitoba is being heavily drawn on. From the district of Portage la Prairie thirty carloads have already been shipped to St. Paul, Chicago and elsewhere. The consumers must pay a fancy price, for the potatoes are purchased at 25 cents a bushel at the Portage, the duty is 15 cents, and the freight about 18 cents a bushel, or a total of 58 cents a bushel. When the dealer has got his share of profit, potatoes must be recognized as a luxury for the rich only.

Within a comparatively short period Inspector Awde, of Toronto, has seized and destroyed 1,378 boxes of salt fish, a steer suffering from tuberculosis, and four hogs with measles. In addition to this the inspector has ordered the destruction of a quantity of diseased and decayed vegetables and fruit. Short weight bread and butter and short measure potatoes have also been confiscated in several cases.

The Telfer Bros., of Collingwood, are shipping daily large quantities of apples to the North and Northwest, and, notwithstanding the fact that the yield per acre is less than for many years past, the aggregate supply will compare favorably with past years, owing to the coming in of many young orchards. Fruit grown in the Georgian Bay district is much sought after, owing to its hardness and fineness of flavor.

During the 120 days the Sherbrooke creamery was in operation it received 553,185 pounds of milk and produced 24,563 pounds of butter. In July the quantity of milk used to each pound of butter was 23.11 pounds, in August 22.50 pounds, and in September 21 pounds. The amount distributed to patrons was $3,805, the average being 68 cents per hundred pounds of milk, or 19.22 cents per pound of butter.

The other evening while W. Osborne, grocer, of Bowmanville, was returning home from Oshawa, he was run into by another rig and thrown out of his buggy, sustaining several severe cuts on his head and being bruised generally. He was knocked insensible, and the parties who upset him drove off and left him lying there. His horse ran away and was stopped by two men who met it, and came along with a lantern looking for the driver. He was picked up and carried back to Oshawa, where Dr. Rae dressed his wounds. He was taken home, and has not been able to leave his bed since. One of the cuts is over four inches long.

TEA IN LONDON.

The London Grocer publishes a table of statistics of movement of tea at that port during first nine months of the year, from which the following is an extract:

	Imports.	Deliveries.	Stocks.
Total China .....lbs.	28,993,450	33,780,800	26,659,500
Assam or Indian.... "	66,102,750	84,700,450	31,434,950
Ceylon..... "	59,455,600	56,519,100	17,935,550
Java..... "	2,046,750	1,897,200	726,700
Japan..... "	66,050	72,250	195,200
African..... "	50	50	.....
Grand total lbs. ...	156,664,650	176,969,850	76,952,000
Of which black..... ...	153,961,450	173,364,400	74,472,850
Green.....	2,703,200	3,605,450	2,479,150

The above compare with imports same time 1893 of all kinds, 159,234,300 lbs.; deliveries, 174,100,650 lbs., and stocks, 76,527,150 lbs.; and 157,339,750 lbs., 178,088,350 lbs. and 77,028,500 lbs. respectively in 1892.

Business for Sale

An old-established, large and profitable Grocery and Crockery business in a Western Ontario City. Ill health proprietor's reason for selling. Address

A. R. McFARLANE,
care T. B. Greening & Co.,
Hamilton, Ont.

It is quite evident

to any thinking person that a wooden match-box can not give very secure protection for papers in a fire! It is moreover a fact that many safes now on the market are not as secure protection as the owners suppose.

You can rely on a

TAYLOR SAFE

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

DEMAND of assignment has been made upon Baily & Claveau, general merchants, Chicoutimi, Que.

H. B. Putnam, general store, Paisley, is asking for an extension.

Henry Goebel, merchant, Bancroft, has assigned to H. H. O'Flynn.

Pierre Ramville, hay dealer, Ste. Marie de Mormoir, Que., has assigned.

W. J. Wright, grocer, Montreal, has assigned to Fulton & Richards.

Joseph Theriault, grocer, Montreal, has assigned to Beladeau & Renaud, Montreal.

Demand of assignment has been made upon A. Lacoste, boots and shoes, Montreal.

Demand of assignment has been made upon J. Plamondon, boot and shoe manufacturer, Quebec.

A meeting of the creditors of S. E. Adams, general merchant, D'Israeli, Que., has been called for to-day.

Russell, Gardner & Russell, wholesale fancy goods, Ottawa, have compromised at 60c. on the dollar.

Two Manitoban merchants, Fox and Hobs, of Methven, and H. T. Hatch, of Pipestone, have assigned.

Camille Turpain, of Bryson, and J. & R. Lowndes, of Gaspe Basin, both general merchants, have assigned.

James Eakins, of Port Hope, who has been one of the heaviest exporters of Canadian cattle is financially embarrassed. His embarrassment has been caused by the sudden drop of prices in England. Since the opening of navigation Mr. Eakins shipped more than 16,000 head of cattle and 6,000 sheep, representing a value of nearly a million dollars, but a couple of weeks ago he was forced to stop owing to the bad prices.

PARTNERSHIPS FORMED AND DISSOLVED.

Cartwright & Co., Montreal sample store, Montreal, have dissolved, and Dame C. Lepage, widow of Thomas Cartwright, has been registered proprietress.

CHANGES.

Patterson & Dickie, fish, Vancouver, B.C., have retired.

John Woodill, grocer, Toronto Junction, is out of business.

Elizabeth Hulcoop, grocer, Winnipeg, has sold out to Albert Bailey.

O'Brien Bros., cigar manufacturers, Barrie, have sold out to C. O'Brien.

Wm. Dixon, hotel, Brucefield, has been succeeded by Charles P. Wetts.

Irvine & Co., boots and shoes, Toronto Junction, are removing to Aurora.

R. W. House, general merchant, Springfield, is giving up business and leaving the town.

"The Grocer's Fruit Improver"

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak inteligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - $16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

THE REPUTATION OF

BARTON'S BAKING POWDER

Has been honestly earned. It has always been noted for its high leavening strength, and its absolute purity. Can be relied upon for unerring uniformity.

Put up by . . .

Geo. F. Marter & Son

JARVIS STREET

Phœnix Coffee and Spice Mills ...TORONTO

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

SALES MADE AND PENDING.

York & Pilling, general merchants, Mission City, B.C., are advertising business for sale.

The stock of boots and shoes of Moise Lafleur, Montreal, has been sold at 40 cents on the dollar.

Thomas Robinson & Co., general merchants, Coatsworth Station, is advertising business for sale.

The grocery stock of A. A. Cutting, who kept store near the Eramosa bridge, Guelph, has been sold to J. A. Hornick, Campbellville, at 70 cents on the dollar.

FIRES.

Mary Gibson, grocer, Listowel, has been partially burned out.

The hotel of G. Cook, Collingwood, has been partially damaged by fire.

Stewart Bros., general merchants, Renfrew, have been partially damaged by fire.

The fish warehouse of W. Robinson, lumber, fish and general store, Selkirk West, Man., has been burned; loss, $50,000 ; insurance, $35,000.

These have been burned out at St. Jerome, Que. : Berthiaume & Co., general merchants ; Joseph Champeau, hotel ; B. Gougeon, fruits, etc. The last-named was uninsured, and the others were partially so.

DEATHS.

James Roan, hotel, Coldwater, is dead.

Joseph Marchand, grocer, Montreal, is dead.

QUEENSLAND SUGAR CROPS.

The statistics of the Queensland sugar crops have just been published giving the complete figures up to the end of last year. It is interesting to note that since 1892 the number of mills has been reduced by eleven, which points to concentration in manufacture. The increase of acreage under crops last year as compared with the present season was 3,852 acres, giving an additional 14,788 tons of manufactured sugar. Improved methods of dealing with the cane have resulted in obtaining 1.74 tons per acre sugar last year, as against 1.51 the year before. The value of Queensland sugar at ports of shipment is £12. The product of 1.74 tons of sugar giving nearly £21 per acre, contrasts favorably with 12.25 bushels of wheat, valued at say 36s. 9d. per acre, or 19.50 bushels of maize worth from £2 7s. 6d. to £2 17s. The present crop will produce a still greater increase, as nearly 100,000 tons of marketable sugar will be available. The increased production and a slight cheapening in distributing prices have promoted a more general demand for whites, and station owners are now adopting a better class of sugar for ration purposes.—London Grocer.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

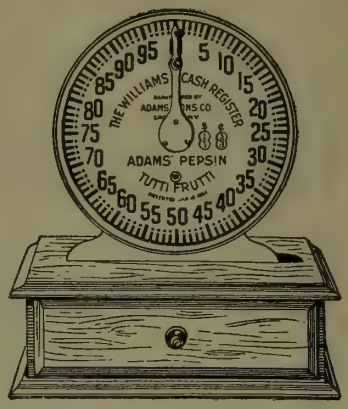
Will not ferment in warm weather.

J.H.WETHEY
ST CATHARINES ONT
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H.WETHEY
ST CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines Ont.



GET ONE!

ADAMS'
Tutti Frutti
Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St , TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

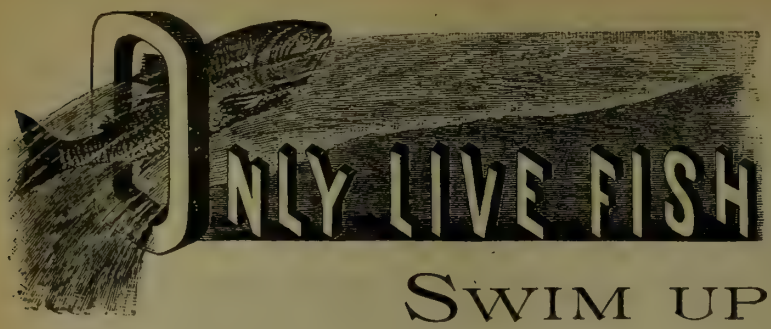
REINDEER BRAND

CONDENSED MILK

EVAPORATED CREAM

CONDENSED COFFEE AND MILK

CONDENSED COCOA AND MILK



SWIM UP STREAM.

Only live grocers succeed in the struggle for business. Fish must have water—grocers must have saleable goods. For a quick-selling and profitable line **B. F. P. COUGH DROPS** cannot be equalled. They draw and hold trade and open up the way for sales of other goods.

Put up in handsomely lithographed 5-lb. tins—Glass Front.

MANUFACTURED ONLY BY

Toronto Biscuit & Confectionery Co.

Front St. East, Toronto.

CURRENT MARKET QUOTATIONS

TORONTO, Oct. 25, 1894

This list is corrected every Thursday. The prices are sclicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75
Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 12, in 6 "	80
" 2, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ¼ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins. 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c.
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	11½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

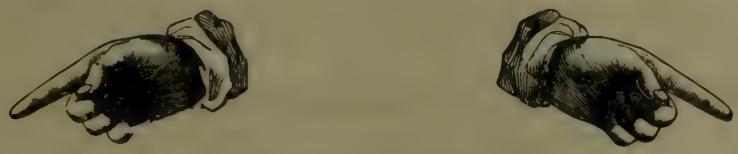
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box.		1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.		
		Per gross
Silver Star Stove Paste		9 00
Matchless silver polish		24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 60
" 2	7 20
" 3	4 80

BLUE.

MIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—				per doz net.
"Imperial,"	ox. fine,	8,	4 strings.	$3 65
Do.	do.	7,	4 strings.	3 45
Do.	do.	6,	3 strings.	3 25
"Victoria,"	fine, No.	8,	4 strings.	3 30
Do.	do.	7,	4 strings.	3 10
Do.	do.	6,	3 strings.	2 90
"Standard,"	select,	8,	4 strings.	2 90
Do.	do.	7,	4 strings.	2 70
Do.	do.	6,	3 strings.	2 60
Do.	do	5,	3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" " flats	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20

Sportsmen, ¼s genuine French high grade, key opener 12 12½

Sardines, key opener, ¼s 10

" Exq. fine Fr'ch, k.op.	¼s.	11 11½
" " " "	¼s.	10½ 11
" " " "	¼s.	18½ 19
" Other brands, 9¾		11 16 17

Sardines P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¾ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans			$1 50	$1 60
" " 2 "			2 60	2 65
" " 4 "			4 80	5 00
" " 6 "			7 50	7 75
" " 14 "			17 25	17 50
Minced Collops, 2 lb cans				2 60
" " 2 "			2 60	2 65
Lunch Tongue, 1 "			3 40	3 50
" 2 "			....	6 90
English Brawn, 2 "			2 75	2 80
Camb. Sausage, 1 "			....	2 50
" " 2			....	4 00
Soups, assorted, 1			..	1 50
" " 2 "			....	2 25
Soups & Boulli., 2 "			....	1 80
" " 6 "			....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars			1 20
Pepsin (Dyspepsia), 20—5c. Bars			0 70
Sweet Sugar Cane,	150	pieces	1 00
Celery,	100	"	0 70
Lalla Rookh (all flavors)	100	"	0 70
Jingle Bell,	150	"	1 00
Cracker,	144	"	1 00
O-Dont-O,	144	"	1 00
Little Jap,	100	"	0 70
Dude Prize;	144	"	1 00
Clock Gum comprising, 500 pieces			
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)			3 75
La Rosa (20-10c pieces)			1 40
Baby (100-1c. pieces)			0 65
Alphabet (100-1c. pieces)			0 65
Keno Prize (144-1c. pieces)			1 00
Love Talk (100-1c. pieces)			0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead { ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

CHAS. SOUTHWELL & CO.'S

High-class JAMS, JELLIES, and MARMALADES

These goods have now been introduced into many of the best groceries in Canada and are largely increasing in sale.

You should stock them at once.
They will bring you new customers.

ORANGE MARMALADE

In 1-lb. Glass Pots at $1.50 per doz.

Full assortment of Jams and Jellies in stock.

Orders can be booked through

FRANK MAGOR & CO.

AGENTS FOR CANADA . . . . Montreal.

SPECIAL NOTICE

There is a good profit to be made.

Nelson's Brilliant Gelatine And **Nelson's Tablet Jellies**
Suitable for Invalids.

Robinson's Patent Barley And **Robinson's Patent Groats**
The most popular foods for Infants.

Write for Samples. FRANK MAGOR & CO. - Montreal.

ST. LAWRENCE
Corn Starch

Increases in Sales DAILY

WORTHILY

WE ARE NOW READY

For sale by all leading Wholesale Grocers.

No waste or loss in cutting or shrinkage for Wholesale, Retail or Consumer.

SEND ALONG YOUR ORDERS

A. F. MacLAREN & CO. Manufacturers. Toronto.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

Cottage Biscuits
Reception Biscuits
Peach Cake
—AND—
B. F. P. . .
and
MENTHOL **COUGH DROPS**

And are the originators of the **JELLY WAFERS**, which **others are trying to imitate.**

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	38
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate, 21c—	43
Mott's Sweet Choc. Liquors 19c—	30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 5 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00

Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3¾ 4½
" Filiatras, bbls	4 4½
" " ½ bbls	4½ 4¾
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5¾
" " cases	5 6½
" Vostizzas, cases	6½ 7½
" " ½ cases	6¾ 7¾
" 5-crown Excelsior (cases)	8 8½
" " ½ case	8½ 8¾
Dates, Persian, bxes	5 5½
Figs, Elemes, 10 lb. boxes	00 00
7 Crown	00 00
Natural Figs, 28 lb bxs	00 00
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" " bags	
" Anchor C, "	0
" " E, "	0
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½
Fine off-stalk	5 5½
Selected	5½ 6
Layers	6 6½
Raisins, Sultanas	5¾ 8
" Cal. Loose Muscatele 50 lb. boxes	7 7½

Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Royal clusters	
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, 300's, fancy Rodhi	5 00 5 50
" 360's	5 00 5 25
" 330's, Palmero	3 50
Oranges, Sorrento, 200's, per box	5 00

DOMESTIC

Apples, Dried, per lb	5½ 6
do Evaporated	8 10

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg | 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)		1 30
3rd " (41 to 50 ")		2 90
4th " (51 to 60 ")		3 20
5th " (61 to 70 ")		3 50

ROPE: Manilla | 0 09½ | 0 10
Sisal | 0 06½ | 0 07½
New Zealand | 0 07½ | 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap | 0 04½ | 0 05
" Screw, hook & strap | 0 03½ | 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	0 04½
No. 1	"	0 04½
No. 2	"	0 04½
No. 3	"	0 04

TURPENTINE: Selected packages, per gal | 0 42 | 0 43

LINSEED OIL: per gal., raw | 0 53½
Boiled, per gal | 0 56½

GLUE: Common, per lb | 0 10 | 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 50
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . **J. M. LOWES & SON CO.**
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3½
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3½ 4
" Java extra	6½ 6½
" Genuine Carolina	9½ 10
Grand Duke	6½ 6½
Sago	4¾ 5½
Tapioca	4½ 5½
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12 $0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	20 25
Cloves, " "	18 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss, large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4 30	4 40
Paris Lump, bbls and 100 lb. bxs	5¼	5¾
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4¾	5⅛
Extra bright refined	4	4⅜
Bright Yellow	3¾	3⅞
Medium "	...	3⅝
Dark yellow	3⅜	3½
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 1½ oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75

Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do., 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddles	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42

Cut Tobaccos, Smoking—

Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-8ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1 $1 50
" 3 " "	1 70
Pails, 2 hoops, clear	No. 2 1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $30 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, Toronto will bring you tenders from the best contractors.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Is Now For Sale Everywhere in the

United States

and

Canada

as its use as a table bev[erage]

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**
Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU, 12 St. John Street, Montreal, Que.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Gossage & Co., Montreal.
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

"FLETCHER" WICK

See that any wick you buy bears the above trade mark in red ink on every package.
It is the best wick in the market and as cheap as poorer makes.

GOWANS, KENT & CO.

TORONTO

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, NOVEMBER 2, 1894. No. 44

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

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SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

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LA CADENA—CREAM OF THE HAVANA CROP.

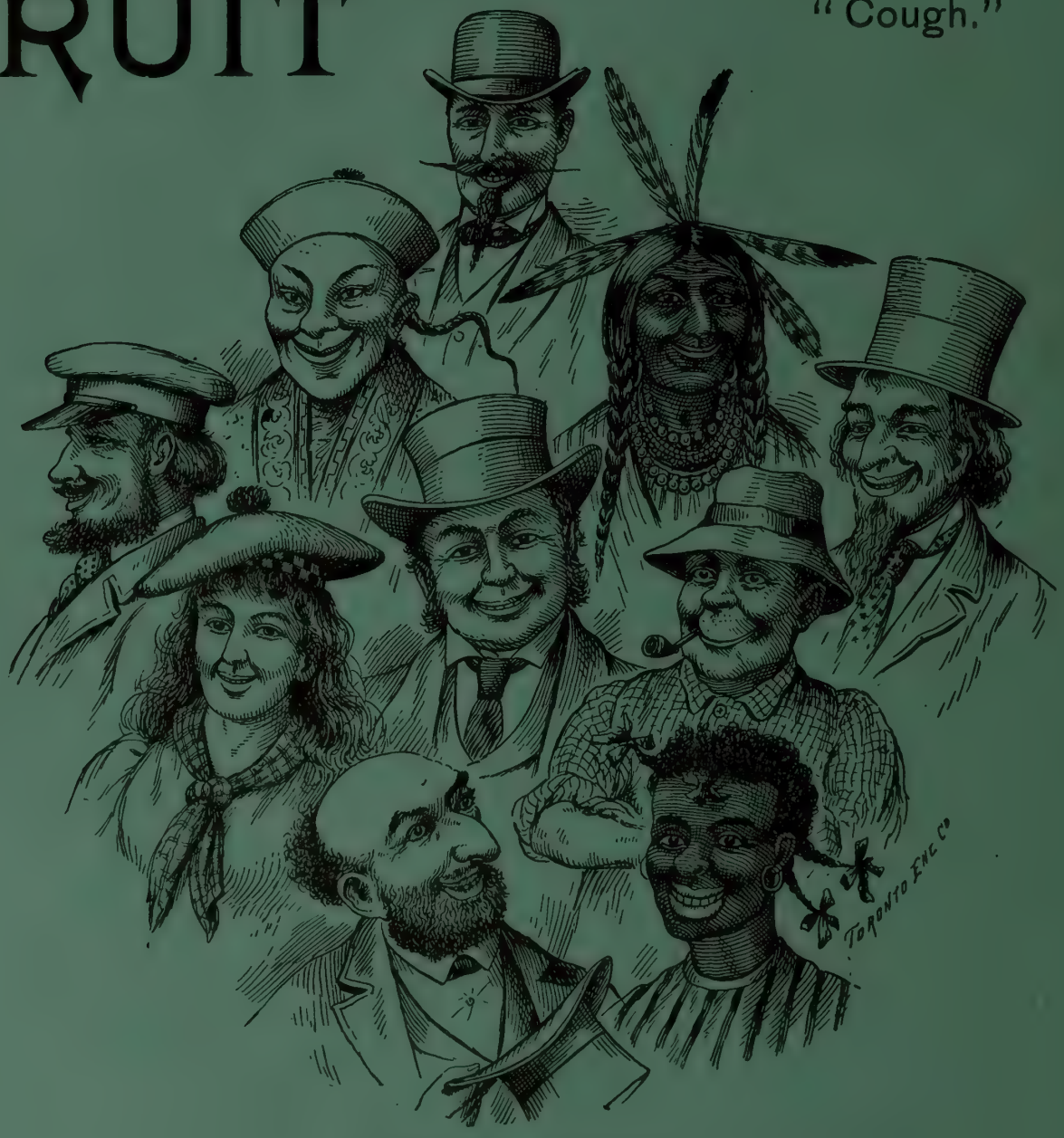
LA FLORA, 10c.

EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

SOMERVILLE'S
MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK? THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

"Standard Goods are the best to Handle"

FRY'S

Cocoas and Chocolates

ARE ABSOLUTELY PURE

..66 PRIZE MEDALS..

It pays to sell them. Annual sales over 34,000,000

FOR PURITY

Bi-Carbonate of Soda

FOR STRENGTH

TRADE MARK

This brand is always reliable. Highest test $98\frac{50}{100}$ % pure.

Made only by The UNITED ALKALI CO. Ltd., Liverpool

Macurquhart's Worcestershire Sauce

It increases the appetite.
Aids the Digestion.
Is the Best for All Purposes.

FINEST QUALITY. LOWEST PRICES. TRY IT.

THE BEST HOUSES SELL IT.

CANADIAN AGENTS

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30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street

Lion Digestive Coffee
Grand Mogul Tea

Is a quick seller.
Carries a good profit.
Is never sold by pedlars.

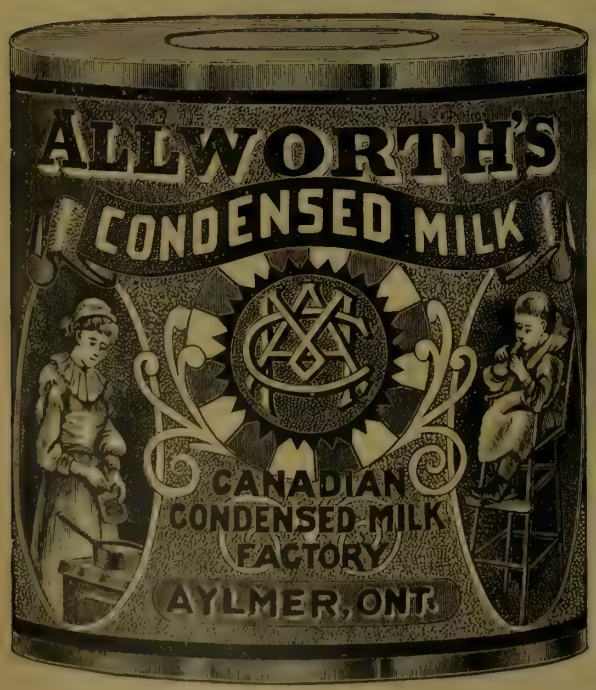
Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

WHITE SALTED HERRINGS IN KEGS
KIPPERED HERRINGS IN TINS
FRESH HERRINGS IN TINS
HERRINGS IN TOMATO SAUCE
Etc., Etc.

A. & M. SMITH

FISH CURERS **LEITH**



DOUBTS DISPELLED

By a comparison of any other Condensed Milk with ours.

Unless they are of the same heavy consistency, absolute purity, rich cream color and unvarying keeping quality, they are

NOT ITS EQUAL.

AGENTS:

HALIFAX, N.S.—H. F. Burton.
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AYLMER, ONT.

Exhibitions

Are not necessasy to demonstrate its superior qualities. The finest blend of Indian Tea on the market. If your wholesale grocer does not keep it write us for quotations.

Rose & Laflamme

MONTREAL

KOFF NO MORE

WATSON'S COUCH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Kippered . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate" a new pound package Retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY

Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

Standard Goods THE Best to Handle

E. LAZENBY & SON

LONDON, ENGLAND

There is no firm manufacturing Fine Delicacies and Relishes in all England whose goods are better and more favorably known than those prepared by the above named house.

The Pickle

Cherry
Pine Apple
Cognac
Madeira
Champagne
Punch

The Table Jelly

Calves Foot
Lemon
Orange
Vanilla
Raspberry
Strawberry

The Pickle

The superior quality of these goods can **always** be relied upon as unsurpassed. The strongest testimonial in their favor is that they are **in the greatest demand where they are best known.**

Pure Castile Soap

RED LION BRAND

If you want to keep a Soap that you can recommend to your customers, then purchase "Le Leon Rouge"; quality never varies.

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Moyune—Young Hyson

The Choicest Grades

of Young Hyson are as scarce as 3-eyed Peacock Feathers. The fact that Li Hung Chang is afraid of losing his winter flannels makes no difference in the price at which we are selling

Our Really Magnificent Range

...OF...

High Grade Sifted Young Hysons

The lines under discussion are worthy the attention of keen buyers and judges of value.

Extra Choice New Season's Young Hyson.
Extra Choicest New Season's Young Hyson.
Most Superbly Choice New Season's Sifted Young Hyson.
Extra Superfine Choice and Fancy Sifted Moyune Y. Hyson.

W. H. Gillard & Co., Hamilton

Is the place to buy these.

Your Holiday Trade

"GOOD GOODS"

CANDY AND BISCUITS

Wm. Paterson & Son

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 2, 1894 ($2.00 per Year) No. 44

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CRANBERRIES AND THE TARIFF.

IF the culture of cranberries in Canada cannot be made a success it will be from either, or both, of these reasons. The people have not brains enough to cultivate them or they are not indigenous to the country.

As this latter reason could not be advanced, it is obvious that the fault will lie in case of failure with either the producers or those who have the preparation of the native berry for market.

One thing is certain, the Federal Government has not been unsolicitous for the welfare of the industry. The only question that may arise with some in this respect is whether the Government has not been too careful for its development. But that is a question for the politicians to debate.

Under the new tariff the duty on cranberries is 25 per cent., or at the price cranberries are selling to-day, $2 50 per barrel. The duty was 30c. per bushel under the old tariff.

The effect of this higher duty has been to lessen materially the importation of Cape Cod and Jersey cranberries and to turn the attention of the Canadian consumers more towards the domestic article.

The price of the imported berries is, according to our last week's market report, $10 to $11 per barrel against $6.50 to $7 per barrel a year ago. The gain, it will be observed, is thus nearly equal to the advance in the duty.

The domestic cranberries we are now getting on the Toronto market are received from Ontario and Nova Scotia. The quality of the fruit grown in the latter province is excellent and well takes the place of the imported kinds ; but the quality of the Ontario sort is unsatisfactory. No attempt appears to have been made to prepare them for market. White berries, small berries, and all kinds of berries are jumbled in together.

True the Nova Scotia cranberries are cultivated and the Ontario sort are wild, or largely so, but obviously the quality of the latter could be much improved by their being sorted before being shipped to market.

The Government has imposed a high duty on cranberries for the benefit of those engaged in the cultivation and marketing of them, and common decency should induce those specially benefitted to do all they can to supply the best possible article. It is scarcely necessary to say that these latter remarks are especially directed to the attention of the Ontario growers and shippers.

If they do not supply a better article they may wake up some morning and find that the feeding bottle has been taken away from them.

HIS BEST INVESTMENT.

"When cutting down expenses I have several times thought of giving up THE GROCER," said George Rackham, Charlottetown, P.E I, "but found that I would lose money if I did, for it is one of my best investments. Here is $2 for another year in advance."

EXEMPT ALL FACTORIES OR NONE.

WHILE various concerns are asking exemption from taxation in different parts of Canada, but especially in Ontario cities and towns, it will be interesting to the councils of these municipalities to know that in Nova Scotia they do not now grant exemptions.

The thing is being carried too far. A manufacturing concern has no difficulty in working the members of a council and the residents of a town by showing how the industry would benefit them. Like the company promoter or the lottery agent they catch the people easily with stories of the great future of their town—how it will expand in wealth and area once this particular factory is under way. The average citizen is very susceptible to flattery of this sort. The wish is father to the thought. He always thinks there is a greater future before his town if some one would only develop it. He is carried away and a majority vote is easily obtained. There are very few instances in which he would not vote the other way five years later.

A paternal government has decided that its subjects should be protected from lotteries by prohibiting them because the prospects of making money through them are so plausible that they cannot withstand them.

The Nova Scotia Legislature recognizes this principal and will not permit a municipality to exempt any industry. At one time a town would, by a majority vote, decide to exempt a factory and then ask the Legislature to pass an act permitting it, and they did so in a few instances. Now, however, they positively refuse to do so. Other provincial legislatures should do the same.

THE MOLASSES TARIFF.

PROBABLY no tariff, and its accompanying rulings, has ever been the cause of so much discontent among the grocery trade as that passed at the last session of Parliament.

The latest source of discontent is the ruling of the department in regard to molasses.

Clause 397, dealing with this article, reads :

Molasses produced in the process of the manufacture of cane sugar from the juice of the cane when imported in the original packages from the district where produced in the country where the cane was grown and which has not been subjected to any process of treating or mixture after leaving the country from which originally shipped. The packages in which imported, when of wood to be free.

(a) Testing by polariscope, 40 degrees or over, a specific duty of 1½c. per gallon.

From a careful reading of this clause one gathers that as long as the molasses is imported in the original package from the district where produced in the country where the cane was grown, and evidence was adduced to satisfy the Customs authorities that such was the case, the duty would be 1½c. per gallon. That appears clear.

No stipulations, it will be observed, are laid down as to where the molasses shall be bought in order to come under this clause. The only restrictions are as to package and non-mixture. Accordingly, the trade continued as before, to buy in New York.

In order to protect itself in this lat er particular the Customs department prepared an affidavit to which all importers had to subscribe when passing an entry. In this entry oath was taken that the package was the original package, and that the contents had been subjected to no process of treatment or mixture after leaving the country from which originally shipped.

This very affidavit is in itself evidence that no restriction was intended as to where the molasses was bought.

But aside altogether from the affidavit, the fact as to whether the package was of Cypress wood or not was pretty good evidence whether it was original or not, for not only are the barrels in which New Orleans molasses is shipped made of this wood, but they are of capacity peculiar to themselves.

For a time all was plain sailing. Importers purchased New Orleans molasses on the ba-is of 1½c. per ga'lon profit, and it was passed through the Customs at that figure.

But there was a bomb shell simmering, and one day it burst suddenly. An edict was issued to those who had passed entries that they must have them amended ; and then, to their consternation they were informed that a further addition of 5½c. per gallon had been made to the rate of duty, thus necessitating their paying 7c. per gallon instead of 1½c. per gallon. Of course they were wrathy, but all they could do in the meantime was to protest.

Then, and not till then, did the importers know that a new interpretation had been put by the department on clause 397.

According to this new interpretation molasses must be imported direct from the place of production in order to come in under the 1½c. per gallon duty.

Ordinary mortals can find nothing in the clause either expressed or implied that would warrant this interpretation being put upon it, and they are wondering what kind of glasses the Department wears that it can see what is not visible to them. Equally surprising to them is how molasses can qualify to come under the syrup clause, which stipulates a duty of seven cents per gallon.

Toronto, Hamilton, London, in fact all the Western importers at any rate, have got their guns trained on the Customs department, and are not inclined to cease firing till they get the anomaly removed.

To be compelled to pay a duty of seven cents will be a serious loss to a good many merchants, for not only have some of them sold to arrive on the 1½c. per gallon basis, but having paid for their shipments before they got the goods, as is customary, they have no redress from those from whom they purchased.

CURRANT AND FIG TARES.

ONE of the most simple and easy methods by which retailers are often deceived is in regard to tares.

Instances of this are frequently cropping up. Two were drawn to the attention of THE GROCER this week. One was in regard to currants and the other had reference to figs.

The most important is in regard to currants. It is alleged that some houses along the street are not allowing sufficient tare on them.

It is charged that they do not allow the retailer the marked package weights, but instead place on the invoice their own figures. For instance, a retailer buys ten half barrels of currants, but instead of allowing the marked weights, the wholesale strikes an average of, say 20 lbs. Clearly this is not right.

In regard to figs. Some houses sell by the gross weight, allowing nothing for tare, and sometimes no discounts for cash. They usually quote a cent or more pound lower than the house which sells net, consequently, not unfrequently the retailer who purchases at the higher figure pays really less than he who buys at the lower.

These are little matters that members of the trade need to keep their eyes open regarding, as it may prevent the loss of many good dollars during the course of a year.

BEST PLACE TO START BUSINESS.

WHERE is the best place for a young man with small capital to start a general store? This is the question that a correspondent signing himself "A. J. C." asks in a daily paper.

Yes, where? That is the question. Go into what city, town, village or hamlet one may there does not appear to be room.

Already competition has become so keen, we are told, that it is the death rather than the life of trade, nearly every merchant you meet informing you that not only is business now divided up among so many, but that the percentage of profits too has sunk almost to below a living point.

Obviously under such conditions it is a difficult matter to say "where is the best place for a young man with small capital to start a general s ore."

This does not mean, however, that there is no place in which "a young man with small capital" can start.

Crowded as may be the field, there is always room at the top for the young man with capital, experience, brains and perseverance. Where these are wanting poor are any young man's chances of success.

No matter how well qualified and fortified a young man may be for business it would be unwise for him to settle down haphazard anywhere.

Before the birds of the air build their nests they select the spots that their instinct tells them are the best. And as the young man starting into business should carefully select the locality and stand in which his better judgment informs him is the best.

Because a certain place or locality has a large number of stores it does not always follow that there is no room for more. There is probably not room for dull, dirty storekeepers. Likely enough there are too many of them already. But a live, wide-awake man settled down among them would shine out with a brightness that would put them entirely in the shade.

The character of the stock a young man proposes to carry should weigh with him when he is looking around for a store, especially in the cities and larger towns : The character of the stock should be in keeping with the locality.

"A. J. C." can find out better for himself where the best place is for him to start a general store. If he is not qualified for this he is scarcely qualified to be a general merchant.

BUYING COUNTERFEIT MONEY.

NOT very long ago the correspondence of a man who was offering green goods —counterfeit money—was captured by the authorities. The man was a Canadian who served an apprenticeship and traveled for a wholesale house in Toronto. He was the son of very respectable parents, and was engaged to one of the handsomest girls in the city, who is now the wife of a well-known and wealthy Toronto gentleman. Somehow things did not go right, and he drifted to New York about ten years ago, where he boasted that he was doing well. He was always on the lookout for Canadians visiting that city, and, putting himself in their way, generally contrived to show them the sights at their expense, and borrow a few dollars—for he knew that visitors were always flush. He pretended to be a stock-broker, and was always supposed to live at one of the best hotels. From time to time people in all parts of Canada received long letters, type written on foolscap, offering counterfeit Canadian bills at the rate of about $1,000 for $100, and showing how easily a man could in this way get enough to make him comfortable the rest of his life. The method of procedure is well known. The would-be handler of counterfeit exchanges his good money with a confederate for a $1,000 sealed package, which he is cautioned not to open until he reaches the secret recesses of his home. Instead of crisp bills it contains green paper.

What the ex-Canadian made out of the scheme is not known, but he had a great deal of correspondence. From the mass examined by THE GROCER, it was seen that a number of fairly well known business men were implicated ; a few of them even wrote on their own letter heading. Most of them are eminently respectable citizens.

There were two letters from a manufacturer who is a prominent figure in the general gatherings of his particular church, and who always wants to open all business meetings with prayer. He wanted to take $1,000 on trial. If these worked well he would take a large amount. He would not go to New York, but wanted to meet the seller at Brockville, which, he said, was just across from Ogdensburg.

Another feature was the number of letters from particular localities. One county in Eastern Canada was unusually well represented, and it is a remarkable fact that the business men in this particular locality are specially noted by travelers for frequent sharp practice in their dealings.

The green goods man is probably now in Canada, for he was seen in Montreal a short time ago. He is a rather handsome fellow, though showing a few signs of dissipation, and dresses very well. When the writer last saw him, a few years ago, he was entering the Grand Union hotel with a St. John merchant. It was known at that time what business he was engaged in, for a number of his circulars were signed with his correct name. Many readers will thus be able to place him. His name is withheld, because he is the idol of his mother's heart, and she knows nothing of his doings. To his credit, he has been extremely kind to her.

PEDLARS IN P. E. ISLAND.

THE members of the Prince Edward Island Legislature are probably more in touch with the people they represent than those of any other province. They have therefore done more to suppress the peddling system than any other province. Very many years ago, long before Confederation, they passed an act of the reign of William IV., which gave them power to license pedlars. This they still have and control, excepting in Charlottetown and Summerside, which have power to regulate them by their own by-laws.

Outside of these places the Provincial authorities now collect an annual license fee of $20 for a one-horse waggon and $10 for a packman or pedlar on foot. If a man takes two horses he pays an extra $20.

This act applies to residents and non-residents alike. The unfairness of this has been evident for some time, and at the last session of the Legislature an act was passed reducing the residents fee to $15 per annum for a man with a horse and cart, and $7.50 for a man alone, while non-residents were very properly to pay $50. Lieut.-Governor Howlan refused to assent to this bill, but submitted it to the Dominion Government. He did not give any reason for his refusal to sign it, but a member of the Government informed THE GROCER that it was probably due to a doubt in his mind whether the Legislature had power to pass such a bill. If this be the case, and it seems likely, it will have an important bearing on the action any of the other legislatures may take. To THE GROCER His Honor said he hoped the Governor-in-Council would report his decision on the bill by the first of the year.

In Charlottetown they have no regular pedlar's license, but they compel these people who assemble on the market square to hawk their wares to pay $1 to $2 a day. A man who does not compete with the local merchants is charged $1, while those who sell goods which are handled by any of the retailers in the town must pay $2 a day.

The people on the Island have had more or less trouble with these fakirs. Many of them are the worst class of foreigners. They have compelled people to buy their wares with threats. They have demanded food, and forced unprotected women to give it to them by pointing revolvers at them. These are the men some St. John merchants objected to decorate with numbered badges, fearing it might degrade their manhood.

It may not be generally known that every commercial traveler who visits the Island is compelled to pay a license fee of $15 before doing business. In case of neglect to do so, there is a fine of $200.

HOW TO SUCCEED IN BUSINESS.

MR. LOGAN has been 27 years in trade in Pictou, N.S. He knows his business thoroughly; and though he has not made a fortune, he has not been unsuccessful. He is given better than an average rating by the mercantile agencies. He has always paid his accounts in full, and is proud of it, as all business men should be. His experience is therefore worth something to the younger generation of dealers. He is still a yound man himself, about forty-seven.

To THE GROCER he said that his experience had taught him two important principles on which success in business was based : Always to sell at a profit and to collect the accounts. He had always made a profit on what he sold, but he had not been prompt enough in collecting his accounts. If he had he would have been able to retire with enough to live well the remainder of his life.

Te sell at a profit he found that it was necessary to handle honest goods, the best that his customers could use. In this way he worked up a permanent reputation for having reliable goods only. He did not offer any baits, as is done by many merchants by cutting prices on some lines or giving away pictures, books, crockery, etc., depending on making up by extra profits on other artfcles which most merchants found to their sorrow they were never able to do, for the customers somehow bought these other lines at some other store. Taking the year in and out customers will do as well with the man who does not offer baits. This they realize in time and become permanent customers. The desire of the price-cutter is to do a large business, but it is safer and more profitable to make 10 per cent. on a $10,000 business than 5 per cent. on $20,000. In the latter business there are greater losses from shrinkage and other causes.

His method of collection has been his weak feature. He had given too much credit, and like everyone else who had done the same had lost much money. Not only did he lose money by long credits, but they caused him much worry. When accounts were about due he would spend a great amount of valuable time in endeavoring to get portions of the amounts due him to meet them. This time should have been spent in his store attending to customers and watching his business. Many dealers do not charge a man's time in making collections against the account, but they should. Mr. Logan is now working his business into a cash basis. He is collecting monthly, and on good accounts quarterly, allowing 3 per cent. off for cash.

His views should be carefully considered by those who are not following them out. For every one who cuts prices, gives long credits and succeeds THE GROCER will name at least ten who fail.

MIGHT HAVE BEEN A MILLIONAIRE

ON Monday last, while THE CANADIAN GROCER was talking to Mr. Craig, of Hogg, Craig & Co., grocers and lobster packers, Pictou, N.S., a farmer named Porter, who lives near that town, stepped in o the private office. Before closing the door he looked round to see that he was not followed. When he felt safe he produced a bag containing eighty Spanish doubloons, and wanted to sell them for more modern currency. Mr. Craig, who at one time traveled for a London, Ont., biscuit house, is known all over Canada for his extensive collections of rare stamps and coins. From Porter's story the doubloons have been in an old stocking in his family for over 90 years, and the dates on them prove this They were accumulated by his grandfather and transferred to his father, who kept them intact all his life.

When Mr. Craig and THE GROCER figured what they would have amounted to had Mr. Porter's grandfather invested, instead of hoarding them, they found that he would have been more than a millionaire, which made the old man open his mouth. A doubloon was worth about $16 a hundred years ago. Eighty of them would have been equal to $1,280. Seven per cent. is not too high a rate of interest to figure on, for twenty-five years ago ten to fifteen per cent. was not rare. A sum will about double itself every ten years at seven per cent. compound interest, so that in a hundred years the eighty doubloons would have amounted to $1 317,120. There are many others just as thoughtless as were Mr. Porter and his ancestors. That gentleman is now looking for an investment.

INTERIOR STORE ARRANGEMENT.

FOR a store in which a large business is done, where no package is likely to lie on the shelves for any length of time, and where plenty of help is employed, glass casing for protecting the goods is not necessary. Some stores in the fly season use netting only; others distribute fly paper about freely and put nothing over the goods. They depend upon themselves or their clerks to keep the shelves dusted and the store clear of flies.

In one of the most attractive retail stores THE GROCER has been in for some time, the proprietor had gone carefully into the matter, and as a result, he fitted the part of shelves nearest the entrance with sliding glass fronts. The remainder he left untouched. The portion with glass fronts he used for his bread and cake, for he carries on a bakery in connection with his grocery business. The open shelving he keeps filled all the time, which gives the place a much more substantial appearance than most stores which put up a front line only and fill orders from the cases, under the counter or piled up outside. Sales are always made from the front line and a clean package is brought from the back so that it always has a fresh appearance. When there are so many packages on the shelves greater attention is required from the clerks to keep them in order. This takes a good deal of time and prevents any loafing which looks so unbusinesslike. When he finds a clerk neglects to dust them and leaves his shelves untidy he waits until closing time. He then draws attention to it and keeps the careless clerk half an hour later. He has seldom to punish him this way a second time.

WITH THE RETAILERS.

G. P. LEATH, of Spry, has just finished putting a large addition to his store. He has now one of the finest stores in the county of Bruce.

George Lang, grocer, Milton, has moved into his new store,

James R. Reynolds, grocer, Wingham, has sold out to a Mr. Snell.

D. A. McClure, groceries and crockery, Wingham, is selling out and retiring from business.

W. Woodcock, of Norland, who was burned out some months ago, has again started up.

Ruttan & Co., of Manitou, Man, are opening a Patrons' supply store at Crystal City, Man.

W. G. Davey, who recently returned from North Dakota, has bought out his son, W. Davey, Bobcaygeon.

James Firstbrook, formerly of Toronto, has bought out the grocery business of Mrs. A. Arthurs, of Acton.

James Timmins, who bought out the Nightingale stock at Alliston, will carry on business at the old stand.

H. A. Schuerman, grocer, of Waterloo, has moved his stock to Berlin, where he will continue business. Mr. Schuerman had been storekeeping in Waterloo for some years.

E. Noice, general merchant, Minden, has returned from an extended trip to the North-West. He had an enjoyable time, and comes back with a high opinion of the country in which he has been sojourning.

Henry Ursladt, one of the oldest grocers in Waterloo, is dead. He was one of the best known grocers in that part of the country. The wife and daughter of the deceased will, for the time being, carry on the business

M. Hopkins, general merchant, Kinmount, has extended his business lately. He has put groceries and provisions in one store, hardware in another, and dry goods and boots and shoes in a third. "Mr. Hopkins," said a traveler, "is one of the most prosperous merchants in the province, and in addition to his general business does a large trade in lumber."

Morton & Co., of Fort William, are giving up the dry goods department of their business, and are offering the stock at a rate on the dollar. The opportunity is said to be a good one for anyone starting into business at Fort William.

F. J. Gillespie, of Midland, general merchant, Justice of the Peace, and Warden of the county of Ontario, has been nominated by the Reform party of North Ontario to contest that constituency in the next Dominion election. Honors are heaping fast upon Mr. Gillespie these days, but he is worthy of them.

AN INJUSTICE RE PEDLARS.

The most important business up for discussion at the last meeting of the Property Committee of the Toronto City Council was what the Licensed Pedlars regarded as a gross injustice—the imposition of fees upon some pedlars, while others are allowed to go free of license, because the question as to the city's right to collect fees is now before the Privy Council. The magistrate has refused to convict those who have not paid their license fees, and M. W. Butler, who spoke for the 83 pedlars who have paid their $20 fee, demanded that the others who have not paid their fees should be forced to do so, or that the fees already paid should be returned.

Mr. Awde explained that, pending the decision in London of the case of Virgo against Toronto, as to whether the city can prevent pedlars from plying their calling on certain streets, the magistrate would give no decision. The city at present, pending this decision, was issuing licenses to peddle on all streets, but, for some reason, the men would not pay their licenses, although the litigation did not involve the point as to whether the city had the power to force hawkers to pay license fees, and which was secured by the Ontario Statutes.

It was decided, on the motion of Ald. Frankland, to obtain a legal opinion from the Solicitor.

Established 1850

THE GENUINE MAMMOTH

Bristol Lamp

Gives a better light than Gas or Electricity at one-half the expense. It illuminates an area of 1,000 square feet, gives a steady, white, odorless light and burns all night without refilling. This lamp is specially adapted for

Churches, Schools, Public Halls, Stores, etc.

Where a large amount of light is required. "Thousands were sold last season and not a complaint."

Write us for Cuts and Prices.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

PLUMS

DUFOUR'S

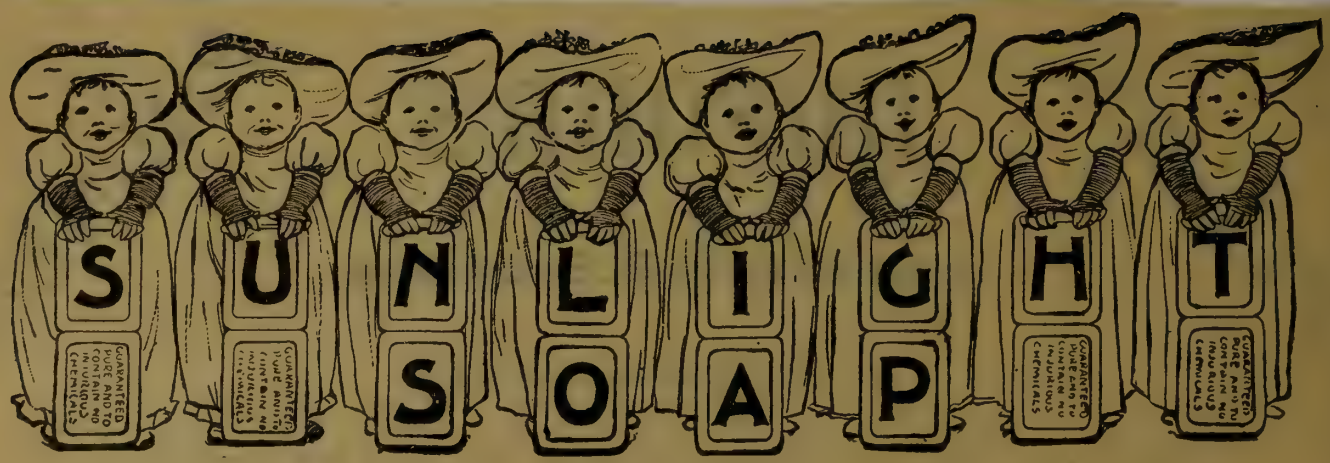
PRUNES

Just in ex S.S. Escalona

Plums,	50	to the pound,	in	50-lb. cases.
Plums,	70	"	"	55-lb. cases.
Prunes,	110	"	"	55-lb. cases.
Prunes,	120	"	"	160-lb. kegs.

JAMES TURNER & CO.

HAMILTON.



SUCCESS CAME TO

SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. **It pays Customers to buy it**

NEW PEELS

Crosse & Blackwell's Lemon, 7-lb. boxes.
" " Orange, 7-lb. boxes.
" " Citron, 7-lb. boxes.
Batger & Co.'s Lemon, 7-lb. boxes.
" " Orange, 7-lb. boxes.
Corsican Citron, 7-lb. boxes.

H. P. ECKARDT & CO.

Wholesale Grocers ..... TORONTO.

Your stock is not complete without (at this season of the year)

Buckwheat Flour

SELF-RISING.

Try a Sample Order.

In 2½ lb. Packages, 2 doz. per Case.
In 5 lb. Packages, 1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTUTERS OF

CHOICE BREAKFAST CEREAL FOODS

NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

G. J. Hamilton & Sons

...Manufacturers of...

FINE BISCUITS AND CONFECTIONERY

Represented in Ontario by
F. J. CHARLTON,
BRANTFORD.

PICTOU,
N. S.

Ask Our Travelers For It.

A DELICIOUS CUP OF TEA

In 20-lb. Cads

In 6-lb. F'cy Tins

Eagle Brand Ceylon

In 50-lb. Boxes

In 1 & ½-lb. Pkgs.

M. MASURET & CO.

LONDON - - - ONTARIO

Write To Us For Samples

TRADE CHAT.

PEOPLE will talk. If you advertise your good points they will talk well of you. If you do not, look out.—Printers' Ink.

In a fire at Ganancque Monday, Belfie's grocery and Stunden's confectionery stores were destroyed.

Kent county produced 486,000 bushels of beans last year, considerably over half the yield of the entire Province.

A writ for $203 has been issued against J. H. Strickland & Co., of Cannington, by H. P. Eckardt & Co., of Toronto.

J. C. Watson, formerly in the grocery business, has returned to Simcoe, and opened an insurance and real estate office.

The people of the United States are fond of bananas. They ate 1,235,000,000 of them last year. Canada is in the "swim" too.

The market value of all field crops in Kent in 1893 was $3,429,956 and, including wool, poultry and live stock, the farm products were $4,107,617.

It is reported that the Napanee brush factory is about to start up again. A practical man of means has been viewing it with the intention of starting.

W. J. Youell, of this place, who has been traveling for Sloan & Crowther, of Toronto, has severed his connection with that firm, and is now representing Masuret & Co., London.—Journal, St. Thomas.

A farmer at Portage la Prairie raised 400 bushels of potatoes from one acre of ground planted. He sold them at 25c. per bushel, realizing $100. He says that is better than growing wheat at $8 per acre.

Farnk Wilkins, of Hamilton, has in his possession a receipt for wheat which was sold at Chippewa on March 7, 1834, at six shillings, New York currency, per bushel, the ancient receipt having been found by J. H. Saunders in a sock of wool.

A Syrian pedlar was arrested and taken before the Chatham police magistrate on the supposition that he might know something about the Listowel murder. When he was dismissed he fell on his knees and kissed the magistrate's toe.

Grocer Charles Ruse, who died last summer, owned houses 111-117 Portland srteet, 481 Adelaide street west and two cottages in the rear of No. 2 Sullivan street, Toronto, all worth $4,420. Besides this he had $1,000 in book debts and $725 in other personalty. He willed it all to his wife.

Mr. Jabel Robinson, president G. W. S. Company, has issued the following notice: A change has been made in the management of the Grange Wholesale Supply Company, 126 King street east, Toronto, and hereafter all business communications must be addressed to G. W. Hambly, the new manager.

Tenders for the Canadian Government loan of £2,250,000 were opened in London, Monday, by the Bank of Montreal, in the presence of Mr. Foster, Sir Donald Smith, Mr. Clouston and a large gathering of applicants. There were 564 tenders, aggregating £11,294,000, at prices varying from 95 to 99⅝. Applications at £97 8s. 6d. will get about 49 per cent., and those above that figure will receive full allotment.

Up to the 23rd instant 4 416,000 bushels of wheat had been brought to the different stations west of Winnipeg, and the amount during the same period of 1893 was 3,040,-015 bushels. During the present month 1,882,000 bushels have been delivered, and the quantity for the same period last year was about the same.

The H. G. & B. trains carried big crowds of people Saturday and yesterday, and the trains all ran on time. The rails for the completion of the track in the city have not yet arrived, but they are expected in a few days. A deputation from the company will shortly interview the Beamsville Council in regard to the extension of the railway to that village.—Herald, Hamilton.

Surveyers are still out locating the line of the proposed Hamilton, Waterdown and Guelph Electric Railway. The chief difficulty they have met so far is to find an easy grade into Waterdown, and at one time it was thought a spur would be needed to connect with that village, but by choosing a slightly different location, it is now hoped this obstacle will be overcome.

The Assets Co. is the name of a new association with a capital of $200,000, whose object is to acquire bankrupt estates, either by purchase or otherwise, and to realize the same in the best manner possible. It is proposed to hold weekly sales by auction for the disposal of the merchandise. It is understood that goods will only be sold in limited quantities at a time, so that stocks will not be sold en bloc to retail merchants, as at present. A profit is expected from this process. The main object of the company, however, is to prevent the breaking of the markets by the slaughter of bankrupt stocks. The company will remove all merchandise which it purchases from the premises of the insolvents to its warehouse, where it will be put in saleable shape and disposed of in lots, so that no dealer will become possessed of an estate to the injury of his neighbor.—Gazette, Montreal.

NOW ARRIVING WEEKLY CONSIGNMENTS OF . . . NEW CROP

VALENCIA RAISINS

Their quality is unsurpassed. Write for our prices.

Also large shipments of all kinds of Canned and Preserved Goods; 12 different makes to choose from.

Laporte, Martin & Co. St. Peter Street, Montreal

WE beg to advise the public that we have purchased the stock in trade and good-will of the Wholesale Grocery business heretofore carried on by Messrs. Eby, Blain & Co, and that we will continue the business on the premises occupied by them, cor. Front and Scott Sts.

We solicit the esteemed patronage of their numerous friends and customers, to whose interests we will devote our constant and best attention.

Yours truly,

THE EBY, BLAIN COMPANY OF TORONTO, LTD.

J. F. EBY, President — HUGH BLAIN, Vice Pres.

Fish

Your customers want

Labrador Herrings
(We have brls. and half brls., No. 1.)
Codfish (Fletched) Cases
" 1 and 2 lb. Blocks
Boneless Fish, 40 and 25 lb. Boxes

If you want any of these goods write us

THE EBY, BLAIN COMPANY OF TORONTO, LTD.

WHOLESALE GROCERS

TORONTO - - ONTARIO

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts
Increased Capacity
Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and agressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	Schofield Bros.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 1, 1894.

GROCERIES.

THE week has been an uneventful one. No marked features have developed either in regard to business or prices. The volume of business is fair for the season; travelers' orders on the whole show a little improvement. Reports from country storekeepers indicate that business with them is still quiet, the mild weather keeping the farmers in their fields. They fully expect a better trade when the weather becomes less favorable for farming operations and more favorable for storekeeping. Therefore, although business is not as good with either wholesalers or retailers as would be desired, the outlook is viewed rather in a hopeful light than otherwise. Business in canned goods remain much as before. Rio coffees are still a scarce commodity. Sugar, while quiet with the wholesale houses, is brisk with the refineries, the trade being desirous of getting its supplies into the warehouses before navigation ceases. Syrups are in fair demand, but there is not much doing in molasses. Fairly active continues to be the tea market, with prices steady to firm. New season's foreign dried fruits are receiving fair attention. Eggs are firmer, while cured meats are easier. Dried and evaporated apples are quiet and lower.

CANNED GOODS.

There is the usual quiet and steady seasonable trade doing in tomatoes, peas and corn. We still quote tomatoes and corn, at 85 to 90c., and peas, 80 to 85c. Fruits are quiet at these quotations: peaches, $3 to $3.25 for 3's, $2 to $2.25 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40. Salmon is in good demand and firm at $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; second quality is quoted at $1.20 to $1.25. Canned mackerel is quiet at $1 to $1.10. Lobsters is still only receiving slight attention, and prices are as before at $1.70 to $2 for tall tins and $2.25 to $2.75 in flat tins.

COFFEES.

The local market is still bare of Rio coffees, and the other kinds are not much wanted. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N.Y. Journal of Commerce, October 30: For Rio and Santos growths holders are inclined to make a showing of firmness over all really useful stock, and some have valuation limits marked higher than it is possible to reach at the moment, as general demand continues cautious and unsatisfactory. In the way of speculative dealing business was moderate and the market generally of an unimportant character. The accounts received from Brazil were in much the old form regarding condition of market and current movement of supplies, with no further report in regard to crop, and Europe was a shade easier and quiet.

RICE.

Business is of the usual quiet seasonale character, with no change in prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Business is fairly good at unchanged prices. We quote: Pure black pepper, 12 to 14c.; pure white, 20 to 28c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Nothing has yet developed that is worthy of special mention. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Terragona almonds, 12½ to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Business along the street in this commodity is light, and wholesalers are quoting lower prices than they were a week ago. For granulated 4¼ to 4⅜c. per lb. is the ruling figure, and for yellows 3¾ to 4c. per lb. is the idea. Raw sugars we quote at 3¼c. for ordinary, and 3¾c. for Demarara. The lower prices that are being quoted for granulated sugar by the local houses is not warranted by any change in the views of the Canadian refiners. They, in spite of the declines of the 27th and 30th ult. in the price of raw sugar on the New York market, continues to hold their prices up, and trade with them for this time of the year has been good. This is one of the reasons why prices remain steady with the manufacturers, the latter being able to sell their meltings from day to day. But the prime reason for the steadiness of price is the near approach of navigation, which induces buyers to anticipate their wants in order to secure summer rates of freights. So great has become the demand for space on the Montreal boats that shippers have to secure freight in advance.

N. Y. Journal of Commerce, Oct. 30. The immediately available supply of raw, although quite large, is in the hands of owners who can carry it stubbornly if they so elect, and that appears to be the disposition of

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)

MANUFACTURE A FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

"SALADA"

CEYLON TEA

In Lead Packets—1 lb. and ½ lb.

Retailed at 30, 40, 50 and 60 cts.

We have opened up seventeen new agencies during the past week. After we establish one in your town it will be useless to try to get

"SALADA."

Every dealer in the town will want it after it is introduced.
Apply at once for particulars.

P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS—Continued

some of them at the moment. They have received encouragement to day in an increased demand principally for muscovadoes, which appears to be the grade most wanting for current meltings, but it is noticeable that when buyers were found willing to pay former rates they were met with promptitude. Refined goods were dull. The decline of Saturday, after being wired all over the country, has failed to bring an increase of business, and some operators complained that they did not find even the small increase of orders common at the commencement of the week. The price of sugars is now very low, and there is surprise that there is no more attention given them.

SYRUPS.

There is a fair trade doing, more especially in bright syrups selling at about 2⅜ to 2½c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Trade is quite at unchanged prices: We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

There is a fair trade doing in low grade Indian and Ceylon teas, which continues scarce on the London market. Young Hysons of all grades are scarce, and the few that are offering are bringing full prices. Japan teas keep steady in price, but there is very little enquiry for them, as jobbers are working on their old stocks, and are not inclined to enter the market at the advanced figures demanded by holders. There have been some invoices of Pingsuey gunpowders, and Pingsuey Young Hysons offering, and several transactions have taken place for the French trade in Quebec. China Congous of all kinds and grades continue to show excellent value, but the enquiry for them in London has been light since the last advices. At the auction sale in London, England, on Monday last the feature was a stronger market for Assam teas. Local wholesalers report a fair trade, but no new features have developed. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

Nothing materially new has developed during the week. New season's fruits are still arriving, a few Malaga raisins being among this week's shipments. There is a fair trade doing in Valencia raisins, but the unsatisfactory feature is the cutting that is going on in prices, some sales being reported below 4c. The fact of the matter is that there are Valencia raisins and Valencia raisins. Samples of damaged fruit were received on the market this week, but they were already sour, and the broker to whom they were sent would not offer them. We repeat a former warning, the trade cannot be too careful this season in ordering their Valencia raisins. The ruling prices for good Valencia raisins are: Offstalk, 4⅜ to 4½c., fine offstalk, 4¾ to 5½c.; selected, 5½ to 6c.; layers, 6 to 7c.

Currant trade is fair only, with prices much as before. We quote new fruits: Filiatras, half barrels, 4½c., barrels, 4¾c.; fine Filiatras, half brls., 4¾c., barrels 4½c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases.

Sultana raisins are quiet and unchanged at 5½c. up.

Figs are not much wanted yet, the warm weather being unfavorable to business in this line. We quote: 14 oz., 10½ to 11c.; 10 lb., 11 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 18c.

Turkish prunes remain as before, quiet and steady. We quote: "A," 8c.; "B," 7c.; "U," 5¼ to 5½c; bags, 3¾c.; casks, 4½ to 5c. French prunes are quoted at 6½ to 9½c., according to quality.

BUTTER AND CHEESE.

The butter trade is still in an unsatisfactory condition, although for really choice dairy tub butter higher prices are quoted, but the trouble in really choice is practically unobtainable. In consequence of the condition of the market the wholesale houses are buying scarcely anything, nearly all the butter coming in being on commission. There is an enquiry for choice selected dairy tubs for winter's use of private families, and for which wholesalers claim they could get as high as 18 or 19c. There is a good deal of medium and low grade butter coming in, and large rolls are plentiful, and they are in fair demand. Dairy pound rolls are quiet. There are a good many dairy pound prints on the market, but for some reason or other they are less preferred than pound rolls and do not fetch within 1 to 2c. as much as the latter. The demand for creamery tub butter is light and creamery pound prints are not as much wanted as they were. We quote jobbing prices: Dairy—Choice tubs, 16 to 17c.; medium, 13 to 14c.; crocks, 20c.; low grade, 12 to 13c.; pound rolls, 18 to 19c.; large rolls, 16 to 17c. Creamery—Tubs, 20 to 21c.; pound prints, 22c.

Cheese market keeps dull. Offerings at 10¼c. for September cheese, delivered, and 10c. was bid. Jobbers quote 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

Trade continues fairly active, although prices are a little lower than last week. Offerings of dressed hogs have dropped off a little owing to the warm weather, but offerings have been liberal. Sales of rail lots to arrive are reported at $5 65 to $5.85.

BACON—Long clear, 8c. for carload lots and 8¼ to 8½c. for small lots; breakfast bacon, 11 to 12c.; rolls, 8¾ to 9c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10½ to 11c.

LARD—Pure Canadian, tierces, 8¾c.; tubs, 9½c.; pails, 9¾c.

BARREL PORK—Canadian heavy mess $17 to 17.50; Canadian short-cut, $17.50 to $18; shoulder mess, $14 to $14.50; clear mess, $14.50 to $15.

GREEN FRUIT.

An increasing demand is reported for oranges. There are a few Jamaicas on the market, but they are not of good quality, and the Florida orange is practically receiving all the attention. Lemons are still in moderate demand only, but the supply is not excessive. Bananas are quiet and steady. There is a good demand for apples. A good many pears are still on the market, and they are selling fairly well. There are still a few domestic grapes to be had, and demand for them is fair. Sweet potatoes are selling well. We quote: Lemons—Floridas, $3.50 to $4; Sorrentos, $3.50 to $4; Missorias, $2.75 to $3 50, and 420's, $2.50. Oranges, Floridas, $3 50 for 176's and 200's, $3.25 for 150's, $3 for 126's. Bananas, firsts, $1.25 to $1.50; seconds, 80c. to $1.10. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, winter fruit, $2 to $2 50 per brl.; snow apples, $2 to $2.50; fall fruit, $1.75 to $2. Grapes, 2½ to 3c. per lb.; Almeria, $5.50 to $6 per brl. Sweet potatoes, Jerseys, $3 to $3.50 per brl. Pears, 25 to 50c. per basket. Cranberries, $3 per case.

COUNTRY PRODUCE.

BEANS—Market remains quiet and steady at $1.35 to $1.40 for hand-picked; medium, $1.25 per bushel.

DRIED APPLES——Sales are reported at 4¾ to 5c. f.o.b. outside, and jobbers are getting 5 to 5½c. Trade is quiet.

EVAPORATED APPLES—There have been transactions at 6½c. f.o.b. outside, and more could be had at the same figure. Jobbers report trade quiet at 7½ to 7¾c.

HONEY—Quiet and unchanged. We quote comb at 12 to 13c., and extracted at 8 to 9c.

HOPS—Market is still dull. Yearlings are selling at 8 to 10c. and new at 12 to 14c. Pressed hops are quoted at 16 to 18c.

EGGS—There are not many strictly fresh eggs coming in, but there are plenty of second and third quality to be had. We quote strictly fresh at 17c.; ordinary fresh at 16c., and cold storage at 15c. Demand is active for the good stock.

ONIONS—Market is easier on domestic onions, Danvers now selling at 40c. per bushel; Spanish are selling at 85c. to $1, depending on quality and quantity.

POTATOES—Are quiet and easy. Offerings are liberal, but although stocks are not large there is not much disposition to buy. We quote carloads on track at 48 to 50c., and small lots out of store at 60c. per bag.

POULTRY—Turkeys are dull and not wanted, while for geese the demand is good. Chickens are in fair demand. We quote: Turkeys, 8 to 8½c.; chickens, 30 to 40c. per pair; geese, 6 to 6½c.; ducks, 50 to 60c.

FISH AND OYSTERS.

Deliveries of white fish have been freer this week than for some time, and demand has been good both for white fish and trout Kippered herring is in good demand, and Lake Erie herring is scarce and wanted. Halibut and cod are beginning to come in The close season for white fish and trout begins Monday, three days' grace having been allowed. After that day those wanting white fish and trout will have to take the frozen kinds. Oysters are in fair demand and lower. We quote as follows: Salmon trout, 6½c.; skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; white fish, 7 to 7½c.; pike, 5c. lb.; haddock and cod, 5½c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.49. Oysters, $1.30 per gallon; select, $1.60.

SALT.

Prices have declined 2c., but business remains fairly good. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Trade continues fairly good, with dealers still paying 3½c. for green, and selling green at 4½c.

SKINS—Lambskins and shearling advanced 5c yesterday (Thursday), being now quoted at 55c.; calfskins quiet at 6c.

NEW ELEME FIGS

"Prime Layers" 2, 3, 4, 6 and 7 Crown Fruit

We invoice at **actual** weights.
Tares allowed.

DAVIDSON & HAY

WHOLESALE GROCERS
AND IMPORTERS

Toronto, Ont.

Munn's Boneless Codfish

Is put up better than ever. Full line of Choice New Fish now on hand.

5, 20, and 40 lb. Boxes.

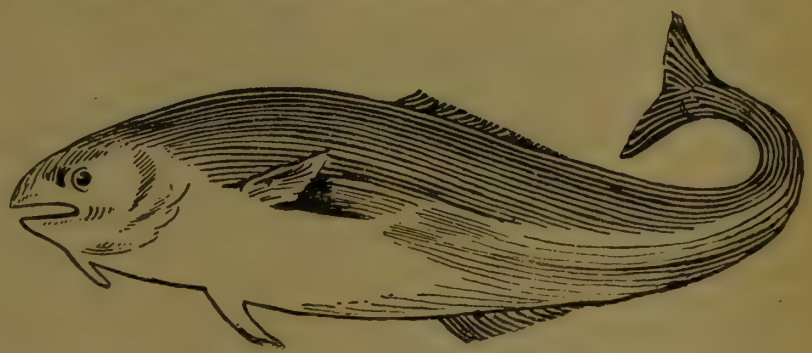
ALSO

Skinless Codfish

In 100 lb. Cases.

Whole Fish--looking very nice.

If there is a grocer in Canada who doesn't handle Munn's Codfish, don't let him mention it to anyone.



Ramsay & Aitken, Toronto Agents.

STEWART MUNN & CO.

BOARD OF TRADE BUILDING, MONTREAL.

TEAS

FAN BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS.—Continued

WOOL—No enquiries are reported from the States. Dealers are paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW—Continues in good demand. Prices are unchanged, dealers paying 5½ to 5¾c. and selling at 6¼c.

MARKET NOTES.

Cream of tarter is a little firmer.

T. K. Moyer is in receipt of a carload of oranges.

Malaga grapes, new seasons, are selling at $5 to $6.

See White & Co.'s weekly price list in another column.

A bright syrup in half-barrels is being offered by Davidson & Hay.

Aikenhead & Sloan have a carload of split herrings arriving this week.

Davidson & Hay have a fine line of Ceylon tea due to arrive in a few days.

Smith & Keighley expect their shipment of new Malaga raisins to arrive this week.

Dawson & Co. have two carloads of Florida oranges, desirable sizes, arriving this week.

Clemes Bros. have a carload of heavy Malaga grapes arriving; also a car of Florida lemons.

H. P. Eckardt & Co. have received a fresh consignment of Keiller's, Dundee marmalade.

Warren Bros. & Boomer have in stock a shipment of J. Morand & Co.'s fine off-stalk Valencia raisins.

H. P. Eckardt & Co. have now in store Batgers new peels, and report same to be of very fine quality.

M. Masuret & Co. report a large shipment of choice figs in tapnets, which are going off quickly.

"Lion Digestive coffee is having a good run this season," write the manufacturers. "Everybody is pleased with the flavor."

Wm. Paterson & Son report a large sale on the new line of biscuits they introduced some time ago, called "Western Mixed."

H. P. Eckardt & Co. have received a car of evaporated apples, and are prepared to give close figures for quantities of same.

The attention of the trade is called to the fine quality of the "Eagle" Japan teas handled exclusively by M. Masuret & Co.

Perkins, Ince & Co. have to hand a shipment of Moynne teas in Young Hysons and gunpowder; also Panyong and Japan teas.

James A. Skinner & Co., Toronto, have just opened a line of glass bowls for growing Chinese bulbs, that will fill a long felt want.

James Turner & Co. have just received via the Escalona a large consignment of 'Duferns' French plums and prunes. They report quality this year of this well-known brand is better than ever.

Wm. Paterson & Son are introducing a fine "Cough Tablet," in 5-lb. decorated tins. Prices and samples on application to the firm.

S. Stewart, of Ayr, writes P. C. Larkin & Co.: "'Salada' is meeting with the most gratifying success here. Trade is increasing daily."

W. H. Gillard & Co. are in receipt of a consignment of extra choice plums from Dufour & Cie, Bordeaux, which are fine quality.

The latest thing in peels is Crosse & Blackwell's in 7-lb. tins. M. Masuret & Co. have them in stock and report them excellent in quality.

Sloan & Crowther have this week received a shipment of 500 cases of "Seal" brand salmon; also 500 boxes of fine Sultana raisins.

Nearly every grocer now handles B.F.P. Cough Drops. They pay a good profit, and being put up in an attractive glass front tin, are self-sellers.

Besides their English malt vinegar, Lucas, Steele & Bristol handle Wilson's vinegars; also Lefebvre's. Special figures for lots of latter brand given.

Grand Mogul tea exhibits were held at these stores during the week: Chas. Elliott, Bradford; W. E. Preston, Midland; A. W. Richardson, Orillia.

C. E. Copeland, Dorchester Station, had an exhibit of Grand Mogul tea at the fair there. The exhibit was much admired and many sales were effected.

"The grocer who does not handle B.F.P. Cough Drops misses making a good profit out of an easily kept article," report the Toronto Biscuit and Confectionery Co.

Any person desirous of shipping poultry, butter, eggs, apples, potatoes, onions or anything in the fruit and produce line, will do well to consign to White & Co., Toronto.

"In stock and to arrive we have the largest and best assortment of figs, prunes, currants, raisins, peels, dates, nuts, etc., we have ever imported," write Lucas, Steele & Bristol.

The St. Lawrence Starch Co. are exhibiting to the trade samples of syrups, and they demonstrate that this firm's products are well sustaining their reputation for excellency of quality.

This week Lucas, Steele & Bristol have received some choice Oolong tea in cads. Their values in Ceylon teas are still exceptional, their purchases having been made some time ago.

The British Board of Trade returns for September show a decrease of 3.6 per cent. in imports, and 4.5 per cent. in exports compared with the corresponding period last year. The greatest fall in value is in yarns and textile fabrics, then follow machinery, metals and apparel.

Dawson & Co. announce that they are in a position to handle apples to advantage on commission, not having this season gone into the trade as extensively on their own account as usual.

"Our range of currants this season comprise the very highest brands of the best packers in Greece," say W. H. Gillard & Co., "and our sales have been far ahead of any previous year."

"Salada" Ceylon tea is said to be practically in every grocers' in London to-day. "All handling it are well satisfied with the tea," said P. C. Larkin & Co., "but if they were not they can always return it."

"Imperial Congou still holds the lead in my territory," says John Mouat, "W. H. Gillard & Co.'s Northwest representative," and now I can hardly think of a man I call upon who does not keep it in stock."

Davidson & Hay have to hand another shipment of Eleme figs, which they claim to be offering at exceptionally low figures; also choice lines of new season's Vastizza currants and 3-crown extra fine Sultana raisins.

Savory, sage, mint, thyme, sweet marjoram, and poultry dressing are good sellers with Lucas, Steele & Bristol just now. This firm's L. P. & Co. brand extra choice mixed spice in 5 lb. tins is selling fast; quality finest.

Sloan & Crowther have in stock this week a shipment of A. C. Miller & Co.'s pack of "Little Chief Extra Faultless" corn in flat tins. The corn used in this brand is of a particular variety, and the quantity is unusually good.

Hillwattee tea is now a staple for the grocer. Lucas, Steele & Bristol will gladly mail a sample on application. This firm are at the moment showing very fine value in Young Hysons at 17 to 18 cents; also 32 to 35 cents.

As expected, the war in China has largely increased the demand for Indian teas. James Turner & Co. report they are unable at the moment to fill orders for Ram Lals, but they expect a further consignment in a few days, when they will fill orders in hand.

Buyers should not overlook J. M. Gillard & Co.'s tea card in page 6. This firm claims to have some of the finest Moyune Young Hyson ever imported, and purchase having been made prior to the sharp advance that took place on these grades, Gillard & Co. are offering what they report to be decided bargains.

Throughout Great Britain and her colonies there is a sweetmeat which for quality is unsurpassed and for purity has been pronounced by the oldest and leading medical journal, The Lancet, to be "really wholesome confectionery." This article is "Butter Scotch, and the manufacturers are Callard &

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Prices as follows:—

Bananas, $1.00 to $1.50; Florida Oranges, all sizes, $3.50; Florida Lemons, $3.50; New Eleme Figs, 10 lb. boxes, 11¼; Tap Figs, 4½c.; Maryland Sweet Potatoes, $2.50, Jersey Sweets, $2.75 per barrel; Chestnuts, $3 to $3.25 per bush.; Almonds, 14c; Brazil, 12c.; Haxel, 9 to 10c; Peanuts, 7 to 7½c.; N. B. Haddies, 7½c.; Portland, 8½c.; Digby Herrings, 75c. per pkge.

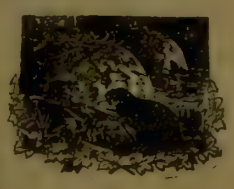
Consignments of Produce solicited. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH
HADDIE
OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs,
New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

Bowser, of London. Agents have recently been appointed in the Dominion, and there should now be no difficulty in the public procuring this favorite of the Mother Country from any of our stores. The agents are Rose & Laflamme, of Montreal, and the Canadian Specialty Co, Toronto.

Owing to the damage to the Valencia raisin crop it is essential that every grocer should handle that put up by a reliable packer. James Turner & Co. have now in store Arquimbau select and fine off-stalk, the quality of which is second to none.

W. D. Ruttan, of Manitou, and C. Handford, formerly a farmer near Snowflake, Man., were closeted with the Patrons of Industry at Crystal City, Man., Monday night, October 22nd. The result of the conference is that Ruttan & Co. are opening a Patrons' store at Crystal City. It is stated they are to receive 15 per cent. advance on cost and show invoices.

George D. Longworth, Charlottetown, P.E.I., who has about 25 lobster factories on the Island, fills in part of the close season in packing mutton, beef, poultry, etc., for the English market. Last year they sent 2,000 to 3,000 cases to London and Liverpool. They buy beef and mutton at 2½ to 3c. per lb., dressed weight. Of course these are not the best qualities of meat.

John Rodgers, of Petrolia, writes P. C. Larkin & Co.: "Our people are not black tea drinkers, but we find that after they try Salada many take to black, who before favored Japan tea. The sale of Salada is increasing daily, and gives the greatest satisfaction to us as well as our customers. Instead of praising Salada often, we send you frequent orders."

Aunt Polly's Pancake Flour is put on the market this year in packages. It had a large sale last year in kegs. So many merchants desired this flour in packages that the manufacturers, the Lion Spice Manufacturing Co., finally decided to put it up in this way. "The demand," reports the firm, "has exceeded our most sanguine expectations."

James E. Patmore, of London, Ont., reports export trade in apples very satisfactory this season, as far as he is concerned. He has disposed of nearly 20,000 brls. this season in the European market. Mr. Patmore has facilities for making use of all the apples of an orchard, having added to the shipping or export department an evaporator and cider mill. Apples slightly bruised or damaged are picked out from those for export and immediately evaporated, the small and rough apples go to the cider mill. The evaporator is on the most approved plan, and has a capacity of 75 to 100 bushels per day, and some fine samples of evaporated apples are shown. The capacity of the cider mill is 200 bushels per hour. Mr. Patmore is prepared to supply the trade with evaporated apples and cider of first-class quality. Readers interested will do well to note this.

MONTREAL MARKETS.

MONTREAL, November 1, 1894.

GROCERIES.

THE grocery market has not furnished any striking features during the week, the volume of business on the whole continuing fair, while the general tendency of values, with few exceptions, are steady. The most active branches have been dried fruit and coffees, spices and teas, all of which are firm in tone, notably the latter, while

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants,

4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

MONTREAL MARKETS—Continued

cables received by sales agents on Tuesday from Ceylon advised a substantial advance in that market. Sugar has ruled on the quiet side, but it is a significant fact that the refiners, though they do not note any increase in the movement, report more enquiry from buyers regarding values, etc., which they interpret to mean that supplies in second hands are thinning down somewhat. In syrups and molasses no special feature is to report, while a notification sent out to the trade here on Thursday last from the Western Canners' Association fulfills a prediction made in THE GROCER over a month ago, that after the first of November prices on canned tomatoes and corn from first hands might advance. In fish heavy receipts of salt stock have produced declines in most of the staple descriptions, and in other branches of trade there is no special feature to mention.

SUGAR.

There has been no radical change in the sugar market since our last report. Business rules quiet on the whole, but it is worthy of remark that refiners have during the past few days had more enquiry regarding prices, etc. In fact the impression prevails that more demand is on the tapis. On the whole the market gives signs of more activity than at the time of last writing. Round lots of granulated have changed hands at 4 3-16c., and smaller quantities 4¼c. from the refineries. Yellows have been enquired for to a greater degree, and business has been transacted at 3 3 16 to 3⅞c. as to quality at the refinery. In raw sugar there is not much change to note according to recent advices to refiners here.

SYRUPS.

The activity that we noted last week in syrups has been fairly well maintained, and business has to a certain extent been restricted in volume by the small stocks in first hands. These as noted in our last are very light and have not had material replenishment during the week. Demand has ruled active on the whole on the basis of 2 to 2⅛c. for bright grades, and 1½ to 1⅝c. for dark per lb. at the factory.

MOLASSES.

This market has furnished no important change, business ruling quiet as noted in our last. With the mild weather now experienced this state of affairs is apt to continue, but once a cold spell sets in sellers and dealers generally expect an improvement. Values rule steady on the whole at 27½c. for round lots, and 29c. for car lots ex-store, while single puncheons are quoted at 30c. for choice Barbadoes.

RICE.

The rice market continues active as already noted, in fact if anything the volume of business since our last report has been increased. The tone of the market is firm under this good enquiry accentuated, as it is by the fact of very firm advices from primary centres. We quote: Japan, standard, $4.25 to $4 40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

The spice market has been rather quieter since our last report, but aside from this is unchanged in its ruling features. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The firm feeling in coffee is well maintained, though there has been no special activity to note during the week. The principal enquiry has been for Maracaibo stock, in which some round quantities have changed hands at 20½ to 22c. We quote: Maracaibo, 20½ to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 26 to 31c.

TEA.

Though this market is not characterized by the extreme activity of a week or fortnight ago, a fair trade is doing on the whole. There have been further enquiries from American buyers which have resulted in sales, while some round lots of low grade China and Japans have changed hands on home account. We quote Japans: Low grades, 13 to 14c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUITS.

Continued firm advices from primary markets in Spain have induced continued firmness in dried raisins on spot, and to move any fruit now here from holders' hands means that buyers have to meet sellers' views. In fact sales of round lots of stock have been made on the basis of 4½c. from first hands, while selected have realized 5¼c. We quote as before: Valencia layers, 6 to 6¼c.; fine off-stalk, 5¼ to 5½c., and ordinary, 4½ to 4¾c. In California goods there has been very little business to note, and we quote 6 to 7½c. according to quality.

In currants no special activity is to note, but a good ordinary distributing trade is passing on the basis of 3¼c. in barrels and 3¾ to 4½c. in cases.

CANNED GOODS.

Quietness has been the ruling feature in canned goods, with nothing special to mention except a notification from the Western Cannery Association received on Thursday last that after the 1st of November tomatoes and corn will be advanced. It will be remembered bs readers of THE GROCER that over a month ago we intimated this as a profitable occurrence when referring to the fact that prices were upward in their tendency. We quote: Lobsters, per case, $6 to $8; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz., and raspberries, $1.80 to $2·50; Australian canned meats, 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1-lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2-lb. can do., $3.35 to $3.40.

FISH.

Owing to the increased receipts of all kinds of salt fish during the past week, and the fact that supplies are far in excess of present wants, the tone of the market is weak, and prices generally have a lower tendency. Demand has been fair for small lots, but the movement on the whole is light, and will likely continue so as long as this mild weather lasts. The feature of the week has been a decline of 50 to 70c. per barrel in herrings, which is due to large arrivals consisting of Labrador, Cape Breton and North Shore. Sales of Labrador in round lots have taken place at $4.50 to $4.75, North Shore $4.25 to $4.50, and Cape Breton at $4.50 to $5; but in a jobbing way dealers are realizing $5 to $5.25 for No. 1 Labrador, $4.50 to $4.75 for North Shore, and $4.75 to $5.25 for Cape Breton. In green cod no further change has taken place, round lots are offering at $4 for No. 1, and in a small way $4.50 to $4.75 is being paid. B.C. salmon are unchanged at $11.50 to $12, and No. 1 Labrador at $12.50 to $13 per barrel. Bloaters are more plentiful and lower at $1.65 to $1.75 per barrel for Yarmouth and $1 for Bay. Receipts of finnan haddies have been larger and prices are ½c. lower at 7½ to 8c. for Portland and 6½ to 7c. for St. John. There has been large arrivals of fresh haddock and cod since our last, and in consequence prices are lower at 3½c per lb. for haddock and 2½ to 3c. for cod. Some sales of car lots of smoked herrings are reported at 10½c., but in a jobbing way dealers are getting 12½ to 14c.

GREEN FRUIT.

APPLES—The market is being drowned with receipts of both fall and winter apples. The former are very slow at $1 no $1.50 and the latter $2 to $3 per brl.

ORANGES—Oranges are dull and rather lower. Jamaica sell at $6 per brl. and Flordia $3.50 to $3.75 per case.

LEMONS—Are only in moderate call with sales of Malagas at $7.50.

PEARS—These continue in over supply at $2 to $3 for common and $3.50 to $4.50 for fancy domestic. California pears are $1.50 to $2 per box.

PEACHES—Meet a very slow demand at $1 to $1.25 per box for California.

BANANAS—Only a few bananas are offering at $2.25 per bunch.

CRANBERRIES—These are in good demand with Cape Cod $10 to $10.50 and Canadian $9 to $10.

SPANISH ONIONS—There have been good sized sales of Spanish onions at 67½c. per crate, but in a regular jobbing way we quote 75 to 80c. per crate.

COUNTRY PRODUCE.

EGGS—The egg market rules steady with quotations unchanged from a week ago. Demand is fair at 13 to 14c. for limed and 15 to 17c. for boiling stock.

GAME—With mild weather and more liberal offerings partridges are easier, sales of No. 1 occurring at 45c., and No. 2 at 25c. per brace.

POULTRY—Some small lots of poultry have arrived but the stock is in poor condition. Turkeys have sold at 8 to 9c.; geese, 5 to 6c.; chickens, 6 to 7c., and ducks, 8 to 9c.

DRESSED HOGS—The market is weak and heavy with sales at $6 per 100 lbs.

BEANS—The market is quiet but steady. Western hand-picked beans sell at $1.40 to $1.45, and other kinds $1.20 to $1.30.

HONEY—The market is quiet and steady, sales of extracted being reported at 7 to 8c. in tins for new stock.; old selling ae 5½ to 6c.

POTATOES—Demand for these is fairly good and we quote 50c. per bag on the track and 55 to 60c. in a jobbing way.

ONIONS—Canadian onions are selling well but receipts are heavy. We quote $1.75 to $2 per brl.

PROVISIONS.

There is no important change in the local provision market. The demand for all lines was slow and the market ruled quiet, which is due to continued mild weather. Canadian short cut, heavy, $19 to $20; Canadian short cut, light, $16.50 to $17.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

VANCE & CO. Wholesale Fruit Produce and Commission Merchants

Bananas a Specialty

Consignments of Fruit and Produce solicited. All orders will receive our prompt attention. 63 Colborne St., Toronto

Dawson & Co.

FRUIT PRODUCE and COMMISSION MERCHANTS

32 West Market Street

Consignments Solicited. TORONTO.

GEORGE McWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT Commission Merchants

25 and 27 Church street, TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

SHOULDERS

MILD SWEET SQUARE CUT SMOKED

Or in Pickle.

CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.

All our Meats are Branded with Our Trade Mark Burnt in the Skin of Each piece.

F. W. FEARMAN HAMILTON

ROBERT WILLIAM CLARK

BROKER and COMMISSION AGENT

VANCOUVER, B.C.

Correspondence Invited. Consignments Solicited.

MONTREAL MARKETS—Continued

BUTTER.

Butter continues unchanged. There is no export business doing and as the local demand is confined to small parcels of fancy late made creamery and dairy, the market is a difficult one to quote for business in a large way. We quote: Finest fall-made creamery, 20¼ to 20½c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.

The cheese market rules dull and heavy, with buyers apparently more indifferent than ever. There is little new to report on spot, while at the wharf on Monday last the offerings from the French country comprised 3,500 boxes, the range being 9½c to 9⅝c. or about ¼c. decline on the previous Monday. We quote: Finest Ontario, fall made, 10¼c.; finest Townships, 10⅛c.; finest Eastern, 9½c. to 9¾c.; cable, 48s. 6d.

ASHES.

The ashes market took an up-turn on Monday last, and at the presant writing prices are 5 to 25c. higher per 100 lbs under continued light receipts and a good demand from abroad. We quote: Firsts, pots, $4.35c.; seconds, $4.00c.; pearls $8.25per 100 lbs.

MONTREAL TRADE NOTES.

Several good round orders for "Batger's peels" have been booked this week by Messrs. Rose & Laflamme; also for Ram Lal's tea.

L. Chaput, Sons & Co. show in their sample-room at present some first-class specimens of raisins, off-stalk and layers of well-known brands.

Laporte, Martin & Co. have received this week a large consignment of new-pack canned fish and vegetables.

Stewart Munn & Co. are offering for prompt delivery some of the very choicest brands of genuine Labrador herrings.

M. Lefebvre & Co. entertained a delegation of the Chamber of Commerce at their Berthierville sugar factory on Saturday last.

Advices to Frank Magor & Co., Montreal, report a decided improvement in the demand for Southwell's james, etc. These goods will soon be the most popular in the market.

L. Chaput, Sons & Co.'s advices from primary markets state that all fine grades of raisins have a higher tendency, but that inferior stock promises to be very plentiful and exerts a depressing influence.

Business in fancy groceries is improving in Montreal, so say Frank Magor & Co, St. John street, importers of Cadbury's chocolate creams, Southwell's jams, marmalades, etc.

Rose & Laflamme have been appointed agents for Quebec and Eastern Ontario for the American Cereal Co., manufacturers of Pettijohn's Breakfast Food and Quaker Oats. These specialties are already selling very readily.

A well-known broker on Friday last closed out another round lot of Pingsueys, amounting to 3,000 packages, to a New York buyer, on the basis of 16c.

Cable advices from Bordeaux to Rose & Laflamme cite an advance of 2s. 6d. per cwt. in fine French prunes. Other cables to the same firm advise an advance of 1d. to 1½d. in Ceylon teas.

Frank Magor & Co. write: A grocer writes: Of all the canned fish and similar

(Continued on page 26.)

Apples!!! Apples!! Apples!

The undersigned have a quantity of Fall and Winter Apples for Sale.

First-class Quality. Write for Prices.

PRIEST & SPRAGGE, - Owen Sound.

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.

Orders Solicited.

Write Us For Prices

Breakfast Bacon Shoulders Backs Hams Pure Lard

D. GUNN, FLAVELLE & CO.

Pork Packers and Commission Merchants 76, 78, 80 Front St. E., TORONTO

WRITE OR WIRE US

for sample and quotations on

Evaporated .. Apples

OR

CIDER

JAMES E. PATMORE

Exporter, Manufacturer and Commission Merchant,

London, Ont.

FLOUR AND FEED

RETAILERS are finding that business in flour has fallen off a little during the week owing to the return of warm weather. Cereals are also quieter. There has been a little improvement in the demand for oats and hay. Owing to the fairness of the weather, and, consequently, the continuation of good pasturage, the demand for bran and shorts is not as large, and prices have not risen as much as was expected. It is reasonable to expect, however, that an advance in prices will take place during the month upon which we have just entered. Farmers are feeding a great deal of their wheat, and in comparison with the large crop that has been raised, very little has been marketed. This is not only a fact in Canada, but from all over the United States comes reports of the immense amount of wheat that is being used for feeding purposes. Farmers state that they are able to realize nearly double the amount on their wheat by so doing, and that at the present prices wheat is far cheaper to feed than corn. This may have a tendency to strengthen wheat prices, and should such be the case, an advance in flour will naturally follow. Prospects for business in flour and feed during the coming month are brighter than they have been.

THE MARKETS.

TORONTO.

FLOUR—Trade remains quiet. No changes in prices are reported. We quote: Manitoba wheat patents, $3.45 to $3.55; strong bakers', $3.20 to $3.25; Ontario, $3 to $3.15; straight roller, $2.80 to $2.90.

BRAN—There is a fair demand. City millers are offering at $13 per ton.

SHORTS—Business is quiet; $15 per ton is the price quoted by city mills.

SCREENINGS—A good demand is reported, but there is very little offering. We quote $15 per ton.

WHEAT—Trade quiet and prices unchanged. On the street wheat was sold at 53c. for white, 51c. for red, and 50½c. for goose.

BARLEY—An improvement in sales is reported. A considerable quantity changed hands during the week at 40 to 44c. per bushel.

OATS—There has been a fair quantity of oats arriving during the week and prices quoted are 1c. lower. Good oats are fetching from 30 to 31c. per bushel.

HAY—Trade quiet. No change in price. From $8.50 to $9 per ton is being paid for baled in car lots and $8 to $9 for loose.

STRAW—There is but little offering and prices remain steady at $8 per ton.

BREAKFAST FOODS—Trade is quiet in oatmeal, with prices unchanged. We quote. Rolled oats and standard oatmeal, $3.80 to $4 per brl.; granulated, $3.85 to $4.25 per brl.; cornmeal, $3.50.; split peas and pot barley, $3.75 per brl.

MONTREAL.

The flour market has been more active, especially for Manitoba grades, for which there is a brisk demand both on local and export account, and millers in some cases stated that Monday's was one of the largest day's business transacted this season. The general feeling was steady and prices show no change. On Monday sales were reported of 54 carloads on local account and 1,000 sacks for export. In Ontario grades business was not quite so active, but dealers report a fair trade doing. We quote: Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.35 to $3.40; straight roller, $2.80 to $2.90; extra, $2.55 to $2.60; superfine, $2.40 to $2.50; Manitoba strong bakers', $3.20 to $3.30; Manitoba strong bakers', best brands, $3.25 o $3.30.

There is an active demand for feed, and we hear of sales of 20 carloads of bran at $15.60 to $16. Mouillie and shorts are also well enquired for, and on the whole a brisk trade is doing at firm prices. Bran, $15.50 to $16; shorts, $17; Mouillie $22.

The market for oatmeal shows no important change. The demand is limited and values steady. Standard, brls., $3.90 to $3.95; granulated, brls., $3.95 to $4; rolled oats, brls., $4 to $4 05; pot barley, per brl., $3.75; split peas, per brl., $3.50 to $3.60.

ST. JOHN, N.B.

There is if anything a rather firmer feeling in flour on the side of the miller, and attempts are made to slightly advance prices. Manitoba, which has held its prices better than other flours is rather easier. This grade of flour will feel the increased freights more than any other. Hand-picked beans are firmer. Commercial middlings and oatmeal are all easier with light demand. We quote as follows: Manitoba flour, $4.20 to $4.25; best Ontario, $3.35 to $3.50; medium, $3.25 to $3.35; oatmeal, $4.15 to $4.20; cornmeal, $3 00 to $3.05; granulated, $3.50 to $3.60; middlings on track, $19.50 to $20; bran, $18 to $19; cottonseed meal, per ton, $30; N.B. oats, 35 to 37c.; Ontario, 38 to 40c. on track; P.E.I. beans, $1.50 to $1.55; prime, $1.45 to $1.50; split peas, $3 65 to $3.75; pot barley, $3.85 to $4; round peas, $3.65 to $3.75; hay, on track, $10.50 to $11; American timothy seed, $3.10 to $3.25; red clover, 11½ to 12c.; alsike 13½ to 15c.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound
CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

FLOUR FLOUR

Never Cheaper! Never Better!

FLOUR

Never More Carefully Made

— THAN —

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Ontario Grape Growing and Wine Mfg. Co.

P. O. Box 72.

St. Catharines, Ont.

MARKETS—Continued

articles he has handled for years, none are equal in quality to those packed by Maconochie Bros., London, Eng. This firm is the largest packer of fish in the world.

Gillespie & Co.'s advices state that since the departure of the second direct steamer from Denia large sales to arrive of Valencia raisins have been made, both on Montreal and on American account, for goods ex that vessel. These American sales will cut down our available supplies.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 1, 1894.

BUSINESS is better than at any time this fall, and from now till December a busy time is looked for. Supplies for the woods are being bought freely. New fruit, such as raisins, figs and prunes, are here, and dealers are busy filling orders taken ahead, particularly for raisins, which were so late in arriving. One merchant, talking to THE GROCER, stated he had paid over two thousand dollars in duties during the past week. New association canned goods are coming in freely, though in less quantity than last year, dealers deciding not to hold such large stocks. There are not many changes to note in prices. Markets are easy all round, except in salmon.

CANNED GOODS—All new goods are now largely to hand, and are being distributed by the wholesalers as quickly as possible. Values are firm in salmon. Stocks are light, prices are higher, and there may be a further advance at any time. Prices as last week: Corn, 95c.; peas, 95c.; tomatoes, $1.05; salmon, talls, $1.35; flats, $1.75; lobsters, $1.75 to $2; finnan haddies, $1.40; corned beef, 1's, $1.75; 2's, $2.75.

DRIED FRUIT AND NUTS—The long-looked-for raisins are now to hand. They do not altogether give satisfaction, being rain damaged, while buyers wanted to get selected fruit at prices of common off-stock. This cannot be done. If good fruit is wanted, a good price must be paid. Valencia raisins show a disposition to sugar; this, with other reasons, is going to give a good market for California loose Muscatels, which are this year showing splendid value, and those to hand find a ready sale at lower prices. The only prunes to hand now are French. They are better stock than the usual prunes sold here. Cleaned currants, as your correspondent wrote some time ago, are going to have a much larger sale then ever before. We quote as follows: Sultana raisins, old, 7c.; California London layers, old, $2; loose Muscatel, 6 to 6½c.; Valencia off-stock, 4½c., fine, 5c., selected, 5½c.; Valencia layers, 6 to 6¼c.; all new French prunes, 5½ to 6c., small boxes, 9 to 14c.; currants, new, brls., 3⅜ to 3¾c.; cases, 4 to 5c.; figs, new, 12 to 13c.; evaporated apples, 8½; dried, 6c.; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazil, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10c.

FRUIT, GREEN—Apples continue in large supply, six schooners being in the slip loaded with them at one time. Winter fruit is now beginning to come forward, and shows some splendid stock. Prices are low, a person buying a quantity for cash getting them almost at their own figures. Florida lemons are now here. West India oranges are about the only quality offering. They are now very firm. Immense quantities of Ontario grapes are arriving here, and, what our fruit men do not like, they are being shipped direct to the smaller towns. They have sold here as low as 30c. per basket. Quinces and pears from the same source are also to hand; also tomatoes. We quote: Apples, winter fruit, 1's, $2.25 to $2.75; do. fall, $1.50 to $2; oranges, 3's, $3.50 per box; West India do., $5 to $5 50 per brl.; Florida lemons, $4 to $4 50; peaches, $1.25 to $1.50 per basket; Lemons, Messina, $5 to $5.50; grapes, per basket, 30 to 50c.; tomatoes, 50c.; sweet potatoes, $4 to $4.50 per brl.; quinces, $6 to $6 50 per brl.; per box, 80 to 90c.

DAIRY PRODUCT — Cheese continues quiet, as our price was at no time as high as that in Ontario. There has been little or no decline here as yet. Buyers show little disposition to increase stocks, but as stocks of cheese in first hands in this province is not large holders feel confident they will yet get good prices. Stocks in the hands of jobbers being small, they will soon have to replace. Butter is very firm and the first-class article is hard to get. Creamery rolls are also getting scarce. Kingsclear creamery is closed down. This was the one that chiefly supplied the city, 7,000 lb. prints having been sent in in a little over two months. Eggs are in better demand than for some time, and prunes are higher, with small stocks on hand. We quote: Cheese, 10½ to 11c; factory price, 9¾ to 10½c.; butter, dairy, 19 to 21c.; creamery, 22 to 23c.; prints, 24 to 25c.; eggs, 13 to 14c.

MOLASSES—There is a large quantity moving now, principally on lumbermen's account. With light stocks here and in Montreal, buying in Halifax, where stocks are also limited, it looks like higher prices. Barbadoes, 27 to 28c.; Porto Rico, fancy, 42 to 43c.; choice, 34 to 35c.; Antigua, 27 to 28c.; St. Croix, 27 to 28c.

SYRUPS—The demand is now looking up with prices firm, a good Business should be done. There is practically no stocks here. Price 35c.

SUGAR—Markets are quiet. Demand is rather light and prices are easy. No change yet in jobbers quotations. Granulated, 4½ to 4⅜c.; yellows, 3¾ to 3⅞c.; Barbadoes, 3½ to 3¾c. Paris, lump, 6 to 6½c.; pulverized, 6 to 6¼c.

FISH—Receipts along all lines have been fairly large, and prices are easy. A few half-barrels of Gundy Bay herring are bringing good prices. They are as usual, extra fine. Shelburne and Yarmouth, as some say, are in good supply. Upward of twenty thousand boxes of smoked herring have arrived during the week. Prices are easy. As catch is good, further receipts are looked for. Large quantities of dry fish have been received in Halifax from Newfoundland. We quote: Large dry cod, $3.90 to $4; medium, $3.60 to $3 75; small, $3 to $3.25; haddock, $1.75; pollock, $1.75 to $1.85; shad, $5 to $5.50; half-barrels bay herring, $1.50 to $1.60; Shelburne, No. 1, $4 to $4 25, half brls.,

Codfish Aristocracy

We belong, but are not exclusive or stuck up, and would like all readers of THE GROCER to be with us. If you handle enough fish you can. Ours always give satisfaction because we catch and cure them ourselves. We have all kinds of fresh, dry salt, and pickled fish and Finnan Haddie. Write us.

D. & O. SPROUL,
DIGBY, N. S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf,
ST. JOHN, N. B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B.

DON'T FORGET that all the leading Wholesale Grocers are selling

Golden
Finnan Haddies

Quality Guaranteed.

AGENTS:—
NORTHRUP & CO.
Wholesale Grocers,
St. John, N. B.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

LYTLE'S

Pure Pickling

VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

If Your Stock of Canned Goods bears this brand your reputation is secure.

If you have not got them book your next order "Delhi" and insist on getting them.

ST. JOHN MARKETS—Continued.

$2 40; smoked herring, medium, 9½ to 10c.; lengthwise, 9c.

PROVISIONS—A much better demand has been felt during the past week. Clear pork is much easier. Local dealers find a ready demand for all their hams and bacon good. Clear pork, $19.50 to $20; P. E. I. mess, $17.50 to $18; prime mess, $13.50 to $14; plate beef, $13.25 to $13.57; pure lard, 10 to 11c.; compound, 8½ to 9c.

ST. JOHN MARKET NOTES.

The West India steamer arriving this week had 275 brls. West India oranges on board.

John Ryan, the popular representative of M. Lefebvre & Co, is this week meeting with his usual good success among the trade.

Among the exports from Summerside during the week were 1,000 brls. oysters, 1,500 sheep and lambs, 600 geese, and 48,000 lbs. starch.

Northrup & Co. have received part of their shipment of off-stock and Valencia layer raisins which they are offering at especially low prices.

"Choice white medium codfish, the finest lot we have seen this season," is what Northrup & Co. said to your correspondent, and they certainly did look nice.

A new brand of oil, shipped by the Canada Oil Co., is now on the market. It is understood a written guarantee is given that the oil is as good as the best American.

It is stated that Yarmouth and Shelburne fish get mixed, and the former are branded and sold as the latter, and that the former being cheaper, it is hard for the real Shelburne to compete. Others say this is not so, but that this report is used by some who are trying for an extra price. Shelburne are the fatter and better fish. This is not the first time such things have been said, and unfortunately it is but too often true.

The Canned Goods Association think it strange that almost all their orders from here are for Delhi goods. This brand was first represented here by White & Titus. The goods have earned for themselves a deserved reputation. C. & E. Carmichael have a full assortment, which they are offering at lowest prices. It is the opinion here that the association should have sold under a label of their own, as most satisfactory to all parties.

The retail dealers here are being supplied almost entirely with hams and bacon by local curers, whose product is considered better than the Canadian. They also pack a large quantity of pork. The output is increasing from year to year. There is yet room for a greater development. There is no reason why local packers should not supply the whole market, except, perhaps, the heaviest pork.

Hickey & Nicholson, tobacco manufacturers, Charlottetown, who have been making twist tobacco for many years, are extending their trade to the mainland, and have just ordered machinery for making flat tobaccos, there being only a limited demand for twist. They now have only one brand each of chewing and smoking, but will put more on the market.

C. & E. MacMichael, St. John, are working into a fine wholesale trade in light and fancy groceries. They cover the best retail trade in New Brunswick and Nova Scotia. They control the sale of Beardsley's shredded codfish, Maclaren's Imperial cheese, Paterson's Worcester sauce, J. H. Wethey's mince meat, Sheriff's extract and Gillard's Diamond baking powder.

PERSONAL MENTION.

Aaron Wenger, of Ayton, was in Toronto last week.

Geo. W. Lee, formerly with Davidson & Hay, is now on the road for T. Kinnear & Co. He takes the West.

C. S. Windsor, of the Steveston Canning Co., Steveston, B.C., was in Toronto last week. He afterwards went on to Montreal.

W. B. Hogarth, of Tilsonburg, was in Toronto this week, and reports that he is making trade every day with "Salada" Ceylon tea. In fact he says "Salada" has done more to change Japan tea drinkers to black tea drinkers than any other tea he ever saw.

George F. Anderson, cashier, Pure Gold Manufacturing Co., returned last week from Manitoba. He was away three months, and during that time traveled over the greater part of Southern Manitoba. Business, he says, while quiet up there, is improving, and the conditions are much healthier than they were. Implement agents, he claims, have been the curse of the province, having saddled the farmers with burdens they were unable to carry. "I was pleased to see THE GROCER in nearly every store I entered," he concluded.

TRAVELER CHAPMAN WINS.

THE GROCER is pleased to learn from the reports of Osgoode Hall proceedings, published in the daily papers, that L. Chapman, one of T. Kinnear & Co.'s travelers, has succeeded in setting aside the default judgment in the case of Vance vs. Chapman. Mr. Chapman has been fighting this suit since March last, and it is gratifying to know that he has gained what he believed were his rights, with all costs on the plaintiff. The case was regarding some property in Ingersoll.

A DISTINGUISHED TORONTO BOY.

The Oban Times, Scotland, of Oct. 13th contains the following item: "The late Malaboch war. Mr. Ramsay, of the Pretoria Contingent, acknowledged to be the pluckiest man at the front by Boers, British and blacks. Such is the handsome testimonial which foots a portrait of Mr. Ramsay in one of the leading Johannesburg journals. The tall, strongly-built young fellow of quiet manners had just the right sort of grit in him to develop into a hero when in action. Many in Oban will remember him as an occasional summer visitor to the land of Lorne." The subject of this notice is a Toronto boy, born at Deer Park, and educated at Upper Canada College and Merchiston College, Edinburgh, where several Canadian boys have been educated, including the late Lieut. Stairs, who lost his life three years ago in Africa, and was an officer with Stanley's expedition. Mr. Ramsay has been in South Africa for the past four years. When the war broke out he was commissioned by the Transvaal Government, and saw some hard fighting at the front. He is a son of Mr. Wm. Ramsay, formerly a wholesale grocer of Toronto, now residing on his estate of Bowland, in Midlothian, and a brother of Fred. Ramsay, of Ramsay & Aitkens, brokers, etc., Toronto.

THE FIRST.

In the office of THE GROCER there hangs this week the first package of matches to leave the factory of the E. B. Eddy Co. in their new patent match-box. This little pasteboard receptacle holds about twice as many matches as the box previously used. It is rectangular, larger, and more artistic in appearance. But its great feature is its lid, which opens upon a hinge, and is perforated, so that the box can also be used as a wall match-safe at a moment's notice.

This new package will do away with the necessity of leaving the box lying round on a table, with its contents half spilled, or the matches from being taken out of their original box before being placed in a wall or table match-holder. All that has to be done is open the lid, push aside a piece of pasteboard from a perforation, and hang the box on a hook or nail.

It is so simple that everybody will say, "Why didn't I think of that before?" But it is the simple inventions of this kind that make the greatest successes. This new package will not be on the market for a few weeks yet.

CUT IN WOODENWARE.

A cut is announced in the price of woodenware. The decision was arrived at on Monday last at a meeting of the Canadian Woodenware Association. The object is to prevent the importation of American woodenware, which has been coming into the country pretty freely of late.

BROOM CORN.

One of the largest consignments of broom corn from the Illinois district that has come to Toronto for some time is that just being received by Charles Boeckh & Sons. It consists of twenty-eight straight carloads, and aggregating nearly half a million pounds. It will probably be of interest to consumers of brooms to know that the price of broom corn has advanced fully 60 per cent. in the last three months owing to the almost total failure of the crop in Kansas and Nebraska. The best grade of carpet corn is grown in the state of Illinois, which fortunately had a heavy crop this season, but it has been almost entirely bought up by the larger manufacturers and Chicago dealers, and much higher prices are expected to rule before the next crop is harvested.

Reports from the boot and shoe trade in St. Rochis are much more encouraging within the last few weeks, and some factories have now all the orders they can fill.

Hausfrau (to dunning tradesman)—"If to-morrow is bad weather I shall be able to pay you. But if it is good weather you need not call, as we shall need the money to go to a picnic.

In a petition presented by the fruit dealers and grocers of Toronto to the City Council yesterday, the request is made that Dominion legislation be applied for, whereby for the protection of the trade and the general consumer, all fruit shall be graded, the baskets to have the grade, first, second and third class, stamped plainly on them.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW CURRANTS.

FIRST ARRIVAL

PROVINCIAL in barrels and half barrels.
PERFECTO in cases and half cases.

T. KINNEAR & CO.,

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Filberts First Arrivals

Very choicest quality

NEW CROP

OBLONGS.

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants

BARRELS, HALF-BARRELS,
CASES, HALF-CASES.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

MOYUNE

YOUNG HYSONS

—: AND :—

GUNPOWDERS.

Another shipment arriving ex-S.S. "Empress of Japan."

PERKINS, INCE & CO.

41 and 43 Front St. East

We are offering this week

New Orleans

MOLASSES

IN THREE GRADES

Our new Prunes are now in store

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

BLUE CROSS CEYLON TEA

We Lead, Others Follow

The Best Value

The Best Advertised

and therefore

The Best Selling

PACKET TEA

No. 1 Congou, retailing at 40 cts. per lb.
2 Souchong " 50 " "
3 Pekoe Souchong " 60 " "

} In ¼, ½ and 1 lb. **LEAD PACKETS**

These world famed and exquisite blends of Ceylon and Indian teas are now introduced into Canada and highly recommended by

JOBBER AND RETAILER EVERYWHERE

THE BRITISH . . . TEA & TRADING ASSOCIATION

LIMITED,

London, - England.

AGENTS . . .

MONTREAL
Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N B.
G. W. S. De Forest & Sons

HALIFAX
Bauld, Gibson & Co.

HAMILTON, ONT.
Lumsden Bros.

KINGSTON, ONT.
Fenwick, Hendry & Co.

ONLY PURE CREAM TARTAR and Bi-Carb. Soda Used in It.

Pure Gold

HAS NO EQUAL • TRY IT

BAKING POWDER

Pure Gold Baking Powder is never sold in bulk, only in cans and packages.

Pure Gold Manufacturing Co.

TORONTO.

PEDLARS AGAIN.

THE street pedlars' difficulty took on a new phase in Montreal last week. As already announced, the Ma.ket Commissioners had considered the proposition made by the grocers and butchers. They eventually came to the decision to rigidly enforce a market by-law which now exists, and which prohibits indiscriminate peddling on the streets.

Mayor Villeneuve, in his wisdom, however, saw fit to suspend the commissioners' action, and the City Council, at a subsequent meeting, endorsed the chief magistrate's course, so that pedling goes on as freely as ever.

It seems certain, however, that this state of affairs wont last long, for it is hard to believe that the Mont eal aldermen will be so foolish as to allow irresponsible people and farmers from the country to peddle their merchandi-e through the city without the imposition of some tax.

The law as it stands at present says that every pedlar in Montreal must pay an annual license fee of $20.

The utter absurdity and unfairness of the present position of affairs is shown when this ridiculously low tax is compared with the heavy assessments that are made upon legitimate grocers and butchers.

The latest body to take up the cudgels against this peddling business is the Butter and Cheese Association, so that with all the influences that are being brought to bear upon it, it looks very much as if the Montreal City Council is bound to take some action in the matter.

DRY GOODS.

TORONTO MARKET.

TRULY this has been an off week in the dry goods trade. The house trade has been of exceeding small proportions and very unsatisfactory. A few job lines in staples have been picked up, and there has been a movement in dress goods at cut prices to clear. Heavy woolens are selling, but orders are not large and the movement shows very little briskness. The great trouble has been, of course, the exceedingly mild state of the weather.

With regard to payments, the end of the month is usually exceedingly slow, as dealers hold up for the 4th of the month. But wholesale millinery houses who have a great deal of paper maturing at present are complaining that it is not being met satisfactorily. Cash remittances are less numerous than usual. On the whole the circumstances are discouraging.

Orders for spring goods are, however encouraging and up to the mark in volume, due no doubt to small stocks.

One wholesale house claims to have done $25,000 more business this month than in the same month last year. But this is a wholly exceptionable case.

MONTREAL MARKET.

The week has not furnished any special feature in the dry goods trade, as business has been very quiet owing to the exceptionally mild weather that we have had.

Reports from travelers plainly indicate that they have had a very quiet week of it.

What little demand there is, is for such seasonable goods as woolen dress fabrics, etc.; also tweeds and cloth suitings.

Remittances on the whole seem to be fair from the country, but the returns from city customers are very poor indeed.

A BLUFF MEETING.

The president of the Montreal Retail Grocers' Association was a mad man last week. All the daily papers in that city contained notices that a meeting of the Retail Grocers' Association had been called to meet in the National Hall on the Main street to consider the question of street peddling. This was a fabrication pure and simple, as the association had already met and taken the necessary action in the matter. The notices were in fact a clever dodge to get the retail grocers together to hear some remarks advertising a new collecting agency's method of collecting bad debts. It did not work, however, for there was hardly a corporal's guard in the hall.

When the grocers want to endorse anything by their presence they want first to be consulted in regard to the matter.

SURPRISE SOAP

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

A BRITISH TEA HOUSE.

KNOWN unto all the trade is the phenomenal increase in the consumption of Indian and Ceylon teas in the British Empire during the last ten or fifteen years; but not so well known—to the people of Canada, at least—are the efforts that have been made to get these teas where they are to-day in the public favor.

Ever since tea had become an article of every-day consumption, China had been looked upon as the only tea-producing country in the world. To persuade people that this was illusionary necessitated almost an operation on the brain. At any rate, it demanded much patience, much perseverance, and the expenditure of much money to do so But the Indian and Ceylon tea growers and dealers have their reward in the fact that during the last thirteen years they have displaced China teas in the British market to the extent of 76,000,000 pounds.

One of the firms which has played an important part in bringing about this revolution is the British Tea and Trading Association, Limited, London, England, and its development has been in keeping with the increase in the consumption of British-grown tea.

When the association began business in 1863 it occupied a single room and gave employment to one man and a boy; to-day their staff is large and their premises extensive. In Dunster House, Mincing lane, it has its market office; in Southwark street its warehouse; and at Brooks wharf its export bonded warehouse.

The company is the proprietor, amongst other brands of the "Blue Cross" and "Imperial Mandarin" teas, the former of which consists entirely of the Ceylon and Indian growth, and the latter a blend of Ceylon, Indian and Chinese teas. The brands have not only acquired a home reputation, but they are well known in the foreign markets, as is evidenced from the fact that the company has its own bonded warehouse for packing and blending purposes, something, it is said, that no other firm possesses. The firm does a large trade with Canada and the United States, the West Indies, Chili, Argentine are large customers, while Africa is being opened up to "Blue Cross" and "Imperial Mandarin," as well as to European civilization.

The machinery used in blending and packing this association's teas is of the most modern and perfected type, and in the many diversifications through which the tea is put none of it is touched by hand. After the tea is put through the requisite operations preparatory to being packed it is first enveloped in a waterproof paper, then enclosed in lead, and finally packed, machinery here again being used. Before the packages are put up in boxes and cases for despatch to various parts of the world they are stored on shelves and exposed to a temperature ranging up to 90 degrees, thus drying them so effectively that there is no danger of the tea afterwards becoming musty.

The great success of the British Tea and Trading Association is due to the enterprise of J. Howard Moore, chairman, and F. Aldons, co-managing director, as well as to the quality of Indian and Ceylon tea.

CANADIAN EGGS IN BRITAIN.

Nash & Lightsyer, Charlottetown, P.E.I., are shipping eggs to Great Britain since August, and they have shown better profits than Canadian and American consignments. For the British market they are selected in two grades, large and small, no mixed cases being sent. They are put in 30-dozen cases with white cardboard fillers. The British buyers have now overcome their prejudice against this form of package, and many buyers there prefer them to the 120-dozen straw filled cases. They still insist on the long dozen, i.e., the 30-dozen case is counted as 300 eggs instead of 360. Canadians, however, should adopt the British custom of paying for eggs by weight. Selected eggs will run 15 to 16 lbs. to the hundred, and bring the best prices. Culls will not go over 12 to 14 lbs., and sell for less money. The buyers on Prince Edward Island are considering the best way of bringing about that custom there.

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH
THE . .
MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.

HAMILTON, ONT.

OUR PACK OF . .
Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The **Garden City** brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.
St. Catharines, Ont.

ASK FOR

MOTT'S

The Old "Servant's Friend."
60 Years ! No Complaint !

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

AT LAST . . .

We have a Canadian Dairy and Table Salt that is superior in every way to imported Salt. It's the "WINDSOR." It sells for less. Consumers do not have to pay for Duty and heavy freight charges. The first grocer to handle it in a Town is going to get the trade in Dairy Salt. Any wholesale house can supply you.

TORONTO SALT WORKS 128 ADELAIDE ST. E., **TORONTO**
City Agents for Windsor Salt Works.

Tetley's Teas

HAVE NO EQUAL

To prove this . .

14 Lemoine St.
MONTREAL
30 Front St.
TORONTO

TEST THEM

British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for J. B. McLEAN Publishing Co., Toronto.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—

C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter

VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER. All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15.00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

Central Business College

TORONTO and STRATFORD.

CANADA'S GREATEST COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

IT TICKLES THE PALATE

A Cheese Delicacy of rare quality will be found in MacLaren's Imperial Cheese. It is a soft, rich, creamy, nutty cheese, unexcelled for lunch or dinner. Put up in Brown Stone Jars. It is worthy of a place on the best table.

A. F. MacLAREN & CO.
TORONTO

60c. doz. A Long Stretch Between **$6.00** DOZ.

But as we are **The Lamp House of Canada,** we have to carry all kinds, sizes, and styles, and we do!

.. WRITE FOR PRICES ..

GOWANS, KENT & CO.
TORONTO

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty
the Queen and the Army and Navy.

London and Liverpool.

Ships That Pass

May be a long time returning. Opportunities neglected may never recur. **Menthol Cough Drops** are a new thing just put on the market and there will never be a better time to introduce them to your customers than the present. Put up in 5-lb. glass jars. No sticking. No breakage. Good margin to jobber and retailer.

PUT UP BY

TORONTO BISCUIT & CONFECTIONERY CO., TORONTO

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT. :

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING

(As used in the Royal Household)

Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM

(white or black)

For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM

The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE

Parisian Polish

For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

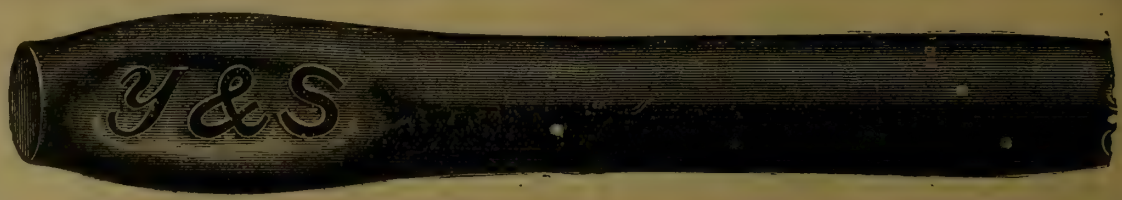
MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Put up in
4's, 6's,
8's, 12's,
and 16's
to the pound.



To be obtained from any leading first-class house in Canada.

Manufactured exclusively by

PURE CALABRIA "Y & S" LICORICE

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

YOUNG & SMYLIE, Brooklyn, N.Y.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

MCDONALD & HALL, general store, Massey, have assigned to H. Barber & Co., Toronto.

R. Hill, grocer, Wingham, has sold out to W. Johns.

James Williamson, forwarder, Grenville, has assigned.

W. V. Gordon & Co, grocers, Montreal, have assigned.

Mrs. John Wright, grocer, Montreel, has met her creditors.

Louis Risk, cigars, London, has assigned to N. P. Graydon.

C. F. Weir, grocer, Port Stanley, has assigned to E. Adams.

O'Brien Bros., cigar makers, Barrie, have sold out to C. O'Brien.

A. Sweet & Co., general store, Winchester, have compromised.

G. Elsley, general store, Mosborough, has assigned to J. O. Cleghorn.

Baily & Claveau, general merchants, Chicoutimi, have assigned.

R. Warner, confectioner, Cornwall, has assigned to D. E. McIntyre.

Mrs. Sarah Hodge, grocer, Hamilton, has assigned to A. A. Carpenter.

A meeting of the creditors of Hector Rochon, Montreal, has been called.

Thomas Force, boots and shoes, Ottawa, is offering to compromise at 75 cents.

S. E. Adam, general merchant, is offering to compromise at 75c. on the dollar.

Wm. H. Farr, boots and shoes, Port Stanley, has assigned to Frank M. Griffin.

Joseph Rochon, St. Hubert and Ontario streets, Montreal, has assigned to Charles Deswartean.

T. Ross, general merchant, Amqui, Que., is offering to compromise at 60c. on the dollar.

Abel Cauchon, general merchant, Murray Bay, is offering to compromise at 25c. on the dollar cash.

Lemire & Frere, general merchants, Drummondville, Que., will meet their creditors 6th inst.

A. E. Vennar, tobacconist, York street, Toronto, has made an assignment for the benefit of his creditors to James B. Boustead. The liabilities are about $2,000, assets not yet ascertained.

Hugh Mitchell, general storekeeper, Fergus, has made an assignment for the benefit of his creditors to E. R. C. Clarkson. The liabilities are estimated at $7,000, with assets nominally at the same figure.

SALES MADE AND PENDING.

The stock of Pierre Richard, grocer, Que., is advertised for sale by tender.

The stock of M. Guerin, grocer, Montreal, is advertised for sale by bailiff. The same

"The Grocer's Fruit Improver"

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak inteligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - $16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

Coffee Is an Article

-:- about which consumers are most critical, and therefore an article which demands the re-
-:- tailer's closest attention. Those who want a reputation for first-class goods should inspect
-:- our samples. If our traveler does not call, drop us a card and we will mail you some
-:- Coffees that will interest you.

PHŒNIX MILLS

G. F. MARTER & SON Toronto

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Londonderry, and Montreal Mail Service

STEAMSHIPS.	From Montreal.	From Quebec.
*NUMIDIAN	Nov. 3	....
PARISIAN	" 10	Nov. 11
MONGOLIAN	" 17	" 18

And weekly thereafter.

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam. Steamers are despatched from Montreal at daylight on the day of sailing, and sail from Quebec at 9 a.m. on Sundays. Steamers with a * will not stop at Quebec, Rimouski, or Londonderry. **RATES OF PASSAGE:**—Cabin, $45 and upwards, according to location of Stateroom and number of persons occupying same; all having equal privileges elsewhere. Second Cabin, $30 single, $60 return. Steerage to Liverpool, London, Glasgow, Belfast, or Londonderry, at lowest rates. Steerage passengers are provided with bedding and every requisite for the voyage without extra charge.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

fate awaits the stock of J. Lundberg, cigars and fruits, same city.

The stock of Smart's Tea and Coffee Co., Hamilton, has been sold.

The stock of Thomas Lea, grocer, Toronto, has been sold by auction.

Assets of Wilfrid Talbot, boots and shoes, Sherbrooke, are to be sold to-day.

The stock of D. Boucher, grocer, Montreal, is to be sold by auction on Saturday.

The stock of C. Gelinas, general merchant, St. Paulin, has been sold at 51c. on the dollar.

The assets of Joseph Sharette, general merchant, St. Marie de Blandford, Que., has been sold.

The stock of Chas. Hamel & Co., general merchants, Bagotville, has been sold at 60c. on the dollar.

The stock, etc., of Danford Roche & Co., general merchants, Newmarket and Aurora, is to be sold by auction on the 7th inst.

The stock and machinery of Cimon & Vignold, manufacturers of boots and shoes, Quebec, has been sold at 55c. on the dollar.

CHANGES.

E. W. Knowles, druggist, Brampton, has been succeeded by W. R. Sharp.

N. Emery and Charles Mount, hotelkeepers, of Chatham, have both sold out.

A. L. Green, general merchant, etc., Centreville, N.B., has removed to Andore.

A. H. McLean & Co., general merchants, Albert, N.B., has sold out to M. Tingley & Co.

PARTNERSHIPS FORMED AND DISSOLVED.

Curtis & Co., victuallers, Halifax, have dissolved.

Haines & Davis, pork dealers, Halifax, have registered a dissolution.

Louise Moise Blouin and Phileas Croteau have been registered proprietors of Blouin & Croteau, grocers and hotel keepers, Quebec.

Joseph Beaubien and Paul Wattiez have registered a partnership in Outremont, Que., to carry on business under the style of the Canadian Chicory Mfg. Co.

FIRES.

The stock of James Dalrymple, provisions, Montreal, has been partially damaged by fire and water; insured.

The stock of the Silver Star Mfg. Co., manufacturers of jams and jellies, has been partially damaged by fire and water; partially insured.

DEATHS.

John H. Leacy, grocer, Cardinal, is dead.

C. Campbell, hotel, Moulinette, is dead.

Stephen Lyons, grocer, Montreal, is dead.

T. D. Millar, cheesemaker, Ingersoll, is dead.

COMBINATION ON WINDOW SHADES

Mr. McFarlane wishes us to correct the statement made in our last issue, that the George H. Hees Company had bought out the McFarlane Shade Company. He states that Hees & Co. leave here to open up business in Detroit, and that there will be no change in the McFarlane Company.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING

Material whatever is used in the manufacture of

OUR GRANULATED

REINDEER BRAND

CONDENSED MILK

EVAPORATED CREAM

CONDENSED COFFEE AND MILK

CONDENSED COCOA AND MILK

Best for Washing Day

Best For Every Day

Keen's Oxford Blue

The very best Blue in the World.

Wholesale of the Agents

FRANK MAGOR & CO., 16 St. John St., MONTREAL

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 1, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	11½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " " 3	4 50
" " " 4	6 00
" " " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" " 2	4 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		

McLAREN'S

Is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

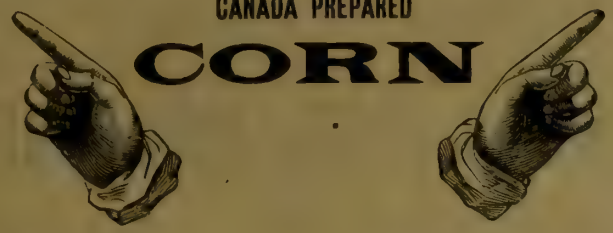
BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch



Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box.		1 15
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ½ gro., 4 oz.		
	Per gross	
Silver Star Stove Paste		9 00
Matchless silver polish		24 00

MATCHLESS STOVE PASTE POLISH

No. 1	$ 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BORCHK & SONS. per doz

Carpet Brooms—	net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 72
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall).	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" flats.	1 35	1 40
Sardines Albert, ¼'s tins	....	13
" " ½'s "	....	20

Sportsmen, ½s genuine French high grade, key opener 12 12½

Sardines, key opener, ½s	10
" Exq. fine Fr'ch, k.op. ½s.	11 11½
" " " " ¼s.	10½ 11
" " " " ¼s.	18½ 19
" Other brands, 9¾	11 16 17
Sardines P & C, ¼'s tins	23 25
" " ½'s "	33 36
Sardines Amer. ¼'s "	6½ 8
" " ½'s "	9 11
" Mustard, ¼ size, cases 50 tins, per 100	11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10 1 15
Kippered Herring, 1-lb.	1 85 1 90
Herrings in Tomato Sauce	1 85 1 90
Herrings in Shrimp Sauce	2 00 ....
Herrings in Anchovy Sauce	2 00 ...
Herrings a la Sardine	2 40 ....
Preserved Bloaters	1 85 1 90
Real Finndon Haddock	1 85 1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60
" " 2 "	2 60	2 65
Lunch Tongue, 1 "	3 40	3 50
" 2 "	....	6 90
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "	....	2 50
" 2 "	....	4 00
Soups, assorted, 1 "	....	1 50
" " 2 "	....	2 25
Soups & Boulli., 2 "	....	1 80
" 6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 09

CHAS. SOUTHWELL & CO.'S

High-class JAMS, JELLIES, and MARMALADES

From Vancouver in the west to Halifax in the east we are shipping

Southwell's Jams, Jellies and Marmalades

Full stock just received per Brazilian SS.

PLACE YOUR ORDERS NOW.

FRANK MAGOR & CO., 16 St. John St., MONTREAL.

Profit! Profit!! Profit!!!

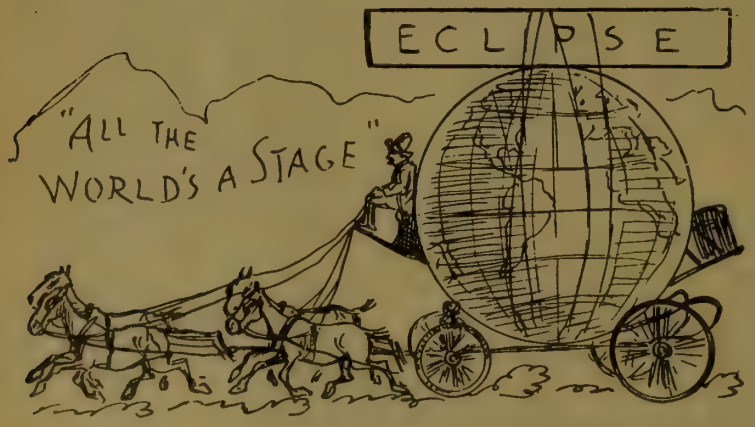
You can make a good profit by handling

Nelson's Gelatine and
Nelson's Tablet Jellies

Prices and particulars from

Maconochie's Fresh Herrings.
" **Kippered Herrings.**
" **Herrings in Tomato Sauce.**
" **Herrings in Shrimp Sauce.**
" **Herrings in Anchovy Sauce.**

FRANK MAGOR & CO., - - 16 St. John Street, MONTREAL.



"ALL THE WORLD'S A STAGE"

And all the men and women mere players if Eclipse Soap is used.

ECLIPSE SOAP

In 3 lb. bars

It Reduces Labor
Saves Money and
Promotes Good Temper

Pays the grocer a fair profit and invariably pleases the customer.

JOHN TAYLOR & CO.

MANUFACTURERS..... TORONTO, ONT.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

Cottage Biscuits
Reception Biscuits
Peach Cake
—AND—
B. F. P. . .
and
MENTHOL
COUGH DROPS

And are the originators of the **JELLY WAFERS,** which **others are trying to imitate.**

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26

Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes ½ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 12 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box	$0 36	$0 40
40 " ... "		
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

BENSDORP'S.

	doz.
Royal Dutch, ¼'s, cases 4 doz	$3 40
" " ½'s, " 2 "	4 50
" " 1's, " 1 "	8 50

COFFEE.

GREEN	c per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" ½ bbls	3¾ 4½
" Filiatras, bbls	4½ 4¾
" ½ bbls	4½ 4¾
Currants, Patras, bbls	5 5½
" ½ bbls	5½ 5¾
" cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, bxes,	5 5½
Figs, Eleme, 14 oz	10½ 11
" " 10 lb	11 12½
" " 18 lb	15
" " 28 lb	18
" taps	4½ 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0
" " E, "	0
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal. Loose Muscatele 50 lb. boxes	7 7½

" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, Verdilli	2 50 4 00
" Malagas	3 75
" Maoris	6 00
" Floridas	4 00 4 50
Oranges, Floridas	3 00 3 75

DOMESTIC

Apples, Dried, per lb	5½ 6
do Evaporated	8 10

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10 1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 90
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	3 50

ROPE: Manilla 0 09½ 0 10
Sisal 0 06½ 0 07½
New Zealand 0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap . . 0 04½ 0 05
" Screw, hook & strap 0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons, per lb	0 04½
No. 1 "	0 04
No. 2 "	0 04½
No. 3 "	0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw . . . 0 53
Boiled, per gal 0 56

GLUE: Common, per lb . . . 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottome	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . **J. M. LOWES & SON CO.**

35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Clear jelly marmalades	$2 40
Whole fruit jams	2 40
Other "	2 10
Black currant jelly	3 20
Red " "	3 20
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12 $0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African, "	16 18
Jassia, fine to pure	20 25
Cloves, " "	18 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS (40-lb bxs., 1-lb pkgs., new wrappers	8½
SILVER GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE (36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH (40 lb. bxs., 1-lb pkgs	8
ONTARIO STARCH (36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS (Silver Gloss	8
STARCH IN BARRELS (Pure	7

For puddings, custards, etc.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons.	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb
Granulated	4¼ 4⅜
Paris Lump, bbls and 100 lb. bxs	5½ 5⅝
Extra Ground, bbls Icing	5½ 6
Powdered, bbls	4⅝ 5⅛
Extra bright refined	4 4⅛
Bright Yellow	3¾ 3⅞
Medium "	3⅝
Dark yellow	3⅜ 3½
Raw	... ...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

SOAP.

Ivory Bar, 1 lb: bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75

Eclipse, 3 lbs	3 30

	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

	Duty paid	per lb
White Burley Chewing—		
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddles		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos, Smoking—		
Silver Ash, 1-8ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" " Conchas de Regalia	50 00
" " Bouquet	55 00
" " Pins	50 00
" " Longfellow	80 00
" " Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE, per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		2 00
" Quick and Easy		1 80
" World		1 75
" Rattler		1 30

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 50

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

GOOD BOOKKEEPERS often go astray in the preparation of Balance Sheets, Profit and Loss Accounts, and the adjustment of Capital Accounts. Unless you have competent inspection the errors pass uncorrected. My forte is a knack for dealing with them.

A. C. NEFF Chartered Accountant, Auditor, Trustee, etc.
32 Church St., Toronto.

Is Now For Sale Everywhere in the

United States

and

Canada

as its use as a table bev erage

in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for **CHOCOLAT MENIER**
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
C. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

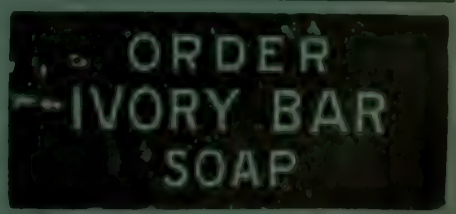
DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

IRWIN'S

CANADIAN CUSTOMS TARIFF

— AND —

ONTARIO COMMERCIAL LAW, 1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings, Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, NOVEMBER 9, 1894. No. 45

COLMAN'S MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

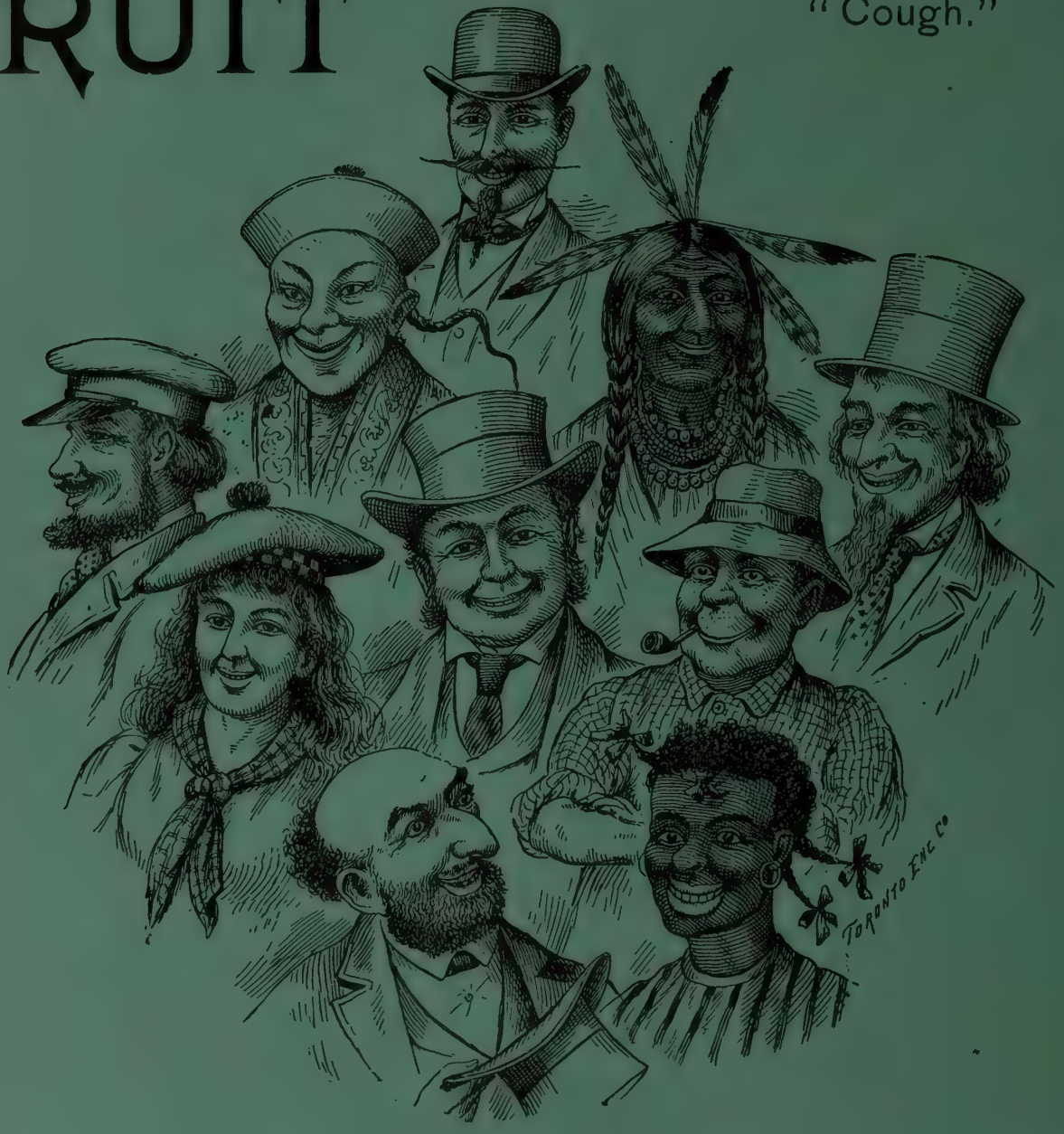
LA FLORA, 10c.

EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK? THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

Standard Goods THE Best to Handle

The Standard California Raisins

ARE THE

GRIFFIN & SKELLY CO.'S

This brand is a guarantee of excellence.

This Company are the largest Raisin packers and shippers in California.

3 Crown Loose Muscatels
4 Crown Loose Muscatels
Layers, Fancy Clusters
Etc., Etc.

ARTHUR P. TIPPET & CO. Sole Agents Montreal, P.Q., and Toronto, Ont.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Lion Digestive Coffee
Grand Mogul Tea

Is a quick seller.
Carries a good profit.
Is never sold by pedlars.

Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

WHITE SALTED HERRINGS IN KEGS
KIPPERED HERRINGS IN TINS
FRESH HERRINGS IN TINS
HERRINGS IN TOMATO SAUCE
Etc., Etc.

A. & M. SMITH
FISH CURERS **LEITH**

THE BRAND

Which sells
Makes customers
Keeps in any climate
Is always reliable
Earns fair profit.

Stays sold
Satisfies customers
Is absolutely pure
Is uniform in quality,
Is staple as wheat.

Exhibitions

Are not necessasy to demonstrate its superior qualities. The finest blend of Indian Tea on the market. If your wholesale grocer does not keep it write us for quotations.

Rose & Laflamme

MONTREAL

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh . . Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, Etc.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

A POPULAR BRAND

At a popular price. That's what our **Beaver Chocolate** is. Put up in pound packages to retail at 30 cents. A perfect Chocolate for eating, drinking or baking purposes.

For Bakers' use "Premium Chocolate" is highly recommended.

Todhunter, Mitchell & Co.,

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

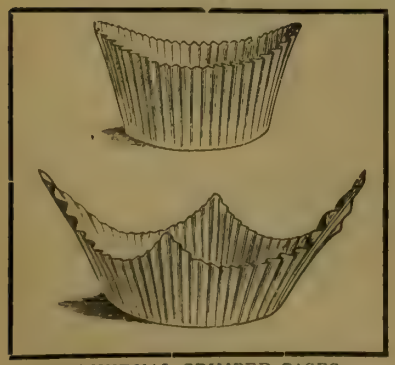
Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

"Standard Goods are the best to Handle"

FOR PURITY

Bi-Carbonate of Soda

TRADE MARK

FOR STRENGTH

This brand is always reliable. Highest test 98 50/100 % pure.

Made only by The UNITED ALKALI CO. Ltd., Liverpool

FAULDER & Co's MARMALADE & PRESERVES

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

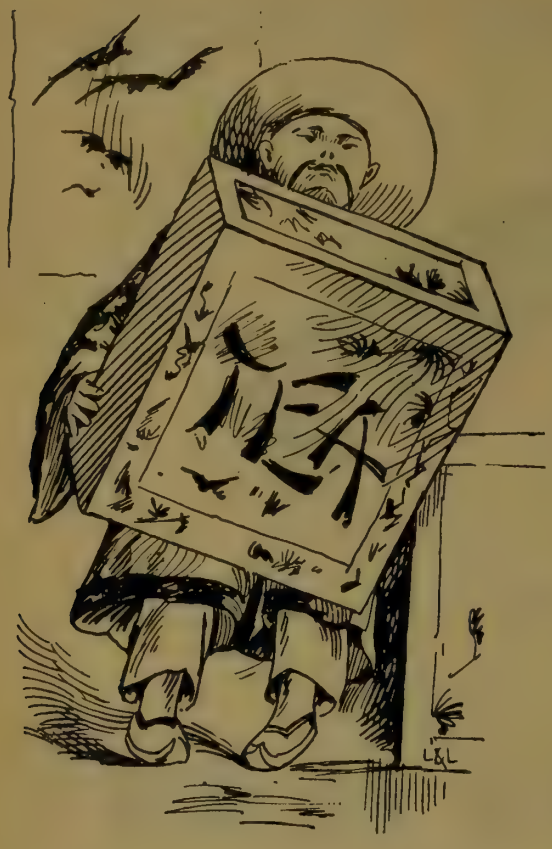
CANADIAN AGENTS

ARTHUR P. TIPPET & CO.

MONTREAL
30 St. Francis Xavier Street

TORONTO
43½ Wellington Street East

ST. JOHN, N.B.
Prince William Street



Accounted for

THE VARIETY WE CARRY
THE VALUES WE OFFER
THE QUALITY WE SELL
THE PRICES WE CHARGE

ARE REASONS

For the big business we do in Teas.

W. H. Gillard & Co.

WHOLESALE TEAS

HAMILTON.

John Mouat, Northwest Representative, Winnipeg.

MIXED CANDY

15 LINES

ALL PURE

SUGAR GOODS

WM. PATERSON & SON, - - Brantford

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 9, 1894 ($2.00 per Year) No. 45

J. B. McLEAN, President. *HUGH C. McLEAN, Sec.-Treas.*

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E.

MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

THAT MOLASSES TARIFF.

IN a dilemma is still the wholesale trade regarding the tariff on molasses. As already pointed out in THE GROCER, the Customs Department has ruled that molasses, in order to come in under the duty of 1½c. per pound, must be imported direct, at the same time specifically ruling that New Orleans molasses bought in bond in New York, although in the original package, as directed by the law, must pay a duty of 7c. per gallon.

When Controller of Customs Wallace was in Toronto a couple of weeks ago he was waited upon by members of the trade who entered a strong protest against the ruling, contending that it was foreign to the reading of the tariff.

Mr. Wallace promised the deputation an answer in the course of a few days, but a few weeks has passed and still the answer has not materialized.

In the meantime, it is understood Mr. Wallace has gone on a trip to the Maritime Provinces, presumably on a fishing tour, leaving the members of the trade who are awaiting his pleasure to fish for themselves. At any rate, they are being put to much inconvenience.

Mr. Wallace, as Controller of Customs, has power to say "yea" or "nay" in this matter. But it is understood that he prefers to await the return of Hon. Mr. Foster, the Minister of Finance, before issuing his final decree. Until such time as the latter returns from England the trade could hardly therefore expect to have the question settled once and for all; but if Mr. Wallace would not exercise his authority in the premises at once, the least he could have done was to have kept his promise with the merchants who waited upon him, informing them whether, after his conference with the Premier, he was still determined to withhold his final ruling until after he had conferred with the Minister of Finance, whose handiwork the tariff was.

Since Mr. Wallace became Controller of Customs he has generally lent a willing ear to the representatives of the trade, and has possessed the quality of acting promptly one way or the other. In view of this, his conduct in this instance is causing surprise as well as indignation.

THE GROCER can assure Mr. Wallace that he is losing his good name and that there is a growing belief among the trade that the department over which he presides is in its dotage.

RAW SUGARS FROM LONDON.

Some of the grocers in Western Ontario are bringing in raw sugar from London, England, to sell in competition with the domestic refined article.

"They are doing this," said THE GROCER'S informant, "because they cannot get all the grades of refined they require from the Canadian refiners. Furthermore, the raw sugars are about as cheap as the refined, while many people prefer their character."

WORK OFF OLD STOCK.

Most food products put up in tins will keep for many years, but it is always advisable to work off each season's supply before disposing of the new. Many houses do not do this.

A label gets discolored or damaged through exposure and instead of disposing of the goods at once they are held to the last. Before its turn comes a new supply is received and for some years it is a back number.

Finally the stock runs short and the old tins are sold. They are not up to the mark in quality and the grocer is blamed for keeping such goods, and the packer, whose name it bears, is listed as a man whose goods cannot be depended upon.

Always work off old stock before offering any new. This should be an instruction to all clerks.

THE PEDLARS' QUESTION.

W. P. Rogers, one of THE GROCER'S subscribers in Summerside, Prince Edward Island, contributes his share of information on the pedlar question. He writes :

"I am glad you are taking an interest in the pedlars' question as they are a nuisance to the trade in general, the foreign pedlars being especially so. The town corporation here tax all pedlars doing business within the limits $5 per week, or $1 per day, but they do not stay around the town much as the people of the country have more time to look at their goods, and besides, they take anything in trade from a goose egg to scrap iron.

"I hope this small bit of information will be of some use to you."

THE MISMANAGED GRAND TRUNK.

SIR HENRY TYLER, President of the Grand Trunk Railway Co, in his annual report ascribes the unsatisfactory result of the year's business to outside influences.

"Ifs" and "buts" have always been a feature of the annual report of the Grand Trunk's president.

No matter whether trade conditions in Canada and the United States are good or bad, never, as far as our memory serves us, have they been reflected in the annual reports of the G.T.R., and just as regularly does Sir Henry trot out his "ifs" and "buts" to mollify the shareholders. But it is in evidence that the day is waning when these shareholders will meekly swallow holus-bolus the lame and threadbare excuses which are annually made to do duty in various shapes and forms.

The fact of the matter is, the road is badly managed; and what has been apparent to the people of this country for some years, is gradually dawning upon the shareholders in England.

When a business, year in and year out, fails to pay it is due to one or other of two reasons: Either the management is bad or the business is unfavorably situated.

The failure of the Grand Trunk Railway to prove a successful investment for its shareholders cannot be ascribed to unfavorable situation.

It traverses through the very best and most thickly populated part of Canada and runs into the United States as far as the progressive city of Chicago; it carries about one third of the railway freight of the Dominion and about the same proportion of the passengers; it is one of the leading routes from the Eastern States through to the Western States; it monopolises the freight and passenger traffic of some of the cities of the Dominion—as these cities know to their sorrow; its earnings are from two to three thousand dollars per mile greater than any other railway system in Canada except the Canada Southern.

And yet in spite of all these advantages the results are persistently unsatisfactory.

One important outlet for the Grand Trunk's earnings is to be seen in the expenditure. The Government returns show that last year this expenditure was $4,036 per mile. This, omitting the Canada Southern, was nearly double that of any other railway in Canada. The expenditure per mile on the Canada Pacific, in spite of the enormous mileage it has to maintain, was but $2,189 per mile. Even the expenditure of the Intercolonial, that much criticised railway, was but $2,669, while the expenditure per mile on the Manitoba & Northwestern was as low as $763.

"Don," in Saturday Night, pertinently remarks that the Grand Trunk "is not only an Old Country concern, but it is an old time concern." And he is right. It is an old time concern, and no half measures will ever make it different.

Sir Henry Tyler may be a passable president, but even he is not accounted strong enough for the job by a good many. But whether he is or not, Sir Henry, or no other man, be he titled or untitled, can successfully "boss" a concern like the Grand Trunk three thousand miles away even if he has the cable at his elbow.

The head of an ordinary business house would scarcely be accounted wise were he to live even one hundred miles from his store or warehouse, only visiting the latter once or twice a year, relying on the telphone, telegraph or mail as mediums of communication the rest of the time.

But not only does the headquarters of the company need to be on the scene of active operations, but new blood must be infused into the officials in high places. The worst sin of many of them is not their inefficiency, but, eaten up by their own importance, they are brusque and imperious in their bearing toward those who have occasion to approach them.

Business men do not swallow the leak with any more grace because it is shoved down their throat by a big corporation. And the result is that when they can they give their patronage to some other road.

No one can gainsay it, there is a deep-rooted prejudice in this country against the Grand Trunk, and it is mainly because of the mismanagement and brusqueness of its officials. And the sooner the desired changes take place the better will it be for the country as well as for the company, for because of the gloomy reports which are presented to the latter so regularly the result can be anything but helpful to the credit of the former.

If there were no clouds, we would not appreciate the sunshine; and were it not that merchants have now and then to pull against the stream, it is a poor and effeminate class of business men we would have.

WHOLESALERS AND PATRONS.

EVIDENCE has been adduced within the last few days which proves that the practice of selling to Patron stores is more widespread among the wholesale trade than was supposed.

We can understand how a wholesaler, in the race there is for trade, can sell to a Patron store when he can sell to no other merchant in the village or town, but it is a sort of enigma to us why he is so short-sighted as to allow his travelers to call on and accept orders from Patrons where he has already customers doing a legitimate trade.

These Patron stores are started with the avowed object of running out of business the legitimate merchant. It is patent to everyone, and the Patrons themselves take no pains to conceal the fact. Yet, in spite of this, there are wholesale houses that will permit their travelers to go from the store of the legitimate merchant to the store of the illegitimate with their samples.

If a wholesale house desires to sell to the Patrons let him do so; but let him stick to that class of customers. For him or his representative to go to the regular storekeeper with his samples after catering to the wants of his avowed enemy is nothing short of impudence.

Any merchant who subscribes to such an agreement as that demanded by the Patron Association, namely, to supply its members at prices 15 per cent. on invoice figures, cannot pay 100 cents on the dollar and live up to the agreement.

Every wholesaler knows this, and yet there are some of them—and some of them who are leading and old-established houses—who will deliberately sell to such, thereby incurring the risk of losing money should these Patron concerns encompass the ruin of the legitimate storekeeper, and also from the collapse of the illegitimate storekeeper, whose failure must ultimately follow if it does not precede that of the former.

A reputable wholesaler would not deign to do business with a storekeeper whom he knew to be not conducting his establishment on business principles; and yet he is sometimes blind enough to court the custom of a Patron freak born of the most unsound of business doctrines and cradled in the most absurd of schools.

These Patron stores are ephemeral. This is one satisfaction, but until the day of their burial comes they will do a good deal of harm. The storekeepers themselves can help on the day of the demise of these concerns if they chose. Let them form village, township, and county associations, ascertain the wholesalers who are supplying the Patron stores, and then apply the thumb screws. A few applications will at least compel the legitimate wholesalers to cease filling orders for Patron stores, for they know on which side their bread is buttered.

LEADING RETAILERS.

MANY differences that crop up between wholesalers and retailers would have had no existence had the parties concerned been acquainted with each other. Realizing this THE GROCER has grasped every opportunity for urging personal contact between seller and buyer. During the last few years there has been a marked improvement in the desired direction ; but there is still room for development.

With a view to bringing about the desideratum THE GROCER has decided to branch off in another line while still retaining the old. We purpose producing the "shadows" of the leading retailers throughout the Dominion. In a word we intend producing pictures and sketches of them. No attempt will be made to publish them in order of merit or as the spirit moves us, but just as our staff of writers and artists can prepare their copy and pictures.

But while we hope to furnish a picture gallery of the retail merchants of the country, we have another object in view : We want to furnish the retailers with examples from the experience of their fellows that may help them to make their respective businesses more successful. And it is from this standpoint that the series of sketches will probably prove of most value to the retailers of the country. The subject of our first sketch is

J. A. HUNTER.

Mr. Hunter is an example of what push and application to business will do. His place of business is in Durham, and he carries a general line of merchandise. Originally he was intended for a lawyer; but the gods willed otherwise. He was educated at Upper Canada College, Toronto, that good old school of many merchant princes. There "Jim" was one of the foremost boys, as the trophies won in both the class and in the field testify. He matriculated in 1889, and in September of the same year began the study of law in the office of McCarthy, Osler, Hoskin & Creelman, one of the largest and best firms in Canada. In February, 1891, he was summoned from his studies to attend the death bed of his father, the late James H. Hunter, M.P.P. And then was abruptly closed his career as a law student. His father died intestate ; and there being no other member of the family available, James A. gave up law and undertook the management of his father's estate. He took out letters of administration for the estate, and acted as manager and attorney for the administratrix, his mother. He acted in this capacity till March 1, 1893, when he purchased the business from the estate and became proprietor.

"Pluck, energy and judicious advertising" is Mr. Hunter's motto, and he has been successful with it. He has a good staff of clerks, etc., around him, but he gives personal attention to every detail, and brings himself into personal contact with his customers whenever opportunity affords,

J. A. HUNTER—Durham.

giving them a cheery greeting as well as a vigorous shake of the hand. As a result of Mr. Hunter's enterprise his sales last year were 20 per cent. larger than the previous year.

October 1st last Mr. Hunter adopted the cash basis, and he has found it to work most successfully. "We give no credit," he remarked to THE GROCER, "and feel satisfied that our new system will eventually prove a great success in our business."

Close as is the attention Mr. Hunter gives to his business he finds time to devote to public matters and field sports. Frequently he may be seen driving a pretty span of horses which he owns. In the summer season he takes an active part in lacrosse and cricket, while now and then he may be seen gun in hand, enjoying a day's hunting. This fall there is one black bear less in the world as a result of his prowess with the rifle. He is now sitting in the town council for his second term. Besides being a merchant, municipal councillor and sportsman, Mr. Hunter is a soldier, being a lieutenant in the 31st Battalion.

INTERIOR STORE ARRANGEMENT.

There is a small store in Pictou, N.S, kept by A. R. Lilly, which many of our subscribers might use as a model. Mr. Lilly is a small dealer in groceries, confectionery, cigars, and soft drinks. The arrangement, as a whole, is only applicable to smaller retail stores where, as a rule, the proprietor and a boy do all the work. In such a store the stock, not being turned over frequently, soils from long continued exposure on shelves, and gives the store a dirty appearance.

Mr. Lilly's store is 22 x 40 ft., with the door in the centre. All round he has put glass fronts on his shelving, which open and shut on hinges. The shelving begins three feet from the floor and is five feet in height and nine and a half inches deep. The glass fronts or doors are 24 inches wide and fit very tightly, so that dust does not penetrate. There are two panes in each door. The back-ground is fancy red paper. Below the shelving he has biscuit boxes set up at an angle of forty-five degrees covered with glass. The whole interior, which was fitted by Mr. Lilly himself in his spare time, presents a clean, sweet appearance, and from his experience would not be without this arrangement.

THE GROCER suggested improvements which he himself thought would be better—that is, sliding instead of doors on hinges.

Instead of shelves being 9½ inches deep, they should be made 18 inches, so that the biscuit boxes now below might be admitted. If the dealer could afford it, the fronts should be plate glass and the background mirrors, and the woodwork natural or stained a bright color, There are many busy stores which might adopt this arrangement in part for their bread, biscuits, confectionery and other goods which are easily affected by dust, etc.

TRADE CHAT.

J. S. LARKE, Canadian Commissioner to Australia, says the boot and shoe manufacturers of Quebec are hopeful of doing a good trade with Australia.

Canadian vessels caught 95,048 seals in Behring sea this season. This is said to be the largest catch on record.

The Indians of Manitoulin Island shipped 7,000 baskets of blueberries from Little Current during the present season.

Several Sarnia grocers have been victimized by female sharpers who passed three $5 spurious gold coins on them.

The arrivals of apples in England during the week reached a total of 120,000 brls, of which number 40,000 brls. went to London.

Saturday night R. H. Little's general store and post office, Lisle, was robbed of some money and stamps. Three years ago the store was robbed, the safe broken open and $275 taken.

English advices intimate that the final liquidation of the great Baring estate will shortly take place. The liabilities, which were originally over $100,000,000, have been reduced to a little over $12,000,000. It is expected that a large surplus will be secured ultimately.

A new company has taken hold of the Dominion Organ Co., of Bowmanville, and the ratepayers of the town have voted it a bonus of $5,000. "The merchants are in high feather over the matter," said a traveler who has just returned from Bowmanville.

The Collingwood Board of Trade is making arrangements for the formation of a fruit-growers' association in this district. The object of the society will be the distribution of all sorts of information for the growing of all kinds of fruit, its care, the proper methods of preparing to ship and to store, etc.

Mr. Goodfellow, postmaster of Macdonald, has placed on our desk three beautiful and mammoth apples of the King variety, which were raised by Mr. Albert Blakely, of North Fredericksburg. They measured 13½, 13 and 12½ inches around while their weight was 15¾, 14½ and 14 ounces respectively.—Tribune, Deseronto.

Export shipments of cattle, hogs and sheep from Manitoba and the North-West this season have grown to very large proportions, and those who are best posted on the subject declare that within four or five years the live stock trade of this country will exceed in importance the wheat exports One thousand head of cattle were shipped from here during last month.

P. D. Armour has been experimenting on the economy of using wheat as food for hogs. Feeding 18 pigs solely with 1 650 pounds of crushed wheat, they showed in two weeks 525 pounds gain, which at five cents per pound for hogs, made $26.25 increased value, or a little over 95 cents per bushel for wheat, against 53 cents, the market value of the grain at that time.

The net cost of beet growing in Germany is $50 per acre, the product is saleable for $66, leaving a profit of $25 per acre. The average yield is given as 12 tons of beets, value $66; 3 tons of tops, value $3 75; 35 per cent pulp, 8,400 lbs., value $6 30. Agricultural wages in Germany are less than one half what is paid in Canada.

The business men of Dundas and the members of the Board of Trade held a meeting Friday evening to discuss the application of the T. H. & B. for aid from the town in the shape of a bonus. The result of the discussion was the adoption of a resolution asking the Council not to negotiate with the company at present, but to appoint a committee to confer with a committee from the Board of Trade on the matter.

Returns have been received at the Dominion Fisheries Department of the collection of fish ova for hatching in the Government hatcheries. Upwards of 5,000,000 salmon eggs have been collected at the British Columbia hatchery; at Wiarton several million salmon trout eggs have been procured; the Atlantic hatcheries are now in the midst of the work of egg collecting; at Manitoba several million whitefish eggs have been laid down in the Selkirk hatchery.

At a general meeting of the Dominion Commercial Travelers' Mutual Benefit Society, held at the rooms of the association, in Montreal, on Saturday evening, the following were nominated officers and trustees for the ensuing year: Chas. Gurd, president; G. O. Stanton, vice-president; trustees, Fred Birks, J. T. Dwyer, E. H. Copland, F. Hughes, Robt. White, and Max Murdock. The above were all elected by acclamation. The annual meeting was fixed for Friday, December 14, at 8 p.m.

Judging from late statistics India still remains a magnificent country for sportsmen. In 1892, 21,988 human beings and 81,668 head of cattle were killed by snakes and wild beasts, the chief human mortality—19,025—having been due to snake bite. Tigers claimed 947 human victims, leopards 260, wolves 182, bears 145 and elephants 72. On the other hand, whereas only 4 498 cattle were killed by snake bite, no fewer than 20,969 were devoured by tigers, 30,013 by leopards and 6,758 by wolves

The well-known firm of Jackson & Hallett, established in Guelph in 1868, is being dissolved, Mr. Jackson, with his son Edward, taking over the grocery part of the business under the style of Jackson & Son. Mr. Jackson has been connected with the grocery trade of Guelph for the last thirty-five years, being salesman with Messrs. Rutherford and J. L. Lewis. Mr. Jackson, jr., has a thorough knowledge of the business, having occupied good positions in both wholesale and retail grocery firms in Montreal. Mr. Hallett, who will continue the wholesale and retail wine and liquor business at the old stand, came to Guelph from Langport, Somersetshire, Eng., in 1867. At Langport he served a five years' apprenticeship with Stuckey & Meade, one of the largest and most successful concerns in the west of England. He will also continue the business of exporting cheese and butter to the late firm's connections in England and Scotland, which business has exceeded $250,000 yearly since 1882. Mr. Hallett will import wines and liquors direct from Ireland, Scotland, France and Spain.

A man married a widow, and by some coincidence took her to the same hotel where she stopped with her first spouse. At table she said to Charles, the bridegroom: "Will you kindly pass the butter, John?" A vision of "John," his predecessor, flitted before the bridegroom, who indignantly replied: "My name is not John—it is Charles." "Excuse my mistake, Charles," she said; and then, tasting the butter, added reflectively, "but it is the same butter."—Boston Home Journal.

A "tell tale" milk jug has just been devised in England. It is a glass measure, graduated at every quarter pint. Below the pint and half-pint marks three lines are etched, showing the thickness of cream which should appear in milk of average quality, in good and in very good milk, thus measuring both quality and quantity.

The shipment of fish from the Lake of the Woods district this season has already reached nearly 300 cars. Mr. Hugh Armstrong, M.P.P., and his company have been the most active ones engaged in the operations. Their distributing points are St. Paul, Minneapolis, Chicago, Detroit, Buffalo, Cleveland, and Sandusky. Mr. Armstrong is at present organizing a company of his own to work the lake. The shipments means considerable cash to a large number.

He seems to think, since at the fair
He took the highest prize,
There is no further call for him
His goods to advertise.
But this is where to make mistakes
The fellow has begun,
For since he doesn't advertise,
Why no one knows he won.—Ex.

Established 1850

Just exactly what you want for the

CHRISTMAS TRADE

A package of our

132

Assortment of

FANCY CHINA

275 Pieces for $50.00

The very latest **Designs** and **Decorations.**

Chocolate Set, 5 O'clock Tea Set, Berey Set, Porridge Sets, Plate Sets, Salads, Caborets, Fruit Dishes, Cake Tray, Cheese Dishes, Butter Dishes, Biscuit Boxes, Sugars and Creams, Butters, Dessert Plates, Cups and Saucers, Mugs, etc., etc.

You may depend on getting the newest goods at lower prices than from open stock.

Order by Mail a Sample Package.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

Our assortment of

...TEAS...

Was never better, as the **Quality** is choice and **Prices** low, you will make no mistake. Supply your wants now. We invite "Grocers" everywhere to avail themselves of our offers to supply Samples. We will send same on application.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown
5-Crown
7-Crown
} Cleaned Currants. 100-pound DRUMS. A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & CO. HAMILTON.

PLUMS

DUFOUR'S

PRUNES

Just in ex S.S. Escalona

Plums,	50	to the pound, in	50-lb. cases.
Plums,	70	" "	55-lb. cases.
Prunes,	110	" "	55-lb. cases.
Prunes,	120	" "	160-lb. kegs.

JAMES TURNER & CO.

HAMILTON.

A HINT TO BOARDS OF TRADE.

THE Truro Board of Trade has an important feature that might be adopted by many other similar organizations. The board was organized in 1889, with 30 members through the efforts of the present secretary, G. A. Hall, of the retail dry goods house of J. H. Crosscup & Co. It was found difficult to hold the members, though the assessment was only $3 a year. Many of them were anxious to have reports on and lists of delinquent debtors. At first it was arranged that they should be sent to the secretary by each member. Some reported, but others who were always ready to have a look at their neighbors' lists, did not furnish any themselves, which is always the rule in a case of this kind, and the scheme did not work. Mr. Hall then made an arrangement with the County Registrar to supply a weekly list of mortgages, sales, judgments, etc., for $50 a year. He also arranged for reports of judgments for small amounts by local magistrates. These were printed and sent free to members every week marked "confidential." And the scheme has been so successful that the membership has increased over the 100. All the members consider it a most profitable investment. The list has had a moral effect on slow paying customers that cannot be estimated. They now go to a merchant who threatens to sue them and pray him not to do so, as their name would appear on the list. The secretary mentions one man who saved $200 by a timely hint in their weekly report of a customer who had given a bill of sale. Other creditors who were not so informed got nothing.

The board is now grappling with the assessment question. Before their organization the city council paid no heed to representations of business men. Now they recognize them as a powerful factor, and have asked that a committee be appointed to confer with the council.

The board is wisely moving for the exemption of stocks in merchants' hands. At present a man who has an average stock of $12,000 may be assessed for $5,000, or vice versa.

Nearly all the business men in the town are now in the board.

PARAGRAPHS ABOUT RETAILERS.

J. A Taylor & Co., grocers, Stratford, are giving up business.

J. Fisher, of Newcastle, has moved his general stock to Callander, Muskoka.

W. H. Wilson, grocer, Woodstock, is dead. Deceased had been ill for some time.

Joseph Sharp, of Cadmus is, it is understood, buying out John Burns, of Jeannetville.

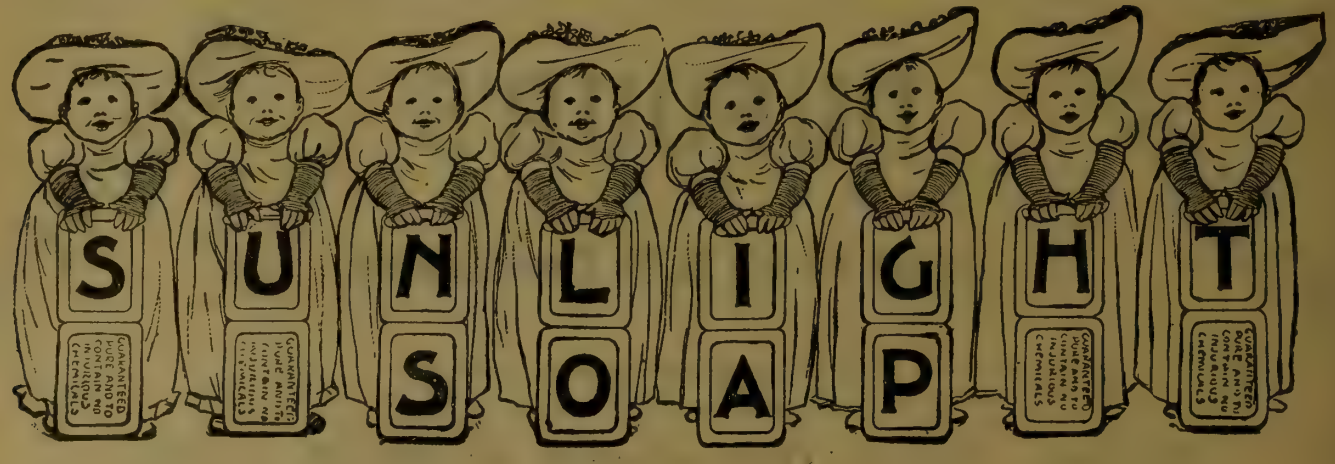
G. M. Long, general merchant, Omo, has sold out. Thomas Miller, of Oshawa, and Robert Barfett, of Newcastle, are the purchasers, and they will continue the business for the time being, at least, under the style of Miller & Barfett.

Mr. Andrews, one of Oshawa's general merchants, is in Muskoka, looking, it is understood, for a place in which to start up business, it being his intention to leave Oshawa. Mr. Andrews has sold out his Claremont branch to Thomas Castor.

George Hasenflug of the "City Grocery," Waterloo, bought the stock of the "Empire Tea Store," Berlin, put up at the mortgage sale last week. He bought the stock at a low price on the dollar and is already doing a brisk trade. He will make tea a specialty, and expects to handle large quantities.

DISCOLORED LOBSTERS.

When sampling a can of lobsters, portions of the meat which rested against the tin are often found to be black. This applies more especially to lobsters caught in particular sections in the Maritime Provinces. It will be observed that salmon, mackerel, cod, sardines, or other fish never discolor in this way. They are oily, while there is no oil whatever in the lobster, but there appears to be an acid. This acid, it is supposed, eats through the tinning on the inside of the can and thus causes the discoloration. Some of the packers will endeavor to overcome this, and are ordering for next season's pack a double-dipped tin plate, i.e., a plate with a heavier coating of tin than the ordinary stock used by canners.



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BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

CURRANTS

Four Crown Panaretas, half cases.
Choice Vostizzas, cases and half cases.
Pride of Canada, half cases.
Fine Filiatra, barrels, half barrels and cases.

H. P. ECKARDT & CO.

Wholesale Grocers ..... TORONTO.

Steady Sales and **Repeat Orders** show the satisfaction given by our . . . . .

Buckwheat Flour

SELF-RISING.

Try a Sample Order.

In 2½ lb. Packages, 2 doz. per Case.
In 5 lb. Packages, 1 doz. per Case.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTUTERS OF

CHOICE BREAKFAST CEREAL FOODS

NOTE.—This is a very superior article, a perfect Self-Rising Flour. Ready for immediate use. Needs no Salt, Baking Powder or Eggs. In attractive packages of convenient size it is a trade winner.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

Fine Chocolate Goods

Three Grades **Supreme Extra Fine Elite**

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

The Leading Tea is the Eagle Brand

Now in Stock

ARQUIMBAU VALENCIAS
In every shape

New Fruits

PEELS . . .
C. & B. in 7 lb. tins and boxes
Batgers in 7 lb. boxes
Assorted in 1 lb. and ½ lb. boxes

New Currants
Provincial
Patras
Filiatra

New Figs in
Mats
Natural in boxes
Layers in 10 and 28 lb. boxes

M. MASURET & CO.
LONDON, ONT.

DEVELOP NATURAL RESOURCES.

MANY towns in the centre of an agricultural district have given bonuses of $1,000 to $20,000, and even more, to induce various industries to settle there. A few of these have done well and have been a benefit to the community, but the majority have not given the results to the people who bonused them that they expected.

Many of them, in fact, have utterly failed, leaving the municipality sadder but with much more wisdom.

One town may be taken as an example. It was decided that something must be done to make the town boom. A miller not very well known to the residents told them that if they would give him $5,000 he would take over an old mill in the place and put in a new plant. The mill would be able to grind hundreds of cars of Manitoba wheat, and once they had started train after train loaded with flour would leave the town and it would boom.

The town voted $3,000. That was seven or eight years ago; and there has not been a single car of wheat brought in from outside yet. Another mill in the same town which did not receive any bonus is doing a larger and better business. The town in question has not benefitted a cent's worth, and they are still paying off the $3,000.

The aim of Canadian towns and villages should now be to develop their natural resources. These are mostly of an agricultural character. Let the merchants consider carefully what are the most profitable products their district can produce. Encourage the farmers to go into these

This has been done. A case in point: Two Prince Edward Island farmers were sitting in the store of one of THE GROCER'S subscribers a few years ago They were bemoaning the hard times and saying there was no money for anyone but storekeepers these days. Like most farmers they were plodding along in the same old way and never used their heads as business men would. The grocer suggested to them that there might be other lines in which they might make more money than in growing oats, etc, mentioning strawberries, which he was then importing. They tried the experiment; it was successful, and they and others who followed their example are now making $100 to $200 an acre clear on strawberries. They are paying cash for what they buy and they are buying more than they ever did.

It is the natural resources that put the most money in circulation.

AMERICAN APPLES IN ENGLAND.

Cables received on Friday by Otto G. Mayer & Co. say that although American apples continue to be in active demand in Liverpool and Glasgow, prices have fallen off somewhat on account of the large receipts. The prices at Friday's wholesale auction sales in Liverpool were from $2.88 to $3.60 a barrel for Baldwins, and from $2.50 to $3 12 for greenings, being an average of about 50 cents a barrel less than was realized at the opening sale in the latter part of August.

The steamships New York and Germanic, which sailed on Wednesday, took 3,000 and 5,000 barrels of apples, and the Etruria, City of Rome, and State of Nebraska, which sailed last week, also each took 6,000 barrels, making the total shipments from all ports for the week about 90,000 barrels. The total exports this season to date, inclusive, are 245,000 barrels, against only 941 barrels during the corresponding period of last year. Last year the domestic crop, like the present European crop, was practically a complete failure, and the total exports for the whole year were only 175,000 barrels, against 1,203,000 barrels in 1892 and 1,450,336 barrels in 1891, which was the "banner year" in the history of the American apple export trade.—N. Y. Journal of Commerce.

TO STOP A RUNAWAY HORSE.

Scarcely a week passes in any year that human lives are not jeopardized by horses taking flight and running away, says an exchange. The man who can devise some means which will surely prevent this will be a great public benefactor. Some one who professes to know states that runaway accidents seldom occur in Russia. The means used in preventing them is very simple.

It is asserted that in Russia a horse that is addicted to the habit of running away has a thin cord with a running noose around his neck at the neck-strap, and the end is tied to the dashboard.

"At Rome," says the informant, "I saw in the Corso a phaeton with two spirited horses bolt. They were driven by a lady, and I expected to see instant destruction. But the lady cooly grasped a thin cord and within thirty yards the horses came to a full stop. I afterward met the lady at Nice, and expressed surprise at the skill with which she stopped the runaways.

She treated it as a trifle, and told me accidents from runaway horses are unknown in Russia, as no one but a lunatic would drive without the cord. When a horse bolts he always takes the bit in his teeth and the skill of the driver is useless. The moment the pressure comes on the windpipe the horse knows he has met his master.

Just received ex S.S. "Escalona" an important consignment of our

Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V. O.," "V. S. O.," "V S. O. P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

In More than a Million Households

CHASE & SANBORN'S

"Seal" brand Coffees

Are always found because their Coffees are pure, reliable and always uniform. **Grocers, these Coffees** pay you. Write us for price list.

Cocoa

BENSDORP'S

"Royal Dutch"

Is without fear of contradiction, the Finest, Best, Purest, Most Invigorating and Economical **Cocoa** on the market—¼, ½, and 1 lb. Tins. Write for sample.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

Ye Ancient Ballad of Jack and Jill.

(ADAPTED TO DATE.)

Jack and Jill went up the hill
To fetch a pail of water,
Jack had great admiration for
Jill's mother's blue-eyed daughter.

"How tiresome it used to be"
Quoth lovely, laughing Jill,
"To carry those old wooden pails
For water up this hill.

That pail! with cracks twixt every stave,
We could not pause a minute,
But had to hurry all the time
To save the water in it.

So badly balanced! If you gave
A single glance at me,
A dreadful spill upon the hill
There straightway sure would be.

Until that day! that happy day,"
Here Jill gave way to laughter,
"When you fell down and broke your crown,
And I came tumbling after.

Then mother bought an Eddy's pail
Of Indurated Ware,
A perfect dream! No hoop or seam,
And balanced true with care."

"Why, yes," quoth Jack, "my darling Jill,
In June when we are mated,
We'll buy with care our household ware
Of Eddy's Indurated."

Increased Discounts
Increased Capacity
Increased Sales

Our factories were started up again last month with double their former capacities. So no more delay will be occasioned in filling orders.

Indurated Pails, Tubs, Milk Pans, Wash Basins, Bread Pans, Butter Bowls, Butter Tubs, Cuspidors, etc., are effectively, persistently and agressively advertised throughout Canada, and sell themselves.

Buy them and show them.

THE E. B. EDDY CO., Hull, Canada

BRANCHES:

MONTREAL
TORONTO

AGENCIES:

QUEBEC	F. H. Andrews & Son
HAMILTON	Alfred Powis
KINGSTON	J. A. Hendry
ST. JOHN	Schofield Bros.
HALIFAX	J. Peters & Co.
WINNIPEG	Tees & Persse
VICTORIA	James Mitchell
ST. JOHNS, Nfld.	E. A. Benjamin

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 8, 1894.

GROCERIES.

LITTLE is there in trade this week of an interesting character to note. No marked changes have taken place either in regard to volume of business or prices. Although the refineries are holding prices as before, yet the wholesalers are quoting lower figures than a week ago. Canned goods continue in a fairly healthy condition, with prices steady. The shipments of dried fruit ex Avlona are arriving this week. A good many complaints are heard regarding cutting in price of Valencia raisins, but dealers cannot be too careful in the fruit they buy. In teas, blacks are the kinds now being most sought after. Spice trade remains fairly good. Business is picking up in oranges, but other kinds of foreign green fruits remain much as before. The butter market remains much as before, but provisions are lower. There is still room for an improvement in payments.

CANNED GOODS.

Nothing new has developed. There is a fair seasonable trade doing in tomatoes, peas and corn at quotations, and canned fruits are if anything receiving a little more attention. Salmon is in good demand, but there is only a moderate enquiry for lobster. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1.90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.90 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1.35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 in flat tins.

The Cohoe salmon season ended on the 30th ult., and all the factories are shut down. The season has been disappointing, the pack being only about 25,000 cases. Twenty-eight factories, being five more than last year, were operated this season, and each had a complement of 150 fishermen.

COFFEES.

Nothing new to report. The market is still bare of Rio coffees, and consequently business is insignificant. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is still a fair trade doing at unchanged prices. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅝c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Trade keeps fairly good. Demand lately has been mostly for ground spices. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

The only new season's nut on the market so far is Formagetta, but Tarragona soft-shelled almonds will be on the spot in a few days. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12½ to 14c.; Formagetta peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The refineries are doing a fair trade for this time of year, and prices with them have been well maintained. Refiners' stocks are light, and some of them are reported to be oversold on granulated. Local wholesale houses, however, are finding trade dull in sugars, and demand is almost altogether for small lots. Although refiners' prices are still unchanged the wholesalers are taking lower figures than they were a week ago. The ruling price for granulated with them now is 4¼c., although sales are reported at lower figures. Yellows are quoted as low as 3¼c. Raws are quoted at 3⅜c. for ordinary, and 3¼ to 3⅜c. for Demarara. The trade, especially the old-time members, will be pleased to know that fine Demarara sugars are coming on this market again. The samples shown are high test and very bright in color.

SYRUPS.

Syrups are still scarce and in demand. Some buyers state that the scarcity has never been so marked in their recollection. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is no change to note either in regard to business or prices. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEA.

Trade keeps steady, with blacks, such as Indians, Ceylons and Chinas, occupying the chief attention from retailers. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c. Brokers report the demand for all kinds of China Congous light. The feature of the market is that China teas, with the exception of greens show better value than

WILSON'S
PURE MALT
VINEGAR
BAY ST., TORONTO
This is the only licensed malt vinegar works in Canada.
EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)

MANUFACTURE A FINE RANGE OF
Brushes,
Brooms,
and Whisks
And guarantee entire satisfaction on all orders.
Your enquiries or orders solicited.
SANDWICH, ONTARIO

Good Tea
WILL DO YOU A
Good Turn
AT ALL TIMES.
"SALADA"
CEYLON TEA
Is doing this daily for thousands of Grocers throughout Canada.
Apply for the Agency for your town.
P. C. LARKIN & CO.
25 Front St. East. TORONTO

MARKETS—Continued

has ever been known, while Indian, Ceylon and Japan teas have advanced and are bringing higher prices. Low grade Indian and Ceylon teas continue scarce.

A London, England, tea circular says that reports of all teas from Calcutta are likely to fall short of revised estimate by five or six million pounds, reducing the total probably to one hundred and fourteen to one hundred and fifteen million pounds, which with the smaller exports from Ceylon than was anticipated, and the diminished supplies from China, should establish a fairly healthy market if the offerings can be regulated to reasonable dimensions each week.

Mail advices received this week from Calcutta under date of October 3, state the competition for markets outside of London was keen, and all grades up to 8 annas per lb. had advanced.

DRIED FRUITS.

The direct shipment ex Avlona is arriving this week. This is imparting a little more life to trade, and an improvement in business may be looked for during the next few weeks. Valencia raisins are in good demand, but there is a good deal of dissatisfaction in regard to prices. The cause is the rain damaged fruit which some houses are quoting, and members of the trade must exercise a great deal of care if they do not want poor fruit palmed off upon them. "Some of the Valencia raisins," said a dealer, "is American staple and not as good as the Canadian. Both Denia and Patras in quoting offers will always quote the American staple is. lower than the Canadian." We quote good fruit as follows; Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5¼c.; selected, 5½ to 6c.; layers, 6 to 6½c. There are some selected layers in 7-lb. boxes on the market this week.

The demand for currants is relatively smaller than for Valencia raisins. We quote prices as before. We quote new fruit: Filiatras, half barrels, 4½c., barrels, 4½c.; fine Filiatras, half brls., 4¾c., barrels 4½c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases. A syndicate has been formed at Pyrgos to keep up the price of currants, and growers all over Greece are firm in their views, and only sell in small lots to keep themselves going.

Sultana raisins are in moderate demand only at from 5½c. per lb. up. The present crop is estimated at 25,000 to 26,000 tons, against 37,000 tons last year and 36,000 tons the year before. The primary markets are unchanged.

In figs the demand has slackened off a little for the moment. We quote: 14 oz., 10½ to 11c.; 10 lb., 11 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 18c. Importations are now all here or on the way.

There is practically nothing doing in Turkish prunes, nor will there be until the new crop arrives here, which will not be for another month yet. For French prunes a steady demand is developing, and prices are steady at 4½ to 5c.

In dates the only business doing is in the cold storage article at 4½ to 5c. New Persian dates by direct steamers are expected to reach New York 12th or 13th inst.

BUTTER AND CHEESE.

No material change has taken place in the butter market during the week. The subject of most interest at the moment is the arrival on this market of a carload of low grade butter from Winnipeg. There are some 800 packages in all, and the consignees are asking for bids. Good dairy butter is still scarce and wanted, while low grade is accumulating. There are not many large rolls coming forward. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 18 to 19c.; large rolls, 16 to 17c. Creamery—Tubs, 20 to 22c.; pound prints, 22c.

The cheese market is looking a little better and some of the factories have made sales at ½c. above the previous week's figures. Jobbers report demand steady at 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

Business in meats is still good, but at lower prices for most lines. Long clear is still the kind most called for, and it is scarce. Lard is weak. Dressed hogs are offering freely, and several carload lots have changed hands at $5.60.

BACON—Long clear, 7½c. for carload lots and 8c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8¾ to 9c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11½c.; small hams, 12c.; pickled, 10½ to 11c.

LARD—Pure Canadian, tierces, 8½c.; tubs, 9½c.; pails, 9¾c.

BARREL PORK—Canadian heavy mess $16; Canadian short-cut, $16.50 to $17; shoulder mess, $14 to $14.50; clear mess, $14.50 to $15.

GREEN FRUIT.

Demand for oranges continues to increase nearly every day, showing a better business. Business in lemons is still fair. Malaga grapes are selling well, and the market is fairly well supplied. There are only a few domestic grapes on the market. Bananas are slow. Quinces are still in fair demand, although the season is about over. There are still a few pears to be had. Cranberries are in fair request. We quote: Lemons—Floridas, $4 to $4.50; Sorrentos, $5 to $5.50; Messinas, $3 to $4.50. Oranges, Floridas, $2.75 to $3.25. Bananas, $1 to $1.50. Cucumbers, 20 to 25c. per basket. Tomatoes, 25c. per basket. Apples, winter fruit, $2 to $2.50 per brl.; snow apples, $2 to $2.50; fall fruit, $1.75 to $2. Grapes, Concords, 25c. per basket; Niagaras, 30c. per basket; Catawbas, 35 to 40c., per basket; Rogers, 35 to 40c.; Malagas, $5 to $6 per keg. Sweet potatoes, Jerseys, $3 per brl. Pears, 30 to 35c. per basket. Cranberries, Nova Scotia, $10 to $11 per brl., and $3 to $3.25 per crate; Canadian, $2.75 to $3 per crate.

COUNTRY PRODUCE.

BEANS—There is just the usual moderate trade being done. We quote ordinary at $1.25 to $1.35 and choice hand-picked at $1.40 to $1.50.

DRIED APPLES—Deliveries are free and prices weak. Holders are asking 4¾ to 5c. f.o.b. and sales of small round lots are reported at 5c. on spot here. Jobbers are getting 5½c. for small lots.

EVAPORATED APPLES—The market is weak and tending downward. Factories that a few weeks ago refused 8c. f.o.b. are now taking 6½c. There is no export demand and the local demand is light just now. Jobbers quote 7½ to 7¾c.

ONIONS—Much as before. Spanish are selling at 90c. to $1 per crate, and Canadian at 90c. to $1 per bag.

HONEY—Business is still only moderate. Extracted is selling in 10-lb. tins at 8½c. per lb. and comb at 14½ to 15c. per lb.

HOPS—Dull at 12 to 14c. for new and 8 to 10c. for yearlings; pressed hops, 16 to 18c. per lb.

EGGS—Strictly new-laid are scarce and wanted at 17c. For other kinds demand is only fair. We quote limed at 14c. and cold storage at 16c.

POULTRY—Supplies are lighter than usual and demand is fair. We quote: Turkeys, 8 to 9c.; chickens, 30 to 50c. per pair; geese, 5½ to 6c.; ducks, 40 to 60c.

POTATOES—Quiet and easy, with sales at 50c. on track; dealers are selling as before at 55c. per bag.

FISH AND OYSTERS.

The close season being on there is, of course, no white fish or trout coming forward. Some attention is being given to frozen trout, but the movement is light yet. There is a fair business doing in haddock, cod, finnan haddies, ciscoes and mackerel. For oysters demand is good. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb; Mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.49. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

SALT.

A goor jobbing trade has been done during the week at steady and unchanged prices. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a little better demand, but prices are unchanged, dealers paying 3½c. for green, and selling cured at 4½c.

SKINS—All lambskins and pelts coming in are taken, and stocks are beginning to accumulate. We quote lambskins and shearlings at 55c., and calfskins at 6c.

WOOL—Market is dull and prices unchanged. Dealers are paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW—Market is a little easier and the demand has fallen off, dealers paying 5½ to 5¾c. and selling at 6¼c.

PETROLEUM.

Trade is good. Prices are stiffening, and purchasers will in all probability have to pay higher prices soon. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c.; photogene, 20c.

The Petrolia Advertiser in its weekly report says: "Petrolia crude: $1.11¼ per barrel. Oil Springs crude: $1.13 per barrel. Refined, 6¾c. in bulk; 9½c. in barrels in car lofs f.o.b. here.

SEEDS.

The movement in Alsike has fallen off, and there will not be much doing until after the farmers get through with their seeding. Prices are steady although somewhat lower than previons quotations. Choice seed is worth $5 per bushel f. o. b.; low grades run down to $4, while inferior is quoted still

EVAPORATED APPLES

"Choice," in 50 and 25 lb. Cases.

CANNED ASPARAGUS

Cooked for immediate use. Key opening cans.

DAVIDSON & HAY

WHOLESALE GROCERS AND IMPORTERS

Toronto, Ont.

If you want Genuine **LABRADOR HERRING**

LARGE
FAT AND
BRIGHT

MUNN, BAINE, JOHNSTONE and RORKE BRANDS JUST ARRIVED.

SEND TO

Ramsay & Aitken, Toronto Agents.

STEWART MUNN & CO.

Board of Trade Building, MONTREAL.

TEAS

FAN

BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS—Continued

lower. Timothy seed is quoted at $1.75 to $2.25. There is yet scarcely any movement in red clover and prices are quoted at $5 to $5 25 f. o. b. outside points.

MARKET NOTES.

Freight rates advance Thursday next, 15th inst.

Choice evaporated apples are to hand with Davidson & Hay.

H. P. Eckardt & Co. are offering a special drive in 14-oz. box figs.

Wm. Paterson & Son's travelers are now out with Xmas samples.

A full assortment of fish in season is kept in stock by Aikenhead & Sloan.

Smith & Keighley report the receipt of numerous consignments of butter.

Sloan & Crowther are in receipt of a shipment of Bowlby Bros. canned fruit.

Wm. Paterson & Son offer fifteen lines of "mixed candy." See ad., page 6.

Aikenhead & Sloan have their second car of split herring due to arrive next week.

Sloan & Crowther are in receipt of a shipment of the Delhi Co.'s canned peaches.

The arrival of new French plums in cases and kegs is reported by W. H. Gillard & Co.

White & Co., 70 Colborne street, Toronto, want to purchase a quantity of cranberries.

Davidson & Hay report the arrival of a large shipment of Ebenezer Robert's table jellies.

A shipment of Tarrag na soft-shelled almonds is expected by Clemes Bros. in a day or two.

James H. Parker, of W. J. Parker & Co., general merchants, Waverley, was in Toronto last week

New assorted peels in 1 lb. and ½-lb. boxes are put up by Masu et & Co.; also 7-lb. tins and boxes.

James A. Skinner & Co. are having a phenomenal demand for their "Corona" American flint chimney.

The Eby, Blain Co., Ltd., always have on hand Marshall's Scotch kippered herrings and their other fish delicacies.

P. C. Larkin & Co. report having sent some "Salada" Ceylon tea to a lady in Dorchester, Mass., who writes: "I tasted 'Salada' at a friend's when I was in Toronto, and can get no tea like it, here or in Boston. Can you send me a small box of it? If you can send it, let me know the amount, and I will remit you by return mail."

J. H. Bogart, Chatham, writes T. B. Escott & Co.: "I am using 'Grand Mogul' tea in preference to all other teas."

H. P. Eckardt & Co. have just received a consignment of Atlas prunes, which they are prepared to offer at close figures.

Davidson & Hay have to hand large shipments of Eleme figs, and claim to be offering special value in this fruit.

J. W. Lang & Co. have secured an agency for California wines. They report an increasing demand for these wines.

Clemes Bros. have got in another car of fancy Florida lemons; and also another car of their "Rincas" brand oranges.

Balfour & Co., Hamilton, have now in store Marshall's finest selected Scotch salt herrings in kegs, new season's pack.

Shipments of new S. S. almonds, gallon apples and Crosse & Blackwell's pickles arrived this week for Davidson & Hay.

W. H. Gillard & Company report the arrival of Pecan nuts and Naples walnuts, the former in barrels and the latter in cases.

J. W. Lang & Co. have in stock a shipment of California muscatel raisins, which they are making a specialty of just now.

Perkins, Ince & Co. recently received a shipment of currants aggregating about five carloads. The fruit was all of high class.

The Toronto Salt Works report that among its sales this week were 2,000 sacks of Windsor salt to a local packing house.

McWilliam and Everest have this week received two carloads of Florida oranges, fine stock, and 500 kegs of Almeria grapes.

French prunes and plums in cases and Comadra E eme and Erbatti figs are selling well this week with Lucas, Steele & Bristol.

Masuret & Co. have just received a carload of Globe brand red salmon, which are good quality and reported to be selling rapidly.

B. F. P. cough drops, made by the Toronto Biscuit and Confectionery Co., are a source of profit to grocers as well as to druggists.

A full assortment of currants in barrels, halves, cases and half cases are now offering by Lucas, Steele & Bristol. Their big assortment of Malaga raisins is also in the hands of their travelers for sale.

Balfour & Co. have arriving by the "State of Georgia" a large shipment of Marshall's Scotch kippered herrings and herrings in tomato sauce.

W. H. Gillard & Company have just received a consignment of C. & B. specialties, including pickles in half pint bottles with patent stopper.

Old fashioned English rock candy is in store with Lucas, Steele & Bristol. The firm has new Naples walnuts and Tarr gona almonds on hand.

Letters from Europe rather hold out the expectation that Mr. Licht's estimate of the beet crop will eventually have to be raised by 200,000 to 300,000 tons.

A reduction in the price of Eureka salt is announced by the Eby, Blain Co., Ltd. Prices are now: ¼ sacks, 60c.; full sacks, 23c.; sacks, 16-14 lbs., $2.75.

The Eby, Blain Co. have to hand shipments of fine Darjeeling and Assam teas, which the firm claims to be the best value it has ever shown; also French prunes.

The Eby, Blain Co. Ltd., have in stock this week a direct importation of choicest Moynne Young Hys ns. They are of excellent cup quality and pretty in leaf. These teas are reported to be so scarce that it will be impossible to watch them this season.

"Pickled white fish," said Mr. Aikenhead, of Aikenhead & Sloan, "will be very scarce this year and high in price; around $6.50 per keg will probably be the figure."

The new B. C. salmon in half-barrels now in store with Lucas, Steele & Bristol is said by the firm to be the finest it ever received. The color is deep red.

Lake Superior trout is now beginning to come in and W H. Gillard & Co., of Hamilton, have received several lots in kegs, which are reported to be of good quality.

W. H. Gillard & Company, of Hamilton, are in receipt of a couple of carloads of New Orleans molasses of fine quality, and bought, it is reported, on an advantageous market.

The half barrels B. C. red salmom just to hand with Lucas, Steele & Bristol are said to be extra choice goods. Their gibbed herrings in barrels are cheap and going off fast.

Charles & Co., the well known merchants of Acton, sending their third order for

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation :—

Choice Florida Oranges, all sizes, $3.00 per box; Florida Lemons, $4 to $4.25; Messina's $3 to $4; Bananas, 75c. to $1.25; New Eleme Figs, 10 lb. boxes, 11½; Tap Figs, 4 to 4½c.; Sweet Potatoes, $2.50 to $2.75; Malaga Grapes, heavy-weights, $6; Concord, 30c. in 10 lb. baskets; Niagaras, 35c.; Chestnuts, $3 to $3.25 per bush.; Almonds, 14c; Brazil, 12c.; Haxel, 9 to 10c; Peanuts, 7 to 7½c.; Standard Oysters, $1.25; N.B. Haddies, 7½c.; Portland, 8½c.; Digby Herrings, 75c. per package. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

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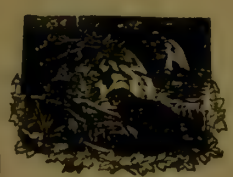
FISH HADDIE OYSTERS



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WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs, New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

"Salada" since August, say: "'Salada' is O.K., and is giving the very best satisfaction."

Lucas, Steele & Bristol, of Hamilton, are offering to pay 50c. for empty syrup half barrels delivered. The firm is making a specialty of syrup and molasses at the moment.

The California raisin crop will be very much short of that of 1893, while the grade required to make clusters, layers and 4-crown loose Muscatels, will be 50 per cent. short of last year.

W. Clark, of Montreal, is showing a fine line of mincemeat, also beef soup and mutton broth. The packages are handsomely labelled and have bronzed ends. These goods can be retailed at 15c.

"Lion Digestive" coffee and "Grand Mogul" exhibits were held at the following stores the past week; E. O. Taylor, Burk's Falls; A. Torrance, North Bay; John Hodgson, Beaverton; E. A. Lilly, St. Thomas; W. A. Miner, St. Thomas.

Warren Bros. & Boomer have imported selected Valencia layers in 7-lb. flat boxes. This is said to be the first shipment of the kind on the Toronto market. The fruit is excellent quality. The size is convenient for retailing by the package.

M. Masuret & Co., of London, are in receipt of a consignment of Crosse & Blackwell's mixed pickles and chow-chow, in handsome bottles with patent cork, which retail at 25c. They are reported to be taking well with the trade.

Steamships "Vega" and "Corintha," now unloading in New York, have on board several consignments of fruits for W. H. Gillard & Co., of Hamilton, among which are Arguimbau's second shipments of selected Valencias in 28 and 14 lb. boxes.

Pure Gold Manufacturing Co. is putting on the market an 8-oz. bottle of tomato catsup. The bottle is just half the size of the ordinary kinds. The same is also beginning to put up sweet tomato catsup, and it promises to take well with the trade.

Another large shipment of raisins has just been received by T. B. Escott & Co. for the Christmas trade. The firm reports that it bought the raisins before damage was done to the crop by rains. The same firm has several carloads of currants arriving in a few days.

H. F. Wilson, proprietor of the Novelty Restaurant, Smethport, Pa., writes P. C. Larkin & Co. as follows: "While at the Toronto Exhibition, in September last, I bought a couple of packages of Salada tea, and I found it the finest thing in the shape of tea I ever saw. I now write to learn if you could send me a few pounds by express."

A. F. MacLaren & Co. have this week received an enquiry from Lucerne, Switzerland, for Imperial cheese. The enquirer is E. de Wartegg, consul, and reads: "During

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

DOMINION PRODUCE CO.

Commission Merchants,

4 BRUNSWICK AVE., - - TORONTO

Apples, Onions,
Beans, Eggs,
and Poultry

In good demand. Egg Cases supplied.

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

our stay in Canada we frequently tasted and learned to like your cheese in jars. Kindly inform me where I could obtain them in Europe."

Ramsay & Aitkens, agents in Toronto and the West, report increasing sales for Munn's boneless and skinless cod fish. "We have had enquiries from all over the country as a result of our advertisement in THE CANADIAN GROCER," remarked Mr. Ramsay a few days ago. Ramsay & Aitkens now keep a large stock of Munn's goods in stock, including that firm's No. 1 Labrador herring in barrels.

A. Torrance, North Bay, writes T. B. Escott & Co. as follows: "I have not handled any tea for the same length of time that gives the satisfaction 'Grand Mogul' tea does, and never handled a tea that sells so rapidly. The day of the exhibit was wet, but 'Grand Mogul' tea will from this out take the lead in North Bay. 'Lion Digestive' is a great seller with me, and has been for some time. Send me another case at once."

MONTREAL MARKETS.

MONTREAL, Nov. 8, 1894.

GROCERIES.

THE grocery market has ruled quiet on the whole and the tendency of values on some leading staples, though not quotably lower, is easier in tone. This is the case in sugar, for instance, and also in syrups. Complaints are also frequent about the offerings of trashy Valencia raisins that are being made at low figures. It will be remembered that we have called attention to the possibility of this happening some time ago, owing to the heavy rains that have been experienced at the growing centres. In canned goods the combine price on corn and tomatoes is being adhered to as a general rule, but in some cases outside sellers have sold the latter for less money. In fish prices remain much the same as they were, the supply offering, however, being plentiful. Other branches show no particular change.

SUGAR.

The sugar market has ruled rather dull since our last report and business has not been as active as it was. In fact, hardly a single large order has been put through since our last report. In sympathy with the tendency in New York, also, the tone has been easier and though at present writing no quotable decline has occurred, some predict that one will come shortly. Business here has been on the basis of 4 3-16 to 4¼c. for granulated and 3 3-16 to 3¾c. for yellows, according to grade.

SYRUPS.

The light stock of syrups in first hands imparts a firm tone to the market, and values are well maintained. In fact the refiners are experiencing some difficulty in filling all their orders, and while this is the case firmness is apt to rule. Recent sales of bright goods have been at 2 to 2⅛c. and dark at 1⅛ to 1⅜c. in round lots from first hands. The majority of wholesalers ask a a fair advance on these prices, but some of them sell the goods at cost or almost so, and this fact is causing complaint not only in syrups but in the case of sugar also.

MOLASSES.

There has been more activity in the molasses market since our last report, but no changes in prices are to note. The change is due to the fact that many jobbers had let their stocks run down pretty low, and when orders commenced to come in with the cold weather, had little stock to meet them with. As a result of this quite a quantity of Barbadoes has left first hands on the basis of 27½c. in round lots, and car lots have moved with considerable freedom at 29c. The regular jobbing price is firm at 30c. In Porto Rico stock one or two round lots that were offering here this week sold at 22 to 23c. ex store to local jobbers.

RICE.

There has been no special change in the rice market since our last report, but business has continued fairly active on the whole and prices are unchanged. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

The cold weather of the present week has improved the demand for spices to a certain extent, but trade is quiet on the whole and neither the millers or jobbers report any special activity. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market has ruled dull and with freer offerings of some goods, the tone of the market is easier, notably on Mocha, offers of which have been made in round lots at 25c., and sales transpired at that figure. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

The tea market has not furnished any special feature during the week, but the tone has been firmly maintained, while a fair quantity of stock has been moving from first to second hands, which is about all the business there is to note. Some round lots of last season's low priced Japans have been sold at full figures on London account, while quite a few enquiries have been received from Chicago, Boston, New York and Minneapolis, for China teas which have led to sales of the latter to a large extent. The distributing trade has been rather quiet, but are firm in every case. We quote Japans: Low grades, 13 to 14c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

Despite the heaviness that has prevailed in New York on Mediterranean fruit the feeling here on Valencia raisins has been steady, and supplies have cost wholesalers fully as much money as they did a week ago. The chief feature of the week has been the arrival of the s.s. Avlona with 3,000 boxes of Valencia raisins. Of course a large percentage of these had been bought to arrive, and any buyers who held off in the expectation of better prices after the vessel's arrival have, so far, not obtained them. Round lots of off-stalk cost wholesalers this week 4c. for ordinary and 4¼ to 4½c. for fine, and 5 to 5¼c. for selected, while Four Crown layers have left first hands on the basis of 5 to 5½c. At such cost jobbers will have to get steady prices. There is some fruit offering here for less money than the above, but buyers of it will not be apt to find it readily saleable, for it is more suitable for distilling purposes than for anything else. Its price, therefore, is no fair criterion for good merchantable fruit. The competition of California raisins is not yet serious for the Spanish article. So far this fall only moderate quantities have arrived. It is worthy of remark, however, that their quality is much superior to the Mediterranean article, and the fact that they keep better make up for their additional cost with many buyers. We quote jobbing prices as before: Valencia layers, leading brands, 6c.; fine off-stalk, 5¼c.; selected, 5½c.; and ordinary, 4¼ to 4½c., according to grades; California raisins, 6 to 7½c., as to brand.

The currant market rules quiet and no large business is to note. We quote barrels 3¼c., half barrels 3½c., and cases 3¾ to 4½c.

The tenor of cable advices on prunes have been much firmer, and sales of the first lots of Bordeaux prunes have been made at a cost laid down here to the wholesaler of 4½ to 5c.

Figs are firm in tone, actual sales of large lots of new stock transpiring at 4¼ to 4¾c. for bag stock and 8½ to 12c. in cases laid down in Montreal. Of course jobbing prices are at an advance on these prices.

No transactions in new dates have as yet transpired on spot, and we can give no reliable quotations.

Offerings of evaporated apples are offering more freely and sales have been made here at 7 to 7¼c.

Dried apples show an easier feeling, and though we hear of transactions at 5½c. stock can possibly be had for less money than this figure.

CANNED GOODS.

The canned goods market on spot has been characterized chiefly by an increased demand for canned tomatoes, in which quite a large volume of trade from first to second hands has transpirrd. The combine price, 85c., is being generally adhered to, but in one case at least a lot of 900 boxes at 77½c. were sold. In salmon the feeling remains firm, and only about one-third of the orders are being filled. We quote: Lobsters, per case, $6 to $8; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2 10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; Australian canned meats, 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1 lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2-lb. can do, $3.35 to $3.40.

FISH.

The fish market has not shown any improvement since our last report, and values, notably on salt fish, continue unsettled, as noted in our last report, Green cod is moving slowly, and a considerable quantity has been placed in store both for speculative purposes and to supply the ordinary demand Car lots have sold at $4 for No. 1 and $2.75 for No. 2. No. 1 large has realized $4.50. Jobbing prices are: Choice No. 1, $4.50 to $4 75; No. 1 large, $550; No. 2 do., $3.25. Fully 2,000 brls. of herring of different grades of Nova Scotia, Labrador and Newfoundland have been offered during the week. The greater part of the offerings are of an inferior quality and size. No. 1 Cape

VANCE & CO.
Wholesale Fruit Produce and Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
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GENERAL .. FRUIT
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25 and 27 Church street, TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
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HAMILTON

ROBERT WILLIAM CLARK
BROKER and COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS—Continued

Breton are jobbing at $5 to $5.25; No. 1 Labrador, $5.25 to $5.50, and No. 1 Nova Scotia, $4.75 to $5. Few Labrador or Cape Breton salmon are coming in this market on account of the small catch this season. There are several lots of last season's stock still in market. Supplies of fresh and smoked fish of staple kinds continue plentiful ad prices steady.

GREEN FRUIT.

APPLES—There is no improvement in the apple market, receipts being in excess of the demand. We quote prices as before, however, at $1 to $1.50 for fall stock, and $2 to $3 for winter fruit.

ORANGES—The orange market rules steady at $6 per brl. for Jamaicas, and rather easier on Floridas at $3.25 to $3.50 per box.

LEMONS—No change is to report in lemons, which encounter a fair demand at $7.50 for Malagas per chest, and $3 to $3.50 per box for Floridas.

PEARS—Receipts are altogether too heavy for the demand, and prices on domestic are much lower at $2 to $4 per brl, according to quality. California range from $1.50 to $2 per box.

PEACHES—California are the only peaches offering, and they are steady and unchanged at $1 to $1.25 per box.

BANANAS—These are scarce and firmer at $3 to $3.25 per bush.

CRANBERRIES—Meet a good demand at steady prices; Cape cod, $10 per brl., and Canadian, $9 to $9.50.

GRAPES—There is a fair demand for these at 27½c. for Catawata per basket, and $5 to $7 for Almiria grapes per keg, according to quality.

SPANISH ONIONS—Round lots of these have left first hands at 65c., but we quote 70 to 75c. in a jobbing way.

COUNTRY PRODUCE.

EGGS—The tone of the egg market is steady and values unchanged. Sales of limed occur at 13 to 14c. and fresh boiling 15 to 17c. per dozen.

POULTRY—A few small lots of poultry come to hand and meet a fair demand. We quote: Turkeys, 8 to 9c.; geese, 5 to 6c.; chickens, 6 to 7c.; and ducks, 8 to 9c.

GAME—Demand for partridge is fair and all the offerings were well cleaned up during the week at 45c. for No. 1 and 25c. for No. 2 per brace.

DRESSED HOGS—These are unsettled. Recent sales have taken place at $5.50 to $6.25 per 100 lbs.

HONEY—The market is slow, extracted ruling quiet at 7 to 8c. for new in tins and old stock 5½ to 6c.

HOPS—Brewers here have been paying 8c. for small parcels of new hops, but we quote 7 to 9c. as a range. Yearlings are lifeless at 4 to 6c.

POTATOES—Receipts of potatoes have been heavier, but prices have been maintained at 50c per bag in car lots on the track here and 10c. more for jobbing business.

ONIONS—These are coming in very freely, but demand keeps equal to the supply. Prices, however, are rather easier at $1.50 to $1.75 per brl.

PROVISIONS.

The demand for provisions continues slow, and the market in consequence is quiet, with business principally of a jobbing

(Continued on page 26.)

Apples!!! Apples!! Apples!
The undersigned have a quantity of Fall and Winter Apples for Sale.
First-class Quality. Write for Prices.
PRIEST & SPRAGGE, - Owen Sound.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East, Toronto, Ont.

S. K. MOYER,
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76 COLBORNE ST.,
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DEALER IN
FRESH FISH, BANANAS, LEMONS, DOMESTIC FRUITS and VEGETABLES.
Orders Solicited.

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Breakfast Bacon
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WRITE OR WIRE US
for sample and quotations on
Evaporated .. Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

WHEAT is firmer than it has been for a long time, and there has been a total advance on the Chicago market during the week of about 5c. per bushel. The price remains firm at the advance. At the ruinously low prices that flour has been selling at for the past couple of months, it is reasonable to expect an advance, and holders are looking forward to it. Already Manitoba flours are advancing in price, millers claiming that it is impossible to continue selling at present figures. Feed is quiet but steady. City millers report a fair demand for both bran and shorts. Retail dealers are finding a little improvement in business. The colder weather is stimulating the demand for cerials and flour ; family flour is selling well. Hay is firm and all that farmers have offered during the week has found immediate sale. There has been a scarcity of good straw and prices are firm. Many of the city grocers are stocking up in flour in anticipation of increased demand, now that colder weather has set in. There is a much better feeling through the trade, and should these conditions continue it is generally thought that trade will improve materially.

THE MARKETS.

TORONTO.

FLOUR—There has been no definite movement except in the price of Manitoba patent, which has advanced 10c. Holders seem to be looking for an advance. We quote: Manitoba wheat patents, $3 45 to $3.55 ; strong bakers', $3.20 to $3.25 ; Ontario, $3 to $3.15 ; straight roller, $2.80 to $2.90.

BRAN—Steady. City mills are offering at $13 per ton.

SHORTS—Steady. Prices quoted by city millers are from $13 to $13.50 per ton.

SCREENINGS—Very little is offerings, and we quote $13 per ton.

OATS—Easier. Sales are reported on the street at from 29½c. to 31c. per bush.

BARLEY—Values are nominally unchanged. Sales of barley on the street ranged from 40 to 44c. per bush.

STRAW—Very little offering. It has been selling at from $8 to $8 50, with more wanted at these figures.

HAY—Much firmer. All that has been offered has been quickly taken at from $9 to $10 for timothy.

WHEAT—There is a much better feeling and prices are firmer. Ontario wheat, though quiet, is enquired for at 50c. for white. Manitoba wheat is firm with No. 1 hard selling at 65c. per bushel.

BREAKFAST FOODS—Trade is quiet in oatmeal, with prices unchanged. We quote . Rolled oats and standard oatmeal, $3.80 to $4 per brl.; granulated, $3.85 to $4.25 per brl.; cornmeal, $3.50.; split peas and pot barley, $3.75 per brl.

MONTREAL.

There is a brisk demand for Manitoba flour, and millers report a large volume of business doing, both on local and country account. The general impression is that prices have touched bottom and the feeling is firmer in sympathy with higher wheat markets, but no advance in values was established. We quote : Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3.40; Manitoba patents, best brands, $3.35 to $3.40 ; straight roller, $2.80 to $2.90 ; extra, $2.55 to $2.60 ; superfine, $2.40 to $2.50 ; Manitoba strong bakers', $3.20 to $3.30 ; Manitoba strong bakers', best brands, $3.25 to $3.30.

The demand for feed continues good and an active business is doing at firm prices. Bran, $15.50 to $16; shorts, $17 ; Mouillie $22.

There was no change in the oatmeal market, business being quiet and principally of a jobbing character. Standard, brls., $3.90 to $3.95; granulated, brls., $3.95 to $4 ; rolled oats, brls., $4 to $4 05 ; pot barley, per brl., $3.75; split peas, per brl., $3.50 to $3.60.

ST. JOHN, N.B.

In flour the price continues low and market dull, though millers are trying for higher prices, and report wheat firmer, but higher flour is not believed. Oatmeal rather lower. Beans show signs of strength. In cornmeal, as has been remarked in the report before the cut made by the millers, is not holding, the price of corn continuing high, they have had to advance their price again. On account of the lower price demand has somewhat improved. Middlings are easier and in lines of feed business is dull. Hay is lower. Manitoba flour, $4.10 to $4.15; best Ontario, $3.25 to $3.40; medium, $3.10 to $3.25 ; oatmeal, $4 to $4.10 ; cornmeal, $3 ; beans, $1.40, hand-picked, P.E.I., $1.30 ; middlings on track, $19 to $19.50 ; bran, $17.50 to $18. Buckwheat is in good supply and price is lower, $1.25 to $1.40. Port barley is scarce and higher.

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CANADA'S GREATEST COMMERCIAL SCHOOLS
Write for new circulars.
SHAW & ELLIOTT, Principals.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
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..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
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CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

WHEN the Rossin House and Palmer House, of Toronto, the St. Vincent De Paul Penitentiary in Quebec, and some other of the largest public institutions in Canada prefer our goods to all competitors there must be something in the reputation we have gained for *standard excellence.* Order Pan-Dried Rolled Oats.

E. D. Tillson, Tilsonburg ONT.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

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As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

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Being the experience of the most prominent and successful merchants.
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This is another batch of Prize Essays full of valuable information.
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THE CANADIAN GROCER TORONTO.

If you want

The best and most satisfactory selling

Native Grape Wines

Get our Fine Old Port, Five-and-a-half Sherry and Golden Diana.

Goods right and prices in keeping with the times.

The Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

MONTREAL MARKETS—Continued

character. We quote as follows : Canadian short cut, heavy, $19 to $20; Canadian short cut, light, $16.50 to $17.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10¼c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

The butter market is without change. No export trade is doing, and the prospects do not indicate the possibility of anything being done in this connection in the near future. English advices say that there are large stocks in England, while private cables state some limits, but they are away below the basis here, and besides stipulate for the latest made stock. We quote : Finest fall-made creamery, 20¼ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18½ to 19c.; finest Western dairy, 16 to 18½c.

CHEESE.

There is little change in the cheese market in the absence of any improvement in the tenor of advices from the other side Both private cables and mail advices are not of an encouraging character. Aside from the transactions at the wharf on Monday, where 4,000 boxes of Septembers and Octobers were offered, there is little active business passing on spot. The wharf cheese above mentioned were all sold, the ruling price being 9⅝c. This is rather better than the ruling last Monday and on a par with the tenor of reports from country sections in the West and Townships. We quote : Finest Ontario, fall made, 10¼c.; finest Townships, 10c.; finest Eastern, 9½c. to 9¾c.

ASHES.

There is no change in ashes, business being quiet and prices unchanged. We quote: Firsts, pots, $4.35; seconds, $4.00; pearls, $8.25 per 100 lbs.

MONTREAL TRADE NOTES.

Orders for Ram Lal's tea continue to come in freely to Rose & Laflamme.

Laporte, Martin & Co. offer some first-class values in newly arrived Valencia raisins.

L. Chaput, Sons & Co. were large importers this week of well-known brands of Valencia raisins.

B. C. Canned salmon agents here have been compelled to refuse orders calling for immediate fulfillment this week.

There are several large lots of "Marshall's" fish goods near at hand on the way for importers both in Montreal and the west.

One of the refiners was comp'etely sold out of its stock of bright syrups at one time last week, and the other could hardly fill all the orders it had.

United States buyers continue to take teas of this market. Their purchases last week amounted to 1,500 packages of low grade and medium Japans.

The S.S. Avlona, which arrived on Monday, brought out 30,000 packages of Valencia raisins, the good merchantable brands of which are firmly held.

Laporte, Martin & Cie are just receiving their winter importations, amongst which is a considerable lot of their P. Richard brandies. The demand for those brandies has been such since a few weeks that Laporte, Martin & Cie have repeated their order so as not to be short of stock this winter. Connoisseurs are advised to give those brandies a fair trial. This firm has also received a part of its importation of figs and Sultana raisins, which are offered at good conditions

Over 500 puncheons of Barbadoes molasses have passed from first to second hands during the week, as several wholesalers had let their stocks run very low.

Stewart Munn & Co. have received several large lots of fresh and pickled fish during the week, notably herrings, and have placed some large lots with the wholesale trade.

Sales of Tetley's tea are reported to be still on the increase. The total sales for October are said to be away and above even the expectations of the firm's representative, Mr. Brown.

Caverhill, Hughes & Co. have just received a shipment of Marshall's Scotch kippered herrings, fresh herrings, herrings in tomato sauce, etc. Also Scotch salt herrings in kegs.

Marshall & Co., Aberdeen, Scotland, have large shipments by the State of Georgia's last trip for their Scotch fish delicacies and salt herrings in kegs, barrels, etc. This firm is building up a good trade in the Dominion.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 8, 1894.

BUSINESS for the past week has been good, and were it not for the extremely low values would be satisfactory. Payments both in and out of the city are fair ; if anything country payments are best. The business for October has been good, and much better than for the same month last year. The feature of the week is the strength in molasses. The price has been advanced, and it looks like a further advance. Stocks here are much lighter than usual ; and halifax market is in much the same way. St. Johns', New Foundland, has been a large importer from this point.

CANNED GOODS—It is strange how a good article will hold a price. Hoegg lobsters are an example of this : while lots of good lobsters can be bought at least $1.75, Hoeggs readily bring $2. It pays to so put up goods that they make a reputation for themselves. Values are firm at last week's

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B.

DON'T FORGET that all the leading Wholesale Grocers are selling

Golden Finnan Haddies

Quality Guaranteed.

AGENTS:—
NORTHRUP & CO.
Wholesale Grocers,
St. John, N. B.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

Keep It In Mind

THAT

THE DOVER APPLE CO.

OF PORT DOVER

Are manufacturers of the best and cheapest

Cider and White Wine Vinegars

ON THE MARKET.

Quotations promptly sent on application.

OUR PACK OF . . **Canned Fruits**

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The Garden City brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.

St. Catharines, Ont.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

If Your Stock of Canned Goods bears this brand your reputation is secure.

If you have not got them book your next order "Delhi" and insist on getting them.

ST. JOHN MARKETS—Continued.

prices. The only thing of particular interest is salmon, and holders are looking for a profit this year. California canned goods, which are in the market for the first time this fall, are meeting with a good sale, and are giving good satisfaction. One of the largest holders told your correspondent that out of a car which he received but a few weeks ago, he had less than one quarter of it now on hand. The prices are near those of Canadian goods: Corn and peas, 95c.; tomatoes, $1.05; salmon, talls, $1.35; flats, $1.75; lobsters, $1.75 to $2; finnan haddies, $1.40; corned beef, 1's, $1.60 to $1.75; 2's, $2.50 to $2.65.

DRIED FRUIT—It might be taken from the report in last week's issue that all Valencia raisins here are rain damaged. This was not intended, as some are in splendid condition, but as a whole, both on account of rain damage and other reasons, the importations are not altogether satisfactory, and some say it will have the effect of making the direct importations smaller next season. A few years ago the bulk of these goods came via London. Later on very large quantities came via New York, while for the last two years the bulk of the stock has been imported direct. California loose Muscatels, which went off in price in New York about ½c., are again firmer. The quality is finer. "Those who bought at the low price will have extra values to offer," said a large wholesaler during the week. "I can get almost a cent more for them than for Valencia layers." The favorite package in 1-lb. cartoon Nova Scotia dried apples are coming forward in large quantities. Prices are easier. Evaporated are also lower and buyers are very shy. Valencias are lower than last week's quotations. Stocks are not large. We quote as follows: London layers, old, $2; Valencias, 4½ to 4¾c.; layer Valencias, 5½ to 5¾c.; new California loose Muscatels, 6 to 6½c.; new French prunes, 5½ to 6c., small boxes, 9 to 14c.; currants, 3½ to 3¾c.; cases, 4 to 5c.; new evaporated apples, 8 to 8½c.; figs, 12 to 13c.

GREEN FRUIT—Supply is large. The stock comes to this market almost entirely by schooner and they find it slow work selling the cargoes even at low figures. Grapes are firmer. We quote: Apples, $1.50 to $2.25; Messina lemons, $5 to $5 50; Florida's $4 to $4.50; grapes, Canadian, 35 to 50c.; Malaga grapes, $5.50 to $6; West India oranges, $6.50 per brl. and $4 per box; quinces, $6 50 to $7 per brl.; sweet potatoes, $4 to $4.50.

DAIRY PRODUCTS—The trade were pleased to see cheese firmer on the English market. This is what our report of last week foreshadowed, and we feel that cheese is all right and that at the present low prices asked, are good stock. Butter is in larger supply and hardly as firm; best article will, however, still bring a high price. Creamery butter is very firm, prints being hard to get. Eggs are much higher. They went up with a run, and retailers, when trying to replace stocks, were much surprised to find they had to pay an advance of 4c. and that they were scarce at that. It looks as if prices would be still higher. We quote: Cheese, 10 to 10½c; butter, 20 to 21c.; creamery, 22 to 23c.; eggs, 16c.

MOLASSES—This, as before stated, is the article of most interest in this market at present. Barbadoes is the molasses here, and stocks are far below the average. With other importing centres in Canada in the same position, and very little at the Island to be shipped; it looks like much higher prices. There has already been an advance of 1c. Syrup is in demand; at present stocks are light. New York parties are again offering. We quote: Barbadoes molasses, 28 to 30c.; Porto Rico, fancy 43c.; choice, 35c.; Antigua, 28 to 29c.; St. Croix, 28 to 29c.; syrup, 35c.

SUGAR—Granulated is dull and rather easier. We quote: Granulated, 4¼ to 4⅜c.; white extra C., 3⅞ to 4c.; bright yellow, 3¾ to 3⅞c.; yellow, 3½ to 3⅝c., dark, 3⅜ to 3½c.; Barbadoes, 3½ to 3¾c.; Paris, lump, 6 to 6¼c.; pulverized, 6 to 6¼c.

FISH—Smoked, on account of large arrivals, is rather easier, as are prices of dry and Shelburne herring. Stocks are, however, not large. The continued warm weather has somewhat stopped the shipment to Upper Canada. We quote: Medium cod fish, $3.75 to $3.80; large, $3 85 to $3.90; small, $3 to $3.25; haddock, $1.75; pollock, $1.70 to $1.75; shad, $5 to $5.50; half-barrels bay herring, $1.40 to $1.50; Shelburne, No. 1, $4 to $4 25, half brls., $2.25 to $2.50; Canso, $5,25; medium smoked herring, 9c.; lengthwise, 8c.

PROVISIONS—Pork and beef continues to fall in price, but demand is fair. We quote: Clear pork, $19 to $19.50; P. E. I. mess, $17 to $17.50; prime, $13 to $13.50; plate beef, $13 to $13.50; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 10¼ to 10¾c.

ST. JOHN MARKET NOTES.

Cream of tartar is reported scarce in this market.

Demand for salt for this season is light, as also are stocks.

Large quantities of potatoes are being shipped via steamer to Boston.

Twenty-five schooners in the market slip in one day is the record so far this fall.

T. H. Estabrooks, one of the largest handlers of butter and cheese here—if not the largest—said to your correspondent that, in his opinion, cheese was better stock than butter.

Among the exports via steamer from Summerside during the past week are 1,200 barrels oysters, 600 sheep, 160 cases eggs, 2,100 lbs. butter, 600 barrels potatoes, 16 barrels mackerel.

S. J. Cherry, the proprietor of the Cambridge Roller Mills, Preston, Ont., while here last week received a telegram informing him of the burning of his mill. Mr. Cherry has the sympathy of the trade.

To make a nice mince pie nothing can excel Wethey's condensed mince meat. It is no trouble, always on hand and fresh, is cheap and saves time. For sale by C. & E. Macmichael in 3-doz. cases, price $3.25.

The creamery at Nappan, Cumberland Co, Nova Scotia, is now turning out about 150 lbs. of butter per day. The whole winter output is contracted for in Halifax. The patrons of the factory are much pleased with the returns they are getting.

Reports of the formation of a wholesale grocers' association have been circulated, but it is understood that no definite steps have as yet been taken. There is room for such an association, and by united efforts many reforms in the trade could be accomplished.

Some excitement was caused by a report that Canadian railways were going to make a change in rates to Boston for export, throwing all charge upon the shipper. This, if so, would cause the rate via Boston to be about as much as all rail, where there has been a difference of about 5 to 7c. If this turns out to be true, it would stop the large importation now coming that way. So far your correspondent has been unable to obtain any information of a change.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Nov. 8, 1894.

Business is active. The near approach of the time when the river closes tends to this, as does the crops now being marketed and the supplies going into the woods. It is a great inconvenience that the steamer cannot run more regularly between here and Fredericton, as the C. P. R. take advantage of their position and charge extreme rates. Even in carload lots goods can be sent from St. John to Edmundston at less rate of freight than from St. John here. It is said a little expense in the way of dredging would give us almost a regular boat. Hay continues very low. Eggs are scarce and have advanced in prices. Butter, though rather easier, is still worth a good figure. Yellow eye beans are about the only kind brought to market. We qnote: Hay, $6 per ton; oats, 28 to 30c.; potatoes, 70 to 75c.; beats, $1: carrots, 65c.; turnips, 50c.; cabbages, 3 to 6c.; buckwheat, $1.25 per cwt.; beans, $1.50 to $1.75; chicken, 40 to 50c.; pork, 6c.; geese, 40 to 50c.; lard, 10 to 12c.; butter, 18c.; squash, 1 to 1½c.; eggs, 14 to 16c.

SOMETHING FOR NOTHING.

On another page Messrs. H. A. Nelson & Sons are advertising some special drives which readers of THE GROCER should look into. They have secured control of these lines and wish to clear them out.

THE ETHICS OF TRADE.

"Look here," said a wholesaler yesterday, "why don't you write an article on the growth of the business of cancelling orders? It is certainly growing. If a jobber sells a bill of goods and another finds it out before delivery, and wants to have a slap at his neighbor, he cuts under and offers the goods even at a loss, it may be, for that purpose. The retailer snaps at the bait and cancels the first order. Or perhaps a falling market enables the second jobber to offer lower than the first could do at the time the order was booked. Perhaps the goods were sold to arrive. Of course a retailer is justified in making the best bargain he can, but when once he has closed a deal he ought to stick to it, unless it is clear that he has been swindled. Under no other conditions is it possible to conduct business."

"Just so," said a broker who was listening, "and while you are about it you might say something about the merchant who tells one agent's prices to another agent, so that the latter can go around and salt his competitor on the quiet. There is a great big field waiting for the man who wants to write articles on the tricks of trade."—St. John Sun.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

"It is a Convincing Argument"

When endeavoring to sell a customer if you are in a position to say: "This brush or broom was made by

BOECKH OF . . . TORONTO."

And I have never had a complaint of Boeckh's goods in all my business experience. If you handle Boeckh's Brushes and Brooms you are safe. All first-class jobbers sell them.

NEW PEELS

LEGHORN—Lemon, Orange, Citron.

FIGS . . .

Mats; Eleme, 10 lb. boxes, 28 lb. boxes, 14 oz. boxes.

Raisins of All Kinds

NOW IN STOCK.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.

Canadian Agents, TORONTO.

Filberts First Arrivals

Very choicest quality

NEW CROP

OBLONGS.

Warren Bros. & Boomer

35 and 37 Front St. East,

TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.

PATRAS—in Barrels and Cases.

CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

Now in Store:

New Currants

BARRELS, HALF-BARRELS, CASES, HALF-CASES.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

——AND——

Wholesale Grocers.

LONDON, ONT.

CHOICEST

Malaga Grapes

IN KEGS.

Another shipment just to hand.

PERKINS, INCE & CO.

41 and 43 Front St. East

We are now offering

New Table Raisins

In quarters, halfs and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

NORWAY MACKEREL CATCH.

The Norway mackerel fishing, we are informed, closed on the 4th inst., says N. Y. Journal of Commerce. The season's catch is placed at 14,050 brls., in fisherman's order, against about 20,000 brls. last year. In connection with these statistics it may be proper to explain that Norway "fisherman's order" means round or unsplit fish, the average of which is about 170 pounds to the barrel. When prepared for the American market the fish are split and cleaned and packed 200 pounds to the barrel. It is therefore probable that statistics of the catch, as given above, may be misunderstood. Hence the explanation. Two recognized authorities, who handled 90 per cent. of the entire catch this season and last, estimate that 8,000 brls. will cover the entire supply this year of split Norway mackerel adapted to the American market, the balance having been retained in fisherman's order for the home trade, and that the shortage in the former is about 5,000 brls. In view of the liberal shipments already made and the fact that the greater portion of the goods received on this side of the Atlantic has been distributed, the statistics are at least suggestive.

SALMON NEWS FROM THE COAST.

Latest advices state "that the recent advance in the salmon market is barely maintained in England." The British ship Clan Robertson, 1,540 tons, Capt. Lane, is expected to sail for Liverpool to-day. Her cargo is comprised as follows: Shipped by Robt. Ward & Co, Ltd., 26 653 cs.; J. H. Todd & Son, 3,996 cs; G. I. Wilson, 5,000 cs.; Anglo B. C. Packing Co., 21,711 cs.; Federation Brand Canning Co., 12,448 cs. Total, 69,808 cs, valued at about $300,000.

It is reported that there were only 25,000 cases of cohoes put up on the Fraser River this fall. The British barque Coryvrechan, 1,299 tons, now loading at Victoria for London, is expected to complete her cargo and clear about the end of the week. The German barque Senta, 1037 tons, Capt. Thiemann, arrived Oct. 17 at Fraser River, and will load for Liverpool on account of the Anglo B. C. Packing Co.

There is one more vessel of this year's salmon fleet to arrive—the British schooner Rimac, 885 tons, which is now out 74 days from Santos, and will load at Victoria, for London, on account of Findlay, Durham & Brodie.—B. C. Commercial Journal, Oct. 23.

WHAT DOLLAR BILLS WEIGH.

Several customers were chatting in a Lafayette avenue, New York, grocery store one evening recently, says an exchange, when the grocer pointed to a half barrel of small beans, and asked how many of them it would require to make a bushel.

Various estimates were offered. One man recklessly put the number down at 50,000, which occasioned a laugh from all the others who had guessed a much lesser quantity, ranging all the way from 5,000 to 20,000.

"Well, gentlemen," remarked the grocer, "you are all wrong. There are approximately 119,000 beans in a bushel."

No one was inclined to believe him until he showed them that it took 60 beans, selected at random, to weigh half an ounce. The rest of the calculation was simple.

"Now, then," said one of the party, "since we are engaged in guessing contests, how many dollar bills would it take to weigh as much as a silver dollar?"

One said 100, another said 75, while the grocer, who knew all about beans, put the figure at 300.

"All wrong," remarked the man. "It takes just 22. This was proven to be the case by experiment.

Latest reports indicate that mackerel are scarce on the Nova Scotia cost, and that the chances are very poor for the catch during the balance of the year.

A farmer who lives a short distance south of Manitou is making preparations to sow 100 acres of flax next spring, as he considers it the most remunerative grain he can grow.

J. S. Boddy & Bro. were in Toronto this week buying up their new stock of dry goods, boots and shoes, groceries, etc., they having sustained a severe loss at the Bradford fire.

We cannot exactly offer you . . .

SOMETHING FOR NOTHING

But we have **THREE SPECIAL DRIVES** which we are offering at next to nothing.

Having secured control of the

New Yankee Mop Stick

Which is without exception the Simplest and Most Durable Mop Stick in the World. We offer them to retail at

TEN CENTS EACH and show a large profit.

Revolving Broom, Whisk and Brush Stand

A convenience of untold value in a grocery or general store.

Special Price, $1.00 each

Maple Chopping Bowls

Thirteen inches in diameter. Good clean stock.

Special Price, Sixty Cents per Doz.

Stock of above lines limited.
Mail your Order at once.

H. A. NELSON & SONS

56 and 58 Front Street West, TORONTO

When writing mention THE CANADIAN GROCER.

QUANTITY
QUALITY
and a GUARANTEE

The fastest selling line in Canada.
Write for prices. See our travelers.

Pure Gold Manufacturing Co.
TORONTO.

WAITING TILL THE HEN LAID.

ON Tuesday week the first meeting of the creditors of John Hodgson, grocer and beer retailer, of Tune street, Barnsley, was held at the offices of the Official Receiver.—Debtor commenced business in January last, without capital, having previously worked in the pit. He got married in December last, and took over the wife and her debts, and he had paid those debts at the expense of the new creditors. He had now practically no estate, and owed £132 9s. 5d. He had book debts, which he estimated would produce £2 6d., and a bicycle £6, and had paid £12 to his solicitor, so that the deficiency was £112 3s. 5d., which he had managed to get since the beginning of January. Several debtors were pressing him, and the bailiffs were in possession, and so he sold out his stock and effects, and paid £12 to his solicitor. The furniture which the wife had before she was married to the present bankrupt she now claimed as hers.—The Official Receiver said the debtor seemed to have made no profit in his business, but had been living on his creditors, and paying his wife's first husband's debts. Mr. J. E. Barraclough said when the first husband died the shop was well stocked, and they were doing a good business, but as soon as the present debtor went there the stock began to go down, and trade fell off. He lived with the woman five months, and could not have paid lodgings, for he would not work. His (Mr. Barraclough's) man had been at the shop on a morning when they had been waiting for a hen to lay him a new-laid egg for breakfast. (Laughter.)—The Official Receiver: What, laid for him?—Mr. Barraclough: Yes; yes, my man has been there when he has been lying in bed waiting until the hen had laid an egg, that he might have new-laid with his rasher of bacon for breakfast. At the public examination which followed, practically no additional facts were elicited, and the inquiry was adjourned, the debtor being advised that his wife had better give up the furniture. Grocer's Review.

SOLD SHODDY GOODS.

Three cloth pedlars did a big business in this city a couple of weeks ago selling ends of cloth. They said they were from Leeds, England, and had a lot of fine cloths which they had used in a big display at the World's Fair and now wanted to sell cheap. The goods were of extra fine quality, and when any of the pedlars spoke of the Canadian duty he "winked the other eye." In many cases that settled the business and brought customers to time. Professional men, lawyers and merchants bought cloth at what they considered bargains. But by this time the purchasers are aware that they bought shoddy cloth from Montreal not worth half the price paid. The pedlars, while here on business, bought cloth for their own clothing at city tailor shops and had it made up.

But there was one firm that the pedlars didn't beat. Of course it was a law firm. The members bought over $100 worth of cloth and gave a cheque in payment. When the cheque was presented at the bank the holder was informed that there were no funds there to the credit of the firm.—Chronicle, Halifax.

WORTH MORE THAN FACE VALUE.

Some moneys that are in circulation among the trade are worth more than their face value on account of their age and scarcity. Others are worth less.

The 25-cent Canadian shinplaster dated 1870 with the capital letter A under the left hand side of the bill is worth easily $5. Collectors will pay that for them. They are passing every day at 25c. among the storekeepers in every part of Canada. Now and then one is found by the collectors and withdrawn from circulation.

The first issue of Dominion $1 and $2 bills are also at a small premium; those with an engraving of Jacques Cartier on the upper left hand corner.

There are a good many Mexican dollars in circulation throughout the Dominion. Many storekeepers accept them at their face value, $1, but for ordinary trade purposes they are worth only 80c. As Mexico has no gold standard for which they could be exchanged their intrinsic value is only about 49c.

SURPRISE SOAP

?

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

THE SALMON SITUATION.

ALTHOUGH the situation in canned salmon has nearly passed the problematical stage as far as the pack is concerned, there is still enough of the uncertainty about it to make it interesting.

While there are contending influences at work, the indications favor a steady market rather than one of the opposite character.

The pack in British Columbia, while considerably short of last year, is above the average of the past five years. But the great factor which gives strength to the home market at least, is the fact that the great bulk of the pack has been sold on British account, and is now well on its way to that market. Another factor of a bullish character is the lightness of domestic stocks.

In the United States the situation is not materially different from that in Canada, although it is conceded that the Alaska pack is larger this year than it was in 1893. In the United States, in addition to the large quantities that have been shipped to Great Britain, several large blocks have been sold to China and Japan for use in the respective armies.

All the factors in the situation cannot however, be termed bullish, although of course they predominate. One thing particularly must be kept in mind: The purchasing capacity of the masses in Europe and America is somewhat curtailed at the moment and is likely to remain so for some months.

Then another thing not to be forgotten is that increasing quantities of other kinds of prepared fish are being put on the market every year. And the present year has been no mean imitator of its predecessors in this respect.

Naturally, if the price of canned salmon appreciates to any great extent, consumers will turn their attention to these other kinds of fish.

Although such large quantities of canned salmon have been sent to Great Britain, it seems to be the general opinion that they are not larger than that market is able to absorb. Be that as it may, neither a decline nor an advance there will hardly now make any material change in values here.

At present wholesale prices, therefore, canned salmon appears to be a good purchase.

COFFEE STOCKS.

FROM the circular of W. H. Crossman & Bro. the following extract is made: "We frequently receive advices from large coffee merchants in Europe upholding the opinion that present stocks are comparatively small, as if there were a famine in prospect, and claiming that present prices are fully justified, and so forth. In so doing they appear to overlook the fact that European stocks in December of 1891 ran down to 645,000 bags, with only 159,000 bags in Havre, and 67,000 bags in Hamburg, and yet there was no famine. In the situation now before us statistics show: Rio and Santos stocks (unsold), about 750,000 bags; afloats from Rio, Santos, Victoria and Bahia for Europe, about 750,000 bags; afloats from Java for Europe, about 122,000 bags; stock in Europe (October 1st, 1894), 910,000 bags; and yet with these two-and-a-half million bags of coffee within reach, reputable merchants are to be found who consider prices in Europe and Brazil of fully 20 per cent. higher than in October, 1891, quite justified. In looking for a reason for this, we must accept the old belief that the ruling sentiment in business is measured by the interest at stake. To-day the Europeans are desirous of selling their high priced purchases, and, therefore, wish to impress the rest of the coffee world that their stocks and prices are low. We detect the same idea with regard to the supplies in Brazil. In the 1891-92 crop receipts from 1st July to 16th October, were: Rio, 1,432,000 bags; Santos, 880,000 bag, making 2,312,000 bags; and in the present crop to date: Rio, 1,024,000 bags; Santos, 1,615,000 bags, making 2,639,000 bags, or 327,000 bags, so far, more than were received on a crop of 7,386,000 bags for Rio and Santos, and yet there are parties who seriously attempt to convince the coffee world that a crop which already is 327,000 bags larger than corresponding receipts of the 1891-92 crop will result a million bags smaller."

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH
THE . .
MATCHLESS
WINS.

The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.

HAMILTON, ONT.

LYTLE'S

Pure Pickling
VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

MOTT'S
DIAMOND
CHOCOLATE.
JOHN P. MOTT & CO
HALIFAX, N.S.
ESTABLISHED 1844
IS THE BEST.

ASK FOR
MOTT'S

The Old "Servant's Friend"
60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO

A WISE GROCER

Will not sell imported dairy salt at 85 or 90 cts. a ¼ sack, when he can give his customers the "WINDSOR" dairy salt at 60 or 65 cts.
The imported salt may be soaked with ship and rail taint.
The Windsor is pure and fresh.

TORONTO SALT WORKS 128 ADELAIDE ST. E., **TORONTO**
City Agents for Windsor Salt Works.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie

Brooklyn, N.Y.

BRITISH COLUMBIA RESOURCES.

BRITISH Columbia is the largest Province of the Dominion, as large as Quebec and Ontario together. that is, almost 450,000 square miles. The delta of the Fraser, Okanagan, Nicola, the south of Vancouver island offer some of the finest and most productive agricultural land to be found in America.

The Government is pushing explorations and surveys with energy, and the report of the surveyors yearly bring to notice, large tracts of land fit for farming and grazing. Of all these little can be said now, but any man wanting a location can easy find it by looking over the different reports.

The Westminster district, the south of Vancouver island, and large tracts in the interior, offer the best inducements to fruit growers, and before long these parts should supply the great Canadian Northwest, where fruits cannot be raised.

It has been the policy of the Government to help railway enterprises. They can hardly do too much in that line, as no other Province is so dependent on railway facilities as British Columbia.

With our resources, with our climate, and with our energetic population, the first quarter of the next century should see British Columbia the richest and the most thriving province of Canada.

Our halibut, cod, oolachan, herring and more especially the skill, can find an unlimited market in the Canadian, American and European towns. Fish oil has been made with success, though made on a small scale, and without recent improved machinery. The narrow waterways of the coast teem with millions of dogfish, porpoises and other oily fish. Sturgeon, trout, and a number of other specie of fish could be shipped fresh, besides the salmon and halibut, which has taken all the attention until now.—B.C. Commercial Journal.

TEA MIXERS

Indispensable to the tea trade. Guaranteed to mix 50 pounds thoroughly in two minutes. Are perfectly dustless and easy to operate. Capacity, 25, 50 and 100 pounds. PRICE, $12.00, $15 00, $20.00.

MANUFACTURED ONLY BY

J. A. GOWANS, 1444 QUEEN ST. WEST, TORONTO.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for J. B. McLEAN Publishing Co., Toronto.

IRWIN'S

CANADIAN CUSTOMS TARIFF

— AND —

ONTARIO COMMERCIAL LAW, 1894.

This edition has had the advantage of revision by experts, and is the most accurate and complete Tariff published. Besides containing the Latest Tariff Changes, Departmental Rulings. Foreign Money Tables (Sterling, Francs, Marks, Florins of Austria, Florins of the Netherlands, Metres into Yards, Kilos into lbs., etc.), there has been added a Resume of Commercial Law of Ontario, prepared by the most eminent firm of commercial lawyers in our country. This book is **up-to-date**, and will be mailed upon receipt of price—**FIFTY CENTS.**

The McLean Publishing Company, Toronto.

Tetley's Teas

THE CELEBRATED **ELEPHANT BRAND** of Indian and Ceylon Teas, in pound and half-pound lead packets, have stood the critical test of the Canadian public for years, and still they lead.

Agencies have been appointed in every city, town and village throughout Canada.

JOSEPH TETLEY & CO.,

LONDON, ENG. MONTREAL. TORONTO.

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." — Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS
CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

SUPERIOR QUALITY

SNIDER'S HOME MADE CATSUP.

"SNIDER'S"

SNIDER'S TOMATO SOUP.

Get our quotations . WRIGHT & COPP, Dom. Agents, Toronto

A BEET SUGAR FACTORY.

THE principles and theory of beet root sugar manufacture were thoroughly explained on Saturday, 27th ult, at Berthierville, Que., to a representative gathering from the French Chamber of Commerce, of Montreal. The occasion was the acceptance of an invitation from M. Lefebvre & Co., the well known vinegar, preserve, and pickle manufacturers, to visit the beet root sugar factory at above place, which they have taken over recently.

This factory was opened in 1881, but lack of beet root caused it to be closed at the end of the season, and until the Messrs. Lefebvre took hold of it last year its career was of an unsettled character. They appear to have made it a thorough success, as this year it is expected to show a net profit of between $30,000 and $40,000, which will be the first time its working has furnished such a favorable result.

The manufacturing season commences on October 1st of each year and lasts until the new year. The present season, however, will be of very much longer duration, there being sufficient orders on hand to keep the factory running until the middle of February or the beginning of March. The establishment gives employment to about 120 persons, work being carried on day and night during the season. From 150 to 200 carloads of beet root are received each week, and the output of sugar is from 1,590 to 20,000 lbs. a day, the yield of the manufactured article being about 10 per cent. of the raw material.

The Federal Government gives a bonus of two cents a pound on the sugar manufactured and the Legislature contributes fifty cents a ton toward the beets. The sugar sells at from 3⅞ to 4 1-16c. per lb., while the pulp that is left after the sugar is extracted can readily be sold for cattle feed during the winter months and realizes about $1 per ton.

The party that visited the factory was shown over the works by Ald. M. Lefebvre, the head of the firm, and Mr. de Musy, his manager, both of whom were the recipients of many compliments upon the evident prosperity to which they had brought an industry that is bound to be of great benefit to the farming class.

After the close of the interesting inspection an adjournment was made to the Hotel du Canada, where the Messrs. Lefebvre entertained their guests at dinner, ex-Mayor Grenier of Montreal presiding.

Ald. Beousoteil, replying for "The Federal Parliament," said that the farmers of Berthier, whom he had the honor to represent, were perfectly satisfied with the experiment of growing beet roots for the manufacture of sugar; in fact, so well pleased were they with the result that next year they intend to enter more largely into the industry, as it paid far better than anything else. Hay only realized from $3 to $4 a ton, while beets fetched from $70 to $80 an acre. The beet-root industry, he said, was destined to become of great benefit to the farmer.

The manager of the factory, Mr. De Musy, imparted some interesting information regarding the beet root sugar industry. The present factory was, he said, erected in 1880, and was opened in 1881, but after one season's working it proved so unremunerative that it was closed until 1883, when it was reopened. The same result, however, attended it as before, and again it was closed. The industry was restored in 1888, but once more failure attended it, and it was not until last year, when Lefebvre & Co. took hold of it, that it was reopened and proved successful. The premises, he said, occupied seventeen acres of ground, the factory itself covering four acres. The employes received about $120 a day in wages, and $1,000 per day were paid for beets. The coal bill amounted to $100 a day, and another $100 a day was expended in oil, grease, lighting, etc. The sugar manufactured was sold at from 3¾ to 4c. a pound at the factory but he thought that next year they would be able to sell it at from 2½ to 3c. a pound, as they had now considerably improved the machinery. The annual expenditure in connection with the factory was about $180,000. Until this year the industry had never realized a profit, but it was expected that this season's working would show a profitable balance of between $30,000 and $40,000.

THE BERTHIERVILLE BEET SUGAR FACTORY.

WILL MAKE BRIGHT TOBACCOS.

A. McKenna, tobacco, Pictou, N.S., has gone into the manufacture of bright smoking tobaccos. He has worked up a good connection for black tobaccos during the fourteen years he has been in business. He has brought an expert from Richmond, who by the way is a son of the man who first introduced licorice paste into the manufacture of tobacco. He will now make flat tobaccos both bright and dark. A specialty will be the dwarf twist Virginia bright, a very popular grade all over the Southern States. It is made from a very high grade Virginia leaf. They run eight to the pound.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

WOODS BROS, cigar manufacturers, Brockville, have assigned; George Woods continues.

The creditors of F. Brisson, jr, Montreal, will meet to-day.

Gaudry & Leclaire, boots and shoes, Montreal, have assigned.

Nelson Lloyd, grocer, Schomberg, has assigned to B. F. Brown.

P. Bougie, grocer, Alexandria, has assigned to D. E. McIntyre.

Nugent & Tudhope, grocers, flour and feed, Welland, have assigned.

Mrs. J. Wright, grocer, Montreal, is offering to compromise at 50c. on the dollar.

L. N. Bourgeois, general merchant, Danville, Que., will meet his creditors 12th inst.

McDonald & Hall, general merchants, Massey, will meet their creditors 16th inst.

The creditors of A. Bernier, general merchant, Cape St. Ignace, Que., are investigating the estate.

John Hiebert & Co., general merchants, Pilot Mound, Man., are arranging an extension.

E. J. F. Markgraf, teas and coffees, Montreal, have compromised at 15c. on the dollar cash.

In this column, in a recent issue, it was announced that Geo. Elsley, of Mosboro, had assigned to Jas. O. Cleghorn. It should have read "sold out" to Jas. G. Cleghorn.

CHANGES.

A. E. Vernor, tobacconist Toronto, has sold out.

J. J. Chapman, general store, Harlem, has sold out.

Wm. Culver, hotel, Stratford, is giving up business.

W. G. Richards, general store, Frankville, has sold out.

Geo. Rawsden, hotelkeeper, Erin, has sold out to Willis & Bush.

Thos. J. Morgan, brewer, St. John, N.B., has removed to Portland, Me.

Frank Reinhardt, hotelkeeper, Guelph, has sold out to Matthew French.

David Fountaine, general merchant, Rogerville, N.B., is closing out business.

Angus McDonald, restaurant and liquors, Charlottetown, P.E.I., has removed to Halifax.

Beer & Brydges, general merchants, Montague Bridges, P.E.I., are winding up business.

SALES MADE AND PENDING.

Mrs. P. Wilson, grocer, Victoria, is offer- business for sale.

I. H. Miller, general merchant, Turgooso, B.C., is offering business for sale.

The boot and shoe stock of W. Talbot, Sherbrooke, has been sold at 68c. on the dollar.

The stock of A. M. Wright, drugs, Parha-

"The Grocer's Fruit Improver"

Is manufactured by men of practical business experience who have cleaned fruit by hand, the sieve, the sack, as well as other machines. Consequently we speak inteligently when we state that "THE GROCER'S FRUIT IMPROVER" is the easiest operated, cheapest and best machine ever put on the market for cleaning Currants, Raisins and Prunes.

PRICE, - $16.00.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

Coffee Is an Article

-:- about which consumers are most critical, and therefore an article which demands the re-
-:- tailer's closest attention. Those who want a reputation for first-class goods should inspect
-:- our samples. If our traveler does not call, drop us a card and we will mail you some
-:- Coffees that will interest you.

PHŒNIX MILLS

G. F. MARTER & SON Toronto

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

ment street, Toronto, is to be sold by auction 13th inst.

The stock of B. D. Johnston & Son, boots and shoes, Montreal, has been sold at 74c. on the dollar.

PARTNERSHIPS FORMED AND DISSOLVED

N. B. & M. Rattenbury, wholesale pork packers, Charlottetown, P. E. I., have dissolved.

Jackson & Hallett, wholesale and retail grocers, liquors, etc., Guelph, are about to dissolve.

T. J. Donoghue has been registered proprietor of the firm of T. J. Donoghue & Co., teas, Montreal.

Almangor and Algenaphe Gervais have registered a partnership in Montreal to carry on business as grocers under the style of Gervais & Frere.

FIRES.

C. G. Roos, grocer, Preston, has been partially burned out and Geo. Henderson, flour mill, of the same place, has been burned out.

The mill of C. M. Bostwick & Co., wholesale grocers and lumber, St. John, N.B., has been destroyed by fire ; insurance, $7,500.

Hamlin's general store, Ramsay's livery stable and Ramsay's residence, at Lauder, were destroyed by fire on Saturday. Loss $8,000 ; no insurance.

DEATHS.

George Henderson, grocer Hamilton, is dead.

P. Thibaudeau, general Merchant, St. Gregoire, Que., is dead.

Sinai Prevost, of Berthiamme & Co., general merchants. St. Jerome, Que., is dead.

A. N. Y. Desbrisay, general merchant, Petit, is dead.

James Mulholland, grocer, Picton, is dead.

John Merrill, hotelkeeper, Port Arthur, is dead.

T. G. Morris, general store, Warwick, is dead.

The past season of the Richelieu and Ontario Navigation Company has been the most successful in the history of the company, and from present appearances it looks as though the Richelieu and Ontario Navigation Company will be in a position to declare a supplemental dividend in addition to the three per cent. already paid in the early part of last month. The special audit sheet shows a surplus of $150,000 up to September 30, and to this more than $10,000 has been added since. Deducting the $40,500 dividend already paid, the surplus on October 22 was $121,561.49. Reduced to a percentage, the surplus earnings already show a profit of 11½ per cent. on the capital stock. Another satisfactory feature of the season has been the small number of casualties, and these of minor importance. The total loss through accidents will not exceed 2,500.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

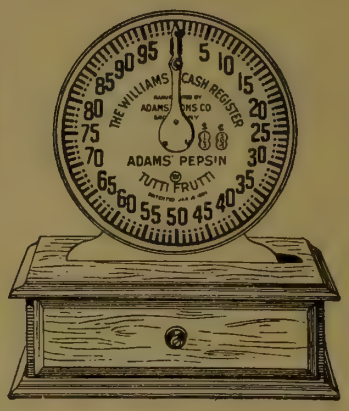
Will not ferment in warm weather.

J. H. WETHEY
ST CATHARINES ONT
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST.
A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

$1000

Will be donated to a Charitable Institution if the following statement can be refuted. . . . .

JOHNSTON'S FLUID BEEF

Contains a floculent material. 1 oz. contains more muscular nourishment than 50 of Liebig's Meat Extract or similar clear Beef Tea.

The Johnston Fluid Beef Co.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

REINDEER BRAND

CONDENSED MILK

"The 'Reindeer' Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory."

DR. ARTHUR HILL HASSALL,
Analy., Sanit. Inst., London, Eng.

"I am satisfied that the original milk from which the 'Reindeer' Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired."

DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

CHAS. SOUTHWELL & CO.'S

High-class JAMS, JELLIES, and MARMALADES

Are the Finest Imported.

They are handsomely packed.

They are attractively labeled.

They are of superior quality.

They are a guarantee for repeat orders to all who handle them.

Place your Orders now.

Price Lists on application.

FRANK MAGOR & CO., 16 St. John St., MONTREAL.

You Should Not Be Without Them.

Nelson's Gelatine and Nelson's Granulated Jellies

Cadbury's Cocoa Essence
Cadbury's Mexican Chocolate

THEIR SUPERIOR QUALITY KEEPS THEM IN CONSTANT DEMAND.

Wholesale of FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 8. 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10—	doz cases...	$0 75
½-lb.	3 doz cases	1 20
No 1 (14 oz)	2 doz case	1 80
1-lb.	2 doz in ases	2 00
3-lb.	½ doz. in cases	5 75
5-lb.	" "	9 00
5-lb.	" "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	C.		C.
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

Spanish, No. 3	4 50
" " 5	8 00
" " 10	9 00
Japanese, No. 3	4 50
" " 5	7 50
Jaquot's French No. 2	3 00
" " 3	4 50
" " 4	6 00
" " 5	9 00
" 1-gross Cabinets, asst,	7 50
Egyptian, No. 1	9 00
" 2	4 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S

	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00
Silver Moonlight, Plumbago Stove Polish (13½ lb. boxes)		

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, 2 gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box.		1 15
Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz., or ½ gro., 4 oz.		
		Per gross
Silver Star Stove Paste		9 00
Matchless silver polish		24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of	Per gross
16x6d. boxes, Canada	$2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.

	per doz net.
Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 90	0 95
" Epicure	....	1 15
Cherries, red pitted, 2's	1 85	1 90
Peas, 2's	0 85	25
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple 2's	2 25	2 75
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 90	1 00
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 35	1 40
Lobster, Clover Leaf, flat.		2 25
" Bishop (tall)	1 85	1 90
" Impr'l Crown flat	....	2 50
" " tall	1 90	2 00
Mackerel	1 00	1 10
Salmon, talls	1 25	1 35
" flats.	1 35	1 40
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ½s genuine French high grade, key opener		12 12½
Sardines, key opener, ½s		10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " ½s.	10½	11
" " " ½s.	18½	19
" Other brands, 9¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef	1 lb cans	$1 50	$1 60
" "	2 "	2 60	2 65
" "	4 "	4 80	5 00
" "	6 "	7 50	7 75
" "	14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60	
" "	2 "	2 60	2 65
Lunch Tongue	1 "	3 40	3 50
"	2 "	....	6 90
English Brawn,	2 "	2 75	2 80
Camb. Sausage,	1 "	....	2 50
" "	2 "	....	4 00
Soups, assorted,	1 "	....	1 50
" "	2 "	....	2 25
Soups & Boulli.	2 "	....	1 80
" "	6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 28 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) — 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ¼ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty
the Queen and the Army and Navy.

London and Liverpool.

This shows our 5-lb. canister. It is handsomely lithographed in colors and has glass front showing contents.

The Celebrated

B. F. P.

COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds or Irritation of the Throat. A most reliable and profitable line to handle.

Put up only by

Toronto Biscuit & Confectionery Co.

TORONTO.

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

Are the only concern manufacturing

Cottage Biscuits
Reception Biscuits
Peach Cake
—AND—
B. F. P. . .
and
MENTHOL
COUGH DROPS

And are the originators of the **JELLY WAFERS**, which **others are trying to imitate.**

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

Per doz

Royal Cocoa Essence, packages	1 40

EPPS.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
B. S. Molndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes ¼ lb. cake	35

WALTER BAKER & CO'S
Chocolate—

Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers—		
20 in a box ...per box	$0 36	$0 40
40 " " "		
Pastilles—		
Yellow wrapper per lb	$0 40	$0 45
Pink " "	0 55	0 60
Green " "		

Each case contains 54 1 lb packages or 108 ½ lb packages.

BENSDORP'S.

	doz.
Royal Dutch, ½'s, cases 4 doz	$2 40
" " ½'s, " 2 "	4 50
" " 1's, " 1 "	8 50

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	$0 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—	
in cases 4 doz	5 00

FRUITS

FOREIGN c per lb

Currants, Provincials, bbls	3½ 4
" " ½ bbls	3¾ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5¾
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, bxes,	5 5½
Figs, Eleme, 14 oz	10 10½
" " 10 lb	11 12½
" " 18 lb	15
" " 28 lb	17 18
" taps	4½ 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0
" " E, "	0
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal Loose Muscatele 50 lb. boxes	7 7½
" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue "	
Denesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

DOMESTIC

Apples, Dried, per lb	5 5½
do Evaporated	7½ 8½

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg | 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)		1 30
3rd " (41 to 50 ")		2 90
4th " (51 to 60 ")		3 20
5th " (61 to 70 ")		3 50

ROPE: Manilla | 0 09½ | 0 10
Sisal | 0 06½ | 0 07½
New Zealand | 0 07½ | 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap | 0 04½ | 0 05
" Screw, hook & strap | 0 03½ | 0 01

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	0 04½
No. 1	"	0 04
No. 2	"	0 04½
No. 3	"	0 04½

TURPENTINE: Selected packages, ger gal | 0 42 | 0 43

LINSEED OIL: per gal., raw | 0 53
Boiled, per gal | 0 56

GLUE: Common, per lb | 0 10 | 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	$1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases	...	...
" Marbots	11	12
" Bordeau	8	10

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	...	4½
" Japan	...	5
" Imperial Secta	...	5½
" extra Burmah	3½	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5½
Tapioca	4½	5½
Goathead (finest imported)	...	6½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8¼
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6½
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4½
" " Kegs	4½
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4¼	4 35
Paris Lump, bbls and 100 lb. bxs	5¼	5¾
Extra Ground, bbls Icing	5¼	6
Powdered, bbls	4¾	5¼
Extra bright refined	4	4¼
Bright Yellow	3¾	3¾
Medium "	...	3¾
Dark yellow	3 25	3 40
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" 2 gal. pails	1 25	
" 3 " "	1 50	

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

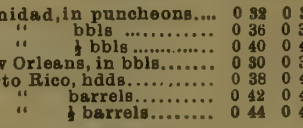
SOAP.

Ivory Bar, 1 lb. bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Rugby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

McALPIN TOBACCO CO.

	Duty paid	per lb
White Burley Chewing—		
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do., 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos, Smoking—		
Silver Ash, 1-9ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	39 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	88
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs:	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	68
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1 $1 50
" 3 " "	1 70
Pails, 2 hoops, clear	No. 2 1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 [illegible]
" Quick and Easy	1 85
" World	1 75
" Rattler	1 30

Matches,	per case. 5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c, either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Is Now For Sale Everywhere in the United States and Canada as its use as a table bev[erage] in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most

Delicious and Invigorating

Ask your Grocer for CHOCOLAT MENIER
Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU, 12 St. John Street, Montreal, Que.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

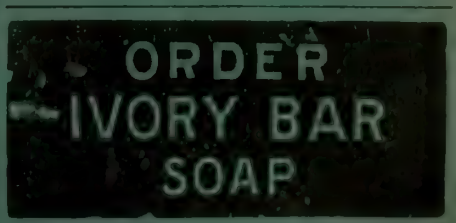
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

60c. doz. A Long Stretch Between **$600 00 DOZ.**

But as we are **The Lamp House of Canada,** we have to carry all kinds, sizes, and styles, and we do!

. . WRITE FOR PRICES . .

GOWANS, KENT & CO.

TORONTO

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL.

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, NOVEMBER 16, 1894. No. 46

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

Bulls Head Trade Mark

ONLY GOLD MEDAL PARIS 1878

1878 CROSS OF THE LEGION OF HONOUR

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 Only Silver Medal Paris 1875

Only Medal Dublin 1865 Grand Gold Medal Moscow 1872 &c. &c.

IF YOU WISH TO INCREASE YOUR TRADE

AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA FLORA, 10c.

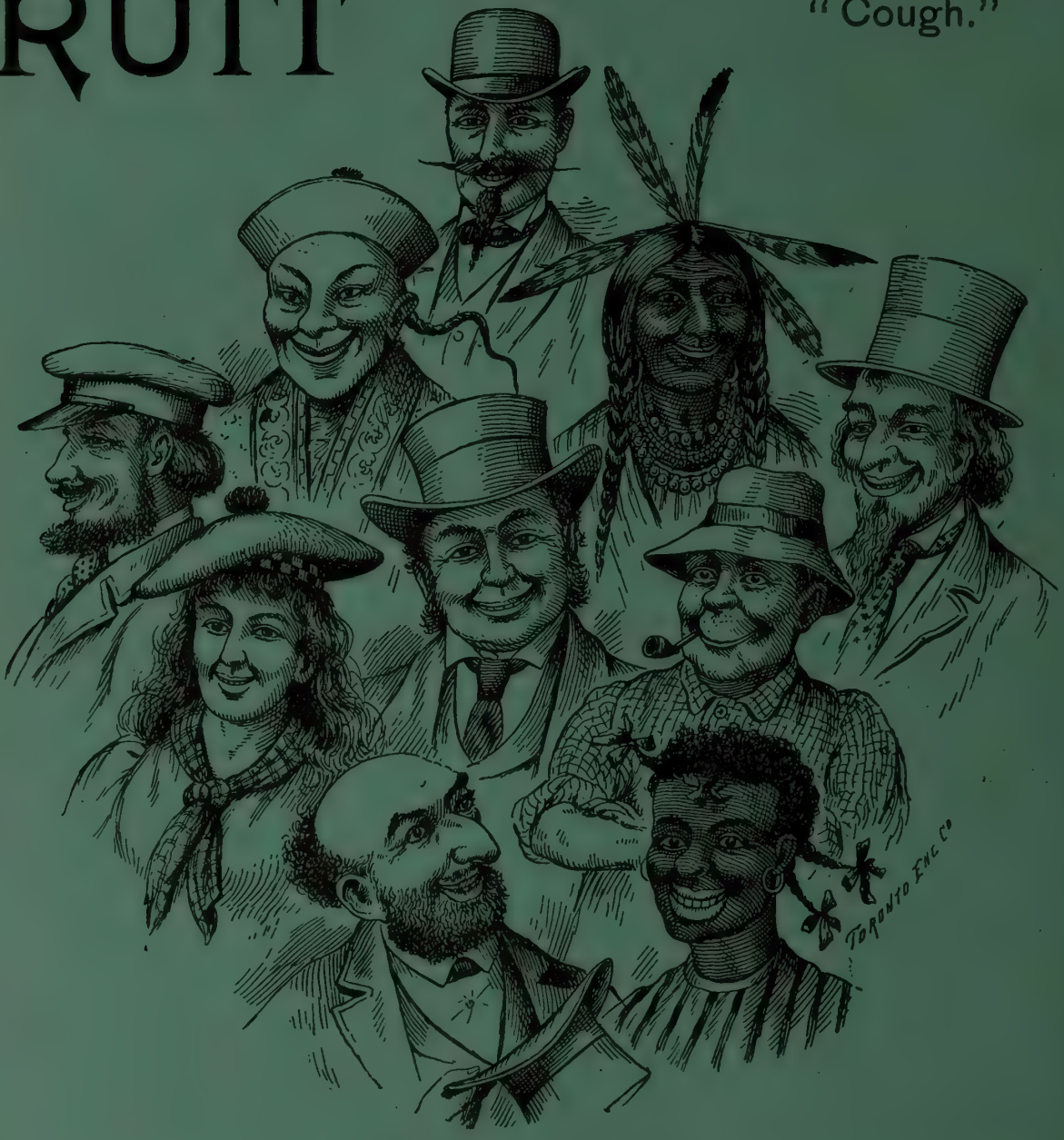
EL PADRE, 10c.

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA CADENA—CREAM OF THE HAVANA CROP.

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK? THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

Standard Goods THE Best to Handle

FAULDER & Co's MARMALADE & PRESERVES.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S

PURE ENGLISH SALT

ANALYSIS OF Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by

Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Lion Digestive Coffee
Grand Mogul Tea

Is a quick seller.
Carries a good profit.
Is never sold by pedlars.

Our plan of advertising is unique. It is a winner of trade for any store. All live dealers handle it. Are you among the back number who do not? If so, come forward. Order a case of each, first mail.

T. B. ESCOTT & CO., Sole Agents, London, Ont.

OUR Fresh Herrings

KIPPERED HERRINGS.
HERRINGS IN TOMATO SAUCE, Etc.

Are put up from the finest selected Fish, and can be relied upon any time and anywhere.

ASK YOUR WHOLESALER FOR THEM.

A. & M. SMITH
Fish Curers. Leith, Scotland.

The Quality

of our goods never changes. Our name on a can of Condensed Milk or Evaporated Cream is a guarantee of absolute purity. Although there has recently been a change in the firm, the high excellence which its goods have acquired will be retained.

D. Marshall & Allworth

Canadian Condensed Milk Factory.

AYLMER, ONT.

French Prunes

...Order

Attractively put up in 50 pound boxes. Every first-class wholesale grocer has them.

A. DUFOUR & CO.'S.

ROSE & LAFLAMME

AGENTS **MONTREAL**

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters,
Salt Herrings in Kegs, etc.

"CROWN" BRAND. All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

A POPULAR BRAND

At a popular price. That's what our **Beaver Chocolate** is. Put up in pound packages to retail at 30 cents. A perfect Chocolate for eating, drinking or baking purposes.

For Bakers' use "Premium Chocolate" is highly recommended.

Todhunter, Mitchell & Co.,

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

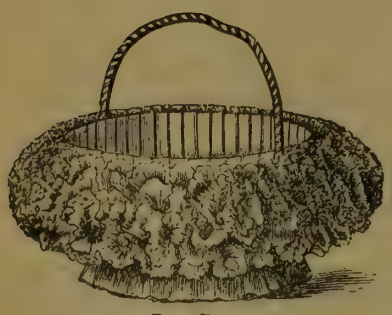
Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY



Ice Case

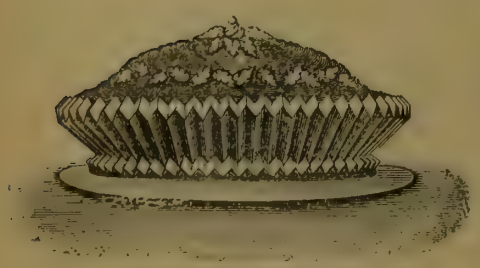
Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.



The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

The Collar when Closed

WRITE FOR SAMPLES AND PRICES.

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

The Best Value
The Best Advertised
And therefore
The Best Selling
PACKET TEA

RETAILING AT

No. 1 Congou - - 40 cts. per lb.
" 2 Souchong - 50 " "
" 3 Pekoe Souchong 60 " "

In ¼, ½ and 1 lb. Lead Packets.

The British Tea and Trading Association

LIMITED

Agents . . . London, England

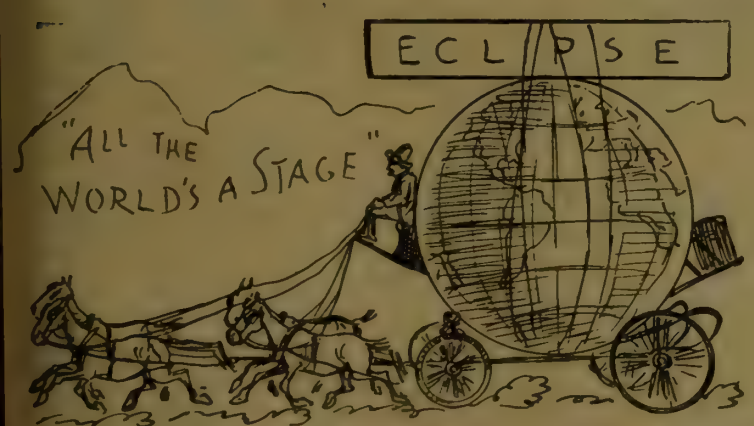
MONTREAL
Hudon, Hebert & Co.
Caverhill, Hughes & Co.

HAMILTON, ONT.
Lumsden Bros.

KINGSTON, ONT.
Fenwick, Hendry & Co.

ST. JOHN, N.B.
G. W. S. De Forest & Sons

HALIFAX
Bauld, Gibson & Co.



"ALL THE WORLD'S A STAGE"

And all the men and women mere players if Eclipse Soap is used.

ECLIPSE SOAP

In 3 lb. bars

It Reduces Labor
Saves Money and
Promotes Good Temper

Pays the grocer a fair profit and invariably pleases the customer.

JOHN TAYLOR & CO.

MANUFACTURERS.....

TORONTO, ONT.

IF YOU TRY

Our Standard **Teas**

You will find them Rich, Full flavored and Invigorating. . . . . .

IF YOU SELL

Our Standard **Teas**

You win many new customers.

REAP THE BENEFIT

Of years of careful study as to the requirements of Canadian Tea Drinkers, and buy the **Family Favorites** and **Trade Winners;**

THE 400 SELECT CONGOU
DALU KOLA CONGOU
IMPERIAL CONGOU
RUSSIAN CONGOU

In Metal-Lined Cases.

W. H. Gillard & Co., Wholesalers Only . . . **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

XMAS XMAS XMAS

OUR TRAVELERS

NOW OUT

XMAS LOADED UP WITH XMAS CANDIES XMAS

SEE THEM. WRITE US.

WM. PATERSON & SON

BRANTFORD

XMAS XMAS XMAS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 16, 1894 ($2.00 per Year) No. 46

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E.

MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

STOP AND THINK.

THIS, an age when the business world wants men of action as well as men of thought. But there is just a danger of the latter being sacrificed to the interests of the former.

In fact it is no exaggeration to say that men do not think enough.

This is a busy world. Most business men who are accounted live are on the rush continually. Steam is always up. They have no time to clean up and lubricate the machinery of their systems. Full speed they must keep up least a competitor gains an advantage or secures a customer that they claim by a sort of divine right to be theirs.

Push, perseverance and action are all right. But a business man needs more than these qualifications in order to w'n success.

He must be a tactician, a schemer, an inventor. These things a man cannot be if he does not stop to think. To think is not to dream.

The most successful merchants are those who originate new ideas to catch trade, or those who possess the faculty of being able to appropriate the ideas of others. But all this comes of thinking.

A man without brains is an imbecile ; and the man who attempts to run his business upon action purely may not be an idiot himself, but one thing is certain, his business will lack brains. And where this essential is wanting it does not require a prophet to tell what the end will be.

Every man, be he merchant, clerk or anything else, should take time to think. Think how to buy, think how to sell, and think how the stock may be best arranged and the window dressed.

As far as possible, it is best to have a regular time f r thinking just as one does for eating and sleeping. What that time shall be each is best able to decide for himself. During the early hours of the morning or the quiet of the evening are probably the best times for setting one's thoughts loose to hunt for ideas and hints. Reading, and par.icularly reading a good trade paper, will assist in the premises.

If you have not tried the experiment venture on it for a month say, and watch the fruits that will develop.

REMOVE THE STUMBLINGBLOCKS.

CANADA desires to trade with Australia and Australia desires to trade with Canada. And there is reason for this mutual desire : Both countries are the offshoots of the one parent stem, and each has articles to sell that the other can buy, while distance between the two countries has become of little moment on account of the swift steamers that now ply between each.

Canada and Australia have been transacting some business with each other ; and since the establishment of the direct line of steamships they have been buying and selling more than they did before.

But there is one great obstacle in the way of the full development of trade relations between these two parts of the British Empire. That obstacle is the tariff wall which Canada and most of the Australian Colonies have encircled themselves with.

The freer trade is, the better will it develop, and THE GROCER fears that as long as the tariff walls exist in their present shape, spent in vain will be the greater part of the efforts that are being made to stimulate intercolonial trade between Canada and Australia.

The cost of freight and insurance is heavy enough tax upon a trade of this character without excessive customs duties to increase its burdensomeness.

In the movement for the extension of trade between this country and the Australian colonies, Canada has been the prime mover. Hers is the lion's share which has contributed to subsidize the steamship line that now regularly plies between Victoria, B.C., and Sydney, N.S.W., and she sent her Minister of Trade and Commerce to the antipodes to make speeches and tell our brothers and sisters there how anxious we were to trade with them. All this was right, and did Canada a good deal of good, even if it did nothing but advertise her ; but these things all cost money. And now, aside altogether from the proposed Pacific cable and the subsidy to a fast Atlantic line, both of which have more or less connection with the scheme to develop Canada-Australia trade, the Government of the Dominion has appointed J. S. Larke, co nmissioner to Australia.

Mr. Larke's fitness for the position none but his bitterest political enemies will probably impugn. It does, however, seem to us that the first duty of the Government is not to go to the expense of setting up a species of court in Australia, but to busy itself about getting the tariff into such shape, whether by reciprocal arran.ement or otherwise, as will allow those Australian goods we desire to come in without being unnecessarily handicapped. That is the wise way for it to begin, for it is beginning at the foundation.

If, from some defect, a piece of machinery is not running smoothly, the engineer does not spend time and money in applylng lubricants. He gets right at the cause of the fri.tion and removes it. So, if trade between Canada and Australia is to develop as it should, the respective governments must see to it that, as far as possible, those things are removed that are preventing the machinery from running as smoothly as it should. Then will be time enough to appoint commissioners.

EVAPORATED APPLES.

UNSATISFACTORY indeed has been the market so far this season for evaporated apples.

As is usual, the good prices obtaining last season led a good many factories to expect that they would get the same or better figures in this year of grace.

The fally of such a hope must have been patent to every one who was at all cognizant of the condition of the apple crop of this continent. If every factoryman did not know that the crop was heavy it was his own fault. He should have known; it was his business to have known

But whether the evaporaters were in touch with the market or not, they have so far all season been playing a losing game.

With not a few of them the idea at the opening of the season was 11c. per pound, but since then they have gradually come down in these views, yet they appear to be still following at a distance.

To their sorrow, some factories have lately been compelled to take 6½c. where a few weeks before they might have had 8c.

It is all very well to hold an article for a price if a careful reading of the signs of the times encourages it, but how anyone could have been led to hold evaporated apples this season in the face of the obvious outlook is past man's understanding. The fact of the matter is some of the factories were either blind or could not read the auguries.

The prospects for an improvement on the present low prices are not by any means light. The local demand is said to be pretty well satisfied, while relief can hardly be expected from the export trade owing to the low prices quoted and taken by the factories in the United States.

It pays in the long run to take good prices when they are going; and many of the evaporated apple men no doubt realize this at the moment.

But gone as the market has against the evaporated apple factories, the responsibility for all the losses sustained by them does not lie with the market. Some of the fruit that has been offered on the Toronto market this season has been admirable. And what has been Toronto's experience has probably been the experience of other trade centres. For this the responsibility must lie with the factories themselves.

Never before does THE GROCER remember seeing so much bad stock on the market as there has been this season.

Case after case opened up has been found to be improperly cored, some being scarcely cored at all, while others were made from worm-eaten fruit, and presented anything but an inviting appearance. But by far the greater cause of inferior quality is improper curing, which in turn induces fermentation.

So large has been the quantity of poor fruit on the market this season that although more apples than ever before were evaporated, the quantity of really first-class stock is short rather than otherwise. In fact, one exporter told THE GROCER that he scarcely knew where to get a sufficient quantity of first-class fruit to fill an order that had just then been placed with him.

The season of 1894 has imported lessons that a good many of the manufacturers of evaporated apples will do well to "read, mark and inwardly digest" between this and the next evaporating season.

THE DUTY ON FIGS.

IMPORTERS of figs, dates, etc., at Montreal have petitioned the Board of Trade regarding the interpretation of the tariff on these fruits by the Customs Department.

The Montreal men, it appears, and very likely others in the trade in Canada, are in the habit of purchasing large quantities of both figs and dates held in bond in England and importing them to Canada.

The Customs Department takes the ground that the 25 per cent ad valorem, which is the duty imposed on the fruit, should be reckoned on the market value at the point of shipment.

They figure, therefore, that the market value of such goods brought from England should be their cost plus the 7s. per cwt. duty imposed by the English Government.

The fruit importers hold that this interpretation is a rank injustice to them, as the goods are bought in bond, and the English duty has nothing whatever to do with such purchases.

The matter has been referred by the Board of Trade to the Montreal Wholesale Grocers' Association, and that body will, no doubt, take action immediately to have the matter brought to the attention of the authorities at Ottawa.

Speaking on the subject to a leading Customs official in Montreal, THE GROCER was informed that it had always been the policy of the Government to induce the importation of all goods as direct as possible from point of production or growth. No doubt this policy was the cause of the interpretation put upon the fig and date tariff by the department, though he did not state so authoritatively. The advantages of direct importations were admitted by many people, but whether they were practical in the case of the fruits under discussion he was not prepared to say. If they were not—and the trade made the fact clear to the department at Ottawa—he did not doubt that their requests would receive a favorable answer.

In the meantime, several fruit importing firms in Montreal have paid the duty under protest.

CARE OF TEA IN TRANSIT.

Montreal tea importers and sales agents have had occasion to complain quite frequently of the manner in which tea that comes from Tacoma via the Northern Pacific and Grand Trunk is delivered.

It has been the custom for the railways to cooper up the packages, but in many instances this was not done on goods received over the route in question.

The other day representatives of the tea trade in Montreal were asked to wait on the agent of the G.T.R. in that place, Geo. Burton, and talk over the matter, as the company has refused to cooper or fix up cases of tea damaged in transit in the future.

The tea men, of course, refuse to accept this new rule, holding that the freight receipts call for shipments in good condition.

Two hours' conference that was held did not result in any definite understanding, but the railway people have promised to give the matter further consideration before enforcing the new rule.

SEND FOR FRESH LABELS.

Where goods are not disposed of quickly in stores, where they lie on the shelves for some time, some of the packages are almost sure to become more or less discolored. Even in the best city stores, where the stock is turned over frequently, they have trouble of this kind occasionally. Faded, soiled or fly-marked cans or packages are usually hard to sell. A dealer does not like to send them out, and a nice customer objects to take them, though the contents may be as clean and pure as possible. Often they are sold to a poorer customer at less than cost.

This need not be. At very little cost they can be made fresh. One of THE GROCER'S subscribers has adopted a plan which should at once be followed by all the trade. Whenever a label becomes soiled from one cause or other the firm sends to the manufacturer for a fresh one. When it arrives, the old label is washed off and the new one put on, or sometimes it is pasted on over the old one. Manufacturers are always ready to send labels for this purpose. It is as much, if not more, to their advantage that their packages should always be as clean and attractive as possible.

LEADING RETAILERS.

HUGH WALKER, OF GUELPH.

AN inspiration to any young man should be an acquaintanceship with the life and experience of Hugh Walker, of Hugh Walker & Son, Guelph. "I don't care, a man cannot, in this day and generation, be strictly honest and succeed," is in effect what one occassionally hears drop from the lips of some one who is discussing business morality. The life of the subject of this sketch is an emphatic denial of this contention. Hugh Walker has been honest—in fact it has been one of the planks in his business platform—and he has succeeded.

Hugh Walker was born and cradled in that land of strong men with strong characters—bonnie Scotland. And the land in which young men embracing mercantile callings—grocery particularly—are trained up in the way in which they should go.

Mr. Walker's connection with the grocery business dates from away back in 1850, when, as a stripling of about 14 years of age, he was apprenticed to a grocer in the city of Aberdeen, Scotland. After serving five years he came to Canada. That was in 1855, and his first engagement was with Adam L. Argo, of Fergus, as clerk, with whom he served one year. Then he moved to Guelph, where he became a clerk in the store of George Warren; and so faithfully wrought young Walker, that at the end of one year Mr. Warren gave him an interest in a branch store, the business being carried on under the style of Wilkinson, Walker & Co. Not bad for a young man only two years in the country.

The partnership was continued for four years, when Mr. Walker retired and started the business that is to-day known over a wide expanse of the country by the style of Hugh Walker & Son. Mr. Walker had not much capital at that time; about $150 was all he possessed. That is, rather, all he possessed in coin of the realm. But he had another kind of capital, without which abundance of gold is of little use. He had pluck, push and perseverence. Added to this was punctuality, honesty of purpose, and a general appreciation of what were the essential factors to success in business. To be brief, Mr. Walker believes that in order to make it a success, a man must know his business; must be honest, attentive, civil and obliging; must avoid extravagance; must keep first-class goods and sell at reasonable prices; must give little if any credit; and must use printers ink liberally.

The firm assumed its present style of Hugh Walker & Son in 1882, when Mr. Walker took his son George into partnership. The firm carries groceries, foreign and domestic fruits, oysters, finnan haddies, etc., and the bnsiness is composed of wholesale and retail branches. The wholesale fruit department is under the supervision of George Walker, and has become one of the firm's most important accessories, the trade for several miles round Guelph depending largely upon Walker & Son for its supply of foreign and domestic fruits.

POSITION OF RAISINS.

The importers of Valencia raisins in New York, according to the Commercial Bulletin, an extract from which is given below, have not had a profitable season on their importations. This depression in New York has, of course, had a certain influence on the Canadian market, but now the second direct steamer has arrived at Montreal, and the transactions in the goods that she brought out have not been at a lower level than those by the first steamer. In fact, operators in Valencia raisins at Montreal have made money so far this fall, and would no doubt have done better had not the depression above referred to ruled in New York.

With regard to the future the prospects seem to be fairly encouraging on the whole, the only depressing factor being the rather large receipts of cheap trashy fruit at Montreal recently, which is only fit for distilling purposes. No doubt cautious buyers will have nothing to do with it, but the fact of it being on the market will naturally exert an influence.

Statistically the position in Canada is strong. Our annual consumption is estimated tobe 300,000 packages, and the two direct steamers have brought only 90,000 packages, which are very small cargoes as compared with other years, and it is estimated that from other sources the supplies will average 60,000 boxes, making 150,000, or a shortage of 150,000 packages as compared with the annual consumption.

It is understood also that this may be even greater, as quite a large quantity of the fruit via the direct steamers to Montreal was sold to buyers in the Western States, though what the extent of these purchases are is not accurately known.

All in all, the position conduces to firmness, aside from these offers of inferior stock, and it looks as though good merchantable fruit was good property at what it has recently cost laid down in Montreal.

The N.Y. Commercial Bulletin, referring to the position at that centre, says:

"The season thus far has certainly proved unfavorable for importers of Valencia raisins. First shipments of the crop were received here, and prices obtained that permitted of some little profit margin, but of late the market has shown a decidedly easy tendency, and values now current are down to and in instances below the original import cost of the goods. If a halt could be made at this point and the remaining stocks placed at no greater depreciation, importers, we are certain, would consider they had good cause for congratulation, but in addition to spot supplies there is a quantity in transit which has a disturbing influence upon the minds of owners and stimulates thought as

to how the goods are to be marketed without escaping serious loss. The indications for the fruit at the opening of the season were regarded as quite favorable; at the same time importers believing, as with the majority of business men, that speculation would not be fashionable this year, proposed to adopt a cautious policy. Acting upon this belief orders were sent abroad with considerable reserve, the trade upon this side of the water stating that if Denia packers were anxious for business they could consign the fruit, as they as importers did not propose to furnish letters of credit and assume all the responsibility of finding a profitable market. As a result of this policy the importations to date have been less than 50 per cent. of corresponding period last year, or, to be exact in the matter, 128,547 boxes this year, against 262 694 boxes same time 1893. There is now in transit to this port 248,000 boxes, though it is said a considerable portion consists of consigned goods, sent forward by Denia packers in the hope that the same will be needed and that some profit can be extracted from the sale. One serious obstacle to the sale of the fruit this season is the quality, rain during the curing period having damaged a large portion and created a doubt in the minds of buyers as to the condition of the entire crop. Some of the fruit landed has proved exceedingly poor in quality, and the trade are impressed with the belief that in the goods to arrive will also be found an abundance of inferior stock, hence there is a general reluctance shown to entertain offerings of the goods in transit. Cables from Denia recently have indicated a downward tendency to that market, with sterling prices quoted the equivalent of 4½c. for layer stock, Though this value is far below anything previously received this season, buyers hesitate to venture upon contracts lest the goods show upon arrival rain-damage, a condition that would make the sale exceedingly difficult in this market. The cheapness and exceptionally fine quality of California has also been an obstacle against which importers have been obliged to contend. The fruit from the Pacific Coast is abundant this year, and being offered at prices considerably below the imported, has been taken liberally by all markets. California growers have facilities for reaching the consumers of all sections not possessed by importers, and being fully awake to the importance of controlling the trade, they are promptly in the field and are prepared to open negotiations with the dealers in all cities and towns for the delivery of the fruit at their very doors, and upon terms fully as favorable as those named to the largest buyers. By following this line of action the small dealers are forced to co-operate in pushing the domestic product, and by the time Valencias are presented for their consideration they have already provided for their wants, and are unwilling to take on additional stock. It appears now only a question of a short time when the Spanish fruit will be compelled to give way entirely to the home growth. The once popular and favorite Malaga has been forced to step down and out, and its example will probably be followed by Valencia in the course of the next few years. California is abundantly able to produce all the stock necessary for the requirements of this country, and could also furnish a quantity to foreign markets. Prejudice, however, has thus far stood in the way of successful competition with the Spanish in England, but the time will come when the barrier will be razed and the merits of the California product fully and freely acknowledged."

GROCERY ASSOCIATIONS.

THE TORONTO ASSOCIATION.

MONDAY night last was the occasion of the nomination of officers of the Toronto Retail Grocers' Association. There was a good attendance, and President R. A. Donald was in the chair.

These officers were nominated for the ensuing term:

President—F. S. Roberts and R. A. Donald.

Vice-president—H. W. McCulloch, A. Sinclair, A. White, P. Mulqueen, Frank Johnson, J. Butcher, W. J. Sykes, J. S. Bond.

Secretary—Robert Mills, R. A. Donald.

Treasurer—D. W. Clark, M. McMillan, J. G. Gibson.

Executive Committee—Messrs. W. Eddy, A. Sinclair, W. Thompson, J. Butcher, J. J. Settle, A. White, W. Sykes, J. S. Bond, A. G. Booth, P. Mulqueen, R. Donald, A. R. Williamson, J. A. McDonald.

After the nominations had been declared closed President Donald requested that he be allowed to decline nomination for a second term. "It is impossible," he said, "for me to accept the office for another year. Not that I cannot give the time, or that I have no desire to work in the interests of the Association, but I consider that the different officers should not occupy their positions for more than one year. But of course this does not apply to the secretaries, Messrs. Corrie and Mills. We could not well replace them. It is, I maintain, impossible for an Association to do itself justice if the same set of officers shall rule all the time. I believe in new blood. For this reason, if I had no other, I cannot allow my name to go before the Association for re-election. It was a surprise to me last year when I was elected. During the year I have done my level best in the interests of the Association. I have tried to give you some of my ideas as to business, and I have gathered useful hints from you. The meetings have been helpful to me; I hope they have been helpful to you. I thank you for nominating me, but I ask you to allow me to withdraw."

D. W. Clark: I think, Mr. President, that if you refuse to allow your name to stand in nomination it will set the ball rolling, and others will follow your example. Anyhow, it is a rule of this association that any member nominated for an office must notify the secretary in writing of his intention to decline the same.

To make doubly sure, however, it was decreed, on motion of Vice-President Roberts, that those declining nominations must notify the secretary in writing before the next meeting.

John W. Meyer, agent of the Mutual Horse Insurance Association in connection with the United Retail Grocers' Association of Brooklyn, N.Y., wrote re horse insurance. "Our fund," the writer stated, "started without a dollar, and at our next annual meeting in December I am in hopes of showing a profit on this year's business of $1,000. This, added to our resources of last year, will then give a balance of $3,000."

The communication was referred to a special committee composed of Messrs. Sykes, Marmion and Mills.

"What do you propose doing regarding our annual At Home," interposed the president. And long and animated was the debate that ensued.

D. W. Clark disapproved of an At Home, and wanted a committee appointed to arrange for a 25c. concert in Massey Hall. He moved, seconded by F. S. Roberts, to that effect.

J. G. Gibson then moved in amendment that an At Home be held. As far as he was concerned, he did not care what the character of the entertainment was, and he merely moved the amendment to find out why Mr. Clark disapproved of the old-time At Home.

D. W. Clark: "I don't care two straws either, but I have noticed that a good many grocers do not attend our At Homes, and I thought that perhaps the price kept some away, and dancing others."

Mr. Mills remarked that he held views similar to those of Mr. Clarke.

P. Mulqueen vigorously contended for an At Home. He claimed that it would be unfortunate if the association departed from its old-time custom. "Why, do you know," he added, amid much laughter, "that the grocers' At Home is looked forward to as one of the social events of the season, and I already know of a number of ladies who are thinking about what they shall wear at our next."

A. G. Booth could not see for the life of him what good the At Homes had ever done the association, "but if we are to continue them I don't think the old heads should continue to run them." (Laughter.)

J. S. Bond favored an At Home, but thought it would be unfortunate if the "old heads" had not a share in the management of it.

J. G. Gibson: The "old heads" enjoy themselves as well as the "young heads,"

Established 1850

Just exactly what you want for the

CHRISTMAS TRADE

A package of our

132

Assortment of

FANCY CHINA

275 Pieces for $50.00

The very latest Designs and Decorations.

Chocolate Set, 5 O'clock Tea Set, Berey Set, Porridge Sets, Plate Sets, Salads, Caborets, Fruit Dishes, Cake Tray, Cheese Dishes, Butter Dishes, Biscuit Boxes, Sugars and Creams, Butters, Dessert Plates, Cups and Saucers, Mugs, etc., etc.

You may depend on getting the newest goods at lower prices than from open stock.

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Aunt Betsey's Hygienic Pancakes. One dozen in a case. The most attractive package on the market. A quick seller. A money maker. Get a case with your next order.

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WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown
5-Crown
7-Crown
} **Cleaned Currants.** 100-pound DRUMS.

A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & Co. HAMILTON.

JAMES TURNER & CO.

HAMILTON, ONT.

Sockeye Salmon
Extra nice, half barrels.

Lake Superior Salmon Trout
Half barrels.

Finest Labrador Herrings
Barrels and half barrels

Gibbed Herrings
Barrels

Skinned and Boned Codfish
100 pound cases.

Medium Scaled Herrings

ALL OF ABOVE FIRST-CLASS GOODS AT ROCK BOTTOM PRICES.

and I have noticed that those who could not dance could flirt, much to their sorrow when their wives got them home at night. (Laughter.)

Frank Johnson wanted a banquet, and, seconded by W. Thompson, moved to that effect.

A. White and J. W. Sykes both recorded themselves against an At Home.

President Donald got out of the chair and spoke in favor of a banquet. "We could invite men prominent in trade to come and give us their opinions regarding matters commercial." He was positive such an affair could be got up at $1 per head provided the association would contribute about $35 for incidental expenses.

Then began the voting, and each motion was in turn bowled over.

An amusing incident occurred when the president was putting Mr. Johnson's amendment: "All in favor of a bald banquet will signify in the usual manner."

"Mr. President," interposed J. J. Settell, seriously, "before you put that resolution will you tell me what you mean by a bald banquet?"

The President: "One without any hair on it."

After the roars of laughter which followed had subsided, the meeting went on to business, which was still the unsolved entertainment problem.

Eventually, after three more resolutions had been introduced, that moved by Mr. Mills carried. It was to the effect that after the installation of officers at the January meeting, an entertainment with refreshments should be given in St. George's Hall, the price of tickets not to exceed 50 or 60c.

To the Executive Committee was delegated the duty of making arrangements for the entertainment.

The meeting adjourned at 10.45 p.m. The next meeting will be held December 10th, when the election of officers will take place.

THE MONTREAL ASSOCIATION.

At an adjourned meeting, held on Wednesday last, of the Montreal Retail Grocers' Association, several important subjects were considered in addition to the annual election of officers. President Johnston opened the meeting by stating that no reply had been received from the Market Commissioners as to when it would be convenient for them to receive a deputation of the association anent street pedlars. After some discussion, in which the commissioners were criticized, the matter was postponed, pending a reply from that body.

The election of officers was proceeded with, and resulted as under: President, Jno. Johnson, re-elected; first vice-president, S. D. Vallieres; second vice-president, John Scanlan; hon. secretary, S. Demers; treasurer, J. O. Levesque, re-elected; directors, T. Gauthier, A. D. Fraser, J. E. Manning, V. Raby, Jas. O'Shaughnessy and W. Willison; secretary, P. Gannon. The scrutineers were John Scanlan and N. Lapointe.

A vote of thanks was accorded the retiring officers, after which, on the motion of A. D. Fraser, it was decided to donate $25 to the General Hospital and a like amount to the Notre Dame Hospital.

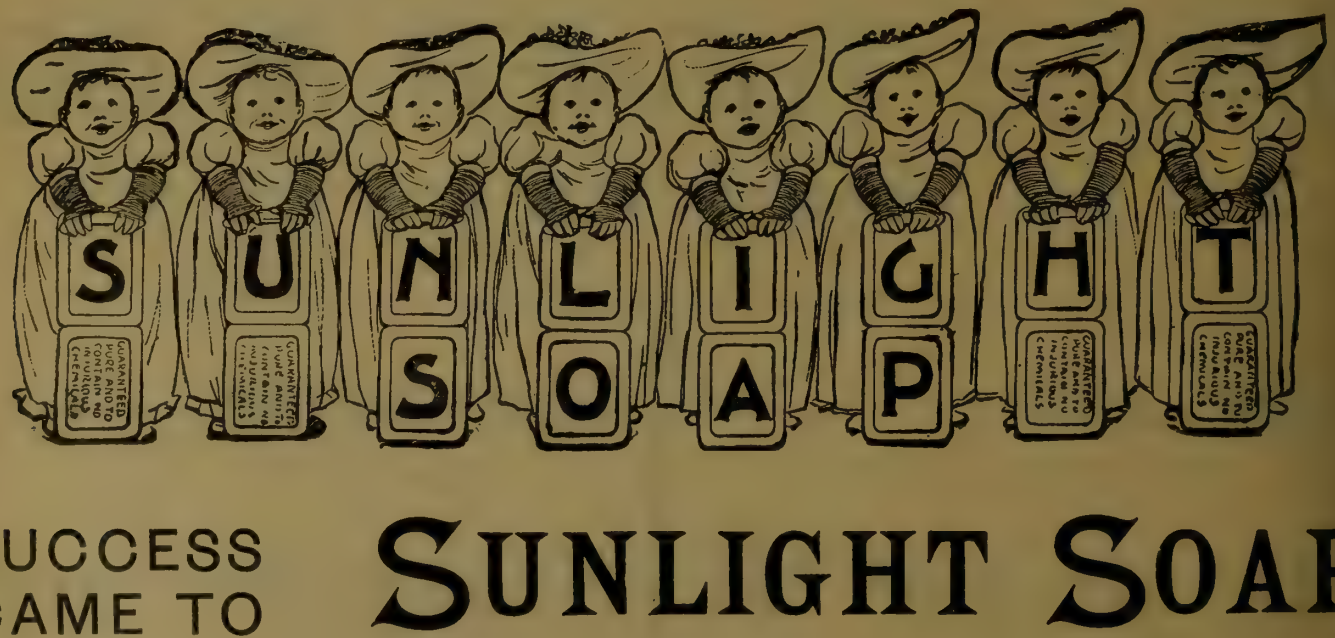
James O'Shaughnessy called attention to what he considered a growing abuse in the city--viz., a certain packing house competing with retail grocers. No grocer, he said, should handle their goods, and he thought it would be well if a deputation were appointed to wait on the wholesale houses in reference to the matter. The packing house referred to was "cutting" in the very goods from which grocers made their living.

John Scanlan quoted the prices of several articles sold by the Packing Company, and said he believed that they contemplated handling canned goods, which were practically the whole grocery store. Grocers had it in their power to deal with the matter; they could simply boycott the firm. Particularly was this the case with the French grocers, who were in a majority, and were therefore, probably, those who sold the greatest portion of the firm's goods. The English houses had pretty unanimously concluded not to handle the firm's goods.

The president thought that some action should be taken in the matter. There was not a grocer in the city who should not refuse to handle the goods, and the wholesale houses that handled them ought to be interviewed.

S. D. Villieres considered that the best way to succeed would be through the wholesale houses.

On the motion of John Scanlan, seconded by J. O. Levesque, it was decided that S. D. Vallieres, N. Pointe, T. Gauthier, J. O. Levesque. James O'Shaughnessy, the president and the mover and seconder, be appointed to wait upon the wholesale houses in the matter.



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Boxes Imperial London Layers.
Boxes Imperial Cabinets.
Quarter Boxes Imperial Cabinets.
Boxes Crescent Loose Muscatels.
Boxes Connoisseur Clusters.
Quarter Boxes Connoisseur Clusters.
Boxes Extra Dessert Clusters.
Quarter Boxes Extra Dessert Clusters.
Boxes Royal Buckingham Clusters.
Quarter Boxes Royal Buckingham Clusters.

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The IRELAND Company's

Delicious Breakfast Foods

At Prices Now Within Reach of All, will do good to

EVERY ENTERPRISING GROCER.

One of our merchant friends in a manufacturing town writes us:

"You will be surprised to know the class of people we are selling Ireland Company's Foods to. About all of them are factory hands." Well, the factory hand is as good as any other man in this blessed country if he behaves himself; but why does the factory hand buy the Ireland Company's foods?

Because he gets more than is worth having for his money. Don't it strike you that about every consumer will come to the store that offers him that kind of goods? Lots of leading grocers say it pays them to crowd Ireland's Foods. We invite you to do the same.

Mail Orders receive prompt and careful attention.

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MILLERS AND MANUFACTUTERS OF

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Fine Chocolate Goods

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A DELICIOUS CUP OF TEA

In 20-lb. Cads

In Packages 1 and ½-lb.

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In 50-lb. Boxes

In 6-lb. Fancy Tins

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DRY GOODS.

TORONTO MARKET.

THIS week has witnessed a slight increase in the volume of sorting orders over last week. This was induced by the colder weather which has been general throughout the Dominion, and which had a clearing effect in retail stocks. Bright cold weather will revive trade slightly, but wholesalers are convinced that the sorting trade will not be any better than last year, and last year's was nothing to get excited over.

Spring orders are coming in very well, and these keep hope alive and keep dealers expecting better things soon. The volume of orders received from travelers who are out with spring samples is fully equal to that of orders placed to this date last year. The mistaken impression that prints had fallen in price, along with other colored cottons, seems to have retarded the sale of these goods, but only to a slight extent. Men who are authority on the subject declare that the print market is very steady and prices are exceedingly strong.

Payments are only average in Ontario. They are better from the other provinces.

Stock-taking is the order of the day with most of the wholesale houses.

MONTREAL MARKET.

The past week has witnessed some improvement in the wholesale dry goods trade in Montreal consequent upon the colder weather and sorting orders have shown up better while mail orders direct from customers have been largely increased in volume.

In addition to this, spring orders for many staple lines have been a feature of the week.

For seasonable goods the lines exhibiting the greatest activity have been heavy woolens, winter underwear, hosiery and cloakings, which is taken to indicate that stocks in country dealers hands are being broken into.

Payments remain much as they were, but in this respect the dry goods trade, according to all accounts, are quite as well off as other branches of trade. In fact, were it not for the failures that have occurred the position would by a satisfactory one, for returns from solvent customers have been better in most instances than last fall.

The city retail trade here has shown more life, and it is quite time that it should for the backwardness of the department has been one of the great drawbacks this fall.

ENCOURAGE CANADIAN SEAPORTS

THE Montreal Board of Trade at a meeting held last week discussed among other matters a copy of a resolution passed at a conference of the boards of trade of New Brunswick, at which representatives from Halifax and Amherst were also present, and asked the co-operation of the Montreal Board of Trade in bringing the matter it referred to before the Dominion Government. The resolution was to the effect that the managers of the Grand Trunk, the Intercolonial and the C.P.R., as well as the various boards of trade throughout the Dominion, be requested to promote the idea of conducting Canadian imports and exports over Canadian railways and from Canadian seaports, as far as practicable, especially by utilizing the Maritime Provinces' seaports during the winter season, when the St. Lawrence is closed to navigation. It was also resolved that the Dominion Government be requested to co-operate in every possible way, more particulary when arranging future steamship subsidy contracts, which should always stipulate for the use of Canadian ports only, and thus carry out the policy of "Canada for the Canadians."

The Montreal Council expressed its approval of the resolution, in so far as it favored the conducting of the import and export trade over Canadian railways and through Canadian seaports ; but it was apprehensive that it would scarcely be practicable to stipulate in future steamship subsidy contracts that Canadian ports only should be used, as during the winter months it would be almost impossible to procure full cargoes thereat.

AN HONORED GROCER RETIRING.

THE GROCER regrets to learn that W. H. Ferguson, the well-known retail grocer of London, has found it necessary, owing to ill-health, to advertise his business for sale with a view to retiring. Mr. Ferguson has grown up with London ; in fact he is a part of the city. His store is known by every farmer for miles around, and Mr. Ferguson knows every farmer within a radius of twenty-five miles of the Forest City. He is the father of the grocery trade in London and the West, and many will be the number who will regret the step that Mr. Ferguson, on the advise of his physician, finds necessary to take. It is gratifying, however, to note that his health will, in the opinion of the doctor, improve when, unfettered by the cares of business, he can get a change and plenty of fresh air. His store is one of the best stands in the city of London, abutting, as one of its fronts does, on the market square. THE GROCER hopes that Mr. Ferguson's mantle will fall upon whoever succeeds him.

Just received ex S.S. "Escalona" an important consignment of our

Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V. O.," "V. S. O.," "V. S. O. P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

Keep these in mind

NEW Malaga Fruit

Imperial London Layers.
Extra Dessert Clusters.
Connoisseur Clusters, Boxes and ¼ Flats.
Royal Buckingham Clusters.
Valencia Shelled Almonds.

Peels—Lemon, Orange, Citron — In **One Pound** Boxes.
ASSORTED.
Just the thing for family trade.
Also in 7 lb. boxes, individual peels.

Currants—
Fine Filiatra—low price.
Fine Patras.
Fancy Panareta—cases.
Choicest Vostizza—cases.
Very fine "Lepanto," "Morea" and "Vonitsa" brands.

Figs—
14 oz., 10 lbs., 20 and 24 lbs. Fine fruit.
Prices low :—(We allow tares on these goods

Prunes—
French (fine flavor).
Bosnias.

Don't buy until you get our prices on above goods

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 15, 1894.

GROCERIES.

FURTHER supplies of dried foreign fruits have been arriving, and most of the houses have now got their stocks of these goods well fortified for the holiday trade. Malaga raisins and almonds have been the chief seasonable goods arriving, stocks of Valencia raisins and currants having been completed earlier. A good many complaints are heard regarding business, but taken on the whole, does not appear to be bad. Some houses, in fact, are busy, and the evidences that such is the case are not wanting. Two or three houses have this week, unsolicited, told THE GROCER that business so far this month has been better than for the corresponding period of last year, both in respect to volume of business and to profits. Sugars are decidedly dull, and although the refineries are unchanged in their views regarding prices, yet some of the wholesale houses are quoting fractionally lower than a week ago. Canned goods are receiving fair attention for the season, fruits being enquired for a little more regularly. Teas are still without much life, although the firmness still obtains. Complaints are still heard regarding payments.

CANNED GOODS.

The slightly improved demand that sprang up for tomatoes a few weeks ago has been satisfied, and business is now again as it was before, quiet. There is not much doing in corn either, but the situation is stronger in this article than in tomatoes on account of the light pack. Much the same remarks apply to peas. Canned fruits have been going out a little better during the last week or ten days, the enquiry principally being for peaches, plums, pears, raspberries and strawberries. Wholesalers' stocks are apparently pretty well complete, for they are buying but very little. A continued good, active demand is reported for salmon, especially the better grades. The new pack of cohoes is beginning to arrive. Business in lobstes continues quiet, and the same may be said of soups, meats, etc. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1 90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.00 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 in flat tins.

COFFEES.

The market is still bare of Rio coffee, but some shipments are nearly due. There is a little attention being given to Maracaibo kinds, but it does not amount to much. We quote green, in bags: Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Trade is of a quiet seasonable character without any special feature to note. We quote: "B," 3¼ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Increased activity is reported in this line, especially for ginger, cloves, allspice, pepper and cinnamon. We quote as follows: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

New season's Valencias and Jordan shelled almonds and Tarragona soft-shelled almonds are arriving this week. This is, of course, the feature of trade in this line. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 12½ to 14c.; Formagetta peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The movement in this line is small indeed, and wholesalers' prices are fractionally lower than they were a week ago, 4 1-5 to 4¼c. now being the ruling quotations for granulated and 3¼ to 3⅜c. for yellows. Dark Demarara raw sugars are quoted at 3¼ to 3⅜c., and ordinary raws at 3¼c. The refineries are still holding prices steady. Yellow sugars are still scarce, some of the refineries seemingly having none to offer.

SYRUPS.

Demand for syrups is fairly good, particularly for bright goods at about 35 to 45c. per

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

The Windsor Patent Brush Co.
(Ltd.)

MANUFACTURE A FINE RANGE OF

Brushes,
Brooms,
and Whisks

And guarantee entire satisfaction on all orders.

Your enquiries or orders solicited.

SANDWICH, ONTARIO

The Secret of its Success is its Matchless Quality

"SALADA"

CEYLON TEA

Sold in lead packets only--All Grocers.

P. C. LARKIN & CO.
25 Front St. East. TORONTO.

MARKETS.—Continued

gallon. Good syrnps of all kinds are scarce. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Demand is fairly good for the time of year. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Low grade Indian and Ceylon teas are in demand at firm prices, but trade in other kinds, especially Japans, is on the quiet side. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

Mail advices under date of London, Nov. 2, state that in spite of the heavy auction sales of Indian teas, which at one time menaced prices, the market steadied up, and now that the October deliveries are known to have been very good both for Indian and Ceylon teas a generally firmer tone has for the present once more gained the upper hand. The demand for black leaf China teas has continued moderate, both for the home trade and for export, but a fair business has passed at firm prices.

DRIED FRUITS.

The feature of the trade this week is the general arrival of new season's Malaga fruit, and it is meeting with fairly active demand, especially black and blue baskets. We quote new season's fruit as follows: London layers, $2.25 to $2.50; black baskets, $3 25; blue baskets, $4.25; extra dessert clusters, $4 to $4 50; connoisseur clusters, $3.25 to $3.50; quarter flat connoisseur clusters, $1 to $1 15; Royal Buckingham, $5 to $5.50.

Valencia raisins are in fairly active demand at these quotations. We quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 6 to 7½c.

Currants are in active demand, especially the good grades, owing to the low prices ruling. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4⅛c; fine Filiatras, half brls, 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panarte, 8 to 8½c.

First shipment of figs is about exhausted, and people are now waiting for second lot to arrive, which will probably be about a week hence. Prices unchanged. We quote: 14 oz., 10½ to 11c.; 10 lb., 10 to 12½c.; taps, 4½ to 5c.; 18 lb., 15c.; 28 lb., 18c.

Demand for Sultana raisins keeps moderate at 5½c. up.

There is nothing but new season's French prunes on the market and further shipments of them have been arriving during the week, and there is a fair demand for them at 4½ to 5c.

No new dates have yet arrived, and old are nominal at 4½ to 5c.

BUTTER AND CHEESE.

In butter the situation seems to have improved slightly. Choice dairy tubs are coming forward a little more freely, and demand is a little better. A good many large rolls are coming in, but demand for them is only moderate. For dairy pound rolls, on the other hand, there is a good demand. Low grade butter is plentiful and cheap. Creamery tub butter is in fair demand. In creamery pound prints, both the supply and the demand are good. We quote jobbing prices: Dairy—Choice tubs, 18 to 19c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 21 to 22c.; large rolls, 15 to 17c. Creamery—Tubs, August, 20c.; September and October, 21c.; pound prints, 22 to 23c.

The cheese market is quiet, with prices steady and unchanged.

PROVISIONS AND DRESSED HOGS.

Trade continues active in provisions, some large lots, principally in hams and long clear bacon, having changed hands during the week. Prices, however, are still tending downward. Dressed hogs are offering freely, and prices dropped as low as $5 25 on Tuesday, carloads changing hands at that figure; the range is $5.25 to $5.30.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¾c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess $16; Canadian short-cut, $16 to $16.50; shoulder mess, $13.50 to $14; clear mess, $14 to $14.50.

GREEN FRUIT.

Oranges are improving in quality, and there is a better demand for them, the movement now being somewhat free. Lemons are a little scarce. That is, those of good quality. Common stock is plentiful. Demand for bananas is limited. In grapes the only kind receiving particular attention are Malagas. There is a good enquiry for cranberries, and Nova Scotian are almost the only kinds on the market. The apple market is in better condition than it has been for some time. All the soft stock has been cleaned out, and demand is brisk for good fruit, but poor stock is not wanted. Strength is given to the market by the fact that there is not a large quantity of good stock in the vicinity of Toronto. We quote: Lemons—Floridas, $4 to $4.50 for fancy stock, with other kinds selling at $3 to $3 50; Malagas, $3 50 to $3 75; Verdelli, $2 50 to $3.35. Oranges, Floridas, $2.75 to $3 for 200's and 176's, $2 50 for 126's and 150's. Bananas, $1.10 to $1.50 for firsts, and 80c. to $1 for seconds. Cucumbers, 20 to 25c. per basket Apples, winter fruit, $2.25 to $2 75 per brl.; snow apples, $2 to $2.50; fall fruit, $2 to $2.25. Grapes, Catawbas, 35 to 40c. per small basket, and 3½ to 4c. per lb. for large baskets; Rogers, 4c. per lb.; Malagas, $5 to $6 per keg. Sweet potatoes, Jerseys, $3 per brl. Pears, 30 to 35c. per basket. Cranberries, Nova Scotia, $10 to $10.50 per brl., and $3.35 per crate; Canadian, $2.75 to $3 per crate. Cape cod, $3.50 per crate and $11 per brl.

COUNTRY PRODUCE.

BEANS—Quiet at $1.25 to $1.35, and choice hand-picked at $1.40 to $1.50.

DRIED APPLES—None offering, and prices are unchanged at 5½c.

EVAPORATED APPLES—Supplies are more plentiful. Some small lots have changed hands at 6 to 6½c. f. o. b. outside. The idea for jobbing price is 7½c.

ONIONS—Continue dull and easy. We quote: Spanish, 90c. per crate; Valencia, $2.75 per case; domestic, 1c. per lb.

HONEY—Quiet and unchanged. Extracted is selling in 10-lb. tins at 8½c. per lb. and comb at 14½ to 15c. per lb.

HOPS—There is a fair demand, but prices are unsettled. Sales of 94's are reported at 8¾ to 9c. Pressed hops, 16 to 18c.

POTATOES—Are offering freely at 43c. on track, and 50 to 55c. per bag is asked out of store for small lots.

EGGS—Strictly new laid are scarce and wanted, and they are quoted at 18c. in small lots. Held stock is plentiful at 15 to 16c. Pickled eggs are beginning to come forward and they are quoted at 13 to 14c. There is a fair trade doing.

POULTRY—The market is over-shipped with poultry, while the demand is poor on account of the unfavorable weather. We quote: Turkeys, 9 to 10c.; chickens, 45 to 65c.; ducks, 50 to 70c.; geese, 6 to 7c.

Three Special Drives

Having secured control of the

NEW YANKEE MOP STICK

Which is without exception the Simplest and Most Durable Mop Stick in the World. We offer them to retail at TEN CENTS EACH and show a large profit.

REVOLVING BROOM, WHISK and BRUSH STAND

A convenience of untold value in a Grocery or General Store.

Special Price, $1.00 each.

MAPLE CHOPPING BOWLS

Thirteen inches in diameter. Good clean stock.

Stock of above lines limited.
Mail your order at once.

Special Price, 60 cents per doz.

H. A. NELSON & SONS

56 and 58 Front St. West. . . . TORONTO

When writing mention THE CANADIAN GROCER.

NEW MALAGA FRUIT

EX S.S. "ALVONA"

W. C. BEVAN & CO.'S

Boxes Imperial London Layers
" " Russian Clusters
" Extra Dessert "
" Connoiseur "
" Excelsior Windsor "
Qr. Boxes Extra Dessert "
" Connoiseur "
" Royal Dehesa Layers

REIN & CO.'S

Boxes Blue Baskets
" Black Baskets
" Dehesa Clusters
" London Layers
" Ne Plus Ultra Clusters
Qr. Boxes Blue Baskets
" Black Baskets

DAVIDSON & HAY

WHOLESALE GROCERS
AND IMPORTERS

Toronto, Ont.

Ha! Ha! Ha! See Me Smile!

I'm the only first-class Codfish that Munn didn't catch.

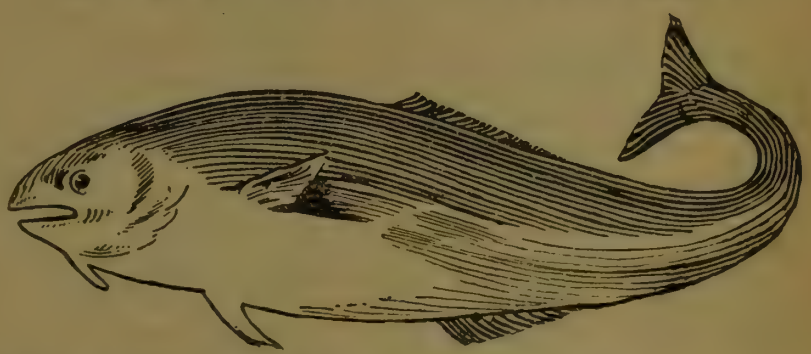
Boneless Codfish

Better than ever. Full line of Choice New Fish now on hand. 5, 20 and 40 lb. boxes.

Skinless Codfish

In 100 lb. Cases.

If you have not got Munn's Codfish in stock don't tell anyone but us.



Ramsay & Aitken, Toronto Agents.

STEWART MUNN & CO.

BOARD OF TRADE BUILDING, MONTREAL.

TEAS

FAN BRAND

EDWARD ADAMS & CO. - London, Ont.

MARKETS—Continued

FISH AND OYSTERS.

Trade is better than it was, but it is not yet as good as desired. Demand is principally for herring, salted salmon trout in packages, cod fish, finnan haddies. Salt salmon trout in barrels is scarce. There are a good many oysters selling, but there is a liberal supply. There is a good deal of cutting going on among oyster dealers. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; Mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.49. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

SEEDS.

With present turn of weather, which makes outdoor work impracticable, a more liberal movement of the outside alsike crop is looked for. Market has remained fairly steady since last report, $5 still being the prevailing price f.o.b. at points of shipment for choice qualities, with lower grades proportionately less. Timothy is unchanged at $1.75 to $2.25. While there is yet no movement in Canadian-grown red clover, there is more enquiry, and prices are firmer at $5.20 to $5.30 per bushel f.o.b. at points of shipment.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Business is fair and prices unchanged, dealers paying 3½c. for green and selling cured at 4½c.

SKINS—Prices still stand at 55c. with business quiet.

WOOL—There is a little more enquiry from the mills, but it is chiefly for small lots. Dealers are still paying 18c. for merchantable fleece and 20c. for very fine fleece.

TALLOW—Is a little more plentiful with dealers still paying 5½ to 5¾c., and selling at 6¼c.

PETROLEUM.

Trade is fairly good in burning oils, but lubricating oils are quiet. We quote, in 5 to 10 brl. lots, imperial gallon, Toronto: Canadian, 12 to 12½c.; carbon safety, 15c.; Canadian water white, 16 to 17c.; American water white, 17½c; photogene, 20c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude: $1.11¼ per barrel. Oil Springs crude: $1.13 per barrel. Refined, 6¾c. in bulk; 9½c. in barrels in car lots f.o.b. here.

MARKET NOTES.

W. H. Gillard & Co., proprietors of the Diamond Baking Powder and Spice Mills, Hamilton, have recently made a large consignment of their Diamond Baking Powder to the Lower Provinces, where an active demand now obtains for this powder.

New season's Malaga fruit is on the market.

T. Kinnear & Co. are showing Demarara sugars in bags.

Aikenhead & Sloan report salt salmon trout in packages scarce.

H. P. Eckardt & Co. have now in store Lazenby's soap squares.

A carload of Spanish onions has just been received by T. Kinnear & Co.

George L. Oille, grocer, St. Thomas, has sold out to F. E. McCormick.

Aunt Polly Pancake flour is reported to be selling well with T. B. Escott & Co.

P. C. Larkin & Co. report an increasing business in Montreal with Salada tea.

W. Barnard & Co., general merchants, Sutton, has assigned to E. R. C. Clarkson.

A shipment of Demarara sugars in bags is to hand this week with Davidson & Hay.

Whittal's fine and choice Sultanas have been delivered by Lucas, Steele & Bristol this week.

Sloan & Crowther are in receipt of their second shipment of 500 caddies of Packling Congous.

J. W. Lang & Co. report that their stock of all fruits is now complete for the Christmas trade.

T. Kinnear & Co. report increasing sales of their Victoria blend package tea in pounds and half pounds.

The sample cases Wm. Paterson & Son's travelers are carrying these days are "wonderful to behold."

H. P. Eckardt & Co. are offering French plums in 55-lb. cases, at what they claim to be very low figures.

T. Kinnear & Co., are receiving their shipments of London layers in black baskets, and figs of all descriptions.

D. Gunn, Flavelle & Co. have this week shipped three carloads of mixed meats and one carload of barrel meats.

McWilliam & Everist have to hand this week a carload each of "Globe" and "Crescent" brand Florida oranges.

H. P. Eckardt & Co. have in store a fresh consignment of Faulder's Silver Pan marmalade; also "Home-made jelly."

Fruit is all the go now, James Turner & Co. claim they are in the swim with a well assorted first-class stock in all lines.

Sloan & Crowther have received a shipment of Cassado Valencia shelled almonds in boxes, which are showing good quality.

James Turner & Co. report that they have a well assorted stock of all kinds of fish, and invite the trade to write for quotations.

Smith & Keighley, T. Kinnear & Co., Toronto; Edw. Adams & Co., Masuret & Co., and A. M. Smith & Co., London, have just received shipments of Marshall's tinned fish delicacies and Scotch salt herring in kegs, etc.

The Eby, Blain Co., Ltd., have in stock Morton's kippered herrings and French peas; also Marshall's kippered herrings.

A shipment of Crosse & Blackwell's pickles, vinegar, peels and olive oil is to hand with the Eby, Blain Co., also Balger's table jellies, all flavors.

The Eby, Blain Co. have to hand Bevan's Imperial London layers, extra dessert clusters, cannoisseur clusters; also currants—Vostizzas, Panaretes, etc.

Wm. Paterson & Son are making a confection called "Peach Stones." The imitation of the original is said to be exceedingly clever.

B. F. P. cough drops, made by the Toronto Biscuit and Confectionery Co., are a source of profit to grocers as well as to druggists.

Dawson & Co. have in stock a small supply of Cape Cod cranberries, which is a scarce commodity on the Toronto market this season.

J. W. Lang & Co. report that they have coming a shipment of Demarara sugar which they will be able to sell below the market price.

Sphinx prunes in cases, in fine condition, also new French plums in cases and kegs, are being offered by W. H. Gillard & Co., of Hamilton.

Lillie & Haddon, of Guelph, report that they have had such good success with Salada tea that they have doubled their last order for this tea.

Nearly every grocer handles B. F. P. cough drops. They are a profitable line, and being put up in an attractive canister with glass front, are self-sellers.

Clemes Bros. are this week in receipt of one carload each of Uncas brand Florida oranges and lemons. The shipments were direct from the primary markets.

Fresh herrings, hertings in tomato sauce; also bloaters in lb. tins are to hand this week with Lucas, Steele & Bristol. The bloaters are reported to be very tasty.

W. H. Gillard & Co. are in receipt of their blue fruit, connoisseur clusters, black baskets, imperial clusters, etc., etc., which are fine in quality and show good value.

Grand Mogul tea and Lion digestive coffee exhibits are being held this week in London at Shoebotton & Co., Dundas street, and Connor Bros., Richmond street.

T. B. Escott & Co. report the receipt of large consignments of currants in barrels, naturals and cases; also Merle's and Arguimban's raisins, fine off-stalk, selected and layers.

Dawson & Co. have to hand this week, among other things, a carload each of Almeria grapes and Florida oranges. The firm reports that it has had so many shipments

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

SUGAR

The "Redpath" sugars are acknowledged everywhere to be of the highest quality and purity, made by latest processes. We have them in all grades Lump, Granulated, Yellow, etc. Let us quote you figures on them.

JAMES A. HENDRY

WHOLESALE AGENT KINGSTON, ONT.

WHITE & CO.

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation :—

Choice Florida Oranges, all sizes, $3.00 per box; Florida Lemons, $4 to $4.25; Messina's $3 to $4; Bananas, 75c. to $1.25; New Eleme Figs, 10 lb. boxes, 11½; Tap Figs, 4 to 4½c.; Sweet Potatoes, $2.50 to $2.75; Malaga Grapes, heavy-weights, $6; Concord, 30c. in 10 lb. baskets; Niagaras, 35c.; Chestnuts, $3 to $3.25 per bush.; Almonds, 14c; Brazil, 12c.; Hazel, 9 to 10c; Peanuts, 7 to 7½c.; Standard Oysters, $1.25; N.B. Haddies, 7½c.; Portland, 8½c.; Digby Herrings, 75c. per package. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH

HADDIE

OYSTERS

Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs,

New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

of one kind or other coming forward lately that it has been compelled to secure additional storage room elsewhere.

Dandicotte & Gaudiers olive oil is handled by Lucas, Steele & Bristol. They will sell small lots if required. The firm report a good demand for Westleys condensed mincemeat.

The Aylmer Canning Co. have shipped during the past month over ten cars of gallon apples to England; and they also shipped two cars of evaporated apples to St. John, N B.

W. H. Gillard & Co. have received their fall stock of Gillard's new pickles and Gillard's new sauce, and invite their customers to lay in a supply before the weather becomes too cold for shipment.

Davidson & Hay have this week received shipments of Malaga raisins in boxes, quarter boxes and cartoons; also Valencia and Jordon shelled almonds, tap figs, mat figs and Eleme figs in boxes.

The Pure Gold Manufacturing Co. is finding trade opening nicely for Christmas spices. The firm's Christmas spices this season is turned out by new and improved machinery got in for the purpose.

The Toronto Biscuit and Confectionery Co. is putting 1 lb. tins of jam on the market. Already the orders to hand are said to be enormous, and the company is compelled to work overtime to keep pace with them.

Readers of THE GROCER who are in want of dairy tub butter, fresh roll butter, or dressed turkeys, geese, ducks or chickens, will do well to correspond with W. J. McFarland, Markdale, who is a large and reliable dealer in those articles.

James Turner & Co. have a large consignment of J. D. Argunimbau Valencias arriving via New York, which should have arrived earlier, but owing to heavy weather are not yet reported, meantime they are selling to arrive.

J. B. Hambridge, of Aylmer, has shipped about 25,000 barrels of apples to the Liverpool, London and Glasgow markets during the last month. Of these 9,000 barrels were shipped from the neighborhood of Aylmer. He is also shipping large quantities of eggs to the same markets, having shipped two cars this week.

Huntley & Palmers, of Reading, England, have issued their list of biscuits and cakes for the Christmas trade. The firm's "Christmas Biscuits" are a choice selection, in richly colored tins of handsome design, the larger size illustrating "Indian Life and Scenery" and the smaller one "Views and Native Customs in Algeria."

It is easy for the retailer to please his customers in Christmas fruit this season. By using The Grocers' Fruit Improver he is able to give them a bright, clean sample which never fails to please the housekeeper. This device is manufactured by Beamer & Ryan, Brampton, whose "ad." appears on page 37 of this issue of THE GROCER.

James Turner & Co. have to regret, owing to an extra heavy demand, they are still behind with orders for Ram Lals teas, but have large shipments arriving, reported transhipped at Liverpool on s.s. Austrian (close to hand) and Rosarian. When these are in store they will be able to fill back orders.

J. E. Hutton, Thornbury, has in store about 1,000 barrels of choice winter apples, consisting mostly of Spies, Baldwins, Ben Davis and greenings. This is the celebrated Georgian Bay fruit which now commands

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

We are open to buy large or small quantities of

BUTTER AND EGGS

Write us particulars.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

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Central Business College

TORONTO and STRATFORD.

CANADA'S GREATEST
COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

such a prominent place in the market. Mr. Hutton invites correspondence with any large exporter desiring to purchase a round lot of No. 1 Canadian apples.

D. Marshall, of the Aylmer Canning Co., has entered into partnership with Geo. C. Allworth, and they will in future conduct the Canadian Condensed Milk factory. They intend pushing it for all it is worth, and report that the sales are exceeding their expectations, as these goods are giving good satisfaction. No doubt there will be a large demand for their condensed milk and evaporated cream. The style of the firm is D. Marshall & Allworth. There has also been some change in the firm's agents, E. Erb & Co. representing it in Halifax and A. Harvey in Winnipeg.

The fire which visited the evaporating and cider factory of J. E. Patmore, London, Ont., while it did a good deal of damage has fortunately not compelled Mr. Patmore to cease operations. The damage was confined to the evaporating room which fortunately contained only two days output of evaporated apples, the rest of the stock having been cured and removed to another part of the premises where the fire did not reach. Consequently, their trade will be pleased to learn there will be no difficulty in filling orders, having considerable stock on hand. The cider mill and press were not damaged seriously, being in operation the next day. In a day or so the factory will be in running order as of yore.

MONTREAL MARKETS.

MONTREAL, Nov. 15, 1894.

GROCERIES.

THE approaching close of navigation has created more life in the jobbing demand for staple lines of groceries, and the volume of business in this sense is rather better than it was. Otherwise, however, there is little improvement to note. In sugar the feature is the scarcity and firmness of low grade yellows, while light stocks of syrups hold prices firm. Molasses furnishes no new feature, and the coffee and spice market rules steady. Tea is fairly active and strong, and the same is to report of prime merchantable grades of dried raisins, of which, however, there are large stocks of inferior fruit. Currants rule dull and easy. In canned goods low offers on pink salmon have been made, but leading brands of red fish are firmly held. Fish rule easy on most kinds under free receipts. Cables on apples are very dissapointing, and there is little else of importance to call attention to. Payments might be a good deal better than they are.

SUGAR.

The sugar market has been rather quieter in a strictly wholesale sense since our last report, and refiners find the demand slow. Low grade yellows are very scarce, in fact the stocks of them are almost exhausted, and prices are a fraction firmer. There is a fair demand for granulated at quotations previously given. In a distributing way jobbers have been experiencing a rather better demand since the present week opened, which no doubt is due to the usual demand that sets in previous to the close of navigation. We quote : Granulated unchanged at 4 3-16 to 4¼c., and yellows a shade higher in their range at 3⅞ to 3⅞c.

SYRUPS.

The syrup market continues fairly active under a good enquiry. Stocks are light and prices rule firm as a result of this, as stocks in refiners' hands have not had any material replenishment since our last report. No quotable change in prices has occurred, however, and we repeat our last week's range sales of bright grades transpiring at 2 to 2⅛c., and dark grades 1½ to 1⅝c. at the refineries.

MOLASSES.

The molasses market, though quiet, is firm under a moderately fair demand. Barbadoes in good-sized lots has changed hands at 27½c. ex store, and some Porto Rico at 22 to 23c. The combine price on good merchantable Barbadoes is well maintained at 29c. for car lots and 30c. for single puncheons.

RICE.

The market has continued fairly active and firm, with prices as before. We quote : Japan, standard, $4.25 to $4 40 ; crystal Japan, $4.75 to $5 ; standard B, $3.45 ; English style, $3.30 ; Patna, $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

The spice market rules steady and the cold weather has induced a rather freer movement since the opening of the week. We quote mill prices as follows: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c. ; Jamaica ginger, 15 to 22c.

COFFEES.

There has been a moderate volume of trade passing in coffee, the market showing no noticeable activity. The only large sales of the week have been some round lots of Maracaibo and Rio, which left first hands at about our inside prices. The distributing demand has picked up a trifle also during the week. We quote : Maracaibo, 20 to 22c. ; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

The tea market continues firm in tone, but there is no special change in the condition of the market. Demand continues good on the whole, and both importers and jobbers appear to be doing a fair trade both on local and country account. Some round lots of gunpowders changed hands at 10 to 12c. and some Japans at 20c. We quote Japans : Low grades, 13 to 14c. ; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

The market is firm so far as prime brands of Valencia raisins are concerned. In fact the market is kept remarkably well cleaned up of them, and it would not be at all surprising if an advance had to be paid in some cases to secure fresh supplies. The stock in first hands is down to a very low ebb, there being only one large line here, and the holders of it have been compelled to lend customers of their's supplies out of it pending the arrival of other goods of the same brands which the latter have bought to arrive. Of cheap inferior fruit, however, the supply is large, and this is the disturbing element of the market. It has been offered as low as 3½c., but whether the goods in question would bear close inspection or not is another matter. For prime Valencias recent sales have been made of ordinary off-stalk at 5½c.; selected, at 5c., and layers at 5¼ to 5½c. for round lots from first hands, and we quote prime fruit, 4¾c. for ordinary brands ; 5¼ to 5½c. for selected, and 5¾ to 6c. for layers.

In California raisins there has not been much doing, but we note offers of 4¼ to 5½c. c.i.f. in bond Montreal, which is about equivalent to the prices we have recently quoted for ordinary business, viz., 6 to 7½c., according to quality.

The currant market is dull, with very little trade moving and prices easier, if anything. Filiatras and Provincials have been moved in a jobbing way at 3 to 3¼c. in barrels and 3½ to 4c. in cases, and there has been some enquiry for Patras at 4¼ to 4½c. in cases. Vostizzas are held firm, as they are generally of good quality, and sales of them are noted in jobbing lots at 6¼ to 6½c.

In prunes the only kind offering are Bordeax, which have been moving at 4 to 5c. There is no Bosnia here yet, but some good-sized lots are on the way, and are being offered to arrive at 54c.

In figs the feeling is much the same. Sales of some choice bag stock have been made at 4½ to 5c., and boxes 5½c. Some fancy figs in large boxes have been selling at 15 to 16c.

Evaporated apples show no material change. There have been offers during the week at 7c.

Dried apples rule quiet and rather easy in tone at 5¼ to 5½c.

NUTS.

Trade in nuts has once more assumed sufficient importance to warrant quotations. There has been quite a fair demand for shelled almonds at 23c., and for shelled walnuts at 23 to 25c. Sicily filberts have moved at 7 to 7½c., and peccans 7½ to 8c., while roasted peanuts are quotable at 6 to 7c.

CANNED GOODS.

The canned goods market has not furnished any striking feature during the past week, but it is understood that stocks of vegetables and fruit in outside packers' hands have been nearly all sold. Demand for canned salmon has been fair, and some round lots of this season's pack have changed hands at $1.35 to $1.40 for good red fish. Offers of pink salmon have been made pretty low, however, $1.10 to $1.20 being known of. In tomatoes the feeling is steady to firmer, and in other lines nothing of importance has transpired. We quote as follows : Lobsters, per case, $6.50 ; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz ; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz. ; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; Australian canned meats, 1-lb. can boiled mutton, $1.80 to $1.90 ; 2-lb. can do., $3.10 to $3.15 ; 1 lb. can roast mutton, $2.05 to $2.10 ; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20 ; 2-lb. can do , $3.35 to $3.40.

FISH.

The fish market has furnished few features except that the tone is generally easy under increased supplies. There has been a good demand for fresh haddock and cod, and the large stocks of last week have been well cleared up, Prices are rather better, therefore, at 3½ to 4c. for haddock and 3 to 3½c. for cod. A large quantity of new fresh mackerel have been received, and sales have been made fairly at 10 to 13c. The demand for salmon trout rules good, with sales of two or three carloads at $4.25 to $4.50 per keg. A consignment of 700 to 800 brls. of Newfoundland herrings were received during the week, for which $3.75 was offered for No. 1 and $3.50 for No. 2. Other lines of fish show no change, and the market on the whole is fairly active.

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

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Consignments Solicited
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George McWilliam. Frank Everist
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GENERAL .. FRUIT
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25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

ROBERT WILLIAM CLARK
BROKER and
COMMISSION AGENT
VANCOUVER, B.C.
Correspondence Invited.
Consignments Solicited.

MONTREAL MARKETS.—Continued.

GREEN FRUIT.

APPLES—The apple market locally is fairly satisfactory, the only unfavorable feature being the large supplies of inferior stock. Returns from abroad are very unfavorable, and, in fact, show heavy losses to shippers on this side. Cable advices from Liverpool state that the Mariposa's cargo is landing in very bad condition and that the average price will be 10s. This is equivalent to about $1.75 per brl. here, and on that basis the shippers stand to lose about 50c. per brl. Boston shipments have also been cabled 2s. lower. Last Friday's offerings at Liverpool were 40,000 brls., the largest on record, and the average price was 13s. These returns bear out the prediction made by conservative shippers early in the season that large offerings of wasty stock would depress the market. As it stands at present the prices that are being realized in Montreal are away above those elsewhere. Fine sound fruit are scarce here and firmly held at $2.75 to $3, but inferior stock is in large supply and almost unsaleable at $1.50 to $2. Letters from the west state that there are still from 15,000 to 20,000 brls. of apples in first hands, and also that there have been some enquiries from Chicago at full prices. In fact, some holders here are hoping that the demand from that section will enable them to let out on holdings of high-priced fruit at a profit. Some offers that they have received from Chicago, if they are bona fide—and there is no reason to doubt them—would net them a good profit, and it is likely that they will lead to sales there in preference to shipment to England.

ORANGES—The market is over supplied with oranges, in consequence of large receipt of Jamaica and Florida stock. The former have slumped off $1.50 to $2 per barrel to $4 to $4.50, and the latter $1 to $1.75 per box to $1.50 to $2.50.

LEMONS—There have been heavier receceipts of Malaga lemons, and prices are 50c. to $1 per chest lower, at $6.50 to $7.

CRANBERRIES—There is an increasing demand for cranberries, which are firmer at $9 to $10 per brl.

PEACHES, PEARS, ETC.—The market for these is a bagatelle, and they are hardly quotable.

GRAPES—There is a fairly good demand for Almeria grapes, but receipts have been freer, and the range is not quite so high this week. We quote $5 to $6 per keg.

SPANISH ONIONS—There is a free sale for these at 75 to 80c. per crate, and $2.25 for large cases.

COUNTRY PRODUCE.

EGGS—The demand for eggs continues good and prices are well maintained at the figures quoted a week ago, 13 to 14c. for limed and 15 to 17c. for boiling stock per dozen.

POULTRY—The market this week is absolutely glutted with poultry. Demand is good, however, though prices are lower. Round lots of turkeys and ducks mixed sell at 6¾c, geese at 5c., and fowls 5 to 5½c. per lb. In an ordinary way turkeys sold at 8 to 9c., geese 6c., ducks 8 to 9c., and chickens 6½ to 7c. per lb.

GAME—There is a fair supply of game offered and it meets a good demand. The market is well cleaned up. Partridge is selling at 45c. per brace for No. 1, and 25c. for No. 2. Venison brings 9 to 10c. per lb.

DRESSED HOGS—Receipts of dressed

(Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.
MR. J. A. GOWANS, Toronto, Canada.
DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.
Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
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76 COLBORNE ST.,
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DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
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Write Us For Prices
Breakfast Bacon
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WRITE OR WIRE US
for sample and quotations on
Evaporated . . Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

AS predicted in our last issue, there has been an advance in flour. Ontario wheats have advanced about 3c. per bushel and Manitoba some 5½c. As this advance makes a difference of 20 to 25c. in the cost of the production of a barrel of flour, millers necessarily have been forced to advance prices. Had wheat not advanced, it was universally admitted that the price of Manitoba patents and strong bakers' was being quoted at far too low a price for the miller to realize any profit. At these times of changing markets the grocer will do wisely to keep his eye open for any change, and stock accordingly. There are many grocers who watch the markets, and through judicious buying save money, while they are enabled in many cases to undersell their competitors in trade and still realize the same profit. Any commodity that is liable to rise and fall with the markets should be closely watched.

Now that flour has advanced, the next thing to think about is whether the present prices will hold or whether there is likely to be a still further advance. Prices have been exceedingly low. There are no large stocks being carried, and those who have depleted stocks will now wish to buy while prices are yet low. This will certainly stimulate the demand. Wheat is advancing and the markets are firm. Navigation is closing, which means higher freights. Prices on the European markets are firmer. All these are arguments in favor of still higher prices.

There has not been much loose hay offering on the market this week owing to the bad weather, and that which has been offered has found ready sale. Retail feed merchants complain of the poor quality of straw, and there is an increasing demand for good straw, while very little is being offered. Cereals are moving better. Business in flour and feed generally is quiet.

THE MARKETS.

TORONTO.

FLOUR—The market is firm, and owing to the advance in wheat millers have advanced their prices from 15 to 25c on all grades. We quote: Manitoba wheat patents, $3 60 to $3.70 ; strong bakers', $3.35 to $3.40; Ontario, $3.15 to $3.30 ; straight roller, $2.95 to $3.05.

BRAN—The market is firm at from $13 to $13.50 per ton.

SHORTS—There is a fair demand, and city mills are selling at $15 per ton.

WHEAT—There is a good demand and prices have advanced in sympathy with the leading European markets. Sales on the street were made at 55c. for white and 53c. for goose. Manitoba was held higher at 67 to 68c., west, and 70c. east.

OATS—There is a firmer feeling. Sales are reported at 30½ to 31½c. on the street. White, west at 27c., and cars on track quoted at 29½ to 30c.

HAY—Prices are unchanged at $8 to $10. Good hay is in fair demand.

STRAW—A fair demand is reported for good straw and very little offering. Price unchanged at from $8 to $9.

BARLEY—Market is firmer. On the street sales were made at from 42 to 44c.

MONTREAL.

There is an active demand for Manitoba grades of flour, and a large volume of business was transacted. Orders from the Lower Provinces are coming in freely, and some fair-sized lots were booked recently for future shipment. There is also a good enquiry from abroad, and cables are 9d. to 1s. higher than previous bids, but notwithstanding this fact little business transpired, as millers in some cases state that their output is all sold up to the 1st of December, and they do no care to sell what they have not got. The tone of the market here is firmer, and higher prices are looked for in the near future. We quote : Winter wheat, $3.25 to $3.40; spring wheat, patents, $3.25 to $3 40; Manitoba patents, best brands, $3.35 to $3.40 ; straight roller, $2.80 to $2.90 ; extra, $2.55 to $2.60 ; superfine, $2.40 to $2.50 ; Manitoba strong bakers', $3.20 to $3.30 ; Manitoba strong bakers', best brands, $3.25 to $3.30.

The demand for feed continues good and the market is active and firm with a brisk business doing. Bran, $15.50 to $16; shorts, $17 ; Mouillie, $22.

There was no change in oatmeal. Business was quiet and of a jobbing character at steady prices. Standard, brls., $3.90 to $3.95; granulated, brls., $3.95 to $4 ; rolled oats, brls., $4 to $4 05 ; pot barley, per brl., $3.75; split peas, per brl., $3.50 to $3.60.

ST. JOHN, N.B.

In flour the millers continue firm and talk of further advance. It is difficult to get the advance on spot goods. The change in freight via Boston will affect the shipments that way, and as the cost has been 10c. below the all-rail rate, that will tend to stiffen prices. Advance in price now is about 10c. Cornmeal is firm at an advance on last week. Pot barley is scarce and high ; beans are higher and firm. Oats and hay as last week, with demand light. We quote : Manitoba flour, $4.10 to $4. 50; best Ontario, $3.25 to $3.40; medium, $3.10 to $3.25 ; oatmeal, $4 to $4.10 ; cornmeal, $3 to $3.05 ; granulated, $3.50 to $3.60 ; middlings, on track, $19 to $19.50 ; bran, $17.50 to $18. Cottonseed meal, $30 ; beans, $1.40 to $1 50; oats, N.B., 35 to 37c.; Ontario, 38 to 40c., on track ; split peas, $3.65 to $3.85 ; pot barley, $4 to $4.10 ; round peas, $3.65 to $3 75 ; hay, on track, $10 to $10.50.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound
CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

...WE OFFER OUR...

Queen Brand of Flour

TO THE TRADE as the best flour for all purposes ever put on this market, and the most uniform. If anybody, having tried it, questions our claim, we would like to hear from him. **QUEEN FLOUR**—Highest award Chicago World's Fair. No dealer, who aims at the best class of trade, can afford to do without some QUEEN in stock.

M. McLAUGHLIN & CO.

TELEPHONE 636. Royal Dominion Mills, TORONTO.

CHANGE your diet. Don't eat the same thing all the time. Let us suggest a few breakfast dishes :

Monday—Rolled Oats
Tuesday—Molina Rolled Wheat.
Wednesday—Flake Barley.
Thursday—Wheat Farina. Friday—Cornmeal.
Saturday—Cracked Wheat.
Sunday—Granulated Wheat.

We make all these goods, and will furnish a Recept Book to show you how to prepare them, free for the asking.

E. D. Tillson, Tilsonburg ONT.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W., TORONTO.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

If you want

The best and most satisfactory selling

Native Grape Wines

Get our Fine Old Port, Five-and-a-half Sherry and Golden Diana.

Goods right and prices in keeping with the times.

The Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

MONTREAL MARKETS—Continued

hogs continue light and the market quiet and easy at $5.50 to $5.75 per 100 lbs.

HONEY—Demand continues slow. Extracted sells at 5 to 8c., and comb honey 10 to 14c. according to quality.

HOPS—The hop market is quiet at 6 to 8c., with little or nothing doing.

BEANS—Demand is slow. Good to choice are quoted at $1.30 to $1.45, and ordinary, $1 to $1.20.

POTATOES—There is a fair demand for potatoes at 50c. an the track, and 55 to 60c. in a jobbing way.

ONIONS—These are rather scarce and firmer at $1.60 to $1.70 per brl., the stock here being practically all in the hands of one firm.

PROVISIONS.

The feature of the provision market is the weakness in pork, and prices have declined $2 per barrel, which is due to the more liberal receipts of dressed hogs and the lower prices of late. Sales of heavy Canadian short cut have been made at $17 to $18, and light cut has been placed at $14.50 to $15.50. The demand to-day was limited, and business on the whole was quiet. We quote: Canadian short cut, heavy, $17 to $18; Canadian short cut, light, $14.50 to $15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is little change to report in the butter market and little prospect of any immediately so far as indications go. Butter continues to arrive, but the only demand there is is for fine lots of fall goods. Other grades are completely neglected and nominal in price. We quote: Finest fall-made creamery, 20½ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18 to 19c.; finest Western dairy, 16 to 17c.

CHEESE.

There is a rather steadier feeling in cheese, cables ruling higher since our last, while purchases in the country have been made at fuller figures, both in Ontario and Quebec. We understand, however, that some lots of Ontario colored have changed hands at rather better prices. At the wharf this morning 25,000 boxes were offered. The quality as is natural to expect at this time of the year, was not especially desirable, but the goods were all sold, the ruling price being 9⅝c. There is nothing new from the country. Finest Ontario fall-made, 10¼ to 10⅜c.; finest Townships, 10c.; finest Eastern, 9⅝ to 9⅞c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

The ashes market has ruled lower since our last under increased receipts, but is fairly steady at the decline. We quote: First pots, $4.30 and seconds, $3.80, while pearls are away down at $7 to $7.50 per 100 lbs.

MONTREAL TRADE NOTES.

Low offers on Cohoes canned salmon have been made to wholesale grocers here during the week.

David Brown, of Tetley's tea, is at present in England. He will be away for three weeks or a month.

On apple shipments landing this week in Liverpool Montreal exporters are making losses of from 50 to 60c. per brl.

Settlements at Shanghai at close of October, according to mail advices to sales agents in Montreal were 30,000 half chests from tls. 11.25 upwards. United States and Canada shipments are expected to be about the same as usual.

The market has been glutted with both Jamaica and Florida oranges this week, and prices are from $1 to $2 lower than they were.

The shipments of apples last week to London, Glasgow and Liverpool were 93,000 brls., one of the heaviest shipments this season.

Private cables to sales agents here from Yokohama reported advances of 1c. per lb. in Japan teas. This is a gain of 2c. in the last fortnight.

The total settlements of Japan teas, according to mail advices from, Yokohama are 219,744 piculs, against 214,456 at the same time last year.

L. Chapu', Sons & Co. have been so rushed attending to business this week that they have had to keep their staff on until 9 or 10 in the evening.

Stewart, Munn & Co., have recently received some fine consignments of Labrador herrings. These fish are all well known brands and very choice quality.

Laporte, Martin & Co. offer a large assortment of Tarragona wines, Sicily wines, cherries, clarets, sauternes, etc., at very favorable prices for prompt shipment.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Nov. 15, 1894.

BUSINESS continues good, though the weather during the week has been unfavorable, no storm ever causing so much damage to wires about the city. They were so mixed up that for two days there was no power, light or cars, and no fire or steam. The chief trouble was with the telephones, and merchants were being put to great inconvenience. It will be a week or two yet before all lines will be working. The "good old times" are often spoken of, but the business men would not like to again have to do without telephones. For two or three days it looked as if winter were here, and merchants along the river felt blue, for, as usual, they had left the getting of supplies till the last moment. Goods have now been hurried forward, but the outlook is milder and the prospects are for open weather for some time yet. New California dried fruit is now in the market and is showing good value. Flour continues to hold its advance, and molasses is a subject of interest, prices being very firm at an advance of 1 to 2c. The war came rather late to effect the tea market here and values, thongh firm, are no higher.

SALT—Spot stocks are very light with fair demand. Quite a quantity has been brought via schooner from Boston. This is salt shipped from England by merchants there. This is a regular trade, and the salt is never brought here except market is bare. There

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.
Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

We are selling another lot of those very

White . . . Medium Codfish

And can confidently recommend them to our customers as strictly first-class.

NORTHRUP & CO.
Wholesale Grocers and Fish.
South Wharf, St. John, N.B.

THERE is no use talking, you can't get quality without price—sometimes you get price without quality. We guarantee a dollar's worth of goods for a hundred cents. Nobody does more than that, or, if they do, the sheriff stops it pretty soon. This season we are offering to the trade something specially fine in Xmas Spices. Will you favor us with your confidence and examine samples. Our travelers are out with Xmas samples.

P. S.—You will want **Pure Gold Icings** soon.

PURE GOLD MFG. CO.
TORONTO

ST. JOHN MARKETS—Continued.

is, however, some 10,000 bags afloat to come here and a ship is now offering at Liverpool for cargo. Coarse salt, 55 to 60c.; factory filled, $1 to $1.10; Canadian, 5 lb. bags, $3 25 per brl.; 10 lb. bags, $3.10 per brl.; American wood boxes, 20 lb. 20c,; 10 lb. 12c.

CANNED GOODS—In speaking to a large wholesaler here he said he did more value of business in October of this year than last, but there would be a falling off n November in gross amount, owing to the small amount of canned goods he was handling compared with last year at this time, but he felt his net profits would not suffer on that account. All the larger houses say the same. Stocks are not large and prices firm. There are two grades of California goods in the market, standards and extras. When buying this should be kept in mind. We quote: Corn, 95; peas, 95c.; tomatoes, $1.05; salmon, talls, $1.35; flats, $1 75; lobsters, $1.75 to $2; finnan haddies, $1.40; corned beef, 1's, $1.60 to $1.75; 2's, $2 50 to $2.65.

DRIED FRUIT—In cleaned currants the change in duty in the States has put the price up, and new fruit is offering about 2c. above last year's prices, while old fruit is higher then the new was last fall. Although some is used in bulk, 1's cartooms is the favorite package. Owing to the advance, some of the merchants are thinking of cleaning there own; in fact some locally cleaned bulk currants have already been offered. New California dried fruit is now on the market, and one or two carloads are on the way. This fruit is proving a great favorite, and the extra low price has aided much in the sale. Prices are, however, firmer, and everything points to an advance. Evaporated peaches and apricots are being offered. New Malaga London layer, black baskets and Sultanas are also in the market. Dried and evaporated apples continue easy with light demand. We quote as follows: Sultana raisins, 7 to 7½c.; California clusters, $2.40 to $2.50; London layers, $2 to $2.25; loose Muscatels, 6¼ to 6½c.; Malaga London layers, $2 10 to $2.25; Valencias, 4½ to 4¾c.; Valencias layer, 5½ to 5¾c.; new French prunes, 5½ to 6c., small boxes, 9 to 14c.; currants, brls., 3½ to 4c.; cases, 4 to 5c.; new evaporated apples, 8½ to 9c.; dried, 6 to 6½c.; figs, 12 to 13c.

GREEN FRUIT—Apples continues in large supply. Some fine winter fruit is now coming forward. Demand for Gravenstein and other fall apples is lighter. Some nice sweet limes from the West Indies have been on the market. Malaga grapes are firm owing to short crop reports, and prices are likely to go higher. Jamaica oranges, which are now coming to hand nice and sweet, are lower, as are sweet potatoes. A few Florida oranges are now being received. We quote: Jamaica oranges, $5.50 to $6; boxes, $3.50; quinces, $6 50 to $7; Messina lemons, $5.50; grapes, 35 to 50c. per basket; Malaga grapes, $5.50 to $6; sweet potatoes, $3.50 to $3.75; Florida oranges, $3.

DAIRY PRODUCTS—As foreshadowed in my last report, the outlook for cheese is better. The bulk of the early makes are now out of the market and the later makes are in demand, and though prices are easier than they were some few weeks ago, holders are not anxious to cut prices. Butter is rather slow. After the closing of the river, prices will no doubt be firmer. Creamery rolls are scarce, with demand good at full price. Eggs are scarce and prices outside are rather higher than they are here. It looks as though there must be a further advance. Cheese, 10½ to 11c.; creamery rolls, 24 to 25c.; creamery tubs, 22 to 23c.; dairy, 18 to 20c.; eggs, 16 to 17c.

MOLASSES—This continues to be without much interest. In speaking to THE GROCER one of the largest importers here said he expected the price of Barbadoes would be four or five cents higher before spring. There is a light stock here and none in outside centres to bring forward. We quote: Barbadoes, 30c.; Porto Rico, fancy, 43 to 44c., choice 35c.; Antigua, 28 to 29c.; St. Croix, 28 to 29c.

SUGAR—Price is easy, although there is no change in quotations yet. We quote: Granulated, 4¼ to 4⅜c.; white extra C., 3⅞ to 4c.; bright yellow, 3¾ to 3⅞c.; yellow, 3½ to 3⅝c., dark, 3⅜ to 3½c.; Barbadoes, 3½ to 3¾c.; Paris lump, 6 to 6¼c.

FISH—There is but little change in values, but the prospects are that the price of pickled fish will be higher, while that of smoked has a weaker tendency, and figures are likely to be lower. In dry prices are steady. A few hundred barrels of Alevives were sold to New York parties at $2.50 This about leaves the market bare. We quote: Cod fish, large, $3.75 to $3.90; medium, $3.65 to $3.80; small, $3 to $3.25; haddock, $1.75; pollock, $1.70 to $1.75; shad, $5 to $5.50; half-barrels bay herring, $1.50 to $1.60; wolves, $1 to $1.60; Shelburne, No. 1, brls., $4 to $4 25, half brls., $2.40 to $2.50; Canso, $5.25 brls.; Muddy River, No. 1, half-brls., $3.25; No. 2, $2.50; Grand Manan medium smoked herring, 9c.; lengthwise, 8c.

PROVISIONS—Market is weak. Cottolene is quoted ½c. lower. We quote: Clear pork, $19 to $19.50; P. E. I. mess, $17.50; prime mess, $13 to $13.50; plate beef, $13.25 to

$13.75 ; extra plate beef, $13 50 to $14; pure lard, 10 to 11c.; compound, 8½ to 9½c.; cottolene, 9¾ to 10¼c.

ST. JOHN MARKET NOTES.

New Leghorn peels—citron, orange and lemon—are now being offered.

Appearances point to a larger lumber cut in this province this year than last.

California cider has made its appearance in this market. It shows good value.

Anticipating an advance in Malaga grapes, one firm has placed an order for 500 barrels.

Theo. H. Estabrooks received another large shipment of cocoanuts direct via last West India steamers.

C. E. Macmichael have received another lot of MacLaren cheese. Lovers of good cheese seem to multiply.

Northrop & Co. report increasing demand for their white medium codfish, and having lately landed a large supply, they can fill all orders at once.

A convention of lumbermen is to be held at Moncton on the 20th inst. The purpose is to try and have the rates of freight along the I.C.R. reduced.

A cargo of fish cleared from Halifax for Porto Rico during the past week. It was valued at $40,000, and was shipped via S.S. Alert. This is the largest cargo ever shipped to one island.

The railways have advanced their export rates to Boston and Carleton 7c. Direct rates will advance this week 5c. Large quantities of flour have been arriving during the past week via Boston, but the advance will stop any more coming that way, except in exceptional cases.

Report from the Custom House shows a decline in value of business for October compared with same month last year. Value of goods entered last October, $260,594, this, $254,736 ; value paying duty last October, $172,174, this, $164,600 ; free last October, $88,420, this, $90,119 ; amount of duty collected last October, $66,798, this, $66,431. Value of exports is rather ahead of October, 1893, the figures for this year being $333,128, against $310,393 last year.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Nov. 15.

BUSINESS is fairly good at present. Orders are coming in from the remote parts of the Province for Christmas supplies. The local and immediate Christmas trade is not looked for until about two weeks before that date. Apples are in abundant supply with liberal demand. The stock is far ahead of former years. Canned goods are reported slow, with an upward tendency. Potatoes have taken a jump on account of the short crop in P. E. Island. Several schooners are discharging cargoes here with ready buyers.

CANNED GOODS—There is a good stock on the market. Prices are : Beef, 2's, $2.75; do., 1's, $1.60 ; tongue, $4 ; sardines, ¼'s, $14 per case : tomatoes, 3's, $1 ; marrowfat peas, $1 ; corn, $1 ; wax beans, $1 ; pears, 2's, $2 25; strawberries, 2's, $2 25 ; green gauges, $2.25 ; raspberries, $2 25 ; plums, $2.25 ; Lingapore pineapples, $2.40 ; oysters, 1's, $1.50 ; 2's, $2.40 ; lobsters, tall, $1.75 ; salmon, $1.75.

DRIED FRUIT AND NUTS—In dried fruits the market is unsettled, with the exception of raisins. There is a good stock of new French prunes. Following are to-day's quotations : Valencia raisins, 4⅝c.; Valencia layers, 5½c.; black baskets, $3; imperial cabinet, $2.60; and London layers, $2.30; currants, 4½c.; dates, 5½c.; prunes, 6 to 7c.; peaches, California, 17c.; apricots, 12 to 15c.; evaporated apples, 9c.; pears, California, 10c.

GREEN FRUIT—The season for Canadian grapes is over. There was a good supply on the market and prices ruled low. Malagas are showing up well, there being some good stock on the market. Prices are expected to advance on account of the short crop. We quote : Malaga grapes, $5 to $5.50; Elmira, $5.50 to $6; apples, No. 1 winter fruit, $2 to $2.50 ; No. 2 stock, $1.25 to $1.50. Auction sales bring less money. Jamaica oranges are fairly plentiful and are bringing $5.50 to $6 for real sweet stock. Floridas are arriving, but are not very good yet. They are quoted at $3 to $3.50 per box. Lemons are scarce and stiff in price, the only stock on the market worth speaking of being Malagas, which are of small size. Flordias are quoted at $3 50 to $4. There is little demand for nuts. We quote : Filberts, 10c ; walnuts, 10 to 12c.; almonds, 13 to 14c.; Brazils, 10 to 11c.; pecans, 14c.; peanuts, roasted, 11 to 12c.; do., raw, 10c.; cocoanuts, $4 50 per 100.

DAIRY PRODUCTS—The market in cheese is easier. Best stock can be had under 11½c., and some at 10½c. There is a fair stock both of Canadian and Antigonish cheese, but of earlier make. The demand for butter is slow while the stock is fair. We quote : Choice country butter, 19 to 20c.; roll, 18c.; Canadian, 17 to 18c. Eggs are in good demand at 17c. for choice fresh, with prospects for an advance.

The stocks in molasses are limited. We quote : Antigua, 28c,; Porto Rico, 32 to 34c.; Trinidad, 27c ; Barbadoes, 30c.; Demerara, M. R. brand, 33c.; Demerara, B. D. brand, 45c.

SUGAR—The supply is heavy with demand only fair. We quote : Porto Rico, in hhds., 3¼c.; refined cut loaf, 5½c.; granulated, 4⅜ to 4½c.; standard A, 4c.; white extra C, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3⅜c.

FISH—Large quantities of fish have been received from Newfoundland, principally for Whitman's fish dryer. West India market is easy and shipments are light. We quote : Dry cod, shore, prime, $3.25 to $3.75 ; cod, bank, $3 to $3.25 ; cod, bay, $2 75 ; cod, Labrador, $2.75 ; cod, shore, from store, large, hard, $5 ; hake, $2 ; pollock, $2. Herring are scarce. Bay of Island herring, No. 1 split, are worth $2.25. There are no Labradors. Alewives are selling at $2.50 and mackerel, No. 3 large, at $7.50. No. 1 salmon are quoted at $12, No. 2 at $10 and No. 3 at $8.

PROVISIONS—The supply of pork is about as usual and prices remain steady. Quotations are : American clear pork, $20 ; American, mess, $18.50 ; P. E. Island prime mess, $18 ; do., thin, $16 50. American beef is quoted at : Extra mess, $13.50, and extra plate, $15. Native beef, carcass, is selling at $6 and $7, sinking offal. There is no demand for mutton. Lambs are sold at $7 per cwt., sinking pelts.

HALIFAX MARKET NOTES.

New figs are higher than last season on account of the duty.

The Standard Oil Company are erecting a massive tank at the outskirts of the city. It is the first of the kind to be erected here.

The firm of Louis Green & Co., cigars and tobaccos, is now controlled by Oscar Jacobi, who has been manager since it opened business here a year ago.

Onions were never so low in the Halifax market. They are also very plentiful and are selling at 1½ cents. Some Spanish onions are bringing $1 per box.

Ontario dealers are offering poultry for the Christmas trade. Halifax depends almost entirely on Ontario for its poultry. There is only a fair supply in the market.

WITH THE RETAILERS.

MR. MEINARDIS, confectioner, has bought out the boot and shoe stock of McDavitt, Gravenhurst.

R. W. Murdoch, of Hepworth, has purchased the store in connection with the Sauble Mills.

James Hunter, reeve of Wiarton, and well-known grocer, is doing a large export trade in peas this fall.

A. McKay and James Matheson have formed a partnership to carry on the general business of W. McKay, father of the former, at Renfrew.

W. F. Hogarth, flour and feed, Fort William, has moved to more commodious premises, and now carries a large stock of groceries.

Baker & Co., general merchants, Rat Portage, have enlarged their premises and put in a large plate-glass front. They have now one of the most attractive stores in Rat Portage.

Fraser & Lloyd, general merchants, Pembroke, have dissolved, and the business will be carried on under the style of Fraser & Son. H. J. Lloyd has gone into business on his own account.

S. M. Warriner, of Stouffville, having found his present premises inadequate for his growing business, has added about 25 feet to the rear of his store, and will use it as a ready-made clothing department.

The firm of Wiley & Co., Gravenhurst, evidently are doing an extennsive as well as a successful business judging from the improvements lately added to their places of business. Their stores are neat, clean and attractive, and their different stocks are large and well selected. John seems to be an enterprising young man.

PERSONAL MENTION.

John D. Roberts, manager of the Pure Gold Manufacturing Co., Toronto, has returned from a four weeks' holiday. He spent some two weeks deer and partridge hunting in the northern part of Renfrew county. "We had a splendid time," he enthusiastically remarked to THE GROCER. "Deer were plentiful, but the weather was too warm. The deer would either rot after we shot them, or rot before we shot them—just as you like."

John Mouat, Gillard & Co.'s Northwest representative, states that his customers now seldom ask for anything else than their standard tea, Imperial Congou. "It is," he says, "specially adapted for alkaline water, which makes it specially valuable in the Northwest."

W. L. Hunter, formerly of J. W. Lang & Co.'s representative on the Midland, has opened a brokerage office in Montreal.

THE GROCER regrets to learn that J. Heyden, one of Sloan & Crowther's western travelers, is lying ill in the Guelph hospital suffering from an attack of quincey.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

"Boeckh's" Standard Brushes
"Boeckh's" Standard Brooms
"Star" Pails and Tubs
"Durable" Pails and Tubs
"Improved" Globe Washboards
"Extra Star" Clothes Pins
"Jersey" & "Crown" Butter Moulds
"Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers TORONTO

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins

BLACK BASKETS
LONDON LAYERS
—ALSO—
VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.
F. W. HUDSON & CO.
Canadian Agents, TORONTO.

Filberts First Arrivals

Very choicest quality

NEW CROP

OBLONGS.

Warren Bros. & Boomer

85 and 87 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes.
Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

Malaga Table Raisins and Almonds

CASADOS and REINS

Now in store.

PERKINS, INCE & Co.

41 and 43 Front St. East.

We are now offering

New Table Raisins

In quarters, halfs and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

INTERESTING TO APPLE SHIPPERS.

THE following circular, which has been sent to the apple shippers in Montreal last Thursday by General Traffic Manager Olds, of the C.P.R., will be interesting to apple growers generally :

"We are advised by wire this morning that a carload of apples from Ontario, consigned to McMillan & Hamilton, Vancouver, has reached that point, and on inspection by a fruit inspector recently appointed by the British Columbia Government, he condemned the fruit as being infected by larvae of the codling moth, and owners have been instructed to either ship car out of country or destroy its contents by fire. There are about fifteen other carloads of apples on their way from Ontario for the British Columbia market, which may possibly be condemned in the same way. This Provincial Inspection Act appears to have been sprung on the trade in British Columbia without notice and will work a great hardship, not only on them, but on Ontario fruit growers who would have had an excellent market in British Columbia this year on account of the failure of the Oregon fruit crop."

"Professor Fletcher speaking of the matter said that the codling moth was the most destructive of apple insect pests.

"Mr. Anderson, the statistician of British Columbia, states positively that the codling moth is not found in British Golumbia. He made this statement in an official letter to the department.

"If this be actually true the Governmtnt of British Columbia are wise to take every measure to prevent its introduction. In the present case, however, which has arisen from the carrying out of the new law, it is possible that some more lenient interpratation of the Act would be justifiable and advisable. The natural history of the codling moth being well understood, it is known that the insects which are now in the apples in the larval condition will not produce perfect insects until next spring. As apples are a perishable product there is no doubt that the consignment now under discussion will be used before the spring ; and I am under the impression that if the barrels in which these apples are packed are destroyed and their contents carefully hand picked by a competent person, and such as are not infested by the insects transferred to new barrels, the infested apples being destroyed, there would be no danger of introducing this insect.

"This opinion, it must be understood applies only to the present case. There would certainly be danger if later shipments are made of late winter apples. It would be far better if shippers and purchasers were notified as soon as possible of the British Columbia law, so that they may purchase apples from some of the many fruit growers in Ontario who have adopted the advised methods of spraying with paris green for protecting their fruit against the attacks of the codling moth. This practice is now becoming widely adopted in Ontario, and I have no doubt that the addresses of fruit growers who have taken this precaution can be obtained from the secretary of the Fruit Growers' Association of Ontario.

"Mr. Fletcher further stated that in this vicinity the codling moth brings forth one and sometimes two broods in a season. In the neighborhood of London, Ontario, two broods ; in California three or four broods ; and probably if it were introduced in British Columbia the number of broods would be the same as in California.

"It will be seen from this statement of the natural history of the insect how important it is for the Province of British Columbia to prevent its introduction and spread by every possible means."

"Agents will hand a copy of this notice to such fruit shippers as may be engaged in shipping apples to British Columbia, that they may understand the risks involved in shipping apples affected with the larvæ of the codling moth, and that unless great care be exercised by them in this respect the company will be obliged to require all charges on shipments of this fruit to be prepaid."

THE COST OF BREAD.

AN agitation has been going on in a number of cities in the United States and Canada for cheaper bread. It has been claimed in many places that the price of bread has not been reduced in anything like the same proportion to the decline in the price of flour. In Winnipeg the matter has been discussed freely, and here, as elsewhere, a good deal has been written about the cost of making bread in proportion to the price of flour. In view of this, a bulletin lately issued by the United States Department of Agriculture on "The Cost of Bread," taken from the forthcoming report of Prof. W. O. Atwater on the nutritive value of foods, will be interesting. It says : "In practice 100 pounds of flour will make from 133 to 137 pounds of bread, an average being about 136 pounds. Flour, such as is used by bakers, is now purchased in the eastern states at not over $4 per barrel. This would make the cost of the flour in a pound of bread about 1½ cents. Allowing ½ cent for shortening and salt, which is certainly very liberal, the materials for a pound of bread would cost not more than 2 cents. Of course there should be added to this the cost of labor, rent, interest on investment, expense of selling, etc., to make the actual cost to the baker. In the large cities competition has made bread much cheaper, but even there the difference between the cost of bread to a well-to-do family, who bake it themselves, and the family of a poor man, who buy it of the baker, is unfortunately large."

In Winnipeg the price of flour is of course very much cheaper than in the eastern cities mentioned above, the highest grade of flour costing here only $3 per barrel, and strong bakers' grade $2.80 per barrel. At this price it can be obtained in small lots of as few as ten sacks. The Manitoba flour will also make more bread to the barrel than the eastern flours, so that on the basis of the Washington Agricultural department's report, there would be about one cent's worth of flour in a Winnipeg baker's pound of bread, or two cents worth of flour in the two-pound loaf sold here. The other expenses, such as labor, etc., would cost a little more here, and these of course cannot be estimated closely, as they vary in every shop, according to the manner of conducting the business. So far as the material is concerned, however, there would appear to be about 3 cents' worth of flour, shortening, etc., in the Winnipeg two-pound loaf. With the selling price at 5 cents, the bakers therefore have a margin of 2 cents per loaf, or about 40 per cent. to cover cost of labor, rent, expense of selling, etc., including their profits.—Commercial, Winnipeg.

THE FLOUR STANDARDS.

About twenty gentlemen from all over the Dominion, forming the "Dominion Board of Flour Examiners," assembled in the Montreal Board of Trade Building Wednesday, last week, to fix the flour standards for the year. They arranged them as follows : Patent Winter—Ogilvie's "Pride of Huron;" Patent Spring, Ogilvie's "Hungarian Royal Mill ;" Strong Bakers ; Ogilvie's Strong "Glenora ;" Mill Straight Roller, "White Lily ;" Extra—extra of Wolverton Milling Co.; Superfine, Ogilvie's "Hercules."

WHY IT PAID.

A Western grocer has been doing a thriving business in selling coffee pound packages, in each of which is placed a silver plated spoon, says an exchange. Many persons wondered how he could possibly give away the spoon and realize a profit on his coffee, but the secret of the scheme lies in the fact that the spoon is only a cast iron tinned one, costing wholesale at the rate of twelve cents a dozen, or one cent each, and the spoon when weighed is of less value than the same weight in coffee.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County apples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.

PORT DOVER, ONT.

OUR PACK OF . . Canned Fruits

Are exceptionally fine, packed the day they were picked, and each can bears our label,

The **Garden City** brand

We also put up the choicest CATSUPS, JELLIES and JAMS.

BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.

Put up by

FLYNN BROS.

St. Catharines, Ont.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

For Thanksgiving Dinners

There is sure to be an increased demand for canned goods. People will buy them who are not regular consumers, and it will pay you to supply them with the best, and secure their permanent trade.

"Maple Leaf" Brand always gives satisfaction.

DELHI CANNING CO.

DELHI, ONT.

SURPRISE SOAP

?

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

THE CORNER GROCERY.

DEAR GROCER,—As one of the boys who has served behind the counter for some time in a town not so very far from Toronto, and reads THE GROCER regularly, I would like to see the clerks take more interest in our own paper and have more enthusiasm in our calling. True, at times it does seem monotonous every morning opening at 7 a. m., then the usual sweeping, etc., placing our goods so as to catch the eye of the passer by, then the arranging of the store, polishing up our scales, scoops, show-cases, counters, etc., getting things in good order for the day. When the boss comes in how pleased we are if he gives us a word of praise, or when some customer says to a friend, Mr. So-and-so, our boss, keeps such a neat store! Then we have the travelers coming in and asking us confidentially when the boss is not around, how's the stock in our line, and we evade the question as best we can, for our boss will not allow us to give those tips. We have our "want" book and we put down in that what is needed, and our boss does the buying whenever he thinks best. Tell "Moyume" that we boys enjoyed his letter on the perfect storekeeper very much. I think he is right. No man can afford to neglect his stock or keep a clerk who stands around with his hands in his pockets or is slovenly in these days of keen competition. It is only right, boys, that we should be neat and clean, polite and attentive, and tie up a neat parcel. My time is up, I must get back to the shop and shovel sugar.

TOBY.

BRANDING PICKLED HERRING.

DEAR GROCER,—My attention has been called to the following paragraph in THE GROCER, relative to the branding of pickled herring at St. John:

It is stated that Yarmouth and Shelburne fish get mixed, and the former are branded and sold as the latter, and that the former being cheaper, it is hard for the real Shelburne to compete. Others say this is not so, but that this report is used by some who are trying for an extra price. Shelburne are the fatter and better fish. This is not the first time such things have been said, and unfortunately it is but too often true.

Will you kindly permit me to say with regard to the above that if there is any truth in the charge that Yarmouth herring are branded as Shelburne, and sold as such, it is done after they have been properly branded by me. It is true I do not always brand a name upon the package, but simply mark them "No. 1 split herring," or "No. 2," as the case may be, and it is possible that in such case a name might be added. While it is possible that this might be done, and while it is alleged to have been done, I have not learned of the charge been proved in a single instance, as certainly would have been the case were it a common occurrence. The self-interest of other merchants would insure that.

No St. John merchant ever asked or suggested that I should falsely brand a package.

I entirely disagree with the statement quoted above that the charge made is but too often true. That is not justified by the facts, and is a reflection on the honesty of St. John merchants.

I think this statement should be made in fairness to the merchants generally, whose reputation as a class is likely to suffer from general statement like that quoted.

F. W. THOMSON,
Inspector.

St. John, N.B., Nov. 10, 1894.

Remarks: THE GROCER publishes Mr. Thomson's letter with pleasure, and it is evident from what he says that the fraudulent practices are committed after the goods have passed through his hands.

THE EDITOR.

MOLASSES AND SUGAR.

DEAR SIR,—Am pleased to note your remarks re above articles. Some time ago I referred to them, but was rather taken to task by refiners' agents through your paper. This molasses tariff is a big b'under, but I think the iniquitous syrup duty a more serious one. The idea of our being saddled with a duty of seven cents a gallon on an article that our refiners cannot supply is absurd. For months no cheap syrups have been obtainable in Canada, and to-day they are as scarce as yellow sugars, none of which can be bought for love or money. When a few raw sugars are brought in to supply a want the refiners will then put plenty in the market as they have done before.

KICKER.

November 12, 1894.

THEY'RE OFF ! !
AT THE QUARTER
AT THE HALF
THREE-QUARTERS
IN THE STRETCH
THE . .
MATCHLESS
WINS.
The Best Stove Polish on this green earth.
Do you handle it? You will if you write for prices.

Robt. Ralston & Co.
HAMILTON, ONT.

LYTLE'S
Pure Pickling
VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,
Vinegar and Pickle Manufacturers,
TORONTO.

MOTT'S
DIAMOND
CHOCOLATE.
JOHN P. MOTT & Co
HALIFAX, N.S.
ESTABLISHED 1849
IS THE BEST.

ASK FOR
MOTT'S

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

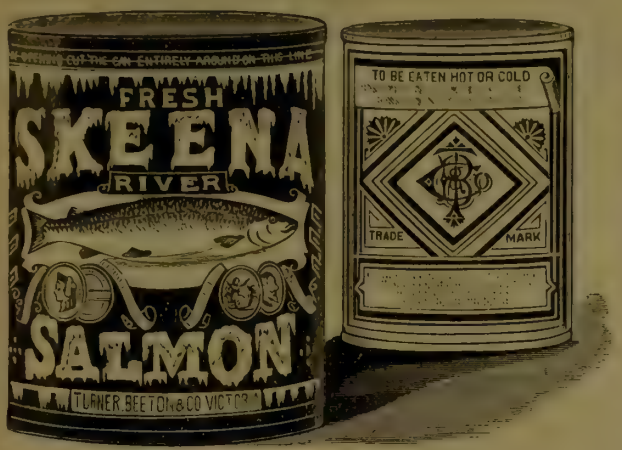
WINDSOR DAIRY SALT
IN 20-LB. BAGS

15 in a Barrel | Sell at 25 cents each

Cost $2 per Barrel

Creameries that have tried it think it better than the Imported.

TORONTO SALT WORKS, 128 Adelaide St. E., TORONTO.
City Agents for Windsor Salt Works. Wholesale houses keep it.



British Columbia Salmon

"INVERNESS" BRAND
Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie
Brooklyn, N.Y.

TRAVELERS' QUARTERLY MEETING

THE quarterly meeting of the Dominion Commercial Travelers' Association took place Saturday afternoon last in Montreal, in the rooms of the association in the Board of Trade building, the chief business being the address of the retiring president, David Watson, and the nomination of officers for the ensuing year.

In calling the meeting to order the president spoke briefly regarding the past year's work, which he considered had been eminently satisfactory. He likewise referred to the help and valuable counsel which the president had received from the vice-president, treasurer, and their able and indefatigable Board of Directors during the past ten months. "In a word," said the speaker, "I have received all the assistance from these gentlemen that I required at their hands, and, I may add, all that any one could possibly desire." (Cheers.) In support of the claim that 1894 would be considered a successful year, President Watson stated that the Dominion Commercial Travelers' Association had now 2,271 ordinary and 219 associate members, making in all 2,490, 400 being French-Canadians, or an increase of 96 to November 1st over the preceding year. Mr. Watson also evoked a cheer from "the boys" when he declared that the finances of the association were likewise in a satisfactory condition. "We will have," he said, "an increase over last year in our revenue amounting to $2,000, half of which has been brought in by the increase of membership just alluded to, and the balance is to be accounted for by a reduced expenditure in the yearly working of the association. Continuing, he announced that the last dinner accounts showed a deficit of $25, while the rent account for the past year would be less by $200 than that of 1893. The President regretted to say, however, that the death rate had been comparatively large this year, as the amount of claims so far reaches $21,059 97, being an increase over last year of $8,122.87. This, however, would be met without having to fall back upon the reserve fund, and there will be from five to six thousand dollars to the rest account. In order to show the members what they might expect during future years, Mr. Watson gave the amount of death claims for the past ten years. From 1884 to 1888, inclusive, the claims show a yearly average of a little over $6,000, as follows: 1884, $3,200; 1885, $3,700; 1886, $10,000; 1887, $6,400; 1888, $6,800; total, $30,100.

The figures for the five years following indicate that the average claims reached $10,185 per year: 1889, $7,600; 1890, $10,800; 1891, $6,175; 1892, $14,400; 1893, $11,900. Total, $50,925, which, as the president remarked, is nearly double the previous five years. He considered it his duty to make this as plain as possible, and it appeared to him that no uneasiness should be felt on the part of any member because of the steady accumulation of the reserve fund. They need not, in fact, cease their efforts to add to this fund until it had reached a quarter of a million dollars.

The chairman proceeded to discuss the question of members certificates. He referred to an instance where an application had been made by a gentleman who was drowned before such application had been acted upon by the proper body. "I took the ground," said the president, "that we could not elect a dead man a member of the association, and my contention was sustained by the legal gentlemen whom we had consulted." He then referred to the Prince Edward Island tax. Legal advice had also been taken in this matter, with the result that it appeared impossible to have the law upset. It was not a commercial, but rather a tax on travelers as individuals, and if one firm sent five men to the island, they would have to pay $25. The Ottawa Government had informed the association, through Hon. J. J. Curran, that the British North America Act permitted the Island Legislature to enact such a law, so at the present time steps are being taken by the association's solicitor in Charlottetown to see what can be done down there. The president likewise briefly treated of what is known as the excess baggage question, which, he declared, was a grievance that should certainly be adjusted. According to the present rules of the railway companies the rates charged were heavier than if the traveler sent his baggage by express, and the president suggested that they charge a rate equal to the double of first-class freight. President Watson, in concluding, called attention to the benevolent fund, which had not been treated as liberally as in former years, and he hoped that at least $500 would be placed at the disposal of that particular committee. Every cent spent had been subject to personal supervision, and the speaker dwelt upon several sad and deserving cases which they had attended to, all of which met with the hearty and sympathetic appreciation of the meeting.

Col. Fred. Massey was nominated for the presidency by Messrs. George Sumner, Geo. Cains, Fred. Hughes, J. A. Cantlie, J. T. Dwyer, J. N. Lassonde and others, while Mr. Joseph H. Morin is supported by J. Harries, J. D. Rolland, Gustave Piche, C. H. Cochrane, Geo. Beaudoin and others.

When the nominations for the vice-president had been handed in it was announced that the contest for that office would be between Messrs. Alfred Elliot, Jno. Taylor, Jno. Bryers and Max Murdock.

There will be no contest for the position of treasurer. Fred. Birks, who was absent in Toronto, was elected by acclamation.

A call for nominations to form a Board of Directors was then made, it being announced that Messrs. James Armstrong, Max. Murdock, F. X. de Grandpre, M. E. Davis, and L. W. Ewing were the retiring members, consequently the following gentlemen were nominated:—Messrs. Joseph Youngheart, C. Prevost, Newton Nicker, of Thos. May & Co.; C. H. Cochrane, of Messrs. S. H. & A. H. Ewing; J. T. McBride, of McBride, Harris & Co.; John Stewart, of St. John's, P.Q.; A. D. Gall, of the Royal Oil Co.; W. C. Wonham, John Fales, of Sherbrooke; James Armstrong and W. D. McLaren, jr., which makes eleven in all. The entire number, of course, cannot get there, but all have warm friends, and a good lively contest is in order.

After very little discussion it was decided to hold the annual meeting on December 15th at the Fraser Institute hall. Mr. Beauchamp fought hard for the Monument National, saying that he and his friends had been going west for a number of years, but now the English members should return the compliment. His amendment, however, failed to carry. The poll is to close at five o'clock p.m. on the day previous to the annual meeting, and F. X. de Grandpre, W. P. Beauchamp, O. E. Brewster, J. T. Dwyer, J. S. Bullick, Fred. Birks, T. H Clark and W. A. Craven were chosen as scrutineers.

A notice of motion was then given to amend article 1, clause 6, of the by-laws, which reads as follows:

"On and after February 1st any member having failed to renew his subscription shall cease to be a member of the association and shall be required to make application as a new member, but if re-elected within the current year he shall not be deprived of any privileges, acquired rights or benefits."

The president stated that the above had proved to be impracticable, and the following amendment would be offered;

"On and after the 1st of February any person having failed to renew his subscription shall cease to be a member of the association, but may be reinstated within the current year on production of certificates of good health, accompanied with a renewal application, without being deprived of any previously acquired rights or benefits."

Gustave Piche likewise gave notice of an amendment to article 6 for re-election of officers:

"Four of the ten directors shall be elected at each annual general meeting, and the then retiring president shall by right remain a director on the board for one year."

Frank Gormley gave notice of a motion that will bring into existence a fund for members who may be totally incapacitated for work, the mover adding that he had advocated some such a scheme for years past, yet nothing had as yet been done in the matter.

The president said that he was in sympathy with such a movement, and the time was certainly near at hand when the association would have to face the question.

A discussion then took place on "the annual reunion," as it was termed by the president, "where shall it be held, and what kind of a function will it be."

Fred. Birks had written from Toronto deprecating the idea of a banquet, but W. H. Callahan and others espoused the dinner canse, and a dinner it was decided to be by a big majority, the place and date being left to the decision of the following committee: Messrs. Joe. Morin, J. T. Dwyer, Jno. Taylor, U. P. Beauchamp, Lieut.-Col. Massey, Geo. Cains, Frank Gormley, W. Galbraith, J. H. Clark, W. H. Callahan, F. X. Grandpre, Alfred Elliot and Lawrence Wilson, with power to add to their numbers.

Before the meeting adjourned President Watson read a paper showing the state of the association's investments, which now amounted to $131,650. Of this sum $25,000 had been invested this year and $16,000 had been realized from mortgages which had been paid in. The details are as follows:

First mortgage bonds, real estate, 5½ per cent.	$ 21,500
First mortgage bonds, real estate, 5 per cent.	89,000
Montreal Harbor bonds, 6 per cent.	7,970
" " " 5 "	8,180
Second mortgage bonds, Board of Trade, 5 per cent.	5,000
Total	$131,650

You owe it to yourself

to squarely face this question.———

"Can I tell from memory how much is owing to me, and by whom?" You know you expect a fire someday, because you have got your stock insured, haven't you? Now supposing that fire comes this week—to-night—how about your books?

Do you realize your danger of loss if that ledger is burnt?

J. & J. TAYLOR

TORONTO
SAFE
WORKS

Unmistakable Proof

Of the superiority of MacLaren's Imperial Cheese is the rapidity with which it has gone to the front.

CONVENIENT DIGESTIBLE
ECONOMICAL HEALTHFUL

If your wholesale grocer cannot supply you let us hear from you.

A. F. MacLAREN & CO.
TORONTO

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS
CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

CRESCENT BRAND
BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd.
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA
REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS
Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE stock of J. A. Read, grocer, Coldwater, has been seized under chattel mortgage.

A. A. Cole, grocer, Grimsby, has assigned.

Jean Fortin, grocer, Chicantini, has assigned to H. A. Read.

A. G. Chambers' tea store, at Berlin, has been closed by the creditors.

The Dominion Produce Co. of Toronto have assigned to S. E. Townsend.

Park & Co., groceries and dry goods, Jarvis, have assigned to Geo. Hayes.

Edward Hagey, general merchant, Preston, has assigned to C. B. Hanning.

T. G. A. Wilson, boots and shoes, Halifax, has compromised at 33⅓ on the dollar.

Champagne & Senez, general merchants, St. Valere de Bulstrade, Que., has assigned to Le Marche & Aliner.

J. H. Strickland, groceries and provisions, Cannington, has assigned to Henry Barber. The outlook for the creditors is said to be poor. His liabilities are estimated at $8,000, and against this there are but little assets. The insolvent is understood to have given his father a chattel mortgage for $2,000 a week or so before he assigned.

PARTNERSHIPS FORMED AND DISSOLVED.

A co-partnership has been registered in Halifax by Chambers & Levin, grocers.

F. Lafond, P. Dignard and Honore M. Stevens have registered a partnership in Montreal to carry on business.

John Baird & Co., commission, flour and feed, Montreal, have dissolved. John Baird continues under the old style.

C. Banchard and G. Lang have registered a partnership in Montreal to carry on business as provision dealers under the style of Banchard & Lang.

James Somers and Dame Florence Smith, wife of Robert S. Deascon, have been registered proprietors of the British Tea Co., importers of teas, Montreal.

John M. McDonald and D. J. McDonald, Murray River, P.E.I., have registered a partnership to carry on business as general merchants under the style of McDonald & Son.

Auguste Provencher & Frere, general merchants, Fectsan's Mills, Que., have dissolved and a new firm has been formed, composed of A. Provencher & Alfred Provencher.

The Hearle Manufacturing Co., manufacturers and importers of soaps, Montreal, have dissolved, and a new partnership, consisting of the following has been registered: W. E. Price, John E. M. Whitney and John L. Woods, style unchanged.

CHANGES.

Mrs. Coles, grocer, Perth, has sold off.

W. J. Dean, St. John, N.B., has sold out to J. Belyea.

Miss Agnes Potvin has been rejistered

$16 The Grocers' FRUIT IMPROVER $16

AN INVESTMENT THAT PAYS

You can clean Currants, Raisins, and Prunes, increasing their value 2 to 3 cents per pound, please the housekeeper, and win trade. Sharp, shrewd, up-to-date grocers write us to ship at once and draw at ten days, less 5% discount.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

CAUTION

If you want to please your Customers **Buy**

Barton's Baking Powder

It is always sure to make Light, Wholesome Food.

PHŒNIX COFFEE AND SPICE MILLS

G. F. Marter & Son. ... Toronto

Tetley's Teas

THE CELEBRATED **ELEPHANT BRAND** of Indian and Ceylon Teas, in pound and half-pound lead packets, have stood the critical test of the Canadian public for years, and still they lead.

Agencies have been appointed in every city, town and village throughout Canada.

JOSEPH TETLEY & CO.,

LONDON, ENG. MONTREAL. TORONTO.

proprietress of the firm of J. Frechette & Cie, grocers, St. Hyacinthe, Que.

Robert Stuckey, grocer, Grand Valley, has sold out to W. R. Scott.

Fitch & Co., general store, Kingsville, have sold out to G. Brethour.

T. H. Duncombe, druggist, St. Thomas, has sold out to E. C. Harvey.

Mrs. J. B. Parks, confectioner, Gananoque, is retiring from business.

W. McDivitt, general merchant, Gravenhurst, has been succeeded by W. Meinardus.

Baily & Claveau, general merchants, Chicautimi, Que., are offesing to compromise at 15c. on the dollar.

SALES MADE AND PENDING.

The grocery stock of Mrs. J. Wright, Montreal, has been sold.

J. P. Thereault, grocer, has had his book debts sold at 5½c. on the dollar.

Godui & Co., grocers, Montreal, have had their stock sold at 40c. on the dollar.

The stock of W. H. Fearr, groceries, boots and shoes, Port Stanley, has been sold.

The general stock of J. Pariseau, Plantagenet, is advertised for sale by tender.

The stock, etc., of F. Fugere, grocer, Montreal, is advertised for sale by baliff.

The stock of Alfred Macdonald, grocer, Montreal, is advertised for sale by auction.

The boot and shoe stock of A. Dassylva, Quebec, has been sold at 68c. on the dollar.

The general stock of Fox & Hubbs, Methven, Man., is advertised for sale by auction.

The grocery stock of H. Pochon, grocer, Montreal, has been sold at 76c. on the dollar.

Sarpras & Demers' general stock at Chambly Basin, Que., has been sold at 60c. on the dollar.

The stock of Abel Cauchon, general merchant, Murray Bay, Que., has been sold at 53c. on the dollar.

FIRES.

J. E. Patmore, produce, London, has been partially burned out.

Geo. R. Brown, liquors, Halifax, has been burned out ; insurance, $1,200.

Ross McCabe, grocer, Spencer's Cove, Que., has been partially burned out.

Joseph Brodeur's general stock at St. Hyacinthe, Que., has been damaged by fire and water ; insured.

Fire visited Hastings, Monday morning, doing much damage. Cooney's grocery was damaged to the extent of $400.

DEATHS.

T. G. Morris, general merchant, Warwick, is dead.

James Campbell, general store, Scotland, Ont., is dead.

M. Treleaven, boots and shoes, Bowmanville, is dead.

Robt. Glenn, general merchant, Moncton, N.B., is dead.

C. A. Benson, of the firm of Benson & White, traders, Read Island, B.C., is dead.

G. L. Stephenson, an Aurora business man of some 35 years' standing, died Monday.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

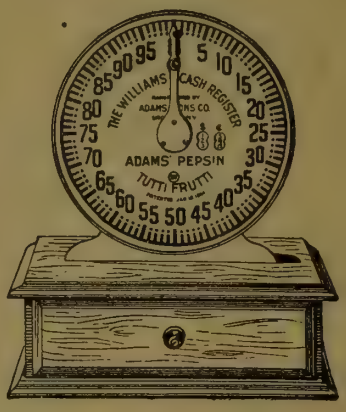
Will not ferment in warm weather.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.



GET ONE!

ADAMS' Tutti Frutti Cash Register

A SUBSTANTIAL AND RELIABLE ARTICLE

☞ Send for Descriptive Circular.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

The reason people buy Johnston's Fluid Beef

IS BECAUSE IT

STRENGTHENS

That is why storekeepers' should keep it.

IT SELLS!

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

REINDEER BRAND

CONDENSED MILK

"The 'Reindeer' Brand Condensed Milk must be pronounced of excellent quality and in every respect satisfactory."

DR. ARTHUR HILL HASSALL,
Analy., Sanit. Inst., London, Eng.

"I am satisfied that the original milk from which the 'Reindeer' Brand is prepared, is of unusual richness. In point of flavor, color and consistency, it leaves nothing to be desired."

DR. OTTO HEHNER,
Hon. Secy. of Society of Pub. Analysts, London, Eng.

Keen's Mustard

Is a Household word in Canada.

ITS SUCCESS

Is due to its superior quality and unequalled flavor. . . .

AND

YOUR SUCCESS

Will be assured when handling **KEEN'S.**

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 15, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. 1 " "	9 60

W. H. GILLARD & CO., PROPRIETORS.

DIAMOND

½lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY CO

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (5 doz. per bbl)	$1 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russett Cream (1 doz. per case)	2 10

Paste.

(Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$4 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case)	12 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
1/1 No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

BLACK LEAD.

NIXEY'S	London	Canada
Refined in 1d., 2d., 4d. and 1s. packages, (9 lb. boxes)	7s 6d	$2 25
Jubilee in 1 oz. and 2 oz. round blocks in cartons (9 lb. boxes)	4s 3d	2 00

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss STARCH

ASK FOR

BENSON'S

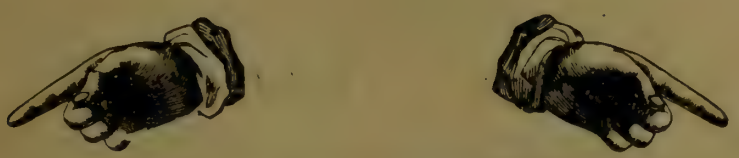
CANADA PREPARED

CORN

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Every package bears our name

Prices Current Continued—

6½ lb. in large ½d. pkts, 1 gross	4s 3d	1 50
13 lb. in large ½d. pkts, ½ gross	8s 6d	3 00
13 lb. in large 1d. pkts, 1 gross	7s 6d	2 50
13 lb. in large 2d. pkts, ½ gross	7s 6d	50
Reckitt's Black Lead, per box.		1 15

Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ½ gro., 4 oz.

	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No 1	9 00
" 2	7 20
" 3	4 80

BLUE.

NIXEY'S

"Soho Square" in 8 lb. boxes, of 16x6d. boxes, London	6s 0d
"Soho Square" in 8 lb. boxes, of 16x6d. boxes, Canada	Per gross $2 25
"Cervus" bag blue, 1 size	2 50
" " ½ "	1 25

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	....	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins	....	13
" " ½'s "	....	20

Sportsmen, ½s genuine French high grade, key opener

Sardines, key opener, ½s	12	12½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ½s.	10½	11
" " " " ½s.	18½	19
Sardines, Other brands, 9¾	11	16 17
Sardines P & C, ¼'s tins		33 35
" " ½'s "		33 36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¾ size, cases 50 tins, per 100	11	00

MARSHALL & CO, SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" " 2 "	2 60	2 65
Lunch Tongue, 1 "	3 40	3 50
" 2 "	....	6 90
English Brawn, 2 "	2 75	2 80
Camb. Sausage, 1 "	....	2 50
" " 2	....	4 00
Soups, assorted, 1	....	1 50
" " 2 "	....	2 25
Soups & Boulli., 2 "	....	1 80
" " 6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00

(each box contains a bottle of high class perfume. Guaranteed first class)

Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30

(with brilliant stone ring)

Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic } Tutti Frutti Girl } 800 pieces.	6 00
Sign Box (new) }	
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Saute, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

A FULL STOCK ON HAND

Ex S.S. ROSARIAN

Orange Marmalade in 1 lb. Glass.
Orange Marmalade in 7 lb. Tins.
Lemon Jelly Marmalade in 1 lb. Glass.
Perfection Marmalade in 1 lb. Glass.
Scotch Home-Made Marmalade in 1 lb. Glass.
Whole Fruit Strawberry Jam in 1 lb. Glass.
Raspberry Jam in 1 lb Glass.
Apricot Jam in 1 lb. Glass.
Green Gage Jam in 1 lb. Glass
Plum Jam in 1 lb. Glass.
Damson Jam in 1 lb. Glass.
Red Currant Jelly in 1 lb. Glass and ½ lb. Stone.
Black Currant Jelly " " "

Price List on application.

GEO. NELSON, DALE & CO.'S (London)

Brilliant Gelatine
And . . .
Concentrated Jellies

Cadbury's

Delicious Chocolate Cremes,
Delicious Jelly Cremes,
Delicious Coffee Cremes,
Delicious Assorted Cremes,
Etc., Etc., Etc.

A full stock of Southwell's, Nelson's, and Cadbury's goods.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty the Queen and the Army and Navy.

London and Liverpool.

BUTTER CRACKERS

The biggest package of Biscuits on earth to retail at 25c.
Clean cut, tasty, no scrap. TRY THEM.

In 3-lb. Packages

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued –

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ¼'s, " "	4 50
" 1 lbs. " "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c–43
Mott's Sweet Choc. Liquors	19c–30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., ¼ins	52

MENIER FABRICANT DE CHOCOLAT.
Paris et Noisel.

	Per 120 lb. case lot. per lb.	Per 12 lb. box. per lb.
Yellow wrapper	$0 34	$0 36
Chamois	0 43	0 48
Pink	0 50	0 56
Blue	0 58	0 66
Green	0 50	0 56
Lilac	0 58	0 66
Bronze	0 65	0 74
White Glace	0 73	0 83
Premium	0 38	0 42

Fancy Chocolates.

Fingers— 20 in a box ...per box / 40 " ... "	$0 36	$0 40
Pastilles— Yellow wrapper per lb	$0 40	$0 45
Pink " " / Green " "	0 55	0 60

Each case contains 54 1 lb packages or 108 ½ lb packages.

BENSDORP'S. doz.

Royal Dutch, ½'s, cases 4 doz	$3 40
" " ¼'s, " 2 "	4 50
" " 1's, " 1 "	8 50

COFFEE.

GREEN c. per lb

Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum, lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial-20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN c per lb

Currants, Provincials, bbls	3½	4
" " ½ bbls	3¾	4¼
" Filiatras, bbls	4½	4¾
" " ½ bbls	4¾	4¾
Currants, Patras, bbls	5	5½
" " ½ bbls	5½	5¾
" " cases		5½
" Vostizzas, cases		7
" 5-crown Excelsior (cases)	8	8½
" ½ case	8½	8¾
Dates, Persian, bxes,	5	5½
Figs, Eleme, 14 oz	10	10½
" " 10 lb	11	12½
" " 18 lb.		15
" " 28 lb.	17	18
" taps	4½	5
Prunes, Bosnia, casks	4	4½
" " cases	5½	7
" Anchor C, "	0	..
" " E, "	0	..
" " G & J, cases	0	5½
Raisins, Valencia, off-stalk	4⅜	4½
Fine off-stalk	4½	5½
Selected	5½	6
Layers	6	7
Raisins, Sultanas	5½	8
" Cal Loose Muscatele 50 lb. boxes	7	7½

" Malaga:	per box	
London layers		2 25
Imperial cabinets	2 25	2 55
Fancy Vega boxes		
Black baskets		
Blue "		
Dehesas boxes		75
Lemons, Fancy Floridas		4 05
" 250's		4 00
" 200's		3 75
" Palermos 360's		3 00
" Malagas l'gc cases		7 50
Oranges, Floridas		3 00

DOMESTIC

Apples, Dried, per lb	5	5½
do Evaporated	7½	7¾

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	$1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 85	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)		1 30
3rd " (41 to 50 ")		2 90
4th " (51 to 60 ")		3 20
5th " (61 to 70 ")		3 50

ROPE: Manilla 0 09½ 0 10
Sisal 0 06½ 0 07½
New Zealand 0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap .. 0 04½ 0 05
" Screw, hook & strap 0 01½ 0 01

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb		0 04½
No. 1 "		0 04
No. 2 "		0 04½
No. 3 "		0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw ... 0 53
Boiled, per gal 0 56

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 10
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8¼
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40 lb. bxs, 1-lb pkgs For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4¾
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

SUGAR.

	c. per lb	
Granulated	4¼	4 35
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing	5¼	6
Powdered, bbls	4¾	5½
Extra bright refined	4	4¼
Bright Yellow	3¾	3¾
Medium "	...	3¾
Dark yellow	3 25	3 40
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

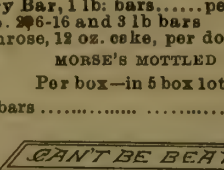
SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



Eclipse, 3 lbs	3 30

Per box

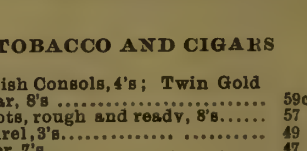
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocolate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42

Cut Tobaccos, Smoking—

Silver Ash, 1-8ths, 5 lb boxes	82
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	78

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	85
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs:	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	68
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor	1 70 $1 75
Telephone	3 30 3 50
Telegraph	3 50 3 70
Safety	4 00 4 20
French	3 00 3 10

Steamship (10 gro. in case) Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known, they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

EDWARD STILL

Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for
J. B. McLEAN Publishing Co., Toronto.

Is Now For Sale Everywhere in the United States and Canada as its use as a table bev
in place of

Tea, Coffee or Cocoa

has become quite universal.

It Nourishes and Strengthens

If served ICED DURING WARM WEATHER it is most
Delicious and Invigorating

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to
O. ALFRED CHOUILLOU
12 St. John Street, Montreal, Que.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

ORDER IVORY BAR SOAP

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

Did You Ever Think

of the amount of trade you lose every year by not handling

... VASE LAMPS

There are hundreds sold every month, mostly bought from our immense stock.

GOWANS, KENT & CO.

TORONTO

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER.
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

HYDE PARK, ATHLETE, PURITAN DERBY, SWEET SIXTEEN CIGARETTES.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, NOVEMBER 23, 1894. No. 47

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

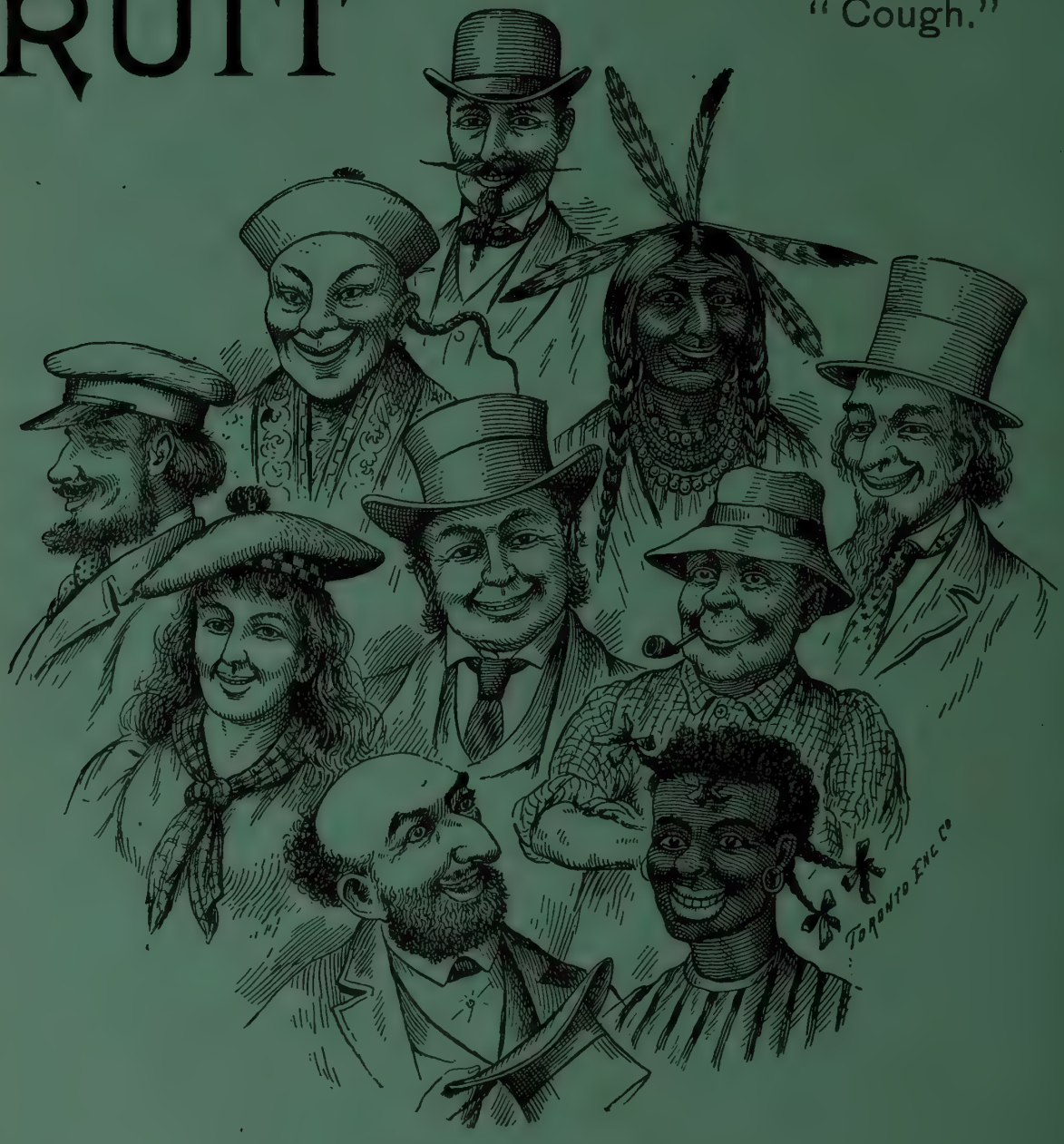
LA FLORA, 10c.

EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.

SOMERVILLE'S MEXICAN FRUIT

"Regular Line,"
"Pepsin" and
"Cough."



WE ALL USE IT.

DO YOU KEEP THEM IN STOCK? THE PRINCE OF CHEWING GUMS.

C. R. Somerville - London, Ont.

Standard Goods THE Best to Handle

FAULDER & Co.'s
SILVER PAN"
MARMALADE & PRESERVES.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S
PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by
Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & Co.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Grand Mogul Tea
Lion Digestive Coffee

"I don't care for any competition now. All who drink good Coffee and Tea must come to my store. I have the trade of the town. **Grand Mogul** and **Lion Digestive** is doing wonders for me. A year ago Pedlars had my Tea and Coffee trade. I have it all back now and more with it." We have above sentiments from Merchants frequently.

SEE MERCHANTS' LETTERS ANOTHER COLUMN.

T. B. ESCOTT & CO., Sole Agents, **London, Ont.**

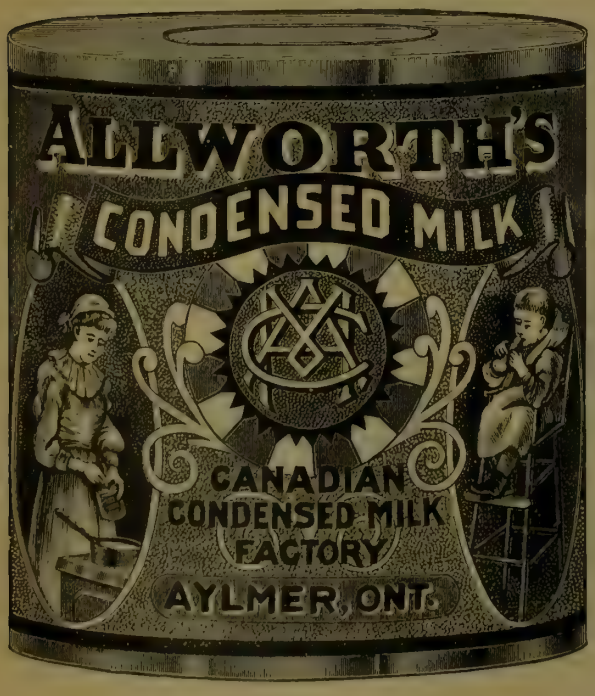
Kippered Herrings

Fresh Herrings
Herrings in Tomato Sauce, etc.

Put up from the finest selected Fish. Quality A 1.

A. & M. SMITH
Fish Curers. Leith, Scotland.

FREE MILK



Allworth's Condensed Milk is free from any adulteration, and guaranteed strictly pure. It is rich, unskimmed milk, obtained only from healthy cows, and is evaporated and preserved with sugar.

To be had of any Wholesaler or from . . . .

AGENTS:
HALIFAX, N.S.—E. Erb & Co.
ST. JOHN, N. B.—E. T. Sturdee.
WINNIPEG.—A. Harvey.
VANCOUVER.—G. J. Wonder & Co.

The Canadian Condensed Milk Factory

D. MARSHALL & ALLWORTH, Proprietors

AYLMER, ONT.

Here's RICHNESS

For you

ATMORES MINCE MEAT
GENUINE ENGLISH
PLUM PUDDING
PREPARED WITH THE MOST SCRUPULOUS CARE FROM THE CHOICEST MATERIALS IF YOU WANT ABSOLUTELY PURE GOODS FREE FROM ADULTERATION AND CHEMICALS
ASK YOUR GROCER FOR ATMORES.

For sale by

Caverhill, Hughes & Co.
Geo. Childs & Co. } Montreal.

ROSE & LAFLAMME

DOMINION AGENTS.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters,
Salt Herrings in Kegs, etc.

"CROWN" BRAND. All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

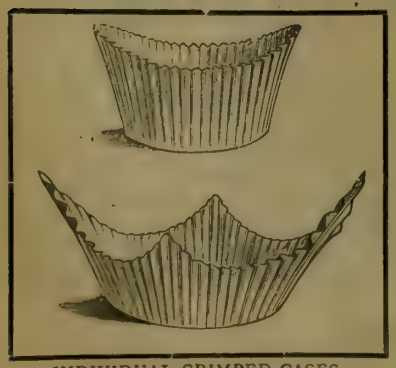
Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE



INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO.,
Toronto, St. John, N. B., and Montreal.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

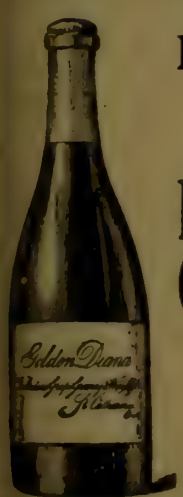
Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W.,
TORONTO.



If you want

The best and most satisfactory selling

Native Grape Wines

Get our Fine Old Port, Five-and-a-half Sherry and Golden Diana.

Goods right and prices in keeping with the times.

The Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St.,
MONTREAL. sp

Did You Ever Think

of the amount of trade you lose every year by not handling

... VASE LAMPS

There are hundreds sold every month, mostly bought from our immense stock.

GOWANS, KENT & CO.
TORONTO

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

IF YOU TRY

Our Standard **Teas**

You will find them Rich, Full flavored and Invigorating.

IF YOU SELL

Our Standard **Teas**

You win many new customers.

REAP THE BENEFIT

Of years of careful study as to the requirements of Canadian Tea Drinkers, and buy the **Family Favorites** and **Trade Winners;**

THE 400 SELECT CONGOU
DALU KOLA CONGOU
IMPERIAL CONGOU
RUSSIAN CONGOU

In Metal-Lined Cases.

W. H. Gillard & Co., Wholesalers Only . . . **Hamilton, Ont.**

JOHN MOUAT, Northwest Representative, WINNIPEG.

FACTS!!!

1 WE HAVE THE BON BONS

2 WE HAVE THE CHOCOLATES

3 WE HAVE THE XMAS NOVELTIES

4 WE WANT YOUR TRADE

WM. PATERSON & SON

Gross Goods A Specialty

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 23, 1894 ($2.00 per Year) No. 47

J. B. McLEAN, President. HUGH C. McLEAN, Sec.-Treas.

The McLean Publishing Co., Ltd

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MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

A NEW SUGAR ERA.

EVOLVING into conditions somewhat new appears to be the Canadian sugar market. And some of the factors bringing it about are old ones that are being resurrected.

The factors most potent in their influence are Demerara raw sugars and German granulated beet sugar.

The sugar whose influence promises to be the most permanent is the Demerara raw article.

Until the high tariff closed it out of the Canadian market, Demerara crystallized raw sugar was a staple article on the Canadian market, and its reappearance is welcomed as if it were an old friend.

The Demerara sugar is an excellent article, and some of that on the Toronto market at the moment is probably better than that seen during the "good old days." There are two kinds of bright Demerara sugars on the market, but they are both beautiful, light yellow sugars, testing about 96, which is but from two to three degrees below that of our own granulated, generally conceded to be the best sugar in the world.

But while a good deal of the Demerara sugar will probably be used in time again in this country it is hardly destined to occupy the place it once did in the consuming public's favor.

What may be termed a granulated taste has developed amongst the Canadian people, thanks to the tutelage of the Canadian refineries. To take from them this taste will require something more than a Demerara sugar. Its place will not be on the table, or at least only to a limited extent ; the kitchen will be its stronghold ; and the fact that refined yellow sugars are so scarce will help it to get ensconced there.

Anyhow, compared with the refined yellow, the Demerara article is superior for cooking purposes. In price the two are much about the same, but when it comes to comparing sweetness, the advantage is with the raw sugar by from 8 to 10 per cent.

The presence of the Demerara sugar on the market will naturally induce the refineries to devise means to minimize its influence, but in spite of this, and while the fact of the appearance of this particular raw article on this market to the extent it is, is due in part to the heavy stocks in the United States, yet the fact that an entrance has been effected, and that at a time when prices are so low, means a good deal.

That Demerara crystallized raw sugars have come to stay is generally conceded by the trade, for in addition to the reasons already ascribed it must be remembered that the new tariff removed an important obstacle to their entrance when it allowed them to come in free. Then a generally diffused movement has materialized in the West Indies, having in view the centralization of the sugar mills and the introduction of new and improved machinery and methods. This means, of course, cheapening in the cost of production.

The permanency of the German granulated beet sugar as a factor on the Canadian market is less possible. It is, first of all, not as pleasing to the eye as the home-made article, having a bluer tinge, while, in addition to this, it is not of as high a test. If, however, it can be put down here at a price sufficiently below that of our own granulated to induce consumers to give it the preference, the difference in color and in test will be overlooked by a good many people. The difference in the price at the moment is about ⅛c. in favor of the German article.

One result of the presence of the German and Demerara sugars on the market is the depression of the price of granulated sugars to the lowest point ever known in this country. Last year at this time the wholesale price of granulated was 4¾c.; in 1892, 4⅝c.; in 1891, 4⅞ to 5c.; in 1890, 6⅞ to 7c. In the last named year it is interesting to note that the price of Demerara raw sugar was 7c. per pound. That was about the same as granulated. Now Demerara is selling at 3¼ to 3⅜c., less than half the price ruling in 1890 and from ⅝ to ¾c. below to-day's figures for granulated.

The Canadian sugar market is indeed merging into a new era.

2 3-4c. COTTON.

A grey cotton at 2¾c. a yard, five pounds to the yard, is probably the cheapest that has ever been offered on the Canadian market. To meet competition, William Parks & Son, St. John, N.B, who are not in the combination, have put a line at this price on the market. The sample shown THE CROCER by a dealer is the best sample we have ever seen. Parks & Son are inundated with orders and requests for samples, but it is said they will only supply a limited quantity.

THAT MOLASSES DUTY.

HON. CLARKE WALLACE, Controller of Customs, has finally decided the question re duty on molasses

The Customs Department, readers of THE GROCER will remember, ruled recently, that molasses, in order to come in under the duty of 1½c. per pound, must be imported direct from the market of production, a duty of 7c. per pound to be imposed when not so imported.

THE GROCER protested against this ruling, pointing out at the same time that it was foreign to the reading of clause No. 397, the governing clause.

The decision of the Controller of Customs now concedes all that THE GROCER and the trade demanded.

He rules that molasses that has not been removed from the package of the district where produced from the cane may be entered in accordance with clause No. 397, notwithstanding the place of shipment. For example : Molasses imported from Louisiana to New York or Boston and thence distributed throughout Canada would be entitled to admission under the provisions of said clause, if agreeing with the requirements relative to test, and provided that the molasses has not been removed from the original package in which it was placed in the Louisiana district, where produced from cane.

Thus endeth satisfactorily a matter that has been giving the trade a good deal of concern and trouble ; and Hon. Mr. Wallace is to be congratulated upon being at last able to see eye to eye with the importers in this particular, and acting according to his light.

A SUSPICIOUS FAILURE.

SCARCELY has there a failure of late been attended with more suspicious circumstances than that of J. H. Strickland, the Cannington grocer, whose assignment to Henry Barber & Co. was announced a week or so ago.

If the intention was not to defraud the creditors, the appearance that such was the aim was so strong that the indignant creditors were not altogether without reason in insinuating that everything was not as straight as it might be, and threatening to invoke the law to settle the matter.

J. H. Strickland began business some five or six years ago, and under promising circumstances. He had had a good business training and was energetic and ambitious. He was also fortunate in having a father who was able to give him financial backing. Soon he was doing a good business, and he was looked upon as being upon the high road to success. And so he was. But, like too many young fellows, success carried away his common sense, and he undertook to do more than he was capable, financially at least, of doing. A big load of wheat was one of the first things that pressed heavily on his shoulders, and weakened, at the same time, his credit with the wholesale trade. Since then matters have got worse, instead of better.

Another thing that did not tend to improve Strickland's credit was the starting of stores at Balsover and Argyle. It was the general opinion that he was the owner of them. When the store at Argyle was opened, THE GROCER, in a news note, announced the fact, stating at the same time that it was started by Strickland as a branch store. In a letter to this journal he denied that he was the owner, remarking at the same time, "why, the wholesalers must think I am a fool to do such a thing." He averred that the Argyle store was owned by his brother, and THE GROCER made a correction, as requested.

Subsequent circumstances have demonstrated that either THE GROCER was correct in the first instance, or that Mr. Strickland has a generous lot of brothers who are willing to sacrifice their businesses for his benefit.

When Strickland assigned, it was the Cannington stock only he assigned. The two other stocks he, of course, did not own. The statement showed liabilities of $9,086 and assets of $2,214. According to these figures there was a deficiency of $6,872. But a little instrument held by Strickland's father made it still greater than this. The instrument was a chattel mortgage on the stock for $2,000, and was given but a week or so before the assignment took place.

Provided the stock realized the figure at which it was valued, it will be seen that there was but $214 with which to liquidate $9,086.

The meeting of creditors held last week was naturally a stormy one. To use the words of a gentleman present, Strickland was "taken by the throat and hustled." The outcome of this squeezing was that the stores at Argyle and Balsover were surrendered for the benefit of the creditors. The value of the two stocks is estimated at $1,500 and $2,000 respectively, so that where there were practically no assets, there are now at least $3,500 worth, while, if the chattel mortgage is set aside, as the creditors propose trying to do, there will, of course, be a couple of thousand dollars more. The estate has yet to be disposed of, notwithstanding that The Cannington Gleaner of last week announced that it "is pleased to know that J. H. Strickland will resume business next week."

A DISHONEST PRACTICE.

ALL the dishonest tricks of trade are not exhausted yet. Unfortunately we are from time to time having too many instances of that.

One of the latest to which the attention of THE GROCER has been drawn is in regard to herrings.

Between Labrador herring and No. 1 Newfoundland herring there is a difference of about $1 per barrel in price. In quality the former has, of course, the call, but in spite of this there are a good many merchants, not really fish dealers, who are unable to detect the difference between the two kinds of fish, provided they are not in their proper packages.

This ignorance on the part of many in the trade is being grasped by some fish dealers as an opportunity for perpetrating a fraud on the unsophisticated.

Their modus operandi is this : They take the packages containing the Newfoundland herring and, with a stencil, mark the words "Labrador herrings" on them. Thus fixed they are sold to the trade as Labrador herring, but at a price lower than that obtaining for the pure article.

Whether the practice is confined to Toronto or not, THE GROCER is not in a position to state, but it behooves merchants, everywhere to be on their guard. When a man pays for Labrador herrings he wants to get Labrador herrings and not the Newfoundland article, even if the price he is charged is not above that obtaining for the last-named fish.

Established 1850

Are you going to GIVE AWAY something to your customers for

Christmas Presents

We would recommend you to Inspect our Stock.

Doing an extensive business in this line we have a great variety of NOVELTIES and USEFUL ARTICLES suitable for this purpose in

China, Crockery, Glassware, Lamps, Silver Plated Ware, etc.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

A Meritorious Article . . .

Aunt Betsey's Hygienic Pancakes. One dozen in a case. The most attractive package on the market. A quick seller. A money maker. Get a case with your next order.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

No Stones, Stems or Dirt

3-Crown
5-Crown
7-Crown
} Cleaned Currants. 100-pound DRUMS.
A Handy Package.

EVERYBODY LIKES THEM.

BALFOUR & CO. HAMILTON.

JAMES TURNER & CO.

HAMILTON, ONT.

OFFER . . .

Finest New Layer Dates

All Grades Malaga Fruits
(Bevan's Packing)

Grenoble Walnuts
(Very close to hand)

All at . . .
Low Prices

DENIA VS. CALIFORNIA RAISINS.

THE future of California raisins in the Canadian market has attracted some attention in Montreal this fall from the fact that for the first time they have become a regularly quotable article. Though this is the case, it seems doubtful under present conditions that they will ever become the staple in Canada that the Denia fruit is. Among a number of other factors that will be apt to operate against them, when it is a case of competition with Spanish rivals, is the question of cost. The very lowest grade of California fruit costs, laid down in Montreal, in the vicinity of 6c., duty paid, from seconds' hands. This fruit, which is nothing like as dainty as the finer grades of Spanish raisins, has to be sold against the latter, which can be jobbed out at 5 to 6c. for the very best grades of selected or layers. Under ordinary circumstances therefore the latter should get the preference, and are likely to get it, not only because they are cheaper, but because the Canadian consumer is accustomed to the Spanish fruit, and habit as everyone knows is a great influence. Besides, the Spanish fruit possesses the advantage of having, at the most, only three or four stones, while its California rival has from six to eight. The former also boils well without swelling up and bursting its cover, a great advantage when cooking the fruit with rice and other farinaceous subjects. In a word the only advantage that the California fruit possesses is its keeping qualities. This is due to its thick cover, which prevents the saccharine matter from exuding. In fact, they can be kept for an indefinite length of time, owing to this thick skin ; but then again, it is found to be a disadvantage when the fruit have to be cooked in boiling water, as the skin swells up and bursts and the sugary matter gets out. Indeed, for cooking purposes they are not likely to become a serious rival of the Denia article, for these reasons, though the finer grades may fill a want as a table raisin.

WITH THE RETAILERS.

CHARLES WATSON, Guelph, of the firm of Watson Bros., has returned from a two weeks' hunting trip in Muskoka. Among his trophies are alleged to be a black bear and a chipmunk.

James A. Blain, of Gilford, has handled in the neighborhood of 2,000 barrels of apples this season.

W. E. Preston, one of Midland's merchants, has been ill for some days with a severe cold.

John Waddell, of Mount Forest, late of J. Waddell & Co., is now a clerk with R. Scott & Co., of same place.

Steele Bros., of Fergus, have received shipments of the finest selected Valencia raisins ; also a lot of velvet skinned Vostizza currants.

R. Scott has bought out the business of H. Stucky, Grand Valley. Mr. Stucky is at present fulfilling the duties of manager for Mr. Scott.

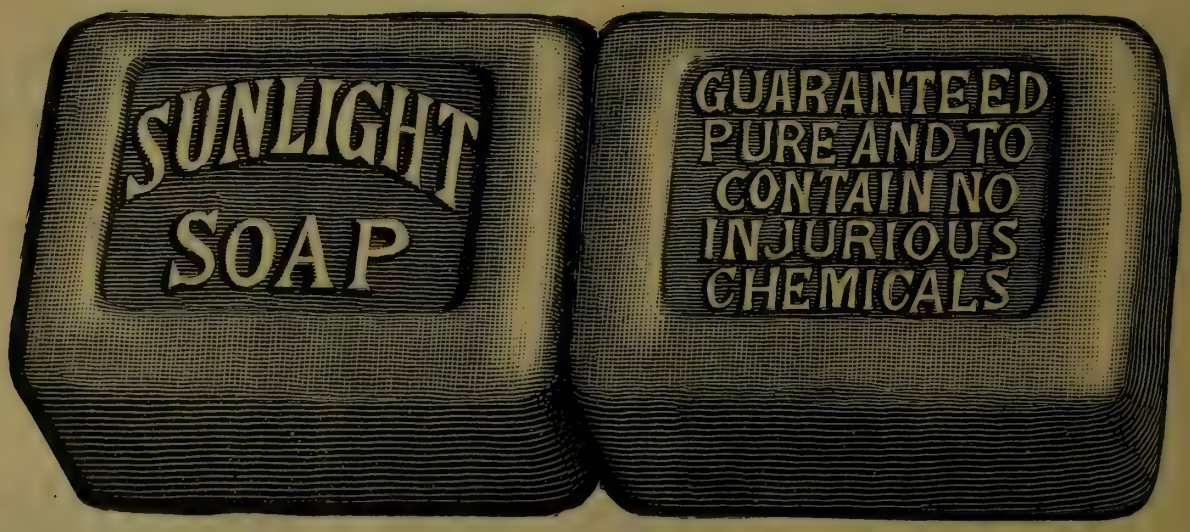
Arch. McKenzie, of Kirkfield, who has been to the eastern seaboard with a carload of farm and dairy produce for export, was in Toronto this week en route home.

John Waddell, of Harriston, against whom the corporation of that town had entered a suit for payment of taxes, obtained a verdict in his favor.

D. Lavrock, late general merchant at Port Elgin, is now in the grocery business in James street south, Hamilton. He is understood to be much pleased with the change. William Goble is selling out Mr. Lavrock's stock at Port Elgin.

A. Courtemanche, manager for James Stafford, Midland, has returned from a seven-day deer hunt. THE GROCER has seen none of the evidences, but it is understood Mr. Courtemanche bagged much game.

A process of condensing beer has lately been brought into use in Europe. The beverage is reduced to about a twelfth part of its original dimensions and can be kept for a long time under the most varying climatic conditions and temperature. Now if it could only be sold in chunks, says The Merchant's Sentinel, as it were, how handy it would be for "the boys!"



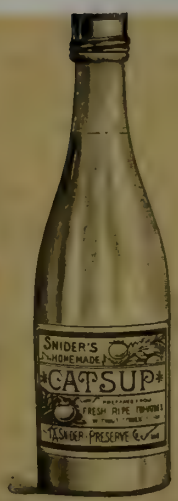
SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

Wonderful Productions



WRIGHT & COPP, Agents ...Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

Fine Chocolate Goods

Three Grades

Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

TROUBLE IN THE CUSTOMS.

OTTAWA, Nov. 20.—The articles in THE GROCER on the troubles between importers in different parts of Canada and the Customs Department have naturally attracted a good deal of attention here. The officials with few exceptions agree with you. The real cause of all the troubles is Mr. Thomas Watters, the assistant and acting commissioner. He was at one time accountant of the department and filled that important position as far as I can learn satisfactorily. He was a favorite of Hon. Mr. Bowell, who promoted him to the assistant commissionership, but this was an unfortunate move. With an autocratic tendency, his promotion developed that characteristic, and he now acts as if he owed allegiance to no man. It is his duty to render decisions on disputed points between importers and the department. He has not the business experience to do this intelligently or a disposition pliable enough to listen and adapt himself to the views of those who have. He jumps at conclusions without due consideration, and issues the decisions which have worried the Controller as well as the trade. These decisions are not based on any fixed rules or principles, for he affirms a principle one day and decides differently the next. When complaints are made no attention is paid to them. Importers have written time and again without receiving an acknowledgment of any kind. For all this Mr. Wallace has been blamed, but when care was taken to get the correspondence before him personally it received immediate attention.

I have it on the best authority that Mr. Wallace and his deputy are not working harmoniously. Mr. Wallace recognizes Mr. Watters' unfitness for the position, for he positively refuses to promote him to the vacant commissionership, though strong efforts have been made by other members of the Government to force him into it. Mr. Wallace stands by him very well, however, for it is only in the most important matters that he reverses the commissioner's decisions; but these have been quite numerous. This week, so far, two such decisions have been reversed, but only after weeks of correspondence and much discussion. At one time printed copies of such decisions were sent regularly to collectors in different parts of Canada, but recently, I am told, they have been afraid to make them public. The result is that each port gets a special ruling, and often an article comes in at one port at, say, 20 per cent., while at another 35 per cent. is asked.

B. M.

QUALITY NOT QUANTITY.

FAKE advertising methods have been exposed as often as there are days in a decade. But in spite of this the number of those who still allow themselves to be caught by its alluring bait is numerous.

Among the victims are often to be found men who in other things are accounted sharp and shrewd.

In ordinary business matters they are seldom, if ever, misled. They keep their finger ever on the pulse of trade, and are governed in their buying and selling according to the manner in which it beats. But when the projectors of fake advertising schemes open the flood-gates of their persuasive powers upon them they are carried away with little or no effort.

Among the latest evidences of this fact is seen in a case pending before the courts.

Some time since a firm whose business is to promote advertising schemes contracted with a well-known manufacturer to place a card, placard or some such device, in certain public places.

Now this manufacturer has representatives going through the country, and they were instructed to keep their eyes open for the advertisements. They did as bid, and the result is the suit which the deluded advertiser is now bringing.

Advertising is like every other branch of a man's business—it must be looked after. If it is not it will not pay, even if the advertisement is placed in the best medium on earth.

If a business man complies with the solicitations of the promoter of this and that advertising scheme without satisfying himself as to its soundness, he is obviously not careful for this important business adjunct.

Every manufacturer or merchant who hopes to succeed must advertise in some way or other.

There may be an odd one here and there who will pooh-pooh this declaration. But let the most sceptical of disbelievers in the efficacy of advertising to bring trade fathom the methods he employs to sell his goods, and if he is an honest man he will acknowledge that he preaches what he does not practice.

Business men must advertise; and they all do advertise in some way. But the trouble is that a good many, like the manufacturer referred to, do not advertise wisely.

The best advertising mediums are the legitimate newspapers; and when we say newspapers we include the daily and weekly newspaper, the trade journal and the magazine.

But in selecting a medium it is not always best to select that which has the largest circulation. The wise plan is to choose that which goes mostly into the hands of those whose custom he desires to cultivate.

In a word, judicious advertising is more a question of quality than of quantity.

CANADIAN SALT PREFERRED.

Toronto Salt Works have closed a contract with one of the largest packing houses in Canada to supply their salt for this season's packing. They are to be congratulated that their efforts on behalf of Canadian salts are meeting with so much success. In the past the packing house in question has used imported salts only, being particular as to the quality of their product.

Big Drive in

DEMERARA SUGAR

96½° Test

GRAIN OF COLOR NO. 1.

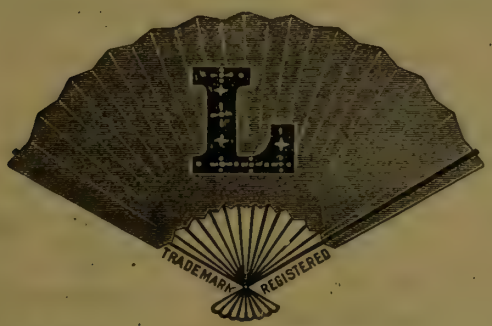
Write for Samples and Quotations.

DAVIDSON & HAY

WHOLESALE GROCERS AND IMPORTERS

Toronto, Ont.

TEAS

FAN  BRAND

EDWARD ADAMS & CO. - London, Ont.

If you want **Genuine** LABRADOR HERRING

LARGE FAT AND BRIGHT

MUNN, BAINE, JOHNSTONE and RORKE BRANDS JUST ARRIVED.

SEND TO

STEWART MUNN & CO.

Board of Trade Building, MONTREAL.

Ramsay & Aitken, Toronto Agents.

SHADRACH'S THANKSGIVING

IF jus' you want to see a chile
dat's hones' for to stay,
You take delib'rate look at him
dat speaks to you to-day;
I hardly t'ink you suah to fin' in all
de country o'er,
A chap dat walks a straighter crack along a slippery floor.
But often—wid repentin'-streaks it mus' be understood—
I sit an' think o' good ol' times I wasn't half so good.

'Twas twenty year ago to-night, so fur as I ken trace,
When Shadrach Brown, he come to me, wid business in his
face:
He says, "De T'ursday Holiday is hangin' out its sign;
An' when it comes to thankfulness, dere ain't no color-line.
We ought to hab de sleekest roast ob either spring or fall";
Whereat I says, "Dat's well enough; but whaih's de whaih-
withal?"

De answer was, "Dere's lots o' folks a-livin' mighty near,
Wid turkey-gobblers on deir roosts, dey wouldn't use, dis year;
If dey would lend 'em to de poor, 'twould only serve em right;
You fin' de stingiest man in town, an' deal wid him to-night.
An' I will cook it on your stove, admit our famblies free,
An' have a big Thanksgivin' feast," says Shadrach Brown to me.

Now dat was not at all de way my early years was teached,
It won't agree wid any text dat ever yet was preached:
But Brown, he was a prosper man, an' owned his mule an' cow,
An' I was sort o' hypnertized, I s'pose dey'd call it now;
An' so I own—repentin' deep—I hope it ain't too late—
I started out to toil fur Brown, and do his biddin' straight.
I set an' studied half an hour to make de fac' appear
Who was de stingiest man I knowed in all de country near;
An' den I bor'd ob him dat night (I strongly 'sert an' vow,
I hope de Lawd forgives me dat—I wouldn't do it now);
An' Brown was standin' by my stove, at mornin's soonest ray,
An' helped undress de veteran, an' cooked him half a day.

An' den de famblies gathered roun', partakin' of de cheer,
An' grinnin' says, "Dere ain' no lack of gratitudin', here!"
An' every one dat turkey praised, wid floppin fork and knife,
To see him endin' usefully a long and peaceful life;
An' wid a wink an' wid a shrug, an' wid a smile of glee,
"We're dinin' wid de stingies' man!" says Shadrach Brown
to me.

An' all de festival went right, an' wouldn't have had a hitch,
If little Paminondas Brown didn' turn us in de ditch:
He spoke up: "Poppie, when I wen' to feed de chicks. dis
morn,
De brindle rooster took de cake, a gobblin' of de corn;
I had a look aroun' de roost—I peeped into the well—
De turkey gobbler'd up an' gone we's fattin' for to sell."

Den Brown he kind o' looked at me like one ob us must die;
But I caressed de carvin' knife, an' gazed him in de eye;
I says, "Now Shadrach, look-a-here; you tol' me what to do;—
Of all de chaps in all dis town, de stingiest one is you."
An' den he sort o' wilted down, an' let de joke go free:
"I've cooked my goose an' turkey, too," says Shadrach Brown
to me.

—WILL CARLETON.

The Merchant who has an eye to business
The Merchant who wishes to please his customers

AND

The Merchant who knows a good article
A paying article, a pleasing article

Will

Send at once for a
25 lb. tin of the NEW

Crushed Coffee

(MIXTURE)

Make No Mistake, this is a good thing and will pay you to handle.

Enormous Success in Europe and the United States.

The Coffee is of following grades:

Crushed Java & Mocha —costs you 22c. lb.
Crushed Java & Jamaica—costs you 20c. lb.

WE ARE SOLE AGENTS

For Ontario and North-West Territories and British Columbia.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 22, 1894.

GROCERIES.

LITTLE is there in trade this week of an interesting character to note. Business is only moderate, and until the movement of goods for the holiday season sets in it cannot be expected to get above that state. Sugar is comparatively about the least enquired for commodity on the market. A circumstance that is attracting some attention is the scarcity of Valencia raisins on the spot. Generally speaking, there is not much stir in the market in foreign dried fruits yet. Rio coffees are in good demand and scarce. A good trade is still being done in spices. The tea market continues quiet, with prices firm. Stocks in the country are, as a rule, in a healthy condition, and a fairly good trade may be looked for in a week or so when the demand sets in on holiday account, especially if we are blessed with a little sleighing.

CANNED GOODS.

The situation remains much as before. The only line in which there is anything like activity is salmon, which remains firm with the prospect of prices further appreciating, in the spring at any rate. Lobster is quiet and steady. Tomatoes, corn and peas are in moderate demand only. The improvement noted last week in canned fruits has continued, with the preference still being shown for peaches, pears and plums. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1 90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.00 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 in flat tins.

COFFEES.

The local market is still bare of green Rio coffee. Some shipments are arriving, but nearly the whole of these have been sold to arrive. We quote: Green, in bags, Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c. In New York, while low grade Brazilian coffees have been easier, the better qualities show an improvement. Thoroughly standard is scarce At the same time the most pronounced and solid gain was with the East India growths. Recent advices from Aden show a strong feeling in Mocha coffee.

RICE.

Demand is fair for the season, the kinds most called for being fancy imported at about 5½ to 6c. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅝c.; imported Japan, 5¾ to 6¼c.; tapioca, 4¼ to 4½c.

SPICES.

Spices are in fairly active demand, pure spices being particularly so. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

There is a good demand for shelled almonds. Tarragona almonds are quiet, with prices a little firm. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 13 to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 13 to 14c.; Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 9¾ to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

An odd mixed car has moved here and there, but business in sugar is on the whole dull. The price for granulated is down to 4⅛c., the lowest figure ever touched; and it is weak at that. The German granulated beet sugar that is on the market has been one of the factors to bring this about. The German article is quoted at 4c. The price of yellows ranges from 3¼ to 3⅞c. Dark Demerara raw sugars are quoted at 3¼ to 3⅝c., and bright at 3¾c.; ordinary raws, 3¼c.

SYRUPS.

Demand is fairly good for the better grades, suitable for table use, at 2¾ to 3¾c. per pound. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business continues quiet and prices unchanged. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.
SANDWICH, ONT.

The Secret
of its Success
is its
Matchless Quality

"SALADA"
CEYLON TEA

Sold in lead packets only--All Grocers.

P. C. LARKIN & CO.
25 Front St. East. TORONTO.

MARKETS—Continued

TEAS.

A good many low grade China blacks at about 14 to 16c. have been moving during the week, but otherwise there is not much doing, country dealers being well supplied for the present, having bought rather freely in the early part of the season. Brokers report that the little enquiry there is from the wholesalers is for low grade Indian, Ceylon and Young Hysons. The London tea market continues to rule strong, particularly on Indian and Ceylon teas. Prices ruling are: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

In spite of the heavy weight of Indian tea brought forward on the London market, competition has been strong and prices well maintained. Bidding was good on Ceylon teas and prices firmer on certain kinds. A London tea circular, referring to the market for October, says: "The tea market during the past month has remained firm for all kinds, and in some instances an advance has been made, especially in the common and low medium grades of Indian and Ceylons, and to some extent in China Congous up to 6d. per lb. The statistical position is now a strong one, and we look for a very firm market during the remainder of the season. The imports of the month for London are 26 856,000 lbs., against 29,202,000 lbs. last year; the deliveries for London are 22,938,000 lbs., against 22,491,000 lbs. last year; the stock in London on 31st October was 80,870,000 lbs., against 83,239,000 lbs. last year."

DRIED FRUITS.

The Christmas demand has not begun, and the market in consequence does not yet exhibit much activity. The local market is at the moment bare of Valencia raisins, especially off-stalk and selected fruit. How necessary THE GROCER'S warning was, calling upon the members of the trade to exercise judgment in buying Valencia raisins, is being evidenced, some of the brands, and those of satisfactory quality last year, already candying. Valencia raisins are unchanged in price, quotations still being: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 6 to 7½c.

Malaga raisins are not moving to any extent yet, nor are they expected to show much activity for a couple of weeks We quote new season's fruit as follows: London layers, $2.25 to $2.50; black baskets, $3 25; blue baskets, $3.25; extra dessert clusters, $4 to $4 50; connoisseur clusters, $3.25 to $3.50; quarter flat connoisseur clusters, $1 to $1 15; Royal Buckingham, $5 to $5.50.

Stocks of prunes are still confined to the French article, for which demand is moderate only at 4½ to 5c. New season's Turkish prunes are not expected for another two or three weeks yet.

Of all the foreign dried fruit on the market the most active demand at the moment is for currants, and particularly the better class of fruit, at reasonable prices. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4⅛c.; fine Filiatras, half barrels., 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalina, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panarte, 8 to 8½c.

Advices quote Sultana raisins a little firmer in primary markets. On the local market there is a moderate demand only at unchanged prices; namely, 5½c. up.

There are a few new season's dates arriving this week, but it will be a couple of weeks yet before the direct shipments reach this market. For those that are here 6 to 6½c. is being asked.

BUTTER AND CHEESE.

The condition of the market this week is not satisfactory. Choice dairy tub butter is still wanted, but, while it is scarce, medium and inferior is in abundance and overstocking the market. A good deal of the store-packed butter coming in is not fetching more than 11 to 12c. There is a good demand for large rolls, but a good deal of that coming in has the flavor of turnips about it. There is a good demand for dairy pound rolls, but there are not many of good quality coming forward. Creamery butter in tubs is plentiful, but a good deal is off flavor and not desirable. For the good article there is a fair demand. Creamery pound prints are not any too plentiful, and the price for them is firm. We quote jobbing prices: Dairy—Choice tubs, 17 to 18c.; medium, 14 to 15c.; crocks, 20c.; low grade, 11 to 13c.; pound rolls, 18½ to 19c.; large rolls, 15 to 16c. Creamery—Tubs, August, 18 to 19c.; September and October, 19 to 20c.; pound prints, 22 to 23c.

In cheese trade is quiet, with prices steady at 10½ to 11c.

PROVISIONS AND DRESSED HOGS.

Demand is still fairly good for provisions at old prices. Long clear is the chief article selling, and hams have been in fair request. A great deal of lard has also been going out. The market has been pretty well cleaned out of the dressed hogs that glutted it last week, and all now coming in are being taken care of at $5 to $5.15.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 11 to 11½c.; rolls, 8½ to 8¾c.

HAMS—Large, 22 lbs. and over, 10c.; medium, 15 to 20 lbs., 11c.; small hams, 11½c.; pickled, 10 to 10½c.

LARD—Pure Canadian, tierces, 8¼c.; tubs, 8¾c.; pails, 9¼c.

BARREL PORK—Canadian heavy mess $16; Canadian short-cut, $16 to $16.50; shoulder mess, $13.50 to $14; clear mess, $14 to $14.50.

GREEN FRUIT.

Oranges are beginning to move a little more freely, although the volume of business is yet light. Prices are a little easier. Lemons are a little scarcer than they were, while demand is good. New season's Messinas are arriving. Bananas are quiet and steady in price. Malaga grapes have advanced materially in New York, selling up to $10 per barrel. Here they are firmly held at quotations. There are still a few Canadian grapes on the market, but they are nearly done. Cranberries are scarce and higher. There are a few Jersey cranberries of long-keeping quality on the market this week, but they are held at high figures. There is not much demand for apples, but prices for the better varieties are higher. Sweet potatoes are in good demand, but prices are easier on account of liberal shipments. We quote: Lemons—Floridas, $4 to $4.50 for fancy stock, with other kinds selling at $3 to $3 50; Malagas, $3.50 to $3 75; Verdelli, $2 50 to $3.35. Oranges—Floridas, $2.75 to $3 for 200's and 176's, $2.25 to $2 50 for 126's and 150's. Bananas, $1.10 to $1.50 for firsts, and 80c. to $1 for seconds. Cucumbers, 20 to 25c. per basket. Apples, winter fruit, $2.25 to $2 75 per bbl.; snow apples, $2.50 to $3; fall fruit, $2 to $2.50. Grapes—Rogers, 35 to 40c. for 10 lb. baskets; Malagas, $4.50 to $6.50 per keg. Sweet potatoes, Jerseys, $3 per bbl. Cranberries, Nova Scotia, $10 to $10.50 per bbl.,

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.

70 Colborne St., TORONTO.

Quote as follows, subject to fluctuation:—

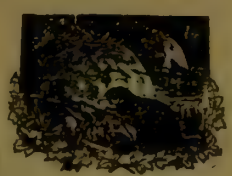
Choice Florida Oranges, all sizes, $2.50 to $2.75; Florida Lemons, $4 to $4.50; Messinas $4 to $5; Bananas, 75c. to $1.00; New Eleme Figs, 10 lb. boxes, 11½; Tap Figs, 4 to 4½c.; Sweet Potatoes, $2.50 to $2.75; Malaga Grapes, heavy-weights, $5; Concord, 30c. in 10 lb. baskets; Niagaras, 35c; Chestnuts, $3 to $3.25 per bush; Almonds, 14c; Brazil, 12c.; Hazel 9 to 10c; Peanuts, 7 to 7½c.; Standard Oysters, $1.25; N.B. Haddies, 6½ to 7½c.; Portland, 8½c.; Digby Herrings, 75c. per package. Telephone 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH
HADDIE
OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs,
New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

MARKETS.—Continued

and $3.35 per crate; Canadian, $2.75 to $3 per crate; Cape Cod, $3.50 per crate and $11.50 to $12 per bbl.; Jerseys, fancy, $13.

COUNTRY PRODUCE.

BEANS—Holders in the west have advanced prices 5c. per bushel, now quoting hand-picked at $1.25 and prime medium at $1.17 f. o. b. in carload lots. The market here is quiet at $1 25 to $1.35 for prime medium and at $1.40 to $1.50 for choice hand-picked.

DRIED APPLES—Transactions are reported at 4¾ to 4¾c. f. o. b., and all that can be got at these figures are being taken. Demand from retailers is light and jobbers are quoting 5 ¼c.

EVAPORATED APPLES—Are neglected. For round lots at outside points 6 to 6¼c. seems to be the idea, but no transactions are reported. Locally prices are nominally 7 to 7¼c. for small lots.

ONIONS—The supply is still liberal and demand light. We quote: Canadian, 75 to 90c. per bag; Spanish, 85 to 90c. per crate; Valencia, $2.50 to $2 75 per case.

HONEY—Market remains quiet and unchanged. We quote: Extracted, 8 to 8½c. in small quantities and 7½ to 8c. in large quantities; comb, 12 to 13c.

POTATOES—Market remains much as before. Carload lots have changed hands on the track at 43c., and bags are selling off the store at 50 to 55c.

EGGS—There are a good many cold storage eggs in sight, which has a tendency to hold the market down. Good fresh eggs are scarce. We quote: Fresh, 15 to 16c.; cold storage, 14 to 15c.; limed, 13½ to 14c. strictly new laid would probably bring 17c.

POULTRY—On account of the warm weather and the liberal supplies, the bottom fell completely out of the market the end of last week. Turkeys offered freely at 6 to 7c., chickens at 15 to 30c., ducks at 40 to 50c., and geese at 3½ to 4c. Several hundredweight of turkeys were picked up at 5½c. for shipment east and to the canneries. With the colder weather obtaining this week, there has been a recovery, and we now quote firm as follows: Turkeys, 7 to 8c.; chickens, 20 to 35c.; ducks, 45 to 60c.; geese, 5 to 6c.

FISH AND OYSTERS.

Trade is dull, attention being turned more to poultry on account of the low price for it. The price of fish remains much as before. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; "quail on toast," cod, 5 to 5½c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh herring, 1½c. each; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yel. ditto, 6 to 7c. per lb.; mackerel, 14c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; steak cod, 5 to 6c.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise,

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

Central Business College

TORONTO and STRATFORD.

CANADA'S GREATEST
COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

MARKETS—Continued

14c.; large halibut, 10c.; ciscoes, $1.35 to $1.49. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

SALT.

There is a good active trade doing, the packing houses being liberal buyers at the moment. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

SEEDS.

The market is steady for alsike at $4 to $5 f.o.b. points of shipment, with a trifle more being paid for extra choice fancy lots. An occasional sample of red clover is now being offered, for which $5 to $5.40 f.o.b. is being paid for good to fine samples. Sales of timothy are still somewhat light, with prices steady at $1.50 to $2.50 per bushel f.o.b. The outside figures in all the above quotations are for the best qualities.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is no accumulation, demand and supply being about equal. Prices are unchanged, dealers paying 3½c. for green, and selling cured at 4½c.

SKINS—Sheepskins are quiet and unchanged, dealers still paying 55c. Calfskins are dull and nominally worth 6c.

WOOL—There is no foreign demand, and trade is quiet in consequence. Dealers are paying 18c. for fleece and super, and 20c. for extra.

TALLOW—Much as before, dealers paying 5½ to 5¾c. for rendered, and selling at 6¼c.

PETROLEUM.

Trade is still good in burning oils, while lubricating oils are quiet. Prices are slightly lower, except in Carbon safety, which is higher. We quote, in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude: $1.12 per barrel. Oil Springs crude: $1.13 per barrel. Refined, 7c. in bulk; 9¾c. in barrels in car lots f.o.b. here.

MARKET NOTES.

W. Paterson & Son report that the cough drop trade is booming.

Dawson & Co. received a carload of Malaga grapes on Monday last.

Perkins, Ince & Co. expect a shipment of new season's Grenoble walnuts shortly.

Dawson & Co. expect a shipment of new season's dates this week.

The attention of the trade is drawn to Wm. Paterson & Son's "facts" on page 6.

A slight mistake crept into the advertisement of the Toronto Salt Works last week. Windsor Dairy salt was quoted 15-20 lb. bags, $2, instead of $2.25. The number of enquiries this produced evidences the fact that the advertisements in THE GROCER are well watched.

Clemes Bros. have new season's dates arriving this week.

Long-keeping Jersey cranberries are to hand this week with Clemes Bros.

J. W. Lang & Co. have a shipment of Malaga raisins in stock in layers and black baskets.

D. Gunn, Flavelle & Co. report the sale of two carloads of long clear bacon at 7⅜c.

Sloan & Crowther report a good demand for "Lion" and "Seal" brands of canned salmon.

The managers of Tetley's teas report that orders are coming in freely from all over the country.

Warren Bros. & Boomer have in stock a shipment of Halifax crystal drip syrup in half barrels.

Clemes Bros. have a car of Messina lemons arriving this week direct from the ship's side at New York.

Sloan & Crowther have experienced such a brisk demand for shelled almonds that already over two-thirds of their shipment have been sold.

Green Rio coffee has been a scarce commodity on the Toronto market for some time, but a shipment is now arriving for Warren Bros. & Boomer.

White & Co., of 70 Colborne street, Toronto, report that they have choice winter apples which they are prepared to furnish to the trade in small quantities.

Shredded codfish from the United States is being offered on the Toronto market this week. The quality, it is claimed, is not equal to that of the domestic article.

The Ireland National Foods Co. reports sales of self-raising flour still increasing. The firm says that its output of breakfast foods in packages is larger than ever before.

Ramsay & Aitkens, agents for Stewart Munn & Co.'s fish goods, are doing a big trade. In herrings alone they last week sold over two carloads, besides large lots of boneless codfish.

"Bee" brand Ceylon tea, the agency for which was secured recently by Warren Bros. & Boomer, is reported by that firm to be taking well with the trade. It is put up in pound and half pound packages enclosed in 30-lb. cases.

Imports of canned salmon into the United Kingdom during the ten months ending October 31st amounted to 586,303 packages, against 531,321 in the corresponding period last year and 461,658 in 1892.

Smith & Keighley are complaining that they are getting loaded up with butter of poor quality. "We get an occasional good tub," said a representative, "but the greater part is so bad that bakers prefer Cottolene to it."

Imports of Malaga grapes into New York this season are but 120,000 kegs, against 260,000 last year. As a consequence, prices there have reached as high as $10 lately.

The consignment of Valencia layers, 7-lb. flat boxes, brought on a few weeks ago by Warren Bros. & Boomer as an experiment, has sold well, and the firm has been induced to bring on a shipment of selected raisins in flat boxes of the same weight.

The Eby, Blain Co. are offering French prunes in four sizes; also California apricots.

The Eby, Blain Co. have a lot of No. 1 fresh water herring in stock, which they are selling at $3 per keg.

By a reference to the advertisement of the Eby, Blain Co. it will be noticed that that firm is placing on the market this week crushed coffee mixture—Java and Jamaica and Java and Mocha. This mixture is claimed to be virtually as good as the whole article. A percentage of chicory is added sufficient to give it color and sweetness. This coffee has been introduced extensively in the United States and in Europe, and is claimed to have taken well. The Eby, Blain Co. are sale agents for Ontario, the Northwest Territories and British Columbia.

The E. B. Eddy Co., Ltd, Hull, P.Q., are issuing circulars to the trade soliciting samples of paper sacks and bags now used by the different members, in order that they may have an opportunity of tendering for future requirements. One paragraph in the circular reads: "To our establishment, already the largest of its kind and the most unique under the British flag, we have added a complete modern paper bag making plant, and are now fully equipped to supply all demands of the trade in plain or corrugated manilla, and blue and white Duplex sacks and bags."

MONTREAL MARKETS.

MONTREAL, November 22, 1894.

GROCERIES.

THE week has witnessed a moderate degree of activity in the wholesale grocery market, and as a general rule prices of all staple lines are steady, with the exception of granulated sugar, which has ruled rather easier, though the demand has been good. In syrups, light stocks conduce to firmness, and there has been no change in molasses. Rice shows a fair degree of life, and prices are steady, and the same is to note in the case of tea, while the demand for coffee and spices has been improved with the colder weather that has prevailed. Dried fruits continue steady, and in canned goods there has been no special feature to report since our last. Green fruit and fish continue much the same as when last reported.

SUGAR.

The demand for both granulated and yellow sugars has been fairly good, especially

VANCE & CO.
Wholesale Fruit Produce and
Commission Merchants
Bananas a Specialty
Consignments of Fruit and Produce solicited. All orders will receive our prompt attention.
63 Colborne St., Toronto

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 West Market Street
Consignments Solicited
TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE.
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
HAMILTON

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for J. B. McLEAN Publishing Co., Toronto.

ROYAL DANDELION COFFEE
We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.
Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

MONTREAL MARKETS—Continued

for the latter, and it would be difficult at present to fill an order for a round lot of it. Prices on it are steady, but on granulated are lower by 1-16 to ⅛c than they were at the date of last writing. It is considered questionable, however, that prices will remain at their present level, with primary advices as firm as they are. We quote: Granulated at 4⅛c., and yellows 3 3-16 to 3¾c., as to quality at the refinery.

SYRUPS.

Light stocks of Canadian syrups have maintained the strong feeling on that article, and business is of narrow compass owing to the difficulty experienced in having orders filled. Some lots of American have been brought in to offset the scarcity of domestic, and the former is selling at 21c. per gallon. We quote: Canadian, 2 to 2½c. for bright grades and 1½ to 1⅝c. for dark grades at the factory.

MOLASSES.

Some round lots of Barbadoes molasses have been placed at rather lower values, viz., 26½ to 27c., but for ordinary business in a regular way there is no change in price, and we quote car lots 29c. and single puncheons 30c.

RICE.

The rice market has shown more activity since our last, both on local and export account. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

A better demand has been experienced for spices since our last report, which may be attributed to the cold weather. Prices are unchanged. Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The coffee market has ruled moderately active, with prices steady, as last quoted. Business in Maracaibo has been done at 20c. and in Rio at 20½c. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

There has been a fair distributing trade in tea, but so far as large business from first to second hands was concerned there was little of it. The only business in this way was the transfer of one or two small sized lots of low grade Japans at 12 to 14c. We quote: Japans, low grades, 13 to 14c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

Business in raisins has been of moderate dimensions since our last, for the very good reason that supplies of good prime Valencia stock are limited. Values therefore rule firm,

(Continued on page 24.)

CHICAGO, ILL., Nov. 3rd, 1894.
MR. J. A. GOWANS, Toronto, Canada.
DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.
Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

Write Us For Prices
Breakfast Bacon
Shoulders Backs
Hams Pure Lard
D. GUNN, FLAVELLE & CO.
Pork Packers and Commission Merchants
76, 78, 80 Front St. E.,
TORONTO

WRITE OR WIRE US
for sample and quotations on
Evaporated . . Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

FLOUR has advanced considerably during the past two weeks, and there seems every possibility of it holding its own. It has for the past two years been dropping in price, and three weeks ago it was selling at a lower price than it was ever known to have been sold before. There has, however, been a reaction in wheat values all round, and in consequence the millers have been forced to advance their prices accordingly, as they have for some time past been selling at a ruinously small margin. One of the arguments advanced in favor of the continuation of better price is the amount of wheat which is being, and will be, fed to cattle. It is estimated that it will take 75,000,000 bushels, and about 40,000,000 of this has already been exhausted. It is calculated that if this 40,000,000 bushels had been exported the market would have advanced 10c., and therefore in the face of this we may still look forward to a further advance. English markets remain firm.

Many of the local grocers, flour and feed merchants and bakers, are reported to have been booking orders from city mills.

The colder weather has somewhat stimulated the demand for family flour, and in consequence the grocers and flour and feed stores are reaping the benefit, while the bakers will doubtless find a falling off in trade.

There is a tendency to sell family flour in the grocery store at a price that does not allow the retailer a reasonable profit. Flour is one of the best paying lines that the grocer now handles, if it is handled as it should be. Do not drive into other hands a line that is profitable and belongs to you.

Some of the city mills are now putting up their family flour in stones and half-stones. This practice will, no doubt, find much favor with grocers who are pressed for time. One of the advantages is the comparatively large display that can be made in the show window at a comparatively small outlay.

THE MARKETS.

TORONTO.

FLOUR—The market continues firm, and millers have advanced their prices 10c. all round on last week's prices. We quote: Manitoba wheat, patents, $3.70 to $3.80; strong bakers', $3.45 to $3.55; Ontario, $3.45; straight roller, $3.05 to $3.10.

BRAN—The demand is fair, and prices remain unchanged at from $13 to $13.50 per ton.

SHORTS—Trade is fairly good, and city mills are offering at $15 per ton.

WHEAT—The market is firm, and prices, both in Ontario and Manitoba, have continued to advance during the week. Offerings on the Toronto market have been small, holders having been influenced by the advance in outside markets; 53c. per bushel was asked for red and white wheat, north and west. Manitoba is firmer, with sales of No. 1 hard at 69c. Montreal freights, and 66c. and 67c. Toronto freights.

HAY—While the demand has been good, there has been but little really good hay offering on the street this week. Prices are unchanged at from $8 to $10 per ton.

STRAW—Prices unchanged at from $8 to $9 for good straw. There is a better demand for the better kinds.

OATS—Prices are steady, but demand is dull. Prices range from 30½ to 32½c. per bushel.

BREAKFAST FOODS—Oatmeal and rolled wheat are likely to advance 10c. per barrel if the advanced price for oats and wheat are maintained. We quote: Standard and granulated oatmeal, $3.85; rolled wheat, $2.10 in 1,000 lb. barrels; cornmeal, $3.50; split peas and pot barley, $3.75 per barrel.

MONTREAL.

The tone of the flour market is firm and the recent advance in prices is well maintained. The demand is good, and an active business, while the general impression is that there will be a further rise in values in the near future if the wheat markets continue to rule strong as they are at present. We quote: Winter wheat, $3.35 to $3.50; spring wheat, patents, $3.35 to $3.50; Manitoba patents, best brands, $3.65 to $0.00; straight roller, $2.90 to $3.00; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.50 to $0.00; Manitoba strong bakers', best brands, $3.50.

In feed business continues active, there being a brisk demand for bran and shorts, and millers state they are considerably oversold. Bran, $17; shorts, $18; Mouillie, $22.

There was no new feature of importance in the oatmeal market, business being quiet and of a jobbing character at about quotations. We quote: Standard, bbls., $3.90 to $3.95; granulated, bbls., $3.95 to $4; rolled oats, bbls., $4 to $4.05; pot barley, per bbl., $3.75; split peas, per bbl., $3.50 to $3.60.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..
- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

W. A. McCLEAN & CO.
Pork Packers - Owen Sound
CURERS OF THE FAMOUS—
Diamond A Hams,
Breakfast Bacon,
Spiced Rolls,
Long Clear Bacon,
and Pure Leaf Lard
WRITE FOR QUOTATIONS

The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

ARE

THE **IRELAND** COMPANY'S

DESICCATED ROLLED OATS
DESICCATED ROLLED WHEAT
BUCKWHEAT FLOUR (Self-Rising)

In Handsome Packages of Convenient Size.

A little high in price
BUT higher still in quality.

We are pleased to mail Samples and full particulars. Let us hear from you.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA
MILLERS AND MANUFACTUTERS OF

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

CHOICE CEREAL BREAKFAST FOODS.

SCIENTISTS CLAIM

That there are ten pounds of glue in the human body. That's the reason the people are so stuck on our Cereal Foods. Our Pan-Dried Rolled Oats, for instance, always have a ready sale.

E. D. Tillson, Tilsonburg ONT.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Just received ex S.S. "Escalona" an important consignment of our

Celebrated Brandies

"P. Richard," "Chs. Couturier," "F. Marion & Cie," "V. O.," "V. S. O.," "V S. O. P."

In Hogsheads, Quarter Casks, Octaves, Half Octaves, Bottles, Half Bottles, Quarter Bottles, etc.

Also a considerable assortment of

Tarragona Wines

Sicily Wines, Sherries, Clarets, Sauternes, etc.

Which we offer at exceptionally low prices for immediate delivery.

Samples and Price List sent on application.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MONTREAL MARKETS—Continued

though offers of cheap inferior goods are made at low prices. For jobbing trade we quote: Prime fruit, 4¾c. for ordinary brands; 5¼ to 5½c. for selected, and 5¾ to 6c. for layers. California raisins, 6 to 7½c. as to quality.

Currants continue dull and prices rule much the same. Filiatrias and provincials have changed hands at 3 to 3¼c. in barrels, and 3⅝ to 4c. in cases. Patras are held rather steadier, 4¼ to 4½c., while Vostizzas are firm at 6¼ to 6½c. for extra quality, which is about the only kind offering of the latter description.

The first lots of new Bosnia prunes have been received since our last report. They are selling at 5c., while Bordeaux remain steady at 4 to 5c. according to grade.

There is nothing new to report in the case of figs, which rule steady at 15 to 16c. for fancy fruit, with ordinary stock 5½c.

NUTS.

There are only a few light lots of nuts yet offering here, no large quantities being received. We quote: Shelled almonds 23c., ditto walnuts 23 to 25c., Sicily filberts 7 to 7½c., and pecans 7½ to 8c.

CANNED GOODS.

There has been no great change in the canned goods market since our last report. The feeling generally continues steady and values show no change. Some canned apples have been moving at $2.10 per dozen. We quote: Lobsters, per case, $6.50; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2 10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10; Australian canned meats, 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1 lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2-lb. can do., $3.35 to $3.40.

FISH.

A fair trade has been passing in fish, while the tendency of values has been lower as a rule. Newfoundland herrings have sold at $3.75 for No. 1 and $3.50 for No. 2, and green cod have changed hands at $4 for No. 1 and $2.75 for No. 2, and $4.50 for No. 1 large. In a small way jobbers are realizing $5 50 for No. 1 large and $3.25 for No. 2. Stocks of salt herrings are large, and are being jobbed out at $5.25 to $5.50 for No. 1 Labrador. $5 to $5.25 for Cape Breton. Salmon rules firm in tone, B.C. selling at $11.50 to $12 and Labrador $12.50 to $13. New fresh mackerel have been received during the week, and are selling at 10 to 13c. each.

GREEN FRUIT.

ORANGES—The supply of oranges continues large and prices easy at $1.50 to $2 for Floridas, per box, and $4 to $4 50 per barrel for Jamaicas.

LEMONS—The lemon market rules much the same and they meet a fairly ready sale at $3 to $4 50 per box.

CRANBERRIES—The active demand for these has continued, Cape Cod having a free movement at $9 50 to $10 per barrel, and Canadian $8 50 to $9 50 per barrel.

GRAPES—There is a good brisk demand for Almeria grapes at $5 to $6 per keg.

SPANISH ONIONS—Spanish onions meet a ready sale at $2.25 per case and 75c. per crate.

APPLES—The apple market on spot rules steady and it requires to be to keep exporters from losing heart altogether. Liverpool cables on Monday said that receipts of Canadian apples were 22,000 barrels, which had been offered in a very wet and damaged condition, selling at an average price of 9s. 3d. Boston fruit are usually 2s. below Canadian, but this week they have averaged 11s. 6d., or 2s. above, the position being exactly reversed. Spot prices on good sound apples still range from $2 to $3 per barrel.

COUNTRY PRODUCE.

EGGS—The egg market is without change at 13 to 14c. for limed, and 15 to 17c. for fresh boiling stock.

POULTRY—Offerings of poultry are fair and meet a good demand. Turkeys, 8 to 9c.; geese, 6c; ducks, 8 to 9c., and chickens 6 to 7c.

GAME—A few small lots of partridges are offering and meet a fair sale at 45c. per brace for No. 1, and 25c. for No. 2. Demand for venison is slow at 9 to 10c. per lb.

DRESSED HOGS—Business in these rules rather quiet. Sales have been made recently at $5 25 to $5.75 per 100 lbs.

HONEY—There is little demand for honey and a few lots of extracted have been selling at 4½ to 5½c. per lb. New sells at 7 to 8c. per lb. in tins, and comb honey 10 to 13½c., according to grade.

BEANS—Rule quiet under a slow demand at $1.30 to $1.45 per bushel for handpicked, and $1.10 to $1.20 for lower grades.

HOPS—A few small parcels of hops change hands in an occasional way at 8c., and we quote 6 to 8c. as a range according to quality.

ONIONS—Canadian onions are in good demand at $1.50 to $1.70 per bbl.

PROVISIONS.

The demand for provisions continues slow, and the market rules quiet, with only a moderate amount of business doing at about steady prices. We quote: Canadian short cut, heavy, $17 to $18; Canadian short cut, light, $14.50 to $15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9¼ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is a small jobbing demand for late made creamery and any fresh parcels of Townships dairy or fine western rolls that arrive, and that is all. Otherwise the market is absolutely lifeless. We quote: Finest fall-made creamery, 20½ to 21c.; earlier makes, 18 to 19c.; finest Townships, 18 to 19c.; finest Western dairy, 15 to 17c.

CHEESE.

The cheese market remains steady, but fails to show an increase in activity of an appreciable kind. It is worthy of note, though, that fractionally better bids have been made in the country in several instances, which may be significant of something. Certainly if the little spirt that usually precedes the close of navigation is to come it will have to make its appearance soon. On spot business is largely confined to Eastern makes, and on Western values are more or less nominal, but it is doubtful if an order could be filled at less than 10⅜c. for anything that grades up pretty well. The public cable has advanced 6d. to 51s., but it will have to advance further yet before it will be on a parity with figures on this side. Finest Ontario fall-made, 10⅜ to 10½c.; finest Townships, 10 to 10⅛c.; finest Eastern, 9⅝ to 9⅞c.; under grades, 9 to 9¼c.; cable, 51s.

ASHES.

The market for ashes was quiet and without any change to note. We quote: Firsts, $4.30; seconds, $3 80, and pearls $7 per 100 lbs.

MONTREAL TRADE NOTES.

Offerings of B. C. canned salmon are made at $1.10 per dozen, but good red fish are held firm at $1.40.

The first receipts of lake trout this fall came to hand last Thursday. They were turned over at $4.25 to $4 50 per keg.

The decline in granulated sugar at the refineries that is noted this week will, it is expected, only be very temporary.

Both refineries were completely cleaned out of their stocks of Canadian syrup at one time last week.

The combine price on Barbadoes molasses has been retained in Montreal, but round lots have changed hands at 26½c. ex store.

The enquiry for Chas. Southwell & Co.'s high class jams, jellies and marmalades has been so brisk during the last fortnight that the agents, Frank Magor & Co., Montreal, have had to order out a further assortment by steamer to Halifax. These goods should arrive in time for the Christmas trade.

Fine brands of Valencia raisins are not plentiful in Montreal, but Messrs Laporte, Martin & Co. offer several leading brands to their patrons.

The first lot of Bosnia prunes offered this fall were brought in by Messrs. Rose & Laflamme. They were received last Tuesday, which is fully one week earlier than the arrival of the first shipment in previous seasons.

Frank Magor & Co., 16 St. John street, Montreal, are offering special lines of spices,

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .
The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
—AND—
The "LION BRAND"
Canned Goods Leads ! !
No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.

ALWAYS THE BEST.
CIDER AND WHITE WINE VINEGARS
Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to
THE DOVER APPLE CO.
PORT DOVER, ONT.

OUR PACK OF . .
Canned Fruits
Are exceptionally fine, packed the day they were picked, and each can bears our label,
The Garden City brand
We also put up the choicest CATSUPS, JELLIES and JAMS.
BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.
Put up by
FLYNN BROS.
St. Catharines, Ont.

LION "L" BRAND

REGISTERED TRADE MARK
PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.
The largest factory of the kind in the Dominion.
DIPLOMA AND MEDAL
Toronto Exhibition, 1893.
MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

"The Best of Everything"

DELHI PACKING COMPY

Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the "Delhi" goods enjoy.

Delhi Canning Co. = Delhi

MONTREAL MARKETS.—Continued.

handsomely packed in 1-oz. tins, for the Christmas trade, comprising ground nutmeg, cinnamon, mace, cloves, cayenne and curry powder. These goods are packed by Keen, Robinson & Co., London, manufacturers of Keen's mustard, and are of the finest quality.

Prepared mince meat and plum pudding are good commodities for the grocer to handle at this season. Atmore's is a good line to get, this firm's plum pudding and mince meat being made from the best materials. Rose & Laflamme, of Montreal, are agents for the Dominion of Canada.

Frank Magor & Co., Montreal, are now receiving ex s.s. Labrador at Portland the usual fall supply of Cadbury's fancy chocolate for the Christmas trade, a portion of the consignment being for their own stock, with which to supply any grocers who run short during the holiday season.

POINTERS FOR RETAILERS.

A LARGE assortment of both syrups and molasses in barrels and halves is for sale by Lucas, Steele & Bristol.

Eagle brand teas always give satisfaction. This well-known brand is a trade winner.

Davidson & Hay report the arrival of a shipment of fine Cassalina Patras currants in half-cases.

Ireland's buckwheat flour in 2½ lb. packets is having good sale with Lucas, Steele & Bristol.

H. P. Eckardt & Co. have secured a special line of French prunes, which they are offering at a low figure.

W. H. Gillard & Co., of Hamllton, are in receipt of all their Malaga fruit, and report the quality fine in all lines.

Seven cars of grain and one of potatoes were shipped from Amaranth station by Wm. Hannah & Co. this week.

Shipments of Ceylon teas, California loose muscatels and J. T. Morton's fish are to hand this week with Davidson & Hay.

The Eby, Blain Co. have just received in stock some extra choice Ceylon teas. They are handsome in leaf, fine in cup, with rich colors.

"New dates for shipment this week," report H. P. Eckardt & Co. "Only a limited quantity; send in your orders early for same."

Nap'es walnuts, Tarragona almonds, Sicily filberts and shelled Jordan and Valencia almonds are now offering by Lucas, Steele & Bristol.

James A. Skinner & Co. report a big increase in the demand for white French china for painting. Their stock was never more complete than at present.

Lucas, Steele & Bristol think people prefer good herbs to poor ones, and therefore are recommending savory, thyme, mint, sweet marjoram and poultry dressing they offer in 10 lb. tins. Their L. P. & Co., mixed spice in 5 lb. tins is a holiday seller.

Lucas, Steele & Bristol still have to offer a few cases of "Ontario" tomato catsup in glass and tins at old figures. It is made from ripe tomatoes and pure spices.

You cannot beat Hillsburg for potatoes. Wm. Hannah & Co. are located there and report trade brisk in car lots, though jobbing trade is somewhat dull.

On Saturday last one of Hendrie's teams took from the warehouse of W. H. Gillard & Co, of Hamilton, a load of groceries weighing 19,000 pounds. Not a bad load for one team.

M. Masuret & Co. report a continued growing demand for their Eagle brand of teas. These teas are put up in any size packages. The 6 lb. cannister is particularly attractive.

W. H. Gillard & Co. report that they are meeting with marked success in the sale of the "400" Select Congou. This is one of the special lines and the last put upon the market.

A large shipment of Demerara sugar arrived this week for Davidson & Hay. This sugar is 96½ degrees test, of good grain and color, and is being offered at an exceptionally low figure.

Rutherford & Harrison are issuing their third annual circular this week. Besides dealing with the firm's facilities for handling dairy and farm produce, the circular conveys information interesting to the trade.

"Our stock of Christmas fruits is now complete," write M. Masuret & Co. "We have new peels, figs, raisins, California peaches, nectarines and apricots, 4-crown muscatels, currants, prunes, etc."

"Having secured control of the 'Tip-Top' catsup," say H. P. Eckardt & Co., "we are prepared to offer to the trade a first-class article, equal to the higher grade goods, in pints, to sell at 25c. Try a case and be convinced."

W. H. Gillard & Co., of Hamilton, met with such success in the sale of their Panareta currants last season that this year they have to offer a large quantity of this choice fruit. They are the highest grade of currants grown in Greece.

Things are lively at Crombies station; grain and produce are coming in fast to the

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N. S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty. Fresh stock every month. Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

J. Hunter White

No. 3 North Market Wharf, ST. JOHN, N. B.

Manufacturers' Agent, Fruit and Produce Broker, Commission Merchant, etc.

SPECIALTIES—Cheese, Butter, Eggs and Fruit. Consignments Solicited.

The Bell Cigar

Is the leading 5 cent, and

Spanish Doubloon

The leading 10 cent smoke.

Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

We are selling another lot of those very

White . . . Medium Codfish

And can confidently recommend them to our customers as strictly first-class.

NORTHRUP & CO.

Wholesale Grocers and Fish.
South Wharf, St. John, N.B.

READ THIS TWICE

What's the good of anything? Nothing—That is, unless it amounts to something. You will find that genuine Pure Ground Spices amount to a great deal. Pure Gold spices are genuine—no artificial coloring used. Think of that. Now read it over again.

PURE GOLD MFG. CO.

P.S.—How about Icings? TORONTO

new warehouse built lately by Wm. Hannah & Co., of Toronto. This warehouse is the best of its size on the line, and farmers are patronizing it in preference to other near-by points, and are now agitating for a post office there.

Lucas, Steele & Bristol think teas will be higher and that buyers will find it out before long. "Our importations this year," reports the firm, "have been heavy, and we are enabled on this account, notwithstanding large sales, to offer now a complete assortment in China, Japan and Ceylon teas. We shall be pleased to send prices and samples to dealers at any time."

The American Packer is the name of a new venture in trade journalism. It is published in Baltimore, Md., and will be issued weekly. It is made up in modern trade paper style, is nicely printed, and the first number, which bears date of November 13th, is a credit to the publishers. The aim of The Packer, as set forth in its leading editorial, "is to extend to the packing interests of this broad country the really valuable aid which can be rendered by an honest, careful and judiciously conducted trade journal."

NEW BRUNSWICK LUMBER TRADE.

It is estimated that 28,000,000 feet of lumber will be cut on the Tobique (N.B.) river this year, against 20,000,000 last year. Much of the extra quantity will supply mills belonging to the American colony, formerly procuring it from the Aroostook Valley. The Chatham World says: "Private advices announce the failure of James Hallsall & Son, of Canada dock, Liverpool, one of the oldest firms of timber merchants in that port. Their creditors include nearly the whole of the trade in Liverpool, and the amounts range from $10,000 to $20,000 each. The correspondent adds: 'This catastrophe, following the failure of James Smith & Co., both of which are expected to show up very badly, naturally tends to further paralyze trade and shake confidence all around.'"

WE ARE ALWAYS RIGHT.

THE GROCER still adheres to its former announcement that the MacFarlane Shade Co., manufacturers of window shades, awnings, etc, would cease to exist after Dec. 1, 1894, notwithstanding the denials published in other papers in different parts of Canada. The stock-in-trade of the company will be taken over by their old competitors, George H. Hees & Co. and Menzie, Turner & Co., and the building will be leased by the latter concern for a term of years, during which the MacFarlane Co. agree not to go into business in Canada. Mr. MacFarlane himself will go to Detroit to manage a factory to be established there by himself and Hees & Co. The Canadian field will thus be divided between Menzie, Turner & Co. and G. H. Hees & Co.

TRADE CHAT.

THE Board of Trade returns for October show that during the month the imports increased £310,000, and the exports increased £970,000, as compared with those for the corresponding month of 1893.

The Kingsville evaporating works are running night and day.

Hiram Walker, of Walkerville, proposes to erect a large creamery and cheese factory near that town.

Warkworth cheese factory will continue to manufacture cheese during the whole month of November.

Robertson Bros., of Leamington, claim to have made 24¾ pounds of butter from the milk of four Jersey cows in four days.

Galt manufacturers are thinking of sending conjointly a miscellaneous carload of manufactured goods to the Australian market.

Owing to increased business it has been found necessary for the Windsor Salt Works to increase the steam power by adding two more engines.

The Government inspectors of live stock at Montreal estimate that over $5,000,000 has been paid to Canadian farmers the past season for cattle exported to the old country.

It takes, it is said, twelve tea plants to produce one pound of tea.

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." — Lancet

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

GOOD BOOKKEEPERS often go astray in the preparation of Balance Sheets, Profit and Loss Accounts, and the adjustment of Capital Accounts. Unless you have competent inspection the errors pass uncorrected. My forte is a knack for dealing with them.

A. C. NEFF Chartered Accountant, Auditor, Trustee, etc.
32 Church St., Toronto.

$16 The Grocers' FRUIT IMPROVER $16

AN INVESTMENT THAT PAYS

You can clean Currants, Raisins, and Prunes, increasing their value 2 to 3 cents per pound, please the housekeeper, and win trade. Sharp, shrewd, up-to-date grocers write us to ship at once and draw at ten days, less 5% discount.

Manufactured and Sold only by

BEAMER & RYAN
Brampton, Ont.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

"Boeckh's" Standard Brushes
"Boeckh's" Standard Brooms
"Star" Pails and Tubs
"Durable" Pails and Tubs
"Improved" Globe Washboards
"Extra Star" Clothes Pins
"Jersey" & "Crown" Butter Moulds
"Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers TORONTO

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins

BLACK BASKETS
LONDON LAYERS
—ALSO—
VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

SYRUPS

Extra Choice
PURE SUGAR
Goods.

Clear as Honey. Excellent Flavor.

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,
Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes.
Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas
—AND—
Wholesale Grocers.

LONDON, ONT.

Malaga Table Raisins and Almonds

CASADOS and REINS

Now in store.

PERKINS, INCE & Co.
41 and 43 Front St. East.

We are now offering

New Table Raisins

In quarters, halfs and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

SMITH & KEIGHLEY
9 Front St. E., TORONTO.

FALL IN WHITE COTTONS.

When, a few days ago, the Dominion Cotton Co. declared a dividend of six per cent., the price on the stock market dropped very suddenly. Last year the dividend was eight per cent., and the year before ten per cent. The reduction in the duties and the stagnation in U.S. prices have done the work.

But the decline of the company's stock was not the only drop. The price of white or bleached cotton has dropped about one-quarter to one-half cent per yard. Grey cottons were reduced last March, so that they are now on a par. Raw cotton is declining in the States, and so is the manufactured article; hence Canadian prices were forced down.

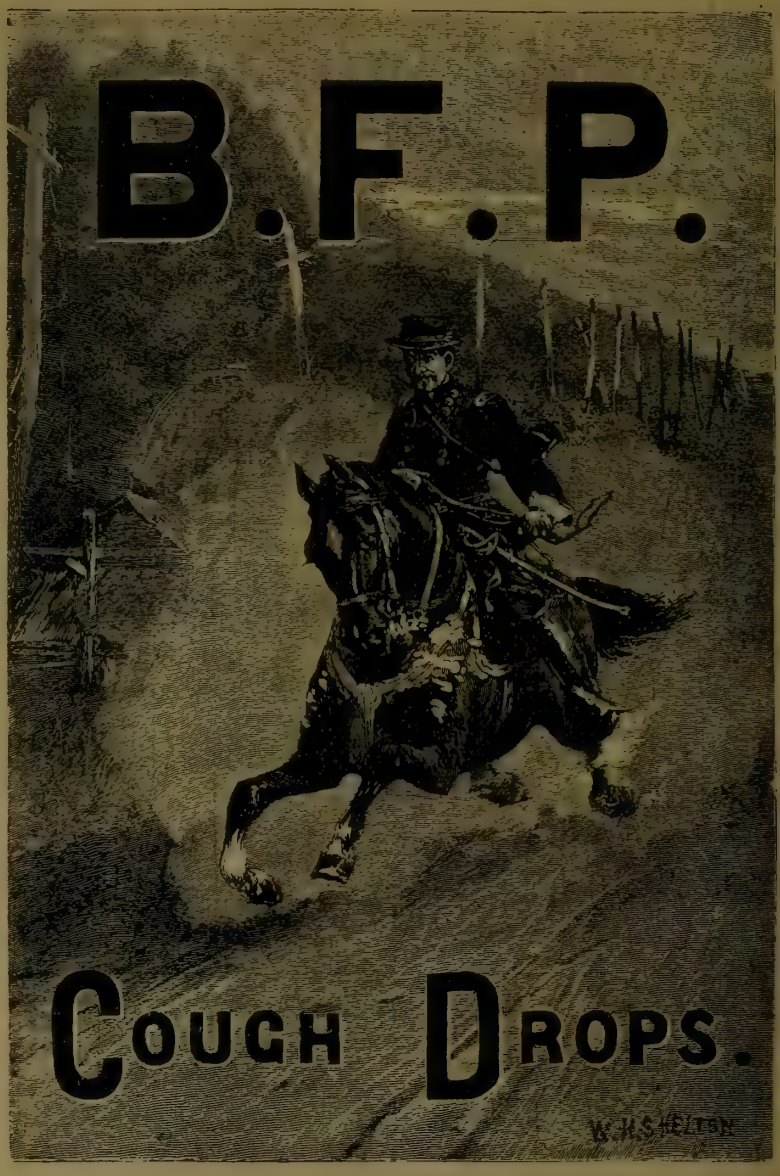
KOOTENAY GOLD OUTPUT.

Up to this year, says The Nelson Tribune, British Columbia has owed its reputation as a mining country to the gold output of Cariboo district; but this year will prove that Kootenay is not only British Columbia's greatest silver and lead producing district, but that it has wrested from Cariboo the palm of being the great gold-producing district of the province. The gold output of Cariboo comes from gravel mines; none, so far, coming from quartz mines. The output of Kootenay is mainly from quartz mines, and as quartz mining in Kootenay is not fairly commenced, the present output is likely to be greatly exceeded in the near future. Gravel mining gives employment to but a few men, and at best is not a lasting industry. Quartz mining necessarily gives employment to a large number of men, and the industry is a lasting one. The gold output of Kootenay will this year approximate a total of $200,000, as follows:

Mining Division.	Gravel.	Quartz.
Trail Creek	.....	150,000
Nelson	8,000	20,000
Trout Lake	2,000	.....
Revelstroke	10,000	.....
Fort Steel	10,000	.....
Total	30,000	170,000

THE INTERIOR FRICTION OF OILS.

Petroff, who has occupied himself very extensively with the examination of lubricants, has investigated the interior friction of oils by means of an apparatus invented by himself, and has given his results in tabular form and graphically by a series of curves. According to his results, says an exchange, the degree of transparency of lubricants, the refinding process, viscosity, flash-point, and fire-point give no basis for estimating the degree of interior friction, though all are of importance. If two oils which at the same temperature possess different interior frictions be mixed, the mixed product will yield a characteristic curve corresponding to that of an oil the qualities of which lie between those of the two components. Consequently, the excessive friction of any thick lubricant may be reduced by mixing with it small proportions of solar oil, pyronaphtha or kerosene, or any oil possessing low interior friction. But this addition can be useful only when the added product does not separate to any great extent. The addition of such light oils can, of course, be easily detected through the flash-point and fire-point. The addition of various resinous materials increases friction in the machinery and in the lubricant itself, while these products have also an injurious chemical effect upon the metallic surfaces subjected to friction. It was also frequently observed that samples of the same oil that were received in the factory at different times did not yield the same characteristic curve, though filling all requirements. This fact is naturally important to consumers on economic grounds.



Manufactured and sold only by

The Toronto Biscuit & Confectionery Co.

TORONTO, ONT.

PERSONAL MENTION.

J. Hayden, rzpresenting Sloan & Crowther, whose illness was recently noted in THE GROCER, has recovered sufficiently to enable him to take the road again. During Mr. Hayden's illness Albert Irving carried his grip.

E. B. Oak, with Clemes Bros., is no longer a bachelor. He went over to the grand Army of benedicts the other day, and the lady he took for "better or for worse" was Miss Cooper, of Toronto. Mr. and Mrs. Oak spent their honeymoon in the United States. THE GROCER tenders congratulations.

Turn your back on old notions.
Join the majority and sell

Matchless

Stove Polish

It is sure to please and holds trade.

Manufactured by...

Robt. Ralston & Co.

HAMILTON, ONT.

LYTLE'S

Pure Pickling VINEGAR

Should be handled by every storekeeper at this season of the year.

T. A. LYTLE & CO.,

Vinegar and Pickle Manufacturers,

TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1841 IS THE BEST.

ASK FOR

MOTT'S

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

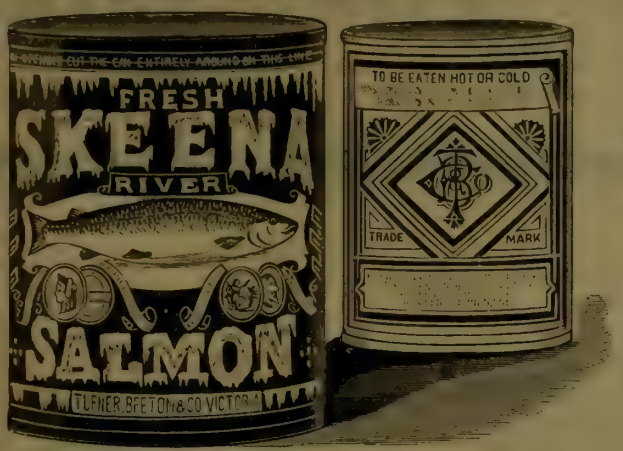
A MISTAKE

Was made last week in quoting WINDSOR SALT 15--20 lb. Bags per Barrel at $2.00. It should have been $2.25.

TORONTO SALT WORKS

128 Adelaide St. E., TORONTO.

City Agents for Windsor Salt Works.



British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie

Brooklyn, N.Y.

SURPRISE SOAP

?

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

TOBE'S CORNER.

WE had just taken tea together, an old retail grocery merchant and I, after which we had settled down in a cosy, comfortable room for a talk. And as a sailor loves to talk of his ship, so our talk turned on our business. I had known him for many years as a trusty friend, and now, as he had far passed the meridian of life and had been for a long time in the trade which I expect to follow, I was anxious to hear his experience and have his ideas of trade in general. Said he:

"The average retail grocer's life is a hard one, as he serves his customers, now buying goods, then snatching a few minutes to write his letters, working hard early and late to keep his business under control, contending with difficulties on every hand. If there is a church to be built within ten miles, one of the first men they get after for a subscription is the local merchant. I frequently have had as many as half a dozen in a day for all manner of objects, such as Y. M. C. A. band, home for the aged, some lodge or other, house of providence, missions all over the world, tickets for this, that and the other, using the fact that they patronize me as a lever to extort from me for their various causes. I have actually had them come and say that they themselves had put my name down for a certain amount. I believe in charity as much as any man, but a man's first duty is to himself; and I also think that the most liberal men in this country are the retail merchants. In a town or rural district the man who has brought up a family comfortably, given them a good education and start in life, and paid 100 cents on the dollar—if he has done that, and only that—has done well. Ah! my boy, my mind reverts to twenty-five years ago or more, when I used to do business with Charlie Moore, William Ramsey, Geo. Michie, Jno. Morrison and others; when I used to pay 10c. a lb. for granulated sugar in those old days of long ago; when credits were longer, goods generally higher, and competition was less keen than now; when William Christie and Jno. I. Davidson used to call around, have a chat, and sell me goods. There was another old friend, now passed away, who used to call, look over my stock and put down what I required. That was Jno. F. Lyon, manufacturer of extracts and soaps—a gentleman of the old school, He was always so pleasant and chatty."

"Did he never overload you?" I asked.

"No, sir," he replied, "I had every confidence in him. Now I feel as though I should retire. Old friends drop off one by one, and after long years of business acquaintance it gives me quite a turn, as I have just read of another who has passed away. I do not think I shall ever feel otherwise. The old houses will always have a charm for me now. My own customers have changed. Very few of the old remain. But there is one thing that gives me comfort—that is, I have paid all my accounts in full, and what I have of this world's goods I have honestly come by. I sometimes think, as I look back over my past business life, if I had devoted the same amount of energy to other walks in life, would it not have produced better results financially. But what is the use of so thinking? It is past now, never to return. There are changes which I think must come. We must adopt the cash system. Almost every day we are having the price-lists of large stores in Toronto and elsewhere presented to us by our customers, and we cannot compete with them and sell for credit. And to me it is a question if we can and sell for cash, their buying power is so much greater than ours. Then, too, their running expenses are not any more in proportion, possibly less, than some small stores. I should not be surprised if in the larger towns of Ontario we have limited companies, with large capital, controlling the major part of the business. This will of necessity do away with a large number of retailers. Centralization and monopolies are the order of the times. It will be necessary for you young men to be awake to the changes which are coming—not wedded to old ideas, but up and alert at all times—and make the best use of the opportunities of life as they present themselves to you. My wish is that the coming retailers, no matter what the changes may be, will be men who will worthily fill their position with credit to themselves and their calling."

It was time for me to be getting home, so I departed from my friend, feeling that such men are ornaments to the trade.

TOBE.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

THE liabilities of Massey & Hall, the insolvent merchants of Massey, Ont., are placed at $16,000 and assets at $18,000.

F. F. Souay, grocer, Quebec, has assigned.

W. A. Harper, pork packer, Montreal, has assigned.

J. G. Bennett, crockery, St. Thomas, is asking an extension.

W. H. McClure, glassware dealer, Lindsay, has assigned to R. Tew.

W. Mathew, general merchant, Huntsville, has assigned to Richard Tew.

A Bathurst, N.B., general merchant named Hugh W. Meahan, has assigned.

M. Hamel, trader, Quebec, has compromised at 50c. on the dollar, cash.

Lemire & Frere, general merchants, Drummondville, Que., met yesterday.

W. V. Gordon & Co., grocers, Montreal, have compromised at 50c. on the dollar.

Geo. S. Hinch, general merchant, Tamworth, has assigned to James Aylsworth.

A demand of assignment has been made upon W. A. Harper, pork packer, Montreal.

Jean Lortie, boots and shoes, Quebec, is offering to compromise at 25c. on the dollar, cash.

Lally & Cavanagh, cigars and fruits, Cornwall, are offering to compromise at 30c. on the dollar.

Joseph Pariseau, general merchant, Plantagenet, Ont., has compromised at 50c. on the dollar.

T. H. Chouinard, general merchant, Matane, Que., has assigned to Lefebvre & Taschereau.

Champagne & Senez, general merchants, Bulstrode, Que., are to compromise at 40c. on the dollar.

Thivierge, Morin & Morin, curriers, Quebec, are offering to compromise at 10c. on the dollar, cash.

N. & D. Livingston, general merchants, Yorktown, N. W. T., have compromised at 60c. on the dollar.

T. R. Allison, grocer, Bloor west, has assigned to Henry Barber & Co. His assets and liabilities are about equal at $5,000.

PARTNERSHIPS FORMED AND DISSOLVED.

Tighe & Stringer, seeds, produce, etc., Chatham, have dissolved.

Snell Bros., pork packers, Exeter, have dissolved; Charles Snell continues.

E. A. Dill, grocer, Windsor, N.B., has David D. Dill as partner, under style of E. A. Dill & Co.

Vauluven & Co. soap manufacturers, Napanee, have dissolved; Alex. F. Pruyn continues the business.

Montreal Wire and Brush Works have dissolved, and a new partnership has been formed, composed of Jabez J. Ulley and Albert S. Ulley; style unchanged.

A partnership has been registered in Montreal by W. Craig and John McDonald to carry on business as dealers in fruits, etc., under the style of Craig & McDonald.

G. G. McKenzie and W. A. Mowatt have registered a partnership to carry on business in Campbellton, N.B., as general merchants, under the style of McKenzie & Mowatt.

CAUTION

If you want to please your Customers **Buy**

Barton's Baking Powder

It is always sure to make Light, Wholesome Food.

PHŒNIX COFFEE AND SPICE MILLS

G. F. Marter & Son. ... Toronto

Old King Cole
was a merry old soul
And a merry old soul
was he.
He called for his pipe &
he called for his glass
And he called for
TETLEY'S TEA.

469 ST. PAUL STREET, MONTREAL, or 30 FRONT ST., TORONTO.

CHANGES.

D. Sullivan, general merchant, Malcolm, has sold out to A. J. Campbell.

F. B. McKay, hotel keeper, of Cannington, has sold out to Wm. Taylor.

Fitch & Co., grocers, etc., Kingsville, have been succeeded by M. G. Brethour.

The estate of John Tindall, general merchant, Fergus, has sold out to C. M. Beattie.

SALES MADE AND PENDING.

The crockery stock of J. F. Wilson, Peterboro, has been sold.

The stock of N. B. Putnam, general merchant, Paisley, has been sold.

The stock of Ed. Hagey, general merchant, Preston, is advertised for sale by tender

The stock of Jean Plamondon, boot and shoe manufacturer, Quebec, has been sold at 78c. on the dollar.

The estate of Fitzsimmons & Bro., grocers, Aylmer, is advertised for sale by bailiff.

The stock of Park & Co., groceries and dry goods, Jarvis, is advertised to be sold by auction 23rd inst.

FIRES.

W. J. Johnston, grocer; Merrick, Anderson & Co., wholesale commission merchants; and W. J. Mitchell, drugs, were burned out in Winnipeg last week.

DEATHS.

James Lamson, grocer, St. Thomas, is dead.

Peter Dayman, of Dayman & Stewart, millers, Barrie, is dead.

NEEDS TO BE BROUGHT TO TIME.

THERE is an employe of the Canada Express Company concerning some of whose alleged practices his employers should promptly investigate.

The Canada Express Company secures a large part of its business, and, of course, its profits, from the merchants of the country. Therefore for it to engage, or to allow any of its employes to engage, in pursuits which compete with those upon whom they depend so largely would be unwise, not to say unfair.

Yet, if what is averred to THE GROCER be true, there is at least one of the company's servants who is systematically using his position as express messenger to line his own pockets at the expense of legitimate merchants.

This particular messenger runs between Goderich and Buffalo, on the Buffalo and Lake Huron railway, and the particular character of the complaint against him is that he regularly makes it a practice of buying goods in Buffalo, and in Brantford as well, it is said, and selling them to customers at points along the route who will bestow upon him their patronage. The chief outlet for his purchases is Goderich. Before leaving on his trips he makes a canvass of his customers, filling their orders on his return or subsequent trips.

The company is not charged with being a party to what this man is doing. It undoubtedly knows nothing about it. But now that the matter has been brought to its attention it should move in the premises at once. If the messenger is not paid a salary sufficient for him to live without earning a little on the "side"—and there is no evidence that he is not—he should be given what will. And if his salary is reasonable the company should demand that he either stop acting the part of a merchant or free him from its service, and allow him to devote the whole of his time to buying and selling goods. His present dual position he should not be allowed to occupy another day longer than is necessary.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price)

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price.

THE CANADIAN GROCER
TORONTO.

GONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H.WETHEY
ST. CATHARINES, ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H.WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines Ont.

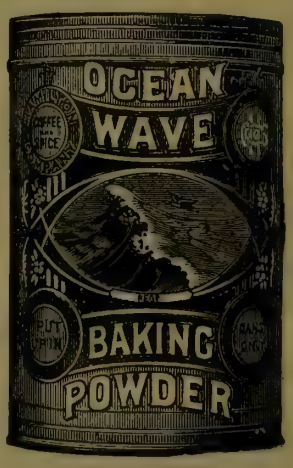
A Glass Jar Free

... WITH

ADAMS'
Pepsin Tutti Frutti

Ask your Wholesaler for it.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

IF YOU NEED STRENGTH . . .

Take Johnston's Fluid Beef IT . . . STRENGTHENS

Wm. Harkness, F.C.S., Analytical Chemist to the British Government, says: "It is one of the most perfect Foods I have ever examined."

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED **YELLOWS** **SYRUPS**

ARE PURE

NO BLUEING

Material whatever is used in the manufacture of

OUR GRANULATED

REINDEER BRAND

EVAPORATED CREAM

Is prepared from cow's milk of the greatest richness and purity, reduced to cream by evaporation in a vacuum.

The celebrated **REINDEER BRAND** goods now include

CONDENSED MILK,
CONDENSED COFFEE,
CONDENSED COCOA,
EVAPORATED CREAM.

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

Christmas is Coming

Your Stock is Incomplete

Unless you have

And all Live Grocers are looking up their stocks of Delicacies for the Festive Season.

SOUTHWELL'S

Nelson's Gelatine AND Nelson's Jellies

Robinson's Patent Barley AND Robinson's Patent Groats

WILL TEMPT THE OLD AND THE YOUNG.

Price Lists for Southwell's, Nelson's, and Robinson's goods on application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 15. 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	75

Cook's Friend—

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS

DIAMOND

¼lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	C.		C
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	11½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (3 doz. per bbl)	$3 30
½ " B 9 " "	2 25
½ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste. (Boxes of 3 doz. each).	per gross
No. 2 size (3 gross to a case)	$2 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ... 12 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	36

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box. 1 lb	
Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BORCHK & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	0 95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	...	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins	...	13
" " ½'s "	...	20
Sportsmen, ¼s genuine French high grade, key opener	12	12½
Sardines, key opener, ¼s	...	10½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ¼s.	10½	11
" " " " ¼s.	18½	19
Sardines, Other brands, 9¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer. ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb.	1 10	1 15
Kippered Herring, 1-lb.	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans	....	2 60	
" " 2 "	2 60	2 65	
Lunch Tongue 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn. 2 "	2 75	2 80	
Camb. Sausage. 1 "	....	2 50	
" " 2	....	4 00	
Soups, assorted. 1 "	....	1 50	
" " 2 "	....	2 25	
Soups & Boulli. 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 23 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces... (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Gulah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane,	150 pieces	1 00
Celery,	100 "	0 70
Lalla Rookh (all flavors)	100 "	0 70
Jingle Bell,	150 "	1 00
Cracker,	144 "	1 00
O-Dont-O,	144 "	1 00
Little Jap,	100 "	0 70
Dude Prize;	144 "	1 00
Clock Gum comprising 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ½'s....6 and 12 lbs.	0 30
Caraccas, ½'s..6 and 12 lbs.	0 35
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ½'s, 6 and 12 lbs	0 26
Diamond, ½'s, 6 and 12 lbs.	0 25
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead {ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S

JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

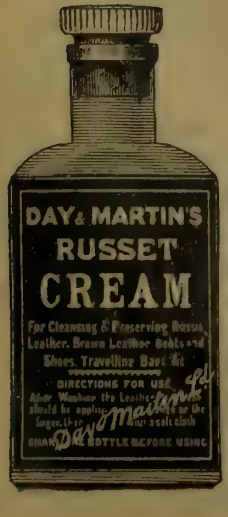
C. H. BINKS & CO., Montreal, Agents for Canada.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.



Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers to Her Majesty
the Queen and the Army and Navy.

London and Liverpool.

BUTTER CRACKERS

The biggest package of Biscuits on earth to retail at 25c.
Clean cut, tasty, no scrap. TRY THEM.

In 3-lb. Packages

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO,

HENRY C. FORTIER. CHARLES J. PETER.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ¼, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

BENSDORP'S.	doz.
Royal Dutch, ¼'s, cases 4 doz	$3 40
" " ½'s, " 2 "	4 50
" " 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb	In 12 lb bxs
Vanilla—	bxs.	
Yellow wrapper, p. lb.	$0 34	$0 36
Chomois " "	43	48
Pink " "	50	56
Blue " "	58	66
Triple Vanilla—		
Green wrapper "	50	56
Lilac " "	58	66
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42

	Cases of 54 lbs.	Less than case
Pastilles—		
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins assted	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	1 lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3¾ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5¾
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" " ½ case	8½ 8¾
Dates, Persian, bxes,	5 5½
Figs, Eleme, 14 oz	10 10½
" " 10 lb	11 12½
" " 18 lb	15
" " 28 lb	17 18
" taps	4½ 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4¾ 4½
Fine off-stalk	4½ 5½
Selected	5¾ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal Loose Muscatele 50 lb. boxes	7 7½

" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	....
Black baskets	....
Blue "	....
Dehesas boxes	 75
Lemons, Fancy Floridas	.... 4 05
" 250's	.... 4 00
" 200's	.... 3 75
" Palermos 360's	.... 3 00
" Malagas l'ge cases	.... 7 50
Oranges, Floridas	.... 3 00

DOMESTIC

Apples, Dried, per lb	5 5½
do Evaporated	7½ 7¾

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)		1 30
3rd " (41 to 50 ")		2 90
4th " (51 to 60 ")		3 20
5th " (61 to 70 ")		3 50
ROPE Manilla	0 09½	0 10
Sisal	0 06½	0 07½
New Zealand	0 07½	0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap 0 04½ 0 05
" Screw, hook & strap 0 01½ 0 01

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons, per lb		0 04½
No. 1 "		0 04
No. 2 "		0 04½
No. 3 "		0 01½

TURPENTINE: Selected packages, per gal 0 42 0 43

LINSEED OIL: per gal., raw 0 53
Boiled, per gal 0 56

GLUE: Common, per lb 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" ¼ lb. jars, per jar	0 75
" 1 " "	0 25
" ¼ lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" ¼ lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	... 4¼
" Japan	... 5
" Imperial Secta	... 5½
" extra Burmah	3½ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	... 6½

SPICES.

GROUND	Per lb.
Pepper, black, pure	$0 12 $0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African, "	16 18
Cassia, fine to pure	20 25
Cloves, " "	18 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS (40-lb bxs., 1-lb pkgs., new wrappers	8½
SILVER GLOSS (6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE 36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH 40-lb. bxs., 1-lb pkgs For puddings, custards, etc.	8
ONTARIO STARCH 36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS Silver Gloss	8
STARCH IN BARRELS Pure	7

SUGAR.

	c. per lb	
Granulated	4¼	4 35
Paris Lump, bbls and 100 lb. bxs	5¼	5¾
Extra Ground, bbls Icing	5¼	6
Powdered, bbls	4¾	5¼
Extra bright refined	4	4¼
Bright Yellow	3¾	3¾
Medium "	...	3¾
Dark yellow	3 25	3 40
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" 2 gal. pails		1 25
" 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

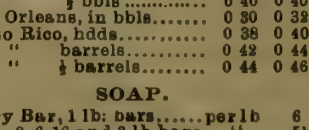
SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



Eclipse, 3 lbs	3 30

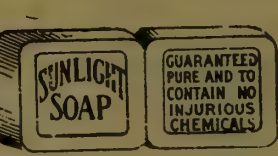
	Per box	
Everyday, 12 oz	$4 50	
Morse's Best, 12 oz	4 50	
Queen City, 14 oz	3 60	
Detroit, 12 oz	2 40	
Empire, 12 oz	2 40	
Ruby, 10 oz	2 10	
Monster, 8 oz	1 50	

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	80
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

McALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocalate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	43

Cut Tobaccos, Smoking—

Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 25
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	63
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	63
Puritan, 1-10, 5 lb boxes	63
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	6 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90 2 00
" Water Witch	1 40
" Northern Queen	2 25
" Planet	1 70
" Waverly	1 60
" X X	1 50
" X	1 30
" Single Crescent	1 85
" Double "	2 75
" Jubilee	2 25
" Globe Improved	2 00
" Quick and Easy	1 80
" World	1 75
" Rattler	1 30

per case.

Matches, 5 case lots.	single case
Parlor 1 70	$1 75
Telephone 3 30	3 50
Telegraph 3 50	3 70
Safety 4 00	4 20
French 3 00	3 10

Steamship (10 gro. in case) Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

OILS

Samuel Rogers & Co.
TORONTO

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, Toronto will bring you tenders from the best contractors.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:
Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "
Their Flavoring Extracts are of the choicest quality.

The California Mid-Winter Fair was no exception to the rule:

CHOCOLAT MENIER

there received the

HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), break it into small pieces and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for CHOCOLAT MENIER
Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to MENIER, American Branch, No. 86 West Broadway, N. Y. City, or 59 Wabash Ave., Chicago.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co

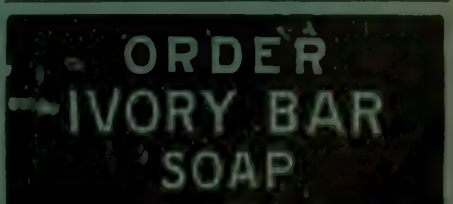
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.



ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

La Compagnie D'Approvisionnements Alimentaires

de MONTREAL (Limitee).

THE PROVISION SUPPLY CO.

OF MONTREAL (Limited).

Wholesale Agents and Importers of

Wine, Liquors, Spirituous, and French Produce

Sole Agents in Canada for:

E. Cusenier, Fils Aine & Cie.
Morizet & Cie.
Bmy Vidal-Engaurran.
Chs. de Rancourt.
Francois Laneyrie.
E. Chevrier.
Fratelli Cora.
Joseph Llobet.
M. Margerie.
E. Rousset.
J. Ulrich Joost & Cie.
Etabt. Agricole de Grans.
Duprat, Clement & Maurel.
J. Fau.

Sole Agents in Canada for:

Denis, Henry Mounie & Cie.
Archambeaud Freres.
Engrand Freres.
L. Daniaud Fils & Cie.
J. Brown & Cie.
Spekker & d'Aquin.
Sevil Hermanos.
Raphael Garcia del Salto.
Huelin Sans & Gonz del Nido.
Francois Lecourt.
Mosser Freres.
J. Simon.
Compagnie Coloniale.
Cie. des Cafes Reunis.
Societe Anonyme des papiers a cigarettes Abadie, Etc., Etc.

TOBACCOS

of the French Government factories.

French Cigarettes, Etc., Etc.

Cigars

Charles Duc
Jockey Glub
Morizet

Offices, Custom and Excise Bonding Warehouse: 87, 89 St. James Str., and 64, 66 Fortifications Lane - MONTREAL

N.B.—The official returns show that, taking into account the consignment direct to them, or to their customers on their orders, The Provision Supply Co., of Montreal, are the largest wholesale importers in Canada, of French products.

Ask for their prices before placing your import orders elsewhere.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, NOVEMBER 30, 1894. No. 48

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

Address: HUNTLEY & PALMERS, READING; and 162 Fenchurch St., LONDON, ENGLAND

Or to their representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

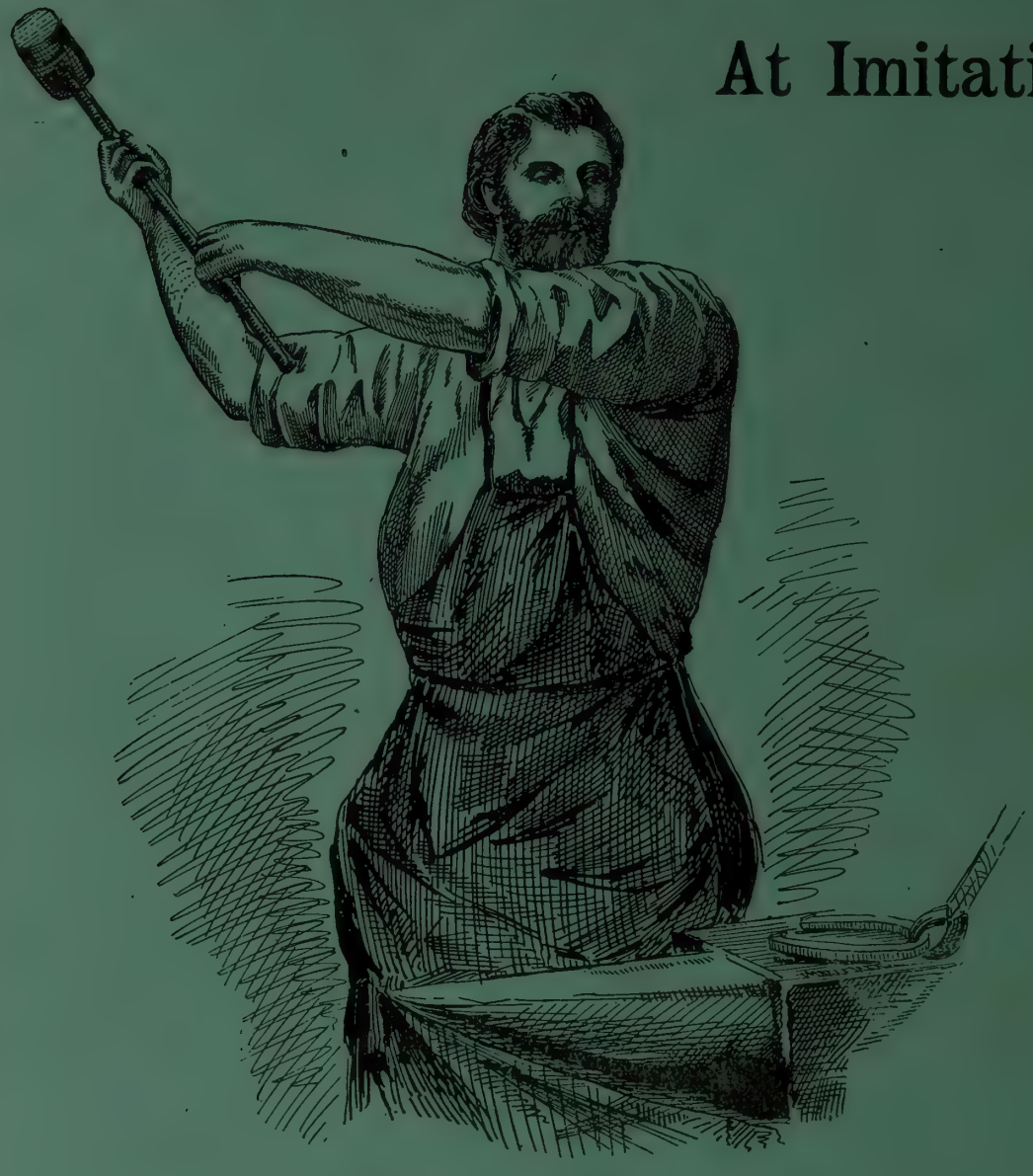
LA FLORA, 10c.

EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.

A BLOW

At Imitations



Somerville's "Mexican Fruit"

Is the **only** genuine Mexican Fruit Chewing Gum manufactured.

DO you keep it in stock?

C. R. SOMERVILLE

LONDON, CANADA

Standard Goods THE Best to Handle

FAULDER & Co's
"SILVER PAN"
MARMALADE & PRESERVES.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S
PURE ENGLISH SALT

ANALYSIS OF

Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by
Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Grand Mogul Tea
Lion Digestive Coffee

Always and everywhere the same, the two great winners of trade. Everything comes to him who is patient. Try others first. You will be better pleased with the unequalled quality of these two great lines.

Aunt Polly SELF-RISING **Pancake Flour**

100 lb. Kegs and 2½ lb. Packages.
The nicest Pancake Flour ever offered.

Ceylo-China Tea

To introduce we offer a New York Canister free with first chest. Handsomest tin ever offered.

T. B. ESCOTT & CO., Sole Agents, **London, Ont.**

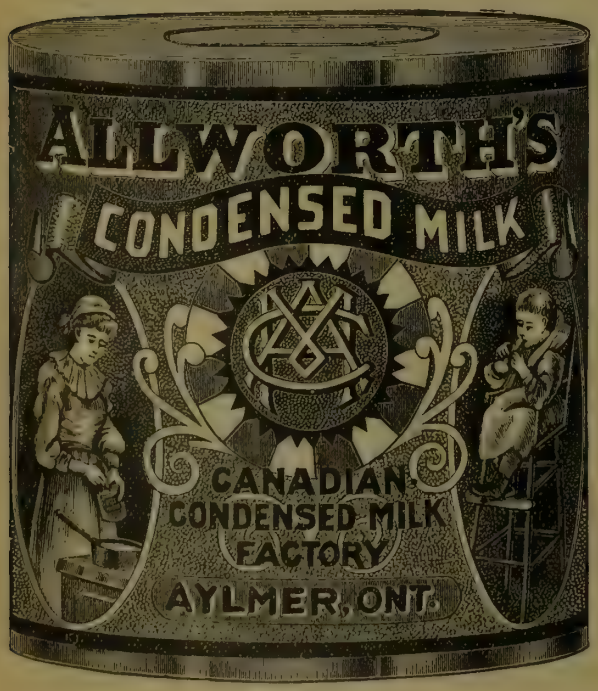
Herrings . . .

FRESH,
KIPPERED,
IN TOMATO SAUCE,
Etc., Etc.

QUALITY FIRST-CLASS.

A. & M. SMITH

Leith Scotland.



FREE MILK

Allworth's Condensed Milk is free from any adulteration, and guaranteed strictly pure. It is rich, unskimmed milk, obtained only from healthy cows, and is evaporated and preserved with sugar.

To be had of any Wholesaler or from . . . .

AGENTS:

HALIFAX, N.S.—E. Erb & Co.
ST. JOHN, N. B.—E. T. Sturdee.
WINNIPEG.—A. Harvey.
VANCOUVER.—G. J. Wonder & Co.

The Canadian Condensed Milk Factory

D. MARSHALL &
ALLWORTH, Proprietors

AYLMER, ONT.

The Most "Popular"

Table Jellies

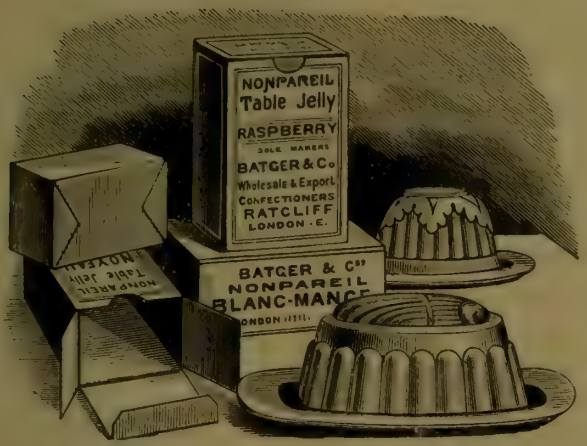
For sale in . . . .

TORONTO
Eby, Blain & Co.
Perkins, Ince & Co.
Smith & Keighley
Warren Bros. & Boomer

HAMILTON
James Turner & Co.

LONDON
Ed. Adams & Co.
M. Masuret & Co.

KINGSTON
Geo. Robertson



MONTREAL
Hudon, Hebert & Co.
L. Chaput, Fils & Cie.
Lightbound, Ralston & Co.
Caverhill, Hughes & Co.
Ransom, Forbes & Co.
Laporte, Martin & Co.
Lockerby Bros.
Birks, Corner & Co.
Hudon, Orsali & Co.

QUEBEC
T. D. Davidson & Co.
N. Turcotte & Co.
N. Rioux & Co.

Rose & Laflamme, Agents . . . Montreal

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

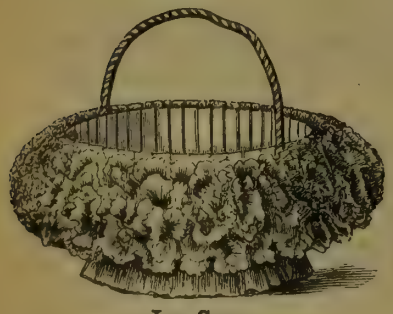
Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

DOMINION PAPER BOX COMPANY



Ice Case

Beg to draw the attention of the trade to the following lines of Fancy Ice Cases, Pie and Cake Collars, and Individual Crimped Cases, manufactured by

Mansell, Hunt, Catty & Co. Limited

LONDON, ENGLAND.

We are sole agents in Canada for these goods. Samples and prices on application. These Ice Cases are really handsome and are very suitable for dinner parties and receptions of all kinds. They can be used a number of times by replacing the inside cup. Made in large variety of styles ranging in price from $1.10 to $3.00 per doz.

THE PIE AND CAKE COLLARS as shown in cuts are the latest and most unique table dressing novelties in the market. Assorted colors, plain or striped. No live grocer should be without them. Send for sample gross.

The Collar Expanded

Our latest specialty for the tea trade is a 1-lb. Folding Caddy, on which we have just been granted a patent by the Dominion Government. It is in appearance an exact representation of a regular China tea chest with matting, and as a tea package beats everything on the market for three reasons :

1st. Because it is much cheaper than a hand-made box.

2nd. Because being a knock-down box it takes up little or no room, and

3rd. Because being a machine-made box there is no paste or glue to taint the tea, which has been one of the greatest objections to the old style tea caddies.

WRITE FOR SAMPLES AND PRICES.

The Collar when Closed

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

BLUE CROSS CEYLON TEA

"The World's Choice"

- ENGLAND
- SCOTLAND
- IRELAND
- CANADA
- THE UNITED STATES
- SOUTH AFRICA
- AUSTRALIA
- WEST INDIES
- ARGENTINE REPUBLIC

Agencies in Canada:

MONTREAL. HAMILTON. ST. JOHN, N. B. VICTORIA.
TORONTO. KINGSTON. HALIFAX. WINNIPEG.

Head Office: The British Tea and Trading Association, London, Eng.

"ALL THE WORLD'S A STAGE"

And all the men and women mere players if Eclipse Soap is used.

ECLIPSE SOAP

In 3 lb. bars

Pays the grocer a fair profit and invariably pleases the customer.

It Reduces Labor
Saves Money and
Promotes Good Temper

JOHN TAYLOR & CO.

MANUFACTURERS..... TORONTO, ONT.

STEPPING STONES TO SUCCESS

Our Standard Lines of

Black Teas....

AND **RUSSIAN CONGOU**

IMPERIAL

DALU KOLA

THE 400 SELECT

W. H. Gillard & Co., Wholesalers Only... Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

PATERSON AND SONS

PATERSON AND SONS

ARE THE FINEST SODA BISCUITS MADE, S
TRY ONE OF THEIR RED BOXES AN
END THE PREJUDICE THAT CANAD
RECEIVES FINE GOODS ONLY THROUGH IMPORT
SINCE OUR OWN GREAT MANITOB
OFFERS THE WORLD'S FINEST FLOU
NEED WE FEAR COMPETITION ANYWHER
AND THE DOMINION FOR A MARKE
NOT A SMALL TERRITORY? WIT
DEMANDS FOR MORE THAN ALL CAN MAK
SEE OUR SAMPLES. YOUR XMAS ORDER NA
OUR TRAVELLERS WILL SHOW YOU LINES S
NOVEL, NEW AND NICE. YOU WILL EASILY BELIEVE HI

SODAS ARE THE BOSS

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, NOVEMBER 30, 1894 ($2.00 per Year) No. 48

J. B. McLEAN, President. *HUGH C. McLEAN, Sec.-Treas.*

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E.

MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

WE GIVE FAIR WARNING.

IN every issue of this paper notices of goods appear which have been received or are expected by jobbers and manufacturers' agents. Nearly all of these are gathered by our own reporters. A few are sent in. They are not published as an advertisement, but as news. They are not paid for. It is, and always has been, the policy of this paper not to allow a line of paid reading matter to appear unless specially marked "advertisement." These notices are inserted because they interest some section of our readers.

On several occasions this privilege has been abused by wholesale merchants and manufacturers, who gave information that was not altogether correct They have reported the arrival of a large shipment of something when it was a comparatively small one ; that goods which had just come in were extra quality, or very low in price, when they were only average quality and price ; that they had the cheapest goods ever offered ; that the orders were so numerous it was difficult to fill them ; that they were working every night to keep up with them, etc., etc., when the reverse was probably the case.

Such statements as these are often used in an advertisement, but even there it is poor policy. In a reading notice they are misleading, and we do not propose being responsible for them.

We have to ask that firms giving such information in future be careful not to exaggerate or mislead. If any do, we will not hesitate to expose them.

As stated, not a line of paid reading matter is ever allowed into these columns, and will not be at any price. Readers will therefore bear this in mind, and assist us by drawing attention to any misstatements. This, however, we trust, will not be necessary.

BUYERS ARE NOT CLAIRVOYANTS.

IN the issue of this journal of the 16th inst. appeared an editorial on the situation in dried and evaporated apples, incidentally in which reference was made to the difficulty one exporter was experiencing in getting a sufficient quantity of first-class evaporated fruit to fill a certain order.

A few days ago THE GROCER received a post-card which read as follows :

> We can furnish first-class evaporated apples made out of winter fruit. We evaporate nothing else. Tell the exporter he should buy from reliable houses, like
>
> AYLMER CANNING CO.

THE GROCER is not a clairvoyant, or, as a Cornishman would say, "ghost, witch or devil." Nor do we suppose the exporter is who wanted the first-class fruit. Of course, he may be ; and until our Chief Interviewer has sounded him it would not perhaps be wise to be positive. We only suppose he is not a clairvoyant.

The concurrent circumstances tend, in fact, to show that the exporter in question had no power to see into the future, or, at least, had not the faculty of seeing "over the country and far away" into the factory and storehouse of the Aylmer people. Few, if any, people have.

The Aylmer Canning Co., no doubt, have the fruit right enough. But how, in the name of common sense, is any mortal to get that which he desires, but of whose existence he knows not of, unless he has someone or something to direct him.

THE GROCER never knew that the Aylmer people were evaporators. We knew they were canners with a reputation for putting up a first-class article. But that is all.

If they had first-class winter fruit they should have told the world so. They should have advertised. Surely they were not waiting for those who desired first-class fruit to get up an exploring expedition and discover them.

If we all possessed that prescience which the Aylmer people, by implication, seem to think humanity is endowed with, how rich the most of us soon would be !

No matter how good a thing may be, it must be advertised if the trade and public are to become acquainted with it. Of little good would have been all the many wonderful things the genius of Edison has created if he had kept them locked up in his cellar ; and blessed little chance is there of a man making a good article sell if he keeps it away in his storeroom and tells no one about it through the medium of a good advertisement.

CHEAPER MONEY.

First-class investments for money are hard to get these days, and to get them those who have money to lend are accepting less interest. Good real estate loans are being made at 5 per cent., and loans on business paper at 5 to 6 per cent. are quite frequent. Many loan companies and banks which have been paying 4 per cent. on deposits have given notice that after January 1, 1895, they will pay only 3½ to 4 per cent. Bank managers have been endeavoring to come to an agreement to reduce the interest on deposits to 3 per cent.

THE SITUATION IN TEAS.

INTERESTING is the study that the tea market of this season affords. And while the war between China and Japan is one of the reasons for the present peculiar conditions, it is not the only one. In fact, there are at the moment at least three influences at work.

The most powerful of these influences appears to be the condition of the Indian tea market.

As every grocer is aware, the consumption of Indian tea has increased at a phenomenal rate during the last decade, until to-day its place on the London market is away above the China-grown article, which for generations occupied the premier position.

Now, owing to unfavorable weather in nearly all the producing districts in India, the pluckings have generally fallen below the estimates, and it seems unlikely that the increase of the crop to be dealt with in England, as compared with the previous season, will exceed three million pounds. On the other hand, the sales at public auction have been phenomenally large this season, with the result that already the equivalent to this increase has been offered at public sales. And furthermore, while the consumption of Indian tea is increasing, both within and without the British Empire, the quantity brought to auction for the whole of the season is not expected to exceed, if it equals, that of last year. This is one of the principal reasons for the strength of the market for Indian teas.

Another appreciating influence on the price of Indian tea is the diminished exports of tea from China to the United Kingdom during the present season, the quantity up to the beginning of last month only being 28,000,000 pounds, against 41,000,000 pounds for the same period last year; and it is to be especially noted that the falling off is particularly in the common descriptions of teas, which have been so constantly before the trade in former years. In fact, they have really disappeared, thus necessitating blenders turning their attention to Indian and other teas for substitutes. Then, of course, the fact of there being comparatively so few China teas on the market, would naturally conduce to the firmness of other growths, and especially those most akin to them.

With regard to Ceylon tea: The condition of the market for China teas has, of course, exercised an influence upon it similar to that which it has on the Indian-grown article. But strength has also been inherent in itself, the moderate manner in which supplies have been arriving on the London market having given an impetus to values, and this, in spite of the fact that disappointment had been felt at the inferior character and out-turn of the teas shipped from Ceylon this season. But the fact that the poorer quality of Ceylon tea came upon the market in a season when there were fewer of similar qualities of Indian and China growths to be had prevented the depreciation of prices that would in other seasons have been the result. It is of note, too, that these teas, instead of being a drag on the market, have all been taken care of, thus relieving the market of the danger of any deleterious influence developing.

The advance in Japan teas has been to some extent contributed to by the firm condition of the tea market generally, but the principal cause of the appreciation must be attributed to the war.

Tea must at the moment be conceded to be about the strongest staple in the grocery trade.

THE STRICKLAND FAILURE.

THE failure, in which J. H. Strickland, the Cannington general merchant, (some of the circumstances of whose failure were aired in last week's issue) is the principal, has reached a stage foreign to most bankruptcy cases.

J. H. Strickland, his brother Herbert, and a man named Kerr, understood to be his brother-in law, have been arrested on a charge of defrauding the creditors of the estate.

If all that was charged against J. H. Strickland in last week's GROCER were true, there was, it seems to us, sufficient ground for the interference of the law. But how much more is there in the face of later discoveries, claimed to have been made since then by the creditors! And unless Strickland can explain them away, the outlook is dark, indeed, for him.

It is alleged that for some time Strickland has been systematically planning to defraud his creditors.

Demonstrated is it beyond doubt that he has been purchasing goods which, instead of going into his store at Cannington, have been spirited away to the stores at Argyle and Balsover, claimed to be owned by his brothers, but which, under pressure from the creditors, were handed over to the estate since the original assignment. For instance, THE GROCER learns, on the authority of one of the creditors, that six weeks before the assignment Strickland purchased a $500 bill of boots and shoes, but the inspectors could find no trace of them in the store at Cannington. They were, it was subsequently learned, carted to one of the branch stores owned (?) by his brothers. The same fate befell, among other things, one hundred barrels of salt. Some other things, among which were coal oil and vinegar, were sold, it is said, to fellow merchants in the town.

Not satisfied with distributing goods among the two branch stores and selling odd lots to other retailers, Strickland hid goods away in places which he thought would escape the eyes of his creditors. Some of it may have, but a detective that was sent up from Toronto to investigate found between four and five hundred dollars' worth of goods stored away in a relative's house. This the creditors have now in their possession.

It is asserted by the creditors that within the last six months Strickland has purchased at least $10,000 worth of goods, while during that time the amount he has paid out in liquidating claims has not exceeded $600, while it is further claimed that during the 30 days alone preceding the assignment he distributed several thousand dollars' worth of goods among the two stores that he had purchased ostensibly for the business in Cannington.

At the Cannington station are two grain warehouses. These are alleged to be owned by brothers of Strickland, but the creditors have their doubts, and are taking steps to discover whether the insolvent ever did transfer them as claimed. They have in remembrance the fact that he claimed the Argyle and Balsover stores were the property of his brothers, and furthermore that he could not produce the evidence of this transfer of these premises. These warehouses are of recent construction, the account for the lumber supplied now being among the claims sent in against the estate. These warehouses are valued at about $2,000.

The outlook for the creditors is beginning to brighten. When the insolvent first met his creditors there was nothing in sight for them, the little stock there was in the Cannington store being covered by a chattel mortgage given to the insolvent's father a few days before the assignment took place. Now they have got the two stocks at Balsover and Argyle, valued at $3,500; the Cannington stock, valued at $2,214 and unencumbered, for the chattel mortgage has been withdrawn; and the $400 worth of goods stored away at a relative's house. Here are over $6,000 worth of assets where there were none before. Then, if the creditors succeed in their designs upon the warehouses in question, there will be a couple of thousand dollars more to be devoted to liquidating their claims.

After the stocks of the three stores had been assigned, the insolvent made an offer to purchase them at 50c. on the dollar, intimating that unless this was accepted sundry claims would be made against the estate, thereby decreasing the percentage the creditors would be likely to get on their claims. This threat it was that finally induced the creditors to send a detective to Cannington, and to subsequently secure the arrest of the persons already cited.

EDWIN GUILLET, OF COBOURG.

IN a staid old conservative town like Cobourg, it can easily be imagined how difficult it is to get out of the rut and conduct a staple grocery business on progressive lines. As a general rule, business in rural towns is slow, and there is little encouragement for a real live man to put forth his best energies and become a genuine hustler. The subject of the accompanying sketch, however, is a firm believer in the old precept of the "survival of the fittest," and, actuated by that impulse, he has succeeded in keeping the old established firm of Guillet Bros. in the van in the grocery trade of the Midland district. Though the firm does business as Guillet Bros., Mr. Edwin Guillet has for some time had the entire management in his hands, and to his perseverance and business industry is due the present high standing of the firm. Mr. George Guillet, the popular representative of West Northumberland in the House of Commons, is the senior member of the firm, but his public duties preclude his attention to business details.

The business conducted by Guillet Bros. has passed the half century mark as a prosperous institution, having received its inception in 1843, and continuing ever since under different regimes. At that time Mr. John Guillet organized the business, and conducted it until 1866, when his son, Mr. George Guillet, took charge. In 1874 Mr. J. W. Bickle was taken in as a partner, the firm being known as Guillet & Bickle. In 1885 Mr. Bickle retired to accept a Government appointment, and Mr. Edwin Guillet entered the firm, which has ever since been known as Guillet Bros. Mr. Guillet is 31 years of age, and has been connected with the institution as a clerk, and subsequently as a partner, for 17 years.

A few years ago Mr. Guillet came to the conclusion that the credit system must go, and inaugurated a sweeping reform in this respect. To this reform is largely due the large and profitable increase in the business. The firm is thus enabled to buy in the best markets and to the best advantage, and the purchasers get the benefit. Prices for spot cash have consequently taken a tumble, and the result is that it now takes two delivery wagons to deliver the orders where one performed the service before. The firm has also gone largely into fruit, and, by practising the same cash methods, are carrying off a large share of the business in this line. In order to carry on their business to advantage their shop premises have recently been enlarged, until now the store sports a plate-glass front 35 feet wide, and the building runs 100 feet deep. Several arc electric lights brighten up the interior, and serve to show the tables, laden with fancy china, etc., off to the best advantage to attract Christmas trade. Mr. Guillet is a firm believer in advertising, and judiciously employs a liberal space in the local press. With this helpful agency, backed up by good goods bought for cash and sold for cash, it is no wonder that Mr. Guillet's efforts to stimulate trade have been more than effective.

EDWIN GUILLET.

LOSSES ON APPLES.

EARLY in September THE GROCER had occasion to remark that the fall scramble for apples would, if some buyers in the west were not careful, result in heavy losses.

During the past few weeks Liverpool returns to Montreal exporters of account sales at the great British port have fully borne out this belief.

Just as the more shrewd and conservative exporters expected, the dumping of overwhelming receipts of poor washy stock has regularly swamped the Liverpool market, and each successive Monday has witnessed the receipt of cables quoting declines on Canadian apples. For instance, two weeks ago Monday returns on the Mariposa lot averaged 10s., or $1.75 per barrel, Montreal, despite the fact that the offerings on the previous Friday, 40,000 barrels, had been the largest on record in the Liverpool market. At this price many exporters in Canada stood to lose 50c. per barrel.

Since then, as our market reports show, matters have gone from bad to worse, for on Monday, the 19th, Liverpool cables quoted another decline in the average price of Canadian apples to 9s. 3d., which, of course, means a still heavier loss in the case of fruit which cost fancy prices at the orchards in Ontario.

A forcible demonstration of the unmarketable condition of the Canadian stock was had also in the fact that fruit from Boston realized two shillings more than the former.

If it goes on much longer in this way, the reputation that our rosy Canadian apples have won on the English market will soon be a thing of the past. In fact, the suicidal policy of loading up at speculatively high prices early in the fall, is getting a bad black eye this fall, owing to the poor average quality of our apple crop. And the prospects do not appear to encourage the hope of any improvement on the English market, so that operators who yet have stock to sell must be feeling pretty blue just about now.

It is estimated in this connection that there is still quite a large quantity to go forward from the West. It is controlled by people both in Montreal and Toronto, and they are hoping that the demand from the Western States, to which THE GROCER referred in its Montreal market report three weeks ago, will turn out to be something substantial, and enable them to offset some of their Liverpool losses.

Some of the more sober traders are hoping that the severe lesson which the wider speculative operators have received this fall will bear good fruit next season.

This hope is all very well, but the chances are that once the fun commences, next fall the same old game will be played out to the last dollar, as in every previous season since the export apple trade has assumed large proportions.

THE MOVEMENT A FAILURE.

The early closing movement has not been working satisfactorily in Winnipeg. Some time ago, it will be remembered, the Provincial Act providing for the early closing of stores was brought into force in Winnipeg. The law, however, has not been closely observed, and no effort has been made to enforce it. At the last meeting of the City Council, a deputation of retailers were present, who urged the council to enforce the law. It was stated that while many of the merchants closed upat the appointed hour, others kept open later. There appears to be some doubt as to the legality of the by-law, as well as to the mode of procedure in prosecuting cases of violation of the law. The matter was dropped by the adoption of a motion requesting the police commissioners to take such action as they may think fit to enforce he by-law.—Commercial

FRAUDULENT CHEESE BRANDING.

THE Montreal Butter and Cheese Association took up last week the accusation of the London Produce Exchange that Canadian and American cheese exporters have been selling London buyers June cheese and branding them as Septembers.

The London Grocer, in referring to the matter, intimates that the substitution of the brands was done at Toronto and in the west.

THE GROCER does not want any one to infer that it defends such a reprehensible practice as the one complained of. It would say, however, that every season these complaints and difficulties arise in the export cheese trade, and that the experience of Montreal cheese exporters, at least, is that British buyers and traders generally are not the innocent victims that they represent themselves to be.

How many cheese exporters are there in Montreal who will not say that, in trying to do business, they have been met with the reply, "Oh, your neighbors are offering for one shilling and sixpence less."

Now how can a neighbor offer bona fide goods at such a difference. The fact of the matter is that he cannot, and there are strong reasons for believing that the English buyer knows this as well as anyone else.

To be plain, they know very well that they cannot get September goods at June prices.

With regard to the fraudulent branding of Canadian cheese, the Montreal Association is determined to ferret out the guilty parties if they are on this side the water, which they are inclined to doubt.

They have received a cable from the London Association stating that a letter detailing all the circumstances is on the way. When it arrives it will be dealt with vigilantly.

One significant fact may be mentioned as having some bearing on the case in question, and that is that the first half of September make this year was soft and puttyish, and that there are cases now on where Montreal exporters are getting affidavits from the factory men to prove beyond a doubt that the goods are Septembers.

OIL TRADE IN PETROLIA.

Editor Herring, of the Petrolia Advertiser, was in Toronto last week. The Advertiser draws the greater part of its sustenance from oil, and the weal and the woe of this industry much concerns its estimable publisher. Just now oil is looking up; so is Mr. Herring. And his hopes for the industry were as high as the pinkness of the rose he wore in his buttonhole was beautiful.

"How is the oil trade in Petrolia?" queried THE GROCER.

"Good, sir; good," replied Mr. Herring, his face beaming with pleasure. "And why shouldn't it be, sir, with crude jumping in a short time from 92c. to $1.14. How's the production? The price, sir, is always a gauge of the production: As the price goes up the production increases. Our producers are now busy, and everybody is feeling in good spirits. Petrolia is awake."

BUSINESS WEST OF PORT ARTHUR

JOHN CAMERON, general subscription agent of THE CANADIAN GROCER, has just completed a successful trip from Port Arthur to the Pacific. He has been there since June, and has visited every place in that magnificent district, going over the ground more thoroughly than ever before. The result is that we have now nearly

MR. JOHN CAMERON.

double the number of readers we had before. In several instances he had to drive nearly a hundred miles to see business men. He says the paper is doing more than any other factor in drawing the people of the different parts of Canada closer together, for it is read from the Atlantic to the Pacific. Through its columns the leading business men in the most remote districts are becoming acquainted and are taking an increased interest in each other's welfare.

Speaking of trade, Mr. Cameron says business is on a satisfactory basis. Merchants are giving less credit and are paying their accounts more promptly. They are, he says, if anything, generally more enterprising than eastern business men.

POOR CREDITORS!

THE curator of the insolvent estate of Edward Elliott, grocer, Montreal, F. J. Hart, of Hart & Tuckwell, has just declared a first and final dividend of 4¾ cents on the dollar.

The facts connected with this failure were pretty fully dealt with at the time by THE GROCER, and, though the dividend practically amounts to nothing, as on an indebtedness of $43,000 odd the creditors lose almost everything, they did not expect much better.

The total indebtedness was $43,028.74 and the estate yields to the creditors $2,043.87.

It cost $1,157.07 to wind up the estate, making the assets total $3 697.17. The privileged claims were, rent $400, and wages due to clerks.

The principal sufferers, with their claims, are: F. Nash, $4,687.14; estate of Wm. Dow, $3,276.50; D. A. McCaskill, $2,986.01; Molsons Bank, $2,971.51; Mrs. Mary Cassidy, $2,000; John B. Wood, $2,000; Howard Bottling Co., $1,186.40; Carter, Galbraith & Co., $928.76; Erie Preserving Co., $807.08; S. Harris & Co., $813.20; Kearney Bros., $678.60; Enoch James, $651; John Dwane, $621; W. H. Cunningham, $620; F. J. Hart, $489.17; J. A. Vaillancourt, $603.83; and N. Quintal & Sons, $984.54.

Besides these there are six other creditors over $400 each, eight over $300, twelve over $200, and thirty-one over $100. There are in all one hundred and forty-eight creditors, including lawyers, doctors and druggists, besides three firms in the grocery business.

SHORTER TERMS.

Edwin Guillet, Guillet Bros., Cobourg, said to THE GROCER that he had reduced his terms of credit to three months. With few exceptions, those who cannot pay in that time he finds they are just as well without; most of those who want a year are not generally ready to pay up then. From his experience in shorter terms he would not think of going back to the old system.

Established 1850

"BOHEMIAN"

Plain Blown Glassware

A FULL LINE JUST OPENED.

Ports, Goblets,
Sherries, Hot Whiskies,
Liqueurs, Clarets,
Custards, Tall Champagnes,
Punch Cups, Finger Bowls.

Decanters and Claret Jugs.

Write us for quotations.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

DRIED FRUIT

Is now on a basis where it is safe to buy.
We have full lines of

Raisins, Currants, Figs, Nuts, Prunes,
Peels, etc., etc.

Just what you want for Holiday Trade.

We invite your examination and Sample Order.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

WE HAVE FULL ASSORTMENT OF

Table Delicacies

For the Holiday Trade

You want goods quick at this season, and to guarantee delivery write or telegraph.

BALFOUR & CO. TELEPHONE NO. 439 HAMILTON.

ALWAYS LEADING

James Turner & Co.

HAVE IN STORE . . . . HAMILTON

Finest New Grenoble Walnuts
Finest New Sicily Filberts
New Tarragona Almonds
New Layer Dates

THE CORNER GROCERY.

COMMERCIAL travelers; how I used to envy them as they came in and chatted so friendly with our boss. I had heard of the large salaries they received; and as they were so well dressed and comfortable looking, I used to think when I was a man I would be a traveler. But I am not so enthusiastic now, for I number many of them as warm personal friends. Now I see behind the scenes and hear of the miscellaneous beds and meals, the long drives and rides in the heat of July and the blizzard of February. But to me the loss of home society is the most serious drawback to that calling, for the drummer's society must necessarily be that of fellow travelers and merchants and clerks; not, of course, forgetting our lady cashiers. Our bookkeeper often says to me: "Mr. So-and-So is such a nice man," and then adds, "I wonder if he is married?" But, married or single, our friends know him to stand in with the ladies. It does, however, seem to me that there are about twice too many travelers, particularly in the spice, soap and tea lines; and even general groceries is very much overdone. Our store has calling regularly one dozen grocery travelers, seven spice, eight tea, seven brooms and woodenware, ten soap, besides vinegar, biscuits and confectionery, paper and other lines. I think we are just an average store in this respect, and how some of these travelers make traveling expenses, say nothing of salary, is more than I can understand. Yet in the face of hard times, what is known as commercial traveling is on the increase.

I have heard some travelers complain that merchants do not treat them with proper respect, but I think this is rarely the case. There are rude merchants, and travelers who are not any better, but such are scarce; and I think the day is fast coming when they both will be extinct.

One of the boys of the grip told me he was out in a rural town, and, getting through in good time, went to a variety show to pass the evening, taking his grip with him, as it was some distance from the hotel. The doorkeeper looked at him and said:

"Can't get in here without a ticket."

"All right," said the man with the grip, "the audience will have to do without the cornet solo to-night."

"Excuse me, excuse me!" said the doorkeeper, bowing respectfully; "I did not know you, sir; pass right in." And the bold man walked in and took a good seat.

When he told me I went and got the hatchet and handed it to him; he needed to own one.

TOBE.

THE ADVANCE IN BROOM CORN.

One of our reporters, in interviewing the well-known firm of H. A. Nelson & Sons, who are the largest manufacturers of corn brooms and whisks in the Dominion, was informed that, on account of the scarcity of rain and the hot winds which prevailed in the far Western States last summer, the crops, outside of Illinois, were almost a total failure, and, in consequence, prices have advanced $40 to $50 per ton. Fortunately for Messrs. H. A. Nelson & Sons, before this year's crop was harvested they had secured of the 1893 crop 17 carloads at very low prices, besides which they have already received of the new crop 34 carloads, making in all 51 carloads, which, however, will not be sufficient to put them through until another harvest. This firm have now a capacity of 250 dozens per day, and are, with two or three exceptions, the largest manufacturers of brooms and whisks in the world. They state that, from the best information they can obtain, there will be a shortage of from 6,000 to 8,000 tons, and that in the near future the price of broom corn will likely be higher than it has been for many years, consequently the public must expect to pay more for their brooms.

SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

NEW NUTS

Tarragona S. S. Almonds,
Grenoble Walnuts,
Sicily Filberts,
Brazil Nuts,
Choice Pecans.
Also, New Hallowee Dates.

H. P. Eckardt & Co.
Wholesale Grocers. TORONTO

A Drop in the Ocean

Is scarcely perceptible! But to the average grocer

51 Car-loads of Broom Corn

Recently received by us to be used exclusively in our Mammoth Broom Factory

Implies thousands of dozens of Rose, Thistle, Maple Leaf, Shamrock and Daisy . . .

BROOMS

Our immense output enables us to figure close—an advantage for you to share.
On sample orders of 5 doz. we allow freight charges.

H. A. Nelson & Sons - Toronto and Montreal

CRESCENT BRAND
BM&Co.
TRADE MARK.

BRUNNER, MOND & CO., Ltd.
NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Fine Chocolate Goods

Three Grades

Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

California Evaporated Fruits

Peaches
Apricots
Nectarines

Eagle Brand Teas

Rich and Full Flavored.

4-Crown Muscatel Raisins.

M. Masuret & Co., Wholesale ... Grocers, **London, Ont.**

IN THE RETAILERS' DOMAIN.

J. & H. SPENCE, general merchants, Pipe Bay, have opened a branch store at Dyer's Bay, head of the Bruce Peninsula.

Moore Bros., of Blackstock, are moving into the store formerly occupied by William Parr.

J. H. Ratcliffe, general merchant, Stouffville, was in Toronto a few days ago, "looking for snaps," as a traveler put it.

W. A. English has opened up a grocery store in College street, near Bathurst street, Toronto. He expects to do a nice trade there.

Alex. Watson, Kinmount, is opening a branch store at Wilberforce, which is now the terminus of the Irondale and Bancroft railway.

Milligan & Co., grocers, No. 99 Queen street west, Toronto, have sold out to Standish Bros., who have taken possession. Mr. Milligan has gone to Nebraska in search of health.

The new store which Boddy Bros., of Bradford, are erecting in place of their premises recently destroyed by fire, is nearly finished. In the meantime the firm is occupying Bemrose's old stand.

McCauley Bro's. is the name of a new grocery and bakery in Newmarket. One of the brothers was formerly with Brunton Bros., and the other was with Mr. Robertson. Both are pushing and energetic young fellows, and should make their venture a success.

J. E. Varcoe, Orono, who was recently in financial difficulties, is again running his old business, having purchased the stock from the creditors at 65 cents on the dollar. "You will remember," said a traveler, "that Miller & Barfett bought G. M. Long's stock of the same place at 65 cents on the dollar, and I suppose Varcoe aimed to give an equal figure for his stock."

Senator Dobson, of Lindsay, another old and successful grocer, is retiring from business. Mr. Dobson is an honored ex-mayor of the town, the president of the Board of Trade and the Liberal-Conservative Association, and has always taken a lively and intelligent interest in the affairs of his town generally. His services to his country require so much of his time, together with advancing years, that it is necessary for him to dispose of his grocery stock.

SCOTCH WHISKY IMPORTS.

There is a steady increase in the consumption of Scotch whiskies in Canada and the United States, and they are gradually taking the place of the rye and corn products. In Canada the consumption of strong liquors is growing less, yet the imports of whisky show a steady increase, as may be seen by the following figures :

Imports year ending June 30, 1890..	$229 636
" " " " " 1891..	249,464
" " " " " 1892..	279,311
" " " " " 1893..	307,454

The Canadian distillers must feel the competition, and it is evident they do, for they have been pushing business more extensively than ever and have been doing more advertising.

In the Maritime Provinces if whisky is asked for, Scotch is always offered. If a man wants Canadian he has to particularly specify it. The quality of much of the Scotch sold in most places is not of the best. Some of it is vile stuff. Lately some of the better qualities have been coming to this country and are popular.

What is the future of the Canadian distillers ?

RAISINS IN GREAT BRITAIN.

Imports of raisins into Great Britain during ten months ending October 30th, consumption and exports during the same period, and stocks at the close of the month, all in tons, are reported as follows :

Imports—	1894.	1893.	1892.
Spain	12,395	8,859	13,477
Turkey.	12,122	6,411	8,430
Other countries	655	473	636
Total	23,173	15,743	22 543
Home consumption	18,702	14,777	18,469
Exports	1,326	2,873	3,457
Stock	9,476	7,678	9,816

TIP TOP
Tomato Ketchup

AGENTS :

H. P. ECKARDT & CO., Toronto.
BALFOUR & CO., Hamilton.
A. & M. SMITH, London.

MANUFACTURED BY

THE TIP TOP KETCHUP CO., Cincinnati, Ohio.

Crushed Coffee

(MIXTURE)

JAVA and MOCHA at 22 cts.
JAVA and JAMAICA at 20 cts.

Tins 25 and 50 lbs.

Our "Crushed" Coffee is creating a sensation and all purchasers so far have been astonished at the value given. This is an era of progress, and our "Crushed" Coffee is another step in advance of the times. **Do not stand still in your business.** Lead your customers to use things suitable to the times. Buy "Crushed" Coffee; it will increase your Coffee trade **ten fold.**

N.B.—"Crushed" Coffee is not a **ground** Coffee, but the whole siftings from Java, Mocha and Jamaica Coffees scientifically blended with just sufficient whole Chicory to give it color and sweetness.

It Stands Alone None to Compare

It is undoubtedly **THE** condensed milk of the trade.

Everybody knows it. Everybody uses it.

It Pays You to Handle **Everybody Likes It**

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Nov. 29, 1894.

GROCERIES.

TRADE is much the same as a week ago. In the country business is, if anything, improving, but city trade remains quiet. Foreign dried fruits continue to absorb the greater share of attention. And this week the interest is all the keener on account of the arrival of shipments of new nuts, such as walnuts, almonds and filberts. The tone of the sugar market is easier, the refineries having come down fractionally in their views. The long-expected shipments of Rio coffees are to hand this week, and have already been nearly sold out. There is a good demand for coffees. Teas are quiet on the spot, but the cables announce higher prices in some kinds on the London market. Canned goods are in much the same position as before. Dried foreign fruits are in fair demand, with the prunes on spot firmer, on account of the stranding of the Belgravia, the steamer that has on board large quantities of prunes for this market.

CANNED GOODS.

The packers are finding business quiet at the moment, and not much improvement is anticipated until after the new year. In the wholesale trade the movement in tomatoes is still reported to be light and prices unchanged. Peas are moving out fairly rapidly, and one house reports an enquiry from Great Britain for this commodity. The demand for corn is moderate only. Fairly brisk has been the demand for canned fruits, the enquiry being principally for peaches, in 2's and 3's, and for preserved apples. Salmon is still selling freely, the better brands especially so. Quite a few odd cases of mackerel are going out; quality of this fish is extra good this season. In lobster demand is fair for the season. We quote: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1 90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.00 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 for flat tins.

COFFEES.

Shipments of Rio coffee arrived this week, but as a good deal had previously been sold to arrive, and the demand at the moment is still good, stocks promise to be again depleted shortly. Advices from New York report that Brazil growths have not yet attained the healthy position necessary to round up the market in satisfactory form. A great deal of stock has been handled this month, and the previous impression of considerable wants among dependent custom in a measure confirmed, but the market appears sensitive to speculative conditions, and changes in tone are frequent and annoying. Low grades are plentiful, but fine coffees are almost unobtainable We quote: Green, in bags, Rio, 21½ to 22½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is no special feature to note, business being of the usual quiet and seasonable character. We quote: "B," 3⅛ to 3¼c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

There has been a good deal of pepper and ginger moving. In other lines there is no special feature worthy of note. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Interest in this market centres in the fact that the direct shipments of new season's Grenoble walnuts, soft shell almonds and Sicily filberts, ex s.s. Letimbro, arrived this week. Their appearance was welcomed, for orders were being held awaiting their arrival. Estrine & Co.'s brand of Grenoble walnuts were the first to arrive, and the quality is fine, the color being bright and the form good. Other kinds of nuts will not arrive till about the middle of December. The crop of Marbot walnuts is turning out bad this year, being "wormy." In consequence of this some orders have been cancelled. Short as is the time the new walnuts have been on the market, it has been long enough for the trade to inaugurate a season of price cutting, some houses having taken orders verging dangerously near cost price. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds,

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.

SANDWICH, ONT.

All this
talk about

"SALADA"

CEYLON TEA

Is for your particular benefit; that is, if we have not an agent in your town and you drop us a card for particulars.

P. C. LARKIN & CO.

25 Front St. East. TORONTO.

MARKETS—Continued

13 to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 15 to 17c. Marbot walnuts, 11 to 12c.; Bordeaux walnuts, 8 to 10c.; filberts, 10 to 10½c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The refineries have receded somewhat from the firm position they occupied a week or so ago, having accepted orders at lower figures for granulated than they were previously asking. An odd carload or so of sugar is being sold by the jobbers, but as a rule orders are small and the volume of business generally light. Little or no attention is being devoted to the German granulated beet sugar that is on this market, in spite of its lower price. Business in Demerara raw sugars is improving. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3¼ to 3⅜c.; Demerara raws, 3¼ to 3⅝c. for bright and 3⅝ to 3¾c. for very bright; Muscavedo raws 3c.

SYRUPS.

There is a good demand for the better grades selling at about 2¾ to 3c. There is a nice crystal syrup on the market which is selling at 2¾ to 2⅞c. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is no change, business being quiet, prices as before. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Nothing particularly new has developed on the local market. The wholesalers are neither buying much nor selling much. They would take teas at a price, but just what they want does not appear to be forthcoming. The little demand there is from retailers is principally for low grade Indian, Ceylon and China black teas. Young Hyson and Japan teas are very quiet. The market continues strong. Assam Pekoes are cabled equal to 1½ to 2½c. higher in London than they were a week or ten days ago. "Assam Pekoe Souchongs," said a broker, "are being bought at auction in London at 7½d., and the expense of laying them down here would be another 1d. without considering any profit. That will give buyers an idea what the market is like." The London market is about ½c. higher on both low and fine Congous. The higher grades of Indian and Ceylon teas are said to be now showing better value than the low grades. The tea market in China has been closed for the season, and practically all the tea there that now remains unsold is what has been left at the ports. We still quote ruling prices on the Toronto market as follows: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for medium, and 30 to 38c. for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

Valencia raisins are in good request, with more attention than there was being given to selected article. Selected fruit in bulk is getting scarce, but another shipment is due in a week or so. This later shipment is not, however, to show as good quality as those already received. We quote: Off-stalk, 4¼ to 4½c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 6 to 7½c. Mail advices to P. L. Mason & Co., from J. D'Arguimbau, of Denia, state that the stock of Valencia raisins remaining in Spain in growers' hands amounts to about 4,000 quintals (160,000 boxes) good fruit and 300,000 quintals of fruit unfit for shipment. It is evident from this that the position of good fruit promises to continue strong.

Malaga raisins are in fairly good demand, the blue table fruit being especially so. Some of the Malaga raisins on the market this season are showing poor quality, the fruit being small. We quote new season's fruit as follows: London layers, $2.25 to $2.50; black baskets, $3 25; blue baskets, $4.25 to $4.50; extra dessert clusters, $4 to $4 50; connoisseur clusters, $3.25 to $3.50; quarter flat connoisseur clusters, $1 to $1 15; Royal Buckingham, $5 to $5.50.

Demand is fairly good for Sultana raisins at 5½ to 7½c.

There are a good many California loose Muscatel raisins selling at from 6 to 6½c.

Prunes on the spot are firmer, owing to the stranding of the steamer Belgravia, which contained the larger portion of the new prunes afloat for this market. According to a cable received by Watt & Scott, the steamer has been docked at Leghorn. The only prune on the market at present is the French article, which is selling well at 4½ to 4¾c.

Currants are cabled as advancing under the influence of Russian buying. Demand on the spot is good for fine fruit, and extremely good value is being shown, particularly in the Patras article. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4⅛c.; fine Filiatras, half barrels, 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

BUTTER AND CHEESE.

The butter market remains in much the same condition as it has been for some weeks. Poor dairy tub is still plentiful, and choice scarce. On account of this demand is almost nil. Roll butter is plentiful, but choice in this line is none too plentiful on account of the "turnipy" flavor that characterizes much of that arriving. In pound rolls supply and demand is fair. Demand continues to be only moderate for creamery tubs, and prices are kept low on account of the supply of the earlier makes that are still on the market. Creamery pound prints are in good demand. We quote jobbing prices: Dairy—Choice tubs, selections, 17 to 18c.; store-packed, 12 to 13c.; crocks, 18c.; low grade, 11 to 12c.; pound rolls, 18 to 19c.; large rolls, 15 to 16c. Creamery—Tubs, August, 19 to 20c.; September and October, 20 to 21c.; pound prints, 23 to 24c.

In cheese, the feeling if anything is a little firmer. Jobbers are getting 10¾c., and at the factories 10¼c. is the idea as to price.

GREEN FRUIT.

Oranges continue to improve in demand, while stocks are getting lighter. Prices, however, remain much as before. Lemons are quiet and unchanged. Malaga grapes are in fairly good demand at steady prices. Cranberries are scarce and firm, with demand increasing. The local apple market remains much as before. The market is almost bare of bananas, shipments recently arriving being "chilled," some of them selling at about 8c. per bunch; a lot of 50 bunches sold at that figure. In sweet potatoes, a good deal of poor stock is arriving, and it is selling as low as $1.50 per barrel. Good stock is worth from 50 to 75c. more. We quote: Lemons—Floridas, $4 to $4.50 for fancy stock, with other kinds selling at $3 to $3 50; Messinas, $4 to $5; Malagas, $3.50 to $3 75; Verdelli, $2 50 to $3.35. Oranges—Floridas, $2.75 to $3 for 200's and 176's, $2.25 to $2 50 for 126's and 150's; Valencias, $4.25 to $4.50. Bananas, $1.10 to $1.50, for firsts and 80c. to $1 for seconds. Cucumbers, 20 to 25c. per basket. Apples, winter fruit, $2.25 to $2 75 per bbl.; snow apples, $2.50 to $3; fall fruit, $2 to $2.50. Grapes—Malagas, $5 to $6.50 per keg. Sweet potatoes, $2 25 per bbl. Cranberries, Nova Scotia, $10 to $10.50 per bbl., and $3.35 per crate; Canadian, $1 to $1.25 per crate and $10 per bbl.; Cape Cod, $3.50 per crate and $11 to $12 per bbl.; Jerseys, fancy, $13.

COUNTRY PRODUCE.

BEANS—There is just the usual quiet business doing, at $1.20 to $1 25 for medium and $1.35 to $1.40 for hand-picked.

DRIED APPLES—There have been some transactions at 4¾ to 5c. f.o.b. outside, but a good deal that is on the market appears to be what has come in as consignments. The jobbing trade is quiet at 5 to 5½c.

EVAPORATED APPLES—Dull. Carload lots of good stock are worth about 6½ to 7c. f.o.b., and for the little that the jobbers are selling 7 to 7½c. is being obtained.

HOPS—The market is devoid of life. Good 94's in a small way are nominally worth 10 to 12c. Package hops are quoted at 15 to 16c.

ONIONS—The market remains much as before. We quote: Domestic, 70 to 80c. per bag; Spanish, 80 to 90c. per crate; Valencia, $2.50 to $2.75 per case.

HONEY—Is reported to be a little scarce, with demand fairly good; strained, 9c.; section, 14c.

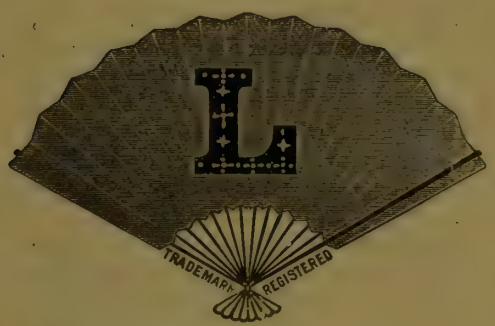
NEW DATES ARRIVING TO-DAY

Davidson & Hay

WHOLESALE GROCERS
AND IMPORTERS

Toronto, Ont.

TEAS

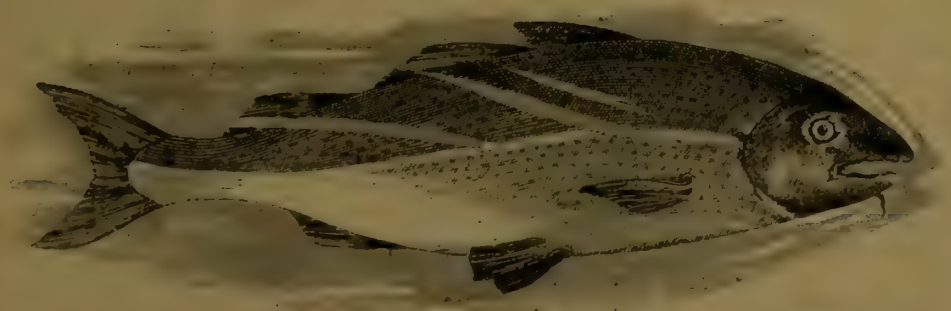
FAN  BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless

5, 20 and
40 lb. Cases.



Skinless

In 100 lb.
Cases.

STEWART MUNN & CO.

BOARD OF TRADE BUILDING

Montreal.

Toronto Agents:

RAMSEY & AITKEN.

MARKETS.—Continued

POTATOES—There is a little better feeling, sales on track in carload lots being made at 45c.; out of store 50 to 55c. is still the idea.

POULTRY—Demand is fairly good and supply is moderate. We quote: Turkeys, 8 to 9c.; chickens, 35 to 45c.; ducks, 40 to 65c.; geese, 5 to 6c.

EGGS—There are not enough of strictly fresh eggs to supply the demand. In consequence of this a good many are turning their attention to pickled in preference to cold storage eggs. We quote: Held, 15 to 16c.; cold storage, 14 to 15c.; limed, 13½ to 14c.; strictly new laid, 18 to 19c. for small lots.

FISH AND OYSTERS.

Sea fish are arriving more freely, and business is assuming a little more briskness, although there is yet room for improvement. The fish most in demand at the moment are cod and mackerel. Oysters are scarce on the local market, shipments from the United States having been cut off this week owing to the holiday there. Prices are 5 to 10c. higher in the United States, but so far the only effect of the advance on the local market is to cause a less disposition to cut prices, while an actual advance is looked for should the higher prices in the primary market be maintained. We quote as follows: Frozen trout, 7c.; skinned and boned codfish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6 to 7c.; haddock, 5c.; Labrador herring, $2.50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh water salt herring, $4 per bbl.; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; haddock and cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.40. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

SALT.

Jobbing trade is a little slower this week than it was a week ago, but several transactions in carload lots are reported. Prices are as before. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

PROVISIONS AND DRESSED HOGS.

Trade has been fairly active in long clear, carload lots of which have changed hands at quotations. The tendency of prices generally is downward. Dressed hogs are offering liberally, and packers appear to have so far cut up more than is used by this time. We quote $5.15 to $5.25 for carload and small lots.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 10½ to 11c.; rolls, 8 to 8½c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10½c.; small hams, 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess $15.50; Canadian short-cut, $16; shoulder mess, $13 to $13.50; clear mess, $13.75 to $14.50.

SEEDS.

The feeling is somewhat better, there being more enquiry both for Alsike and red clover. Timothy is about steady at former quotations. We quote f. o. b. outside points: Alsike, $4 to $5.25 per bushel; red clover, $5.25 to $5.50; timothy, $1.50 to $2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are firm, with supply and demand about equal. Prices are unchanged, dealers paying 3½c. for green and selling cured at 4½c.

SKINS—Sheepskins are offering liberally, stocks accumulating in the country. A lot of between 4,000 and 5,000 skins have arrived on the Toronto market from Chicago, which has had a bearish effect on the market. We still quote 55c., but this figure is not likely to be maintained. Calfskins are nominal at 6c.

WOOL—Demand from the mills is chiefly for small lots, and there is no foreign demand. The shipment of sheepskins from Chicago has naturally had a depressing effect on the market for pulled wools. Dealers are paying 18c. for fleece and super, and 20c. for extra.

TALLOW—Continues firm, dealers paying 5½ to 5¾c., and selling at 6¼c.; rough, 2c.

PETROLEUM.

Business is good, with prices firm aud unchanged. We quote, in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, $1.13 per barrel; Oil Springs crude, $1.14 per barrel; refined, 7c. in bulk; 9¾c. in barrels in car lots f.o.b. here.

MARKET NOTES.

Davidson & Hay have a shipment of new dates arriving to-day.

Perkins, Ince & Co. have received their first shipment of Grenoble walnuts.

Warren Bros. & Boomer have a shipment of scaled herring in stock this week.

Aikenhead & Sloan have a carload of salmon trout arriving this week in kegs.

A shipment of choice new Sicily filberts arrived on Tuesday for Davidson & Hay.

S. K. Moyer is in receipt of shipments of new Persian dates and Valencia oranges.

Quarter casks Burnett's English malt vinegar are to hand with Davidson & Day.

Warren Bros. & Boomer's long-expected shipment of Rio coffees arrived this week.

T. Kinnear & Co. are offering a bright syrup at prices they claim to be reasonable.

A shipment of Redpath's crystal syrup in half-barrels is in stock with Sloan & Crowther.

A shipment of Bordeaux and Marbot walnuts is expected in a few days by Warren Bros. & Boomer.

Sloan & Crowther have their direct shipments of Grenoble walnuts and Sicily filberts in stock.

T. Kinnear & Co. are in receipt of a shipment of layer Valencia raisins in boxes and half-boxes.

R. B. Noble, Toronto, agent for Polly White, Trenton, reports a large trade in evaporated apples.

Ramsay & Aitkens, recently appointed agents for Burbidge, Pritchard & Bartlett, tea merchants, London, this week received their samples.

Perkins, Ince & Co. are in receipt of invoice of another shipment of Moyune, Young Hyson and Gunpowder teas. The teas are said to show exceptional value.

"For the week preceding Thanksgiving," say White & Co., Toronto, "the poultry market was literally deluged, every train being freighted with turkeys, geese and chickens; consequently prices fell to the lowest known in many years. Turkeys sold as low as 7c., geese 4½ to 5c., chickens, per

CASH PAID FOR DRIED AND EVAPORATED APPLES

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Telephone No. 471. Established 1870.

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Butter Eggs Lard Apples Cheese Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

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THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.'S

Wholesale Prices, corrected weekly.

70 Colborne St., TORONTO.

Florida Oranges, all sizes, $2.25 to $2.75; New Messina Lemons, 300 and 360, $4.25; New Figs in 10 lb. boxes, $1.00; New Figs in taps, 4 to 4½c; New Dates, 5½ to 6c.; Cranberries in boxes, $2.50; Cranberries in bbls. $9.00; Malaga Grapes, $4.50 to $6.00 per keg: Pears, per bbl. $3.00 to $4.00; Digby Herrings, 65 to 70c.; Standard Oysters, $1.25; Haddies, 6½ to 7½c. Consignments of all kinds of produce solicited Correspondence invited. New laid eggs, firm, 18 to 20c.; butter, 13 to 18c.

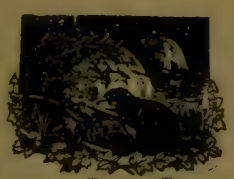
Telephone No. 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH HADDIE OYSTERS



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WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs, New Nuts,

FLORIDA LEMONS, FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

MARKETS—Continued

pair, 15 to 40c., causing the shippers to receive but poor returns, since which prices have rallied, and are firm; turkeys, 10c.; geese, 6 to 7c.; chickens, 25 to 50c., which firmness, we trust, will continue for the sake of all concerned excepting the consumers."

New Grenoble walnuts now in store with H. P. Eckardt & Co.

The Pure Gold Manufacturing Co. had so great a run on their icings last week that their supply could not keep up with the demand.

First shipment of new Sicily filberts is now to hand with H. P. Eckardt & Co.

Blue Cross teas, put up by the British Tea and Trading Co., have just been awarded the only medal for teas at the Antwerp Exhibition.

H. P. Eckardt & Co. are in receipt of a shipment of Loch Fyne herring in kegs, also No. 1 Lake Superior trout, fall catch.

James A. Skinner & Co. are having a big run on assorted packages of No. 20 glassware. It is, the firm claim, the finest in the market.

In addition to Cowan's icings in packets, Lucas, Steele & Bristol have the same pink and white icing sugar to offer that pleased so well last year.

Singapore pineapple in 2½ lb. tins is being offered by W. H. Gillard & Co. This is an attractive line and shows, the firm claims, good value.

Another lot of choice Ceylon teas in chests and half chests, to sell at 17 to 20c., is to hand with Lucas, Steele & Bristol. The firm will send samples.

"Diamond Baking Powder is becoming more of a favorite every day with my customers," says Jno. Mouat, Gillard & Co.'s Northwest representative.

The Pure Gold Manufacturing Co. report receipt of shipment from New York of pure spices of the highest quality obtainable. They will be placed on the market at once for Christmas trade.

"Yes, we think business is improving, and goods of all descriptions were never lower," report Lucas, Steele & Bristol. Can't see how dealers can err in replenishing their stocks."

Lucas, Steele & Bristol made delivery of new dates this week. They have a further shipment due about December 10. They report their Panareta currants, in cases and halves, selling fast.

W. H. Gillard & Co. are in receipt of their full complement of Valencia raisins, and are now able to fill all back orders and still have a reasonable supply for future demands, on account of their large shipments of these fruits.

"Our Malaga raisins have gone off very fast this season," report Lucas, Steele &

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

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Toronto, Canada.

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Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

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CANADA'S GREATEST COMMERCIAL SCHOOLS

Write for new circulars.

SHAW & ELLIOTT, Principals.

Bristol. "We do not expect to have any left after next week. Our fancy cartoons and quarter boxes are good sellers."

Wm. Paterson & Son have a new box for their 1 lb. sodas.

Masuret & Co. have a large consignment of Spanish onions, natural figs and layer figs in stock.

The Toronto Biscuit and Confectionery Co. are making fruit cakes for the Christmas trade, put up in 1-lb. fancy boxes.

This is the season for California fruits. Masuret & Co. have a carload now in stock of reputed fine quality.

The clever ad. of Wm. Paterson & Son in this issue is from the pen of their traveller, J. M. Carroll, whose headquarters are at Lindsay.

Masuret & Co. report an increased demand for their "Eagle" brand teas, both Japans and Congous. They invite the trade to write for samples.

The Eby, Blain Co. believe in advertising. Since they advertised their new blend of crushed coffee in THE GROCER they have sold about a ton of this commodity, half of which went out during the last three or four days.

Sweet tomato catsup is a new article on the market, and the Pure Gold Manufacturing Co. are delighted over reports from their eastern travelers who have been showing samples. The other travelers will have them next week.

The reduction Gowans, Kent & Co. have recently made in the price of the mammoth "Pittsburgh" lamps, owing to a cheapening in the cost of manufacture, has caused a heavy run on them, there being now very little difference in price between them and others of inferior make.

The Toronto Biscuit and Confectionery Co. are adding another storey to their building, and also putting on 50 feet extra room at the back. When this work is finished they will have one of the most complete factories in Canada. This looks like good times.

P. C. Larkin & Co. report that during the past week they have done the largest business with "Salada" in the city of Toronto that they have ever done in the same time. "We have sold fully 1 lb. out of every four lbs. consumed in the city," said a member of the firm.

"Grand Mogul tea is selling well in Toronto," write T. B. Escott & Co. "The new white porcelain sign in form of teapot is being put on the windows of the principal grocery stores in London. 'Grand Mogul Tea' in large black letters, stands out boldly on the face, a very neat and unique advertisement."

W. A. McClean & Co. the Owen Sound pork-packers, are making special efforts for the Christmas and New Year trade. In pursuance of this they have now ready "Diamond H" hams, breakfast bacon, etc. Their advertisement will further enlighten the trade on the matter.

Thompson, Carey & Leonard, who began a fruit evaporating and cider factory in Cobourg a month ago, seem to be doing well, judging from the quantity of apples they are buying. There is room at that point for a canning factory, and it is not improbable they may go into that business.

Warren Bros. & Boomer are this week showing fine off-stalk Valencia raisins almost equal in quality to selected fruit. Their shipment of 7-lb. selected bulk Valencia raisins, similar in style to layers, has also arrived. They have a carload of French prunes and a shipment of California loose Muscatels arriving.

The Phœnix Spice Mills (G. F. Marter & Co.) are placing baking powder on the market in ¼, ½, and 1 lb. packages. Each package is labeled "Gold Medal" and is attractive and convenient, obviating the necessity of the grocer weighing out ¼, ½, or 1 lb. lots of baking powder.

A Vancouver despatch says: Four more British Columbia salmon canneries have passed into the hands of the English syndicate. These are: the Light-House Cannery on the Fraser River, two on Naas River, and one on Skena River. The price paid for the Light-House cannery was $30,000.

MONTREAL MARKETS.

MONTREAL, November 29, 1894.

GROCERIES.

THE grocery market has not been quite so active during the past week, in fact, it is getting between seasons now and a lull in trade is the normal thing. As a result most of the leading staples, such as sugar, tea, syrups, etc., have been dull and furnished no new features. Dried fruits continue much the same, and the same is to remark in connection with canned goods and fish. Prices as a rule have been steady all round.

SUGAR.

There has been no further decline in the sugar market since our last, but the market rules dull with only a small volume of business passing. Granulated is unchanged at the decline last noted, and supplies don't appear to be excessive in first hands. Light supplies contribute to the steadiness of yellow sugars and there is no alteration to note in their case. Domestic beet sugar is offering and is meeting a fair demand. We quote: Granulated, 4 to 4⅛c. per lb.; yellows, 3 3-16 to 3¾c. from the refiners, and Berthier granulated beet sugar 3¾c. in large lots, and 4c. from jobbers' hands.

SYRUPS.

There is no change in syrups and business has ruled dull this week. We quote: Canadian, 2 to 2⅛c. for bright grades and 1½ to 1⅝c. for dark grades at the factory.

MOLASSES.

Nothing special is to report in the molasses market, and few, if any, sales of round quantities have transpired since our last report. We quote as before for regular jobbing trade, 29c. in car lots and 30c. in single puncheons.

RICE.

The rice market has not presented any particular activity in the way of new business, but some fair sized lots have gone forward during the week, which represent orders placed with the mills some time ago. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina $6.50 to $7.50.

SPICES.

There have been no new features in the spice market, for business has been quieter if anything during the past week. We quote mill prices: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

There has been a fair demand for coffees of all sorts during the past week, but trade during the last few days has been of restricted volume. Jamaica and Maracaibo were the only descriptions moved in a large way. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 23 to 29c., and Mocha, 25 to 29c.

TEA.

The week has been very dull in tea with little or nothing doing in a large way, while the distributing from second hands has shrunk materially in its proportions also. We quote: Japans, low grades, 13 to 14c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

The dried raisin market continues steady on the whole for all prime fruit, though offers of inferior stock have been made at concessions. This, however, has not had any effect on the shading of good, sound fruit, which is not in large supply and is held firm. Very little business is doing in a large way, but for jobbing business prime Valencia fruit can be quoted as follows: Ordinary brands, 4¾c.; selected, 5¼ to 5½c., and layers, 5¾ to 6c.

There has been a good fair trade doing in California 4-crown layers, which jobbers are turning over at 6 to 7½c.

The dulness in dried currants has not been lifted, and the average demand is of a slow and dragging kind for Filiatras and Provincials at 3 to 3¾c. in bbls., and 3½ to 4c. in cases. Patras, however, are held rather higher at 4½ to 5c., and Vostizzas, 7c.

New Bosnia prunes are selling for the first time regularly this week at 4½ to 4¾c. for Atlas brand in round lots, but we quote 5 to 5¼c. in an ordinary way. Round lots of French prunes move at 4½c., and we quote 4½ to 5c., as to quality. Cables from Bosnia are rather firmer in tone for cost and freight sales.

The first new dates have been offering this week and selling at 6½ to 9c., the outside being realized in the case of the very first lots which were forwarded by express.

There has been a quiet business passing in figs, fine Eleme stock selling at 8 to 18c., according to grade. Ordinary figs in 56 lb. boxes move at 6c., and in 56 lb. bags 5c.

NUTS.

The nut market continues much the same. New crop Grenoble walnuts are due here this week, but are hardly quotable yet. It is expected, however, that they will open at about 12 to 15c. Filberts are selling at 7 to 8c.; pecans 9 to 10c., and cocoanuts, $4 per 100. New shelled almonds range from 24 to 25c., and shelled almonds 25c.

CANNED GOODS.

The market continues steady under light stocks in second hands of staple description. We quote: Lobsters, per case, $6.50; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10; Australian canned meats: 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1-lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2-lb. can do., $3.35 to $3.40.

FISH.

The fish market rules much the same as it was. We quote: Newfoundland herrings, No. 1, $3.75; No. 2, $3.50; green cod, No. 1, $4; No. 2, $2.75; No. 1 large, $4.50; Labrador herrings, No. 1, $5.25 to $5.50; Cape Breton ditto, $5 to $5.25; B.C.

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

SHOULDERS
MILD SWEET
SQUARE CUT
SMOKED
Or in Pickle.
CHEAPEST AND MOST PROFITABLE ARTICLE TO HANDLE IN THE TRADE
All our Meats are Branded with Our Trade Mark
Burnt in the Skin of Each piece.
F. W. FEARMAN
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JAMS
JELLIES
SAUCES
CATSUPS
ETC.
Best goods in the market. Write for quotations.
T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

MONTREAL MARKETS—Continued

salmon, $11.50 to $12, and Labrador, $12 50 to $13.

GREEN FRUIT.

LEMONS—There has been little change in the lemon market, Messina fruit selling at $3.50 to $4, and Malaga at the same range per box.

ORANGES—Jamaica oranges are in plentiful supply but steady at $4 to $4.50 per bbl., while Florida oranges are in good demand at $2 to $3 per box.

GRAPES—The feeling on Almeria grapes is certainly firmer in sympathy with advices from New York. They are scarce and firmer here at $5 to $6 per keg.

CRANBERRIES—There is no change in cranberries, which rule steady at $9 to $10 per bbl.

PINE APPLES—A few lots of pines are selling at 12½ to 17c. each.

APPLES—The spot apple market is steady for sound fruit. Choice brings $2.50 to $3.50 per bbl., and common, $1 to $2 per bbl.

COUNTRY PRODUCE.

EGGS—The feature of the egg market this week has been the scarcity of strictly new laid stock, for which there is a good enquiry at 20 to 22c. per doz. Demand for other classes of goods are active, and the market rules firm at 15 to 16c. for good cold storage stock, and limed 13 to 14c. Offerings of culls are large, and they sell at 10 to 12c.

POULTRY—The poultry market is oversupplied and dealers in some cases state that it is difficult to dispose of stock in spite of exceedingly low prices. Demand is slow, turkeys selling at 7½ to 9c., chickens 5 to 7c., ducks 7½ to 8c., and geese 5 to 6c.

GAME—Receipts of partridge were light and met a good demand, sales being freely made at 40 to 45c. per brace for No. 1, and 25c. for No. 2. Venison moves slow at 9 to 10c. per lb.

DRESSED HOGS—Demand for dressed hogs is fairly active and steady. Car lots of nice fresh stock are selling at $5.40 to $5.50, and in a jobbing way, $5.25 to $5.75.

BEANS—A fair jobbing trade is doing in beans, the market ruling steady at $1 to $1.40 per bushel of 60 lbs.

POTATOES—Are selling well under light receipts, and prices are firmer at 54c. for No. 1 on the track and 60 to 65c. in a jobbing way.

ONIONS—Onions have been pretty well bought up in the country, and prices are 25c. higher at $1.75 to $2 per bbl.

PROVISIONS.

There is no important change in the local provision market, business being quiet and principally of a jobbing character to fill immediate requirements. We quote: Canadian short cut, heavy, $17 to $18; Canadian short cut, light, $14.50 to $15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

This market remains essentially the same. The demand for fancy creamery stock in a local way continues good, and full figures are paid for it, but they are not quotable as a possible basis for trade in a large way. Held creamery has been moved in some cases at 18c. and Western dairy at 14c. to 17c. We quote: Finest fall-made creamery, 20½ to 21½c.; earlier makes, 18 to 19c.; finest Townships, 18 to 19c.; finest

(Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.
MR. J. A. GOWANS, Toronto, Canada.
DEAR SIR, We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.
Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
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Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
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DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
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WRITE OR WIRE US
for sample and quotations on
Evaporated Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

THE Ontario grain market continues to grow firmer, with a fair advance in prices. In Chicago the market is still firm. Local business is fair, both for Manitoba and Ontario wheats, and car lots of red and white are selling at irregular prices.

Millers have been getting along during the past year with as light stocks as possible, and so far this year deliveries have not been much in excess of requirements for current trade. In places where the demand is urgent comparatively high figures have been paid, while in other places, where supplies have been more liberal, better terms have been made. Taking the outlook all round, prices are higher and the tendency is upward. Up to the time of going to press, flour had not advanced again in price, but in consequence of the advance in price of Ontario wheat, it is almost certain that the prices of family flour will again be advanced.

Flour was more in demand in the grocery store this week, and cereals moved better. The demand for bran and shorts was fair, but not large.

The recent advance in the prices of all grades of flour has had a slight tendency to stop the cutting of prices in the retail store, but there are many grocers who, though they are aware of the advance made by the millers, continue selling at the old figure, which in some cases is actually lower than the flour can be obtained at wholesale. These men are not doing justice to themselves or the trade.

THE MARKETS.

TORONTO.

FLOUR—Local business is fair, and prices are unchanged. We quote: Manitoba wheat, patents, $3.70 to $3.80; strong bakers', $3.45 to $3.55; Ontario, $3.45; straight roller, $3.05 to $3.10.

BREAKFAST FOODS—We quote: Standard and granulated oatmeal, $3.85; rolled wheat, $2.10 in 1,000 lb. barrels; cornmeal, $3 50; split peas and pot barley, $3.75 per barrel.

BRAN—Trade is fair and prices firm at $13 per ton.

SHORTS—A fairly good demand is reported. City mills are offering at from $15 to $15 50 at the mill.

WHEAT—Sales of red and white wheat have been made frequently west during the week at 55c. Manitoba wheat is firm, and sales west were made at 71c. Holders ask 72 to 73c. east. On the street white wheat is quoted at 59½c., red at 58c., and goose at 57c.

OATS—The demand is quiet, but the market is steady. White sold west at 27 to 27½c., and mixed were quoted at 26½c. Car lots of white on track are quoted at 30c. On the street oats are quoted at 31c.

HAY—There has been a little more offering this week. Hay marketed at from $9 to $9.50 for timothy and $7.50 to $8 for clover.

STRAW—There has been but little offered on the street during the week; $8.50 to $9 was paid for good straw.

MONTREAL.

The demand for flour was fair, and the market is moderately active, with a good business doing for this season at steady prices. There was also a fair enquiry from abroad for shipment by way of Boston, but up to a late hour no sales were made. Cables were firm at the last advance noted. We quote: Winter wheat, $3.35 to $3.50; spring wheat, patents, $3.50 to $3.65; straight roller, $2.85 to $3.00; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.15 to $3.50.

In the feed market an easier feeling prevails in bran, owing to the larger offerings, and car lots of Ontario were offered to-day at $15, without meeting with a buyer. Shorts and mouillie are steady, and show no change. Ontario bran, $15 to $15 50; Manitoba bran, $17, shorts, $18; Mouillie, $20 to $22.

The market for oatmeal was weaker, owing to the increased offerings and the limited demand, consequently prices are lower. We quote; Standard, bbls., $3.50 to $3.65; granulated, bbls., $3.60 to $3.75; rolled oats, bbls., $3.75 to $3 85.

ST. JOHN, N.B.

In flour the market continues to advance west. Even Manitoba, which was slow to respond to the otherwise general advance, has at last been advanced by the millers. In this market, though prices are firm, the rise is not yet equal to that at the mills, and many still look for a falling off. Very few N.B. oats are coming forward. The people in this province should clean their oats better if they want to be in it with those from outside. The demand at present is principally supplied from Ontario. Feed is quiet in all lines. Beans and cornmeal firmer. We quote as follows: Manitoba flour, $4.20 to $4.25; best Ontario, $3.50 to $3.60; medium, $3.25 to $3 40; oatmeal, $4 to $4.10; beans, $1.45 to $1.50; western buckwheat meal, $2.25; cornmeal, $3.25; granulated, $3.50 to $3.60; middlings, on track, $19 to $19.50; bran, $17 to $18.; N.B. oats, 36c.; Ontario, on track, 37 to 38c.; split peas, $3.65 to $3.85; pot barley, $4 to $4.10; round peas, $3.65 to $3.75; hay, on track, $10 to $10.50.

DINNER'S FIRST COURSE

Is always more appetizing if it consists of a good hot SOUP. We prepare several Cereals to be used in that way. They are:—

SPLIT PEAS, FLAKE BARLEY,
FLAKE PEAS, POT BARLEY.

Drop us a card for prices.

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The Ideal and Most Successful Breakfast Foods of the Nineteenth Century

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THE IRELAND COMPANY'S

DESICCATED ROLLED OATS
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BUCKWHEAT FLOUR (Self-Rising)

In Handsome Packages of Convenient Size.

A little high in price
BUT higher still in quality.

We are pleased to mail Samples and full particulars. Let us hear from you.

THE IRELAND NATIONAL FOOD CO., LTD.
TORONTO, CANADA
MILLERS AND MANUFACTUTERS OF

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CHOICE CEREAL BREAKFAST FOODS.

GRIMBLE'S English Malt
Six GOLD Medals VINEGAR
GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

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- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -
ODART'S PICKLE - AND - ODART'S SAUCE
ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

CHRISTMAS! NEW YEAR!!

NOW READY AND FOR SALE
Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.
Pork Packers - Owen Sound

Embro Oatmeal Mills
D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF
Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Dried Fruits!!

NOW IN STOCK

All of Choicest Qualities. Write for samples and prices.

Valencia Raisins
Sultana Raisins
Malaga Raisins
Currants In barrels, half barrels and cases.
Figs, Dates, etc.

Tarragona Almonds.
Sicily Filberts.
Grenoble Nuts, etc.

Dried Peaches.
Dried Pears.
Dried Apricots.
Dried "Atlas" Prunes.
Dried "Bosnia" Prunes.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MONTREAL MARKETS.—Continued.

Western dairy, 16 to 17c.; Western rolls, 16 to 18c.; Kamouraska, 16½.

CHEESE.

The cheese market continues steady and quiet. The decline in the public cable to-day of 6d was a surprise to the trade, but no importance is attached to it, more especially as private advices of late have indicated more disposition on the part of buyers across the water to do business. In this connection, we understand that some business was put through to-day over the cable at a rather better figure than was possible previous to the close of navigation. As to spot values, they continue greatly nominal, and there was little business at the wharf to-day to afford any idea of prices. Only a couple of hundred boxes were offered. Prices, therefore, continue more or less nominal, but for finest Ontario makes 10¼ to 10⅜c. is a fair range, the outside being for colored goods, which still command a premium. Eastern makes range from 9⅞ to 10c. Finest Ontario fall-made, 10¼ to 10⅜c.; finest Townships, 10c.; finest Eastern, 9⅞ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

The market for ashes was quiet and weaker, with prices lower all round. We quote: Firsts, pots $4.10; seconds, $3.50 to $3.60, and pearls, $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

Though there is on quotable change on granulated sugar the feeling is easy.

Geo. Childs & Co. are offering this week a choice line of California figs, put up in 3 lb. cartoons.

Cables to Rose & Laflamme advise an advance of 1s. 6d. in the cost and freight price of Bosnia prunes.

Whitehead & Turner, of Quebec, are just landing a shipment of California raisins from the well-known firm of Griffin, Skelly & Co.

Caverhill, Hughes & Co. are receiving this week a shipment of Lazenby's preparations. They consider the soup squares great sellers.

Kinloch, Lindsay & Co. are just landing a carload of choice California evaporated apricots and peaches, also California muscat raisins.

The last direct shipment to Montreal of Marshall's fish delicacies has arrived. The quality is the highest, and packages most attractive.

The first new Grenoble walnuts are expected to arrive here this week. No sales to arrive have been made, but they are expected to open at 12 to 15c.

Every firm of prominence in the Dominion is now handling Batger's Nonpareil jellies, to which Messrs. Rose & Laflamme call attention in their ad. this week.

Marshall's Scotch kippered herrings, fresh herrings and finest selected salt herrings in kegs, barrels, etc., are largely in demand and growing popular. Quality will tell.

Advices on Almeria grapes are firm and it is worthy of note that a cargo sold the other day in New York which averaged $6.25 per keg, while individual lots realized as high as $14.

Laporte, Martin & Co. have found the Ostrich brand prunes, which they received last week, first-class sellers. These were among the first arrivals of new Bosnia prunes in Montreal this fall.

Among the representatives of the Montreal wholesale grocery trade who left on Tuesday evening this week to atend the annual meeting of the Dominion Guild in Toronto on Wednesday, were: President Geo. Childs (Geo. Childs & Co.), Chas. Chaput (L. Chaput, Sons & Co.), D. L. Lockerby (Lockerby Bros.) and Wm. Kinloch (Kinloch, Lindsay & Co.)

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Nov. 29, 1894.

BUSINESS during the past week has been good, merchants being particularly active in getting off orders for the river boats, and for those ports in Nova Scotia which are reached by packets, as the schooners are making their last trips and the river may now close at any time. The weather has been much milder during the past week. The flour market is now a matter of interest, the advance of last week having been more than sustained. Manitoba, which was much slower than the Ontario flour to feel the strength, is up at time of writing 25c. per bbl. Money is hard to get, there being too much of a tendency than is well to close accounts with notes rather than with cash, and save the interest. Notes are, however, met promptly. In the country market there is little of interest to note. Fresh pork and turkeys are coming in freely. Butter is rather more than equal to demand, while eggs are scarce.

CANNED GOODS—Sales are on the whole quiet. A North Shore merchant with about 100 cases of blueberries found it impossible to place them, owing to no demand. He placed a few very fine Restigouche canned salmon. They are considered much ahead of the British Columbia fish. The other salmon (B.C.), however, owing to small stock, are not likely to remain long at their present figures. All canned goods are firm. We quote: Corn, 95c.; peas, 90 to 95c.; tomatoes, $1 to $1.05; corned beef, 2's, $2.75; 1's, $1.60; oysters, $2 to $2.25; Canadian yellow peaches, 2's, $1.90 to $2; 3's, $2 60 to $2.65; new gallon apples, $2 25 to $2.40; salmon, talls, $1.35; flats, $1.75; lobsters, $1.75 to $2; finnan haddies, $1.40. Some old — that is, last season's pack— gallon apples are being sold very low, it is believed at $1 per doz. They retail at 12c.

SALT—Stock is very limited in coarse salt, and for some time the market will have to depend for its supply on that which is received via Boston. Demand is, however, light. There is quite a quantity bought to come forward direct. Coarse, 60c.; fine, $1 to $1.10; Canadian, 5-lb. bags, $3 25 per bbl.; 10-lb. bags, $3.10 per bbl.; American wood boxes, 20 lb., 20c.; 10 lb., 12c.

DRIED FRUIT—One house reports having bought this season 10,000 boxes of dried fruit, principally raisins. The imports of Valencia raisins are hardly up to last year, but there were no California fruit here last fall to amount to anything. There have been upwards of 3,000 boxes bought this fall, mostly direct. This was quite a surprise, as it was thought very little would be done in them till after the first of the new year. The imports of Valencia raisins amount to about 14,000 boxes. The sale of evaporated California fruit, such as peaches, apricots and pears, increases from year to year. A quantity of the peels bought in England have been delayed in shipment which makes it rather unpleasant for merchants here. Leghorn peels have been on the market some time. Citron is being offered very low from New York. Owing to the new duty the Canadian curers of peel have had to stop manufacturing. This is to be regretted, as they were putting up a splendid article which was holding its own with the imported goods, finding a ready demand. We quote: Sultana raisins, 7 to 7½c.; Valencia, 4½c.; layers, 5½c.; currants, bbls., 3½ to 3¾c.; cases, 3¾ to 4¼c.; cleaned, 25 lb boxes, 6c.; 1 lb. cartoons, 7½c.; California loose Muscatels show an advance, and are likely to go higher, as are the California layers, 6½c.; layers, $2 to $2,10; clusters, $2.25 to $2.50; fancy, $3.50 to $4; Malaga, Londons, $2.10 to $2.25; black baskets, $3.25; prunes, fresh, 5½ to 6c.; small boxes, 9 to 14c.; figs, 13 to 16c.; Nova Scotia dried apples, 5¾c.; Ontario, 6¼c.; evaporated apples, 8 to 9c.; evaporated apricots, 14½c.; peaches, 13c.; pears, 11c.

GREEN FRUIT—Apples continue in very large supply; within two hours in one day upwards of 3,000 bbls. came in the market slip. The only apples at all scarce are Baldwins. Bishop pippins are plenty, and extra quality fall apples are very low, and the auction sales daily held are meeting small returns. Some lemons now on the market are poor quality. Ontario grapes are about out of the market. Malagas are higher. Merchants are looking forward to a large Christmas sale. We quote: Apples, No. 1 fall fruit, $1 to $1.50; winter fruit, $2 to $2.25; lemons, 3.50 to $5; Florida oranges, $3 to $3 25; West India, $3 to $3.25 per box, $5 to $5,50 per bbl. repicked; Malaga grapes, $5 to $5.50 per keg; Ontario grapes, 30 to 60c. per basket. A few baskets of quince are on the market but owing to lateness of the season there is no demand.

DAIRY PRODUCE—The report of last week would do for this, though cheese are firmer and parties are not over anxious to buy. Demand for early makes is about over; they are about all out of first hands. September finds a fair market; the feeling is they will lose nothing by not pushing sales. Butter is slow except rolls which, when first-class, find a ready market at good prices. Good butter is scarce, but it is hard to get callers to pay an extra price for it. Eggs are firmer and are about 1c. above price of last week. We quote: Cheese, 10½ to 11c.; dairy butter, 18 to 20c.; creamery tubs, 22 to 23c.; rolls, 24 to 25c.; eggs, 17 to 18c.

MOLASSES—Market is very firm, and already some holders have advanced another two cents. There is practically no Antigua or St. Croix molasses here. The stock of Porto Rico is all extra quality goods, and is also light. Barbadoes is about the only molasses here, and it is within narrow limits. The outlook is for higher prices at once. We quote: Barbadoes, 30 to 32c.; St. Croix and Antigua, 29 to 30c.; choice Porto Rico, 35 to 36c.; fancy, 43 to 44c. Syrup, for which there is now a fair demand, 30 to 35c.

SUGAR—Market is quiet and prices easy. Prices as last week. We quote: Granulated, 4¼ to 4⅜c.; yellow, 3½ to 3¾c.; Barbadoes, 3½ to 3¾c.; Paris lump, 6 to 6¼c.; Powdered, 6 to 6¼c.

FISH—Values are unchanged, though feeling is easy in smoked herring. Market is off one cent owing to very large arrivals. Stocks, except in smoked fish, are not large. We quote: Cod fish, large, $3.65 to $3.75; medium, $3 65; small, $3 to $3.25; haddock, $1.75; pollock, $1.70 to $1.75; shad, $5 to $5.50; bay herring, half-barrels, $1.40 to $1.50; Shelburne, No. 1, bbls., $4 to $4 25, half bbls., $2.40 to $2.50; Canso, bbls., $5.25;

ST. JOHN MARKETS—Continued.

Quoddy River, $2.50 to $3.25, half bbls.; medium smoked herring, 8 to 9c.; lengthwise, 8c.

PROVISIONS—About the only change is in plate beef, which has advanced about one dollar. Other quotations are as last week, with but light business. The demand from the dealers for smoked meat is light this season. We quote: Clear pork, $19 to $20; P.E.I. mess, $17 to $17.50; prime mess, $13 to $13.50; plate beef, $13 to $14; pure lard, 10¼ to 11c.; compound, 9 to 9½c.; cottolene, 9¼ to 10¼c.; hams, 11½ to 12c.; bacon, 10c.

ST. JOHN MARKET NOTES.

Linseed oil has advanced 3c. per gallon.

Woodstock reports a good demand for potatoes, large quantities being bought up at 80 to 90c.

J. C. Bowman, formerly agent for T. Lawry & Son, now represents the Laing Packing and Provision Co.

Best fall apples are selling by auction as low as $1 per bbl. There is no demand and the market is overloaded.

New Sultana raisins, the first of the season, have been received by Baird & Peters and Merritt Bros. & Co.

Northrup & Co. are offering what is claimed to be extra quality in Valencia layer and off-stalk raisins.

One thousand two hundred unplucked turkeys were sent to England last week by Hunter & Huestis, of St. John.

The advance in flour freight rates is rather more than usual, being 5c. from Toronto points and 7c. from further west.

Another lot of Beardsley shredded codfish has been received by C. & E. Macmichael. This is proving a great seller.

Two cars of pork have been shipped from Carleton County to Montreal during the past week. The price paid was 4c. on foot or 5c. killed.

Stocks of corn in the hands of millers are light, and not enough to supply demand for meal. There is, however, a quantity due. Prices firm.

Fred. R. Tippet sailed for England on the 24th inst. He goes on business connected with a number of agencies which he holds. His friends wish him a successful trip.

Priscilla Perkins' Pancake Flour, self-raising, ready for immediate use, is finding ready sale here. Northrup & Co. have secured the agency and can quote bottom prices.

The output for the season on the Island of cheese and butter is estimated at 480,000 and 45,000 lbs. respectively. A sale of 12 000 cheese to one packer is reported. They were for export to London.

Owing to the increasing practice of dealers through the province buying cars of flour direct from the miller, the stocks held in St. John are not as large as formerly. The feeling here is rather weaker.

Steamer Florida, sailing from Prince Edward Island on the 19th, had on board $70,000 worth of cheese and butter. This shows well for an infant industry, and is but one sign of many of the progress being made by this "Garden of the Gulf."

As noted some time since, brooms are firm, having had an advance of 35c. from the lowest point. The factory in St. John has now a capacity of 150 doz. per day. Owing to the large demand in the lower provinces the firm has not pushed brooms in the west as it has brushes, although a few are sold. The factory has now on hand orders from British Columbia. Last spring it sent a carload. An increase of business in Ontario is also reported.

The demand for lumber for the American market is much improved. The taking off of the duty by the American government is having its effect in larger returns for cargoes sent. The prospect for next season looks well. The British market is flat.

In talking to Thos. White, of White, Colwell & Co., THE GROCER was informed that the demand this season was not as large as last, but that they expected they would do about as much business as last year. They were not able to fill all their orders.

The business men of Chatham are trying to form a Board of Trade. Even in the smaller towns, where such has been successfully started, good work has been accomplished. It is hoped this important movement will receive the support it deserves.

Export business from maritime ports to the West Indies at this season is quite active. Beside that reported above from Yarmouth, there was from Summerside a cargo including 12,273 bush. oats, 6 sets harness, 33 horses, 46 sheep, 80 turkeys; total value, $7,700.

Quite a business has been done during the season by Theodore H. Estabrooks in cocoanuts, which he imports direct. He has sold a large quantity in Ontario and as far west as Winnipeg. He is looking forward to a much larger sale next season. Prices have ranged about $3 50 to $4.

Upwards of sixty thousand smoked herrings were landed here week before last. As twenty thousand were to fill a New York order for the West Indies, the whole quantity was not thrown upon the market, but the price has been forced down 1c. John Sealy has handled the bulk of those arriving.

Among the vessels which sailed out of Yarmouth during the past month were two schooners for the Spanish West Indies. One carried 692 bbls. potatoes, 572 packages codfish, 700 boxes smoked herring, 12,000 feet lumber. The other took 673 barrels potatoes, 200 packages codfish, 11,000 feet lumber.

Auction sales of apples continue twice a day on the market square. Never were soft apples so plenty and so low, and even Bishop pippins are sometimes found there. Prices range from 75c. to $1. It comes hard on the farmer. Apples such as do to send to the English market are, however, scarce and high, as Baldwins, Spies, etc.

Among the exports from Prince Edward Island during the past week were three cars of canned blueberries for the Boston market. There was also cleared from the two ports, Summerside and Alberton, during six days, $29,482 worth of goods, including 13,000 barrels oysters, 125 cases eggs, 7,659 lbs. pork, 2,275 bush. oats, 7,200 lbs. starch, 1,860 lbs. butter and 753 live geese; also 135 sacks wool.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Beardsbey's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . **THE BELL CIGAR CO.**
St. John, New Brunswick

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL DIGBY, N.S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

Grocers . . .

Are you aware of the fact that

GOLDEN FINNAN HADDIES

are still leading? Ask your wholesaler for Golden Finnan Haddies.

AGENTS

NORTHRUP & CO.
South Wharf, St. John, N.B.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, Nov. 29.

ONTARIO poultry came down here with a rush and the consequence is an overstocked market and low prices. Butchers are anxiously awaiting the awarding of the army contract. This is a big thing with Halifax, as it means the supplying of some 3,000 soldiers and staff officials with the best beef securable. Of late years nobody has made any money out of it, but this time the man who secures the contract will likely fare better. The butchers concluded the cut-throat policy was played out, and as the regulations raised the standard of the beef from 450 lbs. per dressed carcase to 560, they decided to meet it with a corresponding tender price. I am told on good authority that each of the tenderers asked $2 per 100 lbs. more than the accepted tender of last year. This has apparently paralyzed the war department, as none of the tenders have been accepted so far.

Molasses stocks are at a low ebb, but a cargo is due to arrive from the West Indies, and several others are on their way here.

CANNED GOODS—There is no change in this line. Prices remain the same as last quotations, and the demand is slow.

DRIED FRUIT—Stocks are arriving in good condition, and the demand is firm. Black baskets advanced 10c. during the past week. The quotations are: Valencias, 4⅝c.; Valencia layers, 5½c.; London layers, $2.30; Imperial Cabinet, $2.60; black baskets, $3.10. Prunes, currants and evaporated apples remain quiet, with no change in quotations.

GREEN FRUIT — Apple quotations in this market give no idea of the selling price, which ranges all the way from $1.10 to $2.50 per barrel. Large shipments are being made to London. Cranberries are likely to be stiff, the only supply in the market being a few Magdalens. Florida lemons are arriving in a very unsatisfactory condition. They are bringing $4 to $5. Mediterranean stock will arrive shortly, and will give better satisfaction. Jamaica oranges are worth $5 to $6 per bbl. repacked. Almeria grapes are arriving in good condition, and the supply is free, with quotations at $4.50 to $5.50. Pineapples are expected shortly.

DAIRY PRODUCTS—There is no change in cheese. Good butter is scarce. Fair Canadian is offered at 16½c., landed here. Native stock is worth 19c. Some fancy stock is bringing more money.

MOLASSES—There is no Cienfuegos or Demerara N brand in the market. The quotations are: Antigua, 28c.; Porto Rico, 32 and 34c.; Trinidad, 27c.; Barbadoes, 30c.; Demerara, M. R. brand, 38c.; Demerara, (B.) D. brand, 45c.

SUGARS—There are no new features in sugars. The steamer City of Lincoln, which is at St. John's, Newfoundland, in distress, has 2,200 tons for this port. The quotations are: Porto Rico, in hhds., 3¼c.; refined cut loaf, 5¾c.; granulated, 4⅞c.; standard A, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3⅛c.

FISH—The steamer Cuba takes about $22,000 worth of fish to Port au Prince this week. The Haytian trade is proving a bonanza for this port. Good prime cod are in demand. Fat mackerel are neglected, and large Bank fish are not much sought after. The unprecedentedly large catch of fall herrings has knocked 50c. per bbl. off the price. The quotations, tol quol., are: Bank cod, $3.25 to $4; Nova Scotia, shore, $3.25 to $3 90; fall split, hgs., $2.40 to $2.50; salmon, city inspection, No. 1, $14; No. 2, $12; No. 3, $10; alewives, No. 1, $2 90; July Cape Breton fat herrings, $5; haddock, per quintal, $2 50; pollock, $2; hake, $2.

PROVISIONS—Beef holds up well. Sales made to-day realize $7 for good heavy stock, while small stocks only realize $5 and $5.50. P. E. Island hogs sold from 6 to 6½c. P. E. Island mess is worth $17 50; do., thin, $16; American plate beef, $14; lard, pure, 10½c.; do., in cases, 11½c.

HALIFAX MARKET NOTES.

Onions still remain low and plentiful.

A carload of Ontario poultry has arrived to J. A. Leaman & Co. in prime condition.

Pears are finished and bananas are about over; some few bunches are arriving, but of no interest to jobbers.

A large fleet of vessels from Lunenburg will engage in the frozen herring trade this winter with Newfoundland.

Fresh eggs are in good demand. Case stocks sell from 18 to 20c., but fresh market are bringing 30c. at retail.

India and Ceylon teas are stiffening, but Chinas remain steady. There are stocks on hand to meet all demands for the next six months.

Dealers are slow about putting in winter stocks of potatoes. The prices remain stiff, but dealers anticipate they will come down. This is hardly to be expected, on account of the small P. E. Island crop.

Breadstuffs remain quiet. Agents report a probable rise of 25 to 50c. per bbl. in Manitoba and Ontario flour, but the fall stocks here will likely make it non-effective.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Nov. 29, 1894.

There is little new in country produce and the volume of business is small. There is not any large quantity of oats offering. If the farmers would be more careful in cleaning their oats they would see an improvement in price. Hay is in large supply, and, though offered very low, does not find quick sale. In other lines dealers have been busy getting in stocks for Christmas. A busy trade is expected from now till then, but it is doubtful if it will be as large as last year. In eggs the market is firm. Butter is rather easier. In produce we quote: Hay, $6 per ton; oats, 29c. per bush.; beets, $1 per bbl.; turnips, 50c.; carrots, 60 to 75c.; cabbages, 35c.; squashes, 1c. per lb.; pumpkins, 3 to 5c.; beans, $1.50; butter, 17c.; eggs, 15c.; cheese, 9½c.; onions, $1.25 per bush.

THE CUT IN COTTONS.

The announcement in last week's GROCER that Parks & Son, of the St John, N.B. cotton mills, who are not in the combination, had reduced the lowest grade of grey cotton to 2¾c. a yard, has created a good deal of talk in trade circles. Mr. Morrice now talks of reducing their 3c. grade to 2¾c., and the 3½c. to 3¼c., but no announcement has yet been made.

The consumption of grey cottons has been much less this year. China, which took about 6,000 bales from Canada last season, has not taken one this year. It is said the Brantford factory will be closed for lack of work

The trade in fancy colored goods, such as Zephyrs, etc., has been satisfactory, and the Canadian Cotton Co. deserve credit for the improvements, it is said it contemplates making in these goods, both in quality and style. There was much need for it. It is not improbable that the St. Croix mills, at St Stephen, will run entirely on these lines as soon as they can put in some new machinery.

DOMINION GROCERS' GUILD.

The annual meeting of the Dominion Grocers' Guild was held in the Board of Trade, Toronto, Wednesday last. Hugh Blain, vice-president, was in the chair. The meeting was short and sweet, there being little business transacted outside the election of officers. Among those present were the following: George Childs and George Geoffrion, Montreal; George Bristol, S. Balfour, W. Macpherson, W. H. Gillard and Alexander Turner, Hamilton; M. Masuret, London; William H. Ince, sr., William Ince, jr., J. W. Lang, H. P. Eckardt, T. Kinnear, W. C. Crowther and W. Keighley, Toronto. W. H. Gillard, of Hamilton, was elected president and C. Chaput, of Montreal, vice-president. C. Heber, the retiring president, would not stand for re-election owing to ill-health, and a letter from him to that effect was read. The next meeting of the Guild will be held in Montreal. A banquet in the evening in the Board of Trade restaurant wound up the day's proceedings.

PROTESTED WITH GOOD EFFECT.

A small-sized war has been raging in Halifax between the police and the wholesale grocers and fruit men. Last winter the city council secured the passage through the legislature of an Act to prevent the obstruction of sidewalks. The Act turned out to be more far-reaching than its framers intended, and, when the police began to put it in force, the merchants became greatly embarrassed. The firm of Hessian & Devine, for instance, handle some days as much as 1,000 packages, and the new Act would not allow them to deposit their goods on the sidewalk. It was the same with C. W. Outhit, Bremner Bros., and all the rest. Every time goods were deposited on the sidewalks, even for a very short time, the merchant doing so was reported by the police, summoned to the police court along with common drunks, and fined $2 for each offence. They protested mildly at first, but latterly very emphatically. At last the matter reached such a climax that merchants talked about suspending business, and the city council was appealed to. That body could not tell the police not to enforce the law, but they did the next best thing, and passed a resolution to the effect that all cases of violation be reported first to the police commission, who, if they saw fit, would report to the court officials. Thus the matter is amicably arranged until the Act can be amended or repealed.

CANNERS' SUPPLIES.

TORONTO.

TIN PLATES—A number of orders have been booked for import, and trade from stock, while not heavy, remains steady, and several good import lots booked some time ago are now being delivered to various points through the country. We quote: Coke, $2.75 to $3.10; charcoal, $3.25 to $4.

SOLDER—Trade has remained steady during the past week at unchanged prices. Prices for the better quality are unchanged at 12 to 13c.

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .
The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.
CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE
—AND—
The "LION BRAND"
Canned Goods Leads ! !
No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS
PIGTON, ONT.

ALWAYS THE BEST.
CIDER AND WHITE WINE VINEGARS
Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to
THE DOVER APPLE CO.
PORT DOVER, ONT.

OUR PACK OF . .
Canned Fruits
Are exceptionally fine, packed the day they were picked, and each can bears our label,
The Garden City brand
We also put up the choicest CATSUPS, JELLIES and JAMS.
BE SURE when ordering you get the "Garden City" brand. Sold by all leading Wholesale Grocers.
Put up by
FLYNN BROS.
St. Catharines, Ont.

LION "L" BRAND

REGISTERED TRADE MARK
PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.
The largest factory of the kind in the Dominion.
DIPLOMA AND MEDAL
Toronto Exhibition, 1893.
MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

"The Best of Everything"

Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the "Delhi" goods enjoy.

Delhi Canning Co. = Delhi

The Surprise Soap Twine Holder

Holds . . Your Twine

—Is a Handsome Counter Fixture

The twine-holder sits on the counter, the twine coming out through a hole in the top. . . . . .

If you have not received one of our twine holders from any one of our travelers, send to us and we will be pleased to mail one to you free of charge. . . . . .

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

SWEET POTATO SITUATION.

SWEET potatoes have been very cheap this season, and just at present prices are unusually low. The crop was large in both Virginia and New Jersey, the States which supply this market with most of the stock. In Virginia 93 per cent. of an average yield was grown, and in New Jersey 99 per cent., or almost a full crop. The Virginia potatoes have sold mainly at $1 per barrel for a month only, a few known marks higher, and $1 was shaded on a good many within the last week, and this week it has been almost impossible to realize that figure, bulk of the stock selling from first hands at 75 to 90c. per barrel. These are the lowest prices of the season, and mean practically nothing for the grower, as the freight, cost of barrel, cost of digging and shipping, and the commission merchant's commission equal this figure, and doubtless in some cases exceed it. The receipts from Jersey have also been large, but are of better quality than the more southern potatoes and prices average higher, but so many dealers use the Virginia stock that the outlet for Jersey is small and prices low and unsatisfactory. The season is so far advanced, however, that most of the outdoor stock has been forwarded, and holders of cellar stock are not inclined to take the present low figures, and are holding until the Virginia are out of the market, when they expect to establish an advance. At present $2, possibly $2 25, is all that can be realized for finest Jersey from Vineland and other neighboring sections, while other South Jersey stock in double-headed barrels does not exceed $1.75, except a few extra fine kiln-dried, while prices range down for ordinary grades according to condition and quality. The Monmouth Co. and near by sweets are not as good as those received from more Southern Jersey points, and average best marks are not salable above $1.50 per barrel.—N.Y. Journal of Commerce.

P. G. McCarger has sold out the Trent Valley flour mills at Lakefield to Edwards & Babcock. The new firm have taken possession.

A number of Woodstock grocers and fruiterers have received drafts within the last few days from the firm of A. G. Gibson & Co., Toronto, for amounts ranging from $2 to $18, which had already been paid the traveler upon delivery of the goods. The local merchants are in a quandary as to whether they will have to pay for the goods a second time, Gibson & Co.'s traveler having levanted.—Journal, St. Thomas.

A letter received at Gloucester, Mass., from Capt. Daniel Ryder, of Newfoundland, intimates that the Government of that country will, this winter, place an export duty equal to the American tariff upon herring exported in foreign bottoms; and that in anticipation of this a number of vessels from Lunenburg, N.S., have been chartered to load herring at Newfoundland for American ports.

The grocers of Monongahela, Pa., held a meeting recently, and took preliminary steps toward forming an organization for protection against the fakirs and street hawkers, a number of whom have been selling vegetables, etc., without a license. It is the intention of the grocers to enforce the law covering street peddling, and require every vender to take out the proper license.

The Graham Evaporator Company, of Norwich, has been granted ten years' exemption from taxation by the village of Tilsonburg. Mr. Graham is to expend $5,000 in the village each year in connection with his business or to pay taxes. On Friday night last Graham's evaporator at Norwich was destroyed by fire, entailing a loss of $6,000 on contents and building; insurance, $3,000.

Yesterday a deputation from the Chamber of Commerce, composed of Messrs. D. Parizeau, M. L. A.; G. Boivin and J. H. Perreault waited upon Hon. Louis Beaubien, at the Local Government buildings, St. Gabriel street, and asked the Minister of Agriculture to see that circulars were sent to all the agricultural societies in order to ascertain how many acres of land would be available for beet root culture in Quebec province. Hon. Mr. Beaubien replied that he would be only too glad to comply with the request.—Gazette, Montreal.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

"Boeckh's" Standard Brushes
"Boeckh's" Standard Brooms
"Star" Pails and Tubs
"Durable" Pails and Tubs
"Improved" Globe Washboards
"Extra Star" Clothes Pins
"Jersey" & "Crown" Butter Moulds
"Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers TORONTO

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins

BLACK BASKETS
LONDON LAYERS
—ALSO—
VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

New Sicily Filberts

NEW

Grenoble Walnuts

IN STORE

Warren Bros. & Boomer

35 and 37 Front St. East,
TORONTO

New Currants

WE HAVE IN STOCK

CASALINA—in Half Cases.
PATRAS—in Barrels and Cases.
CAMPOS—in Brls. and Half Brls.

Also a few barrels of old Provincials left which we will sell at a low figure. Ask or write for prices.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes.
Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

NEW GRENOBLE WALNUTS

—: IN BALES :—

NOW IN STORE.

PERKINS, INCE & CO.

41 and 43 Front St. East.

We are now offering

New Table Raisins

In quarters, halfs and full boxes.

ALSO

VALENCIA SHELLED ALMONDS

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

If you want

The best and most satisfactory selling

Native Grape Wines

Get our Fine Old Port, Five-and-a-half Sherry and Golden Diana.

Goods right and prices in keeping with the times.

The Ontario Grape Growing and Wine Mfg. Co.

ST. CATHARINES, ONT.

WINDSOR TABLE SALT

IN PAPER BOXES.

4 doz. 2 lbs. per case, $1.40
2 doz. 5 lbs. " " $1.50

When you order "Table Salt" from a Wholesale House see that your order reads :

"WINDSOR TABLE SALT."

Toronto Salt Works

128 Adelaide St. East

City Agents for Windsor Salt Works. TORONTO.

ASK FOR

MOTT'S

$16 The Grocers' FRUIT IMPROVER $16

AN INVESTMENT THAT PAYS

You can clean Currants, Raisins, and Prunes, increasing their value 2 to 3 cents per pound, please the housekeeper, and win trade. Sharp, shrewd, up-to-date grocers write us to ship at once and draw at ten days, less 5% discount.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halfax.
LAURENTIAN	Dec. 6	Dec. 8
NUMIDIAN	" 20	" 22
MONGOLIAN	Jan. 3	Jan. 5
LAURENTIAN	" 17	" 19
NUMIDIAN	" 31	Feb. 2
MONGOLIAN	Feb. 14	" 16

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, $45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, $30; Return, $55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, $15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

It's in the Ring

SWEET
TOMATO
CATSUP

PURE GOLD MFG. CO.
TORONTO

P.S.—Get your Icings in before it is too late.

AN EXPLANATION.

DEAR GROCER,—With reference to the following paragraph which appeared in your isssue of the 23rd, viz.: "John Waddell, of Harriston, against whom the corporation of that town had entered a suit for payment of taxes, obtained a verdict in his favor," I beg leave to say your informant must have been totally ignorant of the facts, or wilfully misrepresented them. I was not sued for taxes, as I owed none; but was brought up under a by-law relating to transient traders. After doing business in Harriston for nearly fourteen years, I moved to Chesley last year, and returned to Harriston last May. The corporation brought said action against me to make me pay the sum of $50 by way of transient trader's license, but they failed to prove me a transient trader, hence the verdict in my favor.

JOHN WADDELL.

Harriston, Nov. 26, '94.

A NEW STARCH FIRM.

Application is being made to the Ontario Government for the incorporation of the Brantford Starch Company. The object set forth in the application for the incorporation is to acquire power "to manufacture and sell all kinds of starch, starch feed, glucose, syrup and other corn or grain products and the packages to contain the same, and for the said purposes to acquire by purchase or other legal title the necessary real and personal property, including the works and premises formerly operated by 'The British America Starch Works, Brantford, George Foster and Company (Limited),' situate in the said township of Brantford." The amount of the capital stock of the company is to be $100,000, in one thousand shares of one hundred dollars each. The applicants are: David Lowrey, physician; Alexander Robertson, banker; George Foster, merchant; Ignatius Cockshutt, gentleman; Herbert Rushton Yates, gentleman; Henry William Brethour, gentleman; Thos. White, merchant; James Grace, gentleman; and Edmund Sweet, barrister; all of Brantford; and Andrew Higinbotham, Lindsay, physician. David Lowrey, Ignatius Cockshutt, Henry William Bre hour, Herbert Rushton Yates and Edmund Sweet are to be the first directors of the company.

C. H. Wood, proprietor of a cheese factory at Maxville, was robbed of $6,000 Friday.

A PROOF THAT STREET CAR ADVERTISING DOES NOT PAY.

TRADE CHAT.

THE output of cheese in the Government dairy stations on Prince Edward Island this season has been 12,022 boxes.

C. E. Lockwood, miller, Napanee, will remove to Baltimore, near Cobourg.

M. V. Treleven, who kept a shoe store in Bowmanville for 35 years, is dead.

Over 100,000 lbs. of cheese were made in Fallbrooke cheese factory this year.

The whole Deseronto district is overrun with tea pedlars, according to The Tribune.

The Ingersoll Pork Packing Co. killed and dressed 1,500 hogs in a day and a half recently.

The product of the Courtice cheese factory sold for over $12,000. This is considered a capital output.

The stock of Park & Co., Jarvis, has been sold to George Mitson, of the same place, at 66 cents on the dollar.

The deposits in the Government savings banks for October amounted to $278,205 and the withdrawals to $328,316.

The Free Press of Winnipeg says that two hundred cars of wheat pass through the city daily en route to the Fort William elevators.

Several large saw mills will be built along the line of the Ottawa and Parry Sound Railway, and their products will be shipped by rail.

Halton and Peel liquor dealers have organized with the following officers, who, by the way, are all Peel men: John Clarke, Brampton, president; Edward Waterhouse, Cooksville, first vice-president; J. Farrell, Streetsville, second vice-president; J. K. Hessey, Brampton, secretary-treasurer; J. M. Pratt, auditor; Wm. Henry, Cheltenham, member of Provincial Executive.

The insurance company have settled with Henry Laundry, merchant, Tweed, for $3,750, and his creditors have made a compromise.

Winnipeg fruit dealers are fitting up railway cars with stoves to supply the towns and villages of Manitoba during severe weather.

Sheriff Brown, assignee of the bankrupt estate of D. W. Turnbull, grocer, Aylmer, has declared a first and final dividend of 28c. on the dollar.

A housekeeper in a neighboring town says that her grocer is so slow with his delivery that when she orders eggs the boy brings chickens.

It is rumored that Chicago has been having a pure food show. If so, it's about the only pure thing that the Windy City has ever shown.—Ex.

The annual meeting of the Fruit Growers' Association of Ontario will be held at Orillia on Tuesday, Wednesday and Thursday, December 4, 5 and 6.

Wm. Baker, of Warkworth, has packed 3,500 barrels of apples this season. He picked 45 barrels of Ben Davis apples from his eight-year-old orchard.

On Wednesday of last week Hugh Spence shipped 900 boxes of cheese from Lindsay, being part of Mr. Warrington's last purchase. The 900 boxes represent over $50,000.

The first shipment of fruit ever received in Winnipeg from the Fiji islands has arrived there, consigned to Rublee, Riddell & Co., It consists of a large quantity of pineapples.

The flour mills in Tavistock, which were destroyed by fire about a year ago, have been rebuilt, and are known as the Tavistock Ætna Roller Mills, with a capacity of 100 barrels a day.

With 6,000,000 boxes of oranges the coming season, and that is Florida's estimate of what she can do, it looks as if the world will have all it wants for once of the delicious fruit.—Tri-State Grocer.

The grocery store of A. L. Dent & Co, Woodstock, was gutted by fire the other morning. The total loss to store and stock is estimated at $1,200. The stock is insured in the Waterloo for $800. The origin of the fire is a mystery.

James Busbery, a grocer of Gananoque, was up before the magistrate the other day for selling cigarettes to a minor. He pleaded guilty and on a representation being made that he did not know the law he was allowed to go.

The retail grocers of Minneapolis and St. Paul have cut the price of kerosene and gasolene from 9 and 10 cents to 7 and 8 cents per gallon. This is done to freeze out the pedlars, who have been selling these oils all over the city below what the grocers could afford to sell it.

The value of the crop of the Province of Ontario for 1893 is placed by the Bureau of Industries at $102,000,000. The principal items that go to make up the total are: Hay, $37,921,000; oats, $19 450,000; wheat, $13,600,000; peas, $7,651,000; turnips, 5,697,000; potatoes, $5,100,000.

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie

Brooklyn, N.Y.

Turn your back on old notions.
Join the majority and sell

Matchless Stove Polish

It is sure to please and holds trade.

Manufactured by...

Robt. Ralston & Co.

HAMILTON, ONT.

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U.S.A

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery."

WORKS

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

DRY GOODS.

TORONTO MARKET.

ON the whole, the November sorting trade has been disappointing. October's demands were not large but they were steady, and a fair movement was kept up all through the month, even until the last day. November on the contrary has proved unsteady. For a day or two things will look brighter and then again the demand will drop off for a few days. The volume of wholesale trade for November will hardly exceed 50 per cent. of what it was two years ago.

Spring orders are perhaps almost as good as last year. This may be due to the fact that, owing to the decreased volume of retail trade, some dealers who generally import considerable quantities of goods are placing orders for spring goods with jobbers. This enables them to save a buying trip and purchase less. At the same time, the general state of trade enables them as buyers to get pretty close quotations and very favorable terms from the wholesalers.

Black beaver overcoatings have been in great demand the past few weeks, and wholesale stocks are almost exhausted. Meltons and naps are in good demand and in better stock. Friezes have sold fairly well.

Christmas fancy goods, fancy handkerchiefs, braces, gloves, mufflers, and all presentation goods are being pushed to the front by both wholesalers and retailers, and the wisdom of such a movement is apparent in the increased trade resulting.

MONTREAL.

There was little doing in the dry goods trade during the past week, the weather in the first place being against it, while the holiday had something to do also with interfering with the turnover. The decline of 10 to 20 per cent. in the price of white cottons has had the effect of curtailing the demand for those lines, as buyers are uncertain what to do.

There has been a fair sprinkling of sorting orders for heavy goods and the receipt of a few spring orders, but wholesale business has been very quiet aside from this.

Remittances have been fair and the city retail trade is commencing to pick up a trifle.

"Oft' in the stilly night"—

Just the worst possible time to look after your possessions—a fire occurs. It is a man's first duty to provide against loss in such an occurrence by possessing himself with a

TAYLOR SAFE

ARE YOU HANDLING
B. F. P. Cough Drops?
They give satisfaction to both consumer and retailer and pay the latter a good profit.
Manufactured and sold only by
TORONTO BISCUIT AND CONFECTIONERY CO.
TORONTO

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

A. DAVIGNON, grocer, Montreal, has met his creditors and Chas. Desmarteau has been appointed provisional guardian.

C. Hubbard, fish dealer, Caraquette, N.B., is seeking an extension.

Fitch & Co., grocers, Kingston, have assigned to Richard Tew.

W. A. Harper, pork packer, Montreal, met his creditors Wednesday last.

Dayton & Brydon, general merchants, Hilton, Man., have assigned.

The stock of F. Mercer, fruits, Peterboro', has been seized by the bailiff.

James Beer, grocer, New Westminster, B.C., is offering to compromise.

F. L. Cherrier, groceries and liquors, Hamilton, has assigned to F. S. Stephens.

A demand of assignment has been made upon E Chabot & Co., traders, St. Laurent d'Orleans.

A. Bernier, general merchant, Cap St. Ignace, Que., has compromised at 75c. on the dollar.

Gaudry & Leclaire, boots and shoes, Montreal, are offering to compromise at 50 cents on the dollar (cash).

Bailey & Claveau, general merchants, Chicoutimi, Que., have secured a settlement with their creditors at 75c. on the dollar.

CHANGES.

E. J. Ratcliff, grocer, Barrie, has sold out to Strange & McNab.

W. J. Rowe, baker, St. Thomas, has sold out to W. L. Stephens.

C. D. Gauthier, hotelkeeper, of Windsor, has sold out to John Langwaith.

John Edgeworth, general merchant, Stevensville, has sold out to Fred. Prisan.

Hunter & McKinnon, general merchants, New Denver, B.C., have removed to Silverton.

O. J. Wilson, baker and fruits, Newmarket, has been succeeded by McCauley Bros.

James Coulson, groceries, liquors, etc., Mount Forest, has sold out the grocery and liquor business to John King.

S. F. Freeman & Son, general merchants, Moose Creek and Ottawa, have sold out business at former place to J. T. Gannon.

PARTNERSHIPS FORMED AND DISSOLVED.

Hurley & Murphy, victuallers, Waverley, N.S., have dissolved.

McClaherty & Jackson, confectioners, Clinton, have dissolved. McClaherty continues.

Charles Gaudry and Nicholas Jobin have registered a partnership in St. Louis de Mile End, Que., to carry on a meat market under the style of Gaudry & Cie.

A partnership has been registered in Montreal by Kengi Ishikawa and Wakamaru Togan to carry on business as general traders under the style of K. Ishikawa & Co.

Roberts & Co., liquors, Lachine, Que., have dissolved, and a new firm has been composed of the following: O. Placide Robert, Joseph Gagne and J. A. Pare; style unchanged.

SALES MADE AND PENDING.

The general stock of W. Barnard & Co., Sutton West, is to be sold by auction 5th prox.

The stock of Joseph Revard & Co., grocers, Montreal, is advertised for sale by the bailiff.

The stock of J. H. Strickland, grocer and provision dealer, Cannington, is to be sold by auction.

The stock of W. H. McClure, Lindsay, has been sold.

At Suckling's auction rooms the general stock of Hugh Mitchell, of Fergus, was sold at 50 cents on the dollar; the millinery stock of E. R. Dixon, Teeswater, at 25 cents on the dollar; and the hardware stock of T. G. Watson, of Paris, at 40 cents on the dollar.

FIRES.

R. J. Graham's evaporator at Norwich has been burned.

The frame block at Alexander Station, Man. occupied by P. Dickson & Co., general store

DO NOTHING

Until you get

GOLD MEDAL

BAKING POWDER

Put up in ¼ lb. ½ lb. 1 lb. } Packages.

The neatest, best selling, most profitable and most convenient package the grocer sells.

Phœnix Coffee & Spice Mills

G. F. MARTER & SON.

1-3 Jarvis Street. TORONTO.

Tetley's Teas

The celebrated Elephant Brand of India and Ceylon Teas, in pound and half pound lead packets, have stood the critical test of the Canadian public for years, and

STILL THEY LEAD

JOSEPH TETLEY & CO.

LONDON, ENG. MONTREAL. TORONTO.

And for Manitoba, the Northwest Territories and British Columbia } The Hudson's Bay Co.

and the Commercial Hotel, were totally destroyed by fire one night last week. Loss $10,000; partially insured.

Smith & Burns, grocers, St. Mary's, have been burned out.

Minnie S. Dent, grocer, Woodstock, has been burned out.

Jas. Keene's hotel, at Eganville, has been burned out; no insurance.

DEATHS.

A. G. Ogilvie, grocer and tanner, Little River, N.S., is dead.

NEW WAY OF PRESERVING FRUIT.

The first carload of fruit shipped from California under the new process of preserving by carbonic gas, instead of refrigeration, has been disposed of in Chicago. The car was shipped from Sacramento on October 13th, and, owing to numerous accidents en route, did not reach Chicago until midnight on the 21st. Even then it was subjected to further delay in the yards, and did not reach the consignee's warehouse until twenty-four hours later. The car, explains Baltimore Journal of Commerce, contained two air-tight compartments, out of which, after the fruit had been loaded, the air was exhausted and the compartments charged with the carbonic gas. In one of the air radiants on the road the car was partially derailed, and one compartment sprung in such a manner as to permit the leakage of the gas. The other was not injured. When the fruit was unloaded, that from the damaged compartment was found to be partially spoiled, owing to the admission of air, while the fruit in the other was in as perfect condition as the day it was loaded. The prices it brought were as high as any on the market. Those interested in the new experiment are delighted with the success of this initial trip, and the assertion is confidently made that it will settle beyond a doubt the utility and value of their plan of preservation as compared with refrigerators.

OUTPUT OF CHEESE.

Prof. Robertson, Dominion Dairy Commissioner, has just returned from a trip to the Maritime Provinces. He says the output of cheese in the Government dairy stations on Prince Edward Island was 12,022 boxes. The value last year was less than $50,000. This year the increased production brought it to $80,000. The total quantity of milk received was 4,259 tons. Prof. Robertson estimated that the value of the cheese and butter for export from the island might reach $500,000 annually before ten years passed from the time he started the first dairy station there in 1892. It looks as though the estimate would be exceeded. Several of the young men from Prince Edward Island have come up to act as assistants at the new dairy school at Kingston, Ont. The department's work in Nova Scotia and New Brunswick is making nearly as much and as substantial progress.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCEMEAT
FOR MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

A Glass Jar Free

... WITH

ADAMS' Pepsin Tutti Frutti

Ask your Wholesaler for it.

ADAMS & SONS CO.,
11 and 13 Jarvis St, TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

INFORMATION WANTED . . .

THE WHEREABOUTS OF A STOREKEEPER

Who does not keep a supply of

JOHNSTON'S FLUID BEEF

HE WOULD BE HARD TO FIND.

This Fact Speaks Volumes . . .

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

REINDEER BRAND

CONDENSED COFFEE

Coffee drinkers will find this a convenient, delicious, and economical preparation.

FOUR GRADES:—

No. 1 Pure Mocha and Java
" 2 Pure Java
" 3 Pure West India
" 4 Pure Coffee and Chicory

A combination of **COFFEE, CREAM, AND SUGAR.**

Best for Wash Day

AND

Best for Every Day

Will not
Streak
The Linen.

Keen's Oxford Blue

New Style of Package for Five Cents

Ready Seller. Three one-ounce Squares Wrapped.

CURRENT MARKET QUOTATIONS

TORONTO, Nov. 29, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	

Cook's Friend—

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS

DIAMOND ½lb. tins, 4 doz. cases 0 67½
½ lb. tins, 3 doz. cases 1 17
1 lb. tins, 2 doz. cases 1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (6 doz. per bbl)	$3 30
⅜ " B 9 " "	2 25
⅛ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste. (Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$7 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) 12 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
¼ No. 6	4 50
½ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.: ½ gro., 2 oz., or ¼ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—

"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings,	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	..	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins	..	13
" " ½'s "	..	20
Sportsmen, ¼s genuine French high grade, key opener	12	12½
Sardines, key opener, ¼s	..	10½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ¼s.	10½	11
" " " " ¼s.	18½	19
Sardines, Other brands, ¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer, ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	
" 2 "	2 60	2 65
Lunch Tongue 1 "	3 40	3 50
" 2 "	....	6 90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " 2	....	4 00
Soups, assorted. 1	..	1 50
" " 2 "	....	2 25
Soups & Boulli. 2 "	....	1 80
" " 6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 30
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Golah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic / Tutti Frutti Girl / Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ¼&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

Superior Quality
Superior Style of Package
Superior in Every Way

These goods will bring customers to your store.

WRITE FOR QUOTATIONS

Frank Magor & Co., 16 St. John Street, **Montreal**

THERE'S MILLIONS IN IT

Nelson's Gelatine
AND
Jelly Tablets

LIGHT IN DARKNESS

Clarke's Pyramid Night Lights
AND
Clarke's Fairy Lights

IN STOCK BY

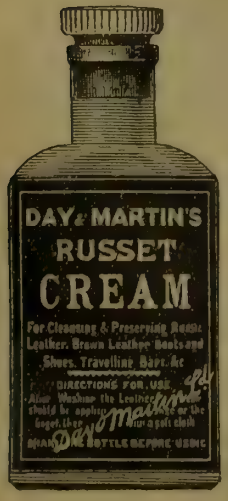
FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid and Paste Blacking

BLACK AND WHITE CREAM
FOR PATENT LEATHER.



Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.

London and Liverpool.

POUND CAKE
FRUIT CAKE
SULTANA CAKE

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

Per doz

Royal Cocoa Essence, packages.. 1 40

EPP'S.

	per lb
Cocoa—	
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

	per lb
Chocolate—	
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ¼'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ¼ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	38
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½ lb tins, per doz	$3 75
Cocoa Essence, ½ lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½ lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	23
Vanilla Tablets, 416 in box, 24 bxs in case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

BENSDORP'S.

	doz.
Royal Dutch, ½'s, cases 4 doz	$3 40
" " ¼s, " 2 "	4 50
" " 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb.	$0 34	$0 36
Chomois " "	43	48
Pink " "	50	56
Blue " "	58	66
Triple Vanilla—		
Green wrapper "	50	56
Lilas " "	58	66
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42

	Cases of 54 lbs.	Less than case
Pastilles—		
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	lb $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3½ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5½
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8½
Dates, Persian, bxes,	5 5½
Figs, Eleme, 14 oz	10 10½
" " 10 lb	11 12½
" " 18 lb	15
" " 28 lb	17 18
" taps	4½ 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal. Loose Muscatele 50 lb. boxes	7 7½

	per box
" Malaga:	
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

DOMESTIC	
Apples, Dried, per lb	5 5½
do Evaporated	7½ 7½

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto	
50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg.. .... 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10 1 15
2nd " (26 to 40 inches)	1 30
3rd " (41 to 50 ")	2 90
4th " (51 to 60 ")	3 20
5th " (61 to 70 ")	3 50
ROPE: Manilla	0 09½ 0 10
Sisal	0 06½ 0 07½
New Zealand	0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap... 0 04½ 0 05
" Screw, hook & strap 0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons, per lb	0 04½
No. 1 "	0 04
No. 2 "	0 04½
No. 3 "	0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw 0 53
Boiled, per gal 0 56

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	..	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases	...	...
" Marbots	11	12
" Bordeau	8	10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	.. 4½
" Japan	... 5
" Imperial Secta	.. 5½
" extra Burmah	3½ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	4½ 5½
Goathead (finest imported)	... 6½

SPICES.

GROUND	Per lb.	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, "	18	25
Allspice, choice to pure	12	15
Cayenne, "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7¼
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5¼
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4¼
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4¼
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss, large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7¼
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	¼

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

	c. per lb	
Granulated	4¼	4 35
Paris Lump, bbls and 100 lb. bxs	5½	5⅝
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4⅞	5¼
Extra bright refined	4	4⅛
Bright Yellow	3⅞	3⅞
Medium "		3⅝
Dark yellow	3 25	3 40
Raw	...	...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 " "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

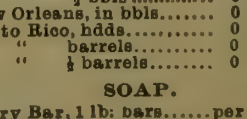
SOAP.

Ivory Bar, 1 lb: bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



Eclipse, 3 lbs	3 30

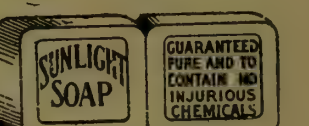
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do., 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to 1 lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to 1 lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to 1 lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to 1 lb, 18 lb caddies		42

Cut Tobaccos, Smoking—

Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS MONTREAL.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	55 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 35
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug	4s. Solace 16 lbs:	68
" " "	8s. " 16	68
" " "	8s. R. & R. 12½	68
" " chew	7s. R. & R. 14½	58
" " "	7s. Solace 14½	58
" " "	8s. R. & R. 16	58
" " "	8s. Solace 15	58
O. V. - plug	8s. Twist 16	58
O. V. - "	3s. Solace 17½	58
O. V. - "	7s. " 17	55½
Derby, - "	12s, " 17½	51
Derby, - "	7s. " 17	51
Athlete, - "	5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1 $1 50
" 3 " "	1 70
Pails, 2 hoops, clear	No. 2 1 40
" 3 " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch		1 40
" Northern Queen		2 25
" Planet		1 70
" Waverly		1 60
" X X		1 50
" X		1 30
" Single Crescent		1 85
" Double "		2 75
" Jubilee		2 25
" Globe Improved		1 90
" Quick and Easy		1 90
" World		1 75
" Rattler		1 80

	per case.	
Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10
Steamship (10 gro. in case)		
Single case and under 5 cs.		3 10
5 cases, freight allowed		3 10

	per doz	
Mops and Handles, comb		1 25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ass't'd		3 60

NOTICE.

The British Columbia Fruit Canning and Coffee Co'y, Lt'd.

VANCOUVER, B.C.

Having largely increased their capacity. We advise all dealers to see their price list before placing their orders for Jams, Jellies, Canned Fruits, and Canned Vegetables.

Besides their regular brands of Ground Coffee, now so favorably known they quote:

Blend No. 1 at 35c., either ground or whole roasted
" 2 at 33c., " " "
" 3 at 30c., " " "

Their Flavoring Extracts are of the choicest quality.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chrome lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W.,

TORONTO.

OILS

Samuel Rogers & Co.
TORONTO

The California Mid-Winter Fair

was no exception to the rule:

CHOCOLAT MENIER

there received the

HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), **break it into small pieces** and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to MENIER, American Branch, No. 86 West Broadway, N. Y. City, or 59 Wabash Ave., Chicago.

CHARLES F. CLARK, President. EDW. F. RANDOLPH, Treasurer.

ESTABLISHED 1849.

THE BRADSTREET

MERCANTILE AGENCY

THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE **36 Front St. East and 27 Wellington St. East.**

THOS. C. IRVING, Superintendent.

THE

Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Crosse & Blackwell

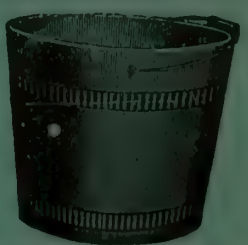
CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

SOLD BY

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

H. A. Nelson & Sons, Montreal.

ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

THE "PITTSBURGH" MAMMOTH GIVES MORE

...LIGHT

THAN ANY OTHER MAMMOTH LAMP MADE.

We send you a primer telling you all about it.

GOWANS, KENT & CO.

TORONTO

Sole Agents . . . .

GROCERY BROKERS

W. G. A. LAMBE & CO., TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

COX'S GELATINE Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, DECEMBER 7, 1894. No. 49

LA FLORA, 10c.

EL PADRE, 10c.

COLMAN'S MUSTARD

BEST ON EARTH

MANUFACTURERS TO HER MAJESTY THE QUEEN, Etc.

HUNTLEY & PALMERS

ENGLISH BISCUITS

The Largest Biscuit Manufacturers in the World

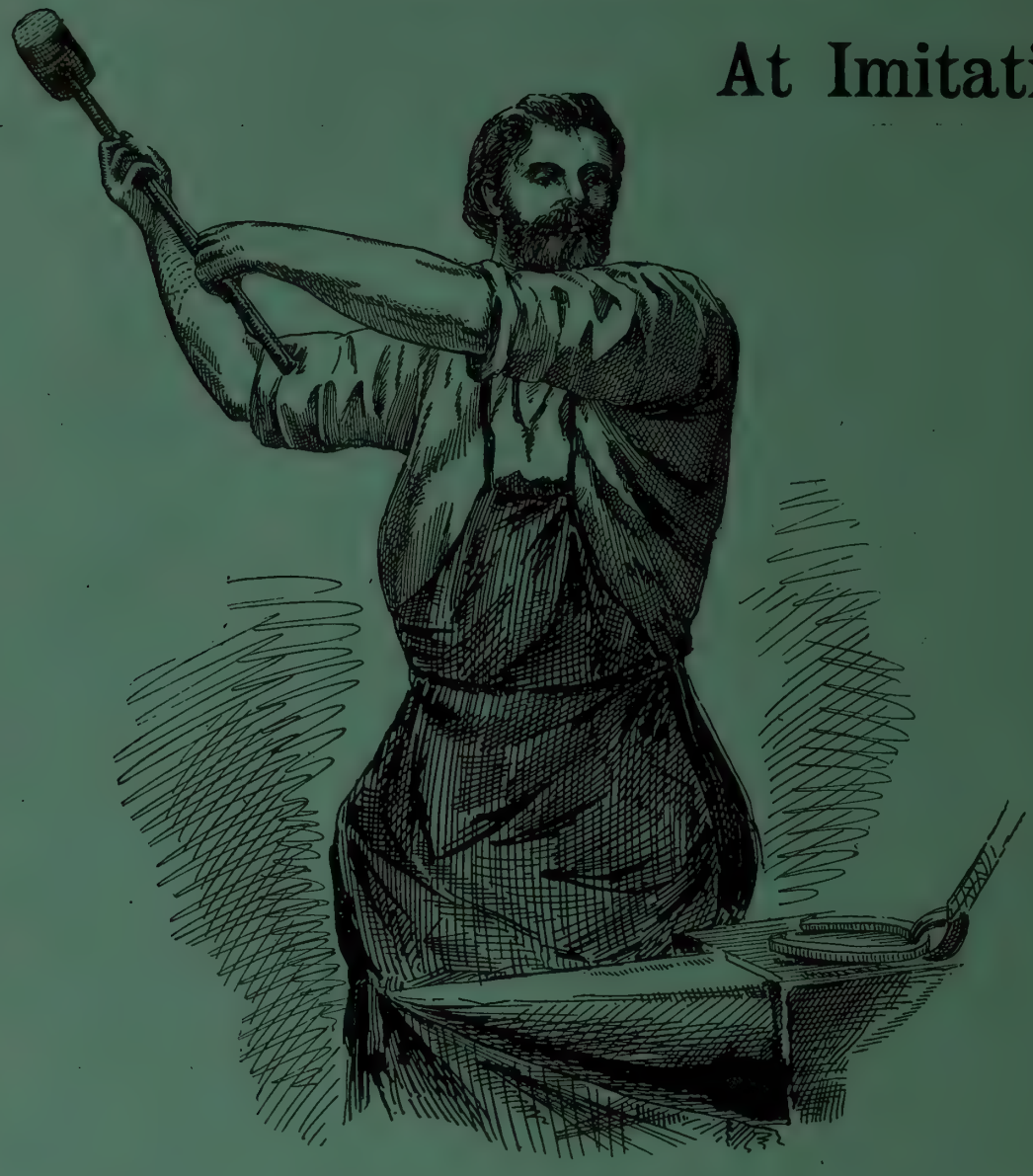
Address, Huntley & Palmers, READING, or 162 Fenchurch St., LONDON, E.C. } ENGLAND

Representative, MR. EDWARD VALPY, 28 Reade St., NEW YORK

LA CADENA—CREAM OF THE HAVANA CROP.

A BLOW

At Imitations



Somerville's "Mexican Fruit"

Is the **only** genuine Mexican Fruit Chewing Gum manufactured.

Do you keep it in stock?

C. R. SOMERVILLE

LONDON, CANADA

Standard Goods THE Best to Handle

FAULDER & Co.'s
"SILVER PAN"
MARMALADE & PRESERVES.

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

VERDIN COOKE'S
PURE ENGLISH SALT

ANALYSIS OF
Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by
Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist,
Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Grand Mogul Tea
Lion Digestive Coffee

Always and everywhere the same, the two great winners of trade. Everything comes to him who is patient. Try others first. You will be better pleased with the unequalled quality of these two great lines.

Aunt Polly SELF-RISING **Pancake Flour**

100 lb. Kegs and 2½ lb. Packages.
The nicest Pancake Flour ever offered.

Ceylo-China Tea

To introduce we offer a New York Canister free with first chest. Handsomest tin ever offered.

T. B. ESCOTT & CO., Sole Agents, **London, Ont.**

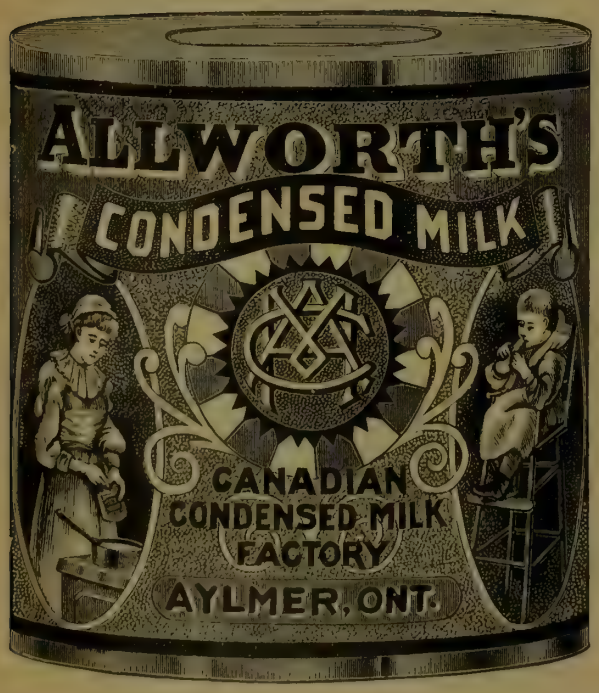
Herrings . . .

FRESH,
KIPPERED,
IN TOMATO SAUCE,
Etc., Etc.

QUALITY FIRST-CLASS.

A. & M. SMITH

Leith Scotland.



WILL YOU DO US A FAVOR?

Learn enough about Condensed Milk to be able to distinguish between good milk and poor.

Enough to recognize a brand that has merit.

Ours is always of the same heavy consistency, absolute purity, and unvarying keeping quality.

AGENTS:

HALIFAX, N.S.—E. Erb & Co.
ST. JOHN, N. B.—E. T. Sturdee.
WINNIPEG.—A. Harvey.
VANCOUVER.—G. J. Wonder & Co.

The Canadian Condensed Milk Factory

D. MARSHALL &
ALLWORTH, Proprietors

AYLMER, ONT.

"The Best of Everything"

DELHI PACKING COMPY

Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the "Delhi" goods enjoy.

Delhi Canning Co. = Delhi

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,

Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Soufflet Cases Pie Collars Ice Cases

SOUFFLET CASE

INDIVIDUAL CRIMPED CASES

MANUFACTURED BY

MANSELL, HUNT, CATTY & CO., Ltd.

LONDON, ENGLAND.

Soufflet Cases as shown in cut are used for Creams, Charlotte Russe, Ices, Jellies, Blanc Mange, etc., etc. We carry a full line of assorted styles.

The Individual Crimped Cases are used by first-class grocers and confectioners in making a neat finish to the top layer of a box of chocolate creams, etc. We have a large assortment of styles and sizes. Put up in boxes of 1,000 of a kind. Send us a trial order.

We have also a large assortment of Japanese Napkins, which are just the thing for picnic parties, ice cream parlors and general use, at prices ranging from $4.00 to $6.50 per 1,000. These Napkins are also suitable as advertising novelties.

SOLE AGENTS IN CANADA:

Dominion Paper Box Company 36-38 Adelaide Street West, Toronto

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

HEADQUARTERS

FOR . . .

Valencia Raisins

Trenor's Fine Selected, 28 lb. bxs.
Arguimbau's Selected, 28 lb. bxs.
Arguimbau's Selected, 14 lb. bxs.
Arguimbau's Fine Off-Stalk, 28 lb. bxs.

Juan De Llano's Fine Off-Stalk, 28 lb. bxs.
Trenor's Blue Eagle Off-Stalk, 28 lb. bxs.
Rubio Off-Stalk, 28 lb. bxs.

W. H. Gillard & Co., Wholesalers Only . . . Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

TRY COUGH DROPS.

BUY W. P. & S.

W. P. & S.

COUGH DROPS

WM. PATERSON & SON

BRANTFORD ONT.

SEND US A TRIAL ORDER.

THEY TELL THEIR OWN STORY.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 7, 1894 ($2.00 per Year) No. 49

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John Cameron, General Subscription Agent.

A TWO-FOLD LESSON.

THE frauds recently perpetrated upon merchants in Stratford and Woodstock, by a sharper whom a couple of Toronto houses had sent out to sell fruit, should have the effect of imparting a two-fold lesson.

Wholesalers need to exercise much caution when employing traveling salesmen. The swindler in question was a stranger to those who employed him. In appearance everything was in his favor, but all that seems to have been known about him was what he supplied himself: He was an American, had been in Montreal, and was named "Mr. Rose." His operations show that "Mr. Thorn" would have been more appropriate, for he badly pricked a number of unsuspecting merchants by his sharpness.

Since the item announcing this man's swindling operations appeared, THE GROCER has become cognizant of his modus operandi.

His modes of working were not always the same, but that which he appears to have commonly used was this: After securing an order he would present himself to the storekeeper who had favored him and advance the plea that, as he was returning to Toronto, he would be much obliged if he would pay him, instead of waiting till the time designated by the terms on the invoice. In fact, the firm was a little short just then, and if the storekeeper could pay him he would make it worth his while by allowing him extra discount. In some instances, it is understood, he even agreed to remit the freight, in addition to allowing the discount. These inducements caught most, if not all, those to whom he had sold. And now, with one or two exceptions, they stand to pay over again. At least, that is understood to be the opinion of the legal gentlemen who have been consulted in the matter; and they base their conclusions on the fact that the terms fix the 1st and 15th of each month as the times when payments shall be made. "Mr. Rose" is now in his native land, although it is possible he may not always be, provided the arm of the law is able to reach him.

The merchants who were made the victims of this man's perfidy have learned a lesson that they will not soon forget. But there are others, not at all affected in the present instance, who may need to be cautioned, in order that they may not be caught in a similar trap should it be put in their way.

Never pay an account except through the regular mediums of drafts, cheques, post-office orders, or through an accredited representative. Remember this, and there is not much danger of anyone being deceived as were the Stratford and Woodstock merchants in the instances cited.

Make your customers feel at home in your place of business. Be social. Don't let a customer feel that your interest in his welfare ends with his pocket-book.

A JUSTIFIABLE BOYCOTT.

A retailer in a thriving town in Nova Scotia did a good general store business and made money. He did not make it as rapidly as he desired, and he began cutting prices.

To prevent him getting all the trade his competitors did the same, and in a short time business was more or less demoralized in that place; but the cutting kept on until he was forced to suspend, as is usually the case, for a house cannot sell goods at less than cost and live.

He then compromised with his creditors at 40c. on the dollar, and advertised extensively that he had secured his stock at that price, and had some rare bargains to offer. Buyers rushed to his place and other stores were neglected.

A number of the merchants of that town are pretty shrewd. They agreed not to purchase from any wholesale merchant or manufacturer who sold to the insolvent. This has had a beneficial effect. Travelers do not call upon him. Some houses have tried to work his business by mail but two of them have been found out and the other dealers have withdrawn their business. This is a hint which might be adopted in other places.

The moral pressure from a wholesale house can often prevent a retailer from cutting prices. Why should they not be asked to apply it?

Not altogether due to the high tariff is the scarcity of Cape Cod cranberries on the Toronto market. Destructive fires contributed no small share thereto These fires were in the swamps, where the berries grow, and appear to have been widespread. With a tariff favoring him at home and fires favoring him abroad, the Canadian grower could not expect much more, unless it perhaps be good times.

PACKERS AND BUSINESS METHODS.

"WELL, there is one good thing that has resulted from the combination of the Canadian packers. There is little or none of that breach of faith which at one time was all too common. What I mean is that a packer does not now agree to sell me all his pack and then go and put up more goods to compete with me."

This remark fell from the lips of a large wholesale dealer in canned goods a few days ago. And what he said was based on his own experience.

More than once he had bought what the packer had asserted would be his total pack for the season, say, for instance, 20,000 cases. "And more than once," to use the wholesaler's own words, "the packer had tilted his hat back upon his head, made a bee line for home, arranged with the farmers for increased acreage of, say tomatoes, and then put up 50 or 100 per cent. more goods than he had intimated he would."

True, what may be termed these surplus goods were not always placed on the Toronto market. Sometimes they were not even sold in the province. But they almost invariably came into competition with the goods sold in the first instance, and that often at a lower price, for, having sold what he originally intended to pack at a good price, he disposed of his duplicate pack at a lower figure, thus adding meanness to deception.

It is a strong thing to say, but it is nevertheless true: there are among the packers of this country too many men who know little or nothing of the ethics of business. If it were not so, why in the name of common sense, setting aside altogether the question of morality, would they perform such unbusiness-like acts as those cited?

And while associations with cast iron rules and heavy penalties may conduce to keep down such phases of fraud as those designated, they cannot effect a permanent cure.

Before this can be accomplished those members who have not yet done so must learn the A B C of business principles, for in them is included morality, as well as what may be termed the theory of business proper.

The packer who is to succeed to-day must, like any other man of business, have individuality, perseverance and a purpose.

It does not necessarily follow that to have these precludes his being affiliated with an association composed of his fellow manufacturers. But this is obvious: An association can, unless its tenets and objects are carefully guarded, bury a man's individuality, dampen his perseverance, and thwart his purpose. As far as the Canadian Packers' Association is concerned, THE GROCER fears that it is not altogether conducive to the best interests of the packers themselves or the trade in general. In spite of the organization, jealousy will not down, for, like a lot of sheep, when one discovers a spot of juicy green grass, they nearly all follow, instead of each independently starting out on a foraging expedition on his own account.

Competition is keen, but that is no reason why a man with a good article and a fair amount of capital should not succeed. There is always room at the top for the best; and the packing business is no exception to the rule.

But, good as an article may be, it must be pushed; it must be advertised, and advertised in the best possible way.

A man cannot know all the good things there are in a book until he has read it or until someone has recited to him its contents. Neither can the trade or the public know that a certain packer is putting up a good article unless he persistently and judiciously keeps dinning the matter into their ears.

But advertising through the trade and ordinary newspapers is not the only description of advertising necessary, or the only kind that requires thought. The label denoting the brand needs to be attractive, but not gaudy and cheap looking. Next, uniformity of excellence of quality must be cultivated, and with a righteousness that will allow the eye to wink at nothing. And of course the procuring of orders under false pretenses must be religiously eschewed.

The packer who will hew to these lines is bound to win success. It may not come in a season, but it will come eventually.

No one requires to be told that, as far as numbers are concerned, the field in Canada has a fairly big crop of packers. But it is another thing to say that the field is well planted as far as quality is concerned. A good many of them are at best poor stunted things, with little life, no ambition and no push. And their condition is made all the more striking in contrast with the firms who have adopted methods more akin to those followed by sound and progressive business men.

Still even those who are accounted the best and leading packers will need to look to their laurels. They do not at all times display that business acumen and enterprise that the character of their industries demands. And unless they put on a spurt and keep their eyes open for the appropriation of modern ideas, they too stand to get outstripped in the race.

Unless these passive firms wake up, it is obvious that in course of time they will be forced out of the field altogether by packers who will build their superstructure on modern and sound business principles.

CANADIAN FINANCIAL POSITION.

BRADSTREET'S, New York, in its issue Dec. 1, has an article by W. C. Cornwall, Buffalo, on business during the panic, which shows that trade in Canada is established upon a much sounder basis than in the United States. Bradstreet's says that during the strictly panicky season Canadian banks came through with only a 3 per cent. decrease in deposits, while those of the United States lost 20 per cent. Loans in Canada decreased 1⅓ per cent., while in the United States they fell off 12½ per cent. In the savings bank deposits the decrease in the United States was nearly 8 per cent.; in Canada they were stationary or slightly increased. Failures in Canada increased 5 per cent. over the previous year; in the States they were 51 per cent. greater. In the States 240 banks failed; in Canada, not one. Canada's bank-note circulation is limited in round numbers to $60,000,000. Yet, when New York banks could not get currency, excepting by resorting to the New York clearing house certificate expedient, Canada had a lee-way of $20,000 000 to $30,000,000.

Yet, in the face of this evidence from a disinterested source, some English journals say that Canadians are financially bankrupt, and advise no purchases of Canadian securities. There appears to be some truth in the hint from London that these articles are for the purpose of blackmailing the governments, municipalities, and corporations who are seeking to float bonds on the London market.

SMUGGLING PARTRIDGES IN.

Ontario dealers are not allowed to sell partridges, because the provincial law is anxious to protect them for sportsmen. A man may shoot them for his own use, or to give his friends, but he must not sell them.

The grocer's best customers want them, and, as there is a good profit, many of them are bringing in partridges from Quebec and the Maritime Provinces by express as chickens.

In parts of New Brunswick and Nova Scotia partridges are so plentiful that they can be bought for 10 to 25c. a pair. These are resold in Ontario cities and towns at 50 to 75c. a pair.

OUR LEADING RETAILERS.

F. J. GILLESPIE.

F. J. GILLESPIE, general merchant, Uptergrove, county of Ontario, first saw the light of day in the township of Adjala, in the county of Simcoe, on December 16th, 1855. His father, Owen Gillespie, shortly afterwards sold his farm in Adjala and moved to the adjoining township of Tossoronto, where the subject of our sketch was brought up on a farm. He was frequently engaged in clearing, hauling saw-logs, etc., and performing other duties incidental to pioneer life in a new and comparatively uncleared wilderness. Owing to the school being over four miles away, he was unable to attend such an institution until he was about 12 years of age, when a new school was erected some two miles from his father's farm. In four years and six months, a good deal of which time he was kept home, young Gillespie went from the alphabet to a third class certificate, which he secured in 1872. C.S. McMain, now of Toronto, but then of Everett, was his teacher, and, under Mr. McMain, young Frank overtook and passed nearly every one in the school. Rev. J. F. German, M.A., Rev. Wm. McKee, B.A., and Rev. P. Rey and many other school visitors predicted a bright future for the then brilliant youth. Mr. Gillespie began to teach in November, 1872, and continued for fourteen consecutive years, the last six of which he taught at Uptergrove, where he is now doing a successful business.

Mr. Gillespie began business in 1886. He bought and paid for, in cash, his business stand from William Maguire, now of Queen street, Toronto, and put in about $1,500 worth of stock. Since then the stock has constantly been added to, until to-day it is fairly large and well assorted. Mr. Gillespie attributes his success to his always having told the truth to his customers. On this account children are frequently large purchasers at his store, because the parents know they will get as good bargains as if they went themselves.

Honest, straightforward dealing has won for him the esteem, and more, the affection, of the people of Mara township, where he deservedly holds the highest office in their gift—that of reeve. Mr. Gillespie, besides running a general store, has bought grain for W. D. Matthews & Co, of Toronto, for nine years, and is still in their employ.

Mr. Gillespie represents the Liverpool, London and Globe, Royal Insurance, Sun Life, Worts Estate, R. Edwards & Co., and other money lending companies. To show how careful Mr. Gillespie is in his business habits it is only necessary to mention that he has been lending money on notes to the Mara public for R. Edwards & Co for nine years past, and in no year did he lend less than $2,000 in that way, and one year it was as high as $8,000, and yet R. Edwards & Co. have never lost one dollar through Mr. Gillespie's agency. In 1881 Mr. Gillespie was appointed clerk of the seventh division court for the county of Ontario, but as it is a very small court little or no time is lost in doing the work. Mr. Gillespie, during his business career, has not been indifferent to the duties of citizenship, for in January, 1890, he accepted the deputy reeveship of his township, and January last was elected reeve by acclamation. During the four years Mr. Gillespie was at the County Council as deputy reeve, he held the chairmanship of the committee on legislation, education and finance respectively. He was the first deputy reeve in the county of Ontario to ever hold the important chairmanship of finance. Mr. Gillespie's business methods and geniality of disposition won for him the confidence and esteem of the county council, and in January last he was elected warden of Ontario, one of the most advanced and wealthiest counties in Ontario. During the past eight and a half years Mr. Gillespie has worked hard, looking after his store, grain, division court office and latterly the township business. Apart from this business life Mr. Gillespie finds time to assist one or more societies. He is chief of Dunbarton Camp of the Sons of Scotland, and a member of St. Andrew's C. M. B. A., of Brechin. In May, 1881, Mr. Gillespie married Miss Christina McDonald, of Mara, by whom he has six children, three boys and three girls. The union has been a happy one, and Mr. Gillespie's business owes much to the assistance of his wife. A few weeks ago, readers of THE GROCER will remember, Mr. Gillespie was nominated by the Reformers in North Ontario as their candidate at the next general election for the House of Commons.

F. J. GILLESPIE.

AN INDUSTRY WANTED.

DEAR SIR,—At the suggestion of several members of the Council, I write you to be kind enough to say if you would recommend us to start a soap factory in our town. We want some profitable industry to boom things here, and I think there is more money in soap than anything else that would suit this town. We would not want to start very big at first, but employ only half a dozen hands and work up.—Yours, &c.

THUS writes the mayor of a town of 2,000 souls. We regret we cannot recommend them to start a soap factory. There are as many factories now as are necessary to supply the Canadian market, and the profits are not more than a fair in vestment on the capital. It would take a good deal of advertising for a new concern to gain a foothold. Several soap factories have already failed.

It seems to be an invariable mania for towns to encourage, not an industry which would develop their natural resources, but only such as would have to compete with good old-established businesses. The industries which have paid towns or districts are those which developed their natural resources. Factory towns are, as a rule, less prosperous than agricultural. A cotton factory will bring in many employes, and trade may boom for a time, but eventually they become poor customers, and worse citizens.

The town for which our friend writes is the centre of an agricultural district. We know, as a matter of fact, that its resources have never been developed. The merchants should organize a company of themselves and leading farmers to operate a creamery in one district and, say, a cheese factory in another direction. Many fruits grow to advantage, and if the merchants took an interest in their cultivation they could bring about a great improvement in the quality and the way of marketing. At present the ground is well occupied, but in time there will be an opening there for a canning factory for the consumption of these goods. An evaporating factory would pay now. Near the town there is an excellent limestone quarry, which could be developed.

Let Mr. Mayor and the prominent people of the town take "a night off" and think if the natural resources of their district are developed to their fullest extent, then hold a meeting and discuss their thoughts.—ED

Use neat stationery, for it gives character to your business and helps both your credit and your sales.

THE CLOSED REFINERIES.

A BIG surprise was it to the trade when the announcement went out that the refineries at Boston, Philadelphia and New York, under the control of the American Sugar Refinery Co., otherwise known as the Sugar Trust, were to be closed down, throwing some 15,000 men out of employment.

Great successes are often followed by great failures. During the last session of Congress, the Trust proved more powerful than the will or interests of the people. The legislation enacted clearly proved this. But almost before the lovers of "Government of the peop'e, by the people, for the people," have stopped gnashing their teeth the intelligence comes that the Trust is compelled to close down.

Naturally, the subject is being discussed by the press—that of Canada, as well as that of the United States; and the conclusions as to the reasons for shutting down are arrived at according to the standpoint from which they are viewed. Consequently, there are a diversity of opinions as to motive.

One opinion that passes muster with not a few is that the prime object is to exercise an influence over Congress, which reassembled Monday, in order that it may keep its hands from meddling with the tariff and placing sugar on the free list. But the men at the head of the great Trust are among the sharpest and shrewdest in the United States, and consequently would hardly be so unwise as to play such a poor card as that—the worst they have in their hand.

Boodle was the right bower during the last session of Congress, and they would probably again prefer to play it than trust to a mere bluff that would be obvious to everybody.

It was anticipated, prior to its final adoption, that once the tariff question was settled a brisk demand would develop for sugar; and the Trust had big stocks on hand preparatory for it. But the brisk demand did not materialize. The continuance of the financial depression was the principal deterrent, but to make matters worse there has lately been a breaking up of the wholesale guilds and an accompanying unusually severe epidemic of price cutting, which did not help the Trust any, for it failed to induce large consumption. Cutting seldom, if ever, does.

The chief reason for the shutting down of the refineries may therefore be reasonably assigned to a desire on the part of the Trust to work off the heavy stocks now on hand, and thus give the demand a chance to catch up with the supply, something which is particularly desirable in view of the large crops of cane in Cuba and beet in Germany.

Mr. Licht's latest estimate of the sugar beet crop in Germany is 4,800,000 tons, an increase of 904,491 tons over last year. This aggregate is something like a million tons more than Europe can consume, and, as the United States is practically the only outlet for Germany's surplus stocks, it is not surprising that the Trust should exhibit haste to get relieved of its load. To-day even granulated beet sugar can be laid down in New York at 3.56c. per lb., duty paid, while the Trust's net price is 3.98c.

President Havemeyer, of the Trust, ascribes to the trade conditions the cause of the refineries being shut down. But it is not likely that the organization of which he is head will succumb yet awhile, or that he and his will need to solicit the assistance of his friends for some moons.

Before the Trust was re-organized some few years ago its profits were enormous; since then they have been—well, the N. Y. Journal of Commerce says $22,000,000 annually, or 220 per cent. on the actual value of the plant. Other authorities place the profits at 150 per cent. for 1892 and 165 per cent. for 1893.

President Havemeyer draws the modest sum of $75,000 annually for transacting the duties appertaining to his office, and his position as trustee brings him in another $25,000. Then Theodore Havemeyer gets $75,000 for fulfilling the duties of vice-president and trustee. Treasurer Searles gets $75,000 for what he does and a similar sum is divided among three other trustees. Here is a salary bill of $325,000 annually for the services of six men. Then there are the itching palms of sundry hungry legislators that have to be satisfied. With such demands as these upon its resources, of course the Trust would need to make big profits; and 220 per cent. is probably none too large.

MONEY.

IT is money that makes the mare go, and it is business that makes the money go—that makes it circulate. As a natural result of the caution which capitalists and banking institutions have been exercising lately, money is only being invested in what may be termed gilt-edged ventures. Consequently, of course, many good dollars are lying idle in the vaults of the monetary institutions, and money is getting cheaper and cheaper as a result. An evidence of this latter fact was exhibited last week, when business men and others, who have been laying away little "nest eggs" for rainy days in the savings departments of certain institutions, were notified that they would hereafter be only accorded 3½ per cent. instead of 4 per cent. This sum is still ½ per cent. higher than usually obtains with the regular chartered banks.

With money as cheap as it is, and with the trade prospects of the country obviously improving, opportune is it now for the floating of industrial projects such as are indigenous to the country; not exotic or wild-cat schemes. By-and-by money will be dearer, and then promoters of enterprises will be compelled to pay more for their powder and shot. I'm only a poor newspaper man; I wish I was a promoter.

About $2,000,000 was paid out in Montreal last week in dividends. Happy Montreal, and happy too, I expect, some of the recipients of these dividends were, for, although wiser in their generation than the people of Toronto in this respect, I opine that some of them are feeling the effects of chasing too far the wild will-o the wisp of a real estate boom.

Uncle Sam has succeeded in floating his $50,000,000 bonds and bringing up the depleted reserve to the $100,000,000 mark, and even a little past it in fact. But he has not yet solved the problem of how to keep the reserve to the tide water mark. Gold still has a tendency to flow Europe-ward, and on Saturday last it was only the fact that none but old coins were on hand that prevented a parcel of the yellow metal going where the conditions seem more congenial to its health.

Last week's statement of the New York banks caused a good deal of surprise. It was expected that, as a result of the floating of the $50,000,000 government bond, the cash items would show a much larger decrease than $19,531,900. While some expect that next week's figures will reflect further loss, others there are who contend that the comparative smallness of the decrease in the bank's figures indicate that there has been a large withdrawal of gold from institutions other than the associated banks.

ARGUROS.

A man may guy,
And a man may lie,
And a man may puff and blow;
But he can't get trade
By sitting in the shade,
Waiting for business to grow.—Ex.

Established 1850

"BOHEMIAN"

Plain Blown Glassware

A FULL LINE JUST OPENED.

Ports, Goblets,
Sherries, Hot Whiskies,
Liqueurs, Clarets,
Custards, Tall Champagnes,
Punch Cups, Finger Bowls.

Decanters and Claret Jugs.

Write us for quotations.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

BUSINESS IS IMPROVING

Are you in line with your neighbors ?

NOW IS THE TIME

To prepare for filling orders PROMPTLY from the consumer.

DON'T DELAY

Our full assortment of

Dried Fruits also Bargains in Teas

SHOULD ATTRACT YOUR ORDER AT ONCE FROM

LUCAS, STEELE & BRISTOL, - HAMILTON

WHOLESALE GROCERS

WE HAVE FULL ASSORTMENT OF

Table Delicacies

For the Holiday Trade

You want goods quick at this season, and to guarantee delivery write or telegraph.

BALFOUR & CO. TELEPHONE NO. 439 HAMILTON.

Two Old Stand-bys

You cannot run your store unless you are selling

James Turner & Co.

WHOLESALE AGENTS. HAMILTON, ONT.

NOT CANADA'S FAULT.

THERE is so much surplus wealth in England that capitalists are constantly looking for investments for it. They are easily led into subscribing stock in all sorts of concerns that promise fabulous dividends, without inquiring whether those organizing them are capable or responsible. Generally they induce some member of Parliament or nobleman to become president. Large sums are frequently subscribed in this way.

Some of these concerns are of a most fraudulent character, and deliberate falsehoods are told in the prospectus. Their nature is sometimes discovered before the promoters have succeeded in floating the full amount of stock.

Two of these—a dressed meat company and a colonization company—were nipped in the bud. The first was warmly supported by the Canadian press, and one of its directors was a titled member of the Dominion Government.

THE CANADIAN GROCER exposed the scheme, and the London papers took it up in time to prevent more than a few thousand being paid up.

Other investments of this sort are those which are good in themselves but which are so mismanaged that they fail to pay dividends.

Others again pay good dividends, but these are absorbed by the directors' and office expenses, and the ordinary shareholders get nothing. One such concern has just been brought to our attention.

It bought a going industry in Canada. At first it paid dividends, but for some years it has paid nothing. At the same time the Canadian office has been sending large sums of money across the Atlantic. Last year $32,000 was sent over as the year's profits, but the ordinary shareholders got nothing. This amount was eaten up in directors' fees, office expenses, etc., in London. As all the business is done on this side there is no necessity for the directors to meet more than once a year to pass dividends, etc., and a secretary at £100 a year would be well paid for the duties it is actually necessary for him to perform.

These experiences not only bring Canadian investments into disrepute, but they seriously affect the country. Such directors blame failures and no dividends on bad trade conditions, when business in Canada is admitted to have been all through the depression on a better basis than any other country in the world. British investors who have their money with reliable institutions here have done well. We know of an Edinburgh capitalist who lost a large sum in two wild cat investments in Canada and was denouncing the country until he paid it a visit. He then went into a reputable Nova Scotia investment, on which he is getting 8 per cent. on preferred and 16 per cent. on his common stock. He admits it is the most profitable investment he has.

HOW TO IMPROVE YOUR CLERKS.

"There is one feature in THE GROCER which I consider valuable," said S. M. Bentley, Truro, "it is its value to clerks. All dealers should see that their clerks read it. From my own experience I know it brightens them up; it is an incentive to better things; they take more interest in the business. It is an education to them. It is just as if they went into a big city and saw modern methods of doing business. If they are worth anything they can appropriate these methods and adopt them to their own circumstances. I would not be without it."

EGGS SCARCE IN TRURO.

Eggs are scarce in Truro. It is hardly possible to get enough to supply the demand, although 18 and 20c. have been offered. It is not a question of price but of supply. The farmers seem to be marketing less each year. This is a short-sighted policy, to which the trade generally should bring their attention. It costs nothing, as the hens feed themselves in the barnyard and are excellent scavengers. Average farmers do not see this; you have to drive it into them.

SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

FIGS
FIGS
FIGS

Seven Crown Extra Selected Erbeili.
Choice Eleme in 10, 20 and 28 lb. bxs.
Natural in 28 lb. bxs.
Eleme in 56 lb. bags.

It will pay you to get our prices on above goods before placing your orders for same.

H. P. ECKARDT & CO. Wholesale Grocers Toronto

Don't Go Away With the Idea

That your line is complete, unless it includes our

FANCY WHISKS!

All entirely New Designs!
Special for the Holiday Trade!
Value Unsurpassed!

Send Trial Order.

H. A. Nelson & Sons - Toronto and Montreal

ST. LAWRENCE
Corn Starch

Increases in Sales DAILY
WORTHILY

Fine Chocolate Goods Three Grades **Supreme Extra Fine Elite**

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

Close Quotations For Round Lots

Some "Drives" in Holiday Goods

Argulmbau, Morand's and A B brand **Valencias** Fine Off-Stalk, Selected, and Selected Layers in 7, 14 and 28 lb. bxs.

Blue Fruit, Extra Quality, Black Baskets and Imperial Cabinets.
Prunes, in 14, 28 and 56 lb. bxs., to arrive.
California Fruits—Apricots, Peaches and Nectarines in 25 lb. bxs.

M. MASURET & CO. - London, Ont.

Don't Miss A Good Thing

CONCERNING RETAILERS.

JOHN WHITESIDES, general merchant, Huntsville, has moved into his new store. So has J. N. Mathew, of the same town.

George Lang, grocer, Milton, now occupies his new store.

A new grocery is being opened up in Chesley. J. Lockman is the proprietor.

Grocer Murphy, of Alliston, has added a boot and shoe department to his business. The results have so far been good.

C. V. Parks, grocer, Wiarton, is making preparations for the Christmas trade. Fancy goods will be one of his specialties.

There is a new store and a new general merchant in Belmore. The proprietor is W. J. McGrogan, and he opened Monday last.

W. Hay, Kincardine, has a good supply of fresh water salt herrings. He accounts the outlook for Christmas trade in groceries good.

"P. Anderson, of Guelph," remarked a traveler, "has got his warehouse filled to the roof with fruits and fancy groceries for the Christmas trade."

George Rutherford, who has been with Burgoyne & Co., of Fenelon Falls, for a number of years, has purchased the grocery and boot and shoe business of Samuel Newman, of that place. During Mr. Rutherford's long engagement with Burgoyne & Co. he not only learned experience but earned the good will of the people of Fenelon Falls, and should do well in his new venture.

Ed. O'Donohoe, grocer, etc., Midland, who was recently burned out, has moved what stock was saved from the fire to the large block formerly owned by N. Courtemanche.

McGillivray & Spears, grocers, Listowel, report business good, collections more satisfactory, and outlook for Christmas trade bright. This firm has a large stock of cheese on hand at the moment.

"George E. King, of Wingham," said a traveler, "is opening the eyes of the merchants up there with the values he is showing in groceries and dry goods. He has recently purchased extensively of fancy groceries."

James Philp, grocer, Fergus, has materially improved his store. Besides putting in a plate glass window, he has enlarged and redecorated the interior of the store. "Mr. Philp is one of the most active grocers on the W. G. & B." added THE GROCER'S informant.

Thos. Mulcahey, general merchant, Orillia, has sold his stock and good will to Crawford & Walker, who took possession 1st inst. Crawford & Walker are highly spoken of, and should continue to make the business the success it was under their predecessor. Mr. Mulcahey, who has been doing business in the same town and premises for nearly a quarter of a century, has well earned the rest he now proposes to enjoy.

OUR APPLE GARDEN VINEGAR.

IN spite of the quietness of trade, there are at least some manufacturers that are able to report an increasing business. The Dover Apple Co., of Port Dover, is one of them. This firm was established in 1891, and it launched out with the determination to manufacture and place on the market only the best and purest cider and white wine vinegars, and the success which has attended its efforts is its reward. The accompanying cut will convey an approximate idea of the proportions assumed by this firm's factory. The fact that the Dover Apple Co. uses the best fruits in the manufacture of its commodities means more than it would in some parts of the country. Port Dover is situated in the best apple-growing section in the country, and it is especially noted for the excellence of the Norfolk variety, which commands the best prices on the English market. It is to this fact, as well as to the enterprise of the firm, that is due the high quality of the Dover Apple Co.'s vinegars.

If Out of Stock

Send at once to your wholesaler for a shipment of MacLaren's Imperial Cheese. Do not let your neigbors have the lead on such a staple article.

You will never be a leading grocer until you sell leading articles. You cannot afford to be without "IMPERIAL."

A. F. MacLaren & Co. - Toronto

If you want any Christmas Goods,
and want them **Quick**

WRITE US

Raisins	Prunes
Figs	Dates
Currants	Peels (Special value)

Mixed Candies
In brls. at $4\frac{3}{4}$ c. lb.

Nuts

DON'T PUT
OFF ORDERING

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

THE HEAVINESS OF SUGAR.

THE sugar market, not only in the United States but in Canada, is in an unsettled condition at present. The best evidence of this has been the recent declines in prices on granulated at the Montreal refineries.

First the figures were cut 1-16c, then ⅛c., and finally on Thursday last the figure took a tumble to the even figure, 4c, and it is weak at the decline.

This is a drop of ⅜c. since the weak feeling set in, and the heaviness is attributed by sugar operators in Montreal to the competition of cheap German granulated sugar. This stock can be laid down in Montreal at such a low figure that the article can compete with the Montreal granulated.

This is due to various causes; among others, that there has been an enormous crop of raw beet sugar in Germany this year, and that there are prospects of another large one next year.

So far, the offerings in Montreal of this German sugar do not commence to compare in quality with the domestic refined article, but the fact that they are offering has had its influence, as above noted, and if they are pushed still further, refiners in Montreal will have to meet the competition, so that still lower prices are not considered unlikely.

With regard to the sale of German refined sugar, it is doubtful if it will take the place of our Canadian granulated, for, as we have already said, it does not commence to compare with it in quality. Since it has been offered in real earnest, however, the Montreal jobbers say that the chances are that it will take the place of the higher-priced domestic yellows.

At present the German sugar is being jobbed from second hands at 4c.

ALMERIA GRAPES FIRM.

THE firm way in which the price of Almeria grapes has held up this fall in Montreal has been unusual. It has been customary in former seasons for the fruit to open at an extreme figure, and afterwards settle down under gradually increasing receipts.

This year the reverse has been the case. The price opened in September on a small shipment of 50 kegs or so at $5, and instead of sagging off, values remained steady at that until about a fortnight ago, when they stiffened up.

The receipts have been fair also, but the demand has kept them well cleaned up, and finally, last week, as noted in our Montreal reports, $5.50 to $6 per keg was made on that market for good to choice fruit.

In New York the same firmness has been noted, for as high as $14 per keg was realized in some cases early last week; while, as noted in last week's issue, a cargo sold at an average price of $6.25.

CLOSING ON HOLIDAYS.

There are still many live towns in which the merchants do not take advantage of public holidays. Truro, N. S., did not do so until about two years ago. Previous to that they were all open on these days and the poor dealer got no rest whatever. An agreement was prepared and signed by all the retailers to close on Christmas, New Year's, Good Friday, Dominion, Thanksgiving and Truro's natal day. The Board of Trade looks after the matter and publishes a notice a few days before each holiday. People are thus warned of the closing.

There is a good Board of Trade in the town, and there is no reason why the merchants should not carry out an agreement to close at 6 or 7 o'clock each evening excepting Saturday. It is done in many smaller places in Nova Scotia, and dealers who have got into the way would not think of going back to the old days.

Choice Bulk Goods

IN Barrels and Bags

Standard quality.

Milled from the best selected grain, upon the most approved process, and of uniform quality, our goods continue to give perfect satisfaction.

Rolled Oats, Rolled Wheat, Wheat Germs,
Pot Barley, Split Peas, Graham Flour,
Granulated Wheat, Buckwheat Flour,
Cornmeal, Pearl Barley, Rye Flour.

Everything in the Cereal line.
Write us for prices.

THE IRELAND NATIONAL FOOD CO., LTD.

TORONTO, CANADA

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS.

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Dec. 7, 1894.

GROCERIES.

A GOOD deal of activity is exhibited along the street this week, but the character of the business is not such as to enhance materially the profits of the wholesalers. What is going out is chiefly foreign dried fruits, nuts and other holiday goods, but, while orders are numerous, they are not large. Such staple lines as tea and sugar are quiet. This is especially so in the latter commodity, which is not only dull, but weak and unsettled in price. Coffees are in good demand and scarce. Canned goods remain in much the same featureless condition that they have been for some weeks. Filberts are dearer, and higher figures are being quoted in the primary markets for Turkish prunes.

CANNED GOODS.

Tomatoes, peas, corn and vegetables generally continue quiet and unchanged. The improvement noted last week in canned fruits has continued, peaches, pears and pineapples being particularly noted in this respect. Salmon is still in fair demand at firm prices. Lobster is quiet and unchanged. In mackerel there is scarcely anything doing. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1.90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.00 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 for flat tins.

COFFEES.

Stocks on the local market are again pretty low, while the demand keeps good. Advices to Warren Bros. & Boomer from New York, regarding Brazilian coffees, read: "Sensational telegrams regarding poor flowering of 1895-96 crop have excited no little commotion in the market. Besides this, there is cholera in the interior, and, as a result, quarantine interferes with railway traffic. As receipts have fallen off, prices, both in Rio and Santos, are tending upward." We quote: Green, in bags, Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is a better demand for fancy Japan and "B" rice. Outside these there is scarcely anything doing. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

Business is fair, with the preference still being shown for ginger and pepper. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25, to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

New season's Marbot and Bordeaux walnuts and Sicily filberts are arriving this week, and the market is now supplied with nuts for the holiday trade. Demand is good for all kinds of nuts. An advance of 1c. per lb. is announced in Sicily filberts. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds 13 to 14c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 15 to 17c.; Marbot walnuts, 11½ to 12½c.; Bordeaux walnuts, 9½ to 10½c.; filberts, 10 to 10½c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

Dull and easy is the sugar market. To induce business, prices are being indiscriminately cut, but still the business does not come. Everybody is talking German granulated beet sugar, and most of the houses are making trial shipments. That now on the market is quoted at 4c, but shipments coming will be sold below that figure in all probability. An increasing demand is reported for Demerara raw sugar, some of the larger retailers taking 25-bag lots. We quote: Granulated, 4⅛ to 4¼c.; yellows, 3¼ to 3⅞c.; Demerara raws, 3c. up for gray and 3⅝ to 3¾c. for bright golden; Muscavedo raws 3c.

SYRUPS.

There is a demand for syrup, but more particularly for the very bright article, at 2¾ to 2⅞c. per lb. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Business is of the character usually obtaining at this season of the year. We

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use. If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.
SANDWICH, ONT.

All this
talk about
"SALADA"
CEYLON TEA

Is for your particular benefit; that is, if we have not an agent in your town and you drop us a card for particulars.

P. C. LARKIN & CO.
25 Front St. East. TORONTO

MARKETS—Continued

quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Low grade Japans, at about 12½ to 14c., are moving out freely, and a nice business is doing in the medium article at about 18c. In other lines of tea there is scarcely anything doing. We quote ruling prices on the Toronto market as follows: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 38c for high grades; China Cougous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

In Valencia raisins the movement is brisk. Complaints of cutting in prices are still heard, but the practice appears to be largely confined to the poor quality fruit. A cable received on Tuesday from Denia by P. L. Mason & Co. advises a very firm market in selected fruit. Only moderate attention is being given California loose muscatels at the moment. We quote: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

There are no 4-Crown California loose muscatels on the market. The only kind on the market are 3-Crown, which are not much wanted.

Malaga raisins are moving out fairly well, but not as briskly as the trade desire, buyers being disposed to hang back. Stocks this season appear to be lighter than usual, over supplies in past seasons having made the trade more cautious. We quote: London layers, $2.25 to $2.50; black baskets, $3.25; blue baskets, $4.25 to $4.50; extra dessert clusters, $4 to $4.50; connoisseur clusters, $3.25 to $3.50; quarter flat connoisseur clusters, $1 to $1 15; Royal Buckingham, $5 to $5.50.

Sultana raisins are still in moderate demand only, with prices unchanged at 5½ to 6c. for good, and 6½ to 7c. for fine.

There was a sharp advance of 2s. 6d. in Turkish prunes last week in the primary markets, and while later cables announce that the market is easier, there is still a distinct advance on the figures quoted a week or two ago. Turkish prunes to arrive are being quoted as follows: Sphinx, B., 6¾ to 7½c.; U., 5½ to 6c.: Atlas, B., 5¾ to 6½c; D., 5¼ to 5¾c. French prunes on spot we quote as follows: E., 4c.; D., 5c.; C., 6c.; B., 7c.

Currants are moving fairly well, particularly of the better quality. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half barrels., 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

Figs are in good demand. Natural figs in boxes are on the market this week. We quote: 14 oz., 9 to 10c.; 10 lb., 9½ to 11½c.; 18 lb., 15c.; 28 lb. 17c.; taps, 4 to 5c.; naturals, 6½ to 7c.

BUTTER AND CHEESE.

About the only change to note is an easier feeling in dairy large rolls, on account of the poor quality which characterizes that kind of butter. The highest that can now be got for large roll butter is 15½c. There is a demand for the good article. Dairy tub butter is slow, there being scarcely any of choice and desirable quality coming in. A round lot of tub butter, good and bad together, changed hands on the spot at 11c. This would not net the outside dealer much more than 9c. Really good dairy pound rolls are not to be had. Creamery tubs are quiet, and there is still a good deal of poor quality butter of this kind on the market, some of which is selling down to 18c. Creamery pound prints are none too plentiful. We quote jobbing prices: Dairy—Choice tubs, selections, 17 to 18c.; store-packed, 12 to 13c.; crocks, 18c.; low grade, 11 to 12c.; pound rolls, 19 to 20c.; large rolls, 15 to 15½c. Creamery—Tubs, August, 18 to 19c.; September and October, 21 to 22c.; pound prints, 23 to 24c.

In cheese the feeling is if anything a little firmer, although prices are much about the same as they were a week ago. The jobbing idea as to prime is 10½ to 10¾c., and the factories are selling at 10¼c. delivered here.

GREEN FRUIT.

Further improvement is to be noted this week in the demand for oranges. Lemons are in fairly good request. The supply is plentiful and chiefly of the new season's growth. Bananas are in sufficient quantity to supply the demand, but the latter is easily satisfied at the moment. Demand for Malaga grapes is fair, with prices firm. Cranberries are selling well, in spite of the high figures ruling for them. Market is fairly active. We quote: Lemons—Floridas, $4 to $4.50 for fancy stock, with other kinds selling at $3 to $3 50; Messinas, $3.50 to $4.50; Malagas, $3 to $3 50. Oranges—Floridas, $2.50 to $2.75 for 200's and 176's, $2.25 to $2.50 for 126's and 150's; Valencias, $4.25 to $4.50. Bananas, $1.10 to $1.50, for firsts and 80c. to $1 for seconds. Apples, winter fruit, $3 per bbl.; snow apples, $2 to $2.50; fall fruit, $1.75 to $2.50. Grapes—Malagas, $5 to $6.50 per keg. Sweet potatoes, $2.25 per bbl. Cranberries, Nova Scotia, $10 to $10.50 per bbl., and $3.35 to $3.50 per crate; Canadian, $1 to $1.25 per basket and $10 per bbl.; Cape Cod, $3.50 per crate and $11 to $12 per bbl.; Jerseys, fancy, $13.

COUNTRY PRODUCE.

BEANS—There is still only the usual quiet demand at $1.20 to $1.25 per bushel for medium, and $1.30 to $1.40 for hand-picked.

DRIED APPLES—No transactions in lots are reported, most of the supplies arriving being sent in on commission. The idea as to prices outside is 4¾c f.o.b., and jobbers here are selling a few at 5 to 5¼c.

EVAPORATED APPLES—Are still dull. Holders are asking all the way from 6 to 7c. f.o.b., but no transactions are reported. Jobbers are quoting 7 to 7½c., but there is practically nothing doing.

HOPS—Are dull and nominal in price. Package hops are quoted at 18 to 20c., according to quality.

ONIONS—There is a big supply, but demand is limited. We quote: Domestic, 70 to 80c. per bag; Spanish, 80 to 90c. per crate; Valencia, $2.50 to $2.75 per case.

HONEY—Demand is fairly good; strained, 9c.; section, 14c.

POTATOES—Market is much as before, carloads on track being quoted at 45 to 48c., and small lots out of store at 50 to 55c.

POULTRY—There is no briskness in the market at the moment. Prices are without material change. We quote: Turkeys, 8 to 9c.; chickens 25 to 35c.; ducks, 50 to 70c.; geese, 6c.

EGGS—Poor stock is pretty well cleaned up, as far as city dealers can gather, and limed are beginning to move a little better at 14c. Fresh are quoted at 15 to 16c., and new laid in small lots would bring 18 to 19c.

FISH.

Business is quiet, but an improvement is anticipated shortly, the close season being over. Cod fish is in good supply, and there is a fair business doing. Haddock is again beginning to come in, notwithstanding the discouragements caused by the previous shipment. Mackerel are now being brought in frozen, and they are slightly dearer. Oysters are in good demand at unchanged prices. We quote as follows: Frozen trout, 7c.; skinned and boned cod-fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6 to 7c.; haddock, 5c.; Labrador herring, $2.50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh water salt herring, $4 per bbl.; blue-back herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb; mackerel, 13c. each; pike, 5c. lb.: haddock and cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.40. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

PROVISIONS AND DRESSED HOGS.

There is still a good turnover to report in business, and long clear is still the commodity most enquired after, some carload lots of which have changed hands at 7c. Lard is going out well. There are not many changes to report in prices, but those that have taken place are in the direction of lower values. A large number of dressed hogs are coming in and all are taken at $5 to $5.25.

BACON—Long clear, 7¼c. for carload lots and 7¾c. for small lots; breakfast bacon, 10½ to 11c.; rolls, 8 to 8½c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess $15.50; Canadian short-cut, $15.50 to $16; shoulder mess, $13 to $13.50; clear mess, $13.75 to $14.50.

SALT.

Trade is good, both in carload lots and in a jobbing way. Prices are as before. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

SEEDS.

There is considerable movement, especially in alsike, threshing of which has become more general since seasonable weather set in. We quote: Red clover, $5 40 to $5 65; alsike, $4 to $5.20; timothy, $1.75 to $2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—Are in fair demand at steady prices. Prices are unchanged, dealers paying 3½c. for green and selling cured at 4½c.

SKINS—Sheepskins are offering freely, while buyers, on the other hand, are disposed to hold off. Prices are, however, 5c. higher, quotations now being 90c. Calfskins are nominal at 6c.

WOOL—Market is quiet at unchanged prices. We quote: Supers, 18 to 19c.; fleece, 17 to 18½c.

TALLOW—Is easier, dealers now paying 5½c. and selling at 6 to 6¼c.

PETROLEUM.

Business is still good, with prices firm and unchanged. We quote, in 5 to 10 bbl. lots,

DAVIDSON & HAY

Toronto, Ont.

HAVE IN STORE

New Nuts
" Dates
" Figs
" Malaga Fruits
" Peels
All lines of Christmas Goods

Letter Orders Given our Especial Attention

TEAS

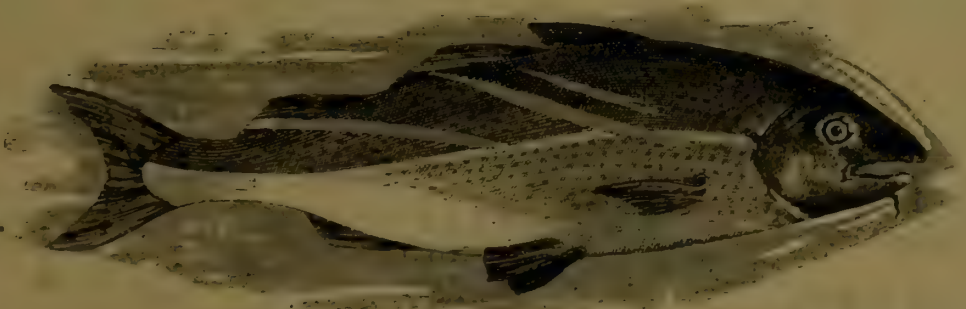
FAN BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless

5, 20 and 40 lb. Cases.



Skinless

In 100 lb. Cases.

STEWART MUNN & CO.

BOARD OF TRADE BUILDING

Montreal.

Toronto Agents:

RAMSEY & AITKEN.

MARKETS.—Continued

imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, $1.13 per barrel; Oil Springs crude, $1.14 per barrel; refined, 7c. in bulk; 9¾c. in barrels in car lots f.o.b. here. The Oil Exchange is assuming its old-time activity, and the attendance is daily increasing in numbers. Even a spirit of excitement is noticeable at times, and buyers rush their bids in their great anxiety to be first in the field for any crude that may be for sale. Sellers, on the other hand, are not easily found, and it is remarkably apparent that the raw material is getting scarce.

MARKET NOTES.

New Grenoble walnuts arrived on Monday for Davidson & Hay.

Dawson & Co. are in receipt of another shipment of dates.

Davidson & Hay report arrival of further shipment of Ceylon teas.

Smith & Keighley have a shipment of Italian prunells in stock.

J. W. Lang & Co. have their shipment of Grenoble walnuts in stock.

Sloan & Crowther received a shipment of natural figs in boxes on Tuesday.

H. P. Eckardt & Co. are offering a fine sample of extra fancy Japan rice (Mikado brand).

Warren Bros. & Boomer have shipments of Bordeaux and Marbot walnuts to hand this week.

Warren Bros & Boomer are offering Bordeaux prunes in cases at what they claim to be cut prices.

S. K Moyer has a shipment of haddock due to arrive on Monday; also a shipment of Valencia oranges.

H. P. Eckardt & Co. have now in store a shipment of new French peas of fine quality; brand, "La Preferable."

Reception coffee, in quart milk cans, is a new line being put upon the market by the Pure Gold Manufacturing Co.

Perkins, Ince & Co. have to hand another shipment of Arguimbau's selected Valencia raisins in 28, 14 and 7 lb. boxes.

The consumption of rolled wheat is steadily increasing, and in order to have these goods reach the consumer in the best possible condition, the Ireland National Food Co. are shipping exclusively in barrels of 100, 125 and 180 lbs. each.

The Collingwood Packing Co. is now in operation; about 1,000 hogs per day are being killed.

Arrivals with James Turner & Co.: Dates, Grenoble walnuts, figs, all kinds; everything new and fresh.

Wm. Paterson & Son's travelers are carrying, it is said, a superior line of chocolates and bon bons.

British Columbia Sockeye salmon in half barrels is selling well considering the season. James Turner & Co. have a nice line.

Wm. Paterson & Son are making a special push on their Cough Drops, put up in decorated tins, bottles, or sealed paper packages.

W. Clark, of Montreal, is putting cooked compressed ham, in 1-lb. tins, on the market. It is put up like corned beef, and can be retailed at 20c.

T. Kinnear & Co. have in stock new Tarragona almonds and Grenoble walnuts; they also have what they claim to be a good syrup in half barrels.

Sloan & Crowther have in stock a fresh supply of Arguimbau's fine off-stalk Valencia raisins. This will be their last shipment this year of these goods.

"We simply cannot fill all orders for icings," say the Pure Gold Manufacturing Co., "unless we run all night until the Christmas holidays are over."

Another shipment of Ebenezer Roberts' table jellies are to hand with Davidson & Hay, who report a steadily increasing demand for these favorite jellies.

Frank A. Gonne, jobber and retailer, Chatham, intends putting a girl in the store for a week or two about Christmas, and making and giving away sample cups of "Salada."

M. Masuret & Co. have just received into store a second shipment of Valencias—fine off-stalk selected and selected layers—in 7-lb., 14-lb. and 28-lb. boxes; fine goods for family use.

T. B. Escot & Co. have just received a consignment of Crosse & Blackwell's peel and two carloads of molasses at low prices. The firm reports having a full stock of dried and canned fruits for the Christmas trade. Ceylo-China tea with New York canister is having a great run.

W. H. Gillard & Co. are in receipt of Persian layer dates and Hallowee dates, both of which show excellent quality.

A further supply of C. & B. peels is to hand with Lucas, Steele & Bristol; also a large assortment of their pickles, sauces, etc.

W. H. Gillard & Co. write: "This year we have made a specialty of fine fruits, and our selection is both varied and complete."

James Turner & Co. have received a nice lot of Lake Superior salmon trout in fine condition, which they are selling at low prices.

John Mouat, W. H. Gillard & Co.'s Northwest representative, says that he is having quite a call for Diamond baking powder, and that repeat orders are the usual thing.

"All orders are sent out same day as received," write Lucas, Steele & Bristol, "and during December buyers can rely on all favors receiving personal care."

Mince meat is an article that every live grocer should have in stock at this time of the year. F. W. Fearman, of Hamilton, is making a choice brand for the Christmas trade.

James Turner & Co. report that their stock of Christmas goods is complete, and that they never had a better one. The firm expects a shipment of Arguimbau's fine off-stalk and selected fruit to-morrow.

The Ireland National Food Co., of Toronto, continue to ship large quantities of their self-raising buckwheat flour. This week's orders include three shipments to British Columbia and two to Nova Scotia.

Lucas, Steele & Bristol have put on the market an attractive packet of Diamond Crystal salt to retail at 10c.—2 doz. in the case. This salt, they claim, contains 99.698 per cent. of chloride of sodium.

Toronto Salt Works report trade in assorted car lots of Windsor salt brisk. "Grocers find it quite an advantage to get table and dairy salt along with common barrel and sack salt," writes the firm.

Dawson & Co. made their usual shipment of turkeys to the English market on Friday last. The shipment was made from Brampton, "It is the best lot we ever sent," said a member of the firm. "The average weight

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for . . . KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.'S

Wholesale Prices, corrected weekly.

70 Colborne St., TORONTO.

Florida Oranges, all sizes, $2.25 to $2.75; New Messina Lemons, 300 and 360, $4.25; New Figs in 10 lb. boxes, $1.00; New Figs in taps, 4 to 4½c.; New Dates, 5½ to 6c.; Cranberries in boxes, $2.50; Cranberries in bbls. $9.00; Malaga Grapes, $4.50 to $6.00 per keg: Pears, per bbl. $3.00 to $4.00; Digby Herrings, 65 to 70c.; Standard Oysters, $1.25; Haddies, 6½ to 7½c. Consignments of all kinds of produce solicited Correspondence invited. New laid eggs, firm, 18 to 20c.; butter, 13 to 18c.

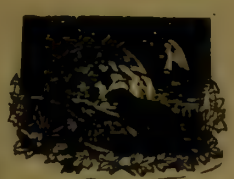
Telephone No. 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH
HADDIE
OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

New Figs,
New Nuts,

FLORIDA LEMONS,
FLORIDA ORANGES.

FINNAN HADDIES and OYSTERS DAILY.

NEW SCALED HERRING.

Prices right.

CLEMES BROS., 51 FRONT ST. EAST.

was 14½ lbs., while we had three boxes containing 24 turkeys that weighed 600 lbs., an average of 25 lbs. per bird."

Toronto Salt Works sales for the week: Three assorted cars of Windsor salt, one car Windsor table salt, two cars Windsor common barrels, one car coarse barrels, three cars coarse sacks, two cars Windsor common sacks.

White & Co., Toronto, report business improving. "As we are near the Christmas holidays we wish all our customers, and the public generally, a happy and prosperous season for the balance of the year," writes the firm.

A large invoice of Whittall's figs is now in store with Lucas, Steele & Bristol, comprising 14 oz., 5 lb. and 10 lb. Eleme, seven-crown Erbeili and seven-crown extra selected. The two last named are in 28 lb. boxes. A good supply of Comadras in mats is also to hand.

M. Masuret & Co. report their stock of Christmas goods now complete. They have California raisins, apricots, nectarines, peaches, plums, etc.; new prunes in 14-lb., 28 lb. and 55-lb. boxes; also layers and naturals. The firm reports that it is offering the above at low figures.

The Mazawattee Ceylon Tea Company, of London, Eng., have opened a wholesale branch at 30 Church street, Toronto, under the management of Charles H. Pegg, assisted by George D. Densham and Sydney Densham, sons of the proprietors. The staff in the old country consists of over four hundred hands, and the firm's output of tea in Great Britain alone is 15,000,000 packets annually. The Canadian representatives intend doing their trade in Canada entirely through the retail grocers, whom they will back up by extensive advertising.

MONTREAL MARKETS.

MONTREAL, Dec. 6, 1894.

GROCERIES.

THERE has been no change or improvement in the general demand for groceries since our last, the distributive movement from second hands being only fair. The most striking feature of the week has been the unsettled position of the sugar market, which has declined ⅛c., the causes of which are given elsewhere. Other lines have furnished no notable change. Syrups and molasses continue much the same, while tea is quiet, with little doing. Spices and coffee exhibited a little momentary life owing to the cold weather, but it was only a spurt. Canned goods are dull, and large receipts of pickled and dried fish have produced easiness. Payments are fair on the whole.

SUGAR.

Since the date of last writing the sugar market here has ruled heavy and unsettled, the refiners on Thursday last announcing a

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473 VICTORIA, B.C.

MONTREAL MARKETS.—Continued.

decline of ⅛c. per lb. on granulated sugar. This action on their part is due solely to the unsettled condition of outside markets and the competition of German refined beet sugar, the imports of which into this market are steadily increasing. In fact, many grocers have done more in it during the past week than they have in domestic high grade yellows. The German granulated beet is being jobbed out at 4c. from second hands, and at this figure is a dangerous competitor of domestic high grade yellows. Of course, this foreign granulated beet does not compare with the cane product, the output of our refineries, but the fact that it is being offered so low will have its effect on first cost in Montreal. In fact, though the refiners have not as yet announced any further change, some people look for a further reduction in refiners' prices shortly. At the present writing refiners' prices are 4c. for granulated and 3 to 3⅛c. for yellows, according to grade at the refinery. The Berthier raw beet product is jobbing also at somewhat lower prices than the above.

SYRUPS.

This market has ruled very quiet, with no striking feature to note. Stocks continue light in refiners' hands, however, and prices of domestic are nominally unchanged at 2 to 2¼c. for bright grades and 1½ to 1⅝c. for darker descriptions at the factory. There has been some fair business in American syrup from first to second hands on the basis of 19c. for round lots. Jobbing transactions have also transpired from second hands at 21c per gallon.

MOLASSES.

There has been no striking change in the molasses market. A moderate business is passing, and prices are unchanged, as before. Small lots of Barbadoes have changed hands at 27c., while a couple of 100-puncheon lots have been sent up the Ottawa on the basis of 26c. For ordinary single puncheon business the price remains at 29 to 30c. There is little doing in Porto Rico stock, which is held at 24c.

RICE.

There is a moderate jobbing call for rice, but otherwise the market is quiet. Buyers, as a rule, have filled their wants, and this, of course, makes large business difficult. The tone is steady, however, and prices are unchanged. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna, $4.25 to $5, and Carolina $6.50 to $7.50.

SPICES.

The cold weather at the close of last week led to a rather increased volume of trade in spices, but it has fallen rather flat again. Prices remain firm and unchanged. We quote: Penang black pepper, 6 to 7½c.; white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

Though the demand rules on the quiet side, the tendency of values on coffee are rather firmer. We quote: Maracaibo, 20 to 22c.; Rio, 20 to 21c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The tea market here is without particular change. Wholesale grocers are pretty well supplied for the time being, so that there is no general activity in a large way. In fact, the only business in this connection that has transpired was in Japans, on the basis of 14 to 16c., and the lots in question did not aggregate much over 150 packages. The distributing trade has been fair on the whole, and the tone of values is firm. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

There has been no change in the raisin market on spot. No large business is doing, but a fair distributing trade exists, and when Christmas wants are really felt, the market may pick up, as stocks are not heavy. For all prime Valencia fruit prices remain firm and unchanged, but cheap, inferior fruit is being offered at a concession. California raisins are meeting a good demand at steady rates, while advices from the Coast on 4-Crown loose muscatels are firmer. Spot prices, however, are not affected as yet. We quote: Valencia, ordinary off-stalk, 4¾c.; selected, 5¼ to 5½c., and layers, 5¾ to 6c.; California 4-Crown loose muscatels, 6 to 7½c., according to quality, in an ordinary jobbing way.

The currant market shows no improvement whatever, ruling dull and unchanged. We quote: Filiatras and Provincials, 3 to 3¾c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c, and Vostizzas, 7c.

In prunes the spot market is fairly active and steady, with prices unchanged. Cable advices, however, report Bosnia higher and Bordeaux lower at primary markets. We quote: Bosnia, 4½ to 5c., according to quantity, and Bordeaux 4½ to 4¾c.

The new dates to which we referred last week have met a good demand at 6½ to 7c., as to quality.

There is no change in figs. Basket and bag stock move in a quiet way at 4 to 5c., while good box stock are held at 8 to 9c. for ordinary, fine 12c., and finest 14½ to 16c.

NUTS.

Demand for these is, if anything, improved, as stocks are small and jobbers are anticipating holiday wants. The new Grenoble walnuts that we referred to last week have been delayed, as they were not on the "Labrador," but they are expected this week. We quote: New Naples walnuts, 12 to 13c.; new Tarragona almonds, 13 to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; small pecans, 10c.; medium, 13c.; extra, 15c.; new shelled almonds, 24 to 25c.

CANNED GOODS.

There is a fair demand for canned goods in a small jobbing way, but otherwise the market is quiet, as jobbers have provided for the immediate future, and are now holding off. No changes to report in prices. We quote: Lobsters, per case, $6.50; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10; Australian canned meats: 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1-lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2 lb. can do., $3.35 to $3.40.

FISH.

The only change of a striking character in the fish market has been the uneasiness of salt herrings, prices in which having declined 50c. per bbl. Large receipts of inferior stock are the cause of the heaviness, the supply of No. 1 stock being exceptionally light. No. 1 bright herrings are selling in a jobbing way at $4.75 to $5, and other grades $3.75 to $4.50 per bbl., as to quality. A few cars of green cod offered met a slow demand, and prices are lower at $5.25 for No. 1 large, $4.50 for No. 1, and $3 to $3.25 for No. 2. No. 1 green haddock are also lower at $3.50. There is no change in salmon, B.C. selling at $11.50 to $12, and Labrador $12.50 to $13. Receipts of fresh haddock and cod are fair, and they have met a good demand and prices are unchanged at 3½ to 4c. for haddock, and 3 to 3½c. for cod, per lb. Finnan haddies are in fair request, 7½ to 8c. for Portland, and 7 to 7½c. for St. John's.

GREEN FRUIT.

APPLES—Locally there has been little or no change in the apple market. Receipts here are smaller and prices steady at $2 to $2.50 per bbl. In the export trade, recent returns from Great Britain have shown a decided improvement. Cables to shippers in Montreal, on Monday, stated that the stock ex Oregon had realized prices which netted $1.50 to $3 in Ontario for No. 1 fruit, and $1 to $1.50 for No. 2 fruit. The Canadian stock was also arriving in better condition, while the Boston shipments were landing soft and the Maine fruit unsatisfactory. In fact, first-class fruit continues as scarce as ever, and realizes full prices. Advices regarding the Parisian lot state that they had done very well, the prices being better, as follows: Baldwins, 8 to 9s. and 16s.; greenings, 12s. to 17s. 9d.; russets, 9s. to 15s. 6d.; spies, 18s. to 18s. 6d.; Ben Davis', 11s. to 13s. 6d.; and kings 18 to 23s. On Tuesday, also, a Montreal shipper had placed 1,000 barrels on London account at 17s., which is equivalent to about $3 here. Shippers here also continue to experience a small but steady demand from Chicago and the west for stock on the way. Several of them have sold from three to four carloads at a time on the basis of $2.50 f.o.b. for greenings, etc., and $3 f.o.b. on the cars for spies and snows. An instance of how different markets will turn was afforded the other day, when a carload of No. 2 stock was sent west from Brighton to Chicago that netted $2 40 f.o.b., while similar carloads shipped for export across the Atlantic only netted 30c.

ORANGES—There is a fair demand for oranges, and prices are steady and unchanged. Floridas, $2 to $3 per box, and Jamaicas, $4.50 to $5 per bbl.

LEMONS—These continue in good demand. The first shipment of new Messina stock got in this week, and are having a ready sale at $2.50 to $3.50, as to quality. Malagas move at $7 to $7.50 per chest, and Floridas, $3.50 to $4 per box.

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of $125 per month and all traveling expenses. Will be open for engagement Feb. 1st, 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.)

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for J. B. McLEAN Publishing Co., Toronto.

Dawson & Co.
FRUIT
PRODUCE
and COMMISSION MERCHANTS
32 WEST MARKET STREET
Consignments Solicited TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
McWILLIAM & EVERIST
GENERAL.. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.
Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

MINCE MEAT
Finest English Mince Meat, in 5 lb., 12 lb., and 27 lb. pails. Guaranteed perfectly fresh, made of the choicest fruits and spices. Carefully and neatly put up.
Write for Prices.
F. W. FEARMAN
HAMILTON

Lytle's

JAMS
JELLIES
SAUCES
CATSUPS
ETC.
Best goods in the market. Write for quotations.
T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

MONTREAL MARKETS—Continued

CRANBERRIES—Continue to sell well at $9.50 to $10 per bbl. for Cape Cod, and $8.50 to $9.50 for Canadian.

GRAPES—The firmness of Almeria grapes noted last week is maintained, and we quote $5 to $6 per keg. Catawba move at 23 to 25c. per basket.

PINE APPLES—Meet a fair jobbing demand at 10 to 12c., according to size and quality.

COUNTRY PRODUCE.

EGGS—The egg market rules firm. What few receipts of fresh boiling stock arrive command 22c. Limed stock are firmly held at 13 to 14c. for good, and 10 to 12c. for culls.

POULTRY—The cold weather has been beneficial to the poultry market and reduced some of the heavy stock of last week, and prices have improved as compared with our last range. We quote: Turkeys, at 8 to 9c., chickens at 6½ to 7½c., fowls at 5 to 6c., ducks at 7 to 8c., and geese at 5 to 6c. per lb.

GAME—There is a good demand for partridge, of which the offerings are small at 40 to 45c. per brace for No. 1, and 25c. for No. 2.

DRESSED HOGS—A fair business is transacted in dressed hogs, and all the small lots offering meet with a ready sale at $5.25 to $5.75 per 100 lbs.

POTATOES—There is a good demand for potatoes, sales of car lots transpiring at 54c. on the track, and jobbing sales 60c., with single bags 65c.

ONIONS—These are meeting a good demand at $1.75 to $2 per bbl.

BEANS—There is a fair demand for beans at $1 to $1 40, as to quality.

HOPS—Sales of new crop Townships have been made at 8½c., and we quote 8 to 9c. as a range.

HONEY—Is quiet, extracted selling at 4½ to 5½c. old and 7 to 8½c. new; comb honey, 10 to 13½c.

PROVISIONS.

In provisions business continues to rule quiet and principally of a jobbing character, with no change in prices. We quote: Canadian short cut, heavy, $17 to $18; Canadian short cut, light, $14.50 to $15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is a fair demand on local account for fine late-made creamery, and the feeling around by exporters, to which we referred last week, has become a little more pronounced, leading to some considerable sales on the basis of 18c. The tone of English mail advices indicates a marked improvement in the English market, which, no doubt, has something to do with it. We quote: Finest fall-made creamery, 20½ to 21½c.; earlier makes, 16 to 17c.; finest Townships, 18 to 19c.; finest Western dairy, 16 to 17c.; western rolls, 15 to 16c.; Kamouraska, 15 to 16c.

CHEESE.

There is no appreciable change in the position, but a feature is the enquiry for seconds, and anything that is available at 9¼c. or a little better is readily taken. Goods of this description, however, don't appear to be plentiful. Holders of strictly finest goods manifest no change in their firm disposition and are not likely to now. The

(Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.
MR. J. A. GOWANS, Toronto, Canada.
DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.
Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

WE PAY HIGHEST MARKET PRICE FOR
Dressed Hogs
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THE BEST Hams, Backs, Rolls, Long Clear Bacon, Breakfast Bacon and Pure Lard. Write us.
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WRITE OR WIRE US
for sample and quotations on
Evaporated Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

WHEAT holders are inclined to accept less money. Prices outside vary. At points where there is an urgent demand, high figures are reported to have been paid. At others, where the demand is less urgent, prices approach an export basis. At most of the western points 57 to 58c. is an average quotation for red and white wheat. Manitobas are steady. There were sales of No. 1 hard, west, at 74c. to-day, and Canadian Pacific railway, east, at 75c. Shipments from all sources continue liberal, but a large proportion of the stocks afloat are too far off to affect the market. The statistical position is becoming more bullish. The world's visible showed a relatively small increase last week.

FLOUR—Quiet, but firm. The advance in wheat has created a stiff feeling. Millers say that flour must advance further or wheat must recede, as at present flour is below a parity with wheat. Straight rollers, Toronto freights, are quoted at $2.60 to $2.75.

MILLFEED—Quiet and unchanged. Bran is selling, Toronto freights, at $12 and shorts at $14. City mills quote ton lots at $13 and $15.

OATMEAL—Firm, but no higher. Car lots of rolled oats, in bags on track, are quoted at $3 60.

PEAS—Demand moderate and prices steady. Car lots of No. 2, north and west, are quoted at 52c.; middle freights west at 53c. and east at 54c.

OATS—Steady. White are quoted west at 28c. and east at 29c. Mixed are quoted west at 27 to 27½c. Car lots of white on track here are quoted at 30½ to 31c.

BARLEY—No. 1 is quoted outside at 43 to 44c. Odd cars of 50-lb. bright barley sold outside at 44c. No. 2 is quoted at 40c. and feed at 37 to 38c. One car of feed sold outside at 38c.

RYE—Unchanged. Odd cars sold east at 41c.

BUCKWHEAT—Cars sold east at 37c.

MONTREAL.

There was no important change in the flour market to-day, prices being steady and fairly well maintained. The demand was not so good, and business, in consequence, was rather quieter. There was some enquiry from abroad, but as cables have not advanced sufficient yet to cover the extra railway charges, no business was done. We quote: Winter wheat, $3 25 to $3.50; spring wheat, patents, $3.50 to $3.65; straight roller, $2.85 to $3.00; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.15 to $3.50.

In Manitoba bran and shorts the feeling was weaker and prices declined $1 per ton, which is due to the larger offerings and the falling off in the demand. Ontario bran, $15 to $15.50; Manitoba bran, $16, shorts, $17; Mouillie, $20 to $22.

In oatmeal business was quiet and values steady. Standard, bbls., $3.50 to $3.65; granulated, bbls., $3.60 to $3 75; rolled oats, bbls., $3.75 to $3 85.

ST. JOHN, N.B.

The firmness in flour continues. The advance of five cents from Toronto and points east, and of seven cents from points west, in the present position of flour, adds firmness to the price. There are those, however, who still hold that flour will go well back to old figures, though, from the present outlook, there is little to sustain this opinion. Oatmeal and cornmeal continue firm at quotations. Beans show no change. Oats are rather higher, particularly Ontario. The demand for buckwheat is good. Quotations are: Manitoba flour, $4.15 to $4.25; best Ontario, $3.50 to $3.60; medium, $3.25 to $3.50; oatmeal, $4 to $4.10; Western Grey buckwheat, $2.25; cornmeal, $3; granulated, $3.50 to $3.60; middlings, $19 to $19 50; bran, $17.50 to $18 on track; cottonseed meal, $30 per ton; N.B. oats, 35 to 37c.; Ontario, 40 to 42c. on track; beans, $1.40 to $1.50; split peas, $3.67 to $3.80; round peas, $3.65 to $3.70; pot barley, $4 to $4.10; hay, on track, $9.50 to $10.

THE CURRENCY QUESTION.

The people of the United States have had two great questions to discuss the past two years. The repeal of the Sherman Silver Purchase Law settled one, and the Wilson Bill settled the other. The next session of Congress is to be devoted to a reorganization of the banking and currency laws. The existing National banking system is to be fused with a new system of currency, based upon general assets and redeemable in coin on demand. The currency will be a banking currency similar to the Bank of England notes, or to the Canadian bank bills. It will undoubtedly be opposed by those who are very anxious to have a silver standard adopted. But, as usual, the common sense of Congress may be expected to evolve something which will suit the occasion and the circumstance, though undoubtedly it will be in the nature of a compromise.

McWilliam & Everist have to hand two cars of "Hat" brand and one car of Valencia oranges.

Rumors are rife about the intention of the Grand Trunk Railway to put Brantford on the main line, running a spur for that purpose from Lynden.

A mat factory has just been established on Moira street, in Belleville, by Wildbur & Moses, who make cocoa mats and matting, wool mats and fibre spinning. They will weave the cocoa matting such as is used for the aisles of churches. A new building for their weaving is spoken of in the coming spring.

LICORICE LOZENGES

or any other Licorice goods put up by us can be relied upon as first-class in every respect. All the leading wholesalers handle them.

Young & Smylie

Brooklyn, N.Y.

NO FAKE GOODS

Made by us. We use only the very best grain grown and the latest and most improved machinery in our business. Our Cereal Foods are

"STANDARD"

E. D. Tillson, Tilsonburg ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

CHRISTMAS! NEW YEAR!!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

OILS

Samuel Rogers & Co.
TORONTO

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated **OATMEAL**

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Dried Fruits!!

NOW IN STOCK

All of Choicest Qualities. Write for samples and prices.

Valencia Raisins
Sultana Raisins
Malaga Raisins
Currants In barrels, half barrels and cases.
Figs, Dates, etc.

Tarragona Almonds.
Sicily Filberts.
Grenoble Nuts, etc.

Dried Peaches.
Dried Pears.
Dried Apricots.
Dried "Atlas" Prunes.
Dried "Bosnia" Prunes.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MONTREAL MARKETS—Continued

cable is unchanged. We quote: Finest Ontario fall made, 10¼ to 10⅜c.; finest Townships, 10c.; finest Eastern, 9⅞ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

There is no change in ashes. Receipts are light and the market steady. We quote: First pots, $4.10; seconds, $3.50 to $3.60, and pearls at about $6.50 per 100 lbs.

The ashes inspector furnishes the following comparative statement of the amount of ashes in store:

	Pots.	Pearls.	Total.
In store 1st January, 1894	47	40	87
In store 1st January, 1893	95	52	147
RECEIPTS.			
From 1st January to 1st December, 1894	1,830	206	2,036
From 1st January to 1st December, 1893	1,508	148	1,656
DELIVERIES.			
From 1st January to 1st December, 1894	1,777	237	2,014
From 1st January to 1st December, 1893	1,550	171	1,721
In store 30th November, 1894	101	109	110
In store 30th November, 1893	53	29	82

MONTREAL TRADE NOTES.

The stock of domestic syrup in refiners' hands in Montreal still continues light, and American is having a larger sale as a result.

The new Grenoble walnuts expected ex steamship Labrador were not on that steamer. They are expected here on Wednesday.

Rose & Laflamme's cables quote an advance of 3d. in the cost and freight price of Bosnia prunes, and a decline of ⅓ in Bordeaux.

The first shipment of new Messina lemons (2,000 boxes) offered here this fall came to hand on Monday last. They are selling at $2.50 to $3.50.

Ottawa lumbermen have been responsible for the turnover of about 500 puncheons of Barbadoes molasses since our last report. The basis was 26c.

David Brown, Canadian manager of Tetley's teas, is expected back from England on Saturday next, via New York. Mr. Brown has been away about a month.

The importations of German granulated beet sugar are increasing steadily here. A jobber said to-day that his travelers found it got the preference over domestic yellows.

The supply of pickled and dried fish of all descriptions laid in by Messrs Laporte, Martin & Co. is an exceptionally large one in anticipation of the usual demand after Advent.

Roughly speaking, the receipts of salt herring during the past eight days have been 5,000 barrels, of which only 500 barrels are No. 1 fish. As a result, prices took a slump.

A. P. Tippet & Co. state that the first shipment of dried California grapes ever offered on this market will arrive this week. These goods are of the well-known "Malvoise" description. They also expect a lot of choice California prunes, samples of which are nice well favored goods.

Among the St. John, N. B., firms who have or are receiving shipments of the well-known "A Dufour & Co." brand of Bordeaux prunes are Messrs. A. L. Goodwin, W. F. Hathaway, V. S. White, Jas. Findley and Baird & Peters.

Rose & Laflamme have been appointed Canadian agents for "Plagniol's" olive oil, and also for the famous brand of "Carabauchle Bajo" pure Castile soap. A sample bar of it was submitted to a severe test, showing that the chief ingredient was olive oil.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,
ST. JOHN, N.B., Dec. 6, 1894.

A BRISK business continues. Many of our merchants report they have all they can possibly do, but as they look forward to the quiet month coming they do not mind a little hard work or even extra hours. There has been a touch of winter during the past week. The river boats have stopped running, and a number of the packets for Nova Scotia ports have made their last trips. The steamers running to bay ports, except the City of Monticello, find it at times necessary to refuse freight. The retail stores report the holiday trade commencing, and some are already putting on holiday attire. It is rather strange, but for some time past almost every Saturday evening of late has been unpleasant. This tells against the retailer. They report the transient cash trade not equal to last year. They are hoping for clear, cold weather with good sleighing to make their Christmas trade satisfactory. In market prices there is little change.

SALT—Price is rather easier then last report. Stocks continue small, and are supplied from time to time as demand requires, pending arrival of direct cargoes now on their way from England, by shipments received from Boston. Price of coarse from ship side, 51c.; out of store 56 to 60c.; factory filled, $1 to $1.10; Canadian, fine, per barrel, 5-lb. bags, $3 25; 10-lb. bags, $3.10: American wood boxes, 20 lb., 20c.; 10 lb., 12c. Quite a large quantity of salt in wood boxes is now being received from Ontario. They also offer large sacks.

CANNED GOODS—Stocks of California canned fruits are light. They have met with good demand. Hoegg, the local canner of vegetables, having advanced his prices since the closing of the river, tends to give the market a firmer feeling. We quote: Corn, 95c.; peas, 90 to 95c.; tomatoes, $1 to $1.05; corned beef, 2's, $2.75; 1's, $1 60; oysters, $2 to $2.25; Canadian yellow peaches, 2's, $1.90 to $2; 3's, $2 60 to $2.65; new gallon apples, $2 25 to $2.40; salmon, talls, $1.35; flats, $1.75; lobsters, $1.75 to $2; haddies, $1.40.

DRIED FRUIT—If something is not done to prevent the arrival of California loose Muscatels in such bad order, the business must suffer. Some 900 boxes arrived the other day by steamer, and the boxes were so broken that the buyers would not receive them and the shippers had to have them put in shape. The floor of the steamer warehouse was literally covered with raisins. In looking at some of the boxes the surprise was how they arrived with any raisins in them at all. Demand for Malaga London layers continues good. THE GROCER, speaking to Mr. Fred. Dearborn, of the firm of Dearborn & Co., in regard to this grade of fruit, was told they could have sold many more than their importation, and that quality this year was extra. Stocks of Valencia layers are not proving equal to demand, and quite a number are being imported from New York. Dried and evaporated apples are easy. Demand for peels is active, and more nuts are being sold than at any other time of year. We quote: Sultana raisins, 7 to 7½c.; Valencia, 4½c.; Valencia layers, 5½c.; currants, bbls., 3½ to 3¾c.; cases, 3¾ to 4¼c.; cleaned, bulk, 6c.; 1 lb. cartoons, 7½c.; California loose muscatels, 6 to 6½c.; layers, $2 to $2,10; clusters, $2.25 to $2.50; fancy, $3.50 to $4; Malaga, Londons, $2.10 to $2.25; black baskets, $3.25; French prunes, 5½ to 6c.; small boxes, 9 to 14c; figs, 13 to 16c.; Nova Scotia dried apples, 5¾c.; Ontario, 6¼c.; evaporated apples, 8 to 9c.; evaporated apricots, 14½c.; peaches, 13c.; pears, 11c.; Grenoble walnuts, 13 to 15c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; Pecans, 12 to 13c.; peanuts, roasted, 10c.

GREEN FRUIT—Some fine Malaga grapes have been received during the past week. Although West India oranges are still in the market in large quantities, Floridas are now the favorites. Lemons are firm. Apples still continue an overstock. On soft fruit almost everyone handling has lost money, but good reports are received of last shipments of hard fruit, and all are hoping to come out at least square. Soft apples can be bought from 50c. to $1. Bishop pippins, which are a large crop, but do not show signs of keeping, a fault of all apples this fall, will not bring over $1.50. Hard fruit, however, such as Baldwins, spies and russets, bring $2.25 to $2.50.; lemons, $5 to 5.50; grapes, Ontario, 45 to 75c.; Malaga grapes, $5.50 to $6; West India oranges, per bbl., $5 to $5.50; boxes, $3 to $3 25; Florida, $3 to $3 50.

DAIRY PRODUCE—Good butter is scarce, and demand for rolls is good. Supply of medium quality butter is too large. Eggs come forward in fair quantities and of good quality, and find ready sale. Prices are firm and likely to advance. Cheese, firm and quiet. We quote: Creamery rolls, 25 to 26c.; tubs, 22c.; dairy, 18 to 20c.; cheese, 10½c.; eggs, 18 to 19c.

MOLASSES—The market in firm, stocks being, as before reported, light. Some good samples shown from New York find good demand. It would look as if this was the only market in which now to buy. Prices will likely go higher, as crops in the West Indies are reported late. We quote: Barbadoes, 32c.; Porto Rico, 30 to 32c.; choice, 35 to 36c.: fancy, 43 to 44c.; syrup, 30 to 35c.

SUGAR—The agent for the refineries here is always a bull in the market, and he reports market firm, but in wholesale grocery circles the feeling is easy, and the fact that some German sugars are expected does not strengthen the tone. We quote: Granulated, 4¼.; yellow, 3½ to 3⅝c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—Smoked herring continues easy. Stocks of dry cod and pickled herring are light, and prices remain as last week. Large cod fish, $3.65 to $3.75; medium, $3.55 to

ST. JOHN MARKETS—Continued.

$3.65; small, $3 to $3.25; haddock, $1.75; pollock, $1.70 to $1.75; shad, $5 to $5.50; Bay herring, $1.40 to $1.50; Shelburne, barrels, $4 to $4.25; ditto, half-barrels, $2.40 to $2.50; Canso, $5.25; Quoddy River, $2.50 to $3.25; medium smoked herring, 8 to 8½c.; lengthwise, 8c.

PROVISIONS—For some reason the quantities of goods in this line moving this season are away below last. The fact that some Ontario packers are selling direct to the retail trade may be one reason. Prices show no change. Clear pork, $19 to $20; P.E.I. mess, $17 to $17.50; prime, $13 to $13.50; plate beef, $13 to $14; pure lard, 10 to 11c.; compound, 9 to 9½c.; cottolene, 9¾ to 10¼c.; hams, 11 to 12c.; bacon, 10c.

ST. JOHN MARKET NOTES.

Some Maritime Province hotels are reducing commercial rates to $1.25 a day.

C. & C. MacMichael have received their annual shipment of English peels; also of figs.

Prince Edward Island produce brings good prices in Cape Breton. Some fifty cargoes have been sold there during the past season.

THE GROCER notes that Chase & Sanborn are now offering their Seal brand coffee in 1-lb. tins. This is a move in the right direction.

W. R. Miles, the popular agent of Francis Peek, Winch & Co., London, sails this week to spend his Christmas. THE GROCER wishes him a pleasant holiday.

A new brand of coffee is offered on this market. It is called Standard Blend; it is put up in an attractive paper package in ½ and 1 lb. sizes by Jardine & Co.

Canned goods orders are now all to hand, and the quantity received is found to be less than 50 per cent. of receipts last fall. The market is firmer than at that time, and the feeling better. The association is working much better than was expected.

Every year shows an increase in the quantity of goods canned in Prince Edward Island. They now can cherries, strawberries, plums, gooseberries, tomatoes, red and black currants, pears, apples, and blueberries, as well as a large quantity of lobsters.

Mr. Frank Hathaway, wholesale grocer, and president of the St. John Board of Trade, leaves shortly for a six months' tour in Europe. He first touches at Gibraltar, and spends a month in Spain, Italy, Egypt, Germany, France and Great Britain. He has been preparing for the trip for some time, and looks forward to a very pleasant excursion.

Your correspondent, reading in The Daily Sun that Porto Rico No. 2 was again being offered in this market, made inquiries, but could learn of no such brand being offered. N. W. Taussig & Co., of New York, are offering, through their broker, J. Hunter White, both Porto Rico and Barbadoes. Their molasses, of which large quantities were imported last season, give good satisfaction. Their prices, considering the state of the market, are low.

It is estimated that twice the quantity of apples have been shipped to St. John from Nova Scotia this season as last. THE GROCER, speaking to a large grocer in the Annapolis Valley, was told that the only thing that saved many of the buyers from losses which would have ruined them was that the farmers would not sell. Now they cannot sell.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, Dec. 6, 1894.

THE most noticeable feature in this market, since the last report, is the advance in flour. Although an advance was announced two weeks ago, a good deal of flour was disposed of in jobbers' lots at the old prices, the holders not expecting the advance to remain permanent. A general advance, however, has been made at from 25 to 35 cents, and the market remains steady. The contract for supplying the war department with beef has been awarded to the old contractors, J. A. Leaman & Co. The price is understood to be $7.90, which is an advance of over $1 on last year's contract.

DRIED FRUIT AND NUTS—There is some activity in dried fruits. Figs in boxes are quoted at 5 to 5½c.: choice bag figs are worth 5c.; evaporated apples 8½c.; new dates, 5½ to 6c., with prospects of a decline; prunes, 6 to 7c. The trade in nuts is steady, with advancing quotations: Almonds, 14c.; filberts, 11c.; walnuts, 10 to 11c.; Brazils, 11 to 12c.; peanuts, roasted, 12c.; do. raw, 10c.

GREEN FRUIT—Florida oranges are arriving more freely and the quality is excellent, with prices much lower, the quotations being $3 to $3.25. New Messena lemons are to hand and the quality is superior to the last lot received. The quotations for extra good stock are $4 per 300 count. Magdalen cranberries are quoted at $5 and $6. The American stock is too high to handle. Almeria grapes are higher, at $5.50 to $6. Bananas are quoted at $2 to $2.25 per bunch, with small stocks. Owing to the healthy prices on the other side the apple market has advanced for good keeping stock. The market is bare of good stock, but inferior is plentiful.

BEEF—The market is stiff. Small is quoted at $6 to $6.50; large at $7 to $8. There is no real choice native offering.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.

C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts

Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.

THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

Finnan Haddies and Other Fish

We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.

D. & O. SPROUL. DIGBY, N. S.

Fish Fish Fish

Retailers can with confidence handle my packing of

BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.

With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.

JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

Grocers . . .

Are you aware of the fact that

GOLDEN FINNAN HADDIES

are still leading? Ask your wholesaler for Golden Finnan Haddies.

AGENTS

NORTHRUP & CO.
South Wharf, St. John, N.B.

MARKETS—Continued

Lambs are worth $6 to $6.50 and mutton $5 to $5.50. Hogs are worth $6.

POULTRY — Steamboats arriving have taken all the surplus stock of poultry off the market, and turkeys have gone up from 10 to 11c. Prime geese, for Christmas delivery, are offering at 62c. each. Chickens are worth 35 to 40c. per pair. Ducks are scarce. Rabbits are worth 10c.

BUTTER—There is very little doing in butter. Canadian is selling at 16 and 16½c.; new Canadian is quoted at 19c., and choice native at the same figure.

POTATOES—There is a drop in the Boston market of 5c. per bushel, which will have a tendency to weaken prices here, as P. E. Island vessels will sell here. The market is weak in Dakota reds, as they are poor keepers, and they can be bought from vessel at 25 cents. Calicoes remain unchanged at 32 to 35c. Turnips are selling at from 15 to 25c., the former being frozen stock.

CHEESE—The cheese market is dull, Antigonish is quoted at 10½ to 11c., while a lot was offered to-day at 10¼c.

EGGS—The market is not very brisk. Stocks are plentiful and quotations remain at 18 to 20c.

BREADSTUFFS—While we do not look for any further advance, we believe a steady market will be maintained und gradually strengthened. The local markets are quiet and steady at an advance of 20 to 25c. on flour and 10 to 15c. on oatmeal. Cornmeal is not in general demand, owing to high prices, though the millers say they are doing considerable business. Middlings and bran are steady, the former at 21c. and the latter at 20c. Wholesalers' quotations are: Manitoba, $4 to $4 15; Canadian extras, $2.65 in sacks and $2.85 in barrels; 90 per cents, $3.15 to $3.25; patents, $3 25 to $3.45; oatmeal, $3.25 to $3.45; cornmeal, $3.05 to $3.10. Jobbing and retail ought to be considerably higher, but they are not.

FISH—There is nothing in fish to speak of. Quotations, tol quol, are: Dry cod, shore, $3.25 to $3.75; do., bank, $3 to $3.25; do., large bank, $4; do., bay, $2.75 to $3; do., Labrador, large, $2.75 to $3; do., shore, from store, hard, $5. Haddock are worth $2 and $2.25; hake, $2; pollock, $2; Bay of Islands herrings are quoted at $2.25; shore No. 1, $3.50 to $4; round shore, $2.25 to $2.50. No. 1 salmon are worth $12, No. 2 $10, and No. 3 $8.

PROVISIONS—American clear mess pork is quoted at $20, P. E. Island mess at $17.50; do., thin, $16. American ex. mess beef is worth $13, plate beef $14, and extra plate $14.25.

SUGARS—The market shows no improvement. The quotations are: Porto Rico, in hhds., 3¼c.; refined cut loaf, 5½c.; granulated. 4⅜c.; standard A, 4c.; white extra C, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3⅜c.

MOLASSES—The market is dull and in keeping with the stocks. Demerara, the only stock on the market, is quoted at 38c. for M.R. brand, and 45c. for (B) D brand.

HALIFAX MARKET NOTES.

Pork has fallen in the Charlottetown market, and prime carcasses are selling at 5½c.

F. H. Langley, victualler, has taken the business formerly conducted by Isaac Durling, Halifax.

The Customs receipts at Halifax for November were $62,313.53, a decrease of $7,729 97 from November, 1893.

The meeting of the Acadia Sugar Refining Company, last Friday, was quite a breezy one. No dividend was declared and the balance to profit and loss was only about $7,000 for the 14 months. One of the largest shareholders said he was willing to sell out for 50c. on the dollar. Thomas Kenny, M. P., was elected president.

L. O. Neily & Co., Aylesford, have a frost proof storage for 4,000 bbls. apples, and they are now enlarging to 8,000 capacity. They have so far this season shipped 12,000 bbls. to the United States and 7,000 to the English market. Seven carloads of cranberries were shipped this season from Aylesford to Montreal, where they found a good market.

The following, signed by W. E. Thompson, secretary Halifax Exhibition Commission, was recently received by John Peters & Co., commission merchants, Halifax, and speaks for itself: "I am instructed by the Halifax Exhibition Commission to convey to you their thanks for the very attractive exhibit made by you at the Provincial Exhibition, held September 25th to 28th inclusive, 1894. They regret that the regulations prevent them from granting to you any special award, but are pleased to be able to highly commend your exhibit, and to say that for excellence and display it proved worthy of special mention."

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Dec. 6, 1894.

The value of united action of the merchants of a town through a well-organized board of trade, can be seen by the following, received by the president of our board from the general freight agent of the C.P.R.: "I beg to advise you that our general traffic manager has consented to a general reduction in the rates from points named to Woodstock, the reduction conceded being one-half the rates we have heretofore charged between McAdam and Woodstock, such reduction running from 12c. per 100 lbs. down to 5½c. on general goods, according to classification; and on flour and grain, 4c. per 100 lbs. in carloads." The cold weather and the near approach of Christmas are causing a general stir in business circles, and trade is good. In produce demand is good, and fair prices are obtained. Oats show a slight advance. Hay, still at $6; oats, 30 to 31c.; potatoes, 80c.; beans, $1.50; butter, 17c.; cheese, 9½ to 10c.; eggs, 16 to 17c.; pork, round hogs, $5 to $5.25; turkeys, 10 to 11c.; buckwheat meal, $1 per 100 lbs.

NEW CANNED GOODS.

A line of cannedgoods new to the Toronto market is being offered. They are put up by the Martin Wagner Company, of Baltimore, Md., oyster and fruit packers. The oysters are put up under the brand, "Dog's Head," and among the lines may be mentioned select spiced oysters in flat cans, select lunch oysters in flat cans, standard oysters in tall cans. Another line noticed by THE GROCER was canned pineapple. The labels on the goods shown are handsome and attractive, the lettering and brand marks being embossed. The label on the canned pineapple is particularly handsome. The coloring is rich and yet subdued, while the pineapple shown thereon stands out in bold relief in natural colors.

TO PUSH JAPAN TEA.

Three Japanese tea merchants spent a few days in Toronto this week. They were Mr. Noro, of Kobe, Japan, representing Mr. K. Sumitomo; Mr. Takenosuke Furuya and Mr. Hikonojo Komada, of the Japan Tea Traders' Association. "Their special mission here," said Mr. Musson, of G. Musson & Co., with whom they were conferring, "was to encourage the consumption of the better grades of Japan tea and to extend business generally, and they seem to consider the outlook hopeful."

SELLING COMPUTING SCALES.

A traveler has sold a number of computing scales in the Maritime Provinces. He goes into a town and tells them his price is $130, but in order to introduce them he will sell two in each town at $100. After that, they say, the manufacturers positively refuse to dispose of any at less than $130. It is hardly likely that this rule will be adhered to, however, as the company must have a very large profit at $100. The scale is a good one, and apparently accurate, but it is questionable whether it will pay the average dealer to invest at so high a price.

A greengrocer at York had in his window one week four giant mushrooms, which, at a moderate estimate, averaged a yard in circumference.

Ramsay & Aitkens, brokers, etc., Mincing lane, Toronto, have dissolved. J. F. Ramsay assumes the liabilities of the old firm, and will continue the business, retaining all the agencies appertaining to the grocery trade. These agencies are: J. Lewenz & Hauser Bros., teas, London; Burbidge, Pritchard & Bartleet, teas, London; Henri Lyon, sardines, etc., Paris, France; Stewart Munn & Co., fish, etc., Montreal; John Moir & Son, Ltd., table delicacies, London.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . .

Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND"

Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PIGTON, ONT.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.

PORT DOVER, ONT.

---

400 BARRELS

Sweet Cider

15 Cents a Gallon.

Order from your wholesale grocer or direct from

GARDEN CITY CANNING CO.

St. Catharines.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

. . They are **PEERLESS**

Rose & Laflamme, - Montreal.

The Surprise Soap Twine Holder

Holds . . Your Twine

—Is a Handsome Counter Fixture

The twine-holder sits on the counter, the twine coming out through a hole in the top. . . . . .

If you have not received one of our twine holders from any one of our travelers, send to us and we will be pleased to mail one to you free of charge. . . . . .

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

BEET ROOT SUGAR.

MR. M. LEFEBVRE, of the Berthier beet root sugar factory, speaking yesterday of an attack on the product of that institution by a local commercial journal, said: "We do not sell the product of our factory for refined sugar, but for a raw granulated sugar, and if they are a little off in color at times, the price varies accordingly."

Proceeding, Mr. Lefebvre said: "It is stated in the article I complain of that our sugars are far inferior in quality to the German make. This is quite untrue, and although I have nothing to say against the German sugars, I can say without fear of contradiction that there are no purer sugars on the market than ours. No sugars, in fact, leave our works without being duly tested by Government officers, the tests, as submitted from Ottawa, ranging from 99.9 to 100 in saccharine matter." Mr. Lefebvre went on: "The wholesale grocers of Montreal are to-day paying us a higher price for sugar than for the German article. A yellow refined sugar is soft, while everybody in the trade in this city and elsewhere knows quite well that ours is a dry granulated sugar."

With reference to the statement that the Berthier Company received $1.50 per ton for its refuse or beet pulp, the proprietors contradict these figures. "We sell the refuse," continued Mr. Lefebvre, "at from 75c. to $1, and after paying 25c. per ton for loading the pulp on the cars the price received is thus reduced to from 50 to 75c., which is quite a different figure."

Returning to the prices, Mr. Lefebvre says they sold last year all their sugars to the Montreal refiners, but the thing has been impossible this year, owing to the price of raw sugar ruling one cent less per pound than during 1893. "There is another statement," said Mr. Lefebvre, "which I do not wish to let go unchallenged, and it is that we made an annual profit of $2 per ton, or $40,000. This is erroneous from beginning to end. At the time of the recent visit of the Chamber of Commerce to our Berthier works, the manager stated that if a manufactory like ours could be run at the same advantage as is the case in France or Belgium, a profit equal to the amount given could be obtained, the calculation, of course, being based on the prices paid last year. To-day, however, we would be quite satisfied with a profit of from 50 to 75 cents per ton.

Speaking of the industry generally, Mr. Lefebvre remarked that it took twenty-five years or more for it to get upon a paying basis in Europe. "Here the production is yet in its infancy, and when we ask for assistance from the Government we feel that a great deal of good has already been done. We have paid this year $50,000 to the farmers of Laval, Maskinonge, St. Hyacinthe, Berthier, Terrebonne, Richelieu, Yamaska, L'Assomption and Champlain, and they will receive an additional sum of $25,000. The output this year has been from 2,500 to 3,000 barrels, which will be increased to 7,000 or 8,000 during 1895. We employ over 100 men, and the industry has been the means of a very considerable regain of prosperity throughout the district." Mr. Lefebvre concluded by saying that if The Gazette were not satisfied with his statements, all they had to do was to call upon such wholesale firms as Lockerby & Co., Laporte, Martin & Co., P. Grace & Co., L. W. Tellmosse & Co., Hudon, Hebert & Co., Chaput & Sons, Hudon & Orsali, Quintal & Sons, and others.—Gazette, Montreal.

FORTUNATE MIDLAND.

James Playfair. the well-known lumber man of Sturgeon Bay, will remove to Midland in the spring, where he is under contract with an American firm to cut in the neighborhood of 200,000,000 feet of pine. This fact has much brightened the outlook in Midland. Mr. Playfair has also secured the contract for lighting Midland with incandescent electric light. The electric light plant will be run in connection with the mill, and consequently the latter will be in operation night and day. It is estimated that it will take about ten years to complete the contract for lumber, and it is expected that one hundred hands will be given steady employment during that time.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

Take Note

Of some of our leading lines, and for which, remember we are headquarters.

"Boeckh's" Standard Brushes
"Boeckh's" Standard Brooms
"Star" Pails and Tubs
"Durable" Pails and Tubs
"Improved" Globe Washboards
"Extra Star" Clothes Pins
"Jersey" & "Crown" Butter Moulds
"Cradle" Churns

Woodenware, Butterware, Churns, Baskets, Cordage, Matches, Twines, etc., etc.

We guarantee all goods to be strictly as represented and prices right.

Chas. Boeckh & Sons Manufacturers TORONTO

Offices and Warerooms: 80 York Street. Factories: 158 to 168 Adelaide West.

New Table Raisins

BLACK BASKETS
LONDON LAYERS
—ALSO—
VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin .. Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

TOBACCO

Why pay a high price for foreign Leaf Tobacco when you can buy good Chewing and Smoking Tobacco, made from Canadian Leaf, for nearly half the money? Ask your wholesaler for a few cads. as sample. All sizes made. Manufactured by

JOLIETTE TOBACCO CO.

F. W. HUDSON & CO.
Canadian Agents, TORONTO.

New Sicily Filberts

NEW
Grenoble Walnuts
IN STORE

Warren Bros. & Boomer
35 and 37 Front St. East,
TORONTO

WALNUTS

Second lot of Grenobles to hand and can now fill orders. We were compelled to send short last week.

Also Eleme 7 lb. Natural Figs to hand.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes. Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Season's Choicest

Hallowee Dates

Now in store.

PERKINS, INCE & CO.

41 and 43 Front St. East

NEW

Filberts
Almonds
Walnuts
Prunells
Dates
Figs
and
Apricots

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

LEADERS

That is what we are in the wine business.
Write us for prices on our different brands.

Fine Old Port
Old Port
Golden Diana
Catawba
and Sherry

The Ontario Grape Growing and Wine Mfg. Co.
P.O. Box 72. ST. CATHARINES, ONT.

WINDSOR DAIRY SALT

Is used now by Prof. Dean in the Traveling Dairy. He wants the best! Grocers will find it pays to handle the

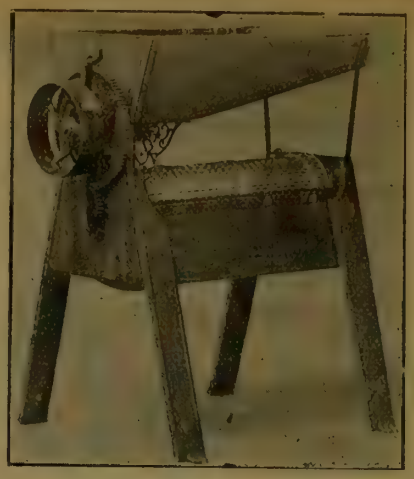
"WINDSOR."

¼ Sacks—50 lbs.—45c.

Toronto Salt Works
128 Adelaide St. East
TORONTO.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co HALIFAX, N.S. ESTABLISHED 1849 IS THE BEST.

ASK FOR
MOTT'S

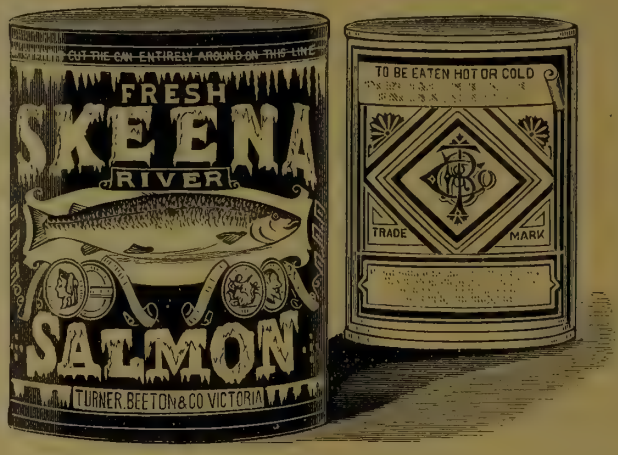


The Grocers' Fruit Improver

Cleans the finest Vostizzas and Patras currants, removes the stems, leaving the rich blue natural tint on the fruit. Makes off-stalk Valencias equal to Selects. We make a specialty of hand and power Fruit Cleaning Machines, capacity ranging from 250 to 500 lbs. an hour. If our travelers don't reach you in time write for particulars.

Manufactured and Sold only by

BEAMER & RYAN
Brampton, Ont.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.
VICTORIA, B.C.

AGENTS

WATT & SCOTT	WATT & SCOTT	GRANT, OXLEY & CO.	ARTHUR P. TIPPET
Montreal	Toronto	Halifax	St. John, N.B.

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee, Slee & Co's pure malt vinegar in making their genuine pickles, & sauces.

HUNDREDS OF LETTERS

Are received at our office every week from your lady customers, asking for a package of our icings. This is evidence of their great popularity. There will be a run on them before and after Xmas holidays. We doubled our output for this line during the past week. See the list—Lemon, Chocolate, Pink, White, and Canary. Special attention to letter orders.

PURE GOLD MFG. CO.
TORONTO

P.S.—Sweet Tomato Catsup is now ready.

TRADE CHAT.

EIGHTY per cent. of wheat available for export in Manitoba and Territories has been shipped out. The balance will be stored in Fort William elevators until the opening of navigation in the spring.

Mayor Girardot, of Sandwich, has made 40,000 gallons of wine this year.

The California wine crop will be only about half the average of other seasons.

McKinnon & Hind, of London, have opened a fruit and confectionery store in the Dougall block, 41 Sandwich street west, Windsor.

The Pure Gold Co. has been given a judgment for $60.17 against John Ringer, Spadina and Sussex, Toronto, on a bill of merchandise.

The stock and fixtures of the grocery of Charles A. Edsall, corner of Bruce avenue and London street, Windsor, have been sold to John Scott, produce merchant.

Navigation has closed at Collingwood, all the steamers of the competing lines now being prepared for winter quarters. The harbor is full of vessels of all kinds, sizes and qualities. Watchers from the distant lighthouses are coming home to spend the winter with their families, and the town is alive with sailors and returned fishermen.

The new vessel building at the dock at Collingwood is getting along rapidly. The planking and steel plates will be put on at once. Every effort will be made to have this mammoth steamer ready for sea by the middle of April next. Two or three other vessels are to be constructed here before the opening of navigation.

At a largely attended meeting of the Retailers' Association held in Delmonico hall, a constitution and by-laws for the government of the organization was adopted and forty new members were added to the roll. Another meeting will be held in a fortnight, at which several questions of interest to the retail trade will be discussed. The membership fee has been placed at $1 for merchants and 50c. for salesmen.—Free Press, Winnipeg.

There was lately heard a case in which the plaintiff testified that his financial position had always been good. The opposing counsel took him in hand for cross-examination and undertook to break down his testimony upon this point. "Have you ever been bankrupt?" asked the lawyer. "I have not," was the answer. "Now, be careful; did you ever stop payment?" "Yes." "Ah, I thought we should get at it finally. When did that happen?" "After I had paid all I owed."

At a general meeting in London of the stockholders of the British Columbia Canning Company the directors submitted a statement that "a balance sheet made up to May 31, 1894, showed £7,754 9s. 4d. to the debit of profit and loss account. This includes a loss of £4,119 6s. 2d. resulting from the sale of the Naas River property." It was explained as regards the 1893 pack that the operations at two of the company's canneries showed a profit, but those on the northern rivers were unremunerative.

At the City Market yesterday Inspector Cunningham gave orders that all the boxes of fruit should be marked with the name of the producer and of the place where the fruit is grown. In future in terms of the regulations this requirement will be strictly enforced to enable the inspector readily to trace diseased fruit to the source of supply. It is intended as a protection to the merchant and also the consumer; and also to prevent the spread of fruit pests, which are calculated to do a great deal of harm in future. —Westminster correspondent Vancouver News.

A despatch to The Toronto Globe reads: The Tillsons, of Tilsonburg, seem to possess tireless energy and executive ability to direct it aright. Their latest undertaking is the construction of a branch railway from the mills to connect with the Michigan Central. The line is nearly a mile in length, and requires heavy grading. When completed, goods can be shipped right at the flour, pea and oat mills, and grain can be brought in without extra teaming. In addition to the railway a new steel flume, 30 inches in diameter and 200 feet long, is being placed in position in order to convey the surplus water of the upper pond to the oat mill, and this equalization of power will place all the mills in a position to be independent of steam all the year round.

BRITISH INDUSTRIES.

TINSLEY'S Magazine some time ago ran a series of articles on "British Industries." No. XII dealt with Day & Martin, blacking manufacturers, London. THE GROCER now submits the article for the perusal of the trade in Canada. It reads :

In our day the standard of commerce and not the laurel crown of conquest is the means whereby the capabilities of nations are gauged. In a country wise in commerce, what would seem to be insignificant manufactures can be transformed into eminently important industries. In a world of rapid change the small business of the day before yesterday becomes, to-day, the centre of a world-wide trade. Blacking is a production which may not be considered of vast importance in itself, but there can be no question as to its manufacture having become a most important British industry, thanks, mainly, to the firm of Day & Martin, whose name has grown to be almost synonymous with their goods. One cannot speak of Day & Martin without thinking of boot polish, although one may perhaps have occasion to anathematise blacking for not being "dayandmartin."

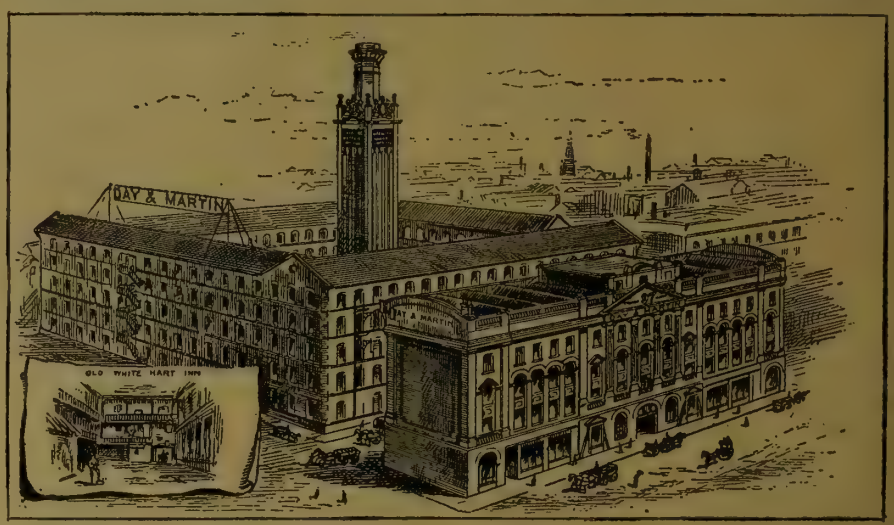
It is only natural that the names of the firm and of their production should come together trippingly on the tongue, for it is now something more than a century since their wares first came before the public, and their fame began to grow.

Some of the ingredients of their famous blacking are not exactly a secret, indeed, "Chambers' Encyclopædia" and other abundant books of reference, treat the firm of Day & Martin as the one important manufacturing house, and their class of production as typical of the whole trade.

If it is wished, the cause of so much brightness may be kept a secret, but the effect will always be widely known. Many more or less, especially less, authentic legends are told in connection with the original recipe. We give the only real and true account;

About one hundred and fifty years ago, when wigs were worn, there lived a maker of perukes at Doncaster. One day a soldier came to the shop to be shaved, and mentioned in the course of conversation, for our barber was cheerful and chatty, that he was obliged to return to his regiment, stationed in York, on foot, as he was without the necessary money for coach fare. The barber had known poverty in his day, and was pleased to help a neighbour, so he either gave or lent His Majesty's man the money for the coach. Unlike most good Samaritans, this one was rewarded at once. The soldier returned to York in due course, and wrote to Mr. Martin, the hairdresser of Doncaster, with the returned loan, many sincere thanks, and the recipe for a certain preparation which he said he had long used with excellent effect upon the boots of his officers. Mr. Martin tried the manufacture of this material and found it successful; he then turned his thoughts to London, where a friend of his, Mr. Day by name, carried forward a flourishing business in Tavistock street, then a rather more fashionable part of town than at the present time. Day & Martin decided that the soldier's recipe was good, they began to make their famous blacking from it, and thus were laid the foundations of one of the most splendid and flourishing business which London knows.

For very many years the house of Day & Martin found local habitation in High Holborn, to which address they had removed after outgrowing their original quarters in Tavistock street. Number "97" High Holborn managed to contain the commerce of this house for something over eighty years. As the business grew and grew, houses to right and left were requisitioned, and an embargo laid upon all purchasable adjoining property; but in such a busy London artery as Holborn this sort of extension cannot be carried beyond a certain point. Although



the premises had at last become a vast block of buildings they were still too small for the increasing commerce of the firm, and the erection of a new factory became a burning question. To relieve the strain upon the London head-quarters, a branch factory was established in Liverpool some few years since. This move brought fresh business to Liverpool, but did not decrease the demands upon London in any appreciable degree; thus the new works became absolutely necessary to the proper conduct of the trade.

Day & Martin have been fortunate in finding a large site, suitable to their purpose, in the Borough-road, and almost adjoining the Borough-road station. Here, in the heart of a highly important industrial centre, they have raised the new factories, of which we give a full page illustration. A glance at this little picture will tell the reader much. It will be seen that the block fronting upon the Borough road is divided from the quadrangular factory by a wide street. The well-appointed offices and warehouses are situated in the first block; the manufacturing departments, packing floors, etc., in the second and larger building. The floors of both blocks cover a space of four acres; one may, therefore, suppose that the old Holborn difficulty—want of space—has been banished at last.

The factories at the back alone employ five hundred persons. The structure is built upon the "mill" principle, which has the advantage of insuring a plenitude of light and air; the building is five stories in height, each floor being lofty and thoroughly well lighted. Of course, the motive power, the machinery, the boilers, etc., are of the very latest description and of the best possible kind.

In passing through the factories, the firm's method of carrying out their ideas in regard to the construction of the works suggests to the mind a well-known phrase from the "Table Talk" of Coleridge — "The great desiderata are taste and common sense." In no building have we seen a more complete combination of these two qualities; in the construction itself, and in the laying down of the plant, the eminent desiderata of solidity, light, ventilation, protection against fire, convenience and adaptability of machinery, have been fully considered; in short, there are few factories in England at once so well designed as regards utilitarianism, comfort and appearance.

Day & Martin originated the idea of using tins some 60 or 70 years ago; they have always been popular, and of late years have come into very general use with both the army and navy by reason of their light weight and easy transit.

The packing-room is, of course, an immensely important one; when one considers the enormous tonnage which daily leaves this establishment, it becomes unnecessary to go into details. These goods go all over the world; the red-coated carmen and excellent teams of horses of this house are to be seen in all our streets and docks delivering goods.

Wherever Day & Martin have exhibited their goods, in London, in Paris, in the United States, and Australia, the highest awards have been received; were proof required, this international verdict of excellence would alone prove this house facile princeps in their trade.

In the illustration of the works, our artist has inserted a little sketch showing the old White Hart Inn, situated near the present

Robt. Ralston & Co.

HAMILTON, ONT.

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,
JOHN TAYLOR.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

E. BROWN & SON'S,

7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS

SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

OTHER SPECIALTIES.

NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

WORKS

MEDALS AND DIPLOMAS.

PARIS
SYDNEY
MELBOURNE

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

site of Day & Martin's factory, which Charles Dickens has made famous in "Pickwick." At the time when Dickens wrote his "first and funniest" the house of Day & Martin was in its early youth, but already well-known and evidently well thought of by Dickens, as may be seen from the following quotation: The scene is the old "White Hart" where Sam Weller occupies the post of "boots"; Mr. Jingle and the spinster aunt have arrived—"Mr. Samuel brushed away with such hearty goodwill, that in a few minutes the boots and shoes, with a polish which would have struck envy to the soul of the amiable Mr. Warren (for they used Day & Martin's at the 'White Hart') had arrived at the door of Number Five."

It is well-known that owing to the careless habits of his father, and to the fact that his uncle, James Lamert, had become manager of a blacking warehouse, the to-be-great novelist, Charles Dickens, entered upon this trade and worked long and wearily at Hungerford Stairs.

Such a novelist as Dickens must use every experience of his life; so observant a man must know the practical as well as the artistic value of all that comes within his ken, and so we find that even his knowledge of the qualities of blacking is not allowed to die, but becomes immortal on his wittiest pages. Once upon a time, in his earliest days, he wrote a certain "copy of verse," singing the praises of a preparation, at one time somewhat of a rival to Day & Martin. Here they are:

"I pitied the dove, for my bosom was tender;
I pitied the sigh that she gave to the wind;
But I ne'er shall forget the superlative splendor
Of Warren's Jet Blacking, the pride of mankind."

Later experience proved to him—what the firm have so often told the world—that Day and Martin's Blacking is the best. This fact has been stated on almost inaccessible Alpine heights, and the Pyramids of Egypt have told of Peerless Blacking.

The shoeblack has long been an important person in the London streets; much of his fame he owes to Number "97," the trade mark of this house.

About the time that Mr. Martin was shaving the soldier at Doncaster, Mr. Gay, of "Fables" fame, was publishing a lively work, under the title of "Trivia, or the Art of Walking the Streets of London;" in which, as the Goddess of Mud, he addresses he fraternity of shoeblacks:

"Go, thrive; at some frequented corner stand;
This brush I give thee, grasp it in thy hand;
Temper the foot within this vase of oil,
And let the little tripod aid thy toil;
On this methink I see the walking crew,
At thy request support the miry shoe;
The foot grows black that was with dirt embrown'd
And in thy pocket jingling halfpence sound,
The Goddess plunges swift beneath the flood,
And dashes all around her showers of mud;
The youth straight chose his post; the labor ply'd
Where branching streets from Charing Cross divide;
His treble voice resounds along the Mews,
And Whitehall echoes—'Clean your honor's shoes.'"

There is no more interesting page in the history of this house than that which tells of their connection with the energetic army of shoeblacks now to be found in every part of the metropolis and all over the kingdom. It is said that nine out of ten of the boxes belonging to the Shoeblack Brigade bear the legend "Day and Martin." The stock in trade is the free gift of the firm, who thus fully equip many hundreds of men and boys, enabling those who would otherwise be unemployed to gain an extremely honest living and a very fair wage.

That this practical philanthropy of a commercial house should find its reward in extending trade is only a logical result. But apart from the Shoeblack Brigades, many acts of wise liberality are connected with this house; fortunes have been made here in which the deserving poor have shared. To mention one instance: Mr. Day, the founder of the firm, built almshouses at Edgeware and founded the Blind Man's Friend Charity, which he endowed with £100,000.

Although the ordinary boot blacking is the staple of this firm's trade, there are many collateral goods manufactured and supplied to dealers in large quantities. These include such accessories to the blacking trade as their celebrated Kid Renovating Polish, Russet Cream for restoring and polishing the brown leather boots, leggings, etc., which are now worn, and the like. Harness Blacking, paste, and other compositions of this nature, are also among their well-known productions. Brunswick Black, Berlin Black, Pouch Blacking, Waterproof Dubbin, Brass and Burnishing Polish and Paste, and Furniture Polish are all among the specialties which the firm have brought before the public in time to anticipate a demand.

The founders of this house have long since passed away; their successors have come into it bringing with them the energy and ability which have more than maintained the prestige of the firm. The present conduct of the trade is an important administration in itself, but "the work divided aptly, shorter grows," and this immense concern now runs along the road to lasting fame upon well-oiled wheels.

UNIQUE BRUSH EXHIBIT.

A WINDOW display, in order to obtain the best results, should be unique. The accompanying cut shows a display of the character indicated. The idea originated with a Norwich, Conn., firm, and was produced in last week's Iron Age. Everybody can gather from the cut that the display is a pig made up of different kinds of brushes. The foundation of the body is made up of six bushel baskets, five of which are nested and the other one inverted, and to these are wired floor, counter, and window brushes, entirely covering the baskets. A frame of ⅞ to 2 inch strips constitutes the head, to which brushes are wired, leaving a place for the mouth, in which an ear of corn is placed. Incandescent electric lamps form the eyes, connected to a wire running down behind the animal, and at night the lamps are lighted. The tail is made of hemp braided, and the legs of counter brushes with the handles down. After the pig is placed in the window the floor is covered with brushes, and the lower portion of the legs banked up, so that the counter brush handles do not show.

Referring to the display as seen in the Norwich firm's window, Iron Age says: "The window was also dressed with all the different kinds of brushes the firm handle. The animal when completed measured a little over 7 feet. The display proved a great success and attracted much attention.

Notwithstanding the cold weather, the brickwork of the cheese factory is being pushed rapidly forward. At the close of each cheese-making season, which will be about the first of November, Mr. Clancy purposes making butter in the factory and continuing its manufacture until the following spring.—Free Press Acton.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

KING & DORLAND, general store, Nipigon, have assigned to A. D. Sutherland.

E. B. Dowdall, general merchant, Almonte, has assigned.

Chas. Conway, grocer, Norwood, has assigned to W. A. F. Campbell.

T. E. Michaud & Co., general merchants, St. Raymond, Que., have assigned.

Edward Denis, general merchant, Rigaud, Que., has assigned to A. Lamarche.

Robert Hutchinson, groceries and crockery, Listowel, has assigned to W. M. Bruce.

Terrebonne, Berthiaume & Co., general merchants, St. Jerome, Que., have compromised at 57c. on the dollar, cash.

MacEwan & Co., of Sudbury, have assigned to James T. Tennant, of the firm of Hains & Tennant, of Brockville, Ont.

A. B. H. Carl, general merchant, of Norland, has assigned to Richard Tew. A meeting of the creditors has been called for Monday, the 10th.

Patrick Grace & Co., wholesale grocers, Montreal, have made a demand upon Alex. D'Avignon, grocer, who, it is claimed, has left for parts unknown.

F. L. Cherrier's creditors met on Saturday, and decided to wind up the business. The assets amount to $16,689, and the liabilities to $23,903. Mr. Cherrier had carried on business as a grocer in Hamilton for 35 years.

SALES MADE AND PENDING.

The assets of F. Brisson, Jr., grocer, Montreal, have been sold.

The stock of W. V. Gordon & Co., grocers, Montreal, is to be sold by auction 10th inst.

The stock of T. Decarie, grocer, St. Henri de Montreal, has been sold at 56c. on the dollar.

The stocks of J. H. Strickland, insolvent general storekeeper of Cannington, Argyle and Bolsover, were sold at Suckling's Thursday last. Stock No. 1, Cannington, $1,400,

IT'S THE TALK OF THE TRADE

Sales increasing daily.

...OUR

Gold Medal Baking Powder

¼ lb., ½ lb., 1 lb. Paper Packages.

We have ready a neat and attractive

5 cent package of Sage, Savory, Thyme, Poultry Dressing

Phœnix Coffee & Spice Mills

G. F. MARTER & SON.

1-3 Jarvis Street. TORONTO.

Tetley's Teas

The celebrated Elephant Brand of India and Ceylon Teas, in pound and half pound lead packets, have stood the critical test of the Canadian public for years, and

STILL THEY LEAD

JOSEPH TETLEY & CO.

LONDON, ENG. MONTREAL. TORONTO.

And for Manitoba, the Northwest Territories and British Columbia } The Hudson's Bay Co.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* Is now printed in blue ink diagonally across the OUTSIDE WRAPPER

Of every Bottle of the ORIGINAL ... WORCESTERSHIRE SAUCE.

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

was sold to G. A. East for 47c. on the dollar; stock No. 2, Cannington, $300, was sold to F. T. Andrews for 33c. on the dollar. The Argyle stock, $1,316, was purchased by T. W. Dodds at 72½c.; and the Bolsover stock was knocked down to Hugh Wilson at 71c. on the dollar.

The stock of James McLoughlin, grocer, boots and shoes, Toronto, is to be sold by auction 5th inst.

The stock, etc., of Tully & Co., grocers, etc., Campbellford, are advertised to be sold under landlord's warrant.

The stock of McDonald & Hall, general merchants, Massey, Ont., is advertised for sale by auction 12th inst.

PARTNERSHIPS FORMED AND DISSOLVED.

Bouchard & Lang, traders, Montreal, have dissolved.

Merilees & Cox, millers, Almonte, have dissolved.

Forlong & Sexsmith, general merchants, Steveston, B.C., have dissolved.

Egan Bros., grocers, St. Thomas, have dissolved, P. L. M. Egan continues.

F. C. Perry, grocer, Port Arthur, has admitted George Clark as partner; style Perry & Clark.

CHANGES.

W. R. White, grocer, Aylmer, has sold out to E. Moore.

John Hessenauer, boots and shoes, Mildmay, has sold out.

Sam Barnett, Toronto, has sold the Board of Trade saloon to Fred. Mossop.

G. Pelletier, grocer, St. Louis de Mile End, Que., has sold out to L. Massicotte.

FIRES.

W. H. Elford & Co., general merchants, Colborne, Ont., have been burned out.

THE KNIGHTS OF THE GRIP.

The Commercial Travellers' Association met on Saturday night last and nominated these officers for the election, which takes place December 28:

Directors—H. Bedlington, John Burns, William Caldwell, R. H. Cosby, J. H. Devaney, E. Fielding, J. B. Gillespie, H. Goodman, A. Hart, R. Ivens, H. Leeson, J. Muldrew, C. H. Murdock, J. R. Muir, J. McKay, John Orr, E. E. Starr, R. J. Salsbury, J. Taylor, George West and G. M. White.

Toronto Board—President, R. H. Gray (acclamation); first vice-president, James Haywood, R. J. Orr; second vice-president, W. C. Ellis, C. E. Kyle; treasurer, James C. Black (acclamation).

At the general meeting of the Western Ontario Commercial Travelers' Association, held in London, J. M. Dillon was elected by acclamation, as were the other officers, as follows: First vice-president, P. J. Conroy; second vice-president, Daniel Mackenzie; third vice-president, A. W. Robertson, Hamilton; secretary, Alfred Robinson; treasurer, Samuel Munro. R. K. Hope and John Booker, of Toronto, were nominated on the Board of Directors.

GONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J. H. WETHEY
ST. CATHARINES ONT.
CONDENSED
MINCEMEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

Decorate Your Window

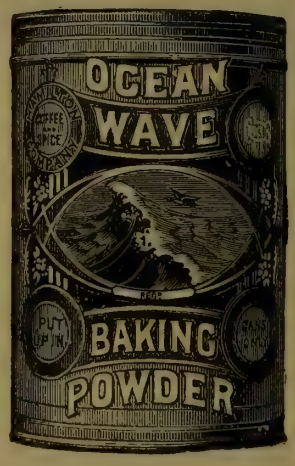
... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

INFORMATION WANTED . . .

THE WHEREABOUTS OF A STOREKEEPER

Who does not keep a supply of

JOHNSTON'S FLUID BEEF

HE WOULD BE HARD TO FIND.

This Fact Speaks Volumes . . .

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANUTATED

REINDEER BRAND

CONDENSED MILK.

CONDENSED COFFEES.
(4 Grades Manufactured)

CONDENSED COCOA.

EVAPORATED CREAM.

They have a host of friends and will please YOUR customers.

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

An Increase in Customers

MEANS

An Increase in Sales

Purchasers of **Southwell's** Jams, Jellies and Marmalade swill recommend them to their friends, and the grocer who handles them will find his trade in High-Class Jams steadily increase.

TAKE ONE!

Nelson's Brilliant Gelatine

Samples free by mail.

DON'T FORGET

Cadbury's Chocolates in Fancy Boxes

Hundreds to choose from.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

Importers of Grocers' Sundries

CURRENT MARKET QUOTATIONS

TORONTO, Dec. 6, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1
4 oz. cans, 4 and 6 doz in case	1
Dunn's No. 1, in tins " " 2 "	2

Cook's Friend—

Size 1, in 2 and 4 doz boxes	$2 4
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

OCEAN WAVE

No 10— doz cases	$0 75
½-lb. 3 doz cases	1 20
No 1 (14 oz) 2 doz case	1 80
1-lb. 2 doz in cases	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

W. H. GILLARD & CO., PROPRIETORS

DIAMOND ½lb. tins, 4 doz. cases 0 67½

½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BARTON'S BAKING POWDER.

	per doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	11½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (5 doz. per bbl)	$3 30
⅔ " B 9 " "	2 25
⅓ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste.

(Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$4 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case)	12 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

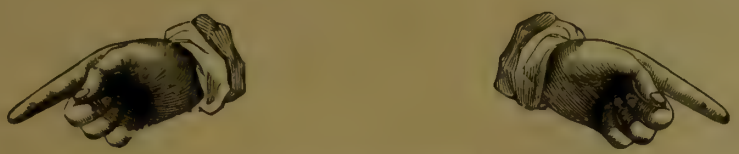
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.: ½ gro., 2 oz., or ¼ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 60
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD. per lb

1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" flats	....	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins	....	13
" " ½'s "	....	20
Sportsmen, ¼s genuine French high grade, key opener	12	12½
Sardines, key opener, ¼s	....	10½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ¼s.	10½	11
" " " " ½s.	18½	19
Sardines, Other brands, 9¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans	2 60	
" .....2 "	2 60	2 65
Lunch Tongue.. 1 "	3 40	3 50
" .. 2 "	....	6 90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " 2	....	4 00
Soups, assorted. 1	.. .	1 50
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 80
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1 20
Pepsin (Dyspepsia), 20—5c. Bars	0 70
Sweet Sugar Cane, 150 pieces	1 00
Celery, 100 "	0 70
Lalla Rookh (all flavors) 100 "	0 70
Jingle Bell, 150 "	1 00
Cracker, 144 "	1 00
O-Dont-O, 144 "	1 00
Little Jap, 100 "	0 70
Dude Prize; 144 "	1 00
Clock Gum comprising, 500 pieces	
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3 75
La Rosa (20-10c pieces)	1 40
Baby (100-1c. pieces)	0 65
Alphabet (100-1c. pieces)	0 65
Keno Prize (144-1c. pieces)	1 00
Love Talk (100-1c. pieces)	0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½&¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.

This shows our 5-lb. canister. It is handsomely lithographed in colors and has glass front, showing contents.

The Celebrated

B.F.P.

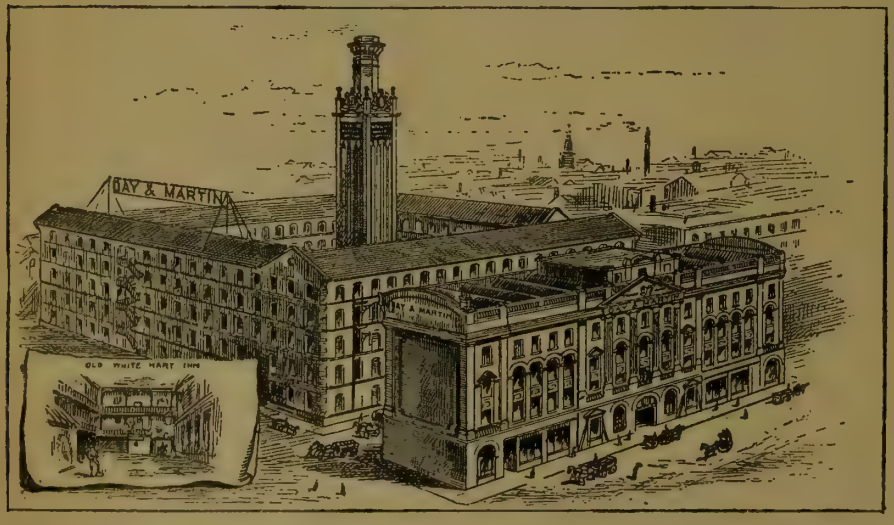
COUGH DROPS

Give immediate and lasting relief in all cases of Coughs, Colds, or Irritation of the Throat. A most reliable and profitable line to handle.

Put up only by

TORONTO BISCUIT & CONFECTIONERY CO.
TORONTO.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales and the Army and Navy.



150 Years' Record

97

Liquid and Paste Blacking

Black and White Cream for Patent Leather.

Russet Cream

For Brown Boots, Saddlery, Etc.

DAY & MARTIN LTD. London and Liverpool

POUND CAKE
FRUIT CAKE
SULTANA CAKE

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18

Per doz

Royal Cocoa Essence, packages	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ¼'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S

R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracoas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs 1 case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

BENSDORP'S. doz.

Royal Dutch, ½'s, cases 4 doz	$2 40
" " ¼'s, " 2 "	4 50
" " 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs.	In 12 lb bxs
Vanilla—		
Yellow wrapper, p lb.	$0 34	$0 36
Chomois " "	43	43
Pink " "	50	56
Blue " "	58	66
Triple Vanilla—		
Green wrapper "	50	56
Lilas " "	58	66
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42

	Cases of 54 lbs.	Less than case
Pastilles—		
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Platation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33
TODHUNTER, MITCHELL & CO.'S	
Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	....

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.
JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3¾ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5½
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8½
Dates, Persian, bxes,	5 5½
Figs, Eleme, 14 oz	10 10½
" " 10 lb	11 12½
" " 18 lb	15
" " 28 lb	17 18
" taps	4½ 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal. Loose Muscatele 50 lb. boxes	7 7½
" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'ge cases	7 50
Oranges, Floridas	3 00
DOMESTIC	
Apples, Dried, per lb	5 5½
do Evaporated	7½ 7½

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto		
50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg | 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 ")	3 50	

ROPE: Manilla | 0 09½ | 0 10
Sisal | 0 06½ | 0 07½
New Zealand | 0 07½ | 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap | 0 04½ | 0 05
" Screw, hook & strap | 0 03½ | 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil

25 lb. irons per lb		0 04½
No. 1 "		0 04
No. 2 "		0 04½
No. 3 "		0 04½

TURPENTINE: Selected packages, ger gal | 0 42 | 0 43

LINSEED OIL: per gal., raw | 0 53
Boiled, per gal | 0 56

GLUE: Common, per lb | 0 10 | 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

GINGER SNAPS AND COOKIES

Manufactured by us are the best selling line on the market. Guaranteed to keep hard. Packed in barrels. Price 4½c. per lb. net f.o.b. Toronto. Orders through your wholesale grocer, or direct, will receive immediate attention. . . . . .

J. M. LOWES & SON CO.
35 and 37 Wellington St. East, Toronto.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

	per lb
Square tins—	
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

	per lb.
Square tins—	
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ½ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4½
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5½
Tapioca	4½ 5½
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Cassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

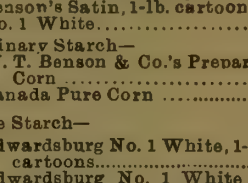
ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. bozes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs.	7½
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

	c. per lb
Granulated	4¼ 4 35
Paris Lump, bbls and 100 lb. bxs	5¼ 5⅜
Extra Ground, bbls Icing	5¼ 6
Powdered, bbls	4⅜ 5⅛
Extra bright refined	4 4⅛
Bright Yellow	3⅞ 3⅞
Medium "	3⅝
Dark yellow	3 25 3 40
Raw	... ...

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails	1 25	
" " 3 " "	1 50	

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

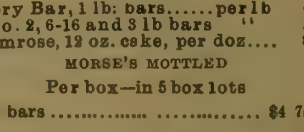
SOAP.

Ivory Bar, 1 lb: bars per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



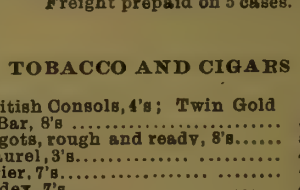
Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65

Extra Black Chewing—

Gold Shield, 16 oz., 7 to lb, 20 lb butts	47

Black Chewing—

Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45

Plug Smoking—

Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddles	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42

Cut Tobaccos, Smoking—

Silver Ash, 1-9ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65

Fine Cut Chewing—

Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal.

Sizes	Per M
Madre E' Hijo, Lord Landsdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs:	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear No. 2	1 40
" 3 " "	1 60
" 3 " painted "	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

Matches,	5 case lots.	single case
	per case.	
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs.	3 10
5 cases, freight allowed	3 10
	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

DO YOU?

WISH THUS TO BUILD, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

Special Notice to you who Sell Oysters in Bulk . . . . . .

This season we are giving away to every purchaser of 1,000 oyster pails a very handsome window display card with the words "Bulk Oysters for sale here," printed in gold leaf on heavy morocco board, size 19x12, or a handsome chromo lithographed in fifteen colors. The retailer will find it greatly to his advantage to use these cards as a notice to the passing public that he is in the oyster business.

We are offering this special inducement to obtain your trade, as our facilities are 60,000 per day, and every pail guaranteed uniform, perfectly liquid tight and second to none on the market. Our prices are as low as any. Send in a trial order for your pails and get one of these cards.

Dominion Paper Box Company

36 and 38 Adelaide St. W.,

TORONTO.

WALTER BAKER & CO.

The Largest Manufacturers of

Cocoa and Chocolate

IN THIS COUNTRY,

have received from the Judges of the

World's Columbian Exposition

The Highest Awards

(Medals and Diplomas)

on each of the following articles, namely:

BREAKFAST COCOA,
PREMIUM NO. 1 CHOCOLATE,
GERMAN SWEET CHOCOLATE,
VANILLA CHOCOLATE,
COCOA BUTTER,

For "purity of material," "excellent flavor," and "uniform even composition."

SOLD BY GROCERS EVERYWHERE.

W. BAKER & CO., Dorchester, Mass. U.S.A.

Branch House, 6 Hospital St., Montreal.

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

The California Mid-Winter Fair was no exception to the rule:

CHOCOLAT MENIER

there received the

HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), **break it into small pieces** and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for **CHOCOLAT MENIER**

Annual Sales Exceed 33 MILLION POUNDS

If he hasn't it on sale send his name and your address to MENIER, American Branch, No. 86 West Broadway, N. Y. City, or 59 Wabash Ave., Chicago.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodfellow & Co., Montreal
" Trees & Persse, Winnipeg

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.

ESTABLISHED 1849.

THE BRADSTREET MERCANTILE AGENCY

THE BRADSTREET COMPANY, PROPRIETORS.

Executive Offices,

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THE Oakville Basket Co.,

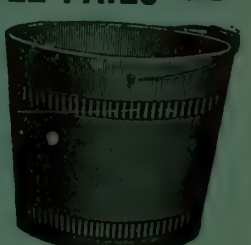
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

DURABLE PAILS AND TUBS.

TRY  THEM

The Wm. CANE & SONS MANUFACTURING Co

OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by

Chas. Boeckh & Sons, Toronto,

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ORDER IVORY BAR SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

THE "PITTSBURGH" MAMMOTH GIVES MORE

...LIGHT

THAN ANY OTHER MAMMOTH LAMP MADE.

We send you a primer telling you all about it.

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TORONTO
Sole Agents . . . .

GROCERY BROKERS

W. G. A. LAMBE & CO.,
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AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S
'WELLINGTON'
KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England
REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE Always Trustworthy.
ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
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ARTHUR P. TIPPET & CO.,
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WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,
STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.
114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

HYDE PARK, ATHLETE, PURITAN, DERBY, SWEET SIXTEEN CIGARETTES.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, DECEMBER 14, 1894. No. 50

Manufacturers To Her Majesty by Special Warrant THE QUEEN

TO THE COURT OF HOLLAND AND THE KING OF ITALY

PURVEYORS TO H.R.H. THE PRINCE OF WALES

COLMAN'S MUSTARD

HAS OBTAINED THE HIGHEST AWARDS AND UNEQUALLED HONOURS AT ALL THE PRINCIPAL INTERNATIONAL EXHIBITIONS

ONLY GOLD MEDAL PARIS 1878

1878

CROSS OF THE LEGION OF HONOUR

Bulls Head Trade Mark

TWO GOLD MEDALS

INTERNATIONAL HEALTH EXHIBITION LONDON 1884

Only Prize Medal London 1862 — Only Silver Medal Paris 1875

Only Medal Dublin 1865. — Grand Gold Medal Moscow 1872 &c &c

IF YOU WISH TO INCREASE YOUR TRADE

AND GIVE SATISFACTION TO YOUR CUSTOMERS

SELL

HUNTLEY & PALMERS

ENGLISH BISCUITS

KNOWN IN ALL PARTS OF THE WORLD FOR THE EXCELLENCE OF THEIR QUALITY AND GREAT VARIETY

MANUFACTURERS TO HER MAJESTY THE QUEEN, ETC.

READING AND LONDON, ENGLAND

FOR PRICES APPLY TO THEIR REPRESENTATIVE:

MR. EDWARD VALPY, 28 Reade Street, NEW YORK, or direct.

LA CADENA—CREAM OF THE HAVANA CROP.

LA FLORA, 10c.

EL PADRE, 10c.

A BLOW

At Imitations

Somerville's "Mexican Fruit"

Is the **only** genuine Mexican Fruit Chewing Gum manufactured.

DO you keep it in stock?

C. R. SOMERVILLE

LONDON, CANADA

Standard Goods THE Best to Handle

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

ANALYSIS OF Verdin Cooke's Table and Dairy Salt

"I find this Salt to be remarkably free from foreign substances, there being no trace of Nitrates and Calcium Chlorides."

Chloride of Sodium	99.33
Sodium Sulphate,	trace
Calcium Sulphate,	trace

For Sale by
Ed. Adams & Co., London, Ont.
F. W Fearman, Hamilton, Ont.

W. F. BEST, Analytical Chemist, Dominion Analyst.

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

Grand Mogul Tea
Lion Digestive Coffee

Always and everywhere the same, the two great winners of trade. Everything comes to him who is patient. Try others first. You will be better pleased with the unequalled quality of these two great lines.

Aunt Polly SELF-RISING **Pancake Flour**

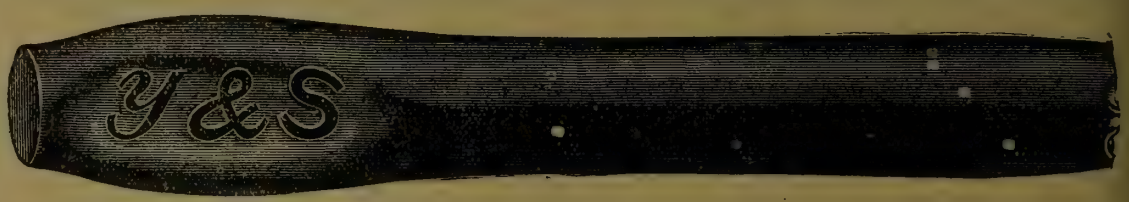
100 lb. Kegs and 2½ lb. Packages.
The nicest Pancake Flour ever offered.

Ceylo-China Tea

To introduce we offer a New York Canister free with first chest. Handsomest tin ever offered.

T. B. ESCOTT & CO., Sole Agents, **London, Ont.**

Put up in
4's, 6's,
8's, 12's,
and 16's
to the pound.



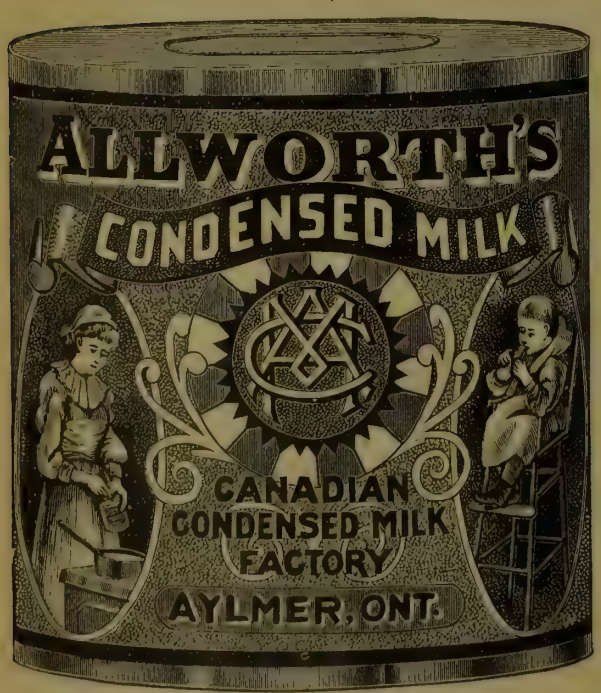
To be obtained from any leading first-class house in Canada.

PURE CALABRIA
"Y & S" LICORICE

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

Manufactured exclusively by

YOUNG & SMYLIE, Brooklyn, N.Y.



ONCE IS ENOUGH

To try it. It is always the same, so that one fair trial decides the matter once and for all.

Have you thus reached the deciding point?

AGENTS:

HALIFAX, N.S.—E. Erb & Co.
ST. JOHN, N. B.—E. T. Sturdee.
WINNIPEG.—A. Harvey.
VANCOUVER.—G. J. Wonder & Co.

The Canadian Condensed Milk Factory

D. MARSHALL &
ALLWORTH, Proprietors

AYLMER, ONT.

..They are PEERLESS

Rose & Laflamme, - Montreal.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,
Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

There's a . . Something . . .

about our lines of Chocolate that makes them general favorites everywhere. We don't know what it is except that they are carefully prepared and pure. Our "French Chocolate" is one of the oldest and best known of Canadian Chocolates. Flavor unsurpassed. "Beaver Chocolate," a new pound package, retails at 30 cents per lb., a popular brand at a popular price.

Todhunter, Mitchell & Co.

TORONTO.

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

Table Dressing Novelties

The Collar Closed

The Collar Expanded

Manufactured by

MANSELL, HUNT, CATTY & CO.

LIMITED

LONDON, ENGLAND.

THE PIE AND CAKE COLLARS here shown are the neatest and most unique Table Dressing Novelties on the market. They will fit almost any dish, and can be used a number of times. Made in assorted colors, plain or striped.

There is still time to procure some of these goods for the Holiday Trade. We have everything in the way of Soufflet Cases, Ice Cases, Japanese Napkins, etc.

Display them on your Counter and they will sell at sight.

Sole Agents in Canada:

DOMINION PAPER BOX CO.

36-38 Adelaide St. West

TORONTO.

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

Know all Grocers

THE

400 Select Congou

Dalu-Kola Congou

Imperial Congou

Russian Congou

That our STANDARD LINES OF BLACK TEAS are the best.

That their rich flavor and invigorating qualities make them especial favorites.

That their standard of quality is never changed.

That a customer once secured is always retained.

That thousands are daily delighted with these teas.

That there is money in them for you.

That you are not alive to your best business interests if you do not handle one or more of these lines.

W. H. Gillard & Co., Wholesalers Only . . . Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

2
1
3

AN AD.

Paterson's Biscuits
Paterson's Candy

JOY

ANOTHER ONE

THE MAKERS —**WE** ARE JOYFUL
THE DEALERS—**YOU** ARE JOYFUL
THE PEOPLE —**THEY** ARE JOYFUL

WM. PATERSON & SON

BRANTFORD

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 14, 1894 ($2.00 per Year) No. 50

J. B. McLEAN, President. *HUGH C. McLEAN, Sec.-Treas.*

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

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MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

TARIFF DISCRIMINATION.

THE GROCER has more than once had occasion to compliment Hon. Mr. Wallace, Controller of Customs, for the satisfactory way in which he has administered the affairs of his department.

Two important reforms are still necessary: The present acting commissioner should be transferred to some other work for which, by his training, he is better adapted; and a Dominion Board of Appraisers should be established.

Mr. Waters, the acting commissioner, if we mistake not, was accountant of the department, and, on Mr. Johnson's superannuation, was given the appointment by Mr. Bowell.

Some men would have adapted themselves to the position, but not so with Mr. Waters, whose acts are a source of irritation and worry to the business men. His decisions are being constantly reversed by Mr. Wallace, and the impression is that more would be if the importers made stronger representations.

It cannot be expected that a head will interfere with the rulings of a man in his department, though he may know they are not correct.

Until there is a Dominion Board of Appraisers, there will always be inequalities in the ratings at different ports. There are constant complaints of these different ratings.

A London, Ont., firm has been underselling all other parts of Canada in a certain article, because it is rated for duty under a different heading. Toronto merchants have brought in Chicago goods via Montreal and paid the freight up, because it was cheaper to do that than pass them at the higher rate of duty obtaining in Toronto.

A certain large importer in Montreal can buy a particular line of goods much cheaper in London and New York than can a small dealer in Kingston, yet the latter has persistently undersold the large buyer; it was found that he was able to do so because the appraiser at Kingston allowed the goods in about 30 per cent. less than the Montreal appraiser asked.

Halifax and St. John firms have both brought in certain articles of dry goods and hardware through Montreal and western points.

All this, it can easily be seen, is manifestly unfair. The only remedy is a Dominion Board of Appraisers, such as they have in the States, composed of experienced business men representing the different departments of trade, together with a good lawyer—no party hack. There are plenty of capable men to be found in the wholesale and retail houses throughout the country. There are also many other questions of importance for such a body to deal with.

Have a set purpose and determine to achieve a certain object.

CREDIT, NOT CAPITAL, THE CAUSE.

WHEN a wholesale or retail merchant or manufacturer applies to a bank for a loan, or for a line of credit in the purchase of goods, he is usually asked for a statement of his financial position. He produces one, in which he generally shows a large sum due him on account.

This is usually classed as a valuable asset, and too frequently bankers and dealers do not take the trouble to inquire how many of these debts are worth anything at all.

As a rule, such a statement would be a valuable aid in getting at the character of the business done.

It has been shown that insufficient capital is put on record as the cause of a large proportion of the failures. On inquiry, insufficient capital means that the dealer began with enough, but by giving goods away on credit he had not the money to buy more.

He gets more goods on past credit, and gives them away on the same terms, and eventually he owes so much that his creditors refuse to sell any more unless he pays cash. He cannot do so because his original capital is distributed among many small people, to whom he gave it in the shape of goods on credit.

The creditors seize his stock. He is thrown on the street with a damaged reputation and no money, and he has to begin life over again. His failure is put down: "Lack of capital."

Many a trader could be saved if the firm from whom he buys goods, or the bank with which he does business, would frequently scrutinize his dealings with his customers, when the amounts he has on credit would show him the danger of the course he is pursuing.

BUSINESS MEN AND THE COUNCIL.

AWAKENING at last to a sense of their duty in municipal matters are the citizens of Toronto.

Suspected for some years have been the characters of the boodling aldermen whom Judge McDougall's court has been exposing during the past few weeks. And while some efforts were made to remedy matters, these efforts were passive and ineffectual, for, instead of getting better, matters have got worse.

First the wards were re-organized, it being hoped by this means to secure a better class of aldermen; but the results obtained were the very opposite of those desired.

Next the cry went up for sound business men in the Council, and because business men did not respond to the call with that alacrity which it was thought they should, they were charged with shirking their duty.

But all the fault was not with the business men. Some of the best of them that did volunteer their services in the city's behalf were rejected, and those who had either political or society influence, but no adaptability, accepted.

Discouraged and disgusted, those who had worked for reform along this line had about concluded that the electorate was not honest in its professions. And they certainly had some ground on which to base such a premise.

But as long as the present system obtains slim are the prospects for securing a city council of the desired calibre.

Business needs closer attention to-day than it ever probably has since man first took to commercial pursuits ; and while Toronto has to-day Cincinnatus' enough who are willing to devote some of their time for the good of the city, yet they cannot, nor should they be expected, give as much of their time as the office of alderman demands.

What is wanted is a separation of the executive and legislative functions of the Council, as suggested at the mass meeting of the citizens the other night.

Demand only that an alderman be required to attend the regular sittings of the Council and an occasional committee meeting, and there will soon be business men enough to volunteer their services for the honor of the thing whom the city could not now entice from their business duties by any remuneration it could afford to offer.

Honor is all right when it does not take the bread and butter out of a man's mouth, which is practically what the demands upon an alderman under the present system do—except, of course, the boodling aldermen : In their mouths it puts bread and butter.

BAD TIME FOR APPLE EXPORTERS.

PRACTICALLY all that THE GROCER predicted some months ago regarding the export apple trade has come to pass. It has been unsatisfactory, and the only apple men who are in pocket are those who refrained from exporting.

So bad has it become lately that the prices obtained in many instances have been little better than the freights.

The cause of a good deal of this is the unusual competition which Canada has had to encounter in the British market from the United States.

Last year the United States was not a factor : she was a buyer rather than a seller. This year the very opposite obtains, her exportable supply being larger than ever before.

Then, too—against the grain as it is to acknowledge it—the exporters on the other side of the line have been sending a better class of fruit, taking it all round, than have we. Not because the apples produced in the United States are better than those in Canada, for within the Dominion are to be found the best apples in the world. The Exposition at Chicago demonstrated that, if nothing ever did before. The reason our cousins to the south have been laying down uniformly better fruit in Liverpool is that they have sent only their very best, and kept the medium and poor fruit for home consumption.

It is to be regretted that Canadians do not profit more than they do by the object lessons that are repeatedly being taught them.

Upon the English butter market they are gradually counting for less, instead of more, as they should do, in view of the climatic and other favorable conditions for butter-making which this country possesses.

In cheese we are on that market without a peer ; but we have exporters who, for the momentary advantage they may reap, risk weakening the position we occupy by representing the article they are selling to be a different make from what it really is.

And in this matter of the export apple trade, there is the combination of the designedly careless and the ignorantly careless, the one of whom should be amenable to the law, and the other should be restrained from assisting in the killing of an important branch of the country's trade.

But one advantage that the American exporters have over the Canadian is that the former are putting their apples on board the steamers at about 50c. per barrel less than are the latter. Spies, Baldwins and Greenings grown in the New England States are even being laid down in Chicago at $2 to $2.10, which is obviously better than Canadians can do. In other words, apples are cheaper in the United States than they are in Canada, and this has given the apple men an advantage on the English market, as well as preserved to them their home trade. So Canadian exporters have had more against them than their own carelessness; but the one is no excuse for the other.

WELL DONE, MR. BARRON.

GROCER Barron, of Toronto, is to be commended for prosecuting the farmer from whom he bought apples which had been packed with a view to defrauding the purchaser.

According to the evidence adduced in court, what was practically a barrel of worthless apples had been "topped" with good fruit, and, of course, sold as the latter quality.

This practice is all too common, but seldom, for various reasons, are the culprits brought to justice. Sometimes their victims refrain from prosecuting because of the demands, etc., which such a process would make upon their time. Others again, as Mr. Barron might have done, are satisfied with getting back their money and allowing the dishonest seller to take away his apples. Obviously this latter way is the worst of the two, for practically it is compounding a felony.

The only right thing is to do as Mr. Barron did—call in the police. If for no other reason, it should be done in justice to the trade, in justice to society.

Have you got your store and window in shape for the holiday trade? If you have not, it is about time you had. Remember an attractive store and window count for much during the season when the love of the beautiful obtains more fully than at any other time of the year.

THE LAW RE ADULTERATED TEA.

AT the last session of the Dominion Parliament, a clause, it will be remembered, was inserted in the new tariff prohibiting the importation of adulterated tea. The clause describing the kind of tea that shall be prohibited reads :

> Tea adulterated with spurious leaf, or with exhausted leaves, or containing so great an admixture of chemical or other deleterious substances as to make it unfit for use.

This clause has not yet been enforced. The Government, however, has not been idle in the matter. The necessary Order-in-Council defining the law was passed a couple of months ago. And now the Customs Department is conferring with the trade with a view to getting an expression of opinion regarding the regulations before they are sent out to the appraisers at the different ports of entry.

As the prohibitory clause in the Tariff Law stands, obviously some ruling was necessary in order that the different appraisers might have some uniform and well defined line to follow in determining when tea is not fit for use. And this is one of the things which the Order-in-Council in question has done.

Tea, it says, shall be considered as adulterated which contains leaves other than those of the tea plant, or previously infused leaves or leaves of inferior quality to such an extent as to reduce the amount of extract or substance soluble in hot water to less than 30 per cent., or cause the proportion of ash soluble in hot water to be less than 2¼ per cent.; or any admixture of chemicals or other deleterious substances ; or such an amount of mineral matter as will cause the amount of ash to exceed 8 per cent ,reckoned on the samp'e dried at 1,000 degrees.

THE GROCER is given to understand that the rules for the guidance of the appraisers are full and explicit, and that no man of ordinary intelligence will experience any difficulty in interpreting them.

It is gratifying to know this, but it is still more so to know that a law is likely soon to be in operation that promises to shut out spurious teas.

The sooner the law is enforced the better. For too long has Canada been made the dumping ground of these undesirable teas. If they were so bad that the inspector at New York would not allow them entry at that port, it was, " Oh, send them to Canada," and to Canada they usually came. The game is now up.

MONEY AND STOCKS.

THE money market is very easy. Loans on first-class security, sharp call, rule at 4 per cent. Ordinary security, 4½ per cent. for time loans.

A large number of shares, especially in the loan companies, will be ex-div. to morrow, the 15th, consequently there has been very little dea'ing the pa t week.

A large number of the banks have just paid their dividends, causing a nice little sum of money to go into circulation.

In consequence of the approach of the holiday season and the adjustment of accounts at the end of the year, not much attention is being given to speculation ; nor will there be much until 1895 has made its bow.

DON'T
FORGET
OUR
SPECIAL
CHRISTMAS
NUMBER
NEXT
WEEK

All changes of advertisement must be in by noon on Monday, Dec. 17th.

The banks are cutting down their rates of interest on deposits. They declare they will pay no interest on current accounts and only 3 per cent. on savings bank accounts, and then only on money that has remained 30 days. This reduction in the rate of interest is calculated to put more money into interest bearing securities and industrial ventures.

Bonds are now in demand and it is difficult to buy those that will pay the investor better than 3½ per cent. On account of the usual declaration of dividends, cables are again stronger.

Insurance stocks are decidedly stronger, owing to the losses for the current year being very much less than in 1893.

It is probable that there will not be any lowering of discounts on commercial paper as a result of the decreased rate on deposits. Discounts are still 6 per cent. on gilt-edged paper and 7 per cent. on ordinary.

A trust has been formed in London by the family and friends of Baring Bros., whose failure startled the world some years ago. The object sought is the laudable one of paying off the amount still owing the Bank of England and nursing the remaining assets. The debt due the bank is about £1,500,000, but the assets remaining show a surplus nominally £700,000 in excess of that sum. Surprising as was the Baring failure, scarcely less so is the satisfactory manner in which the liquidation has been carried on.

The two statements of the New York Associated Banks, issued since the payments on the new $50,000,000 bond were made, show that the banks lost $39,705,200. It is obvious from what source came most of the gold that went to replenish Uncle Sam's depleted reserve.

According to reports received by the Director of the United States Mint at Washington, the gold production of the calendar year will be about $170,000,000, with the probability of it being more rather than less. The net result, even if it does not show a larger production than $170,000,000, will almost exactly equal the average value of the world's output of both gold and silver from 1861 to 1865. A like increase of $13,000,000 in 1895 will carry the output of gold alone to $183,000,000, which will almost equal the annual average output of both gold and silver from 1866 to 1873, just before the demonetization of silver in Germany. The production of gold alone, according to the mint estimates, already exceeds the amount of both gold and silver annually available for monetary uses during the years of the greatest production of the white metal, so that the world continues to be as largely supplied with new metallic money as before the suspension of the free coinage of silver.

ARGUROS.

Twelve and a half million bushels of Manitoba wheat were moved during the fall, and of this amount 90 per cent. was carried in American bottoms to Buffalo for export via New York, the Canadian export route, via Kingston and Montreal, having been this season more neglected than usual.

OUR LEADING RETAILERS.

H. T. BARKER.

PROMINENT amongst the retail grocery trade of Canada stands H. T. Barker, of Stratford. His untiring energy, strict integrity, and clear-sighted business ability, together with his ever-courteous, painstaking treatment of customers, have built up for him one of the best retail trades in the county of Perth, besides winning him a host of warm personal friends. To Mrs. Barker, however, must be conceded a goodly share of the credit, for in very truth has she been his partner, not only in social, but business life, and it was she who first entered the channel which has brought them to prosperity.

Mr. Barker is a thorough Canadian, and proud of the land of his birth. He was born in Galt in 1843, and spent his boyhood days on a farm, where he graduated in the art of clearing land, building stump fences, and generally roughing it; working hard all summer, and attending the old log school during the winter months. Drifting away from the old homestead, he finally learned shoemaking, and for several years contented himself with that at a very moderate salary.

At the age of twenty-five he married, and from that date he began to prosper. Mrs. Barker, taking an active interest in the new firm, and wishing to add to its capital, began a small grocery business, from which the present business sprung, while Mr. Barker continued his shoemaking. Soon, however, the interests of the grocery department grew, until it required the attention of both, and the shoemaking was given up for more lucrative and congenial employment. "Our first store," says Mr. Barker, "was eleven feet long, with a nine-foot counter. Our present store is one hundred feet long." H. T. Barker's is accounted one of the best equipped general stores in the west, for the proprietor does not confine himself strictly to groceries, but carries an extensive stock of dry goods, boots and shoes, etc.

Mr. Barker is a practical grocer in every respect, and attributes his success to carefully watching details, acquiring a good knowledge of teas, keeping posted as to prices and markets through the medium of some good trade journal, and above all things always having a pleasant and courteous word for his friends. In the matter of giving credit, he has struck a happy medium, and by keeping so well in touch with his customers scarcely ever makes a loss in this respect, although he believes that the time will come when a strict cash system will be universally adopted by the retail grocers of Canada. He is a strong advocate of integrity in business, and says: "I always make it a point to deal with honest travelers, who represent good houses, and when I find a traveler misrepresenting his goods he invariably loses the next order."

Mr. Barker believes in the old adage, that "All work and no play makes Jack a dull boy," and he and Mrs. Barker have taken several extensive trips, returning refreshed, invigorated, and loaded with new and broadened ideas for the advancement of their business interests. England, the Northwest and the World's Fair are amongst the places of interest visited.

Amidst the hurry and bustle of active business life Mr. Barker has found time to successfully represent his ward in the Council, and is known as an active and prominent worker in the Methodist church, besides being a liberal exponent of all matters charitable. Mr. Barker has been successful, he has deserved it, and THE GROCER wishes him many years of continued prosperity.

H. T. BARKER, STRATFORD.

INFERIOR CONDENSED MILK.

The public are not generally aware of the fact that certain brands of condensed milk are made of milk from which the cream has been removed by means of a separator. It is not always possible to discover by the label upon the package the real nature of the contents. Neither is it easy to test, by a cursory examination, the difference between this separated milk and milk which contains the normal amount of cream. But the great difference in the nutritive value of skimmed, or separated, milk and full cream renders it important to call attention to this fraudulent practice. Young children fed upon such milk would be almost certain to fall into a state of amaurosis (wasting) for lack of sufficient oleaginous material.—British Medical Journal.

A good, normal, condensed milk should contain 7 to 9 per cent. of fat, but some of the samples examined by the Government analyst showed only one-third of one per cent. A new milk has just been put on the Canadian market, which has been examined, and the percentage of fat varies from .99 to 1.38 per cent. This is utterly unfit to be fed to a child. It shows that the cream has been skimmed off and made into butter. No healthy cow's milk contains less than 3 per cent. of fat. Dealers should handle only the best brands, which are put up by responsible firms, such as Allworth & Co., Forrest Canning Co., and the Truro Condensed Milk Co. All of these, when examined by the public analysts, averaged over 8 per cent. of fat.

One of THE GROCER'S subscribers—a wholesale merchant—had an experience with one of these inferior milks. It was not until his child was at death's door that a skilful physician, brought from Philadelphia, discovered that the illness was due to non-nutritious milk. Another brand was used, and the child, with a little care, soon recovered.

There is more in this for the dealer than appears on the face. This fact should be impressed on all mothers. It should also be shown that much of the milk supplied by dairymen is unfit for infants' food. Doctors say that many diseases are contracted through germs in the milk from unhealthy cows, and from unhealthy surroundings. Condensed milk is first sterilized, when all such germs are destroyed. As a rule, the manufacturers inspect the herds from which their supply of milk comes, and owners are compelled to keep them clean and healthy. Every can of milk is tested at the factory, and it is impossible for farmers to work off skimmed milk. When consumers generally understand the dangers that lurk in milk as ordinarily supplied by dairymen, there will be an increased trade in condensed goods.

Grocers should encourage this trade; it means an increased business.

Established 1850

CHRISTMAS CANDLES.

36s and 48s, Assorted Colors

Fancy Decorated Candles,
For Boudoir and Dinner Table Decoration

Queen Mab Candles,
For Pyramid Lamps.

Queen Mab Candles,
For Fairy Lamps.

Wax Tapers,
Warranted not to drip.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

You Can Obtain

FROM US

A large assortment of

HOLIDAY AND STAPLE GROCERIES

At lowest possible figures. . . .

WE ARE IN A POSITION TO SHIP **WITH DISPATCH**

Telephone or Wire us at Our Expense.

LUCAS, STEELE & BRISTOL, - HAMILTON

WHOLESALE GROCERS

Table Raisins
Valencia Raisins
Sultana Raisins
Currants

Prunes
Dates
Figs
Peels

Almonds
Filberts
Walnuts
Brazils

Our stock is complete and well assorted. Our shipping facilities unexcelled. Our friends appreciate dispatch. Have you tried **US?**

BALFOUR & CO. TELEPHONE NO. 439 HAMILTON.

James Turner & Co.

WHOLESALE AGENTS. HAMILTON, ONT.

BURNHAM'S CLAM BOUILLON.

Makes Fine Soup. Tones Up Delicate Stomachs.
Is First Rate For Dyspepsia.
Is Used Very Acceptably For Hot Drinks.
Will Do More Than Beef Tea And Costs Less.
Carries Out All The Advertisers Promise.

Packed in Quarts, Pints, or Half-Pints.

TWO WEAK POINTS IN TRADE.

THERE are two weak points which THE GROCER has observed in the business methods of many insolvent traders. In fact, they were common to all whose failure was a legitimate one.

They were poor collectors and carried over too much old stock.

If a firm is strong enough to have two members, one of them should devote his energies to the financial end, leaving the buying and selling to the other.

If there be but one, his first duty should be to look after his collections. Clerks can buy and sell goods, but they cannot be depended on to look after collections. Often a customer is lost by the merchant not insisting on prompt payment of accounts. He gets so far behind that he can never pay up. Knowing this, he avoids the store where he owes so much, and goes to another. If the latter insists on cash or regular settlements, he gets it and retains the trade. The buyer can always go to his store without fear of being worried about an overdue account or being told that he may have only a limited quantity of goods.

THE GROCER saw a stock in an insolvent's a few days ago that had been in his store for over sixteen years. The goods sold well at one time but are now practically worthless.

The merchant did not figure that his loss was not the original cost of the goods, but it was that cost, plus compound interest for sixteen years, which would amount to more than double first cost.

It is better to take a small first loss than to hold stock unti it is unsalable. But unfortunately few merchants see it in this light.

RATES OF INSURANCE.

IT is often the custom in these latter days to dwell upon the peculiar downward tendency of prices, bank rates, etc.

But there is one thing that is appreciating rather than depreciating, and that is fire insurance rates. Even life insurance is getting cheaper, but not so with fire insurance.

For some months past the big combination of insurance companies known as the Underwriters' Association has been engaged in the task of notifying the different cities that higher rates of insurance must hereafter be paid. Hamilton and Winnipeg are among the latest to be notified to this effect.

Turning to the last report of the Superintendent of Insurance, it is learned that the percentage of losses paid to premiums received was last year 74.37, against 67.22 in 1892, and an average of 69.52 during the last 25 years. Although the official report for 1894 has not yet been issued, the losses during the current year have been less than in 1893. Notwithstanding this, however, the Underwriters' Association persists in demanding higher rates.

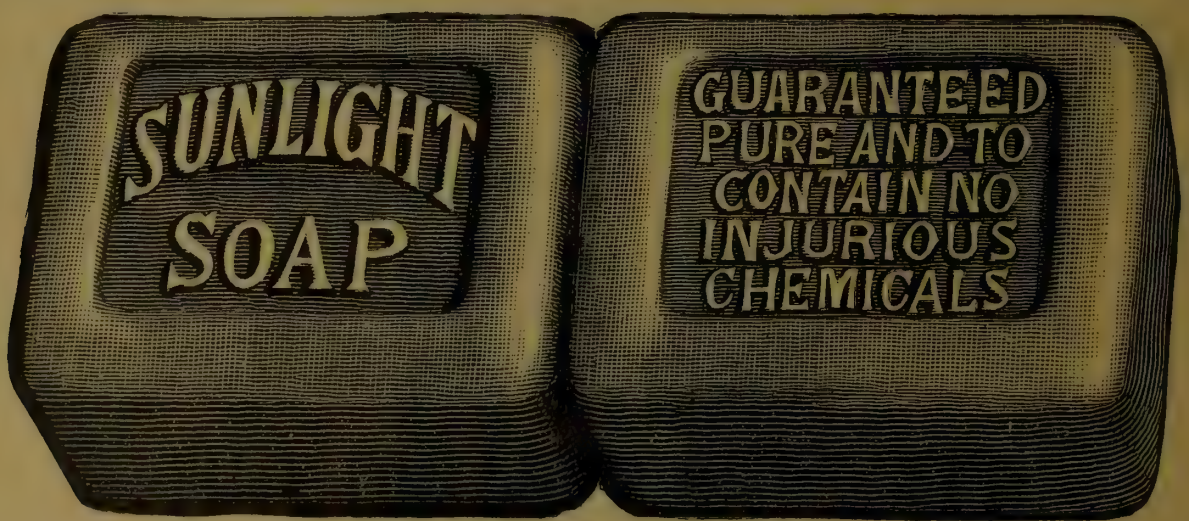
Among insurance companies there are concerns whose expenditure, either from mismanagement or concurrence of unfortunate circumstances, last year exceeded their revenue. These non-paying companies, as well as those showing a balance on the right side of the ledger, were, of course, taken into consideration when the ratio in question was being compiled.

But, notwithstanding this, there is over 25 per cent. left for running expenses and the payment of dividends.

If the mercantile houses in the country could in the aggregate show the same results they would think they were doing pretty well, especially in times of trade quietude like the present.

If the insurance companies of the country are not making as good profits as desired, they should cut down expenses, and not, because they have the power, squeeze tighter the business men of the country who have already been paying high enough rates for the insurance they carry.

The air is at the moment full of schemes for the promotion of municipal insurance, and there has been nothing in modern days that has so stimulated these schemes as the arbitrary behests of the Underwtiters' Association.



SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

LAST CHANCE

Is your stock complete for the Christmas Trade? If not, do not delay in ordering what you may require. You have only about two weeks left in which the bulk of the Holiday Trade will be done. Might say our stock is complete in all lines suitable **FOR THE CHRISTMAS TRADE,** and prices right. All orders will be promptly shipped. Letter orders will have our special attention.

H. P. Eckardt & Co.

Wholesale Grocers. ..... TORONTO, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS
CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

CRESCENT BRAND
BM&Co
TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND
MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL
SOLE AGENTS FOR THE DOMINION OF CANADA

Fine Chocolate Goods

Three Grades
Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

Our Price is the Lowest

FOR

ARGUIMBAU LAYER VALENCIAS IN ROUND LOTS

In 7, 14 and 28 lb. Flat Boxes.

M. Masuret & Co. London, Ont.

A QUESTION RE CHEESE.

THE American trade papers have of late been commenting on the fact that the price of cheese in New York has ruled from ¾ to 1c. higher this fall than it has in Montreal; and they put the query: Has Canada taken to making skim cheese? and does her fall stock now consist of that class of goods? Or has the home demand so affected prices across the lines as to fix values on the American markets, irrespective of the export business?

The latter explanation is the correct one; it is the home demand in New York that keeps prices up, for it is a well-known fact that the great bulk of the export business this fall at that point was restricted to underpriced stock, as exporters could not afford to pay the prices that were asked for other goods.

This American home demand is expanding every year, and shrewd operators in the cheese trade at Montreal hold that the time is not far distant when the United States will consume nearly all the cheese that it produces.

For this reason Canada will have to fill a still larger void every year; in fact, it is possible that she may have to supply wants south of the line as well as in England.

As to the disparity in prices this year, the quality of the Canadian cheese has nothing whatever to do with it. The American consumer generally forces prices up across the lines every year at this season, and is doing so this fall. Then, again, speculation forced prices in Canada unduly high in the early part of September, and the market has not got over the reaction yet.

The best proof of the fact that Canadian cheese is in greater favor than ever in England is the largely increased exports from Canada this season, whereas those from New York are very little in excess of those for last year.

STILL CHEAPER SUGAR.

The unsettled feeling in sugar that we have already referred to continues, and on Thursday last the Montreal refiners decided to make a still further concession to the consuming public.

It looks very much, therefore, as if we were going to have very cheap sugar this winter, on account of the competition of German granulated, which is offering in round lots at $3.60.

The quality of it leaves much to be desired, but the low price tempts buyers; and increasing quantities of it are going into consumption every week.

As a result of this, the supply of yellow sugars, which, previous to the German competition, had been light, is increasing, and the tone on them is very easy also.

The quotable price for ordinary lots of granulated is unchanged at the time of writing, but, as we have said, on Thursday last several round lots left refiners' hands in Montreal at a decline of 1-16c., and it is possible that by the time this appears it will be the regularly established price.

C.P.R. GETS A NEW BRANCH.

The Canadian Pacific Railway Company has bound itself to construct and operate the Montreal and Ottawa railway as far west as Alfred Village in 1895. By the agreement which the Canadian Pacific railway has entered into it is to expend $50,000 on construction, in addition to the $100,000 which it had in its agreement with the Dominion Government bound itself to expend during the year 1896.

Regarding the assistance asked from the Dominion Government for the building of the Hudson's Bay railway, Robert Rodgers, of Winnipeg, who has arrived home from Ottawa, says that he has the best authority for stating that it will be granted, and that the Government's answer to that effect will be announced in a few days. In this event the work on the road will be proceeded with at once.

THE DELIGHT OF EPICURES

The first on the market. All others are Imitations.

FOR PIQUANCY OF

Flavor, Color, Taste, Aroma, and General Excellence

They are Incomparably the best.

WRIGHT & COPP, DOMINION AGENTS, TORONTO

LOOK AT THESE

FIGS

14	oz. boxes, fine quality, at - - -	8	cts. box
10	lb. " Superior 4 Row Erbeily, at	9½	" lb.
16	lb. " Choice Eleme, at - -	8	" "
20	lb. " "Royal Excelsior" Large Figs at	13	" "
4	lb. " Finest "Locoums," at	14	" "

(THESE ARE FINEST IMPORTED)

Mixed Candies, (brown) Barrels only, at **4¾ cents**

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

REGARDING RETAILERS.

MRS. S. C. RAUSON is opening in the grocery business at Minnedosa, Man.

The stock of the estate of the late John Tindal, of Fergus, has been sold to C. M. Beatty.

Hugh Mitchell's general stock at Fergus has been sold at 50 cents on the dollar to Small & Co.

A grocery and provision business is being opened up in Coldwater by South & Orton in the store formerly occupied by J. A. Read.

Fred. S. Sneath is opening up a grocery store in the premises formerly occupied by Nicoll & Stewart, Augusta and Nassau streets, Toronto.

Mr. Slaght, of Slaght & Gordon, Woodstock, who dissolved a short time ago, is starting into business again on his own behalf in that city.

Barnes & Padget, Toronto Junction, have moved into their new premises. Their store is 100 feet long by 35 feet wide. In the rear of the store is a warehouse 40 feet square.

It was mentioned in last week's GROCER that the business of Thomas Mulcahey, Orillia, had been bought out by Crawford & Walker. The transaction, however, did not go through, as stated, Mr. Walker, for some reason, not materializing. The business was, however, purchased by Mr. Crawford, of Lynch & Co., who will carry on the business.

J. Armstrong, grocer, Peterboro, will move into a new store about the first of the new year. The store is in course of erection, is on the corner of two streets, and will be one of the finest in Peterboro.

J. Mitchell, of G. Mitchell & Son, groceries, provisions, etc., Cobourg, has gone to Montreal, where he has entered the butchering business. The Cobourg business is being carried on by G. Mitchell and another brother.

DON'T ASSIGN.

"I RECENTLY prevented a merchant from making an assignment," said Mr. Lightbound, the wholesale grocer, to THE CANADIAN GROCER, "and I wish other merchants would do the same. The man is now hustling about his work and doing more business than for many a day. He was discouraged because trade was quiet, and lacked grit. He was thoroughly honest and was afraid he would get into a deeper hole, if he continued. All he needed was someone to give him a little backbone, when he would come out all right. I have seen many who had given up when there was no necessity for it. Often they tell their troubles to their friends. They reach the ears of a trustee or assignee, who at once goes to them and tells them they are foolish to struggle any longer. 'Just assign and I will see you through,' are his words; 'you can then start afresh; buy in your stock and you can make money?' When the estate is wound up it is often found that it takes most of what it is worth to pay the assignee. There is little, and sometimes nothing, for the creditors. When a man is in difficulty, he should lay the matter before his creditors and take their advice. Often they can help him to tide over his troubles, for they are as deeply interested as he."

"Yes," chimed in P. C. Larkin who was standing by, "there are too many unnecessary assignments, for which these trustees are responsible. I do not think there are more than two or three trustees who can be depended upon to wind up an estate in any but their own interests." And this seems to be the opinion of many in the trade.

The merchants of Virden are indignant because the Manitoba grain combine are keeping the price of wheat at that town below what is paid at adjacent towns, and thus diverting trade from Virden. Accordingly, the merchants have decided to go into the grain business themselves, and have put buyers on the market with instructions to raise the price of wheat.

Buckwheat Flour

(SELF-RISING)

Choicest of Ingredients. Prepared with scrupulous care.

PRODUCES AN ARTICLE

"FIT FOR A KING"

In 2½ lb. Packages, 2 doz. per case.
In 5 lb. Packages, 1 doz. per case.

Write us for Samples and full particulars at once.

The most attractive package on the market. It sells at sight.

THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Dec. 13, 1894.

GROCERIES.

THE retail trade has been supplied with the bulk of the goods required for the holiday trade, and consequently the volume of business in a wholesale way has declined to small proportions. A good many orders are still being filled for foreign dried fruits. Currants, prunes and almonds are all higher in the primary markets. Nuts are at the moment receiving the most attention, stocks having been completed this week in all kinds. The market is brisk in this line. The sugar market is dull and demoralized, with prices ruling lower than a week ago. Teas are quiet. Some lines of Indian and Ceylon teas were lower on the London market last week, but the market is firmer this week. Very few Rio coffees are to be had on this market, and demand is good. Canned goods are quiet and prices steady, with prospect of a stronger market when the demand increases. Trade in foreign green fruits is brisk, with oranges firmer and lemons slightly easier. Payments show a little improvement.

CANNED GOODS.

Tomatoes, peas, corn and vegetables generally continue much as before. Prices are steady, with indications favoring a stronger market when a good demand is again experienced. Demand is fairly good for canned fruits, with peaches, plums and preserved apples still having the call. Peaches, especially 3's, are scarce, and the packers are talking of advancing prices this week. Business is brisk in salmon, with demand tending more towards sockeye fish. Lobsters continue quiet. There are no changes to note in any line of canned goods. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1.90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1.00 to $2.10; apples, 3's, $1 to $1.10, gallons $2.65 to $2.80, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 for flat tins.

COFFEES.

Stocks of Rio growths are still light, with demand good at unchanged prices. We quote: Green, in bags, Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

N. Y. Journal of Commerce, December 11: "Slightly contradictory statements were again heard among operators in expressing their views regarding the market for Brazils, but in the majority of cases there was an admission of the superior position occupied by strictly fine goods. Those are what buyers directly call for, both in jobbing lots and invoices; the offering of desirable samples is small, and to negotiate upon them requires the naming of full bids."

RICE.

Business remains much as before, with prices unchanged. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

Trade is fair, for the season, at unchanged prices. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Shipments of new Marbot walnuts arrived this week, and, although the quality varies a good deal, it is much better than the trade was led, from reports, to expect it would get. Some, indeed, are showing excellent quality. The market is now well supplied with nuts generally, and trade is brisk. We quote: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

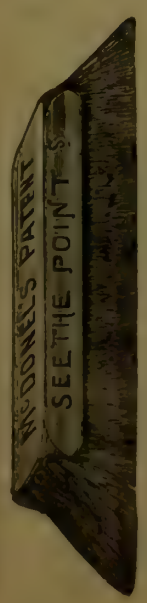
The market is dull and prices are demoralized. Refiners' price for granulated is 4c. net, laid down, which practically means that the wholesalers are paying 4.04c. per lb., and yet in spite of this the latter are quoting 4c. to the retailer in most instances, and 4⅛c. in some instances. German granulated beet sugar is selling at 3⅞c., but it is claimed that that which has already entered into consumption has not given satisfaction.

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED



Yes!
See the point.

It will pay you to look into your brush trade and our offerings. Our straight end

BRUSHES

Are all right for ordinary use If you require brushes with wings, here they are with the essential points, utility, good value, and but a trifle higher than our low priced straight ends.

The Windsor
Patent Brush Co., Ltd.
SANDWICH, ONT.

FOR A Christmas Present

Let our Agents suggest in their advertisements—A few pounds of

DELICIOUS

"SALADA"

CEYLON TEA

Sales will increase and new customers will be made.

P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS—Continued

Demerara raws are quiet at 3c. for gray, 3⅜ to 3½c. for bright, and 3¾c. for very bright.

SYRUPS.

Business is fair, and supplies are none too plentiful. The refineries report they are selling quickly at full prices all the bright they can produce. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There appears to be a little more business doing this week. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

At last week's auction in London prices fell about ½d. for medium Pekoes and Pekoe Souchongs. This decline was thought at the time to be only temporary, and that the New Year would bring an increased demand and higher prices. A cable to Steel, Hayter & Co., under date of 11th inst., announced that the market at this week's auction was firmer. On the local market business is quiet. The lines receiving the chief attention at the moment are medium Congous at 18 to 25c. and fine Congous at 35c. We quote ruling prices on the Toronto market as follows: Young Hysons, 16 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 38c for high grades; China Congous, 16 to 18c.; Japans, 16 to 20c.; Indians and Ceylons, 18 to 35c.

DRIED FRUITS.

A good many Valencia raisins are still going out. The prices at which they are selling are varied, much depending upon the quality. We quote good fruit: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are in moderate demand, but it is anticipated that by the time the holiday requirements have been filled the market will be cleaned up. We quote: London layers, $2.25 to $2.50; black baskets, $3.25; blue baskets, $4.25 to $4.50; extra dessert clusters, $4 to $4.50; connoisseur clusters, $3.25 to $3.50; quarter flat connoisseur clusters, $1 to $1.15; Royal Buckingham, $5 to $5.50.

Sultana raisins are quiet and unchanged at 5½ to 6c. for good, and 6½ to 7c. for fine.

Turkish prunes are cabled 1s. 6d. per 100 lbs. dearer. The new season's Turkish prunes have not yet reached this market, the demand still being satisfied from the French article. Genuine Bordeaux prunes are giving good satisfaction, being of fine flavor and cheap compared with last season. The price for the four grades runs from 4½ to 7c., while for dried apples the price is 5 to 5½c. Turkish prunes to arrive are being quoted as follows: Sphinx, B., 6¾ to 7½c.; U., 5½ to 6c.: Atlas, B., 5¾ to 6½c; D., 5¾ to 5¾c. French prunes on spot we quote as follows: E., 4c.; D., 5c.; C., 6c.; B., 7c.

Currants are in fair demand, the better grades being principally wanted. Prices are cabled 1s. per 100 lbs. higher. Quotations here are unchanged. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half barrels., 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

First shipments of new dates are due this week, and they are being quoted at 5c. for fine and 5¾c. for finest. There is not much demand.

There is an active demand for figs at unchanged prices. We quote: 14 oz., 9 to 10c.; 10 lb., 9½ to 11½c.; 18 lb., 15c.; 28 lb., 17c.; taps, 4 to 5c.; naturals, 6½ to 7c.

BUTTER AND CHEESE.

The butter trade does not show any improvement. The demand is almost nil for dairy tub butter, on account of the difficulty of getting the choice article. People who have been taking the poor quality butter are now turning their attention to large rolls, which are coming forward freely. A large quantity of early made creamery butter is being offered, but the quality is so unsatisfactory that few, if any, sales are made. THE GROCER hears of one dealer that would be glad to take 15c. per lb. for this kind of butter, but thus far he does not seem to have been successful in finding a buyer. Much of the butter that is being offered at this low figure would probably have sold at 19 to 20c. if it had been put on the market when fresh. In creamery pound prints of winter make there is an increase to note both in supply and demand. We quote jobbing prices: Dairy—Choice tubs, selections, 17 to 18c.; crocks, 18c.; low grade, 10 to 12c.; pound rolls, 17 to 18c.; large rolls, 15 to 15½c. Creamery—Tubs, early makes, 15 to 18c.; late makes, 20 to 22c.

CHEESE—Continues firm at 10½ to 11c., but there is not much moving.

GREEN FRUIT.

Oranges have been scarce the past week or ten days, and while shipments are arriving it is not expected that the supply will be any too large for holiday requirements. Demand is good and prices higher. Valencia oranges are arriving, and in good condition. They are up 1s. 6d. in the primary markets. Lemons are in good demand, but prices are a little easier. Messina stock are in good order, while the Florida article is about done. California dried fruits are in good demand. Canadian and Nova Scotia cranberries are about out of the market, Jersey and Cape Cods being about the only kinds to be had just now. There is a fair movement locally. We quote: Lemons—Floridas, 150's to 176's, $3.50 to $3.75 per box; Messinas, $4 to $4.50; Malagas, $3 to $3.50. Oranges—Floridas, $2.50 to $3; Valencias, $4.25 to $4.50. Bananas, $1.25 to $1.75, according to quality. Apples, winter fruit, $3 per bbl.; snow apples, $2 to $2.50; fall fruit, $1.75 to $2.50. Grapes—Malagas, $5 to $6.50 per keg. Sweet potatoes, $2.25 per bbl. Cranberries, Nova Scotia, $10 to $10.50 per bbl., and $3.35 to $3.50 per crate; Canadian, $3.25 per bushel; Cape Cod, $3.50 per crate and $11 to $12 per bbl.; Jerseys, fancy, $12 to $14 per bbl. and $3 to $4.50 per case. California dried fruit—Apricots, 12 to 12½c.; peaches, 13 to 14c.

COUNTRY PRODUCE.

BEANS—There is not a great deal doing, and prices are much as before, namely, $1.40 to $1.50 for choice hand-picked, and $1.20 to $1.25 for medium.

DRIED APPLES—Are quiet and unchanged at 5 to 5½c.

EVAPORATED APPLES—For the few that are selling the jobbers are getting 6½ to 7c., and the factories are asking 6c., f.o.b. outside.

HOPS—Are dull and nominal in price. Package hops are quoted at 18 to 20c., according to quality.

ONIONS—Continue quiet: We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per crate; Valencia, $2.50 to $2.75 per case.

HONEY—There is not much doing. We quote: Strained in 10-lb tins at 9 to 10c.

POTATOES—The market is quiet. There have been some transactions in car lots at 43c. on track, but the ruling figure is about 46c. For small lots out of store the jobbers are getting 50 to 55c.

POULTRY—Geese, chickens and turkeys are hard to sell, there being an over-supply. The fact that the Street Railway Company is asking for tenders this week for the supply of over 600 turkeys will tend to keep the market up. We quote: Turkeys, 7 to 7½c.; chickens 15 to 40c.; ducks, 35 to 40c.; geese, 5 to 5½c.

EGGS—Demand is active for strictly fresh stock, but offerings of this sort are light. Country pickled eggs are offering liberally, and as low as 12½c. has been accepted. Good to choice limed eggs are quoted at 13 to 14c. We quote: Held fresh, 13 to 16c.; cold storage, poor, 10c.; choice, 15 to 16c.; limed, 13 to 14c.

FISH.

Demand is good for fresh fish, but frozen kinds are not much wanted. We quote: Frozen trout, 7c.; skinned and boned cod fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6 to 7c.; haddock, 5c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh water salt herring, $4 per bbl.; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb; mackerel, 13c. each; pike, 5c. lb.: haddock and cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1 35 to $1.40. Oysters, $1.20 to $1.25 per gallon; select, $1.60

PROVISIONS AND DRESSED HOGS.

Trade is rather quiet, except in long clear bacon and barrel pork for the lumber camps. There has been some demand for fancy lines of breakfast bacon and hams for the holiday trade. Demand for lard has been active, and stocks are being pretty well sold up. This is no doubt due in a measure to the low price and the small quantity of lard there is in hogs this season. As a result of the low price of pure lard, sales of compound have dropped off, which, of course, is anything but distasteful to the manufacturers of the pure article. Dressed hogs are quiet at $5.20 to $5.25, with receipts light.

BACON—Long clear, 7c. for carload lots, 7¼c. for ton lots and 7½c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 8 to 8¼c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $15.50; Canadian short-cut, $15 25 to $15.75; shoulder mess, $12.75 to $13.25; clear mess, $13 20 to $14.

SALT.

Trade is brisk, both for jobbing lots and car lots, and prices are unchanged. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

VALENCIA RAISINS

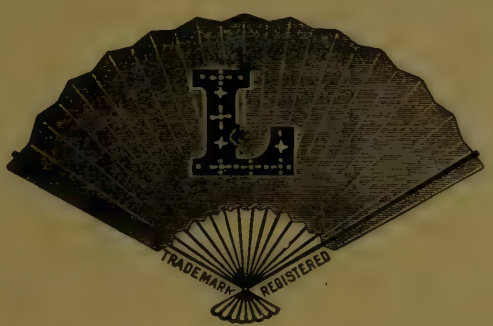
We beg to advise the Trade that we have in stock **JAS. MORAND & CO.'S** "Off Stalk," "Selected" and "Ondara Layer" Valencias. This Fruit is undoubtedly the best cured and most carefully packed Fruit in the market this year and is **Not Rain Damaged.**

We are also offering

A Snap in Fine "Off Stalk"

DAVIDSON & HAY
TORONTO

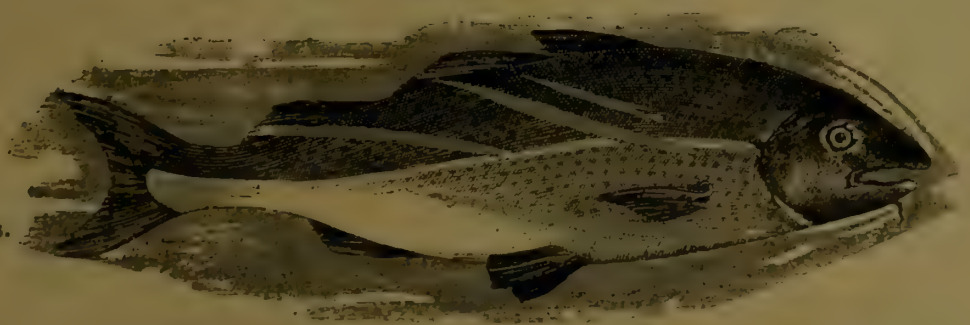
TEAS

FAN  BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless
5, 20 and 40 lb. Cases.



Skinless
In 100 lb. Cases.

STEWART MUNN & CO.
BOARD OF TRADE BUILDING
Montreal.

Toronto Agent:
J. F. RAMSEY.

MARKETS—Continued

SEEDS.

The feeling is easy in alsike, in absence of foreign demand. Prices are nominally unchanged. In red clover the market is quiet and steady. There is not much offering, and values are unchanged. We quote: Red clover, $5 to $5.20; alsike, $4 to $5.20; timothy, $1.50 to $2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—The market remains much as before. Dealers are paying 3½c. for green and selling cured at 4½c.

SKINS—Sheepskins are still offering freely, with buyers holding off, and prices are unchanged at 60c. Calfskins are, nominally, 6c.

WOOL—Is quiet and unchanged at 18 to 19c. for supers and 17 to 18½c. for fleece.

TALLOW—Dull and easy, dealers paying 5½c. and selling at 6 to 6¼c. for rendered; rough, 2c.

PETROLEUM.

Business is still brisk, but at present prices the jobbers claim that not much margin is left for them. We quote, in 5 to 10 bbl. lots, imperial gallon, Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, $1.13 per barrel; Oil Springs crude, $1.14 per barrel; refined, 7c. in bulk, 9¾c. in barrels in car lots f.o.b. here.

MARKET NOTES.

A good trade in icings is reported by the Pure Gold Manufacturing Co.

Sloan & Crowther received their second shipment of Marbot walnuts this week.

The Eby, Blain Co. announce special value in figs this week.

"We have," said a member of the firm of the Eby, Blain Co., "sold an immense quantity of cheap candy mixtures through our advertisement in last week's GROCER."

A fine, bright, pure sugar syrup, in half-barrels, is in stock with the Eby, Blain Co.

The Eby, Blain Co. have received a shipment of Panareta cleaned currants in cases; also extra choice Patras currants. The firm has due a shipment of Naples walnuts.

A high grade Ceylon tea, for blending purposes, is to hand with the Eby, Blain Co.

The annual At Home of the Pure Gold Manufacturing Co. will be held at Webb's, Dec. 21.

A. M. Little, general merchant, Waterford, made THE GROCER a call last week. He reports trade good in his town this fall, especially in canning and evaporating. Like all other live merchants, Mr. Little speaks highly of THE GROCER.

Lumsden Bros. are placing on the market "Old Flag" washing compound this week.

Dunn's "Self-Rising Cream Corn" for fine pastry is to hand with Davidson & Hay.

Davidson & Hay received a consignment of 400 boxes of off-stalk Valencia raisins in 28-lb boxes.

Two hundred cases of fine Bordeaux prunes have just been received by the Eby, Blain Co.

Lucas, Steele & Bristol report a movement in their Hillwattee and Ceylon teas this week.

White & Co. are shipping this week a car of mixed fruits to Guelph, Berlin and Waterloo on order.

Stocks of Malaga raisins, figs, peels, etc., are being rapidly depleted, report Lucas, Steele & Bristol.

Davidson & Hay received their direct shipment of Marbot walnuts on Monday. They show good quality.

G. W. Clerihew, representing Nelson Morris & Co., of Chicago, is in Toronto this week in the interest of his firm.

Davidson & Hay report that they have made some large sales of Demerara raw sugars during the week.

Bryant's Beef Bouillon, 2 doz. bottles on a card, retails at 5c. per bottle, and H. P. Eckardt & Co. are the agents in Toronto.

S. K. Moyer received another shipment of dates on Monday; also a shipment of sea herring. He has a shipment of lemons arriving.

Davidson & Hay, the Canadian agents, are now putting Kurma package tea on the market at prices to retail at 30, 40, 50 and 60c. per lb.

H. P. Eckardt & Co. are in receipt of a direct shipment of Roquefort cheese of fine quality from one of the best farms in France.

Graham, McLean & Co. report sales of poultry better, having succeeded in clearing out their stock every day during the past week.

Colored paraffine candles, plain and cable, are for sale by Lucas, Steele & Bristol, in 1 lb. boxes. This firm also offer a large assortment of acidulated drops in glass jars.

The Pure Gold Manufacturing Co. are again complaining that some of their competitors are imitating the labels on several of their goods.

D. Gunn, Flavelle & Co. report an active letter-order trade for their "Maple Leaf" brand of smoked hams, breakfast bacon, and pure leaf lard.

A cable to Watt & Scott quotes Valencia almonds, 1d., per lb.; currants, 1s. per 100 lbs., prunes, 1s. 6d. per 100 lbs., and Valencia oranges, 1s. 6d. dearer.

Lucas, Steele & Bristol's second lot of Hallowee dates are being delivered this week. Their extra quality of French plums are reported to be selling well.

Lumsden Bros., of Hamilton, have just received 227 bags raw sugars, bought to take the place of low grades of refined, which they are offering at close prices.

W. H. Halford, representative in Toronto of Francis Peek, Winch & Co., London and China, has also been appointed agent for the Japan tea house of C. P. Low & Co.

D. Gunn, Flavelle & Co. are getting good prices for strictly fresh eggs and roll butter. They are giving special attention to these lines, and ensure their consignors prompt returns.

A good supply of Kieler's marmalade, also Crosse & Blackwell's, is to hand with Lucas, Steele & Bristol. They report their assortment of Eben. Roberts' table jellies complete.

Clemes Bros. received two carloads of "Uncas" brand Florida oranges this week. They have also received their second duplicate order of fancy evaporated California apricots.

Dawson & Co. have in stock this week a carload of Florida oranges in sizes running from 176 to 200's. They have on the way a carload each of "Star" and "Crescent" brand oranges.

Lumsden Bros. are unable to keep up with orders for Jersey Cream Baking Powder and Cocoanut, and are going to run their factory at nights until they get ahead of orders again.

A slight advance is announced in the price of Cove oysters. "It is highly probable," remarks a trade circular, "that the situation

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for ... KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.'S

Wholesale Prices, corrected weekly.

70 Colborne St., TORONTO.

Florida Oranges, $2.50 to $2.75; Valencia Oranges, $4 50; New Messina Lemons, 300 and 360, $3.50 to $4.00; New Figs in 10 lb. boxes, $1.00 to $1.10; Figs in taps, 4c.; New Dates, 5 to 5½c.; Malaga Grapes, $4.50 to $6.00; Standard Oysters, $1.25; Haddies, 6½ to 7½c. New Nuts of all kinds. Consignments of Poultry, Butter, Eggs, Beans, Onions, Apples, Potatoes, etc., solicited. Correspondence invited. New laid eggs, 20c.; butter, 13 to 18c.

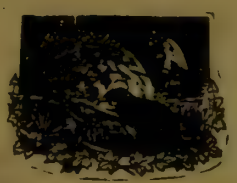
Telephone No. 867.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

FISH
HADDIE
OYSTERS



Write for rates.

WE ALSO HANDLE

ORANGES AND LEMONS

Aikenhead & Sloan

13 Church Street TORONTO

Christmas Fruits

DATES FIGS NUTS

Oranges Lemons

ORDER THE BEST.

CLEMES BROS. - TORONTO

will remain unchanged for a long time—that the raw article, now extremely scarce, will become scarcer, and that prices on Coves will rule high as a consequence."

The Ireland National Food Co. report fair demand for bulk goods.

Masuret & Co. are offering, it is said, Arguimbau layer fruit at low figures.

M. Masuret & Co. still have California fruits and Spanish onions, which they are said to be quoting close.

W. H. Gillard & Co. are offering German granulated sugar of fine quality, in double sacks of 224 lbs. net, at the lowest market price.

Wm. Paterson & Son are putting some new goods, called "Tom Thumb Assorted Flavored Lozenges," on the market. They are tasty.

"We have been kept very busy the past week filling orders for self-rising buckwheat flour," say the Ireland National Food Co, "a great number being repeat orders."

Wm. Paterson & Son state they never had so many and so varied lines of chocolates and bon bons as their travelers are carrying this fall.

W. H. Gillard & Co. claim that in the manufacture of their Diamond spices nothing but the finest quality of whole goods is used, and they guarantee the purity of these goods.

Toronto Salt Works sales for the week were: Two cars assorted Windsor salt, two cars of Windsor salt in sacks, one car of Windsor salt in barrels, 65 tons coarse, in bulk, one ton coarse, in sack.

An English exchange says that figs are again much cheaper, but the quality of some of the recent arrivals is not quite so good, and in this way the actual decline is not so great as it at first appears.

The sweet tomato catsup recently placed upon the market by the Pure Gold Manufacturing Co. has taken well. "It will be welcomed in many homes this Christmas," remarked Manager Roberts.

P. C. Larkin & Co. have received letters from agents during the past week stating that they had done a larger business in "Salada" during the previous week than ever before in the same time.

"We ship orders same day as received," said the manager of the Ireland Co., "so that customers requiring an assortment of our attractive package goods to complete Christmas displays can rely upon receiving them promptly."

A. F. MacLaren & Co., manufacturers of Imperial cheese, received six enquiries from Northwest Territories this week for their production, "Imperial" cheese. Four out of the six read: "As per your cut of pots in CANADIAN GROCER."

W. H. Gillard & Co., of Hamilton, report this season largely increased sales of raisins,

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Ganada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 479. VICTORIA, B.C.

currants, prunes, dates, and peels, and all holiday goods, and assign as a reason the high quality of the goods imported by them this year, together with low prices.

Wright & Copp, Toronto agents Surprise soap, report that they are overrun with orders, and that any customers who have not yet received a Surprise soap twine holder can have one sent by applying to the manufacturers or their agents. The twine holder is both useful and ornamental, and a post card is all that is necessary to obtain one.

Keen & Co. have recently brought out a new preparation called "Mustardyne," a species of French mustard said to be much superior in quality to that usually sold in bottles. Samples and quotations can be obtained from Frank Magor & Co., the Canadian agents, 16 St. John street, Montreal.

W. H. Gillard & Co. write that they are in receipt of a further shipment of English blend Indian and Ceylon tea, "Mallawalla," in ½ and 1 lb. lead packages, 50 lbs. in a case. This tea has been on the English market twelve years. W. H. Gillard & Co. are the agents for Western Canada.

MONTREAL MARKETS.

MONTREAL, Dec. 13, 1894.

GROCERIES.

THE week has been a rather quiet one in the grocery market, the most prominent feature being the continued easiness of sugar, on which refiners at the close of last week conceded another fractional reduction. In other lines no change in values of a striking kind is to report, except that Maracaibo and Rio coffees are rather firmer here, while spices show considerable strength also. The tea market is quiet, with little doing, and the same can be said of canned goods, on which, however, holders' ideas of value are firm, so that if they maintain this stand buyers will not gain much by holding off. With Advent the fish market is more active, while the jobbing demand for raisins and other dried fruit, with the exception of currants, is good. The latter are dull as ever. Payments are fair.

SUGAR.

There has been a moderately active trade doing in sugar since our last report, despite the fact that the tone of the market as regards values is unsettled. Refiners on Thursday last conceded 1-16c. more for round lots of granulated, and now supplies can be freely had by wholesalers at 3⅞ to 4c., as to quality, for granulated. Yellows are more plentiful now, for the reason that the German sugar is taking its place to a considerable extent. Refiners, however, have experienced a moderate enquiry at 3 to 3⅝c., as to quality, at the factory, the outside figure for bright grades. From second hands the distributing movement is of a quiet character, but no one in the trade expects activity in the staple at this time of the year. Jobbers' prices rule fairly steady at 4⅛c. on domestic granulated, 3⅞c. on German stock and 3⅝c. on the Berthier raw beet sugar.

SYRUPS.

There has been a moderate demand for Canadian syrups, of which supplies are rather larger, but the tone continues fairly steady. We note sales of fair sized lots of bright goods at 2c. from first hands, and darker descriptions 1½ to 1⅝c. The demand from second hands is fair at an advance of about ¼c. on the above prices for jobbing lots. The demand for American syrups continues fair, but sales of small lots have taken place at a rather lower price, viz., 20c. In round lots business has been done at 19c., and we do not hear of any buyer getting better terms than that figure.

MOLASSES.

The molasses market has ruled quiet, and since the turnover of a few round lots of Barbadoes to lumbermen, no very large sales have been reported. The tone as regards values is steady, and no change is to note, prices ranging from 26 to 27c. for Barbadoes in a wholesale way, as to quantity, while the jobbing price is held at 29 to 30c. Some small lots of Porto Rico have changed hands at 24c.

RICE.

The situation of this market is essentially unchanged from a week ago, and only a small jobbing trade is passing. Prices are unchanged, as follows: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna; $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

There is a fair demand for spices in a moderate jobbing way, and prices are steady. We quote: Penang black pepper, 6 to 7½c., white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The firm feeling already noted in coffees is well maintained, but the demand is not active. Still, in pursuance of advices from outside, holders here are demanding an advance on Maracaibo and Rio of ½c., while other grades are firmly held. We quote: Maracaibo, 20½ to 22½c.; Rio, 20½ to 21½c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The dominant feature of the market is quietness, as noted last week. A few small lots of Congous at 12 to 15c. and some Japans at 13 to 17c. have been the only business to note in a wholesale way since our last report. The demand experienced by wholesale grocers is equally quiet, and, as a whole, the market is a very dull one at present. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

There is a fair jobbing enquiry for raisins from second hands, but very little doing in a large way. As the holiday wants become more pressing, however, stocks will have, no doubt, to be supplemented, for they are not excessive, but at present there is little sign of this. In a jobbing way ordinary off-stalk Valencias are moving at 4 to 4½c., selected 5 to 5½c., and layers 5½ to 6c. California 3-Crown muscatels meet a good enquiry at 5½ to 6c., and 4-Crown are very scarce and firmly held at 9½c. in a jobbing way, as supplies in a round way can be had from first hands at the usual concession on these prices. Sultana raisins, under scarcity, are strong also, at 5½ to 7½c., as to quality, for jobbing business.

The currant market is extremely dull, and even the ordinary distributing trade is quieter than usual. Prices, however, rule much the same, as follows: Filiatras and Provincials, 3 to 3¾c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizzas 7c.

The firmness quoted last week on Turkish prunes has been maintained, and cost and freight prices are 6d. higher than they were a week ago. On spot, however, a quiet jobbing trade is doing in both Bosnia and Bordeaux stock at 4½ to 5¼c., as to quality.

The fig market is steady and unchanged under a moderate jobbing demand. Basket figs move at 4 to 5c., and boxed stock 8 to 9c. for ordinary, with higher grades 12 to to 16c., as to quality.

There is only a quiet trade doing in dates at former prices, 6½ to 7c., as to quality.

NUTS.

Newly arrived stock has met a fairly good demand and prices are steady. We quote: Tarragona almonds, 13½ to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 13½ to 14c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

The market continues quiet and steady, and holders' opinions are very firm, despite the absence of demand. A moderate sort of trade is doing at about the following prices: Lobsters, per case, $6.50; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10; Australian canned meats: 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1-lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton $2.05 to $2.20; 2-lb. can do., $3.35 to $3.40.

FISH.

With Advent a better demand has set in for fish of all kinds, but though this has resulted in a steadier tone no change of importance is to note in values. Pickled her-

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of $125 per month and all traveling expenses. Will be open for engagement Feb. 1st, 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 391, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

EDWARD STILL
Assignee, Accountant, Auditor, etc.
1 Toronto Street, TORONTO.
Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.
Auditor for J. B. McLEAN Publishing Co., Toronto.

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PRODUCE
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32 WEST MARKET STREET
Consignments Solicited TORONTO.

GEORGE McWILLIAM. FRANK EVERIST
TELEPHONE 645.
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GENERAL.. FRUIT
Commission Merchants
26 and 27 Church street,
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Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.
All orders will receive our best attention.

MINCE MEAT
Finest English Mince Meat, in 5 lb., 12 lb., and 27 lb. pails. Guaranteed perfectly fresh, made of the choicest fruits and spices. Carefully and neatly put up.
Write for Prices.
F. W. FEARMAN
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JAMS
JELLIES
SAUCES
CATSUPS
ETC.
Best goods in the market.
Write for quotations.
T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

MONTREAL MARKETS—Continued

rings continue in large supply, and though no change is noted it looks as if lower prices would have to be accepted. A few small lots have changed hands at $5. Carload sales of green cod transpire at $4 to $4.10 for No. 1, and $2.75 to $3 for No. 2, while haddock rules steady at $3 to $3.25. Receipts of Labrador salmon are not heavy, and the light stock here is firmly held at $14 per bbl. B. C. stock is selling at $11.50 to $12. There have been some free receipts of sea trout, which move quietly at $10 to $11 per bbl. Tommycods are now in regular offering at $2 to $2.25 per bbl. Fresh fish keep well cleaned up, haddock meeting a brisk demand at 4½c. per lb., while cod are well enquired for at 3½ to 4c. Finnan haddies range from 7 to 7½c. for Portland to 6½ to 7c. for St. John.

GREEN FRUIT.

ORANGES—There is a fair demand for oranges, and prices are steady. Floridas, $2 to $3, and Jamaicas, $4.50 to $5.

LEMONS—There is a comparitive scarcity of lemons, and prices are rather firm. We quote: Malagas, $7 to $7.50, and Messinas, $3 to $4.

PINE APPLES—Meet a fair demand at 10 to 17c., as to quality.

CRANBERRIES—These are scarce and firmly held at $9 to $11 per bbl., an advance of 50c. since our last.

GRAPES—There is a ready sale for grapes as follows: Almeria, $5.50 to $6 per keg, and Catawba, 23 to 25c. per basket.

APPLES—The apple market on spot continues much as it was. Demand is quiet and prices unchanged at $2 to $2.50 per bbl.

COUNTRY PRODUCE.

EGGS—Demand for eggs is fair and prices are steady at 13 to 14c. for limed, and 10 to 12c. for culls.

POULTRY—Receipts are heavy but the demand is good and prices rule steady, with a large volume of business doing. We quote: Turkeys, at 7 to 8½c.; chickens at 7 to 8c.; fowls at 6 to 7c.; geese at 5 to 6c., and ducks at 7 to 8c., per lb.

GAME—Owing to the light receipts of partridge, and the continued good demand, the tone of the market was firmer to-day and prices were slightly higher at 50c. per brace for No. 1, and 30c. for No. 2. Venison is arriving more freely since the cold weather has set in, and meets with a fair sale at 8 to 10c. per lb.

DRESSED HOGS—There is a good demand for dressed hogs, and prices rule steady and unchanged from a week ago at $5.25 to $5.75. per 100 lbs.

HONEY—This market is easy in tone at 4½ to 5½c. for old extracted, and new, 7 to 8½c. per lb. Comb honey is steady at 10 to 15½c.

HOPS—The hop market is quiet and unchanged, further sales of Townships stock transpiring at 6½ to 9c.

POTATOES—There is a good demand for potatoes, which sell at 54c on the track, and 62 to 65c. on spot, according to quantity.

ONIONS—There is a fair sale for these at $1.75 to $2 per bbl.

PROVISIONS.

Since the colder weather has set in the demand for provisions has improved some, and dealers report a fairly active business doing in a small way at about steady prices.

(Continued on page 26.)

CHICAGO, ILL., Nov. 3rd, 1894.
MR. J. A. GOWANS, Toronto, Canada.
DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.
Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,
PORK PACKER
—AND—
COMMISSION MERCHANT
Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.
70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,
Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.
DEALER IN
Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.
Orders Solicited.

WANTED..
STRICTLY NEW LAID EGGS
No Sale for Held or Salty Stock, Also
GOOD ROLL BUTTER
TOP PRICES. QUICK RETURNS.
D. GUNN, FLAVELLE & CO.
Pork Packers and Com. Merchants,
TORONTO.

WRITE OR WIRE US
for sample and quotations on
Evaporated .. Apples
OR
CIDER
JAMES E. PATMORE
Exporter, Manufacturer and Commission Merchant,
London, Ont.

FLOUR AND FEED

THE MARKETS.

TORONTO.

WHEAT—The feeling was, if anything, easier. Red and white wheat were quoted nominally at 57c. west. There was a disinclination on the part of millers to do business at this figure. On offerings of red, high freights west were refused at 57c. Goose and spring are nominal. Manitobas continue firm. No. 1 hard sold west at 75c. There was free bidding at 74½c. Car lots, G.T.R. east, are quoted at 76c., and C.P.R., Montreal freights, at 77c.

FLOUR—Buyers are holding off, and prices are easy. Straight roller, in bbls., Toronto freights, offered at $2 60. We quote the range at $2 56 to $2.70.

BREAKFAST FOODS—Business is fair in oatmeal, with prices firm in sympathy with the advance in oats. We quote: Standard and granulated oatmeal, $3 85; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $3.50; split peas and pot barley, $3 75 per barrel.

MILLFEED—Carloads of bran, middle freights west, sold at $11, and shorts at $12. Demand is fairly active.

PEAS—Quiet and steady. Car lots of No. 2, north and west, are quoted at 52½c., and middle freights west at 53½c.

OATS—Offerings more liberal. Prices unchanged. White are in demand west at 28c., and east at 29c. Car lots on track here are quoted at 31c. Mixed sold west to-day at 27c.

BARLEY—Quiet and unchanged. No. 1 is quoted outside at 43 to 44c. No. 2 at 40 to 41c., and feed at 38c. There is a moderate enquiry for feed.

RYE—Two cars sold east to-day at 41c.

BUCKWHEAT—New York reports a dull market. Here dealers quote car lots outside at 35c.

MONTREAL.

In Manitoba flour, millers report a fair business doing for this season of the year. The demand for small lots is good, and prices are firmly held. We quote as follows: Winter wheat, $3 25 to $3.50; spring wheat, patents, $3.50 to $3.65; straight roller, $2.85 to $3.00; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.15 to $3.50.

There was no change in the feed market. The demand was fair, and a moderately active business was done. Ontario bran, $15 to $15 50; Manitoba bran, $16, shorts, $17; Mouillie, $20 to $22.

A fair jobbing business was reported in oatmeal at steady prices. Standard, bbls., $3.50 to $3.65; granulated, bbls., $3.60 to $3 75; rolled oats, bbls., $3.75 to $3 85.

ST. JOHN, N.B.

In flour the market continues to advance, and orders are being given quite freely by merchants here. Cornmeal remains firm at quotations, with small demand. Oatmeal is firmer. Beans keep lower than was expected. Oats are quoted higher, as are middlings. Bran is expected to go higher unless wheat becomes cheaper. We quote: Manitoba flour, $4.15 to $4.25; best Ontario, $3.50 to $3.60; medium, $3.25 to $3 50; oatmeal, $4.10; Western Grey buckwheat, $2.25; cornmeal, $3 to $3.10; granulated, $3.50 to $3.60; middlings, $20 to $20 50; bran, $18 to $18.50; cottonseed meal, $30 per ton; N.B. oats, 35 to 37c.; Ontario oats, 40 to 42c.; beans, $1.40 to $1.50; split peas, $3.67 to $3.80; round peas, $3.65 to $3.70; pot barley, $4 to $4.10; hay, on track, $9.50 to $10.

WILL GOOD TIMES RETURN?

IT is commonly remarked among business men, in discussing the present situation and the outlook for the future, that the excellent business conditions of the past will never again return. Very often this assertion, says Business, is made in a way to convey the idea that a measure of prosperity equal to that with which the country has been blessed in past years, will never be seen again, while, in fact, something very different is really meant. We agree with several of our correspondents who have made the assertion that the "old times" will never come back, but we do not agree with the inference that is sometimes drawn from such an expression that the equal of the old times will never again be seen. No one wants the same times over again, but all want and expect still better times in the future.

In the vegetable kingdom plants sprout from the seed, have their growth, live their life, decay and die. They are influenced by climate, by seasons and by artificial conditions. So in the business world, under certain conditions, various forms of business enterprise are started. They grow to be apparently solid investments, but in time die of natural decay. They run their course to the end of their usefulness or their opportunity. Other industries or commercial ventures spring into existence by reason of favoring conditions, and are blasted by the winter of adversity. Still, others are like hot-house plants: they grow in the warmth of artificial conditions, and die when the glass protection over them is removed by intention or destroyed by accident. In the vegetable world, when one growth has been removed from the soil, either by the woodman's axe or by fire, some other and entirely different growth springs up. Nature is never idle, but, when stopped in one direction, keeps up her work in another. So it is with business. It never ceases. It sometimes ebbs, and again flows, but there is always business. When one class of enterprises have had their day and reached the end, others come to take their place, and, accordingly, there are no bare spots. The good old times are gone, but just as good or better, even though a little different, are ahead of us.

BARTON'S
BAKING
POWDER
—IS—
ALWAYS RELIABLE
DO NOT BE
WITHOUT IT

Phœnix Coffee and Spice Mills
ASK TO SEE
OUR EXTRACTS, put up in fancy jugs and bottles for the Christmas trade.
Our Coffees
SPICES,
BAKING POWDERS, ETC.,
Are giving the best satisfaction.
G. F. MARTER & SON
1-3 Jarvis Street
TORONTO

FLOUR.....

Can be bought at all sorts of prices. Few persons want flour that is simply good—almost everybody wants the best. A few crumbs of comfort may be gathered here and there, but if you want a whole loaf of satisfaction buy

E. D. Tillson's "OBELISK" "HERCULES" OR "DELIGHT"

THEY SATISFY.

E. D. Tillson Tilsonburg ONT.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

CHRISTMAS! NEW YEAR!!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

From John Taylor, Esq., of the firm of Messrs. John Taylor & Co. and proprietor of the Morse Soap Works and Dominion Dyewood and Chemical Co., Toronto.

TORONTO, Sept. 28th,
460 Jarvis St.

THE F. F. DALLEY CO. (LTD.), HAMILTON, ONT.:

Dear Sirs,—I have tried all kinds of Blacking, both Canadian and imported, and must say that your **ENGLISH ARMY BLACKING** has proved by all odds the best Blacking we have had in our house. It is a credit to the manufacturers and the country, and I trust you will reap the reward that the article merits, and remain,

Yours respectfully,

JOHN TAYLOR.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

Dried Fruits!!

NOW IN STOCK

All of Choicest Qualities. Write for samples and prices.

Valencia Raisins
Sultana Raisins
Malaga Raisins
Currants In barrels, half barrels and cases.
Figs, Dates, etc.

Tarragona Almonds.
Sicily Filberts.
Grenoble Nuts, etc.

Dried Peaches.
Dried Pears.
Dried Apricots.
Dried "Atlas" Prunes.
Dried "Bosnia" Prunes.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

MONTREAL MARKETS—Continued

We quote: Canadian short cut, heavy, $17 to $18; Canadian short cut, light, $14.50 to $15.50; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

Business in the butter market is strictly confined to a small local jobbing trade, which is restricted to fine fall goods. Other kinds continue neglected and easy in tone. We quote: Finest fall-made creamery, 20½ to 21½c.; earlier makes, 16 to 17½c.; finest Townships, 18 to 19c.; finest western dairy, 16 to 17c.; western rolls, 15 to 16c.; Kamouraska, 15 to 16c.

CHEESE.

The cheese market remains much the same. Demand is of a quiet character, and only leads to a small business in underpriced goods, as buyers and sellers are apart in their ideas of value on A 1 stock. At present prices, however, it may be remarked that fall goods are much cheaper than they were this time last year, so that when they are actually wanted on the other side, there will be no question of high prices to interfere with the consumptive demand. We quote: Finest Ontario fall made, 10⅛ to 10⅜c.; finest Townships, 10c.; finest eastern, 9⅞ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

There is no change in ashes, which remain the same. We quote: First pots, $4.10; seconds, $3.50 to $3.60, and pearls $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

Caverhill, Hughes & Co. received recently a large consignment of choice Hallowee dates, and also full lines of figs of all kinds.

Receipts of Valencia raisins, via New York, have comprised several thousand boxes, but business from first hands is very quiet at the moment.

The lowest price on record was reached last week on beet sugar, at Hamburg—viz., 8s. 10½d. f.o.b. at that port—which is 5s. to 10s. below anything before touched at the same period.

A large shipment of the Catling Packing Co.'s 4-Crown loose California muscatel raisins was received by Geo. Childs & Co. this week. This is a very scarce fruit at the moment.

Laporte, Martin & Co. were the recipients of a consignment of fine 3-Crown loose California muscatel raisins; and Birks, Corner & Co. also got in another lot. This fruit was also from the Catling Packing Co.

D. H. Renaldson has near at hand a large shipment of Batger's celebrated No 1 boiled confectionery. The merits of these fine candies are well known, and the attractive packages in which they are put up make them good sellers.

Mr. Laflamme, of Rose & Laflamme, is one of the "mighty hunters" of the grocery trade in Montreal. He has just got back from a hunting trip with five other gentlemen, and they bagged six deer, Mr. Laflamme getting one the very first day out.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 13, 1894.

BUSINESS continues good. A large number of merchants report an increase in their total sales compared with last year. Collections are rather slow. There is little change in teas here, stocks being in good condition and parties anxious to make sales. There is not much change in prices. Pork, beef and lard are rather lower. White fish are firmer. The feeling in flour is beginning to follow the market, and sales are being more freely made at the advanced prices. Retailers are now beginning to feel the Christmas trade, while the wholesaler begins to find it quieter.

SALT—Stocks are light, market continuing to be supplied via Boston. A small cargo arrived from that port this week was sold at 2c. at schooner's side. Ontario salt, in wood boxes, is being largely sold here. Before this American was almost the only kind sold in that shape. We quote prices ex store: Coarse salt, 58c.; fine factory filled, $1 to $1.10; 5-lb. bags, per bbl., $3.25; 10-lb. bags, per bbl., $3.10; wood boxes, 20 lb., 20c.; 10 lb., 12c.

CANNED GOODS—Quantity moving is not large. In salmon it is expected as soon as demand begins there will be an advance of 15c. in this market. Stocks are light. Some fresh canned Digby chickens, put up in Nova Scotia, are now offered. These goods have only been upon the market a few seasons, but are finding a good sale and are reported nice. They have the advantage of being cheap, price being $1 per doz. We quote: Corn and peas, 95c.; tomatoes, $1; corned beef, $2 60 to $2.75;; oysters, $2.10 to $2.15; lobsters, $1.75 to $2; salmon, $1.35 to $1.40; peaches, 2's, $2; 3's, $2.50 to $2.60; new canned apples, $2.40; haddies, $1.40.

DRIED FRUIT—New dates are to hand this week, some 800 boxes having arrived per last English steamers. They are meeting with good demand. The outside boxes are much cleaner than usual, a fact much appreciated by those who have to handle them. These, contrary to usual order, were bought direct from Persia. Prunes are not here yet. Market is, however, well supplied with French prunes. Citron is scarce in this market, first arrivals only being enough to fill standing orders. The demand for dried apples is good. It looks as if they were taking the place, in many cases, of evaporated. The lumbermen, particularly, appear to prefer the dried. They are low. Currants are cheap on spot. An extra quantity of small boxes of raisins have been used in this market this season. The nut trade continues good, the coming holidays causing the demand. We quote: Sultana raisins, 6½ to 7c.; Valencia, 4½ to 4¾c.; layers, 5½ to 5¾c.; California loose muscatels, 6¼ to 6½c.; London layers, $2.10 to $2.25; black baskets, $3.25; French prunes, large boxes, 5 to 6c.; small boxes, 9 to 11c.; currants, bbls., 3¼ to 3½c.; cases, 3¾ to 4¼c.; cleaned, 25 lb. boxes, 6c.; 1 lb. cartoons, 6¾c.; new dates, 5c. Walnuts, 11 to 13c.; peanuts, 10c.; filberts, 9 to 10c.; Brazils, 11 to 12c.; almonds, 13c.; pecans, 12 to 13c.

GREEN FRUIT—There is nothing new in the apple market. Auction sales continue daily. Prices are 60c. to $1. Bishop pippins would bring much better prices were it not that they incline to be soft. Oranges are lower. Florida lemons and Canadian grapes are about out of the market. Malaga grapes are very firm. Hard apples bring good prices and are in good demand. We quote: Soft fruit, $1 to $1.50; Bishop pippins, $1.50 to $1.75; hard fruit, $2 to $2.50; Florida oranges, $3 to $3.50; West India, repacked, $5 per bbl.; case oranges, to arrive this week, $5; keg grapes, 5 to 6c.; lemons, Messina, $4 to $5; Nova Scotia cider, $2 to $2.25 per barrel; Ontario cider, 25c. per gallon.

DAIRY PRODUCE—Cheese is rather firmer, though demand is not large. A few of this province's October makes are on the market. They are splendid goods. In butter the feeling is weaker, though demand is fair. In eggs the feeling is firmer and stocks light. The stock of medium grade butter in this market is large, and there is a good deal in the country yet to come forward. Extra quality is in demand. Good fresh pound rolls find ready sale. We quote: Eggs, 18 to 19c.; dairy butter, 18 to 20c.; creamery, 21 to 22c.; rolls, 24 to 26c.; cheese, 10½ to 11c.

MOLASSES—Stocks for this season are light. Good quality Porto Rico, Barbadoes and Antigua are being offered from New York in barrels and casks. It is expected prices will advance. In syrups demand is fair. We quote: Barbadoes, 32c.; Porto Rico, 32 to 35c.; fancy, 43 to 44c.; syrup, 30 to 35c.

SUGARS—Some nice samples of German granulated are now shown here at about ¼c. under refinery prices. Everything points to lower prices. It is said the native granulated gives much more satisfactory results. We quote: Granulated, 4¼.; yellows, 3⅜ to 3¾c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—Demand is not active. In cod fish the demand is almost all for medium. In smoked fish the quantities coming forward are large, with market weak. Pickled fish are firmer, and a few No. 1 mackerel are in the market. The season for frozen fish is now here, and dealers are preparing for a large business. Some herring which have arrived sold at 75c., and smelts at 5c. Demand has been light for smelts and a quantity was re-shipped to Boston. Demand for boneless fish is small. We quote: Medium cod, $3.50 to $3.75; small, $3 to $3.25; large, $3.70 to $3.90; pollock, $1.70 to $1.75; shad, $5 to $5.50; No. 1 mackerel, $9 half-barrel; Shelburne, No. 1, barrels, $4 to $4.25; Bay herring, $1.50 to $1.60, half-barrels; medium smoked herring, 7 to 8c.; lengthwise, 7c.

PROVISIONS—Market weak and demand light. Local curers have done a large business this fall, and this has had something to do in lessening imports. We quote: Clear pork, $18.50 to $19; mess pork, $16.50 to to $17; plate beef, $12.75 to $13; pure lard, 9½ to 10c.; compound, 8½ to 9c.; hams, 11½ to 12c.; bacon, 10c.; cottolene, 9¾ to 10¼c.

ST. JOHN MARKET NOTES.

The first vessel due with salt will arrive about the middle of January.

The lumbermen are looking good natured, expecting a fair output this winter and a good business in the spring.

There was some excitement at the unloading of the English steamer this week. A barrel of tar broke, and the contents went over a quantity of tea. It did not take the

steamer's hands long to get the outside mats off the half chests, and it is thought that little damage has been done.

Canadian oil has been advanced here ½c. and linseed is reported firmer.

A large quantity of No. 1 Nova Scotia cider has been received by Northrup & Co., who make a specialty of this trade.

On Friday, December 7, eight cars of fresh fish left Moncton by special train for Boston, coming from North Shore points.

It is estimated that in the five northern counties of this province $5,000,000 worth of fish will be taken during the season, $300,000 being netted from smelts.

The extra large supplies of poultry have driven prices down, turkeys selling wholesale at 8 to 10c., geese 45 to 60c., ducks 50 to 60c., chickens 30 to 45c.

Large quantities of smoked haddies, bloaters and kippered herring arrive each week from Nova Scotia and Grand Manan ports. An improvement is shown in quality.

It has often seemed strange that every month the withdrawals from the savings bank here should exceed the deposits. Last month deposits were $68,807.76 and withdrawals $75,452.03.

The sympathy of THE GROCER is extended to the family of the late William Beer, of the firm of Schofield & Beer, who, after a long illness, died on Monday, 3rd inst. As a merchant and citizen he was well known and respected, being for many years a familiar figure on our streets. His large funeral reflected the high esteem in which he was held by the citizens.

The Custom House report shows the following total dutiable imports: November, 1894, $121,831; last November, $160,578. Free this year, $76,529; last year, $118 779. Duty collected this November, $54,431; last November, $66,785. Exports this November, $174,506; last November, $385 533. The great difference in this last particular is almost entirely due to the falling off in the export of lumber.

In teas the demand for the blended article is daily increasing. This is no doubt caused in one way by their evenness as well as by the extra flavor obtained by the proper union of the different grades, particularly the introduction of Indians and Ceylons. Theo. H. Estabrook reports receiving another lot of his Sterling blend in 50c. metal packages.

BAD AND POOR CLERKS.

The St. Louis Grocer asks: "Can you recall a case of a poor clerk making a successful merchant?"

Certainly, lots of them; in fact, most successful merchants began as poor clerks. Perhaps you mean bad instead of "poor." If so, why, that's different, though even many a bad clerk has been made good by a successful merchant, or a good trade journal. —Herald of Commerce.

RIGHT YOU ARE.

THE CANADIAN GROCER had an editorial in a recent issue, respecting a phase of trade journalism experience, which every publisher at times has to meet with.

Like ourselves, THE CANADIAN GROCER is glad to print, as news, any items respecting the arrival of new goods, etc., for its advertisers, and frequently has requests from correspondents for information as to where certain goods can be obtained.

These latter communications it replies to according to its knowledge, but in a recent case it did not possess the information desired by a correspondent, and honestly said so, only to be taken to task immediately afterward by the manufacturer of the article, who seemed indignant that the editor should not know the details of his (the manufacturer's) business, when the fact was that the manufacturer was one of those curiosities of the age—a business (?) man who does not advertise.

THE CANADIAN GROCER naturally stated, in replying to the manufacturer, that no one connected with the paper was a clairvoyant, and people must not be expected to know what a manufacturer has for sale unless he keeps it well advertised in the trade press.

THE CANADIAN GROCER is right.

Retailers are not clairvoyants either, nor are they expected to remember an article unless its claims are kept before their eyes in their trade paper.

There is no room in the present age for manufacturers who do not advertise.—Cash Grocer.

A BARGAIN STORE PROBLEM.

"Good marnin'! Misthress McCluskey, the top o' the marnin' till yez; and phat's on yer moind, I dunno?"

"Wooray, wooray! Mrs. O'Hooligan, Oi am in a quan-dairy, that Oi am. Oi do be wantin to buy a quather uv a pound o' tay, an' Oi want a glass butther dish, an' by this an' by that, Oi don't know whither to buy the tay an' get the butther dish for a prisent, or to buy the butther dish an' get the tay hove in."—Herald of Commerce.

AN ADVERTISING SECRET.

The sign, "Fine Toilet Soap, 5 cents,"
For months hung on the wall;
The ladies came and went each day
But bought no soap at all.

The sign was changed, "Complexion Soap,
Price 50 cents per Cake."
The dealer in the next two weeks
A fortune small did make.

—Ex.

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts
Imported direct, saving $5 per M. in duty
Fresh stock every month.
Write for prices.
THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . THE BELL CIGAR CO.
St. John, New Brunswick

Finnan Haddies and Other Fish
We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.
D. & O. SPROUL DIGBY, N.S.

Fish Fish Fish
Retailers can with confidence handle my packing of
BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.
With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.
JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

Grocers . . .
Are you aware of the fact that
GOLDEN FINNAN HADDIES
are still leading? Ask your wholesaler for Golden Finnan Haddies.
AGENTS
NORTHRUP & CO.
South Wharf, St. John, N.B.

ZINC TO BLEACH MOLASSES.

THE adulteration of New Orleans molasses with sulphate of zinc is again attracting attention. The same question has been brought before the trade in various forms within the past ten years, but reports from various sections of the country now indicate a more vigorous investigation of the methods being practised by New Orleans and other shippers. According to a member of the New York trade, nearly 95 per cent. of molasses received in this market is adulterated, but, on the other hand, it is explained that it is hard to sell straight goods, and that molasses is brightened so that it will sell more readily. It is denied, however, that the introduction of sulphate of zinc is injurious, and to substantiate this several houses that deal in large quantities of molasses contend that zinc not only brightens the goods but purifies it. At any rate, the proportion of zinc used they say is so small that it is harmless.

It is claimed for the zinc that it has peculiar properties which allow it to precipitate all foreign matter, and rise to the surface as a scum, which is then cleared off and the molasses is left a pure amber color. The fact that molasses is "bleached" in order to compete with New Orleans wholesalers was freely admitted in the local trade.

It was said that the New Orleans Board of Health had prohibited the use of sulphate of zinc in the adulteration of molasses, and for some time the practice ceased. The manufacturers of preserves, etc., declared that the enforcement of such an order would practically ruin their business; but, nevertheless, it was heeded until recently, when fresh complaints were made to the health authorities that sulphate of zinc was entering into the clarifying process of molasses more largely than ever.

H. L. Hobart said, in reply to inquiries: "There is nothing in the story worth discussing. Zinc is used to purify and brighten molasses, but not in sufficient quantities to harm anybody. It is an old matter, often before the trade, and that's about all there is to it."

Mr. Post, of B. H. Howell's Son & Co., replied: "Sulphate of zinc is one of the ingredients used in a formula to clarify molasses. There are houses in this market that brighten molasses. I believe that the zinc precipitates any foreign matter which the molasses may contain, and then rises to the surface, where it is recovered. I don't think enough remains to harm us.

A member of the firm of Gustave, Jahn & Co., answered: "We have a formula for brightening our goods, but it is a common practice in the trade. Very few straight goods are received from New Orleans, and when we do get straight goods it is difficult to dispose of them when shown with brightened goods. It is a miserable practice, however, and I wish it could be stopped."

A dispatch from Columbus, Ohio, states that a plan of adulterating New Orleans molasses came to the attention of Dairy and Food Commissioner McBall, of Ohio. A very extensive dealer in molasses and preserves sent him two samples of the classes—one bleached and the other unbleached. The manufacturer in question stated that this "bleached" article is the unbleached with sulphate of zinc added. The zinc is poisonous.—N. Y. Journal of Commerce.

HE HITS THE NAIL.

The retail grocers of New York have been endeavoring to formulate schemes to fight the department stores, and one of their number has written The Sun anent the matter. He says:

"The members of the Retail Grocers' Association are proving that they are possessed of very poor business capabilities.

"If the dry goods houses feel like going into the grocery business, all the opposition, threatening, and baby talk of the association won't stop them. Of the two it will help them, as it is a first-class advertisement for the dry goods men.

"Now, here are the facts: No dry goods house can drive a live, up-to-date grocer out of business. It is a mistake to think the dry goods men are running grocery departments to advertise themselves. This is nonsense. Their grocery business is for making money. They may sell a few things cheap, but they will deceive no one but amateur housekeepers. Any good grocer can, on the whole, supply groceries cheaper than the dry goods men, for the simple reason that he is under less expense. Take my word for it, you can get more goods and better goods for a five dollar bill from a live grocer than you can at any bargain house in this town.

"What the members of the association want to do is to take the cobwebs out of their eyes, clean their stores up and make them look attractive, print signs for their goods, abolish the credit business, and look out for themselves and not for their opponents.

"The dry goods men may start soap factories, packing houses, or baby farms if they wish, but they can't scare a live grocer."

PREPARING COCOA.

In a recent article on coffee and cocoa, the eminent German chemist, Professor Stutzer, speaking of the Dutch process of preparing cocoa by the addition of potash, and of the process common in Germany in which ammonia is added, says: "The only result of these processes is to make the liquid appear turbid to the eye of the consumer, without effecting a real solution of the cocoa substances. This artificial manipulation for the purpose of so-called solubility is, therefore, more or less inspired by deception, and always takes place at the cost of purity, pleasant taste, useful action, and aromatic flavor. The treatment of cocoa by such chemical means is entirely objectionable. . . . Cocoa treated with potash or ammonia would be entirely unsalable but for the supplementary addition of artificial flavors by which a poor substitute for the aroma driven out into the air is offered to the consumer." The delicious breakfast cocoa made by Walter Baker & Co., of Dorchester, Mass., is absolutely pure and soluble. No chemicals, or dyes, or artificial flavors are used in it.—Advt.

THE GROCERY STOVE.

Can you see it? Big, ugly, cracked and dusty; with broken doors on rusty hinges, and with defunct legs, supplemented with bricks or blocks of wood. If it has stood in its place all summer and it seems expedient to use it again this winter, don't set it to work without giving it such a coat of polish that the tobacco chewer will not dare to leave his mark upon it. Attend to this important matter at once—delay is dangerous; for it may mean loafing, uncleanliness, and a whole train of like evils. The season is at hand when it is the stove that gives the cue to the rest of the store. Then give that wooden leg a lye bath, change the old brick for a vitrified one of the most approved pattern, keep the floor underneath and around the stove well swept and scoured, and depend upon it your customers will draw favorable conclusions as to the condition of your goods.—Merchants' Journal.

At the inquest on the burning of Dent & Co.'s store at Woodstock, the jury decided that the fire was the work of an incendiary.

TAKE A NOTE OF IT. Tel. 1040
I've moved my office to
CANADA LIFE BUILDING
A. C. NEFF, Chartered Accountant, Auditor, Assignee, etc.

RALSTON'S IMPROVED No 1
MATCHLESS
STOVE POLISH
REQUIRES NO MIXING. NO DUST. LITTLE LABOR.
GOOD POLISH. DURABLE.
DIRECTIONS.—Apply with damp Woollen Cloth or Brush. Polish with a dry Woollen Cloth or Brush.
KEEP COVER ON BOX
ROBT. RALSTON & CO.
MANUFACTURERS
HAMILTON, ONT.
MATCHLESS
Robt. Ralston & Co.
HAMILTON, ONT.

HERE IT . . . . IS . . . . AT . . . LAST

A most delicate condiment. Put up in 1 lb. Self Sealing Jelly Jars at $2.25 per dozen.

PURE GOLD MFG. CO.
TORONTO

TORONTO GROCERS' ASSOCIATION.

SLEET and rain did not prevent a fairly good turnout at the regular monthly meeting of the Toronto Retail Grocers' Association on Monday night in St. George's Hall. President Donald occupied the chair.

The principal task before the association was the election of officers for the ensuing year. The presidency went by acclamation, but it took three ballots to elect the vice-president, and an equal number to determine who should fill the treasurership. The appointment of secretary lies with the Executive Committee. R. M. Corrie is the present occupant. The election of recording secretary it was decided to defer till the next meeting, the present occupant of the office agreeing to continue his duties in the meantime.

The officers elected were :

PRESIDENT—F. S. Roberts.
VICE-PRESIDENT—A. White,
TREASURER—J. G. Gibson.
EXECUTIVE COMMITTEE—D. N. Sinclair, R. S. Bond, P. Mulqueen, D. W. Clark, A. G. Booth.

PEDLARS' LICENSES.

At the October meeting of the association a committee was appointed to secure information re pedlars in other cities, and to draft a circular for submission to the candidates at the ensuing municipal election showing the result of its labors, and urging a more stringent license law for the city of Toronto. Recording Secretary Mills announced that the committee had the draft report ready for the consideration of the association. The report, in part, read, as follows :

"From the returns received from various American and Canadian cities, the committee can say that the different civic authorities consulted protect their regular merchants much more effectively than do those of Toronto. After considering the question in all its bearings, this committee is of opinion that a larger fee should be imposed and more stringent measures adopted for enforcement of regulations attached to licenses. The question certainly would seem to merit more attention from our aldermen in view of the large amount of capital of grocers, butchers, and fruit dealers, amounting to some $4,500,000, and the more so when the business of men long identified with the interests of our city is being most seriously interfered with by those who have only recently come to our midst, and who have nothing at stake save their small license fee. The association, through this committee, ask, therefore, that you will do your utmost to ascertain the views of candidates for municipal honors in your division.

"We append list of license fees as levied in the following cities :

Denver	$100	Montreal	$100
St. Paul	100	Stratford	50
Minneapolis	75	Guelph	50
Buffalo	36	Vancouver	100
Chicago	25	Winnipeg	50

"We are of opinion that $50 should be our city license for horse and wagon with one man, each additional man, $10 ; push cart, $20 ; pedlar, with basket, $10 per annum. And that it should be under the supervision of the police department."

J. G. Gibson thought that the push cart should be made to pay the same as a wagon. "They are as big a nuisance as the wagon." He moved that the fee for push cart be made $50, and it was so decreed.

D. W. Clark considered that there should be a time limit, and he moved that a clause be added, stipulating that pedling should be prohibited between the hours of 5 a.m. and 1 p.m.

W. J. Sykes moved that baskets be taxed $25. Carried.

D. W. Clark and R. S. Bond both wanted shouting by hawkers prevented, and it was decided to so recommend.

The Executive Committee recommend that $15 be spent in advertising in the daily papers to the effect that no Christmas presents would be given by the trade this year to customers, and the meeting concurred in the recommendation.

TO HAVE AN "AT HOME."

Further consideration of the question of an At Home was suggested by the Executive Committee. At the November meeting it was decided to dispense with the usual At Home this season and merely to have refreshments and a sort of free-and-easy at the inaugural meeting in January.

After all last month's resolutions had been rescinded it was decided to have a program and refreshments at the inaugural meeting, and, in addition, to hold an At Home some time in February, the Executive being delegated to make the necessary arrangements.

The association adjourned at 10:20 p.m.

The Surprise Soap Twine Holder

Holds . . Your Twine

—Is a Handsome Counter Fixture

The twine-holder sits on the counter, the twine coming out through a hole in the top. . . . . .

If you have not received one of our twine holders from any one of our travelers, send to us and we will be pleased to mail one to you free of charge. . . . . .

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

DRY GOODS.

TORONTO MARKET.

ROAD orders have increased for heavy woolens in general during the past two weeks. This is due to spells of cold weather experienced in various sections of the country, and the consequent inroads into retailers' stocks for this class of goods. Heavy dress goods, overcoatings, flannels, blankets, underwear, etc., have been reordered and wholesale stocks materially lowered.

Truly, trade has been very good for December, the volume being about equal to last December. Still the year promises to end very unfavorably, as far as the total volume of trade is concerned.

Prices are steady, and no abrupt changes have to be recorded. Cottons are firm and quiet.

Spring samples are coming in day after day, and travelers' lines are weekly augmented. Millinery travelers are mostly off the road now.

Holiday goods have sold fairly well for the Christmas trade, and those houses selling this class of goods have found a quick turnover.

MONTREAL MARKET.

The dry goods trade during the past week has been an exceedingly quiet one, and there are practically no new features to report. Values show no further change in any of the leading lines, and the actual movement has been confined to a small sorting trade, which is not calculated to develope anything striking. Stock-taking is nearly over with most of the houses in the trade, and it has revealed the fact that supplies in wholesalers' hands were never lighter than they are now.

PRODUCTS FOR BRITISH COLUMBIA

For the purpose of securing the rapid transport of dressed hogs, poultry, butter, cheese, etc., between Manitoba and British Columbia points, the Canadian Pacific Railway Company has decided to despatch a special car from Winnipeg at intervals during the winter, to carry such produce. This car is designed to carry less than carload lots, and will take the place of the refrigerator car service in the summer. Lots of the products named will be picked up at any point on the main line between Winnipeg and Moose Jaw, destined for shipment to Canmore, and points west thereof to the coast. This special car service will leave Winnipeg on the following dates: November 29, December 13 and 27, January 10 and 24, February 7 and 21, and March 7.

The refrigerator car service over this route during the past summer season carried 700,000 pounds of butter, cheese and eggs. All this was taken from stations between Winnipeg and Moose Jaw, inclusive, on the main line for British Columbia points.—Commercial, Winnipeg.

SALESMEN ORGANIZE.

The Association of Wholesale Grocery Salesmen, of New Orleans, is an organization that has been formed for the purpose of eradicating objectionable trade methods and weeding out illegitimate, unbusinesslike and unfair competition, and protecting their customers among the retail grocers against the competition of dealers who are not in the habit of paying for the goods they buy. Their interests and purposes are entirely identical with those of their employers, the wholesale grocers, and their customers, the retail grocers.

Traveler Wanted . . .

The undersigned desire to secure the services of a first-class man for ground west of London; to commence 1st of January.

LUCAS, STEELE & BRISTOL

. . . HAMILTON.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

BROOMS BRUSHES . . .

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

FOAM YEAST

A New Discovery

Be sure and get a box from your Wholesale Grocer.

FOAM YEAST CO., Ltd.

79 Esplanade Street East, TORONTO.

French Plums

CASES.

Prime Quality. New Crop.

Cut Prices. Lowest Ever Imported

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

- JELLY -

Batger's Calf's - foot.

In Half-pint Bottles, in the following flavorings :

"PORT." "PLAIN," "NOYEAU," "ORANGE," "MADEIRA," "CHAMPAGNE."

A DELICIOUS DELICACY.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes. Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New Season's Choicest

Hallowee Dates

Now in store.

PERKINS, INCE & CO.

41 and 43 Front St. East.

NEW

Filberts Prunells
Dates
Almonds Figs
and
Walnuts Apricots

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

KEEP YOUR EYES ON THIS SPACE

There is no optical delusion to puzzle you . . . . .

SIMPLY

An announcement that our Brooms must sell and therefore should be kept by you.

Because We Give { First-Class Workmanship / Highest Grade of Material / Prices that Can't be Beat !

H. A. Nelson & Sons

TORONTO AND MONTREAL

Send in for a 5 dozen sample lot. A trial is all we ask ; your whole trade will follow.

THE CORNER GROCERY.

THIS week we have been getting our windows arranged so as to look attractive and seasonable. Raisins, currants, peels, nuts, extracts, dates, figs, and pulverized sugar are starting to sell quite freely, and we are expecting a good Christmas trade.

———

One of our tinsmiths was complaining about some of our grocers selling a big tin pan with baking powder, and a milk tin with coffee. However, this will only be for a short time, as the gift business with baking powder has about reached the end of its tether.

———

This fall pedlars with tea, note paper, carpet sweepers, bake pans, views, and all manner of things, have been as thick as "June bugs in a tamarack swamp"; and this does not help the honest retailer who has to pay his rent or taxes, hands, light, fuel and his many other calls, but only makes his path more rough, rocky and steep.

———

Every week someone is coming into town, sampling and posting up bills, and then there is another article we grocers or the druggists have to keep, for a time at least. By the way, this sampling business has grown wonderfully of late. It was so noticeable at all our fall fairs this year. At my home recently there have been left samples of breakfast foods, yeast cakes, two or three kinds of soaps, liniments, etc., and no end of patent medicine literature. It must be enormous the amount of money that is spent in this manner.

———

It is confusing to the customer and annoying to the retailer, that there are so many brands of one line of goods. Take for example baking powder. Now, we have eleven kinds in stock, put up in glass jars, tin cans, paper packages and bulk, and we are asked for lines we do not keep. Of laundry soaps we have fifteen varieties, and a stock generally of over one hundred boxes, which for an ordinary retail business should be sufficient of laundry and electric soaps. But no, we are asked for soaps we do not have. Toilet soaps are nearly as bad; and look at the host of package teas, each with its own particular name. I'm sure, I can easily name twenty that are now on the market. And of blackings, washing compounds, can coffees, blues and numerous other articles, there are also too many kinds. Here is an instance: A lady came in and said to me: "Mr. T, I want some stove polish. What kinds have you?" I showed her James', Royal, Electric Paste, Lusterine, Silver Star, and Nonsuch. She said: "Are these all you keep?" I replied: "Yes Madam," then she said: "Well, which is the best?" I recommended one brand and made the sale. This is an evil we have to contend with every day, where we have so many brands of one article, and the only remedy I see will be in the future, the "fittest will survive."

TOBE.

GROCERS WHO CLOSE AT SIX.

THE Windsor, N.S., grocers close every night but Saturday at six o'clock. They began with two evenings, then three, but there was so much confusion, as people forgot which evenings they closed, that they agreed to close every night. The rule has been strictly adhered to, and it is not likely they will return to the old days, when the closing hour varied from eight o'clock to midnight.

Judging from this and two or three similar experiences where there are honorable business men in a town, there is no need of an early closing by-law, such as they have in Ontario, to compel them to keep an agreement.

What Windsor has done by mutual agreement other towns can do also. They must not expect that they can carry it out at once. There will be occasional trouble, due mainly to misunderstandings.

If a man happens to be detained by a customer for a half-hour or so beyond the time agreed upon, do not take it for granted he is violating the agreement. Give him some latitude, and you will probably find he has no intention of breaking it.

Once a man becomes accustomed to early closing he will not go back to the old system.

DATING TEAS AHEAD.

DATING ahead is not confined to the dry goods trade, nor to the average jobber in the Maritime Provinces, where long credits are common.

A Montreal tea house has been selling goods in Eastern Nova Scotia and Cape Breton, November delivery, and dating four months from March 1st. It delivers the goods at Picton, and the buyer pays freight from that point.

Halifax and St. John houses have been selling four months from January for November delivery, but now they are offering the same terms as Montreal.

This is discouraging news for those in the trade who have been earnestly endeavoring to put business on a cash basis. This particular jobber, who is interested in a retail business, does not follow the same lines in that department; in fact, his business is almost entirely cash.

It is to be hoped that those merchants to whom he has given long credits will not follow his example and increase their customers' credits. These are too long now. They should continue to curtail them and take advantage of their cash discounts, which in this case should amount to a good profit.

THE . . .

STRATHROY CANNING AND PRESERVING CO.

(LIMITED.)

Packers of all kinds of

Fruits . . . Vegetables and Meats

All goods guaranteed first-class.

Office and Factory:

STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .

The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.

CHATHAM, ONT.

IMPROVEMENT THE ORDER OF THE AGE

—AND—

The "LION BRAND" Canned Goods Leads ! !

No need to ask the reason,
No need to make the reply.

Everyone knows the HIGH REPUTATION of our goods. Why? Because they are acknowledged as "STANDARDS." Grocers may now rely upon getting our goods; with our new factory added in Toronto, we are confident of supplying the demand.

See that the word "BOULTER" is lithographed across the face of the label. None other genuine.

W. BOULTER & SONS

PICTON, ONT.

ALWAYS THE BEST.

CIDER AND WHITE WINE VINEGARS

Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.

Prices very low. Send for quotations to

THE DOVER APPLE CO.

PORT DOVER, ONT.

400 BARRELS Sweet Cider

15 Cents a Gallon.

Order from your wholesale grocer or direct from

GARDEN CITY CANNING CO.

St. Catharines.

LION "L" BRAND

REGISTERED TRADE MARK.

PURE GOODS.

JAMS, JELLIES, VINEGARS, PICKLES.

The largest factory of the kind in the Dominion.

DIPLOMA AND MEDAL Toronto Exhibition, 1893.

MICHEL LEFEBVRE & CO., Montreal & Toronto.

Beet Sugar Factory at Berthierville, P.Q.

"The Best of Everything"

DELHI PACKING COMPY

Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the "Delhi" goods enjoy.

Delhi Canning Co. = Delhi

TRADE CHAT.

THE City Council of Brantford has decided to tax auctioneers selling bankrupt stocks $25 a day.

Windsor merchants will close their stores at 8 p.m. this winter.

The Poultry Association of Ontario will hold its 21st exhibition January 1st to 5th at New Hamburg.

A farmer was fined $15 for selling a bag of potatoes on the Hamilton market that was under weight.

The export cattle business of Manitoba and the Northwest this year shows an increase of 100 per cent.

Duck Lake is now the name of the post-office in that village, the name of Stobart having been discarded.

The commercial travelers of Hamilton and district will hold their annual dinner on Friday evening, December 28.

J. Z. Long & Son, of St. Thomas, received a Canadian patent for improved egg crates for J. H. Robison on December 3.

Commencing with Monday last the Winnipeg retail stores will remain open till 10 o'clock until the Christmas holiday is over.

The Northwest commercial travelers have decided to hold their annual entertainment at the Manitoba hotel, Winnipeg, on Friday evening, the 28th inst.

The city of Toronto has been notified that its appeal against the pedlars' victory in the Supreme Court may not be argued in the Privy Council until June.

The total cut of the lumber mills in the Ottawa district this season is estimated at 258,000,000 feet, which is a considerable advance on the cut of last year.

Immediately after the disastrous fire in Winnipeg insurance rates were raised 25 per cent. A few days ago instructions were received from the Eastern Board of Underwriters to restore the old rate.

The Montreal boot and shoe manufacturers are about to exploit the Australian market and will send a representative with a large shipment of Canadian made boots and shoes by the January steamer from Vancouver.

The Retail Grocers' Association of Hamilton has elected these officers by acclamation: President, A. Ballantine; first vice-president, J. O. Carpenter; second vice-president, J. C. Boligan; treasurer, C. Bremner; secretary, W. R. Harvey.

The Council of the Toronto Board of Trade has passed the following applications for membership: Robert Neilson, Ayr; Thomas Robson, Lindsay; Harold Barrett, Port Hope; Charles M. Bowman, Southampton; Hon. S. C. Wood and Thomas R. Mason, Toronto.

Joe Murphy has taken possession of Weaver's hotel, but has not signed the lease, which contained a forfeiture provision in case of Saturday night or Sunday selling. This provision was in Weaver's lease from S. James, and the new lessee objects to it.—Herald, Hamilton.

PERSONAL MENTION.

Charles Cherry, who has represented Todhunter, Mitchell & Co. for some time in the east, is now looking after the firm's interest in the city. S. Arnold has taken his route in the east.

J. Douglas Brack, with Todhunter, Mitchell & Co., returned last week from a business trip to the Coast. Business in British Columbia he reports quiet, although prospects are improving. In Winnipeg, both the wholesale and retail trade he pronounces good, and corroborates what others have already said, namely, that the capital of the "Prairie Province" has entered upon a period of steady and healthy development.

Maxwell Hall, who since 1879 has occupied the position of secretary, buyer, etc., with the Longford Lumber Co., Longford Mills, has severed his connection with the firm. Mr. Hall has had a wide experience in business matters, has made the best of it, and it will prove valuable to him in whatever sphere he may in future be found. He came to Longford Mills some sixteen years ago, and during that time has filled, with credit to himself and satisfaction to the firm and its customers, the position he occupied. He has always taken an active part in promoting the general welfare of the people of Longford Mills, and mill men, women, children and all regret that he is to leave them. Mr. Hall will, for the time being, at least, take up his residence in Orillia. He has been succeeded in the secretaryship of the Longford Lumber Co. by George Thompson, mayor of Orillia, and brother of the president of the company.

MANITOBA'S WHEAT EXPORTS.

The wheat shipments from Manitoba this year were larger than ever before. As nearly as can be figured the exports of wheat via Port Arthur and Fort William were 8,400,000 bushels of wheat; ground into flour, 2,500,000. of wheat; via Duluth, 1,000,000, equal to a total of over 12,000,000 of the crop exported during the season of its growth. Could the Hudson Bay railway, if built, do this? It is a significant fact that about 90 per cent. of the crop found its way to market via United States routes, the bulk of it being transhipped at Buffalo. Some vessel men claim this would not be if the St. Lawrence combines were busted. It levies an arbitrary rate of 2½ cents per bushel, no matter how hard times are or how low lake freights may happen to be. There were cases this year where the St. Lawrence charges for 200 miles of transportation from Kingston to Montreal were equal to the lake freight from Duluth or Port Arthur to Kingston, 1,000 miles. That is no doubt a strong reason why Canada is losing her carrying trade, and the cry goes forth about the decadence of Canada's lake marine. Fifteen hundred cars of stock have passed Port Arthur since January 1; 1,375 of these were cattle worth $750,000, besides the freight, nearly $250,000 more, the other 125 cars were horses, pigs and sheep.

PHILOSOPHY FOR A COLLECTOR.

A collector of unpaid bills has, says the Syracuse Post, a hard time of it, but one met a philosophical debtor recently who convinced him of some astounding facts. The collector said that he had been chasing the said philosophical debtor for about six months, and was getting tired. It was always "come around to-morrow," or "haven't got it now."

"Say," he said, when he made his last trip, "are you ever going to pay this bill?"

"Why, yes, some day," the philosopher replied. "But, look here, young man, I want to show you a thing or two. How many bills have you got in that pack?"

"About forty," said the collector.

"How long does it take you to visit all these people?" the philosopher inquired.

"About a day."

"What if all paid up promptly."

"Why, that would be great"

"Would it? What would you do for a living if all these debtors paid up in one day?"

The collector looked blank for a moment.

"Great Jerusalem! I'd be out of a job."

"Well, then, don't be so anxious to collect every cent due your people. One bill a day is enough. As for me, come around some time next week and I may do something for you," and the philosopher faded away.

DUNN'S
BAKING
POWDER
THE COOK'S BEST FRIEND
LARGEST SALE IN CANADA.

The Old "Servant's Friend."
60 Years! No Complaint!

CRANE'S
BLUE

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO.

THIS MARK

Is on every packet of the famous

BLUE CROSS CEYLON TEAS

¼ lb. lead packets
½ lb. " "
1 lb. " "
} Assorted Cases.

A Perfect Blend giving satisfaction to the public and fair profit to the retailer.

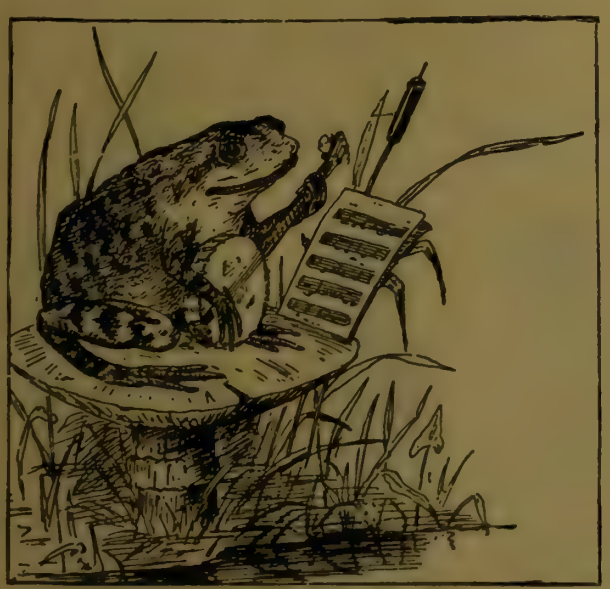
HEAD OFFICE :
LONDON, ENG.

AGENTS

MONTREAL
Hudon, Hebert & Co.
Caverhill, Hughes & Co.

ST. JOHN, N.B.
G. W. S. De Forest & Sons
HALIFAX, N.S.
Bauld, Gibson & Co.

KINGSTON, ONT.
Fenwick, Hendry & Co.
HAMILTON, ONT.
Lumsden Bros.



"Sweet and Low,"

The Concert Season

Is now in full swing. Secure your share of the proceeds by supplying your vocalists and orators with **B. F. P.** Cough Drops.

Manufactured and put up in 5 lb. tins by

Toronto Biscuit & Confectionery Co.

Front Street East. TORONTO, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

JOHN RINGER, grocer, Spadina ave., Toronto, has assigned to Henry Barber, with liabilities of $5,000.

W. W. Brewis, grocer, Montreal, has assigned.

John Cameron, grocer, Peterboro', has assigned to R. R. Hall.

John Cavers, dairy, North Dumfries, has assigned to J. M. Irwin.

J. J. Russell, grocer and baker, Ridgeway, has assigned to A. Hanna.

J E. P. Cammondon, general store and saw mill, Wotton, has assigned.

Chas. Martel, grocer, Quebec, has compromised at 50c. on the dollar.

A meeting of the creditors of L. Marchand, grocer, Montreal, has been called for to-day.

Joseph Potvin, general merchant, St. Cyriac, has compromised at 75c. on the dollar.

G. Pelletier, grocer, St. Louis de Mile End, Que., is offering to compromise at 25c. on the dollar.

Alf. Sleep, general merchant, of Seagrove, has assigned to Henry Barber & Co.; liabilities, $4,000

L. H. Chouinard, general merchant, Matane, Que., is offering to compromise at 65c. on the dollar.

James Pope, grocer, Davenport road, Toronto, has assigned to J. Crichton. Liabilities are not large.

D. F. McCarthy, grocer, Queen street west, Toronto, has assigned to W. A. Campbell. The liabilities are small.

W. H. Wilson & Co. (W. R. Dunn), grocers, Woodstock, have assigned to W. A. Campbell. Liabilities $7,000 and assets $5,000. Mr. Dunn has only had possession of the business a few months.

These firms, doing business in St. John's, Nfld., have suspended: E. Duder, general merchant; Alan Goodridge & Sons, provisions; Job Bros. & Co., general merchants; John Steer, fishing supplies.

SALES MADE AND PENDING.

The stock of Mrs. P. Lalonde, grocer, Ottawa, has been sold at 41¼ cents.

The assets of A. L. Deneau, groceries, etc., Montreal, are to be sold to-day.

The assets of A. D'Vignon, grocer, Montreal, are advertised to be sold to-day.

The general stock of W. B. Barnard & Co., Sutton, has been sold at 55 cents.

The stock of W. F. Beck, crockery, Montreal, has been sold at 35c. on the dollar.

The assets of L. A. H. Hogle & Son, general merchants, Pike River, have been sold.

The stock of Gaudry & Leclaire, boots and shoes, Montreal, has been sold at 60c. on the dollar.

The general stock of Champagne & Senez, St. Valere'de Bulstrode, Que., has been sold at 71c. on the dollar.

The stock of F. L. Cherrier, groceries and liquors, Hamilton, to have been sold on the 12th inst., was withdrawn.

PARTNERSHIPS FORMED AND DISSOLVED.

A. Gunn & Son, wholesale grocers, Kingston, have dissolved.

A registership has been formed in Montreal by Chas. Routhier and Antoine Blondeau to carry on business as grocers under the style of Routhier & Blondeau.

CHANGES.

R. B. Clements, grist mill, Walkerton, has sold out.

Francis Hunt, general store, Kinburn, has sold out to W. B. Richardson.

Wm. Little, general store, Ratho, has sold out to J. E. Townsend.

C. E. Weaver, hotelkeeper, Hamilton, has sold out.

C. V. Anderson & Co., general merchants, Virden, Man., are advertising going out of business.

James R. McDonald, grocer, Hopewell, has been succeeded by A. B. Dean.

Kemp & Book, grocers. Brantford, have sold out to Church & Howard.

DEATHS.

Milton Dayton, general merchant, St. Mary's, N.B., is dead.

THE "PITTSBURGH" MAMMOTH GIVES MORE

...LIGHT

THAN ANY OTHER MAMMOTH LAMP MADE.

We send you a primer telling you all about it.

GOWANS, KENT & CO
TORONTO
Sole Agents

E. BROWN & SON'S,
7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

LEADERS

That is what we are in the wine business.
Write us for prices on our different brands.

Fine Old Port
Old Port
Golden Diana
Catawba
and Sherry

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

WINDSOR TABLE SALT

AT CARLOAD PRICES.
100 Barrels is a Car.

ONE ORDER last week was for 79 Barrels Common Salt, and the balance of car in Table and Dairy Salt.

ANOTHER was for 83 Barrels Common and balance in Table and Dairy Salt.

THERE WERE OTHERS—BUT—

Prices Prove Profits.

TORONTO SALT WORKS,

128 Adelaide St. E., Toronto,

CITY AGENTS FOR WINDSOR SALT WORKS

MOTT'S DIAMOND CHOCOLATE
JOHN P. MOTT & CO. HALIFAX, N.S. ESTABLISHED 1844
IS THE BEST.

ASK FOR

MOTT'S

The Grocers' Fruit Improver

Cleans the finest Vostizzas and Patras currants, removes the stems, leaving the rich blue natural tint on the fruit. Makes off-stalk Valencias equal to Selects. We make a specialty of hand and power Fruit Cleaning Machines, capacity ranging from 250 to 500 lbs. an hour. If our travelers don't reach you in time write for particulars.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

Tetley's Teas

The celebrated Elephant Brand of India and Ceylon Teas, in pound and half pound lead packets, have stood the critical test of the Canadian public for years, and

STILL THEY LEAD

JOSEPH TETLEY & CO.

LONDON, ENG. MONTREAL. TORONTO.

And for Manitoba, the Northwest Territories and British Columbia — The Hudson's Bay Co.

A CLEVER COMPROMISE.

HALIFAX travelers have a story of the clever way in which a Westville merchant induced his creditors to agree to a compromise.

He failed, owing a considerable amount, distributed among a great number of creditors. The largest amount was $1,800, which he owed to a Halifax grocer.

He went to this house and said that if it signed an agreement compromising at 40c. on the dollar, he would give it all his trade in future. The bait caught.

He had no difficulty then in getting other creditors to sign. They felt that if the largest agreed to compromise at that figure, they were foolish to hold out. They patted him on the back, hoped he would now do well, and were very lavish in their attentions to him.

He started again, but he never would buy goods from any but the $1,800 firm, and this is how the secret agreement was found out; for, when travelers cannot sell goods, they soon find the why and wherefore.

Can this be considered an honorable compromise?

A DISCUSSION ON TAXATION.

W. W. Turnbull, the head of one of St. John's largest grocery firms, has come before the citizens with a scheme by which he proposes to revolutionize taxation. He read a paper outlining his scheme before nearly all the prominent merchants of the city in the Board of Trade rooms.

Mr. Turnbull's idea is to impose all taxation upon net income, whether from real estate, from the labor of a man, or from any other source, and to relieve from taxation all real estate not earning any income. James F. Robertson, of Manchester, Robertson & Gibson, dry goods, could not see that the scheme was feasible, and could not agree with Mr. Turnbull that a business house which had made no profit in a year should be relieved. He could not see why they should go before the mayor and council and say, "We have done no business this year, don't charge us any taxes." The idea, Mr. Robertson thought, was preposterous, when it had to be considered that every one would learn that the firm was financially cramped and would be wary of them while they were trying to keep a stiff upper lip in a time of depression. Mayor Robertson, who is also a grocer, Mr. S. Schofield, agent of the Turners' line of steamers, Mr. T. S. Simms, brush manufacturer, and others opposed the idea as set forth by Mr. Turnbull, and which Geo. C. Schofield, manager of the Bank of New Brunswick, favored. A vote of thanks was tendered Mr. Turnbull for his paper, but the meeting took no action on it. The scheme is not one that commends itself generally to St. John citizens.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J.H. WETHEY
St. CATHARINES, ONT.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
St. CATHARINES, ONT.
MANUFACTURER FOR CANADA
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

Decorate Your Window

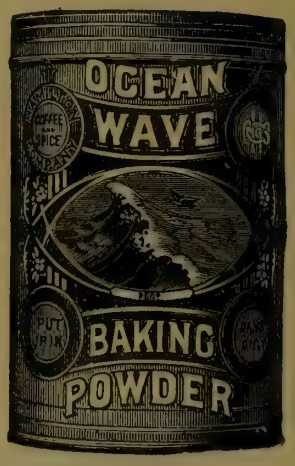
... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

FOR ATHLETES when Training.

Johnston's

FOR INVALIDS and Convalescents.

FLUID BEEF

FOR Solid Comfort as a Beverage.

. . IS . .

Indispensable in Sickness and Health.

FOR STRENGTH to ALL.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANUTATED

Do You Want Good Milk ?

"REINDEER" BRAND CONDENSED MILK.

ANALYSIS:

WATER	27.48
FAT	8.84
ALBUMINOIDS	10.20
MILK SUGAR	13.54
CANE "	37.96
ASH	1.98

(Signed) MAYNARD BOWMAN
Pub. Analyst, Nova Scotia and P. E. Island

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says:
"The REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:
"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

Best for Wash Day

AND

Best for Every Day

Will not
Streak
The Linen.

Keen's Oxford Blue

New Style of Package for Five Cents

Ready Seller. Three one-ounce Squares Wrapped.

CURRENT MARKET QUOTATIONS

TORONTO, Dec. 13, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	..

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

Ocean Wave—	
No 10— doz cases	$0 75
½-lb. 3 doz. cases	1 20
No 1 (14 oz) 2 doz. cases	1 80
1-lb. 2 doz in case	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder—	p. doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

Gold Medal	per lb.
½ lb. paper package, 10 lb in box.	0 12
½ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
½ lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (3 doz. per bbl)	$3 30
⅗ " B 9 " "	2 25
⅖ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste. (Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$2 40
No. 3 size 6 " "	3 65
No. 4 size 8 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ... 12 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 75

RALSTON'S FRENCH

No. 1	$6 00
" 2	4 50
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock..

'Silver Gloss STARCH

ASK FOR

BENSON'S

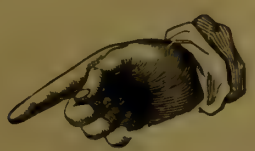
CANADA PREPARED

CORN

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Every package bears our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box. Each box contains either 1 gro., 1 oz.; ½ gro., 2 oz., or ¼ gro., 4 oz.	1 15
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BORCHE & SONS. Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	.	1 55
" Cohoes	1 10	1 20
Sardines Albert, ¼'s tins		18
" " ⅛'s "		20
Sportsmen, ¼s genuine French high grade, key opener		12 12½
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.	11	11½
" " " " ⅛s.	10½	11
" " " " ⅛s.	18½	19
Sardines, Other brands, 9¾	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer. ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finnadon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60
" " 2 "	2 60	2 65
" " 4 "	4 80	5 00
" " 6 "	7 50	7 75
" " 14 "	17 25	17 50
Minced Collops, 2 lb cans		2 60
" .....2 "	2 60	2 65
Lunch Tongue..1 "	3 40	3 50
" ..2 "	....	6 90
English Brawn. 2 "	2 75	2 80
Camb. Sausage. 1 "	....	2 50
" " .2	....	4 00
Soups, assorted. 1	.. .	1 50
" " .2 "	....	2 25
Soups & Boulli.. 2 "	....	1 80
" " .6 "	....	4 50

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom ..... 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. R. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (100-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ½ & ¼ lb pkgs	0 40
Rock chocolate, loose	0 37½
" 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caracoas, ¼'s..6 and 12 lbs.	0 35
Premium, ¼'s..6 and 12 lbs.	0 30
Saute, ½'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

An Increase in Customers

MEANS

An Increase in Sales

Purchasers of **Southwell's** Jams, Jellies and Marmalade swill recommend them to their friends, and the grocer who handles them will find his trade in High-Class Jams steadily increase.

TAKE ONE!

Nelson's Brilliant Gelatine

Samples free by mail.

DON'T FORGET

Cadbury's Chocolates in Fancy Boxes

Hundreds to choose from.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

Importers of Grocers' Sundries

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid and Paste Blacking

BLACK AND WHITE CREAM FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales, and the Army and Navy.

London and Liverpool

POUND CAKE
FRUIT CAKE
SULTANA CAKE

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs 30
" Pearl " " " 25
" London Pearl 12 & 18 " 32
" Rock " " 30
" Bulk, in bxs 18
Per doz
Royal Cocoa Essence, packages 1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
'Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ¼'s, "	4 50
" 1 lbs. "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caraccas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs to case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., tins	52

BENSDORP'S.

	doz.
Royal Dutch, ½'s, cases 4 doz	$2 40
" ¼'s, " 2 "	4 50
" 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb	In 12 lb bxs
Vanilla—	bxs.	
Yellow wrapper, p lb.	$0 34	$) 36
Chomois " "	43	48
Pink " "	50	56
Blue " "	58	66
Triple Vanilla—		
Green wrapper "	50	56
Lilas " "	58	66
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42

	Cases of 54 lbs.	Less than
Pastilles—		case
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum lb	$0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg	....	2 50
Sal Soda	1 18	1 25
Madder	0 12½	...

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.
JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" ½ bbls	3¾ 4¼
" Filiatras, bbls	4¼ 4¾
" ½ bbls	4¼ 4¾
Currants, Patras, bbls	5 5½
" ½ bbls	5½ 5¾
" cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8¾
Dates, Persian, b es,	5 5½
Figs, Eleme, 14 oz	9 10
" " 10 lb	9 11½
" " 18 lb	15
" " 28 lb	17
" taps	4 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4¾ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal Loose Muscatele 50 lb. boxes	5½ 7
" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	.....
Black baskets	.....
Blue "	.....
Dehesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

DOMESTIC

Apples, Dried, per lb	5 5½
do Evaporated	7½ 7¾

FOOD

	per brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz.
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	2 85	2 90
4 dy C P	2 35	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 ")	3 50	

ROPE: Manilla 0 09½ 0 10
Sisal 0 06½ 0 07½
New Zealand 0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap 0 04½ 0 05
" Screw, hook & strap 0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons per lb		0 04½
No. 1 "		0 04
No 2 "		0 04½
No. 3 "		0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw 0 53
Boiled, per gal 0 56

GLUE: Common, per lb 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
. . . Toronto

SAUCE

We are manufacturers of John Bull, Worcester, Yorkshire and Orient Sauces, all A 1 goods and sold everywhere by first-class grocers. Have you them for your Xmas trade? If not, order at once through your wholesale grocer, or direct from us.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 10
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs per lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6½ 6¾
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	6½

SPICES.

GROUND	Per lb	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace, " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

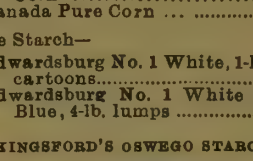
ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7¼
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5¼
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4¼
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

KINGSFORD'S OSWEGO STARCH.



SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs. For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

	c. per lb	
Granulated	..	4
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4¾	5¼
Extra bright refined	4	4¼
Bright Yellow	3½	3¾
Medium "	...	3¼
Dark yellow	...	3
Raw Demarara	3½	3¼

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails	1	25
" " 3 " "	1	50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

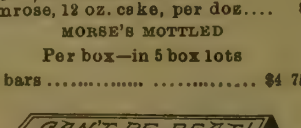
SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

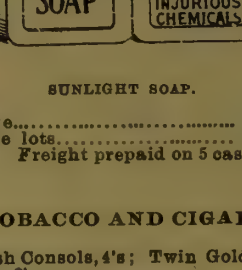
100 bars	$4 75



Eclipse, 3 lbs	3 30

	Per box	
Everyday, 12 oz	$4	50
Morse's Best, 12 oz	4	50
Queen City, 14 oz	3	60
Detroit, 12 oz	2	40
Empire, 12 oz	2	40
Ruby, 10 oz	2	10
Monster, 8 oz	1	50

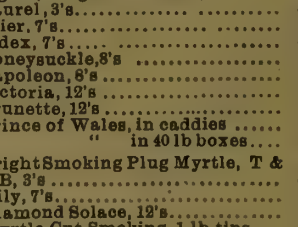
	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00



SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R. 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocolate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos, Smoking—		
Silver Ash, 1-8ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdowne	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS, MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	75

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 "	...	1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 "	"	1 60
" 3 " painted	"	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2	
" Jubilee	2	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 30
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz	
Mops and Handles, comb	1	25
Butter tubs	$1 60	$3 60
Butter Bowls, crates ass'd	3	60

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country. State terms and route now covered. B. M., care of MacLean Pub. Co., 10 Front E., Toronto.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS (Half Price

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

OILS

Samuel Rogers & Co.
TORONTO

The California Mid-Winter Fair
was no exception to the rule:
CHOCOLAT MENIER
there received the
HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), **break it into small pieces** and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to MENIER, American Branch, No. 86 West Broadway, N. Y. City, or 59 Wabash Ave., Chicago.

CHARLES F. CLARK, PRESIDENT. EDW. F. RANDOLPH, TREASURER.
ESTABLISHED 1849.

THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.

NOS. 279, 281 AND 283 BROADWAY, NEW YORK

Offices in the principal cities of the United States Canada, the European Continent., Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

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THOS. C. IRVING, Superintendent.

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Oakville Basket Co.,

MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.

ORDER
IVORY BAR
SOAP

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

No Dinner Table is perfect without one or two delicious jellies and no Grocer's Stock complete without

GOODALL'S JELLY SQUARES

Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

Proprietors

GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

C. H. BINKS & CO., Montreal, Agents for Canada.

LEA AND PERRINS'

Observe that the SIGNATURE *Lea & Perrins* is now printed in blue ink diagonally across the OUTSIDE WRAPPER Of every Bottle of the

ORIGINAL . . . WORCESTERSHIRE **SAUCE.**

Sold Wholesale by the Proprietors, Worcester; Crosse & Blackwell, Limited, London; and Export Oilmen generally.

RETAIL EVERYWHERE.

GROCERY BROKERS

W. G. A. LAMBE & CO.,
TORONTO.

AGENTS FOR
THE ST. LAWRENCE SUGAR REFINING CO.,

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

AGENTS FOR CANADA:—
C. E. COLSON, Montreal.
D. MASSON & CO., Montreal.
ARTHUR P. TIPPET & CO., Toronto, St. John, N. B., and Montreal.

WILLIAM ARCHER, Carpenter and Store Fitter
VALUATOR,

STORE, OFFICE AND SHOW ROOM FITTER
All classes of Store Fittings, Exhibition Cases, Show Cases, etc., from the Cheapest to the Most Elaborate, made well, quick, and at Reasonable Charges. Alterations, Repairs. Estimates Free. Post cards promptly attended to.

114 SPADINA AVENUE, Cor. of Adelaide St., Toronto.

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,
Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.
Wellington Mills, London, England

REPRESENTATIVE IN CANADA:
JOHN FORMAN, 18 St. Alexis St., MONTREAL.

sp

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

VOL. VIII., NO. 30. DECEMBER 21, 1894.

TRADE JOURNAL
TORONTO
WE NEVER SLEEP

THE CANADIAN GROCER

You Can Give Satisfaction

TO YOUR CUSTOMERS BY
SELLING THEM . . .

RICHARDS' Pure Soap

In order to introduce Richards' Pure Soap into every family in Canada, anyone sending to my address 25 wrappers taken from Richards' Pure Soap, will receive a beautiful oleograph, "Miss Canada," or "Our Private Box at the Play." These are high-class works of art. Dealers ordering a stock of this fine Soap will receive framed copies of these premiums.

D. RICHARDS, - Woodstock, Ont.

"VARSITY"—HIGH-CLASS 5c. CIGAR.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

LA FLORA, 10c.

SELL ONLY THE BEST!

IN COMPETITION WITH THE WORLD

We have received the **Highest Awards Made.**

THESE substantiate our claim that

Colman's Mustard

IS THE BEST IN THE WORLD

HUNTLEY & PALMERS

ENGLISH BISCUITS

ARE ABSOLUTELY THE BEST.

THE LARGEST BISCUIT MANUFACTURERS IN THE WORLD.

BY APPOINTMENT TO HER MAJESTY THE QUEEN, Etc.

SUITABLE FOR ALL CLASSES. OLD AND YOUNG

HIGHEST AWARDS AT ALL LEADING INTERNATIONAL EXHIBITIONS.

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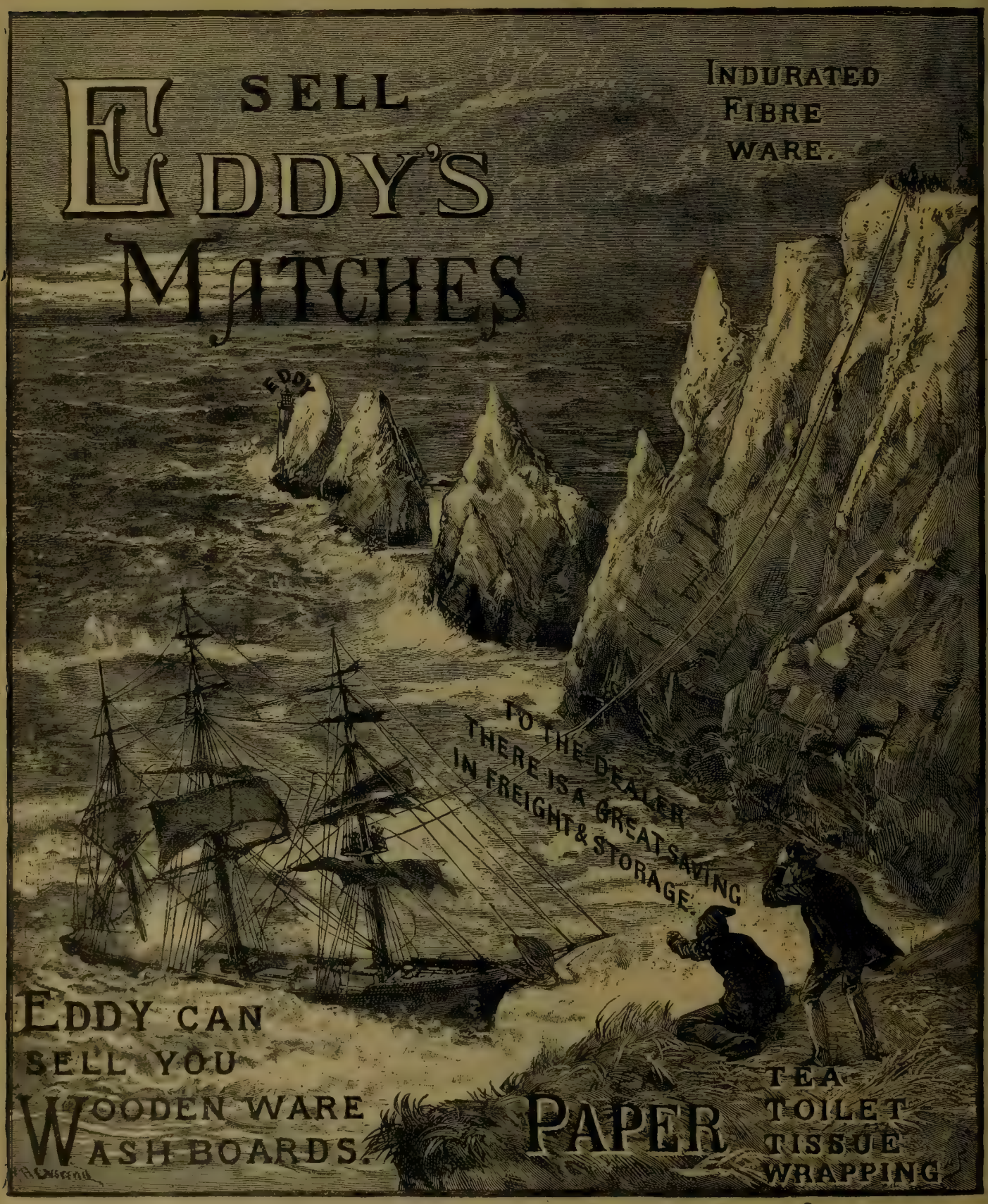
EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.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EDDY'S
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TO THE DEALER
THERE IS A GREAT SAVING
IN FREIGHT & STORAGE.
EDDY CAN
SELL YOU
WOODEN WARE
WASH BOARDS.
PAPER
TEA
TOILET
TISSUE
WRAPPING

Standard Goods THE Best to Handle

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

THE MOST RELIABLE

.... Brand of

California Raisins

is

GRIFFIN & SKELLY'S

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

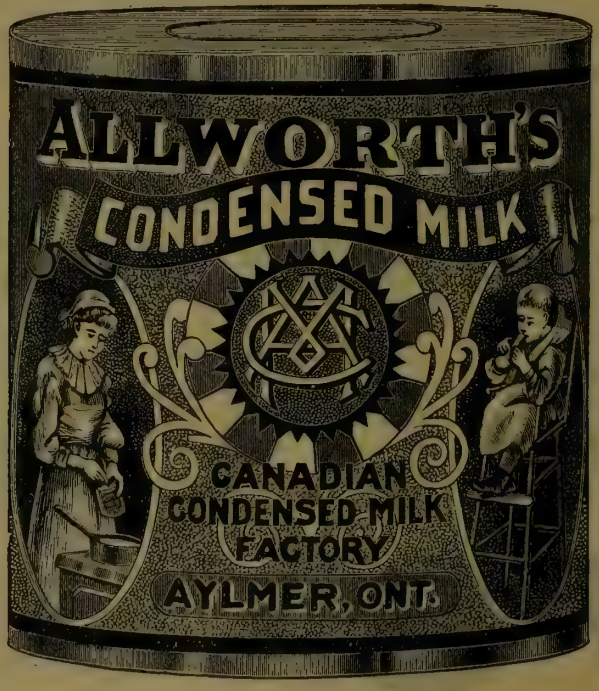
GRAND MOGUL TEA, LION DIGESTIVE COFFEE.

A MERRY CHRISTMAS TO ALL.

To have the last, you must sell the first. A full purse—a light heart. If you do not sell Grand Mogul, your heart will be heavy and purse light. One merchant writes us: "Your Tea and Coffee are greeted by our customers with great satisfaction."

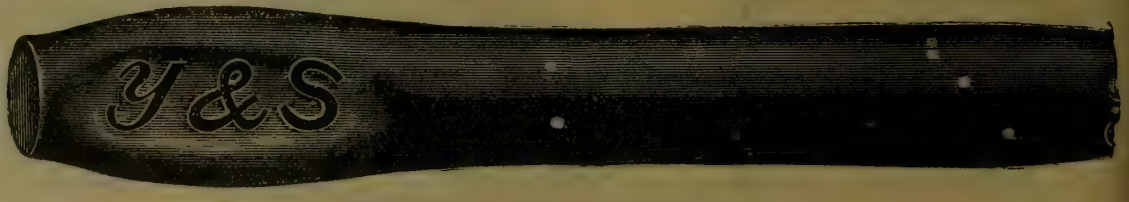
T. B. ESCOTT & CO.,
Wholesale Grocers, Sole Agents, LONDON.

All The Year Round



It Stands At the Head.

Put up in 4's, 6's, 8's, 12's, and 16's to the pound.



To be obtained from any leading first-class house in Canada.

Manufactured exclusively by

PURE CALABRIA "Y & S" LICORICE

This is one of our best selling lines. We look upon the increased demand as a testimony to its superiority.

YOUNG & SMYLIE, Brooklyn, N.Y.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of OUR GRANULATED

A FREE SELLER

You Should Have It

ROSE & LAFLAMME

Agents..... Montreal

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

Dried Fruits!!

NOW IN STOCK

All of Choicest Qualities. Write for samples and prices.

Valencia Raisins
Sultana Raisins
Malaga Raisins

Tarragona Almonds.
Sicily Filberts.
Grenoble Nuts, etc.

Dried Peaches.
Dried Pears.
Dried Apricots.
Dried "Atlas" Prunes.
Dried "Bosnia" Prunes.

Currants In barrels, half barrels and cases.

Figs, Dates, etc.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

Fresh Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

WALTER R. WONHAM & SONS,
Sole Agents for Canada, MONTREAL.

Quality Like **BLOOD**

WILL TELL.

Rose & Laflamme
Agents
. . . . . MONTREAL

BATTY & CO.,

LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

ST. LAWRENCE Corn Starch

Increases in Sales DAILY

WORTHILY

WALTER BAKER & Co.

The Largest Manufacturers of

PURE, HIGH GRADE

Cocoas and Chocolates

on this continent, have received

HIGHEST AWARDS

from the great

INDUSTRIAL and FOOD EXPOSITIONS

In Europe and America.

Unlike the Dutch Process, no Alkalies or other chemicals or Dyes are used in any of their preparations. Their delicious

BREAKFAST COCOA

is absolutely pure and soluble, and *costs less than one cent a cup.*

SOLD BY GROCERS EVERYWHERE.

WALTER BAKER & CO.,
DORCHESTER, MASS.

N.B.—The old STANDARD BRAND of HORSESHOE CANNED SALMON still takes the lead, and affords the greatest satisfaction to both dealer and consumer, and for uniform excellence in quality and weight has no equal.

EVERY CAN WARRANTED.

We are also packers of the well and favorably known brands of BEAVER, COLUMBIA and TIGER, all guaranteed prime RED fish.

ALL LIVE GROCERS KEEP THEM.

J. H. TODD & SON,

Victoria, B.C., Owners.

AGENTS—Geo. Stanway, Toronto, Agent for Ontario.
" W. S. Goodhugh & Co., Montreal.
" Tees & Persse, Winnipeg.

ALLAN LINE

ROYAL MAIL STEAMSHIPS

Liverpool, Halifax, and Portland Mail Service

After Nov. 18th the Mail Service will be continued for the Winter 1894-5, from Portland to Halifax as under:

STEAMSHIPS.	From Portland.	From Halfax.
NUMIDIAN	Dec. 20	Dec. 22
STATE OF CALIFORNIA	Jan. 3	Jan. 5
LAURENTIAN	" 17	" 19
NUMIDIAN	" 31	Feb. 2
MONGOLIAN	Feb. 14	" 16

The Steamers of this service carry all classes of passengers. The Saloons and Staterooms are in the central part where least motion is felt. Electricity is used for lighting the ships throughout, the lights being at the command of the passengers at any hour of the night. Music rooms and Smoking room on the promenade deck. The Saloons and Staterooms are heated by steam.

RATES OF PASSAGE:—Cabin, $45 and upwards, according to Steamer, location of and number of persons in Stateroom. Second Cabin, $30; Return, $55.

Steerage to or from Liverpool, London, Glasgow, Belfast, or Londonderry, $15.

H. & A. ALLAN, Gen. Agents, Montreal, or H. C. BOURLIER, 1 King St., Toronto

Slee, Slee & Co.

makers of

ESTD 1812.

Pure Malt Vinegar.

London, England.

Batty & Co have for half a century used Slee Slee & Cos pure malt vinegar in making their genuine pickles, & sauces.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S
BUTTER-SCOTCH
(The Celebrated Sweet for Children).
"Really wholesome Confectionery."—Lancet.

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS
CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

Has Led the Market since First Introduced

AGENTS
Rose & Laflamme
MONTREAL
QUEBEC
OTTAWA
KINGSTON

INDIVIDUAL Packed as desired
SMALL 2 doz. in case
MEDIUM 1 doz. in case
LARGE 1 doz. in case

For sale by leading wholesale Grocers. . . . .

AGENTS
A. D. Hossack
VANCOUVER
Joseph Carman
WINNIPEG

A. F. MacLAREN & CO. Manufacturers TORONTO

OUR FAIR CANADIAN GIRLS

ARE GREAT CONSUMERS OF DAINTY SWEETS, WHICH POSSIBLY IS ONE REASON WHY THEY ARE SO CHARMING.

THE PURER CONFECTIONS YOU GIVE THEM, THE BETTER CUSTOMERS THEY WILL BECOME.

We Make No Adulterated Goods

WM. PATERSON & SON
BRANTFORD

Prof. Jas. W. Robertson

Dom. Dairy Commissioner

Says:

"The Truro Condensed Milk, 'Reindeer' Brand, has been analyzed by our chemist, and found superior to the famous Swiss products."

DIPLOMAS AT

Intercolonial, London, Eng. 1886

Dr. Arthur Hill Hassall

Analy. Sanit. Institute,

LONDON, ENG.

Says:

"The 'Reindeer' Brand Condensed Milk must be pronounced of EXCELLENT QUALITY, and in every way satisfactory."

St. John and Halifax Exhibitions

The Old Reliable

"REINDEER"

BRAND

Jamaica International, 1891

Dr. Otto Hehner

Hon. Secretary, Society of Public Analysts,

LONDON, ENG.

Says:

"I am satisfied that the original milk, from which the 'Reindeer' Brand is prepared, is of unusual richness. In point of flavor, color, and consistency it leaves nothing to be desired."

Toronto Industrial 1892 and 1893

REINDEER BRAND

Condensed Milk.
" Coffee.
" Cocoa.
Evaporated Cream.

ENGLISH BISCUITS

SUITABLE FOR
All Classes

Sweet and Plain . . .

ENGLISH BISCUITS

BY APPOINTMENT TO HER MAJESTY THE QUEEN

HUNTLEY & PALMERS

BISCUIT MANUFACTURERS

READING and LONDON, ENGLAND

The Largest Biscuit Manufacturers in the World

These Celebrated Biscuits are kept by all the **BEST GROCERS IN CANADA.**

For Price Lists and Terms apply to

HUNTLEY & PALMERS
Reading, England

Or to their representative

MR. EDWARD VALPY,
28 Reade St., New York

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 21, 1894 ($2.00 per Year) No. 51

J. B. McLEAN, President. *HUGH C. McLEAN, Sec.-Treas.*

The McLean Publishing Co., Ltd

FINE MAGAZINE PRINTERS and TRADE JOURNAL PUBLISHERS.

HEAD OFFICE : - - 10 Front St. E.

MONTREAL OFFICE : - 146 St. James St. E. Desbarats, Manager.

EUROPEAN BRANCH : Canadian Government Offices, 17 Victoria St., London, S.W. R. Hargreaves, Manager.

John Cameron, General Subscription Agent.

DIED FROM DRY ROT.

BE up to date. Machinery that ten years ago excited astonishment by the efficiency it displayed is a back number to-day. And what applies to machinery applies with equal force to storekeepers. An instance in point : There was until recently a storekeeper in a town in Western Ontario who had built up a large and profitable trade, until eventually he was worth in the neighborhood of $40,000.

There he stopped, and the moment he stood still dry rot set in, while, instead of devoting his time to new ideas, he began investing his money in outside ventures.

In the meantime storekeepers of the modern school sprang up about him. They bid for his customers ; and gradually they got them.

Instead of putting his best foot forward, the storekeeper of the Past meekly folded his arms, denounced the storekeepers of the Present, and bemoaned the unkindness of his old customers in transferring their patronage from him to his competitors.

Matters grew from bad to worse ; and at last he began to seek consolation in intoxicating liquors. This accelerated his fall, and a few weeks ago his stock was sold to satisfy the claims of his creditors.

The unfortunate man has passed the meridian of life, and now has neither store nor source of income, while he has on his hands a family of young children to support. Almost any wage would now secure his services.

The circumstances demand one's sympathy, but that does not make one blind to the fact that dry rot was the bottom of the whole trouble, and it is at the bottom of a good many other failures in business.

No man is justified in allowing his business to die of any such disease. With the trade papers there are to-day, and the facilities which retailers have for getting in touch with one another and with the trade generally, there is no need of any intelligent merchant getting behind the times and thus contracting the complaint.

The fact of the matter is that some little souls shut themselves up tightly within their own narrow spheres and will rub shoulders or exchange ideas with no one.

No man has a monopoly of ideas, and he who thinks he has may be safely put down as having but one idea, and that one in regard to the importance of himself.

The up-to date merchant is he who reads, associates with his fellows, and is always on the alert for new ideas.

Be up to date.

A BOARD OF APPRAISERS.

TWO important changes are necessary in the Customs Department. Mr. Watters, the acting commissioner, should be given another position where he would cause less worry and annoyance to the trade. He was a good accountant, and to that work he should be again assigned.

There should also be a Dominion Board of Appraisers, made up of capable men from the leading departments of business. With such a court there would be no such thing as importers at one place passing goods in free, another paying 20 per cent., and another 35 per cent., as is constantly done.

Attention was drawn to one article this week which pays $3.90 duty in Toronto, 80c. in Montreal, and has been brought in free at a number of outlying ports. Halifax dry goods men have brought goods in at Montreal and paid freight to that point. A Montreal wholesale hardware house says that a London firm can import at a less rate of duty than they can.

The United States tried to go on without such a board, but now it is recognized as a most valuable institution. Unfair rulings are often given, but this board sets them right. In Canada the importer generally has no appeal, and often suffers severe loss.

ANOTHER DECLINE IN SUGAR.

The unsteadiness of the sugar market, to which THE GROCER has referred from time to time, continues, another decline of ½c. in domestic granulated, and 1-16c. in domestic yellows being given out by the refiners on Thursday last.

This steady decline in prices is having a bad effect on the demand; in fact, buyers will not operate at all except for small quantities for actual wants.

At their present level refiners' prices are ½c. below what they were three weeks ago, and now no one will prophesy whether bottom has been touched or not.

PEACE AND GOOD WILL IN TRADE.

WHEN upon the world's first Christmas morn the angels sang, "Peace on earth and good will towards men," they heralded a message that was intended for business men as well as for individuals and nations.

Business men, seemingly at least, often forget this. At any rate "peace and good will," too frequently does not obtain among them.

It is everlastingly war to the knife. With low prices they try to cut each other's throats, draw customers from one another, and allow the "other fellow's" business to die for the want of that which gives it life.

"'Peace on earth and good will toward men!' We want none of it. Away with it. Give us all the trade of our neighborhood. Let none others enjoy it. Let us live and others die." It is thus that the price cutters act, if they do not say so in so many words.

Towns, too, jealous of their neighbors, pass by-laws prohibiting merchants from these rival places from coming and offering goods to farmers and others on market days. Brantford has done this; and now the Paris Council is being urged by The Review of that place to pass a "by-law prohibiting any person from other towns coming on our market on Saturdays, offering for sale goods manufactured in other towns."

There is no "peace and good will" about this. It is ill will. It is parsimoniousness. It is narrowness. It is born of that spirit — the spirit of selfishness — that is at the root of all difficulties between nations, between capital and labor, between storekeeper and storekeeper, between man and man.

Every community has the right to demand that outsiders who come into it to compete with the storekeeper for the custom of the consumer shall pay for the privilege of doing so. It is only fair that it should have this right. These outsiders pay no taxes, and if they desire to enjoy the privileges which the municipality affords a fee should certainly be levied upon them. But that is another thing from barring the door against them entirely.

In actual warfare the victor, as well as the conquered, suffers. And it is so in cutting prices. In fact, in every thrust the "cutter" gives his competitor, there is a return stab for himself which often wounds him deeper than it does him whose destruction he desires to accomplish.

Let every business man employ legitimately his best talents to improve and enlarge his business. Let him stock good and honest goods; let him display them in the most attractive and artistic manner; let him advertise as best he can; but he should live and let live.

The merchant who is bright, honest, acquainted with his business, and keeps abreast of the times, can always draw custom, can always outstrip the slow-going, passive contemporary.

One great fundamental difference between business enterprise and the policy of cutting prices is this: The one builds up business, the other destroys it.

Fortunately a good many are beginning to see this; and some are following the new light they have received. In business they are experiencing peace, and towards their fellow business men more good will.

Let merchants stop cutting each other's throats and there will not only be "peace on earth and good will towards men," as far as they are concerned, but their Christmas will be merrier, because their profits will be more satisfactory, and their New Year will be happier for the same reason, and furthermore, because jealousy will be less potent as a disturbing factor.

That this may be experienced is THE GROCER'S wish at this, the festive season.

HIS LIFE AN OBJECT LESSON.

CANADA could ill afford to spare Sir John Thompson. The trade policy of the party at whose head he stood is right or wrong according to the political spectacles through which we view it. But of the man there is no question.

Sir John Thompson was a man. Country came before party with him. Truth and honesty were to him more reliable forces to win by than untruth and dishonesty.

In a word, he was a newer and better type of politician, and his demise deprives the political arena as well as the country of its Premier.

Less than ten years ago he was scarcely known, outside his own province of Nova Scotia; at his death his reputation was world-wide. Less than ten years ago his face was not seen in the pictures showing the leading men of his party; at his death no face was better known, while mentally he stood head and shoulders above his fellows in politics.

To every young man starting out in the world, the life of Sir John Thompson is an object lesson Men of brawn, men of muscle, are often taught, by implication at least, that the goal of their ambition can be more easily and quickly attained by practices which, while perhaps not altogether dishonest, are sharp and questionable. "Always look out for number one. Never mind whose neck you trample on, or whom you elbow in the race; get there!" These are the methods that young men are too often urged by ill advisers to employ.

Sir John Thompson followed no questionable cross roads to fame. He went around by the reliable roads of intelligence and integrity. And where is there the man in modern times who, in less than a decade, has traversed from seclusion to the Premiership, and to a membership in the highest court in the British Empire—the Privy Council of Great Britain?

Give any young man intelligence, continuity and honesty of purpose, and he will seldom miss his goal. He may for a time be outstripped by the man who elbows, but the prize is eventually his.

MANITOBA IMPROVING.

MANITOBA is progressing. The "Prairie Province" has had its hard times, but travelers and the press tell us that a brighter day is dawning. The Government of the province has recently issued its last crop bulletin for the year, and it tends to brighten rather than dampen the hopes of the people of this country regarding trade prospects out there.

The province, according to the report, raised in the neighborhood of 18,000,000 bushels of wheat, or, with 2,000,000 in the Territories, 20,000,000 bushels, being an average of a little over 17 bushels to the acre. Nearly the entire crop graded No. 1 and No. 2 hard. All but about 6,000,000 bushels is out of the farmers' hands.

The Manitoba farmer has never experienced any difficulty in selling his wheat. About the only thing that bothers him is the price, and he has had good reason to be bothered in this respect; but the clouds ap-

pear to be lifting now. But while the farmer has been getting less for his wheat, he has been paying less for the things he buys, so there has been a gain as well as a loss.

The oat crop was 2,000,000 bushels, barley 3,000,000 bushels, potatoes 2,036 000 bushels, or 153 bushels to the acre, roots 2,000,000 bushels, peas 20,000, rye 60,000.

Manitoba has joined the farmers of the older provinces in the cultivation of mixed farming, and the report in question demonstrates this. During the year the province has exported 12,000 cattle and 8,000 hogs. Then, sold by the farmers, and consumed in the province, were 46,183 turkeys, 16,334 geese, and 200,000 chickens. For 2,516,200 pounds of butter $382,347 was realized.

Manitoba has inherent in her the properties that promise to make her one of the richest and best provinces of the Dominion, but, like all young communities, she has had lessons to learn, and she has had to pay for their learning. Now, long terms of credit are being abolished, and business in general is being done along better and more modern lines, and the different pitfalls that have caught respective merchants and farmers will not be fallen into with the same regularity as they have been.

Manitoba has entered upon an era of steady development, and there are none that will rejoice more thereat than the people of Ontario and the east.

Wishing You the Season's Compliments.

THE DEMAND FOR RAISINS.

THE raisin market is one of the interesting features of the grocery position at present. Business is not specially brisk, but there is a fair demand on holiday account, while the fact that supplies of Valencia and other Spanish fruit are higher than usual this season is an interesting one.

In former years our consumption of these raisins has been in the vicinity of 300,000 boxes. This fall our importations direct have been much higher than usual, and the same was the case last fall, as compared with the previous year.

The question that arises is, therefore: Is the California fruit cutting into the demand for Spanish raisins? As was intimated some time ago in the columns of THE GROCER, the friends of the latter say that this cannot possibly be. Careful consideration tends to the belief that they are both wrong and both right to a certain extent.

The fact that Spanish fruit can always be laid down cheaply, owing to low ocean freights, is a strong influence in their favor that under present conditions will be always operative. At the same time it has to be admitted that California raisins are making a decided impression upon Canadian consumers this fall, and one great reason for this is the fine average quality of the California offerings, as compared with the lot of cheap, trashy Valencia fruit that is offering.

This is certainly the experience of Montreal wholesalers, as expressed to THE GROCER, and what holds good on that market no doubt applies elsewhere.

Another ten days and the old year will have to give place to the new. Most merchants have got goods in stock which they would rather not carry over into the New Year, and a good many will make a "big push" to try and not do so. They will advertise, start bargain counters, and adopt every device to catch trade. Go thou and do likewise.

MONEY AND STOCKS.

THE local money market is without material change. Call loans are quiet at 4 for choice and 4½ for sharp call. Commercial discounts are unchanged at 6 per cent. for gilt edged and 7 per cent. for ordinary.

The strength in insurance stocks noted last week has not only been maintained, but increased. The advance during the past ten days has been something like 1½ per cent.

There has been quite an active demand for Toronto Street Railway shares at from 55 to 58. These shares sold at 65 about two months ago, the decline being partly, if not altogether, the result of the boodle investigation that Judge McDougall is carrying on. At the figures quoted there are good orders in the market.

The New York stock market is quiet, but firm, Sugar occupying the most attention.

Toronto real estate is beginning to improve. During the last few days quite a number of houses have been sold and rented; and a pleasing feature about the situation is that many of the houses being rented are not by people who are merely changing, but are being taken by strangers moving into the city. One agent last week rented three houses to outsiders——one family was from the United States, another from Montreal, and a third from the west. Another agent reported that a client who last year had an average of eight vacant houses, now only had three. Loans on real estate are, however, still dull.

The shareholders in a certain trust and loan company, whose headquarters are in Toronto, narrowly escaped getting any dividends this year. In fact, the directorate at one time, I understand, had actually decided to for once skip paying anything to the investors, so unsatisfactory had the year's business been; but before the annual meeting day came around it dawned on somebody that certain of the shareholders were in a tight box, financially speaking, and that if they were deprived of their annual dividends they would be deprived of the only source of income they had. Then the hearts of the directorate softened, and it was decreed that there should be a dividend of three per cent. ARGUROS.

It shows confidence in your goods to advertise them. Confidence is contagious and begets customers.

OUR LEADING RETAILERS.

ROBERT BARRON.

TORONTO is noted for her retail grocery stores. I have heard travelers say that there are none on the continent better. I have not been a "globe trotter," but I have seen a few stores on both sides of the Atlantic, and I am free to admit that there is at least one retail store in Toronto, taking everything into consideration, that excels anything I have yet seen in the purely grocery line. That store is at 726 728 Yonge street, and it is owned by Robert Barron, whose genial countenance the engraver's art has herewith reproduced.

The building occupied and owned by Mr. Barron is at Yonge and Czar streets. It is three stories high, has a frontage of 45 feet on the former and 110 feet on the latter street, and is of solid brick. Commodious as is the building, it is not in its extent, so much as in the character of the stock and the manner of its arrangement, that the uniqueness lies.

To those who have not seen the store it is a revelation. At least, that is the way it struck me the other afternoon when I sauntered into it. Hitherto I had only seen it from a car window.

We frequently see, hear, or smell something that carries our thoughts back to some anterior period. When I entered the northern doorway of Mr. Barron's store, and saw the way in which the goods were arranged, my thoughts were immediately carried back to displays of groceries I had seen at exhibitions.

The most conspicuous display was a counter circling one of the iron pillars. On this counter were glass cases filled with fancy confectionery, dessert delicacies, etc., while over all was a canopy of evergreens decorated with bright imitation flowers for the holiday season. Standing up in one part of the store was a twelve-foot pyramid of biscuit boxes bearing the name of Huntley & Palmers, the English biscuit manufacturers. At right angles from it was another pyramid of biscuit boxes containing the products of Canadian makers. There was a towering cone of fancy imported fruits in narrowne ked glass bottles, surmounted by a gigantic imitation bottle, while here, in circular form, tier upon tier, were imported French peas, with no other English words on the labels than "Robert Barron." And so on might be enumerated other piles of goods appertaining to the grocery trade, which were scattered with effect about the store.

The shelving is of cherry and elaborate. The effect that the shelves give in themselves is heightened by the delicacies, nearly all of which are imported, that grace them. Some of the rarest, and, at the same time choicest, goods on this market, I noticed were Pinard's pate de fois gras in different-sized flat tins, which are only retailed at $1 50 per ¼-lb. tin; mushrooms in truffes; truffes pelees; preserved ginger, in bottles and in tins; crystalized ginger; German stuffed prunes (prunes confites); Pinard's French plums, in tins, for table use; French peas, in bottles, as well as in tins; pickled green figs, and green figs in syrup; imported French mustard.

Truffes, I might mention in passing, are dug from the ground by muzzled hogs, and are gathered by the peasants who follow in their wake.

The northern part of the store is allocated to provisions, where smoked meats and dairy products are temptingly displayed. In this department the counter top, some thirty feet long, is of marble, and the shelves and the wall at their back are of the same material. The shelves are supported by handsome silver-plated brackets. "You see," remarked Mr. Barron, as he slowly rubbed his finger over one of the marble shelves, "that by having the shelves and counter of this material cleanliness is assured, as with a damp cloth a spot of dirt can be readily removed."

The store is 45 feet wide by 70 feet deep. It has three enormous plate glass windows, and is replete with modern appurtenances. All cash sales are registered, and the machines that Mr. Barron has for doing this also emit at the same time a numbered ticket, which, with the cash, is placed in a box and trasmitted to the cashier's office on an electric carrier which circumnavigates the store. Handsome electric light chandeliers are liberally suspended in the windows and about the store, and the effect at night is striking, the place being a blaze of glory.

In the store there are twelve clerks, besides Mr. Barron and his three sons. In the rear of the store Mr. Barron has a cosy little private office, above which is the quarters of the lady who takes the cash as it comes from the carrier. A wash and coat room for the clerks is also situated at the back of the store.

The cellar accommodation is ample and convenient. There are four or five cellars in all. The largest is the cold cellar, where are stored foreign dried and green fruits, canned goods, pickles, etc. Here, too, is situated the electric motor which drives the cash carrier in the store, and supplies the power for the fruit-cleaning machine and the coffee-grinder. Another cellar is devoted to soups and canned goods, a third to vegetables, a fourth to miscellaneous goods, and a fifth is the boiler room, where is located a large self-regulating steam boiler for heating the premises. In addition to the cellarage, there is a large room in the rear of the store where are kept such heavy groceries as sugars, soaps, etc., while over the store are two rooms which are used respectively for storing fancy goods and teas.

Mr. Barron imports a good deal of his stock direct, notably his teas and fancy French and Chinese goods. As a result of importing his fancy goods, he is able, he informed me, to sell them at a much lower price than he formerly could.

Nature intended Robert Barron for a grocer. At any rate he acquired a love for the business when, as a lad, he used to "chum" with the son of a woman who kept a store in Bonnie Scotland. But somebody, I don't know who, decreed that he should be a leather dealer; and a leather dealer he was made. But during the quarter of a century that he followed the business he never forgot his first love. And when thirteen years ago he forsook leather and hides for sugar and tea, it was like being married to one from whom he had long been separated.

Robert Barron is a Scotchman by birth. No one who knows him need be told that. His native place was Elgin, Morayshire. He was born in December, 1841, so that he is 53 years of age this month. He was apprenticed early to the leather trade, and served 17 years with his original employer. He came to Canada in 1872, and for nine years carried on his trade in leather and hides. Then it was that he embarked in the grocery trade. That was thirteen years ago. During the nine years that he spent in the leather business in Toronto he was however laying some of the foundations upon which his ultimate success in the grocery trade was built.

"Those nine years got me well acquainted with the farmers," remarked Mr. Barron to me, as he sat with one leg thrown carelessly across his desk. And that is a good thing for any storekeeper to do whether he be located in city or in country.

Mr. Barron's first venture in the grocery business was on the opposite side of the street from where he is now situated. The store he at present occupies he built himself, moving into it about six years ago. The building was then 25 feet by 110 feet, the additional 20 feet, which now makes it 45 feet wide, being put on last summer, the increase in business demanding it.

Mr. Barron has four delivery wagons and nine horses, two of the latter being for his

Established 1850

CHRISTMAS CANDLES.

36s and 48s, Assorted Colors

Fancy Decorated Candles,
For Boudoir and Dinner Table Decoration

Queen Mab Candles,
For Pyramid Lamps.

Queen Mab Candles,
For Fairy Lamps.

Wax Tapers,
Warranted not to drip.

JAMES A. SKINNER & CO.
Toronto, Ont. Vancouver, B.C.

own private use. None of the delivery horses are worked more than half a day at a time. "So you see I am good to my horses as well as myself," incidently remarked their portly and healthy-looking owner. To look after his stable Mr. Barron employs a man regularly. Within the last few days Mr. Barron has bought a lot 40x90 in the rear of his present premises, on which to erect a new brick stable.

"Tell me, to what do you owe your success, Mr. Barron?" I ventured when I had cornered him in his private office and the door was shut.

"Well," he replied slowly, as he modestly rubbed his chin and shuffled himself in his seat, "I don't know." Then warming up a little he added, as he leaned toward me: "But I'll tell you this: I have always made a study of my customers. In this way I have learned to know their likes and dislikes.

ROBERT BARRON.

Furthermore, I make it an obligation upon myself to make a personal supervision of the goods going out."

"What about the character of the goods you handle?" I ventured.

"From the very first, I made it a rule to handle none but the better class of goods, and I have stuck to it. A good deal of my stock I import direct, and cheap stuff I have nothing whatever to do with. And I'll tell you another thing, I never offer a thing to a customer before I have first tried it myself. My customers have got to know this, and not infrequently when I am pushing a new thing I am asked, 'have you used it yourself'? Having done so, I am of course able to give them my experience. I am always keeping my eyes open for new goods. The wholesale houses and the brokers know this, and when any of them have anything new arriving they telephone me, announcing the fact."

"What else have you found to be a help in business," I asked.

"This: I always pay cash and save my discounts."

Just then Mr. Barron's presence was demanded in the store, and I took my departure.

TRADE CHAT.

THE saw mill at Victoria Road, belonging to B. R. Jeffery, of Kingston, was destroyed last week by fire. Loss, $1,000; no insurance.

Farmers near Calgary find it quite profitable to feed barley to their hens.

Will & Jones' cold storage warehouse and buildings Jarvis, Ont., were burned Saturday night. The building was nearly filled with eggs, and three horses perished in the adjoining building. Loss estimated at about $12,000; partly insured.

The new butter factory at Seeley's Bay is making 400 pounds of butter a day.

At Smith's Falls in one week 35,000 pounds of poultry were taken in by the local buyers.

The Middleton Cheese Co. issued checks for the balance of the season's cheese on Dec. 14.

The Roseville cheese factory near Brockville has made over $200,000 worth of cheese in 23 years.

At a meeting of the creditors of Snider & Co., of Edgley, held in Assignee Tew's office, it was decided to dispose of the stock, as no offer had been made.

The Grand Trunk conductors were put back on their old routes again this morning. Conductors Cameron, McKay and Myers taking the Toronto run, and Conductors O'Brien, Darsh and Beasley taking the run from Hamilton to Allendale. — Herald, Hamilton.

The man whose claim is recorded in the advertising columns is the man who holds a first mortgage on the tidal wave of prosperity.

Better train service is wanted between Toronto and Hamilton, and the Boards of Trade of the respective cities are co-operating in the matter.

Among the new postoffices opened in Ontario on December 1 are the following: Glenfield, Addington; Murphy, North Grey; Wilson's Bay, North Grenville.

Here's a hint for the patrons of the creamery and of the cheese factories. The Scientific American says that in Switzerland a milk maid or man gets better wages if gifted with a good voice, because it has been discovered that a cow will yield one-fifth more milk if soothed during the process of milking by a pleasing melody.

What Hamilton wants is a through express train, leaving Toronto about 9 a.m., bringing the Montreal mails in the winter, and connecting at Hamilton with the train due from the west at 11 a.m., and running express to Buffalo.

The annual meeting of the Commercial Travelers' Mutual Benefit Society was held in London Saturday. The number of new members during the year was greater than either of the two previous years, namely, 119. The financial statement showed the receipts of the year to be $13,034 90, the disbursements $10,029.68, and the balance on hand $3,005 90. The reserve fund amounts to $7,807.65. The various reports were unanimously adopted.

To be Hanged, Drawn, and Quartered

Is a pretty severe test of a man's physical endurance, and, to be drawn daily by a quarter of a million of critical Canadian Tea drinkers emphatically attests the superior qualities of the Teas we offer.

We Know A Thing Or Two About Teas

IT IS a Special Department with us, and is supervised by an experienced buyer and judge of values. We have vast facilities for comparing and securing the best values going, and it has always been our aim to furnish the Trade with such lines as will suit hard drinkers—of **"Superior Grades of Teas."**

Our Stock Is Most Varied And Complete

WE HAVE

CEYLONS, CONGOUS, Moyune Young Hysons,
ASSAMS, PING SUEYS, JAPANS, Etc., Etc.

Our Standard Black Teas are favorites everywhere. Their superior excellence and uniformity make them safe and profitable lines to handle. They mean increased profit for you, pleasure and satisfaction to your customers. Here they are: Do you handle them ?

The 400 Select
Imperial Congou

Dalu Kola Congou
Russian Congou

WE ARE IN BUSINESS TO DO BUSINESS, and want your patronage.
We excel in Teas. TRY US.

W. H. Gillard & Co.

Wholesalers Only . . .

HAMILTON, ONTARIO

JOHN MOUAT, Northwest Representative, WINNIPEG.

How We Are Able To Do It.

We want to give our travelers and customers a holiday next week. Those wishing goods will please order by mail. We will guarantee all prices. If necessary, wire or 'phone at our expense.

LUCAS, STEELE & BRISTOL, - HAMILTON
WHOLESALE GROCERS

Table Raisins
Valencia Raisins
Sultana Raisins
Currants

Prunes
Dates
Figs
Peels

Almonds
Filberts
Walnuts
Brazils

Our stock is complete and well assorted. Our shipping facilities unexcelled. Our friends appreciate dispatch. Have you tried **US?**

BALFOUR & CO. TELEPHONE NO. 439 HAMILTON.

FOR THE COMING YEAR

Make Money on Teas

INSTEAD OF LOSING IT ON SUGARS

HOW?

By selling only . . .

RAM LAL'S

For your half dollar black.

WHY?

Because Ram Lal's always backs up the seller.
Because Ram Lal's is never dead stock.
Because Ram Lal's is never sold by tea peddlars. (They cannot buy it.)
Because Ram Lal's is the best black blended tea on this continent for 50c. per lb. retail.

James Turner & Co.

WHOLESALE AGENTS. HAMILTON, ONT.

RETAILERS ON THEIR MUSCLE.

THE trade in London is agitated over a tilt that is on in that city between the Retail Grocers' Association and certain wholesalers.

The cause of the difficulty is the starting in that city of a store known as the "Cash Store."

The owner of the store, immediately on starting, so it is asserted, began to sell at prices under those obtaining in the retail trade generally. This, naturally, ruffled the other retailers, but it was alleged that Lumsden Bros., of Hamilton, were backing the proprietor of the "Cash Store." When, however, it was discovered that the firm in question held a chattel mortgage against the latter, further evidence was held to have been adduced that the "Cash Store" was a supply store for Lumsden Bros.

Then the members of the association decided, so it is understood, to neither purchase goods from Lumsden Bros., nor from any wholesaler who handled any of their manufactures; and it is understood that the members are active and determined in the matter.

A gentleman who has just returned from London, in referring to the matter, said to THE GROCER: "The retail men have so far succeeded with their boycott that already to my knowledge two wholesale houses in London have agreed not to handle Lumsden Bros.' goods as long as the fight is on. As far as I can learn Lumsden Bros. have not yet been officially notified by the association of the action that has been taken."

A London man had this to say on the matter. "Now, the stand the retail trade take is that no wholesale firm or manufacturer should be a retailer, or lend himself to some one to do a retail trade on his capital, and when he does he is not worthy of the name of wholesaler or manufacturer, and cannot expect the retail trade to purchase from him while, so to speak, he lends himself to cut the throat of the retailer. Now, while the retail trade of London refrain from purchasing from such parties, and request the trade generally to support them in their action, no retail grocer is bound in any way to comply with the request. It is therefore no boycott. The retail trade consider that by the action taken they are working in the interest of the trade generally. The legitimate wholesaler, manufacturer and retailer are all interested in a healthy trade, and the ordinary competition is quite sufficient to prevent exorbitant profit."

THE GROCER wrote Lumsden Bros., and this is the answer that was received:

"We do not know of any boycott, nor any reason for one."

WHERE IS H. J. BRAY, JR. ?

ABOUT a year ago H. J. Bray, sr., fish and fruit dealer, for about the fifth time in his experience, became insolvent. He secured a settlement with his creditors at 75c. on the dollar, giving notes in payment.

Then his son, H. J., jr., took over the business, and continued it in his own name, having his father around him as chief adviser.

Lately Fortune has not been smiling upon Bray the younger, and a couple of weeks ago he sold out to the Port Fish Co. But he does not appear to have settled with his creditors, at least with some of them, for twice within the week have writs been issued against him—one by the Rossport Fish Co. for $1,583, and another by McKay & Clark for $120. It is only fair to note, however, that his father is associated with him as defendant in the former mortgage. He, however, is not here to associate with his father, or anyone else for that matter. He has not been seen for several days, and is said to be in Southern California, whether for the benefit of his health or permanently, rumor does not state.

It is said that something more formidable than a writ was also chasing him, to elude which is what induced him to leave Toronto.

SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

BRITISH TEA TRADE.

THE last monthly report of the British Board of Trade gives some interesting facts regarding importation and consumption of teas in Great Britain. The most prominent among these is data showing the extent of increase in consumption of East India and Ceylon sorts and the falling off in the consumption of China teas in that country. It is shown that 107,588,679 pounds of tea from British East Indies were entered for home consumption during the eleven months end ng Nov. 30, 1894, an increase of 8,925,876 pounds over similar entries during the corresponding period last year. The importation of Ceylon teas this year foots up 67,119.464 pounds, or 7,489,194 pounds more than 1893. On the other hand, the entries of teas from China for home consumption have this year been only a little over 21 million pounds, against an average of over 30 million pounds during the preceding two years. As stated in the Board of Trade report, the English consumption of India growths has exceeded the importation by nearly 4,000,000 pounds, thus making considerable inroads upon the stock in bonded warehouses. It would appear also that all but about 4,800,000 pounds of the 67,119,000 pounds of Ceylon tea imported was retained for English consumption, whereas last year 8,500,000 pounds more were imported than taken by the home trade. Of the 39,000,000 pounds of China teas imported this year only 21,000,000 pounds, according to the records, were entered for consumption in the United Kingdom. The returns indicate that not only the consumption there but the distribution from English points to other countries has fallen off this year to the extent of 4,000,000 pounds. Interesting in connection with these data is the statement showing the stock of all teas in bonded warehouses at the close of last month to have been 95,860,000 pounds, against 100,000,000 pounds at the corresponding period in 1893, and 92,970,000 pounds in 1894. The use of India and Ceylon teas in the United States for blending purposes has increased somewhat. There is, however, says N.Y. Journal of Commerce in referring to the report in question, no sign of the goods having found larger outlet in that country except in that way, or of their gaining favor with consumers.

GERMAN SUGAR BOUNTY.

MONTREAL, Dec. 8, 1894.—Please state the bounty paid by the German Government on beet root sugar, raw and refined, when exported; and also the excise tax on same when consumed in Germany.

CANADIAN.

Reply.—The German export bounties on sugars are: On raw sugar, 1.25 marks per 100 kilogrammes, or about 13½c. per 100 pounds; on refined sugar, 2 marks per 100 kilo., or about 21½c. per pound. The internal revenue tax is 18 marks per 100 kilo., or about $1 95 per 100 pounds.—N. Y. Journal of Commerce.

CUTTING PRICES.

A case is reported where a dealer in a town not more than a thousand miles from St. Louis, says an exchange, concluded that he could advance his business interests by cutting prices below those charged by others in the same line. He began in a small way; marking off about 15 per cent. from the former figures. This was met by his competitors, and then he knocked off an additional 10 per cent., which was also accepted by the others. Things began to look serious about this time, and the dealer concluded to take the bit in his teeth, so to speak, and go his trade adversaries several points better. So he announced still another mark-down sale, and made a price on his goods, which were staples, that was at least 40 per cent. below his previous charge. Here was where the other dealers drew the line. They concluded to stop, for reasons that do not require explanation. The rest of the story—which is the narration of a fact that can be confirmed if necessary—is briefly told. He sold most of his goods, but at a loss or at figures that did not return a legitimate profit. He owed a considerable sum on these goods and when his creditors heard of the knock-down sale they immediately urged him for a settlement. Some of them were paid in part, but others were put off and the result was—the Sheriff. There is nothing else to the story excepting an expression of regret that past experience does not always dictate a different course.

A MERRY CHRISTMAS

TO ALL

Is the wish of

H. P. Eckardt & Co.

Wholesale Grocers. .....TORONTO, ONT.

Fine Chocolate Goods Three Grades Supreme Extra Fine Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application. ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

WISHING YOU ALL . . . . A VERY **Merry Christmas** And a prosperous trade for the New Year. . .

M. MASURET & CO. **London, Ont.**

We still lead in No. 1 quality Fruit, at very low figures for round lots. In all the different grades and all sized packages.

SECOND CROP CALIFORNIA FRUIT.

THE free offerings of second crop loose California muscatel raisins in Montreal have been one of the interesting features of the situation this week on that market.

The quality of the samples of these fruits shown, so far, has not been very tempting, which is explained by the fact that the second growth in California is never as good as the first, being greatly deficient in saccharine properties, as compared with the first crop.

As this fruit is being offered from first hands at ½c. less than the first crop, and as some of them are branded "4-crown" and "3-crown," buyers should be on their guard when any comparatively cheap California fruits are offered them so branded.

The point of this precaution is easily understood when it is known that the leading houses on the Coast will not permit any of their second growth to be so branded, but sell it simply as second crop, because if it was branded it would damage the standing of their first crop "3-crown" and "4-crown" fruit.

The price at which these second crop fruits are being offered permits them to be sold at about 5¼ to 5½c., duty paid.

AMONG THE RETAILERS.

A NEW grocery firm has sprung into existence in Simcoe—Fountain & Backus. They have rented a store in the Battersby block.

D. C. Strachan, groceries and crockery, Goderich, has sold out to H. E. Snell, of Wingham, who takes possession after Christmas. Mr. Strachan has been in business nearly 30 years.

Burt & Co., grocers, Bracebridge, have dissolved partnership, Mr. Thompson having withdrawn from the firm. Style will be unchanged.

A. H. Carroll, Coboconk, has bought the stock of A. B. H. Carroll, Norland, and will move it to the former place.

Hugh Wilson, of Cannington, who purchased the Strickland stock at Bolsover, is carrying on the business at the latter place. On account of the Trent Valley canal operations there he expects to do a good business, and is improving his newly acquired premises with that end in view.

J. Patterson, of Lindsay, has bought the stock of A. Barnard & Co., Sutton.

GALLON APPLES.

DEAR GROCER,—Will you please let me know through your valuable paper the outlook for gallon cans of apples. I see they vary a good deal in price. I have a chance to buy some that were sent by mistake.

RETAILER.

Remarks: The outlook for gallon apples is fairly good. Quotations vary a good deal, or, rather, there is a wide range in them, but it is practically all on account of the difference in quality. The ruling prices with the wholesalers are $2.20 to $2.45, with the range running up to $2.65.

THE EDITOR.

CUTTING PRICES.

DEAR GROCER,—I notice in last week's issue, under the heading of "A Justifiable Boycott," an article dealing with retailers in cutting prices. Could you not recommend the same "Sauce" for the wholesaler? And is there not sufficient reason for such a movement just at this particular juncture? Ask some of them, and I feel sure the answer will come with such force as to convince and warrant THE GROCER in touching the wholesale as well as the retail trade on "Cutting Prices." SALESMAN.

Remarks: THE GROCER has "touched" the wholesaler, and frequently, upon the folly of cutting prices. THE EDITOR.

GOING INTO LIQUIDATION.

Sloan & Crowther, the well known wholesale grocers, Scott and Front streets, Toronto, are going into liquidation for the purpose of winding up the business. The partnership now existing will cease February 1, after which, it is understood, Mr. John Sloan, the senior partner, will carry on business alone in another warehouse. H. P. Eckardt & Co. will move into the premises vacated by Sloan & Crowther.

AMERICANS WANT JAPAN TEA.

On Monday and Tuesday visits paid by tea brokers to nearly every house in the grocery trade in Montreal, enquiring about tea, attracted considerable attention from the tea trade on that market.

THE GROCER saw one of the brokers in question, and learned that their enquiries were caused by orders from New York directing them to see if there was any nice Japan stock ranging from 17 to 21c. to be had in Montreal. It is quite probable therefore that before the week is out some 300 or 400 chest sales of Japans on this account may have transpired.

The local demand for tea has also been much better this week, and the fact that stocks have been light all along is stiffening the market.

MUSKOKA'S TANNERIES.

"Burk's Falls has a new tannery," said a traveler on Saturday. "It is the best and largest tannery in Ontario, and makes the fourth industry of the kind in the Muskoka district. Of the three others, two are located in Bracebridge and one in Huntsville. Did it ever strike you why Muskoka district is such a desirable place for tanneries? Well, I'll tell you: It is always easier to bring the hides to the bark than the bark to the hides.

"I don't know about that," interjected a punster. "I've seen hides run away from the bark—of a dog."

POOR TRAIN SERVICE NORTH.

Commercial travelers who have gone north of Gravenhurst during the past three weeks are complaining bitterly regarding the train service, the "way freight" that used to leave that place on the arrival of the 1.30 train having been taken off. The first train going north from Gravenhurst does not leave till about three and a half hours after the 1.30 train has arrived, thus causing passengers several hours of unnecessary delay. To commercial travelers, with whom time is money, this inadequate train service is particularly annoying.

THE CORNER GROCERY.

IN a few days we shall have the time honored festival, Christmas, with us again —the brightest day of all the year. It is the day of annual family gatherings and gift-giving, and with what pleasure we shall greet our friends once more! Going home for Christmas? Why, yes, every member of the family should be at home on that day. So whatever should be our circumstances, let us endeavor to make Christmas as merry and joyful to ourselves and those around us as possible.

I think the custom of giving presents to customers in return for their patronage during the year has pretty well died out. The profits of these days will not allow the custom to obtain any longer, and the merchant who continues to give presents to his customers finds out sooner or later that it is a mistake. The customers are generally dissatisfied; and if you do not treat everyone alike, what trouble you get into.

But we merchants should remember, at this season of the year, those who have met with reverses, and the sick and the needy. There are homes which contain sensitive natures who would shrink from the outstretched hand of charity. A reverse in fortune is the hardest thing in the world to bear; it is the keenest kind of poverty. Do not fail, if you know of such homes, to send something to alleviate their sufferings and brighten their Christmas. I wish every one of THE GROCER'S thousands of readers the merriest and gladdest of Christmas greetings. May health and happiness be in all your homes.

TOBE.

DRY GOODS.

TORONTO MARKET.

A MOVEMENT in holiday goods has been the only feature of the trade during the past week. Fancy goods and novelties have been well sold by those who carry them, while men's furnishings, gloves, handkerchiefs, fine parasols and umbrellas, silk scarfs, fur goods, etc., have been much enquired after. The movement has been in small parcels, mostly the result of letter orders, but very few buyers found time to visit the market.

Trade on city account has been quite active for the past month. This is usually attributed to the fact that the larger city stores imported less this year, and depended more upon the wholesale houses than usual.

Considerable comment is heard both here and in the west concerning the action of McIntyre, Sons & Co., of Montreal, in cleaning out a large stock of dress goods to Murray, of Toronto. This sale is said to have been made at 25 per cent. below cost, although some who claim to know assert that the price is even less than this. This deal caused a slump in the price of dress goods, and enabled Murray to make sad havoc in the smaller towns by sending out samples quoting untouchable prices.

Deliveries of colored cottons are now being received by the jobbers here. One buyer remarked that the quality, design, and finish of these goods were a credit to the Colored Cotton Co. The goods, he asserted, were fully up to sample, and opened up clean and fresh. Shipments are now beginning from the jobber to the retailer, and the latter will soon have the pleasure of showing these new spring goods.

Comments on the article in the November Dry Goods Review, concerning jobbers, are still heard, and the general opinion seems to be that The Review has done a great deal of good by opening up this important question of the interdependence of the retailer and jobber, and the evil results which flow from mutual misunderstandings.

The gold reserve of the United States has again dropped below its legal standard of $100,000,000. The cause was a further shipment of 3½ millions to Europe last week. The receptacle that is holding the gold reserve is like a vessel with a hole in it. You may, by pouring in a heavy volume—as the U.S. Government has been doing with the $50,000,000 loan—cause a momentary rise in the volume of contents, but the moment the inflow ceases receding begins. Currency reform is what the United States requires. Her leading financiers realize it, and the sooner the desideratum is secured the better.

YOU SEE THAT MAN?

When he calls on you pay him a year's subscription to this journal.

"Our National Foods"

(Trade Mark Registered)

Our Specialties

A superior quality of Breakfast Cereal Foods put up in packages.

Will be pleased to mail samples and full particulars

Choice Bulk Goods

IN Barrels and Bags

Standard quality

Rolled Oats
Rolled Wheat
Wheatlets
Wheat Germs
Pot Barley
Pearl Barley
Split Peas
Granulated Wheat
Gold Corn Meal
Graham Flour
Buckwheat Flour
Rye Flour
Etc., Etc.

Milled from the **best selected grain**, upon the most **approved process**, and of **uniform quality**, our goods continue to give **perfect satisfaction.**

Write Us for Prices

THE
IRELAND NATIONAL FOOD CO.
LIMITED

MILLERS AND MANUFACTURERS OF

BREAKFAST CEREAL FOODS

OPERATING The largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Dec. 20, 1894.

GROCERIES.

THIS is practically the last week of the holiday trade, and business is taking its final brisk turn before lapsing into its usual seasonable quietude. The warehouses are in consequence the scene of a good deal of activity, office and shipping room staff being taxed to fill the orders. There are some good parcels going out, but as a rule the orders are small, and principally to complete stocks of holiday goods. Everybody is, however, in a hurry to have his order filled, many lots having to be sent by express. This is what is giving business its active appearance. There is a little more sugar wanted than a week ago, but the price is very low, the refiners taking less than a week ago. A slight improvement is also noticeable in the demand for teas at firm prices. Foreign dried fruits are in demand, and wholesalers are pushing sales with vigor, conceding, in some instances at least, lower prices in order to get rid of as much as possible while the holiday trade exists. Malaga raisins are pretty well cleaned up, and stocks in certain lines of Valencia raisins have reached a low mark. Canned goods are receiving only scant attention. There is a brisk trade doing in foreign green fruits, especially in oranges.

CANNED GOODS.

There is no material change in the situation. Tomatoes, peas and corn are still quiet but steady. The little activity that has been noted in canned fruits during the past few weeks is not so marked as it was. The same remarks apply to canned salmon at the moment, only an odd case or so going out. There has been a little better demand during the week for lobsters in flat tins, but otherwise business in this line has ruled quiet. We quote as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1.90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1 to $2.10; apples, 3's, $1 to $1.10, gallons $2.20 to $2.65, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1 35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 for flat tins.

COFFEES.

Prices in Brazilian growths of the better kinds are about 1c. per lb. higher in the primary markets. Here the market is almost bare, although there is not much demand at the moment, nor is there likely to be until after the New Year. We quote: Green, in bags, Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

Trade is still quiet, and the little demand experienced is chiefly for the fancy imported Japan article. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

The spice market is quiet and unchanged. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

Demand continues brisk and stocks are getting low, especially in walnuts; in fact, some houses are already sold out. A good many complaints are heard from retailers regarding the quality of the nuts sent them, some questioning whether those they had received were this season's growth. The fact of the matter is that the quality of this year's nuts is not as uniformly good as usual, hence the poor quality of some of the shipments. We quote: Brazil nuts, 11 to 11½c.; Valencia shelled almonds, 26 to 28c.; Tarragona almonds 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10½ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

There is a little better demand for granulated than there was a week ago, but in this line the demand is only for small lots. Yellow sugars are quiet. Muscavedo raw sugar is enquired after, but there does not seem to be much demand for the Demerara raw article. Neither is the German granulated sugar attracting much attention. The refineries are lower in their views on granulated than they were a week ago, and although the wholesale houses quote ordinarily as before, yet THE GROCER learns of sales

WILSON'S
PURE MALT
VINEGAR

BAY ST., TORONTO

This is the only licensed malt vinegar works in Canada.

EQUAL TO IMPORTED

—THE—
Windsor Patent Brush Co., Ltd.
SANDWICH, ONT.,

Solicits your order for Brushes, Whisks, and Brooms.

Send in your order direct.

Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.

The WINDSOR PATENT BRUSH CO., Ltd.
SANDWICH, ONT.

'TWILL
Pay you to investigate this Advertisement . .
"SALADA"
CEYLON TEA
The Leading Article of
The Leading Grocer . .

P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS.—Continued

at ridiculously low figures. After this week trade will become quieter than it is even now, and, in the absence of demand, it is uncertain what the future of the market will be during the next few weeks. We quote: Granulated—Canadian, 4 to 4⅛c.; German, 3¾ to 3⅞c.; yellows, 3¼ to 3¾c. Raws—Muscavedo, 3c.; Demerara, 2⅞ to 3c. for dark; 3⅜ to 3½c. for bright, and 3⅝ to 3¾c. for light.

SYRUPS.

There is not much demand for syrups, although demand is fair for the season. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

There is a little demand for cheap New Orleans molasses at 28 to 32c. for baking purposes, but otherwise there is scarcely anything doing. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

Business in this line exhibits a little more life than it did a week ago, and there is a fair demand for Assam, Ceylon, Japan and Congou teas. Some houses report a particularly good demand for low grade Congous at 12½ to 13½c. Young Hysons have been receiving a little attention. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high grades; China Congous, 14 to 18c. for mediums and 35 to 55c for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins continue in good demand, with the market getting bare. There are only a few fine off-stalk and selected fruit, and layers of the better brands are scarce. Some of the houses are reported to be completely sold out of selected and fine off-stalk, and have this week found it necessary to purchase from their fellow-members in the trade. We quote good fruit: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Malaga raisins are moving out nicely, and stocks are getting light, some houses reporting that they are cleaned out. Prices are being shaded, however, by those who are well supplied. We quote: London layers, $2.25 to $2.50; black baskets, $3.25; blue baskets, $4.25 to $4.50; extra dessert clusters, $4 to $4.50; connoisseur clusters, $3 to $3.25; quarter flat connoisseur clusters, 90c. to $1.15; Royal Buckingham, $4.50 to $5.

Sultana raisins have been moving out briskly at 4¾ to 5¼c. generally. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 8 to 9c.

New season's Turkish prunes for this market are due to arrive in New York De-

"WE NEVER SLEEP."
How could we?

cember 27, but will not reach here till after the New Year. It is expected that at least a portion of the cargo will be damaged, the steamer having twice stranded on the voyage. French prunes on the spot are meeting with a ready sale. "The chief importations of French prunes," remarked a broker to THE GROCER, "have been in small-sized fruit, which naturally did not meet with much favor with the consumer, but there have also been a few carloads of fine large fruit, and for them reasonable prices have been obtained. The character of this fruit is very dry compared with the Bosnia article, the latter being steamed, and prepared differently. For cleanness the French prune is superior. Turkish prunes to arrive are being quoted as follows: Sphinx, B., 6¾ to 7½c.; U., 5½ to 6c.; Atlas, B., 5¾ to 6½c; D., 5½ to 5¾c. French prunes on spot we quote as follows: E., 4½c.; D., 5c.; C., 6c.; B., 7c.

Demand has been fairly brisk for currants, especially in the better grades, at 5½ to 6½c. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4⅛c.; fine Filiatras, half barrels, 4¾c., barrels 4⅜c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

Dates are in active demand at 4½ to 5c.

Figs are in fair demand, but there has been no rush for them. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

The butter market continues inactive. Low grades are practically not selling at all. The only kinds moving are fresh creamery and large dairy rolls. The situation appears to be growing worse, and if no export trade springs up, it looks as if a good deal of butter will have to be sold at grease prices. The following has just been received by a large local produce firm from a prominent dealer in Chicago: "The butter situation here at present is demoralized. The receipts of fresh butter are larger than for many years, and the demand is exceedingly light. This may be largely due to hard times, and the great number of people who are out of employment. The stock of cold-stored creamery is larger than a year ago, and it is nominally worth 16 to 17c. there being none selling. We are buying strictly fresh finest roll butter at 11 to 11½c., and good solid bakers' boring tubs at 9 to 10c. We have never known of such a radical change in the butter market as that which has taken place within the last 60 days." Prices on the Toronto market are a little lower than they were a week ago. We quote jobbing prices: Dairy—Choice tubs, selections, 15½ to 16c.; crocks, 18c.; low grade, 10 to 12c.; fresh pound rolls, 17 to 18c.; large rolls, 14 to 15c. Creamery—Tubs, early makes, 15 to 18c.; late makes, 20 to 21c.; pound prints, 21 to 23c.

Cheese is in fair demand only, with prices unchanged at 10½ to 11c.

GREEN FRUIT.

Oranges are experiencing an active demand, and prices are firm. In the smaller sizes there is a scarcity, while in the larger sizes the supply is fair. Mandarins and grape fruit are on the market this week. A fair trade is reported in lemons, and the market is well supplied. Bananas are in good supply, but there is not much demand for them. Malaga grapes are in fair demand only, quite a number of the retailers having previously made the bulk of their purchases. Cranberries are firm and scarce; the only kind on the market is the Jersey article. There is a keen demand for California dried fruit, apricots especially being in request. We quote: Lemons—Floridas, 150's to 176's, $3.50 to $3.75 per box; Messinas, $4 to $4.50; Malagas, $3 to $3.50. Oranges—Floridas, $2.50 to $3; Valencias, $4.25 to $4.50; mandarins, $2.75 to $3 per half box; grape fruit, $4 to $4.50 per box. Bananas, $1.25 to $1.75 for firsts and seconds. Apples, winter fruit, $3 per bbl.; snow apples, $2 to $2.50; fall fruit, $1.75 to $2.50. Grapes—Malagas, $5.50 to $6.50 per keg. Cranberries, Jerseys, $12.50 to $13 per bbl. and $4 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Market is quiet and prices unchanged at $1.40 to $1.50 for choice hand-picked, and $1.20 to $1.25 for medium.

DRIED APPLES—There are only a few passing. Wholesale dealers are paying 4½ to 4¾c, and selling at 5 to 5½c.

Japan Teas

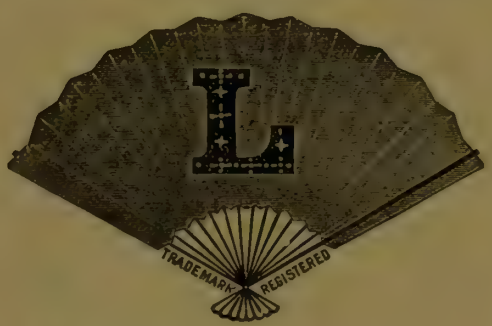
New Season's Choice Japans in 4 and 10 lb. Matts.

WE HAVE ALSO A FULL RANGE IN

Congous, Hysons and Ceylons

DAVIDSON & HAY
TORONTO

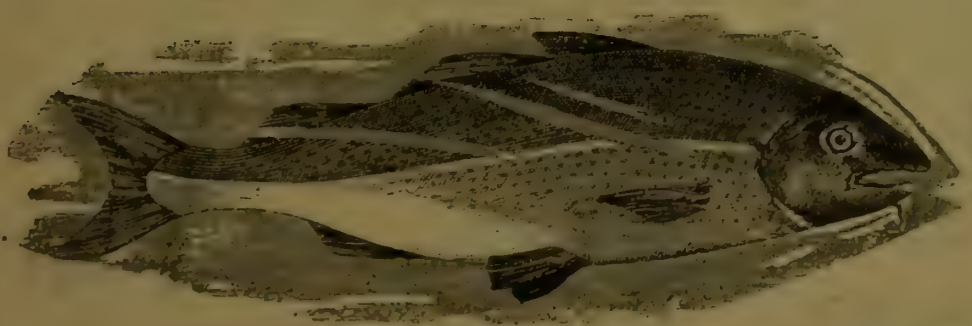
TEAS

FAN  BRAND

EDWARD ADAMS & CO. - London, Ont.

CODFISH

Boneless
5, 20 and 40 lb. Cases.



Skinless
In 100 lb. Cases.

STEWART MUNN & CO.
BOARD OF TRADE BUILDING
Montreal.

Toronto Agent:
J. F. RAMSEY.

MARKETS—Continued

EVAPORATED APPLES — Scarcely any business is being transacted. The factories are asking 6 to 6½c., and jobbers are quoting 7 to 7½c. in a small way.

HOPS—Market continues dull and weak. There have been some sales of 1894 hops as low as 7c., but the quality was not good. Hops showing fair quality are worth 12c. Package hops are quoted at 18 to 20c., according to quality.

ONIONS—Much as before. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per crate; Valencia, $2.50 to $2.75 per case.

HONEY—Is quiet and unchanged. We quote: Strained in 10-lb tins, 9 to 10c.; comb, 14c.

POTATOES—Demand is fair at 46c. on track, and small lots out of store are quoted at 53 to 55c.

POULTRY—Receipts have been light the past week, and jobbers who were fortunate enough in being well supplied realized good prices. An unsatisfactory feature of the market is the irregular manner in which shipments have been made this season. Prices are better than a week ago. We quote: Turkeys, 7 to 7½c.; chickens 15 to 40c.; ducks, 35 to 40c.; geese, 5 to 5½c.

EGGS—Quite a quantity of cold storage eggs are on this market, the quality of which is not the best. This affects the price of good stock and has compelled dealers to turn their attention more to limed stock, which are more reliable. We quote: Held and cold stored, 10 to 15c., according to quality; new laid, 18 to 20c.; limed, 14 to 15c.

FISH.

Trade continues quiet on account of the poultry season being on. The little demand there is is principally for white fish and salmon trout. Oysters are in good demand, and dealers are again talking of the possibility of an advance being ordered in prices. We quote: Salmon trout, 6½c.; white fish, 7½c.; skinned and boned cod fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6½c.; haddock, 5c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh water salt herring, $4 per bbl.; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1 35 to $1.40. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

PROVISIONS AND DRESSED HOGS.

The provision market keeps much about as before. There has been a fair demand for smoked meats for the Christmas trade; also for long clear for the lumber camp trade. Owing to the low price of lard, sales have been much more liberal, while compound, on the other hand, is not selling well. Offerings of dressed hogs are liberal but all are being taken at from $5 to $5 25.

BACON—Long clear, 7c. for carload lots, 7¼c. for ton lots and 7½c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 8 to 8¼c.

HAMS—Large, 22 lbs. and over, 9½c.; medium, 15 to 20 lbs., 10 to 10½c.; small hams, 10½ to 11c.; pickled, 9½ to 10c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $15.50; Canadian short-cut, $15 25 to $15 75; shoulder mess, $12.75 to $13.25; clear mess, $13.25 to $13 50.

SALT.

A brisk trade continues to be done. Demand is especially good from the packers, the bulk of the trade being on their account. We quote: Barrels, 90c.; coarse sacks, 56c.; fine sacks, 60c.; dairy, $1.50; rock, $9.

SEEDS.

Deliveries of alsike continue heavy and of red fair. Timothy is offering in small quantities, and prices of same are firmer. Quotations are: Red clover, $5.40 to $5 60 for choice to fancy alsike, $4 to $5 for low grade to medium samples, and $5.25 to $5.40 for choice to fancy lots; timothy, $2.25 to $2.50.

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a fair supply, but demand is good and stocks are kept from accumulating. Dealers are paying 3½c., and selling cured at 4½c.

SKINS—Sheepskins are plentiful and demand poor at 65c.; calfskins are dull and weak at 6c.

WOOL—There is little or nothing doing, and prices are unchanged at 18 to 19c. for supers, and 17 to 18½c. for fleece.

TALLOW—Is a little weaker, dealers paying 5½c. for rendered, and selling at 6c.; rough, 2c.

PETROLEUM.

Trade continues fair at unchanged prices. We quote, in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, $1.15½ per barrel; Oil Springs crude, $1.17 per barrel; refined, 7c. in bulk, 9¾c. in barrels, in car lots f.o.b. here.

MARKET NOTES.

Medium grade Japan teas are getting scarcer.

McWilliam & Everist received seven carloads of Florida oranges this week.

Warren Bros. & Boomer have a shipment of Muscavado raw sugar arriving.

Clemes Bros. have their banana rooms full of choice stock for the holiday trade.

The Pure Gold Mfg. Co. reports business brisk and sales far in advance of last year.

W. H. Gillard & Co. report the arrival of a new line of West India molasses, in barrels and half-barrels.

The Pure Gold Mfg. Co. is preparing sample consignments of goods for the English markets.

S. K. Moyer has his second shipment of Valencia oranges and Persian dates in stock this week.

Dawson & Co. have three carloads of apples and one carload of Florida oranges to hand this week.

Canned goods are said to be offered by W. H. Gillard & Co., of Hamilton, at prices below association figures.

Sloan & Crowther have a shipment of Sicily filberts to hand this week, which is showing very fair quality.

D. Gunn, Flavelle & Co. have been experiencing an unusually brisk trade for their "Maple Leaf" brand of lard.

The extra fine sample of evaporated apricots and peaches Clemes Bros. are offering is causing a big run for these goods.

The Ontario Grape Growing and Wine Manufacturing Co., of St. Catharines, Ont., has put in 50,000 gallons of wine this fall,

CASH PAID FOR DRIED AND EVAPORATED APPLES

W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for . . . KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.'S

Weekly Price List:

Bananas, $1.00 to $1 50; Florida Oranges, $2.50 to $3.00; Valencias, $4.25 to $4 50; Messina Lemons, $3.50 to $3 75; Figs, 10 lb. boxes, $1.00; Figs, in taps, new, 4c. lb.; Dates, new, 4½ to 5c lb.; Malaga Grapes, $4.50 to $6.00; Standard Oysters, $1.25 per gal. Nuts—as Almonds, Walnuts, Brazil, Hazel, and Peanuts—at closest prices for the holiday trade. Consignments of Butter, Eggs, Poultry, and all Farm Produce solicited. Prompt returns.

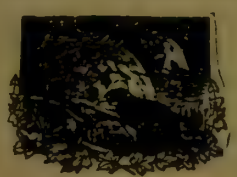
70 Colborne St., TORONTO.
WHITE & CO.

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

GUELPH.

SEA HERRING,
HADDIES,
WHITE FISH,
TROUT.



Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street TORONTO

Christmas Fruits

DATES FIGS NUTS

Oranges Lemons

ORDER THE BEST.

CLEMES BROS. - TORONTO

the crop of '94, from its vineyards, being an exceptionally good one. The company's last year's sales touched the 60,000 gallon mark.

W. Paterson & Son have introduced an iced biscuit called "Cocoanut Mixed," which is said to be taking well with the trade.

F. W. Fearman, of Hamilton, advertises for the holiday trade a special line of sugar cured hams and English breakfast bacon.

J. W. Lang & Co. are again agents this season for clam bouillon, and already they have made good sales.

T. Kinnear & Co. have new Bordeaux and Marbot walnuts to hand; also 3-crown California raisins and "Victoria" package tea.

Smith & Keighley report that they have made big sales of new dates, and have been doing a good trade in Christmas fruits generally.

The Toronto Salt Works report these sales: Windsor salt, 2 cars of barrels and 1 car of sacks; also 1 car each of fine sacks and rock salt.

W. Paterson & Son report the cough drop season now in full swing. It keeps them hustling, it is understood, to supply the demand.

Clemes Bros. have received five cars "Uncas" brand Florida oranges this week for their Christmas trade. The stock is fancy.

H. P. Eckardt & Co. have an assortment of Malaga raisins on hand; also dates, figs, nuts and all lines suitable for the Christmas trade.

Masuret & Co. have now in stock new prunes, handsomely put up in boxes of 14, 28 and 56 pounds, which should attract the attention of the live retail merchant.

Since D. Gunn, Flavelle & Co. issued their butter circular their receipts of rolls have been large, but they find that a good deal of the butter has been held for some time.

J. W. Lang & Co. have Johnston's fluid beef and beef extracts in stock, and they report that the season's trade is opening out well.

Davidson & Hay report the receipt of shipments of Halloween dates, California loose muscatel raisins, new Sicily filberts, and "Aunt Sally's" pancake flour.

"Arguimbau Valencia layers, in 7 and 14 pound boxes, prove to be fruit of finest quality this year," report Masuret & Co. "We have still a quantity on hand at reasonable figures."

A carload of New Orleans molasses, said to be a good baker, is on the way for the Eby, Blain Co.

The Eby, Blain Co. has a shipment of Naples walnuts on the way. The nuts are of fine quality, and will, it is said, take the

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Colborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied; returns made weekly; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

COWAN'S

HYGIENIC COCOA

Is the highest grade obtainable. Will give more satisfaction than the lower qualities, and is certainly much the best value offered. Sold only in tins.

THE COWAN CO., Ltd.

Toronto, Canada.

RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

place of the Grenoble article ; also b ight Demerara sugar. A shipment of Hallowee dates was received Tuesday.

Davidson & Hay, the Toronto agents, have a shipment of "Almondine" in stock this week. "Almondine" is used for making macaroons, and is put up in 5-lb. tins.

"The butter market," say White & Co., Colborne street, Toronto, "is well supplied with medium grade butter. A choice lot of strictly A1 would find a ready sale at good prices."

Arguimbau's selected Valencias in 14-lb. boxes are popular with the retail trade, being sold at $1 per box. W. H. Gillard & Co. have a large line of these, which they are quoting low.

W. H. Gillard & Co. are offering Panereta currants at what are said to be exceptionally low prices. Retailers desiring this highest of all grades of currants grown in Greece should drop the firm a card.

T. B. Escott & Co. have received a shipment of raw sugar, and have several carloads of German granulated on the way here ; also one hundred cases Indian and Ceylon tea just arrived.

The Eby, Blain Co., up to the middle of the week, could trace directly to an advertisement in THE GROCER the sale of about three tons of mixed candies. On Tuesday last, alone, nearly one ton was sold.

Aikenhead & Sloan report the arrival of shipments of the following : Carload of fresh frozen sea herring ; one carload of Manitoba whitefish, which they quote at 6½c.; Manitoba whitefish in packages of 100 lbs., which they quote at $7; haddies, 7c.

J. E Patmore, of London, has on hand a quantity of pure apple cider and cider vinegar—his own production—and guaranteed to contain nothing but the juice of the apple. Mr. Patmore will supply samples and quotations on application.

"Grand Mogul tea is selling well," write T. B. Escott & Co. "Although a case of Grand Mogul is over one hundred pounds, a large number of repeat orders have been received from parties who bought the first case less than two months since."

The British Tea and Trading Association, of London, England, write that Blue Cross teas are increasing in sale beyond their expectations. Retail firms in towns of 1 000 inhabitants should write either to the London house or the "British Tea and Trading Association," care of CANADIAN GROCER, and secure sole agencies.

Mr. D. R. Ross, the Embro oatmeal miller, was in Toronto last week. He reports business good and finds a steady demand for his rolled oats, the same customers ordering month after month, being satisfied with the quality and prices. During the dry season after harvest, finding the water power not sufficient, Mr. Ross ordered a new engine, which was completed a few days ago, and plenty of power will now be had at all times. Dealers not satisfied with the quality of the rolled oats they have been using, should write to Embro for samples and prices.

Gowans, Kent & Co. have a new line of tumblers away down in price, and, as every storekeeper throughout the country handles this class of goods, there should be a big demand for them. They are a line of cheap table tumblers modelled after high class patterns. Their advertisement gives a cut of them.

The following new agencies have been opened for the sale of "Salada" Ceylon tea since December 1 : Benmore & Benson, Belleville ; John S. Willoughby, Cookstown ; Mathison Bros., Whitby ; J. A. Forsyth, Teeswater ; E. Martin, Trenton ; W. J. Belfee, Gananoque ; W. S. Dolbar, Kingston ; W. E. Runians, Kingston ; Crawford Bros., Tara ; Bogart Bros., Deseronto ; James L. Earls, Hillsdale ; D. Sullivan, Elmwood ; J. M. Small, Arthur ; J. F. Elliott, Chesley ; G. J. Reynolds, Beeton ; McDonald & Aylesworth, Picton ; Richard Noxon, Wellington ; Wm. Coxall, Colborne ; S. G. M. Nesbitt, Brighton ; J. H. Johnston, Grafton.

MONTREAL MARKETS.

MONTREAL, Dec. 20, 1894.

GROCERIES.

THE grocery market is without any great activity at the moment, but the week has furnished some interesting features. The unsteadiness of sugar continues and prices have declined still further at the refineries. Molasses is firmer, with sales at an advance of 1 to 2c. per gallon, while enquiry for tea has been brisker, and American demand is being experienced. The holiday jobbing demand is noting considerable activity in dried raisins, nuts, etc. Other lines furnish no special feature.

SUGAR.

The unsettled feeling in sugar noted last week continues, and business, owing to this fact, is restricted, as buyers hardly know what to do. Last Thursday refiners here decided upon another decline in price of ⅛c., and though the jobbing basis is not much changed business is being done from the refineries at ⅛c. less than last week in granulated. Yellows have also eased off 1-16c. Recent sales of granulated in round lots have been at 3⅞c., and yellows at 3 to 3⅛c., as to quality at the factory. Jobbing prices are still 4 to 4⅛c. on domestic granulated, and 3¼ to 3¾c. on yellows. German beet stock continues to change hands in a jobbing way at 3⅞c. for granulated, while Berthier raw beet sugar is quoted at 3⅝c.

SYRUPS.

The syrup market has been fairly active in a wholesale way, and it looks as though stocks in some cases had run down pretty low. Bright grades in round lots from refiners' hands have changed hands at 2c., and dark grades 1½ to 1⅝c. American syrup is dull and values unchanged at 19 to 20c. per gallon.

MOLASSES.

The steady tone that has characterized this market of late is, if anything, stronger this week, and Barbadoes in round lots has actually sold 1 to 2c. per gallon higher. This strength is due to the fact that supplies in first hands here are exceptionally light, being confined practically to two firms. The jobbing demand, however, is slow, and the volume of business in this connection very small at 29 to 30c., ex store, according to quantity. Porto Rico is dull and nominal at 24c.

RICE.

There is only a limited demand for rice, and the market rules quiet and steady. Prices are unchanged, as follows : Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5 ; standard B, $3.45 ; English style, $3.30 ; Patna, $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

There is a fairly active business in this line, due to the demand on holiday account, the sales being small individually, but of considerable volume in the aggregate. Prices are steady and unchanged. We quote: Penang black pepper, 6 to 7½c., white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c. ; Jamaica ginger, 15 to 22c.

COFFEES.

The firm tone of the coffee market continues and the advance noted in our last on both Maracaibo and Rio is firmly maintained. In fact, it is said that positively none of the former can now be had under 20½c., so that last week's range is still a firm one. We quote : Maracaibo, 20½ to 22½c.; Rio, 20½ to 21½c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The tea market has shown more activity since our last, and the fact that American buyers have been in this market during the week has spurred up buyers a trifle. Low grade gunpowders and Japans have been the kind of goods most in demand, the former changing hands on round lots at 9c. and the latter at 10½ to 15c., as to quality. The American demand is for medium grades. In a wholesale way we quote : Japans, low grades, 12 to 13c. ; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

This market has shown more activity in raisins in a jobbing sense, owing to the holiday enquiry, but the fact has not led to much business in a round way as yet. That it must, however, is certain, for jobbers are not any too well supplied with fruit. With regard to the stock in first hands, it is very

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of $125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 191, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST
TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT
Commission Merchants
25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

HAMS.

Specially Cured for the Holiday Trade

ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality, and are put up in attractive wrappers, suitable for Christmas and New Year trade.

ORDER EARLY.

F. W. FEARMAN
HAMILTON

Lytle's

JAMS
JELLIES
SAUCES
CATSUPS
ETC.

Best goods in the market.
Write for quotations.

T. A. LYTLE & CO.
Vinegar Manufacturers
TORONTO.

light. The demand for California raisins has been fair, on the whole. We quote as follows: Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias are offering for the first time this week at ½c. less than first crop.

The currant market remains quiet and dull, with only a quiet jobbing trade doing. Prices, however, rule much the same, as follows: Filiatras and Provincials, 3 to 3¾c. in bbls., and 3½ to 4c. in cases; Patras, 4½ to 5c., and Vostizzas 7c.

Prunes are fairly active and firm at 4½ to 5½c. for both French and Turkish, according to quality.

Figs remain much the same under a steady demand. We quote: Basket stock, 4 to 5c.; boxed, 8 to 9c. for ordinary, and 12 to 16c. for higher grades.

Business in dates is quiet and steady at 6½ to 7c., as to grade.

NUTS.

There is a good demand for nuts on holiday account; in fact, they, with dried fruits, are one of the brisk jobbing points of the market. Grenoble nuts are very scarce and 1c. per lb. higher. We quote as follows: Tarragona almonds, 13½ to 14c.; filberts, 8 to 9c.; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 14 to 15c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

The market continues quiet and steady under a moderate enquiry. Some round lots of B. C. salmon put through since our last at $4.25 f.o.b. have been one of the notable features of the week. Corn and tomatoes are also advised firmer from first hands. We quote: Lobsters, per case, $6.50; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz; tomatoes, 90 to 95c. per doz.; peaches, $2 to $2.10 per doz.; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10; Australian canned meats: 1-lb. can boiled mutton, $1.80 to $1.90; 2-lb. can do., $3.10 to $3.15; 1 lb. can roast mutton, $2.05 to $2.10; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20; 2-lb. can do., $3.35 to $3.40.

FISH.

Demand for fish continues active, and the volume of business has been larger on the the whole. A feature has been the large arrivals of fresh fish, such as Manitoba white, pike, haddock, cod, and several car loads of tommy cod. In consequence of these large receipts a weaker feeling has prevailed and the prices are rather lower. White fish have sold at 6 to 6½c., pike at 4 to 4½c., haddock and cod at 3½ to 4c. per lb., and

CHICAGO, ILL., Nov. 3rd, 1894.

MR. J. A. GOWANS, Toronto, Canada.

DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.

Yours truly,
CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant
76 COLBORNE ST.,
TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

WANTED ..

STRICTLY NEW LAID EGGS

No Sale for Held or Salty Stock. Also

GOOD ROLL BUTTER

TOP PRICES. QUICK RETURNS.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,
TORONTO.

JAMES E. PATMORE

Commission Merchant,
London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire for Quotations.

Finest English Creamery Salt.

MONTREAL MARKETS—Continued

tommycods at $1.20 to $1.25 per bbl. A number of fresh herrings have also been received, but the bulk of them are of a small size, and sales are reported at $1.25 per 100. Smelts are plentiful and well enquired for at 4 to 5c. per lb. In salt fish there are no new features to note. The supply of herrings is large, for which the demand is limited, and, we understand, some round lots are offering at pretty low prices. In a jobbing way choice stock is selling at $4 75 to $5 per bbl. Green cod are moving fairly well in a small way. Round lots are offering at $4 to $4.10 for No. 1 ; $2.75 to $3 for No. 2, and haddock at $3 to $3.25. New Labrador salmon is scarce and firmly held at $14 per bbl. B. C. are changing hands at $11.50 to $12. Sea trout are selling in a jobbing way at $10 to $11 per bbl. The market for smoked fish is quiet. Finnan haddies are selling at 7 to 7½c. for Portland and 6½ to 7c. for St. John's.

GREEN FRUIT.

APPLES—These rule dull, with very little demand. Prices remain at $2 to $2.50 per bbl.

ORANGES—There is a good demand for oranges, due to the holiday trade. Prices are steady at $2 to $3 25 for Floridas, and $4.50 to $5 for Jamaicas.

LEMONS—There is a good demand for lemons of all kinds. Messinas sell at $2.50 to $3.50 per box, and $7 to $7.50 per chest.

PINE APPLES—Meet a fair demand at 10 to 20c. each.

CRANBERRIES—Are scarce and firm, being $1 to $1.50 per bbl higher than last week. We quote $11 to $12 per bbl.

GRAPES—There is a good demand for these ; Almeria at $5 to $6 50 per keg, and Catawba, 23 to 25c.

SPANISH ONIONS—These are firmly held at $2.25 to $2.50 per case.

COUNTRY PRODUCE.

EGGS—The market is steady with a fair demand at 13 to 14c. for limed, and 10 to 12c. for culls.

POULTRY—Notwithstanding the recent spell of mild weather the poultry market rules steady, and prices are fairly well maintained. The demand is good and sales are made freely. Turkeys sold at 8½ to 9½c.; chickens at 6½ to 7c.; geese at 5 to 6c., and ducks at 7½ to 8c., per lb.

GAME—The demand for partridge is good and all the offerings are taken at 55c. per brace for No. 1, and 30c. for No. 2. Venison is fairly enquired for at 5 to 5½c. by the carcass and 10c. by the haunch per lb.

DRESSED HOGS—The receipts of dressed hogs are liberal, for which the demand is good, and sales are being made freely at $5.25 to $5.75 per 100 lbs., according to quality.

POTATOES—These are a little easier, car lots having sold at 53 to 54c. per bag on the track, while jobbing prices can be quoted at 60 to 62c., and 65 for the single bag.

HOPS—Are quiet at 6½ to 9c., as to quality.

HONEY—Rules easy at 4½ to 5c. for old extracted, and 7 to 8½c. for new, with comb stock 10 to 13½c.

BEANS—There is a moderate call for good to choice hand picked at $1.30 to $1.45, and poor to fair, $1.10 to $1.20.

ONIONS—There is a good sale for onions at $1.65 to $2 per bbl.

PROVISIONS.

A fair amount of business is transacted in provisions, there being a better demand for small lots at about steady prices. We quote : Canadian short cut, heavy, $15.50 to $16; Canadian short cut, light, $14.50 to $15.; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

The butter market rules quiet on the whole, under the small jobbing demand. In fact, the prospects of held stock of any kind do not improve much as time passes. Liverpool mail advices say : "The demand is not large, and all sorts of prices have been taken. Importers tried to make from 110s. to 115s. at the beginning of the week, but were quickly compelled to reduce quotations considerably in order to try and clear ; even at the lower prices most houses have some left unsold. Irish creameries have declined in sympathy with Kiels, but not to the same extent. Dairy butters have been in good request owing to the small supplies, and prices remain about unchanged. Quotations are : Extra fancy Danish Kiels 105s. to 110s., with some fancy dairies making 114s.; seconds, nominal. Irish creameries about 110s.; finest Tipperary dairies, 90s. to 94s.; seconds, 80s. to 84s." We quote as follows : Finest fall-made creamery, 20½ to 21½c.; earlier makes, 16 to 17½c.; finest Townships, 18 to 19c.; finest western dairy, 16 to 17c. ; western rolls, 14 to 16c.; Kamouraska, 14 to 16c.

CHEESE.

The cheese market rules much the same. The public cable is unchanged, but as noted last week private cables from time to time lead to business, and we understand that something further has been put through today on the basis of 10¼c. for white goods. Liverpool mail advices speak as follows : "Market all the week has been gradually hardening, some houses advancing quotations for best factories, especially of colored, which are very scarce, and sell at a premium over white. There is a fair enquiry for well-kept summer goods at about 46s. to 48s. Market closes firm. Quotations are : Extra fancy September cheese, white, 51s. to 52s.; colored, 52s. to 53s.; fancy Augusts, 50s. to 51s.; finest summer makes, 48s.; mediums, 35s. to 42s." We quote : Finest Ontario fall made, 10⅛ to 10½c.; finest Townships, 10¼c.; finest eastern, 9⅞ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

In ashes business is quiet and the market is steady, with no change in prices to note. We quote : First pots, $4.10; seconds, $3.50 to $3 60, and pearls at about $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

The scarcity of Grenoble walnuts has led to an advance of 1c. per lb. all round.

Cables from Denia on the better grades of Valencia raisins are much firmer in tone.

The first offerings of second crop loose California muscatels have been offered this week. The price from first hands is ½c. less than on first crop.

Montreal houses have placed orders for 2,000 packages of B. C. canned salmon this week at $4.25 f.o.b. on the Coast.

Montreal sugar refiners paid last week 2⅜c. in bond at New York for centrifugal sugar.

The stock of Barbadoes molasses is now restricted to two firms, and prices are 1 to 2c. per gallon higher.

Geo. Childs & Co. report large and increasing sales of Lazenby's "Tablet Jellies" and "Soup Squares."

Kinloch, Lindsay & Co. received this week a consignment of choice Imperial plums.

A fine lot of Imperial plums were passed into stock by Birks, Corner & Co. this week.

Grenoble walnuts are not a plentiful article here, but Caverhill, Hughes & Co. are prepared to execute orders promptly.

California prunes are new on this market, and their fine quality is tempting buyers. Birks, Corner & Co. have a consignment.

Frank, Magor & Co., Montreal, have this year imported an assortment of fancy boxes of chocolate creams, candies. etc., and offer them to the trade on exceptional terms.

For Christmas and New Year's trade, one should pay a visit to Laporte, Martin &

(Continued on page 32.)

Robt. Ralston & Co.

HAMILTON, ONT.

FLOUR AND FEED

THE returns from the correspondents of the statistical division of the United States Department of Agriculture, relative to amounts of wheat fed to stock, estimate the quantity already fed up to October 30, 46,030,000 bushels, and the estimated amount to be fed, 29,273,000 bushels, making a total amount of 75,303,000 bushels. These figures on wheat feedings are merely the meagerest estimates from those states where the correspondents have complied with the request of the Department, and must not be taken as anything more than an attempt at an approximation of the total feeding of wheat from the present supply. The severity and length of the winter will necessarily influence the final figures upon this question. The Modern Miller's estimate, issued several weeks since, indicated a feeding demand that would take a little more than 63,000,000 of this season's supply.

According to latest information, crop conditions the world over are favorable, says N. Y. Post. In November and December the Argentine wheat is ready for harvest, and the prospects are for a larger crop than last year. Thereafter the sound of the harvest sickle is continuous. In quick succession follows Australasia, India and other eastern countries of less importance. Then (in June), France leading the column, the other producing countries gradually swing into line like great battalions for the final issue of the harvest year. Except in this country old crop supplies of wheat are diminishing naturally for replacement by the new crops. The other exporting countries—notably Russia and Argentine—either from necessity or foresight, have met the low price with free sales and reduced their surplus to usual proportions. But at home there has been a shrinking from competition and a disposition to withhold for improvement.

WHEAT—There is not much doing. We quote: White, 62c.; red, 62½c.; goose, 58c.

FLOUR—Business continues flat, and no improvement is expected till after the new year. We quote: Ontario straight roller, $2.65 to $2 70; Manitoba bakers', $3 40; patents, $3.65 to $3.70.

BREAKFAST FOODS—Are in fair demand at steady prices. We quote: Standard and granulated oatmeal, $3 85; rolled oats, $3.75 to $3.85; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $3.50; split peas and pot barley, $3 75 per barrel.

OATS—Are steady and quiet at 32c.

BARLEY—Quiet at 43 to 45c.

PEAS—The market is not exciting much interest, and we quote 43 to 46c.

RYE—Is steady at 50c.

BUCKWHEAT—Dull at 42c.

MONTREAL.

The tone of the flour market is steady, and values show no change. The demand from local buyers is fair, and a good business is transacted for this season of the year. We quote as follows: Winter wheat, $3 25 to $3.50; spring wheat, patents, $3.50 to $3.65; straight roller, $2.85 to $3 00; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.15 to $3.50.

A fair trade is done in feed on local account at about quotations. Ontario bran, $16 to $16 50; Manitoba bran, $17, shorts, $18; Moullie, $20 to $22.

The market for oatmeal is quiet and steady. Standard, bbls., $3.50 to $3.65; granulated, bbls., $3.60 to $3 75; rolled oats, bbls., $3.75 to $3.85.

ST. JOHN, N.B.

Flour continues firm, and the buyers are accepting the situation. Oats are firm, and oatmeal rather higher. Middlings and beans also show firmness. Beans are firm at prices. Hay is quiet and continues low. The millers report that if wheat does not fall off flour will have to go higher. We quote: Manitoba flour, $4.10 to $4.25; best Ontario, $3.50 to $3.60; medium, $3.30 to $3 40; oatmeal, 4 to $4.10; cornmeal, $3 to $3.10; granulated, $3.50 to $3.60; middlings, $19 50 to $20; bran, $18 to $18.50; local oats, 36 to 37c.; Ontario oats, 40 to 42c.; beans, $1.40 to $1.50; split peas, $3.65 to $3.85; round peas, $3.65 to $3 75; hay, $9.50 to $10 on track.

DALLEY'S

PURE FRUIT

FLAVORING EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.

Embro Oatmeal Mills

D. R. ROSS,
EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways.

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S LEAD

Samples to be seen at
T. G. WILLIAMSON & CO., TORONTO

MONTREAL MARKETS.—Continued.

Co.'s sample rooms. They have there displayed the finest assortment of dried fruits, which they offer at special prices.

Frank Magor & Co., Montreal, are putting on the market a new preparation of French mustard, Keen's "Mustardyne," made by Keen, Robinson & Co., Ltd., of London. It is attractively packed in handsome vases, suitable for ornaments after the contents are used, and, being prepared from the best quality mustard and choice ingredients, will be found superior to all other stomachics.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 20, 1894.

CHRISTMAS being so near makes business quiet among the wholesale houses, and they expect it will continue so for the next two months. They are, however, satisfied with the way in which the year's business has rounded up. The feeling is that the spring will show an improvement. Among the retailers it has been a great week. No city in Canada can, probably, show finer retail grocery stores, or a larger number, for the size of the place. At this time everything possible is being done to have them reflect the brightness of the season, and they are to be congratulated on their success, the display of goods being most attractive. A little colder weather and a little snow is all that is wanted to gladden the hearts of the retailers of St. John.

SALT—Market same as last week. Stocks are light, but all orders are filled promptly. We quote: Coarse, 58 to 60c.; fine factory filled, $1 to $1.10; 5-lb. bags, per bbl., $3.20; 10-lb. bags, per bbl., $3.10; wood boxes, 20 lb., 20c.; 10 lb., 12c.

CANNED GOODS—Demand is fair, but not large. Canned Finnan haddies show a larger sale this season than ever before. This is not only caused by the fact that there are more canneries putting them up, but they are growing in favor with the consumer. The sardines which are put up in this province do not find much demand here. Prices are firmer. We quote: Peas, 90c.; corn, 95c.; tomatoes, $1; corned beef, $2 60 to $2.75; oysters, $2.10 to $2.15; lobsters, $1.75 to $2; salmon, talls, $1.35 to $1.40; peaches, 2's, $2; 3's, $2 50 to $2.60; new canned apples, $2.40; haddies, $1.40.

DRIED FRUIT—A quantity of good that were on the Halifax City for this market will be too late for the Christmas trade. As a number of kinds of dried fruit are scarce in this market, this will be a great disappointment to those to whom these goods belong, but the delay is the fault of no one, as the steamer, meeting very heavy weather, had some of the flanges broken off her propeller, and had to put back. Unfortunately, many of the goods were sold to arrive. New walnuts are now here. Citron is scarce, as are London layer raisins. In fact all raisins are light stock. Cleaned currants, in cartoons, have been in demand this season, though the quantity sold has been small, owing to the fact that none were packed in Canada, and the change in the American tariff, putting a duty on currants, caused the cost to be much higher than last year. A number of our wholesale houses have cleaned their bulk currants, and find an increased demand for goods in this shape, even at the higher prices. We regret to have to report cutting among the retailers in raisins and currants. If people are to pay their debts they must make a profit, and the selling of goods at cost and below does great injury to the trade in general, and must tend to dishonesty. Currants are being retailed as low as 3½c. Market is firm at following prices: Loose muscatels, 4-crown, 5 to 5¼c.; 3-crown, 5¼ to 6c.; Sultana raisins, 6½ to 7c.; California clusters, $2.25 to $2.50; London layers, $2.20 to $2.25; Valencia, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; French prunes, large boxes, 5 to 6c.; small boxes, 9 to 11c.; currants, bbls., 3¼ to 3½c.; cases, 3¾ to 4c.; evaporated apples, 8½ to 9c.; dried apples, 5¾ to 6½c.; figs, 11 to 18c.; dates, 5 to 5½c.; cleaned currants, cartoons, 6¾c.; bulk, 6c.; new walnuts, 11 to 14c.; almonds, 13 to 14c.; Brazils, 11 to 12c.; filberts, 9½ to 10c.; pecans, 12 to 13c.; peanuts, 10c.

GREEN FRUIT—THE GROCER had a talk with Capt. Woodworth, of Port George, one of the captains bringing the largest quantity of Nova Scotia apples to this market, and he said he had sold three thousand barrels this season of soft fruit. He had to sell a large quantity by auction, but for Bishop Pippins and other harder fruit he had got prices running from $1 50 to $2.50. He was well satisfied with the season's work. Apples are rather firmer, the quantities of soft fruit getting pretty well out of the market, and hard good fruit is difficult to get. Good Bishop Pippins can still, however, owing to their being rather soft this fall, be bought for $1.50. Demand in all lines of fruit is good. The Christmas trade being large, prices are firm as follows: Apples, $1.50 to $2.50; lemons, Messina, $4 to $5; Malaga grapes, 5 to 6c.; Florida oranges, $3 to $3 50; West India, $4.50 to $5 per barrel; Nova Scotia cider, $2 to $3.25 per barrel; Ontario cider, 25c. per gallon.

DAIRY PRODUCE—Demand for butter is rather better, and were it not for the large quantity of poor quality in the market a better price could be obtained. Cheese is very quiet, but holders are not pushing sales,

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N.S.

Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts
Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.
THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . **THE BELL CIGAR CO.**
St. John, New Brunswick

Finnan Haddies and Other Fish
We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.
D. & O. SPROUL DIGBY, N. S.

Fish Fish Fish
Retailers can with confidence handle my packing of
BONELESS FISH,
DRY CODFISH,
SMOKED HERRING,
Etc., Etc., Etc.
With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.
JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

Wishing all our customers . . . .
A VERY
Merry Christmas
NORTHRUP & CO.
South Wharf
ST. JOHN, N. B.

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .
The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.
CHATHAM, ONT.

Boulter's
"LION BRAND"
Canned Fruits AND Vegetables
AGAIN LEAD
After another year of keenest competition in Canned Goods, they have excelled all others.
Grocers--Stock up for Christmas Trade.
GOODS ABSOLUTELY PURE.
Established 1882. 12 Years' Success.
W. BOULTER & SONS
Picton, Toronto, and Demorestville

ALWAYS THE BEST.
CIDER AND WHITE WINE VINEGARS
Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to
THE DOVER APPLE CO.
PORT DOVER, ONT.

400 BARRELS
Sweet Cider
15 Cents a Gallon.
Order from your wholesale grocer or direct from
GARDEN CITY CANNING CO.
St. Catharines.

LION "L" BRAND

REGISTERED TRADE MARK.
PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.
The largest factory of the kind in the Dominion.
DIPLOMA AND MEDAL
Toronto Exhibition, 1893.
MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

"The Best of Everything"

Is the material we use in producing our goods.

The quality of the material and the careful manner of preparation have combined in earning and sustaining the high reputation the "Delhi" goods enjoy.

Delhi Canning Co. = Delhi

ST. JOHN MARKETS—Continued.

as they look for better prices. Stocks are not large. Eggs are firm, with demand fair. Parties buying are particular in regard to quality. We quote: Eggs, 18 to 20c.; butter, 18 to 20c.; creamery, 21 to 22c.; rolls, 24 to 25c.; cheese, 10½ to 11c.

MOLASSES—Stocks are light and prices firmer. Some beautiful samples from New York are shown, and a good trade is the result. Barbadoes, Antigua and Porto Rico are scarce, and those fortunate enough to have any are getting good prices. American syrup is also offered at prices which enables business to be done. We quote: Barbadoes, 32c.; Porto Rico, 32 to 35c.; fancy, 43 to 44c.; syrup, 30 to 35c.

SUGAR—In this the retailers are also trying to see how much money they can lose; and the arrival of the German granulated has added to the sharpness of the competition. First it was 24½ lbs. of granulated for $1, then 25, 26, 27, and now 28 lbs. is offered. Quite a quantity of the German granulated in bags is now here, and more is on the way. As far as can be learned, though not equal to our own granulated, it gives good satisfaction at the price, and enables people to offer granulated at what appears a very low figure, and yet make a profit. The price of sugar is off about ⅛c. Demand is good. We quote: Granulated, 4 to 4¼c; yellows, 3¼ to 3½c.; German granulated, 3¾ to 4c.; powdered, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—Demand is rather quiet. In cod, stocks are not large, and it is understood that the quantity to come forward is small. Prices are firm, and higher quotations are looked for. Pollock are easy and stock large. Frozen cod, haddock and herring are now coming forward, but weather is rather soft. We quote: Medium cod, $3.50 to $3.75; small, $3 to $3.25; large, $3.80 to $3.90; pollock, $1.60 to $1.70; frozen herring, 75c. per 100; bay herring, $1.50 to $1.60; Shelburne, $4 to $4 25; half-barrels, $2.40 to $2.50; medium smoked herring, 7 to 8c.; lengthwise, 7c.

PROVISIONS— Market easy and demand fair. We quote: Clear pork, $18.50 to $19; mess pork, $16.50 to $17; plate beef, $12.75 to $13; pure lard, 9¾ to 10c.; compound, 8½ to 9c.; hams, 11 to 12c.; bacon, 10c.; cottolene, 9¾ to 10¼c.

ST. JOHN MARKET NOTES.

The soft weather is causing poultry to sell cheap, and the supply is large.

For canned clams Northrup & Co. say they can quote very low prices.

One city firm reports the sale of 60,000 pounds of tobacco during the past year.

The increased interest taken by the merchants in the pushing of tea shows itself from week to week. W. Frank Hatheway has always given this branch of his business particular attention, being among the first to import direct from China. He now has a city traveler devoting his entire time to tea.

Northrup & Co. report a good demand for Nova Scotia sweet cider, which they handle in large quantities.

Sardines in oil, ¼-lb. tins, Northrup & Co. are, it is said, offering low, and are doing a good trade in this line of goods.

A. L. Goodwin has received his first shipment of this season's Valencia oranges. They are nice, fresh fruit. They sell at $5 per case.

It is not generally allowed that the cut of lumber this winter will be large, and there are those who think that the wise will see that lumber goes forward early if intended for the American market.

If the weather continues as soft as it is at present, it will be a great disappointment to the fish dealers, as cold weather is all that is needed to cause a large movement in frozen fish, there being plenty of fish.

Mr. John Moore, manager for E. V. S. White, has spent the past week in New York in connection with the lumber business. He was accompanied by C. T. White, one of the largest lumber dealers in Nova Scotia.

J. Hunter White, the agent for "Buttermilk" toilet soap, reports sales this season larger than ever. That this soap has won a place for itself in the market is shown by the fact that a Boston house is now putting on the market a soap in a wrapper so like that of "Buttermilk," that at a little distance they cannot be told apart.

WOODSTOCK, N.B., MARKETS.

WOODSTOCK, N.B., Dec. 20, 1894.

The stores are doing a good Christmas trade. They are looking their best, and are offering goods at low prices. We quote as follows: Hay, $6; oats, 30c.; potatoes, 75c.; buckwheat, $1; pork, 5¼ to 5½c.; butter, 18c.; fresh eggs, scarce, at 20c.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,

HALIFAX, Dec. 20, 1894.

THE panic in Newfoundland will not affect business in this province to any great extent. Fish merchants are of the opinion that it will eventually help business in this line. Cables have been received offering a few cargoes of fish at low rates. Nova Scotia does a large business with the firm of J. & W. Pitts, St. John's. The banks here wired the Messrs. Pitts that their paper was being held, and Mr. J. S. Pitts, a member of the firm, immediately left for this city. He came prepared to protect his paper, as he brought $25,000 in specie with him. The general tone of business is good. Jobbers' Christmas trade is about over, but the city trade is remarkably good.

BREADSTUFFS—The tone of the market in breadstuffs is slightly easier. Stocks on this market are comparitively light. The demand does not seem to be quite so active as it was ten days ago, but the prices are fully as high, as those holding stocks want to get the full price that new receipts would have to call for. Oatmeal and oats are steady and very firm. Cornmeal is unchanged. Bran and middlings are slightly higher, the former quoted at $20 to $20.50 a ton, and the latter at $21.50 to $22 per ton. We change our quotations slightly; they rule a shade higher on Manitoba and other flours, namely, $4 to $4.15 for Manitoba; $2 65 in sacks and $2.85 to $2.95 in barrels for extras; 90 per cents. are worth $3 25; patents, $3 35 to $3.50; oatmeal, $3.95 to $4; cornmeal, $3 05 to $3.10. Jobbing and retail prices are from 5 to 10 per cent. higher.

FISH—There is very little doing in fish, and prices rule low. We quote, tol quol: Prime shore cod, $3.25 to $3.75; bay cod, $3 to $3 25 for small and $4 to $4.25 for large. No. 1, West India market, fall herring, are down to $2; No. 1 alewives, $2.75; mackerel (city inspection), No. 1, $14, No. 2 $12, extras $16.

POULTRY—The market is overstocked, and Christmas dinners will be secured cheaply. Stocks from P. E. Island, intended for Newfoundland, have been thrown upon the market. We quote: Turkeys, 10c; chickens, 25 to 35c. per pair: geese, 8c. per lb. Ducks are scarce.

PROVISIONS—The market is fairly well stocked. Good Christmas beef is quoted at $7 and $9; lamb, 5c.; mutton, 4½c.; pork, 6c., weak.

EGGS—The egg market is flat. Dealers are asking 18c., but will take less.

BUTTER—There is lots of butter in the market. Fine Canadian roll is offered at 17 and 18c., and a good article at 16c. There is no domestic butter on the market and no demand for it.

GREEN FRUIT—The fruit trade is very brisk and stocks are good. Florida oranges are worth $2.50 to $3, and Valencias $4.50. Messina lemons are sold at $4 and $4.50. They are not good stocks. Grapes are firm, with every prospect for an advance; Malagas are worth $5.50; a few American 5-lb. baskets are being sold at 30c. The apple trade is still good for first-class stocks Good Gravensteins are quoted at $2, and choice King of Tompkins at $2.50 to $3.

POTATOES—The open weather is having the effect of keeping dealers from laying in stocks. A good article can be had for 30c. from schooners.

ONIONS—Stocks are about all cleared up, but quotations remain at 1½c.

DRIED FRUITS AND NUTS—There is a general activity in dried fruit and nuts.

Figs in boxes are quoted at 13 to 13½c.; choice bag figs 5c.; evaporated apples, 12c.; new dates, 5½ to 6c.; prunes, 6 to 7c. Almonds are quoted same as last week, viz., 14c.; filberts, 10c.; walnuts, 10 to 11c.; Brazils, 11 to 12c.; peanuts, roasted, 12c.; do. raw, 10c.

MOLASSES—The markets remain dull, with light stocks. Quotations remain unchanged as follows: Demerara, 38c. for M. R. brand, and 45c. for (B) D. brand.

SUGARS—There is no improvement in this line, and quotations are unchanged: Porto Rico, in hhds, 3¼c.; refined cut loaf, 5¼c.; granulated, 4⅜c.; standard A, 4c.; white extra C, 4c.; standard yellow C, 3¾c.; extra C, 3½c.; yellow extra C, 3⅜c.

CANADA AND GREAT BRITAIN.

WHILE Canada has not been forcing itself on the notice of the Mother Country, remarks The Mail, a good deal has happened lately to bring and keep us conspicuously before her eye. A well-favored colony like this, has everything to gain from such prominence. We have wants, and Britain has to spare nearly everything that can satisfy them. She can give us capital, population, trade connections, trade itself, and has it in her power to give liberally. To her we have to look for men to fill and till our prairies, for money to develop our mineral wealth, build railroads, improve canals, and establish steamships, and for a market for a great part of our produce. She will give us these talents if she is assured we will turn them to profitable account, both to her and to ourselves. But to be assured, she must know as much about us as possible, and we should take care that she does. The country must be forward to show its parts, if it would hold its own against other competitors for British favor.

The United States drew hundreds of millions of capital and millions of population from Britain, and to no other foreign assistance is its extraordinary material advancement due. But it left nothing undone to attract the attention of those classes in Britain who could furnish the means it wanted. No important undertaking within its boundaries lacked booming on the British money market. It is a nation of born advertisers, and it owes as much of its success to that fact as to its wealth of natural resource.

Canada might, with profit, take a leaf out of the book of its neighbor. The circumstances that are pushing us on the attention of Great Britain just now will undoubtedly prove useful to us. The Colonial Conference has been fruitful of advertising in the right quarter. Its proceedings received liberal attention from the British press. The fact that it was held in Canada, and that Canada would be the central span in the proposed Imperial trade route, caused interest in the scheme to settle chiefly on this country. The favorable report of the Earl of Jersey heightened and widened that interest, with us still in the foreground. The proceedings of the Colonial Institute, notably the paper read by Sir Henry Wrixon, have had a similar effect, and so have the steady agitation and discussion in London of the fast Atlantic steamship line. The cable scheme has likewise been turned over a good deal in the minds of British investors and British shippers, and the cable always brings up Canada.

The Statist has kept the question of an Imperial Customs union before the minds of its readers, and has stimulated interest in it by the offer of a prize of $5,250 for the best scheme of such a union. Canada is on both oceans, and must come in for special consideration in the treatment of this question, which involves British control of the sea as well as preferential trade. But we have been brought into British notice by other things besides the Colonial Conference and its issues. The last loan showed the British public that with their own moneyed class our financial rating was A1. Our High Commissioner in London, Sir Charles Tupper, has not let the British people think we are an insignificant colony, and his steady vindication of the health of our cattle has kept the name of Canada before them, and will prove of service, it is to be hoped, for securing the removal of the embargo.

The fame of our cheese makes Canada better known in Britain. Our increasing trade with the Mother Country cannot but lift us to a higher standing there. The visits of our Governor-General to all parts of the country, and his study of the resources, industries, and trade facilities, must be valuable as a means of improving Britain's knowledge and appreciation of us. Canadian affairs are rising in importance as topics of discussion in the British press. We were talked about a good deal in Britain in connection with the Behring Sea question.

DISINFECTANTS.

A writer in The Medical Magazine who has witnessed the Berlin method of disinfecting a room, describes the cleansing of an apartment in which a child had died of diphtheria: "Four men were engaged. After everything that could be subjected to steam without detriment had been removed to the disinfecting station, all the things were removed from the walls, and the men began rubbing these with bread. Ordinary German loaves are used, forty-eight hours old. The loaves are cut into substantial chunks about 6 inches square, the back of each piece consisting of the crust, thus allowing of a good purchase. The walls are systematically attacked with strokes from above downward, and there can be no question as to its efficacy in cleaning them, nor does the operation take as long as one would imagine. The crumbs are swept up and burned. After this the walls are thoroughly sprinkled with a five per cent. carbolic acid solution. The floor is washed with a two per cent. carbolic acid solution, and all the polished wood work and ornaments as well."

TOO MUCH SUGAR.

Willett & Gray remark as follows: "The fact is there is too much sugar in the world for the good of anybody in the trade. Even the consumer receives little benefit from present prices, for the reason that his retail grocer has overloaded at higher prices, and will not come down. There are towns in New England, and probably elsewhere, where consumers are paying 6c. per pound for granulated sugar, and within thirty miles of the refiners' distributing market. There's a screw loose somewhere in the sugar business of this country. * * It had been expected that grinding on some estates in Cuba would begin on the 15th, but our cable advices to-day report that harvesting is delayed. Other West India crops are reported favorable, but requiring rather more rain."

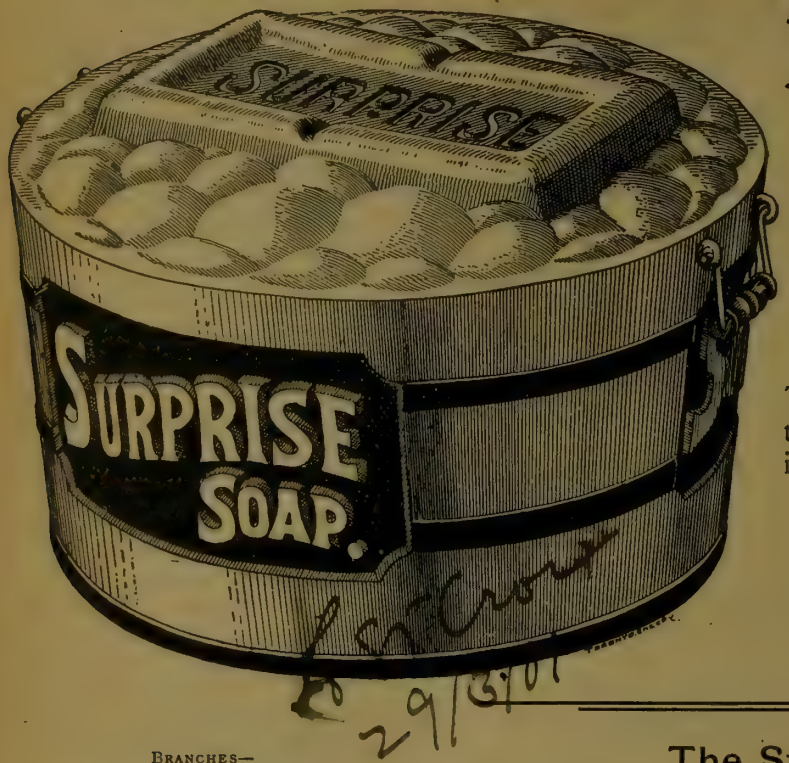
ROBERT S. MUNN DEAD.

Robert S. Munn, head of the firm of John Munn & Co., of Harbor Grace, Nfld., the largest house on the island engaged in the Labrador fishing trade, is dead. The deceased was the eldest son of the late Provost Munn, of Rothesay, Scotland, and brother of Stewart Munn and father of W. A. Munn, senior and junior partners, respectively, of the firm of Stewart Munn & Co., commission merchants, Montreal city. R. S. Munn, who was 64 years of age at the time of his demise, settled in Newfoundland four decades ago, in connection with the firm of John Munn & Co., of which house he has been chief partner for twenty years past. The deceased was also for many years a director of the Union Bank, was a member of Parliament, and ever took much interest in all that affected the welfare of his adopted land. He leaves a widow and eleven children.

W. Robson, of Lindsay, was in Toronto last week sorting up for the Christmas trade.

"MY BRUDDER CAN MAKE IT GO."

The Surprise Soap Twine Holder



Holds . . Your Twine

—Is a Handsome Counter Fixture

The twine-holder sits on the counter, the twine coming out through a hole in the top. . . . . .

If you have not received one of our twine holders from any one of our travelers, send to us and we will be pleased to mail one to you free of charge. . . . . .

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

FROSTY SHOW WINDOWS.

A CORRESPONDENT wrote Metal Worker the other day, asking for a receipt for keeping show windows from frosting. The following was the reply:

"Various means have been adopted for overcoming the difficulty mentioned by our correspondent, and we cannot do better than refer to some of those described by members of the trade and published in earlier issues of the paper. According to one correspondent, the plates of the show windows are first encased inside with glazed sash, well fitted. One and a quarter inch holes are then bored about 6 inches apart through the outside panel, under the floor of the show window. Then half-inch holes, 2 inches apart, are bored through the floor of the show window, as close to the outside plates as possible. At the top of the window, either through the sash or ceiling, the same number of holes of the same size are made as in the base. This arrangement is said to secure entire freedom from the frost collecting on the glass.

"Another dealer has the windows made in sections, matched together and placed on the outside of the plate glass, with the desired results. He has two windows 7 feet wide and 9 feet high, and three windows 2½ feet wide of the same height, with a light transom sash over each. Still another writer has sliding sash, well fitted, at the back of his show windows, leaving a space for the display of the goods between the sliding sash at the rear and the plate glass in front. Half a dozen ¾-inch holes are bored in the outside sash and bottom and as many more at the top of the sash. As a result of this arrangement, he says that for ten years he has had clean windows, while those of his neighbors are obscured by frost in cold weather. Lamps or gas cannot be used in the window without the glass frosting, but electric light can be employed without any ill effects. In one of the cities in Michigan there are a number of stores having the show windows arranged with a ventilator at the bottom, admitting the cold air from the outside, and a conductor pipe at the top of the window, leading into a chimney, which causes a circulation of air, resulting in about the same temperature on the outside and inside of the plate glass, which keeps it free from frost. Still another plan for preventing the gathering of frost on show windows is to case the windows on the inside with sliding sash, thereby keeping out dust and making a good show-case for the display of goods. Over the door is a transom 3 x 4 feet, which is never closed within 6 inches, it being hung from the bottom, and serves as a ventilator, taking air from the ceiling. When the show windows are lighted in the evening one of the sliding sashes is left open, in order to secure the benefit of the transom ventilator. The store is steam-heated, although a stove or furnace-heated store will probably work under the same plan. A correspondent in the State of Maine writes that he had two show windows in his store encased with glazed sash for the display of cutlery, guns, and other goods of iron and steel. Noticing that one of the windows remained entirely free from frost, while the other one was completely obscured by it, he examined the frosty one and found that the carpenter, in putting up the inside sash, had not made a close fit between the sash and the walls. This permitted the warm air from the store to enter and come in contact with the outside glass, where it condensed and formed a thick coating thereon. This opening was stopped, and there was no further trouble with frost. Neither of the inside sashes were air tight, but the correspondent states that they need to be reasonably tight and the doors kept closed as much as possible. A window without inside protection may be kept clear of frost by creating a circulation of the air in contact with it by means of a revolving fan or other contrivance for keeping the air in motion."

COMPANIONSHIP.

A YOUNG GENTLEMAN INTENDING MAKING a pleasure tour of the Windward West Indian Islands would like to hear from others who have such a trip in view; object, companionship. Address, P. O. Box 1,353, Montreal. (51)

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

BROOMS BRUSHES . . .

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

McAlpin . . Tobacco Co.

Manufacturers

TORONTO, ONT.

See Prices Current . . .

FOAM YEAST

A New Discovery

Be sure and get a box from your Wholesale Grocer.

FOAM YEAST CO., Ltd.

79 Esplanade Street East, TORONTO.

French Plums

CASES.

Prime Quality. New Crop.

Cut Prices. Lowest Ever Imported

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

- JELLY -

Batger's Calf's-foot.

In Half-pint Bottles, in the following flavorings :

"PORT." "PLAIN," "NOYEAU," "ORANGE," "MADEIRA," "CHAMPAGNE."

A DELICIOUS DELICACY.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes. Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Elliott, Marr & Co.,

Importers of Teas

—AND—

Wholesale Grocers.

LONDON, ONT.

New . . Season's

SICILY FILBERTS

Now in store.

PERKINS, INCE & CO.

41 and 48 Front St. East, TORONTO.

NEW

Filberts Prunells
Dates
Almonds Figs
and
Walnuts Apricots

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

To Our Friends and Patrons:

For their **Liberal Support** we extend our **Heartiest Thanks,** and wish all . . . .

THE COMPLIMENTS OF THE SEASON.

H. A. NELSON & SONS,

Manufacturers and wholesale dealers in Brooms, Whisks, Brushes, Woodenware, Matches, Etc.,

TORONTO AND MONTREAL.

STEPS TO SUCCESS.

WHILST writing of or to my fellow-merchants, I have in my mind anticipated a question after this manner, says a writer in an exchange: How, or by what means do you consider you were made, or became, or grew into a trained and successful merchant? Now, I will take it as if my readers are putting precisely the same question to me, and will endeavor to answer it. How did I make my way in the trade? I, like all self-made men, found the road by no means an easy one, and I will set before our rising, or would-be rising, assistants some of the principal steps by which I raised myself to my present point of experience.

I must confess that often when giving a method for others to work upon, or a line of conduct to be observed; we, who are in a sense preaching, forget that our hearers may not have the same aptitude or inclination as ourselves, or, on the other hand, our rule may be far too slow for them. Possibly, a revelation of my curriculum may not seem to everyone to indicate a perfect course. But it is assuredly sound, and it may come in useful to many aspiring youthful merchants, and may open the eyes in one or two directions of those of mature experience.

When starting ourselves, or helping another to start, upon any course of study, there are usually a few preliminaries to go through. We have to provide books of help and reference, and if the study be a scientific one, instruments needed in its research have also to be found. In our study, we have to consider what is required to start, and after starting to complete, the well-informed and thoroughly successful merchant? Are there any manuals, any directories or first principle treatises, which the diligent pupil will find useful? Yes, there are; though to say that a standard trade library exists, would perhaps be erroneous. Yet, notwithstanding, there is a library, and of that and the other aids necessary to the merchant I will hasten to speak.

Very soon after emerging from the embryotic state of his business, and when, as a junior assistant, I began to think upon matters connected with the trade for myself, I felt my impotency in gauging the relative values of the goods that were continually day by day passing through my hands. Happily, with this knowledge of my great ignorance came a corresponding fervent desire to remedy this weakness. To have the desire was admittedly good; but I floundered about for no inconsiderable time before I could bring my mind out of its chaotic state to anything like definite determination as to the mode of operation. At last an inspiration seized me. What I lacked was the habit of keenly observing every trade matter passing before me. What I should first set myself strenuously to do was to learn the actual cost of those things, the successful selling of which was making my master's profits, and which I should one day sell on my own account. And so I determined to jot down in my spare time during the day—or, failing that, to keep in my mind till after business hours—the invoiced price of all things that came before me. Surely this would represent at least a start! It was more than a start; it enabled me quickly to acquire information of essential value. Then, of course, being an assistant of fair training, and being in a general business, I had to undertake the selling of every description of goods kept in stock, and had all the selling prices of the establishment at my fingers' ends. This knowledge, any assistant, without an excessive amount of exertion, can acquire; and if he does not, well, all I can say is, that he is not likely to become one of the men at the head of the trade. He is letting opportunity at its golden age slip by, and, besides, he is neglecting a good chance of strengthening his memory.

By taking the utmost pains to acquire knowledge in these two important directions I drew up for myself a tabulated list of the cost and sale prices, so that whatever the transactions in the shop with which I had to deal, I knew at once, without the need of any person who might consider himself superior to myself informing me, just the true state of affairs in respect to any article without the hindrance of enquiry. What self reliance I soon found I had! I knew the price goods could be sold at and show a profit, and daily made sales where others would let the customer slip. I was, of course, never foolish enough to abuse the power this knowledge gave me; but now and again I allowed it to flash out so as to strike the responsible proprietor or manager, whom I occasionally surprised by exhibiting more than ordinary intelligence with regard to exchange and mart.

Often, when a customer demurred at the price of an article, I was able, and sometimes did, suggest to the principal that we might really supply it cheaper; and when asked why, I mildly remarked the proper cost price for it should be such a figure. It brought me under the eye of the master as one of his best informed and smartest assistants. Knowledge of this description I found helpful in enabling me to judge how to act towards my customer in respect to what worries many assistants—the quantity of time which must profitably be spent with him in suiting him with his requirements. For instance, I could readily tell whether the article offered or required allowed of much or little time to be expended in the sale of it, and thus regulate my actions by reflecting upon the profit obtained on the sale. The practice made me, and would make any really intelligent assistant, a very smart salesman.

I know of no quicker way to enable a young man to qualify himself for a buyer than by the plan I suggested at the commencement. The knowledge of the cost and selling prices must be gained, and add to that what can now so easily be learned from the trade journals: the names of firms and their addresses, with the goods they supply.

Having dealt with those important points, observation and reading, let me pass to my last: that of examination—examination not by others, but by ourselves. Once, when applying for a fresh situation, the thought whether I was capable began quite to haunt me. Well, I jotted down roughly what I expected would be required by the new people, not cutting the duties short, but

"For Making Breakfast Rolls."

Put up in Quart Milk Pails.
2 Doz. in Case. $2.25 per Doz.

WE THINK YOU WILL SEE MONEY IN THESE

"A Good Cup of Coffee."

Put up in Quart Milk Pails.
2 Doz. in Case. $3.00 per Doz.

SPECIAL
LETTER ORDERS FILLED AND SHIPPED IN 10 MINUTES.

PURE GOLD MFG. CO.
TORONTO

rather extending them to their fullest. By the side of each want I put a candid answer whether I could fulfil it or not. I was astonished to discover how quickly the plan revealed my true state. I wonder if many of our merchants' assistants ever used such a plan as this. It is a good one. It enables you to find out what you know and what you are worth

These, then, are the three principal ways in which I submit all sharp, intelligent men of our trade are made. Each is very important in its own way, yet calling forth all the energy of the assistant concerned. Without perseverance in each and in all, the result is impaired Attention to all will enable my youthful friend to develop into the valuable, sharp, and keen (because well-read) merchant, who can sell because he is no mere machine, for he knows the meaning of the prices and their importance. He likewise understands what the customer wants, and he can furthermore push the article, for his knowledge, by reading, acquaints him with the maker, and therefore of the article's reliability.

H. Barker and John Mackie, of Mansfield & Gold's general store, are branching out on their own hook, having secured a store on the corner of Shuter and George streets, Toronto, and decided to go into the produce and commission business. We hope they will be successful.—Chronicle, Whitby.

THE WAY OF CLERKS.

CLERKS, says an exchange, are a very important part of the store. In the larger establishments they have an importance that is almost equal to that of the proprietor, since they come into more frequent and direct communication with the customers, and on their treatment of these customers depends a great deal of the merchant's success. If they are careless, inattentive, or "smart," as many of them are, the merchant may lose through them what he has built up by his own efforts, or if they are ignorant regarding such details of the business as are placed under their care, he will be quite certain to fail in making many sales, because no one cares to buy from a clerk, or any one else, who does not know all about what he is trying to sell. Practically speaking, the clerk is the merchant's representative or agent, and his sins of omission or commission are chargeable to his principal.

No merchant has a right to expect that his clerk will be any better than himself. Subordinates are very apt to base their business behavior on what they see in their superiors, and if the latter are remiss in any of the trade duties which they are supposed to observe, there is certain to be a similar neglect on the part of those who are given a pointer in the wrong direction and, probably, have every opportunity for following it. "Like master, like man," is an old saying that has its application in almost every store in the country. Some one has said, with truth, that an employer cannot expect his clerk to be honest when he himself resorts to practices that are not strictly in line with the straight and narrow path, and this has such a wide application that it may be said to cover and apply to all the relations existing between employer and employe.

There is one point, at least, in which the average clerk is sadly lacking. He is not always able to distinguish between true courtesy and that which is merely an imitation, or else is inclined to judge customers entirely by their appearance—when they are strangers to him—and to gauge his treatment by his ideas of their pocket books. Every merchant expects that his clerk will show him the ordinary politeness. He receives it, because the clerk knows he will lose his position if he offends his employer, but if the clerk could be shown at least his comparative share of consideration in this respect he would not be quite so tempted to go astray in the matter of courtesy when dealing with his employer's customers.

PERSONAL MENTION.

J. H. Simpson, of Guelph, was in Toronto this week, and made THE GROCER a call.

Mr. Albert French, the B. C. agent of the Pure Gold Mfg. Co., left this week for his ground.

MASSEY IS PRESIDENT.

LAST Saturday night, in the rooms of the Dominion Commercial Travelers' Association, in Montreal, the result of the contest for office holders for the ensuing year was made known.

The vote for the presidency was as follows :

Lieut.-Col. Fred. Massey	1,086
Joseph H. Morin	632
Majority for Massey	454

Last year the poll stood for the same office :

David Watson	1,085
L. Wilson	530

The votes cast for the four candidates running for the vice-presidency are as follows :

Alfred Elliot	525
Max Murdock	464
John Rogers	350
John Taylor	331

Mr. Alfred Elliott is, consequently, elected vice-president of the Dominion Commercial Travelers' Association, while the new directors are the first five in the following list, with the number of votes cast for each of the eleven candidates :

James Armstrong	988
C. A. Prevost	920
W. D. McLaren, jr.	713
N. Tucker	709
J. T. McBride	705
C. H. Cochrane	562
N. C. Wonham	533
A. D. Gall	341
Joseph Youngheart	333
Jno. Fales	303
Jno. Stewart	260

The retiring president, after paying an especial and well merited tribute to the ability of Mr. Wadsworth, the secretary, and the other officers, went on to declare that economy had been the order of the day, and said that an examination of the report which had been placed in their hands would show that every item of expenditure had been carefully weighed and considered before entering upon it. Tenders had been invited for printing, etc., and by so doing a saving of from $500 to $700 had been effected.

The increase in the membership had given them $1,200 additional, although, the death rate had been quite large, "since our last annual meeting," added Mr. Watson. "No less than 22 members who were then in good health have passed into eternity. The amount of claims for the mortuary benefit is large, but we must remember that it means the widows' and orphans' all."

Mr. Watson then proceeded to accentuate his remarks made at the last quarterly meeting anent the Mutual Benefit Association, and expressed surprise that more of the members, and especially the young men, did not take advantage of it. "How can you," the speaker asked, "find a more profitable investment?" Out of this year's death roll there were not less than seventeen who had failed to become members of the Mutual Benefit Association, and consequently their families were deprived of $17,000, a sum that would have accrued to them had the heads of these families been contributors to the association in question. The speaker likewise dwelt very earnestly upon the project of establishing a fund for disabled or worn-out members of the Dominion Commercial Travelers' Association.

Here a very solemn and touching tribute was paid to the dead. All the members arose, and while they bowed their heads the secretary slowly read the past year's death roll, as follows : Geo. Knowlton, Ed. Heuser, M. Mackeand, P. J. G. Labbe, W. E. D. Sutherland, Saml. Mills, Frank Burch, M. P. Lynch, John Ross, H. W. Downey, Alex. Drew, J. M. Humphrey, W. Finlay, H. J. Farmer, J. H. Hill, John Martin, Alf. Francois, Geo. Forbes, T. P. Pearce, A J. Ackhurst, John Stewart, S. A. Brazier (accidental), J. M. Ingersoll, J. M. Leonard, Chas. Cooper, H. Laws.

J. A. Cantlie delivered a telling speech in support of a fund for widows and orphans, and strongly urged that a benevolent fund be set apart and controlled by a committee that would see that no loafer or lazy person drew any benefit therefrom.

Mr. Watson having vacated the chair, Lieut.-Col. Massey, the president-elect, entered at once upon his new duties, and was greeted by applause that fairly made the Fraser Institute tremble as the gallant colonel rose to reply. Col. Massey said that, acting upon the advice of his excellent friend, Mr. Watson, he had tried to prepare two speeches, one for victory and one for defeat, but having failed in both he would throw himself upon the well known indulgence of that body of men which had just placed him at its head. "I greatly appreciate this honor," said the colonel, "and I trust that all will be able to say that the president of 1895 has done his duty as well as the gentleman who presided over us in 1894. Col. Massey also supported the scheme referred to by Mr. Watson and Mr. Cantlie, and intimated that the new brand would endeavor to carry out the wishes of the members.

Mr. Morin, who was then called upon, made a brief but loyal address. He said : "Gentlemen, I have fought a hard battle and have lost. I accept defeat manfully. I thank those who voted for me, and I entertain no ill-feeling towards those who marked their ballots for the colonel. I shall continue in the future to take the same interest in the Dominion Commercial Travelers' Association as in the past." (Cheers.) Mr. Morin then advanced and shook hands with the president-elect, while the "boys" yelled with delight.

The secretary read the report of the Educational Committee, which shows a balance on hand of $138.49. During the past year only one application for the scholarship had been made, but in this case the child was under age, so that there are now six vacancies at the disposal of the board. Mr. David Watson was elected to replace Mr. Fred Birks on the Educational Committee, and the report was adopted.

The following amendments to the by-laws, notice of which had already been given, were adopted, and will read as follows :

On and after February 1, any person having failed to renew his subscription shall cease to be a member of the association, but may be reinstated within the current year on production of certificate of good health, accompanied with renewal application, without being deprived of any previously acquired rights or benefits.

The president, vice-president, treasurer and four of the ten directors shall be elected at each annual general meeting, and the then retiring president shall by right remain a director on the board for one year.

After some remarks from Messrs. Logan, Gormley and Wilkins, the meeting adjourned.

A CORNER IN PROVERBS.

No ship can outsail its keel.

Know Little is a great critic.

The old fox fears the lean hound.

A written contract does not forget.

A cruel hand makes a sneaking dog.

The true church has a hundred doors.

Merry fellows are not money makers.

The shorter the wit the longer the ears.

There are no good times for poor work.

The longer the life the shorter the years.

The persuasive writer uses a soft pencil.

The straight course has the fewest rocks.

Don't strike at gold bars with bare knuckles.

The advertisement that catches the eye touches the pocket.

It generally takes four eyes to see that there are two sides to a question.

The trouble with many theories is that they have more latitude than longitude.

To be well educated one has to be doubly learned ; first by learning and second by learning to use what has already been learned.—Exchange.

The Quebec Board of Trade have elected the following officers : President, Mr. E. B Garneau (unanimously re-elected); 1st Vice-President. Mr. John Sharples (re-elected); 2nd Vice-President, Mr. Elzear Pelletier (re-elected); Treasurer, Mr. Joseph Winfield. The board has passed a resolution calling upon the City Council to vote aid towards the construction of a railway from Quebec to Parry Sound on the Georgian Bay.

The numerous friends of F. L. Cherrier, the old-established grocer, 15 Market Square, will be pleased to learn that he has resumed business at the old stand, having made satisfactory arrangements with his creditors, buying the stock back for cash. Hereafter he will carry on a strictly cash business. In this way he will be able to buy for cash, and sell at close prices.—Herald, Hamilton.

BISCUIT MANUFACTURERS

TO H.M. THE QUEEN

H.M. THE QUEEN REGENT OF HOLLAND

HUNTLEY & PALMERS

DECORATED BISCUIT TINS

DIEU ET MON DROIT

H.M. THE KING OF ITALY

H.M. THE KING OF THE BELGIANS

& H.R.H. THE PRINCE OF WALES &c. &c.

"VILLAGE."
(TRIANGULAR TIN.)
Sides 6in., Depth 4½in.
Les Cotés 15cm., Haut. 11cm.

"MAIL."
Length 6 in., Depth 2 in., Width 3¾ in.
Long. 15 cm., Haut. 5 cm., Larg. 10 cm.

"HARMONY."
Length 6¼in., Depth 2⅞in., Width 5⅞in.
Long. 15½cm., Haut. 10cm., Larg. 15cm.

"MUSIC."
Length 6 in., Depth 2 in., Width 3¾ in.
Long. 15 cm., Haut. 5 cm., Larg. 10 cm.

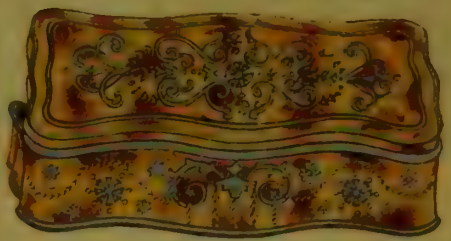
"ATHLETIC."
(TRIANGULAR TIN.)
Sides 6in., Depth 4½in.
Les Cotés 15cm., Haut. 11cm.

"AMBOYNA."
Length 7½ in., Depth 5¼ in., Width 4½ in
Long. 18 cm., Haut. 8 cm., Larg. 11 cm

"GIPSY."
Length 6in., Depth 6⅛in., Width 3½in.
Long. 15cm., Haut. 15½cm., Larg. 9cm.

"POMPEIAN."
Length 7⅜in., Depth 6½in., Width 4in.
Long. 19cm., Haut. 16cm., Larg. 10cm.

"OLDEN TIMES."
Length 6in., Depth 6⅛in., Width 3½in.
Long. 15cm., Haut. 15½cm., Larg. 9cm.



"TORTOISESHELL."
Length 8½in., Depth 2½in., Width 3¼in.
Long. 22cm., Haut. 6cm., Larg. 8cm.

"OAK"
Length 6 in., Depth 2 in., Width 3¾ in.
Long. 15 cm., Haut. 5 cm. Larg. 10 cm

"FABLES"
Length 7½ in., Depth 5¼ in., Width 4½ in
Long. 18 cm., Haut. 8 cm., Larg. 11 cm

CLOSED
FERMÉ.

HUNTLEY & PALMERS

PATENT FASTENER

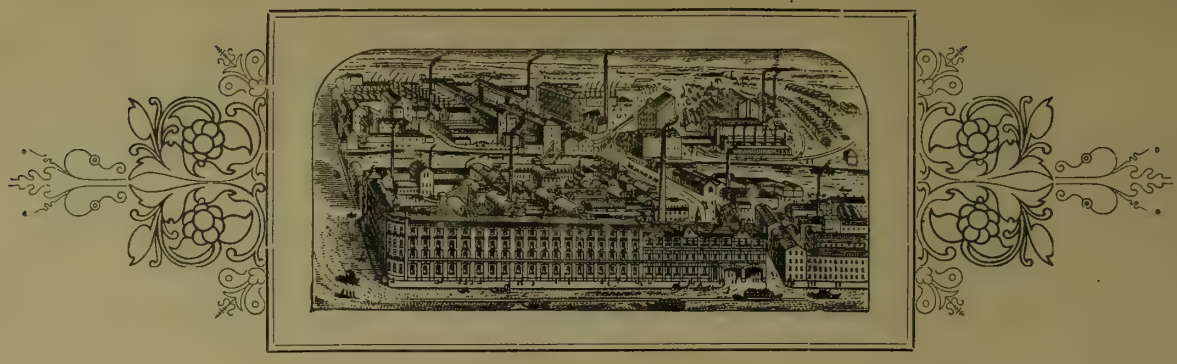
FERMOIR BREVETÉ

OPEN
OUVERT

ORDERS FOR DECORATED TINS ARE TAKEN SUBJECT TO THE PATTERN REQUIRED BEING IN STOCK WHEN THE ORDERS ARE RECEIVED

"SHOWMAN."
Length 7½in., Depth 6½in., Width 5½in.
Long. 19cm., Haut. 16½cm., Larg. 14cm.

READING & LONDON



English Biscuits

BY APPOINTMENT TO HER MAJESTY THE QUEEN, &c. &c.

HUNTLEY & PALMERS

BISCUIT MANUFACTURERS,

READING & LONDON, ENGLAND.

The Largest Biscuit Manufacturers in the World.

These Celebrated Biscuits are kept by all the **Best Grocers everywhere.**

For Price List and Terms, apply to

HUNTLEY & PALMERS

162, Fenchurch Street, London, E.C.,
and Reading, England.

Or to their Representative,

MR. EDWARD VALPY

28, Reade Street, New York

WE DROP ON YOU THIS CHRISTMAS WEEK

And send you hearty wishes—
You know we're friends to all who seek
Pure, healthful, cheering dishes.

Throughout the year this page we've graced—
You've seen and read about us,
And once you knew us, were amazed,
And ne'er will be without us.
In our respective lines we are
The finest in the land, sirs.
You've read this ad. and that is where
We'll stop and take our stand, sirs.

"THE ADVERTISERS"

We take very much pleasure in endorsing the above truthful remarks, and wishing all our friends and customers a Merry and Joyous Christmas.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

ADVERTISING HONESTY.

BY NATHANIEL C. FOWLER, JR.

IN my last article, "Correct Catalogues," I touched on honesty in publicity. In this article I refer to nothing else.

Business men have tried every method of advertising.

They've lied bald-headedly.

They've lied all the time.

They've lied part of the time.

They've lied a little of the time.

They've lied once in a while.

That is, some business men have.

They have exaggerated.

They have burned red fire around their goods.

They have covered up the deficiences, and double varnished the good points.

Rivalry in business has appeared to force advertisers to say anything and do anything which they think will sell goods and keep the other fellow under them.

This article will not discuss honesty and dishonesty from moral standpoints.

It will treat them from the cold-blooded standpoint of hard business.

Dishonesty in advertising is overdone.

Exaggeration in advertising is as common as the everlasting breezes.

Mis-statements are expected, and almost universally indulged in.

Lying advertisements are the order of the day.

Ninety-nine per cent. of people don't believe advertisements, and they have a perfect right not to.

To-day honesty is originality.

Honesty is never overdone.

Honesty cannot be overdone.

Honesty is the only thing that is left to the advertiser, for everything else is overworked.

One should be honest from policy, irrespective of being honest from principle.

The honest advertiser always does the business.

The honest store always makes more money in the long run.

The dishonest store may make more in the short run.

If the advertiser intends to do business for a week or a month very likely he can make more profit by lying, but if he is in business to stay, to establish a local or national reputation, and proposes to do business year in and year out, and leave his business to posterity, he will find that honesty will pay him.

Extreme honesty, so long as it isn't made ridiculous, will be considered by the public as a manifestation of startling originality, and will be appreciated.

One thing is certain, the public believe all men are liars, particularly all men that advertise.

The public believe that there are few goods as they are represented to be.

Nearly every advertisement is in big type, with bold headings, filled with deliberate lies or with the truth peeled so thin that the microscope cannot reveal the dividing line between cripple truth and direct dishonesty.

There are firms in New York City, and in all large cities, which have become rich through misrepresentation. But ask the cashier of the bank they do business with if he will discount as much of their paper as he will of the straightforward, honest concern, and the answer, if he dares to give an answer, will teach a lesson in honesty which can never be forgotten.

I do not believe in over-conservatism.

I do not believe that conservatism is necessarily a part of honesty.

I believe a man can be just as much of a boomer, just as much of a hustler, and be honest, as he can by practising any other method of business-drawing.

Honesty can be bold. It simply must be handled carefully.

Honesty can be made the leader of the store.

It isn't necessary for a man to advertise that he is honest.

If he does, folks will believe he is lying, but he can so present his goods and so run his store, that people will learn for themselves that his word is as good as law, and that everything he sells is just what it is represented to be.

The honest advertiser is practically above competition, because competition cannot reach him.

There is always room for honest advertisers.

The public will find the outs of every article advertised, whether the advertiser calls their attention to them or not, and if the advertiser takes particular pains to cover up the shortcomings of his goods, the public will find these shortcomings, and so magnify them that they will appear to be more serious than they are.

Let me illustrate my argument by taking a very simple example.

I have a horse.

I want to sell it.

I know that the horse cribs.

Otherwise he is all right.

I know it is possible to break him of cribbing.

The horse trots well, is gentle, and, so far as I know, a perfect horse outside of cribbing.

I can advertise that the horse is perfect, that there are no outs about it, and the chances are mighty few that people will call to look at him, because they will believe I am lying.

A horse without an out isn't generally for sale.

They will imagine that the horse has a good many outs because I say he has none.

If I advertise that the horse is all right except that he cribs, and that because he cribs I am willing to sell him for a certain price, horse buyers who want horses will come to look at the horse, and they won't believe that cribbing is half as bad as it really is.

They will believe they can cure the horse of cribbing, and so they can if they take time.

I have presented to them the out of the horse.

I have disarmed their argument, and have told them exactly what they are likely to find out themselves.

I have not injured the sale of the horse. I have simply made it easier to sell the horse.

This same argument applies to every line of goods, whether sold at wholesale or retail.

The outs are going to be discovered, or the buyer is going to imagine that he has discovered them.

If the advertiser presents the outs he will disarm argument, and will take from the mouth of his prospective buyer opportunity to kick.

It doesn't cost much to take back goods, if the goods are not satisfactory, even though the dissatisfaction is entirely the fault of the buyer.

A buyer comes in to buy something.

He becomes dissatisfied.

You are not to blame; the goods are not to blame.

The buyer is fussy.

Take back the goods.

Show the buyer that you propose to treat him even more liberally than you would yourself.

You will make of him a perpetual advertiser, who will, mean though he may be, give his whole trade to you and make all those under his influence come to you.

It practically costs nothing to be honest.

It may cost a great deal to be dishonest.

You never know what dishonest advertising is going to bring forth.

Honest advertising will never do you any harm.

Tell the truth, and not only tell the truth, but the whole truth. Tell it so the people will believe you, and stand by you.

They will occasionally go to the Cheap John store, but the honest advertiser and

"Build to-day then, strong and sure,
With a firm and ample base."
—Longfellow.

DO YOU?

Wish thus to build, an advertisement in the CONTRACT-RECORD, TORONTO will bring you tenders from the best contractors.

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

DUNN'S BAKING POWDER

THE COOK'S BEST FRIEND

LARGEST SALE IN CANADA.

GRIMBLE'S English Malt

Six GOLD Medals **VINEGAR**

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S STUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

A Merry Christmas is impossible !

to the man who has just been cleaned out by fire,——unless, of course, he had his stock well insured and his books in a

Taylor Safe

CHRISTMAS ! NEW YEAR ! !

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (4 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

BARTON'S BAKING POWDER

—IS—

ALWAYS RELIABLE

DO NOT BE WITHOUT IT

Phœnix Coffee and Spice Mills

ASK TO SEE

OUR EXTRACTS, put up in fancy jugs and bottles for the Christmas trade.

Our Coffees

SPICES,
BAKING POWDERS, ETC.,
Are giving the best satisfaction.

G. F. MARTER & SON

1-3 Jarvis Street

TORONTO

The Tie That Binds

The Canadian Trade to our Goods is

....QUALITY

Without it we were a ship without a rudder.

With it we possess the "one thing needful" to make our business a satisfaction and success—alike to our customers and to ourselves.

We give you the benefit of

CAPITAL
PERSEVERANCE
BRAINS

With every barrel of

Pan-Dried Rolled Oats

E. D. Tillson

Tilsonburg,
ONT.

OUR NEW FACTORY

"COMFORT"
"CHALLENGE"
"MARBLED"

ARE OUR NEW BRANDS.

THE COMFORT SOAP

New style of wrapper. New design of box. No Imitation, but the Purest, Largest, and will doubtless prove the best selling 5 cent bar ever presented to the trade.

THE CHALLENGE

A magnificent piece of soap, of superior stock and the wrapper beautifully lithographed bright and attractive.

THE MARBLED

A most desirable and handsome mottled bar soap for every household purpose.

"AMMONIA SOAP" STILL LEADS.

Factory and Office:
DEFRIES STREET
....Toronto

Toronto Soap Co.

W. A. BRADSHAW & CO.
Proprietors.

the honest business man will get the bulk of the trade and hold the bulk of the trade.

Honesty in advertising means permanency in business.

Dishonesty in advertising means transient profit, with great opportunity for sooner or later failure.

Never advertise goods at less than cost unless you can prove that you are selling them for less than cost.

Never advertise unparalleled bargains, unless you present with the statement positive evidence that the bargains are what you say they are.

People think that the man who is advertising goods at less than cost is a liar.

They won't believe that your "unparalleled bargains" are unparalleled, unless you prove it.

Place yourself in the place of the buyer, criticise your own advertising as you criticise the advertising of others, and see if you take any stock in statements of "less than cost," "tremendous sacrifices," and "fire, smoke, and water."

Talk to your wife about it.

Talk to your brother.

Talk to your brother-in-law.

Talk to all your relations.

Talk to yourself.

Find out where you all go when you want to purchase something good for anything.

You go to the store which never lies in its advertisements, and which sells goods you can depend upon.

If you and yours demand honesty in advertising, why shouldn't others demand the same thing of you?

You and your relatives represent the great masses.

Never advertise, and never do yourself what you wouldn't appreciate if done by others.

If every advertiser would enter his own store as a stranger, and criticise his own business methods as he criticises the methods of others, there would be a wonderful change in advertising and a wonderful change in the management of every business under the light of the business sun.

WORTH REMEMBERING.

It does not always follow that the grocer who sells the most goods makes the most money.

The man who would advertise his competitors should speak disparagingly of their business and methods.

The grocer of to-day who uses the scales which his grandfather wore out can't expect to make a howling success.

Business is not adapted to rules of debate; therefore when a man is inclined to argue with a customer he should stifle the feeling.

Every grocer's stock should include everything within the wants of customers. But judgment should be used in buying goods.

If you desire to be in a position to sell everything a little bit lower than your neighbor, buy for cash and sell for cash. The more you follow that plan the more trade you will have.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER, OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J.H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY, St. Catharines Ont.

Decorate Your Window

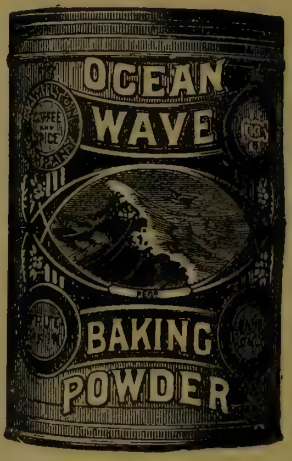
... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,

11 and 13 Jarvis St., TORONTO, ONT.



Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

All The World Over

Johnston's Fluid Beef

Is used as a **STRENGTH-GIVING FOOD**

For Invalids, Convalescents and Dyspeptics,
In Domestic Cookery for making Soups and Gravies,
For Athletes when training.

GRAPE WINES

Don't fail to have some of ours on tap if you want a good seller

For the Holidays.

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

THE SACK

The Price **45c.**

From any Wholesale House.

This salt is recommended by the Inspector of Creameries.

TORONTO SALT WORKS

128 Adelaide St. E., Toronto,

CITY AGENTS FOR WINDSOR SALT WORKS.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & CO HALIFAX, N.S. ESTABLISHED 1849

IS THE BEST.

ASK FOR

MOTT'S

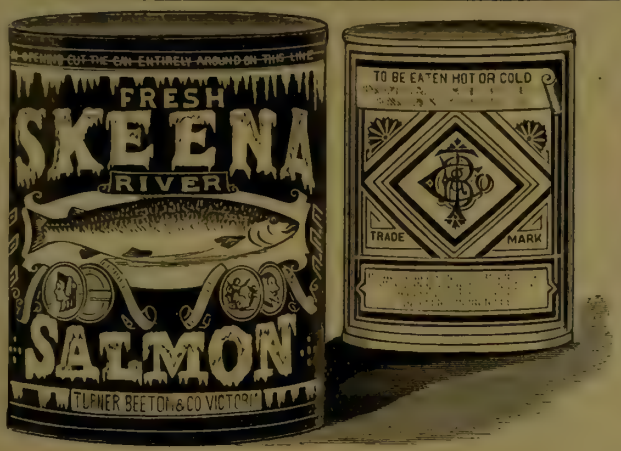
The Grocers' Fruit Improver

Cleans the finest Vostizzas and Patras currants, removes the stems, leaving the rich blue natural tint on the fruit. Makes off-stalk Valencias equal to Selects. We make a specialty of hand and power Fruit Cleaning Machines, capacity ranging from 250 to 500 lbs. an hour. If our travelers don't reach you in time write for particulars.

Manufactured and Sold only by

BEAMER & RYAN

Brampton, Ont.



British Columbia Salmon

"INVERNESS" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

You Should Try a Case

Of the Celebrated **TETLEY'S TEA,** in lead packets. The finest Tea the world produces.

It is composed of the first growths and tender leaves of Ceylon and Indian Teas, blended together, and is sure to please your customers.

ABSOLUTELY PURE.

JOSEPH TETLEY & CO.

LONDON, ENG. MONTREAL. TORONTO.

And for Manitoba, the Northwest Territories and British Columbia } The Hudson's Bay Co.

The Tea of the Old Country

DELICIOUS

MAZAWATTEE

..TEAS..

Have gained the greatest popularity in Great Britain, where over

15,000,000 Packets

ARE ANNUALLY CONSUMED.

We have opened a . . . .

WHOLESALE DEPOT

: : AT : :

30 Church Street, Toronto,

and are appointing agents in every town in the Dominion. Write at once and secure the agency for your district, as it will be the largest advertised tea in Canada.

THE MAZAWATTEE CEYLON TEA CO.

..HEAD OFFICE..

Ceylon House, Eastcheap

LONDON, ENG.

CANADIAN DEPOT

30 Church Street

TORONTO

GILLARD'S NEW PICKLE

FAR SUPERIOR TO EVERY OTHER KIND

GILLARD'S NEW SAUCE

PREPARED ONLY FROM FINEST INGREDIENTS.

MOST DELICIOUS

MADE BY GILLARD & Co. LONDON, ENGLAND.

W. H. GILLARD & Co. WHOLESALE GROCERS & TEA IMPORTERS HAMILTON, ONT.

SOLE AGENTS FOR WESTERN ONTARIO.

Rowell Ltd. Co. Hamilton 06

Are You Ready

TO HANDLE

the most delicious pickle offered to the Canadian Consumer. Nothing on the market can compare with these goods. The flavor is exquisite. The aroma immediately excites a wonderful action of the salivary glands, thus insuring a prompt sale whenever a bottle is opened for a customer's inspection.

THE GOODS ALMOST SELL THEMSELVES.

The sale of one bottle makes a delighted steady customer. Hundreds of cases were sold last year and we draw your attention to these facts so that you will not be overloaded with other brands of inferior goods when the season of general use for pickles comes around.

THESE GOODS ARE MANUFACTURED BY GILLARD & COMPANY, OF LONDON, ENGLAND.

The many feeble imitations of these pickles attest their great popularity.

THEY ALL WANT ME

W. H. GILLARD & Co. HAMILTON, ONT.

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES.

THE creditors of Alf. Sleep & Co. of Seagrave, have decided to sell out the stock of the estate.

R. J. Bradfield, grocer, Aurora, has assigned to J. Noble.

The Novelty Manufacturing Co., of Newmarket, is in liquidation.

The bailiff is in possession of W. C. Smith & Sons' hotel at Rodney.

S. Z. Daigle, general merchant, St. Leonard's, N.B., has assigned.

R. W. Runciman, grocer, Goderich, has assigned to C. B. Armstrong, London.

Thorburn & Tessier, general merchants, St. John's, Newfoundland, have suspended.

Albert Fontaine, general merchant, Rougemont, has assigned to Chas. Desmarteau.

Jules Nadon, boots and shoes, Montreal, is offering to compromise at 40c. on the dollar (cash).

W. H. Francis & Co., boots and shoes, St. John, N.B., are offering to compromise at 45c. on the dollar, cash.

SALES MADE AND PENDING.

The assets of W. W. Brewis, grocer, Montreal, have been sold.

Lee & Co., general merchants, Alliston, are advertising business for sale.

Fraser & Co., lumber and general store, Westmeath, are advertising general business for sale.

Wm. Morris, general merchant, Rodney, is advertis ng business for sale. So is J. L. Hagerman, in the same line of business at Sutton West.

F. L. Cherrier, groceries and liquors, Hamilton, has sold out to F. D. Cherrier.

The assets of A. Davignon, grocer, Montreal, have been sold at 65c. on the dollar.

The stock of W. V. Gordon & Co., groceries, Montreal, has been sold at 30c. on the dollar.

The assets of Lemire & Frere, general merchants, Drummondvllie, are to be sold by auction.

The estate of E. G. Burk, manufacturer of paper and egg cases, Campbellford, is to be sold by tender.

PARTNERSHIPS FORMED AND DISSOLVED.

The Doon Wool Stock Co., Doon, Ont., have dissolved.

Coates & Mason, general merchants, Parrsboro', have dissolved.

Ross & Stewart, general merchants, Fort Saskatchewan, have admitted L Moret as partner.

D. G. Dyson & Co., coffee, spices and broom manufacturers, Winnipeg, have dissolved

Joseph Bergeron and Hector Rochon have registered a partnership in Montreal, the former as co-partner and the latter as manager, to carry on business as grocers under the style of H. Rochon & Co.

CHANGES.

Byron Brown, hotel, Belleville, has sold out to W. Brown.

Dewitt Bros., grocers, Vancouver, have sold out to A. F. McNeally.

Bohan & Co., groceries and dry goods, Bath, N.B., have sold out to Matthew and Catherine Bohan, who will continue the business under the old style.

R. B. Clement, miller, Walkerton, has been succeeded by Plews & Vogan.

The Montreal Boot & Shoe Store, Montreal, has sold out to Wm. Murray.

F. J. Farley, grocer, Nelson, B.C., has been succeeded by Farley & Travis.

T. Van Wart, general merchant, Waterville, N.B., has sold out to B. M. Calpits.

A. C. Cole, groceries and provisions, Grimsby, has been succeeded by P. H. Gamble.

FIRES.

Ross Packing Co., Steveston, B.C., has been burned out.

John C. Laughey, liquors, Norton Station, has been burned out; insurance, $1,200.

These general merchants have been burned out at Mount Stewart, P.E.I.: S. C. Clark, Gordon Douglas, J. M. Egan & Co., James Ross.

DEATHS.

J. A. Stuart, hotelkeeper, Sandwich, is dead.

Samuel Dayton, of S. Dayton & Co., grocers, St. Mary's Ferry, N.B., is dead. Business will be carried on by his sons, George and Henry Dayton.

A GROWING FIRM.

The Foam Yeast Co. has been reorganized and formed into a joint stock company, with ample capital, under the name of The Foam Yeast Co., Ltd. Their yeast is giving much satisfaction, where introduced. Their travelers are systimatically leaving a sample with every housekeeper, and only ask a trial to convince anyone of its merits. The firm has made a great hit in the handsome and attractive tin box, with hinged lid, which they have adopted as their trade mark. This box keeps the yeast free from contamination with other articles, and also preserves its strength much longer than in the old fashioned wooden boxes. The company occupy a large five storey factory at 79 Esplanade east, Toronto, which it has equipped with every modern appliance for turning out the purest and best yeast possible. Since the reorganization of the company took place a good trade is being opened up in the Eastern Provinces and the Northwest Territories, which confirms the fact that its goods are giving satisfaction.

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

SELL ONLY THE BEST

These goods are prepared specially for export, and are giving satisfaction to hundreds of our customers.

A trial order will convince you that they are the

BEST IN THE MARKET

Nelson's Brilliant Gelatine

In 1 oz. Packets.

Attractively packed. Once used always used.

Cadbury's Chocolates

In Fancy Boxes.

Large assortment for Xmas trade.

Quotations and Samples on Application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

CURRENT MARKET QUOTATIONS

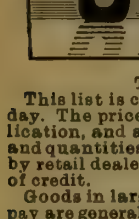
TORONTO, Dec. 20, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.



PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	..

Cook's Friend—	
Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
" 3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ¼ doz. in case	14 00

Ocean Wave—	
No 10— doz cases	$0 75
½-lb. 3 doz. cases	1 20
No 1 (14 oz) 2 doz. cases	1 80
1-lb. 2 doz in case	2 00
3-lb. ½ doz. in cases.	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder—	p. doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

Gold Medal	per lb.
½ lb. paper package, 10 lb in box.	C 12
½ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—	
½ lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Wafers	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz.
Pints, A (6 doz. per bbl)	$3 30
⅗ " B 9 " "	2 20
⅗ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste. (Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$4 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case) ... 12 50

P. G. FRENCH BLACKING.	per gross
⅛ No. 4	$4 00
⅛ No. 6	4 50
⅛ No. 8	7 25
⅛ No. 10	25
P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

BALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

ASK FOR

BENSON'S

CANADA PREPARED

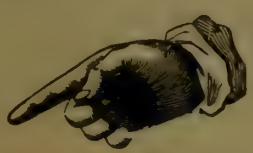
CORN

Silver Gloss STARCH

Satin Starch

Pure Rice Starch

Pulverized Starch



Beware of Imitations

Every package bears our name

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz., or ½ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS.

Carpet Brooms—	per doz net.
"Imperial," ex. fine, 8, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	2 90
Do. do. 7, 4 strings.	2 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	....	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins	....	18
" " ½'s "	....	20
Sportsmen, ½s genuine French high grade, key opener	12	12½
Sardines, key opener, ½s	....	10½
" Exq. fine Fr'ch, k.op. ½s.	11	11½
" " " " ½s.	10½	11
" " " " ½s.	18½	19
Sardines, Other brands, 9⅜	11 16	17
Sardines P & C, ¼'s tins	23	25
" " ½'s "	33	36
Sardines Amer. ¼'s "	6½	8
" " ½'s "	9	11
" Mustard, ¼ size, cases 50 tins, per 100	11	00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	....
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finnadon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans	2 60		
" " 2 "	2 60	2 65	
Lunch Tongue, 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn, 2 "	2 75	2 80	
Camb. Sausage, 1 "	....	2 50	
" " 2	....	4 00	
Soups, assorted, 1 "	..	1 50	
" " 2 "	....	2 25	
Soups & Boulli., 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 25 5c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom, 150 pieces (each box contains a bottle of high class perfume. Guaranteed first class)	1 00
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces (with brilliant stone ring)	1 80
Mexican Fruit, 36 5c. bars	1 80
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115 "	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 90
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces.	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars	1	20
Pepsin (Dyspepsia), 20—5c. Bars	0	70
Sweet Sugar Cane, 150 pieces	1	00
Celery, 100 "	0	70
Lalla Rookh (all flavors) 100 "	0	70
Jingle Bell, 150 "	1	00
Cracker, 144 "	1	00
O-Dont-O, 144 "	1	00
Little Jap, 100 "	0	70
Dude Prize; 144 "	1	00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)	3	75
La Rosa (20-10c pieces)	1	40
Baby (100-1c. pieces)	0	65
Alphabet (100-1c. pieces)	0	65
Keno Prize (144-1c. pieces)	1	00
Love Talk (100-1c. pieces)	0	70

CHOCOLATES & COCOAS.

CADBURY'S.

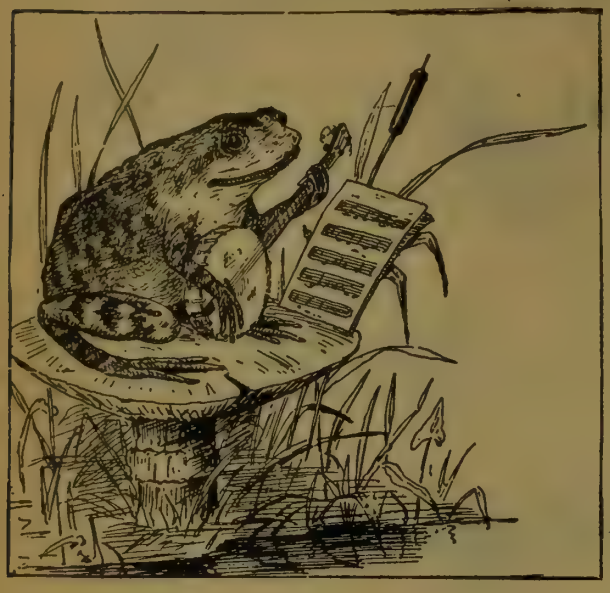
	Per doz / per lb
Cocoa essence, 8 oz. pkgs	$1 65
Mexican chocolate, ¼&½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.S

Chocolate—	Per lb
French, ¼'s....6 and 12 lbs.	0 30
Caraccas, ¼'s..6 and 12 lbs.	0 25
Premium, ½'s..6 and 12 lbs.	0 30
Sante, ¼'s, 6 and 12 lbs.	0 26
Diamond, ¼'s, 6 and 12 lbs.	0 22
Sticks, gross boxes, each	0 00

RECKITT'S Blue and Black Lead

ALWAYS GIVE YOUR CUSTOMERS SATISFACTION.



"Sweet and Low,"

The Concert Season

Is now in full swing. Secure your share of the proceeds by supplying your vocalists and orators with **B.F.P.** Cough Drops.

Manufactured and put up in 5 lb. tins by

Toronto Biscuit & Confectionery Co.

Front Street East. TORONTO, ONT.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid and Paste Blacking

BLACK AND WHITE CREAM FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales, and the Army and Navy.

London and Liverpool

POUND CAKE
FRUIT CAKE
SULTANA CAKE

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages..	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ¼'s, 6 lb. boxes	0 40
Vanilla, ¼'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ¼'s, 6 lb bxs.	0 40
"Fry's" Diamond ¼'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ¼'s, 1 doz in box	2 40
" ½'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ¼'s, 14 lb boxes	0 34
½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
R. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (½s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c–43
Mott's Sweet Choc. Liquors	19c–30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ¼lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ¼ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs to case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., 4ins	52

BENSDORP'S.

	doz.
Royal Dutch, ¼'s, cases 4 doz	$2 40
" " ½'s, " 2 "	4 50
" " 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb bxs	In 12 lb bxs
Vanilla—		
Yellow wrapper, p. lb.	$0 34	$0 36
Chomois " "	43	49
Pink " "	50	56
Blue " "	58	66
Triple Vanilla—		
Green wrapper "	50	56
Lilas " "	58	66
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42

	Cases of 54 lbs.	Less than case
Pastilles—		
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.
GREEN

	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 80	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 25	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8, p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.
JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals—in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3½ 4½
" " ¼ bbls	4½ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5½
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ¼ case	8½ 8½
Dates, Persian, boxes,	5 ½
Figs, Eleme, 14 oz	9 10
" " 10 lb	9 11½
" " 18 lb	15
" " 28 lb	17
" taps	4 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	5½ 6
Selected	6 7
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal. Loose Muscatels 50 lb. boxes	5½ 7

	per box
" Malaga:	
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	....
Black baskets	....
Blue "	 75
Dehesas boxes	..... 4 00
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'ge cases	7 50
Oranges, Floridas	3 00

DOMESTIC	per doz,
Apples, Dried, per lb	5 5½
do Evaporated	7½ 7½

FOOD

	pe brl
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85 1 90
40 dy	1 90 1 95
30 dy	1 95 2 00
20, 16 and 12 dy	2 00 2 05
10 dy	2 05 2 10
8 and 9 dy	2 10 2 15
6 and 7 dy	2 25 2 30
5 dy	2 45 2 50
4 dy A P	2 45 2 50
3 dy A P	2 85 2 90
4 dy C P	2 35 2 40
3 dy C P	3 05 3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg.. .... 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)		1 30
3rd " (41 to 50 ")		2 90
4th " (51 to 60 ")		3 20
5th " (61 to 70 ")		3 50

ROPE: Manilla 0 09½ 0 10
Sisal 0 06½ 0 07½
New Zealand 0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap 0 04½ 0 05
" Screw, hook & strap 0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons	per lb	0 04½
No. 1	"	0 04
No. 2	"	0 04½
No. 3	"	0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw 0 53
Boiled, per gal 0 56

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 50
Jellies, extra fine 1's	2 25

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
. . . Toronto

SAUCE

We are manufacturers of John Bull, Worcester, Yorkshire and Orient Sauces, all A 1 goods and sold everywhere by first-class grocers. Have you them for your Xmas trade? If not, order at once through your wholesale grocer, or direct from us.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice. 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" ½ lb. jars, per jar	0 75
" 1 " "	0 25
" ½ lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" ½ lb. jars, per jar	0 75
" 1 " "	0 25

NUTS.

Almonds, Tarragona	12½ 14
" Formigetta	... ...
Almonds, Shelled Valencias	25 30
" " Jordan	40 45
" " Canary	20 23
Brazil	11 11½
Cocoanuts, per 100	$4 50 $5 50
Filberts, Sicily	9½ 10½
Pecans	10½ 11
Peanuts, roasted	10 12
" green	7 10
Walnuts, Grenoble	13 14
" Naples, cases	... ...
" Marbots	11 12
" Bordeau	8 10

RICE, ETC.

	Per lb
Rice, Aracan	3½ 3¾
" Patna	4¼
" Japan	5
" Imperial Secta	5½
" extra Burmah	3¾ 4
" Java extra	6½ 6¾
" Genuine Carolina	9½ 10
Grand Duke	6¼ 6½
Sago	4¾ 5¼
Tapioca	4½ 5¼
Goathead (finest imported)	6¼

SPICES.

GROUND	Per lb
Pepper, black, pure	$0 12 $0 14
Pepper, white, pure	20 28
" fine to superior	10 5
Ginger, Jamaica, pure	25 27
" African, "	16 18
Jassia, fine to pure	20 25
Cloves, " "	18 25
Allspice, choice to pure	12 15
Cayenne, " "	30 35
Nutmegs, " "	75 1 20
Mace, " "	1 00 1 25
Mixed Spice, choice to pure	30 35
Cream of Tartar, fine to pure	25 30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7¼
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5¼
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4¼
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7¼

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5¼
Canada Laundry	4¼
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6¼
Benson's Satin, 1-lb. cartoons	7¼
No. 1 White	4¾
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7¼
Canada Pure Corn	6¾
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	¼

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8¼
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7¼
OSWEGO CORN STARCH	40-lb. bxs., 1-lb pkgs	8
	For puddings, custards, etc.	
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

	c. per lb
Granulated	4
Paris Lump, bbls and 100 lb. bxs	5¼ 5¾
Extra Ground, bbls Icing	5¼ 6
Powdered, bbls	4¾ 5¼
Extra bright refined	4 4¼
Bright Yellow	3¼ 3⅝
Medium "	... 3¼
Dark yellow	... 3
Raw Demarara	3¼ 3½
	¼

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails	1 25	
" " 3 " "	1 50	

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

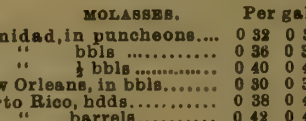
SOAP.

Ivory Bar, 1 lb. bars, per lb	6
Do. 2, 6-16 and 3 lb bars "	5½
Primrose, 12 oz. cake, per doz	8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75

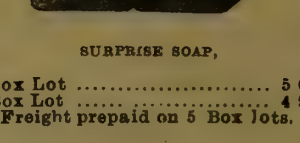


Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glyc., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP,

1 Box Lot	5 00
5 Box Lot	4 90
Freight prepaid on 5 Box lots.	



SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20
Freight prepaid on 5 cases.	

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

McALPIN TOBACCO CO.

White Burley Chewing—

Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts	61c.
Do, 8 oz., R & R, 2x12, 5 and 10c cuts, 12 lb butts	61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts	61
Jubilee, 7½ to lb, chocolate, 15 lb butts	58
Prince George, 8s 21 lb caddies	47
Tecumseh, 9 to lb (fancy chew'g)	65
Extra Black Chewing—	
Gold Shield, 16 oz., 7 to lb, 20 lb butts	47
Black Chewing—	
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs	45
Plug Smoking—	
Woodcock, 18 lb caddeis, 7s	50
3rds	50
Sunny South, 6s and 7s, 18 lb caddies	46
Solid Comfort, 6s, 18 lb butts	44
Special, 7 to lb, 18 lb caddies	42
Cut Tobaccos, Smoking—	
Silver Ash, 1-8ths, 5 lb boxes	62
Puck, mixture, 1-9ths, 5 lb boxes	70
Cut Cavendish, 1-9ths, 5 lb boxes	65
Fine Cut Chewing—	
Standard Kentucky, bright, 5 lb pails	80
Apricot, dark sweet, 5 lb pails	65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS, Montreal.

Sizes	Per M
Madre E' Hijo, Lord Lansdown	$60 00
" " Panetelas	60 00
" " Bouquet	60 00
" " Perfectos	85 00
" " Longfellow	85 00
" " Reina Victoria	80 00
" " Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
" Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 25
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	75
Old Chum, ninths, 5 lb box	70
Old Virgin, 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s, " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 8s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear ..... No. 1	$1 50
" 3 " "	1 70
Pails, 2 hoops, clear ..... No. 2	1 40
" 3 " " "	1 60
" 3 " painted	1 60
Tubs, No. 0	8 50
" 1	7 00
" 2	6 00
" 3	5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)
Single case and under 5 cs. 3 10
5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

Highest Award at Chicago.

SCALES and SAUSAGE MACHINERY

67 Esplanade St. E., Toronto

Books for Retailers

Published for the good of the trade.

Ideas for Hardware Merchants
As its name implies it is full of ideas for the retail hardware merchant.
PRICE, 50 CENTS Half Price

Buying, Handling and Selling of Tea
Being the experience of the most prominent and successful merchants.
PRICE, 25 CENTS.

Pitfalls of the Dry Goods Trade
This is another batch of Prize Essays full of valuable information.
PRICE, 10 CENTS

Sent, postpaid, on receipt of price

THE CANADIAN GROCER
TORONTO.

WE WANT

To send a man to every store in Canada to show samples of our goods, and would pay for a seat in a conveyance driving through the country State terms and route now covered. B M, care of MacLean Pub Co., 10 Front E., Toronto.

OILS

Samuel Rogers & Co.
TORONTO

The California Mid-Winter Fair
was no exception to the rule:
CHOCOLAT MENIER
there received the
HIGHEST AWARD--DIPLOMA OF HONOR.

The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), **break it into small pieces** and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
CHOCOLAT MENIER
Annual Sales Exceed
33 MILLION POUNDS

If he hasn't it on sale send his name and your address to C. ALFRED CHOUILLOU, Canadian Branch, 12-14 St. John Street, Montreal.

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ESTABLISHED 1849.
THE BRADSTREET
MERCANTILE AGENCY
THE BRADSTREET COMPANY,
Executive Offices, PROPRIETORS.
NOS. 279, 281 AND 283 BROADWAY, NEW YORK
Offices in the principal cities of the United States Canada, the European Continent,, Australia and in London, England.

The Bradstreet Company is the oldest and, financially, the strongest organization of its kind—working in one interest and under one management—with wider ramifications, with more capital invested in the business, and it expends more money every year for the collection and dissemination of information than any similar institution in the world.

TORONTO OFFICE 36 Front St. East and 27 Wellington St. East.
THOS. C. IRVING, Superintendent.

THE
Oakville Basket Co.,
MANUFACTURERS OF

1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

For sale by all Woodenware Dealers

Oakville, Ont.

E. BROWN & SON'S,
7 Garrick St., London, England, and 26 Rue Bergere, Paris.

BOOT PREPARATIONS
SOLD EVERYWHERE.

MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

MELTONIAN CREAM
(white or black)
For Renovating all kinds of Glace Kid Boots and Shoes.

ROYAL LUTETIAN CREAM
The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

NONPAREIL DE GUICHE
Parisian Polish
For Varnishing Dress Boots and Shoes is more elastic and easier to use than any other.

Messrs. SALOMON & PHILLIPS, 33 Spruce St., New York, Sole agents for Canada and U. S. A

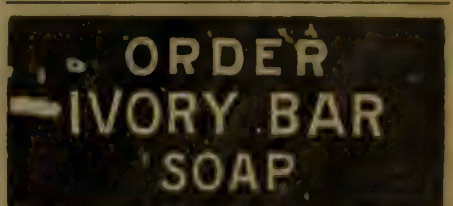
DURABLE PAILS AND TUBS.

TRY THEM

The Wm. CANE & SONS MANUFACTURING Co
OF NEWMARKET, ONT.,

The goods are hooped with Corrugated Steel Hoops, sunk in grooves in the staves and cannot possibly fall off. The hoops expand and contract with the wood. BEST GOODS MADE.

Represented by
Chas. Boeckh & Sons, Toronto,
H. A. Nelson & Sons, Montreal.



THE MOST DELICIOUS SAUCE IN THE WORLD.

Yorkshire Relish.

ENRICHES HOT JOINTS, STEWS, & BLENDS ADMIRABLY WITH ALL GRAVIES. DELICIOUS TO CHOPS, STEAKS, &C.

SOLD EVERYWHERE.

PROPRIETORS.

GOODALL, BACKHOUSE & Co.

LEEDS, ENGLAND.

ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

WE SELL THESE

TUMBLERS

Assorted, two patterns,

AT $4.00 PER GROSS

2 gross in package.

GOWANS, KENT & CO.

TORONTO.

GROCERY BROKERS

W. G. A. LAMBE & CO.,

TORONTO.

AGENTS FOR

THE ST. LAWRENCE SUGAR REFINING CO.,

OAKEY'S 'WELLINGTON' KNIFE POLISH

The Original and only Genuine Preparation for Cleaning Cutlery.

JOHN OAKEY & SONS, LIMITED,

Manufacturers of Emery, Black Lead, Emery and Glass Cloths and Papers, etc.

Wellington Mills, London, England

REPRESENTATIVE IN CANADA:

JOHN FORMAN, 18 St. Alexis St., MONTREAL. sp

COX'S GELATINE

Always Trustworthy.

ESTABLISHED 1725.

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D. MASSON & CO., Montreal.
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EDWARD STILL

Assignee, Accountant, Auditor, etc.

1 Toronto Street, TORONTO.

Commercial Accounts and those of Estates, Municipalities, etc., thoroughly audited and investigated. Charters obtained for Joint Stock Companies.

Auditor for J. B. McLEAN Publishing Co., Toronto.

HYDE PARK. ATHLETE. PURITAN. DERBY, SWEET SIXTEEN CIGARETTES.

FROM

Ocean to Ocean

This great DYSPEPSIA Remedy is known.

Aids Digestion

Prevents Colds

Whitens the Teeth

Cures Dyspepsia

Do you keep it in stock?

Albert Canyon—Rocky Mountains

Wrapped in Tin Foil

Sold everywhere by Druggists, Confectioners and Grocers at 5c. per bar.

SEE THAT "C. R. SOMERVILLE" IS ON EVERY WRAPPER.

For Sale by the Wholesale Trade.

ADVERTISING matter sent . . on Application.

Manufactured only by

C. R. SOMERVILLE

LONDON, CANADA

Pure Prepared Corn

The Finest and Purest Corn Starch in the Dominion.
First Prize Wherever Exhibited.

Highest Award at Jamaica, 1891, in Competition with the World.

Lily White

The Perfection of Starch Gloss.
Unexcelled for Fine Laundry Work.
Will not Injure the Most Delicate Fabric.

See That the Label is Not Broken.

MANUFACTURED BY . . .

BRANTFORD STARCH COMPANY Ltd.

BRANTFORD - - - CANADA

Ivory Bar Soap

Pure Rendered Tallow.

Bleached Hog Grease,
SOAP

Ivory Bar
Pure Tallow Soap

3 lbs.
IVORY BAR
FREE FROM ANY ADULTERATION
AND WARRANTED TO GIVE SATISFACTION
3 lbs.
ALL OUR IVORY BAR SOAP IS WRAPPED WITH OUR CELEBRATED WAXED WRAPPERS

WHOLESALE GROCERS EVERYWHERE

10 oz. Cakes.	100 in box	
12 oz.	" 100	"
13½ "	Bars 72	"
1 lb.	" 60	"
2 lb. 6 oz.	" 25	"
3 lb.	" 20	"

Brantford Soap Works Co.

LIMITED

BRANTFORD - CANADA

"VARSITY"—HIGH-CLASS 5c. CIGAR.

THE CANADIAN GROCER

VOL. VIII TORONTO, DECEMBER 28, 1894. No. 52

IF YOU KNOW

COLMAN'S MUSTARD

IS

A most delicate preparation;
Made from the choicest stock;
Appetising;
Conveniently packed;
Economical;
Used at home, in camp, and upon the yacht;
The highest grade Mustard known;

AND HAVE NOT ORDERED "COLMAN'S"

YOU HAVE LOST
THE ADVANTAGE OF YOUR KNOWLEDGE

HUNTLEY & PALMERS

English Biscuits

UNRIVALLED FOR EXCELLENCE OF QUALITY.

MANUFACTURERS TO HER MAJESTY THE QUEEN, etc.

KNOWN THROUGHOUT THE WORLD

READING AND LONDON, ENGLAND

Representative: MR. EDWARD VALPY, 28 Reade Street, NEW YORK

PRIZE MEDALS IN COMPETITION WITH THE WORLD.

LA FLORA, 10c.

EL PADRE, 10c.

LA CADENA—CREAM OF THE HAVANA CROP.

MOST necessary requisite in the keeping of a grocery is to have the standard, the best, and the most favorably known articles for sale. You don't then have to explain their merits to your customer. They probably know as much as you, about that same article.

On the other hand, a poor unknown article of questionable quality and unquestionable price is something you haven't the time to experiment with, nor the inclination to risk your standing among good customers with.

E. B. Eddy's Matches are extensively, aggressively, and persistently advertised in every city, town, and village of importance in Canada.

They have stood the test of 44 years' time and are preeminently the best matches in every respect, made in this country.

Order a 5-Case lot from your Wholesaler or Jobber and always keep them in stock.

THE E. B. EDDY CO., Hull, Canada

ALSO . . .

MONTREAL, TORONTO, QUEBEC,
HAMILTON, KINGSTON, ST. JOHN,
HALIFAX, WINNIPEG, VICTORIA,
ST. JOHNS, Nfld.

Standard Goods THE Best to Handle

THEY STAND AT THE HEAD

No Verdigris in these goods
They are made in Silver Lined Pans

And are

FOR SALE BY LEADING HOUSES EVERYWHERE.

THE MOST RELIABLE

.... Brand of

California Raisins

is

GRIFFIN & SKELLY'S

Fry's

80 Medals

Highest honors at Chicago

It pays to sell them.

Always reliable.

Purveyors of chocolate to Her Majesty the Queen

BY ROYAL APPOINTMENT

AGENTS FOR CANADA

ARTHUR P. TIPPET & CO.

MONTREAL, P.Q. TORONTO, ONT. ST. JOHN, N.B.

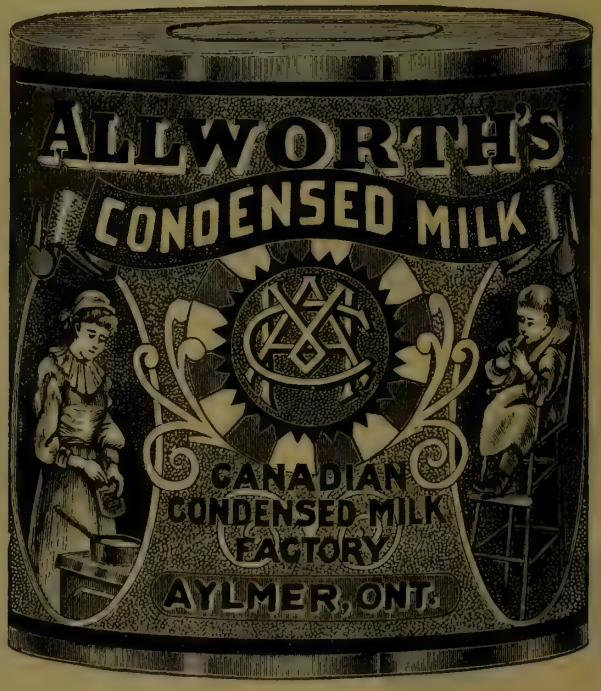
GRAND MOGUL TEA, LION DIGESTIVE COFFEE.

A HAPPY NEW YEAR TO ALL.

To have the last, you must sell the first. A full purse—a light heart. If you do not sell Grand Mogul, your heart will be heavy and purse light. One merchant writes us: "Your Tea and Coffee are greeted by our customers with great satisfaction."

T. B. ESCOTT & CO.,
Wholesale Grocers, Sole Agents, LONDON.

All The Year Round



It Stands At the Head.

Licorice

We look upon the increased demand for our goods as a testimony to their superiority.
To be obtained from any leading first-class house in Canada.

YOUNG & SMYLIE, Brooklyn, N.Y.

THE **Public** TASTE

Has

CAUGHT ON

To the
Best Value.

If you want to increase your tea trade for 1895 make Ram Lal's your leader.

Rose & Laflamme

MONTREAL.

KOFF NO MORE

WATSON'S COUGH DROPS

Will give positive and instant relief to those suffering from Colds, Hoarseness, Sore Throat, etc., and are invaluable to orators and vocalists.

R. & T. W. STAMPED ON EACH DROP.

Kippered Herrings

The recognized leading Brand in all the markets of the world.

Fresh Herrings
Herrings in Tomato Sauce
Herrings in Shrimp Sauce
Herrings in Anchovy Sauce
Herrings a-la-Sardine
Preserved Bloaters, etc.

SALT HERRINGS IN KEGS. "CROWN" BRAND.

All Selected Fish from the famed Aberdeen Fisheries.

FOR SALE BY ALL LEADING GROCERS.

Marshall & Co.,

Spring Garden Works, ABERDEEN, SCOTLAND.

WALTER R. WONHAM & SONS
Sole Agents for Canada, MONTREAL.

An Old Story

Others will offer you a coffee guaranteed just as good as our Pure High Grade

Excelsior Blend Coffee

BUT,

You can depend on it, the result will be disappointment and loss of trade.

There is a peculiar richness of aroma about this coffee which cannot be matched or imitated.

Customers using it for over fifteen years will have no other.

This may remind you that you are wanting just such a coffee, and that it would be well to order on a shipment as a special leader for your Holiday Trade.

Todhunter, Mitchell & Co.

Coffee Importers and Manufacturers
Sole Patentees of the Improved Process of Roasting

TORONTO

BATTY & CO., LONDON, ENGLAND

Batty's Nabob Pickles

Crown Pickles

Batty's Nabob Sauce

Batty's Worcester Sauce

For sale by Leading Wholesale Grocers.

WRIGHT & COPP, Dominion Agents Toronto

WE LEAD OTHERS FOLLOW

• • • •

Another Firm in Ontario are imitating our Menthol Cough Drops.

WHILE we are aware that imitation is the most sincere flattery, still we do not want the reputation of our Menthol Cough Drops damaged without warning the trade that we are the only manufacturers in Canada of the real Menthol Cough Drop. Do not be misled by being told they are as good as ours, etc. The only ones that are as good are those made and sold by us. Put up in glass bottles. See that our name is on the package.

Toronto Biscuit and Confectionery Company

TORONTO, ONT.

FROM

OCEAN to OCEAN

This great **DYSPEPSIA** Remedy is known.

Aids Digestion

Prevents Colds

Whitens the Teeth

Cures Dyspepsia

Do you keep it in stock?

Albert Canyon—Rocky Mountains

Wrapped in Tin Foil

Sold everywhere by Druggists, Confectioners and Grocers at 5c. per bar.

SEE THAT "C. R. SOMERVILLE" IS ON EVERY WRAPPER.

For Sale by the Wholesale Trade.

ADVERTISING matter sent . . on Application.

Manufactured only by

C. R. SOMERVILLE

LONDON, CANADA

We Know a Thing or Two About Teas.

It is a Special Department with us, and is supervised by an experienced buyer and judge of values. We have vast facilities for comparing and securing the best values going, and it has always been our aim to furnish the Trade with such lines as will suit hard drinkers—of **"Superior Grades of Teas."**

OUR STANDARD BLACK TEAS

Are favorites everywhere. Their superior excellence and uniformity make them safe and profitable lines to handle. They mean increased profit to you, pleasure and satisfaction to your customers. Here they are: **Do you handle them?**

The 400 Select
Imperial Congou
Dalu-Kola Congou
Russian Congou

WE ARE IN BUSINESS TO DO BUSINESS, and want your patronage.
We excel in Teas. TRY US.

W. H. Gillard & Co., Wholesalers Only . . . Hamilton, Ont.

JOHN MOUAT, Northwest Representative, WINNIPEG.

COUGH DROPS

SURE CURE

Biscuits and Confectionery.

Wm. Paterson & Son

BRANTFORD.

This journal has the largest circulation and the largest advertising patronage of any grocery paper in the world. We prove it.

THE CANADIAN GROCER

Vol. VIII. (Published Weekly) TORONTO AND MONTREAL, DECEMBER 28, 1894 ($2.00 per Year) No. 52

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John Cameron, General Subscription Agent.

TAKE STOCK.

TIMES there are when inspections or examinations are in order for everybody and everything. Many calamities would have been avoided had this always been done.

Something goes wrong with a man's organism. He omits calling in a physician to ascertain what is the trouble, and he dies; a mariner neglects to study his chart, and his longitude and latitude, and he drifts on the rocks; an elevator cable is not examined, and suddenly the car falls; and so on, ad infinitum.

The year 1894 is near its close, and in three or four days it will have been supplanted by the New Year. In order, therefore, is it now for every merchant to inspect his affairs and ascertain where he stands.

In a word, it is time to take stock, or at least to make preparations for doing so in the near future.

This is a duty that devolves upon a business man, whether the trade conditions be good or whether they be bad. But if there ever was a period when it was more necessary than at any other it is now.

The commercial world is crystalizing into a new condition; and it needs be that merchants should conform themselves to it. This they cannot do intelligently unless they make periodical, careful examinations of their business.

And taking stock is the only way by which this examination can be satisfactorily done.

It is not enough that a merchant's bank account is larger or smaller, or that he owes more or owes less than he did at the end of 1893.

To do business successfully, and especially under the new conditions that are evolving, he must, like a mariner, know where he can with advantage shorten sail, and where it is possible to put on more. In other words, he must know what lines it is better for him to give less attention to and ascertain those that it would be wise for him to push more vigorously.

Through an inventory is the only reliable source this information can come.

Take stock.

WHO MAKES THE TARIFF?

THE Canadian Customs Tariff was adopted after thorough consideration by the Parliament of Canada. That body is composed of a good many able and experienced business men and lawyers. They knew what they wanted and what was in the best interests of the country and importers. When the bill passed it was considered a satisfactory tariff.

Lately there have been so many decisions by departmental officials that it is difficult to recognize it as the tariff adopted by Parliament. In fact, it has become a departmental tariff rather than a parliamentary one. It is, therefore, no wonder that it is a source of constant irritation and loss to business men generally.

That these decisions are not according to the intention of Parliament is shown by the fact that Hon. Clarke Wallace has reversed them on many occasions recently, making them accord with the interpretation of them by the trade.

It will be impossible for Mr. Wallace or any Controller to attend to the many questions raised by importers and appraisers. Steps should therefore be taken, as THE GROCER suggested last week, to organize a Dominion board of appraisers, composed of representative business men, to deal with such questions.

In the meantime a Commissioner of Customs should be appointed who would be able to give intelligent decisions—decisions which it will not be necessary for the Controller to reverse a week or a month hence.

AN INCENTIVE TO TRAVELERS.

Commercial travelers are, as a rule, pushing and energetic. No class of business men are more so. But, at the same time, an incentive to better results is possible.

With the competition that there is to-day there is more or less temptation for a traveler to take an order at a figure lower than he really should, and not infrequently below the figure his principals will accept. In other words, there is practically a never-ceasing struggle regarding profits between the centrifugal and centripetal forces, as represented in the traveler and house respectively.

The loss of much of this energy might be avoided if each wholesale house were to set aside a sum of money to be distributed pro rata between the different travelers, according to the measure of their respective profits.

The idea is not original. It has been tried; and the fact that the same firms maintain it year after year is evidence that it is satisfactory.

GROCERY TRADE OF 1894.

PECULIAR in the history of commerce have been the trade conditions that have obtained during the year 1894

This peculiarity is largely native to the North American continent, and Canada, while probably not so much exercised over the matter, is influenced to some extent.

For the direct cause of the new order of things that is developing one must look to the depression that has been sweeping over the civilized world, beginning with the Baring failure some three or four years ago.

The countries which in the long run felt this depression the most severely were, as a rule, principally the younger countries.

While Canada was touched by this depression, fortunately it was not heavily so. In fact, Canada has felt the financial crisis less than any other country in the world. Financial men and writers in both the United States and Great Britain attest this. The greatest sufferer was the United States.

To the new order of things which the period of depression has induced, such countries as the United States have been more susceptible, and the results have in consequence in them been more marked. To briefly particularize, profits have become smaller, more energy in business is demanded, and newer methods are coming into vogue.

The grocery trade has not altogether escaped the changes that have been evolving in the commercial world.

The article whose position is probably the most unique on the grocery market is sugar. Never before has the price of granulated touched the figure it is ruling at to-day. Just imagine, granulated sugar of home production being sold wholesale at a fraction under 4c. per lb., a price not even dreamed of a year ago.

The present condition of the sugar market in Canada is born of more than one cause. In the first place, the prolonged period of depression in the United States kept both the consumptive demand and prices below the anticipated mark. Then, in the midst of this condition of affairs, Demerara raw sugars, which had been practically driven out of the market for some years by the tariff, again made their appearance in Canada as a result of the modifications in the new tariff. Following upon these came the German granulated beet sugar, which, after paying a duty of 64-100c. per lb., could be sold lower than the price obtaining for the domestic article.

This German article promises to be hereafter an element in regulating the price of granulated sugar on the Canadian market. Compared with the domestic product, it is much inferior in quality, and lacks uniformity. Yet it sells lower, and, therefore, although it may not always be on the market, it can always be depended upon to put in an appearance when prices appreciate to any extent in this country. The German Government allows a bounty of about 21½c. per 100 lbs. on refined sugars when exported, so that about one-third of the amount the German refiner contributes to the Canadian Customs comes from the treasury of the Fatherland.

While sugar has been about the weakest commodity in the grocery trade, tea has been the strongest. The war between China and Japan has, of course, been the chief cause of this. And not only upon this season's trade, but that of next as well, is the influence likely to be felt. China will certainly be compelled to pay Japan a war indemnity, and practically the only way she can raise the necessary money in order to do so is by levying a duty on exports, the internal revenues being already heavier than the people can bear. The fact that the crop of British grown tea has not been as large as anticipated has also materially added to the strength of the tea market.

Foreign dried fruits have on the whole been strong, although the presence of large quantities of damaged fruit, in Valencia raisins particularly, has prevented prices from appreciating to the extent they otherwise would have done.

Canned goods have ruled steadier in price than for some years, and to the agreement between the packers must this be largely attributed. To the smallness of the pack and the largeness of the exports is due the strong position of the market for salmon.

A feature to be noted in connection with canned goods is the cautious buying that has characterized the trade in the matter of canned vegetables and fruits During the last few years the wholesalers carried over from season to season considerable quantities of these goods, steadily losing money thereby. This season they bought new goods just when they wanted them, instead of buying futures, as was largely the custom of the past, and sold off at special prices the goods they had carried over from the year before. They were thus enabled to make a little money this year from canned goods.

A little money was also made in sugar by those who refrained from speculation. Profit, too, has been obtained from foreign dried fruit.

But in none of the lines appertaining to the trade have the profits been as good as they might have been.

The whole season through, careful buying has been characteristic of the retailer, and in the competition there was for the orders he chose to give, prices were cut unmercifully in some instances.

On the other hand, as a counteraction to the practice of cutting prices, it is to be noted that there has been a closer scrutinizing of accounts, while there has been a general tendency all round to cut expenses down—to lop off the mouldering branches without causing impairment.

But the saving entailed in these particulars, seems hardly, from what can be gathered from a canvas of the trade, to have made up for losses in other respects, and consequently the grocery trade of 1894 must be put down as not being altogether satisfactory.

There is one thing, however, that is better than it was a year ago at this time: The prospects are better. A year ago the pall of depression was gathering in consequence of the commercial crisis the world over, and in the United States particularly, naturally weakening confidence among the people of this country, in spite of the fact that the Dominion had no crisis to contend with. Now the depression is lifting the world over, while in our own Dominion the signs of returning commercial activity are met with on every hand. Our merchants and manufacturers are following more closely well defined business lines; they are doing away with fifth wheels; and capitalists are turning their attention more to the development of those natural industries for which Canada is famous.

There is, indeed, hope for the consummation of the wish that 1895 will be a happy and prosperous year for the people of this, the country which Providence has blessed more than any other on the globe.

Swear not to give long credits the New Year, and your chances for happiness will be all the better.

CAUGHT BY A WELL-WORN TRICK.

TWO young men, described by the despatches as "slick" Yankees, have been victimising the merchants of Hamilton by a dodge that has become threadbare by frequent usage. In a word, they were caught by fake advertising.

The particular scheme of the aforesaid "slick" young men was a shopping list. The cost of an advertisement in it came high, but then, not only would there be a large circulation, but the benefit would accrue to the Y.M.C.A.!

Of course, the number printed and distributed did not aggregate what the fakirs said they would. They never do. To come within 90 per cent. of the stipulated number is not a bad average. But the fakirs in this instance were more honorable than have been many of their prototypes.

They seem to have printed about 50 per cent. of the stipulated number. Their victims have thus reason to be thankful that their lot was not as bad as that of some of their predecessors who have fallen into similar traps. A case was cited to THE GROCER once where a circulation of 20,000 was promised by the promoter of a guide book. But the books were merely distributed where the advertiser would be most likely to look for them; and then, instead of 20,000 copies being printed, the sum total was only about 500.

Advertising, just the same as buying and selling goods, needs to be looked after. If it is not, it is scarcely possible to make it profitable, even if the medium be a good one. How much less possible is it, therefore, to expect good results from fake schemes gotten up by irresponsible persons?

THE GROCER has urged it before, and it urges it again: Leave fake advertising schemes alone. Advertise, by all means, and be alive and bright about it, but do so through the well-tried and responsible mediums.

THE TRAVELERS' DINNER.

THE annual dinner of the Dominion Commercial Travelers' Association came off as usual at the Windsor Hotel, in Montreal, on Saturday evening last and was as great a success as ever.

The new president, Lt.-Col. Massey, presided, and was supported by His Excellency Lord Aberdeen, Governor-General of Canada; Hon. G. E. Foster, Hon. J. J. Curran, Solicitor-General; Hon. Wilfrid Laurier, Hon. P. Mitchell, T. G. Shaughnessy, vice-president C.P.R., Dr. Anderson, consul-general of the United States; Hon. A. Marjoribanks, Lt.-Col. Strathy, A.D.C.'s to His Excellency; ex-President David Watson, and Edgar Judge, treasurer of the Board of Trade. The speeches were above the usual order, that of Lt.-Col. Massey, His Excellency, and the Hon. Geo. E. Foster, especially so. Among the notable facts mentioned by Co'. Massey was that the association had a capital of $134,000 safely invested in such a way that shrinkage was impossible, and they had paid out to the families of 26 members deceased $23,000 during the past year. Fitting references were also made to the sad death of the Premier, the importance of the travelers as a body of business men, etc., and the gathering finally broke up in the wee sma hours. The speakers, besides His Excellency, were United States Consul-General Anderson, Hon. Geo. E. Foster, Ald. J. B. Rolland, T. G. Shaughnessy, Hon. W. Laurier and others. Among those who sent letters of regret at inability to attend were: Premier Taillon; Hon. J. S. Hall, M.L.A.; His Worship Mayor Villeneuve, M.L.A.; Ald. Kennedy, M.L.A.; Mr. Parizeau, M.L.A.; James Sargent, president D. C. T. A. of Canada; Alf Robinson and R. S. Struthers, president and secre ary respectively of the C. T. A. of London, Ont., and C. C. Van Horn, C.T.A. of Canada.

The gentlemen to whom the success of the dinner is largely due was the following Dinner Committee: Lieut.-Col. Fred. Massey, chairman; W. P. Beauchamp, Fred. Birks, Geo. Cains, W. H. Callahan, J. H. Clerk, J. T. Dwyer, F. X. de Grandpre, Wm. Galbraith, Chas. Gurd, Fred. Hughes, Major J. T. McBride, J. H. Morin, Max Murdock, Major John Rogers, John Taylor, David Watson, L. A. Wilson, W. C. Wonham, H. W. Wadsworth, secretary.

The officers of the associa'ion for 1895 are: Lieut.-Col. Massey, president; Alfred Elliott, vice-president; Fred. Birks, treasurer. Directors, one year, T. L. Paton, John Hughes, E. D. Marceau, C. H. Bishop, J. L. Gardner; two years, Jas. Armstrong, C. A. Prevost, W. D. McLaren, Jr., S. Tucker, J. T. McBride. H. W. Wadsworth, secretary.

MONTREAL WHOLESALE GROCERS.

The Montreal Wholesale Grocers' Guild held its annual meeting on Friday afternoon last. As usual, the press were not admitted, Secretary Irwin merely handing out afterwards a statement to the effect that President Childs had submitted a short resume of the business of the association, which was adopted and ordered to be printed. The election of officers resulted as follows:

President, Mr. Geo. Childs.

Vice-President, Mr. Chas. Chaput.

Treasurer, Mr. A. Hebert.

Directors—Messrs. J. E. Quintal, H. Laporte, and H. H. F. Hughes.

Committee of Arbitration—Messrs. G. E. Forbes, W. Kinloch, S. J. Carter, A. Birks, and D. C. Brosseau.

MONEY AND STOCKS.

THE November statement of the chartered banks of the Dominion was issued on Saturday. It was not altogether satisfactory compared with the same time a year ago. Current loans, for instance, were $6,172,273 less, while compared with October last a decrease of over three millions is shown. The liabilities are $11,826,395 larger than a year ago, and the assets $7,710,753 larger. The notes in circulation are nearly eleven millions in excess of November, 1893 If loans for business purposes are smaller than they were a year ago, the opposite is the case in the matter of funds wanted for investment in stocks, call loans showing a gain of over 3¼ millions. Deposits, both payable on demand and on notice, show an increase.

The Ontario Bank is an institution whose stock periodically takes a weak turn, the reason for which no one seems to have a good explanation to offer. It had one of those weak spells some six years ago; and now it has another, during the last three or four weeks its stock on the open market having dropped from 107½ to 92, and there is no appearance that the end is yet. Its stock has come into favor before after being in disfavor, and it is to be hoped it will again.

This is a quiet week on the Toronto and Montreal stock exchanges, both having been closed Monday and Tuesday on account of the holidays.

The daily papers announced a few days ago that the Banque du Peuple had effected a loan on the London market for $1,000,000 on behalf of the city of Montreal, at 3½ per cent. net. This was hardly correct. Last spring Montreal negotiated, it will be remembered, a loan on the Royal Bank of Scotland, London, for $1,000,000 at 3½ per cent., with the privilege of renewing at the end of six months, and it was simply taking advantage of this privilege that Montreal was doing last week.

Elgin county bonds, to the amount of $15,000, were last week sold on the Toronto market. They bear interest at 5 per cent., and are payable in ten annual instalments. George A. Stimson was the purchaser, and he is understood to have given a good premium.

It is said that the Quebec Government will in all probability effect a temporary loan for $300,000 on the Montreal market shortly, to be followed by a permanent 4 per cent. loan for $2,500,000 under the Act of 1890, authorizing a loan of $10,000,000, of which $3,500,000 is not yet borrowed. It is gratifying to note that Canada is becoming a lending as well as a borrowing nation

ARGUROS.

THE DETENTIONS OF TEA.

IT transpired on Thursday last that the Montreal Customs authorities, not satisfied with the muddle they got into over the recent jute seizures, have stopped some large parcels of Japan tea consigned to Messrs. Morrow and Ewing of that city. THE GROCER learns that the trade, one and all, condemn the detentions in question, and state that there are other parcels of tea so detained, as well as the lot above mentioned. It agrees entirely with the remarks made by The Trade Bulletin in regard to the most recent action of the Customs authorities, to the effect that fine teas shipped from New York are detained, while stuff that has been rejected in New York and afterwards shipped to Great Britain, is reshipped out to Montreal and passed by the Customs authorities. The latter cannot exercise too much caution in such cases, unless they want to seriously injure the chances for direct trade between Canada and the tea producing countries. It is understood that the matter is not to be allowed to rest, but while it is being adjudicated upon at Ottawa the traders in Montreal are put to inconvenience and loss without any prospect of recompense, and this is exactly where the shoe pinches.

TAX ON COMMERCIAL TRAVELERS.

THE commercial travelers in the Lower Provinces are up in arms. The City Council of Halifax adopted a new assessment scheme the other day, and that scheme included the item, "$25 on commercial travelers." Protests are being sent in from all quarters, and correspondents are writing to the papers to show that the city has not the power to enact such a law. But the item is not to remain in the scheme. It was never intended to remain there. The framers of the scheme say they put that item and several others in the scheme which they did not intend to vote for themselves. By a ruling of the Chair the scheme could not be discussed clause by clause, and had to be adopted as a whole. In order to weed out the objectionable parts, the promoters carried a resolution relegating the scheme to a select committee, who are to prepare an Act in accordance therewith for submission to the Legislature. The tax on commercial travelers will not appear therein.

BREAD WAR AT HALIFAX.

HALIFAX has a bread war. It is decidedly interesting, particularly to the consumers, who are enjoying bread at the rate of 4 cents per loaf, instead of 5 cents. The whole affair arose over the army contract. This means the supplying of some 350,000 loaves per year to the imperial forces. Up to a few years ago the contract was secured by speculators, who re-let the contract to a baker. A good deal of money was made this way, and the bakers came to the conclusion that they might as well have all the profit. So they began tendering. Last year Messrs. Moir, Son & Co., the largest baking concern in Halifax, had the contract. The price was 6¾ cents per loaf. This year Messrs. J. J. Scriven & Sons have the contract, and the price is 6½ cents per loaf. Messrs. Moir, Son & Co. can put out forty thousand loaves per week, which is equal to the total output of all rival concerns. They say that rather than discharge their hands, and to use up the large supply of flour on hand, they have decided to inaugurate a campaign of education. In other words, they have cut the price to induce housekeepers to buy bakers' bread. They are doing it. No housekeeper can bake bread for four cents per loaf. But the small dealers are feeling the situation keenly. They say if the cut continues they must go to the wall. Some are trying to meet the cut, in the hope that it will not last. Messrs. Moir, Son & Co., however, say they are prepared to come down half a cent lower. Whatever the outcome will be, the present effect is a bad one.

COL. SKINNER IS DEAD.

COL. JAMES A. SKINNER, senior partner of the firm of James A. Skinner & Co., Toronto, died at his home, Dunelg, near Woodstock, on Monday morning last. Dropsy was the cause of death. Deceased was born at Tain, Rosshire, in the Highlands of Scotland, on October 26, 1826, and was thus in his 69th year. He received such a sound education as was afforded by the parish schools of Scotland at that time, and shortly set sail for America, bearing with him a warm letter of commendation from his parish minister. He settled in Hamilton and entered the service of Kennedy, Parker & Co., then large wholesale importers. The experience that he acquired there and the knowledge that he obtained of Hamilton as a wholesale centre led him subsequently to enter upon business himself, in company with his brother, the late Andrew Skinner, who had followed him some two years later from Scotland. Hamilton was then almost, if not quite, as important a wholesale centre as Toronto, and the business of Jas. A. Skinner & Co., wholesale china, crockery and glassware, soon became one of the leading establishments in the trade. Col. Skinner retired from active partnership in the business some 30 years ago, but he still remained the senior partner, and it is satisfactory to know that the business, which was removed to Toronto about four years ago, and is under the chief management of Mr. R. A. Skinner, still continues to occupy a foremost position in the Canadian trade.

Col. Skinner was one of the best known figures in Western Ontario. He was the first mayor of Hamilton, and afterwards colonel of the Thirteenth Battalion. He successfully contested one of the Oxfords for the Dominion Parliament, and sat in the House during the Mackenzie Administration. Since 1878 he has lived a quiet life, devoted to his books, of which he had a magnificent library, said to comprise nearly 4,000 volumes. Deceased was buried at Hamilton on Wednesday with military honors.

DAYS OF GRACE.

New York banks are notifying customers of the new law, which goes into effect on January 2, which declares that "On all notes, drafts, cheques, acceptances, bills of exchange, bonds, or other evidences of indebtedness made, drawn, or accepted by any person or corporation after this Act shall take effect, and in which there is no expressed stipulation to the contrary, no grace, according to the custom of merchants, shall be allowed, but the same shall be due and payable as therein expressed, without grace."

In Port Huron two loaves of bread are sold for 5 cents, and it is expected coal will go down to $2 per ton. There is a war on among butchers and coal dealers, and the poor do not mind it a bit. Port Huron must be a great place for breeding bankrupts.

Gold still continues to leave the United States Treasury, and people are beginning to speculate upon the necessity of the Government's negotiating another $50,000,000 to replenish the reserve, which is again below the $100,000,000 mark. The withdrawals from the Treasury are in part due to the replacement of bank reserves which were reduced by the recent purchase of bonds. But exports are still playing a no insignificant part, the amount that went out last week on this account aggregating $4,000,000. Since December 8 over $20,000,000 in gold has been withdrawn from the Treasury.

Established 1850

The choice of all the factories' productions in Glassware for 1895

THE

"Alexis" Pattern

In Assorted Packages

Write for Cuts and Price List. Order a sample package, and open your New Year with a wonderful selling line.

JAMES A. SKINNER & CO.

Toronto, Ont. Vancouver, B.C.

OUR TRAVELLERS

Will be out on their trips next Wednesday.

AS USUAL, during the month of January, we are "free sellers" in **TEA,** and have a large stock of early picked goods to offer away below present market values.

LUCAS, STEELE & BRISTOL, - HAMILTON

WHOLESALE GROCERS

To Our Friends:

We beg to thank you for the large volume of trade given us for the year now closing. Trusting your wants from us for 1895 may still largely increase, and wishing you all a prosperous New Year,

We are, truly yours,

James Turner & Co.

Hamilton.

We Return Thanks

WRIGHT & COPP

Agents TORONTO

THEY WANT THE EARTH.

THE insatiable desire of New York dealers in particular, and Americans at large, to control various lines of business is so well known to our readers that no apology is necessary from us in referring to it. That it is not in the interests of consumers or buyers, except in very rare instances, if at all, is a view we hold very strongly, as we do not think these friends are filled with any particularly philanthropic views, and while it is a natural tendency of the day, there are many large dealers in various lines who persistently oppose the idea, holding that the principle is unsound from an economical standpoint, and militates against the consuming public.

The latest effort in the way of control from New York, being one in which Canadians have a growing interest, is worthy of note, and the clever way in which the attempt has been made is very liable to catch many dealers both in the United States and Canada.

This particular move has been the attempt of the New York houses who have branches in California to get control of the California raisin market, their lamblike proposition being that all shipments for the east should be made to New York city, and distributed from there "as a matter of expediency and convenience."

If this were carried out it would effectually cut off all the eastern towns from importing direct, from Philadelphia to Montreal, and practically speaking, levy on them a tax varying in volume according to the distance the goods would have to be carried from New York; more than this, it is not to be supposed that our innocent New York friends had only the idea of working for the benefit of the railway companies. In all probability all outside of New York would have to pay an additional price for their raisins which they have hitherto been receiving direct from California, and at the same cost.

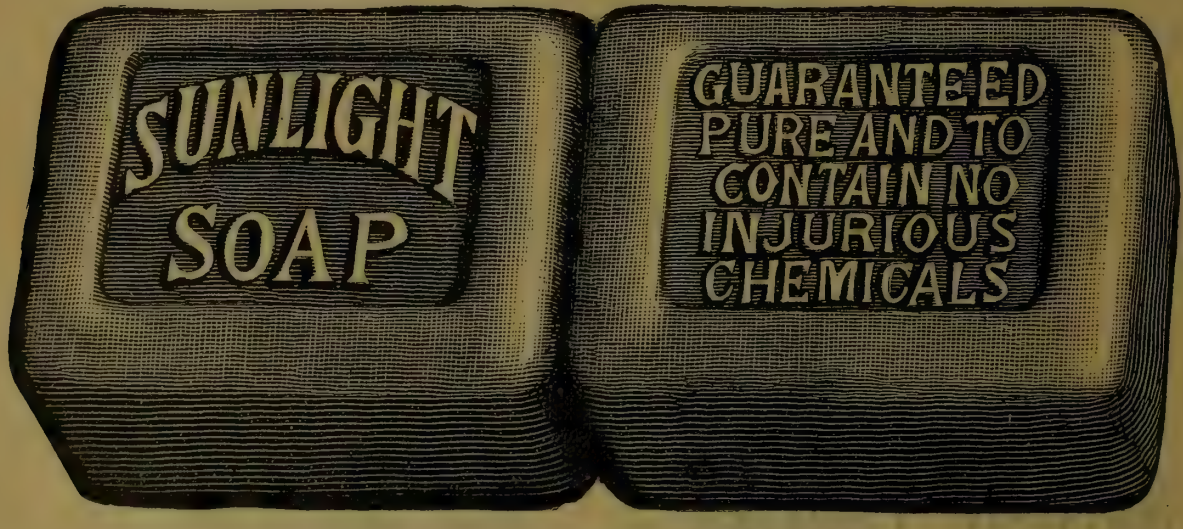
The largest handlers of raisins in California, who have agents in all the principal towns of the United States, and Canada as well, have persistently set their face against the idea as embodied in the proposition of the New Yorkers, holding that, in the first place, all California products, as far as possible, should be distributed direct from that state, both as a matter of business economy as well as protection. Their persistent opposition has led to a vigorous attack upon them on the part of those who want to dictate the terms; but there is no question that the ultimate interest of every buyer and consumer will be best served by endorsing and supporting the views held by these handlers, for whatever present inducements their opponents may offer it goes without saying that the moment they might succeed in effecting the proposed deal all such inducements would rapidly vanish and our Canadian merchants and consumers, as well as those over the line, would have to pay for it, for the benefit of the New York dealers.

While it is true Canada and Canadian dealers have not yet become very deeply interested in this matter, we propose to keep our readers thoroughly warned against all attempts of this kind.

THERE IS GROWTH HERE.

C. R. Somerville, London, Ont, the manufacturer of "Mexican Fruit Chewing Gum" and other nice things, has just completed a large addition to his factory. He has spent $2,500 on this addition, and, besides, has put in $2,000 worth of new machinery. He closes the year with as complete a factory as is to be found in Canada. He has introduced electric power, electric lighting and the latest system of heating and ventilation he could obtain. Mr. Somerville reports a good business for 1894, and looks forward, confident of better things for 1895.

A despatch from Quebec reads: The movement to separate the grocery and liquor traffic is beginning to assume serious proportions, and yesterday again numerous petitions on the subject, from all sorts and conditions of people apparently, were presented in the Legislative Assembly.



SUCCESS CAME TO SUNLIGHT SOAP

BECAUSE IT IS PURE AND SURE

And because it brings Less Labor and Greater Comfort to those who use it.

It pays Grocers to sell it. It pays Customers to buy it.

TO ALL OUR CUSTOMERS AND FRIENDS

. . . We wish you

A Happy and Prosperous New Year

H. P. Eckardt & Co.

Wholesale Grocers. .....TORONTO, ONT.

OTHER SPECIALTIES.
NOUGAT
RAHAT LAKUHM
ALMOND ROCK
EL MAHNA

CALLARD & BOWSER'S

BUTTER-SCOTCH

(The Celebrated Sweet for Children).

"Really wholesome Confectionery." Lancet

MEDALS AND DIPLOMAS.
PARIS
SYDNEY
MELBOURNE

WORKS

CANADIAN SPECIALTY CO., Toronto. | LONDON, W. C. | ROSE & LAFLAMME, Montreal.

CRESCENT BRAND

BM&Co. TRADE MARK.

BRUNNER, MOND & CO., Ltd.

NORTHWICH, ENGLAND

MANUFACTURERS OF

BICARBONATE of SODA

REFINED and RECRYSTALIZED--The Purest and Cheapest in the Market

SODA CRYSTALS

Of the Finest Quality.
In Barrels and Drums.
Orders for direct importation from the Wholesale Trade only.

WINN & HOLLAND - - - MONTREAL

SOLE AGENTS FOR THE DOMINION OF CANADA

Fine Chocolate Goods

Three Grades

Supreme
Extra Fine
Elite

SUPREME goods are coated with the very finest grade of Vanilla Chocolate, in light or dark, as preferred.

EXTRA FINE Chocolate coating is not so strongly flavored with Vanilla, but is very fine and thoroughly satisfactory.

Price Lists on application.

ELITE is our cheapest grade and is splendid value.

G. J. Hamilton & Sons, - Pictou, N.S.

Quality High Prices Low

Snaps for 1895

BLACK TEA, Eagle Brand, In Hf. Chests, Cads and 6 lb. Tins
JAPAN TEA, Eagle Brand, In Hf. Chests and Cads
California Evaporated Fruits
Layer Valencia Raisins
Prunes in 56, 28 and 14 lb. bxs.

Masuret & Co. London, Ont.

Prices Cut For Round Lots

"PURE GOLD" AT HOME.

IT is a good thing to see employers and employes dwell together in unity, and that is why I like to attend the annual At Home of the Pure Gold Manufacturing Co., for there it is that the public gets a glimpse at this desirable yet seldom seen condition.

The At Home held on Friday night in Webb's parlors, like its predecessors, reflected the good feeling that exists between the company and its employes, and, like its predecessors, was successful. Everybody seemed to have pure gold enjoyment. At any rate I failed to discover any alloy either in word or gesture among those present. And it could not well be otherwise. Admirable arrangements had been made for the entertainment of the employes and their friends, for the firm's munificence extended outside the immediate circle of employes. There was, of course, dancing, and to Glionna's orchestra too, by the way. But there was more than dancing. Admittance to one-half the main hall was denied to the votaries of Terpsichore—that was, of course, when they were worshipping her—which was allocated to those who desired a nice little tete-a-tete, a game of cards, or one of the many other games which the care and foresight of the management had provided. In addition to this there was a smoking and card room upstairs. No one had, therefore, any excuse for not enjoying himself or herself; and Mr. J. D. Roberts, the manager of the firm, kept his eye open to see that no one found an excuse, for the moment he spotted a loiterer in the whirl of amusement, that loiterer was led to where entertainment was to be found; and what he missed, Mr. George Anderson, the cashier of the firm, looked after, while Mr. Jardine, the senior partner, pleasantly chatted to this group and then to that, ever and anon kindly patting some young employe on the head or shoulders, and venturing a pleasant remark. Thus the evening whiled away till supper was announced, about 1 a.m.

Mr. George Anderson presided over the destinies of the supper table, "on account," as he said, "of the native bashfulness of Mr. Jardine." While the company feasted and made merry, the orchestra from the balcony above dispensed sweet music.

The toast list was brief. After "The Queen" had been honored, came "The Pure Gold Manufacturing Co," coupled with the names of the two members of the firm present, Messrs. A Jardine and J. D. Roberts. But before the speakers replied, Mr. T. H. Litster gave this solo, all present joining in the chorus:

It's no secret on the Mart, sweet Marie,
The truth I now impart, love, to thee,
Every grocer knows right well
Pure Gold goods are best to sell,
If the truth he'd only tell, sweet Marie.
If he tries to introduce, sweet Marie,
Goods that really are no use, hark to me,
Don't you let him work his bluff,
Don't you listen to his guff,
Say you must have Pure Gold stuff, sweet Marie.

CHORUS—Every lady in the land
Loves to use the P. G. brand;
Not because it is so cheap, sweet Marie,
But because it can't be beat,
For it is so pure and sweet,
You should use it all the week, sweet Marie.

It would really take too long, sweet Marie,
If I told you in this song, don't you see,
Of the many lines they make,
For the list is far too great,
But you bet they "take the cake," sweet Marie.
If you have a grocer friend, sweet Marie,
An order let him send, love, with thee;
Write to Glover or Munro,
Egan, French, or Frank Gallow,
And his trade will quickly grow, sweet Marie.

—By T. H. L.

When Mr. Jardine arose to speak, his face radiant with smiles, he was long and loudly cheered. "It is," he said, "about eleven years since the Pure Gold Company was started. Some of you have been with me all that time, and a good many have been with me seven, eight and nine years. Some of the ladies present were little girls then." (Laughter.)

A Voice—"Some have got married." (Renewed laughter.)

Mr. Jardine—"Yes, that is true, and while I do not want to lose one of them, yet I am always pleased to see my girls get good husbands and settled happily in homes of their own, for it is the married life that is the happy life."

Mr. Frank Gallow—"Hear, hear."

After further indulging in some pleasantries Mr. Jardine continued: "The business is getting along nicely. All with me are interested in the business, and all are doing their level best to get out the nice goods mentioned in the song just sung by Mr. Litster. I indeed feel thankful that I have such a nice, bright and friendly lot around me. It is enjoyable to know that we are all happy together, and pleasant to think that we can as employers and employes and friends meet in gatherings of this kind once a year. Since our last At Home Mr. Roberts has become a member of the firm. (Cheers) He is a better speaker than I am. You shall now hear him."

Mr. Roberts arose, smiled pleasantly as the applause greeted him, and then assumed a solemn mien as he said: "Mr. Chairman, ladies and gentlemen, I might say that one of the most solemn moments of my life is when I am called upon to make a speech. I don't want to make you sad to-night. Therefore, I won't make a speech." Then he thanked them for coupling his name with the toast, wished all the compliments of the season, and sat down.

"The Ladies" was responded to by Mr. Sutton and Fred Ramsey.

Songs were rendered between the speech-making by Robert Aitkens and James Milne.

It was 2 o'clock by the time the toast list was exhausted, and the dancers returned to their particular amusement.

BRING A WHEELBARROW.

On a wheelbarrow in a local grocery window is a placard:

BRING A WHEELBARROW
23 POUNDS
GRANULATED SUGAR,
$1.00.

—Commercial Enquirer, New York.

Pshaw! We in Canada can do a lot better than that for the consumer. In Toronto we have grocers who sell 25 and 26 lbs. for a dollar.

We wish all our Customers

A

Prosperous and Happy New Year

To be perfectly Happy during **1895** however, it will be necessary to keep on sale the celebrated

"Orient" Tea

Put up in ½ lb., 1 lb. Pkgs. and 5 lb. Tins.

This tea is winning friends day after day, and has come to stay.

This is the best 50c. retailer in the land.

THE EBY, BLAIN COMPANY LTD.

Wholesale Grocers

TORONTO - - ONTARIO

SITUATION IN MANITOBA.

ALTHOUGH there has been a good deal of agitation this season directed against the grain trade, it seems probable to The Commercial that the Manitoba wheat crop has been handled on a smaller margin than ever before. With prices so low as they have been, it is but natural to expect considerable grumbling on the part of farmers, and also from those who look upon the farmers as their customers and patrons. Many persons do not look beyond the local grain buyers to find the cause of low prices. When prices are low they conclude at once that there is an agreement among the local buyers to keep down prices. This no doubt accounts for so much talk this season about the "grain combine." But, combine or no combine, the grain has been handled this season on a closer margin than ever before, and it has been handled, so to speak, with "neatness and despatch." First of all, the railways have done exceptionally well in moving the crop without entailing any serious delays at any time during the rush of wheat for export. The Manitoba grain trade has also proved itself fully equal to the occasion, and in the short season between the conclusion of harvest and the close of navigation, over 12,000,000 bushels of wheat (flour included as wheat) have been successfully handled and shipped out. While grain men have worked on a small margin, they have done a vast business. They have bought and sold promptly and shipped the stuff out at once, not holding with the expectation of enlarged profits. The business has been strictly legitimate and unattended with speculative features. The margin of profit has, we believe, been about 2½ per cent. on the prices paid to farmers, which is certainly small enough to leave no ground for complaint. If the farmers were their own shippers, they would not be able to handle the business individually on this margin.

There is sufficient wheat left to speculate upon in carrying over until next summer. Possibly this may prove one of the years in which there will be good money in carrying wheat. We hope it will turn out this way. The great bulk of the crop has already gone out, but there is enough left to give holders a good sum should prices advance sharply. Manitoba grain shippers and millers have not had a very comforting experience during recent years. The general course of the markets has been against them, and many of them have dropped a good deal more money than they have made in the trade. There will, therefore, be no reason for jealousy if they come out well next spring. Prices in Manitoba, however, have shown a tendency to advance, rather than decline, since the close of navigation, and with the higher prices now being paid to farmers here, and the cost of carrying wheat over winter, we will require to have a considerable advance in foreign markets to enable local dealers to come out with a profit on their holdings next spring.—Commercial, Winnipeg.

U. S. IMMIGRATION.

According to figures published by the Bureau of Statistics, the immigration into the United States for eleven months of the current year has been less than half as great as for the same period of 1893—or 233,891, compared with 486,276. There has been a noteworthy increase in the proportion of women immigrants, the number of male immigrants being reported as 300,884 for eleven months of 1893, and female, 185,392, while this year there have been 132,546 male and 101,345 female, and during November there were more than 7,000 female immigrants to 8,000 male. "Assuming," remarks N.Y. Journal of Commerce, "the immigration of the present month to be no larger than that of November, the total for the year will be barely 250,000, or not more than half the average annual immigration since 1880, while, according to figures published by Superintendent Stump, the current record of steerage passengers from and to this country by the transatlantic lines shows the number of departures to be greatly in excess of arrivals."

Galt wants a general town mail delivery system inaugurated.

Buckwheat Flour

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Choicest of Ingredients. Prepared with scrupulous care.

The most attractive package on the market. It sells at sight.

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In 2½ lb. Packages, 2 doz. per case.
In 5 lb. Packages, 1 doz. per case.

Write us for Samples and full particulars at once.

THE IRELAND NATIONAL FOOD CO., LTD.

MILLERS AND MANUFACTURERS OF

CHOICE BREAKFAST CEREAL FOODS

OPERATING the largest and most complete Breakfast Cereal Food Mills in the Dominion.

TORONTO, CANADA

MARKETS AND MARKET NOTES

TORONTO MARKETS.

TORONTO, Dec. 27, 1894.

GROCERIES.

PRACTICALLY all the travelers are in the houses this week, and the little business that is being done is in small sorting-up parcels to complete the holiday trade. The holiday trade has been a fairly brisk one, large quantities of such seasonable lines as foreign fruits, nuts, etc., having been turned over, and the market is in consequence pretty well cleaned up. The most unsatisfactory feature in the Christmas trade was the cutting in prices. No changes have taken place on the spot in reference to prices. Cable and mail advices from primary markets denote a firm market generally in foreign dried fruits, especially currants. Most, if not all, the houses are busy this week taking stock.

CANNED GOODS.

There is nothing special to note, business being quiet and prices unchanged, as follows: Tomatoes and corn, 85 to 90c.; peas, 80 to 85c.; peaches, $2.75 to $3 for 3's, $1.75 to $1.90 for 2's; raspberries, $1.65 to $1.80; strawberries, $1 to $2.10; apples, 3's, $1 to $1.10, gallons $2.20 to $2.65, and preserved fancy quarters at $1.35 to $1.40; salmon, $1.30 to $1.35 for good red fish in tall tins, and $1.50 to $1.60 in flat tins; do., second quality, $1.20 to $1.25; canned mackerel, $1 to $1.10; lobsters, $1.70 to $2 for tall tins, and $2.25 to $2.75 for flat tins.

COFFEES.

The situation, both at home and abroad remains much as before. We quote: Green, in bags, Rio, 20 to 21½c.; East Indian, 27 to 30c.; South American, 21 to 23c.; Santos, 21½ to 22½c.; Java, 30 to 32c.; Mocha, 27 to 28c.; Maracaibo, 21 to 23c.; Jamaica, 21 to 22c.

RICE.

There is still a little doing in fancy kinds, but otherwise trade is quiet. We quote: "B," 3½ to 3¾c.; extra Japan, 5¼ to 5⅜c.; imported Japan, 5¾ to 6¼c.; tapioca, pearl 4½ to 5c.

SPICES.

There is nothing new to note in this line. We quote: Pure black pepper, 10 to 12c.; pure white, 18 to 25c.; pure Jamaica ginger, 25 to 27c.; cloves, 25 to 30c.; pure mixed spice, 25 to 30c.; cream of tartar, 20 to 25c. per lb.

NUTS.

A little sorting up is being done in this line. We quote as follows: Brazil nuts, 11 to 11½c.; Sicily shelled almonds, 25 to 26c.; Tarragona almonds, 14 to 14½c.; peanuts, 10 to 12c. for roasted and 7 to 10c. for green; cocoanuts, $4.50 to $5 per sack; Grenoble walnuts, 15 to 16c.; Marbot walnuts, 12½ to 14c.; Bordeaux walnuts, 12 to 13c.; Sicily filberts, 9 to 10c. for sacks and 10¼ to 11c. for small lots; pecans, 10½ to 11c.

SUGAR.

The dulness noted a week ago still obtains and prices are weaker, granulated being quoted by the wholesale houses as low as 3⅞c. We quote: Granulated—Canadian, 3⅞ to 4c.; German, 3¾ to 3⅞c.; yellows, 3¼ to 3¾c. Raws—Muscavedo, 3c.; Demerara, 2⅞ to 3c. for dark; 3⅜ to 3½c. for bright, and 3⅜ to 3¾c. for light.

N.Y. Journal of Commerce, 24th inst.: The market for raws remains under the influence of very certain evidence of an impending gigantic supply and a decidedly uncertain demand, and until matters become clearer as to how the latter may shape it is practically useless to attempt drawing deductions upon the chances of the market, and few of the trade are doing so. Refined have been very dull and without new feature worthy of note. A few straggling orders have come in, and, as usual of late, indicated that the buying was of necessity only by parties who had to keep up a working assortment, no evidence of a tendency to anticipate the future being manifested.

SYRUPS.

Business remains quiet at unchanged prices. We quote: Dark, 25c.; medium, 28 to 30c.; bright, 35 to 40c.; very bright, 45 to 50c.

MOLASSES.

Cheap New Orleans molasses for baking purposes is still in demand at 28 to 32c. We quote: New Orleans, barrels, 26 to 28c.; half-barrels, 30½ to 32c.; Barbadoes, barrels, 28 to 32c.; half-barrels, 30 to 34c.

TEAS.

There is no new feature to note on the local market, but at last week's auctions in London Ceylon tea was stiff in price on account of small offerings. Japan teas are stronger, particularly in New York. We quote ruling prices on the Toronto market as follows: Young Hysons, 12 to 18c. for low grade; 24 to 27c. for mediums, and 30 to 45c. for high

WILSON'S
PURE MALT
VINEGAR
BAY ST., TORONTO
This is the only licensed malt vinegar works in Canada.
EQUAL TO IMPORTED

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Windsor Patent Brush Co., Ltd.
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Solicits your order for Brushes, Whisks, and Brooms.
Send in your order direct.
Our Patent Broom has the call, and we warrant it in every respect superior to any other like article on the market.
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Pay you to investigate this Advertisement . .
"SALADA"
CEYLON TEA
The Leading Article of The Leading Grocer . .
P. C. LARKIN & CO.
WHOLESALE AGENTS,
25 Front St. East. TORONTO

MARKETS—Continued

grades; China Cougous, 14 to 18c. for mediums and 35 to 55c for high grades; Japans, 16 to 20c. for mediums; 28 to 35c. for high grades; Indians and Ceylons, 18 to 22c. for mediums and 30 to 45c. for high grades.

DRIED FRUITS.

Valencia raisins are in steady demand for the season at unchanged prices. We quote good fruit: Off-stalk, 4 to 4¼c.; fine off-stalk, 4½ to 5c.; selected, 5½ to 6c.; layers, 6 to 6½c. We quote California loose muscatels at 5½ to 6½c.

Advices to P. L. Mason & Co. from Malaga state that stocks of raisins there are almost exhausted. The local market is pretty well cleaned up. We quote: London layers, $2.25 to $2.50; black baskets, $3.25; blue baskets, $4.25 to $4.50; extra dessert clusters, $4 to $4.50; connoisseur clusters, $3 to $3.25; quarter flat connoisseur clusters, 90c. to $1.15; Royal Buckingham, $4.50 to $5.

Sultana raisins are in fair demand at unchanged prices. Quotations are: Ordinary, 4¾ to 5¼c.; good, 5½ to 6c.; fine, 6½ to 7c.; finest, 8 to 9c. Advices from the primary markets state that the demand for the continent and the United Kingdom is being well maintained.

There is nothing new to note in the prune market. The first direct shipment of new season's Bosnia prunes was due to arrive in New York yesterday. Turkish prunes to arrive are still being quoted as follows: Sphinx, B., 6¾ to 7½c.; U., 5½ to 6c.: Atlas, B., 5¾ to 6½c; D., 5½ to 5¾c. French prunes on spot we quote as follows: E., 4½c.; D., 5c.; C., 6c.; B., 7c.

A cable was received by R. S. McIndoe on Monday from Patras stating that the currant market was very firm, with the probability of higher prices obtaining, Russia and the United States being buyers. Present stocks in Greece were estimated, the cable said, to be between 35,000 and 40,000 tons, which is likely to be exhausted before the new crop comes in. On the Toronto market trade is quiet and prices unchanged. We quote: Filiatras, half barrels, 4 to 4½c., barrels, 4½c.; fine Filiatras, half barrels., 4¾c., barrels 4⅝c.; Patras, 5½ in cases; Casalinas, 5½ to 6c.; Vostizzas, 6½ to 7½c. in cases and half cases; Panartes, 8 to 8½c.

Dates have been in fair demand at 4½ to 5c.

Advices from Smyrna state that stocks of figs there are practically exhausted, and that the small stocks remaining consist of naturals. Business remains fairly good on the local market at unchanged prices. We quote: 14 oz., 8 to 9c.; 10 lb., 8 to 10c.; 18 lb., 12c.; 28 lb., 15c.; taps, 4¼ to 4½c.; naturals, 6 to 7c.

BUTTER AND CHEESE.

The receipts of fine dairy tub are not large. There is a fair demand for all the best offering, and the market is firm for choice packages. Large rolls are in demand, Dairy pound rolls are steady. Creamery is in fair demand and steady. We quote jobbing prices: Dairy—Choice tubs, selections, 15½ to 16c.; crocks, 18c.; low grade, 10 to 12c.; fresh pound rolls, 15 to 16c.; large rolls, 14 to 15c. Creamery—Tubs, early makes, 15 to 18c.; late makes, 20 to 21c.; pound prints, 21 to 23c.

Cheese is steady. We quote in small lots: August and September makes, 10½ to 11c., and half sizes at 11 to 11½c. Small Stiltons are quoted at 12 to 12½c.

GREEN FRUIT.

Trade has been brisk and stocks have been pretty well cleaned out. A weakening tendency is to be noted in lemons, demand not having been as good as anticipated, although an improvement is looked for with the cold weather. The cranberry market has been brisk, with stocks light. Apples have been in good demand on account of the lower prices. We quote: Lemons—Floridas, 150's to 176's, $3.50 to $3.75 per box; Messinas, $3.50 to $4. Oranges—Floridas, $2.50 to $3; Valencias, $4.25 to $4.50; mandarins, $2.75 to $3 per half box; tangerines, $2.25 to $2.50 per half box; grape fruit, $4 to $4.50 per box. Bananas, $1.25 to $1.75 for firsts and seconds. Apples, winter fruit, $2.50 to $3 per bbl.; fall fruit, $1.75 to $2. Grapes—Malagas, $5.50 to $6.50 per keg. Cranberries, Jerseys, $12.50 to $13 per bbl. and $4 per box. California dried fruit—Apricots, 12½c.; peaches, 12½ to 13c.

COUNTRY PRODUCE.

BEANS—Business continues quiet at $1.40 to $1.50 for choice hand-picked and $1.20 to $1.25 for medium.

DRIED APPLES—There is not much doing, and prices are much as before, jobbers getting 5 to 5½c.

EVAPORATED APPLES — Dull and unchanged at 6¾ to 7c.

HOPS—Business is at a standstill, and, in the absence of sales, there are no quotations to give. Package hops are unchanged at 18 to 20c.

ONIONS—Unchanged. We quote: Domestic, 70 to 80c. per bag, and 70 to 75c. per crate; Spanish, 80 to 90c. per crate; Valencia, $2.50 to $2.75 per case.

HONEY — Quiet and unchanged. We quote: Strained in 10-lb tins, 9 to 10c.; comb, 14c.

POTATOES—Are much as before, 45c. being quoted on track and 53 to 55 out of store.

POULTRY—The market was pretty well cleaned up and prices are steady. We quote: Turkeys, 7 to 9c.; chickens, 15 to 40c.; ducks, 35 to 40c.; geese, 5 to 5½c.

EGGS—Cold storage stocks are pretty well cleaned up, and the result is a better feeling in limed eggs. Strictly fresh are in good demand. Prices are much as before. We quote: Held and cold stored, 10 to 15c., according to quality; new laid, 18 to 20c.; limed, 14 to 15c.

FISH AND OYSTERS.

Trout, whitefish, and sea fish are coming in nicely, but the demand is light. Oysters are in good demand and steady. We quote: Salmon trout, 6½c.; white fish, 7½c.; skinned and boned cod fish, 6½c.; boneless fish, 3½ to 4c.; market cod, 5c.; steak cod, 6½c.; haddock, 5c.; Labrador herring, $2 50 per half keg and $5.50 to $5.75 per barrel; ditto, split, $3; fresh water salt herring, $4 per bbl.; blueback herring, 4c.; blue pickerel, 4 to 5c. lb.; yellow ditto, 6 to 7c. per lb.; mackerel, 13c. each; pike, 5c. lb.; cod, 6c. per lb.; finnan haddies, 7½c.; Digby herring, in bundles of 5 boxes, 15c.; ditto, lengthwise, 14c.; large halibut, 10c.; ciscoes, $1.35 to $1.40. Oysters, $1.20 to $1.25 per gallon; select, $1.60.

SEEDS.

Alsike continues to be marketed freely, and red in fair quantities. There are no changes in prices. Quotations are: Alsike, low grade to choice, $4 to $5.25, and choice to fancy, $525. to $5.40; red, $5.40 to $5.60, and timothy, $2.25 to $2.50.

PROVISIONS AND DRESSED HOGS.

A fair trade has continued to be done in hams and breakfast bacon on holiday account, and a good business is reported in heavy mess and long clear for the lumber camps. Dressed hogs have been easy, $5 to $5.10 only being paid for select weights.

BACON—Long clear, 7c. for carload lots, 7¼c. for ton lots and 7½c. for small lots; breakfast bacon, 10 to 10½c.; rolls, 8 to 8¼c.

HAMS—Large, 22 lbs. and over, 9c.; medium, 15 to 20 lbs., 10c.; small hams, 10½c.; pickled, 9 to 9½c.

LARD—Pure Canadian, tierces, 8c.; tubs, 8½c.; pails, 8¾c.

BARREL PORK—Canadian heavy mess, $15 to $15.50; Canadian short-cut, $15 25 to $15.75; shoulder mess, $12.50 to $13; clear mess, $13 to $13.25.

SALT.

Packers are still liberal purchasers, but otherwise business is not as brisk as it was. We quote: Barrels, 90c.; coarse sacks, 56c. fine sacks, 60c.; dairy, $1.50; rock, $9

HIDES, SKINS, WOOL AND TALLOW.

HIDES—There is a good demand for hides and the market is steady. Local dealers quote 4½ to 4¾c. for cured and 3½c. for green.

SHEEPSKINS—Are in good demand and 5c. higher. Local dealers are paying 65c. and they quote 70c. for choice Christmas skins. Calfskins are dull and prices nominal at 6c. for No. 1 and 4c. for No. 2.

TALLOW—There is a good deal offering, and the market is easy. Local dealers are paying 5½c. and selling at 6c.

WOOL—There is not much fleece offering and no demand for export. Local dealers

KURMA

THE TEA OF TEAS

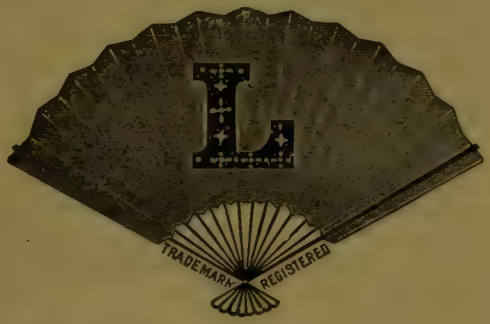
To retail at **30 c.**
" " **40 c.**
" " **50 c.**

A delicious Blend put up in ½ lb. and 1 lb. leaded packages.

DAVIDSON & HAY

Wholesale Agents TORONTO

TEAS

FAN  BRAND

EDWARD ADAMS & CO. - London, Ont.

Ha! Ha! Ha! See Me Smile!

I'm the only first-class Codfish that Munn didn't catch.

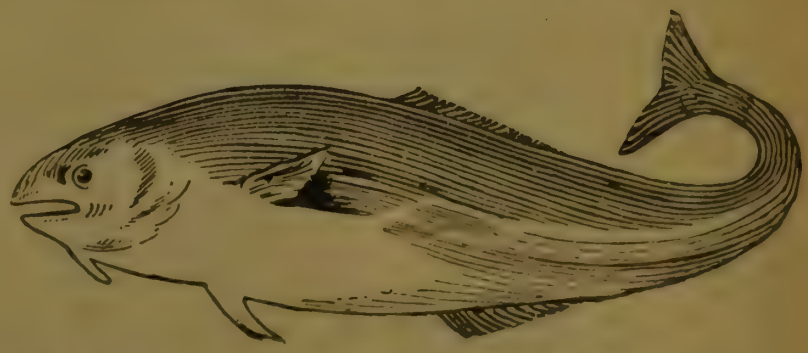
Boneless Codfish

Better than ever. Full line of Choice New Fish now on hand. 5, 20 and 40 lb. boxes.

Skinless Codfish

In 100 lb. Cases.

If you have not got Munn's Codfish in stock don't tell anyone but us.



J. F. RAMSAY,
Toronto Agent

STEWART MUNN & CO.

BOARD OF TRADE BUILDING, MONTREAL.

MARKETS.—Continued

quote 17 to 18c. for fleece and 19 to 21c. for combing. In pulled wools the movement is slow and the market is dull. Prices are steady. We quote supers at 18 to 19c. and extras at 20 to 21c. Foreign wools are offering very low, but the demand is not at all active.

PETROLEUM.

There is still a fair volume of business doing at unchanged prices. We quote, in 5 to 10 bbl. lots, imperial gallon Toronto: Canadian, 11½ to 12c.; carbon safety, 16c.; Canadian water white, 16c.; American water white, 17½c.; photogene, 19c.

The Petrolia Advertiser in its weekly report quotes: Petrolia crude, $1.15½ per barrel; Oil Springs crude, $1.17 per barrel; refined, 7c. in bulk, 9¾c. in barrels, in car lots f.o.b. here.

MARKET NOTES.

The primary market is firm on shelled almonds.

New Nagasaki Japans and Hysons are to hand with Davidson & Hay.

Dawson & Co. received a carload of Florida oranges on Wednesday of desirable sizes.

Davidson & Hay received this week a large shipment of imported Castile soap.

For the last time this year W. Paterson & Son call the attention of the trade to their cough drop ad. on page 6.

The Toronto Salt Works report these sales for the week: Three cars coarse, one barrel coarse and one car of fine sacks.

M. Masuret & Co. are offering California fruit—peaches, apricots, etc., and muscatel raisins—at what are said to be very low prices.

D. Gunn, Flavelle & Co. report that receipts of tub butter, off in flavor, continue heavy, while that even the low price of 8c. does not induce purchases.

As is their custom, W. Paterson & Son will devote the first week of 1895 to clearing up and taking stock. Meanwhile they wish all their customers a happy and prosperous New Year.

Fine Christmas fruits to close; also layer Valencias, prunes in 14, 28 and 56 lb. boxes figs. etc., are to hand with M. Masuret & Co., who say they have had a good Christmas trade. The few blue raisins they have left they will sell at low prices.

"Reindeer" brand condensed coffee now appears in a handsome new label. Four grades of these goods are manufactured. They present an attractive appearance.

P. C. Larkin & Co. received a direct shipment of Ceylon tea from Colombo on Monday morning. Among this firm's recent purchases is a line of Rungmook Darjeeling tea at a cost of 2s. in London.

Davidson & Hay have received a shipment of Moir's table jelly powder in all flavors; also kippered paste and bloater plate, in tins, to retail at 5 and 10c. Davidson & Hay have recently been appointed Toronto agents for Moir's products.

MONTREAL MARKETS.

MONTREAL, Dec 27, 1894.

GROCERIES.

THERE has been a fair sort of business doing in wholesale groceries, but it has been restricted to few lines. There has been a moderate distributing trade in tea, but no large business has been put through, as the offers on American account, to which we referred last week, have not materialized in any business as yet. Coffee continues steady at former values, and a fair trade has been done. There has been no further change in the sugar market, while syrups are firm, and the same can be said about molasses. In fact, the latter shows an upward tendency. There is no new feature in dried fruit, but a fair trade is doing. Canned goods, fish, etc., continue much as they were.

SUGAR.

The sugar market here has ruled quiet and steady since our last. Refiners complain that the demand is slow, the orders that are coming in being for small quantities only. We quote 4 to 4⅛c., and yellows 3¼ to 3¾c. for ordinary jobbing trade, but the former has left the factory at 3⅞c. and the latter at 3 to 3⅝c., as to quality. In raw sugar we understand that the refiners have been making further purchases to those already noted last week.

SYRUPS.

There is no change in syrup, which rules firm in tone. Bright grades of domestic are held at 2c., and dark grades 1½ to 1⅝c American syrup has moved at 20 to 21c., as to quality.

MOLASSES.

This market has a much firmer feeling, although there is no great activity to note. The very best price on Barbadoes is 28c., and that is only in a large way, while we hear of sales of good-sized lots between dealers at 29 to 30c., and the outside figure represents the basis for jobbing business.

RICE.

The rice market is perfectly steady, but business is on the quiet side. We quote: Japan, standard, $4.25 to $4.40; crystal Japan, $4.75 to $5; standard B, $3.45; English style, $3.30; Patna; $4.25 to $5, and Carolina at $6.50 to $7.50.

SPICES.

The spice market has been fairly active during the week, and the steady tone is well maintained. We quote as follows: Penang black pepper, 6 to 7½c., white pepper, 10 to 12½c.; cloves, 7½ to 9c.; cassia, 9 to 10c.; nutmegs, 60 to 90c.; Jamaica ginger, 15 to 22c.

COFFEES.

The market maintains its firm tone and prices are steady all round. In fact, round lots of Maracaibo have changed hands at 20½c., and we advance our range a trifle. We quote: Maracaibo, 20½ to 22c.; Rio, 20½ to 22c.; Java, 26 to 30c.; Mocha, 28 to 31c., and Jamaica, 18 to 25c.

TEA.

The demand to which we referred last week from Americans for Japan tea in this market owing to scarcity in New York has not materialized in anything as yet. Otherwise the market is quiet with a moderate distributive trade going on, the only large sale during the week being a line of Japans on local account at 16c. In a wholesale way we quote: Japans, low grades, 12 to 13c.; medium, 14 to 17c.; fine 18½ to 32c., and choice, 24 to 31c.

DRIED FRUIT.

There has been little doing in this market in a large way, but naturally the distributive demand from jobbing hands has been good, and this will possibly lead to larger business later, when it comes to a question of replenishing supplies. In Valencia raisins no change is to note, prices ruling steady, and the same can be said of California fruit, which meets a brisk jobbing enquiry. We quote as

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W. B. BAYLEY & CO., 42 Front Street East, TORONTO

Telephone No. 471. Established 1870.

JOHN HAWLEY

Provision and Commission Merchant

Butter Lard Cheese
Eggs Apples Etc.

Raspberry Jam in 1, 5 and 30 lb. Pkgs.

88 Front Street East, TORONTO

JAMES A. HENDRY

Wholesale Agent for . . . KINGSTON, ONT.

THE E. B. EDDY CO.

Limited.

Correspondence Solicited. HULL, CANADA.

WHITE & CO.

TORONTO

Wish their patrons and friends . . .

A Happy and Prosperous New Year

HUGH WALKER & SON,

FRUIT AND COMMISSION MERCHANTS,

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SEA HERRING,
HADDIES,
WHITE FISH,
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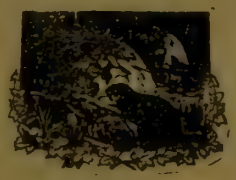

Also all Other Kinds of Fish in Season.

Aikenhead & Sloan

13 Church Street TORONTO

Christmas Fruits

DATES FIGS NUTS

Oranges Lemons

ORDER THE BEST.

CLEMES BROS. - TORONTO

llows : Off-stalk Valencias, ordinary, 4 to 4½c.; selected, 5 to 5½c ; layers, 5½ to 6c.; sultanas, 5½ to 7½c.; California, 3-crown loose muscatels, 5½ to 6c.; 4-crown ditto, 7½c. Second crop Californias ½c. less than first crop.

The currant market is quiet and unchanged and prices are repeated as follows : Filiatras and Provincials, 3 to 3¼c. in bbls., and 3½ to 4c. in cases ; Patras, 4½ to 5c., and Vostizzas 7c.

There is a fairly good jobbing demand for prunes at 4½ to 5½c., as to quality.

There is no change in figs, which have moved well in a jobbing way. We quote : Basket stock, 4 to 5c.; boxed, 8 to 9c. for ordinary, and 12 to 16c. for higher grades.

Dates rule quiet and steady at 6½ to 7c., as to grade.

NUTS.

There has naturally been a brisk demand for nuts of all kinds, the scarcity of Grenoble walnuts continuing a leading feature of the market. We quote as follows : Tarragona almonds, 13½ to 14c. ; filberts, 8 to 9c. ; Brazil nuts, 11c.; pecans, small, 10c.; medium, 13c., and extra, 15c.; Grenoble walnuts, 14 to 15c., and Naples do., 13½c.; peanuts, 7 to 9c. for roasted and 6 to 8c. for raw.

CANNED GOODS.

There has been very little of special importance to report in the canned goods market since our last. The jobbing demand for certain lines of fruit has been rather better in some cases, due to holiday wants. We quote : Lobsters, per case, $6.50 ; sardines, $8.50 to $9.50; salmon, $1.35 to $1.40 per doz ; tomatoes, 90 to 95c. per doz.; peaches, $2 to $2.10 per doz. ; corn, 95c. to $1 per doz., and marrowfat peas, 85 to 90c. per doz.; strawberries, $2.75 per doz, and raspberries, $1.80 to $2.50; 1-gallon can apples, $2.10 ; Australian canned meats : 1-lb. can boiled mutton, $1.80 to $1.90 ; 2-lb. can do., $3.10 to $3.15 ; 1 lb. can roast mutton, $2.05 to $2.10 ; 2-lb. can do., $3.35 to $3.40; 1-lb. can corned mutton, $2.05 to $2.20 ; 2-lb. can do., $3.35 to $3.40.

FISH.

Large arrivals of fresh fish have had a depressing effect on the fish market, and the tone as regards value is weak. In salt fish a fair jobbing trade has been done. Salt herrings are plentiful, but sales of round lots are difficult to make at present. In a jobbing way No. 1 Nova Scotia herrings are selling at $4 to $4.50, No. 1 green cod at $4 to $4.25, No. 2 do. at $3, and No. 1 green haddock at $3 to $3.25. Round lots can be bought at lower figures. Labrador salmon are selling at $14 per bbl., and B.C. at $11.50 to $12. Sea trout have changed hands at $10 to $11 per bbl. Choice fresh herrings, medium size, are selling at $1 to $1.25, and large at $1.50 per 100. Tommy cods are moving fairly well at $1.25 to $1.50 per bbl., haddock and cod at 3½ to 4c. and steak cod

We are always open to sell

CARS OF POTATOES

f.o.b. or delivered at any station. Write us for prices quick. Good time to buy on speculation.

WM. HANNAH & CO.

Commission Merchants. Toronto, Ont.

Graham, McLean & Co.

Produce and Commission Merchants

77 Golborne St. TORONTO.

Butter and Eggs specialties. Egg carriers supplied ; returns made weekly ; consignments of all kinds of produce solicited.

W. S. COLLINS & CO.

Produce Commission Merchants,

31 Church St. (Cor. Colborne St.) TORONTO, ONT.

Consignments solicited of Butter, Eggs, Lard, Cheese Poultry, Dressed Hogs, Dried and Green Apples, Potatoes, Beans, Onions, Grain and Hay. Will receive our best attention, with prompt returns.

FERRIER & CO.

Commission Merchants.

SPECIALTIES—Potatoes and Apples.

Always open to buy car lots at highest market rates. Consignments of poultry and general produce solicited.

75 Colborne Street, Toronto.

COWAN'S COCOAS COFFEES CHOCOLATES AND ICINGS

are absolutely pure.

All orders promptly attended to.

THE COWAN CO., Ltd.

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RUTHERFORD & HARRISON

Wholesale Produce and Commission Merchants

76 FRONT ST. EAST, - - - TORONTO.

Demand is brisk for Choice Roll and Tub Butter. Medium and low grades are neglected.

The cold weather has stimulated the poultry market and good prices are again being realized. Always send invoice when shipping produce, and mark your name on outside of package.

Correspondence invited. Consignments solicited. Egg Carriers supplied.

Liberal Advances Made on Consignments

JAS. H. FALCONER

Manufacturer

Jams, Jellies, Marmalades,
Vinegars, Pickles,
Ciders, Sauces,
Ketchups, Mince Meats,
Apple Butter, and
Flavoring Extracts.

126 and 128 FORT ST.,

Telephone 473. VICTORIA, B.C.

MONTREAL MARKETS—Continued

at 4½c. per lb. Smelts are plentiful and cheap at 3 to 5c. per lb. The demand for smoked fish is slow, but prices rule steady. Finnan haddies are quoted at 7 to 7½c. per lb. for Portland brands, and 6½ to 7c. for St. John's.

GREEN FRUIT.

APPLES—Trade is slow, but prices are unchanged at $2 to $2.50 per bbl.

ORANGES—The holiday demand has created some activity in oranges. Prices are steady at $1.75 to $3 for Floridas, and Jamaicas $4.50 to $5 per bbl.

LEMONS—There is a ready sale for lemons at $2.50 to $3.50 per box.

PINEAPPLES—Are in fair demand at 15 to 25c. each, as to size and quality.

PEARS—California pears sell at $2.20 to $2.75 per box.

CRANBERRIES—There is a very active demand for cranberries at $9 to $13 per bbl., according to quality, the outside for unfrozen stock.

GRAPES—Almeria grapes meet a ready sale at $5.50 per bbl., and Catawba 25c. per basket.

SPANISH ONIONS—Spanish are scarce and very firmly held at $1 per crate.

COUNTRY PRODUCE.

EGGS—There is a good demand for eggs at 13 to 14c. for limed and 10 to 12c. for culls.

POULTRY—There continues to be an active demand for poultry, of which the offerings are large, and a brisk business is doing at steady prices. Turkeys sell at 8½ to 9½c., chickens at 6½ to 7c., geese at 5 to 6c., and ducks at 7½ to 8c. per lb.

GAME—The market for partridge is steady. Demand is good and the offerings meet with a steady sale at 55c. per brace for No. 1 and 30c. for No. 2. Venison sells at 5 to 5½c. per lb. by the carcase and 9 to 10c. by the haunch.

DRESSED HOGS—There is a fair demand for dressed hogs at $5.25 to $5.75 per 100 lbs.

ONIONS—There is a good demand for onions at $1.75 to $2 per bbl.

POTATOES—Are in better demand this week, car lots selling at 53 to 55c., and jobbing lots 65 to 70c.

HONEY—Rules easy at 4½ to 5c. for old extracted and 7 to 9 for new. Comb honey is steady at 10 to 13c.

BEANS—There is no change in beans. Good hand-picked sell at $1.30 to $1.45 and poor to fair $1.10 to $1.20 per bush.

HOPS—Are quiet and unchanged at 6½ to 8c., as to quality.

PROVISIONS.

There was no change in the local provision market. The feeling generally is steady and prices show no change. Owing to the continued mild weather buyers are holding off to some extent, consequently the volume of business doing is small. We quote: Canadian short cut, heavy, $15.50 to $16; Canadian short cut, light, $14.50 to $15; hams, city cured, per lb., 9 to 11½c.; lard, Canadian, in pails, 9½ to 10½c.; bacon, per lb., 9 to 11½c.; lard, com. refined, per lb., 7 to 8c.

BUTTER.

There is only a small jobbing trade doing in butter, and though no change in prices is to note, it is just possible that if a holder wanted to realize he would have to concede something substantial. What business there is is confined to finest varieties, and the constant cutting that stock here is being subjected to is not apt to be beneficial to the residue. For creamery in lots the appended quotation, 20½ to 21½c, is a fair range, while the position on the different grades of dairy stock is also fairly outlined by the respective prices given below: We quote as follows: Finest fall-made creamery, 20½ to 21½c.; earlier makes, 16 to 17½c.; finest Townships, 18 to 19c.; finest western dairy, 16 to 17c.; western rolls, 15 to 17c.; Kamouraska, 14 to 16c.

CHEESE.

The cheese market fails to show any change of importance. What demand there is, is not of a very urgent character, and, in the majority of cases, offers do not permit of business in finest goods, on which holders are firm. In fact, as we have pointed out before, a very quiet business is now looked for until after the turn of the year. We quote: Finest Ontario fall made, 10¼ to 10½c.; finest Townships, 10¼c.; finest eastern, 9⅞ to 10c.; under grades, 9 to 9¼c.; cable, 50s. 6d.

ASHES.

The ashes market is rather quiet, but easier. We quote: First pots, $4.05; seconds, $3.45 to $3.60, and pearls at about $6.50 per 100 lbs.

MONTREAL TRADE NOTES.

At the lemon sale in Boston, Hart & Tuckwell purchased several carloads at prices ranging from $1.50 to $3.50 per box.

There are very few Grenoble walnuts on this market, but Laporte, Martin & Co. are prepared to execute orders promptly.

Further purchases of raw sugar have been made on behalf of Halifax refiners.

The second crop California raisins that have been offered here are not meeting with a very ready sale.

NEW BRUNSWICK MARKETS.

OFFICE OF THE CANADIAN GROCER,

ST. JOHN, N.B., Dec. 27, 1894.

CHRISTMAS is now over, and even the retailers are enjoying a rest. The holiday trade has been good, but not as satisfactory as if there had been snow, as there is a large trade outside the city which is lost to the traders if there is no snow before Christmas. The display in the country market was, as usual, very fine. Noticeable was the very fine Ontario beef on exhibition. It was shipped here alive. Among the poultry were some very fine 24-pound turkeys. The only thing of which there was not an extra supply was ducks. Chickens were slow sale. The fine pork display was also a feature. In market, the movement being light, there is little change in prices. Sugar continues to be weak, and flour rather better than holds its own at the late advance. In tea the feeling is firm, and with increased business as the new year opens better prices are looked for.

SALT—Demand at this season is always light, but, as stocks are the same, prices are maintained. Canadian salt in wood boxes continues to grow in amount received on this market, and it looks as if the monopoly so far held by the American article was at an end. We quote: Coarse, 58 to 60c.; fine factory filled, $1 to $1.10; 5-lb. bags, per bbl., $3.25; 10-lb. bags, per bbl., $3.10.

CANNED GOODS—Market is quiet, except that the very low prices at which gallon apples were offered caused questions to be asked, when it was found that they were old pack. However, quality was all right, and, at the price offered—$1 per dozen—they were extra value. Dealers who have handled the California goods report demand much better than they expected. Canned clams put up in different ways are finding a larger sale. They are becoming better known. All prices are firmer at quotations, and in some lines, particularly salmon, higher prices are expected. We quote: Peas, 90c.; corn, 95c.; tomatoes, $1; corned beef, $2 60 to $2.75; oysters, $2.10 to $2.15; lobsters, $1.75 to $2; salmon, talls, $1.35 to $1.40; peaches, 2's, $2; 3's, $2 50 to $2.60; new canned apples, $2.40; haddies, $1.40.

DRIED FRUIT—California loose muscatels do not continue as firm as was expected; in fact, higher prices were looked for, which so far have not arrived, and good 3-crown goods are now offered here from New York at a price which, when landed, will be very little, if any, higher than the lowest bought direct shipment, in quantities not less than a carload. The layers continue scarce, but, Christmas being past, the demand will now be light. The merchants here, feeling that 50 lb. boxes were rather large, and not being able to import the loose muscatels in smaller boxes at a right price, have themselves put them up in neat 7 pound boxes. Of late quite large quantities of Valencia and Valencia layers have been received here from New York. Prices and quality have compared well with the direct shipment received. In citron the market is bare. A little more could have been sold, but a short stock is better than a too large one, as sales after the holidays are small. In dried and evaporated apples, demand is but fair and prices easy. French prunes appear a favorite this season, prices and quality being considered

CHICAGO, ILL., Nov. 3rd, 1894.

MR. J. A. GOWANS, Toronto, Canada.

DEAR SIR,—We take pleasure in stating that the Tea Mixer of your invention which you placed in our store is giving perfect satisfaction, and we know of nothing superior for the purpose of blending teas.

Yours truly,

CHASE & SANBORN,
10, 12, 14 Lake St. E., Chicago.

Dawson & Co.

FRUIT
PRODUCE
and COMMISSION MERCHANTS

32 WEST MARKET STREET
Consignments Solicited
TORONTO.

GEORGE MCWILLIAM. FRANK EVERIST

TELEPHONE 645.

McWILLIAM & EVERIST

GENERAL .. FRUIT
Commission Merchants

25 and 27 Church street,
TORONTO, ONT.

Consignments of FRUIT and PRODUCE SOLICITED. Ample Storage.

All orders will receive our best attention.

HAMS.

Specially Cured for the Holiday Trade

ENGLISH BREAKFAST BACON.

These goods are unsurpassed in quality, and are put up in attractive wrappers, suitable for Christmas and New Year trade.

ORDER EARLY.

F. W. FEARMAN
HAMILTON

Be sure and get a box from your wholesale grocer.

FOAM YEAST CO., Ltd.
79 Esplanade East, Toronto.

rather better than the Persian. Loose muscatels, 4-crown, 5¾ to 6c.; 3-crown, 5 to 5¼c.; Sultanas, 6½ to 7c.; California clusters, $2.25 to $2.50; London layers, $2.20 to $2.25; Valencias, 4¼ to 4½c.; Valencia layers, 5¼ to 5½c.; French prunes, large boxes, 5¼ to 5½c.; small boxes, 9 to 11c; currants, bbls., 3¼ to 3½c.; cases, 3¾ to 4c.; cleaned, 5 to 6c.; 1-lb. cartoons, 6¾ to 7c.; figs, 11 to 18c.; dates, 5 to 5½c.; evaporated apples, 8½ to 9c.; dried apples, 5¾ to 6½c.; nuts show no change.

GREEN FRUIT—For some reason all apples appear poor keepers this season. Your correspondent was shown a carload of Bishop pippins received by a commission man, and, though beautiful apples, they showed such signs of poor keeping that even low prices would not induce storekeepers to buy, except in very small lots, and among them what looked to be beautiful apples had to be sold at auction. Real hard fruit is scarce and brings good price. In oranges large quantities are now coming forward and lower prices may be looked for. Good Malaga grapes are scarce and higher. We quote: Apples, soft fruit, $1 to $1.50; hard fruit, $2 to $2.50; lemons, Messina, $4 to $5; Malaga grapes, 5 to 6c.; Florida oranges, $3 to $3.50; West India, repicked, $4.50 to $5; Nova Scotia cider, $2 to $2.25 per bbl.

DAIRY PRODUCE—Eggs are slow sale and price is rather weaker. Stocks are not, however, large. Butter continues to keep in good supply. Demand is, however, light. Though good is rather scarce, the quantity of poor in the market keeps prices down. Creamery has fair demand. Roll, when good and fresh, brings good prices and finds ready sales. Cheese, though firm, moves slowly. It is expected the demand when the quiet season is over will induce good prices, as stocks are not large. We quote: Eggs, 17½ to 18c.; dairy butter, 18 to 20c.; creamery, 21 to 22c.; fresh rolls, 25 to 26c.; cheese, 10½ to 11c.

MOLASSES—Prices are firm, and the fact that the crop at the West Indies is reported late means higher prices just through the holidays. Demand light, but, with the demand which must come, holders are hoping for a profit. It is to be hoped they will not be disappointed, for many lines have this year shown but little margin, and in some sales have been made through the season on a continually falling market. We quote: Barbadoes, 32 to 33c.; Porto Rico, 32 to 35c.; fancy, 43 to 44c.; syrup, 30 to 35c.

SUGAR—The war between the retailers, spoken of in our last report, is over. It did not stop too soon. One of its evil effects was noticed in the fact that one dealer did not give as much weight as he advertised. As in everything, quite a difference is noticed in the lots of foreign granulated coming into this market. Some being much better sugar than others, buyers when getting prices

To the Wholesale Grocery and Provision Trade

A TRAVELER doing business in British Columbia in grocer's specialties and provisions desires a change on account of health. Have been engaged with the present firm about four years. Can supply first-class references. At present receiving a salary of $125 per month and all traveling expenses. Will be open for engagement Feb. 1st 1895. All communications treated confidentially. Address reply to X. Y. Z., Box 191, Vancouver, B.C., (Member of North-West Travelers' Association.) (4)

WILLIAM RYAN,

PORK PACKER

—AND—

COMMISSION MERCHANT

Consignments of BUTTER, EGGS and COUNTRY PRODUCE Solicited.

70 and 72 Front St. East,
Toronto, Ont.

S. K. MOYER,

Fruit and Commission Merchant

76 COLBORNE ST.,

TORONTO, ONT.

DEALER IN

Oysters, Oyster Carriers, Fresh, Salt and Smoked Fish, Florida and Valencia Oranges, Lemons, Dates, Almeria Grapes, etc.

Orders Solicited.

WANTED ..

STRICTLY NEW LAID EGGS

No Sale for Held or Salty Stock. Also

GOOD ROLL BUTTER

TOP PRICES. QUICK RETURNS.

D. GUNN, FLAVELLE & CO.

Pork Packers and Com. Merchants,
TORONTO.

JAMES E. PATMORE

Commission Merchant,
London, Ont.

MANUFACTURER OF

Pure Refined Cider

White Wine and Cider

VINEGARS

Write or Wire for Quotations.

Finest English Creamery Salt.

should not forget to look at quality. Market is weak, and sales at cut prices are reported. We quote: Granulated, 4 to 4⅛c.; yellows, 3¼ to 3½c.; German granulated, 3¾ to 4c.; powdered sugar, 6 to 6¼c.; Paris lump, 6 to 6¼c.

FISH—If this cold weather only holds, a large movement in frozen fish will be the result, as the fishermen are meeting with good luck. Smoked herring continue very low. This is somewhat made up by the firmness in pickled fish. In cod and other dried fish prices are as last week. We quote: Medium cod, $3.50 to $3.75; small, $3 to $3 25; large, $3.80 to $3.90; haddock, $1.75; pollock, $1.65 to $1.75; shad, $5 to $5.50; bay herring, $1.50 $1.60; Shelburne, $4 to $4 25; half-barrels, $2.40 to $2.50; Canso, bbls., $5 25; smoked herring, 7 to 7½c.

PROVISIONS—Local packers report splendid business, though at low prices. Importations have not been near as large this fall as usual, demand being rather light. Prices are easy. We quote: Clear pork, $18.50 to $19; mess pork, $16.50 to $17; prime mess, $13 to $13.50; plate beef, $12.75 to $13; pure lard, 9¾ to 10c.; compound, 8½ to 9c.; cottolene, 9¾ to 10¼c.

ST. JOHN MARKET NOTES.

The St. John correspondent wishes the readers of THE GROCER the compliments of the season.

T. S. Simms received a large quantity of broom corn from the west this week. It came via schooner from Boston.

Said a prominent broker to THE GROCER the other day: "Your paper has shown a wonderful improvement during the last few years."

C. & E. Macmichael, making it a point to keep the best goods only, are glad to be able to recommend their last shipment of dates, just to hand.

Theodore H. Estabrooks, having succeeded in picking up a choice lot of Barbadoes molasses at a fair figure, is now open to give his customers the benefit of his fortunate find.

Northrup & Co. having received a few barrels of extra Porto Rico molasses, are able to supply those wanting small packages. They also have the larger packages when these are wanted.

J. Hunter White has been appointed agent for the fruit improver of Messrs. Beamer & Ryan, for this province. The large sales and the satisfaction this machine has given in the west cause him to look forward to a good demand.

Brokers might say, with the policeman, "that their lot is not a happy one." They are between the upper and nether millstone. At one time it is the producers, who, after the broker has spent time, trouble, and expense in putting their goods before the public, and is beginning to get some reward, take away the agency, and the broker has simply been made a convenience. Again the buyer, after using him to get prices and information, orders direct, and again the broker is only a convenience.

The remarks in St. John market reports in regard to the California loose muscatel packages is said by the importers here to have been the right thing in the right place, and all unite in the wish that they may meet the eyes of the packers and result in an improvement.

Some time ago the Canadian oil people fixed a price for both the wholesaler and retailer. During the past week they have advanced the price another ¼c., making an advance of ½c. since the arrangement. But as far as THE GROCER could find out, the retailer is supposed to stand the loss of the advance, as his selling price remains the same.

NOVA SCOTIA MARKETS.

OFFICE OF THE CANADIAN GROCER,
HALIFAX, Dec. 27, 1894.

THE holiday trade is fairly over. The open weather did not help it, and the panic in Newfoundland threw additional stocks on the market, which tended to lighten prices. This was particularly noticeable in the provision and fruit lines. The monthly shipments of poultry, beef, etc., by Halifax dealers, to Newfoundland, averages $2,000. This, with what was in transit from other parts of the province and which was thrown upon this market, made stocks too plentiful for comfort, and prices came down. Alderman John Ryan is a shrewd dealer, and while prices were low he made big purchases. The day before Christmas the dealers found themselves low in stocks, but Mr. Ryan was able to supply them, which he did at quite a profit. He disposed of nearly two tons of poultry in three hours. The market is now bare. Private advices from St. John's show a more hopeful state of affairs. Merchants there who handle goods for Halifax houses write that they expect to be able to remit in a short time. Halifax merchants have every reliance in their Newfoundland brethren, and state they are willing to give them all the time they require.

BREADSTUFFS—Stocks remain light, and there is no activity in demand. Oatmeal remains steady and firm. Bran and middlings remain at last week's quotations of $20 to $20.50 per ton for the former and $21.50 to $22 for the latter. Quotations

(Continued on page 26.)

BETTER PROFITS are made by selling our fish. We are fishermen and ship direct from boat or curing house to your place. Two or three middlemen's profits are thus saved. We have every kind of fish. WRITE US.

JOSEPH E. SNOW
. . . . DIGBY, N S.

Beardsley's Shredded Codfish,
Pettijohn's Breakfast Food,
Condensed Mince Meat.
C. & E. MACMICHAEL,
40 DOCK ST., ST. JOHN, N.B.

Cocoanuts
Imported direct, saving $5 per M. in duty.
Fresh stock every month.
Write for prices.
THEODORE H. ESTABROOKS, ST. JOHN, N.B.

The Bell Cigar
Is the leading 5 cent, and
Spanish Doubloon
The leading 10 cent smoke.
Manufactured by . . . **THE BELL CIGAR CO.**
St. John, New Brunswick

Finnan Haddies and Other Fish
We catch and cure them and can give better satisfaction. We want a few good firms to sell our brands. Write us.
D. & O. SPROUL DIGBY, N. S.

Fish Fish Fish
Retailers can with confidence handle my packing of
BONELESS FISH,
DRY GODFISH,
SMOKED HERRING,
Etc., Etc., Etc.
With the exception of Bloaters and Finnan Haddies, I will Guarantee all Salt fish to keep good until 1st April, 1895. When buying ask your Wholesale Grocer for Sealy's Guaranteed Fish.
JOHN SEALY
25 and 26 South Wharf, ST. JOHN, N.B

NORTHRUP & CO.
Wholesale Grocers,
ST. JOHN, N. B.
Wish their many customers . . . .
Health,
Wealth, and
Happiness
... for the ...
NEW YEAR.

FLOUR AND FEED

IT is to be noted that bags of flour are quite an effect in holiday window dressing in Toronto.

During a recent discussion before the British Medical Association it was repeatedly stated that flour began to deteriorate soon after it was ground. A contributor to The British Baker, Confectioner and Purveyor holds decidedly different opinions, and writes: "In this connection it is important to note the opinion almost universally held by both millers and bakers, that flour definitely improves by keeping. No doubt such improvement depends more or less on the character of the flour and also on the conditions of storage. Damp warehouses, in which evil odors of any kind are present, will injure any flour whatever, and it may be safely laid down that deterioration commences the very moment flour is subjected to such conditions. But given dry, airy stores, with ventilation between the bags or sacks, then in almost every case the flour improves for some time. To start with, the moisture of the flour itself dries off, and this is an advantage; the color improves more or less (perhaps not to such an extent as the miller would have us believe). Stored under such conditions, there is no agency at work which tends to injure or decompose sound flour; and often a miller will ask for an enhanced price for a parcel of flour, simply because it has acquired age."

The record has again been broken. We told last month how the Duluth Imperial Mill had made a run of 7,900 barrels in 24 hours; and we awarded it the belt. But now we will have to take the belt back and give it to the Pillsbury "A" once more, which, on Monday, November 19, turned out 9,551 barrels of flour. This thing is getting as interesting as lowering the records of the Atlantic liners. We suppose the end of the contest has not yet been reached.—Modern Miller.

THE MARKETS.

TORONTO.

WHEAT—Keeps firm and quiet. We quote: White, 62c.; red, 61½c.; goose, 58½c.

FLOUR—Business is still confined to odd lots at unchanged prices. We quote: Ontario straight roller, $2.65 to $2.70; Manitoba bakers', $3.40; patents, $3.65 to $3.70.

BREAKFAST FOODS—Demand is fair at steady prices. We quote: Standard and granulated oatmeal, $3.85; rolled oats, $3.75 to $3.85; rolled wheat, $2.10 in 100 lb. barrels; cornmeal, $3.50; split peas and pot barley, $3.75 per barrel.

OATS—Firm and quiet at 32½c.

BARLEY—Steady and higher at 44 to 46½c.

MONTREAL.

The demand for flour to-day on local and country account was good, and an active business is reported in Manitoba grades at the recent advance in prices. The tone of the market is strong for the above grades, and a further rise in prices is looked for in the near future, owing to the continued strong and advancing wheat markets in Winnipeg. We quote: Winter wheat, $3.50 to $3.75; spring wheat, patents, $3.50 to $3.65; straight roller, $2.85 to $3; extra, $2.65 to $2.70; superfine, $2.50 to $2.60; Manitoba strong bakers', $3.40 to $3.75. There is a firmer feeling in the feed market, but prices are unchanged as yet. The demand is improving and a larger volume of business doing. We quote: Ontario bran, $16 to $16.50; Manitoba bran, $17; shorts, $18; mouillie, $20 to $22. The demand for oatmeal is slow and the market is quiet and steady. We quote: Standard, bbls., $3.50 to $3.65; granulated, bbls., $3.60 to $3.75; rolled oats, bbls., $3.75 to $3.85.

ST. JOHN, N.B.

In flour demand continues rather improved, and though many are still found who say prices will again be lower, they find that to meet present wants markets are firmer. There is quite a difference in the prices asked by different millers for the same grades of flour. Middlings continue firmer with fair demand. Beans are rather lower here than Ontario prices would seem to warrant, and an advance is looked for. In cornmeal price is firm at quotations, with fair sales. Oats and oatmeal are firm. Hay is slow and low. We quote: Manitoba flour, $4.10 to $4.25; best Ontario, $3.50 to $3.60; medium, $3.30 to $3.40; oatmeal, $4 to $4.10; Western grey buckwheat, $2.25; cornmeal, $3 to $3.10; granulated, $3.50 to $3.60; middlings, on track, $19.50 to $20.50; bran $18 to $18 50; oats on track, local, 35 to 37c.; Ontario, 40 to 42c.; beans, $1.45 to $1.50; split peas, $3.65 to $3.85; round, $3.65 to $3.75; pot barley, $4 to $4.10; hay, on track, $9.50 to $10.50.

Embro Oatmeal Mills

D. R. ROSS, EMBRO, ONT

A CHOICE QUALITY OF

Rolled, Standard and Granulated OATMEAL

IN BARRELS, HALF BARRELS OR BAGS.

Selected WHITE OATS only used. For prices of Oatmeal or Oathulls in carloads or less quantities, write or wire, and will reply promptly. Can ship via Canadian Pacific or Grand Trunk Railways

GOOD FOR THAT TIRED FEELING

OUR Buckwheat Flour

And the most interesting part of it is

YOU KNOW IT'S PURE.

E. D. Tillson, Tilsonburg, Ont.

MARKETS—Continued

are: $4 to $4 15 for Manitoba; $2.65 in sacks and $2.85 to $2.95 in barrels for extras; 90 per cents. are worth $3 25; patents, $3 35 to $3.50; oatmeal, $3 95 to $4; cornmeal, $3 05 to $3.10. Jobbing and retail prices are from 5 to 10 per cent. higher.

FISH—Beyond a slight stiffening in dried fish, the market is very dull. There is nothing doing either in the export or local trade, and low prices continue. We quote, tol quol: Prime shore cod, $3.25 to $3.75; bay cod, $3 to $3.25 for small and $4 to $4.25 for large. No. 1, West India market fall herring are down to $2; No. 1 alewives, $2.75; mackerel (city inspection), No. 1, $14, No. 2 $12, extras $16

PROVISIONS—There is nothing doing in beef or mutton, and there will not be for the next week. No stocks are offering, and there is no demand. Some P.E. Island hogs sold for 6c. to-day.

POULTRY—The market is now bare. Turkeys are selling at 12½c. to jobbers and 14½ to 15½c. retail. Geese are worth 10c. per lb., and chickens, 35 to 45c. per pair.

EGGS—There is a fairly good demand for eggs. Cases are selling at 20c., and choice as high as 35c.

BUTTER—There is a lot of very fine Canadian in the market which is selling for 19 to 20c. Some domestic has been received, but it is very inferior.

GREEN FRUIT—This line remains as last week. Florida oranges are coming in freely and of good quality. They remain at $2.50 to $3. Valencias are not plentiful, and sell readily at $4.50 to $4.65. Messina lemons are worth $4.50, poor stock selling at $4 and less. Malaga grapes are selling at $5.50 to $6 for good stock. American 5-lb. baskets sell at 25c. The apple market remains quiet. There is lots of fruit in the market, which can be purchased all the way from $1 to $2.25 per bbl. There is a steamer here loading for London, which will take about 20,000 bbls.

POTATOES—The schooner trade is over and dealers only have light supplies. Calicoes are quoted at 30 to 32c.

DRIED FRUITS AND NUTS—This is the most active line at present and the most staple. Quotations are: Box figs, 13 to 13½c.; bag figs, 5c.; evaporated apples, 2c.; new dates, 6c.; prunes, 6 to 7c. Almonds remain at 14c.. filberts 10c., walnuts 10 to 11c.; Brazils 11 to 12c.; peanuts, roasted, 12c., raw 10c.

SUGARS—There is nothing doing in sugars. Quotations are: Pulverized, 6 to 7c.; granulated, 4 to 4½c.; extra C., 3¾ to 3⅞c., standard, 3⅝ to 3¾c.; yellow, extra C., 3½c.; yellow C., 3¾c.

MOLASSES—Stocks are easier, and so is the demand. A prominent West India importer said to THE GROCER to-day that it did not seem to matter whether there was any article on the market or not. Low stocks never seem to affect the prices. The low price of sugar is relegating the molasses trade entirely to the woods. Quotations are: Trinidad, 28 to 30c.; Porto Rico, 32c.; fancy do., 33c.; Demerara, M.R., 36c.

HALIFAX MARKET NOTES.

The Christmas trade was only an average one. Travelers report business slow through the province. The city trade was good.

The statement that Nova Scotia partridges were selling in the Upper Provinces at a low price is not entirely correct. Partridges were decidedly scarce here this year and brought good prices.

THE GROCER asked Messrs. Hessian & Devine to-day if there was anything doing on this market in gallon apples. They said there was very little doing. On account of the low price of native apples, it is impossible to get people to buy the canned article.

This is the season when unique ideas are developed. The Mechanics' Supply Co., of Quebec, has not been backward in this respect, as is demonstrated by a foot rule in cardboard which it has issued. One side is an almanac, and on the other is inscribed inches up to twelve and centimetres up to thirty. The rule is nicely designed, and folds in a size convenient for the pocket.

THEY BUY EARLIER.

J. S. Leighton, of Orangeville, was in Toronto on Wednesday. "The holiday trade has been fair," he said to THE GROCER, "but we have not experienced that rush this season that we did in years gone by. The fact of the matter is, people do not now leave the making of their purchases to the last few days preceding Christmas. They now begin a week or so earlier than they did, thus spreading their purchases over a longer period."

CONCERNING RETAILERS.

W. H. Ryckman & Co., grocers, Hamilton, have a branch store at London under the management of one of their clerks, named Harris.

Harry Pethwick, better known as "Little Harry," and Charles Tuttle, grocers, Orillia, were partially burned out the other evening. Both places are closed for repairs.

Mr. East, who bought out the Cannington stock of the insolvent J. H. Strickland estate, is selling the goods off by auction.

E. B. Morgan & Son are said to have one of the best-dressed grocery windows in Oshawa.

J. H. Strickland & Co. have opened up in a small way in Cannington in the old post-office building.

SICILY FILBERTS.

PROSPECTS in Sicily filberts have improved during the week by the purchase of some 500 bags, this parcel having been held by an outside importer who had no legitimate channel through which to distribute the goods. With the knowledge that this parcel awaited a market, and that the holder was desirous of closing up the account previous to the ending of the year, a pressure was brought to bear upon the jobbing price which tended to weaken the local situation, and produce a feeling of weariness upon the holder of the invoice. From 6½ to 7c. the market was lowered by fractions until the jobbing price touched 6¼c. During this receding period overtures were made for the sale of this last remaining block in first hands, but the prospective buyers when interviewed simply pointed to the sagging tendency of the market, and lowered their bids to correspond. Though persistent effort was made by the importer to stay the current against him, arguments being brought forth to show the strength and favorable statistical position abroad, the counter fact of a fairly liberal supply among local holders was presented, and this, coupled with a seeming indifference to additional quantities, was influence sufficient to change the tide in the interest of buyers. With this parcel hanging over the market, the situation was given an easy appearance, but, when once obtained, the grand transformation took place, and the market is now reported as strong, with an advancing tendency. Though no special activity has been noticed in this class of fruit during the season now closing, yet a steady regular distribution has been going on, and in the aggregate a large quantity has been distributed. The stock in this market today is placed at a liberal estimate to not exceed 2,000 bags, while some regard 1,600 as fully representing the available quantity. From Messina we learn from reliable sources that the sales of new crop this season have reached a total of 50,000 bags, which leaves a remaining stock of about 11,000 bags, certainly a very limited quantity for this period of the year. In view of this heavy reduction, the market there has been showing a stronger tendency of late, with an appreciation cabled to 35s., or, say, a bare cost to import of 6c. When it is considered that the annual consumption of this country alone is 20,000 to 25,000 bags, the strength of the present situation can readily be discovered. Though the Sicily product is given the preference by the majority of consumers upon this side, there is some call for the fancy long nut from Naples. Of this variety some 1,500 to 2,000 bags are imported annually, though none in the trade are accustomed to carrying any considerable quantity at one time, the comparatively high cost and limited sale acting as a check upon any large ventures. The imports since September 1 have been 15,110 bags, and the total quantity now in transit is 800 bags.—N. Y. Journal of Commerce.

DRY GOODS.

TORONTO MARKET.

A QUIETNESS has settled down on the wholesale houses this week and made itself quite noticeable. The holiday trade is over, and the cold snap came three days too late to make furs enjoy a spirited movement. Retailers are this week pushing out slow sellers and broken lots and are not buying anything. There is absolutely no sorting trade.

The city retail trade have had an excellent month. They were prepared to accept less than they received last year, and were agreeably surprised by the spiritedness of buyers. True, the sales were small and in many cases trivial, but the number of buyers was quite up to the usual standard. People bought sparingly, carefully and lightly, but, nevertheless, they bought.

All attention, in the wholesale houses, is now being turned to spring lines. Domestic goods of some kinds are being received from the mills and opened up. Colored cottons are coming in, and such lines as white and colored shirts, prints, etc., are being passed into stock or cased and stored ready for later shipment.

Most buyers leave next week for European markets to look up fall goods. Millinery buyers are still busy with spring fashions.

AN EXPLANATION.

Mr. H. J. Bray, Sr., states that some of the statements made in last week's GROCER in reference to his son's affairs were not altoge her correct. The writ issued by the Rossport Fish Co. was, he claims, for $453 instead of $1,583, as it appeared in the lists of one of the commercial agencies, and as THE GROCER stated. He furthermore states that the account was a disputed one, the Rossport Company having made a breach of contract in not supplying his son with fish in proportion to the catch as stipulated in the agreement. "As far as the rest of the article is concerned, all I can say," added Mr. Bray, "is that my son has sufficient assets to pay all he owes; that is, I mean there is enough due him to meet all his liabilities; and as these accounts are being collected I am paying off the bills."

ADDING A PROFIT.

How shall a profit be calculated on a heating job after the cost has been estimated? asks an exchange. Shall it simply be a lump addition, or should some other method be used? After a season when the shop has been busy and several men have been employed the employer often wears a long face because the profits expected fail to materialize. Has he considered rent, interest, insurance, light, heat, power, boy, horse and salesmen in the cost of every bid he has made, besides a generous allowance for the unexpected which is said to always happen? If he has not, it is quite probable that they have eaten up what he added for a profit. They must be counted in the cost, then a percentage added on for a profit, in preference to a lump which is largely guesswork. If a percentage plan is followed there is less probability of losing some jobs by the price being too high, and, what is worse, losing money on others by the price being too low. The percentage to be put on will require some judgment in determining the amount, as a larger business will reduce the amount each job will have to bear of the fixed expenses. In some cases it may be good business policy to reduce the profit to keep the shop going, but they are rare; in other cases to raise the profit, so as to lose the work of a poor payer. Without the profit, however satisfactory the work and however popular the house, business failure must sooner or later be the outcome.

MAKING THE DISCOUNT.

THERE is nothing that pleases a wholesale dealer more than to have his customers make the discount, says a writer in an exchange This refers to the special discounts given for cash payments, and is true, though a reduction in the profit on the sale is one of the results. A case in which the d scount was made recently, however, while very clever, has brought no comfort to the wholesaler. Two concerns, whose wares are used by the same class of trade without conflict of interests, have their office and salesroom together. A man came in one morning and asked to see the line of goods that occupies the greater portion of the showroom. A salesman sold him quite a bill, for which he paid cash, showing a business card from a business house in a nearby town, and as he had taken an interest in the construction, management, and proper setting of the goods, he gave the impression of a live dealer. He asked more questions than usual of a pertinent character, and showed intelligence and enterprise in preparing to do a larger business in the line of goods being investigated, so an extra discount was given him as an incentive to continue his dealings. While he was talking with the salesman the goods of the other concern were being shown to another buyer and attracted his attention. He was introduced to the manager by the salesman, and again his intelligence and interest secured him the discount, and paying his bill he stated he would send the local express for the goods the next day, which he did. In praising his intelligence to a third party the man whose card was presented heard of it and said he had never been in the place and knew nothing of the transa tion. He never had any use for such goods, as his work was not in that line. It was clearly evident that someone had impersonated him profitably, but, as the bills had been paid, he could not see where he had suffered. The imposter had made the discount with two bright business men and good salesmen. Efforts to secure trade prices by outs ders are not unusual, but are seldom successful, and those in the trade are often unable to make the discount because of the long credit they ask for.

A PHENOMENAL TELEGRAPHER.

The little village of Brechin, North Ontario, has a phenomenon in the shape of a youthful telegraph operator. His name is Howard W. Byam, and is only 8 years of age, yet he is an expert telegrapher, sending off and receiving messages with the sang froid of an old-timer at the keys. His father is the station agent at Brechin, having succeeded the old and respected Wilfred Gaudrie. Young Howard is the father's right-hand man, and one of the attractions of the passengers who are waiting for their trains is to watch the precocious boy, mounted on a high stool, manipulating the "ticker."

YOUR MONEY OR YOUR GOODS.

There is a certain class of grocers who will not be staying up all New Year's eve, wondering where the money is to come from to carry on business for 1895, and they are the grocers who sell for cash.

They have either got the money or the goods, whereas many a credit grocer, this holiday season, has neither got the goods nor will get the money for those goods, which by this time have been resolved by the chemistry of nature into other elements, and are not returnable.

It seems to us that there must be a great deal of pure philanthropy in the breasts of those grocers who persist in supporting entire families in whom they have not the slightest interest, and sometimes scarcely know; and yet this is exactly what the credit grocer does.

He not only loses the profit on the goods he sells, but he must also pay the principal on those goods to his jobber.

What a splendid time it is to change from such a losing style of transacting business by adopting a strictly cash basis for the coming year.

We warrant you there will be no desire to return to a credit basis, after a few months' trial of exclusively cash sales.

For cash is the golden rule.—Cash Grocer, Philadelphia.

Trepanier's match factory, Three Rivers, Que, was burned down Saturday afternoon. Loss is not given, neither is insurance. The factory is located at Louisville.

Merchant — Do you think advertising pays?

Book Agent—No, I don't.

Merchant—Why not?

Book Agent—Why not? Because it takes all the people to your store to buy goods, and I can't find anybody at home to sell a book to; that's why not.—New York Recorder.

THE DRUMMER'S ORDEAL.

MY fellow-passenger drew a long breath through the cigar stump between his teeth until it burned like a crematory furnace, and enveloped me in a haze of smoke; then he lighted his third cigar, settled himself back in his seat, and began:

"Six years ago this coming January 19th I reached Spikers Station on the 5.14 train in the afternoon. I was traveling for a wholesale grocery firm, and was engaged in working among the stores in this part of the State. Spikers is a little place.

"Only one local train a day stops here. The place consists of a forlorn station, a few poor frame dwellings, a store kept by a Scotchman, a saloon and a blacksmith shop. This, you know, is a sparsely-settled region. At intervals in the broad expanse of scrubby woods there are small farms and an occasional ore bank or sawmill upon which the few inhabitants depend for their livelihood.

"I got off the train and hurried over to the store. As it was already dark the place was filled with loafers, rough-looking fellows, who stared in a vacant way as I unpacked my sample cases and spread the goods upon the counter. I knew the storekeeper and had no trouble in selling him a bill, so that when I finished business with him at the end of an hour, I felt amply repaid for my trouble. Then I began to look about for a place to spend the night.

"I found that the Pittsburgh express stopped at Schmucker's Junction, three miles up the track, and that by good, brisk walking I would be able to catch it comfortably. I made arrangements to have my cases sent on by the local train next day, and then took my leave, after having received explicit directions to follow the beaten path along the railroad.

"As I left the store I noticed, but did not heed, the sinister glances that three of the loafers who were sprawled along the counter cast upon me.

"It was a clear night; the moon was just rising above the mountains in the east; the air was cold and crisp and the ground frozen hard. In a few moments I passed the last house, reached the railroad, and was reeling off rod after rod of the hard white path that stretched before me. I soon arrived at the woods and was plunging deep into their heart. I had set for myself a brisk, bracing pace, and at first felt not the slightest uneasiness at my lonely condition, dark and forbidding though the woods seemed. When I had gone about a mile and a half I found myself within a few yards of what appeared to be a wood road, that wound out from among the trees, crossed the track, and then lost itself in the blackness on the other side.

"I had just passed this road, when I was startled by the sudden sound of a footfall behind me, and, before I could turn, two horny hands had seized my throat and held me fast. I tried to cry out, but my effort was stopped by a firm clutch of the strong fingers. Then two men appeared, and in another instant I lay helpless on the ground.

"The three ruffians were big, burly fellows, so heavily muffled up that, beyond a few stray whiskers, I could make out nothing of their faces. All my efforts at kicking and struggling proved vain. One sat on my legs and coolly tied my feet; another bound my arms, and then the clutch on my throat was loosened, and I was allowed to breathe. In a few moments they had taken everything of any value on my person—a watch and my money; not much, only a few hundred dollars.

"This done I thought I would be allowed to go, but reckoned wrongly. One seized my hands and another my feet and then laid me across the track. My horror knew no bounds when I realized what this meant. One of the brutes tied my feet hard down to the rails. I begged and threatened, pleaded and expostulated, offered them a reward for my release, and dire vengeance if they left me there, but in vain. They coolly wrapped the rope round and round my ankles and under the rail, and then, fastening my arms at the elbow, they proceeded to secure my body.

"The tighter I felt the rope drawing to hold me until the express freed me from the track and the world the more I pleaded. The final answer was a blow on the mouth and the information that they wasn't going to have me telling tales. Then they left me.

"I heard the rattle of wagon wheels as they drove away. And then I was alone. I twisted and tore and writhed, in my frantic efforts to free myself, until exhausted. Time passed slowly. I pictured myself lying in pieces along the track.

"At last I heard a ringing in the rails, a low, plaintive ringing that told me that the express was coming. In a few moments and it would be on to me. I twisted and writhed in one last desperate struggle for freedom. I tore and kicked until the ropes cut deep into the flesh, and my clothes where the thongs were grew hot from friction.

"The ringing became louder, until at last it developed into a roar. I looked down the track and saw the faint gleam of the headlight as the engine rounded a curve. One more minute!

"Frantically I struggled. Nearer and nearer came the flying train; louder and louder became the roar and ringing in the rails—so loud that it drowned my wild screams. The headlight was blinding me—all was over. No. I continued to struggle. Then I felt a burning sensation in my legs—a terrible heat—and an odor of burning clothing followed. I raised my head and the gleam of a flame met my eyes. There was a sudden flash, and in an instant my feet were enveloped in fire. I realized it then—the friction of the thongs, in my tremendous struggles, had set fire to my trousers.

"Suddenly, almost miraculously, the ropes unloosed—they had burned off, and my feet were free. I raised myself on my back and waved my blazing legs in the air. There was a whistle for down brakes, a jarring of the rails as the wheels slipped over them—the headlight was right over me, blinding me by its brilliancy—but too late! I felt the cow-catcher's nose gently rub my back and then it stopped. I was saved!

"The whole train crew and all the passengers rushed up. In a few seconds the fire was extinguished, and I was carried by kind hands into one of the cars. Ah! that was a terrible experience. I hope I may never have another such."

"So do I," I joined in heartily.

The speaker paid no attention to me, but continued: "I lost fifteen pounds in fifteen minutes, a gold watch, and $300. My trousers, a new pair not yet paid for, were burned into knickerbockers. The bruises I recovered from. It was just six years ago, and ——"

He blew out a great puff of cigar smoke and was about to continue when above the buzz of conversation and rattle of the train arose the nasal tones of a farmer in the seat behind us as he exclaimed to his companion:

"Et do beat all th' way this 'ere kentry's growin', Sam. Two years ago they wasn't a house or store at Spiker's Station, an' now its gettin' quite a place.—Evening Sun.

WHY CUT PRICES ON STAPLES?

We cannot but wonder more and more, remarks a contemporary, as we consider certain phases of the retail grocery business, why it is the retail grocery puts out self-selling goods as leaders, instead of that class of goods on which the margin would justify him in making a drive. If the retailer must cut prices to win trade, is it not a part of ordinary wisdom and mercantile common sense to make drives in the direction of developing a line of trade that cannot be developed without hard pushing, but which, when developed, brings large returns? There is no consumer who must not have flour, sugar, bread and oil, and yet these are the very goods that retail grocers cut the quickest of all. They are goods which sell themselves and do not need pushing; it is not necessary to make a drive on them in order to have the consumer buy them; the consumer must buy them. On the other hand, there are lines of canned goods, and other fancy groceries, that consumers do not need to buy, and, in order to develop trade in them, it seems to us that the retail grocer might have some reason for cutting prices, if he is ever justified in cutting. Moreover, he can afford to cut such goods, because the margins permit, and yet evidences multiply continually that the retail trade cut only to cut off their noses.

THE . . .
STRATHROY CANNING AND PRESERVING CO.
(LIMITED.)
Packers of all kinds of
Fruits . . .
Vegetables and Meats
All goods guaranteed first-class.
Office and Factory:
STRATHROY, ONTARIO.

From the Atlantic To the Pacific . . .
The fame of "KENT" Canned Goods is spreading.

"KENT" Tomatoes are the acknowledged standard, and the words "as good as Kent" are often heard when a comparison of qualities is made. No progressive retailer can afford to be without these goods on his shelves. Their fine flavor, uniformity of quality and solid packing recommend them to the consumer, who, having once had them, will be sure to ask for them again.

The Kent Canning & Pickling Co.
CHATHAM, ONT.

Boulter's
"LION BRAND"
Canned Fruits AND Vegetables
AGAIN LEAD
After another year of keenest competition in Canned Goods, they have excelled all others.
Grocers--Stock up for Christmas Trade.
GOODS ABSOLUTELY PURE.
Established 1882. 12 Years' Success.
W. BOULTER & SONS
Picton, Toronto, and Demorestville.

ALWAYS THE BEST.
CIDER AND WHITE WINE VINEGARS
Of the purest and best description, manufactured from the celebrated Norfolk County paples—the finest flavored fruit in Canada.
Prices very low. Send for quotations to
THE DOVER APPLE CO.
PORT DOVER, ONT.

400 BARRELS
Sweet Cider
15 Cents a Gallon.
Order from your wholesale grocer or direct from
GARDEN CITY CANNING CO.
St. Catharines.

LION "L" BRAND

REGISTERED TRADE MARK.
PURE GOODS.
JAMS, JELLIES, VINEGARS, PICKLES.
The largest factory of the kind in the Dominion.
DIPLOMA AND MEDAL Toronto Exhibition, 1893.
MICHEL LEFEBVRE & CO., Montreal & Toronto.
Beet Sugar Factory at Berthierville, P.Q.

Epicure Tomato Catsup . . .

As we've said before, we manufacture our goods from "the best of everything," and Epicure Catsup consequently is made from the finest ripe tomatoes and pure spices. It has a natural color and delicious flavor, and is generally acknowledged to be **THE** catsup par excellence.

Delhi Canning Co.

Delhi, Ont.

The Surprise Soap Twine Holder

Holds . . Your Twine

—Is a Handsome Counter Fixture

The twine-holder sits on the counter, the twine coming out through a hole in the top. . . . . .

If you have not received one of our twine holders from any one of our travelers, send to us and we will be pleased to mail one to you free of charge. . . . . .

BRANCHES—
MONTREAL: 17 St. Nicholas St.
TORONTO: Wright & Copp, 51 Colborne St.
WINNIPEG: E. W. Ashley.

The St. Croix Soap Mfg. Co.,
St. Stephen, N.B.

CAPE COD CRANBERRIES.

THERE is a general misconception of the natural advantages and disadvantages of Cape Cod, which, known from its shape as "the right arm of Massachusetts," extends over sixty miles into the Atlantic Ocean very much like the arm of a boxer when on guard, except that the hand is open and not clenched, says St. Paul Trade Journal.

At its extremity it boasts of few trees, and little fertility, and along its whole northern and much of its southern shores huge sand-dunes and long levels covered only with beach grass, beach plums, high-bush cranberries, and whortleberries, speak of the additions made by ages of wave and wind, and sometimes of invasion of what where once green meadows, fields and forests. In the main, however, these sand hills, held together by the strong, wiry roots of the beach grass, have preserved the more fertile salt marshes, low meadows, and peat swamps, ancient farms, and still more ancient wooded lands of the interior. Not over thirty miles at its broadest part, it is a curious fact that a large proportion of "the cape" has never been devoted to cultivation since the first settlement of the pilgrims at Manomet, about 1622. The lands along the coast are seldom cleared more than two or three miles back from the low meadows, which are belted with peat swamps and broad salt marshes, traversed by tidal creeks, and protected by sand hills from the sea beyond. Across this narrow peninsula sweep the moist sea breezes, giving a milder climate than elsewhere exists in Massachusetts, and generally ample rains and heavy dews. The soil is usually light and easily worked, although heavier clayey loams and deposits of peat exist in due proportion, and the orchard has always been an important resource of the farmers of the upper part of the peninsula.

The peat swamp, cleared of its trees, vines and upper soil, covered with clean sand, and diked and ditched to allow of prompt overflow or sufficient drainage, and the low meadows and salt marshes, cut off from the high tides by dikes, with huge water-gates and tide-valves, are the main sources of wealth of the Cape Cod cultivator, and in 1892 produced over 200,000 barrels of cranberries, averaging $4.50 per barrel, or about $900,000 to $1,000,000. This year the crop has not much exceeded 50,000 barrels, but these are selling in the best grades at from $10 to $13.

This unexpected shortage is due to three causes, or rather to three separate results from one general cause, i.e., the unexampled drought of the past summer. This, in the first place, lessened the growth of the vines and the full development of the berry in the higher plantations. Then the cranberry worm began its ravages, and there was often a lack of water in the upper springs, and the vines could not be flooded and the worms drowned; and then early frosts, which would have been innocuous had the land been wet, as is usual, took a large proportion of the ungathered berries.

The result has been a shorter crop of cranberries than has been known for over thirty years, and the loss is a serious one. It is certain that prices will be maintained until the present stock is exhausted, and it may be that even higher prices will be realized.

CROSS-LAKE TRAFFIC.

Rumors are prevalent of enterprises to establish a ferry system between some port in Ohio and Port Dover or Rondeau, in the one case to connect with the Grand Trunk, and in the other with the Lake Erie and Huron. It is believed that there are possibilities of working up a large cross-lake traffic in coal, and it seems probable that the next season of navigation will witness a regular freight service to some port on the north shore of Lake Erie. It is to be hoped that Messrs. Walker will succeed in making Port Stanley the objective point of this traffic. The London and Port Stanley road is well adapted to act as a feeder to other roads entering St. Thomas and London, and when the L. E. & D. R. R. is completed from Ridgetown to St. Thomas, the Walkers will have an opportunity of reaching the western part of the peninsula over their own line.—Journal, St. Thomas.

Jersey Cream Baking Powder

The merchant who advises the consumer to buy Jersey Cream Baking Powder makes a reputation for himself as a man to be depended upon for first-class goods.

It pays much better than a little extra profit.

Manufactured only by

LUMSDEN BROS.

HAMILTON, ONT.

BROOMS BRUSHES . . .

ALL GOODS BRANDED

"BOECKH"

Send for Price List.

Are strictly as represented and will give satisfaction to your customers.

CHAS. BOECKH & SONS

Manufacturers. TORONTO, ONT.

New Table Raisins

BLACK BASKETS
LONDON LAYERS

—ALSO—

VALENCIA SHELLED ALMONDS

It will pay you to get our prices before you buy.

T. KINNEAR & CO.

WHOLESALE GROCERS

49 Front St. E. TORONTO.

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TORONTO, ONT.

See Prices Current . . .

Lytle's

JAMS
JELLIES
SAUCES
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Best goods in the market. Write for quotations.

T. A. LYTLE & CO.

Vinegar Manufacturers

TORONTO.

French Plums

CASES.

Prime Quality. New Crop.

Cut Prices. Lowest Ever Imported

Warren Bros. & Boomer

35 and 37 Front St. East, TORONTO

- JELLY -

Batger's Calf's-foot.

In Half-pint Bottles, in the following flavorings:

"PORT" "PLAIN," "NOYEAU," "ORANGE," "MADEIRA," "CHAMPAGNE"

A DELICIOUS DELICACY.

SLOAN & CROWTHER,

Wholesale Grocers Toronto.

J. W. Lang & Co.

WHOLESALE GROCERS

NEW FIGS

7 Crown and Choice Eleme in boxes. Malaga in taps.

PRICES LOW.

59, 61, 63 Front Street East Toronto.

Robt. Ralston & Co.

HAMILTON, ONT.

WISHING ALL OUR FRIENDS

A Happy and Prosperous New Year.

PERKINS, INCE & CO.

41 and 43 Front St. East, TORONTO.

NEW

Filberts Prunells
Dates
Almonds Figs
and
Walnuts Apricots

SMITH & KEIGHLEY

9 Front St. E., TORONTO.

To Our Friends and Patrons:

For their **Liberal Support** we extend our **Heartiest Thanks,** and wish all . . . .

THE COMPLIMENTS OF THE SEASON.

H. A. NELSON & SONS,

Manufacturers and wholesale dealers in Brooms, Whisks, Brushes, Woodenware, Matches, Etc.,

TORONTO AND MONTREAL.

TRADE CHAT.

LETTERS patent have been issued incorporating the Tavistock Milling Company, with $20,000.

Shippers report eggs scarcer than at this time last year.

The Grand Trunk and Canadian Pacific both report a heavy passenger traffic for the holidays.

The Eastern Trust Company has been appointed trustee of Margaret A. Vaux, Halifax, N.S.

J. Archibald, of Montreal, has entered a $10,000 action against S. Davis, for violation of trade mark.

The Franco-Canadian trade treaty was adopted by the French Senate on Thursdays 20th inst.

J. H. Hewer has purchased Lewitt's store, on the corner of Devonshire and Nottingham streets, Guelph.

James Firstbrook has opened up at Arthurs' old stand, Mill street, Acton, with a full line of groceries and fruit.

A. Vass has opened a well-stocked confectionery store on Quebec street west, Guelph, in the premises recently occupied by W. H. Knowles.

The Cornwall Poultry and Pet Stock Association will hold their annual show on Friday and Saturday, 25th and 26th January next, at the "Factory Town."

Fred. Chilcott, traveler for Thompson, Codville & Co., has returned from a business trip in the west. He penetrated into the mining districts of British Columbia, extending the trade interests of his firm with gratifying results. He went into the Cariboo region, carrying his samples on a pack mule, and came out with orders that had it not been for Winnipeg enterprise, would have gone to San Francisco or Victoria.—Free Press, Winnipeg.

The store occupied by Precious & Eyres, fruiterers, corner of James and Main streets, Hamilton, and owned by Mr. Charles Counsell, took fire on Friday night. The damage will amount to about $600.

Mr. Auge has a bill before the Quebec Legislature regulating the hours which bakers shall work at their trade, and making it illegal for an employer to keep his men on duty between 9 p.m. and 4 a.m.

Ira Marks and Richard Bennett were in the grocery business on College street, Toronto, and Marks retired. Bennett sued him for an account of business transactions, but the judge of the Common Pleas Division relieved him of this trouble.

A. A. Allan, McMaster & Co., and John Caulder & Co., of Hamilton, have begun action to restrain Samson, Kennedy & Co. from proceeding to sell the stock of Brown, Waite & Co. at Smith's Falls under a chattel mortgage for $3.370.

A writ has been issued by E. B. Eddy against Geo. C. Taylor, who formerly traded under the style of Taylor, Scott & Co. Taylor failed and assigned. Eddy held claims against the estate for over $3,000. They only realized about $1,000, and now he is suing for the balance—$2,153.

The Bank of Montreal is expected to supply the support necessary for a reconstruction of the Union Bank, St. John's, Nfld., the Commercial Bank being hopelessly ruined. The People's Bank of Halifax has abandoned all attempts to begin business there, owing, it is alleged, to the obstructions thrown in its way by a combine of merchants who are interested in the Union Bank, and who, it is charged, want to control the whole commercial situation in the future.

The McClary Manufacturing Co, M. Masuret & Co., and several other prominent business men of London, sent W. M. Gartshore to Toronto to attend the sale of the steamer Persia. It was the intention of the London syndicate to buy the vessel, to be used as a freighter between Port Stanley and Montreal. Nine thousand dollars was offered by Mr. Gartshore, beyond which the London people declined to go, the boat selling for $9,700.

The report of the Department of Customs at Washington, for the quarter ending Sept. 30th, 1894, shows exports from Collingwood, Ont., to exceed $850,000, a larger amount than is shown from any other town in Canada, Montreal not excepted, as that city only shows an export to the United States for the same time of $550,000 in round figures. These figures are taken from advance sheets issued officially by the department in Washington.

The London correspondent of The Edinburg Scotsman says: "From time to time rumors have been current that, in consequence of its greatly reduced net earnings, the Grand Trunk Railway Co. of Canada would be unable to meet the interest on its debentures. I am, however, in a position to state that, notwithstanding that the net earnings to date are about £100,000 short of the interest, funds have been provided to make up the deficiency, and that the directors will, in the course of the next few days announce the payment on the due date."

New Year's Trade

New Malaga Raisins in boxes and ¼ boxes
New Valencia Almonds
New Bosnia Prunes
New Atlas Prunes

CURRANTS
VALENCIA RAISINS
CALIFORNIA RAISINS

NUTS OF ALL KINDS

N. B.—Write for Quotations.

LAPORTE, MARTIN & CIE - Wholesale Grocers - MONTREAL.

"For Making Breakfast Rolls."

Put up in Quart Milk Pails.
2 Doz. in Case. $2.25 per Doz.

WE THINK YOU WILL SEE MONEY IN THESE

"A Good Cup of Coffee."

Put up in Quart Milk Pails.
2 Doz. in Case. $3.00 per Doz.

SPECIAL

LETTER ORDERS FILLED AND SHIPPED IN 10 MINUTES.

PURE GOLD MFG. CO.
TORONTO

CINNAMON FIRM.

Later advices report the foreign markets for cinnamon as very firm, and stimulating influences are found in an extract from The Overland Ceylon Observer, which states that "the deficient rainfall in 1892, which resulted last season in one of the smallest crops on record, has also had a disastrous effect on the outturn for the current season, the growth of the bushes having been seriously affected. Crop prospects have been rendered still more unfavorable owing to harvesting operations having been hindered by insufficient rain the latter part of the year. It is, therefore, likely that the crop 1893-94 will also be below the average. Owing to the persistent low price of the bark, which not very long ago sold locally for a rupee and more per pound, cinnamon has lost favor with the villagers, and in those cocoanut gardens, which in the days of high prices were planted up with the fragrant laurel to the detriment of the existing palms, the work of uprooting it had gradually gone on for years, till it received an impetus in the extraordinary advance in the price of cocoanuts in 1893. Scarcely any cinnamon is now to be seen in the village where it had been planted in every available spot up to the very threshold of the dwellings. In the Negombo district generally, even on some of the larger high-class estates whose spice has a reputation in the London market, cinnamon has been and is being superseded by cocoanuts where the soil is considered suitable for the latter, and the acreage under the former has decreased year by year." Another report states that "the cinnamon bushes have not had a decent flush of young wood for nobody knows how long, and the sticks are in consequence stunted in growth, thick in the bark, and most difficult to peel."

REGARDING CANADIAN CHEESE.

Canadian cheese exporters are inclined to re ent the complaints which British importers have brought against them. They will, we think, be much wiser to see exactly what it is in the method of shipment as adopted in Canada of which their friends here disapprove, and give friendly attention to the demand for the marking of each cheese with the date of its make. The cheese trade with this country has been built up with a care and foresight which does Canada great credit, and we are sure that when the complaints are understood in Montreal a sensible desire will be shown to meet the reasonable demands of the British market.

Speaking of cheese recalls the fact that a very interesting development is taking place in the Canadian trade. Australasian cheese-makers are doing their best to secure as good a foothold in British markets as Canada has gained. What, we wonder, will they say when they find Canadian cheese reaching their home markets? The other day, so The Montreal Trade Bulletin tells us, Messrs. Kirkwood & McKinnon, of Sudbury, Ontario, sent a sample lot from their stock to Sydney, New South Wales, and now learn that the analysis of this cheese at Sydney proves it to be 5 per cent. richer than the best New South Wales cheese, known as Bodella, which took the prize at the Agricultural Exhibition at Sydney The fame of Sudbury is evidently not to be dependent alone upon nickel ores and copper mines.—Canadian Gazette, London.

FAILED AFTER THIRTY YEARS.

To be in business thirty years and then fail is hard. Yet this is the fate that has just befallen a Butterley (England) grocer named John Farnsworth. The insolvent began business thirty years ago, having succeeded his father as a grocer. The business was then solvent, and he had £200 of his own. In 1887 he made a composition, and paid 5s. 6d. in the £. His liabilities then amounted to between £600 and £700. He went on trading, but kept only a day book. He found he was insolvent twelve months ago, during the miners' strike. His losses on bad debts amounted to £344. His trade depended almost solely on the workmen of the Butterley Steel and Iron Co., but consequent upon the coal strike, the men were out of work.

TO KEEP OUT SPURIOUS TEAS.

A movement is on foot in the United States to inaugurate a more uniform system for the inspection of teas. "I have," said Inspector Byrne, of New York, to a representative of The Journal of Commerce, "been seeking a uniform action at all points, and have been working in harmony with the appraiser at Chicago. What teas we have condemned have been shipped to Canada, and, to a great extent, were reimported via Chicago. By virtue of the provisions in the statute certain consignments are allowed to pass exterior ports and examined at the port of destination. This, in many cases, is radically wrong, because interior ports as a rule do not employ inspectors expert enough to examine teas. Some consignments of recent date are far too low to pass, and must necessarily be rejected.

"The tea inspectors claim that we are getting purer and better teas than we did thirty years ago. An inspector in the department said on Saturday: 'The law prohibits the importation of any teas for sale adulterated with spurious leaf, or with exhausted leaves, or which contains an admixture of chemical or other deleterious substance as to make it unfit for use. From every lot of tea imported a sample is taken by the examiner and tested. If it does not come up to the standard merchants are notified and they can then have the consignment re-examined by three experts, one for themselves, one for the Government and another that both may select. Their decision is final, and if they find the tea to be below the standard it must be exported. Such teas were formerly shipped to Canada and then smuggled back into the United States; but restrictive laws have recently been passed by Canada, similar to those in vogue in European countries and our own.'

"During the fiscal year ending June 30, 1894, about 34,000 cases, or more than 1,000,000 pounds of tea, were rejected at this port

"No one can tell from the looks of the tea whether it is good or bad. Two samples that look alike are entirely different. For instance, one may result in a light amber color, perfectly clear, with a delicious aroma, the grounds being composed of leaves clean and green. The other sample probably would result in a darker liquor, with a muddy sediment, with the grounds filled with black leaves, and smell like a decoction of dried herbs. The latter is exhausted tea leaves and leaves from other plants, filled with dirt and colored with a mixture of soapstone, Prussian blue and rice water paste.

"The exactness with which a tea expert can detect a grade of tea by test is wonderful, for, from a single drawing an expert can tell out of which case from among two hundred previously examined, and all different, it was taken.

"There is no difference in the leaf of green and black teas, the only difference being in the manufacture.

"The only way to stop importations of spurious tea is to outlaw them. The teas rejected are for the most part what are known as Pingsuey teas, which are grown in that part of China south of Shanghai, and called the Ningpoo country. The importers find no fault with the law, but that the inspectors are too strict in their enforcement of the law. The importers, by their right to have a rejected consignment re-examined, have by arbitration succeeded subsequently in having a large percentage of tea rejected by examiners passed by the Arbitration Committee. The inspectors say that if the present grade of importations continues, it will be a continual fight with the importers, but they are duty bound to reject teas that do not come up to the standard."

ROYAL DANDELION COFFEE

We find it necessary to state that the great celebrity our Royal Dandelion Coffee has attained has induced various imitations. We therefore caution the public against allowing themselves to be supplied with a spurious article, that only being genuine which is put up by us. The ROYAL DANDELION COFFEE CO.

Henry J. Keighley, Manager,
468 King st West. Telephone 1610.

Dominion of Canada.

DEPARTMENT OF AGRICULTURE.

Office of Dairy Commissioner,
Central Experimental Farm.

Ottawa, Dec. 15, 1894.

Manager Windsor Salt Works:

Dear Sir,—At different times I have made comparative tests of the different brands and makes of salt, for use in the manufacture of butter. Butter salt from the Windsor Salt Works is being used in our Dominion Dairy stations during the present season, and I find it to be **the best salt for butter which I have ever tried.** I find it pure, clean, and in the form of fine crystals of nearly uniform size, which dissolve readily and completely.

I am, yours very truly,
Jas. W. Robertson, Dairy Commissioner.

You

Will find it pays to handle

WINDSOR DAIRY SALT

Your wholesale house will supply you.

20 lb. bags, 15 in a barrel..... $2 25
¼ sacks, 50 lbs. each..... 0 45

Toronto Salt Works

128 Adelaide St. East, TORONTO.

Toronto Agents for Windsor Salt Works.

NEW YEAR! NEW YEAR!!

NOW READY AND FOR SALE

Diamond H Hams, 10 to 16 lbs.
Breakfast Bacon, Etc. . . . .

Pure leaf, kettle rendered lard, in 5 and 10 lb. tins (2 doz. and 1½ doz. in case). Nice for the holidays.

Fresh Pork Sausages put up in 20 lb. baskets. Try a sample basket. **Write for Quotations.**

W. A. McCLEAN & CO.

Pork Packers - Owen Sound

BARTON'S BAKING POWDER

—IS—

ALWAYS RELIABLE

DO NOT BE WITHOUT IT

Phœnix Coffee and Spice Mills

ASK TO SEE

Our Coffees
Spices . .
Baking Powders
Etc, Etc.

They are giving the best satisfaction.

G. F. MARTER & SON

1-3 Jarvis Street
TORONTO

GRAPE WINES

Don't fail to have some of ours on tap if you want a good seller

For the Holidays.

The Ontario Grape Growing and Wine Mfg. Co.

P.O. Box 72. ST. CATHARINES, ONT.

MUSTARD - - THAT'S - - MUSTARD

Dunn's Mustard

MADE ABSOLUTELY PURE from Rich Flavored English Seed. Sold in 5c. and 10c. tins.

Dunn's Pure Mustard pays a fair profit and gives honest value to the consumer. To be obtained of all wholesale houses, or direct from W. G. Dunn & Co., Mustard Manufacturers, Hamilton. Send for Price List.

MOTT'S DIAMOND CHOCOLATE. JOHN P. MOTT & Co. HALIFAX, N.S. ESTABLISHED 1844

IS THE BEST.

ASK FOR

MOTT'S

The Old "Servant's Friend."

60 Years! No Complaint!

CRANE'S BLUE

Samples to be seen at T. G. WILLIAMSON & CO., TORONTO.

GRIMBLE'S English Malt VINEGAR

Six GOLD Medals

GRIMBLE & CO., Ltd., LONDON, N. W. ENG.

..ODART'S SPECIALTIES..

- HIGH CLASS - - GREAT NOVELTY - - GOOD PROFIT -

ODART'S PICKLE - AND - ODART'S SAUCE

ODART & CO., PARIS, FRANCE, AND LONDON, ENG.

British Columbia Salmon

"BALMORAL" BRAND

Turner, Beeton & Co.

VICTORIA, B.C.

AGENTS

WATT & SCOTT Montreal	WATT & SCOTT Toronto	GRANT, OXLEY & CO. Halifax	ARTHUR P. TIPPET St. John, N.B.

You Should Try a Case

Of the Celebrated TETLEY'S TEA, in lead packets. The finest Tea the world produces.

It is composed of the first growths and tender leaves of Ceylon and Indian Teas, blended together, and is sure to please your customers.

ABSOLUTELY PURE.

JOSEPH TETLEY & CO.

LONDON, ENG. MONTREAL. TORONTO.

And for Manitoba, the Northwest Territories and British Columbia } The Hudson's Bay Co.

Hamilton

Montreal — Even Japan Tea Drinkers Like it

Every Retailer Should Handle it

Toronto — A Good, Well Advertised Line

Kingston — Superior to any Other Packet Tea

The Public will Have it — Winnipeg

A Superb Tea — St. John

A Neat Packet — Victoria

Best Packet Tea on the Market — Halifax

BLUE CROSS TEA HEAD OFFICE LONDON, ENGLAND

DALLEY'S PURE FRUIT FLAVORING EXTRACTS

Have not a single peer in Canada for Strength, Purity, and Flavor.

Are 50 per cent better value than any other extract for same money.

Try them and be convinced.

The F. F. Dalley Co., Ltd.,
HAMILTON

Sole Manufacturers.

Crosse & Blackwell

CELEBRATED FOR

Jams,
Pickles,
Sauces,
Potted Meats,
Table Delicacies.

—SOLD BY—

All Grocers in Canada

BUSINESS CHANGES.

DIFFICULTIES, ASSIGNMENTS, COMPROMISES

R. W. RUNCIMAN, merchant, Goderich, has assigned to C. B. Armstrong, London.

Chas. A. Spratt, boots and shoes, Ottawa, has assigned.

Wilson & Co., grocers, Toronto, are offering 50 cents on the dollar.

A. H. Falardeau, general merchant, Spencer's Cove, Que., has assigned.

W. M. Ronald, crockery and glassware, St. Boniface, Man., has assigned.

A demand of assignment has been made upon A. Guerette, teas, Levis, Que.

Andrew Durocher, general merchant, Belle River, Ont., has assigned to John C. Iler.

The stock of John Lindner, canner, Hamilton, has been seized under chattel mortgage.

A. H. Palardeau, general merchant, Sillery and Ancienne Lorette, Que., has assigned his estate on demand of Thibaudeau & Freres. The assets are $36,220 and liabilities $37,960. The creditors are principally Quebecers, and include the Banque Jacques Cartier for $5,663, the Banque Nationale for $2,402, and the Banque du Peuple for $2,877. Napoleon Matte has been named provisional guardian, and a meeting of creditors will be held on the 29th December.

PARTNERSHIPS FORMED AND DISSOLVED.

L. Paquette & Co., grocers, Montreal, have dissolved.

Robinson & Turner, grocers, Meaford, have dissolved.

A co-partnership has been registered in Yarmouth, N.S., by Herbert M. Small, B. F. Merrill, C. F. Robbin, S. C. Small and H. B. Teed to carry on business as soap manufacturers under the style of the Asbestos Co.

A partnership has been registered in Montreal by T. Bannerman, Mary Bannerman, A. Bannerman, Rose Gilboy, widow of Robert Bannerman, and A. Descary, to carry on business as wholesale and retail dealers in cigars and tobacco under the style of Descary & Bannerman.

CHANGES.

A. A. Cutting, grocer, Guelph, has sold out.

Oliver Jutras, grocer, Montreal, has sold out to J. B. Petelle.

Alexander & Armstrong, grocers, Thornbury, have sold out.

Geo. Neil, grocer, Bracebridge, has been succeeded by J. B. Johnston.

R. D. Taylor & Co., grocers, Brantford, have been succeeded by M. C. Robbins.

J. B. Campbell & Son have sold their flour mill in Kingston to the Kingston Milling Co.

Mathilde Gagnon, widow of E. Auclair, has been registered proprietress of the grocery firm of E. Auclair & Cie.

SALES MADE AND PENDING.

The drug stock of J. A. Howel, Quebec, has been sold at 45c. on the dollar.

The stock of L. Marchand, grocer, Montreal, has been sold at 75c. on the dollar.

FIRES.

J. B. Hughes, evaporater, Cherry Valley, Ont., has been burned out.

G. Mitchell & Son, general merchants, etc., Cobourg and Baltimore, have had their store at the latter place destroyed by fire

A QUESTION RE TARIFF.

A NEW YORK firm, signing itself "A. D. & Co.," writes as follows to The Journal of Commerce of that city :

"We shipped to P.P., Canada, in bond, one bale corks, value $98, and paid duty 20 per cent.—$19 60 P.P., could not get the bale without paying an additional duty on the value of the bale, as if it had been sold here after paying American duty. With this our bale shipped in bond paid in Canada two duties. Thinking it was wrong, we wrote first to the collector of the port, and later on to the Commissioner of Customs, Ottawa, Canada. The Commissioner answered us to-day 'that the Collector of Customs at the port of Canada was correct in assessing duty upon a value including the amount of the United States duty, which ordinarily would have been paid upon the goods if they had been sold for consumption in the United States, and that this principle is also recognized by the Government of the United States in fixing the values of goods purchased in bond in any foreign countries where duties on such goods are imposed.' If it is correct, then it is useless for us, the importers, to ship goods in bond, and we can consider the Canadian and other foreign markets closed, as the buyers cannot afford to pay two duties on goods and the same price as if they were sold in New York after paying American duty."

In reply, The Journal of Commerce says : "Some time ago we called attention, in this column, to the fact that goods shipped to Canada from a bonded warehouse in the United States were now required to pay duty on the 'duty paid fair market value for home consumption' in the United States, and not merely on value in bond, as formerly. The Canadian Commissioner of Customs is correct in saying that our Treasury Department has directed that duties be assessed upon the same system on goods imported into the United States. It should be noted, however, that when the question came before the Board of General Appraisers they decided adversely to the Treasury Department. An appeal from this decision was taken by the collector, and the question is now in the courts."

THE PRIZE TEA PACKAGE FAKIR.

Still in existence is the fakir with his prize packages of tea. He was in Winnipeg the other day, and we leave The Commercial of that city to tell the rest. In its issue of Dec. 17 it said :

"A gambling business in the tea line has just been suppressed in Winnipeg by the authorities. A concern called the Globe Tea Co. recently opened business in Winnipeg, and advertised that they would sell choice teas, giving a valuable present in every package. Gold watches, diamonds, etc., were among the presents advertised as to be found in the packages of tea The cans were sold at $1 each, and quite a business was done, until the authorities very properly dropped in and laid complaints of violation of the law regarding lotteries against the proprietors. The tea sold, which was advertised as something very choice, is said to be very inferior stuff."

NEW BACON-CURING PROCESS.

A recent issue of The Melbourne Leader contains some interesting particulars respecting a new process of bacon-curing, which is said to have been introduced into New Zealand by Mr. Vecht, the representative of an American meat company. We express no opinion on the matter, which is essentially one for the judgment of experts, but simply give the data as they have reached us through the medium of our Antipodean contemporary. We learn that the discoverer of the new process, the late Mr. William Oake, of Ulster, in the course of an experiment found that the antiseptic properties of salt were to be found in Nature apart from chloride of sodium (salt), and that the obnoxious effects of dissolving the albumen in the curing process could, therefore, be avoided. This is really the key to the new system of curing. By the new style of treatment the bacon and hams, although thoroughly cured with the very essence of salt, still retain all the albumen originally in the meat, and yet do not taste salty to the palate. The lean, instead of being a secondary consideration as under the old process, becomes at once the nutritious delicacy it was intended by Nature to be. By the new process the lean of the bacon cured remains soft and juicy, and natural in color. No chemicals are used. Mr. Vecht states the bacon is subjected to the antiseptic which in salt does the curing, but the product is absolutely free from any chemical whatever. The best proof of the value of the system is the fact that where the "mild cure" has been adopted the hams will keep for any length of time in any climate. A great deal of labor, it is said, is saved by the new process, while the article put on the market is declared to be much superior in taste and flavor and quality to bacon cured on the old system.

LAKE SHIPPING.

UPON the departure of the last grain fleet from port The Chicago Inter-Ocean reviews the lake navigation season. This year has been worse than last, and that was the worst year that had ever been experienced up to that time. There was a deficiency of grain to transport, the season opened a month too early for the interests of the vessel men, and rates went down beyond any precedent. The western movement of the milling trade increased the flour shipments, and the scraping up of iron ore off the surface of the ground with steam shovels increased the ore shipments. The average rate on corn from Chicago to Buffalo was 1.19c. per bushel, as compared with 1.43c. last year; the rate on ore from Chicago to Lake Erie ports was 46.12c. per ton, as against 56.16c., though the ore rate from Duluth was less than a cent below that of last year; the rate on coal from Buffalo to Duluth averaged 24.98c. per ton, as against 29.16c., while there was an increase of a little more than a cent a ton on coal from Buffalo to Chicago. The rate on corn did not go below one cent a bushel last year, but this year it touched three-quarters. The half million bushels of wheat sent to Ogdensburg is said to have been destined for New England for feeding purposes, and it is conjectured that 800,000 bushels of the wheat shipped to Buffalo and Erie was for feeding purposes, and in addition to this large quantities of "ground wheat" came east for feeding purposes.

For the year, compared with 1893, the flour shipments by lake show a large increase. From Chicago and South Chicago they amounted to 2,190,385 barrels, as against 1,472,060 in 1893; wheat fell off more than 5,000,000 bushels, which is over one-fourth; corn fell from 63,000,000 to 35,000,000 bushels, in round figures, and oat shipments fell about a third, 7,500,000 bushels.

The total shipments of iron ore by lake greatly exceeded those of last year, being 7,776,547 tons, against 5,880,918 in 1893 and 8,545,313 in 1892. Lumber shipments from Lake Superior increased, but from Lake Michigan, Green Bay and Lake Huron the business has been bad.

The lake lines are said to have done more business than ever before in carrying merchandise east and west. Never before were they such sharp competitors of the all-rail routes.

A few vessels have earned six or seven per cent. this year, but many have lost and many have earned little, and two per cent. is estimated as an average dividend. Better business is expected next year; ore shipments promise to be large, the vast quantities of wheat stored in Chicago will go east some time, and better general business in the spring is counted on. Two months of rates that a short time ago would have been thought very moderate would send orders to the lake shipyards for more steamers of 3,000 and 4,000 tons burden.

CONDENSED MINCE MEAT

Delicious Mince Pies every day in the year.

Handled by retailer as shelf or counter goods. No waste. Gives general satisfaction.

Sells at all Seasons.

Will not ferment in warm weather.

J. H. WETHEY
ST. CATHARINES, ONT.
DIRECTIONS
THE CONTENT OF THIS PACKAGE WILL MAKE TWO LARGE PIES. ADD 1½ PINTS OF WATER OR HALF THAT AMOUNT FOR EACH PIE. BOIL 15 OR 20 MINUTES. IF TOO THICK, ADD A LITTLE WATER. IF TOO THIN, BOIL TO THE PROPER CONSISTENCY. IT IS THEN READY FOR THE CRUST. A LITTLE SUGAR, VINEGAR, WINE OR OTHER SPIRITS MAY BE ADDED IF DESIRED.
CONDENSED
MINCE MEAT
FOR
MINCE PIES
J. H. WETHEY
ST. CATHARINES, ONT.
SOLE MANUFACTURER FOR CANADA

The best and Cheapest Mince Meat on Earth.

Price reduced to $12.00 per gross, net.

J. H. WETHEY,
St. Catharines
Ont.

Decorate Your Window

... WITH ADAMS'

Tutti Frutti Beautiful Hanger Signs

Ask your wholesale man for them or send postal card to

ADAMS & SONS CO.,
11 and 13 Jarvis St., TORONTO, ONT.

Sold by the Wholesale Grocery Trade and the Manufacturers,

THE HAMILTON COFFEE AND SPICE CO

Sales Increase Yearly

It Holds Trade

The Highest Standard of Excellence in Point of Flavor, Nutrition and Digestibility

has been attained by

Johnston's Fluid Beef

The public have a positive guarantee that they are getting the best possible form of concentrated nourishment.

REFUSE ALL SUBSTITUTES.

THE ST. LAWRENCE SUGAR REFINING CO.'S

GRANULATED YELLOWS SYRUPS

ARE PURE

NO BLUEING Material whatever is used in the manufacture of **OUR GRANULATED**

Do You Want Good Milk ?

"REINDEER" BRAND CONDENSED MILK.

ANALYSIS:

WATER	27.48
FAT	8.84
ALBUMINOIDS	10.20
MILK SUGAR	13.54
CANE "	37.96
ASH	1.98

(Signed) MAYNARD BOWMAN
Pub. Analyst, Nova Scotia and P. E. Island

DR. ARTHUR HILL HASSALL, Analy. Sanit. Inst., London, Eng., says:
"The REINDEER BRAND condensed milk must be pronounced of excellent quality, and in every way satisfactory."

PROF. JAS. W. ROBERTSON, Dom. Dairy Commission, says:
"The Truro condensed milk, REINDEER BRAND, has been analyzed by our chemist, and found superior to the famous SWISS products."

PROFIT ! PROFIT ! ! PROFIT ! ! !

Robinson's Patent Barley

Robinson's Patent Groats

All live Grocers handle these goods.

Because They are profitable, and

Because They give every satisfaction.

They are the best foods for

Infants and Invalids

Samples Free on Application.

FRANK MAGOR & CO. 16 St. John Street, MONTREAL.

CURRENT MARKET QUOTATIONS

TORONTO, Dec. 27, 1894

This list is corrected every Thursday. The prices are solicited for publication, and are for such qualities and quantities as are usually ordered by retail dealers on the usual terms of credit.

Goods in large lots and for prompt pay are generally obtainable at lower prices.

All quotations in this department are under the direct control of the Editor, and are not paid for or doctored by any manufacturing or jobbing house unless given under their name; the right being reserved to exclude such firms as do not furnish reliable information.

BAKING POWDER.

PURE GOLD.	per doz
5 lb. cans, 1 doz. in case	19 80
4 lb. cans, 1 doz. in case	16 00
2½ lb. cans, 1 and 2 doz in case	10 50
16 oz. cans, 1, 2 and 4 doz. in case	4 60
12 oz. cans, 2 and 4 doz. in case	3 70
8 oz. cans, 2 and 4 doz. in case	2 40
6 oz. cans, 2 and 4 doz in case	1 90
4 oz. cans, 4 and 6 doz in case	1 25
Dunn's No. 1, in tins	2 00
" " 2 "	..

Cook's Friend—

Size 1, in 2 and 4 doz boxes	$2 40
" 10, in 4 doz boxes	2 10
" 2, in 6 "	80
" 12, in 6 "	70
3, in 4 "	45
Pound tins, 3 doz. in case	3 00
12 oz tins, 3 doz in case	2 40
9 oz tins, 4 "	1 10
5 lb tins, ½ doz. in case	14 00

Ocean Wave—

No 10— doz cases	$0 75
½-lb. 3 doz. cases	1 20
No 1 (14 oz) 2 doz. cases	1 80
1-lb. 2 doz in case	2 00
3-lb. ½ doz. in cases	5 75
5-lb. ½ " "	9 00
5-lb. ½ " "	9 60

G. F. MARTER & SON.

Barton's Baking Powder—	p. doz.
1 lb. sealer jars, 2 doz. in case.	2 25
1½ lb. jelly jars, 2 " "	2 25
½ lb. " 2 " "	1 25
2 lb. fancy enamelled tins, 2 doz	2 75
1 lb. tins, 2 doz. in case	2 00
½ lb. " 3 " "	1 20
¼ lb. " 4 " "	0 75

Gold Medal	per lb.
½ lb. paper package, 10 lb in box.	C 12
½ lb. " " " "	0 12
1 lb. " " " "	0 12

W. H. GILLARD & CO., PROPRIETORS

Diamond—

½ lb. tins, 4 doz. cases	0 67½
½ lb. tins, 3 doz. cases	1 17
1 lb. tins, 2 doz. cases	1 98

BISCUITS.

TORONTO BISCUIT & CONFECTIONERY COMPANY.

	c.		c
Abernethy	8	Nelson Tarts	11½
Arrowroot	10½	Oyster Crackers	
Butter	6	Square	6
" 3 lb pks	20	" Pearl	6½
Cottage	8	Peach Cake	12
Cocoanut	11	Pearl Waters	13
Garibaldi	8½	People's Mixed	10
Gingerbread	10	Pilot Family	5
Ginger Nuts	9	Queen's	12
Graham Wafer	9	Reception	14
" 2 lb. pks	20	School Cake	11
Jam Jams	11½	Soda	5½
Jumbles	11	" 3 lb pks	18
Lemon	9½	Sultana	9½
Lunch	9	Tea	10
Molasses Snaps	5½	Variety	12
Moss Wafers	14½	Village	7
Napoleon	12	Wine	8

BLACKING.

DAY & MARTIN'S BLACKING.

Liquid.	per doz
Pints, A (3 doz. per bbl)	$3 30
½ " B 9 " "	2 25
½ " C 15 " "	1 25
Russett Cream (12 doz. per case)	2 10

Paste. (Boxes of 3 doz. each).	per gross
No. 2 size (4 gross to a case)	$7 40
No. 3 size 6 " "	3 65
No. 4 size 3 " "	5 50
No. 5 size 4 " "	6 80
No. 7 size 4 " "	9 00

Waterproof Dubbin.

In tins, large (6 doz. in a case)	12 50

P. G. FRENCH BLACKING.	per gross
¼ No. 4	$4 00
¼ No. 6	4 50
¼ No. 8	7 25
¼ No. 10	25

P. G. FRENCH DRESSING	per doz
No. 7, 1 or 2 doz. in box	$2 00
No. 4, " "	1 25

RALSTON'S FRENCH

No. 1	$9 00
" 2	4 80
" 3	3 60
"	4 50

McLAREN'S

is Honest Goods and just the Thing on Which to make or Extend a Business.

COOK'S FRIEND BAKING POWDER.

The Best Grocers Make a point of Keeping it always in Stock.

Silver Gloss STARCH

ASK FOR

BENSON'S

CANADA PREPARED

CORN

Satin Starch

Pure Rice Starch

Pulverized Starch

Beware of Imitations

SOLELY MANUFACTURED BY

THE EDWARDSBURG STARCH CO.

LIMITED

CARDINAL, ONT.

Every package bears our name

Prices Current Continued—

BLACK LEAD

Reckitt's Black Lead, per box.	1 15
Each box contains either 1 gro., 1 oz.: ½ gro , 2 oz., or ½ gro., 4 oz.	
	Per gross
Silver Star Stove Paste	9 00
Matchless silver polish	24 00

MATCHLESS STOVE PASTE POLISH

No. 1	9 00
" 2	7 20
" 3	4 80

BLUE.

KEEN'S OXFORD.

	per lb
1 lb packets	0 17
½ lb "	0 17
Reckitt's Square Blue, 12-lb. box	0 17
Reckitt's Square Blue, 5 box lots	0 16

CORN BROOMS.

CHAS. BOECKH & SONS. per doz net.

Carpet Brooms—	
"Imperial," ex. fine, 3, 4 strings.	$3 65
Do. do. 7, 4 strings.	3 45
Do. do. 6, 3 strings.	3 25
"Victoria," fine, No. 8, 4 strings.	3 30
Do. do. 7, 4 strings.	3 10
Do. do. 6, 3 strings.	2 90
"Standard," select, 8, 4 strings.	3 90
Do. do. 7, 4 strings.	3 75
Do. do. 6, 3 strings.	2 60
Do. do 5, 3 strings.	2 40

WINDSOR PATENT BRUSH CO.

No. 1 Extra Fine Carpet Broom.	$3 25
" 2 Carpet Broom	3 00
" 3 Regular House Broom	2 50
" 4 Common " "	2 00
" 5 Common (2 seams) Broom.	1 50

Prices subject to change without notice.

CANNED GOODS.

	Per doz	
Apples, 3's	$1 00	$1 10
" gallons	2 65	2 80
Blackberries, 2	1 75	2 00
Blueberries, 2	1 00	1 10
Beans, 2	0 85	0 95
Corn, 2's	0 85	0 95
Cherries, red pitted, 2's	2 00	2 25
Peas, 2's	0 85	95
" Sifted select	....	1 45
Pears, Bartlett, 2's	....	1 75
" Sugar, 2's	....	1 50
Pineapple, 2's	1 75	2 00
" 3's	2 40	2 50
Peaches, 2's	2 00	2 25
" 3's	3 00	3 25
Plums, Gr Gages, 2's	1 85	2 00
" Lombard	1 50	1 60
" Damson Blue	1 50	1 60
Pumpkins, 3's	0 85	0 95
" gallons	2 10	2 25
Raspberries, 2's	1 75	1 85
Strawberries, choice 2's	1 90	2 10
Succotash, 2's	....	1 40
Tomatoes, 3's	0 85	0 90
"Thistle" Finnan haddies	1 30	1 40
Lobster, talls	....	2 25
" flats	2 30	2 35
" Impr'l Crown flat	....	2 40
Mackerel	1 00	1 10
Salmon, Sockeye, talls	1 30	1 35
" " flats	....	1 55
" Cohoes	1.10	1 20
Sardines Albert, ¼'s tins		13
" " ½'s "		20
Sportsmen, ¼s genuine French high grade, key opener		12 12½
Sardines, key opener, ¼s		10½
" Exq. fine Fr'ch, k.op. ¼s.		11 11½
" " " " ¼s.		10½ 11
" " " " ¼s.		18½ 19
Sardines, Other brands, 9¾		11 16 17
Sardines P & C, ¼'s tins		23 25
" " ½'s "		33 36
Sardines Amer, ¼'s "		6½ 8
" " ½'s "		9 11
" Mustard, ¼ size, cases 50 tins, per 100		11 00

MARSHALL & CO., SCOTLAND.

Fresh Herring, 1-lb	1 10	1 15
Kippered Herring, 1-lb	1 85	1 90
Herrings in Tomato Sauce	1 85	1 90
Herrings in Shrimp Sauce	2 00	....
Herrings in Anchovy Sauce	2 00	...
Herrings a la Sardine	2 40	....
Preserved Bloaters	1 85	1 90
Real Finndon Haddock	1 85	1 90

CANNED MEATS.

CANADIAN)

Comp. Corn Beef 1 lb cans	$1 50	$1 60	
" " 2 "	2 60	2 65	
" " 4 "	4 80	5 00	
" " 6 "	7 50	7 75	
" " 14 "	17 25	17 50	
Minced Collops, 2 lb cans		2 60	
" " 3 "	2 60	2 65	
Lunch Tongue 1 "	3 40	3 50	
" 2 "	....	6 90	
English Brawn, 2 "	2 75	2 80	
Camb. Sausage, 1 "	....	2 50	
" " 2	....	4 00	
Soups, assorted, 1 "	....	1 50	
" " 2 "	....	2 25	
Soups & Boulli 2 "	....	1 80	
" " 6 "	....	4 50	

CHEWING GUM.

ADAMS & SONS CO.

	To Retailers
Tutti Frutti, 36 5c bars	$1 20
Pepsin Tutti Frutti, 235c. packets	0 75
Nerve Food Tablet, 36-5c. bars	1 20
Orange Blossom 150 pieces	1 00
(each box contains a bottle of high class perfume. Guaranteed first class)	
Flirtation Gum (115 pieces)	0 65
Monte Cristo, 180 pieces	1 30
(with brilliant stone ring)	
Mexican Fruit, 36 5c. bars	1 20
Sappota, 150 pieces	0 90
Sweet Fern, 230 "	0 75
Black Jack 115	0 75
Red Rose, 115 pieces	0 75
Magic Trick, 115 "	0 75
Oolah 115 "	0 75
Puzzle Gum 115 pieces	0 75
Bo-Kay 150 "	0 80
Red Spruce Chico 200 "	1 00
Automatic, Tutti Frutti Girl, Sign Box (new) 800 pieces	6 00
Tutti Frutti cash box 800 "	6 00
Glass Jar with Pepsin Tutti Frutti, 115-5c. pkgs, per jar	3 75

C. B. SOMERVILLE.

Mexican Fruit, 36—5c. Bars		1 20
Pepsin (Dyspepsia), 20—5c. Bars		0 70
Sweet Sugar Cane, 150 pieces		1 00
Celery, 100 "		0 70
Lalla Rookh (all flavors) 100 "		0 70
Jingle Bell, 150 "		1 00
Cracker, 144 "		1 00
O-Dont-O, 144 "		1 00
Little Jap, 100 "		0 70
Dude Prize; 144 "		1 00
Clock Gum comprising, 500 pieces		
Gum (assorted flavors), and 1 "Little Lord Fauntleroy" clock guaranteed.)		3 75
La Rosa (20-10c pieces)		1 40
Baby (100-1c. pieces)		0 65
Alphabet (100-1c. pieces)		0 65
Keno Prize (144-1c. pieces)		1 00
Love Talk (200-1c. pieces)		0 70

CHOCOLATES & COCOAS.

CADBURY'S.

	Per doz
Cocoa essence, 3 oz. pkgs	$1 65
	per lb
Mexican chocolate, ¼ & ½ lb pkgs	0 40
Rock chocolate, loose	0 37½
" " 1 lb tins	0 40
Cocoa nibs, 11 lb. tins	0 30

TODHUNTER, MITCHELL & CO.'S

Chocolate—	Per lb
French, ¼'s 6 and 12 lbs.	0 3
Caraccas, ¼'s 6 and 12 lbs.	0 3
Premium, ¼'s 6 and 12 lbs.	0 3
Saute, ¼'s, 6 and 12 lbs.	0 3
Diamond, ¼'s, 6 and 12 lbs.	0 3
Sticks, gross boxes, each	0 0

CHAS. SOUTHWELL & CO.'S

High-class **Jams Jellies** and **Marmalades**

SELL ONLY THE BEST

These goods are prepared specially for export, and are giving satisfaction to hundreds of our customers.

A trial order will convince you that they are the

BEST IN THE MARKET

Nelson's Brilliant Gelatine

In 1 oz. Packets.

Attractively packed. Once used always used.

Cadbury's Chocolates

In Fancy Boxes.

Large assortment for Xmas trade.

Quotations and Samples on Application.

FRANK MAGOR & CO., 16 St. John Street. MONTREAL.

DAY & MARTIN LIMITED

SOLE PROPRIETORS OF THE WORLD-FAMED

Liquid and Paste Blacking

BLACK AND WHITE CREAM FOR PATENT LEATHER.

Russet Cream . . .

For Brown Boots, Saddlery, etc.

Specially Prepared Dubbin For Shooting and Fishing Boots.

Manufacturers by appointment to Her Majesty the Queen, H.R.H. The Prince of Wales, and the Army and Navy.

London and Liverpool

POUND CAKE
FRUIT CAKE
SULTANA CAKE

IN 1-LB. BOXES.

For Christmas Trade

The Toronto Biscuit & Confectionery Co.

7 FRONT STREET EAST, TORONTO.

Prices current continued—

Cocoa, Homœpat'c, ¼'s, 8 & 14 lbs	30
" Pearl " " "	25
" London Pearl 12 & 18 "	22
" Rock " "	30
" Bulk, in bxs	18
	Per doz
Royal Cocoa Essence, packages..	1 40

EPP'S.

Cocoa—	per lb
Case of 112 lbs each	0 35
Smaller quantities	0 37½

FRY'S
(A. P. Tippet & Co., Agents)

Chocolate—	per lb
Carracas, ½'s, 6 lb. boxes	0 40
Vanilla, ½'s, "	0 40
"Gold Medal" Sweet, 6 lb bxs.	0 30
Pure, unsweetened, ½'s, 6 lb bxs.	0 40
"Fry's" Diamond ½'s, 6 lb bxs.	0 26
"Fry's" Monogram, ½, 6 lb bxs.	0 26
Cocoa—	per doz
Concentrated, ½'s, 1 doz in box	2 40
" ¼'s, "	4 50
" 1 lbs, "	8 75
Homœpathic, ½'s, 14 lb boxes	0 34
" ½ lbs, 12 lb boxes	0 34

JOHN P. MOTT & CO.'S
B. S. McIndoe, Agent, Toronto.)

Mott's Broma, per lb	$0 30
Mott's Prepared Cocoa	28
Mott's Homœopat'c Cocoa (¼s)	32
Mott's Breakf. Cocoa (in tins)	45
Mott's No. 1 Chocolate	30
Mott's Breakfast Chocolate	28
Mott's Caracas Chocolate	40
Mott's Diamond Chocolate	22
Mott's French-Can Chocolate	18
Mott's Navy or Cooking Choc	27
Mott's Cocoa Nibbs	35
Mott's Cocoa Shells	5
Vanilla sticks, per gross	90
Mott's Confec Chocolate	21c—43
Mott's Sweet Choc. Liquors	19c—30

COWAN COCOA AND CHOCOLATE CO.

Hygienic Cocoa, ½lb tins, per doz	$3 75
Cocoa Essence, ½lb. tins, per doz	2 25
Soluble Cocoa, No. 1 bulk, per lb	20
Diamond Chocolate, 12 lb boxes, ½ lb. cake, per lb	22½
Royal Navy Choc., 12 lb. bxs, ½lb. cake, per lb	30
Mexican Vanilla Chocolate, 12 lb. boxes, ½ lb. cake	35

WALTER BAKER & CO'S

Chocolate—	
Premium No. 1, bxs 12 lbs each	45
Baker's Vanilla in bxs 12 lbs each	60
Caracas Sweet bxs 6 lbs each	40
Best Sweet in bxs, 6 lbs. each	28
Vanilla Tablets, 416 in box, 24 bxs 1 case, per box, net	4 28
German Sweet Chocolate—	
Grocers' Style, in bxs 12 lbs each	28
Grocers' Style, in boxes 6 lbs each	28
8 Cakes to the lb., in bxs, 6 lbs ea.	28
Soluble Chocolate—	
In canisters, 1 lb., 4 lb., and 10 lb.	55
Breakfast Cocoa—	
In bxs 6 & 12 lbs., each, ½ lb., ¼ lbs	52

BENSDORP'S.

	doz.
Royal Dutch, ½'s, cases 4 doz	$3 40
" ¼'s, " 2 "	4 50
" 1's, " 1 "	8 50

CHOCOLAT MENIER.

	Cases of 10x12 lb	In 12 lb bxs
Vanilla—	bxs.	
Yellow wrapper, p. lb.	$0 34	$0 36
Chomois " "	43	48
Pink " "	50	56
Blue " "	58	65
Triple Vanilla—		
Green wrapper "	50	56
Lilas " "	58	65
Bronze " "	65	74
White " "	73	83
Unsweetened—		
Blue Premium "	38	42
	Cases of 54 lbs.	Less than
Pastilles—		
Yellow wrapper "	40	45
Croquettes—		
Yellow wrapper "	45	50
Fingers—		
Yellow wrapper "	36	40

COFFEE.

GREEN	c. per lb
Mocha	28 33
Old Government Java	25 35
Rio	20 22
Plantation Ceylon	29 31
Porto Rico	24 28
Guatemala	24 26
Jamaica	22 20
Maracaibo	24 24
Caffaroma, 1 & 2 lb. tins asstd	33

TODHUNTER, MITCHELL & CO.'S

Excelsior Blend	34
Our Own "	32
Jersey "	30
Laguayra "	20
Mocha and Java	35
Old Government Java	30 32 36
Arabian Mocha	35
Maracaibo	30
Santos	27 28

DRUGS AND CHEMICALS

Alum	1b $0 02	$0 03
Blue Vitriol	0 06	0 07
Brimstone	0 03	0 03½
Borax	0 12	0 14
Camphor	0 65	0 70
Carbolic Acid	0 30	0 50
Castor Oil	0 07½	0 08
Cream Tartar	0 26	0 28
Epsom Salts	0 02½	0 02½
Paris Green	0 16	0 17
Extract Logwood, bulk	0 13	0 14
" " boxes	0 15	0 17
Gentian	0 10	0 13
Glycerine, per lb	0 17	0 20
Hellebore	0 16	0 17
Iodine	5 50	6 00
Insect Powder	0 26	0 30
Salpetre	0 08½	0 09
Soda Bicarb, per keg		2 50
Sal Soda	1 18	1 25
Madder	0 12½	

EXTRACTS.

Dalley's Fine Gold, No. 8. p. doz	$0 75
" " " " 1, 1½ oz.	1 25
" " " " 2, 2 oz	1 75
" " " " 3, 3 oz	2 00

FLUID BEEF.

JOHNSTON'S, MONTREAL.

	per doz
Fluid Beef—No. 1, 2 oz tins	$3 00
No. 2, 4 oz tins	5 00
No. 3, 8 oz tins	8 75
Fluid Beef—No. 4, 1 lb tins	14 25
No. 5, 2 lb tins	27 00
Staminal—2 oz bottles	3 00
4 oz "	6 00
8 oz "	9 00
16 oz "	12 75
Fluid Beef Cordial—20 oz. bottles	15 00
Milk Granules, in cases 4 doz	6 00
Milk Granules with Cereals— in cases 4 doz	5 00

FRUITS

FOREIGN	c per lb
Currants, Provincials, bbls	3½ 4
" " ½ bbls	3½ 4½
" Filiatras, bbls	4½ 4½
" " ½ bbls	4½ 4½
Currants, Patras, bbls	5 5½
" " ½ bbls	5½ 5½
" " cases	5½
" Vostizzas, cases	7
" 5-crown Excelsior (cases)	8 8½
" ½ case	8½ 8½
Dates, Persian, boxes,	5 ½
Figs, Eleme, 14 oz	9 10
" 10 lb	9 11½
" " 18 lb	15
" " 28 lb	17
" taps	4 5
Prunes, Bosnia, casks	4 4½
" " cases	5½ 7
" Anchor C, "	0 ..
" " E, "	0 ..
" " G & J, cases	0 5½
Raisins, Valencia, off-stalk	4½ 4½
Fine off-stalk	4½ 5½
Selected	5½ 6
Layers	6 7
Raisins, Sultanas	5½ 8
" Cal. Loose Muscatele 50 lb. boxes	5½ 7
" Malaga:	per box
London layers	2 25
Imperial cabinets	2 25 2 55
Fancy Vega boxes	
Black baskets	
Blue "	
Dehesas boxes	75
Lemons, Fancy Floridas	4 05
" 250's	4 00
" 200's	3 75
" Palermos 360's	3 00
" Malagas l'go cases	7 50
Oranges, Floridas	3 00

DOMESTIC

Apples, Dried, per lb	5 5½
do Evaporated	7½ 7½

FOOD

	pe b
Split peas	$3.75
Pot barley per 49-lb. packet	3.75
Pearl barley, XXX	$2.25

ROBINSON'S BARLEY AND GROATS.

	per doz,
Patent barley, ½ lb. tins	$1 25
" 1 "	2 25
Patent groats, ½ lb. tins	1 25
" 1 "	2 25

HARDWARE, PAINTS AND OILS.

CUT NAILS, from Toronto

50 to 60 dy basis	1 85	1 90
40 dy	1 90	1 95
30 dy	1 95	2 00
20, 16 and 12 dy	2 00	2 05
10 dy	2 05	2 10
8 and 9 dy	2 10	2 15
6 and 7 dy	2 25	2 30
5 dy	2 45	2 50
4 dy A P	2 45	2 50
3 dy A P	85	2 90
4 dy C P	2 85	2 40
3 dy C P	3 05	3 10

HORSE NAILS:
Canadian, dis. 60 to 60 and 2½ per cent.

HORSE SHOES:
From Toronto, per keg .. 3 80

SCREWS: Wood—
Flat head iron 80 p.c. dis
Round " " 75 p.c. dis.
Flat head brass 77 p.c. dis
Round head brass 72½ pc.

WINDOW GLASS: [To find out what break any required size of pane comes under, add its length and breadth together. Thus in a 7x9 pane the length and breadth come to 16 inches; which shows it to be a first-break glass, i.e., not over 25 inches in the sum of its length and breadth.]

1st break (25 in and under)	1 10	1 15
2nd " (26 to 40 inches)	1 30	
3rd " (41 to 50 ")	2 90	
4th " (51 to 60 ")	3 20	
5th " (61 to 70 ")	3 50	

ROPE: Manilla 0 09½ 0 10
Sisal 0 06½ 0 07½
New Zealand 0 07½ 0 08

AXES, Per box, $6 to $12.

SHOT: Canadian, dis 12½ per cent.

HINGES: Heavy T & strap 0 04½ 0 05
" Screw, hook & strap 0 03½ 0 04

WHITE LEAD: Pure Ass'n guarantee ground in oil.

25 lb. irons, per lb		0 04½
No. 1 "		0 04
No. 2 "		0 04½
No. 3 "		0 04½

TURPENTINE: Selected packages, ger gal 0 42 0 43

LINSEED OIL: per gal., raw 0 53
Boiled, per gal 0 56

GLUE: Common, per lb... 0 10 0 11

INDURATED FIBRE WARE.

½ pail, 6 qt	$4 00
Star Standard, 12 qt	4 50
Milk, 14 qt	5 50
Round bottomed fire pail, 14 qt.	5 50
Tubs, No. 1	15 50
" 2	13 25
" 3	11 00
Fibre Butter Tubs (30 lbs)	4 50
Nests of 3	3 40
Keelers No. 1	10 00
" 2	9 00
" 3	8 00
" 4	7 00
Milk pans	3 25
Wash Basins, flat bottoms	3 25
" " round "	3 50
Handy dish	3 50
Water Closet Tanks	18 00

JAMS AND JELLIES.

DELHI CANNING CO.

Jams assorted, extra fine, 1's	2 20
Jellies, extra fine 1's	2 25

J. M. LOWES & SON CO.
35 and 37 Wellington St. East
. . . Toronto

SAUCE

We are manufacturers of John Bull, Worcester, Yorkshire and Orient Sauces, all A 1 goods and sold everywhere by first-class grocers. Have you them for your Xmas trade? If not, order at once through your wholesale grocer, or direct from us.

Prices current, continued—

SOUTHWELL'S GOODS

	per doz.
Orange Marmalade	$1 50
Clear Jelly Marmalade	1 90
Strawberry W. F. Jam	2 20
Raspberry " "	2 10
Apricot "	1 90
Black Currant "	1 90
Other Jams	1 55 to 1 80
Red Currant Jelly	3 00
All the above in 1 lb. clear glass pots	

LICORICE.

YOUNG & SMYLIE'S LIST.

5 lb boxes, wood or paper, per lb	0 40
Fancy bxs. (36 or 50 sticks), per box	1 25 1 25
"Ringed" 5 lb boxes, per lb	0 40
"Acme" Pellets, 5 lb cans, per can	2 00
"Acme" Pellets, Fancy boxes (30s) per box	1 50
"Acme" Pellets, Fancy paper boxes, per box (40s)	1 25
Tar Licorice and Tolu Wafers, 5 lb cans per can	2 00
Licorice Lozenges, 5 lb glass jars	1 75
Licorice Lozenges 5 lb cans	1 50
Purity" Licorice, 200 sticks	1 45
" " 100 "	0 72½
Imitation Calabria, 5 lb bxs p lb	0 20

MINCE MEAT.

Condensed, per gross, net $12 00

MUSTARD.

KEEN'S.

Square tins—	per lb
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25
" 4 lb. tins, decorated, pr. tin	0 80

COLMAN'S

Square tins—	per lb.
D.S.F., 1 lb. tins	$0 40
" ½ "	0 42
" ¼ "	0 45
Round tins—	
F.D. ½ lb. tins	0 25
" ¼ "	0 27½
" 4 lb. jars, per jar	0 75
" 1 "	0 25

NUTS.

Almonds, Tarragona	12½	14
" Formigetta	...	...
Almonds, Shelled Valencias	25	30
" " Jordan	40	45
" " Canary	20	23
Brazil	11	11½
Cocoanuts, per 100	$4 50	$5 50
Filberts, Sicily	9½	10½
Pecans	10½	11
Peanuts, roasted	10	12
" green	7	10
Walnuts, Grenoble	13	14
" Naples, cases	...	...
" Marbots	11	12
" Bordeau	8	10

RICE, ETC.

	Per lb	
Rice, Aracan	3½	3¾
" Patna	...	4¼
" Japan	...	5
" Imperial Secta	...	5½
" extra Burmah	3¾	4
" Java extra	6½	6¾
" Genuine Carolina	9½	10
Grand Duke	6½	6½
Sago	4¾	5¼
Tapioca	4½	5¼
Goathead (finest imported)	...	6½

SPICES.

GROUND	Per lb	
Pepper, black, pure	$0 12	$0 14
Pepper, white, pure	20	28
" fine to superior	10	5
Ginger, Jamaica, pure	25	27
" African, "	16	18
Jassia, fine to pure	20	25
Cloves, " "	18	25
Allspice, choice to pure	12	15
Cayenne, " "	30	35
Nutmegs, " "	75	1 20
Mace " "	1 00	1 25
Mixed Spice, choice to pure	30	35
Cream of Tartar, fine to pure	25	30

STARCH.

ST. LAWRENCE STARCH CO.'S

Culinary Starches—	
St. Lawrence corn starch	7½
Durham corn starch	6¾
Laundry Starches—	
No. 1, White, 4 lb. Cartons	5½
" " Bbls	4¾
" " Kegs	4¾
Canada Laundry	4½
Ivory Gloss, six 6 lb. boxes, sliding covers	7
Ivory Gloss, fancy picture, 1 lb packs	7
Patent Starch, fancy picture, 1 lb. cartons	7½

EDWARDSBURG STARCH CO., LTD.

Laundry Starches—	
No. 1 White or Blue, cartoons	5½
Canada Laundry	4½
Silver Gloss, 6-lb. draw-lid bxs	7
Edwardsburg Silver Gloss, 1-lb. chromo package	7
Silver Gloss large crystals	6½
Benson's Satin, 1-lb. cartoons	7½
No. 1 White	4½
Culinary Starch—	
W. T. Benson & Co.'s Prepared Corn	7½
Canada Pure Corn	6½
Rice Starch—	
Edwardsburg No. 1 White, 1-lb. cartoons	
Edwardsburg No. 1 White or Blue, 4-lb. lumps	½

KINGSFORD'S OSWEGO STARCH.

SILVER GLOSS	40-lb bxs., 1-lb pkgs., new wrappers	8½
	6-lb. bxs., sliding covers (12 bxs. each crate)	9
PURE	36-lb. bxs., 12 3-lb. bxs	7½
OSWEGO CORN STARCH	40 lb. bxs., 1-lb pkgs For puddings, custards, etc.	8
ONTARIO STARCH	36-lb. to 45-lb. bxs., 6 bundles	6½
STARCH IN BARRELS	Silver Gloss	8
	Pure	7

SUGAR.

	c. per lb	
Granulated	...	4
Paris Lump, bbls and 100 lb. bxs	5½	5¾
Extra Ground, bbls Icing	5½	6
Powdered, bbls	4¾	5½
Extra bright refined	4	4¼
Bright Yellow	3½	3¾
Medium "	...	3½
Dark yellow	...	3¼
Raw Demarara	3⅛	3½

SYRUPS AND MOLASSES.

SYRUPS.	Per gallon bbls.	½ bbls
Dark	25	30
Medium	30	35
Bright	35	40
Very Bright	50	00
Redpath's Honey		40
" " 2 gal. pails		1 25
" " 3 "		1 50

MOLASSES.	Per gal	
Trinidad, in puncheons	0 32	0 35
" bbls	0 36	0 37
" ½ bbls	0 40	0 40
New Orleans, in bbls	0 30	0 32
Porto Rico, hdds	0 38	0 40
" barrels	0 42	0 44
" ½ barrels	0 44	0 46

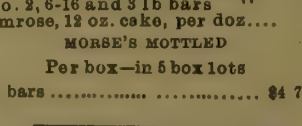
SOAP.

Ivory Bar, 1 lb. bars	per lb	6
Do. 2, 6-16 and 3 lb bars	"	5½
Primrose, 12 oz. cake, per doz		8

MORSE'S MOTTLED

Per box—in 5 box lots

100 bars	$4 75



Eclipse, 3 lbs	3 30
	Per box
Everyday, 12 oz	$4 50
Morse's Best, 12 oz	4 50
Queen City, 14 oz	3 60
Detroit, 12 oz	2 40
Empire, 12 oz	2 40
Ruby, 10 oz	2 10
Monster, 8 oz	1 50

	Per doz.
Sweet Briar	0 85
Extra Perfume	0 55
Old Brown Windsor Squares	0 30
White Castile Bars	0 75
White Oatmeal	0 75
Persian Boquet, paper	2 50
Carnation	0 60
Rose Boquet	0 60
Oriental, per gross	5 00
Ocean Bouquet	0 45
Pure Bath	1 00
Oatmeal	0 85
Unscented Glycerine	0 90
Grey Oatmeal	0 60
Plain Honey, Glycr., Windsor	0 75
Morse's Toilet Balls	0 90
Turkish Bath	0 60
Infants' Delight	1 20
Home Comfort	0 85
33% Glycerine	1 25
Floral Bouquet	0 50
Stanley	1 00
Heliotrope, wrapped, ½ doz	1 50
" in gross lots	15 00

SURPRISE SOAP.

1 Box Lot	5 00
5 Box Lot	4 90

Freight prepaid on 5 Box lots.

SUNLIGHT SOAP.

1 Case	3 30
5 Case lots	3 20

Freight prepaid on 5 cases.

TOBACCO AND CIGARS

British Consols, 4's; Twin Gold Bar, 8's	59c
Ingots, rough and ready, 8's	57
Laurel, 3's	49
Brier, 7's	47
Index, 7's	44
Honeysuckle, 8's	56
Napoleon, 8's	50
Victoria, 12's	47
Brunette, 12's	44
Prince of Wales, in caddies	48
" in 40 lb boxes	48
Bright Smoking Plug Myrtle, T & B, 3's	60
Lily, 7's	47
Diamond Solace, 12's	50
Myrtle Cut Smoking, 1 lb tins	70
½ lb pg, 6 lb boxes	70
oz pg, 5 lb boxes	70

MCALPIN TOBACCO CO.

White Burley Chewing—

	Duty paid	per lb
Beaver, 12 oz., smooth, 3x12, 5c and 10c cuts, 12 lb butts		61c.
Do, 8 oz., R & R 2x12, 5 and 10c cuts, 12 lb butts		61
Do. 16 oz., R & R, 10c cuts, 2x12, 18 lb butts		61
Jubilee, 7½ to lb, chocalate, 15 lb butts		58
Prince George, 8s 21 lb caddies		47
Tecumseh, 9 to lb (fancy chew'g)		65
Extra Black Chewing—		
Gold Shield, 16 oz., 7 to lb, 20 lb butts		47
Black Chewing—		
Standard, 3rds, 4ths, 7s and 12s, 20 lb. pkgs		45
Plug Smoking—		
Woodcock, 18 lb caddeis, 7s		50
3rds		50
Sunny South, 6s and 7s, 18 lb caddies		46
Solid Comfort, 6s, 18 lb butts		44
Special, 7 to lb, 18 lb caddies		42
Cut Tobaccos Smoking—		
Silver Ash 1-8ths, 5 lb boxes		62
Puck, mixture, 1-9ths, 5 lb boxes		70
Cut Cavendish, 1-9ths, 5 lb boxes		65
Fine Cut Chewing—		
Standard Kentucky, bright, 5 lb pails		80
Apricot, dark sweet, 5 lb pails		65

Terms, 30 days, less 2 per cent.

CIGARS—S. DAVIS & SONS Montreal

Sizes	Per M
Madre E' Hijo, Lord Lansdow	$60 00
" Panetelas	60 00
" " Bouquet	60 00
" Perfectos	85 00
" Longfellow	85 00
" Reina Victoria	80 00
" Pins	55 00
El Padre, Reina Victoria	55 00
" Reina Vict., Especial	50 00
" Conchas de Regalia	50 00
" Bouquet	55 00
" Pins	50 00
" Longfellow	80 00
" Perfectos	80 00
Mungo, Nine	35 00
Cable, Conchas	30 00
Queens	29 00
Cigarettes, all Tobacco—	
Cable	7 00
El Padre	1 00
Mauricio	15 00

DOMINION CUT TOBACCO WORKS MONTREAL.

CIGARETTES.	Per M
Athlete	$7 50
Puritan	6 25
Sultana	5 75
Derby	4 25
B. C. No. 1	4 00
Sweet Sixteen	3 75
The Holder	3 85
Hyde Park	10 50

CUT TOBACCOS.	per lb
Puritan, tenths, 5 lb. boxes	70
Old Chum, ninths, 5 lb box	75
Old Virgin., 1-10 lb pkg, 10 lb bxs	62
Gold Block, ninths, 5 lb boxes	73

CIGARETTE TOBACCO.

B. C. N. 1, 1-10, 5 lb boxes	83
Puritan, 1-10, 5 lb boxes	83
Athlete, per lb	1 15

PLUG TOBACCO'S.

Old Chum, plug 4s. Solace 16 lbs.	68
" " " 8s. " 16	68
" " " 8s. R. & R. 12½	68
" " chew 7s. R. & R. 14½	58
" " " 7s. Solace 14½	58
" " " 8s. R. & R. 16	58
" " " 8s. Solace 15	58
O. V. - plug 8s. Twist 16	58
O. V. - " 3s. Solace 17½	58
O. V. - " 7s. " 17	55½
Derby, - " 12s, " 17½	51
Derby, - " 7s. " 17	51
Athlete, - " 5s. Twist 9	74

WOODENWARE. per doz

Pails, 2 hoop, clear	No. 1	$1 50
" 3 " "	...	1 70
Pails, 2 hoops, clear	No. 2	1 40
" 3 " "	"	1 60
" 3 " painted	"	1 60
Tubs, No. 0		8 50
" 1		7 00
" 2		6 00
" 3		5 00

On sales amounting in value as per above list to less than $20 there shall be an advance of 10c. per doz on pails and lard tubs, and of 50c. per dozen on wash tubs.

Washboards, Globe	$1 90	2 00
" Water Witch	1 40	
" Northern Queen	2 25	
" Planet	1 70	
" Waverly	1 60	
" X X	1 50	
" X	1 30	
" Single Crescent	1 85	
" Double "	2 75	
" Jubilee	2 25	
" Globe Improved	2 00	
" Quick and Easy	1 80	
" World	1 75	
" Rattler	1 30	

per case.

Matches,	5 case lots.	single case
Parlor	1 70	$1 75
Telephone	3 30	3 50
Telegraph	3 50	3 70
Safety	4 00	4 20
French	3 00	3 10

Steamship (10 gro. in case)

Single case and under 5 cs. 3 10

5 cases, freight allowed 3 10

	per doz
Mops and Handles, comb	1 25
Butter tubs	$1 60 $3 60
Butter Bowls, crates ast'd	3 60

WESTERN

Incorporated 1851.

ASSURANCE COMPANY

Fire and Marine

Capital - - -	$2,000,000.00
Assets, over - -	2,400,000.00
Annual Income -	2,350,000.00

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J. J. KENNY, Man. Director. C. C. FOSTER, Secretary.

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Samuel Rogers & Co.
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The best cup of Chocolate you ever tasted can be had ONLY by using

CHOCOLAT MENIER

(the best and cheapest Vanilla Chocolate on the market), and preparing as follows:—

TAKE one of the six sticks (in each half-pound package), **break it into small pieces** and dissolve in three tablespoonfuls of water, over a brisk fire; stir until completely dissolved, then add sufficient milk for two cups and boil for about five minutes. Water may be used in place of milk.

Ask your Grocer for
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1, 2, 3 bushel grain and root baskets.
1, 2, 3 satchel lunch baskets.
1, 2, 3 clothes baskets.
1, 2, 3, 4 market baskets.
Butcher and Crockery baskets.
Fruit package of all descriptions.

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MELTONIAN BLACKING
(As used in the Royal Household)
Renders the Boots soft, durable and waterproof.

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For Renovating all kinds of Glace Kid Boots and Shoes.

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The best for Cleaning and Polishing Russian and Brown Leather Boots, Tennis Shoes, Etc., Etc.

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Parisian Polish
For Varnishing Dress Boots and Shoes; is more elastic and easier to use than any other.

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Which make delicious and nutritious Jellies in a few minutes and at little expense. The Squares are complete in themselves for making Lemon, Orange, Raspberry, Strawberry, Cherry, Vanilla, Aspic, Pineapple, Black Currant, Red Currant, Almond, Plain, Champagne, Noyeau, Sherry and Port Wine Jellies, and are sold in boxes containing half-pints, pints and quarts.

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GOODALL, BACKHOUSE & CO.

LEEDS, ENGLAND.

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ALL THE LEADING WHOLESALE TRADE HANDLE OLD CHUM PLUG AND CUT AND DERBY SMOKING TOBACCOS.

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This Tumbler

Can be had for . . .

$6 per gross

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